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VOLUME I }  
No. 12. }

TORONTO, JULY, 1885.

{ ANNUAL SUBSCRIPTION  
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## METHODIST BOOK & PUBLISHING HOUSE, TORONTO.

*Its rise, progress and present standing.*

The *Methodist Book & Publishing House*, whose premises are situated at 78 & 80 King St. East, Toronto, extending through to Court St., and whose influence extends from the Atlantic on the East to the Pacific on the West, its publications entering the homes of all classes in every portion of our Dominion, began its existence in a very humble manner.

The late Dr. Ryerson feeling that the Church which he so much loved, and in which he took such an active and influential interest would be better able to obtain those liberties and privileges to which she was entitled and which she did not then possess, drew the attention of the Conference of 1829 to the question, and so embued his hearers with his views, that the Conference gave Dr Ryerson permission to raise funds for the purpose of establishing a newspaper which should uphold the views of the Church. The official document appointing Dr. Ryerson to this duty was found among the papers of the late Doctor and was handed by his son Mr. C. E. Ryerson to the present Book-Steward who has it framed and hanging in his office. The Conference authorized the raising of stock to the extent of \$2,000 divided in 100 shares of \$20 each, the amount so raised to be repaid with interest as soon as the avails of the concern would permit of it. The amount was raised solely for the purpose of publishing a newspaper but co-incident with the commencement of the paper a small Depository for the sale of books was opened and from this small beginning the present "*Christian Guardian*" newspaper and *Methodist Book & Publishing House* have grown to the prominent position it now holds.

For some years after the enterprise was started the Editor of the *Guardian* fulfilled the duties of Book-Steward also, but in 1843, owing to the volume of business in the book department which necessarily occupied more time and attention than the Editor could bestow, the offices were divided and a Book-Steward into whose charge the entire business management of the concern was placed, appointed. Many men whose names the Church and world hold

in high esteem have held the position of Book-Steward or Editor in days gone by, and many of these have long since entered into rest.

Up to the year 1865, when Rev. S. Rose D. D. was appointed Book-Steward not much had been done in the way of publishing except the weekly paper and pamphlets such as Catechisms, Tracts and other small works treating on subjects then being discussed, but an opening appearing for a Sunday School paper for use in the schools of the Church, the *Sunday School Advocate*, an illustrated semi-monthly paper was started which at once grew into favour. Another periodical also, the *Sunday School Banner*, issued monthly and intended to assist the Teachers in the preparation of the International Series of Sunday School lessons as well as a lesson paper for the scholars, the *Berean Leaf* was commenced. These were received by the public with such favour that the *Banner* was in a few years changed into Magazine form which form it retains at the present time. A demand having arisen among many of the Ministers and Laymen of the Church for a literary Magazine the "*Canadian Methodist Magazine*" was begun under the able Editorship of Dr. Withrow. The publication of this Magazine, it can safely be affirmed, has done good work in elevating the tone of Canadian literature and stimulating literary work among the members of the Church. About this time also the Establishment began the publication of books in bound form, in which branch of business it has rapidly grown until at the present time it probably publishes more books than any other house in Canada.

In September, 1878, the Rev. William Briggs was elected to the position of Book-Steward and under his efficient and careful management the establishment has made wondrous strides.

The *S. S. Advocate* which had been changed in form and name at the beginning of the year was again remodeled under the name of *Pleasant Hours*, and a new paper, *Home and School* issued in the alternate weeks with *Pleasant Hours* was commenced. By thus combining the two publications, Sunday Schools can supply themselves with an illustrated paper with choice letterpress, every week and at a price far lower than any imported paper. A smaller illustrated paper "*The Sunbeam*" for primary classes and a Quarterly lesson paper *The Berean Quarterly* were also added to the list of regular publications. These *S. S.*

Periodicals along with the "Methodist Magazine" are under the editorial management of Dr. Withrow, whose name and fame as an author needs no commendation from us, and is a sufficient guarantee of their merit.

Although so many new publications have been added to the periodical list, the circulation of the "Guardian" has steadily increased from the beginning and it stands to day in the front rank of the Religious weeklies of the Dominion. Its Editors, Doctors Dewart, and Stone, are well known to the newspaper world as strong and vigorous writers on all subjects coming within their range, and the "Guardian" is sure to retain all the influence it has so repeatedly shown itself to possess in days gone by, and strengthen any cause that it may support.

As the Establishment does its own printing, binding, stereotyping and electrotyping, it has been found necessary at different periods to increase its space, which to a great extent has been done by re-arranging the interior, and adding another flat to its buildings for the purpose of making room for new machinery and material as well as to allow of the employment of additional hands. In fact, during the past year a new engine and two additional printing presses of the most improved pattern as well as additional machinery for the bindery and stereotype foundry had to be added in order that the work in hand could be got through. Their premises are now very complete, and fully equipped for performing any work in their line, in a prompt and satisfactory manner. We cannot refrain in this connection from giving briefly an idea of the amount of publishing done by the Establishment during the past year. We are indebted to the Book-Steward's report for the figures and do not include their regular periodicals. The number of books and pamphlets printed were 245,023 representing 31,071,070 pages. This number embraced such works as Stanley's "Through the Dark Continent," Withrow's "History of Canada," "Bits from Blinkbonny" by John Strathesk "Honest John Stallibras" by Rev. J. Jackson Wray, "Legends and Tales" by Mrs. Lauder, "Jock Halliday," "Aldersyde," "Studies in John," "Biblical Difficulties," "Wealth to Poverty," "Gospel to the Poor," "Methodist Hymn Books," "Music Books and their Companions," Sunday School and Ministers' Requisites, as well as Tracts, Catechisms, Class Books, Discipline and other necessities too numerous to mention. The number printed was an increase of 35,000 over the figures of the previous year. The number of books bound during the year was 211,714, an increase of 15,000 over the previous year.

In the Sales Department the same marked increase is shown that characterized the rest of the Establishment, the sales last year in spite of the severe monetary stringency showing a large increase over any previous year. The stock is perhaps the largest of its kind in the Dominion, special attention being paid to Theological and Sunday School literature. They are in constant communication with all the prominent publishing houses of England, Scotland and the United States, receive soon as issued, all the latest books and do business largely on the cash basis. This puts them in a position to secure the best rates and discounts, as well as to have the newest works in the market with the least possible delay. Mr. Briggs pays particular attention to the

buying, attends the different Book Sales and personally visits the most prominent firms. Their large stock is being continually renewed with the best and the choicest books in their line. A traveller has recently been sent on the road with a full line of samples.

The internal management of the different departments is in efficient and well-tried hands, in fact, a perfect system pervades the whole establishment.

## INSECTS IN BOOKS.

### A SIMPLE METHOD OF DESTROYING INSECTS WHICH ATTACK BOOKS AND MSS.

The following paper on this subject was read by Sir Thomas Phillipps, Bart., when the British Association, met at Liverpool:—"My library being infested with insects, particularly *Anobia*, I have for some time turned my attention to the modes of destroying them, in the course of which I observed that the larva of these beetles does not seek the paper for food, nor the leather, but the paste. To prevent their attacks, therefore, in future bound books, the paste used should be mixed up with a solution of corrosive sublimate, or, indeed, with any other poisonous ingredient. But to catch the perfect insects themselves I adopt the following plan: *Anobium striatum* commonly deposits its ova in beech wood, and is more partial, apparently, to that than any other wood. I have beech planks cut, and smear them over, in summer, with pure fresh paste (i. e., not containing anything poisonous); I then place them in different parts of the library, where they are not likely to be disturbed, the beetles flying about the room in summer time readily discover these pieces of wood, and soon deposit their eggs in them. In winter (chiefly) the larva is produced, and about January, February, and March, I discover what pieces of wood contain any larvæ, by the sawdust lying under the planks, or where it is thrown up in hillocks on the top of them. All the wood which is attacked is then burnt for firewood; by this simple method I have nearly extirpated *Anobia* from my library. I am of opinion that a single specimen in a book of an impregnated female will soon destroy any volume should it remain undisturbed. There are also two other kinds of beetle in my library; one is a small brown beetle, and is probably a *Tomicus*, or some closely allied species. The second species was imported from Darmstadt, or Frankfort-on-the-Maine. It is six times larger than the former, of a black colour, with white spots or stripes, and belongs to one of the modern genera of *curculionidæ*. It appears to be partial to books bound in oak boards; it is not abundant, but very destructive."

The reading of the paper was followed by a discussion, in which Mr. Curtis suggested the employment of turpentine, as the effect of corrosive sublimate, and other poisonous substances, only lasted a short time, and stained the leather. The chairman, Mr. Macleay, remarked on the effects produced by Dermestes in his library in Cuba. It was probable that the insects which attacked the paper were different from those which attacked the paste, the former being *acari*, and the latter small coleopterous insects. He had found no method of preservation so effectual as to give the books a free current of air, and for

this purpose, he was always accustomed to leave his bookcases open, the books being placed about two inches from the wall, so as to allow a free circulation. Mr. Hope, remarked that the infusion of quassia had been esteemed a preventive; and Mr. Gray, stated that in Geneva the water used in the manufacture of paper was that in which quassia had been infused.

**PRINTING IN GREECE.**—In the present kingdom of Greece printing and journalism are but of recent growth, the Turks during their domination of the country, keeping down all signs of intellectual life with an iron hand. The first attempt at a printing office was made in 1815, when the Society of Friends of the Muses exerted themselves in having material for an office imported. That pioneer printing office established at Athens, however, had only enough Greek type to set up two folio pages at one time; but even such a small beginning was very useful in disseminating news when the revolution broke out. The demand for trustworthy information during the war of independence led to the establishment of two more presses, one at Hydra and one at Missolonghi. A second press was brought to Athens by Lord Stanhope in 1821; but when the city was retaken by the Turks, in 1826, both presses were destroyed, and new printing offices arose only under the more settled times of King Otho's Reign. Since then the progress of printing, and with it publishing and journalism in Greece, has been most rapid. The kingdom which, according to the census of 1879, numbers 1,677,775 inhabitants now possesses ninety printing offices, of which forty-five are in the capital alone. These offices do their work very creditably, and produce annually from 500 to 600 Greek books and pamphlets, and 135 daily, weekly, and monthly journals. From them also issue numerous publications in foreign languages, for which a ready market is found, not only in Greece itself, but throughout the East. The press is perfectly free in the kingdom, and although this liberty is giving rise to much abuse, it on the other hand, encourages journalism to an extent which makes it a very profitable business.—*Printers' Circular.*

**THE PRICES PAID TO AUTHORS.**—Among the prices paid to authors for their work the most generous standing offer is \$500 by the *Atlantic Monthly* for the best short story. Frank R. Stockton's price for 3,000 or 4,000 words is \$250. Mr Trowbridge receives \$50 per 1,000 words. There are, in fact, four scales of prices now paid for short stories. The first is \$10 or \$15 for a complete story, paid by the smaller magazines; the second is \$10 a thousand words by the popular monthly publications; the third is \$15 a thousand words to writers who have acquired some degree of reputation. The fourth varies with the fame of the author. Howell or "Mark Twain" will produce no story or article of any kind for less than \$500 or \$1,000. The most difficult author to induce to write is T. B. Aldrich. He once received \$1,200 for a short poem in *Harper's Magazine*. His price is from \$300 to \$400 for a poem of a few verses.—*New York Commercial Advertiser.*

**THE "ON APPRO." SYSTEM IN GERMANY.**—It is a custom of the German booksellers to send parcels with new books "on appro." to their customers, who return what they do not wish to keep, in longer or

shorter periods, settling their accounts at stated times or at the close of the year. This custom has been in practice between a Bookseller and a manufacturer at Worms, who was considered a very good customer, as he never returned any books sent to him. After the continuance of the practice for some years, the Bookseller tendered his bill, and wanted to be paid for it; but the good customer turned out to be a bad one, saying he had not ordered the books, did not want them, nor did he want to pay for them, and as the Bookseller, who could not return them to their publishers, refused to take them back, and insisted on being paid, took the matter into court. The decision of the Court of First Instance not satisfying the plaintiff, a higher was resorted to, with the same result. The judgment given was to the effect that as there existed no law obliging any man to return books he had not ordered, he could not be held responsible for them, nor the payment of them enforced upon him. The plaintiff had to bear the consequences, and his suit was dismissed.

**DECKLE EDGED PAPERS.**—Attention has been on more than one occasion called to the large increase that has recently taken place in the use of old style papers, especially those of Dutch make. Surprise has been expressed that so remunerative a trade as this, has been allowed to remain entirely in the hands of foreign makers. It has more than once been pointed out that it is not the *substance* of the paper that commands the sale, but its *appearance*. The materials used for the composition of some of the Dutch papers are inferior, and it was recently pointed out in the *Paper Trade Review*, that the old style of printing a sheet of paper, to resemble the Dutch, might, with the exercise of a little ingenuity, be imitated on a paper machine, for books, envelopes, programmes, circulars, menu cards, etc. Roughed Edge Paper has now a large and rapidly increasing sale. We are glad to know that the demand is now being supplied by British manufacturers.

## Book Notices.

The War in the Soudan, and the causes which led to it, by T. Arnold Haultain, M.A., illustrated. The Grip Printing and Publishing Co., Toronto.

A carefully prepared narrative of this most unfortunate war in English latter day history. Good reading. A useful map of the country is bound in with the book.

The New Arithmetic, by 300 authors, edited by Seymour Eaton, Eaton, Gibson & Co., Toronto. The publishers say the New Arithmetic contains about three times as many exercises as are contained in any other school arithmetic, and the labour and expense of preparing a book of hints and answers has been very great. The answer to every exercise is given. The hints to the solutions and to the new methods will be found very valuable.

Rime of the Ancient Mariner, &c., by Samuel Taylor Coleridge. Edited with notes by J. W. Connor, B.A.

Warren Hastings, an essay by Macaulay. Edited with notes by G. Mercer Adam, late editor *Canadian Monthly*, &c.

This valued little book, the latest number of Copp Clark & Co.'s English Classics, is quite up to the standard of the excellent preceding volumes.

Reminiscences of an English Naval Officer, by an Old Salt, is a pleasing narrative of a long sea life. It is a book that should sell. Paper cover. James Bain & Son, Toronto.

Houghton, Mifflin & Co. announce "Russian Central Asia." The conflict of boundaries between Russia and Great Britain in Asia lends peculiar interest to a new work by Dr. Lansdell, whose previous account of travel "Through Siberia," was so popular and full of information. His present work is on Russian Central Asia, including Kuldja, Bokhara, Khiva, and Merv. The work is not only a record of a journey of 12,000 miles by railway, water, horses, and camels, but aims to be a standard book upon the country, each province of which is treated systematically as regards its geography, meteorology, geology, botany, zoology, ethnology, and political economy. The history of the Russian advance into Central Asia is traced therein from the sixteenth century down to the annexation of Merv. Four chapters are devoted to the antiquities of Samarkand, and several to the prisons which Dr. Lansdell went to Turkestan to visit, as before to Siberia.

They have arranged with Messrs. Kegan Paul, Trench & Co. to publish simultaneously in England and America the Journals of the late world-famous General Gordon. This book contains the diary kept by General Gordon while on his way to Khartoum, and during the fateful months of his stay in that city until treachery caused his death. It is edited by A. Egmont Hake, a cousin of General Gordon, who has written a Preface for it. The book will contain some very important documents, including a letter from the late General Herbert Stewart to General Gordon, two letters from the Mahdi, and other documents which will throw no little light on the position of affairs in the Soudan during the last two years; also a number of diagrams from General Gordon's sketches, two maps, and a portrait.

The Riverside Paper Series will be brought out in attractive paper covers, and will be sold at the uniform price of fifty cents. The subscription price for the thirteen numbers, postage paid, is \$6.50. The series comprises some of the most notable of latter day novels.

To a large circle of readers no literary announcement could be more welcome than that of a new book by Bret Harte. A little volume entitled "By Shore and Sedge" has just appeared, containing three stories—An Apostle of the Tules; Sarah Walker; A Ship of '49.

"Under the Rays of the Aurora Borealis." Sophus Tromholt, during 1882-83, made extended journeys in Lapland, Finland, and Northern Russia, as a member of the International Polar Research Expedition, it being his assigned task to take observations of the Aurora Borealis. He has now published the results of his observations of the country and people, as well as of the Northern Lights, in two octavo volumes, with the title which heads this paragraph.

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The first edition of the "Life of Frank Buckland" was exhausted a few days after publication. The *Pall Mall Gazette* gives, with all reserve, an amusing story of the naturalist's father. When on a visit to Nuneham, the dean was shown a casket, containing (what was esteemed a most precious relic) the heart of one of the early French kings. No sooner was the casket opened than, to the unspeakable horror of the owner, Dean Buckland pounced upon the relic and instantly gobbled it up. He had a passion for ascertaining the flavour of everything he came across and never having tasted a king's heart, the temptation was too strong to be resisted. He is said to have eaten through the whole of the animal creation; and averred that, though a mole was somewhat disagreeable, the worst creature of all to tackle was a blue-bottle fly. Subsequently he went out of his mind, and crawled about the deanery on his stomach, fancying himself an ichthyosaurus. "In which condition," said his son (so runs the story), "he was far more interesting than he had ever been before."

**A CHANGE FOR THE BETTER.**—A noticeable advance in the movement for cheaper books appears in the announcements for this summer. Within the last month or two, popular American books in the form of low-priced reprints have begun to make a very fair showing, and promise well for the remainder of the season. With prices down to a range of from twenty-five to fifty cents a volume, devotees of foreign reprints will be attracted to a fresh field of dainty American reading, and doubtless many will find with surprise that our practical and prosaic land has so many charming blossoms of literature.

The Riverside Paper series is one of the latest, and so far the most attractive, of the lists of paper American editions. Such grateful trifles as "But Yet a Woman" and "Their Wedding Journey" are not yet too well known, though welcomed and widely read when they first appeared. Now, too, "That Lass o' Lowrie's" and "Uncle Remus" come for the first time in generally accessible form. One volume of Cable's charming stories, "Old Creole Days," has been reprinted in low-priced form, and it should not be long before all of them, with their delicious, unaccustomed flavour, become in this way far better known and enjoyed than now.

Hitherto it has been the books occupying the middle ground of popularity that have been put within easiest reach. "Uncle Tom's Cabin" has yet to find itself in paper cover.—Abridged from *Book News*.

**CLEANING POWDER FOR SHOW WINDOWS.**—A good cleaning powder which leaves no dirt in the joints, &c., is prepared by moistening calcined magnesia with pure benzine, so that a mass is formed sufficiently moist to let a drop appear when pressed. The mixture is to be preserved in glass bottles with ground stoppers, in order to retain the easily volatile benzine. A little of the mixture, when to be used, is placed on a wad of cotton and applied to the glass plate. It may also be used for cleaning mirrors.

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  3. HIS SOMBRE RIVALS By E. P. Roe..... " 25 "
  4. FROM JEST TO EARNEST, By E. P. Roe..... " 25 "
  5. A HAUNTED LIFE, By Bertha M. Clay.... " 25 "
  6. LOST FOR A WOMAN, By May Agnes Fleming. " 25 "
  7. AN AMBITIOUS WOMAN By Edgar Fawcett..... " 25 "
  8. MAUDE PERCY'S SECRET, By May Agnes Fleming. " 25 "
  10. THE ACTRESS' DAUGHTER, By May Agnes Fleming. " 25 "
  11. PASSION AND PRIDE, By Eliza A. Dupuy..... " 25 "
  12. THE EARL'S ATONEMENT, By Bertha M. Clay..... " 25 "
  13. A YOUNG GIRL'S WOOING, By E. P. Roe..... " 25 "
  14. '49, THE GOLD SEEKER OF THE SIERRAS By Joaquin Miller ..... " 15 "
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THE TORONTO NEWS CO.,  
TORONTO

AND NIAGARA FALLS, ONTARIO, AND  
THE MONTREAL NEWS CO., MONTREAL,  
PUBLISHERS' AGENTS.



# Books and Notions,

A MONTHLY JOURNAL,

DEVOTED TO THE INTERESTS OF THE

Book, Stationery and Fancy Goods Trades

OF CANADA.

PUBLISHED THE FIFTEENTH OF EVERY MONTH

OFFICE: -

20 WELLINGTON ST. EAST, TORONTO.

ANNUAL SUBSCRIPTION - - - 50 CENTS.

## RATES OF ADVERTISING:

	1 month	12 months.
1 column .....	\$10 00	\$100
do .....	6 00	60
do .....	3 00	35
do .....	2 00	20

All Letters and Communications intended for publication must be sent in not later than the 5th of each month. Subscribers will oblige by informing us at once of any irregularities in delivery.

**J. J. DYAS, Publisher.**

**TENNYSON'S POEMS.**—We direct attention in another column to the advertisement of Macmillan & Co. of London and New York, of the various new editions of Tennyson's Poems. Over a year ago Macmillan & Co. acquired the English Copyright of Tennyson's Poems, and now they announce that they have purchased the Canadian Copyrights held by Dawson Bros. of Montreal. Macmillan's will now be the only complete and authorized editions that may be legally sold in Canada. They have brought out a number of fine editions from the popular 12mo, to the elegant library edition in seven vols. They are all beautifully printed and the Canadian Trade will be pleased to have a complete edition that they can legally handle.

**EARLY BUYING.**—Both in the *The American Stationer* and in *Geyer's Stationer* there are articles on the negligence of retailers buying goods early enough, and at the last moment sending in their orders only to be often disappointed.

No such complaint can be made in Canada. On the contrary, the Retail Trade is protesting very strongly against the system adopted of soliciting their orders too early.

This will form one of the subjects of discussion at the forthcoming Convention.

**ONTARIO BOOKSELLERS' ASSOCIATION.**—The first Annual meeting will be held in Toronto on Tuesday and Wednesday, the 4th and 5th of August.

The first session will commence at two o'clock on the 4th, another session in the evening; and one in the forenoon of the 5th.

On Wednesday afternoon it is the intention of the Toronto Trade, booksellers, stationers and fancy-goods dealers to give an invitation to all members of the Association and their ladies to have a sail on the Lake. A boat will be chartered for the occasion, and with light refreshments, pleasant music, and the happy intercourse of men of the trade from all parts of the Province, it is to be surmised that a delightful afternoon will be spent. Of one thing we can assure the members, nothing will be left undone by the Toronto Trade to make the occasion a pleasant one.

Of course those Toronto dealers who are not already members of the Association, as well as those outside the city, will by joining the Association be come entitled to all the privileges of the Convention. Our lady newdealers will, we hope, take part with us.

**HOW THE CONVENTION WILL BE CONDUCTED.** The Executive Committee propose that when men go to the expense and trouble to come to Toronto (though it may be considered that they will have plenty of time to buy goods) they shall not come for nought. Arrangements are being made to discuss practical subjects on matters connected with the trade, such as: The policy of buying goods six months or more in advance; the question of buying net or long prices with discount off; necessity of uniformity in price. &c.

Each subject will be opened by a speech of about 20 minutes by some man well posted in the subject—to be then left open for discussion.

This should be of great benefit particularly to those new in business.

A Constitution will be framed which will state explicitly the aims and objects of the Association. Any crude early legislation, if such there was, can thus be amended.

One of the most important matters, as far as a first year of an organization is concerned, will be the question of local branches in cities and towns. In fact, the Association will not be properly complete and in working order until every such place has its working branch and many other practical topics.

**THE OUTLOOK.** How about the future? Will the Provincial Association of Booksellers be a success, or like a former attempt, prove a failure? As far as the

former one was concerned, there were no elements of success in its composition. Organised by wholesalers, officered by wholesalers and the funds supplied by wholesalers, what was there to interest the retail dealer?

It was a great big flash for a moment, and ended in surrounding smoke.

This Association, on the contrary, was organised by a few who responded to the call to come to Toronto to protest against the discount given to the Trade on School Books.

They appealed to the trade, who in a good measure responded. The meeting in August will show good progress in membership. Year by year, the body must grow. As its features become more fully understood the membership cannot help increasing.

The Association has a means of communicating with its members in BOOKS AND NOTIONS, and can thus disseminate its views. We have no doubt of success. The members of the Trade are wise enough to embrace every opportunity that will enable them to understand their business, and by so understanding make more money.

The membership fee of the O.B.A. is only \$1 per annum. A remittance to the Secretary will place you in full membership.

A circular will be issued to all members in about a week giving full particulars as to meeting and the reduced fares on railways.

ONE YEAR.—With this number ends the first year of BOOKS AND NOTIONS, and with it we had hoped it would have ended as simply a monthly issue. Several of the most intelligent of the trade desire to have a Canadian Book Trade Journal, at least twice a month. We would be very glad to do it, and to improve in many ways the paper—for, notwithstanding the high encomium passed on our effort, BOOKS AND NOTIONS does not satisfy ourselves—but we have not received that voluntary hearty support from the retail trade that would justify us in going to any more outlay. We are proud of the Book Trade, proud of the many honourable, intelligent business men, that it has been our pleasure to meet, either personally, or through the medium of the post, during the past year; but there are a great many, who either through carelessness or otherwise, do not give us their support, which we claim as a right. Perhaps it is that the subscription is too low.

To the wholesale trade of Toronto, our thanks are justly due for the handsome support afforded us. No other trade journal that we know of depends for such a proportion of its receipts as does this paper. You,

Toronto men, may hold tilting matches among yourselves, and not work together in the sweetest harmony; but in uniting to do well for BOOKS AND NOTIONS, you are with rare exceptions our very beloved friends.

“ALL ALIVE.”—We are tempted to repeat the fishman's cry of early morning, “All alive! all alive!” as we consider the action of the Toronto trade in preparing for the coming Booksellers' Convention.

A call brought together in James Bain & Son's office, on King street, on Tuesday, the 7th, the firm itself with S.R. Hart (Hart & Co.), J.T. Hornibrook (Brown Bros.), A. G. Watson, (Methodist Publishing House), A. F. Rutter (W. Warwick & Son), Chas. Robertson (J. S. Robertson & Bros.), Samuel Wallace, and the Secretary of the Association. Other houses unable to be present sent their good wishes.

The meeting organized by appointing J. T. Hornibrook, Chairman; Charles Robertson, Secretary; and J. F. Ellis (The Barber & Ellis Co.), Treasurer.

The feeling of the meeting was unanimously in favour of giving a reception to the members of the Association while in Toronto (we have referred to the reception elsewhere), and committees were appointed to do the work necessary.

CHARACTERISTICS OF THE MEETING.—More work and less talk than we have ever seen at a similar gathering for the first time.

A blending of elements that augur a good future for the city trade.

A willingness to accept responsibility by every one present.

Without disparaging others, a chairman that is a host in himself.

A happy beginning, with the hopes of a successful ending.

## Publishers' Notices.

Since the commencement of the publishing of BOOKS AND NOTIONS, several offers have been made of payment for notices in its columns of reading matter. This had to be declined, and to save further refusals, the announcement is now made that in no case, or under no circumstance, will reading matter space be sold. Any article worth noticing, we will mention with pleasure, and proportion the praise as well as the space, according to its real merits. The publisher too dearly loves his independence as a journalist to sell to anyone for any amount of money other than the advertising columns.

There are still on hand a few complete sets of BOOKS AND NOTIONS, also a number of odd copies. Those desiring to have a complete file should write at once, with the accompanying remittance.

## Correspondence.

### COPYRIGHT MUSIC.

PENETANGUISHENE, June 25th, 1885.

To the Editor of BOOKS AND NOTIONS.

SIR,—In your last number you ask us to “put away our pipe after dinner” and give you something on five cent music. I don’t smoke, but often have as little trouble to put away my dinner as my pipe,—yet I am willing to say this much. Go ahead with copyright and crowd out five cent music as rapidly as possible. It’s a humbug and a nuisance, and should only be allowed to fill up space and spare time, as it don’t pay, is not appreciated, and is only applicable to large establishments and extensive sales. It has become a greater drug than old priced music, the novelty having worn off. No musical patriot is expected to immolate himself upon the altar of his country in supplying labour and good paper at a ridiculously low figure—and genuine musical taste will not object to pay a fair value, which will afford some inducement to handle.

Yours, &c.,  
A. C. OSBORNE,  
of J. F. Osborne & Co.

WINGHAM, June 19th, 1885.

To the Editor of BOOKS AND NOTIONS.

DEAR SIR,—I think the trade will agree with me, that music quoted at the prices you mention in your article on “Copyright Music,” in your paper for June, will not pay us, small dealers; in my experience of six years, music over twenty cents does not sell except perhaps to music teachers, and the limited number sold in that way, after giving them a discount, amounts to very little. Strange & Co., of your city ought to be encouraged by the trade for publishing good music at a price within the reach of all. I find that their music has been very profitable to me. It is well printed and free from mistakes, therefore giving good satisfaction. I agree with “Bookseller” in *March Journal* that five cent music published by another house in Toronto does not pay. In conclusion, for my part, if cheap music is driven out, a source of revenue will be lost to booksellers who handle it, as I can sell twenty ten cent pieces where I would sell one at fifty cents. Enclosed find fifty cents for your journal, for I believe it fills a want and advocates our interests. Hoping I have not trespassed too much on your space,

I am, &c.,  
GEO. MASON.

LONDON, Ont., July 11th, 1885.

To the Editor of BOOKS AND NOTIONS.

DEAR SIR,—The booksellers here have not been keeping music for some time, so that I did not notice it much. They found five cent music too much trouble for the small profit. It was just as much trouble and time to sell a piece for five cents as for thirty-five cents and then only made two cents. A customer for music took too much time from other business.

Yours, &c.,  
LONDON.

## TO THE TRADE.

We have in preparation, to be issued shortly, two companion plates to the Capture of Batoche, printed in same style and same size, representing the

### Battle of Fish Creek

—AND—

### Battle of Cut Knife Creek.

The Trade can take orders for this and send in their orders to our Agents,

**THE TORONTO NEWS CO.,**

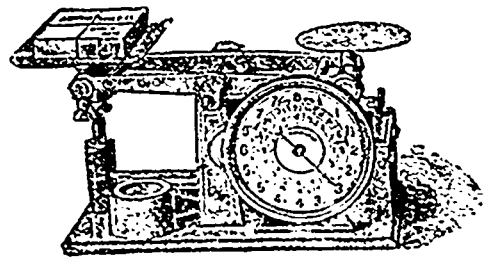
41 Yonge Street, TORONTO.

Retail price 30 Cents.

GRIP PRINTING AND PUBLISHING CO., Publishers.

**COOK'S**

## Automatic Postal Scales



Indicate instantly the Weight and Postage to be paid on Letters, Newspapers and Parcels.

### NO SMALL LOOSE WEIGHTS REQUIRED.

The Novelty of these Scales consists in their SELF ADJUSTING WEIGHTS and REGISTERING DIAL, giving instantly the weight of article and the amounts opposite to be paid.

A single indicator tells the whole story by means of four circles of accurately divided spaces, properly figured.

The exterior circle shows the weight by half ounces; the next the postage required for Letters; the third that for Book Post, and the inner circle indicates the cost of Parcel Post. All calculated for Canadian Postal Rates.

PRICE (Nickel plated) \$6.00 EACH.

TRADE SUPPLIED.

**HART & COMPANY,**

Sole Agents for Dominion.

31 & 33 KING ST. WEST, TORONTO.

**Novelties.**

**THE "READY PARCEL."**

A NEW LINE FOR STATIONERS.

Such is the name given by Messrs. W. Gilbert & Co., of London, to a Registered Wrapper, which will convey, in a neat packet form, and safely, any articles through the Post Office, or otherwise. The protecting substance is composed of several thin folds of straw-board worked together so as to give it solidity. At the ends the material separates and wraps into the neatest form of a parcel. Dispensing with the cuts for the "turnins," adopted by former inventors, more strength of resistance is given to the package, and more security to the contents. A metal bust was shown us weighing a pound and a half, which had been transmitted through the post office in the "Ready Parcel," and there was not the slightest indentation on the wrapper. Well packed fragile articles pass without risk: indeed the most delicate materials may be entrusted to their keeping without fear of risk. The "Ready Parcel" can also be used for the Book Post. The ends of the straw board, which are "turned in" for parcels, are in the latter instance cut off, and the book has a case in accordance with size, and travels through the post without the corners or the gilt edges of the book being in the slightest degree damaged.

Be it understood that though there may, and probably will be, an increased demand for better class fancy goods in the Christmas season, there will, in all probability, be no less demand for Christmas cards. Indeed, when presents are interchanged, the card has a further duty in conveying sentiments which the present itself cannot. Hopeful anticipations are indulged that the coming Christmas season may be a more prosperous one than the last. There are indications of trade looking up, and if peace is permanently established, those indications will become certainties.

It would be well if local stationers paid more attention to fancy goods. Articles that are now are always attractive and a shop window well furnished with novelties may lead to increased business. There will be much that is entirely new this season, and it will require good taste and discretion to select the articles most suitable to a neighbourhood. If the traveller's samples do not please, let stationers visit London, Birmingham, or Glasgow, and inspect show-rooms in the autumn, and if he does not there find articles to suit him he must indeed be difficult to please.

Paper Bottles now made in France are said to be built from sheets rolled together, cemented with albumen, lime, and alum. They are impervious to water and alcohol, and hence are reckoned specially valuable for travellers' use.—*British and Colonial Printer and Stationer.*

Visiting cards have a round clear type, with letters small and neat.

**To the Book Trade.**

**MACMILLAN & CO.**

(LONDON AND NEW YORK)

Beg to announce to the Trade that they have purchased the Canadian Copyright of

**LORD TENNYSON'S**

**'In Memoriam' and 'Ballads and Poems,'**

Formerly held by Messrs. Dawson Brothers, of Montreal.

In view of the fact that unauthorized American editions of the poet's writings have been imported into Canada of late years MACMILLAN & CO. beg to remind the trade that such editions are an infringement of copyright which they purpose taking the necessary legal steps to protect.

**THE WORKS OF ALFRED, LORD TENNYSON,**

POET LAUREATE.

*New Collected Edition.*

**POPULAR EDITION.**

12mo.....	\$1 50
Cloth, extra gilt.....	2 00
Half Calf.....	3 00
Three-quarter levant.....	4 00
Tree calf.....	5 00
Persian morocco, elegant.....	6 00

"A model of what a low-priced book should be. . . . It is a pleasure to come upon a piece of bookmaking so thoroughly honest and so genuinely attractive as this."  
—*Christian Union.*

**LIBRARY EDITION In 7 volumes.**

Globe, Svo. each.....	\$1 75
Volumes I. and II., Miscellaneous Poems.	
Vol. III. Idylls of the King.	
Vol. IV. The Princess: and Maud.	
Vol. V. Enoch Arden: and in Memoriam.	
Vol. VI. Queen Mary: and Harold.	
Vol. VII. The Lover's Tale, etc.	
The 7 Volumes in paper.....	\$12 00

A limited number of this edition can also be had printed on best hand-made paper, elegantly bound in cloth. Price, \$3.50 per volume. *This Edition is sold in sets only.*

Cup and the Falcon. 16mo.....	\$1 00
Becket. Globe. Svo.....	1 50
Lyrical Poems: selected by Palgrave.....	1 25

**MACMILLAN & CO.,**

112 Fourth Avenue,

And all Booksellers.

The newest shopping or money bags are those lined with silk plush in olive green or cardinal.

Stationery has now antique medallions in one corner in place of letter or monogram; one lovely style has a square red bronze with a classic head in *bas relief*.

The newest colours are Alderney, a deep cream; renard, a red brown; potato, grayish brown; cresson, cygne, and gross vert in green, and king's eye, garde and Eton in blue.

A very original menu card is an imitation of a soda cracker made of Bristol board. On this card in one corner is raised a coloured design of some fruit, vegetable, or game, a lobster, terrapin, oyster, roast turkey, or other tempting eatable.

The latest is an envelope having an edge of fringe of lace. It is called real lace, but is machine-made, for hand-made lace edging would be rather too costly.

### Grade Notices.

Attention is called to the Scribbling Book advertised by Mr. Bryce in another column.

M. W. Waitt & Co. Victoria B.C., have bought out the musical instrument business, formerly carried on by the late John Bagnall.

S. G. Beaty, manager of the Canada Publishing Co., is able to limp round without much trouble now. A sprained ankle has been the trouble.

Letters from New York speak of the very large business already being done by the Newsdealers and Stationers Co. They look hopefully to the future as sure to be successful.

R. W. Douglas & Co., successors to A. Piddington, 250 Yonge Street, Toronto, send us "a clearance catalogue of interesting, curious, and scarce new and second-hand books, in all classes of literature."

W. L. McGillivray, so well and favourably known in the trade, is now a member of the firm of Selby & Co., wholesale stationers, Toronto. The other members being Wm. Selby and John G. Gibson.

Some people get matters most ludicrously jumbled. as, for instance, the out-of-town stationer who wrote for a "Reverse" edition of the Bible, and his fellow tradesman, who being in need of a dictionary, wrote to a New York house for a copy of "Webster on a Bridge."

Some of these mistakes are of the kind which are perpetrated intentionally, as witness the man who wrote for "Her Cheek Made Her," when what he wanted was "Her Face Her Fortune."—*Trade Lounger*.

We notice that the Willard Tract Society, Toronto, announce that their business in its second year had increased fifty per cent., while in the third year just closed the increase is seventy-five per cent. over the second.

# SEND

—FOR OUR—

## CATALOGUE

—OF—

# Standard Books.

BEST LINE OF

British Poets and Standards

ROSE PUBLISHING CO.,

TORONTO.

J. H. Gallagher, late with T. S. Henry, has opened a book, stationery, music, and notion store in the premises next door to *The Express* office. Mr. Gallagher has had long experience in the business, and will no doubt meet with success.—*The Napanee Express*.

From Edward Weeks, 10th St., cor. Walnut St., Philadelphia, we have a catalogue of publications of Religious, Poetical, and Scientific Books. The last name appears to be the specialty of the house, and comprise, a large variety of books useful to the better class of mechanics, notably Roper's books on steam and its uses.

E. P. Dutton & Co. have lately moved into a very fine new store on west 23rd St., New York. An Exchange says of the firm: The house of E. P. Dutton & Company was first established in Boston, in 1856, removing to New York in 1869. Here they began publishing on a larger scale, making a specialty of children's books of a high-art style, with coloured pictures. Religious works are largely published by this house, and form a great part of their staple goods. They have brought out the works of Phillips Brooks, Canon Farrar, Canon Mozley, Canon Liddon, Dr. Washburn, Dr. Morgan Dix, Bishop Potter, and nearly all the leading writers in the Episcopal church in England and America, beside selling hundreds of thousands of the little Havergal Books and that line known as the "Forget-me-nots." The firm at present consists of Messrs E. P. Dutton, C. A. Clapp, and E. C. Swayne. Dutton & Company manufacture, also, ladies' note paper, which they call "Dutton's Royal Linen."

### Grade Reviews.

Trade is still very dull throughout the country and collections very slow.

Eastern Canada is quite as badly off in this respect as points nearer home.

A couple of Toronto retail houses report good business, while others complain of slack times.

**THE PAPER MARKET.**—Quiet rules supreme in the paper market, and even the few mill men who drop into the city during these warm days, do not in any way encourage or enliven the dealers. Matters go along about as they have, and if there is any improvement at all in trade, it is not apparent in this market. There are no changes to be reported either in demand or price of any of the grades. Some extra activity is felt in straw boards, owing to the proposed increase in price.

**THE STATIONERY MARKET.**—Just at present manufacturing stationers are engaged in keeping cool and taking care of the small business which comes to hand. Fancy stationers are getting some orders, but the requests are not as large as they ought to be. Staple goods are moving slowly, as are also patented novelties, which seem to have lost the "snap" which has been favouring them even when the rest of the market was dull. Blank books are quiet, although there is, of course, something doing, and some very fair orders have come to hand. In fact, different branches of the market need not be singled out, for all appear to suffer alike.—*The American Stationer*.

## IMPORTANT NOTICE

To the Book Trade.

# New Scribbling Book

WHICH WILL SUPERSEDE ALL OTHERS.

A Scribbling Book and Complete Pronouncing English Dictionary Combined.

100 Pages Plain Paper.  
65 " Dictionary complete, } 165 Page Book  
perfect with meanings, etc.

ALL TO RETAIL AT

# 10 CTS.

This book is one of the Marvels of the century in cheap publication, as it is really a large, complete, perfect dictionary for 5 cents, as the scribbling book is worth 5 cents alone. In anticipation of an enormous sale I have issued an edition of

## 100,000.

Send for Sample and Trade Price. All orders filled in rotation as received.

All orders for 500 or over can have imprint FREE of charge.

# W. BRYCE,

Publisher and Wholesale Dealer,

## LONDON, ONT.

P.S.—Look out next issue for Playing Card Notice.

## PAPERS OLD AND NEW.

The publisher, Howard Lockwood, in the announcement in No. 1 of "*The Bookmaker*, a Journal of Technical Art and Information," says: "There is a growing interest in everything pertaining to Book-making. As this movement develops, it appears there is no special journal devoted to the vast interests associated with the raw material, the appliances, the machinery, and the processes which unite in producing the finished book—therefore *The Bookmaker*." We welcome this monthly with thorough cordiality, not only for its aims and objects, but in the fact that the publisher is the well known proprietor of *The American Stationer*, and being such it gives us a guarantee of excellence and reliability. The first number is handsomely got up and finely illustrated.

Selby & Co., Toronto, send us the first number of *The Kindergarten and Training School Monthly*, a neat 16 page paper, devoted to the subjects indicated in the name. A well edited and interesting journal.

## AU REVOIR.

[Mr. James Russell Lowell, in finishing his speech at the unveiling of the bust of Gray at Pembroke College, Cambridge, said that "this would, in all probability, be the last occasion on which he would have the opportunity of addressing Englishman in public. He wished, therefore, to express his most heartfelt gratitude for the kindness which had surrounded him for the last four years in his official and in his private life, and had made both delightful. He had come among them as a far away cousin, and they were sending him away as something very like a brother."]

Send you away? No, Lowell, no,  
That phrase indeed is scarce well chosen.  
We're glad, of course, to have you go  
More like a brother than a cousin;  
True, we must "speed the parting guest,"  
If such a guest from us *must* sever,  
But what we all should like the best  
Would be to keep you here forever.

You've won our hearts; your words, your ways,  
Are what we like. Without desiring  
To sicken you with fulsome praise,  
We think you've seen no signs of tiring.  
Of graceful speech, of pleasant lore,  
How much to you the English mind owes!  
We're sad to think we'll see no more  
Of you—save through your *Study Windows*.

Well, well, the best of friends must part;  
That's "commonplace," like Gray, but true, sir.  
Commend us to the Yankee heart.  
If you can come again, why do, sir.  
What *Bygones* calls our "English sarse"  
Is not all tarts and bitters, is it?  
Farewell!—if from us you *must* pass,  
But try, do try, another visit!

—Punch.



JOHN HOLLAND,

MANUFACTURER OF

GOLD PENS

AND

PENCIL CASES.

SPECIALITIES:

Gold Stub Pens, Falcons, Oblique, Barrel and Stenographic Pens, Business Pencils, and the Climax Stylographic Pens.

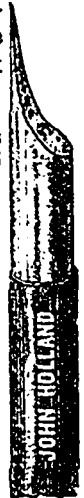
Elegant Assortments for Jewellers and Stationers in handsome Show Cases and Trays. Quality THE BEST, and prices moderate.

FACTORIES—Nos. 9, 11, 13, 17, 19  
and 21 West 4th Street,  
OFFICE & SALESROOMS—No. } CINCINNATI.  
19 West 4th Street,

Wholesale Agents for Canada:

The Barber &amp; Ellis Co.,

TORONTO.



THE NEW YORK

Newsdealer and Stationer

STEPHEN RICHARDSON, Editor.

It contains a review of the market, keeps its readers posted on all matters of interest, gives valuable information for the business, personal notices, etc.

The price of subscription is fifty cents per year. Sample copies mailed free to any address, upon application.

PUBLISHED MONTHLY BY

THE NEWSDEALERS & STATIONERS'  
PROTECTIVE ASSOCIATION

OF NEW YORK AND VICINITY,

AT 442 NINTH AVENUE, N. Y.

WM. H. KUYKENDALL, BUSINESS MANAGER,

525 DeKalb Avenue, Brooklyn, N. Y.

JULIAN SALE &amp; CO.,

MANUFACTURERS OF

Ladies' Satchels, Purses, Pocket Books, &amp;c.

To the Wholesale Trade only.

169 BLEEKER STREET, TORONTO.

1856.

1885.

**WM. WARWICK & SON,**  
 WHOLESALE  
**BOOKSELLERS, PUBLISHERS**

—AND—

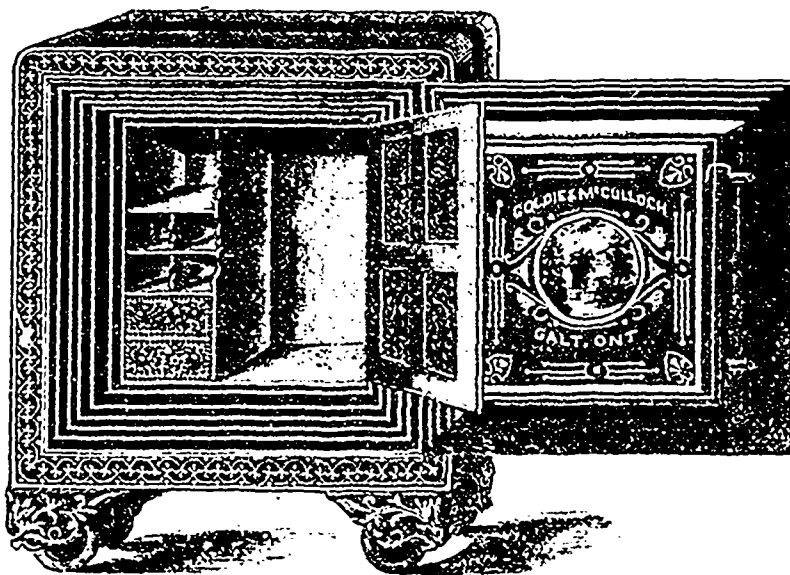
Manufacturing Stationers,

Bookbinders to the Ontario Government.

8 AND 10 WELLINGTON ST. EAST,

**TORONTO.**

**GOLDIE & McCULLOCH,**  
**GALT SAFE WORKS.**



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AWARDED WHEREVER EXHIBITED,

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IN 1884.

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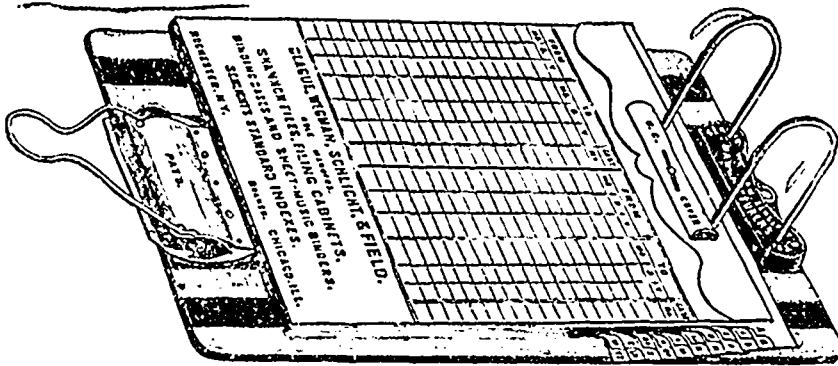
**GEO. F. BOSTWICK.**

In writing, mention Books AND NOTIONS.



THE IMPROVED

# SHANNON LETTER AND BILL FILES



## Prices of Improved Shannon Files, Cases, Etc.

STYLES AND DESCRIPTION OF SHANNON FILES.	No. 4. LETTER. Size of Board, 9 x 14½.	No. 6. FOOLSCAP. Size of Board, 9½ x 17.
	A Comprises Board, Arch, Index, Perforator, and Compression Cover...	Each \$2 25
C Comprises Board, Arch, Index, Perforator, and Manilla Cover.....	" 1 95	" 2 10
Binding Cases* . . . . .	Doz. 4 50	Doz. 5 00

\*The Binding Case includes Index, and is intended to receive the contents of the File of a corresponding number.

Perforators.....	Each 60c.	Manilla Covers.....	Each 05c.
Indexes, (alphabetical, monthly or yearly)..	" 05	Shannon Standard File, with pen ex-	
Compression Covers.....	" 35	tractor.....	" 30

The foregoing are the only styles manufactured in Canada, and are lately much improved in construction, quality and durability.

Unless otherwise ordered, these goods are shipped "Knock Down" occupying only one-tenth the space, and not liable to be injured in transit. When "Set Up" is ordered, a small charge for boxing will be made. Otherwise all goods delivered F. O. B. at Toronto, without charge for boxing.

Shannon Pamphlet Binders, No. 15, 10½ x 8½.....	Each \$1 25
Do. do do No. 20, 17½ x 12.....	" 1 87
Do. Music Binders, complete.....	" 2 50
Field's Adding and Counting Register.....	" 2 00
Clague Document File.....	" 1 50

**TERMS NET CASH.**—All accounts subject to sight draft, with collections added, if not remitted within 10 days of shipment.

We Cannot receive in payment Cheques on local Banks.

All bills payable in Toronto or New York funds.

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Manager, Toronto Office.