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NOV. 15, 1898.

VOLUME 3, NUMBER 1.

WHOLE NUMBER 14.

The Philatelic Messenger

A MONTHLY JOURNAL FOR STAMP COLLECTORS

Matthew R. Knight, :: :: :: :: :: :: Editor and Publisher.
BOIESTOWN, NEW BRUNSWICK, CANADA.

IMPORTANT NOTICE.

This is the last number of the Messenger which will be sent to subscribers who are in arrears. If this paragraph is marked with a blue pencil, your subscription has run out, and a prompt renewal will be thankfully received. Remember that back numbers cannot be supplied at subscription rates.

UNSOLICITED TESTIMONIALS FROM OUR ADVERTISERS.

The returns from my ad. in the P. M. of July 15 were very satisfactory.—R. G. HARMON.

Have had more answers from your paper than any other we have used so far.—LUCAS STAMP COMPANY.

Am highly pleased with returns from our ads. in the MESSENGER. Answers are coming in every day.—J. O. WATERS.

As an advertising medium your paper is not excelled. It is the first philatelic magazine we have advertised in that gave us good results from the first number.—STAR STAMP COMPANY.

And many others.

**THE 10 PAGE PRICE LIST
OF MESSRS. WILLIAMS &
COMPANY, OF LIMA, PERU,
WILL BE FOUND IN THIS
NUMBER.**

EXTRAORDINARY BARGAINS

IN OUR

PREMIUM LIST FOR 1899.

Old or new subscribers remitting **only 28 cents** in stamps or silver will receive:

1. The PHILATELIC MESSENGER for one year, worth 15 cents;
2. An exchange notice of 30 words, including address, worth 15 cents; and
3. One of the following premiums, worth from 15 cents to \$1.95.

LIST OF PREMIUMS. Catalogue value.

No.	Description	Catalogue value.
1.	Barbados, 1874-82, set of 5 . . .	\$0 26
2.	Canada, 1897, Jubilee, set of 4 . . .	—
3.	*Canada, 1897, Jubilee, 8c.	—
4.	*Canada, 1897, Jubilee, 10c.	15
5.	Cape of Good Hope, 1885, 5sh.	25
6.	Cape of Good Hope, 1893, 1sh.	50
7.	*Confederate States, 1863, 2c.	35
8.	*Ceylon, reg. env., 1885, 12c.	25
9.	Greece, 1802-82, set of 10	43
10.	Guanacaste, 1890 (sm. s.), set of 5	70
11.	Guatemala, 1887-95, set of 6	28
12.	Japan, 1876-92, 5r.-1y., set of 13	26
13.	Japan, 1896, Memorial, set of 4	30
14.	Mexico, 1895, 1-20c., set of 9	34
15.	Mount Athos, 1876, 10pa. (822).	50
16.	Mount Athos, 1876, 1pi. (824).	50
17.	Newfoundland, 1887-92, set of 6	24
18.	*Newfoundland, 1897, set of 3	26
19.	*Newfoundland, 1898, set of 5	—
20.	North Borneo, 1887-92, set of 9	43
21.	*Switzerland, 1881, set of 9	36
22.	Tunis, 1888-93, 1-40c., set of 7	31
23.	Turkey, 1871-93, set of 12	30
24.	*U. S., env., 1875, 1c. blue (1478)	75
25.	*U. S., env., 1883, 4c. green (1494)	30
26.	*U. S., env., 1883, 4c. green (1496)	30
27.	100 varieties foreign, good value	—
28.	Ecuador, revs. used post., set of 8	1 95

* means unused. Subscribers outside of Canada, United States and Newfoundland must remit 12 cents extra. Canadian subscribers will please remit by postal note or silver if possible; all others in well centred current unused stamps.



United States, 1898 (Omaha), 50c.	\$0 40
" " " set of seven, 1-50c.	50
" " " 1893, 3, 6, 8, 15, 30, 50c. (6)	85
Bolivia, 1894, complete, 1-100c. (7)	25
Bulgaria, 1889-93, including surcharged (11)	25
Canada, 1898, four maple leaves (6)	5
Greece, 1896, Olympic Games (6)	17
Guatemala, 1886-94, 1-200c. (12)	2 00
Hawaii, Kingdom, 1, 1, 2, 2, 2, 5c. (6)	20
" " " 1 purple, 2 verm., 6, 10c. (4)	60
" " " 10 blk, 10 red, 12, 15, 18c. (5)	4 00
" " " Prov. Govt., 1, 2, 2, 5c. (4)	20
" " " other varieties (5)	75
" " " 10, 10, 10, 12, 15, 18, 25c.	2 25
" " " Republic, complete (6)	50
Honduras, 1895, complete (8)	40
" " " 1896, complete (8) cancelled	20
Hongkong, 1890, \$5.00 on \$10.00	2 00
" " " 1897, \$1.00 on \$2.00 slate	1 50
" " " 1898, \$1.00 on \$2.00 green	1 00
" " " 10c. on 30c. green	10
Luxemburg, 1892, 10-37 1/2c. (6)	20
Nicaragua, 1896, complete (9)	40
" " " official, 1896, complete (8)	40
Salvador, official, 1896, complete (12)	40
" " " 50 different, all genuine, used	50
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U. S. 50c., 1893, 1895 and 1898, at wholesale.
W. SELLSCHOPP & COMPANY,
 118 STOCKTON STREET, SAN FRANCISCO, CALIFORNIA.

COLLECTORS.

Who will hand a few of our Price Lists to their friends, can obtain them from publisher **J. F. Dodge, New Oxford, Pa.** We will pay liberally for this favour.

Williams & Co.,
Lima, Peru.

THE OMAHAS.

1, 2, 4, 5	21cts
1, 2, 4, 5, 8, 10	40cts
Others you may want.	
50 U. S. Adhesive	25cts
15 U. S. Revenues	10cts
10 U. S. Envelopes	10cts

DANIEL A. CLARKE, Fiskeville, R. I.

COLLECTORS!

If you have any Canadian Postal Cards to exchange for others, it is a good way to increase your collection at little cost.

Drop me a card and I will send you my Canada Exchange List. I do not deal in Stamps.

A. LOHMEYER,
 922 N. Gilmor St., Baltimore, Md.

HAWAIIAN STAMPS.

Remember that Hawaii is Annexed.

		Surcharged: Provisional Government.
		1893.
	Unsurcharged.	
1864	1c. violet	\$0 12 .. \$0 15
1864	2c. vermilion	20 .. 1 50
1864	6c. green	18 .. 18
1864	18c. dull rose	35 .. 30
1875	2c. brown	4 .. 18
1875	12c. black	90 .. 20
1882	1c. blue	6 .. 12
1882	2c. lilac-rose	9 .. —
1882	5c. ultramarine	4 .. 9
1882	10c. black	1 00 .. 18
1882	15c. brown	1 50 .. 35
1883	1c. green	2 .. 2
1883	2c. rose	2 .. 9
1883	10c. red-brown	9 .. 15
1883	10c. vermilion	45 .. 24
1883	12c. mauve	75 .. —
1886	2c. rose-vermilion.	20 .. —
1889	2c. violet	2 .. 3
1889	5c. black-blue	90 .. 18
16 varieties Hawaiian, 60c.; 20 varieties, \$1.00; 25 varieties, \$1.50.		

Chinese.

We Have a Fine Stock of these Very Interesting Issues.

10 varieties provisionals, 40c.; China, 1897, 1/2—30c., used or unused, 65c.; Chinkiang, 1894, 7 var., 30c.; Ichang, compl., 8 var., 75c.; Shanghai, 1893, 7 var., 55c.; 25 varieties Chinese, 27c.; 40 var., 62c.

Postage extra on orders under 50 cents. Satisfaction guaranteed or money cheerfully refunded. Our approval sheets are very fine. Discounts from 40 to 50 per cent. Send, with reference, for a selection.

MAKINS & CO.,

506 Market St., San Francisco, Cal. 1318 Market St., Oakland, Cal.

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5c Express	Perf. cat. 10c	6c
10c For n Exchange	" " 60c.	25c
25c Bond	" " 20c.	10c
\$1.00 Conveyance	" " 25c.	10c
\$10.00 Probate of Will	" " \$1.25	55c
50c Passage Ticket	Imperf. " \$5.00	\$2.20
Packet 24 varieties Revs., cat. 90c., only 24c.; Hinges 10c. All above post free. Remit in unused 5c. stamps. W. R. WHEELER, 138 West 4th St., OSWEGO, N. Y.		

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Current and obsolete Canadian and Newfoundland stamps wanted in small or large quantities. Send stamps on a, rova with lowest cash price.

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CARL YOUNG,

112 N. 5th-st., PHILADELPHIA, PA.

The Philatelic Messenger

A MONTHLY MAGAZINE FOR POSTAGE STAMP COLLECTORS.

VOL. III. No. 1.

NOVEMBER 15, 1898.

WHOLE No. 14.

Written for the Messenger.

PHILATELIC SOCIETIES.

BY WM. A. MCDONNELL.

It seems strange but nevertheless it is absolutely true, that many philatelists fail to appreciate the existence of philatelic societies.

It is estimated that the philatelic population of United States and Canada is at least 50,000, and the vast majority of that number are not members of any society, either national, state or local. It is very true that societies of the latter class have many members, who are either totally ignorant of outside societies, or who fail to take advantage of such societies on the ground that such do not interest them, and they prefer to deal personally with collectors, and not with every Tom, Dick and Harry from all parts of the country.

At the most, the total membership of all known (in U. S. and Canada) societies combined, we will estimate at 15,000. What prevents the other 35,000—or 70 per cent. of the total philatelic population—from joining our ranks? Many suggestions could be advanced, but suggestions are not motive power. What we want is unceasing push. In every society just organised you will find many new names of collectors from all parts of the country. In the applications for the first few months this is noticeable also. But later the names of the applicants are more familiar. On rare occasions you will find an unknown collector applying for membership.

There are many collectors who have not the opportunities to join a local society. These collectors reside in remote places and in numerous instances are the only stampites in those localities.

This is the class of collectors who lack the knowledge that large philatelic societies exist, and to reach these collectors is a problem not yet solved. It is safe to wager that if one half of these "hermits" were given the intelligence of the existence of philatelic societies, fifty per cent. would join instantly and the balance inside of six months.

What philately does need is a band of missionaries, not to convert but to enroll, and bring forward the ignorant to see the brighter light of philately. I would suggest the following proceedings, and I believe if same were carried out, our ranks would be greatly augmented thereby.

In large cities organise local societies. Do not depend on friends for all the aid, but have secretary, or in fact any member, address letters to all of the local newspapers, requesting the editors to have same published in their papers. This request is in most cases granted. The body of letter should read to invite all collectors of the city to attend the next meeting of your society. Great stress should be laid upon the provision that there is no age limit. These letters can be sent to the papers a few days before the date of the meeting each month. If an interested collector fails to see the notice the first time, he is apt to see it later; and he will, in all probability, accept the invitation to be a visitor at your

next meeting. From experience, it is known that philatelists become the most intimate friends after a few hours' acquaintance: and it is also known that, with a little persuasion, a collector can obtain from another friendly collector almost any service or favour in the philatelic line. This is impossible to accomplish in any other line of business or pastime. He's at your service and vice versa, and it is dollars to dough-nuts that he becomes an active member of your local society. It is very seldom a genuine philatelist will refuse to become a participant in an interesting conversation about stamps, and it is needless to say that such talks are in order at all meetings.

When visitors are present, it is best to make the meeting as lively as possible; this will create a deep impression, and at the same time remind the visitors that only serious and intelligent philatelists are preferred, and that the size of your collection or your age is no bar to active membership. Interesting talks, on different stamp subjects, to be contributed by some member for each meeting, will greatly increase the evening's pleasure.

All the officers should be active and wide awake philatelists, leaving personal prejudice aside. They should also be on the alert for new members, and be ready exponents of the science of philately among their less fortunate associates who are not philatelists.

Philatelic publications should be obtainable at all of these local societies, and the reports of the large state and international societies pointed out to the uninitiated, giving any information in your power in regard to such societies; stating plainly why organised and the benefits derived from each department; dwelling at much length on the small amount of dues and the working of the Sales

Department; in fact giving a concise history, or as much as you are acquainted with, of the society in question, and don't be bashful about asking your listener to sign a blank. Nine cases out of ten your wish will be gratified, for as soon as a philatelist knows that large international philatelic societies exist, he will be only too glad to become a member.

As I stated in the former part of this article, some philatelists do not care to correspond with out of town collectors unless personally acquainted with them. This is an illusion, and to prejudge something which you never tried is unfair and unworthy of an intelligent philatelist.

A member of a society does not join just to correspond with his fellow members. If he wishes to dispose of any of his stamps, the Sales Department is one of the benefits fitted exactly for such emergencies. Perhaps this method or system is not prompt enough: then our advice would be to try the Auction Department. Our societies hold sales monthly or every other month.

All societies have an attorney who is at your service. When a collector applies for membership, his name and address published in the official journal, are read by every member of each society, and in many cases by non-members.

This precaution is taken to prevent frauds, thieves and the like from entering our ranks through the agency of a philatelic society; therefore it is impossible for such "bad eggs" to become members of any society, and a menace to philately, under the guise of society members or associates. Members can feel safe when corresponding with a fellow member, that he is thoroughly honest and reliable, and that there is no fear of any wrong-doing on his part. As soon as a member falls by the way-side he is immediately reported to

the trustees of the various societies to which he belongs. If the evidence is substantial, a decision is rendered necessary suspending or expelling the guilty member, according to the seriousness of the trouble or crime. If EXPELLED he can never become a member of another society or of the same society again. If he applies for membership in another society, the members will file objections against his acceptance. All philatelists are continually on the lookout for such characters.

(To be continued.)

From Our Regular Correspondent.

FROM THE LAND OF STEADY HABITS.

The writer of these notes has been quite ill the past month, but has managed to grind out the material required of him by his philatelic employers. If some of the articles furnished seem a little "sick," I trust the MESSENGER's readers will be charitable.

The first part of the month of October was marked by a few exceptionally warm days for the time of year, and, sudden changes of temperature setting in, I was "caught on the hip," to use a slang phrase. Although I have never met my eminent friend from Colorado, D. W. Osgood, he professes to know all about me, and tells his readers I know nothing about bucolics. To be sure, my ranch is not as large as his, which it takes a week's time to go around. Still I have a little land and try to do a little work at times. The junior was away at school, and, instead of waiting for his usual Saturday holiday and having assistance, I undertook to do a little heavy work single-handed. I acquired a good sweat, then came a chill, and in consequence I had a first-class sore throat, so bad that I could swallow

nothing, not even medicine, and (worst of all) couldn't lick stamps or hinges for a week.

I was informed some time ago that a new election was to take place for president and vice-president (for the United States) of the D. P. A., and was asked if I would not run for the latter position. I replied that I would if it was thought I could be of service in case of election. I did not seek the position, as the gentleman who asked me to run well knows. Therefor it was amusing to read in a Canadian letter to a United States journal that I was "battling for supremacy" with Mr. F. D. Sawyer for the position. Had I known in season that Mr. Sawyer was a candidate for the office, I should have declined, especially had I known that the official journal was to favour him or any one in preference to myself, for the said journal of late has things about its own way. Still I was only beaten by five votes, which was glory enough for yours truly against a seasoned philatelist. Mr. Sawyer has my best wishes. He is a worthy gentleman, I believe, and is a courteous correspondent. I cast my own vote and several proxies for him as exchange superintendent of the P. S. of A. at its recent election of officers. And I am not going to withdraw from the D. P. A. and join any new society because I didn't get elected. Not a bit of it!

I trust Mr. Sawyer will be able to add more members from the United States to the D. P. A. than I can. The D. P. A. is the second society I joined of those on my list, and I have always taken an interest in it. I have given its library more literature than all others put together, and shall do more in that line when I can. I do not believe this society is "going to die" because of differences among its members. The pres-

(Continued on page 10.)

THE PHILATELIC MESSENGER

A Monthly Journal for Stamp Collectors.

Entered at the Boiestown, N. B., Post Office as Second Class Mail Matter.

SUBSCRIPTION.

In CANADA, UNITED STATES and NEWFOUNDLAND, 15 cents per year; to all other countries, 25 cents per year.

Subscriptions must begin with current number. Back numbers cannot be supplied at subscription rates.

We will exchange two copies with all philatelic publications.

ADVERTISING RATES.

One inch, 30 cents; quarter column (1½ inches), 50 cents; half column (3½ inches), \$1.00; one column (7 inches), \$2.00; one page, \$4.00. Sixty words only are allowed to the inch.

Advertisements on front page of cover are 50 per cent. additional.

TERMS—Positively CASH IN ADVANCE in every case. Our rates being much lower in proportion to regular circulation than those of any other Canadian stamp journals, we cannot allow any discounts or repeated insertions, and we cannot insert any advertisement until it is paid for.

Copy for ads. must reach us before the 20th day of each month to insure insertion.

REMITTANCES.

Unused current stamps of any country are accepted in payment for subscriptions and advertisements up to \$1.00. The stamps must be well centred and of as many different values as possible. Canadian subscribers and advertisers are requested to remit in 1, 5, 6, 10, 15, 20 and 50 cent stamps. Amounts over \$1.00 may be remitted in bank notes, or by postal notes, post office or express money order.

Address all communications to

MATTHEW R. KNIGHT,

BOIESTOWN, NEW BRUNSWICK, CANADA.

NOTE—The wrapper on your paper will tell you when your subscription expires. If the Volume No. is "14," your subscription has run out, and a prompt renewal is necessary if you do not wish to miss a number, as we do not continue sending the paper after a subscription has expired.

AUTHORISED AGENTS.

John Edwards, Box 379, Montreal, Canada;
Parke Advertising Agency, 1016 Madison Avenue,
New York, U. S. A.;

Arthur L. Austin, Box 334, Durban, Natal;
Williams & Company, Casilla 687, Lima, Peru;
J. Tchakidji & Co., 5 Zindjiri-Han, Constantinople.

NOVEMBER 15, 1898.

OUR MONTHLY CHAT.

Real and Fictitious Values.

One of the most injurious features of the stamp market is the existence of so many fictitious values, which can only be temporary and whose frequent fluctua-

tions weaken the collector's sense of security in his collection as an investment. It has always been the boast of philately that it combines pleasure with profit. This has induced many to become collectors and to buy largely who now begin to think that they have been made the victims of something akin to fraud. Perhaps it would be more correct to say that this disappointment is due in a great measure to wrong methods of cataloguing and to the want of a standard catalogue which is not a dealer's price list. All observing philatelists must have been impressed with the recent alarming fluctuations in values. All friends of our hobby must be interested in any suggestions which if carried out will help to make values more stable, or, in other words, to increase the proportion of real and permanent values. We will gladly publish a symposium upon this subject if our readers will send us their views and suggestions.

Values of Recent Canadian Issues.

We have been led to these reflections by the prices being asked and offered for recent Canadian issues. In the latest number of the *Montreal Philatelist* it is stated that a large lot of "maple leaf" and current Canadian stamps was sold to a New York house at the following prices per 100: maple leaf, 1c., 30c.; 2c., 35c.; 3c., 25c.; 5c., \$1.50; 6c., \$3.50; 8c., \$2.50; 10c., \$6.00; current issue, 1c., 25c.; 2c., 30c.; 3c., 20c. Whoever paid some of the prices quoted, if they were paid, knew very little as to the value of what he was buying. The prices paid for the current 1, 2 and 3c. stamps are at least five times too much. As to the first maple leaf issue, the values can be approximately ascertained from the quantities printed. From this point of view most of the Jubilee issue are

offered for sale away below their real value while the 1 and 3c. maple leaf are being sold at ridiculously high prices.

The 1897 Jubilee Issue.

Of the Jubilee issue the following quantities were printed: 1/2 cent, 150,000; 1 cent, 8,000,000; 2 cents, 2,500,000; 3 cents, 20,000,000; 5 cents, 750,000; 6 cents, 75,000; 8 cents, 200,000; 10 cents, 150,000; 15, 20 and 50 cents, 100,000 of each; \$1, \$2, \$3, \$4 and \$5, 25,000 of each. Comparatively few of the Jubilee stamps have been destroyed, the demand for them was so widely advertised. Supposing the greater part of the whole number printed to be still in existence, and basing our estimate on the pretty commonly accepted rule that a stamp of which about 50,000 specimens are known to exist is to be reckoned as worth \$1.00, it is not difficult to set a fair value on these stamps. This method will give us the following values for the Jubilee stamps:

Jubilee Issuc.	Per 1.	Per 10.	Per 100.
1/2c. black	\$0 35	\$2 75	\$25 00
1c. orange	01	05	35
2c. green	02	15	1 00
3c. bright rose	01	02	15
5c. deep blue	07	50	3 50
6c. rich brown	70	5 50	50 00
8c. violet	25	2 00	1 50
10c. brown violet	35	2 75	25 00
15c. steel blue	45	3 50	30 00
20c. vermilion	50	4 00	35 00
50c. ultramarine	75	6 00	50 00
\$1.00 wine-red	2 00	15 00	140 00

The two, three, four and five dollar stamps should be worth at least \$1 each above face. The above prices are for used stamps, but unused they would be worth about the same, except the 1, 2, 3 and 5 cents. The 3c. and 5c. Jubilee in unused condition are likely to be scarce. The 1/2 cent and values above 5 cents are much more common unused than used; but, as the Jubilee stamps are still current, prices are the same.

The First Maple Leaf Issue.

Of the first maple leaf issue there were printed, it seems: 1/2 cent, 2,000,000; 1 cent, 34,000,000; 2c., 12,000,000; 3c., 44,000,000; 5c., 3,500,000; 6c., 500,000; 8c., 1,400,000; 10c., 500,000. Fair prices then for these stamps would be about as follows;

Maple Leaf Issuc.	Per 1.	Per 10.	Per 100.
1/2 cent, black	\$0 03	\$0 18	\$1 25
1 cent, green	01	02	10
2 cents, purple	01	03	25
3 cents, bright rose	01	01	08
5 cents, dark blue	02	10	80
6 cents, brown	10	75	6 00
8 cents, orange	04	30	2 50
10 cents, plum	10	75	6 00

In proof of our sincerity and faith in the correctness of the above lists, we are willing to buy used stamps (in good wholesale condition) of the Jubilee and maple leaf issues at the prices quoted in the 3rd column, as far as our stock requires, or to receive an almost unlimited quantity at same rate in exchange for goods advertised by us. Or if any of the prices are thought too high, we are willing to sell, until our stock is exhausted, at the prices quoted in the 1st and 2nd columns.

Our New Imperial 2c. Stamp.

We have not seen the new two cent Imperial Stamp yet, but understand it is already being sold to the public. It will be accepted for postage, we presume, at once, and maps of the British Empire will soon be under the microscope all over the world. We may look for a revival in the optical instrument trade. But, seriously, the idea is a good one, and both the Jubilee and Imperial issues were called forth by events important enough not only to justify them but to make them almost obligatory. It is stated that the new stamp will be available to the extent of its value for use on any class of mail matter to all destinations.

PHILATELIC PRESS REVIEW.

This department is conducted by RAYMOND S. BAKER, "The University," Sackville, N. B., Canada, to whom publishers of philatelic papers will please send one copy of journal to insure occasional notice.

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Philatelic Advocate, Berlin, Ontario	5-4
Philatelic Bulletin, Salem, Massachusetts	2-2
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Postal Card Bulletin, Springfield, Mass.	5-6
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Revue Philatelique, Paris, France	(95)
Revue Postale, Geneva, Switzerland	(10)
Stamp Reporter, St. Catharines, Ontario	2-2
Stamps, Rushden, R. S. O., England	2-10
Stanley Gibbons' Monthly Journal, London	(100)
Texan Philatelist, Abilene, Texas	9-2
Virginia Philatelist, Richmond, Virginia	2-2
Weekly Philatelic Era, Portland, Mnc.	13-1

The *Canadian Philatelic Weekly*, formerly the *Boys' Own Philatelist*, presents a very good appearance (Nov. 22d). If the public can be persuaded that it will be a permanent, the C. P. W. may look forward to a successful career.

The publishers of the *Philatelic Advocate*, for the benefit of their advertisers, give the number of copies circulated in each state and province. Ontario of course leads the list, with New York as a good second. The *Advocate* is bright and newsy, but for a monthly magazine is altogether

or too scrappy.

Canadian postage stamps are not redeemable now, according to the *Stamp Reporter*. This inconvenience is, however, counteracted by the new postal notes, of which Canada has long been in need. We regret to notice that the *Reporter* is assuming a decidedly political cast.

One is almost tempted to say that *Stamps* is the best philatelic magazine published. It is entirely devoted to the edification of the reader and advertisements are altogether a secondary matter. This is the true aim of the philatelic journal.

The October number of our English cotemporary contains a lengthy editorial on the value of reprints and an exhaustive account of "Approval Sheet Frauds." Re-touching and re-engraving are dealt with in the junior department. Collectors are cautioned about the early stamps of Uruguay, which have been extensively forged, especially the three stamps of the first issue and the 100, 120 and 240c. of 1864. Mr. Robert Ehrenbach furnishes the description, from which the following excerpt is made:

"THE 100.—The dash after 'CORREOS' on the right is scarcely visible, and the word 'CORREO' slightly larger than in the originals. The colour of this stamp is too much of a brownish hue, and there are discrepancies in the position of the rays. This is the most dangerous of the three."

A short article on Samoan reprints, an excellent review of the month's literature and a continuation of the catalogue of Ceylon revenue stamps complete the balance of the number.

We quote the following from *Stanley Gibbons' Monthly Journal* regarding the collector who failed to pronounce the new name for philatelists—i. e. *philosmziotisicomistographists*.

"Ah! cruel, cruel! Foiled again,
When I'd all but succeeded!
Can any mortal lungs contain
One hal' the breath that's needed?
If muses, gods, and d— too,
Can get it no correcter,
I think 't would be as well, don't you,
To stick to 'stamp-collector.'"

The leading article in the *Weekly Philatelic Era* for Nov. 5th is "Plate Number Collecting," by Chas. A. Nast. Mr. Edgar Nelson has a very interesting paper on "The Dangerous New Issue," to which he ascribes the philatelic dullness of the past two years. Instructive notes on Canadian stamps are contributed by Geo. S. McKearin and the editorials are quite readable. The news items from all the philatelic centres and the press review conducted by Mr. Stone cannot be excelled.

The *Eastern Philatelist* contains a thoughtful and well written essay entitled "The Speculative Future of the Omaha Set." The writer argues very effectively that these stamps will prove a good investment and that there will be a brisk demand for both used and unused specimens during the coming years. Mr. B. L. Drew gives an interesting chat on new issues, while "Original Covers" by A. Roberts tells of many wonderful rarities. The editorials are terse and forcible and the literary critique does not belie its name.

"Cuba Libre" is an article published in the *Philatelic Bulletin* which cannot fail to interest all sorts and conditions of collectors. It is well written and deals in a fascinating way with the history of Spain and Cuba and their postal emissions as well. The *Bulletin* presents a very neat appearance indeed and with Everett B. Horn at the helm should look forward to a bright future.

The *Perforator* with its handsome cover is a very respectable magazine.

The October leader is a sentimental article entitled "The Power of the Postage Stamp" by Amy L. Swift. While rather interesting, the idea is altogether too far drawn to be satisfactory. Miss Swift treats many stamp topics in an entertaining fashion, but caution should be taken regarding a besetting weakness. It is true that stamp collecting is largely a matter of sentiment, but it is not wholly so. It is just as sensible to talk about the power of the postmark as the power of the postage stamp. "From Woman's Standpoint" is as interesting as "A

WANTED AT ONCE.

Your subscription to the **Stamp Reporter**, a fine monthly stamp journal.

Send **25 cents** and a stamped envelope for return, and receive a

$\frac{1}{2}$ cent **Jubilee unused free.**

GEO. BRADLEY, ST. CATHARINES, ONTARIO.

For : Small : Dealers.

Approval sheets for small dealers, very fine, catalogue value \$4.00 for only \$1.00. Write and get some.

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500 new subscribers to the **NEW ENGLAND PHILATELIST**. A thirty word exchange notice free with every subscription. Price 15 cents per year. AD. RATES:—20 cts. per inch; 20% discount on yearly contracts. Sample for stamp. Address: **J. M. CHANDLER, Publisher, Jamaica Plain, Mass.**

SPECIAL!

The cat. value of the 30c. black, o. g., unused, and the 8c. Columbian, o. g., unused, is— well you know about what it is. Send me 38c. silver and a stamped envelope, and you can have them. Is that not cheap?
N. B.—To the first, tenth and fifteenth purchaser, I will give the above two stamps free.—A good supply on hand.

Address,
W. M. Waterbury, Ithaca, Michigan.

WHEN WRITING TO OUR ADVERTISERS, PLEASE MENTION THE MESSENGER. :: :: IT WILL OBLIGE BOTH THEM AND US.

“Wanted—an Improvement in Our Literature” is the opening article in the *New York Philatelist*. It has thus fallen to the lot of Mr. J. F. Farrell to write the annual tirade against philatelic literature. Such expressions as “lack of grace, absence of organic symmetry or gross ignorance of the subjects discoursed upon * * * the very climax of absurdity and the most childish folly” form excellent word painting, but, to use the author’s own words, are almost “entirely devoid of a suspicion of the element of truth.”

FROM THE LAND OF STEADY HABITS.

(Continued from page 5.)

ent list of paid-up members comprehends some pretty good names, and it is matter for congratulation that the society has an official organ which comes out on time.

The writer has received letters the postage on which was prepaid with 2c. revenue stamps. The colour of the stamp is quite similar to the 2c. postage. There is no doubt that it is often done by mistake, and it is also evident that the writers do it sometimes to see if it will “go.” I am certain that at least one of my correspondents posted a letter to me in the hope that I would have to pay for a 2c. due stamp and that my angelic disposition would keep me from—“sputtering.” However, I have n’t yet had to pay the two cents required by law, as the post office official at Rocky Hill has never “crossed sabres” with me and is a good fellow to deal with, whether he is doing government duty in the front or cutting up meat in the rear.

HENRY A. CHAPMAN.

Our circulation this month is over 2000 copies, probably equal to that

of any two other Canadian stamp papers in any one month during the past year. We would direct the attention of our readers to Messrs. Williams & Company’s price list on pages 1 to 10 of our advertiser, and to the many smaller ads. which are full of bargains for Christmas. We invite also a careful inspection of our new premium list on front page. During 1899 the MESSENGER will be worthier than ever of its position as the leading Canadian stamp paper. Special Sale No. 2 will appear next month. Will you be in it?

OMAHAS. Set of 6 used, 15c.; 10 sets, \$1.20; 25 sets, \$2.75; 50 sets, \$5.50; 100 sets, \$10.00. All cleaned and perfect. All values for sale separate by 100 or 1000. Price list free.

WANTED, in exchange or for cash, all kinds of N. B., N. F., N. S. and Canada stamps, small or large lots. Also U. S. Send stamps or list with lowest prices. : : : : : J. A. PERCE, 191 CLARK ST., CHICAGO, ILLINOIS.

4 cents ● 4 cents ● 4 cents ● 4 cents ● 4 cents
100 VARIETIES, 4 CENTS.
 Containing stamps from Venezuela (unused), Egypt, India, Spain, Victoria and many others. This is a good packet and worth 25c. Only one to a customer. Postage 2 cents extra.
 1000 Good Onion Skin Hinges 8c
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TOLEDO STAMP CO., TOLEDO, OHIO.
 4 cents ● 4 cents ● 4 cents ● 4 cents ● 4 cents

A Catchy Ad.

Is not needed when a bargain like this is offered. Every one sending for my fine approval sheets of Foreign and Colonials and agreeing to remit at least 20c net gets a good stamp FREE, while every fifth gets a 10c. Canada Special Delivery unused. Many stamps are marked below catalogue and 50% discount is allowed.

Crescent Stamp Co., : : : : Hawkesbury, Nova Scotia.

RUBBER STAMPS.

One of the greatest necessities of modern times comes under this heading, RUBBER STAMPS. Let us quote you a few of our extremely low prices:

1 line, hand stamp, not exceeding 2½ inches	6c
2 " " " " " "	15c
3 " " " " " "	20c
4 " " " " " "	24c
5 " " " " " "	28c

(Postage 1c. extra on all above stamps ordered.)
 Pen & pencil stamp, with ink, name & address 25c
 Fountain ink pad, size 2x2½ in., “red only” 22c
 Stamp ink, in brass tube 6c

(Postage 2c. extra on all the above goods.)
 Satisfaction guaranteed or money cheerfully refunded. Please write plainly and describe in detail. Please remit in unused postage stamps. Address,
 W. A. Jorgensen & Co., : : : : 234 Elm St., Newark, N. J.

When writing to our advertisers, please mention the Messenger.

MATTHEW R. KNIGHT'S
PRICE LIST
 OF
Packets, Sets,
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TERMS: Net cash. Postage extra on orders under 50 cents. Remittances may be made (in Can.) by postal note, money order or bank bills; from other countries, by post office or express money orders, or bank bills at current rates of exchange. Money orders should be made payable at BOSTON, N. B.
 * Unused current stamps of any country (in as many different values as possible) will be accepted in payment for goods up to \$1.00 only. Stamps must be well centred, full gum. If sent from hot countries or in the months of July and August, the stamps should be placed between pieces of oiled paper to prevent sticking. Canadian correspondents will confer a favour if they remit in ½, 6, 10, 15, 20 and 50 cent stamps.

Cheap Sets of Stamps.

UNUSED SETS.

(Continued from last MESSENGER.)

	Catalogue value.	Our price.
4 Guatemala, 1878	\$0 90	\$0 45
5 — 1882	31	20
5 — 1886, provisional	70	45
2 Gwalior, official, 1895	11	8
4 Holkar, 1892	25	20
2 Honduras, 1865	16	6
5 — 1878, 1c-2r	28	12
7 — 1878, 1c-1p	83	45
11 — 1890, 1c-1p	68	45
11 — 1891, 1c-1p	69	45
3 — 1891, 2-10p	75	45
11 — 1892, 1c-1p	68	45
11 — 1893, 1c-1p	68	45
8 — 1895, 1c-1p . . . . .	..	45
11 — official, 1890	68	45
11 — — 1891, 1c-1p	69	45
4 Italy, 1896-97, 1-19c	12	8
6 — newspaper, 1890	19	10
7 — official, 1874	12	60
2 Japan, 1894	17	12
4 — 1896, 2, 2, 5, 5c	3c	20
6 Johore, 1892-94	88	60
6 — 1896, 1-6c.	40	30
4 Mexico, 1864	21	15
3 — 1866, 13, 25, 50c	1 40	70
7 — 1874-80, 4-100c.	64	30
6 — 1883, 4-100c	1 35	60
3 Negri Sembilan, 1892	18	15
4 New Brunswick	68	45

	Catalogue value.	Our price.
6 New Brunswick	1 51	1 00
6 Newfoundland, 1897	56	40
8 — 1897, 1-10c	89	65
10 — 1897, 1-15c	1 34	1 00
14 — 1897, 1-60c	3 79	3 00
4 — 1898, ½-3c . . . . .	..	10
5 Nicaragua, 1869-71	44	25
5 — 1878-80	44	25
6 — 1882, 1-20c	29	20
7 — 1882, 1-50c	59	45
10 — 1890, 1c-10p	69	45
10 — 1891, 1c-10p	69	45
10 — 1892, 1c-10p	69	45
10 — 1893, 1c-10p	69	45
10 — 1894, 1c-10p	69	45
10 — 1895, 1c- op	69	45
10 — official, 1890	69	45
10 — — 1891, 1c-10p	69	45
10 — — 1892, 1c-10p	69	45
11 — — 1893, 1c-10p	77	45
10 — — 1894, 1c-10p	69	45
10 — — 1895, 1c-10p	69	45
4 Nowanuggur, 1877-88	30	12
3 — 1893, 1, 2 and 3d	18	8
3 Paraguay, 1884	22	12
7 — 1887, 1-20c	71	55
5 — 1892, 1, 2, 4, 5, 14c	26	20
4 Philippines, news, '94	9	8
4 — — 1896	9	6
4 — — 1898 . . . . .	..	10
6 Porto Rico, 1891-93	..	15
4 — 1896 . . . . .	..	6
4 — 1898 . . . . .	..	10
5 Portuguese Indies, '82	19	12
3 P. E. Island, 1872	65	40
8 — 1865-72	1 60	1 00
5 Prussia, 1861	54	40
7 Roman States, 1868	1 95	1 25
3 Roumania, 1865	68	35
3 — 1866, 2, 5, 20p	88	45
7 Salvador, 1887-89	52	30
4 — 1889, 1, 1, 2, 2c	22	15
9 — 1890, 1c-1p	59	40
10 — 1891, 1c-1p	76	45
10 — 1892, 1c-1p	76	45
10 — 1893, 1c-1p	76	45
3 — 1893, 2-10p	70	45
10 — 1894, 1c-1p	73	45
3 — 1894, 2-10p	70	45
12 — 1895, surcharged	76	45

	Catalogue value.	Our price.
12 Salvador, 1895, uncharged	\$0 76	\$0 45
8 — unpaid letter, '95	78	45
5 Sarawak, 1872-75	1 14	60
6 Saxony, 1863	54	40
5 Selangor, 1892-95	41	30
7 Servia, 1869-79	34	20
6 — 1881, 5p-1d	22	10
4 Sirmoor, 1894	31	20
5 Sungei Ujong, '92-95	40	30
10 Sweden, unpaid letter	43	30
9 Switzerland, 1881	36	10
5 Thessaly, 1898	..	70
3 Travancore, 1888	38	25
10 Thurn and Taxis	49	30
8 Turkey, 1867	72	40
6 Two Sicilies, 1861	74	50
3 Uruguay, 1897, "Provisorio," 1-100	..	45
6 Venezuela, escuelas, 1883, 5c+3b	21	10
8 — — 383, 5c-20b	51	30
5 — correos, 1883	20	10
4 — esc. surch., 1803	26	15

Our price list will be continued in the next number of the MESSENGER. Address all orders and communications to

Matthew R. Knight,
BOIESTOWN, N. B., CANADA.

EXCHANGE NOTICES.

Subscribers are entitled to ONE FREE NOTICE under this heading for each annual subscription of 15 cents remitted to the MESSENGER Office direct. Notices are limited to 30 words (including address), and copy MUST be sent with subscription. Offers to buy or SELL cannot be accepted as exchange notices for free insertion. Only free subscribers' notices are inserted under this heading; paid exchange notices are inserted as "Special Notices."

SEND me 25 or 50 Newfoundland or GOOD Canada stamps and receive same number and quality of U. S. Not more than three of a kind taken. C. C. KINGMAN, Box 875, Reading, Mass.

OLD issues of St. Pierre and Miquelon, Canada, Nova Scotia, British and French West Indies wanted in exchange for United States, including Omahas. Basis, Scott's. JOHN CARBERRY, 1206 Bushwick Avenue, Brooklyn, N. Y.

6327 PHILATELIC PAPERS to exchange for others. Send want and duplicate lists. Directories, Guides, Handbooks exchanged. S. C. SCOTT, Lock Box 11, Calmar, Iowa.

WANTED:—Canadian stamps, old or present issues, in exchange for old or present issues of U. S. or current foreign issues. Fine microscopic objects for stamps, any quantity. E. R. ELLIOTT, 4 Fulton Avenue, Rochester, New York.

CORRESPONDENCE desired with Canadian, Newfoundland and other collectors. U. S. and foreign for exchange. All letters answered. J. C. MCCREARY, Lamar, Mo.

TO him who sends me five 1c. Omaha stamps I will send by return mail four Souvenir Private Post-cards. CHAS. A. PHILIDUS, 124 Java St., Brooklyn, New York.

JOHN FLEMING, Readington, New Jersey, will give 25 to 50 varieties of stamps for each stamp not in his collection.

EXCHANGE desired with collectors all over the world. Send sheets and receive mine. Common wanted in quantities. W. S. HALLETT, c/o Supply Dept., Postal Telegraph Co., 253 Broadway, New York, N. Y.

SEND me 50 to 150 British North American stamps and receive same number and value in stamps of Australasian Colonies. THOS. WAT. PHILLIPS, Victoria Place, Stowell, Victoria, Australia.

WILL exchange my duplicates for other good stamps. Write for list and tell what you have. ANDREW LARSEN, Box 334, Dayton, Washington.

WE wish to exchange with collectors having from 2000 to 4000 stamps. EGBERT & W. C. BAGG, 424 Genesee St., Utica, N. Y.

I HAVE some good U. S. (postage, revenues and departments) which I will exchange with other collectors, on catalogue basis, for either U. S. or foreign. Send mounted and priced. C. D. TILLSON, 1009 Fourth St., Boone, Iowa.

I WILL give 30 mixed foreign stamps for every cancelled Omaha stamp (above 2c.) sent me. 10 Ecuador revenues for the same. (Miss) BEATRICE FINK, Woodbridge, New Jersey.

35 ENTIRE two-cent Columbian envelopes and a 1/2 cent Canada Jubilee to exchange for best offer in Canada revenues. F. G. HENDRY, Box 288, Simcoe, Ontario.

NEWFOUNDLAND stamps and plants offered for stamps by Rev. ARTHUR C. WAGHORNE, Bay of Islands, Newfoundland. [17]

SPECIAL NOTICES.

Advertisements are inserted under this heading at the rate of a half cent per word. A group of figures or initials is counted as one word. Minimum charge is 15 cents. Three insertions at price of two; 6 at price of 4; 9 at price of 6; 12 at price of 8. No display. Address is counted. Payment may be made in care of unused stamps (well centred) of any country up to \$1.00.

EXCHANGES. — COLLECTORS NOTICE Stamps cat. at \$1.00 sent for every 100 Horse Shoe, Good Luck, J. T., Spear Head, Nobby T. West and Saw Log tin tobacco tags sent me before Feb. 20, 1899. Less than 100 accepted. E. L. PAIGE, La Porte City, Iowa.

PACKETS. — 100 DIFF. STAMPS, 100; 200 different, 35c.; 1000 mixed, 35c.; 1000 hinges, 9c. 5c. stamp free to 4 applicants for 50¢ approval sheets. Write as soon as possible. W. D. DEAN, 1223 Hinman Avenue, Evanston, Illinois.

WANTS. — WANTED — All kinds, any quantity, of foreign copper coins; also Canadian, United States and Confederate bank bills and medals. Canada current issue postage wanted in any quantity, cash or exchange, and collections of stamps. Exchanges of Canada stamps made for job lots of stamps, Columbians, British Colonials, etc. Wm. R. ADAMS, 401 Yonge St., Toronto, Canada. [16]

WANTED:—Canada Jubilee and current issue in any quantity. If you have some to exchange for rarer stamps, philatelic magazines or cash, write me. WILLARD O. WYLIE, Box 2119, Boston, Mass.

WANTED — U. S. Omaha issue. Send for price list. Approval sheets at 50¢. ANY KIND of stamps bought. W. M. TAYLOR, 6230 Clifton Avenue, St. Louis, Missouri.

✉ A request—

If you receive two copies of this, will you please hand one to another collector; and if you are writing, mention this to us—we will appreciate the favour.

AN OPEN LETTER.

WILLIAMS & Co.,
- PHILATELISTS,
Casilla No. 989.

CABLE ADDRESS—"WILCO."

— ♦♦ —

LIMA, PERU, August 8th, 1898

Dear Sir,

We earnestly request you to consider this a personal letter and to give the following matter the same attention as if accompanied by our written request. Letter postage from Peru is excessive—more than double that of any other country—hence we ask your indulgence in this first instance. We are addressing this to you with the hope that it will induce you to commence serious connections with us; the larger the scale the better, as we are prepared to do an indefinitely larger business.

We have carefully considered all our statements and offers, as we always work for permanency of business relationship by doing our utmost to give satisfaction in EVERY case. At the present we can only express the desire that YOU will give us a chance to prove this.

We have endeavoured to express ourselves clearly regarding our terms, wants and all other points, in order to avoid useless correspondence, and we must respectfully request you to read them carefully.

As agents like us are not too plentiful, we trust you will accept this invitation and grant us the favour of a PROMPT reply.

We beg to remain

Yours faithfully,

pro Williams & Co.,

REGINALD C. FARRANT.

On London "Bazaar" Reference Register, and Members of	
International Stamp Dealers' Association,	Dominion Philatelic Association;
Berlin (No. 186);	American Stamp Exchange, Boston;
Stamp Dealers' Protective Ass'n (No. 13);	Sociedad Filatelica Argentina;
International Philatelisten-Verein,	Oesterreicher Philatelisten-Club;
Dresden (No. 1911);	Copenhagen Philatelic Club;
American Philatelic Association;	Deutscher Philatelisten-Verband,
International Philatelic Union;	Gossnitz;
Societe Francaise de Timbrologie;	Societa Filatelica Internazionale, Rome;
International Philatelen-Rariteten-Club,	Southern Philatelic Association;
Munich;	Philatelic Sons of America; etc., etc.

Sole agents (and correspondents) for Peru for more than 80 philatelic magazines.

✉ Descriptive circular of these sent on application.

SOUTH AMERICAN STAMPS. When South American stamps are as fashionable in Europe, North America and elsewhere as they are in South America—and their time is bound to come soon—the prices will take a tremendous leap upwards, and you will not regret having taken advantage of this opportunity to buy them at the present bottom prices.

PERUVIAN STAMPS. The regular issues of Peru are not only very interesting in every sense of the word, but in proportion to their scarcity are among the cheapest of stamps, and collectors should not be deterred from collecting them on account of the Chilean Era surcharges (1880-84), which, with few exceptions, comprise the multitude of Peruvian surcharges, and can easily be ignored as they are partly locals.

GENUINE CLEARANCE SALE. "Our stamp business—on which we are not in the least dependent—is reaching such large proportions that it is absolutely necessary for us to discontinue wholesaling and to confine our attention to retail and commission sales." (Extract from one of our recent advertisements.)

As we wish to discontinue the wholesale branch of our business, we believe we can best serve our interests by offering our stock (except the Falkland Islands) at about cost, naturally expecting, by thus giving philatelists the benefit of such remarkably low prices, to largely increase the number of our correspondents.

Our stock is large, and any person sending us a prepaid order can depend upon prompt and satisfactory service on our part. If any stamps ordered are out of stock and unobtainable here, net cash will be returned. Up to date we have succeeded in filling every order promptly, and have never had a complaint or, to our knowledge, a dissatisfied customer.

THE OPPORTUNITY. After the surplus is disposed of these prices will be materially advanced. As it is, our supply of some items may be exhausted early, and it is therefore advisable to send a supplementary list.

✂ We cannot too forcibly impress on the recipient of this that we are offering herein a really EXCELLENT and EXCEPTIONAL opportunity for buying, selling and exchanging stamps on the most advantageous terms, and THAT THIS OPPORTUNITY MAY NOT LAST FOREVER.

✂ If you are a beginner, medium or advanced collector or dealer, generalist, specialist or speculator, you can profit by business with us.

To begin properly and receive our best attention, please make your letter of value to us by ENCLOSING value.

OUR TERMS FOR FILLING ORDERS. CASH OR EQUIVALENT IN APPROVED EXCHANGE, IN ADVANCE. If selections be sent us on approval from which to choose payment, they should be regulated by extent of order to enable us to obtain the FULL AMOUNT, as orders will be filled only to the net value of the stamps we take; the balance will be returned with stamps ordered, together with cash in case any are retained above amount of order. Unless really desirable stamps can be thus submitted for our approval, it is advisable to remit by cash in order to prevent disappointment. Our stamps at these prices are the same as cash to us, and we will not accept stamps that are unsaleable here or that are not worth holding as an investment.

Under no circumstances will orders be filled in advance or stamps sent on approval, as we can only afford to sell or exchange at these prices against prepayment.

Messrs. Stanley Gibbons, Limited, and other important houses honour these terms by sending approval packets with order, and we can make absolutely no exception even to old customers. After this plain notice such requests will not be answered.

PRICES ARE QUOTED IN NORTH AMERICAN CURRENCY.

HOW TO REMIT. WE PREFER REMITTANCES BY BANKNOTES of North America, England, Germany or France; by bank drafts; or by gold. (Gold pieces can be sent through the post by gumming them securely between two cardboards and enclosing same in a linen lined, wax sealed envelope.)

We will accept personal cheques from parties in Europe or North America, who are favourably known to us.

WHO PAYS POSTAGE. While we accept orders for any amount, those under \$2 should allow for return postage and registration. We use official envelopes; the 50c. 1886 (Scott \$1.50; this is 7 by 9 inches, linen lined, and weighs nearly one postage) for order of \$5 or over, with others, for 25c. extra.

IMPORTANT LETTERS SHOULD BE REGISTERED; we will be responsible for loss of any kind after receipt.

If you will observe our terms "literally and exactly," there is no reason why business between us should not prove most agreeable to you, as we can supply so many desirable stamps which you can sell far above our prices, while, as we are engaged in this business merely for the pleasure of increasing our collections—four of us are advanced collectors—nearly all choice stamps are the same as cash to us, providing the condition and price are right.

"WANTS" AND OFFERS. We are not prepared to send "want lists," our wants are so numerous; nor will we make offer for stamps unless they are first sent on approval, as we have found from experience that they are generally sold before our order arrives.

✉ Orders received for all the publications of Messrs. Stanley Gibbons, Ltd.

OUR INTERNATIONAL STAMP EXCHANGE

Not only offers the greatest inducements in Exchanging, but has also PROVED absolutely the best SALES agency in the world. Other Exchanges may exchange your stamps true enough, but this—embracing as it does the commercial sense of the word, i. e. bourse or market—is the only one in which dealer and collector alike can also SELL, and that too with the very best results.

We are astonished at the low prices which rule in philatelic centres, especially in the auctions; numerous items we could have sold—and have sold—at TWICE the prices realised. We have several clients who would have bought unlimited numbers of the choice stamps at a substantial advance on these prices, both for their collections and as an investment. Here is an extract from our advertisement which has been running since December in the "Philatelic Chronicle" of Birmingham:—

✉ TO DEALERS AND OTHERS.

"WE CAN SELL good stamps when prices are right. We received an approval book from Mr. W. Becktold (St. Louis), valued at \$100.38, and sold ALL immediately. We could have sold 100 TIMES the amount to the same customer if we had had them. We are making satisfactory sales for several large dealers, and, as we can handle a much greater number, we invite dealers, who can supply DESIRABLE stamps, to send us selections on approval. We prefer that no name appears on the selections as we wish to circulate them. We are seeking direct supplies from stamp issuing countries, and offer several times face value for limited provisionals, etc. Consignments solicited from parties in such countries, especially the British Colonies. CASH BY RETURN WITHOUT FAIL."

Any person contemplating using the auctions for selling odd rare stamps, or all or parts of a collection, SHOULD TRY US. Not only can we sell within a shorter period,

but can also obtain **FAR BETTER PRICES.** If desired, rare stamps and collections can be sent with reserve price—including our commission—to be sold at the highest price obtainable.

If it is a collection, you can, if you desire, send only a part—**FOR A TRIAL**—and judge by the results if we can be of further service. There is no necessity for you to sacrifice your stamps. We have had **REALLY GREAT SUCCESS** with the dozen or so collections we have handled, and believe if you try our agency, you will find it to your interest to continue the connection. We again quote from one of our advertisements:—

DO YOU WANT A SURE MARKET FOR YOUR STAMPS?

"Naturally you do if you are a dealer or wish to sell. We supply a number of collectors and investors on this coast who are **WILLING AND ABLE** to buy extensively, and offer one of the **BEST** markets in the world. In our advts. for a long time we have been requesting approval selections and offers and price lists of rare stamps, and our commission sales the past year (to June 1st) have amounted to £1200 (including a collection for £800, another for £100 and several for smaller amounts), and would have been proportionately larger if we had had the stamps; **WE SOLD ON AN AVERAGE 90% OF THE GOOD STAMPS SENT US.**"

Our commission sales have been so successful that we are devoting especial attention to this department, and studying every means in our power to further increase sales, though the supply has not yet been equal to the market. This is not to be wondered at when we have dozens of collectors ready to purchase what can only be supplied to one. We have our exclusive agents among our personal friends, many of whom are brother operators—and who are large buyers—on this coast, and are continually adding new names of wealthy collectors who buy liberally—the only class we cater to—to our already very valuable list.

New issues in sets sell well as we have to supply most of our clients with these: for example, we received a large selection from Stanley Gibbons, Limited, and, although the discount was only 25%, we promptly cleared most of them to one collector, and at a profit at that.

MINOR VARIETIES. Many of our clients are not very keen on varieties of paper, perforations, etc., and, to meet with best results, general selections should be composed of stamps which are not valuable because they are minor or recently recognised varieties. In cases of equal rarity unused stamps are preferred.

QUALITY, DISCOUNT, ETC. Quality is the important factor with us. We would much rather handle exceptionally fine copies of choice stamps—such as would **INDUCE** collectors to pay top price—at a small reduction from catalogue, than much stuff which has been sent us at 50% discount—this from experience.

It will pay splendidly to make up a special packet to send us, composed of Br. Colonial, U. S. A. and old unreprinted European, (valuable stamps sell best with us, we have had more demand for the ½ peso rose of Peru, at about £12, than for any other stamp); such a packet will be thoroughly appreciated here.

We will not handle damaged or doubtful stamps, nor —except in a few cases—postcards, locals, fiscals or reprints.

The cold season has now begun here, and the best part of the year for stamps is approaching.

RARE SOUTH AMERICAN. We can obtain the highest price for Peru P. S. N. Co., especially used; Medio Peso, especially the rose; Bolivia 500c.; Mexico 1864 3c. brown; Argentine 20 pesos; rare old Brazil, Br. Guiana, Buenos Ayres, Colombia and Uruguay. We have constant calls for these from specialists in S. A., and are sure to make sales if they are submitted on approval with

moderate reserve prices.

Consignments for sale or exchange can be sent us every fortnight, month, or as often as desired. We make this suggestion because of the time required for the round trip—it usually takes about 28 days between Lima and the United States and Canada. By this plan not only can several times more business be accomplished in the course of a year, but, after returns commence to arrive regularly, THIS, TOGETHER WITH THE LARGE SALES, will more than counterbalance that unavoidable feature.

Furthermore, we do not expect you to mark your stamps on the same scale of prices at which you could promptly sell them in your own locality, as higher prices can be obtained here.

Those who send stamps to sell need feel under no obligation to give us a return order—that is entirely optional.

Lowest net price should always be quoted for each sheet, book and for the entire parcel, if ALL are taken.

OUR COMMISSION, Our charge is 10% on sales up to \$25, and 5% on sales over that amount. This applies to first consignments only, after which we will be better able to judge if this arrangement can be continued. **ETC.** When selections are sent with larger discounts we always allow our clients within 10% of net prices.

We desire to handle only approval parcels on which our commission will amount to at least \$1.

Unimportant consignments, either for cash or exchange, will be charged return postage.

HOW WE REMIT. We make fortnightly or monthly returns, together with unsold stamps, by remittance through our London or New York bankers (we have current accounts in both cities); or by bank notes.

The following reprint of one of our advts. explains our TERMS FOR EXCHANGING, FILLING "WANT LISTS", AND FOR THE REMAINDERS:—

IF YOU DESIRE TO EXCHANGE we will allow you DOUBLE value in Peru and neighbouring countries for those we keep. We are able to do this because, until last year, we made the purchasing of these in large quantities the principal department, and have obtained them (and can obtain more) at a nominal price.

We never send the first consignment, but, with return of yours, we will send an approval selection of CLASS DESIRED from which DOUBLE VALUE can be selected. Basis: Gibbons, Scott or Senf.

FOR CASH.

We cater solely to the wants of advanced and medium collectors on this coast, and common or imperfect stamps ARE USELESS to us. If you have no desirable stamps please do not send ANY. If you desire stamps from these countries, WE WILL SUPPLY YOU FOR CASH with perfect stamps, including all unused except current, at one-fourth of catalogue; those 60c. or under at one-fifth; those 5c. or under at one-eighth,— as far as our extensive stock (now valued at over £1200) and facilities will permit—PROVIDING order is accompanied by CASH, the ONLY terms under which we can sell at such low rates.

We cannot guarantee this offer to last more than a few months, as the good stamps will be rapidly cleared at this rate. No medio pesos or other rarities for sale, as local demand is greater than the supply.

FALKLAND ISLANDS.— We carry quite a fair sized stock of these stamps —nearly all varieties, used and unused—which we will also exchange even or sell at 20% discount.

PERUVIAN REMAINDERS.

Certain unused stamps of Peru are on the market in large quantities, as the government recently sold the balance of the obsolete stamps on hand (certain values of 1876-1895), and prices on these have dropped; BUT our correspondents must not think that all or even a large proportion of Peruvian stamps can or will be sold at such greatly reduced prices. As a matter of fact, only 26 varieties were in the remainder in large quantities, and these, with 6 exceptions, are SURCHARGED stamps which are already so plentiful. It will cause a "BOOM" in OTHER varieties as a great many collectors will buy these remainders at the new prices, and will afterwards naturally desire to obtain the many other varieties—thus creating an extensive demand. We hold quite a large stock of nearly all the varieties in this remainder, and offer 26 varieties, unused and perfect, (catalogued at \$7.50) for 50 cents; 41 varieties (catalogued about \$15.00) for \$1.80; and any larger or smaller sets or single stamps at least 20% below ANY other dealer. We will give our clients the benefit of any reduction which may be made at any time on any stamps we sell.

✍ You can absolutely depend on every statement in this booklet, and on us to follow your instructions to the letter. We are a Company of English and American cable operators, holding responsible positions and under long contracts—THEREFORE must give no occasion for complaint.

We presume the fact that we are owners of large collections and have spent MUCH time and money for several years establishing this business; that members of this Company are members of nearly all the principal dealers' and collectors' philatelic societies in Europe and America, and on the London "Bazaar, Exchange and Mart" reference register (publisher's requirement for this: "Entry.—Those who desire their names entered must supply us with first class references, either to a bank; two well known business firms in London; two lawyers, clergymen or doctors; or one London and one such country professional gentleman"); will be sufficient guarantee that we are trustworthy and that we will fulfil all our obligations in a satisfactory manner.

If it is desired we can refer, by permission, to a number of the principal dealers, to 6 banks, to consuls, commercial houses and professional gentlemen.

No person can prove that we have ever failed to give prompt and full satisfaction in ANY case.

CURRENT UNUSED PERU.

We will supply PERFECT unused copies of any of the following to our CUSTOMERS, singly, in blocks or any quantity, AT FACE VALUE plus postage, till current supply is exhausted. 100 centavos = 1 sol = 50c. (U. S. A.) = 2 sh. = 2 marks = 2½ francs. Letter postage 22 ctvos. each ½oz. (15 grs.); registration 15 ctvos.

POSTAGE STAMPS.

- 1896. 1, 2, 5, 10, 20, 50 centavos, 1 and 2 soles
- 1897. 5 centavos, green
- 1897-98. 1, 2 and 5 centavos

ENTIRE STAMPED ENVELOPES.

- 1886. 50 centavos, oval surcharge in blue
- 1895. 5, 10 and 20 centavos

ENTIRE STAMPED WRAPPERS.

- 1896. 1, 2, 5 and 20 centavos

POSTCARDS (one of each 66 ctvos. = 33 cents North American).

1883. 5c. black	1897. 1c. green on 5c. (New Year)
1885. 3c. blue	1897. 2c. orange on 5c. (N. Year)
1885. 3c. dull blue	1898. 1c. vermilion on 5c.
1885. 4c. vermilion	1898. 2c. blue on 5c.
1893. 2c. blue on 5 c.	1898. 2 + 2c. blue on 5 + 5c.
1893. 2 + 2c. blue on 5 + 5c.	1898. 3c. red-brown
1895. 4c. dark blue	1898. 3c. red-brown (reply)
1895. 4c. light blue	1898. 4c. black
1896. 1c. vermilion on 5c.	1898. 4c. black (reply)
1897. 2c. blue on 5c.	LETTER CARD, 1896, 3c. vermilion

Postage and packing, 25c. per 100 on single cards, stamped envelopes and wrappers; 35c. on double cards. Registration extra. We can also obtain UNPAID (186 centavos); OFFICIAL (61 centavos); POSTAL PACKET (88 centavos); TELEGRAPH (144 centavos); in *complete sets*, if 5% is added for P. O. official's fee.

One of each of all of the above would be \$5.80 (€1 3sh. 3d.) postpaid and registered; *all sealed*, 67 cents extra.

We are doing this merely to oblige *customers*, and though we will supply society purchasing agents at the same rate, others must pay 10% commission. Don't be backward in asking for what you want. We are always ready to do anything in reason to oblige a *customer*.

Current unused stamps, etc., from Panama, Ecuador, Bolivia and Chile can be supplied to customers at 10% above face value to cover expenses.

TO THE BOYS. Do you want to have a good time Christmas? *Of course*, and here is your chance to make the money—and this will also apply to our older readers who wish to add to their collections without expense. *Stamps offered herein can easily be resold at two or three times our price*, to your collecting friends. Show your enterprise by taking their orders and sending same to us accompanied by the proper remittance. *This beats any Savings Bank in the world.*

TWO ERRORS. We purchased 15,000 of the emergency issue of the 1c. Unpaid surcharged "Franqueo" (Nov., 1897) and had the pick of the entire issue, 30,000. There were 4 sheets (400 stamps) with the surcharge reversed. We have placed a number of these among the leading dealers, and offer strips and blocks up to a sheet at the same rate, \$12.50 per 100. A bargain.

We obtained one half of the only sheet of the 1c. of 1896 printed in Prussian blue, the colour of the 2c., and offer a part of them at \$2.00 each or three for \$5.00. According to a well known editor's estimation, these should be worth £100 each, as only 100 were so misprinted. These will be priced *high* in the next catalogues—if priced at all. *This is one of the rarest of Peruvian stamps.*

CONDITION. These prices are for *choice* copies picked from the largest stock in South America, if not in the world; so that they average much finer than ordinary condition as quoted for compilers of catalogues and others.

A GOOD INVESTMENT.

What other investment will pay you 100% interest quarterly? You can make this by handling these stamps. We fix our prices so that *any dealer can sell them at at least 100% profit and make large sales promptly.*

The only discounts we can allow are:

5% on orders of \$10.00 or over; 10% on orders of \$50.00 or over. This also applies to exchange orders, but not to current unused.

Prices are in U. S. A. currency.

-+ PERU. +-				
	Price per 100	Price per 100		
1859 1d blue and 1p red	\$11 00	1897 1c "Franqueo,"		
1860 1d blue, 1p red and		unused and used (1000, \$7)	80	
1858 1d blue	4 00	1898 1, 2 and 5c (1000, \$2)	25	
1862-72 1d green and 1d red	70	1874-79 unpaid 5 and 10c,		
1866-67 5c green and 10c red	1 00	unused and used	1 00	
1874-79 5c, 10c, unused, used	25	1883 unpaid 1c, now obsolete	55	
— 20c, unused and used	1 50	1000, \$5.00		
1881-89 1, 2, 5 and 10c,		— — 5 and 10c, obsolete, used	1 20	
surcharged	25	— — 20c, obsolete	2 50	
1886 1, 2, 5 and 10c	20	— — 50c	4 00	
(1000, \$1.25; 10,000, \$10.)		Present issue at 50% advance.		
— 20c blue	50	1889 official 1, 2, 5 and 10c	2 50	
— 50c red	1 80	1875 envelopes 10c	2 00	
— 1 sol brown	3 50	cut close, half price		
1894 Bermudez 1c orange	50	Fiscals, inc ^d ding surcharged		
— 1c green	40	and unused (1000, \$1.50)	20	
error, head reversed, 10c each		All are used unless otherwise stated.		
— — 2c, four colours	50			
— — 5c ultramarine	3 00	Sets.	No. in set.	Price by Scott's 38th.
— — 5c blue	6 00	1858 1d blue, 1p red	2	\$1 50 \$ 30
— — 10c green (1000, \$2.00)	25	1859 1d blue, 1p red	2	1 10 22
— — 50c green	10 00	1860 1d blue, 1p red	2	50 10
1894 Bermudez and horse-shoe		1862-67 1d green		
5c blue	80	and 1d red	2	11 2
— — 50c rose (45c each)	45 00	1866-67 (Llamas)		
1895 1, 2, 5, 10c Llamas	40	5 and 10c	2	20 3
(1000, \$3.50)		— 5, 10 and 20c	3	45 8
— 20c ultramarine	2 50	1874-79 1c-15 compl.	9	1 47 32
1895 Commemorative <i>at face value.</i>		1886 1, 2, 5, 10, 20c	5	14 2
1875 1, 2, 5c blue, '97 5c green	20	100 sets, \$1.25.		
(1000, \$1.50; 10,000, \$12.50)		— 1-50c and 1 sol	7	49 8
— 10c yellow	25	1894 Bermudez 1, 1,		
— 20c orange	60	2, 2, 2, 2, 5, 10c	8	90 5
— 50c rose	3 00	— — 1, 1, 2, 2, 2,		
— 1 sol vermilion	6 00	2, 5, 5, 5, 10c	10	1 50 15
— 2 soles carmine, each 25c		— — 1, 1, 2, 2, 2,		
		2, 5, 5, 5, 10, 50c	11	3 00 25
		1895 Llamas 1, 2, 5c	3	20

Sets.

	No. in set.	Price by Scott's 58th.	Our price
1895 Llamas 1, 2, 5c	3	20	2
— — 1, 2, 5, 10, 20c	5	43	6
1896 1, 2 and 5c	3	7	1
(500 sets, \$2.00)			
— 1, 2, 5, 10, 20c	5	14	2
— 1-50c and 1 sol	7	69	11
1897-98 5c green, 1c "Franqueo,"			
1c blue, 2c brown, 5c pink			
(100 sets, \$1.80)	5	..	2
1874-79 unpaid 1-50c	5	73	14
1883 unpaid (now obsolete)			
1, 5, 10, 20c	4	55	7
— — — 1-50c	5	80	12
1897-98 unpaid 1-20c	4	..	12
— — 1c-1s	6	..	50

Single stamps, including shades, will be supplied at proportionate rates, or on the scale of $\frac{1}{4}$ of catalogue; those 60c. or under, at $\frac{1}{5}$; those 5c. and under, at $\frac{1}{8}$. This also includes all unused except current. Early issues UNUSED are usually without gum. This scale also applies to the stamps of adjacent countries except for rare.

Strips, blocks, on envelope, at 20% advance.

Variety Packets.

PERU.

Only used regular adhesive *postage* stamps, and all are unsurcharged (except 1894 Bermudez' head) unless otherwise stated.

15 different, 1868-96, catalogue value 54 cents. 100 packets, \$3.60; 1000 packets, \$35.

30 different, 1862-96, catalogue value \$1.82. 10 packets, \$1.35; 100 packets, \$12.90.

60 different, 1858-96, catalogue value over \$8. Sample packet, \$1; 10 packets, \$9.

No 1897-98 in the above three packets.

100 different, 1858-98, including used and unused surcharged and unpaid (no official or postal packet) and all of the above 60 varieties. Catalogue value over \$20. Sample packet, \$1.90; 10 packets, \$18.50.

BOLIVIA.

Used regular adhesive *postage* only.

15 different, 1896-97 (no 1894 perforated 14), catalogue value over 50 cents. 10 packets, 60 cents; 100 packets, \$5.50.

40 different, 1867-97, catalogue value over \$5. Sample packet, 90 cents; 10 packets, \$8.50.

ECUADOR.

Used regular adhesive *postage* only.

18 different, catalogue value 55 cents. 10 packets, 65 cents; 100 packets, \$6.

30 different, catalogue value \$1.85. Sample packet, 30 cents; 10 packets, \$2.65.

CHILE.

Used regular adhesive *postage* only.

24 different, 1867-94, complete, no shades, catalogue value \$1.78. Sample packet, 30 cents; 10 packets, \$2.80.

South and Central America.

125 different, catalogue value about \$9. Sample packet, \$1; 10 packets, \$9.

250 different, catalogue value about \$20. Each packet, \$2.50.

These two packets are not composed of all the most common kinds, but are made up from stamps in stock. *All are genuine used postage stamps.*

Mixed.

Peru.—1884-98, 20 kinds (catalogued \$1 per set) to every 100.

1000, \$2.40; 10,000, \$22.

Common only, 10 kinds.

1000, \$1.50; 10,000, \$12.90.

50,000, mostly 1886 5 and 10c., \$35.00.

Chile.—15 kinds, fairly well mixed. 1000, \$1; 10,000, \$9.

Bolivia.—15 kinds, many 1897.

100, 35 cents; 1000, \$3.

Ecuador.—15 kinds, some surcharged.

100, 30 cents; 1000, \$2.65.

Peruvian Catalogue.

For the past year we have had in preparation a catalogue and history of Peruvian stamps. It will illustrate and describe nearly 700 varieties. As we are in a position to glean official and other exact information and have the assistance of several specialists, it will be as comprehensive as it is possible to make it, and will contain plates of illustrations and many interesting notes.

It will be thoroughly reliable and a recognised *standard*.

We have received a number of letters on the subject from important philatelists. Messrs. Stanley Gibbons, Ltd., write: "We shall also be very glad to receive a copy of your proposed work on Peru, which is one that is badly wanted."

We will devote a few pages to advertisements at the following rates:

One page (5 × 8 inches) . . . \$7 50
 ½ page 4 35
 ¼ page 2 50

Exchange notices or cards inserted at the rate of \$1 for each 60 words or less.


A cloth-bound copy will presented (postfree) to each advertiser. The first edition will consist of at least 2000 copies, and, as it will be read and *preserved* by the principal philatelists throughout the world, especially in South America—including a number who have seen no other philatelic publication than a catalogue and Album—it will be of inestimable and permanent value to advertisers.

Early application will be sure of insertion and secure the choice cover positions.

No advt. is desired which will not be available for at least 6 months after its appearance.

When good stamps or sets are advertised, we are open to receive small stocks on sale from which to fill orders (at 10% com.) if we are mentioned as carrying a supply.

Intending advertisers who are unknown to us, should furnish references. We reserve the right to refuse any advt. without further explanation.

 *As a Xmas gift.*—Our catalogue will be ready in November, in time to be delivered before Xmas, and will be sent free to all sending us an order of \$1.00 or over.

We will allow 10%, of orders over \$10.00—paid for by cash or exchange, in advertising space (in addition to discount) in our coming monthly, the *Peruvian Philatelist*; No. 1 to be issued Jan. 1st, 1899.

JAPAN.

	Per 1	10	100
4 1896 Souvenir, compl.	\$0 12	\$1 00	\$8
2 1894 Jubilee, complete	6	50	4
13 current, complete	16	1 00	7
1 Officially Sealed, 1885	80		
1 Officially Sealed, 1889	30	1 80	
2 Observatory bands	25	2 00	
6 1872-75, all different	40	3 00	18
4 Corea, complete	30	2 50	
2 Corea surcharged 1898	8		
8 Samoa Express, compl.	50		
9 Samoa current, compl.	75	6 50	
3 China, 1885, complete	20	1 80	
3 China, 1897 surcharges	20	1 50	

Current China and Corea stamps supplied at 25% commission in adv. Rare Japan, China and Hawaii stamps 30% under Scott. Common Japan, 8 var. ass'd, at \$6 per 10,000. All postage extra. Cash in advance. [15]

T. MORI, AZABU, TOKYO, JAPAN.

Collectors and Dealers, Look Here!

I offer Mexican and U. S. A. stamps in exchange for those from Europe (except current issues) and any from Asia, Africa, South America and the West Indies; especially French and Portuguese colonies. For Canadian and Newfoundland jubilee issues I will send (in Mexican or U. S. stamps) 25% over amount sent me.

Always register letters. Publishers, send me sample copies of your papers.

Address: Jose M. Ponce de Leon, Apartado No. 7, Chihuahua, Mexico. [15]

Lone Star State Philatelist,

WACO, TEXAS.

25 Cents per Annum.

Special Contributors.

Emil Gerlich;	G. A. Hunt;
Aug. Dietz;	E. R. Aldrich;
Frederic Noyes;	Oscar Jannasch;
H. Fenton;	Miss A. L. Swift.

SPECIAL: With every yearly subscription we send you the PHILATELIC MESSENGER one year FREE.

Articles on Confederate States stamps a specialty. [17]

FOR 10 CENTS

We will send you for one year our large illustrated, neat, newsy and prompt philatelic monthly. If you don't believe it, send for sample copy, which is free.

A Bonanza for Advertisers. [21]

The INTERNATIONAL PHILATELIST,
Box M216, St. Joseph, Mo.

THE REVENUE PHILATELIST.

Pronounced by the philatelic press and collectors everywhere as one of the brightest and best philatelic publications in existence. No well informed and up-to-date collector can afford to be without it. An Illustrated Catalogue of the Revenue Stamps of the World is now appearing in the paper. Specimen copy, 10c. Yearly subscription, 25c

SPECIAL OFFER.—If you will mention the Messenger and enclose 2c. extra for postage, when forwarding your subscription, I will send you free of charge 25 choice varieties of U. S. and foreign revenues. You can't spend 27c. more profitably.

XXXX Box 156, Saco, Maine. XXXX

WE BUY STAMPS

And old Collections for Cash.
What can you offer us?

Standard Stamp Co.,

(INCORPORATED,) [tfn]

4 Nicholson Place, St. Louis, Mo.

THE HISTORY of the POSTAL SERVICE in JAPAN, in Japanese and English. 88 pp. Contains facsimiles (in reduced size) of 40 stamps and 31 entires, pasted in, and the 26 current stamps, cards and envelopes illustrated. This book describes all the varieties of Japanese stamps, their values, colours and dates, and gives the reasons for their issue and for their representation in reduced size. All the reduced facsimiles of stamps and entires in this book are printed in the very colours of the originals. They make a complete set of Japanese stamps. Price, 80 cents, postfree.

K. WADA, No. 74 BAMBACHO, HONJO, TOKYO, JAPAN. [15]

American Souvenir Card Society,

"LIBERTY,"

M. TAUSIG, EXCHANGE MANAGER,
9 EAST 108TH ST., - - NEW YORK.

DUES: 75c. per year, including a year's subscription to the Official Organ, the "Herald Exchange."

The only German-American advertising medium in existence. Sample copy for the asking.

The "Herald Exchange" and the "Virginia Philatelist" one year for 80c.

The "Herald Exchange" one year, Scott's '98 Cat. and a 30 word exchange advertisement for 65c. [17]

BLACK
 U. S. 1879 30c.
 catalogued 15c.

If you enclose four (4) cents in stamps, and ask for my approval sheets of U. S. at 50% discount or foreign stamps at 60% discount, I WILL SEND THE ABOVE STAMP FREE.

A GOOD reference must accompany your request.

GEO. B. BOOMER,
 29 Brooklyn Ave.,
 Brooklyn, N. Y.

N. B.—I have removed from 138 1/2 Fulton St. to above address.

1000 Varieties.

Made up by countries and mounted on blank sheets. No revenues, postals, cut squares or locals.

A Grand Bargain

For \$10.00, and we refund your money if you are not satisfied.

E. J. Kirby & Co.,
 Marshall, Michigan.

The Perforator	X
And Philatelic Messenger	X
For 25 cents a year.	X

Vol. I. of the PHILATELICAL STAMP. Single numbers on application. All numbers of Vol. II 112 50, except No. 2, which is 75c.

STAMPS. — 100, all different, with one catalogue 12 1/2 cts. and one catalogued 50c. only 12 cents postpaid. 1000 mixed (50 to 100 varieties), 25c. postpaid.

HENRY A. CHAPMAN,
 Box 72, Rocky Hill, Connecticut.

HERE'S A CHANCE!

50 mixed, unused (o. g.) U. S. \$0 50
 100 mixed, finely assorted U. S. 10

Unused and used U. S. on approval on deposit of 25 cents in stamps. This amount can be deducted from first order.

Please remit in 1/2 and 2 cent stamps.

Richard C. Pape,
 417 Fourth St., Marietta, Ohio.

JUST OUT. A BOON TO PHILATELISTS! International Philatelic Collectors' DIRECTORY.

Contains over 9500 addresses of active collectors in all parts of the world. America, Europe, Asia, Africa and Australia.

Many addresses have notes added, mentioning the specialties collected and the languages in which correspondence is answered. Key to abbreviations, in English, German and French. Every collector and dealer should have a copy.

Price 60c. postfree. Registered 8c. extra.

Remit by U. S. bank note, money order or unused U. S. postage stamps, full gum.

A. C. Berlin, 621E Branchell Ave., Jersey City, N. J.

GET POSTED

On Omaha Exposition Stamps and Exhibit by sending for FREE copy of the Philatelic West and Omaha Philatelist, Superior, Nebraska. Subscription, 1c per mo. Free X col. Ads. pay; 25c per inch, cash with copy. Organ of largest Soc'y in West; only paper left of over 20 in state. Free sub. for names of 25 act. collectors not on our list, if postage is sent for reply.

\$20.00 for \$1.50

Our packet of 1000 mixed stamps, cataloguing over \$20.00, for only \$1.50.

This packet contains no continentals, but consists of stamps from South and Central America, Africa and Asia.

Try a sample thousand, and you will want more.

YOUR MONEY BACK IF YOU WANT IT.

HAMPDEN X STAMP X COMPANY,
 Box 29, X Granby, X Massachusetts.