

# THE COMMERCIAL

FINANCE AND INSURANCE REPORT

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No. 7

**MOORE'S**  
AIR TIGHT  
HEATERS



Shows No. 100 for wood, made in three sizes. They burn wood, coal and trash. Even heat day and night. Fire not out during the entire winter. No danger of your plants freezing. They cost no more than other stoves and burn less fuel.

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THE STANDARD PACKET TEA

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A Full and Complete  
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Orders shipped same day as re-  
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Catalogue and Price List mailed on  
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Boots and Shoes, Granby Rubbers  
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Care or less quantity.

Grapes  
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WILL FILL YOUR ORDERS  
PROMPTLY.

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We have put in stock a ship-  
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Blouse ends, trimmed with Paris-  
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from 60c to \$2.00 per yard.

Lace Costumes, net ground  
with flounce, hand-made, trim-  
med renaissance. Black Sequin  
Robes, trimmed Black and Steel  
Sequins.

Orders shipped same day as  
received.

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CAN BE FILLED HERE



**Umbrella Shawls**

In new and fancy patterns, to  
retail at—

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In 1-lb. Boxes, in all staple  
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**Berlin Wool**

In 8-fold, 4-fold, and 2-fold. A  
full line of all staple shades.

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CAREFULLY AND PROMPT-  
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Anything you want in Dry  
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LIMITED.

Wholesale Dry Goods.

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JUST THE  
THING FOR **Threshers**  
THE TEXAS EYE SHIELD



Retail 50c Each.

The Texas Respirator protects the  
Throat and Lungs. Retail 50c.

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*Business College*  
PREPARE

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For the active duties of a business life  
by taking a course at the Winnipeg  
Business College. Annual catalogue  
sent free to any address.

G. W. DONALD, Secretary.

## BUTTER

Finest September and October butter is in good demand and merchants will do well to keep their receipts moving this way. We can guarantee as good results as can be obtained elsewhere, besides giving prompt returns and remittances.

## EGGS

Fresh stock doing well. Our trade is demanding a large quantity. Don't wait for a large shipment, whenever you have two or more cases, send them along to our address.

## CHEESE

We can offer you the selections of our Manitoba factories in September cheese. We have been most careful in selecting fine goods this season. Every box inspected by our own buyer. If you favor us with your orders for your winter requirements, you will certainly be pleased with the goods.

**J. Y. GRIFFIN & CO.**  
WINNIPEG

WHOLESALE COMMISSION MERCHANTS AND PORK PACKERS

## ONTARIO SNOW APPLES

*We have some very nice  
bright stock that we are  
selling at \$5.00 per Bbl.*

**R. A. ROGERS & COMPANY Ltd.**

WINNIPEG

## WINDOW GLASS

16 Oz. 21 Oz. 32 Oz.

## PLATE GLASS

Sizes in stock up to 108 x 144.

## FANCY GLASS

Chipped, Prismatic, Cathedral, Muffed, Tuscan, Corinthian, White and Colors.

TRY OUR PUTTY

**G. F. STEPHENS & CO., Ltd.**

Market St.  
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Established 1881.

## PORTER & CO.

Direct Importers of

**CROCKERY, GLASSWARE, CHINA**

LAMPS, CUTLERY,  
SILVER-PLATED WARE,  
AND FANCY GOODS.

Stock for Fall and Xmas Trade is very complete and prices right. Our representatives are now on the road with full lines of Samples. It will pay you to wait for them.

Mail Orders will as usual receive Prompt and Careful Attention.

330 Main Street.

WINNIPEG.

ALWAYS AT THE TOP

*Wm. W. G. P. Co. Mark*

## SHIRTS COLLARS

and  
**CUFFS**

"Best Made."

MANUFACTURED BY

**THE WILLIAMS, GREENE  
& ROME COMPANY**

Limited.

BERLIN, ONTARIO.

**ELLIS & GROGAN**  
WAREHOUSEMEN  
COMMISSION AGENTS, ETC.  
CALGARY, ALBERTA.

We have made large additions to our warehouse accommodation, and are prepared to buy or sell consignments on commission, and do a general warehouse business. Care distributed, etc.

## W. R. WATSON

DIRECT IMPORTER OF

English, German and American Candelars and Advertising Novelties of every description.

**Something New every day  
for the Progressive  
Advertiser.**

Two travellers now on the road with samples. Correspondence invited. Office and sample room

134 Princess Street. - WINNIPEG.

Xmas Fancy Goods, Toys, Dolls.

The new North catalogue of holiday fancy goods, toys and dolls is the most complete ever published in Canada. It contains 230 pages, over 1,500 cuts, and lists nearly 400 lines of the newest and most saleable fancy goods, toys, dolls, novelties, fancy china, toilet sundries, pipes, etc. A post-card to Patrick & Co., Toronto, will bring a copy of this fine catalogue to any dealer.

Health Officer Labarge, of Montreal, has reported to the civic health board that in addition to finding adulteration in nineteen out of twenty-one samples of catsup, that he had secured samples of strawberry jam and preserves in a number of stores in which there was an utter absence of strawberries or sugar. "The concoction is composed of glucose, turpise, millet-seeds and analine coloring," said Dr. Labarge. This stuff is made in Montreal.

It is a curious thing that a merchant will go to endless trouble to see that his "letter heads" are printed to suit him, but will not bother his head for what is perhaps more to the purpose—the printer's head about the appearance of his ads. His letter heads generally go to the wholesale dealers, who buy nothing from him, or to customers who are on the black list. The ad. is read by the public, and the public must be pleased if he would secure from that public his patrons. It would seem unreasonable that an advertiser should see a proof of his ad.—Exchange.

# THE COMMERCIAL

The recognized authority on all matters pertaining to trade and progress in Canada, including that of Ontario west of Lake Superior, the Province of Manitoba and British Columbia and the Territories.

Twenty-First Year of Publication.

ISSUED EVERY SATURDAY.

Subscriptions—Canada and the United States, \$2.00 per annum in advance, or \$2.50 per month; other countries \$2.50 in advance.

Changes for advertisements or stops should be in not later than Thursday morning.

Advertisements purporting to be new matter, or which profess to express the opinion of this journal, will not be inserted.

The Commercial certainly enjoys a very much larger circulation among the business community of the west region lying between Lake Superior and the Pacific coast than any other paper in Canada, daily or weekly. The Commercial also reaches the leading wholesale, manufacturing, and financial houses of Eastern Canada.

Office 319 McDermott St. Telephone 224.  
D. W. BUCHANAN,  
Publisher.

WINNIPEG, OCTOBER 25, 1902.

## EXPORT CATTLE.

Looking at the well-developed and splendidly fattened cattle which have been passing through the Winnipeg stock yards of late en route from the ranges of the west to the markets of the old country, one is reminded of "White Lies in 'The Drovers'".

"We drive no starlings, scrags, brown, Leeches, and shined and boned. Like those who grind their noses down 'Troy' and here for a stone. Lank oxen, rough as Indian dogs. And cowboys like to see shades. Disputing feebly with the frogs. The crop of saw-grass meadows.

In our good droves, so stout and fair, No better than the rattle of the snare. No tottering hide-bound ghosts are there, They pass here here for a stone. Each staidly heave bespeaks the hand That fed him unrepining; In each dun hide is shining."

Never before has Western Canada marketed a finer looking lot of cattle than those which are going out by the east and south this year. Old hands in the business here in the west testify to this effect, and visitors to the country invariably express amazement on beholding the western herds for the first time. And not only is this the case with those who see these cattle as they leave the country, but at eastern and southern shipping and handling points the same opinion has been expressed and this testimony we may regard as being the most valuable as it is free from the tendency to say nice things which is revealed in the needless politeness on the part of visitors who are seeing things under the guidance of the owner or producer. The Canadian cattle which recently passed through the St. Paul stock yards were greatly admired there, and were said to be superior in size and finish to those which come from the western ranges of the United States. This is no doubt due, if it is true, to the almost virgin state of the Canadian pastures. It is no wonder that the American ranchers on seeing these Canadian cattle should regard them as some of the best in the country, to move with their herds to the Canadian ranges.

## STORE WORK SATURDAY NIGHT.

Drivers of delivery wagons at Calgary have petitioned the merchants of that place not to accept orders on Saturday night for delivery the same night. The merchants, it is said, have decided to agree to this request and

have fixed Nov. 1 as the date of enforcing the rule. A great deal of the delivery work on every night, and which often continued into Sunday morning, is unnecessary. A great many people who could just as well place their orders during the day, or even on Saturday morning for that matter, neglect doing so until Saturday night, and then they expect merchants to deliver the goods promptly. There is a good reason why this system should continue, any more than there would be to go back to the old custom of keeping open late every night in the west. Many people, including some merchants, opposed the early closing movement, but now that early closing has been well established in nearly all towns and cities, very few would desire to go back to the old system. The custom of keeping open late Saturdays night, compelling the drivers, and even clerks and merchants to work often until after midnight, is simply an unnecessary hardship on the old system, when stores were kept open every night in the week. The proper way to protect drivers from working half the night as well as all day on Saturdays, would be to close up early on Saturday, the same as on all other days. The change would be a little inconvenience at first to many people to adopt this plan, but the community would soon become used to the change and matters would in a little while run along as smoothly as they do under the present system. It would not take long for everything to become adjusted to the change. The merchants, clerks and drivers would be relieved of the unnecessary hardship of this Saturday night toll. It would probably cause less friction to close up Saturday night and stop all work than to keep open and refuse to accept orders for delivery. An agreement to the effect of "no orders for delivery Saturday night would be very difficult to enforce, but an attempt to do so might prove a step in the direction of closing up business places on Saturday evenings.

## Pens and Pencils.

That Americans have ideas and inclination to convey them to others is shown by the fact that the annual product in this country of these valuable factors—pens and pencils—in civilization amounts in value to millions of dollars. In the census of 1900 the fifty-seven pen and pencil manufacturers of this country turned out writing material worth \$2,228,345, and the value of the pens was not known. France, England and the United States each has a large output of the article. The French mechanic, made metallic pens with side sills in 1750. Samuel Harrison, an Englishman, made pens for Dr. Priestly in 1780. Peregrine Williamson, a native of New York, made steel pens in Baltimore, made steel pens in that city in 1800.

The first manufacture of steel pens by mechanical appliances was in England in the third decade of the nineteenth century. Before that the pen in use were made from a piece of steel formed into a tube, and filed into the shape of a pen by hand, the joint of the two edges forming the slit. A press was contrived to do the cutting and marking, and machinery was devised for cleaning and polishing. The pens were made of the best quality of steel, and by the year 1830, an article had been brought to a considerable degree of perfection.

The manufacture of lead pencils is a comparatively modern industry

to the United States, dating from 1811 when German manufacturers established a branch factory in New York. The use, however, of metallic pencils was first introduced in Pliny refers to lead as used for marking lines on papyrus; La Moine writes a document in 1480 in which he refers to Cortes found the Aztecs in 1520 using crayons made of it. Lead for pencils was first prepared by a process invented by Conte, of Paris. His method was to powder the graphite or, as it is called, powdered clay. These materials, mixed in varying proportions, constitute the composition of the modern lead pencil. The grade of hardness and softness are secured by using more graphite and less clay to produce the softer grades, and more clay and less graphite for the harder grades.

Graphite, or plumbago, the material now universally used for true surface writing, has been known for more than 5000 years. The material resembles lead, but has no more chalk qualities. It is a nearly pure form of carbon and has many peculiar qualities. It is not soluble in any acid, nor can it be fused, is one of the softest minerals from the earth and is not affected by the hottest fire it will not melt, but will gradually waste—Bradstreet's.

## Feeding Great Britain.

Sixty-three per cent. of Great Britain's \$2,500,000,000 of Imports are agricultural products, and of this amount the United States in 1900 exported only \$13,000,000, leaving \$2,487,000,000 to be supplied by other countries. This country, however, supplies a large percentage of Great Britain's foodstuffs than any other. Of the total sold the United States sold Great Britain \$2,500 per cent., 1900, while France sold 8.54 per cent.; Germany, 5.01 per cent.; the Netherlands, 4.93 per cent.; Argentina, 4.01 per cent.; Russia the same; Denmark, 3.50 per cent.; Egypt, 3.81 per cent.; Belgium, 2.50 per cent.; Spain, 1.63 per cent.; Asiatic Turkey, 1.02 per cent.; and twenty other countries less than 1 per cent. each. The total for the colonies 24.31 per cent. of its food was received. These figures are from an interesting bulletin which the agricultural department of the U. S. shows that the percentages of the United Kingdom were as follows: Breadstuffs, 54.47 per cent.; meat products, 51.75 per cent.; cotton, 73.59 per cent.; dairy products, 7.93 per cent.; wool, 10.40 per cent.; sugar, 10 per cent.; fruits and nuts, 8.75 per cent.; live animals, 69.74 per cent.; tea, coffee, spices and skins, 20 per cent.; vegetables, 4.62 per cent.; all others, 12.96 per cent., making a total of \$2,500,000,000 worth of Great Britain's imports. The United States leads off with wheat followed by Argentina. We send 83 per cent. of the wheat flour also. Of corn the United States furnishes 70 per cent. Russia sent 22 per cent. of Great Britain's oats, while France sent 80 per cent. 28 per cent. Of the \$225,000,000 worth of meat imported by England the United States sent 53 per cent. Hog products were the principal item. We furnished 94 per cent. of the bacon eaten in Great Britain, 80 per cent. of the hams, 93 per cent. of the lard and 34 per cent. of the pork. We also furnished 74 per cent. of the fresh beef, 55 per cent. of the preserved beef, 25 per cent. of the tallow and a few sheep, though the great bulk of the output of Great Britain comes from Australasia.—Bradstreet's.

## Popular Dry Goods Display.

The Gault Bros. Co., Limited, wholesale dry goods store, gave a very representative of The Commercial the pleasure, a few days ago of a look at the samples of the goods which they will show for the coming winter and next spring's wear. The range of goods, both in quality and in price, is fancy goods. It is one of which they have good reason to be proud. In the way of dress goods they have fineness of colored armures, wool checks, fancy shawl effects, serge, silk and wool mixtures, striped weaves, dress canvas in white, black, and natural colors, linen voile with silk roots, Belfast and Scotch. English wool delaines with mercerized stripes to retail at 30c. French delaines in all the shades, with spots, stripes and fancy effects, yards to sell at 8, 7½ and 10c per yard.

lawn, ball fanicles, pongees, to retail at 15c, satinas to retail at 10c, and their ever popular ranges of Belvoir serges and Italians. In ready to wear goods they have a full line of fine line of black sequin robes, trimmed in black or of steel, hand made, net gowns, and a full line of ready-to-wear trade. It is impossible to adequately describe the goods which have been seen to be appreciated. The line of 5 1/2 inch serge, to sell at 50c per yard, is one of the best.

One of the features of their spring display is a particularly fine line of goods in the way of "collars." The "collars" collar is a leader. This is made in white and cream, and is very effective. The new Paris, ivory and butter shades, are very pretty and are much used in collar and lace goods. Applique trimmings in the Paris shade, fine quilting and footing laces, for handkerchiefs, all-over laces in white, Paris, cream and butter, all shown in profusion.

In veillings this firm is showing a fine range of goods for the holidays, besides the staples and a good range of fancy effects. The goods they have made all the staple lines and a fine selection of fancies in the way of shawls, to sell at all prices. Neck ribbons are a prominent feature of this display.

For Christmas and holiday trade there is here shown a most complete selection of handkerchiefs, neatly put up in fancy boxes. The display covers excellent prints of leading celebrities and places of interest in fancy line of fichus and ruffles in the new shades, and also in jacked and magic effects.

The goods have not been forgotten in the selection of this stock, and some very pretty silk and muslin dresses, ready to wear, are shown besides a large range of linen and cotton pinafores to retail at from 20c up.

In the way of "ready-to-wear" for ladies wear the Gault Co. has a stock of which it is justly proud. They are well made, and are the best obtainable at their respective prices. They are the work of the firm, Ashley and Bramley, of Victoria and Counties, Lilly and Adams for misses' fancy boxes.

In addition to the above mentioned lines of staple and fancy goods this firm has an exceptionally complete stock of men's ties, shirts, collars, cuffs, hosery, etc. They are "Black Tie" hosiery to retail at 30c, is a leader, and "Our Corker," to retail at 25c, is another. For boys they have ready-to-wear suits to sell at from \$1 up. A sailor suit of imported serge to sell retail at \$1.00 is one of their specialties.

Dr. A. R. C. Selwyn, formerly director of the Dominion geological survey, died at Ottawa, Oct. 21, 1902, after a long illness. Deceased was 75 years of age.

At leading American centres there has been a decline in the price of opium. This is due to the fact that at producing points the market is firmer. This is due to large stocks.

A proclamation has been issued at Ottawa bringing into force the Act of last session respecting the coating trade of Canada. This Act provides that any person who is engaged in the shall engage in the coating trade without first obtaining a license and paying thereon a 25 per cent. ad valorem of the value.

A revolution in brick-making is promised by Wm. Owen, C.E., London, England, who has just arranged with a Toronto firm to give the American rights on a machine which, he states, will produce 45,000 bricks as fast as a man can load. This is fifteen times the ordinary capacity of the present day brick machines. The new machine will produce 100,000 bricks and work with a brick kiln, as the new brick is not burned. The raw materials are sand and water. The brick is hardened and is then put through a hardening process, involving chemical reaction, which occupies about five



### The Farmer's Interest in Good Roads

Bad roads constitute the greatest drawback to rural life, and for the lack of good roads the farmers suffer more than any other class. Some of the benefits that would accrue to farmers through the constitution of good roads are:

"Good roads, like good streets, make husbandry along them most desirable; they economize time and force in transportation of products, reduce waste and tear out stones, harness animals, and improve the use of motor vehicles, and enhance the market value of real estate. They raise the value of farm lands and farm products and tend to beautify the country through which they pass; they facilitate rural mail delivery and are a potent aid to education, religion and sociability. Charles Sumner once said: "The road and the schoolmaster are the two most important agents in advancing civilization.

"The aim in making a good road is to establish the easiest, shortest and most economical mode of travel. It is therefore desirable that roads should be hard, smooth, comparatively level, and close on the grade so that the grades may be such that loaded vehicles can be drawn up with a minimum of great loss of energy; that they should be properly constructed, the simplest method of drainage most effective graded, shaped and rolled, and that they should be surfaced with the best material procurable, and that they should be properly maintained or kept constantly in good repair.

"The kind that is best suited to the needs of the farmer in the first place, must not be too costly; and, in the second, matters of cost are of the best kind, for farmers should be able to do their heavy hauling over them when the roads are in good repair, and that their teams would otherwise be idle.

"The best road for the farmer, all things considered, is a solid, well-built stone road, so narrow as to be only a single track, but having a width of four feet on one or both sides. Where the traffic is not very extensive the purposes of good roads are accomplished by narrow tracks. The objectionable features of wide tracks are the increased cost of construction is cut down one-half or more, and the charges for repair reduced in proportion. When beds of good gravel are available this is the simplest, cheapest and most effective method of improving country roads.

"With earth alone, however, a very passable road can be made, provided the principles of location, drainage and shape of surface, together with that of keeping the surface as smooth and firm as possible by rolling, be strictly adhered to. In fact a good earth road is second only to the best gravel travel, and superior to many of the so-called macadam stone roads. But the earth roads must be covered with some artificial material, if they are to be made firm and yielding at all times and in all kinds of weather, with a surface smooth and impervious to water.

"The department of public road inquiries and the National Good Roads Association of the United States combine their forces a couple of years ago for the purpose of furnishing object lessons on the construction and use of good roads to farmers in a large number of counties. A good roads train was equipped and run through Michigan and New Britain, building short sample stretches of model road, and holding local conventions in various counties along the route. By this means splendid educational work was done in the direction of impressing upon the people the desirability of better roads, and the facility with which they can be constructed.

"Realizing the importance that would be accomplished if a similarly equipped train were operated in Canada, a similar train was made ready in 1901 to arrange work of this sort in the Ottawa district. Chiefly through the efforts of Mr. H. J. Cowan, of this city, secretary of the Good Roads Association of Eastern Ontario, the Sixty-two Mile Massey Company, Hamilton, Ont., manufacturers of road-making machinery, were induced to supply, on charge, all the necessary machinery for such an enterprise, and also three or four experts to direct, manage and operate the machinery. The Canadian-Portland Cement Company, of Windsor, Ont., aided the enterprise by donating some 150 to 200 barrels of cement for the construction of concrete culverts, which are much

more satisfactory than wooden ones for drainage purposes. The first assistance was given to the movement by the Canadian Pacific, Grand Trunk, Canada Atlantic, and Ottawa and New York railways, and companies, which all agreed to transport the machinery and experts over the lines free of charge.

"It is desirable that all heavy traffic roads should be macadamized or gravelled, wherever the material is available for the purpose. In order to give an object lesson on the value of stone roads, the Good Roads train to build them, the good roads train was employed to build a model stretch of stone road from Ottawa to a distance of a mile in extent, in each of ten counties, and to roll and grade an additional stretch. The selection of the various stretches of road was left with the county councils, with the understanding that the township councils should furnish all the necessary stone, teams, laborers, etc. Owing to the heavy expense incurred, each county council was asked to make a grant of \$100 for each stretch of road.

"In building these roads, the first thing is to provide the requisite width of road. The fundamental principle of road making is, the road bed is then shaped with the grader, the center line is marked with higher than the sides so that the water will readily run off into the ditches. After rolling with this steam roller, a trench about eight feet wide and six inches deep is cut down the center of the road. In this trench is put first a layer of coarse broken stone; then a layer of fine stone, lastly a layer with a smooth surface dressing. This last layer helps to bind all the stone into a solid mass, and to the sides of the trench is added all in place. The ten-ton steam roller is run over each layer of stones as they are put on, and the roller is run down from the sides of the trench first so that the stones will be crowded together. After the roller has done its work, the sample stretch is completed, the stone should be about seven inches deep, and the surface of the road ordinary traffic. Such a road may leave to a slight extent in some localities, but is superior to any other road in repair will be much less than for an ordinary clay road.

"The cost of rolling a stone road has been built by the Good Roads Train is not too high, being about \$100 per mile, according to management and cost of stone. The average stone road costs from \$100 to \$150 per mile. Such roads need a certain amount of repairing, the same as other roads, but not much.

"The number of cords of stone required for a mile of road depends altogether upon the depth of the stone laid down. If laid on eight feet wide and eight inches deep in the centre, it would take about 230 to 240 cords per mile.

"A traction engine for hauling the grader and working the crusher, a crusher, elevator bins, spreading wagons, and a five or six ton horse roller would cost altogether about \$200, and this outfit would be sufficient to do all the work for any ordinary municipality.

F. W. HODSON.

### The Situation in Furs.

The chief difficulty in the fur trade in the country just now lies in getting goods made up, owing to the scarcity of labor. "People in the country districts returning furs, many of them over-particular, will not send their furs to the city, made mistake, for in not a few cases they will have to do without their material altogether. But it is not an easy task to convince them how thoroughly congested the state of trade is.

"Dealing now with the question of prices, it will be seen that in January last there were many stiff advances. People generally thought that the fur trade would be good, and that there would be some recessions. The contrary proved to be the case, however. Holders of furs, and shippers, have made prices which appeared prohibitive. But to offset this, the purchasing power of the fur traders has been simply enormous, and they have not hesitated to pay the prices asked. It is true that the fur trade in Canada has the Canadian demand cuts but a small figure in the world's fur market. For the fur trade in the United States, the share of purchasing is almost insignificant. As a result of the conditions mentioned, the fur trade has advanced in nearly all classes of furs since March, and some have absolutely made records, the prices realized

having been higher than ever before in the history of the trade. The question is, will the increased wealth of the community, admittedly very great at present, be sufficient to bolster up these high prices? Of course, to take one illustration, it is probable that the price asked now for this article appears ridiculous to the average Canadian. But there can be little doubt that in the great money centres of the world, people are willing to pay with the money and the desire to purchase all the sable offered.

All concerned parties have been largely affected by the astonishing growth of the demand in the colder parts of Europe, by the automobile habit, etc. It seems to be a fact that in the past Canadians have been buying American furs, the fur produced on this continent) at below their real value, and that when the whole world, so speaking, takes to buying also, this fact becomes apparent.

"The demand for a good article, particularly of Persian lamb, is simply extraordinary all over the world. At July-November we saw, for example, that great buoyancy marked every class of material, and prices went higher than ever. This great want is thoroughly cosmopolitan in its nature, and aptly reflects the idea of the consuming populations of all countries. Canadian use, probably Persian lamb is the best all-round fur extant, and it has a place in popular favor which makes it difficult to be replaced. But the whole world is now finding out the virtues of this fur, and hence the high prices. It would be difficult at this writing to give a true idea of the world's supply of this fur, but it is quite likely there will be an increase in the prevailing prices. People here often want Astrachan and ask for them a "true Persian lamb curl."

"But this cannot be obtained; in other words, they are asking to get a hundred dollar coat for thirty dollars. The Astrachan trade this season probably will be even a more difficult one than that in Persian lamb. The world's supply of Astrachan is probably in the hands of two men, and though in the past these have not taken unduly high prices, they are now finding it hard to say what they may do in the future. The Chinese furs are very stiff in price, and some have already made notable advances.

"To sum up, it may be stated that the fur trade is in a very good condition, and the things which in the minds of many people were sure to bring about a general decline have not happened. For instance, Germany, which many thought a year ago would be a good competitor of the principal rival, rallied, and it is an actual fact that last winter the German houses sold more furs than ever before. Indeed they cleaned out their stocks and had to buy more. Hence, one cause for the general advance; and the list may be extended as suggested above.—Monetary Times.


### Pip Iron Production in Canada.

The American Iron and Steel Association reports that the first six months of 1902 the production of all

kinds of pig iron in the whole of the Dominion of Canada amounted to 157,800 gross tons, as compared with 145,000 tons in the last half of 1901, and 95,024 tons in the first half of the year. The increase in the first half of 1902 is over 10 per cent. The total increase over the last half of 1901 was 7,802 tons, over 5 per cent.; while the increase over the first half of 1901 was 62,780 tons, or over 66 per cent. Of the total production in the first half of 1902, 120,000 tons were Bessemer pig, and the last half of 1901 100,000 tons were basic pig iron. The coke furnaces made 147,802 tons of the charcoal furnaces 9,012 tons. Neither pig-iron, nor ferromanganese, has been made in Canada for several years. The unsold iron held by Canadian pig iron manufacturers on June 30, 1902, none of which was intended for their own consumption, amounted to 37,721 gross tons, compared with 20,472 tons on December 31, 1901, and 28,711 tons on June 30, 1901. Of the unsold iron on hand on June 30, 1902, less than 2,000 tons were made with charcoal, the remainder being coke iron. The price of cast iron has advanced during the past week, in face of one of the largest crops ever harvested in Quebec, Ontario, Manitoba and the United States; but this unexpected condition of things is probably only temporary, as farmers in this province are still busy in the fields getting up the roots, gathering apples and pressing hay. In November, however, the price of pig iron is expected to rise. The use of charcoal and one to use mixed charcoal and coke.—Bradstreet.

### The Montreal Oat Market.

To the surprise and disappointment of exporters, says the Montreal Trade Bulletin, the price of oats has advanced during the past week, in face of one of the largest crops ever harvested in Quebec, Ontario, Manitoba and the United States; but this unexpected condition of things is probably only temporary, as farmers in this province are still busy in the fields getting up the roots, gathering apples and pressing hay. In November, however, the price of pig iron is expected to rise. The use of charcoal and one to use mixed charcoal and coke.—Bradstreet.




# The Trade Reference

OF CANADA


Importers and Manufacturers of

## FANCY GOODS AND NOVELTIES



# Kaye, Chesbrough & Co.

MONTREAL, 16 St. Helen Street.  
 115 NINEP, Bulwer Street, St. Art.  
 LONDON, ENG. 35 Milk Street.



### Any Man will be Proud

To be associated with garments possessing that custom tailored air shown in our spring designs.

Our men are coming your way. See the samples. There is something in handsome effects seldom attained outside of highest tailor made goods.

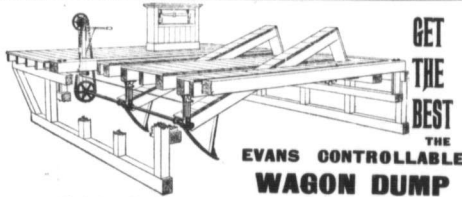
FINE RANGE SCOTCH SUITINGS.

Our Sorting Stock is still large, but the lines are going out daily.

### DONALD FRASER & CO.

Manufacturers of Fine Clothing

WINNIPEG—126 Princess Street.  
MONTREAL—502 St. Paul Street.



GET THE BEST

### THE EVANS CONTROLLABLE WAGON DUMP

Perfectly safe, fully control lable, perfect, self-locking device.

Sole Agents:

### Waterous Engine Works Co. WINNIPEG MAN.

## "HOWE"

GASOLINE ENGINES

are made by the same people who make the celebrated "HOWE" Scales.

They use less Gasoline, Run Cooler, Start Easier, Wear Longer, and give less Trouble than any Engine on the Market.

### The Stuart-Arbutnot Machinery Co., Limited

Sole Canadian Agents. WINNIPEG, MAN.



WAREHOUSES:

TORONTO AND MONTREAL

OFFICES: WINNIPEG, VANCOUVER, QUEBEC, HALIFAX

SHOWN THIS WEEK BY OUR

TORONTO HOUSE AND REPRESENTATIVES:

## GREY BLANKETS

6 QUALITIES.

To Retail from 25c. to 50c per pound.

REPRESENTATIVES, MANITOBA, NORTHWEST TERRITORIES AND BRITISH COLUMBIA:

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### JOHN W. LORD Insurance Broker

Special facilities for placing surplus lines of Insurance.  
Automatic sprinkler equipments a specialty.

212 McIntyre Block - WINNIPEG.

### IMPORTANT OPEN ALL THE YEAR ROUND

THOS. CLEARHUIS'S GLOVE WAREHOUSE No. 285 Market St.

P. O. Box 240.

N. B.—A good stock of lined and unlined Gloves and Mitts now on hand. Merchants can assort their stocks quickly by ordering direct from Winnipeg.

### JAS. MCCREADY & CO. LIMITED.

WHOLESALE . . .

Boot and Shoe Manufacturers

MONTREAL, QUEB.

W. WILLIAMS, Agent

## Presbyterian Ladies' College Toronto

For Wm. Cassin, D. D. Principal of Brock College Toronto and advisor Miss Margaret T. Wood. Get Alexander McMillan Brock Lecturer T. Bowser Martin, Art Director.

Full students at open season affiliated with the Toronto Conservatory of Music and Alexander McMillan.

T. is College has its own member of Matrimonial Society of any similar institution.

Also Primary Day School Department, Classes from 7 a.m. to 1 p.m. Properly qualified teachers and the most approved methods.

152 BLOOR ST WEST

TORONTO

For Prospectus and Terms please apply to

MRS. T. M. MACINTYRE, President.

### United Fruit & Produce Co. LIMITED.

245 Main Street. Winnipeg. Dried Apricots!

2000 Boxes 25 lbs. CHOICE CAL. APRICOTS

Just Arrived Write us for Quotations.

### HODGSON, SUMNER & CO.

Dry Goods Smallwares Fancy Goods

345-347 and 349 St. Paul St., MONTREAL

Represented by A. McLAUGHLIN, P. O. Box 208, Winnipeg.

"What did you do to the man who brought an automobile to Crimmon Gulch?" answered Broncho Bob. "In order to prevent loss of life we lynched 'im."—Washington Star.

## J. G. MACKENZIE & CO.

381 & 383 St. Paul Street, Montreal

Have now on hand many lines of special import to Traders in the North-West, viz: SHAWLS of every description, INDIAN RUGS, BLANKETS, FLANNELS, plain and printed, YARNS, CLOAKINGS, MELTONS, CASHMERE, SERGES, TWEEDS, and their usual large range of Staples.

Prices and Samples cheerfully furnished on application.

THE BEST LINE OF

## Warm Winter Specialties

IN THE MARKET

Manufactured to meet the peculiar requirements of the Western trade.

OUR SHEEPSKIN LINED, LEAT HER AND DUCK CLOTHING are great sellers and command trade wherever shown.

GLOVES, MITTS, MOCCASINS, SOCKS, ETC.

Full sorting stock carried in Winnipeg.

### HUDSON BAY KNITTING CO. S. D. R. FERNIE, Agent 128 Princess St., Winnipeg

**Dry Goods Trade Notes.**

Pearl buttons are selling in enormous quantities and there are frequent predictions that prices will advance sharply before long.

Dress goods are in large demand for fall and winter business. All the popular lines are being freshly taken by retail traders. Evening dress fabrics show particularly good demand.

The "flandy" mending tissue is used for repairing kid gloves, lace curtains, silks, or torn clothing of any description. It mends the article perfectly, leaving no rough places.

There is an increasing demand for belt hose supporters. A few years ago women would hardly look at a belt supporter, while at the present time this style stands well to the front in popularity.

Silks are entering now; than ever into every class of consumption and wear, from the light-weight dust coat to skirts, waists, petticoats, etc., according to late advices from New York. Taffetas, peau de soie, duchesse and a wide range of plain weaves continue to be steadily in demand, and stocks are light everywhere in comparison with the volume of business expected and transacted.

A buyer in a leading firm here, who has just returned from the old country markets, says that the market for dress goods on the other side are very firm. Every line into the manufacture of which Botany yarns enter are 10 to 15 per cent. higher. This is due to the large mortality among the Australian sheep as a result of the drought and the resulting scarcity of fine wool.—Toronto Globe.

This fall the Eton tie is worn a great deal. It consists of a wide scarf of silk long enough to go twice around the neck. The tie crosses in the back, comes around to the front, knots, and is fastened with a pearl pin or with a pin to match the gown. The new Eton ties are in black gradually widening toward the end, and trimmed with Roman plain bands across the ends, or in some color with the same scheme carried out.—Minneapolis Commercial Bulletin.

The corset manufacturers of Quebec City and other places, have de-

clined to consolidate their manufacturing, and business interests in one large concern in Quebec. A large part of the production is made in that city. It is believed the results will be beneficial to the manufacturers, the jobbers, the dealers, and the consumers, in systematic working toward improvement in styles and quality, by lessening the expense and the cost to place goods on the market at lower prices.

Indications for the spring point to some little change in relation to the demand for plain goods, says the Toronto Globe. While plain goods will be in strong demand they will not be so exclusively bought as in recent previous seasons. There will, it is expected, be quite a demand for something verging toward fancies. A feature is likely to be in a cloth known as "Knicker" and snowflake mixtures, shown in such weaves as tweeds, hopsacks, canvas, volles, matings, etc., in all the leading colors. Grenadines are likely to have a good demand in silk and wool mixtures and silk goods, and are likely to be a feature of the season's trade.

The outlook for prices in the dry goods trade is regarded as being very good. The large demand which is now a feature of all wholesale centres in America and Europe ensures a ready market for the product of factories while the firm position of raw materials and comparatively high cost of labor makes it certain that there can be no break in prices for a considerable time. If there is any tendency to change it is in an upward direction and wholesale houses all insist that repeat orders for winter lines will cost them more money than their placing business. So long as trade keeps up its present volume there will be much reduction in prices.

**Hardware Trade Notes.**

Sad irons are 70c per dozen higher in the east.

Cleveland prices of barbed wire are 10c per keg lower.

Sarnia water-white petroleum is 1/2c per gallon dearer.

Gas stove manufacturers of the United States are combining.

United States manufacturers have advanced the price of builders' hardware.

Turpentine advanced 3c per gallon in the markets of Eastern Canada last week.

Lime oil is 2c lower in Toronto. This is due to placing new crop oil upon the market and the size of the crop of faxseed.

Malleable clevises advanced last week in the United States markets. It is predicted that they will go higher before spring trade opens. Foundries are behind on orders, and the high price of fuel is an important factor.

The market for window glass has seldom shown a greater firmness than it has since the recent reorganization of the Independent factories, says the American Lumberman, of Chicago. Well posted glass men are inclined to believe that prices are to be maintained not only until new glass is placed on the market, but through the coming season. Stocks of glass in jobbers' hands are amply sufficient for current needs, but are being drawn upon liberally and a smaller amount than usual is being carried over in manufacturers' hands. The factories all over the country started up for the season on Tuesday last. Wages of glass workers have been advanced 12 1/2 per cent., and this renders a firm market imperative.

**LUMBER TRADE.****Hardwoods.**

If numerous reports are to be believed, the country is on the verge of a famine in hardwood lumber that will rival that prevailing in anthracite coal, and what is more there is scarcely any prospect that it can be relieved for fully six months. Some of the large consumers are well provided for and probably need not worry much about stocks for a year to come, excepting such as they may need to fill in with. A great many of the large wholesale hardwood concerns throughout the south are fairly well provided for as far as their current needs and for several months in the future are concerned, but the bulk of the

manufacturing consumers, as well as a majority of those handling the lumber, are doing practically a hand-to-mouth business, only in this instance the hand is not able to provide sufficient for the wants of the month. A great many have been slow to recognize the seriousness of the hardwood situation, but it is being brought home to them more forcibly day by day and it may not be long before a great many people will find themselves unable to obtain a sufficient supply for even their most pressing necessities.—American Lumberman.

**Lumber Trade No. 4.**

Theo. Ludgate will erect a sawmill at Arrow Head, B. C.

The different lumber firms operating on Lake Winnipeg are sending out their supplies and men for the winter camps. Robinson & Co. are moving their saw mill from Fisher Bay over to Humbug Bay.

The white pine trade of the Northwestern States is entering upon the winter with light stocks and trouble is anticipated in the filling of orders. Prices are firmly held by all dealers, and in some cases jobbers are quoting prices above those named in association lists.

The export of Canadian wood pulp during the fiscal year ended June 30 last was \$1,857,207, of which \$34,722 went to Great Britain and the bulk of the remainder to the United States, the pulp industry of Canada giving signs during September of a period of extensive development.

This season's active demand for lumber in Manitoba and the Northwest Territories has prompted the erection of a number of new mills in British Columbia. A mill to cost \$100,000 is said to be projected at Siouan City for erection next year. The town is giving a \$5,000 site.

A case was tried at Fargo, N.D., last week between a local waterworks and power company and E. E. Sprague, of Winnipeg, in which the latter was sued for \$12,000 damages said to have been done to the plaintiff's dam by a drive of logs belonging to the defendant. The claim was dismissed. Plaintiffs will appeal.

# FURS FOR SORTING

## MEN'S FUR COATS LADIES' FUR JACKETS

Coons, Mongolian Lamb, Mexican Buffalo,  
Wallaby, Calf, Wombat

Siberian Otter, Norway Seal, Coons, Electric  
Seal, Astrachan, Grey Lamb, Wallabys,  
Wool Seal, Alaska Fox, Wombat

Ladies' Storm Collars, Caperines, Muffs, Gauntlets, Ruffs, Capes,  
Men's Fur Collars, Gauntlets, Caps, etc.

Send us your orders.

Careful Attention.

Quick Shipment.

## THE REDMOND COMPANY, LTD.

FACTORY: COR. ST. HELEN AND LEMOINE,  
MONTREAL.

WINNIPEG BRANCH,  
84 PRINCESS STREET.

THE  
**Edwardsburg Brands**

**STARCH AND SYRUP**

Are well known all over the Dominion as a

**STANDARD OF QUALITY**

Assorted Stocks of all styles of packages now on hand with Winnipeg Wholesale Grocers. Order **CROWN BRAND SYRUP** in 2, 5, 10 and 20 lb. Tins.

**BABIES, BLACK AND WHITE, DEMAND**



**E. NICHOLSON**

WHOLESALE AGENT  
115 Bannatyne St. East, Winnipeg

**MILLERS AND GRAIN MERCHANTS**

WHEN OPEN TO PURCHASE

**JUTE FLOUR  
COTTON "  
BRAN  
SHORTS  
OAT  
WHEAT  
POTATO  
COAL**

**BAGS**

**BAGS** of All Kinds. Do you handle the famous "**BUFFALO BRAND**"  
**Wheat Bag?** Samples and Prices furnished on application.

**E. NICHOLSON** - WINNIPEG  
AGENT FOR

**THE CANADA JUTE COMPANY, LTD., Montreal**

**THE W. E. SANFORD  
MFG CO., LTD.**  
HAMILTON, ONT.

Wholesale  
**Clothing Manufacturers**

Offices and sample rooms in the Sanford block, Winnipeg, corner of Princess and Bannatyne streets, where a complete set of samples can always be seen.

Western representative—H. Kite, W. Dunlop, Geo. Shaw, A. McAllister.

**FRANK LIGHTCAP**

DEALER IN

**HIDES PELTS, WOOL,  
SENECA Etc.**

EXPORTER OF  
**NORTHERN FURS**

Highest prices paid for consignments and returns made promptly.  
Write for circulars containing market reports and full quotations.

172-174 KING ST., WINNIPEG.  
P. O. Box 464.

**J. L. MEIKLE & CO.**

Wholesale Toys

China, Fancy Goods

Cutlery and

Musical Instruments.

Travellers now on Fall trip. See their large variety of saleable goods.

PORT ARTHUR, ONT.

**Heating**

**Talk!**

Now is the proper time to get estimates. Drop us a card for full information about—

**CLARE  
FURNACES**

Our line of metal goods embraces Patent "Safe Lock," Shingles, Sidings and Embossed Steel Ceilings.

**CLARE & BROCKEST**

WINNIPEG, MAN.

ELLIS & GROGAN, Agents.  
CALGARY, N. W. T.





# Winter Apples



## Assorted Varieties

Per bbl. \$3.25

## Fall Apples

Per bbl. \$3.00

10 cents less on 5 bbl. lots.

THE **MACPHERSON FRUIT CO.**  
LIMITED.  
493 Main St., Winnipeg

OUR PRICES

ON  
**RELIABLE**  
**AIR-TIGHT HEATERS**  
ARE RIGHT.

Better get them Now.

**MARSHALL-WELLS CO.**  
WHOLESALE HARDWARE,  
WINNIPEG.

Sole Agents

**L. C. Smith Famous Guns**

## THE WESTERN PACKING COMPANY

Our new abattoir on Alexander avenue is now completed and running, and we are ready to supply the trade both in the city and country with fresh killed meat of finest quality. Mail orders given prompt attention.

We are also open to buy live or dressed hogs and all kinds of produce, paying highest cash prices for same.

Abattoir and Offices

**ALEXANDER AVENUE, - WINNIPEG**



CANADA

## Canada's Favorite Brand of Galvanized Iron

"The best to-day and good for years." Your jobber can supply it—instant on his doing so.

**JOHN LYSAGHT, Limited, makers.**  
Bristol, Eng.  
**A. C. LESLIE & CO., Montreal, Managers Canadian Branch**  
**E. H. BISSETT, Agent, Winnipeg**



### Fall Apples Ontario Grapes Cranberries Car Winter Pears

Will arrive about 20th.

Get quotations from us for Winter Apples.

**BRIGHT & JOHNSTON**  
Wholesale Fruits,  
WINNIPEG

**JOHN W. PECK & CO.**  
MONTREAL WINNIPEG  
VANCOUVER

Manufacturers of

**Clothing  
Furs  
Shirts**

Dealers in  
**Men's Furnishings,  
Hats, Caps**

## Maple Leaf Rubbers

Full stock on hand. Send in your sorting up orders. Also Men's Ladies' and Child's Felt Boots, Lumbermen's Sox, Moccasins and Mitts, Oil Tan and Hair Lined Larragans. Letter orders will receive our careful attention and filled promptly.

## The Kilgour Rimer Co., Ltd.

BOOTS AND SHOES AND MAPLE LEAF RUBBERS.  
87 PRINCESS STREET. WINNIPEG.

## S. Greenshields, Son & Co.

Wholesale . . . MONTREAL  
**DRY GOODS  
MEN'S FURNISHINGS  
CARPETS, ETC.**

Winnipeg Sample Rooms:  
**412-414 McIntyre Block**

Represented by—R. R. GALLAGHER, G. M. NEWTON, A. C. RUSSELL.

## HICKS BROS. & Co.

**TEA IMPORTERS**

And wholesale dealers in

**Fancy Groceries, Butter, Eggs, Cheese**

Packers of Britannia, Beaver and Buffalo Brands of Packet Teas, and sole Agents for Tins, Lipton's Package Teas for Manitoba, N. W. Territories and British Columbia.

277 Rupert Street.  
274 Pacific Avenue, Winnipeg

Warerooms. Factory.  
WINNIPEG, MAN. YARMOUTH, N. S.

## The Redding Shoe Mfg. Co.

**Wholesale Boots and Shoes**

Does it pay to handle **SOLID LEATHER SHOES?** This is the question we ask every Merchant who wants to build up a reputation for selling the right class of goods.

Our goods are **ALL SOLID LEATHER**, and every pair **GUARANTEED**. We ask you to give us a trial order, if our travellers have not called on you, write us for price list, terms, etc.

WAREROOMS:  
**137 BANNATYNE AVE., WINNIPEG**

P. O. Box 753. Telephone 1347.

## SHIP YOUR FURS, SENECA, AND HIDES

TO **McMILLAN FUR AND WOOL COMPY**  
200 to 212 First Avenue North,  
MINNEAPOLIS, MINN.

We are paying for thoroughly dry Seneca 60¢ for good quality, and 50¢ for very coarse or poor, delivered in Minneapolis. Freight \$1.19 from Winnipeg.  
No duty on raw furs or skins.  
Duty of 15 per cent of Winnipeg wholesale prices, less freight to Winnipeg, on green hides over 4 pounds, and dry hides over 12 pounds. Hides under these weights admitted free.



## Wholesale Millinery

NEW HATS  
NEW FEATHERS NEW ORNAMENTS

We have on hand a full line of our Celebrated Black Silk Velvets, all prices, also full range in colors. Our Stock of Velvettes, S'aple and Neck Ribbons is well assorted.

Write for samples or send a trial order.

**THE D. McCALL COMPANY, Limited**  
280 NOTRE DAME AVE., WINNIPEG, MAN.  
ALSO OTTAWA TORONTO MONTREAL

## MANITOBA.

J. T. Cleverton has opened a butcher shop at Holmfeld.

J. H. Hamilton is erecting a building in which he will carry on a hotel business at Hamiota.

A stock of general merchandise was auctioned at Winnipeg this week by A. H. Pulford, auctioneer.

Geo. D. Raymond & Co. have purchased the business of the business of G. P. Eisey, at Carman.

W. A. Irving, hardware merchant, Austin, has announced that he will carry out business in Co. east.

A. J. Dimmell, merchant tailor, Manitoba, has taken Mr. Ferry, formerly of Winnipeg, into partnership. The style will be Perry & Dimmell.

M. J. Butchart, of Butchart & Company, hardware merchants, Carman, died on Tuesday morning after an illness extending over two years.

McKinn & Duxbury, implement dealers and loan and insurance agents, Elkhorn, have dissolved partnership. W. M. McKinn carries on the business.

The firm of Malcolm & May, tent makers and painters, Winnipeg, has dissolved partnership and the business will henceforth be conducted by John May.

A tax sale of city properties was held in Winnipeg on Wednesday. Bidding was brisk and a number of parcels at above prices were regarded as being above their present value.

At the forthcoming municipal elections in Winnipeg the question of Sunday street cars will be submitted to the ratepayers for decision as to whether for or not.

The George B. McNeill Co., Limited, Winnipeg, has applied for letters patent. The capital named is \$3,500, and the proceeds of the sale will be taken over the business now conducted by McNeill & Irwin, tailors.

Lock Bros. & Co., wholesale fruit and vegetable merchants, Winnipeg, are applying for incorporation. Their capital stock will be \$90,000. It is intended to take over the wholesale grocery business as well.

A meeting of citizens was held in Rapid City last week for the purpose of organizing a petition to request the woolen mill just outside of that town, which has been closed for a number of years. A. Cowan, of Qu'Appelle, is at the head of the scheme. It is proposed to form a new company to take over the property.

Robert, Sons & Co., wholesale dry goods, Winnipeg, have made arrangements for the erection early next year of a new warehouse for themselves. A site has been secured on the northwest corner of McDermott and King streets, and the lot is 91x132 feet, and cost \$20,500. The business of this company has greatly expanded during the past few years, and has outgrown the present premises on Portage avenue.

Extensive improvements have been made to Redwood brewery at Winnipeg. A new office building has been erected and increased room in the bottling department. A new and thoroughly up-to-date artificial cooling system has been installed, and the loss away with the necessity of hauling ice into the factory. The new system is capable of bringing the temperature down lower than can be done with natural ice, and it can be kept in uniform.

The Western Canada Portland Cement Co. has applied for incorporation in Manitoba with a capital of \$1,000,000. The applicants are as follows: W. F. Cowham, of Jackson, Ont.; J. A. Stratford, of Toronto, Ont.; manufacturer; D. Jamieson, of Durham, Ont.; physician; P. W. Stanger, of Toronto, Ont.; president; National Portland Cement Co., and J. S. Irwin, of Toronto, Ont., capitalist. The operations of this company are to be carried out throughout Manitoba, and the chief place of business is to be at Winnipeg.

The Winnipeg city council held two meetings this week and transacted a large amount of routine business. The council were held on Monday and Tuesday evenings. Public improvements occupied a large share of attention and a number of new works were reported. The council was decided to get out plans for the proposed Carnegie library at once. The city engineer was named as the commissioner for the city was accepted with an expression of appreciation

of his services. The fire, water and light committee recommended that the tender of the Robert Mitchell Co. and H. Mueller & Co. for the purchase of the water and light company be accepted for the articles upon which each tender is lowest.

## ASSINIBOIA.

The Assiniboia Music Company has opened at Qu'Appelle.

L. Nuno, formerly of Montreal, will open a photographic gallery at Qu'Appelle.

J. R. Hogg, hardware merchant, Arcton, has moved into new premises, which afford increased accommodation.

## ALBERTA.

Harrison Bros. have sold their general store at Penhold to Mr. Malone.

W. H. Parsons & Co. have sold their hardware business at Edmonton to John Summerville & Co.

A. M. Campbell, who is opening in the city at Stratbrooke, has taken H. Gray into partnership.

The business men of Wetaskiwin are petitioning for a branch of a chamber of commerce.

J. J. Dugan has sold his implement business at Stratbrooke to J. J. McKenzie and Alex. Benson, who will take possession shortly.

Forbes & Royal, real estate and insurance agents, Edmonton, have dissolved partnership. The business will be continued by J. E. Forbes.

F. Rooney has purchased the Queen's hotel at Lethbridge and will continue to operate under the name Arlington hotel.

D. R. Fraser & Co. are preparing to erect a saw mill on their claim 90 miles up the Saskatchewan river from Edmonton. The timber will be rafted down to Edmonton.

The business men of Didsbury have organized a board of trade. The following officers were elected: President, J. E. Corbit; secretary, J. E. Stauffer; board of directors, Messrs. Stewart, Smith, and Corbit. J. E. Stauffer is president. The membership is thirty.

The Calgary Herald gives a partial list of the new buildings erected in that city this year for business and residential purposes. The list is a highly creditable one and shows that Calgary has thoroughly weathered the business storm of a few years ago.

It is reported from Frank, Alberta, that on the branch railway to Grassy mountain the grading is completed and the rails laid. A force of men are also at work ballasting the line. There is no snow on the ground there at present, but the weather is cold. Business is good and the outlook for the winter is good. The coal mines are now working full force.

Fall plowing is claiming most of the attention of the farmers at present, and a very large acreage will be ready for seeding as soon as the weather has made rapid progress. Both straw and grain were in the best of condition. The weather is cold, but has improved upon, and there are plenty of threshers. Threshing will be completed early in the month, and the yield is very variable. Some farmers have as good a crop as ever, and many others have light yields of oats. The yield is generally an average crop, barley a little above the average. But the sample condition of grain is excellent.—Edmonton Bulletin.

The board of trade and the retail merchants' association, of Calgary, have amalgamated. The new association is known as the Board of Trade, and its first president is W. H. Cushing. It is proposed to employ a 1,000 bushels of wheat and 1,000 bushels of barley to the work of the board. The articles of agreement of the amalgamation provide that the board shall have a board be established: Manufacturers' section, wholesale merchants' section, retail merchants' section, civic improvements and financial section. Chas. W. Peterson, deputy minister of agriculture of the Northwest Territories, is mentioned as the probable secretary.

A report from Raymond a few days ago said: "The work of erecting the

sugar factory is taking definite shape. At a public meeting three weeks ago announcement was made by Mr. Knight and other shareholders in the company that contracts would be let immediately for different parts of the work and of the supplies such as limestone, sand, lime, etc. Estimates are being prepared for amounts required. It is the intention of the company to have the factory ready for operation by Oct. 1, 1903. Dyer Bros., of Cleveland, Ohio, have the contract for the sugar mill, and will have one of the firm at present looking over the ground and arranging for such dimensions and shape in the building as will be required by the plant.

## NORTHWESTERN ONTARIO.

John McDonald has opened a general store at Darmid.

Port Arthur and Fort William are now under one telephone system.

It is thought likely that the Copp foundry at Port Arthur will be repositioned to commence work casting stones by May, 1903. Harold Copp will shortly arrive at Port Arthur to take charge of the works.

The Ontario government is sending an engineer to Fort Frances to look into the proposed waterpower scheme at that point. The engineer is asking for authority to develop this power are granted what they are estimated a hour mill and other industries are contemplated.

A Fort William correspondent describes the Imperial Oil Company's plant at that point in Ontario. There are four enormous tanks in which the oil is stored. Two of these have a capacity of 425,000 gallons, and two of 211,438 gallons. All these tanks are practically bonded warehouses, no oil is allowed to be taken out without the knowledge and permission of the customs authorities. Oil is brought to the docks here from Cleveland, Chicago and other places by tank steamers, some of which can carry a cargo of 12,000 gallons. The pumps direct from the steamer's hold into the company's tanks at the rate of about 100 tons per hour. Quite an appreciable quantity is bargained for at 12.00 per ton. The oil is shipped in bulk, and is destined for all points west, even as far west as Vancouver. The company has a long dock, right at the mouth of the Kaministiquia river, and an extensive wharf, well lighted and modern power-house and sheds.

## Threshing Notes.

Portage la Prairie, Man.: Threshing in this vicinity is nearly finished, and already many of the machines are being put in for the winter. The crops during this year were exceptionally good. It is anticipated that all farm lands in this vicinity will advance substantially in price on account of the phenomenal yield.

The continued fine weather in western Manitoba has been a very important factor as labor is scarce. In the Brandon district threshing has proceeded rapidly. From the farmers' state that not more than 25 per cent. of the grain remains to be threshed. A greater percentage has been threshed north, and a still greater to the south and southeast, towards Souris and Carleton Place. The farmer states that but a little more than a tenth had been threshed in his direction. In the immediate vicinity of Brandon threshing is far advanced.

Saskatoon, Oct. 20: Threshing has thus far gone on without the slightest hitch, the weather has been warm and dry. From the three machines operating in the district about 15,000 bushels of wheat have been threshed by 18th, being the total of wheat, oats and flax. Of the latter there is about 1,000 bushels, and the remainder is barley. The quality is almost invariably No. 1 northern, and only a small proportion being No. 1 heavy. The machine operators say they have enough still to thresh to keep them till Christmas. The yield is about the same as anticipated. No one will be able to know less than 30 bushels per acre of wheat, and the yield of oats will be in spite of considerable loss from shelling out with high wind. Oats are not yielding well, and the yield is still good. Potatoes are small, scarce and dear.

## FINANCIAL.

## Winnipeg Bank Clearings.

Returns for the Winnipeg clearing house for the week ending Thursday, Oct. 15, are as follows:

Week ending Oct. 13, 1902	.....	\$5,390,487
Corresponding week, 1901	.....	5,320,408
Decrease	.....	69,979

## Financial Notes.

E. Chappel, Son & Co., have opened a private bank at Oak Lake, Assn.

The Union Bank of Canada has opened a branch at Cypress River, Man. The bank of Hamilton will open a branch at Kamloops, B. C., on November 11.

The Bank of Hamilton grain exchange branch in Winnipeg is now open for business.

The new branch of the Canadian Bank of Commerce, at Calgary, Alberta, is now open for business.

J. R. Wallace, formerly of Acton, Ont., has been placed in charge of the new Merchants Bank branch at Oak Lake.

Announcement is made that full dividends will be paid on the second preference stock of the Grand Trunk Railway, as the company has not received a dividend since 1888.

The new branch of the Merchants Bank of Whitecourt, Assn., is under the management of J. Morrison, of Morrison & Co., private bankers, whose business has been absorbed.

The Canadian Bank of Commerce has leased permanent premises in the new Miller block, Sboat Lake, Man., and will open in a few days under the management of J. Morrison, formerly of Saultwell & Co., private bankers, there.

The bank of Montreal has given notice to its shareholders that a dividend of 5 per cent. upon the paid-up capital of the company for the year-half has been declared, and that the same will be payable on and after Monday, the 20th inst.

The Eastern Townships Bank of Sherbrooke, Quebec will open for business in Montreal. A building has already been erected, and the same will be fitted and furnished as soon as possible. It is that known as Burnham block and is immediately north of the Bank of Ottawa building.

## Live Stock Trade Notes.

The shipment of between eight and nine hundred head of cattle loaded at Grand View by the Canadian Northern passed through Winnipeg early this week en route south. The shipment went via Emerson to Boston for the old country.

## Railway and Traffic Matters.

The Brandon board of trade has hopes of being able to induce the C. P. R. to reverse its policy of a passenger service west of that point, and run its roadways in the Brandon in the morning and out in the afternoon. This it is believed, would bring much western business to the city.

A most important C. P. R. work is now under way at Fort William in the foundation for the machine shop. The foundation for which has been completed, and the stone walls under construction. It occupies a rectangle near the roundhouse, covering part of the site of the old one, the foundations of which had to be removed to make way for those of the new shop. The walls are being built of solid stone, and the roof is made of concrete brick, while the equipment of the building will be such as to allow repairs of every kind to be made on the premises. The roof will be on the machine shop early next month. Meanwhile the circular machine shop is being continued until it reaches around the walls of the machine shop, greatly increasing the amount of room for engines. The foundation for this is also under construction. Next year a car repair shop will be added to the company's equipment at this point. The construction of a new coal shed will be completed in the next few days and temporary chutes are being rigged up so as to clear away all the coal from the site of the new structure, and when this is done the building of the new addition will be commenced.





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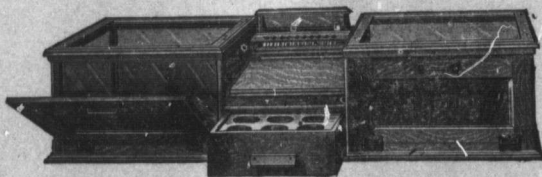
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prices quoted by dealers. All the way from 4 1/2 to 7 1/2 has been paid for No. 1 hides during the week, and as reports from Chicago indicate an upward tendency in country hides, there is a disposition on the part of local dealers to take the chance of an advance. At least 7 1/2 should be obtained for No. 1 hides delivered, Winnipeg, according to our advice, and better than this has been had by some country sellers. We quote:—No. 1 hides, 65c; No. 2a, 5 1/2c; No. 2b, same price as No. 2a. Hides, Horse hides 50c to 21, 5 1/2c.

**WOOL**—There is no wool coming in from the mountains nominally at about 6 1/2c for Manitoba. **TALLOW**—No. 1 tallow is worth 6c per pound delivered here and No. 2, 5c. **SENNECA**—The market has declined sharply on larger receipts and a poor buying inquiry. The western seneca from points in Saskatchewan has been arriving in the market, and as this amounts to a considerable quantity, dealers are not willing to take it into stock at high price and there has been a decline of about 1/2c as compared with a week ago. Best root is not worth over 50c to 55c, and the market is steady at 52c as its best price, with a range of from 50c to 52c, according to quality and quantity.

**LIVE STOCK.**

**CATTLE**—Exporters are moving freely. Best export steers are worth 4c per pound, point of shipment, and prices range from 3 1/2c to 3 3/4c. **BUTCHERS'** **SHEEP**—Receipts are moderate and the market is steady at 3 1/2c. **LAMBS** are lower at 4 1/2 to 4 1/4c here. **HOGS**—Live hogs are easier, but not notably changed, and we quote 6 1/2c per pound for choice weights to 6c, and medium results at 5 1/2c in this market, the range being from 5 1/2 to 6 1/4c here. **COWS**—Cows are scarce. Good milch cows result at 14 1/2 in this market, the range being from 13 1/2 to 15 1/4c here. **HORSES**—Horses are scarce and the high prices which have prevailed for the past two years continue.

**Minneapolis Markets.**

Flour and feed are steady. Flax 1c lower than a week ago. Creamery butter 2 1/2c higher. Dairy 1c higher. Cheese 1/2c higher. Eggs 1c higher. Beans are 40c higher for best hand picked. **WHEAT**—First patents, \$3.65 to \$3.85; seconds, \$3.45 to \$3.65, in wood. **MILWAUKEE**—Best milk, \$12 to \$12.25; shorts, \$11 to \$11.25. **CORNMEAL**—White, \$2.80 to \$2.90; do. yellow, \$2.65 to \$2.75 per 100 lbs. **CORN**—59 to 60c for No. 3 yellow. **OATS**—27 to 34c per bushel of 32 pounds, as to grade. **BARLEY**—Quoted 35 to 58c. **FLAXSEED**—No. 1 quoted at \$1.18 to \$1.18 1/2 per bushel. **HAY**—Timothy, \$10 to \$12 per ton; timothy, \$9 to \$10 per ton, as to quality. **BUTTER**—Creamery, good to choice, 23 to 25c; second quality, 19 to 20c; dairy, good to choice, 19 to 22c; seconds, 16c per pound. **CHEESE**—Chancy, 13 to 12 1/2c; choice, 10 1/2 to 11c; under grades, 9 to 9 1/2c. **EGGS**—Strictly fresh, each included, 37c per dozen. **LIVE POULTRY**—Turkeys, 9c; geese, 6 to 7c; spring chickens, 9 to 9 1/2c. **DRESSED MEATS**—Lungs, 1 1/2c for light, 1 1/4c for medium, 8c for heavy; veal, 8c; mutton, 6 1/2 to 7 1/2c; lamb, 8 to 8 1/2c. **VEGETABLES**—Car lots potatoes, 28 to 30c. **BEANS**—Hand picked, \$1.75 to \$2.30 per bushel. **FRUIT**—Apples, \$2 to \$3.25 per barrel; lemons, \$3.75 to \$4.75; oranges, Mexican, \$4.25 to \$4.50; bananas, \$1.75 to \$2 per barrel. **HIDES AND PELTS**—Green salted heavy steers, over 60 pounds, No. 1, 1 1/2c; No. 2, 8 1/2c; cows, over 50 pounds, 7 1/2c; to 8 1/2c; light hides, 7 1/2 to 8 1/2c; veal calf, No. 1, 10 1/2c; No. 2, 8c. **DRESSED MEATS**—Lungs, 1 1/2 to 1 1/4c; medium, 1 1/2 to 1 3/4c; veal, 8 1/2 to 10 1/2c. **TALLOW**—Cake, 5 1/2 to 6 1/2c.

Exports of live cattle via Montreal last week numbered 2,229 head. The Winnipeg city council had the improvements under consideration on Tuesday evening. The aldermen expressed themselves very warmly on the delay which seems to be so chronic in connection with this work.

**British Columbia OFFICE OF THE COMMERCIAL.**

**B. C. Business Review.**

Vancouver, Oct. 20. Trade generally is good. Business is active. Jobbers profess to be very busy, but they are disappointed in expectation at the volume of business and the condition of money, which is frequently tight, and they are disappointed. Although the northern trade is finished for the season, outside trade among the camps and in the Kootenays has revived. Preparations are being made for a very large Christmas trade. Provisions of all kinds are very firm, and some lines are advancing. Retailers are now charging 4c cents for fresh eggs and it is stated that they will reach 50c before they decline. The feature of the fruit market is the large shipments of concord grapes from Ontario. They have arrived in good condition, and as there is duty on California grapes they compare in price and are superior to the thick skinned grapes, so that this season they are to look for a big crop from San Francisco. Apples are arriving in such quantities that prices are low. Canned apples are lower. Canned vegetables continue firm owing to the strike pact. California canned goods are in the demand, and prices have advanced. A Toronto telegram has been received that to each ton of goods, there is to be 10 cents a pound. The advance here has only been 4c cents. The hardware firms report interior and coast trade brisk. Loaded shells were scarce for some time, but a cartload arrived last week relieving the market. Real estate continues very active. Brokers claiming that there were fewer in the boom days. A large quantity of timber is being cut. The money market is tight, and the purchasing money is coming from outside.

**Prices at Vancouver.**

Special to The Commercial. Vancouver, Oct. 25. Turkeys are now in the market in a number of lots. The price is 10c per lb. dealer. Lard is 14 1/2c dealer. Creamery butter is firm. Cheese jumped to 1c on Thursday. Manitoba goods are out of the market. Ontario eggs are 2c dozen. **FEEED**—National Mills chop, 87 per ton; bran, 82; shorts, 24; oil cake meal, 8c. **WHEAT**—Local wheat, 83c per ton; Oregon, 85c; do. extra, 87c. **OATS**—83 per ton. **FLOUR**—Manitoba patent, per barrel, straw per bale, 56c. **HAY**—Prater River, Valley, new 12 1/2; do. old, 12. **MEAL**—Rolled oats, 80lb sack, \$5.00; two 40lb sacks, \$3.10; four 25lb sacks, \$3.10. **LIVE STOCK**—Steers, \$5.00 per 100lb; sheep, 5 1/2c per 100lb; hogs, \$5.00 per 100lb. **POULTRY**—Turkeys, 9c per lb. **DRESSED MEATS**—Lungs, 1 1/2c; ham, 10 1/2c; pork, 9 1/2c; veal, 10 1/2c. **CURED MEATS**—Hams, 7 1/2c; bacon, 8c; tongue, 10c; corned beef, 10c. **LARD**—25c, 13 1/2c; tallow, 12c, 12 1/2c. **BUTTER**—Local creamery, 25c; do. Ontario, 26c. **CHEESE**—Ontario choice, 15c. **VEGETABLES**—Potatoes, local 13 per bushel; do. Oregon, \$2.00 per ton; tomatoes, 2 1/2c per lb. **FISH**—Flounders, 8c; smelts, 5c; sea bream, 10c; salmon, 10c; halibut, 10c; extra C, 5c; yellow, 4 1/2c. **STUFFED**—Salmon, 10c; do. 10c; extra C, 5c; yellow, 4 1/2c. **GREEN FRUITS**—Lemons, \$1.50 per 100lb; oranges, \$1.50 per 100lb; grapes, \$1.50 per 100lb; do. Oregon, 80c per bushel; local, Oregon, 80c per bushel. **SUGAR**—Powdered, 10c; and bar, Paris, 10c; 5 1/2c; granulated, 4 1/2c; extra C, 3 1/2c; yellow, 3 1/2c. **STRIKES**—Gal. water, 10c; 10 gal. water, 10c; gal. tin, 2 1/2c each; 1 gal. tin, \$1.00 each; 10 1/2 gal. tin, \$1.50 each.

**B. C. Business Notes.**  
Ward Bros. have disposed of their butchering business at Kamloops to James Woodland.

The Emerson Piano and Music Co., Vancouver, has sold out to J. Smith & Sons.  
Robt. Reisterer, who owns a large brewing business at Nelson, died on the 14th of pneumonia.

The Fairview hotel at Camp McKinney, Wash., was destroyed by fire on Wednesday morning and several lives lost.

William Bennett Hood and Minnie L. Aldridge, of Vancouver, fruit and produce dealers, have assigned to A. C. Ross.

The East Kootenay Lumber Co. is preparing to build a saw mill at Wardner. It is said that it will be running in 90 days.

The Yale-Columbia Lumber Company have under construction a new mill at West Robson on the Columbia River, West Kootenay, to replace the one destroyed by fire. Joseph Genelle is now managing director of the company, and will personally supervise the erection of the new mill, which he expects to have in operation within three months. Mr. Genelle will probably make Nelson his headquarters.

Certificates of incorporation have issued to the following: The Dundas Gold Mines, Limited; capital \$200,000. The Kaloo Drug and Stationery Company, Limited; capital, \$10,000. The Lulu Island Gas and Oil Company, Limited; capital \$50,000. The Alberta & British Columbia Exploration Company, Limited, of England, with a capital of \$30,000, is authorized to carry on business in British Columbia with its head office at Kaloo.

The Peninsular mine owners have put up the price of coal to the extent of 6c per ton to meet the increase which they claim has been made in the cost of mining by the strike.

About 50,000 bushels of wheat in the cargo of the boat Danford, loaded at Port William, for Geo. Richardson & Co., Kingston, Ont., has been damaged by water.

The friends of R. T. Riley, manager of the Canadian Fire Insurance Co., Winnipeg, will regret to learn of the death of Mr. Riley, which occurred at the Winnipeg general hospital this morning, where she had been taken to undergo an operation for appendicitis.

At Nelson on the 17th inst. a provisional directorate was formed to draw up the plan for the formation of a society to be known as the Nel-

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**MONTREAL. WINNIPEG.**





**STATISTICAL WHEAT REPORT.**

**WHEAT IN CANADA.**

Stocks of wheat in Canada at principal points of accumulation are reported as follows:

Montreal	100,000
Toronto	31,000
Quebec	100,000
Ottawa	100,000
Kingston	50,000
Port Arthur, Fort Arthur and Canada	1,500,000
Winnipeg	180,000
Manitoba elevators	3,000,000

Total Oct. 13	2,780,000
Total previous week	2,780,000
Total year ago	4,500,000

**BRADSTREET'S REPORT OF STOCKS**

Total stocks in the United States and Canada as reported by Bradstreet's Oct. 15, were 47,912,000 bushels, as against 41,317,000 bushels the previous week.

Total stocks in the United States and Canada a year ago were 57,727,000 bushels, according to Bradstreet's report.

Stocks of wheat at Pacific coast ports on Oct. 15 were 1,060,000 bushels.

**THE VISIBLE SUPPLY.**

The Chicago visible supply statement of stocks in the United States and Canada, east of the Rocky Mountains, for the week ending Oct. 20, was 27,554,000 bushels, an increase of 1,145,000 for the week, a year ago the visible supply was 28,000,000 bushels, two years ago 25,230,000 bushels, three years ago 24,550,000 bushels, four years ago 14,800,000 bushels, five years ago 24,820,000 bushels.

**STOCKS OF OATS AND CORN.**

The visible supply of oats in the United States and Canada, east of the Rocky Mountains is 7,755,000 bushels, compared with 8,044,000 bushels a year ago. The visible supply of corn in the United States and Canada is 2,521,000 bushels compared with 15,440,000 bushels a year ago, according to the Chicago statement.

**WORLD'S WHEAT STOCKS.**

Stocks of wheat in America and Europe and abroad for Europe Oct. 1 in each year for a series of years, were as follows—Bradstreet's report:

1902	10,000,000
1903	10,000,000
1904	14,000,000
1905	13,000,000
1906	13,000,000
1907	13,000,000
1908	13,000,000
1909	13,000,000
1910	13,000,000
1911	13,000,000
1912	13,000,000
1913	13,000,000
1914	13,000,000
1915	13,000,000
1916	13,000,000
1917	13,000,000
1918	13,000,000
1919	13,000,000
1920	13,000,000

**WHEAT MOVEMENT.**

The following table gives the receipts from the four principal United States spring wheat markets, from the west, for the four principal United States ports of export movement, Aug. 1, 1902, to date, compared with the same period of last year:

This Crop.		Last Crop.	
Minneapolis	20,850,279	20,419,724	
Milwaukee	2,564,409	2,780,800	
Duluth	12,564,851	12,828,731	
Chicago	15,227,934	18,796,047	
Total	53,196,465	64,826,282	

The following table gives the receipts from the four principal United States winter wheat markets, from the west, for the four principal United States ports of export movement, July 1, 1902, to date, compared with the same period of last year:

This Crop.		Last Crop.	
Toledo	8,416,212	8,025,065	
St. Louis	18,073,329	11,926,148	
Detroit	1,828,413	1,927,562	
Kansas City	13,566,400	12,428,100	
Total	41,885,354	30,386,880	

**GRAIN STOCKS AT LAKE PORTS.**

**Fort William.**

Stocks of grain in C. P. R. elevators at Fort Arthur, on Monday, Oct. 20, was as follows:

Wheat—No. 1 hard, 802,000 bushels; No. 1 northern, 499,207 bushels; No. 2 northern, 112,850 bushels; No. 3 northern, 93,621 bushels; other grades, 27,488 bushels, making a total of wheat of 1,537,172 bushels.  
Oats—No. 2 white, 38,700 bushels.  
Barley—None.

Receipts of wheat at Fort William during the week amounted to 1,520,740 bushels, and shipments to 1,206,725 bushels.

**Port Arthur.**

Stocks in store at King's elevator, Port Arthur, on Oct. 20, were:

Wheat—No. 1 hard, 41,413 bushels; No. 1 northern, 25,089 bushels; No. 2 northern, 281 bushels; other grades, 10,774 bushels, total, 153,228 bushels, oats—10,103 bushels.  
Barley—None.

Receipts of wheat were 70,000 bushels, and shipments, 55,219 bushels.

Stocks of grain in store at the Canadian eastern elevator at Fort Arthur on Oct. 20, were as follows:

Wheat—No. 1 hard, 246,058 bushels; No. 1 northern, 229,153 bushels; No. 2

northern, 67,103 bushels; No. 3 northern, 12,624 bushels; No. 4, 8,002 bushels; feed, 1,085 bushels; making a total of 564,676 bushels.  
Oats—Total, 2,924 bushels.

Receipts of wheat for the week, 463,502 bushels; shipped during the week, 328,867 bushels.

**Manitoba Wheat Stocks.**

There were 2,372,256 bushels of wheat in store at Fort William and Port Arthur on Oct. 20. A year ago stocks in store at Fort William, were 1,288,790 bushels. Stocks in store at Fort William, Port Arthur and Newell, Winnipeg, and interior points are estimated approximately at 4,200,000 bushels, compared with 2,708,000 a year ago, 6,800,000 bushels three years ago, and 2,700,000 bushels four years ago.

**Winnipeg Grain Inspection.**

During the week ending Oct. 21 there were inspected, at Winnipeg, 2,324 cars of grain, comprising the following:

Wheat—No. 1 hard, 1,170 cars; No. 1 northern, 674 cars; No. 2 northern, 203 cars; No. 3 northern, 98 cars; No. 4, 22 cars; rejected, No. 1, 10 cars; rejected, No. 2, 13 cars; no grade, 1 car; feed, 11 cars; making a total of 2,212 cars.  
Oats—Extra, No. 1, 1 car; No. 1 white, 11 cars; No. 2 white, 12 cars; 2 mixed, 2 cars; feed, 1 car; rejected, 1 car; total, 33 cars.  
Barley—No. 3 extra, 1 car; No. 3, 4 cars; feed, 5 cars; total, 10 cars.  
Flax—No. 1, 64 cars; No. 2, 4 cars; total, 68 cars.  
Speltz—Feed, 1 car.

The total number of cars of grain inspected as above was 2,224 of which 1,680 were on the C. P. R., and 544 on the C. N. R. roads.

For the previous week the returns included 2,108 cars.

The foregoing figures bring the total inspection of wheat since the first of September, the beginning of the crop year, up to 10,107 cars.

A year ago the total for the week was 1,711 cars, and two years ago 373 cars.

**Grain and Milling Notes.**

Morton & Pierson, of Gladstone, Man., are opening an office in the grain exchange at Winnipeg.

A launch counter has been introduced into the Winnipeg Grain Exchange building in order to accommodate the busy clerks, who seldom have time to get out for lunch.

The cylinder head of the engine in King's cleaning elevator at Port Arthur, Ont., blew out on Tuesday, disabling the elevator for three weeks until repairs can be made.

The Farmers Elevator Company at Grenfell has the foundation ready for its building. The capacity will be 35,000 bushels. This will give Grenfell an elevator capacity of nearly 150,000 bushels.

It is estimated that the corn acreage in the Northwestern States this year was a hundred per cent over the last season. It was believed that the cultivation of corn will constantly increase since the farmers become satisfied that the crop is a safe one.

The steamer Star, wheat laden, on the way from Fort William to King's elevator at Port Arthur, to complete a load, ran aground on a shoal inside the harbor on Tuesday. Tugs failed to release her, and it was necessary to lighten before further attempts were made to get the vessel out.

The improvements to the King cleaning elevator at Port Arthur, have been completed and that building is now the fastest working elevator at the head of the lakes. It is now possible to clean 100,000 lb. car of wheat in seven minutes. Under the old system fifteen minutes were required to do the work. Just at present this elevator is out of commission owing to an accident to its engine.

Advance copies of the first annual report of the Standard Milling Company, the successor of the old United States Flour Milling Company, show a surplus after accrued interest and organization expenses on bonds, of \$56,444. The figures also show the surplus earnings of the following: Duluth-Superior Milling

# Thompson Sons & Co.

(Licensed and Bonded.)

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E. O. B. Rogers of Wheat, Barley, Oats, etc., received.  
Established 1860. Manitoba Grain Code used.

**THE WINNIPEG ELEVATOR CO.**

GRAIN EXPORTERS

OFFICE: GRAIN EXCHANGE, WINNIPEG.

Company, 859,170; Northwest Consolidated Milling Company, 430,845, and the Standard Company's proportion of the Hecker-Jones-Jewell Company, 830,728. In his report, Chairman Brayton lives states that the company owns twenty-four mills, located in New York, Syracuse, Buffalo, Milwaukee, Duluth, Superior and Minneapolis.

**Commercial Men.**  
J. M. Macdonald has just returned from the east, and starts out at once on his semi-annual trip west. He is carrying all his old lines, namely, McIntyre Sons & Co., Alaska Feather & Down Co., American Silk, Vaiset Co., Michael, Nairn & Co., and Boyd, Caldwell's goods. The samples which Mr. Macdonald is showing are the finest has ever brought west. He is being assisted by J. D. Scott, formerly with the Hudson's Bay Co.

Old commercial men who have been out on western routes lately state that they have never known the country hotels to be so much overcrowded as they are at present. The accommodation for travellers in many of the towns is decidedly inadequate. It is not at all an uncommon thing for the unucky traveller to have to sleep on the office counter or on a shelf in his sample room. Sometimes a seat in the station waiting room is the best that can be had, and yet many people envy the commercial traveller his lot.

**The Northern Elevator Co.**  
LIMITED  
GRAIN HEAD OFFICE WINNIPEG.

BRANCH OFFICES:  
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**ROBT. MUIR & Co.**  
GRAIN DEALERS AND MILLERS

SHIPPERS OF WHEAT, OATS, BARLEY, FLAX, FLOUR, BURN, SHORTS, CHOP

Buy or sell on commission. Before buying or selling grain in car lots, write or wire us for quotations. Advances made on consignments. Licensed and bonded.

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LIMITED  
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OFFICE: | GRAIN EXCHANGE | WINNIPEG

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**H. D. METCALFE**

GRAIN EXPORTER  
340 GRAIN EXCHANGE | 12 STOCK EXCHANGE  
WINNIPEG | MONTREAL  
Direct connection with European markets.

## Toronto Wholesale Trade.

Special to The Commercial.

Toronto, Oct. 25.  
Dry Goods—Sorting trade is good.

Hardware—Brisk in fall and winter articles claim to be better than usual owing to low prices asked. Barb wire is again reduced 10 cents in Cleveland. This is for immediate shipment on spring delivery. Metals are firm. Pig iron is scarce. Fuel oil is in big demand and supplies are light. Turpentine is 3 cents higher. Lined oil is 2c lower.

Groceries—Good movement. All refined sugars were advanced 5 cents again yesterday. The freight on coffee is scarce and still advancing. Honey quoted now at \$1.50. Grenoble walnuts are 1c higher.

## Toronto Grain and Produce.

Special to The Commercial.

Toronto, Oct. 25.  
Deliveries of winter wheat are light and as there is a good demand prices are firm. Flour is steady. Oats are 1c higher. Barley is higher. Creamery butter is scarce and the market is higher. Eggs are 1c higher. Hays are 10 cents higher. Shorts are 5c lower.

Wheat—No. 2 to 67 1/2c for new, red and white, middle weight, spring wheat 5c east. Manitoba wheat is worth 52c for No. 1 hard; 51c for No. 1 northern; and 47 1/2c for No. 2 northern, arriving in transit.

Oats—No. 2, Ontario, 30 to 31 1/2c east, or middle freight.  
Barley—No. 3, extra is quoted at 43 to 43 1/2c, and No. 3 at 40c, east or middle freight.

Flour—50 per cent, Ontario patents, \$2.55, in buyers' markets. Middle freights. Choice brans are held 15 to 20c higher. Manitoba flour is easier at \$4 to \$4.10 for ordinary. Hungarian patents, \$3.70 to \$3.80 for Glenora, in car lots, bags included, on track. Toronto Millfeed—Shorts are 11 1/2c to 11 3/4c per ton, and bran 81c per ton, middle freights. Manitoba feed, 32c for cars of shorts and 31c for bran, sacks included.

Canned—\$4.00 for cars of brags, and \$4.10 in wood for 100 lbs. for cars.  
Hay—Carlots on track, \$9.50 per ton for No. 1 Timothy.

Eggs—Case lots, new laid, 18 to 18 1/2c per dozen; seconds, 12 to 13c. Butter—Dairy, pound rolls 16 to 17c, tubs and packs, 15 to 16c; medium, 12 1/2 to 14c; creamery, tubs, choice, 19 to 20c; prints, 20 to 21c.

Poultry—\$11 1/2 to 12 1/4c for job lots.  
Hides—No. for No. 1 green cows; No. 1 steers, 14c; calfskins, 10c for No. 1 and No. 2; lambskins, 55c each, of tallow, 6 1/2 to 7c.Wool—Washed fleeces, 14c; unwashed, 7c.  
Beans—\$2 to \$2.25 per bushel for job lots of hard shelled, and \$1.75 to \$1.90 for unpecked.Apples—Evaporated, 6 1/2 to 7c.  
Maple Syrup—\$1 per imperial gallon, in bulk or gallon tins.Honey—8 to 8 1/2c per gallon in bulk; in frames, \$1.50 to \$1.75 to 50c.  
Poultry—Spring chickens, dressed, 40 to 70c per pair; ducks, 50 to 80c; turkeys, 11 to 12c; geese, 14 to 16c.  
Potatoes—Carots, 70 to 75c per bag.

## Montreal Grain and Produce.

Special to The Commercial.

Montreal, Oct. 25.  
Oats have advanced 1/2 to 1c. Barley is 2 1/2c higher. Flour steady, 10c east. Cheese 3/4 to 1c higher. Dairy butter is higher. Eggs 1/2 to 1c higher. Hogs easier. Potatoes easier.Oats—\$4 to 3 3/4c for No. 2 white float.  
Barley—48 1/2c float.

Flour—Manitoba patent, \$4. Manitoba strong bakers, 30c straight rollers, \$3.25 to \$3.65; winter patents, \$2.75 to \$4.

Rolled Oats—25 to 30c per barrel, and \$2.05 for bags.

Feed—Manitoba bran, bags included, \$15.50 to \$16; shorts, \$18 to \$20 per ton.  
Baled Hay—No. 2, 48 to \$8.75 per ton.Dresses—11 to 11 1/4c per pound.  
Butter—Creamery, 20 to 20 1/2c; fresh dairies, 16 1/2 to 17c; good, 14 1/2c.

Eggs—Fresh case goods, candled, 18 to 18 1/2c per dozen; seconds, 14 to 14 1/2c.

Maple Syrup—70 to 80c for large line; sugar, 8 1/2c for good.

Honey—White clover, comb, in large sections, 11 to 11 1/2c.

Poultry—Turkeys, 12 to 13c; chickens, 9 to 10c; geese, 4 to 5c; ducks, 8 to 9c; Hens—Fresh killed, \$8.50 to \$9 for best varieties of local stock.  
Potatoes—Carlots, 50 to 60c per bag.

## Montreal Live Stock.

Special to The Commercial.

Montreal, Oct. 21.  
At the East End abattoir on Monday receipts were 800 cattle and 800 sheep and lambs.

The demand for best was good, and trade was usually very active. Good stock at steady prices. Choice of good stock were made at 1 1/4 to 1 1/2c; fairly good at 1 1/4 to 1 1/2c; common at 2 1/4 to 3c; and inferior at 1 1/4 to 2c per lb. Sheep sold at 3 to 3 1/2c, and lambs at 3 1/2 to 4c per lb. A fair trade was done in calves at 15 to 16c ranging from 3 1/2 to 5 1/2c per lb. The market for live hogs was about steady, under a good demand, and all sales of choice lots were made at 10 to 11 1/2c per lb., weighed or cars.

## THURSDAY'S MARKETS.

Montreal, Oct. 24.  
At the East End abattoir on Thursday receipts were 500 cattle and 500 sheep.

No prime cattle offered and 4 1/2c was the best price paid. A few sold at 4c. Calves brought from \$1 to \$10. Sheep 3 to 3 1/2c. Lambs, 3 1/2 to 4 1/2c. Fat hogs, 6 to 6 1/2c.

## Toronto Live Stock Market.

Special to The Commercial.

Toronto, Oct. 22.  
Receipts at the stock market yesterday included 101 steers, 1,816 head of calves, 1,877 sheep and lambs, and 452 hogs.Export Cattle—Cables report a slow demand and heavy offerings in the week. The chief purchases are in the open country already contracted for, and some heavy purchases of medium grades are being made. Only a few choice steers can sell here at higher than \$5 per cwt., but \$5.25 was paid to-day. Prices are unchanged except for export cows, which are lower at \$3.25 to \$4.  
Cattle—All the choice lots are in demand and are sure to find buyers, but common to good are in-adequate.  
Feeders and Stockers—The season is drawing to a close and the demand for choice feeders is falling off, yet, however, and the quotations are unchanged.

Hogs and decline of 12c per cwt. took place and declines of 150 to 200 pounds natural weight are now selling at \$9.15 per cwt. Lights and fats sell at \$5.85; stores at \$5.75; sows at \$4.50 to \$5, and stags at \$2 to \$3.

## FRIDAY'S MARKETS.

Toronto, Oct. 25.  
Receipts at the stock yards yesterday were 46 cars, including 1,000 sheep and lambs, and 1,200 hogs.Twenty cars of Manitoba and Northwest cattle are due to arrive here.  
Export cattle were rather firmer on Monday. Choice lots were in demand at \$4.40 to \$5. The old country market is weak. Receipts of choice butchers' stock were light and there was a good demand for all grades at prices ranging from \$2.25 to \$4.50. Feeders and stockers were unchanged. Sheep steadily. Lambs 16 to 18c. Selects, \$5.75 to \$5.75. Calves, \$3 to \$10 each. Hogs heavy and light fats.

## Hogs and Hog Products.

Special to The Commercial.

Toronto, Oct. 25.  
Hog products are in active demand and prices are steady.

Hogs—Dressed, \$8 to \$8.25 per 100 pounds for farmers' loads.

Smoked and Dried, short cut, 32 1/2c.  
Smoked and Dry Salted Meats—Long clear, Bacon, tons and cans, 11c; hams, 11 1/2c; rolls, 12 to 12 1/2c; shoulders, 11 1/2c; backs, 15 to 16c; breakfast bacon, 15 to 16c; green meat out of pickle are quoted at less than smoked.

Lard—Tierces, 10 1/2c; tubs, 11c; and packs, 11 1/2c.

## British Live Stock Markets.

London, Oct. 26.—The market for cattle has been steady, and prices show no change since this day week.

Choice Americans sold at 14c, and choice Canadians at 12 1/2c. The market was firmer and prices 1/2c higher at 12c.

Liverpool, Oct. 26.—There was no change in Canadian cattle, choice selling at 12c, but sheep were 1/2c lower at 11 1/2c.

## FRIDAY'S CABLE.

Special to The Commercial.

London, Oct. 24.  
Cattle sold steady at 11 1/2 to 12 1/2c per pound, estimated dressed weight.

## London Sugar Market.

Special to The Commercial.

London, Oct. 24.  
October option quoted 3 3/4d higher at 12c 3/4d.

## Weather and Crop.

The fine weather which has prevailed in the West for so long, was broken toward the close of this week by light rains, which interfered with threshing somewhat. A light rain in falling to-day. A little rain to put out prairie fires will be welcomed by many, and even a soaking rain would greatly improve conditions for fall plowing. The crops are well thrashed in good condition, so that the rain will not do any harm.

## Implement Trade Notes.

Although the combination of United States plow manufacturers, which was under consideration some months ago, is through, the idea is not abandoned, and a new scheme having the same object is now on foot.

The ninth annual convention of the National Association of Agricultural Implement and Vehicle Manufacturers of the United States was held in Minneapolis last week. The attendance was satisfactory and the meeting a great success.

Deere &amp; Co., of Moline, Ill., have increased their capital stock from \$1,500,000 to \$8,000,000. The stock has all been subscribed by the present owners, and the amount represents the actual present investment and provides for additions in immediate prospect.

A wire from Hamilton on the 18th inst. from K. Kennedy, manager of the Deering division of the International Harvester Co., said to-day that his company would not stand still during three years so immense will the gains be. He last evening, closed the contract with the Cataract Power Co. for the supply of 3,500 horse power electrical. This is said to be the largest contract of its kind ever made in Canada. To meet the demand for working men's houses a regular colony of dwellings not far from the Deering works will be begun.

## Enforcing the Fruit Marks Act.

Two convictions were obtained in the Winnipeg police court this week of the Chapman Fruit Marks Act violation when \$83.35 on Wednesday for selling apples, some of which were falsely packed and others falsely marked, and on Friday \$60.00 for the same infraction for having apples in their possession which were without the name and address of the packer and had no grade marked on the barrels. It was alleged that these apples had been brought in for cider making but Mr. Philp charged that they were being offered for sale.

## MINING

## British Columbia.

Atlin District is expected to show a gold output of about \$1,000,000 this year.

During the week ending Saturday last the mines of Rossland district shipped over 8,000 tons of ore to the smelter.

The owners of the Nickel Plate group of mines in the lower Similkameen have ordered for a 40-stamp mill, which is expected to be in operation some time late this fall, or early this winter. The mill is being made in Sherbrooke, Que.

The shipments of ore through Kambo last week were as follows: Rambler to Frisco, 45 tons; Ruth to Nelson, 30; Sunset to Trail, 31; American Boy to Everett, 42; Wonderful to Nelson, 15; Silver Glove to Everett, 43; Slocan Boy to Nelson, 22; Bismark to Nelson, 21. Total, 259 tons.

## Northwestern Ontario.

Three Detroit companies now operating in the Big Master belt of the Manitowish district have consolidated their interests under the name of the Manitowish Mining Co. of Ontario, Limited.

News reached Winnipeg of the sale at Cleveland on Saturday of the Polaris copper mining property, at Round Lake, thirty miles west of Fort Arthur, along the line of the Canadian Northern. The purchasers are Cleveland and Pennsylvania capitalists. The mine is reported to contain rich ore, sometimes running to 5 per cent of copper. Heavy development work will take place at once under new management.

## London Fur Trade.

The regular October fur sales of C. M. Lampron &amp; Co., London, England, were held on Tuesday, Wednesday and Thursday of this week. To date the following results have been received by cable.

Mink—Same as March.  
Black bear—20 per cent lower than March.  
Red fox—20 per cent lower than March.  
Brown bear—30 per cent lower than March.  
Otter—10 per cent lower than March.  
Lynx—15 per cent lower than March.  
Muskrat—20 per cent higher than January.  
Beaver—15 per cent lower than January.

## Labor Notes.

The decision of the Pennsylvania coal miners to accept the arbitration offer of President Roosevelt and go back to work has resulted in thousands of men and boys returning to have not yet been back to work. Some of the men who few months should provide work for all.

The Canadian Pacific Railway Co. have given notice that it will not accept the case for shipment to Lake Superior ports, until further notice.

## WINNIPEG MACHINERY &amp; SUPPLY CO.

J. C. GIBSON, Vice-Pres. and Gen'l Mgr.

170 NOTRE DAME AVENUE EAST, WINNIPEG

Wholesale Dealers in

## Machinery and "Everything for Power"

GASOLINE ENGINES FOR FARMERS A SPECIALTY

Write us.

# The Mutual Life of Canada

(Formerly the ONTARIO MUTUAL LIFE)

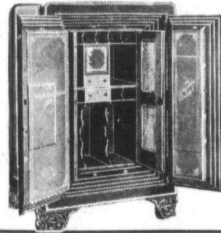
Head Office, - - - - - Waterloo

## Expense Rate per cent. to Total Income, 1901 :

In 5 oldest Canadian Life Companies, average.....23.08 per cent  
 In 12 other Canadian Life Companies, average.....59.39 per cent  
 In the **MUTUAL LIFE OF CANADA**.....16.88 per cent  
 (Being nearly 2 per cent. lower than the lowest of them.)  
 In 1900 this Company **LED** all Canadian Life Companies in the amount of new business written in Canada, and last year (1901) it **LED** them all in the amount of dividends paid to Policy-holders.

P. D. McKINNON, Provincial Manager.

Bank of Hamilton Chambers. . . . . WINNIPEG.



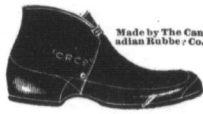
## SAFES

Built by the Goldie & McCulloch Co., are thicker in the walls, and are more fire-proof than any other make.

We carry a stock. Write for prices.

BURRIDGE & COOPER,  
 124 Princess St., Winnipeg.

# WE HAVE PREPARED



FOR A LARGE SORTING TRADE THIS SEASON

Our heavy stock of RUBBER FOOTWEAR will enable us to ship sorting orders the same day as received.

You will save time by sending your orders direct to

## THE CANADIAN RUBBER CO.

OF MONTREAL  
 WINNIPEG BRANCH, P. O. Box 253.



WE WILL GIVE YOU A SQUARE DEAL ON ANY PRODUCE YOU SEND US.

Try us for all kinds of fruit in season. Strict personal supervision given to mail orders, and prompt shipments made. If you are not getting our price list on the 1st and 15th of each month, a post-card will ensure your receiving it.

### THE IMPERIAL FRUIT & PRODUCE CO.

WINNIPEG.

Harry Leadlay. Allison Leadlay.

## H. & A. LEADLAY

Successors To  
 TORONTO HIDE & WOOL CO.,  
 Dealers in

### Hides, Wool, Sheepskins, Tallow, Etc.

298 Ross Ave. - WINNIPEG, MAN.  
 Consignments Solicited.

## ALEX. CALDER

Successor to A. Hine & Co.  
 600 Mal. St., Winnipeg  
**Naturalist and Taxidermist**  
 Deer Heads and Birds Mounted Artistically.  
 Waxen to Buy - All species of large liver Head (Skins must be cut to shoulder). White Crane Swans and all rare birds

## The Globe Casket Company

London, Ont.

Special to their Manitoba, Northwest and British Columbia Patrons:  
 Our Mr. J. H. Glass and Mr. J. Harry Glass are now in their respective territories, and will call upon you soon with a most complete range of the best and latest goods known to the trade. The actual date of their visit will be announced by post card.  
 Try our celebrated "Globe Embalming Fluid."  
 Kindly reserve your esteemed orders.  
**THE GLOBE CASKET COMPANY**

Christmas Catalogue.  
 Nerlich & Co., Toronto, have issued their Christmas goods catalogue, and dealers who have not received a copy should write for one at once as it is brimful of new goods for Christmas trade.

## INCREASE YOUR PROFITS

MERCHANTS should increase the lines they handle whenever possible, especially with articles that bear a good profit and cost practically nothing to handle. The result will be that their gross profits will rapidly increase and correspondingly their Net Profits.

### Watson's Electric Washing Tablets

will be one of the best selling articles ever placed on the market. The manufacturers will make every householder in Western Canada acquainted with this Labor Saver.

The Tablets are put up in boxes, two sizes, retailing at 15 cents and 25 cents, giving the retailer a profit of from fifty to eighty-five per cent., according to the quantity purchased, in accordance with the following offer:—

- With orders for 1/4 gross we will give 1-3 dozen free.
- With orders for 1/2 gross we will give 1 dozen free.
- With orders for 1 gross we will give 2-12 dozen free.

Mail orders will receive prompt attention.

### Western Manufacturing Company

P. O. Box 1464.  
 293 MARKET STREET . . . . . WINNIPEG.

## Watson's Electric Washing Tablets

The most modern method.  
 No rubbing required.  
 You put the clothes in the boiler and the Tablet does the rest.

Grocery Trade Notes.

Smyrna Sultana raisins are from 3 to 5 cents higher at primary points. There is a considerable shortage in the supply of canned salmon. The pack has been light.

Advices from Denia, Spain, say that the crop of Valencia raisins in store there has been exhausted and that prices are 3s higher.

First arrivals of new crop Valencia raisins at Montreal sold at prices ranging from 65 to 75c per pound, as to quality. Cables from Denia report the market there steady.

The new crop of California raisins runs principally to three crowns. Four crowns are so scarce that California raisin packers are shipping about 5 per cent. of their orders.

The tobacco commission now sitting in Eastern Canada is drawing out some interesting evidence as to the methods pursued by the combine which has been seeking to control the Canadian market. One factory in Joliet, Que., has been closed for years and its employees forced to seek other lines of employment as a result of a squeeze by the trust.

The United States consul at Grenoble, France, reports that the growing crop of walnuts has been practically annihilated by severe hail storms. The few nuts that remain on the trees have been so badly injured that they will measure decay or fall off before maturity. Last year about 30,000 bales of walnuts were exported, and of that 27,000 to 28,000 cases of "charbertes" shelled halves. This year, according to experts, the quantity will be from 2,000 to 3,000 bales and 6,000 to 7,000 cases all told, and even this quantity may be considerably lessened.

The walnut situation is interesting at present. California advices say:—The demand for walnuts has been heavy and orders have been booked covering the entire crop, estimated at 5% cars. Selling agents for the associations report having sold every walnut in sight and are obliged to decline pressing orders for want of stock. Shipments commenced by a car going forward from Santa Ana early this week. Local buyers are asking 1/4c above association prices. Market very firm with an upward tendency. Shipments will begin in earnest next week.

Messrs. Whittall & Co., writing from Columbus, say of teas:—On the 6th instant, 1,133,451 pounds were offered. Considerable advances were paid for good hippy teas. Common teas were steady and dusts somewhat irregular. On the 13th inst. 947,888 lbs. were offered. Quality improved. Fine teas were steady; prices for all other grades showed an upward tendency. Dusts were dearer. On the 20th inst. 965,063 pounds were offered. Fine and common teas were firm. Medium sort, particularly those with slip, were dearer. Dusts, steady. On the 27th inst. 1,188,722 pounds were offered. There was a good demand for all grades. Medium broken and common to medium leaf teas were dearer. Fine sorts were firm and dusts rather regular.

The bean market continues firm; but it is by no means active, the recent step advance in prices having checked demand. The Montreal Trade Bulletin. Buyers confine their purchases as much as possible to small lots to cover immediate requirements. A lot of about 1,000 bushels of prunes was sold recently for shipment to Manitoba at \$1.50 f.o.b. here and a duplicate order has just been received from the same firm, the figure being an open one. The last order, however, cannot be filled, at under \$2.00. A few days ago a cpr of prunes was offered to a firm here at \$1.85 f.o.b. in the West which would bring it up to about \$2.00 per bushel here. Broken lots are quoted at \$2.10 to \$2.25 as to quantity.

Latest mail advices from Yokohama give the estimate of the Japan rice crop, made by the Agricultural and Commercial Department of Japan:—"Prospect, 29,894,629 koku, showing a shortage of 15 per cent. as compared with 1909, and 0.26 per cent. as compared with the average yield. Extra rice is estimated at 6.00 yen; No. 1, 5.85; No. 2, 5.70; polished No. 1, 6.50; polished No. 2, 6.70 per 100 kin; 5500 koku. No. 1 rice has been settled at 5.85; destination unknown. Almost all of the buyers offered a price of 5.30 No. 1 rice for December delivery—some were



Xmas Catalogue

*Our catalogue has been mailed if you have not received your copy, let us know by postal card & we will send you one at once. It is brim full of Salable Holiday Goods*

NERLICH & CO. TORONTO

willing to pay even 5.50; but the sellers show no disposition to contract. Another peculiar feature as an indication of the high market is the continuous importation into Japan of Rungeon and Siam rice by the Chinese merchants. The scarcity of canned vegetables is a matter of concern to the trade, and present indications are that the supply will meet only a small portion of the demand, says the Toronto Globe. The consumption increases every year if the goods are available, and there is always a particularly good demand from the newer portions of the country. Cannery could have sold more tomatoes this season than they ever

packed in one year before, but the crop has been disappointing, and there is a heavy shortage. It is stated that this season's pack will not be much more than 25 per cent. of the usual amount. On account of this shortage, there is an increased demand for corn and peas, but in these lines the outlook is not much brighter. Corn is a short crop, calculated at about 25 per cent. of the usual amount. A fine amount, however, has been carried over from last season, and it is selling rapidly now. It is in excellent condition, and is pronounced equal to, if not better than, the new pa-v. Peas are a fair crop, but they will be only a short way in satisfying the increased

demand due to the shortage in the other vegetables. Prices are firm and tomatoes are quoted 20c higher at \$1.40. A wire from Toronto on Monday said: The Sturgeon Falls Company, which has an agreement with the Ontario government to spend \$100,000 in the development of great pulp mills at Sturgeon Falls, announced tonight through Manager Bremer that \$500,000 has already been spent and that two millions more will be expended in building great paper mills for the English trade. The export of pulp will be at once stopped and the paper only will be exported.

# MATTHEWS, TOWERS & CO.

## Wholesale Men's Furnishings

14 ST. HELEN STREET, MONTREAL.

If you find that your stock in any line is short, send us a trial sorting order. It will receive our immediate and careful attention, and will give you satisfaction. Some of our lines are:

Underwear, Hosiery, Neckwear, White and  
Colored Shirts, Braces, Umbrellas,  
Sweaters, Bicycle Hose, etc.

Our Mr. S. C. Matthews and Mr. A. Talbot are now in the West with an unsurpassed line of samples for the spring and summer trade. It will pay you to see them before placing your order.

The Highest Standard of Excellence  
is found in

# LILY WHITE GLOSS STARCH

It is the MEASURE  
of a Good Starch.

## The Brantford Starch Works

LIMITED

BRANTFORD, ONT.

The annual report of the United States commissioner of immigration was made public on Saturday last. It shows that of the 948,743 immigrants who arrived in the United States during the last fiscal year, 460,369 were

males and 182,374 females. Of the entire number of arrivals, Italy supplied 197,255, an increase of 42,579 over the number for 1901; Austria-Hungary, 171,898, an increase of 58,599; and Russia, 107,347, an increase of 22,090.



## Woodenware Like Oysters

Must be exceedingly good or it is  
unsatisfactory.

Dealers should remember, before placing orders for foreign makes, that flimsy pails and tubs cost just as much as

## Cane's Newmarket Pails and Tubs

which are famous amongst experienced purchasers from Halifax to Vancouver as "the best Woodenware money can buy."

We aim at excellence and our rapidly increasing trade is the best evidence of our success. Correspondence solicited.

**UNITED FACTORIES, Limited**  
HEAD OFFICE: TORONTO, ONT.

The agitation to have the British embargo upon live cattle entering that country so far as it applies to Canadian stock removed, is gathering strength and there are now some who believe that the desired enactment will soon be secured. The Canadian gov-

ernment, the Scottish graziers and British butchers are all doing their utmost to have the ban removed. The idea is to secure the admission of Canadian store cattle for fattening. Argentine hopes to be included in the proposed opening of the ports.

## Beans.

We regret to have to report our bean crop as very seriously damaged this year. The harvesting time has been under trying circumstances. For the past month or more rains have fallen and near enough together to preclude the vines drying sufficiently to haul in, and result now is the great bulk of the crop is spoiled for commercial purposes. Cull beans for stock purposes will no doubt be fairly abundant. Those farmers who usually are the most forward with the crop, and the largest growers, are the greatest losers this year. Possibly 15 per cent. of the old crop is with farmers yet (the independent ones) and is strongly held, of course. The rise in the market from the low point of a month ago is nearly \$1 per bush, of 60 lbs. The few that dealers control are quoted at \$2.00 per bush, (Haguel, L. Co., Chatham.—J. B. Stringer & Co., Chatham, Ont.

## Lead and Color Trade of Russia.

The German Consul of Odessa, Russia, in a recent report states that the importation of white lead from Great Britain, Germany, and other countries last year showed a further decrease owing to the fact that Russia herself produced a larger quantity of this article. As regards zinc white, Belgium holds the first place. Lately, however, German manufacturers have succeeded in extending their trade by granting longer terms of credit, and there is no doubt that if they were to make their goods well known they would create a demand for them there, up to the present, only Belgian goods have had a sale. A little zinc white is also imported from France, but the Austrian article has met with only little success here. The trade in red lead is principally in the hands of German manufacturers; a third of it, however, comes from Great Britain, which owes its position in the trade, not only to a good quality generally, but to the fact that the English "Cookson brand" is well introduced. The importation of dye materials has

always been limited, as the demand is met by numerous Russian makers. Lithographic and bronze colors are brought almost exclusively from Germany, and, owing to their good quality, are able to hold their own against the Russian product, although the latter is offered at a lower price. Ultramarine is produced in the country by two important German firms who established large factories at Riga and at St. Petersburg some years ago; so, too, with aniline colors, for which, however, there is but a limited demand in Southern Russia. France does the largest trade in ochre and acetate of copper.

## On Varnishing.

Nearly every painter has his own peculiar way of varnishing.

Some adopt the wrong method of working the varnish until it is nearly set, under the mistaken impression that it prevents the varnish running.

Varnish should not be worked in this way, or the result is "cordy" and full of specks or air bubbles. To varnish properly we must restate that everything—pots, brushes and tools—must be clean, and even then to place a full, even coat on (axes the skill of the very best workman.

See to it also that when kept in varnish the hairs of the brush are fully covered up to the stock, and if left in for the night empty the varnish away and replace with new from out of the bottle. The old varnish need not be wasted, for it can be used for mixing in dark colors, first coating, stained floors, etc.

We frequently see house-painters rubbing the work with fine glass-paper and then dusting the work down just before varnishing. This is not enough. When possible every inlet wherein the dust in the room allowed to settle, dust may penetrate should be carefully closed, the dust in the room allowed to settle, and the work lightly dampened with clean water, and "leached."

You cannot expect ever to make a good job of varnishing unless you at-

tend to these points. Another thing which should be noted is this. In the varnishing of a room have two separate tins and brushes—we may say three, even, one for the window, one for the skirting, and one for the door. Have also three jars.

Do not say, "No, one is sufficient. I shall varnish the door first, the window next, and then the skirting door last." Accidents will happen. You may by some mischance let your brush rest on the dirty floor before the door is half finished, and you will not be able to again clean it thoroughly unless at a great expenditure of time. Therefore always have extra brushes in reserve.

Your clothes again, though you may not think it, have to be taken into consideration, it may be that you have just finished giving a hand with some of the ceilings, and you are suddenly called upon to take to the varnish brush. The room is clean, we grant you, and so far as you know not a single speck of dust is visible.

You enter the room with varnish brush, tool and jar in hand, and holding the very same duster which a few moments before you have been using on the cornice in the hall outside. The whitening or coloring is drying rapidly on your jacket and overall, and as you work the varnish the fine impalpable powder settles from your clothes on to the varnish, and you wonder why the varnish is so full of "specks."

And your employer wonders, too. Neither of you can make it out. And as he critically examines the work for some purpose, you, perhaps, remove your jacket and overall, and with whitening, and the door looks worse than ever. This, of course, is the fault of the varnish!

This likelihood of varnish specking was brought forcibly home to us the other day. When in a room, one painter jocularly slipped another on the back, causing a light cloud of dust to settle on the finished work. This, and too much smoking, is responsible for a great deal of bad varnishing.

You must remember that varnish, even of the slowest kind, "sets" rapidly, and with undue "workings" it is

uneven; and as there is always a certain amount of dust in a room, you are by your slowness, are actually grinding it into the varnish. It is not merely the surface but thoroughly incorporated with it, and even feeling down will not be of any avail. Plumber and Decorator.

## Cheap Patent Leather.

Happening into a shoe store in a country town recent the dealer was overheard dilating on the qualities of a pair of patent leather shoes at five dollars, and evidently doing his best to induce the young man to buy them.

If he was successful in this particular country town recent the dealer was the young man's first pair of patent leather shoes, and from the manner in which he handled them, was plain to see that his knowledge of patent leather shoes was decidedly vague. He would naturally expect his two dollar patents to give him the same service that a two dollar pair in any other line would. It was possible that he would not be disappointed, but the chances are nine in ten that he would, and he could not be expected to have respect for a dealer that recommended them. It is almost certain that his next purchases will be made elsewhere. A retailer with the least possible foresight would have told the customer plainly that cheap patent leather never gives satisfaction, and that even the very best is not guaranteed. He would either have induced the young man to buy some other pair, or, if his limit was two dollars, to buy some other kind. In any event he would have made the young man thoroughly understand what to expect from a pair of cheap patent leather shoes. City salesmen make the same mistake. It is because the customer is a stranger they think it will not make any difference whether they sell a satisfactory article or not. Pure indifference or carelessness causes them to neglect the opportunity of making a new friend at the store.—Shoe and Leather Journal.

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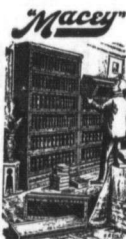
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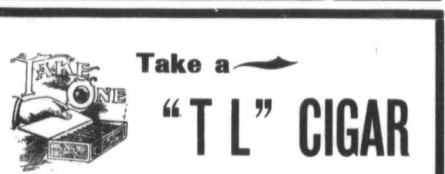
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