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\$2 A YEAR IN ADVANCE

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MR. DRUMMOND'S SPEECH.

Mr. Geo. E. Drummond, in his speech before the convention of manufacturers in Montreal, touched a responsive chord, not only in the minds of his immediate hearers, but in those of the vaster body of Canadians who always follow his remarks with interest, if not always with absolute agreement. He spoke of the wonderful progress of Canada, and of the high importance to which manufacturing has attained in her list of reproductive assets. No one will be inclined to belittle the great basic industries of Canada, agricultural, mineral, the forest and fisheries, but it will startle many to learn that the aggregate value of these products is now only some \$30,000,000 in excess of the value of manufactured goods turned out in Canadian factories.

How to preserve, how to increase the power of, this great lever for the production of wealth was the chief theme of Mr. Drummond's discourse. We are naturally a nation of producers, our first thought must naturally be the profitable marketing of our products, and the one great market which we can safely take and control is here at home. The speaker drew his audience with him when he said:—

"To establish native industries that will create and maintain a prosperous people and that will thus provide a home market, should be the object and aim of our statesmen and of our farmers and manufacturers alike. Any legislative measure that will keep our capital and labor continuously and profitably employed, will command the hearty support of all intelligent Canadians, whether they be agriculturalists or manufacturers, producers or consumers."

And when he went on to speak of the manner in which this was to be done, by a revision and general heightening of the Canadian tariff, modified by favorable consideration of the preferential claims of the Mother Country, and of other colonies, there can be doubt that the eloquence of the speaker carried the majority of his hearers completely There is another side to the pleasing picture presented by the high protectionists, and there are economic arguments which generally make themselves remembered in the long run. But, for the time at least, these were forgotten—the statements were so marvellously well handled, the speaker so evidently convinced of the justice of his cause, that anything but an enthusiastic reception of the ideas presented was tacitly put out of court.

STOCK MARKET CONDITIONS.

For many months following upon the collapse of the wave of stock speculation a couple of years ago, the market might with truth have been described as dead. The inflation had been out of all bounds; the reaction was similarly sharp, and it was long continued, for only during the last few weeks can there be said to have been any real revival. Even now, so far as the general public is concerned, it may almost be said that stock speculation is an unknown thing in our midst. To a certain degree this need not be looked upon as an unmitigated evil, for there can be no doubt that at such times as the period of activity above referred to, the stock market is an arena which attracts to it a very large number of well-meaning people whose true place should be a long distance away

therefrom, and whose fortuitous workings of the market—and subsequent miseries—bring the whole business into an undeserved disrepute. At the same time, while the volume of transactions has been comparatively small ever since the pricking of the bubble, values have been keeping firm to a very satisfactory degree and, indeed, for some time past, they have been gently but steadily creeping upward.

During the past few months, too, one factor has been at work which, without attracting any great notice outside those immediately concerned, has done much to strengthen the general situation. The attention of the true investor, as contra distinguished from the speculator, has been drawn to the extremely reasonable prices of some of the securities offered on the Montreal and Toronto stock markets, and he has put his money in them "for keeps." A larger proportion than usual, therefore, of the shares listed on our 'Changes, is probably held in strong hands, and this—to make use of an expression much favored a year or two ago—does much to clear the atmosphere.

Another feature which helps the situation is the fact that very similar conditions prevail in the United States—and we cannot claim to have "no connection with the firm across the road," so far as the American stock centres are concerned. We are influenced by the changes in New York, and influenced strongly. But the same slowly upward movement is visible there; strong hands hold a large proportion of the popular stocks, and in many cases, through undisguised manipulation; the general business position of the country has improved; and, on the whole, the indications point to a steady rehabilitation of confidence both there and here.

THE CROP.

Our Winnipeg correspondent wired us at noon yesterday to the following effect: Harvesting and threshing have been considerably delayed during the past week by general wet weather throughout the West. The rains have not been heavy, however, having been chiefly in the form of light showers, and no lodging of grain is reported. Cutting is practically finished, and with favorable weather threshing will be general. Latest districts report some damage from heavy frost. Altogether reports are satisfactory for although the crop has been badly damaged in some parts, the good yield of the greater part of the country will bring up the average.

A MORAL FROM RECENT FIRES.

We have been asked as to what moral could be drawn from the two recent disastrous fires in Halifax, and, though explanations are proverbially but unsatisfactory things at the best, we will proceed to make a few comments as they occur to us. In the first place, fortunately for Halifax, it is not so easy to draw a convincing moral as it is in some other cities which have suffered from disastrous conflagrations. Of course it is a somewhat striking coincidence that

two severe and such similar fires should visit the one place at practically the same time, especially when it is remembered that this particular city has been more or less free from bad conflagrations for so many But Halifax—comparatively speaking, of vears. course, for much yet remains to be done before perfection can be reached—is a place where the citizens have been sensible enough to take time by the forelock, and to save themselves much anxiety and much loss by putting in a reasonably good fire-fighting equipment; moreover, it is situate within easy distance of other places where good fire-fighting appliances could be called upon if necessary. It is true that in the fires referred to, the lack of fire-tugs made itself severely felt, and that this is a lack which was pointed out to them long ago, but this is an oversight which we believe is soon to be remedied by the Haligonians, usually quick to remedy a recognized defect, even if they be as conservative as they are reputed. Again, there is a very large proportion of wooden buildings in Halifax, and this is an element of danger, especially in a gale such as that which raged on Thursday night. It may be confessed, however, that we have not yet found a moral, so far as this particular city is concerned; probably, indeed, the only really strong one would be that, even when everything possible is done in the matter of protection and equipment, there still remains an absolute necessity for fire insurance.

And for this to be, and to continue, of the strongest and most unimpeachable character in the matter of true protection, it is necessary that the rates should be based upon precise and scientific standards. First get your data, then arrange the cost of premiums accordingly. That this has not been fully carried out in the past was shown by Mr. Chas. D. Cory, in a paper which he read before the Insurance Institute of Toronto some months ago. In this address, with the aid of a very ingenious chart, he showed that the business of fire insurance in Canada, taking a period from 1869 to 1902, has been run at a loss, taking the general average, one year with another, of something like \$150,000 each year. What is needed then, is that competent actuaries should draw up a schedule of rates high enough to recoup the companies for their losses, and large enough to allow not only for the losses which maintain a steady drain upon their resources in average years, but for the big "conflagration" which, coming though it may be rarely, yet eats up not only all the narrow margin of profits which have been left by the normal annual fire waste, but requires a reorganization of capital to meet it. In addition, each hazard should pay a premium according to its merits or its demerits. The province or locality which burns up more than its fair share of premiums should be taxed accordingly, not be helped out by its less careless neighbor. And in particular cities, congested or dangerous sections should be made to pay for the peril they cause, not have their burden lightened by being averaged with risks which pay more than their fair share of clear profit. The general moral, then, is for the insurance companies to keep their rates sufficiently high to protect themselves against loss, and to give fair interest on their investment.

FOOD SUPPLY TO BRITAIN.

The question of an adequate food supply for the United Kingdom in time of war is one which has attracted attention for a long time. It has been the theme of British writers and speakers, who have contended with much force that the greatest menace to the Old Country lay in the circumstance that enemies' fleets might in case of war interfere with the supply of foodstuffs from abroad necessary to support the population of the British Islands. At the present moment a Royal Commission is sitting in England to enquire into food supply in time of war, which was appointed by Government at the request of an association formed to look into the food supply question. This association embraces many prominent names, and its officers consist of the Duke of Sutherland, Lord Strathcona, Alfred Emmott, M.P., Lord Aldenham. Mr. Henry McNiel, M. J. E. Gregory, and Capt. Stewart L. Murray.

In connection with this matter, a proposal, or rather series of proposals, is made by Mr. Marshall Stevens, first manager of the Manchester Ship Canal. He desires to increase the quantity of wheat held in the United Kingdom, and to that end would erect warehouses for its storage. "I am of opinion," he says, "that if storage rent free were provided in this country close to the point of consumption, and consequently in the best position for making sales, that a large quantity of the grain now held for sale in other countries would be attracted here a considerable time before it is required for consumption." And thereupon he proposes to offer free storage. One point where he would store at least 4,000,000 bushels is Manchester. His scheme is thus described by himself, as submitted for their approval to grain dealers in Chicago, Boston, and Montreal, respectively:

I am proposing to the Royal Commission that my company should erect [at Trafford Park, on the Manchester Ship Canal] a fireproof grain storage of reinforced concrete on a large scale, the first installation to have a storage capacity for 500,000 quarters of wheat.

The Government to arrange with us to cover the rent charges by way of interest upon the capital expended, we taking our risk in respect of the capital of and expenses in connection with the operating plant.

The proposition is to offer firms like yourselves rent free storage of grain, however long your consignments may remain in stock, and in connection therewith to issue warrants for grain received and graded which would be negotiable by the English banks.

The operating costs (which would be limited to those ordinarily paid over here) would be receivable from the purchasers of your grain, so that they would not be in a worse position than they are now when they purchase parcels to arrive.

The advantages which would accrue to yourselves would be that you would be able to take advantage of cheap freights and other economic conditions, and thus send forward your grain to England with the knowledge that you could not be caught with charges as you would almost certainly be if you now sent on to consignment.

Two of the grain dealing firms in America replied favoring the proposal and opining that the scheme would accomplish its object, but the Montreal firm demurred. Mr. Stevens has essayed to make out for the satisfaction of the Royal Commission a prima facie case in respect to each of the following three points:

- I. That the demand for grain in this country [Britain] is so constant that merchants would ship upon consignment here if relieved of any additional expense by doing so.
- 2. That merchants and their customers would gain advantages by holding stocks in this country instead of elsewhere.
- 3. That no additional charges would be incurred either by the merchant or the miller than those now incurred when deliveries are effected direct ex-ship to miller.

He submits arguments and statistics designed to make these points. In the course of his lengthy paper he states that "the approximate requirement by the population of the United Kingdom of imported wheat for two months is 32,000,000 bushels." This means 192,000,000 bushels a year. Further, that the yearly imports equal the whole yearly export of the United States, are four times as much as the shipments of Argentina, and ten times as much as the total shipments of Canada. Further arguments for which we have not room are addressed to merchants and millers. As to the probable exporters of grain in Canada, in case his scheme takes actual form and the stores are built:

It would be explained to producers in Canada and Argentina that if they like to hold their grain it can be taken for them from their local railway depot, brought over by rail and steamer to the elevator without their outlaying one penny, and a negotiable warrant given to them upon which they can obtain advances.

As already stated by the promoter, the British Government is to bear the expense of storage in these warehouses, whose proprietors make their profit, if any, out of handling the grain inward and outward. In order the better to understand what can be done with respect to Canadian wheat in such a scheme, Mr. Stevens is now in our Northwest, but expects to be able to report more definitely to the Royal Commission early in October. His views in the matter of increasing the storage food supply of the United Kingdom are bold, and the scheme he propounds, in some respects, plausible. If the principle be adopted, warehouses by the score could be erected at other points than Manchester, which has been first chosen, we are told, because it is the centre of the most densely populated part of the United Kingdom, eight millions of industrial workers. One portion of Mr. Stevens' figures has struck us forcibly. It is the statement of Mr. George Johnson, statistician for the Dominion, that in 1903 the quantity of Canadian wheat exported to all countries was 38,760,000 bushels. Of this there was exported direct from Canada to the United Kingdom 17,688,000 bushels, and exported in bond through United States ports 15,776,000 bushels. It is probably new to most people that so large a part of Canada's export wheat goes abroad through United States channels.

THE LUMBER TRADE.

Very little change has taken place in the situation of the lumber market, so far as Ontario and Quebec are concerned, since last report. Prices continue steady, though this is a feature which has not become more noticeable during the past few weeks, the settlement in the building trades perhaps having been discounted already. In New Brunswick there

are some features in the market which are worth mentioning. Operators do not appear anxious to hire crews of men, as usual at this time of the year. Prices are low, and there is apparently not sufficient inducement to cut heavily this year, and incur the high cost of provisions, etc. Both on the St. John and Miramichi rivers it looks as if the production this year will be considerably lighter than average last year. The cut on the St. John River was nearly 150,000,000 feet, but this season it is estimated at something like half this amount.

In the North West, the much talked of lumber combine is reported to have fallen to the ground. The mountain millmen, all of them honorary members of the Northwest Retail Lumber Dealers' Association, have resigned from that body, and in future the mountain mills will sell to any person who has the necessary cash, whether he be settler or retail dealer. The British Columbia Lumber and Shingle Manufacturers' Association, embracing all the coast lumber and shingle mills, also has affiliation with the Retailers' Association in the Northwest, and it is now a question if the understanding between the two bodies can be maintained in the face of the creation of an open market. The Mountain Mills' Association proposes to open supply depots at all important points in the prairie country east of the Rocky Mountains. This is looked upon as being one of the most important moves in a trade sense which have been made for a long time, and the farmers of the western plains believe it will redound greatly to their benefit.

Farnworth and Jardine, Liverpool, under date 1st September, report conditions in the trade in the United Kingdom as under:—

The arrivals from British North America during the past month have been 32,024 tons register, against 35,365 tons register during the corresponding month last year, and the aggregate tonnage to this date from all places during the years 1902, 1903, and 1904 has been 314,067, 308,015, and 324,683 tons respectively. The business of the past month has been very dull. Imports all round have been ample, though some articles in timber show a marked reduction as compared with recent years, and which is very necessary. The deliveries, with the exception of Canadian timber, have been fair, but stocks generally are heavy, and values difficult to maintain. Moderation in consigning is very desirable. With regard to Canadian woods: of waney there has been a very light import-on merchants' account -but the demand continues quiet, and the deliveries have been disappointing; stocks are ample, but there is little change in value to report. The arrivals of square pine have been only about 2,000 feet, but there has been little enquiry, and stocks are sufficient; prices are fairly steady. Red pine has not been imported, and there is little demand except for occasional special requirements; stocks are sufficient. There have been no direct imports of oak logs this season, but the demand is exceedingly quiet, the deliveries small, and stocks are ample; there is little change to report in value. Elm-There have been no arrivals; with fair enquiry for first-class wood the deliveries have been satisfactory, and stocks are moderate; values are firm. For ash the demand is very limited. The arrivals of pine deals, although less than corresponding month last year, have been large; the deliveries have been disappointing, and stocks which have further increased are too heavy; values for some descriptions are weaker. The demand for red pine deals is dull; stocks are ample.

New Brunswick and Nova Scotia Spruce and Pine Deals.—The arrivals during the past month have been on a liberal scale, although less than the corresponding month

last year, viz.: 13,340 stds., against 15,560 stds. in 1903; the deliveries have been large, but the business has not been satisfactory, and as stocks are heavy it is desirable consignments should be further curtailed; prices rule low, but have recently shown rather more firmness. The demand for pine deals is dull, prices are low, and stocks are heavy. Of birch logs the arrivals have been moderate, chiefly from the lower ports; the deliveries have been fairly satisfactory, and stocks are not too large, but values are easier. Planks have also been imported very moderately, and the stock is light, but there is little improvement in value to report.

United States Oak—The arrivals have been small, but the demand continues very quiet, and prices rule low. Of planks the arrivals during the past month have been moderate, there has been a fair consumption, and the stock is somewhat reduced, but is still too heavy; good specifications of first quality planks are still in fair demand. The total stock, including outside depots, now amounts to 490,000 cubic feet.

Baltic and European Woods—The arrivals during the past month have been thirty-nine vessels 23,465 tons register, against thirty vessels 19,959 tons register during the corresponding month last year. Fir Timber—There has been no import, the deliveries have been more satisfactory, but the demand is limited, and stocks are sufficient; prices are fairly steady. Red and white deals have arrived very freely, chiefly for Manchester; the deliveries have been fair, but stocks are large. Flooring boards (whitewood) have again been imported freely; the deliveries have been fair, but stocks are sufficient; values are steady. Galatz, etc.—The import consists of about 1,000 standards, chiefly for Manchester; the consumption has been small and the stock is ample.

SOME MONTREAL SIGHTS.

To visit Montreal for the first time is a revelation to the Ontarian; to visit it in 1904 is to a former resident an inspiration. Whatever reproaches the city may have deserved formerly because of conditions arising in part from the original laying out of the plan, in part from rapid growth, which, by the apathy of the authorities, was permitted to be fungous growth, are being gradually removed, and the city advances in stateliness and beauty. To look at Dominion Square from the steps of the Windsor-to stand on Place d' Armes Square and gaze at the noble buildings that surround it-to linger among the attractions of McGill University—to ramble amid the vastnesses of the Angus shops, as the C.P.R. have named their new Maisonneuve works, after their much-esteemed chairman of committeeto witness the appropriate transformation of the always handsome Albert Buildings into the still more imperial-looking Imperial Bank Chambers—to surrender one's self to the fascination of that marvellous interior of the Bank of Montreal-to sit upon the brow of Mount Royal, enjoy the Park and drink in the landscape—any or all these must remain in the memory as outstanding points in the development of a city of which every Canadian should be proud.

Just as the trans-Atlantic tourist revisits New York after many years' absence and finds the sky-line as seen from the harbor all changed by the sky-scraping structures of that aspiring city, so, but happily in less degree, the traveller who revisits Montreal to-day by water route sees as he passes the city front a wondrous change. The parish church is no longer the overshadowing feature; our Lady of Bonsecours has her attraction; the revetment wall forms a new and striking horizontal line; the imposing dome of the Cathedral of St. James improves the view; tall chimneys tower (one wishes he did not have to add, and belch black smoke), and fine commercial structures of six, seven, eight stories compete in height with spire and tower of church and public building.

The harbor works are in a greater degree of forwardness than any of the strangers had expected to see them. An important factor in their construction is the profuse use of cement and concrete. Great piers of concrete are

already built on the landward side of the guard pier, which, we were told, is to be wholly faced with cement. Going westward, we found, parallel with the old locks and canal basin, two new locks of cut stone, and beyond these, great wharves of wood and concrete bounding the new basin, on the border of which slowly rises the Grand Trunk new steel elevator. This basin, now in some parts shallow, is being steadily dredged to accommodate deep-draught steamers, who will come to it to load grain for Liverpool or to discharge coal from Cape Breton. An enormous amount of work-construction, filling in, dredging, extension of piers and the like-has been done by the commission in the last year or two. It may be that the huge slate-colored rectangular mass of ugliness that has arisen in the very middle of the harbor was a commercial necessity. Let us not stop to argue this point now. If it must be conceded (which I do not admit) for lack of time and space to argue it, the more the pity, for, looking from the water, say, going down the river on an R. and O. boat, it hides the most interesting part of the city front, dwarfs the towers of Notre Dame, obscures Mount Royal itself. No artist, no traveller, no admirer of nature, nobody but a dyed-in-the-wool utilitarian will forgive the men or the considerations that destroyed the symmetry of Montreal Harbor by placing that grain elevator where it is.

Montreal has always been proud of her fire brigade, and, speaking generally, she has for many years had a fire brigade to be proud of. Conditions have changed much, however, since the days of Alfred Perry, and the street entanglements created by electricity render the task of fighting fire in her narrower streets one of great difficulty and great risk. It is admitted by those best qualified to judge that the brigade needs larger equipment and more men. The men have been or are being supplied, and the city council is being slowly aroused to see that the increased area of the city and the greater values to be protected demand a better and more modern equipment in 1904 than in 1894 or in 1884. It was a little hard upon the gallant fellows of the brigade that, within a few hours of a serious fire in the densest business quarter of the city (which burned \$300,000 worth of property and kept the firemen at work from I a.m. to nearly 9) they had to turn out at noon of Wednesday for the delectation of visiting manufacturers, visiting engineers, and a labor union convention. No one would know, however, from the admirable condition shown by the men, horses, and machines that passed along Dorchester Street that many of them were but three hours from an exhaustive tussle with the fire fiend. The visitors from across the Atlantic seemed particularly impressed with the exhibition given of the prompt working of the brigade.

Montreal, Wednesday evening.

FIRE INSURANCE NOTES.

On the evening before the centenary dinner in Montreal of the Phœnix Assurance Company, a presentation was made to Mr. A. T. Paterson, senior of the firm of A. T. Paterson & Son, of a testimonial on behalf of the directors, in recognition of his long connection with the company and as a memento of the centenary occasion. The testimonial is a fac simile of the mace which was provided at the time the Phœnix Company was started, 120 years ago. It consists of a figure of Britannia, in silver, with shield and trident, and is mounted on an ebony pedestal. This handsome object appropriately occupied a position on the table in front of Mr. Paterson, the chairman of the dinner.

The death of Mr. George Simpson, manager for Canada of the Royal Insurance Company, has brought about changes in the Canadian staff. These are announced by the general manager in London as follows: Mr. William MacKay, who for some years past has been assistant manager, is appointed Canadian manager, while Mr. J. H. Labelle becomes assistant manager and Mr. Geo. Jacoby, general superintendent. It is more than twenty years since Mr. MacKay entered the head office in Montreal, and he has practically passed through every grade in the staff. In 1886 he was named inspector, and in 1896 became assistant

manager of the Royal and Queen's insurance companies. Since the death of Mr. Simpson Mr. MacKay has been acting manager. Mr. J. H. Labelle, who becomes assistant manager, entered their employ in 1883, and in 1891 was named inspector. He became superintendent of the Norwich Union Fire Office in 1900, but in the following year returned to the Royal as second assistant manager.

LABOR CONGRESS.

This week—simultaneously with the convention of the Canadian Manufacturers' Association—there was held in Montreal the twentieth annual meeting of the Dominion Trades and Labor Congress. The most interesting feature was the address of Mr. John A. Flett, of Hamilton, who has been president of the Congress for many years. This gentleman complained that the Federal Parliament had devoted the major part of its time during the session to the interests of corporations. Another point of great importance in his eyes was the attitude of legislators towards the cause of labor. There was, he thought, a necessity for increased representation for labor. After a few hits at employers' associations, which, he claimed, had been guilty of the most utter disregard of law and order, Mr. Flett took up the "union shop" question, saying:

"Trade unions undoubtedly should have the same right to do collective bargaining as has any other form of corporation, one of the alleged complaints of employers being that our unions at times violate their agreements. While this may be true in some instances (our organizations not claiming perfection), we venture to assert without fear of successful contradiction, that agreements entered into by labor organizations and their employers are as free, if not more so, from breach or violations as those of any other element in the community, and labor unions are becoming more conservative in their methods as time progresses. In view of what has been stated I would urge upon our people everywhere to hold all obligations, agreements, or contracts as binding upon their honor, and to be lived up to religiously. I recognize it as a pre-requisite and necessary condition to the due observance of contracts, and the proper carrying out of the terms, that all employees should be subject to regulation and discipline by the organizations entering into the agreements or contracts."

As we have remarked before, if the unions would listen to the advice of their wiser leaders, both their members and the general community would be much better off than they are. The trouble is, the unions are so often led by men who either do not fully realize the responsibility of their position, or else in time of stress become demoralized and lose grip under the steady pressure of the most lawless of their followers.

The officers and staff of the London and Lancashire Life Assurance Company were very enjoyably entertained on Saturday, at the summer home of the manager, Mr. B. Hal. Brown, near St. Bruno, Que. The day was beautiful, and gave a zest to the boating, footballing, athletics, and bowling on the green, as well as an admirable appetite for the dainty luncheon which was afterwards served. The evening was devoted to fireworks and the singing of popular songs and old French "chansons." The many guests, one and all, had a delightful outing.

REMINISCENCES OF FIRE INSURANCE.

Much of interest about the career of the Phœnix Assurance Company that was known in Canada only to the privileged few, was given publicity on Thursday evening, 15th instant, when the dinner arranged to celebrate the centenary in Canada of that company took place in Montreal. The addresses of Mr. H. B. Guernsey, general manager of the Phœnix of England, and of Mr. A. T. Paterson, so long known as its chief agent in Canada, were full of reminiscence, the one of matters relating to the founding and early conduct of the company in Britain, the other of its career in Canada. In submitting the toast of the Phœnix, Mr. E. S. Clouston spoke very happily of its reputation for

fair dealing and liberality; it is, as he truly said, a solid company, and its management both energetic and enterprising.

Describing the early days of the company in Canada, Mr. Paterson showed that it had come into being through the circumstance that in 1780 the sugar refiners of London could not get the fire insurance they wanted, and so organized an insurance association without a charter. "The original voluntary association, which was formed and commenced business in 1782, under the name of the New Fire Office, soon after assumed the happy title of the Phœnix Assurance Company, which now is, and has long been, a household word in assurance circles all the world over." It began to do Canadian business in the year 1804, on the 7th March in which year, Mr. Alexander Auldjo was appointed agent for Upper and Lower Canada. In 1826 "the Canadian agency, originally held by Mr. Auldjo, was transferred to my late firm of Gillespie, Moffatt & Co., and on its dissolution, in 1889, was continued by my son and myself, so that it has been held uninterruptedly by us and our connection for seventy-eight years."

The address of Mr. Guernsey, in response, referred likewise to the earlier years of the Phœnix, and informed his hearers that the gift of a fire engine was made to the city of Montreal by the company in the year of its Canadian advent. It was such a venerable hand engine, probably, as may be seen pictured upon the calendars or letter-heads of the Sun Fire Office to-day. And, indeed, the whole conditions of fire insurance and fire-fighting at that period, crude as we of to-day may esteem them, were thought no small beer of at the time. It is in the "Rejected Addresses," called forth by the re-opening of Covent Garden Theatre, that the clever brothers Smith refer to the Hand-in-Hand, the Sun, the Union, the London (possibly the Phænix also, although we do not remember it) and the efforts of their appliances to save London's temple of Thespis from devouring fire. "We cannot but admire," continued Mr. Guernsey, "the courage and foresight shown by those then in control of the company in extending its operations to the colonies and foreign countries, in spite of all the disturbed state of the world, between 1782 and 1816. During that period of thirty-four years no less than thirty-eight of such agencies were established, one of the latest being Paris, in 1815, a significant date, the fact showing the spirit then dominating the British mercantile world."

Elaborate and enjoyable arrangements had been made at the Windsor, and the three hundred and thirty-five guests enjoyed the dinner to the full. Altogether, it was one of the most representative assemblies which have ever come together in Montreal. The usual loyal toasts were given and duly honored. Hon. Mr. Casgrain and Hon. Mr. Fitzpatrick responded for the Senate and the House of Commons; the mayor for the city; Chief Justice Girouard for the Bench; Donald MacMaster, K.C., for the Bar; Mr. J. J. Kenny, vice-president and general manager of the Western Assurance Co., for "Sister Institutions." The gathering contained a large proportion of those prominent in the public and commercial life of Montreal, and, indeed, of Canada. There was much in the circumstances to suggest the past of Montreal-Montreal as depicted by ancient prints in the Chateau Ramezay; before Nelson's monument was built or Trinity House established; when the inhabitants had no water-works, and no fire-engines till the Phœnix sent them one; when mails were monthly, trade with Upper Canada done by flat-boats, and when John Molson was only thinking of his coming first steamer between the town and Quebec. But besides the speeches which touched upon these things there were others reminding us of a new Montreal and the Canada of to-day: a country of better-known resources, well-supplied with the appliances of commerce and the machinery of finance, throbbing with modern ideas, and having men in all walks of life capable of directing her course among the nations of the earth. At the banquet an especially pleasing feature was the music which had been provided. Mr. Harold Jarvis, the Canadian tenor, of Detroit, was present, and added much to the enjoyableness of the occasion.

THE HALIFAX FIRES.

The fire of Thursday last in Halifax affords another illustration of the desolating power of flame driven by a strong wind—a wind which in this case is described as blowing fifty miles an hour at times. The fire broke out in the wharf and warehouse premises of N. & M. Smith, extensive fish merchants; these were destroyed, and the flames, sweeping northward (the Halifax shore of the harbor runs north and south), carried away half a dozen buildings, chiefly small shops and sailors' boarding-houses, badly damaging the rear of William Robertson & Son's warehouse, and entirely destroying that of G. P. Mitchell & Sons. Travelling southward, the conflagration destroyed a warehouse belonging to the Dominion Coal Company, with 700 tons of coal; the premises of Hon. Wm. Ross and J. A. Neville, lobster packers; R. R. Kennedy, clothing; T. J. Egan, gunsmith, and several smaller places. Lastly the flames atacked the great warehouse and offices of the Canada Atlantic and Plant Steamship Company, which were destroyed, except that the warehouse down the wharf was saved.

The district was largely one of wooden buildings, and the firemen were in for a hard battle. Valuable assistance was given them by the military and naval authorities, who sent down a force of 200 or 300 soldiers and jack-tars, who brought with them two English steam fire engines from the dockyard, and a hand engine from the Citadel. For two hours the flames raged, and then the wind died down. By seven o'clock that portion of the harbor front from A. G. Jones & Co.'s warehouse, on the south, to the King's wharf, on the north, had been destroyed, except the hardware building of Wm. Robertson & Son, the flames going around its rear and sweeping away the large molasses and fish warehouse of G. P. Mitchell & Sons. Three tug boats rendered excellent help by playing heavy streams on Jones' building and others, giving an illustration of how valuable fire boats may be in such emergencies.

A late estimate puts the loss at \$311,000. This is made up as follows: Plant Line wharf, \$30,000; A. G. Jones & Co., \$500; Dominion Coal Company, \$2,000; Dominion Packing Company, \$5,000; Hon. Wm. Ross, office furniture, \$500; M. Neville, lobsters and supplies, \$10,000; Matthew Lannigan, furniture, \$10,000; Thos. J. Egan, stock, \$10,000; Thos. J. Egan, building, \$4,000; R. R. Kennedy, stock, \$40,000; R. R. Kennedy, two buildings, \$9,000. A. Collins, meat market, stock, \$3,000; A. Collins, two buildings, \$7,000; John Clanson, liquors, \$2,000; E. M. Boutillier, fish, \$3,500; Capt. John Simmonds, furniture, \$2,000; William Robertson & Son, stock and building, \$4,000; G. P. Mitchell & Sons, \$3,000; N. & M. Smith, \$100,000; A. L. Doyle & Co., \$1,000. The insurance carried is, we are informed, as follows: In three local non-tariff companies, Acadia \$4,500, Nova Scotia \$14,420, Halifax \$19,600; in another non-tariff company, the Anglo-American, \$14,400; in the following tariff companies, Aetna \$19,500; British America \$4,500, Northern \$5,200, Queen \$17,100, Royal \$5,000, Western \$9,000, Phœnix of London \$12,000, Connecticut \$8,500, Canadian \$3,150, London Mutual \$1,600, Norwich Union \$500, Union \$5,000, National \$4,500, Commercial Union \$3,000, Liverpool & London & Globe \$9,300.

Hardly was the ink dry upon what we had written above when the wires told us of another fire on the water front of Halifax, not far from the one of last week. On Monday morning early, 19th inst., fire broke out in the warehouse of Black Bros., Limited, on Black's wharf. It spread rapidly to Pickford & Black's wharf adjoining, and destroyed the following: Black Bros.' three-and-a-half story wooden building, containing hardware; the same firm's two-story wooden building to the south of their warehouse, which contained a stock of dry fish; Pickford & Black's three-story wooden warehouse, lower floors occupied by that firm and the upper floor by Thomas Forhan, as a sail loft; Leslie Hart Company, office and warehouse, and Thomas Jaynes' blacksmith shop. Besides these houses, Black Bros.' wharf was badly damaged. When the fire was thought not only under control, but practically extinguished, flames broke out suddenly in the rear of Black Bros.' fine brick warehouse. The fire had worked its way unnoticed from the wooden warehouse adjoining and the interior of the fine brick warehouse was soon ablaze. The sailors and the military were then called upon to assist the fire brigade, and the fire was prevented from spreading to the wooden buildings south of Black Bros.' warehouse, and to the wooden buildings north of the Pickford & Black premises. But the flames ate through, and soon afterward the roof of Black Bros.' store fell in, and George Cook's retail store was also destroyed. H. H. Fuller & Co.'s premises were saved. The fire was practically over at 10 a.m. The losses are given as under: Black Bros., stock, about fully insured, between \$70,000; Marshal Black's buildings, \$30,000; Pickford & Black, buildings and stock, \$40,-000; Bryant & McDonald, stock, \$12,000; R. B. Seton & Co.'s stock, \$12,000; G. C. Cook & Co., stock, \$2,500; Thomas Forhan & Son, loss, \$600; Thomas Jaynes, \$400; J. A. Farquhar & Co., stock, \$500; H. H. Fuller & Co., damaged by water, \$3,500. The insurance was as follows: Acadia, \$17,000; Nova Scotia, \$8,000; Halifax, \$12,000; Ottawa, \$2,000; Anglo-American, \$6,000; British America, \$7,500; Northern, \$13,000; Royal, \$13,000; Western, \$7,000; Phænix of London, \$5,000; Connecticut, \$2,000; Norwich Union, \$7,700; Union, \$7,500; National, \$3,000; Commercial Union, \$13,500; North America, \$7,500; Liverpool and London and Globe, \$14,500; Law Union and Crown, \$13,000; Quebec, \$8,000; Phœnix of Brooklyn, \$2,000.

BRIEF NOTES AT THE C.M.A. CONVENTION.

Not having been present at any of the meetings of sections, your correspondent is unable to say what was done therein, but an earnest spirit was discernible in the members of several, who hastened to get done what was to be done in Rooms 96 and 100, and Club Rooms A and B, of the Windsor. The room No. 4 close by the ladies' entrance of the hotel was naturally the most frequented, for it was the office of the secretaries.

It may be supposed that the duties of these were not light, for in addition to helping in committee work they were at the beck and call of every member who wanted letters, information, theatre tickets, banquet tickets, introductions and the hundred and one things that a hundred or two strangers might naturally require. Up to Wednesday noon 187 members had registered at this office, and it is safe to say that 200 members or more attended the convention.

A most enjoyable feature of the first day was the excursion upon the river and harbor arranged by the courtesy of the Harbor Commission. To those not accustomed to seeing 10,000 ton steamships, or, indeed, ocean-going ships of any kind, the privilege was great of seeing fine boats like the "Tunisian" or the "Dominion." And the view of the harbor and its improving features impressed the visitors from places other than Montreal.

At the general meeting on Tuesday evening the invocation of Rev. Dr. Barclay was highly impressive, and the welcome of the mayor of Montreal and the chairman of the Montreal Branch greatly pleased the members present.

The reply of Mr. George, the vice-president, did full justice to the occasion. The retiring president's address impressed all who heard it as a comprehensive and very able summary of industrial and commercial conditions in Canada. It was more: it was an earnest plea for self-help by Canadians, and for the necessity of cultivating closer relations with the United Kingdom and the Empire.

Very important reports of committees were submitted on Wednesday: those of the Railway and Transportation and Parliamentary Committees attracting, perhaps, the most attention. The secretary's report was a model of brevity and suggestiveness.

It is to be noted that the London Chamber of Commerce intimated through President Drummond that if the C.M.A. would visit the British Islands in 1905 the Chamber would take charge of them and make their road plain, not only in London, but in any industrial city they chose to visit. The announcement elicited many kindly responses, and it became very evident that the proposal of a trip to the Old Country found echo in many breasts.

A letter whose tenor was, perhaps, unexpectedly friendly

and instructive was that of Mr. Parry, of Indianapolis, president of the National Association of Manufacturers of the United States. He acknowledged in warm terms the good work the C.M.A. had done, and is doing. We learned, too, that this United States body at its last meeting passed a resolution on the subject of fire insurance for its members, following very closely the lines on which the Canadian sister association is proceeding in that connection.

Mr. Robb, of Amherst, N.S., sounded a clear and resonant note when advocating the great promise contained in the suggested trip to Britain by the C.M.A. "It is an admirable proposal," he said; "any manufacturer with eyes and ears open may learn much from such a visit. London, England, is the centre of things for us, in various ways that we do not now apprehend. The manufacturers of Canada are too modest in estimating what they can do in competition with the world for trade. My firm had done some little export trade, but I received hints when in England that showed me where we could do more. And, gentlemen, I have received from New York and filled orders which I afterwards learned originated in London."

Mr. Younge's report, as secretary, was interesting as showing the growth of the association in three years. Where in 1901 they had a staff of three, there is now a staff of twenty. The growth in membership and the growth in number of branches has been most gratifying. Indeed, there is urgent need for larger premises and more employees at the head office.

To the writer of these notes it was especially pleasing to meet on Tuesday and Wednesday so many members who had taken part in the memorable trip of 1903 to the Pacific Coast. He shook hands on those days with 36 out of the 166 persons who were in the delightful excursion. Scores of us are looking forward with pleasure to a visit to-morrow to Mr. Drummond's picturesque home at St. Bruno, under the shadows of Beloeil Mountain.

September 21st.

BRITISH INSURANCE MANAGERS IN CANADA.

There appears to be a regular influx of important Old Country insurance men into this country just now. Mr. H. B. Guernsey, manager of the Phœnix Assurance Co. of England, was at the big dinner in Montreal on Saturday, and this week is in Toronto, accompanied by Mr. L. A. Boston, also of the London office, and by Mr. R. McD. Paterson, the Canadian manager. Mr. James Allan Cook, general manager of the Scottish Union and National Fire Insurance Company, has arrived in the United States from Edinburgh for the purpose of acquainting himself with the conditions and methods of fire underwriting and fire-fighting on this continent. Mr. J. Clunes, of the London Assurance Corporation, is expected shortly. Mr. Charles Alcock, general manager of the Royal Insurance Co., London, has been making a tour of inspection-and of appointments-in this country, as announced elsewhere. He will be in Toronto on Friday and Saturday, and then will go on to Winnipeg. Mr. F. W. P. Rutter, manager of the London & Lancashire Fire, was in Montreal, Quebec and Toronto early in the week, and has now gone on to Chicago. He intends to visit the Southern States before returning to England. Lord Claud Hamilton, chairman of the Employers' Liability Assurance Corporation, is another recent arrival in the United States. Mr. S. G. Pipkin, general manager of the Atlas Assurance Company, is expected shortly. Mr. Jno. Large, secretary of the Norwich Union, has been here this week making an extensive tour in the United States and Canada.

AMERICAN BANKERS' ASSOCIATION.

In spite of the unfavorable weather which prevailed in New York last week, the thirtieth annual convention of the American Bankers' Association, which took place at the Waldorf-Astoria on Wednesday, Thursday and Friday, was a great success, over three thousand members being present. As an illustration of the way in which the association has

grown in recent years it may be pointed out that while in 1875 the membership totalled 1,600, and in 1895 it was only 1,570 it now stands at 7,563. The aggregate capital surplus, and deposits of all the members of the association amount to \$11,290,686,637, a sum which probably it is rightly claimed is larger than that represented by any other organization, institution or corporation in the history of the world. We have not space to give more than a summary of some of the many important subjects discussed, and even this will needs be brief.

The assembled members were welcomed by Mr. James Stillman, president of the National City Bank, who spoke on the importance of the spirit of co-operation. In the field of industry, the beneficent economic results which have followed this awakening to the value of co-operation have become too obvious to need any word of emphasis. In the field of finance, however, there is not yet such general recognition of the value of co-operation. Mr. Stillman believes there is no more important thing left for bankers to learn. When we come fully to appreciate the great economic value of co-operation, when we see more clearly the waste which follows unintelligent competition and understand that such waste means as complete a loss of wealth as comes with a disastrous fire or a blight of crops, we shall have brought into the business of banking something of the modern spirit which has so marked the present-day development of industrial affairs.

Then followed Mr. F. G. Bigelow, the president of the association, with his annual address, who discussed currency legislation. With any sort of a proper system of currency, he said, there was no need for an emergency circulation. It was Mr. Bigelow's increasing conviction that there should be a credit currency under sharp compulsory redemption, with the same reserves in coin as against deposits. A bond-secured currency never did, and never can, respond to the demands of trade. It is a wasteful system of tying up capital, and lacks elasticity, expanding and contracting only with the price of bonds.

Other interesting papers were read by Hon. A. P. Hepburn, of New York, upon the "Money Situation"; by Eugene Prussing, of Chicago, on the "Trust Company Problem"; by Ellis H. Roberts, treasurer of the United States, upon "American Finance"; by A. J. Frame, of Waukesha, Wis., on "Emergency Circulation"; and by W. C. Robinson, of Winfield, Kan., upon "The Western Banker."

At the Friday session Mr. E. F. Swinney, president of the First National Bank, of Kansas City, Mo., was elected president, and James R. Branch, Hanover Bank Building, New York, secretary.

SERIOUS FIRE IN MONTREAL.

About I o'clock on the morning of the 21st, a disastrous fire broke out in an important wholesale section of Montreal, near the rear of Notre Dame Church. It broke out in the premises of the Canadian Hardware Company, midway in the block between St. Sulpice and St. Claude Streets, and the five flats were soon a raging furnace. From there the fire spread to the Central Agency's warehouse on the west, and Chaput, Fils & Cie on the east. The Central Agency is the warehouse of the British Thread Trust. The fire was an exceptionally fierce one, and notwithstanding thick firewalls, we are told, made its way through them, despite the efforts of the entire city fire brigade, which was called into service. Scarcely anything but the walls of the Canada Hardware warehouse is left, but the fire was stopped before it reached the extreme western section of the Chaput warehouse. The burned block is the property of the Grey Nuns. The losses are given as follows: Canada Hardware Company's building (total loss), insurance in the Liverpool & London & Globe, \$15,000, contents insured in the Aetna for \$5,000, Caledonian \$5,000, Hartford \$5,000, Home \$7,000, Liverpool & London & Globe \$5,000, London Assurance \$10,000, National \$5,000, Northern \$5,000, Norwich Union \$10,000, Sun \$5,000, Western \$13,000; Chaput & Fils' building, estimated loss about 40 per cent., insured in Alliance for \$36,-000, Liverpool & London & Globe \$20,000, Royal \$4,000 (fixtures); contents (loss 75 per cent.), in the Aetna for \$7,500,

Alliance \$10,000, Atlas \$10,000, Caledonian \$10,000, Commercial Union \$15,000, Guardian \$17,500, Hartford \$10,000, Home \$20,000, Law Union & Crown \$5,000, London & Lancashire \$5,000, London Assurance \$10,000, North America \$15,000, North British & Mercantile \$15,000, Northern \$15,000, Norwich Union \$10,000, Phœnix of Brooklyn \$10,000, Phœnix of London \$25,000, Quebec \$7,500, Queen \$10,000, Royal \$28,500, Scottish Union & National \$20,000, Sun \$10,000, Union, \$7,500, Western \$10,000, Mount Royal \$5,000, Central Agency, building, Liverpool & London & Globe \$15,000; stock (25 to 50 per cent. estimated loss), Commercial Union \$3,000, Guardian \$5,000, North British & Mercantile \$16,600, Royal \$16,000.

CHARTERED ACCOUNTANTS ASSOCIATION.

The annual meeting of the Dominion Association of Chartered Accountants has just taken place in Montreal. The following officers were elected: President, W. H. Cross, of Toronto; first vice-president, A. W. Stevenson; second vice-president, John MacKay; treasurer, A. F. C. Ross, of Montreal; secretary, James George, of Toronto. Council—J. F. Cunningham, of Ottawa; Henry Barber, of Toronto; W. Simms Lee, of Halifax, N.S.; F. S. Sharpe, of St. John, N. B.

The report of council for the past year was received and adopted.

The treasurer's statement made it clear that after organization expenses had been met, there would be a balance in the treasury. The association appointed three delegates to attend the Congress of Accountants to be held at St. Louis on the 26th, 27th and 28th inst.

BANK OF BRITISH NORTH AMERICA.

It is shown by the report to the end of June that the earnings of the British Bank for the half year have been £30,619 7s. 11d., to which must be added £6,756 os. 10d. brought forward. Out of the aggregate, dividend at the annual rate of six per cent. is declared. There has been put aside the sum of £4,180 to meet depreciation in the bank's investment in Dominion of Canada bonds, which will hereafter stand in the books at 97, and the following appropriations from profit and loss account have been made for the benefit of the staff, viz.: To Officers' Widows' and Orphans' Fund, £513 14s., and Officers' Pension Fund, £529 9s. Since the last report branches have been opened at Calgary, North-West Territories, and Bobcaygeon, Ontario; and sub-branches at Hamilton, Ont. (Barton Street); London, Ont. (Market Square); and Trail, British Columbia, (sub-branch to Rossland). The bank's assets amount to £8,499,431, which is equal to \$41,307,000, of which \$13,-700,000 is in cash or at short notice. The reserve fund amounts to £400,000 sterling.

—The Bank of British North America has opened a branch at Campbellford, Ont.

CLEARING HOUSE FIGURES.

The following are the figures of the Canadian Clearing Houses for the week ended with Thursday, 22nd September, 1904, compared with those of the previous week:

o4, compared with those of the	Sept. 22.	Sept. 15.
Montreal	. \$21,306,292	\$20,582,661
Toronto	17,344,340	16,277,967
Winnipeg		4,886,741
Halifax		1,865,094
Hamilton	1,128,017	1,147,129
St, John		1,084,331
Vancouver		1,651,612
Victoria	. 565,650	726,266
Quebec	1,541,957	1,524,110
Ottawa		2,030,026
London		868,114
Total		\$52,644,051

CITY OF MOOSE JAW, ASSINIBOIA

Tenders

The City of Moose Jaw invite Tenders for the purchase of \$160,000 of Debentures bearing interest at the rate of five per cent. per annum, repayable in fifty years from date. Offers will be received up to Oct. 15th, 1904. No tender necessarily accepted. For further particulars apply to J. D. Simpson, Secretary-Treasurer, Moose Jaw, N.W.T.

Moose Jaw, 12th Sept., 1904.

THE POLSON IRON WORKS

SHIPBUILDERS, - ENGINEERS, - BOILERMAKERS, TORONTO.

BUILDERS IN CANADA OF

TURBINE ENGINES STEAM PARSONS' MARINE PURPOSES FOR

Sole Licensees THORN in Canada for WATER TUBE BOILERS, **THORNYCROFT** SPECIALTIES,

LIGHT DRAFT STEAMERS,

MOTOR LAUNCHES, PROPELLER WHEELS, Etc.

Steel Steamers and Yachts FOR EVERY SERVICE

Dredges, Hydraulic and Dipper. OF ALL SIZES

ENGINES and BOILERS-Marine, Stationary and Hoisting.

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The line of wood working Machines made by the The Goldie & McCulloch Co., Limited, Galt, is in great demand. This firm builds an extensive range suitable for almost any kind of woodworking establishments. The machines are all very heavy and made to stand hard and continuous work. Send for Catalog Address Catalog. Address

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We Make-

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Wheelock Engines, Corliss Engines, Ideal High
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Pumps, Water Wheels, Flour Mill Machinery, Oatmeal Mill Machinery, Wolf Gyrators, Emery
Choppers, Wood Working Machinery, Shingle
Machinery, Heading and Stave Machinery, Wood
Rim Split Pulleys, Iron Pulleys, Shafting, Hangers,
Friction Clutch Couplings, Friction Clutch Pulleys,
Safes, Vaults and Vault Doors.

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The make of elevators that "slip a cog" every now and then are not of Fensom design or manufacture.

TO THE TRADE.

September 23rd, 1904.

Overcoatings

A complete stock in Meltons, Beavers, Vicunas, Naps, Friezes, Tweeds, Worsteds, Llamas. All qualities and

A1 Value.

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We Offer

High Grade

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To Yield

From 4 to 54 per cent.

MACKAY & COMPANY. JOHN

Canadian Bank of Commerce Building, TORONTO.

Protection from Loss.

The business of boiler insurance is an engineering business; the insurance is only a guarantee of the trustworthiness of the engineering services.

Measure the value of those services and then consider the guarantee. In doing this remember that EXPERIENCE, SKILL, and ABILITY are the determining qualifications of the value of those services.

Jasure your boilers in

THE BOILER INSPECTION & INSURANCE CO. OF CANADA, Canada Life Bldg., Toronto,

which has been in this business for nearly THIRTY YEARS.

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Shirts

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The WILLIAMS. GREENE & ROME COMPANY,

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SHELF and HEAVY

WROUGHT PIPE and FITTINGS

WRITE FOR PRICES.

TORONTO, Ontario.

NORTH OF ENGLAND LETTER.

The many Canadians who seek protection for inventions in this country will be interested in the forthcoming change in the English Patent Law. After the end of this year the Patent Office of the United Kingdom will relieve inventors of some anxiety by making an exhaustive search of the records for fifty years back. This, ordinarily, has been a highly expensive proceeding, but the official fee will not in any event exceed five dollars. Should it appear that claims have been forestalled, wholly or in part, the Comptroller reserves the right to interpolate into the Letters Patent any references to earlier specifications. It must be understood that the scrutiny conveys no guarantee of originality, and that no recourse is available against any indiridual in the case of error. Machinery is provided for an appeal against the decision of the Comptroller, which may be heard by the law officers of the department.

Radical papers continue to devote space to all evidences that can be found of Canadian hostility to the Chamberlain propositions. The attitude of the colonies, and in especial that of the Dominion, is vital to the fiscal schemes. Realizing this, the hostile press is strenuously anxious to make the most of Canada's industrial ambitions. So the public here is growing familiar with the utterances of Conservative legislators and newspapers in so far as those pronouncements tell against the policy of inter-Preference. The Toronto "News," Mr. Kendry, Mr. Yonge, Mr. Forbes, of Hespeler, Mr. Randall, of Waterloo, and Mr. Rosamond, of Almonte, are amongst the authorities cited. On top of all this come comments on Canada's increasing trade with the States and your steel and lead bounties. The sober view of matters is that the air wants clearing, and men look to Mr. Chamberlain to further expose his intentions in the autumn campaign of speech-making.

Doubtless the daily press of the Dominion will have furnished biographies of the new Governor-General in abundance. If it has been made plain that Earl Grey is a business man of large capacity, so much the better. He is also a devotee of natural beauty. The Garden City scheme, which is to found factories and raise cottages amid parklike surroundings, found one of its earliest advocates in Lord Grey. Those who oppose the uglification of Canada, the pollution of water-courses, and the bad management of towns will find a statesman on their side who possesses an amount of tact that has been denied to some high officers from Britain.

At the Confectionery Trades Exhibition in London the Canadian High Commissioner has been making somewhat of a display. A hundred-foot stall burdened with forty tons of produce daintily arranged has been impressing the London crowd. Favorable opinions were formed of what the trade calls the "dressing" of the canned and bottled wares. Too much stress can scarcely be laid on the imperative necessity of a handsome exterior for such goods. Chemists and grocers here appreciate good-looking stuff, and give it a good show-place in their shops. Some of the United States food products that sell here owe as much probably to their wrapping as to the contents. Mr. W. H. Hay, who supervised the arrangements at the Exhibition, declares his more substantial goods were superior to any coming from across your frontier. Whether such be the case or not, his efforts have been rewarded by such encomiums as one now quoted: "The trade of the Dominion is bound to be benefited."

On the subject of advertising Canada, might one ask why we here see nothing of Canadian pictorial post-cards. These pass in millions through the post, and are menacing our post-office profits, but one has not seen many depicting lift in your country. That such would sell if adequately produced is out of all doubt. A colonial series of views would handsomely repay some English publisher. Conceivably, their export might be remunerative. If not, the Government or some great corporation might take a lesson from our own L. and N.W. Railway Company. To advertise itself this line is now selling packets of beautiful cards at twopence. Each packet contains six cards, and as the net cost is supposed to be about three halfpence, the transaction should be satisfactory from all points of view. It

may be added that the normal price retail of the picture card is one penny.

Still another of those quaint "insurance" companies that provide workpeople with homes called "free" has ignominiously failed. The Artisans' Free Homes, Land, Investment and General Insurance Co., Limited, of Birmingham, despite its imposing title, has not lived four years. Creditors lose £2,518 and shareholders £25,741. Hundreds of poor people are now faced with a demand for £8,207 of capital hitherto uncalled, which will be a charge on their humble incomes for years to come. Of course, these occurrences are nothing short of calamitous to the cause of thrift, and the harm done to genuine concerns is immeasurable.

An advertisement in the Manchester papers for managers for Canada struck one as potentially interesting; the more so since appointment entailed investment, and presumably in an insurance company, real or alleged. The matter is, however, one rather for Canadian photographers to ponder. The Midland Counties Photo Co., Limited, of Birmingham-which may be financially as estimable as the Bank of England-asks eight people to pay £250 each for shares, and thus to qualify for managerships in Halifax, Montreal, Ottawa, Quebec, Toronto, Vancouver, Victoria and Winnipeg. The selected need have no experience, and will be provided with free houses, coals and light. The salary will be £150, with commissions added which range from 21/2 to 33 1-3 per cent. The business is obtained by canvassing among customers, who pay by instalments for the photographs, frames, colored enlargements, etc., that such companies traffic in. Subject to the approval of the company, managers are allowed to hold agencies for insurance. No comment is necessary on the curious fact that men of no colonial experience are invited to become shareholders and managers abroad, or on the other fact that the managing director is in no haste to furnish particulars of the stability of the enterprise. On this side, the class of business is held in no great veneration, and it is credible that £250 can be put to even better service than this particular NORTH COUNTRY.

Manchester, Sept. 9, 1904.

ADDRESS YOUR LETTERS CAREFULLY.

Sir,-In the course of one of the Australian letters regularly published in your paper is found the following incident: "A Melbourne man, who had been getting his documents regularly, found them unaccountably ceasing to reach him. After long delays and enquiries he discovered that, instead of being addressed in full, the Canadian youth who addressed them in Toronto concluded he could economize his labor by marking them: 'John Ferguson, Melbourne, Australia." I would like to confirm the complaint made above with regard to much of the Canadian correspondence to Great Britain. English towns have large populations, and it is totally against either business custom or social etiquette to clip the full names of streets or to omit the prefix of "Mr.", or else the courtesy title of ' (Esquire), when addressing one's correspondents. This is an American custom which is not tolerated in any section of the United Kingdom-including Ireland, particularly. The higher-class merchants are careful to note this peculiarity-to do successful business it is wiser for Canadians to note also. Yours faithfully,

"INTERCOLONIAL TRADE."

London, Sept. 3, 1904.

CONGRESS OF PUBLIC ACCOUNTANTS, ST. LOUIS EXPOSITION.

We learn from our London correspondent that the invitations sent to the public accountants' organizations in Europe by the committee of the Congress of Public Accountants to be held at the St. Louis Exposition on September 26th, 27th and 28th are likely to be accepted freely; so it is to be hoped that the American accountants from the

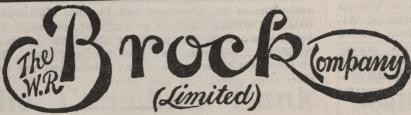




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many thousands of square miles in extent, the Province of Ontario offers unexcelled inducements to mining prospectors and capitalists looking for large returns tor their money.

Many valuable deposits of iron, nickel, copper, gold silver, arsenir, mica, corundum, graphite, granite, limestone and other ores and minerals have been found in Northern, Eastern and Northwestern Ontario, and many more are doubtless yet undiscovered.

For maps, reports, Mines Act, etc., apply to Hon. E. J. Davis, Commissioner of Crown Lands, or Thos. W. Gibson, Director Bureau of Mines, Toronto.

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Business Changes — Bills of
Sale — Chattel Mortgages —
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Toronto, Montreal, Hamilton, London and Cities in Dominion, U.S. and Europe. Eastern States and Canadian professional men also will welcome the British and other accountants making the long and arduous journey.

One of the most prominent visitors will be the delegate of the widest-working organization, the Incorporated Society of Accountants and Auditors, with 2,060 members on its roll in 1903, practising in the United Kingdom and throughout the Empire. Its colonial members have governing councils in Australia and South Africa, also Scotch and Irish councils sitting at Glasgow and Dublin respectively. The gentlemen selected to represent this Imperial body of accountants is the London secretary, Mr. James Martin, F.S.A.A., F.S.A.; and we find that some years ago he had acquired a theoretical acquaintance with acccountancy movements in the States and Canada. In a paper read before an accountants' conference at Manchester (Eng.), reviewed in our issue of the 3rd November, 1899, Mr. Martin lays stress upon the status conferred upon our Ontario Institute of Accountants by the prestige of the distinct Act of Parliament incorporating the Ontario organization. A visit made to South Africa on a special mission during the winter of 1894-5 resulted in organizing South Africa public accountancy to a prominent position.

Mr. Martin is, we understand, a corresponding member of the Incorporated Institutes of Accountants in Victoria and South Australia, and the Tasmania Institute of Accountants. His life-work in accountancy has been devoted to the welfare of the incorporated Accountants' zation and its colonial expansion policy, together with the movement among the most advanced thinkers in the profession to secure statutory registration of public accountants by the Imperial Parliament and Colonial Legislatures.

LIFE AND ACCIDENT EXTRACTS.

A comparison of the experience of stock companies writing personal accident insurance in the United States in 1903 has been made by the New York Spectator. It shows wide differences in loss ratios in the various sections of the country. States adjoining each other, in which the conditions of life and occupation are very similar, show wide differences in the ratio of losses incurred to premiums received. The State of New York, for example, shows a loss ratio of 37.1 per cent. to premiums received, and New Jersey 58.7 per cent., but probably most of this high loss ratio for New Jersey was caused by one serious railroad wreck which occurred during 1903, although the previous year showed a loss ratio of 48 per cent. The experience of the companies in other States is given as follows:

			Loss to
	Prem.	Los. Inc.	Prem.
New York	1,930,087	715,387	37.1
New Jersey	163,367	95,850	58.7
Pennsylvania	1,164,050	500,088	43.0
Delaware	24,054	7,362	30.6
Maryland	127,715	55,886	43.8
Dis. of Columbia	67,860	33,882	• 49.9

A decision against sky-scraping buildings has been reached by the Maryland Casualty Company, which was burned out at the great Baltimore fire. The new home office building to be erected by this company is to be three stories high, and will cover the entire lot of ground, the dimensions being 209 feet on North Street, 39 feet on Baltimore Street and the same on Fayette Street. Immediately after the conflagration of February 7th and 8th last the board of directors took up the question of rebuilding, and the advisability of erecting an eleven-story office building was considered. After a thorough investigation of every phase of the subject the board decided that the interests of the company can best be conserved by limiting its home office building, above the ground floor, to the company's own needs. Hence, a three-story building instead of eleven

Get out of the rut is the advice given by the Pittsburg Life News to life assurance canvassers. "Get out of the

thicket. Don't always seek the easy road. Many, no doubt, have travelled it before you and picked up any stray pearls by the wayside. Remember that life insurance is secured in unexpected places, but not very often by the man that does not expect to find it there. The successful men are those who are constantly finding new channels through which they may secure business."

According to a report in the Bulletin of the United States Fidelity and Guaranty Company, Baltimore, Md., the embezzlements for the month of June amounted to \$755,044. Of these, most, were in connection with banks, which accounted for \$584,000, court trusts were responsible for \$80,000, Federal and State offices for \$37,521, the balance being divided amongst firms and corporations, municipal defalcations, etc.

A book whose value is by no means indicated by its modest size is "Care of Invalids," issued this year by the Mutual Life Insurance Company, of New York. Its contents are manifestly the result of experience and intelligent observation, and there is much in its chapters upon food, bedding, and drainage that may be read with profit by those who are perfectly well. In its forty pages are sections devoted to Ventilation, Disinfectants, Rest, Cleanliness, Light, Temperature, Clothing. Quotations are made from such authorities as Dr. Christison and Florence Nightingale on food and nursing. This is an excellent companion to the books issued in former years by the same company on Accidents, Emergencies and Remedies for Poison. One or all these will be sent free to any person who will enclose three cents postage for each address.

-Thanksgiving Day will not be in October this year. Thursday, 17th November, is the day chosen. We do not enquire too closely into the reasons for this choice. It is perhaps sufficient to notice that the Canadian thanksgiving will be observed this year a week in advance of Thanksgiving Day in the United States.

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"Water Power City"

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INDUCEMENTS OFFERED ALSO BY MUNICIPAL CORPORATION.

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Established 1817
Incorporated by Act of Parliament
Capital, all Paid-up, \$14,000,000 00
Rest. 10,000,000 00
Undivided Profits, 478,821 85

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F. W. Taylor, Asstant Inspector, Winnipeg.

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Ontario Almonte
Belleville
Brantford
Brockville
Chatham
Collingwood
Cornwall
Deseronto

Ornwall Stratford St. Mary's Glace Bay, N.S. Green Greenwood Greenwood Hamilton Guelph Guelph

Chicago—Bank of Montreal, J. W. DeC. O'Grady, Manager. Spokane, Wash.—
Bank of Montreal.

Bank of Montreal.

BANKERS IN GREAT BRITAIN—London—The Bank of England. The Union Bank o
London and Smith's Bank, Ltd. The London and Westminster Bank, Ltd. The Noa
tional Provincial Bank of England, Ltd. Liverpool—The Bank of Liverpool, Ltd
Scotland—The British Linen Company Bank, and Branches.

BANKERS IN THE UNITED STATES—New York—The National City Bank. The Bank of
New York, N.B.A. National Bank of Commerce in New York. Boston—The
Merchants National Bank J. B. Moors & Co. Buffalo—The Marine Bank, Buffalo.
San Francisco—The First National Bank. The Anglo-Californian Bank, Ltd.

The Canadian Bank of Commerce

Paid-up Capital, \$8,700,000.

Rest, \$3,000,000

HEAD OFFICE, TORONTO.

HON. GEO. A. COX,

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This Bank transacts every description of Banking Business, including the issue of Letters of Credit and Drafts on Foreign Countries, and will negotiate or collect bills on any place where there is a bank or banker.

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BANK OF NOVA SCOTIA

CAPITAL PAID-UP, \$2,000,000. RESERVE FUND, \$3,100,000. HEAD OFFICE, - - HALIFAX, N. S.

DIRECTORS:

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H. C. McLeod, General Manager.

D. WATERS, Supt. Branches.

GEO. SANDERSON, Inspector. C. D. SCHURMAN, inspector.

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Frince Edward Island — Charlottetown and Summerside.

Ontario — Arnprior Berlin, Hamilton.

Fredericton, Moncton, Newcastle. Port Egin, St. Addrews, St. George, St. John, St. Stephen, Sussex, Woodstock. *

Northwest Territories — Calgary, Edmonton, Fort Saskatchewan, Strathcona, Wetaskiwin.

Quebec - Montreal and Paspebiac.

Manitoba - Winnipeg.

Ontario — Arnprior, Berlin, Hamilton, Ottawa, Toronto.

Newfoundland — Harbor Grace and St. Newfoundland — Harbor Grace and St.

West Indies - Kingston, Jamaica United States - Boston and Chicago

The Molsons Bank.

98th DIVIDEND.

The Shareholders of The Molsons Bank are hereby notified that a dividend of FOUR AND ONE-HALF PER CENT. upon the Capital Stock has been declared for the current half-year, and that the same will be payable at the Office of the Bank, in Montreal, and at the Branches, on and after the

First Day of October next.

The Transfer Books will be closed from the 19th to the 30th September, both days inclusive.

THE ANNUAL GENERAL MEETING of the Shareholders of the Bank will be held at its banking house, in this city, on Monday, the 17th of October next, at three o'clock in the afternoon.

By order of the Board,

JAMES ELLIOT,

Montreal, 26th August, 1904.

General Manager.

-THE-

BANK OF BRITISH Incorporated by Royal Char-NORTH AMERICA

Established in 1836.

ter in 1840.

Drafts on South Africa and West Indies may be obtained at the Bank's Branches.

New York—52 Wail Street—W. Lawson & J. C. Welsh, Agents.
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Chicago—Merchants Loan and Trust Co.
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Foreign Agents—Liverpool—Bank of Liverpool. Scotland—National Bank of Scotland.
Limited, and branches. Ireland—Provincial Bank of Ireland, Limited, and branches, National Bank, Limited, and branches. Australia—Union Bank of Australia, Limited.
New Zealand—Union Bark of Australia, Limited, India, China and Japan—Mercantile
Bank of India, Limited. West Indies—Colonial Bank. Paris—Credit Lyonnais. Lyons,
—Credit Lyonnais Agents in Canada for Colonial Bank, London & West Indies.

The Dominion Bank.

Notice is hereby given that a dividend of Two and One-half per Cent. upon the Capital Stock of this Institution has been declared for the quarter ending 30th September, 1904, being at the rate of Ten per Cent. per Annum, and that the same will be payable at the Banking House in this city on and after

Saturday, the First Day of October Next.

The Transfer Books will be closed from the 20th to the 30th September next, both days inclusive.

By order of the Board,

T. G. BROUGH,

Toronto, 24th August, 1904.

General Manager,

THE STANDARD BANK OF CANADA

Capital (authorized by \$2.000,000 Act of Parliament) \$2,000,000 Capital Paid-up ...\$1,000,000 Reserve Fund 1,000,000

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HEAD OFFICE, - TORONTO, Ont.

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Colborne
Durham
Forest Harriston Kingston Lucan Markham Orono

ford

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NEW YORK—The Importers and Traders National Bank
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Parkdale (Toronto)
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Picton
Richmond Hill
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Toronto (Bay St. Br.
Temple Bldg.
Wellington

REPORT OF THE DIRECTORS OF THE BANK OF BRITISH NORTH AMERICA TO THE PROPRIETORS.

The court of directors submits the accompanying balance sheet to the 30th June last.

The profits for the half-year, including £6,756 os. 10d., brought forward from last account, amount to £37,375 8s. 9d., out of which the directors have now to report the declaration of an interim dividend of 30s. per share, payable, free of income tax, on the 7th October next, being at the rate of 6 per cent. per annum, leaving a balance of £6,332 5s. 9d. to be carried forward.

The dividend warrants will be remitted to the proprietors on the 6th October next.

The sum of £4,180 has been set aside out of the profits of the half-year to meet the depreciation in the bank's investment in Dominion of Canada bonds, which will hereafter stand in the books at 97.

The following appropriations from the Profit and Loss Account have been made for the benefit of the staff, viz.:

To the Officers', Widows', and Orphans Fund. £513 14s. od.

To the Officers' Pension Fund£529 9s. od.

Since the last report, branches have been opened at Calgary, North-West Territories; and Bobcaygeon, Ontario; and sub-branches at Hamilton, Ont. (Barton Street); London, Ont. (Market Square); and Trail, British Columbia (sub-branch to Rossland).

London, 6th September, 1904.

THE BANK OF BRITISH NORTH AMER SHEET, 30th JUNE, 1904.	
DEBIT.	The Line and the Control of
ANGURA	£ s. d.
To capital	. 1,000,000 0 0
20,000 shares of £50 each fully paid.	
Reserve fund	. 400,000 0 0
Reserve fund	. 3,497,278 6 8
Deposits and current accounts	• 3777777
Notes in circulation	
Bills payable and other liabilities, including	
provision for contingencies	. 3,008,657 10 7
Rebate account	19,905 11 3
£ s. d.	
Liabilities on endorsements 213,323 19 7	, REELEGEOUS SEE
Profit and Loss Account—	
P.1 Lorente forward	
Balance brought forward	
from 31st Dec., 1903 36,756 0 10	
Dividend paid, April, 1904 30,000 0 0	
AND THE PARTY OF T	- NEW TOTAL CONTRACTOR
6,756 o 10	
Net profit for the half-year	
ending this date, after	
deducting all current	
charges, and providing for	
bad and doubtful debts 30,619 7 II	
bad and doubtful debts 30,619 7 II	
Special to the Assert Control of the State o	Sedemon State Designation
37,375 8 9	
Deduct:	
Transferred to Offi-	
cers', Widows'	
and Orphans'	
Fund £513 14 0	
Fund 2513 14 0	
Transferred to Offi-	
cers' Pension	
Fund 529 9 0	an and the second
1,043 3	
Balance available for October	
dividend	-36,33259
	A THE STREET
	£8,499,431 5 10
CREDIT.	
£ s. c	1. £ s. d.
By cash and specie at bankers	
and in hand 1.368,190 10	,
and in hand	
Cash at call and short notice 1,189,176 2	
	2,557,366 12 10
Investments—	
Consols, £225,000,	
at 86£ 193,500 0 0	
National war	
Joan, £50,000	
at 90 45,000 0 0	
Exchequer bonds,	
£25,000 24,546 17 6	
263,046 17	6
Dominion of Canada bonds at	
	0
	I
Other securities 140,931 10	- 545,778 13 7
Pill 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	545,775 25 7
Bills receivable loans on security, and other	1 TOT 000 0 1 77
accounts	5,187,320 0 11
Bank premises, etc., in London, and at branche	es 178,009 5 4

Deposit with Dominion Government required by Act of Parliament for security of general bank note circulation

£8,499,431 5 10

Note.—The last monthly return received from Dawson City is that of the 31st May, 1904, and the figures of that return are introduced into this account. The balance of the transactions for June with that branch has been carried to a suspense account, pending the receipt of the June accounts.

We have examined the above balance sheet, with the books in London, and the certified returns from the branches, and find it to present a true statement of the bank's affairs.

EDWIN WATERHOUSE, GEORGE SNEATH,

Of the firm of Price, Waterhouse & Co., Chartered Ac-

London, 19th August, 1904.

CURIOUS ACCIDENTS.

The Fidelity and Casualty Monthly Bulletin gives the following peculiar accidents:

During the process of tiling the slanting roof of an athletic club in this city, a workman who was astride the ridge-pole, putting on the last layer of tiles, shifted his position so that both feet were on the same side of the ridge-pole. He slipped, and, sliding down the roof, shot over the eaves to the ground, some 120 feet below. At the particular place he fell there was a pile of shavings and refuse about ten feet high. This pile existed by reason of a chute connecting with each floor of the building, down which the carpenters and other workmen on the building were in the habit of throwing refuse. The man bounced once or twice on the pile of chips, received absolutely no injuries, and in the course of fifteen minutes was back again at his work.

In Chicago, some years ago, at a large varnish manufacturing establishment, the men were accustomed to be trained at fire drill whenever the alarm was given. On one occasion the men were lined up with fire-extinguishers on their backs. Probably because of long storage, the decomposition of the chemicals contained in one of the extinguishers had made the pressure within the extinguisher greater than it was calculated to bear. The result was that the bottom flew out, and the man, in the semblance of a human rocket, was shot up off his feet and out through a window, and, falling, was killed.

One of the high buildings in this city was just about finished, and the contractor was engaged in clearing it up. On the floor half way between the basement and the top floor, stood a barrel of lime which had not been used. A single block, with a one-part-tackle rove through it, had been hung at the top floor. The workmen on the seventh floor slung the barrel of lime in a loop, and called to a workman on the first floor to lower it. They then swung the barrel off into the elevator-shaft. The lime was heavier than the man below, and lifted him off his feet. He became frightened, but held on. The lime went down and the man went up. The barrel reached the floor and struck it with a blow sufficient to knock out the bottom and to release a part of the lime. The rest of the lime being caked somewhat, stayed in the barrel. The man now, being heavier than what was left of the lime, came down again while the barrel went up, but so gently that the man, in his trip of some seven stories up and down, received no injuries

Some years ago, at Donaldson, La., an explosion of a boiler took place while a negro happened at the moment to be on top of it. The boiler was thrown in one direction and the negro in another. In his flight the negro passed over a building thirty-five feet high and fifty feet broad, and lighted upon the roof of another building some ten feet lower than that over which he was thrown. Upon being asked by the company's representative how long he was in the air, he replied: "I cannot tell you exactly, sir. I did not look at my watch." He received no injuries whatsoever.

Incorporated 1855

Head Office, Toronto, Can. Capital, \$3,000,000 Rest, 3,200,000

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Vice-President.

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DUNCAN COULSON, General Manager JOSEPH HENDERSON, Asst. Gen'l Manager.

DUNCAN COULSON, General Manager

BRANCHES
Ontario
Onta

THE ONTARIO BANK

TORONTO.

Capital Paid-up, - \$1,500,000.00 Rest. - - - -600,000,00

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Alliston Cornwall Fort William Mount Forest M

Sts. Yonge and Carlton Sts.

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London, Eng.—Parr's Bank, Limited. France and Europe—Credit Lyonnais. New York—Fourth National Bank and the Agents Bank of Montreal. Boston—Filot National Bank.

IMPERIAL BANK OF CANADA

Capital Paid-up ... \$3,000,000
Rest Account 2,850,000
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D. R. Wilkie, Vice-President
William Ramsay
Robert Jaffray
Elias Rogers Wm. Hendrie
James Kerr Osborne
Charles Cockshutt

HEAD OFFICE,

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W. Moffat, Chief Inspector
Bolton
Brandon, Man.
Calgary, Alta.
Cranbrook, B.C.
Eseex
Montteal
Regina, N. W. T.
Regi

THE QUEBEC BANK

Founded 1818. Incorp'd 1822 Head Office, Quebec Capital Authorized... \$3,000,000 Capital Paid-up 2,500,000 Rest 1,000.000

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Gaspard Lemoine

W. A. Marsh
Vesey Boswell
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Branches
Thos. McDougall General Manager

Quebec St. Peter St.
"Upper Town
"St. Roch
Montreal St. James St.
"St. Catherine E.
Ottawa, Ont.
AgeNrs—London, England, Bank of Sootland.

Toronto, Ont.
St. Catherine E.
Pembroke, Ont.

Thorold, Ont.
AgeNrs—London, England, Bank of Sootland.

Thorold, Ont.
AgeNrs—London, England, Bank of Sootland.

Thorold, New York, U.S.A., Agents Bank of British North America, Hanover National Bank.

Boston, National Bank of the Republic

THE CROWN BANK

\$2,000,000.00.

Head Office, Toronto.

G. de C. O'Grady,

General Manager.

AUTHORIZED CAPITAL, \$2,000,000.00.

DIRECTORS:—EDWARD GURNEY, President; CHARLES MAGRE, Vice-President; Charles Adams; Jeffrey H. Burland; John L. Coffee; R. Y. Ellis; John M. Gill; John White.

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Bank, New York. Fort Dearborn National Bank, Chicago.

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THIS BANK HAS — 28 Offices in Ontario — 8 in Quebec — 4 in Manitoba — 2 in North West Territories. It invites the accounts of incorporated firms, and individuals, and is prepared to grant the best terms consistent with conservative banking.

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DIRECTORS;

GEO. HAY, President.

DAVID MACLAREN, Vice-President.

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Fraser. John Mather. Denis Murphy, M.L.A. George H. Perley.

GEORGE BURN,

GEORGE BURN,

Asst. Gen. Manager.

UNION BANK

Established 1865. HEAD OFFICE, - QUEBEO Capital Authorized, \$4,000,000 Capital Subscribed, 2,500,000 Capital Paid-up, 2,500,000 Rest 1,000,000

G. BILLETT, Inspector.

J. G. BILLETT, Inspector.

B. SHAW - Superintendent Western Branches.

Medicine Hat, N. W. T. Medicine, Man. Minnedosa, Man. Montreal, Que. Moose Jaw, N. W. T. Moose Jaw, N. W. T. New Dose, Jaw, N. W. T. Superintendent Mestern Inspector.

Sakatoon, N. W. T. Moose Jaw, N. W. T. Moose Jaw, N. W. T. New Jose, N. W. T. New Jose, N. W. T. New Jose, N. W. T. Oxtow, N. W. T. Virden, Man. New Liskeard, Ont. New Jose, N. W. T. Oxtow, N. W. T. Oxtow, N. W. T. Oxtow, N. W. T. Holland, Man. New Jose, N. W. T. Oxtow, N. W. T. Oxtow, N. W. T. Oxtow, N. W. T. Oxtow, N. W. T. Warkworth, Ont. Wayella, N. W. T. Oxtow, N. W. T. Warkworth, Ont. Wayella, N. W. T. Oxtow, N. W. T. Warkworth, Ont. Wayella, N. W. T. Oxtow, N. W. T. Oxtow, N. W. T. Oxtow, N. W. T. Warkworth, Ont. Wayella, N. W. T. Oxtow, N. W. T. Warkworth,

THE ROYAL BANK

Capital Paid-up, \$3,000,000 Reserve Funds, - 3,192,705 Reserve Funds, - 3,192,705 Head Office, Halifax, N.S.

THE ROYAL BANK
OF CANADA.

Reserve Funds, - 3,192,708
Head Office, Halifax, N.S.
BOARD OF DIRECTORS:
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Thos. Ritchie, Esq., Vice-Prest
Wiley Smith, Esq., H.G. Bauld,
Esq., Hon. David Mackeen.

Chief Executive Office, Montreal, Que.

E. L. Pease, General Manager; W. B. Torrance, Superintendent of Branches
Antigonish, N.S.
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BANK. THE METROPOLITAN

Capital Paid-up, \$1,000,000 | Reserve Fund, \$1,000,000

Capital Paid-up, \$1,000,000 | Reserve Fund, \$1,000,000 |

Head Office, - - TORONTO.

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Leteton Grand Valley Nor
Letton Grand Valley Nor S.C.
Strathroy
Sturgeon Falls
Studbury
Thamesford
Tilsonburg
Toronto
Tottenham
Windsor
Windsor C. S Arthur Aylmer Ayton Beeton Bridgeburg Burlington Clifford Drayton Dutton Rockwood Rodney St. Mary's Sault Ste. Marie Sarnia Schomberg Springfield Stoney Creek Stratford Branci Newcastle North Bay Orillia Otterville Owen Sound Port Hope Prescott Ridgetown Ripley

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Mercantile Summary.

The New Brunswick Importing Company, Limited, has been incorporated. F. B. Schofield and Andrew Malcolm, of Fredericton, are among its members.

The Le Roi No. 2 Mining Company, Rossland, B.C., has taken out an option on the Evening Eureka group of claims near its own property, and has started development work on an extensive scale.

The Western Coal and Oil Company is said to have struck good luck in the shape of oil and gas at its No. 2 well on Coal Oil Creek, in Waterdown Lakes region, Alberta. The strike was made at a depth of 617 feet.

Milling operations on the White Bear Mine, Rossland, having been interfered with owing to the shortage of water, the company is building a flume to convey water from a neighboring creek. Great progress is reported having been made in development work on this property. good deal of money has been spent in putting in up-to-date machinery, and great hopes are expressed for the future.

The annual meeting of the Montreal Park and Island Railway has been held, and the old board of directors re-elected, as follows: Hon. L. J. Forget, president; Mr. K. W. Blackwell, vice-president; Mr. W. G. Ross, managing director; Sir Montagu Allan, Lt.-Col. F. C. Henshaw, Mr. F. L. Wanklyn, and Mr. D. Macdonald. Mr. Patrick Dubee is secretary.

A report to the United States Bureau of Industrial Statistics says that the year 1903 was a prosperous one in the production of iron and steel, pig iron and anthracite and bituminous coal and tin plate. In these industries a total of 182,654,843 tons were produced, 435,774 workmen employed, receiving in wages \$241,677,718, and the market value of the production was \$774,963,777.

Intelligence has been received by the Ontario Crown Lands Department to the effect that in the district north and west of Chapleau, on the C.P.R., there exists a stretch of good agricultural land 200,000 acres in extent. The report is that there are from eight to ten townships of as good land as exists in the province of Ontario. The district is said to be particularly good for farming purposes, being well watered and attractive in every way. This is evidently a dip down of the lower end of the clay belt. The country surrounds Trout Lake, and is situated due east of the Michipicoten iron country.

The contract for putting on a steamship service from British Columbia to Mexican ports has been awarded to Andrew Weir & Co., Glasgow, Scotland. This firm will receive a subsidy of \$100,000, contributed half by the Canadian and half by the Mexican Governments. Steamships will run monthly between Vancouver, B.C., and the Mexican ports of Mazatlan, San Blas, Manzanillo, Acapulco, Puerto Angel, Salma Crux, Tonala and San Beneto. The service is for five years. It is hoped to inaugurate an Atlantic service.

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Among the interesting exhibits at the recent Provincial Exhibition at Halifax, we note that of A. M. King, who sent twelve pieces of gold-bearing quartz, valued by an expert at over \$3,000. They are said to be the richest ever seen in the province, and were taken from the King or Ophir mine, near Caledonia, Queen's County. The company is now sinking a shaft on a thirty inch lead with the intention of raising about 50 tons of quartz and having it put through a mill test.

=			CAPITAL			LIABILITIES			
STATEMENT OF BANKS acting under Dominion Gov't charter, for the month ending Aug. 31st, 1904.		Capital authorized	Capital Subscribed.	Capital paid up	Amount of Rest or Reserve Fund.	Rate per cent. of last Dividend declared.	Notes in circulation.	Bal. due to Dom. Gov. after deducting advances.	
1 2 3 4 4 5 6 6 7 8 9 100 111 122 133 144 155 166 177 18 19 20 21 22 23 24 25 266 27 7 28 8 29 30 31 32 33 33 34	Bank of New Brunswick Quebec Bank Bank of Nova Scotia St. Stephen's Bank Bank of British North America Bank of Toronto Molsons Bank Eastern Townships Bank Union Bank of Halifax Ontario Bank Banque Nationale Merchants' Bank of Canada Banque Provinciale du Canada People's Bank of Halifax People's Bank of New Brunswick Bank of Yarmouth Union Bank of Canada Canadian Bank of Commerce Royal Bank of Canada Dominion Bank Merchants' Bank of Prince Edward Island Bank of Hamilton Standard Bank of Canada Banque de St. Jean Banque de St. Jean Banque de St. Hyacinthe Bank of Ottawa Imperial Bank of Canada Western Bank of Canada Traders Bank of Canada Traders Bank of Canada Metropolitan Bank Crown Bank of Canada Total	\$14,000,000 500,000 3,000,000 2,500,000 200,000 4,866,666 4,000,000 3,000,000 3,000,000 1,500,000 1,500,000 1,000,000 1,000,000 1,000,000 1,000,000	\$14,000,000 500,000 2,500,000 2,000,000 2,000,000 4,866,666 2,978,000 3,000,000 1,336,150 1,500,000 1,500,000 846,537 1,000,000 300,000 2,500,000 8,700,000 3,000,000 343,976 2,237,400 1,000,000 504,600 2,498,900 3,000,000 2,498,900 3,000,000 2,189,200 1,300,000 1,300,000 1,300,000 1,300,000 2,189,200 1,300,000 1,500,000 1,500,000 2,189,200 1,300,000 1,500,000 1,500,000 1,500,000 2,189,200 1,300,000 1,500,000 1,500,000 1,500,000 2,189,200 1,300,000 1,50	\$14,000,000 500,000 2,500,000 2,000,000 200,000 4,866,666 2,977,336 3,000,000 1,500,000 1,500,000 823,309 999,942 180,000 3,000,000 3,000,000 3,000,000 343,976 2,233,500 1,000,000 329,515 2,498,900 3,000,000 2,169,295 1,300,000 453,498	775,000 1,000,000 3,100,000 45,000 1,946,666 3,177,330 2,850,000 1,500,000 450,000 3,200,000 1,000,000 3,000,000 3,000,000 3,000,000 1,000,000 1,000,000 266,136 2,062,992 1,000,000 1,200,000 1,200,000 2,414,010 2,850,000 1,7500 700,000 350,000 1,000,000 Nill.	10 5 6 10 9 8 7 6 6 6 7 3 6 8 5 7 7 8 10 8 10 10 6 7 8 10 7 7 8 10 10 10 10 10 10 10 10 10 10 10 10 10	1,873,240 1,173,245 838,417	6,261 78,738 115,581 26,908 20,715 20,168 20,598 33,882 23,048	

	ASSETS										
BANK	Specie.	Dominion Notes.	Deposits with Dom. Gov. for security of note circula- tion.	Notes of and Cheques on other Banks.	Loans to other banks in Canada secured.	Demand deposits or at notice or on a fixed day with other Banks in Canada.	Balance due from agents of Bank or from other banks, etc., in United Kingdom.	Balance due from agents of the B'k or from other Banks or agencies abroad.	ment	Public and Munic. se- curities not Canadian.	Can- adian, British and other Railway securities.
Bank of Montreal 2 Bk. of New Bruns'ck 3 Quebec Bank	3,653,102 117,454 301,863	4,892,764 229,780 641,195	460,000 25,000 90,045	2,237,810 74,044 344,919		7,478 85,254 25,867	3,683,534	$2,929,511 \\ 504,222 \\ 166,923$	486,644 178,363 150,633	373,535 123,335 127,655	7,186,413 257,745 685,980
4 Bank of Nova Scotia. 5 St. Stephen's Bank 6 Bk. of Br. N. America	1,704,251 19,903 944,743		96,614 11,000 150,655			2,744 45,229 12,992	159 247,580	2,311,215 24,628 2,834,192 935,555	293,340 1,025,208 235,598	1,068,868 1,362,710 31,033	2,554,591 324,535 2,204,048
7 Bank of Toronto 8 Molsons Bank 9 E. Townships Bank 10 Union Bk. of Halifax	634,991 501,606 163,739 277,262	1,861,140 1,162,786 705,191 621,790	134,000 135,000 100,000 69,137	607,674 726,919 356.945 273,011		$ \begin{array}{r} 16,573 \\ 225,307 \\ 303,690 \\ 100,718 \end{array} $	1,352 4,858	888,780 993,421 118,817	376,269 167,073 634,937	1,020,984 282,000 265,047	1,447,699 104,340 169,550 1,052,127
11 Ontario Bank 12 Banque Nationale 13 Mer. Bk. of Canada .	129,725 89,385 525,766	398,570 652,845 2,619,626	72,102 75,000 240,000 39,816	445,216 371,983 1,262,553 54,242	683,654	216,245 37,884 3,944 234,769	3,626	91,997 $233,254$ $31,599$ $50,814$	50,000 638,997	143,424 	5,366,032 288,773
14 Bk. Prov. du Canada 15 Peop's Bk. of Halifax 16 People's Bk. of N.B. 17 Bank of Yarmouth	27,835 86,720 10,569 12,176	42,557 14,306	47,000 9,000 4,445	257,462 6,146 12,458		39,636 43,935 6,607	1,992	17,694 21,309 8,323 423,308	127,706 36,327 19,400	45,892 5,000 50,986	14,250
18 Union Bk. of Canada 19 Canadian Bk. of Com. 20 Royal Bk. of Canada 21 Dominion Bank	379,760 2,431,050 613,230 1,087,894	4 056,461 1,060,052	$125,000 \\ 400,000 \\ 120,000 \\ 150,000$	1,986,592 1,169,593		79,106 39,045 88,518 493,477	222,643 4,803,589 	1,217,256 1,471,714 2,360,985	2,123,272 385,000 92,683	529,263 973,818 669,172	3,912,518 3,057,882
Mer. Bk of P. E. I 23 Bank of Hamilton 24 Standard Bk. of Can.	26,844 415,314 231,065	79,043 1,315,129 709,795	14,500 110,000 50,000	452,846 411,848	5	54,317 422,322 204,887 31,099		3,740 $527,170$ $212,609$ $2,599$	128,724 579,430		772,364 739,022
25 Banque de St. Jean 26 Banque d'Hochelaga 27 Ban. de St. Hyacinthe 28 Bank of Ottawa	4,355 158,001 10,036 512,886	664,888 15,876	8,053 $93,000$ $16,748$ $125,000$	770,971	i	68,908 47,691 302,369	148,166	599,934 32,950 58,593	642,516		656,464
29 Im. Bk. of Canada 30 W. Bk. of Canada 21 Traders Bk. of Can	795,524 30,834 223,817	2,253,937 27,671 1,253,149	145,000 22,304 100,000	799,901 25,058 271,160	5			1,430,693 $29,123$ $453,436$ $250,276$	129,895 661,096	485,559 4,625	221,036 1,143,387
32 Sov. Bk. of Canada 33 Metropolitan Bank 34 Crown Bank of Can	96,418 42,131 26,674	181,857	56,868 28,464 5,020	118,653 30,276		64,785 315,731 71,171	15,432	73,532 114,870		4,500 8,000	447,876 55,130
Total	16,286,923	34,669,012				5,422,266		21,425,042		F 40 (95)	

Return of Canadian Bank of Commerce. Amount under heading "Other assets not included under foregoing heads," includes gold bullion.

Return of Bank of British North America. Amount under heading "Other assets not included under foregoing heads," includes bullion. The figures for the Dawson City Branch are taken from the last returns received, viz: 20th August, 1904.

	LIABILITIES									
Bal, due to Provincial Governments.	Deposits by the Public payable on demand	Deposits by the Public payable after notice or on a fixed day.	Depsits elsewhere than in Canada.	Loans from other banks in Canada secured.	Balances due to other Banks in Canada in daily exchanges.	bank, or to	Bals. due to bank agencies or other banks or agencies out of Canada or Britain.	Liabilities not included under foregoing heads.	Total Liabilities.	Directors' liabilities.
304,338	19,577,048 957,428	9 546 941	The same of		774,931 222,160	881			105,830,679 4,268,762	$\begin{array}{ccc} 946,000 & 1 \\ 285,957 & 2 \end{array}$
113,625	3,357,468	3,761,306			243,492			21,288	8,925,911	355,483 3
	7,213,985	10,962,528	2.390.057		573,337	53,692		3,580	23,779,281 455,385	361,451 4 44,671 5
	127,920	168,517			191,277	243,343	5,510 75,996	9,741,187	30,510,740	Nil 6
47,753		9,816,804	1,819,353		585,122			831	19,774,119	714,312 7
75,304	4,483,357 4,392,961	11,680,292			136,704				20,802,675	444,644 8
47,539 6,582		7,531,887				39,689			11,330,271	169,224 9
285,800	DESCRIPTION OF THE PARTY OF THE	5.167.867	397.327		77,241			35,991	8,455,462 12,582,436	433,140 10 27,622 11
183,143	2,380,120	8,113,836			9,508	423,677	110,000		7,784,297	727,981 12
62,556		The state of the s			1,223,607	10,070		1 814	32,190,437	355,113 13
60,313		19,480,016	27,754	906.868	1,220,007	1,105,112		100,727	4,053,557	Nil 14
148,412	345,180 $761,503$	2,656,328		906,868	180,555	131,512		35,629	4,717,731	210,264 15
	179,252	245 894			2,100)		242	578,056	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$
	31,303	251,326		8,529		14,347			385,624 16,952,489	1,005,800 18
1,367,772					0,500		925 006	1,906	73,825,838	1,550,839 19
808,773			7,453,039		100,388	289.292	225,996 236,274	2,172	20,322,829	244,548 20
29,840 43,072			2,900,992						30,416,516	325,000 21
2,949								11,762	1,254,893	144,914 22
495,124		13 448 885			13,496	302,020		102 704	20,410,769 13,429,490	108,742 23 99,844 24
95,461		8,904,950			737				426,653	31,529 25
26,024					628	146 729		741 109,315	11,063,687	428,982 26
54,468						440,722		2,950	1,023,546	36,792 27
18,729 182,132					101,38	995,304			17,196,267	352,604 28
348,766		14 715 115			100,003	3			24,623,018	$\begin{array}{c} 180,590 29 \\ 10,123 30 \end{array}$
	480,111	3,273,619				81,299		18,220	4,275,771	10,123 30
137,188	3,200,111	11,076,287			370				8,191,001	79,796 32
152,427		4,677,077			3,000			1.816	2,446,338	136,094 33
170,812	$\frac{477,076}{135,194}$	845,031 300,980			3,000				538,594	13,355 34
5,268,902							1,179,966	10,252,880	559,781,428	10,098,809
	ASSETS									

	ASSETS												
Call Loans on Bonds and Stocks.	Call and Short Loans else- where than in Canada	Current Loans	Current Loans elsewhere than in Canada	Loans to Provin- cial Gov- ern- ments.		Real Estate owned by bank not bank premises	Mort- gageson real estate sold by the Bank.	Bank premises	Other assets not included under the foregoing heads.	Total assets.	Average amount of specie held during the month	Average amount of Dominion Notes held during month.	Greatest amount of Notes in circula- tionat any time during the Month
685,548	25,866,780 148,500	69,445,377 2,846,940 8,012,451	7,116,000 135,000	700,000 71,070	323,223 22,245 22,508	31,418	5,500 30,860	600,000 33,296 227,549	1,361,313	131,328,989 5,537,801 12,630,287	3,627,055 118,507 300,798	5,231,300 207,208 610,148	8,261,636 498,492 1,460,593
1,455,324 2,102,004	2,521,526	10,025,488 501,421	3,190,562 3,132,145	136,297 420,195	49,409 14,318 100,802	53,651 5,118	20,370	364,578 12,000 849,366	14,024	29,105,261 710,582 39,373,612	1,725,120 18,875 899,534	1,611,560 16,180 1,311,439	1,930,353 4 145,300 5 2,867,038 6
1,995,845 1,775,688 1,902,406	1,150,433	18,541,669 17,621,929 18,013,164			73,565 180,667 104,010	174,286	57,887 53,974	352,850 300,000 381,669	24,083 34,483	26,484,648 27,139,201 15,511,094	631,785 502,883 161,975	1,657,314 944,317 641,620	2,575,500 7 2,888,922 8 1,982,800 9
297,880 372,247 634,245		11,411,852 7,371,653 11,442,594	425,307		22,340 8,182 42,170	4,083 30,000 45,494	2,100	112,158 125,000 208,454	4,532 126,327	10,840,165 14,843,964 9,928,894	296,546 127,070 89,000	548,369 346,519 650,700	1,264,481 1,401,900 1,489,515
264,715 3,281,700 1,454,151	4,812,096	7,771,228 19,921,036 2,101,129	207,964		199,822 31,203 46,888	1,790 20,899	36,298	831,924 130,000 68,384	86,972 159,278 5,227	41,574,391 4,926,052 6,240,656	515,149 27,185 86,638	2,410,696 $32,118$ 266.863	$\begin{array}{c} 3,898,600 \\ 812,780 \\ 948,482 \end{array} \begin{array}{c} 13 \\ 14 \\ 15 \end{array}$
211,299		4,826,802 766,192 613,683			3,780 21,903 87,149	3,593 78,849		- 13,500 8,000 842,316		970,027 739,148 20,767,121	9,527 13,085 375,709	42,396 13,779 1,135,131	148,787 75,699 17 2,323,999 18
611,544 2,488,065 1,374,967 3,848,020	7,286,484 811,763	16,051,737 50,232,873 13,189,259 20,535,369	1,913,122 1,679,888	23,690 120,687	$\begin{array}{c} 320,286 \\ 96,475 \\ 12,683 \end{array}$	75,044	176,345 26,089	1,000,000 348,078 438,000	1,320,291 10,000	86,335,252 26,602,181 37,253,167	2,855,000 550,280 1,082,000	1,131,088 2,340,000	7,068,000 19 2,448,003 20 2,586,000 21
2,223,197 161,957		1,619,579 15,624,024 10,616,085	65,321		32,028 59,166 41,023	335 11,412		21,132 567,716 100,000	140,930	1,901,727 24,957,617 15,541,659	$\begin{array}{c} 23,717 \\ 412,000 \\ 229,340 \end{array}$	853,540	895,021 24
785,704		614,007 9,384,856 1,199,280			22,705 45,755 11,241			$14,170 \\ 199,504 \\ 22,970$	98,060	14,411,343	4,153 162,221 10,254	513,185 15,462	324,305 27
826,030 2,782,164		16,339,571 16,677,664 2,967,001	4,500	94,407	97,350 39,525 49,819		25,325 108,262	455,892 682,280 19,647	15,949	5,013,804	507,940 795,419 29,772	2,419,338 26,143	426,915 30
1,986,495 1,296,278 654,311		12,892,209 6,382,319 2,386,381		492,391	29,702 40,844 7,786			224,000 113,635 249,825	7,594 1,458	19,995,225 9,877,744 4,512,512 982,228		421,346 150,645	1,173,245 32 868,192 33
257,616	42,597,582	293,735	17,869,809	2,058,737	$\frac{400}{2,260,972}$	729,07	772,065	$\frac{30,744}{9,948,637}$					

J. M. COURTNEY,

Deputy Minister of Finance.

THE MERCHANTS BANK OF CANADA

Capital Paid-up \$6,000,000 Rest 3,200,000

> Head Office. MONTREAL.

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Drafts on New York and Sterling Exchange bought and sold. Deposits received and Interest allowed. Collections solicited and promptly made,
Correspondents in New York and in Canada—The Merchants Bank of Canada
London, Eng.—The Royal Bank of Scotland.

The Sobereign Bank of Canada

Capital Subscribed, \$1,300,000,00
Capital Paid-up, - 1,300,000,00
Reserve Fund - 350,000,00

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Hon. D. McMillan John Pugsley, Esq. HON. PETER MCLAREN

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Thessalon
Forest, Ont.
Ket
Unionville
Waterloo, P.Q.
Wyoming
Zurich, Ont.

Interest allowed on deposits Correspondence solicited.

D. M. STEWART, Montreal, P.Q. General Manager

Union Bank of Halifax

Capital Authorized, \$3,000,000
Capital Subscribed \$1,336,150
Capital Paid-up \$1,336,150
Rest \$931,405

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C. C. BLACKADAR, GEO. MITCHELL, M.P.P. E. G. SMITH
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Head Office, Halifax, N. S.
E. L. THORNE. GENERAL MANAGER,
C. N. S. STRICKLAND. ASSISTANT GENERAL MANAGER,
W. C. HARVEY. ISPANOCH ES

IN NOVA SCOTIA—Annapolis, Barrington Passage, Bear River, berwick,
Bridgetown, Clarke's Harbor, Dartmouth, Digby, Granville Ferry Halifax,
Kentville, Lawrencetown, Liverpool, Middleton, New Glasgow, Parrsboro,
Sherbrooke, Springhill, Truro, Windsor, Wolfville, Yarmouth,
IN CAPE BRETON—Arichat, Baddeck, Glace Bay, Inverness, Mabou North
Sydney, St. Peter's, Sydney, Sydney Mines.
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London and Westminster Bank, London, England
Bank of Toronto and Branches, Canada.
National Bank of Commerce, New York.
Merchant's National Bank, Boston.

STEPHEN'S BANK

St. Stephen, N.B.

CAPITAL.........\$200,000
W. H. TODD, President.

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St. John. N. B., Bank of Montreal.—

Bank of Montreal.

Bank of Montreal.

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Board of Directors-

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H. M Watson, Inspector.

J. TURNBULL, General Manager.

HAMILTON, Ont. \$2,000,000. Total Assets.... \$25,000,000 Head Office, \$2,250,000. Reserve Fund... \$2,000,000.

Capital ... \$2,250,000. Reserve Fund... \$2,000,000. Total Assets... \$25,000,000 Branches

Atwood Georgetown Kamloops, B.C. Niagara Falls South Southampton Stonewall, Man. Listowel Orangeville Gladstone, Man. Listowel Niagara Falls South Southampton Stonewall, Man. Capman, Man. Hagersville Manitou, Man. Owen Sound Teeswater Toronto Carman, Man. Hagersville Hamilton Hamilton Port Elgin Michell Port Elgin Minnedosa, Man. Port Elgin Minnedosa, Man. Port Elgin Minnedosa, Man. Port Elgin Minnedosa, Man. Port Rowan Winnipeg, Man. Dundalk Indian Head, N.W.T. Moose Jaw.NwT Roland, Man. Crain Exchange Wroxter National Bank. Boston—International Trust Co. Buffalo—Marine National Bank. Detroit National Bank. Commerce. Philadelphia—Merchants National Bank. San Francisco—Crocker-Woolworth National Provincial Bank of England, Limited. Collections effected in all parts of Canada promptly and cheaply.

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Capital Authorized \$1,500,000.00
Capital Paid-up... 998,500.61
Reserve Fund ... 440,000.00
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GEORGE R. HART, Vice-Prest
W.H Webb, Hon. G. J. Troop,
Andrew Mackinlav. Michael
Murphy. M. A. Curry, M.D.
Office. HALIFAX N.S.

D. R. CLARKE, General Manager.

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Woodstock, N.B., Lunenburg, N.S., Shediac, N.B., Port Hood, C.B., Fraserville, Que., Canso, N.S., Levis, P.Q., Lake Megantic, P.Q., Cookshire, P.Q., Quebec P.Q., Hartland, N.B., Danville, P.Q., Grand Falls, N.B., Bridgewater, N.S., Mahone Bay, N.S. Mabou, C.B., St. Raymond, P.Q., Warwick, P.Q., Grand Mere, P.Q., Bathurst, N.B., Andover, N.B.

Bankers—The Union Bk. of London, London, G.B.; The Bank of New York, New York; New England National Bunk. Moston; Bank of Toronto, Montreal

La Banque Nationale.

On and after Wednesday, the second day of November next, this Bank will pay to its shareholders a dividend of three per cent. upon its capital for the six months ending on the 31st of October next.

The transfer book will be closed from the 17th to the 31st October next, both days inclusive.

By order of the Board of Directors.

P. LAFRANCE, Manager.

Quebec, 20th September, 1904.

BANK OF YARMOUTH,

Nova Scotia.

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DIRECTORS:

JOHN LOVITT, PRESIDENT.

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All other Banking business connected with England and Scotland is also transacted

The ONTARIO LOAN & DEBENTURE CO. Of London, Canada.

Subscribed Capital
Paid-up Capital
Reserve Fund
Total Assets
Total Liabilities 1,200,000

Total Liabilities
Debentures issued for 3 or 5 years. Debentures interest can be collected at any agency of Molsons Bank, without charge.

WILLIAM F. BULLEN, Manager.

London, Ontario, 1904.

GANADA PERMANENT MORTGAGE CORPORATION

PAID-UP CAPITAL \$6,000,000.00 RESERVE FUND\$ 1,750,000.00 INVESTED FUNDS \$23,300,000.00

Deposits Received $\frac{1}{2}$ / Interest Allowed at

per Annum, Compounded Twice each Year.

EVERY FACILITY

ABSOLUTE SECURITY

14-18 TORONTO STREET, TORONTO.

Huron & Erie

Loan and Savings Co.

Ont. London.

Capital Subscribed - \$3,000,000 1.400,000 Capital Paid-up 975.000 Reserve Fund - -Assets Dec. 31st, '03 -8,087,750

Money advanced on the security of Real Estate on favorable terms

Debentures issued in Currency or Sterling. Executors and Trustees are authorized by Act of Parliament to invest in the ebentures of this Company. Interest allowed on deposits.

J. W. LITTLE, President

G. A. SOMERVILLE, Manage

London & Ganadian

Loan & Agency Co., Limited.

GEO R. R. COCKBURN.
PRESIDENT.

THOMAS LONG,

MONEY TO LEND on Bonds, Stocks, Life Insurance Policies and Mortgages.

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The Company acts as Agent or Corporations and Individuals throughout Canada (under authority of Special Act of Parliament), for the Investment and Collection of Money and Sale of Bonds Securities, &c. Terms Moderate. All Investments Guaranteed.

V. B. WADSWORTH, -- - MANAGER.

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THE Toronto Mortgage Company

Office, No. 13 Toronto St.

- \$1,445,860 00 724,540 00 TOTAL ASSETS -President,

HON. WM. MORTIMER CLARK, LL.D., W.S., K.C. Vice-President, THOMAS R. WOOD.

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WALTER GILLESPIE, Manager

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The Home Savings and Loan Company, Limited.

Office No. 78 Church St., Toronto.

AUTHORIZED CAPITAL....\$2,500,000 SUBSCRIBED CAPITAL....\$2,000,000

Deposits received and interest at current rates allowed. Advances on collateral security of Bonds and Debentures, and Bank and other

JAMES MASON Managing Director.

THE CANADA LANDED AND NATIONAL Investment Company, Limited

HEAD OFFICE, 23 TORONTO ST., TORONTO. ... \$2,008,000 ... 1,004,000 4,133,794

John Lang Blaikie, Esq., President. John Hoskin, Esq., K.C., LL.D., Vice-President

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ESTABLISHED 1869. OF CANADA.

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THE STANDARD LOAN

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Five Per Cent.

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W. S. DINNICK,

MANAGER.

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Capital Subscribed...... \$1,500,000 00 Capital Paid-up 1,100,000 00
Reserve & Surplus Funds 404,173 46

DEBENTURES ISSUED FOR 1, 2 OR 3 YEARS

Interest payable half-yearly at the highest current rates. Executors and Trustees are authorized by law to invest in Debentures of this Society.

Head Office-King St., Hamilton

A. TURNER. President C. FERRIE.

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For a limited time we will issue debentures bearing 5% interest payable half-yearly.

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Loan and Savings Company Of Ontario. 84 KING ST. E., TORONTO

JAMES GUNN, Vice-President

J. BLACKLOCK Manager

ESTABLISHED JUNE 25, 1895.

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Imperial Bank of Canada | Bank of Nova Scotia
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Permanent Capital (fully paid) \$ 615,000.00 Security for Debenture Holders 1,040,456.87

4 per cent. Debentures

Debentures issued in amounts of \$100 and upwards for a period of from 5 to 10 years with interest at 4 per cent. per annum, payable half-yearly.

Member of JOHN LOW the Stock Exchange.

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Stock & Share Broker.

The Ontario Loan and Savings Company

Oshawa, Ontario

CAPITAL SUBSCRIBED					\$300,000
CAPITAL PAID-UP				•••	300,000
CONTINGENT			•••	***	25,000
RESER FUND				•••	75,000
DEPOSITS AND CAN. DE	BENT	URES			523,751

Money loaned at low rates of interest on the security of Real Estate and Municipal Debentures.

Deposits received and Interest allowed.

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166 Hollis St., Halifax, N. S.

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A despatch from Chicago, dated Sept. 15th, stated that the great Pullman car works, at Pullman, were shut down on that day, and that practically every one of the company's 7,000 employees was then idle. The workmen were told to take their tools with them when they left the works, and from this it is inferred that a considerable period of idleness confronts them. The closing came when the 1,500 workers in the repair department were laid off. That had been the only branch of the plant in operation for some time. The company is reported to place the blame for the closing down upon the high wages they have had to pay.

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Stock Issue of \$100,000 now open for allotment in sums of \$100 and up. This Stock has paid 6 per cent. dividends for the past ten

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A dividend at the rate of Seven per cent. per annum was declared on the Permanent Stock for the year 1903.

Five per Cent. Full-paid Stock (is an excellent investment), withdrawable in three years.

Money to Loan on First Mortgage on Real Estate on reasonable and convenient terms.

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AND OTHER HIGH GRADE

ROND INVESTMENTS

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MANITOBA

PROPERTY NWNERS

Residing in Ontario will find in the Corporation a prompt, efficient and reliable agent for looking after their interests at reasonable rates.

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The Toronto General Trusts Corporation

Paid-up Capital...\$1,000,000 Reserve Fund.....\$ 300,000

WINNIPEG TORONTO OTTAWA

AGRICULTURAL SAVINGS & LOAN COMPANY

LONDON, · · ONTARIO Paid-up Capital 630,200 00

Directors:

W. J. Reid, Pres. Thomas McCormick, Vice-Pres-T. Beattie. T. H. Smallman. M. Masuret.

Money advanced on improved farms and productive city and town properties, on favorable terms.

Mortgages purchased.
Deposits received. Debentures issued in Currency or

C. P. BUTLER, Manager.

DOMINION

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MASONIC TEMPLE BUILDING,

LONDON, CANADA

Capital Subscribed......\$1,000,000 20 Total Assets, 1st Dec., 1900.. 2,272,980 88

> T. H. PURDOM, Esq., K.C., President. NATHANIEL MILLS, Manager

Incompetent Executors

Ouite often litigation and loss follow incompetency on the part of executors. A Trust Company has the knowledge and experience necessary to properly fill this important office.

> WRITE FOR LITTLE BOOKLET, Free for the asking.

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MONTREAL

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From the following list our readers can ascertain the names and addresses of bankers who will undertake to transact a general agency and collection business in their respective localities:

MEAFORD—Grey County. C. H. JAY & CO'Y Bankers, Financiers and Canadian Express Co Agents. Money to oan

GEORGE F. JEWELL, F.C.A., Public Accountant and Auditor. Office, 361 Dundas Street, London

COUNTIES Grey and Bruce collections made on commission, lands valued and sold, notices served ageneral financial business transacted. Leading loan companies, lawyers and wholesale merchants given as references H. H. MILLER, Hanover

The Grenfell Investment Co.

BANKERS GRENFELL, N.W.T.

A General Banking and Financial Business transacted. Special attention given to collections on Neudorf, Hyde, Tiree, Mariahilf and Pheasant Forks.

JAS. YOUNG-THOMSON, MGR.

STENOGRAPHERS

when cutting stencils on the UNDERWOOD, find that the letter o and the cipher do not cut out, leaving an ugly looking hole in the finished work.

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TYPEWRITER CO., UNITED

LIMITED.

SOLE CANADIAN DEALERS.

Mercantile Summary

The Anderson Furniture Co. are now engaged in completing the construction of their new factory, at Newcastle, N.B. A specialty will be made of the manufacture

S. Hoffman & Son's dry goods store and the Creaghan building, at Chatham, N.B., were last week destroyed by fire at a loss altogether of about \$16,000, and insurance of \$6,000.

On the 15th inst. was turned the first sod of the Goderich and Guelph section of the Canadian Pacific Railway. started on the north bank of the Maitland river. A large number of railroad officials and citizens interested were present to inaugurate the construction.

Shipments of ore from the Rossland district of British Columbia for the week ending last Saturday were as follows: Le Roi, 2,000 tons; Centre Star, 1,450 tons; War Eagle, 1,260 tons; Le Roi, No. 2, 480 tons, milled 300 tons; Spitzee, 30 tons; Jumbo, 300 tons; Cliff, 30 tons; Velvet Portland, milled, 250 tons; White Bear, milled, 100 tons. Total, 6,200 tons. For the year up to date, 251,908 tons.

J. Winer & Co., Limited, with headquarters at Hamilton, and a capital stock of \$100,000, have been incorporated by the Ontario Government. They will carry on the wholesale drug business, established in Hamilton by J. Winer & Co., and will preparations. manufacture medicinal Among the provisional directors are: George Rutherford, J. Montagu Williams,

The Mohawk Natural Gas Company has received an Ontario charter. Its head office will be at Brantford, capital stock, \$150,000, and provisional directors Henry and E. Lister Cockshutt, and others. It will produce and distribute electricity and natural gas for light, heat and power purposes, and refine and sell petroleum oil.

F. W. and Charles W. Doty, and others, have received a charter from the Ontario Government empowering them, with a share capital of \$40,000, to make engines, boilers, and machinery, and to build vessels. Goderich will be the headquarters.

Latest failures in the province of Quebec are noted as follows: Narcisse Leclerc, for many years a farmer at French Village, who began storekeeping in 1901, is reported as seeking a compromise arrangement of 40 per cent. on liabilities of about \$3,000 .---- Another man with a brief business record is J. A. Lafrance, of Grande Mere, who only began business in groceries, etc., in the spring of 1903, and who has already assigned. He is estimated to owe about \$2,000 .- L. E. Desilets, dealing in dry goods, etc., at Shawinigan Falls, and recently reported as offering 30 cents on the dollar, has been unable to complete the arrangement, and the assets are to be sold .---- In the matter of H. Mercier, general dealer, Upton, lately reported as an insolvent and absentee, an settlement under the circumstances.-



SPECIAL VALUE IN

Good Quality Suit Cases

AT \$9.00

\$10.00

Made of the finest quality of grain leather in all colors. Leather lined shirt pocket, steel frames, extra fine large spring lock and bolts. 24 inches long.

No. 718. 6 inches deep....\$ 9 00 No. 719. 7 inches deep.... 10 00

Catalogue M describes the traveling and leather goods we make. — We pay Ontario express

The Julian Sale

LEATHER GOODS CO., LIMITED

105 King St. West., - TORONTO

An assignment has now been made by J. H. Sherrien, general merchant, St. Gregoire, who was reported a few weeks ago as compromising at 50 cents on liabilities of about \$4,000.—O. Lemaire, a carriage maker in quite a fair way of business, at St. Zephirin, has failed owing, it is said, from \$10,000 to \$11,000, while his assets are of a very slim character. There is an evident disposition on the part of leading creditors to sift matters closely, as he is apparently unable to satisfactorily explain the great deficiency shown.-Alfred Begin, of St. Charles de Bellechasse, with some years' experience as a clerk, started storekeeping in a small way a year ago this month. His habits have been subject to some criticism, and he has already failed.—An extension is being asked by F. J. Morin, who has been in the general store business at Montmagny since 1885. In 1901 he was reported to have compromised liabilities of \$6,000 at 50 cents.--J. A. Levesque, in a small lumbering way at St. Gabriel de Rimouski, has assigned, as also has Alfred Dompierre, a baker of Hull.-Ulric Matte has been in the general store business at offer of 60 cents on the dollar is being St. Raymond for ten years. In 1899 he made by his father-in-law for claims was burned out with some loss, and has against the estate, which creditors gener- apparently been more or less hampered ally are disposed to accept as the best ever since. His assignment is now re-_ ported.

Debentures

Municipal, Government and Railway Bonds bought and sold. Can always supply bonds suitable for deposit with Dominion Government.

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No 30 TORONTO STREET

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Suitable for Trustees and Conservative Investors

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Dealers in Government, Municipal, Reilway, Ca Trust and miscellaneous Debentures. Stc. as on Lordon, Eng., New York, Montreal and Toronto Exchanges bought and sold on commission.

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The Metallic Roofing Co.
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Wm. Barber & Bros.



GEORGETOWN, - - -ONTARIO

Book Papers, Weekly News, and Colored Specialties

JOHN R. BARBER

Mercantile Summary.

A company has been formed in Cornwallis, N.S., which promises to make use of the water power in Gaspereaux river, and furnish electricity for lighting in Halifax and the Annapolis Valley.

Strikes are still being made in the new oil fields west of Petrolia, Ont. flowing wells were recently struck in Moore Township, and it is expected that in the near future, production in this locality will be very much increased.

The Victoria Acetylene Manufacturing Company, capital \$25,000, has been incorporated under New Brunswick laws. Jas. H. Whitman, of Port Dufferin, N.S., and A. B. Edgecombe, of Fredericton, N.B., are among those interested.

At the Britannia mine property, in the Howe Sound Valley, B.C., a good deal of development work has been quietly going on for some time past. Construction is well under way on the aerial gravity ore tram, connecting the workings at Jane Basin with tidewater at Britannia Beach, three or four miles away, while work is being rushed all along the line.

The contract for putting up a new public library at Ottawa, the National Museum, has been let to Mr. W. H. McGillivray, of that city, the estimated cost being \$50,-000, besides some \$25,000 more for equipment, etc. The Government's present museum collections and the national archives will be removed to this building, so soon as completed.

The first two large typo locomotives turned out at the works of the Locomotive and Machine Company, at Longue Pointe, (Montreal), have just been completed for the Grand Trunk Railway. The railway had their own engineers superintending the entire construction of the engines. The locomotives previously constructed were small ones for use for light

On Wednesday last there was a serious explosion at the works of the Toronto Bolt and Forging Company, at Sunny-The boiler, which was an auxiliary used to reinforce the plant during steel rolling, was less than two years old, and had been inspected only two months previously. The explanation given of the disaster was that the crown sheet at the back of the boiler had given way, allowing the water to drop down on the fire. The loss, we understand, will be, comparatively speaking, small, not more than about \$1,500. Several employees were seriously injured.

Arrangements have at length been made for financing the proposed Nicola, Kamloops and Similkameen Railway. company has a charter to build a line from Spence's Bridge, on the main line of the C.P.R., to Nicola, and from thence through the Similkameen Valley to Osoyoos, on the southern boundary. Surveys, under the charge of Charles H. Keefer, C.E., are now about completed. The first part of the line, that which will be constructed as soon as possible after a beginning is made, will be from Spence's also be afforded transportation facilities.

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Bridge to Nicola, a distance of 45 miles. This will open up the large deposits of coal in that neighborhood, and as the road will extend as far as Quilchena, the extensive and valuable measures of the Diamond Vale Coal and Iron Company will

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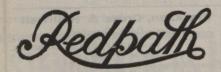
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the size made and used in New York and Paris and put up in 50 and 100 lb. boxes.

Mercantile Summary.

The St. Louis Fair has not shown a satisfactory record of attendance, but it is pleasing to record that on St. Louis day, a week ago, the record of admissions was the largest yet. Business generally was suspended in St. Louis. The streets were deserted. The citizens, practically en masse, attended the Exposition. The opening event was the parade, in which, if the despatch tells the truth, 50,000 regulars, National Guardsmen and uniformed civilian societies, participated.

BANKRUPT'S LIVING EXPENSES.

Mr. E. Hough, the Inspector-General in bankruptcy cases in the United Kingdom, in his annual report to the Board of Trade, makes a few caustic remarks on some present-day commercial methods. One prominent feature of bankruptcies at the present time, he says, is the excessive amount of drawings for personal and Little regard is household expenses. paid to the question of profits or losses; the debtor seems to feel himself entitled to live handsomely on his business just so long as it can be kept going. spector quotes some glaring examples of this form of dishonesty. For instance, a firm of bill brokers, who since 1891 had incurred losses by bad debts to the extent of £16,000, overdrew their profits during the same period by £15,758; a leather merchant and boot factor who, during the three years preceding his failure, lost £21,000 on trading and in bad debts, drew more than £2,000 a year for household and personal expenses; a textile merchant, who in fourteen years made £7,489 net profit, withdrew £18,921; a firm of timber merchants (two partners), who made profits of £29,103 in fifteen years, withdrew £54,021; two Austrian Jews who commenced business as rubber merchants in 1894, without capital, drew from the business in nine years £28,000; they then failed, and creditors for £97,-000 found that the assests to meet their claims were only worth about £7,000. This kind of "necessary living expenses' ought to be dealt with under some adaptation of the criminal code.

CANNED WHITE MAN.

Burton Holmes, the lecturer, says that the Indians of Alaska regard white men and canned goods as so closely associated that they are nearly synonymous. Whereever the white man is seen, canned meats, fruits and vegetables are found.

When Mr. Holmes visited Alaska recently he carried with him a phonograph, and it was exhibited to an old chief who had never seen a talking machine before. When the machine was started and the sound of a human voice came from the trumpet, the Indian was much interested. He listened gravely for a time, then approached and peered into the trumpet.

When the machine finished its cylinder

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and stopped, the Indian pointed at it, smiled, and remarked:

white man."-"Huh! Him canned Saturday Evening Post.

REGULATIONS AGAINST DUMP-ING.

The regulations with regard to the new anti-dumping tariff, and the German surtax are clearly set forth in a circular which has been distributed by the Department of Customs. They provide that on and after the 1st prox. invoices in duplicate properly certified shall be delivered at the customs house with the bills of entry for all imported goods. Every invoice shall contain a sufficient and correct description of the goods, and in respect of goods sold by the exporter shall show in one column the actual price at which the articles have been sold to the importer, and in a separate column the fair market value of each article as sold for home consumption in the country of export. The 'price" and "value" of the goods in every case are to be stated as in condition or packed ready for shipment. The certificate of value must be signed by the exporter, or an employee of his having a knowledge of the facts certified to. other things it must declare that the invoice exhibits the fair market value of the goods at the time and place of their direct exportation to Canada; that no different invoice of the goods mentioned in the invoice has been or will be furnished to anyone; and that no arrangement or understanding affecting the purchase price of the said goods has been or will be made or entered into.

CANADIAN WEST INDIA STEAMERS

Sail from Halifax for Bermuda, The Windward Islands and Demerara every other Monday, and for Jamaica once a month.

The demand for Canadian goods in West India markets is constantly growing, and pros-pective exporters shuold inquire as to freight rates by this line.

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There is only one perfectly safe investment, and that is in a good life insurance policy in an old line company. Have you arranged sufficient of these safe investments for your family in case you should die? There is no better company in Canada with which to place them than The Manufacturers Life. It guarantees positive protection to its policy holders.

WRITE FOR RATES TO

The Manufacturers Life Insurance Co., Toronto, - - Canada.

Sale of Debentures.

Tenders wanted for the purchase of \$42,000 Debentures at 4% of the Brandon School District No. 129, as per by-law passed by the ratepayers of said city, and approved by the Department of Education. Same repayable in twenty years.

All tenders to be in the hands of the undersigned on or before 1st October, 1904.

Wm. WALKER, Secretary-Treasurer.

Box 549, Brandon, Man.

"T. I. P." POINTERS, TO INSUR-ANCE AGENTS AND OTHERS.

An agent's time is not his own. His family, his company and his fellow agents, jealous of their reputation, entrust him to use it to the best advantage. Any misuse of it is a breach of trust.

a rival company or agent, don't say it.

The lung capacity and the tongue capaheart capacity. They are strong on talk- business demanded more room. So new

ing about their work, but weak on doing it

spotless character isn't the only essential for a solicitor's success. A spotless coat is a good thing, too.

By the way, are you a member of one of those pass-the-hat assessment concerns? Is your policy an order to collect the proceeds from "the brethren" or to collect from a regular insurance company? Which do you think the surer for your widow?

September is the beginning of the harvest period. The maturing of an endowment policy is the harvest season of a man's life. Got anything coming to you?

The newspaper accounts of a fire usually state the amount of insurance carried. What if deaths were reported in the same manner? How would your obituary read?

If time is money, then the longer a man lives the richer he should become. Statistics, however, do not support this. Get an endowment policy and be certain of comfort in your old age.

PARLIAMENTARY VS. CONGRES SIONAL.

The Punkville Debating Society was in regular session, and Mr. G. Watkins Spurling was making an earnest plea on the affirmative side of the question: "Resolved, That man's every act is the result of a selfish motive."

"I go further than that, Mr. President," he said. "About three-fourths of the things a man does is because he's envious of what somebody else does. The pinheaded speaker that had the floor last on the other side lied like a pirate when he said -

Here the president of the society rapped on the desk.

"The gentleman must not use such language as that," he said.

"Why not?"

"Because it isn't parliamentary."

"It may not be parliamentary, Mr. President," vociferated Mr. G. Watkins Spurling loosening his collar and rolling up his sleeves, "but, by gum, it's congressional!"-Chicago Tribune.

AN ELECTRIC PLANT.

As an instance of the fact that some of our Canadian manufacturers are awakening to the possibilities and advantages of electrical power for industrial establishments, the Canadian Electrical News refers at length to the new and extensive works and power house, at London, of the McClary Manufacturing Co., situate on the north bank of the Thames, at the corner of Adelaide and Trafalgar streets in that city, a mile east of the old works. As almost everyone in Western Ontario knows, the McClary Manufacturing Company have been established in London, If you haven't anything good to say of Ont., for over twenty-five years in the manufacture of stoves, furnaces, enamelled iron household utensils, tinware, etc. The city of some agents is greater than their old works were large, but the growing

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works for a certain department of the business were resolved upon last year. They are devoted exclusively to the manufacture of stoves and furnaces, and have a capacity of 50,000 stoves per annum. The buildings consist of a moulding shop, a stove mounting shop, a storage warehouse and an independent power house. The main object in their arrangement has been to expedite and simplify the sequence of processes of making stoves and furnaces, and the equipment has been so arranged that the material in process is received at one end and shipped from the other end of the works, thus saving repeated handling. The electric motors and gearing are distributed to facilitate this. In the power house are three Scotch boilers and a tandem engine made by Leonard. The new premises are extensive and well calculated to serve the purposes of the company. The illustrations of the Electrical News serve greatly to elucidate the letterpress description of them.

TORONTO MARKETS.

Toronto, Sept. 22nd, 1904. Chemicals, Drugs, Etc.—The volume of business being done in local drug circles can hardly be described as large, but it is about meeting the expectations of the trade for this time of the year. Prices keep quite steady. A somewhat larger volume of trade is passing in quinine. Opium is on the quiet side.

Flour and Grain.-Ninety per cent. patents sell usually now at \$4.40 to \$4.50, extra good brands a little more. Manitoba flour is firm. No particular change has occurred in bran or shorts. Offerings of Ontario wheat are still small, and it is very firm. Barley is firm. Some enquiry is being made for corn. Peas are unchanged at steady prices.

Fruits and Vegetables.—The demand for fruit continues brisk in spite of very heavy receipts. Peaches have sold at high prices during the week, but some of those offered are poor quality, and these drag. Prices may be quoted about as follows: Lawton berries, 7 to 71/2c.; huckleberries, basket, 90c. to \$1.10; peaches, white flesh, basket, 40 to 50c.; peaches, yellow, 50 to 75c.; Peaches, Crawfords, 75c. to \$1.25; apples, basket, 15 to 25c.; apples, barrel, \$1.50 to \$2; pears, 25 to 30c.; pears, open baskets, 50 to 60c.; plums, 50 to 85c.; Canadian cantaloupes, 35 to 50c.; grapes, Moore's early, 30 to 60c.; grapes, champions, 20 to 40c.; grapes, wardens, 30 to 60c. Foreign fruits: Oranges, California Valencias, \$4.50 to \$4.60; oranges, Jamaicas, barrels, \$6; lemons, Messinas, \$3 to \$3.50; lemons, Verdillis, \$4; lemons, St. Nicholas, \$4; bananas, 1sts, bunch, \$1.25 to \$1.75; bananas, 8's, bunch, \$1.10 to \$1.25; bananas, red, \$1.50 to \$2.25; watermelons, each, 20 to 25c.; Delaware peaches, one-half bushel, \$2; California plums, \$1.25 to \$2; California pears, \$2.50 to \$3; California peaches, \$1.25 to \$1.50; Tokay grapes, \$1.50 to \$2.50; tomatoes, 20 to 30c.; cucumbers, basket, 10 to 15c.; beans, basket, 20 to 25c.; green peppers, basket, 25 to

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RECORD FOR 1903.

Policies Issued and Taken '03 \$4,278,850 '02.. 3,098,450

\$1,180,400 INCREASE 38%

Business in Force Dec. 31, '03..\$18,023,639

INCREASE 18%

\$2,734,092

Interest Earned, 1903.....\$110.428 1902..... 84,676

INCREASE 30%

Surplus to Policy-holders, 1903....\$473,963 1902.... 226,508

INCREASE 109%

\$247,455

Average Interest Earned, SEVEN per Cent.

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J. K. MACDONALD, Managing - Director.

Phoenix Assurance Company, Limited,

19 Lombard Street, London, E. C.

Extracts from Report of the Directors for the Year Ending 31st December, 1903.

The Premiums received during the year, less Re-insurances, amount to \$7,105,935, an increase of \$27,725.

The Expenses and Losses (paid and outstanding) amount to \$6,123,130, a decrease of \$488,795,

The result of the year's working, including Interest, provision for Unexpired Risks, and Balance brought for-

The result of the year's working, including Interest, provision for Unexpired Risks, and Balance brought forward from the last Account, and allowing for Interim Dividend, leaves a Balance at the Credit of Profit and Loss of \$1,412,335, out of which the Directors propose to declare a final Dividend of \$5.75 per share, to be paid on the 30th April. This, with the Interim Dividend of \$3 per share paid the 31st October last makes the total of \$8.75 per share for the year.

Premiums (less re-insurances)	REVENUE ACCOUNT FOR THE YEAR	ENDING 31st DECEMBER, 1903.
Balance from last account \$667,745	Premiums (less re-insurances)	General expenses
Balance from revenue account	PROFIT AND	LOSS ACCOUNT.
Capital.—\$13,444,000. 53,776 shares of \$250 each, \$25 paid	Less dividend paid, \$5.75 a share, on 53,776 shares	Bad debts
Capital.—\$13,444,000	BALANCE SHEET AT	31st DECEMBER, 1903.
Bills receivable	Capital.—\$13,444,000. 53,776 shares of \$250 each, \$25 paid	British Government Securities: Consols

In compliance with Clause 23 of the Companies' Act, 1900, we certify that all our requirements as Auditors have been complied with. We report to the shareholders that we have audited the company's books and accounts for the year ending December 31st, 1903; examined the securities representing the investments and seen certificates verifying the stocks and shares deposited abroad. The bank balances have been verified. We are of the opinion that the balance sheet is drawn up so that as to exhibit a true and correct view of the state of the company's affairs as shown by the books of the company.

C. L. NICHOL, S, F.C.A. W. G. STIRLING,
Auditors.

19 Lombard Street, 24th February, 1904.

Toronto Prices Current.

T CARDO I	Wholesale	Name of Article.	Wholesale Rates.	Name of Article.	Wholesale Rates.	Name of Article.
Name of Article.	Rates.	7 1 1 1 1 2 1 2 1 1 1 1 1 1 1 1 1 1 1 1		Hardware.—Con		Canned Fruits.
Breadstuffs.	0 - 0 -	Groceries.—Con. Ceylon, Or'ge Pekoes	\$ c. \$ c. o 35 o 50	GALVANIZED IRON:	\$ c. \$ c.	Pineapple-Florida doz \$2 50 2 75
FLOUR	\$ c. \$ c.	Broken Pekoes Pekoes	0 30 0 40	Gauge 16	3 50 3 75	" Singapore—1½ 1 50 1 60
" Strong Bakers Patent (Winter Wheat)	4 40 4 65	Pekoe Souchongs	0 21 0 25 0 18 0 20	" 26 " 28	4 00 4 25	Raspberries
Straight Roller	4 75	Souchongs Indian Darjeelings	0 22 0 55	Case lots less 100 100 lbs Wire:		" 2 lbs " 1 60 1 85
Bran per ton	18 co	Orange Pekoes Broken Pekoes	0 28 0 35	Brass Copper Wire	0 23	" 3'S " 2 10 Plums—Greengage 2'S " 1 20 1 25
Cornmeal, Domestic	4 00 4 75	Pekoes Pekoe Souchong	0 19 0 21	Galvanized	3 45 5 00	" Lombards 2's " 1 00 1 15 " Damson, 2's " 1 00 1 20
GRAIN	1 07 1 08	Souchong	0 18 0 20 0 35	Barbed Wire	2 75	Apples—Gal. Cans " 2 00
Winter Wheat, old	1 04 1 05 0 98	Oolong, Formosa Tobacco, Manutactured	0 35 0 65	Screws, flat head	0 872	Blueberries—2's 1 10
Spring Wheat, new Man. Hard, No. 1 g. i. t	1 15 1 16 1 08 1 09	American Tobacco Co Derby, 3's, 4's, 8's, 16's	The state of the s	Boiler tubes, 2 in	0 15	Pineapples 2's " 2 30, 2 75
ort. No. 1 " No. 2 "	1 02 1 03 0 98 0 99	Old Chum, cut, 1/10 Empire Tobacco Co.	0 05	STEEL: Cast	0 122 0 14	Strawberries
" No. 3 " Barley No. 2.	0 42 0 43	Cur'ncy, 6's, 10's, 10½'s Empire, 3½'s, 5's, 10's.	0 45	Black Diamond Boiler Plate, ‡ in	2 10	Beans-2's Wax and Refugee doz o 80 o 821
No. 3 Extra No. 3	0 38 0 39	Bobs, 5's, 10's McAlpine Tobacco Co	0 42	" " 3/16 in " 3/8 th'kr	2 25	Corn—2's, Standard
Oats Peas	0 32 0 33 0 64	Beaver, 9's B't'h Navy,6's, 1502	0 73	Sleigh ShoeCUT NAILS:		Pumpkins—3's
Rye Corn Canadian	0 50 0 51	Macdonald's	0 40	30 to 60 dy	2 45	Fish, Fowl, Meats—Cases. lb tin
Buckwheat	0 44 0 45	Prince of W.,8's,16's Napoleon, 8's		8 and 9 dy	2 40	Mackerel per doz \$1 10 Salmon—Cohoes 1 35
Provisions. Butter, dairy, tubs	0 15	Brier, 8's	0 70	6 and 7 dy 4 and 5 dy	2 05	" Sockeye " 1 75 Lobster—XXX ½'s flat. " 2 00
" Prints Creamery, boxes	0 18 0 192	Mahogany, 88	. 0 02	3 dy	2 90	
Cheese (New)	0 21	Myrtle Navy, 4's Cut Myrtle, 1/10	. 0 86:	Wire Nails, basis	. 2 55	" Sportsmen, ½'s, key opn'r " 0 133 0 14 " key opener " 0 212 0 22
Dried Apples Evaporated Apples	0 043	Liquor	in b'd dy pd	Rebate	dis 40-10-7½ dis 50-10	" French, ½'s, key opener "
Hons Canadian	. 0 28 0 32	Pure Spirit, 65 o. p 50 o. p	· I 14 4 37	Peerless	dis. 50-7½	" " 1's, " " 0 14½ " " 0 14½ " " 0 14½ " " 0 14½ " 0 1
Beet, Mess	15 00	Family Proof Whis	- 0 00 2 22	CANADA PLATES: all dul	1 2 60	Chicken—Boneless Aylmer, 1's
Bacon, long clear "Breakt'st smok'd	0 13	key, 20 u. p Old Bourbon 20 u. p	. 0 00 2 40	Lion ½ pol Full Pol'd TIN PLATES IC	3 60	2 dozs per doz 3 25 Duck—Bi's Aylmer, 1 s, 2 doz " 3 25
Hams	0 09 0 09	Rye Whiskey, 4 v. ol	0. 0 62 2 25 d 0.85 2 60	WINDOW GLASS:		Turkey, B'l's Aylmer, 1's, 2 doz " 3 25 Pigs' Feet—Aylmer, 1½'s, 2 doz " 2 50 2 50
Lard Picnic Hams	. 0 09	G. and W	1 1 15 2 90	25 and under . dis 107 20 to 40 " 41 to 50 "	4 00	Pigs' Feet—Aylmer, 1½ s, 2 doz " 2 50 2 50 Corned Beef—Clark's, 1's, 2 doz " 1 55 " " Clark s, 2's, 1 doz " 2 70
Eggs, # doz. new laid Beans, per bush	1 40 1 50	Special 1887	3 00 0 45	51 to 60 ···	4 50	Ox Tongue—Clark's, 1½ s 7 50 8 25
Groceries. Coffees		Leather.		ROPE: Manilla basis .		Lunch Tongue— " 1's, 1 doz " 3 15 3 25
₩ ¹b., green	. 0 24 0 35	Spanish Sole, No. 1. No. 2.		Lath yarn	011 0112	Chinad Boot l'e and re pr d Z " I bo 2 70
Porto Rico " Mocha	. 0 20 0 24	Slaughter, heavy No. 1 ligh No. 2	0 28 0 29	Single Bits Double Bits	6 50 5 00	Soup-Clark's, r's, Ox Tail, 2 d'z" 1 00 "Clark's, r's, Chicken, 2 doz" 1 00
FRUIT:		Harness, heavy	. 0 30 0 32	Oils.		Fish-Medium scaled Herring. " o 16 o 17 Kippered Herring-Domestic. " 1 05 1 10
Raisins, Malaga Valencias	0 06	Upper, No. 1 heavy.	0 35 0 38	Cod Oil, Imp Gal Palm, # lb	0 063	White Labe \$1 00 0 70
" Sultana California	. 007209	Kip Skins French		Ordinary	0 50 0 60	India Pale 0 90 0 60
Currants, Filiatra Patras Vostizza	0 06 0 06	Weals Heml'k Calf (30 to 40	0 60 0 70	Linseed, raw	C 42	Amber
Calif. Apricots Prunes, 90—100	011 015	French Calt Splits, \$\pi\$ lb	T TE T 50	Olive, # Imp. gal	1 05 1 10	Half and Half
" 80—90 " 70—80	0 05 0 06	Enamelled Cow, # ft Patent	0 18 0 23	Amer'n Family Safe	ty 0 17½	Sawn Pine Lumber, Inspected, B.M.
" 50—70 50—60	0 064 0 072	Pebble Grain, upper	0 11 0 15	Patrolonm	017 017	r in, pine No. 1, cut up and better \$25 00 40 00
" 40—50 " 30—40	0 084 0 783	Buff Russets, light, # lb.	0 12 0 16	F.O.B., Toronto	ls. o 21	Lirch flooring
Tarragona Almonds Peanuts, green	0 12 0 00	Gambier Saddlers Russets	0 061 0 07	Can. Water White	0 24	ryro and 12 dressing and better 26 oo 36 oo
" roasted Grenoble Walnuts	0 09 0 11	Sumac Degras	0 05 0 06	Pennoline, Bulk	0 18	1X10 and 12 dressing
Filberts Sicily	0 11 0 12	Hides & Skins.	el er eres	White Lead, pure	5 25 5 45	rinch dressing and better 25 00 30 00
Pecans Shelled Walnuts	0 15	Steers, 60-90 lbs. No. "." Cows, green, No. 1.	2 0 08	White Lead,	6 00	1 inch siding box 15 00 16 00
" Almonds Syrups: Com. to fine,	0 25 0 45		00	Venetian Red, Bbrig	ht 1 75	Cull Scantling 13 00
Fine to choice			2 0 00	Vermilion, Eng	0 95 1 00	dressing and better
Pale	28 0 50	Pelts	06	varmish, No. 1 can	- 6- 080	VVV Shingles 16 in 2 50 3 00
Patna, dom. to imp Japan """	0 032 0 04	Lambskins Tallow, rough Tallow, caul	0 02	Whiting ordinary	0 65 1 00	Lath. No. 1 2 50
Japan " " Genuire Hd. Carolina	0 10 3 10	Tallow, rendered		Drugs.		Lath, Norway
Cassia	0 20 0 30	Wool. Fleece (unwashed).	0 112 0 1	AlumBlue Vitriol	. lb 1 90 2 50	2x10 and 12 common 18 60 20 65
Ginger, ground	0 20	Fleece (washed)	0 15 0 1	Brimstone	2 00 2 50	Ash white 1st and 2nd-1 to 2 in \$28 00 35 00
Ginger, root	0 35 0 00	" super	0 20 0 2	Camphor	0 75	black " 1 to 1½ in 22 00 30 00
Mace Pepper, black ground	0 102 0 10	Hardware	0 22 0 2	Castor Oil	0 092 0 10	Birch " 1 to 4 in 25 00 28 00 15 15 16 16 16 16 16 16 16 16 16 16 16 16 16
white, ground		Tin:		Cream Tartar	lb 0 27 0 30	Red, " 1 to 13 in 25 00 20 00 5 1 to in 35 00 38 00
Cut Loat, 50 s	5 20	COPPER: Ingot	13 75 14 0	Extr't Logwood, b	ulk 0 12 0 1 xes 0 15 0 1	$7\frac{1}{2}$ " $1\frac{1}{2}$ to 2 in 20 00 25 00
Extra Granulated	4 03	LEAD: Bar	4 50 5	Gentian	0 19 0 2	2 " to 3 in 25 00 35 00
Beet Granulated	4 63	Sheet	0 05 0	Hellebore		6 Chestnut, " 1 to 2 in 25 00 28 00 Cherry " 1 to 12 in 48 00 55 00
No. 2 Yellow	4 43	Zinc sheet	6 50 7	oo Insect Powder Morphia Sul	1 75 1 8	2 to 4 in 60 00 100 00 Elm, Soft, " 1 to 1½ in 20 00 25 00
" 2 "	4 ~	Antimony	0 19 0	Oil Lemon, Super.	1 50 1 7	5 " Rock " 1 to 11 in 18 00 22 00
TEAS: Japan, Yokohama	0 20 0 3	BRASS: Sheet	20.00	Oxalic Acid	okts 0 1	7 Hemlock, " to in 12 00 12 00
Japan, Yokonama Japan, Kobe Japan, Siftings & Dus	0 20 0 3	5 Refined	2 85 2	95 Potass. Iodide Quinine	oz. 0 45 0	Maple " 1 to 11 in 16 00 20 00
Congou, Monings	0 13 0 0	Hoop Steel	2 90	Saltpetre25 Sal Rochelle	0 07 0 0 0 28 0	Oak. Red Plain" 1 to 12 in 35 00 40 00
Congou, Foochows Yg. Hyson, Moyune Yg. Hyson, Fuchow	0 20 0 0		0 06	85 Shellac	0 60 0	"White Pl'in" 1 to 1½ in 35 00 40 00
Tienkai, com to cho Yg. Hyson, Pingsue	10 20 0	Hoops, coopers	2 90 3	Soda Bicarb, # ke	g 2 25 2	75 " Quartered " 1 to 2 in 85 00 95 00
Gunpowder, Pingsud Gunpowder, Pingsud	0 18 0 6	Tank Plates Boiler Rivets, best	4 50 5	oo Citric Acid	0 40 0	
C eylon B'k n Orang		Russia Sheet, per "Imita	1b 0 102 0	II]		





STANDARD OF THE WORLD

SOLD BY ALL LEADING WHOLESALE HOUSES.

30c.; red peppers, 75 to 80c.; egg plant, basket, 35 to 40c.; Can. green corn, doz., 9 to IIc.; Canadian celery, doz., 40 to 60c.; sweet potatoes, \$3 to \$3.50; Spanish onions, case, \$3; Spanish onions, small case, \$1.

Groceries.-No changes have occurred in sugars, though the movement continues pretty fair considering that not so much is being required for preserving purposes. In general lines, trade is only fair, and it is without feature. Some enquiry is being made for dried fruits, and currants are quite firm. Canned goods, both fruits and vegetables, continue strong.

Hides and Skins.—Offerings of hides are up to normal, but there is a weakness in the Chicago market which to some extent is reflected here, and prices are a little easier. For lambskins 65c. is the prevail- that prices for the spring of 1905 are just ing price. Receipts are fair. Calfskins are steady. Tallow is now a little firmer. For leather the prospects are said to be improving.

Provisions.—Choice qualities of both creamery and dairy are in good demand, but for other grades the market is weak. Cheese is holding up fairly well. Not many eggs are coming forward, and prices are good. Receipts of poultry are lighter, and prices keep steady. The tone of the market for hog products keeps quite firm.

Live Stock.—The run of cattle at the market this week was quite heavy, but 'the demand was slow, and many animals went eventually at lower prices. Choice export cattle were the only ones wanted. Usual range of quotations, both for exporters and butchers', was about 25c. per cwt. there were a good run, the enquiry was fied.

brisk Export sheep were firm, while lambs were easy.

Wool.-Very little fleece wool is in the market, and the export enquiry is nil. For pulled, the demand is good from the home mille

MONTREAL MARKETS.

Montreal, Sept. 21st, 1904. Ashes.—For the first time in many moons, an offering of pearls has been made in this market, a lot of five barrels having just come to hand, for which the maker asks \$7.90. Pots are in fair request, and as receipts are small, makers could probably realize \$5.75 to \$5.85 for firsts, figures somewhat higher than a fort-

night ago.

Dairy Products.—Cheese shipments to Great Britain continue to show a pretty steady falling behind in volume, as compared with the business of last year, the figures for last week being 76,081 boxes, as against 106,371 boxes for the corresponding week a year ago, and the total shortage to date aggregates about 405,000 boxes. On the other hand the exports of butter show a moderate degree of increase. The statistics for last week show shipments of 28,110 packages, as against 19,383 for same week of 1903, and the total gain for the season thus far is just about 116,000 packages. In this line the week has witnessed a strengthening in value of nearly a cent a pound, the present quotation for finest creamery being about 201/4c., with ordinary grades ranging down to 181/2c. Cheese remains about steady at last week's prices, finest Westerns being quoted at about 91/4c.; fine Townships at 9 to 91/8c., and Quebecs at 83/4 to 9c.

Dry Goods. — The premature cool weather has apparently been helpful to sorting business in fall lines to some degree, but not to any very marked extent, and the volume of wholesale business is just moderate for the season. Collections are generally reported as fair. A new list of the Canadian Colored Cotton Co., covering their output of fine ginghams, has just been issued, and shows about the same as before.

Flour.—The market is very steady at the recent rise, with a very fair volume of business passing. Quotations are as follows: Fine patents, \$5.70 to \$5.80; straight rollers, \$5.40 to \$5.50; strong bakers', \$5.50.

Groceries.—The movement is not marked by any briskness as yet, and collections are described as about fair. California raisins are firmer, as the Seeders' and Growers' Associations are reported to have got together, and higher prices are naturally looked for. Prices of Malaga fruit by direct steamer are cabled at 5s. 6d. for London layers; Connoisseur clusters, 8s.; Royal Buckinghams, 11s. 9d.; Imperial Russian, 14s. From Smyrna, Sul-The "Jacona," the second direct before.

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Mediterranean steamer, has been delayed in her sailing from Patras, and is now timed to leave on the 25th inst.. "Escalona," the first fruit steamer, is also delayed at Denia, her last port of call, orders for Valencia raisins from this side apparently not coming in very freely. The sugar market is virtually unaltered, though some cutting was reported in yellows in New York a few days ago, and local refiners still quote \$4.65 for standard granulated. Trading in teas continues of a limited character. Rains in India are said to be delaying the crop, and the manufacture of Ceylon greens is still suspended, owing to the low prices.

Hides.-No recent change of any kind is noted. Beef hides are moving out fairly, there being no accumulation of stock in warehouse, and prices are steady at 91/2c. for No. 1, dealers buying at 9c. Lambskins are steady at 70c. each.

Metals and Hardware.—Dealers in heavy metals report a little more activity, and the cool spell has induced a fair demand for heating apparatus supplies, but in general hardware there is no briskness to the demand, and orders in all lines are such as indicate considerable carefulness in buying. Copper and lead show some tendency to advance, 133/4 to 14c. being now quoted for the former in an ordinary way, and \$3.25 to \$3.35 per cwt. for latter; ingot tin is firm at 301/2 to 31c.; spelter, \$5.75 to \$6; antimony, 7 to 71/4c.; sheet zinc, \$6.25. Canada plates are rather more firmly held, \$2.25 to \$2.30 being quoted generally in a jobbing way, though offers have been made in round lots at \$2.171/2; black sheets, \$2.20 to \$2.25 for 28 gauge; galvanized sheets, Gorbals, \$4.15; Queen's head, \$4.30; Ternes, \$6.25; coke tins, \$3.65 for cokes, and \$3.90 for charcoals of standard brand and weight. Boiler plate, \$2; iron pipe easier at \$4.30 for inch, or lower for round lots. Pig iron and bars are unchanged.

Oils, Paints and Glass.—The trade are beginning to appreciate the position with regard to the probable shortage in glass supplies, owing to the labor situation in Belgium, as referred to by us some weeks ago, and there is a general firming up in quotations, which are at present as follows: \$3 per 100 feet for first break; tana raisins are cabled as easier. Good \$3.20 for second break, and \$3.70 for third demand is reported for Comadre figs. break. Turpentine is again a cent easier, lower. For good feeders and stockers the First reports of great shortness in the crop at 811/2c. per gallon for single barrels. demand was fair. For calves, of which of French walnuts are somewhat modi- Linseed oil, leads, putty, etc., remain as

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Deposited with Dominion Government for the Security of Policy-holders 283,500
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STOCK AND BOND REPORT.

1	Such a faithful thought to be to be a	in It.	1000					100
	BANKS	Share	Capital Author- ized.	Capital Sub- scribed.	Capital Paid-up	Rest	Dividend last 6 Months	Closing Prices HALIFAX, Sept 19, 1304
I	British North America New Brunswick Nova Scotia People's Bank of Halifax People's Bank of N.B. Royal Bank of Canada St. Stephen's Union Bank, Halifax Yarmouth Merchants Bank of P.E.I.	\$ 243 100 100 20 150 100 50 75	\$ 4,866,000 500,000 2,500,000 1,500,000 180,000 4,000,000 200,000 3,000,000 500,000	\$ 4,866,000 500,000 2,000,000 1,000,000 180,000 3,000,000 200,000 1,336,000 300,000 300,000 343,000	\$ 4,866,000 500,000 2,000,000 399,000 2,000,000 200,000 3,334,000 3,34,000 343,000	\$ 1,946,000 775,000 3,100,000 440,000 170,000 3,000,000 45,000 930,000 50,000 206,000	3% 6 5 3 4 4 23 23 21 4	130 133½ qoo 134½ 261¾ 265¾ 137 140 136 140 201½ 206
	Banque St. Jean Banque St. Hyacinthe Eastern Townships La Banque Nationale La Banque Nationale Montreal Molsons. Provincial Bank of Canada Quebec Union Bank of Canada	50 100 30 100 200 50 25 100 100	1,000,000 1,000,000 3,000,000 2,000,000 6,000,000 14,000,000 1,000,000 1,000,000 4,000,000	500,000 504,000 2,496,000 1,500,000 1,500,000 1,000,000 3,000,000 846,000 2,500,000 2,500,000	271,000 320,000 2,468 000 2,000,000 1,500,000 14,000,000 3,000,000 823,000 2,500,000	10,000 15,000 1,500,000 1,200,000 450,000 3,200,000 10,000,000 2,850,000 nil. 1,000,000	3 3 4 1 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	Montreal, Sept 21
	Canadian Bank of Counmerce Dominion Hamilton Impe rial Metropolitan Ontario Ottawa Standard Sovereign Toronto Traders. Western	50 50 100 100 100 100 100 100 100	10,000,000 4,000,000 2,500,000 4,000,000 2,000,000 000,000 2,000,000 4,000,000 4,000,000 1,000,000	1,000,000 1,500,000 2,492,000 1,000,000 1,300,000	8,700,000 3,000,000 2,229,000 3,000,000 1,000,000 1,500,000 1,500,000 1,000,000 1,300,000 1,300,000 2,975 2,003,000 488,000	3,000,000 3,000,000 2,000,000 1,850,000 1,000,000 2,407,000 1,000,000 350,000 3,175,000 700,000 217,000	3½ 5 5 5 Nil 3 4½ 5 2½ 5 3½ (qu'rtly)	Sept. 21. 151 1522 2374 2094 215 219 223 215 237 241 217 130 134 1412
	LOAN COMPANIES. SPECIAL ACT DOM. & ONT. Canada Permanent Mortg e Corporation	10	20,000,000	6,000,000	6,000,000	1,750,000	3	119½ 120
	UNDER BUILDING SOCIETIES ACT, 1859 Agricultural Savings & Loan Co	500	1,445,860 750,000 1,000,000 3,000,000 700,000 679,700 (not li't'd)	750,000 1,000,0 3,000,000 1,500,000 700,000	630,200 725,000 750,000 934,200 1,400,000 700,000 679,700 1,200,000 300,000	235,000 250,000 300,000 40,000 975,000 215,000 101,000 600,000 75,000		117 119 92 119 70 181 188 119 110 120 122
,	Under Private Acts. Brit. Can. L & Inv. Co. Ld., (Dom. Par. Central Can. Loan and Savings Co London & Can. Ln. & Agy. Co. Ltd. do Man. & North-West. L. Co. (Dom. Par.	. 50	5,000,000	2,500,000	398,481 1,250,000 1,000,000 3 000	120,000 700,000 210,000 51,000	1 1 1 2 3	70 80 150 93 95 93 95
	"THE COMPANIES ACT," 1877-1889. Imperial Loan & Investment Co. Ltd. Can. Landed & National Inv't Co., Ltd Real Estate Loan Co	. 100	2,008,000	2,008,000	734,590 1,004,000 373,720	174,000 370,000 50,000	3	77½ 103¾ 105 76
	ONT. JT. STK. LETT. PAT. ACT, 1874. British Mortgage Loan Co Ontario Industrial Loan & Inv. Co Toronto Savings and Loan Co	10 10	0	* 000 000	435,000 271,993 600,000	160,000		122
ed gs. ad tti-	MISCELLANEOUS. British America Assurance Co. Canada Life. Imperial Lite Western Assurance Co. Canadian Pacific Railway. Toronto Railway. Toronto Railway. Sao Paulo Tramway. Commercial Cable Co. Bell Telephone Co. Canadian General Electric. Toronto Electric Light Co. Northern Navigation Co. Lake Superior Consolidated. Dominion Iron and Steel Co., common "" bonds Dominion Coal Co. Canada North West Land, preferred. Nova Scotia Steel and Coal, commor Canada North West Land, preferred. British Columbia Packers Assoc. (A) Dominion I elegraph Co. Richelieu & Ontario Navigation. Carter Crume, preferred. Dunlop Tire Co., preferred. Consumers Gas Co. Niagara Navigation Co. W. A Rogers, preferred.	100 100	1,000,000 2,000,000 00 80,000,000 00 7,000,000 00 20,000,000 00 6,000,000 00 15,000,000	00 1,000,000 2,000,000 6,600,000 6,600,000 6,600,000 15,000,000 2,125,000,000 2,125,000,000 2,125,000,000 2,125,000,000 3,000,000 3,000,000 3,000,000 3,000,000	1,000,000 4,50,000 2,000,000 6,268,414 15;000,000 6,368,414 15;000,000 6,368,414 15;000,000 6,368,414 15;000,000 73;000,000 73;000,000 75;000,000 75;000,000 75;000,000 75;000,000 75;000,000 75;000,000 75;000,000 75;000,000 75;000,000 75;000,000 75;000,000 75;000,000 75;000,000 75;000,000 77;000,000	4,7,80 1,289,00 1,289,00 4,421,00 910,00 365,00 50,00 00 00 00 00 00 00 00 00 00	4 12* 12* 12* 12* 12* 12* 12* 12* 12* 12*	50 02

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NSURANCE COMPANIES

ENGLISH (Ouotations on London Market)

Yearly Divi- dend.	Name of Company	Share pa	Amount	Last Sale Sep. 9
%				
8 ps	Alliance	20	21-5	101 111
35	C. Union F L. & M	50	5	57 58
81	Guardian F. & L	10	5	94 10
20	London Ass. Corp.	25	122	55 56
172	London & Lan. L	10	2	81 9
24	London & Lan. F	25	21/2	21 22
90	Liv. Lon. & Globe	Stk	2	43 44
30	Northern F. & L	100	10	74 76
3ops	North Brit. & Mer	25	61	37 38 38 3
35	Phœnix	50	5	33 34
633	Royal Insurance	20	3	451 461
	Standard Life	50	12	
8/6 ps	Sun Fire	10	10	104 114
	Dividend. 8 ps 35, 81, 20, 172, 24, 90, 30, 30, 30, 35, 63,	Name of Company	Name of Company Compan	NAME OF COMPANY

RAILWAYS	Par value # Sh.	London Sep. 9	
Canadian Pacific \$100 Shares, 3% C. P. R. 1st Mortgage Bonds, 5% do. 50 year L. G. Bonds, 3½%. Grand Trunk Con. stock 5% perpetual debenture stock do. Eq. bonds, 2nd charge 6%. do. First preference 5.	\$100	127½ 109 100 13 130 118	128 111 102 134 133 121 975
do. Second preference stock 3do. Third preference stock	100	83 364	84 36 ³ / ₄
1st mortgage	100	102	104

Dominion 5% stock, 1903, of Ry. loan to do. 4% do 1904, 5, 6, 8	103 105 106
do. 4% do 1994, 5, 6, 8. of do. 4% do 1994, 1ns. stock. 104 do. 33% do. ns. stock. 107 Montreal Sterling 5% 1, 58. do. 5% 1574. 101 do. 1879, 5% 101 City of Toronto Water Works Deb. 1995, 697, 101	105
do. 3% do 1910, Ins. stock. 104 do. 3% do. ns. stock. 101 Montreal Sterling 5% 1, 58. 101 do. 5% 1874, 101 do. 1879, 5%, 101 City of Toronto Water Works Deb. 1006 6%	106
do. 5% 1874, 5%, 101 do. 1879, 5%, 101 City of Toronto Water Works Deb. 1006 697, 101	
do. 5874, 5%, 101 do. 1879, 5%, 101 City of Toronto Water Works Deb. 1006 6%	
do. 1879, 5%.	105
City of Toronto Water Works Deb 1006 6%	
City of Toronto Water Works Deb 1006 6%	103
	103
	103
do. do. gen. con. deb. 1920, 5% 108	110
do do, stg. bonds 1028 4% 101	103
do do. Loca Imp. Bonds 1012, 4% 100	102
	96
City of Ottawa, Stg. 1904, 6% tor	103
City of Hamilton Debs. 1934 5% 100	102
City of Quebec, con., 1905, 6% 101	103
do. do. sterling deb 1923, 4% 100	102
City of Vancouver, 1931, 4% 100	102
do. do. 1934. 4% 100	102
City of Winnipeg, deb 914, 5% 100	301

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Eastern firms should subscribe for The Commercial and keep posted on Western trade

FINANCES IN THE UNITED STATES

weekly letter say: Compared with the mands have begun in earnest—are facts lowest prices of the current year, which that should command more attention than occurred in February and March, the they have received. As for the future of leading railroad shares have risen about 15 the market, its tendency, as already said, to 30 points. Of course, these advances still seems upward, in spite of its high have been largely brought about by mani- level and frequent reactions. pulation and inside support; important movements up or down always are, but the various cliques and leaders in the recent rise could not have been successful ceived an Ontario charter authorizing it without a substantial basis of some kind, to manufacture and sell refrigerators and Such a basis has been found in the revival other appliances for cooling purposes, also of confidence which developed after the butchers' supplies and kitchen utensils. drastic liquidation of 1903, in continued Headquarters are at Toronto. easy money, and finally in a satisfactory harvest. The question which now arises employees of H. W. Petrie, the well known is: Will this advance be continued, or has machinery man, of Toronto, was pleasis about reached its culmination? Dur- antly surprised to receive a bonus, based Chicago, in a recent letter to the Supering the past week or ten days the market on the earnings of the year. Mr. Petrie intendent of Commerical Agencies, at resumed much of its former activity, decided to put this plan into operation. Ottawa, points out that his office is always transactions running into the neighbor- Each man's salary is assumed as capital ready to do anything in its power to ashood of a million shares a day. This ac- in the business. The bonus to each man sist the commerce of any part of the tivity could hardly be attributed to out- was based on his salary, and everyone British Empire, but that it is given little side buying, for while the public has been from manager to office boy received his information from Canada, and few Canaoperating with rather more freedom than share. The plan has worked most suc- dians ever ask any information from it. of late, the bulk of buying and selling was cessfully and is to be continued. for professional account, and unquestion- A winding-up order has been issued in quiries from American firms wishing to ably has strong banking support. The the matter of the Huntingdon Mfg., Mill-send goods into Canada." He suggests movement may continue.

of doubt in the situation to induce a very capital of \$20,000.

cautious policy. The fact that active shares have risen 15 to 30 points is the very strongest possible inducement for selling among those who have been carrying stocks for any length of time. less active shares have, meanwhile, scored advances of 10 to 20 points, and even the industrials have risen from 5 to 15 points in spite of general neglect. The market, therefore, stands exposed to heavy realizing on every good rise, this risk increasing materially as prices go upwards. The wheat crop has been a disappointment, showing a decrease of about 100,000,000 bushels, and being the smallest since 1897. This is anything but a bull argument; for while the farmer may secure compensation through better prices, the country at large will lose through high-priced bread and a diminution of exports. A corn drop approaching 2,500,000,000 bushels and a cotton crop of 11,500,000 bales, together with better crops of rye, barley, hay and potatoes, will, however, more than make good the deficiency in wheat. Increased exports of cotton should also counterbalance the probable loss in wheat shipments. The money market may easily fall into a condition that will discourage bullish speculation, though there are at present no signs of disturbance in that quarter. Yet an expansion of \$30,000,000 in loans in two weeks, when that item is already at record figures, and a decrease of \$15,000,000 in surplus reserve in the Henry Clews & Co., New York, in their same period-and that before crop de-

The Eureka Refrigerator Co. has re-

Last week each of the forty or more

There are, however, sufficient elements ated in March, 1903, with an authorized visitor, which otherwise the consul would



and Expanding Dividends,

Is An Ideal Company.

So think its 30,000 Policy-holders who carry \$40,000,000 insurance in it.

Agencies in Every Town and City in Canada.

-According to recent advices, the prices received for early crop Canadian apples in Liverpool have ranged from 8s. 6d. to 14s. 9d. per barrel, the general average being about 11s. 6d. per barrel. There is strong competition with the early English crop, which is a good one.

Mrs. A. Guimond, carrying on business at Montreal, in hardware, paints, etc., under the style of A. Guimond & Co., has assigned. Her husband failed previously in December, 1900.—Wm. Angus, carrying on the manufacture of paint cans and general tinware, at Montreal, under the style of the Standard Tinware Co., has assigned, and a demand of assignment has been made upon Mrs. Wm. Angus, doing business under the style of the Auld Mucilage Co.

-Mr. Alexander Finn, British consul in On the other hand, it is flooded with enmarket is consequently still in competent ing and Power Co., Limited, of Hunting-hands, and controlled by the big leaders don, Que., a company which was incorwho have plenty of stocks to sell, and who porated in September, 1901, with an author-consulate as one of its agencies, and should would probably like to put themselves in ized capital of \$100,000, to acquire an old make all possible use of its knowledge of good shape to handle some of the import- established milling business and water the trade and capabilities of the district, ant new issues which are known to be in power, on which a considerable expendi- and recommends Canadian merchants, contemplation and which have been held in ture was made after the purchase—A manufacturers and others should call at abeyance since the setback of 1903. If the meeting is also called for the appointment the office when visiting Chicago. In this investment demand proves sufficient to re-lieve the market of its present surplus of Wool and Asbestos Co., of Montreal, all that is going on, and hear what mersecurities all will go well and the upward under a winding-up order granted last chants and manufacturers are looking for, week. The company was only incorpor- and be able to follow up enquiries for a never have heard of.

30 Days of Grace

for the payment of Renewal Premiums is one of the many privileges the SUN LIFE OF CANADA grants its policy-holders. Should the Assured die at any time within the days of grace the claim would be promptly paid, even though the premium had not been paid.

Insurance Company of America.

GEORGE SIMPSON, Resident Manager. WM. MACKAY, Assistant Macager. MUNTZ & BEATTY, Resident Agents.

Temple Building, Bay Street, Toronto. Tel. 2309.

C. S. SCOTT, Resident Agent, Hamilton, Ont.

deral Life ※ ※

Assurance Co.

HEAD OFFICE, - - HAMILTON, CANADA.

 Capital and Assets.
 \$2,763,960 70

 Surplus to Policy-holders.
 1,052,760 70

 Paid to Policy-holders 1903
 204,018 49

Most Desirable Policy Contracts.

- President and Managing Director DAVID DEXTER, - - President and Managing
J. K. McCUTCHEON, Superintendent of Agencies

OF LONDON, Eng.

Established - 1782.

LOSSES PAID, - - - \$100,000,000

PATERSON & SON, Chief Agents For the Dominion,



164 St. James St., MONTREAL.

Assurance Co.

Head Office.

Toronto, Ont.

Capital Assets, over .

Incorporated 1851

Fire and Marine

\$2,000,000 00 3,546,000 00 3,678,000 00

Hon. GEORGE A. COX, President.

Annual Incomo

J. J. KENNY, Vice-Pres. & Managing Director. C. C. FOSTER, Secretary.

Assurance Co'y

+

Head Office, TORONTO.

FIRE AND MARINE

\$1,000,000.00 Cash Capital \$2,024,096.02 Assets Losses Paid (since organization) \$23,886,005.32

DIRECTORS :

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Hon. S. C. Wood. Robert Jafray. E. W. Cox, Thos. Long, John Hoskip, K.C., LL.D. Lieut.-Col. H. M. Pellatt.

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By Insuring in CROWN

YOU Pay a Very Low Premium, Secure a Policy Free from Restrictions, Obtain Large Loan and Surrender Values, Have an Absolutely Safe Investment,

AND You Keep Your Money in Canada and Under Canadian Control.

CAPITAL AUTHORIZED, \$1,000,000.

HEAD OFFICE, TORONTO.

London and Lancashire

Head Office for Canada: MONTREAL.

Extract from Annual Report 1903.

Policies Issued 2,362 for \$3,500,130 Premium Income 204,941

Full report may be secured on application.

Security Guaranteed.

Contracts Unconditional. MANAGER FOR CANADA

The Company OF the People, BY the People, FOR the People.

ASSETS, \$105,656,311.60

Proof of Public Confidence

This Company has more premium-paying this Company has more premium-paying business in force in the United States than any other Company, and for each of the last 10 Years has had more New Insurance accepted and issued in America than any other Company.

The Number of Policies in force is The Number of Policies in force is greater than that of any other Company in America, greater than all the Regular Life Insurance Companies put together (less one) and can only be appreciated by comparison. It is a greater number than the Combined Population of Greater New York, Chicago, Philadelphia, Boston, Toronto and Montreal York, Chicago, Phi Toronto and Montreal.

Significant Facts

This Company's Policy-claims paid in 1903 averaged in number one for each min ute and a third of each business day of 8 hours each, and, in amount, \$89.00 a minute the year through.

THE DAILY AVERAGE OF THE COMPANY'S BUSINESS DURING 1903.

359 per day in number of Claims Paid.

6,207 per day in nur ber of Policies Issued.

\$1,303,559.96 per day in New Insurance Written.

\$98,582.76 per day in Payments to Policy holders and addition to Reserve.

\$53,841.18 per day in Increase of Assets

Full particulars regarding the plans of the Metropolitan may be obtained of any of its Agents in all the principal cities of the United States and Canada, or from the Home Office, 1 Madison Ave. New York City.

Amount of Canadian Securities deposited with the Dominion Governmen for the protection of Policy-holders in Canada, \$1,800,000.00.

ESTABLISHED 1809.

... \$11,878,080 ... 6,312,595 Fire Premiums 1902......
Income Life Branch \$18,190,675 Total Assets over. \$85,000,000 Canadian Investments 7,865,000 Greatly in excess of other fire companies in Canada.

> Resident Agents in Toronto: GOOCH & EVANS

RANDALL DAVIDSON, Manager MONTREAL

FOUNDED A.D 1710

Hsad Office, Threadneedle St., London, Eng.

Transacts Fire Business only, and is the oldest purely Fire Office in the world Surplus over Capital and all Liabilities exceed \$7,000,000.

Canadian Branch-15 Wellington Street East, TORONTO, ONT.

H. M. BLACKBURN, . . . Manager F. E. MAULSON. . . . Inspector

HIGINBOTHAM & LYON, Toronto Agents. Telephone 488.

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All Policies Guaranteed by the LONDON AND LANCASHIRE FIRE INSURANCE COMPANY OF LIVERPOOL.

The Continental Life Insurance Co. Head Office, TORONTO AUTHORIZED CAPITAL, \$1,000,000

The policies of the Continental are as liberal and free as absolute safety allows, and the premiums are as low as the security of policyholders permits. For district and agencies apply to Head Office.

HON. JOHN DRYDEN, President.

GEO. B. WOODS, Manager. CHAS. H. FULLER, Secretary

THE

Ontario Accident and Lloyds Plate Glass

ACCIDENTS AND

DISEASE.

INSURANCE COMPANIES

Issue Specially Attractive Policies covering Accident Accident and Sickness Combined, Employers', Elevator, General and Public Liability Plate Glass.

EASTMURE & LIGHTBOURN, Gen'l Agents 61 to 65 Adelaide Street East, TORONTO.

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The Oldest Proprietary Office in the World transacting Life Assurance business only. Founded in 1797.

Financial Strength Unsurpassed.

CAPITAL. ASSETS.

\$ 5,000,000, \$25,000,000,

Large Bonuses. Moderate Rates of Premium.

Head Office for Canada, MONTREAL A. McDOUGALu, Manager.

Head Office for Canada, MONTREAL.

Assurance Co. of Edinburgh.

Investments, Canadian Branch.... 15,500,000

Assurances effected on first-class lives "Without Medical

Examination," Apply for full particulars. CHAS. HUNTER, - - Chief Agent Ontario.

D. M. McGOUN, - - - - - MANAGER

Liverpool and London and Globe

INSURANCE COMPANY

Capital and Assets exceed.....\$ 66,000,000 Canadian Investments exceed ... 3,750,000 Claims Paid exceed........... 213,000,000

Canadian Branch, Head Office, Montreal.

I. GARDNER THOMPSON, Resident Manager.
WILLIAM JACKSON, - Deputy Manager.
JOS. B. REED & SONS, General Agents,
51 Yonge Street, Toronto.



ESTABLISHED A.D. 1740.

Head Office, Canada Branch, Montreal.

\$20,000,000

FIRE RISKS accepted at current rates **Toronto Agents**

S. Bruce Harman. 19 Wellington Street East

Insurance Company 1792. Incorporated of North America, 1794. PHILADELPHIA.

Losses Paid since Organization, \$115,662,995 Equal to 190 Tons of Pure Gold.

ROBERT HAMPSON & SON, Montreal,

GENERAL AGENTS FOR CANADA.

1903 The Most Successful Year in the History of THE NORTHERN LIFE ASSURANCE CO.

Insurance Written \$1,092,750 00
Insurance in Force 3,607,346 00 131,526 21,504 35 Total Assets.....\$
An increase of.....\$ 407,219 23 75,174 52 Government Reserve 32 An increase of..... 64,347 63 10.385 00

2,315 00 Expenses \$
A decrease of 48,477 45

You will make no Mistake if you Take out

a Policy in THE NORTHERN LIFE.

HEAD OFFICE,
LONDON, ONT.
The Northern Life has some Good Districts
Open for Live, Energetic Agents



Strength and Stability

Are the important elements required in effecting insurance, —guaranteeing, as they do—the absolute fulfillment of the contract.

The financial position of the

NORTH AMERICAN

is unexcelled, making it a most desirable Company for Policy-holders and Agents.

Vacancies for active, energetic men to act as representatives.

North American Life

Assurance Co., Home Office, Ont.

J. L. BLAIKIE, - - - - - PRESIDENT. L. GOLDMAN, A.I.A., F.C.A., - MAN.-DIR.

The ROYAL-VICTORIA Life Insurance Co. of Canada.

HEAD OFFICE. - - MONTREAL

STEADY PROGRESS OF THE COMPANY.

Cash Income 1899 \$1,707,807.00 1901 2,702,456.00 1903 3,928.115.00

The market value of securities deposited with the Dominion Government for the protection or Policy holders amounts to over .. \$202,500.00

Liberal commissions paid for desirable business.

Applications for agency to be made to

DAVID BURKE A.I.A., F.S.S.

General Manager

******** Sometimes a revision of policy form means little. It stands for

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in every detail in the changes that have been made by the Union Mutual—re-arrangement of features, reduction of rates, liberalizing of rights, a contract modern to the highest notch. A policy that looks well, sells easily and pleases long.

UNION MUTUAL LIFE INSURANCE Co. Portland, Maine.

FRED E. RICHARDS, ARTHUR L. BATES, Vice-Preside.t.

President. Vice-President.

Agents always desired—the kind who write policies and hold them.

ADDRESS:

HENRI E. MORIN, Chief Agent for Canada, 151 St. James St., Montreal, Canada, For Agencies in Western Division, Province of Quebec and Eastern Ontario, apply to WALTEP LOSEPH Monegore. WALTER I. JOSEPH, Manager, 151 St. James Street. - Montreal.

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Insurance Company Of Brooklyn, N.Y. WOOD & KIRKPATRICK, Agents. TORONTO