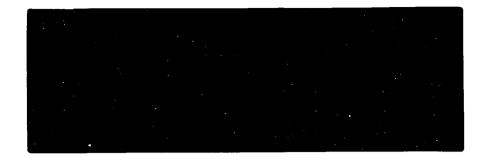


International Trade
Department of External Affairs

Commerce extérieur Ministère des Affaires extérieures





Government Planned Promotional Projects

1989-90 Program

Sorted by Market

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Dept. of External Affairs Min. des Affaires extérieures

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Updated: March 15, 1989 Export and Investment
Programs Division (TPE)
International Trade
Development Branch
External Affairs
Ottawa, Ontario
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Government Planned Promotional Projects

Sorted by Market

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CONTACT LIST

If you require additional information on any of the listed government-initiated activities please contact the appropriate geographic co-ordinator listed below:

Region of the World	Contact Officer	Division	Phone <u>Number</u>
Europe	Y. Bedard	Western Europe Trade and Investment Development Division	996-5555
Asia and Pacific	G.T. Richens	Japan Trade Development Division	995-1677
Africa	T. Gervais	Africa Trade Development Division	993-6586
Middle East	P. Bourgon	Middle East Trade Development Division	993-7029
United States	M. Conway	United States Trade and Investment Development Division	991-9480
Latin America and the Caribbean	W.P. Schutte	South America Trade Development Division	996-5358

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REPORT: PPIS-A14

PEMD - Government Planned Activities 1989/90

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Market : EURDPE (SUMMIT)	•		
Start Date Event Name, Location & Type	Sector/Contact	Description/Ref #	
*.			
89/04/00 SEAFOOD BUYERS TO MARITIMES	FISHERIES, SEA PRODUCTS & SER	FRANCE	
MISSION IN, TO INDUSTRY		·	890481
·	2604.05 NOMETOTE		
89/04/01 MISSION TO INTERNATIONAL FRANCHISING FAIR - FRANCE	SERVICE INDUSTRIES		891064
MISSIUN OUT, INDUSTRY	G.COTE/D.ADAMS		041004
	CENEDAL OR HWASSICHED ISO		
89/04/01 INT'L. FRANCHISING FAIR, PARIS	GENERAL OR UNASSIGNED ISB		891326
INFO BOOTH, ONLY	G.COTE/D.ADAMS		0,1320
ACTOR OF CHILD DENIES BOOK EATO BOLDONA	CONSUMED BRANCES	CO-OPERATIVE EFFORT BETWEEN GOVERNMENT AND PUBLI-	
89/04/06 CHILDREN'S BOOK FAIR, BOLOGNA, ITALY	CONSUMER PRODUCTS	SHING INDUSTRY/ASSOCIATIONS	890550
FAIR, NATIONAL STAND	G.COTE/H.SCHROETER		0,0330
89/04/08 EOUITANA, ESSEN, FRG	AGRI E FUOD PRODUCTS & SERVI	EQUESTRIAN SPORTS WORLD FAIR. COST SHARED WITH	
INFO BOOTH, ONLY	MCCALLUM/SCHROETER	ALBERTA	890504
89/04/LO BAUMA*89 (BUILDING & CONSTRUC-	CONSTRUCTION INDUSTRY	CONSTRUCTION EQUIPMENT AND BUILDING MATERIAL	
TION SHOW), MUNICH, F.R.G. INSTITUTIONAL EXHIBIT	H.SCHROETER	MACHINES	890512
89/04/15 MILAN SPRING FAIR, MILAN,	GENERAL OR UNASSIGNED ISB	HORIZONTAL FAIR, OPEN TO THE PUBLIC	
ITALY INFO BOOTH, ONLY	D.ADAMS/G.COTE		890471
89/04/17 PAC EX 89 - BIRMINGHAM.U.K.	INDUSTRIAL MACHIN, PLANTS, SER	INT'L PACKAGING EXHIBITION, HELD EVERY 3 YEARS	
INFO BOOTH, WITH GROUP	H.SCHRUETEK	•	890388
89/04/17 CUMPUTER MISSION TO PARIS/	ADVANCED TECH: PROD. & SERV		
SICOB MISSIUN OUT, INDUSTRY			891048
	•		

5712	dei anticiti di ente	The state of the s	. 405.
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Market : EUROPE (SUMMIT)	•	1	
Start Date Event Name, Location & Type	sector/Contact	Description/Ref #	
89/04/25 BRITISH ELECTRONICS WEEK, LONDON, U.K. INFO BOOTH, ONLY	ADVANCED TECH. PROD. & SERV	ELECTRONICS PRODUCTS	890401
89/05/00 FISHERIES BUYERS MISSION FROM U.K. MISSION IN, TO INDUSTRY	FISHERIES, SEA PRODUCTS & SER	LONDON/DUBLIN	890547
89/05/00 ARCHITECTURAL JDINERY MISSION TO U.K./IRELAND MISSION OUT, INDUSTRY	FOREST PRODUCTS, EQUIP, SERVIC	LONDON/DUBLIN	890553
89/05/00 WESTERN RED CEDAR SHINGLE & SH AKE MISSION MISSION OUT, INDUSTRY	FOREST PRODUCTS, EQUIP, SERVIC	. FONDON\DARFIN	890556
89/05/00 MONTREAL INT'L FUR FAIR INCOMI NG BUYER MISSION IN, TO FAIR	CONSUMER PRODUCTS	ATHENS/SWITZERLAND/BELGIUM/DUBLIN/LONDON/OSLO	890559
89/05/20 BERGBAU'89 - MINING EQUIP.EXH. DUESSELDORF, FRG INFO BODTH, ONLY	MINE, METAL, MINERAL PROD & SR MCCALLUM/SCHROETER	MACHINERY & EQUIPMENT FOR MINING INDUSTRY	890507
89/05/23 BIO-EXPO, PARIS, FRANCE FAIR, NATIONAL STAND	EDUCATION, MEDICAL, HEALTH PROD. ADAMS/G.COTE	BIOTECHNOLOGIE	890495
89/06/00 BIOTECHNOLOGY MISSION TO FRANCE MISSION OUT. INDUSTRY	EDUCATION, MEDICAL, HEALTH PRO		891054
89/06/08 PARIS AIR SHOW'89, LE BOURGET (PARIS), FRANCE FAIR, NATIONAL STAND	TRANSPORT SYS, EQUIP, COMP, SER Y.BEDARD/L.CAMERON	LARGEST AERONAUTICS AND AEROSPACE FAIR	890054

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Market : EUROPS (SUMMIT)

PEMD - Government Planned Activities

1989/90

Description/Ref #

89/07/03 ROYAL AGRICULTURAL SHOW STONELEIGH. ENGLAND INFO BOOTH, ONLY

Sector/Contact

H.SCHROETER/G.COTE

AGRI & FOOD PRODUCTS & SERVI ANIMALS AND AGRICULTURAL FAIR.

89/09/00 BUYERS MISSION TO WORLD ENERGY CONFERENCE - MONTREAL

Event Name, Location & Type

POWER & ENERGY EQUIP & SERV. DUSSELDORF/PORTUGAL/ROME

890506 MISSIUN IN. TO FAIR

89/09/00 PARTICLE BOARD MISSION TO U.K.

FOREST PRODUCTS.EQUIP.SERVIC LONDON/DUBLIN

MISSION DUT, INDUSTRY

890554

890545

89/09/00 FISHERY INSPECTORS FROM ITALY TO EAST COAST MISSION IN. ACCESS

FISHERIES, SEA PRODUCTS & SER ROME

890980

89/09/05 OFFSHORE EUROPE'89, ABERDEEN, SCOTLĀNĎ

FAIR, NATIONAL STAND

UIL & GAS EQUIPMENT, SERVICES EQUIPMENT, PRODUCTS, GOODS H.SCHROETER/D.ADAMS

CONSUMER PRODUCTS

G.COTE/S.WATERFALL

890557

89/09/06 ISPO FALL, MUNICH, FRG

FAIR, NATIONAL STAND G.COTE/D.ADAMS SPORTS EQUIPMENT AND FASHION; PRESENTATION OF SEASONAL $6000\,\mathrm{S}$

890083

89/09/15 INTERNATIONAL MOTOR SHOW F.R.G. INFO BOOTH, ONLY

TRANSPORT SYS, EQUIP, COMP, SER

891057

89/09/26 INFORA TELECOM, LYONS, FRANCE INFO BOOTH, ONLY

ADVANCED TECH. PROD. & SERV

TELECOMMUNICATIONS EXHIBITION

890485

89/10/00 MEDICAL/PHARMACEUTICAL MISS. TO IPHARMEX, FRANCE(LYUN) MISSION UUT, INDUSTRY

EDUCATION, MEDICAL, HEALTH PRO

INDUSTRIAL MISSION TO IPHARMEX (MEDICAL & HOSPITAL EXHIBITION

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Start Date Event Name, Location &	Type Sector/Contact	Description/Ref #	
89/10/00 DEFENCE TRADE & INDUSTRIAL SION (RDP) MISSION OUT, INDUSTRY	MIS DEFENCE PROGRAMS, PRODUCTS, SE	LONGON/OUBLIN	890548
89/10/05 SMAU-INT'L OFFICE EXH.(DATA PROCESSING EQUIP.)MILAN,I FAIR, NATIONAL STAND	TALY D.ADAMS/G.COTE	INFORMATICS, TELEMATICS, COMMUNICATIONS SYSTEMS	890029
89/10/12 FRANKFURT BOOK FAIR, FRANKFU WEST GERMANY FAIR, NATIONAL STAND	RT CONSUMER PRODUCTS G.COTE/H.SCHROETER	CO-OPERATIVE EFFORT BETWEEN GOVERNMENT AND PUBLI- SHING INDUSTRY/ASSOCIATIONS	890061
89/10/14 ANUGA INT'L FOOD FAIR, COLOG FRG FAIR, NATIONAL STAND	NE. AGRI & FUOD PRODUCTS & SERVI H.SCHROETER/A.ADAMS	WORLD FOOD MARKET - HELD EVERY TWO YEARS	890063
89/10/16 SYSTEMS 89 - COMPUTER SHOW, MUNICH, FRG FAIR, NATIONAL STAND	ADVANCED TECH. PROD. & SERV D.ADAMS/H.SCHROETER	COMPUTERS + COMMUNICATIONS	890080
89/10/20 EQUIP*AUTO, PARIS,FRANCE INFO BOOTH, ONLY	TRANSPORT SYS, EQUIP, COMP, SER G. COTF/S. WATERFALL	CAR COMPONENTS, SPARE PARTS, GARAGE EQPT.	890489
89/10/25 SAIE-BUILDING INDUSTRIALIZA TION SHOW, BOLDGNA, ITALY INFO BOOTH, ONLY	- CONSTRUCTION INDUSTRY H.SCHROETER		891061
89/11/02 KUNSTOFF (K'89), DUESSELDOR F.R.G. FAIR, NATIONAL STAND	F. INDUSTRIAL MACHIN, PLANTS, SER H. SCHRUETER/G. COTE		891001
89/11/07 BATIMAT - BUILDING MAT'L SH PARIS, FRANCE FAIR, NATIONAL STAND	G.COTE/D.ADAMS	BUILDING EXHIBITION HELD EVERY 2 YEARS;\$13 MILLION IN SALES	890056

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891062

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PEMD - Government Planned Activities 1989/90

Market : EUROPE (SUMMIT)

INEO ROOTH ONLY

	Event Name, Location & Type	Sector/Contact	Description/Ref #	
89/11/22 5	MEDICA, DJESSELDORF, FRG Institutional exhibit	EDUCATION, MEDICAL, HEALTH PRO	MEDICAL TECHNICAL EQPT/LAB + HOSPITAL EQPT + SUPPLIES/DIETARY GOOD	890076
89/11/26 1	INTERBUILD'89 - CONSTRUCTION EXH.,BIRMINGHAM,U.K. INFO BOOTH, ONLY	FOREST PRODUCTS, EQUIP, SERVIC D.AOAMS/H.SCHROFTER	BUILDING + CONSTRUCTION	890551
90/01/26 E	BERLIN GREEN WEEK, HORTICULTURE SHOW, BERLIN, FRG FAIR, NATIONAL STAND	AGRI & FUOD PRODUCTS & SERVI	FOOD INDUSTRY, AGRICULTURE, HORTICULTURE	890970
90/02/00 (CONSTRUCTA, HANNOVER, FRG INFO BOOTH, UNLY	CONSTRUCTION INDUSTRY	INT'L BUILDING TRADE EXHIBITION	890511
90/02/13 (DOMOTEKNIKA - HOUSEWARES EXH., COLOGNE, FRG INFO 300TH, WITH GROUP	CONSUMER PRODUCTS SCHRUETER/WATERFALL	HOME APPLIANCES, HOUSEHOLD TECHNOLOGY KITCHEN, KITCHENNARE	890509
90/02/22	ISPO SPRING - SPORTING GOODS, MUNICH, FRG FAIR, NATIONAL STAND	CONSUMER PRODUCTS G.COTE/D.ADAMS	SPORTS EQUIPMENT AND FASHION; PRESENTATION OF SEASONAL GOODS	890084
90/03/00	SIA (AGRICULTURALI, PARIS, FRANCE FAIR, NATIONAL STAND	AGRI & FUOD PRODUCTS & SERVI G.COTE/H.SCHROETER	AGRICULTURAL SUPPLIES, NUTRITION, SEED, LIVESTOCK	890053
90/03/00	FIERA AGRICOLA, VERONA, ITALY FAIR, NATIONAL STAND	AGRI & FÚOD PRODUCTS & SERVI	AGRICULTURE EXHIBITION - SEED POTATO, SEMEN, SEEDS IMPLEMENTS	890969
90/03/00	IGEDU FASHLUN SHOW -F.R.G.	CONSUMER PRODUCTS		

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AGRI & FOOD PRODUCTS & SERVI

Description/Ref #

90/03/00 VERONA AGRICULTURAL FAIR, ITALY FAIR. NATIONAL STAND

G.COTE/D.ADAMS

891325

90/03/21 CEBIT'90 - COMPUTER SHOW, HANNOVER, FRG FAIR, NATIONAL STAND

ADVANCED TECH. PROD. & SERV

OFFICE, INFORMATION AND TELECOMMUNICATIONS TECHNOLOGY

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KEPUKI. PPISTALT				
Market : EUROPE (NON	I-SUMMIT)			
Start Date Event N	lame, Location & Type	Sector/Contact	Description/Ref #	
89/04/00 ELTEK/ELCOM HELSINKI, INFO BOOT	1 - INFORMATICS SHOW FINLAND H, ONLY	ADVANCED TECH. PROD. & SERV	PROFESSIONAL ELECTRONICS; TEST + MEASURING EQUIP.	890971
89/04/00 BUYERS MISS AUTO SHIW MISSION I	GION FROM GREECE TO CDA/MONTREAL IN, TO FAIR	TRANSPURT SYS, EQUIP, COMP, SER	ATHENS	890978
89/04/24 FLANDERS TE GHENT, SE INFO BOUT	ELGIUM	ADVANCED TECH. PROD. & SERV	MICROELECTRONICS, BIOTECHNOLOGY, ROBUTICS	890973
89/05/U2 IDEA *89 INFO 8001	TH, ONLY	DEFENCE PROGRAMS, PRODUCTS, SE		891049
89/05/06 INDEX G. G. PIRAEUS, INFO BOUT	GREECE	TRANSPORT SYS, EQUIP, COMP, SER S.WATERFALL/D.ADAMS	AUTOMOTIVE PRODUCTS	890478
89/05/23 SUFTWARE MI MISSIUN (ISSION TO BENELUX DUT, INDUSTRY	ADVANCED TECH. PROD. & SERV	HAGUE/BELGIUM	890522
89/06/00 SUFTWARE BU MISSION	UYER (MIM) In, to fair	ADVANCED TECH. PROD. & SERV	OSLO	890532
89/06/00 MUNICIPALI PORTUGAL INFO 800	,	ADVANCED TECH. PROD. & SERV	DEMOS OF MUNICIPAL MANAGEMENT AND GEOGRAPHIC INFO SYSTEMS	890975
89/06/00 MISSION FM TO INTERI MISSION	WESTERN EUROPE Can, Edmonton In, to fair	PETRUCHEM & CHEM PROD, EQP, SE	HELSINKI/ATHENS/OSLO/STOCKHOLM/PORTUGAL/ROME	890977

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Market : EUROPE (NON-SUMMIT)

Start Date Event Name, Location & Type

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89/06/00 CANADA NORWAY OFFSHURE WORKING GROUP MISSION TO CDA MISSION IN, ACCESS INDUSTRIAL MACHIN.PLANTS.SER

891053

89/06/05 INFORMAT'89 - COMPUTER SHOW, BARCELONA, SPAIN FAIR, NATIONAL STAND

ADVANCED TECH. PROD. & SERV

COMPUTER + DATA PROCESSING SHOW

890044

89/06/18 WORLD TECH VIENNA, VIENNA, AUSTRIA INFO BOOTH, ONLY

ADVANCED TECH. PROD. & SERV

MCCALLUM/SCHRDETER

G.COTE/H. SCHROETER

891051

89/08/00 AQUACULTURE/AQUANOR, USLO, NORWAY INFO BOOTH, ONLY

890091

89/09/00 FUR SKIN BUYER (HUDSDN BAY AUC MISSIDN IN. TO FAIR

CONSUMER PRODUCTS

0**SL**0

FISHERIES, SEA PRODUCTS & SER SIX PROVINCES WITH CANADA AROUND INFO BOOTH

890536

89/09/00 MEDICAL PRODUCTS BUYERS MISS. FROM BELGIUM

MISSIUN IN, TO INDUSTRY

EDUCATION, MEDICAL, HEALTH PRO BELGIUM

890981

89/09/00 COMMUNICATIONS MISSION TO CON COMPUTER SHOW/T.O. FR. SPAIN MISSION IN. TO FAIR

ADVANCED TECH. PROD. & SERV

890984

89/10/00 COMPUTER MISSION TO NOROICS

MISSION DUT, INDUSTRY

ADVANCED TECH. PROD. & SERV

OSLO/STKHM/CPHGN/KSKI

890539

89/10/03 ITU COMMUNICATION 89, GENEVA, SWITZERLAND

ADVANCED TECH. PROD. & SERV

891059

EAIR. NATIONAL STAND

DATE: 39/03/L5

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Market : EUR	ROPE (NON-SUMMIT)			
Start Date	Event Name, Location & Type	Sector/Contact	Description/Ref #	
89/10/19 1NJ	T ⁹ L TECHNICAL TRADE FAIR, STOCKHOLM, SWEDEN INFO BOOTH, UNLY	GENERAL OR UNASSIGNED ISB	BUILDING & WOODWORK INDUSTRY, HYDRAULICS, MACHINE TOOLS	890090
C	E.D.E. EXECUTIVES TO DAT.& Due. Hissidn in, to industry	GENERAL OR UNASSIGNED ISB	SPAIN	890979
	-IT-YOURSELF HOME IMPRO- VEMENT MISSION TO NORWAY MISSION OUT, INDUSTRY	FOREST PRODUCTS, EQUIP, SERVIC	0\$60	890982
	DRTING SOODS BUYER (SPORTING GOODS SHOW) MISSION IN. TO FAIR	CONSUMER PRODUCTS	OSLO/ATHENS/SWITZERLAND/HELSINKI/BELGIUM	890534
- (YERS MISSION TO HARDWARE SHOW, TORONTO MISSION IN, TO FAIR	CONSUMER PRODUCTS	OSLO	890537
40/03/00 EN	VIRONMENTAL CONTROL MISSION FR SPAIN TO GLOBE'90 VANC. MISSION OUT, INDUSTRY	INDUSTRIAL MACHIN, PLANTS, SER	SPAIN	890985
	D COUNTRY CO-UP PROJECTS IN-COMING MISSION MISSION IN, TO INDUSTRY	GENERAL UR UNASSIGNED ISB		891063
90/03/01 BA	TIBDUW-ARCHITECTURAL DESIGN SHOW, BELGIUM INFO BOOTH, ONLY	CONSTRUCTION INDUSTRY	BUILDING, RENOVATION, DECORATION	890972

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Market : EAS	Market: EAST EUROPE				
Start Date	Event Name, Location & Type	Sector/Contact	Description/Ref #		
N	TELLITE COMMUNICATIONS SEMI- NAR, DUBROYNIK, YUGOSLAVIA SEMINAR, ABROAD	ADVANCED TECH. PROD. & SERV	CANCELLED	891319	
	DAPEST INT [®] L SPRING FAIR, BUDAPEST, HUNGARY FAIR, NATIONAL STAND	GENERAL UR UNASSIGNED 158	HORIZONTAL FAIR; CDN PRESENCE SUPPORTS, MAINLY ENERGY SECTOR	890108	
1	SSION FROM EASTERN EUROPE TO INTERCAN '89 MISSION IN, TO FAIR	PETRUCHEM & CHEM PROD, EQP, SE		891052	
	ZNAN INT'L FAIR,PUZNAN, PULAND FAIR, NATIONAL STAND	GENERAL OR UNASSIGNED ISB S.WATERFALL/D.ADAMS	RE-EMERGING POLISH MARKET. EXPECIALLY FOR ENERGY SECTOR	890561	
	DDDDVOSHCHMASH 189 U.S.S.R. FAIR, NATIONAL STAND	INDUSTRIAL MACHIN, PLANTS, SER		891056	
	ND ENGINEERING FAIR, BRND, CZECHŪSLOVAKIA FAIR, NATIONAL STAND	GENERAL DR UNASSIGNED ISB	FORESTRY SECTOR CAPITAL PROJECTS AND EMERGING OIL/GAS EXPORT OPPORTUNITIES	890107	
	GREB INT'L AUTUMN FAIR, ZAGREB,YUGOSLAVIA FAIR, NATIONAL STAND	GENERAL UR UNASSIGNED ISB	SUPPORTS LONG TERM CANDU SALES AND WORLD BANK (PROJECTS)	890109	
	ÖVDIV INT'L FAIR,PLÖVƏIV, BULGARIA FAIR, NATIONAL STAND	GENERAL UR UNASSIGNED ISB	SUPPORT FOR VARIOUS CON COMMERCIAL INITIATIVES	890110	
	SDREYMASH 89 - FORESTRY SHOW MOSCOW, USSR FAIR, NATIONAL STAND	FOREST PRODUCTS, EQUIP, SERVIC	SOVIET FORESTRY SECTOR REQUIRES MAJOR MODERNIZA- TION; SHOW IS ONCE EVERY 5 YRS. MODEST RESULTS.	890992	

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Market : EAST EUROPE

Start Date Event Name . Location & Type

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89/09/27 ZHIVOTNOVODSTVO '89 U.S.S.R. FAIR, NATIONAL STAND AGRI & FOOD PRODUCTS & SERVI

891058

89/10/00 BUCHAREST INT'L FAIR.BUCHAREST ROMANIA FAIR, NATIONAL STAND

GENERAL UR UNASSIGNED ISB

GENERAL OR UNASSIGNED ISB

ROMANIAN NUCLEAR POWER DEVELOPMENT PLANS

890566

39/10/19 MELIORATSIYA 189

U.S.S.R. FAIR. NATIONAL STAND

891060

90/03/00 LEIPZIG SPRING FAIR, LEIPZIG

GENERAL OR UNASSIGNED ISB FAIR, NATIONAL STAND

SINE OUD NON FOR ADMISSION TO GDR MARKET AGRIC., ENERGY AND MACHINERY

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PEMD - Government Planned Activities 1989/90

Market : JAPAN

Start Date Event Name, Location & Type

Sector/Contact

Description/Ref #

Juli Jace	raene wamea focacion e tabe	°	Dear Inclouded A	
	DD LIVING SHOW FAIR, NATIONAL STAND	CONSTRUCTION INDUSTRY	FIRST PARTICIPATION - INCLUDES A CROSS SECTION OF QUALITY CANADIAN CONVERTED WOOD PRODUCT CD.S.	8906 [°] 41
	ILDING MATERIALS MISSION TO JAPAN MISSION OUT, INDUSTRY	CONSTRUCTION INDUSTRY	FAST GROWING SECTOR; NEED TO IDENTIFY NEW IMPORTERS	890642
	ECOM MISSION MISSION OUT, INDUSTRY	ADVANCED TECH. PROD. & SERV	FOLLOW-UP TELECOM SEMINARS	890649
	PAN HOME BUILDERS MISSION THE MISSION TO INDUSTRY	CONSTRUCTION INDUSTRY	FOR JAPANESE BUILDERS/IMPORTERS/ARCHITECTS TO MEET NEW EXPORTERS OF BUILDING PRODUCTS	891259
	RTH AMERICAN LIFESTYLE SHOW MISSION IN, TO FAIR	CONSUMER PRODUCTS		891261
	RPORT EQUIPMENT SHOW INFO BOOTH, WITH GROUP	TRANSPORT SYS, EQUIP.COMP, SER		891263
89/04/01 TEL	ECOM MISSION TO JAPAN TOKYO E OSAKA MISSION OUT, INDUSTRY	ADVANCED TECH. PROD. & SERV R.GRIS ^O UN		891308
1	EARLY CANADIAN CREW JAPAN TOUR THROUGHOUT JAPAN OTHER PROMOTON	CONSUMER PRODUCTS T.BRUPHY		891323
	AKA MINI TRADE SHOW OSAKA JAPAN FAIR, NATIONAL STAND	CONSTRUCTION INDUSTRY R.GRISON		891309

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890630

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CONSTRUCTION INDUSTRY

Market : JAPAN

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Description/Ref #

89/04/28 TOKYO INT'L GOOD LIVING TRADE SHOW'89, TOKYO, JAPAN 891067 FAIR, NATIONAL STAND R.GRISON

89/05/24 NORTH AMERICAN LIFESTYLE CONSUMER PRODUCTS TOKYO JAPAN INFO BOOTH, WITH GROUP

FAIR, NATIONAL STAND

891310 R.GRISUN

89/06/00 BIDTECHNOLOGY MISSIUM TO CANAD EDUCATION, MEDICAL, HEALTH PRO DEPENDING ON RESULTS OF CON PARTICIPATION AT BIO! MISSION IN. TO INDUSTRY 890640

89/09/00 CONVERTED WOOD PRODUCTS FOREST PRODUCTS.EQUIP.SERVIC STRONG EXPORT POTENTIAL FOR A WIDE RANGE OF CON-VERTED WOOD PRODUCTS IN THE KANSAT AREA 891262 MISSION OUT, INDUSTRY

89/LO/26 TOKYO MOTOR SHOW'89, TOKYO, TRANSPORT SYS, EQUIP, COMP, SER AUTO PARTS AND INVESTMENT/JV OPPORTUNITIES JAPAN 890645 FAIR, NATIONAL STAND R.GRISON

89/11/00 DEM & AFTERMARKET AUTO TRANSPORT SYS.EQUIP.COMP.SER STRONG EXPORT OPPORTUNITIES

MISSION TO JAPAN MISSIUN OUT, INDUSTRY

89/11/00 WORLD FASHION FAIR CONSUMER PRODUCTS

CONSUMER PROJUCTS BASED ON EXCELLENT RESULTS OF LAST PARTICIPATION 90/02/00 TUKYO SPORTING GOODS SHOW

INFO BOOTH, WITH GROUP

90/02/00 CANADIAN SPURTING GOODS ASSOCT CONSUMER PRODUCTS STEADY MARKET, NEED TO REACH NEW IMPORTERS

ACION 890638 MISSION IN, TO INDUSTRY

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Market : JAPAN Start Date Event Name, Location & Type	Sector/Contact	Description/Ref #		
90/03/00 FOODEX 90 FAIR, NATIONAL STAND	AGRI & FUOD PRODUCTS & SERVI	FASTEST GROWING SECTORS, POPULAR		890622
00/00/00 CANADIAN FOOD FAIR PROGRAM FAIR. SOLO	AGRI & FOOD PRODUCTS & SERVI	SUCCESSFUL PROGRAM FAST GROWING SECTOR		890944
00/00/00 REGIONAL SHOWS FAIR, SOLU	AGRI & FOOD PRODUCTS & SERVI	GOOD COST BENEFIT - WIDE REACHING PROGRAM		890945
00/00/00 NEW_BUSINESS DEVELOPMENT FAIR, SOLO	FISHERIES, SEA PRODUCTS & SER	SEA PRODUCTS IN STORE DISPLAYS, SAMPLE SHOW	S	891264

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REPORT: PPIS-AL4 PEMD - Government Planned Activities Market : EAST ASIA Sector/Contact Description/Ref # Start Date Event Name, Location & Type 89/04/27 KORFOOD 139 SEOUL KOREA AGRI & FOOD PRODUCTS & SERVI FAIR. NATIONAL STAND R.PARKER 891000 89/05/00 POLLUTION CONTROL FROM SOUTH ADVANCED TECH. PROD. & SERV INCREASE TECHNICAL EXCHANGES & MARKET KNOWLEDGE KORFA MISSION IN, TO INDUSTRY 890619 89/05/08 DUTGDING MISSION RURAL TELECOM ADVANCED TECH. PROD. & SERV CHINA MISSION DUT, INDUSTRY 891324 R.GRISON 89/05/24 IBEX'89(BUILDING PROD. TRADE **CONSTRUCTION INDUSTRY** MATCH UP SUPPLIERS WITH HONG KONG DEVELOPERS. FAIRT HONG KONG ARCHITECHTURAL/ENGINEERING FIRMS 890395 FAIR. NATIONAL STAND B.C. NODNAN 89/05/24 HUFEX'89(HOTEL AND CATERING) FDDD & BEVERAGE CDA 87 SUCCESSFUL, POST IS PLAN-NING PARTICIPATION IN HDFEX 89 SERVICE INDUSTRIES HONG KONG FAIR, NATIONAL STAND T.BROPHY 890396 89/06/00 DEFENSE/AEROSPACE MISSIDN DEFENCE PROGRAMS, PRODUCTS, SE MATCH UP KDREAN BUYERS WITH SUITABLE CANADIAN SUPPLIERS MISSION OUT. INDUSTRY 890616 8-10 CANADIAN MANUFACTURERS AND CONSULTANTS IN CHINA'S PREMIER ENERGY SHOW 89/06/00 EP CHIN4 '89 - NO. 1 ENERGY POWER & ENERGY EQUIP & SERV. SHUA 891305 FAIR. NATIONAL STAND 89/08/00 FOOD PROCESSING EQUIPMENT ONGDING IN-STORE/HOTEL PROMOTION TO INTRODUCE AGRI & FOOD PRODUCTS & SERVI MISSION FROM KORFA ENTREPRENURTAL SEMINAR FOOD PRODUCTS 890993 89/10/00 ENVIRONMENTAL PROTECTION SOLD TRADE EXHIBITION, HONG KONG FAIR, 50L0 GENERAL OR UNASSIGNED ISB MATCH UP CDN SUPPLIERS WITH EXPERTISE & TECHNOLOGY

B90399

DATE: 89/03/15 DEPARTMENT OF EXTERNAL AFFAIRS PAGE: REPORT: PPIS-A14 PEMO - Government Planned Activities 1989/90 Market : EAST ASIA Start Date Event Name, Location & Type Sector/Contact Description/Ref # 89/11/00 FURNITURE 89 - HONG KONG CONSUMER PRODUCTS INFO BOOTH AT SHOW HIGHLIGHTING HKONG MARKET FOR INSTITUTIONAL EXHIBIT 890398 89/11/00 SPECIALIZED SUFTWARE ADVANCED TECH. PROD. & SERV FOLLOW UP TO 1986 MISSION MISSION OUT, INDUSTRY 890617 89/11/09 CHINA PAPER'89, BEIJING FOREST PRODUCTS, EQUIP, SERVIC INFO BOOTH, WITH GROUP R.GRISON 891070 89/11/30 CHINA PETROLEUM AND NATURAL GAS SHOW: BEIJING: PRC FAIR: NATIONAL STAND OIL & GAS EQUIPMENT, SERVICES 12 COMPANIES TO PROMOTE OIL AND GAS EQPT AND SERVICES AT MAJOR TRADE SHOW R.PARKER 891306

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	TA PACIFIC SOUTH Event Name, Location & Type	Sector/Contact	Description/Ref #	
89/04/00 SY[ONEY ROYAL EASTER AGRICUL— TURAL SHOW, SYDNEY, AUSTRALIA , FAIR, OTHER	AGRI & FUOD PRODUCTS & SERVI	CONTINUATION OF LIVESTDCK PROMOTION	890927
	DDEX'89, AUCKLAND, NEW ZEALAND INSTITUTIONAL EXHIBIT	FOREST PRODUCTS, EQUIP, SERVIC T.BROPHY		890998
	LO FODD PROMOTIUN Singapore Fair, Solo	AGRI & FOOD PRODUCTS & SERVI	FOOD PRODUCTS TO BE DISPLAYED IN MERIDIAN HOTEL TO CONSUMERS - PILOT PROJECT	891331
	OK SOLO SHOW - SYÐNEY FAIR, SOLO	CONSUMER PRODUCTS		891277
89/05/00 MO	TAQUIP Mission out, industry	TRANSPORT SYS, EQUIP, COMP, SER		891280
	LECOM MISSION TO NZ & AUSTRALIA MISSIUN OUT, INDUSTRY	ADVANCED TECH. PROD. & SERV		891281

89/05/00 DEFENCE MISSION FROM PAKISTAN MISSIUN IN. TO INDUSTRY

DEFENCE PROGRAMS, PRODUCTS, SE

T.BROPHY

891290

89/05/00 SOFTWARE BUYERS INCOMING MISSION MISSION IN. TO INDUSTRY ADVANCED TECH. PROD. & SERV

891294

89/05/00 AUTOMOTIVE PARTS OUTGOING MISSION TO BANGKOK MISSION OUT, INDUSTRY

TRANSPORT SYS, EQUIP, COMP, SER

24754 20402415	SERADIMENT DE EYTED	NAL AEFAIDS	PAGE:	18
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Market : ASIA PACIFIC SOUTH Start Date	Sector/Contact	Description/Ref #		
89/05/00 POWER GENERATION INCOMING MISSION FROM KUALA LUMPER MISSION IN, TO INDUSTRY	POWER & ENERGY EQUIP & SERV.			891300
89/05/00 MINING EQUIPMENT MISSION TO MANILA MISSION OUT, INDUSTRY	MINE, METAL, MINERAL PROD & SR		·	891302
89/05/00 RAILWAY MISSION TO BANGKOK MISSION OUT, INDUSTRY	TRANSPORT SYS, EQUIP, COMP, SER			. 891303
89/05/L4 APPITA FORESTRY CONFERENCE TRADE EXH., BRISBANE, AUSTRALIA INFO BOUTH, WITH GROUP	·	PULP AND PAPER INDUSTRY EQUIPMENT; PULP AND PROJECTS ARE IMMINENT IN AUSTRALIA	PAPER	890930
89/06/00 PC 39 FAIR, NATIONAL STAND	ADVANCED TECH. PROD. & SERV			891282
89/06/00 MISSION FROM SOUTH ASIA TO INTERCAN'89, EDMONTON MISSION IN, TO FAIR	OIL & GAS EQUIPMENT, SERVICES 1.8ROPHY			891286
89/06/12 DIL, GAS, & PETROCHEMICAL ENGI- NEERING EXHA., MALAYSIA INFO BODTH, WITH GROUP	UIL & GAS EQUIPMENT, SERVICES G.RICHENS	FOLLOW UP TO PREVIOUS PROVINCIAL INTEREST		890600
89/08/00 COMM ASLA'89 BANGKOK INFO BOUTH, WITH GROUP	ADVANCED TECH. PROD. & SERV			891296
·	•			

ADVANCED TECH. PROD. & SERV HORIZONTAL ELECTRONICS SHOW

890936

89/09/00 ELECTRONICS INDIA'89, INDIA

FAIR, NATIONAL STAND

R.GRISON

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89/11/00-GULDFIELDS MINING EXPO-KALGDORLIE-AUSTRALIA FAIR-, NATIONAL STAND

89/10/00 FORESTRY & ADDDWORKING INDONESIA TRADE SHOW

INFO BOOTH, WITH GROUP

FOREST PRODUCTS . FQUIP . SERVIC

MINE, METAL, MINERAL PROD & SR

SIMILAR TO 88 EXHIBIT IS ASSUMES NEW FIRMS AND

890163

891299

89/11/00 BUYERS FROM NEW ZEALAND TO TORONTO HARDWARE SHOW MISSION IN, TO FAIR

CONSUMER PRODUCTS

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89/11/00 AIDEX

DEFENCE PROGRAMS, PRODUCTS, SE

INFO BOOTH, ONLY

891279

89/11/00 NZ JOURNALIST TO CON COMPUTER ADVANCED TECH. PROD. & SERV

MISSION IN. TO FAIR

891285

89/11/00 UIL & GAS SEMINARS INDIA/PAK/BNGLDSH SEMINAR, ABRÜAD UIL & GAS EQUIPMENT, SERVICES

891289

89/11/00 INSTRUMENTATION

JAKARTA INFO BOOTH, WITH GROUP ADVANCED TECH. PROD. & SERV

891297

891278

90/02/00 FUREST INDUSTRIES - 1990

FAIR, NATIONAL STAND

FOREST PRODUCTS . EQUIP . SERVIC

90/02/U0 MINING MISSION TO S.E. ASIA

MINE, METAL, MINERAL PROD & SR

DEFENCE PROGRAMS, PRODUCTS, SE

GENERAL OR UNASSIGNED ISB

MISSION OUT, INDUSTRY

891283

90/03/00 DEFENCE MISSION FROM INDIA

MISSION IN. TO INDUSTRY

891292

00/00/00 INDUSTRIAL COLLABORATION MISSIONS - INCOMING

MISSION IN. TO INDUSTRY

891287

00/00/00 INDUSTRIAL COLLABORATION'
MISSIONS - DUTGDING
MISSION DUT, INDUSTRY GENERAL OR UNASSIGNED ISB

R.PARKER

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Market : AFRICA

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890413

89/04/00 MINING EQJIPMENT MISSION FROM MINE, METAL, MINERAL PROD & SR SADCC. KENYA
NAIROBI
MISSION IN. TO INDUSTRY
890001

89/04/00 MINING EQUIPMENT MISSION MINE, METAL, MINERAL PROD & SR KINSHASA (KINSHASA) MISSION IN, TO INDUSTRY 890408

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89/04/30 ZIMBABWE INTL TRADE FAIR INDUSTRIAL MACHIN, PLANTS, SER CANADA HAS PARTICIPATED FOR LAST 2 YEARS
IZITE) BULAWAYO
INFO BOOTH, ONLY A.AUBIN 890910

89/05/24 4TH COMPUTER SHOW, CASABLANCA ADVANCED TECH. PROD. & SERV SENIOR REPRESENTATIVES FROM ALGERIA, TUNISIA, MOROCCO GABON, IVORY COAST, RABAT, ZAIRE, SENEGAL 890420

89/06/00 INTERCAN 39 DIL & GAS EQUIPMENT, SERVICES 'ALGERIA, NIGERIA, CAMEROON, ANGOLA
MISSION IN, TO FAIR
891012

89/06/00 CDA+ZIMBABWE JOINT ECONOMIC GENERAL OR UNASSIGNED ISB COMMISSION MEETING 891307

89/06/06 ALGIERS INTL TRADE FAIR, GENERAL UR UNASSIGNED ISB ALGERIA IS OUR MOST IMPORTANT MARKET IN AFRICA
ALGIERS, ALGERIA
FAIR, NATIONAL STAND T.GERVAIS
890908

89/06/06 INTERCAN 189 EDMONTON / ALGIER OIL & GAS EQUIPMENT, SERVICES
TUNIS, NATROBI, HARARE, ANGOLA
MISSION IN, TO INDUSTRY A.AUBIN
891327

89/06/07 MISSION FROM AFRICA TO ADVANCED TECH. PROD. & SERV AFRICA UPGRADING COMPUTER CAPABILITIES SIM, MONTREAL MISSION IN, TO FAIR

22

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00/00/00 URBAN AND RAIL SYSTEMS MISS -ION FROM GABON MISSION IN, TO INDUSTRY

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Start Dat	e Event Name, Location & Type	sector/contact	DESCRIPTION AND THE PROPERTY OF THE PROPERTY O	
89/06/21	AG MISS. FM KENYA TO WEST. CDA FARM PROGRESS SHOW MISSION IN, TO FAIR	AGRI & FOOD PRODUCTS & SERVI A.AUBIN	DEA SUPPORTED PARTICIPATION FOR PAST 3 YEARS	890403
89/09/00	TELECOMMUNICATIONS MISSION FROM MAGHREB MISSION IN, TO INDUSTRY	ADVANCED TECH. PROD. & SERV	DEVELOPMENT OF TELECOMMUNICATIONS IS A PRIORITY	890421
89/09/00	MISSION OIL/GAS MINING SECTOR (LIBREVILLE) MISSION IN, TO INDUSTRY	OIL & GAS EQUIPMENT. SERVICES	GABON	890918
89/09/00	MATER MISSION TO MORROCCO MISSION OUT, INDUSTRY	INDUSTRIAL MACHIN, PLANTS, SER	MOROCCO. WATER TREATMENT/PURIFICATION IS A PRIORI- TY	891007
89/11/00	BUYERS FROM NAIROBI, TUNIS, ALG., RABAT TO ROYAL WINTER F. MISSIUN IN, TO INDUSTRY	AGRI & FOOD PRODUCTS & SERVI	KENYA. MOROCCO. TUNISIA. ALGERIA. SADCC	890916
00/20/00	6E JOURNEES AFRICAINES INFO ABIDJAN INFO BOOTH, WITH GROUP	ADVANCED TECH. PROD. & SERV		890911
90/02/00	SADCC BUSINESS FORUM SEMINAR, ABROAD	GENERAL UR UNASSIGNED ISB	ZIMBABWE	891009
00/00/00	RESERVE FOR MINISTERIAL MISSION MISSION OUT, MINISTERIAL	GENERAL OR UNASSIGNED ISB		890917

TRANSPORT SYS, EQUIP, COMP, SER MAJOR REHABILITATION PROGRAM OF ITS RAILWAY SYSTEM

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Market : AFRICA

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00/00/00 RAILWAY SYSTEM MISSIDN FROM ALGERIA MISSION IN. TO INDUSTRY TRANSPORT SYS, EQUIP, COMP, SER ALGERIA

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Market : MIDDLE EAST

Start Date	Event Name, Location & Type	Sector/Contact	Description/Ref #	
89/D4/00 S	AFEWAY IN-STORE FOOD SHOW, AMMAN FAIR, SOLO	AGRI & FUOD PRODUCTS & SERVI	INTRODUCE CANADIAN FOOD PRODUCTS THROUGH RECENTLY OPENED SAFEWAY INT L SUPERMARKET	891041
89/05/0D E	DUCATION & TRAINING MISSION FROM THE PERSIAN GULF MISSION IN. TO INDUSTRY	EDUCATION MEDICAL HEALTH PRO	FOLLOW UP OUTGOING MISSION IN JUNE 1988	890899
89/05/23 8	UYERS MISSION FROM KSA AND THE GULF TO ARMX MISSION IN, TO FAIR	DEFENCE PROGRAMS , PRODUCTS , SE	FOLLOWING SECURITY PRODUCTS MISSION IN 1988, ARMX IS A LOGICAL STEP	890448
M QC/90/68	ULTISECTOR(PRIVATE)MISSION FROM EGYPT MISSION IN. TO INDUSTRY	GENERAL UR UNASSIGNED ISB	NO CON FINANCING WILL BE REQUIRED TO SUPPORT THESE SALES.	890903
89/05/00 M	ULTI-SECTOR MISSION TO IRAN MISSION OUT, MINISTERIAL	GENERAL OR UNASSIGNED ISB	INTRODUCE CANADIAN EXPORTERS TO IRAN	° 891042
89/07/00 B	UYERS FM M.E. TO WESTERN CDA FARM PROGRESS SHOW - REGINA MISSION IN, TO FAIR	AGRI & FUOD PRUDUCTS & SERVI	INCOMING RUYERS TO BECOME FAMILIAR WITH CON PRODUCTS	890446
89/08/00 3	6TH DAMASCUS INTL FAIR, SYRIA INFO BOOTH, ONLY	GENERAL OR UNASSIGNED ISB	SPECIAL IMPORT QUOTAS ONLY AVAILABLE DURING FAIR	890013
89/09/30 E	LECTRICAL BUYERS MISSION TO COA FROM WAS & UMAN MISSION IN, TO INDUSTRY	POWER & ENERGY EQUIP & SERV.	PART II UF MISSION IN 88. WLD HAVE A BROADER MIX OF INVITEES	890009
89/09/30 E	DUCATION & TRAINING MISSION TO KINGDOM OF SAUDI ARABIA MISSION OUT, INDUSTRY	EDUCATION, MEDICAL, HEALTH PRO	EDUCATION AND TRAINING HAS HIGH PRIORITY IN SAUDI	890900

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891043

890442

Description/Ref #

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Sector/Contact

L.REARDON

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MISSION OUT, INDUSTRY

MISSION IN. TO INDUSTRY

89/09/00 PETRO-CHEMICAL MISSION TO

TRAG

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Market : MIDDLE EAST

PETRUCHEM & CHEM PROD, EQP, SE INCREASED AWARENESS OF CANADIAN CAPABILITIES

MISSION OUT, INDUSTRY AGRICULTURE A VITAL SECTOR WITH EVER GROWING AGRI & FOOD PRODUCTS & SERVI 89/09/17 AGRITECH'89, TEL AVIV, ISRAEL REQUIREMENTS 890431

POTENTIAL FOR PRODUCT SALES, JOINT VENTURES & GENERAL OR UNASSIGNED ISB 89/10/00 CHAMBER OF COMMERCE MISSION INVESTMENT PROMOTION FROM UAE

AGRI & FOOD PRODUCTS & SERVI PROMOTE CANADIAN FOOD PRODUCTS 89/10/00 CANADA FOUD WEEK TEL AVIV 891044 FAIR, SULD

ESTABLISH LINKAGES BETWEEN IRAQI BUYERS AND ACTIVE EXPORTERS GENERAL OR UNASSIGNED ISB 89/10/00 TRADING HOUSE MISSION TO TRAG 891045 MISSION OUT, INDUSTRY

CANADA FOOD WEEK PROMOTION IN SUPERMARKETS AND TIAMUN AS TOO WEEK IN KUMATT AGRI & FOOD PRODUCTS & SERVI HOTELS 891046 FAIR, SOLO

RE-ESTABLISH CDA AS TRADING PARTNER IN IRAN 89/10/02 TEHRAN INT'L FAIR (TIF), TEHRAN GENERAL OR UNASSIGNED ISB IKAN 890906 E. BROWN FAIR. NATIONAL STAND

89/10/08 SAUDI_HEALTHCARE EXHIBITION EDUCATION, MEDICAL, HEALTH PRO JEDDAH, SAUDI ARABIA 891328 INFO BOOTH. ONLY

IRAQ REPRESENTS LARGE MULTI-BILLION DOLLAR CASH 89/11/00 BAGHDAD INTL FAIR, BAGHDAD, GENERAL OR UNASSIGNED ISB TRAD MARKET FOLLOWING CEASEFIRE 890904 FAIR. NATIONAL STAND

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890437

890021

891317

890898

890447

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Market: MIODLE EAST

BAHRAIN

INFO BOSTH, WITH GROUP

MISSION IN, TO INDUSTRY

MISSION OUT, INDUSTRY

Start Date Event Name, Location & Type Sector/Contact Description/Ref #

89/11/06 MEDAX 89, TEL AVIV, ISRAEL : EDUCATION, MEDICAL, HEALTH PRO SHOW FOCUSING ON MEDICAL EQUIPMENT AND TECHNOLOGY

INFO BOOTH, ONLY 891047

89/12/05 ARAB PROTECH-INTL SECURITY GENERAL OR UNASSIGNED ISB POTENTIAL OF \$2M IN SALES EQUIP. SHOW IN KSA INFO BOOTH, ONLY

90/01/00 MULTI-SECTOR MISSION TO GENERAL OR UNASSIGNED ISB MISSION WLD PROMOTE USE OF DIRECT EDC LINES OF
ISRAEL
MISSION OUT, INDUSTRY
890902

90/01/28 SAUDI COMMUNICATIONS, RIYADH ADVANCED TECH. PROD. & SERV PRIORITY SECTORS IDENTIFIED BY CDA-SAUDI-JEC

1NFO BOOTH, ONLY

890015

90/02/00 MIDDLE EAST FOOD SHOW, MEFEX 90 AGRI & FOOD PRODUCTS & SERVI MOST POPULAR FOOD SHOW IN THE M.E.

90/02/00 IRAN SECTORAL MISSION TO GENERAL OR UNASSIGNED ISB

90/03/00 SAUDI-AG, RIYADH AGRI & FOOD PRODUCTS & SERVI MAINTAIN CANADIAN PRESENCE

INFO HOUTH, ONLY

90/03/00 AGRICULTURAL EQUIPMENT MISSION — AGRI & FOOD PRODUCTS & SERVI — TIE-IN WITH SAUDI AG TO JORDAN, KSA, & IRAQ MISSION DUT, INDUSTRY

90/03/12 RISK CONTROL EXHIBIT & CONF. DEFENCE PROGRAMS, PRODUCTS, SE FIRE PREVENTION, INDUSTRIAL AND DOMESTIC SECURITY

- BAHRAIN
AND CIVIL DEFENCE

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Market : UNITED STATES

mai	NGC .	DMILEN STATES			
Sta	ert Da	te Event Name, Location & Type	Sector/Contact	Description/Ref #	
897	/04/10	COMDEX SPRING 89, CHICAGO, ILL. U.S.A. NATIONAL STAND	ADVANCED TECH. PROD. & SERV K.MUNRO	SMALL COMPUTERS, PERIPHERALS AND SOFTWARE. NORMALLY ATLANTA, CHICAGO FOR SPRING 89 ONLY	890819
897	/04/11	ELECTRO 89-ELECTRONICS SHOW NEW YORK FAIR, NATIONAL STAND	ADVANCED TECH. PROD. & SERV	INTL ANNUAL EVENT - ELECTRONIC EQPT.6 COMPONENTS	890265
39,	/04/13	SOLO FOOD SHOW MINNEAPOLIS FAIR, SOLO	AGRI & FODO PRODUCTS & SERVI	FOOD PRODUCTS & BEVERAGES	891014
897	/04/23	ANNUAL NORTH AMERICAN CERAMICS INC. MEETING INDIANAPOLIS FAIR, SOLO	INDUSTRIAL MACHIN.PLANTS.SER	CONVENTIONAL CERAMICS, CERAMIC POWDERS, TRANSDUCERS, SYSTEM COMPONENTS	890999
89,	/04/26	31 AGRICULTURAL SHOW GARDEN CITY, KANSAS FAIR, NATIONAL STAND	AGRI & FOOD PRODUCTS & SERVI	DRY LAND FARMING EQUIPMENT	890227
89,	/05/01	OFFSHORE TECHNOLOGY CONFERENCE (OTC 89) HOUSTON, TEXAS FAIR, NATIONAL STAND	OIL & GAS EQUIPMENT, SERVICES M.BIEMAN	20TH YEAR OF PARTICIPATION IN MAJOR NORTH AMERICAN SHOW FOR OFFSHORE OIL & GAS	890236
89	/05/04	WASTE EXPOSES, CHICAGU, ILL., U.S.A. FAIR, NATIONAL STAND	INDUSTRIAL MACHIN, PLANTS, SER	WASTE HANDLING EQUIPMENT, COLLECTION EQUIPMENT, RECYCLING, LAND FILL EQUIPMENT	891016
89,	/05/05	AIA-AMERICAN INSTITUTE OF ARCHITECTS SHOW, ST. LOUIS, MO. FAIR. NATIONAL STAND	CONSTRUCTION INDUSTRY M.SAMSON	COMMERCIAL/BUILDING PRODUCTS AND SYSTEMS.	890896
89,	/05/20	NATIONAL RESTAURANT ASSUC. HOTEL-MOTEL SHOW, CHICAGO, ILL. FAIR, NATIONAL STAND	AGRI & FOOD PRODUCTS & SERVI	HOTEL & RESTAURANT SERVICES EQPT	890173

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890181

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89/10/00 NAT'L SPORTING GOODS ASSOC. SHOW-NSGA-CHICAGO FAIR, NATIONAL STAND

Market : UNITED ST	ATES			
Start Date Event	Name, Location & Type	Sector/Contact	Description/Ref #	
GEORGIA	OD.MACH.E EQUIP. EXPU WORLD CONGRESS CENTER OTH, WITH GROUP	FOREST PRODUCTS.EQUIP.SERVIC G.T.PHILLIPS		890402
89/06/20 PCYBRRO - FAIR, N	COMPUTER SHOW NEW NATIONAL STAND	ADVANCED TECH. PROD. & SERV K.MUNRO	DOBBUTER SOFTWARE. HARDWARE FOR FORTUNE 1000 COMPA-	890675
CANADA	ROM U.S.A. TO WESTERN FARM PROGRESS SHOW IN, TO FAIR	AGRI & FUND PRODUCTS & SERVI		890228
ASSOC. (E PARTS & ACCESSORIES CHICAGO) LATIONAL STAND	TRANSPORT SYS, EQUIP, COMP, SER K.J. TYRRELL	AFTERMARKET PARTS HIGHLY RATED BY INDUSTRY	890179
	ANADA - ABBOTSFORD I IN, TO FAIR	DEFENCE PROGRAMS.PRODUCTS.SE	URGANIZERS PLAN EXPANSION INTO INTL EVENT IN 1989	891029
89/08/13 NATIONAL CHICAGO FAIR, N		CONSUMER PRODUCTS E.MANG	LARGEST HARDWARE AND HOME IMPROVEMENT SHOW IN THE U.S.	891002
89/09/00 SOLO FOUD FAIR, S	FAIR, BUFFALO SOLO	AGRI & FOOD PRUDUCTS & SERVI	PROCESSED FOOD & BEVERAGES - ANNUAL EVENT	890305
CONF.,L	MATER WORKS ASSOC US ANGELES.CALIFORNIA NATIONAL STAND	INDUSTRIAL MACHIN, PLANTS, SER J. POWER		890778

CONSUMER PRODUCTS

4 PREVIOUS PARTICIPATIONS, SECOND BIGGEST SPORTING GOODS SHOW IN U.S.

FAIR, NATIONAL STAND

NSPI- SHOW ORLANDO FAIR, NATIONAL STAND

39/11/00 NAT'L SPA & POOL INSTITUTE

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PARTICIPATED IN 1987-1988

891320

891032

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M.J.BIEMAN

CONSUMER PRODUCTS

Market: UNITED STATES Start Date Event Name, Location & Type Sector/Contact Description/Ref # 89/10/00 IMTEC BOAT SHOW-INTL MARINE TRADE EXHIBIT & CONF. FAIR, NATIONAL STAND CUNSUMER PRODUCTS LARGEST "FOR TRADE ONLY" BOAT AND MARINE ACCESSORIES SHOW IN U.S. 891020 89/10/00 ADC 89 ELECTRONIC WARFARE SHOW WASHINGTON DEFENCE PROGRAMS.PRODUCTS.SE | ELECTRONIC WARFARE COMPONENTS & SUB-SYSTEMS FAIR, NATIONAL STAND 891030 89/10/00 COMDEF'89 - COMMON DEFENCE DEFENCE PRUGRAMS, PRODUCTS, SE DEFENCE SYSTEMS & SUB-SYSTEMS 891031 FAIR, NATIONAL STAND 89/10/00 INT'L KIDS FASHION SHOW CONSUMER PRODUCTS SEMI-ANNUAL EVENT INCLUDES FASHION SHOW & COOP ADVERTISING FAIR, NATIONAL STAND 891033 89/10/13 PHCP LAS VEGAS CONSTRUCTION INDUSTRY 891329 FAIR, NATIONAL STAND LEADING GRAPHIC ARTS EXHIBITION CONSIDERED AS AN INTL TRADE SHOW. 3RD PARTICIPATION 89/10/15 GRAPH EXP3. CHICAGO CONSTRUCTION INDUSTRY 891018 FAIR, NATIONAL STAND J. LEGAULT 2 PREVIOUS PARTICIPATIONS. SHOW FOR LARGE FINISHING SYSTEMS 89/10/17 FINISHING *89 CONSTRUCTION INDUSTRY 891019 FAIR, NATIONAL STAND 89/10/17 FINISHING 189 CINCINNATI CONSTRUCTION INDUSTRY

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PEMD - Government Planned Activities 1989/90

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89/11/02 SOLO FOOD SHOW-CLEVELAND AGRI & FOOD PRODUCTS & SERVI ANNUAL EVENT-FOOD & BEVERAGES FAIR, SOLO

891021

890746

89/11/13 COMPEX FALL - COMPUTER SHOW LAS VEGAS LARGEST U.S. SHOW FOR SMALL COMPUTERS, PERIPHERALS ADVANCED TECH. PROD. & SERV

FAIR, NATIONAL STAND K.MUNRO

89/11/17 NAT'L. HOME HEALTH CARE EXPO.

ATLANTA GEORGIA FAIR, NATIONAL STAND

EDUCATION, MEDICAL, HEALTH PRO

F. MANG

891003

89/12/00 SEMA/SPECIALTY EQUIP. MAN. ASSOC. LAS VEGAS FAIR. NATIONAL STAND

TRANSPORT SYS, EQUIP, COMP, SER AUTOMOTIVE AFTERMARKET & CAR CARE PARTS AND

ACCESSORIES

890753

90/01/00 ASHRAE-AMERICAN SOC. OF HEATIN INDUSTRIAL MACHIN, PLANTS, SER

G.REFRIG. & AIR COND. FAIR, NATIONAL STAND

890286

90/01/19 THE BUILDERS SHOW ATLANTA

FAIR, NATIONAL STAND

CONSTRUCTION INDUSTRY

M.SAMSUN

BIGGEST BUILDING PRODUCTS AND SERVICES IN NORTH

AMERICA

891023

90/02/08 SULO FODD SHOW.BOSTON

FAIR, SOLO

AGRI-& FOOD PRODUCTS & SERVI ANNUAL-EVENT - FOOD & BEVERAGES

890167

90/02/12 ASHRAE-INTL AIR COND.-HEATING-

REFRIGERATING FXPD, ATLANTA FAIR, NATIONAL STAND

POWER & ENERGY EQUIP & SERV.

HEATING.AIR-CONDITIONING, REFRIGERATION PRODUCTS

891066

90/02/21 SOLO FOOD SHOW, SEATTLE

FAIR, SOLU

AGRI & FOOD PRODUCTS & SERVI ANNUAL EVENT- FOOD & BEVERAGES

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PEMD - Government Planned Activities 1989/90

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ANNUAL OATA COMMUNICATIONS, HAROWARE/SOFTWARE/SYSTEMS SHOW 90/03/00 INTERFACE*90 - COMPUTER SHOW ADVANCED TECH. PROO. & SERV NEW YORK FAIR, NATIONAL STAND

890922

90/03/00 SKI INOUSTRIES AMERICA/SIA SPORTS EXPO-LAS VEGAS FAIR, NATIONAL STANO CONSUMER PRODUCTS SPORTING GOODS & WINTER SPORTS APPAREL

891024

90/03/00 BOSTON SEAFOOD SHOW FISHERIES, SEA PRODUCTS & SER ANNUAL EVENT - SEAFOOO

INFO BOOTH, ONLY

891025

90/03/00 INT*L KIDS FASHION SHOW SPRING NEW YORK FAIR, NATIONAL STANO CONSUMER PRODUCTS KIDS APPAREL. MAJOR EVENT. HELO TWICE ANNUALLY

891026

90/03/11 NAT'L HUME CENTER SHOW LARGEST DIY HOME IMPROVEMENT SHOW IN N.A. CONSUMER PRODUCTS

FAIR, NATIONAL STAND

E. WANG

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Market: UNITED STATES Start Date Event Name, Location & Type	Sector/Contact	Description / Ref #	
89/04/00 PACIFIC AUTO SHOW FAIR, NATIONAL STAND	TRANSPORT SYS, EQUIP, COMP, SER	PACIFIC MARKET, 1 OF 5 MAJOR AUTO AFTERMARKET SHOWS	891150
89/04/00 IN-MISSION: PUBLIX STORES MISSION IN, TO INDUSTRY	AGRI & FOOD PRODUCTS & SERVI	SELECT PRODUCTS FOR FUTURE IN-STORE PROMOTION	891151
89/04/00 CONTRACT & OFFICE FURNITURE HOW TO SELL TO GOVIS IN USA SEMINAR, IN CANADA	CONSUMER PRODUCTS	SEMINARS IN ONTARIO ORGANIZED BY TORONTO ITC	891152
89/04/00 FINANCING FACILITIES FOR USA MARKET - CEA SEMINAR SEMINAR, IN CANADA	GENERAL OR UNASSIGNED ISB	SEMINARS ACROSS CANADA ORGANIZED BY CEA	891153
89/04/00 GUIDE TO APPAREL TRADE SHOWS IN USA LOCAL PUBLICATION	CONSUMER PRODUCTS	BRUCHURE/CATALOGUE	891154
89/04/00 HEALTH CARE PRODUCTS FOR WORLD MARKETS DIRECTORY LOCAL PUBLICATION	EDUCATION, MEDICAL, HEALTH PRO	COMPREHENSIVE UPDATE OF EXISTING DIRECTORY	891224
89/04/00 PACKAGING MACHINERY & SUPPLIES FOR WORLD MARKETS DIRECTORY LUCAL PUBLICATION	INDUSTRIAL MACHIN, PLANTS, SER	ACTIVE EXPORT SECTOR. NEW DIRECTORY	891227
89/04/00 DEFENCE PRODUCTS REPS LIST LOCAL PUBLICATION	DEFENCE PRUGRAMS, PRODUCTS, SE	CONTRACTOR LIST OF DEFENCE PRODUCTS REPS IN TERRITORY	891228
89/04/00 DEFENCE PRODUCTS NEWSLETTER TARGET:SAN FRAN PRIMES LOCAL PUBLICATION	DEFENCE PRUGRAMS, PRODUCTS, SE	NEWSLETTER TO PRIMES AND REPS ON NEW CANADIAN PRODUCTS OPPORTUNITIES	891229

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	TOMATED BID SERVICE DEFENCE PRODUCTS OTHER PROMOTION	OEFENCE PROGRAMS, PRODUCTS, SE	DATA QUEST MILITARY AUTOMATED BIDDER INFORMATION SERVICE	891230
	FENCE PRODUCTS NEWSLETTER TARGET:BOSTON PRIMES LOCAL PUBLICATION	DEFENCE PROGRAMS, PRODUCTS, SE	NEWSLETTER TO PRIMES ON NEW CANADIAN PRODUCTS	691231
	MPHLET FOR PRIMES EXPLAINING ONO OUCUMENTATION LOCAL PUBLICATION	DEFENCE PROGRAMS, PRODUCTS, SE		891232
	NSTRUCTION INDUSTRY MARKET STUDY OTHER PROMOTION	CONSTRUCTION INOUSTRY		891233
	L & GAS PRODUCTS DIRECTORY LOCAL PUBLICATION	OIL & GAS EQUIPMENT, SERVICES		891234
89/04/03 IN	ST.OF ELECTRICAL/ELECTRUNIC /ENGS/POWER ENG. SOCIETY FAIR, NATIONAL STAND	POWER & ENERGY EQUIP & SERV.	MAJOR NATIONAL POWER EQPT.SHOW, EVERY 3 YEARS	891146 P
	METRU FOUO SHOW FAIR, NATIONAL STAND	AGRI & FUDO PRÚDUCTS & SERVI	LARGE ANNUAL FOOD & BEVERAGE SHOW	891147
	CDEX SPRING CHICAGO FAIR, NATIONAL STAND	ADVANCED TECH. PROO. & SERV	MCINTOSH SOFTWARE AND AD ONS.	891013
	RING NAT [®] L DESIGN SHOW FAIR, NATIONAL STANO	AOVANCED TECH. PROD. & SERV	LARGEST NATIONAL DESIGN SHOW IN U.S.	891072

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	UNITED STATES			
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89/04/25	CITEX - COMMS & INFO. TECH- NOLOGY, ATLANTA FAIR, NATIONAL STAND	ADVANCÉD TECH. PROD. & SERV	COMPUTERS, MICRO-COMPUTERS SYSTEMS & SOFTWARE	890963
89/05/00	DEFENSE GENERAL SUPPLY CENTER MISSION OUT, INDUSTRY	UEFENCE PROGRAMS, PRODUCTS, SE	ON DDSA/UPSA	890289
89/05/00	AMERICA SUCIETY OF MICRUBI- OLOGY TRADE SHOW FAIR, NATIONAL STAND	EDUCATION, MEDICAL, HEALTH PRO	LARGEST INTOL CONFERENCE AND SHOW FOR MICROBIOLOGISTS & PHARMACEUTICAL FIRMS	891077
89/05/00	NATIONAL RIFLE ASSOC. AMERICA INFO BOOTH, WITH GROUP	DEFENCE PROGRAMS, PRODUCTS, SE	1 INFO BOOTH & 9 PARTICIPANTS	891078
89/05/00	SPCC- SPARE PARTS CUNTROL CENTRE- MISSION MISSION OUT, ACCESS	DEFENCE PROGRAMS, PRODUCTS, SE	MARINE EQUIPMENT	891079
89/05/00	ARMX SHOW MISSION IN, TO FAIR	DEFENCE PROGRAMS, PRODUCTS, SE	INCOMING BUYERS TO ARMX	891080
89/05/00	PRIME MISSION MISSION IN, TO INDUSTRY	DEFENCE PROGRAMS, PRODUCTS, SE	PRIME CONTRACTORS VISIT TO TORONTO.MONTREAL	891081
89/05/00	LIGHTING ADRLD NEW YORK CITY FAIR, NATIONAL STAND	CONSTRUCTION INDUSTRY	LIGHTING EOPT.	891156
89/05/00	FLORIDA TRANSPORTATION COMMISSION VISIT MISSION IN, TO INDUSTRY	TRANSPURT SYS, EQUIP, COMP, SER	BUYERS TO 4 MANUFACTURERS OF LRT SYSTEMS	891157

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89/05/00 TOPS CHAIN - IN-STORE PROMOTION, BUFFALO FAIR, SOLO	AGRI & FOOD PRODUCTS & SERVI	REGIONAL CHAIN OF FOOD STORES		891158
89/05/00 FURNITURE MISSION TO ATLANTA & LS ANGELES - NEXUS MISSION OUT, INDUSTRY	CONSUMER PRODUCTS	•		891159
89/05/00 MIDWEST ELECTRONICS EXPO MINNEAPOLIS FAIR, NATIONAL STAND	ADVANCED TECH. PROD. & SERV	ELECTRONICS EQPT. RUN BY POST		891160
89/05/02 PAINTCON 89 FAIR, NATIONAL STAND	CONSTRUCTION INDUSTRY	TRADE SHOW FOR PAINTING EQUIPMENT & SYSTEMS		891075
89/05/08 PLASTEX '89 TORONTO MISSION IN, TO FAIR	OIL & GAS EQUIPMENT, SERVICES	CANADIAN SHOW FOR PLASTICS MACHINERY AND MOULDS 1ST PARTICIPATION	\$ •	891076
89/06/00 NEXUS TO ATLANTA/DELAWARE/ WASHINGTON D.C. MISSIUN OUT, ACCESS	CONSUMER PRODUCTS	MISSION FROM ONTARIO.ATLANTA & POSSIBLY LOS ANGELES - TORONTO		891074
89/06/00 POLYMER MISSION TO CLEVELAND & ARRON MISSION OUT, INDUSTRY,	PETRUCHEM & CHEM PROD.EQP.SE			891084
89/06/00 DEFENCE MISSION TO KELLY AIR FORCE BASE MISSION OUT, INDUSTRY	DEFENCE PROGRAMS, PRODUCTS, SE	8 FIRMS TO EXPLORE POTENTIAL AS SECOND-SOURCE SUPPLIERS OF COMPONENTS		891085
89/06/00 NEW EXPORTER TO BORDER-NEBS	DEFENCE PROGRAMS, PRODUCTS, SE	IN COLLABORATION WITH MANITOBA		001086

891086

.89/06/00 NEW EXPORTER TO BORDER-NEBS TO MINNEAPOLIS MISSION OUT, INDUSTRY

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89/06/00 AMERICAN BODKSELLERS ASSDOC. TRADE SHOWABAWASH. FAIR, NATIONAL STAND	CONSUMER PRODUCTS	NATIONAL STAND COMPRISED OF APPROX 50-60 CDN PUBLISHERS	891087
89/06/00 DIY RETAILING HARDWARE SEMINARS MTL./VANC. SEMINAR, IN CANADA	CONSUMER PRODUCTS	DO-IT-YOURSELF RETAILING SEMINAR	891088
89/06/00 PRIVATE LABEL SHOW New York Fair, National Stand	CONSUMER PRODUCTS	LARGE ANNUAL EVENT	891164
89/06/00 CAN-EXPU: SPECIALTY SOFTWARE FAIR, SOLU	ADVANCED TECH. PROD. & SERV	SPECIALTY SOFTWARE-MULTI SECTOR, MULTI-SYSTEM SOLD SHOW	891165
89/06/00 SUPPLIER ID VISIT DEFENCE PRODUCTS MISSIUN IN, TO INDUSTRY	DEFENCE PRUGRAMS, PRODUCTS, SE	BUYERS FROM PRIMES IN BOSTON TO IDENTIFY APPROPRIA TE CON. FIRMS FOR PARTICIPATION IN FEB. 90 EVENT	891235
89/06/06 INTERCAN *89 MISSION IN. TO FAIR	OIL & GAS EQUIPMENT, SERVICES	BIENNIEL TRADE SHOW. MISSION TO CONCENTRATE ON COMPANY VISITS	891083
89/05/11 TEXAS RETAIL GROCERS ASSDC. DALLAS FAIR, NATIONAL STAND	AGRI E FUOD PRODUCTS & SERVI	REGIONAL GROCERY PRODUCTS SHOW	891161
89/06/18 BUYERS TO MUNTREAL FURNITURE MARKET MISSION IN. TO FAIR	CONSUMER PRODUCTS	RESIDENTIAL FURNITURE SHUW 1988 SALES \$987,100	890280
89/07/00 FT. MONMOUTH CDA DAY MISSION OUT, INDUSTRY	DEFENCE PROGRAMS, PRODUCTS, SE	DEFENCE COMPONENTS PROPOSED BY NEW YORK	890263

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FAIR, NATIONAL STAND

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89/07/00 (COMMAND BREIFINGS FOR EXTOTT STAFF OTHER PROMOTION	DEFENCE PROGRAMS, PRODUCTS, SE	BRIEFINGS TO COMMAND PERSONNEL ON DOSA/DPSA: DEFENCE DEVELOPMENT/PRODUCTION SHARING AGREEMENTS	891236
89/07/30 8	ELECTRONICS SYSTEMS DIVISION WORKING GROUP REGULAR MEETING MISSION IN, TO INDUSTRY	DEFENCE PROGRAMS, PRODUCTS, SE	U.S. MEMBERS TO VISIT POTENTIAL CON. DEFENCE DEVEL OPMENT SHARING PARTNERS WHILE IN OTTAWA	891237
89/07/31	INT'L LAWN & GARDEN SHOW LOUISVILLE KENTUCKY FAIR, NATIONAL STAND	CONSUMER PRODUCTS	LARGEST U.S.LAWN AND GARDEN EQUIPMENT TRADE SHOW	891090
89/03/00	MARINE CORPS WASHINGTON, D.C. FAIR, NATIONAL STAND	DEFENCE PRUGRAMS, PRODUCTS, SE	MARINE CORPS PROCUREMENT	891095
89/08/00	NAVY AVIATION SUPPLY DEFICE (ASD) MISSION MISSION IN, TO INDUSTRY	DEFENCE PROGRAMS, PRODUCTS, SE	MAIN INVENTORY CONTROL POINT FOR "FLYING NAVY"	891096
89/08/00	SOLO FOOD SHOW ORANGE COUNTY FAIR, SOLO	AGRI & FOOD, PRODUCTS & SERVI	IST ATTEMPT - REGIONAL FOOD SHOW	891166
89/08/00	SOLO FOOD SHOW PHDENIX FAIR. SOLO	AGRI & FUOU PRODUCTS & SERVI	1ST ATTEMPT - REGIONAL MKT	891167
89/08/00	SOLO SHOW - AFTER-MARKET PARTS SEATTLE FAIR: SULO	TRANSPORT SYS, EQUIP, COMP, SER	REPEAT OF SOLD SHOW IN SEATTLE IN 1987	691168
89/08/00	PENN STATE AG PROGRESS DAYS	AGRI & FUOD PRODUCTS & SERVI	AG EQPT - ANNUAL EVENT	

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CANADA

89/09/DO SOLO BUILDING SHOW

DETROIT

FAIR, SOLO

MISSION IN. TO INDUSTRY

89/09/00 PACIFIC NORTHWEST BOOKSELLERS

INFO BOOTH, ONLY

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891105

891106

891177

Market : UNITED STATES Description / Ref # Start Date Event Name, Location & Type Sector/Contact 89/08/00 SOUTHERN CALIFORNIA HOME SHOW SAN DIEGO FAIR, NATIONAL STAND CONSTRUCTION INDUSTRY **BUILDING PRODUCTS** 891172 89/08/28 EASTERN CABLE TV SHOW CATY EQUIPMENT (USING ATLANTA STAND STRUCTURE) ADVANCED TECH. PROD. & SERV ATLANTA 891173 FAIR, NATIONAL STAND DEFENCE PROGRAMS, PRODUCTS, SE ARMY WORKING GROUP MEMBERS TO VISIT PRODUCTION 89/09/00 ARDEC WORKING GROUP: ARTILLERY_ DEVELUPMENT & ENGINEER CENTRE MISSION IN. TO INDUSTRY FACILITIES 891101 89/09/00 DEFENCE MISSION TO WICHITA DEFENCE PRUGRAMS, PRODUCTS, SE ELECTRONIC PARTS AND SUBSYSTEMS 891102 MISSION OUT, INDUSTRY 89/09/00 DISC- DEFENCE INDUSTRIES DEFENCE PROGRAMS, PRODUCTS, SE HARDWARE ITEMS TO MONTREAL AND TORONTO SUPPLY CENTRE- MISSION MISSION IN. TO INDUSTRY 891103 89/09/00 SPARE PARTS CONTROL CENTRE (SPCC) MISSION MISSION IN, TO INDUSTRY DEFENCE PROGRAMS, PRODUCTS, SE MARINE/SHIP EQUIPMENT TO VANCOUVER, MONTREAL 891104 DEFENCE PROGRAMS, PRODUCTS, SE PRIME CONTRACTORS TO ATLANTIC CANADA 89/09/00 DEFENCE MISSION TO ATLANTIC

ASSOCIATION REPS TO MANAGE THE STAND

BUILDING PRODUCTS

CONSUMER PRODUCTS

CONSTRUCTION INDUSTRY

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89/	09/00	HUSKER HARVEST DAYS NEBRASKA FAIR, NATIONAL STAND	AGRI & FONO PRODUCTS & SERVI	AG EQPT.	891178
89/		SOLO FOOD SHOW SAN FRANCISCO FAIR, SOLO	AGRI & FOOD PRODUCTS & SERVI	IST ATTEMPT	891174
89/	09/18	IRON & STEEL EXPOSITION PITTSBURGH FAIR, NATIONAL STAND	MINE, METAL, MINERAL PROD & SR	SHOW OF SPECIALIZED EOPT. OPERATION DESIGN & MAIN- TAINANCE IN METAL PRODUCTION & PROCESSING	891097
89/	09/18	OCEANS '89 FAIR, NATIONAL STAND	TRANSPORT SYS, EQUIP, COMP, SER	OCEANOGRAPHIC EQUIPMENT AND SERVICES	891100
89/	10/30	INCOMING BUYERS TIDEX-INT'L INTERIOR DESIGN EXHIBITION MISSION IN, TO FAIR	CONSUMER PRODUCTS	CONTRACT & OFFICE FURNITURE 1987 ON SITE SALES WERE \$11.9 MILLION	890202
89/	10/00	APEX CHICAGO MISSION OUT, INDUSTRY	INDUSTRIAL MACHIN, PLANTS, SER	6-8 TO INVESTIGATE DIVERSIFICATION OF MARKET	891108
89/	10/00	SUB-CONTRACTORS BUYERS MISSION - DEFENCE PRODUCTS MISSION IN, TO INDUSTRY	DEFENCE PROGRAMS, PRODUCTS, SE	FORMAT: TABLE-TOP DISPLAY / 80 CON. COMPANIES 160 U.S. BUYERS	891111
89/	10/00	BIOTECH U.S.A. FAIR, NATIONAL STAND	EDUCATION, MEDICAL, HEALTH PRO	MAJOR WEST COAST U.S. BIOTECH CONFERENCE AND TRADE SHOW	891112
89/	10/00	WORLD GULD CONF. AMERICA SOCIETY OF MINING ENGINEERS FAIR, NATIONAL STAND	MINE, METAL, MINERAL PROD & SR	UNLY NATIONAL SHOW SPECIALIZED IN GOLD MINING EXPLORATION	891113

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	CIETY OF PETRO ENGRS. ANNUAL MEETING FAIR, NATIONAL STAND	MINE, METAL, MINERAL PROD & SR	MAJOR INTERNATIONAL MINING SHOW	891114
	SC - DEFENCE CONSTRUCTION SUPPLY CENTRE - COLUMBUS OH MISSION IN, TO INDUSTRY	UEFENCE PRUGRAMS, PRODUCTS, SE	CONSTRUCTION EQUIPMENT	891115
	IME MISSION - DEFENCE PRODUCTS MISSION IN, TO INDUSTRY	DEFENCE PROGRAMS, PRODUCTS, SE	PRIME CONTRACTOR MISSION	891116
1	FUTT SAC - STRATEGIC AIR COMMAND MISSION OUT, INDUSTRY	DEFENCE PROGRAMS, PRODUCTS, SE	NEBS-TYPE MISSION TO THIS SAC BASE IN OMAHA	891117
	LLORS MISSION TO HILL AFB MISSION OUT, INDUSTRY	DEFENCE PROGRAMS, PRODUCTS, SE	SUB-CONTRACTORS TO HILL AFB AND PRIMES IN UTAH AND COLORADO	891118
	T'L OFFICE PRODUCTS ASSOC FAIR, NATIONAL STAND	EDUCATION, MEDICAL, HEALTH PRO	FIRST TIME	891119
	UNTAIN PLAINS LIBRAIRIES INFO BOOTH, ONLY	CONSUMER PRODUCTS	ASSOCIATION REPS TO MANAGE THE STAND	891120
	CHIGAN & GREAT LAKES FOOD SERVICE SHOW DETROIT FAIR, NATIONAL STAND	AGRI & FOOD PRODUCTS & SERVI	RESTAURANT/FOOD SERVICE EQUIPMENT	891179
	MA/FEWA/AIMRA Convention Info Booth, only	AGRI & FOOD PRODUCTS & SERVI	EFFORTS TO DRAW AIMRA TO JUNE MTG TO REGINA	891183

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89/10/00 UR	RBAN TRANSIT MISSION FROM PHOENIX MISSION IN, TO INDUSTRY	TRANSPORT SYS, EQUIP, COMP, SER	SECOND PHASE OF A MISSION WHICH VISITED CANADA IN DCT.88	891184
89/10/00 80	JYERS TO FESTIVAL OF FASHION SHOW MISSION IN. TO FAIR	CONSUMER PRODUCTS	ORGANIZERS HAVE NOW INCLUDED TRADE ONLY COMPONENT	891185
89/10/00 NA	AT'L ASSOC. OF MEN'S & BOY'S WEAR SHOW INFO BOOTH, WITH GROUP	CONSUMER PRODUCTS	1600 EXHIBITORS	891186
89/10/00 BL	JYERS TO MTL. PRET-A-PURTER HOMENSWEAR SHOW MISSIUN IN, TO FAIR	CONSUMER PRODUCTS	SEMI-ANNUAL EVENT	891187
89/10/00 PR	RIVATE LABEL ANAHEIM CALIF. INFO BOOTH, WITH GROUP	CONSUMER PRODUCTS	·	891188
89/10/09 F	ABTECH CHICAGO FAIR, NATIONAL STANO	INDUSTRIAL MACHIN, PLANTS, SER	LARGEST FORMING & FABRICATING EVENT	891240
	AT'L DESIGN FALL SHOW FAIR, NATIONAL STAND	GENERAL OR UNASSIGNED ISB	CONNECTORS/ASSEMBLIES, CASTINGS TO SUB SUPPLIERS & CONTRACTORS TO THE AIRCRAFT, AUTO., ROLLING STOCK	891107
89/10/21 08	HID GROCERS ASSOC. FAIR, NATIONAL STAND	AGRI & FUOD PRODUCTS & SERVI	REGIONAL GROCERY PRODUCTS SHOW	。 891180
89/10/25 NE	EW YORK SEAFOOD SHOW FAIR: NATIONAL STAND	FISHERIES, SEA PRODUCTS & SER	2ND OF ANNUALLY PLANNED EVENT	891182

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MISSION OUT, INDUSTRY

FAIR, NATIONAL STAND

Description / Ref # Start Date Event Name, Location & Type Sector/Contact

89/11/00 BUYERS MISSION TO MEDTECH 89 DEFENCE PROGRAMS, PRODUCTS, SE MEDICAL EQUIP. AND TECHNOLOGY 891123 MISSION IN, TO FAIR

DEFENCE PROGRAMS, PRODUCTS, SE USAF IDENTIFICATION OF CONTRACTORS FOR R & D 89/11/00 USAF R & D MISSION 891125 MISSION IN, TO INDUSTRY

89/11/00 DEFENCE PRODUCTS SOLO SHOW DEFENCE PROGRAMS, PRODUCTS, SE SOLO SHOW OF CON COMPONENTS CAPABILITIES PHIADELPHIA 891126 FAIR, SOLO

89/11/00 AVSCOM- ARMY AVIATION SYSTEMS COMMAND- MISSION DEFENCE PROGRAMS, PRODUCTS, SE OUTGOING TO AVSCOM, AVIONICS AND AEROSPACE

39/11/00 SUCIETY OF EXPLORATION GEOPHYSISTS OIL & GAS EQUIPMENT, SERVICES SERVICES ORIENTED FAIR, NATIONAL STAND

89/11/00 PULP & PAPER MAINTENANCE 189 FUREST PRODUCTS, EQUIP, SERVIC SERVICES ORIENTED

89/11/00 SULO FOUD SHOW AGRI & FOOD PRODUCTS & SERVI 1ST EVENT

CHICAGO FAIR, SOLO

BUILDING PRODUCTS 89/11/00 SOLO BUILDING SHOW CONSTRUCTION INDUSTRY SEATTLE FAIR, SOLO

89/11/00 GUIDE TO ELECTRONIC TRADE ADVANCED TECH. PROD. & SERV 5TH EDITION SHOWS - 5TH EDITION LOCAL PUBLICATION

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	TL. TELECOMMUNICATIONS ASSOC. FAIR, NATIONAL STAND	ADVANCED TECH. PROD. & SERV	VOICE/DATA TELECOMMUNICATIONS	891197
	IEXPO New York Fair, national stand	ADVANCED TECH. PROD. & SERV	UNIX.ONX SOFTHARE PRODUCTS	891189
•	NADIAN WINE & CHEESE CLEVELAND FAIR, SOLD	AGRI & FOOD PRODUCTS & SERVI	TO BE HELD IN WINDSOR FOR DETROIT AREA BROKERS	891190
	T'L MARITIME EXPO NEW YORK FAIR, NATIONAL STAND	TRANSPORT SYS, EQUIP, COMP, SER	MARINE EQUIPMENT. PREVIOUS-1987 NAT'L STAND	891121
-	CDEX FALL LAS VEGAS FAIR, NATIONAL STAND	ADVANCED TECH. PROD. & SERV	MCINTOSH SOFTWARE AND AD ONS FIRST	891022
	AFARE SOUTHEAST INFO BOOTH, ONLY	FISHERIES.SEA PRODUCTS & SER	BOOTH MANNED BY OFFICERS MARITIMES PROVS.	891191
	RK BOAT SHOW FAIR, NATIONAL STAND	TRANSPORT SYS, EQUIP, COMP, SER	COMMERCIAL BOATS, SEA RESCUE, POLLUTION CONTROL DEVICES FOR THE OFFSHORE	891122
	EM SHOW - CHEMICAL PRODUCTS NEW YURK FAIR, NATIONAL STAND	PETRUCHEM & CHEM PROD, EQP.SE	BIENNIEL SHOW FOR CHEMICAL PROCESSING EQPT.	890269
	TCHEN & BATH SHOW FAIR: NATIONAL STAND	CONSUMER PRODUCTS	KITCHEN CABINET AND RELATED PRODUCTS	890965

90/01/00 SPA POOL SHOW NORTHEAST ATLANTIC CITY FAIR, NATIONAL STAND

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National Trade Strategy Initiatives 1989/90 REPORT: PPIS-AL5 Market : UNITED STATES Sector/Contact Description / Ref # Start Date Event Name, Location & Type 1ST PARTICIPATION 89/12/00 STEEL STRUCTURES PAINTING CONSTRUCTION INDUSTRY COUNCIL 891131 ĬŇĒĎ BÖÐTH, ONLY 90/01/00 BUYERS TO INT'L SHOE FAIR CONSUMER "PRODUCTS TORUNTO 891198 MISSION IN. TO FAIR ADVANCED TECH. PROD. & SERV SOFTWARE & ADD-ONS 90/01/00 MACWORLD SAN FRANCISCO 891199 FAIR, NATIONAL STAND 90/01/00 COMPUTER GRAPHICS SHOWN NEW YORK FAIR, NATIONAL STAND SOFTWARE ADVANCED TECH. PROD. & SERV 891200 AGRI & FOOD PRODUCTS & SERVI SUBJECT TO EVALUATION OF 1989 EDITION 90/01/00 PIZZA EXPU LAS VEGAS 891201 FAIR, NATIONAL STAND LARGEST U.S. TRADE SHOW FOR HOUSEWARES PRODUCTS 90/01/00 INT'L HOUSEWARES EXPO CONSUMER PRODUCTS CHICAGO 891254 FAIR, NATIONAL STAND LARGEST BICYCLE SHOW IN U.S. 90/01/00 BDS EXPO---WORLD CYCLE CONSUMER PRODUCTS FAIR LONG BEACH, CALIF. FAIR, NATIONAL STAND 891255 AND THE SHOOT THE HONTING HONTING POOL OF THE PROPERTY OF THE CONSUMER PRODUCTS MAJOR SHOW IN THIS SEGMENT 891256 FAIR, NATIONAL STAND

CONSUMER PRODUCTS

LARGEST MARKET OF CDN.SPAS AND POOLS EQUIPMENT

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Market : UNITED STATES

90/02/00 WESTERN DEFENCE SUPPLIERS TO BOSTUN MISSIUN OUT, INDUSTRY

Start Date Event Name, Location & Type Sector/Contact Description / Ref #

Start Date	Event Name, Location & Type	sector/contact	Describtion / Ket #	
	IME MISSION: DEFENCE INCOMING BUYERS MISSION IN, TO INDUSTRY	DEFENCE PRUGRAMS, PRODUCTS, SE	VANCOUVER, TORONTO, HALIFAX AND MONTREAL	891258
	TL MINING CONSEX,DENVER FAIR, NATIONAL STAND .	MINE, METAL, MINERAL PROD & SR	MAJOR REGIONAL SHOW	891142
90/02/00 FO	REST INDUSTRIES CLINIC MACHINERY SHOW, PORTLAND FAIR, NATIONAL STAND	FOREST PRODUCTS, EQUIP, SERVIC	LARGEST FORESTRY SHOW IN USA	891143
- 1	GGING CONFERENCE EUGENE DREGON FAIR, NATIONAL STAND	FOREST PRODUCTS, EQUIP, SERVIC	LARGEST LOGGING SHOW IN USA	. 891144
	DEFENCE CONTRACTORS TO CANADA MISSIUN IN. TO INDUSTRY	DEFENCE PRUGRAMS.PRODUCTS.SE	PRIME COTRACTORS PROPOSED BY DAYTON	891204
	ECISION PARTS SUPPLIERS TO USA MISSIUN OUT, INDUSTRY	DEFENCE PROGRAMS, PRODUCTS, SE	PARTS SUPPLIERS TO DEFENCE INDY PROPOSED BY DALLAS	891205
	SCOM- U.S. ARMY AVIATION Systems Command Missinn Out, Industry	DEFENCE PROGRAMS, PRODUCTS, SE	AVIONICS AND AEROSPACE	891207
	ECTRONICS SHOW SAN FRANCISCO FAIR, NATIONAL STAND	DEFENCE PROGRAMS, PRODUCTS, SE		891208
			•	

DEFENCE PRUGRAMS, PRODUCTS, SE CON FIRMS TO PRIMES IN BOSTON AREA

DATE: 89/03/15 REPORT: PPIS-AL5

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Market : UNITED STATES

market . On	•	S	Description / Ref #	
Start Date	Event Name, Location & Type	Sector/Contact	Description / Ker W	٠
	ATHERMARK SOLO SHOW TORONTO FAIR, SULO	CONSUMER PRODUCTS	SECOND EDITION EDITION LEATHER APPAREL	891311
	TL FARM MACHINERY SHOW LDISVILLE,KY FAIR, NATIONAL STAND	AGRI & FOOD PRODUCTS & SERVI	LARGEST INDOOR FARM SHOW IN WORLD 200000 VISITORS	891312
	AFARE 90 SHOW LONG BEACH, CAL INFO BOOTH, WITH GROUP	FISHERIES, SEA PRODUCTS & SER	SIMILIAR TO SEAFARE SEGNEW YORK SEAFOOD SHOW PROV. PARTICIPATION	891314
	BLIX IN-STORE PROMO ORLANDO,FLA FAIR, OTHER	AGRI & FOOD PRODUCTS & SERVI	FOLLOW-UP TO PREVIOUS INCOMING MISSION	891315
	E SUPER SHOW, ATLANTA FAIR, NATIONAL STAND	CONSUMER PRODUCTS	LARGEST SPORTING GUODS SHOW IN USA	891145
	AMI BOAT & SAILBOAT SHOW FAIR: NATIONAL STAND	CONSUMER PRODUCTS	LARGEST US IN-WATER EON LAND COMBINED BOAT SHOW	891141
90/02/11 US	HARDWARE BUYERS TO CON HOME SHOW TORONTO MISSION IN, TO INDUSTRY	DEFENCE PROGRAMS, PRODUCTS, SE	OFFICIALS FM DGSC/DISC TO TORONTO & MONTREAL	。 891206
	PPI - PJLP & PAPER INDUSTRY SHOW, ATLANTA FAIR, NATIONAL STAND	INDUSTRIAL MACHIN, PLANTS, SER	TAPPI-TECHNICAL ASSOC. OF THE PULP & PAPER INDUSTR	890331
	A-AIR-SPACE SHOW FAIR, NATIONAL STAND	DEFENCE PROGRAMS, PRODUCTS, SE	MARINE AND AEROSPACE SUB-SYSTEMS AND SYSTEMS	890960

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891027
891137
891138
071130
•
891139 °
891140
891210
891212
E

90/03/00 BUYERS TO TORONTO FESTIVAL OF FASHION MISSION IN, TO FAIR

· CONSUMER PRODUCTS

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	O MEN'S APPAREL SULO SHOW NEW YURK FAIR, SOLO		1ST ATTEMPT	891214
90/03/0	D CHILDREN'S WEAR SOLU SHUW LOS ANGELES FAIR, SOLU	CONSUMER PRODUCTS	1ST ATTEMPT	891215
90/03/0	O NEW JERSEY BUILDER SHOW ATLANTIC CITY FAIR, NATIONAL STAND	CONSTRUCTION INDUSTRY	LUMBER & BUILDING MATERIALS	891216
90/03/0	O NORTHEAST CONSTRUCTION / BOSTON FAIR, NATIONAL STAND	CONSTRUCTION INDUSTRY		891217
90/03/0	OO EAST-SOUTH RESTAURANT/ HOSPITALITY SHOW WSH.O.C. FAIR, NATIONAL STAND	AGRI & FOOD PRODUCTS & SERVI	LARGE REGIONAL SHOW	891218
90/03/0	OO WESTERN AUDIO-VISUAL MART SAN FRANCISCO FAIR, NATIONAL STAND	ADVANCED TECH. PRDD. & SERV	AUDIO VISUAL MERCHANDISING - 2ND RECENT PARTICIPATION	891219
90/03/0	OO IN-COMING BUYERS TO FLOWERS CANADA MISSIUN IN. TO FAIR	AGRI & FUOD PRODUCTS & SERVI		891220
90/03/0	DO AIME CONFESHOW LAS VEGAS MINING ENGING SOCIETY FAIR, NATIONAL STAND	MINE, METAL, MINERAL PROD & SR	DRIENTED TOWARDS NEW TECHNOLOGY	891248
90/03/0	OO NATE SPAEPOOL INSTITUTE. LAS VEGAS FAIR, NATIONAL STAND	CONSUMER PRODUCTS	GOOD FOR WESTERN SMALL BUSINESS BEST US MKT FOR SPASEHOT TUBS	891249

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90/03/19 GLDBE '90

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Sector/Contact

Description / Ref #

90/03/00 SOLO FOOD SHOW DETROIT AGRI & FOOD PRODUCTS & SERVI SECOND EDITION 891316 FAIR, SOLO 90/03/13 LUGISTEX, 3ALTIMORE INDUSTRIAL MACHIN, PLANTS, SER TRADITIONAL MATERIAL HANDLING PRODUCTS AND AUTOMATED TECHNOLOGY

FAIR, NATIONAL STAND

VÄNCOÚVER

INDUSTRIAL MACHIN, PLANTS, SER INT'L ENVIRONMENT CONFERENCE

891134

UNLY TRULY NATIONAL SHOW IN THE U.S. FOR THE TRUCKING INDUSTRY 00/00/00 MID AMERICA TRUCK SHOW TRANSPORT SYS, EQUIP, COMP, SER (CLEVELAND) FAIR, OTHER

890925

891247

00/00/00 GUIDE TO BUILDING SHOWS IN USA LUCAL PUBLICATION

CONSTRUCTION INDUSTRY ...

891221

00/00/00 PLUMBING HEATING REFRIGERATION AND VENTILATION PRODUCTS CAT.

MISSION IN, TO FAIR

CONSTRUCTION INDUSTRY

UPDATE OF CATALOGUE OF CANADIAN PHRV MANUFACTURER

891222

00/00/00 MISSIONS:NEBS/NEXUS MISSION OUT, INDUSTRY GENERAL OR UNASSIGNED ISB

891223

00/00/00 ARTS & CULTURAL INDUSTRIES ÖTHÉR PROMOTION

CONSUMER PRODUCTS

STUDY OF THE ARTS & CULTURAL INDUSTRIES

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Market: UNITED STATES

89/06/00 TRANSMISSION & DISTRIBUTION MAGAZINE BUYING GUIDE OTHER PROMOTION

Sector/Contact

Description / Ref #

ELECTRICAL EQPT. 2ND PARTICIPATION WILL DEPEND ON

Event Name, Location & Type ONGOING SEMINARS TO TERRITORY BUYERS TO INCREASE AWARENESS OF CON PRODUCTS 89/03/00 ONGOING SEMINARS TO TERRITORY
BUYERS WASHINGTON, D.C. GENERAL OR UNASSIGNED ISB 891225 SEMINAR. ABROAD 89/04/00 ISC'89 - INTERNATIONAL DEFENCE PROGRAMS, PRODUCTS, SE SECURITY EQUIPMENT SECURITY CONFERENCE-ANAHEIM, CA 891073 CERAMIC TILE, MARBLE, GRANITE PRODUCTS CONSTRUCTION INDUSTRY 89/04/00 CERAMIC TILE EXPO DALLAS 891149 INFO BOOTH, ONLY LIMITED ADDITION OF RESIDENTIAL 89/04/00 RUGER ROUGIER RESIDENTIAL EURNITURE/PAINTINGS CONSUMER PRODUCTS 891226 FAIR , SOLO REGIONAL S.P.E. SHOW 4TH PARTICIPATION IN 89/04/04 SOCIETY OF PETROLEUM ENGINEERS BAKERSFIELD CALIF. CALIFORNIA REGION 891071 INFO BOOTH, ONLY AGRI & FOOD PRODUCTS & SERVI NATURAL/HEALTH FOODS REGIONAL SHOW. 10.000 VISITOR 89/04/14 NATURAL FOODS EXPO (WEST) 891148 FAIR, NATIONAL STAND EDUCATION, MEDICAL, HEALTH PRO 89/05/00 MID ATLANTIC HEALTH CONGRESS 890284 FAIR, OTHER AGRI & FUOD PRODUCTS & SERVI REGIONAL GROCERY PRODUCTS SHOW 89/05/19 ARIZONA RETAIL GROCERS ASSOC. 891155 INFO BOOTH, WITH GROUP

EVAL.

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Market : UNITED STATES

Sector/Contact

INFO BOOTH, ONLY

Event Name, Location & Type

TRANSPORT SYS, EQUIP, COMP, SER AUTO SERVICE EQUIPMENT & MACHINE SHOP EQUIP.

89/06/06 CDN SOLD GIFT SHOW

1988 SOLD GIFT SHOW EXTREMELY SUCCESSFUL FOR NEW PRODUCT ENTRY IN NORTHWESTERN MARKET CONSUMER PRODUCTS

FAIR, SOLO

89/06/00 ASCCA AUTO SERVICE SHOW

891082

Description / Ref #

89/07/00 NEW EXPORTER TO BORDER STATES CONSUMER PRODUCTS, MINNEAPOLIS MISSION OUT, INDUSTRY

FAIR, NATIONAL STAND

CONSUMER PRODUCTS 1988 FURNITURE EVENTS VERY SUCCESSFUL. MANUFACTU-RERS FOUND MANY LEADS & CONTACTS

891091

2

89/07/00 AMERICAN FISHING TACKLE

CONSUMER PRODUCTS

891092

891163

89/07/00 MILCOM'89 - MILITARY COMUNNICATIONS - L.A. INFO BOOTH, ONLY

DEFENCE PROGRAMS, PRODUCTS, SE DEFENCE COMMUNICATIONS AND ELECTRONICS

891093

89/07/23 CALIFORNIA GIFT SHOW

INFO BOOTH, WITH GROUP

CONSUMER PRODUCTS 2 PREVIOUS PARTICIPATIONS. NEW PRODUCT ENTRY & INCREASED CON PRESENCE IN MARKET

891089

89/08/00 TEXAS NURSERYMEN ASSN. SHOW

INFO BOOTH, ONLY

890230

89/08/00 EASTERN DAIRY DELI SHOW, NEW Y

INFO 800TH. ONLY

AGRI & FOOD PRODUCTS & SERVI

AGRI & FOOD PRODUCTS & SERVI

890260

89/08/00 APPAREL REP LOCATOR

CONSUMER PRODUCTS

GROUP VISIT TO APPAREL MARTS

890315

MISSION OUT, INDUSTRY

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Market: UNITED STATES

89/09/21 FLORIDA RESTAURANT ASSOC.

INFO BOOTH, ONLY

Market : UN	ITED STATES			
Start Date	Event Name, Location & Type	Sector/Contact	Description / Ref #	
89/08/00 IS	C'89 - INTERNATIONAL SECURITY CONFERENCE INFO BOOTH, ONLY	DEFENCE PROGRAMS.PRODUCTS.SE	SECURITY EQUIPMENT	891098
	T'L MARINE TRADES EXPO INFO BOOTH, ONLY	TRANSPORT SYS, EQUIP, COMP, SER	MAJOR U.S. BOAT SHOW FOR TRADE DNLY	891099
	P. LOCATOR MISSION - L.A. APPAREL MISSION OUT, INDUSTRY	-CONSUMER PRODUCTS	GROUP VISIT TO APPAREL MARTS	891170
	P. LOCATOR MISSION SAN FRANCISCO / APPAREL MISSION OUT, INDUSTRY	CONSUMER PRODUCTS	GROUP VISIT TO APPAREL MARTS	891171
	ATTLE GIFT SHOW INFO BOOTH, WITH GROUP	CONSUMER PRODUCTS	POST TO ORGANIZE A RECEPTION	891094
	ORIDA LUMBERMAN SHOW INFO BOOTH, ONLY	FOREST PRODUCTS, EQUIP, SERVIC	LUMBER & BUILDING MATERIALS	891176
	TERBIKE '89 INFO BOOTH, ONLY	TRANSPORT SYS, EQUIP, COMP, SER	MOUNTAIN BIKES SHOW	891238
89/09/00 CA	N. SPURTING GOODS ASSOC. WESTERN SHOW VANCOUVER MISSION IN, TO FAIR	CONSUMER PRODUCTS	MISSION UF BUYERS TO VANCOUVER	891239
			. <u> </u>	

AGRI & FOOD PRODUCTS & SERVI ANNUAL EVENT

89/11/00 AMARILLO FARM & RANCH SHOW

INFO BOOTH, WITH GROUP

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Description / Ref # Sector/Contact Start Date Event Name, Location & Type DIL & GAS EQUIPMENT, SERVICES SHOW MOVES TO DIFFERENT DIL PRODUCING REGIONS 89/10/00 SOCIETY OF EXPLORATION GEOPHYS EACH YEAR 890242 INSTITUTIONAL EXHIBIT OIL & GAS EQUIPMENT, SERVICES REGIONAL OIL AND GAS SHOW 89/10/00 LOUISIANA GULF COAST DIL 891109 INFO 800TH, ONLY INDUSTRIAL MACHIN, PLANTS, SER MAJOR U.S. WEST COAST PACKAGING EQUIPMENT TRADE 89/10/00 WEST PACK SHOW 891110 ANAHEIM CALIF. INFO BOOTH, WITH GROUP REGIONAL TRADE SHOW CONSUMER PRODUCTS 89/10/00 SPRING SPORTING GOODS SHOW 891241 INFO BOOTH. ONLY MINE, METAL, MINERAL PROD & SR INFO BOOTH 89/10/00 MINERS ASSOC OF ALASKA SEATTLE 891242 INFO BOOTH, ONLY MINE, METAL, MINERAL PROD & SR INFO BOOTH 89/10/00 MINING INSTITUTE OF ILLINOIS 891243 CHICAGO THEO BOOTH, ONLY CUNSTRUCTION INDUSTRY 89/10/00 INTERIOR DESIGN CENTRE OF NEW YORK RECEPTION OTHER PROMOTION 891244 COMPUTERS, SOFTWARE, ELECTRONICS ADVANCED TECH. PROD. & SERV 89/10/17 NORTHOON PORTLAND 891181 INEO BOOTH, WITH GROUP

AGRI & FUOD PRODUCTS & SERVI FARM & RANCH EQPT.

90/01/00 AFCEA

Market : UNITED STATES

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890740

891132

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FAIR, NATIONAL STAND

90/01/00 MINNESOTA NURSERYMEN'S ASSOC.

SHOW INFO BOOTH, ONLY

Description / Ref # Sector/Contact Start Date Event Name, Location & Type DEFENCE PROGRAMS, PRODUCTS, SE PRECISION MACHINED AND ELECTRONIC COMPONENTS 89/11/00 DELTECH-DEFENCE ELECTRONICS TECHNOLOGY 891124 INFO BOOTH, ONLY 89/11/00 MINESOTA SOCIETY OF AMERICAN ARCHITECTS CONSTRUCTION INDUSTRY 891193 INFO BOOTH, WITH GROUP LUMBER & BUILDING MATERIALS 2ND YEARS 89/11/00 THE BUILDING SHOW CONSTRUCTION INDUSTRY HOUSTON 891194 INFO BOOTH, WITH GROUP MINE, METAL, MINERAL PROD & SR . MINING EQUIPMENT 89/11/00 NORTHWEST MINING SHUW 891245 INFO BOOTH, ONLY CONSTRUCTION INDUSTRY LUMBER & BUILDING MATERIALS 89/11/01 MINNESOTA SUCCETY AMERICAN INS TITUTE OF ARCHITECTS(MNPL) 890323 89/12/00 NAT'L HIGH SCHOOL ATHELIC DIRECTORS CONF. FAIR, NATIONAL STAND CONSUMER PRODUCTS 1 INFO BOOTH & 9 PARTICIPANTS 891130 FOREST PRODUCTS, EQUIP, SERVIC FORESTRY EQUIPMENT 90/01/00 NURTHWEST LUMBERMENS ASSOCIATI 890314 INSTITUTIONAL EXHIBIT

AGRI & FOOD PRODUCTS & SERVI

DEFENCE PROGRAMS, PRODUCTS, SE WESTERN VERSION OF AFCEA; COMMUNICATIONS ELECTRONIC

SHOW

MAJOR REGIONAL LAWN AND GARDEN EQUIPMENT TRADE

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Market :	UNITED	STATES
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	e Event Name, Location & Type	Sector/Contact	Description / Ref #	
90/01/00	CALIFRONIA GIFT SHOW L.A. INFO BOOTH, WITH GROUP	CONSUMER PRODUCTS		891250
90/01/00	WASHINGION GIFT SHOW WASHINGION D.C. INFO BOOTH, DNLY	CONSUMER PRODUCTS	INFO BOOTH. TO INCREASE AWARENESS OF CON PRODUCTS	891251
90/01/00	SDLO CONTRACT FURNITURE SHOW BOSTON FAIR, SOLO	CONSUMER PRODUCTS	TD INTRODUCE 10 CDN FIRMS TO US MARKET	891252
90/01/00	CON CRAFTS MISSION BOSTON MISSION OUT, INDUSTRY	CONSUMER PRODUCTS	EXPOSE 15 CON COMPANIES TO NEW ENGLAND MARKET	891253
90/02/00	SPORTSMAN SHOW FAIR, NATIONAL STAND	CONSUMER PRODUCTS		890203
90/02/00	SAE CONF./SHOW, ANAHEIM,CA. INFO BOOTH, ONLY	DEFENCE PROGRAMS, PRODUCTS, SE	AVIONICS AND AEROSTRUCTURES	890722
90/02/30	AIAA'90-DEFENCE PRODUCTS, LOS ANGELES INFO BOUTH, WITH GROUP	DEFENCE PROGRAMS, PRODUCTS, SE	AVIDNICS AND AERU-STRUCTURES	890950
90/02/00	COMNET WASHINGTON D.C. INFO BOOTH, WITH GROUP	ADVANCED TECH. PROD. & SERV	COMPUTER COMMUNICATIONS EQUIPMENT AND SOFTWARE	891133
90/02/00	GREATER NEW YORK 480/XPO APT. BUILDING EXPO INFO 800TH, WITH GROUP	CONSTRUCTION INDUSTRY	LUMBER & BUILDING MATERIALS	891202

DATE: 89/03/15 DEPARTMENT OF EXTERNAL AFFAIRS REPORT: PPIS-A16 Post Initiatives 1989/90 Market : UNITED STATES Start Date Event Name, Location & Type Sector/Contact Description / Ref # 90/02/00 THE RURAL BUILDERS SHOW CONSTRUCTION INDUSTRY LUMBER & BUILDING MATERIALS LEXINGTON KY TNFO BOOTH, WITH GROUP 90/02/00 A TASTE OF CDN WINE DETROITS WINDSOR AGRI & FOOD PRODUCTS & SERVI SECOND EDITION FAIR, SOLO 90/03/00 SPORTSMAN SHOW CONSUMER PRODUCTS FAIR, OTHER 90/03/00 SAMPE - SOCIETY FOR ADVANCED MATERIALS & PROCESS ENGINEERIN INFO BOOTH, WITH GROUP DEFENCE PROGRAMS, PRODUCTS, SE AERO MATERIALS AND PROCESS TECHNOLOGY

CONSUMER PRODUCTS

EDUCATION, MEDICAL, HEALTH PRO REGIONAL HOSPITAL PRODUCT TRADE SHOW

GROUP MIGS WITH LOCAL MARKET

90/03/00 NEW ENGLAND HEALTH CARE

90/03/00 APPAREL MISSION TO DETROIT

ASSEMBLY SHOW INFO BOOTH, WITH GROUP

MISSIUN OUT, INDUSTRY

891211

891203

891313

890204

891135

891136

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Market : CARIB. & CENT. AMER.

89/07/00 POTATO BUYERS MISSION FROM

MEXICO AND COLOMBIA MISSION IN TO INDUSTRY

Description/Ref # Start Date Event Name, Location & Type Sector/Contact AGRI & FOOD PRODUCTS & SERVI NEW ITEM 89/04/00 POULTRY BREEDING STUCK BUYERS MISSION FM MEXICO & ARGENTINA MISSION IN, TO INDUSTRY 890366 89/04/00 HOSPITALITY TRADE BUYERS MISS. EM_COMMONHEALTH_CARIBBEAN GENERAL DR UNASSIGNED ISB FOLLOW-UP 890384 MISSIUN IN, TO INDUSTRY SALUD PARA TODOS '89 - IN 1988, A MISSION GENERATE EDUCATION, MEDICAL, HEALTH PRO 89/04/00 HEALTH FOR ALL 189 D \$390 000 In SALES 890883 INFO BOOTH, ONLY 89/04/08 17TH ANNUAL FOOD & FOOD SERVI-CE EQUIP.TRADE SHOW, S. JUAN, P. R INFO BOOTH, WITH GROUP AGRI & FOOD PRODUCTS & SERVI REPEAT - 1987 SALES \$1,150,000 890373 J. DUNDON REPEAT 1988 SALES \$4,000,000 89/04/14 INDUSTRIAL TRADE FAIR, SAN JUAN SERVICE INDUSTRIES PUERTO RICO FAIR, NATIONAL STAND 890337 C. MUNANTE AGRI & FOOD PRODUCTS & SERVI 89/04/17 SOLO SHOW HAMILTON BERMUDA 891065 FAIR, NATIONAL STAND P.SCHUTTE PETRUCHEM & CHEM PROD, EQP, SE FOLLOW-UP TO 1988 PROVINCIAL MISSION 89/05/00 PLASTICS MACHINERY MISSION TO TRINIDAD/TOBAGO/MEX..COLOMBIA MISSION OUT, INDUSTRY 890371 89/05/00 SWINE BREEDING STOCK BUYERS MISSION FROM CENTRAL AMERICA MISSION IN, TO INDUSTRY AGRI & FOOD PRODUCTS & SERVI NEW ITEM 890372

AGRI & FUOD PRODUCTS & SERVI NEW ITEM - CDN POTATOES RECENTLY APPROVED

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PEMD - Government Planned Activities 1989/90

Market : CARIB. & CENT. AMER.

Start Date Event Name, Location & Type

Sector/Contact

Description/Ref #

89/09/00 MEDICAL EQUIPMENT BUYERS
MISSION FROM CUBA
MISSION IN, TO INDUSTRY

EDUCATION, MEDICAL, HEALTH PRO

891038

89/10/00 SECURITY PROD/SERVICES MISSION TO MEXICO, PERU, COLOMBIA MISSION OUT, INDUSTRY

DEFENCE PROGRAMS PRODUCTS SE

890351

89/10/00 MEAT PRODUCTS BUYERS MISSION FROM MEXICO

MISSION IN. TO INDUSTRY

AGRI & FOOD PRODUCTS & SERVI NEW ITEM - BEEF SHORTAGES EXPECTED IN MEXICO

890365

89/10/00 CANDLA MISSION TO MEXICO, COSTA RICA, EL SALVADOR MISSION OUT, INDUSTRY

AGRI & FOOD PRODUCTS & SERVI FOLLOW UP TO TRAINING PROGRAM FOR CRUSHER STAFFS

890367

39/10/00 FOREST HARVESTING EQUIP/SERV.
MISS.TO CUBA.VENEZ., AND CHILE
MISSION OUT, INDUSTRY

FOREST PRODUCTS, EQUIP, SERVIC FOLLOW UP TO 1987 SYMPOSIUM IN CHILE

890880

89/10/00 SPORTS EQUIP. / FACILITIES MISSION FROM CUBA MISSION IN, TO INDUSTRY

CONSUMER PRODUCTS

891039

89/10/18 MEXICAN MINING CONGRESS, ACAPULCO, MEXICO FAIR, NATIONAL STAND

MINE, METAL, MINERAL PROD & SR REPEAT (1987 SALES \$2,440,000)

C.MUNANTE

891035

89/11/00 TELECOM EQUIP/SERVICES MISS. FM BARBADDS.LEEWARD/WINDWARD MISSION IN. TO INDUSTRY

ADVANCED TECH. PROD. & SERV NEW ITEM

890381

89/11/00 HAVANA INTERNATIONAL FAIR

GENERAL OR UNASSIGNED ISB

NEW ITEM

890385

INFO BOOTH, ONLY

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PERFORMANCE OF SECTOR IN PANAMA - SUGGEST EXTEN-SION TO NEW MARKETS

890390

890888

Market : CARIB. & CENT. AMER.

89/11/00 AUTOMOBILE SERV EQUIP. & SUPPL.

MISS.TO MEX, VENEZ, ARGENTINA MISSION OUT, INDUSTRY

Sector/Contact Description/Ref # Start Date Event Name, Location & Type

TRANSPORT SYS, EQUIP, COMP, SER

89/11/00 POWER GENERATING EQPT MISS. FM POWER & ENERGY EQUIP & SERV. NEW ITEM

BAH. BELIZE JAMAICA MISSION IN, TO INDUSTRY 890886

GENERAL OR UNASSIGNED ISB 89/11/00 INTERFER '89, COSTA RICA 891040 INFO BOOTH, ONLY

INDUSTRIAL MACHIN, PLANTS, SER REPEAT OF 1988 MISSION 90/01/00 PACKAGING EQUIP/SUPPLIES MISS. TO CUBA MISSION OUT, INDUSTRY 890835

REPEAT OF 1989 MISSION CONSUMER PRODUCTS 90/02/00 HARDWARE BUYERS MISSION FROM 890380 MISSION IN, TO INDUSTRY

FOLLOW UP TO SOLO SHOWS 90/02/00 TOURISM INFRASTRUCTURE & SUPP. CONSTRUCTION INDUSTRY MISS.TO JAMAICA, BARB, NASSAU MISSION OUT, INDUSTRY 890387

90/02/00 LIVESTOCK IMPROVEMENT SEMINARS AGRI & FUOD PRODUCTS & SERVI PANAMA, COSTA RICA, EL SALVADUR SEMINAR, ABROAD 890389

REPEAT - 1988 SALES WERE \$2,438,000 90/03/00 EXPOCOMER 90 - GENERAL EXHIBIT GENERAL DR UNASSIGNED ISB PANAMA 890375 FAIR, NATIONAL STAND

90/03/00 SOLO CANADIAN SHOW, MONTERREY, MEXICO GENERAL UR UNASSIGNED ISB NEW ITEM FAIR, SOLO

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REPORT: PPIS-AL4	PEMD - Government Planned Ac	tivities 1989/90	
Market : LATIN AMERICA			
Start Date Event Name, Location & Type	Sector/Contact	Description/Ref #	
89/04/30 ADVANCED TECHNOLOGY MISSION SAO PAULO SANTIAGO MISSION OUT, INDUSTRY	INDUSTRIAL MACHIN, PLANTS, SER P. SCHUTTE		891068
89/04/00 DAIRY CATTLE SPECIFIERS FROM BRAZIL MISSION IN, TO INDUSTRY	AGRI & FOOD PRODUCTS & SERVI J.DUNDON		891321
89/04/00 AQUACULTURE SEMINAR CHILE SEMINAR, ABROAD	ADVANCED TECH. PROD. & SERV J.OUNDON		891322
89/05/00 GDIANIA/EKPOINTER*89 - AGRICULTURAL SHOW, BRAZIL INFO BOOTH, ONLY	AGRI & FOOD PRODUCTS & SERVI	REPEAT (1988 SALES - \$5,800,000)	890342
89/05/00 EXPOMINERIA'89 - MINING EQUIP. SHOW, SANTIAGO, CHILE INFO BOOTH, ONLY	MINE . METAL . MINERAL PROD & SR	NEW ITEM	890353
89/05/00 TELECOMMUNICATIONS MISSION TO VENEZUELA, COLOMBIA, CHILE MISSION DUT, INDUSTRY	ADVANCED TECH. PROD. & SERV		890355
89/05/09 VENEZUELA COMEXPO 89, CARACAS, VENEZUELA INFO BOOTH, WITH GROUP	ADVANCED TECH. PROD. & SERV C.MUNANTE		891004
89/06/00 GAS EQUIP/SERVICES MISSION FROM L.AMERICA(GASTECH'89) MISSION IN, TO FAIR	OIL & GAS EQUIPMENT, SERVICES	FOLLOW-UP 1987 SALES \$15,216,000	890336
89/06/00 URBAN TRANSIT BUYERS MISS. FM LATIN AMERICALTRANSTECH 89 MISSION IN. TO INDUSTRY	TRANSPURT SYS, EQUIP, COMP, SER	CONTINUING SUPPORT FOR BIDS FOR MAJOR TRANSPROJECTS	890347

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REPURT: PPIS-AL4	PEMD - Government Planned Activities 1989/90		
market : LATIN AMERICA			
Start Date Event Name, Location & Type	Sector/Contact	Description/Ref #	
89/06/00 PETROCHEMICAL MISSIUM TO BRAZIL MISSIUM DUT, INDUSTRY	PETROCHEM & CHEM PROD, EQP, SE		891036
89/06/00 PETROLEUM EQUIP./SERVICES BUYERS FROM LATIN AMERICA MISSION IN. TO INDUSTRY	OIL & GAS EQUIPMENT, SERVICES		891037
89/06/00 PETROLEUM EQUIP/SERVICE MISS. FROM LATIN AMERICA MISSION IN, TO INDUSTRY	UIL & GAS EQUIPMENT, SERVICES P. SCHUTTE	BUDGET \$7,800	891069
89/07/00 MINING EQUIP/SERVICES BUYERS MISS.FM L.AMERICA(MINTEC'89) ENTREPRENURIAL SEMINAR	MINE, METAL, MINERAL PROD & SR	REPEAT (1987 SALES 8,120,000)	890379
89/07/13 AGRUEXPO®89, BOGOTA, COLOMBIA INFO BOOTH, WITH GROUP	AGRI & FOOD PRODUCTS & SERVI C.MUNANTE	REPEAT - 1987 SALES \$1,000,000.00	890354
89/09/00 FISHING EJUIP/SERVICES MISS. FROM CHILE AND ARGENTINA MISSION IN, TO INDUSTRY	FISHERIES.SEA PRODUCTS & SER		890338
89/09/00 SDLO CONSTRUCTION/BUILDING MATERIALS SHOW.S.J.,P.RICO FAIR. SOLO	CONSTRUCTION INDUSTRY	REPEAT (1987 SALES JAMAICA/NASSAU - \$5,000,000	890349
B9/09/00 LIVESTOCK IMPROVEMENT SEMINARS PERU/CHILE/VENEZUFLA SEMINAR, ABROAO	AGRI & FUÖD PRODUCTS & SERVI	SIMILAR TO LIVESTOCK SEMINAR IN CUBA	890358
89/09/00 LATIN AMERICA PULP & PAPER CONGRESS - SANTIAGO INFO BOOTH, ONLY	FOREST PRODUCTS, EQUIP, SERVIC		891034
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DATE: 89/03/15 DEPARTMENT OF EXTERNAL AFFAIRS REPORT: PPIS-A14 PEMD - Government Planned Activities Market : LATIN AMERICA Event Name . Location & Type Sector/Contact Description/Ref # 89/10/00 FISA 89 INT L TRADE FAIR. SANTIAGO. CHILE FAIR, NATIONAL STAND INDUSTRIAL MACHIN, PLANTS, SER REPEAT 1988 SALES BY LOCAL AGENTS \$1,800,000 P.SCHUTTE 89/10/30 EDC LINES OF CREDIT SEMINAR IN MONTREAL, TORONTO, CALGARY, VANC. MISSION IN, TO CONFERENCE GENERAL UR UNASSIGNED ISB J.DUNDON 89/11/00 MINING EQUIP/SERVICES MISSION MINE, METAL, MINERAL PROD & SR FOLLOW-UP OF MINTEC'87 TO BRAZIL AND ARGENTINA MISSION OUT. INDUSTRY 89/11/00 DAIRY CATTLE BUYERS MISSION FROM LATIN AMERICA AGRI & FOOD PRODUCTS & SERVI PREVIOUS MISSIONS VISITED THE ROYAL WINTER FAIR IN 1987 MISSION IN. TO INDUSTRY

ADVANCED TECH. PROD. & SERV

REPEAT SUPPORT FOR SATELLITE PROJECT AID

89/12/00 SATELLITE'89, SAO PAULO, BRAZIL

INFO BOOTH, ONLY

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891318

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890386

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