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## Commectial Summany.

Q8e Merchants, Manufacturers and other business men should bear in mind that the "Journal of Commerce" will not accept ad. vertisements through any agents not spocially. in its employ. Its circulation-extending' to all parts of the Dominion-renders it the best advertising medium in Canarle-equal to all othars combined, while its rates do not include heavy commissions.
-It is stated that the Thousand Islands traffic has never been heavier in the history of the St. Jawrence than at the present time.
-The two round houses under course of erection at Sarnia and Port Huron, by the Grand Trunk Railway Company will be completed by September ist.' Each of the plants will contain stalis for 30 engines. The company is now building a double track between Murray Hill and Trenton, Ont.; also between Vaudrenil, and St. Anne's. Que.
-With the harvesting of wheat, ete., now under way, reports from several points in Ontario indicate a better yield than was originally expected. Fall wheat has proven to be filled out well and will average fully four bushels over the expected yield per acre. Farmers are looking well to the hay. crop in expectation of high prices later on.
-Ihe striking street car employees are now adopting an altogether differ-: ent course for the eventual attainment of their ends. In Cleveland, Ohio, they have succeeded in instituting a boycott of the lines in question to an extent which causes them to be almost totally avoided. 'Bus service is being temporarily adopted and, whether for variety or assistance to the strikers. it appears to take like a popular song. One pleasing feature of this new power will be the absence of violence. Widespread interest is being manifested in the outcome of this new and taking may of convincing the street railway

# Cuningham,-me Coveney \& Co. <br>  - WINE情 SPIRIT BROKERS. <br> Great Tower St., LONDON, E.C. . . ENGLAND. <br> <br> \section*{33 SEETHING LANE,} <br> <br> \section*{33 SEETHING LANE,} <br> $|$<div class="inline-tabular"><table id="tabular" data-type="subtable">
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<table-markdown style="display: none">| Orange | Bitters |
| :---: | :--- |
| "" | Brandy |
| Ginger | Gin |</table-markdown></div> <br>  <br> GEORGE PHILLIPS \& CO., <br> St. Andrew's Distillery, LONDON, E.O., ENGLAND. <br> Ginger "herry Brandy <br> Aniseed Noyau <br> Raspberry <br> Lovage <br> Gingeret <br> Mint <br> Cloves <br> Capillaire <br> Coloring Peach Bitters <br> Glemallan Pare Malt Whisky. Shainlog Froe Mickey Maid $0^{\prime}$ the Mist Scotoh Whisky. Sole Agents for <br> Rivaud Frere \& Cie., Cognac Hyperkoff \& Wacholders Old Schiedam. <br> A Safer Drink has never jet been brewed than ".. <br> Undoubtedly the Finest Imported. <br> Henry J. Chard \& Co. <br> Agente for Canada, 28 HOSPITAL ST, MONTREAL. <br> <br> \section*{Watson's <br> <br> \section*{Watson's Dundeg Dundeg Whisky} 

 Whisky}}
-St. Mary's, Ont., hats voted in favour of a by-law to raise $\$ 40,000$ tor the building of a waterworks system.
-An Italian army oflicer has discovered a means of rendering acetylene gas non-explosive. The secret is closely guarded.
-England pays 90 millions of dollars annually to her colonies and foreign countries for butter. Cows fed on spring grass yield the best milk for sweet butter, as well as for cheese.
-The vote in Vietoria, Australia, in favour of federation was $14 \overline{0}, 014$, and against, 9,605 . In Tasmania the vote in favour was 13,500, and against 500 . Suen overwhelming majorities ensure federation being established.
-The National Association of Local Fire Insurance Agents will hold its fourth annual convention in Buffalo from 9 th to $12 t h$ inst. From the programme before us it is evident that the agents intend to have a good time.
-The midsummer quiet in the retail shoe trade has proved too much strain on the limited resources of Fred. $\Delta$. Kells, of Ottawa, Ont., who has made an assigument. Liabililties about $\$ 3,200$. He began business in March, 'og, being previously a clerk.
-It does not always follow that because a man does business in a large eity he will either make or break in a large way. Z. Poirier, a Montreal grocer, has made an assignment. He owes $\$ 150$, and has stock, ete., valued at $\$ 140$. Large enough for the hot weather.

- We are informed, says the Yukon "Sun" by the manager of the lBank of Commerce that they had in sight here at one time this spring four millions of dollars worth of gold, and it is estimated that there is never more than 25 por cent. of the gold in siglit at any one time. The bank people deelare that the total output this year from apring clean-up and summer workings will be not lesis than $\$ 18,000,000$, and will probably reach $\$ 20,000,000$.
-An offer is reported to have been made to the city of Liondon to construct at Southend a luge. sea-wall at a cost of about $£ 600,000$, asking in return permission to use the tiáes for working a generating plant to supply London with clectricity. It is guaranteed there shall never be less than if feet of water on the beach; in fact, it will be a huge maline lake.
-The United States exported 18 millions of barrels of flour last year, equal to 50 million bushels of wheat. The average price of flour exported was 57.67 cents. per bushel. This adds, says the "Roller Mill," 12.9 cents to amount received for each bushel of wheat sent abroad in this form which yields over 10 million dollars in the year for the millers. Great Britain imported $\$ 23,357,000$ worth of flour from the States this year to 1st July and only $\$ 1,116,200$ worth from Canada. There seems an opening here for the expansion of our milling trade.
-The Cauadian Pacific statement of gross earnings and expenses for the month of June and expenses for the month of June and for the half year from January 1st to June 30th, just issued is the nost remarkable in record. The statement is as follows: January 1st to June 30th:-Gross earnings, $\$ 12,688,363.12$. Working expenses, $\$ 7,666,100.91$. Net profits, $\$ 5,022,253,21$. for half year. From Jannary 1st to June 30 th, 1898 , there was a net profit of $\$ 4,153,676.83$. The gain in net profits oevr the same period last year is from January 1st to June 30th, \$6,570.3:
-The suburban municipality of St. Henri, Que., is to have an additional industry shortly in operation. The Colonial Bleaching and Printing Company recently organized with a capital of $\$ 500,000$ is. reported about to locate a large plant, the site having been already secured. The officers are:-President-Mr. H. S. Holt; Vice-President-Mr. A1phonse Racine; Secretary-Treasurer-Mr. P. C. Shannon. Directors-Messrs. W. T. Whitehead, Archibald McIntyre, George F. Hartt, E. N. Heney, Frank Paul, Alphonse Racine and H. S. Holt.


## PURE <br> OAK

 BELTINGThe J. C. McLaren Belting $\mathrm{CO}_{\mathrm{n}}$, Montreal and Toronto

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"CALTON" STYLOGRAPHIC PEN.
It is the Simplest and Cheapest of its kind in the Market, and is pratsed by all who use it. We send it Complete in Box, with Filler and Directions, post paid for 3/3.
"JEWEL" Fountain Pen, filted with 16 ct. Gold Nib Iridum Tipped, 5s. Mounted \& Chased, 7s, 6d, All kinds repaired. THE TRADE SUPPLIED.
JEWEL PEN COMPANY, 58 FENGHURGH STREET, LONDON, ENGLAND.
-'The village of Lapmirie, Que., suffered a loss by fire on the 20th ult., amounting to about $\$ 16,000$.
-The pipe foundry of Drummond, MeCall \& Co., at Jar chine, Que., is to be increased by one-third.
-The customs returns in Toronto for July will bo almost $\$ 100,000$, an increase of $\$ 150,000$ over Tuly, 159 s .
-The Acton Leather and Shoe Company; Montreal, is sceking incorporation, with a capital stock of $\$ 10,000$.
-Tetters of incorporation haye been applied for by the Bow Park Pork Company, Brantford, Ont., with a capital of \$150,000.

The contract for the buiding of the water works dam at Tondon, Ont., las been secured by a Toronto buikler: The cost is $\$ 4,000$.
-The total amount of deposits in the Government Savings bunks on July 1st last, was $\$ 15,470,110$, as against $\$ 18,593,74$ ) on the first of the year.
-The Dominion Fish Company has been incorporated with an authorized capital stock of $\$ 200,000$. Goderich, Ont., and Wimnipeg men are at the head of the enterprise.
-Owing to the recent destruction by fire of theiv mill and store, the firm of J. \& P. Nadeau, lumber and general merchandise, Grand Cascapedia, Que., has decided to effect a settlement, if possible, at 50 cents in the dollar; payments to be splyend over 15 months, without interest. The loss by fire is estimated at, $\$ 17,000$. Liabilities are $\$ 24,000$, assets, $\$ 15,000$. The business was started in December, ' 93 ,


-Arrivasl from Dawson report satisfactory progress of the telegraph line to that city. It is completed and working well from Little Salmon'to Bennett. It will be in Selkirk on August 25, and by October 15 Dawson will be reached.
-The suburban town of Lachine has voted a bonus of $\$ 20,000$ to the Schloman Manufacturing Company, melkers of shirts, overalls, etc., Montreal. The concern was recently burnt out and will erect a new factory at Lachine and employ not less thinn one hundred and thirty-five hands, in consideration of the above sum being granted.
-It has been finally decided that a gas company has the right to cut of the supply of gas from a customer at any point where it is being supplied to him, if he is in arrears for the account for gas at another place. Thus, if the gas account for the house is unpaid, the company has the right to stop the supply at the delinquent's store or factory, and vice versa.
-Suceceding to the general store business of Johin S . Vickery, Woodville, Ont., a litle over a year ago, M. Vickery now finds his ereditors' chams of more interest than the necds of his customers. The assignee is in possession pending an adjustment. Fe had litite capital, and dial but a small trade. Fis liabilities are accordingly light. The simple knowledge that custom comes in with cash and buys goods at a profit is, apparently, all that is necessury to influence some men into buying out a general store.

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# POST'S "C. B. Q." GOUT and RHEUMATISM: <br> <br> No Colchicum, Calomel or Mercury. <br> <br> No Colchicum, Calomel or Mercury. <br> UNQUESTIONABLE TESTIMONIALS. 

## $\because$ WALTER SEVERN, Esq., Prebldent of the Dudley Gallery Art Society, writes:171, Piccadilly, W., May, 189 S.

For two years I suffered martyrdom from rheumatism in all my jointe, all the usual methods of treatment failed, and the malady was thought to be chronic. I happened to hear of your cure and determined to try the tablets, which I did with most satisfactory results, as I was speedily enabled to resume my painting, to keep free from pain, especially at night, and to move about without help. It would be very ungrateful to withhold this letter, as I have good reason to believe your remedy to be all you represent, and I hope my cure may induce other sufferers to avail them. solves of it."
" 77, Earl's Court Road, South Kensington
London, S.W.
February 7th, 1800.
Dear Sir,-I have suffered from acute rhoumatism for many years-quite ten years. Have had the best medicai advice have taken the baths at Aix-les-Bains, Welsbaden, and others, and found no relief, so I am only too pleased to say that your marvellous medicine has entirely cured me, and I have only taken five bottles. I find apart from its carative qualities for rheumatism, it is an excellent tonic.

I remain,
Yours, very truly,
(Mra.) ANNA ARGLES "
"53, Ebury Stroet, London, S. W. Sèptember 28d, 1898.
Dear Str,-For nearly two years I sufcered from Gouty Arthritis, which so affected my feet, that I was unable to walls without great diffeulty and pain. I had been unable to obtain any relief, except of a temporary nature; until I tried your tablets. After three months' trial, 1 am thankful to say I have regained the use of my feet, and am frae from pain. I earnestly recommend any one afflicted with Gout or Rheumatism to give them a fair trial.

Faithfully yours
ALFRED SIMPSON.

IN TASTELESS TABLETS, 2s. 9d. and 4s. $6 \mathrm{ad}_{\text {, }}$
PGST'S LINIMENT,-No. 1 givas soe dy rellef In cases of Inflammatory Rhoumatiam or Gout, where the joints are Swollen, Inflamed, and Painful to the
 POST'S LIVEAR PILLS.-For Torpld Liver Constipation, dic. Price, 1e. 1td. per bjx. Of Chemista; or carriage pald in the United Kingdom from-
A. M. POST, Limited 96 and 98, LEADENHALL. STREET, LONDON, EnC., England.

- An offer of 22 cents in the dollar has leen submitted by John G. Stevens, grocer', Toledo, Ont., whose Dusiness troubles have already been noted.
-Wolfille, N.S., sustained a loss of \$20,000, on the Both ult., ly the burning of the electric light station, together with a photographic gallery and laundry adjoining. The former earried $\$ 14,000$ insurance.
-'Penders are asked for a twenty-car round house to be huilt at Fort William, Ont., by the Camadian Pacific Railway Co. Fifteen miles of side track will be built by the Company this year between the above point and Wionipeg.
-IThe genemal merelandise store of R. Robertson, at Burnstown, Ont., has not been paying of late, and he has decided to seele relief by setting, if possible, at 25 eents in the dollar. Ire has been in business almost 20 years, being originally a farmer. He was supposed to lave some capital, but noti in a way that it could be used in an emergency.
-'Two small failures are announced at: Prescoti, Ont., within the past week. Calvin E. Whitney, dealer in bicyeles, has assigned. He has been conducting this specialty for about $21 / 2$ years, being formerly employed by a brother. 'Trade and capital being both limited, he was deprived of mueh chance to avert the result.-W. H. Ferguson, a Prescotid jeweller, has become embarrassed and gave the assigned possession. The has been doing a small trade for a few years on limited capital.
-Our Kingston correspondent writes:-Edwin Walsh commenced business here some three or fout years ago as a customs tailor. He never had much eapital and found husiness dunt. The made an assigumention the 4 th July to Ihomas D. Ninnes. At a meeting of his creditors it was deeded to wind up his estate. The stock was sold for $\$ 707$.ss; book debts, $\$ 250.00$. The linbilities are $\$ 3,500$, of which \$300 are privileged. It is thought that after paying expenses his ereditors will bately receive 20 cents in the dollar.
-An Ontario correspondent sends us the result of a Divisional Court cemmintaion by his solicitor of an iusolvent, who bought in his own stock from the assignce, in his wife's mame as follows: "I examined" anil T. was able to show by his examination, that he had made an assignment to $\qquad$ that the stock was transferred from himi to Mrs. $\qquad$ no money being paid, but ondr her notes, given at 3, 0 and 9 months, that she had no money whiterer to enter into this tumaction, and that : !l of the notes had been paid from proceeds of the sale of the stoek and that she had not at any time put ans bucer into the business" $I$ may atd that above sale was for $\mathbf{5 0 c}$ in the dollar of liabilities a litite over $\$ 7,000$, and assets over $\$ \$, 000$, of which there was a good clean stogk of obout $\$ 1,000$ more than liabilities. The stock was in good shape, and sovern buyers were ready to bil a good price for it, if
-That the Western States will soon be competing with the East, even in the finer manufactures, is evidenced by the rapid growth of enterprise west of the Mississippi. A recent issue of an Iowa City, Ia., puper contains an account of a new jewellery establishment, to occupy over 55,000 feet of floor space, now in course of erection in that city for the firm of W. T. Main \& Co. This will be the first jewellery establishment located west of the Mississippi, and one of , the largest in the United States.
-'l'he Tancashire Insurance Co. has just purchased a property in Toronto. The premises are 50 feet wite and over 100 feet deep, and have the special udvantage of a frontage on Wellington and Front street. The Company will spend a large sum of money in reconstruction, and convert the building into a first-class up-to-date office building, with all moderm conveniences. 'llie company will occupy the ground floor and have the balance of the building for rental. The work of reconstruction will tale about six or cight months.
-Chicago castbound freight rates have been advanced from $1 / 2$ to 5 cents a hundred pounds. The latter advance is on provisions, and the smaller on grain and grain products. . The export and domestic provision rates will be on the lasis of 25 cents Chicago to New York. Export corn and wheat rates are up from $91 / 2$ to 11 cents, and export oat rates from $111 / 2$ to 13 cents. The domestic rate on all kinds of grain (except corn) and grain products is now 17 cents instead of 12 cents. Domestic rates on corm are advanced from 11 to 15 cents.
-Adviees from Sydney, C.B., state that the Dominion Iron and Steel Company lias begun work at the International pier making preparations for a railway tapping the Intercolonial line so as to bring building material, etc., to where it will be needed. Contractors "are getting things ready preparatory to the building of the shed. Over 100 men are now employed. It is stated that a steamer with cement is now on its way to Sydney. Quarrying stone at South liar is progressing, though it may be given up on afcolint of the softness of the stone.
-Our Orillia, Ont, correspondent wites:-The negotiations for supplying the town with electric light and power, which have been delayed for some tinc past are now in a fair way of being consummated. After prolonged negotintions arrangenents. have been mode with the Royal Electric Company, of Montreal, to carry out the work for $\$ 71,000$. This is $\$ 3,800$ orer the original contract price, but additions have since been made, which about represents this amount The company undertake to funish lighting by the 1st of November, and power by the 1st of December, Orilla will now be in a position to renew negotiations, with a number of manufacturers who think of ocating yere, intorder that

THE Imperial Liie Assurance Company OF OANADA.
Hon. Bir Oliver Mowat, P.O., G.C.M.G., President.


#### Abstract

SECURITY TO POLICY-HOLDERS. The Dominion Government, for the protection of polioyholdere, requires all Life Insurance Companies to make a depoalt with it of $\$ 50,000.00$. The Imperlal Life has voluntarily made a deposit of five times this amount, $\$ 250,000,00$; being the largest deposit made by any Canadian Life Insurance Company. The whole subsoribed Capital of the Company-One Million Dollars ( $\$ 1,000,000.00$ )-forme a substantial and tangible security to policy-holders, that every guarantee and condition will be fully and minutely carried out.


PROVINCIAL OFFIGE,
Bank of Toronto Bulldings, MONTREAL, Que.
-After $a$ career of cight years during which time fire and financial misfortune played each their part in disturbing, for temporary periods, the business aftairs of A. Liberman, general dealer, Yarmouth, N.S., the assignee has now possession. Abraham Liberman, was possessed of some little capital in ' 01 , whereupon he decided to embark as a general merchant. Matters appeared to be smooth enough till in ' 94 he was burnt out. He resumed business bit with varying success, for in February, '97, he found his allairs in rather tangled form and accordingly proposed to his creditors that they aceept 25 cents in the dollar of their claims. This view was not jointly entertained, so he assigned the following month with liabilities of $\$ 6,000$. The business was subsequently resumed in his wife's name being duly registered as such up to the present.
-The "Inter-Ocean" puts the difference between two classes of combinations very pithily. Combinations to cheapen the cost of production and the cost to the consumer have in them elements of vitality, for they answer a general purpose of progress and give to labour, whatever their intent may be, a larger reward, for they forced demand for supply and for labour to furnish it, and labor, like everything else, is giverned by supply and demand. On the other hand, combinations to restrict supply and raise prices, have in them the secds of failure and death. They restrict demand, both for labour and supply. They lessen the purchasing power and they set the whole unemployed labour and capital of the country at work on plans to devise new ways to get around the control established by the combination: In other words, they kill demand and breed competion. The combine against the general interest is a knife eutiting both ways-but on eateh side cutting into the combine itsclf."
The following Ontario companies have been incorporated: The Hoepfner Refining Company, head office, Hamilton, Ont. Capital, $\$ 600,000-$ The Shipe Manfg. Company, Toronto. Capital, $\$ 20,000$, for the manufacture of skewers, ete.-The Dr. Hope Medicine Company," Toronto. Capital; $\$ 100,000$ - The Xachimileo Peat Inucl Company, Toronto. Capital, $\$ 100,000$.-The Gold Panner- Mining Company, of Ontario, hend office, Rat Portage. . Capital stock, $\$ 009,009$. -'The Brantiord Packing Company, of Brantford.' Capital, $\$ 150,000$.-The Tress Spriggs Company, Toronto, to deal in general merchandise. Capital, $\$ 20,000 .-\bar{\Lambda}$ local company.

## E: BOISSEAU \& CO.

Manufacturers Wholesale Men's, Youths'; Boys' and Children's

## CLOTHING

Yonge \& Temperance Sts., TORONTO. ONT.
with powers to acquire and talie over as a going concern the business now carried on in Toronto and throughout the Dominion by the Lever Bros.; dealers in soap.-Notice is also given of the change of the name of the Holgate-Trielding Company of Toronto to the Toronto Drug Company; the increasing of the capital of the Chatham Hedge Fence Company from $\$ 25,000$ to $\$ 35,000$, and of the Otterville Manufncturing Company from $\$ 3,000$ to $\$ 20,000$.
-From returus issued by the Interstate Commerce Commission we learn that on June 30 , *1Ss0, it appears there were 94 roads in the United States in the hands of receivers, which operated a mileage of $12,744.95$ miles, the mileage owned by these roads being $0,761.08$ miles. $\Lambda s$ compared with the year preceding, these figures show a net decrease of $6,116.73$ miles in mileage operated, and of $5,133.40$ miles in muileage owned. During the year in question 45 roads were removed from the control of receivers, and for 11 roads receivers were appointed. Of the roads operated meder receiverships on June $30 ; 1505,10$ had an operated mileage in excess of 300 miles, 13 between 100 and 300 miles, and 48 less than 100 miles. Much difliculty is experienced in obtaining complete returns in all cases for ronds in the custody of the courts. Substantially complete figures, howerer, show that the amount of eapital stock of railways moder receiverslip on June 30, 189S, was \$204,137,371; of funded debr; $\$ 322,892,691$, and of current liabilities, $\$ 74,545,250$. 4 comparison with figures for the previous year indientes that there was a decrease in the caiptal stock represented by railways of this class of $\$ 221,927,239$ and in funded debt of $\$ 208,515,000$.
-The business affairs of W. B. Gemmill, men's furnishings, Ottawa, Ont., are in a condition which warrants him in offering those he owes 25 cents in the dollar of their claims, as a settlement. He began in September, '04, in partnership' with J. S. Croslyy, under the style of J. S. Crosby \& Co. They dissolved in March, '96, Gemmill retiring. He accepted a subordinate position for a month or two when he took over the business of his former partner, assuming the liabilities. $\Lambda s$ in too many such instances, capital stood in the way, which has forced him to frequently defer payments, which, combined with slow trade, has placed him in his present condition. Lack of capital in any line is a serious drawback, for, no mater how intelligent a man may be, the perpetual worry about maturing or over due bills will warp his faculties and render him inferior to the ordinary man who has sufficient capital to render his mind easy agoinst bills payable. In men's furnishings, a dealer, to suceed, must be prepared to always have in stock the latest creations of the maker's art. He. must be prepared to sacrifice, at a day's notice, any and all stock which the whims of fashion hurriedly decreed are not the latest. If is a wide awake dealer he perisists in

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# Varnish Manufacturers, 

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Varnishes for Coach and Carriage Builders, Railway and<br>Tramcar Companies, Omnibus and Cab, Cart and Wagon Builders. Varnishes for House Painters and Decorators.<br>Varnishes for Yacht and Boat Builders.

Varnishes, Polishes, and Lacquers for Cabinet, Pianoforte Makers, and Chair Manufacturers. Wood Stains to imitate all kinds of Wood.


#### Abstract

keeping back numbers to the tront he will find himself and his store in a like position before many seasons have rolled around, Fashionable lines are difficult lines to profitably handle of late years, and are becoming more difficult each season, exeept to the dealer who has a choice location. . He can dispose of goods for $\$ 1$ that his competitor on a back street could not move ofl his counter for 75 cents. -IThe relail shoes dealer, whose reserve capital is not ahove the danger point, is at his greatest disadvantage during the midsumber term. His regular stock, purehased in the regular way and at the regular time must stay aside while he fills, or tries to fill orders for certain particular styles of Oxford ties,smulals with a peeuliar lace, buckle, tip, ete. All endeavors to persuade a customer that the shoe she seeks is but rarcly sold, and as rearely found among l, he wholesale male, but strenghens her determination to have that, shoe it she is fored to go beyond her native city to procure it. On deciding to send for it the shoe dealer is next confronterl with the prohlem of cost. The lady may not pay the price after the shoe is bought, which winl lenve him with an ord pair in stock. Such deals are of freguent: oceurence purticularly in midsummer, when a dealer has less custom and entearors the harder wo effece salos. The man of litite capital is more frequently annoyed bythis irregular thate low the reason that he is fored to eary a more limited stock, and hesitates about buying what may likely remain on his hands. Butit is such stock that ordinarily advertise a dealer the best. A lady finowis she ean get an ordinary shoe in any shoe store, but she has a higher regard for the store where she sees displayed ail the new and extreme creations that sle reads about or is referred to by some calling nequaintance. Many dealers will not handle these goods because their experience has tanght them


#### Abstract

that they cannot alsways get even the cost back from the investment. But they overlook the fact of the prestige given their store, for it is only an odd article that realiy adversties. A man will pass a dozen shoe windows and wili never give another thought that he saw shons inside. But if that window contains something decidedly out of the ordinary with a tag drawing attention to its uise and price he will remember it among the many litile oceurrences of the day and likely comment on it again. If he needs a pair


 of shoes that window will be foremost in his mind.-The present is an opportune time for the average retail merchant to guard against over-buying. It can safely be said that there are more conscientious merchants failing every fear from the above canse than from all others combined. Any retailer who has been struggling along and keeping afloat for many years can readily recall the rast difference in the tone of the letter received from the wholesile house if he is proving deliquent, from that, of the traveller who insisted on selling him the goods. The only conclusion he can arrive at is that the traveller was anxious to sell and the house in turn is equatly anxious to get paid. The proper time to reeall sueh possibilities is before large purchases are made. There never was a time in the experience of the oldest retail merchant when such stroug inducements were being held out for over-purchasing. On the other hand, there never was a time when more prudence was needed. in purchasing, and keeping within the limits of present requirements, than now. New ideas are being introduced in such quick succession, that, the dealer in the small city or town, whose output is limited, cannot possibly buy a stock of all that arrives and get rid of his former supply. At the same time he is not satisfied nor doing justice to his customers if he does not show

## Mcarthur, Corneille \& Co.

Importers and Deaters in

## WHITE LEAD AND [COLORS,

Dry and Ground in Oiti, I

[^1]147, 149 \& 151 Commissioners St
MONTREAL.

## 1 HE

NEW COVENTRY CYCLES,
Specially made for the Trade.
$\qquad$
NO EQUAL FOR PRICES.

Send for lists.

## THE

NEN: GUUENTRU OVREE -CO

CABLE ADDRESS: : RUGSTER," LON DON.
THE
BRITHS SYPHON MANUFAGYURING EO. SOLE MAEERS OF THE "Standard Eggish Spplon."


By Spooial Appointmont to H. B. H The Prinoe of Wales.
HEATON, BUTLER \& BAYNE,


## ARTISTS IN STAINED GLASS, MOSAICS AND DECORATION,

I4 GARRICK STREET,<br>LONDON, Eng.

Estimutess unl R References. to. comppleteid Wurks on application
whatever is new on the market. - To buy with a firm determination to limit purchases to the lowest possible level for immediate requirements, will always find the retailer in better shape to serve his customers with what is new and with less need for sacrificing that which is odd. The cadearout made by the retailer to sell as Jarge a bill as pussible where he expects prompt payment, is in turn exereised by the wholesaler, while the importer or manufacturer is cyually desirous of increasing the size of his sales. All are endeavouring to sell as much as possible, therefore it helnoves the merehant of limited means to buy in small lots and repeat only when necessary.

## GROCERY NOTES.

-Advices by mail from Sicily, are to the effect that but 3,500 bags of filberts remained. The coming crop was estimated at $5.5,000$ bags, agaiust 82,000 bags last ycur.
-Cables from Patras, note a very strong fecling for currants with slightly alvancing tendency. Letters received during the week note the advance in that market as having been caused in some measure by a good demand from both Germany and France.
-New York reports very heavy supplies of eggs on that market in comparison with same date in recent years. It would appear that the high- price quoted there for choice stock has influenced couiutry slippers to forward supplies of various grades to such an extent that cold stomges are rapially dilling up, with no outlet appurently visible for the near future.
-Owing to the small catch of salmon on the Columbia river it is stated an extension of time for operations is being sought. Recent advices from the Coast state: "It is aecepted by local brokers and camners that Columbia River is short 195,000 to 175,000 cases, aud there it may remain. Traser River will be very short; its pack to date at the maximum estimate is only 40,000 cases. There is a little fear now that the pack wil be short on Puget Sound; to date 100,000 cases is the amount of the pack, and while this is in excess of the prick at this date last yenr, the end of the second spurt of fish, of the three in the season, is practically over,

Establishied 1820.
James Lyne Hancoek, INDIA RUBBER MANUFACTURER.

Office \& Warehouse : 266 GOSWELL ROAD.

Works : $55,56,57,58,59,60,61$, MOBELAND STREET OITY, LONDON, E, C., ENGLAND.
Hoses,
Tubing,
Sheet,

Pouches, Tobacco,

Closet Covers,<br>(Urallary and Patent). Gas Bags, Football Bladders, Tyres, Mats, All Surgical goods and Chemical Articles.

and the third and last spurt, as usual, is very problematieal. . 'Whis latter is now, the only factor in the situation, but as the two first rums have been so small the limul must be unusually heavy to make an ordinary pack. On August o of $1808,150,000$ cases had been packed, or, making allowance for earlier date of run this year, slightly in excess of the pack for the present season. It must be borne in mind that 1 sus's spring pack was only 261,400 cases, against an expected or normal pack of 500,000 cases. Some of the canneries have been practically idle so dar, and must rely on wheir luck until August 14, when the sockeye run by. all ealculations should end. The matter of prices should be finally settled by that date, also. An important item in this conncetion, is the clean state of the present Pacific Coast spot market, against the 600,000 cases spot stocks of the 1897 pack held in the spring of 1898."

## JIY GOODS NOIES.

-The market for burlaps is very firm under improved demand and scarcity of home supplies. 'The strength of the foreign marikets is unabated. A recent cable reports ligher prices at Dundee and Calcutta with limned supplies at both places.

- Linen'goods continue to grow in firmiess, this feature now dominating the cheaper goods as well as the better grades. There is an actual searcity of Irish linen handkerchiefs imong manufacturers, Swiss goods also being scaree and higher in price.
-In keeping with the advince in woollen goods a leading Philadelphia. U.S., house amounces na advance of $21 / 2$ eents a yavd on tapestries. This is in addition to an advaince of $11 / 2$ cents May 1 st last. It is anticipated that by September 1st, all low grade earpets will have advanced fully : 5 cents a yard.
-Some New York wool buyers lave been in the market the past week. Rumor has it that a corner on Camadian wool would not surprise everyone in the trade. This staple is at present exceptionally low in price, and difficult to market, while in England and the United States, immense quaintities are changing hands, and many predict an actual searcity of the finer grades before the close of the season.


## Clothing buyers visiting the Market will do well to give us a call:

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THE CANADIAN

## Jomrial of $\mathbb{C o m m e x t e}$.

Montreac, Fbidax, August 4th, 1890.

## DERECT IN THE BANK ACT.

The collapse of the Bank Ville Maric exposes a weak spot in the Bank Act. As this Act will soon come up for discussion, and probably for amendment, the dofect we allude to should be remedied.
The amount of the paid up capital of the Ville Marie Bank for many years has been stated in returns made to the Government, and re-stated in returns issued by the Goverument as about $\$ 4,76,000$. The variations have been from one to three thousand dollars above and below that figure. It is now beyond dispute that this sum of $\$ 476$,000 as paid up capital was over-stated by fifty per cent., or more, the real amount of the banks's paid up capital in the proper, the business sense of that phrase having for a grent many years having been only about $\$ 250,000$, in round figures. The stock included in the paid up capital by which it was so largely over-stated, consisted of a large block of shares which were really forfeited, and practically cancelled and wiped out.
The Bank Act authorises a bank to acquire possession of its own shares to protect itself from loss owing to the failure of the shareholder. That is clear, but it is also clear that the continuous holding of such shares for years, is distinctly contrary to the spirit of the Bank Act, and distinctly averse also to the public interest, The creditors of a bank, its depositors, are protected by the shares being subject to a double liability, that is, the re sources available to a bank for paying its debts are larger by the anount of its paid up capitni than they are stated to loe when the band is carving husiness in the ordiñarv


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the capital subscribed for. Now the shares of its own stock which are held by a bank cannot, of course; be contributory to the double liability fund, consequently to the extent to which a bauk holds its own shares its resources are reduced should need arise for the donble liability clause to be put into elfect. It further follows that, up to the extent to which a bank holds its own shares, the public are deceived as to its financial streugth, as its reserved assets are not as large as they are represented in the official statements. When shares are taken over by a bank to cover the shareholder's indebtedness there is no way of making known that such a forfeiture of stock lias takenplace.
It would be possible for a bank to acquire the whole of its own stock, and the public be kept ignorant that it was doing business practically without a dollar of capital. Joint stock companics have done this, and gone on paying dividends on capital all of which had been redeemed. No casc is on record of a joint stock bank having acquired all its orwn stock. But the Ville, Marie case shows that for a long series of years the anount of a bank's paid up capital, with the consequent reserve of assets to the same or a grenter amount, may be very seriously misrepresented in official statements which are laid before the public as information in regard to its financial sstrength and resources.
The framors of the Bank Act, aud the bankers on whose representations and by whose suggestions it was shajped into its present form, never contemplated such a condition as a bank taking over permanently so much of its own stock, as was done ly the Ville Marie. The Bank Let should be so amended as to prevent any recurrence of such a trausaction, To deprive lanks of the lien they have on their own stock would be unjust, no such change is likely to be even considered. Bit-a col. umn could be added to the monthily bailk statement: in

## Mutual Reserve Fund Life Association

(INCOAPORATED)
FREDERICK A. BURNHAM, PRESIDENT.
Matual Reserve Bullaing, New Yorr Clty.
EICHTEENTH ANNUAL STATEMENT-Dec. 31,1898
ardance with Standard used in Schedule "pr" ofreport by New
York Insurance Department of Kxamination, 1898,
York Insurance Depariment of Kxamination, 1898,
Death Losses Paid, $1898,83,88$
Total Hatd Members, 1898, $83,887,500.95$
OASE AND INVESTED ASSETS
et Su rplus invested and Cash over all Liablities actusi
snd contingent. Dec. 81, lis98.............................
BUSINESS RECEIVED $\triangle$ ND IN FOROE.
Businees written in ISys............................iciea, 12,779 Ins., $\$ 32,037,390$
 organization, over THMRTY-SEVEN M1LLION DBECLation
ExOELLENT Positiong open in its Agocy Department in oiery



 Home Dffice, Mutual Reserve Builiding, - - WEW YORR' CITY
stock. The excitement now being manifested is a demonstration of what we have said igain and again that, in times of the greatest apparent calm-and confidence there is need for caution and precaution.
One of the oldest baukers in Canada writes us: "T consider that it was a great shame that the Govermment refused to allow the stock held by the Ville Marie Bank to be cancelled, although it is believed that Mr. Weir strongly pressed this some years ago. Had that been done the real capital of the bank would have appeared during all those years, and than there would have been comment on the excessive growth of the depoists, probably with good effect." We should rather say that the deposits would have not have become : excessive had the true amount of the capital paid up been pullicily knowni. Of course to have reduced the capital of a bank to one-lale the minimum amount of $\$ 500,000$ which must be bona fide siubscribed before business cin be commenced, would have aroused strong opposition, but the refusal of the Government to put the Ville Marie capital on the basis of fact, was a very grave blunder on the part of the Finance Minister of the day. The Bank Act is very defective innot making it compulsory to have the stock reduced whenever any portion of it falls permanently into the liands of the bank by which it was issued, and whose capital it represents.
Storms which are most dangerous to banks are tiose which come when the financial sky scens all serenity and peace. The most sagacious banker is lie who never. neglects the storm drum, but keeps everything in good shape for whatever may spring up. We sulmit, thatt the pulbic who entrust their deposits to such an enormous extent with our banks, who read the official-bank returns that we publish monthly, and who judge from theni the extent of the present and the reserve resources of the banks, are entitled to know precisely how the stock account stands of each bank, whether the shares are all licld by persons liable to double liability, or whether any shares, and if so, how many, are in the linats of the bank itself.

## THE JACQUES CARTIER BANK SUSPENSION.

Although the Bank Ville Marie was a very small and gencrally known to have been a weak institution its collapse last week caused great excitement amongst the class of small depositors in this city. Our French-Canadian citizens are a remarkably thrifty bot easily excited race. Hence $a$ bank failure here aflects an unusually large number of depositors, whose neighbours and friends slare in their excitenent:- The distress caused $100^{2}$ the failire of the Banque du Peuple, on 16 th July, 1805, is still ceenly felt by a consideralle number of its
the suspension of another bank with a French name to excite the apprehensions of the local depositors of other so-called French banks. The excitement was stimulated by some exceedingly injudicious and singularly illtimed comments on the situation by the Freneh press. Moved by their fears a number of applicunts, withdrew their money Irom the Jaeques Cartier Bank, the Bank of Hochelaga, and the Bauque Nitionale. On the Jormer institution the run became so lively last week that the directors decided to suspend payment on the 1st inst., when the following notice was phacel on the doors of the head office and branches:
"I'v the Sharcholders and depositors of La Banque Jacques Cartier:
"Gentlemen,-'The unfortunate agitation which followed the suspension of the Banque Ville Maric, has ended by an unjustifiable dun on the Banque Jacques Cartier:- The directors and the general manager have done what was possible to weather the storm. But as the excitement continues, in spite of their desire to answer all demands, and as it is impossible to realize immediately, the resoures available, we have decided to suspend tempomily."
"I'emporarily" in stech a case means, that it the current demands upon the bank continue to be suspended for ninety days insolvency ensues with a forfeiture of the bank's chater. The Jacques Cartier Bank is, and ever has been, essentially a French-Camadian institution since it was founded in 186: The original capital was one million, which was cut down one-half over twenty years ago. In $18 i s$ the Hon. A. Desjardins lecame President, an oflice he now holds. In April, 1895, Mr. A. L. De Martigny, for some years the general manager, resigned and was succeeded by Mr. Bienrenu, under whom the bank hats advauced materially in extent of business, in strength and in public conlidence. Since 1895 the deposits have increased from $\$_{2}^{2}, 0: 1,512$, to about double that amount, on 30 th June, the total of both clasees was $\$ 3,725,646$. The proportion ol deposits to capital was certainly very large, the paid up capital being only one-eighth the amome of the deposits, a position it shared in this respect, with the Dominion Bauk, which is oue of the strongest banks in Canada. According to the June statement the bank held immediately arailable assets to uxtent of $\$ 1,335,5031$, of which $\$ 309,35 \%$ was in specie and Dominion notes. The run must have been a very heavy one to have rendered suspension necessary. The withdrawals of deposits in the course of a few days amounted to over six hundred thousand dollars.
The directors speak of the rum as "unjustifiable." It certainly was not justified by the circumstances of the Bank itself:- Until the public excitement has disappeared it would not be advisable to re-open the bank. There is, however, a general desire for the Jacques Cartier to resume business when confidence is quite restored, as it is believed that its resources and its management are quite equal to the task of continuing this old institution on a sound and prolitable and serviceable basis.
-The following were among the trade inquiries received at the Canadian Govermment Office in London during the week ending July 14:-A North of England firm desire to find a market in Canada for English and Scotch wools. A firm in the Midlauds are wanting to import direct to Canada cattle hides and other auimal products, and wish to get into communication with suitable firms with a view to busi-hioss.-An inquiry has been received from an important firm in the preserved provision line who desire to appoint reliable houses to represent them in the Dominion-An agent at Gothenburg who is prepared to handle Canadian produce -especially flour and bacon-and who can work. the whole of Sweden, desires to correspond with houses.open to do business.-A gentleman in the north of England asks for

THE HARBOUR AND ELEVATORS.
In our issue of the 21st July we expressed a hope that the question of clevators in the harbour to meet the requirements of the expected incroased trade trom the West next year as a consequence of the completion of the enlargement of the St. Lairence canals, to a depth of it leet, would soon be settled. The provision of $\$ 250,000$ in the Supplementary. Estimates - for an elevator at Montreal led to the supposition that the Goverument was in carnest in providing for that increased trade in so far as it was water borne.
'There may, possibly, be dillerent ways of providing tor this, and, as we intimated two weeks ago, the policy of the Govermment in the location of the site and the method of construction and working, would doubtless be given out to the public when the item came up for consideration.
'I'hat point, at this writing, has not yot been reached. There scems to be some fatality attending all matters relating to the harbour improvements at Montreal. It way reasomably be supposed, however, that Parliament will not be prorogued before this matter is disposed of.

Since we last wrote upon the subject the position has been somewhat changed. Ihren it was popularly supposed that the choice of the site for the elevator would be between that selected by the Bullalo syndicate-and also later. by the Prescott one-lying between the large basin of the Lachine camal and the Windmill Point wharf-and the location advocated by a section of the trade on the wharves, as they will be reconstructed uuder the new plans, opposite to the foot of St. Sulpice street.

The Government has now brought in a Bill relating to the harbour by which that of last year is changed so that $\$ 500,000$ of the $\$ 750,000$ which the Frubour Board was required to expend below the current of St. Mary is to be applied to works at the Windmill Point. What that means exactly is not apparent, as the Minister of Public Works, the Hon. Mr. Tarte, is now in Europe-but he has frequently expressed his opposition to what he has termed the wasteful expenditure that has already been made on the Windmill Point basin. That it has been costly is undoubted, but, notwithstanding, it is a very raluable portion of the harbour.

As might be expected there are various rumours afloat as to what is proposed by the Government. It is assumed by some that the intention is to ignore the location of the elevator on the canal below Black's bridge, and, after the $\$ 500,000$ is expended on the south side extension of the wharf on the opposite side of the Windmill Point basin, erecting thereon the proposed elevator provided for in the Supplementary Estimates. This, if it is correct, which we have not sufficient grounds to accept, disposes of the crude and objectionable idea of placing clevators directly in front of the city, at present. This will be a relief, not only to those who object to these constructions in front of the city on aesthetic grounds; but also to those whose properties would be depreciated in yalue by these unsightly, dusty and noisy contrivances being placed in the very centre of business.

Apart from the objectionable features of this foolishly unnecessary proposition, it will not meet the requirements of the immediate future because it could not possibly be utilized for several years to come, as we demonstrated in our previous article. The same remarks will, in a measure, apply to the suggested location of an elerator on the south side of the Windmill Point basin. Be fore that could be utilized a considerable amount of rock excavation will have to be dredged. The experience of the past'shows that to be a sow operation, and yet it is a necessity before the crib work can be built and the site for an elevator provided with a safe foundation. It is not possible for this to be ready for some tifo or thre years
vators can be finished, is the merest bosh intended to tickle the ears of the over-confiding and to play into the hands of those who have for so long desired to . keep things as they are and have been.

It has been contended in these columns that there must be at the opening of navigation next year an elevator for the use of water borne grain independent of railway control. That can only be provided in time, as matters stand, at the point we have indicated on the canal below Black's bridge. It is so situated that it can be reached by rail after occan navigaton is closed, and any grain left over can be carried on to our own maritime ports by rail. The adrocates of the site for which we are contending as being the only one that can, under present conditions, be available for next ycar's service, do not pretend that it is the only one adapted for elevators: On the contrary, there are sites all round the Windmill Point basin, the central part of the barbour round about on the shore at, or below the long wharf, and also on the shore at Hochelaga, where many people yet cherish the belicf that the chief part of the through freight of the port will eventually be handled.

Admitting all this the hard fact remains that, if the first elevator is to be constructed by the Government, or through the instrumentality' of the Harbour Board, so that it may be ready for the use of the trade next year, or cren for that of two or three years later, it must be evident to every impartial business man. that the site we are mentioning favourably is the only one that will commend itself to the common sense of those who really desire the enlargement of our trade facilitics in a way that will tend to attract attention and draw the buisnoss of the great Western country more and more through the St. Lawrence route.

If the men who profess to believe in the great extension of that trade, in the near future, are justified in their belief a number . of elevators will be required to make Montreal a receiving and distributing centre for grain of all kinds. This is the experience of other places and as only one is to be provided for, as a commencement, it most certainly ought to be placed where it will be available for the opening of navigation when we all expect to see the large draft vessels from the Lakes here with full cargoes that can be discharged at once without any such loss of time as would use up the profits on the trip.

If the grain trade is to grow to the extent some people predict other elevators will follow-whether erected ly the Government, the railway companies, or private companies, remains to be seen. If they are required they will be provided in some way. Much can be said in favour of all enterprises being in the hands of private parties. But, as matters have drifted, owing to the divergent vieivs and interests of different individuals and companies, it is unlikely that anything can be done to meet the requirements for next year's water borne grain, except through the use of the Government's provision of $\$ 250,000$. That sum can only be made available for the next two or three years by using the vacant ground belonging to the Government which we, in common with many connected with the trade of the port, consider to be admirably suited for this purpose.

Situated as we are the best interests of the country demand that water borne grain should have elevator facilities entirely independent of the railway companies. As a matter of fact the two great railways own or control the only facilities in that line now in the harbour. The C.P.R. makes no pretension to receive water borne grain, hut the G.T.R.- the real owners of the Montreal Ware housing Company's elevators-do. That Company is receiving water borne grain, and is now advertising to discharge direct into ships at the Windmill Point wharf at the rate of 8,000 bushels per hour, entirely free of the charges for lighterage whicl have been such a source
of complaint, as being a monopoly held by the floating eievator company.
Anything that will tend to brenk down monopoly is certainly for the general benefit, but it must be romembered that great railway companies, however beneficial, are not always run in the line of the public interest. The railway will always look out for itself.

With the great changes and improvements that have been going on for some time in the working and economy of railroads they are becoming more intense competitors with the inland forwarders by water. As far as Montreal is concerned this should not be lost sight of. The G.T.R. with its present intensively alive management, has a direct interest in getting the long haul for all the freight it can influence. In consequence of this, Portland may gain in the near future a large share of the summer trade now done in Montreal as it now has-as far as the Grand Trunk is concerned-a monopoly of the trade controlled by that Company in the winter time. This is one of the many reasons why the water borne trade should be able to utilize elevators entirely independent of railway control.

It must be clear to all onlookers that Atlantic ports, and more especially that of New York, are looking with a jealous cye on the possibility of the trade of the St. Lawnence route being diverted more and more to Montreal when our decenened waterways are completed, and it hehooves all patriotic Camadians to unite on measures that will ensure the full.fruition of the benefits that may be expected from the magnifiecut system of deep cannls now so near completion.

It is all important that at the beginning of this new traffic, facilities for ravid diselarge and aroidance of loss of time to the large inland vessels should he provided. If proper representations are made to the Government doubtless the first elevator will be constructed on the only site where it can be available next Sprine, and any further ones that may be required can follow when suitable sites for the convenience of the trade are decided upon and made rendy for the construction of the elevators.

## THE PACJFIC CABLE.

The House of Commons, Ottawa, passed, with only one dissentient voice, the resolution of the Government providing for Clanada assuming five-eighteenths of the cost of the proposed Pacific cable. The resolution was introduced by the Hon. Mr. Mulock in a speech which drew forth the congratulations of Sir Charles 'T'upper, who highly commended the Postnaster-General on the elearness with which he had put the scheme before the House.

Although the project is primaxily intended to secure cable comection with Australasia, it is hoped that arrangements will be made to use the line as a link in telegraphic communication with Japan and China. This would be done by utilizing the cables of the Eatern Extension Company, which made so vigorous a fight against the Pacific cable as to nearly block that enterprise. Indeed, the project would have fallen through had not very strong protests been made, in which this journal took part. The Eastern Extension might offer obstruction to the new cable being made part of a sytem for bringing Great Britain, Canadá, Australia, Japan and China into telegraphic communication with each other, for this would undoubtedly interfere with its business to some extent, but, it is most unlikely that the company would place itself in direct antagonism to the Tmperial Government.

So far as Canada is concerned the Pacific cable would be more servicetable by its acting as a link to connect us with Japan and Chinn than as direct line to Australia. for the probability is that our trade with those two empirce vill develop far more rapidy that it will withour
fellow colonists at the Antipodes. The cost is estimated at $\$ 8,500,000$. Lord Kclvin gave the following estiutate of revenuc:
"On the nissumption that this recommendation is adopted, and taking the total annuul expediture at $£ 144$,887, and the increase of business at 10 per cent. per anmum on 750,000 words in 1896, a Pacific cable would, if it came into actual work on the 1st of Jamuary, 1900, carn :tir8,437, in its fiscal yenr of working, if the rate obtained by it per word were 3s 3d, thus leaving a credit batance on the first year's working of $\in 33,550$. If the rate per word le reduced to $2 s$ in the year 1900, it would (4irn $\$ 109,807$; in 1901, $£ 120,788$; in 1892, £132,867, and in 1903, El.4.6,153; it would thus become a paying con"ern in the low th year of working."
Lord Stratheona takes a more favourable view of the carnings. Mr. Muloçk very frumkly said, "Whether profit or loss, the proposal in the resolution involves Camada leeing interested to the extent of five-eighteenths." 'Ihe balance of thirteen eighteenths will be thus distributed, Great Britain five-eighteenths, and Now Zealand, Queensland, New South Wales, and Victoria two-cighteenths cach. Tro give an exactly proportionale representation on thic board of directors being impossible; the arrangement is for the board to consist of eight members, on which the Imporial Government will have three memibers, the four Australian colonics three members, and Canada three members. Mr: Mnlock, in closing his speech, said: "It was no moan thing for: a great public work of such Imperial importance as the Jacilic cable is to have a terminus on Canadian soil." He predieted that the line would attract commerce to the Dominion, would enable us to extend our trade abroad, would make Canadia a carrying highway for trade from other countrics, would develop our trade with Australia. We trust the sanguine anticipations of the PostmasterGencral will be fully realized.
'lhe resolution was heartily supported by Sir Charles Tupper, who paid a splendid compliment to Sir Sandford Meming as the projector of the Pacific cable, to whom the honour of it would be due. Sir Charles marrated the history of the project, with which he and his collengues had been intimately associated, and declared that "the action of the Canadian Government in this matter would be a source of geatification for all time to come."

The resolution was adopted with only one dissentient voice. Mr. John Charlton, the representatice of American interests in the Canadian Fouse of Commons, objected to Camada taking any interest in the Pacific cable, as the United States would have a line built in a short time over the same course. Mr. Charlton is not lacking in that species of boldness which is commonly described by a word associnted with the anatomy of the face. For a man to stand up alone in a House of Commons representing the people of the leading Colony of the British Tmpire, and deliberately attack a project for bringing the mother country, Canada, Australia, Japan, and Chima into cable comention, on the ground that such an enterprise would interfere with a projected American schome, calls for an amount of gall and audacity which is phenomenal. Mr. Charlton, should $g_{0}$ to Congress, where he would he more in harmony with his surroundings.
-Returns of U.S. exports for the fiscal year ending Jume 30 , amounted in value to $\$ 1,227,205,510$, as agrainst $\$ 1,231,482 .-$ 330 for the previous year, when the exports reached high water mark. The imports of the year wewe $\$ 007,116,854$, as
 fuctured products slow in marleed increase, being $\$ 338,667$,794 for 1809 , as agninst $\$ 200,607,354$ for the twelve months ended Tume 30, 1808 . The decrense in exports was in ngticultural products which declined in wnlue from $\$ 853,683570$

## THE SO-CALLED YACHT RACES.

On the coast of the old country there are races amunlly of yachts of various classes. These events attract very wide attention in the localities where the races take place, but very little interest is taken in them elsewhere. Each one of the vessels which contests for honours and prizes in these events, is a yacht in the proper sense of the term, which is, a sailing vessel for private pleasure purposes, built strong enough for a seat voyage. The races at Cowes, on the English chamel, where the most popular yacht races take place, are engaged in by vessels which are sailed by their owners, on excursions of a more or less extended character. A trip through the Meditcrrancan is the favourite cxcursion of a British yacht owner. As in order to reach those waters the Bay of Biscay has to be crossed, which has had an ill reputation for storms since a once popular song was written, it is evident that the British yachts are scaworthy, and are tenantable for a voyage, by, not only an cxpert crew, but a pleasure party. Consequently the yachts which engage in these races are built for service. Their capacity for speed is quite a secondary consideration, as, a party on pleasure bent, is seldom desirous of making the best possible time between two places, indeed tearing over tho water at a high speed is anything but an enjoyable pastime.

The races on this side of the Atlantic which excite so much interest are yacht races only in. name, as the vessels which engage in these maritime contests are not yachts at all, they are nothing more than machines for racing over the surface of the water. On the day fixed for the first race of the Seawanhaka Cup there was no race because the vessels were thought to be not strong enough to stand up before a high wind, and were in danger of iujury from the waves of a small lake. A yacht so flimsy as to be in any danger of injury under such conditions could not be entered for the races oft the English or Scotch const. There is no yacht classification known which would include a mere shell fitted with sails, constructed solely for racing purposes.

Yacht racing was intended to stimulate the designers of boats into effecting improvements in their build and sail equipments so as to render these boats better adapted to the services expected from a yacht. The most essential, most valuable feature in a yacht proper is, stability, but stability and racing speed are not compatible. We do not see then that the thie art of yacht construction is helped by attention being solely directed to the designing of a racing boat. . The so-called yacht races afford very innocent amuscment, and a certain amount of healthy sport, beyond that they have no utility or any laudable purpose.

## ADULTERATED FLOUR.

If we may judge from an article communicated to the "Detroit Tribune" by an experimental chemist, the adulteration of flour is a very common practice in the States. "Professor Snyder, chief of the Department of Chemistry in the University of Minnesota, has been called upon to tost many samples of adulterated flours." "Many samples" is a very ominous phrase. It appears that so numerous had become the complaints about adulterated flour, that Congressional action was involed. This led to the amalysis of many samples of flow which proved to have been mixed with a "cheap and nasty" sul)stitute, even fincly powdered earthis being used for adulterating purposes.
There is no crime which is so injurious to the vast mass of the community as the adulteration of the staple food of many nations. The chemist who has called publie at-
flour with corn-starch, may console their consciences with some such reassuring thought as that the adultorant is not only not poisonous, but uninjuring ii its elements, yet they are guilty of the most despicable piece of rolbbery known since meanness began, and those who eat it to the extent that labouring men eat bread simply enter upon a certain, and not so very prolonged, period of starvation."

The grains of wheat flour passed under the lens of a microscope reveal cach one to be roundish in shape, and it cut across, there are concentric rings, visible, like those seen in a section of a tree. On the other hand, the grains of corn starch are angular and the lines are straight, starting from a centre like thase of splintered glass. Each kind of starch has its characteristic markings in the grains, so that it is not possible to mistake the product of wheat for that of corn, potatocs, oats, or any other cereal. In order to prevent the detection of improper elements in flour by scientific observers, the adulterator has invented machincry which crushes the corn starel so that, in some cases, the cell walls are broken down and the com starch blends into the wheat flour starch, This it was thought would cause a blending beyond the power of detection. But it is not. Prof. Suyder has been carrying on experiments which show that in future-and, in fact, he has already reached some decidedly satisfactory results-he will be able to detect the fratid even here, for by an iodine test he can tell the difference in a flour composed of mixed corn and wheat starch grains even after the cell walls of the grains are broken down. By far the greater proportion of all the adulteration, however, is quiekly discernable by the microscopic test.
It is a delusion to regard adulterated flour as harmless. Wheat flour contains the elements which have causel bread to be styled "the staff of life." No other product is so adapted to the building up and the nourishing of the various parts of the human body. Now, suppose the man who gets his corn for 5 cents a bushel puts 40 per cent. more corn starch in his flour than he ought to. The man who eats bread made from this adulterated flour is robbed of 4.0 per cent. of the life-giving powers of the bread, for the incoming starch drives out the ghluten, which as a whole is the lite-giving part of the bread. Very many persons use bread as the staple of their diet. Prof. Snyder has demonstrated by experiments upon men in fecding them for days at a time on certain lines of iood, to arrive at what is a reasonable ration for a man at work, that a man must have, where he has but little meat and not many vegetables, at least two pounds o bread per day.
If the life-sustaining element of bread is not present in what a man and his family eat, there is certain to be a material depreciation of their vitality, by consuming bread made from adulterated flour. Thile suffering from this reduction of strength they would be especially linlle to the attack of discase, and would be too weak to resist its ravages.

Adulteration then of flour by mixing with corn starch is not only a gross fraud, but it subjects the vietim to the risk of seriously impaired health, and of sickness.

In some comments on, "The Decline of Corn Bread;". the Charleston "Weekly News" says: "The Europeans know nothing whatever of our ante-bellium corn-bread, and have not taken kindly to the post-hellium variety. And we can't say that we blame them. It is the poorest bread in the world."

The prevalence of adulteciation in the States is not a matter of doubt, as is demonstrated by the above evjdence, which we hare quoted from "The Roller Mill." No suspicion has ever been expressed as to the great milling industries of Canada. Canadian flour is honest; it is "as good as the whent," for it has in it only what wheat
lias yielded under milling processes. With such a reputation for ts flow, and with such a native supply, Canada is in the front rank as a purveyor of the pitest and best materings for converting into "the staft of life."

## THE TNCONTESTLBLE CLAUSE OF LIFE POLICIES.

, By a recent decision the clause in a life assurance policy by which it is declared to be incontestable after being mantained for a given period, may be set aside if the company discovers that the policy was procured by untruthitul statements. This is a very important decision, as it has been understood hitherto, that the above named clause was an absolute bar to any question being raised which tended to invalidate a policy. All classes and conditions of this class imply that there has been no fraud or grave iregularity in the transaction out of which the instrument arises, or of which it is the legal expression. When a contract has been entered into by two partics, if one of thom can prove that he exceuted it owing to false representations made with a clear intent to defraud, the contract can be declared null and void. If then a contract for life assurance has been entered into on the basis of representations which are fraudulent, the contract may be cancelled in spite of the contuactor having declared the contract to be incontestible, for as that agreement itself was procured by fraud; equity demands that it be set asidc.

## THE ECONOMT OF OUT-DOOR SPORITS.

The sports of the senson, especially that of basebull, have become a favourite means of investment with a consiflerable number of people. This is probably due to the increasing attention given to these out-door gancs of chance, skill or codurance, many papers devoting more space to, the "world of sport," as it is called, than to any other department, except, perhaps at general election times.
In the endeavor to draw the crowd, high salaries are paid to pitchers, batters, \&e., but these do not always draw. One of the most economically conducted baseball clubs estimates 250 per game, not including Saturdays, as the limit of attendance that will pay. Deficits are numerous in New England, some clubs taking in barely enough to pay the visiting clubs their guarantee and the umpire his salary, exclusive of other expenses. The leading clubs in other parts of the neighboring Repullic will pay, many of them, good dividends. There is a consensus of opinion, however, that salaries are much too high, and that a large reduction must take place to tempt investors to continue their interest in the favorite games of the day. Although somewhat influenced by U.S. customs in this respect, Canada still inclines largely to .English sports, and it would not be surprising if all those who contimue to favor cricket may have the next innings -and that before many seasons elapse.

As the game of baseball occupics so much of the time of the young, the mature and the middlc-aged, we need not excuse ourselves for devoting a little space at this senson to what camot fail to interest the large number who handle the goods refuired in the field.

The obstncles and set-backs incidental to the game as at present conducted are conciscly put by an amateur. Whaterer its hold upon the public, baseball is not nearly so popular as it wns. Nid "there is no one to lilame but the elub owners themselves.. In years rone by they have permitted aets of rowdyism on the field that would have robbed any other game of its entire support. But finore recently the owriers have gotien themselves into disrepute by their bickerings and attempted hold-ups, and for
their sins the game suffers. The glamor has been pulled from about the game by those who have no further interest in it other than as a money maker for them. Syndicates controlling two or more clubs, are not to the people's liking, and it has even been openly stated that colliusion to throw ganes for turnstile reasons has been entered into. Whatever there may be in this last charge, it shows to what a low ebb confidence in those who run the game has sunk. And it is not to be wondered at, for the league is divided into cliques, the sole purpose of which is to get the better of each other. The one remedy for all this is a return to the old-time order of things. Then the ball players were the stars and attractions, and the club owners were not known. The people do not care for the magnates, having no personal interest in them. It is basclall they want, and not the inside workings of an organization that has been a detriment to the game ever since its inception."

## INDIAN AND CEYLON TEA COMPANIES.

The Indian and Ceylon tea-planting companies have, with four exceptions, published their reports for the past year, a synopsis of which appears in the London "Economist." The reports of nineteen of these companies show last year to have been more favourable than 1897, which was an unlortunate one in several respects, there having heen a drought, a rise in the cost of habours, and an earthquake. The latter mistortune involved heary expenses this year for reluilding and repairs. Although the crop Jast yenr was heavier on all but lour plantations, the costs of production were heavier, this with keener competition cansed the results of the industry to to loss favourable than in previous year.
The rejerts allude to the enhanced value of the rupee having involved the companies in increased expenses as the increased price of currency means increase in cost of labour and other necessities. Some offset to this disadvantage was found in the cost or value, of imported maierians, and in remittances. It will be a very great relief to Indian industries, and Indian commeree and finance grenerally, and to all who have business relations with That dependency, when the currency is put on a gold basis, so as to prevent, or at least to minimize, fluctualions in the current and exchange value of the rupee. The "Bconomist" publishes the following table showing the production of 19 of the Indian and Ceylon tea-phanting eompanies in $189 \%$ and 1898 with the average prices railized:

| Compay. | Production |  | $\begin{gathered} \text { Arrage } \\ \text { Rerice } \\ \text { Realised. } \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1888. | 1897. | 1888. | 1897. |
|  | ${ }_{886614}^{\text {Lhig. }}$ |  | 9 | ${ }^{\text {d, }}$ |
| Burelli....... | ${ }_{6288.938}^{88,41}$ |  |  |  |
| $\underbrace{\substack{\text { Brahmapootra } \\ \text { British Indian }}}_{\text {dren }}$ | 2,543,278 | 2,254,616 |  | 910 |
| Chariwar | ${ }^{207.057}$ | ${ }_{179} 81984$ |  |  |
| Chargola | 1,880,030 | 2,095,711 | - | 6.33 |
| Don? | 3,580,325 | 3,526.479 |  |  |
| 俍 |  |  |  |  |
| Eimpre of India aud Ceplon. | ${ }^{3} 8.3442,373$ |  | ${ }_{7}^{7.83}$ |  |
| Jokal (Agsam) ${ }_{\text {den }}$ | 987,470 | 825,091 | $9 \cdot 95$ | 10:50 |
| Jorehaut. |  | 4.891 .149 |  |  |
| Lankupa | ${ }^{696.890}$ | [643,125 | 716 | ${ }_{71}$ |
|  | 1.123.632 | 899,690 | ${ }^{3} 4$ | 03 |
| Nedoem | ${ }_{\text {3454 }}^{1.018}$ | ${ }^{783}$ | ${ }_{73}^{9.16}$ |  |
| Ra | -720,600 |  | 1/4 |  |
| Tingri. | 537,755 | 410.190 | 9\% | 127.16 |

The production in 1808 was $1,505,684$ pounds greater than in $189 \%$, but the net profits of the latter year were $\$ 1,046,600$, and for the former only, $\$ 1,015,140$, Out
of 24 of these tea growing companies, 4 paid a higher dividend last year, 10 have paid a reduced dividend, or none at all, and the rest have paid the same as in $189 \%$ : The dividends paid last year over o. per cent. were as follows:-


Six companies paid a dividend of 5 per cent., four one of from 21 2 to4, and 5 paid no dividend. This exhibit looks as though the Indian and Ceylon tea producing industry was not a very profitable enterprise. The trouble scems to be that in the early stages this business was exceptionally profitable. This, as usual, led to over-prorluction with a consequent lowering of profits. The hope of the companies is, that consumption will continue to increase mutil better average prices can be secured. A crop of this nature is liable to wide variations, arising from such experiences as those of $189 \%$. It is obvious that under the conditions of the tea-planting industry, the investment value of the entorprise mist be very uncertain, and,wherever there is much uncertainty and wide irregularity in returns, the average profits of such an enterprise for a term of years ought to be higher than those of an industry which yields moric steady results.

## CONDITIONS IN DAWSON CITY.

Reports received at Washington, U.S., as to the state of atfairs at Dawson on the Yukon are worthy of comparison with those arriving direct. The U.S. Consul writes:-"The bulk of passenger and freight traffic will hereafter come up ly the upper river route, several lines of steamers connecting this port with Lake Bennett. No second-class mail matter was received all winter, and if any one wishes to send papers or magrazines to their friends they should mail them as first-class matter. Instead of $\$ 20,000,000$, which was reported as the probable output for thls district for the past 12 months, I am informed that $\$ 10,000,000$ will fully cover the product. Reports from Alaska indicate that more gold will be found there than will ever come from this territory. Alaska is rich in placer mines, but reguires development. Very little prospecting was done here last winter. There are several hundred destitute persons in Dawson, who want to get out of the country and have not, the means. The city is overcrowded at present, most of the work on the mines having ceased for the' season, and the gambling fraternity and saloons are reaping rich harvests. At the junction of Eldorado and Bonanza creeks, 14 miles from here, quite a town has sprung up since last year, chiefly composed of gambling houses. At one gambling table there sat recently four men, three of whom had been chiefs of police in various cities in the United States, and the fourth it well known Pinkerton detective. In spite of all the drinking, etc, order prevails.

## FRIENDSHIP IN BUSINESS.

Some yenrs ago in a Western town a young man who was embarking in business was thus addressed by one who had been already "before the mast":-"Your experience and ability sliould canse you to succeed, and I think you will, if you are not too near your friends." That little hint, if carried in his hat, would, in all probability, have found that dealer to-day occupying the entire block in which he was siturated, instead of causing him to occasionally rim around it to avoid mecting some of his creditors. The story is a brief one. Success attended his efforts during the first couple of years to nin ectent which made soon known to his many old friends some 20 miles anay, nmong whom he vas only too glad to allow such news to circulate: Next le was induced to lend his name to some promissory notes;
then to assist in borrowing from the bank for payment. His time, which should have been given to his store, was largely taken up in expensive trips looking after his outside oblignitions, till finally, his profits turned into losses and he was obliged to give up.
Such cases are numerous. Within a day's travel of the town Whieh marked the above, apopular young woman was, some years ago, induced by her friends to open a dress-making and millinery store in the town where she was residing and where she had long held a prominent position. She lacked capital, but some friends who placed confidence in her ability', proftered assistance and the millinery opening was duly announced. Hosts of frienus responded to the neatly pinted invitations, and before a week she had orders enough to keep her going for more than a month. Hetp was secured. The shop was running early and late, and liats, skirts and slirt waists were turned out with astonishing rapidity. Business was booming. hepresentatives of the wholesale houses who filled the first orders called around and, seeing how things were gring, insisted on taling large re-orders which were duly shipped. As the customers' purchases were sent out or called for not more thian one-fifth paid. The warning that "Now, you inustn't bother me about my bill, because 1 can recommend you to a lot of my friends," was heeded for a sufficient length of time to allow the wholesale accomnts to fall due. It was only then a thought was given to the fact-that numerous unpaid
bills of $\$ 3.00$ to being paid with the regularity due to stancere fing and not regard for its continuance. At the sincere friendship or eight months the business was disposed of. . . At last accounts some bills were still of
houses while Friendship, which brought ong the wholesile town, and a wealth of temporiory tright enterprise to the lown, and a wealth of temponary trade to one of its popular inhabitants, received a shaking up which almost rufficd some of the tiny sprays on the unpaid hats her confiding
fancy had recently created.
Friendship is a commodity that rarely mixes well with business. In a Western eity of some 15,000 inhiabitants the an assistant a a specialty store, after many persuasions, took as an assistant a young man from a popular outlying suburb from which he was deriving a very thickly populated and prom which he was deriving a fair share of thade. The district, but you will get for customers," while not credited in all its seriousness was, nevertheless, expected to redound to some little advantage. The netual result was that instead of increased trade from that quarter custom gradualIy fell away, On inquiry one day an old and conseientious
caller explained: "WVe don"t waut to caller explained: "We don't want to be coming here with that young fellow in, the store, he'd only be telling the neighbors what. kind of goods we were buying and how
much we paid."
Where ereclit is given the worst cases of bad debts invariably arise from friendship. No dealer who has hat bad debts on his books but can recall the proffered friendship that came with the cash orders at first; until the former was expected to be fairly well accepted and consequently negotiable. While the habit of being friendly with cuscome, is very commendabie, it is with recognitions of welcredit, or the loan of a "five," to a caller after having just shook his hand than it would have been before.

## A FORECAST OF TRON BOUNTY PAYMENTS.

Mr. F. D. Baird, of Buffalo, who has large interests in the iron and steel trades, was under examination a few days ngo before the New York State Commorce Commission. He declared that Canada was likely to become a great competitor of the States in the iron industry, and there was much to fear from this source. He based his juldgment upan an examination he hat made of the plans of a number of furnaces about being built in Nova Scotia, and Ontario, His opinion was that no location in Canada was so fanumbe
for blast furnaces as on the Welland Canal, which afforded for blast furnaces as on the Weiland Canal, Which afforded excellent facilities for shipments.
In regard to the bonnty offered by the Dominion Government, Mr. Baird expressed this remarkabie judgment, "It,
wonla bnakrupt Canada in five years. One furnace projected wourd draw $\$ 2,000$ a day yoars, One furnace pro-
Canada con
bounty is to be $\$ 2$ per ton it would tale, 1,000 tons a day to be produced by a furnace to entitle it to $\$ 2,000$ bominty. Mr. Baird, as one with a practical knwledge of the inon trade, must know that no furuace has a ghost of a chance of ever being built in Canada capable of turning out 1,000 tons per day. The total product of 445 blast furnaces in England is given in a return before us as $8,350,000$ tons lor in entitie year, which, allowing for 300 days' working is ouly 60 tons a day for each furnace. Blast furnaces usually work more than six days a weelc. We should be delighted to see a blast furnäce in operation in Canada ruming out 1,000 tons ot metal dany, it would be one of the wonders of the trade As to Canda being in danger of ruin by the enormous bounties paid to ironmasters, we are not alarmed at this risk. When the national Treasury is threatened with being drained ary by iron buanties there wiil be a piug put in to stop the outfow becoming dangerous. But the day is far of when all the furnaces in Canada will cill for $\$ 2,0$ ofn a day bounty, such a sum paid to one furnace will never happen.

## MAJOR GIROUARD.

The return of Major Girouard to his native city might appropriately have been signalized by a public demonstrattion of honour and welcome. This young man, who is the son of the Hon. Judge Girouard, of the Supreme Court of Canada, has distinguished Canada as highly as himself. In his 31st year he accomplished a feat in engineering which put the Empire under obligations to a Canadian. Having graduated at the Military College, Kingston, he entered the service of the Canadian Pacific Mailway. Later on, arter studying at Chatham, Eugland, he was placed in charge of the railway at Woolwich arsenal. His work there and a contribution to the press on military railways, brought him into such prominence that he was placed in charge of the railway construction section of General Kitchener's expeditionary force in Egypt. The mailways of Egypt now run for 1,300 miles, a large section of which constructed entifely under Major Girouard's direction, is one ot the marvels of railway engineering. Although with the reticence and modesty of a soldier and a man of exceptional gifts, the Major declines to speak of his own work, there is no doubt that he gave material help to Lord Kitchener in accomplishing so complete a victory at Klartoum. Major Girouard is now President of the Board of Administration of Egyptian Railways, which is charged with the entire control and management of the railways in that country:
Canadian military officers have won honours before in Egypt, as Colonel Fred Denison; Aessis. Lang, Van Stranbevzie, Mactnnes, Herbert Smith, and others. A list of over twenty graduates of Kingston Arilitary College was read out in the House of Commons a feve evenings ago, each one of whom had distinguished himself in the Imperial service in India, Crete; Egypt, at Sierra Leone, and other points. We beg to offer Judge Gironard our felicitations upon the distinguished honour which has been achieved hy
his son.

## APOLLINARTS WATER.

Messrs. Walter R. Wonham \& Sons, have favoured us with a paimplet issued by the Apollinaris Compainy from which we gather that the whole of that famous water, which is gendine, is produced on their own property in Germany from uatural springs. Any water bearing that name which is manufactured at all, must therefore be only an imitation of the genuine Of such imitations we have heard, and it was to this class of water, not to the gemuine Apollinaris, to which we, referred in our issue of 16 th June: No respectable trader would palm of an imitation article. for the genuine.: But, unfortunately, there are some liguor vendors, of a low class, who have no scruples in filling Aporlinaris bottles with a home made, so-called nineral water, which deceives some whose palates are too blunt to detect the absence of the inimitable Apollinaris flavour. The Apollinaris Company controls the whole territory from the springs in which this celebrated water is derived. The bottling is done at the springs, and this, combined with the work of distribution to all parts of the world, constitutes a very large industry, as Apolinnis is admittedly the mostagreabie, and healthiful of mineral waters. "Poily"

## A NEW MARISEI.

Another instance of the possible utility of consular service is shown by a recent report from Leuador in South America. The machine trade there is largely in the hamas of a Seotel manafucturer in liuataguil; there are also a fuw factores, shigar delineries and otjur establishments using steam appliandes in that eity and proviace, and the Benador Development Co. is contracting for locomotives, etc., for the Guayaquil \& Quito Railway. Supplies are ordered direct, as well as through iohbers. There are some groot houso: there in the importing hasiness; but no stack of machinety or machincry supplies worth mentioning are carried; orders are made from catalogues, according to purchaser's ideas and preferences of importer, who generally selects for these orders the firim with which he is accustomed to deal. The local importer is the influential factor in the trade, and connection with him ollers the best chanee for obtaining business. Six months' eredit is sometimes granted, but eish seems to be the due jor this chass of groots. Importers generally require cash or tirst-class security from their customers. In case the business of one firm does not justify the employment of a first-class commercial triveller, it should combine with one or more houses dealing in specialties, and secure a good salesman to represent all. 'Ille best, method, in case it does not suit to send a salesman, is to appoint reliable local agents. The imports of steam machinery and appliances from the United States in 1898 amounted to about $\$ 40,000$ gold, according to the dectared values in the custom house. About $\$ 20,000$ more came from Europe. This is a small amount; but Eeuador is only one of the spimish-American countries, and a systematic elfort to obtain Jusincss may be worth while. If the proposed ruilway to Quito is constructed, within the next few yeurs, ins expected, there will be a large increase of machinery and other imporis into that country. 'The two things necessary to increase trade with this coast are competent traveling salesmen and reasonable freight mates. An isthmian canal, says U.S. Consul De Leon, is a vital necessity; 'only when it is constructed will we have the business we should on this coast." Here is a hint for some of our own spreading industries.

## SUGGDSILONS TO RENALLERS.

$\because \quad \because$
It is a wise business policy to occasioually submit the fensibility of any new idea to an assistant for his judgment and consideration. In so doing the opinion of another is ussuredly given correctily, besides it is sure to awaken interest in the mind of the assistant and cause him to feel that his opinion is of some weight. It will also cause him to become more interested in his work and urge upon his own mind the necessity of becoming more familiar with the details of his duties, the general business of the store and the ereating of new idens for its advancement.
dhe dull day is sure to come aloug once every little while despite the etiorts used to malre all days brisk. Occasiomally, and most likely about this season, a group of two or three may happen to come together. J'o the young merchant particularly, who has not yet been able to feel assured of a steady trade, these little dull periods are most likely to cause a temporary uneasiness, but the merchant of many summers knows them as he does the period of ticket intervals, and remind him that all is not prodit after the buying, public donations, etc., which happen along at stated hats uade it. The aggressive retailer will meet these litHe periods of dullness as blessings in the shape of chance moments which he camot better employ, than in going over his stock, eulling out any goods that are not moving and shoving them to the front, getting what money value he can out of them and putting it into something new and atitractive.

The store assistant who is ever tasty as to his personal uppearance, is not only assisting the store in that regard, but is also assisting himself against possible invasion by grumbling customers. Diguity and faultiess dress generally go hand in hand with cleanliness and cave. These four attributes will, in most cases, be found accompanied by discretion in conversation, while at the same time displaying in their possessor ease of manner and full command of convincing words.

The time when a man will pay the highest price for an article is when he can use it to the best advantage. If he ean use it for but a brief period and then be obliged to put it aside, perhaps forever, he is most likely to look around where he thinks bargains are being offered so as to buy as cheaply as possible the article he may not have a chance to use very long. These hints will apply directly to retailers of straw hats, tan and Oxford shoes. It is natural for a dealer to ask himself: "Is it wiser to hold ofr lowering these stocks in price for another two weeks, getting iun value in the meantime, or put them down in price and rush them oft?" While much clepents on the amount yet in stock, it is always prudent to sell ofi seasonable goods while yet the season is on. With the season about closed no appearance of a bargain is shown a customer by offering something at cost or less if it cannot be used to advantage. With two and a half months selling at the profit generally obtained on summer goods, the cost derived from the balance should average an all-round fair profit. Besides there is always contronting the individual retailer the linowledge that the large city stores will assuredly reap big advertising and often rich profits at this special season by securing at about half price, or less, the total stock of some wholesaler or jobber, and throwing it on the market with a loud announcement. It is this method which often draws tride from the more remote dealers, who, if determined to be equal to the best, will employ the same means of advertising lis store as a burgain centre, while, at the same time, closing out such balances of stock as may require soon to be shelved for another season when the styles,
atc., may be entirely changed. cte., may be entirely changed.

## STRANDING OF ITIE PARIS.

It was hoped that the encuiry into the stranding of the laris would have cleared up what was quite a mysterg. 'Ihere seemed no rational explanation of the ressed beiner anywhere near the Manacles Rock on whieh she ran to destuction. Captain Watkins was one of the most. experieited mariners on the Atlantic course. He had made 500 trips across. His explamation is, that he made an unaccountable error by reckoning the time of the rum from Cape La llogue to the Lizard from 7.35 p.m. when abeam of the Casquets instead of 6.38 p,m, when abeam of Cape La Hogue, which he sitys, "put the laris is miles ahead of the of the position I was acting on.' 'lhe Jnspectors who condueted the enduiry were not satisfied with this explanafion, as it lails to account for his being set in to the northward of his course some 7 miles, allowing his intention to pass the Lizard at a distance of 3 miles. li also fails to allow for the action of the flood tide on his port how setting him in towards the land. Captain Watkins was found to have not acted with proper care and attention and his license was suspended for two years. The Captain deelares that he wis on his last trip as he had arranged to refire from active service. The explanation of the Captain throws discredit on the theory that magnetic attraction is exercised over vessels in that vicinity. It does not clear the British authorities from blame for this particular wreck and others. Had the Mamales been lighted, as so dangerous a reef. should be, the Captain of the Paris would have detected his error in time to slocer off on a safe course. Other wrecks also would not have occurred had the Manaeles been lighted. Strong representations have been made by shipping interests as to the necessity for a lighthouse at this point and at others on the British coast on the track of oceam steamers. The great speed of modern steamers calls for more protection being aftorded by lights as guides and warnings.
-It is stated that the Nova Scotia Steel Company have given a contract for one million bricks to be used for the building of their extensive iron works to be located at North Sydney. The contract calls for the delivery of the brieks at North Sydney within ten months from date.
-Advices from Phindelphia, U.S., say that the old plant of the Pennsylvania Sugar Refining Co. is to be torn down and a new modern refnery built in its place, with a capacity of 5,000 bareels a day, the third largest in the United

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## Comrespondence.

## DETECTIVE GRAMMAR ITEACHING.

'Io the Editor:
Sir,--i read with pleasure, your article on education. lit expresses your experience and mine. When we went to sehool we learned to read and write the English language with propriety. I doubt whether cither of us could analyze a sentence to-day; and I think that the teachers in our lligh Schools could pluck both Shakespeare and Milton on analyzing their own sentences. My experience as a business man has been the same as yours. To get young men or young girls to write the English lauguage correctly is almost impossible. A small grammar which a boy can master, and commit the rules to memory so as have them for use when he needs them, is worth far more than a large grammar devoted mostly to analysis. I am glad you have taken this subject up. And I hope we have not heard the last of such useful articles.
a BUSINESS MAN.

## BUSNADSS DIFFLCULTLDS.

Whe firm of Marchand \& Berard, dry goods, Montreal, has assigned. Emile Berard has been the sole owner since March, 97 . The liabilities foot up some $\$ 1.3,000$. The business was supposed to be enjoying a fair trade and it was understood a fair eapital was invested. 'loo much stock for localities so near the wholesale centres appears evident at a glance where reserve capital has not taken it in at hig discounts.
-Miss. G. Godfrey, millinery, Montreal, is in embirrassed eirommstances and the nssignee is in control. The busiduess was started only a few months ago on limited capiial: The liabilities are in the neighborhood of $\$ 2,000$.
-A compromise at 50 cents in the dollar, cash, has been obtained by J. B. MreNulty, general dealer, Ange Gardien, Que., whose financial troubles have already been given in these columus.
-T. Parent, a small manufacturer of shoes, Terrebonne, Que., has assigned with liabilities of $\$ 3,900$. A meeting to appoint a curator has been fixed for the sth inst. He got a compromise last April at 20 cents in the dollar, cash,
-A demand of assigmment has been made on the Jimn Shoe Comipany, Montreal.
-Following the recent failure of Levy' \& Michaels, jewcllers, Malifax, N.S., the assignment of C. G. Schulze, is anmounced, with liabilities of $\$ 16,000$, and assets of $\$ 0,000$. He has been in business about 9 years, starting with little capital. He liąs been supplied principally by local firms, lint in July last gave-a bill of sale to a Montreal house for $\$ 5,600$, to assist his eftorts at paying the above firm. $A$ stated sum in addition was to have been paid monthly, but this was not decmed satisfactory.

- Ihe transference of the mails from the Elder Dempster Royal Mail steamer to a Johnston liner, by reason of an accident to the former, afforded the keenest humour, when the fact became known on the Board of Trade floor. One member stolidly remarked that the Canadian mails would soon be ripping through the sea at eight knots.


## BUSINESS CHANGES.

Outario.-IF. H. Trim, hotel, Aylnaer, sold out to Geo. Sears; MeGuire Bros., hotel, belleville, advertise business for sale; A. Caman, -grocery, Brantiord, advertises for sale; Jarvis \& Co., fuel, Hamilton, have sold out; Michael Shea, grocery, London, advertises to sell out; H. Cantelon, hotel, Mount Forest, sold out to J. C. Mousie; J. A. Searles, harness, etc., sold out harness business; F. W. Gay, G.S., Port Burwell, now Gay \& Williams; J. A. Bishop, greneral store, Baldoon, stock sold; H. J. Lawry, butcher, Hamilton, has sold out; Mrs. A. Peletre, tancy goods, Chatham, sold out to G: W. Sulman; J. Mannerow, general store, Desboro, succeeded by J. Rahn; J. Davis, fish, Hamilton, has sold out; Ritchie \& Rowland, general store, Shelbuzme, dissolved; J. W. Broderick, shoes, Goderich, succecded by P. I. Hall; Clark, Pennock \& Co., whol. millinery; London, T. Vandelinder admitted as partner; Clark $\mathbb{N}$ Son, tailors, Port Hope, advertise business for sale; D. Girardot Wine Co., Lta., Sandwieh, incorporation granted; Hammond \& Brown, cigars, St. Thomas, dissolved, T. A. Brown continues; J. Wilkinson, publisher, St. Thomas, sold out; L. Laplante, shoes, lillbury, advertises to sell out; F. Godirey, fancy goods, \&ce., Toronto Junction, sold out to Mrs. Currie; P. C. Breekenridge \& Son, suty mill, \&e., Warkworth, advertise business for sale; I. II. McKec; hotel, Windsor; sold out; Marks \& Co., general store, Bruce Mines, sold out and left; W. Beatty, planing mill, Harriston, succeeded by J. Merriam; Zyrd \& Co., hardware, Hespeler, dissolved, Jno. Schmidt, retiring; L. Godelph, general store, Markstay, moved to Copper Cliff; J. Kennedy, hotel, Merritton, sold out; W. Markle, general store, Millgrove, advertises business for sale; Sharp, Eakins \& Ferris, photos, 'l'oronto, dissolved, style now IV. F. Sharp \& Co.; R. S. Cormack, stationery, Whitby, succeeded by W. J. F. Richardson; J. MelDonald, hotel, London, sold out to H. Raison; Wm. McKernan, blacksmith, Woodham, advertises business for sale.

Quebec.-Hyde \&.13ousquet, grocery, \&c., Granby, co-partnership registered; Hermitage Creamery Co., St. Johns, copartnership registored; Martin Brothers, grocery, Outremont, co-partnership registered; J. I. Desmarals, ready-made clothing, St. Johns, commenced business; J. A. Grenier \& Co., fruits, Montreal, T. E. Grenier cease doing business under this style; Beaudoin \& Co., Marche Nationale, Montreal, co-partnership registered; Corbeil \& Gagnon, conl, \&c.. Montreal, tuissolved; Crevier \& Co., sign painters, \&c., Montreal, co-partnership registered; A. Laurịn \& Co., painters, \&c., Montreal, Mrs. Arthur Laurin, sole owner; Riopel \& Vaillancourt, carriages, Montreal, co-partnership registered; Samson \& Tillion, hardware, Quebec, dissolved, and new co-partnership registered; Stuart \& Herbert, auctioneers, Montreal, dissolved; P. Leclere \& Fils, plumbers, Moंntreal, dissolved; Jos. Hamel \& Co., whol. dry goods; Quebec, dissolving,and will be succeded by Bedard \& Chouinard; A. Larigne \& Co., pinnos, Quebec, dissólved; G. Richard, drugs, Sherbrooke commenced business; M. S. Taylor \& Co., general store, Masonville, dissolved.

Nova Scotia.-II. W. Benson, hardware, Bridgetown, stoele sold to B. Harvey; Cowan, Cossaboom \& Co., Rossway, sold out to Cowan \& Cossaboom; J. D. McLellan, generil store, West Bay Road, removed to Port Hastings.

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British Columbia.-P. Oben, general store, Central Park, sold grocery to A. McNeill; H. C. Cummings, cigars, Nelson, sold out; Molina \& Widberg, Cigar lactory, New Westminster, succeeded by Wildberg \& Co.; W. G. Birney, painter, \&e., Revelstoke, advertises closing out business; Joc. Payne, hotel, Slocan City, given up business; gone to Kamloops; $G$. Classen, grocery, Vancouver, sold out to Ford \& Rogerson; Waring, White \& Co., machinists, St. John, succeeded by Sti. Johm Iron Works, Ltd.; A. C. Marrison, general store, Shelfield; sold out to Mrs. Julia M. Taylor; E. J. Robic, 1ailor, New Denver, removed to Nelsou; Mirs. M. J. Eagles, milliner, Trail, removing to Rossland.

## LEGAL RECORD.

The following is a record of transactions and cases in our Camadian courts of law, comprising Writs Issued and Judgments Renedered for sums of $\$ 300$ and upwards (Montreal, from \$17:\% and upwards), and Chattel Mortgages adn Bills of Sale for sums of $\$ 550$ and upwards), as taken from the publie records. It will be understood that the actions or ilems do not neeossarily aftect the credit and soundness of the persons or concerns named, as they may have been paid or otherwise settled, and that good defence may exist in cases of writs, \&e.

## WRIIS ISSUED=ONTARIO.

## July 27.

Camden Tp—J. H. Ruttan vs James Midilleton, $\$ 1,000$; J. 11. Ruttan vs $\boldsymbol{J}$. (. Rembough, $\$ 1,000$; King-Canada Mutual J. \& I. Co. vs A. Jarvis, \$543; Newmarket-Supreme Court I.O.F. vs W. W. Tests, \$500; Roxborough Tp.-D. MeRae vs Ain Carther, \$Gso; Sidney 'lp.-A. I. Colville as trustee vs Wm. Oliver, $\$ 548$; Toronto-ld. M. McCuaig vs A. McRoberts, $\$$ sis,31s; G. Percival \& Co. vs W. G. Phyall, $\$ 313$; Anna Jamill vs IT. J. Webluer, \$\$13; Electric Dattery Co. vs W. A. Johnson Electric Co.,\$asis; Michigran, U.S.-J. J. Talliwell vs S. V. R. Fox, $\$ 500$; J. W. Fox vs S. V. R. Fux, $\$ 1,000$.

July 20.
Anaconda-W. J. Camplell vs J. A. NcDowell, $\$ 345$; Hope, N.J.-G, Tamdall ws Tsrael Joy et al, \$2,054; Ottawa-A. Masson vs Rolot. nud Catherine Powell, $\$ 1,7 \%$; Oxford-F. Folden vs O. P. Brown, $\$ 310$; W. Morrison vs John Glen et al, \$787; Sandwich-J. Nelson \& Bro. vs Bssex Basket Co., \$357; Toronto-Rossin Mouse Grocery vs Bermart Bird, et al \$1,138; Macdonald, Boland \& Thompson vs W. J. Guinane,
\$1,279; Macdonald, Boland \& Thompson vs J. Keenan, and W. J. Guinane, \$363; Trust and Loan Co. vs R. Petman, \$3,057; Whitby-Supreme Court I.o.T. vs J. S. Clark; $\$ 1,000$,

August 1.
Alliston Tp.-T. Moore vs W. G. Moore et al, \$4,856; Broek-ville-Merchants Bank of Can. vs J. Taylor, \$42s; Hamilton -Henderson Bicycle Co. vs T. H. Gould, $\$ 531$; Ingersoll-M. Ferguson Carric vs W. H. Lee and Geo. Ferguson exrs., \$4,083; Ottawn-J. Plante is Bourke \& Poulin, $\$ 5,000$; 'Ioronto —Canadian L: '\& N. I. Co. vs E. Armostron, $\$ 1,820$; J. Hoskin vs W. H. and E. H. Eddis, $\$ 0,330$; C. C. Van Sittart vs J. E. Forfar, $\$ 405$; B. H. Watson vs H. E. Irwin, $\$ 309$; J. I. Hamilton vs Northey MIg. Co., Lta.; $\$ 600$; Brooks vs Grand Trunk Ry. Co., \$300.

## WrITs ISSUED-MANI'COBA.

July 27.
Winnipeg-D. Cleland, $\$ 322$; C. M. MeMillan, $\$ 346$; C. Clouthier \& Co., $\$ 336$.

JUDGMENTS RENDERED-ONTARIO.
July. 27.
Ailsn Craig-C. B. Armstrong agt H. Sidney, \$436; McNab —J. M.. Garland agt R. and Elizabeth Robertson, $\$ 461$; I'yendinage Tp.-Prudence S. Harding agt David and Catherine Black, $\$ 1,429$.

July 20.
Pembroke-T. Mackie agt J. J. Quinn, \$586; Rosseau-W. J.Rankin agt A. A. Cook, \$384; Sherbrooke-British Mortgage I. Co. agt H. Macfarlane, $\$ 1,707$.

August 1.
Hamilton-People's Building \& Loan Association agt J. Dougherty, $\$ 936$; Malden Tp.-W. Warnock agt T. D. Barry, $\$ 263$; Toronto-Bank of Montreal agt Toronto Smelting Co. et al, $\$ 320$.

JUDGMENTS RENDERED-QUEBEC.
July 27.
Springfield-L. J. A: Papineau agt L. Rheaume, $\$ 2,052$; Three Rivers-W. Carignan agt G. Begin, \$313; ValleyfieldD. Massicotte agt A.St. Martin, $\$ 1,685$; Westmount-J. B. Dagenais agt H. Cornelius, $\$ 480$.

July 20.
Montreal-T. O. Villeheuve agt Dme. Emery Herberi. et al, $\$ 400$; F. S. Plillips et al agt David Seath et al, $\$ 652$.

August 1.
Montreal-A. M. Foster agt Miss Jane Strachan, $\$ 247$.


Judgments rendered-NOVA Scotia.
August 1.
Canard-Dickie \& Borden, $\$ 760$; Glace Bay-Jas. Fennedy, $\$ 500$; Windsor-J. E. Smith, $\$ 3,015$; Yarmonth-G. M. Ewan, $\$ 1.551$.

JUDGMENTS RENDERED-BRITISH COLUMLBLA.
August 1.'
Vancouver-Lely \& Co., $\$ 058$.
EXRCUTIONS-QUEBEC:
July 27.
Montreal-P. Danscreau agt F. X. Hetu, \$220; J. Baxter agt. J. T. Roy, \$475.

July 29.
Montral-]). B. Neldirum et al agit If. Demman et al, \$3,6SO; I. R. Moyer et al agt Tmile Lavigne, \$250; WestmountF. Nash agt C. Honam et al, \$303.

## CHATTEL MORTGAGES-ONTARIO.

July 27.
Collingwood Tp.-T. Sheridan to Frechold Loan \& 5. Co., $\$ 1,043$; London-J. Jury to D. D. Smith, $\$ 775$; Normanby Tph.-Chas. \& Catherine Rahm to G. Jants, \$030; Orange-ville-P. G. Fletcher to Elliott \& Co., $\$ 949$; Ryerson Tp.-W. J. Shen to J. H. Fairbank, \$903; Seaforth-J. Lyons to Imperial Bank, $\$ 1,243$; Toronto- E . MC. MeCaflrey to J. Dodds, $\$ 600$; Wm. Sprinks to O'Keefe Brewery Co., \$2,117; Wooil-stock-W. Willison and wife to Carling Brewing \& Malting Co., $\$ 1,000 ; \ldots . . . .$. . A. H. Irvine \& Co., to Thome, Warren \& Starr, $\$ 825$.

July 20.
Brantford-Street Railway Co. to R. S. Schell; \$5,600; Mil-ton--J. R. Jolmstone to J. G. \& W. C. Morlock, \$813; Ottawa T1, Murphy to Jeinhardt \& Co., \$1,500; Sombra Tp. - E. Allen to A. and J. M. Park, \$732; Welland-W. M. German to J. E. Cohre, as trustee, $\$ 636$; Woodstock-J. T. Verrall and wife to W. Marris, $\$ 1,637$.

August 1.
Alliston Tp.-IV. B. Brown to N. Brown, $\$ 1,600$; Hamilton -D. Dengate \& Co. et al to Thompson Shoe Co., \$2,874; D. H. Loug to Grant Lottridge Brewing Co., $\$ 1,025$; J. A. Maclennan to C. S. Scott, \$0,31S; Onkville-C. M. B. Lawrence to I. Wareup, $\$ 5,010$; Oshawa-J. W. Ray to T. H. MeMillan, $\$ 2,007$; Ottawa-A. FI. Todd to G. Logan, $\$ 750$; Perth-Jnb. Dettrick to J. Dettrick, $\$ 1,050$; Toronto-S. W. Harris to G. J. Tooy, $\$ 1,488$; G. Brown to I. B. Taylor, $\$ 2,300$; G. Brown to Dominion Brewery Co., $\$ 5,000$; A. W. Burgess to Dominion Brewery Co., $\$ 2,575$; T. J. Evans to I. Mathews, $\$ 1,300$.

CHATHEL MORTGAGES-MTANITOBA.
Winnipeg-A. E. Nicholls, \$2,000.
August 1.
EAmonton-E. A. Braithwaite, \$5r5. BILLS OF SALE-ONTARIO.

July 27.
Toronto-W. Blackley \& Co. et al to M. Ar. McCaffrey, $\$ 800$; August 1.
Torento-Star Paper Box Co. et al to C. W. Thomson, $\$ 1,176 ;$ H. Vigeon as assignee to A. II. Benton, $\$ 1,344$.

BILLS OT SALE-NEW BRUNSWICK.
August 1.
St. Johi-Mrs. Wm. Rankin, \$2,150.

## BILLS OT- $\operatorname{mALE-MANITOBA.}$

Calgary-Mary Hall, $\$ 1,600$; Winnipog-Welland Bros., $\$ 1,168$.

BILLS OF SALE-BRITISLA COLUMBIA.
Atugust 1.
Grand Forks-J. J. Wiseman, $\$ 1,000$.
CHATMEL MORTGAGE-BRITISH COMUMIBA.
August 1.
New Westminster-McDonald \& M Wrison, $\$ 1,200$.
มemo

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## FINANCIAJ.

Montreal 3rd August, 1890.
The week has been another eventful one for our loeat banks. The run was so severe on the Jacques Cartier on I'vesilay last thati it was decided to suspend payment temporarily. The Jochelaga bank also had a rul to coutend with, which, for a short time, seemed dangerous, for the strongest bank is menaced by a prolonged drain of its deposits. The Ilochelagat stood the run well, and reaped the reward of that prudenice in nolding strong reserves which we have often commended. Considerable amonts of gold have been received by our bunks this week, so as to be ready for emergencies. One of the most regreatable features of the recent excitment was the conduct of some Freneh papers. which published comments that seem to have been inspired by a vicions desire te create alarm for the pure love nt misehief. As their worst vietim is the bialk which is pre-eminently licench in every respect, this will perhaps move il lesson to those who raise a macial ery in the sphere of business. The seare will also teach a lesson to some others who need it, who have held the notion that when business is prosperous anil prospects bright, a bank is in on danger of haviug it run. The stock market which was much de pressed for a time by the bank seare seoms to have been rousd into more life by the excitement. Sales have been hearier than for a length of time, and doubtless money has been made by those who bought when the slump oc-curred-athd lost by more timid operators.
Considerable sales of pacific have been made at $961 / 4$ to 97 ; Gas at 199 to 101 $1 / 2$; Royal Ficetric, 174 to 177; Montreal 'strect; 313 to 2316 ; 'Noronto 1 My . 1141/4 to 110 Bank of Montreal 262, for one share. Money iras naturally tightoned in the locen market by the bank scare, the significance of which hats, however, been mucli over-rated.
We much regret the illness of arr. Weir, President of the Ville Maric Bank, upon whom the collapse of that inistitution has been too severe a strain for one so admanced fin yeats. The meetings being held in connection with this hank are very ill-advised nud have served to create alam anongst ill-informed depositors, who injure themselves by acting so jgnorantly as they haye done in the past week.

Whe following is a comparative table of stocks for w.e August 3 rd, supplied by Chas. Meredjth \& Co., Stock Brokers, Montreal:-:


## MONTREAL WHOLISSALE MARKETS.

Montreal, August 3rd, 1599.
While it is natumal to look tor a quict period with the ndvent of August, attributing the same to midsummer conditions whiel allow many to seek out-of-town watering places, the present term has scarcely justified as yet the usual expectations. Business in a general way has been good. The merehant, shipper and buyer find their oe eupations requiring the same attention as in past months, and buyers tor foreign markets are displaying no less activity in their pursuits. Prices. of hardware still climb and hold whatever they acquire. Priees of carry produce are again advanced for the veek, both in cheese and butter, while shipments abroad go on with vigor. Some portions of Ontario, notably the West and South-west are sulfering for wat of min but the northern counties have been more favorably blessed. Sugar has slightly advanced but it still remains low for this active season, and the quantity going into eonsumption indicates a heavy lay-by of fruit in the interior. The temporary shock to business oceasioned by the stoppage of one bank, the voluntary suspension of another and at "run" on a third, has been as quickly forgotten, for the present, in business transuctions, a healthy reflection of the solidity of trade conditions and confidence in the future.
Butter-The tendency for higher prices as given in our colmons some weeks ago has since been proved. Butter has been gradually adrancing for some time with a steadiness that proves it did not originate from causes other than actual searcity in comparison with the increased general demand. Choicest creamery is searce and commanding ready sale at top price. Export demands are of a mature whel allows little available stock to lingrer. Choicest grade is now held at $101 / 2$ to $195 / 8 \mathrm{c}$, while second selections, good to ehoice, are active at is to 19 cents. . Dainy butter,
all qualities, continues to receive good attention and business passiug is large. Choice to finest sells at 14 to 15 cents, with under giades 11 to $121 / 2$ cents 1 b . Late rains in some portions have assisted the output, farmers being generally encouraged by growth and price of thoir products.
Cheese.--In lreeping with the gradnal advance in butter this product has for some weeks been steadily assuming a firmer tone whifle every little while taking a climb to a higher notel and tenaciously holding to it while looking further up. Makers thoroughly rely on the future of the situation and are quite independent in moving or holding stocks. Montreal exporters are, nevertheless, doing a large business with quotations of choicest Western from $91 / 2$ to $97 / \mathrm{c}^{\mathrm{c}}$, Eastern makes at $91 / 4$ to $91 / 2 \mathrm{c}$. Woodstock, Ont., 2nd,A tew lots sold after market to-day at 91/2c, but no transactions on board. IEleven factories ofiered 2,007 boxes; 1,160 colored. Salesmen holding for $93 / 4 \mathrm{c}$. Pasture very poox, in consequence of which cows are not doing well. Make is fully aue-third less throughout this and London distried than last year, Meadows are brown as a berry. No heary rain in Oxford section in wo montis. Factories that usually make from 30 to 40 cheese a day are not turning out more than half. Nun-

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SEND ROR PRICL LIST.
bers of farmers are feeding but bran is so dear that minny claim it is not profitable to feed it. Napinee, 2nd.1,350 white and colored odfered, sales $1,05 \mathrm{a}$ at $91 / 2 \mathrm{c}$; Stirling, 2nd.-700 white offered, sales 9 0-10c; Picton, 2 nd. - $1,-$ 290 colored oftered; sales at 9 11-1Gc; l'eterboro, 2nd.-Sales at 9 9-16c and $9 \% \mathrm{c}$.
Eggs.-While larger arrivals continue to pour in, the aggregate demands appear to correspondingly increase for there is no perceptible change in values. The high price of ham and bacon greatly assist the consumption of eggs and, doubtless, will show the same influence throughoout the season. Strictly fresh laid are held at 15 to 16 cents; fresh candled, $131 / 2$ to 14 cents; held stocir, 12 to 13 cents, and inferior, 11 to 12 cents.
Flour, Feed and Meal.-Aside from a lair local demand for flous there have been no features to record for the past week. Unsteady wheat values were not of sufficient bearing on either side to cause any change in prices, which remained steady. Ontmeal is also deroid of change, with transactions somewhat quiet. Feed is still in good request and this keeps price up to the top limit. Considerable more feed is being bought for interior points, a result of the good prices ruling for stock. Quotations are :-Winter wheat patents, $\$ 3.65$ to $\$ 3.40 ;$ straight roller, $\$ 3$,30 to $\$ 3.40 ;$ and in bags, $\$ 1$. 60 to $\$ 1.65$; Manitoba patents, $\$ 4.00$ to $\$ 4.10$; strong bakers, $\$ 3 .-$ $60 \ldots$ to $\$ 3.70$. Bran, Manitoba bulk, $\$ 12.50$ to $\$ 13.00 ;$ do. Ontario, $\$ 13.00$ to $\$ 13.50$; shorts, $\$ 14.50$ to $\$ 16$; mouille, $\$ 10.00$; oatmeal, $\$ 3.75$ to $\$ 3.80$, and $\$ 1.75$ to $\$ 1.80$ per bag. Baled hny -No. $1, \$ 7.50$ to $\$ 8.00 ;$ No. 2 extra, $\$ 5.50$ to $\$ 6.00$; clover and mixed, $\$ 4.75$ to \$5.25.
Green Pruits, Etc.-Prices of Californic small fruits keep up under a good distributing demand. Canadian fruits are now arriving freely and demand all round admits of no low prices being necessary to force goods. At the liruit Auction on the 2nd inst., bidding was spirited. Prices realized were: Bartleit pears, $\$ 2.00-$ to $\$ 2.25$; Kelsey plunis, $\$ 1.25$ to $\$ 1.50$; yellow egg, $\$ 1.30$ to $\$ 1^{*} .40$ pencles, $\$ 1.25$ to $\$ * 1.75$. $\Lambda$ lot of Siciliy oranges and lemons, a litthe oft condition brought good prices, considering quality. The regular Regular quotations are: Rodi oranges,
fancy, 80 size, half boxes, $\$ 2.00 ;$-do. 200 size, boxes, $\$ 4.15$; do. 160 size, boxes, $\$ 3.75$; do. 300 size boxes, $\$ 4.25$; grape fruit, Californin, $64-80-96-126$ size per box, $\$ 4.50$; Nessina lemons, extra fancy, 300 size or 360 size, $\$ 3.50$; do. fancy, do., $\$ 3.00$; do. choice do., $\$ 2.60$; Smyrna figs, in 10 lb . boxes, fancy, new, per lb., 16 c ; do. cooking, 25 lb mats, per 1 lb ., $41 / 2 \mathrm{c}$; Bermuda onions, crates, about 50 mbs. $\$ 1 . \mathrm{s} 0$ to $\$ 2$; cocoanuts, per bag, $\$ 3$ to $\$ 3.50$; cranberries, Cape Cod, fancy dark berries, in bushel crates, $\$ 2.25$ to $\$ 2.50$; watermelons, 12 to 15 c each; California evaporated peaches, $25-\mathrm{lb}$. boxes, per $1 \mathrm{lb} ., 121 / 2 \mathrm{c}$; pincapples, large Moricia, 15 to 20 c each; California peaches, $\$ 1.30$ box; do. plums, $\$ 1.30$ to $\$ 1.75$ box; do. Bartlett pears, $\$ 2.50$ to $\$ 3.50$ box; Fancy Montreal new potatoes, in barrels, $\$ 2.25$; do. lettuce, per doz., 15 c ; do. radishes, doz., 10 c ; do. cucumbers, doz., 25 c ; do. rhubarb, doz., 20c; do. young onions; de\%. 15c; do. cabbage, doz., 25 c ; do, Nississippi tomatoes, in 4 basket crates, $\$ 1$ to $\$ 1.10$; bananas, Jumbo bunches, large Jamaica funt, $\$ 1.40$ to $\$ 1.00$; eight hand bunches, $\$ 1.10$ to $\$ 1.25$; raspberries, $\mathrm{S} 1 / 2$ box; blueberrie, 20-qt. box, $\$ 1.75$; goosebox; blueberries, 20 -qt box, $\$ 1.75$; grooseberries, 30 to 40 c basket; red currants, 45 to 50 cents basket; California apples, $\$ 2$ to $\$ 2.25$ box. J3lack currants, 5 , to
Gite basket.
to Hides.-'Ihe advance in lambskins to place on the 1st as was expected, took place on the 1st inst., is the only feature of the market which can be recorded other than those formerly prevailing. Ihere is little doing among dealers, the quiet sensop being marked by more than the usual dullness. Prices are unchanged at 0,8 and 7 for Nos. 1 , 2 and 3.

Iron and Hardware.-Following upon another adrance in tin, the London market whicl has enhanced since last writing for $^{2}$ 1.5s. per ton, the spot price for Ler and F . ingots has standing up a further 1c, now stariding at 35 c . Canada plates are firm at outside figures of a week ago, namely, $\$ 2.40$ base. Bar iron is strongly held at $\$ 2$ base. Anticipating the inception of the usual demand for winter hardware lines which sets in about this time, makers have generally withdrawn prices on shelf hardware, and winter specialties, pending a revision of existing price lists, and the expectation is that when the now lists appear, it will be found values on shelf hardware have been advanced 10. to 15 per cent., if not more. Aljeady hammers and sleigh bells have been advanced 15 per cent., and the discount on flat head screws has been re-
duced $21 / 2$ per cent.-

Sundry Grocerics.-lice is in fair request and under ample supplies prices are unchanged. The Ailsa Craig is due to arrive with a cargo. Coftees are still quiet, and values are nominall. In dried fruits almost entire holdings have gone into consumption, holdings new erop arrives dealers will find it difficult to piek up an assortment with opt some ruming around. Canned goorls are noticcable for the improved feeling in salmon, Clover leaf being quoted firm at $\$ 4.75$ coast, and. Lowe Inlet, $\$ 1$. Cannied vegetables for future delivery contimue to exhibit a firm sitwation, but since the large sules of a week ago, buying has not reached respectable dimensions, although there is the ordinary amount of taile passing. Spot goods are somewhat quieter, For cammed fruits trade is reported fair at the same prices that have held since these were first quoted earlier, viz.: Apples, 31 b, at $7 \mathrm{Fic} ; 1$ gallon apples, \$2; pears, 3lbs., \$1.so; plums aples, \$1.60; green gages, \$1.75; peaches,\$2.25. Strawberries, $\$ 1.15$ to $\$ 1.35$; raspberries, $\$ 1.15$ to $\$ 1.40$. The molasses market is seasonably dull, since last writing the birgue Avola has arrived with cargo, and the barque Belvidere will arrive to-day. Preference is due here from Barbadoes next week. Quotation ex wharf remains at $331 / 2 \mathrm{c}$ and through jobbers 35c to 36 c , as to quantity.

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Malleatle Ton Pipe Fittings \& Castings, 19 to 29 Mill St., MONTREAL.

Jeather and Shoes.-The expected actiivty in the local market has yet to appear. Weavy shipments abroad contimue to show plenty leather moving toward the river. 'lhe firmness in hides and slight advance shown is expeeted to have a like effect on leather it: sustained. Shoe houses are in some instances working on spring samples, while in most cases fall orders are being prepared. Travellers speak of low stocks in retailers hands. Shoe manufucturers in the J.S. are advancing prices in accordance with the advanced cost of production.

Paints and Oils.-'line market is guicter, travellers in this line being for the most part holidaying at the present time. Turpentine continues firm at the advance of a week ago, single brls. costing 64e per gallon, with largee lots 2 to 5 brls. at 63c. Linseed oil, stendy, at 57 c for raw and 60 c for hoiled. The firmoss in lead products has not yet brought along further inerease in white leads but it is expected that when the season of greater demand ensues, the trade will agree to advance pirices, meantime values remain as per prices current. Glass is another article upon which enhancement from present figures is said to be near. First break ạt moment is quoted strong at $\$ 1.90$.

Sugar:-Under light stocks of refined sugars inilocal refluers lands, granulated has been advanced 5 c to $\$ 4.55 \mathrm{per}$ cental; yellows are still obtainable withip n range of $\$ 3.00$ to $\$ 4.25$ per 100 libs :Tn New York, raw sugars are strong and are being held by importers for higher arices. London, however, sontimues to report a dull market: Pertinent to tho sugar market just now
as it concerns Canada, or more correctly, has concern for the future, is the report of the British ambassactor to Jamaica on the sugar problem in that colony. It is stated that to put the sugar industry in Jamaica on a sound footing to enable the Island to make its exports felt in the markets of the world, it sum of something over six million collars must be invested.

Teas.-Business is still dormant in tea, and there is not much prospect of things picking up until the end of the month. In first hands direction there is reported to be considerable doing for what low grade Indian and Ceylons are to be had showing suitable leaf and to be had showing suitable leaf and West the tea business is stated to be more lively than elsewhere in the Dominion, Winnipeg wholesale grocers being heavy direct importers. This is something like a complete tirn of the tables on Eastern merchants, who used to job teas in the North-West. some few years ago, and looked upon that country as their special preserve.

Provisions,-The demand foir cured meats for both export and local requirements continues of a nature which canses the market to retain its former. firmness. Accmmulations are rapidly picked up, the general feeling now being that present prices will be fully held, if not abandoned for a fraction more. Lard is in better inquiry, some dealers nuticipating higlier prices, though this is not generaly entertained: Quotations are: Selected heavy short cut bonesless mess pork, $\$ 16.25$ to $\$ 16 .-$ 50; heavy Canadian shor't cut mess, $\$ 16$; short cuit back, $\$ 15.50$; heavy long cut mess, $\$ 14.75$ to $\$ 15.00$ per brl.; pure Canadian'lard, per pail, 7. to $71 / 4 \mathrm{c}$ compound refined, $51 / 4$ to $51 / 2 \mathrm{c}$; hams; $111 / 4$ to $131 /$ cents lb.j as to size; bacon, $111 / 2$ to 121 cents

Wool.-The same waiting attitude predominates to a large extent the market for fine wool. A Western buyer who was here this week and who generally buys 300 to 400 bales at a time, on being shown samples of a good quality of Cape, was told how the same goods were being offered three to four months ago for 17 cents, while to-day they are worth 21 c . Sales are being made in quantities for present needs at 17 to 21 cents for average qualities. Fine wools are generally scarce. It is noticed that some English houses are endeavoring to run oin cross breds, and it is expected fashion will eventually sanction weaves to bring the coarser wools into prominence, thus opening the gate which at present prevents the man with too much stock from selling to those who have too little and cannot find supplies. Philadelphia, U.S., August 1st.- Wool firm ant in brisk demand; prices fully 3 c : lb. higher. Bos ton, 1st-The wool market slows a strong position and all conditions'are favorable for the sustaining of prices. Sales have been considerable, nithougl not so heavy as the two previous weeks. Territory wool holds firm, and good wools on the scoured basis are selling at $\mathbf{5 0 c}$ for fine medium and fine. Fleece wools are feeling the strength of the market, although sales have been small KX and above olio is quoted at;31 to 32c. Australian wools are nenrly cleared up and prices are onminal in the absence of supplies.

## 'IORONTO' WHOLESALE TRADE.

(Revised by Telegraph:)
Toronto, August 3.
Generally trade has been good this week, fall orders coming into the dry goods houses xiothy fair rapdity, The

## The Foleshill Cycles NONE EQUAL TO THEM. <br> Macklin Cycles. <br> The best in the Market,

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Foleshill Cycle Co., Ltd.

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Only the HIGHEST GRADES.


MANUFAOTURED BY TKACKLIN \&S○N, GOSFORD ST : COVENTRY, Englànd.
strong feeling in cottons and woollens continues and is likely to last. Metals aire showing well, the feature being the pig iron famine, resulting from the scarcity in the United States. In the grocery trade sugars have caused a litlle stir owing to an all round advance in granulated. Leather and hides are about the same. Cheese is firmer. Money unchanged with prime commercial paper discounted at 6 to $61 / 2$ per cent., and call loans 5 per cent. Latest sales: Dank of Commerce $1501 / 2$, Hamil ton 193, British America 120, Nat. Trust 1311/2, C.P.R. 97; Gen. Electric 107, Cable 185, Crow's Nest 170, 'loronto Ry. 116, War Eagle 365, Republic 1191/2, Luxfer Trisms 116,
Butter, \&c.-Demand for choice dairy contimues good but recaipts are variot. Prices are unchangel, tubs bringins 14 to 15 cents with small dairy pound prints bringing a cent more. Inferior is slow at from 10 to 11 seants. Creant ery steady, and little changed at 17 to $171 / 2$ cents for boxes, and tubs, and 1 sit cents for prints. Egg receipts fair and demand somewhat slow .vitil rices stady at 13 to $131 / 2$ cents for best qualities. Cheese in fair demend and prices on the upward tima, at $0 \% / 4$ to 10 cents, for job lots.
Dressed Hogs.-Recepips somevilat light, and prices unght le; 1 . Shoice light, and prices inghturiz Shoice
quality in small lots in good demand at \$6.2;

Ilour and Grain.-Flour business is very dull, and the market easier, exporters bidding $\$ 2,70$. per bbl tor struight rollers in bags. Peas are nominal. at 67 cents west. Crop scarce. Corn is slow, with No. 2 American west selling from 40 to 41 c on track at 'Torouto. Barley prices continue somewhat low. Straight rollers in wood $\$ 3$ west. Ontario patents, $\$ 3.25$ to $\$ 3.30$; Manitoba patents, $\$ 4.25$ to $\$ 4.35$ and bakers, $\$ 3.75$ to $\$ 3.85$; Bran is steady, bakers, $\$ 3.75$ to $\$ 3.55$; Bran is steady,
shorts, $\$ 14$ to $\$ 14.50$, and bran west $\$ 11$ to $\$ 11.50$. Wheat remains dull and casy with old red and white selling at 67 to $671 / 2$ cents, and goose nominal at 66 cents. Manitoba No. 1 hard, steady at 79 to s1c. Buckwheat nominal at at 79 to S1c. Buckwheat nominal at
53 to 54 c west. Onts stendy at 28 to 53 to 54 c west. Onts stendy at 28 to
$281 / \mathrm{se}$ for white west. Oatmenl quiet, car bags liere $\$ 3.80$ and barrels, $\$ 3.90$
Groceries.-Business in groceries fair, with a general advance of 5 c per 100
lbs. in all refined sugars; granulated . now quoting at $\$ 4.65$ and yellows at $\$ 3.85 \mathrm{up}$. Teas steady, and demand good. Rio, green coffee, s to 14 c ; Java 30 to 32c; canned gods about steady, with tomatoes at 85 to 90 e new; pas, So to 90 c ; corn, 95 c to $\$ 1.10$; beans, 80 c to 90 ; snlmon, $\$ 1.50$ to $\$ 1.60$. Dried fruits are unchanged and firm. Valencia raisins scarce at $43 / 4$ to $51 / 4 \mathrm{c}$ oftstalk, and $53 /$ to 6 c for selections. Layers $61 / 4$ to $63 / 1 \mathrm{c}$.

Hardware.-The talk in hardware is of a Western pig iron famine and prospects of nothing but contract iron for a considerable period at the close of the year.
Leather--Trade shows a little more briskness this week. Enquiries are better and prices very firm.
Hides ant Skins.-Receipts are light and with a fair demand prices are $1 / 4 \mathrm{c}$ better. Cured sells at $\delta \% / 4$ to 9 c , and green $\$ 1 / 2$ c. Lambskins, receipts good and market firmer, at 35c for shearlings and lambskins. Calfskins, nominal, at 0 c for No. 1 and Tc for No. 2. Tallow is in poor demand with offerings at $41 / 2$ to $4 \frac{1}{4} \mathrm{c}$.
Live Stock--Market continues brisk, exporters selling at $\$ 4.90$ for choice and $\$ 4.25$ to $\$ 4.75$ for ordinary. Butchers' cattle in fair clemand at $33 / 4$ to 4 c choice cattle 23 fail demand at $33 / 4$ to 4 c choice
and $23 / 4$ to $31 / 2 \mathrm{c}$ ordinary per lo. Stockers and feedrs, $\$ 2.75$ to $\$ 3.25$ er cwt., with $\$ 3.40$ paid for extra stockers. Milch cows $\$ 30$ to $\$ 40$ and $\$ 50$ for extra; demand good. Sheep steady, ewes bringing $\$ 3.50$ to $\$ 3.56$ and rains $\$ 2.75$ to $\$ 3$ per ewt. Lambs, $41 / 4$ to $41 / 2 \mathrm{c}$ per 1 lb . Mogs in fair demand. Prices better at Hogs in fair demand. Prices better at thick fats.
Provisions.-Demand is keen for smoked meats, and stocks have decreased. Mess pork, $\$ 14$ to $\$ 14.50$; short cut, $\$ 15.50$ to $\$ 16$; shoulder mess, $\$ 12$. . 50. Bacon, long clear, in car lots, $71 / 4$ cents; ton and car lots, $7 \%$ cents; breakfast bacon, 12c; small hams 111 to $12 \mathrm{c} ;$ large, $101 / 2$; medium, 12 c . Lard, tierces, $6 \%$ c, tubs 63 c, pails 7 c .
Hops.-Demand slow and market unchanged at 18 to 20 c . Beans $\$ 1$ to $\$ 1.05$ hand picked. Dried apples dull at Gc: Potatoes lower at 60 c .
Wool-Fleece offerings are liberal and prices lower at 14 c for ${ }^{9} 90$ washed fleece, and $81 / 2$ to 9 c unwashed.

## MACKLLN CYCLIES

In looking over the designs of Co ventry bicycles we are much struck with the great prominence given to machines for the use of ladies. The roads in the old land are so well made and well kept, the objects of atiraction as to scenery, histrionic sites, ancient buildings, pieturesque ruins, and other points of interest are so numerous in erery locality, that country trips are far more popular there than on this side. Irence the more general use of the bike by ladies. Messis. Macklin \& Son, Coventry, make a specialty of ladies' cycles, of which they manufacture the very choicest in the market. A "Macklin" is infleed an article de live, fit for the daintiest Princess who ever sat on a saddle. One lady enthusiast writes the company, "I ann deliglited with my Macklin machine, it runs so nicely and is a splendid hill elimber. I lave ridden it 1,000 miles mind had not the slightest trouble." A lady's word can always be taken at pir, so we need add no word of ours in praise of this company's manufactures. -Sec adpt.

## "VITESSE" TYRES.

The tyres of any vehicle's wheels are vital to its doing proper service. To secure sound, accurately adjusted tyres for railway wheels has cost immense sums of money. One patent for this alone was valued and realized $\$ 100,000$. For a bicycle a good tyre is most es sential, as a defective one spoils it tir any service or pleasure. The "Vitesse" is the tyre of tyres, it has ten good points, which are, no blowing off rims; no lateral pressure, no nuts on rims, ease in fitting, no nipping of tubes, no damage by spolieheads, no side roll,' no second grade, no soft soap, no Trench chalk. The mechanical action tends to bind the tyre firmly. The ease of fitting it makes the "Vitesse" espe cially a favourite with manufacturers and agents as it saves half the usual time in fitting rims. Should the rim - be under or over guage there is no difficulty with the Vitesse as the corru"gated wire grips the shoulder and edge of the rim, and accommodates itself to the size by being flexible. These tyres are made of the finest materials, they

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are manufatured by specially skilled artisans, under the supervision, of an expert, and being so excellent in design, they are to be regarded as the best tyres in the market. See advt. andrwife ean go on a Sociable side by side in John Anderson my Jo, Johin, style working their way as hamonousJr as a well matehed team in the shallis. This machine should sell treely. The compaty turns ont every other type of biegele of first-class guatity, and of desigus suitable for riders of every class. see andt.

l'he Poleshill Cycle Co., of Coventry, in its calalogue for 1809 calls special attention to the latest pattern of a lady's
it is attractive in all points,and gunranteel. The Genl's Roadister has the highmachine they manufacture. This wheel; has the most graceful up-to-date lines, fiving more room for dress and mounting, points which ladies will apprectate. Ing, points mathine made by this company all details have been carefally overhamed and pertected in quality and finish. All the parts are marle perfect to guage and absolutely aceumte and interelamaeable 'Ihe ourings are specially conslructed and made of the cially constructe then ruces are ground finest steel: All bell races are ground down to size and lapped to ensure a true and abmooth surface, which ensures speci and lightness in running. 'Their lady's Safety is really what a lady would eall ant "elegant" machine,
est possible merit, and is vouched for as mechanically correct in every detail. The Road lacer embodies ali that is necessary for high speed and lightness, while strong enough for any lider up to 13 stone. The Path Doner is than speed machine, built specially for use on the path. Other whecls have special fatures for use by elderly riders, and otliers who want al good machine at the lowest price. We beg to point out to the company that in the map of Coventry they issue to shom is
of their works, there is no place marked , as "Works of the Foleshill Cycle Co." We presume they are on Lockhurst Thane, but the map does not say so. See advt.


## SOCLABTE CYCLIES.

Bieycles are open to the objection of: beitig' all unsociable vehiele. The bike ridee is all :cione on his machine, and is very apt to feel the want of company. Another wheel rumning on one side of a biker, more or less, with occasional collisions of hoth rims and tempers, relieves the loneliness to
some extent, but the company is more in look than in reality. Now a Sociable machine, such as is mate by the Honlette Cyele Co., Coventry, meets the naturit desire of riders for company on trips. The tandem style of machine meets this only partially. There is no fun in riding behind of, or in front of, another person. Conversation is almost impossible in such a position.


#### Abstract

Now on the Romlette, the riders sitt side lyy side, as iffin a cariage: I'wo friends may thus enjoy a continmous chat with is much ease is if on a sidewalk, while bowling along on a pleasure trip. 'Lo lovers, who are eyclists, the Roulette, lovers, who. are eychsod and it must be a perfect soo-send, and it seems to us that this novelty atiords one answer to the problem, "Fow to be liappy though married!" for ar liusband




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[Of the Best Workmauship and Material.]
Full Particulars of the

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## SPECLAL NOTLCES.

The Coventry Challenge Steam Pumps, invented and made by Mr. J. Tatton, engineer, Coventry, fulfil their: title as challengers for the prize of exlence. We do not say these Pumps could not be beaten, but so far they have thrown down a gauntlet which no other maker has taken up. The claim of the Coventry Steam Pumps to be unCompany has a large number of testimonials from firms to whom it has supplied pumps, in all of which the lighest rivalled is universally admitted. The encomiums are passed on these machines. See adrt.

## JIHE WITADAY CYCLE CO.

'lhe Widalay Cycle Company, of Coventry, makes a specialty of likes of the lighest quality. , Their wheels of second grade are only so nominally for none but an experienced machinist could discover any difference between them and those classed as A1. 'Ihe princess, No. 3, is styled a really good machine at a popular price, but the Prinee, No. 1, is declared to be "a really grand and easy going machine; best finish throughout. those ambitious of owning a wheel of pre-eminently fine quality, should addresse the Wilday Co. See ndvt.

## CFINA AND GTASS.

As we pray not to be led into temptadion it musit surely be wrong to lead persons where they will be sorely lempted. Right or wrong we take the risk of pointing out where the most heautiful goods in chima and glass man he found, articles indeed that for artistic purity in design and ornament could not be surpassed. Messis. Soane © Smith, of London, England, are well known to all risitors to the metropolis for their magnificent display of china ware and glass goods. Every style of house, and every fancy for the dinner, rlessert, or toilet table, is catered for profusely. Some of the plates and rishes displayed seem rather intended for framing as choice specimens of flower painting, than for oudinary service at dinner, etc. But'this is the age of taste in colour alcoration, and Soane \& Smith meet the wants of the most refined and fastidious buyers. The goods of elegant finish are not necessarily costly, they have dinner, tea and toilet sets of great elegance which are quite low in price. Their glass goods comprise everything useful or ornamental, from a modest tumbler to vases fit for a palace. Messrs. Sonie \& Smith invite insjpection, and correspon-
dence, feeling assured that there is no dence, feeling assured that there is no
class of article in china or glass which they cannot supply at a very moderate

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#### Abstract

successfully resists the repeated application of heat and cold water and has repeatedly been demonstrated to be absolutely fire and water proof. Over a million and a quarter square fect' of fireproof floors, and three-quarters of a million of square lect of partitions have been erected in New York City within the last three years. The Roebling System is approved and used by the U S. Government and is specified by all the leading architects. With suitable modifications it can be adaptecl to almost any requirements as to strength, architectural effects, fire resistance, etc. One special type ol floor adapted to factories, warehouses, freight depots, stores, etc., serves to illustrate the flexibility of this system. The largest fire-proof office building in the world, the "Bowling Green," 5-II Broadway, New York Ciry, contains the Roebling System of Fire-proofing throughout, including furring and wire lathing, suspended ceilings, etc. Speed of erection, absence of wood centering, the sajcty.  will not crack or dizcolor the plaster work, lightness and economy, are distinctive features of this system.




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Special facilities for erecting furring and wire lathing for ornamental plaster effects.
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## DISC ADJUSTING HUBS? <br> If not, you must examine the locking device and the quality of material and workmanship to appreciate their:

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| United Inchee, 00 to 25. | 000190 | Speclal Dalry, per brl | 2000250 | Gold Flake, 10 s , 5tg.......... <br> Thres Castlea, 10s, 50 s . | $\begin{array}{lll}0 & 15 & 0 \\ 0 & 75 \\ 0 & 20 & 100\end{array}$ | Tarragona, ... .a.t. | 110160 |
| do 26 to 40. | 0000 | Spaclar Dairy, pararters | $\begin{array}{llll}0 & 45 & 0 & 50\end{array}$ | Three Castle日, 109, 508...... |  | Warter \& Maj exorta gai | 1700800 |
| 40 41 to 50...... | 0 0 08425 | Spl Cheese Salt p bag 2001b | $\begin{array}{llll}1 & 25 & 1 & 60 \\ 0 & 30 & 0 & 85\end{array}$ | Gerth'e Smoking, per ib....' | 1 0 00 | Shery | 1210860 |
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| Lead pure 0 to to 100 lb , kgs. | 000600 | Topacco-Cat Smoking. No, 1 BIack Chtwing, eans |  | Fleece, | 015016 |  | 200600 |
| do Io | 000562 |  | 05950 0 | do clot | E 180017 | Olarets- |  |
| do No | 000525 | Old Chum, in pkg., 108 Band |  | Tub Wash: | $\begin{array}{llll}0 & 16 & 0 & 17 \\ 0 & 17 & 0 & 18\end{array}$ | St. Jallens .añ............ | 260265 |
| doNo. 3 | 000000 |  | 000082 | Palled, combing. . ${ }^{\text {do }}$, | $\begin{array}{lll}0 & 17 & 0 \\ 0 & 18 \\ 0 & 0 & 18 \\ 0\end{array}$ | Barton \& Guestier........ | 4002500 |
| White Lend d | 500560 | Old Chum, in ting, lbe, nnd |  | do extra,................. | $\begin{array}{llll}0 & 18 & 0 & 18 \\ 0 & 20 & 0 & 00\end{array}$ | Nat. Cohyet \& Co | 4002500 |
| Red Lead <br> Venetian | 4.6 1.50 1 |  | 000 0 0088 | B. A. Scoured. | 0 40 | J. Cal | 4604000 |
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| Whiting, ordinary | 040055 | P | 000085 | Cipe......... ...... ....... | ${ }_{0}^{0} 180823$ | Pommery, Fils | 28008000 |
| do Gllders | 060070 | 1 | 0000083 |  | $\begin{array}{llll}0 & 25 & 0 & 28 \\ 0 & 00 & 0 & 00\end{array}$ |  | $8003000$ |
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| Englieh Cement, |  | Durinm, in longe, 1-129 and | 000100 |  |  | Brandies-Henдesey ..gal. | 50 |
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| Tire Clay | 150176 | Ritchie's Navy Cut, 1.5 tino. | 000105 |  | 00    <br> 0 51 0 07 |  |  |
| Robin.. | $\begin{array}{llll} \\ 8 & 75 & 4\end{array}$ | do Smoking Mixume, | 000095 | "No, 1, colored "ott | 00600062 | Scotch Whiskeys |  |
| Domeatic Broken Sheat | 013015 | Ritchlo's Smoking yixture, |  | " ${ }^{1}$ |  |  |  |
| Irench Cnakg. | $011 \frac{1}{2} 018$ | $1-10 \mathrm{~s}$ | 000080 | "3, " | 0 03   <br> 0 03 0 04 <br> 1    | Gin |  |
| do brls. American White, | 0000014 | Unique, 1-15 phes | 0 0 0000665 |  |  | De Kayper red Cbges | 11301150 |
| American Whit Coopers' Glne. | 0 16 0 20 <br> 0 20 0 25 | do in pkge | 000 0 0 00060 | Wlnes, Llquiters, \&0. |  | do green da ......... | 590 600 |
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|  |  | $\begin{array}{llll} 1 & 10 & 1 & 85 \\ 1 & 10 & 1 & 95 \\ 1 & 15 & 1 & 90 \\ 0 & 00 & 1 & 65 \\ 0 & 00 & 8 & 00 \\ 0 & 00 & 3 & 00 \end{array}$ | to 1 lb , 5 lb . boxes,.... cana.. <br> Licorice .................... <br> 5 lb . cane. <br> Cocsin Hyd. (oz) <br> Oll Peppermint lb <br> Oll Lemon. |  |  | $\begin{array}{llll}1 & 60 & 185 \\ 8 & 80 \\ 000 & 700 \\ 0 & 000\end{array}$ |
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Reaerve on Policles (American Trable, 4 p.c). $\qquad$ .. 8168,211,91 liabilities other then Reserve.
Surplias.
Recelpta from ail bource...
$15,089,82$,
Whole Life polley holders


Risxs in force, 274, 213 policles, amounting to ................: 802, 867,478
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