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# NETARY · TIMES - TRADE REVIEW. \_\_\_\_\_S • MP • INSURANCE CHRONICLE.



The Chartered Banks.

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The Chartered Banks.	
BANK OF MONTREAL.	BANK OF
ESTABLISHED 1817. INCORPORATED BY ACT OF PARLIAMENT.	UARA UI Inco
Reserve Fund	Paid-up O
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New York-Walter Watson, R. Y. Hebden and S. A. She herd, agents, 59 Wall St. Chicago,-Bank of Montreal, W. Munro, Manager.	brancl 35. New 2. alar
BANKERS IN GREAT BRITAIN. London—The Bank of England.	China and India. Lo West india
" The Union Bank of London. " The London and Westminster Bank.	cuard, Krac
Liverpool—The Bank of Liverpool, Ltd. Scotland—The British Linen Company Bank and Branches.	THE
BANKERS IN THE UNITED STATES. New York-The Bank of New York, N. B. A	INCORPO
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" J. B. Moors & Co. Buffalo-Bank of Commerce in Buffalo. San Francisco-The Bank of British Columbia.	Paid up C Rest,
Portland, Oregon-The Bank of British Columbia.	HEAD
THE CANADIAN BANK OF COMMERCE. HEAD OFFICE,	
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<ul> <li>DIRECTORS.—GEO. A. COX. Esq., - President. JOEN I. DAVIDSON, ESQ., Vice-President.</li> <li>George Taylor, Esq., W. B. Hamilton, Esq. Jas. Crathern, Esq.</li> <li>Matthew Leggst. Esq.</li> <li>John Hoskin, Esq., Q.C., LLD.</li> <li>Robt. Kilgour, Esq.</li> <li>B. WatzWE George I. Mensel.</li> </ul>	Geo. R. Rei
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AN FRANCISCO—The Bank of British Columbia. CHICAGO—The Amer. Exchange Nat'l Bk. of Chicago BRUTISH COLUMBIA—The Bank of British Columbia	New York-
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COURT OF DIRECTORS, J. H. Brodie. E. A. Hoare. John James Cater. H. J. B. Kendall. Jaspard Farrer. J. J. Kingsford.	An
Aspard Farrer. J. J. Kingsford. Henry R. Farrer. Frederic Lubbock. Richard H. Glyn. Geo. D. Whatman.	J
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Paid up Capital, 2,500,000 Rest, 550,000	I
HEAD OFFICE, QUEBEC.	
BOARD OF DIRECTORS. B. H. Smith, Esq President.	
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THE ONTARIO BANK.	
Capital Paid-up	
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BHANCHES IN NORTH-WEST. Brandon, Man.   Portage La Frairie, Man. Calgary, Alba.   Prince Albert, Sask. Edmonton, Alb'a.   Winnipeg, Man. AGENTS,-London, Eng., Lloyd's Bank, Ld. New York, Bank of Montreal. . A general banking business transacted. Bonda	N
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Manager	BrockvilleJno. Pringle, "
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Marie. M.	AGENCIES. Bowmanville, Cannington, Kingston. Bradford, Chatham, Ont, Markham
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Sask.	i London. England—National Bank of Scotland.
ld, New Bonds	remondence solicited.

GEO. P. REID, Manager.

J. L. BRODIE, Managing Director.







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### TIMES. THE MONETARY

### AND BOND REPORT. STOCK

Insurance.	
FIRE ONLY	
Phœnix Insurance Comp'y	
	British Colum British North
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RICHARD H. BUTT, Toronto Agent.	Halifax Bank Hamilton
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	Standard
Provident Savings Life Assurance Society	Union Bank, Union Bank,
OF NEW YORK,	Ville Marie Western
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WILLIAM E. STEVENS,	LOA
worked. Liberal contracts will be given to axperi- inced agents, or good business men who want to	UNDER BU
engage in life insurance.	Agricultural Building & I Canada Peri
Apply to R. H. MATSON, General Manage for Canada. 37 YONGE STREET, TORONTO	Oanadian Sa
	Dominion S Freehold Lo
Millers' & Manufacturers' Ins. Co.	Farmers Lo Huron & Er
	Hamilton P Landed Bar
ESTABLI HED - 1885.	London Los Ontario Los
No. 82 Church Street, Toronto.	Ontario Los People's Lo
The President, James Goldie, Esq., in moving	Union Loan Western Ca
the adoption of the report on the business of 1892, said: I have much pleasure in drawing your	UND
attention to the fact that this company has veri-	Brit. Can. I.

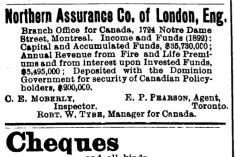
ttention to the fied, in a marked degree, every expectation set forth in the original prospectus when organized in 1885.

Up to the present time the insurers with this company have made a saving, when compared with the current exacted rates, of \$91,004.20. And in addition thereto bonus dividends have been declared to continuing members amounting to \$21,522.72.

to \$21,522.72. Besides achieving such result, we now also have, over all liabilities—including a re-insurance re-serve (based on the Government standard of 50 per cent. (50%), a cash surplus of 1.93 per cent. to the amount of risk in force. Such results emphasize more strongly than any words I could add the very gratifying po-sition this company has attained. I therefore, with this concise statement of facts, have much pleasure in moving the adoption of the report. The report was adopted and the retiring Direc-

pleasure in moving the adoption of the report. The report was adopted and the retiring Direc-tors unanimously re-elected. The Board of Di-rectors is now constituted as follows: James Goldie, Guelph, president; W. H. Howland, To-ronto, vice-president; H. N. Baird, Toronto; Wm. Bell, Guelph; Hugh McCulloch, Galt; S. Neelon, St. Catharines; George Pattinson, Pres-ton; W. H. Story, Acton; J. L. Spink, Toronto; A. Watts, Brantford; W. Wilson, Toronto. HUGH SCOTT. Mgr. and Sec y.

THOS. WALMSLEY. Tressurer.



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**C**OUNTIES Grey and Bruce Collections made on commission, lands valued and sold, notices served. A general financial business transacted, Leading loan companies, lawyers and wholesale merchants given as references. H. H. MILLER, Hanover.

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### DECISIONS IN COMMERCIAL LAW.

SMITH V. FORT WILLIAM SCHOOL BOARD .--- Held by Street, J., that the board of school trustees of a city, town or incorporated village have no power or authority to enter into any contract for the building of a school house until the necessary funds have been provided, under the Pablic Schools Act; and that if a certain sum has been provided under that Act for the purpose of building a school house, they cannot be allowed to enter into any contract or undertake any work involving the expenditure of a greater sum; and therefore the plaintiff, a freeholder, ratepayer and elector of the town of Fort William and a supporter of the public schools therein, suing on behalf of himself and all other ratepayers, was entitled to an injunction to restrain the school board of that town, certain individual members of the board, and the contractors for the building of the school house, from proceeding with the erection thereof in a case where the contract price exceeded the amount provided under the Act, and to an order compelling the re-payment to the school corporation of certain sums paid by individual members of the school board to the contractors for a certain portion of the work already performed.

GRAHAM V. CANADAIGUA LODGE OF INDEPEND. ENT ORDER OF ODDFELLOWS OF NEW YORK .- The law of a foreign state where a testator has his domicile must generally govern, even when his will was made and his property situate in this province, and in the absence of evidence as to what that law is, it must be taken to be the same as this province. The parties setting up the law of a foreign state to invalidate certain bequests in a will, on the ground of the incapacity of the legatees to take, must prove that law, and that the legatees come within that scope. The construction of a will is a question to be dealt with according to the law of the domicile of the testator. Where there was a devise to "the C. O. Lodge 236, State of New York," a body not incorporated in that State and not qualified to take and hold property, Meredith, J., held it to be a valid be quest to the members of that association.

REGINA V. LA FORCE .- The pneumatic tire as applied to bicycles came into use in 1890. It consisted of an inflatable rubber tube with an outer covering or sheath which was cemented to the under surface of the U-shaped rim similar to that which had been used for the solid and cushion rubber tires which preceded This tube was liable, in use, to be it. punctured, and as the sheath was cemented to the rim of the wheel, it was not readily reremovable for the purpose of being repaired. La Force's invention met that difficulty by providing for the use of a rim with the edges turned inward so as to form on each side a lip or flange, and of an outer covering or sheath, to the edges of which were attached strips made of rubber or other suitable material, which fitted under such lips or flanges, and filled up the recess between them. When the rubber tube is not inflated, this tire may readily be attached to or removed from the rim of the wheel, but when inflated the covering or sheath is expanded and the outer edges of the strips attached thereto are forced under the flanges of the rim, and the whole securely held in position by the pressure of the inflated tube upon such strips. The defendant's assignor hit upon this idea on April, 1891, and, in company with his brother, made five p.m. of the next day.

a section of a rim and tire on this principle in May following. On the 3rd of August in the same year, he applied for a patent therefor in Canada, and on the 2nd of December following obtained it. In March, 1891, Jeffrey, at Chicago, in the United States, conceived substantially the same device, and confiden. tially communicated the nature thereof to his partner and patent solicitor. On the 27th of July he applied for a United States patent, and on the 12th January, 1892, such patent was granted to him. On the 5th February, 1892, he applied for a Canadian patent, which was granted to him on June 1st of same year. When, in May, 1891, La Force's conception of the invention was well defined, there had been no use of the invention anywhere and the public had not anywhere any knowledge or means of knowlege thereof. Held by the Exchequer Court of Canada that the fact that prior to the invention by an independent Canadian inventor, to whom a patent therefor was subsequently granted in Canada, a foreign inventor had conceived the same thing, but had not used it or in any way disclosed it to the public, was not sufficient under the patent laws of Canada to defeat the Canadian patent.

IN BE HESS MANUFACTURING COMPANY, SLOAN'S CASE .--- To make an alleged promoter of a company liable for the amount of paid-up shares allotted to him in consideration of the transfer by him to the company of property standing in his name, the Court of Appeal holds it must be shown that, at the time of its acquisition by him, he stood in such a relation to the intended company that he could not claim to have bought the property for himself, and that therefore there was no consideration for the allotment ; and the court having on the evidence come to the conclusion that this was not shown, refused to put Sloan on the list of contributories.

BELLAMY V. BADGEROW .- A voluntary deed will not be reformed against the grantor. And where the defendant's husband, having appropriated moneys of a client in his hands for investment, secretly executed in the client's favor, a statutory mortgage not containing a bar of dower, the defendant being a party to and executing the mortgage, and subsequently, after his death, paying, with knowledge of the facts, an instalment of interest due under it, an action to reform the mortgage by inserting a proper bar of dower was dismissed by the Court of Queen's Bench, there being no con. sideration to support a contract by the defendant with the plaintiff to bar her dower.

BRISTOL AND WEST OF ENGLAND LAND, MORT-GAGE AND INVESTMENT CO. V. TAYLOR .--- A new agreement between debtor and creditor, ex. tending the time for payment of the debt and increasing the rate of interest, without the consent of the surety, is a material alteration of the original contract and releases the surety. And whatever effect a provision in such agreement reserving the rights of the creditor against the surety may have on the extension of time, it is idle as regards the stipulation for an increased rate of interest, according to the Court of Queen's Bench.

-An early closing bill is before the Manitoba Legislature. It provides that any municipal council may, by by-law, require that, during the whole or any part of the year, all or any shops within the municipality shall be closed, and remain closed on any day of the week, during any time between seven p.m. of any day and

Leading Wholesale Trade of Montreal.



D. MORRICE, SONS & COMPANY MONTREAL & TORONTO. MANUFACTURERS' AGENTS AND GENERAL MERCHANTS.

The Dominion Cotton Mills Co., Montreal.

The Dominion Cotton Mills Co., Montreal.
 Mills-Hochelaga, Coaticock, Chambly, Brantford, Kingston, Halifax, Moneton, Windsor, N.S., Magog (Print Works).
 GREY COTTONS-Bleached Shirting<sup>2</sup>, Bleached and Grey Shettings, Cotton Bags, Drills, Ducks, Yarns, Twines, Wicks, Prints, Regattas, Printed Cantons, Damasks. Sleeve Linings, Printed Flannelettes, Shoe Drills, &c.

The Canadian Colored Cotton Milis Co., Ltd., Montreal.

Mills at Milltown, Cornwall, Hamilton, Merritton, Dundas, a'so A. Gibson & Sons, Marysville, N.B., & Hamilton Cotton Co., Hamilton. Shirtings, Ginghams, Oxfords, Flanelettes, Tickings, Awnings, Sheetings, Yarns, Cottonades, &c.

Twinings, Sheetings, Farns, Cottonates, etc.
 Tw EEDS \_\_\_\_\_\_\_\_\_
 ne, Medium and Coarse; Blankets, Saddle-Jelt, Glove Linings.
 Flannels—Grey and Fancy in all Wool and Union, Ladies' Dress Flannels, Serges, Yarns.
 Knitted Underwear—Socks & Hosiery in Men's, Ladies' and Children's.
 Braid—Fine Mohair for Tailoring, Dress Braids and Linens, Corset Laces, &c.

B Wholesale Trade only supplied.

# DEBENTURES.

Municipal Debentures bought and sold, also Government and Railway Bonds. Securities suit-able for Deposit or Investment, by Insurance Com-panies, always on hand. GEO. A. STIMSON 9 Toronto St. Toronto, Ont

9 Toronto St.

### Mercantile Summary.

THE liquor dealers' convention, to be held in Toronto, has been postponed until April 4.

THE Waterloo Board of Trade held its first annual banquet recently, and it was a pleasing 8000088.

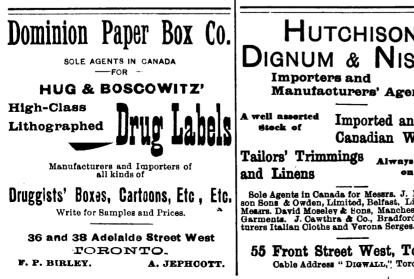
In Berlin, according to the News, there are good prospects of a large amount of building operations this spring.

At the annual meeting of the Kingston and Pembroke Railway Company, on Tuesday, Mr. F. A. Folger was appointed superintendent.

WE learn from the Acadian Recorder that Mr. W. B. Torrance has been appointed assistant cashier of the Merchants' Bank of Halifax.

WE are told that the Auer Incandescent Light Manufacturing Company, of Montreal, intends opening a branch of its business in Hamilton.

AT Amherstburg, Mr. David D. Wigle has purchased the stock of D. L. Wigle & Co., and will continue the business in the same stand, on the corner of Murray and Dalhousie streets. He will keep a well-selected stock of hardware, tinware and stoves.





A CAREFUL estimate places the amount of wheat stored in the several elevators of Brandon, Man., at 150,000 bushels.

THE Beatty steamboat line company of Sarnia expect to have all their boats out by the 1st of April, and the crews of last year will have charge this season.

C. E. GAGNON & Co., dry goods, Montreal, noted as failed last week, propose to pay 50 cents. Direct liabilities are \$27,300, indirect \$3.000. Of the direct liabilities, \$16.000 are due to his father in-law.

THEOPHILE GEOFFRION, of Montreal, a manufacturer of men's shoes for city retail trade, has assigned on demand. He got behind last fall and arranged an extension, which apparently he cannot carry through. He owes \$15,400 direct, and \$13,000 indirect.

This week is to be opened the Pettes Memorial at Knowlton, Que. The building is the gift of Mrs. Nathaniel Pettes, in memory of her late husband, to the people of Knowlton and district. It consists of a hall, reading room and library, with necessary rooms for caretaker, etc. It is a brick structure, steam heated, built at a cost of some \$10,000. The management is vested in a board of trustees.

HUTCHISON,

Manufacturers' Agents.

Cable Address " DIGWALL," Toronto

Imported and

on Hand.

Importers and

stock of



Leading Wholscale Trade of Montreal.

In the course of a few days the new splint factory on Victoria Island, near Ottawa, will commence operations. The splints manufactured in it will be used by the New Jersey match factory.

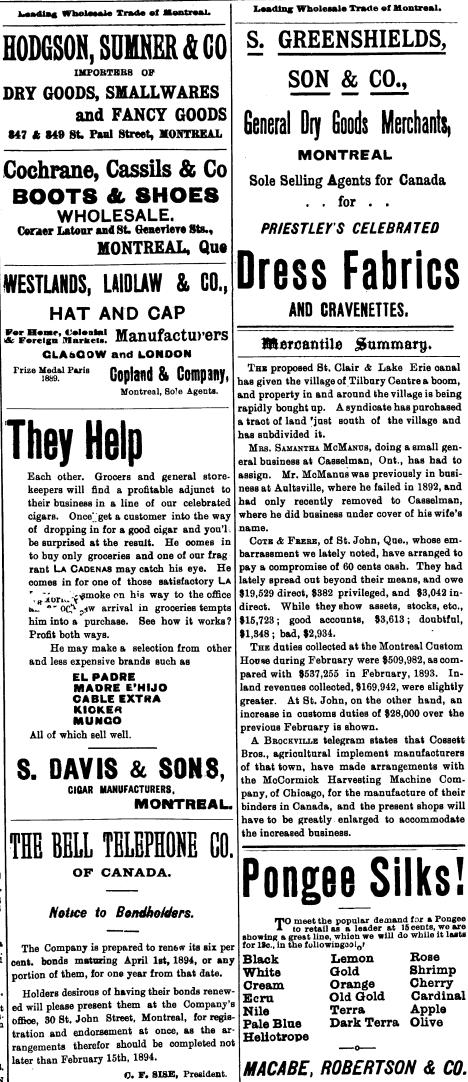
THE executors of the estate of the late James Norris, St. Catharines, have decided to sell the mills at Thorold and St. Catharines, as well as the steamer "Persia," so that they will be better able to divide up the estate.

THE annual meeting of shareholders of the Cornwall Manufacturing Company was held last week in Montreal. The following gentlemen were elected directors: Andrew Allan, president; W. M. Ramsay, vice-president; Frank Stephen, managing-director; Sir Donald A. Smith, A. T. Paterson, Hugh Montagu Allan and John Turnbull.

THE mantle and general dry-goods firm of Carsley Bros., Montreal, having west and east end branches, are reported in some embarrassment, and have called their creditors together to lay the state of their affairs before them. Mr. Wm. Carsley, one of the firm, has also been engaged in business in London, England, and some complications in that business are reported as affecting the firm here.







8 Wellington West, Toronto.

General Dry Goods Merchants, MONTREAL Sole Selling Agents for Canada

PRIESTLEY'S CELEBRATED

**Uress Fabrics** AND CRAVENETTES.

### mercantile Summary.

THE proposed St. Clair & Lake Erie canal has given the village of Tilbury Centre a boom, and property in and around the village is being rapidly bought up. A syndicate has purchased a tract of land 'just south of the village and

MRS. SAMANTHA MCMANUS, doing a small general business at Casselman, Ont., has had to assign. Mr. McManus was previously in business at Aultsville, where he failed in 1892, and had only recently removed to Casselman, where he did business under cover of his wife's

Cote & Frene, of St. John, Que., whose em. barrassment we lately noted, have arranged to pay a compromise of 60 cents cash. They had lately spread out beyond their means, and owe \$19,529 direct, \$382 privileged, and \$3,042 indirect. While they show assets, stocks, etc., \$15,723; good accounts, \$3,613; doubtful,

THE duties collected at the Montreal Custom House during February were \$509,982, as compared with \$537,255 in February, 1893. Inland revenues collected, \$169,942, were slightly greater. At St. John, on the other hand, an increase in customs duties of \$28,000 over the previous February is shown.

A BROCKVILLE telegram states that Cossett Bros., agricultural implement manufacturers of that town, have made arrangements with the McCormick Harvesting Machine Company, of Chicago, for the manufacture of their binders in Canada, and the present shops will have to be greatly enlarged to accommodate

# Pongee Silks!

To meet the popular demand for a Pongee to retail as a leader at 15 cents, we are showing a great line, which we will do while it lasts for 19c., in the followingcolor

Black	Lemon	Rose
White	Gold	Shrimp
Cream	Orange	Cherry
Eeru	Old Gold	Cardinal
Nile	Terra	Apple
Pale Blue	Dark Terra	Olive
Heliotrope		

THE firm of George Wyatt & Son, dealers in boots and shoes at London, are taking stock, and their creditors will be called to consider their situation .---- Another firm in an embarrassed condition is R. M. Mowat & Co., hardware dealers at Trenton.

A. C. AKIN, a dry goods dealer at Cornwall. Ont., has approached his creditors with the object of getting an extension spread over 12 months on liabilities of about \$9,000. He shows a fair apparent surplus.-----W. J. Murphy, a small dealer in paints and wall-paper at Ottawa, has assigned.

THE Grand Trunk Railway'is now manufacturing its own electricity for supplying lights in Detroit. Around the yard of the company attractive clusters of lamps are arranged, and these light up the place amply. Not alone does the plant furnish the light, but it also supplies power to hoist the coal to the supply hunkers.

W. J. MILLER, formerly a mining explorer, opened a general store in Thessalon a couple of years ago. Twelve months ago he claimed to be worth fully \$40,000, and in June last carried a stock of \$16,000, on which he claimed that he owed only \$2,000. Now he assigne. A cheese manufacturer, E. H. Farrington at East Oxford, also assigns.

ABOUT five years ago the dry-goods firm of Paisley & Morton opened a store in Brandon, Man , where they did a large trade, sometimes carrying a stock of \$25 000. Six months ago they got behind with their payments, and a meeting of their oreditors was held. Inspectors were appointed, and it was decided not to press any claims against them before February last. Now we hear of their assignment .-The old established firm of Hemenway & Co. general storekeepers at Carman, are in trouble and assign. They carried a stock of \$14,000.

THE dry goods stock of Hollinrake, Son & Co., Toronto has been sold to McKendry & Co. at 50 per cent. --- The boot and shoe stock of George Kidd will be sold in one week. The general stock of Mansfield & Goold at Uxbridge brought 75 per cent.----At Port Alma the general stock of W. H. Moorehouse realized 56 per cent.-The tinware stock of Chas. Martina was sold at 88 per cent.---The liquor stock of James Murphy and the grocery stock of John Murphy, both at Wallaceburg, realized 65 per cent. each .--- Only 20 per cent. was realized on the plumbing stock of Frank Squibb at Hamilton.

Leading Wholesale Trade of Toronto.

THE old and highly respectable firm of Buntin, Reid & Co., wholesale stationers, etc., in this city, has dissolved partnership. Mr. J. Y. Reid retires from the firm, and the business will be continued by Mr. Alex. Buntin under the old style.

P. WALSH, hardware, Halifax, N. S., has made assignment of his estate. The liabilities, apart from mortgages, are about \$30,000, the claim of the Bank of British North America, for some \$18,000, being secured by chattel mortgage.

JEAN J. BARBEAU, roofer, Quebec, has arranged to pay 25 cents in the dollar cash on liabilities of \$5,200.---Alfred Vezina, general dealer at St. Genevieve de Batiscan, is reported as in some financial trouble, and an accountant is taking stock .---- Archambault & Leveille, hardware, Montreal, have assigned on demand, and show an indebtedness of \$5,200.

THE firm of Gianelli & Co., dealers in wines, etc., in this city, has dissolved, and Mr. G. retires. We understand that Mr. Philip Todd, who was connected with the above house, and also with its predecessors, Quetton St. George & Co., since 1867, intends representing foreign houses in the wine and spirit trade. Mr. Todd's office is at present in the warehouse of Mr. William Mara, on Yonge street.

MUCH sympathy is expressed for the Montreal wholesale raw fur firm of John Martin & Co. in their present embarrassment. The fur trade has been in very unsatisfactory shape for several years past; the European markets have shown heavy shrinkages in values of Canadian raw furs, and the losses among the local trade by failure have been numerous. It is owing to these causes that Messrs. Martin & Co, have had to suspend, deeming it best in the interest of all creditors to make an assignment. The liabilities foot up some \$62,000, and a surplus is shown.

A. TURCOTTE & Co., a tailoring firm in Montreal, have arranged an extension of 4, 7, and 10 months; liabilities are \$5,000<sub>800</sub> ; an apparent surplus is shown of \$4,000 to \$5,000. -Joseph E. Desjardins, a dry goods man in the same city, has assigned, owing \$3,365; assets, \$3,100 .---- At St. Henri de Montreal, L. A. Picard, dry goods, has arranged for an extension of twelve monthly payments, liabilities being \$5,000, and assets nominally \$9,000. -Gougeon & Michaud, in the dry goods tradeat Lachine, have called a meeting of their creditors.

A COMPROMISE at 60 per cent. has been made by H. W. Allan, private banker at Harwich, and formerly general storekeeper at Essex. He owes \$30,000 and has nominal assets of \$22.000.

ONE of the most necessary things about an engine room is a good wrench. It is as nearly indispensable, indeed, as any tool can be. The Houghton patent key lock wrench is said to be the strongest and most durable made, having "no equal for ease and rapidity of adjust-It is manufactured in all sizes by the ment." Paris Tool Manufacturing Co., Limited, of Paris. Ont.

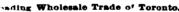
THE wholesale stationery firm of R. Miller, Son & Co., Montreal, one of the oldest established businesses of the kind in the country, have felt compelled to call creditors together and lay a statement before them. The direct liabilities are \$43,521, indirect \$17,000. A committee has been appointed to look into affairs and report. For some time before the late senior member's death, the firm had shown signs of strain in their finances, and the above action was not a surprise.

THE old and respectable private banking firm of Green, Worlock & Co., Victoria, B.C., has suspended payment. It is stated that the liabilities will reach \$400,000 and the nominal assets \$200,000 in excess of this sum.-In the same city, Henry Saunders, grocer and liquor dealer, has given a chattel mortgage for \$59,000.-J. R. McLeod, livery stable keeper, Wellington, B.C., has been arrested for nonpayment of debt.---In New Westminster, Blaker, Raynes & Co., auctioneers, are in. volved and the senior member of the firm is reported away.

ABOUT three years ago James Rogers, who was formerly a farmer, purchased the general store of Clegg & Rogers at Cheltenham. At that time James had a surplus of \$3,000 or \$4,000. Now it has gone and left him wondering, and he has assigned to W. A. Campbell. -In February, 1891, Spittal, Burns & Gentleman, formerly in the employ of the late Thos. Beattie & Co., bought the large dry goods stock of the estate at 90 per cent. At that time they had a capital of \$10,000. For a couple of years they did a nice trade and appeared to be making progress; but of late business has not been good with them and there has been a lack of harmony. Now they assign, owing \$15,000 outside of the Beattie estate.

TORONTO.

J. F. Евч. HUGH BLAIN. The most satisfactory Teas are Blended Teas TRY A SAMPLE HALF-CHEST OF OUR **CROWN BLEND** EBY, BLAIN & CO. Front & Scott Sts., Wholesale Grocers Toronto.



WYLD, GRASETT & DARLING



ONE of the most prominent and at one time one of the most successful retail grocers in the city was W. M. Milligan. He has been many years in business. In 1891 he disposed of his grocery, and afterwards handled teas exclusively. The new business not proving as profitable as was expected, he bought back the old business. Since then he opened four branch stores in different parts of the city, and formed the business into a joint stock company. This new "deal" was disappointing, the capital not being subscribed as was expected. Now he assigns to E. R. C. Clarkson, with liabilities of \$60,000.

For many years the name of J. D. Williamson & Co. was familiar to dry goods shoppers in Guelph. On Mr. Williamson's death, in 1887, his two sons assumed the business. A couple of months ago R. S. Williamson retired from the firm. The brother, J. D. Williamson, soon ascertained that he could not meet his payments, and a meeting of creditors was called. Then a statement was shown, giving liabilities of \$55,000. Of this sum \$30,000 was due to his mother. His assets consist of stock and book debts, \$50,000. An offer of 60 per cent. was made, secured by his mother. This was accepted by all the creditors present.

ANOTHER dry goods firm in Guelph in trouble is that of A. J. Little & Co. A short time ago they were estimated to be worth \$8,000 to \$10,000. In the early part of the year this firm found that there was no money in the business and decided to wind up. In order to do this they sold the stock for \$6,500, and then realized that they could not pay their creditors in full; consequently an assignment was made to Henry Barber.

On Wednesday last the creditors of Rooney Bros., general storekeepers of Shelburne and Rosemont, held a meeting in Toronto, and the statement submitted showed liabilities of \$18,000 and assets \$3,000 less. The firm offer to pay creditors 50 per cent. cash and 10 per cent. additional on time. The latter is not secured. This offer was accepted on condition that the moneyl is paid within ten days. In the event of failing to meet this arrangement it is understood that they will assign.-H. Foremyer, general storekeeper at Stevensville, has assigned with small liabilities.-Another assignment is that of J. M. Wakeford, doing a small cooperage business at Seagrave.

MARGARET MILLEB, wife of J. C. Miller, who failed some years ago, has managed the O'Neal

House, at Woodstock, about four years. Of late she has been getting behind with her payments, and the sheriff has taken possession. Now we hear of her assignment. -- After making several changes in location, John Wallace finally settled in Dundalk, seven years ago, as a general storekeeper. Notwithstanding those changes he always managed to pay his creditors until now, when he makes an assignment.

WITH a record of twelve years manufacturing cheese at Norwich, J. L. Farrington assigns. He has always enjoyed a good reputa--J. S. Macrault, dry goods dealer, tion.---Strathroy, has quietly arranged a compromise, and those interested do not care to supply any information regarding it.

THE old firm of D. McKellar & Son, general storekeepers, Belmont, once in very comfortable circumstances and well reported, have evidently lived upon their good credit for some time past. At the recent death of the senior member of the firm an investigation took place and resulted in an assignment.

AFTER having his effects covered by chattel mortgages for a number of years, Mathew Robertson, furniture dealer, Seaforth, assigns. Unsecured creditors need not expect a dividend,-In January last J. C. Lawrence left Chatham and went to Strathroy, where he opened a clothing and men's furnishing store, but having been previously engaged in the hardware trade, he knew but little of this new line, and a writ for \$1,800 brought about his assignment.----R. B. Thomas, harness maker, Appin, after being four years in business, finds that he cannot collect his accounts, and assigns with liabilities of \$800. Nominal assets \$350. —Another harness maker at Goodwood is in trouble, and assigns.—A third harness maker in trouble is H. McKeown, Hamilton, who had a meeting of creditors and offered to pay 25 per cent. He owes \$2,000.—A meet-ing of the creditors of C. H. Nixon, harness Market and maker, Uxbridge, was held on Wednesday. He owes \$5,000, and has nominal assets of \$10,000. An extension was granted.

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### TORONTO, CAN. FRIDAY, MARCH 9, 1894

### THE SITUATION.

Within the last few days it became known that the Ottawa Government had been negotiating with Mr. James Huddart for a line of fast steamers to run between Canada and England ; and a provisional contract, subject to ratification by Parliament, has been made with him. The foundation of the proposed enterprise is an annual subsidy of \$750,000 a year. This is a large sum for Canada to pay; but whether it is sufficient to induce capitalists to go into the enterprise is a question. It is not pretended, of course, that Mr. Huddart possesses within himself the means of carrying out the scheme, which involves the building of four first-class steamships capable of making 20 miles an hour. He can only operate by going to England and forming a company strong enough to carry out the enterprise. Of his abilities as an organizer he has already given proof in the existence of the Australian steamship service, for which a third vessel is to be ordered on his arrival in England. The subsidy is the pivot on which success or failure to perfect the organization will turn. With a profferred subsidy of \$500,000 a year, even the Canadian Pacific Company has not been able to succeed; \$250,000 added to the original \$500,000 may make all the difference between failure and success. Mr. Huddart, with the weightier subsidy in his favor, would stand on a vantage ground which none of his predecessors in the experiment could attain. Money is now becoming a drug in the English market, and the present condition of suspense cannot last for ever. The present time may prove reasonably favorable for the launching of the enterprise.

Nothing has been lost by the delay in establishing a fast Canadian line of Atlantic steamers, and much may, in the end, away almost as soon as it was uttered. A velopment of speed has made a marked at Washington. The Senate, which cannot levied. They make a man pay taxes in

progress since the scheme was first started. The waiting will give us greater speed, with equal safety, than we should have been able to attain at first. How far the development of speed in steamship vessels is capable of being carried cannot yet be determined. The limit of the present depth of water in harbors and the approaches to them, puts a restriction on the size of the vessels; and even their length is liable to be limited by the conditions of accommodation at the docks. The very means taken to insure greater speed on the ocean, two propellers instead of one, has ensured additional safety. The case of the "Paris" shows that the danger from a broken rudder can be avoided by alternately using the two propellers for steering purposes. So that we gained in safety not less than in speed by delay.

Rumor says that a bill to modify the tariff will be presented to Parliament, at Ottawa, early in the session. Details are, of course, withheld, and the character of the measure can jonly be judged by the general tone of the speeches made by members of the Government, from time to time during the recess. The country expects reductions which will best be made with cautious circumspection. the bill will meet reasonable expectations, the event must be left to tell. Ministers would do well to cease to treat tariff reduction as a matter of party policy, preference or dislike, and deal with the question purely on its merits, and in accordance with the obvious trend of public opinion.

In Lord Rosebery Great Britain has a Premier who has fondled, and in a way believes in, Imperial Federation. At the same time Imperial Federation will be no part of the ministerial programme, and the thing itself is not likely to be forwarded in the least by the fact that the new Premier has, in the past, expressed himself in favor of it. For the Foreign Office, Lord Rosebery was the right man in the right place. It remains to be seen whether his successor will do equally well when complicated questions of foreign policy arise. Short of Imperial Federation the tendency of the time seems to be to draw the colonies closer to one another and to the Empire, by cable, steam and a better understanding of one another's wants. This movement may be hastened or retarded by the policy of the Imperial Government. Lord Rosebery's strong personality, in connection with the premier ship, will count for something; but he is weighted with Home Rule, and may have to yield something to his more radical colleagues. If he should ever reform the House of Lords, in the sense of making it elective by municipal bodies, as at one time he suggested, he would eusure its perpetuity and make it a more distinct power in the land than it is at present. By such transformation, the House of Lords could be made a real check on the Commons. The pre-arranged cry for the abolition of the House of Lords has died be found to have been gained. The de- similar cause of offence is likely to happen

originate a money bill, and it was formerly a question whether it could alter one, is likely to make changes in the tariff bill. But no human being will see in these changes a reason for the abolition of the Senate. If the House of Lords were in real danger, the realization of Lord Rosebery's plan would be a means of avoiding it.

The decision come to by the Senate tariff committee, at Washington, that the reciprocity arrangement with the Hawaiian Islands, on the article of sugar, should be put an end to, is interpreted as a proclamation that the entire reciprocity policy is at an end. The committee has gone further in this direction, and strikes out nearly all the reciprocity provisions of the Wilson bill. To twelve paragraphs in the free list of this bill the rule of reciprocity was applied; it included salt, logs, bolts, sawed timber, sawed boards, clapboards, hubs, laths, pickets, shingles, and stoves. The effect will be that, if the Senate committee's changes go into effect, that these articles will come in free, whether the countries that export them reciprocally admit them on the same terms or not. And in that event, it is not probable that the retaliatory proclamation issued against Whether Venezuela, Columbia, and Hayti, under the reciprocity policy of the Harrison administration, would long be permitted to remain in force. The question of ending it has always been an open one since the Democratic administration was formed; and, if conservative counsels have prevailed, it is because the tariff legislation in prospect would give a better chance of inaugurating the new policy. So far as can be seen at present, the policy of reciprocity, at Washington, is dead, and is soon to be superseded by an independent policy suited to the needs of the nation.

> Substitution of ad valorem for specific duties is the predominant feature of the changes made by the Senate committee on the tariff bill at Washington. And they by no means always increase the amount. Ad valorem duties were a part of the Democratic creed, when Free Trade was its policy, and Secretary Walker of the Treasury its apostle. They were then advocated on the ground that they were theoretically fairer to the consumer, especially to the classes least favored by fortune, than specific duties. For this reason, the Senate committee of to-day gives them preference. People in business whose avocations compel them to advance duties, generally prefer the specific form. If the Senate should succeed in making an exten. sive change in the form of duties, in the direction indicated by the committee, one result will be to cut down the revenue considerably, unless the rates be put at figures to make them more productive than specific duties of like nominal amount would be. In other words, under-valuations will be made on a scale large enough to tell adversely on the revenue. At no port in the world has this fact been more clearly demonstrated than that of New York. Ad valorem duties are the fairest to the consumer, if they can be properly

proportion to his expenditure, and in some respect in proportion to his means; but they are difficult and troublesome to work out. The specific duty selected for coal is the worst possible, on the ground which makes it generally the best; for when the poor man's coal was dearer, it would make it still dearer. It is uncertain how far the change to ad valorem duties will prevail when the bill takes its final form.

Some time ago a law was passed by the legislature of the State of New York prohibiting the use of nets and seines in certain parts of Lake Ontario. Nets used contrary to this law have been seized and destroyed. The law restricted fishing in these parts of the lake to rod and line. The constitutionality of this legislation was called in question, with the result that the Supreme Court of the United States upholds the law. Certain Canadian fishermen, who ply their calling on the lakes, claim, on our side, the destructive privileges exercised by Americans on their side. Will they be equally ready to copy this American restriction? At a recent convention of Canadian lake fishermen the fact was pointed to that Americans on the upper lakes catch more fish than Canadians do: the public being expected to infer that the cause of the disparity was the difference in the fishing laws. But surely 65,000,000 of people are likely to do more in any line, if they set themselves about it, than 5,000, 000. It may be worth consideration whether this New York restriction has in it nothing that Canadians may reasonably copy.

### THE OVERLAND EXPLORATION TO CHESTERFIELD INLET.

The overland voyage of the Tyrrell brothers, J. W. and J. B., from Lake Athabaska to Chesterfield Inlet, is one of surpassing interest. It lay for the most part over a vast stretch of "barren lands," on which, however, wild flowers and moss were found to grow. They had the good luck to strike the river which empties into Hudson's Bay through Chesterfield Inlet, and on that river, never before explored by white men, they journeyed 800 miles.

The object of the voyage was geological exploration. Sir William Logan used to remark upon the difficulty of the geological It will be difficult, perhaps impossible, survey in Canada, that it was often necessary to make geographical explorations, in addition to the proper work of the survey; but here the explorations had to be made in an unknown country. Mr. David Thompson, in the last decade of the eighteenth century, made the passage from Fort Churchill to Athabaska, but not by the of the north-east; the seclusion of the route of the Tyrrells. It is remarkable that both these voyages were made with the slenderest assistance in men, Thompson having as companions only one Irishman and one Indian, and the Tyrrells only three Indians. As often happens on such occasions, the timid Indian guide of the Tyrells, hearing stories of dangers ahead, deserted at an early stage in the journey.

fact, however, is known that gold-bearing quartz was found near Baker Like, at the western end of Chesterfield Inlet, which is within navigable distance of Hudson Bay. If the country is to be penetrated, the west coast of Hudson Bay will probably be a better starting point than from the direction which the Tyrrells travelled. Hudson Bay is open at least four months in the year, and the necessary supplies can be obtained more readily by water than overland.

One of the most surprising discoveries of this voyage is the fact that millions of reindeer roam over these "barren lands." Herds of hundreds of thousands, if not millions, were met with, and their tameness was, if not "shocking," something of a surprise. The lands which support millions of deer cannot be wholly barren. These animals, it is true, feed largely upon moss. which some travellers have represented as possessing peculiar heat-producing qualities. The enormous herds seen could not long support life in the vast aggregations witnessed. Most of the time they must be dispersed over a vast region. The reason of their being in such large herds probably was that they were preparing to reach their winter quarters farther south. Their migration southwards in millions can be traced back to the time of the French possession, before the treaty of Utrecht. The last French governor of Fort Bourbon (Nelson) observed them, and Thompson noticed the same migration in force in 1796. When they wintered to the south, the latter was unable to learn, and the fact was not then known to the officers of the Hudson Bay Company, in which he was serving. The existence of these great herds of deer in the northeast of the Great Lone Land had of late years been entirely lost sight of, and the meeting with them by the Tyrells is like a new discovery. An effort ought to be made by the Parliament of Canada to preserve them from destruction. To the Esquimaux, whose home is on the shores of Hudson Bay and the Arctic Ocean, they furnish useful and indeed necessary supplies of food; to the Chippewayans, the nearest neighbors of the Esquimaux, they cannot be unknown. To whatever cause their preservation be owing, it seems little short of a miracle. to preserve them from destruction; but it is not less the bounden duty of the Dominion Government to make the attempt. The buffalo which once roamed the Western wilds in countless millions is now all but extinct; but its haunts were much more easily accessible than those of the reindeer haunts of the latter has aided in their preservation. The northernmost limits of the buffalo was seldom very far beyond the woody region of the Athabaska, and it roamed far to the south, where it first encountered the attacks of the white man. It is still difficult for fruits of real value. hunters to reach the limits of the reindeer in the north-east. But if these herds still Until the official report of this expedition go south, as they probably do, there is a is published, we shall hear but little of the danger that they may be found and slaugh tion to prevent their speedy extinction by geological discoveries made. The general tered while there. It is not at all certain Indians, and that the Minister of the In-

that some of them may not come so far as to cross the line into Ontario; and on the supposition that they do, the Government and the Legislature of Ontario would have the same duties of protection as belong to the Dominion put upon them. Migratory animals will in vain be protected in one region, if they are permitted to be slaugh. tered in another. The barren lands of the north-east will never be subdued to agriculture; the lands across the Ontario line may some day be, but if so, that day is distant. The duty of the present is to protect these animals not less in Ontario than on the barren lands of the north east. If it could prove lastingly effective, considerable supplies of food and fur might be drawn from these animals. The chances are, however, that the powers of destruction will prove stronger than any law that may be passed. The nearest Indians of the south-west, learning of the existence of vast numbers of these animals, will be likely to be tempted into the new pasture. The Chipewayans are sure to demand a share, and it will be new in Indian history if, in pursuit of abundant supplies of game, the tribes do not come into hostile collision. The Chipewayans could, next to the Esquimaux, best stand the cold climate of the barren lands; but if the reindeer do not winter there, but go farther south, there the Indians would be sure to follow. To this circumstance we may possibly owe future Indian wars in the north-eastern part of Ontario.

This barren region is geographically to Canada what Siberia is to Russia. But it is the counterpart of a Siberia entirely undeveloped. It will not always remain so. The working of the mines, if workable at a profit, may be far off. On this point, it would not be safe to predict. Probably the greatest source of wealth in this Siberia of ours lies to the west of the region we have been considering, and consists of prodigious stores of petroleum, which will some day play a great part in the various uses to which petroleum can be put.

The Tyrrells, on this perilous journey, had a narrow escape with their lives, suffering everything short of actual death. If these discoveries are to be followed up, the danger may in future be greatly reduced. One discovery facilitates another. If it had been known that the Tyrrells would with certainty reach Chesterfield Inlet, at or about a given date, it would have been easy to have sent from Churchill timely supplies for their use. If journeys of this kind be repeated, the risks must be lessened in some such way as this. It is painful to think of the hardships suffered and the danger encountered by these brave men. The expedition was not one which could bear no fruit; its motive was not like so many of the Arctic voyages, one of mere curiosity; it was one of necessary geographical and geological exploration, and may not impossibly bear practical

It is admitted that there are farther west of the region of which we have been treating fur bearing animals which need protecterior is said to have had under consideration a bill to meet the case. In the Peace and Mackenzie River valleys the Indians, with their accustomed improvidence, are threatening with destruction the musk ox and the remnant of the wood buffalo. Two forms of protection have been suggested : a close season and the limitation of the number of pelts that may be secured by any one person in a year. The latter plan would be liable to evasion, while it would be next to impossible to enforce a close season in these distant wilds. The Indians here are deriving nothing from the Government under treaty, and they have to make their living for themselves. In the presence of a close season, it would sometimes become a question whether the Indian or the wild animal was to die, and there can be no question how it would be and for that matter ought to be answered. The suggestion that this distant region should be leased to responsible persons who would see to the preservation of the game, would, if entertained, open the vista to future Indian wars; and on that account it cannot be seriously considered. It is possible that something may be done to lessen the mischief that is being wrought, but it is doubtful whether any lasting preventive of improvident slaughter of these wild animals can be enforced. The experiment would be less hopeful in a region where the Indians are already indulging in overdestruction, than it would be in the North East of the Barren lands, in which similar danger has not appeared, and where the climate counts for something in the protection of the reindeer.

### CANADIAN TRADE.

Our foreign trade continues to grow. Whatever may be proved true of the results of the trade with respect to lack of profit or other disappointing features, there is no reason for finding fault with the volume of foreign commerce done by the Dominion of Canada in the fiscal year 1893, as shown by official returns. The outwards and inwards trade of the twelve months ended with June last was the largest in the history of Canada, amounting as it did to \$247,638,620, which is six millions in excess of the aggregate trade of 1892, the largest previously recorded. Here are the figures of import and export for 1893:

### Value of imports .....\$129,074,268 exports ..... 118,564,352

Total trade, bullion included .. \$247,638,620

Compared with the previous fiscal year, the above showing is to Canada's advantage in that the ratio of increased domestic export was considerably greater than that of import. The total trade of 1892 amounted to \$241,369,443. In the year (last past we imported \$1,668,000 more, but we exported of Canadian produce \$6,459,000 more. Our exports of foreign goods, however-mainly United States grain and dairy goods-were less by \$1,858,000. If we have regard to the shrinkage in values of commodities, it is probable that the showing denotes a still larger bulk of goods handled last year than the figures of value express. United States, the increase in free goods have been maintained, and the volume of

One previous year of our history, 1883, exhibited a larger total import than last year. But prices of manufactured goods, as well as various raw materials, were higher then. The quantities of imported goods were, we have no doubt, larger last year than in any year since Confederation.

In no spirit of boastfulness, but rather of thankfulness, we remark that the foreign commerce of the United States for the same twelve months shows a falling off equal to \$102,489,124. According to the annual report of the New York Chamber of Commerce, there was a serious falling off in the business of that port. For the year ending June 30, 1893, the total imports and exports of New York were \$1,034,365,404, a decrease of \$26,855,474 from the previous year.

### COMPARATIVE STATEMENT.

The following table shows the extent of aggregate trade in 1893 and 1892 with the countries with which Canada mainly does business :--41.03

	1893.	1692.
Great Britain	107,391,070	\$106,551,688
United States		102,957,064
Germany	4,515,451	6,314,080
Spanish West Indies	3,676,627	4,258,228
Newfoundland	3,246,913	2,675,710
France	3,111,142	2,816,74
British West Indies.	3,109,233	<b>2,</b> 885,681
Spanish possessions		
in Pacific ocean	2,204,584	1,949,94
Japan	1,531,861	1,947,091
China	1,279,403	1,385,013
Dutch East Indies	1,041,244	444,47
Belgium	1,270,745	572,50
Holland	682,276	852,20
British Guiana	625,705	650,28
Australasia	571,325	728,64
Brazil	548,479	502,91
Italy	501,431	487,44
-		

The above figures show total imports and total exports. On the basis of goods imported and entered for consumption, and of goods exported, being the produce of Canada, the proportions are different, for Great Britain then stands at the head of the list instead of the United States. Here is the showing in the shape of a percentage summary :--

	Per Cent. of	
Country. Great Britain	Total Trade	
Great Britain	44.69	
United States	42.05	
France	1.36	
Germany	1.98	
Other European countries		l
British West Indies		
Other West Indies	1.64	
Newfoundland	1.34	l
Other British possessions		l
Other foreign countries		

100.00

Comparing these percentages with previous years, our trade with Britain is higher than for many years past, while that with the United States shows a slight falling off.

Dealing with imports, the Ottawa figures say that they were larger from twenty-six countries last year, but smaller from twenty-two. The largest falling off is with Germany, consequent upon the excessive importation of sugar from that country in the previous year, \$2,128,128 worth of that article being imported, as against only \$226,432 in 1893; other decreases were in imports from Japan, Newfoundland and the British East Indies, from which latter country sugar again was the cause of the decline. . The large increases were imports from Great Britain and the

(raw material, doubtless, such as cotton and tobacco, and also anthracite coal), from the latter country having been upwards of \$6,000,000. The total value of imports from the United States was \$65,061,968, an increase of \$1,092,931; from Great Britain \$43,310 577, increase \$1,665,433; France \$2,847,095, increase \$397.893; British West Indies \$1,166.008, increase \$124 621; Dutch East Indies \$444,474, increase \$596,770.

The increase in the exports of Canadian produce, amounting to \$6,456,332, is represented mainly by shipments to Great Britain, United States, Newfoundland, Belgium and Argentina, the increased exports to the United States and Argentine Republic consisting very largely of forest products, those to Belgium of breadstuffs. The increase in our export trade with Great Britain amounted to \$1,367,314 in products of the forest, and of \$2,983,969 in animals and their products, while there were decreases of \$438,534 and \$659,734 in products of the mine and fisheries respectively. The net total increase amounted to \$3,460,551. In consequence of reduced shipments of fish and agricultural products, principally potatoes, the exports to the Spanish West Indies declined over \$300,-000. The values of the respective divisions of our foreign trade were in 1892 and 1893 as follows :---

3		1892.	1693.
	Exports of Cana- dian produce	\$ 99,338,913	<b>\$</b> 105,798,257
5	dian produce Exports of foreign produce	14,624,462	12,766,095
2		\$113,963,375	\$118,564,352
3	Imports	127,406,068	129,074,268

Aggregate trade... \$241,369,443 \$247,638,620 The total Customs duties collected last year amounted to \$21,161,711, an increase of \$611,129 over the preceding year.

### TRADE IN QUEBEC PROVINCE.

In giving on another page a digest of the proceedings at the annual meeting of La Banque du Peuple, and the address of its cashier in full, we may truly say that the resumé given by this gentleman of the production and trade of the Province of Quebec is interesting reading. Mr. Bousquet considers that the trade of the province has been perhaps more satisfactory in 1893 than for a number of years past. The aggregate of failures, at all events, has been \$666,000 less. Notable features have been the increase of the make of dairy products, the good hay crop and the unprecedented demand for its export at remunerative prices, increased activity, indeed, in all branches of agriculture.

"Everything farmers have raised this year has yielded profits and given good results for their labor; therefore the value of the production of the year from that source has been increased, and for these causes the business of the community at large and its general trade, which directly depends for activity on the farmers' raturn, has been good. Farmers' budgets all around have been replenished. Country storekeepers have purchased freely, and remittances from the country have been satisfactory. The sales of wholesale houses business has been materially over the average of last year."

The splendid success of Quebec dairy products at the World's Fair must be gratifying to Canadians. It is encouraging to observe the vigor shown by the Government in fostering the adoption of improved methods in the general working of the farm, but even the Government would show meagre results without an active co-operation among farmers themselves. Says Mr. Bousquet: "Mixed culture has been for many years advocated in this room, because it was felt that progress in culture meant progress in business; people live to enrich themselves, and in an essentially agricultural province like ours wealth must come first from the land. The fatal mistake of our farmers of depending 'entirely on one crop for their living is rapidly disappearing, to be replaced by variety of products.'

We are assured by the speaker that to farmers' syndicates formed recently in the Province is chiefly due the increase noticeable in the manufacture of dairy products. It has been recently stated that there were in the Province 425 such clubs, and it was expected that within eighteen months the number would reach 1,000. "It is to be hoped that these expectations will be realized, for these clubs are the torchlight bearer of progress in agriculture."

As to the trade outlook, Mr. Bousquet considers the general commercial condition sound at bottom, thanks to our excellent banking system and the avoidance during recent years of rash speculations; but, as he prudently remarks, it does not warrant undue risks; on the contrary, it counsels a continuance of caution, both in accepting and in granting credits. Looking across the borders, he is impelled to remark that a prolonged period of depression, of declining values, of forced sales of merchandise, of curtailed credit in the neighboring republic, would, doubtless, exercise a baneful influence on Canada's commerce by diminishing the commercial exchanges between the two countries and exposing some of our industries to undue competition through the slaughter of American wares. Still, "the causes of the critical state of things in the United States being, mainly, local and removable by wise legislation, there is good ground for believ ing that they will prove transient."

### THE SELECT KNIGHTS.

Editor MONETARY TIMES:

Kindly peruse the enclosed circular. It shows, or pretends to, how \$1,000 can be returned in ten years for a payment of \$2 per month. Isn't it astonishing how men of standing and influence will join such institutions as these, knowing, if they look into them at all, that they are frands, and must fail sconer or later. But it seems to me such men should not aid or lend their names to such institutions, feeling assured that their unfortunate neighbors are sure to lose what money they put into them.

I also wonder why it is that the laws of our land permit such schemes to be perpetrated on the public. It seems to me there is just as much ground for legislation against *endowment fraud* as *hulless oat fraud*. What say you? Answer and oblige.

### S. BURROWS.

The pamphlet issued by the Select Knights of Canada promises an endowment of \$1,000 at expiration of ten years

to every one who has contributed to the endowment fund \$2 per month for ten consecutive years, or say \$240. It also promises endowment to his heirs at the rate of \$100 per year of membership should a member die at any time during the ten years.

At pages 9 to 12 of this pamphlet is an illustrative table, showing the plan on which the Select Knights propose to carry on their scheme. It is there shown that at the close of the fifth year they will *probably* have on hand \$235,209, and have some 4,700 members. The *actual* state of affairs, as per the Ontario Registrar's report, is that they had only 3,064 at the end of 1892, when they had been ten years established.

But to proceed. This projected plan or progressive table shows that at the end of the tenth year this imaginary band of brothers, numbering over 14,000, must have on hand \$1,395,373. And this, too, assuming that the lapses have been at the rate of 3 per cent. per annum, the death rate 6 per 1,000 after the Order was five years old, and that the average length of membership of those who die will be five years.

Here we have, then, according to this fancy scheme, the magnificent sum of nearly \$1,400,000 accumulated, on paper. As a matter of fact, however, the sum accumulated by the 3,064 Select Knights of Canada in the ten years ended with 1892 has been \$78,020-a very different story. Still, let us proceed with the objectlesson begun on pages 9 to 12 of this pamphlet, carried on for ten years, and then dropped, just when the endowments of the first year members have to be paid. This is the scandalous and dishonest feature of the literature of the Knights, and we cannot forbear expressing our astonishment that some of the very respectable men among the officers of the Grand Legion have not had the shrewdness or the frankness to look a little ahead and see where the iniquitous scheme will land them.

Suppose that at the tenth year there is on hand \$1,395,973; there must be paid out of this the sum of \$350,000, being \$1,000 endowment each to the 850 who remain after deducting the 30 per cent. (8 per cent. per annum) of the 500 entrants which the table says would join the first year. This leaves \$1,045,973, and not \$1,395,973, as the proper balance on hand. The pamphlet refrains from saying one word about this outgo of \$350,000 the tenth year. Go on to the eleventh year, pursuing the same estimate as the pamphlet: say that 3,000 new members come in and 13,880 old ones persist, and add the interest accumulations. We have thus in the eleventh year \$489,160 to add to the funds, making them \$1,485,133. Now take off \$25,000 for deaths, and \$550,000 for the matured endowments, and the fund is reduced to \$935,138. In the twelfth year to \$666,681; in the thirteenth to \$254,059; and in the fourteenth, when 1,050 matured endowments and 120 deaths come in, there will be not only no fund, but a deficit of \$306,178.

It is clear, therefore, as shown by their own methods, carried out to their conclusions, that the Endowment system of the Select Knights of Canada cannot do what

it has undertaken; that it is not a trustworthy scheme of life insurance; and that all the fifteen pages of apparently earnest argument and fairly eloquent rhetoric, signed by Mr. B. J. Leubsdorf, Grand Recorder, Grand Legion of Ontario, is but as sounding brass or a tinkling cymbal.

### CANADIAN PACKERS' ASSOCIATION.

The canned goods market is, we are told, in a more settled condition this week. This has been brought about by the completion of an organization which has for some time been contemplated by the Canadian packers. The "Canadian Packers' Association " has been formed, which includes, we believe, with but one exception, all of the packers of fruits and vegetables that will carry on operations in Canada during the coming season. The association has appointed a selling committee, which is made up as follows : Chairman, H. J. Matthews, Lakeport ; secretary, W. A. Ferguson, Delhi; treasurer, W. Boulter, Picton; A. C. Miller, M.P., Picton; W. P. Innes, Simcoe; S. Fenton, jr., St. Catharines; W. C. Breckenridge, Hamilton; D. Marshall, Aylmer. Brokers have been appointed by the committee in every city from Halifax, N.S., to Vancouver, B.C., through whom the output of the association will be sold. Sales will be made only to wholesale dealers and orders, taken by the brokers will be sent to the head office in Toronto, from there being distributed to the different packing establishments. Any packer selling goods other than through the brokers appointed will be obliged to give a percentage of sales to the association. One of the first objects which the association sought to effect was to reduce the pack by 25 per cent. as compared with that of last year. These regulations apply only to goods sold in the domestic market, and it is not the intention to regulate any export shipments that may be made. It is, perhaps, too early to pass judgment upon this system of selling goods. However, there can be but little doubt that some change was necessary. Over production had caused much evil. And canned goods have been placed with sugar as a line in which a great deal of work had to be done, while the profits resulting were either small, or, more often, did not exist at all. If the association can put an end to the speculation which has caused so much trouble, it will merit the thanks of all those engaged in the trade.

### MUTUAL FIRE UNDERWRITERS' ASSOCIATION OF ONTARIO.

A few days ago a deputation of the Mutual Fire Underwriters' Association, composed of John Beattie, president, D. C. Macdonald. London, J. J. Hobson, Guelph, M. W. Cook, Coeksville, and Hugh Black, Rockwood, waited upon the Government of Ontario. Their object was to have additional fire coroners appointed to investigate suspected cases of incendiarism. This was promised, as found necessary. Already there are five in the field. The deputation also urged that a 'registration of each fire that occurred in the municipality should take place. Township clerks could do this work with but little additional labor. In this way the appalling amount of fire waste could be more readily and correctly ascertained. Under the present arrangement, the annual loss by fire in Ontario is little better than mere guesswork. Certain alterations are resimplify them, so that they may be more readily understood by both insurers and the insured.

In this connection we think it of interest to reprint a portion of the address of Mr. Beattie, the president, before the Mutual Underwriters a week or two ago:

" It will be remembered that at our last annual meeting, held on the 14th and 15th days of March, 1893, a resolution was unanimously passed urging the Government to appoint fire coroners, under the Ontario Insurance Act of 1891, on the understanding that any company requiring the services of a fire coroner would pay his fees and expenses. It was hoped and expected, that under these circumstances, the appointments would be made; but, although our association was, and still is of the opinion that the very appointment of such officers would materially reduce the number of incendiary fires, no attention has so far been paid to what we deemed a reasonable request. I fear, at this particular time, when the Prohibitionists, the Patrons of Industry and P.P.A.'s are pressing their respective claims very strongly on the attention of the Government, it will be almost useless to repeat the modest request of our association.

"A resolution was passed last year expressing the opinion 'that all companies should adopt the plan of taking a first payment on the premium note instead of levying assessments.' I am pleased to be in a position to report that the company with which I am more immediately connected has found that plan to work most successfully and advantageously. At the risk of being accused of unduly pressing my own personal opinions respecting the proportion of the risk to be carried by a mutual company, I still hold that on farm property, more especially, the policy-holder should be co-insurer to the extent of one-third, or, in other words, the company should not be liable to pay more than two thirds of the loss sustained. I trust very few agricultural members of any of our mutual companies would like to have it said, or insinuated, that an accidental fire turned out to be a very profitable mode of disposing of the contents of their barns and stables, and such an insinuation could not be made if the policy-holder sustained one-third of the loss.

"Objections have been made to the policyholder sustaining one-third of the loss on the ground that he pays a premium on the full amount of the risk; such, however, would not be the case. In a mutual company each member pays annually the estimated amount required to meet losses and expenses. Consequently, if only two-thirds of the loss is payable, the annual premium to meet losses would be one-third less. Some companies issue policies providing for the payment of the full amount of the loss sustained; but, by dividing the contents of the buildings into a certain number of specified risks, they almost invariably escape paying the full amount of the damage sustained. Is it not, therefore, more equitable for both the company and the insured to issue what is termed a blanket policy, covering the whole of the ordinary contents of the building, and providing for payment of a certain specified proportion of the loss sustained? It is true that the holder of a specified policy, sustaining a loss by fire, might in some cases recover the full amount of the damage sustained; but, should his loss be greater than the amount specified on each separate description of contents, he might not recover even two-thirds of the loss."

### ST. HYACINTHE BOARD OF TRADE.

The annual meeting of the Chamber of Commerce for the District of St. Hyacinthe took place on March 1st, and was largely attended. The following gentlemen were chosen officers for the ensuing year: P. F. Payan, president; Cleophas Pagnuelo, vice-president; Dr. Ostigny, secretary; members of the coun. oil, Fremont St. Jacques, J. B. Brousseau, E. H. Richie, H. T. Chalifoux, Joseph Seguin, E. R. Blanchard, G. H. Henshaw, jr., O. Gendron.

### BRAMPTON BOARD OF TRADE.

The annual meeting of the Brampton Board of Trade was held on Tuesday evening, Feb. 27th, in the Council chamber. A good number of merchants were present. After the reading of the minutes officers for the present year were elected as follows : - President, Mr. E. O. Ranions; vice-president, Mr. G. R. Anderson; sec.-treas., Mr. Henry Roberts; executive, Messrs. W. A. McCulla, James Golding, Luther Cheyne, M. E. Holden, A. F. Campbell, M.P.P., and the president. The manager of the Steel Wagon Company, of Chicago, was introduced by the president, and gave the views of his company in the event of their being able to take the Haggart factory in Brampton.

### NEWCASTLE BOARD OF TRADE.

Some time ago a society existed in Newcastle, N.B., known as the Merchants' and Manufacturers' Association. This organization has been revived under the somewhat lengthy name of " The Merchants' and Manufacturers' Association and Board of Trade of Newcastle." The old constitution has practically been adopted. The officers elected were as follows: President, James Brown; 1st vice-president, P. Hennessy; 2nd vice-president, W. A. Hickson; secretary-treasurer, D. Morrison; board of management, J. D. Creaghan, C. E. Fish, T. W. Crocker.

### HALIFAX BANKING COMPANY.

An agency of the Halifax Banking Co. was opened on the 1st February last in Shelburne, Nova Scotia, under the charge of Mr. T. W. Magee. This makes the number of the bank's agencies fifteen, two of them being in New Brunswick. The profit and loss account of the bank for 1893 shows net profits of \$84,115 added to a balance of \$8,737 brought over. These earnings bulk very largely when considered in their ratio to capital alone, but taken on deposits, capital and reserve (of fifty per cent.), they are not so large as those of the People's Bank. The circulation of this bank is \$455,464; the deposits, \$1,991,734; the capital and Rest, \$750,000. Dividend is at the vearly rate of six per cent., and out of the profits of the year \$40,000 was added to Reserve, and a balance of \$21,852 carried forward. Evidently banking in the Maritime Provinces has its compensations.

### PEOPLE'S BANK OF HALIFAX.

In the printed summary of the thirty years' business of the People's Bank of Halifax, found on the fifth and sixth pages of the very neatly printed pamphlet just issued, is found a condensed history of that bank's affairs. It began in 1865 with the modest capital of \$200,000 and loans of \$473,000. Six times has satisfactory result. Mr. Elliot's further re-

the capital been increased, and at the end of January this year the capital was \$700,000; the circulation \$428,000; the deposits \$1,-200,000, and the loans \$2,216,000. The report of the directors shows that the net profits of the latest year are the largest in the career of the bank, and are equal to 113 per cent. on the paid capital. After paying six per cent. dividend there was \$30,000 carried to reserve and \$15,821 carried forward, a very creditable showing. The reserve fund now amounts to \$160,000. In the list of more than four hundred shareholders are many of the best-known names in Halifax, and the bank has ten agencies in Nova Scotia, New Brunswick and Quebec. We observe that this bank has a system of safety deposit boxes for the safekeeping of valuables of shareholders and customers.

### HAMILTON PROVIDENT AND LOAN COMPANY.

It was not without reason, that the vicepresident of this society referred, at the annual meeting of 1893, to the care with which its affairs have long been administered and to the confidence shown by the public in it, as expressed in their deposits. In pursuance of this careful policy, it was decided last year not to use the power the society had acquired of issuing new stock, because the year was not a propitious one for further ex. tension. This year the directors say they have adopted a most conservative policy, refusing to lend on any but the choicest securities, or to accept either debenture or deposit money except at! the lowest rates of interest, even should business go past them. None but a strong company would be likely, we venture to say, to take this stand. The year shows net profits of \$89,987, a little less than 1892. Ten thousand dollars was added to Rest after paying seven per cent. dividend. The Rest is now \$300,000 and the Contingent Fund is increased to \$30,000. The investments have been revalued and now stand at \$3,539,134; adding to these cash and Canadian premises, the total assets are \$3,730,-575.

### QUEEN CITY FIRE INSURANCE COMPANY.

When, in the beginning of his presidential address to shareholders last week, Mr. Austin said that the number of fire losses sustained by the Queen City Fire Insurance Company last year, 43 in all, "exceeded that of any previous year since the organization of the company," he must have startled his auditors, and prepared them for a meagre showing of profits on the year. But when he went on to explain that the total losses of the year amounted to less than \$3,000, and were, indeed, but 13 per cent. of the income from premiums and rent, the outlook was rendered more cheery. If the company's business is not a large one, the outcome of it is certainly not small, in proportion; for the company continues to pay liberal dividends, and to add to its profit balance.

### FIRE INSURANCE EXCHANGE.

The business of this company shows an increase of 139 policies, covering \$1,310,000. It paid \$10,953 fire losses, which was less than 38 per cent. of the premiums, and carried forward a profit balance of \$12,503, which the vice-president was justified in describing as a marks upon the steady increase of the fire waste on this continent of late years and of its effect upon insurance companies as a whole, are suggestive. Whatever means may be adopted for the lessening of the fire waste, there need be no question that among the means of rendering fire underwriting remunerative, economy, care and skill in the writing of risks must not be omitted.

# FOR GROCERS AND PROVISION DEALERS.

A creamery is to be started shortly in Victoria, B.C. A dairy will be operated in connection with it.

The Montreal Fruit Company will, it is said, open a branch establishment in St. John, N.B.

Mr. F. R. Robinson, a New Westminster, B.C., packer, will ship 900 pounds of ham and bacon by the next boat to Japan. He expects hereafter to ship a consignment every two weeks.

The butchers of Hull, Que., strongly protest against parties being allowed to dispose of fresh meat at different places in the city. They urge upon the town council the imposition of a tax upon persons selling outside the present market.

The butchers of Victoria, B.C., we are told, are doing their utmost to boycott frozen meat from Prince Edward Island, and thus put an end to its sale in that city.

The Winnipeg Free Press states that Mr. T. H. Kearns, late with Morgan, Davies & Co., is now representing Eby, Blain & Co. in Manitob and the North-West, making a specialty of teas. James Dowler continues to cover the ground for the general lines of Eby, Blain & Co.

Those interested in the lobster fisheries between West Point and Sea Cow Head, will petition the Fisheries Department asking that the season open on June 1st and close August 20th, as the lobster fishery is a month later on the south side of the island than on the north. By present regulations the season closes on July 15th.

A comparative list of the failures in Toronto for the years 1892-3 shows that the grocers fared the worst. In 1892 the number of Toronto grocers who failed was twenty-two, with estimated liabilities amounting to \$39,766 and assets of \$17,186. In 1893 there were twentyfour failures with liabilities estimated at \$598,327 and assets of \$38,449. Next to the grocers come tailors. The year 1892 shows nine failures with liabilities of \$31,321 and assets \$19,951. In 1893, while the number is inoreased by one, the liabilities are not so large, they being \$28,550, with assets of \$25,326.

# HARDWARE AND METAL TRADE NOTES.

The officers of the metal and hardware association of the Montreal Board of Trade for the ensuing year are: President, Mr. James Crathern; vice-president, Mr. Thomas J. Drummond; treasurer, Mr. J. B. Learmont. Directors, Messers. F. Fairman, James Phymister, Wm. McMaster. A. C. Leslie.

The mounters employed in Buck's stove works, Brantford, recently went out on a strike. They complain that the shops are turning out a new make of stove which they cannot piece together and make the old rate of wages, namely, \$1.30 per day.

The Halifax Critic has become "The Canadian Colliery Guardian, Critic, and Journal of the Iron and Steel Trades." It will be devoted exclusively to the mining interests.

Our weekly letter, dated Feb. 24th, from James Watson & Co., Glasgow, says: "The Sootch iron market has been weaker with an absence of animation. During the last two days, owing to the decline in price, a little more business has been done. From a legitimate point of view very few orders of any importance have been placed, but makers' prices are well sustained in consequence of the small production."

Shipments of pig iron from centres in Great Britain since the beginning of year are as follows: Scotland, to Feb. 17th, 26,331 tons: Middlesbro', to Feb. 23rd, 115,930 tons; Cumberland, to Feb. 18th, 38,242 tons. Shipments made during corresponding periods last year are: Scotland, 33,807; Middlesbro', 89,567; Cumberland, 36,591 tons.

### SHOE AND LEATHER NOTES.

A Quebec city correspondent writes to the Montreal Witness: "A St. Roch's boot and shoe manufacturer named Dupuis has given \$1,000 and his employees \$225 to assist the project of a public library in that section of the city."

It is said that Amherst, N.S., is going to have another shoe factory. Mr. Herbert Coates, formerly with the Amherst Boot and Shoe Company, will be the proprietor and manager. We believe Mr. Coates' intention is to confine himself to making infants' and misses' boots and shoes. Ten or twelve hands will be employed at first.

Messrs. Pratt & West, wholesale boot and shoe manufacturers, Ottawa, who commenced business last August with a staff of three or four men, are now giving employment to forty people. They turn out an average of 150 pairs a week. Their specialty is moccasins, and these have found good sale in the lumbering districts.

In the city of Quebec, Messrs. Brodie and Campbell have rented the building and will carry on the business of Mr. Richardson, boot and shoe manufacturer, St. George street. Mr. Fresque, the former manager, will continue in charge. Forty hands are now employed in this establishment.

We are told that at a meeting of the directors of the Toronto Rubber Company it was decided to continue their factory at Port Dalhousie and enlarge the building. It is more than probable that an increased number of hands will be employed.

The firm of W. H. Jago & Son, glove manufacturers, at Rockwood, are said to contemplate the removal of their tanning department to Guelph. If this be done, some are inclined to think that it is but a question of time when the glove works will follow.

Our Montreal correspondent says that the shoe manufacturers of that city are fairly busy in their cutting operations. The work done, however, is for the most part confined to dongolas: and as some of these are brought in from the United States, the general leather trade cannot be said to be active. But stocks have not accumulated to any great extent, and in pebble alone is there an overplus.

### INSURANCE ITEMS.

The Sherbrooke correspondent of the St. John's *News* tells us that Mr. A. C. Bowen has been appointed general agent in that city for the Union Mutual Life Insurance Company of Portland, Maine, and has opened an office opposite the post office.

The death of A. C. Edwards, the United States manager of the London Guarantee and Accident, has been followed by the appointment of Messrs. McMaster and Black, of the Chicago office, as temporary managers.

We have seen an illustration of the building to be erected in Montreal for the Canada Life Assurance Company. It is of handsome design, eight stories high, and has a solid and durable look about it that is like the company itself.

The building and loan associations of Elizabeth, N. J., object to "exorbitant rates" for fire insurance, and propose, according to the local papers, to start a mutual insurance company and drive the foreign corporations out of the city. So it seems that the modern building and loan cranks of New Jersey have no more sense than the building and loan cranks of Dakota or Canada.

The Inter-Ocean of March 2nd learns that the Commercial Union Assurance Company, of London, takes over the West of England Insurance Company exactly as it stands, and pays for it £300,000 of 4 per cent. debenture stock. The name "West of England" is to be retained, and the staff, offices and associations will be maintained as heretofore. In view of the rumors of amalgamation the shares have gone up from £35 to £44. This is a good step for the Commercial Union, as the West of England has a good connection and large assets.

Quite an adulatory sketch is given in the last Western Insurance Review of the career and personnel of Mr. Jonathan C. Jackson, who has, in the language of our American sporting friends, "made a record." It is not an athletic record, however, but refers to the achievement of Mr. Jackson as a life insurance canvasser and agent: he has personally written for the Equitable Life in the city of St. Louis during 1893 no less than one million and six thousand dollars in policies.

The Independent Order of Foresters is having an uphill fight in England. Most of the insurance journals attack it, pointing out its weak spots with unanswerable logic, and advising people to let it alone. The certificates of insurance make 98 sections of the constitution and laws of the Order, part of the contract, as well as any amendments thereof which may be adopted from time to time by the supreme court of the Order. The "Supremes" of this Order ought to have as much fun as those of the Iron Hall did a year or two ago.—Investigator.

### UNITED STATES PATENTS TO CANADIAN INVENTORS.

The following is a list of United States Patents to Canadian inventors, granted February 20th, 1894:

Game counter, George C. Bateman, Halifax, assignor of one-half to Richard Shepeard, same place.

Fire escape, Nazaire Bouvier and Isai Belair, Montreal.

Electrical circuit controller, Romaine Callender, Brantford.

Automatic signaling transmitter, Romaine Callender, Brantford.

1126

<sup>—</sup>A new automatic arrangement for the closing of water-tight doors on board ship has recently been invented by two shipwrights employed at Devonport, which seems to have favorably impressed the Admiralty.

Heel-stiffening machine, Louis Cote, St. Hyacinthe.

Wrench, William Houghton, Paris. Belt fastener, Arthur W. Keen, Montreal. Planter, Robert B. Ormiston, Winnipeg. Hay press, Louis Primeau, Beauharnois. Car coupling, Daniel K. Slawson, Manitou.

### CLEARING-HOUSE RETURNS.

The following are the figures of the Canadian clearing-houses for the week ended with Thursday last, compared with those of the nrevious week --

Previous week!	Clean	rings.
	March 8.	March 1.
Montreal	10,164,765	rings. M*rch 1. \$9,093,515
Toronto	5,676,663	4.659.007
Halifax	1,138,760	919,554
Winnipeg	905,898	654,673
Hamilton	836,847	580,716

Total ..... \$18,722,933 \$15,907,465 Aggregate balances this week, \$2,558,477; last week, \$2,447,944.

-Herapath's Journal publishes a list of the earnings in December last of sixteen railways in North America, all of which show decreases. The aggregate gross decrease of these earnings stage of their career. It is manifestly absurd to compare the proposals of a company begin-ning in one field, with the actual achievements compared with December, 1892, was no less than \$3,769,000, while the decrease in net earnings was \$2,180,000. The Chicago, Milwaukee & St. Paul was \$471,000 behind on the month ; the Atchison, Topeka & Santa Fe system, \$301,000; the Canadian Pacific, \$240,-000; the New York, Lake Erie & Western, \$188,000; and so on. But Herapath, which puts the C.P.R. at the top of this list, appears to be extremely pessimistic with regard to this Canadian road. While it quotes a lot of Mr. Muddock's venom before the Imperial Institute, it does, however, admit that " his oriticisms seem much too sweeping."

-Our Montreal correspondent tells us that the millinery openings in that city last week were the best attended of any ever held Numbers of country and city milliners surrounded the doors of the various houses as early as eight o'clock in the morning, anxious to be the first in. Among the visitors, however, there were not a great many buyers of dry goods. Beguiled by the recent mild weather, people are looking for spring wear, but there is cold weather to come yet in all likelihood.

-The renewal of agitation for the doing away with exemptions from taxation is welcome. It is a good sign in favor of the cause when even a few ministers of the Gospel are in its favor, and the number of these is increasing. All who desire the equalization of taxation should work for the abolition of exemptions. The praiseworthy action of the Jarvis Street Baptist Church in insisting upon paying its taxes every year is a bit of healthy leaven that has being quietly doing its work.

to be in a fighting mood, we may tell him that our correspondent, "Casey," is just as re--The Toronto Board of Trade figures of spectable a person as any of his own directors, import and export for February have been received, but the article based upon them is unavoidably held over.

### Correspondence.

Editor MONETARY TIMES:

THE BIRKBECK LOAN COMPANY.

SIR,—Your last issue contains a letter, dated 13th February, signed "Casey." The delay

in publication is not surprising; indeed, the superficial acquaintance displayed in respect

of both the institutions referred to suggests a regret that you should have deemed it worth

"Casey "points out certain differences be-tween the London Birkbeck and the Toronto

Birkbeck, and very inconsistently infers that

"these people seem to forget that things are different in this country from England, and

different in this country from England, and financial matters different from the days when the old Birkbeck was started." Surely, Mr. Editor, every difference pointed out, whether taken separately or together, is evi-dence of a design that the new association is to be adapted to Canadian conditions and to present circomstances. the ground work in

present circumstances; the ground work in common being the just provision that pay-ments received from the constituents of both

The London institution has been long estab lished; it has been marvelously successful. From time to time it has expanded in various di-

rections, until at the present moment it is rather a congerie of semi-independent companies than

a single company, and the original build-ing and loan business now forms only a small

fraction of its transactions. The Toronto com-

pany begins as the London company began, and any comparison, to be fair, should be made between the two concerns at the same

of another during many decades, in an en-tirely different field.

of the earnings of shareholders. This esti-mate is quite possible under favorable condi-

tions, but the company does not guarantee the continuance during any given eight years of such conditions. The difference between actual expenses and the Expense Fund is one

actual expenses and the Expense Fund is one of many sources of profit counted upon, but "Casey" has written to you without taking the trouble to acquaint himself with this, or apparently with any other of the data upon which the estimate rests. "Casey" makes no charges, but under cover of a nom de plume is cowardly enough to indulge in insinuations as to good faith. The Toronto Birkbeck may not achieve a success as wonderful as that of the

achieve a success as wonderful as that of the London Birkbeck, but the board is determined

at any rate that the Canadian company shall

The fact that this communication appeared

in your columns alone rendered it worthy of

notice. The only way in which the subject can be pursued on the part of the company

can be pursued on the part of the company would be by your correspondent putting his insinuations in the form of a direct charge (over, of course, his own signature, if he is a responsible person), in which case he will be afforded the fullest opportunity of substantia-ting his statements before another tribunal. W. H. CROSS,

[Mir. Cross is very free in his language

respecting what we regard as a legitimate

criticism of his company contained in the

letter to which he so warmly objects. We

can warn him that he is quite likely to see

more criticism. And he may call it "coward-

ly," or "insinuating," or "superficial," if he

chooses, but good business men, who were

neither cowards nor superficial, have to our

knowledge expressed very similar opinions to

those of "Casey." Since Mr. Cross appears

which is saying a good deal; and though we

cannot measure his purse, we have no doubt,

should he consent to give his name, that he is quite "responsible" enough to make it worth while suing him, if that be what Mr. Cross

means. If he cannot get everybody to see a

business proposal through his sanguine spec-

tacles, Mr. Cross should not therefore grow

Auditor, the Birkbeck Co.

deserve as great a measure of success.

Toronto, March 7th, 1894.

The Toronto company publishes an estimate

companies shall be non-forfeitable.

while to publish the letter at all.

quite so threatening about it .-- EDITOR MON. TIMES.]

### INDEPENDENT ORDER OF FOR-ESTERS.

### Editor MONETABY TIMES :

SIR,—The correspondence in the daily papers and the MONETARY TIMES between Dr. Oronhy-atekha, of the I.O.F., and Mr. McCabe, of the N.A. Life, as to the sufficiency or insufficiency of the rates charged by the I.O.F., is very voluminous, and no doubt intended to be very explicit. A simple method of solving the matin dispute, and one which the public can ter readily grasp, is to take 1,000 men of say 33 years of age, each insured for \$1,000; collect from each the amount of the net yearly prefrom each the amount of the net yearly pre-mium, add interest at 41 per cent., and deduct therefrom the amount required, according to the tables of mortality, to pay death losses for the year. The balance on hand is the accumu-

lation at the end of the first year. The second year, collect the same amount from each of the survivors, add interest, and also the amount on hand at the end of the first year with interest, again deducting therefrom the amount required to pay death losses. Con-tinue this calculation until age 70 is reached, when, according to the I.O.F. scheme, premi-ums cease, and if there is enough money in the treasury to meet the matured endowments of the survivors, it will prove beyond a doubt that the rates are sufficient. But the Dr. claims that some members will lapse each year, and that the death rate in actual experience is not as high as that provided for by the tables of mortality, the result being a gain to the society in each case. Mr. McCabe claims that lapses are an injury to the survivors. Without going into statistics it would appear as if the doctor was right. In working out the above calculation it might therefore be fair to allow the percentage of lapses which experience shows takes place in a society or com-pany each year during the continuance of the members, and also to only provide for a death memoers, and also to only provide for a death rate of, say 50 per cent. the first year, increasing each five years to say, 90 per cent., the thirty-fifth year of the number required, according to the table of mortality. If on carrying out this calculation a fund is accumulated suffici-ent to each a the society to meat the ander ent to enable the society to meet the endowment claims of the survivors of the 1,000 men at age 70, the doctor's estimate is fairly accurate. If the accumulation is not sufficient it goes without argument that the deficiency cannot be made up on the second thousand or any greater num-ber who join subsequently, as a loss would, as a consequence, be eventually sustained on themselves without consuming part of the accumulations of their earlier years to meet the deficiency of those who joined prior. Would it be presuming too much to ask the Dr. and Mr. McCabe if the above is a fair basis of calculation? If it is not, to give us a more equitable one. If it is to give us the set equitable one. If it is, to give us, through your columns, the result, showing

1. The number of survivors at age 70 (death rate according to tables of mortality, and no lapses). Cash on hand, or deficit at end of each five years. Interest 4 per cent.

2. Number of survivors at age 70, number who lapse (according to past experience); number who die (at reduced death rate), and cash on hand, or deficit at end of each five Interest, 5 per cent. years.

If they will give us this information, WA will be in a better position to discuss whether or not it will be necessary to resort to the extra assessments which the I. O. F. constitution provides for, and if necessary, at what stage they should begin. STUDENT.

Toronto, Mar. 6th, 1894.

### meetings.

### LA BANQUE DU PEUPLE.

The annual meeting of the shareholders of The annual meeting of the shareholders of La Banque du Peuple was held in the bank premises, Montreal, on Monday, 5th March. The president, Mr. Jacques Grenier, occupied the chair. J. S. Bousquet, cashier, acted as secretary of the meeting. The president said that following the prece-dent of past years the proceedings would is

dent of past years, the proceedings would, if the shareholders were agreeable, be conducted in English, so as to save time. Many English

Total exports of iron and steel from the United Kingdom in 1893 amounted to 2,957,743 tons, valued at  $\pm 20,614,155$ . The figures for 1892 were 2,739,279 tons, valued at  $\pm 20,614,155$ . The figures for 1892 were 2,739,279 tons, valued at  $\pm 21,765,768$ , and, for 1891, 3,240,146 tons, valued at  $\pm 26$ ,-877,000.

shareholders were present, and his French-Canadian friends understood the English language quite well. He then read the following :

### REPORT.

The directors beg to submit to the shareholders the statement of the affairs of this bank for the year ending 28th February, 1894.

The net profits of the year, after having provided for all bad and doubtful debts and deducting costs of management, amount to \$108,915.49.

To this amount add the balance at the credit of profit and loss account from the previous year, \$25,661.93, and the aggregate is \$134,577.42.

Out of this sum we have paid dividends at the rate of six per cent. per annum, amount-ing to \$72,000, and carried to the Reserve \$50,000, which raises that fund to \$600,000.

The demand for money for mercantile pur-poses has kept our capital fully employed at remunerative rates of interest.

All our agencies have been thoroughly inspected during the year, and we notice a large increase in the volume of transactions; they are working very satisfactorily.

We have also to acknowledge to the sharework have reflected credit on the institution. The whole respectfully submitted.

J. GRENIER, President.

Montreal, 1st March, 1894.

### GENERAL STATEMENT.

The secretary submitted the following gene ral statement:

ral statement :		
STATEMENT OF PROFITS FOR THE YEA MARCH, 1894.	B ENDING 1	ST.
Dr.		
Dividend, 3 per cent., paid Sep- tember 1st, 1893 Dividend, 3 per cent., payable	<b>\$</b> 36,000	00
Dividend, 3 per cent., payable March 5th, 1894	36,000	00
Amount carried to Reserve Fund. Balance of Profit and Loss car-	50,000	00
ried forward	12,577	42
	\$134,577	42
Ст.		
Balance of profit and loss account, 28th February, 1893 Net profits of the year after pay-	\$ 25,661	9 <b>3</b>
ing expenses and providing for all bad and doubtful debts	108,915	49
	\$134,577	42
GENERAL STATEMENT CLOSE OF BU FEBRUARY, 1894. Dr.	ISINESS 28	TH
Capital paid up\$1,200,000 00 Reserve fund 600,000 00 Profit and loss 12,577 42 Dividend No. 96,	1,543,680 4,369,928 156,967	21 38
payable March 5, 1894		
	1,852,688	59
С <b>т.</b>	\$8,737,215	02
By specie	<b>\$</b> 64,988	25
Dominion notes	290,340	
Circulation redemption fund	40,000	
Notes and cheques on other	-0,000	00
banks	184,628	72
Balances due by other banks	31,637	
Call and short loans on stock and		

\$8	737	215	02

Cr.		
By specie	64,988	35
Dominion notes	290,340	00
Circulation redemption fund	40,000	00
Notes and cheques on other		
banks	184,628	
Balances due by other banks	31,637	66
Call and short loans on stock and		
bonds	929,315	38
Immediately available	1,540,910	11
By loans and discounts current	6,827,608	53
Notes and bills overdue, secured	21,014	
" and bills overdue, unsecured	18,627	32
Mortgages and hypotheques	83,465	06
Real estate	58,779	38
Bank premises	186,810	44
		_

\$8,737,215 02

J. S. BOUSQUET, Cashier.

We the undersigned auditors, named at the last general annual meeting of the share-holders, after having examined the books, verified the specie and legal tenders on hand, in a word, after having taken cognizance of the assets and liabilities of the corporation of "La Banque du Peuple," have the honor to report that we have found the whole to be correct and deserving our approval.

### P. P. MARTIN,

NOLAN DELISLE, LOUIS ARMSTRONG, Auditors. Montreal, 1st March, 1894.

The president, Mr. Grenier, then rose and said he proposed to change the procedure of the meeting so as to conform to the custom of other banks. Instead of the reports of the directors and auditors being moved by individual shareholders, he himself would move, seconded by Mr. Brush, the vice-president, the adoption of these reports. He re-marked the increase of the bank's demarked the increase of the Dahk's de-posits in a year when it was hardly to be expected. This increase exceeded half a million dollars, which showed the pub-lic confidence in the bank. He entered into explanations of some matters which are not always given in other institutions; but, said Mr. Grenier, "we have nothing to hide, the whole responsibility rests upon the directors. The stockholders are fortunate in not having any double liabilities. The gross receipts this year amounted to 164 per cent. on the capital, against 14 per cent. last year, which shows that we are also making some little progress with regard to profits; but it does not look so well on the net profit side, which this year is only equal to 9 per cent. on the capital, whereas in the previous year it was equal to 13 per cent. on the capital. You will remember that last year I made you aware of a judgment against us from the Privy Carnel or the other side for some \$50,000 Council on the other side for some \$50,000 That judgment came just on the eve of our last annual meeting. We have kept \$25,-000 to meet part of this, which we had to meet this year. Unfortunately, I have also to make you aware of another suit we have had in Three Rivers, in which we were successful in the Superior Court, as well as the Court of Appeals here, but we were defeated in the Supreme Court. We made application to have recourse to appeal in England, but we were to inform you that the cost of the management of this bank is as limited as possible; we try to curtail the expenses."

As to the new building of the bank, the president stated that they had rented about three-fifths of the offices in the building and have applications for some more. "If we should succeed in renting the whole we calculate that the revenue from this source will be \$18,000 the revenue from this source will be \$18,000 What we have let has been at the rate of 80 cents a foot; the New York Life lets theirs at \$1 a foot. We have rented ours on the same conditions as the New York Life, viz., to sup-ply light, fuel and cleaning. We calculate that \$8,000 expenses will cover everything, and out of this I think we will be justified in de-dentia of an every the heart which will ducting 25 per cent. for the bank, which will leave a net profit of \$12,000, or 5 per cent. on an expenditure of \$240,000 "

The president then called upon Mr. Bousquet the cashier, to make his annual address.

### THE CASHIER'S ADDRESS.

Mr. J. S. Bousquet then spoke as follows During the last year we have had a period of what I may call prosperity without any great inflation; the trade of the country is not growing by leaps and bounds, but it is not growing by leaps and bounds, but it is showing steady progress. Our constituency, I am glad to say, continues to increase, and a large number of new accounts have been opened during the year. Shareholders have got now a very valuable property which is pro-ducing a considerable revenue, in fact, the gross profit last year amounted to 40 p. c. of our capital. We have built up a reserve very large, and the board might be content in the our capital. We have built up a reserve very large, and the board might be content in the large, and the board might be content in the future to add very little or nothing to that fund, but it would be a wise policy to consoli-date our reserve by a substantial profit and loss account. The bank is now in a position loss account. The bank is now in a position that the directors can afford to distribute a larger share of the yearly profits to its share. Tolders, and as Mr. the president just said, they proposed to do so on the first September next. Turning to the statement of accounts before you, very little variation will be found from the formes of last year's report and nobefore you, very little variation will be found from the figures of last year's report, and un-der the head of liabilities there is nothing in Canada from the disorders which afflict our

calling for special remark. It will be observed that the amount received from the public, on crruent and deposit account, shows a moder-ate increase. On the other side of the statement it will be found that the liquid assets of the bank show a slight decrease. Advances under the head of bills discounted, are, as might be expected, somewhat increased; as might be expected, somewhat increased; our desire is to afford every reasonable facility for the encouragement and promotion of the trading interest of this Province, and we are prepared to employ our funds for such a pur-pose whenever suitable opportunities offer. Bank premises account has been written as \$186,000. As our building is in progress of construction, this amount will, therefore, inorease during this year, and we consider the building to represent ample value for the figures at which it will stand in our books. Besides proving to be a very sound investment, paying a good return on the money invested, it will be a source of credit, and we intend also to establish a savings department in our new premises, from which we expect to derive additional business and benefits. There has There has been a steady increase in the number of new accounts opened, both at the head office and the branches, and it is satisfactory to state that the bank's general business has been fully maintained, while the local facilities afforded by the branches continue to be appreciated by our customers and the public.

### REVIEW OF THE YEAR.

It has been the custom during recent months to contrast the happy condition of the mercantile affairs in Canada with the distress which has marked all classes of trade in the United States. The record of the insolvencies sums up the contrast in a striking way; of course, we could scarcely expect to escape absolutely from the adverse influences which have wrought so much havce among our neighbors. trading with them so largely as we do, and affected in our financial operations as we must be by the financial crisis there. Up to the present, at all events, no Canadian interest has perceptibly suffered from the orash in the United States, although, as I have already said, the business relations of the two coun-tries are somewhat intimate and the conditions of trade in both, as a rule, run upon nearly parallel lines. Money has been lost in Canada by those who operate in stocks, but happily the number of people interested as speculators is not very large, and the losses entailed by the shrinkage in market values did not affect the community as a whole. However it has been necessary for bankers and mer-chants to follow quite closely the course of the silver agitation in 1893, as business interests in all parts of the country were to a certain extent bound up by it. Certainly the United States in 1893 passed through a financial orisis of appalling severity, but the crisis was em-phatically a banking and currency crisis, and the bank failures of the year surpassed all previous records since the national bank system was inaugurated. In the first ten months of the year there were altogether 158 suspen-sions of National banks, but the failures of state banks and bankers far exceeded those of National banks, and a statement published by a mercantile agency in December last represents that the number of banks and private bankers and other financial institutions suspended in 1893 was 613. Merchants in gen-eral stood the test of 1893 remarkably well; they were not shown to have been too largely interested in credits, and the failures were less than might have been expected considering the paralysis for a time in the demand for goods and the strangulation caused by the closing of banks. Manufacturing and indus-trial establishments fared badly, and the closing down in July and August was one of the baracteristics of the panio year. The Stock Exchange in New York and other cities had to bear the shock, not only of the general difficulties arising from the silver agitation, but also of the currency troubles and bank suspensions. The shrinkage in values has been appalling, and the course of the year was strewn

with the wrocks of great corporations. But how comparatively little we have been scotched by the collapse of trade will be understood by the following figures of failures : The number of failures there was more than 50 per cent. greater than last year, with liabilities of \$108,000 000 in 1892 as against \$382,000,000 in 1893, while in Canada the increase was only neighbors is attributed chiefly to our better banking system and currency. The branch banking system and currency. The branch system of banks, such as exists in Canada, gives the managers of those institutions a better knowledge of control over domestic trade than can be obtained under a system of small local banks like that of the United States. Moreover, the branch system facilitates the distribution of capital and currency. A sud-den demand for money in any part of Canada can be readily responded to by our banks without friction and disturbance to other sections, whereas in the United States, the measure of the banking facilities of each locality or state is the capital at the disposal of the purely local institutions. Our currency system has long been recognized and often proved vastly superior to that of our neighbors. It combines the essentials of convertibility, safety and adaptability to the needs of commerce. Its volume expands and contracts not by arbitrary legislation, but in obedience to the demand of trade, thereby insuring regularity in the rate of interest. In a word, it fulfile all the functions of a circulating medium with regularity, safety and nice adjustment to the requirements of business. Tested by the record of mercantile failures, the condition of business in Canada has been good.

The number of insolvencies for the Dominion has been 1,682 in 1892, against 1,738 in 1893. The amount of liabilities of insolvents reads as follows: \$15,829,966 in 1893, against \$11,603,000 in 1892, showing as a whole an excess in the liabilities of the Dominion of about four millions of dollars.

### TRADE OF THIS PROVINCE.

For this province the trade for the year just ended has b en generally prosperoue and has perhaps been more satisfactory than any for a number of years past; the failures have been more by twenty-seven in number with a reduction of \$666,000 in liabilities. They compare with 511 as against 538 in 1893 in number, with liabilities of \$5,355,000 against last year \$6,021,000. In looking back upon the year for the leading events which have a controlling influence on general business, we may mention, notably, the increase of the make of dairy products, the good hay crop and the unprecedented demand for its export at remunerative prices, in-oreased activity in all branches of agriculture. These have been the first and greater factors in the general prosperity. This province, being an agricultural province, the whole community, more or less depends on these returns, for they are the supplies of the necessities of life that determine the movements and channel, the volume of business, and prices and profits thereon. In fact, every-thing farmers have raised this year has yielded profits and given good results for their labor; therefore, the value of the production of the year from that source has been considerably ncreased, and for these causes the business of the community at large and its general trade, which directly depends for activity on the farmers' return, has been good. The power of purchasing has been increased by the good return, and as a natural consequence, farmers' badgets all round have been replenished. Country storekeepers have purchased very freely, and remittances from the country have been satisfactory. The sales in wholesale trade have been maintained, and the volume of business has been materially over the average of last year. As a whole, the situa-tion illustrated from the balance sheets shows that returns have contributed to add something to the capital of last year.

### AGRICULTURE.

It must be gratifying to every one who has the interest of the farmers of the province of Quebec at heart to have learned what a splendid success has been made by cheese and butter from the province at the World's Fair. Mixed culture has been advocated since many years in this room, because it was felt that progress in culture meant progress in business; people live to enrich themselves, and in an essentially agricultural province like ours wealth must come first from the land. The fatal mistake of our farmers of depending entirely on one crop for their living is rapidly disappearing, to be replaced by the variety of anappearing, to be replaced by the variety of products, and this year has been a year of rapid advance in the dairy industry among farmers. There has certainly been vigor on the part of the Government, or the Depart-ment of Agriculture, in fostering the neces-sity of improved methods in the general work-

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ing of the farm to be adopted by farmers, but even the Government now would show meagre results without an active co-operation among farmers themselves. As said a well-known professor whose energy, ability and devotion to the advancement of progress in agriculture makes him an authority, in answer to the question of where should the farmers look for guidance in making changes which imply pro-gress. In reply he would say:-1st. To the agricultural societies and exhibitions which had farnished object lessons and stimulation; 2nd, To farmers' conventions, meeting of clubs and farmers' institutes, which had made the information of the leading farmers the common property of all; 3rd, To the Govern-ment experimental farms, whose experiments had a capacity of a two-fold service, "inves-tigation for discovery and illustration for guidance."

To farmers' syndicates formed during the last three or four years in this province is chiefly due the considerable increase noticeable in the manufacture of dairy products, and the most sincere sympathies should be extended to and encouragement given by every citizen to the Society of Dairy Products of this province, which has so largely contributed to the The Honorformation of these syndicates. able Minister of Agriculture, in a speech de-livered at St. Hyacinthe lately before a con-ference held in that city of the forty-nine clubs of the diocese of St. Hyacinthe, said that there was actually in this province 425 clubs, and that he expected that within eighteen months the number would reach 1,000. It is to be hoped that his expectations will be realized, for those clubs are the torch-light bearers of progress in agriculture.

That this year has been a year in the good direction is undoubted, and the results are already noticeable. To the large increase of our dairy products is partly due the improvements noticeable during last year in the general business of this province. Cheese has been an business of this province. Cheese has been an exceptionally good season, with a record of export higher than any yet recorded, and the farmers have reason to congratulate tham-selves. The hay, owing to a short crop in Great Britain, has been exported and has proved a source of immense revenue. But the singular coincidence of unexpected shortages in this oron in Enrope, with the ungaged in this orop in Europe, with the unusual abundance on this side, are not to be realized every year, and should not carry our farmers' enthusiasm for the culture, for such an exceptional condition is not likely to be realized. Batter continues to be in favor in England, and our creameries compare favorably with those of Denmark and Ireland. There has been a foreign demand for it at remunerative prices for all we could make.

The course the United States will adopt with regard to the tariff is awaited with some anxiety, as it is likely to form some guide as to possible chances in Canadian agriculture ; for the new tariff under discussion, though altogether protective in its character, is far more favorable to Canada than any one expected. If adopted as proposed actually the Canadian farmer could once more export his eggs, his barley, his horses, and his hay across the lines with some chances of profit, and this would be interesting news to them, who would likely prepare at once for an increased pro-duction in these lines.

### DRY GOODS.

In this branch of the trade, business, although quiet, has been made with results more satisfactory than in former years; sales have been made with profits, losses have been less, and inventories show results on the credit side of profit and loss account.

### GROCERIES.

There has been no feature of importance in the grocery trade to note, only that profits re-alized were small, owing to the severe competition, and the demand for most lines has be en good and a fairly active business has been done.

### LUMBER, METAL AND RARDWA

also enjoyed a year of great activity. In fact, the results obtained in almost every line support the idea that this year has been a year of activity with remunerative prices rnling.

not warrant undue risks; on the contrary, it counsels a continuance of caution, both in accepting and in granting oredits. We have accepting and in granting credits. reaped in this country a good harvest, but for many products of the field prices continue abnormally low. If we can maintain business on the plane of the last year or two our pro-gress will be substantial. There is at present no reason to fear that any serious check to the prosperity so long enjoyed will be sus-tained, but a prolonged period of depression, of declining values, of forced sales of mer-chandise, of curtailed oredit in the neighbor-ing Republic would, doubtless, exercise a bane-trained banes of Consider some bane bane influence on Canada's commerce by diminful ishing the commercial exchanges between the two countries and exposing some of our industries to undue competition through the slaughter of American wares, but the causes of the critical state of things in the United States being, mainly, local and removable by wise legislation, there is good ground for be-lieving that they will prove transient.

There certainly exists actually in Canada a feeling of uncertainty as to the future, due partly to pending industrial legislation which promises a change from the present status, and the fear of radical tariff changes is always detrimental to business, is a potent influence in arresting the wheels of commerce.

So far as the present conditions are con-cerned, while the uncertainty exists, it causes suspense, and this in itself causes strangula-tion in all the departments of trade and industry. Manufacturers will not work up stocks for the future, capitalists will not move in new enterprises, traders will not purchase beyond present needs.

But when manufacturers and merchants know what to expect, then they can go to work and adapt themselves to the changes; when this is done there will exist the most favorable conditions for a general and perma-nent business revival, as money is now easy and abundant, banks and other money institutions paying their usual dividends, demand for all our products large. These are many indices of general prosperity. Mr. J. Y. Gilmour thought that as they had

now reached such a state of affairs as glad-dened the hearts of the shareholders with the prospect of an increased dividend, the direc-tors might consider a monthly bonus to the employees, which would make them feel that they were participating in the success of the

The President-The Board of Directors will consider your suggestion.

Mr. John Morrison thought the last year had been more profitable than 1892. Mr. John Crawford, on behalf of the share-

holders, tendered felicitations to the president and directors for the efforts they had put forth in connection with the construction of the new building, which was a prominent and handsome one.

The president having replied to some ques-tions from Mr. John Crawford and Mr. John Morrison, the motion for the reception and adoption of the report was carried unanimoūsly.

The auditors were re-elected and Mr. Nolan Delisle responded in a neat address.

### HAMILTON PROVIDENT AND LOAN SOCIETY.

The twenty-third annual meeting of this society was held at the society's banking house, Hamilton, March 5th. There were present

Hamilton, March 5th. There were present the following shareholders, viz.: Edward Martin, Q.C., W. D. Robinson, Geo. LeRiohe, Richard J. Hearne, David Kidd, John Harvey, P. M. Bankier, P. D. Crerar, Geo. H. Bull, John Garrett, James W. Simp-son, John Eastwood, James Watson, Geo. H. Gillespie, A. T. Wood, T. H. Maopherson, Wm. Gibson, M.P., Geo. Rutherford, Walter R. Macdonald, Alex. Turner, W. H. Glasco, H. D. Cameron, C. Ferrie. The president took the chair and the trees

The president took the chair and the treas-

urer acted as secretary. The following report and financial state. ment was submitted :

### REPORT.

The directors beg to submit their twentycond annual report.

The net profits of the year, after deducting cost of management, providing for losses, and all other charges, were \$89,987.

Out of this were paid two half yearly divi-

dends, at the rate of 7 per cent. per annum, together with the personal property tax; \$10,-000 was carried to the reserve fund and \$2,027

000 was carried to the reserve fund and \$2,027 to the contingent fund. The reserve fund now amounts to \$300,000, and the contingent fund to \$30,027. The repayments on loans in Ontario and Manitoba, notwithstanding the low price of farm produce, were most satisfactory. The directors, in view of the financial state

of the country, deemed it prudent to adopt a most conservative policy, and refused to lend on any but the choicest securities, or to accept money on deposit or debenture, except at the lowest rates of interest. While this policy may temporarily show a decrease in the volume of the society's business, they are satisfied that it is the sound and prudent course to pursue, and that the ultimate results will be satisfactory.

The president and one of the directors visited Manitoba and viewed most of the society's securities there, and are happy to be able to report that they found them satisfactory.

All of which is respectfully submitted. GEO. H. GILLESPIE

### President.

9th February, 1894.

FINANCIAL STATEMENT FOR YEAR ENDING 31st DEC., 1893.

### Assets and Liabilities.

Assets and Labilities.
Liabilities to stockholders—
Share capital paid up\$1,100,000 00
Contingent Fund
Reserved Fund 300,000 00
Dividend No. 45 (payable 2nd
Jan., 1894)
\$1,468,527 00
Liabilities to the public—
Savings' bank de-
posits
Sterling debentures 731,557 07
Currency debentures. 182,799 10
Debenture stock 378,383 33
Interest on deben-
turas 12 366 43
tures 12,366 43 Sundry accounts 16,894 90
2,262,048 85
\$3,730,575 85
Assets.
Net value of investments\$3,539,154 84
Premises in Hamilton and Bran-
don
Cash on hand and in banks 94,895 01
,
\$3,730,575 85
\$3,730,575 85 PROFT AND LOSS. Dr.
\$3,730,575 85 PROFT AND LOSS. Dr. To dividends Nos. 44
\$3,730,575 85 PROFT AND LOSS. Dr. To dividends Nos. 44
\$3,730,575 85 PROFT AND LOSS. Dr. To dividends Nos. 44
\$3,730,575 85 PROFT AND LOSS. Dr. To dividends Nos. 44 and 45\$77,000 00 Personal property tax
\$3,730,575 85 PROFT AND LOSS. Dr. To dividends Nos. 44 and 45\$77,000 00 Personal property tax
\$3,730,575 85 PROFT AND LOBS. Dr. To dividends Nos. 44 and 45
\$3,730,575 85 PROFT AND LOBS. Dr. To dividends Nos. 44 and 45
\$3,730,575 85 PROFT AND LOSS. Dr. To dividends Nos. 44 and 45
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\$3,730,575 85 PROFT AND LOBS. Dr. To dividends Nos. 44 and 45
\$3,730,575 85 PROFT AND LOSS. Dr. To dividends Nos. 44 and 45
\$3,730,575 85 PROFT AND LOBS. Dr. To dividends Nos. 44 and 45
\$3,730,575 85 PROFT AND LOBS. Dr. To dividends Nos. 44 and 45\$77,000 00 Personal property tax 960 00 Interest on deposits debentures, debenture stock and expenses 89,905 81 Expenses (including cost of management, fuel, taxes and attendance, etc., for buildings, au- ditors' and officers' salaries at head office and Brandon branch, also repairs and im- provement to building, and special legislation)\$24,429 33
\$3,730,575 85 PROFT AND LOSS. Dr. To dividends Nos. 44 and 45
\$3,730,575 85 PROFT AND LOSS. Dr. To dividends Nos. 44 and 45
\$3,730,575 85 PROFT AND LOBS. Dr. To dividends Nos. 44 and 45
\$3,730,575 85 PROFT AND LOBS. Dr. To dividends Nos. 44 and 45
\$3,730,575 85 PROFT AND LOBS. Dr. To dividends Nos. 44 and 45

Contingent fund...... 2,027 00 Reserve fund ..... 10,000 00 12,027 00 \$214,356 33

Cr. By interest earned, rents, etc....\$214,356 33

> \$214,356 33 H. D. CAMEBON,

Treasurer.

We hereby certify that we have examined the books, accounts and vouchers of the Hamilton Provident & Loan Society, and have found the same correct. We have also exam-ined the securities (excepting those relating to Manitoba loans), and find them in perfect order and correct as set forth in the above statement

W. F. FINDLAY, F.C.A., Auditors. MAITLAND YOUNG, Hamilton, 9th Feb., 1894.

The president moved that the report and	<i>d</i>
The president moved that the report and financial statement be received and adopted.	<i>Cr.</i>
This was seconded by W. H. Glassco and	By reinsurance \$1,360 37
unanimously adopted.	Cancelled policies 1,911 60
W. F. Findlay and Maitland Young were	
re appointed auditors for the current year.	Salaries, directors' fees, stationery,
The following directors were re-elected:	advertising, commission, rent and
Geo. H. Gillespie, W. H. Glassco, Wm. Gib-	postage
son, M.P., Thomas H. Macpherson, Walter R.	Claims—fire losses 2,357 62
Macdonald, Geo. Rutherford, Alexander Tur-	Balance to Profit and Loss 14,386 74
ner, A. T. Wood.	<b>607</b> 010 10
After the customary vote of thanks the meet-	\$27,818 19
ing adjourned.	PROFIT AND LOSS ACCOUNT TO 31ST DECEMBER, 1893.
At a meeting of the board held subsequently	Dr.
Geo. H. Gillespie was elected president, and	To balance carried over (less bonus
A. T. Wood vice-president.	dividend and vote to president)
-	from 1892\$ 36,040 58
	Revenue account, 1893 14,386 74
QUEEN CITY FIRE INSURANCE	
COMPANY.	\$50,427 32
	Cr.
Report of the directors to the twenty third	By dividend No. 24 to shareholders
ordinary general meeting, held at the offices of	(25 per cent. on original paid-up
the company, Church street, Toronto, on	capital)\$ 2,500 00
Saturday, the 24th day of February, 1894.	Contingent account
REPORT.	Balance to balance sheet 45,427 32
The directors have much pleasure in sub-	
mitting to the shareholders the revenue ac-	\$50,427 32
count and profit and loss account for the past	BALANCE SHEET, 31st DECEMBER, 1893.
year, and the balance sheet, showing liabilities	
and assets on 31st December, 1893.	Liabilities.
The number of policies in force at the clore	To capital stock (50 per cent. paid-
of the year was 2,862, covering at risk, after	up)\$100,000 00
deducting re-insurance, the sum of \$2,974,-	Rest or reserve fund 75,000 00
373.	Dividend No. 24 to shareholders 2,500 00
By referring to the profit and loss account it	Contingent account 2,500 00
will be seen that the total sum at the debit of	Balance—Profit and Loss, 1893 45,427 32
this account on 31st December was \$45,427.32,	
and even after deducting the re-insurance re- serve, 50 per cent. Government standard.	\$225,427 32
\$15,180.01, there would still be left at the	Assets.
credit of this account the sum of \$30,247.31.	By capital stock liable to call\$ 50,000 00
In accordance with the act of incorporation,	Real estate—company's
all the directors retire and are eligible for re-	building, Nos. 30, 32,
election.	34 Church street\$68,050 70
JAMES AUSTIN, HUGH SCOTT,	First mortgage on real
President. Vice-President.	estate valued at \$58,055 15,500 00
THOS. WALMSLEY, Secretary.	Debenture, Freehold
QUEEN CITY FIRE INSURANCE COMPANY.	Loan and Savings
-	Company 10,000 00
REVENUE ACCOUNT FOR THE YEAR ENDING 31st	Loans on stocks-
DECEMBER, 1892.	143 shares Imperial
Dr.	Bank

Dr.

To premium income and rents.... \$22,343 67 Interest ..... 5,474 52

Bank..... 10 shares Tor. Elec. Light Co..... 827.818 19

278 shares Dominion

63,350 00



Key-Lock Wrench is the strengest and most durable made. It has no equal for ease and rapidity of acjustment. Maufac-tured in all sizes by 'the **Paris Tool Mig. Co.**, Ltd., PARIS, Ont.

# At a meeting of the board held subsequen Geo. H. Gillespie was elected president, A. T. Wood vice-president.

# REPORT.

The retiring directors this year are: V. Cronyn, Jas. Scott, H. N. Bate, Thomas Walmsley and J. L. Spink.

R. W. Ellior, Vice-President.

All of which is respectfully submitted.

Manager and Secretary.

Ниен Scott,

Accrued interest and 2,285 26 rents Cash on deposit, Domin-Debtors' and creditors' balance

\$225,427 32

175,427 32

Ratio of surplus assets alone, over all lia-bilities, to amount of risks in force, \$3.68 per cent.

A larger surplus ratio than any other purely stock fire insurance company transacting bosiness in the Dominion.

### AUDITOR'S REPORT.

I hereby certify that I have audited the books and examined the vouchers and securi-ties of the company for the year ending 31st December, 1893, and find the same correct, carefully kept and properly set forth in the above statements above statements.

HENRY WM. EDDIS, F.C.A. Auditor.

### Toronto, February, 1894.

The president, in moving the adoption of

the report, said: At the close of such a disastrous year for fires as 1893 has proved to have been to fire insurance companies generally, it is more than gratifying to be able to place such satisfactory results as the statements before you exhibit.

Even with this company the number of fires during the past year exceeds that of any pre-vious year since its organization in 1871, as we have paid forty-three fire claims, an aver-age of one claim in about every eight days throughout the whole year. However, not-withstanding this excess in number, the total amount of our losses did not reach 13 per cent. of our premium and rent income-results at-tributable solely to the strict adherence to sound underwriting principles that prevailed, rather than in aiming at the attainment of an inflated revenue, which has wrecked so many companies.

The expediency of this year voting, as you have in the past, a bonus dividend equal in amount to twenty-five per cent. of the original paid-up capital out of the surplus earnings of the past year, we submit for your consideration.

tion. It is with deep sorrow I refer to the death of the late W. H. Howland, with whom we have had, as president of this company from its inception, such close business connections, and by whose demise we not only lose the help of a valued director, but a friend whose quali-fications endeared him to all.

The report was adopted, a bonus dividend The report was adopted, a bonus dividend equal in amount to twenty-five per cent. of the original paid-up capital was ordered to be paid out of the balance at the credit of the profit and loss account, and the old board unani-mously re-elected, which is now constituted as follows : James Austin, president; Hugh Scott, vice-president; Hon. Justice Maclennan, James Scott, Thomas Walmsley.

# FIRE INSURANCE EXCHANGE INSUR-ANCE COMPANY.

GUARANTEED CAPITAL, TWO HUNDRED THOUSAND DOLLARS

### Established 1886.

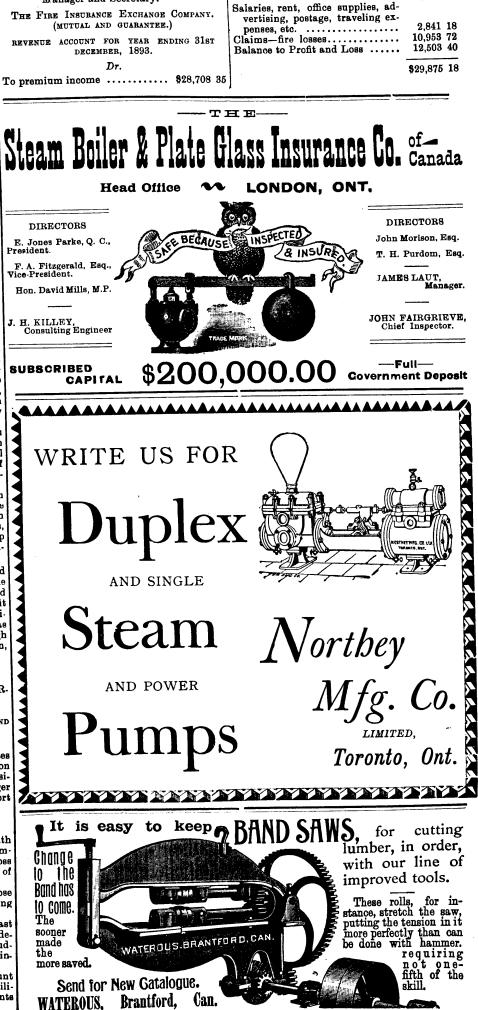
The annual meeting was held at the offices of the company, 32 Church street. Toronto, on Monday, 26th February, 1894. The vice-presi-dent, R. W. Elliot, in the chair, the manager acting as secretary, when the following report was submitted :--

### REPORT.

Your directors beg to submit the seventh general statement of the business of the comgeneral statement of the outliness of the com-pany, comprising Revenue and Profit and Loss Account for the past year, and statement of assets on 31st December, 1893. The number of policies in force at the close of the year was 554, covering, after deducting re-insurances, the sum of \$1,310,492.58.

re-insurances, the sum of \$1,310,492.58. The revenue of the company for the past year amounted to \$29,875.18, and after de-ducting re-insurance and all expenses, includ-ing claims for fire losses, the balance remain-ing to carry over was \$12,503.40. By referring to the Profit and Loss Account with every that the average over all liabili-

it will be seen that the surplus over all liabilities, including re-insurance reserve, amounts to \$17,615.35.



1,166 83

\$29,875 18

\$3,576 88

Interest .....

By re-insurances..... \$2,883 80

Cancelled policies ....

Cr.

693 08

1100

### MONETARY TIMES THE

PROFIT AND LOSS ACCOUNT TO S1ST DECEMBER, 1893.	son, Wm. Wi Withrow, Ho							Leading Accountants and Assignees.
<i>Dr.</i> To balance carried over from 1892 \$15,504 95 " from Revenue Ac-	Withrow, Hon. S. C. Wood, John Waldie, G. W. Yarker, Toronto; V. Cronyn, London; J. Muckleston, Kingston; A. T. Wood, Hamil-			ondo d, H	Toronto. Established 1864.			
count, 1893 12,503 40	ton. Scott and Walmsley, Underwriters.			riters	E P C CLAPKSON			
\$28,008 35 Cr. By directors' fees, 1893 \$ 570 00	STOCKS IN MONTREAL. MONTREAL, Mar. 7th, 1894				E.R.C.CLARKSON, TRUSTEE :-: RECEIVER.			
Re-insurance Reserve	STOCKS.	Highest.	Lowest.	Total.	Bellers.	Buyers.	Average. 1893.	CLARKSON & CROSS, PUBLIC ACCOUNTANTS.
\$28,008 35 Assets.	Montreal		223				2381	o. 26 WELLINGTON STBERT EAST, - Toronto.
Security to policyholders Guarantee capital deposited with	Ontario People's Molsons	115 121 165	115 118 165	55 50 71 102	121	113 1811 1651	123 115	FRED. ROPER,
Ontario Government	Toronto Jac. Cartier Merchants Commerce Unien M. Teleg	1593 1393 1393	159 <b>1</b>	<b>3</b> 3	170 120 1593 1402 1493	215 115 159 138 148]	2581 180 1661 1471	ACCOUNTANT, TRUSTEE, &c., QUEBEC BANK CHAMBERS (Fi.st Floor.)
107 shares 14,860 00 Office plant 321 93	Rich. & Ont Street Ry Gas C.Pacific Ry	531 1775 1901	827 174 187	410 2543 2257	84 178 159	82 177 186	715 185 2315	Telephone 1714. 2 Toronto St.
Standard bank deposit 3,415 20 \$33,825 18	N.West Land Bell Tele.	67 <u>3</u> 		207  345	67 <u>2</u>  147 <u>2</u>	67 <u>1</u> 109 147		RUSSELL LEDGER CO.
Less debtors and credi- tors' balance 5,606 89 28,218 29	Montreal 4%	••••••		••••	•••	• •••••	•••	SHEET LEDGERS.
\$228,218 <b>2</b> 9								Patented Sept. 2, '91.
Policyholders' protection- Ratio of assets to amount of risks in force	—The "S Francais" he in Montreal. were received	ald its No l	gener less th	ral m 1an 8	eeting 50 nev	last v v mei	week, mbers	
of risks in force	1893, making association of	the the	total	mer	nbersl	hip o	f the	,
AUDITOR'S REPORT. I hereby certify that I have audited the	which 6,122 s net receipts	durin	g the	<b>586 8</b>	ix mo	nths	were	Experience acquired in man-
books and examined the vouchers and securi- ties of the company for the year ending 31st December, 1893, and find the same correct, carefully kept, and properly set forth in the	\$64,000, out of heirs of dece sick benefits. months was a now amount	ased Th 14,800	mem e net 0. Th	bers, surj 18 <b>865</b>	and lus f	\$13,7 or th	35 a.f e six	Canada's largest department store will help me to straighten out your unsatisfactory books and affairs. I go to any part of the country.
bove statement. HENRY WM. EDDIS, F.C.A., Auditor.	-From Hu							
Toronta, February, 1891. The chairman, in moving the adoption of	winding up of the three insolvent estates of Andrew Somerville, G. W. Cornwall & Co. and Boyd & Co., is being pushed vigor- ously. Two houses in the village owned				Corn g pusl	wall d	32 CHURCH ST. Tel. 801.	
the report, said : In the face of the steady increase in the fire waste that has been going on for the past few	by Cornwall Godmanches	der, d	Co., owned	and by	five Som	farn erville	is in 9, are	
years, the statements before you must be con- sidered very satisfactory.	to be sold organ factor twenty-one c	y is	still	run	ning,	and		
The published statistics of this waste, on this continent, shows that the fire loss in 1893 exceeded that of 1892 by \$23,700,000, and	shipped. Th to furnishing is completed	hay j	presse	s, and	d whe	n this	work	
that of 1891 by \$18,700,000. I have also before me a compilation of the	down. —It is stat							Produce Commission Merchants.
experience of all the fire insurance companies reporting to the Dominion Government for the past seven years, 1887 to 1893 inclusive, which	making arran	ngeme	nts w	ith th	e Brit	ish a	uthor	No. 30 Church Street, - TOBONTO, Ont
shows that the average total of the fire loss of all of them to their total premium income was	them conver	the M ted in	lilitia to M	Departin	i-Medi	nt and lords,	l have upon	JOHN L. COFFRE. THOMAS FLYNN.
63 63/100 per cent., whereas the average total fire loss of this company for the same period was only 52 19/100 per cent., and our average	This will gi	ve th						
expense ratio during the same period was only 28 16/100 per cent., also very much below the					<b>r</b>			
average of other companies, thus proving that our policy of aiming at profitable results is much more satisfactory than that of a large		FO						MORSE'S
volume of business, void of results. The death of our much esteemed vice-presi-	\$5,000 \$1	UBU	tion.	It wil	l pay a	90% an	orpora nually	BEST -
dent, W. H. Howland, who in the prime of life was catoff so suddenly in our midst, has	business for m	ore th	n <b>an</b> fii	lty ye	ars in	the (	City of	SOAP JUHN TAYLOR& C
caused the deepest sorrow to all of us who have had opportunities of admiring his sterling	mium will you	l offer '	?		Mone			TORONTO.
qualities while associated with him as a co- director from the organization of this company in 1886.								c Mfg. Company, Ltd.
The report was adopted, the retiring direct ors unanimously elected, and at a subsequent meeting of the board Fred'k Wyld was re		110	III (	JŪ				
elected president, and R. W. Elliot vice-president.	Manufac	ture	ape 4	of s				ORD, ONT.
Shareholders: W. A. Allen, C. T. Bate & Co., R. J. Devlin, J. M. Garland, J. C. Bren- nan, Ottawa; W. R. Brock, C. W. Bunting	. C	ontr	acto	ors i	tor	E	90	trical Machinery.
Bain, Laidlaw & Co., Hugh Blain, A. H. Camp bell. Thos. Dunnet. Andrew Darling, W. Elliot	•	1 <b>T</b> 5		kin IB				

Bain, Laidlaw & Co., Hugh Blain, A. H. Camp-bell, Thos. Dunnet, Andrew Darling, W. Elliot, E. Gurney, Robert W. Elliot, J. F. Eby, W. J. Gage, Sir W. P. Howland, John Hallam, H. S. Howiand, W. B. Hamilton, James Hedley, Wm. Inee, W. H. Howland, A. S. Irving, C. Martin, Henry O'Brien, Donald Mackay, S. F. McKinnon, Elias Rogers, G. M. Rose, R. L. Patterson, W. W. Park, James Boott, Hugh Scott, J. L. Spink, Fred'k Wyld, James Wat



BRANCH OFFICES

### PERFECTLY AUTOMATIC From one Light to Full Load.

749 Craig St., MONTREAL, Que.

# EXECUTORS' SALE

"Norris" Roller Mills, St. Catharines, "Fyfe" Mills, Thorold, and the Steamer "Persia."

To liquidate the estate of the late James Norris, the executors have decided to sell the following properties:

the executors have decided to sell the following properties: MILLS "A and B," on the Welland Canal, St. Catharines, Ont. Capacity mill "A" 400 barrels; mill "B" 325 barrels. These mi 's are on the direct line of water communication between Chicago, Du-luth or Fort William and Montreal, and enjoy the benefit of water rates on all grain inward, and flour outward. Both mills have ship elevators capable of handling 1600 to 2000 bushels; large flour and feed storage. Steamers can load for Montreal and way ports direct from the flour warehouses at mere nominal cost. Brick cooper shops and ample stor-age for cooperage stock and barrels. These mills are full roller process, thoroughly modern in all their appointments, and are running daily. The brands manufactured are ignistered, and are well known throughout Canada and Grest Britain, and are standard wherever used. The mills enjoy a large and profitable local business. Never failing water power, costing only 200 per annum. There is 400 feet dock frontage on the Welland Canal. On the property is a large two storey stone warehouse now used for the storage of merohand.se in connec-tion with the storage of merohand.se in connec-tion, and has always done a law to the score cost of lamps.

Iamps.
STEAMER PERSIA—This boat is in excellent condition, and has always done a large freight and passenger business between St. Catharines, Toronto and Montreal. The "Persia" is a valuable auxiliary to mills "A and B," enabling them to deliver flour at seaboard at a very low rate of freight.
FYFE MILLS, on the Welland Caual, Thorold, Ont. Capacity, 160 barreis daily. Full roller process. Never failing water power, summer and win ter, Water and railway communication. This mill will be sold cheap, and offers a capital opportunity for any practical miller.

For further particulars apply to EXECUTORS BSTATE OF JAMES NORRIS, St. Catharines, On-tario.

### Canadian Pacific Railway Company

### NOTICE TO SHAREHOLDERS

The Thirteenth Annual Meeting of the sharehold-ers of this company for the election of directors and the transaction of business generally, will be held on Wednesday, the 4th day of April next, at the principal office of the company at Montreal, at 12 o'clock noon. The Common Stock Transfer Books of the com-eray will close in Montreal and New York on Sat-

The Common Btock Transfer Books of the Com-pany will close in Montreal and New York on Sat-urday, March 24th, and in London on Monday, March 12th. The Preference Stock Books will close on Friday, March 16th. All the books will be re-opened on Thursday, April 5th. By order of the Board. CHARLES DRINKWATER, Secretary. Montreal, 21st Feb., 1894.

### Commercist.

MONTREAL MARKETS.

MONTREAL, Mar. 7th, 1894.

ABHES.—A couple of small sales are at last reported in pearls at \$5.50, which establishes a quotation. Pots are weaker rather, and \$4.20 would be now the outside figure, seconds  $\mathfrak{P}_{4.20}$  would be now the outside lighte, seconds \$3.70. Receipts have been a little ahead of last, the figures to March 1st being 293 pots, as against 220 last year. Only 15 pearls have come to hand so far this year. In stock 66 pots, 25 pearls.

CEMENTS AND FIREBEICKS.—The prolonged thaw now existing, and the appearance of bare ground, has created some demand for cements, and resulted in a few fair sales, including a 700-brl. lot of English at the pretty

Roller Grist Mill.

# Capitalists and Investors LOOK TO

Woollen Factory.

### Edmonton. Alberta.

The chief town and trading centre of Northern Alberts. The terminus of the Calgary and Edmon-ton Kailway, surrounded by the richest wheat and grazing lands in the world. The most favorable op-portunity in Canada for the establishment of a rol-ler grist mill and woollen factory.

The ever increasing herd; of sheep demand the immediate establishment of woollen manufactories.

The annually increasing wheat production in the district surrounding Edmonton insures a permanent and paying investment for a No. 1 roller flour mill.

Assistance by the town as well as the country may be offered to competent persons de irous of supply-ing the long felt want.

Address all communications to

A. G. RANDALL, Town Clerk, Edmonton, Alberta.

### CANADIAN PACIFIC RAILWAY CO.

A three months' dividend upon the Preference Stock of this company, at the rate of four per cent. per annum, will be paid at the company's London office, I Queen Victoria Street, E. C., on Monday, April 2nd, to stockholders of record on that date. The transfer books will be closed at 3 p.m. on Fri-day, March 16tb, and will be re opened on Thursday, April 5tb, at 11 o'clock a.m. By order. CHARLES DOLLARS

By order. CHARLES DRINKWATER, Secretary. Montreal, 26th Feb., 1894.



# TORONTO FURNITURE SUPPLY COMPANY,

Sole Agents for Toronto, Montreal and Manitoba, 56 King St. West, Toronto, Ont.

The Best, most dur-able, strongest Desk manufactured in Can-cals. We quote whole-sale prices direct to schools, shipping promptly to any sta-tion in Canada. Terms --nett cach. att ceah.



Illustrated circulars and factory price lists on application. Address Canadian Office and School Agency, 56 King street west, Toronto, sole agents for Toronto, Montreal, and Main toba. agents to Montreal, toba.

low figure of \$2.10; in a small way \$2.25 is the figure; Belgian, \$2 to 2.10. Firebricks are still selling fairly at \$18 to 25 as to brand.

DAIRY PRODUCTS .- Some very fair sales of cheese took place last week at prices ranging from about 11 to 11go. per lb., and present from about 11 to ligo. per lb., and present stocks are in quite narrow compass; for small lots of finest ligo. would be exacted. There is good sale for the finer grades of butter, of which there is some scarcity. We quote fine fall creamery 24 to 26c.; Townships dairy, 21 to 23c.; Western, 19 to 20c. per lb.; eggs are easier at 18c. for boiling stock, and packed goods 2 to 10c. per dozen. goods 9 to 10c. per dozen.

DRY GOODS .- Payments of notes due on the DRY GOODS.—Payments of notes due on the 4th inst., concerning which there was a cer-tain amount of foreboding, have been on the whole very fairly made. Four leading whole-sale houses whom we have consulted, report from 50 to 60 per cent. of their customers' paper provided for. Some others do not speak so favorably of their experience; but, on the whole, there does not appear to be any very serions ground for complaint on this on the whole, there does not appear to be any very serious ground for complaint on this score, all things being considered. City retail men say that the very mild weather of the last week has caused quite an active enquiry for spring goods, but this weather is altogether unseasonable, and we will have a "spell" of quite severe frost yet.

FIGH.—A fair demand still exists, but will not likely extend beyond this week. Green cod is wanted, and for No. 1 large, 7.50 to 8 is readily got; ordinary No. 1, 4.75 to 5. Salt herring are scarce and very firm at 5 to 5.50 for Labrador. No. 1 N. S. salmon in bbls., 313; B. C. do, 11. Fresh frozen herring, 600. to 1.25 per hundred, as to size; cod and haddock,  $3\frac{1}{2}$  to  $3\frac{1}{2}0$ .

MONTREAL STOCKS IN STORE.

		March 5, '94.	Feb. 26, '94.
Wheat.	bushels	633,320	635,667
Corn	**	5,375	4,703
Oats	66	154,717	140,216
Rye	**	40,335	40,035
Peas	"	158,567	157.845
Barley	44	46,631	48,345

1.038.945 1.026.811

GROCEBIES .- Some houses report orders as showing some improvement in volume, but no great increase in business can be noted. The heavy thaw prevailing for the last week is having a serious effect on interior traffic, and business in the country will likely suffer to some extent. The situation as regards sugars is quite unchanged; refinery price for granu-lated being 430.; yellows, 33 to 40. Molasses 32 to 34c. per gallon, for small lots; 30 to 310. in quantity; the quotation at the island for new Barbadoes is 140. first cost, or 170. including prochage. For teast there is an improving an package. For teas there is an improving enquiry, some fair bids for good lots of the finer Japans being reported from the west; com-mon kinds do not seem to be much wanted. Gallon apples have been advanced to \$2.50 by the packages; these same goods could be had not long ago at \$1.80. Dried apples are quoted at  $6\frac{1}{2}$  to  $7\frac{1}{2}$ o; evaporated do., 10 to 11c. For raisins and currents there is just a light jobbing demand; Valencia raisins are quoted from 4 to 640., the latter figure for choice layers; '92 currants are in the market at 3 to ayers; 32 four all a should be interested by a start of the formation of the start said to be 821c.

HIDES AND TALLOW .- Green hides continue HIDES AND TALLOW.—Green hides continue to be bought at the figures as reduced last week, namely, on the basis of 30. for No. 1, and there are no signs of any recovery. Calf-skins are getting a little more plentiful, and are low at 50. Sheepskins are soarce, as there is little killing being done, and it is yet early for lambakins. Rendered tallow ranges from 51 to 61c.; rough, 1 to 3c.

LEATHER.—Boot and shoe manufacturers are fairly busy outting, but this is being done very largely on dongolas, to some extent bought in the United States, and the general leather trade are not at all busy. Stocks, however, do not accumulate much, and only in pebble is there any surplus. English letters just to hand report a fair, quiet trade, with no im-provement in prices. We quote:—Spanish sole B. A. No. 1, 19 to 220.; do. No. 2 to B. A., 17 to 190.; No. 1 ordinary Spanish, 18 to 200.; No. 2 do., 17 to 180.; American LEATHER.-Boot and shoe manufacturers are

oak sole, 39 to 43c.; British oak sole, 38 to oak sole, 39 to 43c.; British oak sole, 38 to 45; waxed upper, light and medium, 24 to 26c.; ditto, heavy, 20 to 24c., grained, 24 to 26c.; Scotch grained, 25 to 27c.; splits, large, 14 to 18c.; do., small, 10 to 124c.; calf-splits, 27 to 30c.; calfskins (35 to 40 lbs.), 50 to 60c.; imitation French calfskins, 60 to 70c.; colored calf, American, 23 to 27c.; Cana-dian, 20 to 23c.; colored pebbled cow, 124 to 134c.; russet sheepskin linings, 30 to 40c.; har-ness, 18 to 25c.; buffed cow, 11 to 12c.; extra heavy buff, 14c.; pebbled cow, 9 to 13c.; polished buff, 10 to 124c.; glove grain, 10 to 13c.; rough, 16 to 18c.; russet and bridle. 40 to 500.

METALS AND HARDWARE .--- Values generally remain on the same low plane as noted last week. Pig tin is even lower by two pounds, being now cabled at £63 10s.; copper also easier if anything. Locally no business of consequence has transpired since last writing. Bar iron is very easy under the continued competition among Canadian manufacturers. It is said an arrangement is pending to do away It is said an arrangement is pending to do away with the cutting in nails that has lately pre-vailed between eastern and western makers. We quote:--Coltness pig iron, \$20; Calder, No. 1, \$19.00; Calder, No. 3, \$18.00; Sum-merlee, \$19.50; Eglinton, \$18.25; Gart-sherrie, \$19.00; Langloan, \$20; Carnbroe, \$18.00; Shotts, none here; Middlesboro, No. 3, none here; Siemens' pig No. 1, \$17.00; Ferrona, No. 1, \$16 75 to \$17.50; machinery sorap, \$14.00 to 15.00; com-mon do., \$8 to \$11; bar iron, Cana-dian, \$1.85; British, \$2.25; best refined, \$2.40; Low Moor, \$5.25; Canada Plates--Blaina, or Garth, \$2.45 to \$2.50; all polished Canadas, \$3; Terne roofing plate, 20 x 28, \$7 to 7.25. Black sheet iron No. 28, \$2.60; No. 26, \$2.50; No. 24, \$2.40; tin plates-Brad, ley charcoal, \$5.25 to 5.50; charcoal I. C., \$3.50 to 3.75; P.D. Crown, \$4; do. I.X., \$4.75 to 5; ooke I. C., \$3.10 to 3.25; ooke wasters, \$3.00; galvanized sheets, No. 28, ordinary brands, 43 to 50; Morewood, 6 to 64c.; tinned sheets, ooke, No. 24, 6 to 64c.; No. 26, 63 to 63c.; the usualextra for large sizes. Hoops and bands, per 100 lbs., \$2.30 to 2.35. Common aheet iron, \$2.25 to 2.40 according to gauge; with the cutting in nails that has lately pro and bands, per 100 lbs., \$2.30 to 2.35. Common sheet iron. \$2.25 to 2.40 according to gauge; steel boiler plate, 1-quarter inch and upwards \$2.00; ditto. 3-sixteenths inch, \$2.60; common tank iron, \$1.65 to \$1.85; heads, \$3.00 to 3.25; Russian sheet iron,  $10\frac{1}{2}$  to 110.; lead per 100 Russian sheet iron,  $10\frac{1}{2}$  to 11c.; lead per 100 lbs., pig, \$2.75; sheet, \$4 to 4.25; shot, \$6 to 6.50; best cast steel,  $10\frac{1}{2}$  to 12c.; spring, \$2.50; tire, \$2.50 to 2.75; sleigh shoe, \$2.40, round machinery steel, \$3; ingot tin, 18c.; bar tin, 25c.; ingot copper,  $10\frac{3}{2}$  to  $11\frac{1}{2}c.$ ; sheet zinc, \$5.00 to \$5.25; spelter, \$4.60 to \$4.75; American do., \$4.60 to \$4.75. Anti-mony  $10\frac{1}{2}$  to 12c.; bright iron wires Nos. 0 to \$, \$2.65 per 100 lbs.; annealed do., \$2.70; galvanized, \$5.35; the trade discount on wire is 20 per cent. Coil chain,  $\frac{1}{4}$  inc.,  $\frac{3}{4}$  to 4c.;  $\frac{3}{4}$  in.,  $\frac{1}{4}c.$ ;  $\frac{3}{4}$  in.,  $\frac{3}{4}$  to 4c.;  $\frac{3}{4}$  in.,  $\frac{1}{4}c.$ ;  $\frac{3}{4}$  in.,  $\frac{3}{4}$  to 4c.;  $\frac{3}{4}$  in.,  $\frac{1}{4}c.$ ;  $\frac{3}{4}$  in.,  $\frac{3}{4}$  to 4c.;  $\frac{3}{4}$  in.,  $\frac{1}{4}c.$ ;  $\frac{3}{4}$  in.,  $\frac{3}{4}$  to 4c.;  $\frac{3}{4}$  in.,  $\frac{1}{4}c.$ ;  $\frac{3}{4}$  in.  $\frac{3}{4}c.$  The London wool sales which be

Wool.—The London wool sales, which be-gan last week, opened firm at the closing prices of last series. There has been a well sustained demand from French and German buyers, particularly for fine grades; common lines are not in so good request. Locally the demand is still light, and prices as last week quoted are unchanged.

### TORONTO MARKETS.

### TORONTO, March 8th, 1894.

DRUGS.—Nothing of special interest has taken place in the local trade. Cocaine and oream tartar have 'advanced in price, the former' from \$7.50, and \$8 to 9.50, the latter from 21 and 23c. to 23 and 26c. Most other





lines are firm, quinine being especially so. The New York Journal and Bulletin of Commerce says: "Supplies of most staple lines throughout the interior are known to be small, hence the indications for the near future are regarded as very encouraging. Opium continues dull, with supplies offered more freely. Quinine is firm, with the tendency better. Prussiate of potash is easy from second hands. Shellac again higher in Calcutta." DRY GOODS .-- Some improvement can be

DRY Goods.—Some improvement can be noticed in the trade feeling this week, when compared with that of the previous week. The millinery openings brought many visitors to the wholesale houses; but the parcels which they took away were not so numerous, nor so large as merchants had expected. Travellers are now all in the city, but many of the houses will soon be sending out their repre-centatives for sorting orders. sentatives for sorting orders.

FLOUB AND MEAL.—" Something cannot be made from nothing," said one merchant when asked as to the condition of this market. "Things in flour circles are at a standstill." The market has certainly shown no marked improvement during the week. The demand for oatmeal is reasonable. Values continue unchanged.

FRUIT.—For oranges there is a steady mar-ket, with prices slightly in advance of those given last week. We quote: Valencias, \$3.75 to 4.00; Floridas, \$2.50 to 3.00; California, \$2.65 to 2.75 per box. The lemon market in New York behavior attemptioned by improved \$2.65 to 2.75 per box. The lemon market in New York has been strengthened by improved weather, and lemons are here quoted at \$3.25 to 3.50 per box. Other quotations stand: Sweet potatoes, \$5; cranberries, Canadian, 60 to 650. per basket; Jerseys, \$3 per case: Lima beans, 44c. per lb.; California evaporated apri-cots, 16 to 170.; evaporated peaches, 13 to 140. per lb. Pine apples, bananas and tomatoes are in stock. are in stock.

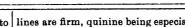
GRAIN.—The wheat market is firm, and quo-tations remain unchanged. Oats are steady, and there is a good demand from the local mills. There has been an advance of  $\frac{1}{2}$ o. in peas, and the export demand is good. Barley is dull; prices continue the same as reported a week ago.

### Have YOU A STEAM BOILER?

If so, do you think of preserving it at a small annual cost? An outlay of about \$20 per annum on the reliable English boiler compound called "Vegetable Liquid Anti-Scale," will effectually remove and prevent incrustation in a 40 h. p. boiler, and bring you good results in saving of fuel, preservation of plates, &c. It is the best boiler compound known and no steam users car afford to be without it. Send for circulars and testimonials.



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### TORONTO PRICES CURRENT.-March 8, 1894.

### TORONTO PRICES CURRENT (CONTINUED.) March 8 1894

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Name of Article. Wholesa: N		WIOIBBLID	a I The star Grane & dog. each
Name of Article. Rates.	ame of Article Rates	Name of Article Bates	A DDT Rg_8's 1 dos. \$0 00 1 10
Breadstuffs.       Rates.         Breadstuffs.       \$70.003         FLOUB: (# brl.) f.o.c.       \$6\$ 6\$ 6\$ 1         Manicoba Patent       \$70.003         "Strong Bakers       \$70.003         "Broing Bakers       \$70.003         "Braing th Rolled	roceries.—Con.         s.         c.         c.           Imonds, Taragona.         0         13         0         14           Inonds, Tives         0         13         0         14           Inonds, Taragona.         0         13         0         14           Inonds, Tives         0         12         0         13         0           Alnots, Marbot         0         11         14         0         0         13         0         14           Arracon to fine bi ine to choice         0	HardwareOon.       \$ c. \$ c.         IBON WIRB:       \$ c. \$ c.         Coyd Steel & Cop'd Spring 20%       Bryht         Annealed, oiled       00 to 20%         Annealed       00 to 20%         Galvanised       00 to 20%         Goid steel & Cop'd Spring 20%       00 to 20%         Galvanised       00 to 20%         Goid ontan § in       0 to 20%         Goid steel & Cop'd Spring 20%       82 to 65%         Barbed Wire.gal       82 to 65%         "galv	PEACHES-2's, Yellow       "1 50 2 95         "38, Yellow       1 65 3 95         PLUMS-2's, Green Gage,       1 65 1 90         Canned Vegetables-Cases, 2 dox. each.         BEANS-2's, Stringless,       per dox.\$0 00 6 95         "3's, Baked, Delhi"       1 43         COBN-2's, Standard
"No. 3	76ABS:       0       0       55       0       0         Bedpath Paris Lump       0	30 Jy         A.P.         9         40         0 00           90, 16, 12 dy         A.P.         9         60         000           90, 16, 12 dy         A.P.         9         60         000           6 and 9 dy         A.P.         9         00         000           6 and 5 dy         A.P.         9         00         00           4 and 5 dy         A.P.         360         00           3 dy A.P. Fine         360         00         30         00           9 dy         C.P.         380         00         00           3 dy         C.P.         380         00         00           9 dy         C.P.         300         00         00           9 dy         C.P.         300         00         00           9 dy         C.P.         300         00         00           0 dy         C.P.         300         00         00           0 dy         C.P.         300         00         00           0 Lath Stall         C.O.O.S.         35         35         35           10 C         C.A.E.S.         130         13         13           11 f	MACKERSL         Detroit         and the set of

### TOBONTO STOCKS IN STORE.

Stocks of grain in store in Toronto elevators for the week ending March 5th, 1894, and at a corresponding time last year, were as follows:

<b>-</b>	March 5, 1894.	Feb. 26, 1894.
Hard wheat, bush	22,685	22,685
	106,332	106,468
	7,509	4,700
	1,523	1,523
	78,232	76,637
	5,766	5,766
	45,620	45,620
	1,800	1,800
Total	269,548	265,199

GROCERIES.—The general feeling is good for this season of the year, and a fair aggregate of business is being done. Green Rio coffees are in scarce supply, but a car is expected to arrive within a few days. Trade in dried fruits is quiet, while fine off stalk Valencias fruits is quiet, while fine off stalk Valencias are in scarce supply. Stocks of syrups are not large, and some houses say that they find difficulty in filling orders. Sugars are steady, with prices unchanged. An increased trade in canned goods has taken place this week, and the market has recovered from an uncertain feeling which resulted from the proposed change in the mode of selling goods by pack-ers. Values of some lines are firmer. Beans stand at 95c. for 2's and \$1.45 for 3's; corn is concided at 85c. to \$1.40 : neas at 85c. to \$1.40 : quoted at 85c. to \$1.40 ; peas at 85c. to \$1.40 ; pumpkins, 3's, 85c. to \$1.10 per doz.

HARDWARE AND METALS.—Goods for spring requirements, such as wire, agricultural tools and fencing wires, are going out, while orders for shelf goods have during the last few days been freely received. In fact some of the larger houses report that the present week has opened up exceptionally well. In most lines orders for spring shipments are being freely received. In some metals better prices are looked for; these expectations are based upon the idea that values have reached a bottom point. Tin has been reduced  $\frac{1}{2}$ . per lb., but at this reduction the market is steady. Copper has lost nothing during the week. Lead is renorted slow and values cheap. The spirt HARDWARE AND METALS .- Goods for spring at this reduction the market is steady. Copper has lost nothing during the week. Lead is reported slow and values cheap. The spirt recently made in the iron markets of the United States has not been maintained, but prices in England are stiff. Prices of wire are now the same in shipments from Hamilton are now the same in shipments from Hamilton and Toronto as from Montreal, a 10 cents per 100 lbs. freight allowance that was formerly added having been taken off. With regard to London, 4c. net is to be added instead of 14c. This applies to bright, galvanized, annealed and coppered wires.

HIDES AND SKINS.—There continues to be a plentiful supply of hides, while the demand is only moderate. During the week car lots of hides have been sold at quotation prices, which stand as follows: Cows, green, 3c; steers, 3jc; oured, 3jc to  $3\frac{3}{4}$ . In sheepskins there is noth-ing new to report. Calfskins are not active, and green are quoted at 4 to 6c. per lb. Tallow is a little more plentiful and prices are weaker.

LEATHER.-The volume of trade done with both local and eastern factories continues to show improvement. Leather merchants re-port having made some fair sales of Spanish sole and of slaughter. The country jobbing

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trade, however, has not shown very marked trade, however, has not shown very marked improvement. Some shipments of sole have gone forward during the last few days, and other shipments will shortly be made, as par-cels are now in the course of preparation. There is only a fair call for harness leather, Cclored leathers find good demand, and good makes are closely sold up. Large quantities of dongola leathers are being cut up by the factories, but for a large part these are brought in from the United States. in from the United States.

PROVISIONS .- The bad reads in the country There is a good demand for butter at 18 to 19c., and dairy tubs are worth from 19 to 21c. New laid eggs are in good demand at 15c. We pickled, cold storage, and held stock is worth from 6 to 8c. In hog products there is not much change in prices, mess pork having re-duced to \$15.50, and long clear bacon from 8c. to 730.

Wool.-The wool market has been much more active this week, and a better movement is reported than for some weeks past. Prices, while steady, are unchanged. The general features of the market have shown no alteration, although, of course, increased business gives greater confidence in the situation.



Full information furnished upon application to the Head Office or to any of the Company's Agenta

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### COMMERCIAL CABLE COMPANY.

The annual statement of the Commercial Cable Company was submitted at the share-holders' meeting, on March 3rd. The report holders' meeting, on March 3rd. The report shows that the company's gross earning for 1893 amounted to \$1,842,346.98, and expenses to \$784,600.24, leaving a balance of \$1,057, 746.74, a decrease in net earnings compared with 1892 of \$41,840.93. The company has paid the usual quarterly dividends of 13 per cent.--7 per cent. for the year. It has also paid off \$600,000 of its debenture bond, and made provision for redeeming the balance outstanding of said bonds, viz., \$400,000, thus extinguishing its entire bond indebtedness. The company has contracted with Meesrs. The company has contracted with Meesrs. Siemens Brothers & Co., of London, Eng., for Siemens Brothers & Co., of London, Eng., for the manufacture and laying of a third cable, which is to be completed by the middle of July next. The company's whole system is in excellent condition. The following gentlemen were re-elected directors for the ensuing year: --J. G. Bennet, A. B. Chandler, G. D. Coe, C. R. Hosmer, G. G. Howland, R. Irving, jr., G. J. Ward, J. W. MacKay, J. W. MacKay, jr., E. C. Platt, T. Skinner, Sir D. A. Smith, and W. C. Van Horne. and W. C. Van Horne.

### PETROLIA OIL SHIPMENTS.

The shipments of crude and refined, reduced to crude equivalent, which left Petrolia over the lines of the Grand Trunk and Michigan Central Railways for the month ending February 28, 1894, are as follows :

Gran	d TRUNK	RAILWAY.	
Crude. 16,320	Refine 13,23		C. Equi <b>v</b> . 49,395
MICHIG	AN CENTI	RAL RAILW	AY.
3,975	9,1 <b>2</b>	5	26,787
20,295	22,35		76,182
January February			Crude Equiv. 96,756 77,070
January February		Refined. 32,605 22,355	Crude <sup>W</sup> quiv. 107,087 76,182

### MACHINE SHOP SPECIALIZING.

Year by year the machine shops that build everything grow scarcer. Competition crowds them out of business. Steam engines, ma-chine tools, mill work, and the like do not harmonize well enough to meet the present conditions. The fact is that a good deal of energy is required to get along with a business in either, and when the energy in a single shop is spread out too extensively it gets thin in places. A shop attempting all is likely to find it can buy either for less money than it can build. Following shop practice in this respect. the mechanic and mechanical engineer become specialists. The man who can do everything, or who knows everything, is not in demand. In the various branches of the machine business there are different requirements, and, as competition grows flercer, the division in skill and art becomes more subtle. Whether or not this division and subdivision is better, makes little or no difference. It is the way in which the world is moving and the individual has no choice but to move along with it. It is an iron law.-American Machinist.

### STATISTICS OF SUGAR PRODUCTION.

The New York Times says: "The total sugar production of the world for the past year was 3,841,000 metric tons of cane sugar and 2,960,000 metric tons of beet sugar. The products of Germany exceed those of any other country, amounting last year to 1,350. 000 metric tons. Cuba ranks second, with a product of 850,000 metric tons, and Austria-Hungary third, with a product of 650,000. The increase of production during the past year over that of 1889 was 1,098,006 metric tons."

-The Grand Trunk Railway car shops in Stratford are now running on full time, with the exception of Saturday.

### CATCHY SIGNS.

Not a few people are attracted by a catchy sign who would not notice one of plain construction and right to the point.

Often one is disgusted at having been the victim of a joke, so to speak, yet he cannot get away from the fact that he was fooled, and he instantly decides that the brain that invented it was a good one, and that Lively & Co. are hustlers. hustlers. He enters their well-arranged estab-lishment, and so well pleased is he that he has no trouble in thinking of some article that he needs. No suggestions are offered for such needs. No suggestions are onered for such signs, for every well managed business house has its sign maker, who is capable of concoct-ing original catch lines or phrases, though he has never seen or felt the necessity of applying them.

Originality, with a little'ingenuity in the make-up of these signs, will undoubtedly astonish you by the number of customers they will draw. If you have never tried them, there was never a better time than now.— Dry Goods Economist.

### TONNAGE OF THE LAKES.

The books of the United States treasury deartment contain the names of 3,657 vessels, of 1,183,582.55 gross tons register, in the lake trade. The lakes have more steam vessels of 1,000 to 2,500 tons than the combined owner-ship of this class of vessels in all other sections of the country. The number of steam vessels ship of this class of vessels in all other sections of the country. The number of steam vessels of 1,000 to 2,500 tons on the lakes on June 30, 1892, was 321, and their aggregate gross ton-nage 534,490.27; in all other parts of the country the number of this class of vessels was, on the same date, 217, and their gross tonnage 321,784.6. The classification of the entire lake fleet is as follows: entire lake fleet is as follows:

Class. Steam vessels Sailing vessels Canal boats Barges	. 1,631 . 1, <b>22</b> 6 . 731	Gross Tonnage. 763,063.32 319,617.61 75,580.50 25,321.12
	<u> </u>	

Total ...... 3,657 1,183,582.55 Tonnage built on the lakes during the past five years, according to the reports of the Uni-

ted States commissioner of navigation, is as follows:

1	Number.	Tonnage.	
1888	222	101.102.87	
1889	225	107,080.30	
1890	218	108,515.00	
1891	204	111,856.45	
1892	169	45,168.98	
		·	
Total	1,038	473,723.60	

### OVERDOING THE BUSINESS.

"A man in my business," remarked a very successful solicitor of life insurance, " can't be too careful not to be too enthusiastic in his shop talk. Of course, we must get in all the argument we can, but it must be done judiciously. I remember when I began the work, I could scarcely find adjectives enough to describe the excellence of my company. One day, however, I got a setback that taught me a valuable lesson. I had gone to a fine risk, a friend of my father's, a man of about forty, and good for the limit. He wanted \$50,000 and I wanted him, but I wasn't certain of him, for he had his mind set on another comway I talked up my company and its very superior advantages over all others was worthy of publication on a circus poster. "'Hold on a minute, Charley,' he said, in-

terrupting me in a gushing flow of encomium. Hold on

"'What is it ?' I asked, thinking I had him.

"'Do you really believe all these things you are telling me ?' "' I most emphatically do."

"' And do you want me to?

"' 'I don't want you to go into the company if you don't."

"'Well,' he said, quietly. 'I won't go into it, because, my boy, if I believed implicitly that your company's policy embodied all the advantages to the insurer that you claim for it, I'll be blamed if I wouldn't commit suicide in order to apicy them '

"Then he smiled and I lost him, but I never lost the lesson."—Detroit Free Press.

### WOOD SHEATHED BOTTOMS.

It was reported in Detroit during the annual meeting of the Lake Carriers' Association that the owners of the steel steamer "Selwyn Eddy "had contemplated putting a sheathing of wood on the bottom of the steamer, but had abandoned the idea upon learning, as it was claimed, that Capt. Herriman, lake represen-tative of the Bureau Veritas, would give the vessel no better class than that accorded the best wooden ships, in event of the change being made. In this connection the following extract from a letter from Capt. Herriman will prove interesting

"As regards the efficiency or safety of a steelplated bottom sheathed with wood, I beg to state that the method is not a common one, and one that I have had but little experience with, but when applied with care and efficiency. with, but when applied with care and efficiency. as I understand is being done in the case of the steel vessel now building by Mr. Frank Kirby, at Wyandotte, I think it would be not only a protection to the plating but would in casual grounding be a support to the frames and floors, which I do approve of for lake waters where the vessels are so frequently taking the bottom. I regret that any remarks that I might have made on this subject should that I might have made on this subject should have been misconstrued, for the sheathing of a double bottom vessel can do no harm, while it will in many instances of grounding be of great benefit, and until something to the contrary is proven I shall, in classing lake steel vessels in the Bureau Veritas, give them due oredit for wood-sheathed bottoms when properly applied. The steel ship with wood bottom shown in the Jan. 18 issue of the *Review* may have led to some misunderstanding. The wood sheathed, plated bottom and the plan of wood bottom shown in the issue of the *Review* referred to may be confounded. In adopting the latter construction I hope to improve on the former, thereby making a saving of expense, not so much in the construction as in repairs when the bottom becomes damaged. While in Detroit a few weeks since, and in conversation with Capt. Brown of Buffalo and another gen-tleman whose name I cannot now remember, the subject of wood sheathing over iron came up, and I mentioned the case of the old iron ship 'Great Britain,' whose plating became so thin that she was condemned by the Board of Trade as unseaworthy. She was, however, sheathed to her load line with 2½ inch pitch pine, but the fastening was defective, and it was with great difficulty that they kept the ship free from water, that came in around the I think it was on her second voyage after being sheathed that she was lost and never heard from after sailing. But it was generally understood that with this vessel the work was poorly done. The statement of this fact may also have been misunderstood by my Buffalo acquaintances. I would thank you to publish this letter or its subject matter." — Marine Review.

---"Hit doan' pay," said Uncle Eben, "to lose yoh tempuh, an' good natur' am a gre't blessin' to a community. But dah am 'casions when er man hez ter git mad er be a hypocrit. -Washington Star.

-Small Boy (as grocer pours molasses into jug on cold morning)---"Here, mister, you port Daily News.

-At Waterloo, Quebec, they measure ice by -At Waterico, Queuec, they measure ice by the cord. It is stated that Mr. Hale, of that place, has harvested a large quantity of ice during the past winter. He took out 75 cords for himself, 40 for the C. V. R. Co. and cut 75 for Mr. G. Hayes, the owner of several butter factories.

-The people of Deloraine are rejoicing in - The people of Deloratine are rejoloing in the discovery of a coal deposit close to their town and a plentiful supply of good water drawn from a depth of 1,963 feet. The pro-vince is full of resources in every part and the right class of people are in it to develop them to the utmost. A fair field and no favor is all they act. Durent! (At say Characteria) they ask .-- Russell (Man.) Chronicle.

-La Compagnie des Pouvoirs Hydrauliques de St. Hyacinthe is the name jof a new as-sociation formed with a capital of \$50,000. The chief object is the working of hydraulic motive power for industrial purposes. The directors are Messrs. Louis Cote, Paul Payan, Jean Baptiste Lalime, Jean T. Godbout and A. M. Morin.





### THE MONETARY TIMES.



ment for security of Canadian Policy-holders.