

# THE COMMERCIAL

FINANCE AND INSURANCE REPORT

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Established 1882.

Published Weekly.

790

WINNIPEG, CANADA JANUARY 11, 1902.

No. 19

all our Friends and Patrons  
and those who should be our  
Patrons, we wish

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**Happy and  
Prosperous  
New Year**

**ERRICK, ANDERSON & Co.**  
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**FLOUR**

HIGHEST AWARDS at home  
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WINNIPEG EXHIBITION,  
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The flour manufactured by the Hudson's  
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wheat.

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PIPES, BUTTONS, PLAY-  
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LAR BUTTONS AND CUFF  
BUTTONS, RINGS AND  
GENTS' CHAINS, and com-  
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Wholesale Only.

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**BOOTS and  
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**For the Holiday Trade**

Everything required in Footwear,  
Felt Boots, Moccasins, Socks, Hair-  
Lined Larrigans, Mitts and Gloves,  
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ORDERS RESPECTFULLY SOLICITED

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SEND FOR SAMPLE DOZENS  
Mail orders filled same day as  
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GRANBY RUBBERS.

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You  
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Fruit



When  
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Have  
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The latest demands of Fashion  
may be filled from the Novelties  
to be found in our Men's Furnish-  
ing Department. Shirts, Neck-  
wear, Collars, Half-Hose, Hand-  
kerchiefs, Suspenders, etc. New-  
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designs. A trial order will con-  
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partment is in charge of an ex-  
pert, who will look after your in-  
terests same as if you were here  
in person.

**The Gault  
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MONTREAL WINNIPEG VANCOUVER

**Gloves, Mitts  
AND  
Moccasins**

**A Search Warrant**

Would fail to bring before you a  
better or more varied assortment  
of Canadian, Imported and Ameri-  
can Goods, as shown in our sam-  
ples for

**FALL, 1902**

This is the strongest line we  
have ever ventured to carry. Every  
improvement that necessity and  
forethought can devise is shown in  
them.

Waiting for a few of our Lead-  
ers has caused a little delay in  
getting samples out, but it will all  
be in your favor.

They're on the road now.  
Don't fail to see them.  
Don't place your order till you  
have seen them.

Don't forget they're money mak-  
ers for you, and worth waiting for.

**R. J. WHITLA & CO. Ltd.**  
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**THE RUBLEE  
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Importers of . . .

**Foreign and Domestic  
Green and Dried  
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181 Beatty's Street, WINNIPEG, MAN.  
126 Street, BRANDON, MAN.

**Protect the Eyes**

From Drifting and Blinding Snow



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43 Rorle St., Winnipeg.  
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For the active duties of a business life by  
taking a course at the Winnipeg Business  
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address.

G. W. DONALD, Secretary.

# Removed

We have removed our office from 147 Bannatyne Street to our new offices at our plant at Louise Bridge.

We thank all our customers for their patronage during the past year and can state with confidence that now our business is all centred at one point, we are in a much better position to serve our patrons than ever before.

Our stock of Hams, Bacon and Lard, are, if anything, finer than ever and no dearer than others.

We have lots of unfilled orders for choice Dairy Butter and Fresh Eggs, and we can handle all the Dressed Hogs and Poultry you can ship. Write or wire your orders. Correspondence solicited.

**J. Y. GRIFFIN & CO.** Pork Packers and Commission Merchants  
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## We Offer You:

Finest Ontario Cheese, uncolored - 11c

"Meadow Sweet" Full Cream Cheese  
in tinfoil packages, per doz. - \$1.20

These are the finest lines of Cheese on the market.

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CAPACITY: LUMBER—60,000 feet per Day; LATH—20,000; SHINGLES—120,000.

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Chocolate  
Custard  
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Raspberry  
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Pineapple  
Orange  
Lemon

*Quick Sellers too!!*



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GOLD CO.**

**TORONTO**

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## THE COMMERCIAL

The recognized authority on all matters pertaining to trade and commerce in Canada, including that part of Ontario west of Lake Superior, the Province of Quebec and British Columbia and the Territories.

Twentieth Year of Publication.

ISSUED EVERY SATURDAY.

Subscription—Canada and the United States, \$2.00 per annum in advance, 22¢ when not so paid; other countries, 25¢ in advance.

Changes for advertisements or stops should be in not later than Thursday morning. Advertisements purporting to be news matter, or which profess to express the opinion of this Journal, will not be inserted.

The Commercial certainly enjoys a very much larger circulation among the business community of the west region lying between Lake Superior and the Pacific coast than any other paper in Canada, daily or weekly. The Commercial also reaches the leading wholesale commission merchants and financial houses of Eastern Canada.

Office 219 McDermott St. Telephone 224.

D. W. BUCHANAN, Publisher.

WINNIPEG, JANUARY 11, 1902.

### THE LIQUOR ACT.

After a long period of silence, Premier Roblin, of Manitoba, has at last made a statement regarding the Liquor Act, which is now law in this province. Since the act was declared good law by the Privy Council, there has been a general desire to hear from the government upon the question, particularly as to when the law would be enforced. Continued reticence has led to a feeling of impatience, which has shown itself recently in the holding of public meetings to demand the enforcement of the law. In fact, all the signs point to the belief that the government was taken by some to mean that the government was opposed to enforcing the act.

Mr. Roblin's statement, though given in the form of a newspaper interview, is very guarded and non-committal, and was evidently carefully prepared. Though appearing in the form of a newspaper interview, it is evidently an official utterance, made for a purpose. That purpose may be either to pave the way for a postponement of the enforcement of the act, or with the object of feeling public sentiment on the question. Quite possibly, to a considerable extent at least, the premier's remarks have been put forth with the object of feeling the situation. In his statement Mr. Roblin appears to express doubts regarding public sympathy with the law. He says in effect that there is no use attempting to enforce the law unless there is a strong and determined majority in favor of the act. He seems to express the desire, somewhat guardedly, that he would like to wait for a further ripening of public sentiment in favor of the enforcement of the act. He is strong in wanting to see what the Ontario legislature may enact regarding prohibition at the present session.

While making these statements, Mr. Roblin evidently tries to put them in a way calculated to cause as little alarm as possible in the prohibition camp. Indeed, he evidently attempts to satisfy the stronger temperance element by the statement that the government will not permit any modification of the act before its efficiency has been tested. The compensation question is introduced into the interview, but no opinion is expressed thereon.

Loud talk weakens an argument.

### A REFERENDUM.

Since giving out his first interview on the Liquor Act, Premier Roblin has made a further statement which seems to explain more fully what he meant or wanted to say in the first interview. Mr. Roblin reiterates several of his previous statements and adds the following important utterance:

"The enforcement of the act will be submitted to the will of the people as soon as possible after the close of the session. Provisions will be made for this at the present session of the legislature, but as I said before, the government will not alter the act in any way."

Manitoba has had two plebiscites on the prohibition question, both of which were answered emphatically in the affirmative. Prohibition was also a plank in the platform of the governing party at the last elections in this province. Now we are to have a referendum on the Liquor Act. That the people will be asked to vote for or against the enforcement of the law. When it comes to a question which politicians are afraid of, it is surprising to note how tenderly anxious they are to find out just what the people desire. However, there are quite a number of prominent persons who seem anxious to have another submission of the question to the people, and possibly in the long run it may not do any harm to do so.

## INSURANCE

### The Fire Insurance Year.

The year 1901 was not very kind to the fire insurance companies doing business in America. It was a year of the utmost economy in management and careful adjustment of all losses under the terms of the contracts. The statistics just given out is a bad one and many of the companies appear to have had on their books a surplus. In fact the year has proved itself one of the worst in the history of the business and one of the most disastrous in the history of America as witnessed by the losses of the European companies which have been withdrawn from this country. The drawing and have been insured by holders to that effect, the insurance companies with these being insured in American companies. In addition to these withdrawals (three American companies) for the year 1901, which was made memorable in the fire insurance world by the great Chicago fire, there has been a considerable amount of disaster to companies than 1901. The fire loss for last year is placed at \$16,825,000 in the United States.

The reasons for the unsatisfactory condition of the year 1901 in the writing business to-day are various. In the first place there are too many companies seeking business which increases competition and lessens rates. This in turn increases the aggregate expense of the companies and the loss of business to policy-holders and handle the business much more economically. At the same time the insuring public have also a large responsibility in the matter.

The fire insurance business is treated by the public in an entirely different way from that of other forms of insurance, although to a great extent the same principles are the same. In life insurance the policy-holders are assured by the company in return for the payment of a stated amount of cash periodically. In fire insurance the payment varying according to the risk as estimated from elaborately

prepared tables of statistics. The first requisite which every wise life insurance holder insists upon is absolute security, and he expects the company in which he insures to fix its premium rates high enough to provide this security. In fire insurance the principle and process is the same, but the practice of policy-holders is different and here is where his share of the present fire underwriting trouble lies. He seems to think that cheapness is the first thing to look for in a fire insurance company and makes very little enquiry as to the ability of the company which is willing to accommodate him in the event of heavy loss claims being made upon it. He is so safe to say that there is a number of companies writing fire insurance in America to-day which could not meet the losses of a series of bad fires such as might occur at any time and the fact that they are in this condition is due to the demand for cheap insurance which has tempted them to forsake the path of strict insurance rectitude and give the people what they want, though it is open to question whether this is the wisest thing any right to be called by the name at all or not.

It will be remembered that last year the fire losses in the United States were advanced on most classes of risks, which advance it was thought would be sufficient to secure the companies some return for their investments, but it seems that the income is still below the requirements of the business. Further advances are perhaps not feasible at the present time in view of the fact that which the public received that of last year. The only course open to the older and more firmly established companies is to go on as they have been doing, writing a conservative line of business, letting the younger companies do the cheap business and in due season they will reap the benefit of such sound business policy. The public are eventually getting enlightened in such matters and will at no distant date come to appreciate the value of absolute security as a good deal more highly than is the case at present.

### Insurance Notes.

An insurance paper says that the Mutual Reserve Fire Insurance Company of Tennessee rather than submit to an official examination by the insurance commission.

J. R. Grant, manager of the Federal Life Insurance Company's business at Winnipeg was made the recipient of a handsome silver mounted cigar case by the agents of the company last week.

H. L. St. Louis has been given the appointment in the service of the Federal Life Insurance Company of Canada, created by the division in its agency work at Winnipeg into life and loan departments. It has already been mentioned in these columns that J. R. Grant, the late general manager here, would devote his attention to the loan department of the company exclusively, and Mr. St. Louis has now been appointed to the other work. He comes here from Moosemin, where he was district manager of Territorial agencies.

### January Canadian Magazine.

Professor Goldwin Smith discusses the "School Question" in the January Canadian Magazine. He characterizes our present system as mechanical and uninteresting. He thinks voluntary schools might be graded on to our present system with some advantage. He also discusses the "Census of the Senate," discusses the enrollment of all officers in the Canadian Army, with a shorter, unaided drill season. He bases his suggestions on the experience of the United States confederation. Arthur H. P. Colburn discusses the reciprocity situation, and intimates that the Canadian tariff is to be exacted from the United States. Arnold Hamilton gives a beautiful word picture of the new Victoria Harbor. He describes a new Canadian glacier, his article being well illustrated. W. G. Ross gives a history of the railways in Canada and John Hewitt contributes a story. The number is exceedingly valuable.

The Moore Printing Company, Limited, has been very favored by their friends with a calendar of appropriate design.

### "Songs of the Apple Tree."

"Songs of the Apple Tree" is the title of a book published by Robert Mitchell Floyd, of Boston. Mr. Floyd has gathered together everything of a poetical or rhetorical nature that has been said about the apple, that he has collected and it is wonderful the collection he has brought together. There are some 60 pieces in all, for they cannot all be called poems. The preparation of the book certainly must have entailed much research, and the result is a novelty in the book line.

### Railway and Traffic Matters.

A wire from Montreal on Tuesday said an important move on the extension of the import and export trade of Montreal will be the establishment of a regular line of steamers between Rotterdam and that port next season. Superintendent A. J. Gorrie, of the Canadian Northern, has been promoted to the superintendency of the entire Canadian Northern system, which will make him next in command to Superintendent Hanna in the operating department.

It is reported in Quebec that a powerful British-American syndicate has been formed in London with plans to build a fleet of passenger and refrigerated steamers to ply weekly between the ports of Boston, New York, Quebec, and British Columbia.

James Fisher, of the firm Ewart, Fisher & Wilson, formerly solicitor for the Northern Pacific Railway, when that railway was in Manitoba, said this week that so far as he was concerned he had no knowledge that the Northern Pacific were trying to obtain an entrance again to Manitoba. He had not, as the company's former solicitor in Manitoba, received any instructions in the matter.

### Dairy Trade Notes.

There is a better demand for Canadian cheese in England since the first of the year, and quite a few export orders have been sent by Montreal houses. Finest Ontario sold at 10¢ to 10½¢, and Quebec at 9¢ to 10¢.

The market has kept very steady during the past week, and the best qualities of winter creamery butter, which continue to meet fairly good enquiry at 29¢ to 30¢, are in fine demand. Trade Bulletin. The sale of 400 pkgs. of very fine creamery has just been reported to us as having sold, but less desirable grades boring enquiry and having a pronounced sale at 19½¢, as to defects. Fresh western cream has sold to the local trade at 17¢ for fine, and 16¢ for inferior. A lot of 18 pkgs. of inferior western sold at 15¢, and a lot of poor stock at 14½¢. Stocks are generally light, and the make between now and spring is not expected to overlap requirements to any extent. Few shipments continue to be made to London and Liverpool.

### What They Say.

What is that J. J. Gourley, of 95 Jarvis street, has to say regarding the new tonic action. "I have used about Kola Tonic Wine," I have used one bottle of your Kola Celery and Pepsin and doctor told me it was a wonderful relief. I have used it. I have suffered for over a year with indigestion and constipation, and I have tried every remedy, though I have material benefit and am glad to inform you that your Kola Celery and Pepsin have completely cured me. It has also restored my appetite and tone, and my system is better than any remedies I have ever used. It can be too highly recommended."

Manuel Anglene Kola Co., 628 Main Street, Winnipeg. J. C. Palmer, of the Palmer Hotel, Toronto writes in a letter to the Hygiene Kola Co's preparator and find it a fast selling wine. We can highly recommend it to any person in the world.

Remaining assets of the Banque Victoria have been sold at auction. There were three lots. Bills discounted past due formed lot No. 1, amounting to \$81,740. \$28,828.71 was sold for \$2,500. Lot No. 2, comprising general ledger accounts amounting to \$81,740, was sold for \$2,500. Lot No. 3, consisting of judgments amounting to \$38,828.71, was sold for \$300.





## Scenes in the Upper Souris Valley.

The valley of the Souris river, in the southeastern corner of Assiniboina territory, just west of the boundary of Manitoba, would prove an interesting section for research by geologists. There are some peculiar rock formations in this district which are objects of curiosity and interest to the observer. It is from this district that the best coal comes, which is used largely throughout southern Manitoba as far north as the Canadian Pacific railway main line and east to Winnipeg. The upper portion of the Souris river runs through a deep valley, of varying width, and along this valley there are many beautiful scenes of mixed prairie and woodland. We give in this issue four views from the Souris coal district, which will show

of the board of trade, waited on Premier Roblin and Attorney-General Campbell in regard to the clause above quoted and pointed out that it placed the fur trade at a great disadvantage. Under this provision the game guardian may go into any wholesale or retail establishment and if the date of killing of a skin or pelt is not furnished him on demand he may order it to be confiscated and destroyed. As it is impossible for the merchants to give the date of killing, they feel this is a grave injustice, especially as a large proportion of the furs come from outside points. Messrs. Elliott and Bell asked that the statute be amended so that a shipping bill showing a consignment of furs as having been received from outside points, be taken as proof and identification of the furs.

Nearly the entire amount was consumed at home, despite a material growth in exports. The anthracite coal fields of Pennsylvania contributed one-fifth of the total.

The iron trade showed a production that a few years ago would have been regarded as impossible, and the quantity of pig iron exceeded the output of Great Britain and Germany combined. Raw iron, steel and finished products showed an aggregate paralleled with that of pig iron. The enormous output was not in excess of the demand, and at the end of the year the great mills and furnaces were almost all behind with orders.

One shipment from Lake Superior region exceeded 200,000 tons. Export trade in iron and steel showed a material falling off in comparison with 1900, but the home market main-

## Municipal Elevator System.

Melita, Man., Jan. 3.—There is a revival of the scheme of four years ago in regard to municipal elevators in the municipality of Arthur. It was proposed at that time that the legislature be requested to amend the Act so that municipalities could issue debentures for the purpose of erecting elevators at the different stations. Some elevators to have 15 to 20 separate bins, so that each farmer would have his wheat kept separate, and shipped to any grain dealer, or sold when it was loaded in the car. This will increase the elevator capacity, and regulate the street price of grain, which, it is claimed, is several cents below the car price at present. Something must be done to guard



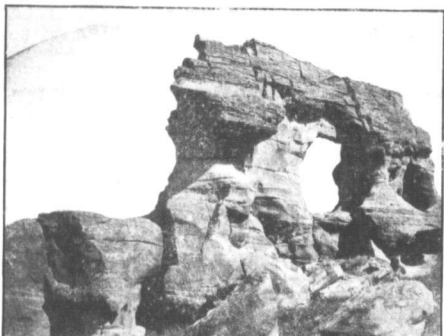
Picnicking Amid the Rocks.



Peculiar Formations.



Sugar Loaf Hill.



Roche Percee, or Pierced Rock.

## VIEWS IN THE UPPER SOURIS VALLEY, SOUTHEASTERN ASSINIBOIA

some of the formations of the section. The Pierced Rock, called Roche Percee by the early French traders and explorers, has given its name to the railway station near which are situated the principal coal mines of the Souris district. We show a view of Roche Percee herewith, along with the other views.

## A Fur Trade Difficulty.

The fur trade claims to be suffering on account of clause 8 of the Game Protection Act, which provides that "No person, either on his own behalf or as agent for any person, firm or corporation, shall purchase, barter or exchange for any skin or pelt of any fur-bearing animal named in this Act, which has been killed during the close season, and the onus of proof as to the date of killing shall be upon the person in whose possession such skin or pelt is found."

Messrs. D. K. Elliott and C. N. Bell,

He pointed out that at present outside traders are very reluctant to send furs in, owing to their being liable to seizure under the act.

Hon. Messrs. Roblin and Campbell recognized the reasonableness of the request, and promised that something would be done to relieve the trade in the matter.

## United States Mining Industry.

New York, Jan. 4.—The production and progress of the mining and metallurgical industries of the United States for the year just closed were reviewed in the current number of Engineering and Mining Journal. Coal, upon which all the other mining industries depend for fuel, was treated first, and the total production was estimated at 300,000,000 short tons, an amount considerably in excess of that brought to the surface in Great Britain, and far beyond the quantity mined in any other country.

up the deficiency. Gold production showed an increase, and amounted to between \$2,000,000 and \$3,000,000. California, Colorado and the Black Hills regions were the heavy gold producers. Silver made no gain over 1900, and copper fell off slightly, 2,500 tons. Lake Superior region, California and Utah showed gains in copper, but they did not make up the shortage elsewhere. There was some decrease in lead. Argentinian lead falling off 20,000 tons, and soft lead increasing 10,000 tons. Zinc showed a gain, with Missouri as the chief gainer. Quicksilver and nickel made good progress.

Summing up the history of the year, we may say briefly that the total production of the mining and metallurgical industries of the United States considerably exceeded the enormous total recorded in 1900, while there is every prospect that it will still further advance will be made in 1902.

the interests of the producer of grain, and the above scheme is being very much agitated here now. So much so that it is understood that A. E. Thompson, M. P. P., has promised to take charge of the bill that will be prepared to cover the amendment.

## To Cultivate Australian Trade.

Victoria, B. C., Jan. 7.—The Victoria Board of Trade this morning passed a resolution urging the Dominion government to have Mr. Larke, the Canadian commissioner, return to Canada and confer with the boards of trade on Australian trade and to particularly inform the business men on the new conditions arising out of the confederation of the Australian colonies. A committee was also appointed to draft a memorial on trade to strengthen the hands of the Canadian premier at the conference of colonial premiers to be held in London.

## Stop and Consider

The man who sells you slop clothing cannot afford to give attention to improving his goods.

It keeps him busy trying to shave a few cents in making expenses.

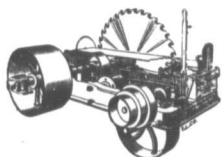
He cannot add a few cents to give you greater value.

### DONALD FRASER & CO.

Manufacturers of Fine Clothing

WHOLESALE

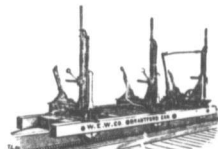
WINNIPEG—136 Princess Street  
MONTREAL—302 St. Paul Street



ENGINES AND BOILERS

### SAW MILL MACHINERY

Shingle Mills and Planers  
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### Waterous Engine Works Co

WINNIPEG, MAN. AND VANCOUVER, B.C.

### THE STUART-ARBUTHNOT MACHINERY CO., LIMITED

SUCCESSORS TO  
STUART & HARPER

.. 764-766 Main Street, Winnipeg

HEAVY MACHINERY MERCHANTS  
ELECTRICIANS

Sole Agents for:

"Leonards" Engines and Boilers, "Brown" Automatic Engines, "Cantow" Mining Fire and Boiler Feed Pumps, "Cameron" Steam Pumps, "Dodge" Wood Split Pulleys, "Beardmore's" Leather Belting, Macgregor, Gourlay & Co.'s Wood Working Machinery, Stratford Mill Building Co.'s system of complete Flour Mills.

LONDON Motors, Dynamos and Elevators.  
PACKARD'S LAMPS, Transformers and Supplies.

## The Strongest Line of Felt Shoes on this Continent

Our new line of Felt Shoes manufactured under our personal supervision and sold EXCLUSIVELY by us, are better value than any felt shoes ever before offered in this market. These, combined with our famous **ALFRED DOLCE** and **CANADA** brands, complete the strongest line of felt footwear on this continent. EVERYTHING you need in felt footwear, and at prices that means a saving of money to the careful buyer. My salesmen will call on you at an early date. Kindly inspect our values.

### ARTHUR CONGDON

Princess Street, Winnipeg.

# The Brock Company

(Limited)

WAREHOUSES:

TORONTO AND MONTREAL

OFFICES: WINNIPEG, VANCOUVER, QUEBEC, HALIFAX

SHOWN THIS WEEK BY OUR

MONTREAL HOUSE AND REPRESENTATIVES

## Ribbons Ribbons

ALL KINDS

Ribbons are more popular than ever for  
THIS SEASON'S TRIMMINGS

REPRESENTATIVES, MANITOBA, NORTHWEST TERRITORIES  
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W. L. BROCK, W. T. WALTERS, G. W. PARKER,  
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A. E. MCNAUGHTON  
VANCOUVER

WANTED—SEVERAL PERSONS OF character and good reputation in each state (one in this county required) to represent and advertise our established wealthy business house of solid financial standing. Salary \$18.00 weekly, with expenses additional, all payable in cash each Wednesday direct from head office. Horse and carriage furnished, when necessary. References. Enclose self-addressed stamp and envelope. Manager, 316 Caxton Building, Chicago.

## Wholesale

We supply all out of town merchants at wholesale prices with a full line of

## Jewellery

at wholesale prices. Write for particulars.

### D. R. DINGWALL Ltd.

424 and 584 Main St., Winnipeg.  
Sign of the Street Clock.

### A. CARRUTHERS & CO.

Dealers and Exporters of

Hides, Wool, Sheepskins,  
Tallow, Seneca Root  
and Raw Furs

Liberal advances made on shipments against Bill Lading. Wool Sacks, Hide Ropes and Tags furnished on application.

Office and Warehouse: 130-132 King St  
WINNIPEG, MAN.

### JAS. MCCREADY & CO.

LIMITED

WHOLESALE . . .

Boot and Shoe  
Manufacturers

MONTREAL, QUE

W. WILLIAMS, AGENT.

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**Grocery Trade Notes.**

Private advice received from Europe reported a good demand for coffee, with the outlook considerably favorable for higher prices.

It is rumored in New York that a cablegram was received from a prominent mill house in the West, stating that coffee crop at 4,500,000 bags, including 1,000,000 bags carried over from present crop.

The entire Pacific coast salmon pack of 1901 amounted to 5,045,355 cases, as against 5,005,548 cases last year, and 4,552,904 two years ago. This amount is in excess of the requirements and lower prices are being talked of.

The advance of 25 per dozen in the price of canned tomatoes which was noted on our telegraphic dispatch of last Saturday has since been confirmed by all advices. This is a factory advance and so far only applies to wholesale buyers, the retail store-keeper being practically out of the market for the time being, as they are unable to stock on hand. It is, however, to be expected that wholesale merchants will follow the advance when buying is resumed.

**Hardware Trade Notes.**

Pig lead declined 2 1/2 per 100 lbs. at Toronto last week. The best of the champion scales have been advanced 2 1/2 per cent. in Canada.

The Stanley Rule and Level Company has advanced the price of its goods since the close of the year. Canada is at last a steel producing country. The first cast of steel by the Dominion Iron and Steel Company of Sidney, Cape Breton, last week resulted in fifty tons.

The United States Steel Corporation has arranged to produce its own supply of coal in the Pittsburgh district by the development of 50,000 acres, worth approximately \$100,000.

Manufacturers of copper goods in the United States have decided that there is nothing to be gained in copper to warrant reduction of manufactured lines and old prices will be re-affirmed.

Lined oil declined 4c per gallon in Ontario last week. This cut has been made more for the purpose of inducing retail merchants to place their orders now than because of any change in the intrinsic value of the oil.

United States spade and shovel manufacturers held their regular winter meeting in New York last week at which the question of price advance in for a good deal of discussion. The net result was that last year's list was reaffirmed, excepting on hollow back goods which were reduced slightly. Factories were reported to have plenty of orders in sight.

President Schwab, of the United States Steel Company, says that it is in the intention of that company to put every man in charge of a small branch of business, even a department of business, not on a salary but on a percentage of the profits, which will be paid him in cash, and which can not be lost in securities if he wishes, and in that way get his individual result upon his individual industry at the best. It is stated that this is obtained in full working alone or salary.

**Dry Goods Trade Notes.**

Carpets are 1-2 to 10 per cent. higher in New York.

Linen are holding steady in wholesale centres and manufacturers in the country that compete for lower prices for several months.

The annual sales of white goods are down in Toronto and other eastern cities and prompt to be more successful than ever.

Representatives of the Canadian wool manufacturing company were at Ottawa this week endeavoring to secure some tariff concessions from the Government.

At the recent ostrich feather sale in London the quantity offered was smaller than for some time. Though there had been a decline in the interval there had been a steady business in America, which was a considerable factor at the auction. The German, France and home trade only bought moderately. There was a good demand throughout and the sales closed off very firmly. Prices on the aver-

age, showed some advance on last sale rates. White—Best lines sold firmly, and useful seconds and thirds were 10 per cent. higher, especially long feathers. Femina sold about the same as white. Blocks unchanged. Spindons sold very well and advanced about 15 per cent.; good lots even more. Boos sold firmly and good lots advanced 10 per cent. dearer. Black cheaper; long declined 10 per cent.; also medium; but good short was steady.

**Boot and Shoe Notes.**

Manufactured rubber goods are 7 to 8 per cent. higher in the United States owing to the increased cost of raw material and labor. The combination of it was between the trust and independent companies prices are still not nearly as high as experts say they should be.

Official announcement has been made at the office of the Auditor General, New York, that a receiver has been appointed for the company, owing to the financial difficulties of it was between \$1,000,000, added to which are endorsements and guaranteeing a total of \$2,000,000.

**Lumber Trade Notes.**

D. C. Cameron, of the Rat Portage Lumber Co., has been re-elected manager of that Portage.

Lumber prices, particularly strong in the United States markets at present and as compared with a year ago independent of the year.

The machinery for the Northern Lumber Company's sawmill at Pine Point, Man., went north last week. When it is installed the mill will start operations.

The Keweenaw Lumbering and Manufacturing Co. did, has issued a rather unique calendar this year showing a half-ton reproduction from a photo of one of the buffaloes at Silver Heights.

The opening of the new year has been characterized in the lumber trade of the country by the appearance of an activity which is quite unusual. Some dealers say they have hardly been able to keep up time for the annual stock-taking.

The Hanbury Manufacturing Company, of Brandon, are sending out to their patrons a big and handsome illustrated calendar and banner, showing four views of the company's lumbering operations, the sawmill, the mill and planing mills and yards at Brandon together with a reproduction of a photograph of Mr. Hanbury himself.

The building trade in Toronto last year was larger than in any year since 1891, and the second greatest in the city's history. The permits totalled \$518,583, as compared with \$1,953,116 last year. Brick houses, 513 in number, were the largest item, being valued at \$1,421,000. The Palace hotel, \$1,000,000, was next. There were 21 warehouses erected at a cost of \$135,000, and 26 factories at a cost of \$297,000.

**Live Stock Trade Notes.**

The Hereford bull "Perfection 9281" was sold for \$9,000 on Tuesday at the Chicago Stock yards, Chicago. This is said to be the highest price ever paid in America for a bull or cow of any breed.

**Implement Trade Notes.**

Disc harrows promise to be quite popular here. A recent meeting with a good demand for the spring trade.

No changes have been announced in harvesting machinery for next season and it is expected prices will rule about the same for the year.

Nicholson & Sheppard, manufacturers of threshers of Battle Creek, Mich., will open an office in Winnipeg. This is a new line of their machinery not previously been handled here.

Higher prices are predicted for the coming season on plows and wagons, as manufacturers claim that their margins are too small. The increased cost of materials and labor are the reasons given.

The Minneapolis Threshing Machine Co. are spreading out somewhat in Winnipeg, having an office, sample room on Princess street, in the building lately vacated by W. G. Douglas, corner of James street.

The Waterloo Manufacturing Co. of Waterloo, Ont., manufacturers of threshers, will establish a branch in Winnipeg. They will erect a building and establish a foundry and machine shop in the Point Douglas district.

E. Beuge, of Beuge's Carriage Works, Winnipeg, is preparing an active season's work. He has several large orders already in sight, and wants a number of extra hands in the different trades represented in carriage and wagon building.

A lot of business has been booked for the spring trade, but some orders are to come yet. Prices hold firm. Plows for spring trade are about ten per cent. higher than last season, and disc and drag harrows are about ten per cent. higher. Wagons, both Canadian and imported, are about ten per cent. higher.

The twin situation still continues to excite but little interest in implement trade circles. Manufacturers have not encouraged the placing of orders so far and only one factory has named a price as yet. This quotation is 100 cents for a pair of 14 Chicago. No effort is being made to secure orders by this house. On 60-70 made the same house quotes a 12c price, but only a limited quantity of this will be sold. It is generally believed in the trade that the winter mania will be sold next season. Factories show a disposition to abolish the price advance this year, new being booked are without fixed prices.

There is considerable talk about dislocation in the district at present, and much difference of opinion as to the probable demand for that style of disc plow. It is the opinion of some of the best informed persons in the implement trade are of the opinion that disc plows will never come into general use. It is true that although these plows have been on the market in the United States for about twenty years, they have only been limited sale, there, only about two per cent. of the plow trade, being represented by these plows. This, therefore, is good reason for believing that the disc plow has not proved a success here and will not therefore come into general use here.

**FINANCIAL**

**WINNIPEG BANK CLEARINGS.**

Returns for the Winnipeg Clearing House for the week ending Thursday show as follows:

Week ending Jan. 9, 1902.	\$4,622,236
Corresponding week, 1901.	2,483,508
Corresponding week, 1900.	9,809
The monthly totals are as follows:	
Jan.	1901 1900 1899
Jan.	\$ 9,669,163 9,968,078 9,883,052
Feb.	7,138,276 7,072,646 6,296,471
Mar.	7,820,062 7,661,662 6,754,121
Apr.	7,653,294 6,991,519 6,916,831
May.	8,981,067 9,752,759 7,472,265
June.	8,247,408 8,112,038 7,211,716
July.	6,213,186 6,395,425 6,180,565
Aug.	9,234,705 9,175,006 7,958,291
Sept.	10,314,335 7,230,147 8,281,158
Oct.	13,174,869 11,818,977 12,888,901
Nov.	11,532,641 11,614,985 14,435,219
Dec.	19,155,326 10,969,325 12,968,904
Total	\$127,771,188 \$106,502,707 \$107,810,784

**Prominent Financial Dead.**

Walter S. Lee, general manager of The Canada Permanent and Western Canada Mortgage Corporation, died at Toronto, Sunday last, after a brief illness. Mr. Lee has been a prominent figure in Canadian financial circles for over a quarter of a century. Most of his financial career was connected with that of The Western Canada Bank and Savings Company, which, a few years ago, amalgamated with three other big Canadian banks, and formed the corporation of which he was manager up to the time of his death. Perhaps the outstanding feature of Mr. Lee's financial career has been the tenacity with which he held to his faith in the west through the dark days of the late years which followed the collapse of the boom of the early 80's and his action in advancing money freely in this country at a time when all others seemed to shun western business and not at all in the ultimate prosperity of the west.

**Financial Notes.**

J. D. Irving, assistant accountant of the Bank of Montreal, has been appointed to the position of accountant at Calgary.

During the month of December the deposits in the Winnipeg branch of the Dominion Government savings bank amounted to \$77,700.

During the month of December the Winnipeg inland revenue collections amounted to \$38,856.96. During the same month of 1901 the collections amounted to \$44,234.66.

The Commercial has received the prospectus of the Bank of Canada. The head office of the bank is at Toronto. D. M. Stewart, lately president of the Royal Bank of Canada, at Montreal, has been elected the first general manager. Mr. Stewart is only a little over thirty years of age, and is a former general manager in Canada. A large amount of the bank's stock has been sold to leading firms in New York, Boston and Chicago, and will be represented on the board by an American banker, while the stated American financiers will act as an advisory committee to assist the business of the bank arising in the United States. J. P. Morgan & Co., New York, will be the principal correspondents for the Sovereign Bank in New York, Paris and London. The authorized capital of the bank is \$2,000,000. The first issue of authorized capital, and it will be a premium of 25 per cent., the premium being used to create a reserve fund of \$250,000, less organizing expenses.

**Tenders.**

Tenders, addressed to the Interior Department, Ottawa, will be received until noon on Monday, the 10th of February next, for a license to cut timber on the lands owned by the Government in the 2nd range of berths; Berth No. 1,000, comprising an area of five square miles, to be selected in the north two-thirds of Township 29, the south two-thirds of Township 29, Range 10, West of the 2nd Meridian, Berth No. 1,001, comprising six square miles to be selected in the north two blocks in the East half of Township 41, Range 10, West of the 2nd Meridian, Berth No. 1,002, comprising four square miles, to be selected in the north two blocks in the South-East quarter of Township 42, Range 11, West of the 2nd Meridian.

**The Siberian Railway.**

With the completion of the line of railway between Nikolayevsk and the district of the Far East, and the fortress town of Port Arthur, it is intended to open through mail between Moscow and Port Arthur in the near future. It will surprise most people to learn that the average time for the progress of the gigantic railway across the continent of Asia to learn that, according to the latest calculations, the journey from Moscow to Port Arthur will take 28 days, even in favorable circumstances. Indeed, according to the Odessa Novosti, during practically half the year the railway administration refuses to guarantee arrival in Port Arthur from Moscow under a month and a half. The average speed of the Siberian passenger train was promised to be about 35 miles an hour at least. As a matter of fact the average cumulative speed of from seven to nine miles an hour is the most the administration of the railway is prepared to guarantee. The difference between these 35 miles an hour and nine is one which puzzles Russian engineers, and when every allowance is made for difficulties during a portion of the year owing to storms, the lack of fuel, the vagaries of the ice on the Shikha and Amur. The opinion is general in Canada that the difficulties of a military, or otherwise, of the gigantic undertaking sponsored by the Russian Government, and the money which borrowed money, will scarcely prove commensurate with its colossal proportions. The Duke de Dalry (Thien van) states that the trans-Baikal section of the Siberian Railway will be opened for through traffic early this month, when passengers will be able to reach Stretensk in 1 1/2 days from Moscow.

Buff hides declined 1-4c at Chicago last week.

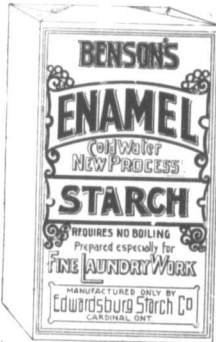
The Commercial is indebted to The James Acton Publishing Company of Toronto, proprietors of The Canadian Shoe and Leather Trade, for their trade publications, for a neat card conveying good wishes for 1902.

# THE HIGHEST STANDARD OF EXCELLENCE

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Trade Winners



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Trade Winners

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Trade Winners



They delight and satisfy consumers For sale by all Winnipeg Wholesale Grocers.

**E. NICHOLSON**

WHOLESALE AGENT  
115 Bannatyne St. East, Winnipeg

## Everything for Power

**WINNIPEG MACHINERY & SUPPLY CO.**

Wholesale Dealers

The Laurie Engine Co. Montreal, Engines, etc.; Oude Motor Works, Gasoline Engines for all purposes; The Hamilton Iron Tool Co., Iron Working Tools; Cowan & Co., Woodworking Machinery; The Ohio Pump Co., Canton, Ohio, "Ohio" Steam Pumps for all purposes; Four Mills



and Elevator Machinery and Supplies; Saw Mill Machinery; Chisholm, Boyd & White Co., Boyd's Patent Brake-making Machinery; The United Electric Co., Toronto; Electrical Motors, Dynamos, and Supplies; Shafting, Pulleys and all Accessories.

Second Hand Machinery Bought, Sold or Exchanged.

WRITE US 179 Notre Dame Street East, Winnipeg, Man.

## Excelsior Cement

Makes the strongest and most desirable walls and floors for buildings. Full descriptions.

**Manitoba No. 1 Hard Wall Plaster**—Up-to-date Plaster for finishing walls. Made in Manitoba by

**THE MANITOBA UNION MINING CO. Ltd.**

Office—214 Grain Exchange, Winnipeg



Our car of herring is now in and shows finest quality. We are prepared to supply all orders promptly. We will have a car of fresh salt water fish in shortly and solicit your orders for same.

**W. J. GUEST** Wholesale Fish, Game, Poultry, Etc

602 Main St. Winnipeg

## SOURIS COAL

The best and cheapest fuel in the market. Shipped direct from mines at Roche Perce to all points in Manitoba and the Territories.

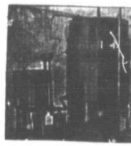
**Souris Coal Mining Co. Ltd.**

Winnipeg Office

P.O. Box 744. 447 MAIN ST.

## ACETYLENE

THE 20TH CENTURY LIGHT



The Ontario Double Generator made in all sizes from ten lights up. Guaranteed to give satisfaction. Sold on trial. Shaffer Burners for sale.

**Northwest Acetylene Gas Co.**  
312 Princess St., Winnipeg

**THE W. E. SANFORD MF'G CO., LTD.**  
HAMILTON, ONT.

Wholesale  
**Clothing Manufacturers**

Offices and sample rooms in the Sanford block, Winnipeg, corner of Princess and Bannatyne streets, where a complete set of samples can always be seen.

Western representatives—H. Kite, W. Duesig, Geo. Shaw, A. McAllister.

## FRANK LIGHTCAP

DEALER IN

**HIDES PELTS, WOOL, SENEGAL ETC.**

EXPORTER OF

**NORTHERN FURS**

Highest prices paid for consignments and returns made promptly. Write for circulars containing market reports and full quotations.

172-174 KING ST., WINNIPEG  
P. O. Box 484.

HARRY LEADLAY ALLISON LEADLAY

## H. & A. LEADLAY

Successors to

Toronto Hide & Wool Co.

DEALERS IN

**HIDES, WOOL, SHEEP SKINS,**

**TALLOW AND RAW FURS**

Highest Market Prices Paid. Consignments Solicited.

298 Ross St. Winnipeg, Man.

## J. L. Meikle & Co's

Travellers are now on the road with a complete line of Spring and Imported China, Toys, Fancy Goods, Musical Instruments, etc. Their assortment and prices will interest you.

**J. L. MEIKLE & CO.**  
PORT ARTHUR, ONT.

The Man... Thursday... address of... formal. No... Liquor Act.

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WINNIPEG PRICES CURRENT

The Manitoba Legislature met on Thursday. There was nothing in the agenda of importance. It was merely formal. No reference was made to the liquor Act.

A royal commission has been appointed to inquire into the coal resources of Great Britain. The question covered will include the rate of possible exhaustion of British coal fields, the effect of the export of coal on the home supply, the possibility of a reduction in the rate of coal consumption, and whether the coal mining industry of Great Britain, under the existing conditions, is maintaining its competitive power with foreign coal fields.

THE RIGHT PLACE.

To advertise businesses for sale, partners wanted, travellers or clerks wanted, etc., in The Commercial, it reaches the people you want to get at.

FOR SALE.

A comparatively new stock of about \$5,000 of general merchandise in a good town in west Winnipeg. Turnover for 1911, \$20,000. Business growing. First-class store. Cheap for further particulars apply to A. B. C. care The Commercial, Winnipeg.

GOOD BUSINESS OPENING.

Hardware and Lumber business for sale in a live town in Manitoba, where a good business has always been done. Stock about \$15,000. Over 20 years' experience. For particulars, address L.M., care of The Commercial.

A GOOD OPENING FOR INVESTMENT.

FOR SALE OR RENT—The fine stock block at Grenville, Assiniboia, N. W. T. known as Skrine's Warehouse. For particulars apply to G. F. Skrine, Vancouver, B. C.

FOR SALE.

Lumber Yard and Hardware Business in the village of Alexander. Good opening; an opportunity in a new town. Will sell cheap to a good man. Business established for twelve years. Apply to James Foreman, Alexander.

FOR SALE.

The only Butcher Shop in Ponoka, Alberta. Doing a good business. Equipped with Case & Fisher, Ponoka, Alta.

FOR SALE.

One good sawmill plant, newly built, capacity 15,000 feet. Ten million logs in sight. Good reasons for selling. Inquire of F. C. Case, Ponoka, Alta.

GENERAL STORE FOR SALE.

General store business in Manitoba; state light and well assorted stock; reasons for selling. Post office in connection. Correspondence solicited. Address Box G, care of Commercial, Winnipeg.

WANTED—SEVERAL FRIBONS OF

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GROCERIES

Table listing various grocery items such as Apples, Raisins, Apples, Raisins, Apples, Raisins, etc. with prices per bushel or per box.

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Table listing match items like Telephone, Telegraph, etc. with prices per case.

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Advertisement for Union Trade Smocks and Shirts, featuring a logo and text about quality and variety.

Advertisement for The Hoover Mfg. Co. Ltd., mentioning their products and contact information.

Article discussing the manufacture of Kola tonic wine, its ingredients, and its health benefits.

Article discussing the use of muskrat skins in the fur trade and the challenges of sourcing them.

PAGE METAL GATES

Advertisement for Page Metal Gates, highlighting their durability and ease of use.

We have a few Barrels of

**Extra fancy  
Frozen  
Cranberries**

Equal or better than anything un-frozen in the market. We quote at \$9 if unsold on receipt of your order.

Reply at once.

THE **MACPHERSON FRUIT CO.**

LIMITED.

491 Main St., Winnipeg

We have a good stock

**Robin Hood  
Smokeless  
Powder,  
Loaded Shells**

Write for prices.

**MARSHALL-WELLS CO.**

WHOLESALE HARDWARE,  
WINNIPEG.

**DRUGS**

We now have a fresh stock of heavy drugs, such as EPSOM SALTS, SULPHUR, Saltpetre, and Borax, not excelled in point of purity. Low prices for quantity.

Write for quotations.

**The Martin, Bole & Wynne Co.**

WHOLESALE DRUGGISTS  
P. O. Drawer 1461. WINNIPEG



CANADA

**Canada's Favorite Brands  
of Galvanized Iron.**

Equalled by none for quality and durability.  
Excelled by none but

**"Queen's Head"**

**JOHN LYSAGHT, Limited, makers,  
Bristol, Eng.**  
A. C. LESLIE & CO., Montreal, Managers Canadian Branch.

Don't Place Your  
**GLOVE AND MITT**

Order for Next Year until you see our Samples

We show a full range of American Gloves which are the best value ever shown in Canada, also a full range of Canadian Makes. It pays to place your order with us as we can sort up with the same lines when your stock gets broken.

**THE KILGOUR-RIMER CO. Ltd., 57 Princess St.**

SOLE AGENTS FOR MAPLE LEAF RUBBERS

**RAT PORTAGE  
LUMBER COMPANY**

LIMITED

MANUFACTURERS OF . . .

**LUMBER,  
LATH, SHINGLES,  
SASH,  
DOORS**

AND ALL KINDS  
OF WOODWORK

Head Office and Mills at RAT PORTAGE, ONT.

Branch: Point Douglas Avenue, WINNIPEG

**Don't Forget DAISY AND AMERICA BRAND  
RUBBERS AND OVERSHOES**

If you are in need of Leather, Felt or Rubber Boots and Shoes, we can supply your wants Stock is complete and prices right. See our new samples for spring including OUR OWN MAKE of hand made Goods. Travellers now on the road.

A TRIAL SOLICITED

**H. G. MIDDLETON & BRO.** 139 ALBERT STREET  
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Adjoining Leland Hotel.

P. O. BOX 823

**S. Greenshields,  
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Wholesale . . . MONTREAL

**DRY GOODS  
MEN'S FURNISHINGS  
CARPETS, ETC.**

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Represented by—R. R. GALLAGHER, G. M. NEWTON, A. C. RUSSELL.

**HODGSON, SUMNER & CO.**

Importers of Domestic, British, French, German and American

**Dry Goods  
Men's  
Furnishings**

SMALL WARES  
AND FANCY  
GOODS

347 and 349 St. Paul Street  
Montreal

Represented in the West by  
A. C. McEL. JCHLAN, Box 330, Winnipeg

**HICKS BROS. & CO.**

TEA IMPORTERS

And Wholesale Dealers in

Fancy Groceries, Butter, Eggs, Cheese  
Packers of Britannia, Beaver and Bat-falo Brand of Packed Tens and Sole Agents for Tins, Lipson's Package Tens for Manitoba, N. W. Territories and British Columbia.

277 Rupert Street,  
274 Pacific Avenue, Winnipeg

Factory,  
WINNIPEG, MAN. YARMOUTH, N. S.

**The Redding  
Shoe Mfg. Co.**

Mr. retailer, if you are looking for GOOD SHOES, we want you to inspect our lines. Our Famous "Evangeline Shoe" is a strictly up-to-date Ladies' Shoe, and is rapidly finding its way to the stores of Progressive Dealers throughout the West.

We want you to bear in mind, that we manufacture a very superior quality of all kinds of Staple Goods, at Lowest Prices. Spring goods now arriving. Sorting orders given prompt attention.

A trial solicited.

WAREHOUSES:  
137 BANNATYNE AVE., WINNIPEG

P. O. Box 753.

Telephone 1347

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Boni & S  
Lakers and  
Ladettes—  
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**STATISTICAL WHEAT REPORT.**

**WHEAT IN CANADA.**  
Stocks of wheat in Canada at principal ports of accumulation are reported as follows:

Montreal	35,000
Quebec	15,000
Port Arthur	231,000
Port Huron, Ont.	50,000
Port William, Port Arthur and Port Huron	2,918,000
Winnipeg	85,000
Manitoba Elevators	91,000,000

Total Dec. 28, 1901.....12,794,000  
Total previous week.....12,745,000  
Total a year ago.....5,965,000

**HEADSTREET'S REPORT ON STOCKS.**

Total stocks in the United States and Canada, east of the Rocky Mountains, as reported by Bradstreet's report, are 91,700,000 bushels as against 91,840,000 bushels the previous week, according to Bradstreet's report.

Total stocks in the United States and Canada of wheat at Pacific coast ports on Jan. 1 were 3,343,000 bushel.

**THE VISIBLE SUPPLY.**

The Chicago visible supply statement of stocks in the United States and Canada for the week ending Jan. 4 was 58,928,000 bushels being an increase of 281,000 bushels over the week ending Dec. 28. A year ago the visible supply was 51,245,000 bushels, two years ago 45,000,000 bushels, three years ago 35,800,000 bushels, four years ago 38,983,000 bushels, five years ago 35,872,000 bushels.

**STOCKS OF OATS AND CORN.**

The visible supply of oats in the United States and Canada, east of the Rocky Mountains is 5,042,000 bushels, according to Bradstreet's report, as against 5,154,000 bushels a year ago. The quantity of corn in the United States, etc. compared with 10,420,000 bushels a year ago, according to the Chicago statement.

**WORLD'S WHEAT STOCKS.**

Stocks of wheat in America and Europe and about for Europe Dec. 31, in each year a series of years, were as follows—Bradstreet's report:

1901	107,000,000
1900	170,000,000
1899	146,000,000
1898	100,000,000
1897	127,000,000
1896	172,000,000
1895	185,000,000

**WHEAT MOVEMENT.**

The following table gives the receipts of wheat at the four principal United States export markets from the beginning of the crop movement, Aug. 1, 1901, to date, compared with the same period of last year:

Minnesota	2,320,000	2,411,000
Wisconsin	4,908,080	4,480,270
Illinois	11,257,014	10,922,251
Chicago	23,075,500	20,794,027

Total.....124,027,080 88,888,027  
The following table gives the receipts of wheat at the four principal United States water wheat markets, from the beginning of the crop movement, July 1, 1901, to date, compared with the same period of last year:

Texas	5,777,933	7,070,716
St. Louis	14,300,151	15,825,913
Detroit	2,520,280	2,224,251
St. Paul	22,097,240	20,848,000
Kansas City	15,098,154	20,788,017

Total.....38,200,527 51,530,619

**Winnipeg Prices a Year Ago.**

Following were Winnipeg prices this date last year:  
Wheat—No. 1 hard closed at 80½ in store Fort William.  
Floor—Jobbing price per sack: Patent, \$2.10; best bakers, \$1.95.  
Rye—In bulk, 50c per ton; shorts, \$10 per ton delivered.  
No. 1 car lots on track, Alberta 36½¢; No. Manitoba, 34½¢; 25c; oatmeal—\$1.00 per 80 lb. sack.  
Barley—\$4.00 per bushel for cars of feed grades on track milling barley, 28½¢; 40c—In car lots 47c per bushel of 50.  
Butter—Daily, 160½¢ per lb.; creamery 20c per lb. at the factories.  
Eggs—10c to retail merchants.  
Hogs—20c for Manitoba fresh, less exportation.  
Pork—Farmers' loads on the street, 4½c per bushel.  
Drf—50¢ for city dressed; 8c; 4½c per lb.  
Country—Dressed chickens; 8c; ducks, 10c; geese, 95c; geese, 10c; turkeys, dressed, 11c.  
Lard—Wild ducks, 25¢ @ 30c per pair; 25c per pair for dressed.  
Hides—4½¢ for frozen stock, less 50c tare.  
Wool—Washed for unwashed fleece.  
Sewer Root—\$10.00 per ton on cars.  
Feed—Hay—\$7.00 per ton on cars.  
Hops—1st—Lattie, 30¢; 2nd—suep, 40¢; 3rd—hops, 5c.

**Grain and Milling Notes.**

G. R. Crowe, of the Northern Elevator Co., has returned from an eastern trip.

H. Sellers has been appointed superintendent of the Canadian Northern Elevator at Port Arthur.  
D. G. McLean, formerly of Montreal, who has been in the city since last summer, is opening in the grain and feed business in Winnipeg, on Princess street near James street.

At the beginning of this week there were two threshing machines in operation in the district surrounding Rapid City, Minn. They were expected to finish up in a few days. The same general complaint of car shortage which prevails all over the province is in evidence at Rapid City and the town council is endeavoring to have the difficulty overcome.

**Weather Conditions.**

The weather has been very mild all this week. With the exception of a slight cold spell, there has been nothing all winter to interfere with threshing so far this winter, and the fact that the winter set in before threshing had been finished has not proved a serious matter after all. The weather has been good for 27-28 days in the sections where this work was backward, with the prospect that everything will be cleared away by the end of the week. There have been no storms to block roads or interfere with traffic. There is not sufficient snow for sleighing.

**Late Trade Items.**

Wool is half a cent higher on the week at Boston.  
Cotton is 20 per cent. lower than a year ago in the United States.

Yellow pine is said to be scarce at Chicago, and an advance is expected. Large imports of foreign potatoes have caused a reduction in prices for this article at some United States points.

Canadian lead grinders met in quarterly session at Montreal on the 2nd inst., and reduced quotations on leads 12½ cents a hundred.

For the week failures in Canada numbered 32, as against 25 last week. 34 in this week a year ago; 28 in 1900; 48 in 1890 and 34 in 1898.

Business failures for the week number 298, as against 270 last week. 322 in this week last year; 285 in 1900; 304 in 1890 and 323 in 1898.

Canadian bank clearings for the week aggregate \$40,977,400, and are 30 per cent. larger than last week and 14 per cent. larger than a year ago.

Receipts of hogs at United States packing points have been large, and this is reflected in lower prices for hog products and particularly for lard.

Small sizes of steam coal have advanced 15 cents. Duluth pig iron in family grades are 25 cents per ton higher, while bituminous is from 10 to 15 cents higher.

At Montreal turpentine is advanced to 90c, and linseed oil is lower by several cents. The quotation for copper is also lower at 20c. The tin market is steady at \$4.00 for standard granulated, though foreign markets for raw best copper are lower.

Shoe shipments at Boston and other eastern United States cities are still larger in excess of a year ago. No diminution of strength is noted in leather, though hides are easier. An advance in price of the finished product of some 2½ to 5c per pair is considered sure to come.

The weekly review of the United States market says: Iron and steel production is active, beyond precedent for this season of the year, and further advance of 50 cents and \$1 per ton are noted in charcoal pig, which is taking the place of other grades at Chicago, as a result of the scarcity, due to insufficient transportation. Southern pig iron has been firmly put on a \$12 basis for No. 2 at Birmingham, and foundry pig has been advanced 50 cents at Philadelphia and Pittsburg. Other metals are weak. Copper, though ostensibly held at 12c per pound, has been openly cut, and expectations early in the week for a further reduction. Tin is also lower on the week.

**The Commercial Men.**

A. C. Beach, one of the old timers on the road, is in the city this week.

Thos. Clearhue, wholesale gloves, mitts, etc., goes west to-day on a business trip.

S. C. Matthews, senior member of the firm of Matthews, Towers & Co., wholesale men's furnishings, Montreal, was in Winnipeg this week on his way home from the west. Mr. Matthews has been through to the coast, and he has had a good business trip.

The death occurred last week at Vancouver of A. T. Moore, at the age of sixty-three years. The deceased was one of the best known commercial men in British Columbia, and some years ago was well known in Winnipeg. Of late he had represented Berry & Thorne, of Vancouver.

At the annual meeting of the Manitoba and Northwest Fire Underwriters Association held at Winnipeg on Thursday, W. H. Allan was elected president, and J. C. Waugh vice-president for the current year.

A feature in the export live stock trade, says the Montreal Gazette, has been the demand from American shippers for Canadian distillery cattle, and a sale of 800 head has been made for spring delivery at a steady price per lb. for steers. There is a steady demand at present from American exporters for Canadian cattle in Ontario, owing to the high prices ruling in the Chicago market for shipping stock, and this is one of the principal reasons that prices in the Toronto market are as high as they are now for choice export stock. In regard to the foreign trade prices in Liverpool and London for choice Canadian cattle are higher now than they have been for some weeks past, but notwithstanding this fact, shippers state they are still losing money on account of the high prices they have to pay for their cattle in the Toronto market. Choice export cattle are selling at 5½c and good at 4½ to 5c per lb.

"Halloo, sir! How is it I catch you kissing my daughter?"  
"By sneaking in upon us, sir."

**The Dominion Elevator Co.**

LIMITED  
GRAIN EXPORTERS

OFFICE:  
GRAIN EXCHANGE WINNIPEG

**M. McLAUGHLIN & CO**

ROYAL DOMINION MILLS, TORONTO.

CAPACITY, 700 BBL'S DAILY  
MILLERS OF  
No. 1 Manitoba Hard Wheat

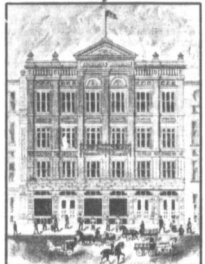
**KIRKPATRICK & COOKSON**

Montreal.  
Consignments of Grain and Manitoba Produce solicited. Dressed Hogs wanted. F. O. B. Orders of Wheat, Barley, etc., requested.  
Established 1860, Manitoba Grain Code used.

**The Northern Elevator Co.**

LIMITED.  
GRAIN  
HEAD OFFICE WINNIPEG

BRANCH OFFICES:  
MONTREAL. NEW YORK. LONDON, EMB.



**WINNIPEG GRAIN AND PRODUCE EXCHANGE**

WM MARTIN, President.  
C. A. YOUNG, Vice-President.  
CHAS N. BELL, Secy-Treas

**JAS. CARRUTHERS & CO.**

GRAIN EXPORTERS

MONTREAL TORONTO WINNIPEG

**H. D. METCALFE**

GRAIN EXPORTER

230 GRAIN EXCHANGE 15 STOCK EXCHANGE  
WINNIPEG MONTREAL

Direct connection with European markets.

**THE WINNIPEG ELEVATOR CO.**

LIMITED  
GRAIN EXPORTERS

OFFICE: GRAIN EXCHANGE, WINNIPEG.

**ROBT. MUIR & CO.**

GRAIN DEALERS AND MILLERS

SHIPPERS OF WHEAT, OATS, BARLEY, FLAX, FLOUR, BRAN, SHORTS, COPRO.

Buy or sell on commission. Before buying or selling grain in car lots, write or wire us for quotations. Advances made on consignments. Licensed and bonded.

**WHEAT**

All grades handled on commission. We make liberal advances on car lot shipments, get best prices and make prompt returns.

**THOMPSON SONS & CO.**

GRAIN COMMISSION MERCHANTS  
WINNIPEG  
Licensed and Bonded under Manitoba Grain Act.

ASK FOR PRICES BEFORE SELLING



Winnipeg Hardware and Metal

ANVILS—Per pound, \$1.12 1/2; small and vice combined, each, \$4.45; 4 lbs.
AUGERS—Just back, Vaughans, each, \$8.50.
BARS—Hench 40 per cent; chopping axes per dozen \$10.00; double bit, \$11.50 per doz.

STEEL BOLTER PLATES—3-16 inch, \$1.50; 1/4 inch, \$1.75; 1/2 inch, \$2.00.
STAIRS—Galvanized, \$8.90 per 100 lb.
TIN PLUMB—Galvanized, \$8.90 per 100 lb.
TIN PLATE—Charcoal plates, 1/4, 1/2, 3/4, 1 inch, \$2.12 1/2; 1 1/2, \$2.37 1/2; 2, \$2.62 1/2.

DIAM PAPER—No. 2 and larger, \$3.00; No. 1 and smaller, \$3.75.
GLASS—First break, \$2.10; second, \$2.20.
IRON PIPE—Black, \$1.50 per 100 ft.
IRON PIPE—Galvanized, \$1.75 per 100 ft.

SCRAP, 10¢; light scrap brass, 7¢; heavy scrap brass, 10¢; scrap lead, 2 1/2¢; zinc, 2¢.
SHEETS—Common, \$5.00 per 1000; sheet, 7¢; hot and half, \$6.00; discount, 1/2 per cent.

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We have a
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Winnipeg Paints, Oils, Glass, Etc.

ALUMINA—Lases of 20 packages, \$4.00.
BLENDED—White lead, 10¢; red lead, 12¢.
COAL OILS—White lead, 10¢; red lead, 12¢.
GLASS—First break, \$2.10; second, \$2.20.

Toronto Hardware Prices.

ANTIMONY—104 1/2 lb. for Cook
BARBED WIRE—Car tool, f.o.b. Cleve-
land, \$2.06; \$2.17; Toronto, \$3.00 per 100
feet.

Toronto Groceries Prices.

STAGARS—Granulated, 10¢; Toronto,
\$1.04; \$1.08; \$1.12.
SUGAR—Special, 34¢; 34 1/2¢.
SUGAR—New Orleans, 25¢; for medium, 23¢.

Toronto Groceries Prices.

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\$1.04; \$1.08; \$1.12.
SUGAR—Special, 34¢; 34 1/2¢.
SUGAR—New Orleans, 25¢; for medium, 23¢.



To those who have not been getting

# OGILVIE'S ROLLED OATS

We would suggest your Insisting on getting  
OGILVIE'S—and no other.

They are the best ever made, being so pronounced by all who  
are using them. Made from selected white oats.

DELICIOUS FLAVOR

FREE FROM HULLS

## Winter Overcoats



We have a large and well assorted stock of FALL and WINTER OVERCOATS, READY-MADE CLOTHING, GENTS' FURNISHINGS, and SMALL WARDS. When in the city call and see our goods. They will satisfy you. Mail orders given prompt attention.

## EASTERN CLOTHING HOUSE

J. GENSER, Prop.,  
233 Alexander Ave. - - Winnipeg

## WANTED

Local agents or travelling salesmen for Manitoba and the Territories, to handle a complete line of nursery stock, fruit trees, ornamental trees, seed potatoes, small fruits, etc. We grow special lines of hardy Russian stock, adapted to cold districts. Sample cases, etc., supplied free. For terms apply now.

PELHAM NURSERY COMPANY,  
Toronto, Ont.

N.B.—Special inducements to farmers who can only work part time at the business. Handsome catalogue free on application, which gives valuable information concerning ornamental and fruit stock.  
P. N. Co.

## The W. H. Malkin Co. LIMITED.

Importers and  
Wholesale Grocers

COMMITMENTS OF DAIRY BUTTER  
SOLICITED, HIGHEST PRICES  
REALIZED, PROMPT RETURNS  
MADE.

137 Water St., - VANCOUVER, B.C.

# T & B

PLUG  
A-D  
CUT  
TOBACCO

Try the new four. They are giving us  
tire satisfaction. Pays the retailer a  
handsome profit.

THE GEO. E TUCKETT & SON CO., LTD

HAMILTON  
TEES & PERRISSE, Agents, Winnipeg.

## TODHUNTER, MITCHELL & CO.

Importers and Manufacturers

High Grade Coffees  
High Grade Spices

"Most Excellent" Cocos  
"Most Excellent" Chocolates  
Baking Powders  
Flavouring Extracts, Etc.

TORONTO - ONTARIO

## W. R. TALBOT & CO.

239 PORTAGE AVENUE.

DEALERS IN

Wall Papers  
Pictures and  
Frames

All orders, either from the country  
or city, receive our most careful at-  
tention.

## C. P. R. Lands.

The C. P. R. lands department is advertising several changes in their regulations regarding the terms of payments for their lands. In regard to these changes Assistant Land Commissioner Doucette, when asked said that they will only affect the lands which will be sold to those purchasers who do not fulfil the requirements as to residence. The terms to actual settlers will remain the same as heretofore. Purchasers who do not intend to reside upon and cultivate their lands will be required hereafter to make an initial payment of one-sixth of the whole price. In cash, the balance to be paid in five equal annual instalments with interest at 6 per cent. It has been customary previously to make the first payment of one-tenth of the purchase price in cash and nine equal annual instalments thereafter with interest as above mentioned. The change in the requirements is made in order to give the actual settlers the preference in easy payments and to encourage the buying of land for cultivation instead of speculation.

## N. P. to Come Again.

There is a probability that the Northern Pacific will again own, control and operate a system of railways in Manitoba. Yesterday certain gentlemen from the southern portion of the province were in the city. They owned a charter for a road to be built from Emerson, through Rosenfeld and northwest to Portage. As a result of negotiations with Mr. Jas. Fisher, solicitor for the Northern Pacific, they yesterday completed arrangements with him for its sale at very satisfactory figures. Mr. Fisher did not divulge for whom he was acting, beyond saying that the purchasers were "southern capitalists." President Mellen, of the Northern P.cific, was reported by a St. Paul paper two weeks ago as saying that the system they sold recently to the Manitoba government for \$7,000,000 they could duplicate for \$5,000,000 and rumors have been rife in United States railway circles to the effect that the Northern Pacific purposed extending its system northward. Further developments in the ward, further developments in the ward, further developments in the ward, are promised in a few days—Winnipeg Free Press.

## U. S. Mint Statistics.

Washington, D.C., Jan. 4.—The preliminary estimate of Mr. Roberts, director of the mint, on the production of gold and silver in the United States during the calendar year 1901, indicates only a slight gain over the production of the preceding year. The yield of Alaska fell off by about one million dollars; Colorado made a slight gain in gold, and the other producers were nearly stationary. The yield of silver exceeded that of the previous year by about two million fine ounces. The total number of ounces of fine gold produced is shown to have been 6,860,678, of the value of \$80,218,800. The number of fine ounces of silver produced was 59,655,788, having a commercial value of \$35,792,200. The coinage value of the silver is approximately \$7,000,000.

Dr. Emdee—My man, you are sad-  
ly in need of change.  
Hardup—Yes; but I called you up as  
a medical, not as a financial, expert.  
—Harlem Life.

Assurance in force over - \$30,000,000  
Assets - - - - - 5,500,000  
Annual Income - - - - - 1,200,000

"A policy holder feels himself a subject for the most sincere congratulations when he sees that his assurance is carried at a lower cost to himself than he had up provision for his family exceeds all others in liberality of its dealing with its Policy Holders."

## The Mutual Life ASSURANCE CO. OF CANADA

Head Office, Waterloo, is THE COMPANY above  
referred to.

P. D. MCKINNON, Prov. Manager, Winnipeg

## "Crescent" Steel Ware

Our other brands of Enamelled Ware:

"Premier," "Colonial," White, Blue and  
White "Star" Decorated.



TINWARE—Plain, Pieced, Pressed, Japanned and  
Lithographed. Galvanized Sheet Iron Ware, Copper  
Goods, etc.

The Thos. Davidson Manufacturing Co., Ltd.  
MONTREAL





### Holiday Trade at the Coast.

Many merchants in the coast cities express themselves as gratified with the progress made during the past year. On the whole Victoria, Vancouver and New Westminster have been prosperous. The prophesied collapse after the Kootenai rush did not come off. Numerous firms had a hard time finishing, but they weathered the storm and are now dealing in smoother waters and trade on the Canadian Pacific coast has less of the speculative character than it had at any time since federation. In Vancouver with the press all the banks have been declared insolvent since 1901 has been a prosperous year for it, but unhealthily speculative. The remarks of Mr. G. H. B. of Montreal, Mr. G. G. of the Bank of British North America, and Mr. Murray of the Bank of Commerce are worth quoting in this connection. The last mentioned authority said: "The year has been a most successful one for Vancouver. The wholesalers have not been cutting prices and they are very safe in their credits. Few bad debts have been made, and the general tone of the wholesale trade has been buoyant. The retail trade too has been excellent. A more active ceiling has been prevailed, and the retailers, like the wholesalers, have been more careful with their credits. There has been a large amount of money disbursed in wages undoubtedly did much to aid the retail merchants. A certain amount of progress is to be found in the activity of the building trade in Vancouver. A great deal of building is going on, but none of it is speculative. Business blocks are being built, but all will be occupied as soon as completed, and of the residences now in course of construction by far the greater proportion are being built by private parties for their own occupancy. During the year there has been an entire absence of speculation in doubtful mining shares, commercial paper has been tight, and I am looking forward with confidence to a continuance of these encouraging conditions."

Campbell Sweeney, of the Bank of Montreal, said: "Business in Vancouver for the year has been generally prosperous, and I confidently hope for it being even better next year. As far as I am concerned, it is true of all lines of trade. There has been little or no speculation of an unhealthy nature, and there has been no cutting of prices. Real estate has been and remains dull, in the sense that there has been no boom, but there has been many transfers of single lots. When people want lots they buy them and pay the price asked. Yes, the outlook, in my view, is most helpful."

William Godfrey, of the Bank of British North America, said: "The state of business generally was most healthy, and the prospects for 1902 were encouraging. We have had a good many things to help us this year. The big salmon run was one thing, and of even more importance, perhaps, has been the improved condition of trade between this port and the north. Despite unfortunate accidents to ships of business, Vancouver merchants have demonstrated that they can handle and hold the northern trade. The outlook is on a more sound basis now, and the chances of loss have been materially reduced since 1900. The outlook is most helpful. In it has lessened materially, and there has been a gradual but marked improvement in the conditions for handling legitimate business along all lines."

The customs returns also show a decided increase. In 1900 the total returns were \$340,650.01 for 1901, with December estimates of 1902 were \$1,077,281.10. It has been definitely announced this week that the coast is to have a new sawmill and shingle mill. A building permit has been granted for a building on a public street to cost \$25,000. The machinery has already been purchased from the firm Hamilton and Co. of Vancouver for \$48,675. The mill will be the largest and will contain the most modern machinery of any mill on the Pacific coast. Wharves will be built to deep water and it will have a frontage of 900 feet. There is little mining news, but what there is, is good. The Vancouver Island mines are flourishing at a rate of about \$500,000 worth of machinery was installed last month in the Lenora and Tye mines at Mount Asgard and the Harvey mine at Alberni. Lumber export trade

is very quiet at present although freight is much lower. The damage to canneries by the late storm is not so serious as it was at first. There is no doubt that a great number of canneries suffered, but the aggregate loss will not be more than \$50,000 or \$60,000.

### British Columbia Fruit Car.

A special fruit shipping car, designed on a special model as that run by the Dominion Express Company for the fruit growers of the Niagara district of Ontario, is being shown to the coast shippers by Inspector Kirby, of the Express Company. It is the intention of the company to operate this car for the British Columbia fruit shipments, in various ports, next summer. The car is carrying a carrying capacity of 30,000 pounds of fruit; it requires no ice, the temperature being regulated by 12 self-acting ventilators and other improved methods. It is a "cooling" car; it will be used for a long time, and will be in charge of an express messenger, who will do a thorough knowledge of handling fruit.

In a recent article, dealing with the fruit trade of the Dominion Express Company, it was shown that since 1867 British Columbia shipments of fruit have amounted to 1,867,000 pounds of fruit. The company carried 140,080 pounds of British Columbia fruit in 1901. In 1901 it carried 757,446 pounds.

As an indication of the class of fruit that is being shipped, in 1901 they included 9,206 crates of strawberries and 15,847 pounds of raspberries. The total weight of green peas and peaches, in the Okanagan Valley, which is rapidly coming to the front as a resort country, will 1901 only 3,000 pounds of peaches were shipped, which demonstrates the advance period cultivation must have made to enable an increase of nearly 6,000 pounds to be recorded for the past season.

The special fruit car is to be sent up to Mission, Vernon, and other points this winter, as Mr. Kirby intends to let the fruit growers and shippers know the advantages of it for themselves. It has been used for the past four seasons in Ontario and has earned a great reputation there.

### Trade With South Africa.

The department of agriculture has received a cable from the Imperial war office, with regard to the transportation of Canadian goods to South Africa, by the steamer which now carry hay and other supplies to South Africa. It is understood that Hon. Mr. Fisher for some time has been negotiating with the Imperial war office to allow Canadian products and goods to be shipped to Africa by these supply boats, pending the fuller development of a direct line of steamship service.

There is a fine opening in Africa for Canadian goods, and it is well known that if Canadian traders are early on the field at the close of the war, when the country again settles down to business, they will nearly secure the larger portion of the trade in Africa, elsewhere in British dominions. It is a matter of course in favor of all that is Canadian, and to the benefit of the Dominion, in view of the intention of the Canadian government, by forwarding Canadian goods to Africa, to give the Dominion a trade which would be early established, and the developments in the future will be of great value to Canada. It is said that the war office has agreed to a schedule of rates for the supply boats, and the details are now being arranged for keeping trade.

### New System of Taxation.

Columbus, Ohio, Jan. 6.—The Ohio legislature convenes at 10 a. m. today in annual session. At noon the annual message of Governor Nash was read in both the Senate and the House. It recommends a new system of taxation on the basis of the liquor tax, which is to be raised for state purposes are to be raised from corporations, franchises, the liquor tax, etc., in lieu of a tax on property for county, municipal or other purposes are to be left to the counties. It is a system of home rule in local taxes.

### Population of the U. S.

Washington, Jan. 7.—The census bureau today issued a report announcing the population of the entire U. S. including all outlying possessions was 93,263,049 in the census year of 1900. This is itemized as follows: U. S. or U. S. proper, 73,891,975; (therefore assuming) Philippines, 6,161,335, being the estimated population of the Philippine commission; Porto Rico, 1,633,243; Hawaii, 143,001; Alaska, 143,001; Guam, 143,001; Samoa, 143,001; and the military and naval service of the U. S. outside of the territory of the United States proper 91,219.

The report announces that the 12th census of the U. S. at the close of 1900 outside of continental U. S. shows that the figures for the rest of the U. S. domain are taken from the best available resources.

The report says: "The total population of the U. S. at the close of the 19th century was eighty-four and one-fourth millions. As the population of the U. S. at the beginning of the century was about five and one-third million the nation has grown nearly sixteen fold in 100 years."

There are but three countries which now have a greater population than the U. S.; viz: China, the British Empire, and the Russian Empire. China and the British Empire have each of them probably between 350,000,000 and 400,000,000 people, or together nearly one half of the world's population of 1,600,000,000 people has more than half as many again as the U. S.

### Petition for Compensation.

The License Holders' Benefit association has distributed forms of petition to the legislative assembly around the various hotels in the city for signature. The petition begins as follows:

"Whereas, the legislative assembly recently passed an act to call the Liquor License holders to account the act if enforced would seriously depreciate the value of property throughout the province, that large sums of money have been invested under sanction of the law, and in good faith in the improvements, etc., for the sale of liquor, and that it is claimed by those favoring prohibition to be a general source of the province and increased wealth to the province through the enforcement of the act, and large savings in the cost of the administration of justice. It is pointed out that it would be only fair to the license holders in British countries, that in the event of the act not being repealed, the province should provide fair and reasonable compensation to those persons whose interests will be injuriously affected by the act being enforced."

### SOMETHING THAT WILL INTEREST YOU.

#### Every Person Should Read It—A Wonderful Nut.

A native of the western territories of Africa, the Kola Nut is not likely to remain much longer in obscurity. The properties of this good authority, it is said to possess, are found in the following: From information communicated to the Agricultural Association by Sir Thomas Chatterton, the cultivation of this nut would form an important industry of the future in tropical countries. Its qualities are varied as they are extraordinary, as some of these qualities have only recently been discovered by the most active investigators being Mr. Thomas Christie, F.R.S., who has proved the medicinal properties of the system, and prevents a rapid waste of tissues. The British government has been making a study of the pure paste of the Kola Nut, in order to ascertain how far it would meet the difficulties of the various provisions in time of war as a concentrated sustainer of human life. Mr. Christie strongly advises planters in the colonies who have low damp lands, to devote their attention to the cultivation of this which is sure to rise into importance when its properties become better known. The use of it in food, in hot climates, when water frequently contains the germs of various diseases, should be given in small quantity

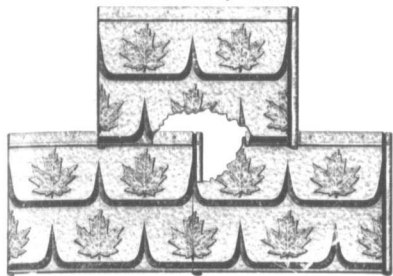
added purifies and changes food that would be dangerous to drink, unless it were first cooked or treated in this way. Dr. N. G. has written on his personal experience, gives the most interesting information regarding Kola. It is a most powerful and marvelous effect when in some places where Kola happens to be the human system, it is already stimulating and nourishing. In some cases, such value is set upon it that for the dry powder of the nut an equal weight in gold dust is given in exchange.

In the West Indies and Fiji, where it is so prevalent, Kola has been found useful in allaying the wonderful nut has risen into such request as a medicine, that the public good, the authorities are investigating its many properties, and there is satisfaction in knowing that the same is being done in this country and elsewhere. Whatever may be the ultimate outcome of these experiments, sufficient evidence has been already collected to prove that Kola has an extraordinary influence in counteracting the effects of alcohol, that it acts as a powerful tonic in cases where the digestive organs are defective, and that it purifies for water, and that it sustains hard workers with very little food. The Kola tree (Kola Acuminata), grows to a height of twenty to thirty feet, it has large leaves, and bears a yield about the fifth year. After the tree bursts into blossom, the flowering is almost continuous, a bearing tree having fruit and flower at the same time. The crops are obtained in the year, in June and November. When ripe, the nuts are gathered with great care, which requires merchants, who ship them to different places.

Medical men prescribe the Kola before meals to people who have reason to feel anxious about the state of their lives. Everybody knows the refreshing properties of tea due to the tannin therein contained, and this Akola Kola contains a much higher proportion than either tea or coffee, and more aromatic than cocoa. There is no doubt, it may be stated, are largely made up of nitrogen, which forms one-fourth of our atmosphere, which is essential to animal life. As a medicinal agent, it is of the most important place in the future, it seems admirably suited to the case of those who require a tonic for strengthening, without having an appetite to taste food, for a person who has lost weight, and who has a quarter of an ounce feels his frame sensibly braced up, even by that small quantity. Kola Tonic Wine is manufactured from Kola, Celery, and Peppermint, in combination, which has accomplished a scientific triumph, because it has been proved that, not only does it possess of itself a kind of gateway to its health-giving properties, but it puts the system into such a condition of perfect healthiness that it is a practical proof against all troubles, such as Rheumatism, Dyspepsia, and other ailments, which are not only cured but prevented by using Kola Tonic Wine. There is no doubt, in the face of a doubt, the Hygienic Kola Co. has one of the finest remedies on the face of the earth, which is truly said, "This is a wonderful product of the 20th century." The use of it in food, in hot climates, when water frequently contains the germs of various diseases, should be given in small quantity

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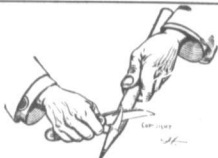
SAFE LOCK SHINGLES. This cut shows the locking device on all four sides.

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Best hotel on the Glenboro branch. Three large and first-class sample rooms.

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First-class in every department. Sample rooms. Every convenience for the travelling public. Opposite C. P. R. depot.

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LAIRD & McGARVEY, Props.  
New building, new furnishings, furnace heating, acetylene gas. First-class. Large sample rooms.

MACREGOR, MAN.

**THE STANLEY HOUSE**

E. WATSON, Prop.  
First-class accommodation for travellers. Commodious sample rooms. Livery and feed stable in connection. All kinds of teaming attended to.

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New building; new furnishings; furnace heating; acetylene gas. First-class. Large sample rooms.

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**WINDSOR HOTEL**

W. GEO. CLEVERLY, Prop.  
New management. Rates \$1.25. Renovated and refurbished. Commodious sample rooms. Heated by hot air. Livery and feed stable in connection. Inside closet.

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H. A. McEWEN, Prop.  
New house. Up-to-date appointments.

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C. and M. dining hall, good sample rooms and every accommodation for commercial travellers and the general public.

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New buildings, newly furnished, hot and cold baths, heated by furnace and lighted with gas; good sample rooms.

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First-class. Opposite depot.

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Sample rooms. Free bus. Livery in connection.

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Good sample rooms and every accommodation for commercial travellers and the general public. Rates \$2.00 per day. Bus to and from all trains.

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New building, new and commodious bed rooms, parlors, bathrooms and sample rooms. Newly furnished. Heated throughout by hot air; lighted by gas. Electric bells in every room. Curtains second to none; and the best stock of wines, liquors and cigars in Alberta.  
Miss Mitchell, Matron.

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Special attention given to commercial travellers. Charges moderate.

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Refurnished and remodelled. Rates \$1.50 to \$2.00 per day. Long distance phone. One block from C. P. R. depot and steamboat wharves. W. E. Grigor, Manager.

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Electric bells, electric lighted, furnace heated, finest liquors and cigars. Sample rooms.

Teacher—"Express in a few words this sentence: 'Mr. and Mrs. Flood drove up to the door of the house and stopped. Mr. Flood threw down the reins and helped his wife alight. Then they entered the house.  
Pupil—"The rains descended and the floods came."—File Closer.



## Winnipeg Board of Trade.

A meeting of the board was held on Thursday afternoon, called mainly to discuss the grain blockade situation. Mr. Lane, a delegate of the steamers' union, appeared before the board and asked for an endorsement of the proposals that stone should be used in the construction work at St. Andrew's rapids, instead of cement. It was stated that a better lock could be built of stone than concrete, and the stone could be had in the province local at hand, and the cement could be imported. A resolution endorsing the proposition was carried unanimously and the change could be recommended to the government.

A delegation also appeared with a request that the government be asked to place a snag boat on the Red river at once with the object of clearing the river channel of obstructions so that the river will be ready for navigation to the best advantage on the completion of St. Andrew's canal. This proposal was also heartily endorsed.

A long discussion then followed on the car shortage and grain blockade. A very lengthy and interesting resolution was introduced by A. B. Bethune, seconded by A. Macdonald, calling upon the government to take the situation. Mr. Bethune spoke briefly in introducing the resolution, saying it would defer consideration until length until others had spoken.

Mr. Whyte, of the C. P. R., said that it was not necessary to say that the railway companies had not been able to transport all the grain that had been offered them, but he would like to argue that as a prudent business concern the C. P. R. might be excused from ordering delivery of grain after the partial failure of the crop last year until this year's crop was seen, and until it was known whether or not additional rolling stock was necessary. But the C. P. R. had not waited. Locomotives had not been ordered and many new cars last spring and earlier, but it was a case of all the construction shops being congested with orders. Money would not buy locomotives. As it was the C. P. R. managed to get thirty-seven new locomotives and in addition to this the company leased thirty-five locomotives from the Grand Trunk railway and Intercolonial railway. They also bought 1,250 new box cars. Mr. Whyte admitted that the inability of the road to move the entire crop prevented in some cases, farmers meeting their obligations and kept grain out of circulation. It was a matter of the deepest regret. The company had at present ten thousand locomotives with every locomotive works in Canada and the United States. There were two million dollars set aside for new rolling stock and this ought to be enough to ensure that the crop of 1902 would be handled with facility.

To prove that the road had not been idle, Mr. Whyte showed a comparison of work done in 1890 and in 1891. He took the year 1890 rather than 1900 because of the bad crop last year. In 1890, between Sept. 1st and Dec. 31st, the company moved 20,065 cars of wheat, averaging 330 bushels. This year the company had moved 28,431 cars of wheat which was an increase of forty-three and a half per cent. In the same period the company moved 136 per cent more than in 1890 and in barley 132 per cent. This showed they had done better. The total increase of business the company had handled in 1901 as compared with 1890 was almost fifty per cent. At the C. P. R. stations this season to Jan. 1 there were marketed 30,065,528 bushels of wheat. Of this 31,327,000 bushels were shipped, and 10,453,000 was marketed in the shape of flour. All these figures were thought the company had done well. Mr. Hanna, of the Canadian Northern, said that he had hoped and proposed, until he heard this resolution, that any discussion of car shortage would apply primarily to the C. P. R. At no time was there any shortage of cars on the C. N. R. And he would ask the government to take a specific incident where C. N. cars were lacking. The C. N. elevator capacity was 2,000,000 bushels and at no time had there been more than 1,000,000 bushels in store. All reference to the Canadian Northern should be struck out of the resolution. He believed, too, that under the circumstances the C. P. R. had done splendid work. The company

could not buy cars, no matter what they paid. American roads have had in the past box cars constructed, yet there was not an important road in the United States that day that had more than ten to thirty thousand cars ashore.

Mr. J. H. Ashdown.

Mr. J. H. Ashdown said he regretted in some ways the wording of the resolution, but he thought the country must have permanent relief. Advantage should be taken of the present situation to take action for crops to come.

The C. P. R. Mr. Ashdown said, knew the number of bushels under cultivation; they knew how many bushels to expect to the acre. The crop could not have been expected. For years they had maintained a monopoly, and the public had a right to know the number of bushels under order for rolling stock far enough ahead to keep ahead of the growth of the crop. The present crop was about 65,000,000 bushels. Of this 24,000,000 had gone out of the country, 10,000,000 would be needed and our purposes of consumption. Two million bushels were in the shape of flour and there were about 11,000,000 bushels in the elevators. This left some 18,000,000 of wheat still in the hands of the farmers, and above that there was seed and for flour. The situation cannot be alleviated till investigation opens in the spring, and then the matter will be at hand and will not have time to attend to the marketing of the crop.

A relief Mr. Ashdown would suggest, was doubling the C. P. R. between Fort William and Winnipeg, doubling the elevator capacity at Fort William, and doubling the rolling power of the western lines. Then the company would be able to handle the wheat crop.

Mr. Ashdown said there were certain villages in Manitoba that at times, owing to the lack of fuel, had not a day's fuel ahead, and could not get cars to bring their fuel in. If a storm came on the prairie, it would be in a very bad position. Next year there would be a very big influx of new settlers.

In answer to a question Mr. Ashdown said that he believed if the C. P. R. had been taken at the same rate as the mail and lake route took it the situation would be remedied. He believed 250,000 bushels could be taken out a week.

Mr. A. Macdonald.

Mr. A. Macdonald said the farmers were losing from ten to twenty a bushel on every bushel they could not market. He thought this resolution expressed the feeling of the farmers. It was, as some stated, an attack on the C. P. R., but if the resolution hit the C. P. R. it could not be helped.

The railways in this country in the last twenty-three years had got from Dominion and provincial governments of Canada \$443,000,000. Some of the Lords and Sirs of this country could tell where this money had gone. It was time the people were served. Some one should have a duty assigned to expect the C. P. R. to get a good rolling stock, which could only be done by having a half a dozen cars on track or four months in the year. If that held good, then it was unreasonable to have a half a dozen cars on track, for it could only be used during a short few weeks in the year. Mr. Ashdown said that he had heard Mr. Horn had said some years ago to the Winnipeg board of trade that the C. P. R. could carry wheat at a profit of a very slight margin. Well, the C. P. R. stock was selling now at 114 and last year it was selling at 120. Mr. Ashdown said that meant that wheat was being made at a good margin.

It was thought that wheat could be bought from Liverpool cheaper than from Montreal. This did not seem like a good thing to do. The government should not have to do with individuals should not have to bother with these matters. The government should have a duty assigned throughout the west and the province to report on matters of this kind. It was thought that the government promptly be is charged demurrage. The speaker said he would have it that the government should be asked for a car and did not get it in reasonable time, he would charge the government for the delay. Mr. Ashdown had said that there were 40,000 immigrants coming to Manitoba next year. He hoped not.

At this statement there were cries of "pshaw" from all parts of the hall.

Mr. Macdonald persisted. He thought it better to provide for what they wanted. He had asked the Canadian for the Canadians. Well, after the railway companies had got all they wanted they would be much of Canada left. He estimated the loss through car shortage this year would be between \$5,000,000 and \$7,000,000.

Mr. Elliott thought in view of the fact that the wheat crop of this year was now in Montreal in conjunction with other superintendents making a report to the government, it would still be returned. Then the meeting could see what had been done and would be in a better position to know exactly what was needed next year. He deprecated Mr. Macdonald's statement that he hoped the 40,000 immigrants would not come next year.

Mr. J. P. Galt did not want this resolution. Mr. Bethune put into the papers, and that outsiders could say that the board was seriously considering the matter, and his explanation was reasonable and fair; and although the C. P. R. had started a little to establish the matter, so well as they could afterwards. This resolution proposed was more of a resolution to the government, the ownership of railways than to remedy a specific evil. He thought the cabinet should be asked to consider this resolution if it by any chance reached them. He suggested that the resolution be amended to consist of six to frame resolutions to be submitted to the board.

Mr. Galt's resolution was inadvisability of passing resolutions like the one before the meeting. At one time the people of the United States did not fear their farmers coming to Canada. Now it was different, and everything submitted to the government was done at the instigation of the real estate men and others with big headlines.

Mr. McCreary, M. P.

Mr. McCreary, M. P., said there were more people than ever coming into Canada, and they were about as fit to judge of conditions and fitness of Canada as any man could be.

Mr. McCreary was still coming and buying land. He pointed out that the St. Paul papers had the other day said that the farmers in the papers to the effect that something was prevalent in Manitoba. Anything to help Canada would be published in the American papers to discourage immigration.

Mr. McCreary termed the resolution submitted to him not one, a resolution that would do far more harm than good. Mr. McCreary said that although it was not generally known the committee on resolutions of the recent Liberal convention had discussed this question of car shortage. Hon. Mr. Sifton was present and his answer as to what the government were prepared to do had satisfied them. There were sixty-four present, men who were farmers and tradesmen and who were affected as much as anyone by the car shortage.

Mr. McCreary said that Mr. McCreary said he knew it was coming. An election, too, was coming in Ligar. He would encourage the farmers and tradesmen to furnish campaign literature for a certain number of days. This resolution, which an attempt was being made to railroad through, was a very important matter. The announcement of a board of business men.

Mr. Bethune denied that this resolution was meant to affect the Ligar election in any way. It was not intended to be carried at a committee consisting of Messrs. Brock, Crowe and others. Messrs. Bethune and Ashdown be appointed to consider what resolutions were to be placed before the meeting. Mr. Bethune said that the meeting would be held this afternoon.

The Dominion government seems desirous to have a full investigation act which it passed some time ago for the purpose of preventing the export of wheat. Several of our fruits, especially apples and peaches, have recently been obtained in large shipments from the Dominion to England.

## Hardware Trade Difficult.

New York, Jan. 8.—The present condition of the hardware trade in the country presents a peculiar state of affairs. The principal lines have scarcely ever been so short of the mills are two months or more behind orders, and general business is the result. The complaint of extreme difficulty in getting goods from the mills is a little exaggerated, and there is no prospect of improvement in the near future. The principal difficulty is that the mills are unable to move the goods. The mills are not able to move the goods and declare themselves prepared to rer. By the evil. It is impossible, they say, to crowd the mills work into a week, as it is to grow a season's crop of wheat in a month. Another trouble is that raw material is scarce, all varieties of steel being in the greatest demand.

## Freight Rates Reduced.

Toronto, Jan. 8.—Shippers to Manitoba, westward, yesterday received New Year's gift by the Canadian Pacific in the shape of a reduction in rates from the east to Manitoba and Northwest points as outlined in a circular received at the general freight offices at the Union station. The nature of these reductions can be seen by a comparison of the following new rates from Toronto to Fort William and Winnipeg as follows:—  
Toronto to Fort William, 1st class, first class, \$1.35; second, \$1.16; third, 90c; fourth, 65c; fifth, 57c, sixth, 50c.  
New rates to Winnipeg, 1st class, second, \$2c, third, 66c; fourth, 47c; fifth, 40c; sixth, 34c.  
Toronto to Winnipeg, old rate, first class, \$1.81; second, \$1.55; third, \$1.24; fourth, 97c; fifth, 82c, sixth, 70c.  
New rates to Winnipeg, 1st class, second, \$1.52; third, \$1.21; fourth, 95c; fifth, 80c; sixth, 72c.

Corresponding corresponding reductions to Northwest points and reductions in commodity rates under Crow's special agreement tariff.

## It's Morgan's.

I came to a mill by the river side.  
A half mile long and nearly as wide,  
With a forest of stacks and an army  
Of men, and a man with a snudge on his  
Tolling at furnace and shovel and  
Which reached out its arms all  
And a man with a snudge on his  
It's Morgan's.

I entered a train and rode all day  
On a real coach and a right way  
Which reached out its arms all  
And a man with a plate on his hat  
It's Morgan's.

I went to a large to understand  
A splendid property, this I found  
And a man with a plate on his hat  
It's Morgan's.

I sat on a great ship, trim and true  
From proum to keel and cabin to  
And the ship was full of men  
A first class airy could carry some  
What a beautiful craft he is!  
And a man with a plate on his hat  
It's Morgan's.

I dwell in a nation filled with pride  
Her people were many, her lands  
Her record in war and science and  
"I loved greatness and I loved  
"Heart."  
And a man with his chest in the air  
It's Morgan's.

I went to heaven. The Jasper walls  
Towered high and wide, and the pale  
Shone bright beyond. But a strange  
mark

Why, what the gate, viz.: "Private of 1871"  
"Why, what the meaning of 1871"  
And a man with a liver on his  
It's Morgan's.

I went to the only place left, "It's  
A chance Crowe sent the message  
"Perhaps I may be allowed to sit  
On the gridded floor of the bottom  
But a living lock with thorns on his  
Which reached out its arms all  
It's Morgan's.

—Edmund Vance Cooke in the New York News Bureau.

During the week ending December 21, the mines in the vicinity of the San Antonio and Northern smelter. More than one-half of the quantity came from the Sloan

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Ioulan .....	Jan. 18
Pretoria .....	Jan. 29
Dominion Line—	From Portland.
Dominion .....	Feb. 1
Dominion .....	Feb. 1
New England .....	Jan. 25
Commonwealth .....	Feb. 12
Etruria .....	Jan. 18
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Ullonia .....	Jan. 25
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Germania .....	Jan. 22
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