

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
 & GENERAL STOREKEEPER

PUBLISHED
 WEEKLY
 \$200 PER YEAR

VOL. VII.

TORONTO NOVEMBER, 3, 1893.

No. 44

Manufacturers by Special Warrant
 To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
 INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
 Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 80

TO THE COURT OF HOLLAND AND THE KING OF ITALY
 TO THE PURVEYORS TO H.R.H. THE PRINCE OF WALESE

1878
 CROSS OF THE LEGION OF HONOUR

Bulls Head Trade Mark

SPECIAL LINES!

Genuine "Williams" Lever Mops
 Star Combination Mop and Brush Holder
 Steamship Matches
 Delivery Basket Butter Plates
 One and Two Bushel Baskets
 Rose, Thistle, Maple Leaf, Shamrock, Daisy
 and Tulip Brooms

ALL AT RIGHT PRICES

Send for Quotations

H. A. NELSON & SONS

56 and 58 Front St. West, Toronto



IS THE BEST.
 ASK FOR
MOTT'S

DUNN'S BAKING POWDER
 THE COOK'S BEST FRIEND
 LARGEST SALE IN CANADA.

CHOCOLAT MENIER



Annual sales exceed 33 million lbs.

To have a sample of the delicious
CHOCOLATE-MENIER
 Sent Free in your own name

To every one of your customers
 Apply to **C. Alfred Chouillou, Agent, Montreal**

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERRY STOK. TOBACCOS.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

Facile Princeps

IMITATION, it is said, is the sincerest flattery, but we don't feel flattered by the numerous imitators who, by copying the package of our renowned **TELEGRAPH MATCHES** try to pass off inferior French Matches for **EDDY'S**

This is a Sketch of our **TELEGRAPH** Package which is being largely imitated.



To Imitate is Flattery. To Counterfeit is Forgery.

PROTECTION :

We protect the Jobbers who handle our Matches from any drop in price on stocks in hand.

For over forty years disaster has followed every attempt to sell any other matches in competition with **EDDY'S** it being an unprofitable, unsatisfactory and unproductive venture.

The E. B. EDDY CO. :
HULL, CANADA.

BRANCHES AND AGENCIES AT :

Toronto, Montreal, Winnipeg, Hamilton,
Kingston, St. John, N.B., Halifax,
Quebec, Victoria, B.C., St. John, N.F.,
Melbourne and Sydney, Australia.

“Standard Goods are the best to Handle”

THE UNITED ALKALI CO. LTD.

ARTHUR P. TIPPET & CO., Canadian Agents,

FOR

Highest Test

98 ⁵⁰/₁₀₀
PER CENT.
PURE

BI-CARBONATE
OF SODA.

98 ⁵⁰/₁₀₀
PER CENT.
PURE

Extra Refined, Packed in Drums, Barrels or Casks,

ALSO WASHING SODA—SULPHUR 99 ⁵⁰/₁₀₀ PURE, Etc.

The Queen of Table Jellies

LAZENBY'S . . .

ASSORTED FLAVORS

Made only from the Finest Quality of Gelatine.



Fry's Cocoa

I HAVE NEVER TASTED COCOA THAT I LIKE SO WELL

Sir C. A. CAMERON, M.D., Pres. of Royal College of Surgeons, Ireland.

IT PAYS TO SELL THE BEST

The highest grade of Pure Cocoa manufactured.
For sale by all leading dealers.



66 PRIZE MEDALS

Toronto Offices :

J. S. FRY & SONS, 43½ Wellington St. East



Taste it —

A DELICIOUS
TABLE . .
DELICACY . .

Every Bottle Guaranteed.

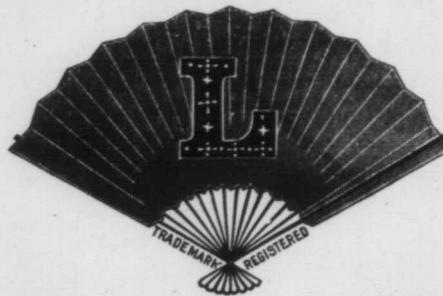
OUR TRAVELERS ARE NOW OUT
WITH SAMPLES.

.. *TRY IT* ..

PURE GOLD MANUFACTURING Co., TORONTO

New MEDITERRANEAN FRUITS in Store

Arquimbau's Finest Select Valencias,
Arquimbau's Fine Off Stalk Valencias,
Trenor's Finest Select Valencias,
Oliver's Decorated Layer Valencias,
7 and 14 lb. boxes.
Casado's Finest Dehesa Layers,
Casado's Black Basket,
Casado's London Layers,
Oliver's Finest Shelled Almonds,



Cases Vostizza Currants,
Half Cases Blue Patras Currants
Half Barrels Amalias Currants
Half Barrels Barff's Filiatra Currants,
Half Barrels Fine Provincial Currants,
Tapnets Malaga Figs,
Bags New Tarragona Almonds,
Candied Peels, Prunes, and Eleme Figs
"arriving."

Edward Adams & Co., Established 1844 Wholesale Grocers

LONDON, ONTARIO

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only:

Order from E. S. BURNHAM COMPANY, "Manufacturers," 120 Gansevort St., New York, U.S.A., or JAMES TURNER & CO., Hamilton; R. H. HOWARD & CO., Toronto
H. P. ECKARDT & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED
WEEKLY
\$2.00 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VII.

TORONTO, NOVEMBER 3, 1893

No. 44

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
MONTREAL OFFICE: - 148 St. James St.
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NEW YORK OFFICE: Room 41, Times Building.
Roy V. Somerville, Manager.

EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.
John Cameron, General Subscription Agent.

The regular half-yearly meeting of the Grand Trunk shareholders held last week developed into a bear garden, some of those present, the cable tells us, leaving the room in a towering rage. This is nothing unusual at Grand Trunk meetings of late. People look for it, and if the spirit of discord did not stalk in they would be as much disappointed as would they if they went to see a play in which the leading character was left out. Discord is present at Grand Trunk shareholders' meetings because of alleged mismanagement; and until the cause is removed harmony cannot be expected. The Grand Trunk since its inception has been anything but a gold mine for its shareholders, and about the only thing the most of them have ever got out of it for their investments has been promises; and the report submitted at last week's meeting was gilded over with the same stuff. But this is not the kind of gilt that will long satisfy hungry shareholders. What they want is a paying road and dividends. The peace of mind of the shareholders was not improved by the advent of the Canadian Pacific railway and the dividends which it has been able to pay its shareholders, and that too when the latter road runs through a sparsely settled part of the country which some people declared

would not furnish enough revenue to buy grease for the axles.

Aside altogether from the question as to the ability of President Tyler or the charges of disgruntled shareholders, it is evident to all thinking men that the Grand Trunk railway is seriously handicapped by being controlled from the other side of the Atlantic instead of from this. The very keenness of the competition which we hear so much about demands that the head centre should be in Canada. It does not pay for the merchant to remain always at his private residence, even though the same may be connected with his warehouse by telephone. Neither does it pay for the executive of the Grand Trunk to be in London even though connected with the offices in Canada by cable. This people are recognizing more every day. And this "conspiracy," as Sir Henry calls it, of Montreal and New York capitalists "to get hold of the controlling interest in the Grand Trunk stock" in order that they may "oust the present board of directors" is probably none other than a move in that direction. But the fact of the matter is, the whole system needs reorganizing. Owing largely to the discourteous manner of some of the local authorities of the company and their unbusiness-like methods there are large numbers of manufacturers, merchants and other kinds of shippers who will not send their goods by the Grand Trunk if they can help it. Railways as well as merchants are dependent upon the public for existence, and the one any more than the other cannot afford to treat its patrons unbecomingly. The Grand Trunk Railway is an example of this.

The trade situation in the country is not at the moment as satisfactory as desired.

There is no use shutting one's eyes to the fact; and one of the sorest spots is the slowness of payments. Until within the last week or so there seemed to be a gradual, although slow, improvement in this respect; and the turn in the opposite direction is general in all branches of trade. As to causes, a multiplicity may be advanced. Nearly everybody who express an opinion will tell you that the journeying to the World's Fair of so many country merchants is one of the causes. Some merchants, we are told, whose circumstances were such that they had not the ready cash to spare in order to make the trip, borrowed the money to go. The World's Fair is undoubtedly a great educator, but whether in seeking the knowledge that is there imparted a merchant is justified in borrowing money or allowing his accounts to become past due is questionable. The community at large, as well as the creditor immediately concerned, is interested in the matter, for the prompter accounts are paid the freer is the circulation of the currency. Another cause attributed for the scarcity of money is the low price of wheat and the consequent disposition of the farmer to hold his grain for an advancing market. This has probably more to do with the slowness of payments than any other single cause. With prices of grain as they are now the farmer naturally sells no more of it than he can possibly help. And the little he does sell does not benefit the storekeeper to any extent: it is some more exacting creditor who gets the benefit. The farmer can get what he wants from the storekeeper on credit. But the claims of the implement man and all who may happen to be holding notes of his must be satisfied. Then there is the coal dealer. He demands cash. Fortunately country merchants are not as much disposed as they were to grant long terms of

We cover the ground from the Atlantic to the Pacific, and have double
the circulation of any other journal in Canada.

credit to the farmer; but there is yet plenty of room for improvement. Were it not so, the present stringency would not be so pronounced, for there is plenty of money in circulation. The bank returns show this, the total amount in circulation in September being \$36,112,480. This is \$1,361,763 in excess of August and larger than in the last two years at the same date.

No one, however, looks at the present dull spell with alarm, or believes that it is any other than of a temporary character. The man would be short-sighted, indeed, who thought otherwise. Canada's financial position is and has been for some months more satisfactory than that of any other country. Our banks are in a good, sound, healthy condition, and stocks in the country are not as a rule heavy, while as a result of the general cautiousness which has characterized merchants for some time sails are well trimmed and reefed. When the present temporary disabilities have passed we shall find the merchants scudding along under freer canvas. A noticeable feature of the situation is that people are asking for shorter terms of renewal than is usual. Confidence, caution and strict attention to business is what is wanted at the moment, and the more satisfactory conditions will develop before long.

* * *

A case of interest to business men was decided in Toronto last week. When Taylor, Scott & Co., the wooden ware manufacturers, assigned, they placed their affairs in the hands of Assignee Campbell, and it was through him that the firm secured a settlement with its creditors. Mr. Campbell's bill of costs and disbursements aggregated \$1,010. To this amount Mr. Taylor took exception, and the dispute was relegated to Judge Morgan for arbitrament. Last week he rendered his decision, cutting down Mr. Campbell's bill by over \$400. The result will be a closer scrutiny of assignees' bills of cost in future, while assignees themselves will be a little more careful in making up said bills. An occasional case like that referred to tends to awaken all concerned. Under the revised statutes of Ontario it is provided that the assignee's remuneration shall be voted him by the creditors at a meeting called for the purpose after the first dividend sheet has been prepared. In event of the latter omitting to do so the duty devolves upon the inspectors, subject to review by the county judge in case of complaint by either of the parties concerned.

THE ADVERTISING FAKIR.

The advertising fakir is a quaser individual. He sallies forth in the morning with many schemes in his head and he returneth at night with the names of many victims on his list. He promiseth much and fulfilleth little; and then the advertiser ariseth with much wailing and says that advertising payeth not.

Fortunately the happy hunting grounds of the advertising fakir are becoming as scarce as free arable land in the United States. The cause is partly because these sharpers have by the openness with which they plied their profession closed up many avenues thereto, and partly because of the expose by the press.

Toronto was once the paradise of these gentlemen, and the manner in which they plied their trade was notorious. The schemes they propounded were many. Now it would be a hanger of some kind. Then a map with advertisements fringing it, and now it was a guide book, a business man's directory, blotting pad, or some similar contrivance.

In such schemes themselves there is nothing wrong. If merchants or manufacturers please to patronize them so be it. At the same time it is within our province to question the advisability of doing so. Five dollars spent on an attractive advertisement in a reliable trade or ordinary newspaper will give better results than ten dollars spent on the schemes of the advertising fakir. But where the average propounder of advertising schemes does wrong is in promising to do something that he never intends fulfilling.

Not long ago a representative of this paper had a conversation with a well-known city printer who in times past had done the printing for a number of these fakirs. "I could have sent some of those fellows to gaol time and again had I so chosen to expose them," he said. "More barefaced acts of robbery and misrepresentation one could scarcely have imagined than some of them were guilty of. Fact is some of them did occasionally have to leave the country to escape prosecution. Here, for instance, is a sample of what they would do: They would go to you and show you some attractive scheme, say an illustrated work. Perhaps it would be a write-up or an ordinary display 'ad' that they wanted from you. The number of copies of the work they promised to issue would be enormous. Under such conditions as these you would probably think you were getting a good thing and sign the contract. I have an instance in mind at the moment where Bland & Blank—(He mention the names of two well-known advertising fakirs)—got up a work of the kind, and on the promise of issuing 20,000 copies got a lot of advertisements. But 'would you believe me, they only got out 500 copies. In fact I don't think it was scarcely that many; and I ought to know for I did the printing. The way they managed it was this: They

would see that every advertiser got a copy; also that one or two of his neighbors on either side did. If they knew of any personal friends that the advertisers had they too would be furnished with copies. It was scandalous the bare-faced way these fellows carried on. But they were no worse than a good many others. They haven't the chances now that they used to have, I can tell you. Their methods are too well known," he concluded.

As pointed out in last week's issue, some of these advertising fakirs are purchasing space in respectable daily papers and using that for their questionable practices. Merchants and manufacturers are again warned to be on their guard. Advertise by all means, but advertise in reliable journals. Take for granted that the scheme is carried out according to agreement, ten chances to one no benefit will accrue to the advertiser therein. In advertising a merchant first of all wants to seek the best medium, and in that medium to place his advertisement in the most attractive manner possible. Fake and transient schemes are not the best mediums. Ask the average old and experienced advertiser and he will tell you the same thing.

THE CHANGE IN SUGAR.

The sugar market, which for over a month past has been one of the strong spots in groceries, this week takes on a new phase. As everyone knows, the Montreal refiners since the end of August have had great difficulty in keeping pace with the demand, and at one time were compelled by force of circumstances to charge a premium on granulated sugar when the buyer demanded immediate delivery, this state of affairs existing for over a fortnight in September. The circumstances which led up to this condition of affairs are well known. There was a regular granulated sugar famine in New York, prices going up sharply on that market, and although Canadian values did not follow suit to the same extent, they were naturally sympathetically affected by the firmness of the American markets and also by the fact that buyers across the lines had actually been compelled to beg for supplies from Canada, offering substantial inducements if their wants were filled. The position of the Canadian refineries, however, in regard to supplies prevented them from taking advantage of these offers to any great extent, although it is possible that some small lots of Canadian sugar may have gone across the lines. The stock in Canadian refineries, at least those at Montreal, was not well assorted, and as a consequence the wants of Canadian buyers themselves were filled with difficulty; nor do refiners' stocks yet show much improvement in the matter of assortment, for THE GROCER'S Montreal correspondent knows for a fact that refiners there could not fill orders for granulated for

prompt shipment no later than last Saturday. This is a pretty good indication that the stocks are not yet in a good position. He is informed also that supplies in the country are not large, but it is to be noted in connection to this that refiners are not experiencing the same demand as was noted a fortnight ago, and in fact state that they will practically catch up their orders this week. This they attribute largely to the diminution in the demand for the staple.

The circumstance is interesting to dealers generally inasmuch as it has had the effect, coupled with the easier feeling in New York, of inducing a decline in refiners prices at Montreal of an $\frac{1}{8}$ c. all round, the change taking effect on Monday last. Advices from here last week gave indications that a lower range was coming, and when the news was received that an actual decline in refined sugar had occurred Montreal refiners decided to follow suit with the result above given. The London market also is cabled weaker with transactions small and the margin between raw and refined has assumed its proper proportion. In connection with present American and Canadian prices THE GROCER had occasion at the time of the flurry in New York to refer to the fact prices that were higher than they were in Montreal. By the recent changes in values the position of the two markets has been reversed, so that, notwithstanding Monday's decline, prices from refiners' hands in Montreal are now higher than they are in New York. From first hands the range in Montreal now is as follows:—Granulated $5\frac{1}{8}$ c. and yellows 4c. to $4\frac{3}{8}$ c.; in New York granulated is 5c. and yellows there are $\frac{1}{4}$ c. lower all round. The theorists therefore are speculating whether this fact will have any further influence on the range of valuation in Canada.

CHATS WITH BUSINESS MEN.

"Well," remarked a gentleman to me Saturday who takes periodical trips to the leading business centres of the country, "business seems more satisfactory in Ottawa than in any other Canadian city. There is no boom there of course, but the business men there seem more satisfied. I did not hear nearly as much grumbling there as in some places."

• • •
I made one of a group of half a dozen that was the other day standing in the sample room of a well-known wholesale house. Business matters many were being discussed, and a yarn was occasionally thrown in to lend spice to the occasion. Hanging in the sample room is an attractive picture of a pretty lady given as a premium (I mean the picture is given) to purchasers of a certain quantity of a certain baking powder. The picture caught the eye of one of the members of the group, a city traveler.

"By-the-by, gentlemen," he suddenly exclaimed, while his eyes lit up with merri-

ment, "but I have something to tell you about that picture. Yesterday I was in a Parkdale store in which was hung a copy of that picture. Seated on a case of eggs was a long, lanky, cadaverous individual, his legs stretched away out in front of him and crossed. When I entered he was gazing intently on the picture. 'Well,' he drawled out after a while, 'I wish I could get that picture. I would give a good deal if I could. Wonder what it would cost?' 'You can get it by buying a case of the baking powder,' I said. 'How much will it cost?' 'So-and-so,' said I. 'That's a good deal, ain't it?' he rejoined. 'It is,' I said, 'but look at what you are getting.' 'That's so,' he said, 'I guess I'll take a case.' 'But that's not all,' continued the traveler. "In the afternoon I went into a grocery store in the northern part of the city. This store-keeper too began to dilate upon the beauties of the woman in the picture and to point out the particular points wherein the beauty lay. Eventually he placed an order for a case so that he might have a copy of the picture to hang in his store. While he was talking I several times heard a rustle behind a pile of tea chests in the back of the store; and do you know, before I got back to the warehouse that order was cancelled. You can form your own conclusions, gentlemen." And judging from the laugh that followed they all did; and the conclusions were all one.

BYSTANDER.

ABOUT RETAILERS ONLY.

Manly's drug store at Warton is being refitted.

Port Elgin has a new grocer. His name is Burgess.

Shaw & McClung of Blackstock, have sold out and are moving away.

Cantleon Bros. of Clinton have exceptionally fine quality of tea in stock.

H. Hutchison of Listowel has just received a big consignment of Japan and other teas.

M. Corrigan of Lucknow is in receipt of some new Moming Congous of fine quality.

W. Hay of Kincardine, proposes to deal extensively in fresh water salt fish this season.

Cockburn & Son, of Sturgeon Falls, have found it necessary to enlarge their store. Good sign.

D. Rooney, grocer, Cobourg, is moving his stock to a store across the street from his present premises.

George King, of Wingham, has just received a big consignment of general groceries and Japan teas.

S. M. Osborne has gone into business at Markdale as grocer and flour dealer. He was formerly a farmer.

A. G. Ault, general merchant, Seaforth, has sold out to a man named Smithers. The

latter was formerly in the employ of D. D. Wilson, the well-known egg dealer of that place.

T. A. Mills of Wingham is carrying on a big general sale of dry goods and groceries and is meeting with success.

George Price of Sault Ste. Marie intends going into business in Goderich. He is at present visiting relatives there.

N. Robinson of Clinton is a lover of the gun, and he is now making preparations for his fall hunting trip in order to satisfy it.

T. S. Ford of Mitchell is making extensive preparations for the fall trade. He has already received large quantities of goods.

W. J. Irwin of Clinton, has just received a large supply of dried fruits for the Christmas trade. He is making preparations for a big trade.

W. Lincoln Scott, one of Stratford's popular merchants, was married Tuesday evening of last week to Miss Jessie, daughter of Mr. Hendry of Dundas.

E. S. Kilgour of Guelph, has sold out his grocery business to Frank Hall of the same place. Mr. Hall has also purchased the liquor business of Walsh Bros.

Peter Anderson of Guelph has just received a consignment of fruits of all kinds, and his friends say he is prepared to cope with all competitors as to prices.

Mr. Judge has retired from the firm of Judge, Chapman & Co., general merchants, Orangeville, and a new firm has been organized under the style of Chapman, Lee & Co.

George Thomson, general merchant, knows how to raise live stock as well as run a store. Proof of this is in the fact that he took three first prizes at the fair for Jersey cattle and for mare and colt.

THE INVENTOR OF BOTTLED ALE.

Dean Nowell was, says American Grocer, the accidental inventor of bottled ale. He was out fishing with a bottle of the freshly-drawn beverage at his side, when intelligence reached him touching the peril his life was in, which made him flee, after flinging away his rod, and thrusting his bottle of ale under the grass. When he could again safely resort to the same spot, he looked for his bottle, which, on being disturbed, drove out the cork like a pellet from a gun, and contained so creamy a fluid, that the Dean, noting the fact, and rejoicing therein, took care to be well provided with the same thenceforward. As Henry II. was the first King who acted as sewer, and placed the boar's head on the table of his son, just crowned, so Dean Nowell was the first church dignitary who laid the foundation of red noses, by bringing bottled ale to the notice of clergy. There is an old tradition, that what this ale used to do for churchmen, cider used to effect for Africans.

WELL WORTH TRYING.

The store was new—new building, new goods, new proprietor, new clerks, new everything—and we were in there “to look.” That is what we said to the good-looking young fellow who came up to serve us. “You have everything in here so good and new and so clean that we couldn’t resist the temptation to come in to feast our eyes, and here we are.” “All right,” was the hearty rejoinder, “stay as long as you please.”

We did. It was a grocery which we had watched “from foundation-stone to turret”—if for our purpose we may reverse Sir Walter’s well-known verse—and when we went in that morning, we took with us a great deal of curiosity. Every man has an idea that he can have things a little better than the other man, and it doesn’t make any difference whether it’s keeping a grocery, or editing a paper, or planning a house. Ours is always the best plan—for us, only we often forget that important addenda. Our curiosity was pleasantly satisfied. We had met a man who in carrying out his own idea had taken ours along with him and carried it further than we had thought of carrying it ourselves. The store was clean—that is no credit to him, because it was new. In building he had planned to make available every inch of space—our pet idea, and he had arranged his goods in the best possible place to show off each particular kind, and he had done this from front window to back.

We have always hated a back store and this didn’t have any. A back store is dark and dingy and dirty. It is made the catch-all of everything to be put out of the way, and the “everything” gets as far as the back store and stay there, just as a log coming down stream gets into a crack in the rocks and stays there until the next freshet comes along, only the between freshets is so long in a grocery store’s back room.

The grocery is on a corner, and instead of walling up the street side of the store as much as he might have done, the owner has made the most of his windows and has a light store from end to end. The arranging of goods in such a place is an easy matter. Here taste is needed—a quality not always prominent in a grocery.

Well, we took the young man at his word and staid as long as we wished. As we neared the door on our way out, he met us again—we knew he would—and asked the inevitable question: “Do you see where we can improve it much?” Now, to that “much” we object. It always means that we can’t do it at all and that we know we can’t; and it isn’t exactly human to admit that we are in any such straits. We didn’t. So we simply said that they had a fine establishment, remarkably fine, “but it has always seemed strange to us that you fellows always stop just before you get there. I can’t find any fault with your store or its arrangement,

but do you know that with this splendid light you ought to have every article for sale plainly marked with the price? We don’t want to put on airs and drag in the fact that we have seen these things done in foreign cities, but it’s a fact, nevertheless. We don’t believe there is a first class grocery in the city of Paris that has not the price, the contents, and the weight distinctly marked. We saw it there; we saw it in London; and in the different cities we visited on the continent, the same fact was noticed and commented on. It may have been a matter of necessity with the dealer, for Americans not acquainted with the language of the country can read and understand the prices marked in figures and so be guided in the purchases they wish to make, especially after they find out that it is one thing to ask the price in American-French, and its quite another thing to make the French shopkeeper understand you. With the price plainly marked, however, all this is avoided, and the custom of so marking goods has been the means of securing many a dollar which would otherwise have remained in the traveler’s pocket.

We left the store after our little speech, but the more we think of it, the more we are convinced the practice would be found a good one here. There is many a one who is attracted with an article exposed for sale and who hesitates to bother about the price, because after all he really doesn’t want to buy; when if the article were marked and he could see its price, in many-cases—in most, we believe—he would carry the article away.

So, then, what we said to the new grocer, we say to tradesmen generally: Mark your goods—amount and price—and we will venture to say that you will please a great many who never like to ask for prices when they do not intend to buy, and that you will increase as largely your amount of sales.—Tri-State Grocer.

KEEPING ACCOUNTS IN RETAIL STORES.

The importance of properly keeping accounts is evidenced by the care and attention which are given to this department in wholesale firms of every branch of business. Take, for instance, one of the larger grocery jobbing houses and it will be found that some of the best talent in the business is devoted to the bookkeeping branch, and that the most rigid system for the prevention of errors is adopted. Not one man nor half a dozen men are competent to perform the work devolving upon the accountants of a concern of this magnitude, but a score, and sometimes double that number of bookkeepers are required. The systems in use may vary in different houses, but the invariable rule is that whatever system is employed shall be rigorously enforced, so that errors shall be prevented, and the account

books be made to show the actual financial condition of the firm. The taking of a trial balance on the first of each month is obligatory upon each ledger-keeper, whose duty it is as soon as possible thereafter to prepare a statement of each account on the book, and mail the same to the customer. When remittances are slow in making their appearance, another statement soon follows, with a request for an early remittance, and this is kept up until a satisfactory reply is received from the debtor or more vigorous proceedings are required. This care in keeping accounts and this systematic following up of debtors are characteristic of all successful wholesale houses in every branch of business, but though the interests at stake are generally less weighty in the case of a small retail business, not less is system in these respects also demanded of the retail dealer who hopes to achieve success in his calling. The number of account books required to conduct a retail business of average size is, of course, much smaller than is generally used in wholesale houses, but the same care is required in the one case as in the other, even although the retailer may contrive to get along with only a ledger, a day book and a cash book. The ledger is the main book of the business, but there are ledgers and ledgers, some being kept in such a manner that the most expert accountant would find it difficult to make head or tail of them, while others reveal at a glance, when properly posted, the exact condition of the business. As a correspondent of a daily contemporary says: “Every payment of money, every receipt of money, every note given, every note received, every sale, every purchase, and, in short, every completed business transaction, should find its way into the ledger, and should there, under its proper heading, aid in showing the condition of affairs. The best kind of a ledger shows not only who owes and when and how much and for what; whom you owe, when and how much and for what; but it shows also the amount of sales and the amount of purchases; amount of interest, of discount, of notes, of salaries, of expenses, of insurance; it shows each year in the conduct of any branch or agency whether at the prices charged and at the credits allowed there has been gain or loss, and how much, and at the end of each month how much it owes treated as a customer. No entry should ever be made unless it is correct in figures and true in fact; unless it is exactly what it purports to be. Any error, any undercharge or overcharge should be corrected promptly and justly. If a bill is at one price and settlement is to be at a different price, while this seems to be a wrong method and should be changed, yet if

It is not changed certainly the credit at settlement should be not only the payment received, but also all the discount due. If an account is a consignment account it should be written 'consignment account,' if an account is an agency account it should be written 'agency account.' The ledger should be neat, clean, clear, carefully written, the entries should as far as possible explain themselves; settlements should always show settlement. The close of the year should always mark the time for closing accounts and for bringing down balances.

It is sometimes averred that a good many retail merchants do not keep any account books worthy of the name, but this is probably a slander for it does not seem possible to prevent affairs getting into a hopeless tangle, unless as much attention is given to bookkeeping as to other duties of the storekeeper's avocation. This unfounded belief no doubt has sprung from the circumstance that system in keeping accounts and collecting bills is not made the feature of retail storekeeping that its importance deserves. Other duties are allowed to interfere with the work of writing up or posting the books and drawing trial balances, and the merchant being deprived of a trustworthy guide as to the condition of his business, is forced to proceed upon vague and possibly erroneous conclusions, the result of which may be bankruptcy. No doubt the aggregate losses by bad debts in retail storekeeping could be materially reduced, if a proper system of bookkeeping were simultaneously introduced in every store in the country, and no lapses from the system were allowed. Properly kept account books tend to reduce losses through bad debts, because they enable the dealer to keep track of the amounts owing him, and facilitate the sending of bills to slow payers. A merchant who has a hazy idea of the assets and liabilities of his business is apt to be more easy about giving credit and more lenient to debtors than the dealer who is thoroughly posted by carefully kept account books. — Merchants' Review.

UNITED STATES CORN PACK.

From present indications many jobbers will find as the year progresses that they failed to secure in their early contracts for canned corn a quantity sufficient to carry them through to next packing; also, should deficiencies in stocks develop, they are likely to be confronted with a range of prices somewhat higher than prevailed at the date they entered into contracts during the spring month. This impression and belief is now entertained as the packing season has closed, and the work accom-

plished by the leading concerns is given full weight and consideration. In the spring the jobbers of the country were solicited for their usual orders for the summer pack, and though the majority responded and closed contracts for fall delivery many in looking the situation over decided to lessen the amount somewhat, while others, though with some show of uncertainty, were prevailed upon to close for about the usual quantity. As the season progressed, however, and the distribution of old goods did not reach the proportions anticipated, and the stringency of finances became embarrassing to many, the question arose whether the contracts placed for corn were not somewhat in excess of the requirements of the time. Acting upon this suggestion, application was made to some of the packers for the privilege of reducing the original amount, and in numerous instances the request was granted with but little show of opposition upon the part of packers, much to the surprise of some who desired the cancellation. It subsequently transpired that the packers had discovered the drift of affairs in the progress of canning, the indications proving to their satisfaction that upon the basis of the total quantity contracted to deliver a large deficiency was certain to develop; hence, when solicited by the buyers to drop a percentage of the amount originally sought, they were only too happy to accommodate. The pack of Maryland and Virginia last year reached a total of 618,000 cases, but this season there was a smaller acreage sown, and with a considerable less yield, it is estimated by those in a position to give facts that a shortage of fully 30 to 35 per cent. will be the result of the season's work. This State packed last year 805,000 cases, but the quantity this year is expected to fall considerably below. The section west of Syracuse has not packed a quantity sufficient to fill contracts. In the neighborhood of Utica numerous new canneries have entered the field this year, and were it not for this fact that locality would also show a large deficiency. In Maine last year 727,000 cases were put up for market purposes, but from this section also the reports to hand indicate that the season has proved unfavorable, and that the total quantity secured will not be over two-thirds of the previous year, this, too, in face of the contracts accepted were far in excess of those taken in '92. From the West reports of shortage are also received; so, taking the situation as a whole, appearances certainly indicate that with the usual consumption the total quantity packed will prove barely sufficient to meet the necessities of the trade, hence it is not surprising that many to-day are anticipating higher prices, and, entertaining this be-

lief, are seeking to provide additional stock upon the basis of present values. — N. Y. Journal of Commerce.

APPEARANCES.

Appearances do not count for much as regards the articles handled by grocers, although the excessive pains that are lavished upon the labels affixed to the cans in which some brands of canned goods are put up would seem to indicate that a different opinion exists in some quarters. But how many retailers and consumers are so foolish as to buy canned goods on the artistic merits of their labels? It is certain that coffee and tea, and butter and cheese, not to mention many other food products, must present far more important claims to public favor than a fine appearance either of the goods themselves or their coverings. A beautiful gloss upon the coffee berries, a tasteful blend of the tints of the tea leaf or a rich color of the butter and cheese will count for nothing if the goods are wanting in flavor, or possess other faults that will repel the consumer. And the same is true of the labels, however showy, that may be affixed to the packages containing the goods.

It is quite different, however, with the appearance of the store. Compare the over-crowded, untidy, ill-smelling, dirty little establishments that yet exist in some parts of this city with those owned by some of the leaders in the retail grocery trade, and it will be seen that appearances are highly important in the successful conduct of the grocery business. It would be well if some grocers could be given the power, not to see themselves as others see them, but to see their stores through the eyes of disinterested persons. The consequence would probably soon be seen in a decided improvement of the appearance of their places of business, to the satisfaction of the public and the increase of their sales and profits. Because a store is small, it need not be an offense to the eye and nose, and the attractiveness of a window display is not dependent upon the window-dresser's command or the volume of the storekeepers' trade. Some of the most tasteful and effective window displays ever made by grocers have been made in the smaller stores, but as a rule the show windows of the latter class of establishments leave much to be desired, being often turned into store rooms for piles of staple goods that shut out the daylight and are the reverse of ornamental. A little attention to appearances, as regards the store and its fittings, would not take up much of the dealer's time, yet would be of great benefit in attracting new customers. Cleanliness is one of the principal essentials, and hardly less important is a neat arrangement of the stock. — Merchants' Review.

DRY GOODS.

MONTREAL MARKET.

The week has furnished a fair trade in dry goods, and, although the volume is not large, many of the houses report increased sales over those for the previous week.

The principal demand is for cloakings, flannels, blankets, and woolen underwear.

Jobbers complain that the colliery troubles have interfered with the deliveries of some of their fall supplies of staples, such as linings, etc.

Advices from primary centres report values generally as firm in tone, the feature in this connection being an advance in jute which is almost certain to affect values on hemp carpets and such lines of goods as Hessians, etc.

Remittances do not furnish any serious ground for complaint, continuing fairly satisfactory.

Most of the business that has been doing from here has been on account of letter orders and from travelers. The city retail trade has been very quiet, the fine warm weather practically stopping all demand for seasonable goods from urban buyers.

The demand for ladies' hygienic underwear has been much better this week than last, according to Jas. Johnston & Co.

Matthews, Tower & Co. report that their aggregate business this fall in fine woolen underwear has been fully equal to the average for last year.

Thouret, Fitzgibbon & Co. report satisfactory returns from their Western travelers for "Jammet's" gloves, their large assortment enabling them to satisfy all demands.

Thibaudeau Bros. note a quiet demand for flannels on country account. They have been pushing their line of red English flannelettes, also striped woolen underwear, which is scarce.

D. Morrice & Co. report encouraging orders on spring account from jobbers which keep up to the average of last year. They note continued firmness in white and grey cottons under a fair enquiry.

Gault Bros. note a rather better demand for both foreign and domestic tweeds during the week. Orders from city tailors have been quiet, but the cold weather should induce a freer movement.

Mr. Wm. Agnew, of Wm. Agnew & Co., is one of the first of the buyers who has returned from Great Britain on this market. He was away about five weeks and during that time visited the leading British and Continental markets. This firm's specialty is fine dress goods, and Mr. Agnew says that he found the tone firm in all the primary markets.

TORONTO MARKET.

October has closed, and, as a rule, wholesale dry goods houses were not anxious to prolong its stay. It was, probably, the most unsatisfactory month in the year, owing to the fact that a stringent money market and an abundance of fine mild weather, com-

bined to make the sorting trade of smaller proportions than during the same period last year and much less than had been reasonably expected.

November should be better in its total trade, but there is no telling how the retail dealers will fare, and on them depends the success of any month.

Spring samples are increasing and many lines are on the road. Print orders are what the houses are after just now, and a merchant who is known to have reserved his order is daily beset by travelers. Some of the houses will not have a full range for nearly ten days yet as they claim that it is impossible to get samples of the latest foreign productions so early.

Underwear and hosiery are in very fair demand in a sorting way. Blankets and flannels are also being enquired for. Novelties for the holiday trade are being shown by jobbers, but the retailers have given them little attention as yet. Fur goods are very active—but only in ladies' goods. Tailors' supplies are slow—men will not buy until they are forced to. Lined and woolen gloves and mitts are very active, as stocks from last season were not heavy.

Mr. Fisher, men's furnishings buyer for Wyld, Grasett & Darling, has returned from his buying trip, and his customers will have a chance to secure holiday novelties from his latest purchases.

Ed. Faulds, who is well-known by customers of Caldecott, Burton & Spence, is at present laid up with an attack of fever. The danger point has been passed and Ed. will be in his place in about two weeks.

W. R. Brock & Co. will show samples of spring prints the first week in November. They hold back in their buying and claim that they thus secure only genuine 1894 styles, and show only the latest novelties in the foreign market.

Gordon, Mackay & Co. are making a special effort to reduce their stock previous to stock-taking, and have laid out several odd lines in their men's furnishing department which they have marked at exceedingly low prices. Special attention is drawn to their shirt and drawers bargain table.

Wyld, Grasett & Darling have a line of Swiss embroidered handkerchiefs in ranges from \$1.50 to \$3.75, suitable for the holiday trade. Ladies' jerseys are selling with this house. Featherbone corsets are sold more by this house than any other corset in the market. This is generally attributed to the extensive advertising these goods receive from the manufacturers. The firm are showing an excellent range of winter gloves in wool and lined leather in all qualities. Cashmere and silk mufflers, cashmere and wool half-hose, and several special numbers in underwear are moving rapidly now.

Gordon, Mackay & Co. are showing several special lines of Canadian wool and cashmere hose. One line of wool which they are offering at \$1.50 per dozen, boxed, are certainly extraordinary value, and G500 Canada cashmere finished feet and grey heels and toes on case lots of 60 dozen assorted in sizes of 8 1-2, 9, 9 1-2, at \$1.80, are well worth inspection.

W. R. Brock & Co. have just received a shipment containing all widths of Hercules braid, now so much in demand for

trimmings; also various widths of tubular braids. The demand for water-proof garments has greatly increased since the weather has broken up and travelers' orders and house sales have in consequence been considerably larger in both men's and women's goods. The sale of hosiery, gloves and ladies' underwear have been extremely large this season owing to the reputation this house enjoys of having at all times extra value at popular prices. The special lines of braces called Bargain and Bonanza, which have been previously referred to, are still procurable, the last shipment of their large purchase having reached them from the factory a few days ago. They cannot repeat at former prices.

HEAVY EXPORTS OF ORANGES.

Although it is quite early in the season, some heavy shipments of Florida oranges are passing through this city, bound for Liverpool; in fact, about 10,000 boxes have already been forwarded and 3,100 went out on the Campania Saturday.

Some years ago Sicily and Spain were looked to for our supplies of oranges, but now, between Florida and California, the country is amply supplied; and not only that, but it is likely that a considerable portion of the crop will be exported, and this is all the better, as it relieves the Northern markets.

Last season probably 10,000 boxes passed through here for England, and one direct steamer with about 9,000 boxes was sent from Florida to London.

The Florida Fruit Exchange, through its agents here, Messrs. Syobel & Day, is forwarding all this fruit, and the results so far, according to cable reports received on the first five shipments, have been most satisfactory, the oranges netting back to this city from \$2.30 to \$2.60 per box. This fruit is all forwarded ex the fast Cunard and White Star steamers, extra care is taken in the stowage so that the fruit may enjoy perfect ventilation, and the good order in which so far it has arrived abroad is proof that the stowage could not be improved upon.

It is probable that the Exchange will forward in all during October about 17,000 boxes, and as the fruit can be sent all through the winter (if the English markets hold up as they are expected to do on this fine fruit) it is certain that the exports by the Exchange will reach a very heavy total.—N. Y. Journal of Commerce.

Mr. W. W. Ogilvie, President of the Montreal Board of Trade, has returned from his annual autumn trip of inspection in Manitoba and the Northwest. He says that "this year's crop in Manitoba and the Territories was of a very superior quality. The weather for harvesting and threshing and for hauling the grain to the elevators has been exceedingly fine. The only drawback to the farmers is the low price prevailing, not only there but throughout the world. This season's crop will grade at least 75 per cent. No. 1 hard. The yield, both in point of quality and otherwise, surpasses that of last year, and especially as frost rendered no damage"

TO BE POSITIVE

Confine your trade to the use of such Coffees as your experience tells you are the best quality and always as represented.

Our L. P. & Co. blends, if not the cheapest, are the best.

Full lines of Currants, Raisins, Figs, Prunes, Peels, etc.

“SPECIALTIES”
Hillwattee Tea
Diamond Crystal Salt

Lucas, Steele & Bristol,
HAMILTON.

Now in Store and Arriving

New Raisins, Currants, Nuts and Peels
OF THE FINEST QUALITY.

LABRADOR AND OTHER SALT WATER HERRINGS. ABERDEEN, FAT HERRINGS IN KEGS.
B. C. SALMON IN HALF BARRELS. LARGE FAT MACKEREL IN HALF BARRELS.
LARGE FAT MACKEREL IN KITS. “HORSESHOE,” “COLUMBIA” AND “BON ACCORD” SALMON.
LOVEJOY’S BREAKFAST FLAKES—Nothing Finer. We are Agents for Canada.
Price, \$4.00 a Case. Car Load on the Way.

BALFOUR & CO., Wholesale Grocers and Importers of Teas, **Hamilton**

JAMES TURNER & CO.
WHOLESALE AGENTS - - HAMILTON, ONT.

For Clubs and Hotels.

No wine room or any first-class hotel, club, café, or gentleman's cellar is complete without this valuable adjunct. Served on the side and at afternoon and evening entertainments and receptions, hot or iced.

BURNHAM'S CLAM BOUILLON.

It is now recognized as indispensable in all well-regulated establishments. Sold by leading Grocers and Wine Merchants. Put up only in glass. Pints, \$6.00 per dozen. Order from your dealer or direct. Discounts to the trade.

E. S. Burnham Co., 120 Ganesvoort St., N. Y.

For Busy Men.

Business men with exhausted nerves and tired heads need a stimulating food that will replace the daily wear and tear. The phosphorus, lime and sodium contained in

BURNHAM'S CLAM BOUILLON.

is what you must have. It is an acknowledged fact that no other food contains so large a percentage of nerve and brain stimulant as this. Never buy Clam Bouillon for the sick, except in Glass Bottles. Grocers and Druggists.

Six 1/2 pint bottles expressed for \$1.50. Send stamps for book, "Household Hints." E. S. Burnham Co., 120 Ganesvoort St., N. Y.

Happy As a Clam

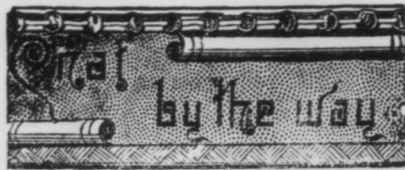
is the person who for years has been suffering from indigestion, dyspepsia and general debility, when he discovers the curative properties of

BURNHAM'S CLAM BOUILLON.

In all gastric troubles it effects a permanent cure. It is a natural food, easily digested. Stop taking drugs and try it. Never buy Clam Bouillon for the sick, except in Glass Bottles. Grocers and Druggists.

Six 1/2 pint bottles expressed for \$1.50. Send stamps for book, "Household Hints." E. S. Burnham Co., 120 Ganesvoort St., N. Y.

Send us your order for a Case. It will please your Trade.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Grape Vale cheese factory closed on Oct. 21st.

A proposal has been made in St. John, N.B., to abolish all taxes on personalty.

From 6,000 to 8,000 bushels of wheat are being marketed daily at Carman, Man.

E. Meredith, tea merchant, late of Winnipeg, has gone into business at Victoria, B.C.

Thomas Steel has bought the entire outfit, plant, fixtures and good will of the Ridgetown pork packing factory.

It is stated the C. P. R. will complete the new line from Vaudreuil into Ottawa through the county of Russell without delay.

Enterprise.—Summer girl—"Have you any blue?" Storekeeper—"No. It ain't no use keeping that stuff. It's sold soon's you get it."—Life.

Hunt's sardine establishment in Robbinston, Me., together with the plant and a quantity of cases of sardines, was totally destroyed by fire the other night.

Wheat was shown in Winnipeg a few days ago which averaged 69 pounds to the bushel. It was grown near Whitewood, Assa. A sample has been sent to Prof. Saunders at Ottawa.

Jos. W. Robertson, Canadian dairy commissioner at the World's Fair, says the advance in the value of the annual product of Quebec's cheese, due to the Chicago exhibit, will aggregate \$100,000.

A well-known grocer is reported to have sent 50 cents to New York to find out how to keep butter from becoming strong at this season of the year and received the following reply: "Eat it."—Ex.

We like to see a practical grocer an optimist, for some of the younger generation appear to assume as a matter of indubitable fact that, commercially speaking, this country is played out. We do not think so.—London Grocer.

The importation of condensed milk into Great Britain has increased considerably of late. Official records show a total of 634,091 cases for the nine months ending September 30, against 527,588 cases in the corresponding period last year.

The shipment of oranges has now assumed considerable proportions. Many of the oranges shipped have been of fairly good quality and in good condition, while others

have been of most inferior quality and well calculated to bring the Florida oranges into discredit.—Trade, Baltimore.

William Dallimore, grocer, Queen street east, Toronto, was married to Miss Marion Locke in All Saints' Church the other afternoon, Rev. A. H. Baldwin officiating. After the ceremony Mr. and Mrs. Dillamore took the evening train for the west.

A portion of the second story of the building at the corner of Campeau and Notre Dame streets, Montreal, occupied by P. Grace & Co., wholesale grocers, collapsed the other morning. The cause is attributed to too much weight. No one was hurt.

Last week over 100,000 boxes of cheese were shipped from Montreal for the British market. This large business brings the total exports nearly up to those of last season. The total quantity shipped during this season to date is 1,429,782 boxes, against 1,442,350 boxes last season.

W. H. Comstock one of Brockville's wealthiest business men, was married to Miss Alice Gates, daughter of Mr. Rossie Gates, of the same place, the other night. The ceremony was performed by the Rev. W. A. Mackenzie. The newly married couple left on a trip to the World's Fair.

The Merchants' Retail Commercial Agency, of Victoria, is expected to develop into something more than a mere debt collecting agency. It is expected to become a general retailers' union, with a strong social side to it. At a recent meeting the conduct of certain wholesalers, who are alleged to transact in secret a retail trade, was strongly condemned.—News, Vancouver.

James Stewart & Co., auctioneers, Montreal, announce a trade sale of teas to take place on November 8 in the new Board of trade building. The consignment to be offered comprises about 3,000 packages of Indian, Ceylon and Japan teas, and all tea merchants throughout the provinces of Ontario and Quebec will do well to make a note of the date.

Armstrong McCormack, of Kingston, during 25 years, has only been away from his store two days, when he was assaulted and injured while going home one night. He visited Napanee and that is the longest distance he has been away from the city. He never saw the Thousand Islands. He is now one of the rich men of the city, and may yet have a good time before he dies.—Tribune, Deseronto.

Henceforth the Canadian - Australian steamers will call at the Fiji Islands. This change in the route, the proprietors of the steamers confidently hope, will influence the Imperial Government to grant a subsidy to the line. The Arawa, which has been chartered for eighteen months to replace the disabled steamship Miowera, which stranded on the evening of October 2 while entering Honolulu harbor, is a much larger vessel,

W. S. KENNEDY

AGENT

452 St. Paul Street . . . **Montreal**

Keeps stocks of the following goods :

Rowntree & Co.'s, (York, England.)

Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.)

. . . **Biscuits** . . .

Craven, M. A. & Sons, (York, England.)

**Candied Peels (Special large),
Crystalized Ginger, Bottled
Confectionery, Cachous, etc.**

Gray, John & Co., (Glasgow, Scotland.)

**Jams and Marmalade in glasses
and tins, Peels, etc.**

Paterson & Sons, (Glasgow, Scotland.)

Worcester Sauce, Essence Coffee

Jamieson, J. & Co., (Glasgow, Scotland.)

Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)

Rusks in tins

Bryant & May's, (London, England.)

Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)

Butter Scotch

Robinson & Wordsworth,
(Pontefract, England.)

**Pontefract Cakes and Liquor-
ice Tit Bits.**

Marshall, James, (Glasgow, Scotland.)

Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels. English and Foreign Cheese, etc.

W. S. KENNEDY

452 St. Paul Street - Montreal

Just Arrived

NEW FRUITS AND NUTS.

J. Morand's Off Stalk Valencias. J. Morand's Select Valencias.
 J. Morand's Layer Valencias.
 Tarragona S. S. Almonds. Spanish Onions in Crates.

DAVIDSON & HAY,

36 Yonge Street, TORONTO

IRELAND'S SELF-RISING BUCKWHEAT FLOUR

We are
 Now
 Shipping
 From this
 Season's
 Crop

GUARANTEED

to be Pure
 to have strong Buckwheat Flavor
 to be perfectly Self-Rising
 to keep sweet in any climate
 to be the Best flour made

Acknowledged superior to all others.
 Customers who handled large quantities last season
 are now increasing their orders.
 Imitations attempted all over the Dominion, but
THEY CAN'T MAKE IT.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

"Yankee" Pancake Flour isn't in it. Your customers want only the BEST.

"OURS" put up in 5 lb. packages, 1 dozen per case. Price, \$2.25 per case. ORDER NOW.

Gentlemen

SOME of our travelers are at the World's Fair and will be a week behind in their calls on your good selves. Write us your wants on a card or letter and we will give them prompt attention.

War in Brazil has knocked Rio Coffee out. Pepper and Ginger are higher, not much change in other spices.

Your friends,

THE
SNOW DRIFT CO.
 BRANTFORD

X. L. C. R. SOAP

\$2.25 per 4 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

The College Grounds, Adelaide St. West,
 TORONTO, ONT.

BASKETS

Shipping Baskets. Lunch Baskets. Field Baskets.

FULL LINE.

PROMPT SHIPMENT.

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**
 GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE.

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

and has a cold storage capacity of 30,000 carcasses, while she has also a capacity for carrying large quantities of fruit, butter and cheese. "Thus," the London Times remarks, "the disaster may prove a blessing in disguise, developing trade in a much greater degree between the colonies." The Arawa leaves Sydney for Vancouver on November 18, the Miowera's schedule date.

Three burglaries were committed Sunday night, probably by the same gang. A raid was made on the Learment Hotel, the refrigerator broken into and a lot of eatables disposed of, then, having satisfied the inner man, they entered W. J. Kent's grocery, Inglis street, and took what cash was left in the till. The new building of D. Gunn' was also visited and the place containing the workmen's tools broken into and a number of these carried off.—Truro News.

In accordance with the Bank Act the following banks publish the rate of interest payable on their stock for the half year just closed: Bank of Toronto, 5 per cent.; Bank of Ottawa, Standard Bank of Canada, Bank of Hamilton, Imperial Bank of Canada, 4 per cent. each; Banque Jacques Cartier, Quebec Bank, Merchants, Commerce, Ontario, 3½ per cent. each; Traders', Hochelaga and Ville Marie, 3 per cent. each.

The Florida orange crop is estimated to be 4,500,000 boxes and is the largest ever raised in that State. As it is becoming more and more apparent that there are more oranges raised in this country than can conveniently be disposed of, growers are trying to extend the market for their product to Europe. Experimental shipments from Jacksonville, Fla., to Liverpool have proven quite successful. The oranges sold in Liverpool at an average price of \$3.15 a box.

At the regular meeting of the City Travelers' Association held on Tuesday night, Francis Gallow, the retiring president, was presented with an epergne, and Mr. Moore, the retiring secretary, was remembered with a locket. James Owen, the newly elected president, presided, and a dozen new members were elected. It was decided to hold a smoking concert on the evening of Nov. 17.

John Ruskin once tried the experiment of running a tea store. He had written so much about the possibility of carrying on honest retail trade that he felt bound to prove that it was practicable. Adulterated tea of the most pernicious quality was sold to the London poor. Ruskin opened a corner tea store in Marylebone in which to sell the unadulterated leaf to all comers. No advertisements, no self-recommendation, no catch-penny tricks of trade were allowed. The only attraction to draw in customers was the window decked with fine old china brought from Italy. Art alone should aid business. It is said that the business prospered with legitimate, not extortionate, profits.

You can lose more than we do by not subscribing for this paper.

POWER OF "I WILL."

"I will," when said in down right good faith, says an exchange, is the most emphatic and declarative sentence in all the world of language. You can tie to "I will," feeling absolutely sure that at no time are you likely "to be given away." A modified promise or assent amounts to but little, for in the very nature of its expression, it may mean something or nothing, so you are kept in a state of constant, anxious doubt. A positive "no" is a better way of putting the fact than a half "yes." To know the worst and then provide for it, is always an economy of one's individual resources. "I will" goes forth to conquer. It burns the bridges all along its line of march, for it recognizes no retreat. "Succeed or die" almost invariably brings success. It is your faint heart which never wins the fair lady. To be up and doing with the assurance of the victor is to win the field, however obstinate the foe. "I will" is the scriptural faith in objective form, which removes the mountain and casts it into the depths of the sea. What this world most needs is a positive, aggressive declaration, to be followed by positive, aggressive action. "To fight it out on this line if it takes all summer" has in it nothing of surrender. "I will" is the trump card that takes the trick, so that he who holds it may know that he can play alone, and make a march every time. "I will" not only appropriates in a personal way the present, but it lays its outstretching hand upon the future and secures it with all that it has in store. "I will" is the fulfillment of the promise, for it carries with it the rightful claim to the promise.

WHY GOOD TEA IS DEAR.

H. Shimamura, Consul General of Japan at New York, is at Weicker's. He is one of the most accomplished men in the Japanese foreign service, and was secretary of the Legation at London and Paris before coming to America. He has just returned from a trip to the World's Fair. Speaking of the Japanese tea crop, he explained why certain teas are high priced:

"The early leaves," he said, "are very small and delicate. These are hand picked and cured with great care, and as the labor of picking and handling is many times greater than that of the latter and larger leaves, the price is necessarily much higher. The flavor, too, is much more delicate.

"It takes an educated palate to appreciate the fine distinctions between the high grades of tea, and the average American never tasted tea properly made. The tea should be kept in a close vessel, and steeped for not over two minutes in water brought to a boil and allowed to cool a few degrees before being poured on the tea. Such tea, if made of leaves of firm quality, is of a delicate amber color, and milk and sugar seem to ruin it. It should be drunk without either, but as a compromise a lump of sugar may be nibbled while the tea is being drunk. The Consul General thinks the plans of the Central Tea Association of Japan, for introducing a better quality of tea into this country, will be successful.—Pennsylvania Grocer.

McALPIN TOBACCO Co.

**Manufacturers,
TORONTO.**

BEAVER PLUG



IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

IT'S A BIG CATCH

Our offer of fine new Japan Teas, good small make and excellent draw, at 12½c., has made business. We have several lines of this tea, but the price is rapidly making a big hole in the pile. It will pay dealers to anticipate their wants and share with those who have already taken advantage of a good thing by purchasing from this fine lot.

A. P. Eckardt & Co.,

SAMPLES ON APPLICATION

Wholesale Grocers, Toronto

BRANDED

Valencia Raisins



Superior LAYERS, in half and quarter boxes
 Fine " " " "
 SELECTED " " "
 Superior OFF-STALK, in half boxes
 Fine " " "
 Fair " " "

Superior Packing

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,
TORONTO.

LION "L" BRAND

REGISTERED
TRADE
MARK.



PURE GOODS.
JAMS,
JELLIES,
VINEGARS,
PICKLES.

The largest
factory of the
kind in the Do-
minion.

DIPLOMA
AND MEDAL
Toronto Exhi-
bition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P. Q.

We Offer to the Trade

Ex. S.S.
"ESCALONA."

New MALAGA FRUITS, in boxes and ¼ boxes.
 Merle's Fine Off Stalk Valencia Raisins.
 New Provincial Currants, in brls. and half brls.
 Fine Amalias Currants, in brls., half brls. and cases.

L. CHAPUT, FILS & CIE,

Wholesale Grocers - MONTREAL

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class
article for less money, try

T. HOSKIN, 535-537 King St. West . . . TORONTO

LAWSON BROS. Manufacturers

Rolled Oats, Rolled Wheat, Flake Peas,
Flake Hominy, Flake Barley, Wheatlets,
Etc Put up in bulk, boxes, barrels, and
packages.

The Best Goods in the Dominion.

The Collegé Grounds,
Adelaide St. West, Toronto, Ont.

GEO. ROSSITER,

Brush Manufacturer,

10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order

SEND FOR PRICE LISTS

IS THE GENTLEMAN'S CHEW.



We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE
AND GET THE
Dog's Head Brand

EMPIRE
TOBACCO
Co.

MONTREAL

CANADIAN CHEESE.

Cheese-making is certainly a great industry in Canada. Thirteen million dollars' worth per year is a large amount to export. There is profit in cheese to the farmers. There has been only one time in a decade at which the price of cheese fell below the point of profitable production. So it may be said there is always profit in cheese-making to the producer. There is sometimes profit to the buyer, but he runs more risk than the dairy farmer. This year buyers who have stayed in the market have made more money than during any season since the memorable year 1879. The profits now being realized recall the fortunes then made. But such opportunities as were then will never come again. The conditions under which the trade is now carried on preclude such a possibility. In July, '79, cheese had actually fallen to 5 1-2c. per lb., a few months later it had risen to 11 and 13 cents; in February it was actually worth 14 cents—an increase in about half a year of the average price of summer goods. There were fortunes made in a few months. It was then that Mr. J. L. Grant, of Ingersoll, now of Liverpool and Ingersoll, made his first great strike. He cleared about \$70,000. Mr. Grant's great strike earned for him the title of "The Cheese King." Still the profits of Mr. Ballantyne, of Stratford, were probably a good deal larger perhaps by ten or fifteen thousand. But even these sums were small compared to the profits made by bigger operators. T. G. Hodgson, of Montreal, is reputed to have cleared \$200,000, while the great English firm of Warrington—still the largest operators in the country—probably added something like half a million to their resources. Other dealers, great and small, throughout the country, made big profits. We recall a story told illustrating the rapid increase in values during that memorable summer. One of these big firms sent about 20,000 boxes of cheese across the Atlantic on a sailing vessel. They were bought when the cable stood at about 28s.; when they reached England it had risen to 58s.; four dollars a box would thus scarcely represent the profit on this deal. Will such chances ever come again? But big money has been made during the past few months. June and July cheese in this district was bought at, say, an average of 9 1-4c. It is now worth at least 10 3-4c.—an increase in value of more than \$1 per box. The August make will yield buyers almost as fine a profit. It passed out of first hands at all the way from 9 3-4 to 10 1-2c. In Eastern Ontario one big firm contracted for over 50,000 boxes of September and balance of season at about 10 1-4c. A dollar a box, say, on

this deal represents a very nice little transaction. The men who have stayed in the market during the season have done well. In this district the heaviest purchasers have been Messrs. Ballantyne & Son, of Stratford; C. W. Riley, of Ingersoll, and J. L. Grant & Co. Thus it will be seen that two of the firms that made so much in '79 are still in the market, reaping the reward of enterprise and sagacity. Mr. C. W. Riley has been a steady buyer all summer. His profits on the season's transactions will probably be represented by figures that would make the boys' mouths water.—Sentinel-Review, Woodstock.

CHEAP BENEVOLENCE.

As a well dressed man was passing along Delancy street, New York, the other day, says the Utica Herald, he saw a woman with a baby in her arms sitting on the steps of a house. She was weeping, and the stranger stopped to discover the cause of her grief. The woman could not talk English, but the man, with the assistance of a boy as interpreter, learned that she had been put out of her apartments because she owed three months' rent, \$36. The stranger became very indignant over the hard-heartedness of the landlord, and told the woman to send for him, adding, "I'll pay your rent." The landlord, doing business in a street near by, soon put in an appearance. The stranger berated him soundly for turning the poor woman out into the street, and demanded that he make out receipts for four months' rent, including one in advance. The landlord very humbly complied, and the stranger gave him a \$100 bill. The grocer didn't have change, but the stranger said carelessly that he looked honest, and he would trust him to take the bill away and return the change. In a few minutes the landlord brought back \$52. The stranger gave the woman \$2, put \$50 in his pocket, and departed with the blessings of a large crowd of sympathizing neighbors who witnessed the charitable act.

About an hour afterward this same hard-hearted landlord rushed wildly into a police station with the statement that the \$100 bill he had received was a counterfeit. In his rage he had actually pulled some of his whiskers out. His ire became still more frantic when he realized that he could not put the woman out again, as she held his receipts. The well-dressed stranger is doubtless still hunting around the city for evicted tenants as objects for further philanthropic attention on his part.

No young man can possibly have mistaken in calling who finds in it what the world wants done.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

"There are geniuses in trade, as well as in war—or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

F. EBY

HUGH BLAIN

"It's in the Air"



"Seal" brand Coffee

Every **live** merchant sells it. **Do You?**

WRITE US FOR PRICES.

EBY, BLAIN & CO., Wholesale Grocers **Toronto, Ont.**



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Nov. 2, 1893.

GROCERIES.

The feature of trade this week has been a decline of $\frac{1}{8}$ c. in the price of sugar. It took place Monday last. Granulated is now down to $5\frac{3}{8}$ c., and dark yellows can be obtained as low as $3\frac{3}{8}$ c. Trade generally is quiet. Fruit is receiving a good deal of attention. Some is arriving and much is expected, and orders received some time ago are now being filled as rapidly as possible. Talk of short pack of tomatoes is being revived with fresh vigor, and there are not many canners offering. Prices of tomatoes are firm and unchanged. Canned salmon is selling fairly well. There is an easier feeling in price in this line, but it is largely on account of the cutting in brands that are not usually looked upon as first-class. The coffee market remains in the same unsatisfactory condition. In teas, there is a fair business doing in some lines. Payments are not up to the mark.

CANNED GOODS.

There is fresh talk this week of a shortage in the pack of tomatoes, but beyond stiffening them a little it has had no effect upon prices. It is said that according to figures



TO YOU IT IS

PROFITABLE and a QUICK SELLER. Thousands testify to its PURITY and Wonderful washing qualities in HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

collected by the packers themselves that the pack is two-thirds short and some canners are said to be already cleaned out. There are very few tomatoes offering and for those that are offered 80c. is asked, and some packers, it is said, will not accept that figure. A Montreal man who was on the street this week is reported to have said that he had refused a bid of $77\frac{1}{4}$ c. at Montreal factory for 2,000 cases of tomatoes. Another packer on the street this week said that there was a plentiful supply of peas, but both tomatoes and corn would be short, and advised the purchase of the latter. Tomatoes, peas and corn are in good demand at previous prices, viz., 80 to 85c. The demand noted last week for canned fruits has fallen off, and they are now, comparatively speaking, neglected. As to price there is no change: Peaches, \$3.10 to \$3.25 for 3's, \$2.10 to \$2.25 for 2's; raspberries and strawberries, \$2 to \$2.10. There is still a fairly good movement in the better brands of canned salmon, but the bulk of the demand is about satisfied. Some of the poorer brands of salmon has been offered at low figures, but the quality is not reliable, and it has not been taken to any extent. It has had the effect, however, of causing a somewhat unsettled feeling on the market. Really first-class brands, however, do not appear to have been effected, offers for "red sock eye" at 10c. lower than the market price being rejected. There are some Coho salmon to be got as low as \$1.10, but the idea for good red fish is \$1.25 to \$1.35 for tall and \$1.50 to \$1.65 for flats. Lobster continues in fair demand in an assorting up way, and the idea as to price for the first-class article is \$1.85 for tall and \$2.50 for flats. Meats and sardines are dull and unchanged in price.

COFFEES.

The situation remains much as before; 22c. could be easily obtained on the local market for Rio coffee, but the market is still bare. There are shipments on the way, but when they will arrive is a query. We quote as before: Rio, 21 to 22c.; East Indian 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

NUTS.

Brazilian nuts are 5c. per pound higher in New York, and prices are up to 14c. here. It is yet early for trade in this line, and there is in consequence not much doing. We quote:--Brazil nuts 14c. a pound; Sicily shelled almonds, 32 to 35c. a pound; Tarragona almonds, $12\frac{1}{2}$ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, \$5 to \$5.50 per sack; Marbot walnuts $11\frac{1}{2}$ to 12c.; pecans $13\frac{1}{2}$ to 15c.; chestnuts, \$4.75 to \$5.00 per bushel; hickory, \$2 to \$2.25.

RICE.

There is nothing more than the usual trade doing and that at this time of the year is not much. We quote ordinary as before at $3\frac{3}{8}$ to $3\frac{3}{4}$ c. and Japan at 5c.

SPICES.

There is a good deal of black pepper selling and pure spices are in active demand on account of their lowness in price. We quote pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger at 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. Muscovado 96° for refining.		Beet	
	s. d.	s. d.	Oct.	March.
Oct. 26.....	16 3	15 3	15 6	15 4
Oct. 27.....	16 1	15 3	15 9	15 3
Oct. 28.....	16 1	15 3	15 9	15 3
Oct. 30.....	16 1	15 3	15 6	15 3
Oct. 31.....	16 1	15 3	15 6	15 3
Nov 1.....	16 1	15 3	15 0	15 3

The feature in this line during the week is the decline of $\frac{1}{8}$ c. all round in the price of sugar. Granulated now sells ordinarily at $5\frac{3}{8}$ to 5.45 c. and yellows at $3\frac{3}{8}$ to $4\frac{1}{8}$ c. for dark up to $4\frac{3}{8}$ c. for bright. There is not much business doing. Refiners have overtaken their orders as far as yellows are concerned, but granulated is still in rather short supply.

Willett & Gray, in their Weekly Statistical, says:

THE WEEK—Raws unchanged. Refined unchanged. Net cash quotations are: Muscovados, $3\frac{3}{8}$ - $\frac{3}{8}$ c. nominal; centrifugals, 4c. nominal; granulated, 5.08c. Receipts, 27,314 tons. Meltings, 35,000 tons. Total stock in four ports, 17,489 tons, against 25,175 tons last week, and 117,427 tons last year. By cable: Stock in Havana and Matanzas, 47,000 tons, against 52,000 tons last week, and 11,000 tons last year. The six principal ports of Cuba give for the week: Receipts, none; exports, 10,000 tons; stock, 64,000 tons, against 74,000 tons last week and 25,000 tons last year. Total stock in all the principal countries, 353,789 tons, against 392,227 tons at same dates last year. Afloats to the United States from all countries estimated 90,000 tons, against 95,000 tons last year. Beet sugar quotations, cost and freight, 13s. 9d. per cwt. for "firsts."

RAWS—The receipts for the week have been less than the requirements for melting, and the total stocks have decreased to 17,489 tons, and the meltings for the coming week are dependent almost entire upon the daily receipts. These will be small from Cuba and the West Indies, but larger from Java and from Europe, as the first purchases made from the new beet crop should begin to arrive freely. The demand for refined has decreased and delay in deliveries is virtually over. The quotations for raw sugar are somewhat nominal and irregular, being governed by prevailing conditions of supply and demand. Most of the importations come to refiners direct few to importers for sale on the market. Just now there is for sale a cargo of Hoilo sugars for which $2\frac{3}{8}$ c. is asked, and a cargo of Java in the harbor for which $3\frac{3}{8}$ c. is asked for 96° test basis. Muscovados are not on the market and are nominally $3\frac{3}{8}$ c. at $3\frac{3}{8}$ c. by sales of parcels held last week at $3\frac{3}{8}$ c. but finally sold at the lower price rather than to store them. Purchases of sugars for shipment from producing countries can be made at $\frac{3}{8}$ to $\frac{1}{2}$ c. below the parity of the spot market for Centrifugals, but such purchases will not be available for use until late in November. The prospects for raw sugar are that the beet crop of Europe will exceed last year's crop by 200,000 tons. Mr. Licht having given out his first estimate as 3,770,000 tons, against 3,412,000 tons last year. Mr. Licht's last estimate last year was 3,400,000 tons, against his final estimate of 3,412,000 tons, which is a good example of his expert knowledge of beet crop.

PRICES under these conditions may remain almost normal, and it may be not far out of the way to expect Centrifugals to

FOR DAIRY
BUTTER
OR DRESSED
POULTRY
 Write or Wire
PARSONS
PRODUCE CO.
 WINNIPEG — MANITOBA

BUCHANAN & GORDON,
 Brokers and Commission Merchants and
 Manufacturers' Agents.
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Representing in Manitoba and the
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ARMOUR & Co., Chicago, Ill.
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 THE B. C. SUGAR REFINING CO., Ltd., Van-
 couver, B. C.
 HIRAM WALKER & SONS, Ltd., Walkerville
 Ont.
 JOHN DEWAR & SONS, Tullymet Distillery
 Perth, N. B.
 PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.
 EXCISE, CUSTOMS AND FREE,
 AND LOW RATES STORAGE.
 CORRESPONDENCE SOLICITED.

LAURENCE GIBB
 Provision Merchant,
 83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter
 Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
 Good Prices paid for Good Dairy Butter.

THE
 Winnipeg Produce and Commission Co. Ltd.
 WINNIPEG, MANITOBA.

EGGS ARE A LIGHT CROP.
 We are open for consignments.
 Let us hear from you about Eggs
 and other Produce.

DOWAN'S
COCOAS AND
CHOCOLATES

Are Standard, and sold by
 all grocers.

J. BELL & CO.

Wholesale Produce and Commission Merchants,
 64 Colborne St., Toronto, Ont.

We are prepared to receive consignments of
 Butter, Eggs, Cheese, Poultry and Produce of all
 all kinds. Having had 15 years' experience and
 being in connection with the best buyers in the
 city, enables us to find quick sales and highest
 market prices.
 Egg cases supplied. Phone 2,291.

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JAMES E. BAILLIE
PORK PACKER
 AND WHOLESALE PROVISION MERCHANT
 66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
 Cold Storage for Butter and Eggs.
 Country Consignments Solicited.
 Prompt Returns Made.

WILLIAM RYAN,
PORK PACKER
 Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
 WRITE FOR PRICES.

PARK, BLACKWELL & CO.
 (Limited.)
 —SUCCESSORS TO—
JAS. PARK & SON.
TORONTO.

Full lines of Superior Cured Hams, Break-
 fast Bacon, New Special Rolls,
 Beef Hams, Long Clear Bacon,
 Butter, Cheese, Lard, Eggs,
 Etc.

Write for Price List.

FAC SIMILE OF PACKAGE.



McLAREN'S



Is Honest Goods and just
 the Thing on Which to
 make or Extend a Busi-
 ness.

The Best Grocers Make
 a point of Keeping it al-
 ways in Stock.

Butter in good demand; large rolls, pails,
 crocks, and best store-packed tub sell-
 ing 19 to 20c.; choice dairy tub, 20 to 22c.
 no stock on hand. Eggs, 16½ to 17c.
 We charge five per cent., and prompt
 returns by registered letter.

JOHN HAWLEY, Provisions and Commission
88 FRONT ST. EAST.
 Established 1870. Egg Trade a Specialty

S. K. MOYER,
 Commission Merchant,
76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt
 Fish, Oranges, Lemons, Dates,
 Figs, etc.

Orders Solicited.

GEORGE McWILLIAM. FRANK EVERIST
 TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL... **FRUIT**
 Commission Merchants
 25 and 27 Church street,
 TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
 CITED. Ample Storage.
 All orders will receive our best attention.

Dawson & Co.

FRUIT
PRODUCE

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments Solicited TORONTO.

RUTHERFORD & HARRISON,

Wholesale Produce & Commission Merchants
 76 FRONT ST. EAST, - - - TORONTO,

DEALERS IN

Butter, Eggs, Cheese, Poultry, Lard,
 Cottolene, Dried Apples, Honey,
 Hams, Bacon, etc.

Correspondence invited. Consignments
 solicited. Egg Carriers supplied.
 Liberal Advances Made on Consignment

MARKETS—Continued

fluctuate from 3 to 3½c., with an average of say 3¼c. for 96 deg test. Still the expectation may be varied or changed entirely by future conditions to be developed. If raw sugars follow the above course, refined sugar may be expected to continue to rule cheap for another campaign unless the Government decide to tax the consumer by placing a duty on raw sugar.

REFINED—Quotations still remain unchanged, and subject to the peculiar conditions of our raw markets, which, however, will come to the parity of other markets when more liberal supplies arrive from growing crops, and then the prices of refined may be expected to decline. It is only a question of time, and in the meantime the country is buying sparingly for actual needs, and refiners have nearly, if not fully caught up with their deliveries. Refiners have begun to shade the prices of a few grades of softs.

SYRUPS AND MOLASSES.

Business continues much as before in both syrups and molasses—viz., fair at unchanged prices. The idea as to price for syrup is 1¼c. up, and for molasses 30c. is the ruling price for New Orleans and Porto Rico and 30 to 35c. for West Indian. Some large sales of syrup have been made during the week to jobbers, the refiners having shown an inclination to shade prices for large lots.

TEAS.

Nothing particularly new has developed in this line during the week. There are a good many young hysons moving at old prices, and fresh direct shipments have been received during the week; seconds are scarce. A fair business is reported in low-priced Congous, Indians and Ceylons. Japans are quiet. Ceylons in the lower grades promise to be dearer, and there is not nearly the quantity offering that there was.

Mail advices from London, under date of Oct. 21, report that the market there closed with a weaker tendency. China Congous are without material change except in Kaisows at 6 to 7d., which show somewhat better value. Young hysons are coming forward in better supply.

Brokers report trade on the local market as somewhat revived the past week; and there has been a fair business doing in all kinds, principally in low grade Indians and Ceylons. Some cheap Japan teas, said to show excellent value, have changed hands during the week.

DRIED FRUIT.

Fruit is going out freely. In fact this is about the only line in which there is any real activity. Valencia raisins are in fair demand. For delivery common off-stalk is selling at 4¼ to 4½c., fine off-stalk at 5 to 5¼c., selected, 5½ to 5¾c., and layers, 6 to 6¼c. There is a marked difference between the different brands. New Sultana raisins are not expected for another month; prices are quoted ordinarily at 5½ to 6½c. The market abroad is steady, cable advices received this week quoting prices as before. The market is firmer on prunes, prices abroad having advanced 6d.; here we still quote 6½ to 7½c. ordinarily. New prunes are expected to arrive here every day.

Demand has fallen off somewhat for currants. Prices remain much as before. Common in barrels sell at 3¼ to 4½c.; Filiatras, 4½ to 5c., and Vostizzas, 6¼ to 7c. There are some currants on the market as low as 3½c.

BUTTER AND CHEESE.

There is no demand except for local consumption and for that it is brisk. There is a little better supply of dairy butter, but all

first-class is freely taken and prices are without material change. Commission men are paying 19 to 20c. outside for choice dairy tubs and selling at 20 to 22c. There are not many dairy large rolls coming in; what is arriving sells at 19 to 20c. Medium tub butter sells at 17 to 19c. and common at 15 to 16c. Dairy pound rolls are a little more plentiful; jobbers are paying 21 to 23c. and selling at 23 to 25c. There is not much doing in creamery butter. Holders continue to be independent and it is hard to get anything from them except at outside figures. Commission men are paying 23 to 24c. outside for late make and are getting 25 to 26c. ordinarily from the retailer; September make is going at about 23c. Creamery pound prints are being taken at 25c. and they are selling at 27c.

In cheese, business is fair at steady prices. August make is quoted at 11c. and September at 11½c., old cheese 10 to 10¼c.

COUNTRY PRODUCE.

BEANS—Business continues quiet in this line. Prices are much as before. Some good hand-picked lots have changed hands during the week at \$1.23 to \$1.25, and they are being jobbed out at \$1.40 to \$1.50 per bushel.

DRIED APPLES—Prices are higher, but business continues light. As high as 6c. is asked by holders outside, but jobbers are not inclined to pay such a price, as 5¼ to 6c. is all they are getting from the retailer.

EVAPORATED APPLES—As high as 9 to 9¼c. is being asked outside, but we hear of no transactions at these figures. There are not many offering and not many are wanted. The jobbing price is 9¼ to 10c.

EGGS—The market rules firm; demand is good and there are not many offering. Commission men are paying 17c. and selling at 17½ to 18c. for case lots. For fresh laid eggs brought in by the farmers 20 to 22c. is being obtained. A good many limed eggs are going out at 16c.

POULTRY—Supplies are getting more liberal and prices are lower. We quote: Turkeys 10½ to 11c. per lb., geese 5½ to 6c. per lb., chickens 30 to 45c. per pair, ducks 40 to 70c. per pair.

POTATOES—Easier at 48c. on track and commission men are quoting 60c. per bag.

HONEY—Dull and unchanged. Extracted white clover 8c. in 10 and 30 lb. tins, and sections 12 to 14c.

HOPS—Quiet. Small lots of new are selling at 17 to 19c. and there are not many offering; '92's are quoted at 12 to 14c.

ONIONS—Business fair and prices lower. We quote Spanish at 80 to 85c. per crate and Canadian at \$1.05 to \$1.10 per bag.

SWEET POTATOES—A better demand is reported and prices are unchanged at \$3.50 to \$3.75 per bbl.

GREEN FRUIT.

FOREIGN—Oranges are in plentiful supply, and demand is good with prices lower. Lemons are in active request, and the only change is a drop of 50c. per box in Maori's, which are about out of the market. Demand continues limited for bananas at old prices. Cranberries are quiet and unchanged. California fruits are again beginning to arrive, but they are not receiving much attention yet. There is an increasing demand for Malaga grapes.

DOMESTIC—There is not much doing. The season is over for peaches, and there are not many grapes coming in.

We quote: Oranges—Floridas, \$3 to \$3.75, Jamaica's, \$3.50 to \$3.75 per box; lemons, Messinas, \$6 to \$6.25; Maori, \$7.50 to \$8

per box; Malagas, \$4 to \$4.25 per box, and half chests \$7.50 to \$8; bananas, \$1 to \$1.50; pears, 50 to \$1 per basket; tomatoes, 20 to 30c. per basket; cabbage, 40 to 50c. per dozen; grapes—Concords, 2½ to 2¾c. per lb.; Niagara's, 2½ to 2¾c.; Rogers, 2½ to 3c.; small baskets grapes, 25 to 30c.; Malaga grapes, \$4.50 to \$6 per crate. Apples, 25 to 30c. per basket and \$1.50 to \$3 per barrel. Cranberries, Cape Cod, \$6.50 to \$7 per bbl.; boxes, \$2.40 to \$2.50; Canadian, \$6 to \$6.50 per barrel; boxes, \$2 to \$2.15. California fruit—Apricots, 17½c. per lb.; peaches, 14c. per lb.

HOGS AND PROVISIONS.

A good many dressed hogs are coming in and prices are lower than a week ago. Car lots have been taken at \$7.50, and we quote \$7.50 to \$7.75 as the range. Demand for smoked meats continues good, and packers report that they cannot cure fast enough to keep up with it.

BACON—Long clear, 10¾ to 11c.; smoked backs, 12 to 12½c.; bellies, 13½c.; rolls, 10 to 10½c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian 12c. in tubs, 12½c. in pails and 11½c. in tierces. Compound 9 to 9½c.

BARREL PORK—Canadian heavy mess \$20, Canadian short cut \$21.50 to \$22, shoulder mess \$18.

DRESSED MEATS—Beef fores are 4 to 5c., hindquarters 6½ to 8c., mutton 6 to 6½c., lamb 6½ to 7½c., veal 7½ to 9c., venison 5½ to 7c. for carcasses and 10 to 11c. for hindquarters.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Trade remains quiet; nothing of any account is offering and dealers are cautious in buying more than they can easily dispose of. Tanners are well stocked, and are not at all anxious about receiving any more at present. Prices are the same as last week—4c. for No. 1, 3c. for No. 2, and 2c. for No. 3.

SKINS—Sheepskins are somewhat higher than in the early part of the month. They are now running at 65c. Nothing is reported doing in calfskins.

TALLOW—The situation in this article remains quiet. It is reported that some dealers are paying as high as 5½c. and asking 5¾ and 6c., but this is a little high to run freely.

WOOL—Nothing doing in this article at all. No offers for domestic wools, and very little doing in North-western stocks. Prices are unchanged. Dealers are offering from 19 to 20c. for good pulled wool, and 19 to 17c. for fleece.

FISH.

Dealers report a fair trade in fish, and it is thought that as the month of November will be a close season for salmon trout, white

TRY US with your
**BUTTER, EGGS,
POULTRY.**

We have good connections, best references, and make prompt returns.

CLEMES BROS., TORONTO,
COMMISSION MERCHANTS.



KENT Pickles

Trade Winners

20 oz. bottles—2 dozen in a case.
Bulk Pickles in 1, 2, 3, and 5 gallon pails.

No charge for package. Order a sample lot from your wholesale grocer or write direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "**BOULTER**" across the face of each label in a distinctive color. Look out for the word "**BOULTER**" if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils,
Branding Irons, Seals, etc.
Estimates given. Orders by mail promptly attended to.
102 ADELAIDE ST. WEST - - - TORONTO.

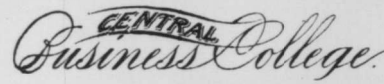
BUY RELIABLE GOODS

.. Quality Is Our Aim ..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.

FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.



TORONTO AND STRATFORD.

Canada's Greatest Business Schools.

FORTY DOLLARS invested in a first-class business education will produce highly satisfactory results.

Others have found it a paying investment. Why don't you try it?

Write for catalogues.

SHAW & ELLIOTT, Principals.

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy Brand Corn UNBLEACHED



DAILEY'S

Boy Brand Tomatoes



Please try them.
Can be obtained at all Leading Wholesale Houses.
Kingsville Preserving Co., (LIMITED.)
KINGSVILLE, ONT.

Keep your **EYE**

on the

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,



TRADE MARK

DELHI CANNING CO.

MARKETS.—Continued

fish and Lake Ontario herring, nothing but frozen stock will be offered during that month. Prices remain firm at last week's quotation. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned codfish, 6½c.; Labrador herring, \$4.50 per barrel; shore herring, \$2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, \$2.00 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; eels, 6 to 8c. a lb.; prepared frogs 50c. per doz.; dressed sturgeon, 7 to 8c.; oysters by bulk, \$1.50 for standard and \$2 selected; cisco, 3 to 4c. each; salt mackerel in bulk, 10c. per lb.

SALT.

Trade is good. Dealers report a good demand for all kinds, especially coarse sack. Jobbing trade continues good, prices unchanged. We quote: Car lots, dairy, \$1.25; barrel salt, 95c.; coarse sacks, 60c.; fine sacks, 70c.; American rock, \$9 per ton.

PETROLEUM.

Business continues good on the Toronto market at unchanged prices. We quote:—5 to 10 barrel lots, imperial gallon Toronto; Canadian 12½ to 13c.; carbon safety, 16½ to 17c.; Canadian water white, 18½ to 19c.; photogene, 22c.

The Petrolia Advertiser in its weekly report says: The oil market for several months past has been characterized by an unparalleled indifference on the part of buyers and sellers that it is truly remarkable, nor is there any change since our last report. The strangest part of the coincidence is that prices remain firm. The producers must take some action shortly to protect themselves or a serious downward tendency must inevitably result. They have allowed the Exchange to drift into obscurity, and it will be interesting to know what course they will adopt to guard their interests. Refiners are still paying \$1.07 for the raw material delivered, and refined is still being shipped out at 9¾ to 10c. f.o.b. here.

MARKET NOTES.

New Eleme figs are arriving.

Brazil nuts are higher at 14c.

Prunes are 6d. higher abroad.

Warren Bros. & Boomer have a consignment of Rio coffee on the way.

Clemes Bros. report a large demand for their heavy weight Malaga grapes.

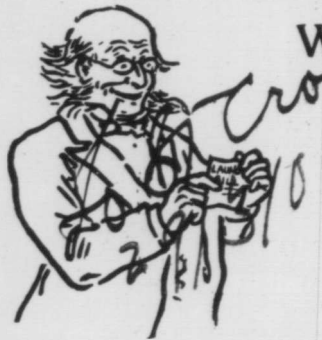
Musson & Co. received a direct shipment of Young Hysons Tuesday last.

Malaga grapes are on the market, and they are quoted at \$4.50 to \$6 per keg.

Sloan & Crowther have just received a shipment of Cross & Blackwell's pickles.

Balfour & Co. are now taking orders for fine Smyrna figs in 1 lb., 10 lb. and 20 lb.

— Well Pleased



WITH THE
PROFIT ON

**SURPRISE
SOAP**

The St. Croix Soap Mfg. Co.,

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

St. Stephen, N.B.

boxes—due for delivery Tuesday next. This is about the first of the season for these goods.

W. A. Bradshaw & Co. made a shipment of Amonia soap to Newfoundland Tuesday last.

All sugars are ½c. lower, granulated being quoted at 5¾ to 5.45c. and yellows at from 3¾c. up.

Perkins, Ince & Co. are in receipt of their second shipment of Arguimbau's Valencia raisins.

Cables received this week by P. L. Mason & Co. give Valencia and Sultana raisins as firm.

Davidson & Hay have received a shipment of 400 half-chests of medium grade Japan tea.

James Turner & Co. have another consignment of Spanish onions in crates close to hand.

H. P. Eckardt & Co. have received a shipment of French plums, four sizes, quality extra good.

James Turner & Co. have a dead shot in Turkey prunes in sacks at 3½c. per lb. for round lots.

An invoice of fine old Sultanas is to hand this week with Lucas, Steele & Bristol. They claim to be quoting low. The five case

lot price this firm are offering Gillard's pickles at should be an inducement to buyers.

A shipment of the finest and extra fine Moning Congous has just been received by Sloan & Crowther.

The trade should not fail to peruse the advertisement of the Pure Gold Manufacturing Co. in this issue.

McWilliams & Everest have this week received 500 cases of Spanish onions and 500 kegs of Malaga grapes.

The Pure Gold Manufacturing Co. have just made a shipment of their extracts to Kingston, Jamaica.

Clemes Bros. are in receipt of their first shipment of new Eleme figs. They are ex S. S. Labrador and are in bags.

Smith & Keighley report that they are offering a number of brands of canned salmon at reasonable prices.

H. P. Eckardt & Co. are selling bright Messina lemons at \$3.50 per case, and dark colored at \$2 per case.

W. G. A. Lambe & Co. are removing to 69 Front street east, south side, their four doors east of Church street.

The statement made in the issue of October 20 that importations of European prunes to this market are growing less,

SYMINGTON'S

COFFEE
ESSENCES

.. UNEQUALLED ..

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

.. TORONTO ..

HILLS & UNDERWOOD'S
ENGLISH
MALT VINEGAR.

NOTICE
The British Columbia Fruit Canning and
Coffee Co'y, Ltd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Brand No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

THE "ORIGINAL"
And Deservedly Popular
PHOENIX BRAND

Canned Corn, Tomatoes, Peas, Pumpkin, Strawberries, Red Raspberries, Black Raspberries, Red Cherries, Bartlett Pears, Crawford Peaches, Apples.

Our Fruit and Vegetables are grown at Font-hill and Pelham—Canada's Garden of Eden
Try the PHOENIX BRAND once and you will be only sorry you did not do so before.

W. E. HARDISON, Proprietor,
Welland, Ont., Canada.

Profit! Profit!! Profit!!!

That's what we are all aiming for. The grocer who handles

Robinson's Patent Barley, Robinson's Patent Groats,

gives the best value for his customer's money and at the same time earns a good profit. Write for an opening order to

FRANK MAGOR & CO., 16 St. John St., **Montreal**



Buttermilk Toilet Soap.

THE BEST SELLING SOAP IN THE WORLD.

Nets the Retailer a Handsome Profit when Sold at a very Popular Price.

THE COSMO BUTTERMILK SOAP CO.,
84 Adams St., CHICAGO, ILL.

F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.

1/2 size fac simile of package.



Chas. Southwell & Co.'s

High-class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

New Season's Jams
Now ready . . .

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

PACKERS OF THE

"Queen Brand"
Fruits and Vegetables.

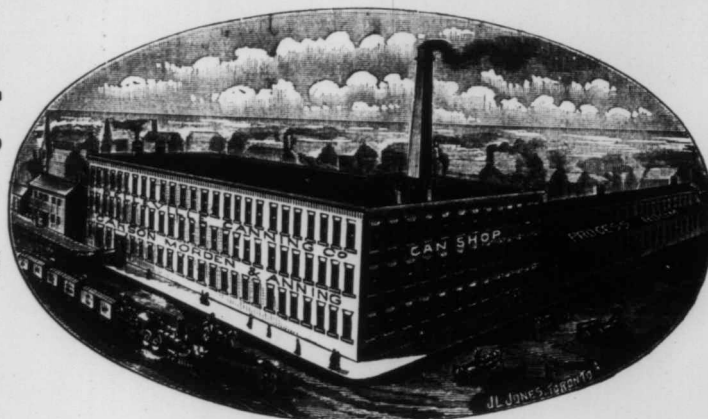
As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
PEARS, CORN, TOMATOES, 3 lb. APPLES.
GALLON APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial
We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

FLOUR AND FEED.

In order to attract customers a little care should be taken to make the window of a flour store as neat as possible. Samples of cereals and flour put up in glass jars and bottles, will always look well, whereas if exposed will have to be renewed at least once a week, as they become specky and coated with dust.

Flour sacks, instead of being filled with flour, could be filled with bran or shorts, as exposure to the sun proves injurious to it. Neatness is one of the sure roads to success, as a housekeeper will prefer buying at a well-arranged and tidy store than from an ill-arranged and untidy one.

Flour that has from six to eight weeks' age will prove much more satisfactory than fresh ground, by making a larger and whiter loaf. It is well for dealers to bear this in mind; and if they haven't the room to carry a large stock, should be sure that their miller supplies flour with the proper amount of age.

In a general store care should be taken as to where flour is kept piled. Oils or other strong smelling commodities must be kept away from it, as moisture in the atmosphere is certain to contaminate flour by absorption if it contains any obnoxious smells.

There are few articles of which the purchaser when buying is so totally ignorant of its quality as flour. Few housewives pretend to know anything of the merits of a flour by its sample. They depend on the brand or the probity of the flour dealer for getting a good article. Their faith in their flour dealer is akin to that which they have in their family doctor. An established practice and an established flour and feed business are equally permanent while the faithfulness and honesty that were such important factors in their development continue.

The French oat crop is said to have proved the smallest of any for ten years past, and considerably below the average consumption.

Does the low price of flour increase the consumption of it? Statisticians of the world's markets answer this question in the

affirmative; but in a community so favored as ours where nobody is constrained to limit their food supply, it is probable that the rise or fall of the consumption of flour is independent of its price.

It is a fact not generally known that the bran of spring wheat is more nutritious than that of winter wheat. Recent exhaustive experiments made at the Massachusetts Agricultural College shows that for feeding cattle and horses a hundred pounds of spring wheat bran is more than equal to the same weight of white wheat bran. This fact has not become known to buyers generally. Feed dealers in the city invariably find better demand for the bran of white winter wheat than for that of spring wheat.

THE MARKETS.

TORONTO.

There is no change in flour prices during the week. A little stronger feeling in wheat is perhaps reflected in flour, but no better prices are obtained than a week ago.

FLOUR.—City dealers' and millers' prices are: Manitoba patents, \$3.80; strong bakers', \$3.60 to \$3.70; white wheat patents, \$3.25 to \$3.50; straight roller, \$2.85 to \$3, low grades, \$2 to \$2.50; Ontario family \$2.95 to \$3.10. These are in round lots to the trade, and are the same as car load prices.

MEAL.—Oatmeal, \$3.90 to \$4. Cornmeal, \$3.25, gold dust, \$3.50.

FEED.—Bran (ton lots) \$12, delivered (on track) \$11.75; shorts (ton lots) \$14.50; car loads (or track) \$14; mixed feed 95c. per 100 lbs.; feed corn 55c.; oats on track 32½ to 33c.; farmer's loads 34c.

HAY.—Good timothy, baled, on track, \$9 to \$9.50.

STRAW.—Demand slow. Prices unchanged at \$6 per ton.

ST. JOHN, N.B.

Prices are easier and demand light. Manitoba \$4.60 to \$4.70, Ontario, high grade, \$3.85 to \$4, Medium \$3.50 to \$3.60, oatmeal \$4.25 to \$4.35, cornmeal \$2.65 to \$2.70, middlings on track \$19.50 to \$20, bran \$17 to \$18, oats by car load \$35 to \$36 for N. B., Ontario \$39 to \$40, small lots \$40 to \$45, hay on track \$12.50 to \$13, small lots \$14, pot barley \$3.75 to \$3.85, split peas \$3.75 to \$4.

MARKETS—Continued

should have read French prunes. So far this season orders for Turkish prunes of some brands for importation are in excess of those of last year.

Eby, Blain & Co. are in receipt of their second shipment of California evaporated peaches, pears, plums, nectarines and apricots.

The S.S. Renown is due in New York about the second week in November with a consignment of about 49,738 packages of dates.

The firm of Henry & Trask, of Drayton, was dissolved Oct. 20. The business will be continued by Emerson G. Henry, the senior partner.

Eby, Blain & Co. have received a shipment of tapnet and comrade figs. They are in receipt of their second shipment of French plums.

A steady increase in the sale of L. P. & Co. blends coffee is reported by Lucas, Steele & Bristol. The quality, they claim, never varies.

The new Japans which H. P. Eckardt & Co. are offering at 12½c. are selling very fast. They report having booked large orders.

A serviceable little raisin seeder is being placed on the market. It is named the Albert, and Davidson & Hay and Eby, Blain & Co. are handling it.

James Turner & Co. had an order for Ram Lal's tea from New York city. Buyer saw it advertised in THE GROCER. As an advertising medium this paper is hard to beat.

The Canadian Pacific railway will probably build a number of new cars for carrying fish from the Coast to central markets, keeping them almost as fresh as when caught.

So many parties having imitated the shape of the Toronto Biscuit and Confectionery Co.'s B.F.P. cough drops they have decided on changing it to an oblong one to enable the purchaser to see at a glance that they get the genuine. Ask for the oblong drops and see that B.F.P. is stamped on each one.

Glistening Cream furniture polish, a new arrival on this market, is meeting with considerable success. The object of this polish is to restore faded and tarnished furniture to its original brightness and attractiveness, and W. H. Gillard & Co. of Hamilton, who handle large quantities of the article, state that consumers are delighted with its effectiveness.

A. Waddell & Co. have received the agency for Hop Tea (Snelling's patent), a delicious blend of Ceylon and India teas with specially prepared English hops. It sells retail in England at 1s. 8d., 2s., 2s. 6d. per lb. It is claimed that the undesirable property of tea, its astringency, is diminished and modified, whilst at the same time the advantageous tonic property of the hops is introduced, soothing the nerves and promoting sleep.

W. H. Gillard & Co. of Hamilton report that their arrivals of fine fruits this season are far in excess of any previous year, and

Why Bother with Selling Substitutes or Imitations, when

- SAPOLIO -

Has stood the test of between 30 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit.

GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: } **Emil Poliwska & Co.**
Toronto, Ont. } 38 Front St. East, Toronto, Ont.
Montreal, Que. }
St. John, N.B. } Canadian Agents.

JUST WHAT YOU WANT!

An article which gives good satisfaction, when rightly used, sells at a reasonable price, and leaves a good margin to the GROCER.

“CRYSTAL” RICE

One of the latest, most wholesome and attractive new

FOOD CEREALS

Fills the bill. Full directions with each bag. A Toronto Grocer said lately: "Why at first I had not much faith in Crystal Rice, but lately, after using and trying it in my own family and seeing what nice light bread, pancakes and omelettes it makes, I have been able to recommend it to my customers."

It is a word to the wise is enough. Try it yourself first!

CANADIAN SPECIALTY CO.,

38 Front St. East, Toronto, Ont.,
Dominion Agents

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

OATMEAL

**Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.**

Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots
WALTER THOMSON, London and Mitchell.

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:

C. E. Colson, Montreal

**Embros
Oatmeal
Mills**

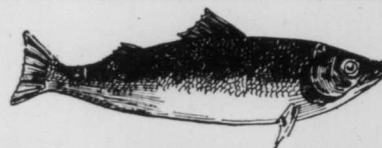
D. R. ROSS, - - - EMBRO, ONT
A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL, Digby, N.S.

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal
Proprietors of the original patent Caffaroma

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

**Why Pay for
High-Priced
Package Goods**

When you can buy the very finest

Pan-Dried Rolled Oats

In the Market in Barrels or Bags for less Money.

We should be pleased to quote prices and send samples.

E. D. TILLSON,
TILSONBURG, ONT.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICO-RICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

**Compagnie
Francaise**

Purveyors by Special Appointment
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)

PURE COCOA POWDER
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS
A delicious eating Chocolate.

HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

MARKETS—Continued.

that the quality in nearly every line is superior to former consignments. They have secured a quantity of Panereta currants, in half cases, a grade never before imported into this country. This is a beautiful blue fruit, perfectly formed and of excellent flavor. The shipments of this fruit have been very limited, and Gillard & Co. have been advised by the packers since making their purchase that the crop is exhausted and that no more orders can be filled.

The E. B. Eddy Company shipped in the 23 working days in October, 88 ten-ton carloads of goods from Hull alone, of which 58 cars were paper products and 30 cars matches, etc. Besides this they have 13 more carloads on order to go out early next week, and in addition to these carload shipments they have made scores upon scores of shipments of less than carload lots which amount to a good many more carloads for the month. Neither at their mills in Hull nor from any of their numerous branches and agencies all over Canada have they heard any complaint of dulness.

J. W. Windsor, Montreal, well-known in the canned goods, business was in Toronto for the first time this week, returning from the Pacific Coast. He talks strong on tomatoes and says he would have been able to maintain his price were it not for the low figures quoted at the commercial centre by western packers. As it is he has sold very little. The bulk of his business and the most profitable end of it is canning lobsters. He also puts up sea salmon, which are not as rich as the B. C. article, and consequently more acceptable to many palates. Very few of these have reached western markets in tins.

WHAT WHOLESALERS ARE SAYING.

Davidson & Hay: "We have received a lot of new French plums in cases. Prices are low and quality good."

Eby, Blain & Co.: "We have been appointed agents for Putz-Pasta's metal and glass polish. It is the finest on the market."

Lucas, Steele & Bristol: "In Japan teas a popular retail price is 35 cents. Buyers should write Lucas, Steele & Bristol before placing orders for same. We have never before been able to offer such values."

James Turner & Co., Hamilton: "Burnham's Clam Bouillon does all its advertisements claim for it. It is the best non-alcoholic drink on the market. All physicians recommend it."

Lucas, Steele & Bristol, of Hamilton: "We have a brisk demand for fine qualities of fruits. Buyers are fighting shy of ordinary off-stalk Valencias; also Provincial currants. The extra selected Valencias on sale by us must not be confused with selected."

MONTREAL MARKETS.

MONTREAL, Nov. 2, 1893.
GROCERIES.

The volume of business in groceries has shown some decrease during the present week in a strictly wholesale way. As everyone knows the purchasing of supplies of dried fruit by jobbers has been the chief feature of the market recently. As the latter have procured a fair stock of goods they are not buying now to the same extent, and the chief incentive being removed business

is not quite so active as it was. In a jobbing way, however, the demand is fairly satisfactory and no serious complaint is made by any in the trade here with regard to business. The new feature of the week has been a decline of $\frac{1}{2}$ c. in the price of sugar, which is the only important change in values there is to note. Demand for this staple is not so urgent as it was and refiners have now caught up to their orders. In dried fruit there is the same irregularity in prices to note owing to low offerings of cheap fruit. In fact the market in this respect presents the peculiar feature of the trade, being divided into two camps. The first and largest party are those who say they have sound fruit and will not listen to any talk of concessions. The second comprises one or two houses who are trying to tire out the house who first made the low offers on raisins. Wherever a buyer mentions the fact of having got a low offer to one of the houses of the first camp the reply is certain to be "Go and deal with them then our fruit is worth the price we are asking and we propose to stick to it." It may be noted in this connection that they are not sitting with idle hands by any means, for buyers who want really good fruit are paying the prices asked for it. In teas business is dull in consequence of low orders from primary markets and the fact of a large auction sale being advertised for next week. Coffees and spices remain steady, while canned goods show no new feature, buyers taking only what they actually want, while canners manifest firm ideas on value.

DRIED FRUITS.

There has not been the same activity to note in dried fruit this week for the reason that jobbers having bought with a moderate degree of freedom recently they are not disposed to operate now with the same degree of freedom as before. The result is a quieter business in dried fruit from importers' hands, but the movement in a jobbing way despite the disturbing effect of low offers is fairly good, and prices on all really good fruit are firm, the strong disposition that we referred to last week on the part of sellers being maintained. This is plainly demonstrated by the fact that there have been purchases of fine off stock at $4\frac{1}{2}$ c. in round lots, which allows a jobber a fair margin, for it is worthy of note that the most popular fruit with retail buyers appears to be a grade which can be had from jobbers' hands at about 5c., and it is this grade which goes to make up most of the transactions. In layers, also, the sale of round lots of four crown brand at $5\frac{1}{2}$ c. shows their firmness also. To be brief, we quote the dried raisin market firm in a jobbing way as follows: Ordinary Valencia off stalk $4\frac{1}{4}$ to 5c. according to brand, fine $5\frac{1}{4}$ to $5\frac{1}{2}$ c., selected very scarce and firm at 6c., and layers 6 to $6\frac{1}{2}$ c. according to grade. The currant market is steady also in tone, and a fair jobbing business has been passing during the week. We quote business in round lots at $3\frac{1}{2}$ c. in barrels, $3\frac{3}{4}$ c. in half barrels, and 4c. in cases according to grade. In a jobbing way we quote this week's range as follows: Good provincials, $3\frac{3}{4}$ to $4\frac{1}{4}$ c.; Filiatris, $4\frac{3}{4}$ to 5c.; and Vostizzas, 6 to $7\frac{1}{2}$ c.

NUTS.

The market has not furnished any very new feature on spot, but advices from Barcelona on filberts are firmer, recent cables

quoting an advance of 1s. for immediate shipment at 21s. 6d. The arrival of Terragona almonds to which we referred last week have been selling well at last week's figures, viz., $11\frac{1}{2}$ to 12c., and Jordan and Valencia shelled 45c., and 23 to 24c. respectively. We quote filberts $8\frac{1}{2}$ to 9c.; French walnuts, 8 to 9c.; Grenoble walnuts, 11 to 12c.; pecans, $8\frac{1}{2}$ to 12c.; peanuts, 8 to 11c. per lb., and cocoanuts, \$3.75 to \$4 per 100; Terragona almonds, $11\frac{1}{2}$ to 12c.; and shelled almonds 23 to 45c. according to grade.

FRUIT.

The chief feature of this market has been the active demand for the receipts of new figs which we reported last week. These have been practically all distributed at 11 to 15c. per box according to quality, in fact they went off like hot cakes. Prunes move in a steady way at $5\frac{1}{4}$ to 6c., and Malaga grapes at \$4.75 to \$5.50 per keg. Pears are in good demand at \$5 to \$8 in barrels, and 60 to 75c. in baskets. There is a rather better demand for oranges at \$3 to \$3.50 for Floridas and Jamaicas. Florida lemons move at \$3 to \$3.50 and Messina \$3.75 to \$4.

SUGARS.

The sugar market is not quite so active as it was, and with the diminution in the demand refiners here have at last caught up with their orders. On Monday also in consequence of a pronounced decline in the price of refined sugars, at New York refiners here decided to lower prices an $\frac{1}{8}$ of a cent all round, and now the range is $5\frac{1}{8}$ c. for granulated, and 4 to $4\frac{3}{4}$ c. for yellows according to grade. At the decline the demand has not been brisk this week, although reports from the country state that stocks are not large. It would seem though that the consumption is not as great, for refiners are not having the urgent demand for immediate shipment that was noticeable a short time ago. This no doubt is due to the various causes, the fact that the housewives are finished with their preserving no doubt having a good deal to do with it.

MOLASSES.

The market for Barbadoes molasses is still quiet, and some holders are complaining about the way the fall demand has failed to meet their expectations, and are wondering if the call has been diverted to substitutes. Round lots of Barbadoes have changed hands at 30c., but jobbers still maintain the combination price, viz., 33 to 34c.

SYRUPS.

There is a fair enquiry for syrups, especially from the west for American stock, which have sold at 20 to $22\frac{1}{2}$ c. per gallon. Canadian syrup has been sold in the wood at $1\frac{1}{8}$ to 2c. per lb. or at 22 to 28c. per gallon.

TEA.

The tea market is very dull, and dealers say that they never knew business to be so slow as it is at present, there being practically no demand. They can only attribute this to the fact that buyers are afraid to come into the market owing to the easier feeling which is cabled from primary points. An auction sale, which takes place next week, may also have something to do with the reluctance of buyers. The only lots that have been moved has been some Japans at 11 to $15\frac{1}{4}$ c. We quote Japans: Common, 12 to 13c., medium, 15 to 17c., fine, 18 to 21c. and finest 23 to 32c.

COFFEE.

There has been a moderate business done in coffees at about former rates, Maracabo being the only kind of stock to furnish any

JAMES A. SKINNER & CO.

Toronto and Vancouver.

IMPORTERS OF

Crockery, China,
Glassware, Lamps,
and Fancy Goods.

Our importations this fall will comprise almost every line that is entirely new.

SPECIAL ATTRACTIONS IN
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No trouble to show you through our spacious Sample Rooms. Send for a package of our Columbian or New Era assortment of Glassware.

—GREAT VALUE.

ESTABLISHED 1851.

WE OFFER

5,500 Boxes Arguimbau
New Valencia Raisins.

Also "G. Marcapoli & Fils" brand.

New Sultana Raisins and new Currants in barrels, half barrels and cases. We guarantee them first quality. Ask our prices and samples before buying elsewhere.

N. QUINTAL & FILS,
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SHOULDERS - -

Close and neatly trimmed SUGAR CURED, equal in quality to our celebrated "STAR" HAMS. We recommend these as being the CHEAPEST and MOST PROFITABLE line for you to handle.

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Elliott, Marr & Co.,

Importers of Teas

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Wholesale Grocers.

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Always Seasonable.

Aylmer "Boneless Chicken,"
"Turkey," "Duck,"
"Lunch Tongue,"
and "Pigs' Feet."

Full lines of all Canned Goods now in stock

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VALENCIAS

We offer in stock and to arrive

Morands and Arguimbaus, all grades,
Special line Morands selected 1/2 s.

QUOTATIONS CAR LOTS.

WARREN BROS. & BOOMER

35 and 37
Front St. East, TORONTO

Condensed Mince Meat.

Delicious Mince Pies
every day in the
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Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all seasons.

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The best and cheapest
Mince Meat on
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J. H. WETHEY, St. Catharines, Ont.

JUST RECEIVED

FIRST SHIPMENT

New Valencia Raisins

AND—

New Pack
Horse Shoe Salmon

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Wholesale Grocers,

59, 61, 63 Front St. East, TORONTO

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DENIA FRUITS:

Valencia Off Stalk
Fine Off Stalk and Selected
Raisins of the finest quality.
Also new Tarragona and
shelled Almonds.
New Fruits arriving daily.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

Valencia Raisins

LAYERS, SELECTED,

FINE OFF STALK, OFF STALK

Later shipments now to hand.

PERKINS, INCE & Co.

TORONTO

SALMON.

New Horse Shoe,
Tall and Flat Tins,

Heron, Sunflower,
Swan, and Ewen brands.

PRICES EXCEEDINGLY LOW.



**Smith and
Keighley**

9 Front St. E., Toronto.

MONTREAL Markets Continued.

movement at present. We quote prices for round lots as follows; Jamaica, 16 to 18c.; Maracaibo, 19 to 21c.; Porto Cabello, 18 to 20c.; Rio, 17½ to 19; Java, 24 to 28c., and Mocha, 25 to 28c.

SPICES.

A fair business is to note in spices, and we quote prices unchanged. Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 50 to 52½c. to \$1.

RICE.

There is not much doing in rice at the moment and prices are unchanged. We quote: Japan standard, \$2.75; standard B, \$3.40; English style, \$3.20; choice Burmah, \$3.85; Japan crystal, \$4.25; Patna, \$4.25 to \$5; Carolina, \$6.50 to \$7.

CANNED GOODS.

The market for canned goods is fairly active, but a striking feature this fall is the determined disposition of jobbers not to load up for any lengthy time ahead. Prices generally are steady, and although low offers on canned salmon are spoken of the best figure that we can hear of in round lots is \$1.10, and this is not for red salmon but pink, while choice red sockeye would certainly cost \$1.20 to \$1.25. Tomatoes are meeting with fair enquiry, but although 80c. is quoted some Western canners say they will not sell under 85 to 90c., and the same price applies to corn and peas, with possibly a slight premium demanded in some cases on peas.

FISH.

There has been a good deal of fish coming forward, but all the offerings are meeting with a good demand and there is no excess of supplies. Quotations are as follows: No. 1 C. B. herring, \$5.50; No. 1 Newfoundland do., \$5; No. 1 green cod, \$5 to \$5.25; Labrador salmon, \$14 to \$15 per bbl.; B. C. do., \$12 to \$13; No. 2 mackerel, \$12; finnan haddies, 7 to 8c.; Yarmouth bloaters, \$1.10 to \$1.50 per box; kippered herring, \$1.50 per box; haddock, 3½ to 4c.; cod, 4 to 4½c.; boneless cod, 6¼ to 7c.; hand picked malpeque oysters, \$4.50 to \$5; ordinary do., \$2.50 to \$3.

COUNTRY PRODUCE.

The firm tone of the egg market is well maintained, and there is a pretty general impression that after the export movement is over there will be none too many left for home consumption. At present prices are firm at 15½ to 16c. Beans remain much the same. Choice hand-picked beans are quoted at \$1.45 to \$1.50, and ordinary to good \$1.20 to \$1.30, with inferior \$1 to \$1.10. There is not much doing in maple products. Syrup in the wood is quiet at 4½ to 5c. and 50 to 60c. in cans, while sugar is dull at 6 to 7c. per lb. Honey in 10-lb. tins moves at 7½ to 8c. for extra good, and old honey at 5½ to 6½c. as to condition. Mixed comb honey rules at 10 to 12c., and fancy white clover 13 to 13½c. Brewers are still backward buyers of hops, taking only for immediate requirements, and we quote 21 to 22½c. There has been a free sale for potatoes here on the track during the week at 50 to 55c. per bag. Two carloads of early rose changed hands at 40c. per bag for the straight lot.

PROVISIONS.

The chief and practically the only feature is the scarcity of pork which is still scarce, and which is taken as fast as it can be turned out. There is a fair

enquiry for smoked meats, while lard is quiet. Canadian short cut, \$24 to \$25; mess pork, Western, new, per bbl., \$22 to \$22.50; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11½ to 12½c.; bacon, per lb., 11½ to 12½c.; lard, common refined, per lb., 8½ to 9½c.

CHEESE.

Business rules quiet in cheese, with the market undoubtedly steady in tone. Shippers say that the opportunity for new business is not wide at present, as buyers are holding off. Sellers, on their part, remain quite confident of obtaining their own figures, and country advices show that full figures have been paid up West to factorymen, who are likely to hold the bulk of their fall make in that section perhaps until the turn of the year. On the whole, therefore, it is more or less of a stand off at present. Finest Ontario fall cheese, 11½ to 11½c.; finest Townships fall cheese, 11½ to 11½c.; finest Quebec fall cheese, 11½ to 11½c.; under grades, 10½ to 11c.; cable, 55c.

BUTTER.

There is no great change in the butter market, which rules dull on the whole. We are given to understand, however, that buyers representing shippers are out in the country in connection with negotiations recently mentioned, and it is not unlikely that they have gathered in some of the September creamery at 22 to 22½c., the quantity being possibly in the vicinity of 2,000 odd or 3,000 packages. Aside from this deal we do not hear of much new business doing. The scarcity of dairy continues, and its price is altogether too high for export business in it. What little Townships there is received is taken for local wants at 21c., and our quotation is for jobbing trade on the goods. The light receipts of Western dairy are firmly held also, and 19½c. has been made for fair-sized parcels for shipment to the Maritime Provinces. Finest fall creamery, 22 to 23c.; earlier makes, 21 to 21½c.; finest Townships dairy, 21 to 22c.; finest Western dairy, 19½ to 20c.

MONTREAL TRADE NOTES.

Cables on pepper from Singapore state that the market is quiet and dull.

I. Chaput & Son offer sound brands of Valencia raisins at moderate figures.

Quintal & Sons are offering some recent arrivals of canned salmon at their old quotation.

Lightbound, Raiston & Co., have arriving a lot of Congou teas which offer fine value to buyers.

Some round lots of American syrups have gone west from this market on the basis of 20 to 22½c. per gallon.

Further sales of round lots of black teas on English account have transpired here at 7½ to 9d. L.o.b. London.

Mr. Rose, of Rose & Laflamme, says that cables on Barcelona filberts are fully 1s. higher for immediate shipment.

Caverhill, Hughes & Co. have arriving on the Escalona some choice grades of dried currants, also some shelled almonds.

Lightbound, Raiston & Co. are in a first-class position to fill orders for

immediate shipment of all kinds of dried fruits, Valencia raisins off-stalk and selected layers in 28-lb. and 14-lb. boxes.

Vipond, McBride & Co. are offering newly arrived figs this week ex Escalona at moderate prices, also shelled almonds.

It is now approaching the time for Christmas grocery specialties, and W. S. Kennedy has some choice English assortments of this kind of goods on hand at present.

It is pointed out by a dried fruit broker that although prices on dried fruit here are firm they are even now not on a parity with the New York range, but 1-4c. below it.

It is claimed that Canadian buyers have turned over parcels of fruit in New York as that market offered them a better turn than if they had brought the lots on to Montreal.

Tees, Wilson & Co. will auction off next Wednesday in the Board of Trade building about 2,000 packages of Japans and 600 packages of Congou teas in the morning at ten o'clock.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Nov. 2, 1893.

Business is light for this time of year, and collections only fair. There is of course the usual fall trade, and though it is not as large as usual it helps the appearance of things a good deal. Apples, owing to continued arrivals, are a little easier. The prospect is, however, still for higher prices. There is a strong feeling in coffee and the cheaper grades of tea, English houses having advanced prices. The English market for produce keeps high, the public cable in cheese being 55c., and private advices show business done at even higher prices. Eggs and apples are also in good demand there.

CANNED GOODS—The market here for canned goods has grown very much during the last few years owing, perhaps, to two causes: The better class of goods that are now being put up, and that competition has driven the price so very low. The ladies are finding that Canadian canned fruits are as good and are cheaper than they themselves can put up. And in a great many cases the vegetables are used even when the green is in season, as in the markets of large cities it is hard to get green vegetables always fresh picked, and even when fresh picked they are not always picked at the right time. Stocks are fairly large, but holders are firm in prices and are not pushing sales as they did earlier in the season. Corn, 90c.; peas, 90c.; tomatoes, 95c. to \$1. The stock of salmon in this market is large, but prices are firm at \$1.35 to \$1.40. Lobsters are dull, a great many local brands being offered, and being new they incline to keep prices low, as quantities are not known. The older brands bring good prices to-day, being \$1.50 to \$2. Oysters, \$2.25 to \$2.40. Corned beef following barreled beef, is higher—Canadian, \$2.50; American, \$2.60 to \$2.65.

DRIED FRUITS AND NUTS—Raisins are moving more freely, though too slow to suit the wholesale men. Prices are lower than

SPANISH ONIONS 1,000 Crates Arguimbaus

Write for prices 5 and 10-crate lots.

CANDIED PEELS Imported 1 lb. and ½ lb. boxes, Assorted

M. MASURET & Co., Wholesale Grocers, London, Ont.

ST. JOHN'S MARKETS—Continued.

earlier in the season, but are firm, and holders are looking for a fair profit. Currants new are not yet to hand. Raisins, Valencia, 5 to 5½c., layers; 6 to 6½c., layers in ¼ boxes 7½c., currants, bbls., 5 cases, 5½c., dried apples, new, 6½ to 6¾c., evaporated, 10½ to 11c., dates, 5½ to 6½c., prunes, 6 to 7c., kegs 10 to 12c. New nuts for futures are offering low, spot goods walnuts at 11 to 15c., almonds 14 to 15c., filberts 10 to 12c., Brazil 12 to 14c., peanuts 9½ to 12c.

SUGAR—The feeling is easier, granulated 5½ to 5¾c., yellows 4¾ to 4¾c., Paris lump 6½ to 6¾c.

MOLASSES—The feeling is firm and parties holding Barbadoes are sending samples to New York where the market is very high expecting better prices there than they can get here. Syrup is firmer, Barbadoes best, 31 to 32c., second 29 to 30c., Porto Rico 30 to 31c., Antigua 28 to 29c., sugar syrup 35c. per gallon.

DAIRY PRODUCE—Cheese during the past week has been active, and everything points to higher prices. The September make in this province is very light. The total make in this province is much larger than ever before, which keeps the price a good way below that in Ontario. In no year have there been so few Canadian cheese in this market, in fact they are being retailed here lower than they are leaving first hands there. Butter is easier, receipts during the past week being large. There is however a good demand for good butter. Eggs are scarce and high. Cheese firm, first hand, 10 to 10½c., in small lots 11c.; creamery butter, 22 to 25c.; dairy, 20 to 22c.; store packed, 18 to 20c.; eggs, 16 to 18c.

FRUIT—Apples, owing to large arrivals, do not remain as high a price as last week, but holders in the city are not anxious to sell, believing prices will be higher. Prices to-day: Apples, \$2.50 to \$3.50; oranges, West India, \$7 per brl., Rhodi \$4.50; lemons, \$4.50; pears, \$2.50 to \$3 per crate; bananas, \$2.50 to \$3.50; onions, \$2 85 to \$3.

PROVISIONS—In pork products it is hard to follow the advance, and the business in barrel pork is much curtailed by it. Ontario and Quebec buyers are in this province buying live hogs and sending them to their packers. Beef is also higher. Lard and smoked meats are very firm. Clear mess, \$23.50 to \$24; American mess is out of the market; Ontario \$22 to \$22.50; plate beef, \$14.25 to \$14.50; extra plate, \$14.50 to \$15; medium hams, 14c.; rolls, short, 11 to 11½c.; compound lard, 10½c.; pure, 12½c.;

beans, French, \$1.40 to \$1.45; Canadian hand-picked, \$1.50 to \$1.55; prime, \$1.40 to \$1.50.

FISH—Large codfish are a little easier. The catch of pollock is larger, but the price continues firm, owing to the number of stock-salted ones going forward to the American market. Shad are very scarce and high. Large codfish, \$4.30 to \$4.50; medium, \$3.40 to \$3.50; pollock, \$1.90 to \$2; hake, \$1.75; cod oil, 23 to 25c. Shelburne herring are arriving in large numbers and prices are easier; barrels, 1, \$3.75; 2, \$2.75; half-brls., \$1.80 to \$2.25; Bay herring, barrels, \$2.75 to \$3; shad, \$6.

THE CANNED SALMON INDUSTRY.

Mr. J. H. Todd, the genial packer of the well-known "Horseshoe" salmon of British Columbia, was in Toronto this week calling on a few of his friends in the grocery trade, and visiting his two sons who are at Upper Canada College here. He is well pleased with the season's business. The pack was a very large one, but the reputation of his established brands, which took him many years of hard work to build up and maintain, enabled him to sell and to get better prices for his goods than his competitors both in this country and in England. He has made some shipments to Australia and the results were very satisfactory: there was a heavy duty—25 to 50c. per dozen—which had to be overcome. He had hopes, however, that the efforts of Hon. Mr. Bowell would result in a reduction or removal of the duty. Speaking of the future of the industry, he feared that in time the trade would run out; it was a fact which they could not close their eyes to. The Government had adopted what they thought were the proper means of preserving the fish, but he and the other packers did not believe the regulations prescribed were effective. On the other hand, they were not only ineffective but annoying. His ideas were such as would commend them to any sensible business man, that the Government be guided by the recommendations of the packers. Each of them has thousands invested, and it is to their interest to preserve and develop the industry.

PERSONAL MENTION.

Hugh Blain, of Eby, Blair & Co., has returned from the World's Fair.

W. L. Scott, grocer, Stratford, has taken in a life partner. She was a Hamilton lady.

Maurice E. Davis, manager of S. Davis & Sons, the well known tobacco and cigar manufacturers, Montreal, was in Toronto this week.

W. O. Macpherson, representing Lucas, Steele & Bristol up north, was in Hamilton last week. He reports trade good. "Mac" is a sterling fellow and deservedly one of the most popular in the trade.

A. Hardy, Winnipeg, has sold out his business and will leave the country on account of ill health. His friends in the trade hope that he will return before long as hale and hearty as he has ever been.

D. Darrach, of Ruben, Tuplin & Co., general merchants, Kensington, P.E.I., paid THE GROCER a visit this week and complimented the editor on the large circulation he has in the Maritime Provinces. Mr. Darrach says things are prosperous on the Island.

D. Casey, one of Eby, Blair & Co.'s city travelers, was married Wednesday of last week. A Miss Norris was the bride. THE GROCER tenders congratulations and wishes Mr. and Mrs. Casey many long and happy years of wedded life.

ANSWERS TO CORRESPONDENTS.

Q. Supposing a merchant is insured in the North British and Merchantile Insurance Co. for \$2,500. Stock worth \$3,500. A fire occurs, and \$600 is saved, does the merchant receive the full amount insured for, or is the \$600 taken out of amount insured. Ans. He is entitled to the full amount of insurance.

Mrs. Gillard, 28 Liberty street, Hamilton, was found dead in her bedroom Tuesday. Death was due to asphyxiation. She was 84 years of age, and it is probable that on retiring in turning out the gas her hand in passing down partially turned it on again. The room was full of gas when the door was burst open. Deceased was widow of the late Henry Gillard and mother of W. H. Gillard and John Gillard, the well-known wholesale grocers.

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BROOMS ?

We make the best. Our Brands are all Sellers.

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Is the favorite, and has the largest sale of any Broom made in Canada.

.. THEY GIVE SATISFACTION ..

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YOU GET BEST VALUE FOR YOUR MONEY.



Retails for **“only five cents a cake.”** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.



London Soap Co.
LONDON, ONT.

It Pays **=====**

The wide awake grocer to handle the Ammonia Soap, for in return it gives every satisfaction and pays a

Handsome

Profit. It is a clean cut article, free from ingredients that destroy clothes or hands, and hundreds of merchants in Canada increase their

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by keeping in stock this every day want. Give it a trial. We know we have a good article and our aim is to maintain the lead we have attained.

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“Jersey Brand” Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants



Buy only the **Jersey Brand** for all purposes. Sold by Grocers, Outfitters and others.

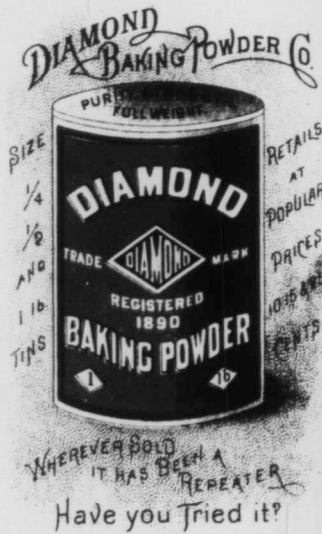
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For Christmas Trade



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GILLARD'S NEW PICKLE AND GILLARD'S NEW SAUCE

"OUT OF SIGHT"

Pettijohn's California Breakfast Food

Appetizing, Nutritious, Satisfying, a valuable adjunct to a good breakfast. A trial will convince you of its superior qualities. Carload just to hand.

NEW FRENCH PLUMS, in 55 lb. cases. NOW IN STORE.

W. H. Gillard & Co., Wholesalers only **Hamilton, Canada.**

JOHN MOUAT, Winnipeg, Northwest Representative.

CHRISTIE JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at \$2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them. If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.



The Albert Raisin Seeder

IT MAKES THEM ALL GLAD.

We feel confident by observation, experience and actual tests that we are now offering to you the handiest and most practical article yet invented—a very simple device. With a little practice you can seed a pound of raisins in ten minutes, and without wasting any of the fruit. It is simple to use; so much so that a child can use it with PERFECT SATISFACTION. Tedious and disagreeable work made easy. We commend it to every housekeeper in the Dominion. RETAIL PRICE, 10c.

Manufactured by the

CASSGREEN MFG. CO.,

TORONTO ONT.

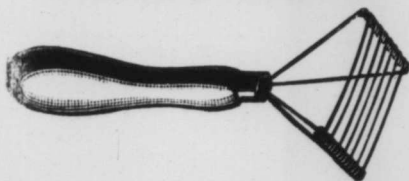
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DAVIDSON & HAY, Yonge Street

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TRADE PAPERS VS. SALESMEN.

The great wholesale grocery firm of B. S. Janney, Jr., & Co., Philadelphia, have discontinued the services of traveling salesmen, and now rely on the trade papers to do their outside work. They say:

"We discontinue the services of our salesmen, knowing that it will be to the interest of buyer as well as ourselves. We also believe that the relations between buyer and seller should be personal, mutual and close.

"There certainly will be no objection to this plan from those who already buy of us for cash. We believe very many shrewd, prompt paying merchants who are now buying from us, and who pay their bills in 30 to 40 days, will at once embrace the opportunity to buy at the lowest prices, when they consider the many advantages of this mode of buying and selling goods.

"With the decrease in the cost of doing business, we will be able to give you prices which cannot be met by any house employing salesmen and who give a line of credit. The advantages of this system are manifold:

"1. The buyer saves his proportion of the commission or salary paid to salesmen.

"2. The buyer buys his goods at the lowest possible prices, and receives in addition the cash discounts.

"3. The buyer is relieved from a proportion of the heavy percentage of loss attending all credit systems."—N. E. Grocer.

MATCHES IN CHINA.

The rapid development of the trade in matches in China suggests a good opening for manufacturers. At present the enormous population of China use flint and steel, but the use of matches is increasing daily in favor, and all that is required for a successful competition in this branch of commerce is the production of a fairly good article at a very cheap rate. The Japanese matches now holding almost exclusive possession of the market are a poor imitation of the Swedish safety match, but the boxes are flimsy, and the matches, which light only on the box, fail in five cases out of six to ignite there, and the composition which is intended to kindle them very quickly wears out under the frequent attempts at procuring combustion. Their cost is very small, but if a fairly good article could be imported at a reasonably cheap price, it ought to be able to drive this worthless article out of the market.

The difficulties to be encountered are the cost of distant transport for explosive material, and the fact that the Chinese are so accustomed to the very cheap Japanese matches that it might be difficult to convince them that a better and dearer article would come cheaper in the end.

At Tientsin there is an Anglo-Chinese match factory, which does a good local

business; but, while the Japanese will hardly light at all, the Tientsin matches are highly explosive and almost dangerous. The boxes are rickety and slight, 8000 coming to pieces if carried about.—N. Y. Journal of Commerce.

The creditors of W. E. Milner & Co., general storekeepers and grain dealers, of Brampton, held a meeting at Assignee Tew's office. It was decided to accept a compromise of 40c. on the dollar, without interest, secured. The assets amount to \$5,381.30 and the liabilities to \$7,928.50. Mr. Milner's business was one of the oldest in Peel county, being established seven or eight years ago. He owned grain elevators in Georgetown and Brampton. He has been in deep water lately, and the issuing of writs by a couple of his creditors a short time ago caused the assignment.

Restore goods to their proper places as soon after using as possible

A reputation for truthfulness is indispensable to permanent and satisfying success.

SILVERINE.

The newly discovered natural Mineral Polish excels everything for cleaning plated ware, brass, tin, glass, etc. It quickly imparts brilliancy to jewelry without injury to the finest. Cheap, profitable, and easily sold.

Send 10c. for sample, free by mail.

SILVERINE CO.

1166 College Street, TORONTO.



Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission: The Bank of New Brunswick Messrs. Turnbull & Co. Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N. B.



Brantford and Pelee Island } J. S. HAMILTON & COY.,
Sole Agents for Canada. BRANTFORD, ONT.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

Still a Favorite



Our Reliable Suspender has sold largely ever since we introduced it to the trade.

No Sewing to give out! No button holes bursting! No pulling apart in the back!

If you haven't seen it, send 50 cents for a sample pair.

We make a complete line of Braces, Hose Supporters, Belts, etc., and keep up to the times. A specially fine line of Holiday Braces.

C. N. VROOM, St. Stephen, New Brunswick.

TODHUNTER, MITCHELL & CO.,

— DIRECT IMPORTERS OF —

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



WE MAKE THE
FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London, Toronto, Montreal, Winnipeg.

Sold
by ..
all ..
Dealers
every-
where.



Silver Star . Stove Polish

Has No Equal.

Is put up in two sizes of fancy tin boxes, packed in 4 gross cases, making a handsome package. The sale of it is on the increase. Where once tried, always used. This polish saves labor. It makes neither dust nor dirt. It gives a beautiful bright black polish. No mixing required. Always ready for use. Ask your wholesale or hardware house for it; they all keep it.

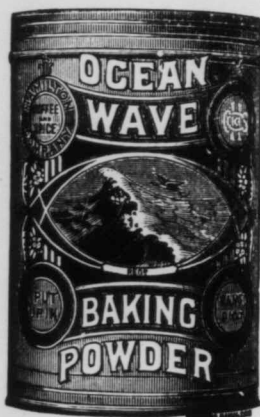
The F. F. Dalley Co.
of Hamilton, Limited.

We also make a polish for stove mounter's use; put up in bulk only.

Adams & Sons Co.

Have received the **Highest Award** at the Columbian Exposition, 1893, held at Chicago, for the Superiority of their Gums, for the Excellency of the flavors and for the Artistic Manner in which they are packed.

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



You Can't Beat It



Sold only in Cans by the Live
Wholesale and Retail
Trade

and Manufactured by

**THE HAMILTON COFFEE
AND SPICE CO. . . .**
HAMILTON, ONT.



LIGHTBOUND, RALSTON & CO.,

Importers and
Wholesale Grocers, **MONTREAL.**

"OUR EDUCATED BULL-DOG OF LOW CHURCH
PROCLIVITIES."



"WE SLEEP WITH BUT ONE EYELID SHUT."

FISH—Salt, in barrels and half barrels, Salmon, Lake Trout, Green Codfish, etc.

Just Received

500 BOXES GOLDEN CALIFORNIA APRICOTS
300 BOXES FANCY WHITE APRICOTS

And in stock a complete assortment of Valentia and Malaga Raisins, Grapes, Almonds in bags, Shelled in 28 lb. boxes, Valentia and Jordan in 25 lb. boxes, Canned Goods at paying prices, none at 75c. per doz. Ours are A 1 goods.

TEAS.

HEADQUARTERS ALL
. . . THE TIME . . .

COFFEES.

HEADQUARTERS WHENEVER THE ARTICLE PAYS.

We have splendid values now in Moena, Maracaibo, East Indian, and a special bargain in old Govt. Java at 29c. The Dickey Birds say our competitors are asking 34c. for equal.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

Mrs. Ozitte Beaulien, general store, Green River, N.B., has assigned.

Mrs. W. J. Barr, shoemaker, Hawkesbury, has assigned to Albert Hagar.

A. Lalonde & Co., grocers, Montreal, have assigned to Charles Desmarteau.

J. D. Fallis, general merchant, Kendal, has assigned to W. A. Campbell, Toronto.

C. D. Ferguson, general merchant, Aurora, has assigned to W. A. Campbell of Toronto.

Regina B. Grooms, general merchant, La Salette, Ont., has assigned to John B. Graves.

George St. Jacques, grocer, Montreal, has compromised with his creditors at 25c. on the dollar cash.

The liabilities of H. C. Ellis, the insolvent Ottawa grocer, are placed at \$3,000 and assets at \$1,000 less.

Isaac B. Chambers, general merchant, Hallville, has compromised with his creditors at 50c. on the dollar cash.

PARTNERSHIPS FORMED AND DISSOLVED.

Fleming Bros., grocers, Woodstock, N.B., have dissolved.

S. Wigie & Co., millers, Kingsville, have dissolved. A. L. King retires.

J. C. Pettes & Son, general merchants, Knowlton, Que., have dissolved.

The Toronto Stock Yards and Abattoir Co. (Ltd.), is applying for charter of incorporation.

Watson & Brown, basket manufacturers, Bothwell, have dissolved. Solomon Brown continues.

J. D. McLeod & Co., grocers, Charlottetown, P.E.I., have admitted Norman McLeod as partner.

Joseph Gregoire and Chas. Gagnon have registered a partnership in Montreal to carry on business as grocers under the firm name of Gregoire & Co.

James Aird and F. Parthenais have been registered to carry on business in Montreal as boot and shoe manufactures under the style of Aird & Parthenais.

Arthur A. Shaw and Jas. E. Simpson have registered a partnership in Montreal to carry on business as produce receivers and exporters under the style of Shaw & Simpson.

Dame Barbara Gillard, widow of Wm. Morgan, has been registered proprietress of the pork packing firm of W. Morgan & Sons, St. Henri de Montreal.

SALES MADE OR PENDING.

The stock of J. Frappier & Co., grocers, Montreal, is advertised for sale by bailiff.

The drug stock of M. W. Rosebury, Toronto, is to be sold by public auction today.

The assets of J. B. C. Larin, hotel-keeper, Montreal, have been sold at 7c. on the dollar, cash.

The stock of W. J. Moore, general merchant, Sudbury, is advertised for sale by auction on the 9th prox.

CHANGES.

Radiger & Co., liquors, Winnipeg, have sold out.

Wm. Keys is opening a general store at Midway, Man.

Bryden & Co., general merchants, Schonburg, are going out of business.

W. A. Porter, general merchant, Hausport, N.S., has sold out grocery department.

O. S. Carsoe, general merchant, New Denmark, N.B., has removed to the United States.

Newton & Martin, general merchants, Rounthwaite, Man., have been succeeded by James Martin.

FIRES.

J. L. Cook & Co., general merchants, Newdale, Man., have been burned out.

The Alexander Supply Co. of Alexander, Man., has been burned out; loss \$1,000; insured.

The general store of Collingwood Pugsley

at River Hebert has been burned to the ground; loss, \$1,200.

These were among the sufferers at the recent fire at St. Mary's, N.B.: Ince Spence, butcher; W. Lewis, grocer; W. D. Marzer, hotel and general store; John Staples, general store; W. Staples, drugs; C. L. Estabrooks, grocer; J. P. Hayes, grocer.

SITUATION WANTED.

THE ADVERTISER—13 YEARS ON THE London, Eng. tea market, and for the last 3 years tea and coffee buyer for a firm in New York State. Has a thorough knowledge of tea, particularly blending. On account of family, desires a situation in Toronto or vicinity. Address R. O. F., CANADIAN GROCER. 40-4

WILLIAM Carpenter and Store Fitter ARCHER,

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.
Cor. of Adelaide St.,

THE BEST IS THE CHEAPEST**USE.**


MORSES
BEST
SOAP

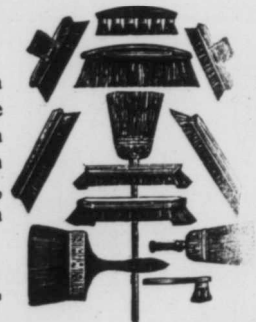
MFG'D ONLY BY
JOHN TAYLOR & Co.
Toronto

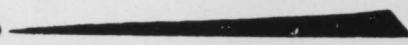
PRITHEE PRETTY MAIDEN, PRITHEE TELL ME WHY
ON WASHING DAY SO LAUGHING SHINES THINE EYE?
"MY SECRET GENTLE READER MOST EASILY IS GUESSED,
THE ONLY SOAP I USE, IS "MORSES BEST."

The Broom of the Past was a Clumsy Affair.

How few customers could get satisfaction in the selection of Brooms, even from the most carefully bought stock. There is no necessity for dissatisfaction now with our new Broom which we are placing on the market. They are an innovation in this line, and are like many other modern improvements, away ahead of the old styles. Get in line to carry a modern article in stock.

The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.



Do not read this. 

How to keep well.

You are tired of Oatmeal and should

Eat
Pettijohn's



California Breakfast Food

IT IS MUCH THE BEST.

Kate Field says:—"It is the most delicate and toothsome preparation of wheat I have ever eaten."

Snider's DELICIOUS HOME-MADE



Tomato Soup.

Manufactured from fresh, ripe Tomatoes and Cream. A good seller and universally known and acknowledged as the standard.

ESTABLISHED 1824.

Batty & Co's

LONDON, ENGLAND,

Delicious, Enjoyable and Wholesome Preparations.

Pickles

- Mixed
- White Onions
- Picallilly
- Walnuts
- Chow-Chow
- Cherkins
- Nabob
- etc.



Sauces

- Worcestershire
- Nabob
- Essence of Anchovies
- Reading
- Harvey
- Hotel Sauce,
- etc.

- Chutnies.
- Olive Oils.
- French Capers.
- Potted Meats, etc.

Who shall be
your Milkman?



The longer you use Highland Brand Evaporated Cream the better you like it, not only for table use, but for all culinary purposes. Cannot we be your milkman?

Helvetia Milk Condensing Co.,
HIGHLAND, ILL.

Wright & Copp, Sole Can. Agents.. **TORONTO**

WILL SUPPLY FULL PARTICULARS FOR ABOVE.

E. BROWN & SON'S, 7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

An Awful Discovery

That Somerville's "Mexican Fruit" and "Pepsin" Chewing Gums are having the largest sales of any chewing gums in Canada.

QUALITY WILL TELL

MUNN'S GENUINE COD LIVER OIL

PURE and UNADULTERATED
Made on the most improved Norwegian process from the choicest Newfoundland Oil.

ALMOST TASTELESS

Handsomely labelled, in 8 oz., 12 oz. and 16 oz. Bottles.

Send for Samples and Price List.

**Stewart, Munn & Co.,
MONTREAL.**

By Royal Warrant, Manufacturers
To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD,
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

**Nixey's
Black NO DUST
Lead**

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST RECEPTION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE
W. G. NIXEY'S
**"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.**

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.

**NIXEY'S
"SOHO
SQUARE" BLUE**
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRES.
Eight 1-oz. Squares in Box for 6d.
Of all Grocers and Oilmen; or write to
18, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and
STEEL WORK, Etc., Etc.

Won't Wear the Blades
like others.
6d. and 1s. Tins.

**NIXEY'S
"CERVUS"
KNIFE POLISH.**

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7
Richmond St. East, Toronto. Mr. Charles
Gyde, 38 St. Nicholas St., Montreal.



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

Prices Current Continued—

Sardines, key opener, 1/2 doz.	104
Exq. fine Frch, k.op. 1/2 doz.	114
Other brands, 9/16 1/2 doz.	116 17
P & C, 1/2 tins.	23 25
Sardines Amer 1/2 tins.	33 36
Mustard, 1/2 size, cases	6 1/2 8
50 tins, per 100	9 11
50 tins, per 100	11 00

CANNED MEATS.

Comp. Corn Beef 1 lb cans	\$1 50	\$1 60
" "	2 60	2 65
" "	4 80	5 00
" "	7 50	7 75
" "	17 25	17 50
Minced Collops, 2 lb cans	2 60	2 65
Par Ox Tongue, 2 1/2 "	8 50	
Ox Tongue	2	
Lurcl Tongue	3 40	3 50
English Brawn	2 75	2 80
Camb. Sausage	1	2 50
Soups, assorted	1 50	4 00
Soups & Boulli	2 25	1 80
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	
Potted Ham, Tongue or Best, 6 oz cans	1 35	
Devilled Tongue or Ham, 1/2 lb cans	1 40	
Devilled Chicken or Turkey, 1/2 lb cans	2 25	
Sandwich Ham or Tongue, 1/2 lb cans	1 50	
Ham, Chicken and Tongue, 1/2 lb cans	1 25	

CHEWING GUM.

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom, 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 150 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappots, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack, 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Kay, 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic	
Tutti Frutti Girl, 800 pieces	6 00
Sign Box (new)	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75
C. R. SOMERVILLE.	
Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70

Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.	
Cocoa essence, 3 oz. pkgs	\$1 65 1 70
Mexican chocolate, 1 1/2 lb pkgs	0 40
Rock chocolate, loose	0 37 1/2
1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 35
TAYLOR BROS.' CHOCOLATE & CHICORY	
Soluble chocolate, 1 lb packets	0 30
Granulated chicory	0 10
Powdered	10 1/2 to 11
TODHUNTER, MITCHELL & CO'S	
Chocolate—	Per lb
French, 1/2's, 6 and 12 lbs.	0 30
Caracas, 1/2's, 6 and 12 lbs.	0 35
Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 26
Diamond, 1/2's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 90
Cocoa, Homopatic, 1/2's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	30
" Rock "	25
" Bulk, in bxs	18
EPP'S.	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

BENSODOR'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz	\$2 40
1/4 " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Carracas, 1/2's, 6 lb. boxes	0 40
Vanilla, 1/2's,	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40
"Fry's" Diamond 1/2's, 6 lb bxs.	0 26
"Fry's" Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box	2 40
" " " "	4 50
" " " "	8 75
Homopatic, 1/2's, 14 lb boxes	0 34
1/2 lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto)	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28

Mott's Homopatic Cocoa (1/2)	32
Mott's Breakfast Cocoa	45
Mott's Breakt. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	92&24
Mott's Confc Chocolate	23-43
Mott's Sweet Choc. Liquors	21c-31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12	7 25
24 and 36 lbs in box	3 75
Hygienic Cocoa in 1/2 lb tins, 12	2 25
24 and 36 lbs in box	1 40
Cocoa Essence, pkgs, 2 and 4 doz in box	

WALTER, BAKER & CO'S

Chocolate—	
Pre'um No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caracas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate	30
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Pure Prepared, bxs, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/2 lb. tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.			
Per 120 lb. case lot.	Per 12 lb. box.	Per 1 lb. per lb.	
Yellow wrapper	\$0 34	\$0 36	
Chamois	0 43	0 48	
Pink	0 50	0 56	
Blue	0 58	0 66	
Green	0 50	0 56	
Lilac	0 58	0 66	
Bronze	0 65	0 74	
White Glace	0 73	0 83	
Premium	0 38	0 42	

Fancy Chocolates.	
Fingers—	
40 in a box....per box	\$0 36 \$0 40
20 " " " " " "	
Croquettes—	
Yellow wrap. " "	2 70 3 00
Pink " " " "	3 75 4 20
Green " " " "	
Croquettes are packed 12 1/2 lb. packages in a box, and 8 boxes in a case.	
Pastilles—	
Yellow wrapper per lb	\$0 40 \$0 45
Pink " " " "	0 55 0 60
Green " " " "	
Each case contains 54 1 lb packages or 108 1/2 lb packages.	



Highland Brand Evaporated Cream, per case 7 25
doz 1 lb tins.

CLOTHES PINS.	
5 gross, single & 10 box lots	0 60 0 85
Star, 4 doz. in package	0 85
" " " "	1 25
" " " " cotton bags	0 90

COFFEE.	
GREEN c per lb	
Mocha	25, 33
Old Government Java	25, 35
Rio	21 22
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 27
Caffaroma, 1 & 2 lb. tins in each	30
TODHUNTER, MITCHELL & CO'S	
Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	36
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.	
Alum	1 lb \$0 02 \$0 05
Blue Vitriol	0 06 0 07
Brimstone	0 08 0 09
Borax	0 12 0 14
Camphor	0 65 0 70
Carbolic Acid	0 80 0 85
Castor Oil	0 07 0 08
Cream Tartar	0 25 0 26
Epsom Salts	0 02 0 03
Paris Green	0 16 0 17
Extract Logwood, bulk	0 18 0 19
" " boxes	0 15 0 16
Gentian	0 10 0 11
Glycerine, per lb	0 17 0 18
Hellebore	0 16 0 17
Iodine	5 60 6 00
Insect Powder	0 26 0 27
Salpêtre	0 08 1 00
Soda Bicarb, per keg	2 50 3 00
Sal Soda	1 18 1 25
Madder	0 12 0 13

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

FINE CHOCOLATES

In every conceivable shape and flavor, packed in lace-edged rows, in 5 pound boxes.

Get our prices. Travellers carry full line samples.

7 Front St. East, Toronto

Toronto Biscuit & Confectionery Co.,

HENRY C. FORTIER, CHARLES J. PETER

Prices current, continued—

EXTRACTS.

Bailey's Fine Gold, No. 8, p. doz	\$0 75
" " " " " 1, 1/2 oz.	1 25
" " " " " 2, 2 oz.	1 75
" " " " " 3, 3 oz.	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Cases, No. 1, 2 oz tins	per doz \$2 75
" " " " " 4 50	5 00
" " " " " 8 00	8 75
" " " " " 12 60	14 25
" " " " " 25 00	27 00

FRUITS.

FOREIGN.	
Currants, Provincial, bbls.	5 1/2
" " " " " bbls	5 1/2
" " " " " Filistras, bbls	5 1/2
" " " " " bbls	5 1/2
Currants, Patras, bbls	6 1/2
" " " " " bbls	6 1/2
" " " " " cases	7 1/2
" " " " " Vostizas, cases	7 1/2
" " " " " cases	7 1/2
" " " " " 5-crown Excelsior (cases)	8 1/2
Dates, Persian, boxes	5 1/2
Figs, Elemes, 14oz., per box	10 1/2
Gold medal washed Turkey, lbs abt 5lbs, finest grade grown	10 1/2
Prunes, Bosnia, cases	7 1/2
" " " " " cases	7 1/2
Raisins, Valencia, off-stalk	4 1/2
Selected	6 1/2
Layers	6 1/2
Raisins, Sultanas	6 1/2
" " " " " Eleme	7 1/2
" " " " " Malaga	8 1/2
London layers	1 60
Loose muscatels, Califor	1 70
Imperial cabinets	3 25
Connoisseur clusters	3 50
Extra dessert	3 25
Royal clusters	3 50
Fancy Vega boxes	3 40
Black baskets	3 50
Blue	3 50
Fine Dehesas	3 50
qrs.	3 00
Domestics	2 75
Oranges, Jamaica	2 75
" " " " " Valencias	3 00
" " " " " Floridas	3 00
DOMESTIC	
Apples, Dried, per lb.	5 1/2
do Evaporated	5 1/2
FISH.	
Oysters, per gallon	\$1 25
select, per gallon	1 75
Pike	0 06
White fish	0 07
Salmon Trout	0 07
lake herring	2 00
pickled and Salt Fish:	
Labrador herring, p. bbl	5 00
Salmon trout, per bbl	6 00
White Fish, 1/2 bbl.	5 00
Smoked Fish:	
Finnan Haddies, per lb	0 06 1/2
Bloaters	1 00
Digby herring	0 12
Sea Fish: Haddock, per lb	0 05
Cod	0 05
B.C. salmon	0 13
Frozen Sea Herrings	2 65



FOOD-BREAKFAST.

PETTIJOHN'S
Per case, 3 doz. 2 lb pkg in case \$1 40
Freight allowed on 5-case lots.

FOOD-NATIONAL.



Cases contain 1 doz packages

Dessicated Wheat	per case 2 25
" " " " " Rolled Oats	2 25
" " " " " Snowflake Barley	2 00
" " " " " Buckwheat Flour, S.R.	2 25
" " " " " Breakfast Hominy	2 00
" " " " " Prepared Pea Flour	2 00
" " " " " Farinose or Germ Meal	2 35
" " " " " Pearl Barley (xxx)	1 40
" " " " " Farina	1 40
" " " " " Gluten Flour	3 00
" " " " " Gluten Biscuits	per lb 1 1/2
" " " " " Whole Wheat Flour	3

FOOD

ROBINSON'S BARLEY AND GROATS.

Patent barley, 1/2 lb. tins	per doz \$1 25
" " " " " 1 lb. tins	2 25
Patent groats, 1/2 lb. tins	1 25
" " " " " 1 lb. tins	2 25

GRAIN.

Wheat, White	0 57 1/2
" " " " " Red Winter	0 56 1/2
" " " " " Goose	0 58
Wheat, Spring, No 2	0 58
" " " " " Man Hard	0 71 1/2
" " " " " No 3	0 70
" " " " " No 3	0 66
Oats, No 2, per 34 lbs	25 1/2
Barley, No 1, per 48 lbs	45
" " " " " No 2	40
" " " " " No 3	32
Peas	51 1/2
Corn	51 1/2

HAY & STRAW.

Hay, Pressed, "on track	0 00
Straw Pressed	0 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90

3 dy A P	3 30
4 dy CP	2 80
3 dy CP	3 40

HORSE NAILS:

Canadian, dis. 65 to 70

HORSE SHOES:

From Toronto, per keg .. 3 65

SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis

Round " " 7 1/2 p.c. dis.

Flat head brass 7 1/2 p.c. dis

Round head brass 7 1/2 p.c.

WINDOW GLASS: [To find out what

break any required size of pane comes

under, add its length and breadth to-

gether. Thus in a 7x9 pane the

length and breadth come to 16

inches; which shows it to be a first-

break glass, i.e., not over 25 inches in

the sum of its length and breadth.]

1st break (25 in and under)..... 1 25

2nd " (26 to 40 inches)..... 1 40

3rd " (41 to 50 ")..... 3 10

4th " (51 to 60 ")..... 3 40

5th " (61 to 70 ")..... 3 70

ROPE: Manila 0 11 1/2

Sisal 0 09 1/2

New Zealand 0 08 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap... 0 4 1/2

" " " " " Screw, hook & strap. 0 3 1/2

WHITE LEAD: Pure Ass'n guarant

ground in oil.

25 lb. iron. per lb ... 5

No. 1 4 1/2

No. 2 4 1/2

No. 3 4 1/2

TURPENTINE Selected packages, per

gal 0 44

LINSEED OIL per gal, raw 0 59

Boiled, per gal. 0 62

GLUE: Common, per lb. 0 10

INDURATED FIBRE WARE.

1/2 pail, 6 qt. \$4 00

Star Standard, 12 qt. 4 50

Milk, 14 qt. 5 50

Round bottomed fire pail, 14 qt. 5 50

Tubs, No. 1 15 50

" " " " " 2 13 25

" " " " " 3 11 00

Fibre Butter Tubs (30 lbs) 4 50

Nests of 3 3 40

Keelers No. 1 10 00

" " " " " 2 9 00

" " " " " 3 8 00

" " " " " 4 7 00

Milk pans 3 25

Wash Basins, flat bottoms 3 25

" " " " " round 3 50

Handy dish 3 50

Water Closet Tanks 18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's. 2 25

Jellies, extra fine 1's. 2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb

Jams, absolutely pure—apple... \$0 06

Family 0 07

Black and Red currant, Rasp-

berry, Strawberry, Peach

and Gooseberry per lb. 0 12

Plum 0 10

Jellies—pure—all kinds 0 10

These goods are put up in

glass jars and in 5, and 10

lb. tins and 25 lb. pails.

Marmalade—orange 0 12

SOUTHWELL'S GOODS

Clear jelly marmalades	per doz. \$2 40
Whole fruit jams	2 40
Other	2 10
Black currant jelly	3 20
Red	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per	
box	1 25
" " " " " Ringed" 5 lb boxes, per lb.	0 40
" " " " " Acme" Pellets, 5 lb cans, per	
can	2 00
" " " " " Acme" Pellets, Fancy boxes	
(30s) per box	1 50
" " " " " Acme" Pellets, Fancy paper	
boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5	
lb cans per can	2 00
Licorice Lozenges, 5 lb glass	
jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 300 sticks	1 45
" " " " " 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs	
1 lb	0 25

MINCE MEAT.

Condensed, per gross, net. \$12 00

MUSTARD.

KEEN'S.

Square tins—	per lb.
D.S.F., 1 lb. tins	\$0 40
" " " " " 1/2 "	0 47 1/2
" " " " " 1/4 "	0 44

Round tins—

F.D. 1/2 lb. tins	0 25
" " " " " 1 "	0 27 1/2
" " " " " 4 lb. jars, per jar	0 75
" " " " " 1 "	0 25
" " " " " 4 lb. tins, decorated, pr. tin	0 83

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in 1/2 lb. tins	0 42
Pure in 1/4 lb. tins	0 44

NUTS.

Almonds, Ivica	per lb 13 14
" " " " " Tarragona	13 14
" " " " " Fornigetta	13 14
Almonds, Shelled Valencias	27 30
" " " " " Jordan	40 45
" " " " " Canary	26 27
Brazil	12 13
Cocoanuts, per 100	\$5 00
Filberts, Sicily	9 10
Peanuts, roasted	13 16
" " " " " green	8 10
Walnuts, Grenoble	13 14
" " " " " Bordeaux	11 12
" " " " " Naples, cases	11 12
" " " " " Marbots	11 12

PETROLEUM.

to 10 bbl lots, Toronto	Imp. gal
Canadian	0 12 1/2
Carbon Safety	0 16 1/2
Canadian Water White	0 17
Amer'n Water White	0 18 1/2
Photogens	0 22
For prices at Petrolia, see Market Report.)	

THE LEADERS

IN THEIR LINE

FOR FINEST GOODS

ST. LAWRENCE STARCH CO.

Prices current, continued—

Mottled in 5 box lots, 100 bars...	Per box	5 25
" " " 60 bars...	3 25	
Electric	2 25	
Hard Water Electric	2 50	
Royal Laundry	3 10	

Royal Magnum	Per doz	0 30
" " 25 doz per box	0 25	
Anchor, Assorted	0 45	
" Castile	0 50	
Morse's Assorted	0 50	
Morse's Rose	0 50	
" Windsor	0 50	
" Castile	0 50	
Bouquet, paper and wood	0 80	
Prize Magnum, White Castile	0 72	
" " Honey	0 72	
" " Glycerine	0 72	
" " Oatmeal	0 72	



AMMONIA SOAP	72 bars,	per box
1 box, \$3 00		
5 " " 2 85		
10 " " 2 75		
25 " " 2 65		

" " Honeysuckle	Per doz	0 72
Sweet Briar	0 85	
Extra Perfume	0 55	
Old Brown Windsor Squares	0 30	
White Lavender	1 00	
White Castile Bars	0 75	
White Oatmeal	0 75	
Persian Bouquet, paper	2 50	
Heliotrope paper	1 50	
Carnation	0 60	
Rose Bouquet	0 60	
New Arcadian, per gross	5 00	
Ocean Bouquet	0 45	
Barber's Bar, per lb	0 25	
Pure Bath	1 00	
Magnolia	1 20	
Oatmeal	0 85	

Unscented Glycerine	Per doz	0 90
Grey Oatmeal	0 60	
Plain Honey	0 75	
Plain Glycerine	0 75	
Plain Windsor	0 75	
Fine Bouquet	1 00	
Morse's Toilet Balls	0 90	
Turkish Bath	0 60	
Infants' Delight	1 20	
Surprise (10 cakes)	5 00	
Sunlight	3 50	
Sterling (100 cakes)	4 85	



1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90
Freight pre-paid on 10 Box lots.	

TEAS.

CHINA GREENS	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38

Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUYETS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	26 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13 15
Nagasaki, chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7 11

Congou—	BLACK.
Half Chests Kaisow, Mon-	
ing, Faking	12 60
Caddies, Faking, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

CEYLON.

British Consols, 4's; bright twist,	67c
5's; Twin Gold Bar, 8's	64
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 3's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Brunette, 12's	53
Prince of Wales, in caddies	51 1/2
" " in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lilly, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

TOBACCO AND CIGARS

British Consols, 4's; bright twist,	67c
5's; Twin Gold Bar, 8's	64
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 3's	55
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Brunette, 12's	53
Prince of Wales, in caddies	51 1/2
" " in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lilly, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MICALPIN TOBACCO CO.

White Burley Chewing—	Duty paid
Beaver, 12 oz., smooth, 3x12, 5c	per lb
and 1/2c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c	
cuts, 12 lb butts	61
Do, 16 oz., R & R, 10c cuts, 2x12,	
12 lb butts	61
Jubilee, 7 1/2 lb, chocolate, 15 lb	
butts	58
Prince George, 8s 21 lb caddies	50
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb	
butts	49

Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s,	
20 lb. pkgs	47
Plug Smoking—	
Woodcock, 3rd and 7s, 18 lb cad-	
dies	53
Sunny South, 6s and 7s, 18 lb	
caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb	
caddies	48
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65

Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb	
pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 33 days, less 2 per cent.	

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	
lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.	
Golden Plug	56
Uncle John, 2 x 3, 7s. caddies	
16 1/2 lbs	51
St. Lawrence, 2 x 3, 7s. caddies	
about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies	
about 16 1/2 lbs	53
Banner, 2 x 3, 7s. caddies about	
17 lbs	48
Sterling, 2 x 3, 7s. caddies about	
17 lbs	46
Louise, Solace, 12s caddies about	
about 17 lbs	42
Hawthorn, 8s. butts about 2 1/2 lbs	47
Something Good, 6s. butts 2 1/2 lbs	46 1/2

FANCY SWEET CHEWING	
Empire, 3 x 6, 4s. spaced 8s. bxs	
4 lbs	61
Top, 15 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s., 14 1/2 oz. Spaced 6s.	
Rough and ready, Butts 2 1/2 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies	
about 20 1/2 lbs	50
Currency, 3 x 3, 7s. Rough and	
ready. Caddies about 21 lbs	49

BLAKE SWEET CHEWING.	
Lord Stanley, 1 x 3, Navy, 12s	
caddies about 22 lbs	47 1/2
Lord Stanley, 2 x 3, Solace, 12s	
caddies about 22 1/2 lbs	47 1/2
Lord Stanley, 2 x 3, Solace 7s.	
caddies about 22 lbs	47 1/2
Lord Stanley, 2 x 3, Navy, 3s	
caddies about 22 lbs	47 1/2
Lord Stanley, 2 x 3, Navy 4s.	
caddies about 22 1/2 lbs	47 1/2
Lord Stanley, Narrow, 12s butts	
about 24 lbs	47

Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUI TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCO.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lbpkg, 10 lbbs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.	
Old Chum, plug 4s. Solace 16 lbs.	68
" " " " 16	68
" " " " 8s. R. & R. 12 1/2	68
" " " " 7s. R. & R. 14 1/2	58
" " " " 7s. Solace 14 1/2	58
" " " " 8s. R. & R. 16	58
" " " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17 1/2	58
O. V. - " 7s. " 17	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz	
Pails, 2 hoop, clear No. 1	\$1 70
" " " " " " " " " " " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" " " " " " " " " " " "	1 80
" " " " " " " " " " " "	1 80
Tubs, No. 0	9 50
" " " " " " " " " " " "	8 00
" " " " " " " " " " " "	7 00
" " " " " " " " " " " "	6 00
Washboards, Globe	\$1 90
" " " " " " " " " " " "	1 40
" " " " " " " " " " " "	2 25
" " " " " " " " " " " "	1 70
" " " " " " " " " " " "	1 60
" " " " " " " " " " " "	1 50
" " " " " " " " " " " "	1 30
" " " " " " " " " " " "	1 85
" " " " " " " " " " " "	2 75
" " " " " " " " " " " "	2 25
" " " " " " " " " " " "	2 00
" " " " " " " " " " " "	1 80
" " " " " " " " " " " "	1 75
" " " " " " " " " " " "	1 30

Matches, 5 case lots, single case	
Parlor	1 70
Telephone	3 50
Telegraph	3 50
Safety	4 20
French	3 00
Steamship (10 gro. in case)	
Single case and under 5cs.	3 10
5 cases, freight allowed	3 10
Mops and Handles, comb	1 25
Butter tubs	\$1 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S
 GRANULATED,
 YELLOWS
 and SYRUPS
 ARE PURE.

NO BLUEING Material whatsoever is used in the
 Manufacture of OUR GRANULATED

THE CANADA SUGAR REFINING CO'Y [LIMITED],
 MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

THE CANADIAN GROCER

**HARRY HARMAN'S SCHOOL OF WINDOW
DRESSING AND STORE DECORATING**

Monthly displays for Dry
Goods, Clothing, Furnish-
ings and Shoes.

SEND for TRIAL COPY
1204 Women's Temple, Chicago.

GROCERY BROKERS

**W. G. A. LAMBE & CO.,
TORONTO.**

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

**Unlike the Dutch Process
No Alkalies**



— OR —
Other Chemicals
are used in the
preparation of

**W. Baker & Co.'s
Breakfast Cocoa,**

which is absolutely pure
and soluble.

A description of the chocolate
plant, and of the various cocoa
and chocolate preparations man-
ufactured by Walter Baker & Co.
will be sent free to any dealer on
application.

W. BAKER & CO., Dorchester, Mass. U.S.A.
Branch House, 8 Hospital St., Montreal.

The Ideal Food for Infants.



[Registered.]

Milk Granules.

The Perfect Equivalent of
Mother's Milk.

It is the solids of pure cow's milk of
the very best quality so treated that,
when dissolved in the proper amount
of water, it yields a product which is
practically identical in composition,
re-action, taste and appearance with
mother's milk. It is absolutely free
from starchy matter, which is present
in barley flour and other infant foods,
and contains no glucose and no cane
sugar.

Put up in 50c. tins by

**The Johnston Fluid Beef Co.
MONTREAL.**



N. B.—The old STANDARD BRAND of
HORSESHOE CANNED SALMON still
takes the lead, and affords the greatest sat-
isfaction to both dealer and consumer, and for
uniform excellence in quality and weight
has no equal.

EVERY CAN WARRANTED.

**J. H. TODD & SON,
Victoria, B.C., Owners.**

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario
" W. S. Goodhugh & Co., Montreal
" Tees & Perse, Winnipeg.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

**C. C. BROWN,
DANVILLE, QUE.**

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICE **36 Front St. East and
27 Wellington St. East.**

THOS. C. RIVING, Superintendent.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
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