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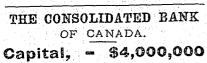
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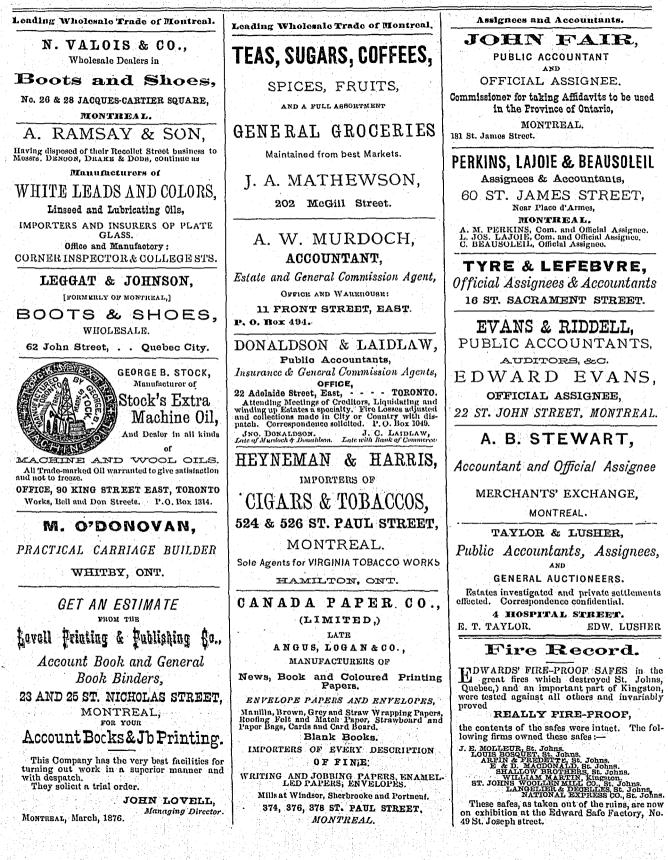
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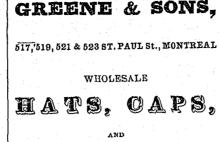
- The tonnage of vessels that passed through the Suez. Canal within the last twelve months amounted to 3,940,703 tons, and the number of ships has been nearly quadrupled in six years

- It is somewhat singular that in all losses by fire west of Toronto it is next to impossible to ascertain the names of the insurance companies concerned. The telegraphic despatches do not give them, and journals which are expected to record them are no less reticent. Why is this?

- The estate of Wm. Johnston, insolvent broker, Ottawa, was sold by auction recently. The stock and fixtures were bought for 583cents on the dollar, and the book debts, amounting to 52,000, were bought in by the assignce at 50c. The highest bid was only 10c. The terms of sale were one-third cost, one-third in three months, one-third in six months.

- Deals are advancing slightly in New Brunswick and Nova Scotia, and are now quoted at about \$9. Late advices from Britain seem to indicate a better feeling in the timber trade. Considerable activity continues in the shipyards of New Brunswick and Nova Scotia, and new slips are being turned out every week. Some \$,000 or 10,000 tons were added only last week to the shipping register of Caunda.

- The Mellor case still continues to attract attention. The assignee to the estate has succeeded in procuring more valuables at Prescott, where two other trunks were searched and gold to the amount of \$1,320 was found secreted in the lining, in the same manner as that recorded in our last issue. On examining a small toy represent, ing a "wheel of fortune" a number of precious stones of various denominations were found secreted in a space that was no doubt gouged out at the bottom to receive them. The following day the assignce proceeded to Ogdensburg, where after an interview with Mrs. Mellor and



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family, they consented to return with him to Prescott, where a further search was made and melted gold and jewellery to the amount of \$650 was found in the trunks. A lady sinying at the hotel was requested to search the person of Mrs. Mellor, when a bag containing a large number of jet medallions set with diamonds and gold, and rings set with precious stones were found concealed among her clothing.

- The New York Shipping Last expresses the opinion that "the Pacific Const, including California and Oregon, will probably have 15,000,000 bushels of wheat surplus from the crop of 1876 for export ; Chili, 5,000,000 ; the Eastern United States and Canada, 60,000,000; Australia, 4,000,000 to 5,000,000 ; English East India, 3,000,0000 to 5,000,000; Russia, north and south, 50,090,000 ; aggregating 120,000,000 bushels supply to meet the required wants of the United Kingdom, France, Belgium and Holland. Of the average export of wheat of 50,000,000 bushels from Russia, Great Britain, France, Belgium and Holland take on an average 30,000,000, and the remaining 20,000,000 is taken by the other countries bordering the Baltic and Mediterranean Seas. These figures indicate that the supply of wheat for 1875-76 will be fully equal to any probable demand, in which case it will be vain to look for high prices."

— The accountant employed to prepare a statement of Mr. Alexander Walker's affairs has finished his labors, and a cruder exhibit it would be difficult to find. The exact figures will be given in our next issue if it be possible meantime to get an intelligent, idea from the crude mass of figures. Accounts of ten years standing are included, and the estate is made to show assets of about \$69,000 over direct liabilities! It would seem as though the ruling passion which characterized the life of the concern is still strong in death. A chief fea-

Leading Wholesale Trade of Montreal Fall Trade, 1876.

OGILVY & CO...

IMPORTERS OF

# DRY GOODS

CORNER OF

St. Peter and St. Paul Streets,

## MONTREAL.

ture of the exhibit lies in the great number of creditors; the credit of the firm being latterly low, goods were bought wherever they could be had. Some ten or twelve American houses have reason to regret their sales; even their short dates did not avail them. It is said that the firm of Walker & Go., Paisley, Scotland, have suspended owing to losses by their relative in Montreal.

## ST. HYACINTHE FIRE AND ITS LESSONS' Editor Journal of Commerce.

DEAR SIR :-- Whilst so many people are mourning over the disastrous fire which has destroyed St. Hyacinthe as also St. Johns and other places, would it not be well for all interested, directly and indirectly, to look the cause of so much destruction fairly in the face and take immediate and active steps to prevent a repetition in other places. It is obvious that the great cause why so much valuable property is destroyed and loss to Insurance Companies incurred is through the criminal carelessness of municipalities in neglecting their Fire Department. I would therefore suggest to the representatives of Insurance Companies in this city the desirability of their having a meetsing at once to make their rates for such plan at such a point that self interest will connel people to take active measures for the preservation of their own property and thereby others, as well. By making a high discriminatory tariff against such places I fancy a great deal would be gained; and until such is done people may look for carelessness in that respect. Another matter which might engage the attention at such a meeting is, over valuation, a frequent source of fires. We have I believe an Insurance Exchange in Montreal. Let them meet at once and consider the matter.

INSURANCE STOCKHOLDER. Montreal Sept. 7, 1876.

THE JOURNAL OF COMMERCE-FINANCE AND INSURANCE REVIEW. 02 Leading Wholesale Trade of Montreal. Loading Wholesale Trade of Montreal, Leading Wholesale Trade of Montreal. MORLAND, WATSON & CO. JOHN MCARTHUR & SON HODCSON. WHOLESALE MURPHY Importers of and Dealers in & SUMNER. TRON AND HARDWARE WHITE LEAD AND COLORS. (LATE FOULDS & HODGSON.) DRY AND GROUND IN OIL. Merchants & Manufacturers. IMPORTERS. Varnishes. Oils. Window Glass, Star, (Nuns' Block) 347 St. Paul Street Saws, Axes, and Edge Tools, Diamond Star and Double Diamond Star Brands. SPADES and SHOVELS, LOWMAN'S PATENT. MONTREAL English 16, 21 and 26 oz. Sheet. Cut Nails, Horse Nuils, Horse Shoes, Tacks, Paints, Lead Pipe, Shot, Leather and Rubber Belting, Dawson's Planes, Oils, Glass and Putty, and all descriptions of Rolled. Rough and Polished Plate Glass. FANCY GOODS, TOYS, &c. SMALL WARES. DRY GOODS Colored. Plain and Stained Enamelled Sheet Spools Boot Laces Prints Glass. Painters and Artists Materials. Soaps Needloz distres )ucks )rills Needlog Pins Hooks nd Eyes Tapes Buttons Embroidery Cotton Filoselle Carpot Binding Fish Lines Chalk Lines Elastic Cord America Lance Chemicals, Dye Stuffs. SHELF AND HEAVY HARDWARE. Drills Fents Sidritings Sheetings Sheetings Ticking Tweeds Towels Unibrellas Volveteens Wincey Ginghanus Ribbons Silks Naval Stores, &c., &c., &c. Montreal Saw Works. OFFICES AND WAREHOUSES: Montreal Axe Works. CHAMBLY SHOVEL WORKS, 310, 312, 314 and 316 St. Paul Street. American Laco Boot Buttoners Bodkins Arm Elastics Braids 385 & 387 ST. PAUL ST, AND It infons Silks Gloves Canton Flannel Cloths Waterproof Tweed Cobourgs 253,255 and 257 Commissioners Street. MONTREAL. Arm Fanstles Braida Braida Blackles Gapet Binding Crotchet Cotron Urotchet Hooks Hair Olls Hair Olls Hamp Ink Mending Cotion Nurvery Phys Knitting Phys Pens MONTREAT. DENOON, DRAKE & DODS, Cobourgs Crape Curtains Dress Goods Corsets Collars Condie Wick Edgings Handherchiefs Descior J. BARSALOU & CO. OIL AND COLOUR MERCHANTS. Reg to call the attention of their numerous friends and the public generally, to the fact that they have completed the Belgian Window Glass, Hensian Hossian Hoslery Jeans Knitting Cotton Rolled Linings EXTENIVE SOAP FACTORY. Ex. "Scots Bay" and "John Ellis." Pens Pencils Penell Cases Penen G., Purses Ribbon Wire Silk Twist and are now prepared to furnish the Trade with all classes of Soap, from the common flar to the finest JUST RECEIVED Meltons Meltons Moleskins Muslins Oll Cloth Pillow Cotion Silk Twist Slates Stay Bluding Tatting Shuttle Laundry. All orders punctually attended to, and best of satisfaction guaranteed. A full assortment in Pillow Cotton Parasols Russell Cords Cotton Yarn Carpet Warp Wadding Thimbles Thread Linen STAR and DIAMOND STAR. J. BARSALOU & CO. Twine Wicks SOAP MANUFACTURERS. And a large variety of other Goods. DENOON, DRAKE & DODS. Corner St. Catherine and Durham Sts. LL NEXT WEEK - The estate of Messrs. Baillie, Warnock Thos. McCann, general store, Tweed. We sell Wm, Wesley Hanes, hotel, Wales. & Co. has been bought in at 274 ceuts on the Fred. Bayley, furs, Toronto. dollar by Messrs, Gault Bros. & Co., who were GOOD FIFTY YARD MACHINE SILK, among the principal creditors. The failure of WRITS OF ATTACHMENT ISSUED 28. at 26c. per dozen, the firm, to which we alluded in a former William Ross, mill, Napance. number, was chiefly owing to the overestimate and Duncan McDougall, store, Mimosa, placed on a large proportion of the old stock 100 YARDS at 53c. Geo. J. Child, trader, London. when it was bought, and even if times had Pratt & Miller, hotel, Windsor. S. CARSLEY. been as good in the last twenty-two months as Geo. Southwick, grocer, Hawtrey. MONTREAL. LONDON. in the previous period, it is thought that their Andrew D. Fraser, hardware, Ottawa. utmost endeavors would scarcely secure them Canada. England John A. Roe, waggonmaker, London. from hard pressure. The sympathy of the com-Thomas B. Carr, lumber, Woodstock. munity is extended to the members of the firm, Alfred E. Enticknapp, agricultural imple-Geo. H. Kitteridge, store, Riceburg. both young men, whose hard-carned savings of Robt. Reay, stationer, Montreal. ments, Parkhill. years have thus been frittered away. Both Joseph Breux, Chambly. The Milliank Agricultural Manufacturing lived economically, and prudently adopted all Narcisse Racette, contractor, Montreal. Co., Millbank. the improved methods applied to their parti-WRITS OF ATTACHMENT ISSUED VS. McPherson & Kennedy, grocer, Lucknow. cular line of trade, but the one false step at Winning, Hill & Ware, manufacturer syrups, Martin & Geo. Tate, Orangeville. starting, followed by the depression of last cordials, &c., Montreal. Fred. Puschinsky, general store, Newstadt. year, scaled their fate. Bernard Charbonneau, hotel and confection-ASSIGNMENTS IN PROVINCE OF QUEBEC. ery, Actonvale. Emilien Martel, contractor, St. Pie Deguire. Emilien Martel, contractor, St. Pie Deguire. Joseph Poirier, boots and shoes, Quebec. ASSIGNMENTS IN ONTARIO FOR THE PAST TWO Patrick Wallace, trader, St Joseph de Levis. T. E. Grafford, dry goods, Quebec. WEEKS. Ottawa and Rideau Forwarding Co., Mon-Jas. J. Kyle, general store, North Winchester. Joseph Gariepy, general store, St. Jean des treal. Alex. Vineberg, general store, Monckland. Chaillons. Robt. A. Cowan, Huntingdon. Horsman & Horsman, hardware, St. Thomas. Harry Cumming, millinery, Montreal.

W. & J. McElroy, general store, Richmond.

Thomas Kieswater, furniture, Wollesley.

Geo. Southwick, grocer, Hawney.

James McFarland, grocer, Toronio.

David A. Fleming, Montreal. E. Turgeon & Co., dry goods, Montreal. C. Turgeon & Co., tailors, Montreal. Wm. Dussault, dry goods, Quebes. Adcock & English, importers, &c., Montreal.

Nerée Desroches, St. Patrice de la Rivière du

Joseph Lussier, dry goods, Montreal.

Loup.



MONTREAL, SEPT. 8, 1876.

## FINANCIAL REVIEW.

The promise of an abundant harvest which buoyed the hopes of the business community in the early part of July has since been changed, and some apprehensions for the future prevail. Last season the blow was softened by the bountiful yield in nearly all sections of the country, and this season it has been felt hitherto, that although the rich promise of our fields would not altogether put a period to our troubles, it would at least have strengthened and accelerated that turn towards an improvement which, it was claimed, had already begun. It is perhaps premature to assert to what extent the crops have been damaged, but from nearly all sections come accounts that the yield is likely to be considerably less than an average. Meantime careful merchants are disinclined to attempt little beyond a hand to mouth business. The increased demand for cottons and prints of American manufacture, which have been sold meantime at rates unremunerative to the manufacturer, enables our merchants to buy only for present needs, as it affords more convenient facilities for re-purchase than is offered by the British market. Our people, however, have already begun to

find that no sooner are the temporary wants of the city jobber supplied than off rushes the traveller from Yaukeedom and sells to the country customers of the city man he has just left, and as a rule he manages to get his money promptly and at short dates, while the wholesale Montreal, Toronto, or Hamilton merchant is compelled to yield to solicitations for renewals. These cases are somewhat isolated as yet, but they are certainly on the increase, and readers will make their own deductions.

The statement of the Banks for the month of July published in our last, and which has been unusually slow in getting completed, offers some suggestions as compared with that of July, 1875. In circulation there is a contraction of \$1,599,-858, largely owing to the decrease of lumber manufacturing which in former years utilized a fair proportion. Government deposits show a decrease of \$4,712,-403. The increase of nearly three millions in public deposits shows what a change has arisen in the minds of the wealthier classes as to the safety and profit of all outside investments ; men who formerly were among the heaviest borrowers of the banks are now become receivers instead of navers of interest (at exceedingly low rates), and banks find it impossible to invest their money at paying, prices. This is not only the case in Canada but England, where savings seek in vain for some safe investments, and owners find their incomes dwindled to a minimum-and there is little likehood of an improved demand. Uneasy lies the bank these times that owns but little " rest." The increase in public deposits is also somewhat due to the less amount of money required for the business of the country through shrinkage in the value of goods.

In loans on stocks there is shown an increase of \$2,229,851. This item has been eagerly seized by some of our contemporaries and made the subject of adverse criticism. We cannot understand why the owner of bank stocks who wishes to build or buy himself a house or requires money for other purposes, should not be as free to borrow upon them as the produce owner upon his flour or grain or any other valuable security, with the advantage in favor of stocks that they are free from accidents, require no storage or insurance, besides being in themselves the best possible investment as long as two or three banks pay dividends on their stocks considerably in excess of what is charged for loans upon them. The decrease of \$12,-029,973 in discounts, or about ten per cent. off what it was last year, shows to what an extent banks have carried their policy

of contraction, the wisdom of which is proved by the next item of overdue notes which may doubtless be swelled by the addition of the item real estate, exclusive of hank premises. This, however, is not as bad a showing as might be, and proves that the banks have made liberal allowance for oyerdue paper.

The following is the comparative statement for July, 1875 and 1876:

1, 1875. Jul	y 31, 1876.
	61,596,758
	01,000,100
	17,336,251
	8,579,965
56,025,935	58,985,705
2,714,161	1,786,812
	• •
3,082,305	3,070,600
104,134	82,053
94,155,012 5	5 89.841.385
6 10C 10D	# 002 001
7 190 595	5,993,901 8,142,061
1,120,000	0,142,001
9 009 090	0 700 505
5,052,520	3,723,565
0.000 -00	0 500 010
3,698,503	2,782,919
6,367,911	8,609,817
	\$29,252,263
	1,162,262
	151,551
7,084,957	9,314,808
2,721,383	3,825,543
123,620,615	111,590,642
4,239,640	5,915,283
3,594,908	3,872,165
2,575,070	1,649,400
	1,162,262 82,525 7,084,957 2,721,383 123,620,615 4,239,640 3,594,908

Since our last review our attention has been drawn to an editorial in a Toronto paper referring to an advertisement in which the Federal Bank of that city expresses its readiness to pay interest on deposits at the rate of "six per cent. per annum subject to three months notice." On reading this advertisement we could not help thinking of a notorious case in England where the manager of a bank claimed to have discovered the secret of being able to pay "eighteen per cent. interest on deposits," when no other bank in the country could pay even a third of it. The country should be thankful to the Federal for this opportunity. Leading banks throughout the Dominion confess their inability to lend their accumulations at such rates, and it may be asked how the Federal Bank can pay them. We feel confident that there are one or two millions lying idle in Banks in Montreal which can be had by the Federal at the advertised rate. But people are supposed to know that the rate of interest is directly dependent on the extent of the risk incurred, and that as one of the main elements in the rent of money is augmented wherever property

is insecure, every advance towards making property safe tends to lower prices. Our leading banks have been discounting for first class customers for some time past at six per cent., but would charge two to three per cent. more where the security is not so good. We shall be glad indeed to learn that the Federal Bank has discovered some profit-yielding enterprise where it can invest its six per cent. deposits to advantage. It counts among its directors some of the shrewdest business men of our sister city. But as there are always enterprises more or less feasible which prudent men will hesitate to enter upon in the face of a high current charge for the use of the needful, so when the rate of interest is higher than usual it is generally accompanied by somewhat greater care on the part of the lender as to the security on which he will lend, an axiom which does not require the study of Political Economy to understand and apply.

## MARITIME BANK OF ST. JOHN, N.B.

In directing attention to the letter of Sir Francis Hineks in another column we may observe that we have hitherto abstained from taking part in the controversy between the Directors of the Bank and the shareholders in the Upper Provinces, believing that the question at issue was one in which the public was not specially interested. The policy of making further calls on the capital stock, under the circumstances described by Sir Francis Hincks, is, we have reason to know, universally condemned by the leading bankers of the Dominion irrespective altogether of those who are interested as shareholders. It is satisfactory to find that the Directors seem inclined to adopt a conciliatory course, as nothing could be more prejudicial to the interests of a Banking institution, than to have a large body of discontented shareholders. The point is one which ought not to be decided by a mere majority of votes, and it is perhaps fortunate that no division was found necessary. We earnestly hope that the moderate course pursued by the gentlemen from Montreal, Quebec and Nova Scotia will be productive of more harmonious action in the future, and the tone of the St. John press since the meeting has been very different from what it had previously been. It would seem as if the injudicious remarks of some of our contemporaries which attributed a more hostile feeling towards the Directors, on the part of the Shareholders in the Upper Provinces than what really existed had been the main cause of the ill-feeling which prevailed and which it may be hoped has subsided.

## THE HUDSON BAY CO.'S SALE OF BUFFALO ROBES.

Through the mistake of a clerk in copying from the Catalogue list of Buffalo Robe sales for some years back, we erroneously gave in comparison the sales of 1874 instead of those of 1875. We publish herewith the sales for all three, that our readers may observe what a continual falling off in prices there has been:

 $\label{eq:second} \begin{array}{c} 1874 & 1875 & 1876 \\ 1875 & 1875 & 1876 \\ 2 & second & 114 to 1115 \dots & 314 to 113 & 571 to 73 \\ 2 & second & 114 to 1115 \dots & 314 to 134 & 774 to 8.00 \\ 1 & 2 & second & 114 to 1115 \dots & 314 to 134 & 774 to 8.00 \\ 1 & 1000 & 1000 & 1000 & 1000 & 1000 \\ 1 & 3 & 0 & second \dots & 314 to 184 & 550 \\ 2 & 3 & 0 & second \dots & 314 to 184 & 550 \\ 2 & 3 & 0 & second \dots & 314 to 184 & 550 \\ 1 & 3 & second \dots & 314 to 184 & 550 \\ 1 & 1 & second \dots & 314 to 184 & 550 \\ 1 & 1 & second \dots & 314 to 184 & 560 \\ 1 & 1 & second \dots & 314 to 184 & 560 \\ 1 & 1 & second \dots & 314 to 184 & 560 \\ 1 & 1 & second \dots & 314 to 184 & 560 \\ 1 & 1 & second \dots & 314 to 184 & 560 \\ 1 & 1 & second \dots & 314 to 184 & 560 \\ 1 & 1 & 10000 & 1000 & 1000 & 10000 \\ 1 & 10000 & 10000 & 10000 & 10000 & 10000 \\ 1 & 10000 & 10000 & 10000 & 10000 & 10000 \\ 1 & 10000 & 10000 & 10000 & 10000 & 10000 \\ 1 & 10000 & 10000 & 10000 & 10000 & 10000 \\ 1 & 10000 & 10000 & 10000 & 10000 & 10000 & 10000 \\ 1 & 10000 & 10000 & 10000 & 10000 & 10000 & 10000 \\ 1 & 10000 & 10000 & 10000 & 10000 & 10000 & 10000 & 10000 \\ 1 & 100000 & 100000 & 10000 & 100000 & 100000 & 100000 & 10000 & 10000 & 100000 & 100000 & 100000 & 100000 & 100000 & 100000 & 100000 & 100000 & 100000 & 1000000 & 1000000 & 100000 & 1000000 & 1000000 & 100$ 

#### ANOTHER UNPREPARED.

Quebec, Cayuga, Kingston, St. John, Levis; and now St. Hyacinthe. The destroying element has passed over them all, each proving more or less our remarks in a recent number respecting the moral hazard of a number of fire risks in every locality in such periods of depression as that through which the country is passing. The application must not hurt the sensitiveness of those whom the cap does not lit, but many of our readers know of neighbors whose high insurances, low and depreciated stocks offer incentives to carelessness against which too many insurance companies, in their desire to obtain business and at almost any rate, are too prone to shut their eyes.

It would seem as though no amount of experience by observation can teach those who are placed in authority in towns where every shingle and elapboard in dry weather is a continual invitation to the destroyer. There would seem to be some fatality in the character of recent conflagrations-as if every circumstance favored the spread of destruction, water works being repaired, boilers being cleaned, and a high wind prevailing at the time. All municipalities think all other towns less safe than that in which they live, and it is only on the one day of the week or month, when even the most vigilant among them relax their watchfulness, that the dread visitor makes his appearance.

Surely there is some feasible plan by which the honest insured can be made comparatively safe and companies allowed to do business in some way besides paying round sums every few weeks, and, as is the case with one at least, realizing losses proportionate to receipts of two to one, endangering their stability and deterring prudent companies from re-insuring with them and from taking risks except where

some profit can be made. Capital must soon cease to pay for such risks where there is no security and where premiums are out of all proportion to the losses. One or two minor banking concerns must surely feel that propping such concerns is only playing with fire, and that continued prosperity to any company must lie in a different direction from that now pursued. Some of the best managed companies show a business for the first six months of the present year much less than last year, simply because they will not insure at non-paying rates, and hesitate to take hazardous risks. They know that self interest is all on one side. The aggregate ratio of losses for all the Companies doing business in Canada for the first half of the present year is said to be between seventy and eighty per cent.

In another page will be found a complete list of the losses by this last holocaust, and it is to be hoped the powers that be of other towns will hasten to take extra heed to so prepare themselves that the destroying angel may not find them also unprepared. Besides the local misery occasioned individually and collectively by such conflagrations, the great annihilation of property-which can never be reproduced-is a very serious obstacle to our emerging from that depression under which the country at large is still suffering. Our insurance companies who are learning such sad lessons should not forget that though risk is the mother of profit, skill in estimating risk is the father, and that experience may be bought too dear.

There is some indication that the origin of this latter conflagration can be traced to incendiarism, and if the person already in custody can be proved guilty a short shrift and a long rope should be his portion. Meantime the liberal and humane spirit which has always shown itself among our people when necessity called for aid, is moving to the assistance of the houseless and destitute amidst the debris.

One or two incidents of the St. John fire should suggest to our merchants to exercise a little more caution in compromising with persons whose premises and stock are well insured. One or two cases are known where settlements at fifty to sixty cents on the dollar were obtained when the insurance would have enabled them to pay in full.

Contraction of the second s

### GERMANY AND FRANCE.

Not many years ago it was the prerogative of France to keep the attention of Europe fixed on herself, but during the last two years or more, and until the recent troubles in the East, Germany has

96

been the country in Europe most watched and talked about. Those of us who follow the general run of European affairs must have noticed, however, that what little attention has lately been given to Germany in our own and in the foreign iournals has been in connection with events in Turkey and her provinces rather than with subjects more directly concerning Germany herself. Prince Bismarck's internal policy has quite been lost sight of, and only a day or two ago were we reminded that, whatever attitude the empire might take with regard to the solution of the Eastern question, it has still several difficult problems to solve within its own borders. Ever since occasion was given a witty Frenchman to remark that Germany has enriched her language by two words, cinq milliards, the country of which we were wont to hear so much concerning its wealth and power has been descending the scale of moral and material greatness as fast as its illustrious rival has been going in the opposite direction. At the close of the late war Germany was in a condition in every way superior to that of France. Her territory had not been invaded, her railroads and highways were in as good order as they were previous to the beginning of hostilities, and whatever moneys had been expended in military preparations were offset by the enormous ransom which she demanded of her fallen enemy. Surely those who had seen what Germany could do in making an empire, in creating an army, in humbling an external foe, and who remembered that in the higher pursuits of life she had claimed, not unjustly, a superiority to some other nations, looked forward to an advancement greater than had ever before been seen. How has this expectation of her friends been met? Not a great while ago we were told that a large deficit existed in her budget, and that, while the revenue grew but little, the expenditures increased greatly, especially in military and naval depart-To-day there is an immense ments. stagnation of business throughout the empire, the cost of living is ruinously increased, and people who were formerly contented with their lot are now dissatisfied and take but little interest in their work. There are several reasons for the present state of affairs, and those people whose love of military strength in a nation is apt to close their eyes to its shortcomings will find in the disturbed condition of Germany ample food for reflection as to the character of her people in comparison with that of the French Without doubt the almost universal depression has had something to do with the dullness in Germany, but we believe that it is only a small factor in the problem. When Germany conquered France her people seemed to consider that the money acquired by the victory was destined to make every one rich. Schemes of vast and rapid expenditure were undertaken, while a speculative feeling, already manifest, gained headway among all classes. The laws which, at the time of the establishment of the North German Confederation, the central government had passed as a compromise to the social reform party instead of granting real parliamentary government,-which according to eminent English authority "perpetually chastises, refines and polishes liberty," -tended to increase rather than allay this feeling. Thus, while the government has been able to enact such laws as it desired for the strengthening of its army and navy, the operation of those laws which it conceded to its opponents, and which "freed the commercial and social "life of the nation from every restraint " by which it was formerly bound " helped to bring about a condition of affairs which those who have considered Germany able to meet any crisis may well look upon with concern. The finances of the empire have been diverted from every possible channel to sustain its enormous army. The assertion that the military organization was found to be so powerful that the middle class accepted the Bismarkian policy, that military supremacy was of more consequence than political "liberties," however true a few years ago is now false. What there is of the producing class not in the army is so demoralized by the strain put upon it and by the socialistic doctrines which the propagators of that school have so cunningly instilled into it, that its productive capacity is greatly reduced below what it ought to be and what it must be if the empire is to stand. Even in her manufactures Germany is inferior to her own low standard of a dozen years ago, and her commissioner to Philadelphia has had the candor to send home a report which plainly tells her that she is behind every other civilized nation. Starting out five years ago with such magnificent opportunities hardly anything remains to her but a powerful army, built at the expense of her freedom and industry. According to the London Times, "she is become a nation of soldiers, imperial civilians, tradesmen hastening to be rich, poor men not content to be poor, and literary classes the very poorest of all."

Turning to France, we find her steadily making progress in restoring her shattered fortunes. Unlike Germany, she was in such

a condition that even her warmest friends never expected that she would, in this generation, recover from her severe chastisement. The astonishment of the world at the energy she displayed in paying the war indemnity has even yet hardly ceased, but her progress in the more essential elements of greatness has been in a corresponding ratio to the payment of her war debt. Not only is her army to day in a better condition than it was under the empire, but all traces of the war have almost entirely disappeared. She has a constitution which, although not as good as it might be, is, nevertheless, sufficient for her needs until the new government grows stronger. She has met many crises. and avoided them without danger. Her work-shops and fields are full of laborers. and her revenue last year exceeded the estimates by about two per cent. While the exports from Germany are decreasing those from France are constantly on the increase, and her manufactures, by their excellent quality, are fast driving German goods out of the market. The recent loan of twenty-four millions of dollars to provide for the improvement of Paris and for the exposition in 1878, was at a premium of twelve per cent. the first day it was offered, and it was subscribed for fifty times in excess of what was demanded. In the matter of education great advancement is making, and in communal liberty concessions have been granted which far exceed in liberality the system which the Duke de Broglie forced upon the country in 1874.

HEROES, MILITARY AND OTHER-WISE.

### A startling disclosure.

There are few things in this world that command more profound attention and general admiration than the extraordinary achievements and brilliant operations of the military geniuses who from time to time appear on the stage of action successfully snatching the immortal wreath of fame from the hands of reluctant fortune, and holding up to the enger gaze of the enthusiastic multitude the laurel of victory, whilst the bloody trophies of conquest and spoliation are kept in the background. By such means conquerors from the remotest ages to the present time have succeeded in deluding credulous generations of people into the belief that the cruel sacrifice of hundreds of thousands of human lives to secure the most selfish ends has been in the interest of humanity and conducive to the general good of the people over whom they have been permitted, for a time, to play the role of despot. It is true that history

sometimes exposes to succeeding generations the cruel imposture, and thoughtful people are astounded at the credulity of their predecessors, but the lesson is lost on the thoughtless and fickle multitude, and daring men, reckless of consequences are enabled to repeat in their own times the barbaric acts of military butchers of former years, making good the assertion that the majority of men do not profit by past experience but are carried away by their passions into the commission of follies and crimes as great if not greater than any that are held up as beacons of warning in the pages of history. Whether this is attributable to an inherent defect in our nature or to the peculiar studies of our earlier years, when the young mind is inflamed by a desire to emulate the heroes of ancient times, it is not our purpose at present to enquire, but rather to direct the attention of the general reader to the fact that these so-called heroes and worthies of ancient and modern story were nothing but wholesale robbers and murderers, who managed to invest their cruel deeds with the halo of glory, rendering them so attractive as to produce imitators in every walk and on each suceeeding stage of life. It is said by naturalists that man himself is closely watched by the observant chimpanzee and ape, and many of his most frivolous actions are faithfully reproduced by these imitative oreatures, and this fact has doubtless given rise to the appropriate term indicative of close imitation, "to ape one." Whether it is owing to a preponderance of aping talent or attributable to a near relationship to the missing link so diligently sought by Darwin, that one of those gentlemanly military sponges said to be highly connected on the other side the Atlantic, and acknowledged by all who had the honour (?) of an introduction to him to be an accurate imitator on an infinitesimal scale of former noted plunderers, has succeeded in making a more masterly retreat from his unfortunate creditors and dupes with the proceeds of his deceit than is recorded in the historic page, it is difficult at the present moment to say; but one thing is certain that a gallant captain, late of Her Majesty's Hussars, rejoicing in the distinguished title of C. B. F. D.,-to the uninitiated it may be necessary to say that this stands for Captain of Bomb Faced Dragoons-and full of those charming little experiences of camp life in India so much admired, succeeded in ingratiating himself into the good graces of some of our best hearted young men of good families, and by their means secured the entrie into polite society here with all the privileges of an honoured guest. The ga"ant

captain at this time boarded at the St. Lawrence Hall, and, as this was not sufficiently aristocratic for his new role, he took rooms on St. Catherine street from a hardworking and deserving tradesman, and joined one of our city clubs where he could live in a manner worthy of a distinguished C. B. F. D. The charms of polite society here were very pleasant to our hero. but, sad to say, they were also expensive, and although the C. B. F. D. could speak loudly and often to his new friends of his remittances from England, yet, somehow or other, he always seemed to be in a state of chronic impecuniosity to those who knew him longest. Getting tired of the attractions of a city where his tradesmen's bills and I O U's steadily increased, our gallant C. B. F. D. succeeded in getting introductions to some of the best families in New York, and spent a few weeks in Gotham, lionized by our American cousins, souandering lavishly the funds that apparently came from his English estate, but in reality from the good-hearted friends whom he had duped in Montreal. If e managed by this display to make a favourable impression on the youthful heart of a New York belle of reputed wealth, and came back to Montreal when his supplies ceased, announcing the fact of his engagement to the young lady whose portrait he exhibited. The gallant Captain managed by plausible stories to deceive his creditors and friends here, and actually succeeded in getting more money from some who had always befriended him prior to his departure for the United States en route to England, leaving a number of worthless checks and unpaid bills over which his mourning creditors sorrowfully condole with each other. Some of the parties who have been heartlessly swindled are unable to bear the loss, and in one or two instances their families will have to forego some of the necessaries of life during the coming winter on account of the conduct of this worthless scapegrace.

The chapter of C. B. F. D. is ended in Montreal, and polite society will only suffer a gentle momentary shock, but, as a similar play is likely to be enacted in New York, we would suggest to our American cousins there not to rush after every such plausible aristocrat even though he should rejoice in the distin guished title of C. B. F. D.

In next week's number we purpose giving further particulars together with the name of this military genius.

## EASY LESSONS IN POLITICAL ECO-NOMY.

X.—Credit.

A promise to pay-and somebody who believes it: in these we have all the elements of credit. The use of credit is to transfer the command of wealth, or capital, from one place, or one person, to another. It is evidence, so far as it goes, of the existence of capital somewhere else; and of the probability that it will be applied in a given way. Credit creates nothing. It only transmits.

It is said that the first Bill of Exchange seen in England was drawn in Italy, by a bishop of Chester, who had left the kingdom under the king's displeasure, and who, being sorely pressed for money, was told that, if he drew upon the steward of the episcopal estate, in favor of an Italian money-lender, the bill would be discounted on the spot, and sent home for payment. He did so; and received the money he wanted; and it is said that the novelty of the device insured its success. In form the bill was an order, by a landlord to his agent, to pay to a third party a specified sum. In effect, being discounted, it became a promise to pay that sum-through an agent. Italy, which taught us book-keeping, had not then taught us the use of Bills of Exchange. But the bishop, though it was his first bill, probably saw, clearly enough, that the wealth he thus commanded was English; and that the operation did no more than bring it to him. The bill helped him to a loan. It created no wealth. The bill, being paid, the transfer was completedand no more.

If the capital, the use of which is to be transferred, be of a fixed and permanent character-not liable to be carried off, or to be materially injured by ordinary misuse, the credit implied in its transfer is not great. The letting of land or buildings implies much less trust on the part of the landlord than is implied in the lending of ready money. Hence, the use of credit is seen chiefly in the facilitiesof endless variety of form-which it affords for the safe and effective transfer from hand to hand, and from place to place, of the command of capital in a floating, or readily consumable, form; that form for the use of which men pay interest. Every mode of taking credit, involving a promise to pay, implies a prior debt. It is also commonly accompanied with some form of security, by means of which the promise may, if necessary, be enforced. And the various forms of credit are distinguished from each other mainly by the nature of the security thus given. This may be of a very substantial kind. It may consist

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<sup>-</sup> Some idea of the extensive manufacturing industries of Philadelphia may be gained from the statement revised by the manufacturers and trades association of that city, that its industrial productions for 1875 amounted to \$552,000,000.

in the transfer from the borrower to the lender, for the term of the loan, of land or other fixed capital, of value equal to, or greater than, the amount of the loan. It is then called a mortgage. This may be termed the highest form of security. But it implies the lowest and least useful form of credit: for the effective use of credit depends mainly on the belief of men in each other, apart from tangible security. It is the appanage of discreet and honest men. And all lack of discretion, or of honesty, in the taking of credit, is a deduction from the economic power which the development of credit confers upon mankind. Perhaps the lowest form of security, and also the highest, and the commonest form of credit, is seen in what are called book-debts-where nothing is written but a note of the loan in the books of the lender: for, to let me have a loaf without paying for it is, in effect, to lend me the price of the loaf. It is in this and similar forms that commercial credit is most effective. The great number and variety of the acts of exchange necessary to carry on the commerce of this country, require that the men engaged shall have such confidence in each other, that, for a very large proportion of the transfers of capital from hand to hand, no higher security shall be required than is implied in a date, and a sum, a promise to pay, and the signature of the debtor. Thus we get Promissory Notes, and Bills of Exchange: the former bearing one promise, and the latter two promises or more, to pay the same sum. These pass from hand to hand; and are safe in use to those who know the solvency of the promisers.

Some Promissory Notes may be so confidently believed in-as are Bank notesthat in nearly overy market they may be taken almost as coin would be taken. And within their native area, where the law makes them a legal tender in payment of a debt, they may fully supply the place of coin. But this means not that wealth has been created by the issue of these notes, but that a paper " promise to pay" gold has been substituted for the gold itself. A gold coin means no more to those who take it, than that the current value of so many grains of pure gold (whatever that value may be) will, for that coin, be at all times obtainable in the shape of other commodities : seeing that it is certified, on good authority, to contain these grains. And a Bank-note promise, when implicitly relied on, tells us, on good authority, that those grains shall, for the note, be always obtainable on demand. Bank-notes and gold coin may, thus, be said to be useful mainly as exchangeable certificates of value to be had on demand elsewhere. In the case of gold coin, an equivalent value is believed to be tangibly present. With bank-notes there is only a promise of it. But the promise, being fully believed, is, for the time, equally effective. Besides Bank-notes, and Bills of Exchange, and Book-debts, arising on the supply of goods on credit, there are various other forms of credit, arising in cidentally, in the course of commerce, and with which practice alone will make you familiar.

Let us now consider, more in detail, what Bank-notes, Bills of Exchange, and Book-debts really are. These will exemplify all the leading principles of the system of credit. A Bank-note is a promise to pay a specified sum of money whenever the bearer of the note shall present it to its issuer, and demand such payment; and is called a Bank-note because it is usually issued from a Bank. It is found profitable, for those who have the requisite credit, to issue such notes, bccause they supply a want common in every commercial country. Money, even when made of gold, is apt to be cumbrous in use, except in small sums. Five thousand dollars weigh more than twenty-one pounds, troy weight: more than one would like to carry a mile or two. Banknotes, for the same amount, may not weigh an ounce, or fill a waistcoat pocket. It is proved, by experience, that if the promise to pay in gold, on demand, be invariably kept, and so comes to be generally and confidently relied on, a large proportion of the notes so issued will remain permanently in circulation: and an amount of capital equal to a large proporvion of the coin thus superseded in use, will be placed, for the time, at the command of the issuer of the notes. Each party is thus a gainer. There is a gain to the users of the notes in the convenience of paper, as compared with gold : and this convenience is counteracted only by the risk, whatever it may be, of the issuer of the notes betraying the confidence reposed in him and not providing for their due payment on demand. There is a gain to the issuer, of the difference between the current value of the gold thus placed at his disposal, and the cost of supplying the notes and keeping up the arrangements requisite to their being paid, whenever presented. Add these gains together, and you have the ontire gain to the community at large. The whole may be regarded as an act of economy, by which so much gold is discarded from use as coin, and made available for other purposes. But the success of the operation is always conditional. The promise to pay must be strictly kept, so

that it may be confidently believed in. And the effect of the operation is, after all, only a transfer of capital, from one use to another. No additional capital is created. The gold so withdrawn from use, as coin, had previously only that use. Its place being supplied by paper, its previous owners have, in effect, lent it to the issuer of the notes. Had some one of these previous owners lent a thousand sovereigns to a friend, on his Promissory Note, the operation would have been precisely analogous. The lender would have retained the Promissory Note till the loan was repaid, and the borrower would, for the same period, have had the use of the thousand sovereigns, or rather of so much productive capital as these coins would, by exchange, command. It is true the borrower would, probably in this case. have paid interest on the amount of the Promissory Note; and the issuer of the bank-note pays no interest. But, on the other hand, the bank-note is payable instantly, on demand ; and, in the mean time, performs, for its successive holders, all the functions of money, and is, thercfore, as valuable for present purposes as the gold it has, for a time displaced.

### TIMBER TRADE.

Returns of the British Board of Trade so far as concerns the value in pounds sterling of importation of wood for the month ending July 31st, 1876, and also for the seven months ending same date :--

37 . . . . . . .

		VALUE.	
	1997 - 19	MONTH ende JULY 31st.	d <sup>1</sup>
TIMBER (Hewn.).	1874.	1975.	1270
From Russia	£339,985	£ 111,941	£164,169
Sweden and Nor say.		165,394	113,893
Germany	126,270	110,056	57,001
British N. America.	310,011	502,126	\$29,859
Other countries	229,348	114,787	118,955
Total	1,036,892	873,814	852,181
TIMBER (Sawa or Split	t, .		
Planed or Dressed).	1.1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
From Russin	228,658	872,530	318,978
Sweden and Norway	807,437	91,58 :	634,555
British N. America.	460,228	: £1,507	530,940
Other countries	144,207	100,017	114,349
		100,017	11.11040
Total	1,740,530	1,552,227	1,597,917
Staves ( 11 siza; )	70,235	\$1,691	78,002
Mahogany	45,273	40,979	28,455
		TAUDE.	
	SEV	EN MONTHS JULY 31.4.	ended
TIMBER (Hews)	1871.	1075.	1876.
	1991 - 19 <u>1</u> 7 - 19		1 B. 1 B.
From Russia Sweden and Norway	£553,360	£366,385	£372,454
	841,274	437,258	351,131
Germany British N. America.	756,799	381,868	642,822
Other countries	340,209	379,731	483,890
Other conneres	1,621,871	\$05,892	1,150,598
Tota1	4,113,51:	2,370,634	3,100,845
TIMBET ( Jawn or Split Pianed or Dressed ).	•	en en Barrie Antonio de Statu	
	0.00	•	
From Bussin	\$12,998	500,968	615,355
Sweden and Norway	2,602,675	1,861,515	1,812,536
British N. America.	798,627	653,403	\$11,318
Other countries	717,335	447,808	700,293
Totn1	4,901,655	2,962,512	3,915,192
Staves (ull sizes)			
	444.511	301.269	413,044
Mabog my	444,511 970,663	301,269 290,465	443,044 198,626

.98

### OUR IMPORTS AND EXPORTS.

The official returns show the value of goods entered for consumption in the Dominion for the month of July to be \$8,040,768; duty collected, \$1,047,286.48. For the corresponding period of last year the value of goods entered for consumption was \$9,426,626, and the duty collected \$1,121,049.20, showing a decrease in the value of imports of \$1,385,858. The value of exports in July, 1876, was \$8,138,-803, against \$8,224,366 in July, 1875 showing a decrease of \$85,563. The returns for July 1875 showed a balance of trade against us of \$1,202,260, this year there is a balance in our favor of \$98,035. The following is a detailed statement of exports :---

July 1876. July 1875. Produce of the mine ......S 97,781 \$ 255,159 468,303 fisheries. 610,348 .. : 4 forest.... 3,279,598 3,460,541 Animals and their produce 1,451,170 1,316,140 1,334,516 333,899 Agricultural products ..... 1,296,753 Manufactures ..... 222,763 Ships sold to other countries ...... Miscellaneous articles ..... 55,540 23,268 58,373 Total produce of Canada 7,037,221 7.226.931 Coin and bullion ...... 75,000 114,000 Goods not the produce of Canada ..... 1,026,528 \$83,435 Grand total ..... \$,135,803 8,224,366 The following statement shows the value of several articles imported in July :---

1876.	1875.
Sagar	\$ 591,980
Wines and Spirits * 05,613	
Ten 171,672	
Butter, cheese, lard, &c 147,810	
Cottons, silks & woolens., 1,559,221	1,511,663
Iroa 200,640	
Hardware 202,935	
Fancy goods, wearing ap-	
parel, spices, &c 1,309,15	1 1,385,940
Total dutiable\$4,831,530	5.\$5,148,790
Total free 5,209,23:	2 4,277,836

These figures are suggestive as showing that the policy of lessening importations inaugurated by the banks at the beginning of 1875 has been wisely seconded meantime by our wholesalers, and this may be regarded as the best evidence of a return to our normal state of commercial prosperity. The following table gives the imports and exports of the Dominion exclusive of British Columbia, for each month from the 1st January to 31st July as compared with those for the corresponding months of 1875:

EXI	on	TS:

	1875.	1876.
JanuaryS	1.626.679	\$ 2,377,270
	1.421.852	2,221,254
March	1.892.610	2,084,336
April	1,750,375	2,559,271
May	4,602,446	5,270,927
June	8,654,268	11,553,508
July	8,224,866	8,138,803
TotalS	00.173.133	
I ULILI	28.172.6?6	S34.205[369]

M	P	0	R	T	з	•

	1875.	1876.
January\$	4,618,730	\$3,626,932
February	7,149,536	9,477,989
March	9,109,533	5,447,609
April	7,619,848	5,709,365
May	10,059,504	8,797,886
June	9,965,669	8,574,912
July	9,426,626	8,040,708

It will be observed that February is the only exception to the rule of our imports being considerably less than in the corresponding month of last year. This was owing to the large purchases of teas made at that time, when it was expected the government would make some change in the tariff, and which resulted in increasing stocks of teas in the warehouses in Montreal and Toronto sufficient to serve the wants of the country for a twelvemonth.

#### THE SUGAR QUESTION.

Mr. George Gordon Dunstan of Halifux has addressed the following communication to the Toronto Globe, and which we find published in the *Mail*:

Sin,-You refer to the alleged bounty on exports of refined sugar from the United States. Whether there is such a bonus is, you say, a disputed point. If you read an article in the New York Commercial Chronicle of January 29th, I think you will admit that the fact is beyond dispute. Without going into the details contained in that article it is enough to point to the fact that while the drawback on pure white sugar in the moist state is \$3 per 100 lbs the drawback allowed on the same sugar without the one or two per cent. of moisture is actually \$3.60 per 109 lbs. If the first drawback be correct the second must be at least 50 cents per 100 lbs. too high. The best mode of verifying this conclusion is to look at the exports since the change in the drawback in A pril, 1875. In 1874 the total exports of refined sugar from the United States by sea were only 4,467,397 lbs. In eleven months of 1875 they had amounted to over 36,000,000 lbs., exclusive of the exports of Canada.

In the second place, you argue that no one in Canada can complain if our neighbours choose to supply us with cheap sugar. This sounds very conclusive, but it will not hold water. It is wrong in theory, because it amounts to saying that if one country were to adopt the system on a large scale and proceed to establish a commercial monopoly in another country by a temporary underselling of all i's products, until production became impossible, such an attack should be hailed as a benefit, in spite of the injurious results of a monopoly being manifestly inevitable. Those results would be, first, a total destruction of industry in the country attacked, involving universal pauperism; secondly, a market in which prices

would be dictated by the monopolists. Now let us look at the case in point and see whether the facts bear out your view or mine. In the first place we find that the American bonus has resulted in the shutting up of the Canadian sugar refining trade. So far, then, my theory is confirmed. What matter that, you say, if we get cheap sugar instead of dear sugar? But where, I ask, is this cheap sugar? We find on enquiry that the Americans have killed the competition; what inducement is there for them to continue selling us sugar below its market value? Look at the prices of refined sugar now, and you will see that they are rapidly getting dearer instead of cheaper. The Canadian refiners before they were snuffed out by the Americans bonus, sold their hard sugar at 81c. Since their services have been dispensed with, though sugar in general has kept at about the old figure, hard sugar in Canada has gone up to 101 to 10ge. That is the class of sugar on which our kind neighbours give the bounty, and this is the result.

"To keep one refinery running at the cost of dear sugar in place of cheap sugar is not likely," you say, " to find favor with the farmers of Canada." Certainly not. No one ever asked for such a policy to be adopted. But let us put the case in another form to our friends the furmers. Would they approve of the United States Government putting such a premium on the export of cereals as would force the market in Canada below the level of the cost of production? Would they consider it good policy to allow such an attack on their industry on the ground that it was a temporary benefit to consumer? That is what has happened with the sugar trade. The result is that they and all other consumers of sugar in this country. are now obliged to pay whatever price our Yankee neighbours may choose to charge. If the United States markets run short of stock, as they seem inclined to do just now, we must go without our sugar or pay another heavy advance for it, or go to Europe for it. And all this has come about because we were pleased. to receive sugar below its cost price for a few months, just long enough to stop production at home and place the consumer at the mercy of a foreign monopoly. If this is free trude it is a new edition of the article. It no longer means freedom to procure commodities where they are produced most cheaply, but freedom to our neighbours to destroy our natural industries by subsidized competition, and to recoup themselves by making a glorious barvest as soon as their monopoly is established.

#### LIFE INSURANCE CANVASSING.

It is a fact well known to the insurance world that the great mass of agents in life assurance are unsuccessful. They are poor. They usually begin poor, continue poor and leave the business poor. This is accounted for in part by the fact that life assurance is a peculiar business, requiring peculiar tact, while most men are not peculiar, and therefore unfitted for its pursuit. There is, however, as great a proportion of successful agents in life assurance as is found in most other avocations; for we feel safe in saying that in no occupation

do the masses grow rich. A few succeed in every calling, the many are everywhere failures. We wish to point out in this leaflet some of the conditions of success in agents. Many might succeed if they were properly instructed; and in general, success in life assurance is about as much a matter of education as it is a matter of genius and idiosyncracy. Hundreds of agents are not only unaccustomed to the business of canvassing, but are uneducated, and would not make a good impression anywhere. Such persons need careful training, and some of the best agents we have ever known have been created out of this sort of material. Indeed nothing is more uncertain than who will make a good agent. The most unpromising specimens of humanity often win large success, and the most promising candidates are often utter and absolute failures. Very little things turn the tide, and especially is it so in life assurance where peculiar and unique traits win the day. A man may be a very successful banker, and a very unsuccessful agent. Or a man may win fortunes in mercantile life, and only acquire poverty in the agent's sphere of labor. There are, nevertheless, some points common to all successful men, and it is profitable to look at them, and, so far as practicable, acquire and adopt them. We will allude to a few. First, earnestness. You cannot succeed without it. It is more useful than knowledge, address, or high social position. The earnest man is the successful man. Easy address may be suited to the drawing-room, it may win to some extent among young women, butit will not win men ; it will not bring success. There is no force in namby-pamby talk, no force in dignity or in meckness. There must be carnestness-carnestness is force. Whatever other qualities contribute in greater or less degree to success, this one is essential and indispensable. Hear a man talk, note his interest in his subject, see where there is any intensity in his manner, and you are prepared to a very considerable degree, at least, to determine whether the man will succeed or not, If he is timid, hesitating, more giving to recommending than to enforcing, more subject to others than subjecting others to himself, in a word, if he is a flexible, amiable, free and casy sort of genius, he will not succeed. It is, of course, wise to be amiable, but it takes carnestness to bring down success. Successful agents, therefore, are the earnest ones, and it is almost always true that earnest agents are successful ones. Unsuccessful, poor, toiling agents or canvassers, will do well to inquire-" Am I in earnest?" " Is there any intensity, any force, any momentum in my manner, in my countenance, in my appeals for patronage ?"

CENTENNIAL FIRST FRUITS.—American manufacturers have already begun to act on the hints which the Centennial Exhibition is giving them, as to the kinds of goods in which they can safely compete with foreign producers in markets abrond. The paper-makers of Massachusetts, for example, have discovered openings for trade of which they do not seem to have been conscious before. It has been agreed to consign two days' production from every papermill to a well-known party, who will endeavor to push the goods in South America and Australia. No profit is anticipated from a first adventure, but if it can be determined where the openings are and where they are not, there i likely to be a grand ultimate gain. The cotton manufacturers are also preparing for the same kind of an experiment in the exportation of goods to new and hitherto untried markets. The movement among them originated with Mr. Atkinson, the well-known Free Trade economist. He proposes to make up cases of samples of from 100 to 300 single yard pieces of American cotton goods, each piece to be labeled with the name of the manufacturer, its weight and fineness, and the price at which it can be sold with middling upland cotton at 12 cents a pound. These cases will be distributed to the foreign commissioners, from whom samples will be solicited in turn, though the main object of course is to get samples of our goods into the hands of foreign communities. Mr. Atkinson deems it probable, from the goods on exhibition at Philadelphia, that "our most substantial fabrics may year after year find a ready market in Italy, Spain and Portugal, if pains were taken to introduce them;" as also in France, if a commercial treaty were negotiated. Dom Pedro's visit promises to be productive of a large increase of our commerce with Brazil. He is said to have given orders during his stay here for about \$2,000,000 worth of American productions, mostly machinery .-- Buffalo Daily Courier.

DEFRACTING INSURANCE COMPANI'S .- A CUrious case of crowing before one is out of the woods occurred a few weeks ago in Loudon, which may be of value to some underwriters on this side of the Atlantic. It seems that A. and B., shipping merchants, insured the hull and cargo of a small vessel of theirs, which, shortly after the transaction, was lost under suspicious circumstances. Investigation showed that the cargo was a mythical lading of ballast, and further developments proved that the vessel was purposely sunk. Of course the insurance companies contested the claim, and their evidence in court was so strong that the case was quickly decided in their favor. Now if they had let the matter rest here they would have been all right, but the case had gone on so nicely that it was thought well to publish and circulate reports of it to deter other evil-minded persons from practicing the same trick. Accordingly some of the evidence, the pleas of the contending council and the judge's charge, were put into print and distributed around very generally in pamphlet form. The result was that A. and B. found themselves getting altogether too notorious, and entered a libel suit against the companies, probably on the ground of the legal maxim, " the greater the truth the greater the libel." The ground taken by them was at all events a strong one, for they won their case, and the companies were obliged to pay a somewhat larger sum than they would have lost had they settled the original claim. The ruling of the judge on this point was, that while it is for the public good that court records should be published, these publications must be of a strictly disinterested and general character. 1f, 0 1 this ground, these same statements had appeared in a newspaper or regular periodical no exception could have been taken to them; but where they were published by private persons for a discriminating circulation, they must be held subject to the law of libel. The unfortunate ending of this case may act as a warning to underwriters in this country by informing them that it is never safe to be certain until you are sure.

NOVA SCOTIA AND AUSTRALIA .- The Australian Commissioner to Philadelphia has been doing a brother's duty in Ontario and Quebec, and though Mr. Morris may not be able to visit us. yet we can profit from what has fallen from him elsewhere. Nova Scotia can open up a safe trade with Australia if no other port of Canada can do so ; we can send solid car wheels from Londonderry, all kinds of iron castings from our languishing foundries, honest woollen clothes from Oxford and Annapolis, cheese from fifty factories (hard pressed if you please), all kinds of cheap woodenware, boots and shoes, hats and caps, lumber and fish. We have the handy class of vessels to carry the merchandize and the venture should be made. One firm has offered a leading broker to be one of five or ten to risk an assorted cargo, just to try the market .- Halifax Herald.

The OTTAWA AGRICULTURAL INSURANCE Co.— This company has been as fortunate during the year in escaping losses as the Stadacona unucky in suffering, Occasionally, however, we learn through the telegraphic despatches of losses set down to the Ottawa which we ar, glad to learn afterwards existed only in the brain of some interested person or in the blunder of an operator. Such for instance was that recorded at Carlton Place where the Company was said to have lost \$2,000, when they had no risk whatever in the premises destroyed We have no could that whatever dividends may be paid by the Ottawa Agricultural will be fully earned.

MONTREAL MANUFACTURING COMP'Y.—This concern organized over a year ago by some of our prominent men for various purposes seems at present a dead letter. A meeting of shoreholders was called some time since but had to adjourn for want of a quorum. Oriminal neeligence is charged against the pomoters and first Directors of the Company, and developments may be looked for shortly. We will refer to this matter again , as it is time such enterprises as the "Kendall" were rendered impossible of accomplishment in our midst, to the injury of the fair fame of our city.

FIRE UNDERWRITERS ASSOCIATION OF THE NORTH WEST.—The following is the programme of the Association for the seventh annual meeting called for Wednesday, the 27th inst., to be held in Chicago: Reports of Standing Committees,—District, State and Local Board Tariffs; Adjustment of Losses; Legislation and Taxation; Fire Department and Water Supply; Statistics, followed by an address from Mr. J. B. Bennett. The special committees will report on the following subjects: Forms of Policy; Fire Insurance, the relations between it and the Public; the correct method of survey-

ing Risks; judicial decisions in relation to In surance Policies; Illuminating and Lubricating Oils; Fire hazard of Woolen Mills; Fire Hazard of Saw Mills; Fire Hazard of Breweries; Furnaces and Heating Apparatus; Smokestacks, Chimneys and Fines. A large attendance is expected from all parts of Canada and the United States.

#### Correcguondence.

#### THE MARITIME BANK.

To the Editor of the JOURNAL OF COMMERCE.

SIR,-However reluctant I am to write in a controversial spirit, on the subject of the recent meeting of the shareholders of the Maritime Bank, justice, not only to myself, but to those with whom 1 have acted, demands some explanation of our proceedings, which have been very much misunderstood by the press and people of St. John, N.B. The shareholders of that Bank in Untario and Quebec have acted with singular unanimity, although they have not had the benefit of much support from the press. Mr. Justice Ritchic, who was the most energetic opponent with whom we had to contend, did not opponent with whom we had to contend, did not fuil to quoten passage from the Monitary Times, and the Montreal (*Aczetle's* article, written just before the meeting, was seized with avidity by the local papers. It has been said that the power to call the meeting "was only conferred by the Legislature to be used on extraordinary occasions." The Banking Act, having been framed and carried through Parliament under my own supervision, I may without presumption be deemed as competent as any editor of a newspaper to give an opinion as to the intention of the Legislature, and I do not hesitate to of the Legislature, and I do not hesitate to assert that the late meeting was called in strict accordance both with the letter and spirit of the Act. I deny that the signers of the requisition expressed general want of confidence in the directors, although they believed that in making the late call of 50 per cent., a grave error of judgment was committed. When that call was made some weeks ago, about 3,000 shares, or nearly one-third of the whole stock of the Bank was pledged to various banking institutions for loans, and the shares were at a discount of at least 25 per cent, representing a loss of \$250,000 on a paid-up capital of about \$190,000. Under such circumstances, at a time of severe commercial depression, when the business of banking is less profitable than it has been for many years, the directors recom-mended, and the shareholders at the annual meeting adopted their recommendation, that an additional 50 per cent, should be called up. This proceeding, 1 do not hesitate to assert, was deemed a grave error of judgment, not only by the shareholders in Ontario and Quebec, but by the best authorities on the subject in those Provinces. 1 should like to be put in into by the best authorities on the subject in those Provinces. I should like to be put in possession of the arguments by which those who condemned the requisitionists vindicate the propriety of the call made by the Directors. I frankly admit that those who neglected to attend the annual meeting are not free from blame, but I maintain that such a call could not have been anticipated after the discussion on the subject at the previous annual meeting; and I further maintain that the case was precisely one that was properly dealt with under the 29th clause of the Bank Act. That clause authorizes a certain number of shareholders to call a general meeting at any time, "specify-ing the object or objects of such meeting," and it defines the mode of proceeding "if the removal of the president or of any director for maladministration or other specified appression. The re-quisitionists made no charge against the presiguisitionists made no charge against the presi-dent or directors, but simply claimed the right, given to them by law, to take the sense of all the shareholders, on a grave question of policy, on which they were at issue with the Board of Director U is the share the sense of the shareholders, on Directors. It is true that other objects besides the postponement of the culls were specified in the requisition. The reason is obvious. No

question could be entertained by the meeting unless specified in the requisition. Hence the necessity of announcing every possible subject for consideration. Had it been deemed expe-dient to consider the propriety of amalgamation, dient to consider the propriety of amatgamation, or liquidation, then a special committee to co-operate with the Board, either from Montreal or Halifax, or both, would have been of mate-rial benefit in furthering the arrangements. The great object of the requisitionists was to obtain a postponement of the calls, but it was considered expedient to be prepared with al-ternatives. Great complaint has been made that the Board of Dimeters was und applied to that the Board of Directors was not applied to in the first instance. I must, in reply to this charge, observe that the general impression in Ontario and Quebec was that shareholders would not be permitted to vote until they had paid their calls. Six weeks' notice of the meeting had to be given, and as the 2nd call was due on the 31st August, it was considered ne-cessary to call the meeting on the 30th of that month. The President was duly notified of the intention to call the meeting, under the 29th chause of the Bank Act, and was assured that if the 2nd call was postponed, pending correspondence on the subject, the meeting would not be called. He deemed it unnecessary or inexpedient to consult his directors, who were on he spot, and the notice was given accordingly. With reference to the proceedings at the meeting, I have merely to observe that I, and the gentlemen from this city, from Quebec and Nova Scotia who acted with us, are entirely satisfied with the result. The report in the St. John Telegraph seems to be a fair one, and I shall ask attention to it. Having been entrusted with the resolution proposing a request to the D'rec-tors to postpone all calls that had not matured, I advocated it on grounds that in my opinion did nor imply want of confidence in the Direc-tors, nor did I use an offensive expression. Sen-ator Ryan asked for information on certain points, and I admit that it was not withheld. Mr. Fairweather, one of the Directors, used the following language :

"The present movement with respect to "calls was started without any application "being made to the Board of Directors. Had "an application been made to the Board requesting a postponement of calls he, as one of "the members, would have given it his best "consideration. A reversal of the action of " the Board was now asked, and that he regarded "as simply a vote of want of confidence in the "as simply a vote of want of commence in the "Directors. He thought perhaps a middle "course that would resoure the difficulty might be "adopted. A resolution might be framed sug-"gesting in different terms the adoisability of not "the the addition of performance of the directory performance." making any more calls at present-or perhaps "it might be thought a matter that could scarcely "be dealt with by resolution. If so it might "be safely left to the Directors, who he was cer-" tain had no disposition to go contrary to the " wishes of the Stockholders." On hearing the foregoing remarks from Mr. Fairweather, after a hasty conference with my friends, 1 expressed my entire satisfaction with them, and my willingness to withdraw my resolution, and to concur in one framed to meet the views of the Directors, or to leave the matter in their hands. Mr. Justice Ritchie then proposed his resolu-tions, and in the course of his remarks referred to the proposition made to a former annual The state of the s "discreetly, bring dividends up to 7 per cent. "then your stock will be selling at par; then "make calls and those who do not wish to pay "you, can sell out their stock without loss if "they so desired. This was the advice he gave "at that meeting, and as it happened no call "for more capital was then made. At the last "meeting he was not present, being at Othawa "attending to his judicial duties. He did not "hesitate to say that if he had been here on " that occasion he would have repeated the same " views he had expressed the previous year." Mr. Palmer, who was likewise a warm advocate of the Directors, disapproved of the calls. In my reply 1 stated that "if it was possible to use,

"arguments to justify the calling of the meeting, " Mr. Justice Ritchie had furnished them." added that his arguments of the previous year had tenfold force at present. I expressed my desire that any resolution regarding the calls should, if possible, be unanimous, but that J was ready to meet a square vote of censure on the requisitionists. I wish it to be clearly un-derstood that neither I nor any of those with whom I acted have changed our opinions on the subject of the calls. We believe that under the circumstances we adopted the wisest course in withdrawing our resolution, and in placing confidence in the assurances given by Mr. Fairweather. If, as the St. John's Telegraph states a better understanding has been evolved by the conflict," the meeting has done more good than harm. For my own part, however much 1 may have regretted on merely personal grounds having been compelled to engage in such a controversy, I am persuaded that the proceedby the circumstances of the case, and in strict accordance with the letter and spirit of the Bank Act. I venture to request that such papers as have noticed the proceedings of the requisitionists, will give insertion to this letter. Yours, &c., F. HINCKS.

#### Montreal, September 5th.

#### FIRE RECORD.

Montreal, Aug. 31 .- Four brick dwellings in course of construction on the Lower Lachine road were destroyed by fire. Insurance light. Ottawa, Sept. 1.—A house owned by Mrs. Burns, on Ashburnham Hill, was struck by

Burns, on Ashburnham Hill, was struck by lightning and totally destroyed. Loss \$2,500. Riceville, Ont., Sept. 1.—A barn owned by A. Deslauriers was struck by lightning and totally destroyed, together with contents. Partly covered by insurance. September 2.—The store of Macdonald & Hatfield, Wolfe Island, was totally consumed, with most of the contents. Loss heavy ; stock insured for \$2,000. The building was owned by Mr. Macdonald and was not insured. Cardisle. Out. Sent 2.—While threshing with

Carlisle, Onl., Sept 2.—While threshing with a steam threshing machine at Mr. Dennis O'Donnell's, East Flamboro', a spark from the enor boline is a start ranstate, which resulted in for a guide the strawstack, which resulted in totally destroying the barn, two horses and a large quantity of grain. The Separator, the pro-perty of Thos. Snell, was also burned. Loss heavy ; no insurance.

Lindsay, Ont., Sept. 2.—A barge loaded with lumber, belonging to Benedict & Sons, Albany,

humber, belonging to isenduct & Sons, Albany, N. Y. was set on line by a spark from a steamer and totally destroyed. Loss \$2,000. Exeter, Ont., Sept. 2.—The hub and bending factory of James McSabb, was totally consumed by fire, logether with a large quantity of lumber. The roof of an unoccupied house was also burned. Loss heavy; no insurance. The fire originated from the engine-house. S. Hywinth One Sont 3.—A mest destruc-

St. Hyacinthe, Que., Sept. 3.-A most destruc-tive fire broke out about 1 o'clock p. m. and destroyed houses and property to the amount of \$1,500,000. The following is a list of the insurance losses—Stadacona, \$60,000; Royal Canadian, \$33,000; Liverpool and London and Globe, \$13,001; Chizens, \$38,000; Queen, \$11,-000; North British and Mercantile, \$14,000; Duranial, \$50,000; Stanstand, and Sheibarola. 000; North British and Mercautic, Origon, A. Imperial, 55,000; Stanstead and Sherbrooke, \$15,000; Royal of England, \$50,000; Canada \$7,000: Provincial, \$5,000; Agricultural, \$7,000; Provincial, \$8,000; National, \$5,000. The fire was the work of an

Muthaning 25,000. The me was the norm a minimum carlton Place. Ont., Sept. 4.—A building owned by J. Craig and occupied by McGregor & McLean, dry goods, was burned. No insurance on building, stock insured for \$2,000 in the Manifracturers & Merchents and \$2,000 in the Manifracturers of Merchents and \$2,000 in the Merchents an in the Niagara Distr.ct.

in the Ningara Distr.ct. Scaforth, Ont., Sept. 4.—A disastrons fire broke out at 2 p. m. in a small grocery kept by Mrs. Griflith on Main street and spread to the following buildings; the Mansion Hotel Thomas Coventry's shoe store; James McMul-kins, dry goods and groceries; P. McGary, bakery; Thos. Coventry, shoe store; Mrr Passmore, grocery; Hoffman Bros.; dry goods; Geo. Dent, dry goods; Thos. Lee, groceries;

Miss Leach, millinery; Mrs. Whitney, stoves and tinware; Thos. Stephens, hotel; W. N. Watson, sewing machines; W. Campbell, mer-chant tailor; Miss Wright, millinery; James Oblevation, State S chant tailor; Miss Wright, millinery; James Gillespie, harnessmaker; A. Gault, groceries; D. McGregor, bookbinder; Mrs. Grifhth, green grocery; A. Galder, photographer; R. J. Murphy, grocery and dwelling house; J. J. Ohas, cabinet factory; S. Starks, boots and shoes; Mrs. Grieves, milliner; M. Newman, barber. On Goderich street, cast, T. C. Sharp, burger, delayer, U. Ycor, duraling, M. Weynan, barber, U. Starks, U. Ycor, duraling, M. Weynan, burger, Jehlen, B. U. Ycor, duraling, M. Weynan, Starks, S. Barks, B. U. Ycor, duraling, M. S. Starks, S. Starks, S. Sharp, Burger, Stehlen, B. U. Ycor, duraling, M. S. Starks, S. Sharp, S

barber. On Goderich street, enst, T. C. Sharp, livery stables; R. H. Young, dwelling; Wm. Grassics, blacksmith and carriage shop, and six dwelling houses. Loss estimated at \$70,000. Kingston, Sept. 4.—A building occupied by Mr. Varney, grocer, was burned. Loss \$500; fully insured in the Stadacona. Quebec, Sept. 5.—The ferry steamer "North" was completely destroyed by fire while lying at her wharf at Levis. Origin of fire auknown. The steamer was owned by the Quebec and Levis Ferry Co., and was yolued at \$20,000. Levis Ferry Co., and was valued at \$20,000. Jusured for \$13,000 in the Stadacona, Royal Canadian and Quebec offices. Durham, Ont., Sept. 5.—A fire broke out in McPharlan's waggon shop and destroyed the Acade Data

Argyle Hotel, the Registry Office, Trinity Church, and four or five private dwellings. Loss over \$25,000. Origin of fire unknown. Kingston, Sept. 6.—The dry goods store of L. J. Erly was damaged by fire, and the stock was built demaged by fire, and the stock

was badly damaged by smoke and water. Loss heavy; insured for \$15,000 in the Atna of Hartford and the North British and Mercantile.

Streetsville, Ont., Sept. 6.—A fire destroyed the Telegraph Hotel and stables, with contents, and spread to Mr. Gardner's bakehouse, which was consumed, also the Globe Hotel and stables. Loss estimated at \$15,000. The Telegraph Hotel is insured for \$3,000; furniture \$600; the Globe Hotel is insured for \$3,400; furniture \$400. Three men named Timothy Street, Jas. Symes and John Gallon, were carousing in the hay loft of the Telegraph Hotel stable, and one of them had been smoking and accidentally set fire to the hay.

#### Commercial.

#### MONTREAL GENERAL MARKETS.

#### MONTHEAL, SEPT. 7th, 1876.

Since our last review there have been no fair fail trade is being done in most depart-ments, but uncertainty as to the crop yield continues to exert a restraining effect on heavy purchases. The weather has been unusually cool, and favorable to city retail trade. Remit-tances are improving. The money market continues unchanged discounts to first class customers being furnished readily at 6 per cent. with light demand. There is a plethora of funds lying idle ready for any legitimate purposes.

Asnes .- The receipts of Pots for the past week have been larger than for the first week Week nave been larger than for the first week of September last year. The sales are about 200 brls. at \$4 40 to \$4.50 and even \$4.55 for Firsts; Seconds, \$3.50, and Thirds, \$2.50. A few barrels First Pearls sold at \$5.00 for good tares, and light brought \$4 90; nothing doing in Seconds. Considering the heavy stock of Pots the current rates are fully high enough, and any attempt to press the stock on the market would cause a decline. The receipts for the year to date are 9,883 bris. Pots and 841 bris. Pearls; the deliveries 7,557 bris. Pots and 751 brls. Pearls; and the stock in store this evening was 4,407 brls. Pots and 1,095 brls. Pearls.

BOOTS AND SHORS.-Business continues good with fair orders still coming in. Remittances and payments very fair. Prices unchanged. See Prices Current

CATTLE .- The markets during the week have been somewhat quieter but with fair demand At the St. Gabriel market on Monday there were about 11 carloads offered, besides some held over from last week. The prices obtained were the same as the previous Monday with

the exception of inferior head, which brought slightly higher prices. Scilling rates may be quoted at from \$3 to \$5 per 100 lbs. live weight. One dealer sold a carload at \$42 a hea d. Another dealer sold 13 head of superior cattle at \$4.371 per 100 lbs. Hogs were in fair demand at from \$6.00 to \$6.50 per 100 lbs. The Viger market on Tuesday was dull and very few cattle were sold. Lambs were offered at from \$3,00 to 3.25.

DRUGS AND CHEMICALS. -There is not much DROGS AND GIRMICALS.—There is not much to note by way of change in this department of trade, but we notice a slightly improving demand for leading articles without enhance-ment of value, prices of most articles remaining unchanged. We do not anticipate any very heavy demand this Fall, buyers being very conviews and call purchases to not activity. neary demand this rail, ouyers being very cautions, and only purchasing to meet actual expecting requirements. We quote as follows: Soda Ash, \$1,00 to \$2.25; Sal Soda, \$1.35 to \$1.50, according to quantity; Soda Bi-carb, \$3.50 to \$3.75; Cunstic Soda, 3½c, to 3½c.; Alum, 2c, to 2½c. Extract Logwood is easier, and is quoted 10c, to 11c, for bulk, and for pack-ages in proportion. Bleaching Powder, 13 to 2c to 2c.

DRY GOODS .- The coldest snap we have lately had has had a very cheerful effect upon our city retail trade, and a good business has been and is being done. A goodly number of Western buyers have been in the market this past week, and although all continue to buy with the same still the amount sold must have been most satisfactory to the trade. Stocks, we are told, are splendidly assorted, and goods of every description are cheaper than ever, silks only excepted, and they show a most decided advance on late purchases. A very slight improvement in money receipts is apparent.

Fish.—Market cleared of Dry God; shipment made to Newfoundland. Demand for fish fair. Dry Godiish, New, \$5.50; Green No. 1 do., \$5.00; do. do., Old, \$4; New Salmon, No. 1, 2, 3, \$14.25, \$13.25, \$12; Herrings, new Gove Berlin, \$5.55, \$12; Herrings, new Cape Breton, \$5 to \$5.25.

FURS AND SKINS .- As anticipated in our last report the result of the recent London sales es-tablish a general decline. Muskrat has declined 15 per cent., Fisher, 20 per cent.; Red Fox, Lynx and Beaver, 10 to 15 per cent.; Martin, Bear, Otter and Raccoon have barely held their own the decline comparison blant E war some the decline averaging about 5 per cent. own own the decline averaging about 5 per cent. less than at the last sale. Our quotations are as follows: -- Beaver, 1.50 to \$1.75; Prime BlackBear, 56 to \$12, according to size; Pisher \$5 to \$7; Silver Fox, \$25 to \$60; Cross Fox, \$2 to \$5; Ked Fox, \$1.25 to \$1.50; Lynx, \$1.50 to \$2.25; dark Labrador Martin, \$5.00 to \$7.00; pale Martin, \$1.50 to \$2.00; prime fresh dark Mink \$2.00 to \$2.50; fine dark Otter, \$7 to \$9; Fall Mustrat, 13c.; Winter do, 15c. to 18c; Spring do, 22c.; Raccoon, 25c. to 60c.; Skunk, 20c. to 50c.

FLOUR AND GRAIN .- Business reported on "Change yesterday was small; but there was a firtuer feeling in Spring Extras; a few hundred barrels Canada sold at \$4.70 to \$4.75; Wel-land Canal sold on Tuesday at \$4.55 for a Innd Ganal sold on Tuesday at \$4.55 for a round parcel, \$4.60 was asked yesterday, at which rate a little lot was placed; other grades show no change; Superiors went at \$5.40 for 300 bris, and a broken parcel Fine at \$3.75. Wheat is inactive; sellers of Ganada Spring would be found at \$1.12; for Fall Wheat \$1.15 is ashed; use transmission superscripted. is asked; no transactions are reported. Pork is unsettled and sales have been made under quotations; Lard selling at 124c. for pails; Butter stendy; Cheese firmer. 94c. has been paid and holders' views are advancing, with good demand. Wheat in Chicago was 1c. to 1c. higher. English advices yesterday morning were as follows:-Floating cargoes of Wheat and Corn firm. Wheat and Corn on passage and for shipment, firm. Corn for prompt shipment, 24s. 6d. to 25s. Arrivals of Wheat and Corn off coast, small. Weather in England wet. Liverpool Spot-Wheat and Corn steady.

FREIGHTS-Quiet. Rates, steam, per quarter of 180 lbs.-Heavy grain to Liverpool and Glasgow, 4s: 9d. to 5s.: Flour 3s. to 3s. 3d.

Butter and Cheese to Liverpool, 35s. to 40s., and Glasgow, 50s.

HARDWARE.—Business continues to show a fair amount of life. Recent advices state that no outside ships are likely to be put on this full, and that all bulky goods not already shipped are likely to be caught with higher freights. Prices remain without any material change, and the feeling gains ground that stocks will be none too heavy for the trade. American competition in iron and nails may be said to have ceased. For quotations see Prices Current.

LEATHFR .- The amount of busines doing is hardly up to expectations, but prices remain firm, with the exception of Spanish Sole which has declined a little. The cheaper grades of Spanish Sole have been in good demand. Splits continue scarce. The market is well supplied with Buff and Pebble Leather. See Prices Current.

LUMBER,-Sales for some kinds of lumber improving; but prices still rule low, as we have to compete with Michigan dealers. Square timber is selling fairly. Deals dull, Recent advices from Ottawa indicate an improved feel-Recent ing, and mills which have been closed during The general while a new been are now likely to run during a part of the sensor are now likely to run during a part of the winter. In New York the general wholesale lumber market shows very little if anything, in the way of an improvement. The demands for consumption are confined to order for how makers and creat are confined to orders for box-makers, and small orders for building purposes; while for export little or nothing has been done. Eastern Spruce continues to occupy a tame and unattractive position; random quoted \$11 to 13, and specials at \$13 to 14.50. White Pine was steady, with fair sales for consumption, but a very dull mar-ket on export account. We quote nominally at ket on export account. We quote nominally at \$18 to 19.00 per M for shippers' 10-inch and upward : S15 to 17.00 do, for do. 10 and 12-inch, and \$13.50 to 15.00 for box 8 and 12-inch. Building timber \$30 to 35.00. Yellow Pine is without change; random cargoes as neglected and nominal, but good specials meet with some and nominal, but good specials meet with some inquiry at the late quotations; we quote ran-dom cargoes at \$18 to 20.00 per M; ordered car-goes \$21 to 25.00 do.; Green Flooring Boards, \$24 to 25.00 do., and Dry do. do.; \$25.50 to 27; Step Plank, as Step Plank, \$26 to 27.00 per M; cargoes at the South, \$15 to 16.00 per M. Hard-Woods continue outing and reps it not thet care woods continue quiet, and were it not that supplies are very moderate, prices would undoubtcelly assume a lower basis; we quote wholesale value by car-load at about \$70 to 72.50 per M Value by car-load at about \$70 to 72.50 per M for the lines. Walnut; \$35 to 60.00 do. for com-mon do.; \$35 to 40.00 do. for Ash; \$38 to 40.00 do, for Whitewood; \$35 to 38.00 for Oak, and \$55 to 65.00 for Cherry; \$50 to 65 for Butter-nut, and \$35 to 40 for Hickory. We quote here. *Shipping culls*, \$8.00 per m. feet; *Spruce Sidings* \$8 do. *Pine*—Common boards and scantling, \$10 to \$16.00 per m.; Clear lumber; \$30 to Shipping culls, S8.00 per m. feet; Spruce Sidings S8 do. Pine-Common boards and scantling, 50 to 516.00 per m.; Clear lumber, S30 to \$45; First quality lumber, S30 to 535; Third class, three incl. deals, S30 to 536 per m, sur-face measure; Cull deals, S18 to 536 per m, sur-face measure; Cull deals, S18 to 524 do.; do, dressed, S35 to \$40 do.; 2 by 1 inch furrings \$4 per 100 pieces; Laths, \$1.30 to 1.50 per m; Spruce lumber, S10 to \$12 per m feet; Spruce deals, \$24 per m feet, surface measure; Hem-lock lumber, S9 to \$11 per m feet; long pine lumber for building purposes, \$18 to \$34, ac-cording to length and size; long hemlock lumber is \$3 less per m feet than pine. Dressed lumber is \$30 less per m feet than pine. Dressed lumber inch boards, \$18 to \$20 per m feet; lumber linch boards, \$18 to \$20 per m feet; lumber—I inch boards, \$18 to \$20 per m feet; do. 14 inch roofing, \$20 do.; do. 14 inch floor-ing, \$20 to \$24 do.; do. 14 inch flooring, \$26 to \$30 do.; do 2 inch flooring \$28 to \$31 do. Prices—Quebec,—*L'ine deals*, 1st quality, \$50, per Quebec standard; 2nd do, \$56 do; 3rd do \$28. Spruce deals, 1st quality, \$32 do; 2nd do, \$24 do; 3d do, \$16 do. OLLS.—There is no change in Oils and the demand is moderate. Hicken prices are how:

OLS.—There is no ending in one and the demand is moderate. Higher prices are, how-ever, anticipating for Seal and Cod Oil. Naud Stores.—Turpentino has a slightly up-ward tendency, and higher prices may prevail up to close of navigation. Other articles unchanged.

Paints-In good demand, prices slightly lower for round lots.

PROVISIONS- Butter.-Market firm but not as active as last week, and we shall probably have a dull market for a while; the advance in the English markets has been checked and the English markets has been checked and orders do not come out as freely. Checke.—In sympathy with the interior market this has advanced and prices are fully one to two cents higher. Considerable excitement prevails, and it is difficult to give reliable quotations. At the Ingersoll Market this week very few fac-tories registered their offerings, although over 10,000 boxes were represented. Many factories sold August and contracted for balance of sonon-August and connected to contract balance of senson-August at 9c to 104c, and senson up to 104c, and some refused to contract balance of senson at 104c. Cable 47s. Last week 10 factories offered 3,400 baxes on bulletin board, of school at 102c. value 4/s. Inist week 10 factories offered 3,400 baxes on bulletin bourd, at least 8,000 represented. Sold--600 July at 74c. to 8c., 350 August at 8c., 1720 at 84c., 300 af 9c., 400 at 94c.; Sept. and October, 900 at 9c., 800 at 94c., 700 at 10c. Cheese for the annual Cheese Fair at Ingersoll, to be held 14th and 15th September, must be made, 2 cheese on each date for three days, between the following dates :--21st to 31st July; 11th to 21st August; 1st to 11th September. Last year, September 7, 1875.-The excitement at-iendant upon the election of a representative for the South Riding of Oxford in the Legisla-tive Assembly of Ontario and the low price of exclute to day, 51s., has shown its effects upon-our market. To-day only 14 factories repre-senting 4,540 boxes on the Bulletin Board, and 6 buyers present. No registered siles on Bulle-tin Board. We hear of two car loads sold at 9c and 104c. was offered for balance of season. A the Little Falls market this week, 4th Sept., At the Little Falls market this week, 4th Sept., a,000 bxs. offered; 5,700 bxs. sold—1,800 at 10%c, 3000 at 11c., 200 at 114c, balance under average. Market very firm, some of choicest holding. Sales made are up to 7th August muke New York—The respirat for the mode holding. Sailes made are up to the August-make. New York—The receipts for the week were 77,007 boxes vs. 06,000 boxes the pre-vious week, and 71,331 boxes for the corres-ponding week in 1875. The exports for the week were 4,137,923 lbs. vs. 4,000,860 lbs. the previous week and 3,040,738 lbs. the corresponding week in 1875. The export movement has been active and at a shade advance, 10 to 10%. These prices are equal in gold as fol-lows :=-10% c U.S. is equal to 9.81; 11.C. is 10.04; 114.C. is 10.27. Montreal-Receipts from 1st Jan'y to 30th Aug., 1876, 171,798 bxs, same period, 75, 281,063; do., 1874, 207,970; do, 1873, 239,840. Exports same period 1876, 266,390 boxes; 1875, 252,855; do, 1874, 217,007; do, 173, 229,868. Weekly receipts for week ending 30th Aug., 1876, 13,217 boxes; 1875, 24,697 bxs. Exports same date, 1876, 27,772; 1875, 16,687 boxes. Freights from Ingersoll to Liverpool via G.T.R, Allau Line, 70c., and to Glasgow 73c.; N. V. Central to Liverpool, 87c. Erie to Liver-pool, 87c., and to Glasgow, 87c., and London, 81c. To London via Temperley Line (G.T.R.,) 78c. Dominion Line and Rail, to Liverpool, 65c. G.W.R. via Hamilton and boat 68c. to Liverpool. has been active and at a shade advance, 10 to Liverpool.

WHOLESALE GROCERY MARKET .- There is an improved tone in business to report, and pros-pects are mainly fair for Fall business. The The quantity of goods in the country traders' hands is moderate. Sugars-Keep steady at about Is motive and personal concern with those inte-net week's prices. A pretty general opinion prevails that, had our Refinery kept on this sea-son, a good business would have been secured for it, but, of course, this is matter chiefly of private and personal concern with those inte-seted. Boy Survey of low to this determine rested. Raw Sugars of low to fair class are rested. Raw Sugars of low to fair class are 14c. to 73c. and 8c.; Relined Yellows, 8c. to 94c.; Soft White, 94c. to 16c.; Granulated, 19c. to 104. Molasses.—Barbadoes sold in heavy lots, about 43c.; held for ordinary quanti-tics, 44c. to 47c. No doubt the introduction of good molasses is desirable in general interests, and would tend to improve health of consumers. Advices from other markets report furnase Advices from other markets report firmness and advance on Molasses of Barbadoes grades. We are, as a people, now free on honest grounds to trade with Porto Rico, slavery having been there abolished and consequently, no moral lien on products can rest as with since labor goods. Teas,—Market firm for all good Teas, and

business generally better. Japans are 25c to 40c for low to fair and 45c to 57c for good to choice. Green Teas are, as to price, about as be-fore reported. Advices by Mail from Japan to 11th August were received here on 25th, 25 days, and from Shanghai, to 1st August, 55 days. Tea business had almost been arrested by the unward morement in Federate (1997). the upward movement in Exchange. Coffee .-small advance reported in U. S. on Brazil Goffees. Here we have a quiet market at about former figures. *Rice*—Steady at advance, \$3.95 former ngures. *Ince*—stendy at anymee, 55,55 to \$4.10. Spices.—All kinds quiet but firm at unchanged prices. *Fruits*, new crop Layers, already reported as arrived in New York, but held high. Business at Malaga up to the present has continued light in new Fruit, the pretensions of holders being above views of buyers. Crop, 1875, Fruit is quiet. WINES AND LIQUORS.—Business has been very dull during the past week and except for retail

wants there has been no enquiry for goods. Dekuyper Gin is scarce and enquired for, and low grades are in few hands and very firmly held. Prices are steady and as in Prices Current.

rent. Wook.—The market is more steady than formerly, prices still in layor of buyers, with a disposition to sell where quoted prices can be obtained. The supply of pulled wool is not large, and, were mills to resume working their full machinery, the supply of Wool now in hands of dealers would soon he exhaustel. A better demand for wool with hardening prices is noticeable in the United States, which will no doubt immrove our market soon. -See Prices no doubt improve our market soon .- See Prices Current.

### Insurance.

#### ELEVENTH ANNUAL REPORT OF THE

Globe Mutual Life Insurance Co. of New York, JANUARY, 1876.

\$3,807,595 10 . 859,033 03  $\begin{array}{c} 214,542 & 24 \\ 1,510 & 37 \end{array}$ \$4,882,680 74 . 393,054 78 Paid for Losses and Endowments...... Paid for Policies surrendered, Return Premiums and Rebate to Policy holders Paid for Commissions and Salaries to 265,871 35 117,248 50 Agents.....

Paid for Taxes and Reinsurance		86
Paid for all other expenses	117,361	58
Balance to new account	3,980,908	67
en en la companya de		_
	4,882,680	74
11111100000		

-\$3,562,551 00 121,31S 00 114,906 09 7,000 00 607,230 6S All other claims against the Company... Surplus to Policy-holders .....

#### \$4.413.035 68

ASSETS.		
Loans on Stocks and Bonds,	\$ 107,323	70
Loans on Bonds and Mortgages and Real		
Estate	2,301,541	67
Stocks and Bonds owned (at market va-		
lue)	1,161,855	39
Loans on Policies in force	33,361	90
Cash on hand and in Banks	219,840	57.
Accrued Interest	76,635	65
Premiums uncollected and deferred, less		
cost of collection	172,639	
All other items	40,337	38
The second s		-
	A + 110 A0*	

WM. STURGIS, PLINY FREEMAN.

Mang'r of Agencies. E. H. SEWELL, President. JAMES M. FREEMAN, Secretary.

Actuary.

J. F. BURNS, Manager in Chief of Agencies. J. D. WELLS, General Manager for Canada. Hend Office for Dominion, 174 St. James Street, MONTREAL.

### RAILWAY RETURNS.

NORTHERN RAILWAY OF CANADA .- The traffic Politika Kallway of CANADA.—The traine receipts for week ending 22nd August, 1876.— Passeugers, S4,042.54; Freight, S7,404.34; Mails and Sundries, S672.64; Total receipts for en-rent week, 1876, S12,209.52. Corresponding week of 1875, S14,064.56. Decrease, S1855,04. Total traine to date, 1876, S500,007.54. Total traine to date, 1876, S500,007.54. Total traffic to date, 1875, \$467,289.13. Increase, \$32,718.41.

### THOS. HAMILTON,

Secretury.

Toronto, Sept. 4, 1876.

#### IMPORTS.

Comparative statement of Imports at the Port of Montreal from 1st January to 7th September, 1875 and 1876:

	1875.	1876.
Ashes	13,165	10,786
Bacon	29	215
Barley	26,504	68,126
Butter	46,613	45,169
Cheese	304,455	179,478
Corn	1,172,343	2,484,242
Flour	631,001	574,418
Lard	281	25,893
Oats	109,189	2,066,486
Peas	726,396	555,296
Pork	17,955	8,916
Wheat	5,497,588	4,765,729

## REMARKS.

Ashes .- Receipts for the week, 274 brls. Pot. 15 brls. Pearl. Decrease, 2,379 brls. Bacon.-Receipts, 4 boxes. Increase, 186

hoxes

Barley .- Receipts, 500 bush. Increase, 41,622 bush.

Butter .- Receipts, 9,487 bris. Decrease, 1,441

brls. Cheese.-Receipts, 7,651 boxes. Decrease, 124,917 boxes.

Corn.-Receipts, 578,310 bush. Increase. 1,291,899 bush.

Flour.--Receipts, 21,203 brls. Decrease, 56,583 brls.

Lard.-Receipts, 1,500 brls. Increase, 25,612 brls.

Outs .-- Receipts, 152,902 bush. Increase, 1,965,-

297 bush. Peas.-Receipts, 3,200 bush. Decrease, 171,-100 bush.

Pork .- Receipts, 259 brls. Decrease, 9,039

bris. Wheat.—Receipts, 344,998 bush. Decrease, 731,859 bush.

## EXPORTS.

Comparative statement of Exports of leading articles at the Port of Montreal, from the 1st January to 7th September, 1875 and 1876.

	1875.	1876.
Ashes	10,389	7,808
Bacon	12,921	30,376
Barley	451	545
Butter	46,351	51,839
Corn	1,073,284	2,154,699
Cheese	302,108	310,007
Flour	268,085	220,074
Lard	18,732	35,459
Oats	150,980	2,492,225
Peas	1,199,179	925,179
Pork	5,882	7,142
Wheat	5,238,094	3,912,724

#### REMARKS.

Ashes .- Exports for the week, 50 brls. Pot. brls. Pearls. Decrease, 2,581 brls. Bacon.—Exports, 172 boxes. Increase, 17,455

boxes. Barley.-Exports, bush. Increase, 94 bush. Butter.-Exports, 5,634 brls. Increase, 5,488 brls.

Cheese .- Exports, 21,234 boxes. Increase, 7,899 boxes.

Corn .- Exports, 294,849 bush. Increase, 1,081-415 bush.

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## THE JOURNAL OF COMMERCE-FINANCE AND INSURANCE REVIEW

To any person procuring us Five Subscribers we shall send \$2 cash; for Ten Subscribers \$5; Twenty Sub-

scribers \$11; Forty Subscribers \$23;

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diately. Subscriptions to be solicited

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only. The above offer is not intended

to apply to agents already established.

Sample copies of the "JOURAL OF

COMMERCE" are sent only to re-

sponsible dealers and manufacturers.

Rates . .

attached.

Flour.-Exports, 4,026 brls. Decrease, 48,011 brls. Lard.-Exports, 100 brls. Increase, 16,727 brls. Outs .-- Exports, 112,833 bush. Increase, 2,-311.245 bush

Peas.-Exports, 21,133 bush. Decrease, 274,-000 bush.

Pork.-Exports, 91 brls. Increase, 1,260 brls. Wheat.-Exports, 93,422 bush. Decrease, 1,325,370 bush.

Insurance.

NIAGARA DISTRICT Mutual Fire Insurance COMPANY,

ST. CATHARINES, ONT.,

ESTABLISHED 1835.

#### Economy in Fire Insurance.

By care and prudence in this business, this Com pany find that losses and current expenses may be nearly always met by the receipt of three quarters of the ordinary premium. They are prepared to effect insurance on this principle in all cases where the ex-pense is considerable, that is, when the payment re-quired from \$10 and upwards. The party insuring instead of paying \$10 to a Stock Insurance Co, for one year's insurance, would pay \$7,50 in this Mutual Co., and be liable to \$2,50 more in case of a preval-omen of frees rendering it necessary.

ence of fires rendering it necessary. This system applies to yearly insurance only.

HASTINGS Mutual Fire Insurance COMPANY, Guarantee Capital, \$100,000.00.

President-MACKENZIE BOWELL, M.P. Secretary .- JAMES H. PECK, Esq.

A. DE LAET, Manager

for both Companies, for the Province of Quebec Offices.—BARRON'S BLOCK, MONTREAL Chambers 5 and 6, entrance 49 St. John Street Reliable Agents wanted in every unoccu pied point in the Province of Quebec



TO ENABLE THE WORKS connected with TO ENABLE THE WORKS connected with the enlargement of the Lachine Canal to be proceeded with during the ensuing winter, the water will be shut off at Lachine and the Canal empired, as nearly as circumstances will admit, on or about the 4th day of DECEMBER next, or earlier, if navigation closes before that time. Owners and Masters of Vessels are requested to hear the in mind as all Steamboats Bargas

to bear this in mind, as all Steamboats, Barges, Scows and Vessels of every description must be removed from the Canal by the time it is closed for the season.

Mill owners and others interested in Waterformed, that from the early part of DECEMBER next, until the 3rd day of MAY, 1877, the Watersupply will be stopped.

By order,

F. BRAUN, Secretary.

DEPARTMENT OF PUBLIC WORKS, OTTAWA, 30th Aug., 1876.

Hotels and Summer Resorts. Wines, Spirits, &c. ROSSIN HOUSE, JOHN HOPE & CO., TORONTO. \$2.00 to \$3.00 per Day MONTREAL, According to location of room. Sole Agents in Canada for Special Rates by Week or Month. Extra charge for rooms with Bath and Closets Messrs. JOHN DCKUYPER & SON, Rotterdam. " MOET & CHANDON, Epernay. G. P. SHEARS. April, 1876. " BARTON & GUESTIER, Bordeaux. " JULES ROBIN & Co., Cognac. AMERICAN HOTEL, " MULLER, DARTEZ & Co., Tarragona. Corner of Youge and Front Streets, Mr. M. MISA, Xeres de la Frontera. TORONTO. Messrs, COCKBURN, SMITHES & Co., Oporto, GEORGE EROWN, Proprietor. This Hotel has been rebuilt, and newly fur-Mr. FREDERICK VALLETTE, Marseilles. nished throughout, and will now be found se-cond to none for commercial men. The most Messrs, BULLOCK, LADE & Co., Glasgow. " DEINHARD & Co., Coblentz, centrally situated in the city. E. & G. HIBBERT, London, Export THE Bottlers, of Messrs. Bass & Co's. OTTAWA HOTEL Pale Ale. HAS BECOME E.&J.BURKE, Dublin, Export Bottlers The chief resort of the leading merchants of both Provinces in their visits to Montreal. of Mesers. A. Guinness Son & Co's, Extra Foreign Stout, &c., &c. BROWNE & PERLEY. Proprietors. N. B .- Orders received from the Whole-GAS FIXTURES. sale Trade only. A LARGE AND VARIED ASSORTMENT MESSRS, SMITH, BAKER & CO., YOKOHAMA, JAPAN. Bronzed and Crystal Gasaliers Represented by HART, GORDON & CO. Brackets, Hall Lamps, &c. HART, GORDON & CO., **ROBERT MITCHELL & CO.,** 17 ST. SACRAMENT ST. MONTREAL BRASS WORKS, Representing in Canada MM. HEARD & CO., of China and Japan. Corner of St. Peter and Craig Streets. SMITH, BAKER & CO., JAPAN. BOUSTEAD & CO., SINGAPORE & PENANG. A GOOD CHANCE MACTAGGART, TED-MAN & CO., BATAVIA, JAVA. TO MAKE MONEY. WRIGHT & CO., RIO JANERIO, BRAZIL. WILLS EDMANDS & CO., CALCUTTA. For the purpose of further increas-HIAM BENJAMIN, CAPE OF GOOD HOPE. CHAS DE CHOUDENS, MAYAQUEZ, PORTO RICO. ing the Circulation of the "JOURNAL JASIGI & CO., OF COMMERCE," we make the fol-DOSTON. lowing offer:

Sole Agents in Canada for GEISLER & CO., AVIZE, Champagno. CHS. FAVRE, REIMS do CLOSEMANN & CO. BORDEAUX, Clarets.

CASSILS, STIMSON & CO.

IMPORTERS OF

Foreign Leathers, Prunellas and Shoe Findings,

LEATHER COMMISSION MERCHANTS. No. 10 LEMOINE STREET.

MONTREAT. ARCIID. M. CASSILS.

CHAS. STIMSON.

Name of Article.	Wholesale Rates.	Name of Article.	Wholesals Rates.	Name of Article.	Wholesalo Rutes.	Name of Article.	Wholesale Rates,
Boots and Shoes: Kip Boots Kip Boots Stogas Boots, No. 1 Stogas Boots, No. 2 Knee Boots Con. gait. & Bal. Split Brogs Solar Boots Solar Boots Gaiters & Buls Women's Batts Women's Batts Split Bals Split Batts Split Batts Drugs. Aloes Capo Aloes Capo Aloes Capo Aloes Capo Castor Oll Caustic Soda Gream Tartar Exract Logwood Indigo, Madras Madder Opium Sola BICA Borax Castor Oll Caustic Soda Gream Tartar Extract Logwood Indigo, Madras Madder Drugs. Soda Ash Soda HICArb Bloaching Powder Bloaching Powder Bloaching Powder Tet., (IIf Chests, & Cad.) Japan, com. to med por Ib. Magnaski Y. Hyson common	Rates. Rates. 300 350 200 275 200 275 200 275 200 275 200 275 175 200 175 190 175 190 175 190 175 190 100 115 130 175 125 160 90 100 076 085 070 080 076 085 070 080 076 085 070 080 076 085 070 080 075 085 072 0224 072 0224 070 10 012 090 100 122 090 225 2300 135 150 0 48 0 55 0 13 0 45 000 225 2300 135 150 0 48 0 50 0 11 0 2 0 25 0 355 0 26 0 46 0 48 0 57 0 27 0 35 0 27 0 35	Fruit. Loose Muscatolper box. Layors in boxos. '' '' '' '' '' '' '' '' '' '' '' '' ''	Rates.           \$\$ c. \$ c.           2 65 2 75           2 20 2 30           1 70 1 80           9 1 10           71           4           1 71           4           1 71           4           1 71           4           1 71           4           1 1           1 1           1 1           1 1           1 1           1 1           1 1           1 1           1 1           1 1           1 1           1 1           1 1           1 1           2 1 2 5           1 1           2 1 2 5           1 1           1 1 1 5 1 10           2 1 1 2 5           3 95 4 00           0 2 21 0 23           2 0 21 0 23           0 21 0 23           0 22 0 23           2 2 0 23           2 2 0 23           2 2 0 23           2 2 0 23           2 2 0 23           2 2 0 23           2 2 0 23	Leather (at 6 m'ths:) In lots of less than 50 sides, 10 p.c. higher Spa's Sole, 1st quality, mid.wis, ho beavy wgis, per lb spanish Sole, 1st quality, mid.wis, ho Do. No. 2 Buffalo Sole No. 1. Do. Ao. 2 Slaughter, heavy Do. light Harness, best '' No.2. Upper heavy '' Ight Grained Upper Red Upper Henlock Caif 30 io 40 lbs, Jo. light French Caif Fibe Caif Splits, large, per lb '' small Extra fine Shaved Splits Leather Board, Canadian Pobble Grain Probble Grain Russetts, light '' heavy Caltskins, green '' heavy Shorpskins Oils. Cod Oil, Newfoundhand. Straits Oil—American Oils. Cod Oil, Newfoundhand. Straits Oil—American Oils. Cod Oil, Newfoundhand. Straits Oil—American Dive Oil Straw Seal Stard Seal, ordinary Lard Oil	Rutes.           S c. S c.           S c. S c.           0 21 0 22           0 33 0 24           0 18 0 20           0 18 0 20           0 18 0 20           0 21 0 22           0 23 0 24           0 22 0 22           0 23 0 24           0 22 0 22           0 23 0 24           0 22 0 23           0 23 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 32 0 34           0 24 0 256           0 17 0 21           0 13 0 16           0 12 0 14           0 13 0 16           0 12 0 12           0 10 0 12           0 20 0 25           0 30 0 10 0 12           0 40 0 1 05           0 60 0 625           0 650 0 62	Flour. Superior Extras. Extra Superine. Strong Bakers. Fancy. Superine Extra Superine Extra Superine Extra Superine Extra Superine Extra Superine Extra Superine Extra Do Brockille. Do Brockville. Do Morrieburg Do Western Dairy. Do Western Dairy. Do Store pucked. Choose, fine Incked. Do thin mess Hand, subked. Lard. Do thin mess Itan, subked. Lard. Thilow rendered. Thilow rendered. Thilow rendered. Salt. Eggs, Fresh. Thilow Salt. Liverpool, coarse. Fratory Filled. Wines. Liquors, etc. Alte: English, the Stont: Guinness' is Montreal, gas Martell's gas Martell's gas	$\begin{array}{c c c c c c c c c c c c c c c c c c c $
Japan Nagasaki "		Cut Nails: 3 inch to 6 inch	3 00-5p off 3 30 3 60 100 ks 4 60 25 cts.extra 0 7½ 0 8 0 8½ 0 9 0 20 25p off 21 00 22 00 18 00 19 00 20 00 21 00	Craven's Heav, En. Oil Mathine Oil Marchine Oil Karotic brand W.V. Wool Ola Stock's Ext. 28 spee. Grav. XX 27 do XX 27 do Nive machinery enting pts., " Linca, flako Spirits Turpentine Whale, refined	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Bisquit, Dubouché & Co.gal 	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
COFFEES, green. Machapor b Java, old Gott Marcaibo	$ \begin{smallmatrix} 0 & 23 & 0 & 26 \\ 0 & 22 & 0 & 23 \\ 0 & 00 & 0 & 24 \\ 0 & 70 & 0 & 0 \\ 0 & 00 & 0 & 24 \\ 0 & 71 & 0 & 29 \\ 0 & 102 & 0 & 114 \\ 0 & 71 & 0 & 03 \\ 0 & 001 & 0 & 03 \\ 0 & 011 & 0 & 03 \\ 0 & 011 & 0 & 03 \\ 0 & 011 & 0 & 03 \\ 0 & 101 & 0 & 101 \\ 0 & 101 & 0 & 100 \\ $	Swanaca. Fenn Iron Wire (4 miths): No.6, por bundle. """, """ No 16, per bundle. Tin Plate (4 miths): IC Coke IC Charcoal IX "" IXX " Anchors, per lb Hides, per 100 lbs.	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	Paints, &c, White Lead, genuine, in Oi, per 26 lbs Do., No. 1 in Oi, per 26 lbs White Lead, dry Red Lead. Venetian Red, Eng'h Yel, Othre, French Whiting Produce. Grain: Golden Drop Wheat Milwakee. Treadwell. Canada Spring. Chicago. Red Winter. Onta. Dot Per 66 lbs Dontmeal. Conta.	$\begin{array}{c} 0 & 7\frac{1}{4} \\ 0 & 07 \\ 0 & 24 \\ 0 & 24 \\ 0 & 75 \\ \end{array}$ $\begin{array}{c} 0 & (0 & 0 & 0.0) \\ 0 & 00 & 0 & 00 \\ 0 & 00 & 0 & 00 \\ 1 & 09\frac{1}{4} & 1 & 12 \\ 0 & 00 & 0 & 00 \\ 0 & 00 & 0 & 00 \\ 0 & 35 & 0 & 37 \\ 0 & 55 & 0 & 65 \\ \end{array}$	Scotch Whiskey:	$\begin{array}{c} 3 & 505 & 5\\ 6 & 25 & 6\\ 2 & 200 & 2\\ 1 & 566 & 1\\ 3 & 800 & 3\\ 7 & 25 & 7\\ 21 & 000 & 23\\ 122 & 560 & 24\\ 17 & 500 & 2$

105 Retailers will please bear in mind that the above quotations apply only to large lots.

105



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#### THE JOURNAL OF COMMERCE-FINANCE AND INSURANCE REVIEW. LONDON & LANCASHIRF CANADA SIFI ASSURANCE COMPANY. ITE ASSURANCE COMPANY. ESTABLISHED 1847. CAPITAL & FUNDS, OVER \$3,000,000, Managing Director and President .- A. G. RAMSAY, F.I.A. HEAD OFFICE FOR CANADA: Vice-President-JAS. HAMILTON, M.D. Molsons Bank Chambers, St. James Street, Montreal. Secretary-R. HILLS. The Rates charged are LOWER than those of other Com-DIRECTORS. panies. It has the LARGEST BUSINESS of any Company in WILLIAM WORKMAN, ESQ., Chairman. C. A. LEBLANO, ESQ., (Sheriff of Mont-ALENANDER M. DELISLE, ESQ. HON. DONALD A. SMITH, M.P. [real.] Canada. Canada. The PROFIT BONUSES added to Life Policies are LARGER than given by any other Company in Canada. It has occurred that Profits not only altogether EXTIN-GUISH all Premium Payments, but, in addition, yield the holder an ANNUAL SURPLUS. The great increase in the business of Canadian Life Companies was recently alluded to in Parliament, by the Minister of Finance, and the last Government Returns show that the Canada Life still maintains its lead MEDICAL OFFICERS. GEO. E. FENWICK, ESQ., M.D., Professor of Surgery, McGill College. Government Returns show that the Canada Life still maintains its lead and pre-eminence of all other Companies. It having been lately infinated by the representatives of American Companies, that the legislation contemplated by Government would lead to their altogether withdrawing from Canada, assurers in such Companies desirous of joining an Institution like the Canada Life, permanently estab-lished in the country, are informed that in many cases this can be done, ARTHUR A. BROWNE, Esq., M.D. Manager for Canada. Refer to the country, are informed that in many cases this can be done, with AA ACTUAL BEDUCTION OF VEALLY EXPENSE. Rates for the various systems of Assurance may be learned upon ap-plication at the Head Office in Hamilton, or at any of the Company's WILLIAM ROBERTSON. The ONLY Company offering ALL the advantages of a HOME Institution, with the Security of a British Office. R. POWNALL. General Agent for Province of Quebec. CANADA LIFE BULLDING, 137" Active, energetic Agents wanted throughout the Dominion, to whom liberal inducements will be oldered. 182 ST. JAMES STREET, MONTREAL. THE FIRE and MARINE MERCHANTS' MARINE INS. INSURANCE. COMPANY OF CANADA. BRITISH AMERICA CAPITAL \$1,000,000 Assurance Company. With Power to Increase to \$2,000,000. INCORPORATED 1833. Head HEAD OFFICE. Office, Montreal, Cor. of Court and Church Streets, Toronto. BOARD OF DIRECTORS : **BOARD OF DIRECTORS:** WM. DARLING, Esq., President. A. W. OGILVIE, Esq., M.P.P., Vice-President. HON. G. W. ALLAN, M.L.C. GEORGE J. BOYD, Eso. HON. W. CAYLEY. HUGH MCLENNAN, Esq. PETER PATERSON, Esq. JOS. D. RIDOUT, Esq. JNO. GORDON, Esq. EDWARD MACKAY, ESq. SAM. WADDELL, ESQ. JAMES LORD, ESQ. ALEX. WALKER, ESq. JAMES O'BRIEN, ESQ. W. WITHALL, Esq., Que. PELEG HOWLAND, Esq. JAMES MACDOUGAL, ESq. W. R. OSWALD, ESq. D. C. THOMSON, Esq., Q. ED. HOOPER, Esq. C. H. GOULD, Esq. AUGUSTIN CANTIN, Esq. F. M. AUDET, Esq., Que. GOVERNOR .... ÷... PETER PATTERSON, Esq. HON. PETER MITCHELL, M.P. ... ... DEPUTY GOVERNOR HON. WM. GAYLEY. .... 0 Marine Inspector ... .... This purely CANADIAN COMPANY is now prepared to General Agents ... ... KAY & BANKS. ... take every description of Inland and Ocean Marine Insurance, on the most favourable terms, throughout the Dominion. Insurances granted on all descriptions of property against loss and damage by fire and the perils of inland navigation. Agencies established in the principal cities, towns, and ports of shipment throughout the Pervise J. K. OS WALD. Province.

General Manager

F. A. BALL, Manager



## ROYAL CANADIAN INSURANCE COMPANY. FIRE AND MARINE.

## THIRD ANNUAL STATEMENT

#### For the Year ending 31st December, 1875. Amount of Capital paid up in Cash . . . \$579,780 1

Amount of Capital Subscribed . . . . \$6,000,000

ASSETS.	Cash on hand and on Deposit
U.S. Bonds and other Securities and Cash in hands of U.S       \$581,218         Trustees	Total Liabilities, including unpaid and unadjusted Losses, and Amount required to re-insure all outstanding Risks \$664,790 62 INCOME.

22,272 74 Total Income during the Year ...... \$1,426,662 71 patronage bitherto accorded by the Insurance community.

Board of Directors. J. ROSAIRE THIBAUDEAU, Vice-President, . President. JOHN OSTELL, Т ANDREW ROBERTSON, HUGH MACKAY, DUNCAN MGINTYRE, JOSEPH BARSALOU, ANDREW WILSON, M. C. MULLARKY, W. F. KAY,

Trustees of Funds and Securities in the United States :-- RICHARD BELL, EUGENE KELLY AND JOHN D. WOOD. New York Managers :- JOS. B. ST. JOHN, WM. J. HUGHES. Office, No. 181 Broadway, New York

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BRANTFORD.

C. H. Waterous, (C. H. Waterous & Co.) Alfred Watts, Merchant, H. W. Brethour, (H. W. Brethour & Co.) Jances Wilkes, Agont.

#### KINGSTON.

John Carruthers. John MacNee, James Richardson.

M. Doran. C. F. Gildersleeve, Agent.

LONDON.

Geo. F. Birrell, (Birrell & Co.) Daniel Macfie, Merchant. Ellis W. Hyman, Merchant.

A. G. Smyth, Agent. Barrister—Hugh MacMahon.

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QUEBEC.

Hon. 1. Thibaudeau, M.P. A. Joseph, Vice-Consul of Belgium. Joseph Hamel, Merchant. O. Roy, Agent.

ST. JOHN, N.B.

J. S. B. Do Veber, M.P., Morchant. Simon Jones, Merchant. J. H. Parks, Merchant. Hon. T. W. Anglin, M.P., Speaker House of Ilon. T. W. Angun, .... Commons. Thos. Furlong, Merchant. Solicitor--G. Sydney Smith M. & T. B. Robinson, Agents.

## PORT HOPE.

J. Ross, M.P. Arthur Williams, M.P.P.

A. M. Cosby, Agent, COBOURG.

Peter McCallum, (of McCallum & Son.) John Jeffery (of Jeffery Bro.) George Guillet.

John Butler, Agent.

### WINDSOR.

Win McGregor, M. P. (Banker.) Geo. Campbell, Marchant. C. D. Grassett, Manager Molsons Bank. M. McIntosh, Merchant. J. C. Paterson, Barrister. Fraser and Johnson, Agonta

HALIFAX DIRECTORS :

J. B. Dufus, Chairman. Thomas E. Kenny. A. W. West. Wm. Esson.

W. J. Lewis. W. M. Harrington.

DAVID L. KIRBY, Sub-Manager.

## Representing in all nearly one thousand Distinct Agencies.

CHAS. G. FORTIER, Manager Marine Dept.



Scoretary-Treasurer.

ALFRED PERRY.

General Manager

Insurance. THE Accident Insurance Co. OF CANADA. The only Canadian Company solely devoted to Insurance against Accidents, and giving definite Bonus to the Policy holders. This Company is not mixed up with Life, Fire or any other class of Insurance. It is for ACCIDENT INSURANCE alone, and can therefore transact the business upon the most favourable terms, and a secure basis. President :- SIR A. T. GALT, K.C.M.G. MANAGER AND SECRETARY : EDWARD RAWLINGS. MONTREAL. AUDITORS: - EVANS & RIDDELL. SURETYSHIP. THE CANADA GUARANTEE COMPANY MAKES THE Granting of Bonds of Surelyship ITS SPECIAL BUSINESS. There is now NO EXCUSE for any em. ployee to continue to hold bis friends under such serious liabilities, as he can at once relieve them and he SURETY FOR HIMSELF by the payment of a trifling annual sum to

this Company. This Company is not mixed up with Fire, Marine, Life, Accident or other business; its whole Capital and Funds are solely for the ccurity of those bolding its Bonds.

JANUARY 7th, 1876.—The full deposit of \$50,000 has been made with the Government. It is the only Guarantee Company that has made any Deposit.

HEAD OFFICE: - MONTREAL.

President :- SIR ALEXANDER T. GALT.

Manager : EDWARD RAWLINGS.

AUDITORS: - EVANS & RIDDELL.

STOCKS AND BONDS, Reported by J. D. CRAWFORD & Co., Members of the Stock Exchange.										
	NA	ME.	Shares.	B	Capital ubscribed	1. pa	apital id-up.	Rest.	Dividend last 6 Months,	Closing Prices Sept. 7th .
/ Can	nadian Bar	nk of Commerce	8		6,000,00	0 6	8 000,000	1,900,000	per ot.	124 1243
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London	& Can. Lo	nn Ke Agoney Co		50   25	2.000.00	0	200,000 750,000	20,000 66,000	5 8 41	145 145 1
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										Montreal.
Canadia	n Governm	nent Debentures, 6	er c	t. 18	77-80			••••••		302 106 104 105
SECURITIES         Montreal           Do.         do.         6 per ct. $362$ (166)           Do.         do.         6 per ct. $362$ (166)           Do.         do.         6 per ct. $362$ (166)           Dominion 6 per ct. stock         102 $102$ Dominion 6 per ct.         Stock         991 (100)           Montreal Introb 30 (106) 65 p. $1043$ (105) $1044$ (105)           Do.         Corporation 6 per ct. $1044$ (105) $1044$ (105)           Do.         Corporation 6 per ct. $1044$ (105) $1044$ (105)           Do.         Corporation 6 per ct. $1044$ (105) $1006$ (101)           Do.         Por ct.         Stock $1044$ (105)           Do.         Corporation 6 per ct. $1044$ (105) $1006$ (101)           Do.         Por ct.         Stock $1044$ (105)           County Detentures $995$ $995$ $995$ Township Debentures, 6 per ct         96 $965$										
BRITISH	(Quotati	URANCE COMPA	arket	<b>A</b> 11	y 20.)			EXCHANGE	•	Montreal
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00.000	£4 p.sh. 20 11	Lancashire F. & L Life Ass'n of Scot.	20 40	25 2 8	83 7 254	50,00	mos.			1 1 1
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4,000	25 5	Standard Life	25	12	12	100	Grand Tru Do Eq M	nk of Canada lort Bds, lat char	ge, 6 p c	100 10 1 all 99 106 all 94 94A
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60,000 2500				10 20	94 941	100	100 Northern 1	do 2nd Extension, 6 p c	do	
2335 10,000	8 per ct. 10-12 mos	Acc. Ins. Co. of Cau. (Can. Guarantee Co. (Can. Ag'l Ins. F. National Ins. F.	50 100	20 10	190 1023 103	1	Do for, Grey	do 2nd Extension, 6 p c., do 6 p c., & Bruce, 7 p c Bo y & Bruce, 7 p c I Mipissing Stock do 8 p c.	up Mort ls, 1st Mort ids, 1st Mort	all 90 93 all all 67 70
20,000	* Lo	National Ins. F	100	10		100	Toronto &	do 8 p 0,	5 years	
·								al Capital On a		

STOCKS AND BONDS.

109

The inbility on all Bank Stocks is limited to double the Amount of the Subscribed Capital. On all other Stocks the liability or shareholders is strictly limited to the amount of the Subscribed Capital. The whole of the expirit and berrowed money of the "Lock and Savings Companies" is learned on mortgage over Real Batate, and the amount benard on any one property soldom exceeds one half of its cash value. The borrowing power is limited to 14 the mount of the paid up capital.



Fire risks taken at equitable rates based upon the irrespectivemerits. All claims promptly and liberally settled.

ONTARIO BRANCH-NO. 52 Adelaide St. East, Toronto

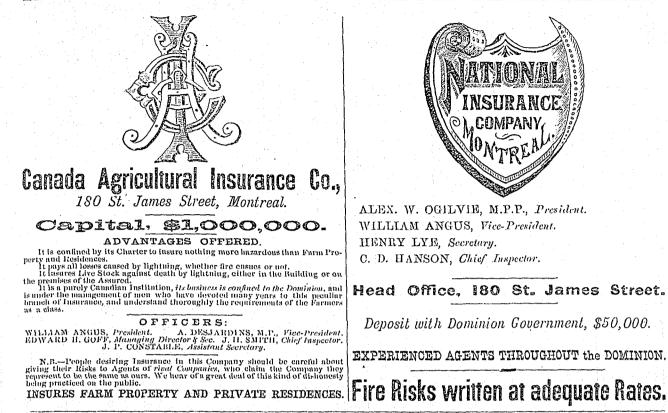
Pald-up Capital, - £700,000 Stg. ASSETS, - - - - - £2,222.552 Stg. offer will advise us immediately. Sub scriptions to be solicited from business men and manufacturers only. The above offer is not intended to apply to agents already established. Sample copies of the "JOURNAL OF COM-MERCE" are sent only to responsible dealers and manufacturers.

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Montreal, 102 St. Francois Xavier St.

**RINTOUL BROS.**, Agents.

Subscribed Capital, - £1,600,000 Stg.



## LA BANQUE DU PEUPLE.

DIVIDEND No. 82.

The Stockholders of La Banque du Peuple are hereby notified that a SEMI-ANNUAL DIVIDEND of

#### THREE PER CENT.,

for the current six months, has been declared on the Capital Stock, and will be payable at the Office of the Bank on and after

#### MONDAY, the 4th Day of Sept. next.

The TRANSFER BOOKS will be closed from the FIFTEENTII to THIRTY-FIRST of August, both days inclusive.

By order of the Board of Directors.

A. A. TROTTIER, Cashier.

Montreal, 31st July, 1876.

## TAYLOR & DUFF,

ACCOUNTANTS, Commissioners for taking Affidavits, 353 NOTRE DAME STREET.

(First Flat)

OPPOSITE EXCHANGE BANK, MONTREAL.

We have ample accommodation for Business Meetings. JOHN TAYLOR, JOHN M. M. DUFF.

# THE MOLSONS BANK.

The Shareholders of the Molsons Bank are hereby notified that a Dividend of

## FOUR PER CENT.

upon the Capital Stock was this day declared for the

### CURRENT HALF-YEAR,

and that the same will be payable at the office

of the Bank in this city, on and after the

Second day of October next.

The Transfer books will be closed from the loth to the 30th prox., inclusive.

By order of the Board.

F. WOLFERSTAN THOMAS, Cashier.

Montreal, Aug. 28, 1876.

WANTED.

111

First-class responsible men in the smaller

TOWNS AND VILLAGES

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Extraordinary inducements will be afforded to the RIGHT PARTIES.

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