# NETARY: ADE REVIE

**NSURANCE CHRONICL** 

36th Year. - No. 18.

TORONTO, ONT., FRIDAY, OCTOBER 31, 1902.

\$2 A YEAR 10c. PER SINGLE COPY



maintenance a steam plant when considering

There are Wheelock Engines that have been running over ten years and have not cost one dollar for repairs. Does this interest you?

THE GOLDIE & McCULLOCH CO., Limited, - GALT, Ont., Can.

We Make Wheelock Engines, Ideal High speed Engines, Gas and Gasoline Engines, Boilers, Pumps, Water Wheels, Flour Mill Machinery, Oatheal Mill Machinery, Wolf Gyrators, Emery Choppers, Wood Working Machinery, Shingle dachinery, Heading and Stave Machinery, Wood Kim Split Pulleys, Iron Pulleys, Shatting, Hangers, Priction Clutch Couplings, Friction Clutch Pulleys, Safes, Vaults and Vault Doors. Write for Catalog.



#### TO THE TRADE.

October 31st.

## Well Equipped

In Underwear, Hosiery, Gloves, Neckwear, Staples, Linens, Smallwares, and Carpets for the

## Sorting Trade.

Filling Letter Orders a Specialty.

## JOHN MAGDONALD & COMPANY

Wellington and Front Sts. E., Toronto

Sole Agent in Canada

## BANKS & HAMMOND.

Birmingham, Eng.

Manufacturers of

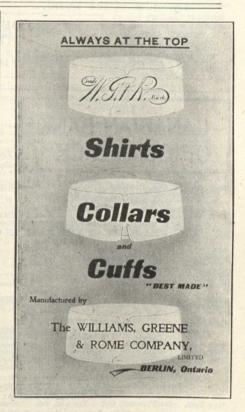
Fine Pearl Buttons.

Montreal.

Toronto.

**Engineers Boilermakers** and Steel Shipbuilders

Toronto, - Ont.



ARTHUR B. LEE, | A. BURDETT LEE,

DEALERS IN

SHELF AND HEAVY

BAR IRON AND STEEL

IRON

PIPE AND FITTINGS

TORONTO.

## Bank of Montreal.

Notice is hereby given that a DIVIDEND OF FIVE PER CENT. upon the Paid-up Capital Stock of this Institution has been declared, for the current half-year, and that the same will be payable at its Banking House in this city, and at its Branches, on and after

#### Monday, the First Day of December next.

The Transfer Books will be closed from the 16th to the 30th of November next, both days inclusive.

By order of the Board,

E. S. CLOUSTON.

General Manager.

Montreal, 14th October, 1902.

## CANADIAN BANK OF COMMERCE

HEAD OFFICE.

TORONTO

Paid-up Capital. \$8,000,000 Rest..... 2,000,000

Hon. Geo. A. Cox, President.

Jas. Crathern, Esq. W. B. Hamilton, Esq. Matthew Leggat, Esq.

John Hoskin, Esq., K.C., Ll.D.

A. Kingman, Esq. Hon. L. Melvin Jones

B. E. WALKER, General Manager

A. H. Ireland, Chief Inspector and Superintendent of Branches.

BRANCHES OF THE BANK IN CANADA

Ontario:

Barrie

Barrie

Dundas

Belleville

Dunnville

Parkhill

Fort Frances

Berlin

Fort Frances

Berlin

Goderich

Goderich

Goderich

Goderich

Goderich

Goderich

Gaunga

Guelph

Sarnia

ROBERT KILGOUR, Esq., Vice-President.

Matthew Leggat, Esq.

Mat

Guelph Hamilton London Orangeville

Sarnia Sault Ste. Marie Seaforth Simcoe

Toronto
(eight offices)
Toronto Junction
Walkerton
Walkerville
Waterloo
Wiarton

Man. & N.W.T.:

Medicine Hat
Moosomin
Neepawa
Treherne British Columbia:

Yukon Ter.: White Horse

Quebec: Montreal

Treherne Winnipeg

Atlin
Oranbrook
Fernie
Greenwood
Kamloops
Ladysmith

Nanaimo Nelson New W'stmi'ster Sandon Vancouver

In Great Britain: London, 60 Lombard St., E.C. S. Cameron Alexander, Manager.

In the United States:

New York. San Francisco, Cal. Portland, Ore. Seattle, Wash. Skagway, Alaska.

Bankers in Great Britain:

The Bank of England; The Bank of Scotland; Lloyds Bank Limited; The Union of London and Smiths Bank, Limited.

Bunkers and Chief Co.

Bankers and Chief Correspondents in the United States: The Americaa Exchange National Bank, New York; The Northern Trust Company, Chicago; The National Shawmut Bank, Boston; The Marine National Bank, Buffalo; The Commercial National Bank, New Orleans.

### **EASTERN** TOWNSHIPS BANK

WILLIAM FARWELL, President Hon. M. H. Cochrane, Vice-President.

Vice-President.

Israel Wood, J. N. Galer, N. W. Thomas, G. Stevens, C. H. Kathan, H. B. Brown, K.C.,
J. S. Mitchell. Head Office, Sherbrooke, Que. Jas. Mackinnon, Gen'l Manager.

Branches—Province of Quebec: Montreal, Waterloo, Cowansville, Rock Island,
Coaticock, Richmond, Granby, Huntingdon, Bedford, Magog, St. Hyacinthe, Ormsown, Sutton, Windsor Mills. Province of B. C.: Grand Forks, Phœnix.

Agents in Canada—Bank of Montreal and Branches. Agents in London, Eng.—
Jational Bank of Scotland. Agents in Boston—National Exchange Bank. Agents in New York—National Park Bank. Collections made at all accessible points and remitted.

## THE NATIONAL BANK OF SCOTLAND

Incorporated by Royal Charter and Act of Parliament. Established 1825.

HEAD OFFICE: LIMITED

Edinburgh

 Capital Subscribed
 £5,000,000

 Paid-up
 1,000,000

 Uncalled
 4,000,000

 Reserve Fund
 1,000,000

 THOMAS HECTOR SMITH, General Manager
 GEORGE B. HAR

GEORGE B. HART, Se S HECTOR SMITH, General Manager

London Office—37 Nicholas Lane, Lombard Street, E.C.

THOMAS NESS Assistant Manager

THOMAS NESS Assistant Manager

The Agency of Colonial and Foreign Banks is undertaken and the Acceptances of Customers residing in the Colonies, domiciled in London, retired on terms which will be turnished on application.

All other Banking business connected with England and Scotland s also transacted

## THE MOLSONS BANK

Incorporated by Act of Parliament, 1855.

HEAD OFFICE. MONTREAL.

Capital, (all paid-up) -Reserve Fund,

2,150,000.00

\$2,500,000.00

Reserve Fund,

BOARD OF DIRECTORS:

WM. MOLSON MACPHERSON, President.
W. M. Ramsay Samuel Finley J. F. Cleghorn H. Markland Molson, Lt.-Col. F. C. Henshaw.
A. D. DURNFORD, Chief Inspector and Supt. of Branches.
W. H. DRAPER, Inspector.
Acton, Que.
Alvinston, Ont.
Arthabaskaville, Que. Iroquois, Ont.
Arthabaskaville, Que. Iroquois, Ont.
Alvinston, Ont.
Brockville, Ont.
Calgary, Alta.
Chesterville, Ont.
Chicoutimi, Que.
Clinton, Ont.
Exeter, Ont.
Fraserville, Que.
Mar. & Harbor Br.
Hamilton, Ont.
Sc. Eatherine
Exeter, Ont.
Fraserville, Que.
Mar. & Harbor Br.
Jacques Cartier Sq.
AGENTS IN EUROPE—London—Farr's Bank, Ltd., Messrs. Chaplin, Milne, Grenfell & Co., Ltd. Liverpool—The Bank of Liverpool, Ltd. Ireland—Munster & Leinster Bank, Ltd. Rrance,—Societe Generale, Credit Lyonnais. Germany,—Deutsche Bank. Belgium,
Antwerp—La Banque d'Anvers. China and Japan—Hong Kong and Shanghai Bankking
Corporation.
AGENTS IN UNITED STATES—New York—Mechanics' Nat. Bank, Nat. City Bank,
Hanover Nat. Bank, The Morton Trust Co. Boston—State National Bank, Kidder, Peabody & Company. Portland, Maine—Casco Nat. Bank, Chicago—First Nat. Bank.
Hanover Nat. Bank. The Morton Trust Co. Boston—State National Bank, Kidder, Peabody & Company. Portland, Maine—Casco Nat. Bank, Chicago—First Nat. Bank.
Hanover Nat. Bank of Milwaukee.
Minneapolis—First Nat. Bank. Toledo—Second
National Bank. Butte, Montana—First Nat. Bank. San Francisco—Canadian Bank of
Commerce. Portland, Ore.—Can. Bk. of Commerce. Seattle, Wash.—Boston Nat. Bank
Collections lowest rates of exchange. Commercial letters of Oredit and Travelller's
Circular Letters issued, available in all parts of the world, also "Bank Money Orders'
payable at all banking points in the Dominion

## BANK OF BRITISH NORTH AMERICA

Established in 1836. Incorporated by Royal Charter in 1840.

LONDON OFFICE, 5 Gracechurch Street, E.C.

Paid-up Capital......£1,000,000 Sterling 365,000

COURT OF DIRECTORS:

J. H. Brodie. John James Cater. M. G. C. Glyn.

Richard H. Glyn.
E. A. Hoare.
H. J. B. Kendall.
A. G. WALLIS, Secretary.

Geo. D. Whatman. Frederic Lubbock. Henry R. Farrer.

Head Office in Canada-St. James Street, Montreal H. STIKEMAN, General Manager. J. ELMSLY, Inspector.

BRANCHES IN CANADA

London. Brantford. Hamilton. Toronto. Midland. Kingston.

Ottawa. Winnipeg, Man. Montreal. Quebec. Ashcroft, B.C. St. John, N.B. Greenwood, B.C. Halifax, N.S.

Rossland, B.C. Vancouver, B.C. Victoria, B.C. Dawson, City (Yukon Dis.

Drafts on South Africa may be obtained at the Bank's Branches AGENCIES IN THE UNITED STATES, Etc.

New York—52 Wall Street—W. Lawson & J. C. Welsh, Agents. San Francisco—120 Sansome Street—H. M. J. McMichael and J. R. Ambrose, Agenta London Bankers—The Bank of England, Messrs. Glyn & Co.

Foreign Agents—The Bank of England, Messrs. Glyn & Co.

Foreign Agents—Liverpool.—Bank of Liverpool.—Scotland—National Bank of Scotland
Limited, and branches. Ireland—Provincial Bank of Ireland, Limited, and branches.
National Bank, Limited, and branches. Australia—Union Bank of Australia, Limited.
New Zealand—Union Bank of Australia, Limited. India, China and Japan—Hercantile
Bank of India, Limited. West Indies—Colonial Bank. Paris—Messrs. Marcuard, Krauz
& Cle. Lyons—Credit Lyonnais.

## The Dominion Bank.

Notice is hereby given that a Dividend of TWO AND ONE-HALF PER CENT. upon the Capital Stock of this Institution has been declared for the current Quarter—being at the rate of TEN PER CENT. PER ANNUM, and that the same will be payable at the Banking House in this City on and after

#### Saturday, the First Day of November Next.

The Transfer Books will be closed from the 21st to the 31st October next, both days inclusive.

By order of the Board,

T. G. BROUGH,

Toronto, September 24th, 1902.

General Manager.

#### The Standard Bank of Canada.

Notice is hereby given that a Dividend of FIVE PER CENT. upon the Paid-up Capital Stock of this Institution has been declared for the urrent half-year, and that the same will be payable at its banking house in this city, and at its agencies, on and after

#### Monday, the 1st Day of December next.

The transfer books will be closed from the 16th to the 30th of November next, both days inclusive. By order of the Board.

GEORGE P. REID,

General Manager.

Toronto, 24th October, 1902.

## The Bank of Toronto

Notice is hereby given that a Dividend of FIVE PER CENT., and a BONUS OF ONE-HALF OF ONE PER CENT. for the current half-year, upon the paid-up Capital of the Bank, has this day been declared, and that the same will be payable at the Bank and its Branches on and after

#### Monday, the 1st day of December.

The Transfer Books will be closed from the seventeenth to the twenty-ninth day of November, both days inclusive.

The Annual General Meeting of Shareholders will be held at the Banking House of the Institution on Wednesday, the 14th day of January next. The chair to be taken at noon. By order of the Board.

The Bank of Toronto, Toronto, 29th of October, 1902.

D. COULSON. General Manager.

## Imperial Bank of Canada.

#### Dividend No. 55.

Notice is hereby given that a Dividend of FIVE PER CENT. for the half-year ending 30th of November, 1902, upon the capital stock of this Institution, has this day been declared, and that the same will be payable at this bank and its branches on and after

#### Monday, the 1st Day of December next.

The transfer books will be closed from the 17th to the 30th of November, both days inclusive. By order of the Board.

D. R. WILKIE.

Toronto, October 28th, 1902.

Vice-President and General Manager.

## The Ontario Bank.

Notice is hereby given that a Dividend of THREE PER CENT. for the current half-year, has been declared upon the Capital Stock of this Institution, and that the same will be paid at the Bank and its Branches, on and atter

#### Monday, 1st Day of December next.

The Transfer Books will be closed from the 17th to the 30th November, both days inclusive. By order of the Board.

C. McGILL.

Toronto, 20th October, 1901.

General Manager.

Founded 1818. Incorp'd 1822 Head Office, Quebec

Board of Directors:

ESTABLISHED 1874

Head Office: OTTAWA, Can.

Edson Fitch

F. Billingsley

#### THE QUEBEC BANK

Gaspard Lemoine

W. A. Marsh Vesey Boswell F. Bi THOS. McDougall General Manager

John Breakey, Esq., President John T. Ross, Esq., Vice-President

Quebec St. Peter St.

Quebec St. Peter St.

"Upper Town
"St. Roch
Toronto, Ont.
Montreal St. James St.
St. Catherine E.

AGENTS—London, England, Bank of Scotland.
British North America, Hanover National Bank.

Branches
Throld, Ont.
St. George, Beauce, Que.
Victoriaville, Que.
St. Henry, Que.
St. Henry, Que.
St. Romuald, Que.
St. Romuald, Que.
Vork, U.S.A., Agents Bank of
British North America, Hanover National Bank.

Boston, National Bank of the Republic

### THE BANK OF **OTTAWA**

Capital (Fully paid-up) \$2,000,00

CHARLES MAGEE, President.

Hon Geo. Bryson Alex. Fraser David Maclaren John Mather Denis Murphy Geo. Burn, General Manager.

L. C. Owen, Inspecting Officer.

Branches—In Ontario—Alexandria, Arnprior, Avonmore, Bracebridge, Carleton Place, Cobden, Hawkesbury, Keewatin, Kemptville, Lanark, Mattawa; Ottawa—Bank Street, Rideau Street, Somerset Street; Parry Sound, Pembroke, Rat Portage, Renfrew, Smith's Falls, Toronto, Vankleek Hill, Winchester. In Quebec—Granby, Hull, Lachute, Montreal, Shawinigan Falls.

In Manitoba—Dauphin, Portage la Prairie, Winnipeg.

AGENTS IN CANADA—Bank of Montrnal.

### BANK OF **NOVA SCOTIA**

Capital Paid-up, - \$2,000,000.00 Reserve Fund, - - 2,800,000.00 Incorporated 1832.

HEAD OFFICE, HALIFAX, N.S.

Directors:

John Y. Payzant, President Chas. Archibald, Vice-President R. L. Borden. G. S. Campbell. J. W. Allison. Hector McInnes.

General Office,

TORONTO, ONT.

H. C. McLeod, Gen. Man.

D. Waters, Chief Inspector

Geo. Sanderson, Inspector

Geo. Sanderson, Inspector

Granches.—In Nova Scotia—Amherst, Annapolis, Bridgetown, Dartmouth Digby,
Glace Bay, Granville Ferry, Halifax, Kentville, Liverpool, New Glasgow, North Sydney,
Oxford, Parrsboro, Pictou, Pugwash, Stellarton, Sydney Mines, Westville, Varmouth.
In New Brunswick—Campbellton, Chatham, Fredericton, Moncton, Newcastle, Port Elgin,
St. John, St. Stephen, St. Andrews (sub. to St. Stephen), Sussex, Woodstock. In P. E. I.
—Charlottetown and Summerside. In Quebec—Montreal and Paspebiac. In Ontario—
Arnprior, Berlin, Ottawa, Toronto. In Manitoba—Winnipeg. In Newfoundland—St.
John's and Harbor Grace. In West Indies—Kingston, Jamaica. In United States—
Boston, Mass., Chicago, Ill.

## Union Bank of Canada

#### Dividend No. 72.

Notice is hereby given that a Dividend of THREE and ONE-HALF PER CENT. upon the paid-up Capital Stock of this Institution has been declared, for the current half year, and that the same will be payable at its Banking House in this City, and at its Branches, on and after

#### Monday, the First Day of December Next.

The Transfer Books will be closed from the 16th to the 30th of November next, both days inclusive.

By order of the Board,

E. E. WEBB, General Manager.

Quebec, October 21st, 1902.

## THE ROYAL BANK OF CANADA.

Capital Paid-up, \$2,000,000 Reserve Fund, - 1,700,000 Head Office, Halifax, N.S.

BOARD OF DIRECTORS:
Thos. E. Kenny, Esq., President
Thos. Ritchie, Esq., Vice-Pres't
Wiley Smith, Esq., H. G. Bauld
Esq., Hon. David Mackeen.

Chief Executive Office, Montreal, Que.

E. L. Pease, General Manager; W. B. Torrance, Superintendent of Branches; W. F. Brock, Inspector.

W. F. Brock, Inspector.

Branches:

Antigonish, N.S.
Bathurst, N.B.
Bridgewater, N.S.
Caraquet, N.B.
Charlottetown, P.E.I.
Montroal, Que.
Grand Forks, B.C.
Grand Forks, B.C.
Agencies in Havana, Cuba; New York, N.Y.; and Republic, Washington.

W. F. Brock, Inspector.

Branches:

Newcastle, N.B.
Ottawa, Ont.
Sydney, C.B.
Sydney, C.B.
Pictou, N.S.
Pt. Hawkesbury, N.S.
Vancouver, B.C.
Vancouver, B.C.
Vancouver, B.C.
Victoria, B.C.
Victoria, B.C.
Weymouth, N.S.
Agencies in Havana, Cuba; New York, N.Y.; and Republic, Washington.

Great Britain, Bank of Scotland. France, Credit Lyonnais. Germany, Deutsche Bank. Spain, Credit Lyonnais. China and Japan, Hong Kong & Shanghai Banking Corporation. New York, Chase National Bank. Boston, National Shawmut Bank. Chicago, Illinois Trust and Savings Bank. San Francisco, Nevada National Bank. Portland, Ore, First National Bank. Seattle, Washington National Bank. Spokane, Exchange Nat'l Bank. Buffalo, Marine Bank of Buffalo

## The Traders Bank of Canada

#### DIVIDEND NO. 34

Notice is hereby given that a dividend of 3 per cent. for the current half year, being at the rate of 6 per cent. per annum, has this day been declared upon the paid-up Capital Stock of the Bank, and that the same will be payable at the Head Office and its branches on and after MONDAY, THE FIRST OF DECEMBER, NEXT.

The transfer books will be closed from the 17th to the 29th November, both days inclusive.

H. S. STRATHY, General Manager.

The Traders Bank of Canada, Toronto, 21st October, 1902.

## BANK OF HAMILTON

Notice is hereby given that a dividend of five per cent. (5%) on the paid-up capital of the bank, for the half year ending 29th November, has been declared, and that the same will be payable at the bank and its branches on and after 1st December.

The Transfer Books will be closed from 17th to 29th November, both inclusive.

By order of the Directors, Hamilton, 22nd October, 1902.

J. TURNBULL, General Manager.

#### PEOPLE'S BANK OF HALIFAX

Paid-up Capital.... \$700,000
Reserve Fund...... 280,000
Board of Directors:
J. J. Stewart..... President
GEORGE R. HART, Vice-Pres't
W.H. Webb, Hon. G. J. Troop,
John Murphy,
Andrew Mackinlay.

D. R. CLARKE, Cashier. Head Office, HALIFAX, N.S.

Agencies—North End Branch—Ha.itax Edmundston, N.B., Wolfville, N.S., Woodstock, N.B., Lunenburg, N.S., Shediac, N.B., Port Hood, C.B., Fraserville, Que., Canso, N.S., Levis, P.Q., Lake Megantic, P.Q., Cookshire, P.Q., Quebec, P.Q., Hartland, N.B., Danville, P.Q., Grand Falls, N.B., Mahone Bay, N.S., Mabou, C.B., St. Raymond, P.Q., Grand Mere, P.Q., Bathurst, N.B., Andover, N.B. Bankers—The Union Bk. of London, London, G.B.; The Bank of New York, New York; New England National Bank, Boston; Bank of Toronte, Montreal.

#### ARE YOU SEEKING

#### AN INVESTMENT?

There are a great many people in a large or small way who have money that they wish to place in a safe and reputable investment. We pay five per cent. on our Debentures; interest coupons payable half yearly. . . . . Let us discuss this matter with We can show you many good and sufficient reasons why you . should . purchase . our Debentures. . . . . .

STANDARD LOAN COMPANY

24 Adelaide Street East, TORONTO W. S. DINNICK, - - -MANAGER

UR Bonds are an authorized security for the investment of Trust Moneys and are accepted by the Canadian Government as the deposits of Insurance Companies, Banks, They bear interest at four per cent., payable halfyearly. We shall be pleased to send specimen bond and full particulars on receipt of address.

THE GANADA PERMANENT AND WESTERN GANADA MORTGAGE CORPORATION TORONTO ST., TORONTO

## The Merchants Bank of Canada.

#### Notice is Hereby Given

That a Dividend of THREE AND ONE-HALF PER CENT. for the current half-year, being at the rate of Seven per Cent. per annum upon the Paid-up Capital Stock of this Institution, has been declared, and that the same will be payable at its Banking House in this city, on and after

#### Monday, the 1st Day of December next.

The Transfer Books will be closed from the 17th to the 30th day of November next, both days inclusive.

By order of the Board,

THOS. FYSHE, General Manager.

Montreal, 24th October, 1902.

### THE WESTERN BANK OF CANADA

Head Office, Oshawa, Ont.

Capital Authorized ...\$1,000,000 00
Capital Subscribed ... 500,000 00
Capital Paid-up ... 420,000 00
Rest ... 150,000 00
Board of Directors
JOHN COWAN, Esq., President
REUBEN S. HAMLIN, Esq.,
son, Esq. Vice-President

W. F. Allen, Esq. J. A. Gjbson, Esq. Vice-President
D. Thomas Paterson, Esq. T. H. McMillan, Cashier
Whith Dicksring Paterson W. F. Cowan, Esq. W. Robert McIntosh M.D. Branches-Elmvale, Midland, Tilsonburg, New Hamburg, Whitby, Pickering, Paisley

Penetanguishene, Port Perry, Sunderland, Tavistock, Ont. Drafts on New York and Sterling Exchange bought and sold. Deposits received and nterest allowed. Collections solicited and promptly made,

Correspondents in New York and in Canada-The Merchants Bank of Canada.

London, Eng.—The Royal Bank of Scotland.

#### THE HALIFAX BANKING CO.

Established. 1825. Incorporated 1872. Capital Paid-up \$600,000 Reserve Fund. 500,000

DIRECTORS ROBIE UNIACKE ..... President C. WILLOUGHBY ANDERSON, Vice-President

W. J. G. Thomson W. N. Wickwire A. ALLAN, Inspector HEAD OFFICE, HALIFAX, N.S. N. WALLACE - - Cashier Branches - In Nova Scotia: Amberst, Antigonish, Barrington, Bridgewater Canning, Lockeport, Lunenburg, Middleton, New Glasgow, Parrsboro, Shelburne, pringhill, Truro, Windsor. New Brunswick: Sackville, St. John.

CORRESPONDENTS—Dominion of Canada: Molsons Bank and branches. New York,
Fourth National Bank. Boston: Suffolk National Bank. London, England: Parr's Bank

## La Banque Nationale.

On and after Monday, the third day of November next, this Bank will pay to its Shareholders a dividend of three per cent, upon its capital for the six months ending on the 31st October next.

The transfer books will be closed from the 17th to the 31st October next, both days inclusive.

By order of the Board of Directors.

P. LAFRANCE,

Quebec, 23rd Sept., 1902. Manager.

#### The Home Savings and Loan Company,

Office No. 78 Church St. Toronto

Deposits received and interest at current rates allowed.
Money loaned on Mortgage on Real Estate, on reasonable and convenient terms.
Advances on collateral security of Debentures, and Bank and other Stocks.

#### UNION BANK OF HALIFAX

Incorpor ted 1856. \$1,500,000

WM. ROBERTSON. President.
WM. ROCHE, M. P., Vice-President.
John H. Symons, C. C. Blackadar,
Geo. Mitchell, M.P.P., E. G. Smith, A. E. Jones

HEAD OFFICE, - - HALIFAX, N.S. E. L. THORNE, General Manager. C. N. S. STRICKLAND, - Inspector

Branches—Halifax, Annapolis, Barrington Passage, Bridgetown, Clark's Harbor, Dartmouth. Digby, Granville Ferry, Kentville, Lawrencetown, Liverpool, New Glasgow, Sherbrooke, Wolfville, Yarmouth, Nova Scotia; Broad Cove Mines, Glace Bay, Mabou, North Svdney, St. Peter's, Sydney, Sydney Mines, Cape Breton and Port of Spain, Trinidad.

#### The ONTARIO LOAN & DEBENTURE CO. Of London, Canada.

Subscribed Capital - Paid-up Capital - Reserve Fund - Total Assets - Total Liabilities -

Debentures issued for 3 or 5 years. Detentures and interest can be collected at any agency of Molsons Bank without charge.

WILLIAM F. BULLEN, Manager.

St. Stephen

#### INCORPORATED 1836

#### ST. STEPHEN'S BANK

Capital.....\$200,000 Reserve.....\$45,000
W. H. TODD, Fresident
Agents—London, Messrr Glyn, Wills, Currie & Co.
Row York, Bank of New York, B.N.A.
Globe National Bank.
Montreal Bank of Montreal.
Drafts issued on any Branch of the Bank of Montreal.

#### BANK OF YARMOUTH NOVA SCOTIA

Assistant Cashier

r. W. Johns,
H. G. Farish,
Directors:
John Lovitt, Pres.
H. Cann Augustus Cann J. Leslie Lovitt
CORRESPONDENTS AT
Halitax—The Royal Bank of Canada.
St. John—The Bank of Montreal.
Montreal—The Bank of Montreal and Molsons Bank.
New York—The National Citizens Bank.
Boston—The Eliot National Bank.
London, G. B.—The Union Bank of London.
Prompt attention to Collections.

## The RELIANCE

Loan and Savings Company Of Ontario-84 KING ST. E., TORONTO

Vice-President JAMES GUNN, Esq. Manager J. BLACKLOCK

W. N. DOLLAR BANKERS

mperial Bank of Canada | Bank of Nova Scotia

#### Progress of the Company

Ending Dec. 31st. Total Assets.
1st year. 1896 \$ 40,751 79
2nd 1897 255,334 91
3rd 1899 488,432 28
4th 1899 757,274 40
5th 1990 944,316 03
6th 1991 1,036,853 60

Ry an order of the Lieutenant-Governor-in-Council, dated July 10, 1901, the Company is authorized to issue PERMANENT STOCK in shares of \$10.00 each. These shares are now offered for subscription at a Premium of Ten per Cent.

#### Huron and Erie

Loan and Savings

London, Ont.

Company

Money advanced on the security of Real Estate on favorable terms.

Debentures issued in Currency or Sterling. Executors and Trustees are authorized by Act of Par-liament to invest in the Debentures of this Company. Interest allowed on Deposits.

J. W. LITTLE, President.

G. A. SOMERVILLE, Manager

#### ONDON & CANADIAN LOAN & AGENCY CO.

Limited.

GEO. R. R. COCKBURN, President. THOMAS LONG, Vice-President. subscribed Capital, Fully Paid .....\$1,000,000

MONEY TO LEND on Bonds, Stocks, Life Insurance Policies and Mortgages.

Policies Rates on application V. B. WADSWORTH, Manager,

103 Bay Street, Toronto.

THE

## Toronto Mortgage Company

Office, No. 13 Toronto St.

CAPITAL AUTHORIZED
UAPITAL PAID-UP
RESERVE FUND
TOTAL ASSETS - - - \$1,445,860 00 - - - 724,540 00 - - 250,000 00 - - 2,530,194 17

ANDREW J. SOMERVILLE, Esq. WM. MORTIMER CLARK, K.C., W.S.

Debentures Issued in currency or sterling. Savings Bank Deposits received, and interest allowed. Money Loaned on Real Estate on favorable terms.

WALTER GILLESPIE, Manager

#### The Ontario Loan and Savings Company

Oshawa, Ontario

CAPITAL SUBSCRIBED CAPITAL PAID-UP					\$300,000
CONTINGENT	***	•••	***	***	300,000
RESERVE FUND	***	***	***	***	25,000
DEPOSITS AND CAN. D	•••	***	***	. ***	75,000
DEPOSITS AND CAN. D	EBENT	URES	***	***	523,751

Money loaned at low rates of interest on the security of Real Estate and Municipal Debentures. Deposits received and Interest allowed.

W. F. COWAN, President. W. F. ALLAN, Vice-President.

T. H. McMILLAN, Sec-Treas.

#### THE GANADA LANDED AND NATIONAL Investment Company, Limited

HEAD OFFICE, 23 TORONTO ST., TORONTO. 

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Playfair, N. Silverthorn, John Stuart, D. E. Thomson,
K.C., Frank Turner, C.E. Hon. James Young,
Debentures Issued for 1 year and upwards. Money lent on
Real Estate. Interest payable half yearly at current rates.
Executors and Trustees are authorized by law to invest
funds in the debentures of this company.

EDWARD SAUNDERS, Manager

#### Imperial Loan & Investment Co.

ESTABLISHED 1869. OF CANADA.

DANIEL LAMB, Esq., - -E. H. KERTLAND, Esq., - Managing Director. Highest Rate of Interest Allowed on Deposits, Currency and Sterling Bonds, Payable Half-Yearly.

## Money Advanced on Stocks, Bonds & Debentures

Loans on Lands in Ontario and Manitoba, by Mortgage, at Lowest Rates.

#### OFFICES - IMPERIAL CHAMBERS,

82 and 34 Adelaide St. East, Toronto. ROLPH & BROWN, - - Solicitors.

#### Mercantile Summary.

#### NEW CORPORATIONS.

Following is a list of new companies, lately organized throughout Canada, that have received Government charters, or have been granted supplementary Letters Patent. The object of the company, amount of capital stock, location of principal office, and names of incorporators are given, so far as obtainable, and whether the charter has been granted by Provincial or Dominion Governments:

The Mount Forest Mfg. Co., Limited, Mount Forest, Ont.; \$40,000. To manufacture and deal in picture frames, mouldings, photographic supplies, etc. F. A. Mulholland, Wm. Gruer, E. F. R. Zoellner, James McMullen, and J. A. Halsted. Ontario charter.

The Dymond-Sommerville Co., of Strathroy, Limited, Strathroy, Ont.; \$40,-000. To manufacture and deal in furniture. W. P. Dymond, P. A. Sommerville, S. M. Smyth, H. E. Mihell, J. W. Cameron, R. M. Pincombe, Dugald Graham, and H. C. Brittain. Ontario char-

The Domestic Supplies Co., Limited, Toronto, Ont.; \$40,000. James Stevenson, Arch. Stevenson and L. C. Smith. Ontario charter.

The Woodworkers, Limited, Wiarton, Ont.; \$20,000. A. P. Ebert, H. R. A. Ely, and Lorenza Ebert. Ontario char-

The Jubilee Mining Co., Limited, Toronto, Ont.; \$500,000. M. A. Myers, W. G. Hammond, M. E. Gross, Michael Silk, and W. R. Wadsworth. Ontario charter.

The Chaplin Chemical Co., Limited, Windsor, Ont.; \$10,000. M. E. Regan, D. T. Smith, and Francis Young. Ontario charter

The Home Gold and Copper Co., Limited, Toronto, Ont.; \$3,000,000. G. A. Sanborn, J. I. Stanton, Adolph Giesecks, E. J. Plumley, and H. M. Tyler. Ontario charter.

The Keenora Mining Co., Limited, Toronto, Ont.; \$1,000,000. M. A. Myers, C. W. Stone, Michael Silk, W. G. Hammond, and C. P. Russell. Ontario char-

The Spring Bank Mineral Springs, Limited, St. Catharines, Ont.; \$800,000. W. J. Keyes, J. T. Groves, C. J. Baby, and R. N. Campbell. Ontario charter.

The W. S. Bryers-Barkwell Co., Limited, London, Ont.; \$50,000. To carry on a wholesale drug business. W. S. B. Barkwell, G. H. Neal, and H. E. Neal. Ontario charter.

The General Distilling Co., Limited, Toronto, Ont.; \$600,000. George Gooderham, W. G. Gooderham, F. H. Walker, J. H. Walker and T. G. Blackstock. Ontario charter.

The Standard Printing Co., of Huntsville, Limited, Huntsville, Ont.; \$5,000. George Paget, John Cook, and F. L. Howland. Ontario charter.

CORPORATION, Limited. Head Office, 26 King St. East, Toronto.

> Have always on hand for sale attractive issues of . . . . .

Government Municipal Railway and Corporation Debentures.

Suitable for Trustee and Private Investment, also for Government Deposit.

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- ALEXANDER TURNER, Esq. President Vice-President

DEBENTURES ISSUED FOR 1, 2 OR 3 YEARS

Interest payable half-yearly at the highest current rates
Executors and Trustees are authorized by law to invest
in Debentures of this Society.

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C. FERRIE, Tr asurer

## 5% Debentures

For a limited time we will issue debentures bearing 5% interest payable half-yearly.

#### The Dominion Permanent Loan Company

12 King Street West

HON. J. R. STRATTON, President. F. M. HOLLAND, General Manager.

#### The TRUST & LOAN CO. OF CANADA

ESTABLISHED 1851

Subscribed Capital \$7,300,000 Paid-up Capital -Reserve Fund -866,202 HEAD OFFICE: 7 Great Winchester St., London, Eng OFFLUES IN CANADA: { Toronto Street, TORONTO St. James Street, MONTREAL Portage Ave., WINNIPEG

Money advanced at lowest current rates on the security approved farms and productive city property.

R. D. MACDONNELL Commissione

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Capital Subscribed - - - - Capital Paid-up Money loaned on improved freehold at low rates. Liber terms of repayment.

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Orders for the purchase and sale of stocks and bonds issted on the Montreal, London, New York and Toronto Stock Exchanges promptly executed.

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(Toronto Stock Exchange)

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18 KING STREET EAST, - - TORONTO Execute Orders on Commission on all Principal Stock Exchanges.

Receive ueposits, allow interest on deposits and credit balances. Draw bills of exchange. Transact a general financial business.

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New and Practical Book. - Price, \$3.00.

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Dealer in Stocks, Bonds and Debentures. Municipal Corporation Securities a specialty.

inq irles respecting investments freely answered.

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(Successors to Edwards & Hart-Smith.)

#### CHARTERED ACCOUNTANTS.

North British & Mercantile Chambers, 26 Wellington Street East, Toronto. GEORGE EDWARDS, F.C.A. | ARTHUR H. EDWARDS,

The Ontario Asphalt Block Co., Limited, Windsor, Ont.; \$150,000. Andrew Anderson, John Davis, Richard Bangham, O. E. Fleming, and J. D. Frost. Ontario charter

The British-Canadian Pulp Co., Limited, Toronto, Ont.; \$500,000. F. A. Ritchie, J. E. McDougall, T. P. Coffee, and S. C. Smoke. Ontario charter.

The Consolidated Petroleum Co., Limited, London, Ont.; \$100,000. D. S. Robb, J. H. Stewart, and M. McGillivray. Ontario charter.

The Oxley-Enos Co., Limited, Toronto, Ont.; \$10,000. To manufacture and deal in electric light and gas fixtures, etc. A. T. Enos, Frank Enos, E. A. Stevson, C. F. Rich and F. C. Henderson. Ontario charter.

The Winnipeg Land Co., Limited, Winnipeg, Man.; \$100,000. Mark Fortune, R. W. H. Fortune, G. W. Archibald, G. H. Davis, and A. McK. Matheson. Manitoba charter.

The Dumas Gold Mines, Limited, Vancouver, B.C.; \$200,000. British Columbia charter.

Kaslo Drug and Stationery Co., Limited, Kaslo, B.C.; \$10,000. British Columbia charter.

Lulu Island Gas and Oil Co., Limited, Lulu Island, B.C.; \$500,000. British Columbia charter.

The Montreal District Workingmen's Building Association, Limited, Montreal, P.Q.; \$50,000. Geo. Defoy, Sr.; Geo. Defoy, Jr.; J. B. Brassard, J. D. de Lamirande, C. E. Dumontier, and L. de G. T. Dumontier. Dominion charter.

The Great Northern Lumber Co., Limited, Montreal, Que.; \$50,000. J. B. Scott, J. E. Martin, W. R. Staveley, Solomon Cole, and H. T. Evans. Dominion charter.

The Londonderry Iron and Mineral Co., Limited, Montreal, P.Q.; \$1,000,000. G. E. Drummond, F. C. Henshaw, T. J. Drummond, J. T. McCall, Edgar Mc-Dougall, and C. W. Brega. Dominion charter.

The Elgin Loan and Savings Co., Limited, St. Thomas, Ont.; \$312,500. Duncan McLarty, John Baird, John McCausland, Angus Murray, D. K. McKenzie, Albert Couse, George Wegg and Luke Millington. Dominion charter.

THE name of the Morden Manufacturing Company, Limited, Gananoque, Ont., makers of office and library furniture and labor-saving office devices, has been changed to the Canada Cabinet Company, Limited.

THE British Columbia Electric Railway Company held an extraordinary general meeting in London on the 15th ult., and resolved to issue, in addition to its £250,000, 41/2 per cent. first mortgage debentures, further debentures for securing the payment of the principal sum of £220,000, the same to be applied to purchasing shares in the Vancouver Power Company, Limited, or in any other manner the directors may decide upon.

## THE TORONTO GENERAL TRUSTS CORPORATION

Office and Safe Deposit Vaults,

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## Money to Lend.

The Corporation has a large amount of TRUST FUNDS to lend on mortgages on firstclass city or farm property, at lowest current rates of interest Correspondence is invited.

#### J. W. LANGMUIR.

Managing Director

#### AGRICULTURAL SAVINGS & LOAM COMPANY

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 Paid-up Capital
 \$ 630,200

 Reserve Fund
 207,000

 Assets
 2,344,200

W. J. Reid, Pres.
T. Beattie.
T. H. Smallman.
M. Masuret
Money advanced on improved farms and productive
city and town properties, on favorable terms.
Mortgages purchased.
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Debentures issued in Currency or
Sterling. C. P. BUTLER, Manager.

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14 King Street West, - Toronto. HON. J. R. STRATTON, President. T. P. COFFEE, - - Manager.

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Municipal, Government and Railway Bonds bought and sold. Can always supply bonds suitable for deposit with Dominion Government.

Stocks. New York, Montreal, and Toronto Stock purchased for Cash or on margin and carried at the lowest rates of interest

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COTTON and CRAIN

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#### Mercantile Summary.

THE Sissiboo Pulp Company, of Weymouth, N.S., at a meeting held last week decided to increase their bond issue.

PRINCE Albert, Sask., is calling for tenders (up till 15th prox.), for \$15,000 debentures, payable in twenty years at 41/2

MESSRS. KANE & McGrath are thinking of establishing an up-to-date abattoir at St. John, N.B., to cost \$25,000 or

IT is said that some Chicago capitalists are negotiating for the purchase of 2,000,000 acres of land in New Ontario for colonization purposes. The plan is to spend \$2,000,000 or \$3,000,000 in developing the property and to place on it about 10,000 settlers from the United States.

EXTENSIVE additions are being made to the factory of John C. Mundell & Co., chair manufacturers, at Elora. Its floor space is being doubled and accommodation provided for twenty or thirty more employees. We are told that this firm are supplying, through John Kay & Son, of Toronto, over six hundred chairs for the new King Edward Hotel in Tor-

It is understod that the Canadian Pacific Railway Company contemplate considerable additions and improvements to their hotel system throughout British Columbia in preparation for the constantly enlarging influx of tourists. One contract has already been awarded, namely, to Messrs. Dessette & Fox, Vancouver, for building a large addition to the Mount Stephen House at Field. Improvements have also been arranged to be made for the hotels at Glacier, Lake Louise and Emerald Lake.

FROM the large number of trolley-car accidents and from an occasional remark on the part of the jury, regarding inadequate safeguard, it is easy to see that the fenders in common use by street railway companies are not yet what they should be. A man in St. John, N.B., F. H. Mc-Nair, has, we hear, invented one which can be made to drop on the rails merely by the motorman pressing his foot on a spring. The trouble with many forms of fender is that it requires too many manipulations, and this one, it is hoped, escapes this objection.

A NEWS item from Phoenix, B.C., says that the Boundary mines are now shipping ore at the rate of over 1,800 tons per day, seven days in the week. Six regular shipping mines are all on the list as usual, most of them increasing the output somewhat over the record for the previous week. The following is the tonnage of each of the big six for the week ending last Saturday: Granby mines, 5,236 tons; Mother Lode, 4,576 tons; Snowshoe, 1,080 tons; Sunset, 610 tons; B. C. mine, 600 tons; Emma, 780 tons; total for the week, 12,888 tons; total for the year to date, 372,377 tons. The Granby smelter during the same week treated 4,444 tons of ore, making 229,616 tons for the year to date.

#### THE J. F. McLAUCHLIN CO., Limited,

BROKERS, PROMOTERS AND FINANCIAL AGENTS

Canadian Investments. Joint Stock Companies Organized.

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Solicitors for: The Bank of Montreal, The Bank of British North America, The Merchants Bank of Canada. National Trust Co., Ltd. The Canada Life Assurance Company. The Edinburgh Life Assurance Company. The Canadia Pacific Railway Co., The hudson's Bay Company.

#### BOWSER, GODFREY & WALLBRIDGE BARRISTERS. SOLICITORS, &c.

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Established 1864

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#### Advantages Explained.

Options offer considerable advantage to those who wish to operate prudently and successfully in American Rails and Canadian Pacific. They avoid the payment of heavy Pacific. They loss and interest.

Detailed pamphlet on application.

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#### Woollen Mill For Sale.

Water and steam power. One set woollen mill. Three story brick and stone, 36 x 52 ft. Two story brick and stone addition, 30 x 36 ft. Good locality. Wool plentiful. Address,

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are to be seen in many of the principal financial institutions in Canada, including

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speaks volumes for home production. We have for years insisted that Canadian Skill is equal to all demands, and to demonstrate this assertion is our business.

Correspondence solicited.

#### The GEO. B. MEADOWS

Toronto Wire, Iron and Brass Works Co., Limited, Toronto,

-IN TORONTO, and out amongst the different cities, towns and villages are to be found more Underwood Typewriters in use than any other kind. =

> They are popular because they do the best work, in the quickest time, and with the greatest ease. Their chief characteristic - and one not to be found in other machines - is VISIBLE

WRITING. ==

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#### Mercantile Summary.

COULTER & CAMPBELL'S brass and copper works, in Toronto, were damaged last week to the extent of \$4,000 by fire; insured.

MR. H. A. EDWARDS, of Caribou, Me., and M. H. Whittier, of Los Angeles, Cal., are trying to organize a company to operate St. Joseph, N.B., oil wells.

JOHN L. PECK, and J. Nelson Smith, of Moncton, N.B., who purchased the Albert Mines a short time ago for \$15,-000, have bonded the property to United States capitalists for \$40,000. A two foot vein of albertite, it is said, has been struck on the property.

A COMPANY has been organized in Detroit, Mich., with a capital of \$800,000, under the title of the Great Lakes Paper Mills Company. It will build mills at the Michigan Soo, with a capacity of 125 tons per day, receiving power from the new canal. Mr. Francis H. Clergue is the prime mover in the enterprise.

THE Arlington Mines, Limited, Slocan, B.C., held its annual meeting last week and re-elected the old board of directors, as follows: President, R. P. Rithet; secretary, John Lawson; managing director, Frank J. Collom; executive board, R. P. Rithet, A. B. Williams, John Lawson, Thomas Birney, W A. Macdonald, and J. Frank Collom. New machinery is being installed for treating the ore.

THE Canadian Otis Elevator Company, Limited, Hamilton, have elected officers, as follows: President, W. D. Baldwin; vice-president and general manager, H. P. Douglas; secretary and treasurer, Stuart Strathy, auditor, W. G. McCune; directors, W. D. Baldwin, New York; W. G. McCune, New York; Joseph Wright, Toronto; Watson Jack, Montreal; and H. P. Douglas, Hamilton.

For many years the quarry in Malden Township, near Amherstburg, has been distinguished for the quality of its limestone. It has come into active demand of late, and from an output of 10,000 tons in 1900 and 22,000 tons last year, it is expected to produce 30,000 tons this year. Not only regular course building stone, but crushed stone is regularly in request, and fifty cars of stone dust have been given to the town. Steam hoists. modern drills, and other new machinery make the Amherstburg quarry an active and we presume, valuable property.

DELORIMIER (Montreal) council has made a contract with the Montreal Light, Heat and Power Company, whereby the latter obtains exclusive rights for thirty years (or so long as the contract with the city of Montreal remained in force), to supply gas to the corporation and private consumers on the same conditions as in the city. The price for street lamps will be \$17 per annum for each lamp, and private consumers will be charged \$1.20 per 1,000 feet for light and \$1 for heating purposes. The contract does not interfere with the present system of electric lighting, but applies merely to gas

#### TO THE TRADE

# GALVANIZIN

Ontario Wind Engine & Pump Co.

Atlantic Ave., Toronto, Ont.

#### A Trip to the British West Indies

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is an inexpensive yet delightful way to spend a part of the coming winter. Steamers of our line sail from Halifax every other Monday for Bermuda, Barbados, Trinidad and a number of other Islands.

Write us for a Booklet telling all about the trip.

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#### **DWELLINGS** and PUBLIC BUILDINGS

has been our specialty for over thirty years. We both manuthirty years. We both manu-facture and instal all kinds of Hot Air and Hot Water Heating Apparatus. . .

and our line comprises heaters that will satisfy any condition or burn any kind of fuel. . . . .

Send for our booklet "About Heating."

#### CLARE BROTHERS & COMPANY

Preston, Ontario. THE CONTRACTOR OF THE PARTY OF

# 900,000 OF SAVINGS BOXES

In use by 1,200 different Savings Banks, Trust Companies and Life Insurance Companies in the United States. We absolutely guarantee you depositors, or no charge for the boxes.



Refer to—Royal Trust Co., Chicago, Ill., Western State Bank, Chicago, Ill. Union Trust Co., Philadelphia, Pa. Union Savings Bank, Washington, D.C. Trust Co. of New Jersey, Hoboken, N.J. Provident Savings Bank & Trust Co., Cincinnati, O.

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### Manufacturing Co., Limited

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Vice-President:
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Directors:
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Francis Carter-Cotton, Esq.
William Braid, Esq. J. W. McFarland, Esq.
Henry McDowell, Esq. A. R. Thomas, Esq.
Managing - Director:
HENRY LYE, F.C.A.

Auditor: John F. Helliwell, Esq. Secretary: ALFRED E. LYE.

Authorized to act as Assignee, Receiver, Administrator, Executor, Guardian, Trustee, Manager of Trust and Sinking Funds, etc.

Attention is Called to the Utility of The British Columbia Trust Company Limited, in Mining Matters.

THE PURITY AND EXCELLENCE OF

# COWAN'S PERFECTION COCOA

ACKNOWLEDGED BY THE WONDERFUL SALE IT IS HAVING

#### Mercantile Summary.

J. E. LANGLOIS, general merchant, The Brook, Ont., recently reported embarrassed, owing to fire loss, has effected an arrangement at 25 per cent.

THE receipts for the Great Eastern Exhibition, at Sherbrooke, this year, were slightly less than last year. Next year's fair will take place from August 29th to September 5th.

L. A. WILSON & Company's wholesale liquor establishment, in Montreal, was damaged by fire last Sunday to the extent of perhaps \$8,000 or \$10,000; covered by insurance.

J. H. SHANNON, of Iroquois, Ont., dealing in groceries and men's furnishings, these four years past, is reported failed. His trouble is declared to be largely due to a lack or attention and steadiness.-F. G. Dunlop & Co., dry goods dealers, Kingston, Ont., are reported as arranging a 60 per cent. com-

FROM the little village of Ste. Eulalie, on the Riviere Blanche, in Nicolet County, Que., two failures are reported. J. Talbot & Fils, engaged for some years in business as storekeepers and saw-millers, have assigned, owing \$6,200, of which \$2,100 is on mortgage, and they show nominal assets of about \$5,000 .-J. E. Heon, more recently established in general trade, and also running a creamery for a year or so past, has also assigned

A PROMINENT merchant of Scotstown, Que., F. G. Roy, whose insolvency we lately chronicled, has effected a settlement at 40 cents in the dollar.-An offer of 50 cents has been made by A. L. Trudeau, general storekeeper, Brompton Falls, Que., to whose brief business career we alluded last week .ette, general merchant, at St. Tite. Que., also a recent insolvent, appeared before a meeting of his creditors, held in Montreal, on the 23rd inst., and made an offer of 30 per cent., cash.

THE sudden death on Saturday last of Mr. Thomas Dunnet, formerly an active merchant of Toronto, has startled the community, which saw him down town only the day before. Mr. Dunnet was born in Wick, Scotland, 55 years ago, coming to Canada in 1866, where he taught the Barriefield School, Kingston. He afterwards became purser on one of the Kingston steamers. In 1880 Mr. Dunnet came to Toronto, and in partnership with Mr. Briggs began the business of hat and fur manufacturers. Mr. Briggs retired in 1886, and next year Mr. Malcolm McPherson was taken as a partner. At the time of the big Osgoodby fire, Mr. Dunnet was completely burned out, and he presently opened the business of Dunnet, Crean & Co., retiring about three years ago from active business pursuits. Mr. Dunnet was a warmhearted, energetic, impulsive Scotchman, who did much for his countrymen in the Old Land, as well as here.

WANTED—By a young man, having ten years' experience in a prosperous implement business, perfectly familiar with the business in detail, a position with a manufacturing company. Good references. Address, "F. E. D.," care of The Monetary Times.

#### BARGAINS IN WOOD WORKING MACHINERY.

PLANERS—24 inch C. B. Rogers & Co., Pony Planer.
—20 inch Jackson & Cochrane Co. Peny Planer, New.
—20 inch No. 4 Dundas make, Pony Planer.
—12 inch, A Doig Pony Planer.
—12 inch, A Doig Pony Planer.
—No. 5 Jackson, Cochrane Co., Revolving Bed Planer,
—No. 4 "Planer and Smoother,
—18 inch Waterous Engine Works Planer & Matcher.
—24 inch Major Harper Planer and Matcher.
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PLANERS, MATCHERS AND MOULDERS—
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#### PERFECTION CLASP MAILING ENVELOPE

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#### The Barber & Ellis Co..

Manufacturing and Wholesale Stationers 43 to 49 Bay Street. Toronto.

#### Mercantile Summary.

MR. E. W. GILMAN has been elected general manager of the Canadian Rand Drill Company, Montreal, succeeding the late Mr. J. F. Lewis.

DAME Leonie Deshais, carrying on a little grocery business at Magog, Que., is reported insolvent. She is the wife of R. C. Ducharme, who has had a rather unfortunate business record, having failed several times, the last previous occasion having been in 1900, when he was keeping a shop under the name of O.

THE last three days of last week were given over by the inhabitants of both Soo's to the celebration of the completion of the Michigan Lake Superior Power Company's big power canal on the Michigan side, which is probably the largest of the kind in the world. button was touched by a sister of Mr. F. H. Clergue, and the "Wizard" himself presided over the brilliant assemblage, which had come from all parts of Canada and the United States in honor of the event

THE following little group of unimportant failures is reported from Prince Edward Island. C. J. Mitchell, stationer, Charlottetown, is seeking a settlement at 25 cents. He was formerly a post office clerk, and began business three or four years ago on limited capital.-Wm. Mellett, of Souris, who has been in the tinsmithing business since 1888, is offering his creditors 20 cents on the dollar, payable in six and twelve months.-Rogers & Rogers, plumbers, etc., Summerside, are reported in difficulties, and have called a meeting of their creditors.

LAST week were successfully installed the large water wheels and electric generators of the Shawinigan (Que.), Water and Power Company, who own the largest power plant in Canada. The machinery which was tried consists of a water wheel of 6,000 horse-power capacity, and the generator of 5,000 horsepower capacity, and is intended to deliver electrical power to the Lachine Rapids & Hydraulic Land Company, Limited, at Montreal. Other machinery will be operated shortly.

UP to last spring, J. Boucher, of St. Adrien, Que., had been a farmer. He then started storekeeping, without experience, or, as it might be judged, any other business qualification, as his affairs are already in the hands of the assignee. An assignment has been made by J. D. Lalonde & Co., doing a small general business at St. Benoit, Que. Mr. Lalonde was formerly of the firm of Lalonde & Frere, who failed in January, 1901, and he has since used his wife's name as a cover. For twelve years G. A. Perry has carried on general business at Dalhousie Station, Que. He has always been regarded as an industrious and respectable man. but, it is reported, has over-bought and over-credited, and now finds himself in deep water, and has had to assign. He owes about \$6,000.

Mk ALEXANDER NIVEN, land surveyor. Toron, who has just returned from Central Algoma, where he has been surveying on behalf of the Ontario Crown Lands Department, declares that there is a large white pine area along the Missisaga river of very good quality.

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#### BANKERS

From the following list our readers can ascertain the names and addresses o i bankers who will undertake to transact a general agency collection business in their respective

MEAFORD—Grey County. C. H. JAY & COY Bankers, Financiers and Canadian Express Co Agents. Money to loan.

GEORGE F. JEWELL, F.C.A., Public Accountant and Auditor, Office, 361 Dundas Street, London. Ont.

COUNTIES Grey and Bruce collections made on commission, lands valued and sold, notices served a general financial business transacted. Leading loan companies, lawyers and wholesale merchants given as references

H. H. MILLER, Harover

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#### Tenders for Timber Limits

Sealed tenders will be received up to 31st October next for 13,776 acres or thereabouts of British Columbia Timber leases, particulars of location, etc., will be given on application to the undersigned.

The vendor reserves the right of rejecting any or all tenders, or to sell by private sale before 31st October.

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#### Mercantile Summary.

FROM Ottawa we hear of the assignment of Grant Bros., hardware men, who got an extension in 1901. The liabilities foot up to some \$39,000, with assets figured at \$15,500. The creditors have been approached with an offer of 25 cents on the dollar .- M. Killeen, of the same city, for some fifteen years a harnessmaker in a small way, has also assigned.

Mr. Jas. Fyfe, scale-maker, of Montreal, has been appointed chief Government Inspector of Weights and Measures for Canada. The appointment is an important one, and Mr. Fyfe is well fitted to fill the office. He is known over the Dominion as an expert in his line, and has acted as an adviser to the Weights and Measures Department under both governments. He has been a resident of Montreal for fifty years .-Gazete.

THE Superior Portland Cement Company, Limited, held a meeting in Toronto on September 30th, and elected officers, as follows: Judge Morgan, president; James McCullough, first vice-president; C. C. Van Norman, second vicepresident; W. H. Jackson, manager; R. J. Daley, secretary; J. J. Follett, treasurer; E. E. Utley, auditor; J. W. Mc-Cullough, solicitor. Directors — Judge Morgan, W. H. Jackson, J. J. Follett, R. J. Daley, E. J. Jackson, C. C. Van Norman, Dr. B. E. McKenzie, C. J. W. Neale, J. Muldoon, Toronto; James Mc-Cullough, D. Stouffer, Stouffville; Geo. McIntyre, D. B. Brown, Orangeville; Sheriff J. W. Bettes, Bracebridge; Dr. W. Chambers, Oakwood; J. Moore, Mount Albert; S. A. Flumerfelt, Goodwood; Thomas McCarty, Sault Ste. Marie. The company is about to erect a factory with a capacity of 600 barrels per day at Orangeville, Ont., where it owns large deposits of marl and cement clay.

COMMERCIAL embarrassments are reported in Montreal, since our last, as follows: I. Pigeon, formerly a commercial traveller, and doing a small suburban business in dry goods and shoes since the spring of last year, is offering 25 per cent. on liabilities of \$3,700. - Emilieu Cadieux, a little more than a year in business as a grocer, has consented to assign on demand, owing about \$1,500.-B. A. Leprohon & Co., tailors, have assigned. Mr. Leprohon has been doing business in partnership with a sister since September, 1901, but was previously interested in a similar business, under like style, which was placed in liquidation. Autheir Bros, dry goods retailers, reported as insolvent several weeks ago, are seeking the signatures of creditors to a 25 per cent. compromise, but the proposition has met with little favor .---A. Levert & Co., a small grocery concern, owing in all about \$700, have assigned .- J. Picard, the West End grocer reported last week as failed, is offering creditors 25 cents on liabilities of \$23,000.

## Debentures for Sale.

The town of Midland offers for sale \$10,000, 4% debentures, issued for completion of Waterworks System, and a further issue of \$10,000. 4% debentures, issued for the purpose of purchasing a site for a Government dock. Both issues mature in 30 years, and payable, at Midland, on the 1st of October of every year till expiration; first of such debentures maturing in 1903. The lowest or any tender not necessarily accepted. Tenders to be addressed to the Town Clerk, and marked "Tenders for Debentures," and to be opened by the Council on Nov. 10th at 8 p.m.

> THOS. I. TRUEMAN, Town Clerk.

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Ask your dealer for your money back if you don't like the delicious flavor and all around high quality of my two leading brands of cigars the Pharaoh 10 cent and Pebble 5 cent. The cigars must suit you or you don't pay for them.

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Mrs. George Dickson, - Lady Principal. George Dickson, M.A., - - Director. 

#### Mercantile Summary.

Blue & Deschamp's saw-mill, near Rossland, B.C., has been destroyed by fire. The loss is \$10,000; insurance, \$2,000. The plant will be replaced at once.

At a meeting of the board of the Dominion Telegraph Company held the present month, Mr. Aemilius Jarvis, of Toronto, was appointed a director of the company, to fill the vacancy caused by the death of the late Hector MacKenzie, of Montreal.

A DESPATCH of Tuesday last from Pittsburg, Pa., says that negotiations are under way for a merging of the Pittsburg Coal Company, and the Monongahola River Consolidated Coal and Coke Company, with their combined authorized capitalization of \$110,000,000, and assets of \$120,088,581. The combined coal output of the two concerns is close to 30,000,000 tons a year.

For a number of years past, William Davidson has carried on a furniture and upholstering business in Toronto, under different styles. But he has all along been handicapped by want of capital, and now we hear of his assignment, with assets and liabilities of about \$2,000 each.

At the time when W. J. Bawlf began to deal in liquors in Winnipeg, about July, 1896, he was understood to be worth several thousand dollars. For some time past he has been found very slow pay, and has been sued. He now makes an assignment.

The Snow Drift Co., Brantford, manufacturers of spices, R M. Fullerton sole owner, has been in existence since 1883. They were burned out about a month

#### City of Revelstoke Debentures.

Sealed Tenders, endorsed "Tender for Debentures" will be received by the undersigned up to noon on Friday, November 14th, 1902, for the purchase of City of Revelstoke Debentures, as follows:—

\$8,000.00 bearing date July 15th, 1902 \$62,500.00 " " October 1st, 1902

Redeemable in 25 years, and bearing interest (payable half-yearly) at 5 per cent, per annum. Debentures to be delivered, and purchase money paid in Revelstoke, B.C. The Corporation does not bind itself to accept any tender.

HENRY FLOYD, City Treasurer. Revelstoke, B.C., October 6th, 1902.

# Timber Lands for Sale

Sealed tenders will be received by the undersigned up to 1st December, 1902, at 6 o'clock p.m., for the purchase of the following timber lands, viz.:—Lots Nos. 19, 2nd con.; 18, 20, 24, 25 and 26, 3rd con.; 10, 13, 24, 25 and 28, 4th con.; 29, 5th con.; 23, 24 and 26, 6th con.; 24 and 25, 7th con., and 23, 8th con., all east of the Bury road, Township of Lindsay, County of Bruce, Ont. Total acreage about 1,700. The lands are timbered with different kinds of hardwood, hemlock and large quantities of cedar. The quantity has been estimated for all kinds, at 3,500,000 ft. Easy access to Georgian Bay for shipment. Lands all paten ed except one lot, which is paid in full.

Terms—10 per cent. cash on advice of acceptance, balance within 30 days thereafter.

Highest or any tender not necessarily accepted. For further particulars apply to the undersigned.

C. E. WATSON,
Manager Union Bank of Canada.
Wiarton, Ont., 15th Oct., 1902.

ago, meeting with heavy loss. A compromise has been effected with creditors at 50 cents in the dollar, cash, on liabilities of about \$29,000. The insurance amounted to about \$15,000.

The Union Stocks Yards Company, Toronto Junction, has asked the Ontario Government to guarantee bonds to the amount of \$200,000, at 4 per cent., upon an abattoir, which they will erect in connection with their yards. The Government is asked to guarantee these bonds for twenty years, in order that the dead meat trade may be encouraged. The proposition is for the Government to take a lien upon the abattoir and stock yards, as security for the payment of interest.

A DEPOSIT of molybdenite has been discovered in south-east Haliburton county. The veins are believed to be several feet in width. The product (molybdenum), which is used chiefly to alloy steel, owing to its great hardness, is worth \$1.55 to \$2 per pound, and the ore now discovered is said to be worth \$400 per ton.

The Vancouver, Victoria & Eastern Railway & Navigation Company has at length been granted permission by the Railway Committee of the Privy Council, at Ottawa, to construct branch lines to Columbia and Grand Forks, B.C., and to the Granby Smelter, near Grand Forks, and to cross the Grand Forks & Kettle River Railway.



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WE hear of the assignment of Mc- the bank in his last statement, made on Lean & Russell, of Coldwater, dealers in boots and shoes. J. R. Russell was joined in 1890 by McLean, and they laid in a stock of boots and shoes. Only last April they made a statement showing assets of \$2,500 and liabilities of \$500 Why they have now made an assignment is not explained.

THE Galt Carpet Co., Limited, Galt, Ont, was incorporated in January, 1902, with an authorized capital of \$40,000. They received a loan from their banker with which to erect buildings. On this they were sued, and judgment obtained against them two weeks ago for \$12,693. The assets were received by the sheriff and sold for a small sum, while the building is claimed by the town. Altogether they owe about \$15,000.

FIFTEEN hundred Montreal longshoremen struck on 29th inst., and not a bit of work is being done on any of the vessels in port. The men claim that they are underpaid. They were recently organized as a branch of the Longshoremen's Union. The men demand an increase in their present rate of wages of 20 cents to 30 cents an hour for day work, and 35 cents an hour for night work.

A suit was brought against the Pennsylvania Railroad by a farmer whose cow was killed by a train. There was a long trial, with learned arguments on both sides. The jury brought in this verdict: "If the train had been run as it should have been ran, if the bell had been rung as it should have been rang; if the whistle had been blowed as it should have been blew-both which they did neither-the cow would not have been injured when she was killed."

This week at Chicago the United States Court of Appeals handed down an opinion to the effect that the Western Union Telegraph Company has a right of property in the news which it gathers, and that such right does not cease when the news is published on the tickers rented to its patrons. In laying down this new principle the Court of Appeals affirms two decisions of the lower courts, and enjoins the National Telegraph News Company, the Illinois Commission Company, and other defendants from using the quotations in question.

THE private banking firm of James Linton & Co, who did business at Orono and Lakefield, in Ontario, are in difficulties. A meeting of their creditors was held in Lakefield on Monday last, when about 80 persons were present, most of them creditors. A somewhat startling approximate statement was submitted to the meeting by Mr. Linton, of the assets and liabilities of the Lakefield branch. It was as follows: Total liabilities, \$34,000; available assets, \$8,224; notes, good, \$6,000; shortage, \$19,776. In addition to the above, there are said to be notes to the amount of about \$8,000 which are regarded as worthless. Mr. Linton stated that Mr. Benson, the late manager of the Lakefield office, had evidently misrepresented the position of

Sept. 29th. We wonder if he had been speculating. During a rather warm discussion Mr. Linton was kept under a heavy cross fire of cross questions by excited creditors, who are mostly villagers and farmers living near by, several cheese factories being involved. It seems a pity to hear this disconcerting report about a concern whose principal is, we are told, a respectable man, and which had proved a great convenience to many of the chartered banks in making their collections in parts of Durham and Peterboro counties. An offer of compromise has been submitted by Mr. Linton, we understand.

#### TORONTO STOCK EXCHANGE.

Dullness has been the order of the day latterly on the Stock Exchange. Notwithstanding this, however, there has been a general improvement in values, after the slump of three weeks ago. Fair activity prevails in bank stocks. Industrials continue weak. An idea of the trend of prices may be gained from the following list of prices:

Bank of Ontario, 20 at 134-135; Commerce, 304 at 160-162; Imperial, 48 at 240-241; Dominion, 140 at 240-242; Hamilton, 200 at 235-2371/2; Ottawa, 5 at 225; Traders', 5 at 1251/2; Western Assurance, 290 at 96-100; Can. N. W. Land, 5 at 150; C.P.R., 4,422 at 1341/2-1371/2; C.P.R. (new), 7 at 1363/4; Toronto Electric Light, 175 at 1551/4-160; Can. Gen. Electric, 50 at 204-2071/8; Commercial Cable, 317 at 175-179; Richelieu & Ont. Navigation, 75 at 100; Toronto Railway, 75 at 119; Twin City, 1,330 at 1193/8-1207/8; Twin City (new), 10 at 1171/2-118; Dominion Steel, 550 at 565%-59; Niagara Navigation, 105 at 128-129; Dominion Coal, 494 at 132-133; Nova Scotia Steel, 78 at 1053/4-1071/4; Lake Superior, 120 at 241/2-25; Salt, II at 27; Sao Paulo, 70 at 95-951/2; Dunlop Tire, 13 at 106; Rogers, 7 at 1051/2; Toronto Mortgage, 11 at 90; War Eagle, 2,000 at 19-191/2; Dominion Steel (bonds), 16,000 at 90-903/4; Dominion Steel (preferred), 12 at 961/2; Packers', A, 25 at 99; Packers', B, 60 at 97-971/2; Crow's Nest, 30 at 478; National Trust, 10 at 136; Carter-Crume, 10 at 103; Can. Per. Loan, 960 at 120; London & Can. L. and F., 45 at 93-96; B.C. Loan, 175 at 170-172.

#### UNITED STATES FINANCES.

Henry Clews & Co., New York, say in their circular dated October 25th:

Values on the Stock Exchange continue to exhibit a sagging tendency in spite of occasional efforts to rush them upwards. The latten operations have not been signally successful, conservative interests continuing to show decided opposition to all such manipulation. Dealings were consequently largely of a professional nature. What the early future will bring forth it is difficult to determine. The materials for an active bull market are still wanting. Considerable improvement has taken place in the monetary situation, and apprehensions of disastrous stringency have been removed by liquidation in stocks, by contraction in loans and by Secretary Shaw's energetic efforts to counteract the Government absorption of funds. The stoppage of the coal strike was also a favorable feature, inasmuch as it paved the way for removal of a very serious public irritant, which, had it continued, would eventually have created a more serious disturbance in Wall Street. Unquestionably the coal stocks have been supported with great skill and power, it being certain that a five months' loss of product would have created a serious shrinkage in the value of these securities had not some powerful support been accorded.

A striking feature of business just now in nearly all lines is declining profits. Net profits for both industrials and railroads are beginning to shrink owing to increased cost of raw materials and labor. The same is true in many other lines of business whose securities are not dealt in on the Stock Exchange Should this tendency continue it means a curtailment in the purchasing powers of the wealthy classes, which in turn will reduce the consumption of many commodities, especially luxuries. Perhaps this tendency is only temporary, and such it is hoped will be the case, but there are only too many suggestions strengthening the impression that a partial reaction from the high tide of prosperity is now upon us. One indication has been the unfavorable turn in our foreign trade during the past year. High prices here have greatly stimulated imports and checked exports; the result being to greatly diminish the favorable balance of trade which existed two years ago, and render possible the talk of gold exports, which now tends to make Wall Street hesitate, not so much from the actual as from the moral effect of our being compelled to ship gold when the banks are endeavoring to strengthen their resources. Exports of wheat, corn and cotton are all impeded at present by the fact that American holders demand prices that European buyers will not pay, and even extraordinarily low outward freights are not sufficient to move these products from our seaboard with desired freedom. Other evidences of a reactionary tendency could be cited, but enough have been presented to warrant a conservative attitude towards the future until some sort of readjustment has taken place which will encourage a fresh forward movement.

-"And what became of the splendid, fearless man, who put down that political boss you had here a year or two ago?" asked Jenks. To which Wenks replied: "Oh, he's our political boss now."-Chicago Record-Herald.

-First Decorator.-"I advised him to have his house decorated during his wife's absence, as a surprise." Second Decorator.—"Good! Then we'll have to do it all over again when she gets back."





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#### TORONTO, FRIDAY, OCTOBER 31, 1902.

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#### THE BOOT AND SHOE TRADE.

No complaints are heard as to the condition of the boot and shoe trade throughout the country. At the present time there is a slight between-season lull. but retailers in practically all parts unite in saying that their business has never been better than during the last few months. The general prosperity causes consumers not only to buy shoes as soon as they need them, but to buy those of high quality. The factories, too, are busy. Travellers are, some of them, doing a sorting business, others taking spring orders. Montreal and Quebec manufacturers are enjoying a particularly brisk trade. Overtime work is a common condition at many of the factories and has been for some time past. Prices are firm. Indeed, the question is whether, under the present values which obtain for leather, labor, etc., the present prices are not too low. Already in the United States some lines of footwear have been advanced about 21/2 per cent., and if this is a reasonable course there, it would appear that in Canada, where prices of the finished article have lagged still more than across the line, it should be

still more so. Sole leather is not at all unlikely to advance; should it do so, the prices of boots and shoes are bound to take a similar direction.

There is already some speculation as to what styles are likely to be most in request for spring wear. So far as can be judged, there will be a general tendency towards lightness in weight and appearance. wide toe, which many people have always thought uncouth, will become rarer, and what is known as the medium is likely to become quite general. This will apply to both men's and women's boots. Men's heels will, perhaps, be a little higher, while those of women's boots will be largely of the Cuban model, though French heels will still be popular for dress occasions. Regarding the prospects of the tan shoe it is hard to speak with accuracy. Many people favor its claims to popularity, and no doubt there will be an attempt to revive it. Whether it will be successful remains to be seen. Patent leather will by no means be forgotten.

The present situation of the Canadian leather and allied trades may properly be a subject for congratulation. Not only has the quality of Canadian goods been well maintained and improved, but the demand for export has increased by leaps and bounds. London, England, now takes a very large quantity of Canadian leather, and from that point it is shipped all Canadian boots and shoes now comover Europe. pare with the manufactures of any country. That so many are brought in still from the United States is no compliment either to the patriotism or the discrimination of many Canadians. They should take a leaf out of Great Britain's book, which country, since it awoke to the alarming increase in the importation of boots and shoes from the United States at the expense of its own industry, has begun to make a satisfactory recovery, whereby the quantity of goods coming from the United States has been quickly reduced. However, at one time, Canadian leather, too, suffered from the comparison with that from France and the United States. This is not the case now by any means; Canadian leathers, especially of the finer grades, are recognized as being of A I quality, and gradually this course will be followed with regard to its manufactures as well.

There has again been a good deal of discussion concerning the attempt to form an amalgamation of Canadian shoe factories in order to effect more economical methods of production and distribution One of its first works would be, it is said, to establish in Canada a last factory, of which there is great need. Mr. C. A. Johnston, of Toronto, who is the projector of the amalgamation, states that the capital of the new concern would be some \$8,000,000 or \$10,000,000, and that about forty factories would be represented. He is a firm believer that the manufacturers will find it to their interest to enter the combination, the object of which, it is pointed out, is not to raise prices to the consumer, but merely to render possible greater specialization and to save the waste alleged to be going on at present. We should judge, however, that the scheme is by no means certain to go through in spite of the roseate forecast in the prospectus. Some of the most prominent of the Montreal manufacturers have expressed their intention of keeping out, on the ground that they are fully satisfied with the present

conditions. In Ontario, too, many big shoe houses have not been approached in the matter at all; so that there is a by no means faint impression abroad that the "amalgamation" will not amount to very much. It is fair to say, however, since the above was written, that a meeting was to be held yesterday of Ontario manufacturers and jobbers to discuss the matter.

Of late the feeling reigning between Montreal manufacturers and their employees has been fairly satisfactory. In the endeavor to arrive at some ground for mutual understanding in the event of future difficulty, they have drawn up a scheme by which it is hoped to adjust such difficulties without undue fric-The idea is for the workmen to establish a Board of Complaint, composed of representatives of the Cutters', Operators', Lasters', and Turners' Unions; the employers to appoint a Board of Conciliation; the members of each of these boards to be elected as often as necessary. In case of any hand having a complaint, he must lay it before his own union, which, if it be well founded, shall lay it before the Boards of Complaint and Conciliation, in writing. The two boards shall then jointly examine the case and try to effect an understanding. If this be impossible, the case shall be laid before the Court of Arbitration, which is to consist of one representative of each of the parties to the dispute and of a third appointed by these two, or, in the event of a failure to agree in this matter, of an utterly outside party. The award of this tribunal to be final, and so long as the matter shall be under discussion, the factory shall not be closed, nor the workmen cease work. It is really a scheme of compulsory arbitration. Whether it will prove satisfactory to all parties remains to be seen.

#### INSURANCE AGAINST HAIL.

A friend has sent us a modest slip of paper containing figures which we find of decided interest. It is a printed suggestion to Manitoba farmers to insure against hail storms in a company which the Government of that province chartered in 1891, and of which the officers and directors are farmers. Its achievements since that time are thus summarized in the little folder: The company "is managed by Manitoba farmers only; has paid nearly \$150,000 to farmers for losses; insures to the extent of \$6 per acre for total loss; \$5.40 per acre is the average paid during past eleven years; 22c. per acre is the average cost during past eleven years; 25c. per acre is the maximum charge in any year; 18c. per acre insured \$6 per acre in 1901; 3 per cent. on the amount of insurance was the cost last year. There are no dividends paid to shareholders; the company gives back unrequired premium money to insurers, and has paid all legitimate claims to date."

A table is given which illustrates what this truly mutual organization has accomplished since it was organized. In different years it has paid to its patrons from \$1,100 to \$23,000 per annum. During those years when losses were heaviest the company assessed on its premium notes 50, 75, or 80 per cent. equal respectively to 12½, 18, and 20 cents per acre, and in these years 1894, 1899, 1891 and 1901, the amount it paid per acre was \$6 and \$7.50 per acre damaged, in

all, \$124,500. The lowest rate of loss paid per acre was \$3 and the highest \$7.50, the average being \$5.90 per acre for the eleven years. Appended is a statement of the business of the company since its organization:

Year.	Rat	e of	Assess	sment	Am't paid	Am't paid
			notes		per acre.	for losses.
1891 75%			cents 1	per acre.	\$7 50	\$10,490 08
1892100%			"	"	5 00	23,836 23
1893100%			44	" -	6 00	21,692 05
1894 50%	or	121/2	"	"	6 00	1,128 85
1895100%			"	"	6 00	11,379 25
1896100%			46	"	3 00	5,807 58
1897100%			- 66	"	6 00	6,794 44
1898100%			"	"	4 50	17,381 67
1899 80%			. "	"	6 00	10,476 70
1900100%	or	25	"	**	3 00	10,046 67
1901 75%	or	18	"	"	6 00	5,468 76

The efforts and achievements of this company in its peculiar field and the statistics it is able to show form an interesting chapter in Canada's experience in the matter of mutual insurance. Its existence has been amply justified, and we hope to learn more of its experience in the future.

#### FINANCIAL REVIEW.

We present below a condensation of the monthly statement of Canadian banks for September, 1902. It is compared with the bank statement for the previous month, and shows capital, reserve, assets and liabilities; average holdings of specie and Dominion notes, etc.:

## CANADIAN BANK STATEMENT.

Reserve Funds   \$81,626,666   \$8   71,084,350   70   70   71,084,350   70   71,084,350   70   70   71,084,350   70   70   70   70   70   70   70	gust, 1902. 1,626,666 0,270,408 0.725,468 5,035,701 5,672,386 5,639,606 7,052,129
Notes in circulation	5,035,701 5,672,386 5,639,606 7,052,129
Notes in circulation	5,035,701 5,672,386 5,639,606 7,052,129
Public deposits on demand in Canada 112,001,084	5,672,386 5,639,606 7,052,129
Public deposits on demand in Canada. 112,001,084 109	7,052,129
Public deposits on demand in Canada 112,001,084 104	7,052,129
	7,052,129
Public deposits at notice 247,813,411 247	0
Bank loans or deposits from other banks	,484,456
secured	570,619
Due to other banks in Canada 3,883,122	3,756,722
	1,397,376
	,359,454
Other liabilities	,121,954
Total liabilities \$488,112,355 \$473	,090,477
ASSETS.	
Specie	382,880
Dominion notes	045,035
Deposits to secure note circulation 2 702 166	792,166
Notes and cheques on other banks 19,165,894 11,	719,125
Loans to other banks, secured 19,105,094 11,	570,619
	414,790
Due from other banks in foreign	308,367
Dominion or provincial Govt. debentures	816,512
or stock 9,680,043 9,6	683,019
Soli 1-200 1 1 2 2 2 3,947 48,8	832,348
Call loans on bonds and stocks in Canada 52,139,367 50,0	067,007
	109,125
	040,993
Current Loans in Canada	11,684
coans to Dominion and Provincial	69,259
Governments	41,570
7 060 700	92,247
	58,590
Mortgages on real estate sold 815.963	17,815
	10,132
10,683,869 11,79	69,848
Total assets \$610,927,964 \$593,0	12,325

Average amount of specie held during the month	12,761,962	12,675,566
Average Dominion notes held during the month	22,751,072	23,364 742
Greatest amount notes in circulation during month	61,682,502	55,490,064
Loans to directors or their firms	10,228,365	9.756,529

As regards circulation, there was still at 30th September an available margin of \$5,000,000 to \$6,000,000, but if the movement of grain had gone on to the fullest possible extent, this would clearly have been quite inadequate. Fortunately, the farmers in the North-West can this year afford to wait a little while before marketing their wheat, and devote their time while the open weather lasts to ploughing and other necessary preparation for next year's crops. This has checked deliveries of grain, and thereby avoided trouble so far in the demand for circulation of bank notes.

It is, however, probable that the available margin of \$5,000,000 to \$6,000,000 of circulation shown by the return does not fully represent the true state of affairs. It would be interesting to know to what extent the increase in the item "Notes and Cheques of other Banks" was represented by notes of other banks not presented for redemption but kept as a reserve currency. To the extent that this amount is so held in the treasury of other banks, it supplements by so much the available currency of the country. From all we can gather, the banks will no doubt be able to pass through the present time of high circulation without difficulty, but it is quite clear that an increase in the volume is absolutely essential.

The statement so frequently made during the past month or two by various journals, to the effect that the Canadian banks were making matters more difficult for persons interested in stocks in Canada by withdrawing money from the Dominion for the sake of the higher interest to be gained in New York, must be held to be somewhat signally refuted, as to most of the banks, by the current statement. The only banks which show much increase in call loans outside of Canada are the following:

Bank of Ottawa\$	200,000
Sovereign Bank of Canada	300,000
Quebec Bank	900,000
Bank of Nova Scotia 1	.013.000

On the other hand, banks which have increased their call loans abroad have only decreased to a moderate extent their call loans in Canada. Some banks, which have decreased their call loans abroad have considerably increased their call loans at home. It is the case, so far as we can learn, that money for Canadian merchants and manufacturers has been forthcoming, through all the recent pressure, in full supply; so that it cannot be truly said that our banks have used their money in stock exchange loans abroad to the detriment of legitimate business at home. And, as the totals show, it may be added to this that the banks, as a whole, have not done so even to the detriment of steck exchange borrowers in this country. years, this point has been more than once the subject of rather warm controversy, and our banks have been accused of a lack of patriotism in the administration of the semi-public functions entrusted to them. But it should not be forgotten, as was so frequently and

strongly urged then, that it has been found necessary that a very considerable amount of the resources of the banks should at all times be kept either idle, or, at best, loaned out on high-class securities in another country. It would never do for our banks to carry on their business without an adequate reserve for times of pressure; and the experience which amply justified in the past the policy adopted by the banks of either keeping these reserves idle in their vaults or lending the money out in New York, has been justified in every time of stringent money that Canada has seen. If the money had been loaned out here, it would have been quite impossible to get at it in time for the needs of the country. When it is let out abroad there are two factors in the question, namely:

- (1) That the conditions which make money tight in Canada may not co-exist with troubled conditions in New York.
- (2) That New York is a market in which at all times short of absolute panic repayment of call loans on stock exchange securities of the proper class can be confidently looked for.

We think a study of the bank returns covering the periods of financial stringency, which were to be seen at any time in the last fifteen or twenty years, will show that the reserves of the Canadian banks invested abroad have been immediately and heavily drawn on in aid of any pressing condition of things at home, and that their value as a resource has been abundantly proven.

Our usual resume follows:

ABSTRACT OF BANK RETURNS

30th September, 1901.

[In thousands.]

Description.	Banks in Quebec.	Banks in On- tario.	Banks in other Prov's.	Total
Capital paid up	35,714	23,478	8,293	67,486
Circulation	26,618	21,919	7,490	56.027
Deposits	171,693	149,438	45,313	366,552
Loans, Discounts and Investments Cash, Foreign Balances (Net), and Call	167,632	158,554		376,588
Loans	85,802	53,713	19,513	159,079
Legals	9,034	7,880	3.140	20,016
Specie	5,111	4,045	2.148	
Call Loans	49,746	24,008	8,731	
Investments	20,380	27,857		The second second

30th September, 1902.

[In thousands.]

36,903 30,007	23,406	8,396 7,551	
189,193	169,018		409,162
182,750	171,496	51,370	405,630
96,412 10,077	60,757 9,440	23,101 3,626	
5,302 60,102	4,582 28,847		101,992
THE RESERVE THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED I	96,412 10,077 5,302	10,077 9,440 5,302 4,582 60,102 28,847	96,412 60,757 23,101 10,077 9,440 3,626 5,302 4,582 2,615 60,102 28,847 13,041

> > \$ 508 ,939

GOVERNMENT CIRCULATION.

Large.....\$ 20,741 Small.....\$ 12,207

\$ 32,948

Gold held, \$19,341 or 58 per cent.

#### THE SILVER-LEAD INDUSTRY.

A fair opportunity seems to present itself for consideration by the Government of the present condition of the lead-producing industry of British Columbia. The mine-owners of the Slocan District of Kootenay are producing ores which yield silver and lead, in varying proportions. With prices at the level of a few years ago, it was possible for them to make a profit on their output. But so low is the present price of silver, and so low the figure they can obtain for their lead, that it is impossible for them to stand against the imported pig lead from the States or England. Accordingly, we find within the last few weeks that an important mine, the Sweetwater, near Kaslo, has been shut down, and 120 hands are thereby out of work. Another mine, in the same neighborhood, is reported as likely to close, and in fact the whole silver-lead industry of Kootenay is in a despondent state for want of a profitable market into which to send their lead. The United States tariff against Canadian or other foreign lead ore is 11/2 cents per pound, so that at present low prices of lead the world over, British Columbia lead cannot be sold to that country at a profit. And if attempted to be sold in Eastern Canada, with 2,000 miles of freight charges added, it is met at Halifax or Montreal by pig lead from England on which the import duty is, owing to the preferential tariff, but a cent per pound, making the imported article, as a basis for paint manufacture or plumbers' use, cheaper than our own. Now, say the silver-lead miners of Kootenay, give us another cent per pound duty, or even three-quarters of a cent, and we will fairly make things hum in lead production. They make out a reasonable case, and in view of the important character of the industry and the peculiar conditions which confront it, might not a bonus be the best method of reneering silver-lead mining assistance? are menaced with lead not only from Mexico but from Germany, and the case of the Kootenay miners is an exceptional one.

#### MR. CARNEGIE ON INDUSTRIALISM.

The rectorial address of Mr. Carnegie, delivered before St. Andrew's University, Scotland, presents the future industrialism of the world as the special prize of the United States. In showing that Europe is heavily handicapped by militarism, Mr. Carnegie had an easy task. For Europe to maintain nearly 9,000,000 of men under arms, unproductively, against 60,000 supported by the United States; and in the other arm of defence, 410 battleships against 35, are facts which present a demonstration in presence of which the great relative advantage of the United States is at once seen. But does it follow that industrialism is in future to be the special prize of the United States? Mr. Carnegie himself suggests a means by which Europe could, in

his opinion, meet the United States, in the industrial sphere, on equal terms. But as this requires her to reduce her armies and navies to American proportions, he cannot have the faintest belief that such a thing is likely to be done. The idea of reducing Europe and America practically to two nations, for industrial purposes, wants the first element of practicability; and its serious discussion would be a mere waste of time. But if forced to accept this conclusion, Mr. Carnegie would find consolation in the assumption in which he revels, that Europe, so long as she remains divided in hostile camps, can never hope to conquer foreign markets, or even to repel what has been called the American invasion of her territory.

Europe, with its great armies and navies, might regard the practically unarmed condition of the United States as a possible danger of unknown magnitude. If Europe should some day resent the advancing development of Monroeism, and her armies and navies were pitted against those of the United States, what would happen? Mr. Carnegie replies that the necessity of American bread materials would compel Europe to end the contest. But this contingency is not a very certain nor consolatory reliance.

In contrasting Europe against America, continent against continent, Mr. Carnegie forgets that the fortyfive Republics of the United States, extensive as they are, form but a fraction of the continent. The area of Canada alone is as large as that of the United States. The assumed units, on both sides, are the wildest supposition. We do not know whether the University rector is speaking in muffled tones of some imaginary state of things, when, telling of America, he sums up: "In short, it is free, unrestricted trade in everything over an expanding continent." An expanding continent? As this cannot be taken in a physical sense, it is doubtless intended to be taken in a political; and we are expected to assume that, at some future time, the United States will cover the whole American continent. Before this dream can be realized, the great armed forces of Europe might clash with the small armed forces of the United States; and if this should ever happen, the advantages of insignificant means of defence, ready for actual use, would not then be viewed with the same complacency, as a sign of superiority, with which Mr. Carnegie now looks on it.

If the antics of "an expanding continent" do not cause all America to become embraced in the United States, Canada should have an enviable future. has that expansion which Mr. Carnegie tells us is the basis of all industrial power; and she will have that absolute free trade within her borders to which the United States owes her industrial progress. She has in perhaps greater abundance than any other country stores of those raw materials, which, under favorable conditions, Mr. Carnegie tells us, attract capital and labor. Our first duty is obviously to create, by settlement of our vast country, a large home market; and if, as Mr. Carnegie tells us, a natural result, it proves "an invincible weapon for the conquest of foreign markets," Canada would have come to occupy a position analogous to that which Mr. Carnegie claims for the United States.

Although Europe cannot hope to consolidate,

politically or industrially, as one power, the British Empire may do much in this direction, though even she must fall short of the goal, in several particulars. One advantage the United States has over the British Empire in this particular. There cannot be absolute free trade between all parts of the British Empire; but why should not industries be specialized in different parts of the Empire, best suited to their development and permanent maintenance, as Mr. Carnegie explains they are in the United States? Hitherto the rule has been industrial competition within the Empire, each part taking its own course without much, if any, respect to the other parts. Is some aim of special development, under the most favorable conditions, in each case, not worthy of consideration?

#### GROCERS' PROFITS.

A talk with a country retail grocer on the subject of recent as compared with former profits in the grocery business reminded the Editor of the Monetary Times that a few years ago there appeared in its pages a reference to the subject from the point of view of a United States jobber in Chicago or St. Louis. jobber read a lesson to the wholesale grocers of the Western States, asking them to pay more attention to the percentage of profit they made on the goods they sold most of, such as sugars, coffees, canned goods, fruits, and what upon the minor items of their invoices. His homily led an Eastern United States journal, the New England Grocer, to apply the same moral to the retail dealer in groceries, and to urge, besides, that the retail grocer's profits must be larger, if he is to live, than the wholesaler's. That journal thus applies the moral by asking the following questions:

Did it ever occur to you:

That sugar represents about 20 per cent. of your sales, and that your gross profit on sugar should be not less than 4 per cent?

That coffee represents about 10 per cent. of your sales, and that your gross profit should not be less than 10 per cent?

That syrups represent about 2 per cent. of your sales, and that your gross profit should not be less than 50 per cent?

That teas represent about 1 per cent. of your sales, and that your gross profit on them should not be less than 30 per cent?

That tobacco represents about 6 per cent. of your sales, and that your gross profit on it should not be less than 10 per cent?

That cigars represent about 3 per cent. of your sales, and that your gross profit should not be less than 25 per cent?

That canned goods represent about 20 per cent. of your sales, and that your gross profit should not be less than 15 per cent?

That rice represents about 2 per cent. of your sales, and that your gross profit should not be less than 15 per cent?

That foreign and domestic dried fruits represent about 5 per cent. of your sales, and that your gross profit should not be less than 15 per cent?

It is necessary to explain that this list of a retail grocer's necessary or desirable profits was prepared by an American journal and therefore needs to be revised before its allotments of the proportions of different goods sold can be applied here. For example, to say that teas represent only one per cent. of a Canadian grocer's sales would be a palpable mis-statement, for people in Canada drink quantities of tea, which in

United States communities would probably be replaced by coffee or cold water. And it is hardly possible, either, to get such profits as 30 per cent. on teas now-a-days. Nor does anyone get, or expect, 50 per cent. on syrups. Still the figures here given should make the reader of them, if he is a retail grocer, think. It is of the very essence of a merchant's success to know what his profits are, also what proportion of his sales are at good profits and what at narrow profits; for ignorance of these very things is what has lured many a man into false confidence in his financial position, the result of which was ultimately disaster.

#### OUR IRON AND STEEL INDUSTRY.

The industrial progress of a country, it has been said, may be measured, not unfairly, by the progress it makes in iron and steel production. Canada, it is true, has not long been started in the manufacture of iron and steel, but she is making very considerable strides therein. Some figures recently issued from Ottawa i.lustrate this. During the year ended with June 30th last, the amount claimed from the Dominion Government for the production of pig iron, puddled iron bars and steel ingots was \$947,361. Of this, \$791,089 was paid, and the following claims were withheld: For hot metal, \$32,870; steel for hot metal, \$78,790; undefined doubtful metal, \$13,180; awaiting further information, \$31,430. The total production of iron and steel upon which bounty was claimed was 413,039 tons, made up as follows: Pig iron, 341,654; value, \$741,009. Iron bars, 6.984 tons; value, \$20,549. Steel ingots, 64,401 tons; value, \$185,802. We remark that the Dominion Iron and Steel Company is bringing suit against the Dominion Government to obtain nearly \$1,000,000. The payment depends upon the question whether or not the molten metal which comes from a blast furnace is pig iron. The Auditor-General claims it is not, but evidence has been brought to bear to show that in the iron and steel trade the white metal is looked upon as legitimate pig iron.

#### NOVA SCOTIA QUARTZ MINING.

A subscriber to whom we had loaned a copy of the Industrial Advocate, which we are glad to number among our exchanges, asks us for an explanation of the table on page 10 of the October issue of that journal. We should first explain that the quartz gold mines of Nova Scotia, of which there are 77 in the list, are situated mostly along the south shore of the province, or near it. We believe we are right in saying that the principal ones are in Guysboro and Halifax counties. The list of mines given is a lengthy one, and its total production for say 77 mines, one month each, represents an output of 18,821 tons of quartz out of which was taken 5,738 ounces of gold. If this ratio could be kept up for a year, it would mean a value of say \$1,200,000 produced. The returns represent only one month's operations for each mill-one of them, that at Waverley, is a cyanide mill-and that month is sometimes in 1902, sometimes in 1901. Our correspondent says: "The list is a remarkable one, as showing how widespread the gold mining industry in Nova Scotia really is. But I wish you would tell me for what period the returns are made; are they monthly or quarterly?" After writing to Halifax to enquire as to the point raised, we receive the following reply: "With regard to the table in the Industrial Advocate, the crushings of quartz there tabulated represent the work for the month noted in the extreme right column and for that month alone. As soon as the returns of another month are made to the Mines' Office, the table is corrected to bring it up to date. Where the return is not for the month previous to that of publication, it is because the mill owner is careless, or because the mine is flooded or not working. In some cases, perhaps, the mill owners have not had time to make up their reports. You

will note one or two instances where the returns are very ancient. In all probability, there is something the matter at those mines."

#### INSURANCE INSTITUTE OF TORONTO.

Several passages in the pamphlet of proceedings recently issued by the Insurance Institute of Toronto had been marked for reproduction in these columns. Especially the paper by Mr. Thomas Hilliard on the Ethics of Life Assurance, and that by Dr. Grasett on How to Estimate the Value of Certain Doubtful Lives. But this week we find our space so taken up that we cannot insert even the portions of these papers that are necessary to indicate their general drift. We must, however, notice one of the various suggestions made by the president, Mr. J. B. Laidlaw, as to the best means of utilizing the energies of the members of the Institute. He was referring to classification and statistics, and said: There has been almost from the first a radical difference between the manner of computation of the rates of life insurance companies and of the rates charged by the companies granting fire, guarantee, accident and other classes of insurance. Life rates have been based upon statistics gleaned from actual experience, while the rates charged by other companies have been more or less empirical. The rates of life insurance companies, however, are based only upon their experience with lives which, on medical examination, come up to a certain standard.

Many lives, however, did not come up to the standard imposed, and were refused insurance, and in respect to such the companies have of course no data whatever. On the other hand, while fire rates have been empirical, there has been no such discrimination, at least as a whole, for while every company has had a prohibited list, more or less extensive, it has always been the case that what was one company's poison was another company's food, and so if we could only get at it, there is a mass of data in the records of fire insurance companies of very much greater range than the experience upon which the tables of life insurance have been based. The life companies know only about healthy lives. The fire companies have had experience with all classes of property which is damageable in any way by fire.

A few years ago any suggestion of combined experience and uniform classification for fire insurance would have been laughed to scorn, but experience is a dear teacher, and many of those who came to scoff have remained to pray that such a consummation could be reached. You may know positively that a certain class of risk should pay double its present rate, but unless you can convince the balance of those responsible for the rates that you are right, your knowledge is to a great extent useless to you. If you adopt the usual course and place the class on the prohibited list, you at once deprive yourself of the opportunity of further knowledge of that class. No manager of a fire insurance company is anxious to do business at less than cost, but by some chance a few companies may have had a very favorable experience with a certain class of hazard, and go blindly on, heedless of the experience of the majority, until themselves overwhelmed in turn.

#### THE METROPOLITAN BANK.

An organization meeting of shareholders in the newly formed Metropolitan Bank was held in Toronto on Friday last: the provisional directors were appointed to the permanent board. They are: A. E. Ames, C. D. Massey, Dr. Warden, T. Bradshaw and S. J. Moore. At a meeting of the board after the shareholders' meeting, A. E. Ames was appointed president, and R. H. Warden, vice-president. It is understood that the bank will open its doors for business early in November at 7 and 9 King street East. Since the meeting described above, we learn that a general manager has been appointed in the person of Mr. Frank W. Baillie, of Toronto. Mr. Baillie, as a bank manager, will be under the peculiar disadvantage that he has never been trained in a bank. He has it is true, shown marked ability in certain kinds of financial

transactions, and his career as a clerk and accountant in a loan company's office, the Central Canada, of which he became at a very early age assistant manager, does him much credit. It has been sensibly concluded, however, to associate with Mr. Baillie a man who has had a thorough bank training.

#### A NEW SYSTEM OF STOCK SPECULATION.

The large amounts of money periodically lost in "American rails" and other such securities ought to bring to the public mind a full realization of the dangers of the mode of speculation in vogue in this country and the United States, known as trading in margins. More money is lost than made in this business by unsophisticated people. London stockbroking houses are inclined to put scant confidence in this method of dealing, that is, unless the operator has ample capital at his command. They believe in adopting a system whereby the least possible amount of money is endangered in a speculation, and whereby it has the longest possible run. In other words they deal in "options," or the right to buy or sell a certain quantity of stock on a given day at a price agreed upon at the time the bargain is made, for which right the "giver" pays to the "taker" a sum which is known as the "option money," payable at the end of the stipulated period. The right to buy stock under these circumstances is known as the "call," and the right to sell stock as the "put." The rate of payment naturally varies with the period over which the option is required and with the ruling conditions of the market. The operator's liability is strictly limited to the amount of premium paid for exercising the right of "calling" the stock over the period agreed upon, no interest being incurred, unless this option is exercised.

It will thus be seen that in the event of a break in stocks, an operator's loss is confined practically to the small amount put up to purchase his option. It may be mentioned that a man may buy a "call" on 100 C.P.R. shares to-day at say 138, which is equivalent in London to about 134½, the exchange in the latter place being reckoned as \$5, equal to £1, whereas in Canada it is reckoned at \$4.86. Here comes in a difference of 3½ points. Another thing which has to be remembered is that call options always carry dividends. To illustrate, it is possible to obtain a two months' option on United States Steel for 1½ per cent. In December this corporation pays its quarterly dividend of 1 per cent. The option therefore has really cost the operator only ½. Herein lies a decided advantage.

#### SLOCAN BOARD OF TRADE.

The annual meeting of the Board of Trade of Slocan, B.C., was held early in October. The secretary's report showed that thirty-eight new members had been added during the year. The election of officers resulted as follows: President, A. York; vice-president, Dr. Forin; secretary-treasurer, C. E. Smitheringale; excutive committee, T. Mc-Neish, J. G. McCallum, A. C. Smith, T. Mulvey, W. E. Worden, W. T. Shatford, and J. A. Anderson.

#### ANSWERS TO ENQUIRERS.

J. H. B., Boston, Mass., wishes some information about the mineral products and mining companies of the Rainy Lake district of Ontario. By "the Rainy Lake region" is probably meant the neighborhood of Rainy Lake near Lake of the Woods in Western Ontario, which some years ago was the scene of a good deal of activity in gold mining. The Golden Star and Olive mines were perhaps the most prominent, and yielded considerable gold; others were the Foley, Decca, Lucky Coon, Ferguson, etc. The industry in this district is at the present time quiescent, and none of the mines mentioned are working. More attention is now being given to the country farther east and north. In the Manitou Lake district some promising developments are going on at the Big Master and other mines. In the catalogue of the On-

tario mineral exhibit at the Pan-American Exposition is, page 6, a short account of the Rainy Lake region, under the title of the Lower Seine River, by which name the district is also known. Several of the mines are enumerated in the catalogue as having furnished specimens of ore for the exhibit. On page 242 of the Bureau's eleventh report is a continuation of the history of the Golden Star mine up to the time it closed down during the present year. A number of iron ore locations have been taken up at the mouth of the Seine river, where it empties into Rainy Lake, but not much work has as yet been done upon them. Some of the deposits are said to be fairly large, but the ore is titaniferous, which, with present methods of smelting, puts it out of demand. On pages 136 and 141 of the Eleventh Report of the Bureau are short references to these deposits. We are indebted to Mr. T. W. Gibson, director of the Ontario Bureau of Mines, for much of the foregoing.

#### TRADE OPPORTUNITIES.

The Canadian Government Office in London has received enquiries about Canadian trade, as follows: A London firm enquires about Canadian manufacturers of butchers' blocks, alarm tills, bent-wood shop chairs, lights carts, barrows, ladders, etc. A Yorkshire firm wants to purchase maple lumber for wringing machine rollers. A gentleman from the Transvaal wishes to communicate with a Canadian company manufacturing steel tubes and such articles. A London merchant with a branch house in South Africa, wishes connection with Canadian shippers of doors, sashes, windows, dimension-lumber and deals. A manufacturer of cycle saddles and leather goods would like to hear from Canadian buyers of such articles. A Welsh coal shipper wishes names of Montreal wholesale dealers. Manufacturers of popular briar pipe would appoint Canadian agent. Birmingham house wishes to hear from Canadian firms able to supply box shooks in large quantities. A manufacturer of tobaccos, cigars and cigarettes wants to be placed in touch with Canadian importers.

Canadian Government Offices, London, 17th Oct.—A maker of copper and tin moulds, etc., for kitchen use would write to Canadian hardware firms. A house in Barcelona, Spain, wants addresses of Canadian makers of evaporated cream. A firm in the Midlands wishes quotations of fruits, turkeys, and poultry, from Canadians. A Birmingham firm wishes to introduce Canadian lumber, hardware and other manufactures to their foreign correspondents, and therefore desires to correspond with Montreal, Toronto and Halifax houses. A firm asks for names of Canadian firms who will export roofing slate. A Canadian would like to represent English or Canadian manufacturers in the South African market. Names of the above applicants can be furnished confidentially by The Monetary Times.

#### INSURANCE NOTES.

The Canada Life is opening in London, England, though it will not be ready to write risks there until the first of next year. It has made choice of a likely man for British manager in the person of Mr. A. D. Cheyne, a man in the prime of life and of progressive ideas, who has served with more than one of the Old Country companies, and has lived in London for a dozen years or more. We have not yet been furnished with the names of the local directors in the United Kingdom, but it is understood that the Earl of Aberdeen will be chairman of the board.

We are told that Mr H. I. Minty, who has been many years in various capacities in the service of the Canadian Bank of Commerce, has relinquished the business of banking, and has accepted the general agency for Toronto of the Continental Life Insurance Company. This is the company, as our readers will remember, which acquired the business of the Farmers' and Traders' Life. It has an excellent stand on Queen street, next door to the City Hall, and will presently be heard of, we are sure, as a contestant for city business, whereas hitherto its efforts have been more largely in the country districts.

#### FOR GROCERS AND PROVISION DEALERS.

A very strong feeling prevails among holders of shelled nuts, which are in increasing demand for confectionery purposes.

The Northwest Grain Dealers' Association estimates the wheat yield of Manitoba and the Territories at 64,283,434 bushels on 2,624,928 acres, an average of 24.52 bushels per acre. This is a record.

In the grocery market item of our Montreal correspondent's letter this week it is stated that "Montreal is now said to be about the cheapest market in the world for refined sugar, the local prices to-day being as low as present figures for foreign refined."

A cablegram from London states that on the 23rd ult. a large and representative gathering took place representing the agricultural interests, dealers, breeders, etc., and placed their views before a number of members of Parliament regarding the removal of the restrictions upon the importation of live Canadian cattle into British ports. A resolution was unanimously passed to ask Parliament to amend the Act of 1896. Several speakers urged that Canada should be treated as part of the Empire, and not as a foreign country, and a bill is likely to be introduced at next session asking that Canadian store cattle be allowed to enter British ports.

An enlarging movement of hogs is now being shown, although the numbers are not equal to corresponding time last year. Total western packing, 365,000, compared with 305,000 the preceding week and 310,000 two weeks ago. For corresponding time last year the number was 400,000, and two years ago 445,000. From March I the total is 11,450,000, against 14,420,000 a year ago, a decrease of 2,940,000. The quality of current marketings is irregular. Prices have declined, and at the close the average for prominent markets is \$6.65 per 100 lbs., compared with \$6.95 a week ago, \$7.20 two weeks ago, \$6.05 a year ago and \$4.60 two years ago.—Cincinnati Price-Current.

The American Cold Storage Company is about to take over control of the Southampton, Eng., Cold Storage Company. The president will be Mr. J. M. Smart, and the directors will be representatives of United States interests, the London & Southwestern Railway Company, Fowler and Parks, of London, and the American Cold Storage Company. Additional depots will be opened at Liverpool and Manchester. The company's working capital is to be £300,000. They propose connection by refrigerator boats with the Grand Trunk and certain western railways from Portland to Southampton and London. In addition to this ocean service some 500 refrigerator cars will take the goods to all parts of the United Kingdom.

An item or two in the Amherstburg Echo illustrate the present importance of the tobacco-growing industry in the Ontario County of Essex. That journal describes how one buyer, Mr. Jasperson, "has his warehouse at Kingsville full of tobacco, besides the old glass factory and several other buildings contain large quantities. He has over 500,000 pounds of the choicest leaf." It may be remembered that some months ago the Erie Tobacco Factory was destroyed by fire. Work has now been begun on a new factory on the site of the old. It is to be four stories high, dimensions 150 by 42 ft. Pitts, Wigle & Co. is the style of the new company. They intend to go extensively into curing and assorting the leaf for the trade, and will probably employ 75 hands. The partners will be Darius Wigle, George Jasperson, and Mr. Pitts, who is described as a capitalist.

#### BOOKS RECEIVED.

COMMERCIAL RELATIONS of the United States; Vol. 2.— This bulky volume gives statistics of the commercial relations of the American Republic with European countries during the year 1901. The first volume, received some months ago, which with its 1,190 pages was even bulkier than the present one, contained statistics relating to all other parts

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1 2 3 4 5 6 7 8 9 10 11	Dominion Bank Ontario Bank Standard Bank	947,610 116,610 206,497 650,723 165,256 266,949 475,432 26,953	38 1,836,753 66 1,392,733 67 395,314 77 341,971 78 1,844,739 79 892,636 79 943,979 79 22,647	2 350,000 115,000 2 70,000 1 50,000 120,000 70,000 100,000 21,024	2,948,726 1,215,389 1487,846 362,425 1,250,924 2(3,550 524,496 489 814 68,213		463,60 115,21 117,56 178,19 296,61	1,168, 221, 7001111111111111111111111111111111111	801 1,177 775 1,801 87 61 1,967 151 174 895 369 587 34	7,751 1, ,990 1, ,313 ,953 ,159 6 411 ,246 ,335 ,100 1	236,201 ,431,157 ,95,860 50,000 580,081 651,012 522,919 129,876 464,252 160,210	213,02 711,84 226,46 1,781,06 1,10,13 4,78 1,705,70 1,163,25	87 5,423,71 0 2,816,66 1,269,16 637,52 1,134,57 8 1,285,77 452,90 6 399,98 9 220,06	13 4,409.73 58 5,695,89 774,35 1,438,65 8 3,235,76 9 3,707,25 1,418,12 15	9 1,076,000 8 6 3 9 7 7 2 2 200,000	0 37.562,126 14,797,104 9,637,611 7,629,039 14,683,149 7,298,580 11,839,870 0 10,935,770 1,951,402	1 2 3 4 5 6 7 8 9
12 13 14 15 16 17 18 19 20 21 22 23	Bank of Montreal Bank of B. N. A Provincial Bk of Can Bk. de Hochelaga Molsons Bank Merchants Bk. Can. Bank Nationale Quebec Bank Union Bank Can Bank de St. Jean B. de St. Hyacinthe Eastern Tp. Bank	2,559,796 961,177 14,361 149,845 374,852 486,840 81,922 285,270 227,764 8,990 9,540 143,0-0	1,461,283 31,418 927,245 1,069,848 1,298,726 335,495 828,009 960,195 10,154 22,320	133,966 39,808 72,100 121,000 211,000 70,000 92,800 91,000 3,897 15,786	651,437 36,046 967,037 1,168,782 1,505,447 406,065 485,244 580,782 14,(493 16,518		91,494	93, 93, 2, 166, 613, 26, 181,	772 520 294 11 4446 600 7777 485 157 10 99	,327 ,933 ,637 ,921 , 1,6801 ,768 ,100 ,275	474,053 537,245 767,958 323,769 069,400 35,000 201,060	1,409,77 313,03 438,88 831,81 523,43 223,26 42,868	7 341,96 1 278,58 9 3,00 8 1,346,91 3 4,289,18 7 582,16 6 69,55	4,547,996 621,103 0 1,873,321 0 2,809,956 4 4,992,230 729,758 0 2,048,301 1,098,563	31,348,376 2,623,800 5,148,622 1,400,000	5 52,654,692 10 413,737 1,601,565 7,105,140 15,258,952 2 13,179,191 6,707,759 6,921,876 11,579,224 573,565	12 13 14 15 16 17 18 19 20 21 22 23
24 25 26 27 28 29 30 31	NOVA SCOTIA. Bk, of Nova Scotia. Rov al Bank of Can. People's Bk, of Hal. Union Bk, of Hal's. Halifax Bank'g Co. Bank of Yarmouth. Exchange Bk, Yar Com. Bk, Windsor. N. BRUNSWICK. Bk, of N. Brunswick	1,269,757 810,553 70,095 134,766 75,954 27,007 6,512 29,026	1,489,426 974,804	98,182 98,877 35,000 50,000 30,000 4,150 4,500 15,171	1,252,873 656,751 104,829 216,478 170,434 7,075 4,500 32,974		102,060 15,193 56,951 38,110 44,950 20,588 101,217	16,i	1,023 714 18 81 29 254 31 45,	179 9 016 4 650 1 520 6 619 3 477 142	400.000 119, 95 645,937 311,340 39,400	22,630 280,173 385,090 20,000	2,489,236 2,569,377 180,000 138,000 17,075 68,800 28,136	3,019,040 1,578,829 207,797 411,634 476,823 58,900	2,145,936	8,811,941 7,128,696 9,747,667 3,487,867 4,544,123 3,774,401 688,762 459,172 1,239,764	24 25 26 27 28 29 30 31
33 34 35	People's Bank, N.B. St. Stephen's Bank, P. E. ISLAND. Mer. Bk. of P.E.I Summerside Bank	7,066 9,854 24,563	16,388 11,600 22,964	25,000 8,000 7,398 13,500	8,408 7,461 26,850		62,321 92,814 30,374 45,367		508 59 59, 6,	087 670	23,718	92,738 5,000	2,300		350,000	2,275,082 667,958 481,739 1,513,488	32 33 34 35
		12,501,727				549,633	4,560,500		66 15,299,				35,864,715			303,518,228	36

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Deposits elsewhere than in Canada.	Loans from other banks in Canada secured.	Balances due to other Banks in Canada in daily exchanges.	Balances due to agen- cies of bank, or to other banks or agencies in United Kingdom.	Bals. due to bank agencies or other banks or agencies out of Canada or Britain.	Liabilities	Total liabilities,	Directors' liabilities.	
6,792,26		263,706 153,786		2,967 764,805	21 2,025	17,798,439 60,692,617 24,421,233	530,492 938,177 465,000	
		124,916	743,062			11,247,039 11,346,058	69,099 335,033	1
		1,033 87,106	139,579	14,213		21,537,945 11,510,014	168,072 143,924	
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•				5,712	5,043	452,325 1,462,900 9,357,565	8.660 41.558 251,579	2:
2,399,944 1,673,407		323,246 109,044 16,653	171.594 187,113 74,518	417,666 486,866	1,174 581 6,593	22,486,630 16,870,350 3,330,556	257,585 152,324 458.6 7	24 27 26
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		or series.	a distribution	essels en	2,947	1,304,170	123,453	31
						3,523,553	171,242	39
				2,673	785 4,380	554,180 432,795	67.503 55,674	33
			459		18,009	1,185,506	111,333	35
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38,041,688	549,635	3,883,122	3,596,826	1,931,261	12,453,860	488,112,355	10 228,365	

The same	,	Bertier.	20 000	de de	ASSE	ETS.	on the ba			See Start St	
Current Loans elsewhere than in Canada	Loans to Provin- cial Gov ern- ments.	Owenday	Real Estate owned by bank no bank premises	the	Bank pre- mises.	Other assets not included under the foregoing heads.	Total assets.	Average amount of specie held during the month	Average amount of Dominion Notes held during month.	Greatest amount of Notes in circula- tion at any time during the Month.	
8,659,991	2,070,230	23,949 252,251 35,243	162,817		200,000 1,000,000 435,133	830,963	23,318,625 71,680,904 30,808,024	680,700 1,479,000 938,000	1,168,600 1,841,000 1,595,00	2,443 400 6,941,484 2,820,000	100
•••••••		6,375 14,605 28,253		9,823 76,516	125,000 106,000 404,051	2,466	13,391,282 13,333,6±0 27,277.8(9)	115,000 205,480 €36.715	317,000 335,340 1,776,769	1,442,958 971,673 2,730,996	
656,172		2.143 47,243 161,760	10,551 12,282 6,308	31,290	160,000 515,054 191,240	25,206 96,914	13,478,185 21.065,726 17,686,362	164,985 262,600 469,184	547,848 639,400 968,540	1,491,185 1 976,000 1,991,791	00
34,357		2,571 1,387	15,098		12,638 35,053	THE RESERVE OF THE PARTY OF	3,823,432 3,652,280	26,152 17,967	22,735 138,792	429,215 620,540	10
12,115.119 7,854,506	700,000 305,088	97,097	27,223 9,630	25,000 56,488	600,000 508,243	A STATE OF THE PARTY OF THE PAR	120.872,730 41,155,925	2,564,760 865,872	3,924,180 1,297,751	8,776,617 3,019,428	1:
		23,168 63.408 94,178	23,875 46,819 91,199	7,658 40,602 49,503	130,000 140,967 300,000	135,343 89,233 16,780	3,415,353 13,001.560 25,148,652	13,680 152,454 375,308	29,164 907,016 883,658	799,553 1,874,728 2,474,374	13
1,898,651 32,373		360,324 35,297 30,666	19,:14 48,091 57,734	63,261 7,150 25,345	774,480 185,508 224.342	134,810 123,340 51,902	36.556,542 8,913,328 14,045.919	593,700 82,60 283,546	1,028,260 431,300 £03,432	4,890,358 1,41,974 2,400,768	15
		37,256 42,660 10,941	77,043 3,180	29,516 8,573 11,400	356,166 14,170 19,181	3,100 10,903 64,805	15,489,929 757,492 1,920,660	226,159 6,225 10,356	8,550 23,566	2,150,25, 138,153 304,000	20
3,687,465	89,910	22,887 16,607	19,588	60,423	207,165	69,707 12,585	12,749,996 27,630,138	141,168	1,528,216	1,757.3 1	23
376,627 126,768	135,867	49,328 31,064 8,751	1,230 15,000	3,192 51,844	73,068 60,202 52,000	11,700	20,863,767 4,409,951 7,3 <sup>-</sup> 7,921	644,000 72,403 126,168	884,0 0 18 / 8 ± 355,40 ×	1,966,009 698,494 983,335	24 22 26
		22,416 5,173 828	7.995 5,613	••••••	2,440 8,000 23,312	10,000	5,698,941 918,447	75,79: 27,500	203,462 27.41 6.515	588,126 78,604	27 28 29
499.014	000 000	23,496	5,750	4,265	59,608		659,407 1,688,140	6,16t 28,23t	1926	\$0.810 286,166	30 31
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	***************************************	15,021	335		21,132	7,854	1,697,842	23,3	2 :1)	253,368	35
											30
5,872,043	3,759,210	1,969.702	826,668	815,963	7,161,593	10,683,869	€10,927,964	12,761,	2.751,012		

#### J. M. COURTNEY

#### NOTE TO THE BANK STATEMENT.

Return of Canadian Bank of Commerce. Amount under heading "Other assets not included under foregoing heads" includes gold bullion.

Return of Bank of British North America. Amount under heading "Other assets not included under foregoing heads," includes bullion. The figures for the Dawson City Branch are taken from the last return received, viz.: 13th September, 1902.

Eastern Townships Bank bonus of one per cent. equal in all to a dividend of 8 per cent. per annum.

Bank of Toronto bonus of one per cent. equal in all to a dividend of 11 per cent. per annum.

## EDUCATION FOR PRACTICAL LIFE.

A suggestive paper is contributed to the October issue of Queen's Quarterly by Mr. F. J. Campbell, manager of the Canada Paper Company, on The Relation of Our Educational System to Practical Life. As a business man, Mr. Campbell perceives some of the detects of our much-praised school system. We give several extracts:

Taking the boys from our primary schools, what do we want and what do we find? In the first place we want boys who will try to do the work they have to do as well as they can do it. This is the same whether the boy intends to become a mechanic or to enter a mercantile house, but, as far as one is able to see, Canadian boys when leaving school are more concerned about their hours and the pay they are to get than with their work, they are too self-conscious.

Take the usual course for boys entering a wholesale house employing from twenty-five to one hundred hands. Boys are usually started in the office and graduated to the different departments as opportunity arises. The primary qualifications are, that the boy must be able to write neatly, to set figures in straight lines and one under another, to spell correctly, and to be able to do a little figuring. That does not appear to be a severe test; but my experience, which has been chiefly with boys of about sixteen years of age, is that nine boys out of ten write in a most slovenly manner, and that less than sixty per cent. of them spell correctly words in everyday use. They know a good deal about military drill, can talk temperance and argue on hygiene, though they would probably spell "health" without the "a;" they can tell all about the North Pole, though they are not sure whether Ottawa is in Ontario or Quebec. If they are given an index to write up, it will probably look as though a centipede had got into the ink-pot and crawled across the book. In a word, their education is crude and too thinly spread. The boys are handicapped and so are the business houses. No little energy has to be devoted to teaching the boys the very things they should be taught at school; energy that can ill be spared in a busy office. Among other consequences, in many offices girls are preferred for minor office work because of their greater neatness and carefulness. One may not care about employing girls but one finds

(Continued on page 560).

of the world. No less than 148 pages of it was devoted to information about Canada. Of volume two, out of nine hundred pages, two hundred are devoted to the United Kingdom of Great Britain and Ireland. From page 767, we learn that the total imports into Great Britain from the United States during 1900 were \$693,946,000, out of a total of \$2,067,722,000; while the exports from the United Kingdom to the United States were \$186,719,000, out of a total of \$1,261,748,000. So that the year's aggregate trade between the countries was \$880,665,000 or rather more than twenty per cent. of the whole.

#### FOR DRY GOODS DEALERS.

Mr. Arthur Everitt, formerly a prominent dry goods merchant of St. John, N.B., and recently a customs appraiser, died suddenly in that city last week.

Our correspondent's paragraph about furs in to-day's Montreal market report shows that at London sales skunk, sable, beaver, otter and red fox sold lower, and most other kinds of skins are higher than at the March sales.

We hear that a movement is on foot among the corset manufacturers of Quebec city to consolidate their manufacturing and business interests. It is believed that by this means may be effected an improvement in the styles and quality, and a lessening of cost.

—The Imperial Bank of Canada has opened a branch at North Bay, Ont., and will open one to-morrow at Regina, N.W.T.

-Mr. A. W. Haun goes to Dunnville this week to take charge of a branch of the Bank of Hamilton to be opened presently in that place.

—A branch of the Traders' Bank of Canada is being opened at Woodstock this week or next. The manager has not yet been appointed.

—The Standard Bank of Canada is about to open a branch in the basement of the Foresters' Building, Bay street, Toronto, under the management of Mr. J. K. Brodie. A branch of this bank is also being opened at Stratford, to be in charge of Mr. S. B. Gearing.

-The Canadian Bank of Commerce will in a short time open a branch at Sydney, C.B. It is not true, however, that the bank has already purchased an expensive piece of ground on which to erect premises for the purpose.

—The Bathurst, N.B., branch of the People's Bank of Halifax has been moved into new offices in the Robertson Block of that town. Their new quarters, while being very centrally situated, are most conveniently and neatly fitted, and compare favorably with any bank in the province.

—The Calgary, N.W.T., Board of Trade has been amalgamated with the Retail Merchants' Association of that place, under the title of the Board of Trade. The president is Mr. W. H. Cushing. Separate sections of the board will be established for manufacturers, wholesale merchants, retail merchants, civic improvements and financial men.

—A letter from Vancouver, dated 21st October, says: "Business is very brisk in the Coast cities this fall. In fact, during a seven years' residence, I have never known business to be so good here as it is now. Not a house or store is vacant either in Vancouver or New Westminster that is fit to be occupied, and all judicious and careful business men are making money. In fact, not a few professional men, as well as commercial men, are becoming wealthy. If you will keep your eye on Vancouver, you will before long see a monster city, whose dimensions and prosperity will surprise

many Eastern people, who are generally ready to run this country down because they had at some time foolishly invested money in mining prospects, which aid not turn out according to their expectations."

-The Consumers' Gas Company, of Toronto, held their 54th annual meeting on Monday last. The directors stated in their report that during the year 2,314 new services were put in, and, including the Island, 11.45 miles of mains laid, making a total of over 268 miles. On September 30th last, thee were in use 923 street lamps, and 30,812 meters, and the gas rental amounted to \$771,982.40, as against \$716,524.82 during the year 1901. The income of the company this year amounted to \$843,634.76, made up as follows: Gas rents, \$771,-982.40; coke, \$50,868.31; tar, \$8,455.20; ammoniacal liquor, \$10,282.03; office and house rents, \$1,847.21. Of this \$175,000 was paid out in dividends, \$9,672.92 in interest, and \$153,246.97 charged to profit and loss. The expenditure was \$509,800.29. The assets of the company are in the report valued at \$3,320. 919, the works and plant being placed at \$3,009,962. The liabilities are made up as follows: Capital stock, \$1,750,000; reserve fund, October 1st, 1901, \$789,855.05; profit and loss, Sept. 30th, 1902, \$153,246.67; plant and building renewal fund. October 1st, 1901, \$356,666.03; less repairs and renewals, \$117,-196.36; transferred from reserve fund, 5 per cent. value of plant and buildings in use Sept. 30th, 1902, \$142,445.44; reserved for dividend No. 210, \$43,750; Dominion Bank, \$301,-869.10; sundry accounts payable, \$42,728.58; total, \$3,320,-919.37. The old board of directors was re-elected.

-In his characteristic address to Toronto people in Massey, Hall last Monday night, Captain Bernier made his contention clear to his auditory that a radical error had been made by recent navigators bound for the north pole. They approached it from the direction of Greenland, with the result that (1) the prevailing winds, (2) the mass of water discharged from Siberian rivers steadily flowing around and over the pole, (3) the pressure of ice towards the Atlantic, which piled it up on the western shore of Greenland, were all against them. Now, said Bernier, I purpose approaching the pole from the direction of Siberia, and will place my vessel in the ice to be carried, as U.S. buoys and derelict articles have been carried, close to the pole. "In short, I will go with Nature, where other explorers and discoverers have gone against Nature, and I confidently expect to succeed if the Canadian people will give me the \$30,000 I still need to make the attempt." It is impossible, after hearing him, not to sympathize with the aims and plans of this zealous navigator, whose intimacy with the dangers and disasters of former polar expeditions seems only to make him the more resolute. He has probably the very qualities that fit a man for such an enterprise, pluck, endurance, enthusiasm, conjoined with common sense, and a thorough knowledge of navigation. Besides these he is un de nous autres, that is to say, a Canadian of the Canadians; and he is strong in his belief that there are rich geological possibilities in Baffin Land, and even in Grinnell Land, which it is one object of his proposed expedition to explore.

#### CLEARING HOUSE FIGURES.

The following are the figures for Canadian clearing houses for the week ended with Thursday, Oct. 30, 1902, compared with those of the previous week.

CITIES	Oct. 30, 1902	Oct. 23, 1902
Montreal	\$20,621,634	\$25,092,690
Toronto	12,834,408	19,092 978
Winnipeg	4,536,998	5,398,967
Halifax	1,517,493	1,764,595
Hamilton	828,222	1,032,089
St. John	779,585	1,007,064
Vancouver	1,123,978	1,368,635
Victoria	521,701	555,486
Quebec	1.392,261	1,591.584
Ottawa	1,860,184	2,121,364
London	724,339	814,937
	\$46,740,808	\$59.840.204

Aggregate balances, this week \$7,356.577; last week \$9,736 283.

in them an ambition to do their work well, which is just the spirit we should like to see in boys.

Any boy who will take the trouble to do his work well cannot but get on, employers are looking for them and such a boy is always advanced.

My experience has been that English boys are better grounded than Canadian boys, yet once our Canadian boys get a grip on their work and their ambition is whetted they seem to grow more alert than English boys and to have greater possibilities. Their chief defect is the attempting of quantity rather than quality, and if they were taught to be more careful there would doubtless be much improvment. In taking notes and in writing out arithmetical examples, neatness and order should be insisted on and the habit of thoroughness fixed.

The first object seems to be to attract the prospective business man to the universities. The sons of well-to-do business men will often attend because of the associations: but I find that many business men hesitate to send their boys to a university, because though they gain knowledge they lose in the power to act. They are also apt as graduates to feel themselves above that study of detail which is the foundation of a business man's training, and on this account fail to obtain a thorough knowledge of minor matters that cannot very well be acquired later in life.

There is one danger that I think should be guarded against by university men entering business life. At a Queen's Alumni dinner in Toronto last winter one of our ablest journalists said that so long as our colleges turned out "wooden men," journalists must hesitate to look to them for their raw material; and the president of one of our railways recently wrote in reply to an enquiry, that although two great railway companies had their headquarters in a city in which were educational institutions lavishly endowed with the finest equipment, they were obliged to look outside these institutions for live young men, because of the unpractical attitude of the students towards their work. It is easy enough to find theoretical men only and also those who are practical only. But if our universities can turn out men who combine these qualities, they will accomplish work of the highest value. The trouble seems to be that students have knowledge instilled into them instead of being taught to observe, to think and to act.

#### EFFECTS OF OVER-PROSPERITY.

A nation which has practically "retired" from business, and which is in receipt of an enormous income gained without hard work, is obviously running the risk of going out of training. Men of science tell us that the individual or species adapts itself to its environment -or perishes; and a community that, after long struggling, adapts itself to difficult circumstances, will, in the process, develop strength, address, and endurance, as they are required, for necessity is the mother of many other children besides invention. Yet, there are more dangers in the victory than in the pattle. It is possible to be over-successful, and over-prosperous, which condition may lead to sluggishness, self-complacence, and false security. For that reason it is a matter for congratulation that the challenge to our industrial supremacy has come before England has carried the "go easy" policy too far, and before her people have become demoralized. So long as the term is unjust, it is doing us a real kindness to describe this country as effete and 'played out," and thus turn our thoughts to the direction in which we may be tending. Similarly, an occasional period of bad trade, whatever regrettable hardship it may inflict on the individual, has a strengthening influence on a nation that has not dissipated its powers of recuperation.—Traction and Transmission, London.

#### Commercial

MONTREAL MARKETS.

Montreal, October 30th, 1902.

Ashes.-A continued absence of demand is noted, and in the absence of any trading prices are more or less nominal. We quote, first pots, \$4.35 to \$4.40; seconds, \$3.65 to \$3.70; pearis, \$6 to \$6.50 per cental.

Cements and Firebricks.-Receipts of Belgian and German cements continue unusually heavy, the figures for the week ending to-day being 10,683 brls. and 104,000 bags. The demand continues good, and prices steady to firm. Receipts of firebricks 111,000 for the week.

Dairy Products.-Last week was another active one as regards shipments of both butter and cheese. Ten steamships took out 125,162 boxes of cheese, as compared with 98,365 boxes a year ago, and exports of butter aggregated 44,262 pckgs., as against 29,266 pckgs. for same week of 1901. Shipments of butter are now nearly 100,000 pckgs. ahead of last year and 220,000 pckgs. ahead of 1900. The market for butter is quite a firm one, holders of finest townships creamery quoting 21c., though buyers appear loth to accept these figures. Cheese also occupies a strong position, prices as quoted last week not having weakened apparently.

Dry Goods.—City retailers are reported to be paying up well, evidently, finding business pretty good, and a little flurry of snow to-day will likely give an additional feeling to trade. Country business is also reported satisfactory, stocks apparently being well broken into, and sorting orders are coming in well. All values in textiles are reported as showing firmness, but no specially new features are to be noted.

Furs.—The results of last week's fur sales in London are cabled as follows: Skunk sold 15% lower than last March; mink and marten, same as last March;

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# Toronto Prices Current.

Name of Artic e.	Wholesale Rates.	Name of Article.	Wholesale Rates.	Name of Article.	Wholesale Rates.	Name of Article.
Breadstuffs.	0	Groceries.—Con.	\$ c. \$ c.	Hardware.—Con.		
manitoba Patent	2 05 4 20	Ceylon, Or'ge Pekoes Broken Pekoes	10	GALVANIZED IRON .	\$ c. \$ c.	Canned Fruits.
Patent (Winter Wheat)	3 60 3 90	Pekoes	0 24 0 32 0 22 0 24	Gauge 16	4 00 4 25	Pineapple - Extra Standard . doz. \$2 50 2 Standard " 2 25 2
Straight Roller	0 00 3 60	Southongs	0 21 0 25	20		Raspberries " 1 50 1
Dran per ton	10 .0	Indian Darjeelings	0 22 0 55	Case lots less 100 100 lbs		" 2 lbs " 1 60 I
Shorts Cornmeal, Domestic	16 00 16 50	Orange Pekoes Broken Pekoes	0 00 - 50	WIRE:	E TO A SET STATE OF	
" ground	3 80 4 00	Pekoes	0 20 0 24	Brass Copper Wire	0 23	Plums-Greengage 2's " 1 20 1
		Souchong	0 17 0 18	Galvanized Coil chain § in	3 45 5 00	" Lombards 2's " 1 ∞ 1 Damson, 2's " 1 ∞ 1
RAIN Winter Wheat		Souchong Kangra Valley Oolong, Formosa Tobacco, Manufactured	0 20 0 35 0 65			Apples—Gal. Cans " 2 25
opring Wheat	0 67 0 68	Tobacco, Manutactured American Tobacco Co	0 33 0 65	Iron Pipe, 2 in Screws, flat head	12 00	Blueberries—2's
Man. Hard, No. 1 g. i. t.	081 0824	Derby, 2'8.4's 8's 16's	-6-			Cherries—White 2 S 200 2
" " No a "	0 79 0 80	Empire Tobacco Co	0 82	Boiler tubes, 2 in	0 15	Strawberries
Barley No. 1.	0 44 0 45	Cur'ncy, 6's, 10's, 10½'s Empire, 3½'s, 5's, 10's.	0 39			Canned Vegetables.
Oats, new	0 42 0 43	Bobs, 5's, 10's	0 39			Beans—2's Wax and Refugee doz 085 0
reas	0 30 0 31	McAlpine Tobacco Co Beaver, o's	3	" 3/16 in	2 25	Corn—2's, Standard " 0 90 T Peas—2's " 0 85 I
Rye Corn Canadian	0 47 0 48 0 66 0 67	Beaver, 9's B't'h Navy,6's, 15 oz	0 73	CUT NAILS:	2 10 2 25	Tompkins—3's 0 90 I
buckwheat	0 50 0 52	Macdonalds		20 to 60 dy	2 45	VII. 9. 10. 1 10.
Provisions.		Prince of W.,8's,16's Napoleon, 8's	0 66	16 and 20 dy	2 45	Mackerel per der S-
Butter, dairy, tubs	0 16 0 17	Brier, 8's	0 68	8 and 9 dy	2 40	Salmon—Conoes
reamery, boxes	0 16 0 18	G.E. Tuckett & SonCo		4 and 5 dy	2 33	" Sockeye " 1 40 1 60 " 'Anchor' B'd " " 1 40 1 60 " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " 1 40 1 60 " " " " 1 40 1 60 " " " " 1 40 1 60 " " " " 1 40 1 60 " " " " 1 40 1 60 " " " " 1 40 1 60 " " " " 1 40 1 60 " " " " 1 40 1 60 " " " " 1 40 1 60 " " " " " 1 40 1 60 " " " " 1 40 1 60 " " " " " " 1 40 1 60 " " " " " " " " " " " " " " " " " "
Cheese Prints	0 20 0 21	Mahogany, 8's Myrtle Navy, 4's Cut Myrtle, 1/10	0 62	3 dy	2 90	Lobster—XXX as flat
Oried Apples Evaporated Apples	0 05 0 06		0 84	Wire Nails, basis	2 65	Sardines—Alberts, ½'sper tin 0 20 0 21
Hops, Canadian	0 06 0 07	Pure Spirit, 65 o. p	in b'd dy pd	Rebate	o 10 dis 40-10-71	Sportsmen, s. key opn'r " o 13 o 14
		50 O. D	1 26 4 80 1 14 4 37 °	HORSE SHOPS TOO lbe	dis 50-10	French, as, key opener " o 18
Bacon, long clear "Breakt'st smok'd	0 11 0 00	Family Proof Whis-	0 60 2 22	CANADA PLATRE all dull	3 45	" 1'S, " 0 10 0 12
lams	0 14 0 15 0 13 <sup>1</sup> / <sub>2</sub> 0 14	key, 20 u. p	0 66 2 40	Full Pol'd	3 05	1 46 11 0 08
COIIS	0 12 0 122	Old Bourbon 20 u. p. Rye and Malt, 25 u. p.	0 66 2 40 0 62 2 25	I IN FLATES IL	3 85	Chicken-Boneless, Aylmer r's
ard	0 11 0 11		0 85 2 60	25 and under dis 15%		2 doz per doz 2 2
Eggs, ₩ doz. new laid Beans, per bush	0 18	G. and W 7 y. old	1 15 2 90 6 50 6 95	41 to 50 "" "	4 15 4 25 4 45 4 65 4 85 5 10	Turkev, Bl's Aylmer, 1's, 2 doz " 2 2
Groceries.	2 00 2 25	Special	3 00 6 45	51 to 60 11	4 85 5 10 5 15 5 35	Corned Beef—Clark's, 1's, 2 doz " 2 50 2 5 1 65
FFEES	Control of the Control	Leather	5 25 8 70	61 to 70 " ROPE: Manillabasis	5 50 5 75	Ox Tongue—Clark's 11's " 2 90
ava # lb, green	0 24, 0 35	Spanish Sole, No. 1 No. 2	0 29 0 31	Sisal	0 15 0 12½	" Clark's, 2's " 7 50 " 8 25
orto Rico "	0 072 0 10 0 20 0 24	Slaughter, heavy	0 28 0 29	Lath yann	0 10	Clark's, 2½'s " 9 25 Lunch Tongue— " 1's, 1 doz " 3 15 3 2 2's, " 6 15 6 2
Iocha	0 20 0 28	No. 1 light	0 2) 0 31	Single Bits	6 75 7 00	Chipped Beef—½'s and i's, p'r d'z " 165 27
Laisins, Malaga	3 75 6 00	Harness, eavy	0 27	Oils.	11 00 12 00	Soup-Clark's, I's, Ox Tail, 2 d'z"
Valencias	0 082 0 092	light	0 30 0 32	Cod Oil Ima C-1		Clark's, 1's, Chicken, 2 doz " 1 ox
" Sultana California	0 09 0 122	Upper, No. 1 heavy light & medium	0 32 0 38	raim, & Ib	0 38 0 40	Kippered Herring—Domestic. " 0 16 0 17
urrants, Filiatra	0 011 0 051	Kip Skins French Domestic.	0 75 0 90		0 72 0 82 0 60 0 65	Ales, Etc.
	0 06 0 061	" Veals	0 50 0 60 0 60 0 60 0 70	Ordinary Linseed, boiled	0 80 0 82	White Label \$1 ∞ 0 70
alif. Apricots	0 09 0 13	Heml'k Calf (30 to 40) French Calf	0 60 0 80	Linseed, raw	0 77 0 79 0 68	India Pale 0 90 0 60 Amber 0 90 0 60
80-90	0 06 0 06	Splits, # lb	0 20 0 30	Olive, # Imp. gal		
70—80 60—70	0 07 0 07	Enamelled Cow, # ft	0 18 0 23	Olive, #Imp. gal Seal pale S.R Amerin Family Safety	0 55 0 60 0 172	XXX Porter 0 90 0 60 Half and Half 0 90 0 60
50-60	0 08 0 08	Pedble	0 12 0 15	I notogene	0 17 0 172	Sawn Pine Lumber, Inspected, B.M.
" 40—50	0 08 0 09	Grain, upper	0 15 0 17	Petroleum. F.O.B., Toronto		CAR OR CARGO LOTS AT MILI
eanute green	0 12 0 122	Russets. light, # lb	0 40 0 50 0 061 0 071	Canadian, 5 to 10 bls.	Imp. gal. 0 15\frac{1}{2} 0 16	in. pine No. 1, cut up and better \$35 00 40 00 11 and 2 in No. 1, " 45 00 50 00
roasted	0 09 0 10	Saddlers Russets	0 08 0 10	Can. Water White Amer. Water White		17 inch flooring 20 00 25 00
	0 14 0 15	Sumac Degras	0 05 0 06 0 67	Paints, &c.	Miles of the latest of the lat	1x10 and 12 dressing and better 25 00 20 00
PCane	0 14 0 15	Hides & Skins.	CONTRACT IN	White Lead, pure	TO THE REAL PROPERTY.	1X10 and 12 dressing
ecans	0 28 0 30	Cows, green, No. 1	0 08	White Lead, dry	= 8= 6 m	1x10 and 12 mill culls 12 00 13 00
UPS · Com to f	0 28 0 30 0 0 0 1 4 0 0 2	Steers, 60-90 lbs. No 1	0 07	Ked Lead, genuine	F OO F YOU	I inch siding common
	0 02 0 03 1	Cured and inspected	0 07	Yellow Ochre, French	1 75 2 00	r inch siding box
	0 032 0 04	Caltskins, green	0 081 0 092 0 08 0 10	Vermilion, Eng Varnish, No. 1 furn	0 95 1 00	Cull Scantling II 00
E: Arracan	0 27 0 30 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Snearlings	0 55	Varnish, No. 1 Carr	0 90 1 00	dressing and better
pan " " "	0 052 0 06	Tallow, rough	0 02 0 03	Bro. Japan	0 60 0 00	VVV Chinal Common
enuine Hd. Carolina			$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Whiting Putty, in brl per 100 lbs	2 50 2 50	AA Shingles, 16 in 1 75 2 00
ssia	0 18 0 20 0 20 0 20 0 30	Wool.		Drugs.		Lath, No. 1 2 75 3 00 Lath, No. 2 25 2 50
nger, ground	0 15 0 21	clothing	0 13 0 14	Alum	1 90 2 50	Lath, Norway
	0 20	Pulled, combing	0 132 0 14	Brimstone	0 06 2 0 07 2 2 2 00 2 50	ex10 and 12 common 16 00 17 00
tinegs	0 35 0 60	super	0 14 0 15	Borax.	0 042 0 05	Hard Woods - W. ft. Car Lots
pper, black, ground	1 00 1 10 0 17½ 0 18	Hardware	0 18 0 19			Ash white 1st and 2nd-1 to 2 in \$28 oo 35 oo
white, ground	0 28 0 30 T	IN:	\$ c. \$ c.	Castor Oil Caustic Soda	0 092 0 10	"  " 2½ to 4 in 35 00 40 00  " 1 to 1½ in 22 00 30 00
t Loaf, 50's		Ingot	0 30	Epsom Salts	0 20 0 25	" square, " to 4 in 20 00 25 00 4x4 to 8x8 in. 22 00 25 00
			3 00	Extr't Logwood, bulk boxes	1 50 1 75	" Red, " 1 to 11 in 20 00 25 00
	3 68	Pig	4 50 5 00	Gentianboxes		Basswood " 1 to 12 in 16 00 22 00
ght Coffee	3 63	Shot comman	3 30 3 50 0 05 0 05 <sup>1</sup> / <sub>4</sub>	Gentian	0 20 0 22	" 1½ to 2 in 20 00 25 00
. I Yellow	3 23	Zittle Stieet	4 75 5 15 6 00 6 50	Hellebore	0 14 0 10	" to 2 in 25 00 25 20
- 44	3 53	Antimony	9 50 10 00	Morphia Sul	0 25 0 30	Cherry " 1 to 1 in 48 00 55 00
	R	Solder, Standard	0 19 0 21		1 90 2 25	2 10 4 111 00 00 00 00
oan, Yokohama	30 IK	ON: Hamilton Pig	0 24 0 25	Oxalic Acid	1 50 1 75	1 to 1½ in 18 00 22 00 2 to 3 in 22 00 26 00
oan, Siftings & Dust	0 09 0 10	Refined	285 205	Paris Green	0 20 0 22	" Kock " 1 to 14 in 18 00 22 00
ngou. Moninge	0 13 0 60	Hoop Steel	2 65	Ouinine	2 75 3 00 I	Hemlock, " to in 12 00 12 00
	3 10 0 50	Swedish	4 25	Saltpetrelb.	0 07 0 08	Hickory, " $1\frac{1}{2}$ to 2 in 28 00 30 00 Maple, " 1 to $1\frac{1}{2}$ in 16 00 18 00
ienkai com to ak-'t		Lowmoor	0 06	Shellac	0 24 0 20	2 10 4 11 20 00 25 00
. Hyson, Pingsuey	20 0 30	Band	2 90 3 00	Sulphur Flowers	0 02 0 04	Oak, Red Plain"  1 to 1½ in 30 00 32 00 2 to 4 in 35 00 38 00
inpowder, Moyune inpowder, Pingsuey ylon, Bk'n Orange	18 0 65	Pail Piates	3 05	Soda Bicarb, # keg	0 02 0 03 2 10 2 75	"White Pl'in" 1 to 1½ in 25 00 38 00 2 to 4 in 30 00 34 00
ylon, Bk'n Orange	13 0 30	Boiler Kivets, best	4 50 5 00 0 10½ 0 11	Tartaric Acid	0 35 0 40	Quartered 1 to 2 111 60 00 60 00
ekoes	30 0 45	" Imitation				Walnut, " 1 to 3 in 00 00 05 00

sable, 10% lower; red fox, 20% lower; being now the jobbing quotation; lead grey, ditto., 10% higher; silver, ditto., 20% higher; white, ditto., 10% higher; otter, 10% lower; lynx, 10% higher; black and grizzly bear, 20% higher; brown, ditto., 30% higher; wolf, 10% higher; badger, 50% higher. Muskrat sold 20% higher than last January. As compared with last October sales, Australian furs sold as follows: Opossum. 20% higher; wallaby, 50% higher; kangaroo, 50% higher; wombat, same. Beaver sold 15% lower than January.

Groceries.-After we had written last week the local sugar refiners gave notice of another advance of 5 cents a cental on all grades, making the present factory price for standard granulated \$3.80, with yellows ranging from \$3.15 upwards. Raw beet sugar has advanced two shillings during the past two months, and is now quoted at 8s. for November delivery. Montreal is now said to be about the cheapest market in the world for refined sugars, local prices being as low as present figures for foreign refined, and there have been no recent importations of American or European goods. A fair business is reported in Ceylon and Indian teas, and Ceylon greens are said to have "caught on" to the market pretty well, on account of the scarcity and high prices of Japans. Canned tomatoes are almost as scarce as anthracite coal, and a leading firm is said to have paid as high as \$1.75 for a 600 case lot, while others are said to be seeking to buy in the United States. A good brisk business is reported in dried fruits of all kinds. The first large shipment of new dates has arrived in New York, and prices are a little higher than last year. Stocks of Valencia raisins at shipping points are said to be well run down, and currants are said to have moved up a little since the last direct steamer, the "Bellona," now reported at Halifax, sailed. All nuts are dear, filberts are up again, and new Grenoble walnuts will cost the retailer at least 15c., and shelled ditto., 25c.; Comadre figs are firmer.

Hides.—There are no changes to report at the moment, but beef hide values show weakness, and it is deemed not improbable that there may be some revision of prices next week.

Metals and Hardware.—" Business brisk and goods scarce," this is the report of the trade generally. The briskness of demand is expected to continue until the end of November, and there is little apparent prospect of the shortness of supply in certain lines being remedied for some months. Pig iron rules firm at quotations given last week. No advance has yet developed in bars, though a revision of prices seems to be momentarily expected. Bar steel is firm at \$2.20 for best makes; tire steel, \$2.25; machinery, ditto., \$2.75, and toe-calk, \$2.90; cast-steel is quoted at 8c. Boiler rules firm at lately advanced figure of \$2.20. For Canada plates, \$2.65 is the general quotation; tin and galvanized sheets, etc., unchanged. Copper is rather firmer at 123/4c. in a jobbing way, and tin has also picked up a little, 291/2c. is steadier at \$3.

Oils, Paints and Glass.-General cutting in price is still prevalent in linseed oil, and business has been reported in lots at figures even below our quotations as revised last week. Fish oils are very dull; it is said barely 50 brls. of new seal oil have been brought to the city this season, and little business is being done in cod oil. Turpentine rules very firm in the South, and is not unlikely to advance further. We quote: Single barrels, raw and boiled linseed oil, respectively, 69 to 70c. and 71 to 72c. per gallon, for one to four barrel lots, 5 to 9 barrels, 68 and 71c., net 30 days, or 3 per cent. for four months' terms. Turpentine, one barrel, 76c.; two to four barrels, 75c., net 30 days. Olive oil, machinery, 90c.; cod oil, 35 to 371/2c. per gallon; steam refined seal, 50 to 53c. per gallon; straw do., 45 to 47c.; castor oil, 83/4 to 91/4c., as to quality and lot. Leads (chemcally pure and first-class brands), \$5.15 to \$5.25; No. 1, \$4.75 to \$4.871/2; No. 2, \$4.50; No. 3, \$4.121/2; No. 4, \$3.75; dry white lead, 41/2 to 5c. for pure; No. 1, do., 5c.; genuine red, do., 41/4 to 41/2c.; No. 1, red lead, 4 to 41/4c.; putty in bulk, barrels, \$2.00; bladder putty, in barrels, \$1.90; ditto. in kegs or boxes, \$2.40; 25-lb. tins, \$2.55; 121/2 lb. tins, \$2.65. London washed whiting, 40 to 45c.; Paris white, 75 to 8oc.; Venetian red, \$1.50 to \$1.75; yellow ochre, \$1.25 to \$1.50; spruce ochre, \$1.75 to \$2; window glass, \$2.10 per 50 feet for first break; \$2.20 for second break.

Wool.-While there is not a great deal

of business doing, values are very firm. Some moderate late sales are reported of Capes at 17c., for which 171/2 to 18c. is now asked. There are few Australians or Natals here, and Northwest wool seems to be meeting with rather more favor; for this line from 12 to 15c. is quoted. B.A. scoured ranges from 25 to 35c. per 1b.

#### TORONTO MARKETS.

Toronto, October 30th, 1902.

Chemicals, Drugs, Etc.-No change has taken place in the local drug market since last report. Prices keep firm under a fair normal demand. New York advices say that a further advance has taken place in cod liver oil. Buyers are not very disposed to operate at these figures, however. A good demand is still reported for quinine. As to prices a good deal will depend on the result of the Amsterdam auction sales early next month. The opium market continues very dull.

Dry Goods.—Retailers throughout the country are feeling the results of the greater movement in farm crops, and the consequent greater circulation of cash among their customers. They anticipate a very bright trade for the season. The sorting demand for heavy woolens and other winter goods is brisk, and the recent cold spell did much to accentuate it. Both cotton and woolen staples are very firm in price, and any change made is likely to be in an up-

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W. C. MACDONALD, ACTUARY.

J. K. MACDONALD, MANAGING DIRECTOR.

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(Formerly the ONTARIO MUTUAL LIFE)

Interest Income	Death Claims Paid	Interest Exceed- ed Death Claims Paid
\$255,817 02	\$188,510 50	\$37,306 52
\$1,040,065 64	\$848,622 48	\$191,443 16
\$1,701,879 82	\$1,488,118 48	\$213,761,34
\$2,227,926 07	\$2,182,471 88	\$45,454,19
	\$255,817 02 \$1,040,065 64 \$1,701,879 82	\$255,817 02 \$188,510 50 \$1,040,065 64 \$848,622 48 \$1,701,879 82 \$1,488,118 48

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GEO. WEGENAST, Mgr.

W. H. RIDDELL, Sec'y.

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#### STOCK AND BOND REPORT.

	BANKS	Share	Capital Sub-	Capital	Rest	Divi- dend	CLOSING	PRICE
,	ELL SAMOND OF CONTRACTOR	S	scribed.	Paid-up	_	last 6 Months	HALIFAY, Oct 29, 1902	Cash va
k	British North America Commercial Bank, Windsor, N.S. Exchange Bank of Yarmouth. Halifax Banking Co. New Brunswick Nova Scotia People's Bank of Halifax People's Bank of N.B. Royal Bank of Canada St. Stephen's Union Bank, Halifax Yarmouth Merchants Bank of P.E.I.	. 40 . 70 . 100 . 100 . 150 . 100	500,000 280,000 500,000 500,000 700,000 180,000 2,000,000 2,000,000 1,000,000	350,000 266,000 500,000 2,000,000 700,000 1,000,000 300,000 300,000	25,000 40,000 500,000 700,000 2,800,000 280,000 1,700,000 45,000 642,660 40,000	3 5 1 2 6 1 2 2 2 5 7 6 2 5 7 6 7 6 2 5 7 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6 7	137 <sup>1</sup> / <sub>4</sub> 140 98 100 92 95 174 178 <sup>3</sup> / <sub>4</sub> 300 301 <sup>1</sup> / <sub>2</sub> 260 262 <sup>1</sup> / <sub>2</sub> 134 <sup>1</sup> / <sub>3</sub> 139  168 170 100 105	333 51 39 20 64 40 34 80 300 00 260 00 26 85  182 00  84 0c 78 75
	Banque St. Jean Banque St. Hyacinthe. Eastern Townships Hochelaga La Banque Nationale Merchants Bank of Canada Montreal Molsons Provincial Bank of Canada Quebec Union Bank of Canada	50 100 30 100	2,000,000 1,500,000 6,000,000 12,000,000 2,500,000 871,000 2,500,000	327,290 1,982,000 1,984,000 1,493,000 6,000,000 12,000,000 2,500,000 818,000 2,500,000	75,000 1,200,000 950,000 350,000 2,700,000 8,000,000 2,250,000 nil.	31/4 31/2 31/2 31/2 31/2 31/2 31/2 31/2 31/2	Montreal Oct. 29	161 00 138 00 28 50 161 00 218 00 107 50 118 00 120 00
	Canadian Bank of Commerce Dominion Hamilton Imperial Ontario Ottawa Standard Sovereign Toronto Traders. Western  LOAN COMPANIES. SPECIAL ACT DOM. & ONT. Canada Permanent and Western Can-	50 50 100 100 100 100 100 100	8,000,000 2,904,000 2,900,000 2,868,000 1,500,000 1,000,000 1,300,000 2,500,000 500,000	8,000,000 2,872,000 2,000,000 2,806,000 1,500,000 1,100,000 1,108,000 2,500,000 419,000	2,000,000 2,872,000 1,600,000 4,385,000 4,755,000 850,000 210,000 350,000 150,000	3½ 5* 5 5 3 4½ 5; inil. 5† 3; 3 *quarteriy †And 1% bonus ‡Opened May 1902	Toronto Oct. 29 160 162 240 242 236 237 240 133 222 225 245 125 140 145	8n 00 120 00 236 00 240 00 133 00 222 00 122 50  250 00 140 00
	ada Mortgage Corporation	10	6,000,000	6,000,000	1,500,000	3	120 122	12 00
	UNDER BUILDING SOCIETIES ACT, 1859 Agricultural Savings & Loan Co	50 50 50 50 50 100 100 50 50 50 50	630,200 1,120,860 750,000 1,000,000 3,000,000 1,500,000 700,000 679,700 2,000,000 300,000	630,200 725,000 750,000 934,200 1,400,000 1,100,000 700,000 679,700 1,200,000 300,000 600,000	207,000 250,000 268,000 40,000 340,000 185,000 85,500 560,000 75,000 40,000	3 <sub>1</sub> 2 <sub>1</sub> 3 2 4 <sup>1</sup> / <sub>2</sub> 3 3 3 3	117 119 89 94 120 70 182 119 121 120 131 112 122 42	58 50 44 50 60 00 35 00 91 00 119 00 120 00 56 00 61 00
I	UNDER PRIVATE ACTS.  Brit. Can. L & Inv. Co. Ld., (Dom. Par.)			0.0			-	
I	Central Can. Loan and Savings Co Condon & Can. Ln. & Agy. Co. Ltd. do. Ian. & North-West. L. Co. (Dom. Par.)	100 50 100	2,000,000 2,500,000 1,000,000	398,481 1,250,000 1,000,000 375,000	120,000 500,000 210,000 51,000	1½* 3	65 75 136 93	65 00 136 00 46 50 70 00
C	"THE COMPANIES' ACT," 1877-1889. mperial Loan & Investment Co. Ltd an. Landed & National Inv't Co., Ltd. cal Estate Loan Co	100	839,850 2,008,000 578,840	734,590 1,004,000 373,720	174,000 350,000 50,000	2½ 3 5	75 ··· 106 108 76 ····	75 00 107 00 30 40
(	ONT. JT. STK. LETT. PAT. ACT, 1874.  3ritish Mortgage Loan Co  Ontario Industrial Loan & Inv. Co  Forento Savings and Loan Co	100 100 100	450,000 373,000 1,000,000	411,000 271,993 600,000	140,000	3 3	127	127 00
CIVOTTS CHOTNII I NOBERCEON	ominion Coal Co., common	100 100 100 100 100 100 100 100 100 100	1,000,000 1,000,000 1,000,000 2,000,000 80,000,000 6,000,000 16,500,000 15,000,000 2,000,000 2,000,000 5,000,000 5,000,000 5,000,000 5,000,000	1,000,000 1,000 000 4,50,000 2,000,000 6,000,000 15,000,000 15,000,000 13,000,000 2,125,000 2,125,000 2,000,000 15,000,000 15,000,000 15,000,000 15,000,000 15,000,000 16,000 16,000 17,026,000 17,026,000 17,026,000 17,000,000 17,000,000 17,000,000 17,000,000 17,000,000 17,000,000 17,000,000 17,000,000	15,000 47,800 81,000 4.4,21,000 910,000 365,000 50,000 15,000	3½ 4 1½ 4 1½ 4 2½ 4 2½ 4 2½ 4 2½ 4 2½ 4 2	118½ 120 1103 120 94½ 174 175 161 179 170 205 207 159 161 145 151 24 56 57½ 95 97 89¾ 130½ 131¼ 160½ 99 100 120 99 103 102½ 105½ 105½ 105½	48 50

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	1900	1901
Amount of Applications\$		\$ 959,700
Policies Issued	583,970	841,000
Net Insurance Gained	232,496	542,202
Total at Risk	3,879,332	4,421,624
Income	138,057	158,459
Expenditure	59,842	79.079
Total Assets	539,266	615,690
Total Security to Policy-holders.	839,266	915,690
THOMAS HILLIARD, Man	aging Dire	ctor.
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ward direction, more especially as regards the former.

Flour and Meal.-A fairly steady market prevails for flour, the price quoted for 90 per cent. patents being \$2.65 to \$2.70 in buyers' bags, east or middle freights, choice brands being held a few cents higher. Bran, shorts and oatmeal all remain about the same, and are fairly steady under an average demand. Wheat of all grades is firm, and Manitoba hard is a little higher. The movement in the country districts is considerably brisker. Other grains and peas are about the

Fuel.-Gradually conditions in the coal and hardwood market are righting themselves. Hard coal is beginning to come in in small quantities, but it will be a week or two yet before citizens will be able to get any general supply The knowledge, however, that it is surely coming, even though slowly, has caused a considerable drop in soft coal, and although by no means plentiful it can now be obtained for about \$6.50 to \$7. It will be advisable for people to purchase both this and anthracite in small quantities at the start, so as to allow every one to fill his immediate requirements. The city fuel yards have been open all the week, and this fact no doubt has excited some influence on the dealers. Prices charged by the city for

#### INSURANCE COMPANIES

ENGLISH (Quotations on London Market)

No. Shares amt. Stock.	Yearly Divi- dend.	Name of Company	Share par	Amount	Last Sale Oct 17
250,000	% 8 ps	Alliance	20	21-5	91 93
50,000	35,	C. Union F L. & M.	50	5	452 461
200,000	81	Guardian F. & L	10	5	9 9
35,862	20	London Ass. Corp	25	124	522 532
10,000	172	London & Lan. L	10	2	8 81
89,155	24	London & Lan. F	25	21/2	181 181
245,640	90	Liv. Lon. & Globe	Stk	2	45 46
30,000	30	Northern F. & L	100	10	74 76
110,000	3ops	North Brit. & Mer	25	61	352 362
53,776	35	Phœnix	50	5	302 312
125,234	631	Royal Insurance	20	3	48 49
10,000		Standard Life	50	12	40 49
240,000	8/6 ps	Sun Fire	10	10	10 101
					10 109

RAILWAYS.	Par value Sh.		don
Canada Pacific Shares, 3%	\$100	140	141
C. P. R. 1st Mortgage Bonds, 5%		113	115
do. 50 year L. G. Bonds, 3½%		104	106
Grand Trunk Con. stock	100	134	138
5% perpetual debenture stock		136	138
do. Eq. bonds, and charge 6%		126	129
do. First preference 5	10	106	107
do. Second preference stock 3\\ddraws		94	95
do. Third preference stock		411	413
Great Western per 5% debenture stock	100	135	138
Midland Stg. 1st mtg. bonds, 5% Toronto, Grey & Bruce 4% stg. bonds,	100	105	107
1st mortgage	100	IC7	IOQ

The state of the s			
SECURITIES.	London Oct. 17		
Dominion 5% stock, 1903, of Ry. lo	an	IOI	103
do. 4% do. 1904, 5, 6, 8		IOI	105
do. 4% do. 1910, Ins. stoc	k	104	106
do. 31% do. Ins. stock		101	105
Montreal Sterling 5% 1908		IOI	103
do. 5% 1874,		IOI	103
do. 1879, 5%,		102	104
City of Toronto Water Works Deb.	, 1906, 6%	101	107
do. do. gen. con. deb.		109	III
do. do. stg. bonds	1928, 4%	TOI	103
do. do. Local Imp. Bonds	1913, 4%	100	102
do. do. Bonds	1929 32%	99	IOI
City of Ottawa, Stg.	1904, 6%	100	103
City of Hamilton Debs.	1934 5%	102	104
City of Quebec, con.,	1905, 6%	105	107
do. do. sterling deb.	1923, 4%	103	105
City of Vancouver,	1931, 4%	101	103
do. do.	1932, 4%	102	104
City of Winnipeg, deb.	1014. 5%	106	108

#### The Mutual Life Insurance Company

OF NEW YORK

RICHARD A. McCURDY, President.

Statement for the Year Ending December 31, 1901.

According to the Standard of the Insurance Department of the State of New York.

INCOME		
Received for Premiums	\$51,446,787 14,177,517	73 78
DISBURSEMENTS	\$65,624,305	51
To Policy-holders for claims by Death To Policy-holders for Endowments,	\$17,344,023	13
Dividends, Etc. For all other Accounts	11,335,646	77 60
ASSETS -	\$42,452,606	50

United States bonds & other securities...

First Lien Loans on bond and mortgage
Loans on Bonds and other Securities...

Loans on Company's own Policies...

Real Estate: Company's Office Buildings in London, Paris, Berlin, New York, Boston, Philadelphia, San Francisco, Seattle, Sydney and Mexico, and other Real Estate...

Cash in Banks and Trust Companies...

Accrued Interest, Net Deferred Premiums, etc...

6,964,376 42

## \$352,838,971 67

#### LIABILITIES

Liability for Policy Reserves, etc....... Liability for Contingent Guarantee Fund Liability for Authorized Dividends......

\$289,652,388 84 60,706,582 83

\$352.838.071 67 Insurance and Annuities in force .......\$1,243,503,101 11

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Accountant's Office, Osgoode Hall, Toronto.

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ESTABLISHED IN 1863.

- WATERLOO, ONT. HEAD OFFICE. GEORGE RANDALL, President. WM. SNIDER, Vice-President. R. T. ORR, Inspector. FRANK HAIGHT, Manager.

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wood are now about \$8.25 per cord for birch, \$9 for hardwood and \$4 for hemlock slabs.

Fruit.-Grapes have been the most prominent feature at the fruit stores and market during the past week or two. Pears too have been in fair supply. Prices keep steady, as may be seen from the following average quotations: Jamaica oranges, \$2.75 per box, \$5.25 per bbl.; Maiori lemons, ex-fancy, \$5.50 per box; California lemons, \$3.75 to \$4; Palermo, new, \$3 to \$4.50; bananas, fancy, \$1.25 to \$1.75 per bunch; cocoanuts, \$3.50 per sack; grapes, concords, 221/2 to 25c. per 10 lb. basket; Niagara, 25c.; peaches, 30c. to 40c. per basket; pears, 30 to 50c.; fall apples, \$1.75 per bbl.; winter, \$2.25 to \$2.50; Canadian white beans, \$2 per bush.; Lima beans, 7c. per pound; Canadian cabbage, \$1 per bbl; onions, 75c. per bag; Jersey sweet potatoes, \$2.50 to \$2.75 per bbl.; Can. chestnuts, \$5 per bush.; cranberries, Cape Cod, \$9 to \$9.50 per bbl.; Almeria grapes, \$5.50 to \$6. per bbl.; Spanish onions, 70c. per case. Apples are now being shipped in large quantities. Liverpool reports say there is a firm market for good quality.

Groceries.—Another advance has been made in the prices of all grades of sugars. This is due to the adverse weather conditions affecting the European beet fields, which now, however, have improved again. The movement in sugars and syrups here is about normal. The feature in the canned vegetable's department is the increasing strength of tomatoes. They are quoted at \$1.50, but it is hard to obtain them at this figure. Canned salmon, too, is experiencing an upward tendency. Another article in which considerable strength has developed is Brazil nuts. Shelled almonds also are higher. The quantity of new stock arriving is very small. Advices as to California dried fruits, so far as received, speak of increasing firmness.

Hardware.—The situation in the hardware market remains about the same as last reported. Prices are steady. The demand for all seasonable goods, and especially for sporting requirements, continues very brisk. All indications point to a favorable season. Western requirements especially are described as being larger than usual. A good enquiry exists for nearly all lines of heavy metals, and great firmness is to be noted. From Great Britain comes word of an abnormally high demand for iron, especially for United States. The tin plates market is dull and easy.

Hides, Skins and Leather.—The supplies of hides coming forward are about equal to normal, but the demand is improving in sympathy with the improved outlook in Chicago. The outlook for the trade in staple leathers is bright. Prices are steady.

Live Stock.— For choice grades of cattle there was a good demand at the market this week, but considerable slackness developed in the demand for most of the grades which were offered. Cables from Britain are not encouraging to exporters, and the enquiry is slow. There

considerable accumulation For butchers' cattle, a better stock. market prevails, and choice lots sell for \$4. Good feeders are scarce and quite steady. They are in request by the distillers. The receipts of milch cows are light, but the requirements are small likewise. For sheep and lambs there was a moderately good enquiry.

Provisions,-Offerings of butter are pretty good, and the demand for fine fresh-made dairy rolls is very fair. Cheese is firm at 113/4 to 12c. Hog products are very firm. Long clear is about cleaned out of the market. Dressed hogs will shortly make their appearance. Not many eggs are coming in now, though the demand is very brisk. Poultry is steady, with light receipts. For Canadian hops keen enquiry is noted. owing to the increased demand for export consequent upon the general crop shortage.

Wool.-No new feature comes up for particular mention this week. Pulled wools are in moderate demand for home mills, but the general market is dull.

#### \$500 CASH Prizes for Advertisements

The best retail advertisements submitted by March 1, 1903, will receive the following awards: 1st Prize, \$250; 2nd Prize, \$100; 3rd Prize, \$50; 4th Prize, \$25; 5th, 6th, and 7th Prizes, \$10; 8th to 16th Prizes, \$5 each. In addition, the ad. that is most strikingly arranged will be awarded a free scholarship in any Advertising School the winner may select.

CONDITIONS:—I. Each contestant must send with manuscript \$1 for a year's subscription to the Retail Edition of Profitable Advertising. 2. Ads. may be any size and advertise any line of goods. 3. No contestant may send more than five ads. 4. Anybody who can write an ad. is eligible to enter the contest on payment of \$1 for a year's subscription. 5. Mention this publication.

publication.

PROFITABLE ADVERTISING—RETAIL EDITION, the first number of which will appear April 1, 1903, will be a magazine of Ideas, Suggestions, and Hints for Merchants, Clerks, Ad. writers, and all who are in any way connected with retail trade. Every number will be as valuable as experience and skill can make it. The features include: Stories of Successful Merchants, Advertising Ideas and Schemes, Articles on Store Management, the Art of Salesmanship, Criticisms and Advice, Ready-Made Advertisements by the best ad writers in the country, and other features of unusual importance and value.

The names of the Prize Winners, with the successful

The names of the Prize-Winners, with the successful is. wi be published in the April number. Address

Profitable Advertising, 140 Boylston Street, RETAIL EDITION Boston, Mass.

## The Australian Trading World.

Weekly. Price, 2d. Thursday. Established 1886.

The large and influential circulation which the Australian Trading World now enjoys in the Commercial and Financial world places it in the front rank of newspapers devoted to the Australasian Colonies.

Trade Reports are a Prominent Feature, Stocks and Shares are Carefully Followed.

Special Articles by Eminent Writers.

Subscription—ros. per annum, including postage.

Editorial and Publishing Offices:

166&167 Palmerston Buildings, Old Broad St., LONDON, E.C.

## ENGLISH TRADE!

#### DO YOU WANT IT?

Advertising in Great Britain is best done by the numercial Publishing Company.

Our classified lists of all Trades and Professions

Estimates given for every description of advertising elope or wrapper addressing, and circular distributing Correspondence solicited by

#### COMMERCIAL PUBLISHING CO.,

18, 19, & 20, Holborn Viaduct, LONDON, E.C., Eng.

Fire

and

Marine

\$2,000,000 00

#### Head Office. Montreal.

The Sun Life of Canada is "Prosperous and Progressive."

R. MACAULAY, President.

S H EWING Vice President

T. B. MACAULAY, I.A., Secretary and Actuary.

Insurance Company of America.

GEORGE SIMPSON, Resident Manager. WM. MACKAY, Assistant Manager. MUNTZ & BEATTY, Resident Agents.

Temple Building, Bay Street, Toronto. Tel. 2309

C. S. SCOTT, Resident Agent, Hamilton, Ont.

# rederal Life

Assurance Co.

HEAD OFFICE, - - HAMILTON, CANADA.

Most Desirable Policy Contracts.

DAVID DEXTER, - President and Managing Director. J. K. McCUTCHEON Sup't of Agencies.

# Phœnix Assurance

OF LONDON, Eng.

Established - 1782.

LOSSES PAID, - - - \$100,000,000

PATERSON & SON Chief Agents For the Dominion,



164 St. James St. MONTREAL.

# estern

Assurance Co.

Head Office,

Toronto. Ont.

Capital

Incorporated

3,260,000 OU Assets, over . 3,380,000 00 Annual Income

J. J. KENNY, Vice-Pres. & Managing Director.

O. O. FOSTER, Secretary

Assurance Co'y

Head Office, TORONTO. + FIRE AND MARINE

Capital \$1,000,000.00 Total Assets . \$1,776,606.45 Losses Paid (since organization) \$19,946,51/.73

DIRECTORS

HON. GEO. A. COX, President. J. J. KENNY, Vice-President.

Hon. S. C. Wood. E W. Cox, Thos. Long. John Hoskin, K.C., LL.D. Robert Jaffray. Augustus Myers. H. M. Pellatt.

P. H. SIMS, Secretary.



INSURANCE COMPANY.

#### LIFE INSURANCE BROKERS

For the balance of the year the Crown Life Insurance Company is prepared to make especially favorable terms with reputable Life Insurance Brokers for their business.

Address or call at the Head Office

Cor. Adelaide and Victoria Sts., Toronto

# The Metropolitan Life Insurance co.

"The Leading Industrial Company of America." Is represented in all the principal cities of the United States and Canada

THE METROPOLITAN is one of the oldest Life Insurance Companies in the United States. Has been doing business for over thirty years.

THE METROPOLITAN has Assets of over 74 Millions of Dollars, Liabilities of 64 Millions, and a Surplus of over 9 Millions.

THE METROPOLITAN pays Death Claims, averaging one for every two minutes of each business day of eight hours, and has Six Million Two Hundred Thousand Policy-holders.

Million I wo Hundred I nousand Policy-noiders.

THE METROPOLITAN offers remunerative employment to any honest, capable, industrious man, who is willing to begin at the bottom and acquire a knowledge of the details of the business. He can by diligent study and practical experience demonstrate his capacity and establish his claim to the highest position in the field in the gift of the Company. It is within his certain reach. The opportunities for merited advancement are unlimited, All needed explanations will be furnished upon application to the Company's Superintendents in any of the principal cities. the Company's Superintendents in any of the principal cities.

#### BRANCH OFFICES IN CANADA

Hamilton, Canada—Canada Life Building—cor. King and James Streets—W. C. Niles, Supt.

London, Canada—Masonic Temple Bldg., cor. Richmond and King Streets—John Rothwell, Supt.

Montreal, Canada—1670 St. Catherines Street—Chas. Stansfield, Supt.

"Provincial Bank Bldg, 7 Place D'Armes—H. H. Decelles, Supt. Ottawa, Canada—Metropolitan Life Building, Metcalfe and Queen Streets—G. K. deKappelle, Supt.

Quebec, Canada—Metropolitan Life Building, 19 St. John Street—E. J. Payette, Supt.

Toronto, Can.—Confederation Life Bldg., Yonge St—J. E. Kavanagh, Supt.

"Lawlor Building, King and Yonge Streets,—Henry Downing, Supt.

Supt.

# London and Lancashire

Head Office for Canada: Company's Bldg., 164 St. James St., Montreal

Chairman Canadian Board: The Right Honorable Lord Strathcona and Mount Royal

General Manager for Canada:

B. HAL. BROWN

INSURANCE COMPANY

ESTABLISHED 1809.

REPORT FOR 1901-

.... \$10,026,410 .... 5,528,650 Total Revenue ...... \$15,555,060 
 Total Assets
 \$76,607.960

 Canadian Investments
 7,980,462

> Resident Agents in Toronto: GOOCH & EVANS RANDALL DAVIDSON, Manager MONTREAL

FOUNDED A.D.

# **OFFICE**

Hsad Office, Threadneedle St., London, Eng.

Transacts Fire Business only, and is the olde purely Fire Office in the world Surplus over Capit and all Liabilities exceed \$7.000,000.

Canadian Branch-15 Wellington Street East, TORONTO, ONT.

Manager Inspector

HIGINBOTHAM & LYON, Toronto Agents. Telephone 488.

Agents Wanted in all Unrepresented Districts.



Assurance Comp'y of Ireland

HOME OFFICE, DUBLIN CANADA BRANCH, MONTREAL

H. M. Lambert

\*\*\*\*

## BRITISH EMPIRE

LIFE ASSURANCE CO.

Established 56 Years.

Funds, - - - \$15,395,000

Reserves based on the New British Offices Om. (5) Mortality Table, with 3 per ct. interest.

A. McDOUGALD, Manager, MONTREAL

flead Office for Canada :

Assurance Co of Edinburgh

Invested Funds... Investments in Canada .... 14,930,000

Low rates. Absolute security.

Unconditional policies.

Claims settled immediately on proof of death and No delay.

D. M McGOUN, Manager

CHAS. HUNTER, Chief Agent Ontario.

## Liverpool and London and Globe

INSURANCE COMPANY

Available Assets Investments in Canada...... 3,300,000

Insurances accepted at lowest **Current Rates** 

JOS. B. REED, Agent, 51 Yonge Street, Toronto. G. F. C. SMITH, Chief Agent for Dom , Montreal.



ESTABLISHED A.D. 1720

Head Office, Canada Branch, Montreal. E. A. LILLY, Manager.

Total Funds,

\$20,000,000

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8

FIRE RISKS accepted at current rates Toronto Agents:
S. Bruce Harman, 19 Wellington Street East

#### WELLINGTON MUTUAL

Established 1840

Business done on the Cash and Premium Note System.

GEORGE SLEEMAN, Esq., President.
JOHN DAVIDSON, Esq. Secretary. Head Cince, Guelph, Ont.

Another Successful Half Year

### The Northern Life Assurance Co.,

The first half of 1902 shows substantial gains over the same period last year in

Insurance Written, Premium Receipts, Interest Receipts also a Large Decrease in the Ratio of Expense to Cash Income.

In addition to all the Standard Policies they issue the following special Policies

The Adjusted Income Policy
The Duplex Policy
The Guaranteed Bonus Policy
The Guaranteed Compound
Interest Policy.

Write for particulars about these before you insure. Good Openings for Live, Energetic Agents, Head Office, - London, Ont.

JOHN MILNE, Managing Director,

## Policy-holders and Agents Alike Profit by a Good Selection.



THE - UNEXCELLED financial position of financial position of the Company; its large surplus; its handsome dividends; its liberal policies; and its promptness in paying all legitimate claims, make the North American Life a most desirable Company for both. — Active men Active men who will become active agents should corres-pond with

L. Goldman, SECRETARY

Wm. McCabe,

MANAGING DIRECTOR

## THE ROYAL-VICTORIA

LIFE INSURANCE COMPANY.

CAPITAL, - - \$1,000,000

Head Office, Place d'Armes, Montreal.

BOARD OF DIRECTORS.

PRESIDENT: JAMES CRATHERN, Esq.

Vice-Presidents:

Andrew F. Gault, Esq., and Hon. L. J. Forget. ANDREW F. GAULT, ESQ., and FION. L. J. FORGET,
HON. JAMES O'BRIEN
JONATHAN HODGSON, ESQ.
SAMUEL FINLEY, ESQ.
REV. R. H. WARDEN, D. D.
GASPARD LEMOINE, ESQ.
GASPARD LEMOINE, ESQ.

Medical Director:

T. G. RODDICK, Esq., M.D., M.P., F.R.C.S.

General Manager:

DAVID BURKE, Esq., A.I.A., F.S.S.

The new business for the first six months of 1902 shows a large increase over the same period of last year.

Securities deposited with the Dominion Government exceed all liabilities to policy-holders.

Agents desiring to represent this Progressive Company with up-to-date plans of insurance, are invited to correspond with the **Head Office**, **Montreal**.

## Justice and Satistaction

\*\*\*

In dealing with both Agents and Policyholders—fairness coupled with invariable honesty of purpose. These are the endeavors of the management of the Union Mutual in all transactions. And Promptness is another Home Office motto—prompt answering of letters, prompt issuing of policies, prompt settlement of claims.

Always a place for reliable, capable Agents.

#### UNION MUTUAL

LIFE INSURANCE CO. Incorporated 1848.

PORTLAND, Maine

FRED. E. RICHARDS, President, ARTHUR L. BATES Vice-President. Address HENRI E. MORIN, Chief Agent for Canada, 151 St. James St., Montreal, Que. \*\*\*\*\*\*

# HEND

TORONTO

Insurance Company Of Brooklyn, N.Y. WOOD & KIRKPATRICK, Agents,