

# THE CANADIAN GROCER

VOL. VIII

TORONTO, NOVEMBER 16, 1894.

No. 46

Manufacturers by Special Warrant  
To Her Majesty THE QUEEN



## COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

**ONLY GOLD MEDAL PARIS 1878**

**TWO GOLD MEDALS**  
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

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Only Medal Dublin 1865    Grand Gold Medal Moscow 1872 & 8




**IF YOU WISH TO INCREASE YOUR TRADE  
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SELL**

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## ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE  
OF THEIR QUALITY AND GREAT VARIETY**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

**READING AND LONDON, ENGLAND**

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LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

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PRIZE MEDALS IN COMPETITION WITH THE WORLD.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERRY STOKING TOBACCO.

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THE CANADIAN GROCER

# SOMERVILLE'S MEXICAN FRUIT

"Regular Line,"  
"Pepsin" and  
"Cough."



WE ALL USE IT.

DO YOU KEEP THEM IN STOCK?

THE PRINCE OF CHEWING GUMS.

C. R. Somerville - London, Ont.

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**THEY STAND AT THE HEAD**

No Verdigris in these goods  
They are made in Silver Lined Pans

And are

**FOR SALE BY LEADING  
HOUSES EVERYWHERE.**



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**Verdin Cooke's Table and Dairy Salt**

"I find this Salt to be remarkably free from foreign substances,  
there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
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For Sale by

Ed. Adams & Co., London, Ont.  
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W. F. BEST, Analytical Chemist,  
Dominion Analyst.

**Fry's**

≡ 80 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

**ARTHUR P. TIPPET & Co.**

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TORONTO, ONT.

ST. JOHN, N.B.



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Is a quick seller.  
Carries a good profit.  
Is never sold by pedlars.

Our plan of advertising is unique. It is a winner of trade for any store. All live dealers handle it. Are you among the back number who do not? If so, come forward. Order a case of each, first mail.

T. B. ESCOTT & CO., Sole Agents, London, Ont.

## OUR Fresh Herrings

KIPPERED HERRINGS.  
HERRINGS IN TOMATO SAUCE, Etc.

Are put up from the finest selected Fish, and can be relied upon any time and anywhere.

ASK YOUR WHOLESALER FOR THEM.

**A. & M. SMITH**

Fish Curers.

Leith, Scotland.



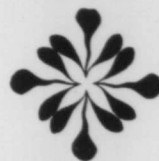
**The Quality** of our goods never changes. Our name on a can of Condensed Milk or Evaporated Cream is a guarantee of absolute purity. Although there has recently been a change in the firm, the high excellence which its goods have acquired will be retained.

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Canadian Condensed  
Milk Factory.

AYLMER, ONT.

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**ROSE & LAFLAMME**

AGENTS

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## WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



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The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
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- Herrings a-la-Sardine
- Preserved Bloaters,
- Salt Herrings in Kegs, etc.

"CROWN" BRAND. All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

**WALTER R. WONHAM & SONS,**

Sole Agents for Canada, MONTREAL.

**Marshall & Co.,**

Spring Garden Works, ABERDEEN, SCOTLAND.

## A POPULAR BRAND

At a popular price. That's what our **Beaver Chocolate** is. Put up in pound packages to retail at 30 cents. A perfect Chocolate for eating, drinking or baking purposes.

For Bakers' use "Premium Chocolate" is highly recommended.

**Todhunter, Mitchell & Co.,**  
TORONTO.

**BATTY & CO.,** LONDON, ENGLAND

Batty's  
Nabob  
Pickles

Crown  
Pickles



Batty's  
Nabob  
Sauce  
Batty's  
Worcester  
Sauce

For sale by Leading Wholesale Grocers.

**WRIGHT & COPP,** Dominion Agents Toronto

## DOMINION PAPER BOX COMPANY

Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

**Mansell, Hunt, Catty & Co.**

LONDON, ENGLAND.

Limited

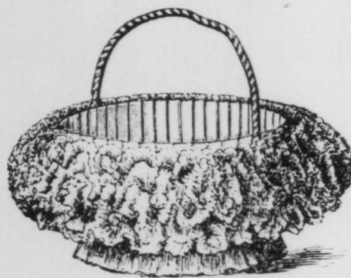
We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from \$1.10 to \$3.00 per doz.

**THE PIE AND CAKE COLLARS** as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.

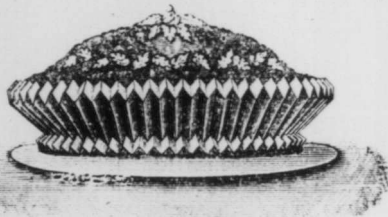
Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons:

- 1st. Because it is much cheaper than a hand-made box.
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WRITE FOR SAMPLES AND PRICES.



Ice Case



The Collar Expanded



The Collar when Closed

**Dominion Paper Box Company** 36-38 Adelaide Street West, Toronto

**BLUE  
CROSS**



IN LEAD PACKETS

**CEYLON  
TEA**

The Best Value  
The Best Advertised  
And therefore  
The Best Selling  
**PACKET TEA**

RETAILING AT

No. 1 Congou - - 40 cts. per lb.  
" 2 Souchong - 50 " "  
" 3 Pekoe Souchong 60 " "

In ¼, ½ and 1 lb. Lead Packets.

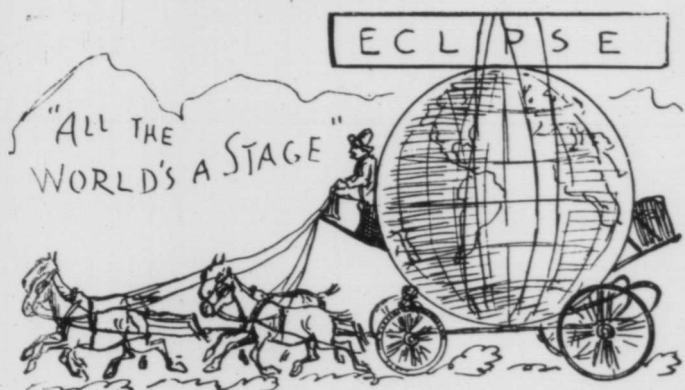
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MONTREAL HAMILTON, ONT. KINGSTON, ONT.  
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**"ALL THE  
WORLD'S A  
STAGE"**

And all the men and women mere players if Eclipse Soap is used.

**ECLIPSE SOAP**

In 3 lb. bars

Pays the grocer a fair profit and invariably  
pleases the customer.

It Reduces Labor  
Saves Money and  
Promotes Good Temper

**JOHN TAYLOR & CO.**

MANUFACTURERS . . . . .

TORONTO, ONT.

IF YOU TRY

Our  
Standard

**Teas**

You will find them Rich, Full flavored  
and Invigorating.

IF YOU SELL

Our  
Standard

**Teas**

You win many new customers.

# REAP THE BENEFIT

Of years of careful study as to the requirements of Canadian Tea  
Drinkers, and buy the **Family Favorites** and **Trade Winners**;

THE 400 SELECT CONGOU  
DALU KOLA CONGOU  
IMPERIAL CONGOU  
RUSSIAN CONGOU

In Metal-Lined Cases.

**W. H. Gillard & Co.,** Wholesalers Only . . . **Hamilton, Ont.**

JOHN MOUAT, Northwest Representative, WINNIPEG.

**XMAS**

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**OUR TRAVELERS**

**NOW OUT**

LOADED UP WITH  
XMAS CANDIES

SEE THEM. WRITE US.

**XMAS**

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**WM. PATERSON & SON**

BRANTFORD

**XMAS**

**XMAS**

**XMAS**



This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

# THE CANADIAN GROCER

Vol. VIII. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 16, 1894

(\$2.00 per Year) No. 46

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President.

HUGH C. McLEAN,  
Sec.-Treas.

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TRADE JOURNAL PUBLISHERS.

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## STOP AND THINK.

**T**HIS, an age when the business world wants men of action as well as men of thought. But there is just a danger of the latter being sacrificed to the interests of the former.

In fact it is no exaggeration to say that men do not think enough.

This is a busy world. Most business men who are accounted live are on the rush continually. Steam is always up. They have no time to clean up and lubricate the machinery of their systems. Full speed they must keep up least a competitor gains an advantage or secures a customer that they claim by a sort of divine right to be theirs.

Push, perseverance and action are all right. But a business man needs more than these qualifications in order to win success.

He must be a tactician, a schemer, an inventor. These things a man cannot be if he does not stop to think. To think is not to dream.

The most successful merchants are those who originate new ideas to catch trade, or those who possess the faculty of being able to appropriate the ideas of others. But all this comes of thinking.

A man without brains is an imbecile ; and the man who attempts to run his business upon action purely may not be an idiot him-

self, but one thing is certain, his business will lack brains. And where this essential is wanting it does not require a prophet to tell what the end will be.

Every man, be he merchant, clerk or anything else, should take time to think. Think how to buy, think how to sell, and think how the stock may be best arranged and the window dressed.

As far as possible, it is best to have a regular time for thinking just as one does for eating and sleeping. What that time shall be each is best able to decide for himself. During the early hours of the morning or the quiet of the evening are probably the best times for setting one's thoughts loose to hunt for ideas and hints. Reading, and particularly reading a good trade paper, will assist in the premises.

If you have not tried the experiment venture on it for a month say, and watch the fruits that will develop.

## REMOVE THE STUMBLINGBLOCKS.

**C**ANADA desires to trade with Australia and Australia desires to trade with Canada. And there is reason for this mutual desire : Both countries are the offshoots of the one parent stem, and each has articles to sell that the other can buy, while distance between the two countries has become of little moment on account of the swift steamers that now ply between each.

Canada and Australia have been transacting some business with each other ; and since the establishment of the direct line of steamships they have been buying and selling more than they did before.

But there is one great obstacle in the way of the full development of trade relations between these two parts of the British Empire. That obstacle is the tariff wall which Canada and most of the Australian Colonies have encircled themselves with.

The freer trade is, the better will it develop, and THE GROCER fears that as long as the tariff walls exist in their present shape, spent in vain will be the greater part of the efforts

that are being made to stimulate intercolonial trade between Canada and Australia.

The cost of freight and insurance is heavy enough tax upon a trade of this character without excessive customs duties to increase its burdensomeness.

In the movement for the extension of trade between this country and the Australian colonies, Canada has been the prime mover. Hers is the lion's share which has contributed to subsidize the steamship line that now regularly plies between Victoria, B.C., and Sydney, N.S.W., and she sent her Minister of Trade and Commerce to the antipodes to make speeches and tell our brothers and sisters there how anxious we were to trade with them. All this was right, and did Canada a good deal of good, even if it did nothing but advertise her ; but these things all cost money. And now, aside altogether from the proposed Pacific cable and the subsidy to a fast Atlantic line, both of which have more or less connection with the scheme to develop Canada-Australia trade, the Government of the Dominion has appointed J. S. Larke, commissioner to Australia.

Mr. Larke's fitness for the position none but his bitterest political enemies will probably impugn. It does, however, seem to us that the first duty of the Government is not to go to the expense of setting up a species of court in Australia, but to busy itself about getting the tariff into such shape, whether by reciprocal arrangement or otherwise, as will allow those Australian goods we desire to come in without being unnecessarily handicapped. That is the wise way for it to begin, for it is beginning at the foundation.

If, from some defect, a piece of machinery is not running smoothly, the engineer does not spend time and money in applying lubricants. He gets right at the cause of the friction and removes it. So, if trade between Canada and Australia is to develop as it should, the respective governments must see to it that, as far as possible, those things are removed that are preventing the machinery from running as smoothly as it should. Then will be time enough to appoint commissioners.

### EVAPORATED APPLES.

**U**NSATISFACTORY indeed has been the market so far this season for evaporated apples.

As is usual, the good prices obtaining last season led a good many factories to expect that they would get the same or better figures in this year of grace.

The fall of such a hope must have been patent to every one who was at all cognizant of the condition of the apple crop of this continent. If every factoryman did not know that the crop was heavy it was his own fault. He should have known; it was his business to have known.

But whether the evaporaters were in touch with the market or not, they have so far all season been playing a losing game.

With not a few of them the idea at the opening of the season was 11c. per pound, but since then they have gradually come down in these views, yet they appear to be still following at a distance.

To their sorrow, some factories have lately been compelled to take 6½c. where a few weeks before they might have had 8c.

It is all very well to hold an article for a price if a careful reading of the signs of the times encourages it, but how anyone could have been led to hold evaporated apples this season in the face of the obvious outlook is past man's understanding. The fact of the matter is some of the factories were either blind or could not read the auguries.

The prospects for an improvement on the present low prices are not by any means light. The local demand is said to be pretty well satisfied, while relief can hardly be expected from the export trade owing to the low prices quoted and taken by the factories in the United States.

It pays in the long run to take good prices when they are going; and many of the evaporated apple men no doubt realize this at the moment.

But gone as the market has against the evaporated apple factories, the responsibility for all the losses sustained by them does not lie with the market. Some of the fruit that has been offered on the Toronto market this season has been admirable. And what has been Toronto's experience has probably been the experience of other trade centres. For this the responsibility must lie with the factories themselves.

Never before does THE GROCER remember seeing so much bad stock on the market as there has been this season.

Case after case opened up has been found to be improperly cored, some being scarcely

cored at all, while others were made from worm-eaten fruit, and presented anything but an inviting appearance. But by far the greater cause of inferior quality is improper curing, which in turn induces fermentation.

So large has been the quantity of poor fruit on the market this season that although more apples than ever before were evaporated, the quantity of really first-class stock is short rather than otherwise. In fact, one exporter told THE GROCER that he scarcely knew where to get a sufficient quantity of first-class fruit to fill an order that had just then been placed with him.

The season of 1894 has imported lessons that a good many of the manufacturers of evaporated apples will do well to "read, mark and inwardly digest" between this and the next evaporating season.

### THE DUTY ON FIGS.

**I**MPORTERS of figs, dates, etc., at Montreal have petitioned the Board of Trade regarding the interpretation of the tariff on these fruits by the Customs Department.

The Montreal men, it appears, and very likely others in the trade in Canada, are in the habit of purchasing large quantities of both figs and dates held in bond in England and importing them to Canada.

The Customs Department takes the ground that the 25 per cent ad valorem, which is the duty imposed on the fruit, should be reckoned on the market value at the point of shipment.

They figure, therefore, that the market value of such goods brought from England should be their cost plus the 7s. per cwt. duty imposed by the English Government.

The fruit importers hold that this interpretation is a rank injustice to them, as the goods are bought in bond, and the English duty has nothing whatever to do with such purchases.

The matter has been referred by the Board of Trade to the Montreal Wholesale Grocers' Association, and that body will, no doubt, take action immediately to have the matter brought to the attention of the authorities at Ottawa.

Speaking on the subject to a leading Customs official in Montreal, THE GROCER was informed that it had always been the policy of the Government to induce the importation of all goods as direct as possible from point of production or growth. No doubt this policy was the cause of the interpretation put upon the fig and date tariff by the department, though he did not state so authoritatively. The advantages

of direct importations were admitted by many people, but whether they were practical in the case of the fruits under discussion he was not prepared to say. If they were not—and the trade made the fact clear to the department at Ottawa—he did not doubt that their requests would receive a favorable answer.

In the meantime, several fruit importing firms in Montreal have paid the duty under protest.

### CARE OF TEA IN TRANSIT.

Montreal tea importers and sales agents have had occasion to complain quite frequently of the manner in which tea that comes from Tacoma via the Northern Pacific and Grand Trunk is delivered.

It has been the custom for the railways to cooper up the packages, but in many instances this was not done on goods received over the route in question.

The other day representatives of the tea trade in Montreal were asked to wait on the agent of the G.T.R. in that place, Geo. Burton, and talk over the matter, as the company has refused to cooper or fix up cases of tea damaged in transit in the future.

The tea men, of course, refuse to accept this new rule, holding that the freight receipts call for shipments in good condition.

Two hours' conference that was held did not result in any definite understanding, but the railway people have promised to give the matter further consideration before enforcing the new rule.

### SEND FOR FRESH LABELS.

Where goods are not disposed of quickly in stores, where they lie on the shelves for some time, some of the packages are almost sure to become more or less discolored. Even in the best city stores, where the stock is turned over frequently, they have trouble of this kind occasionally. Faded, soiled or fly-marked cans or packages are usually hard to sell. A dealer does not like to send them out, and a nice customer objects to take them, though the contents may be as clean and pure as possible. Often they are sold to a poorer customer at less than cost.

This need not be. At very little cost they can be made fresh. One of THE GROCER'S subscribers has adopted a plan which should at once be followed by all the trade. Whenever a label becomes soiled from one cause or other the firm sends to the manufacturer for a fresh one. When it arrives, the old label is washed off and the new one put on, or sometimes it is pasted on over the old one. Manufacturers are always ready to send labels for this purpose. It is as much, if not more, to their advantage that their packages should always be as clean and attractive as possible.

## LEADING RETAILERS.

## HUGH WALKER, OF GUELPH.

AN inspiration to any young man should be an acquaintanceship with the life and experience of Hugh Walker, of Hugh Walker & Son, Guelph. "I don't care, a man cannot, in this day and generation, be strictly honest and succeed," is in effect what one occasionally hears drop from the lips of some one who is discussing business morality. The life of the subject of this sketch is an emphatic denial of this contention. Hugh Walker has been honest—in fact it has been one of the planks in his business platform—and he has succeeded.

Hugh Walker was born and cradled in that land of strong men with strong characters—bonnie Scotland. And the land in which young men embracing mercantile callings—grocery particularly—are trained up in the way in which they should go.

Mr. Walker's connection with the grocery business dates from away back in 1850, when, as a stripling of about 14 years of age, he was apprenticed to a grocer in the city of Aberdeen, Scotland. After serving five years he came to Canada. That was in 1855, and his first engagement was with Adam L. Argo, of Fergus, as clerk, with whom he served one year. Then he moved to Guelph, where he became a clerk in the store of George Warren; and so faithfully wrought young Walker, that at the end of one year Mr. Warren gave him an interest in a branch store, the business being carried on under the style of Wilkinson, Walker & Co. Not bad for a young man only two years in the country.

The partnership was continued for four years, when Mr. Walker retired and started the business that is to-day known over a wide expanse of the country by the style of Hugh Walker & Son. Mr. Walker had not much capital at that time; about \$150 was all he possessed. That is, rather, all he possessed in coin of the realm. But he had another kind of capital, without which abundance of gold is of little use. He had pluck, push and perseverance. Added to this was punctuality, honesty of purpose, and a general appreciation of what were the essential factors to success in business. To be brief, Mr. Walker believes that in order to make it a success, a man must know his

business; must be honest, attentive, civil and obliging; must avoid extravagance; must keep first-class goods and sell at reasonable prices; must give little if any credit; and must use printers ink liberally.

The firm assumed its present style of Hugh Walker & Son in 1882, when Mr. Walker took his son George into partnership. The firm carries groceries, foreign and domestic fruits, oysters, finnan haddies, etc., and the business is composed of wholesale and retail branches. The wholesale fruit department is under the supervision of George Walker, and has become one of the firm's most im-

portant; that she brought out have not been at a lower level than those by the first steamer. In fact, operators in Valencia raisins at Montreal have made money so far this fall, and would no doubt have done better had not the depression above referred to ruled in New York.

With regard to the future the prospects seem to be fairly encouraging on the whole, the only depressing factor being the rather large receipts of cheap trashy fruit at Montreal recently, which is only fit for distilling purposes. No doubt cautious buyers will have nothing to do with it, but the fact of it being on the market will naturally exert an influence.

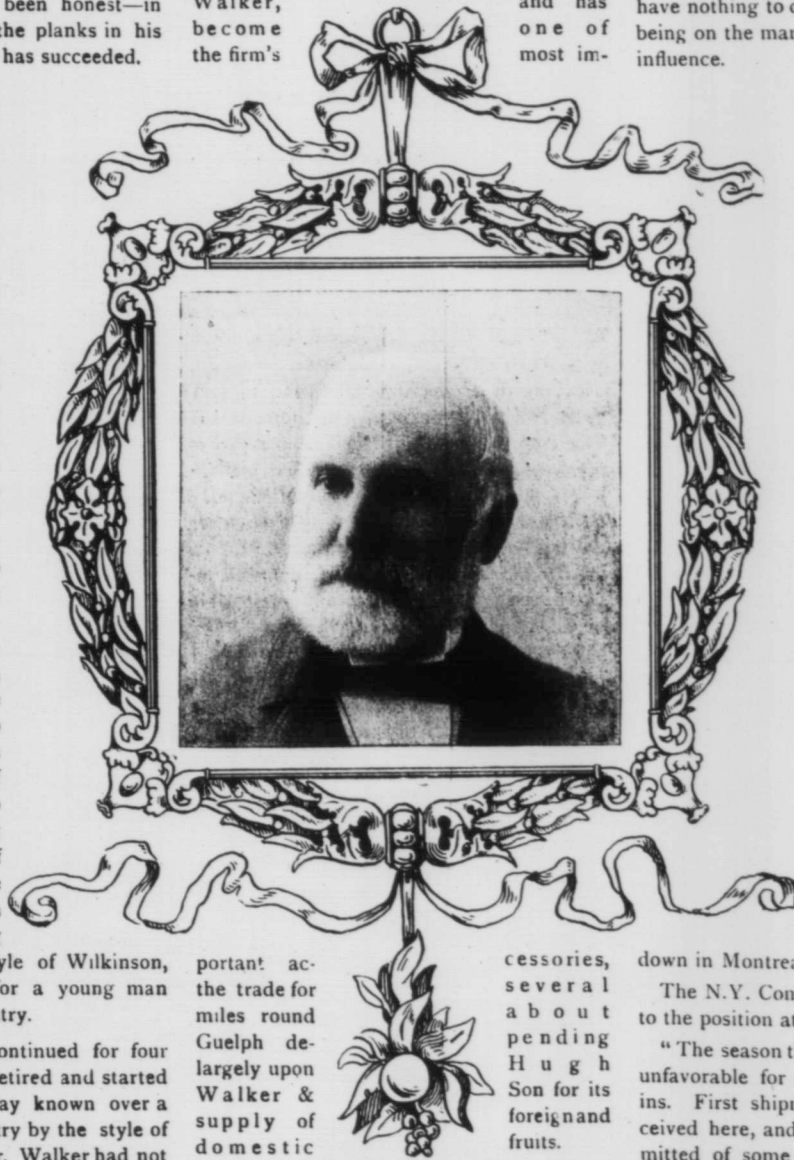
Statistically the position in Canada is strong. Our annual consumption is estimated to be 300,000 packages, and the two direct steamers have brought only 90,000 packages, which are very small cargoes as compared with other years, and it is estimated that from other sources the supplies will average 60,000 boxes, making 150,000, or a shortage of 150,000 packages as compared with the annual consumption.

It is understood also that this may be even greater, as quite a large quantity of the fruit via the direct steamers to Montreal was sold to buyers in the Western States, though what the extent of these purchases are is not accurately known.

All in all, the position conduces to firmness, aside from these offers of inferior stock, and it looks as though good merchantable fruit was good property at what it has recently cost laid down in Montreal.

The N.Y. Commercial Bulletin, referring to the position at that centre, says:

"The season thus far has certainly proved unfavorable for importers of Valencia raisins. First shipments of the crop were received here, and prices obtained that permitted of some little profit margin, but of late the market has shown a decidedly easy tendency, and values now current are down to and in instances below the original import cost of the goods. If a halt could be made at this point and the remaining stocks placed at no greater depreciation, importers, we are certain, would consider they had good cause for congratulation, but in addition to spot supplies there is a quantity in transit which has a disturbing influence upon the minds of owners and stimulates thought as



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the trade for  
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Hugh  
Son for its  
foreign and  
fruits.

## POSITION OF RAISINS.

The importers of Valencia raisins in New York, according to the Commercial Bulletin, an extract from which is given below, have not had a profitable season on their importations. This depression in New York has, of course, had a certain influence on the Canadian market, but now the second direct steamer has arrived at Montreal, and the transactions in the goods

to how the goods are to be marketed without escaping serious loss. The indications for the fruit at the opening of the season were regarded as quite favorable; at the same time importers believing, as with the majority of business men, that speculation would not be fashionable this year, proposed to adopt a cautious policy. Acting upon this belief orders were sent abroad with considerable reserve, the trade upon this side of the water stating that if Denia packers were anxious for business they could consign the fruit, as they as importers did not propose to furnish letters of credit and assume all the responsibility of finding a profitable market. As a result of this policy the importations to date have been less than 50 per cent of corresponding period last year, or, to be exact in the matter, 128,547 boxes this year, against 262,694 boxes same time 1893. There is now in transit to this port 248,000 boxes, though it is said a considerable portion consists of consigned goods, sent forward by Denia packers in the hope that the same will be needed and that some profit can be extracted from the sale. One serious obstacle to the sale of the fruit this season is the quality, rain during the curing period having damaged a large portion and created a doubt in the minds of buyers as to the condition of the entire crop. Some of the fruit landed has proved exceedingly poor in quality, and the trade are impressed with the belief that in the goods to arrive will also be found an abundance of inferior stock, hence there is a general reluctance shown to entertain offerings of the goods in transit. Cables from Denia recently have indicated a downward tendency to that market, with sterling prices quoted the equivalent of 4½c. for layer stock. Though this value is far below anything previously received this season, buyers hesitate to venture upon contracts lest the goods show upon arrival damage, a condition that would make the sale exceedingly difficult in this market. The cheapness and exceptionally fine quality of California has also been an obstacle against which importers have been obliged to contend. The fruit from the Pacific Coast is abundant this year, and being offered at prices considerably below the imported, has been taken liberally by all markets. California growers have facilities for reaching the consumers of all sections not possessed by importers, and being fully awake to the importance of controlling the trade, they are promptly in the field and are prepared to open negotiations with the dealers in all cities and towns for the delivery of the fruit at their very doors, and upon terms fully as favorable as those named to the largest buyers. By following this line of action the small dealers are forced to co-operate in pushing the domestic product, and by the time Valencias are presented for their consideration they have already provided for their wants, and are unwilling to take on additional stock. It appears now only a question of a short time when the Spanish fruit will be compelled to give way entirely to the home growth. The once popular and favorite Malaga has been forced to step down and out, and its example will probably be followed by Valencia in the course of the next few years. California is abundantly able to produce all the stock necessary for the requirements of this country, and could also furnish a quantity to foreign markets. Prejudice, however, has thus far stood in the way of successful competition with the Spanish in England, but the time will come when the barrier will be razed and the merits of the California product fully and freely acknowledged."

## GROCERY ASSOCIATIONS.

### THE TORONTO ASSOCIATION.

**M**ONDAY night last was the occasion of the nomination of officers of the Toronto Retail Grocers' Association. There was a good attendance, and President R. A. Donald was in the chair.

The officers were nominated for the ensuing term:

President—F. S. Roberts and R. A. Donald.

Vice-president—H. W. McCulloch, A. Sinclair, A. White, P. Mulqueen, Frank Johnson, J. Butcher, W. J. Sykes, J. S. Bond.

Secretary—Robert Mills, R. A. Donald.

Treasurer—D. W. Clark, M. McMillan, J. G. Gibson.

Executive Committee—Messrs. W. Eddy, A. Sinclair, W. Thompson, J. Butcher, J. J. Settle, A. White, W. Sykes, J. S. Bond, A. G. Booth, P. Mulqueen, R. Donald, A. R. Williamson, J. A. McDonald.

After the nominations had been declared closed President Donald requested that he be allowed to decline nomination for a second term. "It is impossible," he said, "for me to accept the office for another year. Not that I cannot give the time, or that I have no desire to work in the interests of the Association, but I consider that the different officers should not occupy their positions for more than one year. But of course this does not apply to the secretaries, Messrs. Corrie and Mills. We could not well replace them. It is, I maintain, impossible for an Association to do itself justice if the same set of officers shall rule all the time. I believe in new blood. For this reason, if I had no other, I cannot allow my name to go before the Association for re-election. It was a surprise to me last year when I was elected. During the year I have done my level best in the interests of the Association. I have tried to give you some of my ideas as to business, and I have gathered useful hints from you. The meetings have been helpful to me; I hope they have been helpful to you. I thank you for nominating me, but I ask you to allow me to withdraw."

D. W. Clark: I think, Mr. President, that if you refuse to allow your name to stand in nomination it will set the ball rolling, and others will follow your example. Anyhow, it is a rule of this association that any member nominated for an office must notify the secretary in writing of his intention to decline the same.

To make doubly sure, however, it was decreed, on motion of Vice-President Roberts, that those declining nominations must notify the secretary in writing before the next meeting.

John W. Meyer, agent of the Mutual Horse Insurance Association in connection with the United Retail Grocers' Association of Brooklyn, N.Y., wrote re horse insurance. "Our fund," the writer stated, "started with-

out a dollar, and at our next annual meeting in December I am in hopes of showing a profit on this year's business of \$1,000. This, added to our resources of last year, will then give a balance of \$3,000."

The communication was referred to a special committee composed of Messrs. Sykes, Marmion and Mills.

"What do you propose doing regarding our annual At Home," interposed the president. And long and animated was the debate that ensued.

D. W. Clark disapproved of an At Home, and wanted a committee appointed to arrange for a 25c. concert in Massey Hall. He moved, seconded by F. S. Roberts, to that effect.

J. G. Gibson then moved in amendment that an At Home be held. As far as he was concerned, he did not care what the character of the entertainment was, and he merely moved the amendment to find out why Mr. Clark disapproved of the old-time At Home.

D. W. Clark: "I don't care two straws either, but I have noticed that a good many grocers do not attend our At Homes, and I thought that perhaps the price kept some away, and dancing others."

Mr. Mills remarked that he held views similar to those of Mr. Clarke.

P. Mulqueen vigorously contended for an At Home. He claimed that it would be unfortunate if the association departed from its old-time custom. "Why, do you know," he added, amid much laughter, "that the grocers' At Home is looked forward to as one of the social events of the season, and I already know of a number of ladies who are thinking about what they shall wear at our next."

A. G. Booth could not see for the life of him what good the At Homes had ever done the association, "but if we are to continue them I don't think the old heads should continue to run them" (Laughter.)

J. S. Bond favored an At Home, but thought it would be unfortunate if the "old heads" had not a share in the management of it.

J. G. Gibson: The "old heads" enjoy themselves as well as the "young heads."

Established 1850.

Just exactly what you want for the

**CHRISTMAS TRADE**

A package of our

Assortment of

**FANCY CHINA**

275 Pieces for \$50.00.

The very latest Designs and Decoration.

Chocolate Set, 5 O'clock Tea Set, Bery Set, Porridge Sets, Plate Sets, Salads, Cabarets, Fruit Dishes, Cake Tray, Cheese Dishes, Butter Dishes, Biscuit Boxes, Sugars and Creams, Butters, Dessert Plates, Cups and Saucers, Mugs, etc., etc.

You may depend on getting the newest goods at lower prices than from open stock.

Order by Mail a Sample Package.

**JAMES A. SKINNER & CO.**  
Toronto, Ont. Vancouver, B.C.



## A Meritorious Article . . .

Aunt Betsey's Hygienic Pancakes. One dozen in a case. The most attractive package on the market. A quick seller. A money maker. Get a case with your next order.

LUCAS, STEELE & BRISTOL, - HAMILTON  
WHOLESALE GROCERS

No Stones, Stems or Dirt

3-Crown }  
5-Crown } **Cleaned Currants.** 100-pound DRUMS.  
7-Crown } A Handy Package.

EVERYBODY LIKES THEM.

BALFOUR & Co. HAMILTON.

# JAMES TURNER & CO.

HAMILTON, ONT.

**Sockeye Salmon**

Extra nice, half barrels.

**Gibbed Herrings**

Barrels

**Lake Superior Salmon Trout**

Half barrels.

**Skinned and Boned Codfish**

100 pound cases.

**Finest Labrador Herrings**

Barrels and half barrels

**Medium Scaled Herrings**

ALL OF ABOVE FIRST-CLASS GOODS AT ROCK BOTTOM PRICES.

and I have noticed that those who could not dance could flirt, much to their sorrow when their wives got them home at night. (Laughter.)

Frank Johnson wanted a banquet, and, seconded by W. Thompson, moved to that effect.

A. White and J. W. Sykes both recorded themselves against an At Home.

President Donald got out of the chair and spoke in favor of a banquet. "We could invite men prominent in trade to come and give us their opinions regarding matters commercial." He was positive such an affair could be got up at \$1 per head provided the association would contribute about \$35 for incidental expenses.

Then began the voting, and each motion was in turn bowled over.

An amusing incident occurred when the president was putting Mr. Johnson's amendment: "All in favor of a bald banquet will signify in the usual manner."

"Mr. President," interposed J. J. Settell, seriously, "before you put that resolution will you tell me what you mean by a bald banquet?"

The President: "One without any hair on it."

After the roars of laughter which followed had subsided, the meeting went on to business, which was still the unsolved entertainment problem.

Eventually, after three more resolutions

had been introduced, that moved by Mr. Mills carried. It was to the effect that after the installation of officers at the January meeting, an entertainment with refreshments should be given in St. George's Hall, the price of tickets not to exceed 50 or 60c.

To the Executive Committee was delegated the duty of making arrangements for the entertainment.

The meeting adjourned at 10.45 p.m. The next meeting will be held December 10th, when the election of officers will take place.

#### THE MONTREAL ASSOCIATION.

At an adjourned meeting, held on Wednesday last, of the Montreal Retail Grocers' Association, several important subjects were considered in addition to the annual election of officers. President Johnson opened the meeting by stating that no reply had been received from the Market Commissioners as to when it would be convenient for them to receive a deputation of the association and street pedlars. After some discussion, in which the commissioners were criticized, the matter was postponed, pending a reply from that body.

The election of officers was proceeded with, and resulted as under: President, Jno. Johnson, re-elected; first vice-president, S. D. Vallieres; second vice-president, John Scanlan; hon. secretary, S. Demers; treasurer, J. O. Levesque, re-elected; directors, T. Gauthier, A. D. Fraser, J. E. Manning, V. Raby, Jas. O'Shaughnessy and W. Willison; secretary, P. Gannon. The scrutineers were John Scanlan and N. Lapointe.

A vote of thanks was accorded the retiring officers, after which, on the motion of A. D. Fraser, it was decided to donate \$25

to the General Hospital and a like amount to the Notre Dame Hospital.

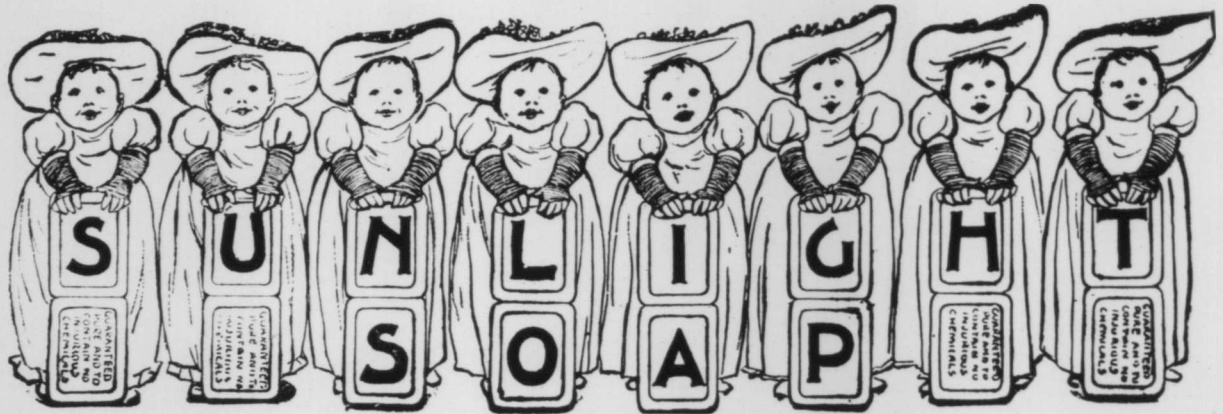
James O'Shaughnessy called attention to what he considered a growing abuse in the city—viz., a certain packing house competing with retail grocers. No grocer, he said, should handle their goods, and he thought it would be well if a deputation were appointed to wait on the wholesale houses in reference to the matter. The packing house referred to was "cutting" in the very goods from which grocers made their living.

John Scanlan quoted the prices of several articles sold by the Packing Company, and said he believed that they contemplated handling canned goods, which were practically the whole grocery store. Grocers had it in their power to deal with the matter; they could simply boycott the firm. Particularly was this the case with the French grocers, who were in a majority, and were therefore, probably, those who sold the greatest portion of the firm's goods. The English houses had pretty unanimously concluded not to handle the firm's goods.

The president thought that some action should be taken in the matter. There was not a grocer in the city who should not refuse to handle the goods, and the wholesale houses that handled them ought to be interviewed.

S. D. Villieres considered that the best way to succeed would be through the wholesale houses.

On the motion of John Scanlan, seconded by J. O. Levesque, it was decided that S. D. Vallieres, N. Pointe, T. Gauthier, J. O. Levesque, James O'Shaughnessy, the president and the mover and seconder, be appointed to wait upon the wholesale houses in the matter.



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CAME TO

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BECAUSE IT IS PURE AND SURE

And because it brings Less Labor and Greater Comfort to those who use it.

It pays Grocers to sell it.

It pays Customers to buy it.


# MALAGA FRUIT

Boxes Imperial London Layers.  
Boxes Imperial Cabinets.  
Quarter Boxes Imperial Cabinets.  
Boxes Crescent Loose Muscatels.  
Boxes Connoisseur Clusters.

Quarter Boxes Connoisseur Clusters.  
Boxes Extra Dessert Clusters.  
Quarter Boxes Extra Dessert Clusters.  
Boxes Royal Buckingham Clusters.  
Quarter Boxes Royal Buckingham Clusters.

## H. P. ECKARDT & CO.

Wholesale Grocers . . . . . TORONTO.

The IRELAND Company's 

# Delicious Breakfast Foods

AT PRICES NOW WITHIN REACH OF ALL, will do good to

**EVERY ENTERPRISING GROCER.**

One of our merchant friends in a manufacturing town writes us :

" You will be surprised to know the class of people we are selling Ireland Company's Foods to. About all of them are factory hands." Well, the factory hand is as good as any other man in this blessed country if he behaves himself ; but why does the factory hand buy the Ireland Company's foods ?

Because he gets more than is worth having for his money. Don't it strike you that about every consumer will come to the store that offers him that kind of goods ? Lots of leading grocers say it pays them to crowd Ireland's Foods. We invite you to do the same.

Mail Orders receive prompt and careful attention.

**THE IRELAND NATIONAL FOOD CO., LTD.**

TORONTO, CANADA

MILLERS AND MANUFACTURERS OF

**CHOICE BREAKFAST CEREAL FOODS.**



**OPERATING** the largest and most complete Breakfast Cereal Food Mills in the Dominion.

Have you received our latest Price List ?

# Fine Chocolate Goods

Three Grades

**Supreme  
Extra Fine  
Elite**

**SUPREME** goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

**EXTRA FINE** Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

**ELITE** is our cheapest grade and is splendid value.

**G. J. Hamilton & Sons, - Pietou, N.S.**

Ask  
Our  
Travelers  
For  
It

In 20-lb. Cads

In Packages 1 and ½-lb.

## Eagle Brand Ceylon Tea

In 50-lb. Boxes

In 6-lb. Fancy Tins

**M. MASURET & CO.**

LONDON, - - - - - ONTARIO

Write  
To  
Us  
For  
Samples

### DRY GOODS.

TORONTO MARKET.

**T**HIS week has witnessed a slight increase in the volume of sorting orders over last week. This was induced by the colder weather which has been general throughout the Dominion, and which had a clearing effect in retail stocks. Bright cold weather will revive trade slightly, but wholesalers are convinced that the sorting trade will not be any better than last year, and last year's was nothing to get excited over.

Spring orders are coming in very well, and these keep hope alive and keep dealers expecting better things soon. The volume of orders received from travelers who are out with spring samples is fully equal to that of orders placed to this date last year. The mistaken impression that prints had fallen in price, along with other colored cottons, seems to have retarded the sale of these goods, but only to a slight extent. Men who are authority on the subject declare that the print market is very steady and prices are exceedingly strong.

Payments are only average in Ontario. They are better from the other provinces.

Stock-taking is the order of the day with most of the wholesale houses.

MONTREAL MARKET.

The past week has witnessed some improvement in the wholesale dry goods trade in Montreal consequent upon the colder weather and sorting orders have shown up better while mail orders direct from customers have been largely increased in volume.

In addition to this, spring orders for many staple lines have been a feature of the week.

For seasonable goods the lines exhibiting the greatest activity have been heavy woollens,

winter underwear, hosiery and cloakings, which is taken to indicate that stocks in country dealers hands are being broken into.

Payments remain much as they were, but in this respect the dry goods trade, according to all accounts, are quite as well off as other branches of trade. In fact, were it not for the failures that have occurred the position would be a satisfactory one, for returns from solvent customers have been better in most instances than last fall.

The city retail trade here has shown more life, and it is quite time that it should for the backwardness of the department has been one of the great drawbacks this fall.

### ENCOURAGE CANADIAN SEAPORTS

**T**HE Montreal Board of Trade at a meeting held last week discussed among other matters a copy of a resolution passed at a conference of the boards of trade of New Brunswick, at which representatives from Halifax and Amherst were also present, and asked the co-operation of the Montreal Board of Trade in bringing the matter it referred to before the Dominion Government. The resolution was to the effect that the managers of the Grand Trunk, the Intercolonial and the C.P.R., as well as the various boards of trade throughout the Dominion, be requested to promote the idea of conducting Canadian imports and exports over Canadian railways and from Canadian seaports, as far as practicable, especially by utilizing the Maritime Provinces' seaports during the winter season, when the St. Lawrence is closed to navigation. It was also resolved that the Dominion Government be requested to co-operate in every possible way, more particularly when arranging future

steamship subsidy contracts, which should always stipulate for the use of Canadian ports only, and thus carry out the policy of "Canada for the Canadians."

The Montreal Council expressed its approval of the resolution, in so far as it favored the conducting of the import and export trade over Canadian railways and through Canadian seaports; but it was apprehensive that it would scarcely be practicable to stipulate in future steamship subsidy contracts that Canadian ports only should be used, as during the winter months it would be almost impossible to procure full cargoes thereat.

### AN HONORED GROCER RETIRING.

**T**HE GROCER regrets to learn that W. H. Ferguson, the well-known retail grocer of London, has found it necessary, owing to ill-health, to advertise his business for sale with a view to retiring. Mr. Ferguson has grown up with London; in fact he is a part of the city. His store is known by every farmer for miles around, and Mr. Ferguson knows every farmer within a radius of twenty-five miles of the Forest City. He is the father of the grocery trade in London and the West, and many will be the number who will regret the step that Mr. Ferguson, on the advice of his physician, finds necessary to take. It is gratifying, however, to note that his health will, in the opinion of the doctor, improve when, unfettered by the cares of business, he can get a change and plenty of fresh air. His store is one of the best stands in the city of London, abutting, as one of its fronts does, on the market square. **THE GROCER** hopes that Mr. Ferguson's mantle will fall upon whoever succeeds him.

Just received ex S.S. "Escalona" an important consignment of our

## Celebrated Brandies

"P. Richard," "Chs. Couturier," "F. Marion & Cie," "V.O.," "V.S.O.," "V.S.O.P."

In Hogsheads, Quarter Casks, Octaves, Half Octaves, Bottles, Half Bottles, Quarter Bottles, etc.

Also a considerable assortment of

## Tarragona Wines

Sicily Wines, Sherries, Clarets, Sauternes, etc.

Which we offer at exceptionally low prices for immediate delivery.

Samples and Price List sent on application.

**LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.**



Keep these in mind

# NEW ● Malaga Fruit

Imperial London Layers.  
Extra Dessert Clusters.  
Connoisseur Clusters, Boxes and  $\frac{1}{4}$  Flats.  
Royal Buckingham Clusters.  
Valencia Shelled Almonds.

Peels—  
Lemon  
Orange  
Citron

In **One Pound** Boxes.  
ASSORTED.  
Just the thing for family trade.  
Also in 7 lb. boxes, individual peels.

Currants—  
Fine Filiatra—low price.  
Fine Patras.  
Fancy Panareta—cases.  
Choicest Vostizza—cases.  
Very fine "Lepanto," "Morea" and "Vonitsa" brands.

Figs—  
14 oz., 10 lbs., 20 and 24 lbs. Fine fruit.  
Prices low :—(We allow tares on these goods)

Prunes—  
French (fine flavor).  
Bosnias.

Don't buy until you get our prices on above goods

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

**TORONTO - - ONTARIO**



**A** MOST necessary requisite in the keeping of a grocery is to have the standard, the best, and the most favorably known articles for sale. You don't then have to explain their merits to your customer. They probably know as much as you, about that same article.

On the other hand, a poor unknown article of questionable quality and unquestionable price is something you haven't the time to experiment with, nor the inclination to risk your standing among good customers with.

**E. B. Eddy's Matches** are extensively, aggressively, and persistently advertised in every city, town, and village of importance in Canada.

They have stood the test of 44 years' time and are pre-eminently the best matches in every respect, made in this country.

Order a 5-Case lot from your Wholesaler or Jobber and always keep them in stock.

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THE **E. B. EDDY CO., Hull, Canada**

ALSO . . .

MONTREAL, TORONTO, QUEBEC,  
HAMILTON, KINGSTON, ST. JOHN,  
HALIFAX, WINNIPEG, VICTORIA,  
ST. JOHNS, Nfld.

# MARKETS AND MARKET NOTES

## TORONTO MARKETS.

TORONTO, Nov. 15, 1894.  
GROCERIES.

FURTHER supplies of dried foreign fruits have been arriving, and most of the houses have now got their stocks of these goods well fortified for the holiday trade. Malaga raisins and almonds have been the chief seasonable goods arriving, stocks of Valencia raisins and currants having been completed earlier. A good many complaints are heard regarding business, but taken on the whole, does not appear to be bad. Some houses, in fact, are busy, and the evidences that such is the case are not wanting. Two or three houses have this week, unsolicited, told THE GROCER that business so far this month has been better than for the corresponding period of last year, both in respect to volume of business and to profits. Sugars are decidedly dull, and although the refineries are unchanged in their views regarding prices, yet some of the wholesale houses are quoting fractionally lower than a week ago. Canned goods are receiving fair attention for the season, fruits being enquired for a little more regularly. Teas are still without much life, although the firmness still obtains. Complaints are still heard regarding payments.

### CANNED GOODS.

The slightly improved demand that sprang up for tomatoes a few weeks ago has been satisfied, and business is now again as it was before, quiet. There is not much doing in corn either, but the situation is stronger in this article than in tomatoes on account of the light pack. Much the same remarks

apply to peas. Canned fruits have been going out a little better during the last week or ten days, the enquiry principally being for peaches, plums, pears, raspberries and strawberries. Wholesalers' stocks are apparently pretty well complete, for they are buying but very little. A continued good, active demand is reported for salmon, especially the better grades. The new pack of cohoes is beginning to arrive. Business in lobsters continues quiet, and the same may be said of soups, meats, etc. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.00 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.65 to \$2.80, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.20 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 in flat tins.

### COFFEES.

The market is still bare of Rio coffee, but some shipments are nearly due. There is a little attention being given to Maracaibo kinds, but it does not amount to much. We quote green, in bags: Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

### RICE.

Trade is of a quiet seasonable character without any special feature to note. We quote: "B," 3½ to 3¾c.; extra Japan,

5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, 4¼ to 4½c.

### SPICES.

Increased activity is reported in this line, especially for ginger, cloves, allspice, pepper and cinnamon. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

### NUTS.

New season's Valencias and Jordan shelled almonds and Tarragona soft-shelled almonds are arriving this week. This is, of course, the feature of trade in this line. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12½ to 14c.; Formagetta peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 8 to 10c.; filberts, 9¼ to 10½c. for sacks and 10¼ to 11c. for small lots; pecans, 10½ to 11c.

### SUGAR.

The movement in this line is small indeed, and wholesalers' prices are fractionally lower than they were a week ago, 4 1-5 to 4¼c. now being the ruling quotations for granulated and 3¼ to 3¾c. for yellows. Dark Demarara raw sugars are quoted at 3¼ to 3¾c., and ordinary raws at 3¼c. The refineries are still holding prices steady. Yellow sugars are still scarce, some of the refineries seemingly having none to offer.

### SYRUPS.

Demand for syrups is fairly good, particularly for bright goods at about 35 to 45c. per

# WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

The Windsor Patent Brush Co.  
(Ltd.)



MANUFACTURE A  
FINE RANGE OF

Brushes,  
Brooms,  
and Whisks

And guarantee entire satisfaction on all orders.

Your enquiries or orders solicited.

SANDWICH, ONTARIO

The Secret  
of its Success  
is its  
Matchless Quality

# "SALADA"

CEYLON TEA

Sold in lead packets only--All Grocers.

P. C. LARKIN & CO.  
25 Front St. East. TORONTO.

## MARKETS.—Continued

gallon. Good syrups of all kinds are scarce. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

## MOLASSES.

Demand is fairly good for the time of year. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

## TEAS.

Low grade Indian and Ceylon teas are in demand at firm prices, but trade in other kinds, especially Japans, is on the quiet side. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 30 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c.

Mail advices under date of London, Nov. 2, state that in spite of the heavy auction sales of Indian teas, which at one time menaced prices, the market steadied up, and now that the October deliveries are known to have been very good both for Indian and Ceylon teas a generally firmer tone has for the present once more gained the upper hand. The demand for black leaf China teas has continued moderate, both for the home trade and for export, but a fair business has passed at firm prices.

## DRIED FRUITS.

The feature of the trade this week is the general arrival of new season's Malaga fruit, and it is meeting with fairly active demand, especially black and blue baskets. We quote new season's fruit as follows: London layers, \$2.25 to \$2.50; black baskets, \$3.25; blue baskets, \$4.25; extra dessert clusters, \$4 to \$4.50; connoisseur clusters, \$3.25 to \$3.50; quarter flat connoisseur clusters, \$1 to \$1.15; Royal Buckingham, \$5 to \$5.50.

Valencia raisins are in fairly active demand at these quotations. We quote: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 6 to 7½c.

Currants are in active demand, especially the good grades, owing to the low prices ruling. We quote: Filiatras, half barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half brls, 4½c., barrels 4½c.; Patras, 5½ in cases; Casalina, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases; Panarte, 8 to 8½c.

First shipment of figs is about exhausted, and people are now waiting for second lot to arrive, which will probably be about a week hence. Prices unchanged. We quote: 14 oz., 10½ to 11c.; 10 lb., 10 to 12½c.; taps, 4½ to 5c.; 18 lb., 15c.; 28 lb., 18c.

Demand for Sultana raisins keeps moderate at 5½c. up.

There is nothing but new season's French prunes on the market and further shipments of them have been arriving during the week, and there is a fair demand for them at 4½ to 5c.

No new dates have yet arrived, and old are nominal at 4½ to 5c.

## BUTTER AND CHEESE.

In butter the situation seems to have improved slightly. Choice dairy tubs are coming forward a little more freely, and demand is a little better. A good many large rolls are coming in, but demand for them is only moderate. For dairy pound rolls, on the other hand, there is a good demand. Low grade butter is plentiful and cheap. Creamery tub butter is in fair demand. In creamery pound prints, both the supply and the

# Three Special Drives

Having secured control of the

## NEW YANKEE MOP STICK

Which is without exception the Simplest and Most Durable Mop Stick in the World. We offer them to retail at TEN CENTS EACH and show a large profit.

## REVOLVING BROOM, WHISK and BRUSH STAND

A convenience of untold value in a Grocery or General Store.

Special Price, \$1.00 each.

## MAPLE CHOPPING BOWLS

Thirteen inches in diameter. Good clean stock.

Stock of above lines limited. Mail your order at once.

Special Price, 60 cents per doz.

## H. A. NELSON & SONS

56 and 58 Front St. West.

... TORONTO

When writing mention THE CANADIAN GROCER

demand are good. We quote jobbing prices: Dairy—Choice tubs, 18 to 19c.; medium, 14 to 15c.; crocks, 20c.; low grade, 11 to 13c.; pound rolls, 21 to 22c.; large rolls, 15 to 17c. Creamery—Tubs, August, 20c.; September and October, 21c.; pound prints, 22 to 23c.

The cheese market is quiet, with prices steady and unchanged.

## PROVISIONS AND DRESSED HOGS.

Trade continues active in provisions, some large lots, principally in hams and long clear bacon, having changed hands during the week. Prices, however, are still tending downward. Dressed hogs are offering freely, and prices dropped as low as \$5.25 on Tuesday, carloads changing hands at that figure; the range is \$5.25 to \$5.30.

BACON—Long clear, 7¼c. for carload lots and 7¾c. for small lots; breakfast bacon, 11 to 11½c.; rolls, 8½ to 8¾c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 8¼c.; tubs, 8¼c.; pails, 9¼c.

BARREL PORK—Canadian heavy mess \$16; Canadian short-cut, \$16 to \$16.50; shoulder mess, \$13.50 to \$14; clear mess, \$14 to \$14.50.

## GREEN FRUIT.

Oranges are improving in quality, and there is a better demand for them, the movement now being somewhat free. Lemons are a little scarce. That is, those of good quality. Common stock is plentiful. Demand for bananas is limited. In grapes the only kind receiving particular attention are Malagas. There is a good enquiry for cranberries, and Nova Scotian are almost the only kinds on the market. The apple market is in better condition than it has been for some time. All the soft stock has been cleaned out, and demand is brisk for good fruit, but poor stock is not wanted. Strength is given to the market by the fact that there is not a large quantity of good stock in the vicinity of Toronto. We quote: Lemons—Floridas, \$4 to \$4.50 for fancy stock, with other kinds selling at \$3 to \$3.50; Malagas,

\$3.50 to \$3.75; Verdelli, \$2.50 to \$3.35. Oranges, Floridas, \$2.75 to \$3 for 200's and 176's, \$2.50 for 126's and 150's. Bananas, \$1.10 to \$1.50 for firsts, and 80c. to \$1 for seconds. Cucumbers, 20 to 25c. per basket. Apples, winter fruit, \$2.25 to \$2.75 per brl.; snow apples, \$2 to \$2.50; fall fruit, \$2 to \$2.25. Grapes, Catawbas, 35 to 40c. per small basket, and 3½ to 4c. per lb. for large baskets; Rogers, 4c. per lb.; Malagas, \$5 to \$6 per keg. Sweet potatoes, Jerseys, \$3 per brl. Pears, 30 to 35c. per basket. Cranberries, Nova Scotia, \$10 to \$10.50 per brl., and \$3.35 per crate; Canadian, \$2.75 to \$3 per crate. Cape cod, \$3.50 per crate and \$11 per brl.

## COUNTRY PRODUCE.

BEANS—Quiet at \$1.25 to \$1.35, and choice hand-picked at \$1.40 to \$1.50.

DRIED APPLES—None offering, and prices are unchanged at 5½c.

EVAPORATED APPLES—Supplies are more plentiful. Some small lots have changed hands at 6 to 6½c. f. o. b. outside. The idea for jobbing price is 7½c.

ONIONS—Continue dull and easy. We quote: Spanish, 9c. per crate; Valencia, \$2.75 per case; domestic, 1c. per lb.

HONEY—Quiet and unchanged. Extracted is selling in 10-lb. tins at 8½c. per lb. and comb at 14½ to 15c. per lb.

HOPS—There is a fair demand, but prices are unsettled. Sales of 94's are reported at 8¼ to 9c. Pressed hops, 16 to 18c.

POTATOES—Are offering freely at 43c. on track, and 50 to 55c. per bag is asked out of store for small lots.

EGGS—Strictly new laid are scarce and wanted, and they are quoted at 18c. in small lots. Held stock is plentiful at 15 to 16c. Pickled eggs are beginning to come forward and they are quoted at 13 to 14c. There is a fair trade doing.

POULTRY—The market is over-shipped with poultry, while the demand is poor on account of the unfavorable weather. We quote: Turkeys, 9 to 10c.; chickens, 45 to 65c.; ducks, 50 to 70c.; geese, 6 to 7c.

# NEW MALAGA FRUIT

EX S.S. "ALVONA"

## W. C. BEVAN & CO.'S

Boxes Imperial London Layers  
 " " Russian Clusters  
 " Extra Dessert "  
 " Connoisseur "  
 " Excelsior Windsor "  
 Qr. Boxes Extra Dessert "  
 " Connoisseur "  
 " Royal Dehesa Layers

## REIN & CO.'S

Boxes Blue Baskets  
 " Black Baskets  
 " Dehesa Clusters  
 " London Layers  
 " Ne Plus Ultra Clusters  
 Qr. Boxes Blue Baskets  
 " Black Baskets

## DAVIDSON & HAY

WHOLESALE GROCERS  
 AND IMPORTERS

Toronto, Ont.

# Ha! Ha! Ha! See Me Smile!

I'm the only first-class Codfish that  
 Munn didn't catch.

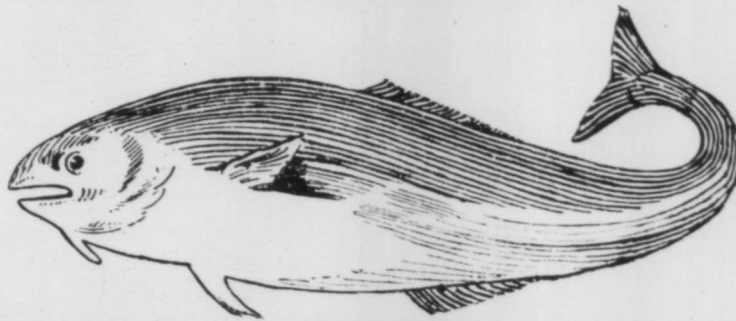
## Boneless Codfish

Better than ever. Full line of Choice New  
 Fish now on hand. 5, 20 and 40 lb. boxes.

## Skinless Codfish

In 100 lb. Cases.

If you have not got Munn's Codfish in  
 stock don't tell anyone but us.



Ramsay & Aitken, Toronto Agents.

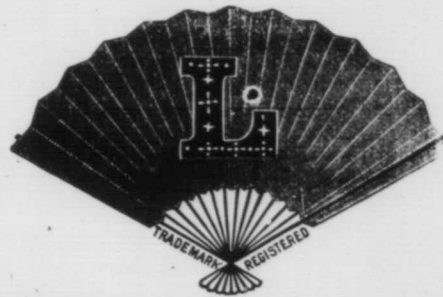
## STEWART MUNN & CO.

BOARD OF TRADE BUILDING,

MONTREAL.

# TEAS

## FAN



## BRAND

EDWARD ADAMS & CO. - London, Ont.

## MARKETS—Continued

## FISH AND OYSTERS.

Trade is better than it was, but it is not yet as good as desired. Demand is principally for herring, salted salmon trout in packages, cod fish, finnan haddies. Salt salmon trout in barrels is scarce. There are a good many oysters selling, but there is a liberal supply. There is a good deal of cutting going on among oyster dealers. We quote as follows: Frozen trout, 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; "quail on toast," cod, 5 to 5½c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$3; fresh herring, 1½c. each; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb.; Mackerel, 14c. each; pike, 5c. lb.; haddock and cod, 6c. per lb.; steak cod, 5 to 6c.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, \$1.35 to \$1.49. Oysters, \$1.20 to \$1.25 per gallon; select, \$1.60.

## SEEDS.

With present turn of weather, which makes outdoor work impracticable, a more liberal movement of the outside alsike crop is looked for. Market has remained fairly steady since last report, \$5 still being the prevailing price f.o.b. at points of shipment for choice qualities, with lower grades proportionately less. Timothy is unchanged at \$1.75 to \$2.25. While there is yet no movement in Canadian-grown red clover, there is more enquiry, and prices are firmer at \$5.20 to \$5.30 per bushel f.o.b. at points of shipment.

## HIDES, SKINS, WOOL AND TALLOW.

HIDES—Business is fair and prices unchanged, dealers paying 3½c. for green and selling cured at 4½c.

SKINS—Prices still stand at 55c. with business quiet.

WOOL—There is a little more enquiry from the mills, but it is chiefly for small lots. Dealers are still paying 18c. for merchantable fleece and 20c. for very fine fleece.

TALLOW—Is a little more plentiful with dealers still paying 5½ to 5¾c., and selling at 6¼c.

## PETROLEUM.

Trade is fairly good in burning oils, but lubricating oils are quiet. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15c.; Canadian water white, 16 to 17c.; American water white, 17½c.; photogene, 20c.

The Petrolia Advertiser in its weekly report quotes: Petrolia crude: \$1.11¼ per barrel. Oil Springs crude: \$1.13 per barrel. Refined, 6¼c. in bulk; 9½c. in barrels in car lots f.o.b. here.

## MARKET NOTES.

W. H. Gillard & Co., proprietors of the Diamond Baking Powder and Spice Mills, Hamilton, have recently made a large con-

signment of their Diamond Baking Powder to the Lower Provinces, where an active demand now obtains for this powder.

New season's Malaga fruit is on the market.

T. Kinnear & Co. are showing Demarara sugars in bags.

Aikenhead & Sloan report salt salmon trout in packages scarce.

H. P. Eckardt & Co. have now in store Lazenby's soap squares.

A carload of Spanish onions has just been received by T. Kinnear & Co.

George L. Oille, grocer, St. Thomas, has sold out to F. E. McCormick.

Aunt Polly Pancake flour is reported to be selling well with T. B. Escott & Co.

P. C. Larkin & Co. report an increasing business in Montreal with Salada tea.

W. Barnard & Co., general merchants, Sutton, has assigned to E. R. C. Clarkson.

A shipment of Demarara sugars in bags is to hand this week with Davidson & Hay.

Whittall's fine and choice Sultanias have been delivered by Lucas, Steele & Bristol this week.

Sloan & Crowther are in receipt of their second shipment of 500 caddies of Packing Congous.

J. W. Lang & Co. report that their stock of all fruits is now complete for the Christmas trade.

T. Kinnear & Co. report increasing sales of their Victoria blend package tea in pounds and half pounds.

The sample cases Wm. Paterson & Son's travelers are carrying these days are "wonderful to behold."

H. P. Eckardt & Co. are offering French plums in 55-lb. cases, at what they claim to be very low figures.

T. Kinnear & Co., are receiving their shipments of London layers in black baskets, and figs of all descriptions.

D. Gunn, Flavell & Co. have this week shipped three carloads of mixed meats and one carload of barrel meats.

McWilliam & Everist have to hand this week a carload each of "Globe" and "Crescent" brand Florida oranges.

H. P. Eckardt & Co. have in store a fresh consignment of Faulder's Silver Pan marmalade; also "Home-made jelly."

Fruit is all the go now, James Turner & Co. claim they are in the swim with a well assorted first-class stock in all lines.

Sloan & Crowther have received a shipment of Cassado Valencia shelled almonds in boxes, which are showing good quality.

James Turner & Co. report that they have a well assorted stock of all kinds of fish, and invite the trade to write for quotations.

Smith & Keighley, T. Kinnear & Co., Toronto; Edw. Adams & Co., Masuret & Co., and A. M. Smith & Co., London, have just

received shipments of Marshall's tinned fish delicacies and Scotch salt herring in kegs, etc.

The Eby, Blain Co., Ltd., have in stock Morton's kippered herrings and French peas; also Marshall's kippered herrings.

A shipment of Crosse & Blackwell's pickles, vinegar, peels and olive oil is to hand with the Eby, Blain Co., also Balger's table jellies, all flavors.

The Eby, Blain Co. have to hand Bevan's Imperial London layers, extra dessert clusters, cannoisseur clusters; also currants—Vostizzas, Panarettes, etc.

Wm. Paterson & Son are making a confection called "Peach Stones." The imitation of the original is said to be exceedingly clever.

B. F. P. cough drops, made by the Toronto Biscuit and Confectionery Co., are a source of profit to grocers as well as to druggists.

Dawson & Co. have in stock a small supply of Cape Cod cranberries, which is a scarce commodity on the Toronto market this season.

J. W. Lang & Co. report that they have coming a shipment of Demarara sugar which they will be able to sell below the market price.

Sphinx prunes in cases, in fine condition, also new French plums in cases and kegs, are being offered by W. H. Gillard & Co., of Hamilton.

Lillie & Haddon, of Guelph, report that they have had such good success with Salada tea that they have doubled their last order for this tea.

Nearly every grocer handles B. F. P. cough drops. They are a profitable line, and being put up in an attractive canister with glass front, are self-sellers.

Clemes Bros. are this week in receipt of one carload each of Uncas brand Florida oranges and lemons. The shipments were direct from the primary markets.

Fresh herrings, herrings in tomato sauce; also bloaters in lb. tins are to hand this week with Lucas, Steele & Bristol. The bloaters are reported to be very tasty.

W. H. Gillard & Co. are in receipt of their blue fruit, cannoisseur clusters, black baskets, imperial clusters, etc., etc., which are fine in quality and show good value.

Grand Mogul tea and Lion digestive coffee exhibits are being held this week in London at Shoebottom & Co., Dundas street, and Connor Bros., Richmond street.

T. B. Escott & Co. report the receipt of large consignments of currants in barrels, naturals and cases; also Merle's and Arguimban's raisins, fine off-stalk, selected and layers.

Dawson & Co. have to hand this week, among other things, a carload each of Almeria grapes and Florida oranges. The firm reports that it has had so many shipments

**CASH**  
**PAID** FOR **DRIED** AND **EVAPORATED** **APPLES**

**W. B. BAYLEY & CO., 42 Front Street East, TORONTO**

Telephone No. 471. Established 1870.

**JOHN HAWLEY**

Provision and Commission Merchant

Butter Lard Cheese  
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

**SUGAR**

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

**JAMES A. HENDRY**

WHOLESALE AGENT KINGSTON, ONT.

**WHITE & CO.**

70 Colborne St., TORONTO.

Quote as follows, subject to fluctuation:—

Choice Florida Oranges, all sizes, \$3.00 per box; Florida Lemons, \$4 to \$4.25; Messina's \$3 to \$4; Bananas, 75c. to \$1.25; New Eleme Figs, 10 lb. boxes, 11 1/2; Tap Figs, 4 to 4 1/2c.; Sweet Potatoes, \$2.50 to \$2.75; Malaga Grapes, heavy-weights, \$6; Concord, 30c. in 10 lb. baskets; Niagaras, 35c.; Chestnuts, \$3 to \$3.25 per bush; Almonds, 14c.; Brazil, 12c.; Haxel, 9 to 10c.; Peanuts, 7 to 7 1/2c.; Standard Oysters, \$1.25; N.B. Haddies, 7 1/2c.; Portland, 8 1/2c.; Digby Herrings, 75c. per package. Telephone 867.

**HUGH WALKER & SON,**

Fruit and Commission Merchants,  
GUELPH.

**FISH  
HADDIE  
OYSTERS**



Write for rates.

WE ALSO HANDLE

**ORANGES AND LEMONS**

**Aikenhead & Sloan**

13 Church Street TORONTO

**New Figs,  
New Nuts,**

FLORIDA LEMONS,  
FLORIDA ORANGES.

FINNAN HADDIES and OYSTERS DAILY.

NEW SGALED HERRING.

Prices right.

**CLEMES BROS., 51 FRONT ST. EAST.**

of one kind or other coming forward lately that it has been compelled to secure additional storage room elsewhere.

Dandicotte & Gaudiers olive oil is handled by Lucas, Steele & Bristol. They will sell small lots if required. The firm report a good demand for Westleys condensed mince-meat.

The Aylmer Canning Co. have shipped during the past month over ten cars of gallon apples to England; and they also shipped two cars of evaporated apples to St. John, N. B.

W. H. Gillard & Co. have received their fall stock of Gillard's new pickles and Gillard's new sauce, and invite their customers to lay in a supply before the weather becomes too cold for shipment.

Davidson & Hay have this week received shipments of Malaga raisins in boxes, quarter boxes and cartoons; also Valencia and Jordan shelled almonds, tap figs, mat figs and Eleme figs in boxes.

The Pure Gold Manufacturing Co. is finding trade opening nicely for Christmas spices. The firm's Christmas spices this season is turned out by new and improved machinery got in for the purpose.

The Toronto Biscuit and Confectionery Co. is putting 1 lb. tins of jam on the market. Already the orders to hand are said to be enormous, and the company is compelled to work overtime to keep pace with them.

Readers of THE GROCER who are in want of dairy tub butter, fresh roll butter, or dressed turkeys, geese, ducks or chickens, will do well to correspond with W. J. McFarland, Markdale, who is a large and reliable dealer in those articles.

James Turner & Co. have a large consignment of J. D. Argunimbau Valencias arriving via New York, which should have arrived earlier, but owing to heavy weather are not yet reported, meantime they are selling to arrive.

J. B. Hambridge, of Aylmer, has shipped about 25,000 barrels of apples to the Liverpool, London and Glasgow markets during the last month. Of these 9,000 barrels were shipped from the neighborhood of Aylmer. He is also shipping large quantities of eggs to the same markets, having shipped two cars this week.

Hunley & Palmers, of Reading, England, have issued their list of biscuits and cakes for the Christmas trade. The firm's "Christmas Biscuits" are a choice selection, in richly colored tins of handsome design, the larger size illustrating "Indian Life and Scenery" and the smaller one "Views and Native Customs in Algeria."

It is easy for the retailer to please his customers in Christmas fruit this season. By using The Grocers' Fruit Improver he is able to give them a bright, clean sample which never fails to please the housekeeper. This device is manufactured by Beamer & Ryan, Brampton, whose "ad." appears on page 37 of this issue of THE GROCER.

James Turner & Co. have to regret, owing to an extra heavy demand, they are still behind with orders for Ram Lals teas, but have large shipments arriving, reported transhipped at Liverpool on s.s. Austrian (close to hand) and Rosarian. When these are in store they will be able to fill back orders.

J. E. Hutton, Thornbury, has in store about 1,000 barrels of choice winter apples, consisting mostly of Spies, Baldwins, Ben Davis and greenings. This is the celebrated Georgian Bay fruit which now commands

We are always open to sell

**CARS OF POTATOES**

f.o.b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

**WM. HANNAH & CO.**

Commission Merchants. Toronto, Ont.

**Graham, McLean & Co.**

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S**

**HYGIENIC COCOA**

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

**THE COWAN CO., Ltd.**

Toronto, Canada.

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76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

**BUTTER AND EGGS**

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

**JAS. H. FALCONER**

Manufacturer

Jams, Jellies, Marmalades,  
Vinegars, Pickles,  
Ciders, Sauces,  
Ketchups, Mince Meats,  
Apple Butter, and  
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473.

VICTORIA, B.C.

**Central Business College**

TORONTO and STRATFORD.

**CANADA'S GREATEST**

**COMMERCIAL SCHOOLS**

Write for new circulars.

SHAW & ELLIOTT, Principals.

such a prominent place in the market. Mr. Hutton invites correspondence with any large exporter desiring to purchase a round lot of No. 1 Canadian apples.

D. Marshall, of the Aylmer Canning Co., has entered into partnership with Geo. C. Allworth, and they will in future conduct the Canadian Condensed Milk factory. They intend pushing it for all it is worth, and report that the sales are exceeding their expectations, as these goods are giving good satisfaction. No doubt there will be a large demand for their condensed milk and evaporated cream. The style of the firm is D. Marshall & Allworth. There has also been some change in the firm's agents, E. Erb & Co. representing it in Halifax and A. Harvey in Winnipeg.

The fire which visited the evaporating and cider factory of J. E. Patmore, London, Ont., while it did a good deal of damage has fortunately not compelled Mr. Patmore to cease operations. The damage was confined to the evaporating room which fortunately contained only two days output of evaporated apples, the rest of the stock having been cured and removed to another part of the premises where the fire did not reach. Consequently, their trade will be pleased to learn there will be no difficulty in filling orders, having considerable stock on hand. The cider mill and press were not damaged seriously, being in operation the next day. In a day or so the factory will be in running order as of yore.

### MONTREAL MARKETS.

MONTREAL, Nov. 15, 1894.

#### GROCERIES.

**T**HE approaching close of navigation has created more life in the jobbing demand for staple lines of groceries, and the volume of business in this sense is rather better than it was. Otherwise, however, there is little improvement to note. In sugar the feature is the scarcity and firmness of low grade yellows, while light stocks of syrups hold prices firm. Molasses furnishes no new feature, and the coffee and spice market rules steady. Tea is fairly active and strong, and the same is to report of prime merchantable grades of dried raisins, of which, however, there are large stocks of inferior fruit. Currants rule dull and easy. In canned goods low offers on pink salmon have been made, but leading brands of red fish are firmly held. Fish rule easy on most kinds under free receipts. Cables on apples are very disappointing, and there is little else of importance to call attention to. Payments might be a good deal better than they are.

#### SUGAR.

The sugar market has been rather quieter in a strictly wholesale sense since our last report, and refiners find the demand slow. Low grade yellows are very scarce, in fact the stocks of them are almost exhausted, and prices are a fraction firmer. There is a fair demand for granulated at quotations previously given. In a distributing way jobbers have been experiencing a rather better demand since the present week opened, which no doubt is due to the usual demand that sets in previous to the close of navigation. We quote: Granulated unchanged at 4 3-16 to 4 1/4 c., and yellows a shade higher in their range at 3 1/2 to 3 3/4 c.

#### SYRUPS.

The syrup market continues fairly active under a good enquiry. Stocks are light and

prices rule firm as a result of this, as stocks in refiners' hands have not had any material replenishment since our last report. No quotable change in prices has occurred, however, and we repeat our last week's range sales of bright grades transpiring at 2 to 2 1/2 c., and dark grades 1 1/2 to 1 3/4 c. at the refineries.

#### MOLASSES.

The molasses market, though quiet, is firm under a moderately fair demand. Barbadoes in good-sized lots has changed hands at 27 1/2 c. ex store, and some Porto Rico at 22 to 23 c. The combine price on good merchantable Barbadoes is well maintained at 29 c. for car lots and 30 c. for single puncheons.

#### RICE.

The market has continued fairly active and firm, with prices as before. We quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patm, \$4.25 to \$5, and Carolina at \$6.50 to \$7.50.

#### SPICES.

The spice market rules steady and the cold weather has induced a rather freer movement since the opening of the week. We quote mill prices as follows: Penang black pepper, 6 to 7 1/2 c.; white pepper, 10 to 12 1/2 c.; cloves, 7 1/2 to 9 c.; cassia, 9 to 10 c.; nutmegs, 60 to 90 c.; Jamaica ginger, 15 to 22 c.

#### COFFEES.

There has been a moderate volume of trade passing in coffee, the market showing no noticeable activity. The only large sales of the week have been some round lots of Maracaibo and Rio, which left first hands at about our inside prices. The distributing demand has picked up a trifle also during the week. We quote: Maracaibo, 20 to 22 c.; Rio, 20 to 21 c.; Java, 23 to 29 c., and Mocha, 25 to 29 c.

#### TEA.

The tea market continues firm in tone, but there is no special change in the condition of the market. Demand continues good on the whole, and both importers and jobbers appear to be doing a fair trade both on local and country account. Some round lots of gunpowders changed hands at 10 to 12 c. and some Japans at 20 c. We quote Japans: Low grades, 13 to 14 c.; medium, 14 to 17 c.; fine 18 1/2 to 32 c., and choice, 24 to 31 c.

#### DRIED FRUIT.

The market is firm so far as prime brands of Valencia raisins are concerned. In fact the market is kept remarkably well cleaned up of them, and it would not be at all surprising if an advance had to be paid in some cases to secure fresh supplies. The stock in first hands is down to a very low ebb, there being only one large line here, and the holders of it have been compelled to lend customers of their supplies out of it pending the arrival of other goods of the same brands which the latter have bought to arrive. Of cheap inferior fruit, however, the supply is large, and this is the disturbing element of the market. It has been offered as low as 3 1/2 c., but whether the goods in question would bear close inspection or not is another matter. For prime Valencias recent sales have been made of ordinary off-stalk at 5 1/2 c.; selected, at 5 c., and layers at 5 1/4 to 5 1/2 c. for round lots from first hands, and we quote prime fruit, 4 3/4 c. for ordinary brands; 5 1/4 to 5 1/2 c. for selected, and 5 3/4 to 6 c. for layers.

In California raisins there has not been much doing, but we note offers of 4 1/4 to

5 1/2 c. c.i.f. in bond Montreal, which is about equivalent to the prices we have recently quoted for ordinary business, viz., 6 to 7 1/2 c., according to quality.

The currant market is dull, with very little trade moving and prices easier, if anything. Filiatras and Provincials have been moved in a jobbing way at 3 to 3 1/4 c. in barrels and 3 1/2 to 4 c. in cases, and there has been some enquiry for Patras at 4 1/4 to 4 1/2 c. in cases. Vostizzas are held firm, as they are generally of good quality, and sales of them are noted in jobbing lots at 6 1/4 to 6 1/2 c.

In prunes the only kind offering are Bordeaux, which have been moving at 4 to 5 c. There is no Bosnia here yet, but some good-sized lots are on the way, and are being offered to arrive at 54 c.

In figs the feeling is much the same. Sales of some choice bag stock have been made at 4 1/2 to 5 c., and boxes 5 1/2 c. Some fancy figs in large boxes have been selling at 15 to 16 c.

Evaporated apples show no material change. There have been offers during the week at 7 c.

Dried apples rule quiet and rather easy in tone at 5 1/4 to 5 1/2 c.

#### NUTS.

Trade in nuts has once more assumed sufficient importance to warrant quotations. There has been quite a fair demand for shelled almonds at 23 c., and for shelled walnuts at 23 to 25 c. Sicily filberts have moved at 7 to 7 1/2 c., and peccans 7 1/2 to 8 c., while roasted peanuts are quotable at 6 to 7 c.

#### CANNED GOODS.

The canned goods market has not furnished any striking feature during the past week, but it is understood that stocks of vegetables and fruit in outside packers' hands have been nearly all sold. Demand for canned salmon has been fair, and some round lots of this season's pack have changed hands at \$1.35 to \$1.40 for good red fish. Offers of pink salmon have been made pretty low, however, \$1.10 to \$1.20 being known of. In tomatoes the feeling is steady to firmer, and in other lines nothing of importance has transpired. We quote as follows: Lobsters, per case, \$6.50; sardines, \$8.50 to \$9.50; salmon, \$1.35 to \$1.40 per doz; tomatoes, 95 c. per doz; peaches, \$2 to \$2.10 per doz.; corn, 95 c. to \$1 per doz., and marrowfat peas, 85 to 90 c. per doz.; strawberries, \$2.75 per doz., and raspberries, \$1.80 to \$2.50; Australian canned meats, 1-lb. can boiled mutton, \$1.80 to \$1.90; 2-lb. can do., \$3.10 to \$3.15; 1-lb. can roast mutton, \$2.05 to \$2.10; 2-lb. can do., \$3.35 to \$3.40; 1-lb. can corned mutton, \$2.05 to \$2.20; 2-lb. can do., \$3.35 to \$3.40.

#### FISH.

The fish market has furnished few features except that the tone is generally easy under increased supplies. There has been a good demand for fresh haddock and cod, and the large stocks of last week have been well cleared up. Prices are rather better, therefore, at 3 1/2 to 4 c. for haddock and 3 to 3 1/2 c. for cod. A large quantity of new fresh mackerel have been received, and sales have been made fairly at 10 to 13 c. The demand for salmon trout rules good, with sales of two or three carloads at \$4.25 to \$4.50 per keg. A consignment of 700 to 800 brls. of Newfoundland herrings were received during the week, for which \$3.75 was offered for No. 1 and \$3.50 for No. 2. Other lines of fish show no change, and the market on the whole is fairly active.



**VANCE & CO.** Wholesale Fruit Produce and Commission Merchants  
**Bananas a Specialty**  
 Consignments of Fruit and Produce solicited. All orders will receive our prompt attention. 63 Colborne St., Toronto

**Dawson & Co.**  
**FRUIT PRODUCE**  
 and COMMISSION MERCHANTS  
 32 WEST MARKET STREET  
 TORONTO.  
 Consignments Solicited

GEORGE McWILLIAM. FRANK EVERIST  
 TELEPHONE 645.  
**McWILLIAM & EVERIST**  
 GENERAL FRUIT Commission Merchants  
 25 and 27 Church street, TORONTO, ONT.  
 Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.  
 All orders will receive our best attention.

**SHOULDERS**  
 MILD SWEET SQUARE CUT SMOKED  
 Or in Pickle.

CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.

All our Meats are Branded with Our Trade Mark



Burnt in the Skin of Each piece.

**F. W. FEARMAN HAMILTON**

**ROBERT WILLIAM CLARK**  
 BROKER and COMMISSION AGENT  
 VANCOUVER, B.C.

Correspondence Invited. Consignments Solicited.

**MONTREAL MARKETS.—Continued.**  
**GREEN FRUIT.**

**APPLES**—The apple market locally is fairly satisfactory, the only unfavorable feature being the large supplies of inferior stock. Returns from abroad are very unfavorable, and, in fact, show heavy losses to shippers on this side. Cable advices from Liverpool state that the Mariposa's cargo is landing in very bad condition and that the average price will be 10s. This is equivalent to about \$1.75 per brl. here, and on that basis the shippers stand to lose about 50c. per brl. Boston shipments have also been cab'ed 2s. lower. Last Friday's offerings at Liverpool were 40,000 brls., the largest on record, and the average price was 13s. These returns bear out the prediction made by conservative shippers early in the season that large offerings of wasty stock would depress the market. As it stands at present the prices that are being realized in Montreal are away above those elsewhere. Fine sound fruit are scarce here and firmly held at \$2.75 to \$3, but inferior stock is in large supply and almost unsaleable at \$1.50 to \$2. Letters from the west state that there are still from 15,000 to 20,000 brls. of apples in first hands, and also that there have been some enquiries from Chicago at full prices. In fact, some holders here are hoping that the demand from that section will enable them to let out on holdings of high-priced fruit at a profit. Some offers that they have received from Chicago, if they are bona fide—and there is no reason to doubt them—would net them a good profit, and it is likely that they will lead to sales there in preference to shipment to England.

**ORANGES**—The market is over supplied with oranges, in consequence of large receipt of Jamaica and Florida stock. The former have slumped off \$1.50 to \$2 per barrel to \$4 to \$4.50, and the latter \$1 to \$1.75 per box to \$1.50 to \$2.50.

**LEMONS**—There have been heavier receipts of Malaga lemons, and prices are 50c. to \$1 per chest lower, at \$6.50 to \$7.

**CRANBERRIES**—There is an increasing demand for cranberries, which are firmer at \$9 to \$10 per brl.

**PEACHES, PEARS, ETC.**—The market for these is a bagatelle, and they are hardly quotable.

**GRAPES**—There is a fairly good demand for Almeria grapes, but receipts have been freer, and the range is not quite so high this week. We quote \$5 to \$6 per keg.

**SPANISH ONIONS**—There is a free sale for these at 75 to 80c. per crate, and \$2.25 for large cases.

**COUNTRY PRODUCE.**

**EGGS**—The demand for eggs continues good and prices are well maintained at the figures quoted a week ago, 13 to 14c. for limed and 15 to 17c. for boiling stock per dozen.

**POULTRY**—The market this week is absolutely glutted with poultry. Demand is good, however, though prices are lower. Round lots of turkeys and ducks mixed sell at 6½c, geese at 5c., and fowls 5 to 5½c. per lb. In an ordinary way turkeys sold at 8 to 9c., geese 6c., ducks 8 to 9c., and chickens 6½ to 7c. per lb.

**GAME**—There is a fair supply of game offered and it meets a good demand. The market is well cleaned up. Partridge is selling at 45c. per brace for No. 1, and 25c. for No. 2. Venison brings 9 to 10c. per lb.

**DRESSED HOGS**—Receipts of dressed (Continued on page 26.)

CHICAGO, ILL., Nov. 3rd, 1894.  
 Mr. J. A. GOWANS, Toronto, Canada.  
 DEAR SIR,—We take pleasure in stating that the Tea Mixer of your invention which you placed in our store is giving perfect satisfaction, and we know of nothing superior for the purpose of blending teas.  
 Yours truly,  
 CHASE & SANBORN,  
 10, 12, 14 Lake St. E., Chicago.

**WILLIAM RYAN,**  
**PORK PACKER**  
 —AND—  
**COMMISSION MERCHANT**  
 Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.  
 70 and 72 Front St. East, Toronto, Ont.

**S. K. MOYER,**  
 Fruit and Commission Merchant  
 76 COLBORNE ST., TORONTO, ONT.  
 DEALER IN  
 Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.  
 Orders Solicited.

**Write Us For Prices**  
 Breakfast Bacon  
 Shoulders Backs  
 Hams Pure Lard  
**D. GUNN, FLAVELLE & CO.**  
 Pork Packers 76, 78, 80 Front St. E., and Commission Merchants TORONTO

**WRITE OR WIRE US**  
 for sample and quotations on

**Evaporated**  
**.. Apples**  
 OR  
**CIDER**  
**JAMES E. PATMORE**  
 Exporter, Manufacturer and Commission Merchant,  
 London, Ont.

# FLOUR AND FEED

**A**S predicted in our last issue, there has been an advance in flour. Ontario wheats have advanced about 3c. per bushel and Manitoba some 5½c. As this advance makes a difference of 20 to 25c. in the cost of the production of a barrel of flour, millers necessarily have been forced to advance prices. Had wheat not advanced, it was universally admitted that the price of Manitoba patents and strong bakers' was being quoted at far too low a price for the miller to realize any profit. At these times of changing markets the grocer will do wisely to keep his eye open for any change, and stock accordingly. There are many grocers who watch the markets, and through judicious buying save money, while they are enabled in many cases to undersell their competitors in trade and still realize the same profit. Any commodity that is liable to rise and fall with the markets should be closely watched.

Now that flour has advanced, the next thing to think about is whether the present prices will hold or whether there is likely to be a still further advance. Prices have been exceedingly low. There are no large stocks being carried, and those who have depleted stocks will now wish to buy while prices are yet low. This will certainly stimulate the demand. Wheat is advancing and the markets are firm. Navigation is closing, which means higher freights. Prices on the European markets are firmer. All these are arguments in favor of still higher prices.

There has not been much loose hay offering on the market this week owing to the bad weather, and that which has been offered has found ready sale. Retail feed merchants complain of the poor quality of straw, and there is an increasing demand for good straw, while very little is being offered. Cereals are moving better. Business in flour and feed generally is quiet.

## THE MARKETS.

### TORONTO.

**FLOUR**—The market is firm, and owing to the advance in wheat millers have advanced their prices from 15 to 25c on all grades. We quote: Manitoba wheat patents, \$3.60 to \$3.70; strong bakers', \$3.35 to \$3.40; Ontario, \$3.15 to \$3.30; straight roller, \$2.95 to \$3.05.

**BRAN**—The market is firm at from \$13 to \$13.50 per ton.

**SHORTS**—There is a fair demand, and city mills are selling at \$15 per ton.

**WHEAT**—There is a good demand and prices have advanced in sympathy with the

leading European markets. Sales on the street were made at 55c. for white and 53c. for goose. Manitoba was held higher at 67 to 68c., west, and 70c. east.

**OATS**—There is a firmer feeling. Sales are reported at 30½ to 31½c. on the street. White, west at 27c., and cars on track quoted at 29½ to 30c.

**HAY**—Prices are unchanged at \$8 to \$10. Good hay is in fair demand.

**STRAW**—A fair demand is reported for good straw and very little offering. Price unchanged at from \$8 to \$9.

**BARLEY**—Market is firmer. On the street sales were made at from 42 to 44c.

### MONTREAL.

There is an active demand for Manitoba grades of flour, and a large volume of business was transacted. Orders from the Lower Provinces are coming in freely, and some fair-sized lots were booked recently for future shipment. There is also a good enquiry from abroad, and cables are 9d. to 1s. higher than previous bids, but notwithstanding this fact little business transpired, as millers in some cases state that their output is all sold up to the 1st of December, and they do no care to sell what they have not got. The tone of the market here is firmer, and higher prices are looked for in the near future. We quote: Winter wheat, \$3.25 to \$3.40; spring wheat, patents, \$3.25 to \$3.40; Manitoba patents, best brands, \$3.35 to

\$3.40; straight roller, \$2.80 to \$2.90; extra, \$2.55 to \$2.60; superfine, \$2.40 to \$2.50; Manitoba strong bakers', \$3.20 to \$3.30; Manitoba strong bakers', best brands, \$3.25 to \$3.30.

The demand for feed continues good and the market is active and firm with a brisk business doing. Bran, \$15.50 to \$16; shorts, \$17; Moullie, \$22.

There was no change in oatmeal. Business was quiet and of a jobbing character at steady prices. Standard, brls., \$3.90 to \$3.95; granulated, brls., \$3.95 to \$4; rolled oats, brls., \$4 to \$4.05; pot barley, per brl., \$3.75; split peas, per brl., \$3.50 to \$3.60.

### ST. JOHN, N.B.

In flour the millers continue firm and talk of further advance. It is difficult to get the advance on spot goods. The change in freight via Boston will affect the shipments that way, and as the cost has been 10c. below the all-rail rate, that will tend to stiffen prices. Advance in price now is about 10c. Cornmeal is firm at an advance on last week. Pot barley is scarce and high; beans are higher and firm. Oats and hay as last week, with demand light. We quote: Manitoba flour, \$4.10 to \$4.50; best Ontario, \$3.25 to \$3.40; medium, \$3.10 to \$3.25; oatmeal, \$4 to \$4.10; cornmeal, \$3 to \$3.05; granulated, \$3.50 to \$3.60; middlings, on track, \$19 to \$19.50; bran, \$17.50 to \$18. Cottonseed meal, \$30; beans, \$1.40 to \$1.50; oats, N.B., 35 to 37c.; Ontario, 38 to 40c., on track; split peas, \$3.65 to \$3.85; pot barley, \$4 to \$4.10; round peas, \$3.65 to \$3.75; hay, on track, \$10 to \$10.50.

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**  
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

## .. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

**ODART'S PICKLE - AND - ODART'S SAUCE**

**ODART & CO., PARIS, FRANCE, AND LONDON, ENG.**



**W. A. McCLEAN & CO.**

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,  
Breakfast Bacon,  
Spiced Rolls,  
Long Clear Bacon,  
and Pure Leaf Lard

WRITE FOR QUOTATIONS

...WE OFFER OUR...

# Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some **QUEEN** in stock.



## M. McLAUGHLIN & CO.

TELEPHONE 636.

Royal Dominion Mills, TORONTO.



**C**HANGE your diet. Don't eat the same thing all the time. Let us suggest a few breakfast dishes :

- Monday—Rolled Oats
- Tuesday—Molina Rolled Wheat.
- Wednesday—Flake Barley.
- Thursday—Wheat Farina. Friday—Cornmeal.
- Saturday—Cracked Wheat.
- Sunday—Granulated Wheat.

We make all these goods, and will furnish a Receipt Book to show you how to prepare them, free for the asking.

*E. D. Tilson,* Tilsonburg  
ONT.

### Special Notice to you who Sell Oysters in Bulk . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

**Dominion Paper Box Company**  
36 and 38 Adelaide St. W.,  
TORONTO.

### Books for Retailers

Published for the good of the trade.

#### Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price)

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Being the experience of the most prominent and successful merchants.

PRICE, 25 CENTS.

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This is another batch of Prize Essays full of valuable information.

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Sent, postpaid, on receipt of price.

**THE CANADIAN GROCER**  
TORONTO.

## Embro Oatmeal Mills

D. R. ROSS,  
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,  
Standard and  
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oat hulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



If you want

The best and most  
satisfactory selling

## Native Grape Wines

Get our Fine Old Port,  
Five-and-a-half Sherry  
and Golden Diana.

Goods right and prices  
in keeping with the  
times.

The Ontario Grape Growing  
and Wine Mfg. Co.

ST. CATHARINES, ONT.

**MONTREAL MARKETS—Continued**

hogs continue light and the market quiet and easy at \$5.50 to \$5.75 per 100 lbs.

**HONEY**—Demand continues slow. Extracted sells at 5 to 8c., and comb honey 10 to 14c. according to quality.

**HOPS**—The hop market is quiet at 6 to 8c., with little or nothing doing.

**BEANS**—Demand is slow. Good to choice are quoted at \$1.30 to \$1.45, and ordinary, \$1 to \$1.20.

**POTATOES**—There is a fair demand for potatoes at 50c. on the track, and 55 to 60c. in a jobbing way.

**ONIONS**—These are rather scarce and firmer at \$1.60 to \$1.70 per brl., the stock here being practically all in the hands of one firm.

**PROVISIONS.**

The feature of the provision market is the weakness in pork, and prices have declined \$2 per barrel, which is due to the more liberal receipts of dressed hogs and the lower prices of late. Sales of heavy Canadian short cut have been made at \$17 to \$18, and light cut has been placed at \$14.50 to \$15.50. The demand to-day was limited, and business on the whole was quiet. We quote: Canadian short cut, heavy, \$17 to \$18; Canadian short cut, light, \$14.50 to \$15.50; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

**BUTTER.**

There is little change to report in the butter market and little prospect of any immediately so far as indications go. Butter continues to arrive, but the only demand there is is for fine lots of fall goods. Other grades are completely neglected and nominal in price. We quote: Finest fall-made creamery, 20½ to 21c.; earlier makes, 18 to 19c.; finest Townships, 18 to 19c.; finest Western dairy, 16 to 17c.

**CHEESE.**

There is a rather steadier feeling in cheese, cables ruling higher since our last, while purchases in the country have been made at fuller figures, both in Ontario and Quebec. We understand, however, that some lots of Ontario colored have changed hands at rather better prices. At the wharf this morning 25,000 boxes were offered. The quality as is natural to expect at this time of the year, was not especially desirable, but the goods were all sold, the ruling price being 9½c. There is nothing new from the country. Finest Ontario fall-made, 10¼ to 10½c.; finest Townships, 10c.; finest Eastern, 9½ to 9¾c.; under grades, 9 to 9¼c.; cable, 50s. 6d.

**ASHES.**

The ashes market has ruled lower since our last under increased receipts, but is fairly steady at the decline. We quote: First pots, \$4.30 and seconds, \$3.80, while pearls are away down at \$7 to \$7.50 per 100 lbs.

**MONTREAL TRADE NOTES.**

Low offers on Cohoes canned salmon have been made to wholesale grocers here during the week.

David Brown, of Tetley's tea, is at present in England. He will be away for three weeks or a month.

On apple shipments landing this week in Liverpool Montreal exporters are making losses of from 50 to 60c. per brl.

Settlements at Shanghai at close of October, according to mail advices to sales agents in Montreal were 30,000 half chests from t/s. 11.25 upwards. United States

and Canada shipments are expected to be about the same as usual.

The market has been glutted with both Jamaica and Florida oranges this week, and prices are from \$1 to \$2 lower than they were.

The shipments of apples last week to London, Glasgow and Liverpool were 93,000 brls., one of the heaviest shipments this season.

Private cables to sales agents here from Yokohama reported advances of 1c. per lb. in Japan teas. This is a gain of 2c. in the last fortnight.

The total settlements of Japan teas, according to mail advices from Yokohama are 219,744 piculs, against 214,456 at the same time last year.

L. Chapur, Sons & Co. have been so rushed attending to business this week that they have had to keep their staff on until 9 or 10 in the evening.

Stewart, Munn & Co., have recently received some fine consignments of Labrador herrings. These fish are all well known brands and very choice quality.

Laporte, Martin & Co. offer a large assortment of Tarragona wines, Sicily wines, cherries, clarets, sauternes, etc., at very favorable prices for prompt shipment.

**NEW BRUNSWICK MARKETS.**

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., Nov. 15, 1894.

**B**USINESS continues good, though the weather during the week has been unfavorable, no storm ever causing so much damage to wires about the city. They were so mixed up that for two days there was no power, light or cars, and no fire or steam. The chief trouble was with the telephones, and merchants were being put to great inconvenience. It will be a week or two yet before all lines will be working. The "good old times" are often spoken of, but the business men would not like to again have to do without telephones. For two or three days it looked as if winter were here, and merchants along the river felt blue, for, as usual, they had left the getting of supplies till the last moment. Goods have now been hurried forward, but the outlook is milder and the prospects are for open weather for some time yet. New California dried fruit is now in the market and is showing good value. Flour continues to hold its advance, and molasses is a subject of interest, prices being very firm at an advance of 1 to 2c. The war came rather late to effect the tea market here and values, though firm, are no higher.

**SALT**—Spot stocks are very light with fair demand. Quite a quantity has been brought via schooner from Boston. This is salt shipped from England by merchants there. This is a regular trade, and the salt is never brought here except market is bare. There

**Finnan Haddies and Other Fish**

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

**D. & O. SPROUL** DIGBY,  
N. S.

**Beardsbey's Shredded Codfish, Pettijohn's Breakfast Food, Condensed Mince Meat.**

**C. & E. MACMICHAEL,**  
40 DOCK ST., ST. JOHN, N.B.

**Cocoanuts**

Imported direct, saving \$5 per M. in duty. Fresh stock every month. Write for prices.

**THEODORE H. ESTABROOKS, ST. JOHN, N.B.**

**J. Hunter White**

No. 3 North Market Wharf,  
ST. JOHN, N.B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

**SPECIALTIES**—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

**The Bell Cigar**

Is the leading 5 cent, and

**Spanish Doubleloon**

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**  
St. John, New Brunswick

**BETTER PROFITS** are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

**JOSEPH E. SNOW**  
... DIGBY, N.S.

**Fish Fish Fish**

Retailers can with confidence handle my packing of

**BONELESS FISH,  
DRY GODFISH,  
SMOKED HERRING,  
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

**JOHN SEALY**  
25 and 26 South Wharf, ST. JOHN, N.B.

We are selling another lot of those very

**White ... Medium Codfish**

And can confidently recommend them to our customers as strictly first-class.

**NORTHROP & CO.**

Wholesale Grocers and Fish.  
South Wharf, St. John, N.B.



HERE is no use talking, you can't get quality without price—sometimes you get price without quality. We guarantee a dollar's worth of goods for a hundred cents. Nobody does more than that, or, if they do, the sheriff stops it pretty soon. This season we are offering to the trade something specially fine in Xmas Spices. Will you favor us with your confidence and examine samples. Our travelers are out with Xmas samples.

P. S.—You will want **Pure Gold Icings** soon.

**PURE GOLD MFG. CO.**  
TORONTO

*ST. JOHN MARKETS—Continued.*

is, however, some 10,000 bags afloat to come here and a ship is now offering at Liverpool for cargo. Coarse salt, 55 to 60c.; factory filled, \$1 to \$1.10; Canadian, 5 lb. bags, \$3.25 per brl.; 10 lb. bags, \$3.10 per brl.; American wood boxes, 20 lb. 20c.; 10 lb. 12c.

**CANNED GOODS**—In speaking to a large wholesaler here he said he did more value of business in October of this year than last, but there would be a falling off in November in gross amount, owing to the small amount of canned goods he was handling compared with last year at this time, but he felt his net profits would not suffer on that account. All the larger houses say the same. Stocks are not large and prices firm. There are two grades of California goods in the market, standards and extras. When buying this should be kept in mind. We quote: Corn, 95; peas, 95c.; tomatoes, \$1.05; salmon, talls, \$1.35; flats, \$1.75; lobsters, \$1.75 to \$2; finnan haddies, \$1.40; corned beef, 1's, \$1.60 to \$1.75; 2's, \$2.50 to \$2.65.

**DRIED FRUIT**—In cleaned currants the change in duty in the States has put the price up, and new fruit is offering about 2c. above last year's prices, while old fruit is higher than the new was last fall. Although some is used in bulk, 1's cartooms is the favorite package. Owing to the advance, some of the merchants are thinking of cleaning their own; in fact some locally cleaned bulk currants have already been offered. New California dried fruit is now on the market, and one or two carloas are on the way. This fruit is proving a great favorite, and the extra low price has aided much in the sale. Prices are, however, firmer, and everything points to an advance. Evaporated peaches and apricots are being offered.

New Malaga London layer, black baskets and Sultanias are also in the market. Dried and evaporated apples continue easy with light demand. We quote as follows: Sultanias raisins, 7 to 7½c.; California clusters, \$2.40 to \$2.50; London layers, \$2 to \$2.25; loose Muscatels, 6¼ to 6½c.; Malaga London layers, \$2.10 to \$2.25; Valencias, 4½ to 4¾c.; Valencias layer, 5½ to 5¾c.; new French prunes, 5½ to 6c., small boxes, 9 to 14c.; currants, brls. 3½ to 4c.; cases, 4 to 5c.; new evaporated apples, 8½ to 9c.; dried, 6 to 6½c.; figs, 12 to 13c.

**GREEN FRUIT**—Apples continues in large supply. Some fine winter fruit is now coming forward. Demand for Gravenstein and other fall apples is lighter. Some nice sweet limes from the West Indies have been on the market. Malaga grapes are firm owing to short crop reports, and prices are likely to go higher. Jamaica oranges, which are now coming to hand nice and sweet, are lower, as are sweet potatoes. A few Florida oranges are now being received. We quote: Jamaica oranges, \$5.50 to \$6; boxes, \$3.50; quinces, \$6.50 to \$7; Messina lemons, \$5.50; grapes, 35 to 50c. per basket; Malaga grapes, \$5.50 to \$6; sweet potatoes, \$3.50 to \$3.75; Florida oranges, \$3.

**DAIRY PRODUCTS**—As foreshadowed in my last report, the outlook for cheese is better. The bulk of the early makes are now out of the market and the later makes are in demand, and though prices are easier than they were some few weeks ago, holders are not anxious to cut prices. Butter is rather slow. After the closing of the river, prices will no doubt be firmer. Creamery rolls are scarce, with demand good at full price. Eggs are scarce and prices outside are rather higher than they are here. It looks as though there must be a further advance. Cheese,

10½ to 11c.; creamery rolls, 24 to 25c.; creamery tubs, 22 to 23c.; dairy, 18 to 20c.; eggs, 16 to 17c.

**MOLASSES**—This continues to be without much interest. In speaking to THE GROCER one of the largest importers here said he expected the price of Barbadoes would be four or five cents higher before spring. There is a light stock here and none in outside centres to bring forward. We quote: Barbadoes, 30c.; Porto Rico, fancy, 43 to 44c., choice 35c.; Antigua, 28 to 29c.; St. Croix, 28 to 29c.

**SUGAR**—Price is easy, although there is no change in quotations yet. We quote: Granulated, 4¼ to 4½c.; white extra C., 3¾ to 4c.; bright yellow, 3¾ to 3¾c.; yellow, 3¾ to 3¾c., dark, 3¾ to 3¾c.; Barbadoes, 3¾ to 3¾c.; Paris lump, 6 to 6¼c.

**FISH**—There is but little change in values, but the prospects are that the price of pickled fish will be higher, while that of smoked has a weaker tendency, and figures are likely to be lower. In dry prices are steady. A few hundred barrels of Alevives were sold to New York parties at \$2.50. This about leaves the market bare. We quote: Cod fish, large, \$3.75 to \$3.90; medium, \$3.65 to \$3.80; small, \$3 to \$3.25; haddock, \$1.75; pollock, \$1.70 to \$1.75; shad, \$5 to \$5.50; half-barrels bay herring, \$1.50 to \$1.60; wolves, \$1 to \$1.60; Shelburne, No. 1, brls., \$4 to \$4.25, half brls., \$2.40 to \$2.50; Canso, \$5.25 brls.; Muddy River, No. 1, half-brls., \$3.25; No. 2, \$2.50; Grand Manan medium smoked herring, 9c.; lengthwise, 8c.

**PROVISIONS**—Market is weak. Cottoiene is quoted ½c. lower. We quote: Clear pork, \$19 to \$19.50; P. E. I. mess, \$17.50; prime mess, \$13 to \$13.50; plate beef, \$13.25 to

\$13.75; extra plate beef, \$13.50 to \$14; pure lard, 10 to 11c.; compound, 8½ to 9½c.; cottolene, 9¼ to 10¼c.

#### ST. JOHN MARKET NOTES.

New Leghorn peels—citron, orange and lemon—are now being offered.

Appearances point to a larger lumber cut in this province this year than last.

California cider has made its appearance in this market. It shows good value.

Anticipating an advance in Malaga grapes, one firm has placed an order for 500 barrels.

Theo. H. Estabrooks received another large shipment of coconuts direct via last West India steamers.

C. E. Macmichael have received another lot of MacLaren cheese. Lovers of good cheese seem to multiply.

Northrop & Co. report increasing demand for their white medium codfish, and having lately landed a large supply, they can fill all orders at once.

A convention of lumbermen is to be held at Moncton on the 20th inst. The purpose is to try and have the rates of freight along the I.C.R. reduced.

A cargo of fish cleared from Halifax for Porto Rico during the past week. It was valued at \$40,000 and was shipped via S.S. Alert. This is the largest cargo ever shipped to one island.

The railways have advanced their export rates to Boston and Carleton 7c. Direct rates will advance this week 5c. Large quantities of flour have been arriving during the past week via Boston, but the advance will stop any more coming that way, except in exceptional cases.

Report from the Custom House shows a decline in value of business for October compared with same month last year. Value of goods entered last October, \$260,594, this, \$254,736; value paying duty last October, \$172,174, this, \$164,600; free last October, \$88,420, this, \$90,119; amount of duty collected last October, \$66,798, this, \$66,431. Value of exports is rather ahead of October, 1893, the figures for this year being \$333,128, against \$310,393 last year.

#### NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Nov. 15.

**B**USINESS is fairly good at present. Orders are coming in from the remote parts of the Province for Christmas supplies. The local and immediate Christmas trade is not looked for until about two weeks before that date. Apples are in abundant supply with liberal demand. The stock is far ahead of former years. Canned goods are reported slow, with an upward tendency. Potatoes have taken a jump on account of the short crop in P. E. Island. Several schooners are discharging cargoes here with ready buyers.

**CANNED GOODS**—There is a good stock on the market. Prices are: Beef, 2's, \$2.75; do., 1's, \$1.60; tongue, \$4; sardines, ¼'s, \$14 per case; tomatoes, 3's, \$1; marrowfat peas, \$1; corn, \$1; wax beans, \$1; pears, 2's, \$2.25; strawberries, 2's, \$2.25; green gages, \$2.25; raspberries, \$2.25; plums, \$2.25; Lingapore pineapples, \$2.40; oysters, 1's, \$1.50; 2's, \$2.40; lobsters, tall, \$1.75; salmon, \$1.75.

**DRIED FRUIT AND NUTS**—In dried fruits the market is unsettled, with the exception of raisins. There is a good stock of new

French prunes. Following are to-day's quotations: Valencia raisins, 4½c.; Valencia layers, 5½c.; black baskets, \$3; imperial cabinet, \$2.60; and London layers, \$2.30; currants, 4½c.; dates, 5½c.; prunes, 6 to 7c.; peaches, California, 17c.; apricots, 12 to 15c.; evaporated apples, 9c.; pears, California, 10c.

**GREEN FRUIT**—The season for Canadian grapes is over. There was a good supply on the market and prices ruled low. Malagas are showing up well, there being some good stock on the market. Prices are expected to advance on account of the short crop. We quote: Malaga grapes, \$5 to \$5.50; E'mira, \$5.50 to \$6; apples, No. 1 winter fruit, \$2 to \$2.50; No. 2 stock, \$1.25 to \$1.50. Auction sales bring less money. Jamaica oranges are fairly plentiful and are bringing \$5.50 to \$6 for real sweet stock. Floridas are arriving, but are not very good yet. They are quoted at \$3 to \$3.50 per box. Lemons are scarce and stiff in price, the only stock on the market worth speaking of being Malagas, which are of small size. Floridas are quoted at \$3.50 to \$4. There is little demand for nuts. We quote: Filberts, 10c; walnuts, 10 to 12c.; almonds, 13 to 14c.; Brazils, 10 to 11c.; pecans, 14c.; peanuts, roasted, 11 to 12c.; do., raw, 10c.; coconuts, \$4.50 per 100.

**DAIRY PRODUCTS**—The market in cheese is easier. Best stock can be had under 11½c., and some at 10½c. There is a fair stock both of Canadian and Antigonish cheese, but of earlier make. The demand for butter is slow while the stock is fair. We quote: Choice country butter, 19 to 20c.; roll, 18c.; Canadian, 17 to 18c. Eggs are in good demand at 17c. for choice fresh, with prospects for an advance.

The stocks in molasses are limited. We quote: Antigua, 28c.; Porto Rico, 32 to 34c.; Trinidad, 27c.; Barbadoes, 30c.; Demerara, M. R. brand, 33c.; Demerara, B. D. brand, 45c.

**SUGAR**—The supply is heavy with demand only fair. We quote: Porto Rico, in hds., 3¼c.; refined cut loaf, 5½c.; granulated, 4¾ to 4½c.; standard A, 4c.; white extra C, 4c.; standard yellow C, 3¾c.; extra C, 3½c.; yellow extra C, 3¾c.

**FISH**—Large quantities of fish have been received from Newfoundland, principally for Whitman's fish dryer. West India market is easy and shipments are light. We quote: Dry cod, shore, prime, \$3.25 to \$3.75; cod, bank, \$3 to \$3.25; cod, bay, \$2.75; cod, Labrador, \$2.75; cod, shore, from store, large, hard, \$5; hake, \$2; pollock, \$2. Herring are scarce. Bay of Islands herring, No. 1 split, are worth \$2.25. There are no Labradors. Alewives are selling at \$2.50 and mackerel, No. 3 large, at \$7.50. No. 1 salmon are quoted at \$12, No. 2 at \$10 and No. 3 at \$8.

**PROVISIONS**—The supply of pork is about as usual and prices remain steady. Quotations are: American clear pork, \$20; American, mess, \$18.50; P. E. Island prime mess, \$18; do., thin, \$16.50. American beef is quoted at: Extra mess, \$13.50, and extra plate, \$15. Native beef, carcass, is selling at \$6 and \$7, sinking offal. There is no demand for mutton. Lambs are sold at \$7 per cwt., sinking pelts.

#### HALIFAX MARKET NOTES.

New figs are higher than last season on account of the duty.

The Standard Oil Company are erecting a massive tank at the outskirts of the city. It is the first of the kind to be erected here.

The firm of Louis Green & Co., cigars and tobaccos, is now controlled by Oscar Jacobi,

who has been manager since it opened business here a year ago.

Onions were never so low in the Halifax market. They are also very plentiful and are selling at 1½ cents. Some Spanish onions are bringing \$1 per box.

Ontario dealers are offering poultry for the Christmas trade. Halifax depends almost entirely on Ontario for its poultry. There is only a fair supply in the market.

#### WITH THE RETAILERS.

**M**R. MEINARDIS, confectioner, has bought out the boot and shoe stock of McDavitt, Gravenhurst.

R. W. Murdoch, of Hepworth, has purchased the store in connection with the Sauble Mills.

James Hunter, reeve of Wiaraton, and well-known grocer, is doing a large export trade in peas this fall.

A. McKay and James Matheson have formed a partnership to carry on the general business of W. McKay, father of the former, at Renfrew.

W. F. Hogarth, flour and feed, Fort William, has moved to more commodious premises, and now carries a large stock of groceries.

Baker & Co., general merchants, Rat Portage, have enlarged their premises and put in a large plate-glass front. They have now one of the most attractive stores in Rat Portage.

Fraser & Lloyd, general merchants, Pembroke, have dissolved, and the business will be carried on under the style of Fraser & Son. H. J. Lloyd has gone into business on his own account.

S. M. Warriner, of Stouffville, having found his present premises inadequate for his growing business, has added about 25 feet to the rear of his store, and will use it as a ready-made clothing department.

The firm of Wiley & Co., Gravenhurst, evidently are doing an extensive as well as a successful business, judging from the improvements lately added to their places of business. Their stores are neat, clean and attractive, and their different stocks are large and well selected. John seems to be an enterprising young man.

#### PERSONAL MENTION.

John D. Roberts, manager of the Pure Gold Manufacturing Co., Toronto, has returned from a four weeks' holiday. He spent some two weeks deer and partridge hunting in the northern part of Renfrew county. "We had a splendid time," he enthusiastically remarked to THE GROCER. "Deer were plentiful, but the weather was too warm. The deer would either rot after we shot them, or rot before we shot them—just as you like."

John Mouat, Gillard & Co.'s Northwest representative, states that his customers now seldom ask for anything else than their standard tea, Imperial Congou. "It is," he says, "specially adapted for alkaline water, which makes it specially valuable in the Northwest."

W. L. Hunter, formerly of J. W. Lang & Co.'s representative on the Midland, has opened a brokerage office in Montreal.

THE GROCER regrets to learn that J. Hayden, one of Sloan & Crowther's western travelers, is lying ill in the Guelph hospital suffering from an attack of quincy.

# Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

**LUMSDEN BROS.**  
HAMILTON, ONT.

# Take Note

Of some of our leading lines, and for which, remember we are headquarters.

- "Boeckh's" Standard Brushes
- "Boeckh's" Standard Brooms
- "Star" Pails and Tubs
- "Durable" Pails and Tubs
- "Improved" Globe Washboards
- "Extra Star" Clothes Pins
- "Jersey" & "Crown" Butter Moulds
- "Cradle" Churns

Woodenware, Butterware, Churns, Baskets, Cordage, Matches, Twines, etc., etc.

We guarantee all goods to be strictly as represented and prices right.

## Chas. Boeckh & Sons Manufacturers **TORONTO**

Offices and Warerooms: 80 York Street. Factories: 158 to 168 Adelaide West.

# New Table Raisins

BLACK BASKETS  
LONDON LAYERS

—ALSO—

# VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

# T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

# McAlpin .. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

# TOBACCO

**Why** pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO.  
Canadian Agents, TORONTO.

# Filberts First Arrivals

Very choicest quality

**NEW CROP  
OBLONGS.**

# Warren Bros. & Boomer

35 and 37 Front St. East,  
TORONTO

# New Currants

WE HAVE IN STOCK

- CASALINA—in Half Cases.
- PATRAS—in Barrels and Cases.
- CAMPOS—in Brls. and Half Brls.

Also a few barrels of old Provincials left which we will sell at a low figure. Ask or write for prices.

# SLOAN & CROWTHER,

Wholesale Grocers Toronto.

# J. W. Lang & Co.

WHOLESALE GROCERS

# NEW FIGS

7 Crown and Choice Eleme in boxes.  
Malaga in taps.

**PRICES LOW.**

59, 61, 63 Front Street East Toronto.

# Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

**LONDON, ONT.**

# Malaga Table Raisins and Almonds

CASADOS and REINS

Now in store.

# PERKINS, INCE & Co.

41 and 43 Front St. East.

We are now offering

# New Table Raisins

In quarters, halves and full boxes.

ALSO

VALENCIA SHELLED ALMONDS

# SMITH & KEIGHLEY

9 Front St. E., TORONTO.

### INTERESTING TO APPLE SHIPPERS.

THE following circular, which has been sent to the apple shippers in Montreal last Thursday by General Traffic Manager Olds, of the C.P.R., will be interesting to apple growers generally:

"We are advised by wire this morning that a carload of apples from Ontario, consigned to McMillan & Hamilton, Vancouver, has reached that point, and on inspection by a fruit inspector recently appointed by the British Columbia Government, he condemned the fruit as being infected by larvae of the codling moth, and owners have been instructed to either ship car out of country or destroy its contents by fire. There are about fifteen other carloads of apples on their way from Ontario for the British Columbia market, which may possibly be condemned in the same way. This Provincial Inspection Act appears to have been sprung on the trade in British Columbia without notice and will work a great hardship, not only on them, but on Ontario fruit growers who would have had an excellent market in British Columbia this year on account of the failure of the Oregon fruit crop."

"Professor Fletcher speaking of the matter said that the codling moth was the most destructive of apple insect pests.

"Mr. Anderson, the statistician of British Columbia, states positively that the codling moth is not found in British Columbia. He made this statement in an official letter to the department.

"If this be actually true the Government of British Columbia are wise to take every measure to prevent its introduction. In the present case, however, which has arisen from the carrying out of the new law, it is possible that some more lenient interpretation of the Act would be justifiable and advisable. The natural history of the codling moth being well understood, it is known that the insects which are now in the apples in the larval condition will not produce perfect insects until next spring. As apples are a perishable product there is no doubt that the consignment now under discussion will be used before the spring; and I am under the impression that if the barrels in which these apples are packed are destroyed and their contents carefully hand picked by a competent person, and such as are not infested by the insects transferred to new barrels, the infested apples being destroyed, there would be no danger of introducing this insect.

This opinion, it must be understood applies only to the present case. There would certainly be danger if later shipments are made of late winter apples. It would be far better if shippers and purchasers were notified as soon as possible of the British Columbia law, so that they may purchase apples from some of the many fruit growers in Ontario who have adopted the advised

methods of spraying with paris green for protecting their fruit against the attacks of the codling moth. This practice is now becoming widely adopted in Ontario, and I have no doubt that the addresses of fruit growers who have taken this precaution can be obtained from the secretary of the Fruit Growers' Association of Ontario.

"Mr. Fletcher further stated that in this vicinity the codling moth brings forth one and sometimes two broods in a season. In the neighborhood of London, Ontario, two broods; in California three or four broods; and probably if it were introduced in British Columbia the number of broods would be the same as in California.

"It will be seen from this statement of the natural history of the insect how important it is for the Province of British Columbia to prevent its introduction and spread by every possible means."

"Agents will hand a copy of this notice to such fruit shippers as may be engaged in shipping apples to British Columbia, that they may understand the risks involved in shipping apples affected with the larvae of the codling moth, and that unless great care be exercised by them in this respect the company will be obliged to require all charges on shipments of this fruit to be prepaid."

### THE COST OF BREAD.

AN agitation has been going on in a number of cities in the United States and Canada for cheaper bread. It has been claimed in many places that the price of bread has not been reduced in anything like the same proportion to the decline in the price of flour. In Winnipeg the matter has been discussed freely, and here, as elsewhere, a good deal has been written about the cost of making bread in proportion to the price of flour. In view of this, a bulletin lately issued by the United States Department of Agriculture on "The Cost of Bread," taken from the forthcoming report of Prof. W. O. Atwater on the nutritive value of foods, will be interesting. It says: "In practice 100 pounds of flour will make from 133 to 137 pounds of bread, an average being about 136 pounds. Flour, such as is used by bakers, is now purchased in the eastern states at not over \$4 per barrel. This would make the cost of the flour in a pound of bread about 1½ cents. Allowing ½ cent for shortening and salt, which is certainly very liberal, the materials for a pound of bread would cost not more than 2 cents. Of course there should be added to this the cost of labor, rent, interest on investment, expense of selling, etc., to make the actual cost to the baker. In the large cities competition has made bread much cheaper, but even there the difference between the cost of bread to a well-to-do family, who bake it themselves, and the family of a poor man,

who buy it of the baker, is unfortunately large."

In Winnipeg the price of flour is of course very much cheaper than in the eastern cities mentioned above, the highest grade of flour costing here only \$3 per barrel, and strong bakers' grade \$2.80 per barrel. At this price it can be obtained in small lots of as few as ten sacks. The Manitoba flour will also make more bread to the barrel than the eastern flours, so that on the basis of the Washington Agricultural department's report, there would be about one cent's worth of flour in a Winnipeg baker's pound of bread, or two cents worth of flour in the two-pound loaf sold here. The other expenses, such as labor, etc., would cost a little more here, and these of course cannot be estimated closely, as they vary in every shop, according to the manner of conducting the business. So far as the material is concerned, however, there would appear to be about 3 cents' worth of flour, shortening, etc., in the Winnipeg two-pound loaf. With the selling price at 5 cents, the bakers therefore have a margin of 2 cents per loaf, or about 40 per cent. to cover cost of labor, rent, expense of selling, etc., including their profits.—Commercial, Winnipeg.

### THE FLOUR STANDARDS.

About twenty gentlemen from all over the Dominion, forming the "Dominion Board of Flour Examiners," assembled in the Montreal Board of Trade Building Wednesday, last week, to fix the flour standards for the year. They arranged them as follows: Patent Winter—Ogilvie's "Pride of Huron;" Patent Spring, Ogilvie's "Hungarian Royal Mill;" Strong Bakers; Ogilvie's Strong "Glenora;" Mill Straight Roller, "White Lily;" Extra—extra of Wolverton Milling Co.; Superfine, Ogilvie's "Hercules."

### WHY IT PAID.

A Western grocer has been doing a thriving business in selling coffee pound packages, in each of which is placed a silver plated spoon, says an exchange. Many persons wondered how he could possibly give away the spoon and realize a profit on his coffee, but the secret of the scheme lies in the fact that the spoon is only a cast iron tinned one, costing wholesale at the rate of twelve cents a dozen, or one cent each, and the spoon when weighed is of less value than the same weight in coffee.

## ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Kelghley, Manager,  
468 King St. West. Telephone 1610.



THE ...  
**STRATHROY CANNING  
 AND PRESERVING CO.**  
 (LIMITED.)

Packers of all kinds of

**Fruits ...  
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

**STRATHROY, ONTARIO.**

**From the Atlantic  
 To the Pacific ...**

The fame of "KENT" Canned  
 Goods is spreading.

"KENT" Tomatoes are the acknow-  
 ledged standard, and the words  
 "as good as Kent" are often heard when a comparison  
 of qualities is made. No progressive retailer can afford  
 to be without these goods on his shelves. Their fine  
 flavor, uniformity of quality and solid packing recom-  
 mend them to the consumer, who, having once had  
 them, will be sure to ask for them again.

**The Kent Canning  
 & Pickling Co.**  
 CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"  
 Canned Goods Leads !!

No need to ask the reason,  
 No need to make the reply.

Everyone knows the HIGH REPUTA-  
 TION of our goods. Why? Because they  
 are acknowledged as "STANDARDS."  
 Grocers may now rely upon getting our  
 goods; with our new factory added in To-  
 ronto, we are confident of supplying the de-  
 mand.

See that the word "BOULTER" is litho-  
 graphed across the face of the label. None  
 other genuine.

**W. BOULTER & SONS**  
 PIGTON, ONT.

**ALWAYS THE BEST.**

**CIDER AND WHITE WINE VINEGARS**

Of the purest and best description, manufac-  
 tured from the celebrated Norfolk County  
 apples—the finest flavored fruit in Canada.  
 Prices very low. Send for quotations to

**THE DOVER APPLE CO.**  
 PORT DOVER, ONT.

OUR PACK OF ..  
 Canned Fruits

Are exceptionally fine, packed the  
 day they were picked, and each can  
 bears our label,

The Garden City brand

We also put up the choicest CATSUPS,  
 JELLIES and JAMS.

**BE SURE** when ordering you get the "Garden City"  
 brand. Sold by all leading Wholesale Grocers.

Put up by

**FLYNN BROS.**  
 St. Catharines, Ont.

LION "L" BRAND



REGISTERED  
 TRADE  
 MARK.

PURE GOODS.

JAMS,  
 JELLIES,  
 VINEGARS,  
 PICKLES.

The largest  
 factory of the  
 kind in the Do-  
 minion.

DIPLOMA  
 AND MEDAL  
 Toronto Exhi-  
 bition, 1893.

**MICHEL LEFEBVRE & CO.,** Montreal & Toronto.  
 Beet Sugar Factory at Berthierville, P.Q.

**For Thanksgiving Dinners**



There is sure to be an increased  
 demand for canned goods. People  
 will buy them who are not regular  
 consumers, and it will pay you to  
 supply them with the best, and  
 secure their permanent trade.

"Maple Leaf" Brand always gives  
 satisfaction.

**DELHI CANNING CO.**

**DELHI, ONT.**



?

BRANCHES—  
MONTREAL: 17 St. Nicholas St.  
TORONTO: Wright & Copp, 51 Colborne St.  
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,  
St. Stephen, N.B.



### THE CORNER GROCERY.

DEAR GROCER,—As one of the boys who has served behind the counter for some time in a town not so very far from Toronto, and reads THE GROCER regularly, I would like to see the clerks take more interest in our own paper and have more enthusiasm in our calling. True, at times it does seem monotonous every morning opening at 7 a. m., then the usual sweeping, etc., placing our goods so as to catch the eye of the passer by, then the arranging of the store, polishing up our scales, scoops, show-cases, counters, etc., getting things in good order for the day. When the boss comes in how pleased we are if he gives us a word of praise, or when some customer says to a friend, Mr. So-and-so, our boss, keeps such a neat store! Then we have the travelers coming in and asking us confidentially when the boss is not around, how's the stock in our line, and we evade the question as best we can, for our boss will not allow us to give those tips. We have our "want" book and we put down in that what is needed, and our boss does the buying whenever he thinks best. Tell "Moyume" that we boys enjoyed his letter on the per-

fect storekeeper very much. I think he is right. No man can afford to neglect his stock or keep a clerk who stands around with his hands in his pockets or is slovenly in these days of keen competition. It is only right, boys, that we should be neat and clean, polite and attentive, and tie up a neat parcel. My time is up, I must get back to the shop and shovel sugar.

TOBY.

### BRANDING PICKLED HERRING.

DEAR GROCER,—My attention has been called to the following paragraph in THE GROCER, relative to the branding of pickled herring at St. John:

It is stated that Yarmouth and Shelburne fish get mixed, and that the former are branded and sold as the latter, and that the former being cheaper, it is hard for the real Shelburne to compete. Others say this is not so, but that this report is used by some who are trying for an extra price. Shelburne are the fatter and better fish. This is not the first time such things have been said, and unfortunately it is but too often true.

Will you kindly permit me to say with regard to the above that if there is any truth in the charge that Yarmouth herring are branded as Shelburne, and sold as such, it is done after they have been properly branded by me. It is true I do not always brand a name upon the package, but simply mark them "No. 1 split herring," or "No. 2," as the case may be, and it is possible that in such case a name might be added. While it is possible that this might be done, and while it is alleged to have been done, I have not learned of the charge being proved in a single instance, as certainly would have been the case were it a common occurrence. The self-interest of other merchants would insure that.

No St. John merchant ever asked or suggested that I should falsely brand a package.

I entirely disagree with the statement quoted above that the charge made is but too often true. That is not justified by the facts, and is a reflection on the honesty of St. John merchants.

I think this statement should be made in fairness to the merchants generally, whose reputation as a class is likely to suffer from general statement like that quoted.

F. W. THOMSON,  
Inspector.

St. John, N.B., Nov. 10, 1894.

Remarks: THE GROCER publishes Mr. Thomson's letter with pleasure, and it is evident from what he says that the fraudulent practices are committed after the goods have passed through his hands.

THE EDITOR.

### MOLASSES AND SUGAR.

DEAR SIR,—Am pleased to note your remarks re above articles. Some time ago I referred to them, but was rather taken to task by refiners' agents through your paper. This molasses tariff is a big b'under, but I think the iniquitous syrup duty a more serious one. The idea of our being saddled with a duty of seven cents a gallon on an article that our refiners cannot supply is absurd. For months no cheap syrups have been obtainable in Canada, and to-day they are as scarce as yellow sugars, none of which can be bought for love or money. When a few raw sugars are brought in to supply a want the refiners will then put plenty in the market as they have done before.

KICKER.

November 12, 1894.

THEY'RE OFF !!  
AT THE QUARTER  
AT THE HALF  
THREE-QUARTERS  
IN THE STRETCH

THE ..  
**MATCHLESS**  
WINS.

The Best Stove Polish on this green earth.  
Do you handle it? You will if you write for prices.

**Robt. Ralston & Co.**  
HAMILTON, ONT.

**LYTLE'S**

Pure Pickling  
**VINEGAR**



Should be handled by every  
storekeeper at this season of  
the year.

**T. A. LYTLE & CO.,**  
Vinegar and Pickle Manu-  
facturers,  
TORONTO.



**MOTT'S**

The Old "Servant's Friend."  
60 Years! No Complaint!



Samples to be seen at  
T. G. WILLIAMSON & CO., TORONTO.

**WINDSOR DAIRY SALT**

IN 20-LB. BAGS

15 in a Barrel

Sell at 25 cents each

Cost \$2 per Barrel

Creameries that have tried it think it better than the Imported.

TORONTO SALT WORKS, 128 Adelaide St. E., TORONTO.

City Agents for Windsor Salt Works. Wholesale houses keep it.



**British**  
**Columbia**  
**Salmon**

**"INVERNESS"** BRAND

Turner, Beeton & Co.  
VICTORIA, B.C.

AGENTS

WATT & SCOTT  
Montreal

WATT & SCOTT  
Toronto

GRANT, OXLEY & CO.  
Halifax

ARTHUR P. TIPPET  
St. John, N.B.



**LICORICE**  
**LOZENGES**

or any other Licorice goods  
put up by us can be relied  
upon as first-class in every  
respect. All the leading  
wholesalers handle them.

**Young & Smylie**

Brooklyn, N.Y.

## TRAVELERS' QUARTERLY MEETING

THE quarterly meeting of the Dominion Commercial Travelers' Association took place Saturday afternoon last in Montreal, in the rooms of the association in the Board of Trade building, the chief business being the address of the retiring president, David Watson, and the nomination of officers for the ensuing year.

In calling the meeting to order the president spoke briefly regarding the past year's work, which he considered had been eminently satisfactory. He likewise referred to the help and valuable counsel which the president had received from the vice-president, treasurer, and their able and indefatigable Board of Directors during the past ten months. "In a word," said the speaker, "I have received all the assistance from these gentlemen that I required at their hands, and, I may add, all that any one could possibly desire." (Cheers.) In support of the claim that 1894 would be considered a successful year, President Watson stated that the Dominion Commercial Travelers' Association had now 2,271 ordinary and 219 associate members, making in all 2,490, 400 being French-Canadians, or an increase of 96 to November 1st over the preceding year. Mr. Watson also evoked a cheer from "the boys" when he declared that the finances of the association were likewise in a satisfactory condition. "We will have," he said, "an increase over last year in our revenue amounting to \$2,000, half of which has been brought in by the increase of membership just alluded to, and the balance is to be accounted for by a reduced expenditure in the yearly working of the association. Continuing, he announced that the last dinner accounts showed a deficit of \$25, while the rent account for the past year would be less by \$200 than that of 1893. The President regretted to say, however, that the death rate had been comparatively large this year, as the amount of claims so far reaches \$21,059.97, being an increase over last year of \$8,122.87. This, however, would be met without having to fall back upon the reserve fund, and there will be from five to six thousand dollars to the rest account. In order to show the members what they might expect during future years, Mr. Watson gave the amount of death claims for the past ten years. From 1884 to 1888, inclusive, the claims show a yearly average of a little over \$6,000, as follows: 1884, \$3,200; 1885, \$3,700; 1886, \$10,000; 1887, \$6,400; 1888, \$6,800; total, \$30,100.

The figures for the five years following indicate that the average claims reached \$10,185 per year: 1889, \$7,600; 1890, \$10,800; 1891, \$6,175; 1892, \$14,400; 1893, \$11,900. Total, \$50,925, which, as the president remarked, is nearly double the previous five years. He considered it his duty to make this as plain as possible, and it appeared to him that no uneasiness should be felt on the part of any member because of the steady accumulation of the reserve fund.

They need not, in fact, cease their efforts to add to this fund until it had reached a quarter of a million dollars.

The chairman proceeded to discuss the question of members certificates. He referred to an instance where an application had been made by a gentleman who was drowned before such application had been acted upon by the proper body. "I took the ground," said the president, "that we could not elect a dead man a member of the association, and my contention was sustained by the legal gentlemen whom we had consulted." He then referred to the Prince Edward Island tax. Legal advice had also been taken in this matter, with the result that it appeared impossible to have the law upset. It was not a commercial, but rather a tax on travelers as individuals, and if one firm sent five men to the island, they would have to pay \$25. The Ottawa Government had informed the association, through Hon. J. J. Curran, that the British North America Act permitted the Island Legislature to enact such a law, so at the present time steps are being taken by the association's solicitor in Charlottetown to see what can be done down there. The president likewise briefly treated of what is known as the excess baggage question, which, he declared, was a grievance that should certainly be adjusted. According to the present rules of the railway companies the rates charged were heavier than if the traveler sent his baggage by express, and the president suggested that they charge a rate equal to the double of first-class freight. President Watson, in concluding, called attention to the benevolent fund, which had not been treated as liberally as in former years, and he hoped that at least \$500 would be placed at the disposal of that particular committee. Every cent spent had been subject to personal supervision, and the speaker dwelt upon several sad and deserving cases which they had attended to, all of which met with the hearty and sympathetic appreciation of the meeting.

Col. Fred. Massey was nominated for the presidency by Messrs. George Sumner, Geo. Cains, Fred. Hughes, J. A. Cantlie, J. T. Dwyer, J. N. Lassonde and others, while Mr. Joseph H. Morin is supported by J. Harries, J. D. Rolland, Gustave Piche, C. H. Cochrane, Geo. Beaudoin and others.

When the nominations for the vice-president had been handed in it was announced that the contest for that office would be between Messrs. Alfred Elliot, Jno. Taylor, Jno. Bryers and Max Murdock.

There will be no contest for the position of treasurer. Fred. Birks, who was absent in Toronto, was elected by acclamation.

A call for nominations to form a Board of Directors was then made, it being announced that Messrs. James Armstrong, Max Murdock, F. X. de Grandpre, M. E. Davis, and L. W. Ewing were the retiring members, consequently the following gentlemen were nominated:—Messrs. Joseph Youngheart, C. Prevost, Newton Nicker, of Thos. May & Co.; C. H. Cochrane, of Messrs. S. H. & A. H. Ewing; J. T. McBride, of McBride, Harris & Co.; John Stewart, of St. John's, P.Q.; A. D. Gall, of the Royal Oil Co.; W. C. Wonham, John Fales, of Sherbrooke; James Armstrong and W. D. McLaren, jr., which makes eleven in all. The entire number, of course, cannot get there, but all have warm friends, and a good lively contest is in order.

After very little discussion it was decided to hold the annual meeting on December 15th at the Fraser Institute hall. Mr. Beau-

champ fought hard for the Monument National, saying that he and his friends had been going west for a number of years, but now the English members should return the compliment. His amendment, however, failed to carry. The poll is to close at five o'clock p.m. on the day previous to the annual meeting, and F. X. de Grandpre, W. P. Beauchamp, O. E. Brewster, J. T. Dwyer, J. S. Bullick, Fred. Birks, T. H. Clark and W. A. Craven were chosen as scrutineers.

A notice of motion was then given to amend article 1, clause 6, of the by-laws, which reads as follows:

"On and after February 1st any member having failed to renew his subscription shall cease to be a member of the association, and shall be required to make application as a new member, but if re-elected within the current year he shall not be deprived of any privileges, acquired rights or benefits."

The president stated that the above had proved to be impracticable, and the following amendment would be offered:

"On and after the 1st of February any person having failed to renew his subscription shall cease to be a member of the association, but may be reinstated within the current year on production of certificates of good health, accompanied with a renewal application, without being deprived of any previously acquired rights or benefits."

Gustave Piche likewise gave notice of an amendment to article 6 for re-election of officers:

"Four of the ten directors shall be elected at each annual general meeting, and the then retiring president shall by right remain a director on the board for one year."

Frank Gormley gave notice of a motion that will bring into existence a fund for members who may be totally incapacitated for work, the mover adding that he had advocated some such a scheme for years past, yet nothing had as yet been done in the matter.

The president said that he was in sympathy with such a movement, and the time was certainly near at hand when the association would have to face the question.

A discussion then took place on "the annual reunion," as it was termed by the president, "where shall it be held, and what kind of a function will it be."

Fred. Birks had written from Toronto deprecating the idea of a banquet, but W. H. Callahan and others espoused the dinner cause, and a dinner it was decided to be by a big majority, the place and date being left to the decision of the following committee: Messrs. Joe. Morin, J. T. Dwyer, Jno. Taylor, U. P. Beauchamp, Lieut.-Col. Massey, Geo. Cains, Frank Gormley, W. Galbraith, J. H. Clark, W. H. Callahan, F. X. Grandpre, Alfred Elliot and Lawrence Wilson, with power to add to their numbers.

Before the meeting adjourned President Watson read a paper showing the state of the association's investments, which now amounted to \$131,650. Of this sum \$25,000 had been invested this year and \$16,000 had been realized from mortgages which had been paid in. The details are as follows:

First mortgage bonds, real estate,	
5½ per cent. ....	\$ 21,500
First mortgage bonds, real estate, 5	
per cent. ....	89,000
Montreal Harbor bonds, 6 per cent.	7,970
" " " " 5 " " "	8,180
Second mortgage bonds, Board of	
Trade, 5 per cent. ....	5,000
Total. ....	\$131,650

**You  
owe it  
to yourself**

to squarely face this question.—

“Can I tell from memory how much is owing to me, and by whom?” You know you expect a fire someday, because you have got your stock insured, haven't you? Now supposing that fire comes this week—to-night—how about your books?

Do you realize your danger of loss if that ledger is burnt?

**J. & J. TAYLOR**

**TORONTO  
SAFE  
WORKS**



**Unmistakable Proof**

Of the superiority of MacLaren's Imperial Cheese is the rapidity with which it has gone to the front.

**CONVENIENT      DIGESTIBLE  
ECONOMICAL      HEALTHFUL**

If your wholesale grocer cannot supply you let us hear from you.

**A. F. MACLAREN & CO.  
TORONTO**



From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,  
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT. :

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,  
JOHN TAYLOR.

**E. BROWN & SON'S,**

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

**BOOT PREPARATIONS**  
SOLD EVERYWHERE.



**MELTONIAN BLACKING**  
(As used in the Royal Household)  
Renders the Boots soft, durable and waterproof.



**MELTONIAN CREAM**  
(white or black)  
For Renovating all kinds of Glace Kid Boots and Shoes.



**ROYAL LUTETIAN CREAM**  
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



**NONPAREIL DE GUICHE**  
Parisian Polish  
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

OTHER SPECIALTIES.  
NOUGAT  
RAHAT LAKUHM  
ALMOND ROCK  
EL MAHNA



MEDALS AND DIPLOMAS.  
PARIS  
SYDNEY  
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

CRESCENT BRAND



**BRUNNER, MOND & CO., Ltd.**

NORTHWICH, ENGLAND

MANUFACTURERS OF

**BICARBONATE of SODA**

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

**SODA CRYSTALS**

Of the Finest Quality.  
In Barrels and Drums.  
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL  
SOLE AGENTS FOR THE DOMINION OF CANADA

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

**T**HE stock of J. A. Read, grocer, Coldwater, has been seized under chattel mortgage.

A. A. Cole, grocer, Grimsby, has assigned.

Jean Fortin, grocer, Chicantini, has assigned to H. A. Read.

A. G. Chambers' tea store, at Berlin, has been closed by the creditors.

The Dominion Produce Co. of Toronto has assigned to S. E. Townsend.

Park & Co., groceries and dry goods, Jarvis, have assigned to Geo. Hayes.

Edward Hagey, general merchant, Preston, has assigned to C. B. Hanning.

T. G. A. Wilson, boots and shoes, Halifax, has compromised at 33 1/3 on the dollar.

Champagne & Senez, general merchants, St. Valere de Bulstrade, Que., has assigned to Le Marche & Aliner.

J. H. Strickland, groceries and provisions, Cannington, has assigned to Henry Barber. The outlook for the creditors is said to be poor. His liabilities are estimated at \$8,000, and against this there are but little assets. The insolvent is understood to have given his father a chattel mortgage for \$2,000 a week or so before he assigned.

**PARTNERSHIPS FORMED AND DISSOLVED.**

A co-partnership has been registered in Halifax by Chambers & Levin, grocers.

F. Lafond, P. Dignard and Honore M. Stevens have registered a partnership in Montreal to carry on business.

John Baird & Co., commission, flour and feed, Montreal, have dissolved. John Baird continues under the old style.

C. Banchar and G. Lang have registered a partnership in Montreal to carry on business as provision dealers under the style of Banchar & Lang.

James Somers and Dame Florence Smith, wife of Robert S. Deascon, have been registered proprietors of the British Tea Co., importers of teas, Montreal.

John M. McDonald and D. J. McDonald, Murray River, P.E.I., have registered a partnership to carry on business as general merchants under the style of McDonald & Son.

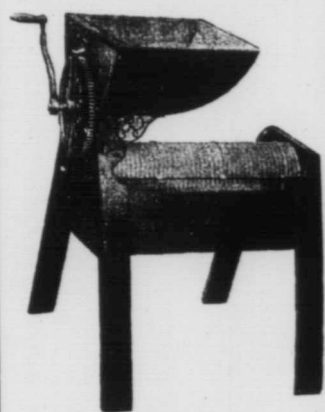
Auguste Provencher & Frere, general merchants, Fectsan's Mills, Que., have dissolved and a new firm has been formed, composed of A. Provencher & Alfred Provencher.

The Hearle Manufacturing Co., manufacturers and importers of soaps, Montreal, have dissolved, and a new partnership, consisting of the following has been registered: W. E. Price, John E. M. Whitney and John L. Woods, style unchanged.

**CHANGES.**

Mrs. Coles, grocer, Perth, has sold off.  
W. J. Dean, St. John, N.B., has sold out to J. Belyea.

Miss Agnes Potvin has been registered



**\$16** The Grocers' **\$16**  
**FRUIT IMPROVER**

**AN INVESTMENT THAT PAYS**

You can clean Currants, Raisins, and Prunes, increasing their value 2 to 3 cents per pound, please the housekeeper, and win trade. Sharp, shrewd, up-to-date grocers write us to ship at once and draw at ten days, less 5% discount.

Manufactured and Sold only by

**BEAMER & RYAN**

Brampton, Ont.

**CAUTION**

If you want to please **Buy**  
your Customers

**Barton's Baking Powder**

It is always sure to make Light, Wholesome Food.

**PHENIX COFFEE AND SPICE MILLS**

G. F. Marter & Son. ... Toronto

**Tetley's Teas**

THE CELEBRATED **ELEPHANT BRAND** of Indian and Ceylon Teas, in pound and half-pound lead packets, have stood the critical test of the Canadian public for years, and still they lead.

Agencies have been appointed in every city, town and village throughout Canada.

**JOSEPH TETLEY & CO.,**

**LONDON, ENG. MONTREAL. TORONTO.**

proprietress of the firm of J. Frechette & Cie, grocers, St. Hyacinthe, Que.

Robert Stuckey, grocer, Grand Valley, has sold out to W. R. Scott.

Fitch & Co., general store, Kingsville, have sold out to G. Brethour.

T. H. Duncombe, druggist, St. Thomas, has sold out to E. C. Harvey.

Mrs. J. B. Parks, confectioner, Gananoque, is retiring from business.

W. McDivitt, general merchant, Gravenhurst, has been succeeded by W. Meinardus.

Baily & Claveau, general merchants, Chicoutimi, Que., are offering to compromise at 15c. on the dollar.

SALES MADE AND PENDING.

The grocery stock of Mrs. J. Wright, Montreal, has been sold.

J. P. Thereault, grocer, has had his book debts sold at 5 1/2c. on the dollar.

Godui & Co., grocers, Montreal, have had their stock sold at 40c. on the dollar.

The stock of W. H. Fearr, groceries, boots and shoes, Port Stanley, has been sold.

The general stock of J. Pariseau, Plantagenet, is advertised for sale by tender.

The stock, etc., of F. Fugere, grocer, Montreal, is advertised for sale by baliff.

The stock of Alfred Macdonald, grocer, Montreal, is advertised for sale by auction.

The boot and shoe stock of A. Dassylva, Quebec, has been sold at 68c. on the dollar.

The general stock of Fox & Hubbs, Methven, Man., is advertised for sale by auction.

The grocery stock of H. Pochon, grocer, Montreal, has been sold at 76c. on the dollar.

Sarpras & Demers' general stock at Chambly Basin, Que., has been sold at 60c. on the dollar.

The stock of Abel Cauchon, general merchant, Murray Bay, Que., has been sold at 53c. on the dollar.

FIRES.

J. E. Patmore, produce, London, has been partially burned out.

Geo. R. Brown, liquors, Halifax, has been burned out; insurance, \$1,200.

Ross McCabe, grocer, Spencer's Cove, Que., has been partially burned out.

Joseph Brodeur's general stock at St. Hyacinthe, Que., has been damaged by fire and water; insured.

Fire visited Hastings, Monday morning, doing much damage. Cooney's grocery was damaged to the extent of \$400.

DEATHS.

T. G. Morris, general merchant, Warwick, is dead.

James Campbell, general store, Scotland, Ont., is dead.

M. Treleaven, boots and shoes, Bowmanville, is dead.

Robt. Glenn, general merchant, Moncton, N.B., is dead.

C. A. Benson, of the firm of Benson & White, traders, Read Island, B.C., is dead.

G. L. Stephenson, an Aurora business man of some 35 years' standing, died Monday.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

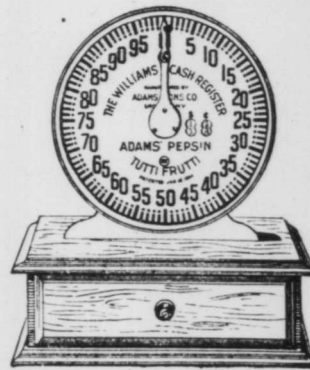
Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross net.

J. H. WETHEY, St. Catharines Ont.



GET ONE!

ADAMS' Tutti Frutti Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

Send for Descriptive Circular.

ADAMS & SONS CO.,

11 and 13 Jarvis St., TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

The reason people buy

Johnston's Fluid Beef

IS BECAUSE IT

STRENGTHENS

That is why storekeepers' should keep it.

IT SELLS!



# THE ST. LAWRENCE SUGAR REFINING CO.'S

**GRANULATED      YELLOWS      SYRUPS**

## ARE PURE

**NO BLUEING**

Material whatever is used  
in the manufacture of

**OUR GRANULATED**

## REINDEER BRAND



**CONDENSED MILK**

"The 'Reindeer' Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory."

DR. ARTHUR HILL HASSALL,  
Analy., Sanit. Inst, London, Eng.

"I am satisfied that the original milk from which the 'Reindeer' Brand is prepared, is of unusual richness. In point of flavor, color and consistency, it leaves nothing to be desired."

DR. OTTO HEHNER,  
Hon. Secy. of Society of Pub. Analysts, London, Eng.

# Keen's Mustard

Is a Household word in Canada.

## ITS SUCCESS

Is due to its superior quality and unequalled flavor.

AND

## YOUR SUCCESS

Will be assured when handling **KEEN'S.**



# CURRENT MARKET QUOTATIONS

TORONTO, Nov. 15, 1894  
 This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.  
 Goods in large lots and for prompt pay are generally obtainable at lower prices.  
 All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

### BAKING POWDER.

PURE GOLD, per doz	19 80
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4	



doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6	80
" " 12, in 6	70
" " 3, in 4	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4	1 10
5 lb tins, 1/2 doz. in case	14 00
No 10— doz cases	\$9 75
1-lb. 3 doz cases	1 20
No 1 (14oz) 2 doz case	1 80
1-lb. 2 doz in case	2 00
3-lb. 1/2 doz. in case	5 75
5-lb. 1/2 " "	9 00
5-lb. 1/2 " "	9 60

W. H. GILLARD & CO., PROPRIETORS.  
**DIAMOND** cases..... 0 67 1/2  
 1 lb. tins, 3 doz. cases..... 1 17  
 1 lb. tins, 2 doz. cases..... 1 98

BARTON'S BAKING POWDER.

per doz.	
1 lb. sealer jars, 2 doz. in case	2 25
1 1/2 lb. jelly jars, 2 " "	2 25
1/2 lb. " " " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75

1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " "	1 20
1/4 lb. " 4 " "	0 75

### BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

Abernethy	8	Nelson Tarts	11 1/2
Arrowroot	10 1/2	Oyster Crackers	
Butter	6	" Square	6
" 3 lb pks	20	" Pearl	6 1/2
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8 1/2	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2 lb. pks	20	School Cake	11
Jam Jams	11 1/2	Soda	5 1/2
Jumbles	11	" 3 lb pks	18
Lemon	9 1/2	Sultana	9 1/2
Lunch	9	Tea	10
Molasses Snaps	5 1/2	Variety	12
Moss Wafers	11 1/2	Village	7
Napoleon	12	Wine	8

### BLACKING.

DAY & MARTIN'S BLACKING.

Liquid, per doz.	
Pints, A (5 boz. per bbl)	\$1 30
1/2 " B 9 " "	2 25
1/4 " C 15 " "	1 25

Russett Cream (1/2 doz. per case) 2 10

Paste.

(Boxes of 3 doz. each), per gross	
No. 2 size (- gross to a case)	\$2 40
No. 3 size 6 " "	3 65
No. 4 size 3 " "	5 50
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

Waterproof Dubbin. In tins, large (6 doz. in a case) 12 50

P. G. FRENCH BLACKING. per gross

No. 4	\$4 00
No. 5	4 50
No. 6	7 25
No. 10	7 25

P. G. FRENCH DRESSING per doz

No. 7, 1 or 2 doz. in box	\$2 00
No. 4 " " "	1 25

RALSTON'S FRENCH

No. 1	\$9 00
" 2	4 80
" 3	3 60
" "	4 50

BLACK LEAD. London Canada

NIXEY'S

Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes) 7s 6d	\$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00

### McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Silver Gloss STARCH

ASK FOR BENSON'S CANADA PREPARED CORN

Satin Starch



Pure Rice Starch

Pulverized Starch



Beware of Imitations

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO. LIMITED CARDINAL, ONT.

Every package bears our name

Prices Current Continued—

Table listing various starch products and their prices, including 6 lb. in large 1d. pkts., 13 lb. in large 1d. pkts., and 13 lb. in large 2d. pkts.

Table listing Silver Star Stove Paste, Matchless silver polish, and MATCHLESS STOVE PASTE POLISH.

Table listing BLUE NIXEY'S 'Soho Square' and 'Cervus' bag blue, KEEN'S OXFORD, and ROCKITT'S SQUARE BLUE.

Table listing CORN BROOMS from CHAS. BORECK & SONS, including Imperial, Victoria, Standard, and other grades.

Table listing WINDSOR PATENT BRUSH CO. products like No 1 Extra Fine Carpet Broom, 2 Carpet Broom, etc.

Table listing CANNED GOODS including Apples, Blackberries, Beans, Corn, Cherries, Peas, Pears, Pineapple, Peaches, Plums, Pumpkins, Raspberries, Strawberries, Succotash, Tomatoes, and Lobster.

Table listing Mackerel, Salmon, Sardines, and other seafood products.

Table listing Sardines, other brands, Sardines P & C, and Sardines Amer. Mustard.

Table listing MARSHALL & CO. products like Fresh Herring, Kippered Herring, and various canned meats.

Table listing CANNED MEATS (CANADIAN) including Comp. Corn Beef, Minced Collops, and various soups.

Table listing various food items like Rod Rose, Magic Trick, Colah, Puzzle Gum, Bo-Key, and Rod Spruce Chico.

Table listing C. R. SOMERVILLE products like Mexican Fruit, Pepsin, Sweet Sugar Cane, Colery, Lalla Rookh, etc.

Table listing CHOCOLATES & COCOAS from CADBURY'S, including Cocoa essence, Mexican chocolate, Rock chocolate, and various candy bars.

# CHAS. SOUTHWELL & CO.'S

High-class **Jams  
Jellies and  
Marmalades**

A FULL STOCK ON HAND

Ex S.S. ROSARIAN

- Orange Marmalade in 1 lb. Glass.
- Orange Marmalade in 7 lb. Tins.
- Lemon Jelly Marmalade in 1 lb. Glass.
- Perfection Marmalade in 1 lb. Glass.
- Scotch Home-Made Marmalade in 1 lb. Glass.
- Whole Fruit Strawberry Jam in 1 lb. Glass.
- Raspberry Jam in 1 lb. Glass.
- Apricot Jam in 1 lb. Glass.
- Green Gage Jam in 1 lb. Glass.
- Plum Jam in 1 lb. Glass.
- Damson Jam in 1 lb. Glass.
- Red Currant Jelly in 1 lb. Glass and 1/2 lb. Stone.
- Black Currant Jelly " " "

Price List on application.



GEO. NELSON, DALE & CO.'S (London)

Gadbury's

**Brilliant Gelatine**  
And . . .  
**Concentrated Jellies**

Delicious Chocolate Cremes,  
Delicious Jelly Cremes,  
Delicious Coffee Cremes,  
Delicious Assorted Cremes,  
Etc., Etc., Etc.

A full stock of Southwell's, Nelson's, and Cadbury's goods.

FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

# DAY & MARTIN LIMITED

SOLE PROPRIETORS OF THE WORLD-FAMED

## Liquid Blacking

BLACK AND WHITE CREAM  
FOR PATENT LEATHER.



## Russet Cream . . .

For Brown Boots, Saddlery, etc.

**Specially Prepared Dubbin** For Shooting and Fishing Boots.

Manufacturers to Her Majesty  
the Queen and the Army and Navy.

London and Liverpool.





Prices current, continued—

**SOUTHWELL'S GOODS**

Orange Marmalade	per doz. \$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 10
Raspberry	2 10
Arricot	1 90
Black Currant	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

**LICORICE.**

**YOUNG & SMYLLIE'S LIST.**

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
" Ringed" 5 lb boxes, per lb	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licoric and Tolu Waters, 5 lb cans per can	2 00
Licoric Lozenges, 5 lb glass jars	1 75
Licoric Lozenges 5 lb cans	1 50
Purity" Licoric, 200 sticks	1 45
" " 100	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

**MINCE MEAT.**

Condensed, per gross, net	\$12 00
---------------------------	---------

**MUSTARD.**

**COLMAN'S**

Square tins—	per lb.
D.S.F., 1 lb. tins	\$1 40
" " ½ "	0 42
" " ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" " ¼ lb. tins	0 27½
" " 1 lb. jars, per jar	0 75
" " 1 "	0 25

**KEEN'S.**

Square tins—	per lb.
D.S.F., 1 lb. tins	\$0 40
" " ½ "	0 42
" " ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" " ¼ lb. tins	0 27½
" " 1 lb. jars per jar	0 75
" " 1 "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

**NUTS.**

Almonds, Tarragona	12½ 14
" Formigetta	...
Almonds, Shelled Valencia	25 30
" " Jordan	40 45
" " Canary	20 23
Brazil	11 11½
Cocoanuts, per 100	\$4 50 \$5 50
Filberts, Sicily	9½ 10½
Pecans	10½ 11
Peanuts, roasted	10 12
" green	7 10
Walnuts, Grenoble	13 14
" Naples, cases	...
" Marbots	11 12
" Bordeaux	8 10

**RICE, ETC.**

Rice, Aracan	3½ 32
" Patna	4½ 42
" Japan	5 5
" Imperial Seta	5½ 5
" extra Burmah	3½ 4
" Java extra	6½ 62
" Genuine Carolina	9½ 10
Grand Duke	6½ 64
Sago	4½ 54
Tapioca	4½ 54
Goathead (finest imported)	6½ 64

**SPICES.**

Pepper, black, pure	\$0 12 \$0 14
Pepper, white, pure	20 28
" " fine to superior	10 5
Ginger, Jamaica, pure	25 27
" " African	16 18
Cassia, fine to pure	20 25
Cloves	18 25
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 10 25
Mace	1 00 1 20
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 30

**STARCH.**  
KINGSFORD'S OSWEGO STARCH.



SILVER	40-lb. bxs., 1-lb. pkgs., new wrappers	8 4
GLOSS	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	35-lb. bxs., 12 3-lb. bxs.	7½
OSWEGO	40 lb. bxs., 1-lb. pkgs.	8
CORN STARCH	For puddings, custards, etc.	8
ONTARIO	35-lb. to 45-lb. bxs., STARCH	6½
STARCH IN	Silver Gloss	8
BARRELS	Pure	7
ST. LAWRENCE STARCH CO.'S		
Culinary Starches—		
St. Lawrence corn starch	7½	
Durham corn starch	6½	
Laundry Starches—		
No. 1, White, 4 lb. Cartons	5½	
" " Bbls	42	
" " Kegs	42	
Canada Laundry	4½	
Ivory Gloss, six 6 lb. boxes, sliding covers	7	
Ivory Gloss, fancy picture, 1 lb packs	7	
Patent Starch, fancy picture, 1 lb. cartons	7½	

**EDWARDSBURG STARCH CO., LTD.**

Laundry Starches—	
No. 1 White or Blue, cartoons	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chrono package	7
Silver Gloss large crystals	6½
Beason's Satin, 1-lb. cartoons	7½
No. 1 White	42
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	62
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	7
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7

**SUGAR.**

Granulated	41 4 35
Paris Lump, bbls and 100 lb. bxs	5½ 58
Extra Ground, bbls Icing	5½ 6
Powdered, bbls	4½ 5
Extra bright refined	4 4½
Bright Yellow	3½ 3
Medium	3 3½
Dark yellow	3 25 3 40
Raw	...

**SYRUPS AND MOLASSES.**

Dark	25 30
Medium	30 35
Bright	35 40
Very Bright	50 60
Redpath's Honey	40
" " 2 gal. pails	1 25
" " 3 "	1 50
MOLASSES.	
Trinidad, in puncheons	0 32 0 35
" " bbls	0 36 0 37
" " ½ bbls	0 40 0 40
New Orleans, in bbls	0 30 0 32
Porto Rico, hdds	0 38 0 40
" " barrels	0 42 0 44
" " ½ barrels	0 44 0 46

**SOAP.**

Ivory Bar, 1 lb. bars	per lb 6
Do. 2½-16 and 3 lb bars	5½
Primrose, 12 oz. cske, per doz	8
MORSE'S MOTTLED	
Per box—in 5 box lots	
100 bars	\$4 75
Eclipse, 3 lbs	3 30
Everyday, 12 oz.	\$4 50
Morse's Best, 12 oz.	4 50



Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster 8oz	1 50

**Per doz.**

Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Bouquet, paper	2 50
Carnation	0 50
Rose Bouquet	0 50
Oriental, per gross	0 45
Ocean Bouquet	1 00
Patmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycer., Windsor	0 75
Morse's Toilet Balls	3 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
in gross lots	15 00



**SURPRISE SOAP.**

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box Lots.	



**SUNLIGHT SOAP.**

1 Case	3 30
5 Case lots	3 20
Freight prepaid on 5 cases.	

**TOBACCO AND CIGARS**

British Consols, 4's; Twin Gold	590
Bar, 8's	57
Ingots, rough and ready, 8's	49
Laurel, 3's	47
Brier, 7's	44
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" " in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 8's	60
Lily, 7's	47
Diamond Solace, 12's	50
Mvrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 6 lb boxes	70

**MALPIN TOBACCO CO.**

**White Burley Chewing—**

Duty paid per lb	
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & E 2x12, 5 and 10c cuts, 12 lb butts	61
Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocolate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s.	50
3rds.	50

Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to lb, 18 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes	82
Puck, mixture, 1-8ths, 5 lb boxes	70
Cut Cavendish, 1-8ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 30 days, less 2 per cent.	
CIGARS—S. DAVIS & SONS Montreal.	
Sizes Per M	
Madre E' Hijo, Lord Landsdowne	60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

**DOMINION CUT TOBACCO WORKS, MONTREAL.**

**CIGARETTES.**

Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

**CUT TOBACCOS.**

Puritan, tenths, 5 lb boxes	per lb 75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lbpg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

**CIGARETTE TOBACCO.**

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb.	1 15

**PLUG TOBACCO'S.**

Old Chum, plug 4s. Solace 16 lbs	68
" " " 16	68
" " " 8s. R. & R. 12½	68
" " " 7s. R. & R. 14½	68
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	68
O. V. - " 8s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s. " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

**WOODEN WARE.**

Pails, 2 hoop, clear No. 1	\$1 50
" " 3 "	1 70
Pails, 2 hoops, clear No. 2	1 40
" " 3 "	1 60
" " 3 " painted	1 60
Tubs, No. 0	8 50
" " 1 "	7 00
" " 2 "	6 00
On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.	
Washboards, Globe	\$1 90 2 00
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 30
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30
Matches, 5 case lots, single case	
Parlor	1 70 \$1 75
Telephone	3 30 3 50
Telegraph	3 50 3 70
Safety	4 00 4 20
French	3 00 3 10
Steamship (10 gro. in case)	
Single case and under 5cs.	3 10
5 cases, freight allowed	3 10
Mops and Handles, comb	per doz 1 25
Butter tubs	\$1 60 \$1 60
Butter Bowls, crates as at	3 60

# OILS

Samuel Rogers & Co.  
TORONTO

**DUNN'S  
BAKING  
POWDER**  
THE COOK'S BEST FRIEND  
LARGEST SALE IN CANADA.

**NOTICE**

The British Columbia Fruit Canning and  
Coffee Co'y, Lt'd.  
**VANCOUVER, B.C.**

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:  
Blend No. 1 at 80c., either ground or whole roasted  
" 2 at 80c. " " " "  
" 3 at 80c. " " " "

Their Flavoring Extracts are of the choicest quality.

## EDWARD STILL

Assignee, Accountant, Auditor, etc.  
1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for  
J. E. McLEAN Publishing Co., Toronto.

CHOCOLAT MENIER



Is Now For Sale  
Everywhere  
in the  
United States  
and  
Canada

as its use as a table beverage

In place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most

Delicious and Invigorating

Ask your Grocer for

**CHOCOLAT  
MENIER**

Annual Sales Exceed  
33 MILLION POUNDS

If he hasn't it on  
sale send his name  
and your address to  
C. ALFRED

CHOUILLOU  
12 St. John Street,  
Montreal, Que.



# Crosse &

# Blackwell

CELEBRATED FOR

Jams,

Pickles,

Sauces,

Potted Meats,

Table Delicacies.

—SOLD BY—

**All Grocers in Canada**

CHARLES F. CLARK, EDW. F. RANDOLPH  
PRESIDENT, MANAGER

ESTABLISHED 1849.

**THE BRADSTREET  
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,  
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Office in the principal cities of the United States  
Canada, the European Continent, Australia and  
in London, England.

The Bradstreet Company is the oldest and, especially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and  
27 Wellington St. East.

THOS. O. IRVING, Superintendent.

THE

## Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

### DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by  
Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER  
IVORY BAR  
SOAP

THE MOST DELICIOUS SAUCE  
IN THE WORLD.

# Yorkshire Relish.

ENRICHES HOT  
JOINTS, STEWS, & BLENDS  
ADMIRABLY WITH ALL GRAVIES.  
DELICIOUS TO CHOPS,  
STEAKS, & C.

SOLD  
EVERYWHERE.

PROPRIETORS.

**GOODALL, BACKHOUSE & CO.**

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

## Did You Ever Think

of the amount of trade you lose every year  
by not handling

### ... VASE LAMPS

There are hundreds sold  
every month, mostly bought from our  
immense stock.

## GOWANS, KENT & CO.

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**COX'S GELATINE** Always  
Trustworthy.  
ESTABLISHED 1725.

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C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N. B., and Montreal.

**WILLIAM ARCHER,** Carpenter and Store Fitter  
VALUATOR,  
STORE, OFFICE AND SHOW ROOM FITTER.  
All classes of Store Fittings, Exhibition Cases,  
Show Cases, etc., from the Cheapest to the Most  
Elaborate, made well, quick, and at Reasonable  
Charges. Alterations, Repairs. Estimates Free.  
Post cards promptly attended to.  
114 SPADINA AVENUE,  
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## GROCERY BROKERS

**W. G. A. LAMBE & CO.,**  
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AGENTS FOR  
THE ST. LAWRENCE SUGAR REFINING CO.,

## Oakey's 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for  
Cleaning Cutlery.

**JOHN Oakey & Sons, Limited,**  
Manufacturers of Emery, Black Lead, Emery and  
Glass Cloths and Papers, etc.  
Wellington Mills, London, England  
REPRESENTATIVE IN CANADA:  
**JOHN FORMAN, 18 St. Alexis St.,**  
MONTREAL.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.