

CANADIAN GROCER

Member of the Associated Business Papers --- Only Weekly Grocery Paper Published in Canada
THE MACLEAN PUBLISHING COMPANY, LIMITED

Vol. XXXII.

PUBLICATION OFFICE': TORONTO, SEPTEMBER 6, 1918

No. 36

Save
Sugar

by
using

Crown
Brand
Corn
Syrup

*Order supplies NOW
and avoid delays*



THE CANADA STARCH CO., LIMITED, MONTREAL
CARDINAL, ONT. MONTREAL, QUE. FORT WILLIAM, ONT.



Largest Buying Power Largest Distribution ive Organization

We are purchasing agents for Macdonald's Consolidated interests, comprising houses enumerated below.

This organization has eleven wholesale grocery houses at big jobbing centres from the head of the Great Lakes to the Pacific coast, with their own factory in Winnipeg, and fruit and vegetable canning plants in British Columbia.

We have behind us a live and up-to-date organization, handling quality goods in a big way, and with distributing facilities unequalled by any other firm in Canada. Get in touch with us on all grocery lines and fresh fruits.

Our Buying Power

Note the following houses for which we are Importers and Purchasing Agents:

A. Macdonald & Co., Vancouver, B.C.
A. Macdonald & Co., Nelson, B.C.
A. Macdonald & Co., Fernie, B.C.
A. Macdonald & Co., Fort William, Ont.
Macdonald - Cooper, Ltd., Edmonton, Alta.
Macdonald-Cooper, Ltd., Calgary, Alta.
Macdonald-Crawford, Ltd., Moose Jaw, Sask.
Macdonald-Crawford, Ltd., Saskatoon, Sask.

Macdonald-Crawford, Ltd., Swift Current, Sask.
Macdonald-Crawford, Ltd., Battleford, Sask.
Macdonald-Chapman, Ltd., Winnipeg, Man.
White Star Mfg. Co., Ltd., Winnipeg, Man.
Occidental Fruit & Canning Co., Limited, Kelowna, B.C.

The Consolidated Purchasing Company, Limited

313-319 Pacific Avenue, Winnipeg, Man.

E. NICHOLSON, General Manager

WE INVITE CORRESPONDENCE FROM MANUFACTURERS AND SHIPPERS



The Quality
and Convenience
of

Borden's
MILK PRODUCTS

(either the Milk, Coffee or Cocoa) produces a friendly feeling between you and your trade conducive to good buying and better profits.

Your wholesaler carries the Borden lines in stock. Ask him to supply you and then get up a Borden window display.

Borden Milk Company, Ltd.

"LEADERS OF QUALITY"

Montreal

Branch Office: No. 2 Arcade Bldg., Vancouver



The Goodness of Royal Acadia Sugar

makes it the most popular sweetening medium wherever quality and purity are appreciated.

Royal Acadia is all purity —
Every Grain Pure Cane.

Every dealer should display it.
It's a money maker.

In 2 and 5-lb. cartons; 10, 20 and
100-lb. bags; half barrels and
barrels.

The Acadia Sugar Refining Co., Limited
HALIFAX, CANADA

High Prices Demand Full Value

Under present conditions it is inevitable that food products should be high in price, and for this reason the consumer is watching more sharply that the goods be of full value.

Anchor caps on glass packages offer the retailer the best opportunity of giving his customers the greatest possible value. They absolutely protect the contents from contamination and bring them to the consumer with their flavor and freshness unimpaired.

Anchor Caps also give the retailer certainty of securing full value in his purchase. Anchor Caps will not come off in transit. They prevent leakers, spoiled labels and unsaleable goods, and assure you the full retail price for every jar purchased.

Anchor Cap & Closure Corporation
OF CANADA, LIMITED

FACTORY AND
GENERAL OFFICES



50 Doverscourt Road
TORONTO, ONTARIO

If any advertisement interests you, tear it out now and place with letters to be answered.

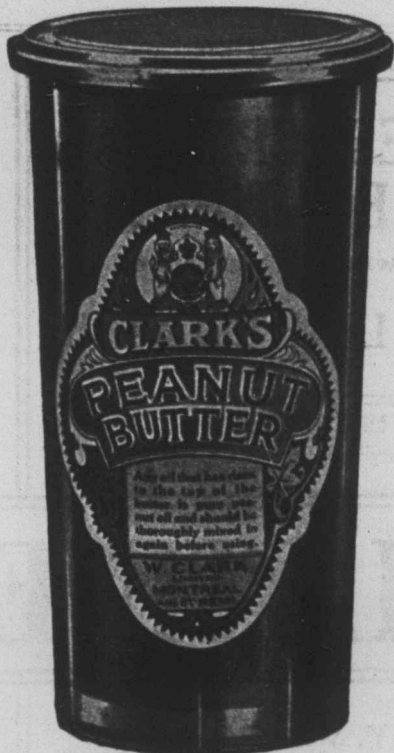
CLARK'S SOUPS

Highly Concentrated, Absolutely Pure
and prepared from the Very Finest
Ingredients.

The quality is superb, selling price is
popular, and your margin is good.

Get in Line. The Season Is On.

M A D E I N C A N A D A



Dairy Butter is HIGH. Peanut Butter
is more nutritive and CHEAPER,
while the consumption is rapidly
growing.

Don't neglect a profitable line, and
remember that the best you can buy
is

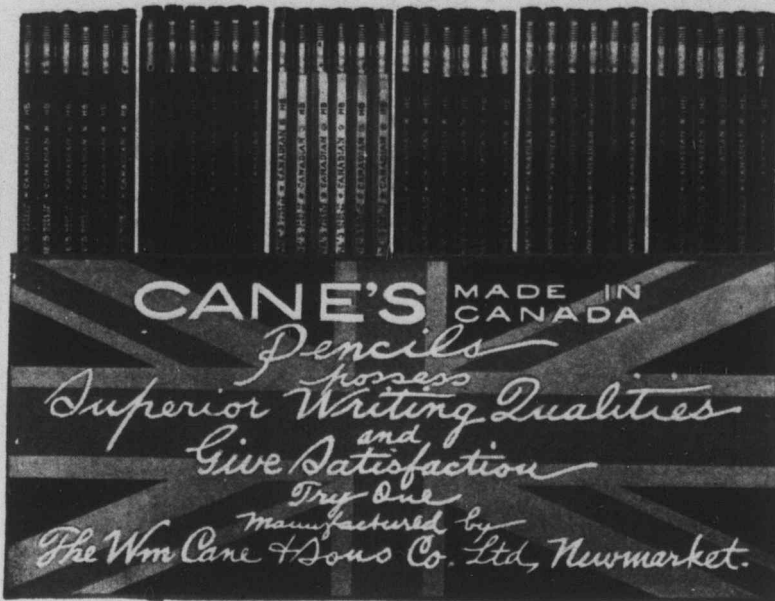
CLARK'S PEANUT BUTTER

W. CLARK, LTD.



MONTREAL

CANADA FOOD BOARD LICENSE No. 14-216



Extra Sales without Extra Labor

Put a counter display stand of CANE'S PENCILS—like the one here illustrated—before your customers and watch how quickly the pencils will sell.

This display stand is a good looker. It's a sales maker—it will sell the pencils for you without any further effort on your part.

Note how they stick up in a way that is certain to get quick attention. Each pencil retails at 5c each, leaving you a generous profit. And—

Cane's Pencils are Made-in-Canada—the only Canadian-Made Pencils on the market.

The Wm. Cane & Sons Company, Limited

NEWMARKET, ONTARIO



Give Little Miss Vi a Welcome.

Little Miss Vi has come to Canada as the representative of Vi-Cocoa. She is known in millions of homes in the British Isles, and a great desire for her beneficial

beverage is springing up all over the Dominion.

Give her a prominent place on your counter; she will attract many customers to your Store and take a prominent place on the credit side of your balance sheet. Vi-Cocoa is a ready seller showing substantial margin for the retailers.

Vi-Cocoa

has been known for years as the food beverage of the people—it is the super-cocoa, far more nourishing and palatable than ordinary cocoa, and is made under ideal hygienic conditions in one of the best factories in the world.

Write for trade terms and particulars to the
Watford Mfg. Co., Ltd., Delcotaland, Watford, England. 409

FINEST CRYSTAL GELATINES

Powdered and Sheet

FINE LEAF GELATINE

BRITISH MANUFACTURE

GELATINE

OURY, MILLAR & CO.

9 Mincing Lane, London, E.C., Eng.

SOLE AGENTS FOR CANADA

F. S. Jarvis & Co.

18 TORONTO ST., - TORONTO

If any advertisement interests you, tear it out now and place with letters to be answered.

Canada Food Board License No. 11-608



It's Canadian
made. So push it!

The Cowan Co. Limited, Toronto

B-21

KING GEORGE'S NAVY

CHEWING
TOBACCO

Will prove one of your "best sellers"

Because the excellent texture and flavor of King George's Navy Chewing Tobacco wins instant approval with the most critical chewers.

Stock King George's Navy now for easy, profitable tobacco sales and satisfied customers.

Order your supplies from your wholesaler.



Rock City Tobacco Co., Ltd.



BLACK-"O" A Combination of
Liquid and Paste
BROWN-"O" and TAN-"O"



WHITE-"O"
in Cakes
No. 3 in Cardboard box
No. 5 in Metal box

Show these three in your displays---

PACKARD'S SHOE POLISHES

Every grocer should recommend Packard
Polishes — THE STANDARD FOR
QUALITY.

They are good, quick sellers, always satisfy
and always leave the dealer a margin of
profit that's very worth-while.

Besides the three lines shown you here, we
make Ox Blood Polish and a full line of
Colored Pastes and Creams.

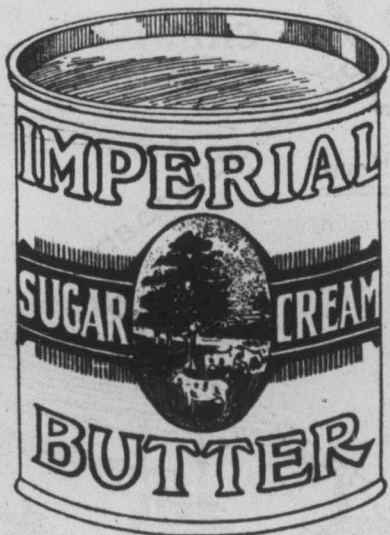
Write for price list.



French
Glycerine
in 3 oz.
Bottles
(A Self
Polisher)

L. H. Packard & Co., Ltd., Montreal
Manufacturers of Quality Shoe Polishes

CHARBONNEAU'S IMPERIAL SUGAR CREAM BUTTER



Get a trial supply of this delightful cus-
tomer pleasing line and prove by actual
selling test that it is a reliable "repeater"
and a sure profit maker. People who
try it once come back for more — its
quality pleases.

Charbonneau, Limited

Manufacturers of Biscuits,
Confectionery, Sugar Refiners

330 Nicolet Street

Montreal

This \$150,000 World Champion
LIQUID VENEER COW

Will **DOUBLE**, perhaps **TRIPLE**
 Your Liquid Veneer Business



*Segis
 Fayne
 Johanna*

*"The
 Liquid
 Veneer
 Cow"*

PUT HER TO WORK FOR YOU!

This \$150,000 Liquid Veneer Cow, Champion of the World over all ages and breeds, is going to give Liquid Veneer the

Most Sensational Advertising

ever dreamed of! Liquid Veneer will be on every tongue. Large color-page ads this fall in the leading magazines will feature this wonderful cow and show her connection with Liquid Veneer. Every reader will be interested and will have Liquid Veneer stamped indelibly in her mind.

You, Mr. Dealer, will see the fruits of this unusual advertising, especially if you feature this World Champion Cow in your store by using the large colored cow cutouts that we provide **free** for window display and counter display use.

If you have not heard about the cow and Liquid Veneer from our representative, write us for full particulars, because this sensational advertising campaign is something you surely will not want to miss.

BUFFALO SPECIALTY COMPANY

BUFFALO, N.Y., U.S.A.

BRIDGEBURG, ONTARIO, CANADA

If any advertisement interests you, tear it out now and place with letters to be answered.

Drink an Apple!

That's what drinking Caldwell's Pure Apple Cider really means—for Caldwell's is the **Real** apple juice—pure—unadulterated—unfermented—filtered and refined to a sparkling brilliancy.

Caldwell's Pure Apple Cider

is manufactured in what is perhaps the most modern plant for the purpose on the market. The capacity of the plant is 10,000 gallons per day—and every drop is made under the supervision of an expert cider chemist.

This delicious, wholesome cider will sell well during the Fall weeks. We supply hangers to dealers. Our 5-gallon tins are hermetically sealed and will keep indefinitely. Also in 10, 20 and 25-gallon oak casks.

Through your jobber.

THE CALDWELL CIDER COMPANY

Manufacturers of Pure, Refined, Sweet Apple Cider, Pure Cider Vinegar, Fruit Products
NEW TORONTO



Ask Our Prices When in the Market for

Cream of Tartar

Cream of Tartar Substitute

Tartaric Acid

Citric Acid

Borax

Blue Vitriol

Glycerine

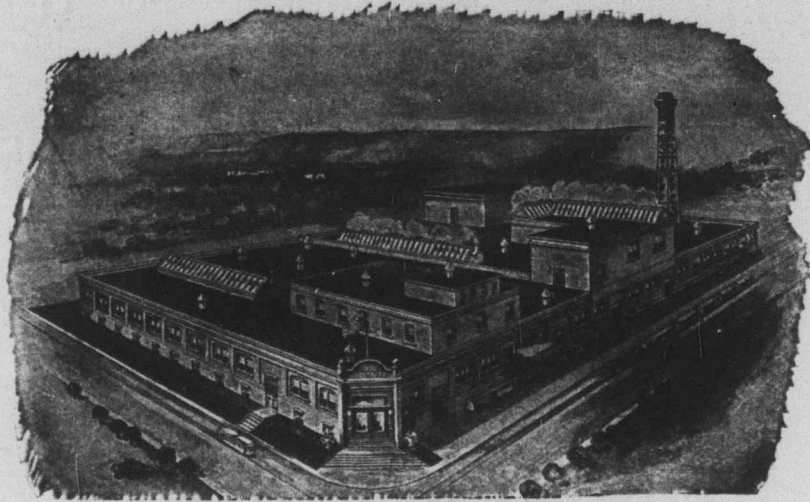
Castor Oil

We can make immediate shipment from stock.

**B. & S. H. THOMPSON
& COMPANY LIMITED
MONTREAL**

Branches: TORONTO WINNIPEG NEW GLASGOW, N.S.

If any advertisement interests you, tear it out now and place with letters to be answered.



THE MOST MODERN AND UP-TO-DATE FRUIT
PRESERVING FACTORY IN CANADA

WAGSTAFFE'S

Celebrated Seville Orange Marmalade

containing all the essential oils that
give such a piquant zest to a Real
Orange Marmalade.

*Order from your grocer
before the advance*

WAGSTAFFE, Limited

PURE FRUIT PRESERVERS

Hamilton

-

Canada

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

The service department of The Canadian Grocer will gladly assist manufacturers at home and abroad in making arrangements with the firms in all parts of Canada whose announcements appear on this page.

WESTERN PROVINCES

MANITOBA
SASKATCHEWAN

Wholesale Grocery Commission
Brokers

ALBERTA
WESTERN ONTARIO

H. P. PENNOCK & CO., Ltd.

Head Office: WINNIPEG Manitoba

We solicit correspondence from large and progressive manufacturers wanting active and responsible representation west of the Great Lakes. An efficient selling organization, and an old-established connection with the trade, place us in a position to offer you unexcelled facilities for marketing your products. Write us now.

"Always On The Job"

The H. L. Perry Co., 214-216 Princess St., Winnipeg

As your Selling Agents, we can make a big success of your Account.

STORAGE

DISTRIBUTING

FORWARDING

SIX HOUSES IN WESTERN CANADA

W. H. ESCOTT CO., LIMITED

Winnipeg, Man.

W. H. ESCOTT CO., LIMITED

Calgary, Alta.

W. H. ESCOTT CO., LIMITED

Saskatoon, Sask.

W. H. ESCOTT CO., LIMITED

Fort William, Ont.

W. H. ESCOTT CO., LIMITED

Regina, Sask.

W. H. ESCOTT CO., LIMITED

Edmonton, Alta.

WHOLESALE GROCERY BROKERS, MANUFACTURERS AGENTS, IMPORTERS

Consignments Solicited

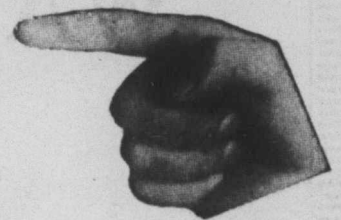
HEAD OFFICE: 181-183 Bannatyne Ave. East, WINNIPEG

Write Us

Let us connect you with the Western Markets

We cover the entire wholesale and retail trade through twelve aggressive men, nine of whom are doing retail work exclusively. Think what a success-making factor these men will be in marketing your product in the West!

May we send you full particulars?



SCOTT-BATHGATE COMPANY, Ltd.

Wholesale Grocery Brokers and Manufacturers Agents.

149 Notre Dame Ave. E., WINNIPEG

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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D. J. MacLeod & Co.
Manufacturers' Agents
and Grocery Brokers
EDMONTON, ALTA.
Open to negotiate for new lines in Alberta. Our staff calls on wholesale trade and does detail work.

A. M. Maclure & Co.
MALTESE CROSS BUILDING
WINNIPEG
IMPORTERS, BROKERS
MAN'F'S. AGENTS
GROCERY, DRUG AND
CONFECTIONERY
SPECIALTIES

Williams Storage Co.
WINNIPEG
Lessees
WINNIPEG WAREHOUSING CO.
288 Princess Street
Owners
C. S. TURNER CO.
147 Bannatyne Avenue
Prompt and Efficient SERVICE
Bonded or Free Storage
Track Facilities Steam Heating
WAREHOUSING DISTRIBUTING
STORAGE

The Canada Nut Co., Limited
"Specializing in Shelled Peanuts"
Large stock always on hand.
VANCOUVER, B.C.

WATSON & TRUESDALE
Wholesale Grocery Brokers and Manufacturers' Agents.
Have live men doing detail work throughout our territory. Manitoba Saskatchewan and Alberta. They get the business, and can get it for you. Write us, and we will explain our system.
120 LOMBARD STREET - WINNIPEG, MANITOBA

Trackag
Storage
Distri-
bution

C. H. GRANT CO.
Wholesale Commission Brokers and
Manufacturers' Agents
1206 McArthur Bldg., Winnipeg
We have the facilities for giving manu-
facturers first-class service.

Donald H. Bain Co.

Wholesale Grocery Commission Agents

A sales force of competent men.
Ample capital—and the reliability that goes with it.
A record of results—and the prestige that follows it.
An energetic, result-getting organization—with satisfied clients to prove it.
Are all at your disposal if WE represent you.
Every branch a business in itself, directed by capable, experienced managers.
All varieties of Food Products.
If you want results get in touch with us.

Head Office: WINNIPEG

Branches—REGINA, SASKATOON, EDMONTON, CALGARY, VANCOUVER

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ONTARIO

W. G. PATRICK & CO.
Limited
Manufacturers' Agents
and Importers
51-53 Wellington St., W. Toronto

Maclure & Langley, Limited
Manufacturers' Agents
Grocers, Confectioners
and Drug Specialists
12 FRONT STREET EAST TORONTO

On Spot
Tapioca and Sago
Both Singapore and Pen-
ang. Lowest price.
W. H. MILLMAN & SONS
Wholesale Grocery Importers
TORONTO

If you have a business to dispose of, or are in need of efficient help, try a Want Ad. in Canadian Grocer, and let it assist you in filling your needs.

W. F. ELLIOT
Importer & Manufacturers' Agent
(Cor. Leith and Hardisty Sts.)
FORT WILLIAM, ONT.
Established 1909.



Mackay's
[Pearl
Barley
Flour

Made - in-Canada. A "Barley Food" without a peer. A seller and a "repeater."

Just the thing for infants, invalids and old people. Gives a delightful flavor to soups and gravies.

IT'S THE REAL MACKAY

Dealers should keep MacKay's well displayed and so link up with our widespread consumer advertising. Your wholesaler has it.

Recommended by Dr. McGill, Ottawa, Dominion Medical Analyst.

John MacKay Co., Limited
BOWMANVILLE, ONT.
Only Exclusive Pot and Pearl Barley Mill in Canada

It is the superior quality that continually brings *new* buyers, and holds the trade of *old* customers if you stock

OCEAN BLUE

Order from your Wholesaler.

HARGREAVES (CANADA) LIMITED
The Gray Bldg., 24-26 Wellington St. W., Toronto
WESTERN AGENTS:—For Manitoba, Saskatchewan and Alberta — W. L. Mackenzie & Co., Ltd., Winnipeg, Regina, Saskatoon, Calgary and Edmonton. For British Columbia and Yukon—Cresden & Ivory, Rooms 5 and 6, Jones Block, 407 Hastings Street W., Vancouver, B.C.



EL ROI-TAN PERFECT CIGAR

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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QUEBEC

**ROSE & LAFLAMME
LIMITED**
Commission Merchants
Grocers' Specialties
MONTREAL TORONTO

J. R. GENEST
CORN and CORN PRODUCTS—PEAS
*Grain, Flour and Feed—Wholesale only
Grocers' Specialties*
BOARD OF TRADE BUILDING, MONTREAL

KINDLY MENTION THIS
PAPER WHEN WRITING
ADVERTISERS

H. D. MARSHALL
Wholesale Grocery Broker
OTTAWA MONTREAL HALIFAX

When answering
Advertisements please mention
Canadian Grocer

FREEMAN and SHEELY
WHOLESALE GROCERY BROKERS
St. Nicholas Bld. - Montreal

MARITIME PROVINCES

C. B. HART, Reg.
Montreal, P.Q.
*Grocery and Chemical Brokers
Commission Agents*

Schofield & Beer, St. John, N.B.
Commission Merchants
*Agents for: Acadia Sugar Refining Co.,
Ltd., of Halifax, N.S.; W. C. Mac-
donald, Regd., Montreal, P.Q.; F. W.
Berk & Co., London, Eng.; The T.
Upton Co., Ltd., Hamilton, Ont.*

GAETZ & CO.
**MANUFACTURERS' AGENTS AND
GROCERY BROKERS**
47-49 Upper Water St., Halifax, N.S.

NORWEGIAN SARDINES (STYLED SMOKED SILD) NOTHING LIKE IT!
NO BONES!
ALL MEAT!



A/s NORWEGIAN CANNERS' EXPORT OFFICE
Stavanger (Norway)
Apply: STANDARD IMPORTS, LIMITED, Montreal

**Tell
your
customers**

about the sweet,
delicious purity
of **MARSH'S
GRAPE JUICE.**

Repeat sales will
quickly convince
you that this is a
line worth push-
ing.

**The Marsh Grape
Juice Company**
Niagara Falls, Ontario

Agents:
**MacLaren Imperial
Cheese Co., Ltd.,
Ontario.**

**Rose & Laflamme, Ltd.,
Montreal, Que.**

The Trade Newspaper the Logical Medium for Your Advertising These Days

WHY?

The merchant is buying very carefully these days. The high prices of all foodstuffs make it absolutely necessary not to overstock.

He picks out lines suitable to his trade that he knows he can recommend and push.

There are a lot of new clerks in stores throughout Canada, because of the heavy enlistments for army service. These new clerks know very little about the goods in stock, and wise manufacturers realizing this are using liberal space in trade newspapers to educate the clerks, so they can talk their lines and make more sales.

Ten thousand housewives in Boston, Mass., were asked to express on a printed form, the reason for their use of 100 articles sold through the grocery trade.

FIFTY-SEVEN PER CENT. of this large number of grocery customers recorded the fact that it was the influence of their GROCERY DEALERS which was responsible for their use of these household articles. Twenty-five per cent. recorded newspaper advertising as responsible and the remainder were distributed over a number of other reasons such as bill-board advertising, friend's influence, etc.

Does this not indicate that the DEALER'S INFLUENCE is a mighty big element in selling? Where the Dealer has been interested and is lining up his support and that of his clerks, behind a certain line, is where biggest sales are being made.

You can enlist this big army of merchants and clerks in your service by forceful and educative advertisements in Maclean trade newspapers.

	Issues per year	Minimum price for page space	Cost for a year's advertising
Dry Goods Review	12	\$35	\$ 420
Men's Wear Review	12	30	360
Canadian Grocer	52	24	1,248
Hardware and Metal	52	24	1,248
Bookseller and Stationer	12	25	300
Sanitary Engineer	24	16.70	400

We invite correspondence on this subject of advertising in one or other of these retailers' newspapers.

The MacLean Publishing Co., Ltd., Toronto, Canada
Also at MONTREAL, WINNIPEG, NEW YORK, CHICAGO, BOSTON and LONDON, ENG.



MAKE NO MISTAKE ABOUT

it, your trade knows the best scouring soap. That's why they ask for

SAPOLIO

Cleans! Scours! Polishes!

Put a nice display on your counter to-day!

ENOCH MORGAN'S SONS CO.
NEW YORK, U.S.A.

Canadian Selling Agents (excepting British Columbia), Harold F. Ritchie & Co., Ltd., Toronto, Ont.

THE TOTALLY DIFFERENT TOILET SOAP

HAND SAPOLIO

(Our Sapolio Toilet Soap)

is different in material, in action, in results, from ordinary toilet soaps.

One cake will show the reason for its many friends. Steady use brings skin contentment. Ideal for the Toilet—Perfect for the Bath.



SUN-MAID RAISINS

—a Home Necessity

Sun-Maid Raisin advertising has brought Sun-Maid Raisins into many new uses. They are helping to tide over the sugar shortage; for Raisins are 75 per cent. sugar. Careful women now use Sun-Maid Raisins in breakfast foods to take the place of sugar. Raisins are delicious with boiled rice and corn meal mush.



Suggest Sun-Maid Seedless or Seeded Raisins to women when you take their orders for cereals. Women appreciate these household helps.

SUN-MAID RAISINS

Three varieties of Sun-Maid Raisins: Sun-Maid Seeded (seeds removed); Sun-Maid Seedless (grown without seeds); Sun-Maid Clusters (on the stem).

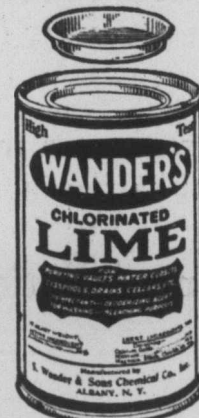
BUY FROM YOUR JOBBER.

California Associated Raisin Co.
Membership, 9,000 Growers
Fresno, California

*Hot Weather is here
and now is the time to buy*



CHLORINATED LIME



Destroys
Odors
Kills
Germs
Bleaches
Used in
Cantonments
and
Hospitals

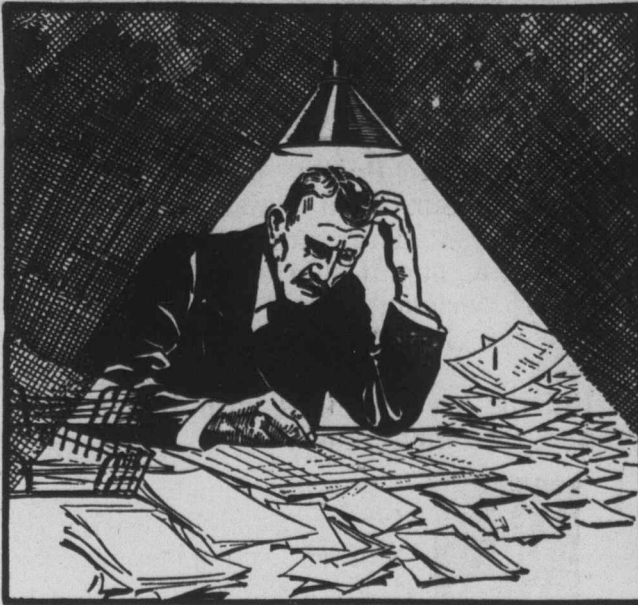
Endorsed
by
Health
Authorities
and
Always
a good
seller
wherever
pushed

Sell **WANDER'S**

Chlorinated Lime and Pure Lye; most profitable brand on the market. A sure repeater, and is well advertised, which will prevent the goods from becoming stale and worthless.

Order a supply of **WANDER'S** from your jobber

S. Wander & Sons Chemical Co., Inc.
Main Office and Factory
ALBANY New York



The old way



The new way

A man should not do the work a machine will do for him

A merchant, with all his troubles, should never do the work that a machine does better and quicker.

Our newest model National Cash Register makes the records which a merchant needs to control his business. It does fifteen necessary things in three seconds.

Without the register a man cannot do these things in half an hour.

With the register, even a new clerk can do them just by pressing the keys.

Our new electric machines are as much better than old machines as an up-to-date harvester is ahead of a sickle for cutting grain.

The latest model National Cash Register is a great help to merchants and clerks. It pays for itself out of what it saves.

Merchants need National Cash Registers now more than ever before

Fill out this coupon and mail to-day

Dept. C2, The National Cash Register Company of Canada, Limited,
Toronto, Ont.

Please give full particulars about the up-to-date N.C.R. System for my kind of business.

Name.....

Business.....

Address.....

Its ASSAM qualities

give it richness, strength, economy

THERE are over a dozen different varieties of choice teas skilfully blended to produce Red Rose Tea. The majority of the teas are ASSAMS, which are noted for their full flavor, richness, strength and economy.

These ASSAMS give Red Rose Tea its distinctive quality—a tea that is unlike any other—and which is never sold in bulk, but always in the sealed packages that are to be found in almost every grocery store in Canada.

Don't you think it would be good business to make this distinctive and popular tea your leader rather than to push the sale of common teas that can never give the same satisfaction to your customers?

T. H. Estabrooks Company, Ltd.

St. John

Toronto

Winnipeg

Calgary

ADVERTISING to be successful does not necessarily have to produce a basketful of inquiries every day.

The best advertising is the kind that leaves an indelible, ineffaceable impression of the goods advertised on the minds of the greatest possible number of probable buyers, present and future.

A Crock full of
Chili Sauce
Eggs
Pickles
Butter, etc.



will be a great comfort to the housewife during the winter months.

Make a display of crocks in your store this week. A little "talk" and the sale is made.

We can ship you a new lot of crocks within 24 hours.

Now is the time to sell Stoneware.

The Toronto Pottery Co., Ltd.

617-618 Dominion Bank Bldg.

King & Yonge Sts.

TORONTO

**Picture
this
Show Card
in your
window
displays**

Just think of the effect it will have on your sales of Colman-Keen Products.

Every article is lithographed in natural colors and the effect is such as will grip the attention of your customers, and get your Colman-Keen stocks moving briskly.

And the card is yours for the asking—charges prepaid.



MAGOR, SON and COMPANY, LIMITED
30 CHURCH ST., TORONTO Dominion Agents 191 ST. PAUL ST. W., MONTREAL

O'LOANE, KIELY & CO., LTD.
VANCOUVER, B. C.

Wholesale Grocery Brokers, Manufacturers Agents and Distributors

We offer first-class Intelligent and Reliable Service.

25 years' experience in Wholesale Grocery and Kindred Lines.

WE HAVE experienced specialty Salesmen; Free and Bonded Storage Facilities and Trackage.

We have Reliable Brokerage Connections in every Wholesale City in Canada and in many United States Cities.

WE SOLICIT RELIABLE ACCOUNTS

Import and Export Departments

IMPORTERS—Specializing Oriental produce, including Beans, Peas, Seeds, Rice, Tapioca, Spices, Tea, Coffee, Ceylon Coconut, Peanuts, Walnuts, Sulphur, Kauri Gum, Hemp Oil, Coconut, Peanut, Cottonseed, Soya Bean, Castor, Chinawood Oil, Fish Oil, Australian Mutton; Packers' By-Products, including Tallow, Grease, Lard, Sausage Casings, Hides, etc.; Cordage, Glassware, Matches, Raw Materials, etc.; Dried Fruits, Honey, Jams, Fruit Pulp, Australian Currants and Produce.

EXPORTERS—Including Canned Salmon, Herring, Clams, Pilchards, Salt Herring and Salmon in barrels, and other Cured Fish; Canned Milk, Canadian and American Canned Fruits and Vegetables, Dried Fruits and Vegetables and other Food Products, Paper, Pulp, Lumber, Box Shooks, Potatoes, Apples, Beans, Peas, Seeds, etc.

CANADIAN GROCER

Vol. XXXII.

TORONTO, SEPTEMBER 6, 1918

No. 36

Further Sugar Limitations Made Public

Grocer Only Indirectly Affected—Eating Places Limited to Two Pounds Per 90 Meals
—Must Also Keep Records—Manufacturers of Cakes and Pastry Must Use
Part Brown Sugar—All Confectionery and Soft Drink Lines Affected

NEW regulations governing the use of sugar which were forecast in a recent issue of CANADIAN GROCER have been made public by the Canada Food Board. As in the case of former regulations these new restrictions affect the merchant only indirectly. There is no further limitation upon the amounts of sugar that he may sell, nor is there any suggestion that the 1½ pounds of sugar per month per person will be made obligatory.

The restrictions as a matter of fact have mainly fallen upon those who have already suffered seriously enough under previous regulations.

Restaurants are restricted to two pounds of sugar per 90 meals served, which will mean a further limitation from the two teaspoonsful heretofore permitted. Manufacturers of cakes and biscuits are brought face to face with a definite stipulation as to the amount of sugar that may be used in their various products. On July 15 ice cream parlors and soda fountains were limited to 75 per cent of their 1917 consumption of sugar. On September 30 this allowance will be materially decreased and only 25 per cent of 1917 consumption will be permitted. The quantity of sugar that may be used in the manufacture of ice cream is also definitely set.

Manufacturers of candy, chocolate, chewing gum, tobacco, table syrups, and similar lines are limited to 50 per cent of their 1917 consumption. These restrictions will bear fairly heavily on some of the industries affected, and indirectly on the grocer who is the natural handler of a large percentage of the manufactured lines affected.

The actual regulations provide as follows:

Biscuit and Cake Manufacturers Must Use Half Brown Sugar

Manufacturers of biscuits, fruit cake, pound cake, layer cake, wine cake, sponge cake or any like product must not use more than forty pounds of sugar to one hundred pounds of flour, and of this amount 50 per cent. must be yellow or brown sugar. In the manufacture of sweet dough products and pastry only eight pounds of sugar (half of which must be yellow or brown) may legally be used to one hundred pounds of flour. Not more than 40 per cent. of sugar may be used in the manufacture of cocoanut macaroons or fancy almond macaroons. Not more than ten pounds of sugar may be used to sixty pounds of marshmallow. In the manufacture of bread and bread rolls only one-half pound of sugar may be used to one hundred pounds of flour, and all of this amount must be yellow or brown sugar.

Confectionery Products Limited to Half Annual Consumption

Manufacturers of candy, chocolate, solid chocolate products, cocoa, cocoa products, chewing gum, desiccated cocoanut or tobacco are limited to 50 per cent. of their monthly consumption of sugar during the year 1917.

Manufacturers of table syrups, compound honey, maple butter and maple syrup compounds, or such like products, must not use more than 50 per cent. of their average monthly consumption of sugar for the year 1917, and one-half of this quantity must be yellow or brown sugar.

Drug Syrups, Fruit Juice and Soft Drinks also Under Limitation

Manufacturers of pharmaceutical syrups and medicinal preparations must not use more than 75 per cent. of their average monthly consumption of sugar in 1917. Manufacturers of beers, ales, fruit juices, soft drinks, fountain fruits, fruit syrups, dessert or jelly powders, fruit syrups, dessert or jelly powders, or marshmallow powders, after September 30, must not use more than 50 per cent. of the average monthly quantity of sugar used by them during the year 1917.

Ice Cream Under Definite Limit

The quantity of sugar which may be used in the manufacture of ice cream has been reduced to a maximum of 5½ pounds of cane sugar to eight gallons of ice cream.

The use of sugar in the manufacture of soap is prohibited.

Certificates for the purchase of sugar for use in the manufacture of products mentioned in the order will be issued on the basis of the percentage allowed, and supplementary certificates will be issued for sugar for the manufacture of bakery products within the conditions of the order on proof of increased output.

Restaurants Must Keep Record

Public eating places are required to keep a record of all meals served, and if their allotment of sugar does not equal two pounds per ninety meals served, licensees may make written application for a further allotment.

A record must also be kept of the quantity of fruit preserved and the quantity of sugar so used in public eating places.

Opportunities For Profit

The "Little Extra" in Profits That Means Prosperity — Better Quality Goods Show Better Profits—Not Many Merchants Pay Attention to the Fact, so Profits Are Lost

By C. L. MARSHALL, of the C. L. Marshall Co., Toronto

HOW many of us pay any attention to the "knock at the door" when it comes? How many grocers grasp the opportunity of making that "little extra" which so often puts the yearly balance on the right side?

I went into my grocer's store the other day and asked for a tin of a well known brand of peas. I did not ask for any particular grade of peas—just peas, adding the name of the brand. My grocer, without any hesitation, produced and wrapped a tin of Early June peas and as he was doing so remarked, "You want the best, of course, Mr. X." He then made out the check to be paid at the cash desk, for twenty cents.

When I left the store it was with a feeling of appreciation of this particular grocer's action in selling a line of goods which showed him a more than ordinary good profit and at the same time gave me, as the consumer, more than ordinary good value for my money. I knew that standard peas were being advertised by the larger stores at 15 cents a tin, and that fifteen cents was the general price for them in the city. I knew that Early June peas were sweeter more tender and better in flavor than Standard peas, cost him only 12½ cents per dozen more than Standard peas—almost exactly one cent per tin more. Four cents a tin extra profit on a tin of peas, ninety-six cents on a case, ninety-six dollars on a hundred cases. One hundred cases of peas is about what my grocer sells in a year. I began to wonder on how many other lines he was making an extra ninety-six dollars. Then I began to wonder if all grocers, and if not all, how many of them were able to recognise values to the extent of being able to make the same additional profit.

Selling Down to the Customer

With this in my mind I dropped into a store a little further down the same street. I asked for a tin of the same brand of peas (not mentioning price or grade). The clerk promptly handed me a tin of Standard peas. "How much?" I asked. "Peas are down," he said, "we are selling them for fifteen cents." "Thank you; they are the best peas, of course." "Oh, yes," replied the clerk, "there is nothing better." During the next two or three days I called at half a dozen different grocers in different parts of the city and bought my tin of peas. In only one other store did the salesman even mention that there was a higher grade of peas than the Standard. This man, in reply to my inquiry for a tin, told me that they had three

qualities, fifteen, twenty and twenty-five cents.

I told him that I wanted the best, and he at once wrapped a tin of Sweet Wrinkle peas, charging me twenty-five cents.

..... that I made purchases from, there were only two who appeared to have any desire to sell anything but the cheapest goods and to make anything but the smallest profit on the transaction. There was only one in the eight who took for granted that I wanted the "best."

The Best Is Better Value

New peas have just come on the market and with them a new schedule of prices. For this reason no better example can be given, nor one more opportune, of the chance to make a better profit by selling quality which at the same time carries value. Nevertheless, canned peas are only one line out of hundreds which are stocked by the retail grocer. On many of them there is the same opportunity of making something more than the minimum profit. Times are good, money is plentiful, prices are high. The average consumer, like myself, is not looking for the "cheapest." He wants the "best." The best is almost always the better value and carries a better profit to the grocer. With the high cost of doing business better profits must be made, or the bailiff will have his knock at the door when opportunity has knocked in vain.

FISH WASTE TO BE USED AS STOCK FOOD

Mr. J. B. Fielding who has been carrying on investigations at the instance of the Commission of Conservation to determine if fish waste could be utilized in the making of stock foods as well as fertilizer has reported favorably on the scheme. It is estimated that the fish waste in Canada is about 46 per cent. of the catch. In the lobster packing industry the waste is about 75 per cent. On the Great Lakes 44 per cent. of the total annual catch is waste. Mr. Fielding believes as a result of his investigations that much of this waste is economically collectable and convertible into fertilizer, stock food, oils, etc.

He estimates the cost of a plant capable of treating thirty-two tons of fish waste daily at from \$33,000 to \$39,000. The cost of operation for a day he estimates at \$95, while the value of the product in fish meal and crude oil would be at current prices no less than \$660.



PRESERVING

A Patriotic Enterprise

Our Stock is Large, Fresh and in every instance, the Best Obtainable.

By now canning Fruits and Vegetables you are not only assuring a winter supply of fresh fruits and vegetables, but you are also helping the country's need to conserve foodstuffs and economize.

GEM FRUIT JARS

Pint Size Regular \$1.20. On Sale \$1.14
 Quart Size Regular \$1.40. On Sale \$1.26
 Half Gallon Size Regular \$2.25. On Sale \$1.70

PERFECT SEAL JARS

Pint Size Regular \$1.35. On Sale \$1.20
 Quart Size Regular \$1.50. On Sale \$1.35
 Half Gallon Size Regular \$2.25. On Sale \$1.70
 Jelly Glasses, per dozen 75c
 Extra Glass Tops, per dozen 35c

Fruits and Vegetables

Peaches, fancy, 2 lbs. for 25c
 Fresh Peas, Bartlett, per lb. 15c
 Crabapples (peach bowles) \$1.25
 Apples for Cooking, 3 lbs. for 25c
 Blackberries, Kenora, per basket \$3.50
 Blackberries, per basket \$2.04
 Cucumbers, small pickling, or large, box \$1.60
 Cucumbers, long, fancy, each 15c
 Tomatoes, fancy, hot house, basket 95c

CAULIFLOWERS, BEETS, CARROTS, GREEN ONIONS,
 WAX BEANS, LETTUCE, RADISH, ETC.

PEACH PLUMS, SPECIAL

Basket 50c

Cooked Meats and Provisions

Swift's Premium Bacon, by piece 67c
 Swift's Premium Bacon, sliced 60c
 Swift's Premium Ham, small size, whole 45c
 Swift's Premium Ham, boned and sliced 60c
 Swift's Roast Ham and Dressing 65c
 Swift's Boiled Ham 65c
 Swift's Minced Ham 65c
 Swift's Pork Specialty 35c
 Swift's Meat Loaf with Macaroni and Cheese 35c
 Jellied Tongue 60c

SATURDAY SPECIAL

Cloverdale Butter, per lb. 50c

Fresh Eggs and Newly Made Butter at lowest market price for best quality.

We have all the necessary Substitutes to go with Standard Flour—Corn Meal, Corn Flour, Fine Oatmeal, Oat Flour, Barley Flour, etc. Save White Flour. It is so hard to use any of these.

Overseas Mailing Boxes

TWO SIZES, STRONG AND LIGHT WEIGHT, CAPABLE OF CARRYING THE REGULATION WEIGHT, 7 lbs.
 Price, large, 2 for 25c
 Price, small 10c

Geo. Kerr and Co.

FAMILY GROCERS

Phones 1453 and 1365 The Best of Service
 The Highest Quality Only The Lowest Cash Prices

Food Control License No. 8-2488

An effectively displayed advertisement used by
 Geo. Kerr & Co., Lethbridge, Alta.

The Grocery Store and the Cigar Trade

The Grocer Has a Good Chance to Make Unused Space Count in Displaying Cigars and Tobaccos—Circulars in Parcels—How This May be Made to Appeal to Women Buyers

IF it is possible to sell cigars and to develop a trade of fair proportions in tobacco lines in a grocery store without special effort, what are the possibilities if some special attention be paid to the handling? It is generally conceded to be a profitable line, and so long as the world lasts there will be a large number of men who will want their daily smoke.

Lines Need Replacing

There are parts of Canada in which it has been customary to carry certain lines that will be discontinued. Take the stores that have been handling liquor. This will soon be prohibited from sale over the counter, and retailers who have been making this one of their chief stocks will have to replace it with lines that will not only sell, but which will sell at a profit. Hundreds of stores will have to give this problem consideration in the very near future. And the time is none too soon for serious thought. This would appear to be the golden opportunity for inaugurating a trade in cigars and tobacco.

Study Available Space

The merchant of to-day is compelled to display his goods to advantage. He must do so to compete on an even footing with his neighbors. This involved little care some years ago, but of late the

matter of display has become an item of first importance. But not only is it a matter of making a good display, but also of making the most effective use of available display space.

There are stores in every town and city where the space might be used to better advantage. This is particularly true of the modern grocery. How often boxes are carelessly placed about the floor and against counters, when a small and inexpensive table would give the display much more effectiveness, and a consequently better impression and larger sale of stock? Time spent in the study of this very important point will prove a good investment to the proprietor of any store, anywhere.

Displaying Cigars and Tobacco

It may be that all grocers cannot handle cigars to the best advantage. At the same time there are very many who can, and in the majority of these cases sales can be increased with profit. Every community has its smokers and will continue to have them. But to get their custom the merchant must have the stock, and in this line particularly it must be shown.

In speaking with A. Dionne, Son and Co., of Montreal recently, CANADIAN GROCER was told that a trade could undoubtedly be created for cigars, cigar-

ettes and tobaccos. Said Mr. Dionne: "The tobacco business can certainly be developed if we push it. At the present time we have only a small case. We realize that the curtailing of our liquor business will require that we sell other lines, and this tobacco trade can be developed, I believe through proper display. Silent salesmen can be used to good purpose, and a small space may be reserved in windows."

Increasing Demand 500 Per Cent.

Mr. Dionne further explained that use might be made of the mails from week to week, and in any case that once a month, when sending out bills, a small slip might be inserted stating that "we have a fine line of best grade cigars and cigarettes—when you want a box or wish to try a real good smoke, include some in your order and they will be promptly sent." "I believe that in our case we shall be able to increase our business for cigars and cigarettes from 500 to 1,000 per cent.," said Mr. Dionne.

The development of the cigar trade will depend a great deal upon the individual retailer and upon the use he makes of his location for display, of the newspapers and mails for publicity, and upon the adoption of various new ideas

(Continued on page 23)



Interior of the Fawcett Brothers store, Sackville, N.B.

CANADIAN GROCER

MEMBER OF THE ASSOCIATED BUSINESS PAPERS

ESTABLISHED 1886

The Only Weekly Grocer Paper Published in Canada

JOHN BAYNE MACLEAN - - - - - President
H. T. HUNTER - - - - - Vice-president
H. V. TYRRELL - - - - - General Manager

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EDITORIAL BRIEFS

AT A recent meeting of the Ontario Municipal Association held recently in Toronto a resolution was passed petitioning the government to amend the Statute Labor Act to permit municipalities to levy a special tax of \$25 per annum on all aliens of enemy origin in lieu of the present limited tax. Many merchants have suffered from the competition of such persons, and it seems a reasonable enough request that enemy aliens who are deriving a living from this country should at least be required to pay some little portion of the public charges.

* * *

A MERCHANT of Riverhurst, Sask., has been compelled to close his business for seven days on the order of the Canada Food Board because he sold flour without substitute. This merchant is only one of many, the most of whom probably have escaped the law. It is a serious fact that there are yet in Canada a number of merchants who are inclined to look upon the Food Board regulations as an annoying interference with their liberty which they are entitled to disregard if they see fit. That attitude is, of course, unjustifiable, and it is a dangerous matter for the merchant. Business closed for a week or more will surely offset any minor gain that may be derived from evading the regulations, and that is what the evader has to expect.

* * *

IN THE new sugar regulations the retail grocer has come off unscathed. Most other regulations

have hit him first and hardest. These regulations drive hard at the manufacturer but let the retailer off scot free, save in so far as he is affected by the limitations of the manufacturers. This fact, however, should not lead the grocer to forget that he is under a moral obligation to conserve sugar, that the one and a half pounds per person per month should be adhered to in his sales as closely as is possible, and that he should heed the instructions to sell brown sugars.

ONTARIO'S FIRE LOSSES

THE property loss due to fires during the first six months of this year in Ontario totalled \$7,069,878 an increase over the same period in 1917 of \$1,132,743. Insurance men state that their returns for America show that there is a fire every five minutes in a retail store. This is an enormous waste and one of the results is that fire insurance rates are higher in America than in any other country in the world. Another direct result is that a hardship is worked upon the buying public. It is a fact well known throughout the business world, that the high rates of insurance are added to the cost of doing business and are, therefore, a burden upon the commodities which the dealer handles and for which the customer has to pay. Insurance men state that most of the fires which are traceable are of surprisingly simple origin, and almost invariably carelessness is to blame. If a little care is exercised they say an enormous waste can be eliminated in the way of fire losses.

AN EXCELLENT SHOWING

CANADA'S excellent financial condition has just been set forth in a statement made to the press by Sir Thomas White, the Minister of Finance. After the war will certainly come a period of readjustment. The transition should be easy if Canadian people continue to show the evidences of thrift that they have in the past four years. The Dominion's magnificent resources and the development of them will also be a big factor in stabilizing conditions. A certain amount of inflation has necessarily followed the war demands made upon Canadian firms and the easiness of money. To some extent undoubtedly this has made for the high prices that prevail. With the arrival of peace, if money conditions remain unchanged, Canada will be in a position from a production standpoint that she has never occupied before. Sir Thomas White declares that Canada is earning at home not only all the money she has spent on the war but sufficient to make a large national increase in wealth as well. It would seem as if the end of the war would find Canada a more saving nation than when hostilities began and fully prepared to make the most of the place she has won in the world's eyes.

Current Events in Photograph

A HOSPITAL FOR AEROPLANES

Out on the western front there are heavy casualties among the inanimate as well as the human forces. The perils of service are shared by all, and means must be found to restore the injured machines as well as the injured men.

In the accompanying photo is shown a casualty station for aeroplanes, a photo that gives some idea of the immense work entailed in the operation of keeping the war machine going.



Food Administrator Reserves More Salmon

United States Dictator Orders Pound Tall Chum Salmon Held Subject to Government Needs—No Further Light Thrown on War Trade Board Purchase Here—Situation Uncertain

SALMON packers and distributors in the United States are in receipt of a telegram from the Food Administrator which reads as follows and is self-explanatory: "Reserve your entire pack of pound tall chum salmon. Do not make any shipments to civilians after receipt of this telegram. When this season's pack is completed, if there is any surplus beyond government needs, such surplus will be released."

This means that to the south that the government is reserving for its own use the total pack No. 1 tall reds, medium reds, pinks and chums, and the civilian requirements will only be met out of any surplus there may be—and this it is thought will be pretty small.

Just what uses the government intends making of salmon is unknown at present. The Dominion Government took similar action to assure disposition of the British Columbia pack according to their requirements a couple of weeks ago in Canada but further advice has not been forthcoming as to just what lines are included, nor giving an intimation as to the direct use to which it will be put.

It is understood that a small shipment may be released to equalize early shipments already made but this will by no means begin to relieve the situation. Comment on the action of the government is being largely withheld, those expressing any opinion at all feeling that when the needs of the allies are

back of any such move, and it is almost sure they are, or that our soldiers are involved, civilians in Canada will certainly offer no adverse criticism. Anything necessary to winning the war is the attitude being taken.

The situation in Canada stands about as follows to-day as far as can be learned. This is subject to revision of course, and definite information may be forthcoming at any time. Reports indicate that the Canadian government has purchased for the British authorities the entire pack of sockeyes, red springs, cohoes and pinks, and that this is made for civilian use. Whether the latest order in the U.S. will have any bearing on action which may be taken in reference to cheaper grades of fish here is unknown, but there is undoubtedly unity of action being shown between Washington and Ottawa authorities in many cases, so why not salmon? There is perhaps this difference—the Canadian negotiations are being made through the War Trade Board—in the United States the food administration is acting.

U. S. SETS MAXIMUM PROFIT FOR JOBBERS IN FLOUR

The United States Food Administration has definitely set the profit that may be made by jobbers on sales of wheat flour. The regulation is as follows:

"The margin allowed mills on sales of less than carload lots is 50 cents per barrel to dealers, bakers, etc. (not delivered), and \$1.20 per barrel to actual consumers, over each mill's carload fair price schedule.

The margins allowed jobbers who are not millers remain unchanged, namely, 50 cents to 75 cents per barrel in selling to retailers, who in turn are allowed margins of 80 cents to \$1.20 per barrel over the cost to them."

THE GROCER STORE AND THE CIGAR TRADE

(Continued from page 21)

that can be worked out as occasion arises.

The Women as Buyers

One of the interesting features of this interview was the suggestion that many women could be counted upon as likely buyers. "It is an easy matter to find out what kind of cigar one's husband wants," suggested Mr. Dionne, and the best feature of this suggestion is that they will be more than likely to buy in boxes—a recognized improvement over that of selling in broken and small lots. This, it was further stated, could be stimulated through suggestion and through a regular or special circular sent out from time to time.

In addition to the regular demand, appeals might be made to buy these at Easter time, or for gifts on birthday occasions, at Christmas, New Year, and other special seasons.

It would seem to be an opportune time for the trade to consider carefully the possibilities of development along these lines.

CURRENT NEWS OF THE WEEK

Canadian Grocer Will Appreciate Items of News from Readers for This Page

Maritime

T. H. Estabrooks, of T. H. Estabrooks Co., Ltd., has accepted the chairmanship of the New Brunswick provincial committee for the 1918 Victory Loan drive.

Colonel E. T. Sturdee, manufacturers' agent, of St. John, was honored at a recent public meeting of the New Brunswick branch of the Navy League of Canada, of which he is president, when Dr. Alfred Hall, Dominion Commissioner, presented to him, in recognition of his valuable work, a cane encircled with a band of copper from Nelson's flagship, the "Victory."

Provincial letters patent have been granted incorporating the New Brunswick Commercial Travellers' Patriotic Club, an organization formed early in the war, as its name intimates, for the purpose of raising funds for patriotic purposes, and which has been very successful in attaining that end. The incorporator are William A. Stewart, president; Daniel McKinney, vice-president; J. E. Augevine, secretary-treasurer; T. J. Gunn, E. H. Cairns and George E. Dawes.

Quebec

C. Green, vice-president of the John Duncan Co., Montreal, was in New York this week.

C. Ritz, Eastern manager of the Robin Hood Mills, Ltd., was a Toronto visitor this week.

Geo. A. MacDonald, sales manager of the Quaker Oats Co., Peterboro, in company with J. E. Pollard, Montreal manager, was a visitor to Boston this week.

John E. Turton, wholesale grocery broker, Montreal, motored to Toronto last week to visit the Exhibition, and renew old acquaintances.

J. A. McConnel, formerly with Ganong Bros., Limited, has accepted a position with Freeman and Sheely, manufacturers' agents, as Montreal city representative.

J. A. Marshall, manager of the Montreal branch of the Western Canada Flour Mills Co., Ltd., returned from an extended trip to western points. Seen by a representative of CANADIAN GROCER, Mr. Marshall was of the opinion that there will be a good yield of wheat in the three western provinces. Said Mr. Marshall:—

"While I am not an authority on the usual situation out there, I have discussed it with many who do know. The situation in Alberta is not too promising but there will probably be about 30,000,000 bushels there, and in any case enough for their own needs. Saskatche-

wan is fair and Manitoba is very good indeed. From the best reports available and making deductions for probable shrinkage and other damages, there ought to be a 200,000,000 bushel crop and I will not be surprised if it goes around 230,000,000."

Ontario

A runaway car recently left the track at the corner of Brock and Ford streets, Fort William, Ontario, and dashed through the front of the McKenzie Grocery Company store. The damage to the store and stock will mount up into several thousand dollars. No one was seriously injured in the accident.

Western

W. S. Irish, Winnipeg, has been succeeded by Sarah Bjlin.

The Mulvihill Trading Co., Ltd., Mulvihill, Man., has been incorporated.

W. M. Vance, general store, Grand View, Man., has been succeeded by Motoff Trading Co.

The Snake Island Supply and Trading Co., Snake Island, Man., has dissolved partnership.

Gibson Paterson Co., Ltd., manufacturers' agents, Winnipeg, have moved from the Scott Block to 280 William street, where they will be more in the centre of things. In their new premises they have larger storage space.

Scheltingas, Limited, Ledley, Sask., has succeeded to the business formerly

conducted under the name of Haberlach & Scheltinga Bros. The new company has also purchased the store of Enos Harvey, Ricetown, Sask., and will operate it in connection with the Sedley store. The company consists of T. P. Van Scheltinga, James E. Wheelan and Thomas A. Ryan. The latter will manage the Ricetown branch.

W. G. BARCLAY DEAD

Manager of A. Macdonald & Co., Vancouver, Dies Suddenly Following Operation for Appendicitis

The death has occurred of W. G. Barclay, manager for A. Macdonald & Co., Vancouver. He was visiting the branch at Fernie, B.C., and took sick on the return trip. At Vancouver he was operated on for appendicitis, but died suddenly on Aug. 22. He had been with Macdonald's for 22 years, formerly being at Winnipeg in charge of the White Star factory, also at the Kenora branch.

H. H. Cooper of Macdonald-Cooper Co., Edmonton, John Crawford of Macdonald-Crawford Co., Moose Jaw, T. D. Stark of Macdonald & Co., Nelson, and P. Chapman of Macdonald-Chapman, Ltd., attended the funeral.

PIONEER PRODUCE MAN DIES

John B. Wilson, a pioneer produce merchant, of Toronto, died recently at St. Michael's Hospital. He was the eldest son of the late James B. Wilson, of the Dumfries Milling Co., at one time one of the best known business men of Weston, Ont. He came from his birthplace in Dumfries, and commenced business in Toronto about forty years ago, and was well known to the local wholesale trade.

L. N. BERTRAND DIES SUDDENLY

L. N. Bertrand, a well-known cigar manufacturer, of Brockville, Ont., died suddenly last evening after an illness of three hours, from paralysis.

KINGSVILLE, ONT., R.M.A. MEETS

A meeting of the Kingsville R.M.A. was held recently in Kingsville. C. H. Smith, of the C. H. Smith Company, Windsor, Ont., addressed the gathering on the value of the newspaper to the merchant and the community. He pointed out how much a community can gain by scientific publicity on the part of its merchants and others.

T. C. Ray, secretary of the Windsor Retail Merchants' Association, and prominent residents of Kingsville also spoke.



E. WAFER LACHANCE

Reference to whose death by drowning was made in these columns on August 16th. Besides being sales manager for Wm. H. Dunn, Limited, wholesale grocery brokers, Montreal, Mr. LaChance was a director of the company and also a director with Dunn-Hortop, Ltd., Toronto.



Pte. James Thomas H. Kendall has been reported wounded according to a report received by his wife at 32 Waverley road, Toronto.

Pte. Kendall was born in Manchester, England, 37 years ago and came to Canada in 1910. He enlisted in January, 1916. Previous to his enlistment he was employed by Lever Bros. as a shipper.

Pte. Albert Slade, Toronto, was killed in action on Aug. 9th. He was born in Surrey, England, 20 years ago, and has resided in Canada for seven years.

He went to the front last February with a draft. Before enlisting he had been in the employ of the Eby Blain Co. for three and a half years.

Pte. Alexander Anderson, 93 Hayden street, Toronto, was killed in action on August 8 after only four months' service at the front.

He enlisted in the 236th MacLean Highlanders, and went overseas in September, 1917. He was 25 years of age. Before enlisting he was in the employ of George Burfoot, grocer, of Bloor street west, Toronto.

Lieut. Reginald Eric Binmore, son of Mrs. Raymond Binmore, 433 Claremont avenue, Westmount, Que., is reported as having been killed in action on August 10. He enlisted as a private in the 87th Battalion Grenadier Guards, in Oct., 1915, and went overseas with the rank of sergeant. During the Somme campaign in 1916 he was severely wounded and sent to England for medical treatment. After convalescing he took a course for a commission, and in February of this year was granted his lieutenancy. Prior to enlisting, Lieut. Binmore was an employee of Messrs. Chase and Sanborn. He was 23 years old.

Word was received that Private A. E. Clark, of 1274 Queen street west, Toronto, was admitted to 16th General Hospital, Le Treport, France, on August 14th. He went overseas with a local battalion, in April of 1917, and was transferred to the 75th Battalion on his arrival in England. Private Clark, who is married, was employed by the Cowan Cocoa Works prior to enlisting.

John R. Gabriel, who was employed with the Two Barbers, Ltd., retail grocery stores, in St. John until he enlisted early in the war, has been reported killed in action. His elder brother was one of the first men from St. John to be killed in this war. He is survived by a widowed mother and a small brother.

POLICE WILL INVESTIGATE HOARDING CHARGES

A number of complaints have been received by the Toronto police department regarding the hoarding of sugar by certain parties. Inspector Gregory stated that matters contained in the letters received would receive the attention of officers who will be asked to visit the homes mentioned.

Before any prosecutions are instituted, the Canada Food Board will be notified.



EDWARD NICHOLSON
Recently of the Mutual Purchasing Co., Winnipeg, who will manage the Consolidated Purchasing Co.

CONSOLIDATE THEIR PURCHASES

WINNIPEG, Sept. 4—(Special).—A company is being formed at Winnipeg known as the Consolidated Purchasing Company, for the purpose of consolidating the buying for the entire Macdonald's Consolidated interests, which own eleven wholesale grocery houses extending from the head of the Great Lakes to the Pacific Coast, and comprising the following firms: A. Macdonald & Company, with houses at Vancouver, Nelson, and Fernie, British Columbia, and at Fort William, Ont.; Macdonald-Coover Limited, of Alberta, with houses at Calgary and Edmonton; Macdonald-Crawford Limited, of Saskatchewan, with houses at Moose Jaw, Saskatoon, Swift Current and Battleford, and Macdonald-Chapman Limited, Winnipeg.

They control the White Star Mfg. Co. Ltd., of Winnipeg, packers of yeast, baking powder, pickles, teas and coffees; also the Occidental Fruit and Canning Co. Ltd., of British Columbia, canners of fruit and vegetables, and fresh fruit packers. They are also interested in the McDonald Jam Co., Nelson, B.C., packers of Nelson Brand Pure Fruit Jams. Macdonald's Consolidated are a mail order house doing business through catalogue direct to retail merchants.

E. Nicholson, until recently with the Mutual Purchasing Co., will assume the management of the new company, which will have connections in the principal cities of Canada and the United States.

N. B. R. M. A. TO CONVENE

Elaborate plans are being made for the provincial convention of the New Brunswick Retail Merchants Association which is to be held in St. John on September 4 and 5. Several of the Dominion officers will be present to address the delegates and a varied and helpful programme is being prepared by the local committee. For the entertainment of the visitors plans are being made for a banquet, for visits to the shipyards, the drydock and harbor development works and various industrial establishments.

MILLING CO. OPENS IN MONTREAL

The Vancouver Milling and Grain Co. of Vancouver, B.C., has opened a Montreal office. This is in charge of A. G. Urquhart and the new office address here is 511 Coristine Building.

Besides handling various other products, rice and beans will be extensively dealt in, the firm having a buying office in Kobe, Japan.

THEY'RE FILLING THE SHELLS

From the United States comes the following encouraging news:

"This year we have had a surprising demonstration of the ability of the poultry industry to expand on short notice. Every day reports are coming in to the Food Administration which indicate that the hens are digging in with both feet and filling shells like high-g geared munition plants. The storage houses now have about 6 000,000 cases put away, which means that the high point of last year has been almost reached.

"The anti-hen-killing rule, which stirred up a storm of protest at the time it was put into effect, has served the purpose of increasing our supply of concentrated food, and production is still going on at such a rate as to insure our people an adequate supply of eggs.

"Farmers who were anxious to sell while the 'no-kill' rule was in effect have been holding on to the hens that are shelling out the eggs, and many of them say they are glad the Food Administration prevented the reduction of flocks.

"This unusual production is a big encouragement, as every egg and every fowl can be used to advantage in the present state of the world's food supply."

CANADIAN CANNED GOODS IMPORTS

Canada's importations of canned products during the past three years show a gradual increase as shown by the following figures of imports of canned fruits, jams, jellies, preserves, and canned vegetables for the years ending March 31, 1916, 1917 and 1918. Most of these goods are imported from the United States:

Articles	1916	1917	1918
Fruits	\$251,536	\$611,225	\$677,270
Jellies, jams and preserves	208,647	150,417	36,517
Tomatoes and corn	26,659	593,006	704,234
Vegetables and beans	195,028	384,278	526,828

THE CLERKS' DEPARTMENT

A BUSINESS BUILDER OF POWER WAS C. F. SISE

Life Story of Late Chairman of Bell Telephone Forms a
Remarkable Record of Business Achievement
Reared on a Foundation Laid at Fifty

BUILDING of the business organization of the Bell Telephone Company of Canada—the second organization of its kind in the world—was begun, continued, and brought to its present stage of progress by a sea captain, a man with absolutely no previous experience in the technical departments of the vast work he undertook. Not many business men were aware of the fact. Perhaps the very unostentatious character of the business builder behind the Bell Telephone Company of Canada may account for this. And yet what an adventurous career that quiet, persistent personality played great part in before he came to Canada and began his remarkable work as organizer of the second largest public utility concern of its kind in the world.

Behind the Blockade Runner

There's a savor of the salt sea and the daring it demands in the fact that the late Charles Fleetwood Sise, the subject of this sketch was one of the personalities concerned with the direction of the blockade runner "Alabama." Jefferson Davis, President of the Southern Confederacy, saw in Charles F. Sise the executive power of which his life has given such ample proof, and made him his private secretary. In the Indian Mutiny, and in the Crimean War also Charles F. Sise had his part, small as it may have been perhaps. (And yet he was so quiet about his achievements, none can say how important any of these more youthful experiences of his may have been).

Then, nearly fifty years of age, and with a record of activity behind him that might serve many a good business man for a lifetime, Charles F. Sise arrived in Canada, to begin what many Canadian men of affairs would readily call his life work. More aptly it might be termed his life's crowning achievement. Here in detail is his story:

Charles Fleetwood Sise, chairman of the Bell Telephone Company of Canada, and for thirty-five years either vice-president, or president of the company, passed away on Tuesday 9th April, in his eighty-fourth year. The latter half of his life, although spent in a calm business-like atmosphere, contained elements that are in their way as remarkable as the adventurous experiences of his more youthful years.

He was a sea captain when he was only

twenty-one, and he did not begin his business life until he was forty-seven years old. That is as far as the Bell Telephone Co. of Canada, his great business achievement is concerned. Charles F. Sise was not merely a master mariner. He was a Master Pilot amongst the many perilous channels of business. Beginning his organization of the Bell Telephone Company of Canada, without technical training in the line, he leaves it after thirty-eight years' service unsurpassed (except by the United States Co.) for number of customers per thousand of population.

For a man who began business at 47 years of age as a novice, and had only a comparatively sparsely settled country for his field, the success of Mr. Sise may be considered outstanding.

Figures Tell the Story

When at the annual meeting of the company, three years ago, he resigned his position as president, which he had occupied since 1890, he referred to the growth of the organization with which he had been identified since its infancy. In the first year the paid-up capital of the company was \$377,600, and the total assets \$403,324. Thirty-five years later the paid-up capital was \$18,000,000 and the assets \$40,852,000. In 1880 the total number of telephone stations was 2,100. By 1915 the number had grown to 237,068. In 1880 the number of employees was 150; this rose to 7,836.

Although Mr. Sise had wished to be relieved of the heavy duties of the office for years past, it was not until three years ago, when he was over 80 years of age that the Board consented.

A Judge of Men

The choice of the directors on that occasion is itself a tribute to one of the outstanding characteristics of the late President: his ability to secure for his staff men who would be able to keep pace with the growth of the business and shoulder constantly increasing responsibilities. The new President was L. B. McFarlane, who thirty-eight years ago was "taken over" by Mr. Sise when the new Bell Company absorbed the telephone business of the Dominion Telegraph and the Montreal Telegraph Companies, and he became Manager of the Eastern Division.

It might be noted here that the secretary of to-day, W. H. Black, was in charge of the correspondence of the small company of over thirty years ago; that R. F. Jones, Manager of the Eastern Division, was then an office assistant; that W. G. Slack, the Treasurer of to-day, was over thirty years ago the accountant of the company; and that A. T. Smith, Division Superintendent, and K. J. Dunstan, Division Manager, both of the Western Division, Ontario, have been in the service of the company for over thirty years as well.

A Shipowner's Son

Mr. Sise was born in Portsmouth, New

Hampshire, on Sept. 27, 1834, the sixth son of the late Edward Fleetwood Sise, who was a merchant and shipowner. Going to sea he was appointed a captain before he was twenty-one years of age, and for some years commanded vessels in the Atlantic, Pacific and the Australian trade. Later he took charge of his father's shipping and cotton business at Mobile and New Orleans. During the Indian Mutiny he was ill in India, whither he had gone in his merchandising work. The estate of his father-in-law adjoined that of Jefferson ("Jeff.") Davis. He came under the eye of the famous Southern leader, was appointed his private secretary, and engaged in many delicate missions for him.

The Alabama Episode

One of these was in connection with the fitting out of the "Alabama," which ran the blockade and sunk Northern merchantmen, and incidentally cost the British Government some \$15,000,000 in claims. After the war he went to Liverpool, England, to manage that branch of his father's business, and he came to know William Ewart Gladstone intimately, living just two doors away. Some time after he entered the fire insurance business and came back to the United States as agent for the Royal Insurance Company. When the Royal Canadian Insurance Company was formed, Mr. Sise took over the management of their United States business with head office at Boston. Just about this time Alexander Graham Bell was perfecting his devices for telephoning, and an American Company, the American Bell Telephone Company was formed.

The Bell System Begins

In Canada various patents were being operated by a number of companies at different points in Ontario, Quebec and the Maritime Provinces. In Quebec there were two chiefly, the Dominion Telegraph operating under the Edison patent, and the Montreal, with the Blake. In Ontario, Alexander Graham Bell had handed over his patents to his father, in some cases even before the patents were issued, and a number of companies were engaged under rights sold by him. It was decided by the interests in the United States that an effort should be made to consolidate the business in Canada, and operate all under the Bell patents, and Mr. Sise was asked to go over and do what he could. He consented and went over to Hamilton, Toronto, Montreal and other centres and the Bell Telephone Company of Canada was organized the next year, 1880.

Head Office in Toronto

As a number of the companies that were taken in were working in Toronto and Hamilton, and these districts, Toronto at first was the head office, but the most of the capital invested came from Montreal, and it was not long before the office was moved to that city. Until 1890 the president of the Bell Company was Andrew Robertson, who in the eighties was connected with many of the biggest business enterprises in Montreal, dry goods, etc., and was Chairman of the Harbor Board, and held other prominent positions. Up to 1890, Mr. Sise was the vice-president, and on the death of Mr. Robertson succeeded as president of the company.

During all the time of his connection with the Bell Company, Mr. Sise exhibited singular devotion to the interests of his company, and constantly refused invitations to identify himself with the direc-

Continued on page 39.

Enquiry Department

WHEN you become a subscriber to **CANADIAN GROCER** this is part of the Service you buy. We are glad to be of any assistance to our readers and enquiries are solicited. Cut out the coupon at the bottom of page, fill out and mail to us if you want to know where to buy a certain product, agents for any particular line, manufacturers of a special article, etc.

WHO PAYS THE TEA TAX?

I ordered five chests of tea from a Hamilton wholesaler to be delivered the 1st of June. The tea left Hamilton May 30 and I received it on June 3rd. On May 30th I received a draft for 30 days and on July 2nd the draft was paid. In August I received a letter asking for the amount of the war tax. Since then I have received notifications from the Inland Revenue Department of Hamilton and Walkerville demanding the payment of the war tax.

I took oath on May 4 that I had only 900 pounds in stock; now they want me to take a false oath stating that I had this 375 pounds extra.

NELSON VANIDOUR,
Leamington, Ont.

Answer—The matter depends largely on the contract you had with the wholesaler. Where there is an unconditional contract for the sale of specific goods in a deliverable state the property in the goods passes to the buyer when the contract is made and it is immaterial whether the time of payment, or the time of delivery, or both, be postponed. (Sale of Goods Act, 1893, sec. 18).

Deliverable state means the state in which the buyer is bound to accept.

It has been held that a sale of goods by a commercial traveler and forwarded for acceptance to his employer, becomes perfect only upon that event, and the contract is only definitely completed at that place.

The Customs Tariff Amendment Act, 1918, reads as follows:

There shall be levied, collected and paid a war excise tax of 10c per pound on all tea entered at customs on or before the thirtieth day of April, 1918, by any importer or dealer, and which remains unsold on that day. Provided that retail dealers shall only pay such war excise tax upon tea held by them on that day in excess of one thousand pounds.

As the tea was sold prior to the thirtieth day of April, 1918, the importer or dealer would not be liable for war tax.

It is difficult for us to decide in view of the wording of the Act whether the retail dealer in such a case is or is not liable for war tax. It would depend on the interpretation of the word "held" and whether as a matter of fact the tea was "held" by the retailer. Strictly interpreted we could say it was not "held" by the retail dealer.

You will see that the question is one not easily answered, as it would appear to be a question that can only be definitely decided in the courts.

A MARKET FOR INDIAN RICE

What markets are there for wild rice? The Indians here are all busy picking rice on Rice Lake north of here, and we understand that a big business can be done in this line.

PRONGER BROS.,
Dryden, Ont.

Answer—The following firms are in the market for this rice: J. A. Simmers & Co., 147 King St. East, Toronto; Wm. Rennie & Co., 130 Adelaide St. East, Toronto; Steele Briggs, 49 Spadina Ave., Toronto.

GRAIN BUYERS IN MONTREAL

Please give me the names of a couple of good grain buyers in Montreal?

H. C. HUNTER,
Charing Cross, Ont.

Answer—Robin Hood Hills, Board of Trade Bldg., T. W. Raphael & Co., 43 St. Sacramento St., Judge Grain Co., 42 St. Sacramento St., Western Canada Flour Mills, Board of Trade Bldg., Ogilvie Flour Mills Co., Youville Square, St. Lawrence Flour Mills Co., Lake of the Woods Milling Co., Lake of the Woods Bldg., all of Montreal.

GOOD CLOVER HONEY

Please put us in touch with firm from whom we can buy good clover honey right?

PORTER L. C. WHITE,
Peterborough, Ont.

Answer—The Bowes Co., John J. Fee, Gunns Ltd., Whyte Packing Co., all Front St., Toronto; H. P. Eckhart, Church St., and most other wholesalers; the Canadian Bee Supply & Honey Co., Ltd., Toronto.

CHEESE AND MEAT CUTTERS

Can you give me the name of the manufacturer of the best cheese cutter, also the names of manufacturers of any satisfactory bacon cutters besides the Van Berkel?

JOHN MUNRO,
Pictou, N.S.

Answer—The American Computing Co., Hamilton, are manufacturers of a line of cheese cutters of established quality. Meat slicers are made by the Brantford Scale Co., College St., Toronto, and the Brantford Scale Co., King and Peter Sts., Toronto.

FEED AND HAY HANDLERS

Will you kindly give me the names of some hay and feed handlers in the Provinces of Nova Scotia, New Brunswick and Quebec?

J. R. GWAZD,
Sydney, N.S.

Answer—Calday Fraser & Co., Dartmouth, N.S.; Gunn & Co., Halifax, N.S.; Halifax Meal Mills, Halifax, N.S.; Atlantic Milling Co., Pictou, N.S.; Maritime Cornmeal Mills, St. John, N.B.; Johnson & MacDonald, New Glasgow, N.S.; Standard Flour & Cereal Mills, Montreal; MacDonald & Kobb, Valleyfield, Que. For feeds, Lake of the Woods Milling Co., Ogilvie Milling Co., St. Lawrence Milling Co., Robin Hood Mills, all of Montreal.

WHERE VINEGAR IS PROCURABLE

Where can I buy sweet cider outside of the Dominion Vinegar Co., of Hamilton?

LOUIS SZABO,
Welland, Ont.

Answer—S. Peterson & Co., 64 Regent St., Toronto; Kemp Brokerage Co., 784 Euclid Ave., Toronto; T. Kinnear & Co., Front Street, Toronto; H. P. Eckhardt, Church St., Toronto; Annapolis Valley Cider Co., Bridge Town, N.S.

SELLING FRUIT BREAD

Is a grocery store allowed to sell fruit bread along with other bread?

MRS. G. RUTHERFORD,
Plattsville, Ont.

Answer—Yes. There is no restriction on the sale of this product in grocery stores.

REGARDING FLOUR MILLS

How is it that the mills are allowed to sell only 10 pounds of substitute to 100 lbs. of flour, while the retail store must sell one to four? I thank you for what information you might give me.

B. E. DUNCAN,
Marshville, Ont.

Answer—We are not aware of any such regulation. Flour mills, as far as we know, are not compelled to sell substitutes. Many flour mills do not manufacture anything of the kind. Where they do a retail business they would of course be under the same regulation as other retailers.

SUGAR SALES

What amount of sugar will I be allowed to sell my customers after September 1st?

THE BROMHEAD TRADING CO.,
Bromhead, Saskatchewan.

Answer—There has as yet been no further limitation than that which required the grocer not to sell more than 14 days' supply. There has been a request that merchants sell one-third brown sugar with all sugar sales and that the public should limit themselves to 1½ pounds per person per month, but no regulations have been imposed to this effect as yet.

CANADIAN GROCER,
143-153 University Avenue,
Toronto.

For Subscribers

INFORMATION WANTED

Date..... 191...

Please give me information on the following:

Name

Address

WEEKLY GROCERY MARKET REPORTS

Statements From Buying Centres

THE MARKETS AT A GLANCE

SALMON is again of interest during the week, though this time interest centres in the United States. The Food Administrator there has wired to the packers to hold all pound tall chums to the order of the Government and make no deliveries to civilians. It is further intimated that when Government needs have been supplied, any surplus will be released for domestic trade.

Whether this presages similar action here in respect to the cheaper grades of salmon is not easily determined. At present it is understood the War Trade Board purchase includes only the best grades, but should these not be found sufficient there is little doubt all grades would be taken over. Whether joint action is contemplated by Washington and Ottawa authorities cannot be determined. The negotiations in Canada are being handled by the War Purchasing Commission—in the United States this last order was issued from the Food Administration Department.

It is intimated that new certificates and allocations of sugar are to be issued only to importers of record who brought in sugar supplies during the past season, thus establishing a trading basis. Others will have to secure supplies through wholesalers and dealers.

MONTREAL—Fewer changes have been made this week than for some time, and the jobbers and wholesalers are awaiting definite prices on new pack canned goods, etc., for the ensuing season. These should be out any day now. The probability is that canned tomatoes will be available at a better figure than even promised a few weeks ago. Quebec Province has produced a good yield this year, and there will be a good condition in this respect elsewhere.

The flour situation is one that promises to take on new interest in the immediate future. Millers are just awaiting the decision of the Food Controller on several points, and hope to be milling wheat here in a few weeks. Some mills in the West are reported to be almost ready now, and once the basis of milling is decided there need be little delay.

Salt in bags has been marked higher, and some brands of fish cakes as well. There is not a great deal of movement in some lines, but the trade is looking forward to a general revival of trading within a few weeks.

TORONTO—Advances for the week include one manufacturer's line of confectionery, which has gone up 2c per pound; their bon bon packages 5c pound, and bar goods 5c per box. Sugar restrictions have also extended to manufacturers of soap, and when present stocks of some lines are exhausted there will be nothing further offered, at least until the sugar situation has assumed less serious proportions.

Wholesalers are again emphasizing upon their salesmen that all bakers, confectioners, hotels, restaurants, cafeterias and eating houses, as well as manufacturing plants and firms using sugar for commercial purposes must send or mail in sugar certificates to have requirements noted thereon before delivery can be made. The regulation governing the use of eating houses of all kinds is now effective, viz., 2 pounds for each 90 meals.

Another line of dried fruits has been added to the list of those which the Government will be using in the United States. This is choice apricots, it being understood that the Government has commandeered the entire crop of this grade. This means then that Government requirements now embrace prunes, peaches and apricots. When their needs have been fully met on these lines, the balance left for civilian use is not likely to be any too heavy, and Canada's allotment will probably run pretty small. There is some hope expressed that permits to import Malaga raisins in limited quantities may be granted.

At the present time filberts are looked upon as about the cheapest nut offered locally. A sharp advance at primary points occurred two or three weeks ago, and this has been followed by another increase amounting to about 40 per cent. To-day's prices locally are well below present cost to import. The trade shows some interest in this line, and sales have been very fair.

QUEBEC MARKETS

MONTREAL, Sept. 4.—The difficulty of securing goods is the outstanding feature with many jobbers. Any commodities that are offered them are usually picked up promptly and find ready sale. The state of trade is steady and still on the quiet side.

Bag Salt is Quoted Higher; Fish Cake, Too

Montreal.
SALT AND FISH CAKE.—Higher prices are asked for salt in bags. The new prices quoted are as follows: In bags of 140 lbs. \$1.90, the former price was \$1.75. Half bags of 10 lbs. are now \$1.40 from \$1.35, and quarter bags of 50 lbs. 72½c from the previous price of 70c. Fish products of the Halifax Fish Co. are up considerably. The old price of \$4.60 on cases of 24 1's is now \$5.15; 12 3's from \$7.50 to \$8.25, and the Acadia Fish Co's lines in 12 2's are up from \$4.50 to \$5.15. Fish tablets in the 20 1's size are \$3.90 from \$3.40, and shredded cod in packages of 2 dozen are now \$2.40.

Soft Sugars Absorbed; Refined Steady And Scarce

Montreal.
SUGAR.—There is a pretty fair consumption now of the soft sugars. Sent out as they are, in the proportion of one-third yellows to two-thirds granulated the refiners are able to take care of a larger demand than would otherwise be possible. It may be that the old rule which obtained for long enough regarding the use of soft or yellow sugars will again be popular. This being the case the consumer will have more chance of securing his wants than if refined were always demanded. The allocations made to this market are still short of needs but the refineries have been working along to the best advantage possible under the somewhat trying conditions. Prices are steady and without change.

Atlantic Sugar Company, extra granulated sugars, 100 lbs.	9 10
Acadia Sugar Refinery, extra granulated	9 10
St. Lawrence Sugar Refinery	9 10
Canada Sugar Refinery	8 75
Dominion Sugar Co., Ltd., crystal granulated	9 10
Special icing, barrels	9 30-9 40
Icing (25-lb. boxes)	9 60-9 80
Icing (50-lb. boxes)	9 50-9 60
Diamond icing	9 10
Yellow, No. 1	8 80-8 90
Yellow, No. 2 (or Golden)	8 60-8 70
Yellow, No. 3	8 50-8 60
Powdered, barrels	9 20-9 30
Paris lumps, barrels	9 85-10 20
Paris lumps (50-lb. boxes)	9 65
Paris lumps (25-lb. boxes)	9 85
Crystal diamonds, barrels	9 85
Crystal diamonds (boxes 100 lbs.)	10 10
Cut loaf (50-lb. boxes)	10-20-10 50
Cut loaf (25-lb. boxes)	10 40-10 70

NOTE.—Some are not refining icing or powdered sugars in view of Food Controller's wishes.

More Opening Prices Expected on Canned Goods

Montreal.
CANNED GOODS.—The regulations

regarding salmon have somewhat upset local jobbers' plans as well as those of the canneries' agents. If the absorption of the better grades by the government are as definite and final as they appear to be it is evident that what stocks are held in store from last year—and these are probably small—will not be too readily offered to the trade. Altogether it would seem that there must be a shorter offering of salmon in 1918-19 than in previous years. While new jobbers' prices on new pack tomatoes are not yet out here these are expected any day. They will likely be more favorable than those of last year. Some canners have named a price, it is understood, of \$1.80 per dozen on 2½ lb. cans, and some expect better prices to be quoted than this. Jobbers are receiving shipments now of canned peas and strawberries, and other lines will quickly follow.

Salmon Sockeye—	
"Cover Leaf," ½-lb. flats	2 45
Sovereign, 1-lb. flats	4 50
Do., ½-lb. flats	2 30
1 lb. flats	4 62½
1 lb. tails, cases 4 doz., per doz.	4 50
½ flats, cases 5 doz., per doz.	1 00 2 00
Chums, 1-lb. tails	2 10
Pinks, 1-lb. tails	2 50
Cohoes, 1-lb. tails	3 40
Red Springs, 1-lb. tails	2 70
Red Springs, ½ lb.	2 10
Salmon, Gaspe, Niobe Brand (case of 4 doz.), per doz.	2 25
Canadian sardines (case)	6 75 7 00
Norwegian sardines, per case of 100 "½s"	20 00
Lobsters, ½-lb. tins, doz.	3 60 3 65
Canned Vegetables and Fruits—	
Asparagus (Amer.) mammoth green, doz.	4 00
Tomatoes, 1s	1 25
Tomatoes, 3s	2 50
Tomatoes, U.S. pack (2s)	1 90 2 12½
Tomatoes, 2½s	2 40
Peas, standards	1 75
Peas, early June	1 90
Beans, golden wax	1 85 1 90
Beans, Refugees	1 85 1 90
Corn, 2s, doz.	2 35 2 40
Spinach (U.S.), 3s	3 00
Do., (U.S.), gallons	10 00
Corn (on cob, gal. cans), doz.	8 50
Red raspberries, 2s	4 00
Simcoes	2 70
Red cherries, 2s	2 60 2 90
Strawberries, 2s	3 00
Strawberries, 1918 pack (2s)	4 00
Rhubarb, 2½s	2 60
Blueberries, 2s, doz.	1 85
Blueberries, gallons	7 00
Pumpkins, 2½s	1 60 1 70
Pumpkins, 3s	1 75
Pumpkins (gallon), doz.	6 00
Potatoes, Can. Sweet, 2½-lb. tins	2 10
Potatoes, Cal. Sweet, 2-lb. tins	2 75
Carrots, sliced, 2s	1 45
Apples (gallons)	5 00
Peaches, 2s (heavy syrup)	2 00 2 40
Pears, 3s (heavy syrup)	2 45
Pineapples, 1½s	2 25
Pineapples, 2s	3 10
Pineapples (grated), 2s	2 90
Greengage plums (light syrup)	1 90
Lombard plums (heavy syrup), 2s	1 70

Third And Fourth Crop Japan Teas Very High

Montreal.
TEA.—The latest cables from the Japan markets indicate that prices on the third and fourth pickings are very firm and higher than ever before—in recent years at least. There is also a short crop of these in some parts, it is reported. Shipments via Pacific ports are coming to hand in very good volume.

Recent quotations at producing points on the latest pickings are as high as 30c for an average grade. This is an indication of the figures that will have to be paid when the tea is landed in the grocer's store. Chinese teas are also short and hard to secure, with as much as 23c per pound asked for siftings. Import from there, say wholesale importers, is awkward and more difficult to arrange than ever.

Ceylon and Indias—	
Pekoe, Souchongs, per lb.	0 47 0 49
Pekoes, per lb.	0 49 0 52
Orange Pekoes	0 53 0 55
Japan Teas—	
Choice	0 65 0 70
Early picking	0 53 0 58
Javas—	
Pekoes	0 41 0 43
Broken Orange Pekoes	0 43 0 45
Orange Pekoes	0 46 0 49
Inferior grades of broken teas may be had from jobbers on request at favorable prices.	

Steadiness And Firm Feeling on Coffees

Montreal.
COFFEE, COCOA.—The market is a steady one and the tendency locally is to a firming of quotations. No changes have been made to meet the importer's added freight costs and these may mean a revision of price to higher levels ere long. There is a good movement to points outside and the local demand is steady and quite satisfactory. Cocoa is in fair demand, but on the quiet side.

Coffee, Roasted—	
Bogotas, lb.	0 23½ 0 32
Jamaica, lb.	0 24 0 28
Java, lb.	0 38 0 41
Maracaiibo, lb.	0 27½ 0 30
Mexican, lb.	0 24 0 28
Mocha, lb., types	0 33 0 37
Mochas (genuine)	0 22 0 26
Rio, lb.	0 27 0 30
Santos, Bourbon, lb.	0 27 0 30
Santos, lb.	0 26 0 29
Cocoa—	
Bulk cocoa (pure)	0 30 0 35
Bulk cocoa (sweet)	0 25

Better Import Conditions But Spices Absorbed

Montreal.
SPICES.—There is somewhat of an improvement in the matter of imports on several of the spices. This is a relief to some of the large importers in the States, and yet there is quite a ready absorption of the stock as it arrives. Locally there are no quotable changes and the outlook is indicative of a steady market with advances probable on some lines within coming weeks.

	5 and 10-lb. boxes
Allspice	0 20 0 22
Cassia	0 35 0 35
Cassia (pure)	0 35 0 37
Cayenne pepper	0 28 0 35
Cloves	0 75 0 77
Cream of tartar	0 95 1 00
Ginger	0 30 0 40
Ginger (Cochin or Jamaica)	0 30
Mace	0 80 1 00
Mixed spice	0 30 0 32
Nutmegs	0 45 0 50
Pepper, black	0 42 0 45
Pepper, white	0 48 0 50
Pepper (Cayenne)	0 35 0 37
Pickling spice	0 25 0 27
Paprika	0 45 0 50
Tumeric	0 21 0 25
Cardamon seed, per lb., bulk	2 00
Caraway, Dutch, nominal	0 75
Cinnamon, China, lb.	0 30
Cinnamon, per lb.	0 35
Mustard seed, bulk	0 35

Celery seed, bulk 0 46
 Shredded cocoanut, in pails..... 0 21 0 23
 Pimento, whole 0 18 0 20
 For spices packed in cartons add 3½ cents a lb. and for spices packed in tin containers add 10 cents per lb.

Present Bean Sales Small; Improvement Soon

Montreal.
BEANS.—There is really little interest in the market. Wholesalers are endeavoring to liquidate stocks, pending the marketing of new crop beans in October but there is little movement from the retailer and as a consequence very little new has developed. Reports as to new season yields continue to be favorable.

Beans—		
Canadian, hand-picked, bush...	8 25	8 40
Ontario, new crop, 3 to 4 lbs.	8 50	9 00
British Columbia	9 00	
Brown Beans	7 50	
Canadian, 4-5 lb. pickers	7 75	8 00
Japanese	8 25	8 40
Yellow Eyes	8 00	8 50
Rangoon beans, per bushel	7 00	7 50
Lima, per lb.	0 19	0 20
Kidney beans	8 00	8 50
Peas, white soup, per bushel.....	4 50	5 00
Peas, split, new crop, bag 98 lbs.	9 50	10 50
Barley (pot), per bag 98 lbs.....	6 50	
Barley, pearl, per bag 98 lbs.	7 50	8 25

4,000 Puncheons Molasses Expected; Syrup Sales

Montreal.
MOLASSES, SYRUPS.—There is a steady sale for lines of syrups and the strength of the market is particularly manifest. No price changes have been made and the position is one of such strength as to indicate that revisions to higher levels may soon be considered. The announcement that a cargo of 4,000 puncheons of molasses is due to arrive at a coastal port soon will be welcome news. The demand will absorb this, of course, in a short time. The market is steady and very firm.

Corn Syrup—		
Barrels, about 700 lbs.....	0 07¼	
Half bbls. or quarter bbls. ¼c per lb. over bbls.	0 07¼	
Kegs	0 07¼	
2-lb. tins, 2 doz. in case, case.....	4 80	
5-lb. tins, 1 doz. in case, case.....	5 40	
10-lb. tins, ½ doz. in case, case.....	5 10	
20-lb. tins, ¼ doz. in case, case.....	8 05	
2-gal. 25-lb. pails, each.....	2 25	
3-gal. 38½-lb. pails, each.....	3 40	
5-gal. 65-lb. pails, each.....	5 50	
Cane Syrup (Crystal) Diamond—		
2-lb. tins, 2 doz. in case, per case.....	6 00	
Barrels, per 100 lbs.....	8 75	
Half barrels, per 100 lbs.....	9 00	

Prices for		
Barbadoes Molasses—		
Puncheons	1 03	
Barrels	1 06	
Half barrels	1 07	

For outside territories prices range about 3c lower.

Carload lots of 20 puncheons or its equivalent in barrel or half barrels to one buyer, may be sold at "open prices." No discounts will be given.

Apricots Will Be High; Some 1917 Prunes Still

Montreal.
DRIED FRUITS.—There is still a fair movement of dried fruits—season considered. The outlook for apricots is none too rosy and there will be higher prices for these. The same is true of raisins, while fig tendencies are strong

also. There is some anxiety regarding the number of prunes that will be obtainable. Some of the 1917 crop is still on hand and there will be a good movement of supplies when the season advances a little further.

Apricots—		
Choice	0 25	
Slabs	0 23	
Fancy	0 30	
Apples (evaporated)	0 18	0 20
Pears (fancy)—		
Faced	0 19	
Choice	0 17	
12 oz., per pkge.	0 16	
Pears	0 16	
Drained Peels (old)—		
Citron		
Lemon	0 27½	0 32
Orange	0 28½	0 34
Drained Peels (new)—		
Lemon	0 40	0 41
Orange	0 42	0 43
Citron	0 47	0 48
Raisins—		
Malaga, table box of 22 lbs., 3-crown cluster, \$3.25-\$4.00; 4-crown cluster, \$5.00; 5-crown cluster, \$6.00.		
Muscatsls, loose, 2-crown	0 10½	0 11
Muscatsls, loose, 3-crown, lb.....	0 12	
Muscatsls, 4-crown, lb.....	0 12½	
Cal. seedless, 16 oz.	0 14	
Cal. seedless (new)	0 16	0 16½
Fancy seeded, 16 oz. pkgs.....	0 13	
Choice seeded, 16 oz. pkgs.....	0 12½	
Valencias, selected	0 10½	
Valencias, 4-crown layers	0 11½	
Currants, old	0 24	0 29
Do., new	0 32	
Dates, Excelsior, per case	6 84	7 02
Do., Dromedary	7 92	
Figs (new), 100 to case	11 00	
Figs (layer), 10-lb. boxes	1 90	2 75
Figs, Spanish (mats)	0 12	
Figs, Portuguese (mats)	0 13	
Figs, Fancy Cal. White (Choice)—		
Pkgs. 16 oz. (10 pkgs.)	1 75	
Pkgs. 10 oz. (12 pkgs.)	1 45	
Pkgs. 8 oz. (20 pkgs.)	2 00	2 60
Pkgs. 6 oz. (50 pkgs.)	3 60	4 75
Pkgs. 4 oz. (70 pkgs.)	3 70	5 00
Prunes—		
30-40	0 19	0 19½
California, 40-50s	0 18	
25-lb. cases, 50-60s	0 17	
60-70s	0 15½	0 16½
70-80s	0 13	0 15½
80-90s	0 11½	0 14
90-100s	0 11	0 12½
Oregon, 30-40s	0 15½	
40-50s	0 15½	
50-60s	0 12½	

No Trouble Getting Nuts Through Permits

Montreal.
NUTS.—Considering the difficulties of locating supplies of embargoed European nuts, importers here have done very well in keeping the trade supplied with requirements from month to month. It is apparent that the government boards, realizing the restrictions on other commodities, have decided that candy makers, biscuit manufacturers, etc., must use other substitutes and nuts are in much favor. There will probably be a fair supply of most nuts for the early fall trade, but prices will be high.

Almonds (Tara), per lb.	0 24	0 30
Almonds (shelled)	0 50	0 55
Almonds (Jordan)	0 70	
Almonds, Valencia, shelled	0 45	0 46
Almonds, soft shelled Tarragonas	0 22½	0 23½
Brazil nuts (new)	0 20	0 25
Brazil nuts (med.)	0 15	0 17
Lilberts (Sicily), per lb.	0 19	0 21
Filberts, Barcelona	0 17½	0 18½
Hickory nuts (large and small), lb.	0 10	0 15
Peanuts (roasted)—		
Jumbo, per lb.	0 25	0 26
Fancys, per lb.	0 24	0 25
Extras, per lb.	0 19	0 20
Shelled, No. 1 Spanish.....	0 18½	0 19½
Shelled, No. 1 Virginia.....	0 19½	0 20½
Do., No. 2	0 14	

Pecans (new Jumbo), per lb....	0 28	0 32
Pecans, New Orleans, No. 2 ...	0 21	0 24
Pecans "paper shell," extra large Jumbo	0 46	
Pecans (shelled)	0 50	
Walnuts (Grenoble)	0 20	0 23
Walnuts (new Naples)	0 16	0 18
Walnuts (shelled)	0 76	0 82
Walnuts (Marbots), in bags	0 25	0 28

Nominal Prices on Rice And Trading Moderate

Montreal.
RICE.—While stocks of rice in the hands of some jobbers are small, others have ample supply to take care of their trade. The fact of there being little doing has probably been responsible for a more nominal price basis than would otherwise exist and still price ranges are fairly close on most varieties. There will be ample supply for the immediate future needs of the trade, from reports gathered.

Rice, fancy	9 75	10 25
Ice Drips—Japan	11 25	
Carolina	12 50	15 00
"Texas," per 100 lbs.	9 50	9 50
Siam, No. 2	9 50	9 75
Siam (fancy)	10 25	11 00
Rangoon "B"	9 50	9 75
Rangoon CC	9 25	9 50
Mandarin	10 00	
Special pickling	9 50	
Tapioca, per lb. (seed).....	0 15	0 16
Tapioca (Pearl)	0 15	0 16

Reported Maple Sugar Embargoed; Honey In

Montreal.
MAPLE PRODUCTS AND HONEY.—The statement given some publicity that maple sugar would henceforth not be permitted export to the States could not be verified here by CANADIAN GROCER through enquiry of Customs officials. It is probable, however, in view of the shortness of supply that there may be some restriction imposed. In view of the absorption of stock here the quotations are high and the prices really nominal, for there is much less sugar than there was a month ago. The honey situation looks better from week to week and new clover honey is arriving in the comb and in pails also. The present prices are fairly high, but if reports are substantiated later there ought to be a favorable basis.

Maple Product—		
Syrup, 13 lbs. Imp. meas., gal.	1 90	2 00
Syrup, 5-gal. tins, per gal.....	1 85	
8½-lb. tins	1 35	1 45
Sugar, in blocks, per lb.....	0 22	0 25
Honey—		
Comb (fancy)	0 25	
Comb (No. 1)	0 23	
In tins (60 lb.)	0 22	

Steady Substitute Demand; Cereals Hold

Montreal.
CEREALS, FLOUR SUBSTITUTES.—There is little to indicate a definite change in the position on cereals. The sale of oat products still is seasonably good and there is ample supply to meet users' needs. While the corn market has fluctuated considerably there are no quotable changes on cornmeal and a

fair trade is in prospect. Oatmeal and rolled oats also are steady and unchanged.

Cornmeal, Pure Gold	7 00
Cornmeal (Gold Dust)	6 25 6 60
Cornmeal (bolted)	4 25 4 50
Barley, pearl	7 50 8 25
Barley, pot, 98 lbs.	6 00 6 25 6 75
Barley flour, 98 lbs.	6 25 6 75
Buckwheat flour, 98 lbs.	7 25
Corn flour, 98 lbs.	5 80 6 00
Corn flour (standard)	5 45
Rice flour	8 75 9 00
Oat flour	6 00
Hominy grits, 98 lbs.	6 75 8 00
Hominy, pearl, 98 lbs.	7 50 8 25
Oatmeal (standard-granulated and fine)	6 50 6 60
Peas, Canadian, boiling, bush.	5 00 5 50
Split peas	9 50 11 25
Rolled oats, 90-lb. bags.	5 20 5 40 5 50
Rolled oats (family pack.), case	5 70 5 80
Rolled oats (small size), case.	2 05 2 10
Rolled wheat (100-lb. bbls.)	6 75
Rye flour (Can.), 98 lbs.	7 25 7 50
Do. (American), 98 lbs.	6 85
Self-raising flour—	
3-lb. pkgs., doz.	2 85
6-lb. pkgs., doz.	5 60

Small Stocks Old Flour May Be Milling Sept. 15

Montreal.
FLOUR AND FEEDS.—There is nothing definite at this writing to show what the milling situation will be for the coming season. Locally, the millers are hopeful of an early announcement by the Food Controller regarding the basis on which operations for 1918-19 may be carried out. It is evident that they are also hopeful of receiving such supplies from time to time as will maintain their staffs on full time, but definite particulars are not forthcoming at the time of writing. It will be about September 15th before the Western mills get under way with new wheat milling, some think, and about two weeks later here. So soon as a steady volume of wheat is forthcoming and other necessary arrangements have been made, the usual activity will again prevail.

War Standard, Graham and Whole Wheat Flours—

Car lots (on track)	10 95
Car lots (delivered), Bakers	11 05
Small lots (delivered)	11 15
Bran, per ton	35 00
Shorts	40 00
Crushed oats	61 00 70 00
Barley meal	67 00 72 00
Barley chop	67 00 72 00
Gluten feed (23% protein)	60 00
Feed oats, per bushel	1 10

New Canadian Onions; Gin Box Tomatoes 50c

Montreal.
VEGETABLES. — New Canadian onions are now offered on this market and the opening prices are \$2.25 for a 70-lb. bag. Potatoes, while in good supply have gone a little higher at \$1.60 to \$1.75 per bag. There is a big yield of tomatoes and the price of these in gin boxes is 50c for the red and 75c for the rose tint. Vegetable marrow are freer and lower in price at 75c per doz. A steady demand for all offerings exists, and on the whole prices are pretty well maintained.

Beans, new string (20-lb. bag)	1 00
Beets, new, bag	1 00
Cauliflower (Montreal), doz.	0 75 1 00
Corn (sweet), doz.	0 15 0 20

Carrots, bag	1 00
Carrot (new), doz.	0 30
Celery (Montreal), Doz.	0 75
Cucumbers (Montreal), doz.	0 25
Egg plant, doz.	0 75
Lettuce, curly (doz.)	0 30
Lettuce (Montreal), head	0 50
Leeks	1 00
Mint	0 20
Mushrooms, lb.	0 90
Onion, spring doz.	0 25
Onions, Can., bag (70 lbs.)	2 25
Oyster Plant	0 50
Parsnips, new, bag	1 50
Parsnips, new (doz.)	0 25
Parsley (Canadian)	0 20
Potatoes, Montreal new (80-lb. bag)	1 60 1 75
Potatoes (New Brunswick), bag.	1 65
Pumpkins (doz.)	2 00
Romane	0 50
Rhubarb, doz.	0 25 0 35
Spinach, doz.	0 75
Squash (Huber), doz.	2 00
Turnips, new, per bag	1 25
Tomatoes (hothouse), lb.	0 15
Do., Red	0 50
Tomatoes, Montreal (box)	1 60
Do., Rose	0 75
Vegetable Marrow (doz.)	0 75
Watercress (Can.)	0 40

Fancy Grapes Are \$3.00; Oranges Reach \$11 Case

Montreal.
FRUITS.—There is much movement of fruits here and the supplies seem to be almost as readily absorbed as they are offered. The orange question has been one of reduced supply and prices have now risen to the point where t retail selling of them requires almost

record prices being asked. The better grades this week reached \$11 per box. Grapes, as they become more plentiful are reduced in price, the fancy imported being \$3 per case this week. The quotations on some of the local fruits are changing frequently so that as the supply improves better quotations are to be had. An active demand exists for Montreal melons and the prices are high.

Apples—

American Duchess or Yellow transparent	5 00
Do., (in bbls.), No. 1	4 50
Do. (in bbls.), No. 2	4 00
Strawberry	5 00
Apricots (Cal.), box	3 00
Bananas (fancy large), bunch.	4 50
Blueberries, Saguenay (box of 18 quarts)	2 75
Canataloupes (45 size), crate	0 50
Do., (15 size), crate	3 00
Cocanuts, sack	7 25 8 50
Grapes (California fancy), 4 bask	3 00
Grape fruit (fancy Jamaicas)	3 25 3 75
Grape fruit (fancy Porto Ricos) 80, 96, 112	5 00
Grape fruit (fancy Porto Ricos) 54, 46	4 75
Lemons (fancy new Messina)	8 00 9 00
Lemons (choice)	7 00
Melons, Montreal, Musk (basket of 12)	14 00
Melons (musk), crate of 10-12	2 25
Lemons (California seedless)	8 00
Oranges, Valencia lates	10 50 11 00
Oranges, California navels	10 00
Oranges (bitter)	4 00 5 00
Plums (Cal.), crates	3 00
Pineapples, Cuban (crate)	6 00
Pineapples, Florida	6 00
Pears, Cal., eating, small box	4 50
Peaches, box	1 75

ONTARIO MARKETS

TORONTO, September 4.—Higher prices have been reached in many lines affecting the grocery trade. Confectionery and jams have been revised to some extent. Soaps, in which sugar is used, are to be restricted and when present stocks are absorbed, there will be no more available until conditions improve. Common clothes pins are up and one line of package goods has advanced. Fruits and vegetables are again active in the matter of price changes. Business is very good.

Some Sugar Arriving; Scarcity Still Pronounced

Toronto.
SUGAR.—There is some sugar arriving in the city but as yet the amount involved is not sufficient to overcome the pronounced scarcity. However, the feeling exists in some quarters that a fair allotment may come along and conditions improve, but no great accumulation of supplies is looked for in the immediate future.

Wholesalers are emphasizing the fact that all bakers, confectioners, hotels, restaurants, cafeterias and eating houses as well as manufacturing plants and firms using sugar for commercial purposes must send or mail in sugar certificates to have requirements noted before delivery can be made.

It is understood new certificates and allocations of sugars will be issued only

to importers who brought in sugar during the past season, thus establishing a basis of operations. Others will be compelled to secure supplies from wholesalers and dealers.

Atlantic, extra granulated	9 39
St. Lawrence, extra granulated	9 39
Acadia Sugar Refinery, extra granulated	9 39
Can. Sugar Refinery, extra granulated	9 04
Dom. Sugar Refinery, extra granulated	9 09
Canada Sugar differentials: 50-lb. sacks, 10c over 100-lb.; 20-lb. gunnies, 25c advance; 10-lb. gunnies, 40c advance; 5-lb. cartons, 50c advance; 2-lb. cartons, 60c advance. St. Lawrence differentials: In 25-lb. gunnies, 25c over 100 lb.; 20-lb. gunnies, 40c advance; 10-lb. gunnies, 50c advance; 5-lb. gunnies, 60c advance; 5-lb. cartons, 60c advance; 2-lb. cartons, 70c advance. Atlantic differentials: 20-lb. bags, 40c advance over 100 lb.; 10-lb. gunnies, 50c advance; 5-lb. cartons, 50c advance; 2-lb. cartons, 70c advance. Acadia sugar differentials: 20-lb. bags, 35c advance over 100 lbs.; 10-lb. gunnies, 45c advance; 5-lb. cartons, 45c advance; 2-lb. cartons, 50c advance. Barrels of granulated and yellow may be had at 5c over above prices, which are for bags. Fancy sugars make a corresponding increase when put up in small packages. No. 1 yellow is 30 to 40c per 100 lbs. under granulated. No. 2 yellow is 10c per 100 lbs. under No. 1 yellow, and No. 3 yellow 20c less than No. 1.	

Confectionery Higher; Some Soaps Discontinued

Toronto.
CONFECTIONERY, SOAPS. — A change upward has been found necessary by some manufacturers of confectionery, Robertson's line advancing 2c per pound, their bonbon packages 5c per pound, and bar goods 5c per box.

It is understood that Lilac Rose Soap and kindred lines which use sugar in their manufacture are to be discontinued

owing to sugar scarcity. When present stocks are exhausted there will be no more available.

Common clothes pins are up, now being quoted at \$1.15 per box.

Syrups Are Strong; Molasses Moving

Toronto.
SYRUPS, MOLASSES—The strength of cane syrups is shown in an advance of 50c per case made in Crystal Diamond syrup, bringing to-day's prices up to \$6.50. Corn syrups are firmly held at recent advances and a very fair movement in both lines is noticeable.

Molasses is selling in fair quantities and the public craving for sweets is being shown to some extent in increased interest in this line. Prices are firm and unchanged.

Corn Syrups—

Barrels, per lb.	0 07 1/4
Cases, 2-lb. tins, 2 doz. in case	4 80 5 30
Cases, 5-lb. tins, 1 doz. in case	5 40 5 90
Half barrels, 1/4c over bbls.; 1/4 bbls., 1/2c over bbls.	

Cane Syrups—

Barrels and half barrels, lb.	0 08 3/4	0 09
Cases, 2-lb. tins, 2 doz. in case	6 50	

Molasses—

Fancy, Barbadoes, barrels	1 05	1 10
Choice Barbadoes, barrels	0 95	1 00
West India, 1/2 bbls., gal.	0 56	
West India, No. 10, kegs.	6 50	
West India, No. 5, kegs.	3 25	
Tins, 2-lb., table grade, case 2 doz., Barbadoes	4 90	
Tins, 3-lb., table grade, case 2 doz., Barbadoes	6 75	
Tins, 5-lb., 1 doz. to case, Barbadoes	5 30	
Tins, 10-lb., 1/2 doz. to case, Barbadoes	5 20	
Tins, 2-lb., baking grade, case 2 doz.	3 50	
Tins, 3-lb., baking grade, case of 2 doz.	4 60	
Tins, 5-lb., baking grade, case of 1 doz.	3 90	
Tins, 10-lb., baking grade, case of 1/2 doz.	3 75	
West Indies, 1 1/2, 48s.	6 80	

Jams Being Revised; Sardines Selling Well

Toronto.
CANNED GOODS—Prices on jams have been under revision again in some quarters. This is brought about by fact that old stocks are cleaning up and new pack goods arriving are subject to increased laid-down costs. Plum jam is now selling at 76c for 4s; greengage 4s are 82c; black currant 4s are up to 98c and bramble jelly 4s 95c; raspberry 4s at 98c to \$1.00, and strawberry 4s at \$1.00 each, show the strength of these lines. Blueberries have advanced to \$2.10 dozen for some brands. Standard peas are being quoted at \$1.50 and Early Fine at \$1.67 1/2 per dozen.

Reports indicate a splendid sale of sardines recently, the trade apparently interesting themselves in this line. There is an intimation that another small lot of salmon may be released for this market to equalize early shipments already made. The food administration of the United States has requisitioned the entire pack of pound tall chum salmon. This is in addition to reds, medium reds and pinks already held to their order.

Following prices on canned goods are general quotations from wholesaler to retailer and not F.O.B. factory prices.

Salmon—

Sockeye, 1s. doz.	4 00	4 50
Sockeye, 1/2s. doz.	2 40	2 50
Alaska reds, 1s. doz.	3 75	3 85
Chums, 1-lb. talls	2 35	2 60
Do., 1/2s. doz.	1 35	1 45
Pinks, 1-lb. talls	2 25	2 60
Do., 1/2s. doz.	1 35	1 50
Cohoos, 1/2-lb. tins	1 85	1 90
Cohoos, 1-lb. tins	3 45	3 75
Red springs, 1-lb. talls	3 65	3 95
White springs, 1s. dozen	2 80	2 85
Lobsters, 1/2-lb., doz.	3 25	3 40

Canned Vegetables—

Beets, 3s	1 50	2 30
Tomatoes, 2 1/2s	2 60	2 75
Peas, standard	1 50	1 95
Peas, early June	1 67 1/2	2 25
Beans, golden wax, doz.	1 85	2 10
Beans, golden wax, doz.	1 85	2 45
Asparagus tips, doz.	3 42 1/2	3 45
Asparagus butts	2 00	2 02 1/2
Corn, 2s. doz.	2 45	2 65
Pumpkins, 2 1/2s	1 80	2 00
Spinach, 2s. doz.	1 90	1 90
Do., 2 1/2s. doz.	2 52 1/2	2 55
Do., 10s. doz.	7 55	7 57 1/2
Succotash, No. 1, doz.	2 00	2 35
Pineapples, sliced, 2s. doz.	3 20	3 50
Do., shredded, 2s. doz.	3 00	3 02 1/2
Rhubarb, preserved, 2s. doz.	2 07 1/2	2 10
Do., preserved, 2 1/2s. doz.	2 65	2 67 1/2
Do., standard, 10s. doz.	4 50	4 52 1/2
Cherries, 2s	2 75	2 90
Peaches, 2s	2 10	2 40
Pears, 2s	1 85	2 00
Plums, Lombard, 2s	1 75	1 75
Plums, Green Gage	1 80	1 95
Raspberries, 2s, H.S.	3 00	3 25
Blueberries, 2s	2 10	2 35

Preserved Fruits, Pint Sealers—

Peaches, pint sealers, doz.	3 40	3 45
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Jams—

Black currants, 16 oz., doz.	3 40	3 90
Do., 4s, each	0 95	0 98
Red currants, 16 oz., doz.	3 40	3 45
Raspberries, 16 oz., doz.	3 40	4 25
Do., 4s, each	0 98	1 10
Strawberries, 16 oz., doz.	3 90	4 25
Do., 4s, each	0 98	1 10

Choice Apricots For Government Use, Too

Toronto.
DRIED FRUITS—It is understood that in addition to prunes and peaches already held for United States Government account, choice apricots have now been included in the list. Government requirements are continually increasing and to what further extent they may reach out for non-perishable lines is impossible to determine.

There was some doubt expressed as to whether Malaga raisins would be permitted to enter Canada this year. However, it is understood that some licenses will be granted for the importation of these.

Demand for all lines is seasonable and markets are holding steady at unchanged figures:

Apples, evaporated, Ontario	0 19
Do., do., Nova Scotia	0 17
Apricots, unpitted	0 16 1/4
Do., fancy, 25s	0 30
Do., choice, 25s	0 25
Do., standard, 25s	0 24

Candied Peels, American—

Lemon	0 48 1/2
Orange	0 45 1/2
Citron	0 53

Currents—

Grecian, per lb.	0 26	0 28
Australians, lb.	0 30	0 35

Dates—

Excelsior, kgs., 3 doz. in case	6 50	6 75
Dromedary dates, 3 doz. in case	7 50	7 75

Figs—

Taps, lb.	0 13	0 14
Malagas, lb.	0 13	0 14
Comadre figs, mats. lb.	0 13	0 14
Cal., 8 oz. pkgs., 20s. case	1 80	
Cal., 10 oz., 12s. case	1 40	

Prunes—

30-40s, per lb., 25s. faced.	0 18
40-50s, per lb., 25s. faced.	0 16 1/2
50-60s, per lb., 25s. faced.	0 15
60-70s, per lb., 25s. faced.	0 13 1/2
70-80s, per lb., 25s. faced.	0 13 1/2

80-90s, per lb., 25s. unfaced.	0 12	0 13 1/2
90-100s, per lb., 25s. faced.	0 11	0 12

Peaches—

Standard, 25-lb. box	0 15 1/4	0 17
Choice, 25-lb. boxes	0 18 1/2	0 19
Fancy, 25-lb. boxes	0 22	0 23
Practically peeled, 25-lb. boxes	0 22	
Extra fancy	0 23	

Raisins—

California bleached, lb.	0 15
Valencia, Cal.	0 10 1/2
Valencia, Spanish	0 11
Seeded, fancy, 1-lb. packets.	0 12 1/2
Seedless, 12-oz. packets.	0 12
Seedless, 16-oz. packets.	0 14
Seedless, bakers, Thompsons, 50s	0 13 1/2

Outlook For Fine Teas Is Uncertain

Toronto.
TEAS—The situation in respect to fine teas shows no improvement—in fact it is intimated that spot stocks are very light and even abroad there are few being offered. Some purchases of high grade Javas are reported, but there seems to be little Indian or Ceylon, that offered being held at ridiculously high prices which it is said make these an impossible proposition for this market. The demand shows considerable activity and desirable lots are being rapidly absorbed.

Ceylon and Indias—		
Pekoe Souchongs	0 46	0 48
Pekoes	0 48	0 56
Broken Pekoes	0 56	0 58
Orange Pekoes	0 58	0 60
Broken Orange Pekoes	0 60	0 62
Javas—		
Broken Pekoes	0 45	0 48
Japans and Chinas—		
Early pickings, Japans	0 50	
Second pickings	0 40	0 48
Hyson Thirds, lb.	0 40	0 48
Do., seconds	0 50	0 55
Do., sifted	0 50	0 62

These prices do not indicate the wide range in the values. They are good medium grades, and are meant to give some indication of price movement.

Coffee Holds Firm; Stocks Very Good

Toronto.
COFFEE—The undertone to the market is firm and little that is new has developed in this commodity. Stocks are considered ample for local requirements but a factor to be borne in mind is that the Government enters this market for large quantities to supply the soldiers and, of course, their orders dig deep into reserve holdings. Prices are unchanged.

Coffee—

Bogotas, lb.	0 33	0 36
Guatemala, lb.	0 29	0 31
Maracaibo, lb.	0 30	0 35
Mexican, lb.	0 32	0 36
Jamaica, lb.	0 31	0 36
Blue Mountain Jamaica	0 46	
Mocha, Arabian, lb.	0 24	0 29
Rio, lb.	0 30	0 32
Santos, Bourbon, lb.	0 30	0 32
Chicoory, lb.	0 25	0 25

Cocoa—

Pure, lb.	0 25	0 30
Sweet, lb.	0 18	0 20

Peppers Easier; Other Lines Hold Firm

Toronto.
SPICES—An easier feeling in peppers is reported in some quarters, black selling down to 40c and white 45c per pound. Other lines are holding very firm, though unchanged, and the out-

look is that stiff prices will continue to rule.

	Per lb.	
Allspice	0 18	0 20
Cassia	0 33	0 45
Cinnamon	0 45	0 55
Cayenne	0 30	0 35
Cloves	0 75	0 85
Ginger	0 30	0 45
Herbs — sage, thyme, parsley, mint, savory, marjoram	0 40	0 70
Pastry	0 25	0 40
Pickling spice	0 22	0 30
Mace	0 90	1 10
Peppers, black	0 40	0 46
Peppers, white	0 45	0 55
Paprika, lb.	0 60	0 65
Nutmegs, selects, whole, 100s	0 45	0 50
Do., 80s	0 55	0 65
Do., 64s	0 60	0 65
Mustard seed, whole	0 38	0 45
Celery seed, whole	0 65	0 75
Coriander, whole	0 25	0 28
Caraway seed, whole	0 90	1 00
Cream of Tartar— French, pure	1 00	1 10
American high test		2 00
2-oz. packages, doz.		3 50
4-oz. packages, doz.	6 75	6 85
8 oz. tins, doz.		0 21
Tartarine, barrels, lb.		0 23
Do., kegs, lb.		0 25
Do., pails, lb.		0 90
Do., 4 oz., doz.		1 75
Do., 8 oz., doz.		3 25

**Filberts Good Buy
To-day; All Lines Firm**

Toronto.
NUTS.—The filbert is really about the cheapest nut on the market to-day and from all accounts the trade is interested in this line. It is a good overseas nut and supplies are considered very fair. It was pointed out a couple of weeks ago that advances in prices at primary points were such that today's selling basis here was below importers' first cost. This is further accentuated in cables received during the week showing another advance in quotations of a good 40 per cent.

The outlook is for much higher prices for almonds this year than that prevailing last year. Walnuts are very firm in New York with no shipments from France before the turn of the new year. Quotations locally range as follows:

In the Shell—		
Almonds, Tarragonas, lb.	0 24	0 27
Walnuts, Bordeaux	0 25	0 27
Walnuts, Grenobles, lb.		
Walnuts, Manchurian, lb.		
Filberts, lb.	0 19	0 22
Pecans, lb.		0 27
Peanuts, Jumbo, roasted	0 24	0 27
Do., Fancy, roasted	0 24	0 25
Brazil nuts, lb.	0 15	0 17
Cocanuts, 100s		7 50
Shelled—		
Almonds, lb.	0 50	0 55
Filberts, lb.	0 40	0 45
Walnuts, lb.	0 75	0 82
Peanuts, Spanish, lb.	0 19	0 23
Do., Chinese, 30-32 to oz.		0 19
Brazil nuts, lb.		0 75

**Beans Hold In
Uninteresting Position**

Toronto.
BEANS.—There is little new in the situation. Stocks are fairly good and crop outlook splendid, so cheap beans should be available this fall.

Ontario, 1-lb. to 2-lb. pickers, bu.	6 50	6 75
Do., hand-picked		8 00
Can. White Kidney Beans, bush.	9 00	
Japanese Kotonashi, per bush.	8 00	
Rangoons, per bush.	6 50	6 75
Limas, per pound	0 19	0 20

**Rices Selling Freely;
Prices Unchanged**

Toronto.
RICES.—A splendid demand for rices continues to be manifest. From all accounts stocks are in very good shape and no shortage has yet developed. Prices are firm and unchanged as follows:

Texas, fancy, per 100 lbs.	12 50	13 00
Blue Rose Texas, per 100 lbs.	12 75	13 50
Honduras, fancy, per 100 lbs.	13 00	13 50
Siam, fancy, per 100 lbs.	10 50	11 50
Siam, second, per 100 lbs.	10 00	11 00
Japans, fancy, per 100 lbs.	11 00	12 00
Japans, second, per 100 lbs.	10 00	11 00
Chinese XX, per 100 lbs.	9 50	10 50
Do., Simiu		13 00
Do., Mujin, No. 1		12 00
Do., Pakling		11 50
Tapioca, per lb.	0 14	0 15
White Sago	0 14	0 16

**Rolled Oats Easier;
Roman Meal Up**

Toronto.
PACKAGE GOODS.—Rolled oats are now selling quite generally around the \$5.60 mark for round family size, 20s. Sales are said to be very good and in another two or three weeks may be expected to reach even better proportions. Roman meal has advanced to \$3.25 per case. Other lines are firm and unchanged.

LAUNDRY STARCHES		
Canada Laundry Starch, 40-lb. box		0 09 3/4
No. 1 White or Blue Starch, 3-lb. cartons, 48-lb. box		0 10 3/4
Keys, No. 1, White Starch, 100 lbs.		0 10 1/4
Edwardsburg Silver Gloss, 1-lb. chromo pkgs., 30-lb. boxes		0 11 3/4
Silver Gloss Starch, in 6-lb. tin canisters, 48-lb. boxes		0 13 3/4
Keys Silver Gloss, large crystals, 100 lbs.		0 11 3/4
Celluloid Starch, boxes contain 45 pkgs., per case		4 60

CULINARY STARCH		
Benson's Celebrated Prepared Corn, 1 lb. pkgs., 40-lb. boxes		0 11 3/4
Cornflakes, per case	4 00	4 25
Rolled oats, round, family size, 20s	5 60	5 80
Rolled oats, round, regular 18s case	2 05	2 10
Rolled oats, square, 20s	5 60	5 85
Shredded wheat, case		4 25
Cornstarch, No 1, pound cartons		0 11 3/4
Do., No. 2, pound cartons		0 10 3/4
Laundry starch, in 1-lb. cartons	0 10 1/4	0 11 3/4
Do., in 6-lb. tins		0 13 3/4
Do., in 6-lb. boxes		0 13 3/4
Do., in 100-lb. kegs		0 11 3/4

**Honey Sells Well
Even At High Prices**

Toronto.
HONEY, MAPLE SYRUP.—Already a very fair movement of honey has started even at high prices prevailing to-day. Shipments are coming along fairly well and hopes are expressed that the outturn will prove satisfactory. Small's Hono-mo-leen, a compound honey, is selling at \$2.45 dozen in cases of 24-16 oz. jars. Maple syrup is moving along normal lines at unchanged prices.

Honey— Clover, 5 and 10-lb. tins	0 24 1/2	0 30
60-lb. tins	0 24	0 28
Buckwheat, 60-lb. tins		
Comb, No. 1, fancy, doz.	3 75	4 25
Do., No. 2, doz.		3 00
Jars, 7-oz., doz.		
Do., 10-oz., doz.		
Do., 12-oz., doz.		
Do., 16-oz., doz.		

Maple Syrup—		
No. 1, 10-lb. tins, 6 to case	15 10	
No. 2, 5-lb. tins, 12 to case	17 10	
No. 3, 2 1/2-lb. tins, 24 to case	18 50	
No. 3, 32-oz. bottles, 24 to case	16 70	
Gallon tins, Imperial, per gal.	2 25	
5-gallon tins, Imperial, per tin	10 50	
Barrels, 25 or 40 Imp. gals., gal	2 00	

**Apples Easier; Oranges
High; Lemons Drop**

Toronto.
FRUIT.—A somewhat easier feeling is reported in apples, Early Canadian selling around 40c for good quality, 11-qt. baskets. California Gravensteins are down also, being quoted at \$3.50 to \$3.75 box. Oranges remain very high, prices ranging from \$9.00 to \$10.50 case. Verdilla lemons are down to \$8.00 case. Shipments of blueberries are falling off and a little stiffer feeling to the market is noticeable. Lawton berries are down to 25c box.

Apples— Early, 6-qt. basket	0 20	0 25
Do., 11-qt. basket	0 25	0 75
Do., bb's.	4 00	4 50
Do., Cal. Gravensteins, case	3 50	3 75
Bananas, per lb.	0 06	0 06 1/2
Blueberries, per 11-qt. basket	1 75	2 50
Grapes, Cal., Malagas, crate		3 25
Do., Cal., Tokays, crate		4 00
Oranges— Valencias— 126s		9 00
150s, 176s	9 50	10 00
200s, 216s, 250s		10 50
288s, 300s		10 50
324s, 360s		9 00
Lemons, Cal., case	8 00	9 50
Do., Verdilla	8 00	9 00
Peaches, Can., 6-qt. basket	0 75	1 00
Do., Cal., Elbertas, box	2 00	2 25
Lawton Berries, box		0 25
Pears, Cal., Bartlett	4 00	4 25
Do., early Can., basket	0 75	0 85
Plums, early, Can., 6-qt. basket	0 40	0 60
Can., 11-qt. basket	0 85	1 00
Do., California, box	2 75	3 00

**Potatoes Decline; Onions
Easier; Tomatoes Selling**

Toronto.
VEGETABLES.—A slight decline in potatoes is general for the week and with the possibility of better supplies right along now these may be expected to go somewhat lower. Onions are down to \$3.50 per 100-lb. bag. Pickling onions are also on the market, selling at \$1.75 to \$2.25 per 11-qt. basket. Tomatoes are coming along in very good quantities and selling freely. Salmon flesh cantaloupes are also arriving in good quantities and being rapidly disposed of.

Roots, Can., doz.	0 15	0 25
Cabbage, Can., case		2 50
Do., do., doz.	0 75	0 90
Cantaloupes— Do., Can., 11-qt. basket	0 50	0 75
Do., Can., 16-qt. basket	0 60	1 25
Carrots, doz. bdles.	0 20	0 30
Corn, doz.	0 12 1/2	0 17
Cucumbers, Can., basket	0 25	0 40
Egg Plant, basket	0 40	0 60
Gherkins, 6-qt. basket	0 50	0 75
Do., 11-qt. basket	1 00	1 50
Onions, Can. Yellow, 100-lb. bag		3 50
Do., 75-lb. bag		2 50
Do., Pickling, 11-qt. basket	1 75	2 25
Parsley, basket	0 40	0 60
Peppers, green, basket	0 40	0 60
Potatoes, Canadian, bag	2 10	2 25
Tomatoes, basket	0 35	0 60
Turnips, basket		0 30

(Continued on page 39)

WEEKLY MARKET REPORTS BY WIRE

Statements From Buying Centres, East and West

British Columbia

FROM VANCOUVER, BY WIRE.

Vancouver, B.C., Sept. 3.—Business in groceries for August has been considerably better than August of last year. Produce has been about normal. Fruits have been decidedly better. Two large consignments of rice were received last week and went into consumption as soon as milled; more is expected this week. Lard is firm, but shortening has dropped to 26½c. Butter is firm. Consignments from New Zealand butter which has been off the market since shortly after war started, are due here next week. Fresh eggs are up to 68 cents wholesale with not enough to fill orders. Cheese has advanced to 26½c. New potatoes, \$33 a ton; oranges, \$9.50 a box.

VANCOUVER, B.C.:		
Sugar, pure cane, gran., 100 lb.	9 45	
Flour, war grade, Manitoba, per per bbl., in car lots	10 85	10 95
Rice, Siam, No. 1, per ton	1 85	1 90
Do., Siam, No. 2	1 90	1 95
Rice, China, 44 lb. mats, No. 1	1 75	1 80
Do., No. 2	2 10	2 15
Do., Japanese	0 09	0 15
Beans, Japanese, per lb.	0 14½	0 15
Beans, B.C., white	33 00	
Potatoes, per ton	0 02½	
Do., new, per lb.	0 32½	
Lard, pure, in 400-lb. tierces, lb.	0 26½	
Lard, compound	0 52	
Butter, fresh made creamery, lb.	0 26½	
Cheese, Canadian	0 33	
Margarine	0 68	
Eggs, new-laid, in cartons, doz.	9 50	
Oranges, box	10 00	
Lemons		
Salmon—		
Sockeye, halves, flat case	16 50	
Tall, case	14 00	
Pinks, case	8 25	10 25
Cohoos	11 00	13 00
Chums	7 50	9 00

Saskatchewan Markets

FROM REGINA, BY WIRE.

Regina, Sask., Sept. 3.—Threshing has commenced in Saskatchewan and will result in heavier sale of canned goods at country points. Some lines of fruits are higher, notably oranges. Eggs are slightly advanced. Milk has advanced to consumers during week at rate of one cent a quart, fourteen cents being the new figure. Staples remain firm.

REGINA—		
Beans, small white Japana, bu.	7 50	
Beans, Lima, per lb.	5 20	
Flour, standard, 98s	0 75	
Molasses, New Orleans, gal.	4 85	
Rollled oats, bails		

Rice, Siam, cwt.	9 25	
Sago and tapioca, lb.	0 12	
Sugar, pure cane, gran., cwt.	10 80	
Cheese, No. 1 Ontario, large	0 26	0 27
Butter, creamery	0 50	
Lard, pure, 3s, per case	18 00	
Bacon, lb.	0 47½	
Eggs, new-laid	0 35	0 40
Pineapples, case	5 75	
Tomatoes, 3s, standard case	5 35	
Corn, 2s, standard case	5 05	
Peas, 2s, standard case	3 60	5 20
Apples, gal., Ontario	2 60	3 50
Apples, evaporated, per lb.	0 19½	
Strawberries, 2s, Ont., case	6 85	
Raspberries, 2s, Ont., case	7 50	
Peaches, 2s, Ontario, case	4 65	
Plums, 2s, case	3 40	
Salmon, finest Sockeye, tall, case	18 00	
Salmon, pink, tall, case	9 25	
Pork, American clear, per bbl.	40 75	41 00

Alberta Markets

FROM CALGARY, BY WIRE.

Calgary, Sept. 3.—To-day's quotations on Siam rice are ten to eleven, Japan eleven to twelve ten. All Robertson's confectionery, including chocolates, up two cents pound, bar goods five cents box. Candied peels are quoted: orange and lemon, forty cents; citron, fifty. Fresh supplies of rye flour and corn meal have arrived rye is selling, forty nine's, at twelve twenty barrel. Corn meal twenty fours, twelve thirty. Large cheese is quoted twenty-six cents. Corn twos offering at five fifty in limited quantities. Local potatoes are being quoted forty dollars a ton. Good supplies of molasses are available in cans on the market.

CALGARY:		
Beans, small, lb.	0 09	0 11
Flour, 98s, per bbl.	10 35	
Rye flour, 49s, per bbl.	12 20	
Cornmeal, 24s, per bbl.	12 30	
Molasses, extra fancy, gal.	1 15	
Rollled oats, 80s	5 00	
Rice, Siam, cwt.	10 00	11 00
Rice, Japan	11 00	12 00
Rice, China, per mat, No. 1	5 10	
Do., No. 2	4 70	
Tapioca, lb.	0 15	
Sago, lb.	0 15	
Sugar, pure cane, granulated, cwt.	10 92	
Cheese, No. 1, Ontario, large	0 26	0 27
Butter, creamery, lb.	0 49	
Do., dairy, lb.	0 35	0 40
Lard, pure, 3s, per case	18 30	
Eggs, new-laid, case	13 00	13 50
Candied peel, lemon, lb.	0 36	
Tomatoes, 2½s, stand. case, spot	5 15	
Do., to arrive	4 10	4 50
Corn, 2s, standard case	5 50	
Do., new	3 35	3 60
Peas, 2s, standard case	3 60	
Apples, gals., Ontario, case	2 20	2 85
Strawberries, 2s, Ontario, case	7 50	8 10
Do., new pack	8 50	
Raspberries, 2s, Ontario, case	8 50	8 75
Do., new pack	6 40	
Cherries, 2s, red, pitted	0 21	
Apples, evaporated, 50s, lb.	0 26	0 29
Apricots, evaporated, lb.	0 18	0 19
Peaches, evaporated, lb.	4 75	
Salmon, pink, tall, case	9 00	10 25
Salmon, Sockeye, tall, case		
Do., halves		
Potatoes, per ton	40 00	

Oranges, Valencias, case	9 75	
Lemons, case	11 50	

New Brunswick Markets

FROM ST. JOHN, BY WIRE.

St. John, N.B., Sept. 3.—With every prospect of a record sized crop, potato prices are showing a reduction and are now selling at \$3.25 barrel, with lower prices predicted as digging operations extend. Ordinary cornmeal is stiffer at \$3.90 to \$3.95. Molasses is higher at 92 to 94c. Beans easier, yellow eyed selling at \$9.25 to \$9.30; white, \$8.50 to \$8.60. Sugar shows a ten cent advance; granulated is now quoted \$9.45 to \$9.50, yellow \$8.95 to \$9.00. Eggs are firmer at 46 to 47c. Breakfast bacon is lower and is quoted 35 to 38c. Evaporated peaches are higher, selling now at 22 to 23c. Onions are now being received from Canadian sources, 75-pound bags are quoted \$3 to \$3.50. Oranges are higher and are quoted \$10 to \$12. The first of the native apples are expected this week.

ST. JOHN, N.B.:		
Flour, No. 1 patents, bbls., Man.	12 05	
Cornmeal, gran., bags	7 00	
Cornmeal, ordinary, bags	3 90	3 95
Corn flour, 98 lbs.	4 00	
Rye meal, 98 lb. bag	8 00	
Rye flour, 98 lbs.	9 00	
Rice flour, per pound	0 11	
Potato flour, per pound	0 18	
Oatmeal standard, per bbl.	12 75	
Molasses, extra fancy, gal.	0 92	0 94
Rollled oats, bbl.	12 00	
Beans, yellow-eyed	9 25	9 30
Beans, Canadian, white	8 50	8 60
Rice, Siam, cwt.	10 25	10 35
Sago and tapioca, lb.	0 18	0 19
Sugar—		
Standard, granulated	9 45	9 50
No. 1, yellow	8 95	9 00
Cheese, N.B., twins	0 24½	0 25
Eggs, fresh, doz.	0 65	
Eggs, case	0 46	0 47
Breakfast bacon	0 35	0 38
Butter, creamery, per lb.	0 42	0 44
Butter, dairy, per lb.	0 37	0 40
Butter, tub	0 35	0 37
Margarine	0 30	0 32
Lard, pure, lb.	0 32	0 32½
Lard, compound	0 27	0 27½
American clear pork	61 00	64 00
Beef, corned, 1s	4 90	
Tomatoes, 3s, standard, case	5 40	
Raspberries, 2s, Ont. case	6 20	
Peaches, 2s, standard case	4 40	
Corn, 2s, standard case	5 00	
Peas, standard case	3 30	
Apples, gal., N.B., doz.	4 00	
Strawberries, 2s, Ont., case	8 20	
Salmon, Red, spring, cases	15 00	
Pinks	11 00	
Cohoos	14 00	
Chums	8 50	
Evaporated apples, per lb.	0 18	0 19
Peaches, per lb.	0 22	0 23
Potatoes—		
Native, per bbl.	3 25	
Onion, Can., 75-lb. bags	3 00	3 50
Lemons, Cal., Messina	9 00	10 00
Oranges, Cal., case	10 00	12 00
Grapefruit, case	7 50	
Bananas, per lb.	0 07½	0 08
Plums, Cal., crate	3 00	4 00
Peaches, Cal., crate	2 25	2 50

PRODUCE AND PROVISIONS

Selling Provisions Despite Competition

Grocery is Coming to be Recognized Place For Provision Purchases—Has the Edge on the Specialized Stores in That the Customer is a More Frequent Visitor—The Growing Demand For Provision Lines

WHEN you find in one block, on one side of a business street in a good sized city, three grocery stores, three butcher stores, and the retail department of one of the large packing concerns, and when it is discovered that all three of the grocers are selling provisions, there are one or two points that can be made, using these facts as a basis. The first fact is that there is an almost unlimited demand for these products, that practically everyone is a buyer of some one or more of these produce lines and that therefore it is a trade worth the most serious consideration.

The second point is, that if three grocery stores faced with competition from three specialized stores can man-

age to handle this business, it is pretty evident that they are able to do so because there is a natural connection between the grocery and the provision business, and that the housewife likes and practically expects to get these goods from the same store in which she makes her other household purchases.

Cannot Afford to Miss the Opportunity

With the modern tendency of keen competition in all lines of business, the grocer cannot afford to miss one avenue which can be shown to bring him a profitable return. The modern butcher is stocking canned goods, vegetables and many other of the standard lines of shelf goods.

He is developing his business toward the grocery end, and the modern grocer to meet him on an even basis is practically forced to consider the provision department and to give it real attention. On this point there are hardly two opinions among grocers. The extent to which this department may be developed is largely dependent on the attention devoted to it. It requires real and active attention to get the best out of it. It is not essential however to elaborate this department into the proportions of a meat department. It is a matter of importance however to make this trade, however limited it may be, as complete and adequately served within its narrower limits as the largest butcher store.



Interior of the Morrow & Dean store, Vancouver, B.C. Showing the Provision Department and its central location in the store.

There is no place where sanitary methods and general cleanliness is of more vital importance than in this department. Slovenly system is a sure trade killer.

Equipment a Business Builder

For that reason many of the modern appliances such as refrigerators show cases, meat and cheese cutting machines, while not absolutely essential, are among the greatest factors in building up business. Rarely, if ever has the purchaser of any such equipment had cause to regret the expenditure. It has been among the surest means of encouraging business, and in most cases the initial expenditure has been wiped out within the first few months or weeks by the improved business resulting. The argument of some retailers is that they do not handle these lines because they cannot hope to achieve success in competition with other stores who specialize in these products. This is of course a fallacy. If there is anyone at a disadvantage in this competition it is the specialized store. Housekeepers are in the grocery far oftener than in the butcher store. Especially is this the case during the summer months. Given reasonable service she will do her purchasing there without looking farther. It depends entirely on the merchant whether or no this department becomes an effective factor in business.

U. S. FOOD BOARD ASKS FOR SUBSTITUTION OF PORK FOR BEEF

The demand for the armies of the allies and their civil populations for this summer are beyond our present surplus. On the other hand we have increased supply of pork this summer to permit economical expansion in its use. It will therefore be a direct service to our armies and the allies if our people will in some degree substitute fresh pork, bacon, ham and sausage for beef products.

The Food Administration requests all hotels and restaurants not to place on their menus or serve boiled beef more than two meals weekly, beefsteak more than one meal weekly, and roast beef more than one meal weekly. It asks householders not under any circumstances to buy more than 1½ pounds of clear beef weekly, or 1½ pounds, including the bone, per person in the household.

The public will realize that the changing conditions of production from season to season, the changing situation in shipping, and, therefore, of the markets available to the allies, and the increasing demand for our growing army, with the fluctuating supply of local beef in France, all make it impossible to determine policies for a long period in advance. The Food Administration has recently asked for economy in all meat consumption; now it emphasizes further reduction of beef by the substitution of pork. It is anticipated that this programme will hold good until September 15, and the Food Administration most earnestly requests co-operation of the public.

Lobster Species Not in Danger

M. H. Nickerson, ex-M.P.P., Presents Facts Which He Believes Justifies the Belief That the Lobster Beds Are in no Danger of Depletion

THERE has been so much said of late regarding the probability of a gradual extermination of the lobster fisheries by heavy catches and the taking of undersized specimens that the following opinion of M. H. Nickerson, an accepted authority on the subject, will be of interest as presenting another side of the question:

"Lobsters," states Mr. Nickerson, "are distributed quite evenly over the inshore belt extending from the Delaware Capes to the Straits of Belle Isle, roughly estimated at 2,000 miles. This area has a known width of twenty-five miles, and probably much more in some places. The barren spots are few and comparatively small. Consequently it is fair to assume that lobsters are more plentiful than other fish within the specified area. Fears of extinction, then, are groundless.

"When we compare the total output of to-day with that of twenty-five or thirty years back, we shall remember that the open season all round lasted the greater part of the year. We began the first of March and ran at first straight on to the last of October, strictly within the law. Later on, the month of August was excepted by order. On the New Brunswick Gulf-shore we opened as soon as the ice cleared, and kept on nearly till the snow flew. Now most sections are restricted to two or three months' legal fishing. That fact alone may account for the alleged decline. And yet, in all the comparative statements that I have read there was no mention of it!

"At the approach of winter, lobsters move off shore. In mild weather with smooth sea, they crawl as usual and are caught at all depths. When an Arctic wave sweeps the coast, as it did last winter, there is nothing doing. Lobsters are in hiding and the boats are ice-bound. A shortage is the natural consequence; but it does not indicate exhaustion.

"Lobster spawn has a far better natural protection than that of other fish."

The foregoing facts justify the conclusion that the Atlantic lobster-beds are in no danger of depletion. This opinion also receives confirmation from the following circumstances:

After the severity of last winter abated, the catches, especially in District No. 3, were uncommonly large. It is well known that for three months (April May and June) the American smacks had all they could handle, beside the weekly lots carried by the Yarmouth steamer. Halifax East shipped more lobsters to Boston last spring than ever before.

On the Maine coast the catches this spring were much larger than usual, and they still continue good. So mark-

ed has become the gain there, that Boston orders from the trade are filled to a large extent from the Maine stations.

Massachusetts fishermen (on the islands in Boston harbor and the South shore) report a like increase; and those of Buzzard Bay, for the first time in history, find their catches accumulating faster than they can dispose of them. Shippers at Orleans and other towns on the South shore of Cape Cod were making special arrangements last week to rush their consignments to Boston.

I will deal with District No. 3, where a legal change in the size-limit has already been made. I would approve of that order, not on the grounds of protection (which from the evidence here adduced, is not needed), but for the sake of economy. It is a question of value. It is just as improvident to catch baby lobsters as it is to dig potatoes before they are larger than liver-pills.

But a size-limit of any kind can never be made effective, least of all when it has once been abolished as useless.

U.S. WILL EXPORT LARD COMPOUNDS

The United States War Trade Board announces in a new ruling that it will now consider applications for the exportation of compound lard to all countries in North, Central and South America and the West Indies. Applicants should file their applications on Form X. Applicants for licenses to export compound lard to Canada must obtain from the Canada Food Board the requisite import license and attach the same to their application to the United States War Trade Board for export license.

DRIVEN ASHORE IN N. B.

Two hundred and fifty black whales, running in length from ten to thirty-five feet, went ashore recently at River John, Pictou County, N.S., having been driven into shallow water by motor boats, which surrounded the school.

Unfortunately the huge amount of meat represented by these carcasses will go to waste. Whale butchering is an occupation that is not understood in the section, so the blubber and the valuable oils contained will also go to waste.

CUDAHY PACKING CO. TO ENTER B. C. MARKET

The Cudahy Packing Company, incorporated in the State of Maine, has obtained a charter to do business in British Columbia. The company will have its head office in Vancouver; authorized capital \$20,000,000.

Produce, Provision and Fish Markets

THE MARKETS AT A GLANCE

AFTER a period of activity, in which prices reached a high level, the market on live hogs seems to have slowed down somewhat during the last couple of weeks. With a light run and a good demand for all offerings, it is a question if easier tendencies noticeable will develop into any appreciable decline.

Dressed meats are in good demand, trade being maintained at very satisfactory levels. Price revisions have been fairly numerous, and all of those showing an upward trend.

The tone of the butter market is just a little firmer, though this is not reflected to any extent in the matter of quotations. Little change in prices is looked for, and the feeling exists that with margarine a factor to be contended with, the spread in prices will not be much, if any, greater than now prevails.

A larger consumption of eggs has served to stiffen the egg situation somewhat. Supplies are now ample for the demand, and no recession from present high prices seems possible.

Lard is very firm, and that a revision to higher levels may come seems possible. The run of hogs is light, and this is affecting supplies. Under influence of heavy demand during next couple of months there is a feeling that stocks may prove insufficient. Prices are almost sure not to decline—the reverse action is more likely to develop.

Hogs Holding Steady; Cured Meats Moving

Montreal.

PROVISIONS.—There is still a small movement of hogs to this market and the quotations are therefore holding steady. For, while the use of fresh pork is not large, the supplies available are by no means excessive. Quotations still hold on the basis reported in last issue. Few heavy hogs are received at all. The return from the country is now being felt in a maintained demand from city dealers for supplies of cured meats and the activity is quite marked. While prices are firm on these there are no quotable changes.

Hogs, Dressed—		
Abattoir killed, small	29 50	29 75
Do., heavy, 225-275 lbs.	26 50	27 00
Hogs, live	20 00	20 25
Hams—		
Medium, smoked, per lb.—		
(Weights) 16-25 lbs.	0 35	0 36
Large, per lb. (wgh.) 25-35 lbs.	0 32	0 33
Backs—		
Plain	0 43	0 44
Boneless, per lb.	0 46	0 47
Bacon—		
Breakfast, per lb.	0 43½	0 44
Roll, per lb.	0 33½	0 34½
Drv Salt Meats—		
Long clear bacon, ton lots.	0 29	0 29½
Long clear bacon, small lots.	0 29½	0 30
Fat backs, lb.	0 29½	0 30
Cooked Meats—		
Hams, boiled, per lb.	0 53	0 54
Hams, roast, per lb.	0 54	0 54
Shoulders, boiled, per lb.	0 46	0 46
Shoulders, roast, per lb.	0 48	0 48
Barrel Pork—		
Canadian short cut (bbl.)	\$58 00	
Clear fat backs (bbl.)	60 00	
Short cut clear pork (bbl.)	58 00	
Heavy mess pork (bbl.)	55 00	
Bean pork (bbl.)	54 00	

Moderate Movement of Lard; Prices Unchanged

Montreal.

LARD.—There is not a great deal new in the situation locally, as the fall activity has not yet manifested itself. Notwithstanding this there is a steady sale for limited lots. The quotations are unchanged, with the undertone somewhat firmer than it was last week.

Lard, pure—	
Tierces, 400 lbs., per lb.	0 31
Tubs, 60 lbs.	0 31½
Pails	0 31¾
Bricks, 1 lb., per lb.	0 33

Promise of Better Shortening Demand

Montreal.

SHORTENING.—There is probably a little more movement of stock now that many are returning to their city homes after the holiday. The outlook indicates that there will be a gradually increasing demand. Sales are made on an unchanged price basis.

Shortening—	
Tierces, 400 lbs., per lb.	0 25¾
Tubs, 50 lbs.	0 26¼
Pails, 20 lbs., per lb.	0 26½
Bricks, 1 lb., per lb.	0 27½

Margarine Sales Will Soon Total More

Montreal.

MARGARINE.—The tendency now is to buy margarine more freely and the provision dealers are looking forward to a better movement in the very near future. With the introduction made last winter and spring, margarine bids fair

to be a steadily used commodity here. Prices are steady and advances are suggested in some quarters.

Margarine—

Prints, according to quality, lb.	0 29½	0 31½	0 32
Bulk, according to quality, lb.	0 28½	0 30½	0 31

Butter Buying Active And Undertone is Firm

Montreal.

BUTTER.—The buying of butter is active still, and it does not seem to matter how much is offered, the same is taken at full prices. The active buying has served to enhance values the past week although the quotable prices to the trade are unchanged. Of course it will be remembered that the trading is confined more than it was, for the supplies which a dealer can carry are limited now to the extent of his trade needs. Some indications are now pointing to a movement of Western Canada butter eastward, once the coastal demand is satisfied. The market is steady and firm.

Butter—

Creamery prints (fresh made)	0 46
Creamery solids (fresh made)	0 45
Dairy prints, choice	0 38 0 40
Dairy, in tubs, choice	0 37

Cheese Demand Good; Good Price; Unchanged

Montreal.

CHEESE.—The movement of cheese has continued active and sales are readily made here to buyers at around 22¼c. Some suggestion is abroad here that prices of the Dairy Produce Commission might be advanced somewhat to more favorably compare with prices paid at New York. The amount of local and country business is fair, with prices fully held, but unchanged.

Cheese—

Large, per lb.	0 23¼
Twins, per lb.	0 24
Trinlets, per lb.	0 24
Stilton, per lb.	0 27
Fancy, old cheese, per lb.	0 28

Egg Demand Good Despite High Prices

Montreal.

EGGS.—There is a steady and rather heavy movement of eggs. The consuming demand has held up well all summer and there is no sign of its early abatement. The receipts from outside points are fairly good still and the condition of arrivals is, if anything, better. Prices are well held and the market firm.

Eggs—

Selects	0 51	0 52
New-laid	0 47	0 48
No. 2	0 45	

Poultry Shipments Limited; Demand Strong

Montreal.

POULTRY.—The farmers are appar-

ently engaged with other important work, for the shipment of poultry is still limited. It is certain that more could be used locally, and while there is some improvement in receipts over previous weeks, a better condition in this regard is looked for. There have been no changes of price.

	Live	Dressed
Young ducks, lb.	0 45-	0 50
Old ducks (fat)	0 25	.....
Broilers, 3 to 4 lbs. pair	0 30	0 40-0 43
Turkeys (old toms), lb.	0 28	0 38-0 38
Turkeys (young) .....	.....	0 40
Geese .....	.....	0 30
Old fowls	0 27-0 28	0 35-0 36

Fish Trade Improved; Salt Salmon Will Be High

Montreal.

FISH.—There was a better demand last week and this week will have seen a freer sale in the city, with one of the Jewish holidays being celebrated. Salt and pickled fish are now taking a more important position, and with a larger demand some scarcity is anticipated in these lines. Advances are made this week in salt codfish, herring and mackerel. Salt salmon, it is expected, will be higher in price when the new quotations are available. A good supply of salmon and halibut from the west coast is expected to arrive within the week. A better movement of shell fish is looked for in the near future.

SMOKED FISH.

Haddies (fresh cured)	0 15	0 16
Haddies, fillet	0 19	0 20
Smoked herrings med.) per box	0 23	0 24
Smoked cod	0 15	.....
Bloaters, per box 60/100	1 50	2 25
Kippers, per box 40/50	2 25	2 50

SALTED AND PICKLED FISH.

Haddock (per bbl.), 200 lbs.	16 00	.....
Herring (Labrador), per bbl.	12 50	14 00
Herring (Labrador), 1/2 bbls.	6 75	7 50
Herrings, No. 1 lake (100-lb. keg)	6 00	.....
Salmon (Labrador) per bbl.	25 00	29 00
Do., tierces	36 00	.....
Salmon (B.C. Red)	26 00	.....
Sea Trout, red and pale, per bbl.	19 00	20 00
Sea trout (1/2 bbls.)	10 00	10 50
Green Cod, No. 1, per bbl. (med.)	19 00	.....
Green Cod (large bbl.)	20 00	.....
Mackerel, No. 1, per bbl.	30 00	.....
Mackerel (1/2 bbl.)	16 00	.....
Codfish (skinless), 100-lb. box	16 00	.....
Codfish, 2-lb. blocks (24-lb. case)	0 18	.....
Codfish (skinless), blks. "Ivory" Brand, lb.	0 16	.....
Codfish, boneless, lb. (according to package)	0 16	0 20
Codfish, shredded, 12-lb. box	2 50	.....
Eels, salted	0 11	0 12
Pickled turbot, med., bbls.	16 00	.....
Do., half barrels	7 50	8 50
Cod, boneless (30-lb. boxes), as to grade	0 14	0 18
Cod, strip (30-lb. boxes)	0 18	.....
Cod, dry (bundles)	14 00	.....

SHRIMPS, LOBSTERS

Lobsters, medium and large, lb.	0 50	.....
Prawns, lb.	0 30	.....
Shrimps, lb.	0 30	.....
Scallops, per gallon	4 00	.....
Oysters—	.....	.....
Ordinary, gal.	2 50	.....
Cape Cod shell oysters, bbl.	14 00	.....
5 gal. (wine) cans	12 50	.....
1 gal. (wine) cans	2 25	.....
Oyster pails (pints), 100	1 50	.....
Oyster pails (quarts), 100	2 10	.....
Clams, med., bbl.	10 00	.....

FRESH FROZEN SEA FISH

Herring, large sea, lb.	0 09	0 10
Herring, frozen, lake, lb.	0 08	0 09
Halibut	0 22	0 23
Halibut (medium)	0 24	.....
Haddock	0 07 1/2	0 09
Mackerel	0 14	0 15
Cod—Toms, bbl	3 00	.....
Cod Steak, fancy, lb.	0 10	0 11

Salmon, red	0 21	0 22
Salmon, pale	0 15	0 16
Salmon, Gaspe	0 26	0 28
Swordfish	0 21	0 22

FRESH FROZEN LAKE FISH

Pike, lb.	0 10	0 11
Perch	0 12 1/2	0 13
Whitefish, lb.	0 15	0 16
Whitefish (small)	0 09 1/2	0 12 1/2
Lake trout	0 19	0 20
Eels, lb.	0 12	.....
Doree	0 13	0 14

FRESH FISH

Haddock	0 08	0 09
Steak cod	0 09	0 12
Market cod	0 07	0 08
Carp	0 09	0 10
Dore	0 18	0 20
Lake trout	0 19	0 20
Brook trout	0 45	.....
Pike	0 11	0 13
B.C. Salmon	0 26	0 27
Salmon (Gaspe)	0 26	0 28
Gaspereaux, lb.	0 06	.....
Western Halibut	0 24	0 25
Eastern Halibut (chicken)	0 23	.....
Eastern Halibut (med.)	0 25	.....
Flounders	0 07	0 10
Perch	0 09	.....
Bullheads	0 15	.....
Whitefish	0 19	0 20
Whitefish (small)	0 09 1/2	0 12
Eels	0 15	.....
Mackerel, lb.	0 14	0 15
Smelts, No. 1	0 19	0 20
Smelts, No. 2	0 11	0 12
Smelts, No. 1 large	0 24	.....
Shad	0 15	0 16
Swordfish	0 22	.....

Hogs Steady; Meats Higher

Toronto.

PROVISIONS.—An advance of 1/2c to 1c in practically all lines of dressed meats has been made during the week. Smoked hams, backs, roll and Wiltshire bacon are all up, while pickled rolls have also gone to higher levels. Jellied meats are also up 1c per pound. The demand on all lines of meats is reported good and whereas supplies are none too heavy, orders are being taken care of quite satisfactorily.

Live hogs show no change from the \$19.50 fed and watered basis ruling all last week. Although the run is light there is no disposition shown at present to increase bids and the feeling is general that the price will rule all week.

Hams—	.....	.....
Medium	0 38	0 39
Large, per lb.	0 34	0 35
Backs—	.....	.....
Plain	0 44	0 46
Trimmed, with rib in	0 47	.....
Boneless, per lb.	0 48	0 50 1/2
Bacon—	.....	.....
Breakfast, per lb.	0 39	0 44
Roll, per lb.	0 34	0 34 1/2
Wiltshire (smoked sides), lb.	0 37	0 41 1/2
Dry Salt Meats—	.....	.....
Long, clear bacon, av. 50-70, lb.	0 31	0 32
Do., aver. 70-100, lb.	0 28 1/2	0 29
Fat backs	0 32 1/2	0 34
Cooked Meats—	.....	.....
Hams, boiled, per lb.	0 58	0 55
Hams, roast, without dressing, per lb.	0 52 1/2	0 54 1/2
Shoulders, roast, without dressing, per lb.	0 47	0 49
Barrel Pork—	.....	.....
Mess pork, 200 lbs.	52 00	56 00
Short cut backs, bbl., 100 lbs.	60 00	62 00
Pickled rolls, bbl., 200 lbs.	56 00	59 50
Hogs—	.....	.....
Dressed, 70-100 lbs. weight	28 00	29 00
Live, off cars	19 75	.....
Live, fed and watered	19 50	.....
Live, f.o.b.	18 75	.....

Very Firm Situation Developing in Lard

Toronto.

LARD.—A very firm situation exists

and in view of the light supply due to small run of hogs and the period of increased demand here no concessions as to price are being made, in fact higher levels would not come as any great surprise. The very light run of hogs is looked on with some misgiving in its effect on supplies of lard, and it is thought a shortage may develop in the next sixty days. Quotations for the week are unchanged as follows:

Lard, pure, tierces, 400 lbs., lb. 0 30 0 30 1/2
In 60-lb. tubs, 1/4-1/2c higher than tierces.
pails 1/4-3/4c higher than tierces, and 1-lb. prints, 1 1/2-1 3/4c higher than tierces.

Shortening Holding Firm; Sales Good

Toronto.

SHORTENING.—There is no weakness apparent as regards prices, the market ruling with a firm undertone. Supplies are fair and considered ample for present requirements. The demand is expected to show improvement right along now during the next couple of months. Prices to-day are:

Shortening, tierces, 400 lbs., lb. 0 25 1/2 0 26
In 60-lb. tubs, 1/4-1/2c per lb. higher than tierces; pails, 1/4-3/4c higher than tierces, and 1-lb. prints, 1 1/2-1 3/4c higher than tierces.

Margarine Remains Unchanged; Demand Fair

Toronto.

MARGARINE.—The demand is considered very fair and prices hold without change. Supplies are good and allotments are said to be coming through in satisfactory volume.

Margarine—

1-lb. prints, No. 1	\$0 32	\$0 33
Do., No. 2	0 30	0 31
Do., No. 3	0 27	.....
Solds, 1c per lb. less than prints.	.....	.....

Firmer Feeling in Butter; Supply Falling Off

Toronto.

BUTTER.—There is a little firmer feeling in butter during the week, due to a slight falling off in supplies. The trade, however, is being taken care of in its requirements and little change in quotations below is looked for for some time to come.

Creamery prints, fresh made ...	0 45	0 47
Creamery solids, fresh made	0 44	0 46
Dairy prints, choice, lb.	0 40	0 42
Dairy prints, lb.	0 38	0 40

Demand For Eggs Shows Improvement; Firmer

Toronto.

EGGS.—A somewhat better sale of eggs has developed, the more uniform quality influencing this condition and prices ruling with a firm undertone. A widening of the range on extras and No. 15 is noticeable in quotations herewith:

Eggs—

New-laid, in cartons, doz.	0 54	0 56
Do., extras, doz.	0 50	0 52
Do., No. 1, doz.	0 47	0 50
Do., splits and No. 2, doz.	0 39	0 40

Cheese Outlook The Same; Prices Steady

Toronto.

CHEESE.—The outlook shows no variation, the set Government prices having established this market and no interesting developments are to be noted:

Cheese—

New, large	0 23½	0 24
Stilton (new)	0 26	0 27
Twins, ¼c lb. higher than large cheese. Trip-		
lets ¼c lb. higher than large cheese.		

Poultry Supplies a Little Better; Prices Steady

Toronto.

POULTRY.—There is a slight improvement in receipts but as yet no accumulation of supplies is possible under continued steady demand. Prices for the week have held firm and unchanged at levels shown herewith:

Prices paid by commission men at Toronto:	
	Live Dressed
Ducks	\$0 16-\$..... \$.....-\$.....
Duckling	0 25-.....
Turkeys	0 25-0 28
Roosters	0 18
Hens, over 5 lbs.	0 27-0 29
Hens, under 5 lbs.	0 23-0 25
Chickens, Spring, 2 lbs.	
or over	0 33-0 34
Squabs, dozen	4 50
Prices quoted to retail trade:	
	Dressed
Hens, light	0 33 0 35
Do., heavy	0 35 0 37
Chickens, Spring	0 40 0 50
Ducklings	0 35 0 38
Turkeys	0 36 0 40

Cod, Haddock, Mackerel All Show Advances

Toronto.

FISH.—An advance in prices of steak cod has been made in some quarters to 11c per pound. Haddock is also up to 9 to 10c and mackerel expected to be selling at 16c per pound. Demand during the past couple of weeks has been heavy—in fact, far in excess of supply, it is said, dealers finding it necessary in some cases to turn to frozen fish. Prices ruling to-day follow:

FRESH SEA FISH		
Brills, dressed, lb.	0 10	
Cod Steak, lb.	0 09½	0 11
Do., heads on	0 08	0 08½
Flounders, lb.	0 10	
Flukes	0 15	
Hallbut, medium, lb.	0 21	0 22
Do., chicken, lb.	0 20	0 21
Do., large	0 20	0 21
Haddock, heads on, lb.	0 08	0 10
Mackerel, lb.	0 16	
Plaice, dressed, lb.	0 10	
Soles, dressed, lb.	0 10	
Salmon, Red Spring, lb.	0 25	0 27
Do., Restigouche, lb.	0 25	0 27
Do., Saguenay, lb.	0 25	0 27
Do., Fresh, lb.	0 22	0 23
FRESH LAKE FISH		
Herring, dressed, lb.	0 09	0 10
Trout, lb.	0 15	0 16
Whitefish, lb.	0 15	0 16
Frog's Legs, lb.	0 50	

WEEKLY MARKET REPORTS

(Continued from page 33)

New Flour in Two or Three Weeks' Time

Toronto.

FLOUR.—Flour from the 1918 crop of wheat is now looked for in another two or three weeks, mills looking forward to beginning operations around the middle of this month at Western points and a week later at Eastern centres. No new developments have taken place of particular interest.

Feeds Still Selling In Large Quantities

Toronto.

FEEDS.—There is no apparent let-up in the demand for all kinds of feeds and in another two or three weeks mill feeds may be looked for when milling operations become general.

Rolled Oats Easier; All Lines Hold

Toronto.

CEREALS.—An easier feeling is noticeable in some quarters on rolled oats, quotations as low as \$5.25 per bag being made, with \$5.30 to \$5.50 general. No change in any of the other lines has been made, a fairly steady tone being apparent.

	Single Bag Lots	F.o.b. Toronto
Barley, pearl, 98s	7 00	8 00
Barley, pot, 98s	5 50	6 25
Barley Flour, 98s	6 50	7 00
Buckwheat Flour, 98s	6 50	7 00
Cornmeal, Golden, 98s	6 00	7 00
Do., fancy yellow, 98s	5 40	
Corn flour, white, 98s	6 00	6 50
Graham flour, 98s	6 00	7 00
Hominy grits, 98s	6 25	6 60
Hominy, pearl, 98s	6 25	6 60
Rolled oats, 90s	5 25	5 50
Oatmeal, 98s	6 00	7 00
Rolled wheat, 100-lb. bbl.	6 75	7 00
Rice Flour, per 100 lbs.	9 50	12 00
Rye Flour, 98s	7 50	8 00
Peas, yellow, split	10 00	10 50
Blue peas	0 11	0 15
Above prices give range of quotations to the retail trade.		

THE BEAN OUTLOOK IN JAPAN

There are indications that the 1918 bean crop of Japan will be late—probably a month behind the average season. If the weather conditions are satisfactory, however, it is expected that there will be a good yield.

In speaking this week with the representative of a large milling concern which handles beans extensively from the Japan market, CANADIAN GROCER was informed that the conditions in Japan were such as to promise an increase in yield of as much as 40 per cent. over last season's record. This will mean more for export and if the shipping can be secured as wanted there should be plenty of beans for the Canadian canner and the eventual consumer ought to secure his wants on a favorable basis.

WHEAT AND SUGAR SHIPMENTS TO CANADA MUST BE LICENSED

The United States War Trade Board, after consultation with the Food Administration, announces, in a new ruling (W. T. B. R. 207), the withdrawal of the authority heretofore extended to collectors of customs to license the exportation to Canada of small quantities of sugar, wheat, and wheat products involved in retail border traffic.

Collectors of customs are still authorize to license, in their discretion, for export to Canada, small quantities of foodstuffs and feedstuffs other than those specified above when such exportation involves merely border traffic on small scale by persons living near the border, such as that arising out of customary retail purchases for their own needs.

Hereafter no shipments of sugar, wheat, and products of wheat, no matter in what quantity, may be exported to Canada without the issuance of an individual export license by the War Trade Board.

A BUSINESS BUILDER OF POWER

(Continued from page 26)

torate of a number of leading companies. To the end he held out, and the only companies with which he became connected were those that were closely identified with the Bell Company.

An Unobtrusive Figure

One of these was the Northern Electric & Manufacturing Company, which was organized for the purpose of protecting the numerous patents of the Bell Company, and to manufacture them. In 1899 the Wire & Cable Company was formed and the amalgamation of the two took place in 1913, under the name it holds today, the Northern Electric Company, of which company Mr. Sise occupied the same position as he did latterly with the Bell Company. Outside of these Mr. Sise was personally little known—by no means a familiar figure on the street.

As head of a great public utility Mr. Sise throughout his long connection with the company showed a high regard for the duty that devolved on the company towards the public it served. As he remarked three years ago: "As the population and business of Canada increase, the duties and responsibility of the company towards the public will increase, and will demand from those in charge of its affairs continued and arduous work."

A Business Policy of Service

In the words of one of those who had been associated with him for many years, "From the very inception of the business he maintained that service must come before economy; that no bargain was a good bargain unless it benefited both parties, and that a public service corporation must be a good public servant."

The personal relations of Mr. Sise with the staff of his own company were of the kindest nature. A strong loyalty was developed. He was full of human feeling, and many an old employee visiting the city, and dropping into the office of the President with some diffidence, was received by name and welcomed warmly.

Three sons of the late Mr. Sise are connected with the company, C. E. Sise, jr., a graduate in science of McGill, who is general manager; E. F. Sise, president of the Northern Electric Company; and Capt. Paul F. Sise, general manager and vice-president of the Northern Electric Company, who is attached to the British Recruiting Mission in New York.



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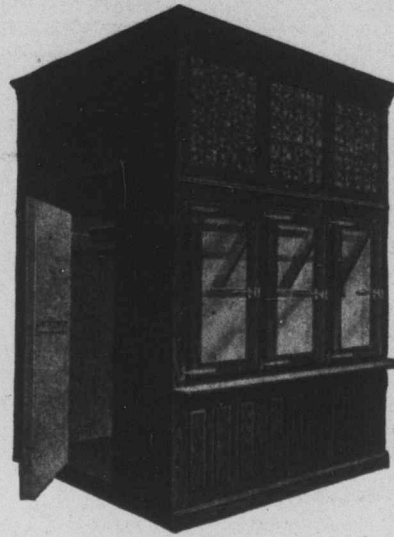
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Herring in Tomato Sauce
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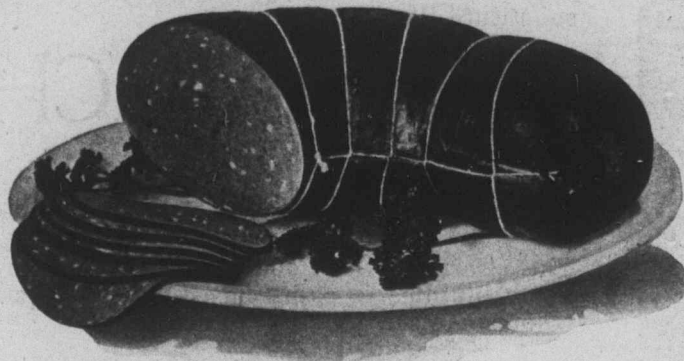
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***Here's a popular line for the Summer months
—a product that EVERYBODY likes!***

MAKES you hungry to look at it—doesn't it? And it tastes every bit as good as it looks. A few thin slices with fresh vegetable salad make a light, appetizing repast—and it's equally good for sandwiches.

Davies Quality Bologna is prepared in our own sanitary kitchens from choice pork and beef—tastily seasoned—then smoked over hardwood fires. *It contains no artificial coloring of any kind.*

Moderately priced, too. Each sausage weighs from five to eight pounds.

If you want to feature a good, quick selling line on your provision counter—order *Davies Bologna* and see how well it takes with your customers.

Other excellent lines include *Davies Ham Bologna*—*Davies "Lakeside" Bologna*—*Davies Belforts*—*Davies Wieners*—all *quality* products, and dandy sellers.

Our Traveller will take your order—or we shall be pleased to have you drop us a postal card.

**THE DAVIES COMPANY
WILLIAM LIMITED**

MONTREAL

TORONTO

HAMILTON

Canada Food Board Packer's License No. 13-50



Your customers will appreciate a sensible and delicious meat substitute like

“INDIAN CHIEF” BRAND CLAMS

The efforts of the Food Control Board to conserve Canada's meat supplies is resulting in an increasing call for good, wholesome sea foods.

Every Grocer should cater to this new demand by showing fish foods of unimpeachable goodness.

Indian Chief Brand Clams are just such a line. Their good quality is beyond question. Put up the very same day they are taken from the clam beds and sealed without solder or acid, Indian Chief Brand Clams reach the customer's table as sweet and as fresh as the day they were caught.

Make Indian Chief Brand Clams your big Summer fish seller. It will appeal to the restaurant trade as well as to the housewife.

And the profits are sizeable.

Shaw and Ellis, - Pocologan, N. B.

RELEG

Pronounce “REAL EGG”



*Do your
customers
know about
Releg?*

Do they know that Releg offers an ideal substitute for high-priced eggs for every baking purpose?

A three-quarter teaspoonful of RELEG dissolved in a tablespoonful of hot water is equal to one egg in baking, etc.

Releg costs but a trifle in comparison with the cost of eggs.

And it gives satisfaction always.

Have your customers try it.

RELEG COMPANY, Regd.

34 King Street, Quebec, Canada

Have you seen the “Arctic” Catalog?

It describes fully the complete line of Arctic Refrigerators and shows you how the Arctic principles of refrigeration are at once the most dependable and the most economical.

We show you here one of our models. Whatever your requirements may be we've got an “Arctic” that will just fill the bill.

Let us send you the new catalog. There is no obligation at all.



JOHN HILLOCK & CO., LTD.
TORONTO

Repeat Orders are the rule with
Schneider's
Pure Meat Sausage

There are Twelve Varieties in this line—every one with that delicious quality which insures satisfied customers always and many come-back sales.

You make a good profit on every sale

and there are no bones or waste ends whatever.

We'll be glad to send you our prices on Sausages and Smoked Meats.

Mail orders promptly and satisfactorily filled.

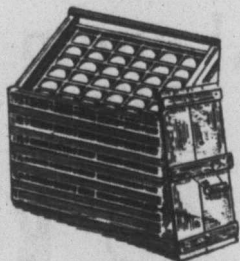
J. M. Schneider & Sons, Limited

"The Sausage Makers"
KITCHENER, ONT.

Canada Food Board License No. 13-20

EGG CASE FILLERS and EXTRA FLATS

For
 30 Doz.
 Egg
 Cases



And
 12 Doz.
 Egg
 Crates

The 12 Dozen Crate

THE MILLER BROS. CO., LTD. 20-38 Dowd St.
 Montreal, Que.

We always have a few carloads of
 2's and 2½'s

CANNING SHOOKS

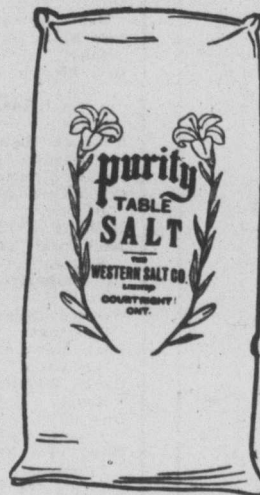
ON HAND

Write or wire for prices.

W. C. Edwards & Co., Limited
 OTTAWA, ONTARIO

"PURITY"

Canada's best liked Salt



There is no better salt made to-day than Purity.

For table or dairy use Purity Salt knows no superior, a fact good housewives everywhere recognize.

Every good grocer should feature Purity Salt. Its goodness will keep it moving briskly and there's a neat margin on every sale.

In sanitary cotton bags and handy free-running packages.

THE
Western Salt Co., Limited
 COURTRIGHT, ONTARIO

Kindly mention this paper when writing to the advertisers

Looking for a Man?

Look for him where he should be found—in employment in the grocery business, the business you yourself are in.

Advertise to get him. Use a small classified advertisement, to cost you 2 cents a word. Put this low-priced advertisement in CANADIAN GROCER—the paper read by grocers and their men. Somewhere is the man good for you to have. You may not be able to attract him readily from his present place. On the other hand, he may be looking for you. But fish for him. Cast again and again. The best men are hardest to get.

What is a dollar or two spent on finding the man you want—if you get him?

Narrow your search. Use the newspaper that searches out for you among those where he is likely to be found.

Make your advertisement brief—like a telegram.

We provide a box number, if you want your identity concealed. And forward replies, of course.

Rates.—Two cents per word first insertion and 1 cent per word each subsequent insertion. Five cents extra per insertion if replies are to be sent to box number in our care.

Canadian Grocer
143-153 University Ave.
Toronto

WESTERN CROPS ARE BETTER NOW BY 25 PER CENT.

“EXCEPTIONALLY favorable weather conditions have improved all crop prospects in Saskatchewan by 25 per cent. during the past two weeks.”

This good news comes direct by wire to THE FINANCIAL POST from Hon. W. R. Motherwell, Minister of Agriculture for Saskatchewan.

“Encouraging news also comes from other sources,” writes F. M. Chapman, editor of the “Farmers’ Magazine,” in his regular report on crops secured from the most authoritative sources throughout the Dominion, and published each week in THE POST.

Adverse weather conditions did much harm to the crops at critical stages, but better weather has arrived to help the recuperative powers of the Western wheat-fields.

This does not argue an outlook for opulence and extravagance, but the president of a great Canadian financial concern who is a close reader of THE POST, and values its business news and far-seeing comment, declared that he anticipated little hardship as a result of crop shortages, and looked forward to good business in the coming six months. Speaking of THE FINANCIAL POST he said: “Your paper is doing good work in giving business men the right attitude to Canadian affairs of importance.”

CONTENTS OF THE POST THIS WEEK

Just note these headlines from THE POST of August 24th. They do not include all POST contents, but indicate some important matters:

- New Issue of Victory Loan at 100 Flat.
- Hon. Mr. Motherwell Says Crop Better by 25 P.C.
- Steel Plant Contemplated at Trail, B.C.
- Better to Adapt Old Houses Than to Build New.
- Victory Loan Funds Needed to Pay War Debts Abroad.
- New Stock for Arrears in Macdonald Company.
- B.C. Electric Co. is Now Defied by Mayor Gale.
- Canada Bread Had a Surplus After Dividends.
- No Early Sign of Paying Off Canada Car Dividends.
- British Producers Opposed to Aliens.
- Canada's Exports of War Manifolds Show Decline.
- Building of Pleasure Cars May not Go On.
- Reciprocal Trade Compact With United States.
- St. Catharines Gas Plant Lost \$8,000 a Year.
- Western Cities Show Falling Off in Bank Clearings.
- Bank Manager Wants Privilege of Selecting Girls.
- Banks Worried Over Bunders Made With Bonds.
- Digging Up Dividends by Care of Employees' Teeth.
- Why New York Funds Are at a High Premium.
- Clearing the Decks for Campaign of Next Victory Loan.
- South Vancouver Demands Recall of Commissioner.
- Canada's Coal Ration From the United States.

Besides these special articles, there are many other business news items and articles, also a full service of news of Canadian Securities, advice to investors and important figures in relation to investments. Send for a free copy and trial subscription to THE POST. Use this form.

The MacLean Publishing Company,
153 University Ave., Toronto.

Send me my first copy of THE FINANCIAL POST of Canada FREE, and enter my name for subscription at \$3.00 per year. I will send payment on receipt of bill or you may draw on me for this.

Name

Address

C.G. 7D

Foreign and Domestic

FRUITS AND VEGETABLES

BUTTER AND EGGS

For Fall Delivery

Get in touch with us to-day

Lemon Bros.
OWEN SOUND, ONT.

OAKEY'S **KNIFE** **POLISH**

John Oakey & Sons, Limited
London, S.E. 1, England
AGENTS:

Geo. B. Jenkinson, 43 Queen St. East,
Toronto, and J. E. Huxley & Co., 220
McDermid St., Winnipeg.

If you have a business to dispose of, or are in need of efficient help, try a Want Ad. in Canadian Grocer, and let it assist you in filling your needs.



Win additional customer appreciation by selling

MATHIEU'S NERVINE POWDERS

Mathieu's Powders are perfectly harmless. They contain no dangerous drug, such as opium, morphine or chloral, and can be strongly recommended to everybody. An unequalled panacea for nerve troubles of every description. Show Mathieu's in your displays.

J. L. Mathieu Co.
PROPRIETORS
 SHERBROOKE - QUEBEC

Imperial Rice Milling Co., Ltd.
 VANCOUVER, B.C.



We are offering the best value in Rice on the Canadian market to-day.

TEA

Our present prices on spot stocks of **JAPANS, CEYLONS, INDIANS**

are all under import quotations.

The local market is due for a considerable advance within a very few weeks.

SATISFACTION GUARANTEED

OR

RETURN AT OUR EXPENSE

KEARNEY BROS., LIMITED

TEA
 ESTABLISHED 1874

Merchants

COFFEE

33 ST. PETER STREET, MONTREAL

If any advertisement interests you, tear it out now and place with letters to be answered.

THE GROCER
handling
COPELAND'S



Diamond C Brands

Corn Flour and Corn Meal

has a product he can recommend with every confidence of having a satisfied customer.

Milled from the highest grade American Corn.

G. COPELAND & SONS

MIDLAND and PENETANG, ONT.

HEAD OFFICE, MIDLAND

Canada Food Board Licenses 123, 9-382, 3-874

WETHEY'S

**Orange
Marmalade**

**excels
all others**

**QUOTATIONS FOR
PROPRIETARY ARTICLES**
SPACE IN THIS DEPARTMENT IS \$65
PER INCH PER YEAR

BAKING POWDER

ROYAL BAKING POWDER

Size	Less than 10-case lots Per doz.
Dime	\$ 1 15
4-oz.	1 65
6-oz.	2 45
8-oz.	3 10
12-oz.	4 65
16-oz.	5 90
2 1/2-lb.	14 60
5-lb.	27 35

F.O.B. Montreal, or F.O.B. jobbers' point, subject to jobbers' regular terms. Lots of 10 cases and over, less 2% discount; 1% barrel discount will be allowed when packed in barrels. Barrels contain 15 cases assorted sizes.

JAMS

DOMINION CANNERS, LTD.

"Aylmer" Pure Jams and Jellies. Guaranteed Fresh Fruit and Pure Sugar Only.

	Per doz.
Screw Vac top Glass Jars, 16 oz. glass, 2 doz. case.	
Blackberry	\$3 00
Currant, Black	3 20
Plum	2 90
Pear	2 90
Peach	2 90
Raspberry, Red	3 30
Raspberry and Red Currant	3 00

DOMINION CANNERS, LTD.

CATSUPS—In Glass Bottles

	Per doz.
1/4 Pts., Delhi Epicure	\$1 75
1/2 Pts., Red Seal, screw tops	1 40
Pts., Delhi Epicure	2 75
Pts., Red Seal	1 90
Qts., Red Seal	2 85
Qts., Lynn Valley	2 75

BAKED BEANS WITH PORK

Brands—Canada First, Simcoe, Quaker.

	Per doz.
Individual Baked Beans, Plain 85s, or with Sauce, 4 doz. to case	\$0 95
1's Baked Beans, Flat, Plain, 4 doz. to case	1 15
1's Baked Beans, Flat, Tom. Sauce, 4 doz. to case	1 25
1's Baked Beans, Tall, Tomato or Chili Sauce, 4 doz. to case	1 35
1 1/2's (20-oz.) Plain, per doz.	1 65
Tomato or Chili Sauce	1 90
2's Baked Beans, Plain, 2 doz. to case	1 95
2's Baked Beans, Tom. Sauce, tall, 2 doz. to case	2 30
2's Baked Beans, Chili Sauce, tall, 2 doz. to case	2 30
1/2's Tall, Plain, per doz.	2 75
Tomato or Chili Sauce	3 20
Family, Plain, \$2.35 doz.; Family, Tomato Sauce, \$2.80 doz.; Family, Chili Sauce, \$2.80 doz. The above 2 doz. to case, 10's, 1/2 doz. per case; Chili and Tomato Sauce, for hotel and restaurant use (gals.), \$12; plain, \$10.	

"AYLMER" PURE ORANGE MARMALADE

	Per doz.
Tumblers, Vacuum Top, 2 doz. in case	\$1 90
12-oz. Glass, Screw Top, 2 doz. in case	2 25
16-oz. Glass, Screw Top, 2 doz. in case	2 75
16-oz. Glass, Tall, Vacuum, 2 doz. in case	2 75
2's Tin, 2 doz. per case	3 90
4's Tin, 12 pails in crate, per pail	0 68
5's Tin, 8 pails in crate, per pail	0 34
7's Tin or Wood, 6 pails in crate	1 15
7's Tin or Wood, 4 pails in crate, per lb.	0 16
30's Tin or Wood, one pail crate, per lb.	0 16

BLUE

Keen's Oxford, per lb.	\$0 22
In cases 12—12 lb. boxes to case	0 21 1/2

COCOA AND CHOCOLATE THE COWAN CO., LTD.

COCOA—	
Empire Breakfast Cocoa, 2 doz. in box, per doz.	\$2 45
Perfection, 1/2-lb. tins, doz.	2 45
Perfection, 1/4-lb. tins, doz.	1 35
Perfection, 10c size, doz.	0 95
Perfection, 5-lb. tins, per lb.	0 37

(Unsweetened Chocolate)

Supreme Chocolate, 12-lb. boxes, per lb.	0 36
Supreme Chocolate, 10c size, 2 doz. box, per doz.	0 90
Perfection chocolate, 10c size, 2 doz. in box, per doz.	0 90

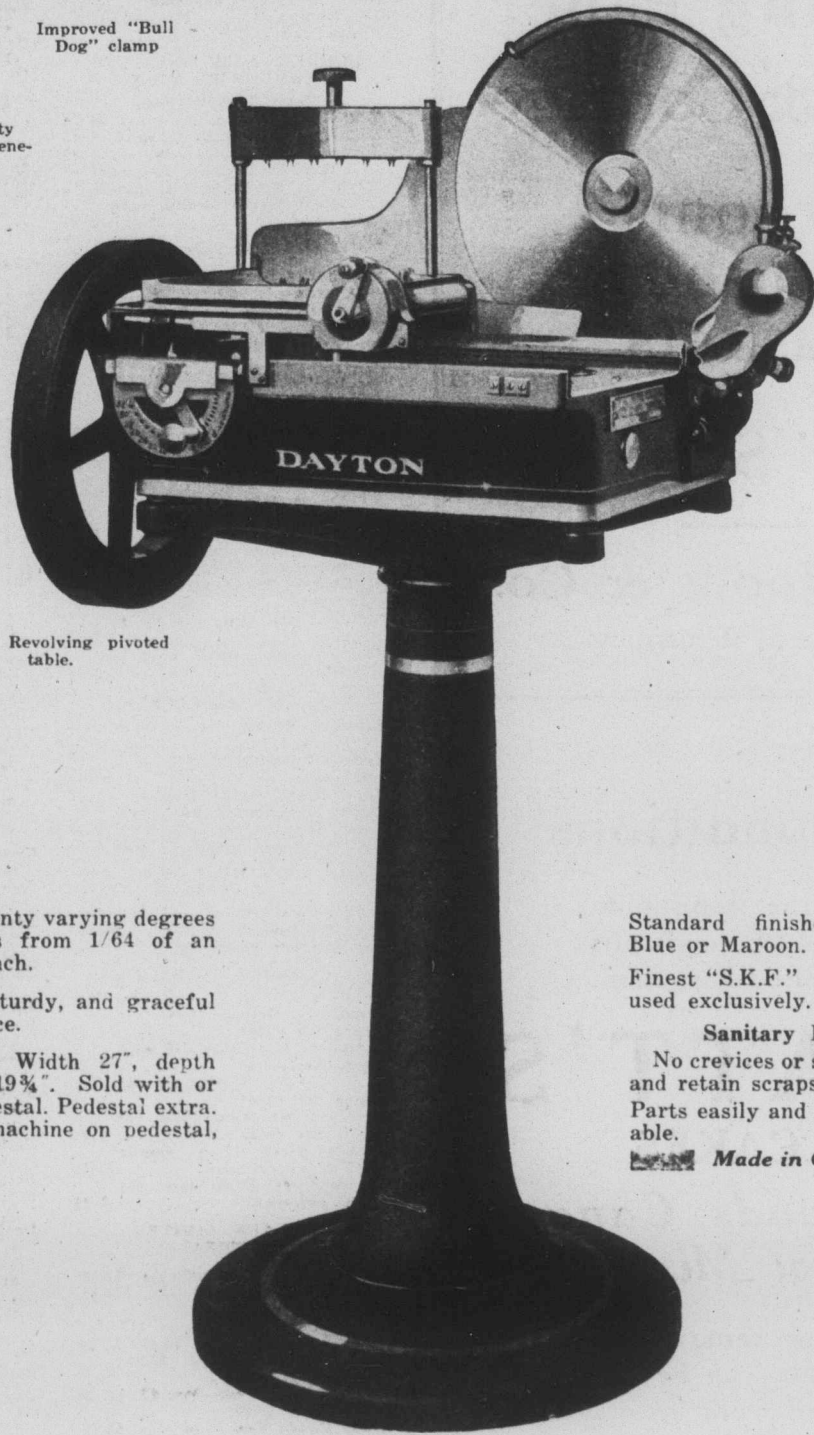
SWEET CHOCOLATE—	
Queen's Dessert, 10c cakes, 2 doz. in box, per box	1 80
Diamond Chocolate, 7's, 4-lb. boxes	1 15
Diamond, 6-lb. boxes	0 30
Diamond, 1/4's, 6-lb. boxes	0 30

CHOCOLATE CONFECTIONS—

	Per doz.
Milk medallions, 5-lb. boxes	\$0 39
Nonpareil wafers, 5-lb. boxes	0 28
Chocolate Beans, 5-lb. boxes, per lb.	0 35
Chocolate Emblems, 5-lb. boxes, per lb.	0 35
Chocolate ginger, 5-lb. boxes	0 45
Milk chocolate wafers, 5-lb. boxes	0 39
Lunch bars, 5-lb. boxes	0 39
Royal Milk Chocolate, 5c cakes, 2 doz. in box, per box	0 95
Almond nut bars, 24 bars, per box	0 95
Maple Buds, 5c pkgs., 4 doz. in box, per doz.	1 30
Filbert Nut Bars, 24 in box, per box	0 90
Ginger Bars, 24 in box, per box	0 95
Pineapple Bars, 24 in box, per box	0 95
Regal Milk Chocolate Bars, 24 in box, per box	0 95
Puffed Rice Bars, 24 in box, per box	0 95
Queen's Dessert Bars, 24 in box, per box	0 95
Maple Leaf Bar, 24 in box, per box	0 95

DAYTON MEAT SLICER

The Grocer's Silent Partner - always on the Job



Improved "Bull Dog" clamp

Removable knife shield.

Swinging safety gate, solid Benedict nickel.

Damascus steel blade, 14 1/8" in diameter.

Extra heavily tinned solid brass feed plate.

Automatic carbundum sharpening attachment with cup and bevel grinders.

Extra heavy power wheel.

Micrometer feed gauge

Quick and positive feed or locating device.

Revolving pivoted table.

Slices in twenty varying degrees of thickness from 1/64 of an inch to 1/2 inch.

Standard finishes: Turquoise Blue or Maroon.


Compact, sturdy, and graceful in appearance.

Finest "S.K.F." Ball Bearings used exclusively.

Dimensions: Width 27", depth 21", height 19 3/4". Sold with or without pedestal. Pedestal extra. Height of machine on pedestal, 54".

Sanitary Features

No crevices or seams to collect and retain scraps, grease, etc. Parts easily and quickly detachable.

 **Made in Canada**

DAYTON COMPUTING SCALES

FRANK E. MUTTON
Vice-Pres. and General Mgr.

Royce and Campbell Avenues
TORONTO

Division International
Business Machines Co., Limited

If any advertisement interests you, tear it out now and place with users listed under proper heading.

When in need of Wrapping Paper Twines & Cordage

Brooms Brushes Baskets

Grocers' Sundries

Walter Woods & Co.
Hamilton and Winnipeg

War Conditions

necessitate the prohibition
of export of all foodstuffs
from the United Kingdom.

SPRATT'S DOG CAKES

Poultry Foods, Canary and Parrot Mixtures

pending the removal of
the embargo, can be ob-
tained from

SPRATT'S PATENT (America) LTD.
Newark, New Jersey.

London (Eng.), Spratt's Patent Limited,
24-25, Fenchurch Street, E.C. 3.

CALIFORNIA FRUIT CANNERS ASSOCIATION CALIFORNIA RIPE OLIVES DEL MONTE BRAND

Size—
2½-quart Tall Cylinder Can
No. 1 Pint Cylinder Can
No. 16 Jar
No. 4 Jar
No. 10 Can

YUBA BRAND

2½-quart Tall Cylinder Can.
No. 1 Pint Cylinder Can ...
No. 10 Can
Picnic Can

BORDEN MILK CO., LTD., CONDENSED MILK

Terms, net, 30 days.
Eagle Brand, each, 48 cans. \$8 75
Reindeer Brand each 48 cans. 8 45
Silver Cow, each 48 cans. 7 90
Gold Seal Purity, each 48 cans 7 75
Mayflower Brand, each 48 cans 7 75
Challenge Clover Brand, each
48 cans 7 25

EVAPORATED MILK

St. Charles Brand, Hotel, each
24 cans \$6 40
Jersey Brand, Hotel, each 24
cans 6 40
Peerless Brand, Hotel, each 24
cans 6 40
St. Charles Brand, Tall, each
48 cans 6 50
Jersey Brand, Tall, each 48
cans 6 50
Peerless Brand, Tall, each 48
cans 6 50
St. Charles Brand, Family,
each, 48 cans 5 50
Jersey Brand, Family, each
48 cans 5 50
Peerless Brand, Family, each
48 cans 5 50
St. Charles Brand, small, each
48 cans 2 60
Jersey Brand, small, each 48
cans 2 60
Peerless Brand, small, each 48
cans 2 60

CONDENSED COFFEE

Reindeer Brand, Large, each
24 cans 5 75
Reindeer Brand, Small, each
48 cans 6 00
Regal Brand, each 24 cans... 5 40
Cocoa, Reindeer Brand, large,
each 24 cans 5 75
Reindeer Brand, small, 48 cans 6 00

CARNATION MILK PRODUCTS CO., LTD.

All points east of and including
Fort William, in Ontario, Quebec
and Maritime Provinces.

EVAPORATED MILK

	Per Case
Carnation, 16-oz. talls (48 cans per case)	\$6 40
Carnation, 6-oz. baby (96 cans per case)	5 40
rst. 16-oz. talls (48 cans per case)	6 25
Canada First, 6-oz. baby (48 cans per case)	2 60
Canada First, 12-oz. family (48 cans per case)	5 50
Canada First, 32-oz. hotel (24 cans per case)	6 15

W. CLARK LIMITED, MONTREAL.

Compressed Corn Beef—½s. \$2.90;
1s. \$4.45; 2s. \$9.25; 6s. \$34.75;
14s. \$80.
Lunch Ham—1s. \$6.45; 2s. \$13.50.
Ready Lunch Beef—1s. \$4.45; 2s. \$9.
\$4.95; 2s. \$9.90.
Boneless Pig's Feet—½s. \$2.90; 1s.
\$4.95; 1s. \$9.90.
Ready Lunch Veal Loaf—½s. \$2.40;
1s. \$4.45.
Ready Lunch Beef-Ham Loaf—½s.
\$2.40; 1s. \$4.45.
Ready Lunch Beef Loaf—½s. \$2.40;
1s. \$4.45.
Ready Lunch Asst. Leaves—½s.
\$2.45; 1s. \$4.50.
Geneva Sausage—1s. \$4.95; 2s. \$9.45
Roast Beef—½s. \$2.90; 1s. \$4.45;
2s. \$9.25; 6s. \$34.75.
Boiled Beef—1s. \$4.45; 2s. \$9.25; 6s.
\$34.75.
Jellied Veal—½s. \$2.90; 1s. \$4.45;
2s. \$9.

Cooked Tripe—1s. \$2.45; 2s. \$4.45.
Stewed Ox Tail—1s. \$2.45; 2s. \$4.45.
Stewed Kidney—1s. \$4.45; 2s. \$8.95
Mince Collaps—½s. \$1.95; 1s. \$3.75;
2s. \$6.95.

Sausage Meat—1s. \$4; 2s. \$7.75.
Corn Beef Hash—½s. \$1.95; 1s.
\$3.70; 2s. \$5.45.

Beef Steak and Onion—½s. \$2.90;
1s. \$4.45; 2s. \$8.45.

Jellied Hocks—2s. \$9.95; 6s. \$29.80.
Irish Stew—1s. \$3.45; 2s. \$6.75.

Cambridge Sausage—1s. \$4.45; 2s.
\$8.45.

Boneless Chicken—½s. \$5.90; 1s.
\$8.95.

Boneless Turkey — ½s. \$5.90; 1s.
\$8.95.

Ox Tongue—½s. \$3.85; 1s. \$7.95;
1½s. \$12.45; 2s. \$15.95; 2½s.
\$17.50; 3½s. \$27; 6s. \$45.

Lunch Tongue—½s. \$3.45; 1s. \$6.75;
2s. \$15.50.

Tongue Lunch—1s. \$6.75.

Beef Suet—1s. \$4.90; 2s. \$8.50.

Mince Meat (Tins)—1s. \$2.95; 2s.
\$4.45; 6s. \$12.95.

Mince Meat (Bulk)—5s. 23c; 10s.
22c; 25s. 21c; 50s. 20c; 85s. 20c.

Chateau Brand Pork and Beans,
with Tomato Sauce—ind., \$1.10;
1s. \$1.75; 2s. \$2.55; 3s. \$3.85.

With Plain Sauce—ind., \$1; 1s.
\$1.65; 2s. \$2.40; 3s. \$3.40.

Chateau Brand Concentrated Soups

—Celery, 1s. \$1.25; Consommé,
1s. \$1.25; Green Peas, 1s. \$1.25;

Julienne, 1s. \$1.25; Mulligatawny,
1s. \$1.25; Mutton Broth, 1s.

\$1.25; Ox Tail, 1s. \$1.25; Pea, 1s.
\$1.25; Scotch Broth, 1s. \$1.25;

Vegetable, 1s. \$1.25; Chicken, 1s.
\$1.65; Mock Turtle, 1s. \$1.65;

Tomato, 1s. \$1.65; Vermicelli To-
mato, 1s. \$1.65; Assorted, 1s.

\$1.35; Soups and Bouilli, 1s.
\$12.50.

Clark's Pork and Beans, Tomato
Sauce, Blue Label—ind., 95c; 1s.

\$1.25; 1½s. \$1.90; 2s. \$2.30; 3s.
\$2.95; 6s. \$3.35; 12s. \$3.35; 6s.

\$12; 12s. \$20.

Plain Sauce, Pink Label—ind.,
85c; 1s. \$1.15; 1½s. \$1.65; 2s.

\$1.95; 3s (flats), \$2.50; 3s (talls),
\$2.95; 6s. \$10; 12s. \$19.

Chili Sauce (red and gold label)—
ind., 95c; 1s. \$1.25; 1½s. \$1.90;

2s. \$2.30; 3s (flat), \$2.95.

Vegetarian Baked Beans and To-
mato Sauce—2s. \$2.25.

Sliced Smoked Beef—½s. \$2.35; 1s.
\$3.45; 4s. \$24.

Canadian Boiled Dinner—1s. \$2.65;
2s. \$5.95.

Army Rations—Beef and Vegetables,
1s. \$3.45; 2s. \$5.95.

Spaghetti with Tomato Sauce with
Cheese—½s. \$1.95; 1s. \$2.50; 2s.

\$4.80.

Tongue, Ham and Veal Pates—½s.
\$2.25.

Ham and Veal Pates—½s. \$2.25.

Smoked Vienna Style Sausage—½s.
\$2.45.

Pate DeFoie—½s. 75c; ½s. \$1.40.

Plum Pudding—½s. \$2.45.

Potted Beef Ham—½s. 75s; ½s.
\$1.40.

Beef—½s. 75c; ½s. \$1.40.

Potted Tongue—½s. 75c; ½s. \$1.40

Potted Game (Venison)—½s. 75c

Potted Veal—½s. 75c; ½s. \$1.40.

Potted Meats (Assorted)—½s. 80c;
½s. \$1.45.

Devilled Beef Ham—½s. 75c; ½s.
\$1.40. Beef—½s. 75c; ½s. \$1.40.

Devilled Tongue—½s. 75c; ½s.
\$1.40. Veal—½s. 75c; ½s. \$1.40.

Devilled Meats (Assorted)—½s. 80c;
½s. \$1.45.

In Glass Goods

Fluid Beef Cordial—20 oz. bottle,
\$10; 10 oz., \$5.

Ox Tongue — 1½s. \$14.50; 2s.
\$17.50.

Lunch Tongue—1s. \$9.95.

Sliced Smoked Beef—½s. \$1.75;
½s. \$2.85; 1s. \$4.15.

Mince-meat—1s. \$3.45.

Potted Chicken—½s. \$2.35.

Ham—½s. \$2.35.

Tongue—½s. \$2.35.

Venison—½s. \$2.35.

Chicken Breast—½s. \$9.95.

Tomato Ketchup—8s. \$2.25; 12s.
\$2.80; 16s. \$3.50.

Peanut Butter—½s. \$1.45; ½s.
\$1.95; 1s. \$2.45; in pails, 5s. \$30;
12s. \$10; 24s. \$30; 50s. \$30.

If any advertisement interests you, tear it out now and place with letters to be answered.

Furnivall's

FINE FRUIT
PURE JAM

1918 Pack Now Ready

These Jams are so excellent in quality that they sell readily to the most particular jam users.

Furthermore, there's a margin of profit on every sale that makes displays worth while.

AGENTS:—Ontario—MacLaren Imperial Cheese Co., Ltd., Toronto. Montreal—George Hodge & Sons, Limited. St. John, N.B.—MacLaren Imperial Cheese Co. Halifax, N.S.—MacLaren Imperial Cheese Co. Sydney, N.S.—A. E. Sheppard. Hamilton—R. M. Griffin. Calgary, Alta.—MacLaren Imperial Cheese Co., Ltd. Edmonton, Alta.—MacLaren Imperial Cheese Co., Ltd. Saskatoon—The H. L. Perry Co., Ltd. Manitoba—The H. L. Perry Co., Ltd., Winnipeg.

FURNIVALL-NEW, Limited
Hamilton, Canada

Gold Dust asks for no lease on shelf-room. Every day is moving day with Gold Dust

GOLD DUST
Washing Powder

MADE IN CANADA

THE N.K. FAIRBANK COMPANY LIMITED MONTREAL

Let the GOLD DUST TWINS do your work.

GET READY FOR CHRISTMAS TRADE

The increasing demand for TOBIN'S "PEERLESS" OVERSEAS BOXES is causing us some unrest, for we are forcibly reminded that raw materials are going up, and the supply nothing near the demand.

So grocers of wisdom get in your orders at once—or the other fellow who has stock will coin the money you should have. The three sizes are the embodiment of strength, lightness and convenience in packing for France and England.

All prices will be withdrawn on the 15th Sept. That's the situation to-day. Now get busy if you want stock, while it's here. Prices mailed on application.

J. TOBIN & SONS - OTTAWA, ONT.

After the War—What?

The time to put on fire insurance is before the fire. The time to prepare for after-the-war conditions is before peace comes.

Advertise now and be prepared to keep your goods in demand through the medium of
CANADIAN GROCER

THE FACTS AS TO CANADA'S HARVEST, 1918 CASH BUYERS PAYING TOO LOW FOR VICTORY BONDS WINNING THE WAR BY MAP AND BUSINESS MIND

WHAT CANADA grows helps swell your purse. You have a business interest in the harvest. You want to know the facts. Where crops are good you want to know it. Where conditions are leaner, you want to know it. You don't want over-optimistic generalities to mislead you, but a clear, terse, matter-of-fact, businesslike account of things as they are. This THE FINANCIAL POST OF CANADA gives you every week, not only as to Canada's crop conditions, but on every important business matter affecting the Dominion and Canadian business affairs. As far as the immediate harvest conditions are concerned THE FINANCIAL POST, realizing early that crop conditions out West were critical, sent its Editor over a wide tour of the wheat areas to get the facts first-hand, and ensure absolute business accuracy in all accounts of the harvest published in THE POST. You can rely on POST harvest reports. They come first-hand from expert observation on the spot.

YOUR VICTORY BONDS ARE WORTH MORE THAN SOME BUYERS SAY

Whether you want to realize upon any of your Victory Bond holdings or not, it is well that you should know their value. An important special article on the methods of unscrupulous dealers who are snapping up bonds at cheap rates from the unsuspecting and inexperienced appears in THE FINANCIAL POST of August 17th. It advises as to the right way to dispose of Victory Bonds for the best returns in cash.

WATCH THE MAP AND READ WAR NEWS THE BUSINESS WAY TO WIN

"Let us hope for the end of the war at the earliest possible moment. If it comes this year, so much the better. But Canadian industry and Canadian business must continue on a war basis until the end is positively assured. Any letting up in the meantime means aid to the enemy. Study the map." These are sentences from an outstandingly strong editorial on page 1 of this week's POST, and the same editorial points the wise policy for the business man who desires to follow the safest course for himself and for Canada. See this editorial and these other especially interesting contents of THE FINANCIAL POST this week:

Victory Loan Advertising Policy Open to Criticism.
Western Crops at Present in a Critical State.
Sir Herbert Holt Buys Carruther Shipyard Stock.
Eastern Crops Surpass the Ten Years' Average.
B.C. Timber Output—Increase of \$300,000 in Revenue.
Crop Looks Good in South Part of Manitoba.
Packing Report Indicates Animus Towards Business.
Montreal Street Car Company Asks Seven-cent Fare.
Retail Stores in the States Curtail Hours of Shopping.
Canada Buying More Goods in the States Than Ever.
Canada's Pulp and Paper Exports Are Growing.
Manufacturers of Britain Will Sell Their Own Goods.
What Are the Peace Securities? Future Trend of Investments.

Substantial Gains Are Shown in the Bank Clearings.
"Kited" \$80,000 to Reduce Bank Obligations.
Bank Amalgamations—By W. R. Lawson, British Expert.
Hudson's Bay Profits Best in Five Years.
Methods of H. P. Davison and Other Finance Kings.
Sir Thomas White Argues For Tax Exempt Victory Bonds.
Edmonton Cuts Tax Arrears by Over a Million Dollars.
Evolution of a Garden City Near to Montreal.
Massey-Harris Company Now Employing Female Labor.
Investigators Found Nothing Against the Packers.

From these headlines you will gain a clear idea of the nature of POST service in the way of business news of value to you. All the contents of THE POST are by no means given or even indicated. The fifteen columns of Canadian Security News are something unsurpassed in timeliness, accuracy, and value to the investor. But above all, THE POST gives readably, rightly, early and enjoyably the news every alert Canadian man of business needs to know. Order your subscription to-day, using this form:

Annual Subscription \$3.00.

THE FINANCIAL POST OF CANADA

143-153 University Ave., Toronto.

Please send me, free, the Aug. 24th issue of THE FINANCIAL POST and enter me as a regular subscriber, commencing Aug. 31st. I ^{am enclosing} _{will enclose} \$3.00 to pay for my subscription for the first year, or you may draw on me for this.

Name

Address

C.G. 8B



The **MacLean Publishing Company Ltd.**
Publishers of

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Farmers' Magazine
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A Splendid Money Maker

Be convinced of the fact that it pays to sell Wonderful Soap.

Make up a window or counter display to-day and watch the neat red label get attention immediately.

The satisfaction that Wonderful Soap always gives the housewife is your surest guarantee of come-back sales.

Guelph Soap Co.
Guelph, Ont.



Of all the good things which Canada has given to the world, none hold a higher rank for purity and quality, than

Windsor Table Salt
Made in Canada

THE CANADIAN SALT CO., LIMITED

260

COLMAN'S OR KEEN'S MUSTARD.

	Per doz. tins
D. S. F., ¼-lb.	\$ 2 40
D. S. F., ½-lb.	4 50
D. S. F., 1-lb.	9 00
F. D., ¼-lb.	1 40
	Per jar
Durham, 1-lb. jar, each	0 60
Durham, 4-lb. jar, each	2 00

JELL-O.

Made in Canada.

Assorted case, contains 4 doz.	\$4 00
Lemon, contains 2 doz.	2 00
Orange, 2 doz.	2 00
Raspberry, 2 doz.	2 00
Strawberry, 2 doz.	2 00
Chocolate, 2 doz.	2 00
Cherry, 2 doz.	2 00
Vanilla, 2 doz.	2 00
Weight, 8 lbs. to case. Freight rate second class.	

JELL-O ICE CREAM POWDERS

Made in Canada

Assorted case, contains 2 doz.	\$2 35
Chocolate, 2 doz.	2 35
Vanilla, 2 doz.	2 35
Strawberry, 2 doz.	2 35
Lemon, 2 doz.	2 35
Unflavored, 2 doz.	2 35
Weight, 11 lbs. to case. Freight rate, second class.	

KLIM

Hotel size, six 10-lb. tins to case	\$17 50
Household size, 1-lb., 24 to case	7 50
Small size, 48 ¼ tins.	5 25
Prices f.o.b. Toronto.	

THE CANADA STARCH CO., LTD.

Manufacturers of the Edwardsburg Brands Starches

Laundry Starches—	Cents
Boxes	
40 lbs. Canada Laundry	.09½
40 lbs., 1 lb. pkg., White Glass	.10¼
48 lbs., No. 1 White or Blue Starch, 3-lb. cartons	.10¼
100-lb. kegs, No. 1 white	.10¼
200-lb. bbls., No. 1 white	.10¼
30 lbs., Edwardsburg Silver Gloss, 1-lb. chromo pkgs.	.11¾
48 lbs., Silver Gloss, in 6-lb. tin canisters	.13¼
36 lbs. Silver Gloss, in 6-lb. draw lid boxes	.13¼
100 lbs., kegs, Silver Gloss, large crystals	.11¼
40 lbs., Benson's Enamel, (cold water), per case	3.25
20 lbs. Cases Refined Potato Flour, 1-lb. pkgs.	.15
Celluloid, 45 cartons, case	4.60
Culinary Starch	
40 lbs., W. T. Benson & Co.'s Celebrated Prepared	.11¾
40 lbs. Canada Pure Corn	.10¼
20-lb. Casco Refined Potato Flour, 1-lb. pkgs.	.20
(20-lb. boxes, ¼c higher, except potato flour)	

BRANTFORD STARCH Ontario and Quebec

Laundry Starches—	
Canada Laundry	\$0.09½
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	1.10
First Quality White Laundry—	
3-lb. canisters, ea. of 48 lbs.	.10¼
Barrels, 200 lbs.	.10
Kegs, 100 lbs.	.10
Lily White Gloss—	
1-lb. fancy carton cases, 30 lbs.	.11
8 in case	.12½
6-lb. toy trunks, lock and key, 6-lb. toy drum, with drumsticks, 8 in case	.12½
Kegs, extra large crystals, 100 lbs.	.10¼
Canadian Electric Starch—	
Boxes containing 40 fancy pkgs., per case	3.25
Celluloid Starches—	
Boxes containing 45 cartons, per case	4 50
Challenge Prepared Corn—	
1-lb. pkts., boxes of 40 lbs.	.10

GELATINE

Cox's Instant Powdered Gelatine (2-qt. size), per doz.	1 35
Knox Plain Sparkling Gelatine (2-qt. size), per doz.	1 75
Knox Acidulated Gelatine (lemon flavor), 2-qt. size, per doz.	1 85

SYRUP

THE CANADA STARCH CO., LTD., CROWN BRAND

CORN SYRUP.

Perfect Seal Jars, 3 lbs., 1 doz. in case	\$4.25
2-lb. tins, 2 doz. in case	4.80
5-lb. tins, 1 doz. in case	5.40
10-lb. tins, ½ doz. in case	5.10
20-lb. tins, ¼ doz. in case	5.05
(Prices in Maritime Provinces 10c per case higher)	

Barrels, about 700 lbs.	\$0.07¼
Half bbls., about 350 lbs.	.07½
¼ bbls., about 175 lbs.	.07¾
2-gal. wooden pails, 25 lbs.	2.25
3-gal. wooden pails, 28½ lbs.	3 40
5-gal. wooden pails, 65 lbs.	5 50

LILY WHITE CORN SYRUP

2-lb. tins, 2 doz. in case	\$5.30
5-lb. tins, 1 doz. in case	5 90
10-lb. tins, ½ doz. in case	5 60
20-lb. tins, ¼ doz. in case	5 55

ST. LAWRENCE SUGAR REFINING CO.

Crystal Diamond Brand Cane Syrup	
2-lb. tins, 2 doz. in case	\$6.00
Barrels, per 100 lbs.	8.75
½ barrels, per 100 lbs.	9.00

INFANTS' FOOD

MAGOR, SON & CO., LTD.

Robinson's Patent Barley—	Doz.
1 lb.	\$4.00
½ lb.	2.00
Robinson's Patent Groats—	
1 lb.	\$4.00
½ lb.	2.00

NUGGET POLISHES

Polish, Black, Tan, Toney Red and Dark Brown	Doz.
Card Outfits, Black and Tan	4.15
Metal Outfits, Black and Tan	4.85
Creams, Black and Tan	1.25
White Cleaner	1.25

IMPERIAL TOBACCO CO. OF CANADA, LIMITED. EMPIRE BRANCH

Black Watch, 9s, lb.	\$1 08
Bobs, 11s	0 92
Currency, 11s	0 90
Stag Bar, 8s, boxes 5 lbs.	0 96
Pay Roll, thick bars, 9s.	1 10
Pay Roll, plug, 9s and 6-lb. caddies	1 10
Shamrock, 8s, ½ cads., 12 lbs., ¼ cads., 6 lbs.	0 96
Great West Pouches, 8s, 3-lb. boxes, ½ and 1-lb. lunch boxes	1 00
Forest and Stream, tins, 10s, 2-lb. cartons	1 20
Forest and Stream, ¼s, ½s, and 1-lb. tins	1 20
Forest and Stream, 1-lb. glass humidors	1 50
Master Workman, 8s, 2-lb. cartons	1 00
Master Workman, bars, 6s, 2/3s, ½ butts, 9-lb. boxes, 3 lbs.	1 10
Derby 8s, 4-lb. boxes	0 96
Old Virginia, 12s.	1 50
Old Kentucky (bars), 7s, boxes, 7 lbs.	1 10

WM. H. DUNN, LTD., Montreal. BABBITT	
Soap Powder, case 100 pkgs.	\$4 80
Cleanser, case 50 pkgs.	2 40
Cleanser (Kosher) ca. 50 pkgs	2 40
Pure Lye, case of 4 doz.	5 25

If any advertisement interests you, tear it out now and place with letters to be answered.

Local Fruits

The Canadian Peach Crop will be moving in a few days. The crop is light, but we will, as usual, market the crops of the principal growers.

Cantaloupes, Plums, Peppers, Egg Plant:
arriving freely.

FOREIGN FRUITS

Pears, Peaches, Plums, Grapes, Apples

The best of everything.

WHITE & CO., LTD.
Main 6243
TORONTO

Local Fruits

BARTLETT PEARS, PLUMS,
PEACHES and GRAPES, now
arriving in large quantities.

Imported Fruits

BARTLETT PEARS, ELBERTO
PEACHES, NIAGARA and
TOKAY GRAPES.

We solicit your order for any of the above lines.
Satisfaction Guaranteed.

McBRIDE BROS.
TORONTO

ARRIVING THIS WEEK

One Car EXTRA FANCY Jersey
ALBERTA PEACHES in Bushel Baskets.

One Car EXTRA FANCY Oregon
BARTLETT PEARS.

Bananas, Oranges and Lemons
ALWAYS IN STOCK

Domestic Fruits and Vegetables

Peaches, Pears, Plums, Apples,
Tomatoes, Peppers, Cucumbers,
Egg Plant, etc. Arriving Daily.

The House of Quality.

HUGH WALKER & SON
Established 1861 **Guelph, Ontario**

Preserving Time

We can fill any order for
BLUEBERRIES, PEACHES, PLUMS,
PEARS, CUCUMBERS, TOMATOES.
Now most abundant.

APPLES

Fancy California Gravensteins
Fine Ontario Duchess

ORANGES, LEMONS

BANANAS

We are headquarters for the finest
stock in New Ontario.

CALIFORNIA DECIDUOUS FANCY
MALAGA GRAPES,
PEACHES, PEARS, PLUMS

DUNCANS LIMITED
NORTH BAY, ONT.

Branches: SUDBURY COBALT TIMMINS

Only Half Quantity Needed

SHIRRIFF'S True Vanilla is true—pure—aged for a year, from the finest vanilla beans the world over—those grown in Mexico. Only half quantity need be used as compared with ordinary "vanilla extracts."

Shirriff's True Vanilla

as a result of these sincerity features represents a hundred per cent. quality; it is also full strength; it is



**50%
Stronger Than
Government
Requirements**

You can sell Shirriff's True Vanilla, the most delicious, strongest extract. Put your faith in Shirriff's. Write us.

**Imperial Extract Co.
Toronto**

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BUYERS' DIRECTORY

Latest Editorial Market Information and Guide to Buyers.

Vogans Overseas
CAKE

Put up in one pound packages.
Order from your jobber to-day.
VOGANS, LIMITED TORONTO

These one-inch spaces only \$1.25 per insertion if used each issue in the year.

BARRELS

(The best shipping package.)
We make them all sizes and for all purposes. For Apples, green or dry; Cereals, Crackers, Bottles, Candy, Spices, Hardware, Meat, etc.
Get our prices.
THE SARNIA BARREL WORKS, SARNIA, ONT.

We are now located in our new and more spacious warehouse at
60-62 JARVIS ST.
TORONTO SALT WORKS
GEO. J. CLIFF

SUCHARD'S COCOA

The Highest Quality
Most Reasonably Priced
"Quality" Cocoa.
On Sale Anywhere.
FRANK L. BENEDICT & CO.
Agents Montreal

LARGE POTATO CROP IN N. B.

The New Brunswick potato crop this year is giving promise of a very heavy yield. Conditions have been very good up to the present and there has been a fairly heavy digging. It is expected that prices will be materially lower in the course of the next week or so.

MALAGA RAISINS WILL BE LICENSED

Reports current recently to the effect that Malaga raisins would be forbidden entry into Canada had for their foundation the ruling of the Canada Food Board. Word has just been received, however, that this will not be a hard and fast embargo, and that under certain given conditions licenses for the importation of these goods will be permitted.

MINCEMEAT

Write, wire or telephone for quotations for prompt or fall delivery.
E. B. THOMPSON
20 Front Street East, Toronto

30 DOZ. CASE FILLERS
ONE DOZ. CARTON FILLERS
¾-INCH CUSHION FILLERS
CORRUGATED FLATS
The TRENT MFG. CO., Ltd.
TRENTON - - ONTARIO

CHOCOLATTA

contains chocolate, milk and sugar in powdered form.
Makes a delicious drink served hot or cold. Suggest it to your customers for Home and Overseas.
NUTRIENT FOOD CO., TORONTO

Every reader will see the ads in the Buyers' Market Guide.

SUGAR BAGS

With or Without Liners
E. Pullan, Toronto

GROCERS & BUTCHERS

Buy the Best
FANCY DRESSED POULTRY,
SELECTED EGGS, CHOICE DAIRY
AND CREAMERY BUTTER
C. A. MANN & CO.
LONDON, Ontario
"Canada Food Board License No. 7-078"

Order a space before they are all taken.

Pork Curing Plant for Sale

A handy Pork Curing Plant for sale, whose customers are all comprised of first-class grocers and butchers. Apply Box 422, Canadian Grocer, Toronto.

All these ads will have position on a live page each week containing reading matter.

Wanted

CLASSIFIED ADVERTISING

Advertisements under this heading 2c per word for first insertion. 1c for each subsequent.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postage, etc.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittances cannot be acknowledged.

WANTED

DEAD STOCK OF PATENT MEDICINES. drugs and sundries bought or exchanged. Write The Drug Exchange Co., P.O. Box 1848, Montreal, Que.

FOR SALE

BUSINESS CHANCES.

GENERAL STORE—BUSINESS OF THE LATE E. J. Planche, Cookshire, Quebec. Established over 35 years. Large business, wholesale and retail; groceries, hardware, boots and shoes; gentleman's furnishings; dry goods and furniture. Apply E. J. Planche & Co.

\$3,500 GENERAL STOCK, SPLENDID farming district, Lambton County. Sales practically cash. Increase 55% in three years. Rent low. Investigate this safe buy. Box 430, Canadian Grocer, Toronto.

SITUATIONS VACANT

WANTED—EXPERIENCED GROCERY CLERK at once. Send recommendation and salary expected. Box 428, Canadian Grocer.

EXPERIENCED CLERK WANTED — MUST speak English and French, and be a good salesman. Good salary paid to the right man. Apply by letter to J. E. Baillargeon, Farnham, Que.

The next time you want a clerk, be sure to advertise in the "Wanted" Page of CANADIAN GROCER. You will receive inquiries from the liveliest clerks in the Canadian grocery trade, because reading CANADIAN GROCER is a test of the clerk's interest in his business.

TO THE TRADE

This Want Ad. page offers opportunities to YOU!

There were thirteen replies received to a recent advertisement on this page, the results being satisfactory to the advertiser.

CANADIAN GROCER offers you Dominion-wide circulation among the grocery trade, which means that this page is read by Business men; men who are as deeply interested in the Grocery trade as you are.

Advertisements are classified under suitable headings, so that they can be located at a glance.

The cost is trivial—2 cents per word first insertion, and one cent per word for each subsequent insertion.

If you wish your replies directed to a box, the charge is 5 cents per insertion extra, to cover cost of postage.

Send your want ads along and please enclose remittance to cover, as it saves unnecessary bookkeeping, etc.

FIXTURES FOR SALE

EVERY MERCHANT WHO SEEKS MAXIMUM efficiency should ask himself whether a Gipe-Hazard Cash Carrier, as a time and labor saver, is not worth more than the high-priced labor which it liberates. Are you willing to learn more about our carriers? If so, send for our new catalogue J. Gipe-Hazard Store Service Co., Limited, 113 Sumach St., Toronto.

FOR SALE

GENERAL MERCHANDISE BUSINESS. Smart village. County Grey. Clean stock. About \$10,000. Store can be bought or rented. Reasons, poor health. Box 427, Canadian Grocer.

Travellers Wanted

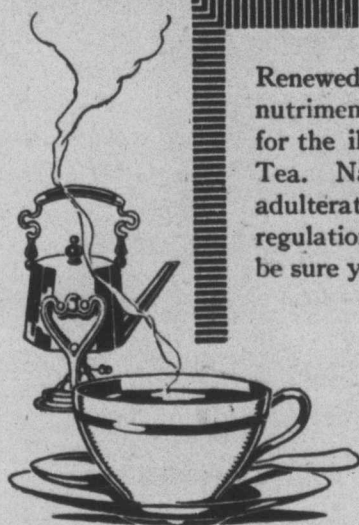
For wholesale grocery, old established business. None but first-class salesmen need apply. Good opening for right men. Country and city.

WARREN BROS. & COMPANY
Queen and Portland Streets, Toronto

SAY YOU SAW IT
IN CANADIAN GROCER
WHEN WRITING TO
ADVERTISERS



JAPAN TEA



Renewed vigor in the hour of fatigue, nutriment for the strong and health for the ill are in each cup of Japan Tea. Natural purity and absence of adulteration are Japanese Government regulations. Drink Japan Tea and be sure your tea is pure.

*"Tea tempers the spirit,
awakens thought and
refreshes the body."*

14

The growth of the demand for Japan Tea is not due entirely to the aggressive way in which we advertise it to the consumer, but rather to a combination of such publicity and its own superior quality.

First users of Japan Tea invariably become regular users. Suggest it to your particular customers.

CANADIAN GROCER

It Pays

To know
the wants
of your
trade

Try it out

Try out Coca-Cola—the delicious, wholesome beverage that everybody knows and everybody buys.

Let your customers know you sell Coca-Cola. The rest is easy. Quick Turnover, Good Profits and Satisfied Customers—that's what Coca-Cola selling means.

Get your share.

The Coca-Cola Company.

WINNIPEG