

THE COMMERCIAL

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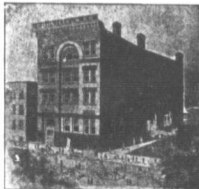
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New colorings and designs.
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No old stock.
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No merchant who wants up-to-date
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**Have You
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You'll find a big demand for
Handkerchiefs

of all descriptions this season. BE IN
TIME, and order a few dozens of sellers
NOW. INITIAL. SILK. FANCY COR-
NERS. EMBROIDERED JAPANESE.
MOTTO. LACE EDGE. TRIMMED IRISH
LAWN. FINE LINEN and PICTURE.

Neck Ties

For ladies and gentlemen. Tasty goods
for the holiday trade. Our prices are SO
LOW that it leaves
LOTS OF ROOM to
"spread" yourself.

Your order, please!



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Dry Goods
WINNIPEG

**THE RUBLEE
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Importers of.

**Foreign and Domestic
Green and Dried
Fruits, Nuts, Etc.**

181 Bennett's Street, WINNIPEG, MAN.
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If you want a good

Fountain Pen
get the

PARKER LUCKY CURVE

Wholesale by

McALLISTER & WATTS

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For the active duties of a business life by
taking a course at the Winnipeg Business
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address.

G. W. DONALD, Secretary.

FLOUR

HIGHEST AWARDS at home
and abroad:

WINNIPEG EXHIBITION,
PARIS EXPOSITION.

HUDSONS BAY COMPANY



INCORPORATED A.D. 1670

The flour manufactured by the Hudson's
Bay Company has received the Grand
Prix at the Paris Exhibition and the
highest awards at the Winnipeg Industrial
Exhibition. All the flour made by the
company is from specially selected
wheat.

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**Denim Pants,
Overalls,
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All Orders receive Prompt Attention.

**THE EMERSON-HAGUE
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WINNIPEG

Poultry and Butter

We have lots of orders we cannot fill for DRESSED TURKEYS, GEESE, DUCKS and CHICKENS, also choice fresh DAIRY BUTTER in tubs and rolls. The demand is very heavy, and we can make you very satisfactory returns for above. Ship prompt while there is a good demand.

Highest market price paid for choice quality DRESSED HOGS 100 to 250 lbs. Returns promptly made.

J. Y. GRIFFIN & CO. Pork Packers and Commission Merchants
WINNIPEG

Ontario Cheese

We are this week taking delivery of 500 Boxes, Finest Western Ontario October Cheese, which we offer to the trade in such lots as may be required at 12 cents.

R. A. ROGERS & COMPANY Ltd.
WINNIPEG

P. D. ROE, President

R. ABERNETHY, Vice-President

T. F. PATERSON, Sec.-Treas.

The Canadian Pacific
Lumber Company Limited



Manufacturers of and Wholesale Dealers in all Classes of British Columbia

**LUMBER, LATH,
SHINGLES,
MOULDINGS, Etc.**

PORT MOODY, B.C.

CAPACITY: LUMBER—60,000 feet per Day; LATH—30,000; SHINGLES—150,000.

We have the largest dry kiln capacity of any mill in B.C.; also the largest amount of sheds, and these are well stocked with Manitoba lumber. We have seven planers and are prepared to ship promptly. We understand the requirements of Manitoba dealers. Send to us for your next car. BYRNES & CAMPBELL, Selling Agents, Winnipeg.

INSURANCE

INSURANCE IN FORCE IN CANADA

In a paper recently read before the Insurance Institute of Montreal, E. P. Houston gave some interesting figures on the growth of insurance in Canada. He gave as the total amount of insurance in force in Canada, as returned to the Dominion government, December 31 last:—

Fire insurance	.....	\$892,226
Life insurance	.....	\$41,804,346
Accident insurance	.....	\$2,304,542
Guarantee insurance	.....	25,000,000

Total.....\$1,069,511,000
To this might be added a further sum of at least \$201,000,000 representing the business of provincial companies not included in the Dominion returns. The following table gives the growth of fire insurance business in Canada:

Year.	Amount of risks received.	In force.
1869	.....\$1,750,320	\$188,49,800
1873	.....3,204,765	264,42,002
1880	.....3,479,577	411,45,211
1885	.....5,338,071	720,670,321
1900	.....8,313,948	962,226,226

The growth of life insurance business is shown in the following table:—

Year.	Amount of risks received.	In force.
1869	.....\$1,254,359	\$3,688,092
1875	.....3,882,387	8,009,224
1880	.....7,721,125	91,212,127
1890	.....8,064,151	248,414,567
1900	.....13,003,041	542,888,316

AUTOMOBILE FIRE ENGINES.

Self-propelling fire engines is the subject of an article in "Scientific American." It relates to those machines as used in Boston and New Orleans. The Boston autos weigh nearly nine tons, yet they are handled and placed in position more readily than a horse engine. They are second alarm engines. They are used in districts considered more dangerous and are considered more reliable as hill climbers than horses. Indeed, they force their way through snow that would stop a horse drawn engine. The largest throws an average of 870 gallons of water each minute which is double that of the average horse engine. On one occasion an "auto" played 1500 gallons of water a minute. On trials through 100 feet of hose the stream was projected through a one and a half three quarter inch nozzle to a horizontal distance of 340 ft., and through a one and one-quarter inch stream was thrown to a height of 290 feet. The "autos" are always first at a fire. The expense of keeping up steam is considerable, but the New Orleans officials declare that an engine of the class costs only half one drawn by horses. Their extraordinary power and capacity to travel rapidly through snow snow features that render an automobile fire engine peculiarly adapted to this city.—Insurance Chronicle.

INSURANCE NOTES.

The Royal Victoria Life Insurance Co. has increased its deposit with the Canadian government to \$153,000 for the protection of policy-holders.

An eastern insurance journal relates a case of promissory on the part of an accident insurance company, which beats anything yet recorded in the line. One of its policy-holders in the 18th story of a building, and was handed a cheque for the amount of his insurance as he passed the 3rd story.

Woolen Mill to Close.

Montreal, Dec. 4.—The results of operating the woolen mills of the Colonial Manufacturing company have been anything but satisfactory for some time past, and it has been decided not to accept any more orders, but to close down as soon as possible. Mr. Robert Meigen, managing director, this morning said that the future policy of the company was not yet decided on. From what can be learned from other sources, the mill is very unlikely that these mills will be opened again in the immediate future. The principal trouble with the Canadian woolen mills was stated on change this morning to be the multiplicity of small orders, necessitating new designs and all the work of executing the same. Perhaps as few as a couple of pieces, apart from the tariff, were considered that woolen manufacturing would not be successful in Canada until there was some arrangement by which different mills would manufacture special classes of goods.

It is estimated that the Imperial government has spent some \$100,000,000 in Canada for foodstuffs and fodder since the outbreak of the South African war.

THE COMMERCIAL

The recognized authority on all matters pertaining to trade and progress in West-Canada, including the part of the province west of Lake Superior, the Province of British Columbia and the Territories.

Twentieth Year Publication. ISSUED EVERY SATURDAY.

Subscriptions—In Canada and the United States \$1.00 per annum in advance, or \$25 when not so paid; other countries, \$2.50 in advance.

Changes for advertisements or stops should be in force not later than Thursday morning.

Advertisements purporting to be news matter, or intended to express the opinion of this journal, will not be inserted.

Office 210 McDermott St. Telephone 224. D. W. BUCHANAN, Publisher.

The Commercial certainly enjoys a very much larger circulation among the business community of the vast region lying between Lake Superior and the Pacific coast than any other paper in Canada, and especially in the West. The Commercial also reaches the leading wholesale, commission, manufacturing and financial houses of Eastern Canada.

WINNIPEG, DECEMBER 7, 1901.

MAKE INSURANCE PAY.

The late advance in fire insurance rates has drawn considerable attention from business men to the question of fire insurance. The Commercial is naturally in strong sympathy with any movement looking to a reduction in the cost of fire insurance. In many cases present rates are so high that insurance becomes a severe tax upon the merchant. Under these circumstances there is sometimes a disposition to cut down the insurance carried to the smallest possible amount, thereby exposing the merchant to great risk.

Probably some business men who object to the insurance rates as being too high have not given much attention to the question of fire insurance in general sense, as they might have done. It would appear to the Commercial that the best way to secure a reduction of insurance rates would be to make the business more profitable to the insurance companies. It is a well known fact that fire insurance has not been a profitable business of recent years. Business men must have insurance. The companies taking the risks will not carry on business long at a loss. There are two propositions which have to be faced. The question therefore should be: How can the business be made more profitable to the companies, so that insurance rates can be reduced.

We believe business men should give more attention to the matter from this point of view, to their own advantage. There are several ways in which business men could assist in rendering the fire insurance business more profitable. First, there is the question of guarding against fires. In many of the country towns menaces to the safety of property are allowed to exist. Business men could see that everything about their premises is made as safe as possible. While desiring this individually, they could collectively take action to remove dangerous features from the streets and yards of their town. They could also take an interest in the matter of securing fire apparatus. Many of the towns possess little or nothing in the line of fire apparatus, and property is completely at the mercy of fire. Much could be done in this way toward reducing the number of fires and limiting the loss when fire does occur. Then we have the very important question of incendiary fires. This is really one of the great problems which should receive the careful attention of

business men. Business men are menaced on every hand by the danger of incendiary fires. In addition to the direct menace from incendiary fires, the cost of insurance is greatly increased by the losses from fires of this class. Undoubtedly many more fires are the work of the incendiary than are publicly known to be such.

One cause for the occurrence of incendiary fires is over-insurance. Acting on this theory, scientific methods should be done to prevent the placing of excessive insurance on property, thereby menacing other property in the vicinity. Insurance agents who knowingly or through carelessness take excessive risks on any property, should be subject to penalty. In many cases it is a very difficult matter for the insurance company to discover what would be a reasonable amount of insurance to accept on a property. In case of stocks of goods, where there is a continual change in value, the agent may frequently be deceived. In such cases, however, have come to light where over-insurance has been accepted knowingly or through carelessness. Such cases should not go un-punished.

A strict investigation into the cause of every fire would be another means of reducing the number of incendiary fires. This is a matter which business men should insist upon. By taking a general interest in the question of insurance, among these lines, business men might proceed in materially increasing profits of the fire insurance business, thereby securing insurance at a reduced cost.

COST OF LIVING.

The last issue of the Dominion Labor Gazette contains a table showing the cost of staple commodities (retail prices) at principal industrial centres throughout Canada. The staple commodities show a wide range in prices, at different points. For instance, the staff of life ranges in price all the way from 2-13 to 10c per bushel at principal points. Wheat is 2½c, though at only two points 3 cents is given. Only at one point in the Eastern provinces is the price quoted above 3 cents. This is 3-13c at Halifax. Coming to Manitoba, the home of wheat and flour, we find a price per pound quoted for bread at Winnipeg, which is higher than any point east of the lakes. Brandon, however, reverts the situation somewhat, the price there being given at the Ontario standard of 2½c or 3-13 per cent under at Winnipeg. In British Columbia prices are naturally somewhat higher. The prices are: Vancouver, 3-13c; Victoria, 4c; Westminster, 5c; Nanaimo, 10c. If the average price of 2½c in Ontario is a fair one, bakers at some points must have a big margin, even after allowing for the difference in cost of materials and wages.

The usual price for milk in Ontario and Quebec is given at 5c per quart. Maritime provinces, 6c. British Columbia, 10c, except 8c at Westminster. Winnipeg is 1c above the eastern standard, at 6c, but Brandon again comes in at the Ontario price. Winnipeg prices for potatoes are about on a par with the eastern average, but British Columbia points are about 25 per cent above the average in other provinces.

Beef varies widely in price, but this may be due to variation in cuts. The article does not say what cut or what kind of beef is meant in giving the prices.

Stove coal (presumably Pennsylvania) is quoted at \$6 to \$7 per ton

in the eastern provinces. Most points quote \$6.25 to \$6.50, compared with \$10.50 at Winnipeg. British Columbia coal prices range from \$4.75 at Nanaimo to \$6.50 at Victoria, but these prices are for soft coal, mined here in the province. Cordwood averages higher in the eastern provinces than in Manitoba, the average price being between \$5 and \$6 per cord for hardwood, sawmill say \$5 for hard-wood. The quality of the eastern hardwood, however, will more than make up the difference in price. In British Columbia fire cordwood is quoted at \$7.50 per cord.

PRESIDENT'S MESSAGE.

President Roosevelt opened the fifty-seventh congress of the United States on Tuesday. The president spoke strongly against Anarchists, and urged that the strongest measures should be adopted to keep the foreign article out of the country, and suppress the home commodity.

His remarks regarding trusts were of a conservative nature. He expressed the opinion, however, that the government should have the right to inspect and examine the working of the great social reciprocity.

The tariff and reciprocity were discussed at length. He spoke of the tariff policy as a fixed principle, and depreciated a general tariff revision at this time. "Protection, wherever it is needed," he said, "must be maintained." Where the tariff was no longer needed, it might be utilized "as giving us something to offer in exchange for what we ask." This last sentence referred to reciprocity arrangements with other countries. The idea conveyed is, that the tariff might be reduced on certain commodities on a basis of a reciprocity arrangement with other countries, but tariff reductions must not be made to the injury of any home industry.

The Isthmian canal was referred to as a work of great national importance and the announcement is made that a treaty has been arranged with Great Britain which, when it is ratified, will give recognition every right that it has ever asked.

The Monroe doctrine is re-affirmed and a plea is made for a strong navy as a guarantee of the upholding of the doctrine.

THE LIQUOR ACT.

The full text of the judgment of the Privy Council in the matter of the Liquor Act of the Manitoba legislature, has been received. It leaves little to be added to what has already been said on the question. The judgment is clear and concise. It simply declares that the Manitoba legislature has power to pass the Act. There are no points left undecided or further questions to be considered. The Act is sustained as a whole and there is apparently nothing left to quibble over in this matter. The Liquor Act is now the law of Manitoba. It can only be altered, amended or repealed by act of the legislature. The Act may be brought into force at any time by proclamation of the Lieutenant-Governor-in-Council, but it is not at all likely that anything will be done until the legislature meets and considers the matter.

It is reported that Sir Christopher Furness, the great British shipbuilder, who visited Canada recently, will establish an immense shipbuilding plant at Sault Ste. Marie, Ont. This report should receive confirmation before being accepted. It is known that Sir Christopher held conferences with Mr. Cleghorn, who is at the head of the great industrial works at the Sault.

The Grain Movement.

For the first three months of the present crop year (September, October and November) a total of 22,132 cars of wheat, shipped through the hands of the grain inspection department. This is equal to about 150,000,000 bushels, including all shipments to Winnipeg and east thereof. This shows a very heavy movement of the new crop as compared with 1900.

Of oats about 57,000,000 bushels have been inspected. Of barley 10,000,000 bushels, and of flax 87,000 bushels, of the new crop, to the end of November.

The following table shows the number of carlots of grain inspected for the first three months of the present crop year (September, October and November), with the grading of the same, compared with the like period of the two previous years.

WHEAT.	1901.	1900.	1899.
One hard	5,217	652	12,007
One northern	1,163	757	23,450
Two northern	7,697	1,023	385
Three northern	474	86	127
Feed	474	86	127
Rejected "one"	1,353	613	373
Rejected "two"	17	17	17
No grade	153	2,419	142
Rejected "three"	4	4	4
Rejected "four"	4	4	4
Totals	22,132	5,980	15,708

OATS.	1901.	1900.	1899.
One white	19	7	58
Two white	1,163	757	23,450
Two mixed	102	3	46
Three mixed	379	4	16
No grade	15	30	17
Rejected	22	1	..
Totals	732	95	227

BARLEY.	1901.	1900.	1899.
Three extra	25	..	18
No. Three	11	6	5
Feed	11	6	5
Rejected	4	2	1
Totals	101	8	24

FLAX SEED.	1901.	1900.	1899.
No. one	5	1	37
No. two	1	1	19
Rejected	30	19	8
No grade	1	2	..
Totals	37	23	64

Grand Totals...23,078 6,115 16,083

A Handsome Publication.

A handsome book, descriptive of the great hardware establishment of the Marshall-Wells Hardware Co. of Duluth, has been received by The Commercial. This is a very handsome volume, all beautifully executed, showing different departments and features in connection with this business. The main building has a frontage of 290 feet, a depth of 220 feet, seven stories and basement, giving a floor area of nine acres. Two lines of railway track run through the building, and there is also direct steamboat connection with the warehouse from the slip in the rear, where there is a depth of 18 feet of water. Besides the main building there are several separate buildings, such as the oil house, iron and pipe warehouse, etc. All of these over the book will convey some idea of the business of the Marshall-Wells Hardware Co. In the general offices, for instance, over 100 employees are busy, while 100 travelling salesmen represent the house on the road.

A valuable part of the book is a map showing the territory covered by the company. This takes in all the vast region from a deep-water port on the westward and southwestward to the Pacific ocean, including a territory embracing the entire Northwest Territories, and British Columbia. This area is included, Manitoba, Northwestern Ontario, the Canadian Territories, and British Columbia. Trade in this area is supplied mainly direct from the branch house established in Winnipeg two or three years ago, which is conducted under the management of W. G. McFarlane.

A Polyglot Advertisement.

The advertisement of Thos. Cleghorn, appearing in this issue of The Commercial, is made up of copies of advertisement sent to him by Mr. Cleghorn in various city papers. Besides papers printed in English, there are copies in French, German, Italian, Swedish, German and French, which have been published in Winnipeg. This makes what is probably the only published polyglot advertisement, appearing as it does in The Commercial in five languages.

Vice-President for Victoria, H. Wehn, of W. J. Pendray & Co. (acclamation).

Directors for Victoria: Mr. Hems-worth, of Wilson Bros.; Mr. Bassett, of R. C. Jobling Co.; Mr. Adams, of Hudson's Bay Co. (one to be elected).
Directors for New Westminster, J. A. Cunningham, of Cunningham Hardware Co.; R. F. Anderson, of R. F. Anderson & Co. (one to be elected).
Director for Kootenay, P. B. Gibbs, of Brackman Ker Milling Co. (acclamation).

The president in opening referred to the deaths of members that had taken place during the year; otherwise the year has been the most prosperous in the history of the association. The total membership is nearly 800 and fully \$1,000 has been added to the funds of the association, making the surplus nearly \$30,000. On the other point the president drew the attention of the members to was that the new board should take into consideration the advisability of investing at least a portion of the funds in real estate as he considers Winnipeg property would be a good investment and a paying one for the association. On motion of Mr. McGowan, seconded by Mr. Holden, it was decided

F. M. MORGAN,
President N. W. C. T. A.

Commercial Travellers Meeting.

A general meeting of the Northwest Commercial Travellers' association was held in board of trade rooms, Winnipeg, on Saturday evening last, for the purpose of nominating officers for the ensuing year. The following officers were present: G. F. Bryan, president; F. M. Morgan, vice-president; L. C. McIntyre, treasurer; Fred J. C. Cox, secretary; Messrs. Lamb, Pabey, Day, Dewey, Hutchinson, McGowan, Geo. Wilson, and about 20 active members. The president called the meeting to order at 8:40 p.m. and after the reading of the minutes announced that the next order of business was the nomination of officers for 1912 and according to custom claimed the right of making the first nomination for president and recommended F. M. Morgan. There being no further nominations for president they were declared closed, and Mr. Morgan elected by acclamation.

M. McGowan was nominated for the office of vice-president by F. M. Morgan and no others being placed in nomination was duly elected by acclamation.

L. C. McIntyre was re-elected treasurer by acclamation. H. W. Hutchinson, J. M. Lamb, Frank Agnew, J. J. Robinson, E. L. Thomas, F. W. Dewey, F. H. Nesbitt, F. H. Fahey, Joseph Shaw, Geo. Wilson, R. J. Pabey, Chas. Holden and Howie Wilson were nominated as directors. Of these eight are to be elected and all will with the retiring president, form the board for the ensuing year.

M. E. W. Low and A. L. Johnson were appointed auditors and E. H. Smith, C. C. Macdonald and H. G. Spurgeon, secretaries.

The following nominations for officers and directors for the B. C. branch were then made:

Vice-president for Vancouver, Jas. Bevelidge, of Wm. Braid & Co. (acclamation).

Directors for Vancouver, E. C. Thyl, Wm. of H. C. F. C. & C. Co.; Fay, Markin of W. H. Markin & Co. (elected by acclamation).

Directors for Victoria, H. Wehn, of W. J. Pendray & Co. (acclamation).

Directors for New Westminster, J. A. Cunningham, of Cunningham Hardware Co.; R. F. Anderson, of R. F. Anderson & Co. (one to be elected).

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M. MCGOWAN,
Vice-President N. W. C. T. A.

that the form of entertainment this year be a dinner, and the officers and directors of this year and those that were nominated be a committee to carry out arrangements.

There were several complaints from the travellers re freight rates and the trouble over baggage on a n.e. It was drawn to the attention of the board that it was very inconvenient that the mixed train on the B.O.-view section arrived in Brandon too late to connect with the local going east, thus necessitating travellers remaining over in Brandon and departing from reaching home to spend a Sunday. The board will lay the above before the proper authorities.

Mr. Madill, a member of the Toronto association, addressed the meeting re adding two dollars to the membership fee as a fund for disability or sickness. The matter was referred to a committee composed of the president, F. W. Dewey and A. L. Johnson to report to the members at the autumn meeting on Dec. 21. The meeting then adjourned.

The dinner committee then held a meeting and the several sub-committees were appointed. It is expected that the dinner will be held Monday evening, Dec. 20, but a meeting will be held next Saturday, when the sub-committees will report.

F. M. Morgan, new president, is one of the active travellers and one of the most genial and popular men on the road. He will make a good president.

The deaths referred to by retiring President Bryan were four in number, three of them being Winnipeg travellers and one a Vancouver member. The Winnipeg deaths included Wm. Hargreaves, a past president of the association; A. F. E. Phillips, representative of the Brunette saw mills, and R. J. Galinau, traveller for R. A. Rogers & Co., and the B. C. member was F. R. Douglas, of Kelly, Douglas & Co., wholesale grocers, Vancouver. Douglas was a passenger on the ill-fated Islander, which foundered in North Pacific waters some months ago.

Up-to-Date Factory.

A. F. Wickson, the architect, is at present busy erecting a building on the corner of King and Duncan Sts., Toronto, for the Pure Food Manufacturing Company. The structure will have a frontage on King street of 60 feet, and on Duncan of 120 feet 6 inches, to Pearl street, which is to be extended out to John street. There will be an area of 6,480 square feet, exclusive of the boiler house, which will be a separate building. There will be four stories and basement, and the whole will be finished, extensively, with Don Valley pressed brick.

The entrance will be through a handsome portico, in pressed brick and stone columns, covering the external flight of stone steps.

The private rooms of the president and managing director, also the main offices, will all be on the first floor, facing King street, and will be most artistically finished with high wainscoting, beam ceiling and handsome screens.

There will be a private testing room, or laboratory, which will be used, as may be readily surmised, for trials of the company's products, from time to time; also, for demonstration before classes of the various cooking schools of Toronto, which will be invited to participate in these interesting experiments. The Pure Food Company all along felt that it was to the interest of the community that there should be the utmost freedom and clearest understanding between the public and themselves as to what goes into their products, and these methods of preparation; hence, the idea of a public demonstration arose from time to time, which is to be aimed at.

The manufacturing portion of the building is, of course, in the rear of the main offices, and the mill rooms are all isolated by means of a solid brick fire wall, which runs from the basement right to the roof.

It is interesting to note in connection with the building, that a good deal of ingenuity and originality has had to be exercised because of the fact that no where can a building be found that has been erected for such a purpose.



G. F. BRYAN,
Past-President N. W. C. T. A.

Above all, what has been recognized is that, in the manufacturing of these food products, the actual freedom from contact in flavor, as between the different items, as necessary to preserve the purity of the goods, and the Pure Food Company will feel satisfied if, when they get started in this new process, they have reached this standard of attainment in all events, so that while a highly flavored product is produced, it doesn't necessarily follow that something else produced in the same factory, of an entirely different character, should partake of the flavor not intended for it.

C. P. R. Land Extensions.

Montreal contractors have visited Vancouver and about for the purpose of considering the proposed hotel improvements at those points. The Canadian Pacific Railway Company hotel at Vancouver will be extended 110 feet in length and 104 feet deep, and will be six stories high. So soon as the extension is completed, the existing house will be rebuilt, the whole forming a very handsome structure, after the renaissance style.

The Bank Hotel extension will be 250 feet long by 104 feet wide, and will be an exact counterpart of the present house, five stories high, with 80 rooms. It will be an entirely separate house to guard against fire, and all the bedrooms will have running water and water laid from one of the hot springs in the vicinity. The extension will cost in the neighborhood of \$100,000. These extensions have been made necessary by the growth of the tourist travel via the Canadian Pacific Railway.

The long open season enjoyed by Manitoba this year has proved a great help to the farmers. The absence of snow has saved a great deal of feeding of stock, and has been able to secure their living from the prairie. The roads have also been in the condition for long time, thus facilitating greatly the marketing of grain. In Manitoba good wheeing is preferable to sleighing, as the snow drifts so easily on the prairie trails that the roads are usually heavy.

P. J. C. COX,
Secretary N. W. C. T. A.

There are, of course, spice mills, without number, also baking powder mills, but a complete factory for the manufacture of all the various mill and grocery specialties, which has been built for the purpose, cannot be found, and so no more can be very necessary in order to reach the very best results. What has been aimed at particularly has been good light, clearly defined departmental management and thorough cleanliness.

A splendid lunch room has been provided for the employees, where the company propose to provide grates, clean table linens, cutlery, crockery and tea and coffee, so that each employee will simply have to provide his or her lunch, and eat it in the company's part a splendid place in which to enjoy it.

It goes without saying that dressing rooms also have been provided, each employee having a locker for him or herself; also at the convenient places necessary for an up-to-date concern.

L. C. MCINTYRE,
Treasurer N. W. C. T. A.

Do You Consider

The inside as well as the outside of garments when selecting your stock?

Carefully Tailored
Within and Without . .

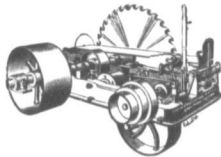
At the closest price at which such goods can be sold—that's the kind of clothing we make.

DONALD FRASER & CO.

Manufacturers of Fine Clothing

WHOLESALE

WINNIPEG—128 Princess Street
MONTREAL—502 St. Paul Street



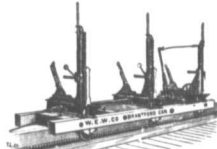
ENGINES AND BOILERS

Waterous Engine Works Co

WINNIPEG, MAN. AND VANCOUVER, B.C.

SAW MILL MACHINERY

Shingle Mills and Planers
Edgers and Trimmers



**THE STUART-ARBUTHNOT
MACHINERY CO., LIMITED**

SUCCESSORS TO
STUART & HARPER

. . . 764-766 Main Street, Winnipeg

HEAVY MACHINERY MERCHANTS
ELECTRICIANS

Sole Agents for:

"Leander's" Engines and Boilers, "Brown" Automatic Engines, "Canton" Mixing Fire and Boiler Feed Pumps, "Cameron" Steam Pumps, "Dodge" Wood Split Pulleys, "Hardmore's" Leather Belting, MacGregor, Gourlay & Co.'s Wood Working Machinery, Stratford Mill Building Co.'s system of complete Flour Mills.

LONDON Motors, Dynamos and Elevators.
PACKARD'S LAMPS, Transformers and Supplies.

Hotel Leland

The Palace Family
and Commercial Hotel

W. G. DOUGLAS
MANAGER

City Hall Square, Winnipeg

RATES:
\$2.00 to \$4.00
PER DAY

SECOND TO NOTHING
IN CANADA

HUDSON BAY KNITTING CO.

Incorporated 1889

Corner Main and Market Streets, Winnipeg.

Manufacturers of

LEATHER CLOTHING AND CLOTHING SPECIALTIES,
COMBINATION SWEATERS, PATENTED 1897,
KUMFORT DOUBLE WRIST MITTS, PATENTED 1897,
THE "HUGIT WRIST GLOVES," PATENT PENDING,
HEAVY MITTS, GLOVES, HOSIERY,
KUMFORT KNOT WRISTERS USED IN ALL OUR JACKETS,
PATENTED 1898.
SHEEP-LINED COATS.

S. D. R. FERNIE, Selling Agent, P.O. Box 348

The **Brock** Company
(Limited)

WAREHOUSES:

TORONTO AND MONTREAL

OFFICES: WINNIPEG, VANCOUVER, QUEBEC, HALIFAX

SHOWN THIS WEEK BY OUR

TORONTO HOUSE AND REPRESENTATIVES

New Dress Goods

FOR SPRING DELIVERY

REPRESENTATIVES, MANITOBA, NORTHWEST TERRITORIES
AND BRITISH COLUMBIA:

T. B. DEVANEY, W. T. WALTERS, G. W. PARKER,
ASHGOWN BLOCK, WINNIPEG

A. E. MONAUGHTON
VANCOUVER

Pure Gold Flavoring Extracts

The best kind for you to sell.

The people want them. Why not
give the people what they ask
for?

Good profits for you!



PURE GOLD COMPANY

TORONTO

Grocery Trade Notes.

On the 23rd of November there were in store London, England, 70,000 tons of raw best suet, as against 48,000 tons a year ago.

Canadian importers of Valencia raisins appear to have ordered too conservatively this year and already those in eastern wholesale centres find themselves getting short of supplies.

One explanation for the strength of Rio coffee is given by a southern paper, which puts a different face on the matter if it is correct. It is to the effect that a New York house, which is long on coffee, has been systematically stuffing the market as to prospects for next year's crop with the object of keeping up prices until some of its surplus can be unloaded.

Hardware Trade Notes.

Coke plates declined 25c in Ontario last week.

Mrs. Potts' sad irons advanced slightly in the east last week. Polish irons are now quoted at 6c Toronto and nickel-plated 7c.

Wire nails were reduced 6c per keg in the States last week as a result of competition from outside mills. Cut nails held firm.

The iron and steel making industry of the United States is being seriously hampered by the cease and coal famine. Several furnaces were obliged to shut down last week owing to scarcity of these necessary adjuncts of the business and in all directions the business is being crippled.

The reason for the sharp decline in window glass in the United States which we recorded last week, amounting to 33-1/2 per cent., is that competition from independent factories, both domestic and foreign, is beginning to make itself felt in the glass-making industry and the combine has found itself unable to control the situation. Plate glass has been reduced 10 per cent. in price. The new price put glass below an import basis, but prices are still much higher in the United States than in Canada.

THE DRY GOODS TRADE.

THE LINEN TRADE.

A big business is being done in linen goods. The department of the wholesale dry goods trade now enters closely into the holiday lines. The demand runs on a better case of effort than formerly. Fine damask cloths and napkins to go in sets have been selling well in prices up to \$25 per cloth and \$10 per dozen for the napkins. The Scotch goods seem to be given the preference in good men's cases where the higher grades are wanted. The Irish manufacturers certainly excel in the low lines. There is a good demand for handkerchiefs and for fancy tablecloths for holiday gifts. On the highest authority, it can be stated that the supply of both flaxes and tow for the season of 1901-1902 will be of normal volume and of good quality. The latest reports from both the water-rotted and dew-retted districts of Russia confirm this statement. The Irish crop will be larger and of better quality than for several years. The preparation and marketing of the crop in all European districts renders it certain that both flaxes and tow will be in as large an amount as the season of 1900-1901 supply as during the season of 1900-1901. Prices of the raw material are now falling rapidly, but they are still nearly double the prices prevailing two years ago, and it is extremely doubtful if they recede to that basis. Everywhere has been operating in a hand-to-mouth way on raw material, yarns and goods. Stocks of all these are close to the vanishing point; there is an enormous vacuum to be filled, and it will need an enormous amount of raw material to fill it. Under the circumstances, however, a continuation of hand-to-mouth buying is the safest unless yarns and goods must be had during the remainder of the year. At present stocks of these are so low that actual advances are being obtained. This seemingly anomalous situation is further accounted for by the fact that yarn and goods prices were never advanced to within 25 to 30 per cent. of a basis proportional to

top prices reached by the raw material.—Toronto Globe.

DRY GOODS, TRADE NOTES.

Cashmere is in good demand at Canadian dry goods centres.

Grey chevrons for men's overcoats have had a big run the past fall.

Raw cotton for January delivery advanced 24 points at New York during November.

Canadian textile mills are busy on spring goods and expect to have their capacity fully taxed right through the season. They are behind with deliveries of some lines.

Canadian made dress goods are in increased favor everywhere and mills are kept very busy getting out stock. Prices are in particularly good demand for spring.

The sale of fancy French flannels is increasing. They are selling most largely in silk spots and stripes for blouses, and make a very stylish garment. A new thing in fancy French flannel is a wide woollen cord, with silk spots, in all colors, but with a leaning to old rose and garnet, as is natural at this season. Fancy worked stripes of all colors, flannels in plain and fancy lines will be good property for next spring.—Toronto Globe.

Implement Trade Notes.

The Nicholas Shepard Threshing Machine Company of Battle Creek, Mich., will open a branch office in Winnipeg.

W. A. Cavanaugh, manager of the McCormick Harvesting Co.'s Winnipeg branch, who is relinquishing this post to return to the company's headquarters at Chicago, was banqueted at the Commercial Club on Wednesday evening.

The farmers who own the famous binder twine factory at Brantford, Ont., which has been paying such big dividends of late years, held their annual meeting on November 20 and declared a dividend of 5 per cent. on this year's

operations. This is quite a falling off from previous dividends.

Various opinions are being put forth as the probable quotations for binder twine next season. All authorities seem to agree that opening prices will be from two to three cents higher than last season's. It is expected that American twine requirements will be larger than ever next year and the supply of fibre now in sight does not justify the expectation that there will be any surplus twine.

Lumber Trade Notes.

Cedar lumber is reported very scarce at Vancouver, owing to exportations of logs to the United States.

Tenders.

Tenders are called by the Winnipeg board of works, to December 12, for the construction of sewers, cedar block pavement and granolithic walks.

The provincial department of public works is calling for tenders for supplying 1,200 cords of green cut poplar wood to the asylum at Selkirk. Bids are to be in by the 18th inst.

The Winnipeg city council is calling for tenders for supplying a steam derrick of three or five ton capacity at the city quarry, Little Stony Mountain. Bids are to be in by Thursday next, the 12th inst.

The provincial department of public works is calling for tenders for supplying groceries, provisions, produce, meats and wood to the asylum at Selkirk during the year commencing January 1 next. Bids are to be in by the 18th inst.

Tenders, marked on the envelope "Tenders for Timber Berth No. 902," to be opened on the 30th December, 1901, will be received at the Interior Department, Ottawa, for a license to cut timber on Berth No. 902, comprising 40 square miles, to be selected in not more than five blocks in Townships 39 and 40, Ranges 26 and 27, West of the 1st Meridian, the selection to be made by the 1st May, 1902.

HOSIERY In Immense Variety

The Sale of our famous

COOMFEET HOSIERY

Has greatly exceeded expectations.
You cannot afford to be without this line.

Also full line of Light, Medium and Heavy weights in Black Cashmere, Black and Fancy Cottons, etc.

MATTHEWS, TOWERS & CO.

14 ST. HELEN ST., MONTREAL.

THE GREAT MEN'S FURNISHING HOUSE OF CANADA



COMFORT HALF HOSE



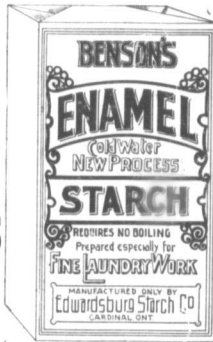
COMFORT HOSE

THE HIGHEST STANDARD OF EXCELLENCE

IN

3

Trade Winners



3

Trade Winners



3

Trade Winners

They delight and satisfy consumers For sale by all Winnipeg Wholesale Grocers.

E. NICHOLSON

WHOLESALE AGENT
115 Bannatyne St. East, Winnipeg

CANADA JUTE CO. LTD., MONTREAL

WHEAT
BRAN
SHORT
POTATO



FLOUR
JUTE
AND
COTTON

PRINTING A SPECIALTY

**HESSIANS
TWINES**

Complete Stock Carried
in Winnipeg
Prompt Shipment

E. NICHOLSON, Agent, 115 Bannatyne St. E., Winnipeg

WANTED

Local agents or travelling salesmen for Manitoba and the Territories, to handle a complete line of nursery stock, such as trees, ornamental trees, seed, and small fruits, etc. We grow special line of hardy Russian stock, adapted to cold districts. Sample cases, etc., supplied free. For terms apply now.

PELHAM NURSERY COMPANY,
Toronto, Ont.

N.B.—Special inducements to farmers who can only work part time at the business. Handsome catalogue free on application, which gives valuable information concerning ornamental and fruit stock.
P. N. C.

The Manufacturers' List Buyers' Guide of Canada, 1901

THE MANUFACTURERS' LIST CO.
PUBLISHERS
TORONTO, — CANADA

If you can find the Manufacturer of some article you want in this book it may be worth the price of several books to you.

If you want the name and address of manufacturers in Canada you are not obliged to know what province or town the factory is in. The book will locate it by the name.

If you want to address Calendars, Circulars or Catalogues you can do it as a fraction of the cost of picking out the addresses from some other publications.

If you want to address the Hardware Merchants in Canada there are 1,200 of them alphabetically arranged in this book, also Grain, Hides, Hays, Rags and Wood Shippers.

The general list of Manufacturers comprises 8,000 addresses in alphabetical order, besides 1,000 Cheese and Butter Factories classified under Butter and Cheese.

The work will soon go out of print until 1904. We will send you a copy prepaid on receipt of \$2.50.
A \$5.00 Book, 488 pages, for \$2.50. Ad dress

M. J. EUBNEY,

The Manufacturers List Co.,
Toronto, Canada.

F. WATERS

Importer and Dealer in

PICTURES, PICTURE FRAMES,
MOULDINGS.

Artist Materials a Specialty.

Country Orders Filled Satisfactorily.

278 Main St. . . . Winnipeg, Man.

ACETYLENE

THE 20TH CENTURY LIGHT



The Ontario Double Generator made in all sizes from ten lights up. Guaranteed to give satisfaction. Sold on trial. Shaffer Burners for sale.

Northwest Acetylene Gas Co.

312 Princess St., Winnipeg

CEYLON TEA DIRECT

I am prepared to supply my Estate Tea and dispatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with any one wishing to take up the agency for my teas in any part of Canada or U. S. A.

For reference and information apply to G. Warren, wholesale tea importer, Wolsely, or direct to

DUDLEY E. WARREN,
Tea Planters, Avisawella, Ceylon.

Cider

The Privy Council has decided that Manitoba can only sell light drinks. You will have to sell more Cider, a pure temperance drink. We have plenty. Order freely.

APPLE CIDER

Allen's Pure Jutes, per gallon 30c
Orange Cider, 30c
Strawberry, 30c
Raspberry, 30c

We guarantee all these strictly temperance drinks and wholesome. All kegs charged and returnable if in good condition.

THE MAPPERS'N FRUIT CO.
LIMITED.

491 Main St., Winnipeg

We have a good stock

Robin Hood Smokeless Powder, Loaded Shells

Write for prices.

MARSHALL-WELLS CO.
WHOLESALE HARDWARE,
WINNIPEG.

DRUGS

We now have a fresh stock of heavy drugs, such as EPSOM SALTS, SULPHUR, Saltpetre, and Borax, not excelled in point of purity. Low prices for quantity.

Write for quotations.

The Martin, Bole & Wynne Co.
WHOLESALE DRUGGISTS
P.O. Drawer 146. WINNIPEG

LYSAGHT'S BRANDS

"QUEEN'S HEAD"—Best quality, best galvanizing.
"Fleur de Lis"—Best quality, ordinary galvanizing.
"Redcliffe"—Corrugating quality.
"Orb"—Highest grade Corrugated Iron.

Each the leader in its grade.

JOHN LYSAGHT, Limited, Makers, Bristol, Eng

A. C. LISLIE & CO., Montreal, Managers Canadian Branch

SORTING ORDERS IN MOCCASINS, FELT SOX, FELT BOOTS and MAPLE LEAF RUBBERS

Will have our immediate attention. Our stock is very complete in the above lines. Our Spring samples are now on the road and you should see them—first class line at low prices.

THE KILGOUR-RIMER CO. Ltd., Winnipeg

RAT PORTAGE LUMBER COMPANY

LIMITED

MANUFACTURERS OF . . .

LUMBER,
LATH, SHINGLES,
SASH,
DOORS

AND ALL KINDS
OF WOODWORK

Head Office and Mills at RAT PORTAGE, ONT.

Branch: Point Douglas Avenue, WINNIPEG

Don't Forget DAISY AND AMERICA BRAND RUBBERS AND OVERSHOES

If you are in need of Leather, Felt or Rubber Boots and Shoes, we can supply your wants. Stock is complete and prices right. See our new samples for spring including OUR OWN MAKE of hand made Goods. Travellers now on the road.

A TRIAL SOLICITED

H. G. MIDDLETON & BRO. 139 ALBERT STREET
WINNIPEG

Adjoining Leland Hotel.

P. O. BOX 523

S. Greenshields, Son & Co.

MONTREAL

Wholesale . . .

DRY GOODS
MEN'S FURNISHINGS
CARPETS, ETC.

Winnipeg Sample Rooms:

412-414 McIntyre Block

Represented by—R. R. GALLAGHER, G.
M. NEWTON, A. C. RUSSELL

HODGSON, SUMNER & CO.

Importers of Domestic, British, French
German and American

Dry Goods Men's Furnishings

SMALL WARES
AND FANCY
GOODS

347 and 349 St. Paul Street
Montreal

Represented in the West by

A. C. McLAUCHLAN, Box 330, Winnipeg.

HICKS BROS. & Co.

TEA IMPORTERS

And Wholesale Dealers in

Fancy Groceries, Butter, Eggs, Cheese

Packers of Britannia, Bowers and Infants Blend of Packaged Teas and Sole Agents for Those, Lipson's Package Teas for Manitoba, N. W. Territories and British Columbia.

244 Princess St., Winnipeg

Factory,
WINNIPEG, MAN., YARMOUTH, N. S.

The Redding Shoe Mfg. Co.

SPECIALTIES:

MEN'S GRAIN CONGRESS AND

HARVESTERS

GRAIN AND CROME KIP

BLUCHERS AND BALS.

BOYS' AND YOUTHS' SCHOOL
LOOTS

Our Woman's, Misses and Children's Lace and Button Boots are the best ever shown in Manitoba for wearing qualities and values.

Travellers are now out showing spring samples.

All mail orders promptly attended to. A Trial Solicited.

WAREHOUSES:

137 BANNATYNE AVE., WINNIPEG

P. O. Box 753.

Tel. 126.

MANITOBA.

Sheffel & Wilson are opening a confectionery store at Bayview and St. H. McVicar has sold his drug business to Holland to a Rat-Pogue man.

J. Merrill has bought Hunter's confectionery and bakery business at Holland.

The town of Neepawa will clear out \$2,000 on the operation of its electric lighting plant this year.

Webb & McLean, auctioneers, Dismukes will dissolve partnership. Webb will continue the business.

Hughes & Long, lumber merchants, Brandon, are dissolving partnership. A. M. Long takes over the business.

Chapman & Co. will install a mill this winter at Swan River. The machinery has been ordered from Winnipeg.

Honey & Whaley are opening a bakery and confectionery and flour and feed store at Grand View, in succession to E. Honey.

Alex. Douglas, late of the firm of Douglas and Martin, Dauphin, is now travelling for the grocery house of John & Martin, Winnipeg.

J. E. Perkins, merchant tailor, Dauphin, announces the opening of a new branch of business there to locate in the new town of Rainy River.

Johnson & McEwen have purchased the bakery and confectionery business at Gladstone carried on by Lunn & Co. and will continue the business.

Notice is given that letters patent have been issued incorporating The Manitoba Water Electric Co. with a capital stock of \$1,000,000.

J. F. Brooks and W. C. Sutherland have decided to go into partnership in the law business, and will open an office in the new building at Carleton Place.

A company is being organized at Winnipeg for the purpose of manufacturing and selling the new track-laying machine recently invented by H. Mac.

Johnson & McEwen have purchased a half interest in the stock and fixtures of the "Manitoba Woodmen Mills."

On December 9 the stock and fixtures of C. A. Carruthers, grocer, Winnipeg, who recently resigned with a bill at a rate on the 4th of New Year and Davidson. The total value is \$71,000.

Fire destroyed about \$200 worth of goods in the cabinet making and upholstering shop of

W. T. Bremner, 214 Pacific avenue, Winnipeg, on Wednesday morning. No insurance was carried.

The general merchandise store, of W. T. Bremner, 214 Pacific avenue, at \$120,000 was sold by auction on Thursday to A. H. Purford, of Winnipeg, for \$100,000 by the Winnipeg General Trusts Company.

Samuel O. Hurst, one of the principals in the Emerson fire insurance case, which we reported two weeks ago, was charged at the Winnipeg police station last week with forgery. He passed a \$100 bill for \$25 on a retail boot and shoe merchant.

Answering a question in Toronto a few days ago as to the action to be taken by his government on the Linnell Act decision, Premier Roblin is reported to have said: "That is for the legislature of Manitoba to decide next session, and it is for the members to say whether or not the law shall be put into effect."

The new abattoir at Winnipeg in the Herman Kobler is largely interested and which will be under his management, is nearing completion, and in ten days will be ready for the construction work pretty well finished and killing will then commence. The abattoir is on the corner of the street near the C. P. R. crossing.

The International Correspondence Schools of Scranton, Pennsylvania, which has for some time maintained an office in Winnipeg, will open a new office at Brandon, with W. R. Finlay in charge. This one of the most successful of the technical schools operating on this continent.

The Hudson's Bay company is adding an oriental store to its retail store establishment at Winnipeg. The room is fitted up in its way, presenting in its true oriental style and should prove a great attraction to the ladies who do their shopping in the Hudson's Bay stores. Fin-

est grades of tea and other refreshments be served during a shopping hour to patrons of the stores. It is worth noticing in connection with the retail stores of the city, which that it is being pushed by Manager Taylor more energetically than ever this season, and many stores are thronged with customers during the busy hours of the day that they present the appearance of a busy one. One of the recent features of the retail advertising was a five page advertisement in the Daily Free Press, which was the largest single advertisement ever placed in any newspaper in America. The results were most satisfactory.

ASSINIBOIA.

S. V. Bray has again gone into the lumber business at Wolseley. He was fourteen years continuously in the business prior to 1886 at Wolseley.

ALBERTA.

F. A. Peel has opened a jewelry store at Strathcona.

Lescombe is greatly agitated over the question of incorporation as a town, and may vote on the question shortly.

An application is on foot at Pincher Creek for a flour mill at that point. Settlement in that district is increasing and the citizens of this shanty mill would pay.

The Hastings Exploration Company has acquired a very large tract of coal land in the Frank and Neil workings at present are near the head of MacInn creek, a small stream that empties into the Crow's Nest river at a point about one and half miles from Frank, and almost within the town limits of Blairmore.

Frank Sentinel, a coal coke oven here which have now been running for over a week have already turned out several carloads of first-class coke. The coal is used in the making of this is the slack or screenings that remain.

There has now been four drawings from these mines. The quality of the coke is equal to that of Ferris, and superior to any other now on the market. The first carload of this coke has gone for sale to the C. P. R. smelter at Trail, B. C.

General complaint comes from all parts of the district, says the Edmonton Bulletin, about the quality of the coal oil being shipped in there by the Imperial Oil Company of late.

The Bulletin says that the Strathcona complaining but all along the line. A great deal of it is simply the same old lighting oil.

Rumor has it that the staff has been subjected to the government. The dealers are doing what they can to have the matter remedied.

Leithbridge News: The annual meeting of the shareholders of the Alberta Coal and Coke Co. was held in London, England, when the report and accounts for the year ending June 30, 1900, were presented.

The aggregate coal shipped during the year, amounted to 77,656 tons, as compared with 70,000 tons in 1899.

The earnings of the company's coal, increased \$3,859, the gross returns having been \$170,485, as against \$119,139 in the preceding year.

After payment of the interest on the prior lien bonds, there remained a balance of \$8,325. This sum including a balance brought forward of \$21,225, makes \$29,550.

According to "The Alberta Railway Debenture Stock Act, 1885," the sum of \$29,550 was directed to be set apart from the proceeds of the sale of the Leithbridge-Dunmore railway and of old rails and rolling stock for the purpose of redeeming \$100,000 of "B" debenture stock at par, and the directors announce that the \$100,000 received has been so applied, thus reducing the outstanding "B" debenture stock to \$250,000.

In May last the sale of the rolling stock of the system (from the boundary to Great Falls) was announced, and the net proceeds of the sale were \$1,500,000. Of this sum \$28,575 has been applied in redemption of the prior lien debenture stock at 10 per cent premium, while the balance of \$1,471,425 is to be used in widening to the standard

gauge the remaining portion of the company's system, a distance of 61 miles. The progress of the operations of the Canadian Northwest Irrigation Company throughout the year have been satisfactory.

NORTHWESTERN ONTARIO.

H. A. Coulter is opening a general store at La Vallee in the Rainy River district.

J. H. Snider has purchased the clothing business of Joseph Armstrong at Norman.

The week ending Saturday last was one of the busiest ever known at Port William in the aggregate over three weeks thirty of the largest vessels on the lake were in and loaded. These took out in the aggregate over three million bushels of wheat.

Late T. B. Devaney.

To accompany his last engraving is from a photograph of the late T. B. Devaney, an eastern representative of W. R. Brock & Co., who sale dry goods merchants, Toronto, who died suddenly on the railway last at Wetaskiwin, on the Calgary and Edmonton branch of the C. P. R. Mr. Devaney was very well known to the travelling fraternity and retail dry goods trade of the west and was on one of his periodical visits to this town when death overtook him. He had been in good health and had no idea of meeting with such a sudden end. He went to bed on Thursday night

Railway and Traffic Matters.

C. M. Hayes has been appointed manager of the Grand Trunk Railway system.

The new Canadian Pacific Railway bridge across the Red River at Winnipeg will be completed by the first of January.

The wholesale merchants of Minneapolis presented Wm. Stitt with a course and \$500 on the occasion of his leaving Winnipeg to take up the work of his new C. P. R. appointment in Australia.

H. H. Hahn, the general superintendent of the C. P. R. has announced this week that traffic on the line between Hamilton and Gladstone would be covered by the latter end of the week.

The engineering department of the C. P. R. has plans prepared which have been approved by the management for a new depot to be built at Port Arthur, of about \$1,700,000. The building will be of Galva iron and will cost not less than \$200,000.

The working of the Grand Trunk Railway Company is greatly increased by the heavy stock and facilities as a result of the heavy traffic which it is now experiencing, and which is now being met by the arrival of an important feature of its latest equipment, which cost of which was \$1,700,000. The new engines will be of the heaviest type.

One of the Canadian Northern Railway men has stated on Monday that there still remains about 100,000 tons of iron ore to be mined on the mines of grading to be finished on the new road between Port Arthur and Port Hope and he expects that this work will take about two weeks time to finish.

There was some trouble between the Canadian Pacific Railway and the steam fitters employed in its shops at Winnipeg on Tuesday last, on the question of which the men were out on strike for a few hours. The trouble was over the hiring of new men by the company wanting to employ one to each journeyman, to which arrangement the men objected. The matter was amicably arranged.

Wm. Stitt, the newly appointed Australian agent of the Grand Trunk Railway, is being banquetted at the Imperial club this (Saturday) evening, by his business friends in this city.

Mr. Stitt has announced in railway circles here for many years, and his departure is sorely regretted by the business community, although his regret is tempered with satisfaction that a Winnipegger should receive so important an appointment. Mr. Stitt leaves for Australia next week.

The C. P. R. land sales for the month of November, ended on Saturday, amounted to 151,223.90 acres for \$12,862,914. This brings the total number of acres sold for the year of 1901 up to 698,223.90 acres, for which \$2,230,862,914 were received.

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WHEAT—Market nominal.

The local price for talon is 42 to 50 per pound.
WINNIEGA ROOF—The market is almost nominal. We quote a value at 45 to 45c per pound for best roof delivered here.

LIVE STOCK.

CATTLE—A few cattle have gone from this week to Montreal for export and a trainload of late arrivals is being made up here now for shipment on Monday. There will finish the export trade. Butchers, cattle are not plentiful and are wanted. Stockers are hardly mentioned in the fringe buyers will start out shortly to make contracts for spring delivery. Butchers are paying 3 1/2c per pound for best grades delivered here. Common stock is worth 25 to 30c.

SHEEP—The market is well supplied and prices are steady. Choice mutton sheep are worth 40c per pound weighed and lambs are worth 5c.

HOGS—Receipts are still improving and the market is steady. Our quotations this week are: Head checkers, 150 to 250 pounds, 65c per pound, lights and heavies, 6c.

MILK COWS—Only a very few milk cows are offering and the market ranges from \$30 to \$45 per head according to quality.

HORSES—As soon as snow falls there will be demand for horses for the bush, but in the meantime trade is light. Horses are scarce and very dear.

Western Business Items.

The amount of capital stock of The Ryan & Co. Limited, whose incorporation was notified in last week's Commercial 4 to be \$100,000, not \$100,000 as was stated.

The customs duties collected at the port of Winnipeg last month show a remarkable increase as compared with November, 1900. The figures are: Nov., 1901, \$28,250.31; Dec., 1900, \$67,301.80; an increase of \$31,051.05 or over 46 per cent.

At the Nelson custom house the collection during the month of November amounted to \$15,149.37. For the corresponding month of 1900 the collection was \$15,927.34, which shows a substantial increase in the amount of imports into the city over November last year.

Brown & Campbell, lumber brokers, Winnipeg, will open an office at 421 Main street, Winnipeg, this fall. If Campbell of this firm has returned from a visit to St. Louis, Minneapolis and other points south, where he has arranged with hardwood lumber dealers to represent them in this market.

During the month of November the Dominion inland revenue department collected the following duties at Winnipeg: Spirits, \$40,320.25; malt, \$2,200.50; tobacco, \$18,801.36; raw leaf tobacco, \$949.50; cigars, \$2,870.82; methylated spirits, \$22,771.71, making a total of \$65,784, as compared with \$38,622.01 during the same month last year.

The Winnipeg River Power Company Limited, will apply to the Manitoba legislature for a charter giving it power to develop water powers on Winnipeg river, to generate electricity and to furnish power to cities thereof. It will also ask permission to construct and operate a line of electric railway between the city of Winnipeg, the town of West Selkirk and points adjacent.

Weather and Crops.

The mild weather which prevailed throughout November gave place to fairly wintry weather the first of this week, but it soon turned mild again and the week closed with very mild December weather. A little light snow fell last week, but not enough for sleighing and the hope is that more snow will come to make sleighing. In northern districts freshening is going on actively yet, but in Manitoba threshing is practically finished. About 35 threshing outfits from Manitoba are now working at points in the territories between the Manitoba bound and Moose Jaw.

Lake Grain Freights.

Boats were offering at Port William this week to load wheat for Buffalo at 3 cents per bushel. Some boats that had been chartered earlier, how-

ever, got as high as 4 cents. There were more boats than there was water on the spot to load promptly. Some boats may winter at Port William and take on a cargo of wheat for storage, but most of them are expected to get away this week with cargoes. It is uncertain whether shipments by water will continue this week, though the weather is quite mild and favorable at the moment.

NEW WHOLESALE WAREHOUSE.

Walter Woods & Co., wholesale woodware, grocers' sundries, brushings, etc., of Hamilton, Ont., have leased the warehouse on Bannatyne street, east, Winnipeg, now occupied by J. Y. Griffin & Co., and will open with a stock of their goods in January. This firm began carrying a small

stock in Winnipeg about a year ago, of their more staple lines, and they have now decided to put in a full stock in Winnipeg. The business will be under the management of Geo. S. Jackson, their present western representative, who goes east shortly to arrange for stocking the new warehouse.

Raw Furs.

At the very opening of the raw fur season we would call the attention of shippers, buyers, exporters and retail shippers throughout the country to the possibility of loss which they incur in making shipments of skins to concerns sending them out with excessively high quotations—that is, quotations very much above what those receiving them ought to know are market values; they are particularly warned against concerns who devote a large amount of printed space to declarations of their honesty, integrity, reliability and general high moral character, giving as reference any and every bank in the United States, and then quoting prices about double actual values, and concerning may be regarded in about the same light, as certain individuals of long ago, yesterday and today who "for a precedent made long prayers" and then prey. We have before us a price current just issued for the present season which impresses upon us the necessity for calling attention to this matter; this price list quotes Northern, Eastern and Canada mink at \$3 to \$3.75; but, then, it has a charmingly arranged sliding scale of some 61 gradations running down to 15 cents, affording an excellent opportunity for making an average amounting in discounts skunk, for all good sections, including even Southern Illinois, Southern Indiana and Northern Kansas, etc., from \$1.25 to \$1.45, and even extreme Southern sections, \$1.30 to \$1.40, opossum, even the little, delicately-furred Southern skims, 50 to 60 cents; black bear, Northern and Northwestern, \$25 to \$35, and cubs and yearlings, \$15 to \$20; red fox, best Northern sections, \$3.50 to \$4; and ordinary sections, \$3 to \$4, but there, as in all other instances, the sliding scale of six points provides a minimum of 30 cents, making a greatly devalued chasm in the trader's interest between these extremes. It is unnecessary for us to go more into details in this price current, but we will state that the prices referred to are fair examples of the entire list.—See York Fur Trade Review.

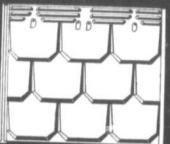
**FOR
THE ROOF**

*There's truest economy
in choosing*

"EASTLAKE"

**STEEL . . .
SHINGLES**

They last indefinitely.
Are fire, lightning, rust and leak-proof.
Fit together perfectly by means of their special patented side lock, can't possibly work apart.
"GALVANIZED "EASTLAKES" are heavily coated on both sides with all the galvanizing material that will adhere to them.
"PAINTED "EASTLAKES" are thoroughly covered on both sides with Sherwin-Williams best paint.
"Eastlakes" have been tested by years of service in all climates, everywhere giving thorough, lasting satisfaction.
Write and let us give you further information.



"EASTLAKE"

STEEL SHINGLES

TORONTO, CANADA.

THOS. J. LAM K. Selling Agent, 631 Bannatyne Ave., Winnipeg.

STON RUBBERS

**Arctic Sox
Moccasins
Felt Shoes**




Full stock of the best selling kinds of the above lines ready for immediate shipment. We can handle your rush orders quickly and satisfactorily.

ARTHUR CONGDON
Princess Street, Winnipeg.

Statistical Wheat Report.

WHEAT IN CANADA.

Stocks of wheat in Canada at principal points of accumulation are reported as follows:

Montreal	58,000
Toronto	8,000
Quebec, Can.	12,000
Leopold Harbor, Ont.	41,000
Kingston	25,000
Fort William, Port Arthur	25,000
Keweenaw	2,338,000
Winnipeg	1,875,000
Manitoba elevators	8,750,000

Total Nov. 23 11,917,000
Total previous week 11,038,000
Total a year ago 4,685,000

BREADSTREET'S REPORT OF STOCKS.

Total stocks in the United States and Canada, east of the Rocky Mountains, as reported by Breadstreet's Nov. 23, were 80,011,000 bushels, as against 74,470,000 bushels for the corresponding week.

Total stocks in the United States and Canada a year ago were 29,604,000 bushels, according to Breadstreet's report.

Stocks of wheat at Pacific coast ports on Nov. 1, were 6,235,000 bushels.

THE VISIBLE SUPPLY.

The Chicago visible supply statement of stocks in the United States and Canada, east of the Rocky Mountains for the week ended Nov. 20, was 32,380,000 bushels, being an increase of 3,484,000 bushels for the week. The visible supply on Nov. 23 was 32,380,000 bushels, two years ago was 22,178,000 bushels, three years ago 24,115,000 bushels, four years ago 24,583,000 bushels, five years ago 26,313,000 bushels.

STOCKS OF OATS AND CORN.

The visible supply of oats in the United States and Canada, east of the Rocky Mountains is 6,003,000 bushels, compared with 11,427,000 bushels a year ago. The visible supply of corn is 11,840,000 bushels, compared with 11,840,000 bushels a year ago, according to the Chicago statement.

WORLD'S WHEAT STOCKS.

Stocks of wheat in America and Europe and about for Europe Nov. 1, in each year for a series of years, were as follows—Breadstreet's report:

1901	130,690,000
1900	130,000,000
1899	128,000,000
1898	128,000,000
1897	111,000,000
1896	102,000,000
1895	117,000,000

WHEAT MOVEMENT.

The following table gives the receipts of wheat at the four principal United States spring wheat markets, from the beginning of the crop movements, Aug. 1, 1901, to date, compared with the same period of last year.

Minneapolis	2,357,249	2,357,249
Milwaukee	3,574,249	3,574,249
Duluth	2,574,249	2,574,249
Chicago	2,574,249	2,574,249

Total 10,110,108 72,283,072
Less following table gives the receipts of wheat at the four principal United States winter wheat markets, from the beginning of the crop movement, July 1, 1901, to date, compared with the same period of last year:

Toledo	6,901,809	6,901,809
St. Louis	1,150,148	1,150,148
Detroit	1,066,127	1,066,127
Kansas City	1,408,564	2,520,217
Total	35,798,728	46,441,478

Winnipeg Grain Inspection.

During the nine days ending November 30 there were inspected at Winnipeg and Emerson 3,097 cars of grain, comprising the following—
Wheat—No. 1 hard, 295 cars; No. 1 Northern, 1,068 cars; No. 2 northern, 1,374 cars; No. 3 northern, 40 cars; rejected, No. 1, 7 cars; No. 2, 5 cars; feed, 10 cars; No. grade, 49 cars; total, 2,882 cars.
Oats—No. 1 white, 1 car; No. 2 white, 115 cars; 2 mixed, 17 cars; rejected, 5 cars; feed, 45 cars; No. grade, 2 cars.
Barley—No. 3 extra, 0 car; No. 3, 13 cars; No. 1 car; No. 2 cars; feed, 2 cars.
Flax—No. 1 car; No. 2, 10 cars; rejected, 1 car.

A year ago the total number of cars inspected was 1,000, of which 73 graded No. 1 hard wheat.

Manitoba Wheat Stocks.

There were 1,008,025 bushels of wheat in store at Port William on Nov. 30. Receipts for the week were 1,300,000, and shipments, 1,785,000. A year ago stocks in store at Port William were 1,200,000 bushels. Two years ago there were 1,700,000 bushels in store at Port William, Port Arthur, and Fort William, and interior points are estimated approximately at 11,400,000 bushels, compared with 3,000,000 bushels a year ago, 7,600,000 bushels two years ago, and 4,300,000 bushels three years ago.

Grain and Milling Notes.

The Pillsbury-Washburn mill at Minneapolis has been enlarged to 16,000 barrels capacity.
On Wednesday December flax opened at \$1.35 at Duluth and advanced to \$1.38 before the close of the market.

The statement again comes from Rat Portage that a very large flour mill will be erected at the Keweenaw water power works near that place.

Four shipments eastward have been very heavy recently. Last week it is said that flour equal to half a million bushels of wheat was shipped east.

For the month of November there were 9,724 cars of wheat inspected at Winnipeg, besides 428 cars of oats, 51 cars of lupine and 49 cars of flax, of all of 10,272 cars.

Indian Head claims to have received more wheat lately recently than any other primary market in the West. Last Saturday the farmers marketed 28,000 bushels at that point.

Corn made a new high record at Chicago on Wednesday, May even selling at 64¢. The strength in oats and wheat, and the appearance of wintry weather, which will increase the farm consumption, were the factors in the advance.

Schwartz, Dupe & Company, one of the leading commission houses in Chicago since 1881, has decided to retire from business January 1. It has been as prominent in Wall street as in the grain market. The partners are rich and give up business to take their leisure.

Deliveries of oats in Edmonton were piled by the Hamilton car to the extent of 15,000 bushels a day for the whole of last week, and about 8,000 bushels a day in Strathcona.

James Hodd, of Stratford, Ontario, lately a member of the firm of Hodd & Cullen, makers of that place, has formed a partnership with Arthur Akinson, a well-known Winnipeg grain man, under the firm name of Hodd & Akinson. The firm will handle grain and flour here and sea office in room 242 grain exchange building.

The Montreal Trade Bulletin of last Friday says: A number of carots of Manitoba oats have been received, some of which have been made at 2 1/2¢ to 3¢. The quality of the crop which is very fine, but since this date to 5 1/2¢ has ruled. These oats weigh from 38 to 43 lbs. per bushel. The imperial bushel, which Quebec oats only range from 28 to 35 and 36 pounds.

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The town council of the same place have passed resolutions demanding a more liberal supply of cars to move the grain away. The resolutions assert that there has been a serious shortage at that place for some time, owing to the scarcity of cars, thereby causing serious loss to the business interests of the town.

On Monday it was reported from Montreal that six grain laden barges of the Montreal Forwarding Company were left-bound in Soulanges, etc. Every effort was being made to get them through to Montreal before another cold snap set in. Leaching canal other cold closed, but it is said that boats can get away on right if the weather keeps open for a time.

Grain Standards Board.

The standards board met at Winnipeg on Tuesday. There was very little to be done to correct a resolution that any wheat not fit to go with No. 3 northern, as now graded by the inspectors, should be graded as commercial grade No. 4 wheat at the discretion of the inspector.

A discussion next followed on oats. It was reported that frosted oats were being shipped from some sections in northern part of the Territories. It was resolved that: "Owing to the difference in the general character of oat grown this season in some districts of the Territories it is hereby resolved that such oats shall be graded as to follow: "No. 1 white Alberta oats shall be plump, clean and free from other grain, and weigh not less than 37 pounds per bushel.
"No. 2 white Alberta oats shall be plump, clean and reasonably free from other grain and weigh not less than 34 pounds per bushel."

The Grain Movement.

The grain movement from country points continued very heavy. Inspection returns showed that

541 cars were handled on Monday of this week, 406 on Tuesday, 660 on Wednesday and 334 on Thursday. The railways have been straining every nerve to get the wheat forward to lake ports to load boats that were waiting at the ports for the start. The regular lake insurance term expired on Dec. 1 and it is not likely that there will be any shipments by water after this week. Shippers here who were spoken to yesterday stated that all their shipments had gone forward and they were not making calculations concerning shipping. Possibly, however, if the weather improves, some further water shipments may be made from the coast.

With very mild weather and Fort William harbor is still open, and free from ice. Navigation between the elevators practically empty at our lake ports, as the boats have been taken away from the coast as fast as they have been delivered by the railways. This is a very favorable feature as far as it goes, as it will provide storage room for wheat and enable the railways to keep most country markets open so long as there is any elevator space at Fort William. As soon as these elevators are filled up, after the close of navigation, there is a prospect of a serious blockade at country points, so fast that the railways have not been able to adjust to the situation. Blockades have occurred at a number of country points, the primary elevator having been filled and farmers were obliged to stop delivering. It will not take long after this to see navigation to fill up our lake port elevators, and then the question will come: Where can the wheat be stored. The quantity of wheat that can be hauled all rail to the Atlantic elevators will not be sufficient to keep markets open. The railways have not been able to keep all country markets open with the short haul to Lake Superior ports, and when the elevator space at these ports is full and the long haul all rail to the seaboard is the only available way of disposing of the grain, the prospect is that many more country markets will become congested.

Winnipeg Prices a Year Ago.
Following were Winnipeg prices this date last year:
In store—Cash No. 1, hard closed at 69¢ in store Fort William
Four-Jobbing price per sack: Patent, 82 1/2¢; best buyers, 81 1/2¢.
Miscellaneous—Hired, 92 1/2¢ per ton; shorts, 91 1/2¢ per ton.
Oats—Carlots on track, 30¢/35¢ according to quality.
Barley—34¢ per bushel for cars on track; 34¢ per bushel for cars of feed grades; truck making barley, 38¢/40¢.
Corn—In carlots, 40¢/45¢ per bushel of 56 lbs.
Butter—Dairy, 12 1/2¢ per lb.; creamery, 20¢ per lb. at the factories.
Cheese—9¢/10 1/2¢ in a jobbing way.
Lugs—No. 1 for Manitoba fresh, less expressage.
Potatoes—New, per bushel, 40¢.
Flour—36¢ for city dressed; country, 46¢ per lb.
Country—Dressed chicken, 76¢; ducks, dressed, 82¢; geese, 80¢; turkeys, dressed, 11¢.
Game—Wild ducks, 25¢ 6¢ per pair; rabbits, 8¢ each.
Hides—6 1/2¢ for frozen stock, less 5 lbs. tax.
Wool—80¢/85¢ for unwashed fleece.
Haled Hay—\$7.00/7.50 per ton on cars.
Haled Cattle, 25¢/30¢; sheep, 46¢/48¢; hogs, 5¢.

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Barley—34¢ per bushel for cars on track; 34¢ per bushel for cars of feed grades; truck making barley, 38¢/40¢.
Corn—In carlots, 40¢/45¢ per bushel of 56 lbs.
Butter—Dairy, 12 1/2¢ per lb.; creamery, 20¢ per lb. at the factories.
Cheese—9¢/10 1/2¢ in a jobbing way.
Lugs—No. 1 for Manitoba fresh, less expressage.
Potatoes—New, per bushel, 40¢.
Flour—36¢ for city dressed; country, 46¢ per lb.
Country—Dressed chicken, 76¢; ducks, dressed, 82¢; geese, 80¢; turkeys, dressed, 11¢.
Game—Wild ducks, 25¢ 6¢ per pair; rabbits, 8¢ each.
Hides—6 1/2¢ for frozen stock, less 5 lbs. tax.
Wool—80¢/85¢ for unwashed fleece.
Haled Hay—\$7.00/7.50 per ton on cars.
Haled Cattle, 25¢/30¢; sheep, 46¢/48¢; hogs, 5¢.

Winnipeg Grain Inspection.
During the nine days ending November 30 there were inspected at Winnipeg and Emerson 3,097 cars of grain, comprising the following—
Wheat—No. 1 hard, 295 cars; No. 1 Northern, 1,068 cars; No. 2 northern, 1,374 cars; No. 3 northern, 40 cars; rejected, No. 1, 7 cars; No. 2, 5 cars; feed, 10 cars; No. grade, 49 cars; total, 2,882 cars.
Oats—No. 1 white, 1 car; No. 2 white, 115 cars; 2 mixed, 17 cars; rejected, 5 cars; feed, 45 cars; No. grade, 2 cars.
Barley—No. 3 extra, 0 car; No. 3, 13 cars; No. 1 car; No. 2 cars; feed, 2 cars.
Flax—No. 1 car; No. 2, 10 cars; rejected, 1 car.

A year ago the total number of cars inspected was 1,000, of which 73 graded No. 1 hard wheat.

Manitoba Wheat Stocks.
There were 1,008,025 bushels of wheat in store at Port William on Nov. 30. Receipts for the week were 1,300,000, and shipments, 1,785,000. A year ago stocks in store at Port William were 1,200,000 bushels. Two years ago there were 1,700,000 bushels in store at Port William, Port Arthur, and Fort William, and interior points are estimated approximately at 11,400,000 bushels, compared with 3,000,000 bushels a year ago, 7,600,000 bushels two years ago, and 4,300,000 bushels three years ago.

The grain movement from country points continued very heavy. Inspection returns showed that

541 cars were handled on Monday of this week, 406 on Tuesday, 660 on Wednesday and 334 on Thursday. The railways have been straining every nerve to get the wheat forward to lake ports to load boats that were waiting at the ports for the start. The regular lake insurance term expired on Dec. 1 and it is not likely that there will be any shipments by water after this week. Shippers here who were spoken to yesterday stated that all their shipments had gone forward and they were not making calculations concerning shipping. Possibly, however, if the weather improves, some further water shipments may be made from the coast.

With very mild weather and Fort William harbor is still open, and free from ice. Navigation between the elevators practically empty at our lake ports, as the boats have been taken away from the coast as fast as they have been delivered by the railways. This is a very favorable feature as far as it goes, as it will provide storage room for wheat and enable the railways to keep most country markets open so long as there is any elevator space at Fort William. As soon as these elevators are filled up, after the close of navigation, there is a prospect of a serious blockade at country points, so fast that the railways have not been able to adjust to the situation. Blockades have occurred at a number of country points, the primary elevator having been filled and farmers were obliged to stop delivering. It will not take long after this to see navigation to fill up our lake port elevators, and then the question will come: Where can the wheat be stored. The quantity of wheat that can be hauled all rail to the Atlantic elevators will not be sufficient to keep markets open. The railways have not been able to keep all country markets open with the short haul to Lake Superior ports, and when the elevator space at these ports is full and the long haul all rail to the seaboard is the only available way of disposing of the grain, the prospect is that many more country markets will become congested.

Winnipeg Prices a Year Ago.
Following were Winnipeg prices this date last year:
In store—Cash No. 1, hard closed at 69¢ in store Fort William
Four-Jobbing price per sack: Patent, 82 1/2¢; best buyers, 81 1/2¢.
Miscellaneous—Hired, 92 1/2¢ per ton; shorts, 91 1/2¢ per ton.
Oats—Carlots on track, 30¢/35¢ according to quality.
Barley—34¢ per bushel for cars on track; 34¢ per bushel for cars of feed grades; truck making barley, 38¢/40¢.
Corn—In carlots, 40¢/45¢ per bushel of 56 lbs.
Butter—Dairy, 12 1/2¢ per lb.; creamery, 20¢ per lb. at the factories.
Cheese—9¢/10 1/2¢ in a jobbing way.
Lugs—No. 1 for Manitoba fresh, less expressage.
Potatoes—New, per bushel, 40¢.
Flour—36¢ for city dressed; country, 46¢ per lb.
Country—Dressed chicken, 76¢; ducks, dressed, 82¢; geese, 80¢; turkeys, dressed, 11¢.
Game—Wild ducks, 25¢ 6¢ per pair; rabbits, 8¢ each.
Hides—6 1/2¢ for frozen stock, less 5 lbs. tax.
Wool—80¢/85¢ for unwashed fleece.
Haled Hay—\$7.00/7.50 per ton on cars.
Haled Cattle, 25¢/30¢; sheep, 46¢/48¢; hogs, 5¢.

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WINNIPEG GRAIN AND PRODUCE EXCHANGE

WM MARTIN, President.
C. A. YOUNG, Vice-President.
CHAS. N. BELL, Secy-Treas.

JAS. CARRUTHERS & CO. GRAIN EXPORTERS

MONTREAL TORONTO WINNIPEG

H. D. METCALFE GRAIN EXPORTER

236 GRAIN EXCHANGE WINNIPEG 12 STOCK EXCHANGE MONTREAL

Direct connection with European markets.

THE WINNIPEG ELEVATOR CO. LIMITED GRAIN EXPORTERS OFFICE: GRAIN EXCHANGE, WINNIPEG.

ROBT. MUIR & CO. GRAIN DEALERS AND MILLERS SHIPPERS OF WHEAT, OATS, BARLEY, RYE, FLOUR, BEAN, SHORTS, CHOP.

Buy or sell on commission. Before buying or selling grain in our lots write us for quotations. Advances made on consignments. Licensed and bonded.

WINNIPEG, MAN.

WHEAT ASK FOR PRICES BEFORE SELLING

All grades handled on commission. We make liberal advances on car lot shipments, at best prices and make prompt returns.

THOMPSON, SONS & CO. GRAIN COMMISSION MERCHANTS WINNIPEG

Licensed and Bonded under Manitoba Grain Act.

**McClary's Famous
Hot Air Blast Heaters**



This stove has been constructed especially for the Trade of Manitoba, the Northwest Territories and British Columbia.

By the arrangement of the Air Inlet at the top of stove and the position of smoke-pipe collar and damper, smoke is made to pass through the fire and be consumed.

A ventilator in the top inlet keeps gas from accumulating. The air passing at the top being first heated brings about the most perfect combustion possible, as it supplies a fresh discharge of oxygen at the very point of combustion. The amount permitted to go through the fire can be accurately regulated by the Air Inlet.

The down draught in this heater warms the floor, where the heat is most needed, and in this respect it is superior to a base-burner. It practically consumes its own smoke.

Is supplied with Nickelled Pancy Swing Top, Air-Tight Screw Damper, Direct and Indirect Drafts.

A Powerful Heater and a Great Saver of Fuel

Descriptive Pamphlet and prices to the trade sent on application.

THE McCLARY MANUF'G CO.
183-185-187 Bannatyne Ave. E., Winnipeg

London Toronto Montreal Vancouver St. John, N.B.

**BURN HARD, SOFT
OR SOURIS COAL**

**THE W. E. SANFORD
MF'G CO., LTD.**

HAMILTON, ONT.

Wholesale
Clothing Manufacturers

Offices and sample rooms in the Sanford block, Winnipeg, corner of Princess and Bannatyne streets, where a complete set of samples can always be seen.

Western representatives—H. Kite, W. Dunlop, Geo. Shaw, A. McAllister.

FRANK LIGHTCAP

DEALER IN

**HIDES PELTS, WOOL,
SENEG. Etc.**

EXPORTER OF

NORTHERN FURS

Highest prices paid for consignments and returns made promptly.

Write for circulars containing market reports and full quotations.

172-174 KING ST., WINNIPEG
P. O. Box 484.

**JAS. McCREADY & CO.
LIMITED**

WHOLESALE . . .

**Boot and Shoe
Manufacturers**

MONTREAL, QUE
W. WILLIAMS, Agent.

**Winter
Overcoats**



We have a large and well assorted stock of FALL and WINTER OVERCOATS, READY-MADE CLOTHING, GENTS' FURNISHINGS, and SMALL WARE. When in the city call and see our goods. They will satisfy you. Mail orders given prompt attention.

EASTERN CLOTHING HOUSE

J. GENNER, Prop.

223 Alexander Ave. - Winnipeg

**The W. H. Malkin Co.
LIMITED.**

**Importers and
Wholesale Grocers**

CONSIGNMENTS OF DAIRY BUTTER SOLICITED, HIGHEST PRICES REALIZED, PROMPT RETURNS MADE.

137 Water St., - VANCOUVER, B.C.

T & B PLUG
AND
CUT
TOBACCO

Try the new four. They are giving entire satisfaction. Pays the retailer a handsome profit.

THE GEO. E. TUCKETT & SON CO., LTD.
HAMILTON

TEES & PERSSE, Agents, Winnipeg.

SPECIALLY MADE FOR FAMILY USE.

**OGILVIE'S
FLOUR**

ALWAYS ASK FOR OGILVIE'S.

Assurance in force over - \$30,000,000
Assets - - - - - 5,500,000
Annual Income - - - - - 1,200,000

"A policy holder feels himself a subject for the most sincere congratulations when he sees that his insurance is carried at a lower cost to himself than it could be carried in any other company, and that the institution in which he has laid up provision for his family exceeds all others in liberality of its dealings with its Policy Holders."

**The Mutual Life ASSURANCE CO.
OF CANADA**

Head Office, Waterloo, is THE COMPANY above referred to.

P. D. McKINNON, Prov. Manager, Winnipeg

J. S. LANGLOIS & CO.

Manufacturers of High-Class, Fine and Medium Grade

BOOTS and SHOES

156 Charest Street

QUEBEC

Our representative for Manitoba, the Territories and British Columbia is Mr. J. H. GLASS, who will call upon you in due time.



Souvenir Hot Blast

STEEL AIR-TIGHT STOVES

Of all varieties and price. Examine the asphalt of our Coal Hot Blast.

Dealers who wish to control the Stove trade can undoubtedly do so with these lines. Write us.

The Gurney Stove & Range Co. Ltd.

WINNIPEG

A. CARRUTHERS & CO.

Dealers and Exporters of

Hides, Wool, Sheepskins, Tallow, Seneca Root and Raw Furs

Liberal advances made on shipments against Bill Lading. Wool Sacks, Hide Ropes and Tags furnished on application.

Office and Warehouse: 120-122 King St. WINNIPEG, MAN.

Wholesale

We supply all cut of town merchants with a full line of

Jewellery

at wholesale prices. Write for particulars.

D. R. DINGWALL Ltd.
424 and 584 Main St., Winnipeg.
Sign of the Street Clock.

Excelsior Cement

Makes the strongest and most desirable walls and floors for buildings. Full descriptions.

Manitoba No. 1 Hard Wall Plaster—Up-to-date Plaster for finishing walls. Made in Manitoba by

THE MANITOBA UNION MINING CO. Ltd.

Office—214 Grain Exchange, Winnipeg

Everything for Power

WINNIPEG MACHINERY & SUPPLY CO.
Wholesale Dealers

The Laurie Engine Co., Montreal Engines, etc., Olds Motor Works, Gasoline Engines for all purposes; The Hamilton Iron Tool Co., Iron-working Tools; Cowan & Co., Woodworking Machinery; The Ohio Pump Co., Canton, Ohio, "Ohio" Steam Pumps, for all purposes; Four Mills



and Elevator Machinery and Supplies; Saw Mill Machinery; Chisholm, Boyd & White Co., Boyd's Patent Brick-making Machinery; The United Electric Co., Toronto; Electrical Motors, Dynamos, and Supplies; Shafting, Pulleys and all Accessories.

Second Hand Machinery Bought, Sold or Exchanged.

WRITE US **179 Notre Dame Street East, Winnipeg, Man.**

JOHN W. PECK & CO.
MONTREAL WINNIPEG
VANCOUVER

Manufacturers of

Clorhing Fur's Shirts

Dealers in
Men's Furnishings, Hats, Caps

Wholesale

Fancy Goods

Toys, China, Smallwares, Perfumes, Toilet Soaps and Musical Instruments

All lines shown by our Representatives, now in stock.

Letter orders receive prompt attention.

J. L. NEIKLE & CO.

Port Arthur, Canada



Just to Hand

1 Car fresh caught British Columbia Salmon, also 1 car Lake Winnipeg Whitefish. To arrive shortly, 1 car Lake Superior Herrings, 1 car of fresh Salt Water Fish, 1 car Flinnan Haddies and 1 car Ontario Turkeys.

PERSONS WANTED.

W. J. GUEST Wholesale Fish, Game, Poultry, Etc
603 Main St. Winnipeg

Souris Coal

The best and cheapest fuel in the market.

Shipped direct from mines at Roche Perce to all points in Manitoba and the Territories.

Souris Coal Mining Co. Ltd.

Winnipeg Office

P.O. Box 744. **447 MAIN ST.**

HARRY LEADLAY ALLISON LEADLAY

H. & A. LEADLAY

Successors to
Toronto Hide & Wool Co.

DEALERS IN

HIDES, WOOL, SHEEP SKINS, TALLOW AND RAW FURS

Highest Market Prices Paid. Consignments Solicited.

298 Ross St. Winnipeg, Man.

WANTED—SEVERAL PERSONS OF character and good reputation in each state (one in this county required) to represent and advertise our established wealthy business house of solid financial standing. Salary \$1800 weekly, with expenses additional, all payable in cash each Wednesday direct from head office. Horse and carriage furnished, when necessary. References. Enclose self-addressed stamped envelope. Manager, 310 Caxton Building, Chicago.

CURLERS' BROOMS

Ask your dealer or write direct for the

Manufactured by E. H. BRIGGS & CO., McDermott avenue, Winnipeg.

SEVEN PAPER MACHINES NOW RUNNING

We are therefor ready to book orders for

News, Tissues, Heavy Wrappings

Writings, Litho, Nos. 1, 2 and 3 Book, Bristol Board, Cover Papers and Woodboard

THE E. B. EDDY CO. LIMITED

Hull, Montreal, Toronto, Quebec, Ottawa, Hamilton, Kingston, London St. John, N.B., Halifax, Vancouver, Victoria, Vancouver

"Insurance Costs Nothing"

Halifax, N. S., Feb. 11th, 1901.
North American Life Assurance Co., Toronto, Ont.

Gentlemen—I am in receipt to-day of your cheque for \$1,140.39 in payment of the surrender value of my policy in your company. I took out this policy in 1881 for \$1000 upon the 10 year Endowment. Sent. To-day the 10 Year Period Plan. I have repaid for premiums, and in addition there money, so that my insurance for the past ten years not only cost me nothing, but I am \$100.39 better off on account of having taken out the policy. Had I died during the ten years my estate would have received \$1000, the face of the policy.

Yours very truly,
E. G. SHANNON.

Intending insurers who would like, ten years hence, to be in the same position as Mr. Shannon is, this year, should inquire in a company whose approximate and whose landmarks are solid, stable, and progress.

For particulars write to
WM. McBRIDE,
Manager, Box 1236, Winnipeg.

Tired of being obliged to stand daily in the crowded trolleys, a business man called at the office of the company one day and expressed his sentiments in plain and vigorous terms. "Now are you, that you come here and talk to us like that?" asked one of the officers of the corporation. "Are you a stockholder?" "No, sir!" answered. "I'm one of the strapholders!"—"Youth's Companion.

IMPOSSIBLE

This word just suits the occasion to a DOT. As I am doing a brisk city trade, I feel assured that many merchants in the towns and villages are in need of goods.

As I have only four travellers on the road, it is quite IMPOSSIBLE for them to be everywhere at the same time.

A POINTER

Merchants, if you will only let me know through mail just what you require in my line your orders will be promptly filled. Write early and secure best lines.

Yours truly,

THOS. CLEARIHUE

Glove Manufacturer.

285 Market street. P. O. Box 272. Winnipeg.

Gloves Mitts Moccasins Socks

The Tribune, Nov. 27.

IMPORTANT

I was questioned today as to when the great sacrifice Glove and Mitt Sale would start.

All interested will find my reply in the next issue of this paper.

THOS. CLEARIHUE

P. S.—It will be a pleasant surprise for merchants holding large stocks in my line.

Free Press, Nov. 27.

The Glove Question

As to when the Great Sacrifice Glove and Mitt Sale would start.

Answer

Never, as far as Clearihue is concerned.

Why?

Because I'd consider it an injustice to my customers, who placed their orders with me early in the season, should I sacrifice this stock it would mean that every glove dealer who bought heavily early in the season would have to sell their goods at cost and less to compete. No, gentle, Clearihue will not demoralize the glove trade. Should any glove dealer wish to interview me on this question, call at my warehouse, No. 285 Market street, where they will find Clearihue's prices in Gloves, Mitts, Moccasins and Socks right.

THOS. CLEARIHUE

ARTHUR E. CLEARIHUE, Manager, Winnipeg.

285 Market Street, P. O. Box 272.

Free Press, Nov. 28.

The Last Kick!

Although very much against my will, am forced again to write on that GLOVE QUESTION. Some of my friends seem very much interested in the matter, and no doubt would like particulars—SO HERE THEY ARE.

After a three weeks' trip arrived in the city on the afternoon of the 9th. In the evening held the Hall stock was for sale Monday morning examined stock; Monday afternoon tendered for same and short-notice was advised of its acceptance. Tuesday Hall & Co. took stock; Wednesday transferred it to my warehouse; Thursday checked invoices, and as the goods were bought SPOT CASH, I handed J. Hall & Co. on Friday morning my accepted cheque on Bank of Montreal in payment of same.

Now, gentle, this is the matter in a nutshell, and I am pleased to say goods turned out very satisfactory, and are now on sale at my warehouse, 285 Market street.

P. S.—Come early to secure a GOOD ASSORTMENT.

THOS. CLEARIHUE

(Glove Manufacturer

Brockville, Ont.)

Winnipeg Depot:

285 Market Street.

The Telegram, Nov. 28.

Quick Time!

Arrived yesterday per fast freight
Twenty four Parcels

Gloves and Mitts

And will be opened for inspection this morning. First come first served.

THOS. CLEARIHUE

Glove Manufacturer

BROCKVILLE, Ont.

Winnipeg Depot:
285 Market Street

Clearihue's

Gloves and Mitts are used by all nationalities, consequently I have to advertise in many languages.

I have now on hand between 300 and 400 lines of Men's Mitts, Moccasins and Socks, the largest and best assortment in the trade—in fact a stock to suit the most fastidious, and now open for inspection at my warerooms, 285 Market St.

Call early and secure best lines.

ARTHUR E. CLEARIHUE, Manager, Winnipeg

THOS. CLEARIHUE,

Glove Manufacturer, Brockville, Ont.

P. S.—Fresh Goods arriving weekly.

GANTS

MITAINES

Aux Marchands de Detail dans l'Ouest d'Ontario, Manitoba, les Territoires du Nord Ouest et la Colombie Anglaise.

Messieurs:

Les commandes qui nous ont été adressées ont été considérables cette année, que malgré le travail énorme de notre manufacture de Brockville, Ont., nous n'avons pu répondre aussi promptement que nous l'aurions voulu à notre clientèle et au public. Pour faire face à toutes les éventualités nous avons autorisé l'achat de l'assortiment complet de James Hall et Cie de Winnipeg; cet assortiment se monte à dix mille paires (\$10,000.00) et nous permettra de répondre immédiatement aux commandes.

Espérant que vous nous continuerez votre clientèle et en vous remerciant pour votre encouragement par le passé, je demeure,

Bien respectueusement,

THOS. CLEARIHUE.

ARTHUR E. CLEARIHUE,

Gérant, Winnipeg.

Boite de Poste 272. 285 rue Market.

MOCASSINS

CHAUSSONS

Le Manitoba, Nov. 28.

Glofar

Vetlingar

Til sæðisölu verzlunarmanna í Vestur Ontario, Manitoba, Northwest Territories og British Columbia.

Kæru herrar,—Vegna mikillar eftirskónar eftir vörum mínum um þetta leyti árs og jafnvel þó verk taði mitt hafi hliðit áfram svo sem mest mátti verða, þá hef ég þó ekki getað fyllt þótt þóttan viðskiftamanna mína og vænt ána yfir höfuð, eins fljótt og ég hefði óskað. Til þess að fyrirbyggja taðir eftirléðis, hef ég í dag keyptallari vörulögðir James Hall & Co í Winnipeg er nema yfir (\$10,000) tíu þúsund dollorum, svo nú er ég betur fær um að afgreidda pantanir fljótlega.

Treytandi því að viðskifti yðar við mig haldi áfram, og með þakklæti fyrir undanfarnandi viðskifti, er ég

Yðar með virðingu,

THOS. CLEARIHUE.

ARTHUR E. CLEARIHUE,

Ráðsmaður, Winnipeg.

286 Market St. P. O. Box 272.

Moccasins

Sokkar

Logberg of Nov. 28.

TILL

Minuthandlarne in Vestr Ontario, Manitoba, Nordvest Territorien and British Columbia.

Ánde Herra!

Með andledning af den stora efterfrágan på mina varor denna sísing (auktaut min fabrikk í Brockville, Ont., anstríngt til sín yttersta för mig) har jag varit urständallt att fylla behöfvet af mina kunder och handeln i allmänhet sísing jag skulle önskat. Att förebygga drísmál i framtiden, har jag i dag inköpt hela lagret af James Hall & Co. í Winnipeg uppgående till öfver Tio Tusen Doll. (\$10,000.00), och är nu í stánd att fylla alla ordrer prompt.

Förhoppande på fortsittande af våra förra affärsvíndelar, förbehvar jag Med största háigaktning,

THOS. CLEARIHUE.

ARTHUR E. CLEARIHUE,

Manager, Winnipeg.

P. O. Box 272. 285 Market St. Canada of Nov. 28.

Gloves

Mitts

An die Kaufleute i West Ontario, Manitoba, N. B. Territorien u. British Columbia.

Werte Herren:

Unföge der großen Nachfrage für meine Waren in dieser Saison (und obgleich meine Fabrik in Brockville, Ontario, bis auf augerliche geordnet) bin ich nicht imstande gewesen, meine Kunden und den Handel zu befriedigen, wie ich es hätte thun mögen. Um Verhütung in Zukunft zu verhüten habe ich heute das ganze Lager von James Hall & Co. in Winnipeg, im Betrage von über \$10,000 gefüllt und werde deshalb imstande sein, alle Bestellungen zu prompt und genau zu erfüllen.

In der Erwartung, dass Sie meinen ferneren Aufträgen bereit zu werden und für das bisher gediegene Vertrauen dankend, erwidere ich Ihnen

THOS. CLEARIHUE.

ARTHUR E. CLEARIHUE,

Manager, WINNIPEG,

285 Market St., P. O. 272.

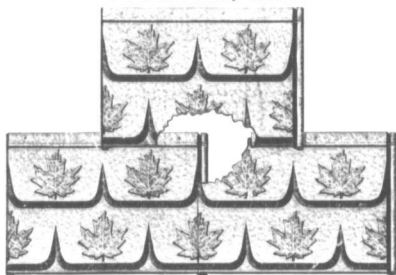
Moccasins

Socks

Der Nordwesten of Nov. 28.

METAL SHINGLE AND SIDING CO. Ltd.

PRESTON, ONT.



SAFE LOCK SHINGLES. This cut shows the locking device on all four sides.

MANUFACTURERS OF

**SAFE LOCK SHINGLES
METALLIC CEILINGS
METAL SIDING, &c.**

For prices and full particulars apply to

W. G. McMAHON, 246 McDermott St., Winnipeg



There is Art in Cigar Making



Which it is safe to say is altogether above and beyond the conception and resources of the average Cigar Maker. In order to make a good Cigar you must have something else besides good tobacco, you must have the highest degree of expert workmanship or the Cigars will prove a failure. In the making of

**"Flor de Tom Lee"
"El Tierra" "Lee's Premier"
"Alhambra," &c.**

there are brought into play the equipment and resources of the largest factory in Western Canada. They are made by Cubans who know how to make a perfect Cigar.

Ask your dealer for them. If he don't keep them, write us.

WESTERN CIGAR FACTORY

"The Home of Good Cigars"

THOS. LEE, Prop.

713-725 Main Street

LEADING COMMERCIAL HOTELS

WINNIPEG

HOTEL LELAND

Headquarters for commercial men.
CITY HAL' SQUARE.

DRYDEN, ONT.

DRYDEN HOTEL

A. B. HUTCHINSON, Prop.
Headquarters for commercial and ming men and the general public.

RAPID CITY

QUEEN'S HOTEL

THOR. EVOY, Prop.
Headquarters for commercial travelers. Free bus meets all trains.

BIRTLÉ

ROSSIN HOUSE

B. FENWICK, Prop.
Good accommodation; telephone connection with the station; sample rooms; inside closet. Livery in connection.

YORKTON

BALMORAL HOUSE

McDUGALL BROS., Props.
Good sample rooms and every accommodation for the general public. Heated by furnace and lighted by acetylene gas.

TREHERNE

LELAND HOTEL

W. F. LEE, Prop.
First-class accommodation for commercial travelers.

GLENBORO

QUEEN'S HOTEL

M. E. NEVINS, Prop.
Best hotel on the Glesboro branch. Three large and first-class sample rooms.

NAPINKA

HOTEL LELAND

B. HALLONQUIST, Prop.
First-class in every department. Sample rooms. Every convenience for the traveling public. Opposite C. P. R. depot.

DELORAINÉ

PALACE HOTEL

LAIRD & McGARVEY, Props.
New building, new furnishings, furnace heating, acetylene gas. First-class. Large sample rooms.

MACGREGOR, MAN.

THE STANLEY HOUSE

E. WATSON, Prop.
First-class accommodation for travelers. Commodious sample rooms. Livery and feed stable in connection. All kinds of teaming attended to.

ELKHORN

HOTEL MANITOBA

W. J. DIXON, Prop.
New building; new furnishings; furnace heating, acetylene gas. First-class. Large sample rooms.

FLEMING

WINDSOR HOTEL

W. GEO. CLEVERLY, Prop.
New management. Rates \$1.25. Renovated and refurnished. Commodious sample rooms. Heated by hot air. Livery and feed stable in connection. Inside closet.

ROSTHERN

OCCIDENTAL HOTEL

H. A. McEWEN, Prop.
New home. Up-to-date appointments.

PRINCE ALBERT

PRINCE ALBERT HOTEL

DAVID FOLLOCK, Prop.
First-class accommodation. Good sample rooms for commercial men. Has meets all trains.

RED DEER, ALTA.

ALBERTA HOTEL

BEATTY & BRINDLER, Props.
C and H dining hall, good sample rooms and every accommodation for commercial travelers and the general public.

WETASKIWIN, ALTA.

CRITERION HOTEL

F. M. HAMILTON, Proprietor.
New buildings, newly furnished, hot and cold baths, heated by furnace and lighted with gas; good sample rooms.

STRATHCONA

STRATHCONA HOUSE

W. H. SHEPPARD, Prop.
First-class. Opposite depot.

EDMONTON

ALBERTA HOTEL

JACKSON & GRIERSON, Proprietors.
Sample rooms. Free bus. Livery in connection.

MACLEOD

MACLEOD HOTEL

THOR. WILTON, Prop.
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