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#### OF BRITISH NORTH AMERICA. BANK

DIONAPORATED BY ROYAL CHARTER.

Paid up Uapitai .....£1,000,000 Stg. Secrete Fund......£265,000 "

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## BANK of OTTAWA

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CAPITAL PAID UP..... .....\$1,000,000

REST, and undivided Profits . . . . \$456,079

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This Branch has special factions for making Collec-tions in Manitoba and North West Territories - Lowest rates are charged, and prompt remittances are sent.

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CAPITAL, - \$1,500,000.00.
RESERVE FUND, - \$850,000.00.

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Moneys avanced upon Farm and City Properties MORTGAGES, MUNICIPAL DEBENTURES & SCHOOL DEBENTURES purchased. Scrip held for use of Clients.
Clients title deeds are not sent out of the Province but are lodged in the Company's vanits at Winnipeg, where they may be examined at all times. Agents at all principal points throughout the Province.
For further information write to the Manager of the

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## PARSONS, BELL & CO., Wholesale Paper Dealers

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Canada Paper Company,
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CORNER PRINCESS AND BANNATYNE STREETS, WINNIPEG.

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HRAD OFFICE, - QUEBEC.

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BRANCHES:
Iroquols. Merrickville.
Quebec. Smith's Falls.
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West Winchester.

MANITOBA VIA NORTHWEST TERRITORIES |
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Lethbridge Branch, F. R. Goodwis, Manager Boissovain Branch, F. W. Crisro, Manager Neepaw Branch Thos M. CAPERS, Manager Foreign Agents London The Alliance Bank (Limited) Liverpool -Bank of Liverpool (Limited) New York National Park Bank Boston-Lincoln National Bank Minneapolis-First National Bank

Collections made at all points on most favorable terms. Current rate of interest allowed on deposits.

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381 MAIN STREET,

WINNIPEG.

#### & Hammond.

18 KING STREET WEST, TORONGO. (Members Toronto Stock Exchange)

# BROKERS,

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Real Estate Bought and Sold. Money to Loan.

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CANADIAN MILLS: PORTNEUF, Que.

- - MAN FACTURERS AND DRALERS IN-

MANILLAS, No. 1 and 2. BROWNS.

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TISSUES. COVER PAPERS. CAPS AND POSTS.

LAID PAPERS.

WOOD BOARD. SHEATHING STRAW PAPERS. TARRED FELT. WAX PAPERS. GLAZED PAPERS. POSTINGS. ROLL PAPERS for Spindles

WHITINGS,
All Grades and Colors TONED PAPERS,
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#### Montreal.

## The Barber & Ellis Co'y,

Nos. 43, 45, 47 and 49 Bay Street, TORONTO, Ont.

Manufacturers of ACCOUNT BOOKS, ENVELOPES, PAPER BOXES.

Importers of all Grades of Staple Stationery.

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BOOKBINDERS' MATERIALS AND

BOXMAKERS' REQUISITES.

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## ALLAN, BRYDGES & CO.

BANKERS AND BROKERS,

## 339 Main Street, Winnipeg, Man

Municipial, School and other Debentures negotiated.

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Branch Office-CARBERRY, Man., R. T. Rokeby, Manager.

INTEREST ALLOWED ON DEPOSITS.

## RUBLEE, RIDDELL & CO.

Commission Merchants

AND IMPORTERS OF

Green and Dried Fruits.

15 OWEN STREET.

WINNIPEG

## TEES. WILSON & CO.

70 St. Peter Street, MONTREAL. A FULL ASSORTMENT OF

INDIAN, CEYLON, CHINA AND JAPAN

THA

We make a specialty of CEYLON and INDIAN Teas, and carry the largest assortment of any House in the Dominion.

Represented in Manitoba, Northwest Territories and British Columbia, by

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## HARRY L. LANGELIER,

Manufacturers' Agent, 455 Main Street. WINNIPEG.

HOUSES REPRESENTED-

I. GNARDINGER, SON & CO., Montreal, Hats and Caps. MATHERS, TOWERS & CO., Montreal, Men's Furnishings. STRACHAN & CO., Montreal, Soaps and Old OCLET BROS., Montreal, Cigars and RawLeaf Tobseco.

### F HENDERSON & CO.

AGENTS FOR

The Canada Sugar Refining Co. Ld. Montreal Sugars and Syrups.

THE CANADA JUTE Co., Ld. - - Montro Jute and Cotton Bags, Twines, Hessians, &c. - Montreal THE EDWARDSBURG STARON Co., . Montreal THE SIMCOR CANNING COMPANY, Simcoo

Canned Goods, etc.

#### GROCERS, ATTENTION!

ASK FOR THE OBLEBRATED

#### "Reindeer Brand" Condensed Milk.

CONDENSED COFFEE AND MILK,

CONDENSED COCOA AND MILK.

THE BEST IN THE MARKET.

FOR SALE BY ALL WHOLESALE GROCERS.

W. F. HENDERSON &

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C. FLUMERFELT, VICTORIA.

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DIRECT IMPORTERS OF

CROCKERY GLASSWARE

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OUTLERY,

SILVER-PLATED WARE & FANCY GOODS 980 MAIN ST. WINNIPEG.

-WHOLESALE-

Hardware, Gutlery, Guns, Ammunition, Du Pont Gun Powder,

ETC.

Princess St., WINNIPEG.

# Tanners, Curriers,

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BOOT MANUFACTURERS. Sole, Harness and Upper Leathers. BOOTS, SHOES AND BOOT TOPS.

HIDES TANNED FOR ROBES, ETC.

Highest Cash Price Paid for Hides and Skins 171 and 173 KING STREET, WINNIPEG.

## MACKENZIE & MILLS.

## WHOLESALE GROCERS

Special attention given to

Teas. Coffees, Canned Goods, DRIED FRUITS, Etc.

CORNER KING AND ALEXANDER STREETS WINNIPEG, MAN,

#### 1891.-FALL-1891.

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#### FANCY GOODS TRADE

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#### Manitoba, North-West and British Columbia

Our Mr. W. S. CRONE has left with a full range of Samples of FANCY GOODS, PRESENTATION GOODS, DOLLS, TOYS, GAMES, MUSICAL GOODS, TOBACCON-IST GOODS, DRUGGIST SUNDRIES, &c., &c., and will call on the leading Trade in a few days.

Large Buyers will be studying their own interest by inspecting his Samples before placing their orders for above lines.

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# Mackenzie, Powis & Co.,

WHOLESALE GROCERS.

FIRST CROP

Now in Store, consisting of Extra Choicest to Good Medium Grades at Lowest Prices.

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Congous, Assams and Ceylons.

Cor. McDermot & Albert Sts., WINNIPEG

FULL ASSORTMENT OF SIZES.

SOUND BOXES. -- WELL PACKED.

PRICES LOW.

Market Street East, WINNIPEG.

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AND WHOLESALE DEALERS IN

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Men's Furnishings, Hats, Caps Manufactured Fur Goods and Contractors' Supplies

WAREHOUSES:

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## The Commercial

A Journal of Commerce, Industry and Finance, specially devoted to the interests of Western Canada, including that portion of Ontari west of Lake Superior, the Provinces of Manitoba and British Columbia and the Territories.

## Tenth Year of Publication. ISSUED EVERY MONDAY

SUBSCRIPTION, \$2.00 PER ANNUM (in advance.)

#### ADVERTISING BATES.

10	month weekly	insertion		30	30	per line
3	months,	do	***************************************	0	75	•
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Transient advertisements, 10 cents per line each insertion.

Fine Book and Job Printing Departments.

JAMES E. STEEN, Publisher.

The Commercial certainly enjoys a very much larger circulation among the business community of the country between Lake Superior and the Pacific Coast, than any other paper in Canada, daily or weekly. By a thorough system of personal solicitation, carried out annually, this journal has been placed upon the desk of the great majority of business men in the vast district designated above, and including northwestern Ontavio, the provinces of Manitoba and British Columbia, and the territories of Assiniboia, Alberta and Saskatchewan. The Commercial also reaches the leading wholesale, commission, manufacturing and financial houses of Eastern Canada:

#### WINNIPEG, NOVEMBER 9, 1891.

#### Manitoba.

- R. F. Greer has opened a drug store at Alexander.
- J. Quinn, baker, Brandon, is adding groceries.
- J. A. Palmer has opened a hardware store at Gladstone.

Dr. Lambertson, an Icelandic doctor, Winnipeg, is dead.

- J. Symington, grocer. Brandon, has sold out to E. A. Wallace.
- J. L. Blair & Co., dry goods, Winnipeg, have moved their stock to Carberry.
- A. Raymer, books and stationery, Portage la Prairie, is closing out and moving west.
- W. G. Brown and Geo. H. Armitage, blacksmiths, Minnedosa, have amalgamated.
- T. A. Gurland, of Portage la Prairie, shipped a car load of butter to Vancouver recently

Manitoba has a lady cheesmaker, a Miss Drewry, who managed a factory the past season at Royal.

A. B. McLeod, implement agent, Brandon, has started in the implement business on his own behalf.

The stock of J. J. Shragge, Winnipeg, which was damaged by fire, was sold by the assignee, by auction, for \$500.

The Lake Winnipeg Fish Company are having a new engine built cast. It is for a new boat intended to ply on Lake Winnipeg.

James Palmer, blacksmith, Carman, has sold out to Emerson Woodruff. The former person will now open a general store at Carman. THE COMMERCIAL stated last week that Chas. Skelding had opened out a stock of hardware at Virden. There was a typographical error in this, the store having been opened at Arden.

The transactions of the Government Savings Bank, Winnipeg, during October, were as follows Deposits, \$17,585.00; withdrawals, \$20,256 35. Withdrawals exceed deposits by \$2,671.35.

Body & Nosks' linseed oil mill at Winnipey, which has been out of raw material for some time, commenced running on new flax seed last Tucsday, two car lots having been received from Plum Coulee, Manitoba.

H. F. Maley, has opened a branch at Brandon in the insurance and general agency business. At the same place, Gray & Davidson, have opened a flour and feed store, and H. Bradford has opened in C. A. Bradford's old stand in groceries.

Robertson, Thompson & Co., commission merchants, Winnipeg, have been appointed western agents for the Barm yeast, a new preparation put up at Toronto. This firm is also introducing in this market a condensed mince meat, for mince pies, prepared by an eastern firm of manufacturers.

The work of grading on the Canadian Pacific railway branch between Deloraine and Napinka has been suspended for the present, and contractor Dennison has moved his outfit to the Souris branch, the company being anxious to have the grading on the latter completed to the coal region before winter sets in.

A further sum of \$20,000 will be asked for permanent building improvements in the Winnipeg Industrial Exhibition grounds, though the directors consider that \$30,000 is necessary to complete all the buildings required. But \$20,000 will be made to do for additions for next year, and the city will be asked to vote this amount.

W. Allen, (late Allen & Brown), pork packers Winnipeg, has brought in a car load of dressed hogs from Ontario, which he is curing at his packing house here. This is the first arrival of dressed hogs from the east this year. It is a great pity, with our immense crop of coarse grains, that Manitoba cannot supply its own requirements in this line.

Carveth & Co, Winnipeg, manufactured and sent out some samples of mince meat last year, with the intention of manufacturing on a more extensive scale should the commodity take well. Prospects appeared favorable, and they are now putting up quite a quantity of mince meat for this season's trade. The meat is put up in 25 pound pails, and is sold to the trade at 12c per pound. The house-wife may now have her mince pies, without going to the labor of preparing the mince.

The Inland revenue collections during October for the Winnipeg division, were as follows:

Spirite	\$15,868 37
Malt	2,291 50
Tobacco	14,032 25
Cigars	609 60
Licenses	140 00
Petroleum Other receipts	317 10
Other receipts	114 19
Total	
Total	833,373 01
October, 1890	26,334 10
Increase	87.018 91

A good deal of opposition has been raised against the system recently inaugurated in Winnipeg of numbering the streets, instead of using the old names. No doubt the change will be inconvenient at first for people who have long been used to the names, but neverthe less we believe the new system is infinitely preferable to the old one. If the citizens generally would endeavor to make use of the new system, the difficulties would soon pass away, and the great advantage of numbering the streets would soon become apparent. The new system, when understood, is in every sense more convenient than the old.

The arrest and conviction of Archibald Chisholm, manager of the Winnipeg Barb Wire Works, for a scandalous crime, will in nowise affect the continuance of this industry. The Winnipeg Wire Works has been a very prosperous industry for some years, and the stockholders, who are men of abundant capital and business energy, will continue the business without interruption. While Chisholm will languish in prison, the industry with which he was lately connected, will, it is expected, be mere prosperous than ever. The stockholders have recently arranged to begin the manufacture of new lines, and the industry will be continued on a larger scale than heretofore.

The Virden Advance gives the following report of the losses by the recent fire in that town: "The damage will run up to \$50,000probably more. Frame & Miller, building and stock, \$10,000; insured for \$4.500. Ramsay & Clingan, building and stock, \$15,000; stock insured for \$4,000. S. White, furniture of hotel, stable and several horses and cows, \$3,000; insured for \$500. John Cobb, Ottawa House, stable and store, \$3,000; insurance about \$1,400. Huston Bros., stable and contents, \$1,000; insured for \$350. McLelland, contents of dwelling house and leather stock, partly removed; no insurance. Koester & Son, flour and feed, \$600; no insurance. Sheane and Fisher, 8 horses; no insurance. Wilcox & Co., several thousand dollars damage to building and stock; insured for \$14,000. J.W. Higginbotham, damage to building and stock; covered by insurance. Stocks in most of the other stores, and fronts of the building seast side of Nelson street, damaged by fire, water and removal. Mostly covered by insurance.

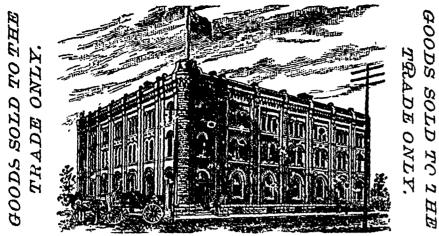
#### Northwest Ontario.

The estate of Moir & Mills, of Port Arthur, jewellers, insolvents, will be offered for sale by tender on Nov. 10.

Joseph Johnson, drugs, Rat Portage, has formed a partnership with F. W.Canniff, under style Canniff & Johnson.

A practice that should be abolished by country shippers is that of working low grades of packed butter into roll and packing them in with fresh-made roll, with the intention of palming it all off as fresh-made. The deception is always detected, and such lots are invariably sold at the same prices as low grades of packed command.

The crop of domestic onions is both large and fine, but there is other stock wanted for all that, says the Montreal Gazette. This led to a very satisfactory sale of a cargo lot of 70,000 crates of Spanish onions, which all found buyers at 75 to 80c a crate.



# G. F. & J. GALT. DIRECT IMPORTERS

TEAS, SUGARS, WINES, LIQUORS and GENERAL GROCERIES CORNER PRINCESS AND BANNATYNE STREETS, WINNIPEG, MANITOBA.

## WM. B. HAMILTON, SON & CO.

WIIOLESALE MANUPACTURERS OF AND DEALERS IN

## BOOTS, SHOES AND RUBBERS,

15 and 17 Front St. East, TORONTO.

Represented in Manitoba, Northwest Territories and British Columbia by ALBERT FRENCH

# Redmond, Greenleese & Co.

---WHOLESALE--

## HATS, CAPS

AND FURS.

# 134 Princess Street, WINNIPEG, MAN.

#### Freight Rates.

The Montreal Trade Bulletin says: "A few spot engagements have been made for Canadian grain at 4s 6d Liverpool and 5s London and Glasgow but most of the space was secured some time ago. Provisions are firm at 25s and buttor and cheese 35s to Liverpool, London and Glasgow; eggs 17s 6d; flour 20 to 21s 3d; cattle 70s and deals 65 to 70s. Apple freights are firm at 3s 3d to Liverpool and 3s 6d to London and Glasgow, a number of applications for space having been made by western men by the last boats."

The Chicago Trade Bulletin of Nov. 2, says. "Merchants are hurrying their property forward, and there has been quite a good demand for all kinds of freights during the past week. The movement by rail was rather liberal, and agents reported rates well maintained on the basis 25c flour and grain, and 30c provisions to New York. Some rumors of reductions on grain at out of the way ports. Lake and rail

freights were in good request and rates were more favorable to carriers, ranging 81 to 9c wheat and 8 to 81c corn to Boston, 71 to 8c wheat, 7 to 71c corn, and 6c oats to New York, 7 to 8c wheat, 7c corn and 54c oats to Philadelphia, 7 to 71c wheat and 63 to 7c corn to Baltimore. Through rates to New England points quotable at 10c corn and 7c cats, but rates will be advanced on the basis of 11c corn on Nov. 6. Through rates to Liverpool were in moderate request and firmer in a general way, though there was no material change to note in ratesquotable at 401 to 421c flour, 347 to 36c grain and 521 to 632c provisions according to route. Oats to London quotable at 16 to 17c per bus. Lake freights were in good steady demand throughout the week, with a fair supply of vessels offering. Rates were firmer and higher to Buffalo, closing at 21c wheat, 21c corn, and lic oats. Georgian rates easy and quotable at 2c corn and 13c oats."

If there was any way to get lake steamers back from the Atlantic next spring, says the Chicago Tribune, there would be a great exodus of boats from the lakes this fall. In the Atlantic trade there is now the biggest boom for many years. Within a week the cost of carrying a bushel of corn from Boston or New York to Liverpool has jumped from 8 to 11c and still there is not enough boats for all the stuff America wants to send abroad. Tramp steamers, costing \$150,000, are making \$10,000 clear for the run of 14 days across the Atlantic. Most of these steamers are not as good boats as the big steel carriers on the lakes. Unfortunately the completed locks on the St. Lawrence river canals are only 165 feet long, and if lake boats attempt to go to the Atlantic it must be by running the rapids on the St. Lawrence. which means that they cannot be brought back in the spring without being cut in two.

## C. H. Mahon & Co. BOOTS AND SHOES,

Mitts, Moccasins, Felts and Rubbers. WINNIPEG, - MANITOBA.

The Minneapolis Varthwestern Miller of October 30, has the following freight rate items "The lowest rates obtainable Wednesday were: To London, 48½c; to Liverpool, 47½c; to Glasgow, 48½c; to Leith, 55½c; to Rristol, 52½c. This is per 100 pounds through from Minneapolis.—There are several lines taking export flour out of Minneapolis on the basis of an inland rate of 27½c, Minneapolis to New York or Boston. In fact, there is good reason to believe that even 20c is being made on some of the business. And it is also strong ly hinted that the scaboard rates on domestic shipments are being shaded in some quarters."

From some remarks made by Sir Henry Tyler, at the recent meeting of the Grand Trunk shareholders in London, it appears that competition between this railway and the Canadian Pacific will not be very severe. Sir Henry said "he had himself discussed the situation fully with Lord Mount-Stephen and Mr. Van Horne on the most friendly terms. Personally all agreed that the two companies should maintain rates. We will," he added. "get all we can out of the Canadian people. The officials of the company have been instructed to do all that is possible for the mutual prosperity of the two companies. The United States and water competition must, however. still be met, but I hope that cutting rates will be avoided."

An item has gone the rounds of Manitoba country papers to the effect that the Northern Pacific railway has given a rate of nine cents per bushel on wheat to Montreal, from Manitoba points. This is erroneous. The nine cent rate is from Duluth via water, thence via the Grand Trunk, to points east of Guelph, as far as and including Montreal. The rate to Guelph and west thereof, in Ontario, is S cents per bushel of 60 pounds. The rate from Manitoba poits to Duluth must be added, to get the through rate. Thus the rate of 21 cents per 100 pounds, from Winnipeg to Duluth, would be added to the 9 cent rate per bushel from Duluth to Montreal, to get the through rate to Montreal. There is also the cost of transferring grain from cars to vessels to be added, which is 11 cents per bushel.

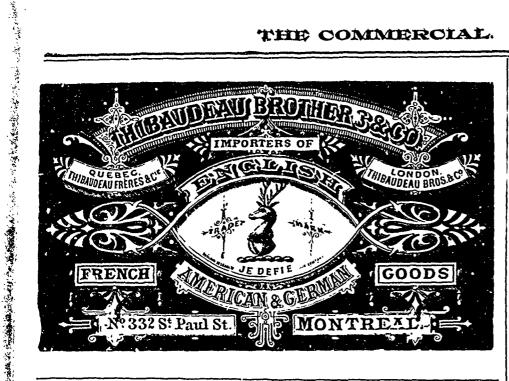
#### German Import Duties.

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There have been many rumors that the German import duties on grain would be removed or modified. The renewed attempts to bring corn into prominence as an article of food are not likely to be much of a success, as the people are conservative and wedded to custom The present import duties in marks per 220.46 pounds, and in cents per standard bushel, are as follows:—

basings, and ab rente	Marks per	Cents pe
	quinta).	bushel.
Wheat	5.	32.4
Rye		30.2
Corn		12.1
Oats		13,8
Barley	2.25	11.7
-New York Prod	uce Exchange.	



## CAMERON & KENNEDY,

-MANUFACTURERS OF-

-AND-

SHINGLES,

Office and Mills at Norman, Ont-

# KEEWATIN

MANUFACTURERS AND DEALERS IN

Lomber, Lath, Shingles, Flooring,

SIDING, SHEETING, MOULDINGS, CASINGS, ETC.

Saw Mills, Planing Mills and Factory at

KEEWATIN MILLS, ONT.

JOHN MATHER, Manager.

SPRUCE AND TAMARAC

MILIS AT SELKIRK, MAN.

DIMENSIONS ALL SIZES

# Western Lumber Company, (Ld.)

RAT PORTAGE, - ONTARIO.

All sizes of Boards and Dimension Lumber on hand or cut to order.

# DICK, BANNING & CO

DOORS AND SASH,

MILLS AT KEEWATIN. OFFICE: OPPOSITE C.P.B.

PASSENGER DEPOT. WINNIPEG.

## JAS. McCREADY & CO.,

WHOLESALE

Boot and Shoe Manufacturers. MONTREAL.

SAMPLE ROOMS, 496 MAIN ST. WINNIPEG W. WILLIAMS, AGENT

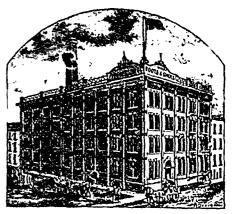
LYMAN, KNOX and CC..

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## **Wholesale Druggists**

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## JOHN McPHERSON & CO.

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# FINE SHOES

HAMILTON, ONT.

Agent for the North-West & British Columbia :

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30 McIntyre Block, MANITOBA.

## LYMAN BROS. po CO.,

WHOLESALE

## DRUGS AND MEDICINES

Every requisite for the Drug Trade promptly supplied.

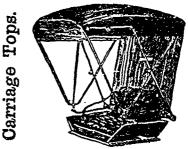
TORONTO, ONT.

## WINNIPEG SHOW CASE WORKS,

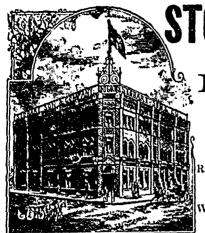
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## Show Cases, Mantles, Etc.,

312 Princess and 780 Logan Streets. WINNIPEG,



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## DRY GOODS

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#### KERSEYS MANUFACTURED IN MANITOBA.

APID CITY YARNS OF THE MANUFACTURE OF 1891 FOR SALE BY US ONLY.

Special Values in Groy and Fancy Flannels, Knitted Voollens and Linens.

AT TRAVELLERS NOW ON THE ROAD. WA

Jas. O'Brien & Co.

-MANUFACTURERS OF-



Montreal and Winnipeg.



HEAD OFFICE AND MANUFACTORY: VICTORIA SQUARE, MONTREAL

PAINTS.

COLORS.

VARNISHES.

# JOHNSON

OUR SFECIALTIES ARE.

Johnston's "DECORATORS PURE" White Lead.

KALSOMINE, 12 Beautiful Tints.
"MANHATTEN" Coach Colors, (Ready-Mixed.)
PURE LIQUID COLORS.—Latest Artistic Shades, BEST IN
MACNETIC IRON PAINT. THE WORLD.

COACH COLORS in Japan. "SUN" Varnish,

MONTREAL WORKS:

## MILLING

WINNIPEG.

REGISTERED BRANDS:

Hungarian and Strong Bakers' Flour

-Dealers in all Kinds of-

GRAIN and FEED.

MILLS:

DAILY CAPACITY ROYAL-Montreal 1800 Barrels 66 1200 GODERICH-Goderich, Unt. 1000

DAILY CAPACITY POINT DOUGLAS-Winnipeg 1000 Barrols SEAFORTH-Seaforth, Ont. - 300



OUR TRAVELLERS ARE NOW SHOWING

-SAMPLES OF OUR-

## Canadian & Imported Goods FOR THE FALL TRADE.

## S. Greenshields, Son & Co

Victoria Square. - Montreal.

Complete set of G. J. Redmond, Donaldsor's Plant Samples with G. J. Redmond, WINNIPEG.

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CANADIAN WOOLENS, IMPORTED WOOLENS AND TRIMMINGS.

Represented in Manitoba, Northwest and British Columbia by Mr. G. H. SIMPSON.

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# **BOOTS & SHOES**

MONTREAL.

## KIRKPATRICK & COOKSON Entablished 1860,

MONTREAL,

Commission Merchants,

FLOUR, GRAIN, BUTTER, &c. Consignments and Orders Solicited

## COCHRANE, CASSILS & CO. Tholesale Boots 🕮 Shoes

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## The Commercial

WINNIPEG, NOVEMBER 9, 1891.

### LOOKING AFTER COLLECTIONS.

Last week THE COMMERCIAL devoted some space to an article headed "Push Your Collections." That article will serve as a suitable introduction to what we are about to write now. Those who have not read the article referred to, of last week, should look it up and peruse it before reading this article. There are of course some business men who are fully aware of the great importance of the points urged in THE COMMERCIAL of last week, but there are a great many more who do not seem to fully comprehend the necessity of looking sharply after collections. At any rate, even those who are noted for care and activity in their collection departments, will not lose anything by looking up and carefully reading our article of last week, if they have not already done so. Those who are careless in their collections, should read it over and over again, with the object of trying to impress themselves with the importance of the matter. It is a good thing for a business man to possess the qualifications necessary to attract custom, but it is still more necessary that he should understand the value of keeping his accounts well in hand, where a large credit business is done, as is the case in nearly all retail stores in this western country, outside of the large towns.

The cetail trade of Manitoba, has received rather a bad education in the past, in the macter of prompt payment of liabilities. Business has been done in rather a careless way, between the wholesale and the retail trade. Wholesale dealers have not insisted, as they should, upon prompt payments. The carelessness in meeting notes in this country, would astonish people used to doing business in a business way. A note is a solemn obligation to pay at a stated time, and no possible effort should be spared to meet this obligation promptly. This is not the conception, however, which many retailers here have of the obligation contained in a note. Notes are frequently allowed to mature, without any provision having been made for them, and very often the party liable for the note, does not even take the trouble to send an explanation of the reasons for the non-fulfillment of the obligation. The matter of arranging for the paper, is simply left to the holder of the note, trusting that it will be looked after all right. This it certainly a very bad course of education which the trade of this country

Payments due wholesale houses have been very slow for some time, and wholesale dealers have been very easy with their customers, concluding not to press for payment until the new crop movement would make cash more plentiful. Nearly all the wholesale houses, however, have decided to push for payments very vigorously this scason. The business departments are now busy balancing up books and making up statements, and they expect that this season all old liabilities will be wiped out. The year was been a good one with the farmers, and

there will be a large inflow of cash to the country merchants. If there is not, it will be their own fault for not pushing collections and getting their full share of the money while it is going. The decision to push collections this year more vigorously than heretofore, is not confined to the local wholesale trade. Our advices show that eastern houses doing business in the west, have decided upon the same vigorous policy. They have come to the conclusion that it is " now or never,' and that necessants who cannot settle up back accounts this year, are not likely to ever be any better off. They look at it in this way, that the longer such accounts are allowed to run, the poorer shape they will be in. The wholesale trade has a vast amount of capital invested in long-standing accounts throughout the country, and they think that there is not likely to be any better time than the present to push for a reduction of the amounts due them.

Last week retail merchants were advised. from ordinary business principles, to push their collections. This week this article will show that it is absolutely necessary for many of them to display greater activity than they have in the past, in collecting in their accounts. Those who are in a position to meet their liabilities without any special efforts, are of course free to do as they choose, though ordinary business foresight will show thom that they cannot be too prompt in looking after their outstanding accounts. The considerable number, however, who are owing overdue accounts, which they have been able to stand off from time to time, will now see how important it will be for them to act upon our remarks in the article of last week.

If retail merchants are to meet their liabilities promptly, as all merchants should strive most earnestly to do, they will have to be equally prompt in looking after accounts due them. Let your customers know you are owing money which you must pay when due, and that in order to pay your debts, you must have your accounts paid in. In conclusion we would again say: Start out at once, at the very beginning of the season, to push your collections. and push continuously and persistently the season through. Get your share of the money that is going, and wait for no other interest to be paid off first.

#### BARLEY FOR FEED.

THE COMMERCIAL has several times pointed out the advantages Manitoba possesses for raising hogs, in the supply of barley which we can produce here for feed. This year Manitoba has a large crop of barley, which must be sold at a very low price for shipment, because we have not animals at home to cat it up. If this barley could be fed here, and marketed in the form of fat hogs, it would return the farmers more than double the price they can now receive Inc. Manitoba has not produced a sufficient number of hogs to supply the home demand for fresh pork, to say nothing of our large requirements of cured hog products. Hundreds of thousands of pounds of hams, bacon, lard, etc., are annually shipped in from the east or from the United States. All this should be produced at home, thus providing a profitable industry for our farmers, and also for those who would engage in packing and curing meats.

THE COMMERCIAL has frequently stated that no better feed for hogs could be obtained than barley, and we have tried to show that this grain is superior to corn for this purpose. The following result of practical experiments in feeding barley, will prove our claim ;

At the experimental farm of the Minnesota university located near Minneapolis, tests have been made of the value of barley as a substitue for corn in feeding hogs. Two lots of pigs were experimented with and in each case it was found that a pound of barley meal would make more pork than a pound of corn meal and it was also found that when the two kinds of meal were mixed with shorts the mixture of barley meal and shorts was superior to that of corn and shorts. Similar experiments are soon to be made to test the value of barley as a fattening

food for sheep and cattle.

In the light of these experiments, what more do our farmers need to show them the advantage of feeding their barley, instead of solling it for the low prices which prevail here generally for this grain? Barley is a crop which should not be abandoned in this country. It has prouliar advantages suitable to the country. In a country where the season is short, there is no safer crop than barley, on account of the short time in which the grain maturer. Barley can be sown on spring plowing, when it is too late to sow other grains, with a reasonable certainty of returning a good crop. Some have advised the abandoning of barley-growing here, on account of the low price obtained for this grain, On the contrary, we think the value of barloy as a feed grain, should be placed before every farmer in this prairie country. On account of our short summers, and cold winters, the variety of crops which can be grown here are limited, and it would be a great pity to abandon a grain which more than any other is suited to a northern climate, especially as a feed grain. It would be a great loss to our farmers to give up the cultivation of this grain, for as already stated, it can be sown with reasonable prospects of returning a good crop, under conditions where other crops would not be at all safe.

We believe that instead of abandoning barley, our farmers could increase the area of this grain to advantage, by marketing it in the form of fat animals. The Manitoba agricultural department, we think, should undertake to bring this matter before our farmers. We can think of no greater loss to this country, and one which might be so easily prevented, than the large amount of money sent away annually for cured meats, and the payment of freight charges and other expenses on the same, when we might have three profitable industries at home, namely: growing barley, raising hogs, and curing meats. Potatoes and other roots for feeding along with barley, can be grown nowhere to better advantage than here, and all the conditions are ravorable for these indus-

#### THE THRESHER TRADE.

Two weeks ago THE COMMERCIAL gave a courle of columns to a review of the implement trade of Winnipeg for the past season, which showed that the most remarkable feature of the season was the astonishing demand for threshing outfits. All the dealers but one were en-

tirely sold out, and were unable to take any more orders. Some dealers had been obliged to refuse a large number of orders which had been taken by their agents in the country. This wonderfully large demand for threahers indicates beyond a doubt, that the crop of 1891 has been an enormous one. Notwithstanding the large sales of threshers, reports are continually coming in from the country, telling of the scarcity of machines, and there will be work for a long time shead for all the machines in the country. No better evidence could be secured of the abundant crop of this year, than these sales of threshers, for it must be remembered that the threshers are not ordered until the crop is secured. The number of threshers sold, should effectually settle the question, as to the bountiful harvest secured this year, and be a satisfactory answer to some of the pessimistic reports published abroad as to the result of the harvest. If the yield of grain crops were not exceedingly heavy, there would certainly be no need for the great demand for machines to thresh the grain.

Carofully gathered reports show that the number of threshing machines actually sold in Winnipeg, up to the first day of last week, numbered 397 separators. These do not include orders taken which could not be filled, but only such orders as had been actually filled or would be filled within a few days. What the sales would have been, if there had been no shortage in the supply, it is difficult to say. The thresher manufacturing works are still busy, where they have the material, turning out machines, and no doubt quite a number of machines will be taken later on as they come in, by parties who at first have refused to hold their orders. Some dealers expected to fill quite a number of orders yet, and we may therefore safely add about twenty-five machines to the number sold up to the first of the week, making the sales for the season at Winnipeg say four hundred and twenty-five separators. The Winnipeg sales include all the threshers handled in the country, with the exception of a few sold at Brandon, but besides Winnipeg and Brandon sales, a few secondhand and some new outfits have been brought into the country, which were not purchased through local houses. Allowing for these the total additions to the threshing outfits in the country this year, would amout about 450 to

Allowing that the same number were sold at Brandon last year, as this year, and also allowing that about the same number were brought into the country last year by private parties, the sales of threshers this year would still be considerably more than double what they were last year. Sales by Winnipeg houses last year were about 125 separators, against 425 for this year, allowing, as stated for a few more machines yet to come in. The comparison will show the vast increase in the demand this year. The sale of threshers this year, considering our small population, is certainly remarkable, and then it must be remembered that more machines would have been taken if they could have been furnished in time.

Sales of threshor engines by Winnipeg houses this year, to the first of the week, were

235, and forty-two horse-powers were also sold, the scarcity of engines causing buyers to take the horse-powers. Of the threshers actually handled to the time our report was made up, 215 were imported and 182 were Canadian makes. Sales of Canadian makes would probably have been proportionately larger, had it not been that the supply of home makes was first exhausted. Of the engines, 94 were imported and 201 were Canadian make. Canadian engines come cheaper and were preferred to imported. The horse-powers were mostly all imported, and were taken toward the last, when only the more expensive engines were obtainable. Canadian thresher manufacturers had a large business in the east this year, and they were not able to cope with the increased demand from the west. A few sales were made of small threshing outfits, such as are worked by tread power, but these were not included in the report.

#### FIRE INSURANCE.

The recent fire at Virden, Manitoba, showed that the business men of that place have given attention to the matter of insurance, Most fires which have occurred in Manitoba and the territories, have revealed almost criminal neglect in the matter of insurance. At Virden, however, the reports show that most of the business men had made fairly good provision against fire. In one or two instances the amount of insurance carried was not as large as it should have been, in proportion to the amount of property at risk. It is to be hoped that this may be taken as an indication that our business people are availing themselves more fully of the advantages offered by insurance. Business men who buy largely on credit, owe it as a duty to their creditors, to protect themselves as fully as possible from loss by fire. In such cases it is a moral obligation devolving on them. Businers men who would be in a position to meet heir liabilities in full. even should they lose their stocks, are of course not morally bound to protect themselves, but it would be wisdom on their part nevertheless to do so, just as fully as if they were dependent upon their stock, to meet their obligations.

The neglect which so many of our business men have shown in the past, in this matter of insurance, is past comprehension. To insure fully is always good business principle, and the neglect of insurance indicates exceedingly careless business habits. Insurance rates are certainly higher in many of our western towns than we would like to see them, but at the same time the risk is great, and merchants should not carry this risk, even if they think rates are too high. Few of our towns have anything like adequate protection against fire, and the neglect which has been shown in this respect, is in keeping with the carolessness shown by many business men in not availing themselves of the advantages of insurance.

A leading director of an eastern insurance company, who was in Winnipeg recently, on his way home from a trip through the west, expressed his surprise at the carelessness shown in many of our towns, in allowing the accumulation of inflammable matter about stores and buildings. Boxes and crates are unpacked and

the straw, paper, etc., in which goods have been packed, are thrown out in heaps around the buildings. Regular fire-traps of this nature may be found in all our towns. Any person who reads the papers, will know that many fires get started among rubbish of this nature. Right in the city of Winnipeg, the fire depart ment has been called out many times during the past few years, on account of a blaze among boxes, barrels and litter in the rear of stores. Individual merchants should endeavor to keep their premises free from such fire-traps. Moreover, business men should impress upon munici pal authorities, the necessity of providing against these dauger spots. In towns which are not incorporated, a committee of business men might do a great deal to provide against the existence of such fire-trans.

So far as insurance is concerned, it is well known that the season is now at hand when the greatest danger from fire exists. Stocks in store are also large at this time of year. Business men who are not sufficiently protected by insurance, should therefore lose no time in providing to the fullest possible extent against the danger always present of loss from fire.

#### WHEAT PRICES.

Earlier in the season, THE COMMERCIAL placed the probable wheat surplus in the United States at as much as 25,000,000 bushels in ex cess of the average run of estimates. Estim. ates of the crop, however, has been gradually growing larger, and now THE COMMERCIAL'S idea of the probable surplus, as stated earlier in the crop year, is looked upon as below the mark. The St. Paul Pioneer Press believes that the surplus of the United States is easily 240,000. 000 bushels of wheat, and that this amount can be exported without entrenching on reserves any further than they were reduced last crop year. Whatever the surplus of the United States crop may be, it is now generally conced. ed that all the talk indulged in earlier in the season, about an approaching famine in bread. stuff, and very high prices, has come to naught. THE COMMERCIAL depreciated these alarmist reports from the start, though at the present time we see nothing in the outlook to indicate lower prices. While the world's crop of breadstuffs (wheat and ryo) is certainly light, yot it must be remembered that buyers have become used to a lower range of prices, and a short crop is not likely to have the same effect now in ad. vancing prices, that it would have had say ten years ago. The rapidity with which supplies can now be moved from the most remote quarters, is also a factor in the production of low

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Canadian Beet Root Sugar.

The first samples of white sugar from Canadian beets, says the Montreal Gazette, are now being placed on this market by W. T. Costigan & Co., the agents of the Farnham refinery, and are meeting a fair reception at 4½ to 4½c for jobbing lots, round quantities would be shaded. The projectors of the industry hope to make it profitable to the farmers of the section and it is said the return was \$5 the toa to the farmer and the output averages 15 to 20 tons to the acre. If this estimate is correct, there should be some money for the farmer in the crop, provided the sugar meets the reception that is expected. The sample at present shown is certainly a fine one, if it is a fair criterion.

The Largest Factory of its kind in the Dominion

# BRAND.

VINEGARS. PURE

> Manufactured Solely under the Supervision of the Inland Revenue Department.

# Mixed Pickles, Jams, Jellies & Preserves

-PREPARED BY-

## MICHEL LEFEBVRE & CO.,

MONTREAL.

Established 1849.

Cold. Silver, and Bronze Medals.

DIAMOND FIRE GRAIN

20 Ist Prizes.

DIAMOND Nº 2.

The purchase of the Chambly Cotton Mill has been made by the Dominion cotton syndicate. This mill's manufacturing power is to be devoted to one line of goods, ducks, for which the company thinks there is a good field in Capada.

REGISTERED TRADE MARK.

Notice is given of the following half-yearly bank dividends. Bank of Toronto, 5 per cent; Canadian Bank of Commerce, 34 per cent; Bank of Montreal, 5 per cent ; Bank of Hamilton 4 per cont; Merchants' Bank: 31 per cent Imperial Bank, 4 per cent.

### WALKER

The most conveniently located Hotel in Toronto.

Block from Union Railway Dopot
A first-class Family and Commercial House.

Terms from \$2 a Day

DAVID WALKER, PROPRIETOR.

Corner York and Front Sts., TORONTO, Ont.

S. C. Matthews.

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W. C. Towers.

## MEN'S FURNISHING GOODS.

White and Colored Dress Shirts, Silk Handkerchiefs, Neckwear of all kinds, Fino Hosiery and Underwear, Fancy Flannel Shirts, Braces, Gloves, Rubber Coats, Umbrellas eta., etc.

Our Mr. Matthews is now getting up new Spring Samples and will be in the west shortly.

Victoria Square, Cor. St. James Street, MONTREAL.

Samples may always be inspected at the office of our representative in Winnipeg.

Represented in Manitoba Harry L. Langelier,

Office and Sample Rooms; 455 MAIN STREET, - WINNIPLG.

JAMES PYE, FLOUR MILL BUILDER,

ENGINEER, Minneapolis, Minn.

CONTRACTS FOR COMPLETE MILLS A SPECIALTY.

Plans and Estimates Furnished on Application

A FULL LINE OF THE VERY "EST MACHINERY.

ET WRITE FOR PARTICULARS. TO

# DIAMOND Nº3. DIAHOND Nº4. DIAMOND Nº 5. DIAMOND Nº 6. DIAMOND Nº 7. BASKET COARSE GRAIN BASKET MEDIUM GRAIN

# Curtis & Harveys Powder.

ALL GRADES IN STOCK

F, FF, FFF,

## Tower Proof, Diamond,

BASKET,

PATENT BROWN SPORTING.

## JAS. ROBERTSON & CO.

Man. & N.W.T. Depot - Winnipeg.

# land Scotch

THE FAMOUS

## LAGAVULIN DISTILLERY. ISLAND OF ISLAY.

SCOTLAND.

The Lagavulin Whisky is famous for its fine quality, being made from pure Scores MALT ONLY, and has long been the favorite beverage of Sportsmen.

It contains no grain spirit, or other Whiskies one knows nothing of, and the most eminent Physicians of the day prescribe it where a stimulant is required.

ASK FOR THE LAGAVULIN.

MACKIE'S YEARS OLD.

GOLD LABEL

AS PATRONIZED BY ROYALTY AND THE LEADING PHYSICIANS.

Sold only in the Northwest by: G. F. & J GALT. RICHARD & Co. Hudson's Bay Co.

## ROBINSON, LITTLE & CO.

WHOLESALE

343 and 345 Richmond St.,

LONDON, Ont.

Complete range of Samples with Andrew Callender, McIntyre Block, Winnipeg.

## Wyld, Grasett & Darling

Dry Goods, Woolens, and Men's Furnishings,

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Represented in Manitoba, Northwest and British Columbia by

D. HENDERSON,

Sample Room, 15 Rorie Street, or at Leland House, WINNIPEG.

JAS. COOPER.

J. C. Smith

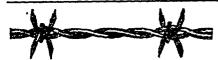
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36, 38 & 40 FRONT ST. WEST

TORONTO.



Home Production

WE MANUFACTURE

WIRE. Without

And are Agents for the

Woven Wire Fencing. To

We are in a position to fill all orders promptly.

Ours is the only wire manufactured in the Dominion of Canada on which is found the GENUINE LOCK HARB.

A personal inspection will convince you of this fact, Quality of wire the best ENGLISH BESSEMER STEEL.

Every pound guaranteed.

Manitoba Wire Company

## GORDON, MacKAY & CO

Carry a Large Stock in each Department the year round. They also control the output of

#### The Lybster Cotton Mills

And they Solicit Orders by Letter or Otherwise from the Trade Generally.

GORDON, MACKAY & CO.,

CORNER BAY AND FRONT STREETS,

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R. S. NORTON, Northwestern Ag't.
Sample Room 13 Rorie St., one block back of
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### R. C. MACFIE

London, Ontario.

WHOLESALE MANUFACTUREDS OF Caps, Furs, Gloves, Robes, Rubber Clothing, Horse Blankets and Woollen Rugs.

Our Stock is complete in every department. Your trade solicited. Letter orders have our special attention.

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WHOLESALE

"Health

Manitoba Spring Trade,

Men's

**FURNISHING'S** 

Sole Agents in Canada for

Dr. Jaeger's Woolen Underwear.

515 to 525 St. Paul Street, Montreal.

## STRANG & CO.

Wishart Block, Market St. Bast,

## **WHOLESALE GROCEKS**

AND DEALERS IN

Provisions, Wines and Liquors,

WINNIPEG.

NOTHING LIKE LEATHER.

#### W. N. JOHNSON & CO.,

Importors and Dealers in

LEATHER AND FINDINGS.

MANUFACTURERS OF

Harness, Collars, Boot and Shoe Uppers 223 Alexander and 243 and 245 King Sts., WINNIPEG

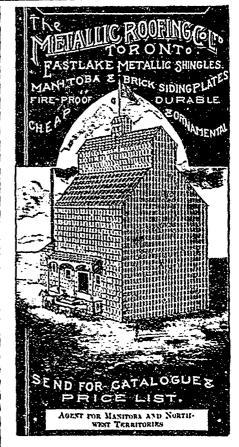
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by all leading Hardware, Paint and Oil and Grocery Trade.

CHAS. BOECKH & SONS, MANUFACTURERS

TORONTO.

JNO .E. DINGMAN, Agent, Winnipeg.



J. H. **ASHDOWN** WINNIPEG.

### WINNIPEG WHOLESALE TRADE.

DRUGS AND CHEMICALS.

The second secon

Alum, per lb 37 to 44c; blue vitrol, 64 to 71c; brimstone, 21 to 41; borax, 13 to 14c; camphor, 70 to 80c; camphor ounces. 85 to 90c; carbolic acid, 40 to 60c; castor oil, 12 to 14c; Cocaine, per oz, \$9 20 to \$9.75; cream tartar, per lb, 32 to 34c; epsom salts, 31 to 4c; extract logwood, bulk, 15 to 18c; extract logwood, boxes, 18 to 20c; glyceriue, per 1b., 25 to 30c; iodine, \$5.50 to \$6; insect powder, 35 to 40c; morphia sul, \$1.85 to \$2.00; opium, \$4.85 to \$5.25; oil lemon, super, \$3.50 to \$3.85; oxalic acid 14 to 16c; potass iodide, \$4.25 to \$4.50; saltpetre, 10 to 11c; sal rochello, 35 to 40e; shellac, 32 to 34e; sulphur flowers, 5 to 54c; sulpher roll, per keg, \$4.50 to \$5.00 ; soda bicarb, \$3.50 to \$4; sal soda, \$2.50 to \$3; tartaric acid, per 1b., 60c to 70c; citric acid, 75 to 85c; Howard's quinine, per oz., 50 to 60c; German quinine, 40 to 50c; alcohal, per gal, \$4.75; bleeching powder, per lb, 6 to Sc; chlorate potash, 25 to 30c; copperas, 31 to 4e; bromide potach, 50 to 55c.

FISH AND OYSTERS.

There is a larger range of varieties of fresh fish in the market. B. C. salmon; taken in salt water, are now coming forward, and are of better quality than those recently arriving, which were caught in fresh water. The season for running in fresh water is over. B. C. Halibut are in the market most of the time. Prices of fresh fish are: Lake Winnipeg whitefish, Ge per pound; salmon, 14c; haiibut, 15c; trout, 9c. Smoked haddies are selling at 11c per pound, and smoked goldeyes at 35e per dozen.

Pennsylvania anthracite sells, delivered in the city, at \$9.50 per ton for all grades, as stove, nut, egg and grate. At the yards the price is \$9 per ton. Pennsylvania soft coal is sold at \$7.50 at the yards, or \$8 delivered, and Lethbridge coal at \$7 or \$7.50 delivered. These are retail prices. There are practically no wholesale prices here for coal. Wholesale prices are quoted at lake ports, and vary widely, according to point where shipment is to be made. Wood on track in car lots is selling at about \$4.50 for good tamarac, and \$2.50 to \$3 for poplar. Retail prices at yards, 50c per cord more; retail delivered price, \$1 per cord more.

GREEN FRUITS.

Stocks of fall apples are about cleaned out, and the apple market is now in better shape. Winter apples arriving are of fine quality, and are selling at close prices. Fine quality is a characteristic of the apple crop this year, both in Canada and the States, and the crop seems to be fairly abundant, notwithstanding reports sent out earlier in the season that the crop was light. Crauberries are very firm, on light yield, and have advanced in the States. A few peaches are in the market yet. California winter pears are arriving. California grapes are scarcer. The cheaper varities of Ontario grapes are about done for this season; small baskets now obtainable are mostly white Nizgaras, and are held higher, though some soft quality are selling lower. Oranges are lower. Quotations are: California fruits—Peaches, 20 pound boxes, \$1 50; winter pears, 40 pound boxes, \$3.00 to \$3.50; Tokay grapes, 20 pound crates, \$3 to \$3.25. Ontario fruits quoted: Pears, per 20 pound basket, 40 to 90c; tomatees, per 20 pound basket, 50 to S5c; grapes, 20 pound baskets, 4

to 70 per pound; do, in ten pound baskets, 65 to 75c each, according to variety; Ontario barrel apples, \$2.75 to \$3.00. Ontario pears, in barrels, \$6.25 to \$7.00 per barrel; pears per keg, \$2.50 to \$3.25. Miscellaneous Fruits—Lemons—now Maori, \$3 25 to \$8.50 per box; bananas, \$3.00 to \$3.50 per bunch. Florida oranges, \$6 to \$6 50 per box. Cape Cod cranberries, \$10.00 per barrel; aweet potatoes, \$6 00 per barrel.

RAW FURS.

Very little business has been done here yet, and in fact little or nothing has been received boyond some cheap early fall skins, a good many of which have been almost worthless, while if the animals had been left a while, the furs would have become valuable. The only matter of interest is the recent London fur sales. North American furs went at pretty much the same prices as at the sales last May. Mink, wolf and some other sorts were slightly higher, and there were no important declines in values. Scalskins did not bring as high prices as was expected, as a strong advance was looked for, in consequence of the closing of Behring sea. The prices realized for scale has caused great disappointment in the Bridish Columbia sealing interest. It is reported that some heavy losses will be made in sealskins, as high prices were offered previous to the London sales. Sales of skins are reported to have been made at Victoria, which would nett a heavy loss to the shippers, as prices paid at Victoria this season have been higher than was realized at London. Elsowhere in this issue will be found a report of the London sales. The following quotations will give a fair index to the range of values in Winnipeg for very inferior to prime skins: Badger, from 5 to 80c; bear, black, from 50c to \$30; bear, brown, 50c to \$30.00; bear, grizzly \$1 to \$20; beaver, 50e to \$8.25; beaver, castor, \$2 50 to \$4 per pound; ermines, 1 to 2c; fisher, \$1.50 to \$6; fox, cross, 75c to \$6; fox, kit, 10 to 45c; fox, red, 25c to \$1.60; fox, silver, \$5 to \$\$0; lynx, 25c to \$3.50; marten, 75c to \$1.85; mink, 5c to \$1.20; musquash, 2 to 121c; cotter, \$1.50 to \$11; raccoon, 50 to 85c; skunk, 5 to 95c; timber wolf, 25c to \$3.50; prairie wolf, large, 25c to \$1.90; prairie wolf, small, 25 to 65c; wolvering, 50c to \$3.25. Deer skins are practically without value.

#### WHOLESALE PRODUCE MARKETS.

WINNIPEG.

WHEAT.

The easy going features which have characterized wheat for weeks, was broken somewhat during the past week, and there was a little more activity and a wider range in prices, in leading U. S. markets. British markets commenced the week firm. On Monday United States markets were lower. Drought was reported in the winter wheat states. Liverpool cabled 1 to 11d higher. The vissible supply statement showed an increase of 1.589,000 bushels. Receipts at Duluth were 1,234 cars, and Minneapolis 693 cars, for two days. The markets were easy on Tuesday, but on Wednesday prices moved up le at Duluth, and something over le at Chicago. Showers were reported in the winter wheat region, but not enough to be of much beneft to the wheat plants. Liverpool cabled & to 1d higher, and Leeds, England, millors advanced flour 1s 6d. Wheat on ocean passage decreased 640,000 bus. On Thursday the markets were unchanged to slightly easier. British cables were higher. On Friday there was a strong advance in prices, amounting to 2 to 2 to at Duluth and 2 to 2 to at Chicago. The strong features were continued drought in the winter wheat states, higher cables and free buying. There were also rumors that Russia would issue further orders prohibiting exports of food stuffs. The highest price reached at Chicago, during the month of October, for regular No. 2 December wheat, was \$1.01\frac{1}{2}\$ per bushel, on the 10th of the month. The lowest price was 91\frac{1}{2}c on October

In Manitoba there has been a decidedly eas-

ier tendency in wheat, and prices are lower all around, due to two well defined reasons: The first reason is the approaching close of navigation, which will bring higher freight rates. Unless there is a sharp advance in outside markets in the meantime, the close of navigation will bring another decline in prices. In fact very little more buying can be done in country markets here, with the assurance of getting the stuff out by water. The next reason for lower prices is found in the fact that millers started in at the commencement of the season to buy at prices considerably in advance of export values. What they did this for is a matter of conjecture. It may be that they imagined the sunply of choice hard wheat was not large, and they wanted to grab up as much of it as possible. If this were the reason they have found out their mistake, as there has been an abundance of choice grades. Millers were naturally hungry for wheat at the opening of the season, but they could not have had a very pressing demand for the large quantity they have taken at the high prices. Millers buying for mills east of the lakes, of course wanted to get a quantity of wheat out before the close of navigation. At any rate, millers appear now to be satisfied with high priced wheat, and are content to let prices drop to a natural level. Prices have therefore declined from 10 to 12c per bushel from the highest prices of the season, in Manitoba country markets, and about 70c per bushel was usually the highest price paid for choice hard wheats, to farmers, in most country markets, during the past few days. Millers have been taking choice wheat, and low grades have moved out actively for export via New York. Shippers here expect to do very little this year with castern Canada millers, on account of the good wheat crop east, and they are not particularly sorry for this, as what with claims of shortages and other features, the trade with eastern millers has never been satisfactory Export business is much more pleasant for our shippers, as they are not subject to the constant, petty annoyances which they have in dealing with eastern millers. The flurry of snow, which was falling at the time we were writing our last weekly report, did not amount to much at Winnipeg, being only sufficient to whiten the ground. West and south, however, it was heavier. With cool, cloudy weather, the snow dissapeared slowly. The close of the week is fine and clear. Not much could be done with the small quantity of grain still in stook, on account of the snow, but grain in stook is so small as hardly to be worth incutioning. The snow would not delay threshing of grain properly stacked and capped, though there were complaints that wheat coming in from new

threshing was rather damp. The snow was very acceptable for the prevention of prairie fices. Though threshing has been going on actively, those in from the country say that the stacks appear to be as thick on the prairie as ever, the number not having been reduced to any noticeable extent. Many farmers were still busy with their plowing, and mostly only those near railway stations, who have no grainaries, have so far done much in marketing wheat. A heavier movement may, therefore, be expected when frost puts a stop to plowing. Reports came in from some points that country elevators were already full of wheat, and there were reports of scarcity of cars from several points. There was a rumor of a blockadeat North Bay, but this must have been a mistake, as this point is east of Lake Superior, and shipments by rail have not been going east of Fort William to any extent. On October 29, there were 512,615 bushels of wheat in store at Fort William, a considerable portion of which is wheat shipped there for winter storage by Manitoba farmers. The railways are having all they can do to handle the movement, and when the long rail haul to the seaboard commences, after the close of navigation, it looks as though it would be impossible to prevent serious delays from shortage of cars.

Millers are now abundantly supplied with new hard wheat, and are working steadily. There is no change in values. Quotations to the trade in broken lots are as follows, per 100 pounds for standard qualities: Patents, \$2.50; strong bakers', \$2.30; second bakers, \$2.00 to \$2.20; XXXX, \$1.50; superfine, \$1.30. Country mills are offering 5c under these quota

MILLSTOFF.

Wall, Bran is still soll-Prices still keep up well. Bran is still selling in less than car lots at \$12, and shorts at \$14 per ton.

FRED.

Feed is easier, about \$16 to \$18 per ton being the price now asked for good qualities.

MEALS.

The Winnipeg linscod oil meal is now working, and oil cake is offering lower. Oatmeal un-changed. Prices are: Oil cake, in bags, \$20 per changed. Prices are: Oil cake, in bags, \$20 per ton; oil cake meal, \$23 per ton, these prices for fine ton lots; oatmeal, standard, \$2.25; granulated, \$2.35 per 100 pounds; rolled oats, \$2.35 per sack; cornmeal is held at \$1.95 to \$2 per 100 pounds. Pot barley, \$2.75 per 100 pounds. Peart barley, \$3; fine, do., in 50 pound sacks, \$3 per sack. Split peas, \$2.40 to \$2.50, per 100 pounds. Beans, \$1.90 to \$2 per bushel.

There has been no change in the street price in Winnipeg since a week ago, prices to farmers her still ranging from 21 to 23c per bushel of 34 pounds, for ordinary feed qualities, with milling oats bringing 2 to 3c higher. Prices are too low in this market, to permit of the sale of car lots here, from country points, for local use. There is not much doing in shipping oats, eastern shipments as a rule not going beyond north shore points and the Ottawa lumber region. Prices in Manitoba country markets, to farmers, range mortly from 18 to 20c per bushel, for feed qualities.

BARLEY

No shipping business doing, and local demand next to nothing. Quotable locally at 25c per 48 pounds for feed, and 28 to 30 for malting qualities.

FLAX SEED.

A little flax seed has been bought in Mani-

tcha country markets, for the Winnipeg oil mills, and one Ontario buyer is also in the Manitoba market. The price paid growers is 90c per bushel, which is a long figure considering the low price of seed in the outside market. The arrivals of flax seed at Chicago are the largest on record, and prices in car lots there are only 4 to 5c per bushel above prices to farmers in Manitoba.

Butter remains firm locally, and higher prices have again been obtained. In fact it looks as though the price would be overdone. There is the question as to the quantity made this year, and in view of the fact that sales of butyear, and in view of the fact that sales of butter tubs have been very much larger than last year, it would appear that there should be plenty of butter in the country. But the stuff does not come forward freely, and country merchants are paying very high prices. The situation would seem to indicate caution, as it is quite possible the advance may be carried too fur, and bring a loss to country holders. But-ter may possibly go higher, but our judgment is that the present would be a good time to sell. In this market dairy has sold at 16 to 18c for ordinary to choice, and selections have brought ordinary to choice, and selections have brought
19eper pound. Infuctive hear of sales at 20e for a
few packages of selected dairy, but on the
other hand, a round lot of picked was sold at
17c for shipment. Some prints and rolls have
been offered, and when of choice quality bring
1 to 3c better than tubs, but this is for strictly
new made, and not for old butter worked over, which is sometimes sent in with the hope that it will be taken for fresh.

The jobbing price holds at 101 to 11c the latter for small sizes. The factory price is easy, as the make appears to be plentiful. これでは、 これでは、

(Continued on Page 182.)

Several good reasons WHY the Trade should handle

# RAINPROOF COATS

## Instead of RUBBER COATS.

MELISSA Coats will always be found good sound reliable stock and will not deteriorate in value.

MELISSA Coats will not get stiff, hard and worthless after being on the shelf a few weeks as Rubber Coats generally do.

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Spring Samples are now in the hands of Travellers in all parts of the Dominion

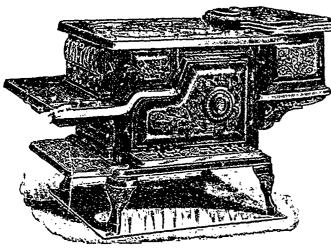
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MANUFACTURERS AND DEALERS IN ALL KINDS OF

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Full Stock Carried in Winnipeg.

Write for Samples to our Manitoba and North-West Agents.

Merrick, Anderson & Co., 203 Princess St., Winnipeg.

Our

Travellers with Samples and Summer Season of

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MEN'S BOYS' AND YOUTHS' CLOTHING A SPECIALTY CHILDREN'S CLOTHING

1866, 1868 and 1870 Notre Dame and 36, 38, 40 and 42 St. Henry St., MONTREAL.

#### Self Reliance.

Help yourself and you will either have others help you-or go up for thirty days. Reliance upon others is not to be recommended, but "The Reliance Cigar" sold by Tasse, Wood & Co., is to be strongly recommended. Ten cents or three for a quarter, made from the finest tobacco, grown in Veulta Abajo district, Havana.

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#### DYING.

This department is under the direct supervision of our Mr. Johnstone, late of Scotland. We only dye all wool goods. Best dyes, and first class facilities for handling them. Steam presses used to retain the gloss. AT SAMPLES AND PRICES CHEERFULLY FURNISHED. TO

Western Woolen Mills, STEPHENSON, JOHNSTONE & CO. WINNIPEG and ST. BONIFACE.

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## Allen & Brown's.

THIS SEASON'S GOODS. Fresh New Cured Hams, Breakfast Bacon, Spiced Rolls, Long Clear Bacon, Boneless Ham, Pure Lard, Pickled Eggs, Sausage Casings, etc., etc.

Write for Prices as our Quotations are Low. 70 McDERMOTT STREET.

FRESH PORK SAUSAGE. BOLOGNA SATSAGE. Plain Sugar-cured Hams. Plain Spiced Rolls. Long Clear Bacon. Lard Pure and Compound.

August and Sept. Cheese. Choice Dairy Butter. Pickled Eggs. Red Onions.

In car lots and less quantities at close prices to the trade.

ANT WRITE FOR QUOTATIONS. TO Cash paid for choice Dairy Butter and

Fresh Eggs. Agents for the McCormick Manufacturing Co., London, Ont., Liscuits, Confectionery, Jams and Jellies, Orders by Wire and Letter receive Special Attention.

J. Y. GRIFFIN & CO. Pork Packers and Provision Merchants, Winnipeg.

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Smoked Meats, Butter and Eggs. Try our Celebrated German Sausage and Ham Chicken and Tongue. Write for circulars of our Patent Egg Preserving Fluid sold by the gallon. 100 per cent saved by using it. We have kept Eggs fresh for over three years.

Cash paid for Horseradish root in any quantity. Ship it in, and get a good price for it. We are wanting it all the time. Sausage Casings for Sale.

333 4th Avenue North, WINNIPEG.

SAMUEL HOOPES, DEALER IN MONUMENTS, HEAD Stones, Mantle Pieces, Grates, Etc. Special designs furnished on application. Corner Bannatyne and Albert streets, Winnipeg.

Limed are held at 18 to 190 per dozen. Strict ly fresh are not obtainable. Some called fresh liave sold at about 20c.

#### CURED MEATS.

Dry salt bacon is lower. Smoked meats, how Dry salt bacon is lower. Smoken means, more over, are unchanged. Prices for logs are lowering to large offerings. German sausage is knower. Prices are:—Dry salt long clear bacon, 10c.; smoked long clear, 103c. to 11c; spices lower. Prices are in Jac. to 11c; spices, 11dc; breakfast bacon, 13c; smoked hams, 13c; smoke 14c; mess pork, \$10 to \$18 per barrel. Sausag are quoted: Fresh pork sausage, 10c per lib Bologna, do., 8c per lb; German, do., 8c per lb. Ham, chicken and tonuge sausage, 9c per ilb package.

LARD.

Pure lard was out of the market, but the shortage will be very temporary. Compound unchanged at \$1.85 to \$1.90 per pail. Pure nominal at \$2.40 per 20 lb pail.

#### POULTRY AND GAME.

Turkeys are more plentiful and bring 9 to 10: per pound, live weight, as to quality. Chick ens are now wanted dressed, live not being is demand. We quote 8 to 10c per pound to dressed fowl, and 10 to 12c for spring chickens, though very good lots have sold at 10c. Wild ducks generally sell at 20 to 25c per pair.

#### DRESSED MEATS.

A few country dressed hogs are coming in, but A tow country cressed nogs are coming in, out not in any quantity. We quote dressed hogs at 7½e for good, though 8c has been paid. Chy dressed hogs, 8c per pound. Beef is easy at 5 to 5½c, for city dressed. The bulk is going at 5c for good ordinary beef. The feeling in beef is rather easy, and between now and Christmas prices are expected to continuo low. Cattle shipments eastward are now probably over for this year, but this may not increase offerings on local account, as some believe the country is well cleaned up of good stock. With the abundance of feed, farmers do not need to shove their stock on the market, but it is likely that offerings will be large enough to keep prices down for some time. Lamb and mutton is steady at 11c for city drested. 51c was the Lamb and mutton is best offered, live weight, for a mixed car of sheep and lambs.

Hay sold a little better for loose on the market, and quotable at \$4 to \$6 per ton. Pressed hay, \$6 to \$7 per ton.

#### VEGETABLES.

Potatoes bring 25c on the market, and fer have sold under this price, as growers have pitted for the winter, and will not take them up for less money; 25c per bushel was being paid growers, to make up a car lot or two for shipment to C. P. R. points eastward. Follow sing are the prices at which city dealers buy or the market: Potatocs, 25c per bushel; carrota, 30 to 35c per bushel; beets, 25 to 30c lushel; parsnips, 1½ to 1½c lb; turnips, 20 to 25c per bushel; cabbage, 20 to 75c per dozen; celer, 25c dozen; onions, 2 to 2½c per pound for choix, poor have sold as low as 50c per bushel; horse radish, Sc lb. Dealers are selling eastern to matoes at 50 to 85c per 20 pound basket. Swett potatocs, \$6 per barrel.

Dealers are quoting he lower, in sympath with the drop in eastern markets, and the geserally dull feeling in outside markets Higher winter freight rates which soon come in, also cause a lower tendency here. Very high prica however, even in excess of our quotations of a however, even in excess of our quotations of a week ago, have been paid for lots bought a outside Manitoba markets, less, of countifications. We quote ic lower as follows: Hides, Winnipeg inspection—No. 1, cows. 4: No. 2, 3c; No. 3, 2. No. 1, steers, 60 pounds and up, 5c; No. 2, 60 pounds and up, 4c; call. No. 1, 5c; No. 2, 4c; sheep and lambskins, 5 to 60c each. Tallow, 5c for rendered, and 2 for rough

### Onicago Board of Trade Prices.

On Monday, Nov. 2, the wheat market was stendy at the start, but became very weak later on and closed 3 to 10 lower than Saturday. Local receipts were 342 cars of wheat. Closing prices were:

1	Not.	Dec.	Jan.	.uay	
Wheat	921	013		1.015	
Corn	523	158		43,	
Oats	80}	303		317	
Pork		8.30	11.05	11.40	
Lard	5.85	0.95	6.12}		
Short Ribs	5.70	5.674	5.70		
There was no session	of th	ი ბი	rd on	Tues	

day.
On Wednesday wheat started quiet, but firmed up and closed 1 to 11c higher than Monday. Receipts for two days were 1024 cars of wheat. Closing prices were:

	Nov.	Dec.	Jan.	May.
Wheat	941	95}		1.025
Corn	52}	40		43
Oats	318	31}		323
Pork		8.471	11.35	11.70
Lard	0.10	6.20	6.32	
Short Ribs	5.82} (	5.824	5.87}	

On Thursday wheat was firm until near the close of the market, when prices were 1 to 1c lower. Receipts, 652 cars. Closing prices:—

	4101.	Du	valle siny.
Wheat	94	951	1.02
Corn	231		42 <u>}</u> 44
Oats	32	31}	33
Pork		8.37}	11.25 11.60
Lard	$6.12\frac{1}{2}$	6.25	6.37}
Short Ribs	5.82}	5.82}	5.82}

On Friday wheat was active, closing 24 to 23 cents higher. Receipts 577 cars. Closing prices:

	2.0	DU	· ••••••	, c.,,,,
Wheat	96\$	97}		1.017
Corn	321		433	412
Oats	321	321		351
Pork		8.40	11.30	11.65
Lard	6.15	6.39	6.60	
Ribs	5.82}	5.82}	5.821	

#### Duluth Wheat Market.

No. I northern wheat at Dulath closed as follows on each day of the week for December option: Monday, 90½c; Tuesday, 90c; Wednesday, 91c; Thursday, 91c; Friday, 93½c; Saturday, (at noon) 92½c. At noon on Saturday (November 7) No. 1 northern, November delivery was quoted at 92½c, and No. 1 hard, November delivery, at 98c, and December No. 1 hard at 94½c.

#### Minneapolis Closing Price Wheat.

At Minneapolis, on Saturday, November 7, wheat prices closed as follows for No. 1 northern Nov. 89½; December option, 90½c; May, 98½c. A week ago prices were: December, 89½c; May, 96½c.

### Live Stock Market.

A cable to the Montreal Gazette, dated Liverpool, November 2, says: "The markets are firmer here for cattle and the demand steady; but the range for Canadian cattle remains the same as last week. Finest steers, 10½c; good to choice, 10c; poor to medium, 9c; inferior and bulls, 8c.

The Montreal Gazette, of November 2, says: The regular line boats, to Glasgow, Liverpool and London, are only taking part cargoes, only letting in most cases the spar deck for cattle and filling the other deck with other car-

The shipments for the season reached 100,000 on Saturday, but are still over 14,000 behind those for the corresponding period last year. Boats sailing this week will come under the new law. Locally trade is very quiet. The receipts at the yards continue much below the average in number and quality. The sheep market is better, \$3.50 per cwt. for sheep and \$4.40 per cwt. for lambs being about the idea, but the hog market is glutted and demoralized, \$1.25 to \$4.50 per cwt. being about the idea. At the east end abattoir this morning Mr. Bickerdike picked up about 165 cattle, paying from 27c for the inferior stockers to 37c for the best cattle on the market, one load of very fair heifers costing him 35c. Butchers paid 4c to 41c for the choice of the market, very fair stock bringing 31 to 37c. On the whole prices were rather lower, especially for inferior cattle, and the majority of the drovers lost money.

#### Ladoga Wheat.

The following letter, which explains itself, has been received from Love & Tryon, general merchants, of Grenfell, Assiniboia territory:-"Having noticed in your excellent paper, that you take considerable interest in "Ladoga" wheat, we send you by mail a sample of that wheat, grown by Skrine & Taylor, Ceylon farm, Grenfell. They have 3,000 bushels like sample. It yielded 364 bushels per acre all over. One field went 50 bushels per acre. It was all cut before frost, and we consider it about ten days earlier than Red Fyfe. It is too bad that a milling test has not been made of this wheat. If the milling test be satisfactory, it would be advisable to still further try this wheat." The wheat referred to in the letter above (a large sample) has reached this office, and it is a magnificent wheat in every respect. We have seen none better this year. It would compare favorably with the finest samples shown at the Winnipeg Industrial exhibition.

Considerable Ladoga wheat was sown in the district of Birtle, Manitoba, this year. The Birtle paper says: "The experience of those who have tested Ladoga here during the past season as far as we are able to gather is, that it ranges from ten to fourteen days earlier than Red Fyfe and this with proper cultivation will insure its safe harvesting."

### Chicago Flax Market.

In consequence of clear, dry, improved weather, flax, which a week ago was delayed in the Northwest, was brought forward the past weck. Result was increased arrivals. There were reported inspected in 1,377 cars, against 954 cars the preceding week. A new feature of interest also appears in the arrivals of Monday, which were 463 cars-the largest single days receipts ever known. At the reduction the market presented a scene of active trade. Home buyers of all classes were engaged in buying and some business on export account was reported. No. 1 cash closed a week ago at 964c, and started the past week at 97c, from which point it declined steadily to 943c, ranging upward to 96c, which figure was reached several times with an immediate set-back following. Finally there was a decline to 941c, at which figure the market closed. For December delivery values were very much the same as for cash flax, ranging from 97c to 941c up to 96c., and after further changes closed at 944c. May

trading was ushered in at \$1.04, and from thence slid down to \$1.01½, recovering to \$1.03, and selling finally at \$1.01½. The last stock statement gives 773,442 bushe's here, compared with 804,308 bushels the preceding week, and 1,320,132 bushels a year ago. —Chicago Trade Bulletin review for week ended October 31.

#### Winding up a Milling Co.

S. A. D. Bertrand has been appointed by the court as the liquidator in the winding up of the Manitoba Milling and Brewing company, an order having been given by the court on application of certain creditors, for the winding un of the company. This is the concern which operated the flour mill at Carberry. At a meeting of the creditors held last Thursday, a claim against the estate amounting to \$15,000, which was put in by R. T. Rokeby, late general manager for the company, created surprise among the creditors. Another peculiar feature of the case was the absence of the books. The assignce sent a man to Carberry after the books, but on his arrival there he was informed that the books were in Winnipeg. On application to the parties here for the books, the information was given that they had been sent to New York to Mr. Boyle, a stockholder in the concern. There seems to be something strange, to say the least, about this action in connection with the books, which does not appear creditable to the company.

A second wire factory will be established in Winnipeg.

A fire last week in the Hochelaga cotton mills did damage to the amount of \$30,000; insured.

Mager Bros., commission merchants and shippers, Montreal, have suspended payment. Liabilities, \$150,000.

Diegan & Haverty is the name of a new firm which has been formed in Winnipeg for the purpose of carrying on business as auctioneers and general dealers. Both parties are old residents of the city. Premises have been secured on the corner of Main and James street.

Joseph Brown, late of Allen & Brown, pork packers, Winnipeg, has formed a partnership with A. Towne, under the style of J. Brown & Co. The new firm has secured premises on Alexander street, and will do busines as pork packers. They have a car lot of hogs now on the way from the east.

The town debentures of Prince Albert, Saskatchewan, for \$10,000, have been sold to the Imperial Investment Company for 100½. These debentures were issued for the erection of a town hall, and payable at the end of twenty years, bearing 6 per cent. interest.

Secretary Bell, of the Winnipeg board of trade, returned from the east last week. At Montreal he attended the meeting of the board of flour and meal examiners, and then proceeded to New York, where he interviewed the proper persons with the object of securing the listing of Manitoba wheat in that market. A considerable export business is done in Manitoba wheat, through New York houses, and it is likely Manitoba wheat will be listed there. On his way between Montreat and New York, he found the lakes and ponds frozen over. The people of that region would no doubt speak of Manitoba as a cold country, but we have no such signs of winter here yet; and do not expect it at this time of year.



Sold by Turner, Mackeand & Co., Wholesale Grocers, Winnipeg.

## Standard OIL Company

(UNITED STATES)

Eldorado Castor, the best Oil in the world for Farm Machinery.

Eldorado Engine and Atlantic Red for Threshers.

D. WEST, Agent, OFFICE Western Canada Loa Building.

Room 8, Corner Portage Avenue and Main Street, WINNIPEG.

## LAKE OF THE WOODS MILLING CO.

LIMITED

The most perfect Flouring Mill in Canada. CAPACITY 2,000 BARRELS A DAY.

Barrel Factory at the Mill and Grain Storage Capacity of 550,000 bushels in addition to which we have a system of handling Elevators throughout the Northwest.

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Our representatives are now on the road with Fall and Winter Goods.

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Encourage Home Manufactures by smoking

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Fine Finish, Fine Toned, Easy Touch.

# Doherty Organ

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O. E. MARCY, GENERAL MANAGER. WINNIPEG.

#### Winning Implement Trade.

A COMMERCIAL representative, who was out among the Winnipeg implement houses recently, talking up the season's trade, jotted down a few brief remarks made by some of the

implement men, as follows:

H. S. Wesbrook, who represented the large J. I. Case works in the thresher line, reported that he had been able to fill orders to date, but he could not say about the future. He was getting in more outfits, but orders were still coming in fast, so that he could not say what they would be able to do for the future, if the orders kept rolling in, as they had been. Mr. Wesbrook stated that S. Walrath, mechanical superintendent of the Case works, and W. W. Dingee, patentee of the J. I. Case agitator separator and Woodbury horse power, were in Manitoba to see the country, and were greatly surprised to find that we had such a fine country. In view of the way in which orders were coming in, Mr. Walrath suggested that they had better telegraph down to have the whole establishment moved up to Winnipeg. After a trip through Manitoba Mr. Walrath stated that this was the best country he had ever been in, and the only one where a person could stand in one place and count 10,000 grain stacks.

Massey & Co. reported a good demand for threshers, the machine which they handle being the Massey-Sawyer make. The factory was still busy turning out outfits. Press drills were reported to also have sold well this year. The fine building which has served as the city show room and offices of Massey & Co., in Winnipeg, is now being overhauled with a view to enlarging the office room. The entire ground floor of the main building, size 30 by 100, will be made into offices, and the building will be occupied hereafter as the western headquarters of the

new firm of Massey & Harris.

Mr. Erb, manager at Winnipeg for the Waterous Engine works, reports a very active season in threshing engines. This company has sold all the engines they were able to turn out, and were not nearly able to supply the demand upon them. The company does not manufacture threshers, but a number of these, mostly imported makes, were handled.

Mr. Patterson, of the Patterson & Bro. Co., says that they have been obliged to refuse a large number of thresher orders which had been taken by their agents, as they were unable to secure either Canadian or imported machines. This house handled principally the Minneapolis Victory thresher and engines. A letter from the Minneapolis firm stated that second hand outfits were being bought up in the States, on account of the great demand. Regarding the general trade of the season, Mr. Patterson stated that they had not pushed business as hard this year as last, but nevertheless they were cleaned up in nearly all lines, and their binders were about all sold.

F. A. Fairchild & Co., have been unable to secure outfits to fill their orders for threshers and powers therefore. A number of such orders had to be cancelled, and some will be held over until next year. The sale of plows this season was proving rather light, on account of the late harvest. There has been an increased sale in imported binders, threshers, mowers and wagons.

John Stevens, manager for Stevens & Burns, manufacturers of threshers and engines, reported they were sold out of threshers, their sales in the west being considerably larger than last year. They had experienced a large demand in the east this year, and were not able to spare as many outfits for the west as the trade called for. He thought all the manufacturers were in about the same ix, and there would be no outfits left either east or west. Payments were better this year, a larger proportion of eash having been paid on purchases, and sales averaged on shorter time.

J. E. Ruby, manager for Frost & Wood, said that there had been a big demand for threshers and they had been obliged to cancel some orders, while others were still waiting for the mills to be made. They had also sold several small threshing machines, to be worked by tread power, mostly to parties who do their own threshing. Trade generally had been very satisfactory, though the season had been a severe test on binders. The only trouble about threshers, was to get the machines, and not to sell them. No doubt sales have been considerably shortened by the scarcity of threshers, as some who intended to buy this year, would wait until next season, rather than take an outst late in the year. They had made good sales of binders this year, and their stocks of mowers, rakes and wagons were cleaned out.

The Watson company did not handle threshers this year, though these were dealt in by this firm last year. In other lines, however, they say that the season of 1891 has been very satisfactory.

Anderson & Calvert tell the same story regarding threshers, that they had no trouble in disposing of all the outfits which they could secure from Haggart Bros. & Co., of Brampton, the manufacturers which they represented in this line. This firm introduced a new binder into Manitoba this year, (the Mercer binder), of which a sufficient number were sold to test the machine. They claim that with some slight improvements, which will be made, it will be well adapted to the Manitoba trade.

Mr. Housser, manager of A. Harris, Son & Co., said they had experienced a very satisfactory season's trade. They had not been able yet to balance up the season's business, but approximately he thought it would reach 20 per cent. larger than last year. Mowers had sold particularly well. [The amalgamation of A. Harris, Son & Co., with the Massey company, took effect in eastern Canada on October 1st, but the western business of the two companies was to be united on November 1st, though it would likely be later before the season's business could be sufficiently balanced up to make the union practical. The staff of A. Harris, Son & Co. will remain in the present offices of the company, until the season's business can be got into shape, and then the books and staff will be moved to the Mussey building, and the united business of the two companies will then be carried on under the one roof. The old business of the two companies will be kept separate from new business, and will be wound up under the special direction of the respective managers of the old companies. The fine building on Princess street, in Winnipeg, the property of A. Harris, Son & Co., and which has been occupied as the head office and city show room, will be for sale. Some offers have already been received for it.

The Reynoldton District Elevator Company, Roynoldton, Assa., has applied for incorporation.

#### Toronto Live Stock Market.

Cattle-Only a few loads of really good export cattle were offered, and all were taken at prices ranging from 37 to 14c per lb, with possibly a fraction above the outside quotation for extra choice animals. Exporters have contracts for space, and rather than throw it up take enough to fill the contract and run the chances of better markets on the other side of the Atlantic. Some stockers were purchased for shipment, but the most of this class of stock was purchased for the buyers here. Prices were: For choice, 34 to 37c per lb: fair to good, 3 to 31c, and inferior down to 21c, but very few of the latter were wanted. There was a fairly active local market and prices were, if anything, firmer. Some picked heads sold as high as 37c per lb, but the average price was about 3c for really good stuff. Inferior stuff went down as low as 24c. Springers sold fairly well at \$35 to \$50 each, and all on the market were sold. Milkers were dull at unchanged quotations. What few were offered sold at \$30 to \$45 each.

Sheep and lambs—No new features were noticeable in the market for this class of stock. Supply and domand were about equal. Sales were: Butchers' sheep, 3½ to 4c per lb; lambs, \$3 to \$4 each. The export market was practically nil.

Calves.—All in the market to day were wanted, and sold at \$3 to \$8 each, according to quality.

Hogs. - The market remains weak. Good heavy hogs ranging in weight from 170 to 220 lbs were about all that were wanted, and for these \$3.80 to \$4.25 per cwt was paid. Stores and light fat hogs were not wanted.—Empire, October 31.

### Wheat Seeding.

In the leading winter wheat belt seeding is about through, with some disappointment in the result. When the time was right for putting the wheat in the ground, it was too dry. Some went in then and more was held out to wait for rain. The rain did not fall until it was late and in some places has not fallen since. In either case the result is unsatisfactory, for that early done did not sprout evenly and the seed that was put in later, did not start early enough to get in full form to stand the ordeal of a hard winter. On the other hand spring wheat prospects are fair in the start for another crop. Dry weather has been that crop's worst enemy, for a few years, until the last, and the winter set in with dry soil. A year ago conditions were good and they are equally favorable now and good results are at least possible next year. - Minneapolis Market Record.

The price of coal at Toronto was raised last week by nearly all of the city coal dealers. Hard coal is now \$5.75 per ton and soft varieties are from \$5.50 to \$6 per ton.

The total sales of land by the Northwest Land company this year to October 24th were 37,136 acres, valued at \$186,412, against 16,080 acres, valued at \$84,899, for the corresponding period of last year.

Asher, Coleman and Michael Pierce, of Montreal, have registered as partners for the purpose of carrying on business in Montreal, Manitoba and the territories as general storckeepers under the firm name of Pierce Bros.

#### Toronto Markets.

Flour-The only sale of graded flours to day was a straight roller at \$4 30 Toronto freights.

Bran—Firmly held at outside mills at \$11.50 to \$12, with offerings light. Bids of \$11 were freely made. One local mill has advanced figures to \$13, and \$13.50 for broken lots.

Wheat—Was quiet but with rather more enquiry from millers. Standard to straight winter sold at 90c north and west and at 91c on the Midland. Heavy spring sold on the Midland at 92c. Goose steady and in demand on export account at 92c. Odd cars No. 2 hard sold at \$1.05 west. On call No. 2 hard offered at \$1,05 west with \$1.03 bid and \$1 here.

Barloy—Two-rowed is being picked up at 55c outside for average samples, though the range may be given at 48 to 58c. Purchases of sixrowed were made at 43c for No. 3 extra outside, and 50 to 51c for No. 1. A cargo grading about No. 2 sold at a lake Ontario point at 50c.

Oats—Were quiet and just a turn easier. Mixed sold on track at 35c and east at 31 to 32c.

Oatmeal—Firm and in demand at \$3.90 to \$4 on track in car lots per barrel.

Grain and flour—Car prices are: Flour (Toronto freights)—Manitoba patents, \$5.30 to \$5.40; Manitoba strong bakers, \$4.90 to \$5.00; Outario patents, \$4.35 to \$4.40; straight roller, \$4.20 to \$4.30; extra, \$3.90 to \$4; low grades, \$2.00 to \$3.75. Bran—\$12.50 Shorts—\$14.00 to \$15.00. Wheat—White, 95 to 96c; spring, 94 to 95c; red winter, 95 to 96c; goose, \$4 to \$6c; No. 1 hard, \$1.03; No. 2 hard, \$1.04 to \$1.06; No. 3 hard, 98c. Peas—No. 2 65 to 67c. Barloy—No. 1, 53 to 55c; No. 2, 50 to 52c; No. 3 extra, 47 to 48c. Corn—70 to 71c. Buckwheat—48 to 50c. Rye—83 to \$5c. Oats—34 to 36c.

Produce—Quotations were: Beans, \$1.50 to \$1.60: potatoes, per bag, 40 to 45c on track, 50 to 60c out of store; onions, \$1.75 to \$2.25; hops, 13 to 16c; dried apples, 4½ to 5½c; evaporated do., 6½c; eggs, fresh, 17 to 18c, do limed, 14 to 15c; hay, \$11.00 to \$11.50 for timothy, \$9 to \$10 for mixed; straw, \$6 to \$6.50; chickens, 30 to 50c; ducks, 40 to 60c; turkeys, per 1b, 9 to 10c; geese, per 1b, 5 to 6½c.

Dressed hogs and provisions—Deliveries were much more liberal and values declined about 25c per cwt. Packers were not anxious buyers. Choice weights were bought at \$5.50. Values ranged from that down to \$5 for light weights. Quotations were: Mess pork, United States, \$14.00 to \$14.50; short cut, \$16.50 to \$17.00; bacon, long clear, per pound, 8½c; lard, Conada, tubs and pails, 10 to 10½c; compound do, 8½ to 8½c; smoked meats—hams, per lb, new 11 to 12c; bellies, per lb, 10½ to 12c; rolls, per lb, 8½ to 9c; backs, per lb, 10½ to 11c; dressed hogs, \$5.00 to \$5.50 per owt.

Dairy products—Butter was steady and in good demand. All good grades were wanted at 17 to 20c. Mediums also sold well at 14 to 16c, No sales of large lots were reported. Quotations were: Butter, good to choice northern and western, 18 to 20c; dairy, medium to good, 15 to 17c; common, 10 to 14c; creamery, tubs, 24 to 26c; rolls, 25 to 27c. Cheese, 10 to 104c.

Fruits—Prices are: Quinces, 30 to 40c per basket; peaches, 45 to 75c per basket; apples,

per bbl, \$1.50 to 2.50; pears, common, 30 to 40c per baskot; Duchess, per bbl, \$2.25 to \$3.00; cantaloupes, \$1 to \$1.25 per bbl; grapes, Niagaras, 3 to 3½c; Rogers, 1½ to 2c; Concords, 2 to 2½c; Malagas, \$5.00 to \$5.50 per barrel; aweet potatoos, per bbl, Jerseys, \$2.75 to \$3.75; cranberries, \$8.50 to \$9.00. per barrel, \$3 to \$3.25 per box; Spanish onions, \$1.00 to \$1.10 per crate.

Hides-Buyers have at last agreed to a reduction in the prices of green hides. Nearly a month ago a reduction was proposed, but buyers differed on whther it should be 1 or 1c, and it was not until yesterday that it was agreed to make the decline to. Boyers' prices are now based upon 43c for No. 1 ccws, and 51c for No. I steers. Cured are dull and hard to sell; buyers are holding off. Cars offer at 51c, but the last sale shows that to would willingly be accepted. Quotations are: Hides, cured 5%c to 5%c; green, steers, 60 lbs and up, No. 1, 51c; do, steers, 60 lbs and up No. 2, 41c; do, steers, 60 lbs and up, No. 3, 310; cows, No. 1, 42c; do, cows, No. 2, 33c; do, cows, No. 3, 23c. Skins -Pelts and lambskins, 75c; veales, 8 lbs and up, green, No. 1, 7c; do, 6 lbs and up, green, No. 2, 50; do, 8 lbs and up, cured, 8 to 9c. Tallow, 51 to 6c for rendered; 2c for rough.

Wool—Fleece, unwashed, 10 to 12c; rejects, 13 to 16; combing, 18 to 19c; clothing, 20 to 21c; do, pure down, 22 to 24c; pulled, super, 22 to 23c; do, extra, 26 to 28c.

#### Grain and Milling.

A bonus of \$4,000 has been offered towards the erection of a grist mill, at Killarney, Man., also a free grant of land for the mill site free of taxation.

Johnston & Co.'s Pioneer Oatmeal Mill, at Portage la Prairie, will be operated at once. The final touches to the machinery have been made. The mill is one of the finest west of Winnipeg.

A by-law grauting a bonus of \$6,000 to a flour mill proposed to be erected in Winnipeg by D. H. McMillan & Bro., will be submitted to a vote of the ratepayers of the municipality of Springfield.

Smith & Brigham, millers, Moosomin, Assa., have been awarded contracts for supplying flour for the ensuing year to the Indian reserve at Moose Mountain and also to the Blackfoot north and south reserves.

The big Pillsbury-Washburn milling company, of Minneapolis, which was a corporation formed as a result of the craze among British capitalists to invest in United States securities, has not been a paying concern the last year. The cause is charged to speculation in wheat, and the British investors now demand that the Minneapolis managers be put under greater restraint.

We are in receipt of advices from St. John, N.B., says the Montreal Trade Bulletin, to the effect that western millers are extending their credit in the lower provinces, as some of them have been selling flour on 30 and even 60 days, which demonstrates how keen the competition of milling is becoming. It will be a great pity if the ruinous credit system gets a hold in the milling trade.

A correspondent at Grenfell, Assa., writes: "Results far beyond former expectations reach us from the threshing machines. Thirty bushels to the acre of wheat is probably the lowest we

shall hear of, while as the grain is turning out 30 to 40 bushels will be no exaggerated average, and 75 per cent. will grade No. 2 hard or better." Many other reports from various points say that threshing is turning out better than expected.

Letters patent have been issued incorporating Geo. Tweed, Wm. Davis, Wm. Werry, Wm. Butchart, Jas. Laidlaw, Robt. McKay, Wm. Robertson, Peter McLaren and Thomas Greenway, all of of the municipality of Louise, under the name of "The Southern Manitoba Farmers' Elevator and Milling Company, Limited." They will do business at Crystal City. The capital stock is \$10,000, diveded into 400 shares of \$25 each.

A war in insurance rates on grain was opened Tuesday, says the Minneapolis Northwestern Miller, of October 30. The companies are now at it without any prospect of peace until the Straits of Mackinac freeze over. The cause of the trouble was the discovery that one member of the board of marine underwriters had been cutting grain rates. The board met Tuesday and decided upon a new tariff, going into effect that evening. It makes a reduction right through the list of 20c.

Brackman & Kerr's new oatmoal mill at Victoria, B. C, has a daily capacity of a little over twenty tons of oats. The product will be sent out in bags of 10, 50 and 100 pounds, and the firm are able to handle and turn out rolled wheat, oatmeal, graham flour, rolled oats, ryo flour, pearl barley, spit peas, and cornmeal. The cost of the property is over \$30,000. A well bailt, substantial structure is the storehouse, which stands at the side of the mill. It is of brick, and the floor is made with the best cement, to guard as much as possible against any dampness. The building has a storage capacity of 500 tons, and contains every conconvenience generally found for facilitating the rapid ingress and egress of goods. The mill is a building very well designed and, externally, of handsome appearance. It is about 85 feet in height, and, including the base ment, contains five stories. Each story is 70 eet long by 50 feet wide, and wide flights of atairs give easy access to each level.

#### Assiniboia.

Threshing operations are now in full swing, says the Fort Qu'Appelle Vidette, and the results of the harvest in some localities are proved to be even greater than were at first anticipated. We hear of some fields averaging 46 bushels to the acre.

On Thursday morning another flow of natural gas was struck in the well now being sunk at Medicine Hat, by the Canadian Pacific Co. The Times says: "The flow is not very strong, but it burns with a clear dry flame. Work is still going on and it is expected that the strong flow struck in the citizens' well will be reached in a short time."

Prediction regarding the throwing up of cattle space on regular line boats was verified today, says the Montreal Gazette of October 28, to the evident satisfaction of both the shippers and steamship men. The lower docks where cattle were carried will now be utilized for other freight, which is coming forward very freely and cattle will only be carried on the spar docks and at a lower rate of freight.

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SHORTS.

CHOPPED FEED.

## Grain Shippers

Correspondence from Cash Buyers Solicited.

## BROS.,

FLOUR MILLS,

Oak Lake,

Chicago Hogs and Provision Market.

The Chicago Trade Bulletin in its review for the week ended October 31, says:—

Live Hogs-The receipts of live hogs during the past week were quite liberal-considerably in excess of the estimates. The quality exhibited a little improvement, but is still poor for the season of the year. The market was notive throughout the week, packers especially purchasing quite freely. Shippers were slow to purchase early in the week, but toward the close were favored with larger orders. Prices were on a receding scale during the greater portion of the week though the decline was more marked on the common qualities. Prices on the whole range declined 20 to 25c, and the market closed comparatively steady at the reduction. Sales during the week ranged at \$3.55 to \$4.40 for light, \$3.65 to \$4.10 ior rough packing, \$3.70 to \$4.40 for mixed, and \$3.90 to \$4.65 for heavy packing and shipping lots, with the bulk of the trading within the range of \$3.80 to \$4.25 for common to rather good qualities. Pigs were in moderate supply, and changed hands at \$2.40 to \$4.25, according to quality. The market closed with about 11. 000 hogs in the pens unsold. The receipts of hogs throughout the west were considerably larger and the quality only fair.

Dry salted meats-With moderate supplies there was only a fair trade in small lots of dry salted meats during the past week. Orders were for limited quantities-almost exclusively for car lots. Foreign cuts of hams were quiet and dull, with prices favoring buyers. Shoulders were in fair request with small offerings. Prices ruled to lower, and closed casy. Long clear sides were called for moderately and prices 25c to 30c lower, and closed quiet. Short clear sides were in fair request and prices ruled 25 to 30c lower, and closed steady. Extra short clear sides were in small demand and prices nominally 20 to 25e lower. Foreign fancy and special cuts of meats were quiet and rather dull, with prices favoring buyers. Backs dull and slow sale. Bellies called for in small quantities, and prices easier.

Smoked meats—Trading moderate in a jobbing way, and the feeling was easy. Stocks moderate. Hams were in fair request in a small way, and sold at ½ to ½c decline. Shoulders were rather quiet and slow sale at ½c to ½c decline. Short rib sides were in fair demand and easy at ½ to ½c decline. Short clear sides were quiet and slow sale at ½c to ½c decline. Breakfast becon in moderate demand and prices favored buyers.

#### Manicoba Butter.

Manitoba butter is gaining quite an enviable reputation abroad of late, and is steadily overcoming the strong prejudice which existed against it. No doubt this prejudice was partly founded on fact, as in the earlier days there was a good deal of carelessness in the butter trade. Under the influence of high prices and a demand in excess of the supply, there was a disposition to take advantage of the necessity, and considerable inferior stuff was placed on the market. All sorts of packages, including old pails and tubs, were used for filling with butter, and country merchants made no distinctions as to quality, in taking the article from customers. As the supply of butter increased.

in proportion to the demand, consumers were not obliged to take whatever might be handed out to them. Especially since the home make increased to a surplus over local requirements, thus necessitating shipments away, dealers have been obliged to discriminate keenly as to quality, with the result that the average quality of our butter has steadily improved. Grant, Horn & Bucknall sont some samples to Montreal some time ago, which were pronounced by exports there as equal to the best Eastern Townships, which latter is well known to lead as the finest Canadian dairy butter. The same firm sold a round lot of Manitoba dairy recently to go west, at a figure equal to the Montreal quotations for choice Townships dairy. This is very gratifying, as showing progress in an important matter. There is room for improvement yet, especially in some districts, but it looks now as though we could soon hope to make a splendid reputation for Manitoba dairy. There is no reason why we should not lead in the quality of our butter, as there certainly is no other part of Canada where the conditions are more favorable for making butter of fine quality.

In creamery butter, Manitoba has also gained some distinction this season. The first prize captured by P. G. de Labordaire & Co., of the St. Mailow creamery, at the Kingston, Jamaica, exhibition this year, was a point in favor of Manitoba. Recently 600 pounds of butter from this creamery has been shipped to San Francisco, California. This shipment was put up in sealed tins, containing one and two pounds of butter. It is intended for supplying ships, in warm latitudes.

#### London Fur Sales.

C. M. Lampson held their public raw fur sales commencing on October 26. The catalogue of furs comprised 10,000 raccoon, 9,000 mink, 1,400 bear,90,000 American opossum,1,500 marten, 24,000 skunk, 1,200 gray fox, 2,200 beaver, 2,000 Russian sable, 5,600 nutria, 30,000 Japanese fox, 20,000 furred wallaby, 200,000 Australian opossum, 8,000 wombat, and 1,200 raw Persian lamb skins. Fur seals, offered on the first day were: 13,500 Alaska, 5,800 Copper Island, about 3,500 Cape Hora and South Sea, and about 10,000 Northwest coast seals. On the same date Culverwell, Brooks & Co., offered about 17,000 Northwest coast seals. The new catch of Copper Island, about 35,000 skins, will be offered in January next. Some of Lampson's scals were withdrawn. Following were prices realized: Alaska fur seals average 121 per cent. lower than in October, 1890. Copper Island seals. 71 per cent. higher than in March 1891, or in average 8 per cent. lower than in October, 1890. Northwest coast seals, 15 per cent. higher than in March, 1891, or about 6 per cent. lower than in October, 1890. Lobos Island scale (at Goad, R.gg & Co.'s sale), 12} per cent, lower than ic. January, 1891, when they declined 5 per cent. on October, 1890 prices. Skunk, raccoon, marten, brown and grizzly bear same as in May. Opossum 25 per cent. higher than in May; Mink, 10 do; gray fox, 20 do; wolf, 10 do; black bear, 5 per cent. lower than in May; hair seals, 10 do; Russian sable, Yakutsky and Kamtschatka same as March, Amoorsky sable 20 per cent lower than

The New York Fur Trade Review gives the

following report of the sales, as furnished by Phillips, Politzer & Co.:—Seals, as compared with October, 1890: Alaskas, middlings and smalls declined 7½, smalls 15, large pups 12½, middling pups 10, and small pups 10 per cent. Coppor Islands, middlings and smalls advanced 5, unchanged large pups declined 2½, middling pups 10, small pups 12½, and extra small pups 15 per cent. Northwest coast skins, middlings and smalls advanced 5, smalls 15, large pups 10, and smalls advanced 5, smalls 15, large pups 10, and middling pups 5 percent, extra small pups unchanged. Lobos Islands declined 10 per cent. In C.M. Lampson & Co.'s sale of American furs, October 27, there was no change of any note as compared with last sale.

#### Business in British Columbia.

The Vancouver News Advertiser says: As was stated in last week's report, produce is steadily advancing, and this week the high prices are fully maintained, while the quotations for some commodities have still further risen. The tendency of the market is that dairy produce will advance. Creamery butter is now quoted from 27 to 28½ per lb, and dairy from 22 to 26c. Dairy is still scarce, and as soon as any comes in the market it is bought up. Eggs are scarce, and have risen considerably, the usual quotations being 23c per dozen, although as much as 25c have been obtained. Cheese is still held at 12½ and 13c per lb.

Meats have fallen a little in price, the present quotations being as follows: Dry salt, 11½c per lb; roll bacon, 12½c per lb; breakfast bacon, 14c; hams, 14½c; long clear, 11½c. Dry salt bacon is very scarce at the present time, and the market is nearly out of it.

Quotations for flour are: Manitoba patents, \$6; do., bakers, \$5.75; Oregon flour, \$6; premier, Enderby mills, \$6; XXX, \$5.75; XX, \$5.45. Oatmeal is worth \$4.25 per 100 pounds; castern rolled oats, \$4.25; California do., \$4.00. Feed is quoted as follows: Wheat, \$35 per ton; chopped feed, \$36 to \$38; bran, \$25; shorts, \$27; oats, \$35; oil cake, \$40; hay, old or new, \$15 to \$16.

Potatoes are being received in large quantities and the quotation has again fallen. Potatoes are now quoted all the way from \$8 to \$14 per ton. Cabbage is quoted from 50 to 750 per 100 lbs; beets, 75c to \$1; turnips, 50c; carrots, 50 to 75c; parsnips 75c to \$1; and onions \$1 to \$1,25 for native, and \$1.50 for Californian per 100 lbs

The season for green fruit is about over and apples are the chief fruit on the market, very large shipments of them having been received during the last few days from both Oregon and the fruit districts in the province. The usual quotations are from 90c upwards. One firm recently received a small shipments of Toronto apples which are of very fine quality, and if the freight rates permit, further shipments will be made. By the next China steamer a shipment of about 2,000 boxes of oranges is expected. Quotations for fruit are: Pears, \$1.50 to \$1.75; plums, \$1.25 to \$1.35; grapes, \$1.65 to \$1.75. Tomatoes 3½ and 4c per pound; bananas, \$3 to \$3.75 per bunch.

The contract for the new board of trade building at Montreal, was awarded recently to Foote & Casey. The amount is \$354,000.

## Eastern Business Changes.

R G. Hay, tins, Ottawa, is away.

Geo. Fraser, harness, Thornbury, is away. Alex. Grant, contractor, Ottawa, is away.

J. A. Keeler, shoes, Mitchell, has assigned. F. A. Palknap, fruits, etc., Toronto, has assigned.

Jas. Harris, hats and furs, Toronto, has assigned.

James McCurdy, tins, Lanark, has sold cut to P. White.

Paul Huffman, sawmill, Northfield Centre, has assigned.

W Colwell, printer, West Lorne, is moving to Leamington.

King Bros. printers, Barrie; E. W. King, of this firm, is dead.

D. E. McDiarmid & Co., general store, Dutton, have assigned.

C. W. Colwell, jeweler, West Lorne, is moving to Learnington.

H. E. Hughes, tins, etc., St. Thomas, was burned out; insured.

Gillics Bros., coal and lumber, Paris, was burned out; insured.

Sinclair, Hood & Co, coffees and spices, Toronto, are succeeded by Wm. Hood & Co.

Watson & Brien, bankers, West Lorne, have dissolved; C. W. Watson continues alone.

Smith & Burton, butchers, Ottawa, have dissolved; A. J. Smith will continue the business.

James Hay & Co., furniture manufacturers,

Voodstock, have dissolved; J. G. & A. B. Hay retire.

#### QUEBEC.

O. B. Ranger, grocer, Montreal, has assigned. Monast & Co., grocers, Montreal, were burned out.

W. H. Larue, general store, Malbait, has assigned.

Louis Lafond, dry goods, Montreal, has assigned.

Edouard Morency, lumber, Quebec, has assigned.

C. W. Parkin, clothing, Montreal, has as-

signed.
L. R. Baker, general store, Beauharnois, has

assigned.

Dery & Co., general store, St. Charles, have

assigned.

J. B. Fortier, general atore, St. Claire, has assigned.

Bernier, Savard & Pepin, grocers, Quebec,

have assigned.

Moodie, Graham & Co., grocers, Montreal, have dissolved.

J. D. O'Neil & Co., leather, Montreal; J. D. O'Neil, of this firm, is dead.

J. N. Marion & Riopelle, grain, hay and tobacco, Montreal, have dissolved.

McLaren Manufacturing Company, Woodenware, Montreal; provisional liquidator ap-

pointed.

R. Ready & Co., lumber and coal, Montreal;

Mrs. R. Ready has ceased doing business under this style.

#### NOVA SCOTIA.

S. L. Tingley, fish, etc., Aspy Bay, has assigned.

W. G. Coombs, commission, Halifax, has assigned.

Boyce & Rice, general atore, Deep Brook, are asking an extension.

Edward Young, general store, Burlington, is offering to compromise at 50 per cent.

#### NEW BRUNSWICK.

Nathal. McNair, general store, Eel River Crossing, has assigned.

Peter Schmidt, jeweler, St. John, is dead. Wm. Dunlop & Sons, groceries and feed, St. John; W. Dunlop, of this firm, is dead.

#### British Columbia.

New Westminster has passed a by law for \$25,000 additional for electrical lighting purposes.

Dominion Publishing Co., books, Vancouver, N. T. Hardcastle withdrawn; Clark L. Poyton admitted as partner.

Thomas R. Smith has intimated his intention to retire from the service of the Hudson's Bay Company, at Victoria, and the business in future will be under the direct supervision of R. H. Hall.

Instructions have been received from the commissioners of admiralty, to release the Victoria scaling schooners E. B. Marvin and Otto, under seizure for the contravention of the scal fishery act of 1891.

A representative of some eastern parties has been in Victoria with the object of organizing another telephone company, with rates about one-half of those charged by the present company, or about \$25 a year.

The side wheel steamer Sunbury built and owned by E. Ward, on the North Arm of the Fraser, has been launched and the trial trip was satisfactory, and it is Mr. Wards intention to engage in the river freight carrying trade.

J. V. Fleming, of Kamloops, has discovered a mica mine on the Canoe River, up the North Thompson. Specimens of the mica have been placed on exhibition in Seattle, and it is said that sheets 12x28 inches, without a flaw on the surface, had been taken from the deposit.

At an adjourned meeting of the British Columbia Scalers' Association, at Victoria, the officers were elected as below: President, J. G. Cox; vice-president, Morris Moss; secretary-treasurer, Richard Hall. The method of applying for indemnity from the British Government was discussed.

Victoria Times: John Horner, latterly with the firm of Richardson & Horner, Nanaimo, interds purchasing the stock and good will of the Argyle House, dry goods and furnishings, from Wm. O'Reilly. Before the stock is handed over it has to be partly cleared out, and for that purpose the proprietor advertises a general clearance sale.

#### Alberta.

The C.P.R. hotel at Banff has been closed for the winter,

Worden & Monuel, have opened a confectionery business at Calgary.

S. W. Trott, druggist, Calgary, a well known and popular citizen, died last week of congestion of the lungs.

Cochrane, manager of the Canmore Coal Company, has had a conference with Admiral Hotham, of the British Pacific squadron, with regard to the use of Canmore coal by the ships on the Esquimalt station.

The Northwest Trading Co. loaded a car of dressed meat at Calgary on October 30, for Vancouver. The car contained twenty-five carcases of beef and one hundred carcases of mutton. It is expected this is the commencement of a large trade.

The Canada Gazette, contains a notice of an application for letters patent incorporating M. H. McNeil & Co. with \$50,000 capital and head quarters at Anthracite, Alberta, to work the mines there purchased from the Stowart syndicate. The members of the company are H. W. McNeil, Anthracite, coal operator; T.A. Hills, Seattle, civil engineer; P. P. Paddon, of Anthracite, mine manager; W.A. McNeil, of Oskaloosa, Iowa, banker; E. H. Little, of Winnipeg, coal merchant; John M. Platt, of Auacorters, Washington, banker, of whom McNeil, Hill and Paddon are to be first or provincial directors,

#### Lumber Cuttings.

Ironsides, lumber dealer, Thornhill, Man., has sold out his business. He intends going into the butcher business in Miami.

- A. C. Fraser of Cowichan Lake, B. C., has a contract from Hewitt & McIntyre to get out 15,000,000 feet of logs for their mill at Cowichan.
- O. B. Ackerman has retired from the Mchanics Mills' Company of Westminster, B. C. The business goes on with T. Ackerman as president, and J. E. Knight as manager.

H. Crowe & Co., have sold out their lumber business in Winnipeg to Jas. M. Hall, of Rat Portage, who was lately connected with the Western Lumber Co. of that place.

Fred. Robinson, who has been manager of the Beaver saw mills, Beaver, B. C., for some years, has sold out his interest to the other members of the company and gone east.

The News-Advertiser of Vancouver, B. C., says: "The saw mills are still kept running steadily, there being now four vessels loading at the Hastings Mill and one at Moodyville. The local trade has, however, slightly fallen off during the last few days as the building season is now about over."

The partnership existing between John E. Campbell and Andrew R. Stevens, as lumber dealers in the villages of Carman and Glenboro, Manitoba, has been dissolved by mutual consent. John E. Campbell takes over and will continue the Carman business. A. R. Stevens will continue the Glenboro business.

#### The Fur Trade.

The cooler weather of the past few days has resulted in renewed activity in the trade, with the added desirable feature of quieting the fears of some of the smaller manufacturers who were disposed to sacrifice goods; we anticipate a seasonable winter and an increased consumption of furs, and would advise all dealers to avoid the folly of parting with their goods without a profit. All kinds of skine are again in request; mink and skunk are doing well. The cloak trade is readily taking, Moufilon, thibet, some astrakhan and dyed opossum, but there is "no telling" at what moment orders for these sorts will cease entirely change in character.—New York Fur Trade Review.

The Canadian Pacific Railway company have granted to members of the Northwest Commercial Travellers' association, residing on the Pacific coast, the low rate of 3½ cents per mile for transportation on the Pacific division of the road,

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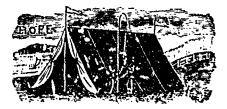
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212	Peruvian Pen, medium point	. 700
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242	Beaver Pen, turned up point	. 65c
252	Commercial Pen, medium point	. 60c
262	Electric Pen. fine point	. 60c
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151 Bannatyne Street East,

Winnipeg.

#### Montreal Markets.

Flour - There is great competition in the lower provinces between Ontario millers and Boston houses. It is stated that there were about fifteen to twenty travellers in Halifax same time ago, representing Ontario millers and Boston flour firms, and the merchants there invited them to supper in recognition of their valuable services in cutting prices among themselves and thus bringing down the price of flour to a very profitable basis for the merchants there. In this market straight rollers have been offered freely at \$1.70, and it is understood that sales have been made as low as \$4.65. Extras have sold at \$4.35 to \$4.50, superfine at \$4.00 to \$4.25 and fine at \$3.50 to \$3.75. Ontario bags are quoted at \$2.10 to \$2.20, and straight rollers in bags at \$2.30. Superfine in bags have sold at \$2.00 and fine at \$1.50 to \$1.75. There is a better feeling in strong bakers, with steadier prices. A fair export enquiry is experienced. We quote: Patent, winter, \$5.05 to \$5.25; patent, spring, \$5.10 to \$5.35; straight roller, \$4 70 to \$4.85; extra, \$4.35 to \$1.50; superfine, \$4.00 to \$4.25; fine, \$3.50 to \$3.75; city strong bakers, \$4.85 to \$5.00; Manitoba bakers, \$4.50 to \$4.75; Ontario bagsextra, \$2.10 to \$2.20; superfine, \$2 to \$2.10.

Mill Feed—Several cars of Ontario bran have been sold at \$14 per ton on track; shorts. \$16 to \$17; middlings, \$19 to \$20.

to \$17; middlings, \$19 to \$20.

Oatmeal, etc—The market continues very quiet and prices for round lots are very irregular, owing to there being no settled basis of prices among millers. We quote: Granulated and rolled oats, \$4.15 to \$4.25 per barrel, and \$2.10 to \$2.15 per bag; standard and fire oatmeal, \$4.10 to \$4.15 per barrel, and bags, \$1.95 to \$2.05.

Wheat—The market is steady with some export enquiry, but shippers say prices here are too high to admit of much business. No. 2 hard Manitoba has been sold in Ontario at \$1 06, and we quote \$1.05 to \$1.06 here. No. 3 is quoted at 95 to 96c. In Ontario wheat there has been some trading at \$1.02 to \$1.03 for spring and winter grades which are running very fine this year.

Oots—The improved feeling has been emphasized by a further advance in prices with sales at 35c per 34 pounds for white oats and even higher prices for large quantities have been paid. We quote 35 to 36c per 34 pounds.

Barley—There is a fair export demand for Great Britain, at 50 to 55c. Choice malting grades are quoted at higher figures.

Provisions—Canada short cut mess pork, per barrel, \$17.50 to \$18; mess pork, American, per bbl., \$14 to \$15; extra mess beef, per bbl., \$14.50 to \$15.00; hams, city cured, per lb., 11 to 11½c; lard, pure in pails, per lb., 9½ to 10c; lard, compound, in pail, per lb., 7½ to 7¾c; bacon, per lb., 10½ to 11c; shoulders, per lb., 9 to 10c.

Dressed Hogs—A car load of dressed hogs was offered yesterday at a point in the west at \$5.85 per 100 lbs, which is equal to \$6.20 here. A few small lots have been sold during the week at \$6.50 to \$6.75, but \$6.25 was the best bid on a lot of good stock this morning. There is evidently a large quantity of hogs to come forward of much heavier weight than those of last year, and as the price of hog products entitues to decline in the United States buyers are not at all anxious to anticipate their wants.

Eggs—The market remains fairly steady with sales reported at 15 to 160 per dozen for candled. Choice fresh gathered stock is scarce, and in good demand for both the home and English market, at higher prices. There is a steady export movement to England. In limed eggs several lots have been received which have sold at 13 to 14c.

Dressed Poultry—Sales of geese and chickens have been made at 7½ to 8c in cases. A case of very nice turkeys was sold at 11½c, but as soon as receipts increase prices are expected to rule lower.

Butter—A remarkable feature in the butter market is the continued export demand, no less than 8,200 packages going out by this week's steamers. Regarding creamery, sales have been made of September at 227 to 234c, a few fancy lots having fetched 24c, but 234c is considered a fair average top price for choice October, holders, however, are asking more money. Eastern Townships dairy is very scarce and choice fall ends are selling at 19 to 20c, a straight lot of fine bringing 184c. Western remains steady at 14 to 16c as to quality, holders of closely selected lots asking more money. A lot of 300 tubs of Kamourska was bought at equal to 16c laid down here.

Cheese—The cheese market is exceedingly quiet. This will afford an opportunity for our shippers to pick up the odd lots seeking a market at lower prices. Fair quotations for finest Septembers are 97 to 10c and 9 to 95c for underpriced.

Apples—Quite a number of car lots of winter apples have been received during the week, and sales have been made at \$1.37½, \$1.90, \$2.00, \$2.05, \$2.10 and \$2.12½; buts fair average price for good varieties is \$2.00 to \$2.10. Fameuse has sold at \$1.25 to \$2.00 per barrel. Dried apples quiet and prices are 5½ to 6½c. Evaporated apples steady at from 7½ to 9c per pound.

Hides—No. 1, 5c; No. 2, 4c; No. 3, 3c; tanners pay 1c more; lambskins, 70c; calfskins, 7c.

Groceries-There is little or no change in sugars, although it is said that sales of granulated have been made at je under 4je at refinaries; yellows range from 31 to 41c. The market for Japan tea is dull and easy, with prices fully 2c per pound lower. The arrival of the Hecla with over 1,009,000 pounds, chiefly for Canada, has upset the calculations of some in the trade, who had given her up as lost. The sale of a lot of good drawing Japans was made at 14c. and we quote 111 to 20c for common to fine, finest to choicest ranging from 23 to 32c. In blacks and greens there is no particular change. Coffee-There is a healthier feeling in coffee, and it is supposed that bottom figures have been touched. The sale of a lot of Jamaica was made at 174c and a lot of Maracaibo was reported sold at 194c; Java and Mocha at 24 to 26c. Dried fruits-There is more doing in Valencia raising, sales of 6,000 boxes being reported at 5 to 5 to for good ordinary fruit, and at 5 to firsts. There is a reported advance in Denia. Currants are firmer with sales at 51 to 53c

Sundries—Beans, \$1.16 to \$1.75 per bushel; honey, 8 to 15c per pound; Hops, new, 15 to 17c, and old, 5 to 13c per pound; sweet potatocs, \$2.50 to \$3 per barrel; potatocs, 40 to 45c per bag.—Trade Bulletin, October 31.



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