

# THE COMMERCIAL

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WINNIPEG, CANADA, AUGUST 23, 1902

No. 51

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PREMIER MANILLA BRANDS

EVERY BALL WARRANTED.  
If in the market for Binder Twine, write us for prices.

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The English market, as well as Montreal and Eastern Canadian Cities, report the Butter market weaker during the past few days. Merchants who have kept their receipts moving to market freely have done much better than they would have by holding. We require very large quantities to supply our own local demand and can guarantee prompt sales and satisfactory returns.

Eggs are in good demand at advanced values over last week. Do not fail to order our Egg Cases. Every Case goes out of here with clean, new Fillers and in good condition for holding and shipping Eggs. Shippers will find it to their advantage to use our Cases only.

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Twentieth Year of Publication.

ISSUED EVERY SATURDAY.

Subscriptions—Canada and the United States \$2.00 per annum in advance, or \$2.25 when not so paid; other countries \$2.50 in advance.

Changes for advertisements or stops should be in not later than Thursday morning.

Advertisements purporting to be news matter, or which profess to express the opinion of this journal, will not be inserted.

The Commercial certainly enjoys a business circulation among the leading business community of the vast region Pacific coast, by any other paper in Canada, daily or weekly. The Commercial also reaches the leading wholesale houses of Eastern Canada.

Office 219 McDermott St. Telephone 224.  
D. W. BUCHANAN,  
Publisher.

WINNIPEG, AUGUST 23, 1902.

LOADING PLATFORMS WANTED.

A state of affairs has arisen in connection with the erection of grain loading platforms on the lines of the Canadian Northern Railway which must be decidedly annoying to the farmers concerned and which should call for a speedy investigation by the government officials charged with the responsibility of enforcing the Manitoba Grain Act. One of the principles in that act is that the western farmers concerned should be consulted by the railway companies loading platforms at stations and sidings on their lines, the petition of ten farmers being sufficient to make it obligatory for the railway company to erect such platform within thirty days. To that provision the Canadian Northern Company makes no pretense of living up. Platforms which were petitioned for by farmers so much as ten months ago have not yet been erected and later petitions are receiving the same contemptuous treatment. The Commercial sees no particular danger to the country in the fact that these platforms have not been erected and it is probable that the farmers who asked for them do not care or they would have raised their usual cry long ere this, but the fact is that one of the principal provisions of this Grain Act for which the farmers contended so strongly is completely ignored by a railway which these same farmers regard as being almost their enemy. It is really not surprising that the farmers' interests after all than other corporations which make no pretense of consideration for anyone but their shareholders.

THE CANADIAN WHEAT PROBLEM.

The grain and milling papers of the Northwestern States are taking a great interest in the Manitoba wheat crop this year and the probable effect on the market of its hurried sale. Almost everyone of the leading papers on the southern side of the line are discussing this question editorially and it is quite evident from the tone of the remarks made that Canada has found a vulnerable spot in Uncle Sam's tariff barrier at last. The American Elevator and Grain Trade, of Chicago, one of the best of our trade exchanges from the other side of the line, pub-

lished the following editorial on this subject last week:

Another bumper wheat crop is expected from Manitoba and the Northwest Territories, and the problem what to do with it will shortly become pressing. The elevator system of Canada has been materially enlarged this season, both in the country and at the terminals, but it is still far unequal to a natural demand for storage. The Canadian Pacific and Northern roads have also increased their equipment of grain cars; but this latter fact is likely to count as a bear factor in the market, for it is still far unequal in capacity at the farms and inadequate elevator room at the towns, the aim of farmers will be to get this stuff moved off their hands at the earliest possible moment after harvest.

It certainly is unfortunate that the American tariff is still in force, driving this grain, as it will, away from our elevators and mills and forcing it into Liverpool at "any old" price. It is person too much to hope congress to reconsider the situation on its merits; but if the rusted farmers to Manitoba and the Northwest Territories

as there are still 1,000,000 to 2,000,000 bushels of last year's wheat in the province, and this, together with the present bumper yield, will answer for the future "straitened position" of the province of Manitoba and the Northwest Territories.

"Will there be sufficient harvesters offering to gather the crop in good time?"

Mr. McNeill replied that the company had every reason to hope that there would be sufficient hands to do the work. As for ability of the C. P. R. to provide transportation facilities, Mr. McNeill fully believed that the company would be able to move the crop. He stated that the company has been steadily engaged since last fall work this year. In fact, it had employed all the men available, besides outside of Canada.

The hay crop, Mr. McNeill proceeded to say, had been enormous, and there had been enough grass to feed the cattle ten times the number of cattle now being exported, as he saw many stock trains en route. These, he added, are at one or two right through by rail, and at one or two points they are removed from the cars, fed and rested, and rushed along again.

Mr. McNeill said that the company was building 200 miles of new line this

exported, showing an increase of 113 per cent.

The lecturer then described the process to which wood pulp was subjected, taking as his example the Grand-Northern mill. He stated that it cut 85 cords of wood of the value of \$2,250,000, equal to 28 per cent of its capacity. They prefer the best pulp, and the supply here is abundant. There are spruce grows nearest the belt estimated the Canadian forests at 600 cords of spruce, while the conservative statements of the Dominion statisticians placed them at 1,400,000 square miles, producing 1,500 million tons of pulp. The operations in the treatment of the logs in the factory. After describing the making of pulp, the question of the effect on the forests of the appearance of this new industry was next discussed. A great deal is due to forest fires, and the careless use of lumbermen. Thus, the least of seventeen or eighteen high in one week a loss of \$120 per acre. The refuse of some of the mills is a certain diameter costs \$85, and the cost of \$109 a 1,000 acres to move timber, less some of the cost of the sawing. There are other extravagances, with the question of a lumber grower five inches diameter is cut, the forest is taken, operations may be resumed in 24 years. The lecturer then discussed the regulation of this matter by Government, as it was too much to expect any but the most enlightened private owner to regard it from the public point of view. The lecture was closed with a few remarks on the hard life of the lumber camps, which is now in some cases being ameliorated by the institution of reading rooms and travelling libraries.

A Lost Slave and the Cause.

A farmer having "some notion" of buying a new mower called on a dealer who had just learned that a man who owed him \$300 had fled to a prison for bankruptcy. The dealer was "blue" and had not the heart to conceal it. He said to the farmer, "I am sorry to see you and shook hands listlessly. The farmer asked to be shown mowers, but the dealer insisted on first telling him his troubles. The business, according to him, was going to the dogs. You don't know who to trust nowadays, and my own brother would best you if he had his chance. The world is full of beats. He wished he was doing business, working by the day.

He was silent on the good points of his mower for some time, and briefly some questions asked. Sometimes ere replying he spoke of his loss and was somewhat bitter in telling the farmer mowers would hardly make a dozen what he would lose on the defaulting debtor. The farmer concluded he wouldn't buy a machine this season.

Two hours later the dealer met him driving away from the competitor's store with a new mower in the wagon.

"Thought you decided not to buy this season," he said.

"Changed my mind," replied the farmer, as he drove on.

It is a common business to observe that the second dealer, if he has any trouble on his mind, refrained from telling the farmer about it. The dealer who realized the truth, and the selfishness as a factor in selling keeps his sorrow to himself. He inverts his practice of a better customer waiting for a optimistic view of everything that comes up for discussion.—Farm Implements.

Authorities on coal shipments to Lake Superior ports make a poor showing. They were 102,228 tons to August 1, compared with 274,898 tons for the same period last year and 317,363 tons in 1900.

In Egypt cheap water-raising apparatus is wanted to obviate the existing "shaloo" system, by which water is required to hoist the contents of a bank. The Nile water to the top near Suez and the cheapness of labor will, it is said, soon enable factories to be started, in order for which a variety kinds of machinery must arise.

Manitoba Farm Homes—Residence of J. W. Newton, Wellwood.



continues for a few years more at the rate they have been going there during the present summer, the effect on American wheat prices may open the eyes of our farmers to a situation that may be anything but pleasant.

A repeal of the tariff would at least tend to steady prices, which would be a greater benefit to the Americans than to the Canadians, since the former have more wheat to suffer loss on.

Mr. McNeill on Wellwood.

Montreal, Aug. 20.—"Well posted people claim that there will be 60,000,000 bushels of wheat as a result of the present harvest, and this will be equal to an increase of 15 per cent. over last year." This was the answer given last evening by Mr. D. McNeill, general manager of the C. P. R., to one of the first questions put to him on his return from a tour of inspection over the new railway and several of the company's branch lines. Mr. McNeill does not mind the crop was practically saved, and he was sure it would be a banner year. Before he left the province of Manitoba wheat had been cut on high and particularly dry land, and he believed that by the middle of next week harvest would be general throughout the province, as well as the Territories.

Speaking of the excellent quality of the season's wheat, Mr. McNeill said that a falling off in the quantity of straw, but the ears are large and parrot, he added, he has any question to the excellent condition of the country,

year in the west, the Lardo Lake road in British Columbia having been opened while he was in the Pacific province. The country along the Crow's Nest railway shows great development in coal, the lumber, mines being opened all the time, the colonies at Frank, B. C., producing from 600 to 800 tons per day.

Canada's Big Asset.

In the course of a recent lecture upon "Canada's wood pulp resources" Prof. D. B. Penhallow gave some interesting and useful information. After sketching the early history of paper-making in the United States, he pointed out that the earliest papermakers from wood fibres was the hornet. This insect stripped the bark of a cedar post, and the fibres from them constructed a nest able to withstand any weather, whose six layers of wood of a cedar post, one millimeter thick. He separated the same way as the modern pulp-maker does.

In 1897 the export of wood-pulp from Europe countries was worth nearly \$5,000,000 and in 1900 nearly \$10,000,000. It is only a small part of the whole industry. The United States census of 1870 said there were eight pulp mills in the country, in 1890, 82, and in 1900, 150. The figures for a capital of \$147,597,000. The figures for 1900 showed a like rapid increase which resulted in the existence in 1900 of forty mills, and the production of nine million tons of output that year was 476,700 tons of pulp, and the export, to the value of \$29,874. In 1891, \$1,250,000 worth was





**Canadian Wheat in Minneapolis Mills.**

The grinding of Canadian wheat in bond is certain to become a profitable and extensive department of Minneapolis milling, remarks a recent Minneapolis exchange.

Experiments made by the Washburn-Crosby company demonstrates the entire practicability of the plan. These experiments show that Canadian wheat can be ground in Minneapolis at a profit to the millers sufficient to assure the bonding of elevators and mills for exclusive handling of bonded wheat.

The experimental venture of the Washburn-Crosby company consisted in the milling by that concern of 200,000 bushels of Canadian wheat. The United States government looked with such favor on the enterprise that every courtesy and encouragement were accorded one company in its efforts to establish a new avenue of trade.

The officers of the company declare that the result of the trial recently

held by the squatters, many of whom held hundreds of thousands of sheep and cattle.

"There has been so far talk" said Mr. Dunstan, "of the banks having to 're-construct,' again owing to the flatness of business, but I do not think that will be necessary. But the drought has been very serious and some of the squatters are almost ruined. The government in doing all it can to assist the people, and an appeal was made to the federal government to remit the duties on fodder imported from New Zealand for the time being, so that the squatters might support their cattle and sheep as cheaply as possible, but owing largely to the opposition of South Australia, whose farmers were making big money with their hay at drought prices, the request was refused. This action on the part of South Australia was naturally regarded by the New South Wales people as an exhibition of an anti-federal spirit. New South Wales came into the Commonwealth rather unwillingly, and she had nothing to gain and everything to lose by giving up her free trade and going back to the old pro-

hibition policy of the rest of Australia.

"In the western districts of New South Wales there has been practically no rain for over seven years, but the people know that a single good year will enable them to speedily recover their losses. The drought is said to be the longest ever known in Australia.

"Even the coast has not escaped altogether from the drought. When I left Sydney that city was within a 'oo-ee'—as the Australians say—of a water famine, and for some time the supply of water had been cut off from the gardens. Sydney people always imagined that they had a comparatively inexhaustible supply of water, but they have been somewhat rudely awakened. When I left all the water had to be brought up from the lower levels by pumping, and it would need several weeks continuous rainfall to bring the reservoir up to its normal condition. This, for a city of nearly half a million of inhabitants, is a very serious matter.

"Personally, I feel confident that the position is not quite so serious generally, as some people indicate, and while the big commercial houses are exercising the greatest care and are preparing

for hard times, there seemed to be no serious signs of distress. I noticed that the theatres were crowded nightly, and ruined people cannot afford much amusement. Indeed, in most lines business seemed to be fairly good.

A heavy rainfall at any time now would set things right in a month or so. As the stock has been considerably reduced by the drought, probably by fifty per cent in New South Wales, the price of meat will be at almost famine prices, and particularly so after the minimum, as the inclination of stock owners will be to reserve the animals in order that their flocks and herds may find their natural increase.

"I have been," concluded Mr. Dunstan, "that conditions generally in Australia and New Zealand were very bad, but that is not the case. In New Zealand, where I went a short time ago, I found things to be flourishing."

**Trade at Dawson.**

According to advices received in Victoria from Dawson City, the month of July was the biggest one for the receipt of merchandise in Dawson of any in the history of the city. It was larger than the same month last year from every standpoint by considerably over half. The receipts for that

**CANADIAN PACIFIC RAILWAY GARDENS, REGINA, ASSA.**

remained entirely satisfactory, financially and otherwise. Some trouble had been anticipated, but none developed. The government allowed the firm in liquidation all waste products of the wheat, and also gave credit for the natural loss in milling, rendered possible the grinding of this wheat without payment of duty.

James S. Bell, president of the Washburn-Crosby company, in an interview with the Tribune this morning, said that at any time wheat was cheaper in Canada than the actual market price it could be brought to Minneapolis with profit, both to the miller and the farmer.

"It is impossible to tell what the future will develop in this direction," said Mr. Bell, "but we are satisfied that a great deal of Canadian wheat will be ground here during the coming season. We have shown the Canadian railway companies that they can get as much by shipping to Minneapolis as by carrying the grain to Port Arthur. What the extent of the traffic will be it is too early to predict.

"The situation has been brought about from the fact that Canada is a new country, with insufficient elevator equipment. These elevators were unable to handle the crop last year, and

remain in the elevators still in bond until we bond a mill to grind it in. There is an immense crop in Canada this year. Of course, the elevator system has been tremendously enlarged this year, and is still being enlarged, but there are combinations of conditions that may result in the grinding of Canadian wheat in Minneapolis mills on a heavy scale during the winter."

**The Australian Drought.**

Rev. E. Tremayne Dunstan, of the Pitt Street Congregational church, Sydney, N. S. W., who is on his way to Canada, furnished a Victoria reporter with some interesting information concerning the prolonged drought in Australia. Mr. Dunstan is one of the best known and most popular lecturers at the Antipodes and will travel through the states and lecture in some of the principal cities, commencing at Seattle, and so make his way homewards.

Speaking of the drought, Mr. Dunstan said that somewhat exaggerated reports of the conditions in Australia had got into the press. The drought was, he remarked, mainly confined to the back blocks of New South Wales—that great tract of country which is

held by the squatters, many of whom held hundreds of thousands of sheep and cattle.

"Even the coast has not escaped altogether from the drought. When I left Sydney that city was within a 'oo-ee'—as the Australians say—of a water famine, and for some time the supply of water had been cut off from the gardens. Sydney people always imagined that they had a comparatively inexhaustible supply of water, but they have been somewhat rudely awakened. When I left all the water had to be brought up from the lower levels by pumping, and it would need several weeks continuous rainfall to bring the reservoir up to its normal condition. This, for a city of nearly half a million of inhabitants, is a very serious matter.

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month on American goods shipped in amount for July to \$102,225.81. For July, 1906, the amount was \$88,255.03. Last year the figures of customs house are the same at \$84,000. The Canadian goods consumed in Dawson amounted to but 25 per cent. of the whole, while this year the amount is given at 60 per cent. Taking that as a basis, the duty value of goods last year, saying all had been foreign, would have been \$104,000, while this year the same sort of figuring would place the value on duty receipts at \$306,000. In other words, it is seen that the increase of this year over last, for the month of July, is something enormous. It was in the neighborhood of three times as much. These goods, Canadian and American, arrived by the lower river route. The two commercial companies have been shrewd enough to take advantage of Agent Rogers' ten thousand ton boomerang, and have brought in their goods. Meanwhile the boats of the White Pass line have been lying idle for 11, most part, and only a few of them are making regular trips, or irregular ones. Another matter of the greatest interest is the amount of confidence shown in the immediate future of the country by the big companies, which are experts in commercial lines as adapted to the Yukon's needs.



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POTATO  
COAL**

**BAGS**

**BAGS** of All Kinds. Do you handle the famous "**BUFFALO BRAND**"  
Wheat Bag? Samples and Prices furnished on application.

**E. NICHOLSON** - WINNIPEG  
AGENT FOR

**THE CANADA JUTE COMPANY, LTD., Montreal**

THE **W. E. SANFORD**  
**MF'G CO., LTD.**  
HAMILTON, ONT.

Wholesale  
**Clothing Manufacturers**

Offices and sample rooms in the Sanford block, Winnipeg, corner of Princess and Bannatyne streets, where a complete set of samples can always be seen.

Western representative—H. Kita, W. Dunlop, Geo. Shaw, A. McAllister.

**FRANK LIGHTCAP**

DEALER IN

**HIDES** PELTS, WOOL,  
SENEG. Etc.

EXPORTER OF

**NORTHERN FURS**

Highest prices paid for consignments and returns made promptly.  
Write for circulars containing market reports and full quotations.

172-174 KING ST., WINNIPEG.  
P. O. Box 484.

**J. L. MEIKLE & CO.**

Wholesale Toys

China, Fancy Goods

Cutlery and

Musical Instruments.

Travellers now on Fall trip. See their large variety of saleable goods.

PORT ARTHUR, ONT.

**Heating  
Talk!**

Now is the proper time to get estimates. Drop us a card for full information about—

**CLARE  
FURNACES**

Our line of metal goods embraces Patent "Safe Lock," Shingles, Sidings and Embossed Steel Ceilings.

**CLARE & BROCKEST**

WINNIPEG, MAN.

ELLIS & GROGAN, Agents.  
CALGARY, N. W. T.

**STATISTICAL WHEAT REPORT.**

**WHEAT IN CANADA.**

Stocks of wheat in Canada at principal points of accumulation are reported as follows:

Montreal.....	18,000
7000 tons.....	12,000
Depot Harbor, Onto.....	51,100
Calgary.....	35,300
Kingston.....	20,000
Fort William.....	20,000
Keweenaw.....	50,000
Manitoba elevators.....	50,000

Total Aug. 9.....1,928,000  
 Total previous week.....2,272,000  
 Total year ago.....1,800,000

**BRADSTREET'S REPORT OF STOCKS**

Total stocks in the United States and Canada, east of the Rocky Mountains, as reported by Bradstreet's Aug. 9, are 32,280,000 bushels as against 31,480,000 bushels the previous week.

Total stocks in the United States and Canada a year ago were 30,920,000 bushels, according to Bradstreet's report.

Stocks of wheat at Pacific coast ports on Aug. 1 were 3,600,000 bushels.

**THE VISIBLE SUPPLY.**

The Chicago visible supply statement of stocks in the United States and Canada, east of the Rocky Mountains, for the week ending Aug. 16, was 20,364,000 bushels as against 19,500,000 bushels for the week before. A year ago the visible supply was 20,780,000 bushels, two years ago 20,423,000 bushels, three years ago 20,357,000 bushels, four years ago 19,500,000 bushels, five years ago 18,700,000 bushels.

**STOCKS OF OATS AND CORN.**

The visible supply of oats in the United States and Canada, east of the Rocky Mountains is 1,425,000 bushels, compared with 1,533,000 bushels a year ago. The visible supply of corn is 6,538,000 bushels compared with 12,783,000 bushels a year ago, according to the Chicago statement.

**WORLD'S WHEAT STOCKS.**

Stocks of wheat in America and Europe and about for Europe, Aug. 1 in each year for the last five years, were as follows—

Year	Bushels
1902.....	20,000,000
1903.....	11,000,000
1904.....	18,000,000
1905.....	18,000,000
1906.....	18,000,000

**WHEAT MOVEMENT.**

The following table gives the receipts of wheat at the four principal United States spring wheat markets, from 1902 to date, compared with the same period of last year.

City	This Crop	Last Crop
Minneapolis.....	2,500,000	2,500,000
Millwaukee.....	545,000	575,500
Duluth.....	3,300,000	400,000
Chicago.....	4,830,000	3,885,000
Total.....	7,560,322	9,901,904

The following table gives the receipts of wheat at the four principal United States winter wheat markets, from the beginning of the crop movement, July 1, 1902, to date, compared with the same period of last year.

City	This Crop	Last Crop
Toledo.....	4,523,797	2,716,057
St. Louis.....	9,115,321	8,980,491
Detroit.....	1,112,823	576,245
Kansas City.....	7,066,000	2,286,400
Total.....	22,617,941	18,769,293

**Manitoba Wheat Stocks.**

There were 515,944 bushels of wheat in store at Fort William and Port Arthur on Aug. 16, a year ago stocks in store at Fort William were 467,021 bushels, and two years ago 1,254,000 bushels. Stocks in store at Fort William, Port Arthur, Keweenaw, Winnipeg and interior points are estimated approximately at 1,850,000 bushels, compared with 1,380,000 a year ago; 2,300,000 bushels two years ago; 3, 2,613,000 bushels three years ago, and 700,000 four years ago.

A bulletin issued by the Ontario department of agriculture and based on returns received up to August 16 gives the following statement of farm livestock: Horses, 928,100, increase of nearly 6,000 over last year; cattle, 2,562,584, increase of 55,000, increase being largely in milk cows; sheep, 1,715,513, increase of 46,000; hogs, 1,084,035, increase of 102,750 over last year; decrease of 10,000 from figures of 1900; poultry, 9,762,808, increase of about 6,000. The net increase in horses, sheep, hogs and cattle is over 200,000. Horses sold during the year were 5,538, cattle, 675,544; sheep, 738, 694; hogs, 1,061,407; poultry, 3,741,198. The wool clip this year is 5,080,673 pounds. There are 202,529 colonies of

**GRAIN STOCKS AT LAKE PORTS.**

**Fort William.**

Stocks of grain in C. P. R. elevators at Fort William on Monday, Aug. 18, were as follows:

Wheat—No. 1 hard, 41,062 bushels; No. 1 northern, 100,252 bushels; No. 2 northern, 101,757 bushels; No. 3 northern, 24,000 bushels; other grades, 3,285 bushels, making a total of wheat 271,383 bushels.

Oats—No. 2 white, 100,930 bushels. Barley—No. 3, 7,124 bushels.

Receipts of wheat at Fort William during the week amounted to 186,167 bushels, and shipments to 183,374 bushels. Receipts of oats were 24,291 bushels, and shipments 22,415; of barley 3,061 bushels, and shipments nil.

**Port Arthur.**

Stocks in store at King's elevator, Port Arthur, on August 18th, were:

Wheat—No. 1 northern, 330 bushels; No. 2 northern, 142 bushels; other grades, 171,530 bushels, total, 172,411 bushels.

Oats—No. 2 white, 1,942 bushels; mixed, 8,074 bushels, total, 10,016 bushels.

Receipts of wheat at this elevator during the week were 70,870 bushels, and shipments 42,468 bushels.

Stocks of grain in store at the Canadian Northern elevator at Port Arthur on Aug. 18 were as follows:

Wheat—No. 1 hard, 15,729 bushels; No. 1 northern, 104 bushels; No. 2 northern, 51,770 bushels; No. 3 northern, 6,628 bushels, making a total of 72,232 bushels.

Oats—7,286 bushels.

Receipts of wheat for the week, 104,887 bushels; shipped during the week, 117,065 bushels.

**Winnipeg Grain Inspection.**

During the week ending Aug. 21 there were inspected at Winnipeg 548 cars of grain, comprising the following:

Wheat—No. 1 hard, 17,272 cars; No. 1 northern, 250 cars; No. 2 northern, 130 cars; No. 6 northern, 100 cars; No. 4 car, no grade, 2 cars; 2 cars; condemned, 10 cars; making a total of 492 cars.

Oats—No. 2 white, 23 cars; 2 mixed, 5 cars; feed, 16 cars; no grade, 6 cars; rejected, 3 cars; total 48 cars.

Barley—No. 1 car; feed, 3 cars; no grade, 2 cars; rejected, 2 cars; total, 8 cars.

For the previous week the returns included 445 cars. In the same week there were inspected at Winnipeg 412 cars of grain inspected. The first car of new wheat from last year's crop was graded on the 10th.

**Grain and Milling Notes.**

A large acreage of flax is nearing maturity in Southern Assiniboia.

W. G. Parmelee, deputy minister of trade and commerce, Ottawa, is now on his way to the Pacific coast. On his way back he will look into the question of grain inspection.

Alexander & Law Bros.' new mills is rapidly approaching completion, and will be ready for use in October in time for this year's crop. Work on their elevator will be started at once, and it also will be ready this fall.

James E. Moore and J. M. Hastings, of Indian Head, Assa., have formed a partnership and are building a 125 barrel flour mill at Lumsden, Assa. This mill will be equipped with all that is latest and best in machinery. It will be lighted with electricity.

Two new grain elevators will be built at Hussar, Man., in time to handle this season's crop. Plowman & Atkinson have the material on the ground for a 20,000 bushel elevator, and W. B. Lennard intends building one with a capacity of 24,000 bushels. W. B. Lennard is also building an elevator at Langenburg. 0

Regulations for the issue of leases of school lands in Manitoba and the Northwest Territories for coal mining purposes wherein it is stated that such leases shall be issued for a period not exceeding twenty years, are amended by providing that the lease of school lands in Manitoba and the Northwest Territories shall be for a period not exceeding twenty years.

**Interesting Legal Decision.**

On Saturday at the court house, Winnipeg, Judge Prud'homme sat to hear a case of Davidson vs. Lands Securities Company of Manitoba. The plaintiff is the provincial treasurer and brought this action against the defendant company to recover \$15 which he claimed was due from them as a tax on their capital stock, which amounts to \$200.00. The Act under which the treasurer claims the amount sued for was passed in 1904 for the taxation of banks, insurance companies, loan companies, trust, telegraph, telephone and electric light and express companies. In 1901 the act was amended to include companies which bought and sold lands partly on credit. Because there were several companies which were at much loan companies as those styled such. Defendants disputed any liability and contended that all the lands were bought for cash, and not on credit, and that under the Act companies buying lands for cash are not taxable.

His honor dismissed the action with costs, as the evidence showed the company was not carrying on business during the year for which the claim was brought.

Some idea of the success which has attended the introduction of the Kola Tonic Wine, of The Hygiene Kola Co. in the west, is afforded by the advertisement of the company on another page of this issue of The Commercial. The increase in sales noted there and the testimonials presented are the surest indications that the remedy is what it is claimed to be.

Hide and Leather, of Chicago, reviews the Twin Cities wool market as follows in its issue of last Monday: In the west, in connection with the wool, there were two cars sold to a local mill, one went to Chicago, one to St. Louis beside other movements. It is estimated at present there is not to exceed 30,000 pounds of wool in the Twin Cities held by local dealers. The active season is over with the first handlers, but dealers are active in securing offerings still remaining in the country and will secure what they can, for the market is firm and active.

**ALEX. McFEE & CO.**

GRAIN EXPORTERS.  
 MONTREAL AND WINNIPEG.  
 C. A. YOUNG, Manager.

**THE DOMINION ELEVATOR CO.**

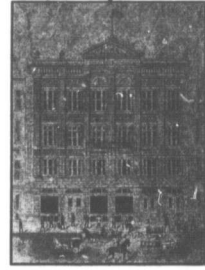
GRAIN EXPORTERS  
 OFFICE: GRAIN EXCHANGE WINNIPEG

**KIRKPATRICK & JOOKSON**

Montreal.  
 Consignments of Grain and Country Produce solicited.  
 F. O. B. Offers of Wheat, Barley, Oats, etc., requested.  
 Established 1860. Manitoba Grain Code used.

**JAS. CARRUTHERS & CO.**

GRAIN EXPORTERS  
 MONTREAL TORONTO WINNIPEG



**WINNIPEG GRAIN AND PRODUCE EXCHANGE**

C. A. YOUNG, President.  
 GEO. V. HARTING, CHAR. N. BELL, Vice-President. Sec'y-Treas.

**LICENSED AND BONDED. THOMPSON, SONS & CO.**

GRAIN COMMISSION MERCHANTS  
 All grades of Wheat, Oats and Barley handled. Best prices; prompt returns. Liberal advances on B. L. Write for further information.  
 WINNIPEG.

**H. D. METCALFE**

GRAIN EXPORTER  
 540 GRAIN EXCHANGE 12 STOCK EXCHANGE  
 WINNIPEG MONTREAL  
 Direct connection with European markets.

**THE WINNIPEG ELEVATOR CO.**

GRAIN EXPORTERS  
 OFFICE: GRAIN EXCHANGE, WINNIPEG.

**ROBT. MUIR & Co.**

GRAIN DEALERS AND MILLERS  
 SHIPPERS OF WHEAT, OATS, BARLEY, FLAX, FEED, BEANS, SWEETS, COFF.  
 Buy or sell on commission. Before buying or selling grain in car lots, write or wire us for quotations. Advances made on consignments. Licensed and bonded.  
 WINNIPEG, MAN.

**The Northern Elevator Co.**

GRAIN HEAD OFFICE WINNIPEG.  
 BRANCH OFFICES: MONTREAL NEW YORK LONDON, ENGL.

THIS WEEK FOR

Peaches

Don't Delay.

Fancy Free Stones per case, \$1.25

Another Car of FANCY AMERICAN DUCHESS APPLES, per bbl. \$6.00

THE **MCPHERSON FRUIT CO.** LIMITED.

493 Main St., Winnipeg

**Genuine Wabash Screen Doors**  
**Reliable Refrigerators**  
**Lightning Ice Cream Freezers**

Write for prices.

**MARSHALL-WELLS CO.**  
WHOLESALE HARDWARE,  
WINNIPEG.

**THE WESTERN PACKING COMPANY**

Our new abattoir on Alexander avenue is now completed and running, and we are ready to supply the trade both in the city and country with fresh killed meat of finest quality. Mail orders given prompt attention.

We are also open to buy live or dressed hogs and all kinds of produce, paying highest cash price for same.

Abattoir and Offices  
**ALEXANDER AVENUE, - WINNIPEG**

**S. Greenshields, Son & Co.**

Wholesale ... **MONTREAL**

**DRY GOODS**  
**MEN'S FURNISHINGS**  
**CARPETS, ETC.**

Winnipeg Sample Rooms:  
**412-414 McIntyre Block**

Represented by—**R. R. GALLAGHER, G. M. NEWTON, A. C. RUSSELL.**

**"DOMINION CROWN" BRAND**

is a guarantee of Quality on

**TIN PLATES, CANADA PLATES,**

or other

**SHEET METALS.**

**A. C. LESLIE & CO., Montreal.**

R. H. BISSETT, Agent, Winnipeg.

**HIGGS BROS. & Co.**

**TEA IMPORTERS**

And wholesale dealers in

Fancy Groceries, Butter, Eggs, Cheese

Packers of Britannia, Beaver and Buffalo Blends of Packet Teas, and sole Agents for Thom Lipton's Package Teas for Manitoba, N. W. Territories and British Columbia.

277 Rupert Street.  
274 Pacific Avenue, Winnipeg



CAR ..

**Crawford Peaches**

Just Arrived

All varieties California and Washington. Fruits now in stock.

Early Ontario Apples expected next week.

**BRIGHT & JOHNSTON**

Wholesale Fruits,  
WINNIPEG

**JOHN W. PECK & CO.**  
MONTREAL, WINNIPEG, VANCOUVER

Manufacturers of

**Clothing**  
**Furs**  
**Shirts**

Dealers in  
**Men's Furnishings,**  
**Hats, Caps**

**The Redding Shoe Mfg. Co.**

**Wholesale Boots and Shoes**

Does it pay to handle **SOLID LEATHER SHOES?** This is the question we ask every Merchant who wants to build up a reputation for selling the right class of goods.

Our goods are **ALL SOLID LEATHER**, and every pair **GUARANTEED**. We ask you to give us a trial order, if our travellers have not called on you, write us for price list, terms, etc.

WAREHOUSES:  
**137 BANNATYNE AVE. WINNIPEG**  
P. O. Box 753. Telephone 1347.

**P. D. ROE,** President. **R. AFERNETHY,** Vice-President. **T. F. PATERSON,** Sec.-Treas.



Manager.

THE **Canadian Pacific Lumber Company** LIMITED

PORT MOODY, B. C.

Manufacturers of and Wholesale Dealers in all Classes of British Columbia

**LUMBER, LATH, SHINGLES, MOULDINGS, Etc.**

Since writing our former "ad" there has been a number of changes around our plant. Our manager is now big enough to wear pants, and everything else has grown in proportion. We have added to our facilities for handling lumber a number of new machines, among them being a planer which will dress a timber 24 in. squar

**HENRY BYRNES, Selling Agent, WINNIPEG.**

**Wholesale**

We supply all out of town merchants with a full line of

**Jewellery**

at wholesale prices. Write for particulars.

**D. R. DINGWALL Ltd.**

424 and 584 Main St., Winnipeg.

Sign of the Street Clock.

**SHIP YOUR FURS, SENECA, AND HIDES**

**TO McMILLAN FUR AND WOOL COMPY**

**200 to 212 First Avenue North, MINNEAPOLIS, MINN.**

We are paying for thoroughly dry Seneca 45¢ for good quality, and 40¢ for very coarse or poor, delivered in Minneapolis. Freight \$1.19 from Winnipeg. No duty on raw furs or skins.

Duty of 15 per cent of Winnipeg wholesale prices, less freight to Winnipeg, on green hides over 25 pounds, and dry hides over 12 pounds. Hides under these weights admitted free.



**MANITOBA.**

A. W. Myers is opening a jewelry store at Winnipeg.

Burkell & Betts have opened a carriage and repair shop at Neepawa.

James Brang and Lyons have entered business in dry goods at Bradwardine.

The city of Winnipeg will have its own fire alarm system in use shortly.

James Brang and Lyons have entered business in dry goods at Bradwardine.

Speers & Paul, general merchants, Graveland, are opening a branch at Bradwardine.

R. Cross, of Killarney, is opening in dry goods and groceries at Holmfeld.

G. Bonycastle has been appointed secretary-treasurer of the M. R. Lee society, Limited, Winnipeg. Mr. Bonycastle is also a considerable stockholder in the company.

The Winnipeg city council has decided to spend a further large sum of money on additions to the waterworks plant. This is made necessary by the increased demand for water.

The decision of the Winnipeg council has finally been made at the site of the Carnegie library is to be lots between Dugmar and Ellen streets, facing on William avenue. The price to be paid for this property is \$12,200.

C. G. Dun & Co. announce that the appointment of E. H. Boyd to the management of its Winnipeg branch has been confirmed. Mr. Boyd has had an experience extending over six years in this position, and is well qualified for the post.

A Winnipeg city by-law governing the wood business has come into effect. It requires that the racks used must be 8, 12, 14, or 16 feet in length, and the stakes at least five feet in height. The name of the dealer must be painted on the bottom of the rack, and each driver must hold a ticket, signed by the dealer, or someone in his employ, specifying the quantity of wood in the load.

Several Winnipeg concerns have been petitioning the city for permission to build spur tracks to their premises. The Royal Crown Soap Company, The McLaughlin Carriage Company, and the North-West Lumber Co. are among those who have asked for such permission.

The city council has granted that privilege, and the companies have given notice that they intend to build a spur track from the property of the Royal Crown Soap Co. to the west by the Paulin biscuit factory, and the end by the Grand Union property.

The Winnipeg A. M. Machinery and Supply company asked for permission to build a spur from the Canadian Northern to their property. Both requests were recommended to be granted.

**ASSINIBOIA.**

W. T. Patterson is opening a tailor shop at Regina.

Dr. Leclaire is opening a drug store and will enter into practice at Milestone on the Red Line.

Hanbury, Gourley & Hanbury have sold their banking business at Wolseley.

Shwanz Bros, general merchants, of Wawanawa, Man., are opening a branch store at Rocanville, Assa.

J. W. Berlin has purchased the fruit and confectionery business of L. Davidson at Medicine Hat and will continue the same.

**BASKATCHEWAN.**

A. E. Matheson is opening in clothing and boots and shoes at Prince Albert.

**NORTHWESTERN ONTARIO.**

The C. P. R. will build a new passenger dock at Fort William next year.

On Thursday morning fire broke out in D. M. Davidson's bakery, on Park street, Fort Arthur. Before the fire was controlled it destroyed the one-story building and the adjoining one to the east, occupied by Wing Lang, as a laundry, and several outbuildings to the rear, and invaded the building to the east, owned by J. E. Keelin, and occupied by F. Witherspoon, harness maker, also the shop to the east of the one owned by Wiley Brothers, and occupied by H. E. Reid, linensmith, and a barn in the rear of William Swig-

glers, of the Mining Exchange hotel. The loss has not been ascertained, but it is understood that it is fairly well covered with insurance.

**Movements of Business Men.**

W. A. Black, western manager of the Ogilvie Flour Mills Company, is expected to leave today. Mr. Black has been visiting in the east for several weeks.

Fred Starkey, wholesale produce and commission merchant of Winnipeg, B. C., returned west this week after a tour of inspection in the west.

Starkey is a well known ex-Scientist, formerly a resident of Winnipeg, and later of Carman, in this province. He is well pleased with his present location at Nelson, which place he believes has a great future ahead of it.

Mr. Starkey says the great drawback to the Kootenay country is the difficulty in the way of profitably handling the lead ores. The people there think the importance of the mining industry, or they are indifferent about that part of the business.

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**FINANCIAL.**

**Winnipeg Bank Clearings.**

Returns for the Winnipeg clearing house for the week ending Thursday show as follows:   
 Wednesday, Aug. 21, 1900..... \$3,624.02   
 Corresponding week, 1901..... 1,928.17   
 Corresponding week, 1900..... 1,824.45

**Financial Notes.**

The Canadian Bank of Commerce is opening a branch at Moosemin, Assa.

D. C. McIvor, late of Morden, will manage the Union bank at Wawanawa.

The Canadian Bank of Commerce will likely open a branch in Portage la Prairie.

The Canadian Bank of Commerce have leased an office at Moosemin, Assa, and will open for business there.

The Merchants Bank is opening a branch at Carleton Place, Ont., with J. Galloway, formerly accountant at Portage la Prairie, in charge.

The factors of the Nova Scotia Steel and Coal Company have decided on the erection of a new steel plant, and on this account have had decided on the issue of \$1,910,000 stock now held in the treasury.

La Banque Franco-Canadienne, of Paris, has petitioned the Federal Parliament for the incorporation of the British Columbia Trust and Loan company, with headquarters at Winnipeg. Its capital is \$2,000,000.

Tenders will be received by S. Scholey, secretary of the board of the town of Gladstone, Man., for the sale of \$15,500 of debentures of the town. \$500 of the same will be due on the first day of January, 1901, payable January 1st, 1921, \$5,000 of the said debentures will be due on the 1st July, payable July 1, 1901.

The Manitoba and North-West Loan Commission has been winding up its business for the past four years; it will complete the process shortly. It is expected that the shareholders will receive their capital in full, but not much is looked for in the shape of dividends.

The advertised capital of the company was \$2,000,000, of which \$1,000,000 was subscribed and \$375,000 paid-up.

**LUMBER FREIGHTS.**

Detroit, Mich., Aug. 20.—The Lake Lumber Carriers' association has decided to eliminate the words "going west" from their charters, and fix the following rates: From head of Lake Superior to Chicago and Lake Erie ports, \$2.50; Baraga to Grand Marais, Chicago or Lake Erie ports, \$2.25; Whitefish Point to Chicago and Lake Erie ports, \$2.25; Georgian Bay to Chicago and Lake Erie ports, \$1.70; Straits hemlock to Chicago and Lake Erie ports, \$1.75; pine to Buffalo, \$1.75; hemlock, \$2; Straits, Cheboygan and S. W. Ontario, \$1.75 to Chicago and Ohio ports, \$1.50; hemlock, \$1.75.

The rates were amended to provide that the association may make any agreements with the longshoremen or freight handlers that such agreements shall be considered as part of the by-laws, a violation of which will constitute a violation of the charter to expulsion from the association.

Advance is to be made in rates without giving all shippers twenty days' notice.

**White Girls Replace Chinese.**

An important change has come over the factory of Messrs. Turner, Beeton & Co., of Victoria, manufacturers of shirts and overalls, who formerly employed Chinese, but within the last few months decided, for business reasons, that white labor was preferable.

To-day some scores of girls work at the machines in a clean, well-ventilated and well lighted building, which it is pleasure to visit. Nor is that all. After the girls started the Garment Workers' Union organization, the operatives, who are now all members of the body, receive \$2.00 for an eight hour day, and have a half holiday on Saturday. It is gratifying to learn that this has been beneficial to the firm from a financial standpoint, the work being better done, with a consequent increase of output.

A month after the Chinese were cleared out, the new machines were installed, and even so the industry cannot keep pace with the demand.—Charlon.

**Weather and Crops in Northern Alberta.**

The past week was very fine for filling and ripening the grain. Early exchange had been reported, quite ripe in many parts of the district and cutting had commenced. Oats and wheat were turning fast and cutting is expected to begin in ten days to two weeks, if the good weather holds.

There have been few storms and scarcely any of the crop is lying down. To-day, however, the weather has changed. The sky is cloudy and drizzling showers are occurring. This is a serious set back to having which had been progressing very well.—Edmonton Bulletin, Aug. 18.

Coal has gone up to \$11 per ton wholesale at New York.

**BROWN'S LAND OFFICE AND BUSINESS EXCHANGE.**

STRANG BLOCK, 40 MAIN STREET, WINNIPEG, MANITOBA.

Telephone 1881. You can secure partners, buy, sell or business land, stocks and every kind of thing through us.

We advertise largely in the east and west and are quickly made when we want are all kinds of places.

We advertise free and do not mention names or prices.

All business matters strictly private. Charge 5 per cent, paid by the seller. Give full particulars first letter to save time.

**RARE OPENING.**

General store business and stock for sale. In a new and growing town on the Calgary and Edmonton railway, Alberta. Good reasons for selling. Address N. H. H. care of The Commercial, Winnipeg.

**GOOD OPENING.**

Hardware Store for sale, in one of the best towns in Manitoba. Address Hardware, care The Commercial.

**STORE TO RENT.**

A newly fitted general store to rent at Napinka. Excellent business opening. For particulars apply to George Bruce, Napinka, Man.

**WANTED.**

A partnership in a paying hardware or general business in N.W.T. Store and office experience. Apply D. F. G., care of The Commercial.

**SITUATION WANTED.**

An experienced dry goods man, with thorough knowledge of the general mercantile business, 10 years experience in position. Best references, would take position Sept. 1st. Address F. O. Drawer B, Grand Forks, B. C.

**FOR SALE.**

Flour Mill for Sale in thriving district. Apply to E. Thorston, Wapella, N.W.T.

**THE HOOVER MANUFACTURING CO. LTD.**  
 WINNIPEG.

We can now make immediate shipments on all lines of Overalls and Shirts. Send for prices and samples.

**THE HOOVER MANUFACTURING CO. LTD.**  
 WINNIPEG.



at Hides; denkins, 25 to 40c; slunks, 100 lbs.; horse hides, 50c to \$1.00.  
**WOOL**—The market for wool here is almost normal at 6 1/2c per pound for choice Manitoba clip delivered, Winnipeg.

**TALLOW**—Local buyers are paying 5 1/2c per pound for tallow delivered here, according to grade.

**SENeca ROOT**—Contrary to expectation of a weak market for Seneca has advanced, whereas a possible decline was being talked of. The weather conflict for wool here is going has not been interrupted in any way, but root appears to be wanted very much, and prices have advanced this week to 4 1/2c per pound for best root delivered here. Inferior grades are quoted 1 to 3c less.

**LIVE STOCK.**

**CATTLE**—There is now an active eastward movement of range cattle, and dealers are all busy getting out their shipments. Prices are steady at last week's range. Choice export cattle are worth 3 1/2c to 4c per pound at point of shipment, and butchers' grades 3 to 3 1/2c.

**SHEEP**—Receipts are moderate and prices range from 25c to 35c per pound, off cars, here.

**HOGS**—Receipts are light and prices hold firm at 25c per pound for best packing weights off cars here.

**MILCH COWS**—Cows are scarce. Good milkers readily bring \$45 in the market, the range being from \$35 to \$45 each.

**HORSES**—There is a good demand for work horses, and an active trade is doing in these. Farmers are buying freely for fall work, and driving horses are also in good demand.

**Grain Rates Lowered.**

St. Paul, Aug. 21.—The general reduction in grain rates from Minnesota, North Dakota and South Dakota to Minneapolis, St. Paul and Duluth, Milwaukee and Chicago, according to an agreement reached to-day at the Great Northern building, will go into effect Aug. 28. The Milwaukee and the Northwestern agreed to print a joint tariff on the scale of rates which Mr. Hill proposed for the Great Northern, and which, as a matter of course, was approved by the Northern Pacific, the two lines first mentioned were reduced, and were forced into the proposition by the merger made. They may find ways of retaliating later on.

As none of the roads will tell the others how much revenue will be lost through the reduction, it is impossible to estimate the aggregate amount which will be saved to farmers and middlemen in the Northwest on the present crop. The amount will be very considerable. The reductions average from eight to ten per cent. per hundred pounds of grain shipped. The reductions were not horizontal, but fluctuated according to conditions. Some idea of the extent of the reductions may be gained from a comparison of rates from a few points to Minneapolis.

For instance the present rate from St. Cloud to the Twin Cities is 9 cents. The new rate will be 8 cents. Hutchinson, old rate 9 cents, new rate 8 cents. Forus Falls, old rate 9 cents, new rate 8 cents. Grand Rapids, old rate 12 cents, new rate 11 cents. Pipestone, old rate 11 cents, new rate 10 cents. Newburg, old rate 11 cents, new rate 10 cents. Linderoed, S.D., old rate 12 cents, new rate 11 cents. Fargo, old rate 11 cents, new rate 10 cents. Grand Forks, old rate 11 cents, new rate 10 cents. St. Vincent, Minn., and Pembina, N.D., old rate 10 cents, new rate 9 cents. Minot, old rate 10 cents, new rate 9 cents.

The reductions are considerable. On a carload of 60,000 pounds from Minneapolis to St. Paul the old rate was 20 cents, or \$120 for the car. Under the new tariff the same shipment will be \$108, a saving of \$12 to the car. Corresponding reductions are made to the head of the lakes, and to lower lake ports.

Readers of The Commercial advertisements have been familiar for some time with the name of the rather youthful looking manager of The Canadian Pacific Lumber Company, Limited, of Port Arthur, a cut of whom appeared regularly in the advertisement of that company. This week we have the pleasure of presenting a new cut showing that the manager, like the business, is growing.

**British Columbia OFFICE OF THE COMMERCIAL**

**B. C. Business Review.**

**VANCOUVER, B. C., AUG. 18.**  
 The salmon run will be over on the 25th. The total catch to date is 232,487 cases. If these figures are not materially changed this will be the lowest year for the run since the catch is not more than 250,000 cases. The Fraser River fish this year did not cost any more to put up than the trapped fish. Many fish avoided the Sound traps and reached the Fraser by unfrequented channels, which has led to the belief that they are not to continue to have so great advantage over still nets as in preceding years.

According to Mr. Higgins, president of the Loggers' association, the shingle mills of British Columbia are now turning out 12,000,000,000 shingles per year. Before the law prohibiting the export of logs was passed the total output was 20,000,000,000. As the mill could only supply the Canadian market this output was the limit of that enabled by the limit of the manufacturer. The prohibition law, however, has permitted them to sell in the markets of the United States and they are selling in the Yankee market a billion of shingles annually. On the face of it a law that would cause such prosperity among shingle men would be considered a very wise law. The loggers themselves, however, are much opposed to it, as a profitable market for their logs on the other side of the water is one of the United States they can sell rough cedar while in Canada practically only the clear finished shingles and that at a much lower figure and to disadvantage in scaling, as different systems are adopted.

Wholesalers report that the Klondike orders have not been so large as in former years they have been more numerous and are likely to be of a year's local trade with the north will be equal to last year.

**Prices at Vancouver.**

Special to The Commercial.  
 Vancouver, Aug. 23.  
 Oats have declined 2c per ton and are now \$23.00. Ontario cheese is 1c easier.  
**FEED**—National Mills, 47c; per ton bran \$3.00. Ontario oats, 10c; \$39 per ton f.o.b. Vancouver, including duty paid on imported stuff.  
**WHEAT**—Manitoba, \$20.00 per ton. Oregon wheat, \$23.00 per ton.  
**OATS**—\$25 per ton.  
**FLOUR**—Manitoba patent, per barrel, \$4.50; strong takers, \$4.65; Oregon, \$4.25 per barrel; floury patents, \$4.50.  
**HAY**—Praser River Valley, new \$12.00 old \$11.00; alfalfa, \$10.00.  
**MEAL**—Rolled oats, 90lb. sack, \$3.00; no 40s, sacks, \$3.10; four 25lb. sacks, \$3.20; ten 7lb. sacks, \$2.50; oatmeal, in 10lb. sacks, per 100lb., \$3.60; in 50lb. sacks, \$3.40.  
**LIVE STOCK**—Steers, \$6.65 to \$6.10 per 100 lbs.; sheep, 45c to 50c; hogs, 65c per 100 lbs.  
**POULTRY**—No stocks.  
**DRESSED MEATS**—Beef, 5c; mutton, 10c; pork, 6c; veal, 10c.  
**CURED MEATS**—Ham 17c; bacon 15c; long clear, 15c; corned beef, 15c; salted, 15c; paits, 15c; tubs, 15c.  
**BUTTER**—Local cream, 25c; Manitoba, 20c; Oregon, 20c; Montreal, 20c; dairy, new 15c.  
**EGGS**—Fresh local, 5c; Manitoba 15c; Ontario, 25c.  
**VEGETABLES**—Potatoes, new \$20 per ton; tomatoes, 15c; California onions, 15c per lb.; cucumbers, 7c per dozen.  
**FISH**—Flourders, 8c; smelts, 8c; sea bass, 10c; salmon, 10c; sole, 10c; halibut, 6c; salmon, 8c; cod, 6c per lb.; crabs, 6c; lobsters, 10c; salmon, 10c; smoked halibut, 10c per lb.  
**GREEN FRUITS**—Lemons, \$5.00; California Apples, \$1.50; per box oranges, \$1.50; peaches, 1c; plums, \$1.00; prunes, 15c; veal, \$1.00; melons, 15c; watermelons, \$3.00; grapes, 15c; pears, \$1.00; peaches, 15c.  
**OLIVE OIL**—Powdered, 1c; and bar, 6c; Paris lump, 5c; granulated, 4c; extra 4c; yellow, 40c.  
**GRAIN**—Barley, 3c; oats, 2 1/2c; 10 gal. Ross, 5 1/2c; 5 gal. tin, 1 1/2c each; 10 gal. case of 10; 1/2 gal. tin, 25c case of 20.

**HARDWARE**—Bar iron, base, \$3.00. Horse shoe nails, discount 50 and 10 per horse shoe, koga, 5c; nails, base price, cut \$2.50, wire \$2.50; ropes, Manila 15c; white lead, \$7.00; putty, 25c; barbed wire, 4 1/2c per 100 lb.; glass, first break, 6c per 100 feet.

**British Columbia Business Notes.**

N. E. Suddaley has bought the drug business of H. S. Monkman at Fernie. The rate of taxation in Victoria has been raised from 22 mills to 24 mills. Shatford & Co., general merchants, of Fairview, are opening a branch at Hedley City.

James W. Cole, merchant, of Vancouver, and W. L. Davis, grocer, of Kootenai, have assigned.

Four by-laws, calling for an expenditure of \$23,000 for civic improvements, were adopted by the ratepayers of Columbia on the 12th by a large majority.

Furious fires have been raging in the forests around Ymir, destroying bridges, improvements and mining property. The Tamarac mine buildings have been wiped out.

The Sicamous Lumber Company has been incorporated to form a new shingle mill, which is being established at that place. James Shields, of Ashcroft, is one of the interested persons.

Certificates of incorporation have been issued to the Blue Belle Transportation Co., Ltd., capital \$100,000, organized to enter into an agreement with P. MacVicar, and other persons, to transport ore from the Frederick Arm Mining Company's property to deep water in Frederick Arm, Campion Dry Goods Company, capital \$200,000, to purchase the business of The Crescent Dry Goods Company of Rossland; Myer Exploration Co., Ltd., capital \$100,000, and the Vancouver Cannelling & Packing Co., Ltd., capital \$500,000, to take over the Vancouver cannery, False creek.

**Tenders.**

The Winnipeg fire, water and light committee will receive up to 3.30 p. m. on Tuesday, September 2, tenders for the supply of 100 tons of "red top" and "yellow" hay. The hay is to be delivered at the fire stations as required.

Sealed tenders for the supply of 9 fire alarm boxes and 9 regulation key boxes, addressed to the chairman of the fire, water and light committee, Winnipeg, will be received at the office of the undersigned up to 8.30 p. m. on Tuesday, September 2, 1902.

The Manitoba department of public works is calling for tenders for the removal of the steel bridge spans, now lying in the Assiniboine river, near Portage la Prairie, and also for tenders for the erection of a pile bridge over the Assiniboine river at Portage la Prairie.

**Railway and Traffic Matters.**

It is stated in the city that the Canadian Northern Railway Company has made a contract for the clearing up of the grade of the old Hudson's Bay railway preparatory to building a new track as far as Oak Point, on Lake Manitoba.

On the whole our forwarders complain of the dullness of business, it being difficult to obtain cargoes, even at the low rates offered. Duluth has been pretty well cleared of old wheat which was booked on the basis of 4 1/2c per bushel, Montreal. A cargo from Toledo is reported booked at 4 1/2c to Montreal. From Chicago to Buffalo there is more enquiry, and cargoes have been made at 1 1/2c for wheat and 1 1/2c for corn. From Buffalo to New York, 3 1/2c on wheat, 3 1/2c on corn and 2 1/2c to 2 3/4c on oats—Montreal Trade Bulletin.

**The Popular Goods**

FOR PROGRESSIVE PEOPLE

Suited to all classes of buildings. Not to be equalled for practical merit.

**Our Metallic Ceilings and Walls**

Give the acme of satisfaction at moderate cost.

They please both aesthetic and practical taste.

Artistically beautiful—almost indestructible—sanitary—fire-proof—easily applied—with almost countless designs to choose among.

There's a big business in these goods—are you ready for it?

A full stock of all our noted building materials kept at the Winnipeg Warehouses, Tribune Building. Address P.O. Box 542, Winnipeg.

**THE METALLIC ROOFING CO.**

LIMITED

Wholesale Manufacturers, Toronto.

MONTREAL.

WINNIPEG.











## WINNIPEG MACHINERY & SUPPLY CO.

J. C. GIBSON, Vice-Pres. and Gen'l Mgr.

179 NOTRE DAME AVENUE EAST, WINNIPEG

Wholesale Dealers in

# Machinery and "Everything for Power"

GASOLINE ENGINES FOR FARMERS A SPECIALTY

Write us.

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Yard:

**JNO. M. CHISHOLM**

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Formerly British Columbia T. & T. Co.

Formerly Mgr. Rat Portage Lumber Co.

Yard:

**J. D. McARTHUR**

## TWO LEADERS

# GELLYLOID STARCH



## LILY WHITE GLOSS STARCH

# The Brantford Starch Works

LIMITED

BRANTFORD, ONT.

## LEADING COMMERCIAL HOTELS

WINNIPEG

**HOTEL LELAND.**

Headquarters for commercial men.  
CITY HALL SQUARE.

DRYDEN, ONT.

**DRYDEN HOTEL.**

A. R. HUTCHINSON, Prop.

Headquarters for commercial and mining men and the general public.

RAPID CITY

**QUEEN'S HOTEL.**

THOS. EVOY, Prop.

Headquarters for commercial travellers.  
Free bus meets all trains.

BIRTLÉ

**ROSSIN HOUSE.**

B. FENWICK, Prop.

Good accommodation; telephone connection with the station; sample rooms; inside closet. Livary in connection.

TREHERNE

**LELAND HOTEL.**

W. F. LEE, Prop.

First class accommodation for commercial travellers.

GLENBORO

**QUEEN'S HOTEL.**

M. E. NEVINS, Prop.

Best hotel on the Glenboro branch.  
Three large and first class sample rooms.

NAPINKA

**HOTEL LELAND.**

B. HALLONQUIST, Prop.

First class in every department. Sample rooms. Every convenience for the travelling public. Opposite C. P. R. depot.

DELORAINE

**PALACE HOTEL.**

LAIRD & McGARVEY, Prop.

New building, new furnishings, furnace heating, acetylene gas. First class. Large sample rooms.

MACGREGOR, MAN.

**THE STANLEY HOUSE.**

E. WATSON, Prop.

First class accommodation for travellers. Commodious sample rooms. Livary and feed stable in connection. All kinds of teaming attended to.

ELKHORN

**HOTEL MANITOBA.**

W. J. DIXON, Prop.

New building, new furnishings, furnace heating, acetylene gas. First class. Large sample rooms.

FLEMING

**WINDSOR HOTEL.**

W. GEO. CLEVERLY, Prop.

New management. Rates \$1.25. Renovated and re-furnished. Commodious sample rooms. Heated by hot air. Livary and feed stable in connection. Inside closet.

ROSTHERN

**OCCIDENTAL HOTEL.**

H. A. McEWEN, Prop.

New house. Up-to-date appointments.

RED DEER, ALTA.

**ALBERTA HOTEL.**

BEATTY & BRINDLE, Prop.

C and E dining hall, good sample rooms and every accommodation for commercial travellers and the general public.

WETASKIWIN, ALTA.

**CRITERION HOTEL.**

F. M. HAMILTON, Prop.

New buildings, new furnishings, hot and cold baths, heated by furnace and lighted with gas; good sample rooms.

STRATHCONA

**STRATHCONA HOUSE.**

W. H. SHEPPARD, Prop.

First class. Opposite depot.

EDMONTON

**ALBERTA HOTEL.**

JACKSON & GRIERSON, Prop.

Sample rooms. Free bus. Livary in connection.

MACLEOD

**MACLEOD HOTEL.**

THOS. WILTON, Prop.

Commercial travellers will find good sample rooms and every accommodation at this hotel. Rates \$1.50 per day. Bus to and from all trains.

PINCHER CREEK

**HOTEL ARLINGTON.**

MITCHELL & DOBBIE, Prop.

New buildings, new and commodious bedrooms, parlors, bathrooms and sample rooms. Newly furnished. Heated throughout by hot air; lighted by gas. Electric bells in every room. Cuisine second to none; and the best stock of wines, liquors and cigars in Alberta. Miss Mitchell, Matron.

NEW WESTMINSTER, B. C.

**HOTEL COLONIAL.**

J. E. INSLEY, Proprietor.

Special attention given to commercial travellers. Charges moderate.

VANCOUVER, B. C.

**HOTEL LELAND.**

R. DOWSWELL, Proprietor.

Refurnished and remodelled. Rates \$1.50 to \$2.00 per day. Long distance phone. One block from C. P. R. depot and steamboat wharves. W. E. Grigor, Manager.

VICTORIA, B. C.

**HOTEL VERNON.**

JAS. PATTERSON, Mgr.

Headquarters for commercial and business men. Free bus and sample rooms.

KAMLOOPS, B. C.

**GRAND PACIFIC HOTEL.**

P. A. BARNHART, Proprietor.

The best hotel in Kamloops. Ample accommodation.

GREENWOOD, B. C.

**IMPERIAL HOTEL.**

GRAHAM & PARRY, Proprietors.  
Headquarters for commercial travellers and all business men.

PHOENIX, B. C.

**THE VICTORIA HOTEL.**

B.C. Hotel Co., Ltd., E. TOMKINS, Mgr.  
Electric bells, electric lighted, furnace heated, finest liquors and cigars. Sample rooms.

## Trail Produces 999 Pure Lead.

Reports from Trail with reference to the refinery recently established there lead to the effect that the new process of refining by electrolysis is being attended with remarkable success, says a recent issue of the Rossland Miner. The degree of perfection to which the system has been brought will be realized when it is stated that the refined product turned out by the plant is no less than 999 pure. This means that in every 1,000 lbs. of lead turned out there is but one pound of material other than pure lead. The degree of purity is unparalleled in the records of practical refining operations.

In addition to attaining such wonderful results with respect to the quality of the product, the electrical process is understood to be less costly and more cumbersome than the chemical process ordinarily followed. With these advantages the Canadian refinery industry secures an initial advantage over its competitors that should give the Canadian refined article an immediate advantage over the products of other refineries. Under existing circumstances the industry has so many odds to compete against, chief among which is the competition of foreign plants where labor is cheaper and the Canadian market is sought as a dumping place for surplus production, the Trail refinery is not likely to pay heavy dividends even if the plant makes expenses. It is useful, however, as a demonstration of what can be accomplished and when the federal administration erects a protection wall about the Canadian lead industry as a whole on a parity with the protection afforded a most every other industry in the entire Dominion, the refinery will reap its harvest along with other branches of the lead industry.

Meantime it is pleasing to note that such success has attended the Trail refinery in the production of a high grade article of commerce. It has sometimes been charged against protected Canadian industries that they use the protective measure as a means to palm off an inferior product upon Canadian consumers. In view of the

remarkable purity of Trail lead, as adduced above, this charge can never be laid at the door of the lead producer.

The present production of refined lead at Trail is ten tons daily, and some forty men are employed about the refinery plant, although the production at its present standard will not be as large as this. When the plant is enlarged, as will be the case as soon as a market can be found for an increased production, the working force will naturally be enhanced.

## Ginseng in Michigan.

(Chicago Record-Herald.)  
Niles, Mich., Aug. 12.—To raise a crop valued at \$10,000 on one-third of an acre of land is not a common occurrence in Michigan, but that is what a farmer in this section has done with hardly more work than the average man will put into the cultivation of an acre of berries. The man is George F. Langworthy, of Weaver, a village near this place.

For a dozen years stories have come from the eastern states of a plant and not affected by drouth, and for which there is a practically inexhaustible market at prices so far above the ordinary as to seem almost beyond belief. Not until six years ago, however, was its cultivation even attempted in Michigan, and then only on a limited scale. It is not handled in the fashion of Dakota wheat even now, but Mr. Langworthy has in the neighborhood of 50,000 plants on his third of an acre, and his annual income from them is far greater than from all other crops on his farm combined. In spite of the fact that his only market is 1,000 miles away, and the ultimate destination of his crop 10,000. For ginseng has no value in America, save as it is bought for export into China, where the natives use it for medicine in every disease from paralysis to palsy.

There are two members of the Langworthy family, father and son. They live alone in a little two-room shack at the edge of a lonely country road; a

house, the outside of which would startle most women into absolute horror if they saw it. But it is not intended for a woman's occupancy, and ginseng can be dried just as well over a rusty cook stove as above a modern furnace. Ginseng roots are in every corner, and literature concerning them do sit on every table and shelf and window sill.

George Langworthy is much like his home in more than one respect. Ginseng pervades his every fiber, and he scog pervades his every thought and about it, and worked with in the field until he knows possibly more on the subject than any other man in Michigan.

The plants in the Langworthy garden are all in beds, each three feet wide and thirty-two feet long, and surrounded by boards to keep the earth in place. There is a one-foot path at the side of each for convenience in weeding. Because of the absolute necessity for shade, for the ginseng in its wild state never grows in the open, the beds are covered at a height of seven feet with lattice work in half-inch spaces. The ginseng plants are hurt by neither snow nor cold, and the ground often freezes below the bottom of the roots without injury to the latter.

Ginseng grows principally from seed. In Mr. Langworthy's garden the individual seeds are planted an inch below the surface in average sandy pine soil. The latter is then covered with two inches of well rotted leaf mold, which serves as a top dressing for the ground during the life of the plant. The seeds are held by most growers to be valueless for germination, for some unknown reason, until eighteen months after their harvest, but in the Langworthy garden they are planted at once, in the latter part of September. They lie in the ground through the winter, and in the late spring a few plants come up. The vast majority do not germinate until the second spring, though those that make their appearance the first year are the more hardy and the stronger of the two.

Seed is seldom borne until the fifth season after planting. At this period the plants are in excellent con-

dition for transplanting and for selling to other growers, though the roots do not, as a rule, reach a marketable size until the fifth year following germination of the seed. The plants require little care, and need only that the beds kept free from weeds and worms.

The part of the plant of commercial importance is the root, which is composed of two parts, the root stalk and the root proper. The former is slender, seldom one-fourth of an inch in diameter, and is marked by a number of scars, each representing a year in the life of the plant. As many as sixty-five of these have been found on a single root stalk. The size and age of the root do not increase with age, however.

In the selection of roots for the market only the well grown are taken. In selecting these there is less work to do in the washing, and the product commands a much higher price in the market.

After the roots are washed they are ready for drying. This is a process which requires constant care, for they must not be burned. The root shrinks considerably in drying, losing about two-thirds of its weight. As soon as the fibrous matter in brittle the roots are trimmed and returned to the prior to be finished. When thoroughly dry they are carefully packed in boxes to keep them free from dust and vermin, and are shipped to a New York wholesaler, who in turn sells them to the Chinese. The roots bring at their last transfer from \$18 to \$20 a pound. The amount shipped from the United States averages more than 300,000 pounds annually.

A result of the Anglo-Japanese alliance is an extraordinary keenness on the part of the easterners to learn English.

Only the other day a British blue-jacket belonging to the battleship Godavari was arrested in a house at Kanagawa on the charge of oversteering his leave ashore.

It appeared that he had been given a free lodging by the son of a village headman, who was anxious to improve his conversational English.

YOU  
REAP  
DOLLARS



If You Have

HOME  
IMPLEMENTS

On Your Farm

Massey-Harris Farm Implements are made by Canadian Mechanics  
Canadian Mechanics consume the products of  
Canadian Farmers

It Pays every Canadian to Patronize HOME INDUSTRIES



## Victoria.

That western cities like western men possess an individuality peculiarly their own is an idea that is doubtably grown upon the tourist. While Winnipeg is one of the most remarkable examples of this fact, there is probably one other western city that rivals it in possessing distinctive features that are all its own, and that city is Victoria, B. C. More tourists from the east and from our own city have this year visited the Pacific coast than ever before, and all agree that one of the spots which lingers most in the memory is the memory is the capital city of the coast province. Mr. Herbert Cuthbert, travelling representative of the Tourist Association of Victoria, B. C., is in the city on a special mission to make all holiday seekers aware of the unsurpassed attractions of Victoria, and to the tourist. His mission is not a hard one as he has an army of advance agents in citizens of Winnipeg, who have visited the most westerly and undoubtedly the most beautiful city in Canada.

Mr. Cuthbert is trying to arrange for special excursion rates on the C. P. R. to the fair, which is to be held in Victoria on Oct. 7 to 11. He is also making a point to secure as many entries as possible for the stock, dairy, produce and grain exhibits at the fair. A race meet is also being held in connection with the fair and many entries in the various events from Manitoba horses are being made. In the four principal race purses aggregating over \$2000 are being offered and are proving a strong inducement to riders.

Mr. Cuthbert is also urging upon the railways the advisability of offering cheap rates to the coast, as well as to the east during the winter months so as to afford an opportunity for the wealthy farmers and business men of the prairie provinces to visit the summerland of the Pacific slope as an alternative to the eastern trip which has been regularly offered by the railways each year.

One of Mr. Cuthbert's ideas is to make Victoria a link in the great chain of tourist attractions of the west and have the thousands of holiday seekers who yearly pour into California return by way of Victoria and the Canadian Pacific route through the Rocky Mountains. This round trip would beyond doubt be the finest in America or perhaps in the world. Victoria undoubtedly possesses unsurpassed features as an objective point for

holiday seekers, and tourists. The climate is devoid of extremes and spring seasons that practically the only two years the temperature has never risen above 78 degrees since the warm Japan current flowing past Vancouver Island keeps the winter temperature above its freezing point.

Prosper Hill Park can be seen on one hand the rugged, snow-clad Olympians, and on the other, 100 miles away in the distance beyond the island-straited Straits of Juan de Fuca, the lordly Mount Baker. Victoria has all the appearance of an English city. Its institutions, buildings, clubs, homes, manners and customs, are of English character. The city has not the hustling business methods of Chicago, nor the nerve-destriving habits of New York. Travellers visiting Victoria, with its quaint homes and streets, picturesque surroundings, and British institutions, may imagine themselves for the time being enjoying a tour in the British Isles. The city is the capital of British Columbia, having the magnificent parliament and government buildings in the centre, surrounded by beautiful grounds.

The naval station at Esquimalt is the North Pacific depot of His Majesty's navy, is situated within four miles of Victoria, and is connected by electric cars. This is Britain's Gibraltar of the Pacific, and is visited every day by tourists from all over the world. The drives around the city and the views afforded of the straits with the Olympic mountains were declared by the Prince of Wales and by Li Hung Chang to be the finest in the world.

Mr. Cuthbert will remain in the city about a week and will return to the coast by the C. P. R., making stops at Regina, Moose Jaw, Medicine Hat and Calgary en route. His lectures will be in Victoria, his lectures being given in aid of his charities at those points. Mr. Cuthbert illustrates his lectures with a number of splendid lantern slide views of the city of Victoria and vicinity.

## Horticultural Show.

The Western Horticultural Society's exhibition, which is to be held in Winnipeg on Aug. 28th, 29th and 30th inst., is likely to be a success, judging by the interest being taken in it in the west, and the fine exhibits that are be-

ing prepared in British Columbia and the Northwest Territories.

Mr. Donald Ross, of Edmonton, will exhibit, as the representative of the Strathcona Agricultural society, a fine collection of vegetables grown in Northern Alberta, which are now being collected at the northern capital.

The British Columbia Fruit Growers' association are sending five tons of fruit, which will represent every section of the province. This should prove a very interesting feature of the show. J. C. Metcalf, of Hammond and R. M. Palmer, of Victoria, will accompany the fruit.

## A Glove Department.

There is a feeling among some shoe dealers that a glove department would only be a white elephant on their hands, and not a paying investment, says the Shoe and Leather Journal. This idea they seem to have gathered from a variety of sources, none of which, so far as we can learn, bring any authority on the subject. The men who have not made a success of handling gloves in the vast majority of cases are those who have not expended any thought on the matter, but have simply purchased a stock and let it practically take care of itself. The glove stock, if properly understood, and given as much attention as the other branches of the business, will prove to be far from a drag, as many a merchant in Canada can prove. In the first place, the trouble with a great many seems to be the reluctance to carry a sufficient number of sizes to meet the requirements of even a very moderate trade. More sales are lost in this way than in any other. People are not usually so anxious to get a certain make as they are the correct size and shade. Another fault to be found with the average man who handles gloves is his unexcusable ignorance about the goods he is trying to sell. This is perhaps more applicable to clerks than to the proprietors themselves, although even the latter

are surprisingly unenlightened if often appears. For instance, a salesman is prone to be enthusiastic over a fancy or outie style, and will recommend it in preference to a better quality glove of less gaudy nature. Now, every merchant should know this much at least, that gloves of this class are always found in the poorer grade. Consequently, it is not wise to recommend them too strongly. The better course to pursue is to explain to the customer the fact that in the poorer class of goods the stock never comes through the mill twice alike, and as a result the stock is not wholly to be depended upon. Always try to dispose of goods you are measurably sure of. Another point to remember is to always recommend a roomy fit rather than a tight one. This is desirable in all gloves, but more especially in men's lines. It is advisable, too, to deal with one manufacturer solely, otherwise the stock will be too varied to keep stored in sizes. Choose the house you intend dealing with, and if satisfactory stick to it. Find out before you sell the first pair of gloves all you possibly can about the manufacturing part from the tanning of the leather up, and then communicate your knowledge to the clerks in your store, impressing upon them at the same time the importance of using this knowledge in their sales. With proper attention there is no reason why a glove department should not be a profitable one.

Best country hides are ruling at 94 to 11c Chicago. Some dealers are asking 94c for short-haired buffs.

A Scotchman writes The Commercial from Strathcona, taking exception to our recent half-tone engraving of "A Trout Catch in Southern Alberta." He says: "Where and oh where is your sporting editor that he should allow you to publish a photo of a few dead jackfish and pickled as Southern Alberta trout." Some people take life too seriously.

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