

The Agents' Companion.

DEVOTED TO THE INTERESTS OF PUBLISHERS AND AGENTS.

VOL. 1.
No. 1.

LONDON, ONTARIO, DECEMBER, 1874.

{ Distributed
Gratuitously

"THE COMPANION."

THE COMPANION will be published on the 1st day of every month, in the interests of Publishers, Manufacturers, Canvassers and Agents. It will contain advertisements and notices of the latest and best publications and manufacturers, and such hints and information to canvassers as cannot fail to be a very material aid to them in their particular line of business. It is designed as a defence against the many attacks that are unjustly made against the canvassing business. Its circulation will be *gratuitous* to all who send us *ten cents*, to prepay the postage on a year's numbers. THE COMPANION is printed at the well-known Job Printing House of Geo. Bingham & Co., to whom we refer as to the full count of our circulation. By permission, we name the following gentlemen as references:—Major John Walker, M. P.; Rev. Jas. Cooper, D. D.; and J. Natrass, Esq., Shipping and Insurance Agent, London, Ont. Our advertising rates are very low, but we give no guarantee that they will not, at an early period, be increased. *Cash must accompany all orders.*

RATES FOR ONE INSERTION.

One Inch.....	\$ 1.00
Half Column.....	3.50
Whole Column.....	6.00
Whole Page.....	10.00

FOR EXTENDED TERMS.

Ten per cent. discount on above rates will be made for advertisements continued three months; fifteen per cent. for six months; and twenty per cent. for twelve months—payable *quarterly in advance.*

On receipt of fifty cents additional, for each insertion, we will direct attention to advertisements in our editorial column.

Orders, to receive attention, should be on hand by the 20th inst., but not later than the 25th of each month. Advertisements for agents are respectfully solicited. Address all orders to

COMPANION PUBLISHING CO.,

London, Ontario.

Business Notices.

THE COMPANION is published in a small, neat shape, and Agents will consult their interests by preserving it for reference.

We are pleased to present our first number to our readers, with a full list of advertisements. Our advertisers say that if they like us, they will stick to us.

We advise every agent to select from our advertisers the one they will work for this winter. The business offered them is both honorable and profitable.

It is of vital importance to us that any one answering our advertisements should mention THE COMPANION—and it will be money in the pockets of those who do so.

Always write plainly, and do not omit to give your name and address. Your post office and county is all that is needed, unless you have a box in the post office.

Several hundred publishers will receive a copy of this issue. If any receive it who do not intend to advertise with us, they will please send us a post card.

In our prospectus sheet sent to publishers, it was incorrectly stated that the population of Ontario was 1,250,000. It is nearly 2,250,000.

For \$5 we will send THE COMPANION prepaid, and the *Waverley Magazine* for 1875—prepaid to the lines. The regular price of the "Waverley" is \$6.

Do not write to any publisher unless you really mean business—and when you do write, do not burden them with long letters. Unless you want to send money, you can say all you need on a postal card.

We would advise all our readers who are in want of Calling, Address, Business or Wedding Cards, to give White's Glass Cards a trial, as they are not only pretty, but something new.—See advertisement.

Barclay & Co.'s Illustrated 25 cent Books sell splendidly, either alone or in connection with other books, or a different line of goods. Every agent should have a few. They pay expenses.

Advertisers will please take a note of the

fact, that we have, during the month, inserted advertisements in about forty papers in Ontario, the result of which is, that our list of agents is fast increasing.

We know of no periodical in the world that offers the same value to subscribers as the "Illustrated Weekly." A large weekly paper—52 large engravings—and a superior Chromo; all for \$2.50. See advertisement.

Many new names of agents reach us every day, but some of them are so poorly written, that we find great difficulty to decipher them at all. Good writers often fall into the habit of writing their names carelessly.

This number of THE COMPANION will be mailed to over 1,000 agents, and we shall feel obliged to any who, when they send us their ten cents for postage, will send us the name of any agent or agents who have not received it.

If any one receives this who is not now and does not intend to be actively engaged as a canvasser, he will favor us, and others, by handing it to some young man who may be on the look-out for just some such employment as is herein offered.

Several American houses have written us within the last week, and by putting only a three-cent stamp on their letters, caused us to increase the revenue of our country to the tune of ten cents each time. Gentlemen, *this hurts!* "A word to the wise, &c."

We are daily receiving letters from agents who have seen our advertisement in some papers of which we have received no copy. Editors will please bear in mind that if they want THE COMPANION sent to them, they must send us a marked copy of their paper.

We take pleasure in referring our readers to the advertisement, on the last page, of Maclear & Co., Toronto, Ont. Their house—established in 1843—has gained such a reputation that we need hardly recommend them to Agents.

Here is the way to put it: Advertisers are willing to pay us for advertising their various classes of goods. Are the agents of Ontario not willing to send us ten cents to prepay postage on our paper?

Special Offer.

In another column our readers may see that it is our intention to send THE COMPANION for 1875, free to all who, before the 1st January, send us ten cents to prepay

postage. By an arrangement entered into with a business house in this city, we are enabled to make a liberal offer to intending subscribers. We will send to any agent sending us fifty cents, THE COMPANION for 1875—prepaid, and 100 bristol board cards with the agent's name, address and business printed thereon in any style of type—postage paid. No agent should be without a package of cards in his pocket. On commencing a canvass in any new place, you are particular to secure good names. If then, on calling on some gentleman, you find him absent, but leave your card, and say that you will call again, you will be far more likely to secure his favor than in any other way. Let us have your ten cents, or fifty cents then, by return of mail, and we guarantee that it will be the best investment in the year. You cannot afford to do without THE COMPANION, as we will have a fresh lot of advertisements in each issue. Old firms are all the time working up something for you as soon as you get through with what you have, and new ones are always springing into existence. Don't delay this matter—it is a small one—do it now, or at least before the 20th Dec., so that we may have your names properly enrolled on our mailing sheet in good time.

J. F. RYDER,
CLEVELAND, O.

Publisher in Chromo of

Willard's Quaint Humors,

"Pluck,"

"Deacon Jones,"

and "Ouch."

The most popular and best selling goods ever offered to Agents or the trade. Attention and correspondence invited.

1,000 Live Agents Wanted.

To sell the

Grandest Work of the Age!

Pronounced by the Press

"A Noble Work, and the Cheapest ever offered to the People."

SOLD ON PLANS TO SUIT ALL PURSES.

Send stamp for Circulars to

H. S. ALLEN,

No. 8, Howard-St., New York.

BR(S)

M

**WHITE'S
GLASS CARDS.**

Something New!!

**GLASS
CALLING AND
BUSINESS CARDS**

Of the following Colors :

**RED, WHITE, BLUE,
GREEN, PURPLE,
AND YELLOW.**

Transparent and Beautiful!

These beautiful Cards are an entirely new article; beautifully printed in Gold or Silver, and are the handsomest ever presented to the public. For Address, Wedding, Business or Calling Cards, there is nothing so popular.

THEY are ALL THE RAGE this SEASON

Your name beautifully printed in Gold or Silver on one dozen, any color or number of colors, for 40cts. 3 doz. \$1. Business Cards \$3 per hundred.

These cards received the highest comments at the Western Fair, London, and Central Exhibition, Hamilton; and were highly spoken of by the "Daily Mail," Toronto; "Western Advertiser, London; and "Evening Times," Hamilton, as being something new and nice.

Agents Wanted Everywhere

Complete Outfits, 25c. Samples 10c.

Address all orders to

CHAS. WHITE,

Box 323; GALT P.O.

Ontario, Canada.

IMPORTANT

Announcement to Agents!

It is the duty of every agent to ascertain as far as possible what class of goods is most likely to sell, before he decides what he will canvass for. Books and pictures, good and bad, have been sold everywhere and by everybody, so that now it is almost impossible for even a good agent to do a good business, however excellent his book may be. We have, therefore made arrangements whereby we are enabled to offer the readers of THE COMPANION an article that is entirely new—has never been canvassed in Canada—will sell everywhere—in city, town or country—in store, shop or dwelling—and in many cases, to more than one individual in each place. We have reference to

VISITING and ADDRESS CARDS,

We are prepared to supply any number of good agents with these cards at such rates, that while they have themselves a handsome profit for their labor, they may sell for half what is usually charged for them. Our samples include white, Bristol, tinted Bristol, Enamelled, Marbled and Snowflake Cards, which may be printed in either of twelve different styles of type. No additional charge is made for printing address on cards below the name. Our material is all first-class, as we propose to make our business permanent. An agent may canvass for these Cards in any locality every three months, and thus establish a permanent and lucrative business, for as he and the cards become known, his business will correspondingly increase. Our white Bristol Cards retail at

60cts. per Hundred.

In cities the price is usually \$1.50, while in country places it is impossible to get a neat card printed. Intelligent agents will, therefore, see that there is no class of goods so likely to prove remunerative to agents this winter as these. Any Agent, no matter what he is doing, can carry them.

The outfit consists of twenty-five Sample Cards, which we mail, prepaid, for 25 cents. Or, we will arrange the cards neatly in an oblong, cloth-covered, round-cornered, gross-lined canvassing book, which can be carried in the pocket, and in which agents may record their orders. This is decidedly the best way to carry the cards, as it keeps them clean and nice. Sent post-paid, to any address for 75 cents.

A splendid business can be done with the Cards during the holiday season. Remember that we give a

HANDSOME COMMISSION!

On each order, and that Agents may canvass for them anywhere.

Address all orders for cards and outfits to

GEORGE WRIGLEY,

General Subscription Agent,

LONDON, ONT.

AGENTS:—Don't forget to give "The Companion" credit for every advertisement you answer.

IS IT A SWINDLE ?

Our readers well know that for many years, *Wood's Household Magazine* has enjoyed an enviable reputation, receiving from the press the highest recommendation, and being generally recognized as not only the cheapest, but the best Household Magazine published. We regret that anything should have occurred to oblige us to record a change in the order of things. We state briefly what we know to be the case. Last winter an agent in this city secured about 100 subscribers. These received their magazines regularly until the July one was due. In August complaints were so numerous that the Agent was compelled to write, to ascertain the cause of delay. The following reply was received :

Newburgh, N. Y., Aug. 23, 1874.

DEAR SIR,—This year has been disastrous to publishers generally, and we have borne our full share of the burden caused by the late panic. In consequence of financial embarrassment, our late issues were delayed temporarily, but they are now being brought out rapidly, and by or before the middle of September, all arrears will be made up. After that date the publication will be mailed regularly from New York City. Some changes will be made in the business. In the meantime we give you this personal rather confidential information, and a more official communication will be forwarded soon.

Yours sincerely,

S. E. SHUTES.

Soon after this a circular was sent to one—and only one—of the subscribers in London, announcing that the "Household Publishing Co.," 41 Park Row, New York, had purchased the subscription books, business, copyright, etc., etc., of the magazine, and that every subscriber should soon receive the numbers due him; and further, that "with the October number we commence a series of splendidly illustrated articles, which will run through the remainder of this year, and be continued through 1875." This nice circular closed with this paragraph:—"Subscriptions for our own and for other publications, may be sent us with entire confidence, and with every assurance that they will receive, WITHOUT DELAY, just what they order."

In a few days more the agent received a letter from this Company, stating as follows: "We are in great confusion, moving the business from Newburgh to New York, and are unable to ascertain whether your subscribers have been regularly served or not. Can you give us any idea who they are, and where located? It is impossible to tell everything by the books, as the late book-keepers have had their own way of keeping them." The complete list of subscribers names was then sent them, and they were written to repeatedly, but no magazines

came, nor any reply, until Oct. 23rd., when the following was received:—"Your postal received. The Magazines we are getting ready as rapidly as possible. We will give to every subscriber all that is due. The work is one of some magnitude, and cannot be done in a day nor a week. In a very few days we shall have everything arranged satisfactorily." This is the last the agent has heard from the "Household Publishing Co.," although he has written them again and again, threatening, in one instance, to publish them. No magazines have yet been received here, or in many other places which we might mention. In view, then, of the many promises made by the old and new proprietors that have not been fulfilled, we close our article by saying:—"It is a Swindle!" and we advise our readers to be aware of the "Household Publishing Company," 41 Park Row, New York City.

Since the above was put in type, an article in the November *Star Spangled Banner* has come under our notice.

"WOOD'S HOUSEHOLD MAGAZINE.—We are happy to announce that this popular magazine is now in the hands of the Household Publishing Co., New York, who are prepared, and with ample capital intend, to make it not only a greater success than ever before, but will start it on a firm basis and enable it to fulfil its promises, which it has not always been able to do. Mr. Geo. R. West is the treasurer of the new concern and will, we think, soon bring "Wood's" up to a high place among the popular periodicals of the country. We hope so. At least, for after bankrupting both its former proprietors, it is about time that it began to PAY. Its terms are the same as formerly, and subscriptions are received through the 'Banner' list."

Well, much as we respect the *Banner*, we cannot lay aside the evidence which we have before us. We know that both the old and new proprietors have at least been careless in not informing their agents of any unavoidable delays that may have occurred. We hope to be able, in our next, to place the "Household Pub. Co." in a better light before our readers.—ED. COMPANION.

A ROUND THE TEA TABLE.

REV. T. DEWITT TALMAGE,

Is an overwhelming success, and is the fastest selling book ever offered to agents. 500 more ministers, teachers and experienced agents wanted at once, to sell it. For agency, &c., apply to

M. S. RICHMOND,
General Agent, Toronto.

CHRISTIAN AT WORK.

REV. T. DEWITT TALMAGE, Editor.

Parties wishing to make money and do good, should secure an agency for this favorite paper—the most popular religious weekly published, with a fame as wide as the world. It is bound to sell, and only needs an introduction. We have room for a few more good, live agents. Twenty per cent. discount to Clergymen. For paper and territory, address,

M. S. RICHMOND,
General Agent, Toronto.

AGENTS!
READ EVERY WORD.
A FORTUNE
FOR YOU!

"The Illustrated Weekly," published in New York by T. E. Moore, at \$2.50 a year, is a large, new, family and literary paper—pure, instructive and amusing; half of its pages full of beautiful pictures every week and the other half containing the choicest reading matter—moral but unsectarian. A large Engraving—17x21—accompanies the paper every week as a supplement. These are exquisite fac-similes of the finest steel engravings, copied by the new process of the Graphic Co.; are on heavy tinted paper, with margins suitable for framing, and are really a fine art gallery every year. Besides, every subscriber is presented with the chromo, "Gold Fish, Fruit and Flowers," (21x30) in 27 oil colors, painted by Ramsay. Not only the largest and finest premium ever given, but the most wonderfully beautiful Chromo ever produced. The combination is unequalled. It sells itself. Be quick if you want an agency. Anybody can make from \$5 to \$25 per day. Liberal terms given, and complete outfit sent for \$3. Money refunded if not perfectly satisfied. Address at once.

GEO. WRIGLEY,
 General Subscription Agent,
 LONDON, ONT.

HISTORY, ESSAYS, ORATIONS,
 AND OTHER DOCUMENTS
 Of the Sixth General Conference of the
EVANGELICAL ALLIANCE.

ROYAL 8vo. 800 PAGES, DOUBLE COLUMN.
 Rarely has a volume issued from the press which contained a greater amount of labor or a more varied and extensive array of talent and experience.

THE LIFE AND TIMES
 —OF THE—
REV. JOHN WESLEY, M. A.

Complete in three volumes—Crown, 8vo.
 "My conviction is that it is by far the most exhaustive and trustworthy life of Wesley extant"—Rev. W. Morley Punshon.

WOMAN'S RECORD;
 —OR—
 Biographical Sketch of all Distinguished
 Women,

FROM THE CREATION TO THE PRESENT TIME.
 Illustrated with more than 200 Portraits.

NEW EDITION REVISED AND ENLARGED.
 This revised edition makes a superb volume of nearly 1600 pages, Royal octavo, being fully equivalent to ten ordinary volumes of 400 pages.

Liberal Commission to Agents.
 Address:
GEO. WRIGLEY,
 General Subscription Agent,
 LONDON, ONTARIO.

The very Best Thing for Agents
To be Found in the World!

Nothing Like it Anywhere!!
NO TROUBLE AT ALL TO MAKE SALES

Enterprising Agents of both sexes are making almost fabulous wages by canvassing for it. Time for operation is limited, therefore apply at once for terms.

J. W. JONES, London Literary & Art Agency,
 P. O. Box 99 F, LONDON, ONT.

JUST PUBLISHED.
1,000 Agents Wanted Immediately,
 To sell Dr. CHASE'S Recipes; or, Information for Everybody. Enlarged and improved by the publisher to nearly 700 pages, with 2,800 practical recipes. It sells at sight. Agents are already making from \$10 to \$25 per day. Address,
HOOVER & WHIPPLE, London, Ont.

Wide-Awake Agent Wanted
 For Rumseller's Daughter; History of the Presbyterian Church throughout the world; best Polyglot Family Bible, illustrated, and beautiful premium; Second Coming of Christ, and premium, and a variety of other popular Books. Maps, Charts, Chromos, &c. Best of terms. Address,
J. O. ROBINSON, Proprietor. Successor to Rev. G. Lawrence, London, Ont.

HELP WANTED.
100 MEN AND 100 WOMEN

To travel and sell the following:—
LIFE OF JESUS, For Young People,

COBBIN'S CHILD'S COMMENTARY ON THE BIBLE,

OCEAN STORIES.

BIBLES!
 Protestant and Catholic.

MAPS, CHARTS, PICTURE FRAMES, &c.
 For Particulars address:

SCHUYLER SMITH & CO.,
 Publishers,
 185 Dundas-St., LONDON, ONT

AGENTS:—Don't forget to give "The Companion" credit for every advertisement you answer.

"THE AGENTS' COMPANION."

The publishers of the COMPANION greet their agent friends by wishing them "A Merry Christmas and A Happy New Year." We have long seen the need of a paper such as we intend that ours shall be—a medium between Agents, and *those who need Agents*. We do not intend to burden our columns with common reading matter, but shall in each issue, publish a few useful hints that will be of especial benefit to inexperienced canvassers, and, we opine, to experienced ones too. Our columns are chiefly intended, however, for advertisements from publishers, etc., who desire to make known their business to those who want employment as canvassers. And by establishing such a medium, we claim that we not only benefit ourselves (as we by fair dealing hope to do) but our advertisers and agent friends; the latter because they have offered to them "without money and without price," remunerative employment in any line they may prefer, and that, too, without the trouble of writing to a dozen publishers for circulars, etc.; and the former, because by advertising in our medium they address the great body of Agents in Ontario, which they cannot do in any other paper at ten times the expense. We trust, therefore, that THE COMPANION will not only be warmly received by Agents, but that it may have bestowed upon it, the continued and liberal patronage of Publishers and Manufacturers everywhere.

OUR SPHERE OF LABOR.

By far the most prosperous and wealthy Province in this "Fair Canada of ours," is our own banner Province of Ontario. This we have chosen as *our field*. We have a good list of names of Agents in the lower Provinces, to whom we shall perhaps send a copy of our first issue, but we prefer to work a small field thoroughly and profitably, to taking a larger one in which we cannot and do not intend to advertise regularly for fresh recruits, to the army of Agents, whose names we have now on our lists. Four years ago we had in our treasury a surplus of several millions of dollars, all

of which has been expended in the erection of public works, draining low lands, etc., and now at the close of another term of office, our Government announces a surplus of \$5,000,000. Can any of our sister States show results equally favorable? Can any of our advertisers name a territory in which canvassers can have an equal chance of success? If, therefore, Canadian Agents have not been quite so successful as some in our sister States, it has not been on account of an inferiority of territory or even of agents, but because our agents have, in many cases, been unfortunate in the choice of goods for which they have canvassed. We think we may safely herald a new era for Canadian Canvassers. We intend to advertise no goods but those that are saleable in every locality, and for no firm that is not reliable and trustworthy. Publishers must, in every case, send us circulars descriptive of their business, else their money will be returned to them, and their advertisement refused. And if any of our agents have been defrauded or imposed upon, we will caution our readers against dealing in any way with the firm complained of. On the contrary, if any of our advertisers notify us of any agent who so far forgets his duty to himself and to his brother agents by acting dishonestly with his patrons, we shall give him the benefit of a free advertisement, so that other publishers may "beware of him," and refuse to give him employment. By these means, and others, we hope to establish for ourselves a position in which we may be enabled to do much good alike for our advertisers and our readers.

Our Circulation.

The circulation of this issue of "The Companion" will reach 1,500. *Not so slow, is it friends?* 2,000 are struck off. So we are prepared to supply all comers. Let the names roll in as the paper rolls out. We expect the pressure upon our columns in our next and succeeding issues, will be so great that we shall not only be compelled to use smaller type, but to issue a 12 page paper. An article we had prepared on "Book Canvassing" has been crowded out of this issue.

WORTH WHILE. It is worth while to take the Great Family Paper—*The Star Spangled Banner*, with which is given a pretty pair of Chromos, "Forging," and "Windfall"—all prepaid by mail—to each subscriber. The *Banner* is Ledger size, only \$1 a year; and we will club it with the COMPANION, and send both papers and premiums all prepaid, to any one sending us *One Dollar* before New Year's. COMPANION PUBLISHING Co. London, Ontario.

AGENTS WANTED!

Hawes' Chart of Universal History.

*Handsomely Colored, New, Novel,
Useful and Cheap.*

Thos. B. Birkneil, Commissioner of Schools,
for Rhode Island, says:

"We have examined a Chart of Universal History, from the introduction of the human race, to the present time. It has been prepared by Stephen Hawes, the author of "Synchronology of Ancient and Modern History," and illustrates in a comprehensive form the origin, growth and decay of nations, and in a manner most graphic and interesting; presents an outline easily filled up by reading and study. The Chart is related to History as the outline map to geography, and appeals to the mind through the eye and the understanding." This map will be of especial interest to students, and will be an invaluable aid to a teacher's library.

"RESUME OF HISTORY"

60 Pages, contains a complete copy of the above Chart. Price 50 cents. Sent for examination by mail for 30 cents. Post paid.

Synchronology of Ancient & Modern History.

A very useful reference book. Large octavo, 320 pages. Has been introduced into the Boston and other schools. "We recommend it as a work of great value and reliability."—Albany Evening Journal. Retail price, \$2.50. By mail for examination, \$1.75, post paid.

Agents wanted for all the above publications. Terms liberal. Send 50 cents for "Resume" with colored Chart, and for circulars and terms to the publishers.

F. R. REED & CO.,
121 Nassau Street, New York.

AGENTS! AGENTS!!

\$40 to \$70 a Week Made Selling

**CHINESE
STARCH ENAMEL**

Agents sell from 50 to 100 boxes daily. For Polishing Shirt Bosoms, Collars, Cuffs, &c. Putting on the same Gloss and Hard Pearl Finish as when bought at the store new, at a cost of only one cent per week. Our Pupils. Every person knows that a Polished Shirt Bosom, Cuff or Collar keeps clean much longer than linen not polished, for this reason: The enamel fills up the pores, lays down the nap, puts on a hard pearl gloss, which prevents the dust or dirt from working into the cloth. Therefore, by the use of the Enamel, clothes can be worn much longer without washing.

It is the most economical article that can be used, costing only about one cent to do the ironing of a large family. Warranted not to injure the clothes, but will make them last much longer, because they do not have to go through the process of washing and starching so often. People often wonder why they can get no one to do up their shirts and other articles so nice as when it came from the store. It is because they did not have the secret. They did not use THE CHINESE STARCH ENAMEL.

GRAND OFFER—In order to advertise and bring the Enamel into general use we have adopted the plan of giving away a beautiful Oil Chromo with each box. The Chromos we have selected for the distribution, are not dabs or cheap trash, but are works of art. We would advise agents to take a variety, so that they can suit all tastes, and sell several boxes in each house, as no lady will refuse to buy two or more boxes of the Enamel to secure the different Chromos. We have fifty-six different subjects. The Chromos are all mounted on heavy card board, and ready for framing, size 5x11. Agents, remember that you receive a beautiful Chromo with each box of Enamel. Sample of the Chinese ENAMEL and CHROMO, 9 x 11 inches, sent post paid for 35 cents. Address all orders to

UNION PURCHASING AGENCY,
Avland, Mass

YOU CAN COIN MONEY
selling my SASH LOCKS. The Cheapest, Simplest and Best. They are wanted in every house. Can be put on in a minute. Agents' profits over 800 per cent. Sample and Circular prepaid 10c.
Address: S. A. BROWN,
Buffalo, N. Y.

AGENTS We have the largest and most complete assortment of Patent Novelties, Yankee Notions, New Oddities, Conjuror Tricks, &c., of any firm in the United States or Canada. To prove the above statement send stamp for 40 page catalogue.
BOSTON NOVELTY CO.,
119 Washington-St., Boston, Mass.

BET YOU
That our Illustrated 25c. Books out sell anything on the road. They are mostly sold by canvassers who distribute and collect circulars. Subscription Book agents sell them rapidly while taking names for larger works and thus double their profits. **BARCLAY & Co.,**
1-1. 21 N. Seventh-St., Philadelphia.

"WORK AND PLAY."
An Illustrated Magazine for Boys and Girls.
ONE DOLLAR A YEAR.
AGENTS WANTED EVERYWHERE.
Address, **CHARLES W. JENKINS**, Working Church Pub. Co., 57 Bible House, New York.

\$51.25 PROFIT!
ON \$31.25 OUTLAY.
Best Offer ever Made to Agents.
Address:—M. L. BYRNE, Box 4,669, New York.

AGENTS will please send for Circulars and Photographs of our
Six Household Chromos!
12 Colors—to fit 8x10 frames.
A. P. BONTE,
114 Monroe-St., Chicago, Ill.,
Or, Cor. 12th and Plum-St., Cincinnati, O.

\$200 A Month and expenses to Agents everywhere. Business New, Honorable and Reliable. Costs but a trifle to try it.
Send for Circulars.
EXCELSIOR MANUFACTURING CO.,
Buchanan, Michigan.

AGENTS! Send us a three cent stamp, and we will mail to your address sample copies of the "Illustrated Journal," one of the finest art journals in the world; or, send 50 cents for sample copies and Premium Chromo, given with every subscriber; to the Journal—and worth \$5; also other fast selling publications: Sample copies "Combination Prospectus" \$1.50 to Agents; Liberal Inducements: For further particulars, address
JOHN K. McALEISTER & Co.,
27 Tribune Building, Chicago, Ill.

AGENTS:—Don't forget to give "The Companion" credit for every advertisement you answer.

THE AGENTS' COMPANION.

THE LIFE, EXTRAORDINARY ADVENTURES,
UNTIRING PERSEVERANCE, AND INVALUABLE DISCOVERIES
OF THE LAMENTED

DR. LIVINGSTONE,

DURING ABOUT THIRTY YEARS TRAVEL IN AFRICA ;

BEING A CONNECTED NARRATIVE OF THE

Great Explorer's Life from his Birth down to the Closing Scenes in Westminster
Abbey, in 1874.

ONE VOLUME, CROWN 8vo. ILLUSTRATED.

PRICE TWO DOLLARS.

Accompanied by a large and fine, executed Portrait 19 by 24 inches. Intended for framing.

This volume contains a well-written Life of DR. LIVINGSTONE, which has commanded the warmest approval of the literary world for years; Dr. Livingstone's letters to members of Her Majesty's Cabinet, Scientific men, &c., in England and the United States; his letters to his own family at home, as well as to his brother in Canada.

EVERYBODY'S OWN PHYSICIAN ;

OR, HOW TO ACQUIRE AND PRESERVE HEALTH.

BY DR. GLEASON.

ABOUT 500 PAGES OCTAVO, 250 ENGRAVINGS. PRICE, \$3.00

*Written on sound moral principles, by an experienced Christian gentleman. Every adult should have it.

THE PHYSICAL LIFE OF WOMAN ;

By DR. NAPHEYS—\$2.00

Preparing an entire New Edition: Revised, Enlarged and richly Illustrated.

THE TRANSMISSION OF LIFE.

By DR. NAPHEYS. \$1 50

These volumes contain the strongest and warmest possible recommendation from leading clergymen, physicians, professors and editors all over the land.

THE GOD OF THIS WORLD ; OR, THE DEVIL IN HISTORY,

(Also called "THE FOOTPRINTS OF SATAN.")

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