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IN ADVANCE

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## THE CANADIAN WHEAT QUESTION.

Canadian wheat finds itself the centre of an especial amount of interest just now from the American point of view. The United States Government has ruled that, when ground in United States mills for export, it may enter that country in bond free of duty. The millers there find it increasingly necessary to form an admixture of No. I Hard which it is difficult to obtain outside of Manitoba, in order to bring their flour up to the standard required in Europe. The peculiar condition arises from this state of things that the American miller is grinding flour for foreigners and letting them have it at a cheaper rate than he will his own countrymen. If the United States would allow Canadian wheat to enter the country entirely free of duty, whether it be intended either for foreign or for domestic consumption, the milling industry there would be greatly strengthened, but the farmers to a man are against such a course, not altogether without reason, for they are as a class sufficiently taxed in paying for all the usual necessaries of life, and naturally object to having their own particular product competing with duty-free articles from another and growing country.

Some people in Canada, however, strange to say, seem to object to the American duty being taken off, either wholly or in part. And they propose the imposition of an export duty on Canadian wheat. How such a suggestion will appeal to our western farmers is not a matter for doubt. Their interest lies in the discovery of outside markets of the very largest and widest character possible, and why they should be called upon to see one of their potentially best markets closed to them on general principles, or what probably appear to them to be no principles at all,-and by their own government too-is a question they would hardly care even to discuss. There is not the slightest likelihood of any such course being adopted, but the proposition helps to bring the subject of reciprocity more to the fore.

## ONTARIO THROUGH LONDON EYES.

When, some days ago, an account of the meeting in London, England, of the Trust and Loan Company of Canada reached this side of the Atlantic, a certain sentence in the speech of the chairman occasioned amusement or annoyance, as one chose to view the curious purblindness that caused it to be put into the mouth of that gentleman. We say put into his mouth, for Sir Vincent Caillard is an able man, familiar with Egyptian finance, and probably well informed upon matters in the United Kingdom. But he could not know thoroughly the company's position, its intimate workings, and local relations, for we cannot think he has ever been in Canada. If he had, clever man as he is, he would never have said, off his own bat: "We have closed our Toronto office, as we consider that we have practically exhausted the business in Ontario." The business mentioned, the reader must remember, is advancing money on mortgage of real estate, which the company has long done in Ontario, and which it still does in Quebec and Manitoba, And the phrase quoted must be intended to mean that the field has been exhausted-for we can hardly accept at its face value the statement that, "we, [the Trust and Loan Company] have exhausted the Ontario market for loans on real estate."

The Province of Ontario has twenty-four million acres of land under assessment. The value of this land-farm, grazing, and orchard land-in townships, as $23,727,000$ acres of it is described, is $\$ 463,891,000$; of towns and villages the real estate assessment is $\$ 124,000,000$; and the cities of the Province, $\$ 229,600$,ooo, while the total personal property assessed is $\$ 31$,975,000 . Here is an aggregate value of $\$ 850,000,000$, equal to, say, $£_{170,000,000}$ sterling. While the great bulk of the land and personalty values here described are owned clear of incumbrance, yet something over a fifth of it, ( $\$ 189,6 \mathrm{r}_{3}, 000$ in rigor) is shown in the Dominion Report to be subject to mortgage, the amount
having been reduced to this sum from $\$ 261,589,000$ in 1892. Eighty-one companies are shown in the blue book as engaged in lending money on mortgage in this Province, and almost all of them pay dividends on capitals ranging from $\$ 50,000$ to $\$ 6,000,000$ each; besides which insurance corporations and private capitalists lend money here by the million on land. One company, which has loaned money for forty years in Ontario only, has to-day loans of $\$ 7,238,000$ in this province, and has for years paid nine per cent. divkend. Others have aggregate loans ranging from two to five millions, and the largest company has loans of twenty millions, and their dividends are regularly paid. But the Trust and Loan Company wiseacres, seated in their cosy offices in Great Winchester Street, London, composedly give it to be understood that they "have practically exhausted the business in Ontario!" What a pity it is that the people who write their reports and inspire their annual speeches should not know something about the premier province of Canada, after doing business in it for sixty years.

## SMELTING WORKS IN BRITISH COLUMBIA.

It appears inevitable that in all newly settled countries affording promise of mineral wealth, the early development of that wealth is delayed through inadequate geological knowledge and a lack of expert advice as to proper methods and machinery. British Columbia has proved no exception to the rule, in this respect. Hundreds of thousands of money have been sunk in various parts of that great mineral area, in some cases in appliances not adapted for the kinds of ore prevailing; in others because the machinery could not, for physical reasons, be got into the valleys or up the mountains where it was intended to be used. Lack of forethought, the reader will say. Yes, lack of forethought and lack of skill, both. In the matter of smelters, the province has had a very sufficing experience, as we learn from a paper by Mr. E. Jacobs, a well-known writer upon British Columbia minerals, in Bulletin No. 19 of the Provincial Government, which deals at large with the subject of mining.

Dealing in succession with the smelters in the Kootenays, in the Boundary country, and on the Pacific Coast, Mr. Jacobs shows how the first-named has had its share of unsuccessful ventures as well as successful ones. Golden, Revelstoke, Pilot Bay, Ferguson, and Marysville, each has its story of great expectations and greater disappointment. "It is a consolation to think that the long-continued operation of the Nelson and Trail smelters, especially the latter, has taken away the reproach that in the absence of their success would have become associated with the Kootenays. Not that it was deserved, for where smelting enterprises have been in fully competent hands and started under conditions necessary to success they have been kept going."

Needless to give any detailed account here of unsuccesses, these are given in the Blue Book. We note, however, that the first actual smelting of ore on a commercial scale in British Columbia appears to have been done at Revelstoke. The works are described in the Mines Report for 1889, as having a sampling and smelting capacity of 100 tons and 60 tons respectively. "It is not known to the writer how long these works were in operation, but as there is now in the Mineral Museum of the Department of Mines, at Victoria, a moulded bar of 'Kootenay' lead, stated to have been the first lead smelted in British Columbia
and believed to have been the product of the Revelstoke smelter, it would appear that ore was actually smelted here and a marketable bullion produced."

The site of the Pilot Bay smelter was chosen and work on it begun as early as 1891 : in 1895 the smelter had been in operation and had shipped some 3,000 tons of bullion, the main supply of ore [low grade] being obtained from the Blue Bell mine. In that year the company employed on an average more than 200 men daily, and by December they had expended in cash more than $\$ 650,000$. "For a time the concentrator was used in 1897 by Braden Bros," but "in 1898 the whole works passed into the possession of the Bank of Montreal, since which year they have been idle."

The smelter at Nelson was built in 1895 by the Hall Mines Company, for the purpose of smelting the product of the Silver King mine, which was coppersilver ore. It has since purchased other product, and its work is largely confined now to lead ores and dry ores. During the year ended with June last, 16,677 tons (dry weight) of silver-lead ores were smelted at these works.

The Trail smelter was begun in October, 1895, by F. A. Heinze, and by the following summer five furnaces were in operation, four reverberatories and one circular. These were afterwards replaced by rectangular blast furnaces. In March, 1898, the C.P.R. bought the smelter, and it is now described as the largest lead-copper reduction works in Canada. The plant is valued at two million dollars, and employs ordinarily 350 men. The works are operated by electricity transmitted from Bonnington Fails about thirty miles.

Then there is the Northport smelter, which though situated in Washington State, a few miles south of the Canadian boundary, is to all intents and purposes a British Columbia smelter, owned by the Le Roi Mining Company, and obtaining practically all its ore supplies from Rossland and other British Columbia mines.

We must devote another article to this subject.

## BANK OF OTTAWA.

It must be with much satisfaction that the authorities of the Bank of Ottawa can point to the figures among liabilities of that institution on November 30th: Capital paid up, $\$ 2,500,000$; rest, $\$ 2,500,000$. To have reached, in thirty years, the point where reserve equals capital, which had been twice enlarged in the interval, and reaches now two and a half millions, marks a stage where, if they feel like it, they may fairly rest and be thankful. But the country continues to grow, the bank's deposits continue to grow, the demands of the bank's customers must also be expected to increase. And so with the aggressiveness which is implied in the bank's motto, "Advance," one may expect to see still further additions to the large totals which this live institution is able to show. And one may hope, too, that there will be a continuance of the wise caution which, the president also assures us, has helped materially the bank's success.

The general manager's address analyzes the statement for 1904 very fully. It is printed in our columns side by side with that of 1903, making comparison easy. Circulation is well up to the limit, though not quite so large as at like date of 1903 . Deposits now exceed $\$ 15,000,000$, having gone up a million and more in the year. Current loans show an advance of two millions which helps to account for a decline in call loans, and some other items among cash assets. Bank
premises represent the very considerable total of $\$ 440$,ooo; but this is not wonderful, for the bank has fortytwo branches. Considerable sums have from time to time been applied in its reduction. Overdue debts are notably smaller, and compared with the total loans are quite slight. We notice with pleasure an appropriation of $\$ 5,000$ to officers' pension fund. The offices opened during the year have been at Virden, Manitoba, and at Russell and Morrisburg, in the Province of Ontario.

## THE TRADE BALANCE AND SPECIE IMPORTATIONS.

## Communicated.

Since 1899 Canada's foreign trade, inward and outward, has run as follows:-

|  |  | Merchandise | Merchandise | Excess |
| :---: | :---: | :---: | :---: | :---: |
| Year. |  | Imports. | Exports. | Exports. |
| I900 | $\ldots \ldots \ldots$ | $\$ 172,506,878$ | $\$ 177,776,044$ | $\$ 5,269,166$ |
| 1901 | $\ldots \ldots \ldots$ | $177,700,694$ | $194,509,143$ | $16,808,49$ |
| 1902 | $\ldots \ldots \ldots$ | $196,480,190$ | $209,970,864$ | $13,40,674$ |
| 1903 | $\ldots \ldots \ldots$ | $224,813,719$ | $225,229,761$ | 416,042 |
| 1904 | $\ldots \ldots \ldots$ | $243,582,824$ | $211,055,678$ | $* 32,527,146$ |

To bring the table more nearly up to date the figures for the first three months of the fiscal year ending 3oth June, 1905, are also given:-
First quarter (1905) $\begin{array}{llll}\$ 67,070,253 & \$ 62,106,874 & * \$ 4,963,379\end{array}$
To compare with this let us now consider the movement in coin and bullion. The figures are:-

|  | Excess | Net Import |
| :---: | :---: | :---: |
| Year. | Merchandise Exports. | of Coin and Bullion. |
| 1900 | $\$ 5,269,166$ | †\$ 359,730 |
| 1901 | ..... 16,808,449 | 1,558,805 |
| 1902 | .. 13,490,674 | $4,641,983$ |
| 1903 | .... 416,042 | $8,356,834$ |
| 1904 | ...... * ${ }_{32,527,146}$ | $5,408,756$ |
| * ${ }^{\text {Ist }}$ q | (1905) * 4,963,379 | $2,841,548$ |
|  | *\$1,506,194 | \$22,448,196 |

It will next be interesting, while bearing the above inl mind, to examine into the visible stocks of coin and bullion held in the Dominion. These are held by the Receivers General, and by the chartered banks.


Thus it is seen that between the 30th June, 1899 , and the 3 Ist August, 1904, our merchandise imports and our merchandise exports almost balance; imports exceed exports by a million and a half. Notwithstanding this there was a net import of coin and bullion during the same period of $\$ 22,448$, i96. Between the 3 Ist December, 1899 , and the 31st August, 1904, the specie holdings of the chartered banks increased \$6,702,221 ; those of the Dominion treasury increased \$20,4,36,404; the two together increased $\$ 27,138,625$. But it would give a one-sided view of our financial

[^0]position unless we also took into account the change in the bank position with regard to foreign credits. If we take and add together the following items from the bank balance sheets, viz.: "balances due from bankers in the United Kingdom," "balances due from bankers in foreign countries," "call loans elsewhere than in Canada," current loans elsewhere than in Canada;" and deduct from the total thus arrived at, the sum of the following items on the other side of the balance, viz.:-"balances due to bankers in the United Kingdom," "balances due to bankers in foreign countries," "deposits elsewhere than in Canada," the result should show the foreign position of the banks as nearly as it can be shown. Figuring on these lines we get $\$ 57,414,433$ as the net balance of credits abroad owned by the banks on the 3Ist December, I899. On the 31st August, 1904, the net credit was $\$ 50,594,249$. There is, therefore, on this basis, a fall of $\$ 6,820,188$ in the net foreign balances and investments. With regard to the movement of capital belonging to individuals, firms, and corporations other than banks, it is not so easy to speak with any degree of positiveness. It is well known that there is going on all the time a cross flow of capital, both into and out of the country. Some of the different items that go to make up these two streams may be mentioned, but there are no statistics to tell us of their respective dimensions. On the one side there are:-interest on our debts, public and private, held abroad, profits on investments made by foreigners in the Dominion, spendings of our people travelling in Europe and the United States, the earnings in Canada of foreign shipping, railroad and insurance companies, and investments by Canadians in foreign enterprises; on the other side there are: the stream of capital from abroad seeking investment in Canadian enterprises, the capital brought in by immigrants, profits on investments by Canadians in foreign countries, spendings of foreign tourists in the Dominion, and the outlay of foreign ships in Canadian ports.

It is, of course, impossible to strike a balance between these two sides, but we can be reasonably certain that if one item were left out of the reckoning it would be found that the outflow of capital exceeded the inflow. The item in question is "the stream of capital seeking investment in Canada." In amount this is an uncertain quantity. It will vary from year to year. When the surplus savings, available for investment, of the people of outside countries, particularly of Great Britain and the United States, are very large, and when at the same time great prosperity prevails here in Canada, outside capital will, in all probability flow here in very considerable volume. But if the growth of the investment fund in those countries suffers a check, from one cause or another, and if, at the same time, it should happen that the Dominion was passing through a trade depression, then there would be a great falling off in the flow of capital to us-ward; it might, in fact, disappear altogether for a time, or be turned in the opposite direction.

In the last four years, if we reckon this stream of outside capital along with all the other items mentioned above, the probability is that the balance of this invisible commerce has been considerably in our favor.

Naturally this part of our commerce with outside countries does not receive so much comment as does the visible commerce, the dimensions and particulars of which are recorded in the custom house returns. The exchange experts, when they seek to get a notion
as to the probable movement of gold, cannot take into their calculations very much outside of the known movements of imports and exports, and some few special international financial transactions that they happen to know about.

So far as our own net import of gold is concerned it would appear that the favorable balance of trade has had comparatively little to do with it. One of the most important causes has been the great expansion in the liabilities of our banks. Deposits of the banks and their note circulation have grown very rapidly since 1899 . Although the bankers, naturally, have invested the greater part of the increased funds thus entrusted to them, in loans and discounts to Canadian farmers, merchants, manufacturers, etc., they have been obliged also to increase their cash reserves. The total liabilities of the chartered banks on 31st December, 1899, amounted to $\$ 336,018,630$; on 3 1st August, 1904 they were $\$ 559,781,428$.

The cash holdings of the banks are to be found under the headings of "specie," "legals," and "notes and cheques of other banks." With respect to the last named, the holdings of these are converted into legals as expeditiously as possible, the bulk probably on two days after receipt. The favorite form of cash holding is "legals." They are convenient to handle, they constitute the accepted mode of settling differences at the clearing houses, and they are based solidly on an ample reserve of specie held by the Receivers General. Therefore, as their liabilities and the volume of their business increased, the banks have, in order to augment their cash reserves, purchased cash abroad and imported it just as merchandise is imported. This cash was taken, of course, in the shape of gold; some of it, the banks kept themselves, but the greater part they turned in to the Dominion Treasury in exchange for "legals." As the increase in the stocks of gold held by the banks and the Receivers General exceeds the net importations of the metal during the period under review, probably the balance of five millions came from our own mines.

This movement on the part of the banks to strengthen their cash reserves would account also for a very large part of the increased volume of Dominion notes issued by the Government.

> H. M. P. Eckardt.
-It was to be expected that denial would be promptly made of the improbable story which emanated from Montreal on Sunday as to the intended amalgamation of Canadian Banks. And it has been denied, we see, the authorities of two of the principal institutions named having discredited the rumor. How such stories arise one cannot easily tell. Some such rumor went the rounds of the daily press a year ago about four Maritime Province banks being rolled into one, but there was nothing in it. Whether interest, or a desire for gossip starts such reports it is hard to say. It may be that, applying to such busybodies the phrase of Sir Henry Taylor, "We figure to ourselves the thing we like, and then we build it up as chance will have it, on the rock or sand." But there is so far as we can see, no argument for utility in such reports as this list. The banks referred to are doing well enough ; they are competently managed, and there does not appear to be any reason for the application in their case of the doctrine so often invoked now-a-days on behalf of the amalgamation of industrial concerns, that it is necessary to consolidate several factories to save expense.

## BANK STATEMENT.

We present below a condensation of the monthly statement of Canadian Banks for November, 1904. It is compared with the Bank Statement for the previous month, and shows capital, reserve, assets and liabilities, averaging holdings of specie and Dominion notes, etc.:

## Canadian Bank Statement.

LIABILITIES.
Nov. 1904.
Oct. 1904.

| pital authorized | $\begin{aligned} & \text { Nov. } 1904 \text {. } \\ & \$ 100,546,666 \text { \$ } \end{aligned}$ | $\begin{gathered} \text { Oct. } 1904 \text {. } \\ \$ 100,546,666 \end{gathered}$ |
| :---: | :---: | :---: |
| Capital paid up | 79,851,310 | 79,747,011 |
| Reserve Fund | 53,426 775 | 52,480, 152 |
| Notes in circulation................... $\$ 69,426,931$ \$72,226,306 |  |  |
| Dominion and Provincial Government deposits $\qquad$ | 8,030,479 | $8,28 \mathrm{r}, 716$ |
| Public deposits on demand in Canada.. | 133,138,746 | 130,969,564 |
| Public deposits at notice | 317,91 | $315,323,43{ }^{1}$ |
| Deposits outside of Canada .............. <br> Bank loans or deposits from other banks |  |  |
| Bank loans or deposits from other banks secured | 1,000,923 | 963.456 |
| Due to other banks in Canada ......... | 5,248,949 | 6,019,329 |
| Due to other banks in Great Britain | 3,881,800 | 4,866,137 |
| Due to other banks in fo | 1,302,038 | 2,845,426 |
| Other liabilities | 8,663,105 | 8,210,034 |
| To | \$588,645,497 | 2,905,579 |
| ASSE | 17 | \$17,04 |
|  |  |  |
| Dominion notes | 37,193,912 | 36,0 |
| Deposits to secure note circulation | 3.328,771 | 3,328,771 |
| Notes and cheques on other banks | 23.986,585 | 25.357,557 |
| Loans to other banks, secured | 1,00т,269 | 963.455 |
| Deposits with other banks in Can | 8,179,734 | 7,670,209 |
| Due from banks in Great Britain | 14,514,627 | 11,392,418 |
| Due from other banks in foreign countries Dominion or provincial Govt. debentures |  |  |
| Dominion or provincial Govt. debentures or stock | 11,780,594 | 83,264 |
| Other securities | 55,657.287 | 56,016,633 |
| Call loans on bonds and stocks in Canada | 36,279, $76 \mathrm{r}^{\prime}$ | 36,233,712 |
| Call loans elsewhere .............. | 44, 213,180 | 44,603,469 |
|  | \$275,974,084 | \$268,369,900 |
| Current Loans in Canada | 415,297,503 | +16,344,885 |
| Current Loans elsewhere ................. <br> Loans to Dominion and Provincial |  |  |
|  |  |  |
| Overdue debts .... | 2,044,015 | 2,358,554 |
| Real estate | 738,440 | 793,193 |
| Mortgages on real estate | 830,844 | 731,310 |
| Bank premises .... | 10,445,893 | 10,336,420 |
| Other assets | 6,559,941 | 6,054,756 |
| Total assets | \$732.163,884 | 8726,963,269 |
| Average amount of specie held during |  |  |
| Average Dominion notes held during the month. $\qquad$ | 35,615,596 | 35,120,194 |
| Greatest amount notes in circulation during month .. | 74,216,072 | 72,716,817 |
| Loans to directors or their firms........ | 9,836,685 | 9,933,136 |

-When a valuable man is called away suddenly from the sphere of public duty, it is natural for people to ask, who will be his successor? If the post is a political one, we are accustomed to expect party affiliation to have something to do with the appointment. There was general agreement, we believe, that the personnel of the Transportation Commission was satisfactory. All its members were acquainted with both water and rail communication. One of the members, Mr. John Bertram, was removed by death. To fill his place it is proposed, so an Ottawa telegram of

Tuesday last to a Government organ says, to appoint Mr. J. H. Ashdown, of Winnipeg. The proposal is not welcome, we venture to think. Mr. Ashdown is a successful and a very respectable merchant, who has lived in Manitoba for more than thirty years; but we have yet to learn that he possesses the breadth of knowledge of transportation matters that is necessary for a member of the commission. There must certainly be, among friends of the Government in Ontario, men who have superior qualifications to Mr . Ashdown. And we dissent entirely from the doctrine that a wester: man should be placed in a position of such far-reaching importance just because he is a Western man, and in spite of his lack of experience which oiner men possess.
-A special despatch from Washington expresses the disappointment of President Roosevelt and Senator Fairbanks that Sir Wilfrid Laurier does not favor another sitting of the joint high commission to consider reciprocity between the United States and Canada, and other matters in dispute. And his letters declaring to call another session are described by the Senator as "curt." They are not more curt than the. treatment accorded to Canada by the so-called "jurists of repute" chosen by the United States to settle disputed matters between the countries. Sir Wilfrid is a gentleman, not a petty huxterer; and he was at a disadvantage in discussing matters with men of narrow views and made-up minds. He knows, however, when he is snubbed, and when Canada's fair claims are slighted, and we cannot wonder that he is in no hurry to subject his country and himself to another useless wrangle.

## WINNIPEG AFFAIRS.

All accounts from the East go to confirm the general belief that, 1904 has been a good year for Canada. Your factories are well employed, your merchants are busy, your farmers are prosperous. Up here we, too, are prospering; there is no exception to the rule. In this city are abundant evidences of enterprise and thrift. The Realty Gazette of last. Friday tells of big sales and small sales of land within the city limits, with a buoyant tone in not only central residential property, but also in suburban acreage. Notably, among the sales to record is a terrace, which sold for $\$ 35$,000 , a block of five houses for $\$ 50,000$, a piece of Portage Ave, property, near the Y.M.C.A., for $\$ 50,000$, a parcel in the north end at $\$ 30,000$, and some suburban acreage in St. Boniface for $\$ 35,000$ or $\$ 500$ an acre. Two-thirds of the money involved, it is stated, comes from outside sources, indicating either new residents or fresh capital or both.

There are now 12,170 houses in Winnipeg, plus the number erected during the present year, which are stated to have cost in the aggregate $\$ 2,500,000$. The assessments made for 1904 were $\$ 15,920,7 \mathrm{IO}$; and it is estimated that $\$ 6,000,000$, if not $\$ 7,000,000$, will have to be added for actual erections and the increment due to increased land values. With all the new buildings erected, either for dwellings or for commercial purposes, the demand has not been met and rents are still high. The assessment commissioner estimates the population of the city to-day at 78,000 . That the increased activity everywhere seen is real seems to be proved by the clearings of the banks. For the week ended on 8th December, the aggregate clearings were $\$ 9,846$, ior, an increase of almost three millions over the corresponding week of 1903.

Some of the new buildings in Winnipeg are upon a scale which indicates belief in the still greater growth of the city in the near future. The best proof of the importance of this capital of the Prairie Province is in the style and dimensions of the five-story building to be erected for a post-office. The existing post-office, erected twenty years ago, was a good one for that day, but the new one will be big enough
and handsome enough for Toronto, a city of almost a quarter million population. The Provincial Government is erecting on Broadway a land titles building of stone, of good appearance and dimensions. The Carnegie Library is almost finished, a new hospital is proposed, and the contract has been let by the Manitoba Government for an agricultural college. Then there is to be, at the angle of Main St. and Broadway, a union depot for the Canadian Northern and the Grand Trunk Pacific Railways. To these add churches, fire halls, schools and the constantly growing list of warehouses and dwellings, and it will be seen the confidence people have in Winnipeg as a great city in the future is being wonderfully shown.

Mentioning fire-halls recalls the fact that the community is aroused to the need of making fire-fighting appliances keep pace with the growth of the place. Mr. Robert Howe, an inspector for the Canadian Fire Underwriters' Association, has lately been making an inspection and report. His last inspection was made in 1901, and he finds an increase of nearly 80 per cent. in population since that date, with all that this implies. The necessity of a high pressure water system to protect high buildings is admitted by the city authorities, and is emphasized by recent fires. There are a great many wooden houses in the city-which covers a great deal of ground-and some of them are in the congested district, and therefore are a menace to the down-town streets, where greatest merchandise values are congregated. The city engineer, the chairman of the fire and light committee of the council, and the C.F.U.A. inspector, are hard at work framing a system of fire protection that shall be adequate to the risks that recent events have shown are to be provided against.

Winnipeg, Igth December.
Mercator.

## PACIFIC OCEAN STEAMSHIPS.

## Editor, Monetary Times:-

Sir,-After my return from a southern trip, I looked through a few back numbers of your valued paper. In your Sydney correspondent's letter, dated 13th June, and published in your issue of the 5th of August, I found some rather curious assertions concerning your humble servant which want some correction. Evidently your correspondent jumps at conclusions without knowing what he is talking about.

I did go to Vancouver via Suva, as your correspondent suggests, but did not do the journey in 21 days. I left here on the 24th of February and landed at Vancouver on the 28th of March. This makes 35 days for the journey, adding the extra day which is put in to adjust the difference in time. Your correspondent did not know, apparently, that the "Moana," which made the trip, was detained at Sydney for a week, which obliged me to stay for eleven days at Suva.

In how far I can be accused of slandering the CanadianAustralian Steamship Co., in simply stating facts, I leave to your readers to decide. I have no reason to say anything unpleasant with regard to the Canadian-Australian Steamship Co. The company have always treated me well, and my four trips across in their ships have always been very pleasant. The treatment on board was all I could desire, and, if not pressed for time, I shall always make use of this line by preference.

But all this cannot obscure the fact that the 'Frisco service is, with regard to speed, the more suitable for New Zealand. I wish it were otherwise, but as long as the Canadian-Australia Steamship Company does not call at a New Zealand port, and does not put faster steamers on the route, she cannot expect to cater successfully for the New Zealand passenger traffic.

Now with regard to the "visionary" line for a quicker service to New Zealand, your correspondent, F. W., is just as badly informed. What is wanted, and what I have all along advocated, is a cargo line of steamers from Vancouver to New Zealand direct, and this line, far from being "visionary" may be sooner in operation than your correspondent seems to expect. Such a line has to be established if ever Canada will derive the benefit of the New Zealand preferential tariff. The matter has the fullest attention in interested
circles, not only on the United States side, and F. W. may one day be surprised to hear that a well-known New Zealand shipping company has materialized my "vision."
F. W., who apparently takes an interest in matters Canadian-Australasian, ought to be more careful in future and investigate before speaking about "slandering" and "visions."

I remain, dear sir,

> Yours very truly,

Auckland, New Zealand,
TH. DE SCHRYVER.
8th November, 1904.

## TRUST AND LOAN COMPANY OF CANADA.

## Editor, Monetary Times:-

Sir,-I think attention should be drawn to a recent display of another Englishman's ignorance of the size and importance of the richest province of our Dominion of Canada, which they continually tell us is "the brightest jewel in the British Crown." As a rule, however, our English friends and professed admirers, seem to know very little about it, and in this particular instance, if it has been correctly reported, the display of ignorance was made by a gentleman who should have known better. I refer to the address to the shareholders made by the chairman of the Trust and Loan Company last month in London, as reported in the Canadian Gazette of date ist inst.

According to this report, the chairman of that meeting, Sir Vincent Caillard, a well known city man, in his speech made the following remark about the company: "It may interest you to know that we have closed our Toronto office, as we consider that we have practically exhausted the business in Ontario."

What would the other Ontario loan companies, notably the successful London ones who have never gone, to the NorthWest for business, and have increased and maintained their reserves better than those who have gone there, say to such a preposterous proposition? We who are here all know that the present prosperity of Canada, as a whole, is benefiting Ontario as much as any other province, and the demand for money on satisfactory real estate security, in long settled districts, where values do not violently fluctuate, is now very good indeed.

As a shareholder in the Trust and Loan Company, I have suggested to their commissioner that they should get their chairman to come out next spring, and see for himself as much of poor old Ontario as he has time to, and I hope he will.

Yours very truly,

## QUEEN CITY.

20th December.

## OUR AUSTRALIAN LETTER.

The Germans have treated the Australians to a bit of trade "slimness" that makes them look upon Canada's policy towards Germany with other eyes. To the north of Australia, on the other side of the equator, lie two groups of small islands, the Carolines and the Marshalls, which Germany has secured possession of. The trade to these was done by British firms, but on a Sydney steamer recently calling at one of the groups she was called upon to pay a huge trade tax. On the next trip the fee was doubled and was so high that there was not sufficient gold on board to meet it. However, the handful of people there were anxious to trade with the British, and the firm resolved to try another trip, but the German authorities then put on an impossible export tax on copra, [dried pulp of the cocoa nut], the only article of trade. A supply of water was even refused the ship. The Germans contend that they only asked from this British steamer what they collect from their own. The secret of the matter is that the Government of the Islands is carried on by a German trading company, the Jaluit Gessellschaft. It makes no difference what absurd price they chose to put on their own or any other vessel, for it all goes into the pocket of the company. The result has been to drive out all competition and to compel the English traders to sacrifice their stations on the Islands to this German company. Australia has had very little experi-
ence of the "tricks that are dark" of foreign trade, but she is getting it, and every experience makes her appreciate the necessity of the solidarity of the Empire.

A month ago the 'Frisco steamer brought two thousand five hundred cases of California apples to Sydney, but the inspectors refused to allow them to land on account of the presence of the Codlin moth grub. After repeated efforts the Government over-ruled this decision, but the Premier said it was the last time that such fruit would be allowed to come in. The effect of this decision is to turn the attention of the fruit dealers to Canada for their supply. The "Aorangi" brought over some British Columbia cases of apples and pears. Some of the apples arrived in good condition, others, soft varieties such as the "Maiden's Blush," in very bad condition. The cases were good, but the tenderest apples were not packed in paper as they should have been. The pears, owing to poor packing, were all rotten, yet pears, plums and grapes from California reach here in capital order. Canada can ship ten thousand cases during the months of November and December, and find a profitable market, but the fruit must be packed as the Californians do, the apples wrapped in paper, the pears in twenty-pound boxes, each pear placed in a separate compartment, as eggs are shipped. Then it should be carried in cool storage. After being par-boiled in crossing the equator, the fruit that carries safely between decks has lost much of its flavor. The apples to bring the best price should be high in color and medium size. Such fruit properly delivered would net from one dollar and a half to one seventy-five per bushel at Vancouver.

The Monetary Times calls attention to the discrepancy between the figures of Canada and Australia and New Zealand of the trade between these countries. The trade returns of neither country are correct, though those of Canada are more nearly so. Many lines are supplied by London or New York export firms and Canadians therefore ship to the United States or Great Britain whence they are transferred to this country.

Mr. Miller, representing a large New Zealand house, is just back from a trip through Canada, which he scoured for connections. He is enthusiastic over the remarkable development of Canada and the couriesy with which he was treated, but regrets that his business results were almost nil. The manufacturers showed him their books full of home orders; but said they were going to enlarge and then they would be ready to take on foreign trade. A Canadian who went over on a similar errand is also back. He secured arrangements with United States houses, but only with one Canadian.

Trade in New Zealand is a little duller, but in Australia a trifle brighter, but not much in either case, and here in Sydney it is poorer. The situation in New South Wales must be inexplicable to outsiders. With an increase of 42,Io3 bales of wool this year over the similar period of last year, with prospects for a fair harvest, dairy products expanding with a good yield and firm market for most minerals, it would naturally be expected that business would show a revival, but it does not. The explanation of the Australian Trade Review is:

- "So far as private credit is concerned, trade must be pronounced as sound, although the margin of profit is small; but the public indebtedness is too heavy, and there is, notwithstanding all the talk of reform and economy before the late Parliamentary election, a steady attempt to increase the public indebtedness, while the population is almost stationary. Socialistic measures are proposed by the Government; fresh burdens, described by the Government as "the stoppage of leaks," are being proposed, but economy in administration is shunned like a plague."

Here is a sample. Coal mines in the Newcastle district are closing down because they cannot compete in the foreign market. The miners refuse to accept a reduction in wages in order to assist in regaining the foreign trade, and some have refused to obey the decree of the Arbitration Court as to wages. They last week sent a deputation to the Government to start public works to keep them from starving, and if the Government can borrow money it will do it. The hope of the future is in the refusal of the money market to lend.

Sydney, New South Wales,
F. W.

## COMMERCIAL TRAVELLERS' BENEFITS.

The course which is being urged upon the Commercial Travellers' Association, as to the alteration of their mortuary scheme, by Mr. Fielding and those members who think with him is not approved by the more careful and thoughtful among the body. Mr. J. C. Black, a shrewd and experienced business man, long treasurer of the Association, has reviewed the changes proposed and shows their unfairness. Not alone the actuary of the society, but the actuary of the Canada Life and the Government actuary have condemned them. And still the canvass for votes in favor of the "new blood" (as the officers are described who hope to carry out Mr. Fielding's or Mr. Hopwood's schemes, or both), goes on. The president of the body, Mr. Thomas McQuillan, has asked that the report of the actuary, dated 7 th December, "be read and considered by every member with an open mind, in order that what is best, and that which will make for permanency in our Association, shall be decided upon?" In this report, of which we have seen a copy, Mr. Bradshaw makes the following apt comparison in paragraph 38, a paragraph which ought to commend itself to any business man:
"Mr. Fielding's and Mr. Hopwood's schemes may be likened to a merchant buying goods on the longest possible credit, selling these goods much below cost, and paying off with th: proceeds only thos? creditors who are most pressing and insistent, and making no provision whatever for the others The mortuary benefits of the Association are bought by your members by anrual payments. The creditors, or members of the Association, are depending that when their mortuary benefits will fall due, whenever that may be- 1 , 5 , $10,20,30$, or even 50 years hence-they will be liquidated in full, and not that, the management have improperly taken their monies and misapplied them in order to meet the earliest and most pressing claims which have occurred. Inasmuch, therefore, as both Mr. Fielding's and Mr. Hopwood's schemes propose to sell mortuary benefits materially below cost, the result will be that an unfair preference will be established for those members who die early, at the expense and loss of the rank and file of the membership of the Association."

## BOOK REVIEWS.

Principal Grant. By William Lawson Grant and Frederick Hamilton. Toronto: Morang \& Co., Limited, , 1904.That there should be a biography of George Monro Grant, Principal of Queen's University, was inevitable. He had borne so large a part in movements of great public moment, and had shown from earlier years so great faith in the future of Canada, and power of inspiring others with that faith, that his friends and admirers felt that here was a life that should be worthily written. And this has been done. The present volume of 521 pages is a satisfying record of his best achievement as well as a comprehensive outline of his character. Of the collaborators in its production one is the Principal's son, the other a Queen's College graduate who understood and loved Grant. This intimacy and insight into the character of the man is what makes the charm of the book. No one who knew Grant well could fail to love him, to respect him, to believe in him. It is stated in the preface that the rule of the writers of this biography was that the subject should speak for himself; and this has been adhered to as far as possible. But elucidation was often necessary, and this has been well done. There is, besides just enough of incident and anecdote to heighten the interest in the subject of the book without detracting from its dignity. To quote from it is a temptation which must be sparingly indulged; but not to quote from it would be to fail to give our readers a notion of its attractiveness. To some, his earlier college scenes and his life in Halifax will appeal; to others, his better known and wider activities in Ontario and beyond.

The writer of this notice recalls how when living in Glasgow, and being invited on one Saturday afternoon of 1875 to go and play cricket in the grounds of the then new

Glasgow University, he was asked, when it was learned that he came from Canada: "Do you know Grant?"-as if there were only one of the name, and he acknowledged with pride that he did. "Man," said the then first man of the year, "I have been hearing of him ever since I studied here. He must have been an extraordinary fellow." The traditions of the University accorded Grant the first place in football, in hare-and-hounds, in anything that proved an outlet for his superabundant physical energy. And, it was learned later, he had left the impress of a generous, helpful, manly spirit in any department of indoor study or of outdoor activity.

In analyzing his personality, Mr. Hamilton says, with much force, that it is easier to state what Grant did than to tell what manner of man he was. In the last chapter, the activities of the Principal are admirably summed up.
"Those activities were extraordinarily numerous. The head of a university, he was keenly interested in politics; a theologian, he was sensitive to the material development of his country; a clergyman, he had singularly accurate views upon military policy; a scholar, he had superb administrative ability. Innumerable were the channels in which his energy flowed. He bequeathed to his country a university; he aided in its crucial days the union of Canada; he fostered the sentiment of imperial organization; he had a large share in welding together the Presbyterian Church; he exerted a rare influence upon public opinion as the work of the development of Canada was prosecuted; he was a leader in the spiritual revolution which has made the religious atmosphere of Canada clearer, more tolerant, more reverent. Behind these achievements was a man; how are we to estimate that nature, with its profound human sympathy, its eager activity, its energy singularly charged witle sagacity and charm?" The chapter on Public Activities shows well the breadth and energy of the man, but the fifteen pages of the chapter headed, "Ocean to Ocean," are among the most delightful of the book. The paragraph about John Glen, on page I4I, is a gem. How his yearning, impulsive, eager, but trustful spirit comes out in a passage such as this from a letter written in December, 1901, to Mr. J. S. Willison:
"To-morrow I shall be sixty-five years old, and my heart is full of gratitude and hope. Have I not seen much of what I prayed and worked for come to pass? The rest will come. Laus Deo! Here's a hand to you across one hundred and seventy miles. We each have a work to do and we delight in doing it. Life has no greater happiness. Clouds come and thick darkness. What of it? They, too, are needed. We know that all things work together for good to the good."
Canadian Banking. A Series of Lectures by Duncan M. Stewart, General Manager, Sovereign Bank of Canada; Montreal, 1904.-The first of these lectures consists of a historical sketch, embracing English, Scotch, United States and Canadian banking; the second epitomizes the bank acts passed since Confederation; the third discusses the relation of banking to agriculture and manufactures; the fourth deals with Clearing Houses and the internal economy of a bank. They are in no sense intended, the author assures us, to represent a complete treatise on banking, but rather to interest the general public in a topic of importance. It is hoped that they may also be of service to some of the younger officers who have chosen banking as a profession.

Mining in British Columbia; General Review.-This is Bulletin No. 19 of the Government of British Columbia, and is a valuable compend of information, both general and particular, upon the subject of mining in that province. It is printed on excellent paper and contains a considerable number of illustrations which heighten the interest of the text. With commendable forethought, 10,000 out of 15,000 copies printed were, we are told by Mr. Gosnell, sent to the St. Louis Exhibition last summer. We have elsewhere dealt with Mr. Jacobs' paper on smelters, pages 140 to 157 of the pamphlet.

## CANADA CYCLE AND MOTOR COMPANY.

The annual meeting of the Canada Cycle and Motor Company, Limited, was held in Toronto on the 15 th inst.. According to a report laid before the shareholders, the bicycle business in Canada, during the twelve months ending with July 3ist last, had made no marked change over the previous year, the sales, in fact, not being so large. This is, perhaps, accounted for, however, by the unusually unfavorable weather which lasted throughout the larger portion of the season. In Australia, too, , the serious drouth conditions, which prevailed for so long, brought out such dullness and depression in business as to affect very seriously the company's sales in that country. With regard to motor vehicles, the trade has shown a marked advance over the figures of the previous year. The volume of business was much larger, the number of cars sold greater and their quality improved. The company has now started the manufacture of automobiles of its own design. The prospects for effecting reorganization of the company on the lines laid down a year or fifteen months ago, under which all the common and a large block of the preferred stock were to be cancelled, appear to have become brighter. During the past year, sales totalled $\$ 1,257,176$, and provision was made for depreciation, repairs to plant, bad debts and contingent account to the amount of $\$ 24,589$. Net profit for the year was $\$ 35,017$.

## DRY GOODS.

We understand that the arrangements for the amalgamation of those big textile concerns-the Colonial Bleaching and Finishing Company, the Dominion, the Merchants, and the Montmorency Cotton Companies have been now completed, and the combination will be effected at once. The capital stock is placed at $\$ 10,000,000$. It is reported that the first president will be Senator L. J. Forget.

The annual general meeting of the Montreal Wholesale Dry Goods Association took place on Wednesday, 14th inst., and officers were elected as follows: President, George B. Fraser, vice-president, A. Scott Robertson; treasurer, Robt. Henderson; directors, Thomas Brophy, G. R. Martin, R. W. Macdougall, R. N. Smyth. Mr. Leslie H. Gault, who has represented the Association on the Council of the Board of Trade for the past year, was re-elected. The report of the business of the Association for the past year was unanimously adopted.

## LIFE ASSURANCE ITEMS.

At a recent meeting of the board of directors of the Confederation Life Association, the vacancy on the board was filled by the appointment of Mr. Wm. Whyte, of Winnipeg, second vice-president and manager of the lines west of Port Arthur, of the Canadian Pacific Railway. Mr. Whyte is recognized as one of, the ablest men in the West to-day, and he will, no doubt, prove an acquisition to the directorate of this Canadian company.

At the annual meeting of the Canadian Society of Philadelphia, held last week, Mr. W. A. Higinbotham, of that city, manager of the Sun Life Insurance Company of Canada, was elected vice-president, and Mr. E. P. Creighton, another insurance man, was chosen a member of the executive committee. Both, says the United States Review, are fine fellows.

A story of the dead person, who was entered in the Ticehurst Guardians' medical report as "progressing favorably," reminds a correspondent of the London Daily News of "a life office legend which may be new to your readers." He tells it thus: The infallible medical examiner has just dismissed a candidate for insurance as "first-class, ordinary rate," when the porter pops in his head, with, "Sorry to say, sir, the gent, you just reported on 's been and dropped down dead on the doormat." The examiner glances up and says: "Claim already, eh? Rate him up ten years," and serenely revises his papers accordingly. It would not be right to say in what office this occurred.

A man who will be greatly missed in Montreal, particu-
larly in sporting matters, on which he was an authority, was Mr. James Brown, of Westmount. Mr. Brown's death was remarkably sudden. He was watching, from the gallery of the rink, a game of curling on the ice of the Montreal Club, and when some of the players, observing him to be still for a length of time, went up to him they found him lifeless. This, he had said to a friend a fortnight before, was the death he would choose, rather than a lingering illness or a long period of physical disability. Mr. Brown was 61 years of age. He came out to Canada from Sanquhar, Scotland, of which place he was local historian, and where he had written about and admirably exemplified curling, lawn bowling, and golf. Having settled in Montreal in 1895, he became connected with the Sun Life Assurance Company. He was an excellent and kindly man; and the esteem in which he was held in church and other circles was made manifest in the large attendance at his funeral.
-The Bank of Toronto, which has had a, branch in Millbrook, Durham Co., Ontario, for some time past, has acquired the private banking business in that place of Messrs. Wood \& Kells.
-Sherbrooke, Que., is becoming tired of the bonus business. The other day a by-law was presented to the ratepayers of that place to grant a bonus of $\$ 15,000$ and exemption from taxation to the Modern Bedstead Company, a local concern who propose to enlarge their plant, but the measure. was turned down by a very large majority of votes.
-The Board of Trade of Kamloops is taking up the question of flax growing, to which the soil and climate of the neighboring country are said to be admirably adapted. The plant is valuable not only for its fibre, but for its seed and oil (linseed oil), and the by-products are good as cattle food. It is believed that with a plentiful supply of flax growing in the neighborhood, other industries would spring up of great value to the community-such as rope-making, oil works, spinning, etc.
-The Montreal Witness makes a suggestion for the convenience of people living along branch railway lines, and, it believes, for the better profit of the companies themselves. In the ordinary way it costs so much to run the heavy locomotives and other equipment at present in use that the service is naturally very infrequent. .The writer referred to proposes that the companies should make use of gasoline motor engines, such as is done on some of the side lines in the United States. These, with their light weight, smaller requirements in the way of the number of employees, and merely nominal cost, could be run almost constantly and would be very handy for large numbers of people. Perhaps something of a similar nature might be contrived for the use of people living a few miles out from our cities, and who would have thus quick and easy access to and from them.

## CLEARING HOUSE FIGURES.

The following are the figures for the Canadian Clearing Houses for the week ended with Thursday, December 22nd, 1904, as compared with those of the previous week:

| Montreal | Dec. 22. $\$ 22,856,433$ | $\begin{gathered} \text { Dec. } 15 \text {. } \\ \$ 26,443,883 \end{gathered}$ |
| :---: | :---: | :---: |
| Toronto | 21,793,630 | 19,918,348 |
| Winnipeg | 8,282,865 | 7,980,150 |
| Halifax | 1,935,595 | 1,824,965 |
| Hamilton | 1,327,064 | 1,413,487 |
| St. John | 1,146,746 | 1,015,182 |
| Vancouver | 1,497,013 | 1,463,400 |
| Victoria | 561,542 | 673,327 |
| Quebec | 1,500,828 | 1,755,696 |
| Ottawa | , 2,301,502 | 2,020,276 |
| London | 1,060,637 | 972,48o |
| Total | \$64,263,855 | \$65,481,194 |

## HOLIDAY READING。

## A FAIRY STORY.

"I say," suggested one man of the group, as we parted for the night at the King Edward, "tell your readers next week about our day at Niagara, and call it 'A Fairy Story,' if you like." "No," said another, "keep it for your Christmas Number, thousands more will read it then. If they do not believe it, that is no more than would have happened to us if we had not not gone over there."

It is not an easy task to put down, in a page, the surprises and adventures of November 12th at Niagara Falls to a party of eight, being seven guests and the guide, philosopher and friend, whom we called His Nibs. But the attempt is worth the making, if it result in no more than the fringe of the affair. For some hours, then, we seven were deprived of all volition, and did merely what we were told-drove here, walked there, climbed yonder, and machinery seemed to do the rest with us. After tramping over a portion of the earth's crust, known as the County of. Welland, Canada, acres and acres of a dirty gray rock of most fantastic contour, which had been the bed of Niagara river, and after winding in and out among steam engines and drills, cranes and stone cars, as an auto winds among the traffic of a crowded street, we reached the temporary dam. What temporary dam? the reader asks. The temporary dam of the Electrical Development Company of Ontario, on the Canadian shore of Niagara River.

A terrific wind was blowing, against which it was difficult sometimes for a person to stand up. How much harder was it to walk-gingerly, as unaccustomed and half-frightened people do-along the giddy footing of that impudent wall of timber and stone and puddled clay, with the angry Cascade Rapids leaping at us and calling to us: "How dare you! We will sweep you over the Falls, you desecrators, you and your petty dam!" But along we went, tip-toeing on planks,' balking at stringers, holding on to one another when a stronger blast of wind than usual came. We reached and mounted the permanent gathering dam. This massive and solid structure is a straight stretch of concrete faced with granite of say twelve and twenty feet depth and width, its exterior shape, where exposed to the rapids, exhibiting a huge but graceful cyma recta curve.
"Look," said the Laurentian member of the party, "is not this Stanstead granite?" And Mr. Value, the resident engineer, told us that it was. Great hardness is needed to resist the friction of masses of swift-running water, and this material was chosen as the most available. "And what kind of stone will be used for your power-house?" someone asked His Nibs, who was everywhere, seeing to everything, and seeming to bear a charmed life amid these scenes of mechanical distraction and bodily risk. His reply was that this had not been decided upon.

We must see the wheel-pit, so we were told: a great gash cut downward in the rock, close to shore, four hundred feet long and twenty odd feet wide, in the depths of which gigantic dynamos are to revolve and over which the power-house is to be built. How Lilliputian the men looked, laboring with pick and drill in the dripping cave 150 feet below; how reckless those who worked on platforms suspended over the verge or swinging in cages slung from pulleys and wire ropes, dashing down and up with the heedless celerity of a Chicago elevator; how mysterious looked, in the dimness beyond, those huge circular galleries cut in the rock, galleries that were to reach under ground and under water two thousand feet to the Horseshoe Fall! But we could not linger here, being called upon to go and dress in rubber garb for the trip underground. This trip was outlined to us in a large and simple way-they are very unaffected folk, these engineers and contractors-thus: "About 150 feet down in a cage, then walk 440 feet east and then 700 feet south, along our tunnel." We looked at one another. If any of us had qualms he did not dare to say so: our host would be offended, the engineer amused, the contractor contemptuous.

## A "Kicker."

Dare, did I say? Yes, one of us dared to be a kicker. This was T. P., who had already had enough of latter-day wonders.

He explained that his nerves were prematurely upset, and his head, besides, was swelling and shrinking like an accordion (the result of too much bankers' dinner the night before), that science was getting entirely too nervy in playing such fantastic tricks before high Heaven, that he was a man of the closet, not the Cyclopean cave, in short, that he would see the party participled before he went under the river with them. Therefore we left him in the contractor's hut. It was told us afterward that while we were gone he conversated with the men around-it was the noon hour-upon transcendental philosophy, the simple mechanical powers, the situation of Hades, and the relative merits of Pace's baccy and Quebec-built cigars. Impossible for us to refuse, when we came back from the underworld, a tribute of admiration for the man's pluck, not in refusing to go, but in admitting that he was afraid to go with us. But thar he sot, as the Tennessee girl did, and the classical member of the party phrased it, et in aeternumque sedebit. Like the Babu, in Kim, he was frankly and volubly a "verry fearful man." Bravo! Tay Pay the second. Remember for your comfort what Emerson says about robust resolution such as yours: "What forests of laurel we bring, and the tears of mankind, to him who stands firm against the opinion of his contemporaries."

To one who has been down a mine, the trip we now undertook did not seem startling. It was only so many feet in a quivering iron cage downward through dripping rock, and then so many hundred feet per shank's mare along a dry chamber underground. This was all. But suppose a green hand (and some of us were deeply green) every jolt of the cage-every blast shot off in the distance-every warning call of the men who looked like gnomes in the dusk of the excavation-every gust of wind and spray that dashed into the saucy mouth of that tail-race tunnel, sent tremors through him. We were not an imaginative lot, far from it, but if we had been, there would have seemed additional thrills along the nerves and chills down the spine when we thought of the reproachful glances of the genius of the place, aghast at the profanation of her haunts! this intrusion upon her privacy! The girl in green gossamer, the fairy girl, we mean (who is pictured in legend and on the menus of the Prospect House Hotel), variously known as the Maid of the Mist and the Spirit of Niagara, if ever she can get hold of His Nibs and his engineers in their dreams, she will give them a bad quarter of an hour for their temerity.

Stumbling along in the occasional dimness of this particular chamber of a North American Inferno, encumbered with rubber boots as stiff as a frozen sail upon a yard, thinking of Gray's

Windows that exclude the light,
And passages that lead to nothing,
one comes suddenly and with an enormous sense of incongruity upon a mule's stable in the rock. This subterranean brute, munching away at his or her hay, turns a calm eye upon the amazed intruder from the upper air, as much as to say: "Hello! Clark Russell, junior, where are you from? Did the Russian naval cannon blow you over here from the Dogger Bank of the North Sea with your heavy-weather fishing togs on? Have you got a certificate of sanity from the Dominion authorities, and a permit from the Ontario Government? If not, you had better go home." The Crow's Nest delegate, who is used to cataclysms of nature, since he lives half his life near Frank, Alberta, comments as he goes along the narrow way, upon shale, conglomerate, seepage, ventilation, winding up with a reminiscence of his church-going or college-going days about somebody or something "casting a dim, religious light." Once in the main tunnel, a thirty-foot circle, the roof timbered as if it had to support the nether world, the sides, if a circle can have sides, as rocky-rugged now as they will be smooth when finished in cement and brick, we walk up stream, feeling the dull concussion of the rapids overhead and hearing, as in a conchshell, the rush of the Falls, that so entranced Dickens and so arotised the eloquence of poets without number. "Ware car!" and our stalwart Nor' West member takes a world-compelling side step to his left and in silence drags a dazed scribe with him out of the way of a tram-car full of maimed and desecrated paleozoic rocks.
"Hi! Hi! there, no frills, young fellow," cailed out Nor' Wester to his thinner confrere, when the latter, going down a teetering ladder from upper to lower semi-circle of the tunnel, turned his back instead of his face to the rungs. But Laturentian retorted that he wanted to see where he was going. The Bluenose member of the party, undemonstrative as usual and much absorbed, kept his own counsel as well as his countenance amid "the mystery of all this unintelligible world." We preferred to believe that he was capable of reverence and susceptible to a proper awe. There can be no harm in saying that he carried his compos mentis along with him, however, for he was usually to be found close alongside our underground Mentor, the contractor. "Are there any more blasts going off ?" enquired somebody in a lull of noises. No one seemed willing to guarantee that they would not, and there was general assent when a turn was made towards the shaft. Should we ever be here again after the waste water, running out to play after turning the dynamos up yonder, shall flow through where our feet now stand? "Yes," said His Nibs, "of course you will. We shall have galleries suspended along the brick-lined walls bye and bye, and summer visitors will come down here to get cool." As he seldom jokes, this statement, or sally, was received in a sort of enquiring silence.

## A Nerve-Trying Exploration.

Driving afterwards over the bridge to the American side, we stopped mid-way to let the nil admirari member of the party, who had never before seen Niagara-Nec-ah-garah, thunder of waters-gaze his fill and acknowledge, as he bravely did, the spell of the cataract. Here we heard something of the daring feat performed by one of the company's engineers and his companions in exploring the face of the precipice over which rushes the Horseshoe Fall. Looking at the scene of the exploit from the bridge, it seemed a nerve-trying feat indeed. Afterward, at dinner, this trip and the reasons for it were explained to us, (but only because requested) by the quiet, slender, clean-cut gentleman who had led the exploring party, Mr. Beverley R. Value, resident engineer of the works. It seems that when the exploratory tunnel, begun at the Canadian side and projected eastward 140 feet or more below the surface, had reached a point some 400 feet from the shore and close to the verge of the Horseshoe Fall, it was determined to break through the face of the precipice in order to make sure that there was unimpeded egress for the waste water when the main tunnel should be completed. This done, it was found that some gigantic boulder, or some cross currents of air and water practically barred the opening, for both spray and water rushed tumultuously in. To find out what was the contour of the cliff and what the nature of this obstruction, Mr. Value and two others walked from the shore along the talus, those four hundred feet, passing between the fall and the face of the rock with thousands of tons of swift water rushing over them! Talus means the sloping mass of fallen fragments collected at the base of a cliff. (The writer got this definition out of a book. He is determined to be exact even if this is a fairy story.)
"But why, in the name of prudence, should your risk your life on such an errand?" was asked by half a dozen at once. "Oh, well, you see," said this modest hero, "we wanted to give the men confidence." "Exactly!" burst out a classical member, forgetting his dinner, "you did it pour encourager les autres." Fifteen men followed their leader, and all came back alion. Fancy, if one can, these intrepid men clamberin?, slip ing, gasping, wading, flattened against the cliff unable to move, from time to time by the force of wind and water hurled at them, "sounding on their dim and perilous way," foot by foot, yard after yard, in momentary danger of certain death, till their goal, the jagged hole in the rock above them was reached! Nothing that Nansen ever underwent in the Arctic circle, close to the pole, no risk that the Alpine climber ever took, can surpass this achievement of men who went where foot of man had never trod. And all to do what? To find out the why and wherefore of certain things and incidentally to take measurements for a tail-race tunnel. An unbounded curiosity, professional pride, a resolve not to be beat, devotion in the interests of scienceany or all these cannot account to the ordinary man for such daring. We did not drink Value's healfh, as we ought to have done after this recital. Yet, after all, he did not need it, he has health in abundance, nerve to burn, resolution en masse, as Jean

Baptiste would say. And yet one would think he must gather grey hairs if he persists in such exploits.

The cab-load of critical financio-commercial people, following in the wake of the other cab, which contained the scientific and constructive people, assailed one another with such queries as: Can this company furnish electric power, made from Niagara's energy, by wire or cable to distances as great as to Toronto or Brantford? Is there any record of its being successfully transmitted in other countries that far? Will not the winter's ice along the shores, restricting the breadth of running water, or will not the formation of frazil, interfere with the volume of discharge over the cataract and so lessen the quantity of power yielded for manufacturing purposes? "Let us ask the engineer,"said one. "No, no," cautioned another, "ask Nicholls; he keeps tab on the whole show day by day and sits up nights in the tunnel." But these questions were never put, for before we caught up with his equipage the hotel had been reached and hunger quenched our curiosity. T. P. had forgotten to be facetious, ceased even to tell stories of Halifax, and while the hair-dresser put bay rum upon his accordion-pleated brow, what was our astonishment to hear him, when it was suggested that we go over to see the completed works on the American side, burst out upon His Nibs in the words of Persian Omar:
"Oh thou, who didst with pitfall and with gin
Beset the road I was to wander in,
Thou wilt not with predestined evil round Enmesh -?"
"Nay, nay, Pauline," responded Nicholls, cheerily, "don't fret; there's no compulsion-and besides, we are going in to lunch." What we afterward saw at the American works of the Niagara 'Falls Power Company, dynamos eight feet across making 250 revolutions per minute on vertical spindles 150 ft . long; chambers so filled with appliances and so charged with electricity that to touch one of them was death; what we learned of current, voltage, electric fields, conveyors, transformers; what we realized of the density of ignorance of the average man (such as we were) in the presence of marvels which to these blue-overalled men about us were as an open book, made us diffident and extremely civil.
"We bankers think we have problems before us sometimes," so one was heard to say to another on the trip; "but our burdens are light compared with the tasks these men set themselves. I shall watch this enterprise with extreme interest." "As for me," said one of his Montreal confreres, "I shall look out at once for some of the bonds." And the remaining member of the group of financiers, unused to committing himself outside of his board-room, was content to say: "These people have done wonders in eighteen months, and assuredly they seem to mean business." After long brooding, the silent member broke out with: "There is nothing impossible nowadays-it's all a matter of money enough and the impossible can be done. Was it Archimedes, or was it Galileo, who said: 'Give me a fulcrum, and I will move the world.'"

## Niagara Fairies.

Don't ask me ever again, the present writer begged, to go and explore the Cave of the Winds, the stock attraction for a hundred years of the American Fall. What Mr. Value told us of that continuous chamber of the imprisoned winds which he explored from the Canadian shore, has made a new record for show caves. This is the real place, though not the one Sargent was thinking of, "where the scattered waters rave and the winds their revels keep." Is it not Longfellow, relying on the North American Indian legends collected by Schoolcraft, perhaps it is Father Hennepin, who makes the Great Lakes the haunt of the winds of Gitche Manitou, and Niagara their especial rendezvous and source. And indeed what meetings may not Shawandasee and Kabibonokka have had in days long gone, behind that curtain of perpetual mist forever rising at the end of this our Canadian tunnel. Will not some Canadian of 1905 indite, as Thomas Hood did in his day, a plea for the cis-Atlantic fairies who have been so rudely disturbed by Pellatt, Nicholls \& Co. Surely the "little people" must not entirely perish. Is there to be, in the modern march of industry, any enchanted land left along this so-long-fabled shore? Or must the whole river echo only to the sound of machinery, and the green forest fringe give place to bricks and mortar in shapes as unsightly as now
disfigure the American side? Thanks to the chairman of the Victoria Park, and the good sense of His Nibs' co-directors, there is to be, in the power-house of this latest company, a stately dome, a fane, rising against a tree-clad and historic bank, which will be handsome enough to suggest a library or a gallery of art instead of a place where by means of whirling wheels electricity is collected and dispersed.
Thanksgiving Day, 1904. J. H.

## A GREAT SPEECH BY A GREAT CANADIAN.

The recent unveiling at Halifax of a statue of that eminent son of Nova Scotia, Joseph Howe, reminds us of the occasion when Howe's gift of oratory made a remarkable impression upon the people of Western Canada and of the Northwestern States. In the summer of 1865 a convention of Boards of Trade of the United States and British America was held at Detroit to discuss commercial conditions, transportation, and reciprocal trade. It was a memorable gathering. Forty-two boards sent delegates, and their sessions lasted during four days. Its outcome was the passage, without a dissenting voice, of a resolution in favor of Reciprocal Commercial Intercourse between the two countries. Notice of the abrogation of the reciprocity treaty of 1854 to 1866 had meanwhile been given, a fact which made the subject the more interesting.

On the fourth day, after lengthy discussions and deliverances, the convention was stirred to its depths by a speech from Hon. Joseph Howe, of Nova Scotia, who was present with six other delegates from the Halifax Board. The writer has heard one of the deputies from the Toronto Board, present on that occasion, describe the effect of Howe's great speech. When his third and fourth sentences fell upon the ears of those who hung about the doors or corridors chatting, or even of those engaged in committeework, there was a curious stillness in the great hall, broken when his second paragraph was reached, by bursts of cheers. The orator had impressed them, as the statesman afterwards convinced them. We give the eloquent opening of the speech:

## Howe on International Relations.

I never prayed for the gift of eloquence till now. A1though I have passed through a long public life, I never was called upon to discuss a question so important in the presence of a body of representative men so large. I see before me merchants who think in millions, and whose daily transactions would sweep the harvest of a Greek Island or a Russian Principality. I see before me the men who whiten the Ocean and the Great Lakes with the sails of commerce-who own the railroads, canals and telegraphs, which spread life and civilization through this great country, making the waste plains fertile, and the wilderness to blossom as the rose. I see before me men whose capital and financial skill, form the bulwark and sustain the Government in every crisis of public affairs. (Cheers.)

On either hand I see the gentlemen who control and animate the press, whose laborious vigils mould public sentiment-whose honorable ambition I can estimate from my early connection with the profession. On these benches sir, or I mistake the intelligence to be read in their faces, sit those who will yet be Gavernors and Ministers of State, I may well feel awed in presence of an audience such as this; but the great question which brings us together is worthy of the audience, and challenges their grave consideration.

What is that question? Sir, we are here to determine how best we can draw together, in the bonds of peace, friendship and commercial prosperity, the three great branches of the British family. (Cheers.)

In the presence of this great theme all party interests should stand rebuked-we are not dealing with the concerns of a city, a province or a state, but with the future of our race in all time to come. Some reference has been made to "Elevators" in your discussions. What we want is an elevator to lift our souls to the height of this argument. Why should not these three great branches of the family flourish,
under different systems of government, it may be, but forming one grand whole, proiud of a common origin and of their advanced civilization? We are taught to reverence the mystery of the Trinity, and our salvation depends on our belief. The clover lifts its tri-foil leaves to the evening dew, yet they draw their nourishment from a single stem. Thus distinct, and yet united, let us live and flourish. Why should we not? For nearly two thousands years we were one family. Our fathers fought side by side at Hastings, and heard the curfew toll. They fought in the same ranks for the sepulchre of our Saviour-in the earlier and later civil wars. We can wear our white and red roses without a blush, and glory in the principles those conflicts established. Our common ancestors won the great Charter and the Bill of Rights-established free Parliaments, the Habeas Corpus, and Trial by Jury. Our jurisprudence comés down from Coke and Mansfield to Marshall and Story, rich in knowledge and experience, which no man can divide. From Chaucer to Shakespeare our literature is common inheritance. Tennyson and Longfellow write in one language, which is enriched by the genius developed on either side of the Atlantic. In the great navigators from Cortereal to Hudson, and in all their "moving accidents by flood and field," we have a common interest. On this side of the sea we have been largely reinforced by the Germans and French, but there is strength in both elements. The Germans gave to us the sovereigns who established our freedom, and they gave to you industry, intelligence and thrift; and the French, who have distinguished themselves in arts and arms for centuries, now strengthen the provinces which the fortune of war decided they could not control.

But it may be said we have been divided by two wars. What then? The noble St. Lawrence is split in two places, by Goat Island and by Anticosti-but it comes down to us from the same springs in the same mountain sides; its waters sweep together past the pictured rocks of Lake Superior, and encircle in their loving embrace the shores of Huron and Michigan. They are divided at Niagara Falls as we were at the Revolutionary War; but they come together, again on the peaceful bosom of Ontario. Again they are divided on their passage to the sea; but who thinks of divisions when they lift the keels of commerce or when drawn up to heaven they form the rainbow or the cloud? It is true that in eighty-five years we have had two wars; but what then? Since the last we have had fifty years of peace, and there have been more people killed in a single campaign in the late civil war than there were in the two national wars between this country and Great Britain. The people of the United States hope to draw together the two conflicting elements and make them one people. And in that task I wish them God speed! In the same way I feel that we ought to rule out everything disagreeable in the recollection of our old wars, and unite together as one people for all time to come. (Applause.)

I see around the door the flags of the two countries. United as they are there, I would ever have them draped together, fold within fold, and let
> "Their varying tints unite, And form in heaven's light, One arch of peace." (Applause.)

He thanked the Board of Trade, and the people of thecity for the hospitality extended to the provincial delegates, and proceeded to the general exposition of his subject.

## A CHRISTMAS SUGGESTION.

"Somehow," said Mrs. Wiggs, of The Cabbage Patch, "I never feel like good things b'long to me till I pass 'em on to somebody else." And so, at this Christmas Time, when nearly every one is thinking of giving or getting Christmas Presents from relatives and friends, it is well for us to try if we can help to pass along help to persons who need things they cannot themselves procure. There are many worthy charities, public ones in the large cities, private ones in the smaller communities; and these it would be difficult, perhaps ungracious, for us to select or advise upon.

Each man can find, if he will, some person to benefit, some institution to assist with his dollar or his hundred dollars.

One institution, however, occurs to us as filling a crying want and therefore appealing in a peculiar way to those who have money to spare. This is the Free Hospital at Gravenhurst for consumptives. That this establishment is doing a good work is strikingly shown by some figures quoted from the report of the Provincial Board of Health of Ontario. In 1897 the Muskoka Cottage Sanitarium was opened by the National Sanitarium Association, and at the end of the next year i16 patients had been treated. This number was increased annually until by the close of last year more than a thousand patients had been treated, with the result of a proportion of cures of this dreadful malady as gratifying as it was by many unexpected. The deaths in Ontario from tuberculosis had increased in number from 3,154 in the year 1897 to 3,484 in 1900-though in lessening ratio yearly after the opening of the Sanitarium-but declined from the latter maximum figure to 3,243 in 1901, to 2,694 in 1902, and to 2,072 in 1903. Thus the decrease was 24 I in the first year; 549 in the second year; 622 in the third year! Toward this welcome result the Muskoka Free Hospital, which was opened in 1902, greatly helped. No patient is refused admission to this hospital because of his or her poverty; but the lack of room for more patients constantly applying impels the trustees to ask for assistance to be enabled to house at least one hundred more. To do this they need money and they need help. This institution and others like it elsewhere have proved that consumption is curable. Let every one then assist to stay its ravages and save to the country valuable lives. The wealthy can support their own relatives through the curative stages, but there are hundreds who cannot afford the expense of treatment. It is to save the lives of these last that help is sought. We have knowledge from actual observation of the good work this hospital is doing, and can offer assurance that money given for its assistance will be well applied.

## BANKING AND FINANCIAL ITEMS.

The Crown Co-operative Loan Company, Winnipeg, will apply to the Manitoba Legislature for authority to change its name to the Crown Loan Company, and to increase its capital stock to $\$ 1,500,000$.

The directors of the St. Lawrence and Chicago Navigation Company have declared a dividend for the current halfyear of 3 per cent., instead of 5 , as heretofore. The explanation given for the decrease is that vessels have been compelled to accept the minimum rates in which the profit is but small.

The Title Guarantee and Trust Company of Canada will apply next session to the Dominion Parliament for an act of incorporation to carry on a business of a title guarantee and trust company, also for purchasing, selling and otherwise dealing in mortgages, debentures, stocks and other securities, and for the purpose of guaranteeing payment thereof and the title thereto.

The business people of Nelson, B.C., manifested their interest in a townsman some days ago in a striking manner. Mr. A. H. Buchanan, who has been manager of the Nelson branch of the Bank of Montreal for a dozen years or more, has many friends in that Kootenay town. A hundred people came to the Strathcona Hotel one evening this month "to give the genial bank manager a royal sendoff," as the News expresses it. An orchestra was provided, and songs and speeches sped the hours. But the most interesting feature of the evening was the presentation to Mr. Buchanan of a solid silver tray, 24 inches square, with his name and the motives of the presentation engraved upon it. The donors were some 120 in number. Mr. Buchanan leaves Nelson to take charge of the branch on the Bank of Montreal in Spokane, Wash.

Our attention is drawn to a statement of the financial standing of Brandon, Man. The expenditure for the current year has been $\$ 111,528$, the principal items in which, were debenture interest, $\$ 22,062$; public schools, $\$ 25,000$; license, health and police departments, $\$ 12,815$; fire, water and light,

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\$39,900 Dominion of Canada 3 I-2 per cent. inscribed stock, due Nov. I, 1913 ; denomination to suit purchaser: interest payable May I and Nov. I, by cheque to holder, at 98 I-4 and interest, Paying 33-4 per cent.
\$24,928.22 City of Winnipeg, Manitoba, 4s, due June I, igil.
$\$ 44,590.39$ City of Winnipeg, Manitoba 4s, due June I, 1914.
\$132,770.05 City of Winnipeg, Manitoba 4s, due June I, I919,
Interest payable semi-annually June ist and Dec. 1st, in London, (Eng.), New York, Montreal, Toronto and Winnipeg, at IOO I-2 and interest, Paying about 4 per cent.
$\$ 24,000$ Town of Galt, Ont., trunk sewer 4s, due June 6, 1924, interest payable semi-annually June 6th and Dec. 6th, in Galt, at Merchants Bank of Canada or Treasurer's Office, at ior and interest,

Paying about 4 per cent.
\$51,000 Town of Maisonneuve (Montreal) 4 1-4s, due Nov, I, 1949, interest payable semi-annually, May Ist and Nov. Ist, at Montreal, at ioi and interest,

Paying about 4.25 per cent.
$\$ 65,000$ Town of Whitby, Ont., electric light and waterworks 4 s , dated Nov. 2, 1903, due in 30 equal annual instalments, at 100 and interest,

Paying 4 per cent.
\$r,ooo City of Hamilton, Ont., 4 per cent., due Sept. 1, ig20, interest payable semi-annually March ist and Sept. Ist, in Hamilton, at City Treasury, at ior and interest, Paying about $37-8$ per cent.
$\$ 2,000$ Town of St. Paul, (Montreal), 4s, due May 1, 1937, interest payable semi-annually May ist and Nov. Ist, in Montreal, at Banque Provinciale, at $95 \mathrm{I}-2$ and interest,

Paying about 4.25 per cent.
$\$ 7,000$ Town of Westville, N.S., 4 I-2s, due July 1, 1915, interest payable semi-annually, Jan. Ist and July ist, in Westville, at 102 I-4 and interest, Paying about 4.25 per cent.
$\$ 30,000$ Town of Windsor Mills, P.Q., 4 I-2 per cent. electric light and waterworks extension debentures, due ist of May, 1914, interest payable ist May and ist November, at 100 and interest, Paying 4 per cent.
$\$ 7 \mathbf{2 , 0 0 0}$ West India Electric Co., 5 per cent. first mortgage 30 year bonds, dated Jan. I, 1898, due Jan. I, 1928: interest payable semi-annually Jan. Ist and July ist, in Montreal, at Bank of Montreal, at 100 and interest,

Paying 5 per cent.
$\$ 250.00$ City of Montreal Inscribed Stock, due 1939, May and November, interest by cheque, at 95 and interest:

Full Particulars Upon Application. Correspondence Solicited,
The above offered for sale. January Delivery to suit Purchasers. Coupons on any of the above cashed at our Uffice at Montreal.

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 50, 52,ORONTO,
$\$ 18,235$. The total reventue was $\$ 15,800$, leaving a balance of $\$ 95.727$. The taxation rate this year is 295 -10 mills, or 3 mills lower than last year. The estimated expenditure on waterworks is $\$ 22,533$, and the revenue, $\$ 20,000$, the deficiency being made up by a special levy. Brandonites pride themselves upon possessing a growing city, requiring large expenditures, but this growth cannot make itself felt until the assessment returns of the coming year, so that the expenditure will overlap revenue in proportion to the increase in the town's size and value of property. In the past two years there has been an increase in the town's assessment of $\$ 31,649$. The total debenture debt of Brandon is at present $\$ 413,053$ of which $\$ 337,053$ bears 5 per cent. interest, $\$ 70,-$ 000 bears 7 per cent., and $\$ 6,000$ bears 6 per cent.

## WOMEN IN BUSINESS WALKS.

Repeatedly during recent months the Editor of this journal has had requests from women, both by letter and by personal call, for information and advice as to launching into commercial careers of some sort. In certain of these cases advice was not difficult to give, the applicants being so plainly unsuited to business life. In others the case was different. For example, one young person of attractive face and dainty dress wanted recommendation to "an office." She did not understand phonography, had not learned to work a type-writing machine, wrote a cramped, scratchy hand, and spelled badly, but was "sure she could earn her board at once, because Chrissy Blank had got a job and had an easy time." This young creature's idea of the work of a business office was that the hours were 9 to 4 , she could get an hour for lunch, and Saturday afternoon off, and so her post would be a sort of pic-nic, with intervals in which to do tatting and read the Family Herald. When asked if she could copy letters, could do banking, could keep books, she confessed her incompetence, but supposed she could learn. "And would you expect pay while you were being taught?" Why, yes, of course, she had heard that girls got five and six dollars a week in offices. This innocent was astonished on being told, what the writer has official reason to know, of a certain commercial office which had a waiting list of thirty girls who were willing to accept $\$ 3$ and $\$ 4$ a. week for copying and filing away documents and such mechanical work from nine to six, with a half hour's interval at noon for lunch in the office.

A married woman, without children, wished to help a delicate husband by working "in an office." She was full of real and hope, anxious to learn "business," and desirous of short hours; but was dismayed to be told that her ignorance of commercial terms and usages as well as of arithmetic, her inability to stay later than a certain hour down town, would stand in the way of any busy office employing her in a commercial capacity. "Well, how is it that Mirs. So-and-so did so well as an office clerk, and made enotigh to pay her rent?" The answer was that Mrs. So-and-so had had some business training and would work as late as her employer needed her.

A third case was that of a woman of forty, refined and clever, with the advantage of good handwriting and more than usual intelligence. Her desire was an opening wherein to make some money to send her daughter abroad. "Not type-writing, or anything of that sort," but a genteel occupation that a lady might engage in and save money at. It was awkward to have to tell her that positions with emoluments such as she seemed to expect were hard to get and harder to keep when the occupant would have to be tanght her duties. That, besides, she must assuredly encounter boorish people, execute irksome tasks, endure the tedium of office routine-all of which are foreign to the nature and wont of lady-like persons. Being asked if she would undertake canvassing, such as the selling of books or maps on commission, she shrugged her dainty shoulders and declared with fervor that she could not bear the idea.

Then there is the woman of uncertain age, who is "willing to do anything," but is really competent for nothing. She insists on believing that she can fill a place in the machinery of a counting-house without aptitude, knowledge, or practice in accounts or other mercantile work. She assumes, poor woman, that her progress in business life must be certain because she is so willing and because she is "sure she can learn." Nothing but disappointment awaits such people.

Pleasant it was, after disappointing experiences, like
those described, to find a young woman with modesty and sense combined, who had been grounded well at school in arithmetic and spelling, and had been brought up by her father to know something of business terms and practices, besides being able to do simple book-keeping. She did not know short-hand, "but she could learn it at night school," she said, and she could already operate the type-writer slowly. This girl made no stipulations about hours and was willing to begin at low wages. Now, after two years, she is a trusted hand in the office, is industrious and obliging, rapid at both stenography and typing, makes seven dollars a week with a prospect of more at New Year's, and is happy as the day is long. Not pretty, but bright and obliging: of the sort that impel you to say "Handsome is that handsome does." This is the disposition that business hotrses want in their counting-houses and this the sort of women who get on.

## BREAKFAST FARE.

Among the curious enquiries we receive is one from Cornwall, Ont., in the handwriting, as we should judge, of a woman. She asks our opinion of a certain cereal preparation, its food value, its value as a cure for "nervous fits," whatever they may be, and whether there is, as the writer has been told, "alcohol mixed in with it to make it so strong and queer-tasting." No, we cannot answer K. A. M.'s questions, not wishing either to puff or disparage any particular kind of breakfast food, not having any experimental belief in any as a cure-all medicine. But we may tell her-or him -that the same mail which brought K. A. M.'s letter brought one from a friend visiting a well known sanitarium , in the United States; and with this letter came a copy of the dinner, not the breakfast, bill of fare at that resort. There are forty-six items on that bill, for it indicates a Sunday dinner. With some thirty of them we have no particular concern, but it may interest our readers to learn how many of the Yankee food notions of to-day are on that menu. Among "Vegetables," eight in number, we find rolled oaty and cracked wheat, so that apparently what is ground grain used for porridge in the morning becomes a vegetable at dinner time. Passing on to "Pastry and Dessert," we find under that head manioca pudding (a sort of sublimated cornmeal), grape nuts, granula, postum cereal, triscuit (a cousin to biscuit; any Latin scholar can tell how close), Graham crackers, Graham bread, gluten bread, white bread, "Force," and cream butter crackers. Here is a baker's dozen of farinaceous food stuffs, which bring back boyish memories of Fowler and Wells' publications of long, ago, one of whose tenets it was that "Fruits and farinaciæ are the proper food of man." Happily, the fad is a harmless one; and Canadians are not likely to take serious harm from imitating the people of the United States by feeding on medicated or sublimated oats or wheat, expecting thereby to be made regular giants of health. Thank goodness, there are not so many dyspeptics to the thousand among us as among them. And we do not hanker after patent remedies as they do.

## SIX DAYS' LABOR.

"I cannot," said Rev. Dr. McTavish, of Toronto, in the course of a home missionary sermon the other day, "understand a small Canadian, with so vast a land, with such wide and growing opportunities. We must take large views of our heritage. And, my friends, we need to lay the foundations of that western country in the truth of the Gospelto make definite arrangements besides that shall prevent the incoming of anarchy or irreligion. A student from one of the Territories told me no longer ago than last night, this story: In a Western Canada village, not a year old, a missionary was stationed by the Presbyterian body. The people of the settlement came together and agreed that the Sabbath should be observed in the place, and most of them signed a paper to this effect. Presently there came in a settler from the United States, with free-and-easy ideas; who, on the first Sunday after his coming, went to work just as he would do on a week day. The missionary called upon him and told him that this would not answer-when

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## Debentures for Sale.

## TOWN OF RED DEER, N. W. T.


#### Abstract

The town of Red Deer, N.W.T., has fifteen thousand dollars' ( $\$ 15,000.00$ ) worth of debentures for sale, covering twenty years, and bearing interest at 5 per cent. These debentures are issued for the installation of a water-works system. Sealed tenders; endorsed "Tenders for Debentures," will be received at the office of the undersigned up to DECEMBER 30TH, 1904. The debentures will be sold in whole or in blocks to suit purchasers. L. C. FULMER,

Secretary-Treasurer. Red Deer, N.W.T.


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Branded Roberts, Robson, Anderson, Sutherland, Wardell. A special purchase, the best value we have ever offered. To retail at $8 c$., 10c., $12 \frac{1}{2}$.

Letter, Telephone and Telegraph Orders Promptly Attended To.

## CHAIN BELTING



We handle all Sizes of Detachable EWART Chain Belting.

All Sizes and Styles of CONVEYORS and ELEVATORS

Designed, Manufactured and Installed by us.
Information and Estimates cheerfully given.

We are offering the $5 \%$ Bonds of The Electrical Development Company, (The Toronto \& Niagara Power Company) with a large stock bonus at present.

Apply for further particulars-
C. A. STIMSON \& COMPANY, 24-26 King Street West, TORONTO, Canada.

## R. A. RUTTAN,  Established_1880.

## REAL ESTATE,

 INVESTMENTS, INSURANCE,PORT ARTHUR \& FORT WILLIAM.
Post Office Address,
Port Arthur, Ont

## EIGHT per CENT.

 AND SAFETY OF PRINGIPALI offer, subject to previous sale, any part of $\$ 20,000$ three-year Bonds ( $\$ 100$ each) secured by Mortgage on property valued at ten times the amount of the Bond issue and carrying interest coupons at 8 per cent. per annum.

## THOMAS McLAUGHLIN. <br> 16 King St. West, Toronto.

## Canadian

Westinghouse Co., Limited, Manufacturers of
Electrical Apparatus
For Lighting, Power and Traction Purposes. Also
Air Brakes
For Steam and Electric Railways
For information address nearest oftice. General Saies Offices and Works: Hamilton, Ontario. District Offices :
Lawlor Bldg., King and Yonge Sts., Toronto. Liverpool \& London \& Globe Bldg., Montrbal. Hadden Block, Vancouver, B.C.
the newcomer 'got hot,' as the saying is, and wanted to know who was interfering with his 'liberty.' For reply, the minister showed him the written agreement to keep the Lord's Day. And the man had the good sense to see that he could not go against the resolve of the community, so he quietly acquiesced in the arrangement for six days' work a week instead of seven." Our word for it, that man will yet admit, if he does not now, that the provision is a wise one: that no man and no community is permanently the better even materially, to put it on the lowest plane, for paying no attention to a day of rest. And if we assume the higher plane, the furthering of matters moral and spiritual, the question does not admit of argument at all
-The plans of J. C. Hunter, and others interested, for the new smelting industry at Fort William, Ont., are being laid on a more definite plan. Besides the smelter there are to be at that point a rolling mill and a steel plant to give employment to 700 or 800 men. The works of the company are to be on the banks of the Kaministiquia river, west of Fort William, at a point where facilities for shipment and for delivery of raw material will be of the best.

## Meetings

## THE BANK OF OTTAWA.

The thirtieth annual meeting of the shareholders of The Bank of Ottawa was held on Wednesday, the 14th day of December, 1904, in the bank. Among those present were: Messrs. J. Roberts Allan, H. N. Bate, Col. J. Lyons Biggar, R. G. Cameron, Hon. Geo. Bryson, J. F. Cunningham, J. C. Edwards, A. H. Edwards, H. K. Egan, J. B. Fraser, J. D. Fraser, W. H. A. Fraser, Rev. T. Garrett, Geo. Hay, Denis Murphy, M.P.P.; J. L. Murphy, David Maclaren, Albert Maclaren, J. B. Maclaren, Colin Rankin (Miattawa), C. E. Russell, J. G. Whyte.

On motion the president took the chair and the general manager acted as secretary.

The chairman then asked the secretary to read the report of the directors, as follows:-

## Report. ${ }^{\text {. }}$

The directors have pleasure in submitting to the shareholders the thirtieth annual report, showing the result of business for the year ended 30th November, 1904, together with the balance sheet as on that date.

The balance at credit of profit and loss account on the 30th November, 1903, was .....
Net profits for the yéar ending 30th November 1904, after deducting expenses of management, and making necessary provision for interest due to depositors, unearned interest on current discounts, and for all bad and doubtful debts
$\$ 66,34378$

## 357,684 72

Appropriated as follows:-
Dividend No. 56, $4^{1 / 2}$ per cent. paid
Ist June, 1904 . ....................... \$111,994 of
Dividend No. 57, $4^{1 / 2}$ per cent., pay-
able ist December, 1904............
Applied in reduction of bank premises
and furniture
re account
II2,413 14

Carried to rest account
36,28902
85,000
Transferred to officers' pension fund.
5,000 00
$350,696 \quad 24$
Balance carried forward at credit of profit and loss account $73,332 \quad 26$

The rest account on 30th November, 1903, was. . $\$ 2,389,17900$ To which has been added, premiums on New
tock issued
25,821 00
Transferred from profit and loss account .......... ${ }^{25,821} 000$
Making the present balance
\$2,500,000 oo
From the statements submitted it will be seen that the bank has shared in the general prosperity which has been enioyed by the country during the past year

Since the last annual meeting branches of the bank
have been established at Morrisburg and Russell, Ontario, and Virden, Manitoba, with fair prospects of success

The offices of the bank have been duly inspected during the past year, and the directors record with pleasure their appreciation of the manner in which the officers of the bank continue to perform their respective duties.

All of which is respectfully submitted.
GEORGE HAY, President

## GENERAL STATEMENT OF LIABILITIES AND ASSETS

As on 3oth November.
LIABILITIES.

Notes in circula tion

$\$ 2,416,73100$<br>\$ 2,374,017 00

Deposits bearing interest ...... Deposits not bearing interest ...

Deposits made by and balances due to other banks in Canada

11,790 72
Balances due to agencies of the bank, or to other banks or agencies, in the United King dom ........... Balances due to agencies of the bank, or to other banks or agencies, elsewhere than in Canada and the United Kingdom ..........

Capital (paid up). Rest .............. Dividend, $4^{1 / 2}$ per cent. (payable ist December).
Former dividends umpaid

654 16
$\begin{array}{ll}\frac{\$ 16,355,543}{} 38 \\ \begin{array}{l}2,471,31000 \\ 2,389,17900\end{array} & \begin{array}{l}2,500,000 \\ 2,500,000\end{array}\end{array}$

Reserved for interest and exchange .........
Rebate on current discounts

52,819 00 60,904 00
Balance of profit and loss account carried forward
$66,343 \quad 78 \quad 73,332 \quad 26$
$\$ 17,817,985 \quad 52$

109,947 $60 \quad 112,41314$
1,00522

5,259,099 40
\$23,077,084 92
\$ 517,942 33
1,185,199 50

125,000 00
125,000 00
663,970 95
Notes of, and cheques on other banks

591,597 88

600,4394 ances due from, other banks in Canada ........
Balances due from agencies of the bank, or from other banks or agencies, elsewhere than in Canada and the United Kingdom ....
Balances due by agencies of the bank, or by other banks or agencies, in the United Kingdom
Dominion and Provincial Government securities

440,155 I6
452, 1 I7 97
545,981 83
573,76672
$631,616 \quad 67$

## and Consols

'507,530 93
anadian municipal securities, or foreign or colonial public securities other than Canadian

## THE MERCHANTS BANK OF CANADA

Capital Psid-up.... \$6,000,000 Rest ................ 3,200,000

## Head Office,

MONTREAL.

Presid Board of Directors
Directors-James P Allan, Esq. Vice-President, Jonathan Hodoson, Eso C. F. Smith, Esq. Howh A: Allan, Thos. Long Esq. Cbas. R. Hormer Esq. THOS. FYSHE, G. Hugh A. Allan, Esq. U. M. Hays, Esq. Alex. Barnet. Esq. Acton
Alvinston Alvinston
Athens
Ben Athens
Belleville
Berlin Berlin
Bothwell
Brand Brampton Ohatham
Chesley Chesley

Oredicon \begin{tabular}{l}
Credicon <br>
Creemore <br>
<br>
\hline

 

Deltare <br>
Eranville <br>
\hline
\end{tabular} Elgin

Leauharnois, Lach Branches in Quebec
Leauharnois, Lachine, (sub-agency Lachine Locke), Mile End, Montreal, do. St Shawvile, (sub-ageney Quyon), Sherbrooke, St. Cunegonde (Montreal) St. Jerome, St.
Johns, St. Sauveur (de Quebec.) Branches in Manitoba and North-West Territories.
Prandon, Carberry, Carnduff, Edmonton, Gladstone, Lacombe, Leduc, Maple Oreek, Medi-
cine Hat, Mar
 In United States-New York Agency, 63 and os Wall St. T. E. Merrett, Agent Bankers in Great Britain-London, Glasgow, Edinburgh and other pointa. The
Roval Bank of Scotland.

## THE WESTERN BANK OF CANADA

Head Office, Oshawa, Ont. Capital Authorized. . $81,000,00000$
Oapital Subsoribed .. 500,00000 Oapital Inbscribed ..
Oapo,000
Oapital Paid-up......
500,000
Rest
20000 Board of Directors John Cowan, Esq., Presiden
REUBEN 8 Hi Hix, Eso $\begin{array}{ll}\text { W. F. Cowan, Esq. } \\ \text { W. F. Allen, Esq. } & \begin{array}{c}\text { Thomas Paterson, Esq. } \\ \text { Robert McIntosh Min }\end{array} \text { J. A. Gibson, Esq. }\end{array}$

 Interest allowed. Cow Yock and Stering solicted Exchange bonght and sold. Whitby, Wellesley. Interest allowed. Colleetions solicited and promptly made,
Correspondents in Neve York and in Canada-The Merchants Bank of Canada
London, Eng.-The Royal Bank of Scotland London, Eng.-The Royal Bank of Scotland.

## $\mathbb{C}_{\mathfrak{b s}}$ Goberrign $^{\text {and }}$ 1iank of $\mathbb{C}_{\text {antàa }}$

Incorporated by Act of Parliament

Head Office, $\square$ Executive . . Toronto.
D. M. STEWART,
and Vice-Presidentt and
General Manager.


## Union Bank of Halifax Capital Authorized Capital Subscribed Capital Paid-up Capit <br> DiRECTOM̈ <br> \$1,336,150 <br> \$1,336,150 <br> \$ 931,405 <br> Wm. ROBERTSON, President. Mitche. ROCHE, M.P., Vice-President.

Head Office, . . . . . Halifax, N. S.


N NOVA SCOTIA-Annapolis, Barrington Passage, Bear Kiver, Berwick, Lawrencetown, Liverpool, Middleton, New Glasgow, Parrsboro, Shentville, Springhill, Truro, Windsor, Wolfville, Yarmouth. Parrsboro, Sherbrooke, Sydney, St. Peter's, Sydney, Sydney Mines. IN NEW, BRUNNSWICK St. Jydney Mines
IN BRITISH Wohn.

Bank of Toronto and Branches, Canada. England
National Bank of Commerce, New York.
Merchant's National Bank, Boston.

## ST. STEPHEN'S BANK

St. Stephen, N. B.
W. $\ldots \ldots \ldots \ldots . . \$ 200,000 \quad$ INCORPURATED 1836.
W. H. Todd, President. F. Grant, Cashier... $\$ 45,000$

York, B.N.A. Boston, Globe National Bank. Montreal, Bank of Montrew St. John. N. B, Bank of Montreal. - Drafts issued on any Branch of treal Bank of Montreal, , Drsued on any Branch of the

## BANK OF HAMILTON

## J. T Grnbull, General Manager. Head Offlee,

 Oapital .......... $\$ 2,235,000$. Reserve Fund.. $\$ 2,100,00$ Board of DirectorsHon. William Gibson, President Hon. William Gibson, PresidenGeorge Roach John Proctor John S. Hendrie
George Rutherford Oharles 8 . Dalton, Toronto J.Turnbull, Vice-President and
General Manager, H. M. Watson, Inspector. HAMILTON, Ont. Abernethy, NwT Alton
Atwood Atwood
Beamsville Beamsvill
Berlin Berin

Blyth Brandon, Man. Georgetown | Branches |
| :--- | $\underset{\text { Braw }}{\text { Bran }}$ Oarman, Mad. Gladsto

Gorrie
Grimsb Gorrie
Grimsby
Hagervill
Hamilton Lucknow
Manitou, Man.
Melfort N. W.T
Madland

Niagara Falls
Niagara Falls

Niagara Falls Simcoe ngeville South Southamp |  | stonewall, |
| :--- | :--- | Toronto Plum Mound, Man. Ohesley

Delhi Delhi Hamiota, Man. Moorefleld,Ont. Ripley, Man. Mand
Dundas
Dundalk Jarvis, Ont. Morden, Man. Baskatoon, N.w.T. Wrain Exchang Correspondents in United States,-New York-Fourth National Bank and Hanove National Bank, Boaton-International Trust Co, Buffalo-Marine National Bank, Detroit Bank, Kansas Oity-National Bank of Commerce. Philiodelphia-Merchanta Nationa Bank, San Francisoo-Crocker-Woolworth National Bank, St, Louis-Third National
Bank, Correspondents in Great Britain-National Provincial Bank of England Limited. Collections effected in all parts of Canada promptly and cheaply.

Correspondence solieited.

## PEOPLE'S BANK OF HALIFAX

Capital Authorized $\$ 1,500,000.61$ $\begin{array}{ll}\text { Capital Paid-up... } & 998,500000 \\ \text { Reserve Fund .... } & 440,000.00\end{array}$ Board of Directors: J. J. Stewart...... President
Grorger R. Hart, Vice-Pres't Grorag R. Hart, Vice-Pres't
W.H.Webb, Hon. G. J. Troop W.H. Webb, Hon. G. J. Troop.
Andrew Mackenlay. Michael Murphy. M. A. Curry, M.D.
D. R, Clarke, General Manager. Head Office, HALIFAX, N.S. Wondstock, N.B., Lunenburg. N.S., Shediac, N.B., Port Hood, C.B., Fraserville, Que., Canso, N.S., Levis, P.Q., Lake Megantic, P.Q., Cookshire, P.Q., Quebec
M., Hartland, N.B., Danville, P.Q., Grand Falls, N.B., Bridgewater, N.S., M.Q Qankers-. The Union Bl, N.B. Ander G. B. The Bank of New York New England National Rank, Boston Bank of Toronto, Montreal

## LA BANQUE NATIONALE

Head Office, QUEBEC.
Capital Authorized
Capital Bubseribed
Pand-up Oapital
Reat
Undivided Profits

## Board of Directors

Hon. Judge Audetre, Esq., President. A. B, Dupuis, Esq., Vice-President. J. B. Laliferte, Esq. $\quad$ P. LAFRANCE, Manager. Esq. N. Lavore, Inspector, Quebee, St, Roch. Quebec, St. Johns St., Montreal, Montreal, Rue St. Laurent, Que, Ont., Sherrrooke, Que., Beaudeville, Que., Ste. Marie, Beauce, Que., Chicoutimi, Que., Roberval, Que,, St. Hyacinthe, Que, Joliette, Que., St. John's, P.Q., Rimouaki,
Que., Murray Bay, Que., Montmakny, Que., Fraserville, Que., St. Casimir, Que., Nicolet,
Que., Coaticook, Oue.,'Baie St. Paui, Que., Plessisville, Que., Tevis, Que., Trois-Pistoles, Que., St. Charlos, Bellechasse, Que., St-Evariste Station Co., Beauce., Deschaillons, Que., Paris, France-Oredit Lyornais. New, York-Firat National Bank. Boston, Mass.-First Frompt attention given to collections. Correspondence respectfully solicited.

## BANK OF YARMOUTH,

## Nova Scotia.

T. W. JOHNS, CAshier. H. G. FARISH, Ass't. Cashier. DIRECTORS:
John lovitt, President. S. A. CROMWELL, Vice-President.
H. B. CANN. AUGUSTUS CANN. J. LESLIE LOVITT.

Correspondents at-London-The Union of London, and Smith's Bank New York - Citizens Central National Bank ; Boston - Eliot National Bank Montreal-The Bank of. Montreal, Molsons Bank.
Prompt Attention to Collections.

## The NATIONAL BANK OF SCOTLAND <br> LIMITED

corporated by Royal Charter
and Act of Parliament. Established 1825. Head Office :

## Edinburgh

$+. . .25,000,000$
$+. .2,000,000$
Capital Subscribed
Uncalled............
Thomas Heotor Smith, General Manager Grorge B. Har
London Office- 37 Nicholas Lane. Lombard Street, E. C. J. S. Cockburn. Manager. I Thomas Ness and John Ferguson, Ass't. Managers. The Agency of Colonial and Foreign Banks is undertaken and the Acceptances
Customers residing in the Colonies, domiciled in London, retired on terms which of Customers residing in the Col
will be furnished on application.
All other Banking business connected with England and Scotland is also transacted.

## The ONTARIO LOAN \& DEBENTURE CO, Of London, Ganada.



Railway and other bonds, debenture and stocks Call and short loans on stocks and bonds, in Can-
ada

1,423,037 09
$\$ 7,305,95212$
Current loans
Overdue debts (estimated loss provided for)
Real estate, other than bank premises
Mortgages on real estate sold by hank
Pank premises .......
Pank premises
Other assets n under foregoing included
\$13,759,803 70
59,909 97
4,872 05
27,814 58
300,41856

661,40864
482,09564
-
1,023,083 97
$\$ 6,803,39856$
\$15,750,221 43
42,522 II
12,749 59
24.88623

440,000 00
$\$ 21,458.770 \quad 98$
is at the moment down $\$ 42,714$, and the balances due to other banks in Canada and the United States are less by $\$ 9,396$.19.

The demand for circulation since the crop began to be marketed has been very considerable, and during the past few weeks we have frequently been obliged to circulate the bills of other banks. Many of the banks in the North West do not at this time of year go to the trouble of "sorting" their other bank bills, but pay them out as they receive them.

In common with other banks, we have shared by the increased deposits, in the new wealth which is being created year by year in the Dominion, and to which I will refer more particularly later.

To turn to the assets side of the balance sheet, the cash and balances due from other banks in Canada and the United States are $\$ 429,180$ greater than a year ago. The securities held by way of stocks and bonds are less by $\$ 9 r .626$, the call loans are less by $\$ 309,953$-12, and the current loans are greater by $\$ \mathrm{r}, 990,417$, thus making a net increase in the loans of about $\$ \mathbf{r}, 590.000$. The overdue debts are $\$ 17.387$ less than a year ago, and the bank premises $\$ 1,30,58$ r higher.

The balance of the capital stock has been paid in during the year. and the few fractional shares left over have been sold hy the directors, makine the paid-up capital $\$ 2.500 .000$.

The number of shareholders has been increased bv fortvthree, there being now 464 in all. The stock is strongly held.

Turning aside for a moment from the immediate obiect of the meeting, which has brought us together to-day, I desire to touch on the progress of the country generally, as manifested by the increased volume of business done by the chartered banks.

In ten years their circulation has increased (taking 3Tst Netober in earh case) from $\$ 34.516 .651$ to $\$ 72.226,306$. or an increase of 108 per cent. The total deposits have increased from $\$ 184,500.382$ to $\$ 487,774.815$. or an increase of about $\$ 303,000,000$, being 164 per cent., while the loans have grown from $\$ 202.000,000$ to $\$ 416,000.000$, or an increase of 106 per cent. The amount paid out for life insurance nremiums, which is another form of saving. has abont doubled in the ten vears ending r903, from $\$ 0.600,000$ to $\$ 18,300.000$.

When we consider that these increases have cone on steadily for ten vears, and that the deposits in the Chartered Ranks, not including the Post-Office and nther Savings Banks, or the Loan Companies, have grown during the pact vear at the rate of $\$ 1,000,000$ per week. or $\$ 52.000 .000$ in 111 . the advance of the country in material wealth is abundantly manifested.

At the same time. it must not be forgotten that in times of inflation the foundation of bad debts is frearentlv lairs. and caution is. if anvthing, more necessary in prosperity than even in adverse times.

It was then moved hy the nrecident semonied bu the vire-nresident. and resolved: "That the rennet of then directors and statement now read he adopted and printed for the information of the shareholders."

Moved by Mr. J. G. Whyte, seconded by Col. J. Lyons Biggar: "That the thanks of the shareholders are due, and are hereby tendered to the president, vice-president, and directors for their careful attention to the interests of the bank during the past year." Carried.

The vice-president, in returning thanks, said:
I thank you for your resolution of confidence in your directorate. In regard to the affairs of the bank there is not much left for me to say, but I may add my testimony.

There have been many disturbing financial and political situations in the world during the past year, to which your management and directors have been keenly alive.

These stirred us, if anything, to an even greater diligence in scrutinizing the internal affairs of the bank, and in the study of its relations to the world's finance. The larger our bank grows the more manifold become our several relations to our customers-our shareholders-and our sister financial institutions. It is our ambition to maintain the confidence of all.

A wise regard for an even balance of our forces to meet all contingencies is not forgotten. Our aim is stability.

Moved by Mr. J. C. Edwards, seconded by Mr. J. L. Murphy: "That the thanks of the shareholders be tendered to the general manager and other officers of the bank for the efficient manner in which they have performed their respective duties."

The general manager replied briefly on behalf of the staff.

Moved by Rev. Thos. Garrett, seconded by Mr. Colin Rankin, "That a ballot box be now opened and remain open until five o'clock for the election of nine directors for the ensuing year, and that Messrs. J. F. Cunningham and J. D. Fraser be appointed scrutineers, the poll to be closed whenever five minutes shall have elapsed without a vote being tendered.

The scrutineers reported the old directors re-elected.
At a meeting of the newly elected directors, held subsequently, Mr. George Hay was re-elected president, and Mr . Dayid Maclaren vice-president for the ensuing year.

STATEMENT OF BANKS acting under Dominion Gov't charter, for the month ending 30th Nov., 1904.

| 1 | Bank of Montreal |
| :---: | :---: |
| 2 | Bank of New Brunswick |
| 3 | Quebec Bank |
| 4 | Bank of Nova Scotia |
| 5 | St. Stephen's Bank |
| 6 | Bank of British North America |
| 7 | Bank of Toronto |
| 8 | Molsons Bank |
| 9 | Eastern Townships Bank |
| 10 | Union Bank of Halifax |
| 11 | Ontario Bank |
| 12 | Banque Nationale |
| 13 | Merchants' Bank of Canada |
| 14 | Banque Provinciale du Canada |
| 15 | People's Bank of Halifax |
| 16 | People's Bank of New Brunswick |
| 17 | Bank of Yarmouth |
| 18 | Union Bank of Canada |
| 19 | Canadian Bank of Commerce |
| 20 | Royal Bank of Canada |
| 21 | Dominion Bank |
| 22 | Merchants' Bank of Prince Edwa |
| 23 | Bank of Hamilton ... |
| 24 | Standard Bank of Canada |
| 25 | Banque de St. Jean. |
| 26 | Banque d'Hochelaga |
| 27 | Banque de St. Hyacinthe |
| 28 | Bank of Ottawa |
| 29 | Imperial Bank of Canada |
| 30 | Western Bank of Canada |
| 31 | Traders Bank of Canada |
| 32 | Sovereign Bank of Canada |
| 33 | Metropolitan Bank. |
| 34 | Crown Bank of Canada |


|  | CAPITAL |  | LIABILITIES |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital authorized | Capital Sub. scribed. | Capital paid up | Amount of Rest or Reserve Fund. | Rate per cent. of last Dividend declared. | Notes in circulation. | Bal. due to Dom. Gov. after deducting advances. |
| \$14,000,000 | \$14,000,000 | \$14,000,000 | \$10,000,000 | 10 | \$11,117,238 | \$1,452,186 |
| 500,000 | 500,000 | 500,000 | 775,000 | 12 | 4,48,100 | $\begin{array}{r} 402,180 \\ -41,128 \end{array}$ |
| $3,000,000$ | 2,500,000 | 2,500,000 | 1,000,000 | 7 | 2,120,963 | 14,300 |
| 2,500,000 | 2,000,000 | 2,000,000 | 3,100,000 | 10 | 1,919,623 | 231,781 |
| 200,000 $4,866,666$ | 200,000 | 200,000 | 45,000 | 5 | 126,800 | 10,702 |
| 4,866,666 | 4,866,666 | 4,866,666 | 1,946,666 | - 6 | 3,653,270 | 10,90 |
| $\begin{aligned} & 4,000,000 \\ & 5,000,000 \end{aligned}$ | $3,000,000$ $3,000,000$ | $3,000,000$ $3,000,000$ | $3,300,000$ $3,000,000$ | 10 | 2,709,433 | 30,700 |
| $5,000,000$ | $3,000,000$ | $3,000,000$ | $3,000,000$ | 9 | 2,651,247 | 34,906 |
| 3,000,000 | 2,497,700 | 2,472,700 | 1,500,000 | 8 | 2,149,410 | 26,867 |
| $3,000,000$ | 1,336,150 | 1,336,150 | 931,405 | 7 | 1,209,871 | 19,128 |
| 1,500,000 | 1,500,000 | 1,500,000 | 600,000 | 6 | 1,354,535 | 16,444 |
| 2,000,000 | 1,500,000 | 1,500,000 | 450,000 |  | 1,406,570 | 16,041 |
| $6,000,000$ | 6,000,000 | 6,000,000 | $3,200,000$ | 7 | 5,369,284 | 300,647 |
| $1,000,000$ $1,500,000$ | 846,537 | 823,309 | Nil. | 3 | 5,765,079 | 16,444 |
| 1,500,000 | 1,000,000 | 1,000,000 | 440,000 | - 6 | 94],406 | 16,836 |
| 180,000 | 180,000 | 180,000 | 170,000 | 8 | 132,046 |  |
| 300,000 | 300,000 | 300,000 | 50,000 | 5 | 64,279 | 9,060 |
| 4,000,000 | 2,500,000 | 2,500,000 | 1,000,000 | - | 2,236,087 | 9,217 |
| 10,000,000 | $8,700,000$ | $8,700,000$ | 3,500,000 | 7 | 7,680,947 | 225,148 |
| 4,000,000 | $3,000,000$ | $3,000,000$ | $3,000,000$ | 8 | 2,707,839 | 111,691 |
| 4,000,000 | $3,000,000$ | 3,000,000 | $3,000,000$ | 10 | 2,856,844 | 29,700 |
| 500,000 | 344,073 | 344,073 | 266,204 | 8 | 298,141 |  |
| 2,500,000 | 2,237,400 | 2,235,280 | 2,100,000 | 10 | 2,017,511 | 23,384 |
| 2,000,000 | $1,000,000$ | 1,000,000 | 1,000,000 | 10 | -915,491 | 18,944 |
| 1,000,000 | 500,200 | 274,872 | 10,000 | 6 | 127,308 | 18,044 |
| $2,000,000$ $1,000,000$ | 2,000,000 | 2,000,000 | 1,200,000 | 7 | 1,714,489 | 20,340 |
| 1,000,000 | 504,600 | 329,515 | 75,000 | 6 | 300,095 |  |
| $3,000,000$ | 2,500,000 | 2,500,000 | 2,500,000 | 9 | 2,3;4,017 | 43,331 |
| $4,000,000$ 1 | $3,000,000$ | 3,000,000 | 3,000,000 | 10 | 2,746,161 | 31,802 |
| 1,000,000 | 500,000 | 500,000 | 217,500 | 7 | 480,505 |  |
| $3,000,000$ | -,500,000 | 2,454,694 | 700,000 |  | 2,367,625 |  |
| $2,000,000$ | $1,300,000$ | 1,300,000 | 350,000 | - | $1,249,800$ |  |
| $2,000,000$ $2,000,000$ | 1,000,000 | 1000,000 534,051 | 1,000,000 |  | 9017,127 |  |
| 2,000,000 | 760,500 | 534,051 | Nil. |  | 277,790 |  |
| 100,546,666 | 80,573,826 | 79,851,310 | 53,426,775 |  | 69,426,931 | 2,771,639 |

Total.............................

ASSETS

| BANK | Specie. | $\begin{aligned} & \text { Dominion } \\ & \text { Notes. } \end{aligned}$ | Deposits with Dom. Gov. for security of note oircula- cion. |  | Loans banks in Canada secured | $\begin{aligned} & \text { Demand } \\ & \text { deposits } \\ & \text { or ot } \\ & \text { ot } \\ & \text { notice } \\ & \text { or on a } \\ & \text { fixed day } \\ & \text { with } \\ & \text { other } \\ & \text { Banksin } \\ & \text { Canada } \end{aligned}$ | Balance due from agents of or from other banks, etc., in United Kingdom. | Balance due from agents of the B'k or from other Banks or agencies abroad. | Dominion Government tures or stocks. | Public and Municipal Securities | Railway and other Bonds, Debentures and Stocks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 Bank of Montreal | 4,002,376 | 5,000,813 | 460,000 | 2,571,553 |  | 16,325 | 4,911,407 | 3,779,135 | 519,966 | 351,870 | 7,038,407 |
| 2 Bk . of New Bruns'ck | 121,443 | 203,719 | 25,000 | 57,654 |  | 93,962 | 14,782 | 446,934 | 176,863 | 129,533 | 260,815 |
| 3 Quebec Bank ...... | 304,260 | 462,422 | 90,045 | 426,874 | 244,037 | 47,951 | 173,652 | 410,557 | 150,683 | 127,655 | 690,643 |
| 4 Bank of Nova Scotia. | 1,617,174 | 1,ธॅ64,496 | 96,614 | 1,296,838 | 27,593 | 4,049 | 131,455 | 1,319,444 | 293,340 | 1,180,430 | 2,733,844 |
| 5 St. Stephen's Bank. | 20,597 | 17,825 | 11,000 | 9,338 |  | 33,746 | 159 | 37, 142 |  |  |  |
| 6 Bk . of Br. N. America | 929,353 | 1,669,422 | 150,655 | 681,786 |  | 10,399 | 85,813 | 578,590 | 1,025,171 | 1,362,674 | 278,103 |
| 7 Bank of Toronto | 1,131,467 | 1,846,994 | 134,000 | 842,689 |  | 31,152 | 195,796 | 1,342,883 | 237,623 | 25,250 | 2,267,343 |
| 8 Molsons Bank | 505,848 | 1,489,319 | 135,000 | 1,128,145 |  | 332,258 | 377,141 | 1,051,941 | 414,764 | 1,178,761 | 1,446,265 |
| 9 E. Townships Bank.. | 148,619 | 810,156 | 100,000 | 367,592 |  | 969,593 | 128,846 | 1,105,660 | 167,073 | 282,000 | 104,366 |
| 10 Union Bk. of Halifax | 262,240 | 508,986 | 69,137 | 264,831 |  | 169,708 |  | 169,058 | 634,937 | 265,047 | 257,050 |
| 11 Ontario Bank | 125,821 | 358,619 | 72,102 | 635,945 |  | 427,866 | 23,984 | 126,967 | 50,000 | 143,424 | 1,059,198 |
| 12 Banque Nationale.. | 105,440 | 603,489 | 75,000 | 391,964 |  | 52,071 | 50,708 | 201,549 |  |  |  |
| 13 Mer. Bk. of Canada. . | 511,035 | 2,317,055 | 240,000 | 1,813,363 | 729,639 | 2,698 | 324,669 |  | 635,103 | 857,667 | 5,688,547 |
| 14 Bk. Prov. du Canada | 30,425 | 33,784 | 39,816 | 44,784 |  | 355,568 | 2,993 | 94,865 |  | 576,637 | 337,484 |
| 15 Peop's Bk. of Halifax | 101,342 | 368,001 | 47,000 | 221,483 |  | 33,038 |  | 47,211 | 127,706 | 45,892 | 177,288 |
| 16 People's Bk. of N.B. | 10,023 | 46,269 | 9,000 | 7,517 |  | 47,872 | 635 | 34,408 | 36,307 | 5,000 | 9,717 |
| 17 Bank of Yarmouth | 11,340 | 11,657 | 4,445 | 7,803 |  | 11,993 |  | 4,588 | 19,400 |  | 14,250 |
| 18 Union Bk. of Canada | 368,666 | 2,033,898 | 125,000 | 1,106,128 |  | 118,849 | 291,615 | 265,764 |  | 50,986 | 15,000 |
| 19 Canadian Bk. of Com. | 2,467, 349 | 5,301,692 | 400,000 | 3,635,085 |  | 10,692 | 5,894,865 | 2,103,565 | 3,311,111 | 383,943 |  |
| 20 Royal Bk. of Canada | 1,326,356 | 1,113,708 | 120,000 | 1,501,326 |  | 102,512 |  | 1,282,683 | 385,000 | 2,486,699 | $\begin{aligned} & 3,033,448 \end{aligned}$ |
| 21 Dominion Bank...... | 1,094,172 | 1,251,333 | 150,000 | 1,561,792 |  | 906,259 |  | 1,690,903 | 92,683 | 673,165 | 3,092.217 |
| 22 Mer. Bk of P. E. I. . | 25,601 | 86,544 | 14,500 | 23,904 |  | 57,205 | 15,900 | 10,242 |  |  |  |
| 23 Bank of Hamilton | 414,660 | 1,880, 223 | 110,000 | 1,067,805 |  | 856,701 |  | 363,150 | 128,724 | 2,286,199 | 644,087 |
| 24 Standard Bk. of Can. | 237,318 | 1,056,741 | 50,000 | 529,897 |  | 265,028 |  | 404,256 | 579,430 | 1,378,100 | 737,522 |
| 25 Banque de St. Jean.. | 4,862 | 9,126 | 8,053 | 12,839 |  | 19,532 |  | 3,371 |  |  |  |
| 26 Banque d'Hochelaga | 190,233 | 857,622 | 93,000 | 713,450 |  | 77,165 | 126,050 | 894,999 13,353 | 767,958 | 260,125 | 303,000 |
| 27 Ban. de St. Hyacinthe | 9,956 | 15,395 | 16,748 | 10,552 |  | 56,656 |  | 13,353 |  |  |  |
| 28 Bank of Ottawa | 517,942 | 1,185,199 | 125,000 | 663,970 |  | 600,439 |  | 507,530 | 545,981 | 1,152,154 | 482,095 |
| $29 \mathrm{Im} . \mathrm{Bk}$. of Canada | 790,525 | 3,216,771 | 145,000 | 1,279,450 |  | 730,045 | 1,632,422 | 3,084,602 | 691,312 | 1,570,487 | 1,230,822 |
| 30 W. Bk. of Canada .. | 29,982 | 26,885 | 22,304 | 58,090 |  | 908,065 |  | 20,641 | 127,900 | 480,302 | 221,036 |
| 31 Traders Bk. of Can.. | 226,317 | 1,073,756 | 100,000 | 420,813 |  | 357,485 |  | 170,055 | 661,096 | 302,100 | 1,068,666 |
| 32 Sov. Bk. of Canada. . | 94,575 | 551,695 | 56,868 | 408,538 |  | 84,514 |  | 297,503 | 513 | 1,095 | 624,880 |
| 33 Metropolitan Bank... | 87,218 | 145,411 | 28,464 | 165,214 |  | 349,132 | 101,437 | 56,079 |  | 4,500 | 553,519 |
| 34 Crown Bank of Can.. | 25,211 | 74,887 | 5,020 | 57,573 |  | 59,206 | 30,298 | 68,990 |  | 12,887 | 94,501 |
| Total.. | 17,849,746 | 37,193,912 | 3,328,771 | 23,986,585 | 1,001,269 | 8,179,734 | 14,514,627 | 21,988,618 | 11,780,594 | 17,574,582 | 38,082,705 |



## Canada Permanent Mortgage Corporation.

HALF=YEARLY DIVIDEND.

Notice is hereby given that a Dividend of Three per Cent. (8\%) on the Paid-up Capital Stock of this Corporation has been declared for the half-year ending Dec. 3rst, 1904, and that the same will be payable on and after

## Tuesday, the 3rd Day of January, 1905.

The Transfer Books will be closed from the $1_{5}$ th to the 31st of December, inclusive.

By order of the Board.
Toronto, November 30th, 1904.
GEO. H. SMITH,
Secretary.

# The Huron and Erie Loan and Savings Company 

Half-Yearly Dividend No. 81.

Notice is hereby given that a Dividend of Four and One-half per Cent. for the current half-year, being at the rate of Nine per cent. per annum, upon the Paid-up Capital Stock of this Company, has been declared, and that the same will be payable at the Company's Office in this city, on and after

Tuesday, January 3rd, 1905.
The Transfer Books will be closed from the 19th to the 31st December, both days inclusive. GEO. A. SOMERVILLE,
London, Nov. 29th, 1904.
Manager.
The London and Canadian Loan and Agency Company, Limited.

## Dividend No. 69.

Notice is hereby given that a Dividend of three per cent on the paid up Capital Stock of this company for the six months ending 3 1st December 1904, (being six per cent.
for the year), has this day been declared, and that the same will be payable on and after the ard January next. The Transfer Books will be closed from the 2oth, December, 1904, to the and January, 1905, both days inclusive.
The Annual General Meeting of the Shareholders
will be held at the Company's Offices, will be held at the Company's Offrces, 103 Bay Street,
Turonto, on Wednesday, 15th February, 1005. Chair to be taken at noon. By order of the Board.
V. B. WADSWORTH, ․ . MANAGER.

$$
\text { Toronto, November 22nd, } 1904 .
$$

## THE TORONTO MORTGAGE COMPANY.

## Dividend No. 11.

Notice is hereby given that a Dividend of Two and One-half per Cent., upon the Paid-up Capital Stock of this Company, has been declared for the current half-year, ending 31st December, 1904, together with a special bonus of one per cent., and that the same will be payable at the Offices of the Company, No. 13 Toronto Street, on and after

Tuesday, 3rd January, 1905.
The Transfer Books will be closed from the 15 th to 31 st instant, both days inclusive.
By order of the Board.
WALTER GILLESPIE, Manager.

The Home Savings and Loan Company, Limited.
Office No. 78 Church St., Toronto. Authorized Capital....... $\$ 2,500,000$ Authorized Capital....... $\$ 2,000,000$
Subscribed Capital...... $\$ 2,00$ Deposits received and interest at current rates allowed. Advances on collateral security of Bonds and Debentures, and Bank and other Stocks.

JAMES MASON, Managing Director.
The Canada Landed and National Investment Co., Limited DIVIDEND NO. 87
Notice is hereby given that a Dividend at the rate of
Six Per Cent. per annum on the Paid-up Capital Stock of this Company has been declared for the current haltyear, and that the same will be payable at the office of
the Company on and after the third day of January the Company on and after the third day of January, 1005 .
The Transter Books will be closed from the roth to the 3ist days of December, both days inclusive. The Annual General Meeting of the Shareholders of
the Company will be held in the office of the Company, the Company will be held in the office of the Company,
23 Toronto Street. in the City of Toronto. on WED. NESDAY, THE 25TH DAY OF JANUARY, 190 ,
at 12 o'clock noon, to receive the report of the Directors, $^{2}$ at 120 clock noon, to receive the report of the Directors,
for the election of Directors, to confirm a by-law passed by the Directors decreasing their number, and for other purposes. By order of the Board.

EDWARD SAUNDERS, Manager.
Toronto, Nov. 16th, 1904.
Imperial Loan \& Investment Company of Canada.

## DIVIDEND 7O.

Notice is hereby given that a Dividend at the rate of FIVE PER CENT, per annum on the Paid-up Capital Stock of this Company has been this day declared for the half-year ending 3ist December, and the same will be payable on and atter

3rd Day of January Next.
The Transfer Books, will be closed trom the 2oth to the 3 ${ }^{1}$ st December, both days inclusive.
thos. T. ROLPH, Secretary.
Toronto, December rath, top:

## The Ganadfian Homestead Loan and Savings Association

HEAD OFFICE, 66 Victoria St., TORONTO Home Life Building

## Capital Subscribed Capital Paid-rp

8400,000
138,000
Money loaned on improved frcehold at low rates. Liberal morms of repayment.
JOHN HILLOCK.
A. President Vice-Pres.
A. J. PATTISON, MANAGER,

## THE STANDARD LOAN CO,

is prepared to issue Debentures payable at Toronto, Canada, for $\$ 800.00$ and upwards, for one, two, $\$ 100,00$ and upwards, for one, cwo,
three, four or five years with interest at

## Five Per Cent.

The interest coupons are payable to bearer half-yearly. The interest dates from the time the money is received by the Company.
Write for booklet entitled " An Investment of Safety and Profit," giving you all information.

STANDARD LOAN COMPANY<br>24 Adelaide Street East, TORONTO<br>W. S. DINNICK,<br>MANAGER.

The Hamilton Provident \& Loan Society

## DIVIDEND No. 67.

Notice is hereby given that a Dividend of Three per cent. upon the Paid-up Capita Stock of the Society has been declared for the half-year ending 31st Dec., 1904, and that the same will de payable at the Society's Head Office, Hamilton, Ont., on and after Monday, the 2nd day of January, 1905 .
The Transfer Books will be closed from the 15 th to the 31st of December, 1904, both days inclusive. By order of the Board.
C. FERRIE,

21st Nov., 1904.
Treasurer

## 5\% <br> Debentures

For a limited time we will issue debentures bearing $5 \%$ interest payable half-yearly

## The Dominion Permanemt Loan Company

## 12 King Street Wos

hon. J. R. STRATTON, President.
F. M. HOLLAND, General Manager.

## The RELIANCE <br> Hon. John Dryder resident James Gunn, Vice-President J. Blacklock Manager W $\underset{\substack{\text { Necretary }}}{\substack{\text { Dollar }}}$ <br> 84 KING ST. E., TORONTO <br> established June 25,1895 . <br> Imperial Bank of Canada|Bank of Nova Scotia <br> Union Bank of Canada.

Permanent Capital (fully paid) $\$ 615,000.00$
Security for Dabenture Holders $1,040,456.87$

## 4 per cent. <br> Dehentures

Debentures issued in amounts of $\$ 100$ and upwards for a period of from 5 to 10 years with interest at 4 per cent. per annum, payable half-yearly.

John Low
Member of
$5^{8} \mathrm{St}$. Francois Xavier Street, MONTRPAL
Stock of Share Broker

## The Standard Trusts Co.

Notice is hereby given that a Dividend of Six per cent. for the year ending December 31st, 1904, on the paid up capital Stock of the Company has been declared, and that the same will be payable at the Company's Offices in Winnipeg, on and after

January 2nd, 1905.
The transfer books will be closed from the 16 th to the 31 st of December, both days inclusive. By order of the Board.

WM. HARVEY,
Managing Director.
Winnipeg, Nov. 28th, 1904
The Peoples Building and Loan Association London, = Ontario.

## Dividend No. 19.

Notice is hereby given that a dividend at the rate of SIX per cent. per annum upon the Permanent Stock of the Association, for the current half-year, ending December 31st, 1904, has been declared, and that the same will be payable at the offices of the Association, on and after
January 3rd, 1905.
The Transfer Books will be closed from the 22nd to 31st December, both days inclusive. By order of the Board.

WM. SPITTAL,
Secretary-Treasurer.
London, Ont., December 12th, 1904,

## THE GREAT WEST PERMANENT LOAN AND SAVINGS CO.,

274 Portage Ave., Winnipeg, Man.
Permanent Preference Stock of the par value of One Hundred Dollars per Share is being rapidly sub-
scribed for at a 25 per cent, premium. This stock bears scribed for at a 25 per cent, premium, This stock bears
Five per Cent. per annum, paid half-yearly. It also parFive per Cent. per annum, paid hat-ycari, five per cent.
ticipates in the profits in excess of said A dividend at the ratite paid yearly.
A dividend at the rate of Seven per cent. per annum As declared on te Permanent Steck for the year 1003 .
Five per Cent. Full-paid Stock (is an excellent Five per Cont. Full-paid Stoek (is an excellent
investment), withdrawable in three years.
Money investment), withdrawable in three years,
Money to Loan on First Mortgage on Real Estate on reasonable and convenient terms. Board of Directors:
W. T. Alexander, Esq. President and Manager.
E. S. Popham, Esq.. W.D., - . Vice-President. E. S. Popham, Esg... M.D., - - Vice-President.
I. T. Gordon, Esq., M.P.P., Gordon, Ironside \& Fares,
E. D. Martin, Esq., Wholesale Drent E. D. Martin, Esq., Wholesale Druggist Exporters James Stuart, Esq., President Stuart Machinery Co. F. H. Alexander, Esq.,

## DOMINION SECURITIES

CORPORATION, LIMITED
26 KING STREET EAST, TORONTO
D E ALER R I N GOVERNMENT

AND OTHER HIGH GRADE BONO INVESTMENTS

QUEBEC COMMERCIAL TRAVELLERS.

The Quebec Commercial Travellers' Association has elected the following officers for the ensuing year: President, V. E. Beauvais; first vice-president, J. B. Poirier; second vice-president, Ovide Hamel; secretary, J. Lavergne; assistant secretary, J. B. Lemieux; treasurer, J. T. Lachance; directors, L. Letellier, C. J. Lockwell, A. A. Almeras, R. U. Godin, C. Garant.

## A 8

DOMINION COMMERCIAL TRA VELLERS' ASSOCIATION.

The membership of the Dominion Commercial Travellers' Association we are told, now numbers 4,815 , of whom 762 joined last year, the largest year increase ever made. This was the report made by President J. S. N. Dotugall and presented at the annual meeting on Saturday night, 17th December, in Montreal.

Financially, the Association shows up well, the capital account aggregates $\$ 242,49$ I.15, of which $\$ 19,543.85$ was added during 1904. No less than $\$ 32,-$ 725 was paid in settlement of death claims, under the Mortuary Benefit scheme.
As the three chief officers had already been elected by acclamation, it remained to choose five directors out of ten members nominated. The following were appointed: J. Rousseau, J. Patterson, W. H. Hayes, F. Duggan, G. Brooks.

An effort will be made to persuade the Dominion Government to change Thanksgiving Day hereafter from Thursday to Monday; in this effort the other associations will be asked to cooperate. The objection to Thursday is that the holiday cannot be enjoyed by men who are on the road, and cannot afford to make two trips home in the week. This difficulty would be obviated by a change from Thursday to Monday.

## A DISTINCTION.

Foreladies rule the dry goods shop; Salesladies stand behind The counter and prepare to chop Two yards off any kind.
Cashladies wander up and down The long and crowded aisles;
The lady manager in brown,
Displays the latest styles.
Typewriting ladies, proud and chill, Sit ready to make out the bill.
Fine ladies all-but who are those?
Just women come to buy some clothes.
-Cincinnati "Commercial-Tribune."

And what if Trade sow cities Like shells along the shore, And thatch with towns the prairie broad With railways ironed o'er?
-Emerson(World-soul).

## The Toronto General Trusts Corporation.

## Semi-Amnual Dividend*

Notice is hereby given that a Dividend at the rate of Seven and One-Half per Cent. ( $7 \frac{1}{2} \%$ ) per annum on the Capital Stock of this Corporation has been declared for the half-year ending 31st December, 1904, and that the same will be payable on and after
Tuesday, 3rd January, 1905.
The Transfer Books of the Corporation will be closed from the 19th to the 31st days of December, both days inclusive.

By order of the Board,
J. W. LANGMUIR, Managing Director.
Toronto, 1st December, 1904.

## AGRICULTURAL

## Savinge and lonk company. <br> Dividend No. 65.

Notice is hereby given that a Dividend at the rate of Six per Cent. per annum has been declared for the current half year, upon the Capital Stock, payable on and after

## 3rd January next.

Transfer Books closed from 15th to the 31st instant.
London, 5th Dec. 1904.
C. P. BUTLER,

THE DOMINION SAVINGS \& INVESTMENT SOCiETY

Masonic Temple Buildine,
LONDON, $\qquad$ CANADA
Capital Subscribed. $\qquad$ $. \$ 1,000,00000$ Total Assets, ist Dec., 1goo.. 2,272,980 88
T. H. PURDOM, Esq., K.C., President. NATHANIEL MILLS, Manager

## THE

Trusts \& Guarantee company, Limited,

## 14 King Street West TORONTO <br> DIVIDEND NOTICE.

Notice is hereby given that a half-yearly Dividend for the six months ending Dec. 31st, 1904, at the rate of Five per cent. per annum, has this day been declared upon the Paid-up Capital Stock of the Company, and that the same will be payable at the offices of the Company on and after

## Jan. 1st, 1905.

The Transfer Books will be closed from Dec. 20th to Dec. 31st, both days inclusive.
T. P. COFFEE,

Torento, Dec, 15th, 1904. Manager,

## BANK OF MONTREAL

Established 1817
Incorparated by Act of tarliament Capitat, all Paid-up, $\$ 14,00,000$ o,
 Head Office, MONTREAL Board of Directors Board of Directors
T. HON. LoH DTRATHONA

Sir Geo. A. Drummond, K.C.M.G., Vice-President. rresident. A. T. Paterson, Esq. E. B. Greenshields, Esq. Sir William U. Macctonald. R. B. Angus, Esq. James Ross, Esq. R. G. Reid, Esq. Hon. Robt. MacKay E. S. OLOUSTON, General Manager.
A. Macnider, Chief Inspector and Superintendent of Branches.
H. V. MEREDITH, Assistant General Mavager, and Manager at Montreal.
H. V. Meredrti, Assistant General Mapager, and Manager

BRANCHES IN. J. HUNTER, Assistant Inspector, Winnipeg.
Ontario Ontario-Con. Montreal-Oon. $\quad$ Weat Knd Br . Winnipeg, Man. Almonte
Belleville Aleelleville
Brantford Brantiford
Brockville Brockrvile
Onatham
Collingwood Collingwood
Cornwall Coonnwawt
Deseronto $\underset{G}{\text { Fort Wilili }} \mathrm{m}$ Guaelph
Gamilton

| Kingston |
| :--- |
| Linday |
| Lind | $\qquad$

> Quebec
Low
$\qquad$
IN NewfoundLand-St. John's, -Bank of Montreal. Birchy Cove (Bay of tilande)-Bank in Great brita In tee United States-New York-R. Y. Hedden and J. M. Greata, agents 59 Wall St, Bank of Montreal.
Bangekn in fireat britain-Iondon-The Bank of England. The Union Bank ct
 Soctar - The British Linen Emompay kank, and Branches
Bankers in Tuk United states-New Yori- The National Oity Rank. The Bank of


## The Canadian Bank of Commerce

DIVIDEND NO. 75

Notice is hereby given that a dividend of three and one-half per cent. upon the capital stock of this institution has been declared for the current halfyear, and that the same will be payable at the Bank and its branches, on and after

Thursday, the First Day of December next.
The transfer books will be closed from the 16th to 3oth November, both days inclusive.

The annual general meeting of the shareholders of the Bank for the election of Directors and for other business, will be held at the banking-house, in Toronto, on Tuesday, the 1oth day of January next. The chair will be taken at twelve o'clock noon.

## By order of the Board,

B. E. WALKER,

Toronto, 25 th October, 1904. General Manager.

## Bank of Nova Scotia

Cafital Paid-Uf, $\$ 2,000,000$. Reserve Fund, $\$ 3,100,000$. HEAD OFFICE, - - HALIFAX, N. S.

DIRECTORS:
John Y. Payzant, President. Chas. Archibald, Vice-President.
R. L. Borden, G. S. Campbell, J. W. Allison, Hector McIrves, H. C. McLeod.

GENERAL MANAGER'S OFFICE, . TORONTO, ONT.

> H. C. McLeod, General Manager.
12. Waters, Supt. Branches.

Geo. Sanderson, Inspector,
C. D. Schurman, Inspector.

## BRANCHES.

Nova Scotia-Amberst, Annapolis, Antigonish, Bridgetown, Dartmnuth, Digby, Glace Bay, Halifax, Kentvile, Liverpool, New Glasgow, North Sydney, Truro, Westville, Windsor, Yarmouth
British Columbia-Vancouver.
sen srunswick - Vampoutun, (hatham, Fredericton, Moncton, Nowcastle. Por Prince Edward Island - Charlottetown Northwest Territories - Calgary, Edand Summerside.
Ontario - Arnprior, Berlin, Hamilton, Ottawa, Toronto.
Quebec - Montreal and Paspebiac.
Manitoba - Winnipeg.
Northwest Territories - Calgary, Edmonton, Fort Saskatchewan, StratbNewfoundland - Harbor Grace and St. John's.
West Indies - Kingston, Jamaica.
Onited States - Boston and Chicago.

## THE MOLSONS BANK

$\$ 3,000,000$
RESERVE FUND-
$\$ 3,000,000$
Incorporated by Act of Parliament, 1855.

## HEAD OFFICE

MONTREAL


Aaknts in Grgat Britain and Colonies-London and Liverpool-Parr's Bank, Limited Ireland -Munter \& Leinster BoLoniks-London and Liverpool-Parris Bank,
The Union Bank of Australia, Limited. South Africa-The Austran and New Zandard Bank of South Afrlea, Limited. Foreign AoEnts-France-Societe Generale. Germany-Deutache Bank. Belgium
Antworn-Ia Banque Antworp-La Banque d'Anvers. China and Japan-Hong Kong and Shanghai Baudit in AGENTS IN UNITED STATES.-Agents and Correspondents
Collections made in all parts of the Dominion, and returns promptly remitted a Ciwest rates of exchange. Commercial letters of Oredit and Traveler

## BANK OF ${ }^{\text {THE }}$ BRITISH NORTH AMERICA

Established in 1836.

Incorporated by Royal Charter in 1840 .


Drafts on South Africa and West Indies may be obtained at the Bank's Branches. AGENCIES IN THE UNITED STATES, Etc.
New York-52 Wail street-W. Lawson \& J. C. Welah, Agents.
San Francisco-120 Anasome Street-H. M. J. McMichael and A. Ir land, IActing
Chicago-Merchaats Loan and Trust Co. Meara, Glyn \& Co-
Foreign Agents-Liverpool-Bank of Liverpool. Sootland-National Bank of Scotiand Foreign Agents-Liverpool-Bank of Liverpooi. Sootland-National Bank of Scotiand National Bank, Limited, and branchea. Australia-Union Bank of Australia, Limited.
New Zealand-Union Bark of Australia, Limited, India, China and Japan-Mercantile Bank of India, Limited. West Indias-Colonial Bank. Paris-Credit Lyonnais. LyonF - Credit Lyonnais Agents in Oanada for Colonial Bank, I ond on \& West Indies.

## The Dominion Bank.

Notice is hercby given that a dividend at the rate of TEN PER CENT PER ANNUM, upon the Capital Stock of this Institution, has been declared for the quarter ending $\mathbf{3}^{1}$ st December next, and that the same will be payable at the Banking House in this City on and after

## Tuesday, the Third Day of January next.

The Transfer Books will be closed from the 2ist to the 3ıst December, both days inclusive.

The Annual General Meeting of the Shareholders will be held at the Head Office of the Bank in Toronto, on Wednesday, 25th January next, at twelve o'clock noon. By order of the Board,
T. G. BROUGH,

Toronto, 26th Nov., 1904.
General Manager.

## THE STANDARD BANK OF CANADA

Lapital (authorrzed by Act of Parliament) $\$ 2,000,000$ Capital Paid-up ..... \$1,000,000

DIRECTORS
W. F. Cowan, President FRED. WYLD, Nicer resicent
W. F. Allen A.J. Somerville
T. R. Wood T. R. Wood W. Francis

Head Opficp, - TORONTO, Ont.
GEn P REID, Aqneral Manager

| Ailsa Oraig |  | AGENCIES | Harriston | Parkdale (Toronto |
| :---: | :---: | :---: | :---: | :---: |
| Beaverton | Srighton | Chatham | Kingston | Parkhill |
| Blenheim | Bruszels | Colborne | Lucan | Picton |
| Bowmanville | Canıpellford | Durham | Markham | Richmond Hill |
| Bradford | Cannington | Forest | Orono | Stouff |
|  |  | BANY |  | Toronto (Bay St. B Temple Bldz |

## PROMPT ATTENTION

Depositors having accounts with
National Trust Company, Limited
will receive Prompt Attention and every courtesy.

Deposits of $\$ 1.00$ and upwards taken at $31 / 2 \%$.

Interest paid or credited half-yearly

22 King Street East, Toronto.

The
Barber \& Ellis Company, Limited.

TORONTO WAREHOUSE:
Nos. 33, 35, 37 and 39 Alexander Street.

## Factory in

 BRANTFORD.
## ENVELOPES made in great variety.

## Mercantile Summary.

Hull, Que, last week lost a well known citizen in the person of Theophile Viau, the contractor, who died of consumption of the throat at the age of 57 . He did a large share in the construction of the local waterworks.
The Dominion Government has awarded the contract for the new PostOffice building at Wimnipeg to Thomas Kelly, of that city, the price being $\$ 529,000$. It has also awarded the contract for a new immigration shed at Halifax to John McInnes, of Halifax, for \$75,000.
Peterboro is a large and active place, with growing manufactures. We notice a recent partial statement of the town's finances from which it is gathered that the municipal receipts for the year 1904 have been $\$ 158,184$, and the expenditures $\$ 156,000$. The taxes raised were $\$ 106$, 595.

The William Davies Company, packers and provision merchants, of Toronto, are making plans to establish an extensive branch of their business in Mont. real. They are leasing from the Montreal Stock Yards Company, three and a half acres of land, and propose to build a packing house on this property. They also purpose to operate stores in the city of Montreal. It is their intention to kill both cattle and hogs there.
The Farmers' Advocate and Home Magazine is one of the best conducted of the many journals which come to our table each week. In the Christmas number, however, it excels itself, the pretty cover and the sixty-four pages enclosed within being equally well-appearing and well done. There is no more important class in the community than the Canadian farmer, and the paper now under notice does much toward helping him to realize the fact in earnest, and to teach him how to fill that position to best advantage. Besides articles setting forth in clear language, various points in the science and art of agriculture, there is much in the Farmers' Advocate of a general character to interest the farmer's home circle.
Illustration is getting to be a feature of modern publications. And the skill with which many pictures are reproduced is astonishing. There are full page halftones of two representations of the Madonna and Child in the Christmas Number of the Canadian Churchman, one the Carlo Dolci picture in the Pitti Palace, the other by a later artist, which are excellent. And the "Adoration of the Magi" in the advertisement of Robert McCausland, does credit to both designer and printer, while the dozen other pictures are of interest. Type and paper are clear, and the Monetary Times presses have done their work well. Two of the papers we have read, "Christmas in the Church," and "Christmas in the Home." Mr. Wootten has placed the price of this handsome piece of Christmas literature at twenty-five cents, and he ought to sell hundreds, in addition to his regular circulation.

## JENKINS \& HARDY

## ASSIGNEES,

## CHARTERED ACCOUNTANTS,

Estate and Fire Insurance Agents

| Street, . . . New Y |  |
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desiring to realize the Large Interest and Profits possible in legitimate Mining, Oil, Timber and Stocks, listed and unlisted, should send for our Booklets, giving full information, mailed FREE,
BUTCHART \& WATSON,
Confederation Life Building, Toronto.
CARTER \& COMPANY
Stocks, Bonds \& Investment Securities
21 and 23 Colborne street.


## THE COLONIAL

INVESTMENT AND LOAN COMPANY.

> HALF-YEARLY DIVIDEND.

Notice is hereby given that a dividend of three per cent. ( $3 \mathrm{p} . \mathrm{c}$.) on the permanent preference stock of this company has been declared for the half-year ending December ${ }_{3} \mathrm{rst}$, 1904, and that a dividend of three per cent. (3 p. c.) upon the ordinary permanent stock of the Company has been declared for the half-year ending December 31st, 1904, and that the same will be payable on and after
Tuesday, the 3rd Day of January next.
The Transfer Books of the Company will be close irom the $5^{5}$ th to the $3^{1 \text { ist }}$ December inclusive. By order of the Board.
(Signed). A. J. JACKSON.
General Manager
Dated Tormito, November 29th, 190

## THE BANK OF TORONTO

Incorporated 1855 Head Office, Toronto, Can, Capital, ...........83,000,000
Rest,............ $3,300,000$ DIRECTORS frorge Gooderham, Pres.
WILLIM HENRY BEATTY,
Vice-Prosident.
 Dungan Coulson, General Manager BRANCHES
 Aronto. 5 officialale Barrie
Brockville Brockville
Cardinal $\begin{array}{ll} & \begin{array}{l}\text { Erchester } \\ \text { Elmavale } \\ \text { Gananoriue }\end{array} \\ \text { London } \\ \text { Cobourg } & \text { London East } \\ \text { Coldwater } & \text { Millbrook } \\ \text { Oollingwood } & \text { Oakville }\end{array}$ Ontario
Omemee
Peterboro
Petrolia
Port Hope
Preston
St. Oatharines
Sarnia
Stayner

Thornbur, Quebec Montreal (3 offices) Maisonneuve
Point St. Oharles Brit. Col.
Rossland $\begin{array}{ll}\text { Oil Springs } & \text { Stayner } \\ \text { Sudbury }\end{array}$ Bankers :-London, England-The London Oity and Midland Bank, Limited.
New York-National Bank of Commerce. Ohicago-First Natinal Bank. Collections made on the best terms and remitted for on day of payment
 Geo. R. R. Oockburn, Esq., President Drass, Esq. T. Walmakay, Esq. Fi, Vice-President

R. D. Perry, Esq. Hon. R. Harcourt R. Gra Flett, Esq. | Charles MoGill, General Manager, |  |  |
| :--- | :--- | :--- |
| Alliston | Collingwood | BRANCEES |
| Sindsay |  |  |
| Aurora | Oorwall | Montreal, Que. |
| Bowmanville | Fort William | Mount Forest |
| Buckingham, Que. | Kingston |  | R. B. Cald welli, Insp setor. Newmarket

Sudbury

Trenton Sts. Toront0-Scott and Wellington Sts. Queen and Portland Sts. Yonge and Richmond AGENTS York-Fourth National Bank and the Agents Bank of Montreal. Breston-Eliot National | York- |
| :--- |

## IMPERIAL BANK OF CANADA

head office


## THE QUEBEC BANK

ard Lemoine

Lemoine B
Upper Town
Branches Tros. MoD
Thetford Mines, Que.
Black Lake, Que. (Sub-age Black Lake, Que. (S
Toronto, Unt.
Three Rivers, Que. Three Rivers, Que.
Montreal $\begin{aligned} & \text { St. James St. } \\ & \text { St. Catherine }\end{aligned}$
Thorold, Ont
Founded 1818. Incorp'd 18aa
Head Office, Quebec Capital Authorized... $\$ 3,000,000$ Rest .................... 2, 500,000

Board of Directors: John Breakey, Esg, President
ohn T. Ross, Esq., Vice-President Boswell
gall General Manager

Sturgeon Falls, Ont. British North America, Hanover National Bank. Boston, National Bank of the Republio

## THECROWN BANK OF CANADA

Capital Paid-up .... $\$ 3,000,000$
Rest Account ....... 3,000,000 T. R. Merritt, Prors Prident W. Ramsay, Robert Jaffray Wlias Rogers
Kort Jaftray
Wm. Hendrie J. Kerr Osborne Charles Cockshutt

## TORONTO



## HORIZRD CAPIT $\$ 2,000,000.00$.

 Head Office, Toronto.G. de C. O'Grady,

> General Manager.

DIRECTORS:-Edward Gurney, President; Charles Magre, VicePresident; Charles Adams; Jeffrey H. Burland; John L. Coffee; BRANCHES:-Aylmer East, P. Q., Bracebridge, Brockville, Burford, Toronto, Woodbridge, Woodstock.
BANKERS:-CANADA-The Bank of Montreal. GREAT BRIAAN:- The National Bank of Scotland Limited, London. Bank, New York. Fort Dearborn National Bank, Chicago. Bank of Pittsburgh National Association, Pittsburgh, Pa.

## THE BANK OF OTTAWA.

## Head Office,

Capital Authorize
$\$ 3.000,000 \infty$ Wellington Street, Ottawa, Ont. $\left\lvert\, \begin{gathered}\text { Capital } \\ \text { Rest ...................... } \\ 2\end{gathered}\right.$ THIS BANK HAS - 28 Offices in Ontario - 8 in Quebec -4 in Manitoba - 2 in North West Territories
It invites the accounts of incorporated firms, and individuals, and is predared to grant the best terms consistent with conservative banking
GEO. HAY, President. DIRECTOR
H. N. Bute. Hon. Geo. Bryson M Maclaren, Vice-President. Fraser. Iohn Mather. Denis Murphy, M.L.A George H Ferley GEORGE BUKN

General Manager.

## UNION BANK OF CANADA

## Establisned 1865

 HEAD OFFICE, - QUEBEO Capital Authorized, $84,000,000$Capital Subscribed,
$2,500,000$ Capital Paid-up, $\quad 2,500,000$ Rest - - 1,000,000 Board of Directors: Andrew Thomson, Esq., President
D. O. Thomson, Esq. E. Giroux, Esq. E. J. Hale. Esq. Wh. Wm. Frice, Esq.
 J. G. BILLETT, Inspeotor. I F. W. ©. ORISPO, Assistant Inspector.
H. B. SHAW. Superintendent Western Branches.

 National Bank of the Republic. MiNNEAPOLIS-National Bank of Commerce, ST. PAUL
-St. Paul National Bank. GRET FALLs, MoNTANA-Firat National Bank. OHiOAGO
 Dexnoit, Mich,-First Natlonal Bank

## THE ROYAL BANK OF CANADA.

Capital Paid-up, $\quad \$ 3,000,000$
3, 192,70 Head Office, Halifax, N.S. oard of directors : Thos. E. Kenny, Esq ${ }_{\text {IV }}^{\text {Vice-Pres }}$ Prent Wiley Smith, Esq. H. G. Bauld, Wiley Smith, Esq. H. G. Baul
Esq., Hon. David Mackeen.
Chief Executive Omice, Montreal, Que.
E. L. Pease, General Manager ; W. B. Torrance, Superintendent of Branches mherst, N.S. C. E. Neill, Inspector.
Antiǧonish, N.S. Halitax, N.S. Branehes:
Bathurst, N.B. Newcastle, N.B. Summerside, P.E. Bathurst, N.B. Charlottetown, P. E. I Cumberland, Dalhousie, N. B Dalhousie, N.B Edmundston, N. N, B. Frodericton, N.B. Grand Forks, B.C. $\begin{array}{lll}\text { Guysboro, N.S. } & \text { Nanaimo, B.C. } & \text { Nelson, B.C. } \\ \text { St. John, N.B. } \\ \text { Gohn's, Nfd. } \\ \text { St. }\end{array}$
Agencies in Havana, and Santiago de Cuba, Camaguey, Cuba; New York, N.Y
Great Britain, Bank of Scotland. France, Credit Lyonnais. Germany, Deutsche Bank. Spain, Credit Lyonnais. China and Japan Hong Kong \& Shanghai Banking Corporation. New York, Chase National Bank. Boston, National Shawmut Bank. Chicago, Illinois Trust and Savings Bank.
First National Bank. Buffalo Marine National Bank of Buffalo.

## The Metropolitan Bank.

Capital Paid-up, $\$ 1,000,000$ । Reserve Fund, $\$ 1.000,000$ TORONTO.

## Head office, <br> W. D. ROSS, DIRECTORS

 NANAGERHIS HONOR Mr. W. MORT
RADSHAW, Esp.. F.I.A.
 D. E. THOMSON, EsQ Thos. BRADSHAW, Eso., F.I.A.
 $\begin{array}{llll}\text { Brigden } & \text { Milton } & \text { Streetsville } & \text { cor. College and Bathurst Sts. } \\ \text { Brockville } & \text { Petrolia } & \text { Sutton West } & \text { cor. Dundas and Arthur Sts }\end{array}$ $\begin{array}{lll}\text { Brockville } & \text { Petrolia } & \text { Sutton West } \\ \text { Brussels } & \text { Petlington } & \text { cor. } \\ \text { Pur. }\end{array}$ Brussels
East Toronto Agents in New York: The Bank of the Manhattan Company

EASTERN TOWNSHIPS BANK.

## DIVIDEND No. 90.

Notice is hereby given that a Dividend of Four per Cent. for the current half-year has been declared upon the Paid-up Capital Stock of this Bank but on new stock to apply from date will be payable at the Head Tuesday, the 3rd Day of January next.
The Transfer books will be closed from the $15^{\text {th }}$ to the $3^{\text {rst }}$ December, both days inclusive. By order of the Board. JAMES MACKINNON,
Sherbrooke, 6th December, 1904 General Manager.

## The TRADERS BANK OF CANADA

Incorporated 1885. Head Office, TORONTO Capital Authorized . $\$ 3,000,000$ Capital Subscribed. . $2,448,800$ Capital Paid-up Rest H. S. Strathy, General Manager A. M. ALLEX, Inspector

Bonrd of Direot
D. WARREN, EsE Board
President N. J. R J. R. Stratton, Vice-Presider
Sheppard, Esa., Wanbaushene


# The <br> Northern Electric <br> AND 

Manufacturing Co., Limited
MANUFACTURERS OF AND DEALERS IN

## Electrical Apparatus

## and

Supplies
OF EVERY DESCRIPTION
Special atterition to
all classes of

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## MONTREAL

## BANKERS.

From the following list our readers can ascertain the names and addresses of bankers who will undertake to transact a general agency and collection business in their respective localities

## $\mathbf{M E A F O R D}^{\text {EAF Grey County }}$ C. H. JAY \& CO'Y

 Agents. Money to loan. $\mathrm{G}^{\text {EORGE F. JEWELL, }}$ and Auditor, Office, $\mathrm{s}^{6 \mathrm{y}} \mathrm{I}$ D.A... Public Accountant Ontario.COUNTIES Grey and Bruce collections made on commission, lands valued and sold, notices served. A general financial business transacted. Leading loan
companies, lawyers and wholesale merchants given as references. H. H. Miller, Hanover.

## The Grenfill Ilnvestment Co, BANKERS

 GRENFELL, N.W.T.A General Banking and Financial Business transacted, Special attention given to collections on
Tiree, Mariahilf and Pheasant Forks.

Jas. Young-Thomson Mgr.
STENOCRAPHERS
when cutting stencils on the UNDERWOOD, find that the letter $o$ and the cipher do not cut out, leaving an ugly looking hole in the finished work.

## "Il's a Parfect Mactina."

## UNTEE TYPEWRITER CO., limited,

SOLE CANADIAN DEALERS.

## Mercantile Summary

It is announced that the Kingston Locomotive Works have received from the Canadian Pacific Railway an order for ten more mogul engines, to be completed within the next ten months.
What is described as the latest passage through the Welland Canal since it was opened is that of the steamer "Wacondah." The last boat to pass down the Welland Canal; left Port Dalhousie at four last Friday, with wheat for Kingston.
It is announced that Government has purchased two post-office sub-station sites in Montreal. The properties are on St. Catherine and Cathedral streets. The St. Catherine Street site is near University Street. The lot has a frontage of seventy-five feet and a depth of ninety feet. The price was about $\$ 37,000$. The Cathedral Street lots comprise 13,393 square feet. The price was about $\$ 48,000$. The contract for the pneumatic tubing has been let.
For the first time in marine history, says a New York letter, the task of towing a laden barge 15,000 miles, from New York to the California coast, was begun on the 16th. Both the barge and the towing steamer, the Standard Oil Company's tank steamship "Atlas," are laden with cargoes of oil. The cargo of the Atlas will be used as fuel on the voyage. It is expected that the trip will occupy from seventy to eighty days. It is the intention to avoid doubling Cape Horn by going through the Straits of Magellan.
A permanent board of directors for the Canada Car Company, a large industrial concern, organized several months ago, was elected last Friday in Montreal. The directorate is composed of Sir H. Montagu Allan, H. S. Holt, E. L. Pease, of the Royal Bank of Canada; Frederic Nicholls, of the Canadian General Electric; F. N. Hoffstot, president, and J. N. Friend, vice-president of the Pressed Steel Car Company, and W. P. Coleman, of the American Car \& Foundry Company. The directors appointed W. P. Coleman president and general manager, and Sir H. Montagu Allan vice-president. The company has been organized with a capital of $\$ 3,000$,ooo, half of which has been subscribed in Canada and half in the United States. The company has some thirty acres at Turcot, and the foundations of their new shops are already completed. They will build freight and passenger coaches, and have already entered into a contract with the Grand Trunk Pacific for fifteen cars a day for five years. They expect to employ 1,000 men. "We expect to be turning out cars by next August," Mr. Frederic Nicholls, of Toronto, said last night. "We are all set now, and we are going to make things hum." The company has, during the last fortnight, it is said, let more than $\$ 300,000$ worth of jobs. Competition was keen, tenders coming in from many American companies. Nearly all the contracts, how-


## A PRESENT OF A

 SUIT CASEis a present that will last many Christmas days. It is easy and a pleasure to choose a Suit Case toom our stock because we have variety, and every case is so wel finished that ore is easily satisfied. $\because$ We make all sizes, all colors and sall qualities. $\because$ Prices are from
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## $\$ 4.25$ up to $\$ 30.00$.

If you live out of town and want a catalogue of ererything that is new for this year in Traveling goods and Leather Goods write at once for Catalogue M. $\because$ We pay express charges in Ontario.

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R. Wilson-Smith \& Co. STOCK BROKERS
Guardia Chambers, 160 St. Jamess Street, Montreal
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Orders for the purchase and sale of stocks and bonds listed on the Montreal, Toronto, New York and London Stock Exchanges promptly executed.

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Inquiries respecting investments freelv answered.

## The Ontario Loan and Savings Gompany

 Oshawa, Ontario[^1]
## DEBENTURES.

$\$ 3,000,00$ Township of Mornington To Yield 4 $1 / 4 \%$

SEND FOR PARTICULARS.

## H. O'HARA \& CO.,

30 Toronto Street, TORONTO.

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Members Toronto Stock Exchange

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Always have on
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## OSLER \& HAMMOND <br> Sock Brokers and Financial Agonts. 18 King 8t. West, TORONTO

Dealers in Government, Municipal, Rellway, Cs Trust and miscellaneous Debentures. Stciss on Loddon, Eng., New York, Montreal and Toronto Exehanges bought and sold on commission.

## H. Molaren \& Co, COMMISSION MERCHANTS \& BROKERS

Agents for-The Dominion Radiator Co The Metallic Roofing Co.
Anti-Friction Alloys, Ltd., Atlas Metal. Hart Emery Wheel Company, Limited, John Williams \& Co., Metal and General Merchants, London, England.
706 Graig Sír, MONTREAL.

## Wm. Barber \& Bros.  <br> OEORGETOWN, - - ONTARIO manufacturers or

Book Papers, Weekly News, and Colored Specialties

JOHN R. BARBER

[^2]
## Mercantile Summary.

The Canada-Middlesex Railway Company purposes to construct a railway from some point on the Niagara River to London.
The United Lumber Company, Limited, of Montreal, capital $\$ 250,000$, has received a Dominion charter giving it power to acquire the assets and business of the Three Rivers Planing Mills.
The Steel Radiator Company, Limited, of Toronto, has been incorporated under Ontario laws. Its capital is stated at $\$ 500,000$. Among the directors are C. E. Safford and J. G. Smith, of Toronto.

The London \& St. Clair Railway Company proposes to apply to the Dominion Parliament for power to construct and operate a railway from somewhere on the line of the Ontario and Quebec Railway west of London to Sarnia, or some point between that place and Lake St. Clair on the St. Clair River.
T. S. Beilby \& Co., jobbers of millinery, etc., Ottawa, a concern which has been in existence only since June, 1902, has become involved. They assigned last week, after frequent suits had been instituted against them, and now propose to pay a composition of 35 cents on the dollar.
It is proposed to wind up the Ottawa Milling Co., Limited, a concern which was incorporated in 1900 with a capital of $\$ 40,000$, an amount which was subsequently increased to $\$ 99,000$. It is understood this decision was arrived at by the shareholders owing to the difficulty in securing a suitable manager.
A Montreal clothier named B. Todorofsky, is reported in embarrassed shape, and is said to have made an offer of 20 cents in the dollar to some of his creditors.-Adrien Chartrand, of the same city, a dealer in boots and shoes, has arranged to pay 60 per cent. cash, on liabilities of $\$ 7,100$.-Ovila Chicoine, also a boot and shoe retailer, of Montreal, is trying to compromise at 25 cents on the dollar.
We note, under the heading of applications to the Dominion Government, one from the James Bay Railway Company to change its name, and to authorize it to lease or otherwise acquire the lines of the Quebec, New Brunswick, and Nova Scotia Railway Company, and to amalgamate therewith, also to build the following lines: From a point on the company's line south of Lake Muskoka, thence easterly to Montreal, passing through or near Ottawa, with branches to Ottawa and Hawkesbury. 2. From a point a: or near the French River, thence easterly to Montreal, passing through or near Ottawa, with branches to Ottawa and Hawkesbury. 3. From a point on the company's line at or near Sudbury, thence westerly and south of Lake Nepigon to a point on the Canadian Northern Railway west of Port Arthur, passing through or near Port Arthur, or with a branch to Port Arthur.

## LONDON \& PARIS EXCHANGE, LIMITED.

Dealers in Canadian and American Shares on Margin.
South African, Rhodesian, Westralian Shares dealt in for Investment or Speculative Account.
Options for one, two or three months executed on Shares listed on the London (England) Exchange.

## Canadian Office,

34 Victoria street Toronto.

Established $\mathbf{1 8}_{45}$

## L. COFFEE \& CO.. <br> Grain Commission Merchants

Thomas Flynn,
Board of Trade Building Joun L. Corpre.

Toronto, Ontario.

## Cable Adress "Therson" Toronto. Telephone Main 957

## THOMSON, TILLEY \& JOHNSTOH

 barristers, solicitors, \&o.Toronto General Trusts Building 59 Yonge St., Toronto, Can.
D. E. Themson, K.C. Strachan Johnston, W. N. Tilley.
R. H. Parmenter.

## GIBBONS \& HAPPER,

## Barristers, Solleitors, the

Office-Corner Riehmond and Carlin Streets LONDON, ONT.
ago. C. GIBBONs, K.C. fRED F, HARTEK

Tupper, Phippen \& Tupper

## Barristers, Attorneys, \&c.

WINNIPEG, CANADA
J. Stewart Tupper, K.C.
William J. Tupper,
G.

Frank H. Phippen
George D. Minty,
Gordon C. McTavish, $\quad$ Wallace McDonald, Solicitors for: The Bank of Montreal, The Bank of
British North America, The Merchants Bank of Canada, British North America, The Merchants Bank of Canada,
National Trust Co., Ltd., The Canada Life Assurance National Trust Co., Ltde Edinburgh Life Assurance Co.. The Canadian Pacific Railway Company, Ogilvie Flour Mills Co., Ltd., The Hudson's Bay Company, The Ontario Loan \& Debenture Compary, etc., etc.

## CLARKSON \& CROSS

Chartered Accountants,
Trustees, Receivers, Liquidaturs Ontario Bank Chambers, 33 Scott Street, Toronto E. R. C. Clarkson, F.C.A. W. H. Cross, F.C.A.

Establisbed 1864.
Clarkson, Cross \& Helliwell
Molson's Bank Chambers,
V́ancouver, British Columbia. (and at Victoria)
Powers of Attorney to be issued to
John F. Helliwell, F.C.A. (Can.)
Clarkson, Cross \& Menzies
Molson's Bank Building,
228 Portage Avenue,
Winnipeg, Manitoda.
Powers of Attorney to be issued to
Jonn H. Menzies, F.C.A. (Can.)

The Canadian Corundum Wheel Company, of Hamilton, is doubling the size of its factory, and will, we are told, shortly start a new industry so far as Canada is concerned, namely, the vitrifying of emery wheels.

# Embezzlement <br> Sovered by the Bonds of <br> THE DOMINION OF CANADA <br> gUarantee \& ACCIDENT INSURANCE CO., <br> Who Issue Bonds for all POSITIONS OF TRUST, \&C. Write for Particulars. <br> J. E. ROBERTS, Cen'I Manager, TORONTO. 

## For Quality and Purity BUY <br> "EXTRA granulaten"

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Special attention is directed to our new Lump Sugar.
"DOMINO"
the size made and used in New Ycrk and Paris and put up in 50 and 100 lb . boxes.

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## $51-53$ WELLINGTON ST. WEST

with a completely new "up-to-date" stock
Paper, Stationery,
Office Supplies,
Leather Goods,
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Supplies.

## BROWN BROS, Lumite.

Manufacturing Stationers, toronto
Telephone Main $3852-3853$, Factory ${ }^{8} 854$.

## Mercantile Summary.

An estimate made of the present season's lumber cut in Georgian Bay region places it at two-thirds that of last year.
W. J. McDonald's general store and bakery at Reserve Mines, Glace Bay, C.B., have been destroyed by fire at a loss of $\$ 20,000$. Insurance less than onehalf of that amount.
The Canadian Northern Railway purposes to use a fleet of steam boats on the Upper Lakes to bring down to French River the freight brought to its western branch to Port Arthur. Thence it will go east to the Atlantic, by way of the Intercolonial.
The Iron \& Steel Company of Canada's rolling mills at Belleville, Ont., were on the 16th inst., offered for sale at public auction, but the bids offered, which were $\$ 25,000$ and $\$ 50,000$, did not come up to the reserve price, and the sale was declared off. In the meantime private tenders are invited.
The Canadian General Electric Company is making a shipment to the Mexican Light \& Power Co., Mexico City, of two steam turbine engines, of a capacity that will provide 500 kilowatts of electric power; the first, is is believed, ever used in that country. They will furnish about $\mathrm{I}, 300$ horse-power.
St. Michael's Church at Belleville, Ont., was on the 17 th inst., completely destroyed by fire. The church was almost new, and cost $\$ 80,000$, besides which there were some very fine stained glass windows, the organ, and other furnishings, which would bring the loss up to almost $\$ 150,000$. It was only partially insured.

The Buckingham Electric Railway, Light \& Power Co., will in future be known as the Lievre Valley Power, Traction and Manufacturing Company. It is endeavoring to obtain power from the Quebec Legislature to extend its lines already authorized; also to mine, manufacture, and deal in ores, minerals, chemicals, etc., and to carry on a general business as shipowners, wharfingers and warehousemen.
The excellence of the Canadian telestaphic route has again made itself manifest during the present war. In Ociober, a correspondent of the London Daily Telegraph forwarded via the Commercial Cables and the Canadian Pacific Railway telegraphs, one message of over 20,000 words describing operations in the Far East, and an editorial declared it to be due to the Commercial Cable Company to say that this dispatch of over 20,000 words was telegraphed from Vancouver to their office with remarkable rapidity and accuracy; indeed, almost without a slip. The other day the Telegraph published another long despatch from its special correspondent with the besieging army before Port Arthur, which was despatched from Feng-hwang-shen camp in front of Port Arthur, and cabled from Van-
the banker's and broker's FAVORITE PAPER FOR OFFICE STATIONERY.

## Burmese Bond <br> white strong

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Delicious Confections that every Grocer should keep are =. .

## COWAN'S

> QUEEN'S DESSERT GHOGOLATE CHOGOLATE GREAM BARS GHOGOLATE GINGER WAFERS, \&G.

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## EVERY DAY

Our "Daily Bulletin" the only thing of the kind in Canada. A most complete and reliable record of Failures - Compromises - Business Changes - Bills of Sale - Chattel Mortgages-Writs and Judgments for the entire Dominion.
We issue carefully revised reference books four times R. G. DUN \& CO

Lo

## CANADIAN WEST INDIA STEAMERS

Sail from Hallfax for Bermuda, The Windward Islands and Demerara every other Mouday, and for Jamaica once a month.
The demand for Canadian goods in West India markets is constantly growing, and prospective exporters should inquire as to freight peates by this line.

PICKFORD \& BLACK, HALIFAX.


RICH MAN, POOR MAN, ETC.
There is no man but what is the better of a good life insurance policy-the rich man to protect his investments - the poor man to protect his family. There is no better company in which to place the life insurance than the Manufacturers Life Insurance Company.

## MURRAY'S INTEREST

$\substack{\text { REVISD EDITIION. } \\ \text { pRIIE, sio.0. }}$ TABLES
Showing Interest on al! sums from for 1 day 10368 days, from 2 to 8 per cent. at $\frac{1}{2}$ per cent. rates.
B. W. MURRAY, - TORONTO.

Accountant's Office, Supreme Court of Ontario.

## TENDERS.

Tenders will be received by the undersigned up to 6 o'clock on Jan. 20th, 1905 , for the purchase of $\$ 35,000,00$ bonds of the Wetaskiwin Public School District No. 264, of the Northwest Territori es, repayable at a chartered bank in Wetaskiwin, in thirty equal consecutive annual instalments with $5 \%$ interest on the unpaid principal. interest payable yearly. First payment of principal and interest will be made January 2nd, 1go6. Vendors are to receive accrued interest to payment of purchase money.
J. STACEY ORR,

Sec.-Treas. Wetaskiwin S. D. Wetaskiwin, Alta.

The Manitoba Pressed Brick Company, Limited, Winnipeg, capital, $\$ 60$,ooo, has received a charter from the Manitoba Government.
The Canadian Pacific Railway has given a contract to a Glasgow firm for building three large steamers of, high speed for the Atlantic trade.
A contract has been given, it is stated, to Andrew Weir \& Co., of Glasgow, Scotland, for two steamers for the Canada-Mexico trade, having capacity of 4,500 tons of freight each, and of 50 first-class and 300 or 400 steerage passengers. The Mexican and Canadian Governments will each give a subsidy of \$50,000.
"Unlisted Securities, Limited," is the name of a newly incorporated company under the Ontario regulations, which will have for its object the purchase or other form of acquisition of bonds, debentures, shares in the capital stock of corporations, etc. Share capital will be $\$ 40,000$, and headquarters at Toronto, W. E. Watson and L. J. West, of Toronto, are named as provisional directors.
The Midland Railway, of Nova Scotia, which has a line from Truro to Windsor, will on January ist next, be taken over by the Dominion Atlantic Railway, having been purchased for $\$ 1,250,000$. The latter road thus obtains a valuable connecting link with the eastern end of the province. The former road will probably be extended to some point on Northumberland Strait, from which a line of steamers to Prince Edward Island will be operated.

## MANAGER WANTED.

Applications will be received for the position of Manager for the Province of Nova Scotia for the NORTH american LIfe assurance company, rendered vacant by the death of Mr. H. S. Wright.

This affords a splendid opportunity for a gentleman having the necessary qualifications for managing and extending the business of this most desirable Agency.

Communications will be considered as strictly confidential.
Address, Mr. T. C. MoCONKEY, Superintendent of Agencies, Toronto.

## MUNCIPAL BONOS

## Safest Form of Investment

We offer selected issues of City Bonds to Yield $3.50 \%$ to $4.50 \%$ on the investment
LEGAL AND BINDING OBLIGATIONS OF THE MUNICIPALITIES. For particulars
O'CONNOR \& KAHLER 49 Wall st., New York City.


## Tender Christmas Greetings

to the BANKERS and all other of their patrons who have co-operated with them in encouraging the manufacture by them of the finest grade of Art Metal Work.

Many Happy Returns of the Day.

The Keewatin Flour Mills, Company will shortly build another large mill. with elevators, barrel factory, railway siding and every facility for operating a concern of 5,000 barrels' capacity

For some time past there have been reports in Victoria, B.C., to the effect that the Great Northern Railway were about to abandon their interests in that city. This is now authoritatively denied. The Canadian Pacific also will make good their hold there, and will continue on an improved scale its car ferry service between Victoria and Vancouver.

The Cramp Steel Company, Collingwood, has now been reorganized on a different basis and under the title of the Northern Iron \& Steel Company, which is expected to begin operating the plant at an early date. This consists of two open hearth steel furnaces, with a complete equipment for making başic open hearth steel at a rate of about one hundred tons per day; rolling mills of the most modern type, capable of rolling double this amount of material every day into sizes suitable for the Canadian trade. A small mill is laid out for the purpose of rolling wire rods on the Belgian plan, and also to take care of a mixed product, such as bolt iron, nut iron, small angles, etc.
The firm of Marchand \& Co., general dealers, at St. Stanislas de Champlain Que., have assigned, owing about $\$ 2,500$. Dame Eugenie Dessureau, wife of F. N. Marchand, has been of late the legal proprietress of this business, her hus'band having been twice unsuccessful in the past.-J. A. Authier and S. Charette, doing business at La Macaza, Que., in the county of Ottawa, under the style of La Macaza Lumber \& Timber Co., have assigned. Authier was previously a blacksmith and implement agent, and Charette was a few years ago unsuccessful as a general merchant at The Brook, south of Ottawa.-An assignment has been made by J. O. Godin, tinsmith, etc., Ste. Flore. He has been some ten years in business, but of late had been often sued on account of his lack of promptitude in settlements. W. J. Steele, general merchant at Calumet, Que., lately reported in these columns as insolvent, is seeking a compromise at the rate of 25 cents on the dollar, cash.-T. Bastien, of Ste. Therese, Que., a blacksmith by trade, should evidently have stuck to his anvil. Three years ago he started storekeeping, and last summer he was obliged to compromise at 40 cents on the dollar. Now he has assigned.-We recently noted the assignment of Dr. A. Fournier. who carried on a drug shop at Ste. Anne de Beaupre, Que. He now is before his creditors with a proposition to pay them 35 per cent of their claims for a dis-charge.-Adelard Bergeron, dealing in groceries and liquors, at Iberville, Que., has assigned. He has been in business since 1899, but has been often found slow pay. His estate is offered for sale by the curator.

## COAL The Very Best Grades of COKE <br> steam and blagksmith coals and FOUNDRY COKES

Shipments made Direct from Mines to any Point in Ganada
JAMES H. MILNES \& COMPANY, Head offlce, 86 King St. E. । TORONTO. | Docks, Foot of Yonge St.

## We Will Bond You


Fidelity - . Contract Probate - - Court
Official
BONDS
THE UNITED STATES Fidelity \& Guaranty Co.,
Head Office for Canada,

A. E. KIRKPATRICK,<br>Manager for Canada.

## REGORD FOR 1903.



## Confederation Lífe

ASSOCIATION, HEAD OFFICE, TORONTO. Policies Issued on all Approved Plans.
W. H. BEATTY, ... President

W, D. MATTHEWS, FREDERICK WYLD,
w. C. MACDONALD

Actuary.
J. K. MACDONALD

MANAGing- Director.

## SWEET саиада <br>  <br> <br> CIGARETES <br> <br> CIGARETES STANDARD OF THE WORLD

SOLD BY ALL LEADING WHOLESALE HOUSES.

A RECOMMENDATION TO GEN. SPINNER.

Applicants for Government positions under the civil service have a more or less discouraging time of it. It was not
so in the olden days, when positions were first thrown open to women during the Civil War. Here is the story of the appointment under General F. E. Spinner of one who is still a clerk in the Treasury Department.
"It was in 1864," she said, "two years after the appointment of women had become a permanent thing, I was in Washington visiting a sister, I made up my mind that I wanted a position, and so, without saying a word to any one, 1 went to the Treasury and made my own application. I simply walked into the General's office, and said:
"'General Spinner, I would like a position in the Treasury." The general looked up carelessly, and then went on with his work.
"'How long have you been in Washington?" he asked.
"'Three years."
"'What influence have you?' he asked.
"'What influence?' I stammered. '1 don't know what you mean.' I was beginning to get embarrassed.
"'Yes; influence,' he said. 'What Congressman do you know?
"'I don't know any,' I faltered. This time the general threw down his pen, leaned back in his chair and looked at me.
.'You've been in Washington three years and don't know any Congressman?' he queried. 'Good! That's recommendation enough. The position is yours.'"

## DeLays are dangerous.

The Accident and Sickness Policies
issued my тнe
CANADIAN CASUALTY and Boiler INSURANCE CO.
22-24 Adelaide St. Ezst, TORONTO
are by far the REST. CHEAPEST and
MOST COMPREHENSIVE in the market.
Full Information Freely Given.
A. C. C. DINNICK, Managing Director.

The British Canadian Loan \& Investment Company, (Limited.)

Dividend Number 54.
No ice is hereby given that a Dividend at the rate of Five per cent per annum on the Paid-up Capital of the
Company, for the hall- ear ending 3 1st Decenber, 1004. Company, for the hali-jear ending 3st the same will be parable on the Thita liny of Ja, uary zext. payable on the Tiansfer Bocks will be clored from the zoth to the 3 :st proximo. both days inclusive.
By order of the Directurs. ERNEST S. BALL
Toronto, roth November, too4. Manager.

## HOW IT WENT.

Buffalo Courier: Thomas A. Edison was one day explaining an intricate machine to a newspaper writer.
"Do you understand?" Mr. Edison would ask. And, a moment later, "Now do you understand?"

The poor journalist tried to follow the

## Internal Furnace Saves Ten Per Cent.



An externally fired boiler wastes fuel because of the radiation of heat from the outside of the brickwork and the leakage of cold air above the fire, which causes a double loss by heating the excess of air and by producing imperfect combustion.

In a Robb-Mumford internally fired boiler the heat is transmitted directly to the water; and air cannot get into the furnace except through the regular drafts. This makes a saving of at least Ten per cent.

AGENTS:-Wm. McKay, 320 Ossington Avenue, TORONTO.
Watson Jack \& Company, Bell Telephone Building, MONTREAL. J. F. Porter, 35 D Carlton Street, WINNIPEG.

## Toronto Prices Current.


swift sentences of the inventor, but the effort was vain. Every little while he would have to stop and say that just there, he did not quite understand; and then sighing, Mr. Edison would begin all over again.
"I know I am very green as regards machinery," the poor journalist said, apologetically.
"Oh, no, I have seen greener," said Mr. Edison. "Did I ever tell you about the fireman I once met in Canada?"
"Well, in a certain Canadian town where I was running a telegraph office in my youth, a new factory, with a very fine engine house was put up. I visited the factory one day to see the engine. The engineer was out, and the fireman, a new hand, showed me about. As we stood admiring the engine together, I said:
"What horse-power has this engine?"
"The fireman gave a loud laugh.
'Horse-power?' he exclaimed. 'Why man, don't you know that the machine goes by steam?'

## CALENDARS.

A week or more before Christmas the calendars for the year 1905 began to come in from our friends and customers. And the first ones that reached this office were among the prettiest. A charming and a natural scene is the picture of "The Winner," in the calendar of the Moffat Stove Co., at Weston. A capital-ly-colored group of four girls in the cockpit of a yacht are guiding her to the goal in front of half a dozen other yachts. Another pretty production is the picture of "Her Ladyship," like a portrait by Greuze, with the face of a marquise and the tangled red hair that novelists delight in. This is from the Great West Permanent Loan Co., of Winnipeg.
Mr. R. W. Tyre, manager for Canada, and Mr. E. P. Pearson, Toronto agent, of the Northern Assurance Co., of London, England. This company's calendar for 1905, under the caption, "Canada, the Land of Promise," represents a crimsonrobed female, her head crowned with maple leaves, holding open gigantic gates beyond which are to be seen prairies and rivers and low hills. The meaning is plain..."Enter in and possess the Land."

MONTREAL MARKETS.
Montreal, 2Ist Dec., 1904.
Ashes.-Offerings are few, and though the present demand is very light, values
are well maintained, and first quality of pots still bring $\$ 5.90$ to $\$ 5.95$; seconds, $\$ 5.40$ to $\$ 5.45$ per cental. Pearls are quoted approximately at $\$ 7.50$ to $\$ 7.75$, but there has been no recent business to establish a definite quotation.

Boots and Shoes.-Most of the factories intend shutting down next week for the customary ten days' holidays, which the operatives take at this season, and meanwhile business is on the quiet side. Wholesale manufacturers do not relish the prospect of an advance in price of leather, such as tanners are talking of.
Cements and Firebricks.-Business in these lines is practically dead at the moment, owing to the approaching holiday season, and the quite severe cold spell which has prevailed during the past two weeks. Quotations are steady at $\$ 1.85$ to $\$ 2.05$ for Belgian cement; English, $\$ 2$ to $\$ 2.20$; American, $\$ 1.90$ to $\$ 2.15$. Firebricks, $\$ 18$ to $\$ 23$ per thousand, as to brand.

Dairy Products.-There were shipped last week via St. John, N.B, and Portland 15,640 boxes of cheese and 2,000 packages of butter, making the total ex ports since the close of navigation at Montreal 76,614 boxes of cheese, and 9,598 packages of butter. The Liverpool cheese cable is sixpence higher, and holders are very firm in their quota tions for choice quality, declining, it is said, $10 \frac{1}{2} \mathrm{c}$. The market for butter is, if anything, stronger, and fine dairy com
mands $171 / 2 \mathrm{c}$.; for fine to choice creamery, $211 / 4$ to $213 / 4 \mathrm{c}$. is asked locally.
Dry Goods.-In a wholesale way there is comparatively little doing, and travelling salesmen are all at home for the holidays and for the revising of samples before starting out afresh after the New Year. Snow roads, which are needed to make country trade really brisk at this season, are still lacking in a good many sections of this district, but retail payments are said to be well kept up. A feature of the week is the ac-

## Manufacturing Premises in

## St. Catharines FOR SALE OR EXCHANGE.

## BRICK-about 40,000 square

 feet floor space, centrally situated on line projected Electric Road-Electric Power at reduced rates - competitive freight rates-Rail v. Waterabout one acre land - good drainage, adjacent to CanalBoiler and Engine. Will exchange for Manitoba or other property.E. R. C. CLARKSON, ${ }_{33}$ Scott St., Toronto

## 

(incorporated by the state of new york.
The Company OF the People, BY the People, FOR the People.

## ASSETS, \$105,656,311.60

## Proof of Public Confidence

This Company has more premium-payıng business in force in the United States than any other Company, and for each of the last 10 Years has had more New Insurance accepted and issued in America than any other Company.
The Number of Policies in force is greater than that of any other Company in America, greater than all the Regular Life Insurance Companies put together (less one) and can only be appreciated by comparison. It is a greater number than the parison. It is a greater number than New Combined Population of Greater New
York, Chicago, Philadelphia, Boston, Toronto and Montreal.

## Significant Facts

This Company s Policy-claims paid in 1903 averaged in number one for each minute and a third of each business day of 8 hours each, and, in amount, $\$ 89.00 \mathrm{a}$ minute the year through.
THE DAII Y AVERAGE OF THE COMPANY'S
BUSINESS DURING rgo3.
359 per day in number of Claims Paid.
6,297 per day in number of Policies Issued.
$\$ 1,303,559.06$ per day in New Insurance
$\$ 98,582.76$ per day in Payments to Policy $\$ 53,841.18$ per day in Increase of Assets

Full particulars regarding the plans of the Metropolitan may be obtained of any of its Agents in all the Amount of Canadian Securities deposited with the Dominion Government,
for the protection of Policy-holders in Canada, $\$ \mathbf{1 8 0 0 , 0 0 0 . 0 0}$.


Commercial Union
Assurance Co., Limited. of LONDON, Eng
Fire - Life - Marine
Capital \& Assets over $\mathbf{\$ 3 4 , 0 0 0 , 0 0 0}$
Caoadian Branch-Head Office, Montreal. Toronto Office, 49 Welling 位 Street East. GEO. R. HARGRAFT Gen. Agent for Toronto and Co. of Ycrk

## Caledonian

## INSURANCE CO., OF EDINBURGH

## The Oldest Scottish Fire Office.

 BEAD OFFIOE FOR CANADA, MONTREAL LANSING LEWIS, Manager. J. G, BORTHWICK, Secretary.
## MUNTZ \& BEATTY, Resident Agents,

 Temple Bldg., Bay St., TORONTO Telephone 2309.

## W, G, A, LAMBE LLOYD'S AGENT FOR ONTARIO.

Surveys and Appraisements on goods damaged by salt water attended to at all points in West ern Ontario. Certificate from Lloyd's Agent of damage is accepted by British Insurance Companies.

| FOUNDED 1825. <br> aw Union \& Crown <br> INSURAMCE COMPANY OF LONDON |  |
| :---: | :---: |
|  |  |
| Total Cash Assets Exceed \$24,000,000 |  |
| Fire risks accepted on almost every description |  |
| 112 ST. JAMES ST., MONTREAL <br> (Corner of Place d'Armes.) |  |
| Canadian Head Oftice: |  |
|  |  |
|  |  |

## WATERLOO MUTUAL FIRE INS. CO. <br> Established in 1863. <br> HEAD OFFICE, <br> $\qquad$ WATERLOO, ONT <br> Total Assets 31st Dec., 1900 ......... 3361,36103 Pollicies in Force in Western On- <br> tario over ................................... 25,000 00 GEORGE RANDALL, WM. SNIDER, <br> Frank Haight, $\mid$ R. T. Orr <br> The London Mutual

Fire Insurance Co. of Canada Established 1859.


Fire Insurance Co.

## HAND-IN-HAND

Insurance Company.
MILIERS 8 MAWVFAFTUNRRFS Insurance Company.
Fire Ins. Exchange Corporation.
Authorized Capitals, $\$ 1,250,000$
Special attention given to placing large lines on
inercantile and manufacturing risks that Come up to our standard

Head Offices-Queen City Chambers, Toronto
SCOTT \& WALMSLEY,
हstablished 1898 .
Managers and Underwriters.
quisition by parties interested in the Robert Simpson Co., of Toronto, of a controlling interest in the John Murphy Co., Limited, of this city, and a change of style will go into effect on February ist next. The amalgamation of the Dominion Cotton Co., the Montmorenci Cotton Co., the Merchants' Cotton Co. and the Colonial Bleaching and Printing Co., is said to be now practically an accomplished fact, but no immediate effect on prices is looked for.
Furs.-We have nothing new to re port in this line, and repeat quotations for prime skins as follows: Black bear, large, $\$ 12$; medium, $\$ 8$; small, $\$ 5$ badger, 50c. for No. I large; fisher, $\$ 5$ for No. I dark; brown, \$4; pale, \$3; red fox, $\$ 2$ to $\$ 3.25$; silver fox, $\$ 75$ to $\$ 150$ for No. I as to size; cross fox, $\$ 5$ to $\$ 10$ for No. I; wolverine, $\$ 2.50$ to $\$ 5$; lynx, $\$ 2.50$ to $\$ 6$, as to quality; marten, $\$ 4$ to $\$ 7$ for British Columbia; Eastern skins, $\$ 2.50$ to $\$ 4$ for No. I; mink, $\$ 2$ to $\$ 4$ for No. I; muskrat, 8 to ioc. for fall, Io to 15 c . for prime winter; otter, $\$ 8$ to \$12; fine Labrador pelts would bring \$18; coon, $\$ 2.50$ for fine, black, large pelts with prices ranging down to 25 c . for unprime, poor colored skins; skunk, No. I, all black, $\$ 1.50$; short stripe, $\$$ r.10; long stripe, 6oc.; broad stripe, 20c.
Groceries.-The market for molasses has assumed a firmer phase, due largely to further extensive buying of stock by

## 

| No. Shares Stock. | Yearly Dividend. | Name of Company |
| :---: | :---: | :---: |
| 50,000 | p | Allia |
| - $\begin{array}{r}50,000 \\ 200,000\end{array}$ | 38 | CUnion F Li, d M |
| - | 20 | Guardian F. \& L London Ass. Cor |
| 0,000 | 171 | London \& Lan. L., |
| 289,155 | 24 | London \& Lan. F.. |
| 4,5,640 130,000 | 90 | Liv. Lon. \& Globe.. |
| 130,000 | ${ }_{3}^{30}$ |  |
| 153,776 | 35 | Phenix. |
| 125,234 10,040 | $63 \frac{1}{}$ | Royal Insur |
| 10,000 | 8/6ps | Sun Fire.. |

RAILWAYS

Canadian Pacific 'sion Shares, 3
C. P. R. xst Mor gage Bonds, C. P. R. 1 rst Mor gage Bonds, ${ }^{\text {, }}$,
do. Grand Trunk Con. stock....

$$
\begin{aligned}
& \text { do, First preference 5......... } \\
& \text { do. Second preterence stok aid } \\
& \text { do. Third preference stock... }
\end{aligned}
$$ Great Western perer $5 \%$ debenture stock... Midlard Stg. rst mtg. bonds, $5 \% \ldots \ldots$. .

Tororto G Grev \& Bruce Tororto, Grev \& Bruce $4 \%$ stg. bonds,
ist mortgage................................. $\qquad$

## Zentral <br> Life <br> Insurance

 Our rates are most favorable to the insuring public.
Our Policies are unconditional from date of issue. Our Reserves are based on the highest Govt. Standard First-class positions for men of character and ability
Write to the Head Office of the Company for particular THOMAS CRAWFORD, M P.P

## Exeelsior Life commane

HEAD OFFICE, TORONTO.
A8SET8, ONE MILLION DOLLARS.
INSURANCE IN FORCE,
OVER SIX MILLION DOLLAR8.
A Company with:-An Unparalleled Low Death Rate, Low Expense Rate, and Earning over Six per
Cent. on Assets, is a Desirable Company to Insure Cent. on Assets, is a Desirable Company to Insure
in and a Good Company tor Agents to Represent.

## Good Agents Wanted.

Attractive Contracts Offered.
E. MARSHALL,
Secretary.
D. FASKEN,
President.

Allas Assurance Company, Limited MANCHESTER FIRE OFFICE
SUBSCRIBED CAPITAL, - - \$11,000,000
Total Security for Policyholders exceeds Twenty-
five Million Dollars. Claims paid exceed
five Million Dollars. Claims paid exceed
One Hundred and Thirty Million Dollars. Toronto Branch - $22-24$ Toronto Strebt.
A. WARING GILES, - LOCAL MANAGER.

Smith \& MacKenzie, - Toronto Agents.
The Company's guiding principles bave ever been
Caution and Liberality. Conservative selection of the Caution and Liberality. Conservative selection of the
risks accepted and Liberal treatment when they burn. risks accepted and Liberal treatment when they burn.
Agents-i.e., Real Agents who Work-wanted in unreistricts.

Head Office for Canada-MONTREAL. MATTHEW C. HINSHAW, Branch Manager.

LOW MORTALITY is AN Important Factor
In determining the DIVIDENDS o
a Life Insurance Company.
The death rate of
THE DOMINION LIFE
has always been low, and last year was more favorable than that of any other Canadian Company.

Chr. KUMPF, President. THOMAS HILLIARD, FRED HALSTEAD, Managing Director. Supt. of Agencies



MARKHAM, Ont. Head Office,

Anthorized Capital, 500,000

Subscribed Capital, - - 125,000
WM. ARMSTRONG,
H. B. REESOR

President
K. REESOR, FRANK EDMAND,

Jnspector
City Agent
Confederation Life Blag.

## The Metropolitan

Fire
Insurance
Company
CASH-MUTUAL and STOCK
HEAD OFFICE
TORONTO
Authorized Capital, $\$ 500.000$
$\begin{array}{ll}\text { Authorized Capital, Wright, Inspecto } \\ \text { R. Berlin, Pres. } & \text { W. G. Wrent }\end{array}$ D. Hibner, Berlin, Pres. W. H. Shapley, Toro
F. Clement Brown, Vice President.

## Have You Applied For Your Share of the Seventy Million Dollars

 which will be distributed throughout Manitoba and which Territories within the next few months? handle general merchants in these provinces wion to them galmost all ot this money. Make application the thadefor your share through their own and the only trade for your share throughests them.
newspaper which interests,
Within the past year 160,000
new
Wossible buyers of your goods settied in the West. to sell?
"COMMERCIAL

rhe hugh C. Maclean CO., Limited, Publishers, Winnipeg.

## SEVEN TO ONE

That is about the ratio. About seven times as many persons are injured as die from all causes yearly.

Accidents are a more prolific cause of death than any disease except lung diseases.

Twice as many people are accidently killed as die of old age.

Does it not seem reasonable to you as a business man that it would be to your interest to carry an accident policy?

WRITE THE
EMPLOYERS' LIABILITY ASSURANCE CORPORATION MONTREAL

TORONTO

## GRIFFIN \& WOODLAND

 MANAGERS.the local sugar refiners, who, owing to the high price of raw sugars, can utilize molasses for refining purposes at a fair price. One purchase of a 500 -puncheon lot was reported yesterday, and first hands are now practically cleaned out of hands are now
supplies can reach here before March. Advices also from Barbados regarding the new crop are not wholly favorable. Owing to a dry season, the canes are said not to be in as thrifty a condition as they should be at this time, and a crop shortage is anticipated. A letter just to hand says that the local market is expected to open at 16 c . per gallon, a figure equal to 29 to $30 c$. laid down. The local jobbing price for single puncheons has been generally advanced to $30 c$. No further change is reported in the sugar market, which is very firm. Both local refineries quote $\$ 5.35$ for standard granulated, in barrels, with $\$ 4.75$ the lowest in yellows; bags, 5 c. less. In other lines of groceries nothing specially new is reported.

Hides. - The local hide market is, if anything, firmer, but hardly quotably so. Dealers are buying No. I at 9 c . per lb . and generally quoting $9^{1 / 2}$ to $10 c$. to tanners, though getting a little more in some cases for steers. Lambskins are steady at \$1.10 each.

Leather.-There is but a limited demand from boot and shoe manufacturers at the moment. Free shipments of sole to Britain are still going forward via St. John and Portland. Tanners claim that values are likely to undergo some revision in the way of an advance in the near future, but former quotations hold in the meantinue.

Metals and Hardware.-The report of last week will exactly fit the situation at date, and there have been no changes in: local prices. Canada plates are again cabled a little up in Britain, but \$2.30 for fifty-twos is still the local base figure.
Oils, Paints and Glass.-Matters are very quiet in these trades at the moment. Turpentine is a cent off, being now quoted at 77 c . per gallon by the 43 c . for barrel. Linseed oil is easy at are somewhat firmer owing to the late strength in pig lead, and prices are not now much cut below $\$ 4.40$ for pure. Window glass firm at former quotations.

## IORONTO MARKETゝ.

## Toronto, December 22nd, 1904.

Chemicals, Drugs, etc.- Some degree of quietude characterizes the drug market this week, as is often the case at this season of the year. Opium and quinine remain in the same position as reported last week. Many of the vegetable drugs are advancing. New York advices speak of no new feature in either drugs or chemicals. From Manchester comes word of an improving tendency in both the home and export trades.

Dry Goods.-Seasonable goods of all kinds are in great demand, and the retail stores are having a very busy time. Purchasers are making a greater point than ever this year of quality as a feature of their buying. Woolen goods are exceedingly strong, and further advances may come to hand any day. In cottons

(a) Reasonable Premium Rates.
(b) Guaranteed Cash and Paid-up Values.
(c) Liberal Policy Conditions,
(d) And Expanding Dividends.

Agencies in all principal Towns and Cities in Canada.
there is no particular change, but there is little sign of slackness.

Flour and Grain.-Business in the flour market is fair, but the market is on somewhat an unsettled basis, and sales are made within a somewhat wide range of prices. The ruling quotation for ninety per cent. patents is about $\$ 4.30$ in buyers' sacks, east or west, with a few cents higher for extra choice goods. Millfeed is rather easier in price. Oatmeal has made no change. In grains, no price changes have been made since last week. Business is quiet, and receipts from the country small.
Hides, Skins and Leather.-Sole leather has advanced about a cent, in keeping with the improvement in the demand. In spite of this advance, however, hides remain as before, without an advance, though prices keep firm. Lambskins continue high-priced. Deerskins are still rather scarce. Calfskins are steady.

Live Stock.-The quality of cattle brought to local market this past week or two has shown marked improvements, and the immediate results ensued that there was a considerably increased activity in demand. Some very good exporters were shown, though not very much business has been done in this line. In butchers' few fancy have come forward this week, but the standard has been fairly good and trade active. Sheep and lambs made their appearance in large numbers, but demand was brisk, and all were cleared out pretty quickly.

Provisions.-Creamery print butter is somewhat scarce and prices for it and other grades of butter firm. Cheese is firm at the recent advance, Fairly large quantities of poultry is coming in for Christmas. Quotations are steady. The dressed meat market is firm.
Wool.- There is no
feeling for wool.

# Another Milestone 

Has been passed in the successful history of The Canada Life Assurance Company. Ten years ago the Company issued Policy Number 60,000 . Now Policy Number 100,000 has been paid for While 60,000 policies represented the growth of 47 years, the past ten years have alone produced two-thirds as many.

In assets too, there has been a proportionate growth.

## For The Canada Life.

PEOPLE who admire substantial growth will be delighted with the record of the Sun Life of Canada for 1904. This Company has had many great years, but the year that is closing is the greatest. —Have you seen the leaflet "From the Blue Book "? It shows at a glance why the Company is proclaimed "Prosperous and Progressive." Head Office, - Montreal.


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WILLIAM MACKAY, Resident Manager.
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## THE

## Federal Life *

## HEAD OFFICE, - - HAMILTON, OANADA

Capital and Assets
s....................... \$2,763,960 70

Surplus to Policy-holders
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Most Desirable Poliey Contracts.
DAVID DEXTER,
President and Managing Director. J. K. McCUTCHEON, Superintendent of Agencies.

# Western 

 Assurance Co .Toronto, Ont.

Gaplital
Assits, orer
Annual Incomn

Fire and
Marine
$\$ 2,000,00000$
3,546,000 00
$3,678,00000$

Hon. GEORGE A. COX, President.
J. J. Eleniny, Vioe-Pres. \& Managing Direotor. C. O. FOSTERR, Secretary,

## BRIIISH AVERICA

 Assurance Co'yHead Office, TORONTO.
Cash Capital
Assets
Losses Paid (since organization) $\$ 23,886,096,002$
DIRECTORS:
HON. GEO. A. COX, President. J. J. KENNY, Vice-President. Hon. S. C. Wood, E. W. Cox, Thos. Long, John Hoskin, K.C., LL.D. Robert Jaffray, Augustus Myers, Lieut.-Col. H. M. Pellatt. $\begin{array}{ll}\text { Robert Jaffray, } \quad \text { Augustus Myers, } & \text { P. H. SIMs, Secretary. }\end{array}$
By Insuring in
YOU Pay a Very Low Premium,
Secure a Policy Free from Restrictions,
Obtain Large Loan and Surrender Values,
Have an Absolutely Safe Investment,
AND You Kee Your Money in Canada and
Under Canadian Control.

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Transacts Fire Business only, and is the oldest purely Fire Office in the world Surplus over Capital and all Liabilities exceed $\boldsymbol{*} 7,000,000$.

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HIGINBOTHAM \& LYON, Toronto Agents. Telephone 488.
Agents Wanted in all Unrepremented Districts.

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Liberal Contracts to first-class men.
Apply,-GEO. B. WOODS,-Managing-Director.

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## PELICAN and BRITISH EMPIRE LIFE OFFICE

The Oldest Proprietary Office in the World transacting Life Assur in 1797.

Financial Strength Unsurpassed.
CAPITAL, - - $\$ 5,000,000$. ASSETS, - - $\$ 25,060,000$, Large Bunuses. Moderate Rates of Premium. Head Office for Canada, MONTREAL.

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Head Office, Canada Branoh, Montreal. Total Funds, - - - $\$ 20,000,000$ FIRE RISKS accepted at ourrent rates. Toronto Agents

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\text { S. Bruce Harman, } 19 \text { Wellington Street East. }
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 moomporated of North America, phlladelphia. Capital $1 . .$. Surplus and Contingent Fund over Lall liability of Capital and Re-insurance $\quad 2.452,410$ Losses Paid since Organization, $\$ 115,662,995$ Equal to 190 Tons of Pupe Gold. ROBERT HAMPSON \& SON, Montreal,
1903 The Most Successful Year in the
History of
THE NORTHERNI LIFE ASSURANCE CO.

Established 1825. Head Office for Canada, MONTREAL. Assurance Co. of Edinhurgh.
Invested Funds.
$\qquad$ . $\$ 51,794,362$ Investments, Canadian Branch.... 15,500,000

Assurances effected on first-class lives "Without Medical
Examination," Apply for full particulars
CHAS. HUNTER, .. Chirf Agent Ontario. D. M. McGOUN,

MANAGER

## Liverpool and London and Globe

 INSURANCE COMPANYCapital and Assets exceed...... $\$ 66,000,000$ Canadian Investments exceed .. 3750,000 Claims Paid exceed............ $213,000,00$
I. GARDNER THOMPSON, Resident Manager.
WILLIAM JACKSON. JOs. B. REED \& SONS, General Agents. ${ }_{51}$ Yonge Street, Toronto

THE NORTHERN LIFE ASSURANCE CO.
Insurance Written ............ $\$ 1,092,75000$

Cash ncome .................... 131,526 90
Total Assets. ................ \$ 407,21923


Expenses $\ldots \ldots \ldots \ldots$ A decrease of ............. 2,31500

A decrease of ............... 6,10502
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HEAD OFFICE,
LONDON, ONT.
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NORTH AMERICAN
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Vacancies for active, energetic men to act as representatives.

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ities, par Value …..... \$ 250,553,00
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Apply to
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[^0]:    *Excess imports.
    $\dagger$ Net export.

[^1]:    Capital Subscribed
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    Reserve Fund ... .... ...
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    Money loaned at low rates of interest on the security of Real Estate and Municipal Debentures.

    Deposits received and Interest allowed.
    W. F. Cowan, President.
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[^2]:    The Campbell Lumber Co., Limited, Weymouth, N.S., is under a charter from the Dominion Government, authorized to manufacture and deal in logs and lumber of every description, and to develop and operate water powers, electric lighting plants, etc. $\mathrm{Mr} . \mathrm{G}$. A. Kohl, of Montreal, is a prominent mem-

[^3]:    A. Mcdougald, Manager.

