

PUBLISHED EVERY
FRIDAY

THE

CIRCULATES IN
EVERY PROVINCE

CANADIAN GROCER

AND
GENERAL
STOREKEEPER

COLMAN'S MUSTARD

BEST ON EARTH

Quality First Always.



If you were to visit our bakeries, perhaps the first thing that would strike you after their magnitude, would be their scrupulous cleanliness—and the cleanliness of all our workpeople. These features are plainly apparent, and all visitors are at once impressed with their importance.

But there's **QUALITY**. What does cleanliness amount to, where quality is forgotten? Quality is our watchword all the way through.

Whether its "**MALTA**" or "**ELITE**" or **SODAS** or "**DANDY OYSTER**"—quality is first, second, third and last.

What about a sample order of "**MALTA**"—our newest? Have you given it a trial yet?

Christie, Brown & Co., Limited, TORONTO and
MONTREAL.

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Street

We find this brand of Table and Dairy



SALT

rapidly increasing in favor—

WHY?

Because

1. It is PURE.
2. It is Fine and White.
3. It is put up in neatly sewn, attractively printed packages.
4. There is no fault to be found with it.

R. & J. RANSFORD,

Established
1868

Clinton, Ont.

F. P. SCUDDER President ADOLPHE E. SMYLIÉ Vice-Pres't and Sec'y H. W. PETHERBRIDGE Treasurer

National Licorice Co.

Successors to

YOUNG & SMYLIÉ
BROOKLYN, N. Y.

S. V. & F. P. SCUDDER
BROOKLYN, N. Y.

MELLOR & BITTENHOUSE CO.
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H. W. PETHERBRIDGE
BROOKLYN, N. Y.

DOMINION LICORICE & NOVELTY CO.
TORONTO, CAN.

Y. & S., SCUDDER, and M. & B. Brands of PURE STICK LICORICE, Acme Licorice Pellets, M. & B. Wafers in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.

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Where all communications, orders and remittances should be sent.



The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

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IT IS NOT TOO EARLY TO BEGIN
YOUR INQUIRIES ABOUT THAT TRIP
YOU ARE GOING TO TAKE TO THE

British West Indies

this winter. We have just issued a booklet telling what some people saw and did on the same voyage last winter, and if you write us we will send you one.

THERE IS NO MORE DELIGHTFUL
WAY OF SPENDING SIX OR SEVEN
WEEKS THAN ON SUCH A TRIP AS
THIS. THE WHOLE COST FROM
HALIFAX AND RETURN IS \$180.00.

Pickford & Black - Halifax.



**MacUrquarht's
Worcester
Sauce**



**Wheat
Marrow**

"There's luck in the four-leaved clover," especially when each leaf contains the name of such standard goods as MacUrquarht's Worcester Sauce, Stephens' Vinegar, Codou's Macaroni and Wheat Marrow.

Each one of the four holds its place steadfastly in the front rank in popular favor, and each one builds for confidence among a grocer's trade.



**Codou's
Macaroni**

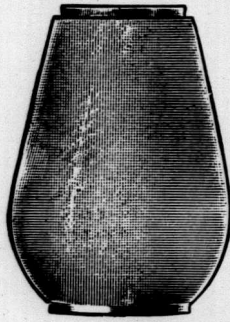


Stephens'
Genuine
**English Malt
Vinegar**

Sold by Leading Wholesalers Everywhere.

A. P. TIPPET & CO., AGTS.,
MONTREAL, TORONTO.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

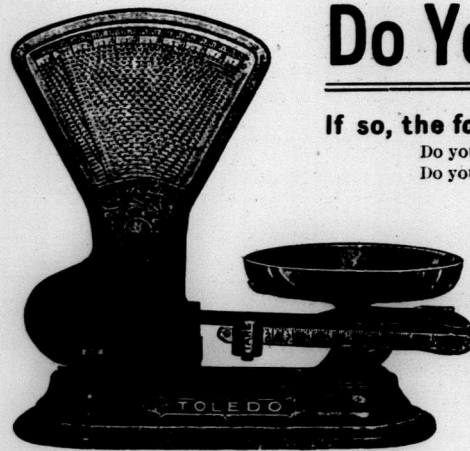
THE SYDENHAM GLASS CO.,
of WALLACEBURG Limited



For Sale Everywhere.

ASK FOR

MOTT'S.



Do You Use Scales?

If so, the following facts should interest you:

Do you desire to discontinue giving down weight?
Do you desire your bulk packages to hold out weight?

If so, the **TOLEDO SPRINGLESS, AUTOMATIC COMPUTING SCALE** will enable you to accomplish this result, as it is the only Scale that gives 16 ozs. **the lb. no more, no less**, and there is absolutely no such thing as down weight on the Toledo Scale. No springs, no weights to lift on and off, no poises to shift, no human aid necessary.

MADE IN CANADA.

For Descriptive Catalogue and all information write to

DEAN & McLEOD, Canadian Agents,
The Toledo Computing Scale Co.,
HAMILTON, ONT.

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MANUFACTURER OF

High-Grade Delivery

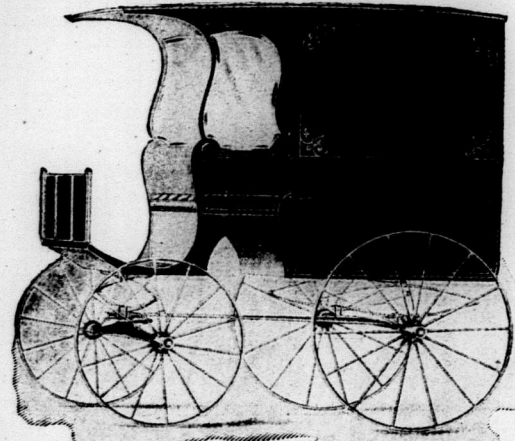
WAGONS

Grocer, Baker, Confectionery, Laundry
Wagons of every description.

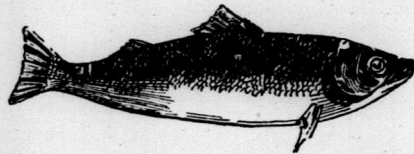
257-9 QUEEN ST. EAST
TORONTO.

Write For Prices.

Phone Main 1188.



British Columbia Salmon



We have on hand the following reliable brands:

Red Sockeyes

"Nimpkish" "Griffin"
"Sunset"

Cohoos

"Golden Net" "Empress"
"Harlock"

The British Columbia Packers' Association

VANCOUVER, B.C.

Why Not Get in Line

and investigate

The "Perfection" Canister?

It is the Cheapest
Because it is the Best.

Write for sample and have a
look at it.

The Dominion Canister Company, Limited
DUNDAS, ONTARIO, CANADA.

"Sterling" Brand Pickles.

"Sterling" Brand Pickles are the most satisfactory pickle on the market. They give satisfaction to the customer and to the grocer. They taste well and sell well. Every grocer should have an ample stock of these brands.

T. A. LYTLE & CO.

Manufacturers of High-Grade Pickles, etc.

124-128 Richmond St., West, TORONTO.

There are a Few Yet.

Here and there are yet to be found grocers who don't handle **Tillson's Oats**.

Some don't like the package idea—some sell someone else's cereal foods.

But these men are the exceptions.

Package goods—package foods are here to stay. The public demand them—and the public knows what it wants—and will have it.

What's the use of opposing?

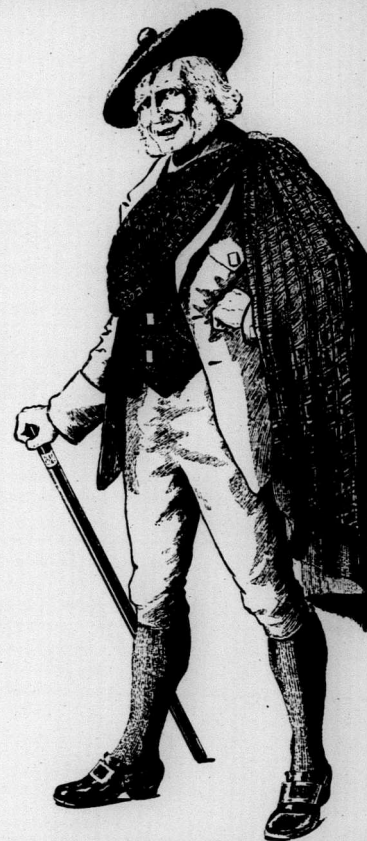
Tillson's Oats in packages have 100 points of perfection out of a possible 100.

Quality, cleanliness, neat package, process (pan dried)—these all count.

We make it so easy for you to sell, that a little attention to **Tillson's Oats**—why it's just putting money in your pocket.

THE TILLSON COMPANY, Limited,

Tillsonburg, Ont.



The Best Value.

EVERYBODY endeavors to get **good value** for their money, no matter what they are purchasing. In order to obtain the best value in buying Tea, you should ask for the

**Pure, Unadulterated and
Wholesome**

JAPAN TEA

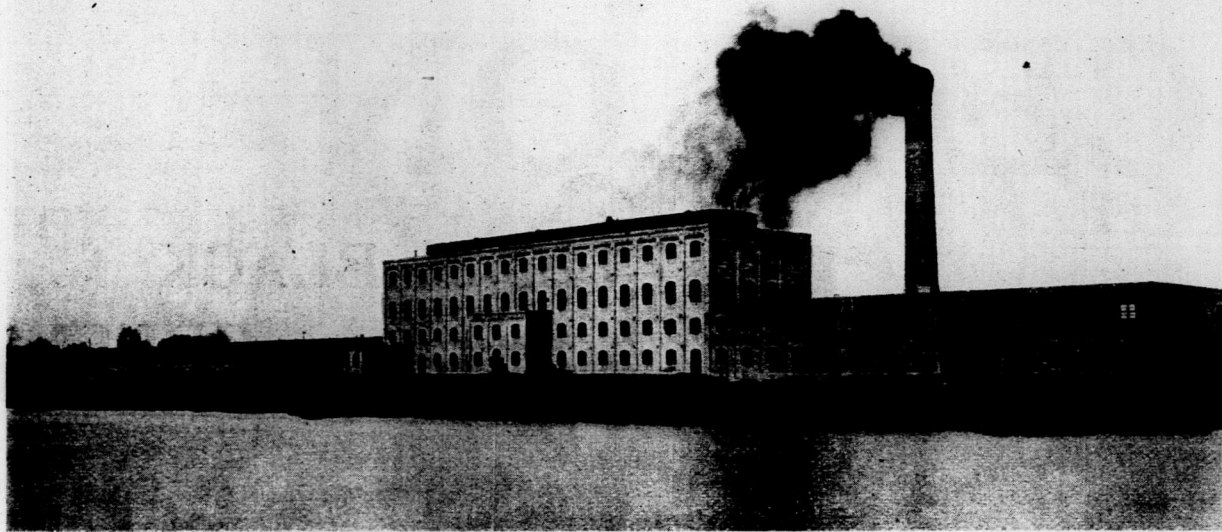
Every large grocer in the Dominion keeps it in stock. Refuse all others claimed to be "just as good."

Japan Tea **THE FINEST
QUALITY.**

THE CANADIAN GROCER

STANDARD GRANULATED SUGAR.

A truly Canadian Product.
Made in a Canadian Factory.
Made from Canadian Sugar Beets.
Grown by Canadian Farmers.
Produced by Canadian Labor.



New 700-ton Beet Sugar Factory of the

WALLACEBURG SUGAR CO., LIMITED
at WALLACEBURG, ONT.

Substantially built and equipped with the most modern and improved machinery in the world at a cost of over \$600,000.



Don't throw money away handling inferior teas. If you are up-to-date and want to secure a good profit sell—

**The Tea that is
everywhere admitted
to be the best.**

CEYLON TEA BLACK and GREEN

Its ability to satisfy old customers and make new friends is unsurpassed.

Consumers throughout the Dominion are always willing to testify to its merits.

Syrup for Table Use.

Every dealer knows that butter is never satisfactory if the flavor is not good, no matter how low the price may be.

Consumers of syrup want the best, it must be sweet and good flavor or it will not be satisfactory.

TEA ROSE DRIPS

is guaranteed to please the consumer.

For sale by jobbers in 50-gal. bbls., 30-gal. bbls., and 10-gal. kegs, 5-gal. tins, 1-gal., ½-gal. and ¼-gal. tins. Send for trial order and sell it to your fastidious customer, he is looking for this kind of syrup.

Rose & Laflamme

Selling Agents,

MONTREAL.

YOU WILL FIND IT

IN THE LAUNDRY EVERYWHERE.

Ivory Gloss Starch

is the POPULAR BRAND because we have made it our primary aim to PLEASE THE CUSTOMER. You can recommend it with perfect safety and it will prove a money-maker.

Brands also manufactured for kitchen purposes.

THE ST. LAWRENCE STARCH CO.,

LIMITED

PORT CREDIT, ONT.

THE AUER GAS LAMP.

" TURNS NIGHT-TIME INTO DAY-TIME."

New Styles. Lower Prices.

Do you want a lamp which won't tire your eyes?

Do you want a lamp which makes sewing or reading a pleasure?

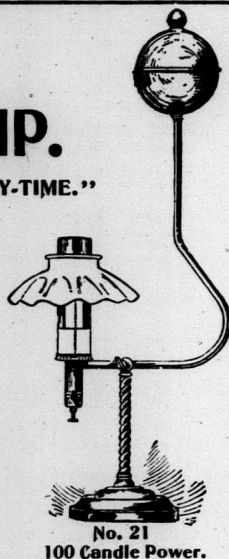
Do you want a lamp which gives more light than half a dozen kerosene ones for less money?

Do you want to sell the best lamp on the market?

— THEN WRITE FOR —
OUR CATALOGUE AND DISCOUNTS.

Every Lamp Guaranteed.

AUER LIGHT CO., 1682 NOTRE DAME ST., MONTREAL.



MOLASSES

We would ask all intending purchasers of **MOLASSES** to send for samples of our goods before buying elsewhere and receive the best reply to adverse criticisms made by those who cannot offer such

FINE QUALITY

The Dominion Molasses Co.,

Limited

HALIFAX

NOVA SCOTIA.

THE CANADIAN GROCER

IMPERIAL VINEGAR will more surely build up for you a large and satisfactory trade in this article than any other vinegar made in Canada. Reason—

Quality—the Highest

At just the price of ordinary vinegar. See our travellers' samples and note the value you get for your money.



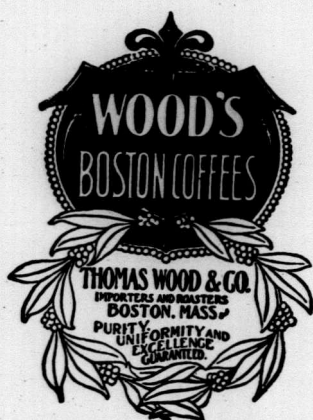
W. H. GILLARD & CO.,

WHOLESALE GROCERS,

HAMILTON.

"AN HONEST TALE SPEEDS BEST, BEING PLAINLY TOLD."

and a single plain rule is sufficient for fair dealing. The secret of the phenomenal success of our famous



WOOD'S COFFEES

is that they are selected with exacting care and scientific certainty. They aim straight and hit the mark. They are the recognized leaders among large selling goods. Make them your leaders.

THOMAS WOOD & CO., No. 428 St. Paul St., MONTREAL.

Your Brains and Our Blends

will together form an irresistible combination. You may sell a coffee that may not cause complaints, but wouldn't it mean good solid money to deal in a coffee that would create enthusiasm. Unity and Quality blends always uniform.

SALMON—Unity and Quality, Clover Leaf, Nimpkish—SPECIAL PRICES



Grocers' Wholesale Company,

Limited, Hamilton.

We are free sellers.

COMMENT ON CURRENT TOPICS

NORTH ONTARIO is represented in the Provincial Legislature by a business man, but neither party appear to have sought a business man to represent it in the contest for the House of Commons. And North Ontario has a number of good business men, too.

* * *

Another rich strike of gold has been made in the Yukon 25 feet below the finest bed rock in the Eldorado, and the pay gravel is running as high as \$25 per bucket. Is it possible that the earth's crust in that part of the world is made of gold-paying gravel?

* * *

Venezuela has declared that the claims of the allied powers shall not have precedence over those of her other creditors. This is business-like. Too often the larger creditors in commercial affairs get precedence over the smaller ones. And that is one of the reasons why Canada should have an insolvency law.

* * *

It is becoming more dangerous to travel in railway trains than to go into battle. The relative proportion of hits to misses appears to be getting greater in the former than in the latter.

* * *

Parliament meets March 12. Then comes the tug of war.

* * *

Turkey is usually expensive, whether it be the nation or the bird that bears that name.

* * *

Cold water is being thrown on the movement of the members of the Toronto fire brigade to form a union. The idea evidently prevails that what will quench fires will quench unions.

* * *

If the Canadian shirt manufacturers amalgamate we may expect them to present a stiff front.

* * *

The citizens of Toronto are disputing as to whether they shall accept Carnegie's offer of \$350,000 for public library purposes. It is safe to premise that if that amount was offered by Mr. Carnegie to

any of the negatives not one would hesitate for a moment to accept.

* * *

Now that Mrs. Langtry has demonstrated that she cannot write a play the critics declare that neither can she act. Is it possible that in writing a play she was merely trying a little covert burlesque on the critics which they have not yet been able to appreciate?

* * *

It is said the Boers respect Right Hon. Joseph Chamberlain because he is a strong man. This is sort of returning the compliment, for the British respected the Boers because they were strong men.

* * *

Hon. Samuel Blake deserted the Government party in Ontario and Mr. Gamey the Opposition party, and yet there are a good many people who consider the former the more "gamey" of the two.

* * *

Experts say that the oil fields discovered in Alaska will rival those in Pennsylvania. This is good news. There will be no dearth of oil to throw on the waters in that part of the continent troubled by the boundary dispute.

* * *

People in the United States are beginning to look upon the bombardment of Venezuelan forts as a bombardment of the Monroe doctrine.

* * *

It has been suggested in Montreal that Parliament should be called upon to "stop the present persistent stock speculation." Good suggestion. But why stop at stock speculation? Why not embrace all forms of speculation? If people will not be good of their own volition they should be made good by Act of Parliament.

* * *

McGill University is opposed to the wireless telegraph station on Mount Royal. It evidently dislikes wireless conversations going on over its head.

* * *

Viscount Cranborne, Under Secretary of the Foreign Office, says that Great Britain is ready to co-operate with the Powers everywhere. It is more than likely that

the Powers are just as willing to co-operate everywhere against Great Britain.

* * *

A Bill has been introduced in the United States Congress stipulating that no individual fortune shall exceed \$10,000,000. A bright idea. Ten million dollars is enough to provide the necessities of any man. But the humanitarian effort will not be complete until Congress brings in concurrent legislation to limit the brain power of great minds. If a limit is to be put on wealth, it will be certainly necessary to put it on brains as well.

* * *

The stock market is hardening; and thus speculators will have an easier time making money.

* * *

President Roosevelt injured his hand cutting down trees and King Edward has caught a cold planting trees. Rulers evidently get hurt whether they are trying to cut down or to build up trees.

* * *

If the price of coal goes much higher, the indignation of consumers will be hot enough to heat the average home.

* * *

It is said that hungry office seekers are making the life of Premier Laurier a burden. As there never was and never will be enough offices to go around there always will necessarily be hungry office seekers. It would be a fortunate thing for the Government as well as the State if a few score of them were to die of hunger.

* * *

Carnegie seems to be afraid of dying rich. This is unique. Most of us are troubled with the fear of dying poor.

* * *

It is estimated that it will cost about \$100,000,000 to get rid of landlords in Ireland under the Dunraven Conference scheme. If it brought contentment to Ireland and peace to the British Government it would be a bargain-day figure.

* * *

The committee which has been formed in Great Britain, under the presidency of the Duke of Sutherland, to inquire into

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **CAKES** WELL KNOWN AND RELIABLE   **IN TINS** GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS. Proprietors. Canton. Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the question of Great Britain's food supply should remember that one way to assist in solving the problem is to help build up the Canadian Northwest.

* * *

The bear did not see his shadow on Monday, and, of course, we shall have an early spring. There is no doubt about this. Tradition, like figures, cannot lie.

* * *

Sir Albert Rollit, in his report to the London Chamber of Commerce on his recent visit to Canada, said the deputation had gained a most favorable impression of Canada's possibilities. Sir Albert's experience is that of most people who, like him, come to Canada with their eyes open.

OPENED AN OFFICE IN BRISTOL.

Mr. J. Lewis B. Gedye, for many years an acting partner in Francis W. Gedye & Sons, provision and canned goods merchants, Bristol, Eng., has opened an office at 36 Baldwin street, Btistol, as a General Produce and Canned Goods Broker and Commission Agent.

THE LATE MR. ROWAN.

Mr. C. M. Rowan, of the firm of Rowan Bros. & Co., ginger ale manufacturers, Montreal, died in that city on January 27, aged 29 years. He leaves a wife and two children.

He was a well-known business man of Montreal, and will be much missed by those who knew him. He was a member of the Ancient Order of United Workmen and also of the C.M.B.A. of Canada, Branch 232. The funeral was very largely attended.

C. D. Vrooman, who has been conducting a butcher shop in Windsor, Ont., on Friday, January 23, presented the business and \$100 in cash to his employe, because he found Windsor too slow for him. He went west.

THE DUTY ON GREEN FRUITS.

The Views of Dealers.

THE action of the market-gardeners of Ontario and Quebec in demanding an increase in the tariff on imported fruits and vegetables is likely to meet with strong opposition from fruit dealers. The latter are against any increase to a man, and consider that the tariff, instead of being raised, should be lowered.

Speaking to "The Canadian Grocer," Wm. Bell, of Bell, King & McLaren, commission merchants and importers of fruits, said:

"The Canadian market-gardener and fruit-grower is already protected by the tariff to the extent that when his product arrives on the market the imported goods are driven out, the Canadian article is so much cheaper. If the tariff is raised it will mean keeping foreign fruits out altogether, which would be an absurd thing to do, as in many cases we are compelled to depend on them for the greater part of the year.

"Take tomatoes, for instance. The duty is now 10 per cent. and 20c. per bushel, and yet from about the middle of October until well on in the following summer we have to depend on the United States for our supply. They could not be supplied by our growers, whose products do not reach us till late summer, and when the Canadian goods come in we stop importing American tomatoes. Even with no duty this would be the case. The freight rates are high enough in themselves to make the cost of American goods much greater than home-grown fruits or vegetables.

"If imported fruits came into conflict with domestic products one could hardly blame the Canadian growers for wanting some protection. But they do not, at least only for a very short space of time, at the beginning of the season, and then, as I say, the Canadian-grown article takes the place of the imported.

"If the Government raises the duty the people will only have to pay more for fruits grown out of the Canadian season (which is a short one for everything), and it seems to me that the interests of consumers should come before those of growers. The latter are but a very small number in Canada compared with the former."

John Barry, jr., of John Barry & Sons, wholesale fruit dealers, Montreal, thought the duty on most green fruits and vegetables should be lowered, not raised.

"The Canadian grower already gets a better price for his products than the grower of any other country," he said to "The Grocer." "They bring fruit in here that they could raise very profitably at 30c., for which they are paid 75c. If protection will give them a still bigger profit, he certainly is going to do well. The tariff is already so high on certain lines that it limits consumption. If it were lowered I am convinced that the revenue would be increased on account of the greatly increased consumption.

"An increase in the duty would practically prohibit the importation of foreign fruits, as the tariff is already as high as the fruit trade will stand. And in addition to the duty, the freight rates, refrigeration, etc., make imported fruits very dear in Canada. We pay freight of about \$300 per carload on tomatoes from Florida. Besides the duty of 2c. per lb. on strawberries, the freight comes to about 2½ or 2¾c., which adds about 4½c. to their cost. The Canadian grower has all this in his favor.

"Imported fruits don't compete with the home-grown article. Our growers can sell cheaper and the fruit is better. When it is put on the market, nothing from foreign sources can stand against it. So, if the market-gardeners want a higher duty it cannot be to protect their trade, but only to get still higher prices for

THE CANADIAN GROCER

BARGAIN IN ~~FRUIT~~

PEACHES, EVAPORATED APPLES, "CALA" DRIED FRUIT.

Get Prices in Canned Vegetables and Tapioca.

Don't forget our Nutmeg Prices.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton**

THE ONLY YEAST WITH OREAM IN IT—JERSEY OREAM.

OUR LEADERS IN 1903

JERSEY CREAM BAKING POWDER JERSEY CREAM YEAST CAKES

We want to make the above lines the most popular goods in Canada—with the consumer, with the grocer. A large number of grocers complain that when they order Jersey Cream Yeast from travellers it is either cut out or another line sent in its place. Gentlemen, you have this in your own hands. While we prefer to ship through your wholesale house, if they do this send us an order direct, and add a barrel of Redpath's granulated sugar to make up freight. Granulated costs you the same money no matter who you buy from, and we will not only appreciate your order, but place you on our special list for favors when they are going—order from Hamilton or Toronto.

LUMSDEN BROS.

82, 84, 86 McNab St. North, HAMILTON.

No. 9 Front Street East, TORONTO.

THE ONLY YEAST WITH OREAM IN IT—JERSEY OREAM.

THE ONLY YEAST WITH OREAM IN IT—
JERSEY OREAM.

THE ONLY YEAST WITH OREAM IN IT—
JERSEY OREAM

"Imperial" Vinegar.

In the history of the vinegar business, no one other year records the enormous output of last year. Never before have the merchants and the consumers of Canada been so well satisfied with this choice condiment. Since the inauguration of the Imperial Vinegar and Pickling Company's Works, at Hamilton, the merchants of Ontario, Manitoba, the Northwest Territories and British Columbia are a unit in awarding the palm for excellency of quality and flavor to the "Imperial."

The leading pickle manufacturers of Ontario tell us that, since the inception of "Imperial" Vinegar, the quality of their goods has improved very much, and the demand for them greatly increased.

A bargain is not always what you pay.
It is what you get for what you pay.
"Imperial" Vinegar is always a bargain.

For
Sale
by

James Turner & Co.

HAMILTON.

Our Crown Blend Coffee satisfies the most exacting.

(Fresh ground day of shipment.)

X	Crown Blend,	retails at	25 to	30c.
XX	" "	" "	30 to	35c.
XXX	" "	" "	40 to	45c.

IN TINS, 10, 25 AND 50-LB EACH.

THOS. KINNEAR & CO.,

Wholesale Grocers,

49 Front St. East, TORONTO



their products, which are already better paid for than is the case in other countries."

Other dealers spoke along the same lines. The only way in which anyone could see that imported fruits affected the sale of our own on the home market, was that while fresh fruits were brought in during the winter season there was less demand for Canadian apples and other lines that would keep through the season. Take away the other green fruits and we would be confined to apples, with the result that the prices would certainly be all that the grower could wish.

But it would be a serious blow to our wholesale and retail fruit dealers, it would be hard on consumers, and it would materially affect our growing export trade in apples.

FOREST CITY GOSSIP.

Office of THE CANADIAN GROCER,
London, Ont., February 2, 1903.

THE genial and efficient secretary of the Western Ontario Commercial Travellers' Association, Alfred Robinson, assures me that there are between 300 and 400 active commercial travellers go out of London for business, but there are

many members of the Association who travel little or none, although connected and interested in its aims and objects.

* * *

The retail grocers of London have, in connection with their branch of trade, and especially for their mutual protection and benefit, a society called the London Retail Grocers' Association. The following are the officers: John C. Trebilcock, president; Frank Robinson, vice-president; E. Sutton, secretary; T. A. Rowat, treasurer, with an able executive committee of five to six members.

* * *

The new directory of London, Ont., recently issued, prints the names of no less than 183 retail grocers and six wholesale grocery firms. The population of the city is, in round numbers, 40,000. Experts in figures and students of commercial problems may calculate how quickly fortunes can be accumulated in the Forest City. One thing is very apparent, however, that if all are not making fortunes selling groceries, a good proportion are holding up their end and doing a successful business.

* * *

Farmer's wives who have been getting ready, are beginning to bring their dried

apples to this city, as well as to the towns and villages around about. The abundance of green apples still in the market has the usual tendency to keep down the price of the former, and the present ruling price is from 3¼ to 4c., the last for bright, clear fruit. The dried apple part of a country storekeeper's trading, is a most important item in some sections; and too much care cannot be taken in grading according to color, and paying just what the goods are worth. It's a serious question of profit and loss to a dealer, when, indiscriminately, he accepts dried apples from Tom, Dick and Harry and pays everybody the same price.

* * *

Green apples are quoted at from \$1 to \$1.25 per barrel, but the quality brought for sale are denounced by the best class of grocers as only culls. They complain a good deal that apple buyers are allowed to go in the orchards, select, and pack and export, only those of fine quality, leaving the poorest fruit only to be brought to the local market. London grocers are willing to pay a better figure for better goods. Cooking figs are retailed at 5c. per lb. straight. Dates are very fine at 5c. per



ORDER BY NAME

MacLAREN'S IMPERIAL CHEESE is the most perfect cheese on the market, and substitutes and imitations cost as much and more.

You get the original **CHEESE** with the original unsurpassible flavor, and your trade is also increased by supplying to your customers the best.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited, TORONTO

A POINTER ON VINEGAR

In buying Vinegar the first qualities to be considered are

**Purity,
Flavor,
Strength.**

We recommend **IMPERIAL VINEGAR** as filling all these requirements. It is absolutely pure, pleasant, smooth and even flavored, possessing the full Government strength and will always be found the same.

Our travellers will be soliciting your orders shortly. Keep one for them.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

TORONTO.

lb. Eggs, 20 to 22c. Butter, 20 to 24c. Creamery butter, 23 to 25c. Oranges are plentiful and cheap, those seen in shop windows are ticketed at from 12 to 60c. Of course the latter is a very fine, handsome seedless. Californian fruits in the retail stores are in great display. All sorts are cheaper than last year. Dried apricots and dried peaches, retailing last year at 16 to 18c., are being sold everywhere at 2 lb. for 25c.

* * *

Walking along the principal streets, one with an eye for groceries cannot but observe that the window space or display of the grocers is not so great as that of the drygoodsmen. But enter, and presto! change! the interior display makes your teeth water, and the shelf display in every store shows great taste in arrangement and classification, equal, in fact, to the Italian warehouses of Glasgow, Liverpool and Manchester.

* * *

The wholesale houses are doing a good nominal shipping business. Travellers are looking for orders, and all seem happy at the outlook. Not much change in prices since last week. The sugars from the Ontario new factories are getting into this market and giving good satisfaction.

W. H. L.

WHAT DOES THE RETAILER THINK?

THE following letter, sent to the editor of a daily paper, is interesting; the writer signed himself "One Who Knows."

"Sir,—In your report of the late meeting of the Wholesale Grocers' Guild, held in Toronto, you state that one of the subjects brought up for discussion was a further duty on imported sugars, so as to throw the whole refining business into the hands of Canadian refiners.

This looks very patriotic on the face of it, and if it did not raise the price to the consumer, no one would object to it.

But let us look at past experiences, before much foreign refined was brought into this country. In September, 1901, raw beet sugar was about the same price as it is to-day, viz., 8s. to 8s. 1½d. per cwt. at Hamburg. Our local refiners were charging then, to the trade, \$4.40 per 100-lb., with usual discount to the wholesale trade, while to-day's price is \$3.80, a difference of 60c. per 100-lb. to the public. This result has only been brought about by the offerings of foreign granulated sugar, and should those offerings be made impossible by a change of tariff, the result would be a difference to the consumer of at least ¼c. per lb.

Another point in the resolution calls for some explanation. Foreign granulated sugar is called low grade refined sugar. Now, as a fact, most of the sugars imported from Austria and Germany test almost as high as our Canadian article. Of all the lots imported during the past

year, I know of none which tested less than 99 per cent. of saccherine, and this by Government test. This comes very close to our Canadian article, which certainly is hard to beat.

To conclude, why is more duty wanted? Our Government reports a surplus of revenue, and sugars during the first year have paid a duty of 60 to 70 per cent., which surely, for an article of household necessity, is taxing the consumer quite enough.

BREAD ADVANCED.

A joint meeting of the English and French bakers of Montreal was held on January 31, Mr. Alex. Watt, president of the English Association, in the chair. The meeting decided to raise the price of bread 1c. per loaf, which went into effect on Monday morning, February 2. This was done on account of the advance of 50c. per barrel in flour, and in other materials, particulars of which were given in a recent issue of this paper.

In December, 1901, 3,919,567 lb. of oleomargarine were sold in the Chicago district as against 4,068,039 lb. for last December. Of the latter amount 3,819,708 lb. was uncolored and 248,331 lb. was artificially colored.



In purchasing goods, the consumer always looks for **Quality**.

"The quality of **UPTON'S** is not strained."

If your stock of **Jams, Jellies, and Marmalades**, bear the labels of **UPTON'S** well-known firm your customer will call again.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited, TORONTO,

SELLING AGENTS.

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

DOMINION SHORTHORN BREEDERS' ASSOCIATION.

THE seventh annual meeting of the Dominion Shorthorn Breeders' Association was held in Toronto, on January 27. Robt. Miller, of Stouffville, Ont., was in the chair.

The total membership is now 1,762, an increase of 197 during the past year. The balance on hand was \$7,701.79, making the total assets \$17,730.29. The Toronto Industrial Exhibition occupied much time. The Association grants \$1,000 to the Exhibition for a breed of shorthorns, conditional on that Association raising a like amount. A resolution was passed in favor of a Dominion Fair in Toronto in 1903.

Hon. John Dryden believed that a system whereby the preparation and exporting of stock could be centralized would be a great benefit if, indeed, it were not a necessity. Some central point where animals could be prepared and put in cold storage was needed, and he believed that much might be done in this direction by the Association and other institutions if they would but unite their efforts.

W. E. Skinner, manager of the Live Stock Exposition of Chicago, dwelt upon centralization and the utilization of by-products. The business methods of modern times demanded centralization, for competition was so keen in many branches of industry that the working expenses could not be borne by individual firms if a profit had to be made. There was economy in concentration of energy in every sphere, and in no processes was this more manifest than that of the by-products of stock.

He believed with the Hon. John Dryden that it would be impracticable to establish a host of packing houses all over the country, because there would not be enough raw material for each of them to maintain an independent existence. One central abattoir would at once make the utilizing of by-products now thrown away a practical possibility. Anyone who had visited the great stock yards of Chicago could not but be struck with the small amount of waste material that escaped being turned to account. In the ordinary course of isolated effort, by far the most profitable part of the animal was that which was cast into the sewer. He would state clearly and emphatically that any man who knows what he is about in Chicago will take less for an animal on the hoof than he paid for it and make a handsome profit.

Here Hon. John Dryden interspersed, "Hear, hear. Repeat that please, Mr. Skinner. I want the press to emphasize that, for it has been my contention all along."

Mr. Skinner said that of the by-products from the animal, there were the horns, which became combs and buttons, and a host of other small articles; the hoofs were also used as ornaments; the hide was of much intrinsic value, and the hair was used in other ways; even the

waste matter was used in the manufacture of oleomargarine; and the intestines were cleaned and shipped to Germany for use in sausage-making. Now, no packing house could make a profit on a small scale, but when the number of animals was large, as in a centralized system, one house took charge of all the hides, another of the hair, another of the intestines, and so on, each by product forming the means of establishing and working a special industry.

Then, again, Germany and Great Britain wanted our cattle, and if there were a public abattoir, the dead meat could be shipped in cold storage from that point and a great saving effected. In the near future increasing numbers of good animals would be coming in from the Northwest. What were we to do with them? The ocean-steamship accommodation was limited; alas, too limited, but that was being remedied; it must be remedied. Centralization would solve the problem adequately.

Robt. Miller, of Stouffville, thought this a most vital question. In case an epidemic broke out in the eastern part of the Province, the live cattle from central and western points would be shut in completely for not only would a rigid exclusion be necessary from the east, but transport of live cattle through infected districts would be impossible. This would be a very serious situation, and the solution of it would be to have a central abattoir and packing house. Canada was large enough now to supply material for one, and it would soon be imperative that one should be started.

This open discussion brought forward the following resolution, moved by W. D. Flatt, of Hamilton, and seconded by Richard Gibson, of Delaware, Ont.:

That this meeting instruct the secretary to prepare two petitions, one for the Dominion Government and one for the Ontario Government, asking their co-operation and assistance, financial and otherwise, in providing a central abattoir in Toronto, or some other central point in Canada.

OFFICERS ELECTED.

The following were elected officers for 1903:

William Linton, president; W. G. Pettit and A. W. Smith, 1st and 2nd vice-presidents; Hon. John Dryden, A. Johnston, Richard Gibson, James Russell, Hon. M. H. Cochrane, John Miller, ex-presidents, life members. Vice-presidents from Provinces—W. D. Flatt, F. G. Bovyer, P. E. L.; W. H. Ladner, British Columbia; Jas. A. Cochrane, Quebec; George A. Fawcett, New Brunswick; J. H. Turner, Alberta; C. A. Archibald, Nova Scotia; W. A. Henbach, Assiniboia; James Bray, Manitoba.

Directors' Board—W. D. Cargill, S. Dymont, John Isaac, George Raikes, C. M. Simmons, W. J. Biggins, William B. Watt, James Tolton, H. Smith, John Davidson, James M. Guardhouse, T. E. Robson, Edward Jeffs, J. C. Washington, Thomas Russell.

Delegates—John Isaac, T. E. Robson, Hon. John Dryden, Robert Miller, H. Smith, C. M. Simmons, R. R. Sangster, D. McLaren, F. W. Thompson, F. C. Dickie, Senator Josiah Wood, A. Fawcett, C. C. Gardiner, F. G. Bovyer, Hon. Thos. Greenway, W. S. Lister, E. Osborne Reid, and W. H. Ladner.

Secretary and editor—Henry Wade, Parliament Buildings, Toronto.

CANADIAN CHEESE IN GREAT BRITAIN.

The London, Eng., Times of January 13 booms Canada upon the success of its cheese industry, making a record in the trade. The Times says: "The position has been well earned by Canadian cheesemakers, and, as a reward, for sending the genuine article, the Dominion in 1902 supplied 67 per cent. of all the British-consumed cheese, while the United States supplied 15 per cent."

A COLONIAL COMPANY.

On January 26 the flotation of The Imperial Food Supplies Co., Limited, of London, Eng., with a capital of £500,000 sterling, took place. The directors represent all the self-governing colonies, H. G. McMicken represents Canada. The object is the establishment of cold-storage warehouses in 30 of the chief centres of the Motherland, and also storage depots in the colonies, thus establishing a direct connection between the colonial producer and the British consumer. The scheme has the backing of the Canadian Pacific Railway and the Midland Railway of England.

UNITED STATES HOG PACK.

The western hog-pack of the United States was: In 1901, 25,410,000; 1900, 28,265,000; 1899, 22,215,000; 1898, 28,510,000; 1902, 21,100,000.

The pack at Western abattoirs has thus fallen 4,310,000 short of that of the previous year, and 7,265,000 short of that of 1900. Last spring was a disastrous and a poor one for pigs.

The National Provisioner remarks that this indicates a continued hog shortage in the United States during 1903. It may here be remarked that the United States lays claim to having within their territories about half of the total number of hogs that grace this universe.

REFRIGERATION ACCOMMODATION.

Speaking before the Province of Quebec Dairy Association at Berthierville, Hon. Sidney Fisher, the Minister of Agriculture, said that next season he would allow no butter to be put on board cars for shipment unless it was at a temperature of not more than 40 deg. The Minister said that some months ago the Department of Agriculture for the Dominion offered bonuses of \$100 to farmers building refrigerator rooms. The Minis-

"TOMAHAWK" BRAND Hams and Bacon

Are rapidly cutting their way into popular favor.

The secret of their success is their uniformly excellent quality and flavor.

Grocers and Butchers are fast recognizing these facts, and orders are correspondingly on the increase.

If you are not handling the "Tomahawk" Brand do so at once and gain the thanks of your customers.

**The Farmers' Co-Operative
Packing Co.**
of Brantford, Limited.

When you have any

BUTTER OR EGGS

to offer, write or wire us.
We are buyers.

The J. A. McLean Produce Co., Limited

75-77 Colborne Street

Telephone Main 2491.

Toronto.

COOKED HAMS

This can hardly be said to be the rush season for Cooked Meats, but a nice, lean Cooked Ham is desirable at all times and our trade for them is keeping up wonderfully. Have you ever kept them in stock for your customers? If not, we think you have missed a profitable line and shall be glad to put you right. Try them. Sent by express only.

F. W. FEARMAN CO.
(Limited)
HAMILTON, ONT.

Our English Brawn

Twelve 5-lb. Tins
in a Case.

Cooked and Ready
for Slicing.

Are you selling this line?

If not, you are losing business.

It is positively a trade-winner and holder.

Do not delay ordering Sample Case.

The Park, Blackwell Co.,
PORK PACKERS, LIMITED
TORONTO, ONT.

ter regretted that he had received unfavorable reports as to how these rooms were kept. Montreal exporters had many complaints, one of which was that the butter was "warm." A system of cold storage had been organized in connection with the exportation of dairy produce on cars and ocean steamers. "But," added Mr. Fisher, "these refrigerator cars and these cold-storage apartments in ocean vessels were not established to make the butter or cheese over again, nor, indeed, to cool them; it was established to maintain the produce at the degree of temperature it should have been when shipped."

IMPORTS OF ICE IN 1902.

According to Cold Storage, the monthly journal of the refrigerating industry (which, by-the-by, announces an intermediate issue to be called The Interlink), the total imports of natural ice from Norway into the United Kingdom last year amounted to 362,867 tons, of a declared value at the port of landing of £203,400. These figures, compared with those for the two preceding years, show a decrease of 98,079 tons, in value, £66,497, and 85,946 tons, in value, £70,763, respectively. Ice was imported at 35 ports in England and Wales, at eight in Scotland and nine in Ireland. London received 185,257 tons, value, £100,364, or 21,721 tons and £19,722 less than 1901. Grimsby received 23,340 tons, value £11,671; Liverpool, 17,296 tons, value, £9,559; Hull, 15,190 tons, value, £7,595, and Glasgow, 11,650 tons, value £6,489. At no other port did the quantity received run into five figures. The cold summer and the greater activity of the ice factories account for the falling off.

THE PROVISION MARKETS.

TORONTO.

Deliveries were fair last week. No change is reported in dressed hogs. Other dressed meats remain the same. We quote:

Dressed hogs, per cwt.	\$7 50	\$7 75
Beef, hind quarters	7 50	8 50
" front quarters	5 00	6 00
" choice carcasses	6 50	7 00
" medium	5 50	6 00
" common	5 00	5 50
Mutton	6 00	7 00
Lamb	7 50	8 50
Veal	7 50	9 00

In provisions, the market remains unchanged in all except short cut, which is quoted 25c. easier. It is yet a little early for spring trade. Prices are tending upward. We quote:

Long clear bacon, per lb.	\$0 10½	\$0 10½
Smoked breakfast bacon, per lb.	0 14	0 15
Roll bacon, per lb.	0 11½	0 12
Medium hams, per lb.	0 13	0 13½
Large hams, per lb.	0 12½	0 12½
Shoulder hams, per lb.	0 11	0 11½
Backs, per lb.	0 14½	0 15
Heavy mess pork, per bbl.	21 25	21 50
Short cut, per bbl.	23 00	23 25
Shoulder mess pork, per bbl.	19 00	19 00
Lard, tierces, per lb.	0 10½	0 11
" tubs	0 11	0 11½
" pails	0 11½	0 11½
" compounds, per lb.	0 08½	0 10
Plate beef, per 200-lb. bbl.	15 00	15 00

MONTREAL.

The demand for most lines has been fair, and the market was moderately active at steady prices. Wholesale grocers are quoting barrel pork at a decline of 25 to 50c., in small lots for finest grade, the selling price being \$25.25, and for lower grades \$23.25. Heavy Canadian short cut mess pork has declined 50c. to \$1.00, and light Canadian \$1.00. Canadian short

cut back pork also has declined 50c. There is a fair demand for bacon, and lard is in good request. We quote as follows:

Heavy Canadian short cut mess pork	22 50	\$24 00
Light Canadian short cut clear pork	23 00	23 00
Canadian short cut back pork	24 00	24 00
American short cut clear pork	24 50	24 50
American fat back pork	12	14
Hams, per lb.	14	15
Bacon, per lb.	14 50	15 00
Extra plate beef, per bbl.	2 27½	2 30
Pure Canadian lard, per pail.		
Fairbank's "Boer's Head" lard compound, 9½c. tierce basis, with extras as follows:		
60-lb. tubs, over tierce	0 00½	0 00½
20-lb. tin pails, over tierce	0 00½	0 00½
20-lb. wood pails	0 00½	0 00½
10-lb. tins	0 00½	0 00½
5-lb. tins	0 00½	0 00½
3-lb. tins	0 01	0 01
Snow White and Globe compound, per pail.	\$1 80	\$1 90
Cottolene, for 20-lb. pails	0 11½	0 11½
" for 60-lb. tubs, for Que. and Ont.	0 11½	0 11½

There was no change to note in the market for dressed hogs. Sales of frozen stock, in a jobbing way, were made at \$8.25 per 100 lb., and carlots of \$8. In fresh-killed abattoir hogs, trade was fair, at \$8.50 to \$9 per 100 lb.

A fairly active trade was done in dressed meats, there being a demand for some lines. Choice hindquarters have declined ¼c, also fore quarters. Quotations are:

No. 1 beef, hind quarters, per lb.	\$ 0 8½	\$0 09
fore quarters	0 07	0 08
Lower grades, hind quarters, per lb.	0 07	0 08
fore quarters	0 04	0 04½
Veal, per lb.	0 06	0 08
Lamb, "	0 07	0 08
Mutton, "	0 05½	0 06

ST. JOHN, N.B.

In barrelled pork and beef sales are very light. Local prices are unchanged. Pure lard sells freely at rather easier figures. Compound is unchanged. In fresh beef, supply of light stock is quite large. Prices are unchanged. Lamb and veal bring full figures. Mutton is dull. Pork is firm and in fair supply. We quote:

Mess pork, per bbl.	\$21 50	\$23 50
Clear pork	22 00	26 00
Plate beef	15 00	16 00
Mess beef	12 50	13 00
Domestic beef, per lb.	0 06	0 07
Western beef	0 08	0 09
Lamb	0 08	0 09
Mutton	0 06	0 07
Veal	0 07	0 09
Pork	0 08	0 08½
Lard, pure, tubs	0 12	0 12
" pails	0 12	0 12
" compound, tubs, per lb.	0 09½	0 09½
" pails	0 09½	0 09½
" Fairbank's refined, tubs, per lb.	0 10½	0 10½
" pails	0 10½	0 10½

WINNIPEG.

BEEF—Market is firm and prices higher. The quotations are still 6 to 7½c., but there has been more sold at the higher figure than last week.

MUTTON—The offerings of fresh-killed are very small, and the market is mainly supplied with frozen. Prices 8 to 9c., and lambs 11½c.

HOGS—Good demand, and price firm at 7 to 7½c.

POULTRY—There are very few offerings of freshly killed. Dealers offer 9 to 11c. for dressed chickens. Geese, 9½ to 10c. Turkeys, 15c.

CURED MEATS—Market is good, and prices are without change. Hams, 14¼c.; shoulders, 10¼c.; breakfast bacon bellies, 14¼c.; backs, 14¼c.; spiced rools (long), 12¼c.; short, 12c.; dry salt, long clear, 10¼c.; dry salt backs, 12c.

LARD—In tierces, 11½c.; 50-lb. tubs, \$5.70; 20-lb. pails, \$2.30; 10-lb. pails in cases, \$7.15; 5-lb., \$7.20; 3-lb., \$7.30.

DAIRY PRODUCE.

TORONTO.

BUTTER—In the cheaper qualities butter is reported easier. Offerings have been somewhat more plentiful, and the price of creamery solids and dairy butter weakens. We quote:

	Per lb.	
Creamery prints	0 22	0 23
solids (fresh-made)	0 21½	0 22
Old creamery	0 19	0 21
Dairy rolls, large	0 16	0 16
" prints	0 17	0 18
" tubs, selected	0 16	0 17

CHEESE—The lack of supply is the main feature. The best quality is selling as high as 14c. We quote:

	Per lb.	
Cheese	0 13	0 14

MONTREAL.

BUTTER.—The market has not shown any improvement over last week, although the storage reports show a marked decrease in creamery, but an increase in dairy. Many of the trade, however, think that there must be a mistake in the monthly stock returns. Some of those who should be best posted are of the opinion that there is a decrease in the dairy butter, from last month's returns. It is true, however, that there have been liberal receipts of dairy roll butter, but this has been going into consumption almost as fast as coming forward. Prices all around may be said to be steady. We quote:—

	Per lb.	
Finest creamery	0 21½	0 22½
Dairy	0 16	0 18

CHEESE.—Dealers report no business being done whatever. The market is firm, but prices remain purely nominal in the absence of trading. Stocks are small, and nearly all held by two men. We quote:—13½ to 13¾c. per lb. for finest.

PROVISION NOTES.

Eggs were a little more plentiful early last week.

Dealers anticipate that turkeys for Easter will retail above 20c. per lb.

Last week a slight mistake was committed, Woodstock, Ont., instead of Woodstock, N.B., was named.

A grant of \$50 was lately given by the Brantford Council to the Brantford Poultry and Pet Stock Association.

Bintz Bros., meat packers, of Toronto Junction, shipped their first carload of dressed beef to Hamburg, January 27.

Montana ranches are covered with snow and it is feared that many cattle will be lost. The only hope is the "Chinook."

The next carload of stock for British Columbia sent out by the Dominion Live Stock Association will leave Ontario in the beginning of February.

The Dominion Government, the United States Government and some of the State Governments are getting after the manufacturers of renovated butter.

James McGregor, representative of The Anglo-Canadian Cold Storage Company, London, Eng., has secured a site for a cold-storage plant at St. John, N.B.

Mr. Coatsworth, city commissioner, Toronto, says that a civic abattoir could not be built for less than \$25,000. Who would operate it, and its location, is bothering the city council.

THE CANADIAN GROCER

"OLD FRIENDS ARE BEST"

This truism particularly applies to—

JAMES' DOME LEAD

63 years on the market and still the standard of quality. No dust.

W. G. A. LAMBE & CO., Canadian Agents.

Cream Yeast Cakes—WARNING.

In regard to Advertisement of Lumsden Bros. which appeared on page 11 of issue of this paper of January 30th, we desire to again warn the trade that in selling Jersey Cream Yeast, Lumsden's Cream Yeast, or anybody else's Cream Yeast, except that brand of goods made by this Company, they are taking unnecessary chances and leave themselves liable to an action for damages. On July 10th, 1902, Justice Street granted us a *perpetual* injunction restraining Lumsden using the word "CREAM" in connection with Yeast or Yeast Cakes. We have manufactured and sold

GILLETT'S CREAM YEAST

continuously during the past twenty-four or twenty-five years, and we are now, and always have been in a position to fill orders promptly. If you prefer the brand "CREAM" in preference to the goods in this line which you usually sell, order a box of above from your Wholesale Grocer or direct from us, and your order will receive prompt attention.

E. W. GILLETT COMPANY Limited, TORONTO, ONT.

+++++

LARD

=====



Orders can be filled by any of the leading packing houses or jobbers in Canada or direct.

HOT WEATHER LARD

Retail dealers often have trouble with hog lard melting, and causing loss by becoming liquid and soaking into the package, to say nothing of the inconvenience of handling such oily lard.

The summer formula of **Fairbank's Boar's Head** brand of **Refined Lard Compound** will keep firm and sweet much better than either hog lard or butter. The fact that **Fairbank's Boar's Head** brand of **Refined Lard Compound** is not subject to getting rancid as quickly as other frying and shortening mediums is evidence that it has less matter in it that is subject to atmospheric action, which is a strong argument in favor of its being purer and more wholesome than any other frying or shortening medium. Throughout the summer months **Fairbank's Boar's Head** brand of **Refined Lard Compound** will be found satisfactory to both merchants and housekeepers on account of its keeping qualities.

Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Tubs	-	60 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

THE N. K. FAIRBANK COMPANY.

Wellington and Ann Sts., MONTREAL, QUE.

Chicago. New York. St. Louis. New Orleans. San Francisco. Baltimore. Boston. Philadelphia. London, Eng. Hamburg, Ger.

JUST WHAT YOU WANT

TIME AND LABOR SAVER

The "ENTERPRISE" ELECTRIC
RAPID GRINDING
AND PULVERIZING **Mill**

Will be furnished for Direct or Alternating Current to suit all conditions

25 to 50 lbs. of Coffee

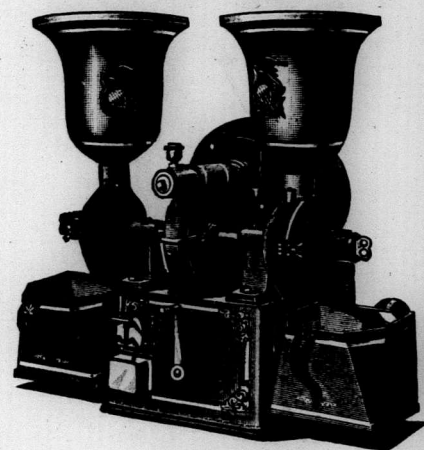
CAN BE GROUND FOR ONE CENT

One Grocer says: It has almost doubled our Coffee Trade,
I consider it a Good Investment and Advertisement.

DESCRIPTIVE CATALOGUE ALSO TESTIMONIAL PAMPHLET MAILED FREE

The Enterprise Mfg. Co. of Pa., PHILADELPHIA, PA.
U. S. A.

GRANULATOR PULVERIZER



No. 08712

Height 31 inches; Width 32 inches;
Length 25 inches; Weight 320 pounds

PRICE ON APPLICATION

Grinding Capacity
Granulating, 2 pounds per minute
Pulverizing, 1/2 pound per minute

Capacity of Iron Hoppers, 6 lbs. of Coffee
Capacity of Nickel-Plated Hoppers, 7 1/2 lbs. "

RETURNED
Mel. 13/103
to the Store Office



BUYING SPRING STOCK

The question of Brooms when purchasing Spring Stock is a very important one to every Grocer. It's best solution is found in buying the best goods.

Boeckh's Brooms

are always thoroughly reliable. Bamboo-Handled Brooms, Hair Brooms, Dustless Brooms, Factory Brooms, Steel Wire Brooms, Stable Brooms, Hearth Brooms, etc.

Send Post Card for our 1903 Illustrated Catalogue if you have not yet received it.

OPERATING:
Boeckh's Toronto Factories.
Bryan's London Factories.
Cano's Newmarket Factories.

UNITED FACTORIES,

Head Office: TORONTO. LIMITED.

MONTREAL BRANCH: 1 and 3 DeBresoles St.

LONDON BRANCH: 71 Dundas St.

Have You Made Your Inventory ?

If not, we advise you to revise your stock in the following lines, and if you need any of them, write us without delay.

TEAS--We have a very large and varied assortment, and can supply you with a first-class article, to retail at any price you may desire.

DRIED FRUITS--We have a full assortment of every line, we can supply you with anything you may require.

SALTED FISH--Our stock, as usual, is complete in this line. No better assortment is carried by any house in Canada.

BARBADOES MOLASSES--We are in a position to fill your demands, having made special provision for filling orders throughout the Winter.

If in need of any of the above lines and our travellers do not see you, write us for quotations before placing your orders.

We guarantee you absolute satisfaction. No house can offer you any better value or closer prices.

Laporte, Martin & Cie,

Wholesale Grocers and Importers,

MONTREAL.

A drive in STRAWBERRIES

Belleville "Queen" Brand, 2-lb. Canned Preserved Strawberries, \$1.25 per doz.

Best CANADIAN CANNED TOMATOES, in Gallon Tins, Cases 1/2 dozen.

Belleville "Queen" Brand	- - - - -	\$3.50 per doz.
Simcoe "Lynn Valley" Brand	- - - - -	3.50 per doz.

This price is equal to \$1.40 per doz. for 3-lb. tins.

"Neptune" Brand, Gulf of St. Lawrence, Fresh Mackerel, 1-lb. tall tins, cases 4 dozen,	- - - - -	75c. per doz.
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"Log Cabin" Brand 2-lb. Canned Succotash	- - - - -	90c. per doz.
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200 Barrels of 7-dozen, English Spiced Tomato Catsup, made by The Montreal Canning & Preserving Co., and put up in Extract-of- Malt bottles	- - - - -	50c. per doz.
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CANNED LOBSTERS.

"Mephisto" Brand, 1-lb. tall tins, cases 4 doz.	- - - - -	\$2.50 per doz.
"Glacier" Brand, 1-lb. tall tins, cases 4 doz	- - - - -	2.50 per doz.
"Victoria" Brand, 1-lb. flat tins, cases 4 doz.	- - - - -	3.00 per doz.

IMPORTED SARDINES, with Key Openers.

"Victoria" Brand, 6/8 Fish	- - - - -	1/4 tins, cases 100, \$ 7.25.
"Cetobriga" Brand, 12/16 Fish	- - - - -	1/4 tins, cases 100, 7.75.
"Bonjean" Brand, 10/12 Fish, Club	- - - - -	1/4 tins, cases 100, 8.25.
"Trefavenne" Brand, 12/16 Fish	- - - - -	1/4 tins, cases 100, 9.50.
"Trefavenne" Brand, 12/16 Fish, American,	- - - - -	1/4 tins, cases 100, 12.50.

HUDON, HEBERT & CIE,

Importing Wholesale Grocers and Wine Merchants,

MONTREAL.

ONE OF THE MOST LIBERALLY MANAGED FIRMS IN CANADA.



**THE
KEEN**

EDGE OF COMPETITION

Cuts Fine—to the very heart of the Grocer's profit, who relies on ordinary, so-so-quality of goods to make him rich.

QUALITY

**HIGH-CLASS
ACKNOWLEDGED
QUALITY WINS
EVERY TIME.**

THAT'S where



IMPERIAL rises above the common, insipid, often unreliable Vinegars, offered at low prices—low price—low quality. It works out that way, doesn't it?

IMPERIAL is purity itself, doubly distilled, clear, sparkling. The choicest pickles in Canada are put up with **IMPERIAL**—delightful for table use.

Just the price of ordinary standard vinegar.

ONE QUALITY, } 16 to 32 cents.
5 STRENGTHS. }

**SOLD BY FIRST-CLASS
WHOLESALE GROCERS.**

—Manufactured under—
GOVERNMENT SUPERVISION.



NOW IS THE TIME FOR YOU TO PLACE YOUR ORDER FOR YOUR SEASON'S
REQUIREMENTS OF **VINEGAR**
YOU WANT THE BEST AND YOU WILL FIND IT IN

“IMPERIAL”

ABSOLUTELY PURE—CLEAR—
SPARKLING—FULL BODIED—
RICH MELLOW FLAVOR—

QUALITY AND PRICE CONSIDERED “IMPERIAL” IS THE BEST AND CHEAPEST ON THE MARKET.
OUR TRAVELLERS WILL SHOW YOU SAMPLES WITH QUOTATIONS.

THE EBY, BLAIN CO., LIMITED **WHOLESALE GROCERS, TORONTO.**

OTTAWA TRADE GOSSIP.

THE latter part of January was very quiet. This week's trade has opened up fairly active. Retailers did not do any more buying in January than was absolutely necessary to keep sorted up so that wholesalers found trade quiet, but now that January is over a fair business ought to be done all around. The weather is fine and farmers are coming in with produce.

The sugar market is the same. Granulated, \$3.87 and yellow, \$3.22.

In canned goods, tomatoes remain very scarce at \$1.65. Corn is advancing. Although it can be bought at 90c., prices asked are 95c. and \$1. Peas are worth 95c. and \$1 also. In teas it is reported that Indians have advanced 3d, and as the market is closed nothing is expected for months. Seeded raisins are said to be worth 7c. more at the Coast. Selected Valencias are worth 8½c. and the price is firm. Californian muscatels, 3-crown, are 8½ to 9c. The currant market is easy. They can be bought as low now as any time this season. Large-sized prunes are worth 1 to 1½c. more. Dried apples are being bought up around here by a western firm. They seem to want all they can get their hands on, so that prices will be firm for a few days. Evaporated apples are selling at 6½c. for nice stock.

Rice is higher than a couple of weeks ago, the price quoted being \$3.35 per cwt. Sago and tapioca are low at 2½ to 3c. in sacks.

The butter market is about the same. Choice dairy, 19 to 20c.; rolls, 20c.; creamery, in bulk, 22 to 22½c.; creamery, in prints, 22½ to 24c. Cheese is selling at 13 to 13½c. Eggs are still lower. Lined stock, 14 to 15c.; cold storage, 15 to 16c. Potatoes are coming into market a little better, but the price holds good at 80c. by the load.

The flour market has been active lately, prices having advanced considerably. Hungarians patent are selling now at \$4.50, and bakers' at \$4.20, with an advance of 15c. per bbl. for smalls.

NOTES.

C. E. Bucklee, of Lumsden Bros., Toronto, was in the city last week.

C. J. Provost, of Provost & Allard, has recovered from his recent illness, and is calling on his customers again this week.

R. E. Reardon, of The Reardon Broom Company, of Ottawa, is meeting with great success since he has formed a joint-stock company.

A consignment of eggs was received last week by a local house from one of their customers in a nearby town, with the following instructions:

DEAR SIR,—I have paid a high price for those eggs. I want you to get 35c. a dozen for them, but if you can't get 35c. try to get 30c., and if not 30c. be sure and get 27c., but I won't take less than 25c.

It was too bad the egg market was about “bust” in Ottawa, and the firm had to write back for another range of prices.

A charter has been granted to The F. J. Castle Co., Limited, which indicates that the business carried on in this city by F. J. Castle has merged into a joint-stock company. The property on Quinn street near Elgin, opposite the Grand Union, has been purchased and a large, six-storey building will be erected at once. The business will be carried on more extensively than ever. It means a good deal for Ottawa towards making the city a large wholesale centre.

MR. HOCKIN TAKES A WIFE.

Mr. Daniel Hockin, secretary of Simson Bros., Limited, Halifax, took to himself a wife a few days ago. The happy couple will spend their honeymoon in the West Indies.

PERSONAL MENTION.

Mr. P. C. Larkin, of The “Salada” Tea Company, has just returned from a visit to his New York office. Under Mr. James McGuane's supervision there, “Salada” is going ahead with leaps and bounds. Mr. Larkin, accompanied by Mr. McGuane, visited Wilmington, Philadelphia, Baltimore, Washington, Newark, Bridgeport, New Haven, Worcester, Springfield, Hartford and Boston. In all these places “Salada” is making great progress, and their advertisements are appearing in all the prominent papers in these districts. All this territory is under Mr. McGuane's supervision, who is well and personally known to Toronto retail grocers.

Goods well advertised are half sold. We give your customers free books of recipes, etc., explaining the use of **Dwight's Soda**. These books are much sought for by housekeepers and have made

Dwight's “Cow Brand” Soda

most popular. Let us know how many you want, either in French or English.

JOHN DWIGHT & CO.

34 Yonge Street,

Toronto, Ont.



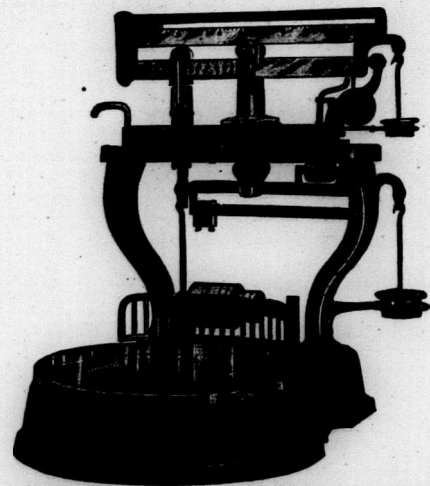
Like Pushing a Snowball.



Every time you weigh goods on an old-fashioned Pound-Once scale you add a fraction to the ever-increasing loss which comes from Down-Weight.

Day after day this loss increases. In time it may bring your business to a stand-still. At all times it robs you of a percentage of your profits.

You would not tolerate an inaccurate bookkeeper, nor a clerk who counted thirteen for a dozen. Then why use a scale which permits Down-Weight? The original Dayton Computing Scales indicate instantly and accurately the value of whatever is weighed. The Scales do the figuring. Mistakes cannot occur.



Adopt the Money-Weight System of Weighing for the money it saves you. Write for advertising matter.

**THE COMPUTING SCALE COMPANY,
OF CANADA, LIMITED**

MANUFACTURERS OF . . .
DAYTON COMPUTING SCALES. MONEY-WEIGHT SCALES.

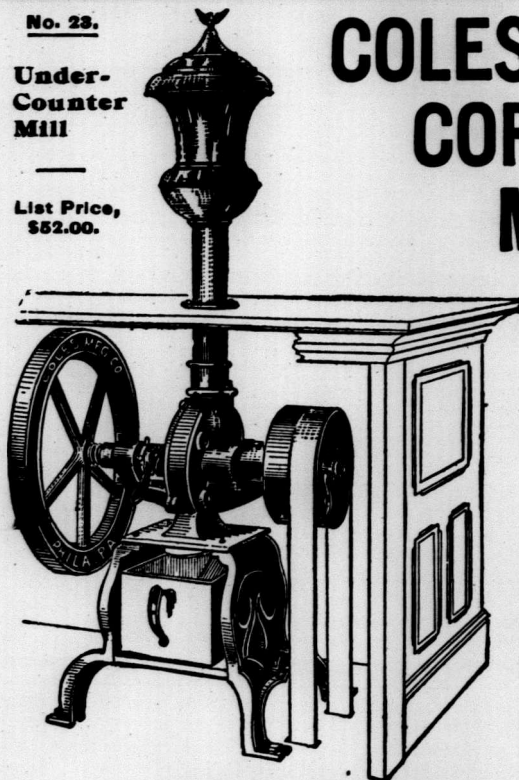
663 Notre Dame St., Montreal, Que.
844 Pender St., Vancouver, B.C.

164 KING ST. WEST, TORONTO, ONT.

No. 23.

Under-Counter Mill

List Price, \$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverising.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { **TODHUNTER, MITCHELL & CO., Toronto.**
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

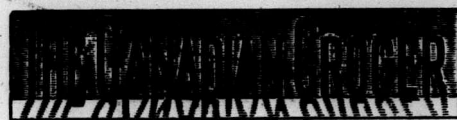


Now, Look Here!

Why not handle a condiment that will pay you, and please everyone who buys it? Of course we mean

Paterson's Worcester Sauce

ROSE & LAFLAMM
Agents, Montreal.



President:
JOHN BAYNE MacLEAN,
Montreal.

**The MacLean Publishing Co.
Limited**

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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DEARTH OF SARDINES.

THE condition of the sardine fisheries on the French coast is at present most deplorable. The fishermen, who number many thousands, depend on the industry for their livelihood, and, since the disappearance of vast shoals of the fish from the neighborhood, they have been deprived to a great extent of their living.

The season usually lasts for five months during the summer. For the rest of the year the fishermen live on the proceeds of their toil, though towards the end of the idle period they are often forced to ask for credit. Hence everything depends on the success of the five months, when the fish are to be caught.

The astounding decrease in the number of fish caught last year is well illustrated by the purchase of the principal dealers. In 1901 they purchased 21,932,000 fish. Last year they were only able to secure 3,867,000. For the catch of 1901 they paid 200,162 francs, while for the catch of

1902 it was 53,787 francs. Never has the price risen to such an extraordinary figure before. In ordinary years the price ranges from 2 to 5 francs per thousand, and in short years it sometimes reaches 12 francs. But during 1902 15 and even 20 francs per thousand were paid for the fish.

DELIVERY WAGONS AS ADVERTISEMENTS.

SOME merchants attach no importance to the way goods are delivered, and do not seem to realize that the delivery wagon is one of the best advertisements to the business. It is before the public most of the day, and is seen by all passers-by, and a neatly painted wagon or sleigh is bound to attract attention.

An idea that is carried out by some departmental stores would be a good one for all merchants, that is, to have a space on the cover or side of the wagon in which to place cards announcing any special sales, such as "Special sale of coffee this week at special prices," "New line of canned goods just arrived," "We have a nice lot of creamery butter at 25c., just arrived," and numerous other notices which are bound to be read and bring many sales.

The cost of this kind of advertising would be very slight. It might also be mentioned that the average customer likes cleanliness, especially in the grocery line. An old, dirty wagon stopping at the door is not very desirable, and is not a good advertisement for the store, as it would lead one to think the store was in the same condition.

Merchants should pay more attention to this part of the business, and should keep the wagon nice and clean just as they would the store floor.

DAMAGE TO SUGAR PACKAGES.

There have been numerous complaints lately on the part of retailers about the way the railways have been handling sugars. Merchants allege that packages have arrived in a broken condition and that the contents have been damaged by the introduction of dirt and chips. This sometimes brings trouble to the refiners, who are in no way responsible for the harm done.

AMALGAMATION OF COMPANIES.

THERE appears to be an erroneous impression abroad among the retail dealers of the country in regard to the effects of amalgamation of companies upon the retail trade in general.

Every amalgamation has for its object the increase of business, and hence of profits, but these profits do not arise out of the increased prices of goods but usually out of the decreased expenses, especially selling expenses. For instance, the various companies, before amalgamation, no doubt employed travellers to represent them who crossed and recrossed each other's ground each carrying his own set of samples and no doubt calling upon the same customers. After the amalgamation, one traveller carrying one set of samples would no doubt be able to cover the same or almost the same ground. It stands to reason also that the amalgamating companies, with increased capital, buying in larger quantities and thus purchasing raw material at lower prices and discounts, turning out larger quantities of goods at a less cost, are able to sell at lower figures than previous to the amalgamation.

The business is also under one executive head and management, and hence the policy of governing the business is the same. There have been a large number of such amalgamations during the last few years, and almost in every instance the tendency has been to lower prices, giving the dealer the benefit of any reduction in the cost of the finished product rather than increase in prices. The output after the amalgamation is large enough to warrant the employment of skilled workmen who are specially adapted for certain lines of work and are kept busy on these lines altogether instead of being shifted around from time to time as in the small factory. One factory may be specially adapted for the manufacture of certain lines of goods, and when the demand is large enough, as it no doubt would be after the amalgamation of interests, this factory may be kept running at these lines altogether, thus perfecting the manufacture.

Method is the mother of success in great undertakings.

TORONTO UNIVERSITY AND ITS DEFECTS.

ON another page we print a letter from Mr. James Loudon, president of the Toronto University, in reply to an article which appeared in THE CANADIAN GROCER, of January 23, criticising the University and its methods. For President Loudon we have the highest respect. As executive head of the University he stands high in the public estimation, and we regret exceedingly that in criticising the institution, of which he is the honored head, he should seem to share in it.

For the particular defects in the University which we dealt with, it was not intended to throw any blame upon Mr. Loudon. He, no doubt, does his best. And probably does as well as any other man could do under the circumstances.

The fault has not been with President Loudon, but with the system under which he is compelled to labor—a system which is probably as objectionable to him as to many other well-wishers of the University.

It is quite true that, through the inadvertence of a member of the staff who drew up the names, a partial mistake was made in the list given of gentlemen who compose the governing bodies of the McGill and Toronto Universities. But, while this is true, it does not affect the force of our argument.

We maintain that the Senate of the University, while embracing some men eminent in their respective professions, is not composed of the proper material to govern that institution as far as its educational facilities are concerned.

Being professional men, they have, by implication, at least, laid down the principle that the University was designed for training men for the professions only. At any rate, what else can be inferred from the curriculum? Like begets like. This President Loudon will not dispute. And, if like begets like, how can it be expected that a governing body composed of professional men can bring forth a curriculum designed for any other than the manufacture of professional men?

Not for one moment would we maintain that the end-all of a University training should be to fit men for making money

The chief end of a University should be to make men. Men in the highest sense of the term. Men who are qualified for the practical affairs of life: in other words to perform well their part as citizens. And that does not mean as members of the learned professions alone. It means practical and intelligent men in the world of commerce and agriculture—men who are of practical use in developing the great natural resources of the country. This the Toronto University is not doing. It has turned out some good men; in fact some exceptionally good men. But even the educational institution of "Mr. Squeers" turned out some good youths.

But the impractical character of the Senate is seen not only in the curriculum but is reflected even further back. We have reference to the professors occupying some important chairs. If, as President Loudon thinks, the Senate is entirely fitted for their position it might be well to account for the appointment of some of the professors who are making serious failures of their chairs. That these failures exist even President Loudon himself cannot deny.

Mr. Loudon points out that upon the Board of Trustees are the names of such business men as Messrs. B. E. Walker, J. Herbert Mason, G. S. Gzowski and the late Senator Wood. True, but these men have nothing to do with the curriculum. And Mr. Loudon weakens rather than strengthens his case by pointing this out.

In his concluding paragraph but one, Mr. Loudon, after giving a list of the positions occupied by graduates of the University, says: "The above * * * ought to be sufficient to indicate that you are mistaken in your impression that Toronto is not doing her full share in advancing the development of industry."

We presume he means by "Toronto" the University. We are sorry we cannot agree with him that the evidence he offers is sufficient to prove his case. We have already said that the University has turned out some exceptionally good men. But a comparative few out of many

thousands no more proves the efficiency of an educational institution like that of Toronto University than that one swallow makes a summer. A robin was seen in the Queen's Park the other day, but we have not yet had a glimpse of spring. It is only a dead tree that does not bear some fruit.

BOGUS BILLS.

Counterfeit \$1 and \$2 bills are in circulation, which are rather a poor imitation of the Dominion Bank bills. Small fruit dealers in Ottawa so far have been the victims.

Merchants who are better acquainted with the Canadian currency will not be taken in by them, but it will be well for everyone to keep his eye open.

CANADIAN WINES UNDER FRENCH NAMES.

The Californian wine growers have found a new difficulty. There has been adverse criticism of the wines and there seems no remedy. The wines are made from the best available grapes, and every care is used in the manufacture. However, the difficulty is not far to seek.

When the Californian wine growers began they named their wines after celebrated European brands. This has brought comparison. The European wine is one thing the Californian another. The condition under which the wine is procured is so different that competition is impossible along the same line. Consequently it would have been better at the start if the Californians had sent this wine on the market under totally different names.

Some Canadian wine producers are also copying the French brands. When one orders a bottle of Canadian wine with a well-known foreign name, he expects to get something like its foreign namesake, but it never is, and the buyer concludes at once that we cannot make good wines in this country. We can, and grape production will be one of the great industries of the Dominion, but we should sell them on their merits. Their quality is often better than those they imitate.

A REPLY FROM PRESIDENT LOUDON.

Dear Sir,—In your issue of January 23, in an article entitled "Business Men in University Affairs," you indulged in some rather severe criticism on the University of Toronto, animadverting more particularly upon its administration and on the alleged want of success of its graduates. In this latter respect you contrasted the University, much to its disadvantage, with McGill University, instancing particularly the demand for engineering students of McGill in implied contrast with Toronto.

Now, permit me to say that the authorities of the University do not object to criticism which is based on knowledge and fact; but in this particular instance the force of your main argument is so obviously based on a misconception that any inferences which your readers might draw therefrom would be entirely vitiated; while, on the other hand, your contrast concerning the demand for engineering students is so totally at variance with fact that it would prove equally misleading. I can hardly suppose that it was your intention to mislead your readers in either of these respects, and I am sure you will gladly allow me the opportunity of setting the matter in its true light.

First, as regards the administration: You invite your readers to compare the governing bodies of the two institutions as printed in parallel columns, and you find in the comparison the "direct explanation" of what you term "disappointing results." A little more knowledge, on your part, of the organization of the two universities or the ordinary precaution of informing yourself, would have at once made you aware that your comparison is absurd. In your first column are printed the names of the gentlemen who constitute the board of governors of McGill University; in your second column, the names of the Senate of the University of Toronto. In other words, you have practically been comparing the financial board of McGill with the academic board of Toronto. The Government of Ontario and our board of trustees conjointly discharge duties similar to those of the board of governors of McGill, and here your comparison might properly have lain. On our board of trustees are such men as John Hoskin, K.C., B. E. Walker, J. Herbert Mason, C. S. Gzowski and the late Senator Wood—men, whose business capacity you will not, I am sure, question. I may point out that our Senate, having to do with curricula and examinations, is necessarily and properly largely academic in its personnel, as is the corresponding body in McGill and other universities.

Secondly, as regards the implied difficulty of our engineering graduates in obtaining employment: I am informed by Principal Galbraith, of the School of Practical Science, that the demands for graduates of the school since the opening of the session in October have been so numerous, that he has found it impossible to satisfy them. At present there are 344 graduates, who, almost without exception, are employed in work for which they were trained in the school. The prosperity of the school has been increasing year by year, the number of students at present being 340, the largest, by far, in the Dominion. The ultimate reason for its steady growth must be found in the success of its graduates. The principal

occupations in which they are engaged, are the steel and iron industries, transportation, mining, electrical and power development, municipal work, drainage, etc. Canada gives employment to 73 per cent. of the graduates, the remainder being scattered over the United States, Mexico, West Indies, England, South Africa, India, etc. Among the positions occupied by them are the following:

Chief Engineer Vancouver, Victoria and Eastern Railway, Vancouver.

Chief Engineer Dominion Iron and Steel Company, Sydney.

Chief Engineer Drainage Commission, New Orleans.

Assistant-Chief Engineer P. & L. E. E. Railway, Pittsburg.

Chief Engineer Lake Erie and Detroit River Railway, Walkerton, Ont.

Consulting Engineer Structural Steel Works, New York.

Manager Sullivan Machinery Company, New York.

Consulting Electrical and Mechanical Engineer, Montreal.

Engineer Ontario Power Company, Niagara Falls, Ont.

Consulting Engineer, Foundations, Bridges, New York.

Division Engineer Trent Valley Canal, Peterboro'.

Engineer Chambly Electric Works, Chambly.

Manager Toronto and Hamilton Electric Company, Hamilton.

Assistant Electrical Engineer Bell Telephone Company, Montreal.

Consulting Engineer National Boiler and General Insurance Company, Manchester, England.

Mechanical Engineer Consolidated Gold Fields of South Africa, Johannesburg.

Manager Simcoe Canning Company, Simcoe, Ont.

Manager Mikado Gold Mining Company, Rat Portage.

Chief Chemist and Assistant Manager Alameda Sugar Company, Alvarado, Cal.

Superintendent Playfair Lumber Company, Midland.

Manager Goldie and McCulloch Engine Works, Galt.

Chief Chemist Nova Scotia Steel Company, Ferrona, N.S.

Assistant Engineer Gas, Light and Coke Company, Cleveland.

Chemist National Tube Department United States Steel Corporation, McKeesport, Pa.

Chief Engineer Gurney Foundry Company, Toronto.

Secretary Ontario Bureau of Mines, Toronto.

Professor of Physics, Muir Central College, India.

Engineer Main Offeren Slate Quarry Company, North Wales.

Mining Engineer Los Reys Gold Mining and Milling Company, Mexico.

Manager Batavia Electric Light Company, Java.

Manager London Electric Construction Company, London.

Chief Chemist Crow's Nest Pass Coal Company, Fernie, B.C.

Assistant-Superintendent Canadian Electro-Chemical Company, Sault Ste. Marie, Ont.

The above are only a tithe of the positions held by our graduates. The full list, however, which I send herewith, ought to be sufficient to indicate that you

are mistaken in your impression that Toronto is not doing her full share in advancing the development of industry. It would be equally easy to show that graduates of other Faculties of the University are playing an equally important part in the intellectual development of Canada.

A word in conclusion as to your commendation of the staff of McGill University and your depreciated reference to that of Toronto. I might remark that your opinion of the Toronto staff and its work is evidently not shared by the governors of McGill, as evidenced by the fact that they have secured on their staff the services of no less than six graduates of the University of Toronto.

J. LOUDON.

University of Toronto, February 2, 1903.

MR. SIMSON, OF HALIFAX.

FRANK C. SIMSON, of Simson Bros., Limited, wholesale druggists and manufacturers of lime juice, Halifax, spent a few days in Toronto last week. While Mr. Simson came to Toronto partly on business, it is an open secret that the presence of the Scotch curlers, at least, had something to do with his presence in the west. In fact, it had a great deal to do with it. He is an enthusiastic business man; but he is an equally enthusiastic curler. And the presence of the Scotch curlers in Canada is in no small part due to his efforts. The fact that they entered Canada by way of Halifax can certainly be credited to him. The original intention of the visiting curlers was to come by way of New York, visit Montreal and "ask the curlers of Winnipeg and Toronto to spend a night with them." But, when in Edinburg last year, Mr. Simson dissuaded them from this.

"We were in somewhat of a quandary what to do," said one of the visiting curlers, "when Mr. Simson came to Edinburg, and with map and compass showed us that Halifax was the gateway of Canada. When he got back to Canada he kept sending us letters, and as every letter had a cut of a bottle of lime juice on the corner we feared that lime juice was the standard beverage in Canada. But we came, and are glad we came."

In conversation with THE CANADIAN GROCER, Mr. Simson said: "Trade conditions in Nova Scotia are good. While we did not have a large apple crop, we did not have a bad one. The lumber trade is in good condition. We have quite a little lumber in Nova Scotia yet, you know. The coal mining industry is booming. And then, of course, there is the iron and steel industry of Sydney."

While in Hamilton the other day the Scotch curlers presented Mr. Simson with a handsome pair of curling stones.

E. D. Marceau is receiving ex-steamer Athenian, which arrived at Vancouver on January 29, 175 packages of fine sun-dried Japan tea. This is the last shipment overland of a lot of tea bought a good while ago, and it is offered at prices much below what it could be imported at to-day.

"The man with ancient ideas" who says I
"can't" sell a packet tea "can't" because he "can't"
make himself believe that he can But one little
experiment with an assorted sample case of
"SALADA" Ceylon Teas completely upsets
the "can't" theories.

Many a dealer has found this out to his pleasure and profit.

"Just as" Ceylon Black Teas have displaced China Congous

"So is" Ceylon Green displacing Japans.

A one cent Postal Inquiry Investment

Will bring you dollars worth of information in return.

Address **"SALADA,"** Toronto or Montreal.

HONEST TRADE

in honest goods, conducted on honest principles, therein lies the basis of business success. The grocer who stands firmly on this basis is the

BEST GROCER

for it's fair and square dealing in pure, genuine, unadulterated goods that cements the trade to an establishment. In soaps, the goods that cannot be surpassed are those manufactured by

Lever Brothers Limited

TORONTO, CANADA.

Sunlight Soap, Lifebuoy Soap, "Y Z.",
Monkey Brand.

LILY WHITE GLOSS STARCH



**Our New
6-lb. Tin
is a
Beauty**

Add a case to your next 10-box Order.

**The Brantford Starch Works,
LIMITED,
Brantford, Ont.**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, February 5, 1903.

GROCERIES.

BUSINESS among the local jobbers, taking the time of the year into consideration, is very good, and in the majority of cases better than for the same period last year. The outlook is reported hopeful. Just at present the mild weather is tending to slacken business, by making the roads impassable, but the slackness is merely temporary. Orders for canned goods continue to come in nicely, and some large lots have been shipped from local dealers during the past week. The supplies of peas and tomatoes are reported very scarce. Business in teas has been slightly brisker, but the sugar market is decidedly dull. Coffees continue featureless.

CANNED GOODS.

Canned goods, other than tomatoes, are being picked up in round lots, and jobbers look forward to large sales in the spring. The shortness of the tomato supply has caused an increased call for peas. As the stock of peas is itself small, prices have been strengthening very perceptibly during the past few weeks, and very few houses will quote under 95c. Corn is going out in large lots with the prices firm at 90c. The salmon situation continues unchanged. We quote:

Apples, 3's.....	0 90	1 00
gallons.....	2 20	2 25
Asparagus.....	2 75	3 00
Beets.....	0 70	0 95
Blackberries, 2's.....	1 50	1 70
Blueberries, 2's.....	1 00	1 25
Beans, 2's.....	0 85	
Corn, 2's.....	0 90	1 00
Cherries, red, pitted, 2's.....	2 00	2 10
white.....	2 30	2 50
Peas, 2's.....	0 90	1 00
sifted.....	1 00	1 10
extra sifted.....	1 25	1 30
Pears, Bartlett's, 2's.....	1 25	1 50
3's.....	1 75	3 00
Pineapples, 2's.....	2 25	2 50
3's.....	2 25	2 60
Peaches, 2's.....	1 65	1 90
3's.....	2 50	2 75
Plums, green gages, 2's.....	1 10	1 25
Lombard.....	1 00	1 10
Damson, blue.....	1 00	1 10
Pumpkins, 3's.....	0 95	0 95
gallon.....	2 65	
Rhubarb.....	2 10	2 25
Raspberries, 2's.....	1 40	1 65
Strawberries, 2's.....	1 50	1 75
Succotash, 2's.....	0 90	1 00
Tomatoes, 3's.....	1 65	
Lobster, tails.....	3 25	
1-lb. flats.....	3 50	3 70
1-lb. flats.....	1 75	1 80
Mackerel.....	1 00	1 25
Salmon, sockeye, Fraser.....	1 50	1 80
Northern.....	1 40	1 45
Homeshoe.....	1 50	1 80
Cohoec.....	1 05	1 15
Chums.....	0 95	1 00
Sardines, Albert, 1's.....	0 14	0 16
1's.....	0 20	0 23
Spo m n 1's.....	0 14	0 14
1's.....	0 13	0 13
1's.....	0 20	0 25
P. & C., 1's.....	0 35	0 38
Domestic, 1's.....	0 04	0 44
Mustard, 1/2 size, cases 50 tins, per 100.....	0 09	0 11
Haddies.....	1 00	1 10
Kipper herrings.....	1 00	1 55
Herrings in tomato sauce.....	1 00	1 70

CANNED MEATS.

Comp. corn beef, 1-lb. cans.....	1 50	1 65
2-lb. ".....	2 75	3 00
6-lb. ".....	8 25	
14-lb. ".....	19 50	
Minced callops, 2-lb. can.....	2 60	
Lunch tongue, 1-lb. ".....	3 00	
2-lb. ".....	7 00	
English brawn, 2-lb. ".....	2 45	

Camp sausage, 1-lb. ".....	2 50	
2-lb. ".....	4 00	
Soups, assorted, 1-lb. ".....	1 50	
2-lb. ".....	2 20	
Soups and Boull, 2-lb. ".....	1 80	
6-lb. ".....	4 50	
Sliced smoked beef, 1/2 s.....	1 60	1 70
1 s.....	2 80	2 95

COFFEES.

Practically the same conditions prevail in the coffee market as were reported last week. The market is dull and prices are weak. Advices from Brazil show that the decrease for the month of January in the world's visible supply is estimated at 200,000 bags. The New York market shows an increased speculative interest and a steadier undertone. We quote:

	Per lb.
Green Rio, No. 7.....	0 07 1/2
No. 6.....	0 07 1/2
No. 5.....	0 08 1/2
No. 4.....	0 08 1/2
No. 3.....	0 09 1/2
Mocha.....	0 23 0 28
Old Government Java.....	0 22 0 30
Santos.....	0 09 1/2 0 10 1/2
Plantation Ceylon.....	0 26 0 30
Porto Rico.....	0 22 0 25
Guatemala.....	0 22 0 25
Jamaica.....	0 15 0 20
Mara sibho.....	0 13 0 18

NUTS.

There are few features to note in the nut market. Advices from a French source go to show that there is a pronounced scarcity in shelled walnuts there. We quote:

	Per lb.
Brazil.....	0 15 0 17
Valencia shelled almonds.....	0 30 0 35
Tarragona almonds.....	0 13
Californian almonds.....	0 19 0 20
soft shell walnuts.....	0 19
Formegetta almonds.....	0 11
Jordan shelled almonds.....	0 49 0 52
Peanuts (roasted).....	0 09 0 10 1/2
(green).....	0 08 0 10
Cocanuts, per sack.....	3 75
per doz.....	0 60
Grenoble walnuts.....	0 13 0 14
Marbot walnuts.....	0 11 1/2 0 12
Bordeaux walnuts.....	0 11 1/2 0 12
Sicily filberts.....	0 11 0 11 1/2
Naples filberts.....	0 09 1/2 0 10
Pecans.....	0 13 0 15
Shelled walnuts.....	0 27 0 28

RICE AND TAPIOCA.

Firm and unchanged prices are the feature of the rice market this week. Advices from the sources of supply show a continued strength in those markets. This has had a strengthening influence on outside markets, and in New York sellers were reported as showing more of a disposition to trade at the higher limits asked by the mills. The volume of distributing business continues limited. We quote:

	Per lb.	Per lb.
Rice, stand. B.....	0 03 1/2	0 03 1/2
Patna.....	0 04 1/2	0 05
Japan.....	0 05 1/2	0 06
Sago.....	0 03 1/2	0 04
Tapioca.....	0 03 1/2	

SPICES.

A fairly good demand for the time of the year is reported. The cable advices from the East report small shipments of pepper for the second half of January. The New York pepper market continues to show a strong undertone. Cloves were reported steadier, with no change for other spices. We quote:

	Per lb.	Per lb.
Peppers, blk.....	0 18	0 19
white.....	0 23	0 27
Ginger.....	0 22	0 25
Cloves, whole.....	0 14	0 35
Cream of tartar.....	0 24	0 30
Allspice.....	0 13	0 16

SUGAR.

The local market continues featureless. The demand is still abnormally slow and

buyers maintain their situation of indifference, showing no desire to anticipate requirements in expectation of a possible reduction in prices. There seems, however, to be no foundation for this expectation, and refiners show no desire to force sales.

The feature of the week in the United States markets is the closing down of all the New York refineries with the exception of Arbuckle's. Boston and Philadelphia houses still continue meltings. This action on the part of the refiners would seem to be rather wise tactics in view of the recent heavy accumulations of refined sugar, and it may obviate all necessity for reducing prices. It cannot but have an effect prejudicial to holders of raw sugars and should work correspondingly very much to the advantage of buyers.

Since our last report quotations for centrifugal sugars have declined rather more than 1/2c. or, say, from 2 1/2 c.i.f. to 2c. c.i.f. As we go to press we learn that refiners are buyers on a basis of 3 1/2c. for 96 deg. centrifugal sugar on spot, but importers have refused to sell on this basis. Quotations for beet sugars remain unchanged at 7s. 10 1/2d. f.o.b., Hamburg.

A cable received at New York on January 31 advises the complete ratification of the Brussels Convention, thus insuring the total abolition of export bounties by September 1 next.

Total receipts at the three Atlantic ports for the week ending January 28 were: 45,610 tons, and meltings, 29,000 tons, stocks being thus increased by 16,610 tons, or to 129,470 tons. The Cuban crop is being rapidly made, and at last advices 135 factories were grinding, as against 100 the previous week. Local quotations for domestic-refined sugars are as follows:

Paris lumps, in 50-lb. boxes.....	4 53
in 100-lb. ".....	4 43
St. Lawrence granulated.....	3 88
Redpath's granulated.....	3 88
Acadia granulated.....	3 83
Maple Leaf granulated (Berlin).....	3 88
Crystal (Wallaceburg).....	3 88
Beaver.....	3 88
Imperial.....	3 88
Phoenix.....	3 75
Cream.....	3 63
Bright coffee.....	3 63
Bright yellow.....	3 58
No. 3 yellow.....	3 53
No. 2.....	3 33
No. 1.....	3 23
Extra ground icing (lbbis).....	
Powdered (lbbis).....	

SYRUPS AND MOLASSES.

The feature of the week is the increased offerings of canned syrups. Otherwise the market continues unchanged. New Orleans advices report small receipts are exclusively of centrifugal grades, with the market firm. The New York syrup market shows a fair amount of interest in the better grades. We quote:

Syrups.....	
Dark.....	
Medium.....	0 30 0 32
Bright.....	0 35 0 37
Corn syrup, lbbis, per lb.....	0 03
1 lbbis.....	0 03 1/2
kegs.....	0 03 1/2
3 gal. pails, each.....	1 40
2 gal. ".....	1 10
Honey.....	0 40
25-lb. pails.....	1 10
38-lb. pails.....	1 40
Molasses.....	
New Orleans, medium.....	0 25 0 30
open kettle.....	0 40 0 50
Barbados.....	0 32
Porto Rico.....	0 38 0 42

"Condor"
 Japan and Black Tea. Baking
 Powder, Mustard, Vinegar.

MY STOCK

"Nectar"
 Black Tea. In lead packets and
 fancy tins only.

Has been taken, and although I am pleased to see it so large and so well bought, I do not intend to give myself the pleasure of looking at it very long. **I have it. I want to sell it and will give you prices to make things hum. Ask for samples and compare them, that is all I want.**

New Teas Just in Store:

- 77 Boxes Imperial Gun Powder Teas, nice leaf and good liquor, at **16½c.**
I HAVE THEM LOWER IF WANTED.
- 16 Half-Chests Choicest, Most Flavory, Ceylon Broken Orange Pekoe Tea, at **30c.**
- 30 Cases 12 5-lb. Boxes each, Fine Hill-Grown Tippy Ceylon Black Tea, "Old Crow," at **27½c.**
- 10 Cases 12 5-lb. Boxes each, Choicest Golden-Tipped Orange Pekoe Ceylon Black Tea, "Condor," at **35c.**
- 168 Cads Pea Leaf Gun Powder Tea, the finest and best liquoring imported this year, at **25c.**
- 118 Cads Ping Suey Young Hyson Tea, good leaf and fine liquor, at **16½c.**
 If you want Pea Leaf and Young Hyson at lower prices, I have them.
- Ex Str. "Athenian" now at Vancouver.**
- 175 Half-Chests (4 brands) Fine Early Uncolored Japan Tea, choice liquor, at **22½c.**
 This is the balance of a lot bought some months ago.

THE CANADIAN GROCER

175 Half-Chests (4 brands) Fine Early Uncolored Japan Tea, choice liquor, at
This is the balance of a lot bought some months ago.

22½c.

SOME SPECIAL PRICES FOR ORDERS OF IMMEDIATE SHIPMENTS. THEY WILL NOT LAST VERY LONG.

200 Half-Chests Japan Tea, at 16½c.

Not very good leaf, but good, strong, bright liquor.

137 Chests Ceylon Pekoe Black Tea, an extra value, at 12½c.

140 Chests Indian Pekoe Black Tea, an extra value, at 12½c.

These Ceylon and Indian are my own importation and could not be duplicated to-day.

200 Half-Chests (left of 300 in stock January 10th) Fannings, the largest leaf, extra
good liquor, your last chance to buy them, at 10½c.

VINEGAR. I am taking orders for delivery at your pleasure, and when you buy the
"Old Crow" at 20c., the "Condor" at 25c., the "EMD" at 30c., you are not experimenting—
these brands have been three years on the market. Their strength and quality has never varied.
They are pure distilled and the best.

Specialty of High-grade Goods, in Teas, Coffees, Spices and Vinegars—Wholesale.

E. D. MARCEAU

281-285 ST. PAUL STREET,

MONTREAL.

"Old Crow"
Baking Powder, Mustard,
Vinegar, Black Tea.

"EMD"
Baking Powder, Vinegar,
Spices, Coffee.

THE CANADIAN GROCER

THE MARKETS

TEAS.

Speaking generally, the tea market shows an improvement over last week. There is more demand for all kinds of teas, and we note a resumption of buying of China greens. For some time back the high prices ruling on the market have been holding buyers back. Now they are finding that they have to sort up and must enter the market. Ceylon greens are strong with a rather firmer tone. From New York there is a report that rather more interest is being shown in Congous, which are holding steady. We quote:

Congou	half-chests, Kaisow, Moning, Paking	0 12	0 60
	caddies, Paking, Kaisow	0 19	0 50
Indian	Darjeelings	0 35	0 55
	Assam Pekoes	0 20	0 40
	Pekoe Souchongs	0 19	0 25
Ceylon	Broken Pekoes	0 36	0 42
	Pekoes	0 27	0 30
	Pekoe Souchong	0 17	0 35
China Greens	Gumpowder, cases, extra first	0 42	0 50
	half-chests, ordinary firsts	0 22	0 28
	Young Hyson, cases, sifted, extra firsts	0 42	0 50
	cases, small leaf, firsts	0 35	0 40
	half-chests, ordinary firsts	0 28	0 38
	seconds	0 23	
	thirds	0 16	0 18
	common	0 15	
Pingsueys	Young Hyson, 1/2-chests, firsts	0 28	0 32
	seconds	0 18	0 19
	half-boxes, firsts	0 28	0 32
Japan	1/2-chests, finest May pickings	0 38	0 40
	Choice	0 33	0 37
	Finest	0 30	0 32
	Fine	0 27	0 30
	Good medium	0 25	0 28
	Medium	0 21	0 23
	Good common	0 20	
	Common	0 19	

FOREIGN DRIED FRUITS.

The demand for all kinds of foreign dried fruits is appreciably less than last year. The business being done is of fair amount, especially in raisins and currants. The Californian fruits have hardly entered the market yet. New York reports indicate a quiet market in all lines. Stocks of currants are apparently below the average for February. The ss. G. Shenker, now due with 2,200 bbls., carries a considerable portion for Canada. Stocks of prunes on the Coast are reported firmly held in the hands of the packers. We note no changes. We quote:

CURRENTS.

Fine Filiatras	Per lb.	0 05	up	Vostizas	Per lb.	0 07	0 08
Patras	Per lb.	0 06	0 06 1/2				

RAISINS.

Valencia, fine off-stalk	Per lb.	0 07	0 08
selected	Per lb.	0 08 1/2	0 09
selected layers	Per lb.	0 05	0 10
Sultana	Per lb.	0 09	0 13
Californian seeded, 12-oz.	Per lb.	0 08 1/2	0 09
1 lb. boxes	Per lb.	0 10 1/2	0 11
unseeded, 2-crown	Per lb.	0 08	0 07 1/2
3-crown	Per lb.	0 08	0 08 1/2
4-crown	Per lb.	0 09	0 10

DATES.

Hallowees	Per lb.	0 04	0 05	Fards	Per lb.	0 07 1/2	0 08
Sairs	Per lb.	0 03 1/2	0 04 1/2				

PRUNES.

100-110s	Per lb.	0 04	0 04 1/2	60-70s	Per lb.	0 07	0 07 1/2
90-100s	Per lb.	0 04 1/2	0 05 1/2	50-60s	Per lb.	0 08	0 08 1/2
80-90s	Per lb.	0 06	0 06 1/2	40-50s	Per lb.	0 08 1/2	0 10
70-80s	Per lb.	0 06 1/2	0 07				

CANDIED PEELS.

Lemon	Per lb.	0 10	0 12 1/2	Citron	Per lb.	0 15	0 18
Orange	Per lb.	0 11	0 13				

FIGS.

Tapnets	Per lb.	0 04	Elmes	Per lb.	0 10	0 15
Naturals	Per lb.	0 06 1/2	0 09 1/2			

APRICOTS.

Californian evaporated	Per lb.	0 08	0 12
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PEACHES.

Californian evaporated	Per lb.	0 08	0 12
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GREEN FRUITS.

The market is very dull on account of the soft weather. Few Mexican oranges are to be had, caused by the quarantine placed by the United States on the Mexican goods on account of the plague. We quote:

Californian navel oranges, per box	3 00	3 50
Florida oranges	3 00	3 15
Mexicans	2 00	2 50
Jamaicas, in boxes	2 25	2 50
Valencia oranges, per box (according to size)	3 50	5 50
Tangerines	2 50	2 75
Seville oranges	2 50	2 75
Pineapples, per crate	3 50	4 00
Grape fruit, per box	3 50	6 00
Malaga grapes, per bbl	6 00	7 00
Winter apples	1 50	2 50
Jersey cranberries, per bbl	11 00	
Cape Cod	9 50	
Sweet potatoes, per bbl	5 00	
Bananas, per bunch for ordinary	1 25	1 75
large bunches	2 25	2 50
Californian lemons, per case	2 75	3 50
Messina	2 35	3 00
Cucumbers, per doz.	2 50	2 75

VEGETABLES.

Prices have not changed, nor will they before March. The present time is between seasons; the hothouse stuff is gone and the new stuff not in yet. We quote:

Cabbage, per doz.	0 40
Cabbage (red), per doz.	0 50
Celery, Californian	4 50
Carrots, per bag	0 40
Farsnips	0 50
Turnips	0 25
Onions	0 75
Beets	0 50
Lettuce, per doz	0 35
Mint and parsley, per doz.	0 20
Artichokes, per peck	0 25

COUNTRY PRODUCE.

EGGS.—The soft weather is bringing the prices down. Many dealers are selling more freely than last week. We quote:

New laid	Per doz.	0 21	0 23	Limed	Per doz.	0 15	0 17
Fresh gathered	Per doz.	0 16	0 18	Seconds	Per doz.	0 12	0 13
Cold stored	Per doz.	0 15	0 16	Checks	Per doz.	0 10	0 11

BEANS.—The market is about the same, although there is a somewhat greater demand, perhaps on account of the price of potatoes. We quote:

Handpicked	Per bush.	2 10	2 25	Prime	Per bush.	1 95	2 00
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DRIED AND EVAPORATED APPLES.

—The market is very quiet at present. We quote:

Dried apples	Per lb.	0 04	0 04 1/2	Evaporated	Per lb.	0 06	0 06 1/2
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HONEY.—Things are the same as usual in this line. We quote:

Extracted clover, per lb.	0 08 1/2	0 9 1/2
Comb, per doz.	1 25	1 75
Honey in glass jars, per doz.	1 90	2 00

POTATOES.—On account of the soft weather there are more potatoes offering, and consequently prices have come down a little. We quote:

Eastern stock, on track, per bag	1 00	1 05
Best Ontario stock, on track, per bag	1 10	1 12

POULTRY.

Prices are very firm and the supply is small. The movement in turkeys has been somewhat better. In ducks and chickens, most dealers are now handling them by the pound instead of by the pair. This method is fairer to everyone. Ducks sell from 11 to 12c. per lb. and chickens, 10 to 12c. per lb. There are few of either on the market. We quote:

Turkeys, per lb.	0 13	0 15
Geese, per lb.	0 08	0 10
Ducks, per pair	1 00	1 15
Chickens, per pair	0 60	1 25

FISH.

There is a good market this week with prices about the same. We quote:

Trout, per lb.	0 08
Pike	0 05
British-Columbian salmon, per lb.	0 09
Whitefish, per lb.	0 07
Mackerel	0 15
No 1 Smelts	0 07

Jersey Cranberries

SOMETHING GOOD.
SOMETHING YOU WANT.

Why not order a bbl.
when ordering your Oranges and Lemons
from us?

WHITE & CO.
TORONTO.

SOLE AGENTS REQUIRED FOR CANADA.
Reciprocity European agencies entertained.
Landor, Shutes & Co., Mfrs., London.

Persons addressing advertisers will
kindly mention having seen their ad-
vertisement in The Canadian Grocer.

COX'S GELATINE Always
Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal.

FISH AND OYSTERS
WHOLESALE.

The F. T. JAMES CO., Limited
76 Colborne Street, TORONTO.

FRESH
FRUIT and
FISH....

We are quoting special prices on Fruit and Fish
this week. We have to hand a car of Fine Fresh
Herrings in bbls. and casks—if in need of anything
in above lines drop us a line, or send a trial order.
Satisfaction and Quality Guaranteed.
Consignments Solicited.

HUSBAND Bros. &
Co.

Wholesale Fruit and Commission Merchants.
82 Colborne St., TORONTO
Phones, Main 54, Main 3428.

McWilliam &
Everist

Commission
Merchants.
Fruit Importers
and Exporters.
Canadian Apples
a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.
Warehouse Phone Main 3394.

Established 1869.
A. GIBB & CO.
BUTTER, CHEESE, EGGS, HAMS,
BACON, LARD, JAMS, ETC.

Consignments solicited. Prompt returns.
83 COLBORNE ST., TORONTO

POULTRY. Our demand is good. Shipments sent to us will bring you good prices.

DAIRY and CREAMERY BUTTER, HANDLED PROMPTLY.
Eggs, Honey, etc.

Shipments solicited. Correspondence invited.
SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry
 Consignments Solicited.
 Highest Prices. Prompt Returns.
The Wm. Ryan Co.,
 Limited.
70 and 72 Front St. E., Toronto.

BUTTER and EGGS
 —WE ARE—
BUYERS and SELLERS
 Correspondence solicited from **ONTARIO**
MANITOBA and LOWER PROVINCES.
Rutherford, Marshall & Co.
 Wholesale Produce Merchants,
TORONTO.

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS.
Cor. Market and Colborne Streets, TORONTO

January Staples!
PRUNES,
APRICOTS,
PEACHES,
Evaporated.
 We have them. The Best only.
 Get Samples and Prices.
CLEMES BROS.,
TORONTO.

THE MARKETS

The Canadian Grocer

Extra smelts	0 13	0 15
Halibut	0 09	0 10
Live lobsters	0 25	0 25
Oysters, in small pails (3-wine gals.)	4 05	4 80
large	6 75	7 50
Smoked ciscoes, per basket	1 25	1 25
Digby herring, per bundle	0 75	0 75
Finnan haddies, in 15-lb. boxes	0 07	0 08
Pure boneless cod	0 06½	0 07
2 doz. box	1 80	1 80
Quail on toast, per lb., in boxes	0 05½	0 05½
Boneless cod	0 04½	0 04½
Kippered herring, per case of 4 doz. tins	4 00	4 00
Labrador herring, in 4-bbls.	3 00	3 00
Lake herring	4 00	4 00
Salt sea salmon, per 100 lb.	8 00	10 00
mackerel, per kit	2 00	2 00
Lake herring, frozen	4 00	4 00
Sea	1 50	2 00
Bloaters, Yarmouth, per 100	2 00	2 50

GRAIN, FLOUR AND BREAKFAST FOODS.

The soft weather has adversely affected the trade, but the market is fair. Brisk weather will make a brisk market.

GRAIN.—We quote:

Red wheat, per bushel	0 70	0 72
White wheat	0 70	0 72
Barley	0 40	0 45
Oats	0 35	0 35
Peas	0 76	0 76
Buckwheat	0 52	0 52
Rye, per bushel, (on track, Toronto)	0 50	0 50

FLOUR.—We quote:

Ontario patents, in bags	3 35	3 65
Hungarian patents	4 10	4 20
Manitoba bakers	3 75	3 90
Straight roller, per bbl.	3 40	3 50

BREAKFAST FOODS.—We quote:

Oatmeal, standard and granulated, carlots, on track	4 30	4 30
Rolled oats, standard, carlots, per bbl., in bags	4 00	4 10
in wood	4 10	4 35
for broken lots	4 35	4 35
Rolled wheat, per 100-lb. bbl.	2 25	2 25
Cornmeal	3 50	3 50
Split peas	4 75	4 75
Pot barley in bags	4 00	4 00
in wood	4 15	4 15
Swiss food, per case	2 88	2 88

HIDES, SKINS AND WOOL.
 The market is steady with the Chicago market. Prices have been wavering up and down, but the tone is now firm and steady.

HIDES.—We quote:

No. 1 green, per lb.	0 07½	0 07½
2	0 06½	0 06½
1 steers, per lb.	0 08	0 08
2	0 07	0 07
Cured, per lb.	0 08½	0 08½

CALFSKINS.—Prices are nominal at this season of the year. We quote:

Veal skins, No. 1, 6 to 14 lb. inclusive	0 10	0 10
2	0 08	0 08
1 15 to 20 lb	0 09	0 09
2	0 07	0 07
Deacons (dairies), each	0 60	0 70

SHEEPSKINS.—We quote 80 to 90c.
WOOL.—Prices have gone up a little, influenced by the Chicago market. We now quote:

Unwashed wool, per lb.	0 08½	0 09
Fleece wool	0 16	0 16
Pulled wools, super, per lb.	0 15	0 17
extra	0 19	0 20

TALLOW.—The market is quiet. We quote:

Dealers pay	0 05½	0 06
ask	0 06½	0 06½

SEEDS.
 Red clover is quiet after the recent excitement caused by the export demand. Prices are fairly maintained. In alsike there is a large offering with little or no export trade. Prices are dull. Timothy is quiet with a somewhat larger offering. Prices are steady. We quote:

Alsike, abroad at outside points, per bush.	5 75	7 00
Red clover	6 50	7 25
Timothy	1 75	2 25

L. Chaput, Fils & Cie commenced on January 31 to take stock, and they are cleaning out all lines at special prices. Although the staff are kept very busy, prompt shipments will be made.

CANADIAN MEATS
CHEESE and BUTTER.

Consignments handled in—
London, Liverpool, Glasgow,
 or sold cost freight and insurance.

WHITELEY, MUIR & CO.,
 Head Office, 15 Victoria Street.
LIVERPOOL, - ENGLAND.

St. Arnaud & Clement,
 Wholesale Provision Merchants,
BUTTER, CHEESE, EGGS,
POULTRY and DRESSED HOGS.
10 Place d'Youville, - MONTREAL.

H. J. ASH
 WHOLESALE FRUIT and PRODUCE
 COMMISSION MERCHANT.
BANANAS, ORANGES, LEMONS,
MALAGA GRAPES, NUTS, ETC.
66 Colborne Street, - TORONTO.

WILLARD & CO.
 Wholesale Produce and Commission Merchants.
 Consignments Solicited of
BUTTER, EGGS, POULTRY
 and all kinds of Produce. Prompt returns.
86 Front St. E., - TORONTO.

Winnipeg Brokers.
M. B. STEELE
 Wholesale Commission Merchant
 and Broker.
 Correspondence and Agencies Solicited.
Stovel Building - WINNIPEG, CANADA
 P.O. Box 731.

E. NICHOLSON
 Wholesale
 Commission Merchant
 and Broker.
 Correspondence Solicited from
 Manufacturers and Shippers.
WINNIPEG, MAN.

THE MARKETS

QUEBEC MARKETS.

Montreal, February 5, 1903.

GROCERIES.

THE demand for groceries, while it has not shown any marked improvement over that of last week is still fairly good for the season, and prospects for spring trade are considered satisfactory. A number of changes have been made in the price of liquors. Gordon's "London Dry" gin has been reduced and now sells at \$7.50 per case. Bernard's "Old Tom" gin, in flasks, has been advanced to \$8.50 per case. Hibbert's Bass' Ale, in pints, is much firmer, and in barrels of 8 doz. and cases of 4 doz., the price is \$1.60. Burke's Guinness' Stout sells at the same price, \$1.60 for pints in barrels of 8 doz. and cases of 4 doz. "La Vierge" brand castile soap has been advanced to \$3.25 per case of 200 cakes. White gelatine, in leaves, has also changed in price, and now sells as follows: Black label, 30c.; copper label, 35c.; silver label, 37c. and gold label, 40c. Cot-tam's bird seed is 1/4c. per lb. higher, and now sells at 7 1/4c. per lb. All wooden-ware has advanced 5 per cent. The Empire Tobacco Company, owing to the increased cost of raw material, have advanced the price of their chewing tobacco 3c. per lb. Tapioca is somewhat lower. Teas and molasses are firm. American pork has been reduced 25 to 50c. per barrel.

SUGAR.

There is little of interest to note on the local sugar market. A fair demand continues, business being done on a basis of \$3.80 for granulated sugar and \$3.15 to \$3.75 for yellows. The feeling in New York is somewhat uneasy and lower prices are looked for. Pending a decision on the Cuban reciprocity treaty, business is dull. Raw beet has been steady and on the London market some weakness is reported.

TEAS.

The market keeps firm all around. An attempt has been made from some quarters to "bear" the market, but with no effect. The American market shows no change. One Montreal importer has received several inquiries for teas for United States account, and he has placed a number of samples on the Chicago market. Some dealers are still firmly convinced that the price of Japans will come down before long. Said one: "We have sold a great quantity of Ceylon greens, and people seem to like them. They have bought some Ceylons that could never before be sold here, on account of the high price of Japan teas, and until Japans come lower, they will continue to buy them." Advices from Japan, under date of January 3, state that the supply is exhausted. The quality was inferior to that of last year, but

prices showed a gradual advance, particularly towards the close of the season. Settlements since the opening of the season were only 281 piculs greater than last year. The local market, though firm, is quiet, a few orders being received from country points.

SYRUPS AND MOLASSES.

Prices on Barbados molasses have been stiffening, although no actual change has taken place as yet. Reports from primary sources are still to the effect that the crop of 1903 will be small. A recent letter states that a crop of about 32,000 puncheons is expected, not more, against 43,000 last year, and the opening price is likely to be about 10c. On the local market a fair trade is doing. Syrups are unchanged in price and move quietly. We quote:

Barbados.....	0 25	0 26
New Orleans.....	0 16	0 17
Antigua.....	0 24	0 24
Porto Rico.....	0 38	0 38
Corn syrups, 4-bbls.....	0 03	0 03
" " 1-bbls.....	0 03	0 03
" " 38-lb. pails.....	1 40	1 40
" " 25-lb. pails.....	1 10	1 10
Sugar-cane syrup, 25-lb. pails.....	0 85	0 85

SPICES.

No change in spices has taken place on the local spice market. The market is not active, but prices are firm. Nutmegs continue strong and are fully 4c. higher on the producing market. We quote:

Nutmegs, per lb., as to size.....	0 35	0 51
Penang mace, per lb., as to quality.....	0 60	0 70
Pimento, ground.....	0 15	0 18
Cloves.....	0 18	0 22
Pepper, ground, black (according to grade).....	0 17	0 22
" " white.....	0 25	0 27
Ginger, whole.....	0 17	0 19
" " Japan.....	0 13	0 14
" " Jamaica.....	0 18	0 20
" " Afghan.....	0 12	0 13
" " ground Japan.....	0 15	0 15
" " Cochin.....	0 19	0 20
" " Jamaica.....	0 18	0 20
" " Afghan.....	0 13	0 14

RICE AND TAPIOCA.

Medium pearl tapioca is quoted lower this week, and is cheaper than rice in some cases. Rice is firm. Regarding the new crop, a letter from Saigon, states that the unfavorable reports continue to come in. Great damage to the crop was done by the long drought, and even in the event of a return of the wet weather, the evil would not be remedied. The crop is estimated at about 30 per cent. below an average yield. Only a couple of small cargoes of old grain remain, but there is almost no demand for that. We quote:

B rice, in bags.....	3 15	3 15
" " 1-bags.....	3 20	3 20
" " pockets.....	2 25	3 30
In 10-lb bag lots an allowance of 10c. is made.		
CC rice, in bags.....	3 05	3 05
" " 1-bags.....	3 10	3 10
" " 1-bags.....	3 15	3 15
" " pockets.....	3 20	3 20
In the open territory prices are about 10c. less.		
" MOUNT ROYAL" FANCY RICES.		
Mandarin Patna.....	4 25	Japan Glace..... 4 50
Imp. Glace Patna.....	4 50	Crystal Japan..... 4 75
Tapioca, medium pearl.....	0 02	0 03
" " seed pearl.....	0 03	0 03
" " flake.....	0 04	0 05

CANNED GOODS.

The demand for canned goods has not improved and the market is still quiet, though prices are firm all around, espe-

cially on tomatoes, peas and corn. Canned salmon is moving slowly, but should pick up in a short time with the approach of Lent. We quote:

Tomatoes.....	1 60	1 75
Corn.....	0 90	0 95
Peas.....	0 95	1 20
String beans.....	0 80	0 82
Strawberries.....	1 45	1 60
Blueberries.....	1 15	1 15
Raspberries.....	1 45	1 60
Gooseberries.....	1 45	1 60
Pears, 2s.....	1 60	1 70
" " 3s.....	2 10	2 15
Peaches, 2s.....	1 65	1 70
" " 3s.....	2 50	2 75
3-lb. apples.....	0 85	0 90
Gallon apples.....	2 10	2 20
2-lb sliced pineapples.....	2 20	2 30
Grated pineapples.....	1 00	1 00
Pumpkins, per doz.....	1 50	1 50
Spinach.....	0 95	1 00
Sugar beets.....	0 92	0 95
Salmon, pink.....	1 30	1 30
" " spring.....	1 25	1 25
" " Rivers Inlet red sockeye.....	1 30	1 30
" " Fraser River red sockeye.....	1 50	1 50

FOREIGN DRIED FRUITS.

From the importer's point of view business in dried fruits is decidedly dull. Jobbers experience a light demand, though the market is far from active. Currants are moving a little better at unchanged prices. The market in Greece remains very firm, and buying from continental countries is fairly good. A small demand is felt for raisins, but there is room for great improvement. Dates and figs move slowly and the prices are unchanged. We quote:

CURRENTS.

Fine Filiatras, per lb. in cases.....	0 61	0 61
" " cleaned.....	0 65	0 65
" " in 1-lb. cartons.....	0 06	0 06
Finest Vostizzas ".....	0 06	0 07
Amalias.....	0 57	0 57

SULTANA RAISINS.

Sultana raisins, per lb.....	0 09	0 12
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VALENCIA RAISINS.

Finest off-stalk, per lb.....	0 07	0 07
Selected, per lb.....	0 07	0 08
Layers.....	0 08	0 08

FIGS.

Comadres, per tapnet.....	1 20	1 20
Elemes, per lb.....	0 10	0 20

DATES.

Dates, Hallowees, per lb.....	0 04	0 04
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CALIFORNIAN EVAPORATED FRUITS.

Apricots, per lb.....	0 11	0 11
Peaches.....	0 09	0 09
Pears.....	0 12	0 12

MALAGA RAISINS.

London Layers.....	1 75	1 90
" Connoisseur Clusters.....	2 15	2 50
" Royal Buckingham Clusters, 1-boxes.....	1 15	1 15
" Excelsior Windsor Clusters.....	4 50	4 60
" " is.....	1 30	1 40

CALIFORNIAN RAISINS.

Loose muscatels, per lb.....	0 07	0 08
" " seeded, in 1-lb. packages.....	0 09	0 10
" " in 12-oz. packages.....	0 07	0 07

PRUNES.

	Per lb.	Per lb.
30-40s.....	0 10	0 10
40-50s.....	0 08	0 08
50-60s.....	0 08	0 08
60-70s.....	0 07	0 07
70-80s.....	0 06	0 06
80-90s.....	0 06	0 06
90-100s.....	0 06	0 06
Oregon Prunes (Italian style) 40-50s.....	0 07	0 07
50-60s.....	0 07	0 07
60-70s.....	0 06	0 06
90-100s.....	0 04	0 04

NUTS

The market for nuts is slightly firmer in most lines this week. Filberts have been steady at the last decline. Almonds have been advanced about 1/4c. The demand is light. We quote:

Maple Syrup-- PRICE LIST -- Maple Sugar.

O. K. MAPLE SYRUP.



WINE MEASURE TINS.

	PER CASE.
Gallons, 6 to case	\$5.10
Half-Gallons, 12 to case	5.60
Quarts, 24 to case	6.00
Pints, 48 to case	6 00

IMPERIAL MEASURE TINS.

5-Gallon Tins, 1 to case	4.50
2-Gallon Tins, 2 to case	3.80

LOG CABIN MAPLE SYRUP.



WINE MEASURE TINS.

	PER CASE.
Gallons, 6 to case	\$4.50
Half-Gallons, 12 to case	5.00
Quarts, 24 to case	5.40
Pints, 48 to case	5.40

IMPERIAL MEASURE TINS.

5-Gallon Tins, 1 to case	4.00
2-Gallon Tins, 2 to case	3.40

MAPLE DRIPS.



WINE MEASURE TINS.

	PER CASE.
Gallons, 6 to case	\$3.90
Half-Gallons, 12 to case	4.40
Quarts, 24 to case	4.80
Pints, 48 to case	4.80

IMPERIAL MEASURE TINS.

5-Gallon Tins, 1 to case	3.50
2-Gallon Tins, 2 to case	3.00



MAPLE BUTTONS.

These goods are having an extensive sale, are made uniform in size and run about 60 to the lb.

Put up in Grained Water Pails.

20 lbs. net, in pails.....	per lb.	9 cts.
5 lbs. net, in boxes.....	per lb.	10 cts.

10 boxes to case.

All goods quoted on this list are net F. O. B. here.
No charge for Pails or Case.



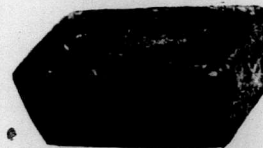
PURE MAPLE SUGAR.

Best O. K. Brand.

We guarantee this brand to be absolutely pure and of select quality.

Wrapped and packed 30-lbs. to case in 1-lb. or 1/2-lb. blocks; full weight.

Price per lb., 10c.



LOG CABIN BRAND MAPLE SUGAR.

This sugar gives good general satisfaction. Put up in 1-lb. blocks only (unwrapped), 30-lbs. to case.

Price per lb., 9c.



BEAVER BRAND MAPLE SUGAR.

This Sugar is made from Maple and Cane Sugar, and is very good at the price. Put up in 30 lb. boxes, 1-lb. or 1/2-lb. blocks (wrapped); full weight.

Price per lb., 7 1/2c.

MAPLE PATTIES.



Are made in scalloped cakes, run about 15 pieces to the lb., and are sold at 1 cent each or by weight.

30 lbs. to case.....	per lb.	9 cts.
5-lb. boxes, 10 boxes to case....	per lb.	10 cts.

OUR GUARANTEE.

We guarantee **O. K. MAPLE SYRUP** to be superior to any other make. We guarantee **LOG CABIN MAPLE SYRUP** to be equal to any other make. We guarantee Maple Drips and all our Maple Sugar goods to give entire satisfaction, or may be returned at our expense.

PRESERVE THIS LIST.

SOLD BY WHOLESALE GROCERS EVERYWHERE.

THE GROCERS' MFG. & TRADING CO., Limited

MONTREAL.

THE MARKETS

The
Canadian Grocer

MANITOBA MARKETS.

Winnipeg, Feb. 2, 1903.

THE week has been the coldest of the winter and this has had the effect of lessening retail trade in the country. Jobbing houses report a good steady business with few changes in prices. There has been a 10c. drop in corned and roast beef and 1's are now quoted at \$3.25 to \$3.30 and 2's at \$2.80 to \$2.85.

FLOUR—The recent advance is maintained in spite of the fact that wheat has again declined sharply. The demand is good both for the domestic and export trade. The price is \$2.10 for Hungarian patent, other grades in proportion.

CANNED GOODS—The market demand continues fair for all lines, but jobbers are making no effort to push sales this season. There has been no change in price nor is any anticipated. The only change would be an advance and that would make the price altogether prohibitive.

EVAPORATED AND DRIED FRUITS—A steady consumptive demand. Apples, both evaporated and dried, are scarce, and a good quality is hard to obtain. There is the usual winter demand for these goods for the camps. All Californian fruits are in fair demand and firm in price without change.

FISH—There is a pretty good trade in all lines of fresh frozen fish. In cured fish, haddies have declined slightly. Dealers will, from now on, endeavor to clean up stocks. Price is 7½c.

GREEN FRUITS—There is a quiet market, apples being the only line selling freely. Prices show no change. Apples, \$3 to \$4 per bbl.; Malaga grapes, season about over, \$8 per keg; cranberries, \$11 per bbl.; Californian navel oranges, \$3.75 to \$4.50, according to size. Bitter oranges are in good demand at \$6 per case; lemons, \$5, and the sample is not very good, being large and rather dry; bananas, \$3 to \$3.50.

BUTTER—There is still very little new to report in dairy matters. Dairy butter comes in slowly so far as fresh-made is concerned. There is a long range in prices owing to the variation in quality; 14 to 17c. for fresh rolls and tubs and 21c. for fresh-made separator bricks.

CHEESE—Cheese is steady at 12½ to 13c.

EGGS—Receipts are still very slight and dealers continue to offer 22c., Winnipeg, for fresh-gathered stock.

NOVA SCOTIA MARKETS.

Halifax, February 2, 1903.

THE month of January has not been a heavy one in the grocery trade, that is, as far as the moving out of goods is concerned; yet, the volume, small as it may be, has been about the average done in other years. The month has given, however, ample time to take stock and sort-up preparatory to the year's work, and also to study ledger balances. The latter has proven the earlier estimates that the business of 1902 was very satisfactory in every respect—and especially so as to the general amount of losses by failures and the comparatively small amounts standing due or unprovided for in the year's work.

The January payments were satisfactory, indicating that the country did a good holiday trade, and promising well for the current year.

There is a suggestion on foot that The Dominion Packing Company, which has started out so successfully in Charlottetown, shall open a large cold-storage establishment in the city for supplying the citizens generally with meat. It is felt that the provision dealers charge very high rates for their meats—and in comparison with other towns this seems to be quite evident. For example, Lamb is quoted at 6 to 7c. per lb. by the carcass, and it is retailed for about 15c. The same applies to beef, and also to other meat products. No doubt the establishment of such a storehouse and means for distribution would be a boon to the people—especially to the working classes, to whom, of late years, the use of meats to any great extent has been a luxury rather than a common everyday necessity, as few of them can afford to spend—as they would now have to—at least one-fifth of the day's wages for a meat dinner for an average family of six.

Fresh eggs are still scarce and are retailing abnormally high. Large quantities of eggs and butter have been imported from Ontario during the last two months, one firm alone importing dairy butter to the value of \$5,000; roll butter to the value of \$16,000; creamery butter, \$5,400; eggs, \$1,000. Considerable quantities of these were reshipped to Sydney, where the market is much more extensive than formerly. Notwithstanding this firm's large shipments, as well as others to a lesser extent, everything that the Nova-Scotian farmer raises brings in a fair price—at least 15 to 25 per cent. more than 10 years ago. Cheese is unchanged. There is a large local consumption, notwithstanding the price being higher than a year ago. Oats are firmer and have advanced about 1c. per bushel. Potatoes are firm and the price is unchanged. Considerable quantities have been exported South, but the stocks held are quite equal to the demand, as many people lay in their winter's supply when they can be procured from the vessels at the wharves at a nominal figure.

R. C. H.

FOR SALE OR RENT.

GENERAL STORE AND CONTENTS.
Grain Warehouse, on R. R. siding, weigh scales. Post Office. Mail contract. No opposition.—FREEMAN BROS., Freeman. (6)

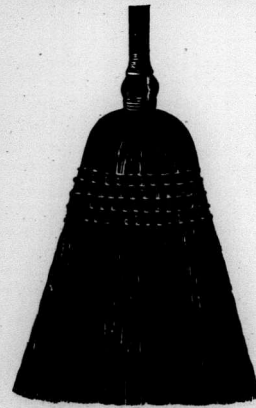
BUSINESS FOR SALE.

A WINNIPEG RETAIL GROCERY BUSINESS, having a good connection both city and country. Established over 20 years. One of the best locations. Stock about \$4,000. Can easily be reduced if necessary. Particulars and references given to bona fide intending purchasers. Apply, Box 31, "FREE PRESS," Winnipeg. (8)

THE C. G. YOUNG CO. RUBBER STAMPS AND SUPPLIES

No. 1 Adelaide Street East - Toronto

BERLIN BRUSH CO.



WATERLOO.

Manufacturers of

**Fine Whisks,
Brooms, and
Brushes.**

We want your trade, and if your name is not on our travellers' list, let us know and we will send our quotations or have a man call at earliest opportunity.

**The
Sort of
Goods
to
Push**

are those
that give the
best satisfaction
and
a legitimate
profit.

**That's why
you see
CLARK'S
MEATS**

Everywhere.

"Sarnia" OIL

LAMP

Equal to best American Oil.

GROGERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.

THE WORLD OF FINANCE

Some of its
Features.

TEN new branch banks have been opened in Canada since January 1. The Union Bank has new branches at Didsbury, Fort Saskatchewan and Limsden, in the Northwest Territories; the Metropolitan Bank at Brockville, Brussels and Milton, in Ontario; the Royal Bank at Caraquet, N.B.; the Sovereign Bank at Havelock, Ont.; the Bank of British North America at Fenelon Falls, Ont., and the Dominion Bank at Madoc, Ont.

Bradstreet's summary of failures for 1902 show that there have been 29.6 per cent. fewer failures and 27 per cent. less liabilities in 1902 than in 1901. Lack of capital is the predominating cause of failure, 134 of the total 1,095 being due to this. In spite of the great talk of the fever of speculation during 1902 only seven failures are traced to this cause, against eight last year and 10 in 1900. The excess of liabilities, too, are only \$103,000, while in 1901 they were \$243,000, and in 1900, \$227,000.

Last year 256 limited liability companies were organized in Scotland with a total capital of £7,762,220, as against 202 companies in 1901 with a capital of £5,512,142. Of the companies registered last year, 60 per cent. were private concerns, i.e., the shares were not offered to the public. In 1902 the percentage was more than 70. The iron and steel trades, with 33 new companies, head the list in number. Chemical and oil companies, although only two in number, have the heaviest capital, which amounts to one-fifth of the total capital. The public are just as eager as ever to put faith in gold mines, and last year almost £1,000,000 were risked. In educational, theatrical and musical companies, about £175,000 was invested.

The tedious work of auditing the books of the British-Columbian Packers' Association is in progress. Fifty separate sets of books have to be examined, but Mr. Helliwell, the auditor, hopes to have it completed some time during the month of February. It is expected, according to a statement issued by AEmilius Jarvis & Co., that a dividend of 7 per cent. will be declared on the preferred stock and yet leave a good balance to the credit of the company. On account of the shortness of the run and the anticipated advance in prices, the company's agents in England have been ordered to stop selling.

For the past week Canadian stock markets have been very quiet, but no cause for alarm is discernable. Money is easier on account of the large exports of cereals and the buying of American stock in London. By this means our foreign obligations have been considerably reduced, but until the reduction is greater, AEmilius Jarvis & Co., think that the banks will discourage speculation.

In the banks the only items of interest are the favorable aspect of Bank of Ottawa stock, which is selling around 225, due to the new issue of stock, and the statement of the Metropolitan Bank, after six weeks of business. This

statement shows a profit of \$1,696.66, after the payment of all expenses in connection with the organization of the bank and its management.

The strike of a second oil gusher in the Raleigh, Ont., oil fields has renewed the interest in drilling operations and is being made the most of by oil-company promoters. This second well is reported to have been so rich that when oil was reached it spouted nearly 60 feet, and with such force that the well could not be capped for half an hour. This is interesting, but it should also be remembered that the Gurd gusher started its career with a similar outburst, but has greatly moderated its force since. Moreover, since it was found, thousands of dollars have been sunk in speculative drilling, and the field has been almost abandoned by experts. It is believed now that there are several pools of oil in the district and that two of these have been struck. Whether they will yield anything like enough to pay for the money spent in drilling operations or not is as yet a question. The man who invests in an oil company is taking a long chance.

The Toronto branch of the Royal Bank of Canada, under the local management of W. F. Brock, was opened for business on February 2.

A branch of the Union Bank of Canada has been established at Baldur, Man.

A very satisfactory report was placed before the shareholders of the Metropolitan Bank at the first annual meeting of this institution. Besides the payment of all organization expenses, there remained a very creditable balance to the good. Two new branches are shortly to be opened in Toronto, as also one in Montreal and one in Petrolea. Their prospected new building, for head offices, to be located on the corner of King and Jordan streets, Toronto, promises to be an imposing piece of architecture.

We are very glad to learn that A. E. Jarvis has greatly improved in health and every thing points to his speedy and complete recovery.

The Bank of Toronto is opening a new branch in the Board of Trade Building, Montreal. The offices are rapidly approaching completion and will open for business about the beginning of March.

The annual meeting of the shareholders of the Beaver Paper Co., Limited, was held at the head office of the company, 7 Scott street, on Saturday, January 31. A most satisfactory and encouraging report was presented, showing that the company had a very prosperous year, the business having steadily increased every month until it is at the present time nearly double what it was one year ago. A hearty vote of thanks was tendered the directors by the shareholders for their careful and prudent management of the business in raising it to such a degree of success. A half-yearly dividend of 8 per cent. was declared. The direc-

tors elected for the ensuing year were : Geo. Powley, M. A. Benjamin, Chas. Burls and Jas. Donohoe.

FACILITATING SAVINGS.

UNDER new regulations recently adopted to govern the savings department of The Canada Permanent and Western Canada Mortgage Corporation, the facilities afforded its depositors have been greatly increased, and deposits may now be made and money withdrawn as may be desired according to the most modern methods. To enable all classes to avail themselves of the facilities and to encourage the savings of small sums, the company receives

deposits of \$1 and upwards. Interest at 3½ per cent. is paid twice a year, or, if not withdrawn by the depositor, is added to the account, and bears interest at the same rate. In its thoroughly modern and well-equipped offices on Toronto street is a trained and courteous staff of officers, and depositors who visit the office in person are assured of having their business transacted expeditiously and to their entire satisfaction. For the convenience of its lady customers a special writing-room has been comfortably fitted up for their sole use. Every facility is also afforded those at a distance from the office for making deposits or withdrawing either interest or principal by mail. The company has a paid-up capital of \$6,000,000, a reserve fund amounting to \$1,500,000 and assets exceeding \$23,000,000. It stands, therefore, in the front rank of our strong financial institutions.

The Canada Permanent and Western Canada

MORTGAGE CORPORATION

Toronto Street, TORONTO.

Paid up Capital, - \$6,000,000	President : GEORGE GOODERHAM.
Reserve Fund, - 1,500,000	1st Vice-President and Managing Director : J. HERBERT MASON.
Resources, - 23,000,000	2nd Vice-Pres. : W. H. BEATTY.

DEPOSITS.

\$1 and upwards received on deposit and interest thereon paid or compounded half-yearly at **3½%**

DEBENTURES.

\$100 and upwards are received and debentures for fixed terms issued therefor with interest half-yearly at **4%**

GUARANTEE BONDS.

We issue Bonds of all descriptions--At a minimum cost. Write for particulars.

We also issue **ACCIDENT** and **SICKNESS** Policies, on the most approved plans.

The Dominion of Canada Guarantee and Accident Insurance Co'y.

Head Office : **TORONTO.**

INVESTMENT SECURITIES, GOVERNMENT, MUNICIPAL and CORPORATION BONDS

Yielding from 3½ to 6½ per cent. Four per cent interest allowed on funds awaiting investment.

A. E. AMES & COMPANY

MEMBERS OF THE TORONTO STOCK EXCHANGE.

BANKERS.

18 King St. E., **TORONTO.**

THE TIME TO INSURE IS

NOW

While you are **WELL, STRONG** and **INSURABLE.**

THE

Confederation Life

ASSOCIATION issues policies on all approved plans of Insurance, and is a prosperous and progressive Canadian Company.

PROTECTION FOR YOUR FAMILY.

PROFITABLE INVESTMENT FOR YOURSELF.

Pamphlets and full information sent on application.

W. H. Beatty, Esq.,
PRESIDENT.

W. D. Matthews, Esq., Frederick Wyld, Esq.,
VICE-PRESIDENTS.

W. C. MACDONALD,
ACTUARY.

J. K. MACDONALD,
MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO.

WESTERN Incorporated 1851
ASSURANCE COMPANY.

FIRE AND MARINE

Head Office	Capital Subscribed - \$2,000,000.00
Toronto,	Capital Paid Up - 1,000,000.00
Ont.	Assets, over - 2,520,000.00
	Annual Income - 2,500,000.00

HON. GEO. A. COX, President.
J. J. KENNY, Vice-President and Man. Director.
C. C. FOSTER, Secretary.

The Toronto General Trusts Corporation

59 Yonge Street, **TORONTO.**

PAID UP CAPITAL	\$1,000,000.
RESERVE FUND	\$270,000

Executes Trusts of every description. Acts as Executor, Administrator, Receiver, Guardian, Assignee, Etc. Safe deposit Boxes to Rent.

OFFICERS :

John Hoskin, K.C.,	President
Hon. S. C. Wood,	Vice Presidents.
W. H. Beatty,	
J. W. Langmuir,	Managing Director.
A. D. Langmuir,	Assistant Manager.
A. L. Crossin,	Secretary.

"CLUB" BRAND COFFEE.

This is one of the best selling coffees on the market to-day, and we are prepared to fill all orders on shortest notice. Samples supplied on application.

BEWARE OF IMITATIONS.

S. H. EWING & SONS
96 KING ST., MONTREAL.

Toronto Branch, 87 YORK ST.
TELEPHONE MAIN 204.

Telephone Bell Main 65
" Merchants 522.

Telephone orders receive prompt attention.

Don't stand in
your own light.
You cannot
stop the sale
of packet teas.
Blue Ribbon
Tea sales are
increasing
every day.
Simple quality
is the cause.

HINTS TO BUYERS.

Contributors are requested to send news only not puff of goods they handle, or the arrival of standard good that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE T. Upton Co., Limited, have received their annual direct shipment of Seville marmalade oranges, and are now accepting orders for their orange marmalade in new season's goods.

H. P. Eckardt & Co. report a large increase in sales of Heinz tomato catsup.

Perkins, Ince & Co., of Toronto, are making a speciality of Imperial Vinegar.

H. P. Eckardt & Co. are selling a very fine cane sugar syrup put up in half-barrels.

Grocers' Wholesale Co., Limited, have still attractive prices in several lines of canned goods.

A shipment of some very fine green Ceylon teas arrived this week for H. P. Eckardt & Co.

The R. & J. H. Simpson Co., wholesale grocers, Guelph, expect a large consignment of Ceylon teas in chests and ½-chests, which they will offer at special prices.

The Eby Blain Co., Limited, have received another direct shipment of Singapore pineapples—and owing to the saving

in freight, are enabled to quote at very low figures.

Grocers' Wholesale Co., Limited, Hamilton, have another shipment of Californian prunes arriving. Prices as advertised heretofore, viz., 3¼c. upward. Quality throughout guaranteed.

The Eby Blain Co., Limited, report the demand for their "Gold Medal" syrup in 2, 5, 10 and 20-lb. tins to be steadily increasing. It would pay any grocer who has not stocked this line to get quotations.

T. H. Estabrooks' advertisement of the 23rd omitted to mention the fact that at present there are few import orders for Japan green tea as the trade has changed to Ceylon green. His ad. of this week draws attention to this omission.

The demand for colored green Ceylon teas is reported by The Eby Blain Co., Limited, to be even greater than present supply. They have a shipment of 300 chests—almost due—which will make a very profitable 25c. retailer, and would advise intending purchasers to get samples and quotations without delay.

Every grocer is interested at this time of year in the broom question for the coming season. Two things he keeps in view, the best lines for himself and the most satis-

factory goods for his customers. A happy combination of these two important features is to be found in handling Boeckh's brooms, which give the largest margin of profit to the dealer and the most satisfactory wear to the customer. United Factory goods are trade-winners.

THE CATTLE EMBARGO.

THE Dominion Cattle Breeders' Association held their annual meeting in Toronto, Thursday, January 29. The conclusion arrived at was that they had better discontinue their efforts to have the British embargo on Canadian cattle removed.

The matter came up on a motion by Col. D. McCrae, of Guelph, seconded by Col. J. A. McGillivray, of Uxbridge, that the Association memorialize the Dominion Government to use its influence towards removing the embargo, and that the wishes of the Association be forwarded to the Canadian press and to the live-stock press of Great Britain.

Col. McCrae said that if the embargo were removed cattle could be brought up to prime condition after landing in England, and would realize several pounds more per head. He contended that no matter in what stage of excellence a bull-

THE CANADIAN GROCER

ock might be at the point of shipment, the voyage across would invariably result in considerable deterioration and shrinkage.

Richard Gibson, of Delaware, vigorously opposed the motion, pointing out the effect it would have upon American dealers to the disadvantage of Canadians. He said that it would be a bad thing for this country. Mr. Gibson was in favor of a dead-meat trade, whereby the offal could be saved.

Wm. Linton, of Aurora, said that it was impossible to secure the removal of the embargo. He had travelled throughout England and Ireland, and in some parts of Scotland, and had observed that the Irish and English were strongly in favor of the embargo, but that the Scotch were against it. However, as the Scotch members in the British Parliament were an insignificant minority, they could not carry out their wishes in this respect.

As the meeting was not unanimous in approval of the motion, the mover and seconder withdrew it.

The secretary, A. P. Westervelt, reported that there was an opening in the Canadian West for trade in all live stock, except sheep. He suggested an organization in the West composed of agents, who will look after our interests, procure orders, and attend to any necessary work out there. Then we should also have something similar here in the east for buying, and get the whole work on a systematic basis. There should be some person appointed in each section of Ontario to do all the buying within a radius of 20 miles.

Col. McGillivray devoted some time to a discussion of a growing tendency to defraud in the prize rings, and said that at the last winter fair at Guelph this irregularity had reached what might be called a scandal. Its tendency was bad, and if allowed to continue would degrade and corrupt all live-stock shows. As a result of this discussion, the president, vice-president, secretary and Col. McGillivray were appointed to draw up rules and regulations to put a stop to further fraudulent practices.

It was discussed whether Guelph was able to accommodate the live-stock show. The general opinion was that unless the accommodation in the hotels was increased, the Fair would soon be held in Toronto.

The address of the president was congratulatory of the flourishing condition of the cattle business in the Dominion, of the success of the Fair at Guelph, and of the present general outlook.

Louis A. Brown, of Sophiasburg, Ont., who sends his milk to The Union Vale Cheese Factory, realized \$48 per cow for the season, commencing June 1.

TEA.

AGENTS REQUIRED in Canada and United States to sell and obtain wholesale orders for Ceylon Black and Green Teas on commission. Apply,

"COMMISSIONER,"

CANADIAN GROCER,
109 Fleet Street, E.C., London, Eng.

SEND YOUR NAME if you have, or will get,



the unequalled cleaner. People who once use it, want it, and we will do some sampling for you. 34 Yonge St., Toronto. All wholesalers sell it.

Sovereign Molasses Candy

A new and delicious Taffee put up in neat boxes to retail at roc.

100% PROFIT FOR THE GROCER.

Free Sample.

THE GLOBE MFG. CO., 103 Adelaide St. West, TORONTO.

EPPS'S

GRATEFUL.
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

THE STRONG POINT IS

Capstan Brand Pure D. S. F. Mustard,

MANUFACTURED FROM CHOICE ENGLISH SEED.

Put up in Tins to retail at 10c.

Ask your grocers for it, or see our travellers.



The Capstan Manufacturing Co.,
TORONTO, ONTARIO, CANADA.

NEW GOODS
JUST ARRIVED.

Fancy Cape God Cranberries
Fancy Malaga Grapes
Fancy Jamaica Oranges
PRICES RIGHT.

HUGH WALKER & SON, Direct Importers, GUELPH, ONT.



We want 100,000 Live Chickens annually for our export trade

We will pay the highest possible market price for really prime well-fed birds.

Correspond with

SCOTT, ASHTON & COMPANY, MORRISBURG, ONTARIO

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited, London, N.W., Eng.

THE CANADIAN GROCER



HIGHEST AWARD, LONDON, 1893.

STRETTON'S

(PRIZE MEDAL)

Worcestershire

SAUCE

Pure, Delicious, Best.

STRETTON'S IMPERIAL RELISH—A splendid selling line.

STRETTON'S MUSHROOM KETCHUP—The best on the market.

CANADIAN AGENTS:

Messrs. S. H. Ewing & Sons, Montreal.

Mr. John Fisher, Manufacturers' Agent, Toronto.

Messrs. Mackerrow & Mattice, Ottawa.

Messrs. Clawson & Co., St. John, N.B.

Messrs. Wm. Tufts & Son, Vancouver, B.C.

Mr. H. H. Stimpson, Halifax, N.S.

Sole Manufacturers

Stretton & Co., Limited, WORCESTER, ENGLAND.

The Michel Lefebvre Vinegar Works

Licensed Manufacturers of

PURE VINEGARS IN BOND

ESTABLISHED 1849.

The Vinegars manufactured by The Michel Lefebvre Vinegar Co. are of best quality only—the highest. Their brands are unsurpassed, up-to-date, and keep full stocks of

"BULL DOG" Brand—Quadruple strength, registered.

"LION L" Brand—Registered.

"COTE DOI"—Extra super, registered.

"Imperial"—High strength.



REGISTERED
TRADE
MARK.

The Sole Selling Agents for the above goods in Canada and the U. S. A. are

THE OZO CO., Limited, 393 St. Paul St., Montreal

TELEPHONE MAIN 2537

THE CANADIAN GROCER

Grocers and Confectioners can rely upon the purity and excellence of

COWAN'S Cocoa, Chocolate
and
Famous Blend Coffee.

**Cowan's Cake
Icings,**

**Cowan's Pure
Confections.**

**QUEEN'S DESSERT CHOCOLATE.
CHOCOLATE GINGER, WAFERS, ETC.**

**CHOCOLATE CREAM BARS.
COWAN'S SWISS MILK CHOCOLATE.**

THESE ARE CHOICE CHRISTMAS GOODS.

THE COWAN CO., Limited

TORONTO.



**BIRD SEED
at Usual Price**

Notwithstanding the fact that other dealers in bird seed have been forced to put up their prices we are able to sell ours same as heretofore having purchased a large quantity at close prices before the advance.

BROCK'S BIRD SEED is well known. Our reputation has been built up on it. We advertise it largely and it is easy to sell. **WRITE FOR PRICES.**

NICHOLSON & BROCK, TORONTO.

**NONE BETTER THAN THE
Raspberry, Strawberry
and Peach Jam,**

MANUFACTURED BY
**J. Hungerford Smith Co.,
Limited**

15 TO 25 ALICE STREET
12 TO 18 TRINITY SQUARE

Toronto

Imperial Vinegar
Finest quality

This is the time to place orders
for the coming season with

Perkins, Ince & Co.
TORONTO.

No 197

SYRUP PUMP

**SELF PRIMING and
MEASURING.**

Saves time, money and syrup

WALTER WOODS & CO.
HAMILTON and WINNIPEG.



Canadian Maple Syrup

We are putting up what we call the "EMPRESS BRAND" Maple Syrup, put up in nice, showy, lithographed cans, and every grocer should have some of it. The article is good and pure and will please your customers. Money refunded if not all we claim for it.

**Canadian Maple Syrup Co., TORONTO,
Canada.**

**"ACME"
TABLE SALT**

Ask your wholesale grocer for it.
Put up in 24 3-lb. cartons in a
case, and in 50-lb. box.

**TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.**

Modern
Merchandising

demand modern methods. The ALLISON COUPON BOOK is a strictly modern CONVENIENCE and SAFEGUARD against mistakes and consequent loss of money. It is better than any pass-book, punch or check system ever invented, and its absolute accuracy makes it the CHEAPEST SYSTEM on this big earth—excepting, of course, the cash system. See here:



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon-Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by
**THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.**

Printing by Mail.

We pay special attention to orders received by mail, giving them prompt and careful treatment.

1,000 Good White Business Envelopes, \$1.00, any printing. Dodgers, \$1.00 per M.; Noteheads, Statements, Billheads, \$1.50 per M.; Letterheads, \$2.00 per M.

**WEESE & CO., Jobbers,
51 Yonge St., TORONTO.**



Want Ads.

In this paper cost 2 cents per word each insertion, payable strictly cash with order. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure. Don't forget to send stamps or postal order when sending in copy. When replies come in our care 5 cents additional must be included for forwarding same.

**MacLEAN PUBLISHING CO., Limited
Montreal and Toronto**

**WELFORD BROS.,
LONDON, ONT.**

MANUFACTURERS OF

Brooms AND Whisks
ROPE, LEATHER AND WEB Halters

Having the most improved Broom Machinery and good workmen we are in shape to give satisfaction. Sample orders of six dozen or more sent to any address, freight prepaid. **Write for Price List.**

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

IS THE WOODEN INDIAN PASSING AWAY?

AT frequent intervals during the past dozen years more or less elaborate stories have found their way into the secular press to the effect that the wooden Indian had had its day as a cigar store sign, and it was only a matter of a short time when it would be seen no more.

In spite of the frequency of these predictions, remarks an exchange, the wooden Indian still lingers in New York City, and there are scores and hundreds of them to be found on the streets and avenues throughout the city. Many of them are old and weather-beaten, to be sure, but others are as spick and span as fresh paint can make them, and it seems likely that many a year will have come and gone before the last of them shall have disappeared.

"No, there was nothing the matter with the wooden Indian," said a wholesale tobacconist the other day. "He was all right. And he's all right yet in many countries. But in America he's practically a back number. People are tired of looking at him, that's all.

"If they have to look at him at all, they'd rather see his sister, which sounds a bit Hibernian. I mean that the Indian girl has cut out the brave in those places where only a redskin sign will do. There's redskin enough about her. Fact is, she's too much like a morocco-bound Greek statue to satisfy the W. C. T. U.

"But, as a rule, the public don't want either Mr. Lo or Miss Lo. If it comes to a choice of outsiders, they'll take a Turk instead of an Indian—a fat, jolly Turk in a turban as broad as his smile, smoking away at a garden hose.

"But the real favorites in tobacco statuary are the dude and the cowboy. The steer puncher is especially admired further east, where the people have met him only through literary introductions. They've never seen him when he's drunk. So his buckskin trousers and his eight-inch gun get more attention in a New England college than any Athenian casts at the village library.

"The dude, too, is supposed by many a young customer of the trade to picture real life in a great city. The only trouble with the dude is that he must wear ordinary costume, and his rags, instead of

being strictly down-to-date, are more likely to be five years behind the automobile. Why, over on the East Side today there's a dude with tooth-pick shoes and skin-tight trousers. I don't know what his date is, but he doesn't suggest a fresh, new stock of goods in the store that he is advertising.

"To tell the truth, no sort of figure is in great demand at present by retail dealers. They prefer ordinary signs as right as they can get them, and in cities the ambition of every dealer is to surround his shop with all kinds of announcements spelled out with electric lamps."

LOUD IN THEIR PRAISES.

Visitors to Montreal who have visited the new premises of J. M. Fortier & Co. are loud in their praise of everything connected with the establishment—the noticeable cleanliness and bright, cheerful atmosphere that pervades the premises is a subject of much comment. The building itself comprises six large floors. The offices are very handsomely fitted up, all the woodwork and furniture being of antique oak and the floors covered with Turkish rugs. Connected with the private

and business offices is a special reading and writing-room for the convenience of customers and friends. The firm employ an army of employes to handle their large and steadily increasing trade.

RAPID SMOKING.

Rapid smoking is as bad as rapid eating, or worse, says an exchange. It is also a "bad form," whether it is pipe, cigar or cigarette. The smoking should be deliberate in order to get the fullest enjoyment. It is easily so with a pipe. Many persons have smoked all their lives, and yet do not know how to smoke. It is as painful to watch some people smoke as

The following Brands manufactured by
The AMERICAN TOBACCO CO.
OF CANADA, Limited
Are sold by all the Leading Wholesale Houses:
CUT TOBACCO
OLD OHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT OUT,
SWEET OAPORAL,
ATHLETE, DERBY.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents,
and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR
LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO.,
LIMITED

MONTREAL, QUE.

Cigars that Win.

My Cigars are trade winners because they create permanent custom. The man who buys them once buys them always. And why not? Since the grade runs evenly—the filler and wrapper never vary in their goodness—the prices represent highest quality that can possibly be given for the money. Send in for a trial order at my expense.

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

We are now prepared
to ship the trade

Tonka

Beaver

AND Apricot

McAlpin Consumers Tobacco Company,

Head Office : TORONTO. Limited

Factories : Leamington and Toronto.

The finest piece of Smoking Tobacco ever
offered the Canadian Public :

T. & B. Myrtle Navy 10c. Plug.

Big profit to the retailer.

For sale by all wholesalers.

The Canadian Grocer

it is to sit at the table with a man who "gobbles" and "gorges" his food on the "15-minutes-for-refreshments" plan.

SHOW CASES.

The Dominion Show Case Co. have a fine exhibition of their manufactures at their warerooms in Toronto. Their tobacco and grocery show and wall cases are well worthy of attention, and they will be glad to send a handsome illustrated catalogue of their goods to merchants at a distance. They also make quite a specialty of bank, office, and store fittings, and in this latter connection have established a large Canadian trade.

NOTES OF THE TOBACCO TRADE.

A NEAT invention has recently been placed on the Canadian market by W. H. Steele & Co., Toronto. It consists of a combined pencil holder and match igniter, and is certainly a convenient little contrivance.

An advance of 3c. per pound is announced in "Empire Chewing Tobacco."

R. Pinchin, manager of the McAlpin Tobacco Co., is enthusiastic over the business prospect in the western provinces from where, after a lengthy business tour, he has recently returned.

T. J. Horrocks, the tobacco and cigar jobber, Toronto, is making extensive alterations in his Colborne st. premises. Both offices and warehouse are very much improved in appearance and are modern and up-to-date in every particular.

The tobacco war continues in full swing in the United States. The retail organization in New York formed to fight the trust, has now a list of 1,000 members, and a working plan to bring in the dealers of Chicago, Detroit and other cities, is in progress of formation.

We are in receipt of a very neat and comprehensive illustrated catalogue issued

TOBACCOS AND CIGARS

by the W. H. Steele Co., Toronto, under the title of the "Silent Drummer." It covers the entire list of pipes, tobacco, cigars, and tobacconist's sundries, and the firm will be glad to forward a copy to any grocer on application.

The members of the Cigar Makers' International Union arranged the details connected with the funeral of A. Zears who died recently in Toronto. The deceased slipped on the icy sidewalk a short time ago and his death was the result. Deceased was about 80 years of age and leaves a wife and family. He was the first president of the Cigar Makers Union in Toronto.



OUR "CORONATION."

A line of Cigars and Tobaccos well displayed and kept in good condition will materially swell the receipts of the average grocer.

We make all sizes and styles of Cigar Cases and Wall Cases for tobaccos. Send for catalogue.

Second-hand cases in stock.

Dominion Show Case Co.

53 Richmond St. East, TORONTO.

Phone Main 3611.

W. H. STEELE & CO.

40 Front St.

TORONTO



Offers the Grocery Trade full lines of

**Tobacco,
Cigars and
Cigarettes**

with a complete assortment of Pipes and Tobacconists Sundries.



A copy of the "Silent Drummer," the most comprehensive catalogue published in Canada, sent on application.

T. J. Horrocks, Toronto, handles all lines of Cigars, Cigarettes and Tobaccos that are **NOT CONTROLLED BY THE TRUST**, such as **British Navy, King's Navy, U & I, Queen's Navy Tobaccos, Karnak, Kiosh, Gold Crest, V.C. Cigarettes.**
Write for price list. **6 Wellington St. East, TORONTO.**

The Erie Tobacco Co., Limited

WINDSOR, ONTARIO.

Have put upon the market a new brand known as **The Great 5c. Cut Plug**, 2-oz. package, retails at 5c. per pkg.

J. M. FORTIER, Limited,

Manufacturers of
all kinds of

CIGARS, Ranging from \$13.00 to \$125.00 per 1,000.

Cigarettes and Cut Tobaccos.

Special Brands a Specialty.

Office: 1982 Notre Dame St.

Factory: 151 to 161 St. Maurice St.

MONTREAL.

AN UNFORTUNATE MISTAKE

was made in preparing copy for my ad. in the issue for January 23rd.

The heart of the ad. was left out.

It was my intention to point out the fact that import orders for Japs were practically a thing of the past, on account of the trade having changed so very largely to Ceylon Greens. This tea is produced the year around and is always fresh---not flat and stale as any tea a year old must become.

The dealer in Ontario and Quebec who places import orders for Japs this year may find himself in the same position as the dealer who held on to importing China Blacks when the trade was changing so rapidly to Ceylons.

It is worth thinking about very seriously.

T. H. Estabrooks

Tea Importer and Blender

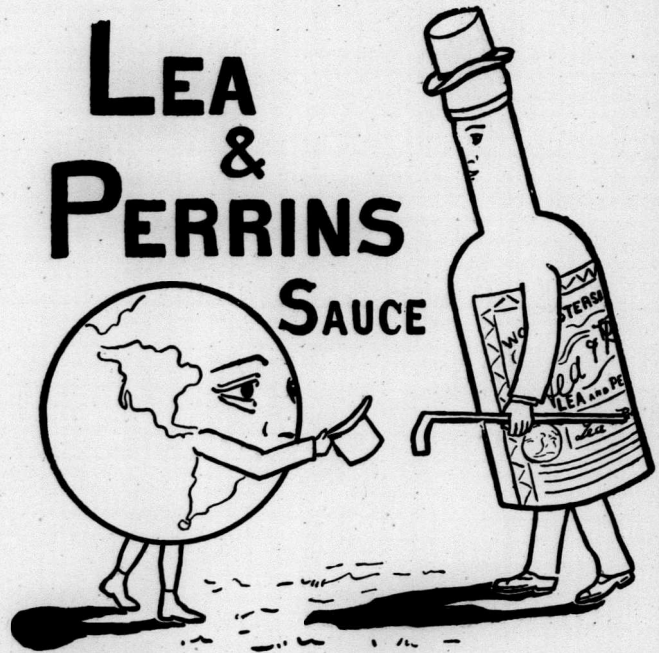
St. John

Toronto

Winnipeg

TO
THE
TRADE.

**LEA
&
PERRINS
SAUCE**



"All the world knows me"

If your stock of . . .

Lea & Perrins' Sauce

is running low, write us for quotations.

WE HAVE HALF-PINTS AND PINTS IN STOCK.

J. M. Douglas & Co.
MONTREAL.

Canadian Agents and only direct correspondents in Canada with Messrs. LEA & PERRINS.

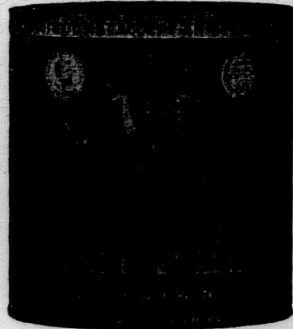
THE CANADIAN GROCER

Established 1845

IMITATION IS THE SINCEREST FORM OF FLATTERY.

Established 1845

Why has the name of S. H. & A. S. EWING been closely imitated?
Because of the high standard of merit attained by



1 and 2-lb. Tins.

S. H. & A. S. EWING'S
COFFEE and SPICES

The perfected products of the old reliable firm. You want the best. Why handle inferior goods when you can obtain S. H. & A. S. EWING'S at the same, and very often at better figures?

S. H. & A. S. EWING, The Montreal Coffee and Spice Steam Mills,
55 Cote St., MONTREAL, P.Q.



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND
IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



"Best in the World."

HILL, EVANS & CO'S (WORCESTER, ENG.)

PURE ENGLISH

MALT VINEGAR

Delicate in Flavor and Aroma.
Splendid keeping properties.

ROBERT WATERS' QUININE WINE

Quinine in a palatable form - 50 years' reputation.

Export Agents:
Robt. Crooks & Co., Botolph House, Eastcheap, London, Eng.

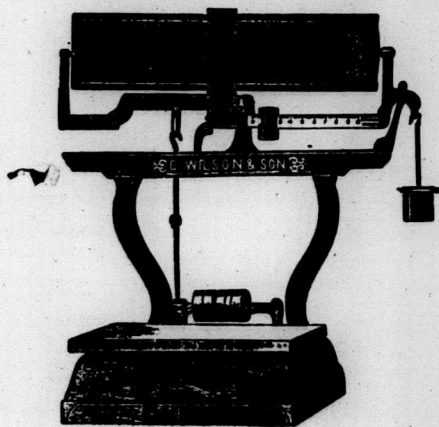
Honesty Goes Hand in Hand With Prosperity.

If you are not honest you may prosper for a short time, but your fall will be swift and sure.

If you are honest and find that you do not prosper your case will stand investigation, and in nine cases out of ten the reason the honest grocer does not prosper is because he uses old and infirm scales in his business, and when he thinks he is selling a pound of sugar or rice, or anything else, he really is parting with about a pound and a quarter for the price of a pound.

Are you prospering as you should?

If not, it might be a good thing to look into the scale question. We have a Ball-Bearing Computing Scale which is HONEST. We guarantee this scale and sell it on easy terms.



Wilson's Scales
are
"MADE IN CANADA"

C. WILSON & SON
69 ESPLANADE ST. E. TORONTO

THE CANADIAN GROCER

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A MEETING of the creditors of Smith & Co., produce and commission merchants, Toronto, was held on February 3.

Lacombe Marche, grocer, Montreal, has assigned to Damien & Proulx.

F. X. Lamarre, general merchant, St. Valier Station, Que., has assigned.

D. Legage, crockery merchant, Montreal, is offering 50c. on the dollar.

Gonzague Gagnon, general merchant, Thurso, Que., has assigned to Chartrand & Turgeon.

Frederick Thompson, general merchant, Buckingham, Que., has assigned to John McD. Haines.

Hormisdas Laroche, general merchant, St. Armand Station, has assigned to Belodeau & Chalifoux.

Bailiff in possession of business of C. B. Fowler, dealer in fruit, confectionery and tobacco, Brantford.

J. W. St. Arnaud, general merchant, St. Genevieve de Bastican, Que., is offering 45c. on the dollar, cash.

Robert Bucham, flour and feed merchant, Ottawa, has assigned to W. A. Cole; meeting of creditors on February 9.

The creditors of Morrison & Co., general merchants, of Bella Coola, B. C., must file claims on or before March 15, 1903.

Peter Alexakes, confectioner and grocer, Sault Ste. Marie, has assigned to James Frazer; meeting of creditors on February 14.

Pearlman & Aikens, general merchants, Edgington Station, Ont., have assigned to A. Dale, Toronto; meeting of creditors on February 6.

PARTNERSHIPS FORMED AND DISSOLVED.

McAllister & McCausland, grocers and coal merchants, Boissevain, Man., have dissolved partnership.

J. Hirsch, Sons & Co., cigar manufacturers, Montreal, have dissolved partnership; new partnership registered.

W. R. Morrison, general merchant, Cleveland, N. S., has registered a co-partnership, consisting of W. R. Morrison and K. A. A. Morrison.

SALES MADE AND PENDING.

The assets of J. A. Clouthier, grocer, Ottawa, are to be sold at auction.

The stock of Sheridan & Co., general merchants, Beeton, Ont., has been sold.

The assets of J. R. Saure, general merchant, St. Zotique, Que., have been sold.

The assets of R. E. Jameson, baker and biscuit manufacturer, Ottawa, have been sold.

W. L. Ross & Co., general merchants, Wabash, Ont., have sold out to R. Kelly & Co.

The stock of Dodgson Bros. (estate of), Duart, Ont., has been sold to Smith & Clisnie.

The stock of N. D. McLeod, grocer, Ottawa, has been sold at 65c. on the dollar.

W. G. Dickinson & Co., feed merchants, Victoria, B.C., has sold out to McDowell & Rusie.

The assets of Palmer Bros., general merchants, Bedford, Que., are to be sold on February 6.

W. L. Ommette, general merchant, Londesborough, Ont., has sold out to Chas. Holmes.

The assets of Oscar Prieur, tailor and grocer, Coteau Landing, Que., are to be sold by tender.

The assets of C. G. Folkes, general merchant, Manotick, Ont., were to be sold on February 2.

Wm. Algé, woollen miller and general merchant, Alton, Ont., advertises general store business for sale.

The stock of W. H. Miller (estate of), grocer, Woodstock, Ont., has been sold to J. W. Broderick at 55½c. on the dollar.

NEW FIRMS AND CHANGES.

Guyon & Noel, grocers, Montreal, have registered.

The Niagara Falls Wine and Spirit Co. has obtained a charter.

Demers, Fletcher & Co., wholesale grocers, are starting in Montreal.

The Cassiar Packing Co., Limited, Victoria, B.C., has been incorporated.

T. Harrison, Candy and tobacco dealer, Vancouver, B.C., is out of business.

James Fletcher & Co., general merchant, Rigaud, Que., are giving up business.

James Lennox, baker, Boissevain, Que., has been succeeded by Summer & Johnston.

The "Alpha" Brand Potted Meat and Fish Co., Vancouver, B.C., has been incorporated.

Okell & Morris Fruit preserving Co., Limited, Victoria, B.C., has been succeeded by Price Preserving Co.

FIRES.

A. Meyer, baker and confectioner, St. Catharines, has suffered damaged from explosion.

Geo. W. Eastman, confectioner and restaurateur, Port Colborne, has been burned out.

The stock of Mrs. Jos. Renaud, grocer and liquor merchant, Montreal, has been damaged by fire; insured.

Armand McGowan, general merchant, St. Orms, Que., has been burned out;

partially insured and offering to compromise.

DEATHS.

H. S. Fairall, brewer, Victoria, B.C., is dead.

L. A. Noecker, produce merchant, Drayton, Ont., is dead.

F. D. Hunter, general merchant, Albuna, Ont., is dead.

Gedeon Plonffe, general merchant, Bord A Plonffe, Que., is dead.

James Burns, grocer and liquor merchant, Halifax, N.S., is dead.

P. N. Garrepy, general merchant and miller, St. Paul's Bay, Que., is dead.

M. N. Stevens, of M. N. Stevens & Sons, general merchants and millers, Glen-Cairn, Ont., is dead.

L. Roberge, butcher, Quebec, is dead.

A. Tremblay, general merchant, St. Anne (Chicoutimi Co.), is dead.

IS NOW IN GOOD HEALTH.

Geo. A. Young, who, over a year ago, took over the grocery business of his father in Chatham, Ont., in renewing his subscription to THE GROCER, says that his father, who went to California for his health, is now entirely free from rheumatism and is enjoying life. Mr. Young, sr., was in the grocery business for over 35 years. His many friends will be pleased to hear that he no longer suffers from rheumatism, and may he continue to enjoy life, which he certainly deserves, after having his hand to the plow for so many years. His son states that, while in business, his father swore by THE GROCER.

BIRD SEED AT OLD FIGURES.

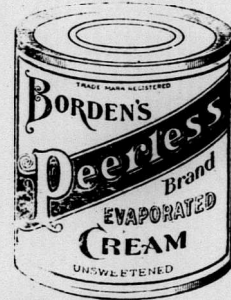
An advance in the price of bird seed has caused some of the packers to increase their rates to the trade. This means that the profit of the grocer who handles these brands must be less, or else he must try and get a higher price out of the public, which is hard to do. Nicholson & Brock, packers of "Brock's Bird Seed," is one of the firms who have not made any advance in their price, owing to foresight in buying largely before the advance was made. This firm advertise their seed largely so that it is known to the public and easy to sell. In addition to this with each package of seed they give what they call a "Bird's Treat," a special preparation which contributes to the health and happiness of the feathered songsters. "Brock's Bird Seed" is sold to the trade at 7c. per package. It ought to be a seller at this price.

THE CANADIAN GROCER

Borden's Brands of Condensed Milk and Evaporated Cream at Canadian Prices.



We beg to announce that we have established a branch factory at Ingersoll, Ont., and that we are now prepared to fill all orders for the Canadian trade promptly, and at considerably reduced prices, owing to the establishment of the Canadian Branch. Our **Eagle Brand Condensed Milk, Gold Seal Brand Condensed Milk and Peerless Brand Evaporated Cream**, unsweetened, can be obtained through our local representatives.



BORDEN'S CONDENSED MILK CO.

Originators of Condensed Milk.

Established 1857.

Selling representatives in Canada: **F. W. Hudson & Co., Toronto. W. H. Dunn, Montreal. Erb & Rankin, Halifax. W. S. Clawson & Co., St. John, N.B., also Shallcross, Macaulay & Co., Victoria and Vancouver, B.C.**



The most artistic package ever sent to Canada. Sealed in Ceylon. No contamination possible. Black or Green—Pounds and Halves.

QUAKER "CEYLON" TEA

TRY A
SAMPLE ORDER.

J. A. Mathewson
& Co.

MONTREAL

Wholesale Agents
for Canada.

Jams and Jellies

Stocks both in stores and homes are running low at this season. Let us have your order now. Guarantee quality.

The Canada Biscuit Co., Limited

King and Bathurst Streets,

TORONTO.

King Street West and
Bathurst Street Cars Pass Our Works.

We have received into
store this week :


Filiatras Currants (O. Schisas) Quarter-Cases.
Filiatras Currants " Half-Cases.
Vostizza Currants, Half-Cases.
Bevan's Three-Crown Loose Muscatels.
Griffin & Skelley Santa Clara Prunes.

F. J. Castle,
OTTAWA.

OUR TRADE MARK **A** **AUER LIGHT MANTLES** **A** OUR TRADE MARK
 LONGEST LIFE & BRIGHTEST

A Statement of Facts.


We make the strongest mantles.
 Our mantles gives the most light.
 We use the purest and most costly chemicals.



We anneal our mantles with pressure gas.

Our mantles won't shrink or fray out.

Our trade mark **A** is on the best mantles.



We make mantles with any private mark on them, your own name if you desire.

WE MAKE

Coal Gas Mantles.	Coal Oil Mantles.
Oil Gas Mantles.	Gasolene Mantles.
High-Pressure Mantles.	Acetylene Mantles.

In single, double or triple weave.

Lowest prices on Mantles, Shades, Chimneys and Sundries.

Write us if you are interested.

AUER LIGHT CO., - - MONTREAL.

**A Good Article,
 In an Attractive Packet,
 At a Low Price,
 Judiciously Advertised,
 That pays a Fair Profit,
 Should be on every Gro-
 cer's Shelf—**

IT IS—

“Empire” Soda

BEST FOR BAKING.

Manufactured by
BRUNNER, MOND & CO., NORTHWICH, ENG.
 SOLE AGENTS,
WINN & HOLLAND, MONTREAL, CANADA.

The American Coffee Co.
 IMPORTERS AND JOBBERS, **TORONTO.**
 Special Blends: —
“GOLDEN EAGLE,” “MANHATTAN,”
“MONTREY.”
 Correspondence Solicited.

THE PEOPLE OF
JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON
“GLENER”

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

BASKETS

We make them in all shapes and sizes. We have

Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .
Oakville Basket Co.
 Oakville, Ont.

BUSINESS NEWS

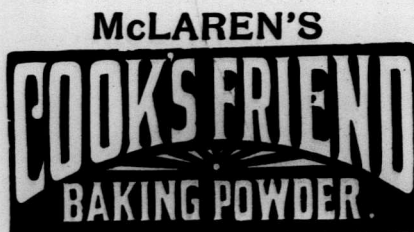
of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

“Clippings from any Canadian paper on any subject.”

CANADIAN PRESS CLIPPING BUREAU,
 232 McGill Street, MONTREAL, QUE.
 Telephone Main 1255.
 10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

Good strong wrapping paper is necessary to every

WELL KEPT STORE

Our brown and manilla wrapping papers are cheap, durable and serviceable in every way. Their wearing qualities make them very satisfactory.

—Made in Canada by the—

CANADA PAPER CO., Limited
TORONTO and MONTREAL.

BUY

Star Brand

COTTON CLOTHES LINES

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manilla and much better.

For sale by all Wholesale Dealers

See that you get them.

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s
PURE, HIGH GRADE
Cocoas and Chocolates.



TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

THE BEST FLOUR.

CALLA LILY CHOICE MANITOBA PATENT.
G.O.B. EXTRA

Manitoba and Winter Wheat, blended grades, cheaper, but of excellent quality.
LANARKO CHOICE WINTER WHEAT FLOUR.

All kinds of **FEED**, etc., etc.

We believe we have the choicest grades of flour to offer for the least possible money. Special attention to mixed cars. Write or wire at our expense for quotation.

MODEL ROLLER MILLS, Perth, Ont.

Don't get Side-Tracked.

Beware of High Prices and consider your own interests when making your purchases. It will pay you to communicate with The R. & J. H. Simpson Company, Guelph, when you are open to buy anything in the grocery line. Our values speak for themselves. Do not overlook our liberal discounts to cash buyers. We have something special to offer for the next ten days, in New Orleans Molasses, barrels and half-barrels, also Canned Goods. Positively no goods sold outside the regular trade.

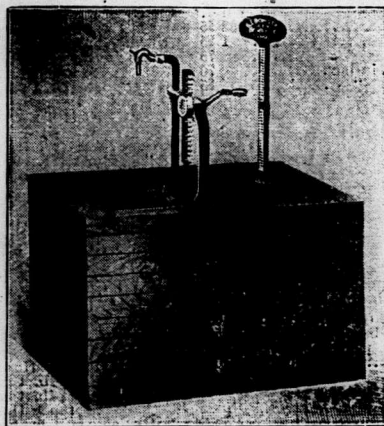
The R. & J. H. Simpson Co.,

WHOLESALE GROCERS AND TEA IMPORTERS,

Telephone No. 275.

Guelph, Ont.

Economy is Clear Gain



FIRST FLOOR OUTFIT

SO STOP WASTING TIME AND OIL

By using old out of date methods. Turn your present loss into gain by installing the

IMPROVED

BOWSER

SELF-MEASURING AND COMPUTING

Oil Outfit

It Saves Oil

There is no evaporation; no leakage; no spilling or waste from dirty, "sloppy" measures; no over-measure, etc.

It Saves Time and Labor

There is no running up and down stairs or to the back room for oil; no oily cans to wipe or oily hands to wash. Pumps five gallons in less time than to pump one gallon in any other way.

SAVES ^{Oil} _{Time} MONEY _{Labor}

S. F. BOWSER & CO.

Factory: Fort Wayne, Indiana.

65 FRONT ST. EAST, TORONTO

Bowser Outfits ARE BUILT TO LAST

THEY HAVE

- All Metal Pumps
- Dial Discharge Registers
- Money Computers
- Anti-Drip Nozzles
- Float Indicators
- Double Brass Valves
- Double Plungers
- Galvanized Steel Tanks
- Handsomely Finished Cabinets
- They Pump Accurate Gallons, Half Gallons and Quarts

WE MAKE FIFTY DIFFERENT STYLES SEND FOR CATALOGUE "B"

WHY ARE Southwell's Jams

superior to all other
Imported Lines ?

Because each Jam has the individual flavor of its own fruit.
Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.
DOMINION AGENTS



MAGIC

TRADE MARK



SODA

OR SALERATUS
IS THE BEST.

E. W. GILLETT COMPANY LIMITED
TORONTO, ONT.

Current Market Quotations for Proprietary Articles

February 5, 1902.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.		
Cook's Friend—		
Size 1, in 2 and 4 doz. boxes.....	\$ 4 40	
" 10, in 4 doz. boxes.....	2 10	
" 2, in 6 ".....	80	
" 12, in 6 ".....	70	
" 3, in 4 ".....	45	
Pound tins, 3 doz. in case.....	3 00	
12 oz. tins, 3 ".....	2 40	
5-lb. tins, 1/2 ".....	14 00	
Diamond— W. H. GILLARD & CO.		
1 lb. tins, 2 doz. in case.....	per doz. 2 00	
1/2 lb. tins, 3 ".....	1 25	
1/4 lb. tins, 4 ".....	0 75	
IMPERIAL BAKING POWDER.		
Cases.	Sizes.	Per Doz.
4 doz.	10c.	\$0 85
3 " "	6-oz.	1 75
1 " "	12-oz.	3 50
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 50
1 doz.	5-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER		
Cases.	Sizes.	Per Doz.
4 doz.	5c.	\$ 40
4 " "	4-oz.	60
4 " "	6-oz.	75
4 " "	8-oz.	95
4 " "	12-oz.	1 40
2 " "	12-oz.	1 45
4 " "	16-oz.	1 65
2 " "	16-oz.	1 70
2 " "	2 1/2-lb.	4 10
1 " "	5-lb.	7 31
1 " "	6-oz.	Per case. 4 55
1 " "	12-oz.	4 55
1 " "	16-oz.	4 55

JAMMY CREAM BAKING POWDER		
1/2 size, 5 doz in case.....	40	
1/2 size, 4 doz. in case.....	75	
1/2 " 3 " ".....	1 25	
1 " 2 " ".....	1 25	

VIENNA BAKING POWDER.		
1 lb. tins, 4 doz. in box.....	Per doz.	\$2 25
1/2 lb. tins, 4 ".....		1 25
1/4 lb. tin, 4 ".....		75
3 oz. in paper, 4 doz. in box.....		70
5 " " ".....		35
BLACKING.		
SHOE POLISH.		
HENRI JONAS & Co. Per gross		
Jonas'.....		\$9 00
Froments.....		7 50
Military dressing.....		24 00
BLUE.		
Keen's Oxford per lb.....	\$0 17	
In 10 box lots or case.....	0 16	
Reckitt's Square Blue 12-lb. box.....	0 17	
Reckitt's Square Blue 5 lb. box.....	0 18	
Gillett's Mammoth, box, 1 gross.....	9 00	
Nixey's "Cervus" in quares, per lb.....	0 16	
" " in bags, per gross.....	1 25	
" " in pepper boxes, according to size.....	0 02	0 10

BLACK LEAD.		
Reckitt's per box.....	1 15	
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.		
Nixey's refined, per 9-lb. box of 12 1 doz. chip boxes.....	1 50	
Nixey's, as supplied the King, per 9-lb. box of 12 doz. block.....	1 50	
Nixey's Silver Moonlight Stove Polish, in tins 13-3 and 6-oz. size. Full price list on application.		

BOMKH'S CORN BROOMS.		
UNITED FACTORIES, LIMITED. doz. net.		
Bamboo Handles A, 4 strings.....	4 35	
" " " B, 4 strings.....	4 10	
" " " C, 3 strings.....	3 85	
" " " D, 3 strings.....	3 65	
" " " F, 3 strings.....	3 35	
" " " G, 3 strings.....	3 10	
" " " I, 3 strings.....	2 85	

BISCUITS.		
CARR & CO. LIMITED.		
Frank Magor & Co., Agents		
Cafe Noir.....	0 15	
Ensign.....	0 12 1/2	
Metropolitan mixed.....	0 09	

CANNED GOODS.		
MUSHROOMS.		
HENRI JONAS & Co.		
Mushrooms, Rionol.....	\$15 50	
" 1st choice Duthell.....	18 50	
" 1st choice Lenoir.....	19 50	
" extra Lenoir.....	22 00	
Per case, 100 tins.		
FRENCH PEAS—DELORY'S		
HENRI JONAS & Co.		
Moyen's No. 1.....	\$9 00	
" No. 1.....	10 50	
1/2 Fins.....	12 50	
Fins.....	14 00	
Tres fins.....	15 00	
Extra fins.....	16 50	
Sur extra fins.....	18 00	
FRENCH SARDINES.		
HENRI JONAS & Co.		
1/2 Trefavennes.....	\$9 50	
1/2 Holland.....	9 50	
1/2 Delory.....	10 50	
1/2 Club Alpines.....	3 50	

CHOCOLATES & COCOAS.		
Cocoa—the Cowan Co. LIMITED.		
Hygienic, 1-lb. tins, per doz.....	\$7 25	
" 1/2-lb. tins.....	3 75	
" 1/4-lb. tins.....	2 25	
" fancy tins.....	0 90	
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55	
Perfection, 1/2-lb. tins, per doz.....	3 00	
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	9 25	
Chocolate—		
Queen's Dessert, 1/2's and 1/4's.....	\$0 40	
" " ".....	0 42	
Mexican Vanilla, 1/2's and 1/4's.....	0 35	
Royal Navy Rock.....	0 30	
Diamond.....	0 25	
" " ".....	0 28	
Chocolate—		
FRY'S.		
Caracaras, 1/2's, 5-lb. boxes.....	per lb. 0 42	
Vanilla, 1/2's.....	0 42	
"Gold Medal" Sweet, 1/2's, 6 lb. boxes.....	0 29	
Pure, unsweetened, 1/2's, 6 lb. boxes.....	0 42	
Fry's "Diamond," 1/2's, 14 lb. boxes.....	0 24	
Fry's "Monogram," 1/2's, 14 lb. boxes.....	0 24	
Cocoa—		
Concentrated, 1/2's, 1 doz. in box.....	per doz. 2 40	
" " ".....	4 50	
" " ".....	8 35	
Homeopathic, 1/2's, 14 lb. boxes.....	per lb. 0 25	
Cafe Noir.....	1/2 lbs. 12 lb. boxes.....	0 35
Epps' cocoa, case of 14 lbs., per lb.....	0 35	
Smaller quantities.....	0 37 1/2	

JOHN P. MOTT & CO.'S		
E. S. McIndoe, Agent, Toronto.		
Mott's Broma.....	per lb.	0 30
Mott's Prepared Cocoa.....		0 28
Mott's Homeopathic Cocoa (1/2's).....		0 12
Mott's Breakfast Cocoa (in tins).....		0 40
Mott's No. 1 Chocolate.....		0 30
Mott's Breakfast Chocolate.....		0 28
Mott's Caracaras Chocolate.....		0 40
Mott's Diamond Chocolate.....		0 30
Mott's French-Can. Chocolate.....		0 18
Mott's Navy or Cooking Chocolate.....		0 18
Mott's Cocoa Nibs.....		0 35
Mott's Cocoa Shells.....		0 05
Vanilla Sticks, per gross.....		0 90
Mott's Confectionery Chocolate.....	0 21	0 43
Mott's Sweet Chocolate Liqueurs.....	0 19	0 30
CADBURY'S.		
Frank Magor & Co., Agents. per doz.		
Cocoa essence, 3 oz. packages.....	\$1 65	
Mexican chocolate, 1/2 and 1/4 lb. pkgs.....	0 40	
Rock Chocolate, loose.....	0 40	
" 1-lb. tins.....	0 43	
Nibs, 11-lb. tins.....	0 35 1/2	
WALTER BAKER & Co., LIMITED.		
per lb.		
Breakfast cocoa—		
Cases, 5 and 16 boxes, 1/2 and 1/4 lb. tins.....		
Decorated canisters, 5 lb. each.....		0 90
Cocoa—Josiah Webb, brand.....		
Cases, 8 and 16 boxes, 1/2 and 1/4 lb. tins.....		
Premium No. 1 in case and in boxes.....		
Double vanilla choc late, 12-lb. boxes.....		
C. Alden's No. 1 chocolate in boxes.....		
COCONUT.		
L. SCHMIDT Co. per lb.		
1-lb. packages, 15 and 30-lb. cases.....	\$0 26	
1/2 lb. ".....	0 27	
1/4 lb. ".....	0 28	
1/2 and 1-lb. pkgs., assorted, 15 and 30-lb. cases.....	0 26 1/2	
1/2 and 1-lb. pkgs. assorted, 15 and 30-lb. cases.....	0 27 1/2	
5c. package, 4 doz. in case, per doz.....	0 45	
CHEMISTS.		
Imperial—Large size jars, per doz.....	\$ 8 25	
Medium size jars.....	4 50	
Small size jars.....	2 40	
Individual size jars.....	1 00	
Imperial Holder—Large size.....	18 00	
Medium size.....	15 00	
Small size.....	12 00	
Roquefort—Large size, per doz.....	2 40	
Small size.....	1 40	

SYRUP IN TINS

"CROWN" BRAND.

EDWARDSBURG QUALITY.

20-lb. Tins, 3 in case, **\$2.55**

10-lb. TINS, 6 in case, **\$2.65**

5-lb. TINS, 12 in case, **\$2.70**

2-lb. TINS, 24 in case, **\$2.15.**

Freight paid on 5-case lots.

The best seller we have had!!!

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

53 Front St. East,
TORONTO, ONT.

Works:
CARDINAL, ONT.

164 St James St.,
MONTREAL, QUE.

COFFEE.

JAMES TURNER & CO.	per lb.
Mecca	0 33
Damasous	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2
S. D. MARCEAU, Montreal.	per lb.
"Old Crow" Java	0 25
"Mocha	0 25
"Condor" Java	0 30
"Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
"2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CONDENSED MILK.



Borden's Condensed Milk Co.	
"Eagle" Brand	\$1 65
"Gold Seal" Brand	1 30
"Peetier's" Brand Evaporated Cream	1 20

CLOTHES PINS.

UNITED FACTORIES LIMITED.	
Clothes Pins (full count), 5 gross in case, per case	0 57
4 doz. packages 12 to a case	0 12
6 doz. packages (12 to a case)	0 22

COUPON BOOKS—ALLISON'S
For sale in Canada by—The Eby, Blain Co., Limited, Toronto O. O. Beauchemin & Fils, Montreal

\$1, \$2 \$3, \$5, \$10 and \$20 books.	Un- Covers and num Coupons here numbered.
In lots of less than 100 books, 1 kind assorted	4c.
101 to 500 books	3 1/2c.
170 to 1,000 books	3c.

Allison's Coupon Pass Book

1 00 to 3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5 1/2 cents each
15 00 books	6 1/2 cents each
20 00 books	7 1/2 cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.	
8 oz. London Extracts	\$5 00
2 oz. " (do corkers)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Anchor extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. Flat " "	70 00
1 oz. Flat bottle extracts	9 00
2 oz. Square " "	21 00
4 oz. " " corked)	36 00
8 oz. " "	73 00

Per doz.

8 oz. " glass stop extracts	3 50
8 oz. " "	7 00
2 1/2 oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD.

Robinson's Patent Barley	1/2 lb. tins 1 25
" "	1 lb. tins 2 25
" " Groats,	1/2 lb. tins 1 25
" "	1 lb. tins 2 25

GINGER ALE & SODA WATER

Cantrill & Cochrane's Imported Ginger Ale and Club Soda Water	\$1 40
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JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	3 75
Pure Fruit Jams—T. UTON & CO.	
1-lb. glass jars 2 doz. in case, per doz	0 95
2 1/2-lb. tin pail, 2 doz. in crate, per lb.	0 06 1/2
5 and 7-lb. tin pails, 8 and 9 pails to crate	per lb. 0 06
7, 14 and 31-lb. wood pails,	" 0 06
Pure Fruit Jellies—	
1-lb. glass jars, 2 doz. in case, per doz	\$0 95
7, 14 and 30-lb. wood pails, per lb	0 06

Home Made Jams—

1-lb. glass jars (12-oz. gem.) 1-doz. in case, per doz	1 50
5 and 7-lb. tin pails, per lb	0 19
7, 14 and 3-lb. wood pails, per lb	0 19

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb	\$0 40
"Ringed" 5 lb. boxes, per lb	1 50
"Acme" Pellets, 5 lb. cans, per can	0 40
"Acme" Pellets, fancy boxes 40)	2 00
per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb.	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73

Dulce large cent sticks 100 in box.

LIQUORS.

COGNAC IN CASES.

Ph. Richard.

S.O. Quarts, 12's	\$22 50
F.C.	15 00
F.C. 1-15 bottles, 180's	12 00
V.S.O.P.	12 00
V.S.O.P. pints, 24's	13 00
V.S.O.P. 1/2-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. 1/2-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	10 50
V.O. " pints, 20's	13 00
V.O. flasks, Imp. pints, with thumblers	9 75
V.O. " Reputed " 24'	10 50
V.O. " " no " 24's	9 50

Chas. Couturier.

Quarts, 12's	7 00
1/2 bottles, 24's	8 00
1/4 " 48's	9 00
1-15 bottles, 180's	13 50
Flasks, 24's	8 00
1/2 Flasks, 48's	9 00
Flasks Imperial pints, Copsule, 16's	8 00

F. Marion & Cie.

Quarts, 12's	6 00
1/2 bottles, 24's	7 00
1/4 " 48's	8 00
Flasks, reputed 24's	7 10
Flasks, 1/2-pints, 48's	8 00
1-15 bottles, 180's	12 50
Flasks, Imp. pints with thumblers, 16's	8 00

Cognac In Wood.

Ph. Richard.

Gals.	Oct's.	Oct's.	Bbls.	Hhds
Couturier	\$4 00	\$3 95	\$3 85	\$3 80
Marion	3 75	3 60	3 50	3 40
Ph Richard				
V.S.O.P.	5 50	5 35	5 25	5 00
Richard				
V.O. proof 4	25	10	4 00	\$ 90 3 80
Richard 5 up				
proof V.O.	4 00	3 80	3 70	3 50 3 40
Richard Fine champagne	6 00	5 90		

Gin—Pollen & Zoon, in Cases.

Red, 15's	\$10 00
Green, 12's	5 00
Poney, 12's	2 50

Gin Pollen & Zoon, in Wood.

LIQUORS.

COGNAC IN CASES.

Ph. Richard.

Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Gin, P. & Z.	\$3 15	\$3 05	\$3 05	\$3 00 \$2 95
Mitchell Bros. Limited				
Scotch.				
1 case.	5 cases.			
Heather Dew, ordinary qts.				
12's	\$ 7 00	\$ 6 75		
Heather Dew, stone jars,				
Imperial, 12's	12 50	12 25		
Heather Dew, oval flasks,				
quart, 12's	11 25	11 00		
Special Reserve, oval, pts. 24's	11 75	11 50		
" ordinary qts.				
12's	9 00	8 75		
Special Reserve, 1/2 bottles,				
pints, 24's	10 00	9 75		
Extra Special Liqueur, flagon,				
12's	9 50	9 25		
Extra Special Liqueur, ordin-				
ary bottles, 12's	9 50	9 25		
Heather Dew, flasks, 48's	12 00	11 75		
" 1/2 flasks, 60's	9 00	8 75		
Mullmore, Imperial oval quart				
flasks, 12's	10 00	9 75		
Mullmore, flasks, Imperial				
pints, 24's	10 50	10 25		
Mullmore, flasks, ordinary				
pints, 24's	7 75	7 50		
Mullmore, 1/2 flasks, ordinary,				
48's	9 00	8 75		
Mullmore, ordinary quarts, 12's	6 50	6 25		
Mullmore, ordinary pints 24's	7 50	7 25		

Scotch Whiskey in Wood.

Gals.	1/2 Oct's.	Oct's.	Bbls.
9gals.	17gals.	40gals.	
Special Reserve	(\$1 5)	\$4 25	\$4 15 \$3
Heather Dew			
"A"	4 00		3 65

THE CANADIAN GROCER

Extra Special				
Liqueur	5 00	4 90	4 80	4 75
Old Scotch	3 75	3 70	3 65	3 50

Whiskey in Cases.
Mitchell Bros., Limited—Irish.

Cruiskeen Lawn, stone jar, 12's	\$12 50
Old Irish, flasks, Imp. quarts, 12's	11 25
Special, quarts, 12's	9 00
Imp. pints, 24's	11 75
round bottl. s, quarts, 12's	6 50
round 1/2-bottles, pints, 24's	8 00
10-oz. flasks, 48's	12 00
5-oz. flasks, 60's	9 00

Irish Whiskey in Wood.
Gal. 1/2-Oct. Oct. Bbl.

Mitchell, "Special"	\$4 50	\$4 40	\$4 25	\$4 10
Old "Old"	4 00	3 90	3 75	3 65
Mitchell, "B"	3 50	3 40	3 30	3 25
"C"	3 00	2 80	2 70	2 65

Champagne Wine in Cases.

Duc de Pierland, quarts, 12's	\$14 00
" " pints, 24's	15 00
Cardinal, quarts, 12's	12 50
" " pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 12's	16 00
" " d'Argent, quarts, 12's	17 00
" " pints, 24's	11 50

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Special Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's	7 50
White Label, quarts, 12's	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros' Wine in Wood.
Gal. Octave.

Madere, No. 1/2	\$3 50	\$3 00
No. 3/4	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies. In barrels.
per gal.

Gooderham & Worts, 65 O.P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons	4 10
J. P. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
Hiram Walker & Sons	2 20
J. P. Wiser & Son	2 19
J. E. Seagram	2 19
H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one bbl.
per gallon.

65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

LYE (CONCENTRATED).
GILLETT'S PERFUMED.

1 case of 4 doz	Per case \$3 60
3 cases	3 50
5	3 40

MINCE MEAT.
Wetley's Condensed, per gross net \$12 00
per case of doz. net. 3 00

MUSTARD.
COLMAN'S OR KEEN'S.

D. S. F., 1/2 lb. tins, per doz.	\$1 40
1/4 lb. tins	2 50
1 lb. tins	5 00
Durham 4 lb. jar, per jar	0 75
1 lb.	0 25
F. D., 1/2 lb. tins, per doz.	0 85
1/4 lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	\$7 60
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	13 00

Per gross

Mugs	15 20
Plint jars	18 00
Quart jars	4 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—	
1/2-lb. tins	per lb. 0 35
1/4-lb. tins	0 33
1-lb. tins	0 32 1/2
4-lb. jars	per jar 1 20
1-lb. jars	0 35

"Old Crow," 12-lb. boxes—

1/2-lb. tins	per lb. 0 25
1/4-lb. tins	0 23
1-lb. tins	0 22 1/2
4-lb. jars	per jar 0 70
1-lb. jars	0 25

OLIVE OIL per case

Barton & Guestier's quarts	\$8 00
pints	9 00

ORANGE MARMALADE.
T. UPTON & CO.

1-lb. glass jars, 3 doz. case, per doz	\$0 95
Home made, in 1-lb. glass jars	1 50
In 5 and 7-lb. tins and 7-lb. pails, per lb	0 06

PICKLES.
STEPHENS.
A. P. Tippet & Co., Agents.

Pa ent stoppers (pints) per doz.	3 30
Corked (pints)	1 90

SODA.—COW BRAND.

Case of 1 lb. con	taining 60 pkgs.	per box, \$3.00
Case of 1/2 lbs. (con	taining 120 pkgs.	per box, \$3.00
Case of lbs. and 1/2	lbs. (containing 30	1 lbs. and 60 1/2 lb.

packages) per box, \$3.00.
Case of 5c. pkgs (containing 96 pkgs) per box, \$3.00.

EMPIRE BRAND.
Brunner, Mond & Co.

Case 120 1/2-lb. pkts. (60 lb.) per case	\$2 70.
Case 96 10-oz. pkts. (60 lb.) per case	\$2 80.

"MAGIO" BRAND. per case

No. 1, cases, 60 1-lb. packages	2 75
" 2, " 120 1/2-lb. packages	2 75
" 3, " {30 1-lb. packages } {60 1/2-lb. packages }	2 75

SOAP
A. P. TIPPET & CO., AGENTS.

Maypole Soap, colors, per gross	10 20
Maypole Soap, black, per gross	15 30
Oriole Soap, per gross	10 20
Gloriosa Soap, per gross	12 00
Straw Hat Polish, per gross	10 30

STARCH
EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb carton	0 06 1/2
No. 1 " " 3-lb.	0 06 1/2
Canada Laundry	0 05 1/2
Silver Gloss, 6-lb. drawlid boxes	0 05
Silver Gloss, 6-lb. tin canisters	0 08
Edwardsburg Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08 1/2
No. 1 White, bbis. and kegs	0 05 1/2
Benson's Enamel, per box, \$1 50 to 3 00	

Culinary Starch—

Benson & Co.'s Prep. Corn	0 07 1/2
Canada Pure Corn	0 05 1/2

ICE STARCH—
Edwardsburg No. 1 white, 1-lb. car
Edwardsburg No. 1 White or
Blue, 4-lb. lumps
 0 10 0 08 1/2 |

BEE STARCH.

Cases, 64 pkgs. 48's	\$5.00
1/2 Cases, 32 pkgs. 34's	2.50
Packages 10c. each	

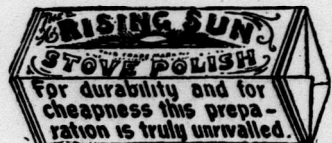
BRANTFORD STARCH WORKS, LIMITED.
Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 bs.	\$0 05 1/2
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 06
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06 1/2
4-lb.	0 06 1/2
Barrels, 200 lbs.	0 05 1/2
Kegs, 100 lbs.	0 05 1/2
Lily White Gloss—	
1-lb. fancy cartons cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 08
6-lb. enameled tin canisters,	
8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08 1/2
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 00
Celluloid Starch—	
Boxes of 45 cartons, per case	3 10

Culinary Starches—
Challenge Prepared Corn—
1-lb. packages, boxes 40 lbs.
 0 05 1/2 |

No. 1 Brantford Prepared Corn—
1-lb. packages, boxes 40 lbs.
 0 07 1/2 |

Crystal Maize Corn Starch—
1-lb. packages, boxes 40 lbs.
 0 07 1/2 |



Per gross

Rising Sun 6-oz. cakes, 1/2-gross boxes	8 50
Rising Sun, 3-oz. cakes, gross boxes	1 50
Sun Paste 10c. size, 1/2-gross boxes	10 00
Sun Paste, 5c. size, 1/2-gross boxes	5 07



TEAS.
SALADA CEYLON.

Brown Label, 1's	0 20	0 25
" " 1/2's	0 21	0 26
Green Label, 1's and 1/2's	0 22	0 30
Blue Label, 1's, 1/2's, 1/4's and 1/8's	0 20	0 40
Red Label, 1's and 1/2's	0 26	0 50
Gold Label, 1/2's	0 44	0 60

KOLONA
PURE CEYLON TEA
BLACK

Ceylon Tea, in 1 and 1/2 lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" " 1/2-lb.	0 20
Blue Label, retail at 30c.	0 22
Green Label	0 28
Red Label	0 35
Orange Label, retail at 60c.	0 42
Gold Label	0 55

RAM LAL'S PURE INDIAN TEA
GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
TEA GARDENS OF INDIA.

Cases each 60 1-lb.

" " 60 1-lb.	0 35
" " 30 1-lb.	0 35
" " 120 1-lb.	0 36

LUDELLA CEYLON, 1's AND 1/2's PKGS.

Blue Label, s.	0 18 1/2	0 25
Blue Label, 1/2's	0 19	0 25
Orange Label, 1's and 1/2's	0 21	0 30
Brown Label, 1's and 1/2's	0 28	0 40
Green Label, 1/2's	0 30	0 40
Green Label, 1's and 1/2's	0 35	0 50
Red Label, 1/2's	0 40	0 60

TETLEY'S INDIAN AND CEYLON TEAS.
"Elephant" Brand.

Blacks—	Wholesale	Retail
Tetley's Extra Quality	0 65	1 00
" No. 1	0 50	0 70
" Special	0 42	0 60
" No. 2	0 35	0 50
" No. 3	0 30	0 40
" 30c.	0 22	0 30
" No. 4	0 20	0 25

These teas are packed in cases containing either 6 1-lb. packets, or 120 1/2-lb. packets, or assorted. No 3 is also packed in cases containing 210 1/2-lb. packets.

Ceylon Greens— Whol sale Retail

No. 1	0 35	0 50
No. 2	0 30	0 40
No. 3	0 20	0 25

Packed same as blacks.

ROSS' TEAS.
This trade mark is on each package.

5c. 2-oz. packets, per doz.	0 48
10c. 4-oz. " "	0 96
25c. 10-oz. " "	2 40

W. J. NICHOL & Co.,
Wholesale Agents, 11 and 13
Front St. E., Toronto.

Also agents Cuda y Pa k ng
C., brief extract and pepsin.

CROWN BRAND Wholesale Retail

Red Label, 1-lb. and 1/2's	0 35	0 50
Blue Label, 1-lb. and 1/2's	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, 1/2's	0 20	0 25
Japan, 1-lb.	0 19	0 25

Japan Teas—

"Condor" II 80-lb. boxes	0 35
" III 80-lb. " "	0 32 1/2
" IV 80-lb. " "	0 30
" X 80-lb. " "	0 30
" V 80-lb. " "	0 26 1/2
" XXXX 80-lb. boxes	0 25
" XXXX 30-lb. " "	0 26
" XXX 80-lb. " "	0 22 1/2
" XXX 30-lb. " "	0 23 1/2
" XX 85-lb. " "	0 20

LX lead packets
Assorted cases (1 and 1/2 lb.) to retail at 40c.

L lead packets	0 26 1/2
Assorted cases (1 and 1/2 lb.) to retail at 25c.	0 19 1/2

Black Teas—"Nectar," in lead packets—

Green label	retails 0 26 at 0 20
Chocolate label	0 35 " 0 25
Blue label	0 50 " 0 36
Maroon label	0 60 " 0 45
Fancy tins—Chocolate, 1-lb.	0 32 1/2
" " Blue, 1-lb.	0 30
" " Maroon, 1-lb.	0 50
" " Maroon, 1-lb.	1 50

ondor" Ceylon black tea in lead packets—
Gree label, 1/2's, 1/4's and 1's.

60-lb. cases	retail 0 25 at 0 20
Grey label, 1/2's, 1/4's and 1's,	
60-lb. cases	retail 0 30 at 0 23
Yellow label, 1/2's and 1's,	
60-lb. cases	retail 0 35 at 0 26
Blue label, 1/2's, 1/4's and 1's,	
50-lb. cases	retail 0 40 at 0 30
Red label, 1/2's, 1/4's and 1's,	
50-lb. cases	retail 0 50 at 0 31
White label, 1/2's, 1/4's and 1's,	
50-lb. cases	retail 0 60 at 0 40

Black Teas—"Old Crow" Blend—
Bronzed tins of 10, 25, 50 and 80 lb.

No. 1	per lb. 0 35
No. 2	0 30
No. 3	0 25
No. 4	0 20
No. 5	0 17 1/2

LIPTON'S TEA (in packages), per lb.

No. 1, cases 50 lb. (25 1-lb. pkgs.)	\$0 35
No. 1, cases 50 lb., in 5-lb. tins	34
No. 2, cases 50 lb. (25 1-lb. pkgs.)	29
No. 2, cases 50 lb., in 5-lb. tins	28
No. 3, cases 50 lb. (25 1-lb. pkgs.)	23
No. 3, cases 50 lb., in 5-lb. tins	22
No. 4, cases 50 lb. (25 1-lb. pkgs.)	25
No. 4, cases 50 lb., in 5-lb. tins	25
Green Ceylon, No. 1, (25 1-lb. pkgs.)	34
Green Ceylon, No. 2, (25 1-lb. pkgs.)	23

TOBACCO
THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3 1/2's, 5s and 10s.	0 39
Amber, 8's and 3's.	0 56
Cheewing—Stag, bars, 1/2 oz.	0 35
Bobs, 5s and 10s.	0 36
Currency, 13 1/4 oz. bars, spaced 9s.	0 39
Currency, 6s and 10s.	0 39
Old Fox, narrow 10s.	0 39
Snowshoe, 1-lb. bars, spaced 6s.	0 43
Pay Roll, 6's.	0 44

VINEGARS.
E. D. MARCEAU, Montreal. Per gal.

EMD, pure distilled, highest quality.	0 30
Condor, pure distilled.	0 25
Old Crow.	0 20

Special prices to buyers of large quantities.
JOHN ROPE & CO., MONTREAL.
Sir Robert Burnett & Co.'s English
Malt Vinegar
 0 60 |

WOODENWARE
UNITED FACTORIES,

Mr. Grocer:

Quaker Oats will please your "Quality" customer.

Have the goods ready when he asks.

The "Quality" customer is the best paying end of your business.

Do not think the demand for "quality" is a matter of class.

The man with the lightest purse often has the keenest appreciation of quality.

~~~~~

You can  
buy  
**QUAKER  
OATS**  
through  
your  
jobber

in lots of five cases  
or more, delivered at  
your station, freight  
prepaid. This ap-  
plies to all points in  
Ontario and in Que-  
bec, as far east as the  
city of Quebec.

~~~~~

Quaker Oats

The of
quality.

We are putting a one-half pound sample in all the homes
of the principal towns in Canada.

ORDER A CASE FROM YOUR JOBBER NOW.

Don't use this kind of a light

but write us for prices on any kind of Lamps or fittings.

We manufacture lamps and can suit you.



For Lime Flint.

LAMP CHIMNEYS

WITH THESE LABELS

ARE THE BEST.



For Lead Flint.

GOWANS, KENT & CO.

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Crockery and Glassware
China and Lamp Goods

TORONTO and WINNIPEG.

Ready for Pies

There is no trouble for the housekeeper who wants good Mince Pies if she knows about our make or has ever tried it. Put up in neat "brick" package.

Wethey's Mince Meat



is the most delicious Mince Meat ever made, and we vouch for its absolute purity and wholesomeness. We make it only of the freshest meats and fruits, spiced to the most exacting taste. Ready for instant use, ready for pies. You can recommend it to your customers.

Prepared only by

J. H. Wethey, Limited, St. Catharines, Ont.

Crosse & Blackwell's ORANGE MARMALADE

1, 2, 4, and 7-lb. Tins; and New Package, 1-lb. Glass.

C. E. COLSON & SON, AGENTS, MONTREAL

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

BRADSTREET'S

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The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

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JOHN OAKEY & SONS, LIMITED

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Flint Cloths and Papers, etc.

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