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Pages de couleur

Pages damaged/
Pages endommagéesPages restored and/or laminated/
Pages restaurées et/ou pelliculées
Pages discoloured, stained or foxed/
Pages décoloiées, tache tées ou piquéesPages detached/
Pages détachées


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Qualité inégale de l'impressionContinuous pagination/
Pagination continueIncludes index(es)/
Comprend un (des) index
Title on header taken from:/
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MICROCOPY RESOLUTION TEST CHART NATIONAL BUREAU OF STANDARDS STANDARD REFERENCE MATERIAL 1010a (ANSI and ISO TEST CHART No. 2)

# Wake Up, Canada! 



A Method to Keep Business as Usual



## WAKE UP, CANADA!

THIS little book is issued by the Toronto Braard of Trade in the hope that every dian who reads it will agree that here . now is an unparalleled opportunity to make and keep Canada prosperous.

The enclosed statistics, showing the large imports from Germany and Austria, should be studied by every member of the Board, with a view to diverting this trade to Canadian and British channels. A study of the statistics of Other Countries will also reveal the immense opportunities for the development of home trade.

Toronto,
October, 1914

## CANADA FIRST

THOUSANDS of people in Canada are out of work. If the men and woinen of this Country would buy Canadian-made goods exclusively, Canada would be millions of dollars richer, and all workmen would be back at work. Charity begins at home, and this is not only charity but good business.

In Toronto there are 500,000 people, representing, roughly, 100,000 families. T . Yead of every one of these families and many of the individual me bers are buyers of scores of different kinds of manufactured productr.

Let every citizen-man and woman-show true patriotism by promptly resolving to make Canada strong and prosperous by providing work for her sons and daughters.

This can be done, in large part, by the development of every possible Canadian resource, and particularly by demanding Canadianmade products and Canadian-made goods in the course of our daily life.

Buyers all over Canac can dn much to check the incoming flood of foreign-made grods. Now is the time to remember that every dollar saved to Canada is a dollar arned for Canada.

Every manufacturer and merchant should lay down this policy for his purchasing department to-day. This is his first duty in the matter.

Architects, builders and cortractors can, if they will, keep thousands of Canadian workmen employed by specifying Canadian-made materials in their building speciícations.

Other professional men can add to their own incomes iny ensuring the prosperity of their clients through purchase of home products.

Government and Municipal Authorities all over Canada have it in their hands to divert a tremendous volume of business to Canadian factories, and surely it is wise as well as patriotic to give our own workmen the employment so that they will not becorre in any way a charge upon the community.

The demand to-morrow all over Canada for Canadian-made soods would change, as if by magic, the present depression into immediate prosperity.

Here, then, is . eady-at-hand, practical, sensible and profitable way for us, all of us, to make and keep Canada prosperous.

The table of imports accompanying this booklet, showing as it does Canada's large purchases from Germany, Austria, and other countries, is well worth the careful study of not only the entire membership of the Toronto Board of Trade but of every Canadian, with a view to diverting this trade to Canadian and British channels.

The statistics given are in bulk totals. Any member desiring particulars of any given branch of trade can obtain the same upon application to the Secretary of the Board.
W. P. GUNDY,

President.
A. O. HOGG,

Chairman, Canadian Trade Commillee.
$\therefore$ G. MORLEY,
Secretary.

## Values of Principal : tticles Imported into Canada.

## Fiscal Year ended March 31, 1914.

|  |  |  |  |
| :---: | :---: | :---: | :---: |
| Arlicles Imported. | Germany. | Austria. | Other Countries. |
| Ale, beer and porter | 85 | 2,87 |  |
| Asphaltum or asphalt | 0,269 |  |  |
| Baking Powder. | 0 |  |  |
| Baskets of all kinds........................ 8a, |  |  |  |
| Baths, bath-tubs, basins, closets, lavatories, urinals, sinks and laund'y tubs of any inaterial. |  |  | 452,748 |
| Bells and gongs. . . . . . . . . . . . . . . . . . . . . . . . . . |  |  |  |
| Bliliard Tables. |  |  | 103 |
| Blaciding, shoe and shoemakers' ink; shoe, harness and leather dressing |  |  | 183,047 |
|  |  |  |  |
| R.eligious books, periodicals, etc. | 24,608 | 9,498 | 1,142,036 |
| Books printed in other than English or French |  |  | 318,329 |
| Labels, tickets and tags of all kinds, N.O.P. . | 36,230 |  | 811,459 |
| Pamphlets, advertising matter, | 19,302 |  | 4,382,948 |
| Other Books, etc. <br> Boots and shoes and slippers of all kinds, except rubber and leather. | 25,688 | 2,900 | 288,086 |
| Breadstuffs, including arrowroot, sago, tapioca, biscuits, bread, cereal foods, macaroni, |  |  |  |
| Brichs, tiles, clays and mnfrs. of | 19,217 18,891 |  | 3,260,981 |
| Bristles. . . . . . . . | 18,276 | 1,604 | 644,135 |
| Brooms and | 86,786 | 69,674 | 714,829 |
| Cerpets, mats and rugs, N.E.S. ................ . . |  |  |  |
| Carriages, etc.:Cars, railway, parts of | 6,183 |  | 437,886 |
| Automobiles, motor vehicles, bicycles, ra way cars, etc. | 352 |  | $\begin{array}{r} 10,658,488 \\ 210,260 \end{array}$ |
| Cash Registers and parts o |  |  | 67,505 |
| Celluloid, mnirs. of.... . . . . | 8,037 |  |  |
| Celluloid, xylonite, or xyolite in sheets, lumps, blocks rods or bars not further manufac- |  |  |  |
| Cement and mnfrs. of |  |  |  |
| Clocks, time recorders, cleck and watch keys, clock movements and clock cases. | . 129,790 | 199 | $\begin{array}{r} 649,393 \\ 29.808 .573 \end{array}$ |
| Coal, coke, etc. |  |  |  |
| Cocoa, beans, nibs, paste chocolate and preparations of | - 80,675 |  | 2,751,371 |
| Coffee, all kinds, and ertracts and imitations of, including chicor; |  |  | 2,402,218 |


| Articles Im ported. | Germany. | Austria. | Other Countries. |
| :---: | :---: | :---: | :---: |
| Collers and cuffs. | - 4,267 | $\$ 0,983$ | 177,408 |
| Comb | 60,631 | 1,681 | 112,434 |
| Cordage, rope and twine | 1,108 | 2,417 | 8,788,936 |
| Cotton and mnirs. of:- |  |  |  |
| Clothing, including blouses and shirtwaists; shawls; shirts; socks and stockings; undershirts and dravers; and other clothing N.O.P. | 473,285 |  | 4,496,722 |
| Embroideries, white and cream.......... . | 29,050 |  | 1,114,658 |
| Fabrics, including belting of all kinds except rubber and leather; bookbinders' cloth; gray, unbleached; printed, dyed or colored, N.O.P.; velvets, velveteens and plush, N.O.P.; white or bleached. | 140,241 |  | 12,707,788 |
| Lace, white or cream colored. . . . . . . . . . . . | 107,822 |  | 1,036,403 |
| Sheets, bed quilts, pillow cases and damask of cotton in the piece, including uncolored table cloths or napkins of cotton | 31,717 |  | 1,163,210 |
| Thread....... . . . . . . . . . . . . . . . . . . . . . . | 25,800 | 48,112 | . 818,617 |
| Yarn, knitting, hosiery, or other cotton yarns, etc. | 4,579 |  | 1,304,608 |
| Cotton-wool or raw cotton.. . . . . . . . . . . . . |  |  | 0,762,487 |
| Duck, gray or white, N.O.P. |  |  | 909,886 |
| Duck, cotton or linen, seamless, for the mnfr. of hose pipe. |  |  | 78,782 |
| Handkerchiefs........ |  |  | 652,616 |
| Jeans, coutilles and sateens, imported by corset and dress stay manufacturers... |  |  | 286,092 |
| Tailors' hollands of cotton and towelling in the web. |  |  | 227,966 |
| Towels..... |  |  | 448,687 |
| Other cottons, etc | 87,234 |  | 1,712,725 |
| Curtains and shams, made up, trimmed or untrimmed. | 1,228 | 128 | 693,485 |
| Drugs, dyes, chemicals:- |  |  |  |
| Aniline dyes... Heavy chemical | 223,871 241,769 |  | 246,179 |
| Fine drugs, chemicals and special preparations | 176,598 | 21,764 | 13,586,280 |
| Other Drugs. . . . . . . . . . . . . . . . . . . . . . . . . . . . | 143,624 |  |  |
| Earthenware and china | 300,695 | 74,834 | 2,755,876 |
| Electric Apparatus | 204,388 | 21,767 | 8,698,169 |
| Embroideries, N.O.P.. . . . . . . . . . . . . . . . . . . | 18,618 | 642 | 101,914 |
| Emery and carborundum wheels and mnfrs. of emery or carborundum. |  |  | 124,363 |
| Fancy articles:- |  |  |  |
| Boxes, fancy ornamental cases and writing desks, etc. | 81,066 | 1,480 | 287,466 |
| Braids, bracelets, cords, etc. . . . . . . . . . . . . | 76,768 | 6,750 | 373,489 |
| Feathers, fruits, grains, leaves and flowers, artificial, suitable for ornamenting hats. | 121,033 | 5,658 | 426,081 |
| Feathers, fancy and undressed...... . . . . . | 86,138 | 8,311 | 844,082 |
| Lace, lace collars and similar goods | 186,100 | 4,662 | 1,094,698 |
| Toys and dolls of all kinds | 681,009 | 6,615 | 450,631 |
| Other fancy articles. | 67,679 | 3,789 | 230,892 |
| Feathers, bed and other, N.O.P | 8,351 |  | 112,718 |
| Fertilizers. | 2,448 |  | 271,449 |
| Fisheries, articles for the use of |  | 1,059 | 1,389,366 |
| Fish. |  |  | 2,172,900 |

## Arlicles Imported.

Flax, hemp, jute and mnirs. of:-
Damask of linen, in the piece, stair linen, diaper, doylies, tray cloths, uncolored table cloths, or napkins of linen, quilts, counterpanes, pillow cases of linen and sheets.

## Towels.

Bags or sacks
Carpeting, rugs, matting and mats of hemp or jute.
Handkerchiefs.
Hemp, dressed or undressed.
Jute canvas, uncolored.
Jute cloth, uncolored, not otherwise finished than cropped, bleached, mangled or calendered.
Jute cloth as taken from the loom, not colored, cropped, mangled, pressed, calendered, nor finished in any other way
Jute or hemp yarn, plain, dyed or colored...
Linen fabrics, bleached, unbleached, printed, dyed or colored................ the web.
Thread, linen.
Other flax, etc.
Fruit and Nuts:-
Dried fruits.
Nuts........
Preserved or canned fruits
Furs and mnirs. of:-
Astrachan or Russian hare skins and China goat plates or rugs, wholly or partially dressed but not dyed
Fur skins, wholly or partially dressed. . . . .
Fur skins of all kinds, not dressed in any manner, N.O.P.
Manufactures of fur
Glass and mnfrs. of:-
Common and colorless window glass. . . . .
Glass balls and cut, pressed or moulded crystal glass tableware, blown glass tableware, and other cut glassware.
Glass carboys or demijohns, bottles, decanters, flasks, or phials

65,095
81,114
Lamp chimneys, glass shades or globes.
Plain, colored, opaque, stained or tinted or muffled glass in sheets
Plate glass, not bevelled, in sheets or panes. .
Silvered glass, bevelled or not, framed or not framed
Other glass, etc.
Gloves and Mitts.
Glue, glue stock and mucilage
Grasses, fibres and straw and manufactures of
Grease, all kinds.
49,492
1,509
7,081
30,577
48,646
385,843
38,380
9,089
10,513
61,844
Gunpowder, explosives, etc............................ . . . . . . . . . . . 84

Austria.

Other
Countries.

- 894,548 189,505 294,757 62,801 281,732 448,970 2,092,703
\$7,416 11,790


## 2,746,493

 283,736 586,872201,711 239,804 457,150

## 3,060,788

1,918,689
11,018,605
$1,236,241$

86,086
7,768 493,518
1,830,270
669,625
$1,494,714$

## Articles Imported.

Gutta-percha, India-rubber and mnfrs. of:Germany. Austria. Other
Countries.

Rubber and gutta-percha, crude caoutchouc or India-rubber unmanufactured . .

- 3,109,631 87,825 163,247

1,683,385 142,736
:15,033

893,595
131,498
1,412,342
1,129,217 365,668
6,294,461
8,654,369 423,341 158,739
81,343
$1,648,241$
247,739

613,681

655,431

7,064
484,589 271,887 117,310 856,128

4,329,181 173,460 891,838 243,700

1,209,054 631,329
Metals and Minerals and mnfrs. of:-
Bars, hands, hoops, rods, sheets and plates.
Billets of iron and steel and ingots.
Cutlery.
65,137
68,728
.Fire-arms of all kinds
379,890
Gas buoys, articles for the mnfr. of , 20
Machinery
2,298
248,976

| -80,658 |  | $\begin{array}{r} 3,199,681 \\ 87,826 \\ 168,247 \end{array}$ |
| :---: | :---: | :---: |
|  |  | 1,688,386 |
|  | \$15,033 | 142,736 |
|  |  |  |
|  |  | 898,595 |
|  |  | $\begin{array}{r} 181,498 \\ 1,412,342 \end{array}$ |
| 100,387) |  | 1,129,217 |
| 120,230 | 37,778 | 6,294,461 |
| $\begin{gathered} 176,641 \\ 63,418 \end{gathered}$ |  | 8,654,369 |
|  | 93,117 | 423,341 |
| $\begin{array}{r} 93,568 \\ 161,660 \end{array}$ |  | 158,739 |
|  | 67,330 | 1,848,241 |
| 1,162 |  | 1,247,739 |

23,675

2,206
Belting leather of all.kinds
Sole leather, all kinds
Other leather, unmanufactured
9,301
20,406
Harness and saddlery, including horse boots
Other leather, manufactured
3,682
Lime
Magic lanterns and slides therefor and moving picture machines

5,374
Marble and mifrs. of

248,97

## Articles Imported.

Metals and Minerals and mnfs. of-Conid
Nails and spikes. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .

## Sewing machines and parts thereof

Skates
Skelp
Steel rails.
Structural steel of every type
Surgical and dental instruments
Tires, metal
Germany. Austria.
Other
Cauntries.

Tools and implements.
Tubing, brass, copper, iron and steel
Ware, agate, granite and enamelled iron or steel ware, hollowware, and nickel and aluminum kitchenware.
Wire
93,037
140,523
\$23,037
479,093
4,226,713
1,638,615
Metals and Minerals and mnfrs. of, not included above:-
Brass and mnfrs. of:
Glove fasteners, metal eyelet hooks, and eyelets and shoe lace wire fasteners.

18,172
Old and scrap
Brass and mnfrs. of (other)
130,389
Copper and mnfrs. of (other) 62,206
Gold and silver and mnfrs. of:-
Gold, silver and aluminum leaf, Dutch or schlag metal leaf.
Other gold, etc.
31,359
27,244
1,413
$\mathbf{9 0 9 , 1 6 6}$
Iron and steel and mnfrs. of:-
Agricultural implements
3,274,693
Castings, iron or steel, N.O.1
1,401,766
Cast iron pipe of evcry description.... . . . . . . . . . . . . . . 8 806,832
Cast scrap iron. 491,377
Chains. 611,545
Cream separators and steel bowls for. 401,390
Cream separators, materials which enter into the construction and form part of, when imported by mnfrs. of cream separators.
Engines, locomotives for railways, gasolinc, etc., including boilers.
Fittings, iron or steel, for iron and steel pipes.
Hardware, viz., builders', cabinct makers', etc.
Iron or steel nuts, rivets and bolts, with or without threads, nut, bolt and hinge blanks, $T$ and strap hinges of all kinds, N.O.P.
. . . . . . . . . . . 285,606
Iron or steel scrap. . . . . . . . . . . . . . . . . . land sides and other plates for agricultural implements, cut to shape from rolled plates of stecl but not moulded, punched, polished or otherwise manufactured
Ore of iron

## Aricles Imported.

Metals and Minerals and mnfrs. of, not included above-Contd.
Iron and steel and mnirs. of -
Switches, frogs, crossings and intersections for railways
Ferro-silicon, spiegeleisen and ferromanganese.
Locks of all kinds
Stoves of all kinds.

Zinc and mnfrs. of............................... mifrs. of:-
Alumina
Aluminum in ingots, blocks, bars, rods, strips, sheets, or plates
Aluminum, mnfrs. of, N.O.P
copper of all kinds, N.O.P. (not being jewellery)
Gas, coal oil or other lighting fixtures, including electric light fixtures or parts thereof, metal, lava or other tips, burners, collars, galleries, shades, shade holders .
Ingot moulds, glass moulds of metal
Lamps, side lights and head lights, lanterns, chandeliers.
Nickel, nickel silver and German silver in bars and rods, in ingots or blocks, and also in strips, sheets or plates
Nickel-plated ware, N.O.P
$\mathbf{R}$ 'bs of brass, iron or steel, runners, rings, caps, notches, ferrules, mounts and sticks or canes in the rouph, or not further mnfd. than cut into lengths for umbrellas, parasols, sunshades or walking sticks
Ores of metals
Platinum wire and platinum in bars, strips, sheets or plates
Type for printing, including chases, etc.
Other misc. metals, minerals and mnfrs. of
Milk food and similar preparations
Mineral and aerated waters
Musical Instruments:-
Brass band instruments and bagpipes ....
Cabinet organs............................
Phonographs, graphophones, gramophones and finished parts thereof, including cylinders and records therefor
Pianos
Pianos, parts of
Piano and organ parts for use in Canadian manufacture
Other musical instruments

8104,099
4,354
9,408
392,163
$\$ 12,066$
$10,4 i 1$
1,647
464,842
468,506

## 1,969,940

823,338 781,148

37,497
600,464

18,728

3,913
138,258

23,469

12,438

12,486
141,958
Germany. Austria. Countries.

- 282,724

870,282
46C,239
828,570
13,085,095

684,365
...... ......

17,735
687,216 254,282
$137,710 \quad 177,0781,198,499$

31,435
1,263
144,343
1,382,663

983,420
116,698
141,177
2,090,987 338,330 216,942

81,334
24,650

17,97. 898,251 412,647 279,667

103,693
164,229

## Articles Imported.

 ematical instruments
Paintings in oil or water colors ...nts, engravings, drawings, building plans, photographs and pictures.
Painte and colors:-
Brocade and bronze powders
Lead, red, dry and orange mineral
Lead, white, dry
Litharge
Metallic colors: viz., oxide of cobalt, tin and copper, N.O.P
Oxides, Sre-proofs, rougn stuffs, fillers and colors dry
Zinc, white
Other paints and colors
Paper and mifrs. o: :-
Albumenized and other papers and films chemically prep'red for photographers' use.
Cards for playing
Hangings of wall paper, incluting borders. .
Paper, photographio, plain basic, baryta coated, adapted ior the mnfr. of albumenized ${ }^{\text {r }}$ sensitized paper.
Printing pa; er
Ruled and bordered and coated papers; boxed papers and : apeteries
Tarred paper and other building paper, N.O.P.

Wrapping paper
Other paper.
Pencils, lead
Pens, penholders and rulers of all kinds. . . . . . .
Perfumery
Pickles and sauces.
Picture and photograph frames of any material.

## Plants and trees

Pocket-hooks, portfohos, nurses, reticules, satch ${ }^{\text {l }}$, cardeases, fly-books and musical instrument cases.
Polish or composition, knife and other, N.O.P.
Precious stones and imitations of all kinds, N.O.P.

Provisions, including butter, cheese, eggs, lard, bacon and hams, beef, canned meats, poultry and game, dried or smriked meats, extracts of meats aind soups, mutton, pmrk, poultry and game N.O.P., and other meats.
Rags of cotton, jute, hemp and wool, etc......
Rennet, raw and prepared
Resin or rosin in packages of not less than 100 lbs.
Ribbons of all kind. id materials
Salt.

122,077

16,672
11,057
2,417
1,694
10,795,193
1,412,401 50,844

| Germany. <br> $8,700{ }^{\text {a }}$ | Austria. | Other Countries. |
| :---: | :---: | :---: |
|  |  | - 224,863 |
|  |  | 2,306,670 |
| 35,805 |  | $12 \times 34,404$ |
| 97,130 | - 808 | 1,306,199 |
| 122,077 | 1,101 | 1,826,397 |
| 9,815 | 49 | 16,317 |
| 17,485 |  | 79,760 |
| 30,936 |  | 46,126 26,72 |
| 10,631 |  | 72,415 |
|  |  |  |
| 106,672 |  | 396,986 |
| 8,656 |  | 1,038,873 |

217,396 147,887
418,649

25,228 92.289
808,003
290,142
613,329
197,167
b,008,329
285,076
208,782
765,3c0
748,7\% 164,096
701,087

669,711 229,517

36,467
8,41:
3,362,268

572,062
1,796,398
563,868

A irticles Imported.
Seeds:-Clover and timothy, flax, garden, field and olher seeds
Ships, ships' machinery, etc.
Siliz and mnfrs. of:-

## Clothing:

Blouses and shirt waists
Shirts
Undershirts and drawers.
Shawls.
Socks and stockings.
Other clothing, N.O.P.

## Fabrics:

Fabrics for the mnfr. of neckties.....
Velvets, velveteens, plush, N.O.P.....
Velvets, velveteens, plush, N.O.P
Other fabrics, N.O.P
Sills, raw, or as reeled from the cocoon.
Other silk and mnfrs. of
Slate and mnfrs. of
Soap
Spices:-Ginger and spices, N.O.P., unground, nutmegs and mace
Spirits and wines.
Starch, including farita, corn starch, etc
88,943
Stone and mnfrs. of.
Sugar, molasses, etc.:-
Sugar above No. 16 D.S. in color
Sugar N.O.P. not above No. 16 D.S. in color
Sugar, raw, as described in preceding item; when imported to be refined in Canada by Canadian sugar refiners.
Sugar candy and confectionery of all kinds, including sweetened gums, candied peel, etc., and all other confections containing sugar
Molasses
Other sugar, etc
Tar and pitch
Tea
Teeth, artificial, not mounted
Tobacco and mnfrs. of
Tobacco pipes, pipe mounts, cigar and cigarette cases, etc.
Trunks, valises, hat-boxes, carpet bags and tool bags.
Turpentine, spirits of
Umbrellas, parasols and sunshades of all kinds and materials.

3,472
Varnish, lacquers, japans, japan dryers, liquid dryers, liquid dryers and oil finish, N.O.P. .
Vegetables.
Waste or shoddy from cotton, woollen or other fabrics or from yarn or thread, machined, garnetted or prepared for use
Watches and parts of.
21,191
Wax, all kinds.
15,374
Webbing
3,799
Wood and mnfrs. of:-
Furniture.
6,873
47,272
2,066 Other wood and mnfrs. of
Germany.

Germany.

## \$51,664

| Austria. |  |
| :---: | :---: |
| 81,870 | -11,617,476 |
|  | 1,091,116 |
|  | 10,990 19,486 11,890 |
|  | 251,629 |
| 1,938 | 1,068,987 |
|  | 676,200 |
| 221,608 | 6,098,839 |
|  | 335,385 |
| 2,388 | 792,627 |
|  | 229,961 |
|  | 1,316,956 |
| 2,048 | 383,737 |
|  | 7,006,967 |
|  | $\begin{array}{r} 104,690 \\ \mathbf{2 , 0 7 6 , 1 2 7} \end{array}$ |
|  | $\begin{array}{r} 298,312 \\ 18,081,136 \end{array}$ |
| 1,614 | 698,831 |

1,043,115
1,734,643 105,030 200,468
6,649,716 182,725 6,024,572

| 24,120 | 182,776 | 662,906 |
| ---: | ---: | ---: |
| 1,302 | 7,006 | 140,862 |
| $\ldots \ldots$ | $\ldots \cdots$ | 479,788 |



RECAPITULATION OF ABOVE IMPORTS.

$$
\begin{aligned}
& \$ 646,095,529
\end{aligned}
$$

RECAPITULATION OF TOTAL IMPORTS.

| Imports-Dutiable |  |  | Other Countries. $\$ 397,250,894$$204,604,438$ |
| :---: | :---: | :---: | :---: |
|  | Germany. | Austria. |  |
|  | .\$11,176,198 | \$1,703,389 |  |
|  | 3,509,871 | 84,091 |  |
| Total Imports (Merchandise) | \$14,686,069 | 1,787,473 | \$601,856,332 |



