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Economic Planning Division (CPE)
8 February 1993

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For consistency purposes, CPE advises and strongly prefers that GDP (rather than Customs based) trade data be used for speeches, press releases and other public information documents, especially when GDP and trade balance data are also cited and comparisons made. However, when trade data analysis on a commodity or sector basis or on a country-by-country comparison (apart from the Quad members) is being cited, three column based data are appropriate, as GDP data are not available in such detail. When using this trade data, the end-user should always indicate whether

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Canadian International Trade Statistics on a Customs Basis versus Balance of Payments Basis

As two different trade data concepts are used in the attached documents, the following note explains the differences and the concept that should be used.

Exports and imports merchandise trade statistics are compiled on two different bases: customs basis (BOP). Customs based trade statistics reflect information reported on forms filed with Revenue Canada - Customs and Excise when goods are imported into or exported from Canada. It is required to file these declarations with Customs, such as the description and value of the goods, origin and port of origin and the mode of transport.

The principal difference between these two trade concepts is that Customs based merchandise trade statistics cover the physical movement of goods as they are reflected on customs documents, while Balance of Payments trade data are intended to cover all economic transactions between residents and non-residents which involve merchandise trade. Balance of Payments trade data are important components in the calculation of Canadian GDP estimates and Canada's balance of international payments, that is, current account and capital account balances. BOP trade data are available on an aggregate basis for the U.S., the U.K., the E.E.C. excluding the U.K., Japan and "other" countries. In addition, BOP trade data are the internationally accepted basis for the analysis of trade performances and are utilized by such organizations as the OECD, IMF and World Bank.

Balance of Payments trade data are compiled from Customs based trade data, adjusted to be consistent with National Accounts concepts and definitions. Balance of Payments based trade data:

- include progress or interim payments for large military goods;
- provide for adjustments for selected commodities (gold, uranium) to reflect ownership changes between residents of Canada and all other countries;
- include mail order purchases;
- exclude freight charges to the border;
- adopt more precise Statistics Canada information on the value for Canadian exports of natural gas and crude petroleum as opposed to U.S. import data for the same products;
- take into account timing and discount/handling charges; and,
- make other miscellaneous adjustments for timing, coverage and technical valuation differences, as required.

For consistency purposes, CPE advises and strongly prefers that BOP (rather than Customs based) trade data be used for speeches, press releases and other public information documents, especially when GDP and trade balance data are also cited and comparisons made. However, when trade data analysis on a commodity or sector basis or on a country-by-country comparison (apart from the Quad members) is being cited, then customs based data are appropriate, as BOP data are not available in such detail. When using this trade data, the end-user should always indicate whether BOP or customs based data are quoted.

Table 1

G-7 COUNTRIES ECONOMIC INDICATORS

	Real GDP Growth (1985 US \$)	Employment Growth	Unemployment Rates	Consumer Price Index Growth	Labour Productivity Growth (Total Economy)	GDP per Capita (1985 US \$)	Average Long Term (>3 Mo.) Interest Rates
1982	1.1	-0.6	7.9	6.5	-0.1		13.3
1983	2.4	1.2	8.2	4.1	2.1	11,537	11.7
1984	3.7	3.2	7.3	4.3	2.7	12,095	11.3
1985	4.1	1.7	7.1	3.8	2.1	12,477	10.2
1986	3.0	1.9	7.0	1.9	1.1	12,730	8.4
1987	3.9	2.2	6.6	2.7	1.6	13,129	8.4
1988	5.1	2.1	6.0	3.2	2.7	13,654	8.4
1989	3.5	2.0	5.6	4.4	1.3	13,990	8.7
1990	3.0	0.8	5.5	5.0	1.2	14,169	9.8
1991	1.8	-0.3	6.4	4.2	1.0	14,167	9.1

CANADA ECONOMIC INDICATORS

1982	-3.2	-3.5	11.0	10.8	0.3	12,572	14.4
1983	3.2	0.5	11.8	5.9	2.7	13,269	11.8
1984	6.3	2.4	11.2	4.3	3.8	13,795	12.7
1985	4.8	2.6	10.5	4.0	2.1	14,110	11.1
1986	3.3	2.8	9.5	4.2	0.5	14,568	9.5
1987	4.2	2.9	8.8	4.3	1.3	15,082	9.9
1988	4.7	3.2	7.8	4.0	1.4	15,251	10.2
1989	2.5	2.0	7.5	5.0	0.5	15,102	9.9
1990	0.5	0.7	8.1	4.8	-0.2	14,662	10.8
1991	-1.5	-1.8	10.3	5.6	0.7		9.8

Source: OECD Economic Indicators
 Other Source: Dept. of Finance Canada, Economic Reference Tables
 Available at EAITC Library

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Table 2

LEADING EXPORTERS AND IMPORTERS IN WORLD MERCHANDISE TRADE
(Customs Basis)

Exporters	1973		1985		1987		1989		1990	
	Rank	% Share	Rank	% Share	Rank	% Share	Rank	% Share	Rank	% Share
Germany	2	11.8	2	9.6	1	11.8	2	11.0	1	12.1
U.S.A.	1	12.5	1	10.7	2	10.2	1	11.8	2	11.3
Japan	3	6.4	3	9.1	3	9.3	3	8.9	3	8.3
France	4	6.3	5	5.1	4	5.9	4	5.8	4	6.2
U.K.	5	5.2	4	5.3	5	5.3	5	4.9	5	5.3
Italy	9	3.9	8	4.1	6	4.7	6	4.6	6	4.9
Netherlands	7	4.2	9	3.6	9	3.7	9	3.5	7	3.8
Canada	6	4.4	7	4.5	8	3.9	7	3.9	8	3.8
Belgium-Lux.	8	3.9	10	2.8	10	3.4	10	3.2	9	3.4
USSR	10	3.7	6	4.5	7	4.3	8	3.5	10	3.0
Importers										
U.S.A.	1	12.4	1	17.3	1	16.4	1	15.4	1	14.3
Germany	2	9.1	2	7.9	2	8.8	2	8.4	2	9.9
Japan	4	6.4	3	6.4	5	5.9	3	6.5	3	6.5
France	5	6.2	5	5.4	3	6.1	5	6.0	4	6.5
U.K.	4	6.4	4	5.5	4	5.9	4	6.2	5	6.2
Italy	6	4.7	6	4.5	6	4.9	6	4.8	6	5.0
Netherlands	7	4.0	9	3.3	9	3.5	9	3.2	7	3.5
Canada	8	3.9	8	3.8	8	3.6	7	3.7	8	3.4
USSR	10	3.5	7	4.1	7	3.7	8	3.6	9	3.3
Belgium-Lux.	9	3.7	10	2.8	10	3.2	10	3.1	10	3.3

Source: GATT International Trade
Available at EAITC Library

NOMINAL GDP PER CAPITA

US \$ per person

	Rank	Avg 70-80	Rank	Avg 80-85	Rank	Avg 85-90	Rank	1991	Rank	1992
Switzerland	2	8,831	2	14,769	1	20,184	1	33,339	1	35,427
Sweden	3	8,652	6	12,591	4	16,436	2	27,485	2	30,368
Japan	16	5,152	13	9,966	8	15,205	3	27,343	3	30,332
Denmark	5	7,710	8	11,338	5	15,546	5	25,306	4	28,159
Norway	8	7,282	4	13,722	2	16,926	6	24,814	5	27,687
Germany	7	7,349	9	10,992	9	14,667	7	24,631	6	27,544
Finland	13	5,713	11	10,582	7	15,282	4	25,400	7	24,680
France	11	6,597	12	10,232	10	13,253	10	20,979	8	23,730
U.S.A.	4	7,858	3	14,332	3	16,847	8	22,431	9	23,137
Canada	6	7,381	5	12,757	6	15,328	9	21,813	10	21,004
G-7		6,469		11,526		14,806		22,828		24,446

Source: DRI World Markets Executive Overview
Available at EAITC Library

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G7 - Countries
GDP PER CAPITA
 At Current PPP's US\$

Table 3

	<u>1982</u>	<u>1983</u>	<u>1984</u>	<u>1985</u>	<u>1986</u>	<u>1987</u>	<u>1988</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>
United States	13,558	14,456	15,879	16,786	17,510	18,433	19,707	20,920	21,866	22,204
Germany	11,182	11,859	12,785	13,535	14,200	14,858	15,907	17,020	18,307	19,500
Canada	11,561	12,315	13,579	14,632	15,399	16,373	17,652	18,629	19,049	19,178
Japan	9,686	10,282	11,128	12,035	12,607	13,476	14,801	16,130	17,645	19,107
France	11,055	11,536	12,172	12,785	13,383	14,039	15,120	16,310	17,301	18,227
Italy	9,750	10,211	10,922	11,585	12,226	12,985	14,007	15,046	16,012	16,896
United Kingdom	9,304	10,029	10,699	11,473	12,240	13,200	14,266	15,177	15,866	15,720

Note: PPP's = Purchasing Power Parities
 Source: OECD OLS Database
 Available at EAITC Library (John Flood)

CANADA COMPETITIVENESS POSITION IN THE WORLD – 1992

Rank	Area	Rank	Composition of Areas
11	OVERALL RANKING		
15	Domestic Economic Strength	16	Performance of the Economy
		15	Performance of Economic Sectors
17	Internationalisation	20	Foreign Trade
		8	Foreign Direct Investment
11	Government	5	Monetary and Fiscal Policies
		15	Legislative & Regulatory Environment
7	Finance	6	Cost of Capital
		3	Financial Services
3	Infrastructure	3	Natural Resources
		7	Business Infrastructure
		10	Urban Development
15	Management	11	Entrepreneurship
		15	Business Efficiency
17	Science & Technology	11	R & D Personnel
		18	Technology Management
8	People	6	Educational & Employment Structures
		9	Quality of Life
		14	Attitude of Workforce

Source: The 1992 World Competitiveness Report
Available at EAITC Library

RESEARCH AND DEVELOPMENT COMPETITIVENESS

Country	1989	
	GERD Billion US\$ ppp *	GERD as % of GDP
U.S.A.	144.8	2.82
Japan	54.4	2.85
Germany	26.7	2.88
France	19.0	2.32
U.K.	17.0	2.20
Italy	10.3	1.29
Canada	6.7	1.33
Netherlands	4.3	2.26
Sweden	3.6	2.76
Switzerland	3.4	2.86

* Note: Purchasing power parities.

Source: OECD, Reviews of National Science & Technology, (Italy 1992); DRI World Market Executive Overview
Available at EAITC Library

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Table 5a

G-7 TRADE PERFORMANCE
MERCHANDISE TRADE
 Balance of Payments Basis

	<u>Exports</u> (US \$B)	<u>Growth</u> (Percent)	<u>Imports</u> (US \$B)	<u>Growth</u> (Percent)	<u>Total</u> (US \$B)	<u>Growth</u> (Percent)	<u>Balance</u> (US \$B)
1980	895.9	18.1%	929.5	19.9%	1,825.4	19.0%	-33.68
1981	905.2	1.0%	905.7	-2.6%	1,810.8	-0.8%	-0.52
1982	846.2	-6.5%	846.4	-6.5%	1,692.6	-6.5%	-0.17
1983	836.6	-1.1%	849.5	0.4%	1,686.1	-0.4%	-12.86
1984	897.7	7.3%	945.5	11.3%	1,843.2	9.3%	-47.73
1985	926.2	3.2%	966.5	2.2%	1,892.7	2.7%	-40.23
1986	1,071.7	15.7%	1,071.9	10.9%	2,143.6	13.3%	-0.26
1987	1,239.3	15.6%	1,251.0	16.7%	2,490.4	16.2%	-11.73
1988	1,434.8	15.8%	1,427.2	14.1%	2,862.1	14.9%	7.64
1989	1,541.1	7.4%	1,549.3	8.6%	3,090.5	8.0%	-8.22
1990	1,749.2	13.5%	1,758.2	13.5%	3,507.4	13.5%	-9.00
1991	1,815.2	3.8%	1,782.5	1.4%	3,597.7	2.6%	32.70

CANADA'S TRADE PERFORMANCE
MERCHANDISE TRADE
 Balance of Payments Basis

	<u>Exports</u> (US \$B)	<u>Growth</u> (Percent)	<u>Imports</u> (US \$B)	<u>Growth</u> (Percent)	<u>Total</u> (US \$B)	<u>Growth</u> (Percent)	<u>Balance</u> (US \$B)
1980	67.5	17.0%	59.5	11.2%	127.0	14.2%	8.00
1981	72.5	7.5%	65.9	10.9%	138.5	9.1%	6.58
1982	70.5	-2.8%	55.5	-15.8%	126.0	-9.0%	14.99
1983	75.7	7.4%	60.7	9.4%	136.4	8.2%	14.97
1984	88.6	17.1%	72.7	19.7%	161.3	18.3%	15.97
1985	89.6	1.2%	77.1	6.1%	166.7	3.4%	12.57
1986	89.0	-0.7%	81.4	5.5%	170.4	2.2%	7.68
1987	98.1	10.1%	89.1	9.5%	187.1	9.8%	8.96
1988	115.4	17.7%	107.3	20.4%	222.7	19.0%	8.16
1989	123.2	6.7%	116.9	9.0%	240.1	7.8%	6.29
1990	129.1	4.8%	119.9	2.6%	249.0	3.7%	9.18
1991	127.5	-1.3%	121.5	1.4%	249.0	0.0%	5.93

Table 5b

G-7 TRADE PERFORMANCE
TRADE IN SERVICES
 Balance of Payments Basis

	<u>Exports</u> (US \$B)	<u>Growth</u> (Percent)	<u>Imports</u> (US \$B)	<u>Growth</u> (Percent)	<u>Total</u> (US \$B)	<u>Growth</u> (Percent)	<u>Balance</u> (US \$B)
1980	200.6	19.8%	200.0	18.1%	400.7	19.0%	-1.9
1981	205.6	2.5%	202.8	1.4%	408.4	1.9%	0.6
1982	201.4	-2.1%	195.4	-3.7%	396.8	-2.9%	2.8
1983	197.3	-2.0%	192.0	-1.7%	389.3	-1.9%	6.0
1984	203.7	3.3%	203.4	5.9%	407.1	4.6%	5.3
1985	212.1	4.1%	211.4	4.0%	423.5	4.0%	0.3
1986	251.4	18.5%	247.5	17.1%	498.9	17.8%	0.7
1987	295.3	17.5%	301.6	21.8%	596.9	19.6%	3.8
1988	320.8	8.6%	341.8	13.3%	662.6	11.0%	-6.3
1989	353.2	10.1%	368.8	7.9%	722.0	9.0%	-21.0
1990	407.4	15.4%	431.4	16.9%	838.8	16.2%	-15.7
1991	427.5	4.9%	445.0	3.2%	872.6	4.0%	-24.0

CANADA'S TRADE PERFORMANCE
TRADE IN SERVICES
 Balance of Payments Basis

	<u>Exports</u> (US \$B)	<u>Growth</u> (Percent)	<u>Imports</u> (US \$B)	<u>Growth</u> (Percent)	<u>Total</u> (US \$B)	<u>Growth</u> (Percent)	<u>Balance</u> (US \$B)
1980	7.4	14.6%	10.6	16.4%	18.0	15.7%	-2.6
1981	8.3	12.0%	11.6	9.9%	19.9	10.8%	-3.2
1982	7.8	-5.8%	11.5	-1.5%	19.3	-3.3%	-3.3
1983	8.2	5.5%	12.2	6.2%	20.4	5.9%	-3.6
1984	8.6	4.9%	12.8	5.1%	21.4	5.0%	-3.9
1985	9.1	5.8%	13.3	3.8%	22.4	4.6%	-4.2
1986	10.4	13.8%	14.6	10.3%	25.0	11.7%	-4.1
1987	11.7	12.1%	16.9	15.4%	28.5	14.0%	-4.3
1988	14.1	21.0%	19.8	17.2%	33.9	18.7%	-5.2
1989	15.3	8.2%	23.0	16.0%	38.2	12.8%	-5.7
1990	16.3	6.7%	26.6	15.7%	42.9	12.1%	-7.7
1991	16.6	2.0%	28.2	6.1%	44.8	4.6%	-10.3

CANADA'S EXPORT SHARE OF OECD AND G-7 COUNTRY MARKETS*
 Merchandise Trade / Customs Basis (Calculated in US\$)

	<u>OECD</u>	<u>G-7</u>	<u>USA</u>	<u>JAPAN</u>	<u>UK</u>	<u>FRANCE</u>	<u>GERMANY</u>	<u>ITALY</u>
1981	4.9%	6.4%	17.1%	3.1%	2.9%	0.8%	0.9%	1.0%
1982	5.1%	6.7%	18.4%	3.4%	2.5%	0.7%	0.9%	0.9%
1983	5.6%	7.4%	19.5%	3.5%	2.3%	0.7%	0.8%	0.7%
1984	6.3%	8.5%	21.1%	3.6%	2.1%	0.7%	0.9%	0.7%
1985	6.2%	8.2%	19.2%	3.7%	1.9%	0.7%	0.8%	0.6%
1986	5.5%	7.4%	17.7%	3.9%	1.7%	0.8%	0.8%	0.6%
1987	5.0%	6.8%	16.9%	4.0%	1.7%	0.7%	0.8%	0.7%
1988	5.1%	6.9%	17.7%	4.4%	1.9%	0.7%	0.8%	0.7%
1989	5.2%	7.0%	18.2%	4.1%	1.9%	0.7%	0.9%	0.7%
1990	4.7%	6.4%	18.1%	3.6%	1.8%	0.7%	0.8%	0.8%
1991	4.6%	6.3%	18.4%	3.3%	1.6%	0.7%	0.7%	0.8%

*Note: For Canada's share of World exports, see Table 2.

OECD AND G-7 COUNTRY SHARES OF CANADIAN IMPORT MARKET
 Merchandise Trade / Customs Basis (Calculated in US\$)

	<u>OECD</u>	<u>G-7</u>	<u>USA</u>	<u>JAPAN</u>	<u>UK</u>	<u>FRANCE</u>	<u>GERMANY</u>	<u>ITALY</u>
1981	81.7%	78.1%	66.5%	5.0%	2.7%	1.0%	2.0%	0.9%
1982	83.7%	79.9%	67.9%	5.0%	2.7%	1.3%	2.0%	1.0%
1983	85.8%	82.0%	70.0%	5.7%	2.3%	1.1%	2.0%	1.0%
1984	86.0%	82.3%	69.6%	5.8%	2.3%	1.2%	2.2%	1.1%
1985	86.6%	82.5%	68.7%	5.7%	3.1%	1.3%	2.5%	1.2%
1986	86.7%	82.3%	66.8%	6.6%	3.2%	1.4%	2.9%	1.4%
1987	86.1%	81.5%	65.9%	6.3%	3.6%	1.2%	2.9%	1.4%
1988	85.4%	80.6%	64.0%	6.8%	3.4%	2.1%	2.8%	1.4%
1989	84.0%	79.3%	63.5%	6.9%	3.3%	1.5%	2.7%	1.4%
1990	84.4%	79.0%	62.9%	6.8%	3.5%	1.7%	2.7%	1.4%
1991	83.4%	78.5%	62.3%	7.4%	3.0%	1.9%	2.7%	1.3%

Table 7

CANADA'S TRADE WITH THE WORLD
 Balance of Payments Basis
 (Millions of Canadian Dollars)

	MERCHANDISE			SERVICES		
	<u>EXPORTS</u>	<u>IMPORTS</u>	<u>BALANCE</u>	<u>EXPORTS</u>	<u>IMPORTS</u>	<u>BALANCE</u>
1962	6,388	6,203	185	1,396	1,772	(376)
1963	7,074	6,580	494	1,521	1,818	(297)
1964	8,232	7,537	695	1,688	2,029	(341)
1965	8,743	8,600	143	1,839	2,233	(394)
1966	10,325	10,059	266	2,112	2,525	(413)
1967	11,288	10,725	563	2,761	2,736	25
1968	13,670	12,196	1,474	2,460	2,990	(530)
1969	14,982	14,071	911	2,862	3,633	(771)
1970	16,820	13,869	2,951	3,258	3,960	(702)
1971	17,783	15,314	2,469	3,389	4,216	(827)
1972	20,223	18,272	1,951	3,514	4,507	(993)
1973	25,649	22,726	2,923	4,118	5,297	(1,179)
1974	32,738	30,904	1,834	5,068	6,461	(1,393)
1975	33,616	33,961	(345)	5,339	7,402	(2,063)
1976	38,167	36,608	1,559	6,085	8,671	(2,586)
1977	44,495	41,523	2,972	6,687	9,728	(3,041)
1978	53,360	49,048	4,312	7,792	11,005	(3,213)
1979	65,581	61,158	4,423	9,493	12,120	(2,627)
1980	76,681	67,904	8,777	10,898	14,028	(3,130)
1981	84,432	77,140	7,292	12,447	15,861	(3,414)
1982	84,393	66,739	17,654	12,258	15,858	(3,600)
1983	90,556	73,098	17,458	12,889	16,735	(3,846)
1984	111,330	91,493	19,837	14,705	19,139	(4,434)
1985	119,062	102,669	16,393	15,857	20,718	(4,861)
1986	120,318	110,374	9,944	17,801	22,995	(5,194)
1987	126,340	115,119	11,221	19,076	25,383	(6,307)
1988	137,779	128,862	8,917	21,530	27,522	(5,992)
1989	141,767	135,347	6,420	22,146	30,258	(8,112)
1990	146,520	136,600	9,920	23,045	34,326	(11,281)
1991	141,728	135,948	5,780	23,305	35,588	(12,283)

CANADA'S TRADE WITH THE UNITED STATES

Customs Basis
(Millions of Canadian Dollars)

	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991
MERCHANDISE TRADE										
Exports	57,685.0	66,011.5	84,928.3	93,059.4	93,206.1	94,505.7	100,851.1	101,591.7	111,381.0	109,614.3
Imports	46,907.2	52,859.3	66,466.7	72,020.4	75,227.5	76,716.0	86,020.9	88,103.6	87,894.7	86,235.1
Balance	10,777.8	13,152.2	18,461.6	21,039.0	17,978.6	17,789.6	14,830.2	13,488.1	23,486.3	23,379.2

YEAR-OVER-YEAR PERCENT CHANGE

	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991
Exports	4.0%	14.4%	28.7%	9.6%	0.2%	1.4%	6.7%	0.7%	9.6%	-1.6%
Imports	-12.5%	12.7%	25.7%	8.4%	4.5%	2.0%	12.1%	2.4%	-0.2%	-1.9%
Balance	465.1%	22.0%	40.4%	14.0%	-14.5%	-1.1%	-16.6%	-9.0%	74.1%	-0.5%

(Millions of Canadian Dollars)

	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991
Major Exports*										
Automobiles & chassis	7,149.5	9,474.2	13,552.5	15,844.0	17,549.9	14,021.2	16,349.0	15,771.6	16,103.7	16,305.7
Trucks & chassis	3,829.8	4,125.4	5,333.7	5,751.6	5,031.5	5,963.4	7,131.9	7,183.6	7,450.6	7,087.5
Motor vehicles parts, exc. engines	3,565.8	5,376.3	7,397.7	8,641.8	8,902.3	9,255.5	7,733.0	7,381.5	7,054.5	6,465.4
Crude Petroleum	2,728.5	3,411.9	4,387.9	5,971.7	3,750.5	4,819.8	3,952.3	4,402.6	5,470.9	5,973.8
Newsprint paper	3,217.8	3,234.8	4,055.6	4,689.0	4,784.1	5,084.2	6,089.9	5,345.7	5,480.5	5,165.0
Communication equipment	869.3	1,090.0	1,797.4	2,051.5	1,865.9	1,813.7	1,925.0	2,495.8	3,715.4	4,046.3
Natural gas	4,754.7	3,847.5	3,923.0	4,011.4	2,524.0	2,527.3	2,953.8	3,022.7	3,287.4	3,510.8
Machinery	2,118.3	2,039.2	2,704.5	2,742.8	2,824.5	3,059.4	3,527.7	3,806.3	3,747.1	3,476.9
Lumber	1,915.6	3,009.9	3,307.4	3,774.8	3,978.6	4,232.0	3,479.3	3,413.8	3,213.7	3,107.3
Petroleum & coal products	2,342.4	2,708.8	3,026.8	3,173.1	1,979.7	2,095.9	2,244.7	2,221.9	3,124.9	2,993.8
Major Imports*										
Motor vehicles parts, exc. engines	7,648.7	8,850.1	12,166.8	13,736.6	13,661.1	12,762.4	12,646.1	11,772.5	10,928.7	10,093.7
Machinery	5,628.9	5,270.4	6,223.6	6,882.4	6,969.8	7,222.9	8,521.5	8,959.9	8,308.4	7,434.0
Automobiles & chassis	2,873.6	4,876.9	6,083.3	8,045.6	8,622.4	8,685.6	8,597.3	8,188.8	6,885.9	6,987.5
Communication equipment	1,528.3	1,813.2	2,458.0	2,371.5	2,557.5	2,890.7	3,550.4	3,866.5	4,956.1	4,487.2
Office machines	2,576.2	2,680.9	3,811.6	3,454.5	3,482.5	4,153.9	4,271.3	4,356.7	4,236.2	4,454.9
Electronic computers	2,456.8	2,559.4	3,692.4	3,342.7	3,375.0	4,035.5	4,127.0	4,206.2	4,062.3	4,323.9
Motor vehicle engines and parts	1,688.8	1,876.1	2,168.9	2,486.7	2,526.7	2,363.5	3,039.3	2,850.7	2,861.5	2,728.6
Trucks & chassis	737.7	963.6	1,822.6	2,317.7	2,589.2	2,982.2	2,707.4	2,342.5	2,278.9	2,462.2
Plastics and synthetic rubber	926.3	1,184.9	1,420.2	1,496.9	1,653.3	1,852.4	2,215.0	2,357.8	2,419.0	2,452.3
Scientific instruments and equipment	1,213.5	1,240.6	1,500.6	1,615.3	1,583.2	1,598.8	2,114.1	2,492.3	2,569.0	2,424.7

*Note: Detailed merchandise trade by country is not available on Balance of Payments Basis
Source: Cansim
Other Sources: Statistics Canada Catalogue #'s 65-003, 65-006
Available at EAITC Library

CANADA'S TRADE WITH THE UNITED STATES

Balance of Payments Basis

(Millions of Canadian Dollars)

	<u>1982</u>	<u>1983</u>	<u>1984</u>	<u>1985</u>	<u>1986</u>	<u>1987</u>	<u>1988</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>
MERCHANDISE TRADE										
Exports	58,097	66,388	84,816	93,793	93,326	96,605	102,630	105,661	110,475	107,617
Imports	47,072	52,721	65,893	73,406	76,427	78,984	88,794	94,025	93,727	93,733
Balance	11,025	13,667	18,923	20,387	16,899	17,621	13,836	11,636	16,748	13,884
YEAR-OVER-YEAR PERCENT CHANGE										
Exports	2.9%	14.3%	27.8%	10.6%	-0.5%	3.5%	6.2%	3.0%	4.6%	-2.6%
Imports	-10.8%	12.0%	25.0%	11.4%	4.1%	3.3%	12.4%	5.9%	-0.3%	0.0%
Balance	199.3%	24.0%	38.5%	7.7%	-17.1%	4.3%	-21.5%	-15.9%	43.9%	-17.1%

(Millions of Canadian Dollars)

	<u>1982</u>	<u>1983</u>	<u>1984</u>	<u>1985</u>	<u>1986</u>	<u>1987</u>	<u>1988</u>	<u>1989</u>	<u>1990</u>	<u>1991</u>
TRADE IN SERVICES*										
Exports										
Total	6,749	7,622	9,062	9,891	11,239	11,391	12,874	12,769	13,248	13,608
Travel	2,402	2,664	3,146	3,674	4,506	4,160	4,267	4,277	4,407	4,519
Freight & shipping	2,157	2,346	2,892	2,723	2,758	2,945	3,297	3,219	3,140	3,398
Business	1,733	2,170	2,522	2,957	3,362	3,680	4,420	4,605	4,998	5,028
Other	457	442	502	537	612	606	890	668	703	673
Imports										
Total	9,986	10,809	12,526	13,273	14,656	16,065	17,537	19,564	22,550	24,174
Travel	3,234	3,903	3,991	4,158	4,429	5,174	5,913	7,225	9,289	10,804
Freight & shipping	2,022	1,951	2,841	2,861	2,831	3,138	3,200	3,027	3,367	3,350
Business	4,109	4,301	4,968	5,440	6,667	6,914	7,591	8,420	8,835	8,775
Other	621	653	726	814	729	839	833	891	1,059	1,245
Balance	(3,237)	(3,187)	(3,464)	(3,382)	(3,417)	(4,674)	(4,663)	(6,795)	(9,302)	(10,566)
Total	(832)	(1,239)	(845)	(484)	77	(1,014)	(1,646)	(2,948)	(4,882)	(6,285)
Travel	135	395	51	(138)	(73)	(193)	97	192	(227)	38
Freight & shipping	(2,376)	(2,131)	(2,446)	(2,483)	(3,305)	(3,234)	(3,171)	(3,815)	(3,837)	(3,747)
Business	(164)	(211)	(224)	(277)	(117)	(233)	57	(223)	(356)	(572)
Other										

*Note: Trade of services is not available on Customs Basis.

Source: Cansim

Other Sources: Statistics Canada Catalogue # 67-001

Available at EAITC Library

Table 9

U.S. INTERNATIONAL TRADE

BALANCE OF PAYMENTS BASIS

(Billions of US Dollars)

	MERCHANDISE			SERVICES		
	EXPORTS	IMPORTS	BALANCE	EXPORTS	IMPORTS	BALANCE
1962	20.78	16.26	4.52	4.86	7.86	-3.00
1963	22.27	17.05	5.22	5.78	8.36	-2.58
1964	25.50	18.70	6.80	6.50	8.62	-2.12
1965	26.46	21.51	4.95	7.18	9.12	-1.94
1966	29.31	25.49	3.82	7.26	10.50	-3.24
1967	30.67	26.87	3.80	8.20	11.82	-3.62
1968	33.63	32.99	0.64	7.49	12.12	-4.63
1969	36.41	35.81	0.60	8.17	13.08	-4.91
1970	42.45	39.86	2.59	9.12	14.28	-5.16
1971	43.31	45.58	-2.27	10.24	15.17	-4.93
1972	49.38	55.80	-6.42	10.57	16.55	-5.98
1973	71.41	70.50	0.91	13.77	18.45	-4.68
1974	98.32	103.83	-5.51	16.96	21.03	-4.07
1975	107.08	98.18	8.90	18.98	21.55	-2.57
1976	114.75	124.22	-9.47	23.21	24.11	-0.90
1977	120.80	151.91	-31.11	26.18	26.70	-0.52
1978	142.06	176.00	-33.94	29.59	31.01	-1.42
1979	184.47	212.01	-27.54	32.80	35.36	-2.56
1980	224.27	249.77	-25.50	40.27	40.25	0.02
1981	237.09	265.08	-27.99	49.99	44.32	5.67
1982	211.20	247.64	-36.44	54.25	46.18	8.07
1983	201.81	268.89	-67.08	54.73	49.29	5.44
1984	219.90	332.41	-112.51	60.79	62.11	-1.32
1985	215.93	338.09	-122.16	61.86	67.06	-5.20
1986	223.36	368.41	-145.05	72.26	73.20	-0.94
1987	250.28	409.77	-159.49	81.81	82.66	-0.85
1988	320.34	447.31	-126.97	91.50	89.06	2.44
1989	361.46	477.38	-115.92	104.38	90.91	13.47
1990	389.54	497.66	-108.12	117.87	103.20	14.67
1991	416.51	490.11	-73.60	128.26	104.31	23.95

Table 10

Current Account Balances of the G-7 Countries
Balance Of Payments Basis
 (Billions of U.S. Dollars)

	<u>U.S.A.</u>	<u>Japan</u>	<u>Germany</u>	<u>France</u>	<u>U.K.</u>	<u>Italy</u>	<u>Canada</u>
1970	2.3	2.0	0.9	0.1	1.9	0.8	1.0
1971	-1.4	5.8	0.8	0.5	2.7	1.6	0.4
1972	-5.8	6.6	0.9	0.3	0.5	2.0	-0.3
1973	7.1	-0.1	4.6	1.5	-2.5	-2.5	0.3
1974	2.1	4.7	10.3	-3.9	-7.8	-8.0	-1.3
1975	18.3	-0.7	4.1	2.7	-3.5	-0.6	4.6
1976	4.4	3.7	3.9	-3.4	-1.7	-2.8	4.2
1977	-14.5	10.9	4.1	-0.4	-0.2	2.5	4.1
1978	-15.4	16.5	9.0	7.0	1.9	6.2	4.3
1979	-1.0	-8.8	-6.0	5.2	-1.4	5.5	-4.2
1980	1.9	-10.7	-15.7	-4.2	7.3	-10.3	-1.0
1981	6.3	4.8	-5.2	-4.7	13.3	-9.1	-5.1
1982	-8.1	6.8	4.1	-12.1	8.0	-6.2	2.3
1983	-46.6	20.8	4.1	-4.7	5.8	1.5	2.5
1984	-107.0	35.0	9.8	-0.8	2.6	-2.5	2.1
1985	-115.1	49.2	16.4	-0.3	4.1	-3.7	-1.5
1986	-133.3	85.8	39.2	2.3	-0.1	2.5	-7.3
1987	-143.7	87.0	45.7	-4.4	-6.7	-1.5	-6.9
1988	-126.2	79.6	50.3	-3.5	-26.9	-6.0	-8.3
1989	-106.3	57.2	57.2	-4.1	-33.4	-10.6	-17.5
1990	-92.1	35.8	47.9	-8.4	-26.9	-14.5	-18.9
1991	-3.7 *	72.3	-19.8	-5.9	-7.8	---	-23.4

Current Account Balances as Percent of GNP/GDP

1970	0.2	1.0	0.5	0.0	1.5	---	1.2
1971	-0.1	2.5	0.4	0.3	1.9	1.2	0.4
1972	-0.5	2.2	0.3	0.1	0.3	1.4	-0.3
1973	0.5	0.0	1.3	0.6	-1.4	-1.4	0.2
1974	0.1	-1.0	2.7	-1.4	-3.9	4.1	-0.9
1975	1.2	-0.1	1.0	0.8	-1.5	-0.3	-2.7
1976	0.2	0.7	0.9	-1.0	-0.7	-1.3	-2.1
1977	-0.7	1.6	0.8	-0.1	-0.1	1.0	-2.0
1978	-0.7	1.7	1.4	1.4	0.6	2.1	-2.0
1979	0.0	-0.9	-0.8	0.9	-0.3	1.5	-1.8
1980	0.1	-1.0	-1.9	-0.6	1.3	-2.3	-0.4
1981	0.2	0.4	-0.8	-0.8	2.6	-2.2	-1.7
1982	-0.3	0.6	0.6	-2.2	1.6	-1.5	0.8
1983	-1.4	1.8	0.6	-0.9	1.2	0.4	0.8
1984	-2.8	2.8	1.6	-0.2	0.6	-0.6	0.6
1985	-2.9	3.7	2.6	-0.1	0.9	-0.9	-0.4
1986	-3.1	4.3	4.4	0.3	0.0	0.4	-2.0
1987	-3.2	3.6	4.1	-0.5	-1.0	-0.2	-1.7
1988	-2.6	2.7	4.2	-0.4	-3.2	-0.7	-1.7
1989	-2.0	2.0	4.8	-0.4	4.0	-1.2	-3.2
1990	-1.7	1.2	3.2	-0.7	-2.8	-1.3	-3.3
1991	-0.1	2.1	-1.3	-0.4	-0.8	---	-3.9

* Note: Decline in current account deficit due to one-time transfer of funds to the U.S. for Persian Gulf War.
 Source: OECD Main Economic Indicators
 Other Source: Dept. Of Finance Canada, Economic Reference Tables
 Available at EAITC Library

Table 11

CANADIAN CURRENT ACCOUNT BALANCE
Balance of Payments Basis
 (Millions of Canadian Dollars)

Year	With the World	With the U.S.A.
1962	-819	-1089
1963	-521	-1153
1964	-416	-1642
1965	-1098	-1916
1966	-1109	-1971
1967	-491	-1345
1968	-86	-747
1969	-956	-900
1970	1033	-289
1971	370	-196
1972	-283	-49
1973	312	-661
1974	-1299	-1402
1975	-4631	-4707
1976	-4096	-4250
1977	-4322	-4048
1978	-4903	-4278
1979	-4864	-7592
1980	-1793	-7876
1981	-6884	-7854
1982	2004	-1646
1983	2102	2577
1984	1686	6724
1985	-3095	8273
1986	-11394	4874
1987	-11601	5676
1988	-15493	974
1989	-22886	-3521
1990	-25709	-2727
1991	-29249	-4835

Table 12a

NET DIRECT INVESTMENT FLOWS (CANADA-WORLD)

(Millions of Canadian Dollars)

	<u>Canadian Claims</u> Can. Direct Investment Abroad (Net flows)	<u>Canadian Liabilities</u> Foreign Direct Investment in Canada (Net flows)	<u>Net Direct</u> <u>Investment Position</u>
1960	-50	670	620
1961	-80	560	480
1962	-105	505	400
1963	-135	280	145
1964	-95	270	175
1965	-125	535	410
1966	-5	790	785
1967	-125	691	566
1968	-225	590	365
1969	-370	720	350
1970	-315	905	590
1971	-230	925	695
1972	-400	620	220
1973	-770	830	60
1974	-810	845	35
1975	-915	725	-190
1976	-590	-300	-890
1977	-740	475	-265
1978	-2325	135	-2190
1979	-2550	750	-1800
1980	-3150	800	-2350
1981	-6900	-4400	-11300
1982	-875	-1025	-1900
1983	-3400	300	-3100
1984	-2949	1700	-1249
1985	-3900	-2800	-6700
1986	-5650	1375	-4275
1987	-9375	4600	-4775
1988	-6500	4450	-2050
1989	-5450	2400	-3050
1990	-5100	6820	1720
1991	-4400	5890	1490

Note: A minus sign denotes an outflow of capital resulting from an increase in claims on non-residents or a decrease in liabilities to non-residents.

Table 12b

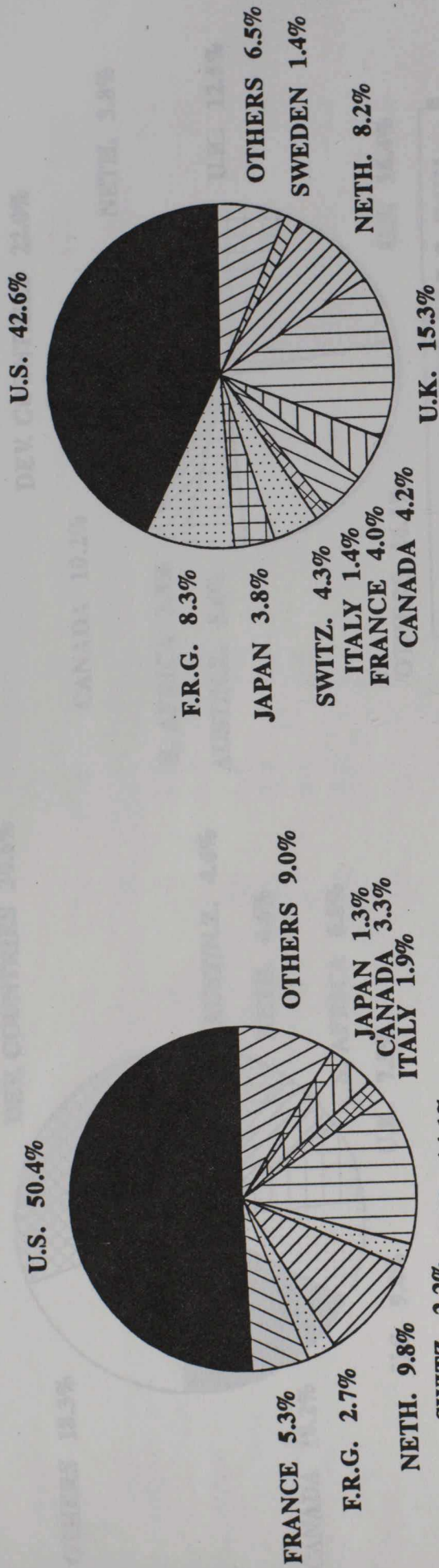
NET DIRECT INVESTMENT FLOWS (CANADA-USA)

(Millions of Canadian Dollars)

	<u>Canadian Claims</u> Can. Direct Investment In the U.S. (Net flows)	<u>Canadian Liabilities</u> U.S. Direct Investment in Canada (Net flows)	<u>Net Direct</u> <u>Investment Position</u>
1960	-18	461	443
1961	-25	366	341
1962	6	328	334
1963	-36	220	184
1964	-35	188	153
1965	-24	421	397
1966	87	718	805
1967	-72	575	503
1968	-108	354	246
1969	-287	564	277
1970	-258	628	370
1971	-122	599	477
1972	-149	457	308
1973	-428	470	42
1974	-524	684	160
1975	-542	588	46
1976	-257	-559	-816
1977	-508	417	-91
1978	-1001	-294	-1295
1979	-1239	358	-881
1980	-2216	278	-1938
1981	-3531	-3693	-7224
1982	431	-2038	-1607
1983	-2183	-894	-3077
1984	-1653	801	-852
1985	-2529	-2840	-5369
1986	-3648	-1464	-5112
1987	-6431	2055	-4376
1988	-5235	26	-5209
1989	-4125	-261	-4386
1990	-2761	1979	-782
1991	-1748	3206	1458

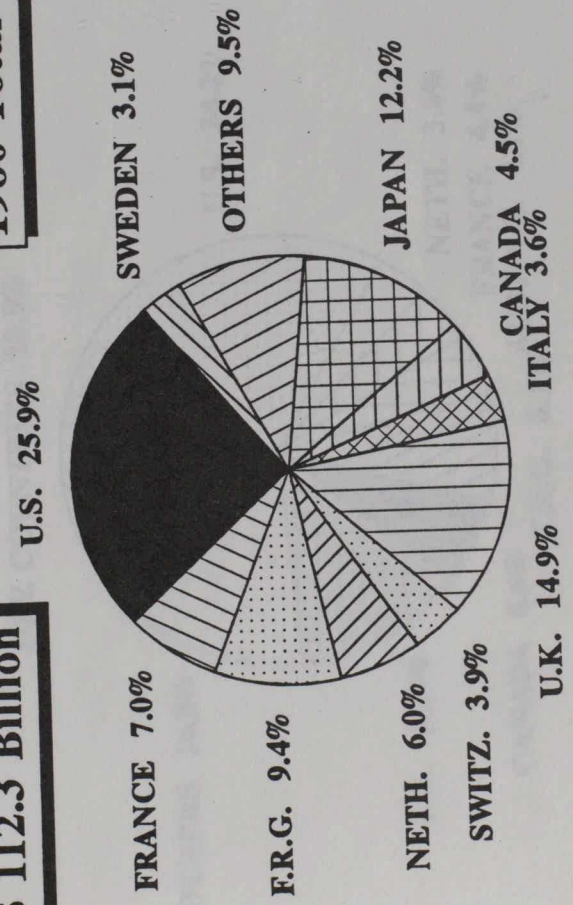
Note: A minus sign denotes an outflow of capital resulting from an increase in claims on non-residents or a decrease in liabilities to non-residents.

World's Stock of Direct Investment Abroad Distribution by Major Source Countries

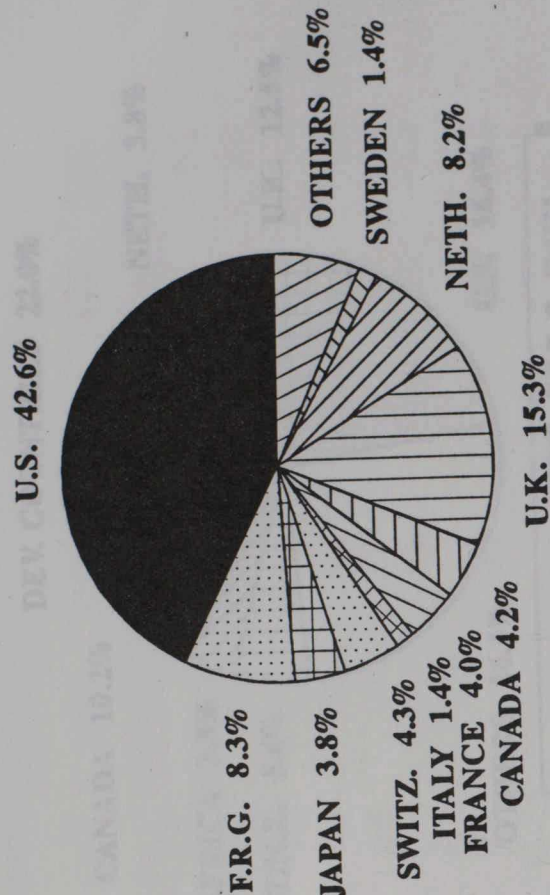


1967 Total = US\$ 112.3 Billion

1980 Total = US\$ 516.9 Billion

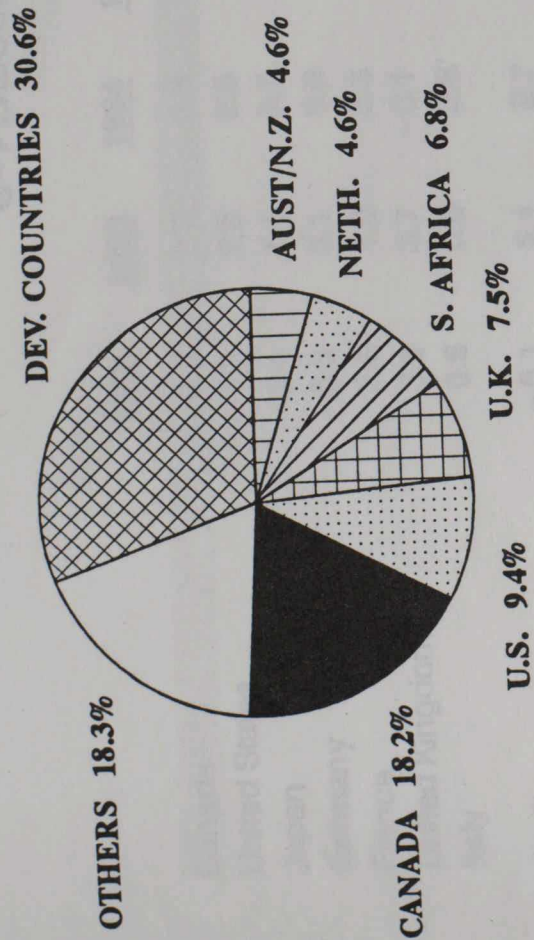


1990 Total = US\$ 1.6 Trillion

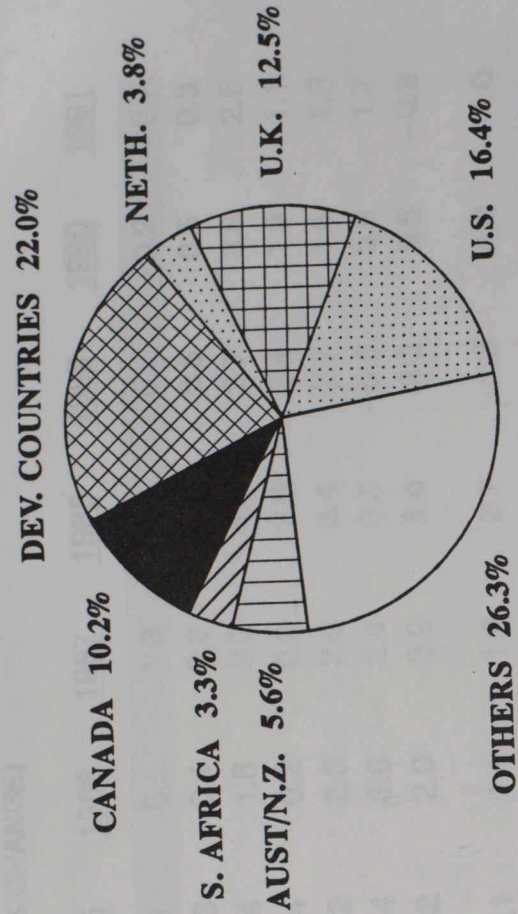


Source: U.S. Department of Commerce

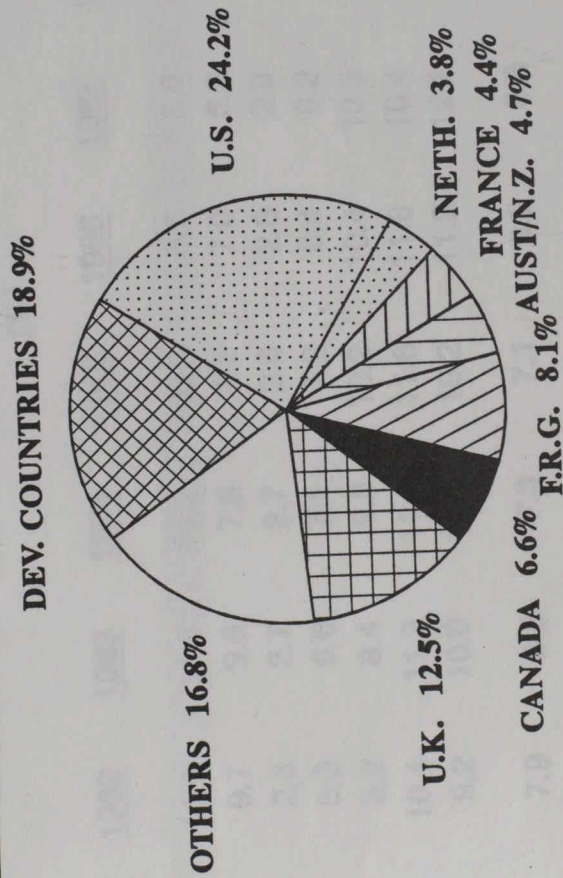
World Stock of Inward Direct Investment Distribution by Major Host Countries



1967 Total = US\$ 105.5 Billion



1980 Total = US\$ 505.3 Billion



1990 Total = US\$ 1.6 Trillion

Source: U.S. Department of Commerce

G-7 LABOUR PRODUCTIVITY GROWTH
(% CHANGE)

	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991
Canada	0.3	2.7	3.8	2.1	0.5	1.3	1.4	0.5	-0.2	0.7
United States	-1.7	2.2	2.5	1.3	0.4	0.8	2.2	0.5	0.5	0.3
Japan	2.4	1.1	3.7	4.4	1.8	3.3	4.5	2.7	3.6	2.6
Germany	-0.5	3.1	3.6	1.4	0.2	0.3	2.9	2.4	1.9	1.1
France	2.6	1.0	2.3	2.2	2.3	2.0	3.4	2.7	1.6	1.3
United Kingdom	3.5	3.7	-0.1	2.4	3.6	2.4	0.9	-0.3	0.6	1.7
Italy	0.6	0.9	2.6	2.2	2.0	3.2	3.0	3.0	0.5	-0.3
G-7	-0.1	2.1	2.7	2.1	1.1	1.6	2.7	1.3	1.2	1.0

G-7 UNEMPLOYMENT RATES
(%)

	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991
Canada	11.0	11.8	11.2	10.5	9.5	8.8	7.8	7.5	8.1	10.3
United States	9.7	9.6	7.5	7.2	7.0	6.2	5.5	5.3	5.5	6.7
Japan	2.3	2.7	2.7	2.6	2.8	2.9	2.5	2.3	2.1	2.2
Germany	5.0	6.6	7.1	7.2	6.4	6.2	6.2	5.6	5.1	4.6
France	8.2	8.4	9.8	10.2	10.4	10.5	10.0	9.4	8.9	9.4
United Kingdom	10.4	11.2	11.4	11.6	11.8	10.4	8.2	6.2	5.9	8.7
Italy	9.2	10.0	10.1	10.2	11.2	12.1	12.2	12.1	11.2	10.9
G-7	7.9	8.2	7.3	7.1	0.0	6.6	6.0	5.6	5.5	6.4

Table 14

PRODUCTIVITY GROWTH: G-7

Business Sector

	Labour Productivity			Total Factor Productivity		
	<u>1960-1973</u>	<u>1973-79</u> (Percent)	<u>1979-90</u>	<u>1960-1973</u>	<u>1973-79</u> (Percent)	<u>1979-90</u>
Canada	2.8	1.5	1.2	2.0	0.8	0.0
United States	2.2	0.0	0.5	1.6	-0.4	0.2
Japan	8.6	2.9	3.0	5.8	1.4	2.0
Germany	4.5	3.1	1.6	2.6	1.8	0.8
France	5.4	3.0	2.7	4.0	1.7	1.8
Italy	6.3	3.0	2.0	4.4	2.1	1.4
United Kingdom	3.6	1.6	2.1	2.3	0.6	1.6
Total OECD	4.1	1.4	1.5	2.8	0.5	0.8

	1990-1991	1991-1992	1992-1993	1993-1994	1994-1995	1995-1996	1996-1997	1997-1998	1998-1999	1999-2000
Средняя зарплата	38	41	44	47	50	53	56	59	62	65
Индекс		106	107	108	109	110	111	112	113	114
Средняя пенсия	28	30	31	32	33	34	35	36	37	38
Индекс		107	108	109	110	111	112	113	114	115
Средняя стоимость	55	58	61	64	67	70	73	76	79	82
Индекс		105	107	109	111	113	115	117	119	121



1990-1991 1991-1992 1992-1993 1993-1994 1994-1995 1995-1996 1996-1997 1997-1998 1998-1999 1999-2000

Универсальный бухгалтерский справочник

Table 15

CANADIAN LABOUR FORCE

	<u>Labour Force</u> (Thousands)	<u>Total</u> <u>Employment</u> (Thousands)	<u>Employment in</u> <u>Manufacturing</u> <u>Industries</u> (Thousands)	<u>Employment</u> <u>in Services</u> <u>Industries</u> (Thousands)	<u>Participation</u> <u>Rate</u> (Percent)	<u>Unemployment</u> <u>Rate</u> (Percent)
1966	7,493	7,241	—	—	57.3	3.4
1967	7,747	7,451	—	—	57.6	3.8
1968	7,951	7,593	—	—	57.6	4.5
1969	8,194	7,832	—	—	57.9	4.4
1970	8,395	7,919	—	—	57.8	5.7
1971	8,639	8,104	—	—	58.1	6.2
1972	8,897	8,344	—	—	58.6	6.2
1973	9,276	8,761	—	—	59.7	5.5
1974	9,639	9,125	—	—	60.5	5.3
1975	9,974	9,284	1,871	6,000	61.1	6.9
1976	10,203	9,477	1,921	6,104	61.1	7.1
1977	10,500	9,651	1,888	6,315	61.6	8.1
1978	10,895	9,987	1,956	6,543	62.7	8.3
1979	11,231	10,395	2,071	6,803	63.4	7.4
1980	11,573	10,708	2,111	7,070	64.1	7.5
1981	11,899	11,001	2,124	7,290	64.8	7.5
1982	11,926	10,618	1,928	7,242	64.1	11.0
1983	12,109	10,675	1,879	7,359	64.4	11.8
1984	12,316	10,932	1,954	7,528	64.8	11.2
1985	12,532	11,221	1,960	7,796	65.3	10.5
1986	12,746	11,531	1,989	8,054	65.7	9.5
1987	13,011	11,861	2,018	8,306	66.2	8.8
1988	13,275	12,245	2,104	8,549	66.7	7.8
1989	13,503	12,486	2,126	8,745	67.0	7.5
1990	13,681	12,572	2,001	8,946	67.0	8.1
1991	13,757	12,340	1,865	8,917	66.3	10.3
1992	13,797	12,240	1,788	8,933	65.5	11.3

Table 15

CANADIAN LABOUR FORCE

Year	Labour Force (Thousands)	Total Employment (Thousands)	Employment in Manufacturing Industries (Thousands)	Employment in Services Industries (Thousands)	Participation Rate (Percent)	Unemployment Rate (Percent)
1962	12 387	12 340	1 788	8 033	82.5	11.3
1961	12 387	12 340	1 862	8 017	80.3	10.3
1960	12 661	12 672	2 001	8 040	67.0	6.1
1959	12 802	12 488	2 126	8 742	67.0	7.8
1958	12 528	12 242	2 104	8 249	68.7	7.8
1957	12 011	11 881	2 018	8 206	68.2	8.8
1956	12 248	11 581	1 989	8 024	62.7	8.8
1955	12 522	11 521	1 900	7 798	62.3	10.6
1954	12 316	10 522	1 924	7 528	64.8	11.2
1953	12 108	10 872	1 879	7 329	64.4	11.8
1952	11 228	10 818	1 828	7 242	64.1	11.0
1951	11 502	11 001	2 124	7 290	64.8	7.8
1950	11 872	10 702	2 111	7 070	64.1	7.8
1949	11 221	10 392	2 071	6 800	62.4	7.4
1948	10 892	9 987	1 888	6 843	62.7	8.8
1947	10 500	9 681	1 888	6 312	61.6	8.1
1946	10 203	9 477	1 921	6 104	61.1	7.1
1945	9 974	8 284	1 871	6 000	61.1	6.9
1944	9 639	8 122	-	-	60.2	6.3
1943	9 276	8 761	-	-	59.7	6.2
1942	8 887	8 244	-	-	58.6	6.2
1941	8 629	8 104	-	-	58.1	6.2
1940	8 292	7 919	-	-	57.8	5.7
1939	8 184	7 832	-	-	57.9	4.4
1938	7 951	7 692	-	-	57.8	4.5
1937	7 747	7 481	-	-	57.6	3.8
1936	7 492	7 241	-	-	57.3	3.4