



Merchants interested in supplying their customers with satisfactory goods at a reasonable profit to themselves, will find this a good article to purchase, and a reliable brand to sell.

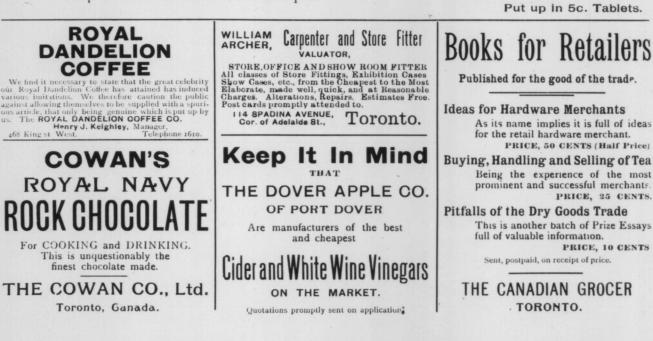


TRY IT.

# Watson's Mexican Sweet Chocolate

THE CANADIAN GROCER

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

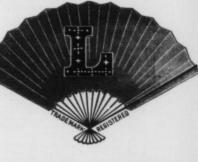






# Rice

We have received from Japan a carload of 1st quality Japan Rice. Ask our travelers for sample and price.



# Teas

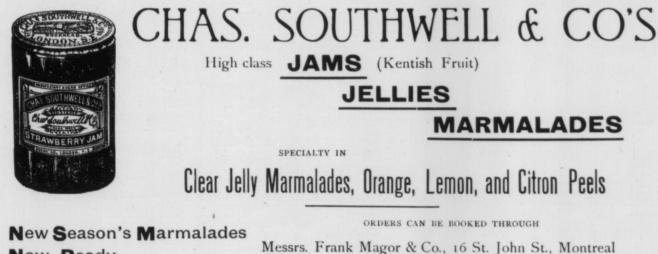
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The quality of our "Fan" Brand teas is always superior. Do not forget to ask travelers for samples.

# EDWARD ADAMS & GO., London

ESTABLISHED 1844.

# WHOLESALE GROCERS



Now Ready . . . .

Messrs. Frank Magor & Co., 16 St. John St., Montreal Chas. Southwell & Co., Works, Dockhead, London, England

# **Marshall's Choice** SCOTCH

Warranted SOLELY from the FAMED ABERDEEN FISHERIES.

ARE THE BEST TO BE HAD

The recognized leading Brand in all the markets of the world.

SALT HERRINGS, in tins and kegs, and **RED HERRINGS**, in tins. "CROWN" BRAND.

DELICACIES

No household should be without them. Specially adapted for family use. FOR SALE BY ALL LEADING GROCERS.

FISH

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

Herrings in Tomato Sauce Herrings in Shrimp Sauce

Herrings in Anchovy Sauce Herrings a-la-Sardine Preserved Bloaters, Etc.

Fresh Herrings **Kippered Herrings** 

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,

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# DO YOU SELL New York Ginger Ale?

Retails at \$1.00 per doz. The fastest selling Summer Beverage on the Market. Handsome Profit.

NO TRICK : For any retailer to sell from 25 to 50 cases a month.

We Sell Thousands of Gases Monthly

NO ORDER FILLED FOR LESS THAN 5 CASES.



This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.



#### Vol. VIII. (Published Weekly)

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#### TORONTO AND MONTREAL, JUNE 8, 1894

J B. McLEAN, President. HUGH C. MCLEAN, THE J. B. MCLEAN PUBLISHING COMPANY. FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE : 10 Front St. E. . MONTREAL OFFICE : 148 St. James St. E. Desbarats, Manager. NEW YORK OFFICE : Room 41, Times Building. Roy V. Somerville, Manager.

EUROPEAN BRANCH : Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager. John Cameron, General Subscription Agent.

abundant apple crop is what the present prospects indicate. This applies not only to our own country but to nearly all countries where apples are grown extensively. In Canada the prospects for an abundant crop were never better, and little or no damage was done by the recent rain storms, the blossoms having already fertilized. Reports from the apple growing centres of the United States indicate much the same condition of affairs. Last year, it will be remembered, was a lean year for apples both in Great Britain and on the continent of Europe, but, according to data gathered by an exporting house in Toronto, the reverse is promised this season. It is of course yet too early to make a definite forecast, but, taking what can be seen at home and what is heard from abroad, the apple season of 1894 is likely to be a fat one. Still, there may be a large crop and at the same time only a small percentage of choice table fruit, as was the case in Canada last year. But, then, this is only supposing.

Another unpromising year appears to be in store for the owners of the currant vineyards in Greece. That is at least if credence can be given recent advices from there ; and here is no reason why it should not be. The

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firm, the author of the particular advices in question, may be mistaken, but it is reputable. At any rate it is evident that everything is not lovely in that country as far as the currant crop is concerned. In the first place the show of blossom is not as good as usual, but after last year's unusually heavy crop a bountiful yield this season could hardly be expected. And perhaps it is just as well that it should not be. Last year's big crop was, it will be remembered, more of a curse than a blessing to the owners of vineyards. It was the consuming countries that got the blessing. They got abnormally cheap currants, while the growers, it is asserted, did not get more than enough to pay for the gathering of the fruit, much more the cost of cultivation. The dreaded peronosperos, whose affinity for the currant bush is so well known, has also put in its appearance again. And although it was in evidence the early part of last season and without materially injurious results, its presence is all the more unwelcome just now because of the accompanying wet and stormy weather Greece has been experiencing, which is favorable to the spread of the malady. It is no wonder the cry comes to us from Greece: "Should it be our misfortune to go through another season like the last, a great portion of our vineyards will have to be abandoned or uprooted." Fortunately, however, it is yet early in the season, and the present cl uded outlook may be but passing. It is to be hoped it is. The Greek Government has been trying ineffectually to do something for the relief of the currant grower, and the only hope is now seemingly in nature.

There is probably no piece of purely commercial legislation which has been so much sought after during the last few years outside tariff reform than an Insolvency bill for the

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Dominion. This has been particularly so the past three years. But, on one pretence or another, the matter did not reach the form of a bill until this session, when Hon: Mackenzie Bowell, Minister, of Trade and Commerce, introduced his Insolvency bill in the Senate, through which it has since passed. But just as the measure is in sight of the promised land of actual law, the prospect of its entering this year, at least, is dimmed by a statement made in the House a few days ago by the Premier, "that if there was time this session the Government would introduce the Insolvency bill." In the light of past experience there is good reason to fear the shelving of the measure for a more convenient season. An intimation of this kind is usually a modified way of saying that there will not be time. Days, however, will probably be found for wasting the time of the House and the money of the country in useless discussions, and in dissecting unimportant measures, while it is possible that time may not be found for disposing of a bill of the importance of the Dominion Insolvency bill. That such a law is wanted is beyond doubt in the minds of a great majority of the business men of the country. It is wanted for the protection of our own merchants ; it is wanted for the protection of foreign merchants who do business with Canada. And to defer final dealing with it till next session would be reprehensible and and an unwarrantable ignoring of the commercial interests of this country. In short, if the Government is really desirous of passing the Insolvency bill it can find the time. Its pros and cons have already been well weighed, and the Premier himself acknowledges that its passage through the House of Commons is not likely to take long. If, therefore the worst fears are realized and the House closes without disposing of the bill one way or the other, the plea that there is

not time to deal with it will be looked upon largely as mere subterfuge and will as such be remembered.

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The Canadian tariff has passed the committee stage, and work upon it is now practically finished. Whatever difference of opinion there may be regarding the character of the new tariff, few will assert that much time has been wasted in dealing with it since it was introduced to the House, March 27th last. At any rate one must come to this conclusion if the time which Congress has already exhausted in tinkering with the United States tariff can be taken as a basis of comparison. Congress took up the practical work on the tariff some eight or nine months ago, and although it passed, after much labor, through one branch of that institution, its day of final settlement is not yet in sight, although it has been before the Senate for three months. The Canadian House of Commons, on the other hand, only had the tariff bill submitted for its consideration some ten weeks ago, but it is now practically through with it. At any rate those interested have the satisfaction of knowing that "what is done is done," and that is worth a good deal. It is not so much the changes made in the tariff as the uncertainty as to what the ultimate character of the changes will be that upsets the trade of the 'country. During the ten weeks-it was really less, taking into account adjournments-the matter was before the Canadian Parliament, some seven or eight hundred items were scrutinized and disposed of, while over two hundred changes were made in a list of 468 dutiable articles. One thing is evident, American legislators are not in the race with Canadian legislators in reforming the tariff. \*

Things are a good deal what we make them. This applies to trade as much as to anything else. The merchant that makes a wry face and talks incessantly of hard times will spread the infection to his neighbors in a short time. There is probably no disease more contagious Akin to it, however, in this respect, paradoxical as it may seem, is the influence of the man who looks on the bright side and tells those with whom he comes into contact what he sees. He may not be as contagious as he who looks on the dark side, but he is contagious nevertheless. This is no new doctrine. It is preached often, if practiced seldom. Just now a number of Torontonians are putting it to a practical test, and they have adopted a unique way of doing so : They have formed what they term a "Good Times Club." The society was hardly born before it had, it claimed, a membership of over a thousand; and each member not only agrees to promote good times and to discountenance "hard times" talk, but to secure ten new members. "What will the harvest be?"

AN INJUSTICE TO TEA MEN. THE tariff bill as brought down by the

Minister of Finance, March 27th, was on the whole fairly satisfactory to the grocery trade.

"It is along the lines suggested by us when the Ministers conferred with us some months ago," was in substance what the trade said after the budget speech was delivered and the new tariff announced.

But the number of revisions that have since been made in articles appertaining to the grocery trade have taken from instead of adding to the popularity of the measure as far as those in the trade are concerned, while the announcement made in the House, Tuesday last, to the effect that the Government intended to grant no refunds on articles on which the duty had been lowered since the new tariff was brought down March 27th, or to ask for additional payments on articles upon which the duty had been increased, was denounced with more or le s vigor by all in the trade.

Heretofore after Parliament had completed a revision of the tariff, the custom has been for the Government to amend the entries should any changes have been made in the tariff between the submission of the draft and its final adoption, refunding to the importers where decreases had been made and changing up where there were increases.

During the present consideration of the tariff the changes made in the first draft were more numerous than usual, but no one ever dreamed that the Government would depart from the usual custom of amending the entries, and importers governed themselves accordingly. Hence the surprise and disapproval of the trade when it was announced that the Government had departed from the general custom.

To the tea specialists the decision is particularly obnoxious. Calculating that there would be a refund of the to per cent. duty which was charged for a few weeks on teas not imported direct, those who had tea in bond released it, "accounting that we were only lending, the Government so much money until the revision of the tariff was completed," as one of them remarked to THE GROCER.

Counting on this refund tea has been sold at a price in which the 10 per cent duty does not figure in the cost. This means that 10 per cent. has been knocked off their profit, while it is averred that in some instances the profit has been wiped out altogether.

And probably worse still is the fact that whatever tea there is now in stock, upon which the 10 per cent. duty was paid, will have to compete with tea that may now be imported free.

The onus of the numerous changes that have been made in the tariff is not on the shoulders of the importers; and it is not fair, it is not just, that they should be compelled to bear the burdens as the tea merchants are in the present instance. They were deceived into paying the 10 per cent. duty when they could have afforded to wa't until the tariff had been finally settled, which they would have done had they for a moment thought that the rule of amending the entries would not have obtained in the present instance. They have good cause to ruffle their feathers.

#### THE HEAVINESS IN CURRANTS.

HE course of the dried currant marke

ever since the first direct importations

to Montreal last fall has been an unusual one, and importers and dealers in Montreal, if the same is not the case else where, have not found the fruit very profit able goods to handle.

The importing season last fall, as our Montreal correspondent pointed out at the time, opened out with values unusually low.

This was due to the disturbed state of the finances in the United States and the consequent curtailment of importers' facilities.

The usual opening prices on these goods in years past has usually been 16s. to 18s. per cwt. f. o. b. for ordinary merchantable brands suitable to Canadian consumption.

Last fall, on the contrary, the market opened at about 12s., and from that figure gradually moved down until the unprecedented price of 7s. per cwt. f. o. b. was reached, and in some cases even lower figures were accepted. It is worthy of note, however, that even these low prices did not encourage increased importation, about the usual quantity being brought out.

In spite of these circumstances, however, and the fact that the ruling spot price in Montreal was all the way from 11/4 to 2c. lower than in 1892, the present time finds holders in that city with more than the usual quantity of currants on hand for the spring season. They have dragged throughout the winter, and in many cases holders have taken considerable losses for the purpose of cutting down their stocks to more reasonable limits. For instance, as has been pointed out in our market reports, goods which cost fully 31/4 cents have been sold at 27/sc., which affords a pretty good idea of how unprofitable some people have found currants. This condition of affairs is entirely contrary to what was anticipated last fall.

Hitherto i! was always held that when currants once touched 11s. to 12s. the French wine people could be relied upon as heavy purchasers. On this assumption many people no doubt bought heavier than they otherwise would, but their reasoning it appears has not held for the circumstances governing the present season.

It was also argued that low prices would lead to much increased consumption on this continent, and also that confectioners

enticed by low cost would turn their attention to currants instead of Sumatra raisins.

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Neither of these influences has, it appears, been sufficiently strong to bring about the results anticit ated.

In view of all this, therefore, advices which some Montreal importers received from Patras last week are receiving considerable attention from holders of currants on that market. The advices were to the effect that the excessive rains were having an injurious effect on the growing crops in Greece.

Now, although the Montreal dealers are not unchristian enough to pray for wholesale or really lasting injuries, they would not be at all put out if there was just sufficient check given to the new growth to give the market a chance to recover.

In consequence, many of them are anxiously awaiting for further news to see if it will be of a nature to enable them to recoup themselves for some of the losses they have taken. It may be interesting to mention that many shrewd dealers consider that even if the damage is considerable to the new crop the changes are slim in the direction desired.

#### THE OLDEST GROCERY HOUSE.

"HERE is at present visiting Canada a gentleman who is one of the directors of an English house which has a long history. The gentleman in question is W. E. Wiltshire, and the house he represents is that of J. Travers & Son, London, England.

Mr. Wiltshire was in Toronto last week, and to THE GROCER he expressed himself much pleased with the business methods of the trade in Canada. He has for some years taken an interest in this country, and has been found every year at the dinner held annually by Canadians living in London. This is, however, Mr. Wiltshire's first visit to this country, and, like everybody else who makes his first trip through it, is favorably impressed with it, and predicts a great future for Canada.

With the age of the firm of J. Travers & Sons THE GROCER is unacquainted. It is generally credited with being the oldest grocery house in the world. It has seen some 115 summers at any rate. This is evidenced from a circular which was issued to its customers September 9, 1779. THE GROCER has a copy of this circular, and we herewith produce it in full, old style being followed as closely as modern facilities will permit :

#### London, September 9th, 1779.

A s we were likely to have had a large Quantity of SUGARS at Market this Weck, we waited in the Expectation of purchafing at moderate Prices, and to have enabled our Friends to have done the fame, but unfortunately we have just received Information of the Lofs of GRENADA, one of our principal Iflands, which has caufed an Advance on Raw Sugar of full 4s. 2 Cwt. and as our other Iflands are likewife in Danger, we don't fee a protpect of their being lower, unlefs the two Fleets now coming Home fhould all Arrive fafe; but this, in the prefent Situation of Affairs, is more than can be expected.

be expected. REFINED SUGARS are very fcarce and dear, but will be more Plenty in a Month or fix Weeks, and hope cheaper, as many of the Refiners are now at Work, and by that time there will be a pretty large Supply in the Market.-We fha'l be glad to fee you in Town if it fuits your Convenience, but if otherwife, fhall endeavour to execute any Orders you may favour us with, on fame Terms, and with equal Attention.

#### We are, Your obedient Servants

SMITHS, NASH, KEMBLE, AND TRAVERS.

- Raw Sugar	
Lumps-	84s. to 908.
Single Loaves	86s. to 94s.
Molaffes to buy -	18s 6d.
Brown Candy	101d. and 11d
Fineft Bohea Tea	45. 7d. and 45. 8d.
Inferior	
Good Common Greens	75 zd, and 75, 3d.
Currants	
Raifolis	
Turkey Figs	56s, ordinary.
	30S. to 32S.
Prunes	
Rice	
Poland Starch	438.

These were troublous times for England, and the loss of Grenada meant a good deal more to her from a sugar point of view than it would to-day were some power to again snatch it from her. Then Grenada counted much as a sugar producer; now she is scarcely a factor.

A circular issued to the trade thirty-five years later shows that the style of the firm had become Joseph Travers & Son. This circular was dated "London, 17th December, 1814." The circular is too lengthy to reproduce in full here, but we give the introduction thereof

LONDON, 17th December, 1814.

LONDON, 17th December, 1814. THE Tea Sale being ended, we beg leave to hand you the result.—Boheas, of which there is no great supply, have sold dear, and we are sorry to say that Congou Teas cannot be alforded much under the Sep-tember prices, indeed the good strong Teas and fine. Souchongs are rather dearer: The low Congous in the large Package are as usual, dusty and objectionable. At 6s, 7d to 6s, 9d, we shall be able to send a clean well davoured Tea that will please, and the kinds at about 7s, as well as the good strong at 7s, 3d, to 7s, 4d, also de-serve attention. Twankay Teas, the inferior Sorts in particular, as well as fine Blooms and Hysons, have sold very high, under an idea of Foreign demand, but, in the event of disappointment, we think that Green Teas will prove unsafe. The Sale generally has gone above expectation, and while uncertainty prevails as to the time of taking off the war duty of £15 per Cent. we can-not advise free purchase.

not advise free purchase. Raw Sugars just now are not much in request, the late large Sales having spread rather a plentitul supply through the Country, yet as the Prices do not at all give way we think our Friends need not hesitate to buy in moderation, but Purchases beyond this, upon the hope of much further advance, cannot be thought prudent if the diminished Consumption and consequent great re-duction last Spring be at all remembered. Refined and Ground Sugars are rather lower and the Market is better sumplied. applied.

Merchants were evidently pretty well taxed in those days of wars and rumors of wars, judging from the war duty of £45 per cent., which, "while uncertainty prevails as to the time of taking off," Joseph Travers & Son could not "advise free purchase." Merchants then, as now, had occasion to remind their customers of the necessity of insuring, for a foot note at the bottom of the circular reads : "We recommend insurance at this season of the year."

For the past three months there has been a large decrease in the customs receipts at the port of Hamilton. The duties collected in May, 1893, amounted to \$72,232 48. The duties collected in May, 1894, amounted to \$43,937.93, showing a decrease of \$28,294.55.

# PRIZE ESSAY COMPETITION.

9

#### **PROVISIONS AND FRESH FRUIT.**

#### HOW BEST TO HANDLE THEM.

Now is the time for those who contemplate doing so, but have not yet done so, to begin to write for THE GROCER'S essay competition on the above subject. Business is quiet at the moment, but it is not likely to remain so long, and now is the time therefore to undertake such a task as writing an essay. To-morrow may be too late. Remember the subject is :

"PROVISIONS AND FRESH FRUIT; HOW BEST TO HANDLE THEM."

First prize will be \$15; second, \$10; and third, \$5

The rules of the competition shall be as follows:

- Competitors must be devoting their whole time to the retail grocery or general trade, either as pro-prietors or clerks, and must be subscribers to this journal.
- No essay must exceed 2 500 words nor be less than r,500. Neatness will not be regarded, beyond the point that the essay must be readable, and the paper written on one side only. The sheets must be fas-tened together and numbered.

The essay must be original.

- The essay must be original. Each essay must be signed by a nom de plume, and both the proper name and the nom de plume of the writer written on a slip and placed in a scaled en-velope, which envelope must be addressed. Thue CANADIAN GROCER, to Front street east, Toronto, and across the corner have the words "nom de plume." This envelope must be enclosed in another, so that no postmark will appear upon the former. All essays must be sent to this office not later than JULY FIRST, and awards will be announced as soon after as possible, and the prize essays will then be published in order.
- As the competition is to encourage thought among merchants and clerks, professional writers will be excluded.
- excluded.
  7. The judging will be done by disinterested merchants. The names of these merchants will be announced at the same time as the award.
  8. Additional prizes—The five essayists who rank in order after the prize men shall each receive The CANADIAN GROCER for one year. This will make eight prizes in all.
- 9 All prize essays shall be the exclusive property of THE GROCKS.

WANTED AGENTS FOR IA CEYLON TEA

#### In Lead Packets, pounds and halves.

We want a live grocer in every town (where "Salada" is not now sold) to handle this tea. Of the many teas placed on this market none have met with the success that it has. Its sale in Toronto is larger than all other packet teas combined, and is constantly increasing. The advantage of handling this tea is, that in any town where it is offered it is sure to obtain a large sale, and there then can be no opposition as no one in that town can get "Salada" but the agent. We have dozens of agents now building up a lasting business with "Salada."

Write us for samples and particulars.

P. C. LARKIN & CO.

WHOLESALE AGENTS.

TORONTO.

25 Front St. East.

#### THE DOMINION BANK

6

TWENTY-THIRD ANNUAL GENERAL MEET-ING OF STOCKHOLDERS.

Statement of the Past Year's Business—The Reserve Fund Equals the Paid-up Capital —Dividends to be Paid Quarterly—Elec-

tion of Directors.

THE annual general meeting of the Dominion Bank was held at the banking house of the institution on Wednesday, May 30th, 1894.

Among those present were noticed Mr. James Austin, Sir Frank Smith, Col. Mason, Messrs. William Ince, John Scott, William Ramsay, C. Cockshutt, W. G. Cassels, William Roy, T. H. Walmsley, H. M. Pellatt, Henry Cawthra, James Scott, R. S. Cassels, Wilmot D. Matthews, R. H. Bethune, E. Leadlay, Aaron Ross, E. B. Osler, W. J. Bains, William Hendrie, John Stewart, S. Risley, David McGee, G. W. Lewis, Gardiner Boyd, G. Robinson, Walter S. Lee, L. Lorne Campbell, etc.

It was moved by Mr. John Scott, seconded by Mr. John Stewart, that Mr. James Austin do take the chair.

Mr. W. J. Baines moved, seconded by Mr. H. M. Pellatt, and

Resolved—That Mr. R. D. Gamble do act as secretary. Messrs. W. J. Baines and Walter S. Lee

were appointed scrutineers.

The Secretary read the report of the Directors to the Shareholders, and submitted the annual statement of the affairs of the Bank, which is as follows :

The Directors beg to present the following statement of the result of the business of the Bank for the year ending 30th of April, 1894:

Balance	of	Profit	and	Loss	Account,	30th		
April,	189	3					6,978	2

Profit for the year ending 30th April, 1894, after deducting charges of management, etc., and making full provision for all

bad and doubtful debts..... 214,350 51

28 78

Dividend 5 per cent., paid 1st			8221,3
November, 1893	875,000	00	

May, 1894 ..... 15,000 00

			3	56,328	78
Carried to	Reserve	Fund		50,000	00
			_		

Balance of Profit and Loss carried forward, \$6,328 78

The Reserve Fund of the Bank now amounts to one million five hundred thousand dollars, being equal to its paid-up capital.

Your Directors would recommend that for the future dividends be paid quarterly, commencing on the first day of August next, and they hope the profits of the Bank will enable the payment of three per cent. quarterly, equal to twelve per cent. per annum. This will be a convenience to the many small

shareholders of the Bank, to whom quarterly dividends will be a great accommodation.

The Directors are sure that the Shareholders will join with them in congratulating Sir Frank Smith, our Vice-President, on the well-deserved honor recently conferred upon him by her Majesty.

The President, Mr. James Austin, and the Vice-President, Sir Frank Smith, are the only surviving Directors of the original Board of the Bank. The General Manager, Mr. R. H. Bethune, has been its chief Executive Officer since the day it opened.

J. AUSTIN,

President.

\*Toronto, 30th May, 1894. Mr. James Austin moved, seconded by Sir Frank Smith, and

Resolved-That the report be adopted.

It was moved by Mr. William Ramsay, seconded by Col. Mason, and

Resolved—That the thanks of this meeting be given to the President, Vice-President and Directors for their services during the past year.

It was moved by Mr. W. S. Lee, seconded by Mr. Geo. W. Lewis, and

Resolved—That the thanks of this meeting be given to the General Manager, Managers, and Agents, Inspectors, and other officers of the Bank for the efficient performance of their respective duties.

It was moved by Mr. Gardiner Boyd, seconded by Mr. Henry Cawthra, and

Resolved—That the poll be now opened for the election of seven Directors, and that the same be closed at two o'clock in the afternoon, or as soon before that hour as five minutes shall elapse without any vote being polled, and that the Scrutineers, on the close of the poll, do hand to the Chairman a certificate of the result of the poll. Mr. C. Cockshutt moved, seconded by Mr.

William Roy, and

Resolved—That the thanks of this meeting be given to Mr. James Austin for his able conduct in the chair.

The Scrutineers declared the following gentlemen duly elected Directors for the ensuing year : Messrs. James Austin, Wm. Ince, E. Leadlay, Wilmot D. Matthews, E. B. Osler, James Scott and Sir Frank Smith. At a subsequent meeting of the Directors Mr. James Austin was elected President and Sir Frank Smith Vice-President for the en-

ward Dividend No. 46, payable 1st	6,328 78	
May	75,000 00	
Bonus 1 per cent., payable 1st		
May Reserved for Interest and Ex-	15,000 00	
change	83,070 39	
Rebate on Bills Discounted	33,443 31	

\$13,989,193 77

ASSETS		
Specie\$ Dominion Government De-	248,747 15	
mand Notes	,030,107 00	
Deposit with Dominion Gov- ernment for security of		
Note Circulation	75,000 00	
Banks Balance due from other Banks	311,353 58	
in Canada. Balance due from other Banks	109,982 20	
in United States Provincial Government Se-	865,615 65	
curities Municipal and other Deben-	381,695 26	
tures	1,383,343 82	4,405,844 66
Bills Discounted and Current (including advances on		414020-11 00
call) 8	9,177,180 30	
Overdue debts (estimated loss		
provided for)	119,082 24	
Real Estate	12,586 91	
Bank Premises Other Assets not included un-	269,191 11	
der foregoing heads	5,308 55	
		9,583,349 11
		13,989,193 77
R. H. BE'	THUNE 4	13,909,193 //
N. 11. DL.		l Manager.

Dominion Bank, Toronto, 30th April, 1894.

#### **GROCERS' PICNIC COMMITTEES.**

The following committees have been chosen by the Montreal Retail Grocers' Association to complete the arrangements for its picnic, which will be held at Ste. Rose on July 18:

Games committee—Walter Wilson (chairman); B. Taylor, J. E. Manning, C. Leclerc, T. Gauthier, M. Lemieux, J. H. Robertson, A. Beauchamp and J. D. White.

Music and dancing-L. Marchand (chairman), J. Dionne, T. Hodge, William Duckworth, J. B. V. Daoust, D. Lapointe, J. C. Cusson and J. Massicotte.

Printing and advertising committee-J. O. Levesque (chairman), Edward Elliott, S. Demers, John Scanlan and A. E. Cardinal.

Refreshment committee – B. Connaughton (chairman), T. Gauthier, J. O. Levesque, J. E. Manning, N. Raby, B. Taylor and M. P. Lafferty.

Reception committee-A. D. Fraser and S. Demers (joint chairmen); also John Robertson, A. Labrecque and John Johnston.

Railway committee — S. D. Vallieres (chairman), J. O. Levesque, B. Connaughton, A. D. Fraser, V. Raby, S. Demers, J. E. Manning, John Johnston, John Scanlan, N. Lapointe and Jas. O'Shaughnessy.

Finance committee – John Johnston (chair man), with the chairmen of the several com mittees.



TORONTO, ONT., VANCOUVER, B.C.



# PRICE'S RENNET

FOR MAKING

Junket, Sweet Curd, Cheese Cake, Etc.

A delicious dessert-may be eaten plain or with Cream and Sugar, or Wine Sauce.

It is Wholesome, Nutritious, and Easily Digested. . . .

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LUCAS, STEELE & BRISTOL

Wholesale Grocers



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# Silver Pan Marmalades

Have already a reputation as being the finest. Those who have tried them say so, and won't take any other. It pays to handle 1st quality goods.

# Balfour & Go., Hamilton

1 lb. Glass " " Home-made.

# The Best and Newest Goods Out

## **BOUND TO BE A SELLER**

Ireland's Desiccated Rolled Wheat

Ireland's Desiccated Rolled Oats

Ireland's Snowflake Rolled Barley

All put up in 2 lb. cartons, 2 dozen to a case.

James Turner & Go. = Hamilton

#### **REFORMS IN DIVISION COURTS.**

DEAR GROCER,—On behalf of a suffering public I desire to thank you for the article on the above subject which appeared in your issue of 25th ult.

It is a matter of congratulation that certain steps are being taken in the proper direction with a view of bringing about this much needed reform. There are, however, other features in connection with the working of Division Courts which you have not presented and which affect most seriously those persons who are compelled to recort to these courts in their attempt to gain possession of their just dues. Generally the assistance of the courts is not sought except where other means of collecting accounts has proved a failure, so that the Division Court Act should be so remodelled as to facilitate as much as possible the end in view. Few persons object to paying the fees now charged providing that the service required by the officials is well and truly performed and as expeditiously as is reasonable, but herein lies a cause for complaint : Too much time elapses between the issue of the summons and its service on the defendant, which results frequently in a serious loss to the plaintiff. Then again, clerks and bailiffs are sometimes too accommodating to their friends when such happen to be defendants. To my knowledge a certain writ was withheld until such time as the defendant had completed his arrangements to leave the country, taking all his chattels with him. The summons was then returned with the consoling information that defendant had left the country.

I know of another case where the execution was returned "no goods" as often happens. The plaintiff, however, had strong suspicion that such was not the case, and at considerable expense of time and money sent one of his clerks who was unknown to the defendant to his place of business to make an examination and ascertain how matters stood. The business was found to be in as good condition as usual, any quantity of goods were found in the store, etc. After the necessary search had been made with the sheriff of the county, the execution was again sent forward a second time and the money was made. Now, Mr. Editor, why should the plaintiff in any action be subjected to such treatment?

Then, again, it appears to be no person's duty to examine the bonds furnished by the bailiffs and ascertain whether they are genuine or not. I have an instance of this neglect when, after having overcome the difficulties incident to securing judgment and execution, the money was finally made, but the bailiff left the country and forgot to make a return. Action was at once entered against the bondsmen for the recovery of the amount involved, but they repudiated their signatures, and at the trial the bonds proved to have been forgeries.

I submit that some person should be held responsible for the proper execution of such bonds. I would suggest that bondsmen should appear personally before the county judges and in their presence admit the responsibility which they undertake.

I trust that sufficient reforms will take place in order to facilitate instead of hinder the operations of our Division Courts.

L. ALMA

#### ECONOMICAL SPELLING.

"If every person starting in business would give as much consideration to minor details as did an old German who was on trial in the United States Court recently," said a gentleman to a reporter, "there would be many less failures. How many of us would ever think of editing our name, taking out all unnecessary letters, to save money ? But this man did. Joseph Bude was on trial for some alleged offense against Uncle Sam in obtaining money upon a money order intended for another Bude. When upon the stand he testified that while living in Germany he spelled his name Budde, but when he started in business in America hedropped one of the d's. 'Why did you do that ?' was asked by the attorney. 'Why did I change my name? he repeated. ' Because it made one letter less for the painter to make upon





the sign over my store, and I got it done cheaper.' There is a great deal more in a name than the man who wrote about the rose would have us believe-there's money in it, if we are as thrifty as the old German."

#### **CONCERNING RETAILERS**

GARDINER Johnston & Co., Vancouver, per s.s. Warrimoo re-• ceived a large consignment of Tasmanian apples.

A. L. Arvis, of Kinsale, was in Toronto this week.

B. Panter, grocer, Davenport, has sold out to Fred. Boake. 10

A new grocery store has been opened on Main street, north end, St. John, N.B., in the building formerly occupied by I. R. Mc-

TEAS

Kiell. It is owned by G. T. Black and George Eagles, and the latter is running the business

R. Y. Fish, Emsdale, reports business good in and around that village.

Ald. D. Little has taken possession of R. Dowrie's grocery business on the Eramosa road.

Joseph Fisher, grain and provision merchant, Kingston, and at one time reeve of Portsmouth, dropped dead the other day.

Hugh Crozier, Cobourg, has removed his grocery store two doors east of George street, where he will carry a full line of staple and fancy groceries.

Mrs. Annie Bloom, grocer, of Centre avenue, Toronto, who has an action for alimony pending at Osgoode hall against her husband, Morris Bloom, has filed a suit for \$1,150 against het husband's sister Fanny Rosenthal, of Parkdale, for alleged interference

The grocery business lately conducted by R. C. Mason at Walkerville has been purchased from James Straith by H. H. Blackadder and Alex. Johnson.

F. J. Gillespie, general merchant, Uptergrove, and warden of the county of Ontario, entertained the members of the County Council to an excursion to Strawberry Island Tuesday last. There were about 50 in the The train conveying the party left Whitby in the morning, and on reaching Beaverton steamer was taken for the island, where the excursionists were feasted and entertained by Mine Host Gillespie. The ex-cursionists thanked the day J. F. Gillespie was elected warden of Ontario county.

WRITE us for Samples and Quotations.

New Crop Japans

Arriving in a few days.

DAVIDSON & HAY WHOLESALE Toronto GROCERS

**Unwritten Law** CHOCOLAT MENIER in the Best Society

For Dinners, House Parties, Afternoon Receptions and Five o'Clocks, the necessary, nay, the indispensable

adjunct to the correct repast is

MENIER

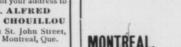
Annual Sales Exceed

**33 MILLION POUNDS** 

#### Chocolat-Menier

Only VANILLA CHOCOLATE of highest grade, is manufactured by MENIER-Beneficial even for the most delicate.

Can be taken just before retiring. Ask your Grocer for If he hasn't it on sale send his name and your address to CHOCOLAT





The "Acme" of Success in Tea Blending.

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C. ALFRED

It takes the lead.

New Eagle Japan Teas

<u>In</u> Our Warehouse

Half Chests and 30 lb. Cads. All grades, 1 to 4. Write us for samples and quotations.

Congous Eagle Brand, 1/2 Chests, Cads, 1 lb. and 1/2 lb. packages.

## M. MASURET & CO. Wholesale Grocers LONDON, O

LONDON, ONT.

#### TRADE CHAT.

A T a meeting of the shareholders of the Canada Shipping Company, held in Montrea<sup>1</sup>, the following directors were elected : J. Crathern, J. Hodgson, Geo. Hyde, McPherson Le Moyne, Boston ; Hy. Lyman, H. McLennan, H. E. Murray, Jas. O'Brien, A. Rintoul, Glasgow, Scotland.

The explosion of a lamp caused \$200 damage in Painter's produce store, Forest, last week.

Owing to the frost the orange crop of California will be far below the average for this season.

A Sarnia hen goes around cackling because she had laid an egg 6½ inches in circumference and four inches long.

Farmers in Wentworth county say the great quantity of rain which has fallen during the past month has done good, it having drowned out the grasshoppers which were hatched, and not injured the grain crops.

The following postoffices have been opened in Ontario : Glenorchy, Halton ; Holleyford, Addington ; Latta, East Hastings ; Narva, East Bruce ; Portal, East Bruce ; Pine Hurst, Kent ; Ridley, West Elgin ; Southcote, North Brant.

Thomas Hayes, of Herring Cove, caught in a salmon net on Tuesday night a mackerel measuring twenty inches in length and eleven inches in its greatest girth. This is thought to be the largest fish of this kind caught along these shores for a great many years.— Halifax Mail.

The salesmen of the London cheese market object to the half-pound concession to the buyers, and at a meeting held Saturday a committee was formed to meet a committee of buyers on Saturday next at two o'clock, with a view to arranging difficulties.

The will of John Gillard, of Hamilton, has been probated. The estate is valued at \$23,200, of which \$20,000 is interest in the business of W. H. Gillard & Co., wholesale grocers. It is bequeathed to the widow and ch.ldren.

E. H. Brown, who went to Montreal to represent the views of the Hamilton merchants as to the injustice of the Richelieu and Ontario Navigation Co. taking the steamer Magnet off her present route, has returned, and says the chances are the boat will continue to run to Hamilton.

There were two travelers in luck last week. They were James Gowanlock, of Perkins, Ince & Co., and J. Ross, of Sloan & Crowther. The latter ate a 1½ lb. speckled trout for breakfast one morning, while the former caught one the same weight, which it is presumed he also ate.

Owing to the extreme weakness in ocean freights and the dulness in shipping generally, the Hamburg-American Packet Co., which has been running a weekly service to Montreal, has taken off halfits steamers, and will hereafter only run one boat every two weeks. It is also stated that some of the Glasgow steamers will be withdrawn from the Reford lines.

A notice appears elsewhere of the inauguration of the early closing movement by the grocery and provision men of the city. They have arranged to close their places of business on and after Monday next at 6.15 each evening, except Saturday. The movement is one that will receive general commendation, and the public should on their part cooperate with the merchants by doing their shopping early.—Guelph Herald.

# LOW PRICE OF CLOVES AND PEPPER.

66 RE you aware that the price of cloves and pepper is phenomenally low?" remarked a Toronto dealer to THE GROCER.

And then he began to go into history, as his face assumed a thoughtful expression : "In the last twenty years I have seen cloves, at least three or four times, as low as 5d., or lower, in London, when they would again in a short time go up to 35c. —yes, as high as 5oc. per lb. A most marvellous thing, you know. But to-day they are lower than they have ever been in the history of the trade. So also is pepper, But the fluctuation in pepper is nothing like it is in cloves, as Penang pepper has never been higher than about rod., while the nominal price is 7d. To-day, however, it can be bought at about 7c. The nominal price of cloves is about 25c. per lb.

"As sure as you are living there is money in cloves. They only cost about \$7 per bale. Taking the dock charges, the brokerage and the merchant's profit, all of which cloves have got to pay in London, together with the freight from Zanzibar, cloves, at to day's prices, do not yield the producer more than I to 1½d. per lb. Now is the time for anybody who has a few hundred dollars on hand to buy cloves."

#### TO KEEP WINDOWS CLEAR.

The London Queen is authority for the statement that steam will not gather on windows if they are rubbed when clean and clear with glycerine. The glycerine is to be applied with a cotton cloth when the glass is rather warm and entirely dry. The window is then to be polished with another cloth of cotton or canton flannel until it shines and the glycerine is no longer visible. It should not, however, be entirely removed from the glass if it is to answer the purpose for which it is applied.

#### **A PROSPEROUS INSTITUTION.**

On another page will be found the seventythird annual report of the Dominion Bank presented at the meeting held at Toronto on the 13th ult. The report is highly satisfactory. The deposits since 1884 have almost doubled themselves, and they now approach the sum of \$10,000,000, and only on a capital of \$1,500,000. The bank's reserve has also steadily risen till it is now equal to the paid up capital. The directors have wisely decided to pay the dividends quarterly, beginning next autumn, which arrangement will meet with approval amongst a large number of shareholders. The directors expect to be able to pay a 12 per cent. per annum dividend hereafter.

"Give the Holder which accompanies every box of Tanglefoot to some good customer; he will appreciate it and use more Tanglefoot for it."



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# МеАцріл Товассо

Manufacturers,

# Toronto, Can.

E strive to give full value in all that we make, but, like other manufacturers, there are certain specialties in which we are more successful than in others. Our great experience in the manufacture of White Burley Chewing, has enabled us to take the lead in this class of goods. Our BEAVER brand, chewing, has only been sold in Canada during the past seven years, and to-day it can be found in every first-class retail tobacco store from Halifax to Vancouver. Every village, town and city in Canada has its Beaver Chewers, and the demand for this high grade tobacco shows a more rapid increase than can be noted for any other brand. It shows that a great number of our most critical chewers have found what they want and are telling their friends to) " fall in line."

Our sales of Beaver during 1893 showed a gain of upwards of 75 per cent. over sales of '92, and this ratio of increase is still going on, which is evidence that Canadian consumers know a good article and are willing to pay for it.

Beaver is made from the highest grade of leaf that is grown in Kentucky. It is absolutely clean and we pledge ourselves to maintain the high standard of the goods. Do not wait for our travelers, but send in your orders and get your trade started on Beaver at once.

See " Prices Current."

# MCALPIN TOBACCO CO. TORONTO

#### DRY GOODS.

#### TORONTO MARKET.

**T**RADE is abnormally quiet so far as rural buyers are concerned. Few of them have visited the city this week, and few have sent in orders for large parcels. The continued cold and rainy weather has had a disastrous effect on the sorting trade.

With the city trade it is not so bad. All summer novelties are receiving their attention and quite a volume of goods is being moved. Cream serges, moire prints and silks, cream parasols, etc., are in good enquiry just now.

W. R. Brock & Co. are offering special value in men's and boys' flannelette shirts. Their "Corker," to retail at 50 cents, is a marvel of cheapness.

W. R. Brock & Co., are receiving weekly shipments of the latest novelties in laces for dress and millinery purposes. The latest to arrive being butter Pointe Venice, which is greatly in demand at present. New frillings and veilings are also arriving, and some delicate novelties are shown.

Fancy prints in dark moire effects, and black and ruby grounds in small, neat patterns; also plain zephyrs have been passed into stock by Alexander & Anderson. These are seasonable goods. New black and colored moire silks and ribbons are to hand, as are baby ribbons, special clearing lines in gloves, hosiery and embroideries. Cream estamene serges are in good display with Caldecott, Burton & Spence. Navy blues and blacks are also quite active at present.

W. R. Brock & Co. have received a shipment of new parasols, being the latest novelties of the London market. Cream and white frills, cream, white, drab, and black moires, are in the selection and are worth inspection of merchants who are looking for up-to-date goods.

#### MONTREAL MARKET.

The week has continued to be a very quiet one in the dry goods trade, and there are few new features to note. The easiness in cottons, to which we referred before, has culminated in a decline equivalent to 6 per cent. on grey's. White cottons are steady and unchanged, and despite predictions to the contrary, it is asserted that they will remain so by people who ought to know, and that is some of the leading jobbing houses.

There has in some cases during the past few days been a rather better sorting demand for seasonable goods and some houses claim that the past four or five days has brought up their aggregate May turnover equal to last year. On the other hand equally large houses claim that the average is less, so that it is hard to decide which is right.

Most of the houses are now at work getting their samples of fall goods ready for their travelers, and the latter will start out on their "placing" trip in the course of a fortnight.

Advices state that the understanding between the cotton mills at Fall River, Mass., has been broken and that wholesale slaughtering is now going on. Buyers here are theorizing as to whether the fact will lead to still freer offers of American cottons on this market.

The s. s. Labrador brought back a regular detachment of buyers from Great Britain and the continent. Among them were the following : Jas. Slessor (Jas. Johnston & Co.), Thos. Brophy (Brophy, Cains & Co.), J. McPherson (Lonsdale, Reid & Co.), and C. Bremner (Hodgson, Sumner & Co.)

#### GRADES OF HAY.

Mr. Controller Wood's bill to amend the General Inspection Act, which provides for the inspection of hay for export, established the following grades : Prime timothy hay shall be pure timothy, perfect in color, sound and well cured. No. 1 timothy shall be timothy with not more than one-eighth of clover or other tame grasses mixed, of good color, sound and well cured. No. 2 timothy shall have not more than one-third of clover or other tame grasses mixed, of good color, sound and well cured. No. 3 timothy shall consist of at least 50 per cent. of timothy and the balance of clover or other tame grasses mixed, of fair color, sound and well cured. No. 1 clover shall be clover with not more than one-quarter of timothy or other tame grasses mixed, of good color, sound and well cured. No. 2 clover shall be clover with not more than one-quarter of timothy or other tame grasses mixed, of fair color, sound and well cured. No grade shall include all kinds of hay badly cured, stained or out of condition. Shipping grade shall be good condition regular shipping pressed hav, sound and well cured.

#### GENTLEMEN :

THE

The time is at hand when you should

# STOCK WITH BULK EXTRACTS . .

Our supply for Summer is now ready, and we will honor any commands sent direct, or through our travelers. Yours very truly,

SNOW DRIFT CO.

J. F. EBY

HUCH BLAIN

# Does Not Curdle Does Not Spoil



Is Always Ready Perfectly Pure

"Reindeer" Condensed Milk "Evaporated Cream

# The Purest Jams are BATGER'S (LONDON, ENGLAND)

We Sell Them

EBY, BLAIN & CO., Wholesale Toronto, Ont.

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The Jobber and the Grocer who is out for the business finds Eddy's Matches an indispensable part of his stock-in-trade. It pays to handle them.

The Jobber and the Grocer who deals in Eddy's Matches deals in an article that has given universal satisfaction for nearly half a century.

The Jobber and the Grocer who handles E. B. Eddy's Matches cannot suffer by any fall in price; he is protected against fluctuations in the market and has nothing to fear from a decline in price.

# THE E. B. EDDY CO. HULL, CANADA

### BRANCHES

Montreal, 318 St. James St. Toronto, 29 Front St. West

#### AGENTS

F. H. Andrews & Son -	Quebec, Que.
Alfred Powis	Hamilton, Ont.
. A. Hendry	Kingston, Ont.
A. P. Tippet & Co	St. John, N.B.
ohn Peters & Co	Halifax, N.S.
ees & Persse	Winnipeg, Man.
as. Mitchell	Vancouver, B.C.
E. A. Benjamin	St. Johns, Newfld.
Resident Agents not ) -	Sydney, Australia.
yet appointed ) -	Melbourne, "



#### TORONTO MARKETS.

TORONTO, June 7th, 1894. GROCERIES.

W ITH the improvement in the weather has come an improvement in business. The movement, however, is still small. Except it be for the little better business doing, no material change has taken place during the week. Valencia raisins are still getting into smaller compass and prices tending upwards. For canned goods the inquiry is, if anything, better than it was a week ago. Sugars are quiet and unchanged. Teas, especially new season's Japans, are attracting more attention, but there is no great business doing. Rice, if anything, is in little better demand.

### CANNED GOODS.

Business is fairly good all round. Peas are meeting with an improved demand, and some of the jobbers are getting sold out in this line, but of course there are plenty to be had ; ordinary selling price is still 80 to 85c. Tomatoes and corn are in good demand and firm at 85c. Demand is improving for canned fruits, particularly plums, peaches, pears and preserved apples in fancy quarters, all of which are more or less scarce. We quote : Peaches, \$3 to \$3.25 for 3's, \$2 to \$2.25 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's \$1 to \$1.10, gallons \$2.75, and preserved fancy quarters at \$1.35 to \$1 40. There is an improved demand for salmon, but we hear of no transactions in futures, the trade still holding off. The jobbing price for No. 1 goods is still \$1.25 to \$1 35 for tall tins and \$1.50° to \$1.60 for flat tins. Lobster is still quiet with prices unchanged. We quote : Tall tins, \$1.85 to \$2; flat tins, \$2.40 to \$2.50.

#### COFFEES.

The conditions are much as before, demand being steady and prices unchanged. We quote green, in bags, as follows : R10, 21 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 ½ to 22 ½ c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

Rio coffee is quiet in New York with jobbers' still hesitating, but prices are steady, present indications pointing to a probable reduction in the world's visible supply of 50,-000 to 90,000 bags.

#### NUTS.

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Nothing new to report, demand still being light and prices unchanged. We quote as follows: Brazil nuts, 11 to 11½c. a pound; Sicily shelled almonds, 25 to 26c. a pound : Terragona almonds, 12½ to 13c. ; peanuts, 9 to 10c. for roasted and 7 to 8½c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½ to 15c. Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10¼c. for sacks and 10½ to 11c. for small lots; pecans, 12½c. RICE.

Some improvement is also reported in the demand for rice and prices are unchanged. We quote : "B,"  $3\frac{14}{2}$  to  $3\frac{34}{4}$  c.; Montreal Japan, 5 to  $5\frac{14}{5}$  c.; imported Japan,  $5\frac{14}{4}$  to  $6\frac{14}{2}$  c.

#### SPICES.

Demand is quiet and prices much as before. The clove and pepper market is low. We quote: Pure black pepper, 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 28 to 30%; cloves, 25 to 30c.; pure mixed spice, 23 to 25c.

#### SUGAR.

Neither refiners nor jobbers are doing much business, but's ill there is more selling than a week ago, and an improved demand may be looked for from this out. The New York market is steadier than it was, and the feeling here is better than it was in consequence. "Ruling prices are still \$4.35 to \$4.40 for granulated, and  $3\frac{1}{2}$  to  $3\frac{7}{3}$ 'sc. for yellows.

#### SYRUPS.

There is very little doing and prices rule as before. We quote : Dark, 25c; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

#### MOLASSES.

Molasses, like syrup, is quiet and uninteresting. Ruling prices are : New Orleans, barrels, 28 to 30c.; half-barrels, 32½ to 34c.; Barbadoes, barrels, 32 to 35c.; halfbarrels, 38 to 40c.

#### TEAS.

There is an active demand for new season's Japan tea at 32 to 35c. On account of the floods the trade has not yet recovered its regular shipments of early picked new season's Japan teas, and at the earliest they are not now expected till the end of this week. Some good value is going out in last season's Japan teas at 18 to 25c. Indian and Ceylon teas are comparatively quiet, and there is not much doing in China teas.

Mail advices from London, under date May 25, stated that general firmness characterized the bidding for Indian tea, with slightly dearer rates for all teas with special point in liquor. In regard to Ceylon teas, competition was strongest for Pekoes and broken Pekoes with quality ; flavoring qualities, where not too thin, being also in good demand. Common teas showed a tendency to drag and sold slowly at rather drooping prices.

#### DRIED FRUITS.

Valencia raisins continue to gather strength as stocks become more depleted. Some houses have put layers up to 74c. There is no selected fruit visible on this market. We quote as follows : Off-stalk, 51/2 to 51/4 c.; tine off-stalk, 51/4 to 6c ; layers, 7 to 71/2c. Demand is good for currants at unchanged prices. We quote : Provincials, 3¼ to 4c. in brls. and half brls.; Fihatras, 4 to 4 1/2 c. in brls., and 4 1/4 to 4 1/4 c. in half barrels ; Patras, 5 to 51/2 c. in barrels, 5¼ to 5¾c. in half brls, 47% to 63%c. in cases ; Vostizzas, 61/2 to 71/2 c. in cases, 61/4 to 734c. in half cases; Panariti, 9 to 10c. Prunes continue in active demand, firm and scarce. We quote "D" at 51/2c. and "B" at 7 1/2 to 8c.; bags, 3 1/4 c.; casks, 4 1/2 to 5c. Figs. are dull and easy with quotations nominal. Small boxes, 71/2 to 8c.; 5 lb. boxes, 71/2 to 8c.; 10 lb. boxes, 8c ; 28-lb. boxes choice Eleme, 81/2c.; 6-crown, 121/2c.; 7-crown, 131/2 c.; bags, 28-lb., 61/2 to 7c.; taps, 4 to 41/2 c.; natural, 51/2 to 6c. Dates quiet and easy, at 414 to 5c.; selected Hallowee dates 81/2 to 9c.

#### BUTTER AND CHEESE

The butter market is weak, with nothing but local demand to maintain prices. A fairsized round lot of nice new dairy tub butter offered at 13c., but was-refused. The Eng lish and American markets are all low. Receipts now are principally in tubs, shipments of large roll having fallen off. The supply of pound rolls, however, is liberal. Demand is not brisk for any kind of dairy butter, a good many of the retailers being supplied direct by country merchants. Creamery butter in tubs has been offering pretty freely at about 18 to 19c., but this price would not let exporters out, and there is no local demand ; jobbers would readily take for creamery tub they have in stock the price factories are now asking them. Creamery pound prints are in fair demand. We quote jobbing prices as follows : Dairy-Choice tubs, 13 to 14c.; low grade, to to 12c.; large rolls, 13 to 14c.; pound rolls, 13 to 15c. Creamery-Tubs, fresh, 18 to 19c.; pound prints, 18 to 20c.

There is a fairly good demand for new cheese, but there is not much old either wanted or to be had. We quote : New toc.; old,  $11\frac{1}{2}$  to 12c.

#### HOGS AND PROVISIONS

Demand is more liberal for provisions and a fair trade is now doing, particularly in long clear. Stocks are getting "rounded up" in almost every line, and barrel pork is almost about all sold. There are not many dressed hogs coming in, but there is enough for the demand, \$6.25 is the idea as to price.

#### MARKETS. - Continued

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BACON-Long clear,  $7\frac{1}{2}$  to  $7\frac{3}{4}$  c.; smoked backs, 10 to  $10\frac{1}{2}$  c.; breakfast bacon, 11 to  $11\frac{1}{2}$  c.; rolls,  $8\frac{1}{2}$  to  $8\frac{3}{4}$  c.

HAMS—10½c. for smoked, and at  $9\frac{1}{2}c$ . for pickled.

LARD—Pure Canadian  $8\frac{1}{2}$ c. in tubs, 9c. in pails and  $8\frac{1}{2}$ c. in therees. Compound,  $7\frac{1}{2}$  to  $7\frac{3}{4}$ c.

BARREL PORK—Canadian heavy mess \$16.50 to \$17, Canadian short-cut \$16.50 to \$17.00, shoulder mess \$14.50, clear mess \$15.

#### LIVE STOCK MARKET.

There were 74 loads of offerings at the Western cattle yards Tuesday. There was a fair amount of purchasing for Montreal, both of butchers' cattle and hogs. Cables from England are no better, but a good quantity of buying was caused by the present low freights. Trade for shipping cattle was active, and prices were firm, but not changed. In a few cases \$4.60 per cwt. was paid, but most of the trading was done at from \$4 to \$4 30 per cwt. The demand for butchers' cattle was good, and prices well maintained. There was some outside buying. Among the sales were these : A load of 22 cattle, averaging 1,080 lbs., sold at 3¼c. per lb.; 14 steers, 1,100 lbs. average, 334 c. per lb.; 16, 1,190 lbs. average, 4c. per 1b.; 14, 1,100 lbs. average, \$3.70 per cwl.; one load, 1,025 lbs. average, 33sc. per lb. Bulls were plentiful at from 3 to 3¼ c. per lb. Common cattle sold as low as 21/2c. per 1b. Only a couple of hundred sheep and lambs came in, and prices are practically the same as at the close of last weeknamely, \$4 to \$5 per head for sheep, and lambs \$2 to \$4.50. Close on eight hundred hogs came here, and prices remain firm, but unchanged. Long lean bacon hogs are in active demand just at present. We quote : Long lean, at the cars, \$4.80 to \$5.10; stores, \$4.50 to \$4.70.

#### GREEN FRUITS.

Trade has recovered somewhat from the effects of last week's wet weather, but it is not yet brisk. Demand has been a little slack for oranges on account of the weather, and prices are a little easier in consequence. Lemons are not in much demand for the same reason. Bananas are in better demand than a week ago, but easier in price. Strawberries of Maryland and Baltimore growth are plentiful; prices lower, and de-

mand good. Pineapples are in rather light supply, and demand good with prices firm. Tomatoes, of Florida and Mississippi growth, are in good supply, and demand is good. The same may be said with regard to Southern cabbage. We quote : Oranges, Floridas, 96's, \$3.50; more desirable kinds \$4.50; Valencias, \$6.50 to \$7 for 420's; Cal. navels, \$3.50 to \$4.25 per box; Cal. seedlings, \$2.50 to \$3; Messinas, half boxes, \$2 to \$2.25; three-quarter boxes, \$3.50; boxes, \$3.50 to \$4; bloods, \$4 to \$4.25. Lemons-360's, \$1.75 to \$2.50; 300's, \$2.25 to \$2.75; fancy November cut, \$3.25 to \$375. Bananas, \$1.25 to \$2. Pineapples, small, 5 to 8c.; large, 10 to 15c. Apples, russets, \$5 per brl., spies \$6; second quality, \$2.25 to \$3. California cherries, \$1.75 to \$2 per box ; Baltimore cucumbers, \$3.50 per crate. Baltimore cabbages, \$2.75 to \$3 per crate. Tomatoes, Florida, \$3.50 to \$4, per six basket crate; Mississippi, \$3 to \$3.50 per four basket crate. California dried fruit-Apricots, 19 to 20c. per lb.; peaches, 16 to 17c. per lb.; nectarines, 16 to 17c.

#### COUNTRY PRODUCE.

BEANS—There is not much doing, but stocks are light and prices firm at 1.30 to 1.35.

DRIED APPLES – Demand is getting pretty well satisfied, but there are not many to be had. We quote jobbing price at 6½ to 7c.

EVAPORATED APPLES—Are practically\_ out of the market ; the nominal price is 11 to 11½c.

EGGS – Supplies are liberal, while the "loss off" is considerable. Demand is fair only, and for local requirements. We quote g to  $g!_2$  c.

POTATOES—There are none offering, and prices are firm. Car lots have sold on track at 75c. per bag; and small lots out of store are selling at 85c.

ONIONS — Demand continues fair for Egyptian onions at \$8.25 per bag.

MAPLE PRODUCTS—Market dull and quotations nominal. We quote : Syrup, wine gallon tins, 65 to 70c.; 5 gallon packages, 60 to 75C.; sugar, 1 lb. cakes, 7½ to 8c.; small cakes, 9½ to 10c.

HOPS—Dull and unchanged. We quote 93's at 10 to 12c. for medium and 13 to 15c. for fine; old, 4 to 7c.; package, 20c. per lb. FISH.

#### Trade is in an unsatisfactory condition. The Buffalo Fish Co. is not freezing fish this

season, having had so many left over from last season, and, in consequence of this, in order to find an outlet for their catch, the fishermen are selling to consumers. This has led some of the jobbers here to cancel their orders. White fish is scarce, while salmon trout is plentiful and lower. We quote: Skinned and boned codfish, 61/2 c. ; shore herring, \$4 per brl.; boneless fish, 31/2 to 4c.; boneless cod, 5 to 8c.; Lake Erie herring, \$1.75 to \$2 per 100; blueback herring 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 7 to 8c. per lb.; salmon trout 5c.; white fish, 6 to 7c.; pike, 5c. lb.; perch, \$1.50 per 100; haddock and cod, 51/2c. per lb ; steak cod, 5 to 6c ; large halibut, Ioc.; brook trout, 25c. per lb.

#### SALT.

Salt dealers report a fair trade in all kinds, particularly rock, which at this season of the year is usually in good demand. Prices to the trade are as follows : Barrel salt, 93c.; coarse sacks, 58c.; fine sacks, 70c.; dairy \$1.25 to \$1.50; American rock, \$10 per ton. SEEDS.

There are still a few enquiries for corn for ensilage, Hungarian and millet seeds and buckwheat. Corn is easier. Jobbing price : Ensilage corn, 58 to 80c. per 56 lb. bushel; Hungarian and millet, 75 to \$1 per bushel of 48 lbs; buckwheat, 60 to 70c.

HIDES, SKINS, WOOL AND TALLOW. HIDES—Trade in hides and leather is not quite so brisk as it has been hitherto, although a fair export trade is reported. Prices paid by dealers are : No. 1 cow, 3c.; No. 2, 2c.; No. 3, 1c. Steers are ½c. in advance of above prices.

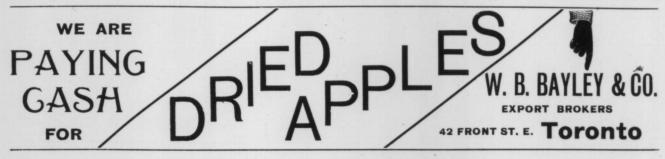
SKINS—Are much the same, merely a fair local trade is reported by dealers. Prices remain unchanged. Sheepskins, 85c.; lambskins, 20c.; calf, 4 to 6c. for 1's and 2's.

WOOL—Local trade quiet. The wet weather has interfered with shearing, and as a result very little is coming in. As there is none being shipped out of the country the market is inclined to be stagnant, although it is hoped that a change will take place soon. Price continues much the same. We quote as follows for first-class combing, 17c, 19c. for fine south down.

TALLOW-Slow at 2c. for rough, 5¼ to 5½ c. for rendered.

#### PETROLEUM.

It has been suggested by some of our leading dealers that the American railroads follow the example set by their Russian





#### MARKETS-Continued

88 FRONT ST. EAST.

Eggs, 10c. Dairy Tub Butter, 15 to 16c. Store Packed Tub, 13 to 14c. Large Rolls, 13 to 15c.

70 Colborne Toronto.

**General Fruit and Produce** 

**Commission Merchants.** 

ESTABLISHED 1874.

JAMES E. BAILLIE

PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East. Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.

Cold Storage for Butter and Eggs.

Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can

we sell anything for "you" in this market?

Write us. Good connection with Whole-

And Freezing

Splendid cooling

rooms for Summer.

Write for rates.

COLD STORACE

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

sale and Retail trade.

Prompt Shipments.

Country Consignments Solicited. Prompt Returns Made.

Consignments Solicited.
 Tel. 867.

returns by registered letter.

Established 1870.

Write us for Quotations.

THE.

JOHN HAWLEY, Provisions and Commission brethren, viz, use oil as a fuel while the trouble continues among the colliers, in order to make the trade a little more active than it has been during the past few weeks. Prices remain unchanged at last week's quotations. We quote 5 to 10 barrel lots, We charge five per cent., and prompt imperial gallon, Toronto-Canadian, 12 to 121/2c. ; carbon safety, 151/2 to 16c. ; Cana-Egg Trade a Specialty dian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c. WHITE & CO.

The Petrolia Advertiser, in its weekly report, says : "Crude, 92 1/2 c. per brl. offered, 93c. per brl. wanted ; refined, 534 to 614c. in bulk, or 81/2 to 9c. in brls. in car lots f.o.b. here. It would tax the ingenuity of the rarest brain to write anything of interest concerning the oil market just now, for it is simply in a state of coma as far as the crude end of it is concerned, and the refined branch is steadily pursuing the even tenor of its way without incident worthy of remark."

#### MARKET NOTES.

H. P. Eckardt & Co. are offering \$2 strawberries, best quality, at \$1.50 per doz.

The Toronto Salt Co. has been appointed Toronto agent for the Windsor Salt Co.

Evaporated apples are scarce in this market. H. P. Eckardt & Co. have a small lot left.

A. F. MacLaren & Co. are making a shipment of MacLaren cheese to J. Travers & Sons, London, England, this week.

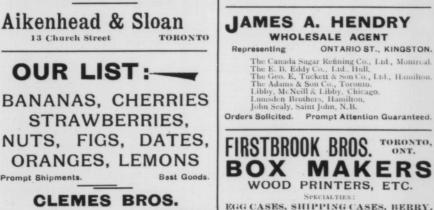
H. P. Eckardt & Co. have just received a shipment of new pack Thistle brand finnan haddie.

Wm. Paterson & Son are showing a superior line of chocolates and bon bons, nlcely gotten up. Their travelers have samples.

Eby, Blain & Co. have in stock this week some high grown Darjeeling teas, which they claim to be offering at reasonable prices.

J. A. Gowans, of 1444 Queen street west, Toronto, has recently placed a gigantic flour mixer in the factory of The Ireland National Food Co. The machine mixes 500 lbs. at once, the time occupied by the process be-

SOAP, SPICE AND CIGAR BOXES.



TORONTO



Quotations

21

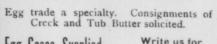
. POTATOES .

We are always open to buy or sell car

lots of potatoes.

WM. HANNAH & CO.





Egg Cases Supplied.

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ing about five minutes, while by the old shovelling method, two hours at least would be spent at the operation.

Smith & Keighley are offering new season's Japan teas at 35c.

New Eagle Japan in store. M. Masuret & Co. have a complete assortment in all grades.

Smith & Keighley are offering fine layer Valencia raisins.

S. K. Moyer is in receipt of a carload of Baltimore cabbages this week.

Sloan & Crowther are in receipt of a shipment of Morton's marinated pilchards.

Eby, Blain & Co. have a shipment of new season's Japans, early pack, on the way.

Davidson & Hay have in stock "Shell" brand ca-tile soap and Savar white castile soap in 10-lb. bars.

Aikenhead & Sloan are offering smoked trout at 7c. per lb. It is held to be equal to smoked salmon in quality.

Perkins, Ince & Co. have a carload of Sphinx prunes on the s.s. Scotia, due to arrive in New York 11th inst.

The first shipment of Mississippi tomatoes arriving in Toronto was received by McWilliam & Everist.

The "Western Mixed Biscuit," lately introduced by Wm. Paterson & Son, and advertised on page 6, has evidently "caught on." The firm report large sales.

Eby, Blain & Co. report they are expecting to receive in stock this week a large shipment of both Indian and Ceylon teas which will show excellent value at low prices.

H. Walker & Son, Guelph, have just received two cars of extra fancy bananas, which they claim to be offering for cash at lowest market quotations.

P.C. Larkin & Co. have this week established agencies for Salada package tea in Newmarket and Bradford. The firm reports that the demand for this tea has been so large the past week that it is behind with the orders.

M. Masuret & Co. have exercised the greatest care in the selection of teas bearing their well known Eagle brand labels, and will at all times handle only those up to standard in quality and style.

In view of an impression that increasing receipts of Brazil coffee at primal markets indicate new crops, it may be stated that dispatches at hand recently state that the bulk of the movement is of old growth coffee. N. Y. Journal of Commerce.

Season 1894 Japans. Write for samples and quotations of their Eagle brand, registered. If you have not handled these goods you should write M. Masuret & Co. Your order will be appreciated. "We have a letter order department," writes the firm.

John A. Moody, flour, grain, produce and commission merchant, London, has an ad-

vertisement in another column. He buys and sells carloads of wheat, oats, peas, barley, corn, flour, potatoes, etc., and is agent for the Dominion of Canada for Kenzine Washing Comp und. Quotations are given on enquiry.

After the 15th of the present month the Montreal sugar refineries will withdraw the 21/2 per cent. discount under which they now sell, the price thereafter to be net cash, the Lower Province refiners having been doing this for some time. It is thought that the wholesale trade will now withdraw the 1 per discount, ten days, to the retail trade.

Lever Bros., Ltd., have reduced the price of "Sunlight" soap equal to the reduction in duty made by the Government. This item would have added materially to the profits of Lever Bros. in the course of a year's business, but by giving the full benefit of the reduction in duty to their customers, they are showing a generous attitude to the trade.

Greening, Balfour & Co., Winnipeg, intend concentrating their interests in Hamilton, Ont., on July 1st. " Motives of economy in the interest of our customers and ourselves make this change desirable," say the firm, " and we feel confident the advantages will be evident in our future business relations. Our occupancy of the territory between Port Arthur and Victoria, B.C., dates from the opening of railway facilities, and we take pleasure in expressing our appreciation of the enterprise and pluck which the pioneer merchants and settlers of the country have shown, and we intend keeping fully in touch with the growth and interests of the country. Our Mr. Robert Balfour, or other representative, will have the pleasure of making visits at about the usual time.

#### MONTREAL MARKETS

MONTREAL, June 7, 1894. GROCERIES.

HERE has been no radical change in the grocery market, and though a somewhat increased business is to note in some lines, the market as a whole continues dull and unsatisfactory. Sugars have been uneasy in tone, but quotations have not been quotably changed. Values on molasses have been rather unsettled, while syrups have been largely dull and nominal. Buyers are still holding off in teas, and in coffees and spices very little of a special nature has transpired. Dried fruit has been firm, and it would appear from further advices from Patras that the rains are really affecting the growing currant crop in Greece, for offers have been refused from importers here except at a shilling advance on their first offers. Canned goods remain quiet aside from an occasional transaction for future delivery in B. C. salmon, and there is nothing to note in other lines. Payments are much complained of, and it is said that the returns of the 4th of the month were not equal to those of last year.

SUGAR.

The tone of the sugar market has been easy, but at the time of writing there is no change in price from those quoted a week ago. Demand here has been good, and a fairly active business put through, especially in granulated, of which some fair-sized lots have changed hands. It is said that 41/8c. has been shaded in some cases, but we report last week's quotations. Yellows have met a fair enquiry, and although the turn over has not been large, a good movement is reported on the basis of 31/8 to 37/8 c., as to quality, at the factory.

#### MOLASSES.

Late cables from the Islands have been weak, and note a further decline of 1c., first cost in Barbadoes now being 9c. As a result of this the market has ruled easier, and values are rather lower, and the cutting that has been carried on of late has cut down prices still lower in some cases, though it is claimed than an agreement has been arrived at to stop this latter practice. We quote 28c. for 25 puncheon lots, 29c. for car lots, and 30c. for single barrels.

#### SYRUPS.

There has been no improvement in the syrup market since our last. The demand continues slow, and business has been dull. Values are unchanged as follows : Bright grades 2 to 21/8c., and dark 11/4 to 11/2c.

#### TEA.

There has been little or no business in teas between houses on spot. The demand during the week has been slow and of a small jobbing character. The truth of the matter is that buyers are holding off for new goods and that when the latter commence to arrive more freely, more activity may be looked for. Some Japan stock has been moved at 10 to 17c. We quote : ]apans, common, 10 to 13c.; medium, 14 to 17c., and fine 18 to 23c.

#### COFFEES.

Coffees are only moderately active, a fair call for Maracaibo stock at 181/2 to 191/2c. in round lots being the chief feature. Some Rios have also changed hands. We quote : Mocha, 25 to 28c.; Java, 24 to 30c.; Rio, 19 to 21c., and Maracaibo 19 to 21c.

#### SPICES.

There is no change in spices and we quote: Black pepper 6 to 71/2 c., white pepper 10 to 121/2 c., cloves 71/2 to 9c., cassia 9 to 10c., nutmegs 60 to 90c., and Jamaica ginger, 15 to 18c.

#### RICE

The demand for rice has been fair and the market has ruled active in a small way. We quote : Standard, \$3.50 to \$3.75, Japan, \$3.75 to \$4 25, and Patna, \$4.25 to \$4.75.

#### DRIED FRUIT.

Stocks of dried raisins of all kinds are scarce and firmly held, while the volume of business for this reason is small. The firmer offers that we noted last week for fresh supplies laid down from Great Britain have been confirmed this week, and now the spot basis

## LAWSON BROS. Manufacturers Rolled Oats, Rolled Wheat, Flake Peas Flake Hominy, Flake Barley, Wheatlets Etc Put up in bulk, boxes, barrels, and packages. The Best Goods in the Dominion. The College Grounds, Adelaide St. West, Toronto, Ont. awson & O. FRUIT PRODUCE and COMMISSION MERCHANTS **32 WEST MARKET STREET.** Consignments Solicited TORONTO. GEORGE MCWILLIAM. FRANK EVERIST **TELEPHONE 645. MCWILLIAM & EVERIST** GENERAL .. FRUIT **Commission Merchants** 25 and 27 Church street, TORONTO, ONT. Consignments of FRUIT and PRODUCE SOLI-CITED. Ample Storage. All orders will receive our best attention. **AUSTRALIAN MUTTO** e have been appointed sole agents in Canada for the Sydney Meat Preserving Co. And have just received consignments per steamships "Warrimoo" and "Arawa" of the following: Boiled Mutton, 2s. and Is. Roast Mutton, 2s. and Is. Corned Mutton, 2s. and Is. Haricot Mutton, 2s. Stewed Sheep's Kidneys, 2s. Irish Stew, 2s. Sheep's Tongues, 2s. A large consignment of Sheep's Tongues, 1s., is expected on next steamer. Prices to the wholesale trade on application. BUCHANAN & GORDON, Winnipeg, Man. Short Rolls Sweet Pickle No Charge For Package. NEWEST THING TRY THEM F. W. FEARMAN HAMILTON

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#### MARKETS-Continued

is fractionally under what new stocks could be imported at. Ordinary off stalk are held firm here at 4¼ to 43%c. according to quality. No layers or selected are to be had, and prices on them are nominal. In dried currants the news that we noted last week to the effect that the excessive rains were damaging the crops in Greece would seem to be correct, for firms here who cabled offers on last week's basis have been refused and an advance of 1s. called for, which would be about equal to 314 to 31/2c. net cash laid down on spot. The spot basis, however, remains the same, though it is possible this news may have a stiffening effect on values. We quote as before : 31/4 to 31/2c. according to quality. Prunes are very scarce, and Bosnias are firmly held at 514 to 51/2c. There are little or no dates offering here and prices are firm at 5c. for the few lots available. The market is bare of figs, and prices are purely nominal.

NUTS.

There has been little doing in nuts, which rule quiet. We quote · Almonds at 111/2 to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts 11 1/2 c.; filberts, 8c.; pecans, 71/2 to 8c., Brazils 9 to Ioc., and peanuts, 7 to 9c.

CANNED GOODS,

There has been little or no improvement in the canned goods market, and aside from the placing of an occasional lot of B.C salmon for future delivery, there is little business to note. We quote : Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.15 to \$1.30 per doz; tomatoes, 80 to 85c. per doz.; peaches, \$2 to \$2 to per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c per doz.

#### GREEN FRUIT.

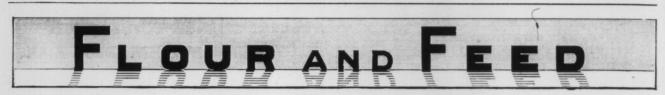
A fair amount of business has been done in fruits, but there are few special features to note except that the California fruit is arriving in very poor condition and is not readily saleable. Stocks of oranges are pretty heavy, and prices rule easy at \$1 to \$1.50 for half boxes and \$2.50 to \$3.50 per box. California oranges are dull and weak under free arrivals and poor quality. Car load lots have sold as low as 20c. a box, and we quote a range of 25c. to \$1 per box ac-

(Continued on page 26)



St., Toronto





RIVATE advices from the Argentine Republic say the farmers of that country are preparing to sow four times as much wheat next season as they did last. This means a crop cf 240,000,000 bushels compared with 60,000,000 bushels, if the yield per acre turns out as well as the last crop did. When we consider that the Argentine crop was the factor that upset all calculations for a year past and sent prices down below all previous records, what may we expect from the continued rapid expansion of crops in the new wheat fields. There may be a sudden stoppage, however, to their flight. A country which carries the heaviest deb', according to population, in the world, and where gold is close on 300, has before it such a crash as must upset all calculations and act like a cyclone on their industries, of which growing wheat is the chief-almost the only-one.

24

A local grain exporter bought a round lot of American red winter wheat during the past week, at 57c. per bushel, Liverpool, August delivery. This was, of course, a purely speculative sale, but indicates the slight faith some traders have in future values. This is exactly the figure at which Ontario millers are buying the same quality of wheat at, now, at stations throughout the west and north.

#### THE MARKETS.

#### TORONTO.

FLOUR—Continues at the same dead level of prices as a week ago. Nothing in sight likely to advance it soon, and quotations are so low that it would be difficult to get them lower. We quote as follows: Manitoba wheat patents, \$3.65 to \$3.80; strong bakers', \$3.45 to \$3.55; winter wheat patents, \$3.45 to \$3.60; Ontario family, \$2.95 to \$3.25; straight rollers, \$2.85 to \$3.05.

MILLFEED—Bran \$15, and shorts \$16 at local mills, with a good demand from the east for shorts, at \$16 to \$17.

MEAL—Oatmeal is much as before at \$4.10 in bags and \$4.20 in barrels; broken lots \$2.25; corn meal (common) \$3.10; Gold Dust, \$3.25 to \$3.30.

OATS—Are selling on the street market at 39c., and in car lots at 37 ½c. on track here.

#### MONTREAL.

The demand for flour on account was good and the market was more active and steady, with a good business doing. There was also some enquiry for export, but no business resulted. We quote : Winter wheat, \$3.60 to \$3.70; Manitoba patents, best brands, \$3.50 to \$3.60; straight rollers, \$3;extra, \$2.75 to \$2.90; superfine, \$2.50 to \$2.65; Manitoba strong bakers', \$3.40 to \$3.50; Manitoba strong bakers', best brands, \$3.40 to \$3.50.

The situation of feed market was unchanged. The demand for all lines was good and values were steady. Bran, \$18 to \$19; shorts, \$20; Mouillie, \$20 to \$22.

The oatmeal market continues to rule quiet and steady. The demand is only for small lots to fill actual wants. Standard, brls., \$4.40; granulated, brls., \$4.40; rolled oats, brls., \$4.40; pot barley, per brl., \$3.90; split peas, per brl., \$3.40.

#### ST. JOHN, N.B.

In flour there was no improvement during the past week ; over 1,000 brls. bought at about \$4 was sold for about \$3, the holders dropping \$1 besides expenses. This was not held by regular dealers. There is no immediate outlook for improvement. The positicn of hay abroad continues most unsatis-

Dominion Agents.

factory, and shippers must have lost money. P.E.I. oats are lower. Maritoba flour, \$4.25 to\$4.35; best Ontario,\$3.50 to \$3.65; medium, \$3.35 to \$3.50; standard oatmeal, \$4.30 to \$4 40; roller, \$4 45 to \$4.55; cornmeal, \$2 60 to \$2.65; granulated, \$0.00 to \$3.50; middlings on track, \$22.50; bran, \$21; cotton seed meal, \$30; oats, local, 41 to 43c.; P. E. I., 44 to 45c. ; Ontario, 45 to 46c., car load ; beans, h.p., \$1.55 to \$1.60 ; prime, \$1.45 to \$1.50; split peas, \$3.65 to \$3.85; round peas, \$3.65 to \$3.75 ; pot barley, \$385 to \$4 ; hay on track, \$12 to \$12.50 ; American timothy seed, \$2.50 to \$2.60; Canadian, \$2.60 to \$2.75; red clover, 111/2 to 12c.; alsike, 131/2 to 15c.

#### SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

N WHOLESALE GROCERY, CITY PREFERRED, by young man with four years' experience in firstclass retail business. Best of references. Address, Lours CHARLTON, Box 8, Newmarket. (23)



icles. Perfectly dust-proof. Will mix 50 lbs. thorughly in one minute. Special machines for Coffee, spice or Flour.

J. A. COWANS, Manfr of Special Machinery, 1444 QUEEN ST. WEST, TORONTO.

# Adams' Root Beer Extract.

1. It is of the best quality. 2. It is well advertised. 3. It has already made a good reputation for itself during the two seasons it has been sold. 4. It leaves a good profit, and a better one than the imported article. 5. It is the only Root Beer Extract in the market put up in two sizes to retail at 10 and 25 cents. 6. It makes 2 and 5 imperial gallons respectively, whilst the imported ones only make 5 wine gallons, or  $\frac{1}{2}6$  less. 7. It furnishes a delicious health drink at any season of the year, being especially acceptable during summer.

The Canadian Specialty Co. 38 Front St. East, TORONTO, ONT.





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#### MONTREAL MARKETS-Continued

cording to quality. Lemons are a large stock, and with cool weather the demand is slow. They have sold as low as \$2 per box and up to \$4 according to quality. Bananas are easy and fairly active at \$1 to \$2 per bunch. Pines are steady but quiet at 5 to 20c. each. Receipts of American strawberries have been pretty heavy during the week, and prices range from 8 to 12c. per box. Cherries are selling well at \$1.50 to \$2 per box.

#### COUNTRY PRODUCE.

There has been a further decline in the egg market since our last, but now the market is steady under a fair demand at 8 to 9c. Map'e syrup has met a fair enquiry at 55 to 6oc. per tin, and sugar  $6\frac{1}{2}$  to 7c. per lb. There has been a fair enquiry for honey at 5 to 7c. per lb. for strained and 12c. in the comb. Beans rule quiet at 8oc. to \$1.10 per bag. The feeling in potatoes has been fairly steady at 70 to 75c. per bag, with 6oc. for car lots. Hops are dull and weak. We quote 13 to 17c. for new and 4 to 8c. for old.

#### PROVISIONS.

The tone of the provision market has ruled steady, and values are maintained. The demand for pork is improving, and dealers state a good many enquiries have been received for round lots, but holders in some cases refuse to sell on account of the small stock held here, and will only dispose of small quantities. The demand for smoked meats is fair, and a good movement is reported at steady prices. We quote: Canadian short cut, heavy, \$18 to \$18.50; do., light, \$17 to \$17.50; hams, city cured, per lb.,  $9\frac{1}{2}$  to 11C.; lard, Canadian, in pails,  $9\frac{1}{2}$  to 10C.; bacon, per lb., 10 to 12C.; lard, common refined, per lb.,  $7\frac{1}{4}$  to  $7\frac{1}{2}$ c.

#### BUTTER.

The butter market continues dull and easy. There is only a moderate jobbing demand passing at present, and how the June creamery will open out is uncertain. We understand, however, that offers of some nice factories have been made at 18c. laid down in Montreal. It is possible that some of the large local jobbers may speculate a little in the matter providing for their future wants on this basis, but the exporters state that this is a bit too high for the English demand. In fact the Britishers have shown little or no disposition yet to buy butter on this side. In dairy stock there is little or nothing to note. Fine new creamery, 171/2 to 18c.; fine new Townships, 15 to 16c; fine new Western, 13 to 14c.; held dairy, 8 to 100.

#### CHEESE.

There have been no pronounced change in the tone of the cheese market, but the tendency is easy, nevertheless, and, no doub', if a holder really wanted to do business he would have to concede an ½ or so. According to shippers their private advices do not afford much encouragement, the Englishmen evincing a decided tendency to hold off,

and this disposition is not likely to be lessened when the Britishers are advised that the heavy shipments of last week are on their way across. It is hard to quote the market reliably, therefore, for aside from the cost of recent purchases in the countryand to base a spot price on these is hardly fair-nothing has transpired to-day to give any idea of the actual spot value of finest Ontario goods. With regard to asking figures our basis of Saturday about represents holders' ideas, but it would difficult to make to-day. Finest Ontario goods may be called nominal in view of the condition. We understand that some stock has been offered at less than our inside figure but it is just possible that it is not exactly finest. No distinction is now made between white and colored, which we predicted as likely for the commencement of this week. With regard to Quebec goods, some 600 boxes sold at St. Hyacinthe at 834 c., which is equivalent to about 9c. here, and 7,000 boxes were offered on spot. They were all sold at 9 to 91/2c, the top figure being the ruling; and it is said that a few hundred boxes of a favorite brand got a fraction more than the outside figure. On this basis of cost our quotations on Quebec cheese are a trifle too high, bu: we allow them to stand. Finest Ontario colored, 93/8 to 91/2c. finest Ontario white, 93% to 91/2c.; finest Quebec colored, 91/4 to 93/8c. ; finest Quebec white, 914 to 93/8c.; under grades, 9c.; cable, 51s.

#### MONTREAL TRADE NOTES.

For sale by private treaty, perfect set of machinery for blending and packing tea in lead packets, half pound and one pound, recently imported from first-class London, England, maker; in use short time. Apply for particulars, post office box 474, Montreal.

Mr. Rose, of Rose & Laflamme, has gone down to Quebec and the east on a short business trip.

It is reported that the refiners have been shading on  $4\frac{1}{8}$ c. for granulated, but we cannot learn of any transactions.

Frank Magor & Co., Montreal, report an exceptionally good demand during the month of May for Keen's Oxford Blue.

The St. Lawrence Sugar Co. received on Saturday last 19,030 bags of raw beet stock from Germany by the ss. Dunbeth.

The stock of figs has been practically cleaned up on this market, and there is now no business to do in them in the absence of stock.

"Tetley's" western representative advises headquarters here that he is receiving great encouragement from the live grocers of the west.

Brokers here have secured advices which tend to confirm the reports of damage to the growing currant crop in Greece. They cabled offers on the basis of mail advices and received refusals in answer, except at a shilling advance or equal to 3¼c. nett, laid down.

Brokers are freely offering Red Sock Eye B. C. canned salmon at \$3.50 f.o.b. on the coast, but the buyers are now bidding \$3.25 and not urgent at that.

The largest raw sugar curgo so far received this spring arrived this week in the shape of 4,000 tons of Cuban raw sugar for the Canada Sugar Refinery.

D. Brown, the Canadian manager, notes the arrival of another large consignment of Tetley's teas, which were received ex s. s. Sardinian. Orders can be promptly filled.

The wholesale trade advise us that there is a good demand for Marshall & Co.'s Scotch kippered herrings and their other





T. G. WILLIAMSON & CO., TORONTO.





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# BRAINS EXPERIENGE GAPITAL

A RE the requisites necessary to a successful business. We have them. They are used in manufacturing and selling the Delhi "Epicure" Tomato Catsup, which is having a Dominion-wide reputation. We are making this Catsup to sell to-day, to-morrow and for the next fifty years. To do this the goods must be of a standard quality. So they are. If you have not had a sample case send for one at once to the

Delhi Canning Co., Delhi, Ont.

#### MONTREAL MARKETS-Continued

tinned fish, which are highly esteemed and superior to many other brands, and their consumption is steadily increasing.

The manufacturers of Robinson's Patent Barley and Robinson's Patent Groats are sending samples of these preparations to all who ask for them. Frank Magor & Co. are the Canadian agents.

M. Lefebvre & Co. have started to refine sugars at their Berthierville factory. They commenced work on a big batch of raw beet stock this week. They will not work on native grown beets until the fall.

Joseph Tetley & Co. desire to inform the grocery trade that the elephant is their registered trade mark. Where it is seen representing any other firm's goods buyers should be on the look out, for it is a direct infringement on Joseph Tetley & Co.'s rights.

There is evidently considerable stringency in the cigar trade at present, and there have been lots of rumors flying around this week. One firm, Runk & Montgomery, havealready gone under with \$19,000 direct and indirect liabilities, and it is claimed that others will follow shortly.

#### ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., June 7, 1894. OUR correspondent regrets to have to report a quiet week, and prospects are not as one would wish. There is an increasing amount of flour going forward to Nova Scotia via St. John since the establishment of the Sealy packet line, having many points of advantage over Boston, principally that goods are landed at their destination in about one-third the time. There is also less trouble, as no bonding is required and the rate of insurance is lower. The freight rate via St. John, though 7c. lower than last year, is still 7c. above the rate via Boston, but the advantages are worth a much greater difference. The inland revenue receipts for May of this year were some \$4,-000 below last, the figure being \$21,965.19 for this year and \$25,824.88 for last. Potatoes are still going forward in large quantities to the States. Values have changed very little during the week. Free lumber would appear to be the decision of the American Senate. This would place all mills here on an equal footing. Previously the American miller sawing American lumber coming from the head waters of the St. John had all the advantage. Markets in the States are, however, very dull.

SPICE—Values as last week. Cream of tartar,  $17\frac{1}{2}$  to  $18\frac{1}{2}$ c. brls., 20 to 25c. boxes; nutmegs, 60 to 90c.; cassia, 18 to 20c; cloves, whole, 15 to 20c.; ground, 20 to 25c.; ginger, 18 to 22c.; bicarb. soda, \$2 30 to \$2.38, sal. sod 3, 1 to  $1\frac{1}{2}$ c.

SALT-The first fine to arrive came to Menatt Bros. & Co. by the Maiden City; the

same vessel brought for them 3,600 bags of coarse; there were 1,200 of fine. The stock of coarse in the city is large. Coarse salt, 48 to 50c.; factory filled, \$1.15 to \$1.20; Canadian bags in barrels, 5-lb. bags, \$3.25; 10-lb. bags, \$3.10; 20-lb. wood boxes, 20c.; 10-lb., 12C.

TOBACCO—No change from last week. McDonald's selling at: Crown, 43c.; Pılot, 45c.; Index, 43c.; Napoleon, 49c. Mc-Alpin s Beaver, 62c.; Tecumseh, 65c.; Jubilee, 59c.; Gold Shield, 48c.; Woodcock, 53c.; Army and Navy, 45c.

OILS—There are no changes from last week. Burning oil, best American, 19c.; best Canadian, 18c.; second grade, 13 $\frac{1}{3}$  c. These prices are net; no charge for barrels. Linseed oil raw, 56 to 59c.; boiled, 59 to 62c.; turpentine, 45 to 47c.; cod oil, 30 to 32c.; seal oil, steam refined, 45 to 48c.; pale, 40 to 43c.; olive oil, commercial, 95c. to \$1.05; castor oil, 7 to 7 $\frac{1}{3}$ c.; extra lard oil, 65 to 70c.; No. I lard oil, 60 to 65c.

DRIED FRUIT AND NUTS-Evaporated apples are scarce, and being hard to get prices are firmer. Dried are also firm. Oranges are firm, with prospects of higher prices. Lemons and pineapples continue low. American strawberries are plentiful and lower. Nuts, particularly Brazil, are easy, except perhaps peanuts, and the lowering of the duty more than balances a slight advance in price. Currants are low, with raisins firm. Raisins, Sultana, 7 to 7 1/2 c.; Valencias, 5 to 5 1/4 c.; layers, 6 to 6 1/2 c.; London layers, \$2.25 to \$2.50; California loose muscatels, 61/4 to 61/2c.; prunes, 51/2 to 61/2c.; California's, 11 to 12c.; currants, brls., 31/2 to 4c.; cases, 4 to 5c.; dried apples, 634 to 7c.; evaporated, 121/2c.; dates, 5 to 6c.; lemons, \$3 to \$4; figs, 10 to 12c.; Egyptian onions, 23/4 to 3c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 10 to IIC.; pecans, 12 to 13c.; peanuts, reasted, 10 to 11c.; Bermuda onions, \$2.25 per crate; oranges, case, 420's \$7 to \$8; California, \$4 to \$4.50; Messina, \$4.25 to \$4.50; lemons, Messina, \$3 to \$4; blood oranges, half-bcx, \$3; cranberries, \$12.50; in water, \$7; bananas, \$2 to \$2.50.

CANNED GOODS—In vegetables the feeling is firm, and higher prices are expected; the lowering of the duty has caused quite a demand for American canned fruit. But, except Californian, it is not of as good a quality, as a rule, as our own. Corn, goc.; peas, goc.; tomatoes, 95c. to \$1; salmon, \$1.35 to \$1.45; lobsters, \$1.75 to \$2; oysters, 2's, \$2.25; 1's, \$1.15 to \$1.25; corned beef, 2lb. tins, \$2.60 to \$2.70; 1lb. tins, \$1.60 to \$1 70; gallon apples, \$2.40 to \$2.50.

DAIRY PRODUCTS—Eggs have been in much better demand, and supply being smaller than for some time, present prices have been better; but outside eggs are low. Butter is in fair supply; prices continue to weaken, and lower figures are expected. Large rolls are in very light demand. Cheese continues to fall off in price, following the Canadian market, the pushing forward of too green cheese being the trouble. But very few N.B. cheese are yet in the market. Butter, 17 to 19c.; eggs, 8½ to 9c.; cheese, 11 to 11½c.

MOLASSES—Baird & Peters' cargo of Porto Rico, is now to hand, being the first direct cargo landed here for some years. Quality is all that could be desired ; it is likely to prove a good purchase as Porto Rico at the Island has advanced 3c. Barbadoes continues low, both here and at the Island. Large quantities are being imported ; the second cargo has arrived. A sale of too casks for Quebec is reported. Barbadoes, 27 to 28c.; old, 26 to 27c.; Porto Rico, fancy, 43 to 44c.; No. I, 35 to 36c ; No. 2, 28 to 29c.; Antigua, 27 to 28c.; St. Croix, 26 to 27c. Syrup, 33 to 35c.

SUGAR—Is not over firm; demand is fair; prices as last week. Granulated,  $4\frac{14}{2}$  to  $4\frac{1}{2}$ sc.; yellow,  $3\frac{14}{2}$  to 4c.; Barbadoes,  $3\frac{14}{2}$  to 4c.; Paris lump, 6 to  $6\frac{14}{2}$ c.; powdered, 6 to  $6\frac{14}{2}$ c.

FISH—In pollock demand is light and prices are lower. Some fine fresh salmon are coming forward from Bay Chaleur and some few from Aylesford, N. S. It is expected that pickled shad will be very scarce. Dry cod are in good demand with small arrivals. There are no pickled herring. Large cod, \$4.00 to \$4.10; medium, \$3.50 to \$3.75; pollock, \$1.60 to \$1.70; salmon, 21c.; lobsters, large, \$6 per 100; small, \$2; medium smoked herring, 12c.; lengthwise, 11c.

PROVISIONS—Prices on pork are easier. The pack in Canada shows an increase as against last year. Prices of local packers continue to be below Chicago as well as Montreal and Toronto. Beef 15 firmer. Clear mess, \$18 50 to \$19; P.E.I. mess, \$16.25 to \$16.50; prime mess, \$14 to \$14.50; plate beef, \$13.50 to \$14; extra plate, \$14 to \$14.50; pure lard, 10 to 11½c.; compound, 8½ to 10c.; cottolene, 9¾ to 10¼c.

#### A CANNINGTON MERCHANT WEDS.

Fred. Chapman, of May & Chapman, grocers, etc., Cannington, has only been in business there a few months, but he was in business long enough to feel the want of a wife, and on the 29th ult. he secured the desideratum in the person of Miss Birdie Woodward, daughter of T. Woodward, one of Cannington's merchants. Rev. Mr. Totten tied the nuptial knot. The bridesmaids were the Misses McLean, and Marshall and Fred. Armstrong and Harry Chapman supported the groom. After the wedding supper and reception Mr. and Mrs Chapman left by the evening train on a honeymoon trip. THE GROCER congratulates.



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Has shown that SURPRISE SOAP is the best for washing clothes as well as for general use. We have received thousands of testimonials from users in all parts of Canada.

BRANCHES— MONTREAL: 17 St. Nicholas St. TORONTO: Wright & Copp, 51 Colborne St. WINNIPEG: E. W. Ashley. The St. Croix Soap Mfg. Co., St. Stephen, N.B.

### REST THE RECUPERATOR.

HE man who does not do his work with verve never does it really well; and the man who does not stick to it until success is victoriously achieved, is not made of stuff of the first quality. With those who are worth anything, the task of life, however tough it may be, and however long, has got to be completed, as the Americans put it. In these times of manifold competition the task is pretty certain to be long. It follows, therefore, that the man who cannot "stay" cannot complete it. He will have to be written down among the failures. Is life worth living for a capable man if it is to be a failure in the long run? Hardly ! If this be the general feeling, it is obvious that "recuperators" of energy and capacity become of great importance to the man who is minded to avoid the paralysis of his career. Of all the recuperators of intellectual energy and freshness there is one which is chief and has no second. That recuperator is rest. Let him who questions the superlative value of rest, try to do without the rest of sleep for a single week. Rest, to produce its full result, must be absolute-not merely the cessation of work, but the abandonment of care; the laying aside of responsibility also, as of a coat which is not to be worn for a period. The man whose brain is very tired must give his body rest as well as his intellect. A weary brain will not

supply the muscles with energy for long walks or fatiguing toils. A large sofa in a large and airy room for a lounge in the winter, with two or three short and easy walks in the fresh air, is the ideal to be sought after; in the summer a hammock in a quiet corner of the orchard or coppice where the breezes are gentle aud the rustling of the leaves is soft. A mild and very occasional smoke for those who like it, and a tame novel to read for a few minutes at a time, three or four times a day, may help the sense of quiet and repose. Two, or three, or four weeks spent in this way will make any fairly healthy man young again, however worn out he may be. The intellectual worker should have two such seasons of complete rest every year. The freshness of his work would soon show the soundness of his philosophy .- The Hospital.

#### HE DOESN'T ADVERTISE.

The non-advertising merchant, remarks a contemporary, goes forth to his lair at the rising of the sun and lo ! no man interfereth He standeth around all day like a bottle of castor oil, and the people with the shekels come out of his shanty. He advertiseth not his wares, and his face is forgotten on the face of the earth. Who hath dried apples ? Who hath fly-soiled gingham ? Who hath stale baking powder without end ? He that knoweth not the way to the printer.

#### PERSONAL MENTION.

Albert French, who represents Pure Gold Manufacturing Co. in Manitoba, Northwest Territories and British Columbia, has written saying that owing to press of business he will be unable to spare the time to make his regular spring visit to the house, and has gone back to the Coast.

Geo. F. Anderson, cashier of the Pure Gold Manufacturing Co., has gone with his family for a holiday vacation to Lake Sydenham.

R. T. Macdonald, who has been with Eby, Blain & Co. for the past seven years, has taken a position with Wright & Co.

Robert Shields, the broker, appeared on the street Wednesday attired in a new silk hat. The trade are wondering what it means. Perhaps Hymen can tell them.

#### FREEZING HERRING.

A number of gentlemen interested in the new process of freezing herring, etc., assembled this afternoon on Messrs. Harvey & Co.'s premises, says the St. John's, Nfld., Telegram of May 26. The herring were frozen under Mr. Neilsen's superintendence a fortnight ago to-day, and they have been lying packed in sawdust in an open store since that date. When examined they were found to be in as good a condition as when placed there. Herring or other bait fishes can be frozen in fifteen minutes and will keep good for weeks.





Grand Mogul Tea .

NEVER SOLD IN BULK

SOAP

THE CANADIAN GROCER

Pound and Half-pound air-tight packages. Every package guaranteed.

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This tea is packed in Superior packing to lead. Costs three cents a pound less to pack. The consumer gets value in tea instead of lead.

T. B. ESCOTT & CO., SOLE AGENTS FOR CANADA,

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We know it !

You will realize it when you Sell Ammonia Soap!

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## The "Monsoon" Brance Have been, and continue to be, the pioneers of INDIAN and CEYLON TEAS. In whatever town they have been introduced a rapid demand for BRITISH GROWN teas has resulted. If you think of carrying Indian or Ceylon teas try your customers first with the "MONSOON" packets, and then buy in bulk our

# BLENDED TEAS.

We have six standard blends, which cannot be surpassed for excellence of quality, and they have been prepared after careful study of the requirements of our numerous customers. They are put up in 100 lb. hinged tins, crated. We invite you to send for samples of the "MONSOON" brands and our STANDARD BLENDS, stating for the latter the priced tea you require.



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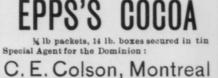
Pork Packers - Owen Sound

Long Clear Bacon,

and Pure Leaf Lard









CURERS OF THE FAMOUS-

Spiced Rolls,

WRITE FOR QUOTATIONS

Diamond A Hams, Breakfast Bacon.

> D. PIKE, Manufacturer of Tents, Awnings, Flags and Bails TENTS TO RENT 157 King >t. E., TORONTO, ONT. Telephone 1291. Send for catalogue

#### ALPHABETICAL FARE.

"Have you got anything here beginning with 'k' that's good to eat?" recently enquired a new customer at a well-known local delicacy market, says the Buffalo Express. "How will pickled kidneys answer?" re-

plied the clerk, after a moment's thought.

"First rate. Give me a dozen cans. The kitten's life is saved," exclaimed the strange patron with enthusiasm. "I told my wife," he continued, "that if I failed to send home a kangaroo, dead or alive, before 2 o'clock, I should expect to find the kitten served up for supper in the latest Chinese style. But your happy thought saves her.

"You see we all got tired of eating the same things day alter day, and so last month we agreed that during December we would eat up (or rather down) the alphabet, taking one letter a day, with bread, potatoes, tea and coffee thrown in as staples. So on December 1 we inaugurated the dietary system with a bill of fare consisting of apples in many forms, apricots pickled, asparagus, almonds and the staples. The next day's menu was beef, beets, beans, biscuits, buttermilk, bacon and bonbons. The following day we feasted on chicken, codfish balls, clams, celery, cucumbers (502. each), crabs, cheese, cake, crackers, crullers, cairots, canned currants, canned cherries, citrons, cider, catsup and candy.

"And so it has gone on. The fifth day would have been a fast day had it not been for eggs, but we made an Easter of it. Yesterday we dined, breakfasted and supped chiefly on jelles. To day your kidney suggestion saves us from starvation, while tomorrow we will grow fat on liver, lamb, lobster, lettuce, etc. A queer thing about our new food departure is the number of things it has led us to put into our mouths which we never thought of before."

#### WATERMELONS.

The area devoted to the cultivation of Georgia watermelons this year is 7,376 acres, against 8,839 acres last season. The crop is expected to mature one week later than usual. The first receipts from Georgia are expected about the middle of June. Florida is looked to for a supply some days earlier.

One railroad company running through south-eastern Georgia handled 3,633 cars of watermelons from that section last year. Of this number 1,076 cars were carried east and 2,557 west. It is thought, says an exchange, that in spite of the decreased acreage, the shipments will be almost as heavy this year, for the vines are covered with young melons, which are about the size of a cocoanut.

"A few sheets of Tanglefoot properly displayed in the Holder will serve the double purpose of ridding your store of flies and will increase your calls for it."

#### J. W. BORSBERRY.

**66** H E is one of the best grocery travelers in Canada." This was the tribute that was paid to J. W. Borsberry, one of Eby, Blain & Co.'s travelers, by a friend of his the other day in the hearing of THE GROCER. The gentleman who made the remark was well qualified to pass such an opinion.

And he should stand well up in his profession. He possesses the aptitude and he has had the training. If he had failed it would have been because of the lack of the motive force of energy. But he is seemingly as well blessed in this respect as in any some extent gauged by the character of the connection he possesses; but when Mr. Borsberry took the road for Eby, Blain & Co. he had practically no connection, and consequently the salary upon which he started was in keeping therewith. But Eby, Blain & Co. soon found that there was good material in their new traveler; and they were not slow in recognizing it in a substantial way, for they had soon doubled his salary. Since then he has gone on increasing in favor of the house he represents and the customers to whose wants he caters.

Mr. Borsberry's route extends to Port Hope on the east and Beaverton on the



#### J. W. Borsberry.

other ; and it is no wonder he has pushed his way to the front rank in the profession. Mr. Borsberry received his introduction to the grocery trade, when, as a youth, he entered the store of Shrimpton Bros., of Chipping, North and Wheatly, Oxfordshire, England, as an apprentice. At the end of three years, when his apprenticeship expired, he packed his trunk and sailed for Canada, settling down in Oshawa where he served three years behind retail grocery counters. Pining for a larger field, he, in February, 1881, went to Toronto, where on the following March he entered the employ of Eby, Blain & Co, for which firm he still carries the "grip."

The measure of a traveler's value is to

north, taking in such towns as Peterboro', Lindsay, Port Perry, Uxbridge, Cannington, etc.

Mr. Borsberry's talents are not all confined to the grocery trade. For four years he has been a member of the Town Council of Oshawa, where he lives when at home, and he has done not a little to add to the beauty and substantial appearance of that town. He has built several fine brick houses there and fitted up several nice brick stores in modern style; in fact the finest store that Oshawa can boast of —the "Arcade"—was fitted up by Mr. Borsberry.

Frontenac has organized a cheese board.



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#### THE COMING TEA SEASON.

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'E are constantly being told, says the London and China Telegraph, that in the greater strength of Ceylon and Indian teas, in comparison with those of China growth, which means, in most cases, a greater preponderance of tannin, lies one of the chief reasons leading to the increased consumption of the former qualities, and the steady downward march of the China import to this country. No doubt it is a considerable element with the poorer classes, whose digestions are not of a delicate order. Be the reason whatsoever, the fact is that, according to an estimate of George White & Co., the total requirements of all sorts for the approaching season are put at 245 millions of lbs. of which China is to furnish only some +1 millions of lbs., including the export demand for the Continent, which, however, takes more and more of its China tea direct each year and without the intermediary of London. It is quite evident, therefore, that China must fight hard if she wants to retain a fair place in the competition in this country, and it must be China and the Chinese who should do the most in the matter. The foreign Cha-sze and the merchant may be trusted to aid in his way, but he cannot meet the competition unless he is aided -or, rather, unless the handicap now placed on the export of tea by the Chinese Government is lightened. China has now as excellent a chance of regaining some of her lost ground as she is likely to ever get, for, with a monopoly valued rupee in India and Cey-lon, she has a bonus over her rivals that she should be thankful has been handed to her. Taking freight and charges from the various ports as being equal, China has a bonus in exchange equal to about 30 per cent.; or, in other words, with silver at its present price, she can ship nearly 23 lbs. of tea to a little over 17 lbs. of her rivals, taking the cost of tea in each case as being the same at port of shipment. But she must be prepared to reduce some of the onerous inland taxes and duties, which, on the average, amount to fully 30 per cent. of the value of the tea purchased. While these exactions are maintained the profit on growing tea must continue so small as to leave no margin for improvement in culture or curing. It used to be pointed out that all the China tea we rejected was taken by Russia, the net result being that the total export from China to all foreign countries was maintained, but most Russian buyers have since left Foochow, owing to a deterioration in manufacture, and the same may occur at Hankow, while the efforts being made by Ceylon to create a trade with Russia must not be despised. With some easement of the heavy duties, China should have a splendid chance of proving she can still give us those "wellflavored and wholesome teas " she was noted for. In common with all silver standard countries, which grow in competition with those on a gold standard, she is bonused in her exports, and has an opportunity, if she will only recognize and profit by it. As we stated in our commercial article last week, there is a good opening for the China article if the native teamen can be prevailed to once more send to market improved quality.



We are the only manufacturers. There are numerous imitations.

See that our name is on each label.

Taylor, Scott & Co.



# YOUR STOCK

TORONTO.

**I**S not complete without this well known package on your counter. It is beyond question the best 32 cent coffee to be had anywhere. Uniform in strength and flavor, it gives a rich flavored cup of coffee superior to most high priced blends offered.

TRIAL ORDER SOLICITED.

Todhunter, Mitchell & Co.



# This Time it is About Catsup

Many hold wrong ideas concerning Catsup. It is not paint ! but the natural product of the tomato. Cheap, trashy Catsups are always highly colored in order to hide defects. The Pure Gold Tomato Catsup is natural color, and is a clean, wholesome, palatable article of diet. Think of this and make comparisons; the result will be—**YOU** will handle our Catsup.

## PURE GOLD MFG. CO.

N.B.—PURE GOLD GOODS ARE NEVER ADULTERATED.

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..... TORONTO.

SURE TO BLAME THE TRAVELER.

TRAVELING man must put up with all sorts of crankiness on L the part of merchants to whom he would sell goods," said one of the fraternity at the Morton House a few evenings ago. " If trade is dull, or collections slow, or crops poor, or taxes high, we are held in some way to blame for it, and are punished accordingly. It requires quick wit to be always able to say just the right words at the right time. There is a good old German keeping store, in a town not far from Saginaw, to whom I sell goods. It doesn't matter what bad luck befalls that man, he tries to get even by not buying goods of me. I had successfully combatted his various theories that I had anything whatever to do with backward springs, poor crops, drouths, early frosts, hard winters, high taxes, or changes of the administration, but last week when I called on him for the first time in several months he had a kick-a-coming that was so new and original that I just couldn't say a word on my own behalf. As I entered his store I saw there was trouble on his mind.

"' How are you to-day?' I asked, reaching for his hand, which he seemed to extend rather unwillingly.

"' Posty bad,' answered he.

" ' What's wrong now?' I continued.

"'Vell, I tell you vat it is,' said he, 'I don'd got no goot lucks since you come py my store. Trade vas poor und people don't pay me, und the crops was bad, und all dot. I don't say you vas to blame, but it vasn't dot vay von dime pefore you don'd come. Now my vife, shust ven we was pooty hard oop, she haf two dwin papies ven we don'd care for neider. She don'd nefer haf dwins pefore dis time, und I guess you needn't come py my store some more.' And I picked up my sample case and left."—Michigan Tradesman.

#### NOVA SCOTIA MACKEREL CATCH.

The Boston Commercial Bulletin, June 2, reports as follows on mackerel : " The news from Nova Scotia concerning both the traps and the seiners is fairly satisfactory. The traps are averaging very well and the fish taken are of good size, 134-lbs. each on the average. Schools of mackerel are reported off various points of the coast, and the fleet has made one or two landings. Two schooners landed fares of 100 and 150 barrels of mackerel at Halifax on Saturday last. Beyond this there is no specific news, and there is likely to be none until the whole fleet meet the fish and commence wetting their seines. The local market is completely unaltered. Besides the province receipts there is a regular supply coming in from the Cape Cod traps and weirs which suffice to satisfy the general call for fresh mackerel. Old mackerel are strong and not very plenty. The receipts for the week include 12 barrels of salt mackerel and 1,935 of fresh ; 1,385 barrels of the latter came in from Nova Scotia, the balance, 550 barrels, being contributed by Cape Cod and other neighboring traps and weirs.

#### HOW TEA DOES HARM.

According to high medical authority, says an exchange, tobacco and tea are consumed in Ireland, especially by the laboring classes, to an extent that threatens the health of the people. Strange to say, it is the tea that is doing the most harm, owing to the fact that the poorest people in Ireland make tea a staple article of diet and, like the Australian shepherds,ker p a pot of it constantly in readiness for use, fresh leaves being added to the vessel as required, without immediately removing the exhausted leaves. The resulting liquor is acrid and bitter, and it is not wonderful that diseases of the nervous system should follow its use.

#### TO ADVERTISE INDIAN TEA.

Mail advices from England say that the agent of the Indian tea planters, who is to visit the United States, "will be accompanied by four native servants, who will be placed in some large grocer's shop until public attention is attracted by their smart costumes. They will then be removed to a shop in the next town, and so on until they have worked their way through the States." This seems to lay out a pretty good sized traveling tour. It is presumed an effort will be made to sell the teas at the same time.

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#### GOOD HUMOR IN BUSINESS.

36

THERE was no trait of our own inimitable Franklin, says Merchani's Review, that so helped to carry him through in whatever station he was placed like his unfailing good humor. It was this which made him such a favorite in the gay and fastidious French Court, despite his home-made tall stockings and his home-spun suit. His strong good sense and keen talents made him respected, but his good humor made him beloved and sought after by all who delight in cheery society.

You know how it brightens you all up in the store when the cheery member of the establishment comes in, if he does not say six words. It seems good to have him around. You know there is sunshine somewhere, and he can find it if any one. There are people who radiate happiness when they merely walk along the street. They can'thelp it, so Mark Tapley would think; there was no merit in it. But it does good just the same.

"Take my arm, sir," said a cheery voice to a poor old man, trembling to cross an icy street. Thankfully the offer was accepted and each went his way, one to forget the next moment the small charity he rendered, the other never to forget the kindly word and deed while life lasts.

It is not the "funny man" who is the one most acceptable. Some latter-day philosopher says "the world tires of the eternal grin," and it is very true that sound happiness is no laughing matter. Good cheer that expressed itself in hopeful words even in the darkest times, a sunny-side philosophy that can turn around a peculiarly trying experience and absolutely find some good in it, make up just the kind of friend one rejoices to lean on in his difficulties.

It is worth while to cultivate the disposition of seeing the best instead of the worst side of everything, if only on the score of personal comfort. I do not think perpetual detractors are ever very happy. They don't look so, and they certainly do not impart much to others. To preserve this sunshine of the soul, one must lead a temperate life. Industry and good health are powerful allies, but the best foundation must ever he in a kindly, loving heart. One must be a true well-wisher of his fellows, and quick to see when they stand in need of his help. "A merry heart doeth good like a medicine," but it must be genuine. One who affects a beaming style is more likely to awaken a feeling of ridicule and aversion.

#### JAPAN TEA EXPORTS.

Comparison of tea exports for this and corresponding past seasons from Yokohama and Hiogo:

Cutrent season.	1892-93.	1891-92.
To N. Y., Eastern, Middle & Southern		
cities and Canada 41.460,539 To San Francisco 4,342,916	43,557,772 4,230,499	43,904,401 5,700,747
Total	47,788,271 780,269	49,605,148 604,563
Grand total 46,365,641	48,568,540	50,209,711



#### **BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

P WILTSE & CO., general merchants, Athens, are offering to compromise

at 50c. on the dollar.
 E. E. Hallahan, grocer, Springhill, N.S., has assigned.

Jessop & Mcllroy, grocers, etc., Blyth, have assigned.

Stokes & Stover, general merchants, Sombra, are offering to compromise.

Elzear Bedard, grocer, Levis, Que., is offering to compromise at 35c. on the dollar PARTNERSHIPS FORMED AND DISSOLVED.

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Edward Barry and Francis P. Horan have registered a partnership in Montreal to carry on business as grocers, under the style of F. P. Horan & Co.

D. H. Loynchan and Chas. W. Scriver have registered a partnership in Montreal to carry on business as produce and commission merchant<sup>2</sup>, under the style of Loynchan & Scriver.

SALES MADE AND PENDING.

The stock of Deslongchamps & Co., general store, Montreal, has been sold.

B. D. Johnson & Son, boots and shoes, Montreal, are offering business for sale.

The stock of Bridgetown Boot and Shoe Co., Bridgetown, N.S., has been sold to Mrs. E. A. Cochrane, who will continue under the old firm name.

The stock of McKenzie Bros., general merchants, Buckingham, Que., is to be sold by auction June 12th. The general stock of L. Cadieux, St. Felix de Valois, Que., is to be sold the day following.

#### CHANGES.

W. G. Smythe, grocer, Dundas, has been succeeded by J. S. Fry.

Hamilton & Ford, grocers, Vancouver, have sold out to T. H. Newitt.

J. W. Carroll, grocer, Winnipeg, has been succeeded by Carroll & Howard.

Dame P. Vezina, wife of F. Richot, has been registered proprietress of the grocery firm of Richot & Co.

#### FIRES.

R. H. Pye, general merchant, Tidnish, N.B., has been burned out; partially insured.

The mill of the British Columbia Mills Timber & Trading Co., New Westminster, B.C., has been burned; partially insured.

#### DEATHS.

Samuel Downes, of Dunlap, McKim & Downes, general merchants, Wallace, N.S., is dead.

"Hit doan'pay," said Uncle Eben, "to lose yoh tempuh; good natur' am a gre't blessin' to a community. But dah am 'casions when er man has ter git mad or be a hypocrite."— Washington Star.

# BUTTER TUBS

37

Spruce, Ash and Tin-Lined

20, 30 and 50 lbs.

All Orders Promptly Filled.

CHAS. BOECKH & SONS, TORONTO.







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41

QUEEN This is another "old timer" in the biscuit line, but, as it has not been made for some years, we introduce it now. Very attractive, keeps well, good seller and cheap. The Toronto Biscuit and Confectionery Co. HENRY C. FORTIER CHARLES J. PETER 7 FRONT STREET EAST. 

 40 dy.
 1 90 1 95

 30 dy.
 1 95 2 00

 20, 16 and 12 dy
 2 00 2 05

 10 dy
 2 00 2 05

 8 and 9 dy
 2 10 9 15

 6 and 7 dy
 2 25 2 30

 5 dy.
 2 45 2 50

 4 dy C P
 2 35 2 40

 3 dy C P
 3 05 3 10

 0 ox SE NALLE :

 Black and Red currant Rasp-berry, Strawberry, Peach and Gooseberry perlb.... 0 12 Plum 0 10 Jellics-pure-all kinds...... 0 10 These goods are put up in glass jars and in 2, and 10 Ib. tins and 28 lb. pails. Marmalade-orange ...... 0 12 Sea Fish: Express Haddock per 1b Prices current continued - 
 Iodine
 5 50
 6 00

 Insect Powder
 0 26
 0 30

 Salpetre
 0 084
 0 09

 Soda Bicstb, per keg
 2 50
 8al Soda

 Madder
 1 18
 1 25
 ····· 0 064 B.C. salmon..... EXTRACTS. Dalley's Fine Gold, No.8, p. doz80 75 SOUTHWELL'S GOODS FLUID BEEF. 
 Fluid Beef-No. 1, 2 oz tins
 \$3 00
 FOOD.

 Fluid Beef-No. 1, 2 oz tins
 \$3 00
 PETTIJOHN'S

 No. 2, 4 0 z tins
 \$3 00
 PETTIJOHN'S

 No. 3, 8 oz tins
 \$ 70
 Por case 3 doz. 2! b pkg in case \$ 4 00

 No. 4, 1 b tins
 \$ 12
 Ten cents more Quebec.

 No. 5, 2! b tins
 \$ 700
 Per case, 3 doz. 2! bs in case.

 Staminal-2 oz bottles
 \$ 00
 Per case, 3 doz. 2! bs in case.
 \$ 370

 4 oz
 " 600
 Per case, 3 doz. 2! bs in case.
 \$ 370

 16 oz
 " 100
 \$ 100
 \$ 100
 PETTIJOHN'S Per case 3 doz. 2 lb pkg in case \$4 00 Ten cents more Quebec. ..... 5 00 FRUITS 

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 JAMS AND JELLIES.
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 FISH.
 HAY & STRAW.
 DELHI CANNING CO
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	CONNECTION CONNEC	'n
	USE NO OTHER Satin Starch	
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# THE ST. LAWRENCE SUGAR REFINING CO'S GRANULATED,

## YELLOWS

## and SYRUPS

### ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of OUR GRANULATED

# THE CANADA SUCAR REFINING CO'Y [LIMITED],

#### MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

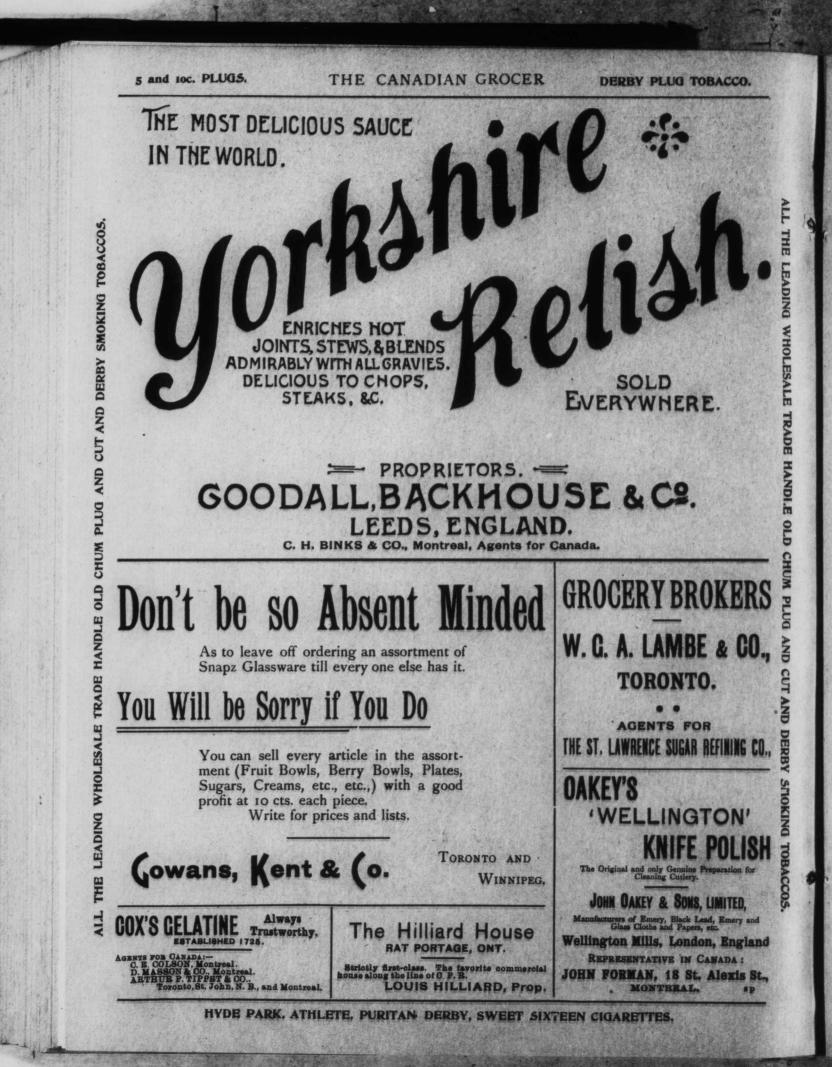
Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes. "Crown" Granulated, Special Brand, the finest which can be made Extra Granulated, very Superior Quality. "Cream" Sugars, (not dried.) Yellow Sugars of all Grades and Standards. Syrups of all Grades in Barrels and Half Barrels. Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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FINE GOODS OUR SPECIALTY

AUNGO CIGARS, EXCEPTIONALLY FINI