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"NOTHING IN MALICE."

Vol XXX.—No. 40.

MONTREAL FRIDAY MORNING OCTOBER 7, 1910.

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THE ORIGINAL COMPANY.

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Fergus Ningara on the Toronto
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617,000

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MONTREAL, FRIDAY MORNING, OCTOBER 7, 1910.

#### THE WEST MUST CURTAIL.

The Partial Crop Failure Means Curtailment.

REPORTS received from various sections throughout the West indicate that this year's comparative crop failure is beginning to make its influence felt. The railroads touching the West are showing decreased earnings and, to a lesser extent, the phenomenal development which took place throughout the West during recent boom years has been retarded.

There is nothing serious, however, in connection with the slower rate of progress which the West is making. It has been going ahead almost too fast, and a little slower pace will not hurt either the Western people or the foolishness. Apart from all religious or racial numbered by English speaking people and are country itself.

One beneficial effect of this application of It is true that optimism is a great blessing, but with the contempt which it deserves. it is also true that this should not be allowed to

towns have grown "gourd-like" in a night. Real estate values have risen to tremendous prices and business expansion of every kind has been little short of marvellous.

The partial failure of the wheat crop will tend to make a speculator less daring, and will reduce values of farm and city property to something nearer its proper value. It will also tend to make the farmer see, especially in the older parts, that mixed farming is a profitable and a safe method of procedure. The man who depends on half a dozen sources of revenue is apt to have a more uniform income than the man who depends on one. Wheat farming is a case of "putting all your eggs in one basket." Sometimes the basket is filled to the brim, but at other times it falls and spills the contents. We all wish the West every possible success and realize that her growth and development cannot be seriously checked by any single crop failure. The advantages derived from this temporary set-back will more than offset any injury which may result.

#### A POLICY OF SEPARATION ADVOCATED BY MR. HENRI BOURASSA.

MR. HENRI BOURASSA is advising his French Canadian associates to withdraw their savings from the English banks and place them in French Canadian institutions. He also advises his compatriots to withdraw themselves more and more from their English speaking country men, and confine their business activities to those of their own tongue and faith.

We have seldom, if ever, heard such utter questions, with which we have nothing to do, the advice, from a business man's standpoint, the financial brakes will be that unwise specu- is what we would expect from a spoiled child lation in land will be retarded. Heretofore We can hardly conceive of an enlightened man land has been selling in some cases at prices of affairs giving such advice in this twentieth adjusted to twenty years hence, and in almost, century, and we sincerely trust that the good every line of business the Westerner has been common sense of the French Canadians will living in the future rather than in the present. enable them to treat Mr. Bourassa's proposal

Mr. Bourassa should know, and undoubtedly run away with good business judgment. Alto- does know, that the business world is becoming gether, we believe that this temporary set-back 'smaller and smaller; not by nations isolating will do the West a lot of good. It will give themselves from other nations, but through a business men an opportunity to straighten out wider intercourse between peoples. Barriers their accounts; it will check extravagance due to language, creed, coinage and customs among all classes, and, in brief, will make the are breaking down, and the progressive peoples Westerners realize that it takes more than one of to-day are those who trade and hold interbumper wheat crop to make them wealthy men. course with all nations. The means at the dis-For the past five or six years the growth and posal of commerce to-day tend towards a broadof marvellous. Immigrants have been pouring steamships, express trains, telegraph, teleing up vast new areas for settlement. New to the French tongue, and hold intercourse only in connection with the great problems confront-

with those of their own race, and to cut themselves off from all commercial relationships with other peoples. If such a policy were carried out, the French race would ultimately disappear from this province. Left to themselves their horizon would narrow, their business activities would stagnate and their energies would be curtailed, and in the end they would become a nonentity among the nations. In stating this we are not depreciating the sterling qualities of the French Canadians. The same would apply to any nation or body of people who cut themselves off from intercourse with the outside world. It has been proved by history for centuries. The nations who are the most progressive are those whose horizons and business activities are world-wide. The nations who stagnate and decay are those who seek to confine their activities within the circle of their

In other words, Mr. Bourassa would have the 3,000,000 French Canadian people in the Province of Quebec isolate themselves, not only from the 100,000 English speaking people in this province, but from the hundreds of millions whose trade and commerce they might cultivate throughout the world. It is true of nations, as of people, that "no man liveth unto himself," and in preaching a contrary doctrine Mr. Bourassa is doing the greatest possible injury to his fellow-countrymen.

We are all auxious to see the French Canadians prosper in trade, increase in numbers, and flourish as part of the Dominion of Canada. However, in Canada they are outlikely to be still more outnumbered in the years to come. At the present time we are receiving from 250,000 to 300,000 English speaking immigrants yearly, and scarcely a bakers' dozen Freuch immigrants reach our shores. It is true that the natural increase among the French is greater than among the English people, but in ten years' time they will be greatly outnumbered by their English speaking countrymen. Geographically the Province of Quebec is surrounded by English speaking peoples. To the East, we have the Maritime Provinces; to the West, Ontario; to the South, the United States. Thus the Province of Quebec is bound up geographically and commercially with the progress of this North American continent, and to seek to isolate 3,000,000 French-Canadians from the rest of the people on the continent savours of bigotry and childishness. The development of the West has been little short ening of sympathies and activities. The fast French-Canadian makes a good citizen. He is industrious, sober, loyal to hischurch and flag, in by the tens of thousands, many of them phones, cable and wireless all tend to annihilate and is in every way an estimable citizen. bringing a great deal of capital. Railway distance and make neighbors of nations scat- We feel, however, that his best interests and development and extension has been carried tered as wide as the poles. And yet, in the the best interests of his church and the on at a phenomenal rate, thus spending large face of these world-wide conditions, Mr. Dominion of Canada will be found to lie along sums of money in construction work and open- Bourassa would advise his compatriots to cleave the lines of a helpful symathetic development ing Canada to-day. It is as a united people that we should face the problems of transportation, colonization, not as a divided people We trust that the foolish advice of Mr. Bourassa will fall on unheeding ears.

#### NORTHERN QUEBEC'S DEVELOPMENT.

Expedition to Chibagamou Returns.

In the early part of the Summer the Quebec Government sent an expedition into the Chibougamou district in the far norther part of the province. They have just returned to civilization, bringing back a large number of valuable mineral specimens and a vast fund of information regarding the mineral, timber and other resources of the country lying between Lake St. John and James Bay. When the mineral samples have been analyzed and the information regarding the resources of the country published, we may expect to hear some very gratifying facts in regard to the resources of Northern Quebec. There does not seem to be any reason why Northern Quebec should not be as rich in mineral resources as Northern Ontario is proving to be. The latter province has its Cobalt Montreal River, Gowganda, Porcupine and Larder Lake mineral districts, all more or less valuable. These mineral areas in Ontario were opened up by the building of the Temiskaming and Northern Ontario Railway. A few years ago the world did not dream that in a single small area at Cobalt was stored sufficient silver to rank it as one of the greatest mining camps in the world.

Quebec is doing a laudable thing in exploring her northern regions. In a few years a National Transcontinental will pass through a portion of the province which heretofore has received little or no attention from settlers or investors. It is known that the country is rich in timber resources and with great water power for manufacturing purposes. There are also stretches of good farming country, but it is probable that the chief wealth will be found to consist in minerals.

The development of Northern Quebec seems to be just about in its commencement. The other day we noticed that Mr. William Mac-Kenzie, of the Canadian Northern Railway, was about to establish an immense pulp and paper mill somewhere in the vicinity of Lake St. John, and carry on the manufacture of paper on a large scale. His company is prepared to put \$10,000,000 into the enterprise, which will undoubtedly mean a great deal to that part of the country. As time goes on and the available timber supplies in the older sections become more and more depleted, other pulp and paper manufacturers will build their mills in the northern part of the province. We will await with interest the detailed report of the late expedition into this far northern region. Un- burden placed upon the British people. He doubtedly this part of the province is heavily stated that a tariff in Great Britain would mean

opened up will contribute in no small way to sending into the British markets free of duty, the revenue of the province. Ontario has and depreciated the idea that with a preferengrown rich in the past five years from her tial tariff it would be easier to get into the mineral resources in the northern part of the province. The same rock formation is found in the Province of Quebec, and there does not seem to be any reason at all why this province should not have as great a mineral development inside the next few years.

#### ENGLAND UNDER FREE TRADE. Sir Alfred Mond's Views of the Situation.

For some little time tariff reformers through out Great Britain have been raising a great cry that the Old Country is on the downward trend, and that her end is not far distant. A story diametrically opposed to these doleful predictions was that given by Sir Alfred Mond, president of the Free Trade Union of Great Britain.

Sir Alfred Mond has recently been a visitor in Toronto and Montreal, where he has addressed Canadian Clubs and other public gatherings. He took every possible occasion to make a vigorous defence of free trade. He declared that England was prosperous to-day, and that the pre-eminence of her trade and shipping were due, in no small degree, to the policy of free trade maintained since 1842. He quoted statistics showing Britain's commanding position in the shipbuilding and cotton trades, and asked the very pertinent question, which so far as we know has not been answered: "If there is anyone who can explain to me what, except free trade, has enabled Britain to keep the markets of the world, I wish he would do it."

Quoting figures in connection with Britain's marine trade, he showed that the merchants' marine of Great Britain now numbers more than 37,000 vessels, and that two-thirds of the carrying trade of the world is being carried on under the British flag. During the past year there were added to the British Merchants' Marine 560 steamships of 487,000 tons and 276 sailing ships of 30,000 tons, indicating a very healthy growth.

How Great Britain stands in shipping with the rest of the world is almost startling. following is the relative rank of the nations:-

| •                                    | Vessels. |         | Tons.      |
|--------------------------------------|----------|---------|------------|
| British                              | 37,071   |         | 40,102,311 |
| German                               | 5,329    | • • • • | 6,754,231  |
| Norwegian                            | 7,723,   | • • •   | 4,308,231  |
| Danish                               | 4,797    |         | 2,886,731  |
| Swedish                              | 3,601    |         | 2,478,534  |
| Dutch                                | 3,283    |         | 2,291,584  |
| French                               | 3,213    |         | 1,663,197  |
| Spanish                              | 1,174    |         | 1,499,319  |
| Other Nationalities (including U.S.) | 4,294    |         | 4,971,240  |

In a recent address Sir Alfred Mond expressed his pleasure at the stand taken by Western farmers in not wanting to have any extra

mineralized and when sufficiently explored and duties on many products Canada was now English markets than it is at the present time. "How can we give you more than no wall at all?" he asked, and his question remains unanswered by the tariff reformers. The latter intend to have a triple tariff of from 5 to 15 per cent. on manufactured goods, with perhaps 21/2 per cent. off for the Colonies. "They put on 15 per cent. and take off 21/2 per cent., so that they put the tariff up 12 per cent., and you can call that giving you a preference. With free trade you have no tariff wall at all and your goods enter our ports free of all restrictions and duties."

> Sir Alfred Mond also stated that it was unfortunate that tariff matters should be confused with imperialism. The two are distinctly separate and there is no reason at all why they should be confused or bracketed together.

Speaking of the cotton situation, Sir Alfred stated that at the present time the English cotton mills were the only ones able to carry on business with the high price of cotton: In the United States the mills are being closed down and thousands of hands thrown out of work. The same is true in other countries, and, to a moderate extent, Great Britain is affected, but her mills are able to operate almost full time. This is entirely owing to her free trade principles, and her splendid position to-day in all trade matters is entirely owing to her free trade policy, which she adopted almost three-quarters of a century ago.

The visits of men like Sir Alfred Mond have a stimulating and heartening effect on those who desire to see free trade adopted in Canada.

#### THE BOARD OF CONTROL.

Their Work Has Been Satisfactory to Citizens.

According to a despatch published a few days ago, some Ottawa citizens and some of the City Council are desirous of abolishing the Board of Control in that city. They give as their reasons that the work of the Board has been unsatisfactory. Doubtless there are always some dissatisfied people no matter how ideal the conditions may be under which they live. In contrast to the dissatisfaction in Ottawa, reports from Toronto, Winnipeg and Montreal are all greatly in favor of administration by Boards of Control. In Montreal a resume of the work accomplished by the Board of Control was recently given by Mr. F. L. Wanklyn, one of the Controllers, at a banquet tendered him in the city.

In brief, his speech was a resume of the work -which has been carried on by the Board of Control since its inception. Among the things which he discussed was the water system, the improvements planned for it, the lighting system, cleaning of the streets, and the advan- CANADIAN PACIFIC ANNUAL MEETING. tages of a good business administration for THE 29th annual meeting of the shareholders . .

which would be second to none on the continent. Engineers had been employed to give advice regarding the best sources of water. They had investigated the possibility of drawing the water supply from the Laurentians, through conduit pipes, a distance of some 40 miles. Mr. Wanklyn pointed out that the verdict of the previous year was approximately \$10,900, the engineers was strongly in opposition to ooo. Altogether the past year was the most drawing the water supply from this centre. successful in the company's history. They recommended that the water be drawn from the St. Lawrence, and claimed that this based largely on the splendid showing made was the greatest fresh water supply in the during the past year, called for several changes world. To make the St. Lawrence water in policy. Sir Thomas Shaughnessy announced suitable for drinking, however, a filtration that hereafter dividends would be paid quarterly plant would be necessary. Mr. Wanklyn instead of half-yearly, as at present. He also pointed out that they were now expending a intimated that the forth-coming year would see large sum of money on the installation of a large proportion of the profits divided among filtration plant, and that by the end of 18 the shareholders. He pointed out that the months they would have a plant with a capa- dividend had been increased this year from city of 150,000,000 gallous in 24 hours. The seven to eight per cent, but the splendid earnpresent water consumption in the city is ings of the company warranted a further in-40,000,000 gallons per day. This supply crease. He stated, however, that the coming would be secured by having two six foot year would probably show decreased earnings, intakes stretching 1,250 feet out into the St. owing to the smaller wheat crop, and it would Lawrence river, and it was their intention to also be necessary to provide a large surplus blend the water of the St. Lawrence and the which could be used in times of need. How-Ottawa, by which means the hardness of the ever, after providing this large surplus, he felt latter would be counteracted.

Wanklyn said that inside six months they instead of the 1,600 now in use. The new lamps would have increased lighting capacity, in many cases four times that of the present lamps. He also hinted that the question of a the near future.

Regarding other improvements, the Controller stated that already this year \$1,250,000 had been spent, and a better showing had been made by the expenditure of this money than had ever been possible before.

In concluding his address, Mr. Wanklyn said that if the Board of Control system of government was to continue in Montreal it would be necessary for the citizens to take a live interest in the work which they were doing. In the past Montreal had suffered through the indifference of her citizens, and if they did not wish for a return of the old regime it would be necessary for all loyal citizens to rally to the support of good governas many years under the old order of favorite- foundation laying. ism and graft.

of the Canadian Pacific Railway, was held on Going into the details regarding the water Wednesday of this week, in the company's system, Mr. Wanklyn pointed out that within offices, with Sir Thomas Shaughnessy in the 18 months we would have a system in Montreal chair. The meeting was of unusual interest, following as it does the most remarkable year's earnings in the history of the company. These figures show gross earnings of approximately \$95,000,000, working expenses of \$61,000,000, and net earnings of almost \$34,000,000. The increase in the net earnings over the figures of

The company's plans for the coming year, the company would be justified in making some Speaking of the lighting question, Mr. further allotment to the shareholders. The directors will take up the matter and decide at would have 2,500 lights of an improved kind some date in the near future just what form this further participation will consist of.

The third point of interest touched on by Sir Thomas was to the effect that an announcement might be expected inside of the next few municipal lighting plant was a probability in weeks regarding changes in the Atlantic and Pacific Steamship lines. The business on the Atlantic had grown to such proportions that the two Empresses were no longer adequate to cope with the traffic offered, and larger and faster boats would have to be provided. The same is true of the Empresses on the Pacific Ocean. Although Sir Thomas did not definitely state what the intended changes would consist of, it is generally believed that the two Empresses on the Atlantic will be transferred to the Pacific Ocean, and newer, larger and faster boats will be secured for the Atlantic trade.

A pleasing feature of the meeting was the kindly reference made by Sir Thomas Shaughnessy to Sir William Van Horne, the retiring chairman of the Board. Sir Thomas attributed Insurance \$1,600. ment. Certainly more has been accomplished the wonderful success of the C. P. R. to the under the Board of Control in the few months careful and systematic work carried on by Sir in which they have been in existence than in William Van Horne, during the early days of

the shareholders, have a keen appreciation of the splendid services rendered to the company by Sir William, first in the early days of construction when there were physical and financial difficulties to be overcome that seemed almost insurmountable, and later when the railway having been completed to the Pacific Coast, it became his duty to formulate a policy of branch line construction, to establish relations with connecting railways for the interchange of business, and to complete and perfect an organization for securing traffic and for handling it as economically as circumstances would permit. With the pessimism that then prevailed at home and abroad he might easily have been discouraged, and the location and building of branch lines with great rapidity in a territory so vast furnished ample opportunity for error, but he was not given to discouragement and the soundness of his judgment, as well as the accuracy of his work, have stood the test of time and experience."

Sir William Van Horne later took the opportunity of replying to the expressions of Sir Thomas Shaughnessy. He said: "I feel, and I have felt for many years, that whatever credit I am to be entitled to in connection with the Canadian Pacific Railway, is most largely due to the fact of my having been instrumental in bringing to Canada Sir Thomas Shaughnessy. I have been intimately associated with him for 30 years, and during that time the feeling that has grown up within me towards him cannot be described in the ordinary words of esteem. I feel that you, as shareholders, are to be warmly congratulated on having the affairs of this company in such able, active, and clean hands as Sir Thomas Shaughnessy."

Such expressions of mutual esteem from the heads of a great Corporation is somewhat unusual, and calls for comment.

#### RECENT FIRES.

Montreal, Que.-Caledonian Laundry. Damage \$3,000. No insurance.

Goderich, Ont.-Organ Co Damage \$100,ooo. Covered by insurance.

Three Rivers, Que.-City Hall. Damage \$20,000. Covered by insurance.

Amherst, N. S.—Two stores. Damage \$30,ooo. Insurance covering loss.

Cornwall, Ont .- William Malony's barns. Loss \$2,000. Insurance \$600. Cause of fire, lightning.

Napierville, Que.-Delery Seigniory College. Heavy loss.

Granby, Que.—Robert's barn. Loss \$3,500.

Quebec-Joseph Gilbert's dry goods store. Loss \$15,000. Insurance \$8,000.

#### Railway Earnings.

DETROIT UNITED GROSS.—Detroit United for third "The directors in common I know with all week of September \$189,322, an increase of \$35,295.

#### LIFE INSURANCE IN CANADA.

Some Pigures Showing Growth of this Business. AT the present time, when criticism of insurance companies seems to be the popular vocation, it is interesting to notice the place which life insurance holds in Canada. The following statistics, showing the life insurance in force in Canada and the growth of business during recent years, is therefore of unusual interest. Aggregate life insurance in force in Canada, on the first of January, 1910, was \$780,370,232. This does not include, however, insurance conducted on the assessment plan. This figure is divided as follows:

|                        | Ordinary.     | Industrial.  |
|------------------------|---------------|--------------|
| 23 Canadian Companies. | \$494,190,870 | \$21,224,567 |
| 14 British Companies   | 46,998,444    |              |
| 16 American Companies. | 171,248,452   | 46,707,899   |
| Total                  | \$712,437,776 | \$67,932,466 |

This insurance represents 1,025,371 policyholders, distributed as follows:

|                    | Ordinary. | Industrial. |
|--------------------|-----------|-------------|
| Canadian Companies | \$321,403 | \$184,062   |
| British Companies  | 23,105    |             |
| American Companies | 108,206   | 388,595     |

At the present time there are 41 companies engaged in the life insurance business in Canada. Of the Canadian companies nine do business outside of Canada, carrying \$137,-294,682 worth of insurance. Insurance in force in Canada on the first of January, 1910, showed an increase of \$60,854,218 over the previous year. This large growth is probably not equalled in any other country in the world having the same population as Canada.

The increase was divided as follows:

Canadian Companies... \$35,148,506 British Companies ..... American Companies... 24,869,225

From the above figures it would look as though Canadians had confidence in their own and American companies. The failure of the British companies to do a larger amount of business is due probably to their indifference to the Canadian field.

The growth of insurance in Canada during the past 30 years showed a remarkable expansion. In 1879 the total insurance in force was \$86,273,702, divided as follows:

Canadian Companies... \$33,246,543 33,616,330 American Companies... British Companies. . . . . 19,410,829

In 1909, thirty years later, the insurance for Canada was distributed as follows:

Increase. Canadian Companies ... \$515,415,437 1,450.3% British Compenies..... 46,998,444 112.1% American Companies ... 217,955,351 548.4%

This large increase in the development of Canadian companies is very gratifying and shows the remarkable expansion in the financial and industrial welfare of the people. It also shows an increased confidence on the part of people in insurance companies, doubtless due, to a large extent, to the rigid system of inspection demanded by the Government.

The following figures in regard to surrenders

stood as follows:

| A Committee of the Comm | Surrenders. | Lapses.    |
|--|-------------|------------|
| Canadian Companies   | \$7,386,627 | 30,548,025 |
| American Companies   | 4,665,257   | 17,204,516 |
| British Companies  | 649,189     | 1,525,769  |

Put into percentages the loss in proportion to insurance carried would be:

|                    | Surrenders, | Lapses. |
|--------------------|-------------|---------|
| Canadian Companies | 1.43%       | 5.93%   |
| American Companies | 2.14%       | 7.89%   |
| British Companies  | 1.38%       | 3.24%   |

This question of surrenders and lapses is one of the greatest problems confronting insurance companies and naturally affect the Profit and Loss Account. It is found that most of the lapses occur after the first year, the insured party paying one premium and then quitting.

The amount paid in death claims in Canada in 1900 was \$8,072,269, distributed as follows:

Canadian Companies.... 4,982,034 British Companies ..... 801,073 American Companies.... 2,289,162, or in terms of percentages.

Canadian Companies. .96% the aggregate business British Companies... 1.7 % the aggregate business American Companies. 1.05% the aggregate business

The assets and liabilities of the various life insurance companies, at the end of 1909, follow

Liabilities. Assets. (includ. reserve Canadian Companies.... \$153,934,330 \$134,444,969 British Companies..... 16,011,306 26,736,763 American Companies.... 47,069,837 44,818,473

From the above figures it will be seen that the policyholders are adequately protected by the large assets of the companies. This protection is further safeguarded by the Insurance Commission, who have stipulated that insurance companies cannot invest their funds in any thing of a speculative nature. The following are the classes of securities which they are allowed to purchase:

- (1) Government, School and Municipal
- (2) Bonds secured by mortgage on Real Estate.
- (3) Debentures of any companies accredited by three years of successful business.
- (4) Certain kinds of Preferred and Common
- (5) Real Estate Mortgage up to 60 per cent. of the value of realty.
- (6) Loans on the Policy of any licensed Life Insurance Co.
  - (7) Certain miscellaneous securities.

RAILWAY MORTALITY.—Statistics show that the number of deaths per hundred of each million travellers on the railroads of Germany is 8; in Prussia, 7; in Austria, 12; in France, 13; in England, 14; in Switzerland, 15; in Belgium, 22; in the United States, 45, and in Russia, 224.

Canada Life in London, E.C. has been visiting sum. the Head Office of the Company in Toronto.

#### and lapses are also of interest. In 1909 these INCREASE IN FARM INCOME IN UNITED STATES.

THE following statistics are of interest, as Canadian and American farm conditions are in the main similar.

In 1909 average income from an acre of corn was \$15.20. In the decade ending with 1905 it was \$9.35, an increase of \$5.85 or 62.5 per cent. The cereal crops show the greatest amount of increase. Below are given the farm values per acre for four cereals, compared with potatoes and hay on the acreage unit:

Average farm value per acre 1895-1905 Inc. Inc. p.c. \$5.85 6.25 \$9.35 \$15.20 Wheat..... 66.7 9.37 8.32 15.62 Oats..... 12.29 Barley...... 13.46 58.59 15.07 10.34 Potatoes..... 3.45

These figures show that the prices for farm products advanced to an extent that has probably not been shared by any other one of the important national industries. From 1866 to 1905, inclusive, was a period of advances from a low to a high level of farm income. 1909 was marked by prices very much the same as those thus far in 1910. This is especially true of the six articles of farm production mentioned above. They illustrate from official sources the marked increase in gross income of the 7,000,000 farms of the country.

#### BUILDING RECORD.

Montreal's showing for nine months double last year's figures.

MONTREAL'S building record for the nine months of the present year which have elapsed shows a marked increase over the same period of last year. In fact, the figures are double. and Building Inspector Chausse declared that it was one of the biggest years in the history of the department. The total valuation this year, based on the estimates of materials, is \$11,205,-381, while the total for the same period of last year was but \$5,650,412.

Even September, which has just passed, proved a busy building month. The total is a shade under one million dollars. In four other months the amount is in the neighbourhood of a million and a half dollars, while in July it rose to \$3,000,000. This was the banner month, but the way buildings have been going up since is proof that 1910 will be a notable year for building operations

The record of new buildings by mouths follows:—January, \$136,560; February, \$235,-800; March, \$587,239; April, 1,647,295; May, \$1,580,615; June, \$1,430,028; July, \$3,182,-408; August, \$1,393,047; and September, \$912,386.

For the same months in 1909 the record shows a marked difference. Only twice last year did the total rise above the million mark, while this MR. J. R. Wandless, F. I. A, Actuary and year it has done so five times, with another Chief Accountant of the British Branch of the month just hanging on the border of the big

The amount of money spent on repairs this

year and on alterations of old buildings is also COMMERCIAL SCHOOLS IN SWITZERLAND. considerable, as the following figures will show:--

June, \$155,226; July, \$202,252; August, \$137,-292; September, \$95,885.

Building Inspector Chausse remarked that was a big year all through. Many large buildings went up, as well as smaller houses.

So far the number of permits issued to contractors this year is 2,431, while for last year during the nine months the number was 1,934. The expenditure of money for the nine months has exceeded a million a month by a good margin.

#### EDITORIAL NOTES.

ONE of Montreal's citizens has offered the city a boulevard 125 feet wide and four miles long, extending from St. Catherine-road to Back River. We have too few of these, and provided there are no "strings" attached to the offer it should be accepted.

THE rush of British emigrants to Canada is greater this year than for a number of years. During the first seven months 102,989 left for Canada, compared to 53,930 for the same period last year. We cannot have too many of a good class of British subjects.

A GOOD index of Canada's prosperity is found in the bank clearing statements. In the year 1905 these totalled \$3,335,595,401 with eleven clearing houses. In 1909 the number of clearing houses increased to fourteen and the bank clearings to \$1,867,673,848, or a gain of 55.9 per cent. There are now seventeen clearing houses, three having been added in 1910.

The American Tariff Board is investigating the pulp and paper question in order to have the fullest possible data ready for the tariff revision next month. It is expected that this question will be one of the most difficult ones to handle. Canada holds the key to the situation, and is not disposed to allow her resources to be squandered.

DR. F. LEM. GRASETT, Medical Director of the Canada Life Assurance Company, has returned from a trip to England. In the interests of the Company he spent sometime at the Chief British Offices of the Canada Life in London, and was in conference with the Board of Directors there. During his absence Dr. H. Crawford Scadding, Associate Medical Director took care of the Medical Work at Head an interval of years, the members of the Manu-

In almost every trade centre throughout the Republic the Swiss Commercial Union, the January, \$22,950; February, \$38,230; March, chief aim of which is the education of young \$89,565; April, \$173,787; May, \$128,585; tradesmen, has established commercial Schools, where at slight cost may be acquired a knowledge of commercial geography, a familiarity with modern business methods, and a "speakthe record for the nine months just elapsed was ing " acquaintance " with foreign languages. the best in the history of the department. It Courses of lectures by public men, litterateurs, lawyers, travellers, and leading manufacturers inform the members on public questions and events and all that pertains to the intellectual and practical life. The Union has won its most pronounced success in the optional apprenticeship examinations, which are public, and which have been generally introduced throughout Switzerland. These examinations are part of a carefully prepared programme, having in view the thorough and uniform training of the future tradesmen.

> The Union has secured for its members many privileges, among which are reduced rates of admission to theatres, concerts, etc, visits of inspection to the large manufacturing plants, new railway constructions, lake and river steamboats, workshops, printing houses, and the like. At many of the industrial establishments the members have the opportunity of hearing explanatory addresses looking to the increase of special knowledge and the completion of the student's practical equipment.

> THE New York Journal of Commerce tabulates the eight months fire loss in Canada and the United States as follows. August was a bad month for fires in the United States, and July in Canada, (Campbellton Fire):

|          | 1908.        | 1909.        | 1910.        |
|----------|--------------|--------------|--------------|
| January  | \$25,582,000 | \$22,735,000 | \$15,175,400 |
| February | 18,480,700   | 16,131,000   | 15,489,350   |
| March    | 16,723,300   | 13,795,400   | 18,465,550   |
| April    | 26,009,000   | 19,345,300   | 18,091,800   |
| May      | 15,181,150   | 17,360,400   | 18,823,200   |
| June     | 19.512,000   | 14,435,900   | 13,183,600   |
| July     | 15,323,750   | 15,830.900   | 26,847,900   |
| August   | 23,123,000   | 16,423,000   | 21,570,550   |

Total 8 months.\$163,943,900 \$136,056,900 \$147,647,350

#### WINNIPEG CORRESPONDENCE.

Winnipeg, Man., Oct., 1910.

Building records and bank clearing figures of this city are keeping up the fast clip they struck at the opening of the year and both will break all records. In fact, the building figures are already ahead of the best previous year. In 1906, the building permits reached the sum of \$12,625,950. To-day, with three months of 1910 yet to be covered, \$13,133,800 in building permits have been taken out, and the fall rush has not set in yet. The bank clearing figures are \$621,213,673 for the nine months, as against \$460,739.696 for a corresponding period of last year-the best previous record.

#### ENTHUSIASTIC ON RETURN.

In common with all who visit the West after facturers' Association who passed through the books.

Winnipeg on their way East last week, were highly enthusiastic on conditions throughout the country. President-Elect Rowley said, among other pleasant things: "Best of all, we found the entire West more prosperous than ever, with the outlook for increasing business better than it has ever been before, and, of course, that is what satisfied most of us."

SAW BIG POWER PLANT.

A big party of the visiting manufacturers went to Point du Bois, on the city's invitation, to inspect the municipal power plant that is getting well along toward completion there. They saw what will make Winnipeg, even more than it is to-day, the chief industrial centre of Western Canada, and it was the opinion of all who saw the three and a half million dollar plant that is being built to supply this city with power and light, that when the first installation is completed—probably early next summer-Winnipeg will be an exceedingly attractive city for manufacturers in any part of the world who seek to serve the trade of Western Canada at the lowest possible cost and highest efficiency,

DISTRIBUTION SYSTEM COMMENDED.

Praise from a high source was bestowed on the system of distributing power from the new plant which will be used. After looking into this important point, Captain H. J. Hawkshaw-regarded as an expert in this line of work, and who is in charge of the construction of the Winnipeg system—said the distribution system which will be used here will undoubtedly be the best in the world. This system was designed by Professor Herdt, consulting engineer for the city.

#### WORKMAN'S AID POPULAR.

The workman's aid scheme, recently put in operation here, is proving very popular. Under the provisions of this plan, British workmen whose families are in the Old Country may secure money to bring the other members of their families to this city, and thus have the benefit and economy of a united family long before these could be secured in the ordinary course of events. The scheme was financed by a number of public spirited men of Winnipeg and its workings are in charge of the Winnipeg Development and Industrial Bureau, Charles F. Roland, Commissioner, Norton Griffiths, M.P., of London, England, who suggested the plan to a party of Winnipeg business men when he was here a few weeks ago. sent this telegram to Mr. Roland:

"September 28 (Cable).

"Charles Roland, Winnipeg.

"Allow me to congratulate you success scheme assisting emigration women children. Men better citizens when the wives are there to buck them up. We will be delighted to administer this end gratis or do anything which will have for its aim the participation of Britishers in Canada's gigantic future.

> (Sgd.) NORTON GRIFFITHS." · HOME FINANCES GOOD.

An instance of effective home finance was afforded by the organization of the Western Mortgage and Loan Company in Winnipeg. This company was formed by Winnipeg men and the entire capital of \$2,500,000 was subscribed in thirty days from the time of opening

#### LOCAL STOCK SITUATION.

THE local stock market during the week has been devoid of any unusual interest. The tremendous pace set by the Power-Street Railway merger talk of the previous two or three weeks quieted down for the most part, and the market dropped into its usual hum-drum existence. The market seems a rather difficult one to read, opinions differing widely as to its strength and future. On the whole, sentiment appears rather inclined to be more hopeful, although it cannot be called bullish. The local market seems to be awaiting the result of the elections in the United States, and will, no doubt, be largely governed by the actions of Wall Street. Apart from the unsettling effect of the elections in the United States, there does not seem any real reason why the situation both in Canada and the United States should not show an improvement. Crops in both countries are, on the whole, satisfactory, and what little shortage there is in quantity is practically made up by higher prices. All lines of business are satisfactory, collections good, and the outlook for Fall and Winter trade is considered satisfactory.

The annual meeting of the Lake of the Woods Milling Co. was held this week, at which very satisfactory financial statements were submitted, the net earnings for the year amounting to \$475,000. During the early part of this year the company paid their regular dividend of 6 per cent. and gave a bonus of 5 per cent. Within the past three months the dividend was increased from 6 to 8 per cent. The amount to credit of the surplus account now amounts to over \$1,000,000, being somewhat larger than the bond indebtedness of the company.

#### MONTREAL STOCK MARKET.

This week's closing quotations were as

| follows:—                               |           |             |         |
|---|-----------|-------------|---------|
| STOCKS                                  |           | ASKED       | BID     |
| Am. Asbestos                            |           | 10          | 974     |
| *Bell Telephone                         |           | 111         | 1131    |
| B.C. Pk. Ass'n. pref. A                 |           | 90          | 85      |
| Black Lake Asbestos pref                |           | 60          | -       |
| Canada Cement                           |           | 191/        | ``i9    |
| Canada Cement pref                      | • • • • • | 83          | 8234    |
| Canada Converters                       |           | 45          | 3714    |
|   |           |             | 1021/2  |
| Canada Car Found, pref                  | • • • •   | ••••        | 196     |
| Canadian Pacific Railway                | • • • •   | 94          | 9214    |
| Canadian Rubber                         | • • • •   | Đŧ          | 1011    |
| Canadian Rubber pref                    |           | 551/4       |         |
| Detroit Electric Railway                | ••••      | 0072        | 55      |
| Dominion Coal pref                      | • • • •   | 103         | 110     |
| 130111111111111111111111111111111111111 | ••••      |             | 10234   |
| Dom. Steel Corp                         |           | 6274        | 625%    |
| Dominion Textile com                    |           | 6234        | 62      |
| Dominion Textile pref                   |           | 85 17       | 98      |
| Duluth common                           |           | • • • •     | 1234    |
| Duluth pref                             |           | • • • •     | 211/2   |
| Duluth-Superior                         | • • • •   | 8134        | 803/    |
| Halifax Street Railway                  |           | 130         | 127     |
| Illinois Traction pref                  |           | 891/        | 89      |
| International Coal                      |           |             | 70      |
| Lake of Woods Milling                   |           | 128         |         |
| Lake of Woods pref                      |           | 121         | 122     |
| Laurentide Paper                        |           | 155         | 147     |
| Mackay cont                             |           | 923%        | 9134    |
| Do. Pref                                |           | /-          | 7514    |
| Mexican Light & Power                   |           | 881/        |         |
| *Minn. & St. Paul                       |           | 13234       | 1821/   |
| Montreal Cotton Co                      |           | 140         | 130     |
| Montreal Power.                         |           | 14236       | 1421/2  |
| Montreal Street Railway Co              |           | 233         | 23614   |
| ** Montreal Steel Works                 | ••••      | 100         | 112     |
|   | • • •     | 21/4        | 2       |
|   | ••••      | -/2         | 148     |
| Montreal Telegraph                      | • • • •   | 3814        | 140     |
| Nor. Ohio T. & L                        | • • • •   | 1314        | 83      |
| Nova Scotia Steel & Conl                | • • • •   | 12714       |         |
| Ogrivie Com                             |           | 12,72       | 1213/   |
| Ottawa L. & P                           | • • • •   | • ;;        | 115     |
| Penmans                                 | ••••      | 61          | 59      |
| Penmans pref                            | • • • •   | 90          | 85      |
| Quebec Ry                               | ••••      | 4734        | 475%    |
| Rich & Out. Nav. Co                     | • • • •   | 921/2       | 921/4   |
| Rio de Janeiro L. & P                   | ••••      | 104         | 10334   |
| Shawinigan W. & P.                      |           | 10614       | . 106 ` |
| Do. Rights                              |           | <b>1</b> /4 | 34      |
|   |           |             |         |

| Toronto Street Railway       |         | . 123  | 12234                                   |
|------------------------------|---------|--------|---|
| Twin City                    |         | 118%   | 11334                                   |
| West India                   |         | 85     | 65                                      |
| Winnipeg Elec                |         |        | 195                                     |
| Windsor Hotel                |         |        | 115                                     |
| BANKS.                       | ••••    |        | •••                                     |
| *British North America       |         | 1      | 148                                     |
| Bank of Commerce.            |         | ••••   | 202                                     |
| Eastern Townships            | ••••    | 163    | 1621/                                   |
| Hochelaga                    | ••••    | 152    | 150                                     |
| Merchants                    | ••••    | 187    | 186                                     |
| Molsons                      | ••••    |        |   |
| Bauk of Montreal             | ••••    | 210%   | 208                                     |
| Non Control                  | ••••    | 255    | 250                                     |
| New Brunswick                | ••••    | 275    | 265                                     |
| "Bank of Nova Scotia         | • • • • | 280    | 279                                     |
| Ottawa                       |         |        | 211                                     |
| Royal Bank                   | • • • • | 245    | 243                                     |
| Toronto                      |         | 215    | 200                                     |
| Traders                      |         | 144    | 1411/2                                  |
| Umon                         | ****    |        | 143                                     |
| BONDS.                       |         |        |   |
|                              |         |        |   |
| Black Lake Asbestos          | • • • • | 79%    | • |
| Canadian Colored Cotton      | ••••    | 100%   | 971/2                                   |
| Canada Cement                |         | 98     |   |
| Canada Car Foundry           |         | 10.34  | 10234                                   |
| Canadian Rubber              |         | 96     | 115                                     |
| Dominion Coal                |         | 98     | 9634                                    |
| Dominion Cotton              |         | 163    | 102                                     |
| Dominion Iron Company        | ••••    | 96     | 9534                                    |
| Keewatin Mill                | ••••    |        | 102                                     |
| Lake of Woods Milling        |         | iii    |   |
| Laurentide Paper             | ••••    | iii    | 108                                     |
| Mexican Electric             |         | 891/   | 871/                                    |
| Mexican L. & P.              | ••••    | 90     | 881/                                    |
| Montreal Light, Heat & Power | ••••    | บบ     |   |
| Montreal Chart Dailman       | ****    | ****   | .99                                     |
| Montreal Street Railway      | ••••    | *****  | 100                                     |
| Ogilvie Milling              | ****    | 1111/2 | 112                                     |
| Penmans                      | • • • • | *****  | 88                                      |
| Price Bros                   | • • • • | 1051/2 | 10234                                   |
| Porto Rico                   |         | 851/2  | 811/4                                   |
| Quebec Railway               | ****    | 84     | <b>₺</b> 3%                             |
| Rio de Janeiro,              |         | 961/2  |   |
| Dominion Textile Series A    |         | 961/2  | 96 .                                    |
| Dominion Textile Series B    | ••••    |        | 99                                      |
| Dominion Textile Series C    |         | 67     | 9674                                    |
| West India.                  |         |        | 90                                      |
| Winnipeg Electric            |         | 1011/2 | 102                                     |
| Windsor Hotel                |         | 96%    | 96                                      |
| "ex-divideud, ""ex-Rights,   | •••     | 00/2   | 00                                      |
|                              |         |        |   |
|                              |         |        |   |

#### SEPTEMBER BANK CLEARINGS.

| OTTAWA |
|--------|
|--------|

\$16,676,850

| 1910   | \$10,670,850             |
|--|--------------------------|
| 1909   | 13,864,221               |
| 1908   | 13,170,407               |
| 1907   | 12,601,064               |
| 1906   | 10,774,332               |
| 1905   | 11,117,377               |
| QUEBEC.  |                          |
| 1910   | \$9,791,946              |
| 1909   | 9,393,651                |
| 1908   | 8,885,787                |
| 1907   | 8,749,762                |
| 1906   | 7,346,747                |
| 1905   | 7,099,400                |
|  | 7,099,400                |
| HAMILTON,  |                          |
| 1910   | \$8,316,695              |
| 1909   | 6,916,970                |
| 1908   | 6,121,766                |
| 1907   | 6,919,201                |
| 1906   | 6,301,923                |
| 1905   | 5,897,504                |
| ST. JOHN, N.B.   | 07-37707                 |
| and the second s |                          |
| 1910   | \$6,373,635              |
| 1909   | 6,124,893                |
| 1908   | 5,979,110                |
| 1907   | 5,444,510                |
| HALIFAX, N.S.  |                          |
| 1910   |                          |
| 1909   | \$7,133,228<br>7,082,760 |
| roos   | 6,632,512                |
| 1908   | 7,096,514                |
| 1906   | 7,244,996                |
| 1905   |                          |
|  | 7,450,643                |
| LONDON, ONT.   |                          |
| 1910   | \$5,051,741              |
| 1909   | 4,820,908                |
| 1908   | 4,437,360                |
| 1907   | 4,868,528                |
| 1907   | 4,323,106                |
| 1905   | 4,013,448                |
| CALGARY.   |                          |
|  | # O                      |
| 1910   | \$11,584,411             |
| 1909   | 9,175,036                |
| 1908   | 5,579,422                |
| 1907   | 4,813,381                |
| BRANDON.   | -                        |
| 1910   | \$2,038,024              |
|  | #-10001024               |
| EDMONTON.  |                          |
| 1910   |                          |
| 1909   | 4,372,343                |
| 1908   | 3,275,162                |
| 1907   | 3,491,959                |
| VANCOUVER, B.  | c.                       |
| 1910   | \$40,428,521             |
| 1909   | 28,035,000               |
| 1908   | 16,991,346               |
| T007   | 18,017,423               |
| 1906   | :11,910,710              |
| 1906<br>1905   | 8,556,198                |
|  | ~,030,190                |

#### WEEKLY CLEARING-HOUSE RETURNS:

Week ending Oct. 6, 1910.....\$46,999,087 Corresponding week, 1909 . . . . 47,721,8 )0 Corresponding week, 1908 . . . . 33,780,593 JOHN KNIGHT, Manager.

#### OTTAWA.

Week ending Oct. 6, 1910..... \$4,142,320 Corresponding week, 1909. . . . 3,827,930 Corresponding week, 1908..... 3,567,997 W. J. CHRISTIE, Manager.

#### LONDON.

Week ending Oct. 6, 1910..... \$1,469,953 Corresponding week, 1909. . . . 1,302,700 Corresponding week, 1908..... 1,260,015 J. H. HUNGERFORD, Manager.

#### HAMILTON.

Week ending Oct. 6, 1910..... \$2,576,056 Corresponding week, 1909. . . . 1,404,872 Corresponding week, 1908..... 1,283,259 GEO. W. BRENT, Manager.

#### CALGARY.

Week ending Sept. 29, 1910... \$2,792,016 Corresponding week, 1909 .... 2,497,791 Corresponding week, 1908. . . . 1,069,796 W. H. Jackson, Manager.

#### BRANDON.

Week ending Sept. 29, 1910.... \$470,447 C. M. ARNOLD, Manager.

#### VICTORIA.

Week ending Sept. 27, 1910.... \$1,662,625 Corresponding week, 1909. . . . 1,284,868 Corresponding week, 1908. .... 804,596 F. H. LAUNDY, Manager.

#### VANCOUVER.

Week ending Sept. 29, 1910... \$9,433,800 Corresponding week, 1909.... 6,544,020 Corresponding week, 1908..... 3,636,686 D. SIMPSON, Manager.

#### Canadian Pacific Railway Earnings.

| Week ending. | 1909.     | 1910.     | Increase |
|--------------|-----------|-----------|----------|
| Sept. 7      | 1,664,000 | 1,958,000 | 294,000  |
| " 14         | 1,836,000 | 2,195,000 | 359,000  |
| " 2I:        | 1,885,000 | 2,029,000 | 114,000  |
| " 30         | 2,763,000 | 2,933,000 | 170,000  |

#### Grand Trunk Railway Earnings.

| Week ending.     | 1909.     | 1910.     | Increase. |
|------------------|-----------|-----------|-----------|
| Sept. 7          | 939,143   | 969,494   | 30,351    |
| " 14             | 897,452   | 951,950   | 54,452    |
| " 21             | 933,213   | 949,498   | 16,285    |
| " 3 <sup>3</sup> | 1,179,150 | 1,237,013 | 57,863    |

#### Canadian Northern Railway Earnings.

| Week ending.         | 1909.      | 1910.           | Increase.    |
|----------------------|------------|-----------------|--------------|
| Sept. 21             | 270,800    | 282,300         | 11,500       |
| " 30                 | 275,900    | 453,300         | 77,400       |
| From July 1 to       | Sept. 30,  | \$3,598,pco ; c | orresponding |
| period last year, \$ | 2,727,400. | Increase, \$8   | 70,600.      |

#### Street Railway Farnings.

Winnipeg Electric Railway nef earnings for July show an increase of \$19,123, the total being \$132,360. From January 1st to the end of July the net earnings amount to \$887,140, an increase over the previous year of

CANADA's fire losses for September amounts to \$894,125, a decrease of \$721,280 from same month last year, and a decrease of \$773,-145 from last month

BOND sales in Canada during September COBALT shipments in September were 2,181 totals \$2,841,486, compared to \$1,503,108 last tons. Total for the year, 23,138 tons. September, an increase of \$1,338,378.

### German Success — One of the Secrets of of the wrongs done by people who run into debt and run away. The loser keeps quiet and suffers. There

Kuhlow's German, Trade Review.

Throughout Germany the systematic training of the youth in foreign languages has made rapid progress during recent years. The effort has been especially marked in the great industrial and commercial centres In Chemnitz, for example, it is regarded as absolutely necessary that a young man entering the counting room of a factory, of a bank, or of a large commercial house, should be familiar with one or, better, two foreign tongues. Ample provision is made for such instruction in the higher schools, which correspond to American grammar schools, academies, and high schools. Excellent facilities are afforded in the business colleges. Courses are organized under the auspices of mercantile associations, which enable clerks to master another language at a modicum of expense, while there are in every city several schools and institutes devoted exclusively to linguistic training, and, of course, numerous private instructors.

In Chemnitz and the adjoining territory the relation of the manufacturing interests with foreign lands are so extensive and so predominant that, despite the diversified facilities for language instruction, as enumerated above, it was decided in 1907 to introduce also into the public schools optional classes in French and English. The purpose was to give those who so desired an opportunity to gain familiarity with these languages at an early age and to lay good foundations for more advanced work upon entering the higher schools.

The results of the past two years show that this new feature in the public instruction of Chemnitz met a genuine demand. In the year of introduction 715 children entered the classes, in the second year the number grew to 1,084, and this year ti is 1,439. Of this latter number 913 are studying English and 526 French. Noticeable is the fact also that of the pupils thus engaged in optional language study 58 per cent. are boys and 42 per cent. girls. These proportions hold good in both languages. Russian, Italian and Spanish are required to some extent in Chemnitz counting rooms. Thus far, however, the educational authorities make no provision for instruction in any modern languages except French and English. Instruction in the other European languages is secured in private language schools or obtained from independent teachers.

To a considerable extent this linguistic instruction is imparted by native-born French and English teachers, although much of the class work is conducted by German masters, who have excellent grammatical and literary command of the various tongues.

The policy pursued in Chemnitz finds its counterpart throughout the Empire, and it constitutes a powerful factor in the rapid forward movement of Germany as a power in international commerce.

#### Character's Part in Business.

Exchange.

To nearly all men comes the desire to enter independent business, and many who have not sufficient character or moral fibre, and but little capital, and less experience of a desirable nature, crowd into the ranks of trade or production, and by mismanagement and want of foresight and patience, make trouble for those who by nature, experience and foresight are qualified to be business men.

The only thing we can do is to take the best means to guard ourselves against bad debts and bad debtors, to sell goods only to those who should be sold to, and to that end it is necessary to ascertain as closely as ascertainment is possible, something about the moral and business character of the people who want our goods. The commercial agencies have done much in this line, but a growth of lesser associations shows that more efficient methods are needed to protect merchants and manufacturers from harm, from men who should not be in business. Buying and selling calls for many qualifications. This fact is overlooked by a great many people. In consequence, many sincere and honest men find themselves in trouble and in business disgrace, through what they call no fault of their own.

The losses from bad debts, like the losses by fire, are enormous. If business men could keep the money they contingent are not numerous enough to make a comsonietimes lose in bad debts, they would soon acquire a pany, and in the provinces the literates are to the competence. The world never learns the actual extent

of the wrongs done by people who run into debt and run away. The loser keeps quiet and suffers. There never was a time when it is so necessary as now to provide ourselves with measures that will protect us against the machinations of designing incompetents and the mistakes and shortcomings of innocent incompetents who crowd into trade channels which they should never enter.

#### Roosevelt-an Unsolved Enigma.

(Saturday Press.)

What do you suppose Uncle Sam is going to make of private citizen Theodore Roosevelt, or if you would rather have it this way, what is Mr. Roosevelt going to do with Uncle Sam since he is the largest by far sigle man influence in the country to-day and is the idol of the plain people and some of those who are not so plain. Just low he has the whole country by the ears; he is lecturing the great American people in half a dozen different places in a day and they do not know what he is doing it for. People say he is after another term in the White House and others here and there say he has no such thought, and that he could not be elected if he had. He makes new friends and new toes every day and apparently cares not a rap whether what he says pleases or not. The other day he bounded on to a platform in St. Paul in the presence of fifteen or sixteen thousand yelling admirers. His greeting of the railway veteran, James I. Hill, who was on the platform in the sight of all, was almost touching, so cordial it was, and fifteen minutes later he was making out railway magnates to be chiefly pirates and rascals. President Taft was received in the same hall at the National Conserva tion Congress the day before and the people greeted him with cool dignity and with the formality due a president, while for the Colonel they stood up in their places and roared, waving hats, coats, umbrellas and handkerchiefs. There can be no doubt about it, the former president has the heart of the public. While people speculate on his object in touring the country as he is now, and travel hundreds of miles to hear him, there is not wanting a strong sympathy for Mr. Taft, who is shoved off the platform, and by the man who is said to have made him president. The Colonel's new nationalism utterances have caused the insurgency wing of the Republican party and many Democrats to warm up to him, but it is heaping up trouble for him among the financial section of the East, who are said to be organizing an irresistible force to turn on the hitherto immovable body, and the impact will cause great fun for the American who dearly loves his politics. It would seem from this that the really solid financial interests, not necessarily the "predatory rich" only, will be found opposing the Roosevelt boom which they clearly anticipate. His nomination would be accepted as a victory by the progressive wing but would never receive the approval of the G.O.P. strictly speaking; it would open wide the breach now seriously threatening the Republican party and, then, his election would find him more independent than eyer before.

#### The Illiterate Voters.

A British Government inquiry as to the illiterate vote has brought out some facts and figures that may well afford "food for thought." Out of 5,770,000 votes thrown at the recent general election in England and Wales but 17,151 were cast by illiterates. The illiterate voters in Scotland were as 2044 to 660,000, in Ireland 22,000 to 220,000. Ireland is already coming in for lecturing on its educational shortcomings, but these some quarters. Compared with the United States it may be doubted if the latter can show a better average of educated voting than Ireland exhibits. Americans often speak of themselves as the most common schooled people in the world, whereas there were in the United States in 1900, according to the census, 6,180,068 illiterates above ten years of age, of whom 3,200,746 were whites. Of the illiterates 5,224,226 could neither read nor write. The native white illiterates numbered 1,468,348. In eleven states adult illiterates aggregated

### The Value of a Leisured Class.

(Canada.)

All young countries must suffer from the want of a leisured class, but in the majority of cases they are blissfully unaware of suffering from any defects at all. Canada, however, would benefit enormously if she had to-day a cultured leisured class among her vigorous and prosperous population. The Dominion already to-day: possesses a number of people of independent meansand among them, doubtless, are many of culture and intelligence-but in it the man of ability and of independent means is not leisured. The very air he breathes and the stimulus of his environment force him to take an active and unusually strenuous part in increasing hisown fortunes and those of his country. Municipal and political life in Canada will be better when a numerous leisured class is resident there. This is obvious to every traveller who merely passes through some of the largest Canadian hotels. The prosperity of the country and the spirit of emulation have led to the erection of imposing buildings. Everything is done to create effect; too often comfort and the convenience of the individual are less regarded. The criticism of a cultured leisured class would prevent the anachromisms which the traveller from the Old World sees on every Money is lavishly spent on buildings and decorations, but everywhere there is excess of ornament. Ionic and Corinthian capitals are bedevilled with Yankee trimmings. Crude glass candelabra are apparently considered the height of dazzling elegance. In diaect contrast to this pretension displayed in public hostelries, the traveller finds that the great banks have housed themselves in palaces of stone, severely classical in design and ornament, and the interiors show an excellence of taste in their metal work and fine woods which would do credit to any city of the world. In another generation the taste and discrimination exhibited to-day by those responsible for these Canadian bank-palaces will be exerted by a more leisured class in subduing the exuberant fancy of the hotel furnishers.

#### How About Your Insurance?

American Lumbermen.

Insurance is the most peculiar commodity in the world. It is a protection, but it protects against loss instead of against fire. It is an investment on which the investor hopes never to realize and yet on which he is anxious to realize if necessity shall occur.

Its difference from the ordinary routine of business often causes it to fail to receive proper attention. All retail lumber dealers are wise enough to carry insurance, but, unfortunately, some of them consider that the sum total of insurance wisdom.

It is just as important that the retailer should know what kind of insurance he is carrying as that he should know that he is carrying insurance at all. The retailer should keed as close an eye on his insurence as he does on his bank account. Few indeed are the retailers who wake up some day to find that they have overdrawn their accounts, but sometimes a retailer wakes up to find that, while his account at the bank is sufficient to meet his obligations as they mature, his insurance is not sufficient to meet the sudden and overwhelming liability that a fire in the yard entails.

An insurance inspector in one of the middle western states recently discovered a policy issued by a company that had failed more than a year previous. The dealer who thought he had this insurance did not have it at all. He had paid his premium, locked up his policy in the safe, and thought no more about the matter. It might be well occasionally to get the old policies out, dust them some quarters. Compared with the United States it

### American Insurance Company Takes Suit Against Canadian Company.

States in 1900, according to the census, 6,180,068 illiterates above ten years of age, of whom 3,200,746 were whites. Of the illiterates 5,224,226 could neither read nor write. The native white illiterates numbered 1,468,348. In eleven states adult illiterates aggregated over 10,000 each, Georgia leading with 158,247. In Germany outside the Polish provinces illiteracy is all but unknown. The illiterate conscripts in the Paris contingent are not numerous enough to make a company, and in the provinces the literates are to the illiterates among the recruits ten to one.

#### Insurance Against Idleness.

Insurance Record.

A new sort of economics, based on a new principle, is coming into existence. It is more and more recognized that economics have not to do with wealth alone, but have in even greater measure to do with poverty. And the poverty that is the result of industrial unemployment presents an economic problem which is gradually emerging from the region of theory. Need less to say, the problem bristles with difficulties. But in spite of all doubts and questionings as to the practicability of dealing with it successfully, by means other than such as are advocated by tariff reformers, there are speculative enthusiasts sanguine enough to affirm that a remedy for unemployment is to be found. They assure us that the sovereign panacea for this dis-'ease in the social body is "insurance;" and although they cannot wholly conceal a disquieting misgiving as to whether there may not be a still more potent remedy evolvable from reform of the conditions affecting employments most capable of regulation and stability, they, with a hopefulness we cannot but admire even whilst we cannot share it, cling to the conviction that the social and industrial evils attendant upon unemployment are to be got rid of through some system of insurance. Old age pensions have not banished poverty nor have they lessened the poor-rate. Our friendly societies, magnificently beneficint as they have proved socially, have not altogether bridged over the emptiness and distress that lies between "ont-of-work" and "reemployment;" nor do the supplementary efforts of either trade union organizations or Government labor exchanges, prove greatly helpful in mitigating the evils of idleness, whether enforced or voluntary, among our industrial workers. Whether any scheme of insurance can accomplish what these existing organizations have as yel failed to do is a question which only practical experience can finally answer. We, for our own part, have fullesst belief in the social and economic benefits which insurance can confer, and we should heartily rejoice at any success resulting from the introduction of a national system of insurance against unemployment, but, frankly, we have doubts as to the efficacy of insurance as a practical remedy in the direction here indicated. Insurance must actuarially have reliable data on which to base its calculations and conclusions. In the case of life, fire, casualty, and other branches of the insurance business, such data are available, though in some departments not perhaps as fully as desirable but in this exceptional problem of unemployment, subject to so many and various disconcerting and unexpected interruptions, where are the data to guide the expert in formulating his novel scheme, and where is he to find the requisite stability and security? Sir H. Llewellyn Smith perceives the difficulty. He would evade it by resort to "a State subvention and guarantee." Thus we arrive at a system of State insurance and a system devoted to conditions admittedly lacking the stability, regularity and security essential to finan-

A scheme of the nature outlined by Sir H. L. Smith must, of course, be a Government undertaking, and be buttressed by the principles of "compulsion" and "contribution." It cannot but be compulsory and contributory. Therefore it must be operated under the authority and guarantee of the State. And in that case, if the experiment result in an excessive depletion of funds out of safe proportion to income, there would remain resource to the "guarantor," namely, the taxpayer, who, as in all these quasi-Socialistic adventures must be the ultimate bearer of the risk, and indeed of the final burden. No insurance society, however enterprising, would care to venture on the experiment. It is an experiment that has before been tried and with results anything but encouraging. Some twenty years ago the city of Berne, in Switzerland, opened the first municipal bureau of insurance against unemployment that the world has ever seen. As a voluntary system it was not a success, while an attempt to introduce compulsion was defeated owing to the opposition of the more efficient and better paid workmen, who bitterly objected to being taxed for the benefit of their less capable comrades, the industrial wastrels. doubt such difficulties as those encountered at Berne are not wholly outside the cautious anticipations of Sir H. Llewellyn Smith. He tries to suggest methods of meeting them. While adding a State subvention to the relief already provided by trade unions for unemployed

members, he would take precautions not to make idleness too attractive, and in his anxiety to encourage thrift and industry while relieving distress consequent on legitimate unemployment, he uses some of the strongest arguments which were advanced in support of compulsory and contributory old age pensions, but were so strangely ignored by the Government in framing their hurried and haphazard legislation. Sir H. L. Smith confesses that "he finds something stimulating in adventure." This insurance adventure of his may not be without its interesting uses as a subject for academic debate at a British Association meeting, but, immature as premature, it is hardly of a kind seriously to be put into concrete shape and practical operation nor, least of all, is it one that insurance experts and insurance companies are likely to look upon with undiluted favor. If, as has been stated, the Government have an unemployment insurance scheme ready for introduction to Parliament, it is to be hoped that more care and thought have been given to the drafting of it than were given to the hasty and, as we think, ill advised and worse devised scheme of old age pensions. To insure the working classes against the risks of unemployment is an infinitely more risky business than that of providing "pensions" for indigent old age. Even Sir H. Llewellyn Smith, in foreshadowing what may prove to be an outline of the Government scheme, dilates more upon the many things it " must not do' rather than upon what it "will do." Before we can form any just notion of what the measure is likely to effect, we must, of course, see the bill itself. It is, no doubt, an experiment, or, as Sir H. L. Smith himself seems to recognize, "an adventure"-a leap into the unknown, apparently without a chart and without a

#### Human Conservation.

Boston News Bureau.

Much is heard just now of physical valuation, of conservation, of census showings, but of one primary phase of all three we ordinarily hear or think little. That is the valuation and the conservation of humanity and the toil of its needlessly sick and untimely dead.

If the population of Lynn or Des Moines or Trenton were blotted out, the happening would be recognized as a calamity. Yet it is now announced that in 1909 about as many people perished of tuberculosis, or 81,720. Pneumonia destroyed 70,033 more. The two together killed 311 out of every 100,000 persons.

This grim bulletin throws light on one great cause of economic loss in the United States—from preventable disease and accident. Our mortuary statistics present a striking picture. More than 600,000 lives, each worth \$1,700 to the community as an investment, are needlessly sacrificed each year; annually there occurs over 2,000,000 accidents, resulting in 35,000 deaths, of which at least half are reckoned preventable. Of our 91,000,000 people there are at any one time 3,000,000 seriously ill, of whom 1,000 000 are in the working period of life, entailing an annual monetary loss of \$1,250,000,000, or nearly the value of all our imports. Of these invalids 500,000 are consumptives, of whom 75 per cent, might be saved. Preventable causes kill 72 Americans every hour.

We have a national bureau, with cabinet head, to look after animals, plants, soils; none to care for human beings. Our 150 largest cities spend but 1.8 per cent. of their annual budget on health, contrasted with 23 per cent. spent on property protection by police and fire service. In New York city, foremost though it is in civic care of health, there is spent \$8,000,000 a year on the fire department to combat a fire loss of \$9,500,000, while protection of life gets \$2,450,000 where there is involved an annual loss of \$56,000,000. A smallpox epidemic once cost Philadelphia \$22,000,000 which less than \$1,000,000 might have prevented. Our scale of economic values has been distorted, as between men and chattels.

Yet, in a world growing better, there has been tremendous progress. Smallpox, now a rarity, killed 50,000,000 in the 18th century. Scurvy, typhus and cholera, which decimated navies, armies and cities, have been virtually stamped out. Yellow fever, now extinct in the United States, caused 150,000 deaths before the mosquito culprit was indicted; then in two years, the death rate in Havana fell from 693 to 4 per 100,000. The span of life is lengthening 14 years per century in Massachusetts and 17 in Europe, while

holding stationary in backward nations like India. The American death rate from typhoid has decreased 54 per cent. since 1880, and from diphtheria 80 per cent., and yet the two still claim over 40,000 victims yearly.

That further progress is certain may be credited not only to medical science, but to growing individual, corporate and civic consciousness. The individual knows and follows better the simple laws of food, drink, air and sleep. The community uses schools and parks, wipes out slums, enacts pure food laws, looks after water, milk, sewerage, etc. Enlightened selfishness enlists the insurance companies. The same, if not so strong a motive, actuates a host of corporations, that now see huge dividends in efficiency to follow moderate investments on their workers' welfare.

Perhaps the most significant testimony is the Rockefeller millions pledged to the conquest of disease. They represent still an abhorrence of waste and loss.

#### The Velocity of Money.

The Independent.

The IVall Street Journal has called attention to some recent figures regarding the velocity of money, or the number of times a given coin or banknote is used for payments in a given interval of time. The tendency of money to take unto itsef wings and fly away has long been known, but the speed with which it passes from hand to hand has not been so clear. The subject is, however, one that has engaged the attention of financiers for more than a century. Only recent y has it been possible to assemble sufficiently complete data satisfactorily to determine the velocity of money. In 1-93 Professor Jevons wrote:

"If we knew the amount of exchanges effected and the quantity of currency used, we might get, by division, the average number of times the currency is turned over; but the data are quite wanting."

In 1894 the data that Professor Jevons lacked was obtained and the velocity of money was determined and published. The figures showed the passing of money units from hand to hand to be 51.4 times a year, or approximately once a week.

Since then, the extension of the raifway, telegraph and telephone systems, not here to mention anything else as a contributing cause, has so greatly increased the velocity of money that it is safe to say that it will reach 60 during the present year in the United States. The result has been ascertained by means of the employment of the factors contemplated by Professor Jevons, viz., the total of exchanges and the quantity of currency in circulation. The first, according to The Wall Street Journal, being computed at \$186,000,000,000, as derived from Clearing House figures, and the latter at \$3,100,\_ 000,000, as reported by the Treasury. The bearing that the velocity of money has upon its efficiency, when aided by the modern devices of credit, is exceedingly interesting when viewed under the influence of its velodity as thus set forth. The various functions of money are, of course, considerably affected by velocity, and as it ranges from slow to fast, so is power diminished and increased.

"EVERY day brings with it a broader interpretation of business—an added dignity to printed words. They are beginning to show that the business man has vision; and the best of these printed words have in them an appeal to the imagination, a 'something' about them that reads an uplift into commercial intercourse.

"The day is almost here when the best of all the world's products will be offered in print and when the best of the world's business men will so offer them. When this day actually does come, the logic of circumstance will force all men who make good goods, and who barter them honestly, to set the value and character of their wares also to printed words, and the channels of commerce will then be closed to shoddy goods and shoddy merchants.

"Commerce unifies the human race. Every social, ethical, and economic problem which clamors for solution to-day is bound up with this very exchange of commodities, an exchange which is based more and more upon the printed word. It is safe to say that our ideal and our ethics, no less than our standard of living, are influenced more largely by the broad dissemination of business information through printed words than upon the circulation of idealistic or ethical literature."

—From "The Value and Vogue of the Printed Word," by Douglas N. Graves, in the July Advertising and Selling.

#### The Week.

Dun's Review

The trade recession, although plain, continues irregular. Among the larger divisions the dry goods trade makes about the best showing, while the iron and steel trade is running much below capacity. Measuring by producing capacity may, however, not give the truest test of the situation, as in nearly all branches of industry producing capacity has in recent years been carried to the highest point of possible consumption. Actual business for immediate needs is in most branches large, but there is comparatively little buying for future or speculative requirements. In dry goods this tendency is manifesting itself, and as it serves to keep stocks low it makes for a strong economic position, especially as retail distribution aggregates large. It is notable in view of all these conditions that building operations, although falling behind somewhat in some localities, are, taking the country over, so large. Recent census figures reveal the rapid growth of our cities; this is an era of home building. Market conditions continue to be dominated by financial developments and the advance in the rates of discount by the Banks of England and Germany is the most important event of the week, as these banks so largely control the money market throughout the world. Our own national bank returns have, however, been on the whole reassuring, and the new activity in bonds, the sales of which during the past fortnight are estimated at \$50,000,000, a considerable part of which were placed abroad, is an encouraging incident. The belief in a bumper crop of corn is confirmed by the recent weather reports, and this would naturally fix the state of trade during the coming year, but for other developments, which tend to keep the situation confused and doubtful. September failures show liabilities much larger for the month than last year although far less than in 1908. Manutacturing makes a less favourable showing than the trading class. Railroad earninsg in three weeks of September increased 2.7 per cent. Bank clearings outside New York declined 0.5 per cent, and in New York fell behind 18.9. Foreign commerce of New York in the latest week aggregated \$28,030,386, against \$27,743,125 in 1909 and \$25,430,992 in 1908. Imports were \$3,843,420 in excess of exports as compared with \$7,311,239 excess last year.

Some tendency toward firmness is apparent in certain departments of iron and steel, although in general the outlook is sufficiently uncertain to make consumers cautious in contracting for future requirements, and most of the present demand is for immediate needs only. Encouragement is afforded, however, by the insistence of buyers for prompt deliveries on finished materials and by the liberal tonnage of rails being booked for export. These foreign orders include an additional 10,000 tons to be shipped to Mexico, and while domestic business is not heavy, some reinstatement of postponed contracts is reported. The situation in pig iron is confusing; both producers and consumers hold divergent views in the matter of prices. A substantial volume of business has been placed for wire goods and contracts for structural material aggregate a good tonnage on the basis of \$1.40 at Pittsburg. Demand for plates is somewhat lighter, with a tendency toward slightly lower quotations.

Contradictory conditions prevail in dry markets. Dress goods and men's wear for immediate shipment are in better demand, while spring business is limited. Dress ginghams and sub-count prints in cotton goods are being ordered freely, but staple domestics are very quiet, although there is a moderate demand for print cloth yarn goods for printers and converters' use, sales at Fall River last week running ahead of production. A contraction in trade, influenced by financial conditions, is plainly visible and jobbers are making unusual efforts to keep stocks low until stock taking time. Mills continue to curtail in cotton centres and until the cotton crop is matured selling agents are slow to move on prices for staples. Yarns rule generally quiet, with some improvement noted in the call for worsteds. The silk trade shows steadiness and better tone.

Eastern footwear manufacturers are receiving larger orders for certain kinds of goods and business again shows improvement this week, but other lines are as slow as ever. Some New England factories are operating full time. The price question is no longer the disquiring element that it has been, as values are firm.

If the exchange of products between the United States are and Canada is to be in greater volume than in the past it must be altogether because each country needs something that the other can most conveniently supply. We do not import the products of the United States as turbing element that it has been, as values are firm.

Trade in sole leather is improving, with sizable sales of union backs reported recently in the Boston market and tanners asking firmer values on about all tannages. Upper stock, on the other hand, continues quiet and unsatisfactory. Belting butts are selling well, with a sale of choice tannage in the Eastern market at 46c. as a basis for No. 1 light weights. Packer hides continue strong and some varieties of branded stock are about 1/4c, higher, but country hides are weak and unsettled, with a variety of quotations given on buffs. Foreign dry hides are strong, but European auctions are lower.

Expectations of a bullish government cotton report on Monday have been engendered by recent advices from private sources. Depression in wheat continues in response to bearish statistics and slack cash demand. European supplies are much larger than a year ago and stocks at domestic points steadily accumulate, while export bids are still out of line. Receipts at the West, however, were much smaller than in 1909, 7,116,842 bushels this week comparing with 12,496,410, and shipmeuts from all ports of the United States, flour included, amounted to only 943,921 bushels agianst 1,-762,025 last year. Corn continues to recede in value because of a general belief in a bumper crop. Frost has appeared in scattered localities, but without serious effect and practically all of the crop is now beyond danger. Arrivals of 3,598,923 bushels compared with 3,411,585 a year ago, while Atlantic coast exports were 223,367 bushels, against only 35,435 in 1909.

Liabilities of commercial failures thus far reported for September amounted to \$11,686,542, of which \$7,021,516 were in manufacturing, \$4,369,411 in trading and \$295,615 in other commercial lines. Failures this week numbered 219 in the United States against 236 last year, and 28 in Canada compared with 28 a year ago.

#### A Stiff Upper Lip.

London Globe.

"Tell your people to keep a stiff upper lip and they will get better treatment from the United States," is the message to Canadians of Mr. Eugene Poss, one of the members of Congress from Massachusetts, and leader of the New England movement for better trade relations with Canada. Mr. Poss, in the course of an interview with Mr. Hammond, put his views very emphatically, and it will be well worth while to remember his advice. The New England leader believes that the United States should reduce her duties to a level with those of Canada as an evidence of good faith and as a basis of negotiation for further extension of trade. He does not suggest that this should be done for the benefit of the Canadian people. He is in favor of the removal of the duty on food and other classes of our exports to the United States whether we take off the corresponding duties or not, because the United States needs those things, and Congress is only standing in its own light when it subjects them to any duty.

As Mr. Foss speaks so thousands of influential men in New Zealand think. They quite understand Sir Wilfrid Laurier's attitude toward Washington. They admit that in holding to moderate rates of duty Canada has chosen the better part, and they want their own rulers to lower the duties of the United States on Canadian products, not as one would lime a twig for an unwary bird, with the intent of catching Canada, but as evidence that they recognize the value of better trade relations to the people of the United States.

Canada had already determined to keep a stiff upper lip. Sir Wilfrid Laurier made that plain when he announced that the preferential tariff on British goods would remain in force so long as the Liberal party remained in office. He made it plain when he declared that Washington must initiate any future negotiations, and he is certain to make it plain when the negotiations are begun and the respective positions of the two nations, are stated. Canada has her own national destiny to work out, and if there is still any lingering belief in the minds of the public men of the United States that Canada can be bribed into giving up her high destiny by a favorable trade treaty Sir Wilfred Laurier and his colleagues may be trusted to dispel it. If the exchange of products between the United States and Canada is to be in greater volume than in the past it must be altogether because each country needs something that the other can most conveniently supply. a token of esteem; we buy them because we need them.

The sooner we rid our minds of the idea that sentiment governs international trade the sooner will this whole matter of better trade relations be placed upon a proper basis. Great Britain and Germany find in each other's territory very great markets, but no one has ever suggested that this huge interchange of trade menaces the political independence of either country. When we in Ontario warm ourselves with Pennsylvania coal we are not destroying Canadian nationality by stealth, When thousands of operatives in our cotton factories are kept busy manufacturing raw cotton that we must for all time import in large quantities from the Southern States because we cannot grow it ourselves they are not promoting annexation. They are doing precisely what Mr. Poss wants the United States to doimporting foreign products because they need them for their own benefit.

Of our imports from the United States, those imports that seem to many honest men to be a menace to the country's national life, a very large proportion consists of things that we could not do without. Canada's imports of duty-free goods during the year ending in March, 1910, totalled \$148,568,000, and of this immense sum no less than \$104,667,000 consisted of duty-free goods from the United States. Even of the \$118,-834,000 of dutiable goods from the United States a large proportion consisted of absolutely necessary things that we cannot get elsewhere. Of this nature is bituminous coal, which we imported last year to the value of over \$13,000,000, taxing ourselves on every ton of it, although hundreds of Ontario factories depend on it for power. Does anyone suppose that the fabric of Canadian nationality will crumble to pieces if we make a bargain by which Nova Scotia coal shall be given free entry into New England and soft coal from Pennsylvania shall come into Ontario duty free? The idea is absurd.

Take some of our other big imports from the United States. We brought in of green and dried fruits \$6,475,000 worth. Does patriotism require us to do without oranges, grape fruit, lemons and other fruits we cannot grow for ourselves? We took \$9,361,000 of raw cotton, almost sixteen million dollars' worth of hard coal, over five million dollars' worth of Indian corn, over five million dollars' worth of rubber or rubber goods (of which over four millions was crude rubber), hides to the value of \$1,760,000, and no less than \$6,921,000 worth of unmanufactured iron, so necessary to our industries that it came in duty free. Included in the totals of free imports from the United States were \$7,613,000 of settlers' effects, nearly three million dollars' worth of tobacco leaf, and over eight million dollars' worth of wood of various sorts used in our factories. It is not too much to say that without the supplies they draw from the United States half of our industries would close down to-morrow. We cannot live to ourselves in an industrial sense any more than can the United States. The two nations need each other. The interchange of foodstuffs, of raw materials, and of manufactured goods must inevitably increase year by year. It is because we in Canada know that the United States needs the articles we can send them as much, and perhaps a little more than we need the things we get from them, that we shall take the advice of Mr. Poss and keep a stiff upper lip.

THE shipments of the Dominion Coal Co. for the year show a very substantial increase over 1909, as is indicated by the following figures:

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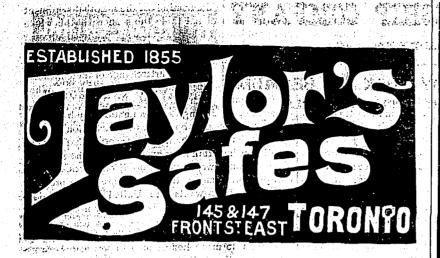
### IMPERIAL BANK OF CANADA

DIVIDEND No. 81.

Notice is hereby given that a dividend at the rate of Eleven per cent (II pc) per annum upon the Paid-up Capital Stock of this Institution has been declared for the three months, ending 31st October, 1910, and that the same will be payable at the Head Office and Branches on and after Tuesday, the 1st day of November next.

The Transfer Books will be closed from the 17th to 31st of October, 1910, both days inclusive. By order of the Board.

D. R. WILKIE, General Manager Toronto, 21st September, 1910.



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Notice is hereby given that a Dividend at the rate of eight per cent. per annum, upon the Paid-up Capital Stock of this Bank for the current quarter will be payable at the Head Office and Branches on and after first day of October next.

The Transfer Books will be closed from the 15th to the 30th instant, both days in-

By order of the Board,

J. MACKINNON,

General Manager.

Sherbrooke, September 1st, 1910.

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NOTICE is hereby given that a dividend of two per cent. for the current quarter, being at the rate of eight per cent. per annum, on the paid-up Capital Stock of this Corp ration, has been declared, and that the same will be payable on and after Saturday, the first day of October next, to Shareholders of record at the close of business on the fifte enth day of September.

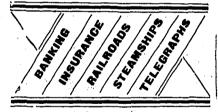
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GEO. II. SMITH, Secretary.

Toionto, August 31st 1910.

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PASSENGER—Leave Sherbrooke daily 9.23 a.m arrive Levis 2.20 p.m. arrive Quebec 2.25 p.m.

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A NY even numbered section of Dominio Lands in Manitoba, Saskatchewan and Alberta, excepting 8 and 26, not reseved, may be homesteaded by any person who is the sole head of a family or any male over 18 years of age, to the extent of one-quar ter section of 160 acres, more or less.

Application for entry must be made by person by the applicant at a Dominion Lands agency or Sub agency for the district in which the land is situate. Entry by proxy may, however, be made at an Agency on certain conditions by the father, mother son, daughter brother or sister of an intending homesteader.

The homesteader is required to perform the homestead duties under one of the following plans:

(1) At least six months' residence upon and cultivation of the land neach year for three vears

(2) A homesteader may, if he so desires. erform the required residence duties by living on farming land owned solely by him not less than eighty (80) acres in extent, in the vicinity of his homesteal. Joint own ership in land will not meet this require

(3) If the father for mother, if the father is deceased) of a homesteader has permanent residence onfarming land owned solery by nim, not less than eighty (80) acres in exupon a homestead entered for by him in the vicinity, such homesteader may perform his

vicinity, such homesteader may perform his own residence duties by living with the father (or mother).

(4) The term "vicinity" in the two preceding paragraphs is defined as meaning not more than nine unless in a direct line, exclusive of the width or road allowances crossed in the measurement

(5) A homesteader intending to perform his residence duties in accordance with the above while living with parents or on farming land owned by himself, must notify Agent for the district of such intention.

Agent for the district of such intention.

Six months' notice in writing must be given to the Commissioner of Dominion Lands, at Ottawa, of intention to apply to patent

W. W. CORY
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