

**PAGES
MISSING**

PUBLISHED EVERY
FRIDAY

CIRCULATES IN
EVERY PROVINCE

THE CANADIAN GROCER

AND
GENERAL
STOREKEEPER

**SELL
ONLY
THE
BEST!**

In Competition with the World
we have received the
**Highest Awards
Made . . .**

These substantiate our claim
that : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

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Vinegar Perfection

Pure—because of the high grade and healthful ingredients used.

Uniform in strength and quality—because of the scientific principles adopted in the process of manufacture.

Pleasant to the taste—with a smooth, lasting flavor hard to obtain in a vinegar, yet so marked in Imperial White Wine.

For Pickling Purposes—specially adapted, filling every requirement.

Imperial costs no more than any other standard make.

If your customers desire a really
fine, pure Table Salt,
give them

Rice's Pure SALT.

It gives Universal Satisfaction.

R. & J. RANSFORD,

Established
1886

Clinton, Ont.



LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2 1/4-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLYE

Established 1845.

BROOKLYN, N.Y.

TO LIVE GROCERS ONLY

We are putting up and
are having a
LARGE SALE on our
famous

“VICTORIA
CROSS”



CEYLON TEA

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents
per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers.

WINDSOR, ONT.

Our

CANS CANS CANS

CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in
Canada of Key-Opening Fruit Cans,
Vegetable Cans, Meat Cans, Spice Cans,
Syrup Cans. What are your require-
ments? Write for quotations to

THE ACME CAN WORKS,

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL.

JAS. B. CAMPBELL.

WILLIAM PRATT.

Stower's Lime Juice.

By far the strongest
Lime Juice made. Absolutely
pure. No musty flavor. Keeps
perfectly in any climate.
Healthful — cooling. "The
Lime Juice that draws trade."
Now put up in "pale gin"
bottles especially for the
Colonial trade.

Sold by leading wholesalers.

Wheat Marrow.

The ideal Summer
Cereal Food that has met with
the greatest success known to
the trade in its quick and ready
sales. Made only from the
glutinous portions of the
choicest Winter Wheat.
Quickly prepared for the table.
Can be used in forty different
ways. *Sterilized.*

Sold by leading wholesalers.

"Thistle" Canned Fish.

No other brand is
quite so good as the "Thistle,"
because no other brand is pre-
pared with equal skill and care.
Canned Haddies, Kippered
Herring and Digby Chicken.
Clean, absolutely so. Each
can has the rich, delicate flavor
of the freshly-caught fish.

Sold by leading wholesalers.

A. P. TIPPET & CO., Agts. for all the above.
Montreal. Toronto.

GOLD SOAP

A QUICK SELLER.

Our Mammoth Prize Competition NOW
IN PROGRESS, by means of which

\$2,500⁰⁰ in Cash and Prizes
will be divided among our patrons.

Get full particulars
by addressing . . . **GOLD SOAP, Toronto**

FLOUR

**MAGOR'S
DELICIOUS
PATENT
FLOUR.**

The Purest Flour Made—makes
Delicious Bread, Cakes and Pastry.

Prices For Cash Unequaled.

JOHN MAGOR & CO., MONTREAL

"ACME" TABLE SALT

Ask your wholesale grocer for it.
Put up in 24 3 lb. cartoons in a
case, and in 50 lb. box.

TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.



Up to date
Grocers'
Refrigera-
tors,

Mineral Wool
Filled, Eight
Walls. Ask
for prices
from any
dealer hand-
ling our
household
refrigerators,
or write
direct to us
for descrip-
tive cata-
logue and
prices.

Ham & Nott Mfg. Co., Limited, Brantford, Ont.

TRADE WITH ENGLAND

Every Canadian who wishes to trade
successfully with the Old Country
should read

"Commercial Intelligence"

(The address is 168 Fleet St.,
London, England.)

The cost is only 4 cents per week, includ-
ing postage. (Annual subscription, \$2.11.)
Moreover, regular subscribers are allowed
to advertise without charge in the paper.
See the rules.

BASKETS

We make them in all shapes and
sizes. We have

*Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,*

In fact, all kinds; besides being very neat
in appearance, they are strong and dur-
able. Send your orders to

THE . . .

Oakville Basket Co.
Oakville, Ont.

Soap

"IMPERIAL" and
"SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.



For Sale Everywhere.

ASK FOR

MOTT'S.

PAYNE'S

**"Pebble"
and
"Pharaoh"**

Up, up, up go sales of my two leading brands of Cigars, the "Pebble" 5-cent, and the "Pharaoh" 10-cent. Men smoke more Cigars in hot weather than at any other time and that's the reason I say, "Up, up, up go sales." Sales will go down with a sickening thud if you don't look after quality with the same care that you look after price. Let me send you an assortment of a thousand or more of my Cigars including one or two hundred each of the "Pebble" and the "Pharaoh"

Cigars

J. BRUCE PAYNE, Mfr.,
Granby, Que.

**Favorites
For the
Picnic or
Home.**

- Lime Juice
- Lime Juice
- Cordial
- Raspberry Vinegar.

Always a worry what to take to the picnic or what to use at home—something cool and easy to make. This you have in the goods bearing the brand "Sterling." Lime Juice, Lime Juice Cordial, and Raspberry Vinegar. Sure to please every one. You can recommend these goods to your customers with perfect safety.

Done up in Imperial Tall Pints, Reputed Pints, and Splits.

T. A. LYTTLE & CO.,
124-128 Richmond St. West,
TORONTO

**Discriminating
Grocers . .**

You discriminate, of course you do—you don't "go it blind" in buying goods to satisfy a particular trade. All goods are not the same because they bear the same general name. There is Rolled Wheat—the name fully describes it, ordinary Wheat rolled into flakes—no skill is required in making that kind of breakfast food—a raw tasting paste when cooked. There is

TILLSON'S MOLINA

made from fine and selected white Wheat, scoured and polished until the outer bran is removed—rolled and dried, making crisp Flakes of Wheat fit for a king, but within the reach of all—the question is which ?

THE TILLSON CO., Limited, Tillsonburg, Ont.

YOUR CUSTOMERS

are entitled to obtain from you a tea that is free from impurities. They can only get such when they purchase

JAPAN TEA

REFRIGERATORS.



Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

Eureka Refrigerator Co.

WILBERT HOOEY, MANAGER.

Phone Park 513.

54 Noble St., TORONTO.

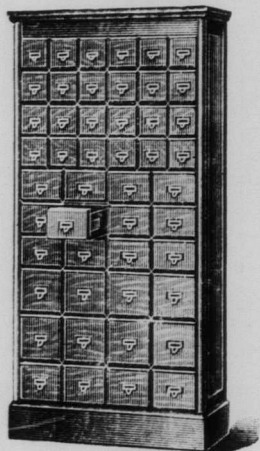
I-WANT-2

help you increase your profits by attracting customers to your store, enabling you to serve them quicker, and in preserving your stock from dirt, dust, mice and insects. You can do this by using

Bennett's Spice and Grocery Cabinet

which also saves 20 per cent. of your room.

Full particulars from
J. S. BENNETT,
Patentee and Mfr.,
15 Marion St., Toronto.



WESTERN ASSURANCE COMPANY

Incorporated
1851

Fire and Marine

Capital - \$2,000,000.00
Assets, over - 2,900,000.00
Annual Income 3,000,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.

New Telephone Directory.

The Bell Telephone Company of Canada, Limited, is about to issue a new Subscribers' Directory for the

CITY OF TORONTO.

Orders for new connections, changes of equipment, changes of name or address should be handed in before June 15th to ensure insertion in this book.

K. J. DUNSTAN,

Toronto, May 31st, 1902. Local Manager.



The warm weather quickly tires.

Don't it make you think of HIRES'?

Peace having been proclaimed and Coronation Day soon will be here,

Tone up your nerves by drinking

HIRES' ROOT BEER

To enable you to give three cheers.

Price, in lots of one gross and over - - - - - per gross \$20.40

Price, in 5-gross lots and over - - - - - " \$19.40

Freight Prepaid on Two Gross and Upwards.

SEND YOUR
ORDER TO...

W. P. DOWNEY, Sole Canadian Agent,
20 and 22 St. Peter Street, - MONTREAL.

Handbills, Showcards, etc., on receipt of Business Card.



YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it,
who is authorized to give you your money back.

**ROSE & LAFLAMME, Agents
Montreal.**

IVORY GLOSS STARCH

sells well because it is
well liked.

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.
THE OLDEST AND LARGEST MANUFACTURERS OF SHOE
POLISHES IN THE WORLD.



"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY. FINEST QUALITY.
For Sale by all Wholesale Grocers.

MOLASSES

When ready to buy don't
forget to ask us for our
quotations on a carload
delivered at your station ;
you will be glad you did so.

The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.

"Queen's Plate" Japan, 1902 April Pickings

40-lb. Boxes.



Choice—Selected Leaf—Delightful Liquor—just the sort of a **High-grade Japan** that will give the greatest amount of satisfaction to your critical tea drinkers. You can sell at **fifty cents**—it's well worth that and more—and make a good profit for yourself.

W. H. Gillard & Co., WHOLESALE GROCERS, TEA AND COFFEE IMPORTERS, **Hamilton.**



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - - Fink's Buildings.
Sydney, - - - Post Office Chambers

AMERICAN OFFICES:
New York, - - - Park Row Building.

BRITISH OFFICES:
London, - - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

Drawing Trade By Selling Nasmith's Bread and Cakes.

Out of town grocers are doing this daily. Write us for information.

THE NASMITH CO., Limited,
66 Jarvis St., Toronto.

HOW A BUSY YOUNG MILLIONAIRE EMPLOYS HIS TIME.

JOHN D. ROCKEFELLER, JR., son of the richest man in the world, has a remarkable mission—a task which he is making the supreme purpose of his life, according to a New York paper.

It is, as all philosophers will agree, no trivial thing that this young Croesus has undertaken. Even the Scriptures (see Luke xviii., 25) have intimated, through the parable of the rich man, the camel and the needle's eye, that it is next to impossible. But Mr. John D. Rockefeller, jr., perseveres in his noble mission, which is, in plain words, to square business with Christianity, to Christianize commerce, and, strange as it may seem to the layman, is absolutely encouraged by the results which he has obtained.

In a speech which he delivered a short time ago before the Y. M. C. A. of Brown University on the topic, "Business as a Life Work," John D. Rockefeller, jr., made plain his mission as he understands it.

"Many men of to-day," said he, "think that business and Christianity are diametrically opposed to each other. We have come here for the purpose of expressing the belief that they may go hand in hand, and that the most successful business men can be, should be and are the most successful Christian men.

"There are three chief requisites for a successful business man. The first is honesty—absolute honesty; the second is industry and the third is perseverance.

"We must not be quitters. A fourth point to be considered is justice."

Here John D. Rockefeller, jr., interjected a plausible if not profound defence of trusts, in which, it being one of his few "flowery" speeches, he compared them to American Beauty roses.

"Large concerns," said he, "often shut out smaller men who cannot compete. Oftentimes we cannot reconcile this fact. It seems to us contrary to the Golden Rule.

"Let us go back and examine the true causes. The big businesses increase because they can by advanced methods and appliances place their goods on the market cheaper than can the smaller concerns.

"Modern methods should be employed even at the expense of the few.

"The American Beauty rose can be produced in the splendor and fragrance which

brings cheer to its beholder only by sacrificing the early buds which grow up around it. This is not an evil tendency in business. It is merely the working out of a law of nature and a law of God."

Among young John D. Rockefeller's aphorisms are several that sum up his brief philosophy:

"The chief thing in life is to do something—to work."

"I know what it is to cut wood and to crush stone roads at 15c. an hour."

"It is by doing the work that is at hand that we become useful and successful."

"Success comes by doing the common, everyday things of life uncommonly well."

"Do the little everyday duties of life without a murmur. Do them well. That is success."

SOME OF HIS MAXIMS.

The most successful business men can be, should be and are the most successful Christian men.

There are three chief requisites for a successful business man. The first is honesty—absolute honesty; the second is industry and the third is perseverance.

Modern methods should be employed even at the expense of the few.

The chief thing in life is to do something—to work.

The growth of a big business is merely a survival of the fittest.

Do the little every-day duties of life without a murmur. Do them well. That is success.

Thirty cents is all I ever spend for luncheon. It's enough for any man on a salary.

Success comes by doing the common, everyday things of life uncommonly well.

"A war may cost many lives, but it is for the good of the country at large. The growth of a big business is merely a survival of the fittest."

John D. Rockefeller, jr., began to work and to earn money when he was six years old.

His first hard day's work netted him 13c. His father offered him a fee of 1c. for every fence post in need of repair that the boy could find on the big country place near Cleveland, O.

Young Rockefeller tramped miles, and in 12 hours hustling he earned the 13c.

Another time he lived up to his work maxim by working out his father's road tax and collecting the wages from Rockefeller, sr.

It is doubtful if he ever really wasted a penny.

"Thirty cents is all I ever spend for luncheon," he remarked one day. "It's enough for any man on a salary. Sweetmeats ruin the digestion, anyhow."

He never touches wine. He never smokes. Wine, at his request, was left off the menu at his wedding breakfast, when he married Miss Abby Aldrich last fall.

He gave his first society entertainment in a dinner-dance at the Waldorf-Astoria recently. There was no wine on the supper cards.

When he was a student at Brown University he was talking one day with a fellow student who worked his way through college.

"A man who works and is exposed to all kinds of weather has to be mighty careful about taking cold," said the first student. "I always wear three weights of underwear in winter."

"Three weights of underwear! Great Scott! I can't afford to wear more than two myself! It's reckless extravagance," said John D. Rockefeller, jr.

Work, the necessity of religion and the righteousness of making money and getting on in the world are the three pegs upon which Rockefeller, jr., invariably hangs his speeches.

He talks without gestures and usually without raising his eyes from the desk or from the notes that he has in hand.

Of medium height, rather thick set, pale, weak-eyed, spectacled and serious, dressed faultlessly in black, with a shiny black tile, the richest young man in the world looks nothing so much as a promising divinity student.

He once made a speech to the students of Tuskegee Institute, Booker Washington's school.

A sea of black faces looked up curiously at the pale, mild-mannered young fellow who looked down at them over a big white puff tie.

"My friends," he said, "do not be ashamed to do any kind of work that falls into your hands. When I went into my father's office I was willing to do any sort of work they wanted me to do, even if it were putting on my father's shoes. I did not care how humble it was. I wanted to

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE

IN TINS
GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

begin at the bottom and learn. Do not be afraid to make a lowly beginning.

"I once assisted a young man to get a position. He remained in it two days, and when I asked him why he had left he said: 'They put me to sweeping the floor and I quit. I am too old to be sweeping the floor.'

"I am delighted with your school. I am going to prove that by coming back in nine months. I have a reason for returning. As I was visiting the night class I came across a young man who was exercising for his class on the blackboard. He had written: 'Nine months after date I promise to pay to John D. Rockefeller, jr., \$650, with interest from date, for value received.'

"I asked the teacher to have him sign it, and he did. I am coming back in nine months to see that young man."

If John D. Rockefeller, jr., had gone more into details as to his own business career he might have brought out these facts:

About four years ago he began as a clerk on small wages in his father's New York office. He learned the routine of the business, and he is to day his father's private secretary. He rises at 6.20 a.m. and rides or drives, or, if he is stopping at the Tarrytown place he chops wood until 7 o'clock.

After breakfast he starts down town and reaches his office at 9.30. He works till 3.30 p.m., when he knocks off and goes over to a Broad street restaurant, where he gets his 30c. lunch.

From that time until dinner at 6 he amuses himself, usually in works for the Fifth Avenue Baptist Church or Sunday-school, or in reading, violin playing or walking through the park. His dinner consists of soup, meat and one simple dessert, with never any wine. He is not a member of any club, and spends his evenings at home with his wife, his father and his mother.

In his few independent business ventures John D. Rockefeller, jr., has always acted

upon the theory of the survival of the fittest.

He made his first million in a speculation in leather, in which a good many men went to the wall. He engineered a copper and transportation deal which largely advanced freight rates and gave the Rockefellers control of the shipping industry of the Great Lakes.

It is in addresses to his Bible class in the Sunday-school of the Fifth Avenue Baptist Church that young Rockefeller has trained himself as a lay preacher.

"I am more than a Baptist," he remarked one Sunday; "I am a Christian."

In a talk one day on the Belshazzar feast, the most famous orgy in Bible history, and the handwriting, "Mene, mene. Tekel upharsin," traced upon the wall, the millionaire lay preacher said:

"The reading of this Belshazzar lesson has always inspired me with solemn thoughts. I have often asked myself whether I would be found wanting in the balance when the time came to weigh me.

"I trust that when we stand before the great white throne we shall not be told that we have been weighed in that awful balance and found wanting."

At another time the question of evil communications and the corrupting of good manners thereby came up in young Rockefeller's Sunday-school class.

"Well," said he, "when I was at Brown University, though I did not smoke myself, I did not object to any one else smoking in my room. I had a reason for seeming thus to countenance the use of tobacco.

"My grandmother thought that I was wrong in allowing those about me to do things of which I myself did not approve. But I said to her, 'Were I to raise an objection to their smoking they would go away from me and I could not approach them on drinking, gambling and other sins.'"

That John D. Rockefeller, jr., has a sense of humor and knows how to tell a good story is proved by the mother-in-law

joke which he made famous. It happened to be all the funnier to his hearers as the occasion was shortly after the lay preacher became a benedict.

"This story," began Mr. Rockefeller, "has no relevancy to the occasion, but I will not let that deter me. A young man and his wife had lived for years, and not always pleasantly, with the wife's mother. At last the old lady died—or at least they thought she had died.

"The pall-bearers carried her coffin down the front steps, and one of them slipped. The coffin struck a tree, the lid came off and then it was found that the mother-in-law had not died at all, but was only in a trance.

"Well, she lived for some years after that, and then she died again—this time permanently. And as the pall-bearers approached the same tree at the foot of the steps the young man stopped weeping, turned to the man who had slipped and whispered, 'Be careful, Sam, don't slip this time.'"

ESTIMATES ON SALMON PACK.

In connection with salmon, with special reference to the coming pack, the Pacific Selling Company in their last circular state: "The greatest increase in the pack of last year occurred on Puget Sound and in British Columbia, where, at recurrent periods of four years, there is a phenomenal run of fish, the intervening three years averaging considerably less than half the quantity; hence, while the pack in the sections referred to was last year something over 2,600,000 cases, it is likely during the present season to fall short of 1,000,000 cases, and it is doubtful if the total pack of the Coast will greatly exceed 3,000,000 cases. Therefore, if the increased consumption, as demonstrated this year, and estimated at 4,500,000 cases, is maintained in the future, a 3,000,000-case pack, which up to the last year was a maximum, will be insufficient to supply the demand."

RIO COFFEES

Green and Roasted.

Write for Samples

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS HAMILTON.

A 10 cent packet of
Wilson's
Fly Pads
 has actually
Killed a Bushel
of Flies

"In the greatest circumstances a trifle has always decided the most important events."
 —NAPOLEON BONAPARTE.

A Business Bringer

Successful grocers know that it is not necessarily their bulky, largely-consumed staples that are the greatest factors in building up business.

You may not be able to trace it, but possibly your best customer came to you first by being directed to you for, or finding that you kept, some article of special merit.

"**H AND H**" in its very wide scope of special cleansings, such as ordinary soaps do not touch, and with the enviable reputation it has obtained in high quarters, is advertised by direct correspondence with and by sampling the best class of consumers all over Canada.

It will pay you to have it, and send your name to the "**H AND H**" Office, 34 Yonge St., Toronto, so that good people may be directed to you and others may be "sampled" in your interests. Include with first general order

AUG . 1 1902

*James Macmillan
 Toronto*

H AND H THE "UNEQUALLED" CLEANER
TRADE MARK

JAMES TURNER & CO., Wholesale Grocers, Hamilton, Ont.

Wholesale Selling Agents for "**H AND H**" in Hamilton.

Every
Grocer
Should
Handle

Crown Blend Coffee.

One Crown Sells at - - - 25c. per lb.
Two " " - - - 35c. per lb.
Three " " - - - 45c. per lb.

Put up in 10, 25 and 50-lb. tins.

Gives a Handsome Profit and Pleases the Customer.

THOS. KINNEAR & CO.,

Wholesale Grocers,

49 Front St. East, TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THOMAS BROWN, grocer, Toronto, has assigned to F. S. Mearns, and his creditors meet June 23.

C. Galaise is curator of Arthur Suprenant, grocer, Montreal.

The creditors of Joseph Bourque, general merchant, St. Gertrude, Que., have held a meeting.

P. Boucher, general merchant, St. Damase, Que., is offering to compromise at 55c. on the dollar.

D. N. Kenzie, general merchant, Dutton, Ont., has assigned to James Pool, and his creditors meet June 21.

The administrator of the estate of Thomas Keating, liquor merchant, St. John's, Nfld., is advertising his claims.

A sheriff is in possession of the premises of Holmes & Co., grocers, Keewatin, Ont., and the stock will be sold.

PARTNERSHIPS FORMED AND DISSOLVED.

J. Falardeau & Co., cigar dealers, Montreal, have dissolved.

McNulty, McKay & Co., cigar manufacturers, Montreal, have dissolved partnership.

H. Fairfield & Co., commission and manufacturers' agents, St. Johns, Que., have dissolved.

Chauvin & Rondat, general merchants, Comber, Ont., have dissolved; D. L. Chauvin continues.

Davidson & Davidson, cigar manufacturers, Ottawa, have dissolved; the business, is continued by D. A. Davidson.

SALES MADE AND PENDING.

Bedard & Co., grocers, Quebec, had their assets sold by balliff.

J. M. Dowdall, grocer, Ottawa, has disposed of his business at auction.

Margaret Smith, confectioner, Hamilton, is advertising her business for sale.

The assets of C. L. Ramsdill, general store, North Hatley, Que., have been sold.

The assets of McNeil & Mercier, vermicelli manufacturers, Quebec, are to be sold.

The assets of S. E. De La Ronde, manufacturer of confectionery, jams, etc., Ottawa, are to be sold.

CHANGES.

James Adams, grocer, London, Ont., has sold out to A. P. Yeo.

J. E. Gauvin & Frere, tobacconists, Quebec, have registered.

The Ogilvie Flour Mills Co., Limited, Montreal, has registered.

Adam Young, grocer, Canning, N.S., is succeeded by J. D. Turner.

Wm. Spears, general merchant, Listowel, Ont., has sold out to Gray, Birnie & Co.

William Sharp, grocer, Burlington, Ont., has sold out to C. N. Murphy.

Peter Gavier, confectioner, Manitou, Man., has sold out to O. A. Cook.

W. H. Drake, general merchant, Mount Pleasant, N.B., is succeeded by S. W. Smith.

James Park, general merchant, Lucan, Ont., is advertising that he is closing out his business.

Peterson & Co., general merchants, Skagway, B.C., are moving to New Whatcom.

Alex. Wilson, general merchant, Oil Springs, Ont., has sold out to A. D. Armstrong.

Edward Woodworth, general merchant, Albert Mines, N.B., is succeeded by Irving Woodworth.

A. Hamill & Co., general merchants, Starbuck, Man., has sold out to Holland & Cornelinson.

FIRES.

J. W. Clark, general merchant, Wellington, Ont., was burned out.

The stock of M. W. Phelan, tobacconist, Quebec, was partially damaged by fire; insured.

DEATHS.

George Bessy, produce merchant, Hamilton, is dead.

Take No Chances

but have a sure thing
**MacLaren's Imperial and
MacLaren's Roquefort
CHEESE** will give more satisfaction to
the consumer, and profit to the
dealer than any cheese.



SARDINES

IMPORTED AND DOMESTIC.

GET OUR FIGURES.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

36 Yonge St., Toronto.

Geo. Biddington, liquor merchant, St. John, N.B., is dead.

B. H. Smith, of B. H. Smith & Son, grocers, Woodstock, N.B., is dead.

J. McManus, of J. W. McManus & Co., Limited, Memramcook, N.B., is dead.

Elias Woodworth, general merchant, Port George, N.S., is dead; Mary L. Woodworth continues.

NEW CHILLIWACK CREAMERY.

The farmers of Chilliwack, B.C., have formed amongst themselves a cooperative society and have built a new creamery that is the largest establishment of its kind in British Columbia. The building has an advantageous situation near the town of Chilliwack where there can be readily had a plentiful supply of fresh water.

The creamery will be large enough to handle the cream of 1,200 to 1,500 cows, and, owing to the farmers there going now largely into winter dairying, during the whole year a large output is expected to be maintained. The creamery will soon be in active operation, and arrangements have been made to place their butter in all of the leading stores of the city. The butter-maker is J. W. McGillvery, a graduate of the Ontario Agricultural College, and T. R. Whitty, of the Bank of Chilliwack, is business manager.

OUR FOREIGN TRADE GROWING.

THE foreign trade of Canada is growing fast. On the basis of imports for consumption and exports on domestic merchandise only, for the 11 months of the present fiscal year, the foreign trade of Canada shows an increase of \$35,000,000. The imports and exports of the former period were \$348,705,085, and of the latter period \$313,863,314. With corn, bullion and exports of foreign merchandise included, the increase in the total trade is a little less than \$35,500,000, the total amount being \$366,942,595 for the past 11 months. For the 11 months of 1901 the total was \$333,472,908.

The imports for the month of May show a gain of \$359,129, and for the 11 months a gain of \$18,561,298. The exports for the month exceeded those of May last year by \$4,079,060. For the 11 months the betterment was \$17,462,516.

The exports of agricultural and dairy products and cattle for the month make a splendid showing, the chief items being: Peas, \$104,118, increase \$37,637; wheat, \$2,858,505, increase \$2,503,815; flour, \$312,548, increase \$92,105; hay, \$360,248, increase \$166,956; potatoes, \$122,505, increase \$95,046; cattle, over one year, \$1,169,955, increase \$659,316; butter,

\$126,416, increase \$87,234; cheese, \$542,041, increase 3145,655; bacon, \$1,181,083, increase \$96,489.

LARGER NORTHWEST WHEAT CROP.

From reports gathered from reliable sources throughout Manitoba and Assiniboia there is not a doubt but the wheat crop there is making excellent progress. At Winnipeg a few weeks ago a sample of wheat in the stalk was exhibited measuring 18 inches. This sample was hardy, and was taken from the Cartwright District, where one farmer is stated to have said he had 100 acres of crop all 18 inches long. With fair weather from now till the middle of August it seems an assured fact that Manitoba and the Northwest will harvest this year even a greater crop than the record-breaking one of last year.

Mr. F. W. Thompson, vice-president and general-manager of The Ogilvie Flour Mills Co. has received the following Manitoba crop bulletin from Hon. Robt. Rodgers, Minister of Public Works, dated Winnipeg:

	Acres.
Wheat.....	2,089,940
Oats.....	725,060
Barley.....	329,790
Flax.....	41,200
Increase in all grain crops.....	223,149



Raise your customers' ideas to the effect that by purchasing

UPTON'S JAMS, JELLIES AND MARMALADE

they get a better article than that which is made at home.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto, AGENTS.

THE PROVISION TRADE.

Five Months Hog Figures—The Markets—Miscellaneous Notes.

FIVE MONTHS HOG FIGURES.

THERE was never a time in the history of the Chicago market when the cattle and hog supply afforded a more interesting topic of discussion than at present. While the subject of the beef supply has been well nigh worn threadbare in cattle circles, the question of the future hog supply is just at the height of its interest. The bears in the Chicago provision market say: "Sentiment placed the price high; there is no reason for high prices." They base their contention on the heavy receipts of hogs at this market for the five months ending May 31. During that time Chicago gained 310,932 in hog receipts over the same period in 1901; therefore, April was the turning point. If the reports of well-posted, conservative shippers are worth anything, the decrease in the supply is likely to become much greater before next fall.

The receipts and weights at this market for the first five months in 1902 and 1901 follow:

	Five months ending May 31, 1902.	Same period 1901.
Hogs received, head.....	3,659,345	3,388,513
Average weight, lb.....	211	225
Gross weight, lb.....	780,561,795	762,415,425
Increase in receipts, head.....		310,832
Decrease in average weight, lb.....		14
Increase in gross weight, lb.....		18,146,374

As large as seems this increase in the number of head received the little difference of 14 lb. in the average weight makes a great reduction. If we consider the average weight of 211 lb. for the five months of 1902 with the increase in the gross live weight for the same period, as shown above, our increase of 310,832 hogs dwindles to 86,000. This is what a shrinkage of 14 lb. per hog means to the supply.

The decrease in receipts began in April, when the month showed 10,562 head short of the same period in 1901. The hogs were 12 lb. lighter, which made the actual decrease in live weight equivalent to 42,430 head, as will be seen by the following table:

	April, 1902.	April, 1901.
Hogs received, head.....	556,929	567,491
Average weight, lb.....	214	226
Gross weight, lb.....	119,182,806	128,252,966
Decrease in receipts, head.....		10,562
Decrease in average weight, lb.....		12
Decrease in gross weight, lb.....		9,070,160
Actual decrease in live weight equals decrease of (head).....		42,430

In May the shortage was even greater, being close to 50,000 head. The average weight of the hogs was 5 lb. heavier than April, which is accounted for by a more liberal feeding of green stuff and a tendency

to gain more rapidly in warm weather. The average weight for May is 8 lb. less than a year ago. Following are the figures for the month of May:

	May, 1902.	May, 1901.
Hogs received, head.....	640,245	686,958
Average weight, lb.....	219	227
Gross weight, lb.....	140,213,655	155,939,466
Decrease in receipts, head.....		46,713
Decrease in average weight, lb.....		8
Decrease in gross weight, lb.....		15,725,811
Actual decrease of live weight equals decrease of (head).....		71,350

Reports from the hog-producing sections indicate a good pig crop, an unusually healthy condition of the herds and the phenomenal period of high prices has undoubtedly stimulated farmers to raise more and better hogs, and, while conservative men in the business believe that the supply will be short this summer, we may reasonably expect it to again become good next fall and winter, when this year's crop begins to move.—Drovers' Journal, Chicago.

ORDER FOR 750,000 WISHBONES.

An order came from England some time ago to the Armour Packing Co. for 750,000 wishbones.

The name of the company in England from which the order came is withheld by the manager of the Armour company, but it is known to be a large novelty manufacturing concern which turns out all sorts of Christmas, New Year's and Easter trinkets.

This order of 750,000 is the largest wishbone order that has ever come into the New York branch of the Armour company. All orders have heretofore been very small indeed compared to it, ranging from 10,000 to 20,000.

According to a statement made by Mr. Raphael, manager of the Armour branch at New York, orders for the wishbones have been placed with the company for many years. It is an old article of trade, he says, and millions of the wishbones have been bought and sold. Every packing company gets orders for them.

The sale of the wishbone is another evidence of the fact that nothing is lost of an animal or fowl by a packing company but its squeal or cackle. Chickens are not, of course, killed especially for the trade in wishbones. Primarily the chickens which supply that trade die in the interest of the canned boneless chicken branch of the packing business, and their wishbones are taken from them in the general process of

rendering them "boneless." It is these wishbones that are packed in boxes, shipped to England and sold at so much a bone.

THE PROVISION MARKETS. TORONTO.

Trade in dressed hogs, lambs and veal is quiet, and beef is only in fair demand. The prices of front quarters of beef have widened. Live hogs are 12½c. lower than last week, but, on the other hand, two cars of choice export cattle were sold at \$7 per 100 lb. last Tuesday. This is the highest price ever paid in Toronto for cattle. We quote as follows: Dressed hogs, \$9.00 to \$9.25; beef carcasses, \$7.50 to \$8.50 per 100 lb.; hind quarters, \$8.50 to \$9.50 per 100 lb.; front quarters, \$6.50 to \$7.50 per 100 lb. Veal, 7 to 8c. per lb.; lambs, 10 to 10½c. Live hogs: Selects, \$6 87½; lights, \$6 50 to \$6 75 per 100 lb.; choice export cattle bring \$6 to \$7.00 per 100 lb.; lights sell at \$4 to \$5.75.

The demand for provisions is steady and the prices are unchanged. Hams, backs and rolls are moving quite freely. Plate beef is firm at \$15 and a fair demand is being experienced for it. We quote as follows: Long clear bacon, 11 to 11½c.; smoked breakfast bacon, 14½ to 15c.; rolls, 12 to 12½c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 14½ to 15c.; Canadian heavy mess pork, \$21.50; short cut, \$23 to \$23.50; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.; plate beef, \$15.

MONTREAL.

There is a good business doing in all cured meats with, possibly, the exception of pork, which has not been moving so well. The supply of bacon is said to be rather short, and prices are fairly firm since the advance in hams and bacon of last week. The supply of Jones' pork is now up to the mark. A small amount of Canadian short cut mess pork has been sold as high as \$24.50.

There has been no change in the price of dressed hogs, country-killed being quoted at \$9 to \$9.50, and fresh abattoir stock at \$9.25 to \$9.75 per 100 lb. A fair jobbing trade is being done in dressed hogs, and the tone of the market continues steady.

Lard has been in very good demand, and prices have ruled steady. In our quotations this week we have made a change in the order of things, and now quote the "Boar's Head" compound lard tierce price with the

Smoked meats are in demand.
Satisfy your customers with



... AND



A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
BRANTFORD, ONT. LIMITED

When you have any

BUTTER
OR **EGGS**

to offer, write or wire us.
We are buyers.

The J. A. McLean Produce Co., Limited

75-77 Colborne Street

Telephone Main 2491.

Toronto.

LARD!

You can buy good lard and you can buy poor lard. Poor lard is not cheap at any price, and good lard is worth more than to-day's prices. We can sell you good lard, the very finest, and in the following packages:

TIERCES	400 lbs.
TUBS	60 "
PAILS	20 "
PAILS, tin	10 "
PAILS, tin	5 "
PAILS, tin	3 "
CARTONS	1 lb.

F. W. FEARMAN
(Limited)

Pork Packers

HAMILTON

**Sugar Cured Hams and
Breakfast Bacon.**

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.

TORONTO, ONT.

scale of advances (which is always the same) following.

The market for live hogs is firmer this week and slightly higher. The price ranges from \$7 to \$7.25 per 100 lb.

We quote as follows: Heavy Canadian short cut mess pork, \$23.75 to \$24.00; Chicago clear pork, \$27 for heavy and \$26 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, \$2.32½ to \$2.35 per pail. Fairbank's "Boar's Head" lard compound, 10c. tierce basis, with extras as follows: 60-lb. tubs, ¼c. over tierce; 20-lb. tin pails, ¼c.; 20-lb. wood pails, ½c.; 10-lb. tins, ⅝c.; 5-lb. tins, ¾c.; 3-lb. tins, ⅞c. Snow White and Globe compound, \$1.95 per pail; Cottolene, 11¼c. for 20-lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

Market continues firm, but the high prices have affected sales, and to encourage business a price is sometimes cut. In barrelled pork and beef, business is light. Smoked meats are held very firm. There is limited business. Lard shows some range, but the price is high. The sale of refined lard is good. In fresh beef, there is no change from the high figures. Veal is not so freely offered. Mutton is held firm. Lamb shows no change, but is rather more freely offered, and as the lambs grow you get more for your money. Pigs are scarce and the price is rather higher. We quote as follows: American mess pork, \$23 to \$23.50; domestic mess pork, \$21.50; plate beef, Canadian, \$14 to \$14.50; clear pork, American, \$25.50; plate beef, American, \$17 to \$18; veal, 4 to 7c.; lamb, 4 to 5c.; mutton, 10 to 12c.; fresh beef, 8 to 10½c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12¼c.; compound lard, tubs, 9½c.; compound lard, pails, 9¼c.; refined lard compound, Fairbank's, tubs, 10¾ to 11c.; pails 11¼ to 11½c.

Baird & Peters have just received a large shipment of "Reindeer" lard.

WINNIPEG.

BEEF—The supply is very limited, running from 8½ to 9½c. for the top of the market.

VEAL—Price is firm at 8¾ to 9c.

MUTTON—13c. Winnipeg. Lambs are very scarce and prices are firm and rather higher, being \$4 to \$4.50.

POULTRY—Chickens. Prices run from 75 to 85c. per pair.

CURED MEATS—Hams, 14¼c.; shoulders, 10¼c.; breakfast bellies, 15¼c.; backs, 15¼c.; spiced rolls, 11¼c.; long clear, 11 7/8c.; dry salt backs, 12¼c.

LARD—Demand is steady and there is no change of price. Tierces, 11 7/8c. per lb.; 50-lb. tubs, \$5.05; 20-lb. pails, \$2.50; 10-lb. pails, \$7.60; 5 lb., \$7.70; 3-lb. pails, \$7.75.

PROVISION NOTES.

A. Daoust & Co., butchers, Montreal, have assigned.

John Simpson has registered for Bell, Simpson & Co., wholesale produce merchants, Montreal.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,
LONDON, ENG.

FOR



English Malt
Vinegars.

Ontario Agents—

John W. Bickle & Greening,
HAMILTON and TORONTO

From whom Samples and Prices can be obtained.

Once used and your
customers will ask for OUR

LARD

not twice or three times, but **ALL THE TIME**

Our Process of Rendering

Demands absolute cleanliness and purity.
An Absolutely Pure Lard is the result.

Every Grocer Should Have It

FROM 3 L.B. TINS UP.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

**"L. & S." and
"Imperial"**

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market.
They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses:	New York Office:	Fowler's English Houses:
Chicago, Ill., Omaha, Neb.	Produce Exchange Building, N.Y.	Fowler Bros., Limited, Liverpool, Eng.
Kansas City, Kan., Hamilton Can.		Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc.

32 McNAB STREET SOUTH, HAMILTON, CAN.

The Williams Bros. Co's



Sweet Mixed
Sweet Gherkins
Sour Mixed
Sour Gherkins
Chow Chow
Pearl Onions

First Quality
Goods in
Attractive
Packages



TOMATO
CATSUP

French Mustard
Waldorf Relish
Chili Sauce
Pure Preserves



A. E. RICHARDS & CO., Selling Agents, Hamilton.

LARD



Orders can be filled by any of the leading packing houses or jobbers in Canada or direct.

No hog lard is as pure and wholesome as Fairbank's "Boar's Head" Standard Refined Lard Compound. This brand is the oldest on the market, commanding the preference of consumers everywhere.

Fairbank's "Boar's Head" Standard Refined Lard Compound commands a better price than hog lard at times when hog lard is cheap; at present our "Boar's Head's" Brand is sold at 1½c. to 2c. per lb. less than hog lard.

Fairbank's "Boar's Head" Standard Refined Lard Compound is composed chiefly of vegetable oil, and on account of its purity and wholesome quality is preferred to hog lard by those who have tried it. It will go further in cooking than any hog lard.

Write for quotations on Fairbank's "Boar's Head" Standard Refined Lard Compound. It will give satisfaction to your trade and increase your profits. We guarantee the quality.

Fairbank's "Boar's Head" Standard Refined Lard Compound is packed in the following sizes:

Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Boxes	-	50 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

THE N. K. FAIRBANK COMPANY.

Wellington and Ann Sts., MONTREAL, QUE.

Chicago. New York. St. Louis. New Orleans. San Francisco. Baltimore. Boston. Philadelphia. London, Eng. Hamburg, Ger.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

CABLE advices were received from India saying that a heavy monsoon storm has broken all over India; this insures a good rice crop.

COLOMBO TEA AUCTION.

Dodwell & Co., Limited, Colombo, under date of May 7, say: "The quantity offered was 13,562 packages, equal to 1,160,121 lb., of which 2,431 packages, equal 190,986 lb., were withdrawn for higher prices. The market was firm for all good teas, but common to medium grades were irregular, especially the commonest leaf teas, for which there was a poor demand, and prices show a drop of $\frac{1}{4}$ to $\frac{1}{2}$ d. per lb. A strong inquiry still prevails for good tippy broken, and very full rates are being paid. All leaf teas from medium to finest kinds, with good appearance or quality, keep very steady. Prices for dusts and fannings remain very firm. Quality is poor. The exports to the United Kingdom for April were 9,000,000 lb. We estimate exports for this month at about 10,500,000 lb.

BALTIMORE JUNE PEA PACK CLOSING.

Private advices from Baltimore state that the 1902 pack of early June peas has practically closed, and that a commencement has been made on the pack of marrowfats. A representative of one of the leading Baltimore packers who is visiting in New York market, in an interview, said: "The early June pack has closed after the shortest run of which I have any knowledge. The packing season lasted about 12 days, against the usual packing period of 20 days. The total pack is figured, on a rough estimate, at 50 per cent. of that put up last year. This season the proportion of fine sifted and petit pois grades was, according to my advices, less than 50 per cent. of the normal. This shortage was due to the fact that the weather conditions brought the peas to a state of maturity earlier than usual, and instead of the peas in the pods running irregular in size they were filled out better than usual. This condition naturally caused a proportionate increase in the pack of standard and sifted grades, which accounts for the greater difference in prices. Sifted are offered at \$1.10, and standards as to quality and packer at 80 to 90c. Extra sifted are offered at \$1.40, and extra fine sifted at \$1.75. Petit pois are hard to obtain, and late sales were made at \$2.10. The demand since the season opened has run largely to the sifted and petit pois grades."

PEANUT COMBINE COLLAPSES.

According to private mail advices from the South, the combine on peanuts, consist-

ing of 12 members, will be dissolved on October 1 next, the association being formed for the handling of the 1901 crop. There are six firms outside the combine, and these, it is claimed, are quietly disposing of their holdings under cover of the "umbrella" held over them by the combine. The independents claim there is a big stock of peanuts now carried by farmers and cleaners, and that, instead of advancing prices, lower values are expected. Members of the combine, on the other hand, assert that the present stocks are extremely light, and higher values will prevail.

THE CINNAMON MARKET.

The quarterly sales of cinnamon held last week attracted more than ordinary attention. The total number of bales passing the hammer amounted to 433, as against 1,311 bales in February last, and these consisted—with the exception of a few thirds—entirely of good and fine qualities, fair plantation being conspicuous by its absence. This fact illustrated more clearly than anything else the depression from which the trade had suffered for a considerable period and which had rendered forward business almost impossible. Even a certain few operators among shippers appear to have failed in their endeavor to find buyers of usual assortment at greatly reduced prices. Offers at $8\frac{1}{2}$ d. c.i.f., we are told, had to be returned to Colombo as being too dear for our market. Evidently some consumers have unwisely allowed their stocks to run dangerously low. The trade had to purchase and was forced to concede prices which were much in excess of those accepted privately. Fine sorts realized an advance of about 2d. above last sales' rates, and good fetched about 3d. more than was paid in the February auctions, whereas the few bales of thirds fair found buyers at an advance of $\frac{1}{4}$ d. per lb. The tone in the market has since been a firm one both here and in Ceylon.—Home and Colonial Mail, June 6.

SUGAR TRADE CONDITIONS.

Czarnikow, MacDougall & Co., say of sugar: "The assured ratification of the Brussels convention is undoubtedly a strong argument in favor of a higher range of prices, for, as the 1903 4 and succeeding crops will consequently receive no bounties, the effect will be to cause reduced beet sowings next spring and thereafter, until consumption again overtakes production. On the other hand, there is likely to be some pressure on the part of Continental producers to sell and export before Sep-

tember, 1903, as much sugar as possible, so as to derive the benefit of the export bounties as long as they exist. This benefit is, however, limited by 'the contingent,' which is the quantity upon which each factory has a right to demand the official export bounty. It is also reasonable to suppose that not only dealers but consumers of sugar in Germany and Austria will endeavor to regulate their purchases of sugar so that they may on September 1, 1903, have no stock whatever, as otherwise they would be carrying sugars which had paid a high duty into the new period of low duties. Of course, consumption must go on as usual, but visible supplies will be relatively increased and invisible supplies will be practically nil, and it is visible supplies which tell upon the market. As to Javas, it is difficult to say how far the sales already made absorb the sugar for which tonnage has been secured, but the transactions have no doubt been large, as steamers and sailing vessels with a capacity of 100,000 tons have been taken up. There is no pressure to sell in Java, as the early sugars have already been disposed of, but there is no difficulty in purchasing at prices around 8 $\frac{1}{2}$ d. c.i.f. for steamer shipment June-July, and a shade less for August-September. Cargoes by sail are held very firmly."

AN EASIER CURRANT MARKET.

During the past week there has been less activity in the currant market, while a slackening in the distribution is indicated by the falling-off in the duty-paid clearances. Prices nevertheless remain steady for all qualities except Provincials, which fluctuate continually in sympathy with the more or less contradictory and vacillating reports which arrive daily from Greece respecting the growing crop. These are only repetitions of the considerations already chronicled. At the same time there is among the Greek merchants a strong conviction that the present conditions are generally unfavorable, and that an early development of disease among the vines may be expected. To the uninitiated the conduct of these gentlemen in rather pressing their present holdings for sale in the face of such prospects would appear paradoxical. But it must not be forgotten that stocks in first hands are now so small that a difference of 1s. or 2s. per cwt. is a matter of no importance to any individual holder, as compared with the advantage of clearing up accounts and making a new start; and a little wholesome check of undue inflation in prices is also of considerable advantage to everybody at this time of year, when merchants are making arrangements for the coming season.—Produce Markets' Review, May 31.

WE ARE HEADQUARTERS FOR

PIC-NIC GOODS

AND **CAMPERS' SUPPLIES**

WE CARRY A COMPLETE LINE OF HIGH-CLASS SEASONABLE GOODS AT CLOSE QUOTATIONS.

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS, ETC.,

TORONTO.

SOLE AGENTS IN CANADA FOR THE FAMOUS "KIN-HEE" COFFEE AND QUICK COFFEE POT.

CANNED GOODS PACKERS MEET.

A MEETING of the Canadian Packers' Association was held on June 17 and 18, at the Walker House, Toronto. This was not the annual meeting of the Association, but one called especially to hear reports. Much routine work was looked after and reports from the different localities were given by representatives from the various canning factories. The question of growing crops, fruits and vegetables, was discussed. Full crops were reported from a large number of sections, but a few reported adverse conditions. Peas, save at

one or two points, presented unfavorable prospects, due to the damage caused the seed by the excessively wet weather. The reports of corn and tomatoes were so unfavorable that prices in these lines were not fixed at this meeting, but a special meeting will be called for their consideration. The prices for peas, strawberries, raspberries, gooseberries and other small fruits soon to be packed, were fixed, but the members of the Association were disinclined to disclose the figures.

The prospects of fruit are very fair, though it was considered too early as yet to

fix prices for peaches, pears and plums. Apples will be a good average. Pears appear to be clean, and bidding fair. The prospects for a heavy crop are not good.

The Association are managing their business this year. The Quebec packers have formed an association, and were represented at the meeting by Mr. J. B. E. Robitaille, of St. Johns, president of the Quebec Association. The Quebec Association has become affiliated with and part of the Canadian Packers' Association, and thus is subject to its ordinances and laws.

The members of the Association seemed not at all inclined to make any statement about the closing of certain factories, further than to admit that some were closed.

ATTENTION!

We are offering 500 Cases choice
Bright Evaporated Apples (1901
pack), **11½ c. lb.**

L. CHAPUT, FILS & CIE.

Wholesale Importers,

MONTREAL



Carelessness.

It is safe to estimate that fully one billion dollars of Merchandise is annually given away by kind hearted merchants who have formed the habit of Down Weight. At the same ratio we figure that the Money-Weight System now in use in over one hundred thousand stores is annually saving fifteen million one hundred and twenty-five thousand dollars.

Shouldn't this convince you of its usefulness and importance in every well regulated business?

The Computing Scale Co.
DAYTON, OHIO, U.S.A., Manufacturers.

Money-Weight Scale Co., 47 State St., Chicago, Ill., Sole Distributors.
The Computing Scale Co. of Canada, Limited, 164 King St. West, Toronto, Ont.,
The Computing Scale Co. of Canada, Limited, 1662 Notre Dame St., Montreal, Que., Can.
The Computing Scale Co. of Canada, Limited, Vancouver, B.C.

No. 23.

Under-Counter Mill

List Price, \$52.00.

COLES COFFEE MILLS



None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents

TODHUNTER, MITCHELL & CO., Toronto.	DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.	GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.



Hotels and Restaurants Want "GRANO."

Hotel and Restaurant Proprietors are asking for "Grano," the new Cereal Coffee. They recognize that they can please their customers just as well and keep a share of the profits themselves.

ARE YOU AFTER THIS TRADE?

If so, you can get nearer to it by selling them "Grano," and have a profit for yourself also. Try it and see.

ENTERPRISE SPECIALTY CO., Limited
28-30 Wellington St. W., TORONTO.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co. Limited

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

IMPORTS OF REFINED SUGAR.

ALTHOUGH the importations of refined sugar into Canada from the United States are not as heavy as they were before the new equalized freight rates went into force, the importations from European continental countries are much heavier than they were last year. In fact, they are about 47 per cent. heavier.

The last figures we have are for 10 months, ending April 30. These show that while for the 10 months of 1901 the quantity was 28,581,728 lb., valued at \$817,894, the quantity for the same period this year was 41,359,672 lb., valued at \$1,078,361.

The chief increase has been in the imports from Germany, which have increased over 11,000,000 lb., the quantity for the 10 months last year being 2,128,099 lb., while this year it was 13,131,783 lb. The importation from Holland increased over 3,000,000 lb., while from Great Britain the increase was scarcely 1,000,000 lb. The quantity up to the end of

April brought from the United States was about 4,000,000 lb. in excess of last year; but of course the new equalized freight rates had not then gone into force, and the falling off in the imports from that country has, of course, been since that.

These heavy importations of refined sugar are, no doubt, a disturbing factor in trade, and, judging from present indications, they are likely to be so until the bounties are discontinued in Europe. But Canada is not alone in this respect; the United States market is also being affected.

At present the prospect for the removal of these bounties is more favorable than it was a short time ago. Germany, which was expected to be the chief stumbling block to the carrying out of the provisions of the Brussels Sugar Convention, has been the first to legislate favorably in the matter, in the Reichstag, on June 11, a Bill having been given its third reading complying with the conditions of the convention, while in Hungary, the Finance Minister, on June 12, said that the Government would shortly introduce a Bill providing for the abolition of sugar bounties in that country.

The convention, it will be remembered, does not go into force until September 1903, and, in the meantime, the refineries in Germany and other beet-root sugar countries will no doubt export all the sugar they possibly can. One steady influence, however, which must not be overlooked, is that the expected removal of the bounties will next year cause a decrease in the sowing of beets for sugar-making purposes.

DISHONEST BERRY-PACKING.

Several inspectors under the Fruit Marks' Act have reported to the Department of Agriculture, Ottawa, a number of violations of the Act.

Strawberries and other small fruits are being sold in various centres packed with large and solid berries on top covering fruit of poorer quality in the bottom of the box.

The Department has issued directions to the inspectors to enforce the provisions of its Fruit Marks' Act relating to frauds in the packing of small fruit as vigorously as against fraud in the packing of apples.

In carrying out these instructions, the inspectors from time to time will visit the various centres.

NEEDED LEGISLATION.

THE practice of business men making over their property to their wives in order to escape payment to creditors in case of failure or other reverse in business, has become only too common, and any legislation which can be effected to remedy the evil should be welcomed by all honorable men.

The subject was brought up in the Quebec Legislature during the last session, and an amendment was made to Article 1834 of the Civil Code regarding the registration of marriage contracts, which has since been assented to. This amendment read as follows:

Every married person doing business as a trader, whether alone or in partnership with others, shall be bound, under a penalty of a fine of \$200, to register in the office of the prothonotary of the Superior Court of the district wherein such business is carried on, within sixty days from the date on which trading commenced, or within sixty days from the date of his marriage, a declaration in writing stating if he is under community or is separate as to property, if by contract of marriage, and in case of separation of property, if by marriage contract or judgment. If by marriage contract, the declaration shall mention the date, the name of the notary before whom the deed was passed, and the domicile of the latter when the contract was made; and if by judgment the declaration shall mention the number of the case, the date of the judgment, and the name of the district in which the judgment was rendered.

The prothonotary of each district shall keep a register for this purpose.

The following persons are subject to the provisions of the code:

1. Merchants, viz., persons habitually engaged in the buying and selling of goods, wares and merchandise for profit.
2. Manufacturers of goods, wares or merchandise for sale.
3. Bankers and dealers in money and commercial paper and securities.
4. Factors or commission merchants.
5. Auctioneers.
6. Insurance and underwriters.
7. Common carriers for hire, whether by land or water.
8. Hotel and tavern, eating house and boarding-house keepers.
9. Warehousemen and wharfingers.
10. Mechanics and tradesmen who buy goods, wares or merchandise, either in the form of raw materials or wholly or partially manufactured, with intent to sell, after having by their labor improved the articles so purchased, or converted them into something else; such as jewellers, boot and shoe makers, builders, merchant tailors, hatters and furriers, watch and clockmakers, shipbuilders, printers, butchers and millers.

Those who have been married in Ontario and are residing in Quebec are considered entirely separate as regards property.

APPOINT A COMMISSION OF BUSINESS MEN.

AT a recent meeting of the Brantford Board of Trade the resolution of the Halifax Board regarding the Intercolonial Railway came up for consideration. This resolution, it will be remembered, was in favor of the management of the I. C. R. being handed over to the Canadian Pacific Railway.

The resolution found little sympathy with the Brantford Board, which is its experience before every board of trade in the country that has discussed it.

During the discussion of the question at Brantford the other day, one of the members said that the proper solution of the I. C. R. problem was the appointment of a Government commission "composed of sound, capable business men who should be given a free hand to manage the road."

This is practically the position this paper has taken since the question was first mooted. And it seems to us the only solution. No matter how zealous the Government may be, whether it be Conservative or Liberal, it is practically impossible for a railway to be managed in a businesslike way under its direct control. It is only natural in order that a good report may be annually submitted that the party in power should desire to present a favorable statement, but it is practically impossible for it to do so, on account of the demands which are continually being made upon the Government by its supporters for privileges or appointments for themselves or for their friends, which no Government has yet been able to successfully resist.

The earnings of the road are steadily increasing, and last year were the largest on record, being over \$5,000,000. The expenses are also increasing at an equal ratio, and last year exceeded the earnings by nearly half a million dollars. Both the passenger and freight traffic last year were the largest in the history of the road.

As our readers are well aware, the road in the first place was not built as a business venture. The route laid out had, first of all, in view military exigencies, and not commercial requirements, and was suggested by the Imperial authorities. Had

the road been built for purely commercial purposes, the route taken would have been an entirely different one. However, the road is now built, and it is without a doubt one of the best equipped, both in regard to rolling stock and roadbed, on the continent, as everyone knows who has travelled over it. The only thing wrong with the road is that it does not pay.

But in spite of the geographical drawbacks, there is no reason why every effort should not be made to manage it on a purely commercial basis, and this can only be done by the road being managed by a commission composed of men with practical business experience and untrammelled by political interference. This is a matter which the boards of trade throughout the country should persist in impressing upon the attention of the Government, and it is

Notice to Advertisers

On account of Thursday, June 26, being a Public Holiday, forms for THE GROCER will go to press one day earlier than usual. Will advertisers kindly note this and send changes for advertisements on Monday? Copy received later cannot be guaranteed insertion.

to be hoped that at the annual meeting of The Canadian Manufacturers' Association in Halifax, in August next, due attention will be given to the matter.

PRAISEWORTHY ACTION.

Nothing that the Toronto Board of Trade has done for many years has so increased its popularity and received the general endorsement of the public as its action in regard to the difficulty between the Street Railway Company and its employes.

While up to the time of going to press there is still grave danger of a strike, it is certain that the citizens of Toronto would have been experiencing the inconveniences of at least a partial paralysis of the street railway service but for the timely intervention of the Council of the Board of Trade, and particularly of its representatives,

President Ames and Messrs. J. D. Allan and W. J. Gage and Secretary Jarvis.

If their efforts are not finally successful it will not be due either to the want of intelligent or energetic action on their part. It will be simply due to the stubbornness of either one or the other of the parties to the dispute.

THE YOUNG MAN.

DURING the recent conventions of the different churches in Canada the young man came in for a great deal of consideration.

But it is not only in his relation to the Church that the young man is coming in for a great deal of consideration. His relation to commercial life is also a live topic.

There has probably been no time in the history of the world when the young man has received greater attention. This is largely due to the new commercial conditions, which demand a higher state of efficiency than was at one time deemed necessary on the part of those designed for mercantile careers. To-day there is positively a dearth of young men of first-class ability. There are numbers of young men seeking positions, but there are also a great number of positions, which are seeking desirable young men—men who can think and act for themselves, and who have energy to keep them going.

NEW USE FOR TRADING STAMPS.

Trading stamps are being devoted to a rather new purpose in Indiana. A despatch from Indianapolis says that a fire insurance agent there is offering trading stamps with each policy which he negotiates.

His competitors are naturally up in arms against him, and threaten to make a direct rebate of 5 per cent. below his rates.

Trading stamps were for a long time a disturbing factor in mercantile circles, and they now promise to be equally so in fire insurance circles in Indiana.

GOODS ON THE COUNTER.

In a good many stores it is a common thing to see the counters crowded with merchandise.

It is, no doubt, the proper thing to make neat displays of goods on the counter, but it was never intended that the counter should be filled with goods so as to inconveniently limit the space necessary for the clerks to wait on the customers.

By all means use the counters for tasty displays of goods, but be careful not to overcrowd them.

THE GROCERS' SECTION OF THE TORONTO BRANCH OF THE RETAIL MERCHANTS' ASSOCIATION OF CANADA.

Talk about Excursions, a Convention, and Other Matters.

THE Grocers' Section of the Toronto Branch of the Retail Merchants' Association of Canada held their monthly meeting in their rooms on Bay street on Monday evening, June 16, 1902. Chairman F. C. Higgins presided.

Communications were received from the British Columbia Wholesale Grocers' Guild, the Montreal Grocers' Association, the Hamilton Grocers' Association, and the Grocers' Section of the Berlin and Waterloo Branch. The general secretary was requested to answer the same.

A letter from the Ozo Co., vinegar manufacturers, Montreal, was referred to the Pure Foods Committee to deal with.

The report of the committee appointed to tackle the question of adulterated vinegar stated there was no fixed Government standard at present regarding the quality of vinegar made. They recommended that letters be forwarded to all the grocers' sections of the Retail Merchants' Association throughout Ontario asking their views on the advisability of having a fixed Government standard; and that they (the committee) be empowered to wait upon the vinegar manufacturers and endeavor to secure their co-operation in the matter.

This report was adopted as received.

The bakers' section sent in a communication with an agreement enclosed setting forth a number of conditions and agreements to govern the sale of bread. The bakers were requested by the grocers to appoint a committee to confer with another committee from the grocers to discuss these propositions clause by clause.

The committee from the grocers' section includes Messrs. McAuliffe, Hall, Moyer, Nettelton, Tattle, Coulter, Good and Bond. Those who jointly with a committee from the fruiterers' section held a conference with the wholesale fruiterers reported the meeting to be of a mutually beneficial character; that the agreements were being prepared for signing, which would be fully reported on at the next meeting.

A communication from the Natural Food Co., of Niagara Falls, N. Y., was received, inviting the members of the grocers' section to be their guests some time during the month of July. This invitation was accepted and the general secretary was instructed to forward the thanks of the section and its acceptance at the same time to the Natural Food Co. An excursion will be held across the lake

to Niagara Falls, in which every grocer will be invited to join. The section resolved to endeavor to make a success of the coming convention of the Retail Merchants' Association of Canada, on September 9 and 10. It was decided that certain hours be set apart on the two days of the convention for the grocers to discuss fully all questions affecting their line of business. The chairman will appoint a committee to report at the next meeting of the section for submission by its members the subjects to be considered at the convention.

The Price Restrictive Plan Committee reported that they were now in correspondence with a number of manufacturers anxious to adopt the price restrictive system. They promised to give full particulars at the next meeting.

Eleven applications for membership were received.

MR. D. J. KELLY MARRIED.

On Wednesday, June 18, All Saints' Church was the scene of the marriage of Miss Agnes Tugman, daughter of Mrs. Elizabeth Tugman, and Mr. D. J. Kelly. Rev. Canon Baldwin performed the ceremony. The bride looked charming in a gown of India silk and shirred skirt and trimmings of chiffon, lace and pearls, with a long bridal veil caught up with lilies of the valley and a pearl sunburst, the gift of the groom. After a reception at the home of the bride, 204 Gerrard street east, the happy couple left by boat for an extensive trip to Muskoka and the Upper Lakes. Mr. Kelly is a popular member and an ex-president of The Toronto Retail Grocers' Association. THE GROCER wishes Mr. and Mrs. Kelly much happiness.

HIGH PRICE OF TOMATOES IN BALTIMORE.

The canned goods market is concerned with the absorption of articles of the new season's pack, and the exigencies of the situation tend still to increase the price of tomatoes. No. 3 standard tomatoes are quoted by brokers in this city at present at \$1.35, which about breaks the record for the last 25 years. Although we are well into the season now, the receipts of new tomatoes from Southern points appear to be much less in quantity than in other years, and they are retailing in the city markets at

prices varying from 20 to 50c. per dozen, as to quality. These high prices are merely indications of the scarcity, and it can clearly be seen that this scarcity of new tomatoes bolsters the value of the canned article, the supply of which must be running extremely low throughout the entire country.

At present quotations packers could afford to pay high prices per bushel for tomatoes, and growers would be only too ready to rush supplies into this market if they had them to realize on the high prices. Tomatoes, however, like everything else in the field, are somewhat backward, and we will probably have a delayed season to continue the enhancement of values. No. 3 extra tomatoes are quoted at \$1.40, seconds at \$1.15, and gallon standards at \$3.50 to \$3.75.—The Trade, Baltimore, June 13.

PACKERS' COMBINE LISTED.

THE British Columbia Packers' Association, or as it has been christened on Change, "Packers," was listed on the Toronto and Montreal Stock Exchanges on Tuesday, and, judging from the heavy trading done in shares, is likely to become a prime favorite with the public. The prospectus issued by the company is a very attractive one. The Association is the consolidation of 31 canneries on the Fraser River, and 15 in northern parts of British Columbia, representing about 50 per cent. of the total pack of the Pacific Province. These 46 canneries last year packed 660,000 cases, while the total average pack of these 46 canneries for the past four years has been about 425,000 cases per annum, divided into about 300,000 cases on the Fraser River, and 124,000 cases in the northern districts. A 7 per cent. guaranteed dividend has been running on the stock since the date of consolidation, May 20, last.

The final estimate of the valuator placed the average minimum profit at \$1 per case for the entire pack. This profit applied to the average pack, per year, for the last four years of the companies entering the consolidation is as follows:

425,000 cases, \$1 per case.....	\$425,000
7 per cent., dividend on preferred stock of \$1,250,000	87,500
Leaving	\$337,500
25 per cent. on \$425,000 set aside for rest	106,250
Surplus	\$231,250

The shares opened on the local market at par, and sold up to 100%, there being about 1,500 traded in, the public evidently being the buyers. In Montreal the stock sold as high as 101½, about 1,200 changing hands. Those on the inside look for much higher prices before many days.

“He Laughs Best Who Laughs Last”

Our Japan friends in their advertisement last week said :

“ We laugh in our sleeves when we see our competitors claiming that their teas are displacing Japans ”

Well, if they are laughing they must be “ Mark Tapleys ” for most people would feel discouraged under the circumstances. Look at the falling off in the consumption of Japan teas in Canada, during the past three years :

DURING 1899	IMPORTS OF JAPAN TEA	AMOUNTED TO	11,867,757	LBS.
“ 1900	“	“	9,262,032	“
“ 1901	“	“	7,528,309	“

A FALLING-OFF OF ABOUT 5,000,000 LBS. IN THREE YEARS.

These figures are obtained directly from the Statistical Department of the Dominion Government and speak for themselves.

We venture to prophesy that the imports of Japan Tea into Canada will not amount to 5,000,000 lbs. this year.

In the meantime the sale of “ **SALADA** ” Ceylon Green Tea keep on increasing enormously.

Toronto. Montreal. Boston. Buffalo. Philadelphia. Detroit. Toledo.
Cleveland. Pittsburgh. Newfoundland.

Announcement.

To the Wholesale and Retail Trade of Canada.

Although the fire of the 29th May destroyed the main portion of our factory, we have in our warehouse, and distributed in the various cities where we carry stock, sufficient manufactured goods to fill orders for some months, probably until we have our factory again in operation.

We take this opportunity of thanking our friends for their valued favors of the past, and for the many kind expressions of sympathy which have reached us; and we solicit a continuance of their esteemed orders.

THE BRANTFORD STARCH WORKS, Limited, BRANTFORD.

The Canada Biscuit Co., LIMITED,
King and Bathurst Sts., Toronto.

Manufacturers of High-Grade

BISCUITS, CONFECTIONERY, JAMS and JELLIES.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, June 19, 1902.

GROCERIES.

THE amount of business done this week has been fair and the market is without any startling features. Canned goods are still active and the scarcity and resultant advance of canned tomatoes is noteworthy, \$1 to \$1.05 being now the ruling prices. Sugars this week are unchanged and steady. A fair number of sales are being made for delivery a little later on, and some buyers are beginning to stock up quite heavily in anticipation of a good demand during the summer fruit season. The coffee trade is slow, but teas are moderately active with a demand for young hyson tea that it is impossible to supply on account of the scarcity thereof. Valencia raisins are unchanged, the advance of last week being maintained. Spices and nuts are quiet.

CANNED GOODS.

In the canned goods market tomatoes are the ruling feature and the stocks of them are becoming almost exhausted. As high as 95c. was paid for a round lot of 400 cases, and the ruling figures from now on will be \$1 to \$1.05. The market has never before been known to have been so bare of tomatoes. Peas also are becoming scarce and corn is showing more activity, as it is the lowest priced of the three vegetables. There is a fair movement in beans. The local quotations this week are \$1 to \$1.05 upwards for tomatoes, 80c. for peas and 65c. for corn. Nearly all kinds of fruits are active and stocks in the hands of wholesalers are being rapidly reduced. Salmon has been active, sockeye brands being the favorites. Canned meats are showing some activity and from this out large sales of them are expected. We quote: Fraser River sockeye, \$1.42½ for five case lots and over, and \$1.45 for less quantities; Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15, according to quality, and canned haddies, \$1 to \$1.10.

COFFEES.

There is no marked feature in the local coffee trade this week, which is inclined to be quiet. Outside markets were dull and prices showed a tendency to drop. Advices from Europe report an easier market there, with slight declines as a direct result of Brazil sellings, due probably to the anticipated movement of the new crop. Our quotations are as follows: Green Rio, No. 7, 7½c.; No. 6,

Sc.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

The quietness in the nut market continues and prices are unchanged.

RICE AND TAPICA.

There is a moderate demand both for rice and tapioca with no new developments this week. The outside markets for rice showed a good undertone and steady prices, owing to firm advices from Southern markets where stocks have been reduced to moderate proportions.

SYRUPS AND MOLASSES.

No active trade is being done in syrups and molasses locally, and prices rule steady. The outside markets show a slight decline in blackstrap, with supplies coming forward with considerable freedom. We quote: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

SPICES.

The local spice market is similar to what it was a week ago. The outside

See pages 39 and 40 for
Toronto, Montreal, St. John
and Halifax prices current.

markets for pepper were stronger, owing to the continued absence of offerings from the East, and cloves, cassia, mace, nutmegs and ginger were reported as unchanged.

SUGAR.

The local sugar market is moderately active. The low prices at present prevailing are being taken advantage of by a number of buyers, who are purchasing freely and laying in heavy stocks on the expectation of this being a big fruit year. The demand for sugars from this out is expected to improve until the end of the summer. Cable despatches from London, Eng., bear reports of a flat and lower market for beet sugar, with a slight decline; cane was unchanged. In the United States the market was steady with advances of 1-16 to ¼c. in raws and refined is firm at the recent advance of 5 points. The receipts of raw sugar in the Republic for the week were only 16,504 tons, while the requirements for meltings were 33,000 tons, producing a strong market for the few lots of raw sugar

offered for sale. The large demand for the refined product there is having a tendency to make the raw market favor the sellers. The likelihood of the supply of muscovados there diminishing from this time forward has made that line an important feature in the business, resulting in an advance of ¼c. The stock last week, owing to the small receipts and large meltings, decreased 16,496 tons, and now in the Union there are only 127,160 tons as against 263,455 tons at the same time last year. In refined sugar a heavy demand is now being experienced from all parts of the Republic and refiners are being steadily put behind with their deliveries, they being now from five to twelve days late in their shipments, exclusive of carload orders for fine granulated and some of the lower grades of softs in barrels. The whole country is estimated to have absorbed some 500,000 barrels during the past two weeks at the prices ruling.

TEAS.

No important advices have this week been received from the Eastern tea markets and the outside prices ruled steady. On the London, Eng., market a strong demand was reported for all useful Indian liquoring teas, which occasionally sold at better prices, but common grades were less firm than a week previous. In Ceylon teas all useful liquoring kinds were auctioned off with good spirit at an advance. The market was steady for medium teas, and was inclined to be easier for the commoner grades. Java teas sold without any material change, but a few teas were withdrawn for higher limits. There is a threatened danger of further excessive production of Indian and Ceylon teas this season, and a movement is on foot among the Indian planters to reduce the output of these teas for the season. Locally, the tea market was fairly active. In the absence of further reports from Japan the prices of Japan teas continued firm. Indian and Ceylon teas also experienced a fair inquiry.

FOREIGN DRIED FRUITS.

CURRENTS.—These are going out freely and the supply on hand is light. Late advices from Greece report the market there lower, with cable offerings reported around the parity of spot cost laid down. Prices here are firm and unchanged. We quote: Filiatras, 5¾ to 6c.; Patras, 6¼ to 7c.

VALENCIA RAISINS.—The market, locally, is almost denuded of supplies and

the prices are very firm. We quote selected at 7½ to 8c., and layers at 7½ to 8c.

DATES.—The local trade doing in dates is fair and the stocks on hand remain light. We quote: Dates, in bulk, 4½c. and 6¼ to 6½c. in packages.

PRUNES.—The demand for prunes is still active and the market is characterized by a scarcity of stock among some of the wholesalers. We quote: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

CALIFORNIAN EVAPORATED FRUITS.—The market for these continues featureless and unchanged, and our quotations are as follows: 11 to 14c. per lb. for peaches and 13 to 17c. for apricots. New Santa Clara apricots are quoted f.o.b. the Coast at 7c. in 50 lb. boxes, and 7½c. in 25 lb. boxes in carload lots.

GREEN FRUITS.

The Scott street fruit market opened this week for the summer trade. The chief feature was the large quantity of strawberries that were offering. The wet weather combined with the warm spell hastened their ripening, and a lot were marketed at once, causing prices to drop to from 4 to 6c. per quart by the case. There also were offering tomatoes at \$1 to \$1.20 per 20-lb. case; green currants at 4 to 6c. per quart basket; cherries at \$1 to \$1.25 per basket; asparagus, 50 to 75c. per doz.; green peas, 40 to 50 per basket; muskmelons, \$5 per crate; bananas, \$1.40 to \$2.25 per bunch; pineapples, \$3 to \$3.50 per case; cabbage, \$2.25 per crate, and new potatoes, \$1.50 per bush. There is a quiet demand for oranges, and Paper Rind St. Michaels are selling at \$2 per ½-box; Mediterranean sweets, \$3.75 to \$4.50; Messinas, \$3.50 to \$4, and Sorrentos, \$4 per box. Grape fruit is worth \$4 to \$5.50 per box, and Messina lemons are quoted at \$2.50 to \$3.50 per case.

VEGETABLES.

The market in vegetables is featureless and prices are unchanged. Trade is still quiet. We quote as follows: Green onions, 7 to 8c. per doz.; rhubarb, 20 to 40c. per doz.; carrots, \$1.40 to \$1.50 per bag; turnips, 40 to 50c. per bag; lettuce, 20 to 30c. per doz.; radishes, 20 to 30c.; mint and parsley, 20 to 25c.; cabbage, 75c. to \$1 per doz.; dry Egyptian onions, \$1.75 per bush; potatoes, 90c. to \$1 per bag; asparagus, 50 to 75c. per doz.; spinach, 50c. per bush.; parsnips and beets, 40 to 50c. per bag.

COUNTRY PRODUCE.

EGGS.—The demand for local consumption has slackened off and the prices are steady at 14½c. per doz. for fresh eggs. Pickling operations still continue.

BEANS.—There is hardly anything being done in the bean trade. Choice hand-picked beans are worth \$1.30 per bush.

HONEY.—The demand for honey is light. We quote: 9½ to 10c. for 60-lb. tins and 10 to 11c. for less quantities; combs, \$2 to \$3 per doz.; dark honey, 5 to 5½c. per lb.

DRIED AND EVAPORATED APPLES.—In this line business is very quiet, and only dried apples are on the market. We quote: 5 to 6c. per lb. for dried apples.

HAY.—The receipts of hay have been liberal during the past week and the market is easier. For the best quality \$10 to \$10.50 is being paid per ton.

POTATOES.—The market for potatoes this week is strong at 70c. per bag on the track. The demand is fair and the arrivals plentiful.

BUTTER AND CHEESE.

BUTTER.—There is a fair amount of good dairy butter coming forward and the market for creamery is dull as the dairy now being of superior quality is taking its place. The prices continue steady. Our quotations are as follows: Choice 1-lb. prints, 15 to 16c.; large rolls, 15c.; tubs, best quality, 15 to 15½c.; large rolls, medium grade, 12 to 14c., and tubs, medium grade, 12 to 14c. per lb. Creamery prints are worth 19 to 20c., and creamery solids, 19c. per lb.

CHEESE.—There has been a big make of cheese and prices are expected to take a drop before long. The export demand is slackening a little with the report of a large English make. At the factories quotations are 9½c. per lb., steady, and locally 10¼ to 10½c. There is the usual jobbing trade for home consumption.

FISH.

The features of this week's market are the brisk trade that is being done in all lines of fish and the difficulty experienced in getting sufficient stocks in to supply the demand. The prices are unchanged. We quote as follows: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 6½c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c.; blue fish, 9c. per lb.; mackerel, 12 to 15c.; rock bass, 4c.; eastern salmon, 25 to 30c.; speckled trout, 25c.; halibut, 15c.; Niagara whitefish, 9c. per lb.

GRAIN, FLOUR AND BREAKFAST FOODS.

The favorable crop reports have weakened the wheat market and so a drop of 1c. has taken place in Manitoba No. 1 hard and 1½ and ½c. for No. 1 and No. 2 Northern, respectively, the quotations now being 84c. for Manitoba No. 1 hard, 81c. for No. 1 and 80c. for No. 2 Northern. The market for oats continues strong at 44 to 48c. at outside stations, and 1,000 bush. sold on the St. Lawrence Market for 48½

to 50c. Two loads of goose wheat on the same market brought 69½c., and the prices of white and Ontario wheat are nominal at 82 to 84c. and red wheat at 79 to 80c.

FLOUR.—There has been a quietness experienced in the flour market this week, but the prices are steady. We quote: Ontario patents, in bags, \$3.60 to \$3.75; Hungarian patents, \$4 to \$4.15; Manitoba bakers', \$3.70 to \$3.85; straight roller, \$3.30 to \$3.40 per bbl. in Toronto.

BREAKFAST FOODS.—The warm weather has caused business in breakfast foods to slacken some. Quotations are as follows: Oatmeal, standard and granulated, in carlots on track here, \$5.20; standard rolled oats in carlots on track here, \$4.90 per bbl.; in wood, 10c. more; broken lots are 20c. per bbl. extra; rolled wheat, \$2.40 in 100-lb. bbl.; cornmeal, \$3.60; split peas, \$4.75; pot barley, \$4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES.—The market this week is without feature. Our quotations are as follows: No. 1 green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8 to 8½c.

SKINS.—Calfskins are very weak and dull, and prices are likely to be lower. We quote as follows: No. 1 calfskins, 10c.; and No. 2, 8c.; deacons (dairies), 60 to 70c. each; sheepskins, 80c. to \$1; shearlings, 20c.

WOOL.—The prices are weak and unchanged. Fleece wool is quoted at 13c. and unwashed 7c. per lb. f.o.b., Toronto.

TALLOW.—This article is scarce. Quotations are 6¼ to 6½c. per lb.

MARKET NOTES.

Eggs are easier this week.

The prices of canned tomatoes have advanced 7½ to 12½c.

Last week strawberries were selling at 15 to 17c. per quart; and this week their price is 4 to 6c., owing to the Canadian product being placed on the market.

NEW METHOD OF BUYING EGGS.

By the wholesale produce merchants of the Dominion a change has been inaugurated in the method of buying eggs. The egg dealers throughout Canada during the hot weather are going to purchase eggs only on the "loss of" basis, and whenever any shipper sends in eggs with over six bad in a case, they will be charged back to him. Hens never lay bad eggs, and it is alleged to be the fault of the storekeeper that so many are sent in. He takes them from his customers after they have gone bad and expects the buyers to accept them from him. But this the buyers will not do any more.

TORONTO COLD STORAGE

941-13 Church St., - - - TORONTO
 Under new management.
 Chill rooms now being repaired. Service improved.
 Storage solicited.
W. HARRIS & CO., - PROPRIETORS
 Telephone Main 1831

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Merchants outside wishing to place a share of their orders with us can rely on our prompt and careful attention.
WE SOLICIT A SHARE OF YOUR TRADE.
 Long Distance Phone—Main 3355.

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 70 COLBORNE ST., TORONTO.

Butter Cheese
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Consignments Solicited.
 Highest Prices. Prompt Returns.

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 . . . Limited.
 70 and 72 Front St. E., Toronto.

EGGS—BUTTER

WE ARE BUYERS—F.O.B. your station. Phone, write or wire us, stating quantity you can sell for delivery next week.

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 Wholesale Produce Merchants,
 68 Front Street East, Toronto.

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DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
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Cor. Market and
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CLEMES BROS.

Wholesale
 Fruit and Commission Merchants.

Special attention given Mail and Telephone orders.

Your consignments, produce and fruit carefully handled.

WRITE US FOR PRICE LISTS.

HOW TO KEEP VEGETABLES.

THE following from an unidentified exchange will probably interest some of our readers :

Don't display vegetables on the sidewalk where they will catch the dust, and be covered with refuse matter and worse, and be sunstruck.

Don't display them in boxes or on low shelves on the inside of the store where they will be handled by everyone, will catch the sweepings, will be tumbled under foot, and look unpalatable and unwholesome.

On the other hand, a very good plan to follow is to have a circular display stand in the centre of the store, if possible, where they can be kept cool.

Another idea is to utilize the front of the refrigerator for display purposes, or have a long glass showcase arranged with galvanized iron bottoms or several galvanized bottoms in the form of shelves, a jet or mist on each of which throws water over the vegetables necessary to keep damp.

A window display with a mist or jet of water is used by a great many merchants, but this is frequently open to objection on the ground that the sun penetrates the window and will counteract the benefits from the jet of water. If a store has a shady front or is well protected by awnings this is a good plan, but there should be a screen a foot high in the rear of the window to prevent consumers from picking over the green stuff and also to keep clerks and others from laying packages down on it, thus spoiling the form and freshness of the smaller vegetables.

Berries should never be put under a jet or where they will be sprinkled by water. They will mould rapidly, and if they do not mold will soften and return a loss much quicker. Beets need very little water and will keep green and fresh for several days if not directly under the spray of the mist machine. Lettuce will stand the most water. The tops of radishes rot quickly, if wet too thoroughly and persistently. Carrots will revive if placed in running water and the tops are sprinkled. They do not need a thorough drenching all the time. Tomatoes should be kept in a cool place, but not in water, as it softens them. String beans and white wax beans grow tough when soaked in water. White wax beans, if sprinkled, will take on rust specks, if the water is permitted to dry on them. Green peas do not need to be sprinkled. They will keep green and nice in a cool place, but heat will soon dry out the pods and bleach them. Asparagus will stand considerable moisture and drenching without injuring it. Mint, spinach and similar vegetables will stand sprinkling and will revive if they have become somewhat dry by placing them in water and thoroughly soaking them.

The following Brands manufactured by

The AMERICAN TOBACCO CO.
 OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:
 CUT TOBACCO

OLD CHUM,
 SEAL OF NORTH CAROLINA,
 OLD GOLD.
 CIGARETTES
 RICHMOND STRAIGHT CUT,
 SWEET CAPORAL,
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PRUNES

We have a quantity left at close prices—
 25's and 50's. Be quick—going fast.

**Oranges, Lemons,
 Bananas.**

We have full supplies of everything in the fruit line and would like your order.

WHITE & CO., Toronto, Ont.

Winnipeg Brokers.

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WHOLESALE MERCHANDISE BROKER
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 Storage, Track Facilities.

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Wholesale
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**We Print
 For Grocers.**

All kinds of good printing cheap.
 1,000 Good White Business Envelopes for \$1.00. 500 Noteheads, 500 Statements and 500 Envelopes for \$2.50. Snaps in Stationery. 1 dozen Business Pencils, 10c., regular, 15c.

WEESE & CO., Jobbers,
 54 Yonge St., TORONTO.



QUEBEC MARKETS.

Montreal, June 19, 1902.

GROCERIES.

WITH a great improvement in the weather there has also been an improvement in business. While the roads in the country have been reduced to bad shape by the recent rainy weather, consequently making trade with country points rather slow, these conditions are now rapidly giving way to better, and this week buyers from country points have brought much more business to the cities. Another advance has been made in pickles, in bottles, owing to a lack of good supplies on the local market. The advance is of 5c. per dozen bottles. Cod liver oil, in bulk, also takes a second rise, and is now quoted at \$1.25 to \$1.35, according to quality. Oil, in bottles, has gone up proportionately. Pot barley has been weakening somewhat. It is now sold in barrels at \$4.35, and in bags, \$2.10. Currants have been reduced slightly. Jones' pork is again in stock in this market.

SUGAR.

The prices made last week have been steadily maintained, and granulated is still quoted at \$3.65, and yellows at \$3 to \$3.55. At these low prices there has been a good demand for sugar, and the wholesalers all report business very brisk. Before the advance of 5c. last week the prices were the lowest ever quoted on this market, and the rush for sugar at those prices was not diminished when 5c. higher was quoted.

TEAS.

The Japan tea market remains as strong as ever although no further advances are reported. Buyers here are taking the tea at importers' prices. They held off for a while expecting to hear of a break or of reports favoring an easier market, but have apparently concluded that this is not likely, and Japan tea is now in good demand. The green tea market in China opened fully 20 per cent. higher than the closing price of last year, and at present the feeling is strong. The heavy demand for green teas pretty well cleaned up the market here and in the United States, but with the new crop on hand it is expected that lower prices will prevail. At the latest auction reported from Colombo, for Ceylon teas the market was dull and irregular for all common to medium teas, but the finer grades were in good demand and rates remained firm. Dust and fannings were in strong demand, prices showing an advance of 1c. per lb. The quality was poor, especially on teas from the low country. The average price was 36c., the same as at the previous sale.

SYRUPS AND MOLASSES.

The demand for syrups is very small. No change in the price is reported. Barbados molasses of the finest grade sells for 24c., and for 22c. in carlots. A considerable quantity of mixed Barbados is reported in this market which is sold as the genuine article. Those handling pure Barbados, of course, cannot compete with these in price. Dealers should be on the watch for this stuff. Old molasses is still being sold at low prices, almost anything in fact the dealer can get for it. Antigua molasses is quoted at 24c., and Porto Rico at 38c. Corn syrups are

quoted as follows: 3½c. in bbls.; 3½c. in ½ bbls.; 3½c. in ¼ bbls.; \$1.60 in 38½-lb. and \$1.20 in 25-lb. pails.

CANNED GOODS.

The market for canned goods has been steady as to price. The demand is good in all lines. Peas are somewhat firmer, although the price is unchanged as yet. Corn is in fair demand. Tomatoes are unchanged. The inquiry continues active, and a good business is done in tomatoes at \$1. Quotations are as follows: Peas, \$2½c. to \$1.15; corn, 80c.; tomatoes, 97½c. to \$1; gallon apples, \$2.85 to \$2.90; 3-lb. apples, \$1.10. Salmon, pink, 92 to 95c.; spring, \$1.25; Rivers Inlet, red sockeye, \$1.30; Fraser River red sockeye, \$1.40.

SPICES.

Quotations on the local market remain about the same. Trade is still quiet and improving as the season advances. The feeling all round continues firm. The foreign market for peppers has regained its position, and the weakness of a week ago has disappeared. English advices report an advance in peppers. Locally, prices are: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a good demand for rice and tapioca at the prices here quoted. No further change has been made in sago, which, however, is somewhat easier. We quote as follows: B rice, in bags, \$3.02½; in ½ bags, \$3.07½; in ¼ bags, \$3.12½; in pockets, \$3.17½. In 10-bag lots an allowance of 10c. is made. CC rice, \$2.92½ in bags; \$2.97½ in ½ bags; \$3.02½ in ¼ bags, and \$3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, 3½ to 3½c.

FOREIGN DRIED FRUITS.

CURRENTS.—These are quoted somewhat lower this week. A cable of June 14 in regard to the crop in Greece says that the prospects of a good crop are bright, but that everything depends on a continuation of fine weather. It was too early to forecast the probable opening of prices. Stocks in Greece have declined, and fine Filiatras are offered at lower prices. We quote: Fine Filiatras, 5½ to 5½c. in ½ cases; cleaned, 5½ to 5½c.; 1-lb. cartons, 7¼ to 7¼c.; finest Vostizzas, 7½c.

VALENCIA RAISINS.—There is still a scarcity of Valencias of all grades. The market is completely bare of finest off-stalk, and the price here quoted is purely nominal: Finest off-stalk, 6¼c.; selected, 6½c.; layers, 7¼ to 7¼c. per lb.

SULTANA RAISINS.—There is a good inquiry, but supplies are very light. The price is 5c. per lb.

CANDIED PEELS.—There is no change in price. The market is fairly active. We quote: Citron peel, 16c.; orange peel, 11½c.; lemon, 10½c. per lb.

MALAGA RAISINS.—A moderate trade is being done this week at steady and unchanged prices. Our quotations are as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25;

¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$1.50 to \$1.60; ¼'s, \$1.30 to \$1.40.

DATES.—Hallowees are quoted at 4½c. per lb.

FIGS.—A fair business continues at unchanged quotations. We quote \$1.20 for tapnets and \$1.15 for layers.

CALIFORNIAN RAISINS.—The market is fairly active for seeded raisins, which are quoted here at 9¼ to 9¼c. per lb.

PRUNES.—The local market is active for Californian prunes at unchanged prices. Quotations on the new crop are from 1 to 1¼c. lower than last year's prices. Local prices follow: 8½c. for 40-50's; 8c. for 50-60's; 7¾c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6¼c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—The market is quiet. Apricots are quoted at 14½c., peaches, 10½c. and pears, at 10c.

NUTS.

Nothing of importance has occurred in the market for nuts since our last report. The demand is still light, and our quotations are as follows: Walnuts, 9¾c. to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—The butter market has developed further strength since our last reports. There appears to be a scarcity of finest-made creamery, none being obtainable under 20c. The supply of Canadian butter on the English market is light, although it is reported that larger quantities are now on the way. Finest Townships are quoted at 20 to 20¼c., good to fine, 19½ to 19¾c., seconds, 19 to 19¼c. Shipments of butter from the port of Montreal for the week ending May 11 amounted to 18,997 packages, an increase of 1,712 over the corresponding week last year. Since navigation commenced this season the records show that 57,449 packages have been shipped, an increase of 8,565 packages over the same period of last year. The amount of butter shipped to Liverpool last week per steamer Tunisian was 8,318 packages; shipped to London per steamer Montevidean, 4,043 packages; shipped to Bristol, per steamer Monteaagle, 6,636 packages. At Cowansville, June 14, 1,060 boxes of butter sold for 20¾c.; 490 boxes sold for 20¼c., and another lot of 37 boxes sold for 20¼c. Altogether 22 creameries offered 2,082 boxes. The satisfactory condition of the butter market promises to remain so for some time, unless some unforeseen change occurs.

CHEESE.—A somewhat weaker condition characterizes the cheese market this week, accounted for by the increased receipts. This remark is more especially applicable to white cheese, which is ¼c. per pound cheaper. Colored cheese remains firm and is in good request. The volume of business being done in England is not very large in consequence of buyers not being inclined to purchase beyond their immediate requirements. Finest Ontario is selling at 9½ to 9¾c.; finest Townships, 9½ to 9¾c.; finest Quebecs, 9½ to 9¾c.; undergrades, 8½ to 9¼c. The steamships Tunisian, Manaman and Lake Manitoba, bound for Liverpool, carried away 14,416 boxes. For the port of

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Breakfast Food than

WHEATINE

Made in Canada from Canadian
No. 1 hard wheat. No duty nor
freight to pay, retails at 8 lb. for
25c. and the grocer makes a profit.

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Peaches, Pears, Apples,
Corn, Tomatoes, etc.

They are packed from the choicest
fruits and vegetables.

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The **IMPERIAL CANNING CO.**
KINGSVILLE, ONT.

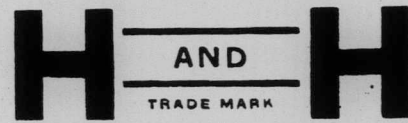
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SEND YOUR NAME if you have, or will get.



the unequalled cleaner. People who once use it,
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The "Toledo" is the **ONLY**
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It does not require even a hair to turn it.

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Sometimes does as good work as a larger one. We can give
you any size you want in this paper, from 1 inch to a full page.
Prices gladly submitted.

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ON SPOT—TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS,

27 St. Sacrament Street, - - - MONTREAL.

H. N. Bate & Sons, Ottawa, Can.

Agents for

STRICTLY UNCOLORED

Anglo-Saxon Ceylon Green

Same Drawing Qualities as Japan

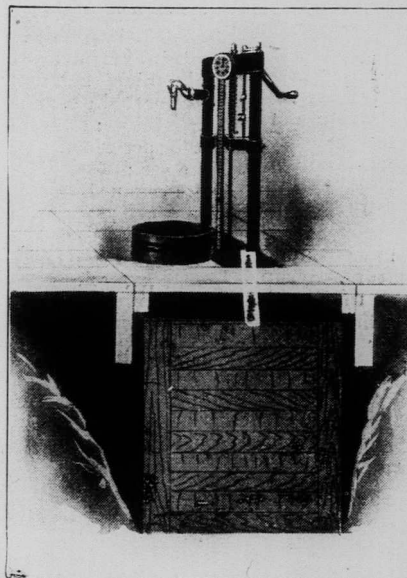
Put up in 1-lb. lead packages. 24 packages in case.

Wholesale, 19 cents per lb. Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our handsome polished oak
paper bag holders. Best in the market.

Draw Your Own Conclusions



A LETTER
FROM THE PRESIDENT
AND
GENERAL MANAGER
OF THE
FEDERAL SUPPLY CO.
OPERATING
FORTY-SIX GENERAL
STORES
EVERYONE EQUIPPED
WITH

BOWSER

**3 MEASURE
SELF
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OIL TANKS

FEDERAL SUPPLY CO., 232 Fifth Avenue,
PITTSBURGH, PA., April 29, 1902.

S. F. BOWSER & Co., Inc., FORT WAYNE, IND.

GENTLEMEN:—We are operating at the present time forty-six stores,
all of which are equipped with your Self-Measuring Oil Outfits. Of the
many different makes upon the market which we have used, we find
yours to be the best tank we have ever used, both as regards durability
and cleanliness. In measuring the old way from the barrel there is
considerable loss through evaporation and wastage which is entirely
eliminated by your tanks, and we do not hesitate to say this saving will
pay for the outfit in a very short period. We cheerfully recommend
your tanks to the trade. Yours very truly,

W. J. Phillips, Pres't & Gen. Mgr. FEDERAL SUPPLY CO.

SEND YOUR NAME TODAY, LET US TELL YOU MORE.

S. F. BOWSER & CO., 65 Front St. East, TORONTO.
Factory, FORT WAYNE, Ind.

Glasgow, the steamships Sarmation and Concordia had on board 5,755 boxes. The steamer Montevidean will land in London with 15,485 boxes, and the steamer Monteagle, in Bristol, with 18,574 boxes, a total shipment in all of 51,230 boxes for the week ending June 14. Since navigation opened this year 241,915 boxes have been shipped, making 59,932 more than for the corresponding period last year, and 8,381 more boxes were exported last week than for the same week last year. In the Montreal market a diversity of opinion exists concerning values, several large shippers reporting sales of finest western at 10c., but others aver they have offered similar kinds of cheese at 9c.

COUNTRY PRODUCE.

EGGS.—The condition of the egg market is even weaker than last week. The vats of packers are now pretty well supplied with the result that there is a sufficient quantity arriving to satisfy present requirements. There is a general feeling that there will be a further decline in prices in the near future. Straight receipts were sold at 13½c., although 50-case lots brought 11c. Canded goods are ½c. higher. On June 12 receipts reported on Board of Trade were 1,221 cases, and on June 16, 1,389 cases.

HONEY.—A dull and featureless market still prevails, the demand being even slower than last week. Prices are as follows: White clover comb, 13 to 14c.; tinged, 10 to 11c.; strained, 9 to 10c.; buckwheat in comb, 9 to 10c.; extracted, 7 to 8c.

BEANS.—Beans are easier than a week ago and round lots of primes are selling at \$1, and in lots of 10 to 20 bags, at \$1.25 to \$1.30. On Tuesday last a round lot of primes were disposed of at \$1.18.

POTATOES.—No change has taken place in the potato market this week. A moderately good demand for good stock at 75c. to 80c. obtains. On Saturday last a car of Manitoba potatoes sold at 40c. per bag, but they were not in the very best of condition, being badly sprouted.

MAPLE PRODUCTS.—Business is quiet and mostly of a jobbing nature. Syrup, in large tins, is quoted at 70 to 80c.; in small tins, 50 to 60c. Sugar brings 7 to 9c. per lb.

ASHES.—The market is quiet but steady. Prices are: Firsts, \$1.15 to \$1.20; seconds, \$3.70 to \$3.75; pearls, \$6 per 100 lb.

GREEN FRUITS.

There has been some improvement in the market this week, but trade is still quiet for the season. The most interesting feature in the market has been the further advance of Valencia oranges, which, during the past week, went up 25c. to \$1, and at the new prices oranges are quite firmly held. The arrival of Canadian tomatoes in quantities has caused a drop of 75c. in Florida tomatoes. Fine spies are ½ higher. Strawberries are 4 to 6c. per box lower, wax beans, 50c. per basket lower, and cabbage, 25c. lower. Californian cherries have arrived in fair quantities and sell at \$2 to \$2.50 per box. The first car of Californian pears and peaches is expected in about a week. Our quotations are as follows: Jamaica oranges, in barrels, \$4.50 to \$4.75; in boxes, \$2.75; Valencia oranges, 420's, \$5.75; 420's, Jumbo, \$6.50; 714's, \$6.50; Messina lem-

ons, \$2 to \$3 per box; pineapples, 6½ to 16c.; Canadian apples, \$5 to \$6.50 per bbl.; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1.25 to \$2, and eight hands, \$1 to \$1.50; sweet potatoes, Vincelands, \$5.50 to \$6; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.75 to \$10.50; red onions, \$3.50 per barrel; yellow \$3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; grape fruit, \$4.25 to \$5 per box; Florida tomatoes, \$3.25 to \$3.75 per crate; fine spies, \$6 to \$6.50; radishes, 15c. per doz.; spinach, \$2 per bbl.; strawberries, 8 to 12c. per box; asparagus, 40 cents per bunch; Boston lettuce, \$1.00 per dozen; Canadian lettuce, 35c. per doz.; Canadian spinach, \$2.00 per bbl.; Egyptian onions, 3½c. per lb.; English cucumbers, \$1.25 per dozen; wax beans, \$2.50 per basket; green beans, \$3 per basket; cabbage, \$3; Californian cherries, \$2 to \$2.50 per box.

FISH.

The supply of fresh fish continues plentiful, and the demand is good. Fresh Gaspé salmon are quoted 4c. lower this week. Dore, halibut and whitefish are in fair demand. Quotations are as follows: Haddies, 7 to 7½c.; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½ to 4c. per lb.; whitefish, 7½c.; dore, 7½c.; pike, 6c.; halibut, 10 to 12c.; salmon, 11 to 12c.; trout, large and medium, 7½c.; No. 1 herring, Nova Scotian, \$1.75 to \$5.25 per bbl., and \$2.50 per ½ bbl.; No. 1 Holland herring, \$6.50 per ½ bbl.; No. 1 Scotch herring, \$6.50 per ½ bbl., and 95c. per keg; Holland herring, 75c. per keg; No. 1 green codfish, \$5 per bbl.; mackerel, \$12.50 per bbl.; boneless cod, 1 and 2 lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish, \$4.75 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces, and in barrels, \$12.50; No. 1 British-Columbian salmon, \$6 per ½ bbl., and \$12 per bbl.; standard bulk oysters, \$1.50 per gallon; Marshall's kippered herring, \$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—The market for flour has been steady throughout the week. At present there is a fair demand from both local and country buyers. A good demand has been experienced for export account, besides which millers are being kept busy filling orders for South Africa. Our quotations now are: Manitoba spring wheat patents, \$1 to \$1.20; winter wheat patents, \$3.90 to \$4.10; strong bakers', \$3.70 to \$3.90; straight rollers, \$3.65 to \$3.75.

GRAIN.—The inquiry for export is fair. Rye has advanced 3c. and corn is quoted 1c. higher. Bids for Manitoba wheat for export have been good, but little business was effected. No. 1 Northern Manitoba is quoted at 72½c. June. We quote: No. 2 Ontario oats, ex-store, 18½ to 19c.; rye, 66c.; peas, 85½ to 86c.; corn, 70 to 70½c.; buckwheat, 68½ to 69c.; No. 2 barley afloat, 61c.

FEED.—There is a steady demand for bran at present. The price dropped during the week to \$18.50 to \$19 per ton, in carlots, for Ontario bran. Manitoba bran is worth \$19 per ton. Shorts are very scarce and the market is consequently quiet in that line.

OATMEAL.—There is a fair demand, mostly for small lots for immediate re-

quirements. Jobbers are quoting small lots, for rolled oats, at \$5.65 per bbl., and \$2.77½ per bag.

BALED HAY.—The market is steadier this week. The good supplies continue to arrive, but the demand has picked up and is sufficient for the offerings. Prices are now as follows: No. 1 timothy, \$9.50 to \$10; No. 2, \$8 to \$8.50; clover, \$7 to \$7.50 per ton in carlots.

MONTREAL NOTES.

Fresh Gaspé salmon is 4c. lower.

Florida tomatoes are 75c. lower.

Currants are from ¼ to ¾c. lower.

A decline of 25c. occurs in cabbage.

Wax beans have gone down 50c. per basket.

Valencia oranges have advanced from 25c. to \$1.50.

NEW BRUNSWICK MARKETS.

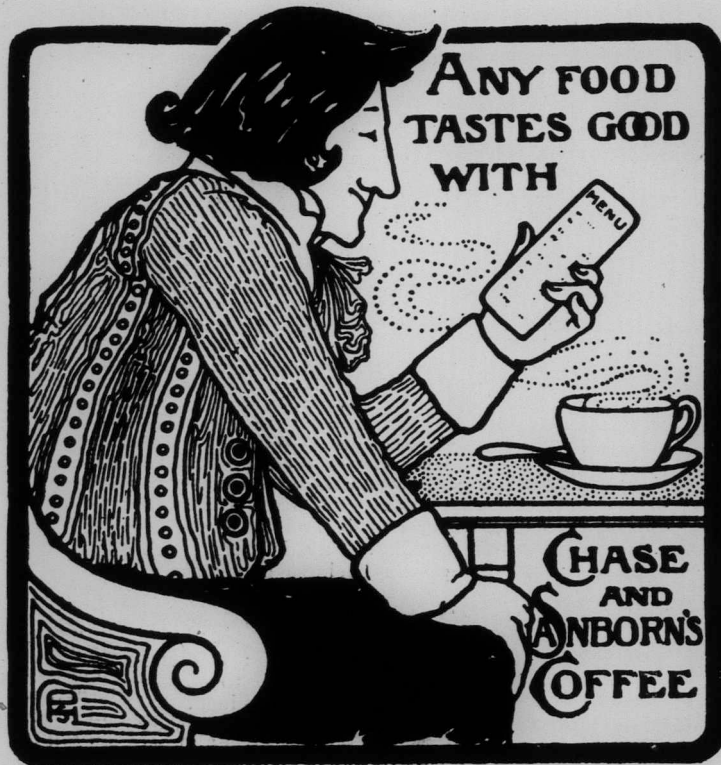
St. John, N.B., June 14, 1902.

BUSINESS continues very good, and there has been very little change in the markets during the week. Lumber, which is one of our important industries, is very high this season. Active shipping is just about beginning. A very large quantity of American lumber, cut on the Upper St. John river, is sawn here by American millers. This lumber is admitted free into the United States. Our own millers saw almost entirely for the English market. Logs are high; the expense of marketing these becomes greater every season. Fall goods are beginning to have some attention. Each year these are offered earlier. It seems to answer no good purpose, only increasing the competition and keeping buyers and sellers in hot water.

OILS.—In burning oils there is a good business for this time of the year. This trade will feel some effect of the change from local to Intercolonial standard time. This means 24 minutes less of artificial light every night of the year. In lubricating oils there is a large business. There is but little change at any time in prices. The question with the buyer is: Is he getting value, and does the grade of oil he buys suit his purpose best? In linseed and other paint oils prices are high, and there is a fair sale.

SALT.—Two sailing vessels discharged Liverpool coarse salt this week. The shipments were direct. There is a good demand at full prices. In English fine there is an improved business. Some particularly nice fine salt is being imported in bulk and repacked here into wooden boxes. In Canadian salt there is a good sale. Quotations are as follows: Liverpool coarse, 55 to 60c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 dozen; English bottled salt, \$1.25 to \$1.30 per dozen; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—The market is quite fir. Even peas, of which a short time ago



CHASE & SANBORN, Importers, Montreal.

MAGIC BAKING POWDER



PURE AND WHOLESOME.
ONE POUND CAN 25¢

E. W. GILLETT COMPANY LIMITED
TORONTO, ONT.

Cultivating WEEDS

wouldn't be considered very profitable by the farmers, yet thousands of merchants are cultivating the weeds of business by continuing the Old Style Pass book—errors every day. Forgotten charges. Hundreds of little things make a big aggregate amount. Adopt the modern ALLISON COUPON SYSTEM and throw away your time-wasting devices. Look here—



If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

there seemed a good supply, are firmer. Corn shows little change in price, but stock is not large. In tomatoes, higher prices are expected. In fruits, there is a fair sale. Stocks are light and full prices are asked. Gallon apples are about of the market. This is not a large market for fruits. Blueberries are much scarcer than usual. This is a line showing improved sale. In meats, there is a good business. Owing to the firmer market at the higher prices good profits are made. Salmon sell well and stocks are light. New goods are quoted at fairly even figures, though there is some range in price. Spring fish seem the popular line in this market. In domestic fish, such as sardines, haddies, and herring, packers are busy, and the outlook is good.

GREEN FRUITS.—Dealers are busy. American strawberries are freely received and the quality shows much improvement. Domestic rhubarb, which has been on the market for some time, while low is higher than usual at this season of the year. The supply is not as large as usual and there is a good demand. Cucumbers and tomatoes are rather lower. In oranges, Valencias still have a good sale. The season is getting late and prices are rather higher. Sorrento oranges and Messinas have an improved sale. Bloods are freely offered. Prices show a wide range, according to count. Lemons are rather higher. There is a steady sale. Pines are easier, and there is a fair business. In bananas, the quantity sold is very large.

DRIED FRUITS.—Californian prunes for fall have been quoted. Prices show some range, but as the quality does also they keep the buyer guessing. Prices have opened low, and it is thought by many to be a good time to buy. Apricots and peaches are also quoted, but for some reason they are small sellers here. In spot goods there is little business. Prunes have a fair sale. Prices are low. In raisins there is very little moving, except seeded Californians. Prices on these tend firmer. In currants there is a fair business doing at quite firm prices. Old peels are out of the market. New have been largely bought, and the prices are rather lower than last year. New figs are also quoted lower, as are dates. There is but little change in the latter. In evaporated apples a few are selling, but the market is about bare and the price is high. Flaked are selling freely. Onions are held firm.

DAIRY PRODUCE.—Butter is coming in freely. The quality is quite good. For best stock even prices rule, but the market is rather easier. In eggs there is a good supply and the market is steady, though tending easier. Cheese is more freely offered and is rather lower.

SUGAR.—There is no change. Prices are very low. The foreign market is rather firmer. Sales, particularly of domestic granulated, are very large.

MOLASSES.—Prices have been very low this spring, and profits to importers very light. The tendency is to try for better prices. There has been a short supply of Barbados. Further lots are due, and a large quantity of Porto Rico is near to hand.

FISH.—Fresh fish occupy the attention of dealers. Salmon are of particular interest, both on the North Shore and here the catch is rather light. Prices are

higher than is usual at this season. The market is being governed by prices in Boston. Gaspereaux have not been as large a catch as last year, being below the average. Shad are about done. In dry fish, the market is dull. Smoked herring are low. Pickled herring have very little inquiry. We quote: Haddies, 4½ to 5c.; smoked herring, 5 to 6c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$1.50 to \$1.75 per ½ bbl.; Canso herring, \$5.75 per bbl.; kippered gaspereaux, \$1.00 per box; Shelburne, \$2.50 per ½ bbl.; dry cod, \$3.50 to \$3.65; fresh gaspereaux, 50c.; smoked, do., \$1; halibut, 6 to 7c.; shad, 10 to 12c.; salmon, 14 to 15c.

FLOUR, FEED AND MEAL.—In flour there is a fair business at unchanged prices. Oats and oatmeal are firm. There is but a fair sale for oatmeal. Beans are rather easier, the sale being light at this season. Cornmeal is quoted the same as last week. In feed, the high prices continue, and it is impossible to supply the demand. Hay is unchanged. The South African business seems about closed. Peas are scarce and the stock is inclined to be poor. Quotations are as follows: Manitoba flour, \$4.80 to \$4.90; best Ontario, \$4.20 to \$4.35; medium, \$3.75 to \$4.00; oatmeal, \$5.20 to \$5.25; cornmeal, \$3.10 to \$3.15; middlings, \$2 to \$2½; oats, 52 to 54c.; handpicked beans, \$1.50 to \$1.60; prime, \$1.40 to \$1.50; yellow eye beans, \$2.80 to \$3.00; split peas, \$5.15 to \$5.25; barley, \$4.50 to \$4.55; hay, \$10 to \$14.

ST JOHN NOTES

Fresh salmon at James Paterson's.

J. Hunter White has been appointed local representative of The Postum Cereal Company.

Mr. J. E. Angevine, of Bowman & Angevine, is receiving congratulations. The first boy.

Mr. Ward, representing J. P. Mott & Co., Halifax, was in the city this week on his way home from the West.

A. F. Randolph & Sons, Fredericton, have received this week a large shipment of Upton's jams in 7-lb. wood pails.

Mr. Robt. Jardine, representing The Pure Gold Manufacturing Co., distributed some pretty advertising matter to the trade this week.

Geo. E. Barbour has a shipment of "Flaked" apples just received. The shipper of these goods is finding it impossible to supply the demand.

St. John has adopted Intercolonial standard time, which is 24 minutes faster than local and one hour ahead of Eastern standard. All trains and boats arrive and leave St. John by the new time.

MANITOBA MARKETS.

Winnipeg, June 16, 1902.

BUSINESS is steady in all departments with very little change in price, will about cover the situation in Winnipeg this week, so far as groceries and produce are concerned.

SUGAR.—The demand is heavy at the recent reduction. Prices are still \$4.15 for granulated and \$3.75 for bright yellows.

CANNED GOODS—Tomatoes hold steady and are in good demand. Corn is again easier and offering liberally at \$1.65 to \$1.75, according to brand. Peas are also offering freely and it looks as though there might be a drop in price if the early June pack proves a liberal one.

RICE.—Reports abroad indicate a ¼c. advance on Japan, but no change in the price has occurred here. Rangoon, however, is reported easier. There is not much trade in this market at present.

EVAPORATED AND DRIED FRUITS.—There is a tendency to shade prices in currants for the moment, although advices from the primary markets do not warrant any lower figures. The trade in evaporated fruits is good in the country, but in the city it is falling off somewhat as fresh fruit becomes more plentiful. Prices, however, are firm and seem inclined to advance in some lines. Apricots are now 11½ and 15c. for the best; evaporated apples, 12½ to 13c.; peaches, 10½ to 11½c., and prunes, 5½ to 9½c., according to size.

FRESH FRUIT.—The noticeable feature of this market is the drop in strawberries. Hood Rivers are quoted at \$4 to \$4.25, and are retailing at 17½c. per box. Oranges are over with the exception of Valencias, which run from \$5 to \$6 per crate, according to size. Messina lemons are the only stock in this market. They are quoted at \$4.50, but are likely to advance. Tomatoes are down to \$2 for the four-basket crate and are improving in quality. Watermelons are due to arrive shortly.

FLOUR AND CEREALS.—No change of price has occurred in cereals and the demand is only nominal. Quotations are as follows: Rolled oats, 80's, \$2.20; 40's, \$1.10; 20's, 55c. Granulated and standard oatmeal, \$2.75; split peas, \$2.85; cornmeal, \$1.75. Barley—Pot, \$2.35. White beans, \$1.65. Package goods—Quaker Oats, \$4 per case of 3 doz.; Pettijohn's Wheat, \$2.85 per case of 2 doz.; Cream of Wheat, \$5.50 per case of 3 doz.; Malt Breakfast Food, \$3.35 per case of 2 doz.; Swiss Breakfast Food, \$3.50 per case of 3 doz.; Grape Nuts, \$2 per case of 2 doz.; Postum Cereal, \$2.25 per case of 2 doz. The trade in flour is heavy, the demand being almost unprecedented. The mills are oversold and are working at full pressure. Prices are: Flour—No. 1, \$2.05 to \$2.15; No. 2, \$1.95 to \$2; No. 3, \$1.85; No. 4, \$1.65 to \$1.70; No. 5, \$1.25.

DAIRY PRODUCE.—Creamery butter is increasing in supply, and the price is now 17c. factories. Dairy butter is also plentiful, but the quality is not up to the mark. The range of prices is from 12 to 15c.

CHEESE.—The bulk of the cheese made in May has been marketed and found a ready sale at 11 to 11½c. per lb., and 12c. for some of extra quality. The make was small owing to the difficulty of getting milk to the factories over the bad roads.

NOTE.

One of the most attractive windows seen in Winnipeg for a long time is that of John Collart. His new store near "the bend" of Main is particularly well adapted for effective treatment, as the turn of the street brings it in full view half a block before you reach it. At the north side or back of the window is a

PRALINES.

AMONG the toothsome memories of by-gone years, there is nothing in the form of sweets or candy that appeals so keenly to the Louisianian as the praline. A stranger visiting the city and desiring to find some of this dainty, would probably go to the first confectioner's shop, to be waved out of the door by the hand of the French maid in attendance. "Non, Monsieur, on vend, ca sur la rue!" (No, sir, they sell that in the street!")

The manufacturing of the real praline seems to be the accepted right of the descendants of the old Indians whose blood has been intermingled with French negroes. It is always carried about in the morning freshly made, on small, neatly covered trays by men only. A negress who sits at the street corner with her basket of fruit, candy and imitation pralines is not the true vender or maker, for her pralines are thin and flat, and resemble an over-browned buckwheat cake. The Indian takes a pride in selling his candy, walking about the streets, upright of carriage, proud in his demeanor, never selling it less than 5c. a cake, no matter if you buy out his entire stock, nor will he, after disposing of his tray-full, return again the same day with more to offer.

In the making of the praline the Indian obtains from the hogsheads of molasses the sugar that has granulated from the liquid and has been precipitated to the bottom. This is more highly flavored than the ordinary sugar-house production, and when reboiled and cooled has a most attractive and delicious taste of its own. Pecan nuts are carefully cracked and taken from their shells, so that the two halves of the nut are unbroken. The boiling thick sugar is then poured out on a flat stone in little puddles of about three inches in diameter, into the surface of which the pecan-nut meats are carefully bunched in conical heaps, with just enough of the hot sugar added to hold them in place.

As soon as a large enough batch is made to fill the tray it is taken out on the great thoroughfare, Canal street, and offered for sale.

Pralines are never made up in large quantities, as the hardening of the sugar when kept over, and the loss of the aromatic flavor of the mixture would render this famous New Orleans candy not up to its world-renowned standard.—R. M. F., in Trade Press List.

James McColl, general merchant and hotelkeeper, Fort William, Que., has rented his hotel to Mrs. Thomas Draper.

Three Good Things

for everyday use

CLARK'S VEAL LOAF
BEEF LOAF
HAM LOAF

1/2-lb. tins---handsome labels---A 1 Quality.

EPPS'S GRATEFUL. COMFORTING.

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS.

COCOA

ESTABLISHED 1861

HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

HUGH WALKER & SON

P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

In the Soup



CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., TORONTO

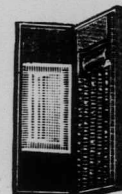
GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited, London, N.W., Eng.

John MacKay, Bowmanville, Ont.
Manufacturer of Established 1854.

POT AND PEARL BARLEY,
SPLIT PEAS, AND CHOP FEED

Send for Prices or Samples.
Prompt Business.

IN CAR LOTS.



BERNARD CAIRNS
Leader in
RUBBER STAMPS
SEALS, PRICE MARKERS, Etc.
10 King Street West, TORONTO.
Awarded Diploma at Toronto
Exposition, 1901.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

E. D. Marceau has received a lot of 25 ½-chests of fine new-made Japan teas, which he is quoting at 27 ½c.

H. P. Eckardt & Co. are just in receipt of a car of choice white beans.

A. P. Tippet & Co. have received a consignment of Macurquhart's lime juice cordial.

A car of choice prunes has just been received by H. P. Eckardt & Co., as reported.

L. Chaput, Fils & Cie have just received a carload of Californian prunes, which they are offering at very low prices.

The Eby, Blain Co., Limited, report an active demand for "Sovereign" lime juice and fruit syrups in both size bottles.

H. P. Eckardt & Co. report having received something very fine in Sairs dates.

The Eby, Blain Co., Limited, have just received a shipment of select Valencia raisins, which they are offering at low quotations.

H. P. Eckardt & Co. have in store new "Thistle" haddie; also several brands of ½ lobsters.

The Eby, Blain Co., Limited, have a large stock of Clark's canned meats which they are offering at low quotations. Special prices on 5 case lots, freight prepaid from factory.

H. P. Eckardt & Co. report an excellent demand for gallon pears, peaches and plums.

A timely line for grocers is the summer specialties of T. A. Lytle & Co., notably their lime juice, lime juice cordial, and raspberry vinegar. These are popular staples for every grocer during the hot season.

Henri Jonas & Co. have become the Canadian agents for "Brilliant Buhler," a polish for gold, silver, brass and other metal. This is made in Paris, and is a new thing on this market. It has been used in France by the army and navy.

A large shipment of Italian macaroni, consigned to A. P. Tippet & Co., arrived this week. This is from one of the largest factories in Italy, that of Alphonzo Garopalo, situated a few miles from Pompeii. A. P. Tippet & Co. are the sole Canadian agents for these goods, which are of the highest class.

FRASER RIVER SALMON IN LONDON.

A good trade is doing in salmon, both on the market and in the country, and valua-

COWAN'S A POINTER ON PURITY.
COCOA *Hygienic and Perfection.*
CHOCOLATE *Queen's Dessert, Royal Navy and Perfection.*
CAKE ICINGS *Chocolate, Pink, and White.*
CONFECTIONS *Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.*

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

TO LET.

GROCERY STORE, WITH DWELLING. THE location is good and there is a good business being done. FERGUSON & Co., 399 Richmond street, London, Ont. (25-4t.)

WANTED.

WANTED—FIVE HIGH-GRADE SALESMEN to sell an article which pays for itself every three months. Every machine equipped with SIGNALS, preventing down weight. Address, Moneyweight Scale Co., 47 State Street, Chicago, Illinois. (24-2)

TRAVELLER WANTED.

WANTED—A TRAVELLER FOR ONE OF THE largest and oldest wholesale grocery houses in the Maritime Provinces, doing a well-established business. Write, stating qualifications and salary expected, to "Traveller," P.O. Box 191, Halifax, N.S. (22-1f)

tions in some instances are slightly higher. The cheapest class of salmon in the market at the present time is 1-lb. Fraser flats, quotations being very little more than best talls. This package has always been a popular one with the consumer, and now that it is practically within the reach of everyone, the sale should be a large one.—Produce Markets' Review, May 31.

TRADE CHAT.

A flour mill is projected for Moosomin, Man.

The wholesale grocers of Charlottetown, N.B., have decided to close their places of business from now on until September 13 each Saturday afternoon.

The London, Ont., Retail Grocers' Association will hold their annual excursion to Niagara Falls, Ont., on Wednesday, July 23. The grocers of St. Thomas will be asked to join with them.

Four Winnipeg merchants, W. F. Howard, J. A. McKercher, W. R. Schaefer and Samuel Bere, were recently in court on a charge of keeping their places of business open on Saturday night after hours, but Mayor Arbuthnot dismissed the case, claiming that if a storekeeper was open a few minutes after hours on Saturday nights the offence was not a grave one.

THE "CANDAPER" ROLL HOLDER.

—Best Working Cutter
 —and Holder Made.

The up-to-date dealer does not use the old method of stringing up his paper. He uses the "Candaper."

Solid steel throughout, spring knife, polished nickle.

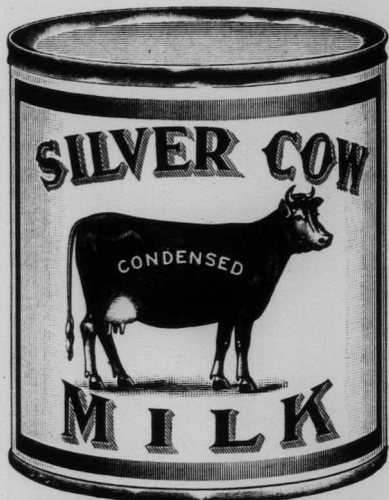
CANADA PAPER CO., Limited
 TORONTO and MONTREAL.

BAHAMA PINEAPPLE CROP SHORT.

Consul Thomas J. McLain, in the Bahamas, writing from Nassau on May 8, says the Bahama pineapple crop is smaller than the average, "though the fruit itself is of good quality. It is estimated that in quantity it will exceed, say, 60 per cent. of last year's crop. As prices are now ruling, it will not bring over 80 per cent. of last year's value.

"The average number of pineapples shipped from the Bahamas is about 6,000,000 per annum, worth some \$250,000 or \$275,000.

"The pineapple industry is developing new life, despite the threatened competition in the near future from Cuba and Porto Rico, and the plantations are being extended. So great is the demand for new plants, and so inadequate the supply, that the Colonial Legislature has just passed an Act imposing an export duty on the plants of \$1.20 for the first hundred and \$2.40 per hundred for all above that number. Pineapple tops and slips are included in the term plants. An order for 170,000 dozen plants was lately received from Cuba. This Act seemed necessary, as the shipments of the plants to Cuba and Florida were becoming very large."—Fruit Trade Journal.



SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address

St. Charles Condensing Co.,

Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.

ST. CHARLES, ILL., U.S.A.

The **THISTLE** Brand

ARE
HIGH-GRADE
TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE. **BRIGHTON CANNING CO.**



Schepp's Cocoanut

Standard of the world for quality.
Canada produces no similar preparation to equal it.
How good we can make it, quality first then price.
Every first-class grocer sells it; every good housekeeper uses it.
Prepared with special care and cleanliness.
Preserving the natural flavor of the fresh nut.
SCHEPP'S is the best always.



L. SCHEPP CO., Canadian Factory: Toronto, Can.

Head Office: NEW YORK, U.S.A.

LONDON, ENG.: Saml. Hanson, Son & Barter, Agents

If You Were Buying

teas you would probably ask for a number of samples and draw them carefully before deciding, but when it comes to buying canned goods how often do you open the cans and examine the contents? And yet **your customers** will have to take your word that these goods are what they want.

Don't you think you ought to **know** what you are selling?

The Kent Canning Co., LIMITED

Chatham, Ont.

OTTAWA TRADE GOSSIP.

THE grocery trade here has been very good during the past week, judging from the remarks of both wholesalers and retailers. Although the weather has been anything but good, continued rains must have hurt trade in other lines.

Messrs. H. N. Bate & Sons have donated a table to the Ottawa Retail Grocers' Association for use in their rooms.

TRADING STAMPS.

The Finance Committee of the City Council at its last meeting delayed dealing with the petition of the merchants asking for a by-law against trading stamps until its next meeting. The committee of the Grocers' Association were ready to be heard, but a letter from the company's manager, asking delay, was granted. It is important that all merchants of the city should do their utmost by using their influence now with the aldermen in their wards. Some of the aldermen seem to be indifferent and would rather not interfere, but as now is the chance that the merchant has, it should be taken advantage of. The committee of the Grocers' Association are asking the merchants in each ward to go together and ask their representative alderman on the Finance Committee for his support.

BUILDING OPERATIONS AT EDDY'S

The E. B. Eddy Co., of Hull, are erecting their indurated ware factory. This will be the last of their buildings to be erected that were destroyed by the great fire. They are also putting up handsome offices on the site of the temporary building they have been using since the same time.

R. B. WHYTE'S NEW WAREHOUSE.

R. B. Whyte, successor to the old firm of J. G. Whyte & Son, dealers in grocers' sundries and smallwares, who were on the north side of Rideau street for so many years, has recently moved into his new building opposite. Mr. Whyte says it is a pleasure to do business now as he is equipped with all the latest ideas in handling their line of goods. His building, which is a four-storey one, has on the ground floor a handsome suite of offices, beautiful display tables and long rows of wide counters piled with goods that can be found at once. The other flats, while not finished so elaborately, have everything in its proper place, which is quite different from the old stand. Business has increased so much that Mr. Whyte is abundantly satisfied with the big outlay in making such a great change. Any merchant when in Ottawa should not fail to go through this establish-

ment which is a credit to the wholesale trade of Ottawa.

AN ARMY OF TRAVELLERS.

There must have been an excursion into town this week of "commercials." Mr. John Everett, of Christie, Brown & Co., Limited; Mr. Conroy, of Fleischmann Yeast Co.; Frank Mallett, of Park, Blackwell; T. J. Porter, of Montreal Biscuit Co.; Teddy Sterling, of T. A. Lytle & Co.; Mr. McGregor, of J. C. Wilson & Co.; Mr. Brock, of Nicholson & Brock; Mr. Musgrave, of P. McIntosh & Sons; J. C. Campbell, of Chaput, Fils & Cie; P. McEvoy, of Laporte, Martin & Cie; and last but not least Mr. N. N. Munro, the king of spice travellers. They all promise to be between here and Cornwall on Dominion Day and go with the grocers to Stanley Island.

OTTAWA MARKETS.

Sugars are the same as last week, \$3.72 for granulated and \$3.02 for yellows.

Canned tomatoes can be bought here cheaper than from some outside houses, as they are quoted at 92½c. in the city. Canned gallon apples can still be bought here lower than outside, \$2.40 and less being the figure offered. Corn is 80c.; peas, 85c.

Best Barbados molasses is about 25c. in puncheons.

Rice, sago and tapioca are about the same—B rice, 3c.; sago and tapioca, 3½c.

Coarse salt is 53c., which seem to be much lower than at eastern points.

Currants are firm. Filiatras are quoted at 6c. Fine off-stalk Valencia raisins are not to be had.

Eggs are not plentiful. Nobody is complaining of poor stock, as they are used up fast. Prices are 14 to 15c.

Butter is pretty plentiful now. Receipts are generally heavy in June. Prices are the same as last week. Pails and tubs, choice, 15 to 17c.; prints, 18 to 19c.; creamery prints, 20c.

At the regular meeting of the Ottawa Cheese Board, 1,438 boxes of cheese were registered made up of 543 colored and 895 white. President Stevenson, in opening the board, stated that in the corresponding period last year the offerings were 1,444, made up of 1,312 white and 132 colored; the price paid that date was 8½c. for both white and colored. The auctioneer then called for bids, and when the price reached 9½c. sales commenced, and with the exception of two lots the board was cleared at that figure.

During the past week oats have been steady, receipts have been pretty good and prices have kept the same as last week, 48 to 50c.

Potatoes are selling from 90c. to \$1 with a steady demand.

At the Fruit Exchange during the week things have been busy. Bananas are coming in in great quantities. At the morning sale about 500 baskets of berries arrived in good condition and sold from 10 to 13c. In the afternoon a large sale took place. A car of bananas was offered and 8 hands Jamaicas went from 70c. to \$1; No. 1, \$1.25 to \$1.60. Fifty baskets berries via noon express, 10 to 11¼c. Fifty crates cucumbers sold from \$2.35 to \$2.60. Red Spanish pines, 36s, 11 to 14c.; 30s, 13 to 16c. Imported potatoes, \$3.75 to \$4 per bbl. Pineapples, in bbls., from 6 to 14c., according to size. Two hundred crates of tomatoes sold from 75c. to \$1.25. Cabbage, in bbls. of about 6 doz., \$2.25 to \$3; they were in good condition. Oranges sold brisk: 200's, Sorrentos, \$3.50 to \$4; 300's, Sorrentos, \$3.25 to \$3.75. Lemons, good stock 360's brought \$2.45 to \$2.60.

H. C. E.

TEA THE BEST DRINK FOR MINERS.

A travelling man who has recently made a trip to the West related as his experience that in the mining towns in Oklahoma Territory in particular he found the miners, while toiling under the earth, almost exclusively drinking tea. Their explanation for this was that water and coffee made them sick at the stomach. They said iced tea was the best drink they had been able to find, and no bad effect had ever been noted from the use of this drink.

This habit of drinking tea is a new thing, but within a short period of time it has become very extensive. The miners found in this liquid a drink that would appease the throat without nauseating them and at the same time to no small degree strengthen them. The use of tea in the mines had been proven to the men in many ways most beneficial. Before its introduction there had been much suffering. Drinking water made the men sick; without it they would almost perish, and to take its place tea was the best thing they had been able to find.

A COMPROMISE EFFECTED.

D. Kopman, grocer and dry goods merchant, Acton, Ont., recently made an assignment to J. P. Langley, Toronto. At a meeting of his creditors, on June 16, a statement was submitted showing direct liabilities of \$3,120.24, and preferred liabilities of \$80. The assets were \$2,981.24, leaving a nominal deficit of \$219. An offer was made on his behalf of 40c. on the dollar, which was accepted by the creditors.

WHO BUYS

the extracts for every household? The housewife, of course. How can you best induce her to buy her extracts at your store? Recommend her buying

JONAS' FLAVORING EXTRACTS

and she will be so pleased with results from using them that she is certain not to forget the dealer from whom she purchased such excellent extracts.

GREATEST STRENGTH, GREATEST RICHNESS, GREATEST PURITY,

are the leading factors that have made JONAS' FLAVORING EXTRACTS so popular with the ladies and profitable for the grocers. Are you selling them? If not, why not? All orders sent direct by mail will receive prompt and careful attention.

HENRI JONAS & CO., Manufacturers,

Extracts in Bulk—1, 2, 4 and 8-lb. Bottles.

MONTREAL

A GOOD SHOE DRESSING

that is always in good demand is

JONAS' MILITARY DRESSING

and which every grocer will find a fast-selling and profitable article. Hundreds of merchants are now successfully selling it. Are you? Send for sample and prices.

WE HAVE JUST RECEIVED

a consignment of delicious

FRENCH SARDINES

from the establishment of F. Delory. These goods are put up in $\frac{1}{4}$ and $\frac{1}{2}$ -lb. tins; also in glass tumblers. Boneless Sardines are particularly recommendable. Place your next order with us, and you will not regret it.

HENRI JONAS & CO.
MONTREAL.

MAIL ORDERS RECEIVE BEST ATTENTION.

NOVA SCOTIA MANUFACTURERS ORGANIZE.

THE organization of the Nova Scotia Branch of the Canadian Manufacturers' Association has been completed. At a meeting of manufacturers at the Board of Trade rooms, Halifax, on June 13, officers were appointed to hold office till the annual meeting of the branch, which will be held two weeks before the yearly meeting of the parent association. The officers till then are the following:

President—Jos. Henderson, Henderson & Potts, Halifax.

Vice-President—Dr. D. H. Muir, Condensed Milk Co., Truro.

Secretary—J. R. Macleod, Halifax.

Executive Committee—John F. Stairs, N.S. Steel Co., Halifax; J. P. Longard, Longard Bros., Halifax; T. M. Cutler, Acadia Sugar Refining Co., Halifax; Wallace Buell, Dominion I. and S. Co., Sydney; James Munro, Munro Wire Works, New Glasgow; A. F. Pelton, R. Iodes-Curry, Amherst; W. B. Taylor, Robert Taylor Co., Halifax; D. W. Robb, Robb Eng. Co., Amherst; C. M. Crockett, I. Matheson & Co., New Glasgow; Wm. Lithgow, Port Hood Coal Co., Halifax; T. R. Gue, Acadia Powder Co., Halifax; A. Moir, W. & A. Moir, Halifax; H. H. Hamilton, G. J. Hamilton & Sons, Pictou.

The meeting opened with Jos. Henderson in the chair and J. F. M. Stewart, assistant secretary, of Toronto, as acting secretary.

Mr. Stewart exhibited a folder having on its cover the statement that the annual meeting of the association (which has a membership of 1,000) would be held in Halifax next August. Inside of this folder were stated the aims of the association. These are to endeavor to secure from the Government at Ottawa conditions that will encourage manufacturing industries in Canada and keep our home markets for our own manufacturers. All Provincial and Federal legislation is vigilantly watched to preserve the Canadian manufacturers from encroachments from any quarter. They have made from time to time practical suggestions to the Government regarding legislation, Government returns, etc., which often have been adopted. The encouragement of Canadian export amongst its members is another object of the association, and it has special representatives in Great Britain, Europe, Australia, New Zealand, South Africa and the West Indies. Canadian buyers have, through the association, been placed in touch with foreign buyers, and without increasing responsibilities have in many instances opened up a profitable trade. During the last six months nearly 1,800 inquiries from foreign buyers were forwarded to the members. Financial reports on foreign firms are obtained at a special rate, and a bureau of commercial intelligence is open free to all members.

A deputation was introduced consisting of President Longley and Manager Wood, of the Nova Scotia Provincial Exhibition. Both these gentlemen united in asking the help of the Nova Scotia branch of the association in making the exhibition more like it should be from a manufacturer's standpoint.

This proposition for co-operation was endorsed by the association and the executive will take the matter into consideration.

The statement was made that there are at least 200 business enterprises, representatives of which are eligible for membership in the association. The 55 now enrolled are the following named:

Amherst—

Amherst Boot and Shoe Mfg. Co.
Amherst Foundry and Heating Co.
Christie Bros. & Co.
Dunlap, Cooke & Co.
Rhodes, Curry & Co.
Robb Engineering Co.
Starr Manufacturing Co.

Getson's Cove—

Jos. N. Wolfe.

Halifax—

Acadia Powder Co.
Acadia Sugar Refining Co.
Geo. E. Boak & Co.
Clayton & Sons.
Collas, Whitman & Co.
Consumers Cordage Co.
G. S. Campbell & Co.
Dominion Electrical Works.
Henderson & Potts.
Imperial Publishing Co.
A. Keith & Son.
Longard Bros.
McAlpine Publishing Co.
McDonald & Co.
Moir, Son & Co.
John P. Mott & Co.
Nova Scotia Fertilizer Co.
Jas. Hillis & Sons.
A. & W. Mackinlay.
Dartmouth Rolling Mills, Limited.
Gordon & Keith.
Bigelow & Hood.
W. & A. Moir.
Davis & Fraser.
Port Hood Coal Co.
Nova Scotia Furnishing Co.
H. R. Silver.
Simson Bros.
Smith & Proctor.
N. & M. Smith.
John Starr, Sons & Co.
St. Croix Paper Co.
Robt. Taylor Co.
Arthur N. Whitman.

New Glasgow—

Bailey-Underwood Co.
Fraser Bros.
I. Matheson & Co.
Munro Bros. Wire Works.
Nova Scotia Steel Co.

Oxford—

Oxford Manufacturing Co.
Oxford Foundry and Machine Co.

Pictou—

G. J. Hamilton & Sons.
A. McKenna, sr.

Sydney—

Dominion Iron and Steel Co.

Truro—

Truro Condensed Milk Co.

Antigonish—

Canada Milk Condensing Co.

Lunenburg—

Lunenburg Foundry Co., Limited.

DEPRESSION IN BARBADOS.

It appears too true that severe depression exists in Barbados, the oldest British colony, although Newfoundland puts forward an arguable claim to that distinction. One of the pleasantest features about Barbados is the affection which the old families, which have been connected with it for centuries, it may be said, still have for it. The representatives of these old families are proud of it still, and think there is no place like it. The Earls of Harewood, under their family name of Lascelles, have long been engaged in commerce and production there. Mr. Forster Alleyne, too, owns a name that was prominent in the early days of the colony. For many years he lived in England and practised at the Bar. He has now made his permanent home in the island, and it is gratifying to observe that he has been called upon to take part in public affairs as a Legislative Councillor, a position for which his experience and his considerable stake in the colony eminently qualify him.—Home and Colonial Mail, June 6.

WHERE THE GLUEPOT CAME IN.

There was the usual collection of commercial travellers in the smoking-room of the hotel, and the inevitable quiet man was one of them. They had been asking conundrums, many of which had been received with roars of laughter, as being particularly clever. Then the quiet man lit a fresh cigar, and spoke.

"It is easy," he said, "to think of such riddles as 'Why is your hat like a baby?' which contain one smile, but those with two are far more difficult. For instance:

"What are the differences between the son of a millionaire, an organ, and a gluepot?"

"I give it up," said the mustard traveller presently.

"The son of a millionaire is an heir to millions while an organ has a million airs! D'ye see?"

"But what about the gluepot?" inquired the hosiery representative.

"Oh, that's where you stick!" returned the quiet man. And the waiter smothered a guffaw behind a tray he was dusting, while the hosiery representative howled for soda water.

FRENCH SARDINES, PEASE, etc.

Rodel & Fils Freres, Bordeaux, France.

Shippers of the highest grades of Sardines, Pease and Conserves.

JOHN HOPE & CO.

Sole Agents for Canada.

MONTREAL.

OUR REPRESENTATIVES:

TORONTO HOUSE—

MR. M. A. MULDERW.
H. A. READ.
F. A. MENZIE.
G. W. BAVINGTON.

HAMILTON HOUSE—

MR. T. A. CROTHERS.
W. H. MCWALTERS.
C. E. BURCHELL.
I. W. DOWDLE.
J. J. JONES.

BROKERS—WINNIPEG, MESSRS. DINGLE & STEWART.

" VICTORIA AND VANCOUVER, MESSRS. MARTIN & ROBERTSON.

BROKERS WANTED AT MONTREAL, QUEBEC, ST. JOHN AND HALIFAX.

LUMSDEN BROS.,

HAMILTON—82, 84, 86 McNab St. North.

TORONTO—9 Front St. East.

COFFEE			PETROLEUM			
	Montreal.	Toronto.	St. John, Halifax.	Montreal.	Toronto.	St. John, Halifax.
Green—						
Mocha.....	24	23 28	25 30			
Old Government Java.....	27	22 30	25 30	14½	15½	17 17½
Rio.....	10	7 12	12 18	16	17	16 16½
Santos.....		9½ 10½		18	16½	17 17½
Plantation Ceylon.....	29	26 30	29 31	19	15 16½	16½ 17
Porto Rico.....		22 25	24 28	19	17½ 18	17½ 18
Guatemala.....		22 25	24 26	18½	19	17 17½
Jamaica.....	18	15 20	18 22			18½ 19
Maracaibo.....	18	18 18	12 18			
NUTS			TEAS			
Brazil.....	11½ 12½	15 16	15	Black—		
Valencia shelled almonds.....	26 27	30 35	30 35	Congou—Half-chests Kalsow,	13 60	12 60
Tarragona almonds.....	12 13	11½	12 13	Moning Paking.....	17 40	18 50
Formegetta almonds.....		10½		Caddies Paking, Kalsow.....	35 55	35 55
Jordan shelled almonds.....	42	40 43		Indian—Darjeelings.....	20 40	20 40
Peanuts (roasted).....	7½ 8	8 10	9 10	Assam Pekoes.....	18 25	18 25
" (green).....	6½ 7½	7 9		Pekoe Souchong.....	35 42	35 42
Cocanuts, per sack.....	3 00	3 75	3 50 4 00	Ceylon—Broken Pekoes.....	20 30	20 30
per doz.....		60	60 70	Pekoes.....	17½ 40	17 35
Grenoble walnuts.....	10 16½	10½	11 12	Pekoe Souchong.....		
Marbot walnuts.....	9	9½ 10½	8½ 9	China Greens—		
Bordeaux walnuts.....	8½ 9½	9½ 10½	8½ 9	Gunpowder—Cases, extra first	42 50	42 50
Sicily Aliberts.....	15 16	13 15	13 14	Half-chests, ordinary firsts	22 28	22 28
Pecans.....	16½ 17½	18 23	25	Young Hyson—Cases, sifted		
Shelled Walnuts.....				extra firsts.....	42 50	42 50
SODA			PINGSUEYS			
Bl carb, standard, 112-lb. keg	1 65 1 80	2 00 2 25	1 70 1 75	Young Hyson, ½-chests, firsts	28 32	38 32
Sal soda, per bbl.....	70 75	80 90	85 90	" " seconds	16 19	16 19
Sal Soda, per keg.....	95 1 00	1 00	95 1 00	" Half-boxes, firsts	28 32	28 32
				" seconds	16 19	16 19
SPICES			RICE, MACARONI, SAGO, TAPIOCA.			
Pepper, black, ground, in kegs				Rice—Standard B.....	3 00 3 10	3 25 3 40
palls, boxes.....	16 18	18	14 15	Patna, per lb.....	4 25 4 50	4 5 6
in 5-lb. cans.....	14 17	19	15 16	Japan.....	4 40 4 90	5 5 6
" whole.....	15 17	19	12 13	Imperial Seeta.....	4 60 4 90	5 5 6
Pepper, white, ground, in kegs				Extra Burmah.....		4 4 5
palls, boxes.....	26 27	26 27	24 26	Java, extra.....		6 6 7
" 5-lb. cans.....	25 26	25 26	20 22	Macaroni, dom'ic, per lb., bulk	3½	3½
" whole.....	23 25	23 25	20 22	" imp'd, 1-lb. pkg., French.	8 12	9 10
Ginger, Jamaica.....	19 25	22 25	20 25	" Italian.....	8 10	11 12
Cloves, whole.....	12 30	14 35	18 20	Sago.....	3½ 3½	3½ 3½
Pure mixed spice.....	25 30	25 30	25 30	Tapioca.....	3½ 3½	3½ 3½
Cassia.....	18 18	20 40	16 20			
Cream tartar, French.....	25 25	24 25	20 22			
" best.....	28 28	25 30	25 30			
Allspice.....	10 15	18 16	16 18			
WOODENWARE						
Pails No. 1, 2-hoop.....	1 65	1 55	1 90			
" 3-hoop.....	1 80	1 70	2 05			
" half, and covers.....	1 65	1 60	1 75			
" quarter, jam and covers	1 15	1 10	1 45			
" candy, and covers.....	2 50 2 90	2 40	3 20			
Tubs No. 0.....	10 00 10 15	8 50	11 00			
" 1.....	8 00 8 15	7 00	9 00			
" 2.....	7 00 7 15	6 00	8 00			
" 3.....	6 15	5 25	7 00			

P.O. Box 213.

153 Lower Water St.

Levi Hart & Son

LIMITED

HALIFAX, N.S.

COMMISSION FLOUR AND FEED MERCHANTS.

EXPORTERS

Of DRY and PICKLED FISH.

IMPORTERS

Of SALT, MOLASSES and West India Products.

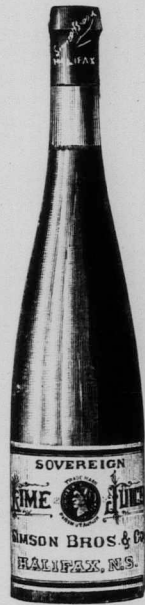
MANUFACTURERS

Of the Famous Brand of "SUNSET" CORN MEAL.

Correspondence Solicited.

Cable Address: "Levi."

A.B.C. Code.



Hock Style
(Imperial Pint)

If You Are Looking For A Lime Juice

which is bright, with good keeping qualities, and delicate flavor; that is handsomely labelled and capped, and which will cost you much less than imported brands of equal quality, try our

"Sovereign" Lime Juice

We guarantee every bottle which we send out.

It is stocked by all leading jobbers in Canada.

SIMSON BROS. CO., Limited, HALIFAX, N.S.

The Largest Refiners of Lime Juice in America.

THE "GLOBE" POLISH HAS COME TO STAY
AND ALL DEALERS CAN STOCK IT WITHOUT
HESITATION.

"GLOBE" METAL POLISH

TRY "GLOBE" AND YOU WILL USE NO OTHER. IT IS THE BEST.

Write for a supply of
Show cards and Advertising Novelties.

— WE SHALL BE PLEASED TO ANSWER ALL ENQUIRIES. —
RAIMES & CO., 164 DUANE ST., NEW YORK CITY.

Gillard's Sauce

Is still the best and cheapest.

We beg to notify that we have appointed Messrs. Hilton, Gibson & Co.,
of Winnipeg, as our agents for Manitoba and the Northwest Territories.

Gillard's Pickle

The most delicious English pickle made.

GILLARD & CO., Limited, LONDON, ENG.

Push and Advertising— Their Necessity in Business.

By E. H. O.

THE great aim of manufacturer, retailer and consumer is a minimum of expense, a maximum of receipts. Expenditures and receipts are so closely intermixed that the manufacturer's expense is often ultimately his receipts. In cities the manufacturers' employes purchase his goods from his retailers. To a great extent the expenditure exists "in circulo."

The farmer strives to acquire a maximum in prices for crops; a minimum in expenses for machinery.

It follows that the interests of no two parties are in all essential points the same. What one party to this deal strives to avoid, the other endeavors to push. It also follows that unless some strong pushing power takes the initiative and places strongly before the eyes of the consumer what he really needs or what will be to his advantage to possess, there will be a tendency towards a one-sided, flimsy, stagnant state of affairs. The consumer views the manufacturer's wares from the standpoint of an out-go. The broad attitude which he entertains towards them is that they are to him a necessary evil. How is the manufacturer to meet this attitude? How is the producer to overcome what is not so much apathy or indifference as hostility, or, to say the least, unfriendliness?

The producer must push. Make a good article; then take the initiative. By every legitimate means acquaint the consumer with his needs. Study his requirements. Understand him better than he knows himself. Often requirements in a consumer are not conscious; only in a dim, vague way he feels that something is lacking. By his broader outlook, his wider experience, the producer must know what he needs. When you tell him just what he wants, he feels the force of your statements. He has not realized it before, but he recognizes it to be a fact. He looks upon you as a being that knows him better than he does himself. He reposes confidence in you. When you say you have valuable goods he believes it. Be worthy of his confidence. Study human nature; strive honestly to satisfy its needs.

In this pushing initiative, as elsewhere, speech is silver, silence is golden, but words well chosen by a careful judgment are beyond price. No bragging in advertising—a straight business. No threadbare assertion will do. People are tired of hear-

ing that "Mr. Samuel So and So's is the cheapest place in town." People who could not tell you what good taste is, yet feel its force. Consciously or unconsciously, vulgar or gaudy show cards are repellent. Witticisms which turn upon the customers do not invite. The public would scorn the imputation that they are offended by the placard of the chair-dealer which tells them to "go way back and sit down." Yet this same public, even if they smile, probably without knowing why, pass on to the next dealer's.

In advertising more than in any other sphere of a business man's work does push, but tactful push, pay. Down-to-date store news must be neatly arranged. No mistake is more common, or more suicidal than the "cramming" of advertisements. Plenty of white, with clear, neat, bright statements are what catch the eye. The chances are very poor that the reader will notice a change in the price of sugar if the space is crammed with the usual "bargains" in sodas, cheese, and what-not. Would it not pay to discard these "bargains" in sodas and cheese and let the public know that you have a real live bargain in sugar? The capacity of the ordinary reader is limited. He cannot retain the majestic roll and thunderous sounds that expatiate on the general cheapness of your wares; but he can remember that he can get sugar cheaper at Smith's, or Jones is offering raisins at a lower price than usual, or Robertson is making a specialty of prints for one week.

The old-fashioned advertising that tells a fine story of love and adventure and ends with a recital of how the young couple purchased their wedding garments at So-and-So's excellent store, whither all and sundry are exhorted to come for fashionable clothes—this old-fashioned way may have been esteemed push in its day. But a psychological study of this method pronounces on it an emphatic condemnation. Undoubtedly many of the stories were clever, but cleverness will not sell goods. The reader's feeling that he has been taken in by the wit of the dealer or the dealer's employes, has a tendency to make him avoid his place of business. He that will deceive in that which is little may deceive in that which is much.

Push is essential; push in advertising is very essential. But push in some quarters has been esteemed synonymous with a most

disagreeable vulgarity. To be known is valuable, but to be known for reliability is infinitely more valuable. Advertising will accomplish much; but advertising must have its foundation. No other or better foundation can there be to advertising than reliability. Advertising is not the ultimate test. Reliability is the only thing that will keep a customer always a customer. Advertising introduces to the use of goods; reliability conduces to the sale of goods. Push is necessary for the sale of goods; but push does not stop with advertising; push must maintain the quality of wares. A strenuous endeavour should characterize all the actions of him who would succeed.

DECREASE IN U. S. LOBSTER CATCH.

A special tabulated statement issued by the United States Fish Commission shows an enormous decline in the lobster supply. This statement covers the changes in detail from 1880 to 1900, inclusive, in the States of Maine, New Hampshire, Massachusetts, Rhode Island, Connecticut, New York, New Jersey and Delaware. To the waters of these seven States the lobster fisheries of the United States by nature are limited. The aggregate catch of these seven States in 1870 was 20,128,033 lb. The catch, by reason of the catching and marketing of immature lobsters, in 1889 had reached the enormous size of 30,771,573 lb. But this huge supply in 1900 had dwindled down to 15,757,741 lb., a decrease of nearly one-half. The catch last year, 1901, according to the estimates of the States Commissioners, had declined to about 11,983,483 lb., or nearly one quarter less than the previous year.

While the supply of lobsters during the last 12 years has fallen off nearly three-fifths, during the last 20 years their price has nearly doubled, owing greatly to the vast diminution in supply. This appreciation may also be attributed to the increased and improved facilities for transportation, leading to a more widespread distribution and demand.

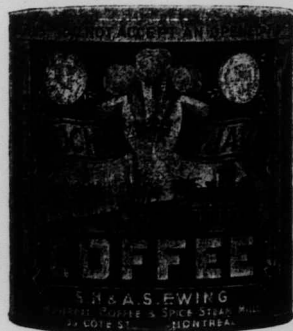
COMMERCIAL-TRAVELLER TAX IN JAMAICA.

United States Commercial Agent R. N. Snyder, of Port Antonio, under date of May 27, 1902, reports that an Act abolishing the tax of £22 10s. (\$109.49) on commercial travellers dealing in spirits and of £12 10s. (\$60.90) on those not dealing in spirits was passed at the last session of the Legislative Council, and received the assent of the Governor. During the existence of this law, adds Mr. Snyder, many salesmen arrived in the Island intending to transact business, but, owing to what they considered an excessive tax for a stay of a week or fortnight, they left without selling any of their wares.

Established 1845.

MODERN MACHINERY. UP-TO-DATE METHODS.

Established 1845.



1 and 2-lb. Tins.

IF YOUR CUSTOMERS ARE HARD TO PLEASE WITH COFFEE

Try them with **S. H. & A. S. EWING'S**. People who appreciate good Coffee require but one trial to convince them of the superior aromatic flavor and uniform excellence that characterize **S. H. & A. S. EWING'S** high-grade Coffee. **IT IS NO EXPERIMENT**, but the perfected product of 57 years' study and experience. Guaranteed by a Canadian name that has stood the test of time. If you want to have satisfied customers and increase your Coffee trade, give us an idea as to what you require, and we will forward samples and prices.

S. H. & A. S. EWING, Montreal Coffee and Spice Steam Mills
55 Cote St., MONTREAL, P.Q.

AM! ALSO SM!

Somebody said a few days ago "Japans Have Advanced." Don't believe it.

Same Every Season

Anyway, same price with us until stock exhausted. No hurry. Would we send you a sample? Why, yes! Glad to.

F. J. CASTLE, - OTTAWA.

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

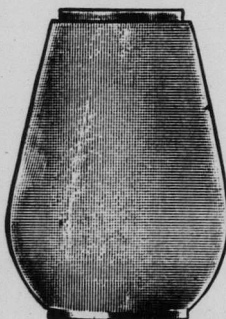
REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,

107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Toronto Fruit Merchants.

Strawberries

Tomatoes, Pineapples,
Bananas

Send us your orders for 24th, and so ensure getting No. 1 goods.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.
Warehouse Phone Main 3894.

TO SAVE THE CRANBERRY.

THE United States Department of Agriculture is planning to build a cranberry bog about half an acre in extent, on a portion of the Arlington farm, recently turned over to it for an experimental station. On this investigations will be pursued into "cranberry scald," a disease which is threatening with extermination the cranberry industry of New Jersey, New York and New England, and which is slowly spreading into still other parts of the country. As the regions already seriously affected produce seven-eighths of the entire yield of the country, which a few years ago was valued at \$2,000,000, the importance of any measures that will check the disease are apparent, not only to the growers, but also to every one who likes the berries in pies or with his turkey.

Acres upon acres of ripe berries have recently been abandoned as not being worth the picking, while nearly every quart bought in market, though sorted over beforehand, is likely to have in it a few berries with rotten spots on their sides or in their interiors. Investigations by the Department have now proceeded far enough to permit the statement to be made that this is due to a fungus, which, probably conveyed by the waters of the bogs, almost certainly enters the plant through its roots and penetrates to the berries, which decay inside before any external signs appear. This fact makes useless the use of washes, sprays, etc., so effective against most fungi, as these cannot reach the interior of the fruit. Possibly some chemical may be found which, placed upon the soil, may kill the fungi before they enter the plant. Strange to say, however, this mode of treating plant diseases has been little investigated, and there is, therefore, little knowledge on which to base hope for its success. Probably the only successful way of combating the disease—and the way which the Department is following as best it may without a special appropriation for the purpose—is by studying the fungus, learning its life history and finding where and when it is most vulnerable.

COFFEE CROP OF GUATEMALA.

The United States Consul at Guatemala, under date of May 9, writes: "The recent earthquakes, which totally destroyed Quezaltenango, the second city of Guatemala, and many of the neighboring smaller communities, visited with awful consequences the prosperous coffee plantations of the Republic. While the coffee trees themselves suffered little damage, the dwellings, storehouses, electric installations, coffee

machinery, and other improvements on nearly all the estates were more or less seriously injured; and this will necessarily divert attention from the gathering of the coffee crop to the early repairing of the almost universal damage. Before the catastrophe of April 18 indications pointed to a very large output of coffee next season, but I can now say that the yield will not be one-half what was expected.

"Many things at this time combine to retard even the necessary repairs on the estates. The most serious difficulty is the lack of labor. For many seasons past the impossibility of securing adequate help for cleaning the coffee trees has been a source of constant loss to most of the coffee planters, and now that the surplus labor of the Republic has been pressed into service to clear away the debris in the ruined cities and towns, the question has become still more serious. The building of new railway lines has also induced many laborers to leave the coffee estates to engage in grading or track-laying. To escape compulsory service in the ruined cities, it is said that many laborers are crossing over into Salvador or Mexico."

CAPE BRETON MACKEREL CATCH.

St. Peters, C. B., advices state that so far the catch of mackerel along that coast exceeds the catch for any year during the past fifteen years. From Green Island to Fourchie fishermen report that they take as many as they can conveniently handle. Although the season has practically only commenced, the catch thus far exceeds the total catch of the past three years. Those

of the fishermen who have a large number of nets are unable to take all the fish from the nets, as their boats are loaded and they have to return to shore, and the day is not long enough to allow a second visit.—Fishing Gazette.

MARITIME BOARD OF TRADE.

President Black, of the Maritime Board of Trade, has addressed a letter to the subordinate boards of trade in the Maritime Provinces asking their opinion as to where the June meeting of the executive committee shall be held.

The executive of the Maritime Board is required under the by-laws to be called together during the month of June, and at the forthcoming meeting arrangements are to be made for the annual convention, which is to be held in August next at Sydney, C.B.

FRUIT INSPECTORS AND TRADE DISPUTES.

The following resolution was adopted at a recent meeting of fruit dealers at Kingston:

That the Government be petitioned to give fruit inspectors power to act in all cases of disputes between buyers and sellers, and that their decision be final.

A copy will be forwarded to the Minister of Agriculture. The fruit dealers expressed considerable surprise that the inspectors could not seize packages fraudulently filled, redress having to come through a civil court. The dealers talked warmly about the frauds practised by packers, the lemon frauds being very pronounced. It was decided that a copy of the new law should be sent to Italian dealers.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO.,
LIMITED
MONTREAL, QUE.

CEYLON TEA

BLACK AND GREEN

is a winner and holder of trade for grocers, because of its unequalled

PURITY
FLAVOR
AROMA
STRENGTH.

CEYLON TEA

holds a place second to none in the estimation of tea drinkers.

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SPRING 1902

THE BLUE SEASON IS NOW ON.

We mean

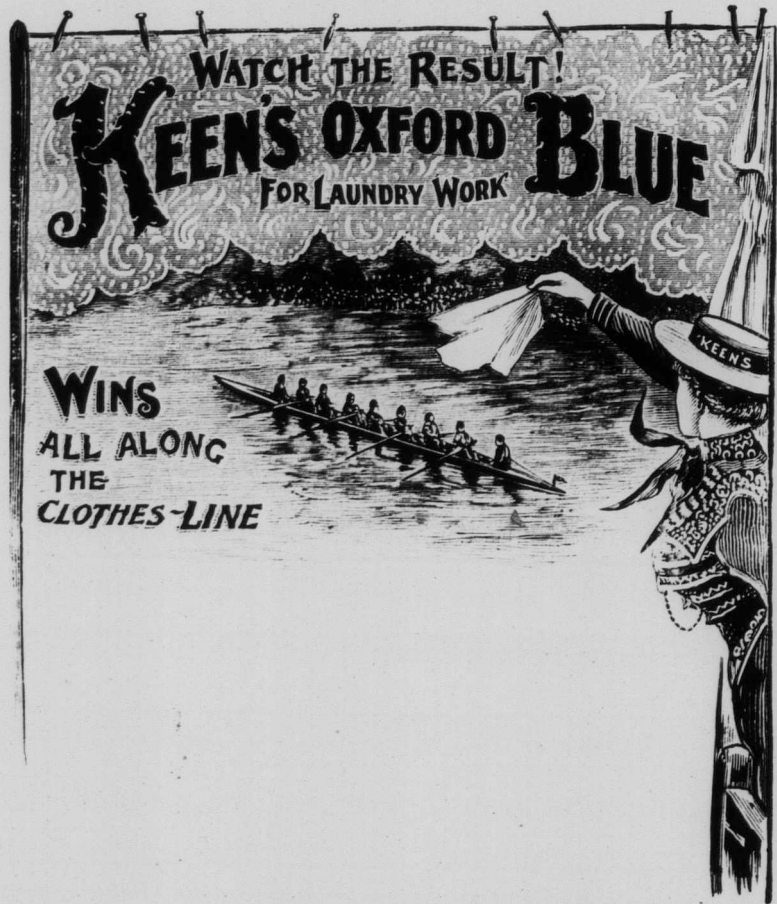
LAUNDRY Blue Season,

and Grocers are laying in a stock of the Best Blue in the world

KEEN'S Oxford BLUE

THE DELIGHT OF THE LAUNDRY.

Don't forget OXFORD BLUE when the travellers call for orders.



Current Market Quotations for Proprietary Articles

June 19, 1902.
 Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.
Cook's Friend— Per doz.
 Size 1, in 2 and 4 doz. boxes..... \$ 2 40
 " 10, in 4 doz. boxes..... 2 10
 " 2, in 8 "..... 80
 " 12, in 6 "..... 70
 " 3, in 4 "..... 45
 Pound tins, 3 doz. in case..... 3 00
 12 oz. tins, 3 "..... 2 40
 5-lb. tins, 1/2 "..... 14 00

Diamond— W. H. GILLARD & CO.
 1 lb. tins, 2 doz. in case..... per doz. 2 00
 1/2 lb. tins, 3 "..... 1 25
 1/4 lb. tins, 4 "..... 0 75

IMPERIAL BAKING POWDER.
 Cases Contain. Sizes of Cans. Per Doz.
 4 doz. 10c. \$0 85
 2 " 6-oz. 1 75
 2 and 3 doz. 12-oz. 3 40
 2 and 1 3 doz. 16-oz. 4 35
 1 doz. 2 1/2-lb. 10 40
 1/2 and 1 doz. 5-lb. 19 50

MAGIC BAKING POWDER.
 Cases Contain. Sizes of Cans. Per Doz.
 4 doz. 4-oz. \$0 65
 4 " 6-oz. 0 80
 4 " 8-oz. 1 00
 4 " 12-oz. 1 50
 4 " 16-oz. 1 80
 1 " 2 1/2-lb. 4 50
 1 " 5-lb. 7 75

JERSEY CREAM BAKING POWDER
 1/2 size, 5 doz. in case..... 40
 1 size, 4 doz. in case..... 75
 1/2 " 3 "..... 1 25
 1 " 2 "..... 2 25

BLACKING.
SHOE POLISH.
 HENRI JONAS & Co. Per gross
 Jonas..... \$9 00
 Froments..... 7 50
 Military dressing..... 24 00

BLUE.
 Keen's Oxford per lb..... \$0 17
 In 10 box lots or case..... 0 16
 Reckitt's Square Blue 12-lb. box... 0 17
 Reckitt's Square Blue, 5 box lots... 0 16

BLACK LEAD.
 Reckitt's per box..... 1 15
 Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.

CORN BROOMS
BOECKH BROS & COMPANY doz. net
 Bamboo Handles, A, 4 strings..... 4 35
 " B, 4 strings..... 4 10
 " C, 3 strings..... 3 85
 " D, 3 strings..... 3 60
 " E, 3 strings..... 3 35
 " G, 3 strings..... 3 10
 " I, 3 strings..... 2 85

BISCUITS.
GARR & CO. LIMITED.
 Frank Magor & Co., Agents
 Cafe Noir..... 0 15
 Ensign..... 0 12 1/2
 Metropolitan mixed..... 0 09
 Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.
MUSHROOMS.
HENRI JONAS & Co.
 Mushrooms, Rionel..... \$15 50
 " 1st choice Duthell..... 18 50
 " 1st choice Lenoir..... 19 50
 " extra Lenoir..... 22 00
 Per case, 100 tins.

FRENCH PEAS—DELORY'S
HENRI JONAS & Co.
 Moyon's No 2..... \$9 00
 No. 1..... 10 50
 1/4 Fins..... 12 50
 Fins..... 14 00
 Tres fins..... 15 00
 Extra fins..... 16 50
 Sur extra fins..... 18 00

FRENCH SARDINES.
HENRI JONAS & Co.
 1/2 Trefavennes..... \$9 50
 1/2 Rolland..... 10 00
 1/2 Delory..... 10 50
 1/2 Club Alpins..... 2 50

CHOCOLATES & COCOAS.
 Epps's cocoa, case of 14 lbs., per lb. 0 35
 Smaller quantities..... 0 37 1/2

CADBURY'S.
 Frank Magor & Co., Agents. per doz
 Cocoa essence, 3 oz. packages..... \$1 65
 Mexican chocolate, 1/2 and 1/4 lb. pkgs. 0 40
 Rock Chocolate, loose..... 0 40
 " 1-lb. tins..... 0 43
 Nibs, 11-lb. tins..... 0 35 1/2

JOHN P. MOTT & CO.'S
 E. S. McIndoe, Agent, Toronto.
 Mott's Broma..... per lb 0 30
 Mott's Prepared Cocoa..... 0 28
 Mott's Homeopathic Cocoa (1/2 lb) 0 3
 Mott's Breakfast Cocoa (in tins) 0 40
 Mott's No. 1 Chocolate..... 0 30
 Mott's Breakfast Chocolate..... 0 28
 Mott's Caracacas Chocolate..... 0 40
 Mott's Diamond Chocolate..... 0 33
 Mott's French-Can. Chocolate..... 0 18
 Mott's Navy or Cooking Chocolate.. 0 18
 Mott's Cocoa Nibs..... 0 35
 Mott's Cocoa Shells..... 0 05
 Vanilla Sticks, per gross..... 0 90
 Mott's Confectionery Chocolate 0 21 0 43
 Mott's Sweet Chocolate Liqueurs 0 19 0 30



Chocolate—FRY'S per lb.
 Caracacas, 1/2's, 6-lb. boxes..... 0 42
 Vanilla, 1/2's..... 0 42
 "Gold Medal" Sweet, 1/2's, 6 lb. bxs 0 29
 Pure, unsweetened, 1/2's, 6 lb. bxs 0 42
 Fry's "Diamond," 1/2's, 14 lb. bxs 0 24
 Fry's "Monogram," 1/2's, 14 lb. bxs 0 24

Cocoa—per doz
 Concentrated, 1/2's 1 doz. in box... 2 40
 " 3/4's..... 4 50
 " 1 lb. "..... 8 25
 Homeopathic, 1/2's 14 lb. boxes.....
 " 1/2 lbs. 12 lb. boxes.....

THE COWAN CO. LIMITED.
 Cocoa—
 Hygienic, 1-lb. tins, per doz..... \$7 25
 " 1/2-lb. tins..... 3 75
 " 1/4-lb. tins..... 2 25
 " fancy tins..... 0 90
 Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb..... 0 55
 Perfection, 1/2-lb. tins, per doz... 3 00
 Cocoa Essence, sweet, 1/2-lb. tins, per doz..... 2 25

Chocolate— per lb.
 Queen's Desert, 1/2's and 1/4's... \$0 40
 " 6's..... 0 42
 Mexican Vanilla, 1/2's and 1/4's... 0 35
 Royal Navy Rock..... 0 30
 Diamond..... 0 25
 " 8's..... 0 28

WALTER BAKER & CO., LIMITED.
 per lb.
 Premium No. 1 chocolate, 2-lb. boxes \$ 38
 Vanilla chocolate 6-lb. boxes..... 47
 German sweet, 6-lb. boxes..... 27
 B'kfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes..... 51
 Cracked cocoa, 1/2-lb. pkg. 12-lb. bxs. 35
 Caracacas sweet chocolate, 6-lb. boxes 3 4
 Soluble chocolate (hot or cold soda) 1-lb. cans..... 45
 Vanilla chocolate wafers, 48 to box, per box..... 1 56

CHEESE.
 Imperial—Large size jars, per doz. \$ 8 25
 Medium size jars..... 4 50
 Small size jars..... 2 40
 Individual size jars..... 1 00
 Imperial Holder—Large size..... 18 00
 Medium size..... 15 00
 Small size..... 12 00
 Roquefort—Large size, per doz..... 2 40
 Small size..... 1 40

CHOCOLATE-MENIER.
 Chocolate-Menier 1/4 and 1/8 doz per lb.
 Croquettes and Pastilles 20c. or per oz
 of 10c \$20.
 Menier Breakfast Cocoa 1/2-lb. tins 13c.
 " 1-lb. " 25c.
 " 50c.

"THE EDWARDSBURG BRANDS"

Starch ... and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO.

COFFEE.

JAMES TURNER & CO. per lb.	
Mocha	0 32
Damasus	0 28
Cairo	0 20
Sirdar	0 17
O.4 Dut. h Rio	0 12 1/2
E. D. MARCEAU, Montreal. per lb.	
"Old Crow" Java	0 25
"Mocha	0 25
"Condor" Java	0 30
"Mocha	0 30
15-year-old Mandeling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " 2-lb. tins	0 30

CLOTHES PINS.

UNITED FACTORIES, LIMITED.	
Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto O. O. Beauchemin & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.

Un- Covers and num Coupons and bared numbered.	
In lots of less than 100 books, 1 kind assorted	4% 4% c.
100 to 500 books	3% c. 4% c.
500 to 1,000 books	3% c. 3% c.

Allison's Coupon Pass Book

\$1.00 books	3 cents each
2.00 books	3 cents each
3.00 books	3 cents each
5.00 books	4 cents each
10.00 books	5% cents each
15.00 books	6% cents each
20.00 books	7% cents each
25.00 books	8 cents each
50.00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.	
8 oz. London Extracts	\$6 00
2 oz. " (no corkstrows)	5 50
2 oz. " " "	9 00
2 oz. Spruce essence	6 00
2 oz. " " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " " "	21 00
1 oz. " " "	36 00
1 lb. " " "	70 00
1 oz. Flat " " "	8 00
2 oz. Flat bottle extracts	18 00
2 oz. Square " " "	21 00
4 oz. " " corked	36 00
8 oz. " " "	72 00
Per doz.	
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
Per doz.	
2 1/2 oz. Round quintessence extracts	2 00
4 z. Jockey decanters	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London	
"Superior" Gluten Flour and Breakfast Cream.	
Price—Toronto, Montreal and East	5 10
" Winnipeg	5 40
" Vancouver	6 50
Per doz.	
Robinson's Patent Barley 1/4 lb. tins	1 25
" " 1 lb. tins	2 25
" " Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	\$3 60
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JAMS AND JELLIES.

SOUTHWELL'S GOODS. per lor.	
Frank Magor & Co., Agents.	
Orange Marmalade	1 0
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 75
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	3 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	\$1 00
2 1/2-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb.	0 08
7-lb. wood pails, 6 " "	0 08 1/2
14-lb. wood pails, per lb.	0 06 1/2
30-lb. " " "	0 6 1/2
Jellies—	
1-lb. glass jars, per doz.	\$1 00
7-lb. wood pails, per lb.	0 06 1/2
14-lb. " " "	0 06 1/2
30-lb. " " "	0 06 1/2

LICORICE.

YOUNG & SMYLYE'S LIST	
5-lb. boxes, wood or paper, per lb.	\$0 40
fancy boxes (35 or 50 sticks) per box	1 55
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can.	2 00
" Acme " Pellets, fancy boxes 40 per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
" Purty " Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	

LIQUORS.

COGNAC IN CASES.	
Ph. Richard.	
S. O. Quarts, 12s.	\$22 50
F. C. 1-15 bottles, 180s.	15 00
V. S. O. P.	12 0
V. S. O. P. pi 1s, 24s.	13 00
V. S. O. P. 1/2 pi 1s, 48s.	14 00
V. S. O. P. 1/3 pi 1s, 180s	20 00
V. S. O. quarts, 12s.	16 00
V. S. O. 1-15 bottles, 180s	18 00
V. O. quarts, 12s.	8 50
V. O. pints, 24s.	9 50
V. O. 1/2 pints, 48s.	1 50
V. O. 1-15 bottles, 180	11 0
V. O. decanters, 12s.	0 5
V. O. " pints, 20s	13 00
V. O. 8 sks. Imp. pint, with th. mlbrs	9 75
V. O. " Reputed " 24 "	0 50
V. O. " no " 48 "	9 50
Chas. Coururier.	
Quarts, 12s.	7 00
1/2 bottles, 24s.	8 00
1/4 " 48s.	9 00
1-15 bottles, 180s.	13 50
Flasks, 24s.	8 00
1/2 Flasks, 48s.	9 00
Flasks, Imperial pints, 16s.	8 00

F. Marion & Cie.	
Quarts, 12s.	6 00
1/2 bottles, 24s.	7 00
1/4 " 48s.	8 00
Flasks, reputed 24s.	7 00
Flasks, 1/2 pints, 48s.	8 00
1-15 bottles, 80s.	12 50
Flasks, Imp. pints with thumbler, 16s.	8 00
Cognac in Wood.	
Ph. Richard	
Gals. Oct. 1/2	Bbls Hhds.
Coururier	\$4 00 \$3 95 \$3 85 \$3 80
Marion	3 75 3 60 3 50 3 40
Ph Richard	
V. S. O. P.	5 50 5 25 5 25 5 00
Richard	
V. O. proof 4 1/2	4 10 4 00 3 90 3 80
Richard Sup.	
proof V. O.	4 00 3 80 3 70 3 50 3 40
Richard Fine champagne 6 00 5 90	
Gin—Pollen & Zoon, in Cases.	
Red, 15s.	\$10 00
Green, 12s.	5 00
Ponty, 12s.	2 50
Gin—Pollen & Zoon, in Wood	
Gals. Oct. 1/2 Bbls Hhds.	
Gin, P. & Z.	\$3 15 \$3 05 \$3 00 \$2 95

Mitchell Bros Limited Scotch.	
1 c c e. 5 cases.	
Heather Dew, ordinary qts.	
12s.	\$ 7 00 \$ 6 75
Heather Dew, stone jars.	
Imperial, 12s.	12 50 12 25
Heather Dew, oval flasks.	
quart, 12s.	11 25 11 00
Special Reserve, oval, pns. 24s.	11 75 11 50
" " ordinary qts.	9 00 8 75
Special Reserve, 1/2 bottles.	
pints, 14s.	10 00 9 75
Extra Special Liqueur, flagon.	
12s.	9 50 9 25
Extra Special Liqueur, ordinary bottles, 12s.	9 50 9 25
Heather Dew, flasks, 48s.	12 00 11 75
" " 1/2 flasks, 60s.	9 00 8 75
Mullmore, Imperial oval quart flasks, 12s.	10 00 9 75
Mullmore, fl sks, Imperial pints, 24s.	10 50 10 15
Mullmore, flasks, ordinary pints, 24s.	7 5 7 50
Mullmore, 1/2 flasks, ordinary, 48s.	9 00 8 75
Mullmore, ordinary quart, 12s.	6 50 6 25
Mullmore, ordinary pints, 24s.	7 50 7 25

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Scotch Whiskey in Wood.			
	½	Oct.	Bbl.
	Gals.	9gals.	17gals.
Special Reserve	\$4 50	\$4 25	\$4 15
Heather Dew	4 00	3 85	3 75
Extra Special	5 00	4 90	4 80
Liqueur	3 75	3 70	3 65
Old Scotch			

Whiskey in Cases.			
Mitchell Bros. Limited—Irish			
Cruickern Lawn, stone jar, 12s.			\$12 50
Old Irish, flasks, Imp. quarts, 12s.			11 25
Special, quarts, 12s.			9 00
Imp. pints, 24s.			11 75
round bottles, quarts, 12s.			6 50
round ½-bottles, pints, 24s.			8 00
10-oz. flasks, 48s.			12 00
5-oz. flasks, 60s.			9 00

Irish Whiskey in Wood.			
	Gal.	½-Oct.	Bbl.
Mitchell Special			
Old	\$4 50	\$4 40	\$4 15
Mitchell "Old"	4 00	3 90	3 75
"B"	3 50	3 40	3 30
"C"	3 00	2 90	2 80

Champagne Wine in Cases.			
Du de Pierland, quarts, 12s.			\$14 00
pints, 24s.			15 00
Cardinal, quarts, 12s.			12 50
pint, 24s.			13 50
Vve. Annot Carte d'Or, quarts, 12s.			16 00
pints, 24s.			17 00
d'Argent, quarts, 12s.			10 50
pints, 24s.			11 50

Blandly Bros. Wine.			
Blandly's Madeira Wine, in cases.			
Very Superior, quarts, 12s.			8 50
Special Selected, quarts, 12s.			10 00
London Particular, quarts, 12s.			13 00

Blandly's Malaga, in cases.			
Pale Sweet Blue Label, quarts, 12s.			7 50
White Label, quarts, 12s.			10 00
Blandly's Sherry, in cases.			
Manzanilla, quarts, 12s.			8 50
Morosa, quarts, 12s.			11 00

Blandly's Port Wine, in cases.			
Good Fruity, quarts, 12s.			7 50
Invalid Special, quarts, 12s.			12 00
Blandly Bros. Wine in Wood.			
Madeira, No. 1			\$3 50
No. 2			4 50
Malaga Pale Sweet			3 00

Canadian Whiskies.	
In barrels.	per gal.
Gooderham & Worts, 65 O.P.	4 50
Hiram Walker & Sons	4 50
J. F. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons	4 10
J. F. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
Hiram Walker & Sons	2 20
J. F. Wiser & Son	2 19
J. E. Seagram	2 19
H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one bbl.	
	per gallon.
65 O.P.	\$4 55
50 O.P.	4 15
Rye	2 25

MINCE MEAT.	
Wetthey's Condensed, per gross net	\$12 00
per case of doz. net.	3 00

MUSTARD.	
COLMAN'S OR KEEN'S.	
D. S. F., ¼ lb. tins, per doz.	\$1 40
½ lb. tins, " "	2 50
1 lb. tins, " "	5 00
Durham 4 lb. jar, per jar	0 75
1 lb.	0 25
F. D., ¼ lb. tins, per doz.	0 85
½ lb. tins, " "	1 45

HENRI JONAS & Co.	
	Per gross
Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
Per gross	
Mugs	13 20
Pint jars	18 00
Quart jars	4 00

E. D. MARCEAU, Montreal.	
"Condor," 12-lb. boxes—	
¼-lb. tins	per lb. 0 35
½-lb. tins	" 0 33
1-lb. tins	" 0 32½
4-lb. jars	per jar 1 20
1-lb. jars	" 0 35
"Old Crow," 12-lb. boxes—	
¼-lb. tins	per lb. 0 25
½-lb. tins	" 0 23
1-lb. tins	" 0 22½
4-lb. jars	per jar 0 70
1-lb. jars	" 0 25

ORANGE MARMALADE.	
T. UPTON & CO.	
1-lb. glass	2 doz. case, per doz. \$1 00
7-lb. pails and 5 and 7 lb. tins	0 06½

PICKLES.	
STEPHENS'.	
A. P. Tippet & Co., Agents.	
Papertoppers (pints), per doz.	2 30
Corked (pints), " "	1 90

SODA.—COW BRAND.	
DWIGHT'S.	
Case of 1-lb. containing 60 pkgs.	per box, \$3.00
Case of ½ lb. containing 120 pkgs.	per box, \$3.00
Case of 1-lb. and ½ lbs. (containing 30 packages)	per box, \$3.00
Case of 5c. pkgs (containing 96 pkgs)	per box, \$3.00.

DWIGHT'S
SODA

EMPIRE BRAND.	
Brunner, Mond & Co.	
Case 120 ½-lb. pkts. (60 lb.)	per case \$2 70.
Case 96 10-oz. pkts. (60 lb.)	per case \$2 80.

MAYPOLE SOAP
WATER & GLASS

SOAP	
A. P. TIPPET & CO., AGENTS	
Maypole Soap, colors	per grs. \$10.00
Maypole Soap, black	per grs. \$15.00
Ortola Soap, per gross	\$10.20

Write for prices.	
Gloriola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

GOLD SOAP

STARCH.	
EDWARDSBURG STARCH CO., LTD.	
Laundry Starches— per lb.	
No. 1 White or Blue, 4-lb. carton	0 08½
No. 1 " " 3-lb. "	0 08½
Canada Laundry	0 05½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards' Silver Gloss, 1-lb. pkg.	0 08
Kega Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box	\$1 50 to 3 00

Culinary Starch—	
Benson & Co.'s Prep. Corn	0 07½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.	
Cases, 64 pkgs. 48's	\$5 00
¾ Cases, 32 pkgs. 24's	2 50
Packages 10c. each.	

BRANTFORD STARCH WORKS, LIMITED.
Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	\$0 05¼
Acome Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¼
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 08¼
4-lb. " " "	0 08¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½

Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs.	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75

Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

ENAMELINE

For durability and for cheapness this preparation is truly unrivalled.

No. 4—3 dozen in case, per gross .. 4 80
No. 6—8 dozen in case, " " .. 8 40

THE RISING SUN
STOVE POLISH

Per gross

Rising Sun 6-oz. cakes, ½-gross Lxs \$8 50
Rising Sun, 3-oz. cakes, gross boxes .. 4 50
Sun Paste 10c. size, ¼ gross boxes.. 10 00
Sun Paste, 5c. size, ½ gross boxes.. 5 09½

SUN
STOVE POLISH

DUSTLESS, LABOR SAVING. BEST IN THE WORLD.

TEAS.	
SALADA CEYLON.	
Wholesale Retail	
Brown Label, 1's	0 20 0 25
" " ½'s	0 21 0 26
Green Label, 1 and ½'s	0 22 0 30
Blue Label, 1s, ½'s, ¼'s and ⅛'s	0 30 0 40
Red Label, 1s and ½'s	0 36 0 50
Gold Label ½'s	0 44 0 60

Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.	
Black Label, 1-lb., retail at 25c.	0 19
½-lb.	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 25
Red Label " 50c.	0 29
Orange Label, retail at 60c.	0 35
Gold Label " 80c.	0 55

KOLONA PURE CEYLON TEA BLACK	
Cases each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 80 1-lbs.	0 35
" " 120 ½-lbs.	0 36

LUDELLA CEYLON TEA AND ½'S PKGS.

Blue Label, 1 s.	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ½'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND Wholesale Retail			
Red Label, 1-lb. and ½'s	0 35	0 50	
Blue Label, 1-lb. and ½'s	0 38	0 40	
Green Label, 1-lb.	0 19	0 25	
Green Label, ½'s	0 20	0 25	
Japan, 1s.	0 19	0 25	

E. D. MARCEAU, Montreal.			
Japan Teas—			
"Condor" 1 40 lb. boxes	0 40-		
" " II 40-lb. " "	0 37½		
" " II 80-lb. " "	0 36		
" " III 8-lb. " "	0 32½		
" " IV 80-lb. " "	0 30		
" " V 80-lb. " "	0 25		
" " XXXX 80-lb. boxes	0 23½		
" " XXXX 0-lb. " "	0 25		
" " XXX 60-lb. " "	0 20		
" " XAX 30-lb. " "	0 21½		

Black Teas—"Nectar," in lead packets—	
Green label	retails 0 26 at 0 20
Chocolate label	" 0 35 " 0 25
Blue label	" 0 50 " 0 36
Maroon label	" 0 60 " 0 45
Fancy tins—Chocolate, 1-lb.	0 32½
" " —Blue, 1-lb.	0 42½
" " —Maroon, 1-lb.	0 50
" " —Maroon, ½-lb.	1 50

Black Teas—"Old Crow" Blend—	
Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1	per lb. 0 35
No. 2	" 0 50
No. 3	" 0 25
No. 4	" 0 20
No. 5	" 0 17½

LIPTON'S TEA (in packages).	
Price per lb.	
No. 1, cases 50 lb. (50 ½-lb. pkgs.)	\$0 75
No. 1, cases 50 lb. (25 1-lb. pkgs.)	34
No. 1, cases 50 lb. in 5-lb. tins	35
No. 2, cases 50 lb. (50 ½-lb. pkgs.)	28
No. 2, cases 50 lb. in 5-lb. tins	29
No. 3, cases 50 lb. (50 ½-lb. pkgs.)	23
No. 3, cases 50 lb. in 5-lb. tins	22
No. 3, cases 50 lb. (25 1-lb. pkgs.)	23
Green Ceylon, No. 1 (50 ½-lb. pkgs.)	34
Green Ceylon, No. 1 (50 ½-lb. pkgs.)	35
Green Ceylon, No. 2 (25 1-lb. pkgs.)	28

TOBACCO.	
THE EMPIRE TOBACCO CO., LIMITED.	
Smoking—Empire, 3's, 5s and 10s.	0 39
Royal Oak, 2 x 3, 5's, 10's	0 52
Something Good, 7's	0 48
Cheering—Bobs, 5s and 10s.	0 36
Currency, 13½ oz. bars, spaced 9s.	0 39
Currency, 6s and 10s.	0 33
Old Fox, narrow 10s.	0 39
Snowshoe, 1-lb. bars, spaced 6s.	0 43
Pay Roll, 6's	0 44

VINEGARS.	
E. D. MARCEAU, Montreal.	
Old Crow	Per gal 0 20
Condor	" 0 25
MICHEL LEFEBVRE.	
Bull Dog, quadruple strength, regi. tid	0 55
Lion "L" brand, registered.	0 38
Imperial, triple strength, registered	0 33
Cote D'Or, extra super, registered	0 30
" household vinegar, registered	0 28
Crystal Pickling, extra	0 28
" " ordinary	0 23
White Wine, XXX	0 25
" " XX	0 20
" " X	0 17
" " XX	0 12
" " X	0 17
Pure English Malt triple strength	0 45
" " double strength	0 35
" " single strength	0 25
Distilled white malt vinegar	0 50

WOODENWARE	
UNITED FACTORIES, LIMITED.	
Washboards, Leader Glo's	1 40
" " Improved Globe	1 50
" " Standard Globe	1 70
" " Solid Back Globe	1 80
" " Jubilee (perforated)	1 80
" " Crown	1 20</

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No. 9

EVERY store-keeper who wants a brightly lighted store should use this lamp—it is the only one giving 200 candle power.

IT makes its own gas automatically and is cheaper to run than a center-draft oil lamp.

THERE is no smoke or smell, of any kind, from it.

HUNDREDS of them are in use and every one is giving satisfaction.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.



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WRITE FOR OUR CATALOG AND DISCOUNTS.

Bigger Profits

—ON—

“EMPIRE” SODA

BEST FOR BAKING.

Instead of giving you useless premiums we have decided to make a change in “Empire” Soda prices that will mean bigger profits for you. Here are the new prices :

Case 120 1/2-lb. pkts. (60-lb.) per case, \$2.70

Case 96 10-oz. pkts. (60-lb.) per case, 2.80

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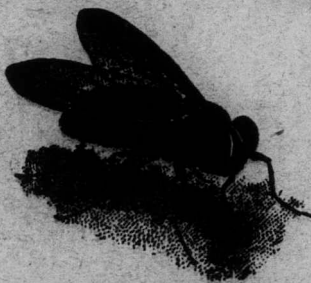
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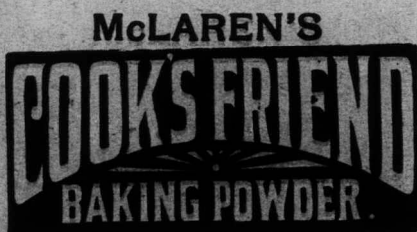
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