

**PAGES
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision,
Canned Goods and Food Stuffs Trades of Canada.

VOL. XX.

MONTREAL, TORONTO, WINNIPEG, JUNE 1, 1906.

NO. 21



Raised On It.

Did it ever occur to you

that the selling of

Robinson's Patent Barley

will gain you a class of customers well able to
pay for the Best of everything?

Never tried it! We'll send us a list of your family
customers, we will send them samples — then
watch how they will ask for Robinson's Patent
Barley.

There's good money in it for you. Try it. Send
us your list.

Frank Magor & Co., 403 St. Paul Street, Montreal, Agents for the Dominion

YOU CANNOT AFFORD
TO ANNOY YOUR
CUSTOMERS

FOR COOKING PURPOSES,
PUDDINGS, DESSERTS,
BLANC MANGES, Etc.

**Benson's
"Prepared" Corn**

is your most reliable recommendation.

"THE ORIGINAL YELLOW PACKAGE"

RECOMMEND

**Edwardsburg
"Silver Gloss"
Starch**

when you are asked for the
**Best
Laundry
Starch**

EDWARDSBURG STARCH CO., Limited

ESTABLISHED 1858

53 Front St. East,
TORONTO Ont.

Works,
CARDINAL, Ont.

164 St. James Street,
MONTREAL, P.Q.

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 29

There's Money In It.

There's a large business to be done in Burton's All-Healing Tar Soap.

- ● 1. It is a pure high-grade antiseptic soap.
- ● 2. The ideal soap for Doctors, Surgeons, Dentists, Medical Students and Nurses. With this class of people it sells largely.
- ● 3. Every home is visited by sickness or accident; therefore, Burton's All-Healing Tar Soap has a place in every home.
- ● 4. For cleansing the hair and scalp it is very beneficial.
- ● 5. It is used by many of the leading hospitals throughout Canada.
- ● 6. It bears a good profit and is a good seller.
- ● Vital reasons why you should sell

Burton's All-Healing Tar Soap

One of the excellent lines manufactured by Albert Soaps Limited, Montreal

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE

CANADA SUGAR REFINING CO. LIMITED

Montreal



Y. & S.
SCUDDER
M. & R.

STICK LICORICE

ACME PELLETS

M. & R. WAFERS
LOZENGES, ETC.

and a complete line of

Hard and Soft Licorice Specialties.

Price Lists and Illustrated Catalogue on request.

National Licorice Co.

Brooklyn, N.Y.

Toronto Depot, 120 Church Street,
R. S. McINDOE, Agent.

Montreal Depot, 21 Bonsecours St.,
J. M. BRAYLEY, Agent.

Molasses

We are prepared for

SPRING TRADE

with a splendid assortment of the Standard Grades:

Extra Choice Porto Rico, Lion Brand, Cintron Brand, Beaver Brand, &c.

Fancy Barbados Syrup, Choice Barbados Grocery.

SEND FOR SAMPLES AND PRICES

Dominion Molasses Co.,

LIMITED

Hallifax, - Nova Scotia

Agents

| | | |
|----------------------------|-------|----------|
| GEO. MUSSON & CO., | - - - | TORONTO |
| JOHN W. BICKLE & GREENING, | - - - | HAMILTON |
| GEO. H. GILLESPIE, | - - - | LONDON |
| JOSEPH CARMAN, | - - - | WINNIPEG |

Four Famous Brands

that are "On the Square"

Codon's Macaroni

Made only from Russian wheat from Taganrog. Light, white, tender, delicate Macaroni put up in handsome packages. Macaroni that never varies its high quality. Macaroni that is always "on the square."

"Shell Brand" Castile Soap



Contains 67 per cent. of pure oil, instead of 60 per cent. as in the ordinary Castile Soap of trade. In Bars and Pressed Cakes. The leading brand of highest quality in the Dominion.

Griffin & Skelley's Seeded Raisins

No other special patented process for seeding raisins compares with that owned by Griffin & Skelley. It is almost human in its workings. Grown, picked, cured and packed in the largest vineyards on the Pacific Coast. Always highest quality and always "on the square."

"Thistle" Canned Fish.

Canned Haddies, Kippered Herring, and Herring and Tomato Sauce. Clean, delicate, rich in flavor. The "Thistle" Brand stands at the head of all others because it belongs there.

Beware of imitations.

Arthur P. Tippet & Co., Agents

8 Place Royale, Montreal

20½ Front St. East, Toronto



MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY



Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

BARBADOES, W. I.

JONES & SWAN
GENERAL COMMISSION MERCHANTS AND SHIPPERS OF WEST INDIA PRODUCE.
CABLE ADDRESS—JONESWAN, BARBADOS.
CODES USED—Lieber's, Western Union, A. B. C., Watains' Scott's and Private Codes.
REPRESENTED BY—John Farr, 140 Pearl St., New York; L. G. Crosby, St. John, N. B.; Mitchell & Whitehead, Quebec; Rose & Laframme, Montreal; Geo. Musson & Co., Toronto; J. C. LeQueane, Paspébiac.

H. J. STEVENS
126 Board of Trade, - Montreal
Wholesale Brokerage
Beans, Boiling Peas, Flour, Oats

McGAW & RUSSELL
Manufacturers' Agents and Importers
48½ Front St. East, Toronto
Highest References Correspondence Solicited
Phone Main 2647

CALGARY

The Dominion Brokerage Co.,
Wholesale Limited
Commission Merchants and Brokers
CALGARY and EDMONTON, ALBERTA
Excellent Trade Connection
Highest References

MOOSE JAW.
THE MOOSE JAW FRUIT & PRODUCE CO.
D. STAMPER, Prop.
Wholesale Agents and Jobbers
Fruits, Groceries, Tobaccos, Cigars, etc.
Correspondence Solicited.
P.O. Box 238, MOOSE JAW, Sask
Office, 8 Main Street.

W. G. Patrick & Co.
Manufacturers' Agents
and
Importers
29 Melinda St., Toronto

WESTERN CARTAGE CO.,
Cartage and Warehousing
Storage and Brokerage for Eastern Wholesalers.
Handling and Forwarding of CAR SHIPMENTS.
Largest and Best equipped STORAGE Facilities in the WEST.

TORONTO.
W. G. A. LAMBE & CO.
Toronto
Grocery Brokers and Agents.
Established 1885.

C. E. KYLE **S. HOOPER**
KYLE & HOOPER
Wholesale Grocery Brokers and
Manufacturers' Agents
27 Front St. E., Toronto
Highest references Commissions solicited

CHARLOTTETOWN, P. E. I.
HORACE HASZARD
IMPORTER of Refined and Raw Sugars, Barbados Molasses, Flour and Cornmeal.
EXPORTER of Cheese, Butter and Canned Goods.
AGENT in Canada and the United States for the famous BRAHMIN TEA.
Charlottetown, Prince Edward Island.

W. E. BIDWELL
Broker and Commission Merchant
27½ FRONT ST. EAST
TORONTO

QUEBEC.
P. W. CARRIER
COMMISSION
GROCERIES, FLOUR, GRAIN
Domestic and Foreign Agencies Solicited.
Hochelaga Bank Building,
QUEBEC.

HALIFAX, N.S.
J. W. GORHAM & CO.
JERUSALEM WAREHOUSE
HALIFAX, N.S.
Manufacturers' Agents and Commission Brokers.
WAREHOUSEMEN
Domestic and Foreign Agencies solicited.
Highest references.

MacLAREN IMPERIAL CHEESE CO. Limited
AGENCY DEPARTMENT:
Agents for Grocers' Specialties and Wholesale Grocery Brokers.
Correspondence solicited. Address all communications to our head office.
26 Front St. East, Toronto

DO YOU wish to extend your business to this GREAT WEST COUNTRY
WE CAN handle your account to our MUTUAL ADVANTAGE.
Correspondence solicited. Established over 12 years
George Adam & Co.
Wholesale Brokers and Commission Merchants
WINNIPEG, MANITOBA

MONTREAL.
J. T. ADAMSON & CO.
Customs Brokers
and Warehousemen
27 St. Sacrament Street, Montreal
TEL. MAIN 778. BOND 26.

Offer Few Cars
CHOICE
CORN
W. H. MILLMAN & SONS
Grocery Brokers
TORONTO

Winnipeg Storage
in BOND or FREE
For all kinds of Merchandise.
Negotiable Receipts Issued.
Low Insurance
TEES & PERSSE Limited
Wholesale Brokers and Warehousemen
WINNIPEG CALGARY EDMONTON
(Continued on page 54.)

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GOLD
in ½-lb.
You'll
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The
EBY,
Coffee
Importers,
Roasters, Etc.



RUSSELL
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 2647

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 Agents
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S. HOOPER
HOOPER
 Brokers and
 Agents
 Toronto
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Storage
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 Warehousemen
EDMONTON

You'll never tire of selling

"GOLD MEDAL" COFFEE

Your customers will never tire of using it

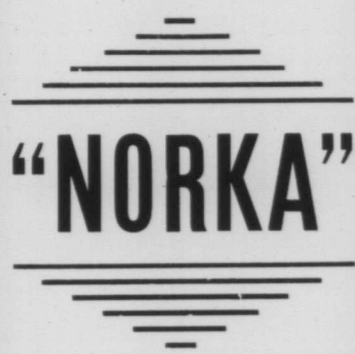
To meet the demand for a high-class **COFFEE**—in a small package—
 We are now packing **GOLD MEDAL** in ½-lb. tins.

You'll do well to stock it. It pays well and brings new trade.

Every tin guaranteed by

The **EBY, BLAIN CO.** Limited
 Coffee Importers, Roasters, Etc. **Toronto**

It's easy to discover the reason why



Is such a favorite amongst the legions of breakfast foods

It's different from all the others—
 flavor is approached by none other—
the only cooked OAT on the market—
 an all-year-round seller, and—
 profitable for you to handle.

A trial case will bring repeat orders

Sold by All Live Jobbers
 If your wholesaler does not handle it write direct to

The **Western Milling Co.** Limited
TORONTO

Merit tells For standard of **QUALITY**

BLUE RIBBON TEA

BEATS THEM ALL

from **25c.** to **\$1.00** per lb.

It's a trade winner
 TRY A SAMPLE CASE

The **Blue Ribbon Tea** CO., Limited
 12 Front St. E. **TORONTO**

THE 20th CENTURY TEA

It is almost superfluous to explain that the tea of the 20th Century is **Ceylon Tea**.

Every grocer who has watched the development of the tea trade knows that from its first introduction

CEYLON TEA

has appealed to the taste of consumers in a remarkable way. Other teas have fallen away and given place to the Ceylon product wherever they have come in contact.

There is only one explanation for this—the inherent merit of the tea of Ceylon. Otherwise Ceylon tea could not have maintained the precedence it so pre-eminently enjoys.

The Grocer who specializes on Ceylon tea is building on a sure foundation.

Black
and
Green

Ceylon Tea
The Tea of the Century.

Black
and
Green

1906 PACK

Our 1906 pack Fruits, Vegetables and Meats will be, as usual, of the very best quality.

Our factories are now being overhauled, and the newest machinery is being installed where necessary.

We have now over thirty of the most modern-equipped factories in the world.

Our factories being situated in the midst of the Fruit and Vegetable Farms of Canada, ensures goods being packed when at their best.

Our processors have had over a quarter of a century's experience in canning and preserving.

Quality and Cleanliness is the policy rigidly enforced at each of our thirty factories.

Our 1906 pack will be the best ever packed anywhere. We guarantee the quality of all our goods.

Remember the brands, viz.: "Canada First," "Auto," "Little Chief," "Log Cabin," "Horseshoe," "Lynnvalley," "Maple Leaf," "Kent," "Lion," "Thistle," "Grand River" "Jubilee," "White Rose," "Deer," "Globe," etc.

If you want pleased customers stick to our brands exclusively.

CANADIAN CANNERS, Limited

HAVE STOOD THE TEST

Old Homestead Brand Canned Fruits and Vegetables have stood every test to which they have been subjected and with every test stand higher in the estimation of the trade.

The reason of this stability is simple—**QUALITY**. The Old Homestead Canning Company built their factory when they did and where they did because they believed they could put up a better line of canned goods than had yet appeared on the Canadian market.

Old Homestead Brand CANNED GOODS

were to stand for what was best in the Canadian Canned Goods trade.

There was no doubt that the Picton district produced the finest vegetables and fruits in Canada.

There was no doubt that the factory erected by the Old Homestead Canning Company was the most up-to-date and sanitary factory in Canada.

There is no doubt in the minds of those who have used the Old Homestead Canned Goods that the Old Homestead people know how to handle their choice fruit and admirable factory to get the best results.

Those best results have been materialized in the

OLD HOMESTEAD BRAND

Old Homestead Brand goods are found from the Atlantic to the Pacific.

They have given the best satisfaction wherever used. If you have never sold Old Homestead try them this year. Don't delay. Get your order in early.

THE OLD HOMESTEAD CANNING CO., LIMITED
PICTON, ONTARIO

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PACK

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Therefo

To use

To acc

As ever

pleases

Black,

Natura



14,000,000
PACKETS ANNUAL SALE



This is a certificate of Character, "Indisputable"

Therefore,

To use "SALADA" Ceylon Tea as a Leader

"IS WISDOM"

To accept substitutes

"IS FOLLY"

As every grocer requires a brand that sells and pleases all classes, "not to ornament his shelves."

ISN'T THIS LOGICAL?

Black, Mixed or } **Sealed Packets only.**
Natural Green }

Wholesale Terms and Samples from
"SALADA," TORONTO or MONTREAL



Awarded Medal and Diploma at World's Fair, St. Louis, Mo., 1904

Prepare for the outing and picnic season by keeping well-stocked in

**STERLING
BRAND
PICKLES**

None will give greater satisfaction. None count more in cultivating a pleased customer.

—Sold by all jobbers.

Made in Canada by

**THE T. A. LYTTLE CO., Limited
TORONTO, CAN.**

The Salt that Saves Money and Time for You

"Time is money"—save time then, and you save money too. Waste no time and you waste no money. Is it really worth while to spend useless energy in an endeavor to push inferior articles of trade? We think not.

Windsor Salt is the standard because so often used for comparison—you hear "as pure as Windsor Salt" used everywhere to-day. You don't have to argue with a customer over its merits—its quality is too well known. It's pure white, dry, crystalline. It is nothing but salt.

You lose more than we do by not stocking up with it—lose time, lose money, lose trade.

Windsor Table Salt

THE CANADIAN SALT CO., Limited
Windsor, Ont.



"Queen Quality Sweet Pickles are full of spice, and that is what makes them extra nice."

Of course there's not too much spice—just the right quantity. The pickles are solid and firm too, and never lose their original flavor. The vinegar used is the purest pickling vinegar obtainable—not commercial acid vinegar with colorings and other substitutes. This latter forms a part of so many pickles that one is justified in designating them "Bottled Poison." You can sell

Queen Quality Sweet Pickles

at the same price as the inferior goods and yet get a handsome profit for yourself.

Does the opportunity to do a profitable and satisfactory pickle trade appeal to you?

TAYLOR & PRINGLE CO., Limited

Sole Agents for
"Perry's Worcestershire Sauce"
Owen Sound, Ont.

Matches

If you want to be well matched
we will match you.

The Improved Match Co., Limited

HEAD OFFICE:
409 BOARD OF TRADE,
MONTREAL

FACTORY:
DRUMMONDVILLE,
QUE.

Tel. Main 3244

The letter quoted opposite is one which makes a man feel that there is something more in business than the mere taking and filling of orders.

The favors accorded this customer were only such as I hope to be always willing to grant to anyone who is dealing with me.

T. H. ESTABROOKS

N. S., May 22/06.
T. H. Estabrooks, Esq.,
St. John, N. B. :

Dear Sir,
In reply to your favor

Referring to your ad. in The Maritime Merchant, April 19th, I have not read any more truth in as few lines as I found in these, especially the part "Reasonable favors are granted pleasantly."

I applied it to myself, but added "unreasonable favors as well."

Thanking you very kindly,
Yours truly,

RED ROSE TEA "is Good Tea"

**GREIG'S
WHITE SWAN**

PREPARED

COCOANUT

In cocoanut you want something true in flavor, fine in texture, bright in color, good in appearance, and pleasing in taste. Something that will not grow rancid quickly, thus causing you loss and annoyance.

That's the kind we make—beautiful long threads that will satisfy the most exacting.

An important point, too, is that it does not cost you any more—perhaps not as much—than inferior and poorly-made cocoanut.

Our **WHITE SWAN** guarantee is behind every pound.

Try a lot, and if all we claim for it is not abundantly proved, send it back at our expense.

Samples and quotations cheerfully sent on request

THE ROBERT GREIG CO., Limited, WHITE SWAN MILLS, TORONTO

MAPLE SUGAR

We have received first consignments of

Choice Pure Beauce Sugar

In assorted sized blocks.

Write the **QUEBEC OFFICE** for prices

We guarantee our goods

ABSOLUTELY PURE

D. RATTRAY & SONS

QUEBEC

Montreal

OTTAWA



THEY

Sell
Well

Show
a Nice
Profit.

Give
Satis-
faction.

WHY?

Because they are

CANADA'S BEST

ROSE & LAFLAMME,

MONTREAL

Make a Specialty of Specialties

Money is made in handling good specialties, such as

Paterson's Worcestershire Sauce.

It pleases your customer, is easy to sell, because low in price, and there is money in it for you.



ROSE & LAFLAMME
Agents - Montreal.

DURABLE and ECONOMY
3000 TONS SOLD YEAR

RISI STOV

burns and disfigure
polishes put up by
dealers who sold the

MOR

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Our stock
respect. We
in DINNERS

CHINA—

CUT GI

MAIL OR
in doubt just
our "Best Sell"
know what the

A satisfied

is the line

MI

THE WELL KNOWN AND RELIABLE CAKE.
SUN PASTE
STOVE POLISH
TINS
GUARANTEED TO THE TRADE

RISING SUN
STOVE POLISH

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING, BEST IN THE WORLD.



Don't Take Any Chances

Neither RISING SUN Stove Polish in cakes nor SUN PASTE Stove Polish in tins contains anything inflammable or explosive. They are absolutely safe in the hands of the user. The sale and use of inferior stove polishes often result in fires, explosions,

burns and disfigurement, sometimes horrible suffering and death. You run a considerable risk in selling these dangerous stove polishes put up by inexperienced or unscrupulous manufacturers, as the injured have repeatedly brought suits at law against the dealers who sold the dangerous stuff. Don't take any chances.

MORSE BROS., Props.,

Canton, Mass., U.S.A.

CROCKERY

Our stock is complete and "up-to-date" in every respect. We are offering many new and exclusive lines in **DINNERWARE** and **TOILETWARE**.

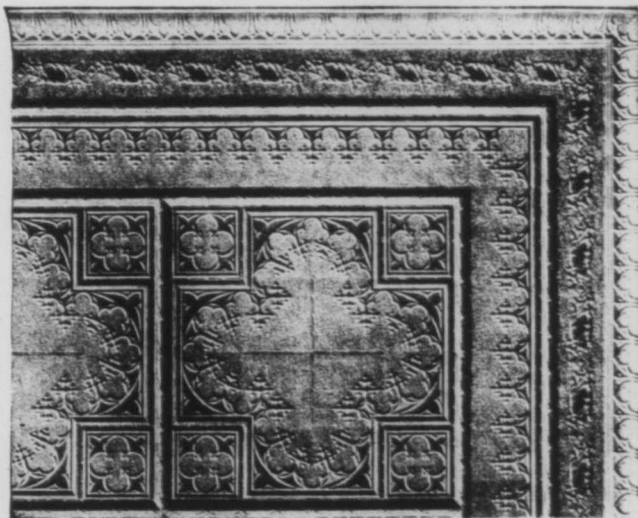
UNPRECEDENTED VALUES IN

CHINA—GLASS—SILVERWARE—CUTLERY

CUT GLASS—LAMPS—LAMP GOODS

MAIL ORDERS are given careful attention. If in doubt just name your price and allow us to supply our "Best Sellers." Our long experience enables us to know what the public likes best.

THE JOHN L. CASSIDY
CO., LIMITED,
MONTREAL



Classical Metal Ceilings

are a necessity in every store. They do not cost much to instal. They never cost anything to repair.

Not only are Metal Ceilings fireproof, but they are also Everlasting, Sanitary and Ornamental.

They can be put up at any time of the year, and over plaster or wooden ceiling.

We would like you to get a copy of our Beautiful Catalogue.

METAL SHINGLE & SIDING CO., Limited
PRESTON, - - ONTARIO

A satisfied customer is a grocer's best ad. It's your look-out to see that every one of yours is pleased and satisfied.

"MELAGAMA"
CEYLON TEA

is the line to do it with. Let us send you along a trial lot. We know full well you will be satisfied, as well as your customers.

MINTO BROS.,

(See back of GROCER for prices)

TORONTO

A thorough trial by yourself and your customers cannot fail to convince you that for absolute purity, deliciousness and healthful enjoyment and benefit

JAPAN TEAS

are positively unequalled.

As for profit in selling they will prove a good investment for you.

GET IN LINE FOR SUCCESS

A PERFECT FOOD.
READY TO EAT.

CRISP AND TASTY
Guaranteed
PURE

**MRS. RORER'S
SARATOGA CHIPS**

10c.
AND 20c.

MADE EXCLUSIVELY BY
Hamilton Saratoga Chip Co.
Three Sixteen King East
HAMILTON, - CANADA.

FACSIMILE OF BOX

HAMILTON SARATOGA CHIP CO., - Hamilton, Canada

AGENTS—Rose & Laflamme, Montreal, P.Q.; MacLaren Imperial Cheese Co., Toronto, Ont.;
Stuart Watson, Winnipeg, Man.; Dominion Brokerage Co., Calgary, Edmonton and
Victoria.

Sell
the
Food
everybody
is
asking
for.

Our pro-
position
will
interest
you.

THESE CANS CONTAIN

PURE MILK

**REINDEER
BRAND**

**JERSEY
BRAND**



Sweetened

Unsweetened

Every Can Guaranteed

The skill exercised in selecting milk, the methods employed in its manufacture, the strict discipline and supervision of workers and details combine to produce the best product.

TRURO CONDENSED MILK CO., Limited, - TRURO, N.S.

TORON
MONTE
WINNI
ST. JOE
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BRANCHES AND AGENCIES

TORONTO OFFICE—18 Toronto St.
 MONTREAL OFFICE—74 Alliance Bldg., 107 St. James St.
 WINNIPEG OFFICE—Sylvester-Willson Bldg.
 ST. JOHN, N.B.—Schofield Bros.
 VANCOUVER, B.C.—White & Bindon.

YOU REQUIRE

something up-to-the-hour in the Loose-Leaf line. The

- Crain Continuous Ledger** Patented
- Crain Foldover Invoicing System** Patented
- Crain Foldover Bills of Lading** Patented
- Crain Monthly Account System**
- Crain Statement System**

are all recognized leaders. We manufacture everything in the Loose-Leaf line. Write us or call up any of our representatives.



A Day's Business Balanced in Five Minutes

Your present system allows the dollars that represent the profits of your business to slip away. You cannot keep track of all the money handled in your store, except with the most perfect system. You might not miss a half-dollar or dollar a day, but such a leak makes a big hole in your profits.

Our new system tells at any moment how much money you should have. Five hundred thousand retail merchants have used this system. Leaks and losses are reduced to a minimum where our system is used.



Drop a line to our nearest agency and our salesman will call and explain this system. It costs you nothing and places you under no obligation.

Tear off here and mail to us today

**The
N. C. R.
Company
Dayton Ohio**

Please explain to me what kind of a register is best suited for my business
This does not obligate me to buy

Name

Address

No. of men



Dominion Spring Clothes Pin

The Dominion Spring Clothes Pin is the finest and most durable clothes pin manufactured, made of hard wood, with a strong galvanized spring, which holds the clothes to the line so tightly that the wind is powerless to blow them off. If you have not already handled them place an order with your jobber. You will experience no difficulty in placing large quantities. Packed two gross in a wooden box, twenty-five boxes in a case.

WHOLESALE SELLING AGENT

J. H. HANSON

422 and 424 St. Paul St. MONTREAL

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

Single and Double Grinder

Pulverizing and Granulating



No. 65

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders Wear Longest

Height, 29 in.
Length, 33 in.
Width, 23 in.
Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 lbs. per minute.
Pulverizing 1/2 lb. per minute.

Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers' Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.

os. 1615-1635 North 23rd St.

PHILADELPHIA, PENN., U.S.A.

AGENTS:

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont.

DO YOU PREFER AN

Automatic Pendulum Computing Scale



to any other style? If so be sure to get the best and at the same time the cheapest—**We have it.**

No. 103 DAYTON

is constructed throughout of best material and workmanship and guaranteed by us.

No Loose Weight on Pendulum.
Full Capacity Thirty Pounds.
Each Pound Same Width on Chart
Each Cent Indicated by a Line.
Working Parts Always in Plain View.

Plate Glass encloses Pendulum.

A Most Beautiful Fixture.

\$57.00

The "Dayton"

Send a postal to

THE COMPUTING SCALE CO.

OF CANADA, LIMITED

164 King Street West, TORONTO

THE AUER GAS LAMP

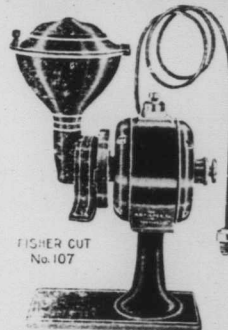
Delightful to read by.
Gives the light of 100 Candles and Costs less than Coal Oil.



No smoke or smell. The whitest, clearest, softest light for reading or sewing. The different styles are suitable for store, church or home. **SATISFACTION GUARANTEED.** Catalog on Request.

AUER LIGHT CO., MONTREAL

ELECTRIC POWER COFFEE MILLS



This small cut illustrates another of the designs we make.

Fitted with 1/4-H.P. Motor furnished for direct or alternating current and with metal or nickel hopper.

Granulates 2 pounds and pulverizes 1/2 pound per minute.

Makes neat, attractive store fixture. Saves time and labor—increases profits.

Write for Catalog and prices

THE A. D. FISHER CO., LIMITED, - TORONTO

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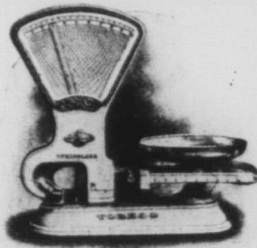
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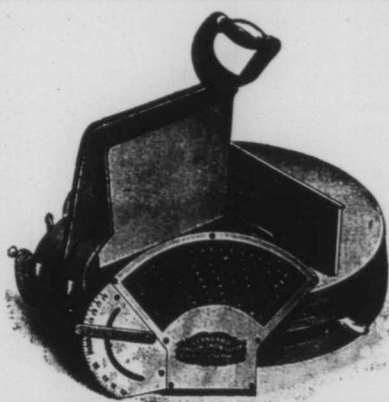
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THE CHEAPEST and BEST

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"PRINCE OF WALES"

MOCHA
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COFFEE

Packed in
1 and 2-lb. Tins



It is RICH, AROMATIC, DELICIOUS—prepared by a special process that removes all the chaff, parchment, etc. This costs us a little more; but the improved quality and steadily increasing demand show the wisdom. Are you handling it? A trial will convince you.

S. H. & A. S. EWING. MONTREAL



G. B. LODGE, - - WINDSOR, ONT.

THE SUCCESSFUL GROCER

is the man who gives careful consideration and daily attention to the details of his business—his customers' requirements, the condition of his stock, his facilities for prompt and satisfactory service and the appearance of his store.

THERE IS A DIFFERENCE

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WALKER BIN FIXTURES

appeal to the practical grocer who aims at building up a substantial, permanent and profitable business.

WRITE FOR ILLUSTRATED CATALOGUE. "Modern Grocery Fixtures"

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TWO BIG SELLERS

Maple Cream Hearts

Twin Block Pure Maple Sugar



Maple Cream Hearts are put up in Pails of 18 lbs. each, and sell for 20 cts. per lb.

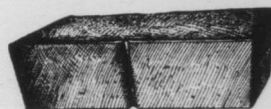
Price Per Pail - **\$2.16**

(No charge for Pails)

Profit to Retailers on one

Pail - **\$1.50**

3-4-lb. TWIN BLOCK



DESIGN PATENTED.

Twin block Pure Maple Sugar is put up in cases containing 40 3/4-lb. blocks, and sells for 10 cts. each, or may be broken in two for 5c sale; in handling this Sugar there is no weighing or waste

Price per Case - **\$3.00**

Profit to Retailer in one

Case - **\$1.00**

BEWARE OF IMITATIONS

We are the originators and sole patentees of these goods. We are now taking legal proceedings against infringers who are offering similar goods of an inferior quality. In ordering specify **Twin Block Maple Sugar** and **Maple Cream Hearts** and you will get the genuine.

ALL JOBBERS HANDLE OUR GOODS

SUGARS, LTD.,

MONTREAL, P.Q.

WE BOLDLY CHALLENGE

COMPARISON



NOT WORDS
NOR PUFFED PRICES, BUT COMPARISON ALONE WILL
CONVINCE YOU THAT

HOLBROOK'S

GENUINE WORCESTERSHIRE

SAUCE

IS THE BEST VALUE ON THE MARKET. THAT IS WHY
IT HAS THE

LARGEST SALE IN THE WORLD

Rep ½ pts. (25c. bottle) \$2.15 dozen in case lots (6 dozen).
Imp ½ pts. (35c. ") \$3.00 " " (4 "). Mail your order to-day to

HOLBROOK'S LIMITED PACIFIC BUILDINGS,
COR. FRONT & SCOTT STS. **TORONTO**

Which Lime Juice?

are you going to
handle this sum-
mer—the one that

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MONTERRAT LIME JUICE

A staple hot weather money-maker. A favorite with
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Supplied under contract
to the
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For *Salad or Pickles,*

A *good* vinegar is as essential as wholesome green stuff.

Our Vinegar—White, Cottell's Pure Malt—

is 100 per cent standard, with no adulteration, no acid :
A perfect vinegar with natural flavor and aroma.
Standing absolutely in the front rank. Its delicate
bouquet gives the final perfecting touch to a salad. Let
us mail you samples. Send us a card.

White, Cottell & Co., Warner Rd., Camberwell, S.E., LONDON, ENG.

THE UNITED ALKALI COMPANY, LTD. LIVERPOOL, ENGLAND

NOW IN STORE—

Greenbank Chloride of Lime

$\frac{1}{2}$ s, $\frac{1}{4}$ s, and 1s tins
BEST DISINFECTANT.

Greenbank Lye, Solid and Powdered

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SOLD BY ALL DEALERS.

L. CHAPUT, FILS & CIE

WHOLESALE IMPORTERS
Agents - - - MONTREAL



As far back as 1750 was the firm of Purnell, Webb & Co., Limited, founded in the old city of Bristol, the historic seaport, whence, in the 15th century, CABOT, in the good ship 'Matthew' sailed in search of AMERICA.

Right across the same track Purnell, Webb & Co., Limited, are to-day sending their products, which are still made by the descendants of the firm from the original recipes.

150 years' proved merit !! What better testimony to their excellence can you have ?
World-wide trade. All goods guaranteed of the best ingredients.



PURNELL, WEBB & CO., Limited Malt Vinegar, Sauce and Pickle Makers, - - - BRISTOL, ENG.

WEEKLY SHIPMENTS TO CANADA PLACE YOUR ORDERS WITH OUR AGENTS:

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Barbadoes Molasses

VERY FINE SAMPLE.

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That's what makes and holds a Coffee trade.

Our Brands are **ALWAYS** uniform.

Our Prices are as low as is consistent with best quality.

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A Delicious Cup of Coffee

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Telephone orders receive prompt attention.



Extra Fancy Apricots

25-LB. BOXES

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25 AND 50-LB. BOXES.

Goods of exceptional value and quality.
It will be worth your while to get
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WHOLESALE GROCERS
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In Store

Choice Behring Sea Dry
Cured Cod Fish, whole—
Packed in 50 lb. cases.

Just the thing for this
season of the year—no
water.

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Wholesale Grocers
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"EDINBURGH'S PRIDE"

EVERY BOTTLE OF



Symington's "Edinburgh" Coffee Essence

does credit to the makers and the city of
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tion and helps to create further demand.

Our **ESSENCE OF COFFEE AND CHICORY**
gives wonderful value. One bottle makes 40 cups of
delicious coffee fit for any connoisseur.

Recommend it for camping parties and Summer
outings. It always pleases.

Thos. Symington & Co.

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The name that applied
to

PICKLES and OLIVES

means

Quality—the best
Profit—satisfactory
Business—increasing

You can't wish for more.

All jobbers.



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SALMON

Everything points to higher prices for 1906 pack.

Prices on 1905 pack have already advanced.

We have a large stock of popular brands, which we will continue to offer for a limited time at old prices.

Now is the time to buy.

Our travellers have full particulars. If they do not call on you call us up.

JAMES TURNER & CO., = = HAMILTON



CAPSTAN BRAND

High-Grade Tomato Catsup

Put up in 10-oz. and 20 oz. bottles of a new design, and is very attractive.

This Catsup is far superior to many others and is giving perfect satisfaction.

We guarantee this Catsup to give perfect satisfaction.

Ask your wholesale Grocer for it or see our travellers' samples.

The CAPSTAN MFG. CO., Toronto, Ont., Can.

A Book of Service is a Joy Forever

Let no Grocer perpetuate old methods for want of "enquiry." We offer a

SPECIAL DUPLICATING COUNTER CHECK BOOK

particularly suited for the grocery trade. We offer the book knowing it is a proven success.

If you want to enter credit items with less chances of error, this book will appeal to you.

Manufactured by

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TORONTO and MONTREAL

Manufacturers of Counter Check Books of Every Description.

Tartan BRAND

The Sign of Purity

Salmon—We can interest you.

Pickles—Large assortment, special prices.

Selected Valencias—Get our prices.

Barbadoes Raw Sugar Special line.

Consult our travellers re. supplies of above seasonable lines, or 'phone 596, our expense

BALFOUR & CO.

Wholesale Grocers

HAMILTON, ONT.

COOL CURING OF CHEESE

Dairy Commissioner J. A. Ruddick's evidence before the standing committee of Parliament on agriculture and colonization, has been issued by the department as a bulletin, and parts of it are of interest to every one associated with the provision and dairy industry. Regarding the central cool curing rooms for cheese, established by the Government a couple of years ago, the evidence was as follows:

It has been definitely decided that the coming season will be the last year for the Government to carry on this work. At one time it had been practically decided to drop the work at the end of last season, but during my visit to Great Britain last year I obtained information which made me think that it was advisable to recommend operation for another year. Of course, you know that one of the objects of carrying on this work was to provide a sufficiently large quantity of cheese to have an appreciable effect upon the market: to put the cool cured cheese on a commercial basis so that those who deal in those goods would get a clear idea of the difference in value. I found while in England during the months of July, August and September, that very few of these cheese were coming forward at that time. They make good stock for holding, and the result has been, apparently, that a large percentage of them are held during the Summer months and shipped over in the Autumn, or in the early part of the Winter, so that those who receive them are comparing them with Fall-made cheese instead of Summer-made cheese, as the comparison should be made. They have, therefore, not realized the full value of the improvement due to cool curing. I think something can be done in the way of having the cheese go forward a little earlier during the coming season, and if that can be done it will have a good effect in educating the trade on the other side to the importance of this question.

Cheese Factory Improvements.

Many cheese factories in Canada are improving their curing rooms. We have very many demands for information concerning the building of improved curing rooms, and the alteration of old ones. I would not undertake to say

how many of these new cheese factory curing rooms have been built, but I know of a large number, and they are already having a very marked effect on the average quality of Summer-made cheese.

By Mr. Armstrong:

Q. What is the increased value that the farmer will receive, or should receive, for his cheese sent from the cool curing rooms to the British market?

A. Well, I do not think we have realized yet what the full increase in value is. In the Old Country, where cheese is cured at a temperature of about 60 to 65 degrees, it matures with such a mild flavor that there is a great demand for it and it sells for prices at from a cent to a cent and a half and even two cents a pound more than the best Canadian. The important difference between that cheese and the cheese which is produced in Canada during the Summer months is that there is a difference in the temperature of curing.

What the Farmer Gets.

Q. What I am anxious to know is the estimate you place upon the increased value per pound of the cheese that goes from the cool curing rooms?

A. Well, so far, the increased value in actual sales has amounted to about one-quarter of a cent, but it will be more when the real value is better known. Then there are other differences. There is a saving of shrinkage which means about one pound per box. This is a distinct gain and the cheese are all the better for it. Then there is this other point. Many of the cheese cured at ordinary temperatures go off flavor and in consequence a loss is sustained when they are sold. Cool curing will not make good cheese out of bad ones, but it will prevent many good cheese from going wrong.

An English Testimony.

Q. Would the cheese buyers pay a quarter of a cent a pound more for the cheese from the cool curing rooms?

A. Yes, they have paid that much more. I know that contracts for the cheese have been made on that basis. There is no doubt that these cool cured cheese are worth more money. Let me read you a letter which I have here. It

was written by one of the large firms in Manchester to a firm in Montreal, and the writer sent me a copy of it and I have permission to use it. The letter is as follows:

Manchester, October 24, 1905.

"Dear Sir,—On going through cheese marked 'Hollybush 20-30' with one of our most prominent customers this morning, we were much struck with the lots marked No. 23 and 26. On examining these we found that the difference between these two lots and the others appears to arise from the fact that they have been cured in a cool room. The No. 27 also have been treated in the same way, but are much riper. Altogether these three lots of cheese stand out from the others such a long way that we thought it worth while writing you about them, and if you can impress upon makers to have all their cheese cured in this way, you will confer an enormous benefit on the trade. Cheese like these are a treat to handle, and it is astonishing that the old system should be continued in the face of such a marked improvement."

Two days later the same firm wrote:

"Dear Sir,—Further to our letter of Tuesday regarding cheese cured in a Government cooling room. We have weighed these for average and find that they gain in weight over box weights, and we think this is as it ought to be. The customer who buys them is delighted when he gets full weight, because in ordinary Canadian cheese he does not, after he has made allowance for the cloths. We are so impressed with the value and the out-turn of these cheese that we want you to do all you can to have all cheese cured in the same way. The trade would be so much more pleasant, and we believe the consumption of cheese would be increased by goods of this kind."

Good Time Coming.

The cool cured cheese suits the taste of the consumers better and there will be a tremendous increase in the consumption, and that means a higher price. It is certain that the relative price of Canadian cheese will be raised very considerably when a large proportion of it is cured at a proper temperature. I have some other information to give you on that point if you will allow me to go on, and when we come to it I will take it up.

By Mr. Telford:

Q. What is the proper temperature for curing cheese?

A. We find between 55 and 60 degrees, and the results. Experience all the way of water have it has been 40, in some a milder flavor perature of practical difficulty does not apply judging by 0 temperature. If you reduce it means that for curing, a drawback to money promptly maintaining a low very considerable from 55 to 60 in a curing room. The ordinary maintain a temperature and even less.

By Mr. Bk

Q. What is the Government

A. We maintain about 58 degrees

By Mr. Sp

Q. Would the same temperature cooled air be

Pla

A. That is which is main I would like which I have experience gain cool curing give cheese buildings which adopt cool curing find there is information plans are quite shortly be put and full information can make us

By Mr. Co

Q. How long cheese at a temperature of 60 degrees?

A. That, of character of found that it days longer, or at ordinary temperature

By Mr. Wr

Q. Is it ad should have or should the

A. We find that a temperature between 55 and 60 gives the best practical results. Experiments in curing cheese all the way down to the freezing point of water have been conducted, but while it has been shown that a temperature of 40, in some cases, has produced a rather milder flavor in the cheese than a temperature of from 55 to 60, there are practical difficulties in the way and it does not appear to me to be advisable, judging by our experience, to go below a temperature of from 55 to 60 degrees. If you reduce the temperature too much it means that a long time must be taken for curing, and that would be a serious drawback to the farmers who want their money promptly. The expense of maintaining a low temperature would also be very considerable. A temperature of from 55 to 60 degrees can be maintained in a curing room at very little expense. The ordinary cheese factory can maintain a temperature of between 55 and 60 at the cost of from 20 to 30 tons of ice and even less in some places.

By Mr. Bain:

Q. What temperature is required in the Government cool curing room?

A. We maintain a temperature of about 58 degrees.

By Mr. Sproule:

Q. Would you recommend that the same temperature be maintained in the cooled air compartments?

Plans for Factories.

A. That is about the temperature which is maintained. In this connection I would like to draw attention to plans which I have prepared. After the experience gained in the operation of the cool curing rooms, we are able now to give cheese factory owners plans of buildings which will enable them to adopt cool curing successfully, and we find there is a great demand for this information at the present time. These plans are quite complete and they will shortly be published with specifications and full information so that any builder can make use of them.

By Mr. Cochrane:

Q. How long does it take to cure cheese at a temperature of from 55 to 60 degrees?

A. That, of course, depends upon the character of the cheese; but we have found that it takes about a week or ten days longer, on the average, than it does at ordinary temperatures.

By Mr. Wright (Renfrew):

Q. Is it advisable that every factory should have its own cool curing room, or should there be a central station

where all the factories would send their cheese?

Each Factory for Itself.

A. I think the plan of each factory having its own cool curing room will be adopted almost entirely. It was never expected that any other system would be followed. The central stations have been useful for the purposes of demonstration and for impressing the importance of the question upon those engaged in the business. The chief objection to the plan is that it involves considerable expense in the handling of cheese without adding anything to its value that cannot be added at the cheese factory if the facilities are provided. In certain cases and under certain circumstances, it is possible that it is advisable to follow the central system. If the cheese business was being reorganized entirely, or if it was being newly started, it would be a somewhat different matter, because then if a central curing room was provided it would not be necessary to build any at the factories and a saving would be effected. The curing rooms of all factories can be, with very little expense, made just as good for the purpose as the central cool curing rooms.

Q. As a matter of fact, a deputation has already come to us to see if we could not do something of that kind, and if so, what we would charge them for doing it. They do not want to incur this additional expense for a cool curing room; their factory is a small one, and they thought it would cost them no more to deliver that cheese at our curing room than it would to deliver it at a railway station.

A. But there would be the additional cost of handling it in your curing room and from there to the station, and they would not save any of the expense in handling it at their factory. Where the factories are large enough so that the wages of one man might be saved by having the cheese cured in a central cool curing room, it would be different. It is entirely a commercial consideration, and there are of course some places where I think it might be found that that system will work out better than the other.

MODERN METHODS ON THE PACIFIC COAST.

The British Columbia Market Co's premises in Victoria are undergoing alterations and improvements that will make them one of the most modern meat and fruit emporiums on the coast, or indeed, in the Dominion. An entrance is being constructed from Yates street in addition to the one on Government

street, necessitating the removal of the fruit department to another location.

The principal improvement is the installation of a large refrigerator chamber, 16 feet by 30 feet, in the centre of the store. It is capable of being regulated from 36 to 38 degrees and will be fitted with steel railroad tracks and side-tracks which will enable the carcasses to be run in from the wagons with little handling, and with great economy of labor into this central storehouse.

From this chamber, glass counters of the most modern type will extend, within which, protected from dust and flies, but visible to the customer and easily accessible to the counter man, will be arranged the supply of cut joints, etc., for the day's trade supply. Underneath these glass counters, cold air is conveyed in pipes by which meat will be kept chilled to 40 degrees while exposed for sale, the temperature being capable of regulation by valves for the purpose.

Altogether, the plant is very complete and said to be the only one of its kind on the coast at present.

Another addition will be a steel smoke-stack, to replace the present structure, for the curing of meat and sausages. Beyond this the premises are undergoing a complete course of cleansing and renovating.

TOOK THE TRAVELER'S ADVICE.

A. E. Brend of Clinton street, Toronto, was burned out at an early hour a week ago Monday, and his case presents a strong argument in favor of insurance. The stock was a total loss, not so much as a can of vegetables surviving, and Mr. Brend and his family had a very narrow escape. They were hemmed in by the flames and were assisted to safety over the roofs of the outhouses by neighbors before the firemen arrived.

A few months ago a grocery traveler asked one day if they were insured, and Mrs. Brend, who was in the store, said "No. I'm willing, but Brend thinks it's foolish." The traveler urged the wisdom of insurance and sent a friend in the business to see them. He got the risk after a fortnight's work, and Mrs. Brend afterwards told the traveler she was ashamed to see the agent coming. The agent told the traveler after the fire he had worked harder for the risk than for any other business he ever got."

IN THE SWIM AGAIN.

Wingham, Ont., Board of Trade has been re-organized. Officers were elected as follows: President, R. Clegg; 1st vice-president, W. J. Greer; 2nd vice-president, Abner Cosens; secretary, T. Hall; treasurer, A. E. Smith.

WINDOW AND INTERIOR DISPLAYS

A STORE TO BE PROUD OF.

Is there a grocer in Canada who wouldn't be proud to own a store like the one shown in the accompanying illustration? It looks like a model, doesn't it?

The owner is Peter Anderson, and it is situated in the old royal town and new loyal city of Guelph. These fixtures and those on the opposite wall for crockery and fruit are of quarter-cut oak and plate glass, and they cost Mr. Anderson something like \$1,000. They were designed and installed by Jones Bros., Toronto.

The lower section of the wall fixtures is half bins and half open spaces for weighed out packages. One of the bins is shown in the illustration. They are for tea and cereals, and are tin lined and absolutely dust and vermin proof. For ordinary access the top slides back, but the front is movable and the whole bin may be lifted out.

The Upper Works.

Above the bins are two tiers of spice drawers. The shelves above are adjustable and that explains why the goods fit them so well. The fact is, they fit the goods. Notice the carving on the cornice and the border on the wall decoration.

The beauty of the quarter-cut oak is not shown at all in the picture, but the silent salesman that occupies the foreground of the illustration is evidently a handsome piece of furnishing. The frame is also quartered oak, and the rest, including the shelves, in plate glass. The doors are mirrors. The contents are the finer lines of package goods, with the position of honor on the second shelf from the top, reserved for a choice display of confectionery.

A Dandy Counter.

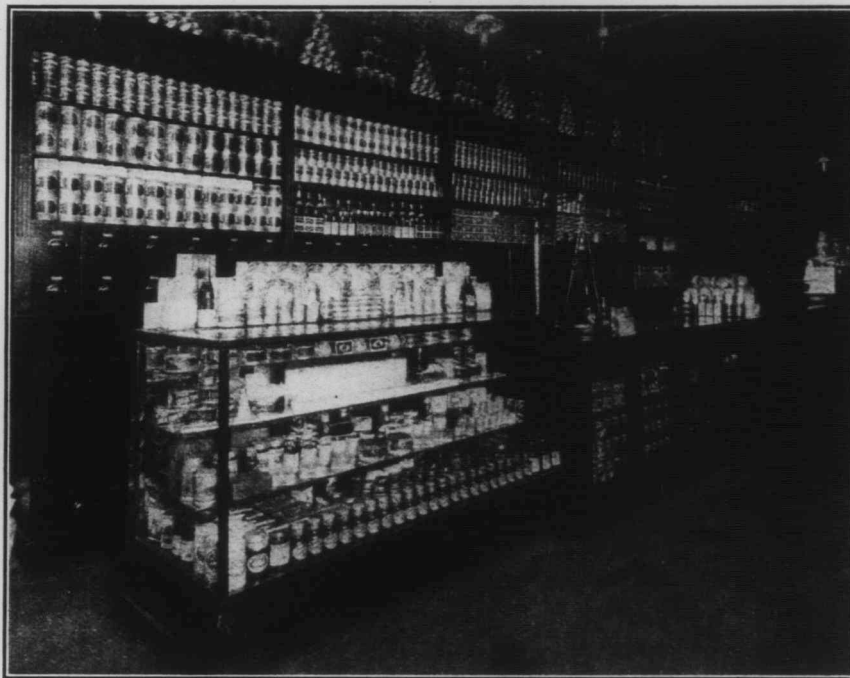
The counter, too, is quartered oak, and is glass fronted with eight double compartments. The glass, here again, is British plate. The display space is six inches deep. At the back of the counter the space is utilized for drawers. The top is beautifully polished, and the illustration shows the reflection of the goods on it.

A manager in one of the largest groceries in Canada told The Canadian Grocer not long ago that between the shelving and the ceiling was not a good location for canned goods. He said it was too warm, and that the goods were apt to swell and cause a very undesir-

able aroma to pervade the store, and was he right? If grocers who have an idea on the subject would send them to The Canadian Grocer the trade generally would arrive at a better understanding of the subject.

Neatness Next to Profit Making.

It is worth noticing that the floor space in front of the counter, at any rate, is not blocked with barrels or boxes. But to the practical grocer the picture tells its own story best. The scales, the cash carrier, the lighting, everything seems to be of the most modern type, but, above all, the store looks tidy and clean. Cleanliness is the basis of all best storekeeping.



How They Do It in Guelph.

VALUE OF WINDOW DISPLAY.

How many dealers really recognize the value of their display windows? It is true that the importance of keeping the windows attractive is being felt more and more each year by the retailer, but still there are a number who are somewhat negligent in this respect, and do not seem to fully understand the value of their windows as an advertising medium. Did you ever stop to think how many people see your window during a day? If you watch for a couple of hours some day and see the number who pass your store and glance at your

window, you will get a rough estimate of the advertising value of your window.

The window should always be used in connection with your newspaper as an advertising medium, as in the window you can show as many lines as you please, and they can be displayed as attractively as the nature of the goods will allow, while in newspaper advertising only cuts can be shown, and cuts are not always perfect representations of the goods themselves; so if you want the public to know all about your goods the best way is to show them in your window space. Of course we do not mean to say that newspaper advertising alone does not get trade. Without it no dealer can be successful, but use your windows in connection with your newspaper advertising, and when you call attention to some special lines, mention the fact that they can be seen in your store windows.

TOUCHING

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EFFECTIVE ADVERTISING

A department devoted to the improvement of Retail Advertising. The editor of this department will be pleased to answer questions on advertising and review any advertisements submitted to him.

TOUCHING THE CHORD IN ADVERTISING.

The popular song of the day appeals to a vast number of people. It is pleasing, interesting and, most of all, easily understood. It may have little rhyme, rhythm or reason, yet it possesses certain human qualities which make for success; in short, it touches the chord.

The successful play, whether drama or opera, depends on more than gorgeous scenery and fancy stage setting for its popularity.

The highest priced "star," clever situations and witty talk are all futile unless the play possesses that mysterious but magnetic "heart interest."

The keen playwright combining these constructs a play which—touches the chord.

The popular store touches the chord. It may not be the largest nor most prominent establishment in town, nor have the best and most convenient location.

As often noticed, the store that makes heroic efforts for trade does not always win out.

Well arranged windows, fancy signs, good lighting and a generally inviting exterior somehow do not invite.

A store to "touch the chord" must have a personality of its own; it must have an "atmosphere" peculiar to itself, so that the stranger on his first visit will feel a vague but pleasant magnetism.

The advertising must have the same "feeling" that pervades the store itself. It does not necessarily follow that a metropolitan style will fit the country merchant. Advertising need not be "smart" to be effective. It need not create a sensation to sell goods.

It must faithfully, accurately, absolutely represent the store it is intended to represent, then and then only will it "touch the chord." J.A.M.

QUALITY IN ADVERTISEMENTS.

When a grocer writes his first ad, and it is the means of bringing in new customers, naturally the grocer thinks he has struck the right vein, and, therefore, can "tie up."

When a grocer ties up to one style of ad writing he begins to pave the way for a "rut." The fact that copy "takes" on one occasion is no proof that it will always take.

People change as well as the weather.

What influences them to-day may fall flat in six months' time.

Therefore, a grocer instead of being elated over the results of his first effort should merely use those results as a sort of foundation stone for making a series of tests as to which kind of copy is most effective on the majority of occasions.

Do this and you will write better ads and people will enjoy reading them.

"HIGHER" ADVERTISING.

Lucas & McCreary's ad is a good specimen of the "higher" style of retail advertising—the men and their methods, first; the goods, second.

While the style is not as yet popular, its popularity is increasing, and likewise its effectiveness.

The "higher" advertising is really in

AN OPPORTUNITY.

When the "pure food show" propaganda is spreading from one city to another why not avail yourself of the opportunity to blend your newspaper advertising with the popular fancy?

In this way you can help give a double force to the purity campaign and personally share in the benefits.

BE ON TIME.

Get your copy into the newspaper office as early as possible. The earlier your copy is in the better it will be displayed, and if your contract calls for no particular position, the better it will be "placed."

Last minute copy is seldom presented attractively, and often is marred by one or two typographical errors. Should

A FEW TRUTHS about Groceries

- Truth 1** Our store is the most attractive of its kind in town.
- Truth 2** It is stocked with the very best class of Groceries obtainable.
- Truth 3** We are up-to-date in everything pertaining to our business.
- Truth 4** We are situated on Water Street, just a few doors from Beckwith Square.
- and—
- Lastly** We shall be pleased to have you call because we know we can give you satisfaction.

Lucas & McCreary
PHONE 156 WATER STREET

the category of general publicity; but the only way a grocer can build up a continuous custom is by calling to his aid this much-denounced general publicity.

Merely selling goods advertised is not necessarily indicative of a permanently growing trade. When the advertising stops, perhaps the orders will too. If the lines brought before the people always represent specialties, goods on which the margins do not permit of advertising are apt to suffer.

Lucas & McCreary, by taking the slow but sure course, will in time become known for the very characteristics they advertise, and consequently will secure a "complete" patronage.

any of these errors be amongst prices they are destined to cause considerable confusion.

HINTS.

When a customer asks for something you do not carry make a note about it.

Never be afraid to try a new line of advertising.

Use the experience of yesterday as a partial guide for to-morrow.

Do not attempt to force your own blends of tea on customers when they ask for a certain brand.

Say "No" to the man who wants to sell you ready-made advertisements.

Give all suggestions a hearing.

BIRTH OF A NEW PACIFIC CITY

By Our British Columbia Correspondent

That the Grand Trunk Pacific Co. is in earnest in locating "Prince Rupert," its name-chosen capital, on Kaien Island the famous, by the shores of Tuck's Inlet, is very apparent from all present indications. The engineering staff is located at the old Indian mission village of Metlakatlah, and from that temporary base movement is being made upon the site of the terminus. Mr. W. D. Hays, a brother of the general manager of the company, is in the north superintending the erection of a saw mill by a company of which he is the head, and which has a large contract for ties and timbers for the G.T.P. On the site of the new metropolis, Chief Engineer Pillsbury, in charge of northern operations, has located a wharf and it will be erected at once. Survey work, both on the townsite and on railway work eastward from Kaien Island, is in progress with a large staff of men.

And so a new coast terminal city is born.

Northern Canning Activity.

Northern coast canneries are getting well along with their preparations for the Spring and Summer pack of salmon. The last of the tin plate supplies has been shipped north, the steamer Ventura taking out 50 tons quite recently. Fishing boats for use in the service of many of the northern canneries, especially the newly built plants, have been made by wholesale at local shipyards and are awaiting room on the north-bound coasting steamers to be shipped. The run is expected in the north to be on very quickly now.

Halibut Fishing.

Halibut fishing is becoming a very prominent industry on this coast as there will be three well-equipped companies in the business very shortly, and the purchase of the fishing steamer Manhattan by the New England Fish Co. is adding one vessel more to that company's fleet. The new vessel will reach port from the Atlantic in about three months' time.

Montreal merchants note the opening of a direct supply market there for British Columbia halibut, the fish being shipped in car lots from Vancouver. Hitherto the fish has all been consigned direct to Boston by the New England Fish Co., which operates from this port. Now Messrs. Leonard Bros., of Montreal, have made arrangements to handle car lots in Montreal, distributing from there to all parts of the east. Five days is the time taken in shipping the iced cars of halibut from Vancouver to Montreal, the cars being attached to the eastbound express trains.

Opening of the Yukon.

The lower Yukon River, from Lake Laberge down to Dawson, is open for steamer travel, but the ice not being out of the lake, there is no through traffic north from White Horse to Dawson yet, though the ice is expected to move out of the lake before the end of the month. If it does, it will make an early season record for the Yukon since navigation has been conducted there. The steamer Thistle, which wintered at Hootalinqua, followed the ice down the river from that point, reaching Dawson last Saturday.

In preparation for the opening freight season large quantities of goods are going north. Mackenzie Bros. have put another steamer, the Themis, into commission, and are shipping full cargoes by both this steamer and the Henriette.

Worried About a Market.

Vancouver citizens still worry over the proposed market and site. It is now suggested that a central location on Cordova street, and running back to Water street, be secured, and a building built on the property for the benefit of both merchants in the business portion of the city and the incoming ranchers, as well as the buying public, who will, it is asserted, prefer to go out to the southern side of the city to the proposed Westminster market site, which was, however, selected by plebiscite at last civic elections.

Grocers' Clerks Busy.

The Retail Grocers' Clerks' Association announces that its committee has secured the co-operation of all but one grocer in Vancouver for the proposed Wednesday half-holiday. A canvass of the proprietors of all the stores in the city was made and the result obtained. The clerks in the grocery stores in New Westminster have also secured the mid-week half-holiday for the season, the employers being particularly courteous in their expression of willingness to cooperate.

NEW GENERAL MANAGER.

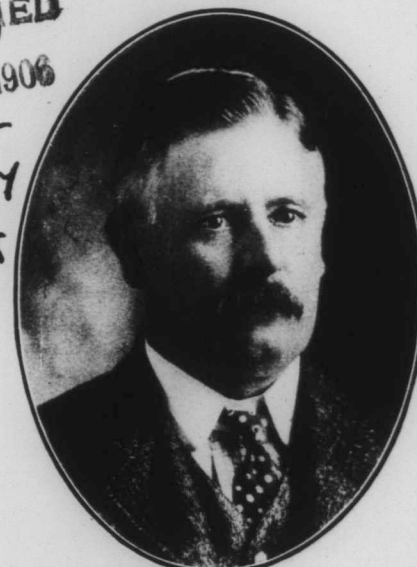
The general managership of the Canadian Canners, Limited, is a position that, at any season of the year, entails no small amount of concern, but for the next few months during the preparation for the season's operation, and the campaign itself, the position is one of great responsibility.

The gentleman who has succeeded Mr. David Marshall as manager is one whose experience has well fitted him for the onerous and responsible duties he is called upon to perform.

Junius J. Nairn, whose portrait is reproduced herewith, was, it might be said, born into the canning business, his father having been in partnership with Mr. Marshall, one of the pioneers in the canning business in Western Ontario.

The new general manager is a Canadian, born in Aylmer, Ont., where he received his early education. On leaving school Mr. Nairn entered a dry goods store, where he received his first lessons in business. Some time later he decided to leave the commercial for the financial side of business and entered the Aylmer branch of the old Exchange Bank of Canada, where he remained for two years, going thence to the head office at Montreal for a period of three years.

Believing that the Western States offered better inducements, Mr. Nairn, like many another young man, went west



Junius J. Nairn,
New General Manager of The Canadian Canners, Limited.

and spent five stirring years in private banking in the City of Cheyenne, Wyoming.

The death of his father recalled the young western banker to Aylmer, where he took his father's place in the canning business of Marshall & Nairn. That was seventeen years ago. Since that time Mr. Nairn has made the canning business his study.

When the consolidation of the majority of the Canadian canning factories took place some few years ago, Mr. Nairn remained in charge of the Aylmer factory.

On the death of Mr. Ferguson, something over a year ago, Mr. Nairn was called to the head office to act along with Mr. Marshall, and on the resignation of the latter, gentleman this Spring, his

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logical successor was found in the quiet-mannered gentleman who had been closest in touch with the work.

Mr. Nairn is mayor of his native town of Aylmer and has been for the past three years. This makes a service of five years in the office of mayor, as Mr. Nairn filled this honorable position for two years on a previous occasion. Mr. Nairn has a fond spot in his heart for his native town of Aylmer and although his business now keeps him in Hamilton for most of the time, he always manages to spend the week end in the East Elgin town, in which he has extensive property interests. His faith in his handsome little town is evidenced by the fact that he last year erected there a fine new brick business block of five storeys.

Mr. Nairn's favorite recreation is driving his auto, as he is an enthusiastic motorist. This fact may throw some light on the origin of the canner's new brand of "Auto" canned goods.

WORCESTER SAUCE IN COURT.

The Grocers' Gazette, of London, Eng., contains the following report of the conclusion of a legal action relating to Worcester sauce:

Worcester Sauce.—Lea & Perrins vs. Holbrooks, Limited.—A motion by the plaintiffs in this action for an interim injunction to restrain the defendants from advertising Worcester sauce in a manner alleged to be an infringement of the plaintiffs' rights came before Mr. Justice Swinfen Eady in the High Court on Tuesday. Mr. Sebastian, for the plaintiffs, said the injunction asked for was to restrain the defendants from advertising their Worcester sauce as the original, the genuine, or the only original and genuine. The defendants some weeks ago gave an interim undertaking, and they now agree to make an end of the whole matter. It has been arranged that the motion should be treated as the trial of the action, the defendants admitting that the plaintiffs were the original makers of Worcester sauce. The defendants also submitted to a perpetual injunction in terms which were in writing, in effect restraining them from using in connection with the sale of their sauce the words "original," "genuine," "the original" or "the genuine." The written terms contained some further language, but it only expressed the same thing in a different way. The defendants would pay the plaintiffs £10 as damages, deliver up all documents containing the offending statements, and pay the

taxed costs of the action. Counsel for the defendants stated that everything complained of had taken place in Canada. The advertisements with the words "genuine" and "original" were inserted in Canadian papers by the defendant company's agent without their knowledge, and before the action was commenced they gave instructions for the advertisements to be stopped. They never contended that theirs was the original Worcester sauce, and they did not intend to say so. His lordship made an order in the terms agreed.

AFTER THE U. S. DRUG TRUST.

The Attorney-General of the United States last week began proceedings in Indiana against the triple organization known as the Drug Trust. In a published statement he says: "The parties defendant specifically named in the bill have voluntarily combined together to control the prices at which proprietary medicines and drugs shall be sold to the consumer through the retail druggists, in violation of the Sherman Anti-Trust law. The parties to the combination include the Proprietary Association of America, the National Wholesale Druggists' Association, and the National Association of Retail Druggists. An injunction is prayed for prohibiting these associations from acting in concert for the purpose of maintaining prices, and the individuals, firms, and corporations who are members of the respective associations from acting together for the purpose of maintaining uniform prices to the consumers throughout the United States."

How it is Done.

The plan of the trust is to restrict the sale of proprietary medicines to members of the association of retailers, one of the obligations of membership in which is to observe the established prices. If a member breaks this obligation he is listed as an "aggressive cutter," and thereafter cannot obtain goods from any member of any section of the trust. About 90 per cent. of the trade belong to the trust. "There is but one ultimate object of the conspiracy," says the Attorney-General, viz., "to fix the price which shall be observed by all retail druggists in selling to the consumer the various commodities manufactured by the several members of the proprietary association."

Henry W. Loder recently brought suit in Philadelphia against the triple organization and obtained a substantial verdict, establishing a case substantially the same as that charged in the Government bill.

The officers of the three organizations all deny the allegations.

A LONG AUTO TRIP.

Chas. W. Gillett, president of E. W. Gillett Co., Toronto, has planned a long auto tour for himself and family. He purposes going from Chicago to New York via Toronto. He intends to start in about a month and will travel in his fine Renault car. He will tarry a few days in Toronto.

CURIOUS GOOSE EGGS.

B. A. Belyea has on exhibit in his store at Southampton three curious goose eggs. One, when the farmer whose goose is to blame brought it, weighed 20 ounces and measured 13½ inches long and 10½ inches round. It was opened and inside was found a second complete egg, shell and all, weighing 6½ ounces. There is a third egg weighing 11 ounces, but it measures a foot long by 9 inches round.

STILL ONE OF THE BOYS.

Warren Bros. & Co., Toronto, received last week from their traveler, Wm. Glover, a post card having this interesting note, dated Port Hope, May 13, 1906:

"Thirty-two years ago to-day at one p.m. I started on my first trip east to Port Hope, carrying your sample case. Tea then was 80 to 82 1-2 cents and every chest came to \$52 or \$53."

HINTS TO BUYERS.

"Thistle" brand canned haddies of this season's pack are now in the hands of the trade.

W. H. Gillard & Co., Hamilton, report the first arrival of new lobsters in halves and pounds. "Beaver" and "Ice Castle" brands, which show exceptional quality.

At the beginning of this week the E. D. Mareau Co., Montreal, received their first shipment of this season's April pickings of choice Japan teas. This fact will be interesting to the trade, as these are among the first arrivals of Japan teas.

BUSINESS PERSONALS.

A. H. Brittain, of Montreal, is up west on business this week.

Mr. Bartley, of Bartley & Reid, tea merchants, Montreal, is on a business trip to points in Ontario.

George Shelly, fisheries overseer at Niagara Falls, Ont., has been dismissed from the Fisheries Department of Ontario for alleged unjustifiable seizures.

J. C. Black, representing Heinz' 57 varieties, is making a tour of Canada, and speaking to The Canadian Grocer said that the business of the firm in Canada was constantly increasing. Mr. Black represented Heinz for two years in England.

A CANNER'S EVENTFUL HOLIDAY

Wellington Boulter, of Picton, Ont., the pioneer canner, and Mrs. Boulter have just returned from a five months holiday in California. Mr. Boulter had the time of his life, with earthquake, fire and railway wreck, but he came through it all improved in health and spirits and with nothing more embarrassing than a few additional stories.

On the day of the quake the Boulters were not in Frisco, having gone a few days before to Huntington Beach. They were awakened early by the shock. Mr. Boulter jumped out of bed. He had been across the Atlantic but he never felt the boat heave as that house did, he told The Canadian Grocer representative. He and Mrs. Boulter got into some clothes, then rushed out. They had hardly reached the street when Mrs. Boulter ran back upstairs. From a bureau drawer she extracted their available cash and reaching the street again, declared with emphasis, "Now I'm ready to go back to Canada."

Earthquake to Wreck.

That morning they took the train for Oakland, a suburb of San Francisco, where they had their holiday abode. Then came the railway wreck. They were traveling, the railway people said, at 50 miles an hour, but Mr. Boulter thought about 40, when the train struck a piece of track the earthquake had distorted and in a moment the train was a wreck. The engine lay wheels up. A car full of Chinamen was in a similar plight. The dining car ahead was athwart the tracks and the end of the Pullman in which the Boulters were was in matchwood.

Mr. Boulter had a very narrow escape. It was about seven o'clock and he had been just about starting for the dining car for breakfast when a young man crowded ahead of him. Then the porter with an armful of linen got in the way and the crash followed before he had time to get past. The young man who had gone ahead was killed instantly.

Killed and Injured.

The poor Chinamen were in a bad plight. Some of them were dead and many more were hurt. The coach in which they were imprisoned had to be broken open with axes to enable them to escape. The fireman was under the engine. It was pried up with a steel rail sufficiently to allow his extrication, when it was found that he had got off with a broken thigh. The wreck started to blaze in several places but sufficient water was at hand and the passengers put the fires out.

Eventually Mr. and Mrs. Boulter reached their home in Oakland safely and from a distance of six miles watch-

ed the pall of smoke that told of the burning of the Pacific metropolis.

In the Ruined City.

After the fire Mr. Boulter made a tour of the ruined city in an automobile with his son Frank, who has been appointed manager of a big new canning factory at Huntington Beach, Cal.

Two souvenirs of the disaster Mr. Boulter brought home with him, a single sheet newspaper upon which the three great dailies of Frisco were printed jointly, their first appearance after the fire, and a \$20 gold piece taken from a vault that had come through the fire. The only mark of the fire on the gold is a slight discoloration.

Just to show the strength of the Canadian and home sentiment in some of these old chaps a little incident that befell is worth repeating. Mr. Boulter was out one day when James Lumbers, the Toronto wholesale grocer, rushed up to him with: "Shake, Wellington; I haven't seen a Canadian since I left home and it seems a year."

They shook good and hard and each was to the other as real Canadian air.

THE NEW SALMON PACK.

A prominent Toronto broker has received from the coast advices he considers reliable to the effect that the opening prices on this season's pack of salmon will be in advance of last year's, on sockeyes, 75c., on cohoes, 50c., and on humpbacks or pinks, 25c.

Another change the trade in Eastern Canada will have to get used to is flat tins. The proportion of talls to be packed this season will be much smaller than formerly. The English market prefers flats and it is merely a case of the minority yielding to the majority. The flats are more expensive than the talls, but in Ontario many retailers will not have them at the same price.

The season's pack is estimated as follows: Fraser River, 250,000 cases; Skeena River, 120,000; Naas, 30,000; Rivers Inlet, 100,000; outside points, 50,000.

STRAWBERRIES HALF A CROP.

Strawberries and raspberries will be scarce this season. Representatives of McWilliam & Everist and White & Co., leading Toronto fruit firms, are now in the berry districts between Toronto and Hamilton, and both agree that the strawberry plants have been winter-killed to an extent that will reduce the average yield by half. There is, however, some additional acreage, which it

is estimated may bring the crop up to two-thirds of an average. This, of course, means high prices again this season.

BUSINESS CHANGES.

Finlay McArthur, Toronto, grocer, sold out to Mrs. I. Wilson.

Alice Cornell, Hamilton, grocer, has sold out to E. B. Mosgrove.

Burnie & Co., Dresden, grocers, have sold out to Wright & Hughes.

J. J. Tracey, Toronto, fruit and fish, has sold to Cannon & Twilley.

Leroux & Daoust, Montreal, grocers, etc., have dissolved partnership.

Robert Hanson, Russell, grocer, will hold a meeting for creditors to-day.

Michael Coulombe, Amqui, general merchant, has effected a compromise.

John Murchison, Woodville, general merchant, has assigned to R. W. Spence.

Gareau & Co., Montreal, confectioners; Joseph Gareau & Omer Gauthier, registered.

F. W. Mahon, Hintonburg, hardware and groceries, has suffered loss by fire, but is insured.

Gervais & Jacob, cheese manufacturers and traders, St. Stanislas, Que., have dissolved.

C. S. Easton, Easton's Corners, general merchant, held a meeting for creditors yesterday.

J. D. Mears & Co. estate, grocers, Niagara Falls, Ont.; stock sold to Delaney & Groom.

W. J. Huff, general merchant, Faran's Point, Ont., has assigned to Robert S. Cline.

C. S. Easton, general merchant, of Easton's Corners, has assigned his business to A. E. Baker.

Grenon & Etienne, grocers, Sudbury, Ont., have dissolved partnership, E. Grenon continuing.

Ontario Mercantile Co., general merchants, of Grand Valley, are being succeeded by O. Hayden.

James E. Whyte, general merchant, etc., of New Liskeard, has advertised his business for sale.

Joseph Hadden, merchant, Bethany, Ont.; meeting of creditors was to have been on the 14th inst.

S. L. Redson, hardware merchant, of Elphinstone, is being succeeded in business by L. G. P. Lauder.

Gervais, Jacob & Rivard, cheese manufacturers and traders, St. Stanislas, Que., have registered.

J. W. Tremblay, general merchant, Bic, Quebec, has assigned; V. E. Paradis, provisional guardian.

The Canadian Gro

Baking Powder.

Gillett, E. W. Co., Toro

McLaren's, W. D., Mo

Biscuits, Confection

Cowan Co., Toronto.

Jacob, W. & R., & Co.,

Kingery Mfg. Co., Chi

McLauchlan, Sons &

McClure & Langley, T

Mooney Biscuit & Ca

Mott, John P., & Co.,

National Licorice Co.

Brooms and Brushes

Woods, Walter, & Co

Canned Goods.

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Acme Can Co., Montr

Cash Registers.

National Cash Regist

Cash Sales Books.

Carter-Crume Co., Tor

Cheese Cabinets.

Walker Bin and Store

Cigars, Tobaccos, B

American Tobacco Co.

Empire Tobacco Co., I

McDougall, D., & Co.,

Payne, J. Bruce, Gran

Tuckett, Geo. E., & So

Clothes Lines.

Hamilton Cotton Co.,

Cocoas and Chocola

Baker, Walter & Co.,

Benedict, F. L., Mont

Cowan Co., Toronto.

Dunn, Wm. H., Mont

Epps, James, & Co., I

Lowney, Walter M., C

Maclure & Langley, T

Mott, John P., & Co.,

Peter's Chocolate, Mo

Stewart Co., Toronto.

Computing Scales.

Computing Scale Co.,

Toledo Computing Sc

Concentrated Lye.

Gillett, E. W. Co., To

Condensed Milk an

Borden's—Wm. H. D.

Truro Condensed Mill

Consulting Chemist

Kaufmann, W. P., To

Counter Check Book

Allison Coupon Co., I

Carter-Crume Co., To

Cordials.

Batger's, Rose & Laf

Montserrat Lime Jui

Crockery, Glasswar

Cassidy, John L., Co.,

Gowans, Kent & Co.,

Dairy Produce and

Clark, Wm., Montreal

Dawson Commission

Fearman, F. W., Co.,

MacLaren Imperial C

Acme Can Works ...

Adam Geo & Co.

Adamson, J. T. & U

Albert Soaps

Allison Coupon Co ..

American Cereal Co ..

American Tobacco C

Ashley & L. L. H. Cap...

Auer Light Co.

Balfour & Co.

Benedict, F. L., & Co

Bidwell, W. E.

Bradstreet's

Braid, Wm., & Co ...

Canada Paper Co ...

Canada Sugar Refini

Canadian Canners...

Canadian Press Clipp

Canadian Salt Co....

Capstan Manufactur

Carman, Joseph....

Carrier, F. W.

Carter-Crume Co....

Cassidy, John L., Co

Ceylon Tea Associat

Chaput, L., Flis & C

Chase & Sanborn....

Cheyne, J. A.

Clark, W.

Codville-Georgeson (

Coles Manufacturing

Colson, C. E., & Son.

Computing Scale Co

Connors Bros.

Cowan Co.

Cox, J. & G.

Crain, Rolla L., Co.

Davenport, Percy P

Davidson & Hay ...

Dawson Commissio

Dominion Brokerage

Dominion Molasses C

Doughty, A. C., & C

Douglas, J. M., & C

Dunn, Wm. H.

Baking Powder.

Gillett, E. W., Co., Toronto.
McLaren's, W. D., Montreal.

Biscuits, Confectionery, Gum, Etc.

Cowan Co., Toronto.
Jacob, W. & R., & Co., Dublin, Ireland.
Kingery Mfg. Co., Cincinnati.
McLauchlan, Sons & Co., Owen Sound.
M. Clure & Langley, Toronto.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.

Brooms and Brushes.

Woods, Walter, & Co., Hamilton.

Canned Goods.

Balfour & Co., Hamilton.
Canadian Cannery, Hamilton.
Galbraith, Wm., & Son, Montreal.
Manitoba Canning Co., Grande Pointe, Man.
Old Homestead Canning Co., Picton.
Turner, James & Co., Hamilton, Ont.

Cans, Tin.

Acme Can Co., Montreal.

Cash Registers.

National Cash Register Co., Dayton, O.

Cash Sales Books.

Carter-Crume Co., Toronto.

Cheese Cabinets.

Walker Bin and Store Fixture Co., Berlin

Cigars, Tobaccos, Etc.

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Empire Tobacco Co., Montreal.
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Payne, J. Bruce, Granby, Que.
Tuckett, Geo. E., & Son Co., Hamilton.

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Benedict, F. L., Montreal.
Cowan Co., Toronto.
Dunn, Wm. H., Montreal.
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Lowney, Walter M., Co., Boston, Mass.
Maclure & Langley, Toronto.
Mott, John P., & Co., Halifax, N.S.
Peter's Chocolate, Montreal.
Stewart Co., Toronto.

Computing Scales.

Computing Scale Co., Toronto.
Toledo Computing Scale Co., Hamilton.

Concentrated Lye.

Gillett, E. W., Co., Toronto.

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Truro Condensed Milk Co., Truro, N.S.

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Dawson Commission Co., Toronto.
Fearman, F. W., Co., Hamilton.
MacLaren Imperial Cheese Co., Toronto

Montreal Packing Co., Montreal.

Park, Blackwell Co., Toronto.
Power, B. H., Halifax, N.S.

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Ryan, Wm., & Co., Toronto.
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McWilliam & Everist, Toronto.
Millman, W. H., & Sons, Toronto.
Windsor, J. W., Montreal.

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Imperial Extract Co., Toronto.

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Gaitkell, J. H., Liverpool, Eng.
Hall, R. C., & Co., London, Eng.
Little, Geo., Manchester, Eng.
Marshall, James, Aberdeen, Scotland.
Rapp, Herman, & Co., Liverpool, Eng.
Scott, David, & Co., Liverpool, Eng.
Vicentelli, P. & F., Aatwerp.
Wickes, Hamilton & Co., London, Eng.

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Dawson Commission Co., Toronto.
Gibb, W. A., & Co., Hamilton.
Gillard, W. H., & Co., Hamilton, Ont.
James, F. T., Co., Toronto.
Kinnear, Thos., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
McWilliam & Everist, Toronto.
Ratray, D., & Son, Montreal.
Robinson, O. E., Ingersoll.
Smith, E. D., Winona, Ont.
Stringer, W. B., & Co., Toronto.
Tippet, A. P., & Co., Montreal.
Turner, James, & Co., Hamilton.
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Nicholson & Brock, Toronto.

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Nicholson & Brock, Toronto.
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Davidson & Hay, Toronto.
Eby, Blain Co., Toronto.
Eckardt, H. P., & Co., Toronto.
Gillard, W. H., & Co., Hamilton.
Kinnear, T., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
Turner, James, & Co., Hamilton.
Warren Bros. & Co., Toronto.

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Enterprise Mfg. Co., Philadelphia, Pa.
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Page, C. S., Hyde Park, Vt.

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Cheyne, John A., Winnipeg, Man.
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Ryan, Wm., Co., Toronto.
Scott, Bathgate & Co., Winnipeg.
Stevens, H. J., Montreal.
Taylor, W. A., Winnipeg.
Tees & Persse, Winnipeg.
Thompson, G. B., Winnipeg, Man.
Tippet, A. P., & Co., Montreal.
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Wiseman, R. B., & Co., Winnipeg.

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Clark, Wm., Montreal.
Fearman, F. W. Co., Montreal.
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Lytle, T. A., Co., Toronto.
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Suatt Co.
Sutton, G. F., Sons & Co., London, Eng.
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Oakey, John, & Sons, London, Eng.

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Morse Bros., Canton, Mass.

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Hanson, J. H., Montreal.

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Gray, Young & Sparling, Wingham, Ont.
Toronto Salt Works, Toronto.

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Duncan Co., Montreal.
St. Croix Soap Co., St. Stephen, N.B.

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St. Lawrence Starch Co., Port Credit.

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THE CANADIAN GROCER

Established 1886

The MacLean Publishing Co. Limited

JOHN BAYNE MACLEAN President

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island, Newfoundland and abroad.

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SWITZERLAND—

ZURICH - Louis Wolf
Orell Fussli & Co.

Subscription, Canada and United States, - \$2.00
Great Britain 8s. 6d., elsewhere - 12s.

Published every Friday.

Cable Address { Adscript, London.
Adscript, Canada.

BORROWING A NAME.

Some months ago attention was drawn in these columns to the fact that a prize competition company in New York was trading under a name almost identical with the MacLean Publishing Company. The only difference was that they spelled the name (Mc)Lean instead of (Mac)Lean, and some people had mistaken it for this company. At one time our New York offices were situated in the New York Life Building, Broadway. Shortly after we abandoned our New York offices we found that the company complained of had retained our sign on the door and were trading under our name. We set about a confidential investigation and found that a company had actually been incorporated under that name, and that a man named McLean was said to be connected with it. Our representative called several times at the office but at no time was he ever able to find that anyone named McLean was actually connected with the concern.

The Canadian and American post

EDITORIAL

office authorities were notified, and we understood that some investigation had been made, but apparently the concern is still trading under the old name, for one of our subscribers, Mr. J. L. Naylor, Searchmont, Ont., writing May 23rd, says: "I enclose a communication from the McLean Publishing Company of New York, also my signature, apparently torn from a letter, which was enclosed with the circular letter referred to. I do not think I ever wrote a letter to the McLean Publishing Co. of New York, and would like to know how they secured my signature. If you know what this game is, let me know through The Grocer."

By the same mail the post office delivered to us a letter addressed "The McLean Publishing Co.," mailed from Deerfield, Mass., saying that the writer had sent money four weeks ago and had not received any answer. The Canadian authorities have had several similar complaints, and we strongly advise our readers not to send any money to the concern. In fact such a hint seems unnecessary to give to the average business man, who should treat their circulars as Mr. Naylor has done, or pass them over to the post office authorities.

We notice from the correspondence that this concern has moved from the office formerly in the New York Life Building to another address in New York, but the blank forms used are exactly the same as those sent out from the New York Life Building, with the exception of the change in address.

TOMATOES HIGHER NEXT SEASON

There is good promise of dearer tomatoes next season. It is now practically certain that the new pack will come upon a bare market. There is assurance of an active demand for immediate consumption, for tomatoes are now a staple food of all classes.

In the States conditions will be abnormal. A frost in Maryland has nearly wiped out the early tomato crop, and the weather is so dry that in many sections the farmers have been unable to plant anew. Under these conditions the early pack must be weeks late. It must, however, be borne in mind that the States are not as dependant as they were only recently on the Atlantic Coast packers. The centre of the indus-

The Canadian Grocer

try has been shifting to the west, and even now Chicago is putting forward pretensions to being the centre of the tomato packing business.

But to return to Canada. The conditions on both sides of the line indicate a hearty welcome to the new pack. And what do the packers themselves think of it? The Canadian Grocer is informed that some canners have purchased the future pack unlabeled of other firms at a price nearly equal to what the wholesalers paid for first-class stock a year ago. That is a pretty fair indication of what the packers expect.

LUMBERMEN ASK GAME RIGHTS.

The lumbermen of Nova Scotia are a progressive company. They move on the John D. Rockefeller plan—all the goods for me; all the good advice for my neighbor. Just now their neighbors are the sportsmen of the province, the holiday fishers and hunters. A movement is on foot for the improvement of the fish and game laws. The Annapolis Royal Spectator advocates the proposed renovation and continues:

"A new feature has, however, arisen in the claim of the owners of timber limits to control the game and fishing privileges on their own areas. They also claim that they have been advised by the Hon. Attorney-General for Nova Scotia that the licenses granted to sportsmen by the Government entitles those sportsmen to hunt or fish only on Crown lands. If such is the case the Government is issuing licenses for a worthless privilege. The Crown lands of the province have been given away and sold at 40 cents per acre until nothing remains to-day but a few scattering sections impossible to reach without trespassing on the lands of some of the parties who make up the Lumbermen's Association of Western N. S. The claim, however, under present conditions, is a false one. These gaming privileges were not granted with the lands any more than the mineral rights, except in the case of some very early grants, too few to be of any real importance. Custom, too, is allowed to be almost as strong as law and for the past forty years a hunter might kill game in his neighbor's back yard and if no damage was done, no trespass was claimed or thought of."

The Canadian G

WEST INDI

Dishonesty is a good deal worried in the export is poisoning the would be less of goes abroad when he finds it.

Gordon McKe from Hamilton, the Acadian Oring in a store ported from H looking at them for my country bruised, misshap poor No. 4 grade the barrel didn name as the law says:

"Are our cheap packed fruit to outright and out trampled upon, vagabonds? And I found to my g just cited is false one. And after two or three months not only in fruit might mention, usually slipping av our neighbors in right here I we very much needed boat to run from lands and cut to forty-eight between here at present time in er part of a v many other things ping small fruit

FENCING

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The Canadian Grocer

WEST INDIAN FRUIT TRADE.

Dishonesty is trade suicide. But it's a good deal worse than that when practiced in the export fruit trade. Then it is poisoning the public well. There would be less of it if every Canadian who goes abroad would report dishonesty when he finds it.

Gordon McKeen sets a good example from Hamilton, Bermuda. In a letter to the Acadian Orchardist he tells of finding in a store there apples "just imported from Halifax, N.S., and upon looking at them, I blushed with shame for my country." They were small, bruised, misshapen and wormy, very poor No. 4 grade, and marked No. 1, but the barrel didn't bear the grower's name as the law requires. Mr. McKeen says:

"Are our chances of selling honestly packed fruit to these islands to be killed outright and our name and reputation trampled upon, through a few dishonest vagabonds? And upon inquiry elsewhere I found to my great regret that the case just cited is far from being an isolated one. And after being here these last two or three months, I notice the trade, not only in fruit, but in other lines I might mention, and may later, is gradually slipping away from us and going to our neighbors in the United States. And right here I would say that one thing very much needed is a larger and swifter boat to run from Halifax to these islands and cut the time of transit down to forty-eight hours, as is the time between here and New York. At the present time instead, it takes the greater part of a week, cutting off among many other things the chance of shipping small fruit, etc., here."

FENCING IN THE BANKS.

Some members of the Senate on Tuesday objected to a bill to incorporate a new bank. "Parliament," remarked Senator Power, "should proceed slowly in adding to the number of banks. There were a good many of them now, and all were quite successful. However, they seemed to be able to meet the requirements of the country. If too many were incorporated dull times might bring some disasters."

Nice of the old gentleman to proceed slowly; but why shouldn't Parliament

EDITORIAL

hesitate to incorporate a company for the refining of sugar or the manufacture of soda biscuits? There are a good many of them now; they are quite successful and they seem able to meet the requirements of the country. But not many of them are quite as successful as the banks. Why should there not be competition in banking just as in making sugar or salt? Bankers are traders as other people are. They buy and sell credit or accommodation and render various services for a consideration. Why hedge them about with privileges which the Criminal Code denies to traders in other lines?

SOMETHING DOING IN CHEESE.

The abnormally high price for cheese is explained by the trade at Toronto by two stories of business antagonism. The minor incident is to the effect that a prominent operator who acted last year for a large English firm had left them and formed an affiliation with a rival concern and that his old associates had set about making it uncomfortably warm for him.

The other and larger incident is the reputed amalgamation of three large Canadian exporting houses with three prominent English importers, resulting in keen competition and strength to push the fight. The production of cheese thus far being comparatively limited, the quantity going forward was not such as to swamp strong speculative traders.

Perhaps both these stories are partly true. That the cheese market and to some extent the butter market are being manipulated is accepted by the trade without question, and judging by the reports of cheese board sales the movement seems to be stronger east than west.

As a corollary to the three-firm amalgamation story it is suggested that large buyers are merely competing for a fresh hold on the business with a view to preferred position when the season is in full swing.

DISPLAY YOUR STOCK.

Merchants cannot give too much attention to the display of their goods in stock. Many lines of stock may be old

and hard to sell, but by judicious display and by keeping them dusted and fresh looking, a storekeeper will reap his reward in better sales. The goods which occupy a place in the window today should not be left there for weeks, or, as is sometimes the case in country stores, for months, but should be moved into the store and placed in a prominent position on the counter or elsewhere, where they cannot escape the notice of customers. The same applies to the goods in the back of the store. Bring them up to the front for a change. Move your stock about as much as possible.

This does not mean, of course, to unload all your shelves and disturb your entire stock, but that portion of it which might be called the transient stock will be benefited by frequent moving and good display, as will such lines as are mentioned above—old or slow sellers. Mark the goods in plain figures, place them before the public eye, and have your salesmen speak for them whenever possible. All this means work, necessarily, but to get along successfully nowadays, to beat the other fellow, you have to take off your coat and put on your thinking cap and buckle down to work hard and unceasingly.

OPINIONS WANTED.

The Halifax plan of a commercial committee, half members of the board of trade, half members of the city council, with the mayor as chairman, is an example for the whole of Canada as a means of bringing to bear upon municipal affairs the organized business ability of the community. It is an exceedingly important question, and increasing in importance every year. Something must be done to improve the municipal administration, especially in the larger centres of population. In another column we publish this week a statement by Mayor Coatsworth of Toronto in reply to a request for his opinion regarding the Halifax plan. We will be pleased to receive from any of our readers an expression of opinion regarding the plan or through them the opinions of others competent to speak.

MAKE THE LAW PLAIN.

A few lines in last week's issue conveyed the information received from the Canadian Grocer's special Ottawa correspondent as the paper was going to press that the Government did not intend to amend the commercial code at this session of Parliament. After the annual meeting of the Dominion Wholesale Grocers' Guild in Montreal in April, a large deputation of manufacturers, wholesalers and retailers waited on the Government and made an appeal for the amendment of Code section 520, to make clear and plain the meaning of the law.

It seems a very reasonable request. Eminent counsel declare that the intent of the law is not plain and surely to prompt action could not be taken to get rid of misunderstanding. It is said the Government will not act now because of the actions against the wholesale grocers and others pending. The claim is made that some of these actions have resulted from a misunderstanding of the law's intention. Then, if justice is the end sought, would it not be best attained by letting in the light and making the way plain? The mind of the Government, it is understood, is quite clear as to what the meaning of the law is. Why not enable the bench and bar to be just as certain. The Government holds positively that section 520 does not apply where there has not been an undue enhancement of prices to the consumer. Some existing prosecutions are not based on that view.

IS THIS A CEREAL CONFLICT?

Now let the grower of wheat take to heart that wise saying, "Pride goeth before a fall." The cotton seed tribe are on the warpath. In the National Provisioner's report of the tenth annual convention of the Interstate Cotton-seed Crushers' convention in Atlanta, Ga., this month, occurs the following:

"A striking feature of the educational value of the convention was what might be called the discovery of a new wave of exploitation for a product of the cottonseed and one which promises to eclipse all others both in commercial value and from a humanitarian standpoint. This was the debut of cottonseed meal as a human food. The proposition was advanced by Prof. Connell, of Texas, in a

strikingly interesting address, effectively illustrated by the distribution of delicious biscuits and cakes cooked in Prof. Connell's kitchen from a mixture of wheat flour and cottonseed meal. The speaker advanced the proposition that cottonseed flour would in time surpass wheat flour both in commercial and consumptive value and left the novel thought to germinate in the minds of his hearers.

"The association promises to take up practically the question of putting cottonseed flour on a commercial basis in the markets of the world."

The hungry millions of America will not stop work to watch the onslaught of the cotton seed upon the wheat kernel, but lest the clash cause a market quake, the grocer should be forewarned.

More probably it is a pardonable burst of enthusiasm generated by the cotton seed crusher in bulk. If it were not for this enthusiasm he might not be the real benefactor of the south he is today. Men still young remember when cotton seeds were burned and were a very great nuisance to the cotton grower. During the season of 1904-05 there were four and a half million tons of seed bought from the cotton growers of the Southern States, for which they received \$75,000,000. In the cotton seed oil industry \$100,000,000 are invested.

SUGAR'S UPS AND DOWNS.

The ups and downs of the sugar market are the epitaphs of dead opportunities for gain with a good many members of the grocery fraternity, else why does an advance always stimulate buying? Here they are this year to date:

| | |
|------------|----------|
| Down 10c. | Up 10c. |
| January 16 | _____ |
| January 26 | _____ |
| February 9 | _____ |
| _____ | March 3 |
| _____ | March 20 |
| April 17 | _____ |
| April 24 | _____ |
| _____ | April 28 |
| May 17 | _____ |
| _____ | May 26 |

Six drops and four gains, making a net reduction of 20c. from the prices of January 1.

DIRECT RESULTS.

An exchange recently gave notice that in case a stolen carriage whip was not returned to a certain place before the next issue, it would publish the name of the party who took it. The place designated was the back yard of a certain block. The next morning after the first notice came out—the night being very dark—seventeen whips were picked up in said backyard. Yet there are people who do not believe in advertising.

BUSINESS NOTES.

E. M. Fisk, Sutton, has sold out to C. W. Leigh, of Toronto.

Michael Nolan has opened a grocery store at 338 Princess street, Kingston.

Mr. Carr, of Carr Bros., Thornbury, has gone on a trip to the Old Country.

J. W. Larkin, Nobleton, spent part of last week fishing in the Owen Sound district.

Rae, Calvert & Co., millers, of Kin-cardine, will dissolve partnership on June 1.

Finlay & Glover have purchased the general store business of W. A. Day at Port Stanley.

Albert Hawkins, of Orillia, has purchased the grocery business of John McMillan, of Bracebridge, Ont.

Jas. A. Silver, fruiter and confectioner, Lunenburg, N.S., died recently of consumption. He was 34 years of age.

P. J. McQueen, of Paris, after two years in the grocery business, is selling out and quitting. He intends going on the road.

James Brodeur will shortly establish a fruit canning factory at Sydney, Vancouver Island. He will use only British Columbia fruit.

A. S. Whitman & Sons, fish dealers, of Canso, N.S., have transferred their business to the Atlantic Fish Co., of Lunenburg, N.S.

F. J. Holman and Daniel McLean, of Sydney, C.B., have purchased a grocery and produce business in that town, taking possession June 1.

A poultry association has been formed in Saskatchewan with Lieut.-Governor Forget as hon. president and S. Chivers-Wilson, Regina, president.

The Riley-Ramsey Co., a new firm of wholesale grocers at Port Arthur, are about ready for business. They say prospects are bright for them.

Geo. A. Jenkins' grocery store, Orangeville, Ont., was broken into one night recently and \$50 worth of tobacco in caddies and other goods taken.

The factory of the Canadian Biscuit & Confectionery Co., Toronto, has been sold for \$55,000. The names of the purchasers have not been made known.

Elliott, Marr & Co., wholesale grocers, of London, will take over the adjoining property recently occupied by Green, Swift & Co., and use it as a warehouse.

Hamilton Bros, Southampton, general merchants, are selling off their stock and intend going to the Northwest. They will retain their Glen Huron store and Mr. Porter will manage it.



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Fish—Revised

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MARKETS AND MARKET NOTES

Quebec Markets.

FLUCTUATIONS—

Sugar—Advanced 10c.
Evaporated Apples—Advanced 1c.
Fish—Revised.

Montreal, May 30, 1906.

Very good business has been done in groceries during the week just passed. The wholesale trade state that orders coming in from country districts, as well as from city points, are as large as they should be under present conditions. Collections are picking up considerably, and the trade generally is healthy. The advance which took place in sugar the end of last week came as a surprise to nearly everybody, and many were caught shorthanded and will have to pay the higher figure for any supplies they may buy. The rise, which amounted to ten cents, was all along the line. Teas are moving quite freely. Japans are the feature of the market. Reports from the primary markets state that these teas are now ten per cent. higher than they were last year. New stock is beginning to arrive in Canada, and an excellent Japan season is anticipated. The trade are not of the opinion that there is a great deal of the old tea held, either in first hands or by others. Canned goods are about the same as they were last week. Tomatoes are unchanged under a fair demand. Molasses is quiet this week. The advices received from the Islands contain very little that is of interest to the trade generally. Valencia raisins continue to advance. Currants are pretty well cleaned up and are high also. Coffee and spices do not present any new features for consideration this week. Evaporated apples are as scarce and as high as ever. Trade in them is almost prohibitory. Maple products and honey are on the quiet side.

CANNED GOODS—As in other lines, trade in canned goods is moving along very well at present. There is a very good consumptive demand for the various lines offering, but dealers do not find special activity in any line. Corn and peas continue to move out steadily and there is a very good demand for tomatoes at prices which have not changed. Reports are in circulation to the effect that salmon of certain brands is very scarce and high in price.

The usual canned goods quotations are omitted this week for lack of space.

SUGAR—Saturday morning last an advance of ten cents took place in sugar. To most in the trade, jobbers and retailers alike, the advance was a great surprise, which is only natural when the state of the raw markets, as they were then, is considered. The advance has been the cause of much activity in the market, many apparently making their purchases now before any further rise. A great many houses had delayed buying until the end of May, never thinking that the price would advance under existing conditions.

| | |
|----------------------|-------|
| Granulated, bbls. | 44 10 |
| " 1-bbls. | 4 25 |
| " bags. | 4 05 |
| Paris lump, barrels. | 4 65 |
| " half-barrels. | 4 75 |
| " boxes, 100 lbs. | 4 65 |
| " boxes, 50 lbs. | 4 75 |
| Extra ground, bbls. | 4 50 |
| " 50-lb. boxes. | 4 60 |
| " 25-lb. boxes. | 4 70 |
| Powdered, bbls. | 4 30 |
| " 50-lb. boxes. | 4 50 |
| Phoenix. | 3 95 |
| Bright coffee. | 3 85 |
| " yellow. | 3 80 |
| No. 3 yellow. | 3 79 |
| No. 2 " | 3 60 |
| No. 1 " bbls. | 3 55 |
| No. 1 " bags. | 3 55 |

SYRUPS AND MOLASSES—Since the activity ceased in the Island molasses market there has been little of interest reported from that point. Locally there is not a great deal doing. Wholesalers report a very small trade. At present there are moored in Montreal ships, two or three in number, containing cargoes of molasses, but the market has not been materially affected by their arrival.

| | |
|-------------------------------------|-----------|
| Barbadoes, in puncheons. | 0 30 |
| " in barrels. | 0 32 |
| " in half-barrels. | 0 33 |
| New Orleans. | 0 22 0 35 |
| Antigua. | 0 30 |
| Porto Rico. | 0 40 |
| Corn syrups, bbls. | 0 02 |
| " 1-bbls. | 0 03 |
| " 3-lb. pails. | 1 30 |
| " 25-lb. pails. | 0 90 |
| Cases, 2-lb. tins, 2 doz. per case. | 1 90 |
| " 5-lb. " 1 doz. " | 2 35 |
| " 10-lb. " 1 doz. " | 2 25 |
| " 20-lb. " 1 doz. " | 2 10 |

TEAS—During the past week very good business has been done in teas generally. A report from Japan states that teas are 10 per cent. higher than they were at this time last year. The new teas are arriving now, and, although the quality might be better, they give satisfaction. The freight, being 1c. higher than heretofore on all eastern teas, will not make any material difference in prices. Dealers are looking forward to a splendid season for Japans. It is not generally thought that there are any lots of old Japans held in first hands, while the jobbing trade are scantily supplied. Indians are enjoying excellent sale according to reports from tea houses. Ceylons are about as usual.

| | |
|---|-----------|
| Japans—Pine. | 0 25 0 30 |
| " Medium. | 0 20 0 23 |
| " Good common. | 0 18 |
| " Common. | 0 13 0 15 |
| Ceylon—Broken Pekoe. | 0 25 0 38 |
| " Pekoe. | 0 17 0 20 |
| " Pekoe Souchongs. | 0 15 0 20 |
| Indian—Pekoe Souchongs. | 0 15 0 18 |
| Ceylon greens—Young Hysons. | 0 17 0 18 |
| " Hysons. | 0 16 0 17 |
| " Gunpowders. | 0 13 0 14 |
| China greens—Pingsney gunpowder, low grade. | 0 11 0 15 |
| " " pea leaf. | 0 19 0 22 |
| " " pin-head. | 0 28 0 32 |

COFFEE—The coffee market this week presents no new features. There seems to be a better all round inquiry for the different grades, but otherwise there is little that is new. Reports from primary markets say that the tone continues about the same.

| | |
|-------------|-----------|
| Jamaica. | 0 10 0 11 |
| Java. | 0 18 0 22 |
| Mocha. | 0 18 0 19 |
| Rio, No. 7. | 0 09 0 10 |
| Santos. | 0 11 0 11 |
| Maraçalho. | 0 11 0 13 |

SPICES—Firmness characterizes the spice market locally. In the primary

markets, say the latest reports, prices are still advancing. The upward tendency in ginger continues, aided no doubt through the scarcity of this product. Peppers are unchanged, as are nutmegs.

| | |
|------------------|-----------|
| Peppers, black. | Per lb. |
| " white. | 0 16 0 22 |
| Ginger, whole. | 0 25 0 37 |
| Ginger, Cochin. | 0 16 0 24 |
| Cloves, whole. | 0 17 0 17 |
| Cream of tartar. | 0 17 0 32 |
| Allspice. | 0 25 0 30 |
| Nutmegs. | 0 12 0 15 |
| | 0 31 0 55 |

FOREIGN DRIED FRUITS—The dried fruit market at present is very active and considerable business is being done. There is a general upward tendency in prices. Valencia raisins are still going up, and the prices locally have advanced and are expected to be even higher. Currants are being sold at a high figure, as they are pretty well cleaned up. There is nothing of particular interest in other lines, except that Tarragona almonds and filberts continue to advance. A report has reached this side that the filbert crop has been damaged by frost.

| | |
|---------------------------------------|-----------|
| Valencia Raisins— | |
| Fine off-stalk, per lb. | 0 04 0 04 |
| Selected, per lb. | 0 04 0 05 |
| Layers. | 0 05 0 05 |
| Dates— | |
| Dates, Hallowees, per lb. | 0 04 0 04 |
| Californian Evaporated Fruits— | |
| Apricots, per lb. | 0 13 0 14 |
| Peaches, " | 0 12 0 14 |
| Pears, " | 0 13 0 15 |
| Malaga Raisins— | |
| London layers. | 2 25 |
| " Connoisseur Clusters. | 2 50 |
| " " 1/2-boxes. | 0 80 |
| Royal Buckingham Clusters, 1/2-boxes. | 1 10 |
| " boxes. | 3 50 |
| " Excelsior Window Clusters. | 4 50 |
| " " | 1 3 |

| | |
|---|-----------|
| Californian Raisins— | |
| Loose muscatels, fancy seeded, in 1-lb. pkgs. | 0 09 0 09 |
| " " choice seeded, in 1-lb. pkgs. | 0 08 0 09 |
| " " 2 crown. | 0 07 0 08 |
| " " 3 crown. | 0 08 0 08 |
| " " 4 crown. | 0 08 0 08 |
| Prunes— | Per lb. |
| 30-40s. | 0 09 0 09 |
| 40-50s. | 0 08 0 09 |
| 50-60s. | 0 08 0 08 |
| 60-70s. | 0 07 0 07 |
| 70-80s. | 0 07 0 07 |
| 80-90s. | 0 06 0 06 |
| 90-100s. | 0 06 |
| Oregon prunes (Italian style), 40-50s. | 0 08 |
| " 50-60s. | 0 07 |
| Oregon prunes (French style), 60-70s. | 0 07 |
| " " 90-100s. | 0 06 |
| " " 100-120s. | 0 05 |

| | |
|------------------------------------|-----------|
| Currants— | |
| Filiatras, uncleaned, barrels. | 0 02 |
| Fine Filiatras, per lb., in cases. | 0 06 0 07 |
| " " cleaned. | 0 06 0 06 |
| " " in 1-lb. cartons. | 0 07 |
| Finest Vostizzas " " | 0 06 0 07 |
| Amalias " " | 0 06 |
| Sultana Raisins— | |
| Sultana raisins, per lb. | 0 06 0 08 |
| " " 1-lb. carton. | 0 09 |

| | |
|--|-----------|
| Elem Table Figs— | |
| Six crown, extra fancy, 40-lb. boxes. | 0 13 |
| Four crown, fancy, 10-lb. boxes. | 0 09 |
| Three crown. | 0 07 0 07 |
| Glove boxes, fine quality, per box. | 0 11 |
| Fancy washed figs, in baskets, per basket. | 0 20 |
| " pulled figs, in boxes, per box. | 0 22 |
| " stuffed figs, " " | 0 28 |
| 12-oz boxes. | 0 06 0 07 |

EVAPORATED APPLES—The present high prices make trade in evaporated apples almost prohibitory. Grocers state that but few sales are made, as this fruit cannot be sold at a figure within the reach of the general public. In the cities fair business is being done among the better classes, but in the country trade is practically nil. Dealers are obtaining almost any price for what they sell. A fair average of what is asked is 12 1/2c. to 13c.

BEANS—A slow demand for beans keeps business in this line on the small side at present. The prices have not changed since last quotations.

Choice prime beans..... 1 60 1 65
Lower grades..... 1 55 1 60

MAPLE PRODUCTS—A quiet prevails in maple products. Manufacturers are preparing for Fall business. The retail trade are gradually receiving full supplies for the Summer business.

Maple syrup, in wood, per lb..... 0 05 1/2 0 06 1/2
" " " in large tins..... 0 06 1/2 0 07
Pure Townships sugar, per lb..... 0 07 0 07 1/2
Pure Beauce County, per lb..... 0 07 0 08

HONEY—Dealers report very high and unsatisfactory purchasing prices as prevailing in the country. Prices locally remain unchanged.

White clover, extracted tins..... 0 07 1/2 0 08
Buckwheat..... 0 06 0 06 1/2

RICE AND TAPIOCA—Speaking recently on the probabilities for a change in the price of rice when the new crop comes in, an authority on the subject stated, as his opinion, that there would be no change in the figure asked, at least not such a change as would affect the local market. Tapioca continues very high. There is a report that rubber planting is taking the place of tapioca growing in many parts of the Straits Settlements, and this would, of course, be the means of a greater scarcity later on. There has been no change in the price locally.

B rice, in 10 bag lots..... 3 05
B rice, less than 10 bags..... 3 15
C rice, in 10 bag lots..... 3 05
C rice, in less than 10 bag lots..... 3 15
Tapioca, medium pearl..... 0 00 1/2

FISH—A good general business is being done in fish. During the week considerable large business has been transacted. Fresh fish, of course, command the greater part of the trade. In fact there is not a great deal doing outside of this line. Fresh halibut are being received daily and are very much in demand. The price this week is half a cent lower. Lake trout and dore, or pickerel, are arriving freely. Brook trout are now more plentiful, and dealers experience less trouble in filling orders received. Several new lines are quoted this week, including Gaspé salmon, shipments of which are being received every day.

Fresh haddock, express, per lb..... 0 04
Fresh steak cod..... 0 05
" " halibut..... 0 08
" " grass pike..... 0 05 1/2
Lake trout..... 0 18
Whitefish..... 0 08 1/2
Weakfish..... 0 10
B. C. Salmon..... 0 16
Brook trout..... 0 19
Dore, per lb..... 0 68 1/2
Striped bass..... 0 15
Gaspé salmon..... 0 20
Fresh mackerel..... 0 10
Buck shad, each..... 0 22

Fresh frozen fish—
B. C. salmon, per lb..... 0 08
Herring, large, per 100 fish..... 2 00
Mackerel, per lb..... 0 09

Smoked fish—
Haddies, fresh cured express, 15 and 30-lb boxes, per lb..... 0 07
Kipperd herring, per box..... 1 00
St. John bloaters, 100 in box, per box..... 1 00
New smoked herring, in small boxes, per box..... 0 13
" " salmon..... 0 20

Oysters and Lobsters—
Standards per imp gal..... 1 50
Oyster pails, pints, per 100..... 0 90
quarts..... 1 25
Medium boiled lobsters, per lb..... 0 14

Prepared fish—
Boneless cod, favorite, 1 and 2-lb. bricks..... 0 06
" " fish, 1 and 2-lb. bricks, per lb..... 0 05 1/2
" " fish, 25-lb. boxes, per lb..... 0 04 1/2
Skinless cod, 100-lb. cases, per case..... 5 75

Salt and pickled fish—
No. 1 Labrador herring, per half-bbl..... 3 50
" " " per pail..... 0 80
" " salmon..... 13 00
" " " in 1/2 bbls..... 7 50

" B. C. salmon, bbls..... 12 50
" " " half bbl..... 7 00
" mackerel, per pail..... 1 80
" large green cod, per lb..... 0 95
" medium, " " "..... 0 04
" small, " " "..... 0 03

Ontario Markets.

ABBREVIATIONS—

Canned Green Beans—Very scarce.
Salmon—Increased demand.
Sugar—Up 10c.
Rice—Firmer.
Dried Fruits—Very scarce.
Butter—Firm.
Cheese—Higher.
Eggs—At their highest.

Toronto, May 31, 1906.

Business has improved this week, and while in no way abnormal is satisfactory. There is more than a reasonable demand for canned fruits, and the call for canned vegetables also is a marked feature. The retail trade is showing unusual interest in canned salmon and the purchasing is such as to create the impression that many grocers are stocking up in anticipation of a rise. And the rise will come. Of that there seems to be no reasonable doubt. Raisins are about the only dried fruit left on this market, and there is a strong demand for Valencias. The price is slowly rising in response to the situation at home and abroad. Most of the houses are still selling for less than the fruit can now be laid down here. At the eleventh hour gem jar quotations are advanced. The higher price is: Wine, pts., per gross, \$6.25; qts., \$6.75; 1/2 gal., \$9; imperial, pts., \$6.50; qts., \$7.75; 1/2 gals, \$11.

CANNED GOODS—The demand is heavy for both fruit and vegetables, and wholesalers' stocks of salmon, too, are passing rapidly into the hands of retailers. Strawberries are practically off the market; only one or two houses have any, and they very few. The price is \$2.25. Peaches and plums also are reported to be getting into small compass. Green beans are very scarce, and have advanced. Some houses are still satisfied with 85c., others are asking \$1.

The usual canned goods quotations are omitted this week for lack of space.

SUGAR—The recent advance in the price of sugar was not generally expected, as it followed upon a very marked period of dullness, precipitated by a gradual falling in European quotations, beets declining to 7s. 9 3/4d basis f.o.b. Hamburg, which is equal to 3.61 duty paid New York for 96 test centrifugals, thus reducing the margin between New

York beet and cane parity to 19c. per 100 lbs. In New York cane showed a decline of 1-16 to 3-32, maintaining that basis on spot sugars for nearly two weeks. Early last week there were signs of improvement following upon reports of heavy rains in Cuba, where factories are gradually closing up, and from this out the offerings will become gradually less.

To-day's basis is 2 1/2c. c.f. New York for 96 test centrifugals, equal to 3.48 duty paid, and with reduced offerings Cuba will become more and more independent of the course of the European market, as her sugars will all be wanted for United States refiners, less the supply required for local consumption.

With the gradual elimination of Cuba, more interest will be shown in Java sugars, which are now offering more freely, and June and July shipments can be bought at 3.65 duty paid New York, or 15c. per 100 lbs. more than to-day's New York cane parity. Another important factor in the situation is the prospect of a very large increase in the world's consumption, consequent upon prevailing low prices for refined sugars, on which account there will be considerable absorption of surplus stocks before we go into the new season. Since the end of April the world's visible supply is reduced 300,000 tons, compared with a reduction of 200,000 for the same time last year. Now that many cane crops are ended, meaning decreased production, it is clear that there will necessarily follow considerable improvement in the statistical situation. It is rather too early yet to speculate on the European beet crop, though early reports indicate somewhat smaller beet sowings. Much will depend on the weather during the next few weeks. O. Licht writes to Willett & Gray, showing a decrease in sowings for all Europe this year of 4.66, compared with the same time last year.

In refined, following upon the advance in New York of 10c. per 100 lbs. last Saturday, all Canadian refined quotations made a similar advance later in the day, and it is said that a large business transpired in the interim. There are no special indications for the immediate future, and the outlook appears to be for a steady market.

Paris lumps, in 50-lb. boxes..... 4 83
" " " in 100-lb. "..... 4 73
St. Lawrence granulated, barrels..... 4 18
Redpath's granulated..... 4 18
Acadia granulated..... 4 13
Berlin granulated..... 4 08
Phoenix..... 4 18
Bright coffee..... 3 96
Bright yellow..... 4 03
No. 3 yellow..... 4 03
No. 2 "..... 3 88
No. 1 "..... 3 78
Granulated and yellow, 100-lb. bags 5c. less than bbls.

TEA—There is a fair demand for tea locally at present, but nothing unusual. Prices have not materially changed. From London, mail advices of ten days ago bring reports of business on a much better basis since the duty question has been left behind. Prices for all but common grades have advanced, and the rise increased as the quality improved. New crops of reputed better quality will arrive here about August first.

COFFEE—The market has shown a weakening tendency in the face of an apparently strong statistical position. The world's visible supply on May 1 was 10,356,157 bags; on April 1 it was over a million bags more, 11,747,916

LAST MINUTE PROVISION MARKETS.

Montreal, Thursday, May 31, 1906.

BUTTER—Market unchanged. Fair demand locally, but little export trade.
CHEESE—Easier tone in market. Prices unchanged, but lower expected.
EGGS—Practically no change in market. Dealers still asking 16 1/2c.
PROVISIONS—Steady. Fair demand for all lines. Dressed hogs selling from \$10.25 to \$10.50 per 100 lbs.
RICE—All rice has been advanced 10c.

bags, and a yo Consumption, lett & Gray s while tempora values, are not as the coffee is outsiders into coffee trade present prices larger interest heretofore, but that have bee " L chandise " Lo quiet with mod

SYRUPS A market is firm and no change

Syrups—
Dark.....
Medium.....
Bright.....
Corn syrup, bbl, per lb.....
" " 1/2 bbls " ".....
" " kegs " ".....
" " 3 gal. pails, " ".....
" " 2 gal. " ".....
" " 2-lb. tins (in " " " ".....
" " 5-lb. " " (in " " " ".....
" " 10-lb. " " (in " " " ".....
" " 30-lb. " " (in " " " ".....

Molasses—
New Orleans, medium.....
" " " ".....
Barbadoes, extra fancy.....
Porto Rico.....
West Indian.....
Maple syrup—
Imperial qts.....
1-gal. cans.....
5-gal. cans, per gal.....
Barrels, per gal.....
5-gal. Imp. brand, per ca.....
1-gal. " " per ca.....
3-gal. " " " ".....
Qts. " " " ".....

DRIED FRUIT—ket here was ne dried fruits. Pi few very small are about all t have disappeared the new crop f.o last year's ope price on future than the present it was withdraw delay the pre: The crop is exp Valencia raisins staple left, and mand at advanc still be bought f bringing the fru & Co. have bee eign corresponde is reported ver ing now about a tions are for a last year, thou smaller estimat encias are ex nearly so in Lon

In the walnut weather is repor but the trees a later than usua accidents fair cr

Higher prices a Halloween dates There is an inc sides. Regarding reported that yield rather sma ample. Unless t age, prices are l same as last Fa

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Prunes, Santa Clara—
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90-100s, 50-lb boxes..... 3.....
80-90s " " " "..... 0.....
70-80s " " " "..... 0 07 1/2

Note—25 lb. boxes 1c

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New York l to 3.48 l offerings more inde- European be want- less the sumption. of Cuba, i in Java ing more shipments paid New more than ity. An- situation e increase onsequent or refined e will be surplus new sea- e world's 000 tons, f 200,000 Now that aning de- clear that consider- statistical ly yet to eet crop, ate some- Much will the next o Willett s sowings .66, com- year.

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d for tea unusual. changed. ten days ess on a uty ques- rices for advanced, ie quality bett August

shown a ee of an position. on May 1 l it was 11,747,916

bags, and a year ago 12,297,490 bags. Consumption, also, is increasing. Willett & Gray say: "The liquidations, while temporarily resulting in lower values, are not hurtful to the position, as the coffee is gradually passing from outsiders into the hands of the actual coffee trade, who not only consider present prices low enough to warrant a larger interest than they have taken heretofore, but also to release hedges that have been put out against merchandise." Locally the situation is quiet with moderate demand.

SYRUPS AND MOLASSES — The market is firm with not much demand and no change from last quotations.

Table listing various syrups and molasses with prices per gallon or barrel. Includes items like Dark, Medium, Bright, Corn syrup, Barbadoes, West Indian, Maple syrup, Imperial qts, 1-gal. cans, 5-gal. cans, Barrels, 5-gal. Imp. brand, 1-gal. per case, 1-gal., 1/2-gal., and Qts.

DRIED FRUITS—Probably the market here was never before so cleared of dried fruits. Prunes are very scarce, a few very small sizes and some medium are about all that are left. Apricots have disappeared altogether. Prices for the new crop f.o.b. coast are just twice last year's opening figure. The first price on futures put out was 2c. less than the present, but after a few days it was withdrawn, and after a month's delay the present price was named. The crop is expected to be very short. Valencia raisins are about the only staple left, and they are in good demand at advancing prices, but they can still be bought for less than the cost of bringing the fruit in now. P. L. Mason & Co. have been advised by their foreign correspondents that the new crop is reported very backward, the vines being now about a month behind. Indications are for a crop about as large as last year, though some advices give smaller estimates. Stocks of old Valencias are exhausted in Denia, and nearly so in London.

In the walnut producing districts the weather is reported as cold and stormy, but the trees are looking well though later than usual in budding. Barring accidents fair crops are anticipated.

Higher prices are expected to rule for Hallowee dates than for several years. There is an increasing demand on all sides. Regarding sultana raisins, it is reported that indications are for a yield rather smaller than last year, but ample. Unless there is a serious shortage, prices are likely to be about the same as last Fall.

A large yield of Turkish figs is reported likely, as the culture of fig trees in Turkey has been steadily increasing.

Table for Prunes, Santa Clara, listing prices per lb. for 90-100s, 80-90s, and 70-80s in 50-lb boxes and 60-70s, 50-60s, 40-50s, and 30-40s in 50-lb boxes.

Note—25 lb. boxes 1/2c. higher.

Table listing various fruits and nuts with prices per lb. or per box. Includes Candied and Drained Peels (Lemon, Orange), Figs, Elemes, Tapnets, Apricots, Californian evaporated, Peaches, Pears, Currants, Raisins, Sultans, Dates, Hallowees, Raisins, Domestic evaporated apples, Nuts (Almonds, Walnuts, Filberts, Pecans, New Brazil), and Spices.

NUTS—There is a firm tone to the market, but this being the off season the demand is not heavy.

Table listing various nuts with prices per lb. Includes Almonds, Walnuts, Filberts, Pecans, and New Brazil.

SPICES—The market continues very strong throughout, without unusual feature. The following quotations are on the basis of pure goods:

Table listing various spices with prices per lb. Includes Peppers, Ginger, Cassia, Nutmeg, Cloves, Cream of tartar, Allspice, and Mace.

RICE—Rangoon and standard have advanced 10c. a cwt., and the market here is firm in consequence but without changed quotation. Tapioca is very scarce and the demand is not heavy.

Table listing various types of rice with prices per lb. Includes Rice, stand. B., Rangoon, Patna, Japan, Java, Sago, Carolina rice, and Tapioca.

FISH—The market has developed no new features. Demand is fair, against moderate supplies, and with unchanged prices.

Table listing various types of fish with prices per lb. Includes Fresh halibut, Haddock, Fresh cod, Fresh lobsters, Shrimps, Whitefish, Salmon trout, Finnan haddies, Clisces, Perch, Herring, Brook trout, Pike, and Blue fish.

DRIED AND CURED FISH — The market is unchanged.

Table listing various types of dried and cured fish with prices per lb. Includes Boneless fish, Cod fish, Quail-on-toast, and Filleted cod fish.

BEANS—The market is very quiet and featureless. Prices are unchanged.

Table listing various types of beans with prices per bush. Includes Beans, handpicked, prime, No. 1, and Lima.

HIDES—An advance of 3/4c. on country hides is the only quotable change in the

list this week. The situation is uninteresting, with supplies fairly well meeting the demand.

Table listing various types of hides with prices per lb. Includes Hides, inspected, steers, cows, Country hider, Calf skins, Sheep skins, Horse hides, Rendered tallow, Pulled wools, and Wool.

N. B. Markets.

St. John, N.B., May 28, 1906.

The Spring months are gone and Summer is here. We have had little of warm weather. We do not look for it till July, and then it is only warm weather with cool nights. That is what draws the great number of tourists. They are chiefly Americans. If more Ontario people would come they might learn what an important section of Canada is this east and particularly the importance of St. John as the national Winter port. The importance of prompt and generous aid from the Government that this Winter business be not lost to Canada would be borne in upon them. St. John has generously spent her own money, and by the increasing business of ten years, amounting this season to twenty-three millions of dollars, proved her right to Government support as the outlet for Canadian Winter exports. The volume of United States Winter exports via St. John is also very

There is little of importance to note in regard to markets. The early booking of orders for California dried fruit is a feature. Flour continues to tend higher.

OIL—Dealers in burning oil are busy booking orders for Fall delivery. Prices are somewhat higher than last year. Sales of lubricating oils have been large. In paint oils demand is somewhat over. Turpentine, which has for some time been extremely high, is rather easier. This is the quiet season in cod oil. Prices are firmly held.

SALT—There is a good business reported in Liverpool coarse salt. Prices are firmly held. There will be quite regular receipts during the Summer. In fine salt there is an improved sale.

CANNED GOODS—The situation in spot goods is unchanged. Corn and peas are low. Tomatoes are firm at full prices but unchanged for some time. For fruit there is but a fair demand. Gallon apples are quite high. Peaches and strawberries are firm. Meats are low. Oysters tend upward. Lobsters are high. Salmon is unchanged but firm. The increase even car in the number of people living in the country in the Summer increases the sale of canned goods. The season is some lines of locally packed fish is about opening.

GREEN FRUIT—Dealers are very busy. Bananas are freely sold. While there is an increasing demand for the cheaper grades, best stock is firm. In oranges, Valencias are about done; Californias higher; Messinas sell quite freely. Lemons are firmer. Pines are freely sold at an average price. In berries, prices last week were quite firm. Rhubarb is lower.

DRIED FRUIT—California dried fruit

for Fall shipment is being quite freely bought, particularly prunes. These are quoted low and the market is about bare. Seeded raisins, while quite low, are not being so freely bought, though about all the buyers take some. In loose raisins they are inclined to wait till Valencias and Malagas are quoted. There is just fair spot business. Dates are higher. Peels are firmly held. Evaporated apples are about out of the market.

SUGAR—Figures remain unchanged at the lower prices quoted last week. Sales good. Dealers think market quite firm. Owing to the loss of a Glasgow steamer imported sugar has been scarce.

MOLASSES—There was a special West India steamer here last week bringing upward of 1,800 casks of Barbadoes molasses, a large proportion being syrup at fancy prices and it is firmly held. Little new Porto Rico yet received.

FISH—There has been but a light catch of Gaspereaux. Shad are now fairly plentiful and some few salmon are being caught. In dried fish there is rather less demand, and prices are somewhat easier. Pickled fish are scarce and high. Smoked herring rather easier.

FLOUR, FEED AND MEAL—In flour both Ontario and Manitoba brands were slightly advanced last week and the market is firm. Oats and oatmeal are firmer. Cornmeal is unchanged. Beans continue low. Yellow Eyes have had a large sale. In seeds, local stocks are light, dealers preferring to clean up at present prices.

B. C. Markets

In groceries this week nothing notable has occurred. In produce, eggs, local fresh stock, have been showing an upward tendency. The falling off in supply is perhaps owing to the brooding season and that the hens opened the season for laying very early this year on account of extremely fine weather. Recent hot weather had the effect of putting them off the usual supply, and the price has slightly advanced as a result. Wholesale they are quoted at 25c., but scarce. Eastern eggs are 2c. to 3c. per dozen cheaper.

Butter is coming in more freely from dairy sources locally, and the price is now not more than 22c. to 23c. for local fresh dairy, with the creameries standing flat at 25c. Imported butter is about the same. The local supply dominates the market.

In fruit, the local strawberries still hold off tantalizingly, and the imported California and Hood River fruit is still held up to 25c. per lb. Continued rains this week have been giving fruits as well as vegetables a splendid chance, but it is hoped that fine weather will ensue next week, and give the local strawberries a chance to ripen up and get into the market. Prices remain as last week.

In vegetables, the quantity of local old stock potatoes is very considerable, and the price has dropped back. New potatoes are offering from local sources in a limited way. Old stock is bringing up to \$1 per sack, retail, with \$15 per ton the jobbing rate. The limited quantity of Ashcroft on the market bring \$25 per ton.

Green vegetables in large supply fill the market, and the prices rule low.

In fresh meat the features are scarcity of Spring lamb and abundance of veal. The latter brings wholesale 8c. to 9c., while Spring lamb is grabbed up at 12c. Dressed chickens, local stock, are worth 20c. per lb. Broilers and young ducks are hardly yet on the market, some of the former bringing \$3 to \$4 per dozen in a limited way.

For northern shipment, beef cattle are being brought in from the interior, and being held here till the opening of navigation. Some small orders for milch cows have been received, which will be filled from local sources of supply.

N. S. Markets.

Halifax, N.S., May 29.

Notwithstanding previous reports regarding the failure of the crop of onions in Bermuda, there is now some very fine stock on the market. The first shipment came by the steamer Beta, and is somewhat later than usual. The onions are smaller than the ordinary run but they are of good quality. They are quoted at \$1.60 per crate of forty pounds.

The markets are fairly steady throughout, and the price list remains unchanged, with the exception of a drop in the price of sugar, all grades having been reduced ten cents per hundred pounds. The decline is evidently in sympathy with the recent drop in prices in New York. There is not much doing in sugar at the present time, the demand from all quarters being light. The prices quoted here are as follows:

| | |
|---------------------------|--------|
| XXX granulated | \$4.10 |
| Austrian granulated | 4.00 |
| Bright yellow | 3.90 |
| No. 1 yellow | 3.60 |
| Unbranded | 3.45 |

MOLASSES—Molasses is in fair to good demand and shipments are now coming forward. According to recent advices Barbadoes has been advanced two cents per gallon. It is now quoted at 18c., which makes the price four cents higher than the opening quotation on the island. No decline is looked for here, and it is anticipated that these prices will stand unless something unusual affects the market.

CORNMEAL—Some attention is now being shown to cornmeal, which keeps on advancing. Six weeks ago cornmeal was quoted at 50½c. per bushel delivered in Halifax. The present quotation is 61½c. Three and three-quarter bushels make a barrel of cornmeal, and this is equivalent to an advance of fifty cents a barrel within the past month and a half.

BUTTER—The receipts of butter are improving slowly. During the week quite a lot of local butter was marketed in small tubs, which caused the price to ease off a little. The butter is of good quality and it finds a very ready sale at 21c. and 22c. Creamery is firm at 24c., boxes at 21c. to 22c., and rolls at 20c.

EGGS—The receipts of eggs are insufficient for all demands. The price continues very firm and very few are being stored as the quotations are too high. Nova Scotia are worth 17c. and Prince Edward Island 16½c.

FRUIT—There is plenty of good seasonable fruit on the market, with prices unchanged. The first California cherries have arrived, and they are retailing at 60c. per box. Rhubarb is becoming very plentiful and is quoted at 4c.

VEGETABLES—Good potatoes are

becoming scarce. The stock now on hand is quoted at 60c. to 70c. per bushel. Some American cabbage are now on the market. They are very small and the dealers say that there is no money in handling them. Carrots, parsnips and turnips continue in good supply.

FISH—The fish market on the whole is very quiet. Good stocks of fresh fish are held by all the dealers. Sales of salt and dry fish are rather slow. Lobsters are quoted at \$1 per dozen for medium size. They are selling at \$13 per crate (alive) in Boston. Hundreds of crates continue to be sent weekly from Halifax and Yarmouth to the American markets. Fresh salmon is sold at wholesale for 20c., and at retail for 25c. The first fresh mackerel of the season were marketed during the week, and they found ready sale. The fish were taken on the western shore. They are of very fine quality for early fish, some weighing from 3½ to 4 pounds, and they sold for 25c. each.

GROCCERS' GUILD CASE ON AGAIN.

The preliminary police court investigation at Hamilton before Magistrate Jelfs, of the charge of conspiracy in restraint of trade, laid against the officers of the Dominion Wholesale Grocers' Guild, was resumed on Thursday after an adjournment since March 27.

At previous sittings the proceedings consisted of the examination of Secretary Cook, of the Dominion guild, Montreal, and the reading of a voluminous correspondence. On Thursday, Crown Attorney Washington had a number of witnesses present from various parts of the province, by whom he proposed to prove that manufacturers had refused to sell to dealers because they were not members of the guild. A detailed report of the proceedings will appear in next week's Canadian Grocer.

BUSINESS PERSONALS.

C. J. Seandrett, of Seandrett Bros., London, Ont., was a visitor in Montreal this week.

Chas. E. Jacob, of the firm of W. & R. Jacob & Co., Dublin, Ireland, biscuit manufacturers, called at the Montreal office of The Canadian Grocer this week.

J. Russell-Murray, Montreal, who has just passed through a severe attack of pneumonia and erysipelas, has so far recovered as to be able to devote a portion of each day to business.

O. Gauthier, who recently joined the traveling staff of E. W. Gillett Co., Limited, Toronto, has left on a business trip along the St. Lawrence Gulf district. He will go as far as Anticosti and the Labrador coast. Mr. Gauthier is favorably known to the trade of the Province of Quebec, as he has been a life-long resident of the province and has been associated with the retailers for years.

H. P. Eckardt & Co. are selling jam at an interesting price.

Canned plums may be had from H. P. Eckardt & Co. at a price to retail at 10c. per tin.

WE

Officers

Officers Retail M.
President J. F. I.
deuts, R. Bogue, Mo
monton, Alta.; secr
Baine, Boissevain, N
Officers Western B
hardwaremen in join
Souris, Man.; vice-
Sask.; H. C. Hamel
Coulson, Winnipeg,
peg, Man.; auditor,
Association office
nipeg.

Partial list
Arcola Ext
Creelman, pre
vice-president
secretary

Arnaud—W.
Balgonie —
chairman; J.
tary.

Brandon—A.
Boissevain—
chairman; D.
tary.

Birtle—H. A.
Carman—J.
T. T. Pearson
Crystal City
City, chairma
wright, secret.
Edmonton—

W. G. Harris
Estevan—J.

Hamiota—W.
Indian Head
man; J. Tuff
Kirkella —

president; A
secretary. Ex
Esterhazy; J
C. Paynter, T
carres; F. Gi
Killarney—C
P. K. Rollins,
Moose Jaw—

G. McIntyre,
Manitou—J.
Morden—Har
Melita—W. H
Napinka—J.
Portal—N.

chairman; E.
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S. J. Taylor,
son, Mileston
bright.

Red Deer—E.
Regina—J. V
B. Patton, sec
Souris—W. G
McCuish, secr
Stonewall—V
Shoal Lake—
Virden—E. J

Reply

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WESTERN ASSOCIATION NEWS

"The Canadian Grocer" the Official Organ.

Address all communications for this department to THE CANADIAN GROCER, 511 Union Bank Building, Winnipeg, Man.

Officers of the Association.

Officers Retail Merchants' Association of Western Canada.
President J. F. Hunter, Boissevain, Man.; vice-presidents, R. Bogue, Moose Jaw, Sask.; J. A. McDougal, Edmonton, Alta.; secretary, W. A. Coulson; treasurer, J. D. Baine, Boissevain, Man.; auditor, F. Wilkie, Margaret, Man.
Officers Western Board (elected by general merchants and hardwaremen in joint session): President W. G. McLaren, Souris, Man.; vice-presidents G. K. Smith, Moose Jaw, Sask.; H. C. Hamelin, Winnipeg, Man.; secretary, W. A. Coulson, Winnipeg Man.; treasurer, J. E. McRobie, Winnipeg, Man.; auditor, J. A. Lindsay, Winnipeg, Man.
Association offices, 53 Scott building, Main street, Winnipeg.

Partial list of sections organized:
Arcola Extension—S. Carruthers, Creelman, president; A. Bishop, Tyvan, vice-president; E. P. Hall, Fillmore, secretary.

Arnaud—W. Ledoux, secretary.
Balgonie—J. K. Wilson, Balgonie, chairman; J. R. Bray, Balgonie, secretary.

Brandon—A. Grant, secretary.
Boissevain—J. D. Baine, Boissevain, chairman; D. Embree, Boissevain, secretary.

Birtle—H. A. Manwaring, secretary.
Carman—J. W. Jameson, chairman; T. T. Pearson, Carman, secretary.
Crystal City—P. A. Young, Crystal City, chairman; W. Gemmill, Cartwright, secretary.

Edmonton—Jos. Whitelaw, president; W. G. Harrison, secretary.

Estevan—J. T. Musgrave, secretary.
Hamiota—Wm. Chambers, secretary.

Indian Head—M. C. Hamilton, chairman; J. Tuffnell, secretary.
Kirkella—S. E. Riggs, Abernethy, president; A. O. Brooks, Abernethy, secretary. Executive—J. J. Sullivan, Esterhazy; Jas. Horne, Lemberg; W. C. Paynter, Tantallon; D. Irwin, Balcarres; F. Gibson, Lipton.

Killarney—C. A. Marquis, president; P. K. Rollins, secretary.

Moose Jaw—R. Bogue, chairman; W. G. McIntyre, secretary.

Manitou—J. A. Jacobs, secretary.
Morden—Harry Meikle, secretary.
Melita—W. Hamelin, secretary.

Napinka—J. Kaiser, secretary.
Portal—N. D. McKinnon, Weyburn, chairman; E. P. Krogh, Midale, secretary. Executive—S. Johnson, Rouleau; S. J. Taylor, Yellowgrass; J. Anderson, Milestone; J. E. Conant, Al- bright.

Red Deer—L. C. Fulmer, secretary.
Regina—J. W. Smith, chairman; T. B. Patton, secretary.

Souris—W. G. McLaren, chairman; J. McCuish, secretary.

Stonewall—W. H. Morgan, secretary.
Shoal Lake—C. E. McGrath, secretary.
Virden—E. J. Scales, secretary.

Reply to Mr. Suddaby.

In the last issue there appeared a letter from Sam Suddaby, postmaster at Burnt River, Ont., taking exception to the attitude of the Retail Merchants' Association of Western Canada to the request of the Postmasters' Association that they be permitted to compile a directory of all post office patrons for the use of mail order houses. Mr. Suddaby's letter was in reply to the letter from President J. F. Hunter published in this department in the issue of May 11.

Secretary W. A. Coulson was asked by The Canadian Grocer for a reply to this letter from the association standpoint.

"If Mr. Suddaby lived in the west," said Mr. Coulson, "he would not say that the mail order houses get the complete list anyway. What he says may be perfectly true in Ontario, but conditions are entirely different here. Immigration is pouring in so fast that the mail order houses cannot keep their lists up to date by reference to the voters' lists; they must have the co-operation of the postmasters if they want correct lists. That is the only way they can get them.

Thousands of Newcomers.

"New settlers from foreign countries are coming in here by the thousands and if they get the habit of buying at the local stores, well and good. If they get the mail order habit as soon as they arrive they may be lost to us for good. We don't want the postmasters to supply the mail order houses with these names.

"It is probably true," he continued, "that the mail order houses send three and four copies to one household owing to the fact that they compile their lists from voters' lists and make no distinction between farmers and farmers' sons. But that is a mail order funeral, and we don't care if they do waste their money in that way.

Put up the Rate.

"I quite agree with Mr. Suddaby that it would be a good thing to have the rate of postage on catalogues and advertising matter raised. Two or three months ago I wrote Ira Stratton offering to co-operate with the Postmasters' Association along these lines if they would drop that one obnoxious clause from their petition to the Government, but no attention was paid to my offer."

On Monday night of this week a successful smoker of the butchers' section of Winnipeg was held in the association rooms. Representatives of the different packing houses were invited to be present.

Manitoba Markets

(Market quotations corrected by telegraph up to 12 a.m. Thursday, May 31, 1906.)

FLUCTUATIONS—

Prunes—Decline 1/2c. per lb.
Tapioca—Decline 1/2c. per lb.
Oatmeal—Decline 10c. per 80-lb. sack.
Lemons—Advance 50c. per case.
Lard—Advance 1/4c. per lb.

As noted last week in our telegraphic corrections, there has been an advance of 10c. per cwt. in refined sugars for all points west of Moose Jaw to the British Columbia boundary, this in spite of a decline of 10c. per cwt. in Winnipeg and in Eastern Canada. The California dried fruit situation seems to be better understood now and prices of prunes have settled at a basis 1/2c. per lb. lower than the prices quoted in these columns during the last three weeks. Tapioca has also declined 1/2c. per lb. and is now quoted at 7c. Oatmeal has declined 10c. per 80-lb. sack. Business in general is brisk and collections are reported fair to good.

CANNED GOODS—There is a scarcity

of some lines of canned goods. Prices continue as before:

| | FRUITS. | |
|------------------------------------|-------------|------------------|
| | Group No. 1 | Groups No. 2 & 3 |
| Apples— | | |
| gallons, per doz. | 3 35 | 3 30 |
| 3-lb. " " | 2 75 | 2 70 |
| Cherries— | | |
| red pitted, per 2-doz. case | 4 33 | 4 28 |
| Currants— | | |
| new, red, 2 doz. cases, per case | 3 48 | 3 43 |
| black " " " " | 3 83 | 3 78 |
| Gooseberries— | | |
| new " " " " | 4 08 | 4 03 |
| Lawtonberries— | | |
| " " " " | 3 83 | 3 78 |
| Pears— | | |
| 2s, F.B., per 2-doz. case | 3 58 | 3 53 |
| 3s, " " " " | 5 09 | 5 04 |
| Peaches— | | |
| 2s " " " " | 4 08 | 4 03 |
| 3s " " " " | 6 14 | 6 09 |
| Plums— | | |
| Damson, 1s " " " " | 2 13 | 2 08 |
| Lombard, 1s " " " " | 2 23 | 2 18 |
| Greenage, 1s " " " " | 2 33 | 2 28 |
| Pumpkins— | | |
| 3s " " " " | 2 09 | 2 04 |
| Pineapples— | | |
| 2s, sliced, 2 doz. cases, per case | 4 29 | |
| 2s, whole, " " " " | 3 75 | |
| 2 1/2s, whole, " " " " | 4 60 | |
| 2s, grated, " " " " | 4 40 | |
| Raspberries— | | |
| red (new) " " " " | 3 63 | 3 58 |
| black (new) " " " " | 3 53 | 3 48 |
| Strawberries— | | |
| new " " " " | 4 00 | 4 25 |

| VEGETABLES. | | |
|---|-------|------|
| Beans— | | |
| golden wax " " | 1 93 | 1 88 |
| refugee, " " | 1 98 | 1 93 |
| Beets— | | |
| 3s " " " " | 2 39 | 2 34 |
| 2s " " " " | 1 98 | 1 93 |
| Peas— | | |
| (No. 4) 2s " " " " | 1 53 | 1 48 |
| (No. 3) 2s " " " " | 1 68 | 1 63 |
| Succotash— | | |
| 2s " " " " | 2 63 | 2 58 |
| Tomatoes— | | |
| All groups, per case | 2 80 | 2 95 |
| Salmon, Fraser River sockeye, per case | 6 25 | |
| " Skeena River, " " " " | 6 00 | |
| " River's Inlet, " " " " | 5 90 | |
| " Red Spring, " " " " | 5 75 | |
| " bumpback, " " " " | 4 10 | |
| " cohoes, " " " " | 4 85 | |
| " Clover Leaf, Fall delivery, 1 to 4 cases, 5 to 9 cases. | 6 30 | |
| Pork and beans (V.C.P. Co.), 1s, per doz. | 1 25 | |
| " " " " " " 2s, " " | 1 90 | |
| " " " " " " 3s, " " | 2 60 | |
| Clark's 1 lb. plain, per case | 2 10 | |
| " " " " " " " " " " | 1 80 | |
| " " " " " " " " " " | 2 20 | |
| " " " " tomato sauce, per case | 2 30 | |
| " " " " " " " " " " | 1 85 | |
| " " " " " " " " " " | 2 40 | |
| " " " " Chili " " " " " " | 2 31 | |
| " " " " " " " " " " | 1 95 | |
| " " " " " " " " " " | 2 40 | |
| Soups (Van Camp's), per doz. | 1 25 | |
| Canned chicken (Man. Can. Co.) per doz. | 3 25 | |
| " turkey (Aylmer), per doz | 3 30 | |
| " " (Delhi) " " " " | 3 20 | |
| " turkey (Aylmer) " " " " | 3 30 | |
| " " (Delhi) " " " " | 3 20 | |
| " duck (Aylmer) " " " " | 3 30 | |
| " " (Delhi) " " " " | 3 20 | |
| Corned beef " " 2s " " | 2 75 | |
| " " 1s " " | 1 55 | |
| Roast beef (Man. Can. Co.), 2s, per doz | 2 75 | |
| " (Clark's), 1s, per doz | 1 55 | |
| " " 2s, " " | 2 65 | |
| Potted meats, 1s, per doz. | 0 55 | |
| Veal loaf (Libbey's), 1 lb., per doz. | 1 25 | |
| " " " " " " 1 lb. " " | 2 50 | |
| Ham loaf " " " " " " 1 lb. " " | 1 25 | |
| " " " " " " 1 lb. " " | 2 50 | |
| Chicken loaf " " " " " " 1 lb. " " | 1 85 | |
| " " " " " " 1 lb. " " | 3 50 | |
| Lunch tongue (Clark's), 1s, (Aylmer), 1s, " " | 3 45 | |
| Sliced smoked beef (Libbey's), 1-lb. tins, per doz. | 1 80 | |
| " " " " " " 1-lb. tins, " " | 3 10 | |
| " " " " " " 1-lb. glass, " " | 3 35 | |
| Chipped " " " " " " 1-lb. tins, " " | 1 45 | |
| " " " " " " 1-lb. tins, " " | 2 50 | |
| " " " " " " 1-lb. glass, " " | 3 05 | |
| Sliced bacon, " " " " " " 1-lb. tins, " " | 3 10 | |
| " " " " " " 1-lb. glass, " " | 3 25 | |
| Corned beef (Clark's), 1-lb. tins, per doz. | 1 50 | |
| " " " " " " 2-lb. " " | 2 65 | |
| Lobsters (new), 1-lb. flats, per 8-doz. case | 16 00 | |
| " " " 3-lb. tails, per 4-doz. case | 10 25 | |
| " " " 1-lb. tails, " " " " | 14 50 | |

SUGAR—As noted last week, prices have been advanced 10c. per cwt. for all points from Moose Jaw west to the British Columbia boundary, although there was a decline of 10c. per cwt. in Winnipeg and the east a few days before. Prices are still as follows:

| | |
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| Montreal granulated, in bbls. | 4 75 |
| " " " in sacks | 4 70 |
| " " yellow, in bbls. | 4 35 |
| " " " in sacks | 4 30 |
| Wallaceburg, in bbls. | 4 65 |
| " " " in sacks | 4 60 |

THE MARKETS

The Canadian Grocer

Table listing various sugar products including Berlin granulated, Icing sugar, Powdered sugar, Lump, and Raw sugar with their respective prices.

SYRUPS AND MOLASSES—Since the recent advance in New Orleans molasses, the local market has been quiet and featureless. Prices are quoted locally as follows:

Table listing various syrups and molasses such as Crown Brand, Kairamel, Barbadoes molasses, and New Orleans molasses.

COFFEE

Table listing different types of coffee including Whole green Rio, Ground roasted Rio, Standard Java, and Old Government Java.

MATCHES—Quoted as follows since the recent advance:

Table listing various match brands like Telegraph, Telephone, King Edward, and others with their prices.

FOREIGN DRIED FRUITS—Prunes are quoted 1c. per lb. lower than the price given in last issue, the decline being due to the fact that the situation in California is now more definitely known. We quote:

Large table listing various foreign dried fruits including raisins, prunes, currants, apricots, and peaches.

CANDIED PEELS

Table listing candied peels like Lemon, Orange, Citron, and Mixed in 1-lb drums.

EVAPORATED AND DRIED APPLES—Evaporated apples are selling at 13 1/2c. per lb. in 50-lb. boxes. Dried apples are quoted at 9c. per lb.

BEANS—No. 1 white beans are quoted at \$2.05 per bushel, and No. 2 at \$1.90.

NUTS

Table listing various nuts including Almonds, Filberts, Peanuts, Jumbos, Walnuts, Pecans, and Brazilia.

SPICES

Table listing ground spices like Pepper, Cayenne pepper, Cloves, Cassia, Allspice, Ginger, and Mace.

GROUND SPICES

Table listing whole spices like Black pepper, White pepper, Cinnamon, Nutmegs, Cloves, and Mace.

HONEY

Table listing various honey products like Clover honey, Fancy comb honey, and New honey.

SAUCES

Table listing various sauces including Worcestershire, White's, Paterson's, and Essence of anchovies.

BUCKWHEAT—Quoted as before at \$1.70 per half sack.

RICE, TAPIOCA AND SAGO—Tapioca is a little easier in the local market and is quoted now at 7c. per lb. We quote:

Table listing rice and sago products like Japan rice, Rangoon rice, and Tapioca.

POT AND PEARL BARLEY

Table listing Pot barley and Pearl barley.

OATMEAL AND CORNMEAL—Oatmeal has declined 10c. per 80 lb. sack. We quote:

Table listing Oatmeal and Cornmeal.

GREEN FRUITS—Oranges are advancing rapidly in California and higher price may be expected locally at any time. The crop of citrus fruits in California is estimated to be about 6,000 cars less than last year. Lemons have been advanced locally 50c. per case. We quote:

Table listing various green fruits like Fancy Cal. blood oranges and Fancy Cal. navel oranges.

Table listing various fruits like Lemons, Strawberries, California cherries, Bananas, and Apples.

VEGETABLES

Table listing various vegetables like Rhubarb, Asparagus, Florida tomatoes, Onions, Lettuce, Radishes, Parsley, Cabbage, and Cucumbers.

BUTTER—Creamery butter is quoted as follows to the trade:

Table listing creamery butter products like Finest fresh creamery and Butter in 56-lb. boxes.

Local produce houses are paying 14c. per lb. for No. 1 dairy butter and from 11c. up for No. 2 delivered in Winnipeg.

CHEESE—Prices are same as last week:

Table listing various cheese products like Finest Ontario and Finest Manitoba.

LARD—The tierce basis has been advanced 1c. per lb. We quote:

Table listing various lard products like Tierce basis and Small packages.

CURED MEATS

Table listing various cured meats including Hams, Bacon, Cured hams, and Breakfast bacon.

DRY SALT MEATS

Table listing various dry salt meats like Bacon, Shoulders, and Heavy mess pork.

BARREL PORK

Table listing Barrel pork products like Heavy mess pork and Standard mess pork.

PICKLED GOODS (COOKED)

Table listing various pickled goods like Pig's feet, Pig's tongues, and Boneless hocks.

EGGS—Produce houses are paying 15c. per dozen for eggs at country points, l.o.b. station.

CHOCOLATE RUSH IN HALIFAX

A. L. Doyle & Co. opened their third grocery store in Halifax on Saturday, and from the opening until the blinds were drawn the place was never empty for a moment. This makes four grocery stores that this firm has now in operation; three in Halifax and one in Dartmouth.

CONDENS ADVE

Advertisements inserted in a word. Contractions count \$1,000 are allowed. Cash remittances advertisements in n. Advertisements received acknowledged. Where replies counts must be added t.

YEARLY CO

Table listing yearly costs for 100 words each line and other advertising rates.

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YOUNG MAN of grocery travel desirous of going charge of exhibit afterwards represent basis; has had exp Address, Box 117,

SALES

GROCERY cler good class tra State salary expect

A LARGE spice class salesman Territories. One v on the grand prof G 20, CANADIAN G

WANTED—Sale spices, on g sor. Apply Box T ronto.

A SPICE house v the Maritime l of an ctive, energy of that territory. A right man. Fullest experience and refe treated confidential NADIAN GROCER,

Grocery and LI

GOLDEN LION tario, the prop Established 1854 Eastern Ontario. Vendor's Solicitors,

THREE small sto together. Wal boots and shoes \$1, lumpsum. For par GROCER.

REPRESEN

AGENCY—Well Eastern, West acquired by large firm England, with speci requirements of the (stating territory cov Box 101, THE CAN. E.C., London, Engl

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THE CANADIAN GROCER

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

| | |
|---------------------------------------|---------|
| 100 words each insertion, 1 year..... | \$30 00 |
| " " " " 6 months..... | 17 00 |
| " " " " 3 months..... | 10 00 |
| 50 " " " " 1 year..... | 17 00 |
| " " " " 6 months..... | 10 00 |
| 25 " " " " 1 year..... | 10 00 |

SITUATION WANTED.

YOUNG MAN of 30, good address, experienced grocery traveler at present traveling in B.C., desirous of going to New Zealand would take charge of exhibit at New Zealand exhibition and afterwards represent firm on salary or commission basis; has had experience in this line of work. Address, Box 117, CANADIAN GROCER, Toronto.

SALESMEN WANTED

GROCERY clerk at once, with experience in good class trade. Must have good references. State salary expected. Apply Box 254, Midland.

A LARGE spice and coffee house want a first-class salesman for Manitoba and Northwest Territories. One with active present connection on the ground preferred. State references to Box G 20, CANADIAN GROCER, Toronto.

WANTED—Salesman with good connection in spices, on ground West London to Windsor. Apply Box T 627, CANADIAN GROCER, Toronto.

A SPICE house with unequalled connection in the Maritime Provinces requires the services of an active, energetic salesman who has knowledge of that territory. A good contract made with the right man. Fulllest information required regarding experience and references, which if desired will be treated confidentially. Apply Box W.S.M., CANADIAN GROCER, Toronto.

FOR SALE.

Grocery and Liquor Business for Sale

GOLDEN LION GROCERY, Kingston, Ontario, the property of the late W. R. McRae. Established 1854. One of the finest businesses in Eastern Ontario. Apply to Cunningham & Lyon, Vendor's Solicitors, Kingston.

THREE small stocks will be sold separately or together. Wall paper, \$1,300; clothing, \$800; boots and shoes \$1,500; at a rate on dollar or at lump sum. For particulars address J., CANADIAN GROCER. 24

REPRESENTATIVES WANTED

AGENCY—Well connected representatives in Eastern, Western and Central Canada are required by large firm of malt vinegar brewers, in England, with special facilities for meeting the requirements of the Canadian trade. Write fully, stating territory covered, and giving references. Box 101, THE CANADIAN GROCER, 88 Fleet St. E.C., London, England. (f tf.)

AGENCY WANTED

A WELL-KNOWN firm of manufacturers with a complete organization, calling regularly upon and doing direct business with every good class grocer (wholesale and retail) in the United Kingdom, is open to negotiate for the representation of a high class grocery article on commission or buying terms. Address "Agency," c/o Street's, 30, Cornhill, London, England. (21)

LONDON agent, with great experience of the provision trade and thorough knowledge of the produce markets of the United Kingdom, is open to accept agency. Address, Fenwick, 3 Duke street, Tooley street, London, Eng.

TO THE TEA TRADE

A 2,000 LBS. TEA BLENDER—In first-class working order; a 24-inch roller, milling machine, adjustable for hand or power use; also four "Ideal" packing machines, almost new. All the above to be sold at a bargain. Write for prices and particulars. Box 115, CANADIAN GROCER, Toronto.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Expert Bookkeeping

Investigating and auditing of all classes of accounts undertaken. Trading, profit and loss and balance sheets prepared. Set of books opened and office system devised in an up-to-date manner. Collection of overdue accounts a specialty.

PERCY P. DAVENPORT

Chartered Accountant

371 Elgin Avenue, Winnipeg

G. C. KOOPMAN

Commission Merchant,
Agent and Broker

AMSTERDAM AND ROTTERDAM

Offers on demand

All Products of the
Dutch Colonies (East Indian)

AS

COFFEE, TEA
SPICES of all kinds
GUMS for Varnish Manufacturers
COCOA, COCOA BUTTER

Cassia Vera, Chinchona-
barks, Rattans, Drugs, etc.

Also COCOALINE (substitute for Cocoa Butter)
VEGETALINE (Vegetable Butter)

Agents wanted everywhere in Canada.

WE GIVE advances of 75% against documents on consignments of all Canadian Produce fit for this market, except sun-dried apples. Ask for reports about every article you wish to sell.

RETURNED
Nov 12/0
to Owen
Cut Book No 5
Page No. 98
G.P.O.



AND HOW ABOUT YOUR
FLAVORING EXTRACTS?

You may not sell many—but—see that those you do sell are the best procurable and your repeat orders will come easy.

GOLD STANDARD
FLAVORING EXTRACTS

"guaranteed the best," represent perfection in extract manufacture: The best ingredients, the most improved methods, producing the finest results.

WRITE US FOR QUOTATIONS

The Codville-Georgeson Co.
Limited
Winnipeg, Man.

FOR OVER 20 YEARS

in the Commission Business in

WINNIPEG

If you are not represented in Winnipeg or Calgary, place your goods with a live and progressive Commission House. We sell exclusively to the wholesale trade in the West. Storage for all kinds of goods. Cars distributed.

NICHOLSON & BAIN
WINNIPEG and CALGARY

Wholesale Commission Merchants and Brokers. Est'd 1882

TORONTO'S MAYOR GETS BUSINESS MEN'S ADVICE

Everywhere in Canada municipal government is increasing in importance, and everywhere, but especially in the large cities, leading business men avoid active participation in the administration of civic affairs. Civics are not politics; straight business all the time, and requiring the very best capacity available. Halifax, as set forth in last week's issue of *The Canadian Grocer*, has adopted a plan for bridging the rift of indifference between the municipal administration and the business community by a commercial committee, half members of the board of trade, half members of the council, with the mayor as chairman.

Mayor Coatsworth, of Toronto, and Peleg Howland, president of the board of trade in the Ontario capital, were asked for expressions of their views on the Halifax plan. Mr. Howland wanted time to consider it. Mayor Coatsworth said:

"I have felt the necessity of consulting prominent and able business men in connection with various city matters and I invariably take an opportunity of doing so whenever I can. During the past week I have consulted two or three

prominent business men in relation to important matters affecting the interest of the city. When we come to deal with the question of the radials, my purpose is first to take counsel with several of our leading men, asking their advice as to the best business arrangement to make with the railways, and I will be very much impressed and perhaps entirely guided by their advice, particularly as to the financial side of the question.

"I would not think of entering into important financial matters of city business without first getting the advice of some of our leading financiers. We have a number of splendid and able men in Toronto, and I must say, speaking from my own experience, I have found them ready and willing to enter into a full discussion of city matters at any time and to give me the benefit, for the city, of their long experience and training.

"I found it also of advantage to confer with a committee of working men who have been appointed for that purpose by the Trades and Labor Council. At any moment, if a matter arises affecting the working men, I can immediate-

ly reach these gentlemen and secure from them what might be called the very inside information as to the views and wishes of the labor men on the subject.

"I am decidedly in favor of calling in the experts in every line to consult on city matters in their various spheres, and, up to the present time, I am bound to say that these gentlemen have responded in a manner that has made it a pleasure for me to consult them.

"I feel assured that a committee of these gentlemen, wisely chosen, with whom the council could consult, and who would co-operate in city business, would give greater steadiness to important civic affairs and inspire more confidence in the public mind, although we have no reason to complain of the public feeling at present."

TILBURY CO. GETS ITS CHARTER.

The Tilbury Canning Co. has obtained its charter. The share capital is \$25,000 in dollar shares. The provisional directors are W. C. Crawford, W. J. Moffat, J. A. Tremblay, J. S. Richardson and S. Mather.

Thos. Owens, of the Bloomfield Packing Co., Bloomfield, called at the Toronto office of *The Canadian Grocer* this week.

Everybody uses Starch
now——

Remember that we keep
up the quality of

Japanese Starch

and that keeps up the sale.

Have you tried this splendid
Starch?

A good seller with a good
profit.

Write for samples and prices.

AMERICAN PURE FOOD CO.
MONTREAL



**THE SUN
ECLIPSED BY
"PUTZ"**

Putz! What is Putz?

PUTZ, "Lion" brand, is the most popular and satisfactory metal polish in the world. PUTZ, "Lion" brand, is put up in boxes in the form of liquid as well as paste and is known as PUTZPOLISH.

The finest thing for metals is the "Lion" brand. "Lion" brand, PUTZ contains no acid. Its use will not injure metal of any kind. PUTZ gives a lasting polish to all metals. It will neither scratch nor rub off. The "Lion" brand saves hours of work. It acts in minutes as compared with hours by old systems of polish. When applied on the surface of iron, of zinc, of nickel, and metals of all descriptions especially, the Triple Extract Putz Polish for Metals, the "Lion" brand, liquid or paste, gives a brilliant and lasting sheen.

Insist upon getting PUTZ, "Lion" brand.

SOLD BY ALL GROCERS AND HARDWARE MERCHANTS.

AGENT:

J. A. TAYLOR, MONTREAL

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PRODUCE AND PROVISIONS

CHEESE AND BUTTER BULLETIN.

The market for both cheese and butter is a most puzzling one so far this season. As we pointed out a long while ago, last season's make of cheese was considerably short of natural requirements and the new season's make should have started in at high prices, which might have been lowered gradually as supplies increased. But, instead of following this reasonable policy, operators on this side brought on such a rapid decline on the small supplies then available, that the pendulum began to swing the other way and, as is not at all unusual, it swung too far, again at the wrong time. Present ruling prices, at the present time of the year, have never been so high in the history of the cheese trade and no sane trader in cheese will think of taking on more stocks than what is absolutely required to fill the most urgent wants.

Meanwhile, the grass is now growing nicely all over the country, the cows are giving plenty and good milk and we will have a very full supply of cheese here within a very short time. The British dealers trade from hand to mouth, and with increasing supplies prices must have a considerable break from present figures.

According to board of trade figures, the receipts of cheese in Montreal for the past week were 42,673 boxes against 18,467 boxes for the corresponding week of last year, and the total receipts since May 1 this year, 125,548 boxes against 65,375 boxes for the corresponding period of last year.

This shows a very substantial increase in production with a backward season, yet prices this year are practically three cents per pound higher than a year ago. It is therefore only reasonable to expect that as soon as supplies become larger than the current consumptive demand, prices must decline to a point where merchants feel sufficient confidence to carry stocks for future demand. It is not unlikely now that, when the pendulum commences to swing the other way, it may again swing too far and then is the time for prudent merchants to lay in stocks in excess of their immediate requirements.

Meanwhile, the farmers are reaping the benefit, as usual; they are getting extraordinary prices for their milk and no doubt they will use every means of extra feeding and care to produce as much milk as possible, and, as cheese is still by far the best paying product, those who can make either cheese or butter will not hesitate to turn from butter to cheese, and the prospects are for a good, full make of cheese this year.

Butter has also been rather erratic in prices paid in country markets; goods now coming forward are not yet "full grass quality" and they are therefore not of a "keeping quality," yet prices paid at recent country markets are a long way above the export basis, and, while some of our principal operators have bought the goods at these high prices, they may find some difficulty in disposing of them even at cost.

The production of butter, like cheese, in spite of the backward season, also shows an increase, according to the receipts in Montreal as per board of trade figures, viz.: Receipts last week were 15,130 packages as compared with 11,800 packages for the corresponding week of last year, or a total since May 1 of 43,186 packages against 32,149 packages for the corresponding period of last year. This demonstrates further that the farmers are producing more milk this year than a year ago and, if this is carried along through the entire season, we may expect a record year for production of both cheese and butter.

We alluded last week to the rupture between buyers and salesmen in Cowansville. This seems to be now in a fair way of adjustment. The salesmen insisted on some guarantee of payment for their produce. They will in future ship their goods to their own order in care of the firm buying them; they concede Montreal weights and Montreal inspection, and as soon as payment is made for the goods under these conditions, they become the absolute property of the buyers. This seems a very fair arrangement for both parties and everybody is happy that the old frictions are at an end. The merchants want the goods and

they are willing to pay for them for weight received and according to quality, and the producers must sell their goods, and they are willing to do so with a reasonable assurance of getting paid for the same. The other points of dispute are of a minor nature and will undoubtedly also be adjusted to the mutual satisfaction of both buyers and salesmen.

THE PROVISION SITUATION.

The market has developed practically nothing new this past week. The domestic consumptive demand is quite satisfactory and prices maintain their firm tone, with here and there a slightly accentuated tendency in that direction. The supply of live hogs has not increased greatly and is not expected to for three or four months.

OUR LONDON LETTER.

By Our Own Correspondent.

During the past few days there has been practically no change in the condition of the butter and cheese markets here in London. Prices are still somewhat higher than last year, but sellers are making little or no money on transactions. Indeed, ever since March they have been complaining of bad times, and it is known that some concerns have lost heavily. When asked the cause of this state of affairs, one will give one reason and his neighbor another, but one and all are agreed that supplies have been too heavy and irregular. Yet, in spite of these statements, the consuming public have received no reduction in the price of butter and cheese. In fact, the price has at times gone up. There clearly is something fundamentally wrong. For one thing, the feeling between produce importers in this centre is anything but cordial towards each other, and the "cut-throat policy" is frequently too much in evidence. Also, having had to pay such high prices to shippers, they have shown an inclination sometimes to hold stocks too long in the hope of forcing their point with buyers, a policy which, on more than one occasion, has proved an error.

At present the market for Australian and New Zealand butters continues without any outstanding features, and prices for Australian "choicest" parcels stand at 96s. to 98s., and for "finest" 90s. to 92s. New Zealand "choicest" makes 4s. more, and "finest" 6s. more.

BUTTER, CHEESE, EGGS
 If you have Butter, Cheese or Eggs to sell, write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.
B. H. POWER
 218 ARGYLE STREET, HALIFAX, N.S.

SALT SALT
 Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels, Land Salt.
 C. R. GOOPER
TORONTO SALT WORKS
 TORONTO, ONT.
 AGENTS FOR THE DOMINION SALT AGENCY



WILSON'S Fly Pads
 Annual sales many times larger than all other fly poisons combined
 ADVERTISED throughout Canada.

White Spruce
BUTTER TUBS

10-20-30-50 lb.
EGG CASES AND FILLERS

Order now for delivery later,
 it will **Pay You**
WALTER WOODS & CO.
 Hamilton and Winnipeg

although 25,356 boxes have recently come in and supplies are consequently plentiful. According to published statistics, imports of all kinds of butter into the United Kingdom during the past four weeks have totalled 58,427 cwt.: less than for the same period in 1905. Irish, French and Dutch butters are, of course, now being received in larger quantities in these markets.

AGENTS WANTED
 We want the Calfskins, Hides, Sheep Pelts, Tallow Bones, etc., collected in your vicinity.
 Can't you arrange to purchase these goods for us this spring? We will furnish the cash with which to buy; we will also furnish tags, advice sheets, taking off directions, cloth postage to enable you to advertise the business, etc., etc.
 We pay highest cash prices and keep our customers thoroughly posted on the condition of the market and pay the freight.
 To any one writing us and mentioning this paper, we will mail full particulars. Address,
 CARROLL S. PAGE, Hyde Park, Vt.

BUTTER and EGGS
 —WE ARE—
BUYERS and SELLERS
 Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**
Rutherford, Marshall & Co.
 Wholesale Produce Merchants,
TORONTO.

We can't sell all the **Pork and Beans** that are sold, but we do sell to buyers who want the best.

Have you ever taken the trouble to investigate the merits of
Clark's Pork and Beans in Chili Sauce
 No trouble to prove their superiority. You may easily prove it yourself. **TRY A TIN—that's all.**

The spot prices for Canadian and New Zealand cheese have changed but little from last week's prices. Canadian "choicest" makes 62s. to 64s., and "finest" 61s. to 62s.; New Zealand "choicest" 61s. to 62s., and "finest" 60s. and 61s. These figures are, of course, considerably higher than at this time last year. Stocks of Canadian cheese in warehouse here are continually, though slowly, declining, and at the present time there are not more than 16,570 boxes in store at the Surrey commercial docks.

The outlook for the coming season's domestic milk supply is anything but bright, and farmers will likely have a bad time. The backwardness of growth in the pastures and meadows is responsible for this. In fact, so fitful has the weather been, that the whole of the agricultural community will feel the evil effects. Some of the perennial grasses are now in ear, but there is not yet much sign of a hay crop, for which genial showers and a warmer temperature are required. Just now, one day of Summer heat is followed by another of Wintry coldness.

Both in Leeds and Hull, according to advices to hand, there is a good opening for Canadian canned goods. Canned fruit and fish, in particular, are in request, and it is up to Canadian exporters to push themselves forward.

William Galbraith & Son
WHOLESALE GROCERS
 SOLE AGENTS IN MONTREAL FOR
"CANADA'S PRIDE" Canned Goods
 "THE BEST IN THE DOMINION."
 68 McGill Street - - MONTREAL

Beware
 Smooth
 Cost less than 1/5c. per dozen
Wooden Carrier, Permanent Fixture
 Pat. Mar. 10 1903

NO BROKEN EGGS STAR EGGS 67 C
MacL...
 Agents for
 Stock is carried Provost & Allard, Montreal, Quebec; Vancouver, B.C.

WE ARE
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 WINNIPEG

Beware of Breakers!

Smooth sailing if you use **Star Egg Carriers** and **Trays** for delivering Eggs

Cost less than paper boxes—no more than paper bags. Less than 1/5c. per dozen eggs delivered and **No Eggs Broken.**

Wooden Carrier, Permanent Fixture



Don't take our word for it but send 30c. in stamps for Sample No. 1 Star Egg Carrier with sufficient Trays to make test and see for yourself that they do all we claim for them.

NO BROKEN EGGS

TRAY ONLY EXPENSE

STAR EGG CARRIER & TRAY MFG. CO.

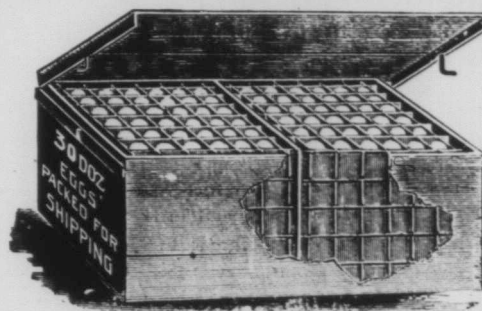
67 Cortland St., Rochester, N.Y., U.S.A.

MacLaren Imperial Cheese Company

Agents for TORONTO, HAMILTON AND LONDON, ONTARIO

Stock is carried by the following firms: Douglas & Ratcliff, Winnipeg, Manitoba; Provost & Allard, Ottawa, Ontario, Canada; Gunn, Langlois & Co., Limited, Montreal, Quebec; M. DesBrisay & Co., Vancouver, B.C.; Alexander Marshall, Vancouver, B.C.

EGG CASE FILLERS



HAND AND MACHINE MADE FOR 25, 30, 36 and 49 doz. egg cases with standard size egg spaces (1 3/4-in. sqr. x 2 1/4-in. deep)

Also

SPECIAL SIZE FILLERS

(Machine Made)

30 doz. Fillers egg spaces 1 5/8-in. sqr. x 2-in. deep

" " " 1 3/4-in. " x 2 3/8-in. deep

" " " 1 3/4-in. " x 2 7/16-in. deep

(Hand Made)

30 doz. Fillers egg spaces 1 13-16-in. sqr. x 2 1/2-in. deep

The Miller Bros. Co., Limited

30-38 BOWD STREET

MONTREAL

Board Mill and Filler Factory at GLEN MILLER, ONT.

WE ARE JUST AS PROUD OF OUR

PORK

and

BEANS

AS ANY OF OUR CANNED MEATS.

Manitoba Canning Co.,

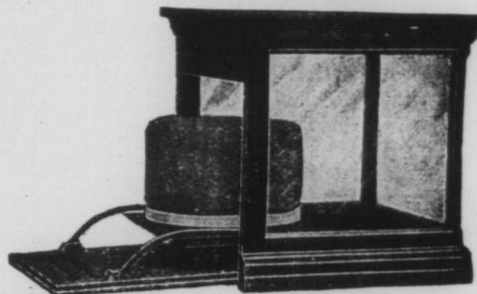
Grande Pointe, Manitoba. LIMITED

AGENTS:

Nicholson & Bain,
WINNIPEG and CALGARY.

Galloway & Parnell,
VANCOUVER, B.C.

SALES — CHEESE — PROFITS



Automatic Cheese Cabinets
WILL INCREASE BOTH SALES AND PROFITS

The cheese is temptingly displayed under glass, is kept as clean and fresh as when first cut, and is at the same time preserved from the ravages of mice, dirt and tasters.

Its simple operation, by which the cheese comes out automatically with the opening of the door and returns into the cabinet when the door is closed, makes it most convenient.

PRICE

\$7 50

F.O.B. Factory.

The Cabinet is a very handsome glass, polished hard wood display case; a most attractive fixture.

Place one on your counter and it will increase your cheese sales and profits and pay for itself many times over.

WRITE FOR ILLUSTRATED FOLDER.

THE WALKER BIN & STORE FIXTURE CO., LIMITED
BERLIN, CANADA

FOR SANITARY DAIRYING.

Two dairy sanitary inspectors have been appointed under the act passed at the late session of the Ontario Legislature: For Eastern Ontario, J. H. Echlin, a member of Kingston Dairy School staff and a dairy instructor; for Western Ontario, T. J. Dillon, Toronto.

The act under which the appointments are made is an amendment to the act to prevent fraud in the manufacture of cheese and butter and provides:

1. No person supplying milk or cream to a cheese factory or creamery shall keep his dairy, milk house, milk stand, or any vessels or equipment used for the storing or the carrying of milk or cream, in an unclean or unsanitary condition.

2. Every cheese factory and creamery manufacturing butter or cheese for public use or sale, and the surroundings of every such cheese factory and creamery shall be kept in a clean and sanitary condition, and all the water used therein for the manufacture of any dairy products must be clean and pure.

The penalty for the infraction of the act is a fine of not less than \$50, nor more than \$200, or six months in jail.

The Government is empowered to appoint inspectors whose powers are defined as follows:

"All dairy inspectors, appointed under this Act shall have free access and admission to all cheese factories and creameries located within the province and to all the lands adjoining the same, and to the premises of all persons supplying milk or cream to any cheese factory or creamery, and any person refusing admission to the same or offering obstruction to the work of inspection shall be subject to the penalties provided in section 9 of the Act to prevent Fraud in the Manufacture of Cheese and Butter."

SWINE IN LARGE NUMBERS.

The mid-May crop bulletin of the Ontario Department of Agriculture, says of live stock:

The open Winter appears to have favored live stock. There was sufficient provender of all kinds except roots, as many of the turnips rotted; although the backward Spring caused an unlooked for raid to be made upon surplus fodder. Horses came through the Winter in splendid condition, except where troubled with a light form of distemper, and the cool, dry weather kept them in good condition during Spring work. More mares have been bred of late than formerly, and while some speak of an unusual mortality among colts, the general tone of the reports are favorable in this regard. Owing to the high prices prevailing for horses, they are commanding better care and closer attention. Cattle are described as being rather thin, but healthy. Several correspondents claim

that this class of live stock was turned out upon the grass this season before there was a good bite for them. Sheep are now more in favor, and are giving good satisfaction. They would be much more largely kept but for the dog nuisance. Lambs are coming in good and strong, to quote a correspondent. Swine are kept in large numbers, and have wintered well, but there are reports of heavy mortality among Spring litters, a large number of young pigs dying when about a month old. But for the fact that many farmers have lost confidence in the stability of the market, the output of hogs would be immensely increased.

PACKING EGGS FOR ENGLAND.

England imports in a year two hundred million dozen eggs and pays for them more than \$32,777,000, and importers there are very particular—Canadians might say pernickity—about how eggs are packed, but if Canada's packing must conform to the requirements of the purchasing end.

J. B. Jackson, Canadian commercial agent at Leeds, furnishes some information about packing for the English market, gathered in an interview with a large importer. He says:

As a start off, it may be said that Canadian pickled eggs have seen their day in England. The eggs most in request now must be glycerined.

The packing also is a great thing. The size, for instance, of an ordinary everyday box of Russian eggs, measures about six feet long, and something like 22 inches wide, each box containing 1,440 eggs, which English importers classify into what is called 12 great hundreds, each great hundred meaning 120 eggs, and weighing on an average, fifteen pounds.

At auction the seller never refers to his eggs as so much per box, but so much per hundred. As is the case with fruit, the packing is everything. The box itself should be of good stout Canadian wood, and the sides should not be one complete board, but preferably two pieces of wood, with a width of about 1-2 inch between them. This may be considered a detail, but it is of vital importance to the freshness of the eggs upon arrival, as it admits the air, thus keeping the eggs at a certain even temperature. The box itself should be divisioned down the centre (cross ways) by two boards, each board being about two inches apart. Thus we find the box apportioned in, say three parts at first, then comes the first partitioning board, a space of two inches, then comes the second board, and after this, the remaining three feet of the box. This central apartment means a big thing, as when the eggs get into the hands of the small

wholesaler, it is quite easy to saw the box in half within the width of these two centre boards, thus separating the box absolutely, without having to nail on a side, with the consequent risk of breaking the contents. In many cases the retailing man can only afford to take half a box when trade is bad, and this idea would specially meet his requirements.

Next comes the padding. Russian peasants, first of all, lay a thick layer of wood pulp shavings at the bottom of each of the two divisions, and on top of this they place what may be called the first half of the eggs, every egg being in the same direction, and each division of the box containing 10 rows of 18 eggs, making a total number of 180 in a shelf in each division.

A further layer of shavings is again placed on top of this and so on, until we have four shelves of eggs, when the whole of the 1,440 eggs are fastened down by two boards, with about two inches width between them as mentioned before, for reasons of temperature.

English importers have always been prejudiced against buying small-sized boxes of eggs, their chief reason for this being that in course of transshipment, it only requires one man to lift them, resulting in many cases in breakage of the contents, as it is not to be expected that one man can carry a box of eggs with the same sureness and safety that two men can, in fact, this very reason acts detrimentally to Irish eggs on the British market at the present time.

PACKING COMPANY'S CATALOGUE

The Montreal Packing Co. have issued an artistic catalogue which for its convenient arrangement of styles and prices of the company's products will be appreciated by the trade. The cover is striking and lithographic art is displayed in portraying the various kinds of meats. One of these price lists should be in the hands of every grocer, and a post card addressed to the Montreal Packing Co., Montreal, will bring it.

IT WILL NOT DOWN.

The leading papers of England and Scotland from the Times down are outspoken in their denunciation of the continuance of the Canadian cattle embargo. The Yorkshire Herald quotes Hamar Greenwood as stating in his pre-election speeches that he would support no Government that would not remove the embargo, and hints that he might resign or cross the floor of the House on account of the Government's refusal to do so. While the removal of the embargo will not be introduced again this session, the cause has enough friends in the House to warrant its being an issue again at no very distant date.

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Lard, Bone's Head ..
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" ..
Cases, 20 3-lb. tins, pe
" 12 5-lb. tins ..
" 6 10-lb. tins ..
20-lb. wood pails, each
20-lb. tin pails, each.
Wood net, tin grove
Canadian short cut ..
American short cut ..
American fat back ..
Breakfast bacon, per
Hams ..
Extra plate beef, per

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Long clear bacon,
Smoked breakfast
Roll bacon, per lb
Small hams, per lb
Medium hams, pe
Large hams, per lb
Shoulder hams, pe
Backs, per lb.....
Heavy mess pork,
Short cut, per bbl
Lard, tierces, per lb
" tubs ..
" pails ..
" compounds, 1
Plate beef, per 200
Beef, hind quarter
" front quarter
" choice carcas
" common.....
Mutton ..
Yearling lamb ..
Veal ..
Hogs, street lots ..

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PROVISION AND DAIRY MARKETS.

MONTREAL.

PROVISIONS—The feature of the provision market this week is the advance of lard, which has taken place in compound lard. Pure lard remains unchanged in price. Provisions generally are moving out quite freely. Hams and bacon for local trade are very much in demand, according to some houses, while other firms say fair business is being done in them. Little export trade is being transacted.

| | | |
|---|---------|---------|
| Lard, pure tierces | 0 11½ | 0 11 |
| " " 20-lb. pails, wood (104) | 0 12 | 0 12 |
| " " cases, 10-lb. tins, 50 lbs. incase | 0 12½ | 0 12½ |
| " " 5-lb. " | 0 12½ | 0 12½ |
| " " 3-lb. " | 0 12½ | 0 12½ |
| Lard, Hoar's Head brand, tierces, per lb. | 0 0½ | 0 0½ |
| " " 1-bbl., per lb. | 0 09½ | 0 09½ |
| " " tubs | 0 09 | 0 09 |
| Cases, 20 3-lb. tins, per lb. | 0 09½ | 0 09½ |
| " " 12 5-lb. tins " | 0 09½ | 0 09½ |
| " " 6 10-lb. tins " | 0 09½ | 0 09½ |
| 20-lb. wood pails, each | 1 88 | 1 88 |
| 20-lb. tin pails, each | 1 78 | 1 78 |
| Wool-net, tin gross weight | | |
| Canadian short cut mess pork | \$22 50 | \$23 00 |
| American short cut clear | 21 00 | 22 50 |
| American fat back | 23 50 | 23 00 |
| Breakfast bacon, per lb. | 0 18 | 0 18 |
| Hams | 0 13 | 0 15 |
| Extra plate beef, per bbl. | 12 00 | 13 00 |

BUTTER—Prices continue to advance in butter. The high prices demanded in the country cannot be obtained in the city and trade is in consequence not the best. For the choicest creamery dealers are asking as high as 21½c., but this figure is very hard to obtain.

| | | |
|-------------------|-------|-------|
| Choicest creamery | 0 21½ | 0 21½ |
| Western dairy | 0 19 | 0 19 |

CHEESE—The cheese market is a little easier. The prices have advanced considerably over last week, but at time of writing the market is in better condition than it has been for quite a little time. The demand is on the quiet side with a possibility of lower prices in the near future.

| | | |
|------------|-------|-------|
| On't. ros. | 0 11½ | 0 2 |
| Quebec's | 0 2 | 0 12½ |

EGGS—Dealers are pretty well filled up, and many have stopped packing, or at least are not putting away as many eggs as they have been heretofore. Lower prices are expected in consequence. At present 16½c. is asked.

TORONTO.

PROVISIONS—The provision market remains firm with a tendency to eliminate last week's bottom prices on smoked breakfast bacon and backs. The demand is very satisfactory. Veal is slightly higher and the bottom price for street lots of hogs has gone a little lower.

| | | |
|---------------------------------|-------|-------|
| Long clear bacon, per lb. | 0 12 | 0 12 |
| Smoked breakfast bacon, per lb. | 0 15 | 0 14 |
| Roll bacon, per lb. | 0 12 | 0 12½ |
| Small hams, per lb. | 0 14 | 0 14 |
| Medium hams, per lb. | 0 1 | 0 14½ |
| Large hams, per lb. | 0 13 | 0 13 |
| Shoulder hams, per lb. | 0 11½ | 0 11½ |
| Backs, per lb. | 0 17 | 0 17 |
| Heavy mess pork, per bbl. | 20 10 | 21 00 |
| Short cut, per bbl. | 23 00 | 23 00 |
| Lard, tierces, per lb. | 0 11½ | 0 11½ |
| " " tubs | 0 11 | 0 11 |
| " " pails | 0 12 | 0 12 |
| " " compounds, per lb. | 0 09 | 0 09 |
| Plate beef, per 200-lb. bbl. | 12 00 | 12 50 |
| Beef, hind quarters | 8 00 | 9 25 |
| " " front quarters | 5 50 | 6 00 |
| " " choice carcasses | 7 00 | 8 00 |
| " " common | 5 50 | 6 50 |
| Mutton | 0 08 | 0 10 |
| Yearling lamb | 0 13 | 0 14 |
| Veal | 0 10 | 0 10½ |
| Hogs, street lots | 9 00 | 10 00 |

BUTTER—The market shows a phenomenal strength in face of increasing supplies and is accounted for by speculation and manipulation rather than by conditions of supply and demand. There

is, too, a tendency on the part of milk producers to turn their supplies into the cheese factories. The quality of butter arriving here is still complained of by some. Prices are firmer at about last week's high point. There is considerable demand for creamery for export.

| | | |
|-------------------------|---------|------|
| Creamery prints | Per lb. | 0 21 |
| " " swirls, fresh | 0 19 | 0 20 |
| Dairy prints, choice | 0 17 | 0 18 |
| " " large rolls, choice | 0 16 | 0 17 |
| Baker's butter | 0 14 | 0 15 |

CHEESE—The market is firmer and here again it is due to manipulation. As high as 13c. is asked for new cheese from the retailer, but the prevailing price is slightly under that. The supply is increasing rapidly.

| | | |
|-------------------|---------|------|
| cheese, large | Per lb. | 0 14 |
| " " twins | 0 14 | 0 14 |
| New cheese, large | 0 12 | 0 12 |
| " " twins | 0 12 | 0 12 |

EGGS—Packers are still storing high prices for next Winter and the result is a further advance from last week. The advance seems a little unsteady and the commission men are not at one, varying in their price to retailers from 16c. to 18c.

| | | |
|---------------|-------|-----|
| Egg, new laid | 0 16½ | 1 ½ |
|---------------|-------|-----|

ST. JOHN, N.B.

May 28, 1906.

In barrel pork prices have been again advanced. Business is light. Beef is firmer but there is little demand. Smoked meats continue high. Pure lard shows a further advance. Refined compound is firmer and selling freely. The supply of fresh beef is large and the market is easier. Veal is rather lower. Mutton is also off in price. Lambs are still small and the price is high. Small pigs bring full figures, but there is little sale for heavy hogs.

| | | |
|------------------------|---------|---------|
| Mess pork, per bbl. | \$21 00 | \$22 00 |
| Clear pork " | 20 00 | 23 00 |
| Plate beef, " | 13 50 | 15 00 |
| Domestic beef, per lb. | 0 06 | 0 08 |
| Western beef, " | 0 08½ | 0 10 |
| Mutton, " | 0 06 | 0 08 |
| Veal, " | 0 06 | 0 08 |
| Lamb, " | 3 00 | 5 00 |
| Pork, " | 0 08 | 0 10 |
| Hams, " | 0 13 | 0 14 |
| Rolls, " | 0 10 | 0 13 |
| Lard pure, tubs, " | 0 12½ | 0 13 |
| " " pails, " | 0 12½ | 0 13½ |
| Refined lard, tubs | 0 09½ | 0 09½ |
| " " pails | 0 09½ | 0 10 |

BUTTER—Stocks are good. Prices are hardly as firm, but strictly first-class stock is always in demand.

| | | |
|-------------------|------|------|
| Creamery butter | 0 22 | 0 25 |
| Best dairy butter | 0 18 | 0 20 |
| Good dairy tubs | 0 17 | 0 18 |
| Fair | 0 16 | 0 17 |

EGGS—Prices are lower. Just a fair sale.

| | | |
|----------------------|------|------|
| Eggs, strictly fresh | 0 20 | 0 25 |
| Eggs, fresh | 0 14 | 0 16 |
| case struck | 0 13 | 0 14 |

CHEESE—High prices still rule, but lower figures are expected.

| | | |
|-----------------|------|------|
| Cheese, per lb. | 0 13 | 0 14 |
|-----------------|------|------|

NOTES.

H. G. Edgecombe, Strathroy, will be manager of the new canning factory at Tilbury, Ont.

English and American capitalists are preparing to erect factories in Jamaica to make bananas into banana meal. The product is said to make nutritious bread.

Prince Albert, Sask., Board of Trade is negotiating with a Winnipeg firm for the establishment of a pork packing factory.

The highest price this season for cheese has been paid in Eastern Ontario and Quebec. At Huntingdon on the 26th inst. 12 5-16 cents per pound was paid, and in all the other producing points prices were high.

Before the English Parliamentary Committee on Butter Adulteration, John Speir, representing Scotch bodies, recommended that colonial butter be refused admission unless accompanied by a certificate of purity.

Mrs. Wm. Davies, wife of the head of the Wm. Davies Co., died last week at her home on Jarvis street, Toronto. The deceased was 77 years of age and had been an invalid for some years.

T. Publow, a graduate of Queen's University, and son of the chief dairy instructor of Eastern Ontario, and himself a cheese instructor for Prince Edward county, has accepted the position of chief inspector with F. Fowler, Montreal.

VISIT FROM THE CAN MAN.

J. B. Campbell, of the Acme Can Works, Montreal, was a caller at the Toronto office of The Canadian Grocer this week, with a large leather satchel full of cans. Mr. Campbell is highly elated over the latest improvement he has evolved in the standard can. He is this year making a can with the groove or channel in which the cap fits narrower and deeper than the old style. As a result less solder is required, so that a saving of 2 pounds, or 40 cents, on the thousand cans is effected.

Another improvement on the Acme can this year is a larger button, which prevents the spindle of the capping machine from throwing the cap out of position when soldering.

CAN GET A FEW TO TRY.

For the Summer season, J. Bruce Payne, Limited, cigar manufacturers, of Granby, Que., are making a special offer to grocers in order to interest them in the cigar trade. For the next few months trial orders for five hundred cigars will be filled in order to demonstrate to the grocery trade the advantage of carrying a line of first-class cigars.

WIARTON WILL HANG ON.

Mayor Cameron, of Wiarton, agent the suggested removal of the beet sugar plant, has written to state that the town heavily bonused the industry on condition that it be operated there ten years and will strenuously oppose removal. The owners, however, have assured the mayor the plant will be operated at Wiarton next year.

FLOUR AND CEREAL FOODS

The cereal situation this week is not specially interesting. Manitoba wheat prices have receded slightly and Winter wheat is rather higher. At present there is no export business. Flour is 10c. higher in Ontario and Quebec and millers' demand for wheat is somewhat impaired, though the buying is still for immediate requirements. The demand for flour is fair, but not any more. Cereals are quiet in keeping with the approach of Summer.

DELAYED FLOUR SHIPMENTS.

The London (Eng.) Flour Trade Association has issued a circular calling the attention of the trade on this side the Atlantic to delays in shipping flour on through bills of lading. Flour, it is stated, has been in transit two, three and four months, and there have been cases where bills of lading dated October, November, December and January have arrived in the same steamer. "Under these conditions," the circular says, "it is impossible for those trading in American flour, whether importers or users, to carry on business without serious risks, and often times heavy losses."

Returns show that 300,000 bags of flour were more than 65 days in getting through to London, and that a large proportion was 96 to 130 days out. It is estimated that the loss to the trade in London last Autumn and Winter was £20,000.

"In recent years," the circular states, "the milling industry in this country has made unprecedented progress, existing mills having greatly increased their capacity and many large mills have been erected, and all equipped with the most modern machinery, so that competition is keener for trade than it has ever been before."

CONSUMPTION OF RICE.

"One-fourth of the world's food is rice," according to the report of the rice committee submitted at the twenty-third annual meeting of the New Orleans Board of Trade. That is a statement which flour manufacturers will be likely to dispute, says the Dixie Miller, but there is room for all the foodstuffs that the soil produces and, because of the growing importance of rice as a cereal food, the additional facts in this report will be interesting. It is stated that rice production in the

United States began in colonial times, and grew gradually along the Atlantic and Gulf Coast, and especially after the Civil War it has greatly developed, together with other southern agricultural industries, and is to-day one of the chief products of the States of Louisiana and Texas. In both of these states great irrigation canal systems and pumping works have been put in, but better yet, almost this entire region is found to be underlaid by a stratum of water-bearing gravel, from which the water will rise almost to the surface in bored wells. This water is soft, and, of course, clean from fowl seed, is easily raised, and exhaustless. No more ideal rice land can be found on earth than this. Whereas, in Japan, one man can raise one-half of an acre of rice in a year, in Louisiana and Texas one man will produce 80 acres. In Japan, the rice field man earns from \$12 to \$18 a year, and board. In Louisiana he gets \$200 and board. One man in Louisiana will raise as much as thirty Chinese or Filipinos.

WHEAT CROP GROWING.

A bulletin issued by the U. S. Department of Agriculture shows an increase of about 33 per cent. in the world's wheat production since 1900. The figures are:

| | Bushels. |
|------------|---------------|
| 1905 | 3,337,748,000 |
| 1904 | 3,163,845,000 |
| 1903 | 3,221,251,000 |
| 1902 | 3,125,227,000 |
| 1901 | 2,954,763,000 |
| 1900 | 2,586,025,000 |

Between 1896 and 1905 the wheat crop of the United States has increased from 427,684,000 bushels to 692,979,000 bushels, that is 265,295,000 bushels. In the same period the rest of the world's crop increased 566,133,000 bushels.

MONEY IN HAY.

Some big profits, it is stated, are being realized by some Montreal hay dealers who some time since, believing that the mild January and lack of snow followed by 15 to 20 degrees below zero with no overcoat to protect the meadows, would injure them and reduce the yield of the new crop, bought heavily at country points and stored them there, to await the expected advance in prices, which has recently taken place. A brisk demand is now being experienced at

an advance of \$2.00 to \$3.00 per ton, and several firms here stand to make \$15,000 to \$20,000 each.

CO-OPERATIVE WHEAT SELLING.

A movement is afoot in Manitoba to organize the farmers in a joint stock enterprise for marketing their produce. A charter has been applied for and propaganda meetings are to be held throughout the province. The company intends ultimately to own its own elevators.

ONTARIO CROP BULLETIN.

The Ontario Agricultural Department's mid-May crop bulletin reports some damage to Fall wheat and clover by the open Winter and late Spring. No estimates are given. The most favorable reports are from the Lake Erie and Lake Ontario counties.

The acreage of Winter rye is small, and is chiefly for soiling.

Field and forest vegetation were at that date a week behind.

The fruit orchards wintered well, and a generous blossoming indicated a large crop if rains kept off during the period of setting.

NOTES.

Quebec crop reports are not of the brightest, owing to the backward Spring.

Thomas Newlove has leased the Plewes flour mill at Creemore for a term of years.

The wheat crop of the Punjab, India, for this year has beaten all records, being 500,000 tons in excess of the previous best crop.

Ogilvie's steel tank elevator, at Fort William, took a slide toward the river owing to an impaired foundation. It held 350,000 bushels of wheat, most of which will be destroyed.

Nicholas Baroff, a leading Winnipeg grain dealer, states that the wheat area of the three prairie provinces is 15 per cent. greater than last year, and estimates the crop at 100,000,000 bushels.

It is feared the protracted drouth in Alberta will seriously affect the crops. While rain has fallen steadily for some days, it is said to be too late to save the entire Fall wheat crop, some of which has been already plowed up and oats sown in its place.

Vancouver dispatches credit the C.P.R. with preparing for the shipment of western grain by the Pacific. Besides considerable contemplated additions to the Pacific fleet, it is said to have abandoned a policy of opposition to elevator construction on the coast and to have offered liberal inducements for the erection of elevators at False Creek and Burrard Inlet.

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Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. R. C. HALL & CO., MONUMENT HOUSE, MONUMENT SQUARE LONDON, E.C.

HAMILTON WICKES & CO.,
Canned Goods Brokers, EASTCHEAP, LONDON, and VICTORIA STREET, LIVERPOOL. Reports and valuations made on Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.

JAMES MARSHALL, Aberdeen, Scotland
Invites consignments of Canadian Produce, gives personal attention to handling of same, and guarantees prompt returns. Reference—Clydesdale Bank, Aberdeen. Codes—A. B. C. 4th and 5th Eds.

A. C. DOUGHTY & CO.
Head Office, 39 Eastcheap, LONDON.
PROVISION IMPORTERS
Invite consignments of Bacon, Hams, Butter, Cheese and Poultry. Telegraphic Address: Avouching, LONDON. Codes: A. B. C. 4th and 5th editions, A1, Western Union. Highest References.

J. H. GAITSKELL & CO.
PROVISION MERCHANTS, LIVERPOOL,
invite consignments of Spare Ribs, Hocks, Tongues, etc. Splendid outlet for all kinds of pickled meats. Best prices—prompt returns. Write us. Established 1883.

P. & F. Vincentelli
Makers and Exporters of Candied Peels. Daily capacity of our plant: ten thousand lbs. Telegraphic Address—"VINCENTELLI," Antwerp. A. B. C. Codes.
General Agencies wanted for Belgium, Alsace, Lorraine and Switzerland. Reports and valuations made on fresh or canned fruits, fish, pork and beef meats.
Best attendance on consignments. HIGHEST BANK REFERENCES

James Methven, Son & Co., St George's House, EASTCHEAP, LONDON, ENG.
Large connection amongst best Wholesale Grocers and Bakers in Great Britain
We also ship several British lines to United States and Canada.
CORRESPONDENCE INVITED.

DAVID SCOTT & CO.
Est. 1878. 10 North John St., LIVERPOOL ENGLAND. Splendid connections and references. Try us with a shipment of CANNED GOODS. T. A.—Scottish, Liverpool.

GEORGE LITTLE LIMITED
Canadian Produce Importers, MANCHESTER.
BUTTER, CHEESE, EGGS, BACON, APPLES, POULTRY.

Cable Address "RAPP, LIVERPOOL"
HERMAN RAPP & CO.
Provision Merchants.
19 MATHEW STREET, LIVERPOOL.
Liberal advances on consignments.

THOS. BOYD & CO.,
23 KING ST., - LIVERPOOL,
are open to receive all kinds of CANADIAN PRODUCE. Highest references. Wide connections. A. B. C., 4th and 5th ed., Western Union and Lieber's Codes. T. A. "Boyd."

GEO. RAMSAY WARD,
53 Limes Grove, Lewisham, England
Solicits representation of Canadian shippers of Hams, Cheeses and Canned goods, to canvas for orders from large English wholesale buyers. Extensive connection. Highest references and security.

Dr Jessie Birnie, the eminent lady physician of Peterborough, says of

CANADA FLAKES

"One of the best prepared breakfast cereals on the market. I use it all the time myself. I would recommend that you use it every morning."

And for this prescription the customary fee was willingly paid by the patient.

Pure food like Canada Flakes is always preferable to medicine. It is Nature's way.

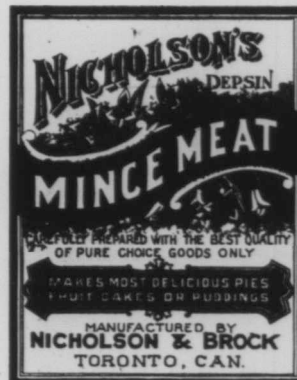
"The whole of the wheat—toasted—ready-to-eat."

THE

Peterborough Cereal Co. Limited

ROELOFSON & ROELOFSON, Ontario Agents

71 Jarvis Street, TORONTO



Care is the Watchword

in making

NICHOLSON'S MINCE MEAT

The spices have to be of first-rate quality, the raisins, currants, etc., fresh and sound before they will pass us. You know the result.

Let us remind you about

N. & B. JELLY POWDER
N. & B. PUDDING
N. & B. ICING POWDER
N. & B. VERIQUICK TAPIOCA
BROCK'S BIRD SEED

NICHOLSON & BROCK, 9 Jarvis St, Toronto, Ont.

BLACK JACK

WILL BRING NEW CUSTOMERS TO YOUR STORE.

TRY IT



SOLD BY ALL JOBBERS

3/4 lb. tins—3 doz. in case.

FOR OVER 70 YEARS

the choice of all refined palates!



Compare this Facsimile of the Original and Genuine Worcestershire Sauce with the imitations and you will see that every bottle of the original Worcestershire bears the name

"LEA & PERRINS"

All others are imitations and inferior in quality. It is no idle boast to say that *Lea & Perrins'* is the Best Sauce in the world. Use and sell it!

J. M. Douglas & Co.
Montreal Canadian Agents

MONTREAL MARKETS.

FLOUR—The expected advance in flour has taken place. Considering the state of the wheat market, which is very strong, the advance is only natural. Very good business is being transacted in different parts of the province. A good export trade is going on and large shipments are made to the Old Country and other points.

| | | |
|--|------|------|
| Winter wheat patents..... | 4 40 | 4 70 |
| Straight rollers..... | 4 00 | 4 20 |
| Extra..... | 4 10 | 4 40 |
| Straight rollers, bags, 90 per cent..... | 1 75 | 2 00 |
| Royal Household..... | 4 70 | 4 70 |
| Glenora..... | 4 20 | 4 70 |
| Manitoba spring wheat patents..... | 4 70 | 4 70 |
| Strong bakers..... | 4 20 | 4 70 |
| Buckwheat flour..... | 2 00 | 2 10 |
| Five Roses..... | 4 70 | 4 70 |

FEED—The feature of the market this week is the very strong feeling in feed flour. The price has advanced slightly. There is nothing new in bran and shorts which are still quoted at the old figure.

| | | |
|-------------------------|-------|-------|
| Ontario bran..... | 18 00 | 18 50 |
| Ontario shorts..... | 20 00 | 21 00 |
| Manitoba shorts..... | 20 00 | 21 00 |
| " bran..... | 18 00 | 18 50 |
| Mouillie, milled..... | 21 00 | 24 00 |
| " straight grained..... | 25 00 | 28 00 |
| Feed flour..... | 1 22½ | 1 30 |

ROLLED OATS—In rolled oats there has been practically no change since last report. Prices are maintained on a steady basis.

| | | |
|-------------------------------|------|------|
| Fine oatmeal, bags..... | 2 20 | 2 40 |
| Standard oatmeal, bags..... | 2 40 | 2 50 |
| Granulated "..... | 2 40 | 2 50 |
| Rolled oats, 90-lb. bags..... | 1 95 | 2 15 |
| " 80-lb. bags..... | 1 85 | 2 15 |
| " bbls..... | 4 55 | 4 70 |

GRAIN—There is nothing particularly new about the grain market this week. Corn is still advancing and dealers now ask 58½c. Peas are also on the rise and 82c. is now demanded.

| | |
|--|-------|
| No. 4 barley, store..... | 0 50 |
| Rejected barley, store..... | 0 48½ |
| No. 2 white oats..... | 0 42 |
| No. 3 white oats..... | 0 41 |
| No. 4 white oats..... | 0 40 |
| No. 3 yellow corn..... | 0 58½ |
| No. 2 peas, basis 78 per cent. points..... | 0 82 |

NAP. G. KIROUAC & CO., QUEBEC

Receivers and Shippers
**FLOUR, GRAIN, MILL FEED, SALT
and FRESH FISH**

Willing to act as Agents for Canned Goods Manufacturers or Grocers' Supplies.

The McLEOD MILLING CO., Limited Stratford, Ontario.

Solicit the patronage of the Flour, Feed and Grain Trade in general, and in return will guarantee an article which will mean an increase of business to all concerned.

ALF. T. TANGUAY & CO.

Flour, Grain and Provisions

Commission
Quebec

Open to accept ONE good agency in any line from a good wholesale or manufacturing firm.
REFERENCE, HOCHELAGA BANK.

ROLLED OATS

SPLIT PEAS

POT BARLEY

THE WOODSTOCK CEREAL CO., Ltd., Woodstock, Ont.

HAY—Despite the great scarcity of hay the price has not advanced. No. 1 is very hard to obtain and dealers are at a loss to fill orders booked. The export business in hay has suffered in consequence of the limited supplies.

The market in the United Kingdom is very strong and very high. The price is advancing week by week. Latest cables quote 75 shillings c.i.f. Liverpool.

| | |
|-------------------|-----------|
| No. 1..... | 10 00 |
| " 2..... | 9 00 |
| Clover mixed..... | 6 00 6 50 |
| Clover, pure..... | 5 00 5 50 |

TORONTO MARKETS.

FLOUR—An advance of 10c. in the domestic price of Manitoba patents indicated a week ago, has taken place and the demand is light to fair.

| | |
|--|------|
| On track, Toronto. | |
| Manitoba patents, No. 1, per bbl. in bags..... | 4 50 |
| " " No. 2, " "..... | 4 10 |
| Strong bakers " "..... | 3 90 |
| Ontario patents, No. 1, " "..... | 3 65 |
| " " No. 2, " "..... | 3 40 |
| Straight roller " "..... | 3 30 |

GRAIN—The market for Manitoba wheat has receded from the position recorded a week ago, but business here is within very narrow limits at present. Millers, it was said, were buying a little more freely, but only for immediate consumption, seeming to indicate a somewhat better demand for flour. Winter wheat, XXX barley and mixed oats are higher.

| | |
|--|------------|
| (F.o.b. Georgian Bay elevator.) | |
| Manitoba wheat, Northern No. 1..... | 0 85½ 0 86 |
| " " " No. 2..... | 0 83 0 83½ |
| " " " No. 3, nominal..... | 0 82 |
| Red " per bushel, 78 per cent. points..... | 0 83 |
| White, " " "..... | 0 83 |
| Mixed, " " "..... | 0 83 |
| Spring, " " "..... | 0 78 |
| Goose, nominal " " "..... | 0 75 |
| Barley, No. 1, " " "..... | 0 51 |
| " No. 2, " " "..... | 0 48 |
| " No. 3x, " " "..... | 0 46 |
| " No. 3, " " "..... | 0 37 |
| Oats, white, " " "..... | 0 36½ |
| " mixed, " " "..... | 0 36 |

CEREALS—The market is normal and prices are unchanged from last week.

| | |
|---|--------------|
| Oatmeal, standard and granulated, carlots, on track, per bbl..... | nominal 4 65 |
| Rolled wheat in boxes, 100 lbs..... | 2 25 |
| " " 50 lbs..... | 1 25 |
| Rolled oats, standard, carlots, per bbl., in bags..... | 4 20 |
| " " " " " in wood..... | 4 45 |
| " " " " " for broken lots..... | 4 50 |

LESS MAPLE SUGAR.

The maple sugar crop of the Quebec townships is said to be steadily decreasing. A quarter of a century ago two pounds of sugar per tree were regarded an ordinary yield. This year the crop was one pound per tree.

A very good done in ship past week ma ferent produc parts of the are still going companies re in these lines, very little do

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Good shipm leaving the pe week. Hay, which prevail anything like

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The C.P.R. which reached May 23, claim harbor the Jar, chandise ever vessel carried chandise.

The Escalon reached Montr cargo May 22. tion which too auction was h son line sheds. ance a represe merchants, wh throughout th boxes of orang sena, and 1,20 lemons from V at the sale.

The Campan St. Valier r taken to dry, overhauled, has damaged. She on May 22. car

The Victorian for Liverpool May 23.

The Dominion

FREIGHTS AND CHARTERS.

A very good general business is being done in shipping circles. During the past week many large shipments of different products were made to different parts of the globe. Cheese and butter are still going out rather slowly. Some companies report a very good business in these lines, while others say there is very little doing.

The rates this week are practically unchanged.

Good shipments of grain have been leaving the port of Montreal during the week. Hay, owing to the scarcity which prevails, is not being shipped in anything like large quantities.

The new Donaldson liner Latona, which has been mentioned in these columns before, reached port on May 20, and was an object of interest to those who happened to visit the port while she was moored. The new boat is meant for the Glasgow-Montreal service, and is equipped with all the latest chilled air systems and cold storage devices.

As the season advances and the shipping trade increases, the want of proper shed accommodation is more keenly felt. The wharves are at present stacked day after day with large numbers of packages and boxes meant for shipment, and shippers are unable to have these properly stored in sheds until the time for shipment arrives. The work on the new sheds is progressing, however, and better accommodation is looked for after they are completed.

The C.P.R. liner Mount Temple, which reached the port of Montreal on May 23, claims to have carried into the harbor the largest cargo of general merchandise ever brought to Montreal. The vessel carried 8,225 tons of general merchandise.

The Escalona, a fruit steamer which reached Montreal, was cleared of her cargo May 22, through the fruit auction which took place at the wharf. The auction was held in one of the Thomson line sheds, and there was in attendance a representative gathering of fruit merchants, who kept up a lively bidding throughout the sale. Eight thousand boxes of oranges and lemons from Mas-sena, and 1,200 boxes of oranges and lemons from Valencia, were disposed of at the sale.

The Campana, which ran aground at St. Valier recently, and which was taken to dry dock in Montreal to be overhauled, has been found but slightly damaged. She sailed for Pictou, N.S., on May 22, carrying a general cargo.

The Victorian of the Allan line sailed for Liverpool with a general cargo on May 23.

The Dominion liner Kensington clear-

ed for Liverpool with a varied cargo on May 26.

The Empress of Britain reached Liverpool from Quebec at 2 p.m., May 26, making the trip across in seven days and four hours, which is considered very good time.

On May 27 the Manchester Commerce, of the Furness, Withy Co., sailed with a general cargo for Manchester.

It is expected that the Empress of Ireland will leave Liverpool on her maiden trip across, June 23, and will leave here on the return trip July 7.

TRADE INQUIRIES.

Correspondents desiring to get in touch with any of the firms referred to should quote the reference number when requesting addresses. For information write to Superintendent of Commercial Agencies, Department of Trade and Commerce, Ottawa.

599. Fish canning and drying.—Firm in the city of Mexico desires to represent first-class concern.

600. Canned fruits, etc.—Firm in the city of Mexico desires to represent first-class firm.

604. Baled hay.—Manchester firm desires prices from Canadian shippers.

608. Raw furs.—Manchester furrier desires to correspond with Canadian shippers.

609. Baled hay.—Lancashire firm wishes to correspond with Canadian shippers.

615. Butter.—Manchester produce firm wishes to correspond with Canadian shippers of butter in cwt. casks.

616. Cheese — Manchester produce firms desire to correspond with Canadian exporters.

617. Butter.—Manchester produce firm will welcome correspondence from Canadian exporters of butter in 56-lb. boxes.

618. Apple packers—Irish importing firm desires to correspond direct with Canadian packers.

619. Oats.—Manchester firm wishes to obtain prices from Canadian exporters.

620. Canned apples—North England produce merchant desires to get in touch with Canadian shippers of canned apples in gallon tins.

622. Canadian hay—North England produce firm inquires for shippers of Canadian hay e.i.f. Newcastle or Liverpool.

623. Canadian hay—North England firm desires to get in communication with shippers of Canadian hay in large quantities.

624. Butter—North England firm of produce merchants asks to be put in communication with creameries and others packing best Canadian butter in casks similar to Danish.

625. Hog products—East coast firm

of produce merchants asks to be put in communication with Canadian shippers of hog products, butter and cheese.

626. Butter, cheese, etc.—Large North England firm requires large and regular shipments of butter, cheese, hog products, canned meats and fruits.

628. Evaporated apples—North England firm desires to get in direct communication with Canadian exporters of dried fruits.

629. Canadian apples—North England firm desires to get in touch with Canadian exporters for the coming season.

630. Canned sardines—North England firm desires to get in touch with Canadian provision brokers and others, to introduce into Canada their specialty, "canned sardines."

631. Cheese, butter, etc.—North England produce firm asks to be put in communication with Canadian shippers of cheese, butter and hog products, to be shipped direct to Newcastle.

632. Cured hog products, etc.—North England produce firm desires to get in direct communication with packers of finest-cured hog products, also shippers of eggs, cheese and butter.

633. Hog products — North England firm desires to know Canadian shippers of hog products, especially square shoulders, to meet big local demand; also cheese and butter.

634. Canned meats—North England firm asks for direct communication with packers and manufacturers of canned meats, fish and fruit.

635. Hog products—North England produce house desires to get in touch with packing houses shipping hog products especially "Cumberland C&F," also cheese, butter, and eggs.

637. Cheese, eggs, etc.—North England importing firm desires to get in touch with exporters of cheese, eggs and cask-packed butter; also with packers of hog products, particularly square shoulders.

VISITING IN THE WEST.

W. C. McCuaig, of the Walker Bin & Store Fixture Co., Berlin, Ont., arrived in Winnipeg last week. He intends visiting a number of western towns, such as Brandon, Regina, Calgary and Edmonton. Mr. McCuaig called at the Winnipeg office of The Canadian Grocer last Saturday, and in the course of a few minutes' conversation hinted at the probability of his firm opening a branch in Winnipeg or some other western city.

Frank R. Gilman, formerly of the Gillett Co., Chicago, has been appointed special traveling representative of E. W. Gillett Co., Toronto, and is now on his way to Newfoundland.

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First car of
FLORIDA PINES

due this week, sizes will run mostly 24s.

Lots of
CUBA PINES

Stock is running fine.
18s, 24s, 30s, 36s.

Strawberries
Bananas
Oranges
Lemons

At lowest possible price.

Send in your order.



25-27 Church St. TORONTO,
CANADA

DRIED APPLES

BRIGHT, DRY STOCK
WANTED.

O. E. ROBINSON & CO.
INGERSOLL

Established 1886

BASKETS

We make them in all shapes and sizes. We have

Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE...
Oakville Basket Co.
Oakville, Ont.

GREEN FRUITS AND VEGETABLES

For green fruits and vegetables the question is now one of supply rather than demand. Consumption at this season of the year in Canada was probably never before so large. The price of pines has advanced wholly because of increased demand. It may recede again a little, but importers say not much. The price of pines varies according to the daily New York auctions. The fruit is auctioned from the steamers as they arrive, and the day's demand determines the price. The present advance is attributable in part to the holiday demand in the States, June 30th being Decoration Day. Some look for a slightly lower price again next week.

The lemon market is very firm, and there has been keen competition at the New York auctions this last week.

Strawberries are not an average crop in the states now yielding, especially Maryland. Consequently prices are ruling high, higher than last week, for the demand is steadily increasing. The Canadian plants are said to have been pretty badly Winter killed and about half a crop is expected here. This shortage will be made up in part by an increased acreage, but there is a promise of scarce berries this Summer.

Oranges are becoming scarce and what remain are higher.

New potatoes from the south are beginning to arrive in quantity. Tomatoes, however, hold up, the demand being heavy.

APPLE TRADE NOTES.

W. A. McKinnon, Canadian commercial agent at Bristol, Eng., having seen a number of prominent fruit dealers, says they are agreed, with one exception, in regard to apples, that Canadians sell more readily and at higher prices than Americans; that one reason for this is the larger sized barrel in which Canadians are packed; that a much more important reason is that Canadians are better packed and graded, the grade marks being more reliable than those used by American competitors, and that this result is unanimously attributed to the influence of Government inspection, carried out under the Fruit Marks Act.

The fruit trade, Mr. McKinnon states, approves the proposals by the recent fruit convention at Ottawa to define No. 2 grade and for a standard Canadian barrel.

Of apples in boxes, he says he will be glad to receive particulars from growers proposing to ship that way, and continues;

"Only a limited trade, confined to the best varieties, and the best samples of them, carefully packed, can be hoped for in the early stages of the development of this trade, so far at least as the south of England is concerned. There is, however, a high-class trade which could use such goods as these at paying prices. Importers would require that shipments should be absolutely reliable from time to time, and that the fruit should be in every respect first-class, and true to name and grade as marked."

OUTLOOK FOR VEGETABLES.

The monthly crop reports for June, as issued by the Ontario Vegetable Growers' Association, shows vegetable crops throughout the province to be one or two weeks late, owing to the cool and wet weather. There have been several hard frosts since the 20th of May at Ottawa and Kingston, and early potatoes, beans and other crops that were doing nicely were killed. The crop of early cabbage at Ottawa will be nearly double that of last year. Cauliflower and corn will be a light crop, potatoes heavier, and there is no increase in the acreage of vegetables reported near Kingston.

In Prince Edward county, beans and tomatoes will be grown on an increased scale this year, and corn, peas and berries less. A marked increase in the planting of potatoes, tomatoes and onions is reported from Napanee.

Around Toronto correspondents at Doncaster and Humber Bay state crops are looking well, but there will be a light crop of asparagus and a decrease in the crop of onions. Large quantities of early celery have been planted.

Around Burlington there will be more onions than usual. Vegetables under glass are at a more advanced stage than last year. Tomatoes, late and early, will be planted extensively.

At Niagara Falls South tomatoes, corn, beans and beets are being contracted for by the canning factories at last year's prices. There is a decrease in the acreage under contract. A great scarcity of late tomatoes planted is reported.

In the southwestern portion of the province there will be a big increase in the shipments of early tomatoes; in the

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GREEN FRUIT
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Messina blood oranges, hal
Navels.....
Dates, per lb.....
Bananas.....
Cocoanuts, per bag of 100...
Pineapples.....
Apples.....
Lemons, per box.....
Jamaica oranges, per bbl...
Egyptian onions, per 11-lb
New strawberries, per ann

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Potatoes, per bag.....
Parsley, per doz. bunches...
Sage, per doz.....
Savory, per doz.....
Green peppers, per basket...
Southern cabbage, bbl. crs...
Tomatoes, Florida.....
Red onions, bbl.....
Turnips, bag.....
New turnips, per doz.....
Water cress, per doz.....
Leaf lettuce, per box, 4 do
" per doz.....
Boston lettuce, per doz...
Washed celery, bunches...
Spinach, per bbl.....
Cucumbers, per doz.....
" per basket.....
New potatoes, per bbl....
Mushrooms, per lb.....
Carrots, per bag.....
New beets per doz.....
New carrots, per doz.....
Wax beans, per basket...
Green beans, per basket...
Canadian asparagus, per b

ONTARIO

GREEN FRUIT
the season fruit
consumption in la

vicinity of Leamington, the acreage having been considerably increased.

Some of the early vegetables were ruined around Sarnia by the severe frost in May. Early potatoes will, however, be a large crop.

CATCH OF HALIBUT.

The schooner Squid, of the B. C. Packers' Association, took 700,000 pounds of halibut in three days recently. This is the largest catch in so short a time recorded. Each fisherman earned \$70.

MONTREAL MARKETS.

GREEN FRUITS—Very good business has been done in green fruits, although the weather has not been the best for this line of trade. Several changes are noticeable in the quotations hereunder. The market in lemons has advanced from 35c. to 50c. a case in sympathy with the advances which have taken place in other markets. Oranges are rather firmly held. The price of Jamaica oranges has declined a little owing to the receipt of some stock not quite up to the average merit. Strawberries are enjoying very good sale from 15c. to 17c.

| | | |
|------------------------------------|------|------|
| Messina blood oranges, half box | 1 65 | 1 85 |
| Navels | 4 25 | 4 50 |
| Dates, per lb. | 0 04 | 0 04 |
| Bananas | 1 85 | 2 25 |
| Cocconuts, per bag of 100 | 3 00 | 3 00 |
| Pineapples | 4 01 | 6 00 |
| Apples | 3 00 | 3 25 |
| Lemons, per box | 3 50 | 5 01 |
| Jamaica oranges, per bbl. | 2 00 | 2 00 |
| Egyptian onions, per 11-lb. bag | 0 15 | 0 17 |
| New strawberries, per small basket | | |

VEGETABLES—The weather the past couple of weeks has not been conducive to good business in green vegetables. Very good sales have been made, nevertheless, and dealers do not complain of lack of inquiries. Potatoes, according to those in a position to know, are going to be scarce. The price is rising already. Eighty-five cents is the figure demanded at present, and it is thought that higher will be seen very shortly. Southern cabbage is a little lower owing to heavier receipts. Florida tomatoes are also more plentiful. Cucumbers have declined 75c. since last week. Canadian asparagus is now quoted. Dealers are asking \$1.75 per basket. Washed celery in bunches is being sold quite freely at \$1.25.

| | |
|--------------------------------|-----------|
| Potatoes, per bag | 0 85 |
| Parsley, per doz. bunches | 0 40 |
| Sage, per doz. | 1 00 |
| Savory, per doz. | 1 00 |
| Green peppers, per basket | 0 75 |
| Southern cabbage, bbl. crates | 2 75 3 00 |
| Tomatoes, Florida | 3 75 4 25 |
| Red onions, bri. | 3 00 |
| Turnips, bag | 0 50 0 60 |
| New turnips, per doz. | 1 50 |
| Water cress, per doz. | 0 75 |
| Leaf lettuce, per box. 4 doz. | 2 00 |
| " per doz. | 0 80 |
| Boston lettuce, per doz. | 1 40 1 61 |
| Washed celery, bunches | 1 25 |
| Spinach, per bbl. | 2 75 |
| Cucumbers, per doz. | 1 00 |
| " per basket | 3 25 |
| New potatoes, per bbl. | 6 50 |
| Mushrooms, per lb. | 0 80 |
| Carrots, per bag | 0 50 |
| New beets, per doz. | 1 50 |
| New carrots, per doz. | 0 75 |
| Wax beans, per basket | 3 25 |
| Green beans, per basket | 3 25 |
| Canadian asparagus, per basket | 1 75 |

ONTARIO MARKETS.

GREEN FRUITS—At this stage of the season fruit was never going into consumption in larger volume than now.

PINEAPPLES

Preserving time is at hand. We do not anticipate any lower prices. The fruit is now in its prime—**naturally ripe** and of best **flavor**.

California **"Mediterranean Sweet"**
Oranges

Bronco Brand, a beautiful orange, sound and popular sizes. Fresh car just received.

Get Our Weekly Price List

WHITE & CO., LIMITED

TORONTO

Branch at HAMILTON

Positively Without an Equal

W. B. Stringer.
J. J. McCabe.

"ST. NICHOLAS"

W. B. STRINGER & CO., Sole Agents, Toronto and Montreal

FOREIGN AND DOMESTIC FRUITS OF ALL KINDS

Strawberries, Navels, Lemons, Bananas, Pines, etc.

THE F. T. JAMES COMPANY, Limited

76 Colborne St.
33 Church St.

TORONTO

Wire, Phone,
or Mail your Orders

STRAWBERRIES. Fresh arrivals every day.
PINEAPPLES. Now is the time to buy.

THE DAWSON COMMISSION COMPANY, LIMITED, TORONTO
Cor. West Market and Colborne Sts.

PINEAPPLES

In Beautiful Condition.

18s, 24s, 30s, 36s and 42s.

HUGH WALKER & SON

ESTABLISHED 1861

GUELPH, ONT.



This design a guarantee of quality.

WATERPROOF WRAPPING PAPER

For Express and Long Distance Packages. Put up in rolls 36 in. wide, 250 and 300 yards in a roll. Clean paper on both sides—waterproof substance in the centre—therefore it will not soil or stain delicate goods, as ordinary waterproof paper will. Practically odorless. May be used either for case lining or wrapping packages.

CANADA PAPER CO.

SAMPLES AND PRICES WITH PLEASURE. TORONTO LIMITED MONTREAL



ALL ABOARD!

Any Grocer who hasn't booked his passage on the S.S. "Purity" should not delay one moment. Delay may mean a \$25.00 fine, loss of custom, prestige—everything. Taking in the journey means nice profits, permanent dealings, piles of satisfaction. The ticket reads:

"I have ordered the
E.D.S. Brand
of Jams, Jellies, Sealed Fruit in Glass
and am protected by the Guarantee Label"

HAVE YOU YOUR TICKET?

W. G. Patrick & Co., 29 Melinda St., are Toronto agents for my Jams, Jellies, etc.; Wm. H. Dunn, agent for Montreal and Province of Quebec; Mason & Hickey, 108 Princess St., Winnipeg, agents for Winnipeg and the Northwest; W. A. Simonds, agent for St. John, N.B.; A. & W. Smith, agents for Halifax, N.S.

E. D. Smith's Fruit Farms, Winona, Ont.

ASHLEY & LIGHTCAP

Manufacturers' Agents and Wholesale Commission Brokers
Storage. Track Warehouse. Central Location. Low Insurance. Quick facilities for handling Goods
Open for Foreign and Domestic Agencies.
Highest References. Correspondence Solicited.
214 PRINCESS STREET, - - WINNIPEG

SCOTT, BATHGATE CO., BROKERS AND COMMISSION MERCHANTS

COR. NOTRE DAME EAST AND VICTORIA STS.
WINNIPEG, CANADA
Storage and Warehousing a specialty. First-class facilities in a fully modern brick warehouse, centrally located on the railway track.

Manufacturers' Agents—Continued

JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturers Agent, Member Western Wholesale Brokers Association.
Union Bank Block, Rooms 722 and 723
Winnipeg, Man.
Open for good Agencies. Correspondence Solicited.

JOHN A. CHEYNE

Wholesale Commission Broker and Manufacturers' Agent
Correspondence Solicited.
41 Bannatyne Ave., Winnipeg, Man.

W. A. TAYLOR

BROKER and WAREHOUSEMAN
243 Main Street
WINNIPEG, MAN.
HIGHEST REFERENCES

STUART WATSON

Manufacturers' Agent and Wholesale Commission Broker.
Winnipeg, - Man.
Highest References. Correspondence Solicited.

G. B. THOMPSON

Wholesale Broker and Commission Merchant
159 Portage Avenue East, - WINNIPEG, MAN.
Cable address, "CAPSTAN."
Storage facilities. Correspondence solicited

OWEN SOUND.

J. K. McLAUCHLAN

Commission Merchant.
Warehouseman, Shipper and Steamship Agent.
Owen Sound, - Canada

Prices are high, too. Pines are higher owing to increased demand, for the crop is average or better and the quality is prime. A car of Floridas, the first, arrived here this week. Berries are higher owing to small supplies due to a short crop in the yielding states, Maryland, Delaware and Missouri. Oranges are getting scarce and are higher. The market here is bare of Mexicans. Lemons are dearer. Even bananas are higher, for the best, but it may be the best are better. There is practically no more grape fruit. In New York as high as \$11 a case has been paid for it.

| | | |
|---|------|------|
| Oranges, California navels..... | 4 00 | 4 75 |
| " Sorrento..... | 4 00 | 4 50 |
| Lemons, Messina, 300's 360's, per box..... | 3 00 | 3 50 |
| Limes, per crate..... | 1 25 | |
| Apples, Spies XXX, per bbl..... | 5 00 | 5 50 |
| " " XX, per bbl..... | 4 00 | |
| " Baldwins, XXX, per bbl..... | 4 50 | |
| " " XX, per bbl..... | 3 75 | |
| " other Winter varieties, XXX, per bbl..... | 4 00 | |
| " " XX, per bbl..... | 3 00 | 3 50 |
| " farmers', per bbl..... | 2 00 | 3 00 |
| Bananas, per bunch..... | 1 20 | 2 50 |
| Red bananas per bunch..... | 2 20 | 2 25 |
| Strawberries per quart box..... | 0 15 | 0 16 |
| Pineapples, Cuban 18's, 24's, 30's, 36's, per case..... | 3 25 | 3 50 |
| " Floridas, 18's to 48's..... | 5 50 | |
| Cherries, California white heart, 2-lb. box..... | 2 50 | |

VEGETABLES — Heavy seasonable business pretty well defines the situation in the vegetable market. Some lines are naturally tending lower. New potatoes is one of these. The first carload arrived this week and the price is down to \$5 a barrel. Domestic asparagus is getting more plentiful. There is a wide range in the price but it is not wider than the range of quality, from stems that look like timothy stalks three inches long to the fine fat variety that adorns a piece of toast to an epicure's taste. Onions are a little easier and peas and beans are getting nearer the reach of the light purse.

| | | |
|--|-------|------|
| Potatoes, kiln dried sweet, bushel hamper..... | 2 00 | |
| " Delaware, per bag..... | 1 10 | 1 15 |
| " Silver Dollar, per bag..... | 0 90 | 1 00 |
| " Ontario, per bag..... | 0 80 | 0 90 |
| New potatoes, Bermuda, per bbl..... | 5 00 | 6 00 |
| Onions, Egyptian, per sack 100-115 lbs..... | 2 00 | 2 50 |
| " Texas Bermuda, 50-lb. crates..... | 1 50 | 1 75 |
| green, per doz. bunches..... | 0 124 | |
| Cabbage, new South Carolina, per crate..... | 3 00 | 3 25 |
| Wax and green beans, per bush hamper..... | 2 50 | 3 50 |
| Beets, per bush el..... | 0 50 | |
| " new, per doz. bunches..... | 1 00 | 1 25 |
| Carrots, per bag..... | 0 40 | 0 50 |
| " new, 5 to 6 doz. in box..... | 2 25 | 2 50 |
| Lettuce, per doz. bunches..... | 0 30 | |
| Radish, per doz..... | 0 25 | 0 30 |
| Cucumbers Boston, per doz..... | 1 15 | 1 50 |
| " Florida, per hamper, 5 to 8 doz..... | 2 50 | 3 00 |
| Mushrooms, 1-lb. boxes, per lb..... | 0 80 | |
| Celery, Florida, per ca e..... | 4 50 | |
| Asparagus, per doz. bunches..... | 0 50 | 1 00 |
| Beans, white, prime, bush..... | 1 75 | |
| " hand-picked, bush..... | 1 50 | |
| " Lima, per lb..... | 0 07 | |
| Tomatoes, Floridas, 6 basket crates..... | 3 25 | 4 00 |
| Rhubarb, 1 doz. bndls..... | 0 25 | 0 41 |
| Spinach, bush..... | 0 75 | 1 00 |
| Leeks per doz..... | 0 25 | |
| Artichokes, per bag..... | 0 60 | 0 95 |
| Parsnips, "..... | 0 50 | 0 70 |
| Watercress, per doz. bunches..... | 0 2 | |
| Egg plant, per doz..... | 1 55 | |
| Peppers, green, per small basket..... | 0 75 | 0 85 |
| Parsley, per doz..... | 0 20 | |
| Turnips, per bag..... | 0 35 | |
| Mint, per doz..... | 0 25 | |

Winnipeg Storage

We make a specialty of storing and distributing car lots for

Eastern Shippers

Negotiable receipts issued
Low Insurance Rates reasonable
R. B. WISEMAN & CO.
WINNIPEG
Warehousemen and Distributing Agents.
Best of references.

We at

THE

NEW PAC

Bru SA

Now is the

- 1/4 Oils,
- 1/4 Oils,
- 1/4 Musta
- 1/4 Toma
- 1/4 Musta

Conn

FRESH SALMON

ATTRACTIV

W. S.

OLIVES

We are taking into stock this week a car of Olives. It will pay you to give us your requirements.

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO

NEW PACK NEW PACK NEW PACK

OF THE FAMOUS

Brunswick Brand SARDINES

Now is the time to send your order for—

- 1/4 Oils, Sanitary Can, 100 tins to case
- 1/4 Oils, Handmade Can, 100 "
- 1/4 Mustard, 100 tins to case
- 1/4 Tomato, 100 "
- 1/4 Mustard, 50 "

TO

Connors Bros., Limited

Black's Harbour, N. B.

Season 1906

HORSE SHOE SALMON

Now in Store



ALSO

- SPRING SALMON—"Columbia" Brand.
- COHOES—"Tiger" Brand.
- PINKS—"Sunflower" Brand.
- "Jacques Cartier" Brand.

PACKED BY

J. H. Todd & Sons
Victoria, B.C.

Wholesale buyers can obtain quotations from

Geo. Stanway & Co., Toronto, for Ontario. C. F. Thompson, Winnipeg, Manitoba.
W. S. Goodhugh & Co., Montreal, Quebec. J. Hunter White, St. John, Lower Province

**FRESH
SALMON**

GOLDEN CROWN and GOLDEN KEY brands CANNED LOBSTERS

1/2, 3/4, 1-lb. Talls.

1/2, 3/4, 1-lb. Flats.

**FRESH
LOBSTERS**

- Golden Crown Canned Clams**
- Golden Crown Canned Mirimichi Salmon**
- Golden Diamond Canned Blueberries**

ATTRACTIVE LABELS

PROMPT SHIPMENT

QUALITY GUARANTEED

If your jobbers do not handle these goods, write us direct for quotations.

W. S. LOGGIE CO., Ltd. - CHATHAM, N.B.

PACKERS AND EXPORTERS OF ALL KINDS OF FISH

**Tobler's Chocolate by Another Name
Would Taste as Sweet**

The name "Tobler" stands for Real, Best, Ideal in Chocolate affairs. Invalids, athletes, business men, and women and children relish

TOBLER'S CHOCOLATE

not because it is called "Tobler's," but because it is the finest chocolate obtainable. Almost any place the world over you can get this celebrated chocolate, and every bit (if it could speak) would say, "I came from Switzerland." Don't forget the 33% and 78% profit, which you are entitled to.

Maclure & Langley
AGENTS Limited

152-154 Pearl St., TORONTO
30 Hospital St., MONTREAL

THE SUMMER SEASON

brings

A DEMAND FOR THE BEST

IN YOUR STORE

STEWART'S

Chocolates and Confections

ARE THE BEST

PURE Materials.

Absolute Cleanliness.

Perfect finish.

New and beautiful packages for the Summer trade.

PRICES RIGHT

THE
STEWART COMPANY

LIMITED
TORONTO

COWAN'S COCOA

Maple Leaf Label Our Trade Mark

Cowan's Chocolate,

Cake Icings,

Cream Bars, and

**Cowan's famous Milk
Chocolate**

are absolutely pure goods

THE COWAN CO., LIMITED

TORONTO

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

Chocolate is to-day becoming almost as staple an article in the family as Sugar, Tea, etc. In keeping in touch with the wants of your customers remember that

MOTT'S

"DIAMOND" and
"ELITE" brands of

Chocolate are the Best
to help increase your trade.

John P. Mott & Co.
HALIFAX, N.S.

J. A. TAYLOR
MONTREAL

SELLING AGENTS:
R. S. McINDOE
TORONTO

JOS. E. HUXLEY
WINNIPEG

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BISCUITS AND CONFECTIONERY

PLEASE THE CHILDREN.

About three quarters of the candy made in Canada is bought and consumed by children. That is the estimate of one of the largest manufacturers. It is not much wonder, therefore, that the candy man strives to please the boys and girls.

THE CANDY DEPARTMENT.

Confectionery is receiving much more attention from the average grocer than it was a few years ago. The principal reason for this is the increased consumption due to lower prices made possible by the decreased cost of sugar and other raw material.

Chas. F. Wenneker, answering in the *Eli Grocer* the question how to make a candy department popular, wrote:

"In the first place I would look to its cleanliness. I would see that it had ample show case room and I would have these in a cool place that the sun could not reach. The sun not only fades candy, but it attracts flies, and appetizing candy and flies never can go together. I would dress the showcases often and tastefully. Chocolates, bonbons and caramels make attractive combinations and are the best for effective display. Candy is a luxury, and if you put it temptingly before people they cannot resist it. Like every other line of goods, candy looks best when not crowded. Pile your show case full and you make all its contents unattractive. * * * Chocolates are the most popular of candies. They are in demand everywhere and the demand is always growing. They outsell all other candies by a long way and it is the expensive kinds, too, that are most in demand. But speaking of grades, the high-class goods are the best sellers in all lines of confections. It is more satisfactory to handle the better grades. They net as good or a better profit than cheap lines and they turn the money over quicker. In fact, it is becoming hardly worth while to make the cheaper grades. Even the school children pass these up. It is no longer with them a question of quantity, but one of quality. In other words, candy consumers are cultivating a taste for high class confections."

"Cheap" candy does not necessarily mean low priced. It means poor. Most of the candy sold in this country to the children is low priced, but it is good. The proprietor of a very large Toronto candy factory said the other day:

"There isn't a class of candy made here that my children don't eat."

The impression that chocolates do not keep well is erroneous. If properly manufactured, passed through a cold storage plant, chocolates will stand up well even in the hottest weather. All the big factories now have ice plants for this purpose and the results are always satisfactory.

The demand for candy has increased very rapidly of late years. Where it was once a sort of luxury that belonged almost exclusively to the rich, candy has now become a pleasure for the masses. The decrease in the prices of sugar and the other commodities used in the manufacture of sweetmeats has put candy within the reach of almost everybody.

Candy stands almost alongside of many household commodities when it comes to popular sellers. Mr. Wenneker concluded, and the grocer who does not make his candy department pay has himself to blame. Keep the cases cool, clean and attractive and candy lovers will do the rest.

VISITOR FROM DUBLIN.

Mr. Chas. E. Jacob, of the firm of W. & R. Jacob, biscuit manufacturers, Dublin, Ireland, was a caller at the Toronto office of *The Canadian Grocer* this week.

Mr. Jacob left Dublin in October last on a trip around the world in the interests of his firm, traveling to the east.

He was in California at the time of the earthquake, and had his luggage burned at San Francisco. Mr. Jacob was at the time of the disaster in Los Angeles for a day, and got back to find the city in ruins.

From San Francisco Mr. Jacob went up the coast to Vancouver and through by Winnipeg to Toronto, leaving for Montreal on Thursday.

Mr. Jacob is quite satisfied with his trip and the prospects for trade in Canada. His high-class biscuits have been very well received by the trade, and the outlook is very encouraging.

KEEP EVERLASTINGLY AT IT.

The constant flow of water
Wears away the hardest stone.
The constant gnaw of Towser
Masticates the toughest bone.
The lover's constant pleadings
Win the erst-reluctant maid;
And the constant advertiser
Is the man who gets the trade.

The Biscuits

**They
Talk
About**

**Now
did
you
ever
notice**

How the people always ask for



The reason is plain. The people ask for

**The Biscuits
with a
Reputation**

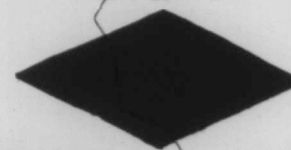
Perfection Cream Sodas excel all others in quality, taste, value, selling power, etc., etc.

3-lb. Cards or Tins

**THE Mooney
Biscuit & Candy
Company,
LIMITED,
Stratford, - Canada.**

DIAMOND

Brand



MAPLE SYRUP

has that delicate flavor of New Sap Syrup direct from the bush. Try it.

ALL JOBBERS

Sugars Limited, Montreal



Lowney's Cocoa is a triumph in pure food products. It is the **best** cocoa made anywhere or at any price.

THE WALTER M. LOWNEY CO. of Canada, Limited

165 William St., - - - MONTREAL, CAN.



SUCHARD'S COCOA is the most delicious. The flavor wins your favor and your customers. We want your co-operation in its sale. Write us for our proposition.

Frank L. Benedict & Co., Montreal

A LINE THAT WILL PLEASE YOUR CUSTOMERS



LAMONT, CORLISS & CO., Sole Importers
27 COMMON ST., MONTREAL

JACOB'S BISCUITS

Don't forget the name, nor overlook this line of imported biscuits. Made in Dublin, and packed specially for export trade. No finer line of fancy biscuits in the world. Remember the name "JACOB."

Manufactured by

W. & R. JACOB & CO., Limited

Canadian Agents:
Kenneth H. Munro
321 Coristine Bld. Montreal.
C. & J. Jones Bros.,
424-425 Union Bank Bld., Winnipeg
Wilson Bros.
Wharf St. Victoria, B.C.

**DUBLIN,
IRELAND**

THE QUALITY—THE PRICE

No matter from what viewpoint you look your policy is to sell

SHIRRIFF'S FLAVORING ESSENCES

Other grocers are on the right track.

MANUFACTURED BY
**IMPERIAL EXTRACT CO.
TORONTO**



EXPERIENCED

who are open for register their publishing Co., at an occasionally made sale houses who own advertising c

Persons add kindly mention tisement in Th

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**REFRIGERATORS
FOR BUTCHERS AND GROCERS.
EUREKA REFRIGERATOR CO. TORONTO, CAN.**

EXPERIENCED ADVERTISEMENT WRITERS

who are open for a situation are requested to register their names with the MacLean Publishing Co., at any of their offices. Inquiries are occasionally made by manufacturers and wholesale houses who contemplate establishing their own advertising department.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

*'Tis
Sixty Years
Ago*

**COX'S
GELATINE**
celebrated in
1905 the 60th
anniversary of
its introduction to the Canadian public.

FIRST in 1845 in strength and purity,
and first still after all these years.

Canadian Agents: **J. & G. COX,
Ltd.**
C. E. Colson & Son, Montreal
D. Masson & Co., " **Gorgie Mills,
EDINBURGH**
A. P. Tippet & Co., "

**SPRAGUE
CANNING MACHINERY CO.
CHICAGO, ILL., U.S.A.**

Money Getters
Peanut, Popcorn and Com-
bination Machines. Great
variety on easy terms
Catalog free.
KINGERY MFG. CO.
106 E. Pearl St., Cincinnati

**EPPS'S GRATEFUL
COMFORTING**

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.
Special Agents for the entire Dominion, **C. E. COLSON & SON, Montreal.**
In Nova Scotia, **E. D. ADAMS, Halifax.** In Manitoba, **BUCHANAN & GORDON, Winnipeg.**

THE MOST NUTRITIOUS COCOA

Cultivate your Biscuit trade by ordering
**McLAUCHLAN'S
Cream Soda Biscuits**

McLAUCHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada.

**QUALITY!
QUALITY!**

That is

UPTON'S

first consideration in
the manufacture of his

**Jams, Jellies
and
Orange
Marmalade**

Good goods always com-
mand a fair price.

**BORDEN'S
BRANDS**



**"Eagle" Brand
Condensed Milk**

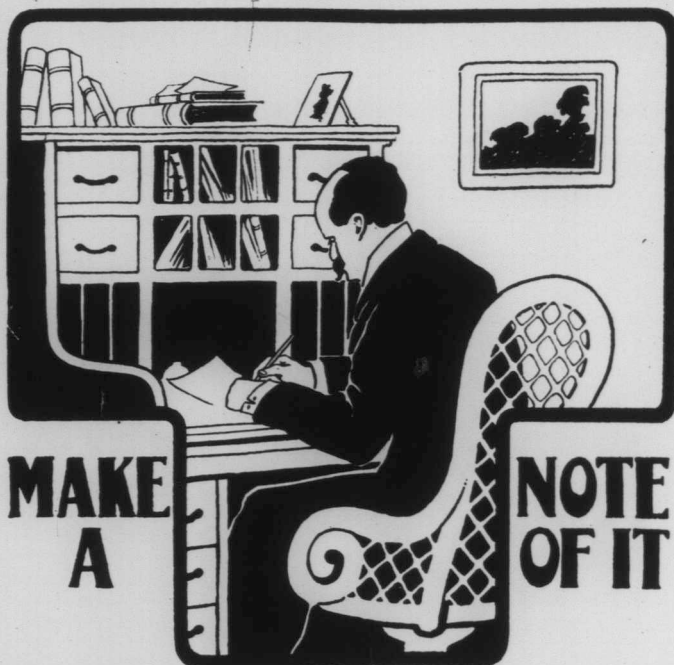


**"Peerless" Brand
Evaporated Cream**

To educate your customers to the use of Condensed Milk or Cream is an easy matter if you can assure them of the healthful benefits derived.
The scientific and hygienic preparation of **Borden's Brands** have established them as the world's recognized standards.

All Jobbers Sell Them.

WILLIAM H. DUNN, - MONTREAL and TORONTO
Scott, Bathgate & Co., Winnipeg, Man. Shallcross, Macaulay & Co., Vancouver and Victoria, B.C.



Pebble and **Pharaoh** Cigars are selling faster every day.

Pebble and **Pharaoh** enthusiasts are increasing every day.

Pebble and **Pharaoh** prices are the same every day.

Pebble and **Pharaoh** quality is "high" every day.

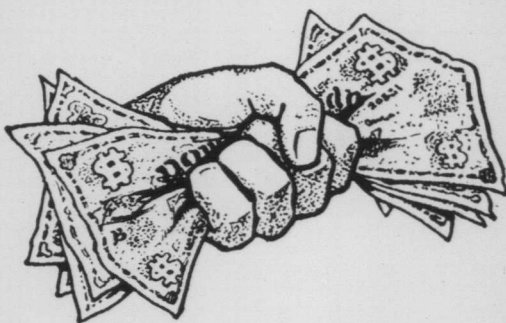
Pebble and **Pharaoh** orders can be filled every day.

Address all communications to

J. BRUCE PAYNE, Limited, Mnfrs.
GRANBY, QUEBEC

You are in Business to make Money

Grocers' Chorus
"Yes"



Grocers' Chorus
"Yes"

The point is to **make** it. Your vehicles to wealth are continuously-called-for goods that are imperishable, permanently priced and well "margined."

T & B

is a tobacco that every grocer should ally himself with.

Dollars are dollars, but yours are **your dollars**. Seeing that they are **yours**, place them where they will **yield**—invest in **T & B** stock.

You now know the road to success. An order to us is the "ticket" that starts you on your way.

THE GEO. E. TUCKETT & SON CO., Limited, Hamilton, Ont.

DEFEND

The Praetorian journal, defends protests against motherly legislation prohibition of would drive business and proceeds:

"It is not anything of the human frame with which so regard the cigarette excess is not woman is not agreed. As for the cigarette or the cigar or the pipe is sidious. But utterly because simply foolish rubbish is tall intemperate cigarette agitation pagandas, has notion that the in everything average man, b

BIG NEWS

L. O. Groth the erection in be one of the factories in Canada be five stories frontages, 150 street, 135 feet 184 feet on St. A separate to will be built on

WANT ONE

Essex, Ont., tating for a un imported, com leaf. Now the imported, pink green for Canada asserted, separate class of tobacco plants, bonded series. Existing mit shipping to to another and rendering separate necessary. We situation before sitting at Windsor label, the Financial replied, "You alian tobacco l

TOBACCOS, CIGARS AND ACCESSORIES

DEFENDS THE CIGARETTE.

The Practitioner, an English medical journal, defends cigarette smoking and protests against the threatened "grand motherly legislation" against it. The prohibition of the cigarette, it says, would drive boys to the cigar and pipe, and proceeds:

"It is not easy for those who know anything of the action of tobacco on the human frame to understand the horror with which so many worthy persons regard the cigarette. That smoking in excess is not good for boy, or man, or woman is a matter as to which all are agreed. As has often been pointed out, the cigarette is more injurious than the cigar or the pipe, because it is more insidious. But to banish the cigarette utterly because it may be abused is simply foolish. An amazing amount of rubbish is talked about the matter by intemperate enthusiasts. The anti-tobacco agitation, like some latter day propagandas, has its origin in the mistaken notion that the rule of healthy life must in everything be adapted, not to the average man, but to the weaker vessels."

BIG NEW CIGAR FACTORY.

L. O. Grothe & Co. have commenced the erection in Montreal of what will be one of the largest and finest cigar factories in Canada. The factories will be five stories above ground, with three frontages, 150 feet on St. Lawrence street, 135 feet on Ontario street, and 184 feet on St. Charles Borromeo street. A separate tobacco storage warehouse will be built on the last named street.

WANT ONE REVENUE STAMP.

Essex, Ont., tobacco growers are agitating for a uniform revenue stamp for imported, combination and Canadian leaf. Now there is a black stamp for imported, pink for combination, and green for Canadian, necessitating, it is asserted, separate factories for each class of tobacco, with separate licenses, plants, bonded warehouse and all accessories. Existing regulations do not permit shipping the product of one factory to another and forwarding together, thus rendering separate shipping warehouses necessary. When the growers laid the situation before the Tariff Commission sitting at Windsor and asked a uniform label, the Finance Minister, Mr. Fielding, replied, "You want to dispose of Canadian tobacco by disguising it under a

uniform stamp." -The Leamington, Ont., Post, discussing the issue, says:

We do not want to disguise anything. All we ask is, place our native tobacco on an equal footing with the imported article.

We want our tobacco stores to be able to say to the consumer: "Here are all the popular brands of manufactured tobaccos. You pay your money and you can take your choice. You must judge the quality by the merits of the goods and not by prejudice and the color of the stamp."

We heartily agree that the present onerous revenue regulations are unwise, unjust and absolutely unnecessary.

No other country under high heaven has seen the necessity of similar revenue regulations. Mr. Fielding's contention that the green, pink and black stamps are necessary for the protection of the public is absurd and ridiculous. Surely Canadian tobacco is not so injurious to health that the Government must act as a guardian for the tobacco using public.

One would almost think it was a deadly poison and was labeled so as to warn intending purchasers so they could discriminate and buy something less harmful.

Remove this handicap, abolish the triple factory obstruction, prohibit the sale of raw leaf and with reasonable

protection we will in a very short time produce 75 per cent. of all tobacco used in the Dominion.

Under the existing law not one of the 235 cigar factories in the country can

SWEET CAPORAL



CIGARETTES

STANDARD
OF THE
WORLD

Sold by all leading Wholesale Houses.

MCDUGALL

Insist upon having them.
D. MCDUGALL & SON, Glasgow, Scotland.

CLAY PIPES

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

use one leaf of the product of our own country, unless they go to the enormous expense of building and equipping a new factory.

No wonder there is no cigar leaf grown, when under the law none of the factories can even experiment with it.

There must be a demand before there can be a supply, and this burdensome regulation must be abolished before this type of leaf can ever be grown in commercial quantities.

Surely, surely "it is time for a change" in the revenue regulations.

SUE FOR COMMISSIONS.

W. H. Steele & Co., wholesale tobaccoists, Toronto, have issued a writ against the American Tobacco Co. for \$139 rebate on goods purchased in March. Since August, 1904, when the law was changed, Steele & Co. have bought goods from other manufacturers than those included in the so-called tobacco trust, and claim that on that account their shipments have been delayed; that while other dealers could get orders filled in two or three days, their's were delayed 10 days or two weeks. A couple of months ago the company took the offensive and began to cut prices. Instead of getting all goods direct from the manufacturers, those they wish in a hurry they get through other dealers, having, they claim, eight such sources of supply. They keep boys busily removing labels whereby the avenue of supply can be traced.

The manufacturers sell goods on the rebate plan on the understanding that the schedule prices are maintained. They have refused to pay Steele & Co. the commissions for March. The result of the suit will be watched with interest.

Goldvogel Bros., tobaccoists, Montreal, have assigned. Liabilities are \$35,000.

VIRGINIA'S AGE PROBLEM.

Col. Robert M. Lynn, editor of the Richmond Evening Journal, who says of life at the age of 75, that on the whole he has nothing to regret, told a group of friends over the juleps last night that in Southwest Virginia there were counties becoming notorious for never registering a death from natural causes.

"A man's got to be killed down theah, suh," he said, "in orduh to face his Makuh. The climate is so salubrious an' nature is so gowgeous in its plenteous bounty that the folks just keep on livin' until somethin' violent happens.

"Mah friend, Evan Chesterman, who writes literary articles fo' mah papuh, fo' instance, is a sample. Evan is 98 years old. He has been a-nippin' at his toddies in Wintuh and his juleps in Summuh an' has been usin' tobacco sence he was 16. He strayed into a church not long ago jus' to heah an ole chum, who was the pastuh, preach an' to see how he was standin' the yeahs. What was Evan's surprise, suh, to have his old frien' jump on ev'ybody fo' drinkin' liquor and usin' tobacco. Evan stood it as long's he could, an' then he riz up an' said:

"Brothuh Wormeley, yo' know well enough, suh, that I have been a-drinkin' of mah liquor an' a-usin' of mah tobacco fo' three-quahtuhs of a century, suh, an' it ain't worried me a bit."

"I know it, suh," replied the pastuh, "an' if you hadn't a-been usin' liquor an' tobacco all yo' life, suh, you'd live on on' on until, when Gabriel blew his trumpet, suh, yo' would have to be knocked in the head by an angel, suh, so yo' could come up to the bar of justice fo' yo' rightful reckonin.'"

HOTEL KEEPERS MAKE ENEMIES.

Commercial travelers who work the territory north of Toronto would like to indict on a charge of conspiracy the leading hotelkeepers in Barrie, Orillia, Collingwood and Gravenhurst. Led by mine hosts of Orillia, they have con-

spired, it is alleged, to raise prices to commercial men from \$1.50 to \$2 a day. The excuse is the advance in the license fee.

"That," asserted a wrathful traveler, "could at the most amount to only 50c. a day. Under the new schedule the first man in would pay and the 15 or 20 travelers to follow would simply add each his 50 cents to the tavern keeper's already swollen income.

"What did I do? Why, I just got out and went to another hotel. I would rather eat a dried herring and a bun on the street than let those fellows beat me. If the travelers would just stand together we would bring those chaps to time. They've done more for temperance since the first of May than all the temperance workers could do in a year. Now that the Government has made it harder to pass local option they think they can do as they like."

TRIAL WILL GO ON.

Without having had any official notification to that effect the officers of the Dominion Wholesale Grocers' Guild indicted for conspiracy at Hamilton are pretty well assured that the Dominion Government will not make any change in the law this year, and that the case at Hamilton will be proceeded with at the end of the month's adjournment.

THE KIND HE LIKED BEST.

A deaf old gentleman was asked to a dinner party, and a lady present was urged to help him along in the conversation. It proved even more difficult than was expected. As the fruit was passed around she asked him:

"Do you like bananas?"

"What?"

"Do you like bananas?"

"No," said he, shaking his head; "I never wear them. The old-fashioned night shirt is good enough for me."

PERMANENT SUCCESSFUL CIGAR SALES

depend largely on the class of goods sold.

Full value HOGEN-MOGEN (5c.) and ROYAL SPORT (10c.) Cigars mean much to you.

This is money-saving and money-making advice—

THE SHERBROOKE CIGAR CO.

SHERBROOKE, P.Q.

ANCIENT

St. John's

Beef and pork

Harvey & Co

shipment of tea

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ANCIENT COLONY NOTES.

St. John's, Nfld., May 21, 1906.

Beef and pork are firm.

Harvey & Co. have received a large shipment of tea from Ceylon.

The outport crafts are beginning to arrive for the Spring's supply.

A. Dorken, of Dorken Bros., Montreal, has been in the city a few days.

Molasses are still advancing, and are selling now at 30c. per gallon.

Molasses have a last begun to rise; the best price to-day is 27½c. whole-sale.

Philip Templeman, of Bonavista, has purchased a large dwelling house in the city.

H. M. Ross has branched out as a full-fledged tea and commission merchant.

Flour is easier, and some of the knowing ones look for cheaper flour for some time.

R. P. Forbes, representing Stairs, Son & Morrow, of Halifax, was a visitor for a week.

J. H. Roberts, manager for Newfoundland of Vim Tea Company, spent week end at Carbonear.

The new wholesale grocery and provision firm of Rossitter & Co. are doing a very good business.

M. G. Winter, of T. & M. Winter, has returned from a business trip to Canada and the United States.

Over 100 sail of craft arrived in one day this week from the different outports for the season's supplies.

Chas. Chetwynd, who has charge of the tea department of Harvey & Co., reports tea business as very good.

W. J. Murphy, manager of the Exploits Lumber Co., Botwoodville, was a visitor to the city the past week.

Cotton lines are at a premium; none to be had in the city. The local roperies are months behind in their orders.

John Fullerton, representing Rowat & Co., pickles, etc., has just left after a very profitable business trip in this colony.

W. Fallis, eastern representative of the Sherwin-Williams Paint Co., has just left the colony after a very successful business trip.

F. H. Bradshaw, who represents Peek, Winch & Co., London tea merchants, has lately received some large shipments of tea.

L. C. Archibald, manager of the Antigonish Condensed Milk Co., manufacturers of Pheasant milk, left for Sydney by express yesterday.

Clement & Co., Channel, packers of "fish cheese," are running their factory

overtime. A shipment was made to Germany a few days ago.

There is a good prospect of fish, salmon and lobsters. Salmon is selling on the street at 20c. per pound; lobsters at 10c. and 15c. each.

D. E. Brown, who formerly represented Baird & Peters, St. John, N.B., in this territory, is now manager of a large business in Manor, Sask.

M. P. Cashin, M.H.A., of Cape Broyle, is in the city. Mr. Cashin is interested in some large industries besides his business at Cape Broyle.

A. Delgado has let the contract for the erection of a fine building on Water street. Mr. John LeDieu is the contractor. It will be 4 storeys high.

The fruit being received now is of a very inferior quality, and great loss is the result. More care should be exercised in the shipment of fruit and vegetables.

W. E. Bearn, one of the city's enterprising merchants, will enlarge his premises this Spring. Mr. Bearn has worked up a large business by close attention to it.

It has been decided to still continue the Thursday half holidays. There is a growing feeling that Saturday would be better, but a few Water street houses are able to block it.

Harry Crowe, manager of the Newfoundland Lumber Estates, Limited, has returned from New York and Boston. While away Mr. Crowe put through a large deal.

Ernest Simmonds, manager of the retail department of Munn & Co., Harbor Grace, was a visitor to St. John's this week, purchasing supplies for the firm's extensive supply business.

Fish has dropped away down in price, about 50 per cent. Thousands of dollars will be lost by the exporters of the staple of the colony owing to exorbitant prices paid last Fall.

The Royal Stores Choral Society will give a concert at Harbor Grace shortly. This society is composed exclusively of employes of the Royal Stores, and includes some excellent talent.

One of our best known business men expects to leave here for the States and Canada early in June in the interests of a new butter factory, while will probably be started in this city on his return.

There never was a year since the discovery of the colony when the preparations for the fishery were anything near approaching what they are this year. Some of the wise heads predict very low prices on fish next Fall.

The amount of trade this Spring has not been equal to former years. The business of the colony has changed and

is spread more over the entire year than formerly. The Crystal boats have started to run on the different bays.

The F. P. Wood Company has been incorporated to take over the business formerly conducted by Messrs. F. P. Wood and the Crown Mfg. Co., with the following provisional directors: M. G. Winter, H. McCoubrey, A. Murray, W. Munroe, A. B. Wood.

It is reported that the Bank of Commerce will shortly open here for business in the Duder Building, opposite the post office. It is said that they have an option on real estate where they propose to erect a fine bank building. There is also talk of starting another bank with local capital.

The Anglo-Newfoundland Exporting Company, of which J. C. Crosbie is president and general manager, have just chartered two of their schooners to P. Templeman, Bonavista, to load fish for Europe. Mr. Crosbie has worked up a large business since he started fish exporting five years ago.

The Reid (Nfld.) Co. now issue commercial travelers' special tickets. The travelers have first to obtain the ticket from the manufacturers' association, similar to the Dominion Travelers' Association, and then the Reids issue the travelers' tickets at reduced rates, and allow 300 lbs. baggage free.

Robt Moulton, M.H.A., left for his home in Burgeo by steamer. Mr. Moulton has large interests in the colony, and is one of the most progressive merchants. No member of the House of Assembly has given his district closer attention than has Mr. Moulton. He has developed into a good speaker, and his speeches are listened to with great interest for the simple reason that he knows what the people want.

FAKE ADVERTISING IN GERMANY.

The drastic way in which, under the law against fraudulent advertising, a German concern which makes false or exaggerated statements is handled is shown by a case recently reported from Berlin. The defendant, a merchant of Spandau, advertised that he would clear out his stock of goods at less than half price. A customer who made a purchase complained to the police that the advertisement was a fraud. Thereupon the retailer was prosecuted by the police and was fined \$150 and ordered to pay the customer \$75 damages. On appeal the fine was reduced to \$75 and the damages were remitted on the charge that the customer had not suffered any material loss.

A Statement of Facts

We are making the best flour the world has ever seen.

If you could gather around you samples of all the high-grade flours made and have all the famous bakers and flour experts make comparative tests, you would be enthusiastic in declaring that the **one perfect flour** among them all is



In color, flavor and perfection in milling, it has never been equalled.

It will pay you to put forth your best energies in pushing this flour.

Sell it to your high-class bakers. Sell it to your best family trade. The constant come-back of your customers for more will convince you more forcibly than anything else that you at last have a flour that satisfies everybody.

Quaker Manitoba Patent is made in our great new Peterborough Mill—the finest flour mill in the world.

THE AMERICAN CEREAL CO.

PETERBOROUGH, ONT.

QUOTATIONS FOR PROPRIETARY ARTICLES

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents, who alone are responsible for their accuracy. For charges for inserting quotations in this department apply to Advertising Manager, The Canadian Grocer, at our nearest office.

May 31, 1906.

Baking Powder.

| Cook's Friend— | Per doz. |
|------------------------------------|----------|
| Size 1, in 2 and 4 doz. boxes..... | \$2 40 |
| " 10, in 4 doz. boxes..... | 2 10 |
| " 2, in 6 "..... | 0 80 |
| " 12, in 6 "..... | 0 70 |
| " 3, in 4 "..... | 0 45 |
| Pound tins, 2 doz. in case..... | 3 00 |
| 12-oz. tins, " "..... | 2 40 |
| 5-lb. " "..... | 14 00 |

W. H. GILLARD & CO.

| Diamond— | Per doz. |
|---------------------------------|----------|
| 1-lb. tins, 2 doz. in case..... | \$3 00 |
| " 1-lb. tins, 3 " "..... | 1 25 |
| " 1-lb. tins, 4 " "..... | 0 75 |

IMPERIAL BAKING POWDER.

| Cases. | Sizes. | Per doz. |
|------------|--------|----------|
| 4-doz..... | 10c. | \$0 85 |
| 3-doz..... | 6-oz. | 1 75 |
| 1-doz..... | 12-oz. | 3 50 |
| 3-doz..... | 12-oz. | 3 40 |
| 3-doz..... | 2-lb. | 10 50 |
| 1-doz..... | 5-lb. | 19 75 |

OCEAN MILLS. Per doz.

| | |
|--|--------|
| Ocean Baking Powder, 1/2 lb., 4 doz..... | \$0 45 |
| " " " " 1 lb., 5 doz..... | 0 90 |
| " " " " 1 lb., 3 doz..... | 1 25 |
| Borax, 1/2 lb. packages, 4 doz..... | 0 40 |
| Cornstarch, 40 pkgs. in a case .. | 0 78 |
| Freight paid 5 p.c. 10 days. | |

MAGIC BAKING POWDER.

| Cases. | Sizes. | Per doz. |
|------------|--------|----------|
| 6 doz..... | 5c. | \$0 40 |
| 4 "..... | 4-oz. | 0 60 |
| 4 "..... | 6 " " | 0 75 |
| 4 "..... | 8 " " | 0 85 |
| 4 "..... | 12 " " | 1 40 |
| 2 "..... | 12 " " | 1 45 |
| 4 "..... | 16 " " | 1 85 |
| 2 "..... | 16 " " | 1 70 |
| 1 "..... | 2-lb. | 4 10 |
| 1 "..... | 5 " " | 7 30 |
| 1 "..... | 6-oz. | Per case |
| 1 "..... | 12 " " | \$4 55 |
| 1 "..... | 12 " " | |



ROYAL BAKING POWDER.

| Sizes. | Per Doz. |
|-----------------|----------|
| Royal-Dime..... | \$0 95 |
| " 1 lb..... | 1 45 |
| " 1 lb..... | 1 95 |
| " 1 lb..... | 2 55 |
| " 12 oz..... | 3 85 |
| " 1 lb..... | 4 90 |
| " 3 lb..... | 13 60 |
| " 5 lb..... | 22 35 |

Barrels—When packed in barrels one per cent. discount will be allowed.

CLEVELAND'S BAKING POWDER.

| Sizes. | Per Doz. |
|---------------------|----------|
| Cleveland-Dime..... | \$0 93 |
| " 1 lb..... | 1 33 |
| " 6 oz..... | 1 90 |
| " 1 lb..... | 2 45 |
| " 12 oz..... | 3 70 |
| " 1 lb..... | 4 65 |
| " 3 lb..... | 13 20 |
| " 5 lb..... | 21 65 |

Barrels—When packed in barrels one per cent. discount will be allowed.

T. KINNEAR & CO.

| Crown Brand— | Per doz. |
|---------------------------------|----------|
| 1 lb. tins, 2 doz. in case..... | \$1 20 |
| " 1 lb. " 2 " "..... | 0 80 |
| " 1 lb. " 4 " "..... | 0 45 |

Blue.

| | |
|---|-----------|
| Keen's Oxford, per lb..... | \$0 17 |
| In 10-box lots or case..... | 0 16 |
| Reckitt's Square Blue, 12-lb. box..... | 0 17 |
| Reckitt's Square Blue, 5 box lots..... | 0 16 |
| Gillett's Mammoth, 1/2 gross box..... | 2 00 |
| Nixoy's "Cervus," in squares, per lb..... | 0 16 |
| " " " in bags, per gross..... | 1 25 |
| " " " in pepper boxes..... | 1 35 |
| according to size..... | 0 02 0 10 |

Black Lead.

| | |
|---|--------|
| Reckitt's, per box..... | \$1 15 |
| Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz. or 1/4 gross, 4 oz | |
| Reckitt's Zebra paste, 1/2-gro. boxes, \$10.20 per gross. | |

JAMES' DOME BLACK LEAD.

| Per gross. | |
|--------------|--------|
| 6a size..... | \$2 40 |
| 2a size..... | 2 50 |

AMERICAN PURE FOOD COMPANY.

Borax "Queen."

| | |
|-------------------------|------|
| 40-oz. case, 4 doz..... | 0 40 |
| 8-oz. " 4 "..... | 0 50 |

Lot 7 cases, freight paid.
Conditions—2 per cent. 10 days; net
30 days.

Cereals.

| | |
|-------------------------------------|------|
| Wheat OS, 2-lb. pkgs., per pkg..... | 0 05 |
| " 7-lb. cotton bags, per bag..... | |



PETERBOROUGH CEREAL CO.

| | |
|--|--------|
| Canada Flakes, "Standard" case, 36 1/2's..... | \$4 40 |
| 5-case lots, 4 30 | |
| Canada Flakes, "Jumbo" case, 21 25's..... | 4 90 |
| Canada Flakes, "Jumbo" 5-case lots, 4 80 | |

Freight prepaid.

Chocolates and Cocoas.

THE COWAN CO., LIMITED.

| Cocoa— | Per doz. |
|---|----------|
| Perfection, 1-lb., per doz..... | \$2 40 |
| " 1 lb., " "..... | 1 20 |
| " 10c. size "..... | 0 90 |
| 5-lb. tins per lb..... | 0 37 |
| Soluble, No 1, 5 and 10-lb. tins, per lb..... | 0 20 |
| " No. 2, 5 and 10-lb. tins, "..... | 0 18 |

Special quotations for cocoa in bbis., kegs, etc.

| Chocolate— | Per lb. |
|---|---------|
| Queen's Dessert, 1/2's and 1/4's, per lb..... | \$0 40 |
| Vanilla, 1/2's..... | 35 |
| Parisian 8s, per lb..... | 0 30 |

The following sweetened for household purposes:

| | |
|--|--------|
| Royal Navy, 1/2's and 1/4's, per lb..... | \$0 30 |
| Diamond, " "..... | 0 25 |
| Special Diamond, 1/2's, "..... | 0 22 |
| " " 8's, "..... | 0 22 |
| " " 8's, "..... | 0 30 |

The following unsweetened:

| | |
|--------------------------------|------|
| Perfection, 1/2's, per lb..... | 0 30 |
| " " "..... | 0 30 |
| Flat cakes, per lb..... | 0 30 |

Icings for cake—

| | |
|--|------|
| Chocolate, white, pink, lemon, orange, almond, maple and coconut cream, in 1-lb. pkgs., per doz..... | 0 90 |
| Chocolate, white, pink, lemon, orange, almond, maple and coconut cream, in 1-lb. boxes, per doz..... | 1 75 |

Confections—

| | |
|------------------------------------|------|
| Cream bars, 6 in box, per box..... | 1 80 |
| " 6 in box, per doz. boxes 2 25 | |

| | |
|--|------|
| Chocolate ginger, per lb..... | 0 30 |
| " 1/2 lbs., per doz..... | 2 25 |
| Crystallized " "..... | 2 25 |
| Vanilla chocolate wafers, No. 1, 5 lb. boxes, per lb..... | 0 30 |
| Nonpareil wafers, No. 2, 5 lb. boxes, per lb..... | 0 25 |
| Milk chocolate, 36 in box, per box..... | 1 35 |
| " " 36 in box, per doz. cakes..... | 0 33 |

FRY'S.

| Chocolate— | per lb. |
|--|---------|
| Caracaras, 1/2's, 6-lb. boxes..... | \$0 42 |
| Vanilla, 1/2's..... | 0 42 |
| "Gold Medal," sweet, 1/2's, 6-lb. boxes..... | 0 26 |
| Pure, unsweetened, 1/2's, 6-lb. boxes..... | 0 42 |
| Fry's "Diamond," 1/2's, 14-lb. boxes..... | 0 34 |
| Fry's "Monogram," 1/2's, 14-lb. boxes..... | 0 34 |

Cocoa—

| Per doz. | |
|---|------|
| Concentrated, 1/2's, 1 doz. in box..... | 2 40 |
| " " "..... | 4 50 |
| " " "..... | 8 25 |
| Homoeopathic, 1/2's, 14-lb. boxes..... | |
| " " 1/2's, 12 lb. boxes..... | |

EPPI'S.

| | |
|---|------|
| Agents, C. E. Colson & Son, Montreal. | |
| In 1/2, 1 and 1-lb. tins, 1-lb. boxes, per lb..... | 0 50 |
| Smaller quantities..... | 0 37 |

BENRDORP'S COCOA.

A. F. MacLaren, Imperial Cheese Co.,

Limited, Agents, Toronto.

| lb. tins, 4 1/2 doz. to case..... | per doz. |
|-----------------------------------|----------|
| 1 " " "..... | \$ 90 |
| 1 " 4 " "..... | 2 40 |
| 1 " 2 " "..... | 4 75 |
| 1 " 1 " "..... | 9 00 |

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.



| Per lb. | |
|--|--------|
| Elite, 1/2's..... | \$0 30 |
| Prepared cocoa, 1/2's to 1/4's..... | 0 28 |
| Mott's breakfast cocoa, 1/2's..... | 0 38 |
| " " "..... | 0 35 |
| " No. 1 chocolate, 1/2's..... | 0 30 |
| " Navy "..... | 0 27 |
| " Vanilla sticks, per gross..... | 1 00 |
| " Diamond chocolate, 1/2's and 6's..... | 0 23 |
| " Confectionery chocolate, 2-lb. to 0 31 | |
| " Sweet chocolate liquors, 20c. to 0 34 | |

WALTER BAKER & CO., LIMITED.

| Per lb. | |
|--|--------|
| Premium No. 1 chocolate, 12-lb. boxes..... | \$0 35 |
| Vanilla chocolate, 6-lb. boxes..... | 0 47 |
| German sweet, 6-lb. boxes..... | 0 26 |

Per lb.

| | |
|---|------|
| Breakfast cocoa, 1/2, 1 and 5-lb. tins..... | 0 40 |
| Cracked cocoa, 1-lb. pkgs., 12-lb. boxes..... | 0 33 |
| Caracaras sweet chocolate, 6-lb. boxes..... | 0 37 |
| Caracaras tablets, 100 bundles, tied 5's, per box..... | 3 00 |
| Soluble chocolate (hot or cold soda) 1-lb. cans..... | 0 42 |
| Vanilla chocolate wafers, 48 to box, per box..... | 1 56 |
| The above quotations are f.o.b. Montreal. | |

WALTER M. LOWNEY CO.

Canadian Branch, 165-171 William st. Montreal

| Breakfast cocoa— | Per lb. |
|--|---------|
| 5-lb. screw top cans, 10 cans in case, 36c. 12-lb. boxes, 6 boxes in case, 1-lb. tins, 35c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. tins, 35c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. tins, 35c. | |
| 6-lb. boxes, 12 boxes in case, 1-5-lb. tins, 40c. | |

Sweet chocolate powder—

| | |
|---|------|
| 5-lb. tins, 10 tins in case..... | 25c. |
| 12-lb. boxes, 6 boxes in case, 1-lb. tins, 28c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. tins, 28c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. tins, 28c. | |

Premium chocolate—

| | |
|--|--|
| 6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 30c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 30c. | |

Milk chocolate—

| | |
|--|--------|
| 6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 28c. | |
| 100 2-cent pieces in box, each..... | \$1.25 |

Vanilla sweet chocolate—

| | |
|--|--------|
| 100 2-cent. pieces in box..... | \$1.25 |
| 6-lb. boxes, 12 boxes in case, 1-lb. tins, 28c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. tins, 28c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 25c. | |

Diamond sweet chocolate—

| | |
|--|--------------|
| 6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 22c. | |
| 12-lb. boxes, 6 boxes in case, 1-lb. pkgs., 22c. | |
| 6-lb. " 12 " "..... | 1-lb. " 22c. |

Go'd Medal chocolate powder—

| | |
|-----------------------------------|------|
| 5 lb. tins, 10 tins in case..... | 35c. |
| 10 lb. tins, 10 tins in case..... | 33c. |

XXXX chocolate powder

| | |
|----------------------------------|------|
| 5-lb. tins, 10 tins in case..... | 27c. |
| 10-lb. tins, 10 tins case..... | 25c. |

TOBLER'S MILK CHOCOLATE.

| | |
|--------------------------------------|------|
| 5c. sticks, per box (40 sticks)..... | 1 50 |
| 10c. tablets or croquettes (20)..... | 1 50 |
| 20c. " " (20)..... | 2 42 |

Condensed Milk

BORDEN'S CONDENSED MILK CO.

Wm. H. Dunn, Agent, Montreal & Toronto.

| Cases. | Doz. |
|--|---------------|
| "Eagle" brand (4 doz.)..... | \$8 00 \$1 50 |
| "Gold Seal" brand (4 doz.)..... | 5 00 1 25 |
| "Challenge" brand (4 doz.)..... | 4 00 1 00 |
| Evaporated cream— "Peerless" brand evap. cream..... | 4 75 1 20 |
| hotel size..... | 4 90 2 45 |



TRURO CONDENSED MILK CO., LIMITED.

| | |
|---|--------|
| "Jersey" brand evaporated cream per case (4 doz.)..... | \$4 65 |
| "Reindeer" brand per case (4 doz.)..... | 5 60 |



Coffees.

JAMES TURNER & CO. Per lb.

| | |
|--------------------|--------|
| Mocha..... | \$0 33 |
| Damascus..... | 0 28 |
| Cairo..... | 0 20 |
| Sirdar..... | 0 17 |
| Old Dutch Rio..... | 0 13 |

E. D. MARCEAU, Montreal. Per lb.

| | |
|---|--------|
| "Old Crow" Java..... | \$0 25 |
| Mocha..... | 0 27 |
| "Condor" Java..... | 0 30 |
| Arabian Mocha..... | 0 30 |
| 15-year-old Mandheling Java and hand-picked Mocha..... | 0 50 |
| 1-lb. fancy tins choice pure coffee, 48 tins per case..... | 0 20 |
| Madam Huot's coffee, 1-lb. tins..... | 0 22 |
| " " 2-lb. tins..... | 0 22 |
| 100 lb. delivered in Ontario and Quebec. | |
| Rio No. 1..... | 0 15 |
| Condor I, 40-lb. boxes..... | 45c. |
| " II, 40-lb. boxes..... | 42c. |
| " III, 80-lb. boxes..... | 37c. |
| " IV, 80-lb. boxes..... | 35c. |

S. H. & A. R. EWING'S. Per lb.

| | |
|---|----|
| Mocha and Java coffee, in 1-lb. tins, 90- lb. cases..... | 33 |
| Mocha and Java coffee, in 2-lb. tins, 90- lb. cases..... | 30 |

Cheese.

| | |
|------------------------------------|-----|
| Imperial—Large size jars.....per 2 | |
| Medium size jars..... | " " |
| Small size jars..... | " " |
| Individual size jars..... | " " |
| Imperial holder—Large size..... | " " |
| Medium size..... | " " |
| Small size..... | " " |
| Boquefort—Large size..... | " " |
| | |

"Batger's"

**Lemon Squash, &
Lime Juice Cordial**

When your customers come in and ask for a **Good Summer Drink** sell them **Batger's** Lemon Squash or Lime Juice Cordial—They give the satisfaction that brings repeat orders—**No Sugar Required**, but just add water. Very **handy** and **economical**. Retail at popular prices and shows a splendid profit. Try a case of 2-doz. Pints or Quarts.

Rose and Laflamme
Montreal and Toronto

**DON'T RUN
CHANCES**

with your customers. Get a line of Maple Syrup that is reliable

**"IMPERIAL BRAND"
MAPLE SYRUP**

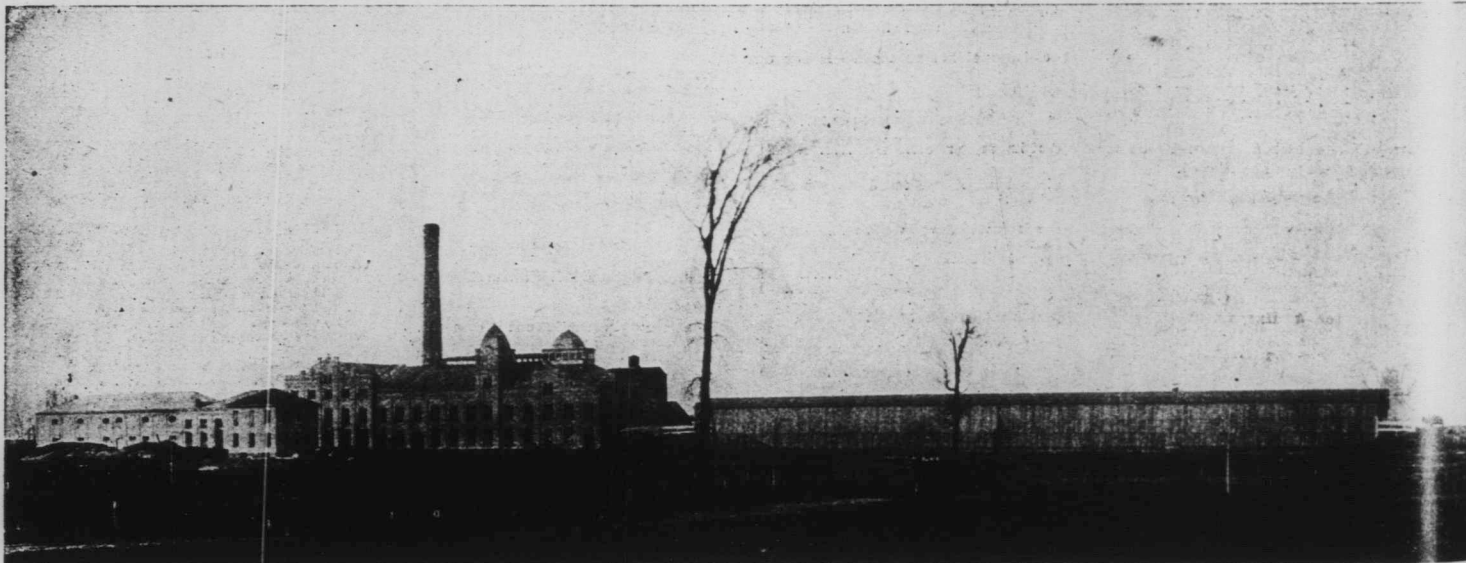
has stood the test of years of success. It is reliable. It sells well. It gives a good margin of profit.



ROSE &
LAFLAMME

AGENTS,
MONTREAL.

GRANULATED SUGAR Extra Standard
A Strictly CANADIAN PRODUCT



As Pure as the Purest
As Sweet as the Sweetest

Equal to Any for All Purposes
ASK FOR IT

ONTARIO SUGAR CO., Limited, - BERLIN, Ont.



Coupon Books
For sale in Canada by
Limited, Toronto.
File, Montreal.
\$1, \$2, \$3, \$5, \$10 and

In lots of less than 1
books, 1 kind assort
100 to 500 books
100 to 1,000 books

Allison's Coupo
\$1 00 to \$3 00 books ..
5 00 books
10 00 "
15 00 "
20 00 "
25 00 "
50 00 "



The Davidson & Ha

Wilson's Fl
50 10c. pack
three boxes

Infants'
Robinson's patent barley
" " groats

Jams and
SOUTHWELL
Frank Magor &
Orange marmalade.....
Clear jelly marmalade

REC

WM. BRAID & CO., Importers of TEAS, COFFEES and SPICES



Are you satisfied with the Coffee you are using? If not, try

Braid's Best Coffee

a triumph of the Coffee blender's art.

It pays.

It gives satisfaction.

WM. BRAID & CO., - Vancouver, B.C. BRAID'S BEST COFFEE and GOLDSWORTH TEA ARE THE BEST.

Coupon Books—Allison's.
For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.

| In lots of less than 100 books, 1 kind assorted. | 4c. | 4c. |
|--|-----|-----|
| 100 to 500 books | 3c. | 4c. |
| 100 to 1,000 books | 3c. | 3c. |

Allison's Coupon Pass Book.

| \$1.00 to \$3.00 books | 3 cents each |
|------------------------|--------------|
| 5.00 books | 4 " |
| 10.00 " | 5 " |
| 15.00 " | 6 " |
| 20.00 " | 7 " |
| 25.00 " | 8 " |
| 30.00 " | 12 " |

Cleaner.
Per doz.
4-oz. cans \$ 0.90
6-oz. " 1.35
10-oz. " 1.85
Quart 3.75
Gallon 10.00

Wholesale Agents
The Davidson & Hay, Limited, Toronto

Fly Pads.
Wilson's Fly Pads, in boxes of 50 10c. packets, \$3 per box, or three boxes for \$8.40.

Infants' Food.
Robinson's patent barley 1-lb. tins... \$1.25
" " " 1-lb. tins... 2.25
" " " groats 1-lb. tins... 1.25
" " " 1-lb. tins... 2.25

Jams and Jellies.
SOUTHWELL'S GOODS. Per doz.
Frank Magor & Co., Agents.
Orange marmalade... \$1.50
Clear jelly marmalade... 1.80

Strawberry W. F. jam... 2.00
Raspberry " " 2.00
Apricot " " 1.75
Black currant " 1.75
Other jams... \$1.55
Red currant jelly... 2.75

T. UPTON & CO.
Compound Fruit Jams—
12-oz. glass jars, 2 doz. in case, per doz. \$1.00
2-lb. tins, 2 doz. in case... per lb. 0.07
5 and 7-lb. tin pails, 8 and 9 pails in crate... per lb. 0.06
7 and 14-lb. wood pails... per lb. 0.06
30-lb. wood pails... 0.06
Compound Fruit Jellies—
12-oz. glass jars, 2 doz. in case, per doz. 1.00
2-lb. tins, 2 doz. in case per lb. 0.07
7 and 14-lb. wood pails, 8 pails in crate... per lb. 0.06
30-lb. wood pails... 0.06
Home Made Jams—absolutely pure—
1-lb. glass jars (16-oz. gem) 2 doz. in case... per doz. \$1.45 1.60
5 and 7-lb. tin pails, 8 and 9 pails in crate... per lb. 0.09
7, 14 and 30-lb. wood pails, 6 pails in crate... per lb. 0.09

Lard.
THE N. K. FAIRBANKS CO. BOAR'S HEAD LARD COMPOUND.

Tierces... \$0.08
1-bbls... 0.94
Tubs... 0.94
Cases, 3-lb. tins... 0.94
" 5-lb. " 0.94
" 10-lb. " 0.09
20-lb. wooden pails... 1.83
20-lb. tin pail... 1.73
Wood net, tin gross weight.

Licorice.
NATIONAL LICORICE CO.
5-lb. boxes, wood or paper... per lb. \$0.40
Fancy boxes (36 or 50 sticks)... per box 1.25
" Ringed " 5-lb. boxes... per lb. 0.40
" Acme " pellets, 5-lb. cans... per can 2.00
(fancy boxes 40) per box 1.50
Tar licorice and Tolu wafers, 5-lb. cans... per can 2.00
Licorice lozenges, 5-lb. glass jars... 1.75
" " 20 5-lb. cans... 1.50
" Purity " licorice 10 sticks... 1.45
" " " 100 sticks... 0.73
Dulce large cent sticks, 100 in box... ..

Lye (Concentrated).
GILLET'S PERFUMED. Per case.
1 case of 4 doz. \$3.60
3 cases of 4 doz. \$3.50
5 cases or more... 3.40

Mince Meat.
Wetley's condensed, per gross net... \$12.00
per case of doz. net... 3.00

Mustard.
COLMAN'S OR KEEN'S.
D.S.F., 1-lb. tins... per doz. \$1.40
" 1-lb. tins... 2.50
Durham 4-lb. jar... per jar. 0.75
" 1-lb. jar... 0.25
F. D., 1-lb. tins... per doz. 0.85
" 1-lb. tins... 1.45

E. D. MARCKAU, Montreal.
"Condor," 12-lb. boxes—
1-lb. tins... per lb. \$0.35
" 1-lb. tins... 0.35
" 1-lb. tins... 0.33
4-lb. jars... per jar 1.20
1-lb. jars... 0.3
Old Crow," 12-lb. boxes—
1-lb. tins... per lb. 25
" 1-lb. tins... 0.23
" 1-lb. tins... 0.22
4-lb. jars... per jar 0.70
1-lb. jars... 0.25

Orange Marmalade.
T. UPTON & CO.
12-oz. glass jars, 2 doz. case... per doz. \$1.00
Home-made, in 1-lb. glass jars... 1.40
In 5 and 7-lb. tins and 7-lb. pails, per lb. 0.96
Golden shred marmalade, 2 doz. case, per doz. 1.75

Saratoga Chips.
MRS. RORER'S SARATOGA CHIPS.
36 large size pkgs., per case... \$7.40
72 small " " 5.40
Assorted 18's and 36's... 5.40
In bulk—Bbls., 50-lb., per lb. 0.25
" 4 bbls., 2-lb. " 0.25
Terms 30 days net or 1 per cent. 1. days.

Sauces.
Worcestershire, Holbrook's, small, per doz. \$1.15
Worcestershire, Holbrook's, large, per doz. 3.00
Less than case lots, 10c. and 15c. doz. extra.

Soda.
COW BRAND.

DWIGHT'S BAKING SODA.
Case of 1-lb. containing 60 packages per box, \$3.00.
Case of 1-lb. (containing 120 pkgs.) per box, \$3.00.
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box, \$3.00.
Case of 5c. pkgs. containing 96 pkgs., per box, \$3.00.

MAGIC BRAND.
Per case
No. 1, cases, 60 1-lb. packages... \$2.75
No. 2, " 120 1-lb. " 2.75
No. 3, " { 30 1-lb. " } 2.75
" { 60 1-lb. " }
No. 5 Magic soda—cases 100—10-oz. pkgs.
1 case... 2.85
5 cases... 2.75

Soap and Washing Powders.
A. F. TIPPET & CO., Agents.
Maypole soap, colors... per gross \$10.20
" black... 15.30
Oriole soap... 10.20
Gloriola soap... 12.00
Straw hat polish... 10.20

Starch.
EDWARDSBURG STARCH CO., LIMITED.
Laundry Starches— per lb.
No. 1 White or blue, 4-lb. carton... \$0.05
No. 1 " " 3-lb. " 0.05
Canada laundry... 0.05
Silver gloss, 8-lb. draw-lid boxes... 0.07
Silver gloss, 6-lb. tin canisters... 0.07
Edward's silver gloss, 1-lb. pkg. 0.07
Kegs silver gloss, large crystal... 0.05
Benson's satin, 1-lb. cartons... 0.07
No. 1 white, bbls. and kegs... 0.05
Canada White Gloss, 1-lb. pkgs... 0.05
Benson's enamel... per box 1.25 to 2.50

RECKITT'S BLUE and ZEBRA PASTE (Always give your Customers Satisfaction.)

WOOD'S COFFEES

Ask the man who sells them,

Ask the man who drinks them,

For the points that demonstrate the value of

WOOD'S COFFEES

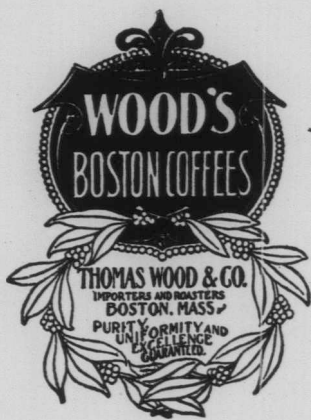
They bring money and peace to the Grocer.
They bring satisfaction and delight to the Drinker.

All tastes are gratified in the pure and uniform varieties of superior goods that comprise our numerous lines.

CANADIAN FACTORY and SALESROOM:

No. 428 St. Paul Street

MONTREAL.



| Culinary Starch— | |
|------------------------------|------|
| Benson & Co.'s Prepared Corn | 0 07 |
| Canada Pure Corn | 0 07 |

| Rice Starch— | |
|-------------------------------------|------|
| Edwardsburg No. 1 white, 1-lb. car. | 0 10 |

| AMERICAN PURE FOOD COMPANY. | |
|-----------------------------|--------|
| Japanese Starch. | |
| 1 case, 5 doz. | \$5 00 |
| 5 " 5 " " " | 4 85 |
| Lot 5 cases, freight paid. | |

| CORN STARCH "ROYALTY." | |
|-----------------------------|------|
| 12-oz. case, 4 doz | 0 50 |
| Lot 10 cases, freight paid. | |

BRANTFORD STARCH WORKS, LIMITED
Ontario and Quebec.

| Laundry Starches— | |
|----------------------------------|--------|
| Canada Laundry, boxes of 40-lb. | \$0 05 |
| A me Gloss Starch— | |
| 1-lb. cartons, boxes of 40 lb. | 0 05 |
| Finest Quality White Laundry— | |
| 3-lb. Canisters, cases of 48 lb. | 0 05 |
| Barrels, 300 lb. | 0 05 |
| K ws. 100 lb. | 0 05 |

| Lily White Gloss— | |
|--|------|
| 1-lb. fancy cartons, cases 30 lb. | 0 07 |
| 6-lb. toy trunks, 8 in case. | 0 07 |
| 6-lb. enameled tin canisters, 8 in case. | 0 07 |
| K ws. ex. crystals, 100 lb. | 0 07 |

| Brantford Gloss— | |
|---------------------------------|--------|
| 1-lb. fancy boxes, cases 36 lb. | \$0 07 |

| Canadian Electric Starch— | |
|-----------------------------------|------|
| Boxes of 40 fancy pkgs., per case | 2 50 |

| Celluloid Starch— | |
|-------------------------------|------|
| Boxes of 45 cartons, per case | 3 50 |

| Culinary Starches— | |
|------------------------------|------|
| Challenge Prepared Corn— | |
| 1-lb. packages, boxes 40 lb. | 0 05 |

| No. 1 Brantford Prepared Corn— | |
|--------------------------------|------|
| 1-lb. packages, boxes 40 lb. | 0 07 |

| Crystal Maise Corn Starch— | |
|-----------------------------|------|
| 1-lb. package, boxes 40 lb. | 0 07 |

| SAN TOY STARCH. | |
|------------------------------------|------|
| 100. pkgs, cases 5 doz., per case. | 4 75 |

| ST. LAWRENCE STARCH CO., LIMITED. | |
|-----------------------------------|--|
| Ontario and Quebec. | |

| Culinary Starches— | |
|----------------------------------|------|
| St. Lawrence corn starch, 40 lb. | 0 07 |
| Durham corn starch, 40 lb. | 0 05 |

| Laundry Starches— | |
|--------------------------------------|------|
| No. 1 White, 4-lb. cartons, 48 lb. | 0 05 |
| " 3-lb. cartons, 36 lb. | 0 05 |
| " 200-lb. bbl. | 0 05 |
| " 100-lb. kegs. | 0 05 |
| Canada Laundry, 40 to 46 lb. | 0 05 |
| Ivory Gloss, 8-6 family pkgs., 48 lb | 0 07 |
| " 1-lb. fancy, 30 lb. | 0 07 |
| " large lumps, 100-lb kegs | 0 06 |
| Patent starch, 1-lb. fancy, 28 lb. | 0 07 |
| Akron Gloss, 1-lb. packages, 40-lb. | 0 05 |



OCEAN MILLS.
Chinese starch, per case of 4 doz., \$4. less 5 per cent.

J. & J. COLMAN'S, LIMITED.

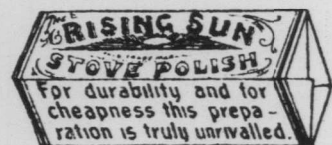
| Rice Starch— | |
|--|--|
| Packed in cases of 56 lbs. each (cases free) | |

| No. 1, London— | |
|--------------------------|-----------------|
| In papers of 4 to 5 lbs. | Per lb. 6 1/2c. |
| Blue, white or assorted. | |

| In Pictorial Cardboard Boxes— | |
|-------------------------------|---------|
| 4 lbs. net weight | 8 1/2c. |
| 1 lb. gross weight | 8 1/2c. |
| 1 lb. gross weight | 9c. |
| 1 lb. gross weight | 10c. |

| Buff Starch, for Curtains, Lace, etc., in Cardboard Boxes. | |
|--|---------|
| 1 lb. gross weight | 9 1/2c. |

Stove Polish.



| Rising Sun, 6-oz. cakes, 1/2-gross boxes | |
|--|--------|
| | \$8 50 |
| Rising Sun, 3-oz. cakes, gross boxes | |
| | 4 50 |
| Sun Paste, 10c. size, 1/2-gross boxes | |
| | 10 00 |
| Sun Paste, 5c. size, 1/2-gross boxes | |
| | 5 00 |

Syrup.

"CROWN" BRAND PERFECTION SYRUP.

| Enamelled tins, 2 doz. in case | |
|---|--------|
| | \$2 40 |
| Plain tins, with label— | |
| 2 lb. tins, 2 doz. in case | 1 90 |
| 5 " " " " " " | 2 35 |
| 10 " " " " " " | 3 25 |
| 20 " " " " " " | 3 10 |
| (10 and 20 lb. tins have wire handles.) | |

| SMALL'S BRAND—Standard. | |
|-------------------------|------|
| 5 gal. tins, per case | 4 40 |
| 1 " " " " " " | 4 90 |
| 1 " " " " " " | 5 45 |
| 1 " " " " " " | 5 70 |



| SALADA CEYLON. | |
|----------------------------------|---------------|
| Wholesale. Retail | |
| Brown Label, 1's | \$0 20 \$0 25 |
| " " " " | 0 21 0 26 |
| Green Label, 1's and 1/2's | 0 22 0 30 |
| Blue Label, 1's, 1/2's and 1/4's | 0 30 0 40 |
| Red Label, 1's and 1/2's | 0 36 0 50 |
| Gold Label, 1's | 0 44 0 60 |



| LUDELLA CEYLON, 1'S AND 1/2'S PKGS. | |
|-------------------------------------|---------------|
| Wholesale. Retail | |
| Blue Label, 1's | \$0 18 \$0 25 |
| Blue Label, 1's | 0 19 0 25 |
| Orange Label, 1's and 1/2's | 0 21 0 30 |
| Brown Label, 1's and 1/2's | 0 28 0 40 |
| Brown Label, 1's | 0 30 0 40 |
| Green Label, 1's and 1/2's | 0 35 0 50 |
| Red Label, 1's | 0 40 0 60 |



| MOTHER'S FAVORITE MELAGAMA TEA. | |
|-------------------------------------|-----------|
| put up in 30, 60 and 100 lb. boxes. | |
| Wholesale Retail | |
| Black, green, mixed, 1 lb. | 0 18 0 25 |
| " " " " | 0 19 0 25 |
| " " " " 1 lbs. & 1/2's | 0 20 0 30 |
| " " " " 1 lbs., 1/2's & 1/4's | 0 28 0 40 |
| " " " " 1 lbs. & 1/2's | 0 35 0 50 |
| " " " " 1 lbs. & 1/4's | 0 40 0 60 |
| 3 p.c. off 30 days or 3 months. | |



| KOLONA PURE CEYLON TEA BLACK. | |
|---|--------|
| Ceylon Tea, in 1 and 1/2-lb. lead packages, black or mixed. | |
| Black Label, 1-lb., retail at 25c. | \$0 19 |
| " 1-lb. | 0 20 |
| Blue Label, retail at 30c. | 0 22 |
| Red Label | 0 25 |
| Orange Label | 0 35 |
| Gold Label | 0 42 |
| " " | 0 55 |



| RED ROSE TEA. | |
|---|-----------|
| Wholesale. Retail | |
| Brown Label, 1's and 1/2's | 0 20 0 25 |
| Crimson " 1's and 1/2's | 0 22 0 30 |
| Green " 1's and 1/2's | 0 25 0 35 |
| Blue " 1's, 1/2's & 1/4's | 0 30 0 40 |
| Bronze " 1's, 1/2's & 1/4's | 0 36 0 50 |
| Gold " 1's, 1/2's & 1/4's | 0 44 0 60 |
| All grades, either black, green or mixed. | |



| BLUE RIBBON TEA CO., TORONTO. | |
|--------------------------------------|-----------|
| Wholesale. Retail | |
| Yellow Label, 1's and 1/2's | 0 20 0 25 |
| Green Label, 1's and 1/2's | 0 22 0 30 |
| Red Label, 1's, 1/2's and 1/4's | 0 30 0 40 |
| White Label, 1's, 1/2's and 1/4's | 0 35 0 50 |
| Gold Label, 1's and 1/2's | 0 42 0 60 |
| Embossed Label, 1's, 1/2's and 1/4's | 0 70 1 00 |



| RAM LAL PURE INDIAN TEA. | |
|--------------------------|--------|
| Cases, each 60 1-lb. | \$0 35 |
| " " 60 1-lb. | 0 35 |
| " " 120 1-lb. | 0 35 |

| "CROWN" BRAND | |
|-----------------------------|---------------|
| Wholesale. Retail | |
| Red Label, 1-lb. and 1/2's | \$0 35 \$0 50 |
| Blue Label, 1-lb. and 1/2's | 0 28 0 40 |
| Green Label, 1-lb. | 0 19 0 25 |
| Green Label, 1/2's | 0 20 0 25 |
| Japan. 1's | 0 19 0 25 |

E. D. MARCEAU, Montreal.

| Japan Teas— | |
|---|---------------|
| "Condor" I 40-lb. boxes | \$.... |
| " " II 40-lb. boxes | .... |
| " " III 80-lb. boxes | .... |
| EMD AAA Japan, 40 lb "at. | .... |
| " AA " 40 " " | .... |
| Blue Jay, basket fired Japan, 70 lbs. | .... |
| "Condor" IV 80-lb. | .... |
| " " V 80-lb. | .... |
| " " XXXX 30-lb. | .... |
| " " XXXX 30-lb. | .... |
| " " XXX 80-lb. | .... |
| " " XX 80-lb. | .... |
| " " XX 30-lb. | .... |
| " " LX 60-lb. per case, lead 0 27 1/2 | .... |
| packets (25 1's and 70 1/2's) | .... |
| "Condor" Ceylon black tea in lead packets | |
| Green Label, 1/2's and 1/4's | 0 27 1/2 at 0 |
| 60-lb. cases | 0 30 at 0 23 |
| Grey Label, 1/2's and 1/4's | 0 30 at 0 23 |
| Yellow Label, 1/2's and 1/4's | 0 35 at 0 26 |
| 60-lb. cases | 0 40 at 0 30 |
| Blue Label, 1/2's and 1/4's | 0 50 at 0 34 |
| 50-lb. cases | at 0 40 |
| White Label, 1/2's and 1/4's | at 0 40 |

| Black Teas—"Old Crow" blend— | |
|---------------------------------------|--------------|
| Bronzed tins of 10, 25, 50 and 80-lb. | |
| No. 1 | per lb. 0 35 |
| No. 2 | 0 30 |
| No. 3 | 0 25 |
| No. 4 | 0 20 |
| No. 5 | 0 17 1/2 |

THE EMPIRE TOBACCO CO., LIMITED.

| | |
|--------------------------------|--------|
| Smoking—Empire, 4s, 6s and 12s | \$0 46 |
| " Amber, 8s. and 3s. | 0 60 |
| " Ivy, 7s. | 0 60 |
| " Rosebud, 7s. | 0 51 |
| Chewing—Currency, 12s. and 6s. | 0 45 |
| " Old Fox, 12s. | 0 48 |
| " Snowshoe, 6s. | 0 51 |
| " Pay Roll, 7s. | 0 56 |
| " Stag, 10 oz. | 0 45 |
| " Bob's, 6s. and 12s. | 0 45 |
| " " 10 oz. bars, 6s. | 0 45 |
| " Fair Play, 8s. and 13s. | 0 53 |
| " Club, 6s. and 12s. | 0 46 |
| " Universal, 13s. | 0 47 |
| " Dixie, 7s. | 0 56 |

Vinegars.

| E. D. MARCEAU, Montreal. Per gal. | |
|--|--------|
| EMD, pure distilled, highest quality. | \$0 39 |
| Condor, pure distilled. | 0 27 |
| Old Crow | 0 23 |
| Special prices to buyers of large quantities | |

Yeast.

| | |
|---------------------------------------|--------|
| Royal yeast, 3 doz. 5c. pkgs. in case | \$1 05 |
| Gillett's cream yeast, 3 doz | 1 05 |

... A DI ... IN I ... Se ... SHOULD NO ... BRUN ... is the PU ... th ... WINN ... SOLE ... TEA ... FOR R ... By JOH ... YOU should get to-day—it t ... tall ... How to Test ... WHERE TO B ... BULK v. PAC ... How to EST ... TEA BLENDING ... 275 p ... Price, post ... THE CAN ... 10 Front Street ... Is Honest ... just the T ... to Make ... Business.

A SLIGHT DIFFERENCE

IN PRICE ON A CHEAP ARTICLE LIKE

Sal Soda

SHOULD NOT COUNT, WHEN QUALITY IS CONSIDERED

BRUNNER MOND & CO'S.

ENGLISH SAL SODA

is the **PUREST**, contains **LEAST MOISTURE** and therefore **GOES FURTHEST** of any Washing Soda sold.

WINN & HOLLAND, LIMITED

SOLE AGENTS

MONTREAL

EVERY USER OF TIN CANS

is invited to get ready for the coming season by ordering now.

You will make no mistake in placing your order with

The Acme Can Works

We have had your interest in view and have spared no expense in equipping our factory with the latest and best machinery for making cans. With our new building, which is now almost complete, we will be able to double our capacity of former years and will supply the **best** cans available—cans made from British tin plate of the best quality and best workmanship—**Prices Right, Liberal Treatment, Prompt Shipments.**

Acme Can Works, - Montreal

TEA HINTS FOR RETAILERS

By JOHN H. BLAKE

YOU should get a copy of this book to-day—it tells all there is to tell about Tea.

HOW TO TEST TEAS.
WHERE TO BUY TEAS.
BULK V. PACKAGE TEAS.
HOW TO ESTABLISH A TEA TRADE.
TEA BLENDING, ETC., ETC.

275 pages; Cloth.

Price, postpaid, - \$2.00

BOOK DEPT.

THE CANADIAN GROCER
10 Front Street East, - - Toronto

THE PEOPLE OF JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON "GLENER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

You are Interested In Something

Why not get the best items that are printed on the subject?

We read and clip thousands of newspapers every week—therefore we can equip you **speedily and economically** for a debate, speech, lecture, essay or anything else requiring up-to-date information and more of it than your competitors are likely to get.

Terms—100 Clippings, \$ 5.00
250 " " 12.00
500 " " 22.00
1,000 " " 40.00

Send for our Booklet which fully explains the scope of the clipping industry.

CANADIAN PRESS CLIPPING BUREAU

232 McGill Street, MONTREAL, QUE.
Telephone Main 1255.
10 Front St. E., Toronto, Telephone Main 2701

McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of keeping it always in Stock.

ks them,

TREAL.



0 35
0 35
0 37

BRAND
Wholesale. Retail
\$ 0 35 \$ 0 50
0 28 0 40
0 19 0 25
0 20 0 25
0 19 0 25

Montreal.

boxes..... \$....
boxes.....
" at.....

Japan, 70 lbs.,
"

lb. boxes.....
lb. ".....
b. ".....
b. ".....

per case, lead 0 27 1/2
1's and 70's)
tea in lead packets
ad lb.
retail 0 27 1/2 at 0
ad lb.
retail 0 30 at 0 23
ad lb.
retail 0 35 at 0 26
ad lb.
retail 0 40 at 0 30
ad lb.
retail 0 50 at 0 34
ad lb.
retail " at 0 40

" blend—
5, 50 and 80-lb.
..... per lb. 0 35
..... " 0 30
..... " 0 25
..... " 0 20
..... " 0 17 1/2

000

COO CO., LIMITED.

5s and 12s..... \$0 46
nd 3s..... 0 50
..... 0 50
..... 0 51
1. and 6s..... 0 48
..... 0 48
1s..... 0 51
..... 0 56
..... 0 45
d 12s..... 0 45
bars, 6s..... 0 45
1. and 13s..... 0 53
1 12s..... 0 46
3s..... 0 47
..... 0 56

GATS.

7, Montreal. Per gal
highest quality. \$0 39
..... 0 27 1/2
..... 0 24 1/2

ere of large quantities

ast.

pkgs. in case... \$1 15
3 doz..... 1 06

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Do you want a nice **LITTLE** assortment of the latest and best productions in Crystal Glassware, handsome, good pieces to retail at twenty-five cents each?

Then send a card to-day for a 6606 Assortment.

It contains $\frac{1}{4}$ doz. each of 12 of the nicest pieces of cut glass pattern table glass you have ever seen, and will cost you just six dollars.

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TORONTO LIMITED

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Galantine of Chicken and Tongue, Galantine of Veal
and Ham, Chicken Breasts, Pressed Beef.**

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10 St. John St., MONTREAL

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VOL. XX.

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You

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TORONTO O