

THE CANADIAN GROCER

VOL. XIII.

TORONTO AND MONTREAL, FEBRUARY 24, 1899.

NO. 8.

COLMAN'S MUSTARD



BEST ON EARTH

BRITISH ROYALTY

has for many years patronized

ZELLER WAFERS.

The Four Savoury Varieties are delicious sandwiched with butter.
The Six Sweet Varieties are the right accompaniment for
Ices, Custards, Whipped Cream, etc.

Manufactured by

PEEK, FREAN & CO., LONDON.

Canadian Trade Supplied by Chas. Gyde, Montreal, Que.

WASHBOARDS
 CLOTHES PINS
 CLOTHES LINES
 TUBS
 PAILS
 CHURNS
 BUTTER PLATES
 BUTTER TUBS
 BUTTER PRINTS
 BASKETS
 SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly
 recommended by
 all leading gro-
 cers.

Sovereign
 Matches



Tomato Ketchup

is made of Muscatine Island toma-
 toes, the finest flavored in the world
 for ketchup making. Made into
 ketchup while yet fresh from the
 fields. Free from artificial coloring
 or preservatives.

For Sale by

H. P. ECKARDT & CO., Toronto.

HUDON, HEBERT & CIE., Montreal.

The Salt that doesn't Cake

is or can be—Windsor Salt, for the table. Do your customers complain? Salt won't "run" easily from the salt shaker? The remedy is simple—plain—true. Windsor Salt won't "cake"—it runs easily. "A pleased customer" is the best advertisement you can have, you know.

The Salt that is made by the Vacuum Process is the salt that doesn't "cake"—Windsor Salt. See how each separate crystal sparkles—hold it to the sun-light—how clean, and white and dry it is. Sifted, purified, refined and re-refined. The crystals don't adhere in the finest salt there

Windsor Salt

Leading Wholesalers sell it.

The Windsor Salt Co., Limited, Windsor, Ont.

Profit with Honor

is the goal of all our ambition.

To attain the one without sacrificing the other is often difficult.

It is only after long and careful study of qualities and values that this is obtained.

We here offer you three lines that can be both honorably and profitably handled :

"Good goods always sell."
They are the best advertisement for your store.

Lazenby's Soup Squares

"are the best experience
and money can produce."
"Once used, always used."

Eve's Fair Daughters like something bright and new for Easter.

To do this economically often means using Dyes, and the best Dyes, too.

Maypole Soap Dyes

are the most economical. They both wash and dye—do not fade—and come in all colors.

Be sure your assortment is complete—you are sure to be asked for them.

As the name

"Codou"

typifies highest quality of

French Maccaroni

so the name

"Garofalo"

stamped on the package, means

Best Italian.

An Italian traveller upon seeing some Maccaroni in this country stamped Garofalo, said :

"Ah! That's the Maccaroni."

Your customers will say the same.

For sale by all wholesalers.

AGENTS :

A. P. Tippet & Co.

Montreal and Toronto.

F. H. Tippet & Co.

St. John, N.B.

Japan Teas

versus
OTHERS.

Over
two-thirds
of the
Tea
consumed
in the
United
States
and
Canada
is grown
and
packed in

**J
A
P
A
N**

The difference is startling. The distinct and peculiar drinking qualities of this beverage have earned them an enormous sale throughout the universe, simply because it is impossible to obtain the same rare, distinct and peculiar flavor from any other source.

They have the rich, smooth flavor and all that delicate, indescribable tea quality which delights and holds.

The best advertisement Japan Tea has is the consumer, for it never fails to give satisfaction.

I Advertise

my cigars exactly as they are. If you find them different in any respect from what I represent them to be, you can return them at my expense, and I will gladly send you back your money.

I believe that my "Pharaoh" cigar is the best ten cent cigar it is possible to make. The Havana tobacco that I use in the filler, I select myself, personally, in Cuba—the binder is the pick of the Connecticut crop—the wrapper is the choicest that money will buy. My ambition is to make the words

Payne's Cigars

synonymous with all that stands for the "best" in cigar quality and workmanship. I advertise plain facts only about my cigars, but I advertise them persistently.

J. Bruce Payne, Mfr.,
Granby, Que.

The "Pharaoh" for
a ten cent line.

The "Pebble" for
a five cent line.

There is no comparison between a good essence at a high price, and a poor one at any price, therefore, always buy

Crown Flavoring Extracts

They are **PURE** and **STRONG—THE BEST**—and though a little higher in price than some other brands—

They are the cheapest in the end.

Manufactured by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.



ECLIPSE SOAP

LAUNDRY SOAP.

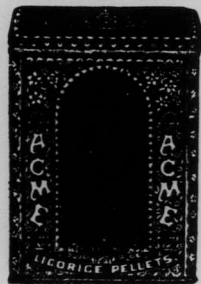
JOHN TAYLOR & CO

MORSE SOAP WORKS.

FOR LIST OF PREMIUMS. TORONTO.



YOU SHOULD MAKE A GOOD ROUND PROFIT ON EVERY POUND OF COFFEE YOU SELL ON THE PRESENT MARKET. OUR HIGH-GRADE MARACAIBOS, SANTOS, PORTO RICOS, AND GUATEMALAS ARE JUST THE THING FOR PRIME BLENDS, COMBINING EXTRA CUP QUALITIES WITH VERY ATTRACTIVE PRICES.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

BROOKLYN, N.Y.

Established 1845.

J.Y. GRIFFIN & CO.

Wholesale
Produce

Griffin Brand Hams, Bacon and Lard.

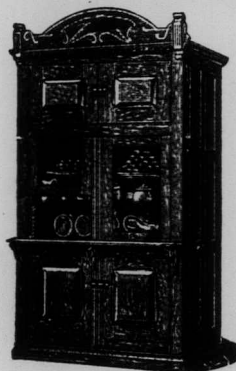
LARGEST HANDLERS ON PACIFIC COAST
OF CREAMERY AND DAIRY BUTTER,
EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street,
P. O. BOX 28.

Vancouver.

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

Ham & Nott Mfg. Co., Limited.

Formerly Knowles, Ham & Nott Co., Limited
BRANTFORD.

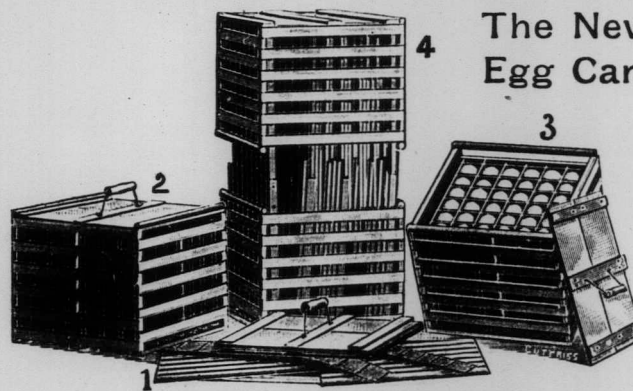


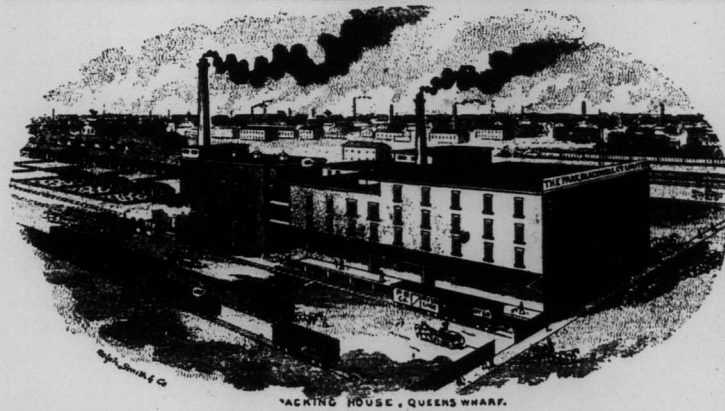
Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows 1/2-dozen crates
packed for shipment.

The Newest and Best
Egg Carrier Out.

The
Humpty-Dumpty

Has no equal for Farmers' use.
Light and durable.
Breakages and miscounts out of
the question.
Handy for carrying anything
with filers r. mov'd.

Made exclusively by
The...
Dowswell Manufacturing
Co., Limited,
HAMILTON, CANADA.



PACKING HOUSE, QUEENS WHARF.

THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef
Packers,

TORONTO

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

Another convincing argument as to the enormous growth in the popularity of

CEYLON and ... INDIAN (MACHINE-MADE) TEAS.



In 1890, 14,000,000 pounds were consumed in Canada and the United States, while in 1898 the consumption in the same countries was over 61,000,000 pounds, showing the enormous increase of over 47,000,000 pounds.

This marvelous and universal appreciation is due to merit alone, as it is an established fact that these are the purest, cleanest, tastiest and most economical teas the world produces.



IN TEAS

Our friends are daily reaping the benefit of our grand assortment in all growths. Our sales for the past week are larger than the preceding one, and we still anticipate an increase. Our well varied range of all lines---high and medium grades---present unusual opportunities to the hustling, wide-awake merchant to get superior values.

We ask the Privilege of submitting samples. Examine travellers' standards. Write us direct.

No Matter what the Line, we have it, and believe we can suit you

IN

**Ceylons, Assams, Japans,
Young Hysons, China Congous, etc.**

W. H. GILLARD & CO., Wholesale Grocers and Tea Importers **Hamilton, Ont.**

A Unique Combination



Paterson's
Eureka
Chutnee
Pickles

AGENTS

Rose & Laflamme, Montreal



Batty & Co.



ESTABLISHED 1824.

LONDON.

OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

THE CANADIAN GROCER

VOL. XIII.

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TEA AND TEA DRINKING.

HAVE good tea to begin with; then be sure that you have freshly drawn water with which to make the beverage, remarks an exchange. The water must not have been standing for hours exposed to the weather, nor simmering on the range. It must be fresh; and then, if you have a brisk fire or the hot flame of a spirit lamp, bring it quickly to the boil. A flat-bottomed kettle is to be preferred, as it has a broad surface to expose to the heat, and the boiling is soon accomplished. Water is boiling when it bubbles and the steam comes in white puffs from the spout of the kettle. It does not boil when it begins to simmer and sing—that is only the sign that it is near boiling. You must make your tea when the water has just boiled. A kettle which has been standing on the back of a stove all day, filled up now and then, will not make good tea. You must boil the water on purpose.

Dr. Goodfellow, in the course of an instructive lecture on tea, delivered at the Grocers' Exhibition, declared in favor of earthenware pots. He said: "The earthenware teapots should be put in front of the fire, or on the hob, to get them thoroughly warm. Good tea can seldom be made in a cold or wet teapot. When the water has come to the boil the tea should be placed in one of the hot teapots, and allowed to remain with the cover on for about half a minute. Boiling water should then be poured in as quickly as possible to the amount required, and the pot allowed to stand under a cosy for four minutes, or from three to five minutes, according to the kind of tea used. In the case of the more highly cultivated Chinese teas, 10 or 15 minutes might be allowed. For the cruder Indian and Ceylon varieties, three to four minutes will be sufficient. After this period has elapsed, the infusion should be used at

once; or, if required to stand for a little while, should be poured off into the second hot tea-pot. On no account is the second brew permissible if the tea prepared is to be non-injurious; and, although this method may appear wasteful, yet it is not so when conducted in a proper manner.

"When tea is properly prepared," continued the analyst, "and not taken in excess, it is practically non-injurious, and in these days of high pressure and quick living, it is a question whether some such form of harmless stimulation is not a necessity in order to meet the condition of modern life. When tea is badly prepared, its use may become injurious, for it then contains an excess of tannic acid, and this body acts most injuriously upon the digestive system. Many attacks of indigestion are brought on by drinking 'strong' tea at meal times. Tea-drinking, when carried to excess, may also produce, in those who are predisposed to nervous complaints, palpitation of the heart, hyper-excitability, sleeplessness, and nervousness; and those who are naturally of an excitable nature, and suffer from nervous complaints, should be careful not to carry tea-drinking too far. I would formulate one or two golden rules with regard to tea-drinking: (1) Always use good tea. (2) Use water which has just got to the boil. (3) Infuse about four minutes for cheap teas; ten or fifteen minutes for good tea. (4) Do not allow the leaves to stand in the infusion. (5) Avoid second brews and use tea-leaves. (6) Don't take tea at the principal meal. (7) If suffering from heart or nervous complaints, only use the very finest qualities of teas. If this cannot be afforded give up tea altogether."

Another authority gives us the following hints in tea-making: Such articles as coffee, fruit, cheese, vegetables, meat, tobacco, etc., will affect tea within ten minutes, and

render it useless for drinking. Tea will also absorb moisture from the atmosphere; therefore the first hint is to empty the tea (from the paper bag as soon as it arrives home) into the caddy, which ought to be air-tight, and keep in a warm dry place. Use a China or delf ware pot; let it be made very hot with boiling water, and then rubbed dry; then let the tea be put in, and the pot set near the fire for several minutes while waiting for the fresh cold water in the kettle to come to the boiling point—by this time the tea in the pot has become warm and crisp, and the pot itself is warm; now pour in the boiling, bubbling stream. Next, the heat must be maintained for ten or fifteen minutes for good teas, by means of a cosy, a hot oven, or placing the pot near the fire; but it must not be allowed to boil.

To make a really good cup of tea, the water must always be used at its boiling point—neither before nor after will do.

It is of equal importance that the water for the hot water-jug be freshly boiled and not overboiled.

It is also important that after using the teapot, it should be thoroughly cleaned from all the dark discoloration, which is the harmful tannin. The spout, too, must be carefully cleaned out with feathers or pipe brushes. A foul teapot is as bad as a foul pipe, and as full of danger to the system. A mere rinsing out of the teapot is not sufficient. Those whose system is vitiated with excessive tea-drinking, should try the addition of boiled milk with their tea. Pour out into the cup a dessertspoonful of tea, less rather than more, and fill up with boiling milk. If the milk is not liked, which often happens, halve the quantity of milk and use boiling water. Boiled milk is one of the best cures for excessive indigestion, nervousness, and all the other ills which spring from excessive tea-drinking. It is important to remember that the milk must be boiled.

Sir Richard Thorne Thorne, K. C. B., in

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the course of a recent lecture in London on the spread of consumption, stated that he did not recommend, as some had done, the removal of every tubercular cow from our dairies and cowsheds, for this, at the lowest estimate, would mean the removal at once of over half a million cows from our milk supply; but all cows with advanced tuberculosis in any part of the body, and all cows with suspicious udder disease, should be at once seized and slaughtered. The elimination will be a gradual one, he asserted.

Systematic inspection, he declared, was often more necessary in country than in town cowsheds, because the latter were often much more under control than the former.

Finally, he said that the British were almost the only civilized people in the world who habitually consumed uncooked milk, and he urged that they should be educated to acquire the habit of cooking milk before use, and showed that if milk were boiled for a single instant the danger of tuberculosis would be gone, and a cause of thousands of deaths every year among children and adults would be removed.

WHOLESALE GROCERY HOUSE FAILS.

Davidson Bros., wholesale grocers, Halifax, have suspended payment. The liabilities direct are about \$40,000. They have a stock of about \$22,000 and book debts of \$17,000, also some real estate subject to encumbrance, besides gold mining property which cannot be realized upon at the present time. It is thought the intention of the firm is to offer a compromise of 40 cents in three, six and nine months.

TEA CONSUMPTION IN CANADA.

The "Salada" Tea Company state that a recent statistical report received from the Government at Ottawa shows that the total consumption of tea in Canada between

the dates of June 30, '97, and June 30, '98, amounted to 18,281,630 pounds. They also state that when they are doing the same quantity of trade per head of population throughout Canada that they are now doing in Montreal and Toronto, their trade will amount to 4,480,000 pounds, and they hope some day to do this, which will amount to, roughly speaking, one-quarter of the tea trade in Canada.

JAPAN TEA IN CANADA.

Editor CANADIAN GROCER.—On looking over your edition of February 17. I was much astonished at a statement printed over the signature of The "Salada" Tea Co., dated February 8, in which it is stated that there is no system of bonded warehouses in the United States, and that, consequently, United States tea importers had to store teas in Canada. The statement is such a gross misstatement of facts that I trust you will give the following as much prominence as that of The "Salada" Tea Co.

Up to the time teas were declared free by the United States Government, there was a perfect system of bonded warehouses at all ports of entry in the United States, and this system still continues, as there is a large import to the United States of dutiable goods, which, on arrival, is entered in bond and held in bond until the importers desire to pay the duty.

Some years ago, when a tea inspector was appointed, all teas arriving in the United States had to be stored in certain designated bonded warehouses, and there remain until branded by the tea inspector.

When the duty was imposed last June, and up to date, the United States tea importers had the same privilege as other importers of dutiable goods. They can either pay duty on arrival or warehouse in bond and withdraw the teas by paying the duty as desired, and they are not compelled

to pay the duty on the entire lot, but in quantities to suit their sales.

To show how absurd the statement of The "Salada" Tea Co. is: They don't seem to know that teas are not the only dutiable goods imported into the United States. If there is no bonded system in the United States, why is it that the American importers of silks, spices, sugars, dry goods, etc., do not warehouse in bond in Canada and distribute their goods in the United States from Canada?

I know nothing about the storing of Japans at Smith's Falls for distribution in the United States, except that the loss, in paying additional freight, the loss in interest caused by delays in delivering would make it rather an expensive method of doing business.

As to the falling off in the consumption of Japan teas, the figures show additional imports into Canada. Now, let The "Salada" Tea Co. give us the figures of what has gone to the United States and the balance will speak for itself.

WM. DALLAS.

New York, Feb. 17, 1899.

BRUNNER MOND'S SODA PRODUCTS

Special attention is drawn to Winn & Holland's advertisement of Brunner, Mond's products of soda. The latter are said to be the largest makers of soda in the world, and their goods have long had a world-wide reputation for color, strength, purity, and cheapness. Having had extensive experience in the trade for these products, they have long since reached that highest goal, perfection, but "B.M." soda has become such a by-word in all grocery stores, that no special mention is needed as to its excellent quality. With such a record and constantly increasing sales, we are sure the agents, Winn & Holland, will continue to enjoy the confidence and support of the trade.

Seely's Flavoring Extracts.

All Sizes.
All Flavors.

For 38 years the standard goods of America.
They excel for Purity, Strength and Rich Flavor.
The most attractive line in the market.



Fac Simile of
2 1/2 oz.

For Sale by

LUCAS, STEELE & BRISTOL,

Wholesale Grocers

Hamilton.

J. TADDY & CO.

The leading tobacco manufacturers of London, England, have appointed James Turner & Co., Hamilton, their Sole Agents for Canada.

- Premier Navy Cut (Medium), tins, quarters.
- Premier Navy Cut (Medium), tins, halves.
- Orbit brand Flaked Gold Leaf, tins, quarters.
- Orbit brand Flaked Gold Leaf, tins, halves.

One trial will satisfy your most fastidious customer that Taddy's is the best.

JAMES TURNER & CO., Hamilton

Larger profits to the Retail Merchant

By reducing the price of "REINDEER" BRAND goods, the profits to the Merchant have been increased, while we are still maintaining the quality of the goods.

The Truro Condensed Milk and Canning Co.

Crown Blend Tea Black and Mixed

25 cts. 40 cts. 50 cts.

Also 1-lb. packages JAPAN to retail
at 25 cts.

We
are
the
Agents
for
Canada.

Cooney's Square Blue

" Bag Blue

" Black Lead

" Shoe Blacking

5 and 10-ct. Tins.

These goods are in steady demand,
and show 50 per cent. profit.

THOS. KINNEAR & CO. WHOLESALE
GROCERS

Toronto, Ont.

NEW GOODS IN STOCK AND TO ARRIVE.

TKINNEAR & CO. have received into stock large shipments of both Marshall's & Morton's fresh herrings and kippered herrings in tomato sauce.

H. P. Eckardt & Co. are offering pickles in bottles to retail at 10c.

S. H. Ewing & Son have a large shipment of Rio coffee nearly due.

H. P. Eckardt & Co. are offering evaporated peaches in 70-b. bags.

S. H. Ewing & Son have a large shipment of Ceylon tea to arrive about March 1.

Clemes Bros. expect a car of fancy Jamaica bananas in a few days.

H. P. Eckardt & Co. are offering special prices on all kinds of canned meats.

Rose & Laflamme report large orders for Baldwin's "Export" brand condensed milk.

A full line of Seely's extracts have been received by H. P. Eckardt & Co.

The Davidson & Hay, Limited, are offering Californian prunes in 40-50's, 25-lb. boxes.

A. F. MacLaren & Co., cheese manufacturers, are receiving orders for their specially made Stiltons, weighing about 8

lb. each, for the Klondike trade. The Stiltons are packed six to the case and are manufactured specially as good keepers. Quotations etc. on application.

The Eby, Blain Co., Limited, offer selected Valencia raisins in 14-lb. boxes at low figures.

Further invoices from Calcutta give Lucas, Steele & Bristol a large assortment of Indians, ranging from 15 to 18c.

A carload of bright "Amber" syrups is at hand with The Eby, Blain Co., Limited.

C. E. Colson & Son report that the sales of Epps's cocoa for 1898 reached the aggregate of 45,000 lb.

A full line of Seely's extracts is carried by Lucas, Steele & Bristol. "We control the Hamilton trade," writes the firm.

Fall caught trout and full lines of codfish, boneless fish, and Labrador, are in stock with The Eby, Blain Co., Limited.

The Dawson Commission Co., Limited, have received a car of "Squirrel and Palm Tree" brand, Arlington Heights, navels.

A shipment of shredded wheat biscuit, granulated wheat shred and wheat shred drink, arrived for W. H. Gillard & Co.

Messrs. A. P. Tippet & Co., have received another shipment of Moir, Wilson & Co.'s

kippered herring and herring in tomato sauce.

Jubilee tub stands, a combination stand and clothesrack, a novel and very useful article, is in stock with W. H. Gillard & Co.

"Golden Tipped" Ceylon tea, packed on the estate, can be procured from Lucas, Steele & Bristol in bulk, 20-lb. cads, or cases of ½ and 1-lb. packets.

A shipment of Santa Clara Valley ruby prunes 70-80, "Harvest" brand, and Oregon Mountain prunes 40-50, and "Harvest" brand apricots is in store with The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, report arrival this week of a large importation of Assam teas, pekoes and pekoe souchongs, which they offer below to-day's cost. These two were bought some time ago, before the advance.

CREAMERY BUTTER WANTED.

A subscriber writes: "Open for car finest September creamery; large and small tubs and boxes."

Will readers of THE CANADIAN GROCER who know where such can be obtained kindly address this office?

"The Twin City Travelers' Club" is the name of a social club organized by the commercial travelers of Berlin, Ont., last week.

We have just received
large shipments of

English Stiltons, Gorgonzolas, Roqueforts,

All of the very finest quality. Particulars and quotations on application.

A. F. MacLAREN & CO. - 51 Colborne St., Toronto.

"IT'S THE
BEST"



SELL
"KOLONA"
AND
PROFIT BY THE RESULT.

We Want Your Trade
— IN TEAS —

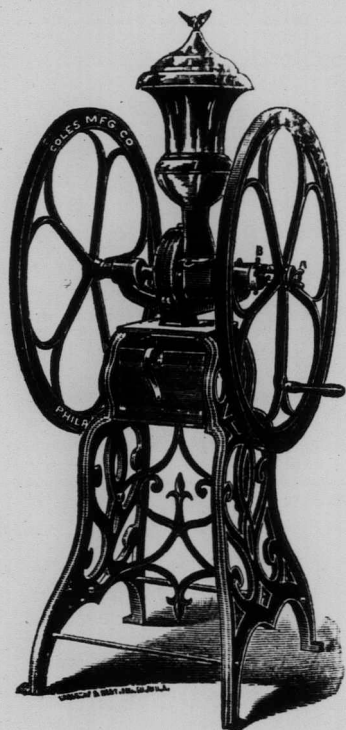
Ask for Samples and Prices of our
EXTRA VALUES in

Ceylons, Assams, Congous.
Young Hysons, Gunpowders.
Japans and Japan Siftings.

THE
EBY, BLAIN C^o. LIMITED

WHOLESALE GROCERS, MANUFACTURERS
IMPORTERS OF TEAS.

...TORONTO



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18
Agents { **TODHUNTER, MITCHELL & CO., Toronto.**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

WOOL SOAP PURITY

TRADE MARK REGISTERED 1896.



It's safe to use Wool Soap—it keeps the skin well and the woolens from shrinking.

Swift & Co., Makers
 Chicago.



President, Treasurer,
JOHN BAYNE MacLEAN, HUGH C. MacLEAN
Montreal. Toronto.

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J. J. Roberts.

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Published every Friday.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

STOP THE LEAKS.

IT is the little expenses that eat up the profits. It has been truly said that "a small leak will sink a big ship." We believe that too many grocers either fail in using the pruning-knife to cut down expenses or else cut down the expenses at too great a consequent loss of profits. There is a happy medium which consists in "stopping the leaks" and absolutely preventing the loss of profit by handling an article which entails no expense whatever in the handling. A line of good cigars will do this for a grocer, because the expense is reduced to a minimum and when we say that, we mean that it entails no persuasion on the part of a grocer to sell an article which is universally demanded at all times, by the man of the house.

A smoker can do without his cigar no better than a cook can do without her flour, history proves this, and, while we don't purpose to go back to the dark ages for testimonies to back up this statement, we believe that any grocer who takes up the subject in earnest will convince himself of the merit of our assertions.

If, as we have already said, "a small leak will sink a big ship," then, as against

that, we would like to add that a small daily profit will go a long way towards offsetting a small daily expense. Four cents a day amounts to twelve dollars and forty-eight cents in the course of a year, and the sale of one good ten-cent cigar every business day, for that period, will yield a larger profit than that.

Suppose you sell half a dozen cigars a day and average that through the year—do you know of any easier or safer or less expensive way of making seventy-five dollars? But perhaps your particular class of trade calls for five-cent cigars, as well as ten-cent cigars, in which case you will agree that there is no more work involved in the one case than in the other to gain a correspondingly large profit.

There is no waste in selling cigars—you can't give over-weight or over-measure, consequently your profits can be figured down to the finest of fine points.

The necessity of satisfying smokers with brands which do not vary in their quality must be apparent to all grocers who wish to hold their trade. A man is as particular about the quality of his cigar, as a woman is about the quality of her flour, and once a man is thoroughly satisfied with a particular brand of cigar, it is pretty hard to switch him over to another track. Not all cigar manufacturers seem to realize the value of this one point to their business, hence we think it would be wisdom on the part of the grocer, before he buys, to thoroughly satisfy himself regarding the standing and the general reputation of the manufacturer. Large businesses are usually built up with "quality" as the foundation-stone. Personal reputation, or, in other words, character, can make or unmake any man's business.

The manufacturer who does not "hide his light under a bushel" but comes forth boldly and tells the people who he is and what he has for sale is usually a trustworthy man to deal with—confidence begets success.

ADVANCE IN WASHBOARDS.

An advance of 15 to 20c. per dozen in the price of washboards is announced.

The cause of the advance is the appreciation in the price of zinc, which has been marked the last month or two.

A SHUFFLE IN MOLASSES.

TEN days ago Montreal wholesalers met, and decided to advance the jobbing basis of Barbadoes molasses 1c. per gallon—the base price 31c. and single puncheons 32c.

On Saturday last they revoked this decision, and Montreal jobbers are now free sellers of single puncheon lots at 30c.

This sudden reaction is the result of a determination on the part of the Montreal jobbers to keep speculators and other outsiders from interfering with their customers.

They admit that the situation justifies a rather better price than 30c., but, as this advance led to offers from holders in Quebec and other eastern points, the Montreal firms took prompt action to keep these outside lots off the local market.

When prices were advanced some of the leading houses in Montreal predicted that it would lead to outside offers, and were averse to an advance for this season. They consented, however, to submit to the will of the majority and work up prices.

Results have proved that they were right, and the action taken by the Montreal Wholesale Guild, on Saturday last, is the best justification that they could have asked for.

It may be interesting to note in this connection that cables from the Island quote the opening figures there rather lower than they opened at last spring. Cables this week quoted 12c., and \$4 for puncheons, exclusive of other charges. This is about 2c. under the basis at which the market opened last year, but these early offers are hardly a fair criterion to go by, as they are purely speculative. Offerings at the Islands are said to be very light.

TAPIOCA HIGHER.

Cable advices this week have been strong on tapioca, recent offers being at 16s. 3d. This is equivalent to a cost of 4¾c. per lb. laid down in Montreal.

A glance at the market reports and prices current will show that the article is being jobbed out for less money than this.

It seems natural to suppose, therefore, that if this strength is maintained, and there is every reason to expect that it will be, prices on tapioca will have to be marked up. Jobbers, in fact, are asking slightly more this week, but are still below what it would cost to lay down fresh supplies.

THE ABORTIVE COMMISSION.

IT was, from the very outset, expected by the majority of people in Canada, that the conference between the representatives of this country, Great Britain and the United States would prove abortive. The expected has happened, and, naturally, there is no disappointment; or, at any rate, none of any moment.

But, while there is little or no disappointment, it is to be regretted that the conference ended as it did. There are questions of an international character which should be settled, and which will eventually have to be settled in some way and at some time. As long as they are not settled they will be a source of irritation.

They have been the cause of a great deal of irritation in the past and there is no guarantee they will be anything different in the future. We have reference to the Alaskan boundary, the sealing, and the fishery questions.

The cross road at which the commissioners eventually separated was the boundary question. The position taken by Canada in regard to this question may or may not be correct. That is to be determined. The commissioners believed themselves to be right, and they had, and have, the country at their back.

The United States commissioners, on the other hand, no doubt believed their own view was the correct one. But the mutilated form in which they desired to submit this particular question to arbitration was anything but fair. Their proposition was not much of an improvement upon that which is sometimes put: "Heads I win; tails you lose."

Putting it another way, it is like a man who has come into possession of a farm in a questionable way offering to submit the question as to ownership of the swamps to arbitration, but declaring that the richest of the land must be exempt from consideration by the arbitrators.

The question of reciprocity was not of as great importance as some of the others. But it was important. THE CANADIAN GROCER has favored a reciprocity treaty if it could be obtained on fair conditions.

Restrictions cannot help international trade any more than lead can lend aid to a floating body. And certainly there are re-

strictions in regard to trade between Canada and the United States. This is particularly so in the tariff of the United States, for it was constructed in some particulars specifically with a view to keeping out Canadian products.

Desirable as reciprocity may be, Canada can afford to wait for it. The export trade is growing quite nicely, particularly with Great Britain.

Compared with the year when the McKinley bill went into operation, the export trade of the Dominion is 65 per cent. larger, notwithstanding that our shipments to the United States are less than \$1,000,000 worth more than they were in 1890.

Away back in July last, The New York Journal of Commerce, the leading commercial daily of the United States, asserted that the "commercial sentiment in the United States is strongly in favor of reciprocity." And the fact that over 50 commercial bodies in the United States have during the past twelve months declared themselves in favor of reciprocity with Canada, is a corroboration of that statement. But, unfortunately, it is not the commercial class that rules in the United States; it is the political. And business between the two great English-speaking nations upon this continent has to suffer as a result thereof.

The New York Commercial Advertiser, another influential commercial daily, declared only a few weeks ago: "Interest plainly prompts us to examine whether the principle of give and take has not a more practical aspect now in our relations to Canada than ever before * * * The number of people in the Dominion is no measure of the value of her natural resources to us * * * Canada may be worth more to us as a market to buy in than as a market to sell in."

The New York Times, too, has come out in favor of reciprocity with Canada, and, in its issue of February 5, declared that it should be the earnest purpose and effort of the business men of New York to defeat the selfish schemes of the coal and lumber interests. The New York Tribune also exerted its influence on the side of those in the United States who were in favor of a treaty with Canada.

However, had a treaty been agreed upon, it is unlikely that it would ever have received the assent of the United States Senate. A body that refused to ratify the treaty of arbitration between Great Britain and the United States is scarcely likely to have endorsed a treaty such as that which the commissioners were recently trying to draft in Washington. The knowledge of this fact, no doubt, exerted its influence upon the United States commissioners. There was a sort of "the bogey man will catch you, if you don't look out" ringing in their ears, and they knew that the bogey man—the politician—was no myth.

While the Canadian Parliament is not in the habit of rejecting treaties which its commissioners negotiate, yet the Dominion Government might have prevented the possibility of its doing so, had it accepted the suggestion of this paper and done as President McKinley did, namely, appoint as one of the commissioners a gentleman from the Opposition benches. Had Sir Charles Tupper or some other man from the Conservative ranks been appointed, not only would it have prevented the possibility of the treaty being rejected by Parliament, had such a document been drafted, but it would have kept the matter out of politics, treaty or no treaty, for it is not justice that politicians are usually actuated by in their attacks; it is party exigencies.

A great many people are disposed to blame the Dominion Government for consenting to a conference with the United States. We cannot agree with them. Aside altogether from the reciprocity question there were international matters, as we have already pointed out, which, on account of their irritating nature, were standing menaces to the peace between the two countries. And there does not appear to be any doubt that the whole proceedings were instituted by the Imperial Government, who is anxious that even that which threatens to create unpleasant relations between the two countries shall be removed.

The duty that now lies before Canada is to "paddle her own canoe" more vigorously than ever. While closer trade relations with the United States is eventually likely, in view of the interest the commercial bodies across the border have taken in the matter, there is no prospect that it will be realized for several years yet. In the meantime, therefore, the energies of the Dominion should be devoted to cultivating its export trade in soil more congenial than is to be found at the moment in the United States.

CANADA'S TRADE WITH BRITISH AFRICA.

A LETTER has been received at this office from Mr. Thos. Moffat, commercial representative at Cape Town, South Africa, for the Dominion Government, in which he states that he is devoting the whole of his time to the Canadian trade and has a building in which he keeps Canadian goods on exhibition.

It is to be hoped Mr. Moffat's efforts will bear fruit, and much fruit.

Just what Canada exports to the colony of South Africa we have no means of ascertaining. All exports to the British possessions in Africa are grouped under the heading "British Africa"; and British Africa includes rather more than a dozen colonies with an aggregate import trade of £25,652,000, and an export trade of £23,883,000. South Africa, of course, takes by far the greater portion of the small quantity of Canadian goods exported to British Africa, but it would be much more satisfactory to know just exactly the amount that was sent there. The publication in the South African returns of the figures appertaining to the goods imported from this country would be valuable to Canada as an advertisement.

In the November issue of the Department of Trade and Commerce was a report from the commercial agent in South Africa, in which he pointed out that even the returns of that colony failed to show that one cent's worth of goods had been imported from Canada.

Of course, goods were received from Canada, and Mr. Moffat's explanation of the failure of the returns to reveal the fact is that the goods were shipped via New York, and were included in the figures credited to the United States.

The figures credited to the United States in 1897 were \$13,735,670, an increase of \$1,735,670.

In his report of some months ago to the Dominion Government, Mr. Moffat points out that just as the United States has become a rival in Africa to Great Britain, so Canada in turn can become a rival to the United States. "To do this," he says, "there are a great many methods which can be adopted, but it would be well to ascertain,

study and follow out the plans adopted by others. Manufacturers cannot expect foreign trade unless they are prepared to pay for it, and they are too prone to wait, and expect the Government of the day to bring the foreign buyer 10,000 miles to their very doors, or, failing that, sell their goods for them, instead of themselves grasping what is well within their reach."

What Mr. Moffat says is perfectly true.

The chief articles of import into South Africa, to which it is possible for Canada to contribute, are: Cotton manufactures, \$5,619,430; wheat, \$3,223,245; apparel and slops, \$4,315,650; carriages (carts and wheeled vehicles), \$1,506,430; coal, \$922,910; flour, \$336,480; furniture and cabinetware, \$2,036,805; meats, salted and preserved, \$902,790; machinery of all kinds, \$7,043,395; provisions, \$2,895,620; wood, unmanufactured, \$1,114,495; wood, planed or grooved, \$848,705; wood, manufactured, other than furniture, \$651,105; butter (including margarine), \$983,795; oats, \$121,925; spirits, all sorts, \$1,183,265; drugs and chemicals, \$1,441,055; dynamite, blasting compound and powder, \$1,559,830; saddlery and harness, \$567,790; leather, and boots and shoes, \$3,266,785.

According to the 1897 issue of the Dominion trade returns, among the articles Canada exported to British Africa in that year were the following:

Cottons.....	\$2,723	Harness and Saddlery.....	\$ 576
Agricultural Implements.....	\$11,819	Whisky.....	\$ 90
Carriages.....	\$4,075	Metals, other than Iron and Steel..	\$ 310
Carts.....	\$4,872	Pianos.....	\$ 163
Wagons.....	\$1,250	Cigars and Cigarettes.....	\$ 150
Bicycles.....	\$7,323	Wall Paper.....	\$ 815
Parts of Bicycles.....	\$ 460	Household Furniture.....	\$8,099
Other Vehicles.....	\$3,760	Doors, Sashes and Blinds.....	\$6,312
Clothing and wearing apparel.....	\$ 50	Woolens.....	\$ 601
Drugs and Chemicals.....	\$2,545	Dry Salted Cod..	\$ 140
Explosives and fulminates of all kinds.....	\$ 58	Deals, Spruce and other Lumber..	\$7,457
Stoves.....	\$ 56	Planks and boards	42,054
Iron Castings.....	\$3,560	All other lumber, n. e. s.....	\$1,669
Machinery.....	\$ 388	Dried Apples....	\$1,873
Steel and manufactures of.....	\$ 672	Beans.....	\$ 258
Leather, sole and upper.....	\$1,057	Peas, whole.....	\$ 160
Boots and Shoes..	\$ 740	Peas, split.....	\$3,153
		Oatmeal.....	\$ 865

Canada has got her toe into the trade of British Africa, and where she has got her toe, ought to be able, like Mickey Free's father, to get her head in.

ELECT BUSINESS MEN ALWAYS.

The management of Montreal city water department has for some time been a subject of strong comment by the daily press of the city. One of the strongest advocates of reform in the department was Ald. H. Laporte, the head of the Montreal wholesale grocery firm of Laporte, Martin & Cie.

THE CANADIAN GROCER notes with gratification that the Montreal City Council has practically acknowledged the force of Ald. Laporte's arguments by naming him to the chairmanship of this important department.

This appointment is in line with what has been urged in these columns, that not only in municipal but provincial and national politics the best representatives can be had from the ranks of our keen, wide-awake business men.

Such men can apply in their public work the methods of economical management that they put into force in the direction of their own business.

SULTANA RAISINS.

The position of the Sultana raisin market keeps firm. Stocks in the primary market, according to the latest mail advices, are low, while the demand, especially from the continent, is active.

Dealers in Smyrna are confident they will have no trouble in disposing of their holdings at even present high rates.

The figures now named in the quotations are, on an average, fully 5s. per cwt. above those at which the fall importations were made.

Some of the wholesale houses in Canada have fair stocks, and those thus supplied have in their possession excellent value.

A SCARCITY OF TEA.

There appears to be quite a scarcity of cheap China black teas for a price on the Canadian market. The scarcity is particularly pronounced in the Eastern Provinces, and Toronto has been pretty well cleaned out of these teas for shipment to Montreal.

As a result, there has been quite an appreciation in prices, teas that were selling at 8½c. being now held at 10½ to 11c. in Montreal.

A scarcity also prevails in Japan teas at 12½c. per lb. downward.

There has been quite a little buying in both Toronto and Montreal of Japan tea dust. It is presumed that it is on speculative account.

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"SALADA"

CEYLON TEA
IS THE "ACME" OF GOODNESS
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1-lb. bars.
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars.

Ivory Bar Twin Cake
12-oz., 100 cakes in box.

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Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Occasionally, just as THE GROCER has gone to press, changes in prices are made in staple lines of goods, which a good many in the trade hear nothing of till the next issue of the paper. Should, therefore, any of the readers of this journal desire to ascertain, between regular issues, the prevailing quotation on any staple line, it will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, Feb. 23, 1899.
GROCERIES.

THE past week has not been a particularly striking one in the local wholesale grocery trade. The volume of business is probably fair compared with the same month in other years, but there is by no means an active trade being done. The canned goods market is without any new feature, there still being very little business doing, although prices remain as before, firm. The coffee market shows some irregularity, although the changes in prices in the primary markets have not been material. The sugar market, locally, is unchanged, with business quiet. There is a steady demand for rice, and prices are firm. There is a little movement in tapioca. Wholesalers report the continuance of a good demand for bright corn syrups. There is also a fair movement in molasses. The tea market continues strong, with a fairly good business being done. The dried fruit market is without any new features.

CANNED GOODS.

There has been no material change in the canned goods market during the past week. Perhaps, on account of the slowness of the demand, some are beginning to express less confidence in the market as far as canned tomatoes are concerned. At the same time, however, there is not yet any perceptible weakening in prices, and if a demand were to spring up it would certainly tend to strengthen the position. Prices still rule from 85 to 90c. for tomatoes. The corn market is still strong, at from 90c. to \$1, and the demand is good, as a rule. Peas are quiet, at from 75c. per doz. up. One of the features of the canned goods market is the growing scarcity of wax beans, the brokers practically having none left. They are in good demand at from 80 to 85c. per doz. Green beans are quiet and quoted at 75c., as

a rule. Canned fruits are quiet. Although the Lenten season is now upon us, it does not appear to have yet influenced the demand for canned salmon and other kinds of canned fish. Advices from the Coast state that there is very little sockeye held there, and what is obtainable is quoted at \$5 f.o.b. Coast, while cohoes are held at \$3.95 to \$4 f.o.b. in carload lots.

COFFEES.

The local wholesalers are still experiencing a good demand for Rio coffees. The outside markets have shown some irregularity, although the change in prices has not been much. European cables have shown some weakness during the week, and the crop movement of Brazil coffees has been fair.

SUGARS.

Cables this week showed fractional advances in beet sugar, but, while the European market is strong, the cutting of

See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

prices which is going on between the Trust and the independent refineries in the United States is causing an unsettled feeling in regard to the price of refined sugars on this side of the Atlantic. One of the independent factories in New York on Monday reduced the price of granulated sugars 1-16c. per lb., which seems to have been a surprise to the trade. Although the other refineries, up to the time of writing, had not followed this decline, yet yellow sugars are being shaded 1-16c. In Canada, there has been no change in prices, but the continued importation of American sugar is causing some uneasiness, particularly to the refineries. Total stocks of sugars in Europe and America at the end of last week were 2,461,198 tons, against 2,544,639 tons the week before, and 2,690,875 tons a year ago.

RICE AND TAPIOCA.

Japan rice of good appearance is scarce on this market, and there is a steady demand. Patna rice has been selling more freely lately on account of the better value which they are showing. There has been quite a little tapioca moving within the past few days, at prices ranging from 3½ to 3¾c. The market is firm.

SYRUPS AND MOLASSES.

Some of the refineries are offering a few medium-grade syrups, but they report that there is no demand for them at the price at which they are held. Some American syrups are offering, but they also seem to be out of the idea of the local importer. Wholesalers report a good demand for bright corn syrups at the following prices: Barrels, 2½c. per lb.; half-barrels, 2¼c. per lb.; kegs, 2¾c. per lb.; 3 gallon pails, \$1.20 each; 2 gallon pails, 90c. There is a fair movement in molasses. The low-grade article is scarce. Advices from New Orleans report a firm market and stocks light.

SPICES.

The principal feature of the spice market is cloves, which are cabled dearer. Pepper continues in a firm position.

TEAS.

The market for Indian and Ceylon teas keeps its strength. Mail advices from London, England, under date of February 11, state that the market was again higher for the lower grades of Indian teas, while medium grades were firm. In Ceylons the demand for tea under 9c. was still being maintained and prices higher. Spot teas on the Canadian market are being firmly held, and those of Indian and Ceylon growth below 13 to 13½c. have been practically cleaned out of first hands. Flavoury Ceylons at from 17 to 18c. are in good demand and scarce. Most of the business that is being done by brokers is still in spot teas, the London market being on an average of from 1 to 2c. per lb. above the figures which teas held here can be purchased at. Some samples of Indian teas, which were received here this week, are costing from 1 to 2c. per lb. more than about six weeks ago. The market in Calcutta, as already announced in a previous issue, is closed. Japan teas are quiet and firm. Some Japan dust has been picked up upon this market during the past week, presumably on speculative account. China black teas are scarce, and the same may be said of Japan teas at from 12¼c. down. Tea is still the most active article in the wholesale grocery trade, retailers being fairly free purchasers.

NUTS.

Jordan and Sicily shelled almonds are cabled lower. Tarragona almonds are strong. Not only are prices much above the figures which ruled last fall, but materially above those at which subsequent purchases were made.

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FOREIGN DRIED FRUITS.

CURRENTS—The currant market keeps quiet, and there is no special feature to note. Currants are easier in New York.

VALENCIA RAISINS—The market is quiet and prices unchanged.

PRUNES—There has been no further change in the situation, prices remaining firm, while business is not yet active.

DATES—The market is unchanged at 5 to 5½c. for Sairs and 5½ to 6c. for Halowee. A shipment of 4,000 boxes is due in New York.

CALIFORNIAN FRUITS—Within the last week or ten days Californian peaches and silver prunes have advanced about 1c. per lb. Apricots are firm, and would cost something like 18c. to lay down here at the present figure ruling at the Coast. Peaches here are quoted at 10½c. per lb. and apricots at 18 to 19c.

GREEN FRUITS.

The market is in a much more satisfactory condition this week. The mild weather has encouraged shipments of all kinds of fruit. There has been a literal famine in lemons for the reason that steamers could not get to their docks in New York to unload on account of the extreme cold on the Atlantic seaboard. For some time a good box could not be secured at anything like the regular price. Shipments are expected to relieve this famine in a few days. Oranges are firm. The Californian crop seems to be very light, and advices from some sections quote an advance of \$1. The crop of Valencias is heavy, but the price of this variety is likely to hold firm. On account of the receipts this week of a better quality of large

420's than had been carried an advance of \$1 to \$1.25 is noted for this size. Japanese Tangarines are done; Mexicans will also soon be exhausted. Some choice Jamaica bananas are expected this week. They are expected to sell as high as \$2.25. Some old stock is still offering. There is a good, steady movement in onions. Supplies are difficult to get, and some sales have been made at as high as \$3.50. The prices of last week, however, hold good for this. Apples are moving nicely at steady prices.

COUNTRY PRODUCE.

EGGS—The recurrence of mild weather has again increased shipments of new laid, and the price has dropped a couple of cents. The reduction in price has, of course, increased the consumption, which absorbs present receipts. These are expected to further increase soon, and this will bring prices down to a still lower figure than the present. The stocks of held eggs are being nicely cleared up, being about exhausted already. Lined are also getting toward their finish. New-laid are quoted at 18½ to 19½c.; lined, 14 to 14½c., and held or cold-stored at 13 to 13½c.

POTATOES—A steady feeling is noted. Offerings are liberal at 58 to 65c. f.o.b. cars at Toronto. The street market is unchanged, deliveries being fair at 65 to 70c.

POULTRY—The demand, though limited, has been brisk enough to bring the price of bright, fresh-killed turkeys up 1c. this week. From 10 to 12c. is now quoted. Other poultry are in good demand at unchanged prices.

DRIED AND EVAPORATED APPLES—The market is dead. Advices received this week quote the New York market very unsettled at 6½c. The demand at outside points is, therefore, light at 5½ to 5¾c. There is a

quiet jobbing trade at 6c. for No. 1 stock. Evaporated apples are easy at 8¼c. at outside points for No. 1 stock, which is jobbing locally at 9½ to 10¼c.

VEGETABLES—No change is noted. We quote: Rhubarb, \$1 to \$1.50; greenhouse radishes, 50 to 70c. per dozen bunches; spinach, 75c. to \$1 per bush.; green onions, 10 to 15c. per doz.; celery, 75c. to \$1 per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz.; 75c. to \$1; parsley, 10 to 12½c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; Hubbard squash, \$2.50 to \$3; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER—There is a steady demand for dairy large rolls. Receipts are increasing. Prices are firm. Tubs are quiet, and are likely to continue so. The offerings of creamery prints are liberal, but a good local demand readily absorbs them. What tubs and boxes come in are readily sold for export. An inquiry for a car of creamery on British Columbia account was received on Wednesday, but the stock could not be found. Prices are firm at unaltered figures. Tubs are worth 19 to 20c. at factories.

CHEESE—The market is quiet, though a fair local trade is being done. Choice early makes are held firmly at 9½c., and late makes at 10 to 10½c.

FISH.

The oyster bays on the Atlantic coast, which were frozen over during the recent cold weather, are again open, and fishing has been carried on all this week. Supplies have been received, and the price has fallen

BE SURE AND GET

BRIGHTON Canning Co.
New Process
THISTLE BRAND TOMATOES **GARDEN GROWN**

Excellent Reasons, are they not?
Why grocers should handle



They give you a fair margin of profit.
They give you a reputation for handling superior goods.
They give you entire satisfaction

McLauchlans' Cream Sodas.

Biscuit Manufacturers

J. McLAUHLAN & SONS,

OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.
Agents for Canada:
C. E. COLSON & SON, Montreal.
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Toronto, St. John, N.B., and Montreal

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

We solicit consignments of

POULTRY ROLL BUTTER FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, TORONTO

to the normal figure. No other change in prices is noted. We quote: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 6½c.; Man. perch, 5c.; Man. pike, 5c.; Man. pickerel, 6c.; fresh whitefish, 7½c.; trout, 8c. lb.; fresh perch, 4c. per lb.; steak cod, 6c.; flounders, 4c.; fresh herring, 4c. per lb.; St. John herring, \$1.35 to \$1.40 per 100; Labrador herring, \$5.75 per bbl. and \$3.25 per half-bbl.; Digby herring, 55c. per bundle of five; Halifax herring, \$1.60 to \$1.75 per 100; split herring, \$5 per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 6 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon, or \$7.50 to \$8 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat has declined 1c., and is now quoted at 69 to 70c. for red and white wheat at middle freight stations. The street market is quiet with prices of all grains unchanged except oats, which are 1c. cheaper. We quote: Wheat, white, 72 to 72½c.; red, 71 to 72c.; goose, 68 to 69c.; peas, 62 to 66c.; oats, 34c.; barley, 49 to 51 c.; rye, 54 to 55c. No. 1 hard Manitoba is steady at 79c., Toronto freights.

FLOUR—Ontario grades have declined 10c. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.70 to \$3.80; straight roller, \$3.15 to \$3.25, Toronto freights.

BREAKFAST FOODS—Standard oatmeal and rolled oats have declined 10c. Other foods are unaltered. We quote as follows: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.80 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.40; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL

HIDES—The market is weak, but no change in prices is noted. We quote cow

Direct shipment of (Choice Pea Beans).
CURRANTS from PATRAS
just received. Orders solicited. Apply, JAS. R. SHIELDS, Board of Trade, TORONTO.

Toronto Salt Works TORONTO, ONT.

Write us for SALT of any kind.
Also SALTPETRE, car lots or less.

Our extensive

City and Shipping Trade

gives us unequalled facilities for handling to best advantage your shipments of

Poultry, Butter Eggs, Dressed Hogs CONSIGNMENTS SOLICITED QUICK RETURNS.

D. GUNN, BROTHERS & CO.

Provision and Commission Merchants
76-78-80 Front St. E. TORONTO.

CONSIGNMENTS SOLICITED

Our specialties POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

LENT

HADDIES
CISCOES
SEA HERRING
CODFISH
DIGBY HERRING
OYSTERS
SPLIT HERRING

CLEMES BROS.,

SPECIALS FOR LA GRIPPE

CAR DOMESTIC RED ONIONS
YELLOW DANVERS and VALENCIA ONIONS
MESSINA LEMONS (BETTER THAN DRUGS)

REMEMBER! We are headquarters for:

FANCY EVAPORATED APPLES
FANCY EVAPORATED APRICOTS
FANCY EVAPORATED PEACHES

Wholesale Fruit,
51 East Front Street,

Toronto

hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c. Steer hides are worth ½c. more.

SKINS—We quote calfskins nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are steady at 90c. to \$1.

WOOL—There is no change. Fleece is unsteady at 15c., and unwashed easy at 10c.

SEEDS.

There is little doing. Red clover is worth \$3 to \$3.50, and alsike \$2.50 to \$4, outside. So little timothy is offered that shipments are being brought in from western United States markets. Bright, unhulled lots are nominally worth \$1.60 to \$1.75; machine-threshed, \$1 to \$1.25.

SALT.

A good trade is reported. Prices are steady. We quote at Toronto: Carload lots, \$1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48¼c. per sack of 154 lb.

MARKET NOTES.

Ontario grades of flour are 10c. cheaper. Standard oatmeal and rolled oats have declined 10c.

Oysters have declined to the regular price—\$1.25 to \$1.35 per gal.

New-laid eggs have declined 2c. per doz.; limed are held 1c. cheaper.

Large Valencias have advanced \$1 to \$1.25. Bananas are 50c. dearer.

QUEBEC MARKETS.

MONTREAL, Feb. 23, 1899.

GROCERIES.

TRADE in general groceries has been of smaller volume during the past week, but there is still a fair amount of business passing. Few changes of importance are to report. Sugar is quiet, while the local wholesale guild, to keep out outside sellers, have cut their price of molasses to 30 to 31c. for jobbing lots. Canned goods are steady, while advices on tapioca are much stronger. Dried fruits are without new feature, and the strength in all sorts of spices is fully maintained. Coffee and tea are steady, and other branches furnish nothing noteworthy.

SUGAR.

There has been a fair business in sugar during the past week, but demand is less active than it was. Both yellows and granulated have shared in the inquiry and values are unchanged. Advices from New York state that the refined market is unsettled, but the raw article is steady. In London, both raw beet and cane have been firm according to recent cables. On Monday the former was quoted at 9s. 7½d. for present, and 9s. 8¼d. over recent quotations, with an increased demand. Offerings

of cane stock were light and values were unchanged at 10s. 3d. for fair refining.

SYRUPS.

The syrup market is without change, and trading is light at 1¼ to 2¼c. per lb., as to quality, at the factory.

MOLASSES.

As a result of outside offers, the wholesale guild have reduced prices again to 30 to 31c. in jobbing quantities. Local jobbers are determined to keep outside firms out of the local market. The consequence is that retailers and consumers are obtaining Barbadoes molasses much cheaper than they otherwise would. Cables state that prices at the Islands have opened at 12c., and \$4 for puncheons first cost exclusive of charges. Offerings are reported to be very light.

CANNED GOODS.

Trade in canned goods has been quiet since last report, and values generally are firmly held. Holders of tomatoes are asking 95c. per dozen in a jobbing way, but round lots can be had at 90c. The offerings of corn are small, and prices are firm at 95c. to \$1 per dozen. Peas are quoted at 80 to 85c. There is little doing in salmon, as jobbers here are well stocked up. On the Coast, canners are not urgent sellers, and are asking \$3.75 for cohoes, which is equal to \$4.50 laid down in Montreal.

RISE.

The rice market is steady, while tapioca and sago are very firm. Cables on tapioca this week asked a figure that was equivalent to 4¼c. laid down here, bare cost. Demand is not particularly brisk.

DRIED FRUITS.

There is nothing new to report in dried fruits, as buyers are pretty well supplied. Valencia raisins are steady, as previously quoted, and the same can be said for Californian stock. Sultanas continue steady also. In prunes, demand is fair and advices strong from primary markets. Jobbers here are pretty well stocked up, however, with all sorts, and there is no change in prices to report. Demand runs largely to Californian and Bosnia fruits, as the offerings of French prunes are light. Figs and dates are unchanged.

SPICES.

All kinds of pepper are firm, also cloves and Jamaica ginger; in fact, sellers hardly know what price to ask for the latter.

COFFEE.

The coffee market is steady, with only a moderate business doing, but prices are held steady. In unground coffee, we hear of business in Santos and Rio at 8 to 9c. for straight unbroken lots.

TEAS.

The tea market is firm all round, the demand being fair for all sorts, chiefly for China greens, at 11 to 16c., which have been bought by Americans. Japans rule firm, but trading is light, and largely in goods ranging from 14½ to 16c. for me-

diams to good mediums. In low grades little new business is reported beyond a few odd lots at 13½c., but the same stock cannot be had now under 13½ to 14c. China blacks continue quiet and steady, and the same remarks apply to Ceylons and Indians.

GREEN FRUITS.

There has been little change in the green fruit market during the past week. Oranges have exhibited a fair degree of activity at unchanged prices. Lemons continue firm, and the inside figure is rather higher than it was last week. Cranberries are moving in a quiet way at former prices, and grapes are scarce and firm. Pineapples are in limited demand, and there has been no change in bananas.

APPLES.

Apples continue firm at the recent rise, and stocks here are extremely light.

FISH.

The demand, both for pickled and fresh fish, has been checked by the very mild weather that we have been having, but, as stocks are light, the fact has not had any very appreciable effect.

Ice-packed fish values rule as follows: No. 1 N.S. herrings, \$4.75 to \$5; B.C. salmon, \$12.50 to \$13; hake and green cod, \$3.50 to \$4.

Fresh fish fairly steady: Haddock and cod, 3½ to 4c.; steak cod, 4c.; Manitoba pickerel and dore, 5¼ to 5½c.; tommy cods, \$1.25 per bbl., and fresh herrings, \$1.60 per 100 fish.

Smoked and prepared stock are as follows: Haddies, 6½ to 7c., and bay bloaters, 90c. to \$1 per box.

COUNTRY PRODUCE.

EGGS—There was no material change in the situation of the egg market. The demand was fair for small lots; the offerings of new-laid were not excessive. We quote as follows: No. 1 candled, 16 to 17c. No. 2 do., 12 to 13c.; Montreal limed, 14½ to 16c.; western limed, 13½ to 14c.; western cold storage, 12½ to 13½c., and culls, 10 to 11c. per doz.

POULTRY—Trade in poultry was very quiet. The offerings were small and prices show no change. We quote: Fresh killed turkeys, 11c.; frozen, 9 to 9½c.; choice fresh killed chickens, 9½ to 10c.; western frozen, mixed stock, 5½ to 6c.; ducks, 8 to 9c., and geese, 6 to 7c. per lb.

HONEY—Business in honey was slow, and prices were nominal. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 7 to 7½c., and dark, 5 to 6c.

BEANS—A small jobbing trade continues to be done in beans at steady prices. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

ONIONS—Domestic onions show another advance of 25 to 50c. per bbl., and are scarce at \$2.75 to \$3.

PROVISIONS AND DRESSED HOGS.

There was no improvement in the demand for provisions, in consequence the market continues quiet and featureless. We quote as follows: Canadian pork, in barrels, \$15 to \$15.50; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined

(Continued on page 21.)

THE CANADIAN GROCER

PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS
by Special Warrant



To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES.

COLMAN'S



MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED

AND

GORMAN, ECKERT & CO.

Plaintiffs.

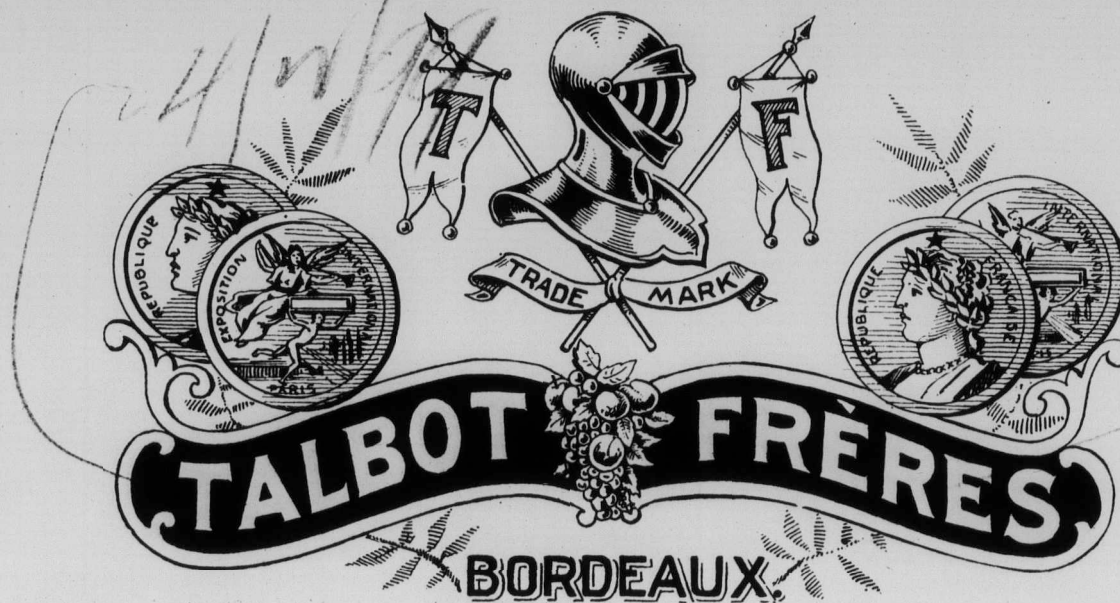
Defendants.

TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction ; and to pay certain damages therein fixed together with the costs of the Action.

CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.



Genuine French Pastes

POUND PACKAGES AND BULK

2,000 BOXES OF 25-LBS.

Macaroni, Vermicelli, Spaghetti, Nouilles, Alphabets,
Letters and Figures, Animals, Assorted small pastes.

Talbot's Mammoth Queen Olives.

64-oz. bottles, cases ½ doz.	—	—	—	\$13.00 per doz.
36-oz. bottles, cases 1 doz.	—	—	—	8.00 "

Talbot's Choice Queen Olives.

64-oz. bottles, cases ½ doz	—	—	—	\$10.00 per doz.
36-oz. bottles, cases 1 doz.	—	—	—	6 00 "
20-oz. bottles, cases 1 doz.	—	—	—	4.50 "
10-oz. bottles, cases 2 doz.	—	—	—	2.50 "

Talbot's Stuffed Olives, Oval Ring Bottles.

Talbot's Stuffed Olives, Oval ½ King Bottles, cases 2 doz.	—	—	—	\$3.00 per doz.
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64-oz. bottles, cases ½ doz.	—	—	—	—	\$10.00 per doz.
36-oz. bottles, cases 1 doz.	—	—	—	—	6 00 "
20-oz. bottles, cases 1 doz.	—	—	—	—	4.50 "
10-oz. bottles, cases 2 doz.	—	—	—	—	2.50 "

~~Talbot's Stuffed Olives, Oval King Bottles.~~
Talbot's Stuffed Olives, Oval ½ King Bottles.
cases 2 doz.

\$3.00 per doz.

Talbot's Pates de Foie gras Truffe.

⅛-tins, cases 1 doz.	—	—	—	—	\$5 00 per doz.
¼-tins, cases 1 doz.	—	—	—	—	10 00 "
½-tins, cases 1 doz.	—	—	—	—	15.00 "

Talbot's Puree de Foie gras Truffe.

⅛ oval tins, cases 1 doz.	—	—	—	—	\$3.40 per doz.
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TALBOT FRERES'

Anchovies in Salt	-	-	-	-	in bottles
Anchovies in Oil	-	-	-	-	in bottles
Boneless Anchovies in Oil	-	-	-	-	in bottles
Artichokes Bottoms	-	-	-	-	in tins
Brussels Sprouts	-	-	-	-	in tins
Lima Beans	-	-	-	-	in tins
Mixed Vegetables	-	-	-	-	in tins
Mushrooms	-	-	-	-	in tins and in bottles
Olive Oils	-	-	-	-	in tins and in bottles
French Peas	-	-	-	-	in tins and in bottles
Brushed Truffles	-	-	-	-	in tins
Hors d'Oeuvre, "Bon Appetit"	-	-	-	-	in tins
Capers	-	-	-	-	in bottles
String Beans	-	-	-	-	in bottles
Tunny Fish in Oil	-	-	-	-	in tins
French Mustard	-	-	-	-	in bottles
Royans aux Truffes et aux Achards	-	-	-	-	in tins

Agents for Canada :

HUDON, HEBERT & CIE.
MONTREAL.



THE **KING**
OF COFFEES.

The Properties of Coffee.

Coffee as a beverage is too well known to require an extended notice. It is the principal table beverage of almost every nation in the world. This is specially so in the United States, where nearly one-half of the world's production is consumed.

A few years ago coffee was considered a luxury only indulged in by the rich. At the present time we find it in the home of the poor as well as the rich; no breakfast table is considered complete without it, and how often you hear the very significant remark, "I make my breakfast off a cup of coffee."

Coffee contains valuable medicinal properties, among others, that of being an antidote in cases of narcotic poisoning.

Coffee has frequently been found the best form of stimulant for administration to persons rescued from starvation or perishing by cold, and this is the more noteworthy, as ardent spirits given under the same conditions often prove fatal.

Captain Parry, when on his Arctic expedition, put his starboard watch on coffee and the port watch on rum, the result being that, in the course of time, the coffee watch was found to possess a vigor of health entirely lacking in the other.

As late as 1835, during a terrible epidemic, the physicians of New York signed a public manifesto, urging the public to abstain from beer and intoxicating liquors and drink pure coffee in order to keep the system healthy and render it less liable to disease, and in our own day it is well known that coffee was the principal beverage of Nansen and his crew during his last voyage to the Arctic. From all quarters testimony without limit might be accumulated to the same effect.

As a disinfectant, roasted coffee is invaluable; it is useful to purify any place having an offensive smell or bad air. The coffee beans should be roasted in the vicinity of the room to be fumigated, and when brown and while hot placed in the centre. By the time the coffee is cooled the room will be rendered thoroughly pure and sweet.

A short history of coffee will be commenced on this page in the next issue of The Grocer.

CHASE & SANBORN

MONTREAL

How is Your Stock of Spices ?

Now is a good time to sort up. But before doing so drop us a card and get our quotations. **It will be money in your pocket.** Our stock in the following lines is complete :

COFFEE, SPICES, CREAM TARTAR, PEPPER, CLOVES, Etc.

Samples and Quotations sent upon application.

S. H. EWING & SONS — MONTREAL

at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

Owing to the continued mild weather the demand for dressed hogs has fallen off considerably; in consequence the market is quiet and easy, but no actual change in prices has taken place yet. In a jobbing way light weights are quoted at \$5.50 to \$5.65; heavy at \$5.25 to \$5.40, and carload lots at \$4.90 to \$5 per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—There was a little improvement in the grain market, in point of activity. There was some demand from shippers for buckwheat, and a sale of about 10,000 bushels was made at 52½c., with storage paid up to May 15. At points east of Toronto, holders of oats were asking 31c., and west, 29½ to 29¾c., which figures are an advance of ¼ to ½c. per bushel. On spot, there was also a firmer feeling, and higher prices were asked, but no sales were reported.

FLOUR—In flour, business was quiet, owing to the bad state of the country and city roads. The demand was only for small lots to fill actual wants, and prices show no change. We quote as follows: Winter wheat patents, \$3.75 to \$4; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$4 to \$4.25; strong bakers', \$3.70 to \$3.90.

MEAL—There was no change in the situation of the meal market. The demand is chiefly for small lots and prices rule irregular. Rolled oats, in some cases, are quoted \$3.70 to \$3.75 per bbl., and at \$1.80 per bag, while another dealer quotes barrels at \$3.60, and bags at \$1.75.

FEED—In feed a fairly active trade was done and prices show no change. Ontario white wheat bran, in bulk, sold at \$15 to \$15.25, and shorts \$15.50 to \$16 per ton; Manitoba bran, \$16; shorts, \$18, and mouille, \$20 per ton, including bags.

HAY—The demand for baled hay on spot continues slow, but the movement is still fair for export account. We quote: No. 1, \$5.50 to \$6; No. 2 extra, \$4.25 to \$4.75; No. 2, clover mixture, \$4; clover, \$3.50 to \$3.75.

CHEESE AND BUTTER.

CHEESE—Cheese remains about the same, there being no movement of any great volume. Recent shopping around the local market, however, has demonstrated the fact that the quality of strictly finest cheese available is very limited. As pointed out some time ago, over 70 per cent. of the stock here is held on English account. The balance, which is controlled by local operators, has been pretty well picked over for bargains since the end of January, and the result is as above stated, a very light supply of strictly finest. Prices are normal at 9¾ to 10¼c.

BUTTER—Continues steady to firm under a good local demand, which fully equals the supply. Trading in finest creamery was done with local jobbers at 20 to 20¼c., and no difficulty is experienced in realizing this range. Dairy butter also, when it is strictly fine, has a fair sale. Western fresh rolls are selling at 15 to 16c., and tub dairy at 14 to 14½c. Exporters are out of the butter market for all sorts at present. Receipts to-day were 639 packages.

MONTREAL NOTES.

Spices continue firm, especially pepper, at primary markets, and jobbers are asking more money.

Americans have bought considerable quantities of China teas in this market in the past ten days.

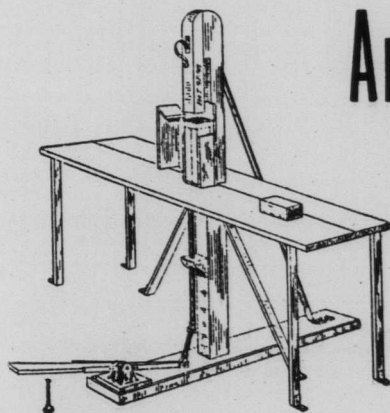
The guild have marked down the price of Barbadoes molasses to prevent outsiders from encroaching on the Montreal market.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

St. JOHN, N.B., Feb. 21, 1899.

BUSINESS continues quiet. Through the Province, politics have, even more than in the city, put business in the background; but, now that the election is over and March almost here, more active movement is expected. In markets, there is little of interest, but prices are firmly held. In fish, the market is much more bare than usual at this season. Much complaint is heard regarding the delay in receiving freight from the west. The railway rushes the through freight for export and allows local freight to get sidetracked. Brooms hold their advance. Our local manufacturer finds a large demand. In cream of tartar, rather higher prices rule, but soda never was quoted lower. In pay-



Armada Tea Packer and Simplex Mixer

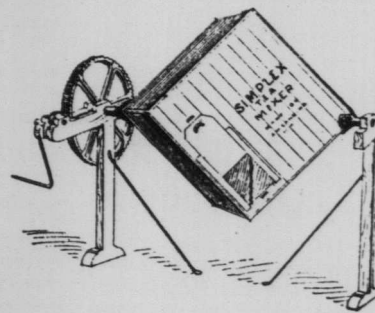
T. B. Escott & Co., Wholesale Grocers, London, Ont.
Elliott, Marr & Co, " " "
J. Garvey " " "
M. Masurett & Co. " " "
A. M. Smyth & Co. " " "

The above enterprising business firms use the "Armada" Tea Packing Machine, and all are perfectly satisfied. "You want one."

Write

A. H. Canning & Co.

57 Front Street East, TORONTO, ONT.



TOBACCO

If you handle Tobaccos at all why not sell those that pay you a Good Profit?

LOOK
AT
THESE:

"Anchor"—13-oz. plug—11 cuts to the lb., @ 39c.
"Club" —5's and 10's to the lb., @ 41c.
"Atlas" —8's and 12's " " @ 44c.

(All made from choicest Burley Leaf.)

NOTE.—Freight prepaid on 5 pkgs., one kind or assorted; also Tobacco Cutter free.

Order
Through
Your Jobber

JOLIETTE TOBACCO CO., JOLIETTE, P. Q.
F. W. HUDSON & CO., Ontario Agents, TORONTO.

ments, this is a backward month, but paper is fairly well met.

OIL—There is no change in the price of burning oil, and demand is falling off. Lubricating oil has the attention of dealers, but there is little movement. Orders taken, however, point to large business with the opening of spring. Linseed oil tends higher, and turpentine holds its high figure.

SALT—Steamers continue to bring fair shipments each trip. The quantity of Liverpool coarse salt landed here so far this season is much less than last year up to this time; in fact, about one-third less. From this out larger quantities will continue to arrive. Stock held here is light. In factory-filled there is the usual business. Canadian salt begins to show rather better demand. We quote as follows: Liverpool coarse, 38 to 40c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Rather better demand rules, and prices have taken a further step upward. There is some inquiry from the wholesale trade for tomatoes, and quite a block changed hands at 90c. during the week. Corn still lags behind western figures, while peas are steady. Lobster are scarce, but demand is light owing to the price. Salmon sells more freely, and higher prices are expected. Some American fish are offered, but where price is such that business might result, quality is not satisfactory. Fruits are quiet. Oysters tend higher. Scallops have a good local demand. This is a line that only needs to be better known to show a large business. Canned haddies are scarce.

GREEN FRUIT—Oranges have the market. Valencias are arriving in good condition, and, while price in local market keeps low, Liverpool prices are higher, and a change here must follow if the advance

holds. About this time last season prices advanced. Californians have but a fair sale. Price shows no change. Jamaicas and so-called Floridas are stronger. In lemons the stock held is light; some quite large shipments have been received from New York. Demand has been large and prices are firm. Apples are higher and firmly held, and but fair sale, oranges taking their place. Cranberries move but slowly, and bananas in but a retail way.

DRIED FRUITS—Business is quiet. Prunes have a good demand with a tendency to higher prices. Some few apricots and peaches in packages are moving, but the trade, owing to the high prices, will fall away behind that of last year. Raisins are particularly quiet. Currants move slowly at even prices. Dates are firmly held, and show improved sale. Evaporated apples, while firmly held, are rather more freely offered. The price limits the sale. There is a fair stock of dried apples held at a high figure. Peanuts are high. Figs are easier as the season advances.

SUGAR—There is but an even demand. Prices show no change. Refiners are, however, quite firm, and not inclined to shade prices to temp business. Sale is chiefly in granulated.

MOLASSES—As the time for new goods draws near, sales tend to be but from hand to mouth. Stocks here were never smaller; but at prices asked there is enough for present demand. Porto Rico is chiefly held. New Orleans has an improved sale, and fair quality is offered at low figures. Barbadoes is scarce.

PRODUCE—Eggs are scarce this week, and are quoted higher. There is a good steady demand. Butter holds its price, and there is good sale for beet grades which are scarce. There is lots of poor to fair. It is difficult to move creamery at full figures. Cheese are but limited supply, and while there is no change in price it is chiefly owing to light sale.

FISH—It is but seldom fish are so scarce in St. John. This is true of every line, except, perhaps, smoked herring, which, under no condition, seem to improve.

Pickled herring are particularly limited in supply. Prices are higher, and but little business is doing. Pollock have freer sale than usual, owing to codfish being scarce and high. Prices are fully maintained. Hake are bringing a good price in the West Indies. Finnan haddies are still high, fresh haddock being scarce. Codfish are a very light stock; full prices asked. Shad show no change. There is but a light business in frozen fish; just supplying local demand. Lobsters are scarce and full figures asked. We quote as follows: Large cod, \$3.65 to \$3.75; medium, \$3.60 to \$3.65; pollock, \$1.75 to \$1.80; Grand Manan pickled herring, \$1.95 to \$2; ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5 to 5½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall shad, \$4.75 to \$5 ½-bbl.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.70 to \$3.80 per bbl.; quoddy, \$3.50 per ½-bbl.; frozen smelt, 5 to 6c.; frozen pollock, 1¼ to 1½c.; frozen cod, 2¼ to 2½c.; frozen haddock, 2½ to 2¾c.; frozen herring, 90c. per 100; fresh cod, 2½c.; lobsters, small, 3 to 4c.; do., large, 10 to 12c.

PROVISIONS—While pork holds its price, some packers are inclined to shade figures on barrelled beef. Some Canadian is being brought here. Sale, however, is light. Lard shows little change. There is a fair demand.

FLOUR, FEED AND MEAL—In flour, there is little doing. Prices are easy, with quite a range between millers. In Manitobas, while the Ontario mills keep prices below those of western millers, the big orders largely go west. Feed is high, and business is light. Oats and oatmeal hold their high figures. Cornmeal, though cheaper than in the west, is firmly held. There is improved demand for beans, but no large business. Packers show a range in prices, and dealers are buying at rather lower figures. Barley, split peas and blue peas are high, and, for barley, still higher figures are looked for. We quote as follows: Manitoba flour, \$4.75 to \$4.85; best Ontario, \$4 to \$4.20; medium, \$3.85 to \$3.95; oatmeal, \$3.85 to \$3.90; cornmeal, \$2.20; middlings,

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.
EXTRA CHOICE VALENCIA ORANGES, all sizes.
EXTRA FANCY and FANCY MESSINA LEMONS.
CHOICE YELLOW DANVER ONIONS.

Prime Quality, free from frost and Prices Right.



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The Following Brands
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The American Tobacco Co.

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Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.

SEAL OF NORTH CAROLINA.

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CIGARETTES

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Wholesale trade only.

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DAWSON Commission
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FRUIT, PRODUCE AND

COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special
efforts to make these sales mutually profitable. They are
held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

Mince Meat

We are now placing on the
Market a very fine line of Eng-
lish Mince Meat, put up in
5 lb. 12 lb. 27 lb. and 60 lb. PAILS

Choice Fruit and the best of
Spices only are used in these
goods, and we can confidently
recommend them to our num-
erous customers.

F. W. Fearman

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The sales
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Tartan Tea

Keep right
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of the
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BALFOUR & CO.

Wholesale Agents

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Live Retailers
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Clark's Meats.

WHY ? because they **SELL.**

WANTED

in large and small quantities

DRIED APPLES

Best prices paid.

Walter Northrup, 66 Esplanade West, Toronto.



\$5 per Case, 64 Packages.

HAVE YOU TRIED

"BEE" STARCH

...FOR...

Collars and Cuffs ?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch :

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Send for particulars regarding free
Automatic Selling Machine for the
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Globe Automatic Selling Co.

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\$19 to \$21; bran, \$17 to \$18; oats, 38 to 42c.; hand-picked beans, \$1.10 to \$1.15; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$4; round, \$3.25 to \$3.40; pot barley, \$3.80 to \$4; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¼ to 8½c.

ST. JOHN NOTES.

Davidson Bros., wholesale grocers, of Halifax, are reported in financial difficulties.

John Sealey received the first shipment of Bermuda onions this week to arrive this season.

The second lot of Doukhobors passed through St. John last week for the west, and the third contingent are on their way out.

The West Indian steamer this week had but a small cargo, including some 30 bbls. sweet potatoes, 80 packages oranges, 50 bags of cocoanut, 150 bags of cocoa, and 30 crates Bermuda onions. She took away a full cargo.

A recent ruling at Washington is of interest to Canadians, and is as follows: A Canadian vessel cannot secure United States charters to engage in the Cuban and Porto Rican coasting trade, unless by special Act of Congress.

The sardine combine, to include the factories in and around Lubec and Eastport, is, it is said, about completed. The owners get rather more than the value of their plant in cash, and an equal amount in stock in the new company, while the larger number are retained as managers on large salaries. At least this is the report. Nearly all of the sardines packed in these factories are caught in Canadian waters.

A DEBT-COLLECTING FIRM.

J. Jones and W. F. Holland have opened up a mercantile and commercial agency in the Janes Building at Toronto. They take up all matters of a strictly confidential nature, including collections, commercial and professional; private reports, both legal and insurance; incendiary investigations, and cases needing tact and privacy, which they treat with the utmost professional skill. They court the fullest investigation as to their bona fides. Mr. Holland was one of the men who captured Charles Peace, the notorious murderer, in 1882, at Blackheath, England; William Whistler and Charles Russell, the famous Hatton Garden bank burglars, at the Marylebone church, London, England, 1886, when \$500,000 worth of diamonds were stolen, which were recovered. He was shot through the right thigh, and also lost the calf of his right leg, for which injuries he receives a permanent pension from the Scotland Yard authorities. He was presented with a gold medal for his meritorious conduct from H.R.H. the Prince of Wales, and also received from Sir James Ingram, Bow Street magistrate, the highest reward (one hundred guineas) ever given to a police officer for gallant conduct, and holds testimonials from Sir Charles Warren, chief of the London police, and other persons in official circles. Mr. Jones, the manager, was formerly a well-known commercial man in Toronto, and is well qualified to fill the position.

LEGAL DECISIONS OF TRADE INTEREST.

(Reported by Peers Davidson, Esq., of the Montreal Bar, for MacLean's Trade Journals.)

IS a statement by a trader that goods of his manufacture are superior to those manufactured by another rival trader, although untrue and made maliciously, actionable as a defamatory libel; and does such a statement afford ground for an action for disparagement of goods, even if the plaintiff is damaged by it, and avers special damage?

These two questions have lately been answered in the negative by the English Court of Appeals, in a case of some interest to the trade. The plaintiffs were a limited company, and they and their predecessors had carried on business as wholesale oil merchants and paint manufacturers for upwards of 125 years. The defendants carried on a similar business and were a company similarly incorporated. The plaintiffs complained that they had been libeled and damaged by the defendants who had published to the trade the report of experts comparing "The Bell Brand Genuine White Zinc," manufactured and sold by defendants, with "Hubbuck's Patent White Zinc," manufactured by plaintiffs. The report stated the test in detail, and, in conclusion, stated that it was quite clear that defendants' zinc had a slight advantage over plaintiffs' zinc, but that for all practical purposes, they could be regarded as being, in every respect, equal.

Plaintiffs complained in detail that the report insinuated that defendants' white zinc was genuine, and plaintiffs' zinc was adulterated and not genuine, and that defendants' zinc was superior to plaintiffs', both of which statements plaintiffs declared to be untrue and made maliciously.

The remarks of the Master of the Rolls, Lord Lindley, in rendering the judgment for defendants, are interesting. He said, in part: "The truth is that the defendants' circular, when attentively read, comes to no more than a statement that the defendants' white zinc is equal to and, indeed, somewhat better than the plaintiffs'. Such a statement, even if untrue and the cause of loss to the plaintiffs, is not a cause of action. Moreover, an allegation that the statement was made maliciously is not enough to convert what is prima facie a lawful into a prima facie unlawful statement. It is not unlawful to say that one's own goods are better than other people's, and Allen vs. Flood (1897) shows that malice, in such a case, is immaterial. The fact that the defendants call their white zinc "genuine," and contrast it with the plaintiffs' white zinc, which is not called "genuine," is relied upon by the plaintiffs as showing that the circular is, or may be, fairly regarded as a defamatory libel on the plaintiffs—that is, a libel on them in the way of their trade. But, when the whole circular is looked at, and it is found that the defendants state that for all practical purposes the two contrasted paints are in every respect equal, it

is impossible to treat the circular as any thing more than a disparagement of the white zinc paint made and sold by the plaintiffs. No ingenuity can convert the circular into a defamatory libel on the plaintiff company, and, if the action went to trial, it would be the duty of the judge to tell the jury that no question of libel on the plaintiffs had to be considered.

"We will now consider the circular in its other aspect, namely, as a disparagement of the plaintiffs' goods. From this point of view, the case is undistinguishable from Evans vs. Harlow, and Young vs. Macrae (1862), where malice, falsehood and damage were all alleged, and yet, it was held that what the defendant there published was not actionable. The ground of the decisions in both cases was that for a person in trade to puff his own wares and to proclaim their superiority over those of his rivals is not actionable. The principle laid down in these cases has never been questioned, and it has been emphatically approved in White vs. Mellin."

(Hubbuck vs. Wilkinson, 68 L.J., Q.B.D., p. 34.)

A case similar to the above does not appear to have yet arisen in the Province of Quebec.

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THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

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COTTON CLOTHES LINES

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COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers. See that you get them.



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..Ketchup

is the only Ketchup as good as Blue Label—made of finest, reddest, ripest tomatoes, seasoned with the best of spices and put up in sterilized bottles.



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ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

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Gilt Edge

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Marmalade

Made from the finest Seville Oranges and Pure Granulated Sugar from an old and reliable recipe.

Put up in 1-lb. glass jars and 7-lb. wood pails.

Also Pure Fruit Jams and Jellies.

Sold by all wholesale grocers.

HENRY WRIGHT & CO.

Selling Agents, Toronto

Manufactured exclusively by

Thos. Upton & Co., Hamilton

PERSISTENCY.

A PROVERB which should be taken to heart and mind more often is that one which intimates that persistency triumphs against well-nigh insuperable obstacles, says Portland Tradesman. There should be a feeling nourished that all improvement and progress must necessarily be gradual in order to be permanent. A sudden spurt, which may serve on the race track to bring a horse under the wire a head or so before the favorite, steadily pegging away, will not serve in the ethics of business without the cooperation of many favorable conditions which usually exist only for the favorite few.

At the beginning of a career or the commencement of a business venture no one can safely predict what its outcome will be. Many men who have started in life under the most auspicious circumstances have been known to fail from a lack of foresight at some critical moment, or an imprudent step which they have found impossible to retrieve. Such instances are plentiful enough to make one perceive that such failures are partly due to a feeling of superiority which is too frequently cherished by those whose progress has been facilitated by inherited wealth, or the prestige of a good name descended from ancestors, or the opportunity to step into a thriving business of a prede-

cessor. Men who are so advantageously situated believe themselves favored sons of the gods and are prone to imagine that they can prosper without effort on their own part. In truth, their opinion of themselves may grow to such gigantic proportions that they feel their talents may be exercised without much application or serious thought. Their elation over their present success blinds them to the proceedings of others; they think that the momentum which their business has attained will carry it on by itself.

The deterioration which occurs most inevitably is caused by the lack of persistency and perseverance which are requisite to maintain a position after it is once gained. It is absolutely essential to the healthy growth of a business that almost an equal amount of vigilance be exercised after the height is attained as was necessary when the struggling was undergone to secure a permanent footing.

There are in contrast to those who have been shown a partiality by Dame Fortune a goodly number who have risen without any assistance whatever except that obtained by their own natural ability. United to this were persistency and an unerring judgment which made the most of every opportunity, and even created the latter where it did not occur. Moreover, wise men frequently take advantage of competitors' shortcomings to

rise on the strength of merit which is always recognized wherever it appears. There is always an opening for genuine ability to display itself if it exists; therefore every preparation should be made to step into breaches which are left open in the enemy's defenses.

A REPLY FROM MR. BERNARD.

EDITOR CANADIAN GROCER, — I was rather surprised at the discourteous tone of the "Salada's" letter in reply to my statement re the increasing imports of Japan tea in Canada. I merely stated facts which there is no getting away from, notwithstanding their broad assertions to the contrary. The only point of importance which they raise is that of having to pay a duty of 10c per pound on every pound of tea a man imports as soon as it lands in the United States, which I feel is my duty to contradict, and in doing so I will again state simple facts.

A well-known firm of New York write me that all their teas are sold in bond. They never think of paying duty except in some extreme cases, and up to within the last four weeks they have had thousands of packages of tea in bonded warehouses in U. S. on which no duty has yet been paid.

As this completely upsets the "Salada's" theory, further comments are unnecessary.

C. M. BERNARD.

Toronto, Feb. 24.

CURRENT MARKET QUOTATIONS

February 23, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba
Dairy, choice, large rolls, per lb	15	15	12	14
" " pound prints	16	17	17	18
" " tubs, best	13 1/2	14	16	18
" " tubs, second grade	11	12	14	16
Creamery, tubs and boxes	19 1/2	20	21	20
" prints	21	22	20	22
Cheese	10	10 1/4	9	10 1/2

CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba
Apples, 3's	\$ 90	\$ 85	\$ 100	\$ 110
" gallons	2 40	2 75	2 20	2 25
Blackberries, 2's	1 40	1 70	1 50	1 80
Blueberries, 2's	80	90	75	85
Beans, 2's	70	95	75	95
Corn, 2's	1 05	90	1 00	85
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25
Peas, 2's	85	90	75	90
" sifted	1 00	1 00	1 10	1 15
" extra sifted	1 00	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 75	1 25	1 50
" 3's	2 25	2 40	2 40	2 50
Pineapple, 2's	2 10	2 40	2 40	2 15
" 3's	2 50	2 60	2 60	2 50
Peaches, 2's	1 75	1 90	1 50	1 60
" 3's	2 50	2 75	2 40	2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55
" Lombard	1 30	1 50	1 20	1 50
" Damson, blue	1 10	1 30	1 00	1 30
Pumpkins, 3's	75	85	70	80
" gallon	2 10	2 25	2 10	2 25
Raspberries, 2's	1 50	1 90	1 50	1 75
Strawberries, 2's	1 50	2 00	1 50	1 75
Succotash, 2's	1 10	1 15	1 15	1 10
Tomatoes, 3's	95	1 00	85	95
Lobster, tails	2 50	2 95	2 50	2 60
" 1-lb. flats	2 75	3 00	2 50	3 00
Mackerel	1 30	1 35	1 30	1 35
Salmon, sockeye, tails	1 15	1 25	1 40	1 25
" " flats	1 30	1 45	1 50	1 30
" " Horseshoe	1 20	1 25	1 50	1 60
" " Clover } tails	1 20	1 55	1 60	1 60
" " Leaf } flats	1 45	1 60	1 15	1 25
" Cohoes	95	1 00	1 05	1 15
Sardines, Albert, 1/2's	10 1/4	11	13	14
" " 1/2's	20	21	20	21
" Sportsmen, 1/2's	11 1/2	12	12	12
" " 1/2's	19	20	21	21
" key opener, 1/2's	10	11	10 1/2	11
" other brands, 1/2's	16	18	18 1/2	23
" P. & C., 1/2's	23	35	16	17
" " 1/2's	23	25	23	25
" American, 1/2's	33	36	33	36
" " 1/2's	4	5	5	4
" Mustard, 1/2 size, cases	9	11	11	10
50 tins, per 100	9 00	11 00	10 00	11 00
Fruit in glass jars				
Jellies			1 00	4 25
Kipper Herrings	1 40	1 50	1 15	1 10
Herring in Tomato Sauce	1 85	1 45	1 20	1 85

GREEN FRUITS

Oranges, Valencia, 714's	\$ 75	4 00	4 50	3 50	4 00
" " 420's, large	4 00	5 50	6 00	4 75	5 00
" " ordinary	3 50	3 25	2 25	3 50	3 75
" Mexican, per box	2 75	3 25	2 25	2 50	2 50
" Jamaica, per bbl.	4 50	5 50	5 50	5 50	6 00
" California Navels	3 50	4 00	3 00	3 75	4 00
" Jap. Tangarines					
" Marmalade			2 75	3 25	
Lemons, Messina, new, p. box	2 25	3 00	3 00	3 50	4 00
Bananas, per bunch	2 25	2 75	1 40	2 25	2 25
Apples, per bbl.	3 00	4 00	2 50	4 00	2 50
Cranberries, per bbl.	7 00	8 00	7 50	8 00	9 00
Sweet Potatoes, bbl.	3 50	4 00			
Algebra Grapes, per keg	5 50	7 50	7 50	10 00	6 00
Pears, late varieties, per bbl.			2 50	4 00	
" Spanish onions, per crate	75	80		1 35	
" Valencia onions, 160-lb. case			3 00	3 25	
" Danvers onions, per bbl.			3 00	3 25	2 50
Grape Fruit	5 50	6 00			

SUGAR

Granulated (St. Lawrence, Redpath)	\$ 4 35		\$ 4 48	4 1/4	4 3/8	5 1/2	5 1/4
Granulated, Acadia	4 35		4 43	4 1/4	4 3/8		
Paralump, bbls. and 100-lb. bxs	5 45		5 48	5 3/4	6		
Extra Ground Iceberg, bbls.	5 55		5 58			7	
Powdered, bbls.	4 80	5 12 1/2	5 25	5 3/4	6		6 1/4
Phenix	4 20		4 33				
Cream	4 21		4 33				
Extra bright	4 10		4 23	3 3/4	3 3/4	4 1/2	4 1/4
Bright coffee	4 10		4 13	3 1/4	3 1/4		
N. 3 yellow	3 90		4 03	3 1/4	3 1/4		
N. 2 yellow	3 80		3 93				
Trinidad		3 1/2					

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba
Syrups				
Dark	1 1/4			
Medium	2	30	32	3 3/4
Bright	2 1/4	35	37	3 1/2
Honey			40	
" 25-lb. pails	90	1 00		
" 38-lb. pails	1 20	1 40		
Molasses				
New Orleans	31	24	45	28
Barbadoes	32			35
Porto Rico	23	25	42	29
Antigua	22	23		31
St. Croix			25	28

CANNED MEATS

Comp. corn beef, 1-lb. cans	\$1 50	\$1 40	\$1 50	\$1 50	\$1 65	\$1 75
" " 2-lb. cans	2 65	2 50	2 60	2 50	2 65	3 00
" " 4-lb. cans	5 10					
" " 6-lb. cans	8 60		8 00	8 75	9 25	
" " 14-lb. cans	18 55		18 00	20 00	21 00	
Minced callops, 2-lb. can	2 60		2 60	2 75	2 80	
Lunch tongue, 1-lb. can	3 50	3 20	3 00	3 25	3 00	3 00
" " 2-lb. can	6 70	6 75	7 00	5 80	6 00	6 50
English brawn, 2-lb. can	2 30	2 60	2 50	2 75	2 80	2 75
Camp sausage, 1-lb. can			2 50	2 50		
" " 2-lb. can			4 00	4 00		
Soups, assorted, 1-lb. can	2 00		1 50	1 40	1 50	
" " 2-lb. can	3 00		2 20	2 25	2 30	
Soups and Boull., 2-lb. can	2 00		1 80	1 75	1 80	
" " 6-lb. can			4 50	4 25	4 50	
Sliced smoked beef, 1/2's	1 70	1 65	1 70		2 00	
" " 1's	2 25	2 20	2 25		3 25	

COUNTRY PRODUCE

Eggs, new laid	23	24	19	20	18	20
" limed				15	16	18
" held or cold stored	15	16 1/2	14	16	16	18
Poultry—chickens, dressed	9 1/2	10	40	65	25	50
Geese, per lb.	6	7	6	7	50	70
Ducks, per pair	8	9	50	60	40	60
Turkeys, per lb.	11	10	12	10	14	14
Honey, comb, per doz		80	1 35	1 50	1 75	8
" light color, 60-lb. tins	7	7 1/2	6	6 1/2	7	8
" " 5 and 10-lb. tins			6	7	8	10
" buckwheat	5	6	3	4	5	6

* per pound.

FRUITS

Foreign—Currants, Provincials, bbls.	4 1/2	4 3/4	4 1/2	5	7	7 1/4
" " Fillatras, 1/2-bbls	4 1/4	4 1/2	4 1/4	6	7 1/4	7 1/4
" " 1/2-bbls	4 1/4	4 1/2	4 1/4	6	7 1/4	7 1/4
" " cases	4 1/2	4 1/2	4 1/2	6 1/2	7	8
" " 1/2-cases	4 1/2	4 1/2	4 1/2	5 1/2	6	7
" Patras, bbls.				6	7	7
" " 1/2-bbls				6	7	7
" " cases				6	7 1/4	8
" " 1/2-cases				5 1/2	6	6
Vostizzas, cases	5 1/2	6 1/2	6	7	8	8
Dates, boxes	5 1/2	6	5 1/2	5 1/2	6	7
Figs, 10-lb. boxes, per lb.	15	20	18	20	14	16
" " 25-lb. boxes				28		
" " Tappets, per lb.			4	4 1/4		
" " Naturals, per lb.			8	8 1/2		
" " Naturals, boxes			12	12		
Prunes, California, 40's	11	10	11	10	12	
" " 50's	9 1/4	8 1/2	9 1/4	8 1/2	9	
" " 60's	8	8	8 1/2	8	8 1/2	
" " 70's	7 1/2	7 1/2	7 1/2	7 1/2	8	
" " 80's	7	6 1/4	7	7	7 1/2	
" " 90's	6 1/2	6	6 1/2	6 1/2	7	6 1/2
" " Bosnia, B.			7			
" " C.			6 1/2			
" " D.			6			
" " U.		3 1/2	6 1/2			
Raisins, Valencia, off stalk	4	4 1/4	4 1/4	5	6	1 70
" " Fine off stalk	4 1/2	4 1/2	4 1/2	5 1/2	5 1/4	1 90
" " Selected	5 1/2	5	5 1/2	6	7	
" " Layers	5 1/4	5 1/2	6 1/4	5 1/4	6	8 1/2
" " Sultanas	11	13	10	15	10	12
" " California 3-crown	6 1/4	7	7 1/2	7	7 1/4	7 1/2
" " 4-crown	7 1/2	7 1/2	8 1/2	8	8 1/4	8 1/2
" " Malaga, London layers	1 50				1 75	
" " Black baskets						
" " Blue baskets						
" " Con. Clusters						
" " Choice						
" " Ex. Dessert						
" " Royal Buck'm						
" " Clusters						
" " Finest Elite						
Domestic—Apples, dried	6	6 1/2	6	6 1/2	5 1/2	6
" " evaporated	9	9 1/2	9 1/2	10 1/2	9 1/2	11
Cal. Evaporated Fruits—Apricots, 25-lb. boxes		18	19	16	18	
Peaches		10 1/2	15			

PROVISIONS

Dry Salted Meats—Long clear bacon	7 1/2	8	7	7 1/4		9 1/4
Smoked Meats—Breakfast bacon	12	10 1/2	11			11 1/4
Rolls	9	8	8 1/2	9 1/2	10	10 1/4
Hams	10 1/2	13	10	10 1/2	10 1/2	11 1/2
Shoulder hams	10	10	7 3/4	8		

THE TORONTO RETAIL GROCERS "AT HOME."

THE event of the season in Toronto retail grocery circles is over. On Tuesday the annual "At Home" of the Toronto Retail Grocers' Association was held in St. George's hall, Elm street.

For some time an energetic committee, under the chairmanship of vice-president D. J. Kelley, had been spending much time and thought in the preparation of an entertainment which should excel all previous efforts of a like nature. That it succeeded in these good intentions was the unanimous verdict of the many retailers, travelers and representatives of wholesale houses present. The attendance was just about the same as last year, about 270 guests assembling.

Among the guests were: Messrs. Percy Eby, Geo. Grant and D. Casey, from The Eby, Blain Co., Limited; C. E. Edmonds, John Edmonds, Jas. Mortimer, T. Holman, James Norris and Frank Choate, from Christie, Brown & Co.; George Sloan and J. W. Wrinker, from John Sloan & Co.; Robert Maxwell and C. Hayes, from Perkins, Ince & Co.; C. Bolton and G. Fleming, from T. Kinnear & Co.; W. A. Strowger and J. Anderson, of The Ireland National Food Co., Limited; Wm. J. Marshall and Alex. Paxton, from Rutherford, Marshall & Co.; W. H. Clemes, E. Oak and J. Torrance, from Clemes Bros.; L. L. Kemp and A. Moffatt, from D. Gunn, Bros. & Co.; R. Donald, F. Galow, and James Litster, from The Pure Gold Manufacturing Co., Limited; Charles Dawson, C. Thauburn, and F. Gooderham, from The Dawson Commission Co., Limited; F. W. Humphrey and W. Kindree, from F. W. Humphrey; A. M. Piper and D. Farwell, from A. M. Piper & Co.; Wm. J. Parkes and G. Manning, from Dalton Bros.; John Wright and Isaac H. Brelsford, from The Toronto Biscuit and Confectionery Co.; H. W. Thorpe and Wm. B. Stringer, from McWilliam & Everist; Henry Wright, of Henry Wright & Co.; D. J. Warren, of Warren Bros. & Co.; James Lumbers, of James Lumbers & Co.; C. Fairbairn, of Fairbairn & Robertson; D. Morton, of Morton & Son; Joseph P. Thompson and F. C. Thompson, of Thompson & Thompson; Walter Collins, from M. McLaughlin & Co.; Jerry Burns, from Todhunter, Mitchell & Co.; Charles Coutts, from John Taylor & Co.; H. More, from Pugsley, Dingman & Co.; A. H. Canning, of A. H. Canning & Co.; C. H. Collins and S. A. McNeil, from G. F. & J. Galt; A. I. Irving, from P. C. Larkin & Co.; C. W. Brown, from The Monsoon Tea Co.; G. F. Camp-

bell, from T. B. Escott & Co., London, Ont.

The entertainment consisted of a concert, card-playing, dancing, and a supper. The first event was the concert. The musical committee, of which David Bell was chairman, won for itself a great reputation, because of the excellence of the entertainment provided. The performers were strictly first class, and the programme was nicely balanced between the artistic and the amusing.

Miss Lola Ronan and the Sherlock Male Quartette, always favorite singers in Toronto, treated the audience with some of the best selections. "Jimmie" Fax appeared some half dozen times and never failed to cause a roar of laughter and applause. Miss Florence and Master James Gardiner, expert young dancers of the Highland fling, etc., pleased the audience even as thoroughly as the older participants in the programme. The concert was considered by all the best the association has yet provided.

At the close of the concert, the president-elect mounted the platform to address the guests. Frank is popular with "the boys" and they gave him such a warm reception that he blushingly confined his speech to a very few, well-expressed remarks.

Then the floor was cleared off, and, to music provided by Maitland's orchestra, a merry crowd was soon tripping off waltzes, etc. At the same time, in an adjoining room, some dozen or so tables were devoted to pedro and euchre. These were well patronized, and many an exciting game was played by the many experts present.

About midnight supper was served, and, as the capacity of the tables was limited to about a hundred, they were almost filled three times by hungry guests, who did full justice to the repast provided by Caterer Wheeler. The supper was in keeping with the rest of the entertainment—strictly first-class. Many members of the association expressed pleasure at the action of The Pure Gold Manufacturing Co., in providing, gratis, the tables with jellies made by that firm.

A WINNIPEG GROCER.

Mr. D. W. McLean, of Winnipeg, has been paying a visit to Montreal during the past week. He came east with the Winnipeg hockey boys, and as it was his first visit to Montreal, he took full advantage of his spare time to see all he possibly could of the city.

Mr. McLean has been for several years one of Winnipeg's foremost grocers, and says business in the west is good and the prospects for the future bright indeed.

"ZELLER" WAFERS.

"Through the kindness of Peek, Frean & Co.," writes Mr. McKim, of THE GROCER'S London Office, "I had an opportunity of sampling several varieties of their 'Zeller' wafers, a new dainty which they have but recently added to their already large list of biscuits.

"'Zeller' wafers have been well known in England for many years and have enjoyed the distinction of being patronized largely by the Royal Family, and the nobility for several successive seasons, but it is only within a comparatively short time that Peek, Frean & Co., have acquired the plant and recipes from the original maker, so they are entirely new to this firm's customers, in Canada at least.

"There are at present ten varieties, four savoury, 'Anchovy,' 'Celery,' 'Cheese,' and 'Oriental Cheese,' and six sweet, 'Regina,' 'Cigarette Ice,' 'Cigarette Vanilla,' 'Imperial,' and 'Cone.' The first four varieties are simply delicious when sandwiched with butter, and the six sweet are peculiarly suited to accompany ices, whipped cream, etc. A delightful way of serving the 'Cone' wafers, is to fill them with cream, custard, or ice. This makes a light and delicious dessert.

"All these varieties are remarkable for their delicacy and daintiness. They are extremely thin, crisp, of delightful flavor, and a novel shape. For high-class trade they are sure to be greatly in demand, and dealers who wish to add a specially attractive line to their stock of biscuits should ask Charles Gyde, 20 & 22 St. Francois Xavier street, Montreal, who is their Canadian agent, for a sample shipment, and they will be freely sent."

SPICE WORKS DAMAGED BY FIRE.

On Monday morning, about 2 o'clock, fire broke out in Todhunter, Mitchell & Co.'s spice works. As it was, however, discovered early, it was confined to one flat, where some whole spices were stored.

All the coffee and the bulk of the spices were, fortunately, stored in another warehouse.

No damage worth mentioning was done to the coffee and spice machinery, and they were running as usual the day of the fire. The execution of orders will, therefore, be in no way interfered with.

The insurance adjuster visited the premises early this week, and a settlement has been reached between the firm and the insurance companies regarding the loss.

CHAT WITH A DENIA FRUIT MAN.

MR. Herbert Coe, one of the partners of the firm of J. Mayans, Grustan & Co., shippers of Valencia raisins, shelled almonds and Spanish onions, Denia, Spain, is in Canada this week, having arrived at New York by the Etruria, the boat which was nearly run down by the United States man-of-war Marblehead, the other day. "It was a very narrow escape," said Mr. Coe, "as the boats came alongside of each other."

This is Mr. Coe's first visit to Canada. He is an Englishman by birth, although he has been a resident of Spain for some fifteen years. He is visiting the trade, accompanied by Mr. Geo. Lightbound, the Canadian representative. Referring to the Valencia raisin situation, Mr. Coe said: "The situation looks strong, as the stocks in the several countries are less than usual, notwithstanding that the crop last year was larger than in the preceding year. France increased her consumption of Denia fruit considerably, and lately there has been an increased consumption in Norway, Sweden and Denmark. Shipments to the United States have dwindled to almost nothing."

"Of course, the production of raisins has fallen off in Spain," I remarked.

"Yes," said Mr. Coe, "in some districts, such as Grandia, which formerly produced large quantities of raisins, they have substituted the cultivation of tomatoes and other vegetables, which are shipped to England and France. The orange crop in the Valencia district is estimated this year at 4,000,000 cases, which is an unusually large crop."

Mr. Coe reports that his firm is much gratified with the business it did in Canada last year.

STORE FIXTURES.

THE Scriptural parable regarding the putting of new wine into old bottles sometimes occurs to the writer at the sight of fine stocks of groceries in stores with antiquated and dingy fixtures, says Merchants' Review.

Nothing can counteract the impression produced by very inferior goods, not even low prices, yet goods of average quality are more apt to impress the public favorably than goods of a little better grade, if the former have the help of modern counters, elaborately ornamented canisters, immaculate and showy caddies, plate glass windows, marble-top butter counters, imposing refrigerators, etc., etc., and if the better goods are shown in a store with old and plain fixtures.

But we would not recommend a trial of the experiment, for the public has been so generally educated by the best class of

grocers in the use of the best goods, sold in palatial establishments, that those dealers who would like to stick to a different system, have no option in the matter, if they desire to remain in the business and make good profits.

A generation ago good goods and cleanliness might cover a multitude of business sins and the dealer still give satisfaction, but in the interval a wondrous change has taken place and the public has grown much more fastidious.

The irresistible force of competition, the result of the introduction of new methods of distribution, is responsible for the change, and the dealer must go with the current or take the risk of being cast high and dry upon some of the rocks that line the stream of trade.

THE VALUE OF SUGAR.

Children all over the world, and all the keepers of "sweetstuff" shops, ought to join in a testimonial to the learned though anonymous scientist who publishes in The Allgemeine Zeitung an enthusiastic glorification of sugar. Not only as a "genussmittel," but much more as a "nahrungsmittel" sugar is almost the most valuable thing which enters the mouth of man, woman, or child. There is scarcely any other equally important feeder of muscle power. The laborer can do nothing better than keep a few lumps of sugar in his pocket. The negroes in sugar plantations renew and quicken their weary bodies by sucking the sugar canes. Sugar is a fine restorative for soldiers. A Dutch army surgeon asserts that during an expedition in Sumatra he found that the best means to maintain the soldiers in vigor and freshness, not only during the march, but during the fight, was a generous allowance of sugar. Each man was served with a handful at a time. The Swiss chamois hunters bear similar evidence to its marvelous powers of sustenance and of recuperation after exhausting fatigue.

The writer gives an account of successful experiments made with sugar as food for athletes by several of the Dutch rowing clubs, by pedestrians, by cyclists, and others whose bodily powers need "a rapid, portable and innocent stimulant." Sugar is coming more and more into use in Holland in the course of "training" for contests, and it is as good for beasts as it is for men. The poor hardly realize as yet, or only realize unconsciously, what a treasure they possess in cheap sugar. Its value in fever has been emphasized by Hupeland and others. That which is supposed to injure the teeth in the consumption of "goodies" is not the sugar, but the so-called "fruit acids" which are introduced to flavor the sugar. Negroes who devour sugar in so huge a quantity, have the best teeth in the world.—Kuhlow's.

TRADE CHAT.

THE Nova Scotia Pork Packing Co., with headquarters at Middleton, N.S., will be established this fall. The capital stock, \$33,000, has all been taken up.

Canada exported 118,398 cwt. of butter to Great Britain from September 1 to January 31, as compared with 83,461 cwt. in the same period a year ago.

The Dominion Statistician states that there are about 14,000,000 hens in Canada. These produce about 80,000,000 dozen eggs per year.

The Frontenac Milling Co.'s grist mill at Kingston, which has just been completed, is 64 x 65 feet and 65 feet high. The manufacturing capacity of the mill will be 300 barrels of flour and 100 barrels of cornmeal every 24 hours, in addition to feed products.

BROOM CORN AGAIN ADVANCES.

News reached The Grocery World last week that the broom-corn market had advanced again, and that this probably meant another advance in brooms, the recent sharp upward fluctuations in which were told when they occurred. At the present writing, the broom-corn market rules at \$120 per ton, which is an advance, from the lowest point, of \$40. The cause is a small crop, due to the fact that broom corn has been one of the farmers' least profitable crops.

Broom prices have already advanced slightly in first hands on account of the jump in broom corn, but jobbing prices have not yet been affected. Everything points to further advances as soon as the spring trade opens.

WHAT MAY HAPPEN.

There is a story, says an exchange, of two thieves fighting over a donkey. The altercation originated in discussing the disposition to be made of the animal—whether or not it should be sold. While they were contending together, a third robber came up and rode the donkey away. Such a tale might apply very well to hot-headed concerns which are so bent on keenly competing with one another that they are oblivious to the fact that someone else is carrying off the business, a turn of affairs which is by no means impossible.

PERSONAL MENTION.

A. P. Tippet, of A. P. Tippet & Co., has returned from a business trip to Great Britain, feeling much better after his trip. He says he found business booming. Mr. Tippet came out on the Canada, and speaks in glowing terms of the accommodation. "It is in every respect A1, in fact, I never enjoyed a trip more in my life."

MANITOBA MARKETS.

WINNIPEG, Feb. 20, 1899.

WEATHER has been fine and very mild all week. Business shows a noticeable improvement, especially in orders by mail. Wholesale houses report that they are quite busy filling orders, and as the indications are in favor of an early spring, this activity is likely to continue and increase.

There are no changes in price of any note. In fact, it is a long time since prices remained so stationary as they have done this winter.

WHEAT—Deliveries have increased at country points, owing to the mild weather, but prices are weak and market is not satisfactory.

FLOUR—The flour market is much more active than at the beginning of the month, and trade is now fairly brisk. Prices have not changed. Quotations are: Patent, \$1.95; strong bakers', \$1.75; XXXX., \$1.15.

CEREALS—Shipments of rolled oats have been received from the American side, which have tended to depress prices. Millers complain that there are not enough oats in the country, of the right quality, to supply their demand.

CANNED GOODS—Are without change, although tomatoes show indications of lower prices. Some sales have been effected at \$2.15. Other lines are without change and sales are somewhat slow.

CURED MEATS—This market is very dead at the present time; there is absolutely nothing doing. No change in price has taken place for weeks and none are anticipated at present.

EGGS—Supply of fresh-gathered eggs limited. With the milder weather, shipments will, no doubt, increase. Fresh gathered, 19 to 20c. per doz.; strictly fresh laid are retailing at 40c.

BUTTER—Nominal market, 22 to 23c. per lb. Dairy receipts are fairly heavy. Jobbers are asking 15 to 16c. for lb. prints.

POTATOES—Are still rather scarce and readily fetch 40 to 45c. per bushel.

GREEN FRUIT—Messina lemons are arriving in carload lots and are very fine, at \$4 to \$4.50 per case. Apples grow very scarce for really first-class stock. Spies are quoted at \$5.50 to \$6; Ben Davis, \$4 to \$4.50. Supplies of bananas are very irregular, but the mild weather will increase supply, and will also tend to increase shipments of all classes of goods. The severe weather practically paralyzed the country fruit trade while it lasted.

BOOKLETS, CATALOGUES, ETC.

A THRONE OF STARCH.

The Edwardsburg Starch Co., Cardinal, are sending their friends a calendar, which, in point of artistic design, excellence of color, and general get up, is one of the handsomest that has reached THE GROCER office in many a long day. The picture represents "The Starch Queen," a dainty, white-clad, little lady, sitting on a throne composed of Edwardsburg starch boxes. Anyone who has not received one of these pretty souvenirs should drop the company a post card asking for one.

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DETECTIVE AND CONFIDENTIAL AGENCY.

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Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M. A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, \$4.00; White's Phonography, per month, \$8.00; Telegraphy, per month, \$8.00; Bookkeeping and Business Practice, per course, \$35.00; Bookkeeping and Business Practice, per month, \$5.00; Penmanship, per month, \$3.00; Night School, per month, \$3.00; Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

White,
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Butter TUBS

We are now booking orders for May delivery, and will be pleased to quote you prices,

WALTER WOODS & CO.,
HAMILTON

**WINDOW SCREENS
AND DOORS . .**

Plain or Fancy

All sizes. Write us for Prices and Circulars. Quality and finish are the best on the market.

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WM. CANE & SONS CO.,
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HORSE HAIR.

Have you any? We buy it

GEO. ROSSITER & SONS

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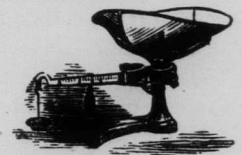
Royal Snaps

Please ask for
samples and
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Ginger Snap in
Canada.

THE HOME CAKE CO.
GUELPH, ONT.

GROCERS, MAKE MONEY!

BE UP-TO-DATE

WILSON'S MONEY WEIGHT SCALES

Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. **AGATE BEARINGS**
Send for Catalogue

C. WILSON & SON
69 Esplanade St. E., TORONTO, ONT.

Yes! They're Good!

Bayle's Chow Chow }
Bayle's Quaker Relish } 1/2-lb.
Bayle's Picalilli } Jars
Bayle's Sweet Chopped Pickles }
Bayle's Chili Chop Pickles }
Bayle's Horse Radish Mustard, }
1/2 and 1-lb. Jars. }
Bayle's Extra Fine Devilled Cheese

**Foreign Cheese and
Importing Co.**

9 St. Peter St., Montreal

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL COMFORTING

COCOA

SPECIAL AGENTS
In labelled Tins.
14 lb. Boxes.

For the entire Dominion, **C. E. COLSON & SON**
Montreal. In Nova Scotia, E. D. Adams, Halifax
In Manitoba, Buchanan & Gordon, Winnipeg.

Yes, it's all right!

You need not be afraid to push Silverine. We guarantee the quality, and then you know your profit is larger than on other brands. Attractive packages, popular sizes.

SILVERINE MFG. CO., - MONTREAL.

THE GROCER'S MANUAL.—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

Representatives Wanted in Quebec, Ontario and Manitoba for Denia and California raisin-shippers.

For particulars address, "Valencia" care CANADIAN GROCER, Montreal, Que.

The Bugle Brand 

OLD SCOTCH WHISKY

is having a big sale. TRY IT! The price is right.

J. & R. McLEA
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DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

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Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

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THREE STANDARDS ARE:

WHITE SWAN
1-lb. Tin, 25c.
ROYAL CANADIAN
1-lb. Tin, 15c.
QUEEN'S FAVORITE
1-lb. Tin, 10c.
Supplied through the trade.
SMITH & SCOTT, Mfrs.
TORONTO

COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO


MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.
ASK FOR
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BORAX
SALTPETRE
SAL SODA
BI-CARB. SODA
Wholesale Quantities Only.
E. FIELDING,
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Cow Brand Granulated Sal Soda

A new grade of Sal Soda, granulated, each lump in size like marbles. Very convenient to put up for retailing. Quality superior to the ordinary. In boxes of 60-lbs. each.

All wholesale merchants handle it. Your customers will appreciate it.

MONTREAL **JOHN DWIGHT & CO.** TORONTO

DUNN'S PURE MUSTARDS

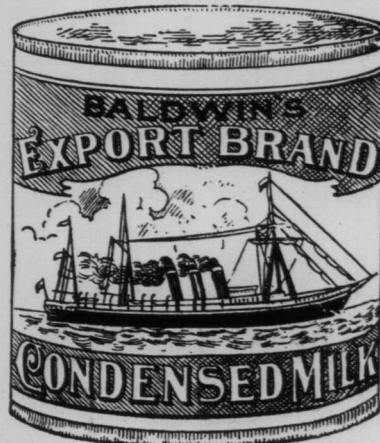
are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

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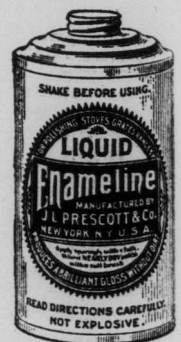
The Modern STOVE POLISH



CAKE.



PASTE.



LIQUID.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. H. BRODEUR, general merchant, Varennes, Que., is endeavoring to effect a settlement.

Mercier & Wake, grocers, Montreal, have assigned.

J. A. Plamondon, general merchant, Wotton, Que., has assigned.

Assignment has been demanded of Thos. Kearns & Co., grocers, Montreal.

John Evans, cheesemaker, St. Thomas, Ont., has assigned to W. T. Nugent.

Wm. McEwan, jr., grocer, Hull, Que., has compromised at 20c. on the dollar.

J. T. Pouliot, general merchant, L'Islet, Que., has compromised at 50c. on the dollar, cash.

Davidson Bros., wholesale grocers, Halifax, N.S., have suspended and are offering 40c. on the dollar.

Ed. Tremblay, general merchant, St. Paul's Bay, Que., has compromised at 15c. on the dollar, cash.

PARTNERSHIPS FORMED AND DISSOLVED.

A Cusson & Co., wholesale grocers, Montreal, have dissolved.

J. B. Boursier & Co., grocers, Ste. Cuno-gonde, Que., have dissolved.

Joseph Molina and Borger Wilberg have registered partnership as cigar manufacturers, New Westminster, B.C.

Sims Bros., general merchants, Little Current, Ont., have dissolved, and have been succeeded by Thos. Sims & Co.

Joseph T. Lalonde and Arthur Desroches have registered partnership under the style of Lalonde & Desroches, grocers, Montreal.

Samuel J. Kendall and Walter E. Solo-

mon have registered as partners under the style of Kendall & Solomon, general merchants, Lawrenceville, Que.

SALES MADE AND PENDING.

D. W. Watson, grocer, etc., Beeton, Ont., has sold out.

The assets of T. W. Bridgeman, crockery dealer, Ottawa, have been sold.

The stock of Joseph Moreau, grocer, Levis, Que., has been sold at 52c. on the dollar.

Baily & Claveau, general merchants, Chicoutimi, Que., have sold their stock at 57c. on the dollar.

The stock, etc., of Alphonse Gaumont, general merchant, St. Jean des Chaillons, Que., have been sold at 64½c. on the dollar.

The stock of Leon Rondeau, grocer, Quebec, has been sold at 55¼c. on the dollar. G. H. Turcotte, Quebec, was the purchaser.

The stock, etc., of Pigot & Bryan, wholesale and retail crockery dealers, etc., London, Ont., are advertised for sale by auction on March 1.

CHANGES.

Wm. Salter, grocer, Carleton Place, Ont., has sold out to E. A. Beach.

R. A. Dutton, grocer, Barrie, Ont., has been succeeded by R. M. Ness.

Jacob Schumacher, grocer, Chesley, Ont., has removed to Markdale, Ont.

L. Parkinson, grocer, Trout Creek, Ont., has sold out and retired from business.

The Huyck Mercantile Co., grocers, Colborne, Ont., has sold out to Milton Pebbles.

T. F. Robinson, general merchant, Leamington, Ont., has sold out to Skinner Bros.

The Grand Forks Mercantile Co., general

merchants, Grand Forks, B.C., has sold out to Hunter Bros.

W. W. Melburn, general merchant, Moira, Ont., is removing to Tamworth, Ont.

W. F. Yates & Co., grocers, Oil Springs, Ont. has been succeeded by W. B. Russel.

Strome, White & Co., general merchants, Brandon, Man., is opening a branch at Wolseley, N.W.T.

Geo. Owen Bouthilier has registered as proprietor of Bouthilier & Co., wholesale fish dealers, Montreal.

P. E. Beaulieu & Fils, general merchants, St. Flavie Station, Que., are removing to Salmon Lake, Que.

R. J. Palmer, grocer, Ottawa East, is opening a branch in Ottawa, where he will sell dairy produce.

Mansell & Bostock, coffee and spice dealers, Victoria, B.C., have been succeeded by Mansell & Morley.

Amelia Caron, wife of J. A. Landry, has registered as proprietress of J. A. Landry & Co., tobacco dealers, Montreal.

FIRES.

J. McDonald & Co., grocers, Cornwall, Ont., have been burned out.

J. G. O'Donnell, grocer, etc., O'Donnell's Siding, Que., has been burned out; partially insured.

G. I. Lettens & Bro., and G. F. Stone, general merchants, Digby, N.S., have been burned out.

The building of Higgins & Webster, general merchants, Roland, Man., has been destroyed by fire; stock saved.

H. G. Moore, fruit dealer, etc., Vancouver, B.C., has been burned out. The loss is estimated at \$10,000; insurance, \$5,500.

Temple & Bolton, general merchants, Napinka, Man., have been burned out. The loss is estimated at \$7,500; the insurance at \$4,300.

DEATHS.

A. Garland, grocer, Hintonburg, Ont., is dead.



Good in Any
Climate
Wherever
There Are Flies.

TANGLEFOOT

SEALED
STICKY
FLY
PAPER.

Ask
Your
Jobber.

TOBACCO....

**IF YOU WISH TO
MAKE MONEY**

invest in Tobaccos
manufactured by

Empire Tobacco Co.
Limited

THEY cost less and bring
**LARGER RE-
TURNS** than any
other tobacco.

THEY SELL ALL DAY
EVERY DAY.

Something Good }
Royal Oak ... } **Smoking**

Free Trade ... }
Currency. } **Chewing**

**EMPIRE
TOBACCO
CO., Limited**

Granby, Que.

See Prices Current.

MONSOON

The statement "that it is a good trade-maker, etc.," is very easy to make. But it is also a **good** sound principle to keep always before you, that selling an article that is giving the public and, therefore, the grocers, satisfaction, is the trade which results in profit for you.

We guarantee Monsoon to please your customers, or you can return it at our expense.

THE MONSOON TEA CO.,
Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

Good Brushes.

Many housekeepers are "finicky" about their brushes—please that class of women on **quality**, and you are safe with the class that don't care. We are particular that every brush we make shall conform to one ideal standard in its class. You may know in advance just what to expect when you sell Boeckh's Brushes and Brooms—satisfied customers.

We also depend upon obtaining your Good-will.
Illustrated Catalogue—148 pages. Send for it.

Boeckh Bros. & Company
Mrs.
Toronto.

Montreal Branch: 1 and 3 De Bresoles Street.
Agencies at Winnipeg, Vancouver,
St. John's, Nfld., Glasgow, Scot.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY

BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent



Brand

ENGLISH BICARBONATE OF SODA

SPECIALLY REFINED AND
RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA
IN PACKETS WHEN "BRUNNER, MOND'S"
SODA IN DRUMS IS THE **PUREST**
AND SO MUCH **CHEAPER?**

CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM
OF WASHING SODA. DOES NOT CHANGE
ITS COMPOSITION WITH TIME OR HEAT.
IT IS ALWAYS EQUALLY GOOD TO USE.
DOES NOT INJURE THE MOST DELICATE
FABRIC OR THE MOST DELICATE SKIN.
1-LB. DOES THE WORK OF **2-LBS.** OF
ORDINARY SAL SODA. AN ELEGANT PREP-
ARATION, IT SHOULD BE STOCKED BY
EVERY UP-TO-DATE GROCER AND CHEMIST.

SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED.
IN DRUMS, BARRELS AND BAGS.

WINN & HOLLAND, MONTREAL, SOLE AGENTS FOR CANADA.

Benson's Enamel Starch

A perfect cold water starch for Shirt Bosoms,
Collars and Cuffs and wherever a specially
stiff finish or gloss is required.

THE EDWARDSBURG STARCH CO., Limited
CARDINAL, ONT.



Tiger Stove Polish, 1/4 gross boxes, large, per gross, \$7.20: small, per gross, \$4.50.

Stovepipe Varnish, 4 oz. bottles..... 1 00
" 6 oz. bottles..... 1 95
Boston Brunswick Black, 8 oz. bot's. 1 75



Reckitt's, per box 1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY.

Bamboo Handles, A, 4 strings	3 60
" " " B, 4 strings	3 40
" " " C, 3 strings	3 20
" " " D, 3 strings	3 00
" " " F, 3 strings	2 70
" " " G, 3 strings	2 40
" " " I, 3 strings	1 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	\$1 20
" " (in cream pitcher) 36 5c bars	1 20
" " (in sugar bowl) 36 5c bars	1 25
" " (in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages.	0 75
Round Pepsin, 30 5c packages.....	1 00
Cash Register, 390 5c bars and pkgs.	15 00
Cash Box, 160 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages.....	6 00
Variety Gum (with book in each box) 150 1c pieces.....	1 00
Banner Gum (English or French wrappers) 115 1c pieces.....	0 75
Flirtation Gum (English or French wrappers) 115 1c pieces.....	0 75
Mexican Fruit, 36 5c bars.....	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 150 1c pieces.....	0 75
Black Jack, 115 1c pieces.....	0 75
Red Rose, 115 1c pieces.....	0 75
Magic Trick, (English or French wrappers) 115 1c pieces.....	0 75

CHOCOLATES & COCOAS.

Cocoa—	EPPS'S.	per lb.
Case of 14 lbs. each.....		0 35
Smaller quantities.....		0 37 1/2
	CADBURY'S.	
Frank Magor & Co., Agents.		per doz
Cocoa essence, 3 oz. packages.....		\$1 65
		per lb
Mexican chocolate, 1/4 and 1/2 lb. pkgs.		0 40
Rock Chocolate, loose.....		0 40
" 1-lb. tins.....		0 42 1/2
" Nibs, 11-lb. tins.....		0 35
	TODHUNTER, MITCHELL & CO.'S.	
Chocolate—		per lb
French, 1/4's—6 and 12 lbs.....		0 30

Caracas, 1/4's—6 and 12 lbs.....	0 35
Premium, 1/2's—6 and 12 lbs	0 30
Sante, 1/4's—6 and 12 lbs.....	0 26
Diamond, 1/4's—6 and 12 lbs.....	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs..	0 30
Pearl, " " " " " " " " " "	0 25
London Pearl, 12 and 18 " " " "	0 22
Rock " " " " " " " " " "	0 30
Bulk, in boxes.....	0 18
Royal Cocoa Essence, packages.....	40

FRY'S.

Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's, " " " " " " " " " "	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond", 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram", 1/4's, 14 lb. bxs.	0 24

Cocoa—

Concentrated, 1/4's, 1 doz. in box..	2 40	
" " " " " " " " " " " " " "	4 50	
" " " " " " " " " " " " " "	8 25	
Homeopathic, 1/4's, 14 lb. boxes ..	0 21	
" " " " " " " " " " " " " "	12 lb. boxes	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 32
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate..	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liqueurs. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz..	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb....	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.....	0 25
Royal Navy Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.....	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—

1/2 lb. Packages, 15 or 30 lb. cases....	0 27
1/4 & 1/2 lb. " " " " " " " " " "	0 27 1/2
" " " " " " " " " " " " " "	0 28
" " " " " " " " " " " " " "	0 29
1/4, 1/2 & 3/4 " " " " " " " " " "	0 29
1/2 " " " " " " " " " " " " " "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " " " " " " " " "	0 20
Ribbon, " " " " " " " " " " " "	0 13
Special Shred, " " " " " " " " " "	0 16
Macaroon, " " " " " " " " " " " "	0 16
Crown Desic'd, 12, 20 25 " " " " " "	0 16
Special, " " " " " " " " " " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips.....	18	21
Cream shredded.....	17	20
Standard.....	15	18
Macaroon.....	15	17
Dessicated.....	14	16
Shavings, in packages.....	16	19
Cream shredded, 1/4 lbs.	23	28
" " " " " " " " " " " " " "	1/2 lbs.	28

CHEESE.



MacLaren's Imperial—

Large size jars.....	Per doz \$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars.....	1 00
Imperial Cheese Silver Holder—	
Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00



Hudson's Soap

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.

SOAK YOUR CLOTHES

with HUDSON'S, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,
34, Chabollez Square,
MONTREAL.

Used in all the "Happy Homes of England."

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director

"The Salt of the Earth."

RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The **North American Chemical Co. Limited**

GODERICH, ONT.

Co.
... 0 27
... 0 27 1/2
... 0 28
... 0 29
... 0 29
... 0 30
Brie
... 0 18
... 0 20
... 0 13
... 0 16
... 0 16
... 0 16
... 0 15
MILLS.
... 18 21
... 17 20
... 15 18
... 15 17
... 14 16
... 16 18
... 29
... 28

Per doz
... \$8 25
... 4 50
... 2 40
... 1 00
... 18 00
... 15 00
... 12 00

COFFEE.

JAMES TURNER & CO. per lb

Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	0 32
Bourbon	0 30
Jersey	0 28
Laguaya	0 24
Rajah	0 20
Maracaibo	0 18
Santos	0 15
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS. per doz

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
2 1/2 " " " "	2 00
3 " " " "	3 00
4 " " " "	4 00
8 " " " "	6 00
8 " Glass Stop'r "	4 00
8 " " " "	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	\$6 00
4 oz. " " "	4 00
8 oz. Plain bottles	5 00
4 oz. " " "	3 00
2 1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " " "	1 20
Per gal'on	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz

Buckwheat, 2 1/2-lb. pkgs. 3 doz. case	1 20
Pancake, 2 lb. pkgs. 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs. 3 doz. case	1 20
Graham Flour, 2-lb. pkgs. 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 7-lb. pkgs	1 30
" " 6-lb. " "	2 61
Flexman " 3-lb. " "	1 30
" " 6-lb. " "	2 60

GELATINES. COX'S

2's	1 10
4's	1 20
8 Quart size,	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" " 5.	7 00
" " 6.	6 00
" " 7.	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" " 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85

Other Jams, W. F. 1 55 1 90
 Red Currant Jelly 2 75
 All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.
 Raspberry, strawberry, orange, lemon, va illa, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.
 Chocolate 2 doz. cases, \$1.25 per doz.
 Lemon, white, pink, canary and Kerneline, 2 doz. cases, \$1.00 per doz.

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
" " 100 sticks	1 45
"Purity" Licorice, 200 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net	\$10 80
" " per case of 3 doz., net.	2 70
Nicholson's, per gross	10 80
" " per 1/4 gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & Co., AGENTS.

Patent stoppers (pints)	per doz. 2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S. per doz.

D. S. F., 1/4 lb. tins	\$1 40
" " 1/2 lb. tins	2 50
" " 1 lb. tins	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" " 1 lb. " "	0 25

F. D., 1/4 lb. tins..... 0 85
 " " 1/2 lb. tins..... 1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.) per gross.

Pony size.	\$ 7 50
Small Med.	7 50
Medium	10 80
Large	12 00
Spoon	18 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 50
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
1/4 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " " "	7 80
1/4 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btl., per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btl., sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

SODA—COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), p r box, \$3.00.
 Case of 1/2 lbs. (containing 120 pkgs.), 1 r box, \$3.00.
 Case of lbs. and 1/2 lbs. (containing 30 1 lbs. and 60 1/2 lb packages) per box, \$3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box	\$1 00
Freight prepaid 5 box lots. Special discount for larger quantities.	

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 1/2-lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



box and less than 5 colors, \$12.00. Maypole Soap, black, nces and upward. 4 00. Freight prepaid on 5 box lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05 1/2
Canada Laundry " "	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07 1/2
Silver Gloss, 6-lb. tin cannisters.	0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07 1/2
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1-lb. cartoons	0 07 1/2
No. 1 White, bbls. and kegs.	0 04 1/2
Benson's Enamel, per box	3 00

Culinary Starch—

W. T. Benson & Co.'s Prep. Corn	0 06 1/2
Canada Pure Corn	0 05 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. cart.	0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7 1/2



KINGSFORD'S OSWEGO STARCH.

40-lb. boxes, 1-lb. pkgs.	0 08
SILVER GLOSS (12-lb. boxes each crate)	0 06 1/2
PURE 40-lb. boxes, 1-lb. pack	0 07
48-lb. " " 16 3-lb. boxes.	0 07

For puddings, custards, etc.

OSWEGO 40-lb. boxes, 1-lb. packages	0 07 1/2
CORN STARCH 38-lb. to 45-lb. boxes, STARCH 6 bundles	0 06
STARCH IN SILVER GLOSS BARRELS Pure	0 07 1/2
" " " "	0 06 1/2

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 08
 Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6 1/2c.

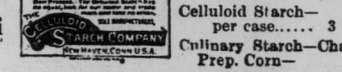


THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07 1/2
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07 1/2

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09

Canadian Electric Starch—	
40 packages in case	3 70
Celluloid Starch—	
per case	3 50
Culinary Starch—Chal Prep. Corn—	



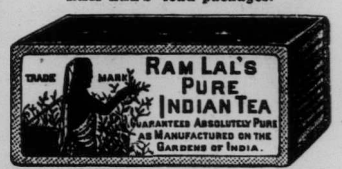
1 lb. pkgs., boxes 40 lbs..... 0 05
 No. 1 Pure Prepared Corn— 1 lb. pkgs., boxes 40 lbs..... 0 06



TEAS.
SALADA CEYLON
 Wholesale. Retail.

Brown Label, 1's and 1/2's	0 20
Green Label, 1's and 1/2's	0 22
Blue Label, 1's and 1/2's and 3/4's	0 30
Red Label, 1's and 1/2's	0 36
Gold Label, 1/2's	0 44

Terms, 30 days net.



RAM LAL'S lead packages.

Cases, each 60 1-lbs.	0 35
" " 60 1/2-lbs.	0 35
" " 30 1-lbs.	0 35
" " 120 1/2-lbs	0 36



Ceylon Tea, in 1-lb. and 1/2-lb. lead package black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " 1/2-lb. " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Terms, 30 cent. off 30 days.

CROWN BRAND.
 (Ceylon in lead packages)

Red Label, 1-lb. and 1/2's	0 35
Blue Label, 1-lb. and 1/2's	0 58
Green Label, 1-lb.	0 18
Green Label, 1/2's	0 19
Japan, 1's	0 19



LUDELLA CEYLON, 1's AND 1/2's PKGS.

Blue Label, 1's	0 18 1/2
Blue Label, 1/2's	0 19
Orange Label, 1's and 1/2's	0 21
Green Label, 1's and 1/2's	0 28
Brown Label, 1's	0 30
Green Label, 1/2's	0 35
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Patriot, 2 x 6. Navy 5 1/2	0 41
Old F.x. Na row 12s.	0 44
Free Trade, 8s.	0 41
Snow-hoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)	0 44
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Leader, 9 1/2 in 5 lb. boxes (10 1/2 in. in case)	0 32

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" " X	1 40
Special Globe	1 70
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5-Case Single	
Telegraph	\$3 00
Telephone	2 80
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Safety, Capital	2 75
Flamers, slide box	2 25
" wax stems	3 20
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" Victoria	2 50
" Little Comet,	
slide box	2 00
Tiger	2 65

Per doz

Washboards, Leader Globe	1 40
" Improved Globe	1 45
" Standard Globe	1 55
" Solid Back Globe	1 65
" Jubilee (perforated)	2 15
" Gem.	1 25
" Crown.	1 33

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Mat-hes. Diamond Jubilee, per case (10 gross in case)	2 75
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