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1897.

Vol. 2.

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No. 5.

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MAY



THE ...

PHILATELIC ADVOCATE

Devoted to

Stamp Gollecting.

25c. per Year.

PUBLISHED MONTHLY BY

Starnaman Bros.,

Berlin,-- Ont.,-- Can.

- OUR BARGAIN PAGE. -

Bargain notices will be inserted on this page for half cent a word each insertion. No charge for name and address. No display allowed. No adv. taken for less than 10c,

25 foreign stamps free to every one who sends for my price list and Approval sheets at 50% commission and encloses a 2c stamp for postage. Send 10% for my packet of 100 varieties of fine foreign stamps from 20 different countries, such as, Ceylon, Egypt, Chili Australia, Cuba, Japan, Portugal, etc. R. B. Bliss, Luman, Midland Co., Mich.

35 cents Free!! An India stamp worth 35c to each applicant for my sheets who gives good reference. W. A. Hatch, Bellows Falls, Vt.

\$40 Printing press & outfit for sale, for only \$6.00 — A bargain for somebody. Send at once for particulars to: P.O. Box 219 Mitchell. Ont.

Free! 6 old U.S. worth 15c to all sending reference for sheets at 50%. Leon V. Cass, Mc Grawville, N. Y.

Free Advertising. We will give a half inch advertisement and a 20 word adv. on the bargain page to every one sending 25c, before June 1st, for a year's subscription to this paper. If you have nothing to advertise see the premiums effered on page 41. Starnaman Bros., Box 104 Berlin, Out.

When answering these advertisements he sure and mention the Bargain Page of the Philatelic Advocate.

Dealers' Directory.

12 insertions in this directory \$1.00. 6 for 50c, 3 for 35c.

BEAVER STAMP CO. Box 114 Simcoe, Ont. Canadian and Mexican revenues on approval. Try them (3t HICKS, GEO, W., Mitchell, Ont.

HICKS, GEO, W., Mitchell, Ont. Stamps free to every applicant for Approval Sheets at 50%. (1t

HAYDEN, CHAS. H. Jr., Lock Box 87, Northampton, Mass. Stamp bargains for beginners. See adv. (1t

ONT. PHIL. Co., Box 494, Berlin Ontario. Special prices on wholesale approval lots. (12t

THOMPSON, S.A., Ilderton, Ont Unexcelled Sheets at 50%. (2t

WIDDICOMBE, R.G. St. Caiharines, Ont., Approval Books at big discount. (tf

WATTS, HERBERT IREY, Winchester, Ind., Writer for the i atelic press.

FREE INSERTION. For every 1 inch of advertising space you take we give one insertion in this directory.

Exchange Column.

This column is free to our subscribers. Notices are limited to 30 words. Subscribers are allowed six notices in a year.

A fine lot of philatelic papers and Canada and U. S. entire cards and envelopes to exchange for U. S. or foreign stamps. C. Bailev, 85 Euclid Ave Toronto, Canada. (D. P. A. 24)

→ THE PHILATELIG ADVOGATE. (~

PEACTED TO STAMP COLLECTING.

VOL. 2. NO. 5. BERLIN, ONT., MAY, 1897. WHOLE NO. 8.

The Special Delivery Stamp

By S. A. Nichols.

When the Special Delivery stamp made its appearance Senator Vilas, who was then postmaster-general, received many complimentary letters, among them was one from his friend, Nobles. The rest of the story is best told as it happened. "When I wrote this letter," said Mr. Nobles, "I did not have occasion to use any of them or receive them, but the idea seemed to me to be a good one. I was spending a week at my home in Brooklyn at the time. One bitter morning at 3 o'clock I was awakened by what seemed to be the ringing of all the fire bells in Brooklyn. Shoving my head out of the window in the second story I could see a muffled figure on the steps below ringing the bell with savage "What is it?" I asked. Just furv. then the bell wire broke and the figure fell backward down the steps. The snow was knee deep and the wind blowing at the rate of fifty miles an hour. As the figure rolled down the step I could hear some choice specimens of explosive english mingled with something about, letter, special delivery. After removing the chains and bolts the messenger blew into the vestibule in a sheet of snow. is it? what have you got?" "Letter" "What are you bringing a letter around here at this time of the night for." "Special delivery please sir." I backed into the hall and slid my hand along the wall trying to find the match safe. The vestibule was full of snow and I had commenced sucez-

"Come in and shut the door," mg. I yelled. BANG! went the door, and out went my match, just as I had got gas turned on. The messenger bumped up against me in the dark, stepped on my toes and shook a shovel full of snow down my back. I finally succeed ed in lighting the gas, signing the book pushing the messenger out and bolting the door. Then I went upstairs with my prize; examined the long blue stamp, and devoted five minutes to wondering who could have sent it. I then opened it and this is what I saw:

Milton Nobles, Esq., Dear Sir: You will doubtless be surprised to receive a letter from an entire stranger but I feel that I was born to be an actor. I am 22, five feet nine, light curly hair, blue eyes and have played several parts in the S Amatuer society. I have also written a play. Could you lend me \$20. Yours to command,

J. A.... J....

P 8. The new special delivery stamp has just got here and I put it on to

see how it works. J. A. J.

By the time I had finished reading the letter I had a chill. Three hours later I had a cold so that I could not open my eyes. I temained in my room for three or four days. On the fourth day I became convalescent and the first work performed was the following letter:

Brooklyn Jan. 26. Hon, W.F.Vilas, Postmaster-General, Washington, D.C. Dear Sir, Quite recently, in a moment of (Continued on page 43)

Notes and Comments.

By R. G. WIDDICOMBE.

Work on the second edition of the Ontario Philatelic Directory has been begun. A fine four page prospectus has been published.

A change in the management of the Halifax Philatelic Magazine has taken place, Mr. Van Malder retiring, and Mr. J. R. Findlay filling the vacancy. We hope to see a better paper as the result of this.

Berlin has been decided on as the seatof the D. P. A. convention to be held this summer. This matter was left in the hands of the trustees at the most held in Toronto last September, and after some delay has been decided and it is hoped this decision will be satisfactory to all members. Exact date will be given later.

The publishers of the Halifax Philatelic Magazine amounce the publication of a series of small handbooks, the first of which will be a "Handbook of the D. P. A." which will probably appear in May. It will contain list of members, list of officers, cuts of prominent members, ads, etc. The book will be about 32 pages, size 5×6.

"Other books will follow, whenever we can get a good idea to work on." says Mr. Muirhead.

Stamp Lore, 'that up-to-date paper' is behind time, as also are the Philatelic Canadian; Ontario Philatelist and Canadian Philatelic Magazine.

It is reported that a new weekly stamp paper will shortly be started in Toronto which will eclipse anything ever published in Canada. The publishers have our best wishes for success. W.A. Beatty and R.G. Widdicombe of St. Catharines, were in Toronto on Good Friday. A number of the dealers were visited and a good time spent.

Canadian Revenues are becoming more popular every day, and the time is not far distant when they will be classed among the rarest of Canadian stamps,

Every Gauadian collector should become a member of the D.P.A. Blanks and full information will be furnished by the Secretary, A.H.Adams, Whitby Ont.



Findlay I. Weaver.

We take much pleasure in present ing our readers with an illustration of Findlay I. Weaver, editor of this paper. He was born at Berlin in 1878 and has been a collector since 1887 and dealer, in a small way, since 1891 He is a member of the D.P.A., P.S. of A. and L. of A.P.

Mr. Weaver is a candidate for the office of Librarian of the D.P.A. and solicits the support of his friends.

Philatelic Pencilings.

By CANUCK.

As a result of the agitation started by the Toronto Philatelic Club and the general public for a new issue of postage stamps to commemorate the sixtieth year of her majesty's reign, postmaster-general Mulock has promised that a new stamp of the 3c denomination only, of a very appropriate design will be issued. These stamps will be placed on sale for a limited period only. The issue will then be stopped and the present 3c stamp will be put in circulation again, I hear from good authority that the issue will not exceed 100,000. Should this prove true I am of the opinion that two thirds of these stamps will be bought up by dealers and speculators.

Toronto with a population considerable less than the metropolis (Montreal) has the credit of sending out more mail matter than the latter named city. This is not to be wondered at from the fact that the sales of the P. O. for one day, March 31, amounted to \$2,400. One firm alone, The T. Eaton Co. purchased 75,000 three ct stamps to mail their annual catalogues.

Hamilton can now boast of four full fledged stamp dealers and a philatelic traveller (the only one on earth so the boys say) who has perhaps the largest and finest stock of stamps in Canada. I refer to C. A. Needham, who recently had the unsfortune to lose some \$2000 worth by theft.

Speaking of Hamilton reminds me of an incident that occured there not a hundred years ago. A gentleman had occasion to send his son to the post office to mail some letters, "James my boy" said he "take these letters to

the post office and pay the postage on them," James returned and said "Father I saw a lot of men putting letters in a little place without paying and when no one was looking I slipped yours in for nothing."

If you are a stamp collector and not a member of the D. P. A. why not join us and have the pleasure of meeting with us at the convention, which is to every collector "the event of the season." For application blanks etc. write to the Sec'y A.H. Adams, Whitby Ont, or any member of the society.

The 3cCanada on laid paper has been noticed on the original envelope, bearing the post mark of 1868.

I recently saw a copy of the 3c first issue bill stamp on the original envelope, used as postage. It was duly honored and delivered to a party m Toronto.

Among the numerous uncatalogued varieties of Canadian Revenues I have seen the following. First issue 1 et. imperforated, on the original; Ontario Law, 40c red, a pair unperforated in the center; a strip of the 30c imperforated and many others which will command a premium from the specialist.

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John E. Burten, of Milwaukee, exchanged his hotel at Hurley, Wis., for \$23,000 worth of stamps and \$7,000 cash. The stamps weighed nearly two tons, and consisted of forty five albums of classified stamps, over two hundred sheets of uncut stamps, about three hundred approval books of stamps from every country in the world, twenty two large stock books systematically arranged and full of the better grades, several hundred packets of from one hundred toten thousand stamps each, besides bags full of uncounted stamps which sell at 50c a pound There are about 9,000,000 stamps in all,

# The PHILATELIC ADVOCATE.

FINDLAY I. WEAVER, Berlin, Ont., Editor. Associate Editors.

R. G. WIDDICOMBE, W, A. STARNAMAN, Berlin, Ont, HERBERT IREY WATTS, Winchester, Ltd.

STARNAMAN BROS., PUBLISHERS, Box 104. BERLIN, ONT., CAN.

#### SUBSCRIPTION.

25 cents per year. Back numbers, Vol. 2. any no. 5c.

#### ADVERTISING RATES.

One Insertion. A discount of 10.20 & 33\2 allowed respect-1 Inch . . . . \$ .50 : ively on 3, 6 & 12 mon-.85 2 Inches... th contracts. Payable Half Col. . 1.50:quarterly in advance. One Col. 2.50: Copy must reach us by 4.00 the 20th of the month One Page All matters pertaining to the business department should be addressed to the publishers; and all for the literary department should be sent the editor.

We wish to exchange TWO copies with ALL Philatelic publishers. Send one copy to the publishers and one to the editor,

Your subscription has expired if this paragraph is marked. Please renew promptly.

Entered at the Post Office at Berlin, Ont., as Second class matter, Dec. 1896.

### Stdiforial.

D. P. A. Notes. Are you a member of the Dominion Philatelic Association or are you still out in the cold? It

is a warm society and we would like to see you join it. Send for application blanks to the publishers of this paper or to A. II. Adams, Sec'y, Whitby, Ont. There are now over 200 members.

The 1897 convention will be held in Berlin and a big time is expected. The date has not been definitely decided, but we hope July 21 and 22 will be decided upon, as on those dates cheap railway rates will be in force all over the dominion on account of the Jubilee celebration and Band Tourna-

ment which will be held then.

'Tis said that A. M. Muirhead, is the winning man for president.

It it very unsatisfactory to members to have to put up with an official organthat is always a month or two behind time. We hope to see a change for the better at next convention.

Hash. If there is one mean person we despise more than another it is the mean, cowardly sneak who writes anonymous

letters.

We have disposed of our entire stock of Vol. 1 of this paper to W.A.Starnaman, Berlin, Ont., who is offering them at \$1.00 per volume (3 nos.) As there are only fifteen complete volumes out of the hands of literature collectors we predict an early advance on above price.

W.A. Lydiatt, Wallaceburg, writes, "I received over fifty answers to my adv. in Mar. and Apr. Advocate."

Another new paper is announced. The editorial sanctum will be in charge of W. A. Lydiatt who has christened it the Boys' Own Philatelist.

We want the address of every philatelic writer in America. Send us your address on a post card, before June 1st and you will hear of something to your advantage. We intend getting up a philatelic writers' contest.

We notice that several publishers are cutting their subscription rates to 10c per year. We do not like to see this. Moses B. Page expresses our sentiments in Phil. Puck-Literaturist as follows. "A collector that will not pay 25c a year for a first class magazine won't pay for first class stamps,

as a rule." With few exceptions the 10c papers are dear even at that price.

Since the article on page 43 was in type we have received the Philatelic Canadian for March, making three Canadian papers that have issued the March number.

The editor of the Philatelic Canadian devotes nearly two columns to criticising a Halifax editor. We think the space could have been better employed.

We missed the stamp on the wrapper of the Halifax Philatelic Magazine and have come to the conclusion that the publishers have "induced the post al authorities to grant them second class rates."

The copy for the second article on "British Colonials" and also several ads, reached us too late for insertion in this number.

Correspondents should have their MSS. in as early as possible, but not later than the 25th of the month.

The Facts Pub. Co., of Riverside, Cal., will revive the old "Philatelic Facts" in a new form, with Herbert Irey Watts as editor and Geo. B. Gladden, Jr. as manager. They will introduce several new writers, among them Miss NellieJoyce, who will have charge of a unique press review that will beat anything ever tried in that line. Mr. ShirleyGordon will also make his debut through the columns of "Facts."

# Something New.

We would call the attention of our subscribers to the Exchange column.

This is free to subscribers, who will be allowed six notices in a year. We pride ourselves on being the only Canadian paper having a free exchange column It will pay you to subscribe. Several advertisers have written for prices for ads on the cover. We make no extra charge, but we wish it distinctly understood that we will not put ads on the outside front page of cover. We might mention that the inside front cover and the outside back cover have been taken for June and July.

"The majority of the philatelic papers published in the Dominion hang fire' more than any old flintlock in use a hundred years ago. Judging from the irregularity of the appearance of each number it would seem as though they were published not according to any method or at fixed intervals of time, but rather that whenever the publisher happened to get euough moncy he went down to his printers and got another number run off." Jasper, in Weekly Philatelic Era.

Publishers thinking of discontinuing their paper would do well to get our prices for filling unexpired subscriptions. All correspondence strictly confidential.

# PREMIUMS.

Send us 25c before June 1st. and we will give you this paper one year, a 20 word adv. on our Bargain Page, and your choice of any one of the following:—

Philatelia Wilha only Philatelia and the send of the colly Philatelia and the send of the send of

Philatelia, "The only Philatelic novel ever written."

Set of 8 varieties Cuba cat'd over 60c Japanese Stamp Album, made of rice paper, containing 18 var stamps and

3 varieties cards.

25 Blank Approval Sheets.15 ditto with your name printed on.

Ahalf inch Advertisement in this paper

### Rare Stamps.

The United States postage Stamps are in themselves full of history and literary interest and are also a study for every artist. The question of every particular shade and color has its place and value. It is not the age of the stamp which makes it valuable, neither does it consist in its beauty. All that makes a stamp valuable and rare is the fact that the stamp was used but a short time and hence but a limited number exist. The dainty little scarlet 3c stamp of 1802 is worth \$100 and the still more dainty 3c pink, of 1861, is worth \$8 used and \$35 unused while the early provisionals or, more authorized properly, postmasters' stamps, made before the U.S. government issued adhesive stamps, which were issued by the postmasters of Baltimore, Brattleboro Vt., New Haven Conn., Providence, R. I. and other cities, range in price and sell readily, and in fact are really sought after and advertised for, at from \$5 to \$4200.

It pays everybody to hunt up old letters, and when they find them not to tear them from the envelope but keep them whole. Wisconsin is a good field as the state has been settled by people from New York, Vermont and Massachusets, who in early days had correspondence with their old homes and many of them have valuable letters A still more fruitful source for people to pick up money is to hunt up old war documents, notes, mortgages, deeds, packs of playing cards, match boxes, old patent medicine bottles, etc and soak off the revenue stamps, for which there is a great demand. They are worth from a few cents to \$200 each. Look out for them; fortunes may be passing through your hands every day

#### The D. P. A. Meet.

If you are not a member of the D. P. A. You had better get your application in To our Secretary, and do not delay

To furnish him with the necessary "tin,"

Because the D.P.A. convention will shortly be held

In that ambitious town named Berlin. You will enjoy yourself but I dare not tell Of the many sights you will see therein.

There are those who have been there before,

Who say that they would not miss it For a ton of that, which we call ore,

With the yellow stuff glistening in it.

There you and I in one day vill learn more About our stamps and the stamp collectors, Than we could in a month before,

With our millimetre guage and detectors.

(Don't forget to bring your duplicates along But that I hardly need to mention:

And don't forget that we will own the town On the day of the D. P.A, convention,

We promise a good time; it will be all right Many friends and good fellowship you'll win.

Your expression will be 'It was out of sight' The D.P.A. convention at Berlin.

Possibly no set of varieties are more puzzling, not only to the beginner, but also to the fairly advanced collector, than the first series of Peru. In the 1858 issue the inscriptions are in smaller letters than in the 1859, while the 1860 can be distinguished by the line work surrounding the circle enclosing the armorial design, being zigzag instead of wavy as in both the previous designs,

U. S. revenue stamps seem to be the best sellers now on the market. One sees at least two advertisements offering them for sale to one offering other stamps. They are interesting from an artistic, historic or philatelic basis. - Evergreen State Philatelist.

(Continued from first page.) unguarded enthusiasm I wrote you a letter of congratulation in regard to the strike you made in getting the special stamp out.

Recent events have given me a wider knowledge of the subject and opened my eyes to the consequences which are likely to follow your gigantic blunder, I desire to with draw my letter and enter a protest against your making any use of the same. This need not make any difference in our friendship, but between friendship and business the line must be drawn somewhere, and I choose to draw it at the 3 A. M. special delivery. Very truly yours,

Milton Nobles. Then I put on a special delivery stamp and sent it to a friend in Washington with a few lines of explanation and instruction. The next stormy night my friend followed my instructions, hired a special messenger at 3 A. M., who began to ring the Postmaster's door bell. First a servant came, then the Secretary, but the messenger was firm; he must see the Thinking that war might have been declared in Hayti, and a midnight session of the cabinet was called, the general slipped an ulster over his night shirt and went down to the door. The messenger shoved the letter into his hand and bolted double quick. The obnoxious stamp has not been called in but I had my revenge on the Postmaster-general.

### Exchanges Etc.

Publishers who do not find their paper mentioned here should note that we wish to X two copies with all.

March Nos. Columbian Philatelist, Trans-Miss. Stamp, Philatelic Californian, Buckeye State Philatelist.

April Nos. Evergreen State Philatelist, Home Worker, Post Office, Phil. West, Eastern Philatelist, Monthly Observer, Weekly Era, Official Bulletin, The Perforator, Herald Exchange

Omaha Philatelist, Texan Philatelist, N. Y. Philatelist, Halifax Philatelic Magazine, Philatelic Puck-Literaturest Monthly Bulletin of the Postal Card Society.

We like the style of Moses B. Page's new paper "Philatelic Puck-Literaturist," but do not like the title. "Devoted to Philatelic Fools and Literature Collectors." If only those subscribed who thought themselves philatelic fools we are afraid Mr. Page's subscription list would be a blank sheet.

Up to the time of writing (Apr 29) only two of Canada's eight Stamp papers have issued their March number, Viz: Halifax Philatelic Magazine, and the PHILATELIC ADVOCATE.

In addition to the above we have received the following:

Philatelia, "the only philatelic novel ever written." This is a charming story combining love, tragedy, stamps and matrimony. Price 20c. Herbert Irey Watts, Winchester, Indiana, is the author.

From J.M.Bartels & Co., 439, 9th. St., N. W., Washington, D. C. their Catalogue and reference list of stamped envelopes, 1853-1897, price 50 cts. This book is indispensible to collectors of U. S. Stamped Envelopes.

American Stamp Exchange Year Book giving list of officers and members, reports of officers etc.

From Standard Stamp Co., St. Louis Mo. their 1897 Buying List. Price 10c

Auction List from Geo. R. Tuttle, 160 Nassau St. N. Y. Sale May 4 &5.

Auction List from Wm. P. Brown, 301 Broadway, N. Y. Sale May 1.

Price Lists from Henry Gremmel, 85 Nassau St., N. Y., Moses B. Page, Muscatine, Iowa, E. F. Gambs, P.O. Box 2631 San Francisco, Cal.



business by giving you

#### \$1.11 for 15 cents.

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| 25       | Stamps  | to | sell | at | 1c.each       | 25  |  |  |  |
| 10       | "       | ,, | ,,   | ,, | 2e ,,         | .20 |  |  |  |
| 5        | 21      | ,, | 17   | ,, | 3c ,,         | .15 |  |  |  |
| (;       | "       | ,, | "    | ,, | 5, 8, and 10c | 46  |  |  |  |
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| ភា       | stamps. |    |      | •  | Total value 🕄 | .11 |  |  |  |

The lot for 15c. Post free.
ONT. PHILATELIC CO.,
Box 494. Berlin, Ont.

### It Pays to advertise in the

ADVOCATE. So it does

to get good stamps. I aim to offer

good stamps. If you want Sheets at 50% send reference. My Price List No. 10 is just out. Free to all. Ontario Philatelic Directory 10c. 1000 stamps, as imported from Europe 20c. Hinges 10c per 1000.

S. A. NICHOLS,

926 Forest St., Racine, Wis. U.S.

LOOK UP my advertisement in April no of ADVOCATE for

Bargains in Packets.

Same this month.

Send for a selection of Approvals at 50% and you will not regret it.

S.A. THOMPSON,

Ilderton, Ont.

My Diamond Jubilee Packet contains 1000 well assorted stamps from all parts of the world. Price 25c post free.

Contents,

1000 clean genuine stamps. No waste paper. Canada and U. S. ½, 1, 2, 3, 4, 5, 6, 8, 10, 15c. 2 and 5c rhgistration, Bill and Law stamps, Mexico, Chili, Peru, Great Britain, France, Spain, Italy, Germany, Russia, India, Denmark, Sweden, Switzerland, Japan Victoria, New Zealand, New South Wales. Guaranteed to contain over 100 varieties catalogued 1 to 10c.

No dealer can duplicate it for the

price 25c. Silver or stamps.

Special! New South Wales 1863 2p. Blue watermarked 2, Block of 6 unused, o. g. fine. Scott's price \$3.00 my price \$1.00 This is equal to 65%.

C. BAILEY, D. P. A. 24. 85 Euclid Ave., Toronto, Ont.

TO LET.
This space is to let
One month 85c.
Three months \$2.30.

# WE BUY STAMPS

What can you offer us?

STANDARD STAMP CO

4 Nicholson Place, ST. Louis, MO.

At Wholesale

| Numbers in parenthes     | is refer to | Scott's |
|--------------------------|-------------|---------|
| 57th catalogue. N        | lo. in lot  | Frice.  |
| Canada' (401)            | 25          | 15c     |
| $,,$ $(402)\dots\dots$   | 50          | 25c     |
| U. S. post cards, mixed  | d. 50       | 15c     |
| Canada (60) on piece cor | ver 50      | . 15c   |
| ,,. (75)                 |             | 18c     |
| Hawaii (43)              | 25          | 20c     |
| (51)                     | 5           | . 5c    |
| ,, (42)                  | 20          | -15c    |
| Trinidad (70)            | 100         | 75c     |
| Great Britain (96        | . 100       | 60¢     |

In some cases I have only one of each lot, so order at once. Postage extra on orders under 50c. Watch my ad. next month.

R.G.Widdicombe, 29 Elizabeth St. ST. CATHARINES, ONT., CANADA

N.B. Send for prospectus of Ontario Philatelic Directory, second edition, giving ad rates and full information. Order a directory now. Price 15c.

Voung Dealers' Outfit

4 packets of 100 varieties cat, value 2, 00
Ready made Approval Sheets

50
100 stamps, retail at 1c each

20

50
50

50 Mixed 30.

Total value \$4.30

All the above for 50c P.O. Order.

50c. Postage 5c. 50c.

Packet of 100 var. fine stamps, Heligoland etc. 10c. Fine Appr. Sheets at 50% comm. AGENTS WANTED. Geo. W. Hicks, Mitchell. Ont.

Approval Sheets at 25 to 50% discount. References required.

50 var. unused foreign for 35c.

T. S. KINN, Station X, Chicago, Iil.

20 fine foreign, Chili, Argentine etc. and a 50 c U. S. Revenue worth 10c, all for 10 cents.

LEON V. CASS, MC GRAWVILLE, N. Y.

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# **業業 APPROVAL 業業**

### 業業業業 SHEETS.

Ruled to hold 25 stamps, with your name and address printed at the top 25 for 20c, 100 for 60c., 500 for

\$2.25, 1000 for \$3.75.

Envelopes with your ad in corner or address in center 100 for 25c.

1000 Circulars 3x6, with our 1 inch adv. at the bottom, 45 cents.

Sample of work for stamp.

Address.

The Mail Order Supply Co., Box 375, Berlin, Ont. Can.

#### HELLO BOYS.

I've got something good for you this month. In order to prove to advertisers that the Advocate is one of the best advertising mediums and to show that it reaches a buying class I shall publish results next month.

Here are some Bargains.

30 Stamps, catalogued, \$1.00 for 11c.

1000 assorted foreign

20c.

50 ditto, if sent with another order 1c.

Apacket free with every order.

Approval Books marked down half price and still giving 381 to 75% dis. I have sets of any country bulf price. Frice List free.

W.A. LYDIATT, Wallaceburg, Ont. Mention this paper or your letter will not be answered

### BEGINNERS LOOK HERE

1000 MIXED STAMPS 20 CTS. 100 DIFFERENT FOREIGN 10C. 25 U.S. 8 CTS.

Approval Sheets and Books at 50% discount.

CHAS. H. HAYDEN, Jr.

Lock Box 87,

Northampton, Mass.