

Technical and Bibliographic Notes / Notes techniques et bibliographiques

The Institute has attempted to obtain the best original copy available for filming. Features of this copy which may be bibliographically unique, which may alter any of the images in the reproduction, or which may significantly change the usual method of filming, are checked below.

L'Institut a microfilmé le meilleur exemplaire qu'il lui a été possible de se procurer. Les détails de cet exemplaire qui sont peut-être uniques du point de vue bibliographique, qui peuvent modifier une image reproduite, ou qui peuvent exiger une modification dans la méthode normale de filmage sont indiqués ci-dessous.

Coloured covers/  
Couverture de couleur

Coloured pages/  
Pages de couleur

Covers damaged/  
Couverture endommagée

Pages damaged/  
Pages endommagées

Covers restored and/or laminated/  
Couverture restaurée et/ou pelliculée

Pages restored and/or laminated/  
Pages restaurées et/ou pelliculées

Cover title missing/  
Le titre de couverture manque

Pages discoloured, stained or foxed/  
Pages décolorées, tachetées ou piquées

Coloured maps/  
Cartes géographiques en couleur

Pages detached/  
Pages détachées

Coloured ink (i.e. other than blue or black)/  
Encre de couleur (i.e. autre que bleue ou noire)

Showthrough/  
Transparence

Coloured plates and/or illustrations/  
Planches et/ou illustrations en couleur

Quality of print varies/  
Qualité inégale de l'impression

Bound with other material/  
Relié avec d'autres documents

Continuous pagination/  
Pagination continue

Tight binding may cause shadows or distortion along interior margin/  
La reliure serrée peut causer de l'ombre ou de la distorsion le long de la marge intérieure

Includes index(es)/  
Comprend un (des) index

Blank leaves added during restoration may appear within the text. Whenever possible, these have been omitted from filming/  
Il se peut que certaines pages blanches ajoutées lors d'une restauration apparaissent dans le texte, mais, lorsque cela était possible, ces pages n'ont pas été filmées.

Title on header taken from: /  
Le titre de l'en-tête provient:

Title page of issue/  
Page de titre de la livraison

Caption of issue/  
Titre de départ de la livraison

Masthead/  
Générique (périodiques) de la livraison

Additional comments: /  
Commentaires supplémentaires:

This item is filmed at the reduction ratio checked below /  
Ce document est filmé au taux de réduction indiqué ci-dessous.

10X	12X	14X	16X	18X	20X	22X	24X	26X	28X	30X	32X
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



**WEILER BROS.**

Fine New Oak Bedroom Suites,  
Elegant Oak Sideboards,  
Artistic Oak Hall Stands,  
Beautiful Oak Secretaries,

—ALSO—

Nice Variety of Curtain Pongee  
Drapery, Very Rich and  
Silky in Appearance, at a  
Low Price.

51 TO 55 FORT STREET,  
VICTORIA, - - B. C.

**E. G. PRIOR & CO.,**

Cor. Johnson and Government Sts.,  
VICTORIA, B. C.  
BRANCH AT KAMLOOPS.

IMPORTERS OF

**IRON AND STEEL,**

**HARDWARE,**  
AGRICULTURAL IMPLEMENTS,  
Wagons and Buggies,  
LOGGERS AND CANNERIES SUPPLIED.

The Leading House in B. C.

ENQUIRIES SOLICITED.

**NATIONAL MILLS,**

MANUFACTURERS OF

*Rolled Oats, Oatmeal, Pearl  
Barley, Split Peas, Etc.*

ALSO DEALERS IN

*Hay, Grain, Mill Feed,  
Grass Seeds, Etc., Etc.*

**THE BRACKMAN & KER  
MILLING CO. LT'D.**

**VICTORIA, - B. C.**

**J. A. SKINNER & CO.**  
(ESTABLISHED 1850.)

WHOLESALE

Crockery, Glassware,  
Lamp Goods, Etc.  
VANCOUVER, B. C.

MAIN OFFICE AND WAREHOUSE:  
TORONTO, - - CANADA.

**BAKER BROS. & CO.**

∴ VANCOUVER ∴ (L'TD.)

Commission Merchants  
— and Shipping Agents.

IMPORTERS OF

**WINES, LIQUORS AND GROCERIES.**

Any Description of Goods Imported to Order.

HEAD OFFICE:

6 Chapel Walks, Liverpool, Eng.

**TURNER, BEETON & CO**

Commission Merchants

—AND—

Importers

H. C. Beeton & Co., 38 Finsbury Circus,  
London.

Indents executed for any description of  
European or Canadian Goods.

AGENTS FOR

**GUARDIAN ASSURANCE CO.,**  
**NORTH BRITISH AND MERCANTILE**  
**INSURANCE CO.**

**BELL-IRVING ∴  
∴ & PATERSON**  
VANCOUVER

**SHIPPING AGENTS**

Wholesale & Commission Merchants

AGENTS FOR THE

**Anglo-British Columbia Packing  
Company, Limited.**

**North China (Marine) Insurance  
Company, Limited.**

**BELL-IRVING, PATERSON & CO.,**  
NEW WESTMINSTER.

**BANK OF BRITISH COLUMBIA**

Incorporated By Royal Charter, 1862.

Capital Paid up..... (£200,000) \$3,000,000  
Reserve Fund..... (£200,000) \$1,000,000

LONDON OFFICE:

80 LOMBARD STREET, E. C., LONDON.

Branches at

San Francisco, Cal.; Portland, Or.;  
Victoria, B.C.; New Westminster, B.C.  
Vancouver, B.C.; Kamloops, B.C.;  
Seattle, Washington, Nanaimo, B.C.;  
Tacoma,

Agents and Correspondents:

IN CANADA—The Bank of Montreal and  
branches, Canadian Bank of Commerce, Im-  
perial Bank of Canada, Molsons Bank, Com-  
mercial Bank of Manitoba and Bank of Nova  
Scotia.Correspondents throughout the United  
Kingdom and in India, China, Japan, Austr-  
alia and South America.UNITED STATES—Agents Bank of Montreal,  
59 Wall Street, New York; Bank of Montreal,  
Chicago.Telegraphic transfers and remittances to and  
from all points can be made through this bank  
at current rates.Collections carefully attended to and every  
description of banking business transacted.

THE BANK OF

**BRITISH NORTH AMERICA.**

Incorporated by Royal Charter.

Paid up Capital... .. £1,000,000 Stg.  
Reserve Fund..... £265,000 "

LONDON OFFICE:

CLEMENS LANE, LOMBARD ST. E. C.

COURT OF DIRECTORS:

J. H. Brodie, E. A. Hoare,  
John James Cater, H. J. B. Kendall,  
Gaspard Farrer, J. J. Kingsford,  
Henry R. Farrer, Frederic Lubbock,  
Richard H. Glyn, George D. Whatman.

Secretary, A. G. Wallis.

HEAD OFFICE IN CANADA—St. James St.,  
Montreal.

R. R. GRINDLEY, General Manager.

E. STANLEY, Inspector.

Branches and Agencies in Canada.

London, Kingston, Fredericton, NB  
Brantford, Ottawa, Halifax, N.S.  
Paris, Montreal, Victoria, B.C.  
Hamilton, Quebec, Vancouver, BC.  
Toronto, St. John, N.B., Winnipeg, Man.  
Brandon, Man.

Agents in the United States.

NEW YORK—H. Stikoman and F. Brown-  
field, Agents.SAN FRANCISCO—W. Lawson and J. C.  
Welsh, Agents.Have facilities for collection and exchange in  
all parts of the world.**BANK OF MONTREAL.**

ESTABLISHED IN 1817.

INCORPORATED BY ACT OF PARLIAMENT.

Capital (all paid up)..... \$12,000,000  
Reserve Fund..... 6,000,000

HEAD OFFICE, MONTREAL.

Hon. Sir D. A. SMITH, K.C.M.G., President.  
Hon. G. A. DRUMMOND, Vice-President.

S. CLOUSTON... General Manager.

BRANCHES AND AGENCIES IN CANADA.

Montreal..... H. V. Meredith, Manager.  
West End Branch, St. Catherine St.  
Almonte, O. Hamilton, O. Quebec, Q.  
Belleville, O. Kingston, O. Regina, Ass'a  
Brantford, O. Lindsay, O. Sarnia, O.  
Brockville, O. London, O. Stratford, O.  
Calgary, NWT. Moncton, N.B. St. John, N.B.  
Latham, N.B. Nelson, B. C. St. Mary's, O.  
Chatham, O. New Westmin- Toronto, O.  
Cornwall, O. ster, B.C. Vancouver, BC  
Fort William, O. Ottawa, O. Victoria, BC.  
Goderich, O. Perth, O. Wallaceburg, O.  
Guelph, O. Peterboro, O. Winnipeg, Man.  
Halifax, N.S. Pictou, O.AGENTS IN GREAT BRITAIN—London, Bank  
of Montreal, 22 Abchurch Lane, E. C.; C. Ash-  
worth, Manager. London Committee—Robert  
Gillespie, Esq., Peter Redpath, Esq.AGENTS IN THE UNITED STATES—New York,  
Walter Watson and Alex. Lang, 59 Wall  
street. Chicago, Bank of Montreal, W. Munro,  
Manager; E. M. Shadbolt, Assistant Manager.Buy and sell Sterling Exchange and Cable  
Transfers. Grant Commercial and Travelling  
Credits available in any part of the world.  
Drafts issued. Collections made at all points.**GREEN, WORLOCK & CO.,**

SUCCESSORS TO

**GARESCHE, GREEN & CO.,**

(ESTABLISHED 1873.)

**BANKERS,**

Government Street, Victoria, B. C.

A GENERAL BANKING business trans-  
acted.

DEPOSITS received on liberal rates of interest.

DRAFTS, ORDERS, TELEGRAPH TRANS-  
FERS and LETTERS of CREDIT issued direct  
on over 10,000 Cities in the United States, Can-  
ada, Europe, Mexico and China.

COLLECTIONS made at every point.

GOLD DUST purchased at highest market  
rates.

AGENTS FOR

*Wells, Fargo & Company.*

JOHN EARSMAN.

A. M. LEITCH

**JOHN EARSMAN & CO.**

Commission Agents,

**VICTORIA.**

Sole Agents for British Columbia for

Erie Preserving Co., St. Catherines, Ont.  
Lighthound, R lston & Co., Montreal.  
Amour Packing Company, Kansas City.  
Davenport Syrup Co., Davenport, Ia.  
J. D. Nordlinger, Groceries, New York.  
Monroe Brand Pure Condensed Milk.**CHIPMAN, MORGAN & CO.,**

SHIPBROKERS

—AND—

COMMISSION AGENTS,

632 Cordova Street, VANCOUVER, B. C.

Columbia Street, NEW WESTMINSTER.

AGENTS FOR:

China Traders' Insurance Co., Hong Kong.  
Dominion Cartridge Company, Montreal.  
Dick's Patent Gutta Percha and Canvas Belting,  
Rosendale Belting Company (Hair Belting).  
Merryweather & Co., Fire Hose, Engines, Etc.The Nanaimo Realty and Invest-  
ment Agency.**CHAS. DEMPSTER & CO**

COMMERCIAL STREET, NANAIMO.

REPRESENTING

The Federal Life Assurance Co'y.  
The Pacific Coast Fire Insurance Co'y.  
The British America Fire Insurance Co'y.Nanaimo Property—both city and suburban  
—a specialty.

OUTSIDE CORRESPONDENCE INVITED.

**THOMAS RYAN,**

—DEALER IN—

**BOOTS AND SHOES**

ALSO AGENT FOR THE CELEBRATED

**Lycoming American Rubbers,**

EVERY PAIR WARRANTED.

Letter orders will receive prompt attention.

— BOX 631. —

WINNIPEG, MANITOBA.

**Findlay, Durham & Brodie****COMMISSION MERCHANTS**

AGENTS FOR

The Northern Fire Assurance Company  
of London,The British and Foreign Marine Insur-  
ance Company of Liverpool,The Royal Mail Steam Packet Com-  
pany of London,The British Columbia Canning Com-  
pany (Limited) of London.

CANNERIES:

Deas Island, Fraser River,  
Haas River Fishery,  
Windsor Cannery, Skeena River  
Rivers Inlet Cannery,Victoria Cannery, )  
Victoria Saw Mills, ) Rivers Inlet.—O—  
London Office:

43 to 6 Threadneedle Street.

**WULFFSOHN AND  
BEWICKE,**

(LIMITED,)

BANKERS,

*Financial, Real Estate, In-  
surance and General  
Agents.*BANKING AND STOCKBROKING DEPARTMENT.  
Bills discounted, Checks collected, Exchanges  
effected, Corporation Bonds, Mining Stock, Gas  
and all other Company Shares bought and  
sold, and every kind of Broking Business trans-  
acted.Drafts and Telegraphic Transfers to every part  
of the world. Money advanced on approved  
security.

REAL ESTATE AND INSURANCE DEPARTMENT.

Building Estates financed, Real Estate bought  
and sold, Rents collected, Full Charge and  
Management of Estates undertaken for non-  
residents. Life, Fire and Marine Insurances  
effected with the leading offices of the world.

REPRESENT:

Equitable Life Assurance Society of N. Y.  
Union Insurance Society of Canton (Marine)  
Connecticut Fire Insurance Co. of Hartford.  
Lancashire Fire Insurance Co.  
Moodyville Lumber and Saw Mill Co., Ltd.  
Mercantile Development Co., Ltd. London.  
Hamburg-American Packet Co.**Wulffsohn & Bewicke, Lt'd.**

524 and 526 Cordova St., Vancouver,

—AND—

Dock House, Billiter St., London, Eng.

JOHANN WULFFSOHN,

Managing Director.

**Chas. Gordon & Co.,**

214 CARRALL STREET, VACOUVER,

SOLE AGENTS FOR B. C.

—OF—

Max Sultain Champagne, Reims  
Extra quality. Extra dry.Messrs. Phillips & Co's London,  
England, Cocoas and Chocolates.  
4 prize medals.Johannis Brunnen Natural Min-  
eral Waters.—The King of table water.  
It is most gratifying, pure or mixed with  
wine or spirits.

**ROCK BAY SAWMILL**

(ESTABLISHED 1858.)

32 Constance St., Victoria, B. C.

**WM. P. SAYWARD,**

Manufacturer and Dealer in

**ISLAND LUMBER AND SPARS.**

Importer and Dealer in

Doors, Windows and all kinds of Dressed Lumber, Etc.

CONSTANTLY ON HAND A GOOD SUPPLY OF BUILDING LUMBER.

Prepared to Cut Lumber to Order at Short Notice.

**F. C. DAVIDGE & CO.**

Commission Merchants

—AND—

**\* IMPORTERS \***

**JAPANESE PRODUCE**

AND

Manufacturers' Agents.

**Upton Line of Steamships**

**CHINA AND JAPAN.**

**CAMPBELL & ANDERSON,**

Wholesale

Shelf and Heavy Hardware, Crockery, Glassware, Lamp Goods, Stoves and Tinware

Catalogues and prices sent on application. Special attention paid to Interior orders.

616 Columbia Street, New Westminster.

**VICTORIA STEAM BAKERY.**

**M. R. SMITH & CO.,**

WHOLESALE AND RETAIL

**CRACKER BAKERS,**

VICTORIA, B. C.

Office: 57 Fort St. Factory: 91 Niagara St.

**T. B. PEARSON & CO**

Manufacturers of Clothing,

OVERALLS, : SHIRTS, : &c.

Salesroom and Factory:

YATES ST., NEAR ORIENTAL HOTEL,

VICTORIA, B. C.

**NICHOLLES & RENOUF**

—DEALERS IN—

**HARDWARE, BAR IRON, FARM**

**AND MILL MACHINERY**

**MINING SUPPLIES.**

Coach, Car & House Painters Supplies

S. E. COR. YATES AND BROAD STS.

TELEPHONE 82.

P. O. BOX. 86.

**VICTORIA, B. C.**

**JAS. COLLCUTT & CO.,**

532 HASTINGS ST., VANCOUVER.

AGENTS FOR B. C.

Ports, Sherries, Burgundies, Clarets, Chablis and Sauternes shipped direct by the following well known firms:

GONZALEZ, BYASS & CO.—SHERRIES, Jerez de la Frontera.

HUNT, ROUPE, TEAGE & CO.—PORTS, Oporto.

J. CALVET & CO.—CLARETS, BURGUNDIES, CHABLIS AND SAUTERNES, Bordeaux.

—:O:—

Other descriptions of wines, brandy, whiskey, gin and foreign liqueurs at shipping prices.

Spanish brandy, equal in character and finish to French, but considerably cheaper, will shortly be quoted.

REPRESENTED BY Welch & Co., San Francisco.

REPRESENTED BY R. D. Welch & Co., Liverpool

**R. P. RITHET & CO.,**

(LIMITED.)

WHARF STREET, VICTORIA, B. C.

**WHOLESALE \* MERCHANTS.**

**SHIPPING AND INSURANCE AGENTS.**

**AGENTS FOR**

- Queen (Fire) Insurance Company.
- Maritime (Marine) Insurance Company.
- Reliance (Marine) Insurance Company.
- New Zealand (Marine) Insurance Company.
- Thames & Mersey (Marine) Insurance Co.
- Straits (Marine) Insurance Company.
- Sun (Marine) Insurance Company.
- Sea (Marine) Insurance Co.

Moodyville Saw Mill Co., of Burrard Inlet.

**SALMON CANNERY AGENCIES.**

**FRASER RIVER:**

- Delta Canning Co's Maple Leaf Brand.
- Laidlaw & Co's Dominion Brand.
- Wellington Packing Co., Wellington Brand.
- Harlock Packing Co's Brand.

**NORTHERN AND SKEENA RIVER:**

- Wannuck Packing Co's Rivers Inlet Clipper Brand.
- Standard Packing Co., Skeena River, Neptune Brand.
- Skeena Packing Co., Skeena River, "Diamond C" Brand.
- Lowe Inlet Packing Co., Lowe Inlet, "Diamond C" Brand.
- Cascade Packing Co., Naas River, Cascade Brand.

Giant Powder Co., Works: Cadboro Bay, all grades of Giant Powder and Judson Powder manufactured and kept on hand.

Columbia Flouring Mill Co. of Enderby.

Pacific Coast Steamship Co's line of Steamers between Victoria and San Francisco

W. H. SOULK.

A. E. STEVENS.

ALEX. McDERMOTT

**BRITISH COLUMBIA PIONEER STEVEDORING CO., LTD.**

ESTABLISHED 1871.

Estimates Furnished for all Ports in B. C. Complete Appliances for all kinds of Stevedoring. Cash security given if required, and satisfaction guaranteed.

P. O. Box 507. Cable: Soule.

Vancouver, British Columbia

## TRADE AND COMMERCE.

COMMERCIAL JOURNAL OFFICE,  
Tuesday Morning, June 21.

## VICTORIA.

The most important feature of the past week was the inauguration of the Oriental steamship line in connection with the Northern Pacific Railway by the arrival of the Phra Nang from Hong Kong. This being the third line which makes this city its first and last port of call, indicates an increasing trade between this country and the Orient.

Business in all lines continues steady, with no special features. The demand for dry goods is falling off somewhat, the summer orders being mostly filled, and the trade at present is principally sorting and making preparations to show fall samples, with which travellers will go on the road in July and August. Merchants are buying in a conservative way, and principally in staple lines of all classes of merchandise.

Strong efforts are being made to curtail credits, and wholesale merchants are striving to introduce the note system of collecting accounts, rather than carrying open accounts with customers, and were all the wholesale trade to adopt this system it is claimed that it would have the desired effect.

## FRUITS AND VEGETABLES.

The following are the receipts of fruit and vegetables from San Francisco per SS. Puebla June 16. For Victoria—142 bxs oranges, 170 bxs apricots, 59 bxs peaches, 38 bxs plums, 5 bxs lemons, 4 sacks coconuts, 10 bxs pears, 59 bxs apples, 208 drawers and 193 bxs cherries, 73 crates bananas, 99 sacks onions, 731 sacks potatoes, 10 crates cabbage, 1 crate cauliflower, 35 cs tomatoes, 5 bxs cucumbers, 2 cs beans, 2 bxs garlic, 1 cs squash; total, 1,925 pkgs. For Vancouver—85 bxs oranges, 3 bxs lemons, 53 crates bananas, 9 bxs plums, 5 bxs peaches, 5 bxs gooseberries, 99 bxs apricots, 29 bxs peaches, 2 bxs apples, 1 sack coconuts, 11 cs tomatoes, 91 pkgs containing 363 bxs cherries, 145 sacks onions, 54 crates cabbage, 419 sacks potatoes, 22 sacks turnips, 29 sacks carrots, 2 bxs garlic, 8 bxs asparagus, 5 bxs beans, 4 bxs cucumbers, 4 crates cauliflower; total, 1,337 pkgs. Grand total, 3,262 pkgs.

A late advice from San Francisco says: "No more good navel oranges are coming on the San Francisco market. Plums are scarce at present but will be plentiful shortly." Bananas have declined about 25c a crate. All good oranges are somewhat higher. Mediterranean sweets and California Highlands have advanced 25c per case. Apricots are coming forward more freely and of better quality. The prices have been reduced 50c a case since last week. Pears continue the same. Green apples are coming forward more freely and the price has gone down considerable. Tomatoes have been received in fair quantities and are quoted at \$2.75 a box. Peaches in large boxes are quoted at \$1.75 a box. Cherries are slightly lower all round—black have been reduced 25c and white have declined 10c. Royal Anns were a little higher by last steamer, but were sold in many cases at the same price as ordi-

nary whites. Local cabbage has been received and finds a ready sale at 2½c per lb. Strawberries have been coming in quite freely both from Island points and from the Sound. The Sound berries sold for 8c per lb. and the native Island berries for 10c, and 15c was paid for prime local fruit. A small quantity of early California carrots and turnips were received by last steamer, also a little garlic, but not sufficient to give quotations. Business in the fruit and vegetable line continues active. Quotations are: Oranges—Riverside seedlings, \$3 to \$4, navels, \$5 to \$6; Mediterranean sweets, \$4 to \$4.25; California Highland oranges, \$4 to \$4.25; California lemons, \$5.50; Sicily lemons, \$5 to \$5.50; bananas, \$3.50; cabbage, 2c per lb.; potatoes, \$17 to \$18 per ton; new potatoes, 1½c per lb.; strawberries, 10c per lb. box; cherries—white, \$1.15 to \$1.30 per box; black, \$1 to \$1.25 per box; Royal Anns, \$1.15 to \$1.30; red California onions, 1½c per lb.; pineapples, \$6 a doz.; coconuts, 90c a doz.; peas, 5c per lb.; beans, 20c; apricots, \$1.30 to \$1.50; plums, \$1.25; peaches, \$1.75; pears, \$1.25; green apples, \$2.25 to \$2.50.

## FLOUR AND FEED.

The markets are unchanged and quotations are steady.

The Columbia Flouring Mills quote: For Enderby flour in carload lots, Premier, \$5.40; XXX., \$5.30; Strong Bakers or XX., \$5.00; Superfine, \$4.00. Quotations to the trade are:

Delta, Victoria mills.....	\$ 5 25 @	0 00
Lion, " " .....	5 25 @	0 00
Premier, Enderby mills.....	5 75 @	0 00
XXX, " " .....	5 55 @	0 00
XX, " " .....	5 25 @	5 50
Superfine, " " .....	4 25 @	4 50
Ogilvie's Hungarian.....	5 85 @	0 00
" Strong Bakers.....	5 50 @	0 00
H. B. C. Fort Garry Hungarian .	5 85 @	0 00
Benton County, Oregon.....	5 50 @	0 00
Snowflake.....	5 75 @	0 00
Portland Roller.....	5 50 @	0 00
Royal.....	5 35 @	0 00
Wheat, per ton.....	35 00 @	40 00
Oats.....	30 00 @	32 50
Oil cake meal.....	35 00 @	00 00
Chop feed.....	30 00 @	00 00
Shorts.....	28 00 @	30 00
Bran.....	25 00 @	27 50
National Mills oatmeal.....	3 50 @	0 00
" " rolled oats.....	3 50 @	0 00
" " split peas.....	3 50 @	0 00
" " pearl barley.....	4 50 @	0 00
" " Chop feed.....	30 0 @	0 00
California oatmeal.....	4 35 @	0 00
California rolled oats.....	3 85 @	4 00
Cornmeal.....	2 75 @	3 00
Cracked corn.....	45 00 @	50 00
Hay, per ton.....	18 00 @	20 00
Straw, per bale.....	1 25 @	0 00

## RICE.

The Victoria Rice Mills quote wholesale:

Japan rice, per ton.....	\$77 50
China rice " .....	70 00
Rice flour " .....	70 00
Chit rice " .....	25 00
Rice Meal " .....	17 00

## GROCERIES AND PROVISIONS.

The receipts of butter from San Francisco by SS. City of Puebla June 15 consisted of 25 cs and 5 tubs for Victoria, and 13 tubs, 17 kits and 5 cs for Vancouver. The receipts from the East are increasing, although they have been light up to the present. The Manitoba dairy butter now coming forward is of very good quality and fine color. A fair sale is reported for consignments at 21c to 22c. Dairy butter in two, three and four pound boxes is sold

at 23c. Shipments of eastern creamery are on the way from Montreal and are expected this week. Quotations are: California fancy roll, extra choice, 20c per lb; California, in kits and tubs, 27c; Manitoba creamery, 26½c; Manitoba dairy, 21c to 22c; Canadian cheese, 14c; new California cheese, 16c; gs, 18 to 20c.

The Montreal *Trade Bulletin* says: "Although there are no indications of stocks accumulating at present, dealers are anxious to realize as quickly as possible after the goods are in, as supplies may increase at any moment beyond the requirements of the trade. There is some enquiry for ample lots of creamery, presumably for the Scotch market, and a few lots have changed hands at 18c, a lot of 54 tubs selling at that price and a further lot was sold subsequently at 18c, the latter being a lot of choice June goods with grass flavor. Small jobbing lots have sold at 18½c to 19c. A good sized lot of June creamery was offered at 18c, yesterday. In Eastern Townships dairy, buyers are paying 14c to 15c in the country, and 16c to 17c here. Morrisburg and Brockville are quoted at about the same prices. Western is in very limited supply in this market, although a liberal make is said to be in progress throughout the West, and we quote 14c to 15c. Lower Ports buyers are looking around for Western at 14c."

The American market for preserved meats is quite high and prices are firm. Quotations are about 2½c over figures quoted two months ago. American canned meat prices are steady and the demand continues greater than the supply. An advance is probable in Canadian meats, in sympathy with the firmness of the American market. The best quality of Canadian meats are quoted by local jobbers: Hams, 15c; breakfast bacon, 15½c; long roll, 13½c; short roll, 13c; backs, 14½c; pure lard, 50 lbs, 13½c and 20 lbs, 13½c. The prices of ordinary Canadian meats are unchanged by local dealers.

Quotations are: Hams, 14c per lb.; breakfast bacon, 14c; backs, 13c; short roll, 11½c; long clear, 11c; pure kettle lard, 50 lbs, 13c; pure steam do., 12c; lard compound, 10½@11½c; lard tins, 12½@13½c.

Sugar quotations by jobbers are as follows: Granulated, 5½c; extra C, 5½c; yellow, 4½c; golden C, 4½c.

It is reported through semi-official sources that the cocoa crop of Ecuador has failed again this year, and it is also thought that the shipments of Guayaquil will be considerably reduced, owing to troubles caused by yellow fever.

Reports from Yokohama state that the wet season has not only damaged the tea crop but interfered with the bringing in of supplies, and settlements up to time of writing, are only 18,000 piculs, against 39,000 piculs at same time last year. Quality and quantity are both a good deal below what they were last year.

The Montreal *Trade Bulletin* says: "The first samples of new Japan teas has not met with the demand that was generally expected, considering that the market was almost bare of fine qualities. Receivers of new crop Japans are, therefore, much disappointed, only a few small lots having been disposed of. A great deal of the stock of Japans held here has been shipped to New York, where the market is very



**DALBY & GLAXTON**Real Estate, Insurance,  
Mining & Financial**AGENTS.**

-AGENTS FOR-

The Yorkshire Guarantee and Securities Corporation, England.

Alliance Assurance Company (Fire), England.

The British Columbia Fire Insurance Company, Victoria.

The Royal Canadian Packing Company, Skeena.

64 YATES ST., VICTORIA.

**J. & T. BELL.**

MANUFACTURERS OF

**FINE BOOTS AND SHOES**

WHOLESALE.

1667 NOTRE DAME STREET

MONTREAL.

**C. F. WALLIS,****MANTELS,****TILE FLOORING,****TILES,****GRATES,**

Low Prices!

Prompt Work!

Latest Designs!

18 BROAD STREET

**NANAIMO SAWMILL**

Rough and Dressed Lumber,

Shingles, Laths and Pickets,

Doors, Windows and Blinds

Moulding, Turning, Scroll Sawing,

And all kinds of Wood Finishing.

ALL ORDERS EXECUTED PROMPTLY.

ANDREW HASLAM, PROP'R.

NANAIMO, B. C.

52525252 5252525252525252 525252

**MUNROE MILLER**

Printer and Bookbinder

77 JOHNSON STREET

VICTORIA, - - B. C.

2525252525 2525252525252525 252525

**COMMERCIAL SUMMARY.**

The Standard Loan and Savings Company, of Toronto, has opened a branch in Victoria and organized a local board of directors.

Mayor Oland, of Dartmouth, N. S., is reported to have invested \$4,000 in Montague mining property in April. Since that time he has effected a sale to an English company for \$80,000; \$10,000 in cash was paid over to him Friday.

The Port Townsend customs officials have received notice that all vessels loading in Sound ports and touching at British Columbia points will be searched as in the case of foreign vessels. This is said to be owing to the recent discoveries of opium upon the steamers City of Puebla and Umatilla.

In accordance with the action of the board of trustees of the New York Life, recently, not to pay to Ex-President Beers the first instalment of the annual pension of \$37,500 voted by the old board upon that gentleman's resignation until so ordered by the courts, it has been agreed by counsel for both parties to submit an agreed case to the Supreme Court, general term, for adjudication.

Under the new banking law, the banks of Canada have reported to Government the unpaid dividends and the unclaimed balances on their books for the five years ending December 31, 1891. The total of unpaid dividends is \$10,477.62 and the unclaimed balances \$468,870.92. All but two of the banks report holdings of the latter, varying from \$6.03 to \$435,424, the next largest amounts being \$72,814 and \$35,080, respectively. Of the 40 banks (savings banks included) 15 report no unpaid dividends.

Although possibly but few people in this province were interested in the affairs of the now notorious Central Bank of Toronto, they will have a recollection of the difficulties which were attendant upon its liquidation and the expenses that were involved in it. With this experience in view, Mr. Moncrieff has introduced in Parliament a measure to amend the Act to wind up incorporated companies and banks, and to make the process more expeditious, less expensive and at the same time more effective.

Three years ago, the first whaleback was launched; now there are twenty-five of them in use. Twenty are on the inland waters, one on the Pacific and four on the Atlantic. A shipyard is being prepared on Puget Sound for the building of this class of craft. At West Superior, eight are building, six being steamers, and none of them less than three hundred and twenty-two feet in length. Two more are to be laid down shortly. Alexander McDougall, the inventor of the whaleback, is an Islay man and was for some years a pilot on Lake Superior. He predicts that when the enlargement of the St. Lawrence canals is completed, the Canadian route will do most of the freight trade both ways for the American west. He insists that very little grain will go farther east than Chicago by rail, and he is confident that Montreal harbor will fail to accommodate the vessels that will seek it as a destination.

Three of the older vessels of the Guion Line, among them the Wisconsin, are said to have been chartered to come to and run from Vancouver—some say as an experiment in the Australian trade, others, to go in the China and Japan business.

The Manitoba Fish Company's fleet started from Selkirk for the fishing stations on the lake, last week. The outfit consisted of five steamers, fifteen fishing smacks and about ninety men. Mr. Wm. Overton, manager, went out to get the work started. The Wm. Robinson Fish Co's fleet started the previous week. It consisted of three tugs, a refrigerator barge, seven sailing vessels and 75 men.

Tacoma finds her Chinese trade nipped in the bud, so to speak, by the fact that no Chinese merchants will carry on business at that port. The eviction of the Chinese, which is commemorated annually, is remembered by the almond eyed merchants, and they refuse to send flour or other products from Tacoma. This may create an unpleasant state of things, and as the new line is to run under the patronage of the Northern Pacific it cannot choose any other port than Tacoma. But if the Chinese here and abroad persist in boycotting Tacoma the new line may have to be abandoned, thereby entailing considerable loss on its promoters.—*Astorian*.

The announcement, a few days ago, for the suspension of the Oriental Bank, caused a great sensation in financial circles in London and especially among traders and brokers interested in the east. The liabilities will amount to several millions of pounds. The effect of the new Oriental bank suspension is in no way comparable with the crash of Baring Bros.' suspension, and has been to a large extent discounted, but it has exercised a depressing influence on the market. It is causing much discussion regarding the depreciation in the value of silver and the position of other eastern houses. The shares of Indian and Chinese banks fell from one to twelve points on £1 shares. Depositors will, it is said, eventually obtain their deposits in full. The prospects for the shareholders are doubtful.

Montreal retail grocers will make a hard fight against the proposed early closing scheme, as well as the attempt to separate the liquor from the grocery business. A meeting was held in the Mechanics' Hall the other night, when some thirty members of the Retail Grocers' Association were present. The president, Mr. S. Demers, occupied the chair. The action taken to have the grocers close at 7 o'clock was commented upon to a great extent, and the majority of the members present had their say in the matter, all condemning the project and expressing their determination to battle against it to the bitter end. After the discussion it was decided that every grocer belonging to the association should strain a point to be at the City Hall when the question is brought up, to express their views and to fight against the intended separation of the liquor from the grocery trade. It is more than likely that the members will be there in force. The meeting also decided that the annual picnic should be held on July 27.

## MANIFEST TO ARRIVE.

British bark Martha Fisher, 811 tons, Capt. Meadowcraft, from Liverpool for Victoria, sailed February 27, 1892.

For *Victoria*—4 bales white waste, C P N Co; 3 cs private effects, H Foster Burham; 100 bxs terne plates, 23 bxs tin plates, order of Thos Robertson & Co; 4 crates earthenware, Gowans, Kent & Co; 5 qr csks port wine, Dixi H Ross & Co; 23 bbls bar iron, 4 bbls hoop iron, 7 cs and 10 bbls sheet iron, 2 cs do, Matthews, Richards & Tye; 20 drums glycerine, the Bank of Nova Scotia; 250 red cases geneva, 50 green cs do, 50 cs whiskey, Boucherat & Co; 122 cs stores, order; 12 cs and 14 bales mdse, Hudsons Bay Co; 149 cs whiskey, Boucherat & Co; 3 cs glassware, Sehl-Hastie-Fraskine Co; 25 cs whiskey, 1 cs show cards, Boucherat & Co; 100 cs stout, 150 cs do, 50 cs ale, 125 cs do, 25 cs lime juice cordial, 25 cs raspberry vinegar, Boucherat & Co; 70 cs bottled beer, 10 octaves geneva, 200 red cs do, 50 cs cordials, A B Gray & Co; 2 casc'd csks whiskey, T H Paterson; 1 cs carriage, Roderick Finlayson; 3 bags grass seed, order; 1 chain harrows, 1 cs do, Henry Evans, Somenos; 25 cs wine, Dixi H Ross & Co; 1 bbl private effects, G M Stuart; 15 cs mineral waters, 1 cs show cards, H Saunders; 60 tons Cardiff coke, 50 tons No 1 Redear pig iron, 50 tons No 1 Eglinton pig iron, 4,000 white fire bricks, order; 2 csks earthenware, order; 3 kegs paint, 1 bbl linseed oil, 1 cs paint pots, E Musgrave, Cowichan; 300 bxs terne plates, Holbrook, Merrill & Stetson; 3 qr csks sherry wine, Dixi H Ross & Co; 11 pkgs earthenware, EBoote; 5,000 silicate fire bricks, 2,240 sacks fine salt, 10 csks Stonebridge fire clay, 20 csks do, 25 cs bath bricks, 7,500 sashweights, 6,300 do, 60 kegs bi-carbonate of soda, 20 bbls sal soda, 10 drums caustic soda, 32 csks silicate of soda, 1,716 bars iron, 38 bars Swedish iron, 87 bars machine steel, 36 bbls steel sheets, 6 bbls wire, 1 keg iron bolts, 59 kegs lead shot, 27 csks soda ash, 1 chain cable, 5 bbls yellow metal, 3 csks Paris white, 3 csks putty, R P Rithet & Co, Ld; 262 cs stores, 10 kegs do, 15 qr csks do, 10 half csks do, 2,016 sacks salt, order; 65 cs wines, 50 cs whiskey, 3 cs show cards, Boucherat & Co; 1 cs hardware, 1 cs chinaware, E Pimbury & Co, Nanaimo; 2 cs settlers' effects, H Foster Burham; 2 cs and 1 pkg furniture, W Ward Spinks, Kamloops; 100 bales bear oakum, 8 hhds ale, 15 cs ginger ale, 3 bales, 2 csks hollow-ware, 30 bxs glass, 125 bxs do, 8 cs do, 7 crates iron buckets, 2 csks bony rock, 10 bbls linseed oil, 460 drums do, 50 bbls do, 9 csks floor tiles, 3 cs epsom salts, 900 cs whiskey, 3 bbls do, 2 bbls do, 5 puncheons rum, 25 crates earthenware, 6 csks do, 1 bx cane hurdles, 1 cs samples, whiskey, 400 cs bottled beer, R P Rithet & Co, Ld; 15 galvanized iron tanks, 20 cs galvanized ridging, 20 bbls spades and shovels, 2 bags bolts and nuts, 7 csks paints, 20 drums linseed oil, 1 cs varnish, 13 bbls and 1 csk parts wheel barrows and trucks, 28 bbls and 4 bags tubes and fittings, 3 cs rivets, 40 kegs nails, 4 csks colors, 3 kegs do, 1 cs do, 3 pcs and 1 cs shafting and coupling, 17 bbls steel, 1 cs hardware, 15 kegs staples and nails, 5 kegs screws and washers, 60 bbls and 103 bars iron, 1 cs

files, 5 cs hardware, 40 iron plates, 17 bars angle iron, 20 kegs nails, 1 flywheel, 1 cs machinery, 1 boiler, 1 cs machinery, 1 chimney, 2 cs pumps and fittings, 1 cs machinery, 5 wheels, 2 axles, 3 cs machinery, 1 pole, 1 cs machinery, 5 wheels, 2 axles, 4 cs machinery, 1 pole, 400 bbls gld iron, 40 cs hollow ware, 2 cs pumps, 175 bbls galv'd sheets, 3 csks pipes, 2 crabs, 3 cs blue, 4 csks hollow ware, 1 ct emery cloth, 2 skn cs carts, 5 cs hardware and belting, 70 cs glass, 1 cs hardware, 15 cts earthenware, 18 cs paper, 3 kegs rivets, 23 bbls buckets, Heisterman & Co; 33 cs and 1 skn cs personal effects, Heisterman & Co; 8 qr csks wine, R P Rithet & Co, Ld; 5 brls rum, A B Gray & Co; 2 bales cork fenders, 1 cs samples, R P Rithet & Co, Ld; 30 pkgs settlers' effects, 5 hhds claret, 1 pkg hand chain wheel, 3 bales Hessians, 1 cs private effects, 38 cs iron syphons, 14 rolls linoleum, 58 cs window glass, Turner, Beaton & Co; 30 cs beer, 10 cs do, 1 cs show cards, A B Gray & Co; 70 brls whiskey, order.

For *Vancouver*—1 cs salt rollers and brackets, Bell-Irving & Patterson; 5 cs iron, 12 bxs tinplates, 15 bxs terne plates, order; 2 csks zinc, 2 cs iron, 25 bxs terne plates, order; 2 csks zinc, order; 107 bars and 4 bbls iron, 2 bars and 2 bbls steel, 38 bars Swedish iron, order.

For *New Westminster*—1 csk zinc, order; 2 csks and 4 chains, 10 anchors, 2 csks zinc; 3 csks iron, 1 cs vices, 7 anvils, order; 2 csks zinc, 3 cs iron, 3 bxs tin plates, 31 bxs terne plates, order; 1 trunk effects, P W Stern.

For *Esquimalt*—Stores, etc for Admiral Hotham, the storekeeper and the staff-surgeon.

## THE CROAKER.

BY W. E. ROBERTSON.

Snakes, smallpox, pistols and croakers, I despise. Especially the latter.

The croaker comes in two forms—dead and alive. In the former condition he is preferable. The croaker has moss on the north side of him, no matter whether the winter be mild or severe.

This moss indicates nothing especially excepting that he should be removed from the community at once. The croaker has no words of praise for any one, and as near to praise as ever I heard a croaker come, in speaking of a fellow-man, was an instance that lingers in my memory, where he had borrowed \$5 from a friend, and in speaking of him afterwards he said: "Oh, John is a first-rate fellow, but he has got a brother that comes from a mighty ordinary set of parents."

You tell a croaker that much is going to be done to-morrow toward booming and advertising your town, and he will say: "Well, you go ahead and advertise it, boom it. I'd like to see you do it, but (with a shrug of his shoulders) you'll never boom this town."

The croaker is too lazy to labor under an impression. He may have made some money in his life, but he doesn't live, he simply gets along—exists as it were.

If he is in business and you ask him to advertise, he tells you that yours is a first-

rate medium for Mr. So-and-so to advertise in, but not for him. Not for him; no no; his goods don't need advertising, and besides he has a prominent corner and everybody sees his store and goods as they pass. Yes, that's right; as they pass, for they rarely ever go in. The croaker never gives his neighbor or fellow man credit for anything he accomplishes. He won't spend a dollar to aid in popularizing his store or his town, because he is so stingy that he cuts his own hair. I once knew one of these fungus growths on the body politic whose own son felt ashamed of him. He was backward in everything, and croaked at his acquaintances who took it upon themselves to boom their city. They, however, went at it with a vim, and the consequences were that their city grew rapidly, and with it their business. Poor old croaker fell to the rear, and one day died suddenly.

A kindly minister met the son next morning and asked:

"Did your father die last night, as is reported?"

"Yes, sir," answered the son, sadly.

"I understand he died very suddenly," said the minister.

"Yes sir, sudden for him," said the son.

If you go to a merchant of your city and show him a plan or suggest to him an enterprise which if carried out will be of great benefit to all concerned, and ask his co-operation, if he says: "Well, who is in this? Go and see the other merchants and if they go into it I may do so too." Look out for him, he may not be a croaker, but he has some dangerous symptoms. He is vaccinated and the probabilities are that it will "take" unless something is done for him. He needs a hypodermic injection of "enterprise" to cure him of the "follow the leader" habit.

The croaker watches his enterprising neighbor, who pushes his business, grows rich, while cockroaches and other insects hold high carnival in his store of tomb-like silence.

The croaker is the first to expect benefits that accrue from the united efforts, energy and enterprise of others and the last to lend a hand.

The croaker is a pusillanimous, indescribably insignificant, inconsistent incumbrance, who should be consigned to the lower regions where he might sizzle like a wet cat throughout all eternity.

## WILL INSURE ANYTHING.

"There is no conceivable risk that can not be covered at Lloyd's," remarks *London Fairplay*. "A year or two ago, a line was placed in the room on behalf of a banker's clerk to cover that gentleman against the loss he would sustain if his wife should present him with twins. A framed wager policy hangs on the wall in one of the rooms at Lloyd's insuring persons against Napoleon Bonaparte ceasing to exist or being taken prisoner before June 21, 1813; the policy is dated May 21, 1813, and the premium charged was 3 guineas per cent. The latest curiosity in the fancy insurance line is a large policy covering the risk of the famous racehorse Orme falling from any cause whatever to run for the Derby."



## THE BRITISH COLUMBIA COMMERCIAL JOURNAL

ISSUED EVERY TUESDAY AT VICTORIA, B. C.

**SUBSCRIPTION - - \$2.00 PER YEAR.**

Advertising Rates on Application.

D. M. CARLEY . . . . . EDITOR

L. G. HENDERSON - - BUSINESS MANAGER.  
Office—No. 77 Johnson Street.

VICTORIA, TUESDAY, JUNE 21, 1892.

### THE CANADIAN WESTERN.

All sorts of stories have of late been going the rounds as to the fate of the Canadian Western Railway project, which has been for some time, to all appearances, in a moribund condition. In the full expectation that it would be unable to carry out the conditions of its charter, another company, the Canadian Northern, obtained incorporation with the most promising of prospects. However, a brief extension was asked for and granted to the Canada Western, which was vigorously championed in the East by Col. A. J. Kane and others who, it is said, though the parties interested here are none too definite in their statements, have made a deposit with the Government as a guarantee of their good faith and of their intention to go to work at once. By some this statement is declared to be merely bluff; but solid, substantial men, upon whom there is every reason to rely, declare that the money was actually forwarded to a prominent financier and merchant, who is now engaged in negotiations with the Government in arranging preliminary details, which having been attended to, work will be vigorously prosecuted. The line, it is said, will proceed some distance up the island, and then crossing to the mainland will be carried on to the Yellowhead Pass, whence it will be taken eastward. However that may be, there appears to be no doubt about the line being built, as the Canadian Northern announce their readiness to carry out the road much on the same lines as originally intended.

### OVERBUYING AND LONG CREDITS

Discretion in buying is probably the most important factor in the success of any merchant, wholesale or retail. It is admitted that overbuying is one of the great causes of failure, therefore the merchant who is guilty of this indiscretion, should seek the cause of his foolishness and remove it. The evil is invariably the result of the common practice of securing long time for payment, the merchant in consequence of this temptation buying too freely, the long dates in all cases proving an injury instead of a blessing. Hitherto, it has been the practice with Victoria's wholesale trade to extend the time of payment to an almost indefinite period, while if the local merchant purchased from an eastern house, he had to transact his business by note. The advantage the eastern wholesaler thus secured over the local wholesaler is obvious. If a man has given his note in payment of goods, he will feel constrained to meet that note when it falls

due, and it is equally certain that he will not buy more than he feels he will be able to pay for at a stated time. This is supposing that he is an honest man and desires to be honest; but if he does not desire to do the square thing ample facilities are afforded him on the note system to run in debt, without other creditors being the wiser, and by renewals staying off the final pay day. Besides, if he is able to secure any length of time, he is more likely to purchase indiscriminately in the belief that he will not be pressed for payment until he has sold his goods, and for that matter liquidated his indebtedness to his eastern creditors. He knows that to ask for an extension hurts his credit, while to fail utterly destroys it. This, it will readily be seen, is one of the great causes of overbuying in this province, and the sooner our local wholesale men decide to transact their business on the same lines as their eastern competitors, the better it will be for themselves and the retailer as well. The latter will not buy more than either his trade or his capital warrant, while the former will be more certain of securing payment for his goods.

But there is still another advantage to be gained in buying from the local wholesale merchant, and that is the retailer is not forced to purchase his whole season's stock at once. If he buys from the eastern houses, he cannot sort up as often as he might desire, which is a considerable drawback. Again when he buys a big bill in the east he does not know but what much of his goods may become unseasonable and consequently unsalable. There is this advantage also that a dealer of limited resources can buy a small bill of goods, and, as a consequence, has only a small bill to meet, whereas if he purchases from an eastern house he may buy extensively and will have a large bill to pay, which very often results in commercial disaster. In this connection, it might also be remarked that very often the small dealer who does business with the eastern houses, is placed under the disadvantage of having his indebtedness guaranteed, which of course is added as interest to the account. Our retail men should shake off the desire to become importers—at least until they have the capital to carry it out successfully. They will discover that it will eventually pay them better to buy exclusively from the local wholesale man.

### THE NEW ORIENTAL STEAMSHIP LINE.

It was said when the Upton steamship line was started to connect Portland and Victoria with China and Japan that it would only have a very short life. Indeed, the same was said by the Pacific Mail Company people when the Canadian Pacific line was talked of. Yet the latter now possesses the finest fleet connecting the two continents, and the former are now at their wit's end as to what to do to prevent any further diminution of traffic, for they have been made to unwillingly realize that the Canadian line is a powerful reality. What it may eventually result in has yet to be discovered, for we all know that the men connected with it had not only

sufficient nerve to build over three thousand miles of railway partly through what was described as being a sea of mountains and to supplement it with a magnificent line of Oriental steamships, but they now talk of their own steam packets to Australia and of as well equipped a fleet of steamships as any that new ploughs the Atlantic. Their success and withal their inability or disinclination to carry all the trade that has opened up led the Union Pacific people to arrange for the Upton line service, and that trip of the champion globe trotter from Tacoma round the world has eventuated in the new line of which the pioneer vessel, the Phra Nang, visited Victoria for the first time last week.

According to Mr. Dodwell, one of the general managers of that line, who have their headquarters at Hong Kong, where they command a most extensive connection—who in fact had very much to do with opening up the Oriental trade of the Canadian Pacific line—they have determined to go into the Pacific Coast business again, and will do their best to retain their share of the growing trade between the Orient and Pacific ports in British Columbia and the United States. They have gone into this enterprise purely as a matter of business. They propose to establish the new line, and are confident of their ability to do their share of the business. They particularly wish it to be understood that they are not going into it with the idea of running anyone out. They are confident there is enough trade, and wish to keep up rates and do their share on that basis. This is a fair proposition, and they say they have come to Victoria and Tacoma where they will establish their main branches, because there is a good trade to be done—good enough, indeed, to make it well worth looking after. The new company say they fully realize the difficulty that exists on account of the scarcity of return cargoes. Nevertheless, despite this, they have purchased and chartered the necessary vessels to carry on an extensive freight and passenger service. Every one connected with this departure is in earnest, and certain is it that the steamships will not on one paltry pretext or another give the port of Victoria the go by.

### THAT FISHERY REPORT.

The question has been raised, "What has become of the minority report of the Fishery Commission, which it was reported, without ever being contradicted, was prepared and had been sent to Ottawa?" No one who paid any attention to the proceedings of the Commission could have failed to conclude that without Mr. Higgins the proceedings of the Commission would have been like the play of Hamlet with Hamlet left out, and would have been the veriest farce and travesty imaginable. Now, what everyone wishes to know is whether or not Mr. Higgins ever carried out his originally expressed intention, and if he did, was that report pigeon-holed by, through, or on account of the irrepressible Willmot, whose versatility we doubt not would stand him in good stead in a performance of the kind. We can all appreciate the "Me, too," style with which Sheriff Armstrong would co-

operate with, and in that event be dumb as an oyster unless Mr. Higgins spoke. No doubt the Sheriff believes himself to be quite as great and capable a man as he was when—to use his own words—"me and Beaven ran the Government," and we are prepared to give the only and original fishery man credit for enough "savvy" to flatter the garrulous and self-important old sheriff of Westminster and make him believe that he was running the whole show and making it "hot for them Victoria fellows."

It was hinted the other day that Messrs. Wilmot and Armstrong had the idea that they were neglected on the 24th ult. when birthday honors were going, they having fully made up their minds that they were entitled to some distinction. Well, there is no doubt that there are some people who would not be averse to supplementing the address that was given them at Westminster by the presentation of a cap and bells and some other mark of appreciation of the fact that their folly, though in some sense it is natural, is something more. As for Mr. Higgins, we are not prepared to express an opinion of the value of the work done by him until we know whether or not that much-expected minority report was anything more than mere conjecture, based upon the well-known characteristics of the gentleman who could not bring himself to agree with the antiquated and preconceived notions of two of his colleagues who had made up their minds as to what to say before they had taken the trouble to make an inquiry into the facts.

#### IS BLAKE THE MAN FOR GALWAY?

The Irish Home Rulers have manifestly measured, weighed and appraised Hon. Edward Blake—who, by the way, was by no means a political success at home—and have offered to provide him with a seat in the Imperial House of Commons. Mr. Blake would, no doubt, be a second Parnell, if he could, and it is the idea of being an Irish leader—when he could not lead in Canada—that tickles his vanity. "Better to rule in hell than serve in heaven!" is the verdict that has already been passed by some parties upon the departure which he is credited with having resolved to make. Whether an Irishman at least one remove from the old sod can do as well as one who is "to the manor born," has yet to be proved; but certain is it that among the objections to Mr. Blake in Canada has been a coldness and stiffness that is repulsive, particularly to the genuine, whole-souled sons of Erin. He can talk, but the question is, can he carry an Irish audience with him; he may argue and string out his flowing periods, but can he, after all, sway one single vote either in the House or at the hustings of an Irishman by ancestry as he may be, he will still be regarded as a foreigner, and it will be surprising if the son of William Hume Blake does not find out, "should he take the shilling," that he does not like the service. He will require to live down a certain amount of distrust and prejudice on the part of his new masters, for he will not be able to drive, even if eventually he shall succeed in cementing—as he possibly expects to do—and leading existing discord-

ant factions. If he does not, far better for him to have stayed at home. He cannot fall back upon the Gladstonian Liberals, for "a stranger will they not follow." The Liberal Unionists could not possibly afford to touch him with the record which he will have made, and besides they have plenty of first-class material, and the same may be said of the Tories, for whom, despite his declarations, his actions and bearing have shown that he has a sneaking regard. All things considered, it is within the bounds of reason to predict that the Hon. Edward Blake will not prove himself the ideal "Man for Galway."

#### BOARD OF TRADE CONGRESS.

Victoria may well be satisfied in having as its representative at the Imperial Board of Trade Congress in London Mr. Robert Ward, of this city, a gentleman who is thoroughly acquainted with all the commercial conditions of this province, and has, moreover, the courage of his convictions, which will enable him to contend for any point by which he consistently thinks we may be advantaged. At the same time he is not so restricted in his views as to demand and insist upon concessions or provisions, no matter the mischievous results their carrying out may cause elsewhere. We look forward to beneficial results to the Empire at large from this business convention, with the full expectation that our own case will be fairly and, in a sense, fully dealt with. We note that that commercial and political hermaphrodite, Erastus Wiman, has, after much trying, succeeded in getting a delegate's commission to the convention, which, whatever else it may do, will give him a chance of getting off some of his played out platitudes on unrestricted reciprocity, annexation and that kind of thing.

#### REGISTRATION OF PARTNERSHIPS

A leading wholesale dry goods merchant of this city, whose success entitles him to speak authoritatively on the subject, says that as the system of entering into partnerships is now conducted, it is utterly impossible for a wholesale firm to discover the personnel of the firm buying goods, that is if the latter are desirous of maintaining secrecy. Of course, the wholesaler can have recourse to the reports furnished by the mercantile agency, which, however, can only say that according to rumor such and such a man is believed to have an interest in the business. This shows the extreme desirability of a law being enacted that will enforce the registration of partnerships. Then the wholesale merchants could tell at once to whom they were selling goods, and whether or not they were doing business with a reliable firm. THE COMMERCIAL JOURNAL is pleased to note that at least one Board of Trade in this province is moving in this matter, and we may therefore hope that before long our wholesale merchants will at least have the satisfaction of knowing their debtors, and not as heretofore find out when it was too late that the persons to whom they supposed they were selling goods were not in any way responsible.

#### CANADA'S PREVENTIVE SERVICE

There are various developments of economy—some of which are no economy at all. Among these latter, is to be found that kind of what is called a saving which reduces the equivalent for services already rendered, or to be rendered hereafter, to such a figure that the party rendering it at once begins to question whether or not it is worth doing at the price. It is observed by latest advices from Ottawa that the government has concluded not to allow officers of the inside customs service a share of the seizure fines and in other ways reduce the returns formerly made to officers for that description of service. There are many individuals who have made money and become wealthy in the discharge of this class of duty whose performance, it may be as well to remark, can never be properly done unless it is well paid for. At the best, it is a mean sort of business, whether for the regular official or for any outside assistant. Still the work must be done and if the contemplated changes should happen to cause any relaxation of effort to stop the trade in contraband articles, there will be considerable clamor raised. Experience has shown that this kind of work is never done for the love of the thing, and illicit whiskey, illicit opium and other articles that have never paid duty will be brought in to the disadvantage of honest merchants and manufacturers, unless, as has been before said, it be made worth the while of people to assume the role of informer or do the work of a seizing officer.

#### EDITORIAL NOTES.

The prospects are excellent for a splendid display of the mineral resources of Canada at the World's Fair, all the Provinces having undertaken to co-operate heartily with the Dominion.

Two mining experts, of Montana, are now investigating Canadian gold mines at Marmora Ont., with the intention of proceeding to Nova Scotia from there. The attraction which Canadian gold ores now afford arises from the successful treatment of ores at Marmora and elsewhere by the new process of gold extraction by the Crawford mill, the North American control of which is in the hands of Erastus Wiman.

The crop of tea grown in British India and Ceylon is, for the present season, estimated at about 210,000,000 lbs. Of this, Great Britain will consume about 170,000,000, and it is expected that a large portion of the remaining 40,000,000 lbs. will be bought by foreign countries. Last year, the amount of Indian and Ceylon tea sold in markets outside Britain was about 5,760,000 lbs.; while Canada took 1,600,000 lbs., the United States 1,735,000 lbs., and Turkey 1,122,000 lbs. Respecting the consumption of British grown tea in Canada, a circular just issued by a prominent London wholesale tea firm says: "Canada is, perhaps one of the most promising outlets. The consumption of all teas is nearly 4 lbs. per head of population, and the percentage of this tea is already considerable—even though little systematic attempt has been made to open up this market."

## THE EARTH'S CENTRE.

The workmen in the deepest mines in Europe, says a writer in *Goldthwaite's Magazine*, sweater in almost intolerable heat, and yet they never penetrate over .007 part of the distance from the surface to the centre of the earth. In the lower levels of some of the Comstock mines the men fought scalding water, and could labor only three or four hours at a time until the Suro tunnel pierced the mines and drew off some of the terrible heat, which had stood at 120 degrees. The deepest boring ever made, that at Spereberg, near Berlin, penetrates only 4,172 feet, about 1,000 feet deeper than the famous artesian well at St. Louis. While borings and mines reveal to us only a few secrets relating solely to the temperature and constitution of the earth for a few thousand feet below the surface, we are able by means of volcanoes to form some notion of what is going on at a greater depth. There have been many theories about the causes of volcanoes, but it is now generally held that, though they are produced by the intense heat of the interior of the earth, they are not directly connected with the molten mass that lies many miles below the immediate sources of volcanic energy. Everybody knows that many rocks are formed on the floor of the ocean, and it has been found that a twentieth of a seventieth of their weight is made up of imprisoned water. Now, these rocks are hurled in time under overlying strata, which serve as a blanket to keep the enormous heat of the interior. This heat turns the water into superheated steam, which melts the hardest rock, and when the steam finds a fissure in the rock above it it breaks through to the surface with terrific energy, and we have a volcano. We find that these outpourings which have lain for countless ages many thousands of feet below the surface are well adapted to serve the purposes of man. Many a vineyard flourishes on the volcanic ashes from Vesuvius, and volcanic mud has clothed the hills of New Zealand with fine forests and its plains with luxuriant verdure. The most wonderful display of the results of volcanic energy is seen in the northwestern corner of our own land, a region of lofty forests and of great fertility.

## BRAZILIAN COFFEE.

According to a recent bulletin of the bureau of the American Republics, the coffee plant was imported to Brazil from Africa, and found there the conditions necessary for a marvellous growth. In 1800, Brazil exported 13 bags of coffee; in 1817, 66,985 bags; in 1829, 97,498; in 1830, 484,222; in 1810, 1,057,981; in 1876, 3,765,122. The annual production now is about 6,000,000 bags of 132 pounds each. The United States take as much Brazilian coffee as all Europe. For its cultivation, virgin forest lands on hill sides are preferred, as it is known that extreme heat and cold are unfavorable to the growth of the plant. In four years, the plant begins to produce, and from that time forward the production continually increases. The tree attains the average height of about ten feet, and its head a diameter of five feet. It reaches a maximum productiveness at about nine years of age, and continues in

bearing for forty years if carefully pruned. There are three annual bloomings and corresponding crops, of which one is vastly more important than the others. The coffee is gathered in baskets and carried to yards of hard beaten clay, where it is dried in the sun, or in drying pans by artificial heat. The outer shell is separated from the beans by machinery, and the thin, inner husk by other machines, and the coffee is then ready for market. Its quality is greatly improved by age, the aroma increasing as desiccation goes on. The best Brazilian coffee, when dried, is usually of a pale color, while the new, immature beans are green. The different varieties possess different qualities, though from the same crop are obtained Mocha, Java and other varieties that figure in the market reports. The beans of different sizes and weights are separated by machinery, and sold as Mocha, Java, etc., according to the taste or gullibility of the consumer. For those who do not know that a green color is usually an evidence of immaturity the light and spotted beans are dyed to a beautiful green, which is easily washed off in warm water, as it should be before using. It is probable that not a ton of true Mocha enters the United States annually; but thousands of pounds of Brazilian "pea-perry" are sold every month in the New York market as genuine Mocha. The characteristic constituent of coffee is caffeine, whose chemical formula is identical with that of theine, of theobromine of cocoa, and of guaranine.

## "TREATING" CUSTOMERS.

The customer who is in the habit of taking solace out of the clay pipe may experience beatitude through a choice Havana cigar which may allay discordant feelings and put him in good buying humor. But it must be handled cautiously by the traveler, and it must never appear that he goes about with a case full of the article intended expressly for the purpose of giving him an audience with the trade. The dealer is not to be bought, and if the offering of a cigar carries with it the remotest intimation of this sort, the traveler had better pack his grip on the spot. Should he have the faculty of casually presenting the weed, and with the same air of unconcern and good fellowship that he would unconsciously assume when he hands a cigar to a friend of the inner circle, the act would do no harm. But this is a hard thing to do, and the man, whom you may possibly never have seen before, can hardly fail to suspect your motive when you deliberately hand him a cigar. This is especially apt to be the case when the gentleman is not a smoker. An intimate acquaintance with the customer is unquestionably a very decided advantage, and the nearer the traveler can get him, in a dignified social way, the more he enhances his chances of capturing his order. The acquaintance, however, must never degenerate into familiarity. Some travelers assume the familiar manner and think they have made substantial progress when they have reached the point at which they can address the customer by his given name. This is dangerous ground to tread upon.

## A SACRED CHINESE COIN.

One of the coins of the Chinese Emperor Kanghi is very much sought after by the Chinese, who use it in making rings for the finger. It is slightly different from the other cash issued under the same Emperor in the form of one of the characters that indicate the regnal period. The Chinese call it "Lo-han cash," the word Lo-han being a transcript in Chinese characters of the Sanskrit word Arhan, "venerable," the name applied to the eighteen attendants of Buddha, who are frequently seen ranged along the two sides of the principal halls in Buddhist temples.

The tradition is that while the Emperor was intimately associated with European missionaries he became imbued with a feeling of contempt for Buddhism, and illustrated this phase of his faith by having a set of eighteen brass Lo han images melted down and cast into cash. This brass is said to contain a considerable portion of gold, hence the demand for the cash. Similar pieces having the inscription filed so as to resemble the Lo-han cash are often found on the strings of cash imported by the Chinese in the United States.

## HINTS TO CLERKS.

Be ambitious. Make it a part of your duty to study and learn from your more experienced fellow clerks. We can all learn to do better each succeeding day; you are thus fitting yourself for greater responsibilities, and your service is daily becoming more valuable to your employer, and, as a consequence, you are daily becoming more capable of earning advanced wages.

Be studious. Let your walks, talks and readings be in the line of your business; study its history and future; resolve to master its details and to practise them; set your mark of perfection high and strive to reach it. Do not stop at a middle place; be first in your line; remember that he who is faithful to the end will receive his just reward.

It is not a difficult matter to win the good wishes of a customer, if you treat him or her sincerely.

"There are two kinds of clerks," says an old merchant. "One who hears a great deal and tells nothing of importance, the other who tells everything and learns nothing."

The young clerk should be careful not to over-do courtesy, and "never introduce the flourishes of ball room manners in the store." The only greetings that leaves a lasting impression are those that appear to be sincere.

Let each line of goods in the store have a place. Do not deposit them indiscriminately, as want of methodical arrangement will produce a result unpleasant to the eye, and at times tend to confusion.

People will come to trade were they find what they want, and where they are waited upon by affable and obliging clerks.

Whatever tends to promote the efficacy of a clerk reacts to the advantage of the employer.

Few, if any, ambitious clerks should expect to remain clerks all their lives. They should work, plan, and learn the details of a business, with the object of some day forming a partnership or going into business for themselves.

## B. C. MINERAL RESOURCES.

Mr. John Aitken, M. E., a mineral and mining expert of some 35 years' experience, has returned from a trip to the Sooke iron beds, and was, the other day, seen by a *Colonist* representative. He came to this country in the interest of a Scotch syndicate, who are anxious to deal in iron ore of a high grade, and, in quest of the desired article, Mr. Aitken has travelled widely over the mining regions of South America.

"It is a grand country," says Mr. Aitken, "I have been here for about eight weeks, and from what I have seen of the Island, I am convinced that there is a great future in store for it. Your climate is good, your geographical position unsurpassed for trade and your mineral and fishery resources immense. I have just been looking at some of your iron deposits, and they are as rich as I have ever seen. I have brought down some samples with me, and although they have not as yet been assayed, I believe that they will run from 60 to 68 per cent. iron. And there seems to be an unlimited quantity of it there. From the base of the mountain, we went to an altitude of 400 or 500 feet, and along the whole way rich ore was visible. These are merely croppings taken here and there, but the oxides appearing on the surface proves the ore to be of great purity. There are some eight or ten steamers engaged at San Nicholas, carrying ore from the famous Bilbao mines, in Spain. These ores carry about 75 per cent. iron, and are, perhaps, the purest in the world. They are used mainly in the Bessemer process of treating iron—for mixing with ores of an inferior grade. I have had some 35 years' experience, and the ore I have seen on this Island is about the best I have seen, except the Bilbao stuff."

## A SUCCESSFUL FEMALE DRUMMER.

Omaha commercial circles enjoy the distinction of having among their number a feminine drummer, one of the fair sex who is a member of the guild, not by courtesy, not by the license of newspaper imagination, but by the right of a service which is identified with that imposed upon men. She is not a peddler of novelties, and doesn't deal with her own sex. She carries a staple line, deals with business men and competes with male drummers.

The lady in question is Miss Marie Stocum, who represents the Consolidated Coffee Company of Omaha on the road. It may be well to anticipate doubters right here by stating that Miss Stocum has been a traveling saleswoman for about four years, and has been with her present house well on to two years. That is the best possible evidence that her endeavor is not recent and is not an experiment, but is backed by energy and ability, and has won her a success which entitles her to recognition as a full-fledged veteran in the noble army of drummers.

Miss Stocum is a native of Wisconsin, but removed with her family to Michigan at an early age, and her parents now reside at Hartford. She began her career on the road in 1886, traveling out of Chicago for Chapman & Smith Company, and selling extracts and baking powder. She

worked the Omaha trade for that firm. In September, 1890, she joined the Consolidated Coffee Company of this city, and has met with excellent success. She has traveled all over the west, but at present her territory is Western Iowa, which enables her to return to Omaha every Saturday.

Miss Stocum is only twenty-three years old and a very attractive looking young lady. Even a short acquaintance shows that her physical charms are supplemented with equally attractive graces of mind. In short, Miss Stocum is an exceptionally bright and charming girl.

While there are hardships on the road, as all know who have tried that kind of work, Miss Stocum confesses to a liking for it. She is independent, the trade treats her kindly, and in the travelling man she has found the most chivalric of friends. The Iowa State Traveling Men's Association, by the way, refused Miss Stocum a membership in that organization because the constitution has the word "man," and not "woman."—*Western Merchant*.

## SALMON.

The earlier indications of the season have all kept full faith with the salmon packers on the Columbia River. It was seen in many signs familiar to old-time packers that the run of salmon on the Columbia this year was to be small and the pack a light one. Reported forecasts of the season have been subject to more or less ridicule, and cumulative evidence of the probability of a light pack has been thought good material for a joke; but it is getting rather late in the season, and the large dealers who have anticipated liberal packs of salmon by this time in the season begin to wear an anxious expression of countenance.

The best evidence that we have seen of the improbability of even an average pack on the Columbia River is to be found in the fact that some of the canners are taking "bluebacks" from the fishermen in order to keep their forces busy. The "blueback" is an inferior fish, as every canner of any experience will tell, and is packed only when all other species fail. It is estimated by packers of abundant experience to entitle their opinions to weight, that the pack on the Columbia this year of straight "Chinook" salmon will not exceed 250,000 cases.

It is understood that the Alaska Packing Association will keep its pack down to 400,000 cases. The British Columbia packers will make a very significant reduction in their output, the Sacramento River pack is too small to be taken into consideration at all, and altogether if there is not a very large reduction in the pack this year, we may never expect any in years to come.

The market keeps tolerably firm, but it is little less than surprising under all the circumstances that we have not recorded some smart advances for favorite packs before this.

In sales for eastern account prices have been established on the basis \$1.35 to \$1.40 per dozen for tall tins, \$1.50 per dozen for flats, and \$1.60 per dozen for key flats.—*S. F. Herald of Trade*.

## THE BANK OF MONTREAL.

The banking interests of Canada are so important and diversified that the annual proceedings of a great institution such as the Bank of Montreal will be widely read and commented upon. And a bank which can show such figures as the following certainly deserves to have its annual report carefully considered by the public as well as by its own directors:

Profits	\$ 1,325,887
Capital	12,000,000
Reserve fund	5,000,000
Deposits	26,377,107
Discounts	31,009,908

The management and prosperity of a financial corporation so large as the Bank of Montreal; having such complicated and far reaching interests; and controlling such immense sums of money, is, indeed, of vital import to Canada. In Sir Donald Smith, the institution has a president who is one of the shrewdest business men in the country, and in Mr. E. S. Clouston, a general manager who is well known as a keen and clear headed banker. It was consequently to have been expected that much of unusual interest would be found in the speeches delivered upon this occasion.

Sir Donald Smith gave some interesting figures of the bank's development from 1817 when its capital was only \$350,000, up to the present time, but it is especially important to note that he speaks in high terms of the general prosperity of the country, and expresses his full confidence in its future. Mr. Clouston refers to the dangerous silver policy of the United States, and intimates that the Bank of Montreal, at least, is guarding against future trouble by requiring contracts for time engagements to be payable in gold coin. Very properly, he criticizes the present tendency to excessive banking competition, which encourages unwise loans, concessions, or obligations in the pursuit of an increased bulk of business. Altogether, the report is an excellent one, and the speeches worthy of the important subject under consideration.—*Toronto Empire*.

## RENEWED ACTIVITY IN MINING.

Mr. Wm. Dodd, Government agent at Yale, reports cheering news from that section. The rush of miners and prospectors to Siwash Creek continues, no less than 45 claims being recorded last month. The claims being worked continue to produce rich ore, and the owners are thoroughly satisfied with the prospects. Mr. A. Stevenson, Government superintendent of roads, has arrived at Yale to lay out a trail to the mines up the creek. When the trail is opened it will be a great convenience to miners and greatly reduce the cost of getting in supplies, which is the most serious obstacle to mining enterprise at the present time.

The Government have a force of men at work opening the old trail through from Hope to Skagit, on the Washington boundary. Some rich placer claims were worked many years ago on creeks reached by this trail, and it is expected the making of this road passable will lead to the development of both placer and quartz claims. Prospecting generally in Yale district is being carried on this spring with renewed activity, and some good strikes are looked for before the season closes.—*Inland Sentinel*.

# THE COMMERCIAL JOURNAL'S

## SHIPPING LIST.

### BRITISH COLUMBIA SALMON FLEET 1891-2.

FLAG.	NAME.	TNS.	MASTER.	SAILED.	FROM.	FOR.	CASES.	VALUE.	ARRIVED.
Br bark	Serica	913	Smythe	Sept. 29	Victoria	London	38,623	\$200,782	Feb. 23
Br bark	Callao	978	James	Oct. 6	Victoria	London	41,640	\$212,090	March 17
Br bark	Lebu	726	Worrall	Nov. 16	Victoria	Liverpool	30,800	161,424	April 6
Br bark	Rothesay Bay	750	Partridge	Nov. 18	Westminster	Liverpool	32,690	159,553	April 5
Br bark	Wauchook	745	Cooper	Nov. 18	Victoria	Liverpool	25,216	157,743	April 19
Br ship	Titania	873	T. W. Selby	Jan. 15	Westminster	London	22,366	107,919	May 16
Br bark	City of Carlisle	823	Kendall	Feb. 13	Victoria	London	21,574	113,885	

A—Sailed from this port Nov. 21; also 127 cs preserved fruit, \$750, 17 cs merchandise, value \$500. B—From Vancouver with part cargo of lumber

### B. C. LUMBER FLEET, 1892.

FLAG.	NAME.	TNS.	MASTER.	SAILED.	FROM.	FOR.	CARGO FT.	VALUE.	ARRIVED.	RATE.
Br ship	Athlon	1371	Dexter	Jan. 5	Vancouver	Adelaide	A 959,793	8,265	March 18	47s 6d
Nor ship	Morning Light	1316	Johansen	Jan. 22	Vancouver	Melbourne	B 942,966	9,193	March 25	60s
Am bark	Hesper	661	Sodergren	Feb. 20	Vancouver	Shanghai	C 716,183	7,781	April 23	50s
Br ship	Angerona	1215	Anderson	Feb. 26	Vancouver	Valparaiso	D 834,937	7,695		42s 6d
Nor bark	Czar	1324	Christophers'n	March 4	Vancouver	Adelaide	F 1,017,147	10,476	June 7	57s 6d
Nor bark	Aznas	811	Hofgaard	Feb. 20	Vancouver	Antofagasta	E 440,939	6,413		40s
Nor ship	Kathinka	1161	Klevenberg	March 12	Vancouver	Melbourne	G 1,142,212	9,251	May 28	60s
Chil. bark	India	931	Funke	Feb. 22	Vancouver	Valparaiso	D 787,496	7,018		owners ac
Br bark	Glenbervie	800	Groundwater	March 21	Vancouver	Valparaiso	J 429,877	7,689		37s 6d
Br ship	British India	1199	Lines	March 31	Vancouver	Valparaiso	J 680,372	9,315		37s 6d
Am schr	W. H. Talbot	776	Blum	March 14	Vancouver	Tientsin	H 959,905	10,272	May 28	67s 6d
Am schr	Reporter	333	Dreyer	March 3	Chemainus	San Pedro	I 416,396	3,476	March	Private
Br bark	Riverdale	1433	Finlayson	April 25	Vancouver	Sydney	K 1,079,156	9,873		47s 6d
Br bark	Milnetoe	821	Smith	April 21	Vancouver	Wilmington	L 64,275	7,996		\$16 00
Br bark	Craigend	2218	Lewthwaite	April 18	Vancouver	Iquiqui-Callao	M 1,616,000	19,351		27s 6d & 30s
Br bark	Toboggan	676	Porter	May 20	Vancouver	Wilmington	N 605,328	9,330		\$15.00
Br bark	Thermopylae	918	Winchester	June 2	Vancouver	Yokohama	P 328,576	8,949		Private
Nor bark	Fritzo	1078	Rolfson	May 29	Chemainus	Melbourne	Q 902,544	8,072		45s
Br ship	Burmah	1617	Newcombe	June 2	Moodyville	Valparaiso	O 1,284,049	9,883		35s
Br ship	Crown of Demna k	2623	Smith	June	Vancouver	Melbourne	P 1,750,350			37s 6d
Nor bark	Crusu Minor	76	Johanson	June 1	New West'mt.	Sydney	R 462,019	4,293		37s 6d
Br ship	Earl Granville	1113	Flack	June 16	Cowichan	London		853,000		62s 6d
Chil. bark	Antonietta	929	Stack		Chemainus	Valparaiso				owners ac
Ger. bark	Palawan	967	Van Heuvel		Vancouver	Iquiqui				33s 9d
Chil. bark	Leonor	801	Jenatsch		Moodyville	Valparaiso				owners ac

A—Also 2,389 bbls lath and 5,550 bbls pickets. B—Also 41,130 ft pickets and 943 bbls laths. C—Also 38,741 ft t and g flooring. D—Also 1,053 bbls laths. E—Also 157,070 ft t & g flooring and 59 bbls laths. F—Also 8,269 ft pickets and 127,170 laths. G—Also 61,693 feet pickets and 25,029 feet laths. H—Also 49,816 feet t & g flooring and 1,015 bundles laths. J—Also 183,494 feet t & g flooring. I—Also 291,913 feet t & g flooring. K—Also 77,559 laths and 75,100 feet pickets. L—Also 60,000 shingles. M—Also 192,000 feet t & g flooring. N—Also 275,000 shingles. O—composed of 61,187 feet t & g flooring, 9,899 feet deck plank, 1,210,653 feet rough and 31,860 laths. P—Also 85 spars and 300 tons coal for Hong Kong. Q—Also 697 bbls pickets and 1,199 bbls laths. R—Also 7,060 pickets and 72,810 laths.

#### SHIPPING INTELLIGENCE.

The Empress of China sailed from Hong Kong June 18 for Victoria.

The British ship City of Quebec, 708 tons, Capt. Carnegie, sailed from Callao June 7 for Royal Roads.

The American ship Eclipse, 1,536 tons, Capt. Peterson, sailed from Guaymas June 10 for Nanaimo.

The British bark Ariadne, 1,167 tons, Capt. Croot, has gone to Tacoma to load wheat for the United Kingdom.

The American ship George Skolfeld, 1,276 tons, Capt. Denning, sailed from Yokohama June 12 for Vancouver.

The Norwegian bark Czar, 1,324 tons, from Vancouver March 4 with lumber, arrived at Adelaide prior to June 7.

The steamship Empress of Japan, Capt. Lee, arrived from the Orient June 17. Her cargo consisted of 2,600 tons merchandise and a full passenger list.

The British steamship Phra Nang, 1,640 tons, Capt. Watton, from Hong Kong May 21, arrived at Victoria June 15, in the N. P. steamship line for Tacoma.

The British steamship Batavia, Capt. Hill, sailed from Hong June 11 for Victoria and Tacoma, in the N. P. steamship line. R. P. Rithet & Co., Ltd., agents.

The British bark Nineveh, 1,174 tons, Capt. Broadfoot, from Newcastle April 12 to San Diego, is under charter to load lumber at the Hastings mill, Vancouver.

The British steamship Zambesi, 1,565 tons, Capt. Edwards, is again on berth at Hong Kong, in the Upton line. She is to sail July 20 for Victoria. F. C. Davidge & Co., agents.

#### THE U. S. AND RECIPROCITY.

WASHINGTON, June 20.—The president, to-day sent to the senate a message in reply to a resolution of that body asking for in-

formation relative to the confab recently held between representatives of the United States and those of the Dominion of Canada and the British Government, as to an arrangement for reciprocity in trade between Canada and the United States. The president in his message quotes from the report of ex-Secretary Blaine the conclusion of the Canadian commissioners that "it seemed impossible for the Canadian Government to extend to American goods preferential treatment, over those of other countries. As Canada was part of the British empire, they did not consider it competent for the Dominion Government to enter into any commercial agreement with the United States from the benefits of which Great Britain and its colonies should be excluded." On this point the President says that "this statement places an inseparable barrier on the attainment of the beneficial reciprocal trade which might otherwise be developed between the United States and Canada."

# THE COMMERCIAL JOURNAL'S

## SHIPPING LIST.

### VESSELS ON THE WAY TO BRITISH COLUMBIA PORTS

FLAG.	NAME.	TNS	MASTER.	SAILED.	FROM.	FOR.	CONSIGNEES OR AGENTS.	DAYS OUT.
Br ss	Bushmills	1188	Denning	April 13	H Liverpool	Vancouver	Baker Bros. & Co. (ld)	69
Br ship	Ben Novis	1061	Giddoll	Feb. 13	B Glasgow	B. C. ports	H. Ward & Co. and C. G. Johnson & Co.	129
Br bark	Martha Fisher	111	Meadowcroft	Feb. 27	A Liverpool	Victoria	H. P. Rithet & Co (L'd)	116
Br bark	Fernbank	1350	Boyd	April 24	A Glasgow	Vancouver	Bell-Irving & Paterson	57
Br bark	Chill	678	McKenzie	May 27	E London	Victoria	Turner, Beeton & Co.	25
Chil. bark	Eritrea	1029	Serra	Dec. 7	P Iquiqui	Burrard Inlet	H. P. Rithet & Co. Ltd	
Br ss	Batavia	1028	Hill	June 11	K Hong Kong	Victoria	H. P. Rithet & Co. Ltd	10
Chil ship	Hindustan	1543	Welch	May 7	V Valparaiso	Moodyville	H. P. Rithet & Co. Ltd	45
Br bark	River Ganges	612	Budge		F Rio de Janeiro		Findlay, Durham & Brodie	
Chil. bark	Guineveve	960	Glennie	April 26	L Antofagasta	Chemainus		56
Br SS	Palmas	1560	Taylor	June 2	G Kobe	Victoria	F. C. Davidge & Co.	19
Chil. ship	Atacama	1235	Caballero	May 13	V Valparaiso	Moodyville	H. P. Rithet & Co. Ltd	39
Br SS	Mascotto	2113	Itoss		J Kobe	Victoria	F. C. Davidge & Co.	
Br bark	Lebu	726	Worrall		C Liverpool	Vancouver		
Br SS	Empress of China	3003	Archibald	June 18	C Hong Kong	Vancouver	C. P. S. S. Co.	3
Br bark	Sineveh	1174	Broadfoot	April 12	D Newcastle	Vancouver		70
Br ship	City of Quebec	708	Carnegie	June 7	C Callao	Royal Roads		14
Am ship	Eclipse	1336	Peterson	June 10	G Guaymas	Nanaimo		11
Br ss	Empress of India	3003	Marshall		H Hong Kong	Vancouver	C. P. S. S. Co	
Br SS	Loo Sok	1604	Benson	June 18	H Hong Kong	Victoria	H. P. Rithet & Co. Ltd	3
Br SS	Zambezi	1563	Edwards		J Hong Kong	Victoria	F. C. Davidge & Co.	

P—Via Lebu. To load lumber for Valparaiso on owners' account. A—Chartered to load grain on Puget Sound. E—Passed Deal May 29, chartered for salmon to London. F—Chartered for salmon to London. To arrive in September. H—Via Corinto, Nicaragua. G—Via Honolulu, due Victoria June 22 for Portland. J—To sail June 25. K—For Tacoma. L—To load a return cargo of lumber to Valparaiso on owners' account. D—Via San Diego, to load lumber. I—To sail July 20.

#### VESSELS IN PORT.

(June 20, 1892.)

##### VICTORIA.

British bark Lizzie Bell, 1,036 tons, Capt. Lewis, arrived April 24 from Liverpool, laid up. R. P. Rithet & Co., Ld., consignees.

Br. bark Irvine, 605 tons, Capt. Jones, from Liverpool, arrived May 8, laid up, Turner, Beeton & Co., consignees.

##### VANCOUVER.

Br. ship Crown of Denmark, 2,029 tons, Capt. Smith, arrived April 25, loading for Melbourne.

Ger. bark Palawan, 967 tons, Capt. Van Heuvel, arrived July 12, to load lumber for Iquiqui.

Br. steamship Empress of Japan, 3,003 tons, Capt. Lee, arrived June 19 from Yokohama.

##### NOODYVILLE.

Chil. bark Leonor, 801 tons, Capt. Jenatsch to load lumber for Valparaiso.

##### CHEMAINUS.

Chil. bark Antonietta, 999 tons, Capt. Stack, arrived May 18, loading lumber for Valparaiso.

##### NANAIMO.

##### NEW V. C. CO'S SHIPPING.

Am. bark Carrollton, 1,300 tons, Capt. Lewis.

Am. ship J. B. Brown, 1,473 tons, Capt. Cameron.

Am. ship Commodore, 1,975 tons, Capt. Davidson.

Am. bark Oregon, 1,304 tons, Capt. McCarty.

Am. bark Fresno, 1,178 tons, Capt. Brennan.

Am. ship Louis Walsh, 1,497 tons, Capt. Gammons.

##### WELLINGTON SHIPPING.

Am. bark Matilda, 918 tons, Capt. Swanson.

##### EAST WELLINGTON SHIPPING.

Am. steamship Empire, 526 tons, Capt. Moe.

##### RECAPITULATION.

Ports.	No.	Tonnage.
Victoria	2	1,701
Vancouver	3	5,998
Moodyville	1	801
Nanaimo	8	10,321
Chemainus	1	999
Total	15	19,820

##### FOREIGN COAL SHIPMENTS.

The following are the shipments for the week ending June 18:—

##### NEW VANCOUVER COAL CO. SHIPPING.

Date.	Vessel and Destination.	Tons.
11	Mogul, str., Port Townsend	15
16	Romulus, str., San Diego	4,206
17	Oriental, ship, San Francisco	2,801
Total		7,051

Work is progressing favorably at the Alberni Paper Mills. The machinery which lately arrived from England is being put into position, and the company expect to turn out their first stock of paper in August.

#### FREIGHTS.

There is little lumber business doing, and rates are about stationary with the exception of Melbourne, which may be quoted slightly weaker. Quotations are:—Sydney, 30s; Melbourne, Adelaide or Port Pirie, 37s 6d to 40s; West Coast South America, 32s 6d to Valparaiso for orders; United Kingdom, calling at Cork for orders, 57s 6d; Shanghai, 47s 6d; and Yokohama, 42s 6d, both nominal.

Grain freights from San Francisco to the United Kingdom are decidedly firmer, and may be quoted to Cork for orders at 27s 6d for immediate loading; from Tacoma, 33s 6d for September loading. The Ariadne was chartered for wheat from Tacoma to the United Kingdom for orders at 33s 9d.

Coal freights are quoted: Nanaimo or Departure Bay to San Francisco, \$2 to \$2.25; to San Diego or San Pedro, \$2.25 to \$2.50.

The steamship Parthia will arrive at Victoria about August 15 from Hong Kong, on her first trip in the N. P. steamship line.

The British steamship Loo Sok, 1,004 tons reg., Capt. A. Benson, sailed from Hong Kong June 18 for Victoria, in the N. P. steamship line. R. P. Rithet & Co., Ltd., agents. The Loo Sok was built by the Fairfield Shipbuilding Co., and is owned by the Scottish Oriental Steamship Co. J



*The Largest Factory of its Kind  
in the Dominion.*

## LION 'L' BRAND Pure Vinegars,

Manufactured Solely under the Super-  
vision of the Inland Revenue Dept.  
Mixed Pickles, Jams, Jellies  
and Preserves

—PREPARED BY—  
**Michel Lefebvre & Co**  
**MONTREAL.**

*Established 1849. Gold, Silver  
and Bronze Medals. 20 1st  
Prizes.*

## JOHN DOTY ENGINE CO., LTD.

520 CORDOVA ST., VANCOUVER, B. C.

A COMPLETE STOCK OF ENGINEERS' AND MILL SUPPLIES.

Estimates for Marine and Stationary Engines furnished on application.

P. O. Box 174. Telephone 368.

O. P. ST. JOHN, Manager.

REF. BY PERMISSION.

Robert Ward & Co., Victoria. Chemainus Saw Mill Co., Chemainus. Hastings Saw Mill Co.  
Turner, Beeton & Co., Victoria. McLaren, Ross, Westminster. Michigan Lumber Co., Vancouver

BRITISH COLUMBIA

## LICENSED STEVEDORING COMPANY.

F. M. YORKE, MANAGER.

Doing business at all British Columbia ports. The only concern with a complete stevedoring plant  
Head Office: CORDOVA ST., VANCOUVER, P.O. Box 816.

Victoria Office: WHARF ST., P.O. Box 774.

Ballast Supplied.

Cable Address: Yorke, Vancouver.

## THE WM. HAMILTON MANUFACTURING CO., LD.

HEAD OFFICE & WORKS PETERBOROUGH, ONT. BRANCH OFFICE: VANCOUVER, B.C.  
DEALERS IN

MacGregor, Gourlay & Co's Wood-working Machinery, Marsh's Steam Pumps, Northey's Steam  
Pumps (duplex and single). Complete stock of mill supplies constantly on hand.  
Pacific Coast Saw Mill Machinery a Speciality.

P. O. Box 794. Telephone 383.

ROBERT HAMILTON, MANAGER.

## KERR & BEGG,

Booksellers and Stationers

45 GOVERNMENT ST., VICTORIA.

VICTORIA NEWS AGENCY.

## J. E. CRANE & CO.,

(Successors to Crane, McGregor & Boggs)

30 BROAD STREET, VICTORIA, B. C.

Financial, Insurance and General  
Commission Agents.

## THE WAVERLEY HOTEL,

Cor. Seymour and Georgia Sts.,

Close to New Opera House, VANCOUVER.

PRIVATE AND FAMILY HOTEL

Choice Wines, Etc. JOHN WHITTY, Propr

## A. E. PLANTA & CO

REAL ESTATE,  
AND INSURANCE AGENTS,

P. O. BOX 167. NANAIMO, B. C.

—) AGENTS FOR (—

Commercial Union Assurance Co., of  
London, England.

Equitable Life Insurance Society of New  
York.

Accident Insurance Co. of North America.

—: NEW GOODS —:

Just received a full line of choicest  
Brands of Tea. Try them.

R. H. JAMESON,

33 FORT STREET.

## Theo. R. Hardiman.

PIONEER ART GALLERY.

Represent's Art Union of London, England,  
President, Right Hon. the Earl of Derby,  
K. G.

Full supply of Artists' Goods, Mouldings, etc  
622-626 CORDOVA ST., VANCOUVER.

## ROBERT COUTH,

WHOLESALE

Coal and Produce Merchant  
WELLINGTON COAL.

Towing and Freighting of all kinds.  
Scows from 25 to 250 tons.

Tugs - Vancouver, 90 h. p.; Swan, 20 h. p.  
LOGGING CAMPS SUPPLIED.

Office: Cor. Carrall and Powell Sts.  
VANCOUVER, B. C.

P. O. Box 41.

Telephono 12

## C. GARDINER JOHNSON

AND COMPANY,

532 HASTINGS ST., (Formerly Bank of B.C  
Offices.)

VANCOUVER, B. C.

## Ship & Insurance Brokers

Customs Brokers and Forwarders,

NOTARIES PUBLIC.



## TICKETS

ON SALE TO

Omaha, Kansas  
City, St. Paul, Chi-  
cago, St. Louis, and  
all points east, north  
and south.

Pullman Sleepers, Colonist Sleepers, Re-  
clining Chair Cars and Dinners.

Steamers Portland to San Francisco every  
four days.

Tickets to and from Europe.  
For rates and general information, call on or  
address

HALL, GOEPEL & CO., Agents,  
100 Government street.  
W. H. HURLBURT, Asst. Genl. Pass. Agt.,  
51 Washington st., Portland, Or

## BRUSHES, BROOMS

—AND—

## WOODENWARE!

Our Goods are handled by all the  
leading houses, and are guaranteed to be  
as represented.

## Chas. Boeckh & Sons

Toronto, - - Ontario.

MANUFACTURERS,

—: AGENTS :—

MARTIN & ROBERTSON,

6 Bastion Square, Victoria, and  
601 Granville St., Vancouver.

An inspection of our samples is invited  
A full line kept in both cities.

# ROBERT WARD & COMPANY,

LIMITED LIABILITY.

(Incorporated under the Companies Act 1890.)

Commission - Merchants - and - Importers,

VICTORIA, B. C.,

Represented in London by H. J. Gardiner & Co., Gresham Buildings, E. C.

ROYAL SWEDISH AND NORWEGIAN CONSULATE.

Agents executed for every description of British and Foreign Merchandise, Lumber, Timber, Spars, Fish and other Provincial products.

SHIPPING AND INSURANCE AGENTS.

CHARTERS EFFECTED.

**GENERAL AGENTS:**

Royal Insurance Company,  
London & Lancashire Fire Insurance Co.  
Standard Life Assurance Co.  
London and Provincial Marine Insurance Co. It'd.  
Western Assurance Co., Marine)  
London Assurance Corporation. (Marine.)  
Agents for the British Columbia Corporation, Ltd.,  
Mortgages, Debentures, Trusts, &c.

**SOLE AGENTS:**

Curtis & Harvey's Sporting and Blasting Powder.  
Joseph Kirkman & Son's Gold Medal, Inventions Exhibition, 1883, Pianofortes.  
J. & W. Stuart's Patent Double-Knotted Mesh Fishing Nets, Twines, Etc.  
Importers of Havana Cigars, Oilmen's Stores, Tin Plates, Portland Cement, Etc.  
British Columbia Salmon:—Ewen & Co., "Lion," "Bonnie Dundee"; Bon Accord Fishery Co., "Consuls"; A. J. McLellan's "Express."

## CANADA PERMANENT LOAN AND SAVINGS CO.

HEAD OFFICE, CO'S BUILDINGS, TORONTO, ONT

J. HERBERT MASON, PRESIDENT & MANAGING DIRECTOR.

Subscribed Capital.....\$ 5,000,000  
Reserve Fund.....1,502,252  
Total Assets.....P. 12,091,772

This company is now prepared to accept applications for loans upon improved City and Farm Securities at current rates of Interest. NO AGENTS' COMMISSION IS CHARGED THE BORROWER. Full particulars on application to

## HEISTERMAN & CO.,

75 GOVERNMENT STREET,

Agents and Appraisers for Victoria District.

BODWELL & IRVING, Solicitors.

## W. R. CLARKE,

Harbor Master,

Port Warden,

—AND—

Lloyd's Surveyor.

40 YATES ST., VICTORIA.

## C. R. TOWNLEY,

Real Estate, Insurance, Customs Broking, Financial Agent and Notary Public.

Agent for LIVERPOOL, LONDON AND GLOBE INSURANCE COY and EASTERN ASSURANCE COY of HALIFAX.

623 COLUMBIA ST., NEW WESTMINSTER P. O. Box 377. Telephone 186.

## JOHN LECKIE,

524 Granville Street, Vancouver.

IMPORTER OF

FISHING SUPPLIES,  
COTTON DUCKS  
AND TWINES,

OILED CLOTHING,  
ROPES, BLOCKS,  
FLAGS, BUNTING, Etc

A Full Stock Always on Hand.

AGENT FOR

## W. & J. KNOX'S

Celebrated Double Knot and Cured Salmon Nets, Twines, Etc.

## VICTORIA RICE MILLS,

STORE STREET, VICTORIA, B. C.

—MILLERS OF—

## CHINA AND JAPAN

Rice, Rice Meal,  
Rice Flour, Chit Rice, Etc.

VICTORIA

## ROLLER FLOUR MILL.

Delta Brand Family Flour,  
Superfine Flour, Bran & Shorts

NOS. 64 & 66 STORE ST.

VICTORIA.

## FALCONER'S



## Prime Malt Vinegar

VICTORIA VINEGAR WORKS

159 Yates Street, Victoria.

## MUIR & BOYD,

ROOM 21, FIVE SISTERS' BLOCK,

AGENTS FOR

## Safford Radiators,

The Best on the Market.

Over 80 per cent. of the entire Radiators used in Canada are the Safford. Send for Catalogue and prices.

ROBT. MITCHELL & CO, Montreal, Manufacturers of Plumber's and Steam Fitters' Brass Supplies, gas, electric and combination fixtures.

## A. O. LEASK,

Agent and Commission Merchant. Customs, Insurance and Shipping Agent.

Storage, Bonded and Free. Forwarder, etc.

Vancouver, . . . B. C.



# COAL. COAL. COAL.

The New Vancouver Coal Mining and Land Company, Ltd.

(FORMERLY THE VANCOUVER COAL CO.)

ARE THE LARGEST COAL PRODUCERS ON THE PACIFIC COAST.

**THE NANAIMO COAL.**  
(Used principally for Gas and Domestic Purposes.)

**THE SOUTH FIELD COAL**  
(Steam Fuel.)

## THE : NEW : WELLINGTON : COAL.

(House and Steam Coal.)

ARE MINED BY THIS COMPANY ONLY.

### THE "NANAIMO" COAL

Gives a large percentage of Gas, a high illuminating power unequalled by any other Bituminous Gas Coals in the world, and a superior quality of Coke.

### THE "SOUTH FIELD" COAL

now used by all the leading Steamship Lines on the Pacific.

### THE "NEW WELLINGTON" COAL

Which was introduced early in the present year, has already become the favorite fuel for domestic purposes. It is a clean, hard coal, makes a bright and cheerful fire, and its lasting qualities make it the most economical fuel in the market. The several Mines of the Company are connected with their Wharves at Nanaimo and Departure Bay, where ships of the largest tonnage are loaded at all stages of the tide. Special dispatch is given to Mail and Ocean Steamers.

**SAMUEL M. ROBINS, Superintendent.**

# OGILVIE MILLING CO.,

WINNIPEG, - - - MANITOBA.

(REPRESENTED BY G. M. LEISHMAN.)

	Daily Capacity .....	7,500 Barrels.
ROYAL—Montreal ..	2,500 Barrels	SEAFORTH—Seaforth, Ont. .... 500 Barr
GLENORA " " ..	2,500 " "	GODERICH—Goderich, Ont. .... 1,000 "
	WINNIPEG MILLS .....	1,500 Barrels.

STANDARD BRANDS:

## OGILVIE'S HUNGARIAN, OGILVIE'S STRONG BAKERS

# HUDSON'S BAY CO'Y,

VICTORIA, - - - B. C.

### IMPORTERS:

WINES,  
LIQUORS,  
CIGARS,  
CIGARETTES,

CANNED GOODS,  
ENGLISH GROCERIES,  
CANADIAN GROCERIES,  
AMERICAN GROCERIES,

STAPLE DRY GOODS,  
BLANKETS,  
FIRE ARMS,  
AMMUNITION.

### AGENTS FOR:

Fort Garry Flour Mills, Benton County Flouring Mills.