

THE CANADIAN GROCER

VOL. IX

TORONTO, JANUARY 18, 1895.

No. 3

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THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

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CALL THE LEADING WHOLESALE TRADE HANDLER OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.
PRIZE MEDALS IN COMPETITION WITH THE WORLD.

Infringement of Patent Notice.

HULL, Canada, Jan. 2nd, 1895.

To the **WHOLESALE GROCERY
AND JOBBING TRADE:**

As the public are doubtless aware, we have been packing our Matches lately in very ingeniously constructed Paper Boxes, the invention of our Mr. Millen, and covered by Canadian Letters Patent of the 12th of May, 1892 (No. 38,938), and of 29th July, 1892 (No. 39,528), of which we are the sole proprietors. The value of these Boxes for packing matches was recognized as soon as we adopted them. Since then, some of our competitors in Canada, desiring to profit by our labor and experience, have seen fit to sell other than our matches packed in boxes of the same construction substantially as those of ours, which are protected by the above Letters Patent.

This clearly is an infringement of our Patent Rights, and, if continued, will be stopped by process of law. As a word of advice to our friends, and as a warning to our competitors, who are thus infringing upon our Patent Rights, we have decided to give this notice to all parties not to buy, sell, handle, trade in or barter with any goods that infringe the rights of

The E. B. EDDY CO.,
LIMITED

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING
HOUSES EVERYWHERE.

FOR
PURITY



FOR
STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only
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The UNITED ALKALI CO., Ltd., Liverpool.

Fry's

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It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

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The Live Merchant

Views with pleasure every improvement made in the appearance of a package.

Grand Mogul Tea

Is now the most beautiful package in the market. The sample tins given with each chest are the handsomest sample tins ever placed on the market. The high quality of the tea, the package, the rich sample tins, all combine to make Grand Mogul the leading tea in Canada to-day. And the merchant who does not keep it may close his eyes to the fact that he is driving away his trade, but will see it when too late. Moral—Be the first in your town to have it.

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Our Goods...

YOUNG & SMYLLIE'S
PURE Spanish

ACME
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PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

“When a woman will, she will,
You may depend on't,
And when she won't, she won't,
So there's an end on't.”

...**D**ID YOU EVER offer another brand of Condensed Milk to a woman who has been using “Allworth's”? If you have, the chances are she gave you a fine display of her determination—determination to have what she wanted—determination to have what she knew to be reliable.

She will have “Allworth's”—she won't take substitutes.

D. Marshall & Allworth

Any Wholesaler can supply you.

AYLMER, ONTARIO.

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R. C.
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BERLIN
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HAMILTON
Jam
Balf
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BOSNIA PRUNES

Ostrich Brand

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G. F. & J. Galt.

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If you want the best Bosnia Prunes be sure you order the Ostrich Brand. The fruit is the sweetest, cleanest and blackest on the market. Order a sample case from any of these firms.

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MORE**

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



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Spring Garden Works, ABERDEEN, SCOTLAND.

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The recognized leading Brand in all the markets of the world.

Fresh Herrings

Herrings in Tomato Sauce

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Preserved Bloaters, etc.

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All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

An Old Story

Others will offer you a coffee guaranteed just as good as our Pure High Grade

Excelsior Blend Coffee

BUT,

You can depend on it, the result will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Customers using it for over fifteen years will have no other.

This may remind you that you are wanting just such a coffee, and that it would be well to order on a shipment as a special leader for your Holiday Trade.

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Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

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Batty's
Nabob
Pickles
Crown
Pickles



Batty's
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Sauce

For Sale by leading Wholesale Grocers.

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Increases in Sales DAILY

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GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of **OUR GRANULATED**

If You Have Used It, You Will Know
That "REINDEER BRAND"

CONDENSED COFFEE



Is
a
really
good
article



We All Drink It—It Speaks for Itself

I am First Among the Foremost.
 "THE 400 SELECT" is my name.

I am the Finest Black Tea offered and have never been known to disappoint.
 My standard is the highest excellence, and strict uniformity is one of my never-varying features.
 I am the outcome of years of intelligent, pains-taking experience, and have come among you to stay.
 Thousands are daily delighted with the rich and invigorating qualities I possess, and thousands more could be equally blessed if they would write for sample to

W. H. Gillard & Co., Wholesale Teas
 Wholesale Groceries **Hamilton, Ont.**

JOHN MOUAT, Northwest Representative, WINNIPEG.



**SURE
 CURE**



Biscuits
 and
Confectionery.

Wm. Paterson & Son
BRANTFORD.

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This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

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BRITISH TEA IN THE STATES.

NOT long since the representative of a New York tea house asserted to THE GROCER that Indian and Ceylon teas would never supplant China and Japan teas on the United States market.

Never is a long time. The champions of China tea in Great Britain would probably have said practically the same thing thirty years ago in regard to Indian and Ceylon tea supplanting China tea on that market.

Even 25 years ago, out of a total of 111,815,000 pounds of tea consumed in Great Britain only 10,716,000 pounds were from India and Ceylon, all the rest being of China growth, while last year of a total of 215,000,000 pounds consumed there only 26,000,000 pounds were from China, the balance, 189,000,000 pounds, being the Indian and Ceylon kinds.

The percentages of tea consumed on the British market last year were: Indian, 55; Ceylon, 33; China, 11; other kinds, 1. This, compared with 1893, is a gain of 3 per cent. for Indian tea, 2 per cent. for Ceylon, and a decrease of 5 per cent. for China tea.

Not even the most enthusiastic growers or dealers in Indian and Ceylon teas would even dream of such a transformation in the

United States. The fact that these teas are British grown is sufficient to condemn them in the minds of certain people there. Others again assert that Indian and Ceylon teas will not assimilate with the water that is in the United States as well as the Japan and China kinds will. The trade press, however, in discussing the matter a year or more ago, asserted that the question as to whether Indian and Ceylon teas would take in the United States depended largely on the price.

At any rate, the imports of British-grown teas into the United States are on the increase at present, whatever may be in store for the future. This is demonstrated by the figures we have before us, and although they only deal with the years 1892-3, they serve the purpose. The imports, in pounds, from bonded warehouses, and under transshipment bonds from London, were:

	1892.	1893.
Indian tea.....	722,174	1,171,317
Ceylon tea.....	758,339	918,355

In view of the special efforts that were made last year to push these teas in the United States, the figures of 1894, when adduced, may be expected to show a substantial gain over those of 1893.

The United States does not constitute itself a tea-drinking country. Beer is its favorite beverage, of which its per capita consumption is 16.08 gallons. Coffee comes next with 14 gallons, and tea is third on the list, at 10.56 gallons.

It may be interesting to note that the United States stands seventh in the quantity of tea per capita consumed. Here is the order: Australia, 7.66 pounds; New Zealand, 7.23; Tasmania, 5.35; Great Britain, 4.70; Newfoundland, 4.38; Canada, 3.69; United States, 1.20. Spain is the smallest tea drinker, her per capita consumption being but .01.

But the two million and odd pounds of Indian and Ceylon teas imported into the United States in 1893, via London, were but a little more than 2 per cent. of her total imports of all kinds of tea for that year, they being 89,061,287 pounds, of which 45,653,172 pounds of tea came from China, and 39,602,519 pounds from Japan. In 1892 the aggregate imports of British grown tea was less than 1,500,000 pounds, so that if the increase of even half a million pounds is maintained annually, the figures will soon tell a different tale. An American trade paper, not long since, remarked that "if good, sweet, choice Indian tea can be sold at auction from 15 to 30 cents per pound, it will in time cause a change in the character of the imports, approximating the change brought about in England."

THE SALT COMBINE REVIVED.

The old defunct combination among the salt manufacturers of the Dominion has been revived. It is the outcome of the meeting held in London on the 5th inst.

The object of the combination is to restrict the output and advance prices. What these advances will be THE GROCER has not at the time of writing been able to ascertain. Whatever they may be, it is said that all manufacturers in the country will stand by them. The higher prices will be confined to barrel and sack salts, fairly good profits having been obtained all along on table salt.

It is asserted that of late years there has been an over production of salt. Under the new order of things an effort will be made to overcome this difficulty by allotting a proportion to each well, according to its capacity. The average output of salt in the Dominion is understood to be about 300,000 barrels annually, although the capacity is much larger, one well alone being equal to the task of turning out the number in question.

COST OF SELLING GOODS.

WHEN estimating the cost price of an article one important matter is often overlooked. We refer to the cost of selling it.

It does not suffice that the cost of handling the different lines be grouped at a certain percentage, yet this is what a good many do. We are not speaking from mere supposition. We know it to be a fact.

Every manufacturer, every merchant, knows that there are some lines which he makes or sells that demand more time and attention to pack or deliver than others. But somehow this fact is at times overlooked.

Then when stock is taken—sometimes even before—it is found that there has somewhere been an unexpected and unexplained leakage.

Stock-taking is over with some people, while with others it soon will be. Then will come the period of stocking new goods. Opportune is it, therefore, for all classes of business men, whether manufacturers or merchants, to inaugurate a well-defined system of computing the cost of selling an article as well as the cost of buying it.

LACKED ESPRIT DE CORPS.

HUMAN nature is made up of a lot of opposite conditions. If a bank collapses its fellow banks come to the rescue with money and moral support. If a mercantile house is bereft of its premises its fellow business houses will come forward with various offers of assistance. If a newspaper is burned out its contemporaries fall over each other in their haste to place premises, presses, plant, and even the much discussed subscription lists at the disposal of the crippled journal.

But while much esprit de corps is shown on great occasions or in sudden calamities in the little affairs of every day business life they are too often marked by their absence.

An instance of this was brought to the attention of THE GROCER the other day. There is a large manufacturing firm whose head offices are in Toronto. For some years the firm in question has been losing money. At one time it had a line of credit to the extent of \$200,000 with a local bank. Although the head of the firm was president of the bank, or if not president at the time, had been up to a short time previously, the bank became alarmed and refused further accommodation.

One would have thought that this fact alone would have been sufficient to have deterred other banks from according what the firm's old banking house had refused to do, not to say anything about the unsatisfactory condition of the business of the firm itself.

But not so. And not only one bank, but at least two banks, were willing to do what their contemporary had refused to do. Competition was keen and they chose to run the risk entailed in securing another big customer, an insolvent one though it might be.

One of these banks is now a creditor to the extent of \$75,000, and the other to \$50,000 or \$60,000, while THE GROCER is assured on pretty good authority that the paper held against these respective claims will not yield more than 60 to 65c. on the dollar.

Bankers, in their annual reports, frequently lecture merchants upon the evil of careless credits and the absence of esprit de corps in the competition for business; but it is evident that at last some of them require to apply their admonitions to their own hearts.

TORONTO'S PRIDE HUMBLED.

THE two disastrous fires that last week visited the business centre of Toronto have awakened her citizens to a realization of the fact that they have for some time been suffering, to use a slang term, from "swelled head," in regard to the efficiency of the fire brigade.

No city in the world has probably a braver or a better body of men than has Toronto. And in pluming themselves over this fact they have neglected to place in the hands of these men appliances proper for fighting fire in a modern big city.

Most people are at the moment throwing the onus for this state of affairs upon the parsimoniousness of an inefficient City Council.

True, the chief of the brigade has, time and again, during the last three or four years, memorialized the City Council to supplement his present appliances with one or more powerful fire engines and a couple of aerial trucks; and equally true is it that the Council has invariably turned a deaf ear to his requests.

But the members of the City Council are the representatives of the people, and had the people been alive to their duty their will would soon have found expression in action

by the aldermen. The people were passive; so were the aldermen. Like begets like.

When three and four storeys was the maximum height of the buildings being erected, it did not seem unreasonable to depend upon the force of water in the mains. But buildings of three and four storeys are no longer the maximum. Notwithstanding this, however, beyond getting one aerial truck, the Toronto Fire Brigade has been equipped with no better fire appliances than it had ten or twenty years ago. In reality, it is not so well equipped. Then the brigade could throw a stream to the top of a four-storey structure; but while the height of buildings in the business portion of the city has increased, the power to raise a stream of water has not, as was demonstrated last week, when fire in the fifth and sixth storeys could not be reached.

Now that Toronto's pride in the fire brigade has been humbled, we may expect to see it open its purse and provide the brave fire laddies with the necessary and more modern appliances.

AN IMPORTANT DECISION.

A conviction for selling liquor after hours was recently appealed before Judge Muir at Hamilton, Ont. The evidence had shown that the offence was committed at 7.20 or 7.25 on a Saturday evening, and the defendant's lawyer contended that as 7.20 by standard time was only 7 o'clock by solar time, no offence was committed, as solar, not standard, time should govern in such cases. Last week Judge Muir gave judgment quashing the conviction on the point raised, and holding that solar time is the statute time and should govern. He cited English cases on the subject, affirming Greenwich time as the legal time there, and also the North Bruce election case, where a petition filed too late, according to standard time, was declared to be regular by solar time. Under this decision, if upheld, all liquor sellers can keep open until 7.19 or 7.20 on Saturday evenings.

CANNOT DO WITHOUT IT.

"We have just started in the grocery business here and think we cannot do without THE CANADIAN GROCER. Enclosed find postoffice order for two dollars, which, we trust, is correct.

"FOUNTAIN & BACKERS,
"Simcoe."

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A DAY IN AN OAT MILL.

BY BYSTANDER.

I AM not a Scotchman or the son of a Scotchman, but I do like my porridge. True, I was born near the border line, but I cannot say whether this fact is responsible or not for the partiality of my palate for porridge. All I know is that I have the weakness for the health giving article, and that to me breakfast without porridge would be like the play of Hamlet with Hamlet left out. Whether the porridge be oaten or wheaten, I am at home with a good mess of it.

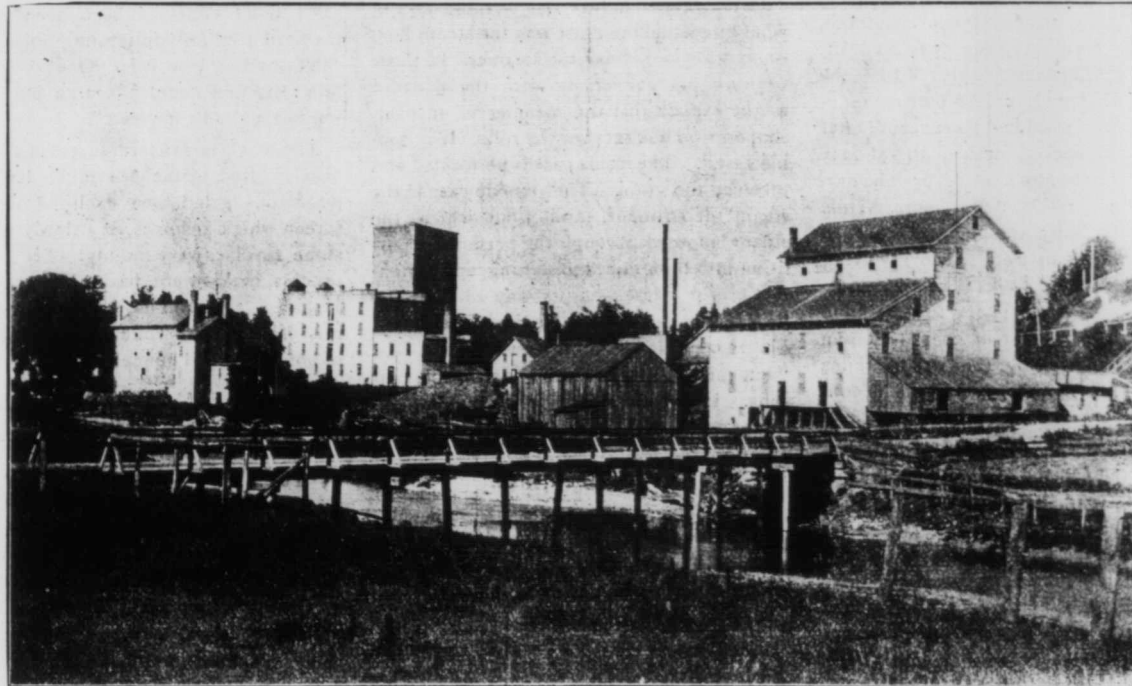
It was with pleasure, then, that I the other day seized the opportunity that was presented to me of going through one of the largest porridge-producing establishments

troubled not by the cold raw wind or falling snow. His years, I understand, are hovering very close around the allotted three score and ten, but, judging from his vigorous step, bright eye, and ruddy cheek, it will be a long time yet ere wintry winds do bother him.

"Well, Mr. Tillson," I ventured, "I see you are able to do a little railroading as well as run mills."

"Yes, I am," he said, pleasantly. Then he added, with an air of pardonable pride, as he pointed up the tortuous railroad track, as it wound its way along the steep river bank, "And do you know, I was sole engineer on this road, did all the engineering, running the curves and taking all its levels, and did all the grading. I feel particularly proud of my successful railway engineering. It was no easy matter either, I can tell

lack of technical knowledge—to tell all I saw of Tillson's oat mill. All I can give is a general idea of what I saw during the two hours Mr. Hogan, who has charge of the mill, was piloting me through the building. He first took me to the elevator, a white brick building, 40 feet square and 100 feet high, and separated from the mill by massive double iron doors. Grain, on coming to the elevator, is discharged into a hopper on the ground floor, and, after being weighed, is allowed to run into bins beneath, from whence it is conveyed to bins above by a carrier whose capacity is from 500 to 600 bushels per hour, according to the character of the grain. There are nine bins, and each is 73 feet 6 inches, and hold 130 bushels to the foot. From the top of the bins to the roof is 20 feet, and occa-



PEA MILL.

OAT MILL.

BARREL FACTORY.

FLOUR MILL.

TILLSON'S MILLS.

in the Dominion; or rather, to be more explicit, one of the largest oatmeal mills. The mill in question was that of E. D. Tillson, of Tilsonburg, Ont.

It was the Saturday after Christmas that I plowed my way, in a gently falling snow storm, along the broad and business-like thoroughfare known as Broadway, to the Tillson Mills, which nestle under the hillside in the valley of what is by courtesy called the Otter River.

Just the day before I arrived there the Tillsons had run their first freight train over their new private railway. But there were still some finishing touches to be done to the road bed. And who should I find superintending the work but Mr. E. D. Tillson himself, the honored founder of the mills. With a plaid wrapped around his shoulders, and his fur cap set firmly upon his head, he was

you, for we had to cross eight streets on the level, and do it in a manner to satisfy both the Town Council and the Dominion Government."

"You are a bit of an engineer, too, then?" I added.

"Yes," he replied. "My father laid out the streets of this town and I graded them."

The railway in question is three-fourths of a mile in length, connects with the main line of the Michigan Central Railway Co., and is operated by this company. The cost of putting down the line was borne entirely by the Tillsons. The rails diverge to the different mills around and operated by Mr. Tillson, and by a series of switches cars can be shunted to the flour mill, the oat mill, or the pea mill, just as the requirements demand.

Tongue or pen would fail me—let alone

sionally this space has to be filled up with false bins.

THE OAT MILL.

Then I was escorted back to the oat mill, which has a capacity of 200 barrels per day, where was shown to me the mysterious processes through which oats are put before they are finally ready for the porridge pot.

One of the things that astonished me most was the variety and number of machines that are used to clean the oats of foreign matter. "Well, well," I thought, "if any foreign matter gets into Tillson's oatmeal it must have a harder job than would a camel to go through the eye of a needle."

For instance, first the oats are forced into what is termed a cleaning machine. Then into a large hexagon reel that takes away the foreign matter. And such foreign matter! It passes man's understanding to

know where it comes from. It seems to contain samples of nearly everything in the vegetable kingdom, not to mention an occasional representative from the mineral and animal kingdoms. Tons upon tons of this stuff are accumulated monthly, and after going through a certain process is eventually sold in part as feed.

From the hexagon reel the oats pass on through sieves, double cylinder cockle machines, smutters, etc., to the drying kilns. The drying kilns opened my eyes. They are situated in the basement, and they are, I am told, the pride of the firm's heart, being accounted about the most perfect and finest in the Dominion. If the reader has never seen a modern kiln room in connection with an oat mill, let him imagine, if he can, ten mammoth circular pans resting on as many brick furnaces, like giant frying pans, several inches in depth, each capable of holding from 35 to 40 bushels of oats, and he has a fair idea of what the pans in question are like. The oats come into the pans from overhead spouts, and, after being dried, are shoved out through a slide in the side of the pans into a conveyor. The drying process occupies about four hours. While this is going on, they are being kept turned over and over by an iron sweep revolving from a centre, which looks like two enormous reaping-hooks. There is a sweep to each pan. Thirty tons of coal are, on an average, consumed by the drying kilns monthly. The smoke from the kilns is conveyed by underground flues to the chimney.

The difference between the modern drying pan, as seen in the Tillson mill, and the old-fashioned pan, as still used a good deal in some mills, is vast. The latter is square, with perforated bottoms, which as a rule let the fumes of fire and smoke into the oats, thus imparting an unpleasant flavor, which is retained after the oats have been transformed into porridge. Oats dried by the modern process have, on the other hand, a pleasant "nutty" flavor.

After coming from the drying pans the oats are passed through machines which grade them into three sizes. Then they go on to cockle machines, where they pass through an additional cleaning process. Next they go in turn to the shelling stones, the hexagon reels to remove the dust, and the brush machines to remove the hulls, and so on, ad infinitum it seems to me. After being put through the granulating stones, the oatmeal is passed over shaking sieves and there, besides being further cleaned, is separated into standard and granulated meal.

There are eight run of stones in the mill, six being for shelling purposes and two for grinding. A machine that interested me a good deal was that whose office is to make the granulated meal. It is a small and unpretentious looking piece of mechanism, but it does big and good work. It has four sets

of cutters with three movable and three stationary plates.

"To make good granulated oats," explained Mr. Hogan, "it is necessary to have the grain cut sharp. Some mills use stones, but stones make a ragged-looking meal."

"You will remember that it was because we had these cutters that we were enabled to get that big order from Mr. So-and-So," interjected Mr. Edwin Tillson, who came upon us at the moment.

Before I entered Tillson's mill I fancied I had a general idea of how rolled oats were made. Before I came away I learned that my idea was superficial indeed. But what showed me my ignorance in the matter also imparted to me some light. The machinery for doing the work in Tillson's mill is, if I am not mistaken, of the most improved type. The machine has two sets of rollers. But what interested me most was the steam box, or, in trade vernacular, the steamer. To those who are not conversant with the matter I might explain that the steamer is an oval-shaped iron box set over the rolls. It is double cased. The inside case is perforated and receives the grain. The outside case is the steam department, and from which the steam is forced through the perforated partition into the grain, moistening and softening it as it passes on its way to the rolls. "We have had several steamers," ventured Mr. Hogan, as he laid his hand on the box, "but this has given us by far the best results. It gives us steam more regularly, and we do not now get one spot steamed and the other not."

IN THE PEA MILL.

After going through the oat mill, Mr. Hogan kindly invited me to take a run through the pea mill, and with pleasure I accepted. It is nice to know how peas are prepared and split, but I am not anxious to make many more trips through a pea mill. A flour mill is dusty. An oat mill is dusty. But a pea mill is doubly-doubly dusty. If the dust is not strong enough to bear one up, it is dense enough to cover one gloriously. This I learned, although my inspection at the mill was little more than cursory.

The mill is five stories high with basement. The peas, after being received into the bins, are elevated to the top flat, where they are run through a hexagon reel first, and then over a shaking sieve. From there they are run into a drying kiln on the next floor, constructed something after the fashion of the old kilns that were formerly used in oat mills. There are five of these kilns, one on each floor. Each has a bottom of steel slats, which are opened at will to allow the peas to drop through to the next kiln. For instance, the peas—some twenty bushels—after being run into the next kiln, are allowed to stay there twenty minutes; then, by manipulating a handle much in appearance like that seen in a railway switch house, the bottom of the kiln is opened and down

drop the peas to the next kiln, and so on down to each successive kiln, as the peas in the one above are ready to be lowered to stage. After passing through the five kilns the peas are elevated to the grading machine, where the small are separated from the large, a necessary proceeding, for the machinery that would split the small peas would crush the large. As a finishing touch the peas are passed through the "elephant," not a live elephant, but a long pipe-like machine, whose duty is to polish them.

Noticing a pile of pea hulls lying on the floor, I remarked, "Are these of any use?"

"Indeed they are," came the quick reply. "We ship the most of them to New York, where they cost about \$23 per ton, laid down."

"What are they used for?"

"I don't know. I have been told that they are used for adulterating spices; but I can't say how true it is. One thing is certain: no one could afford to pay \$23 per ton for pea hulls for feed."

The machine for turning out pot barley is also situated in the pea mill. It is like a ponderous grindstone enclosed in a wire screen which revolves very slowly while the stone revolves very rapidly. "It is a slow process, making pot barley," remarked Mr. Hogan. "We can easily make twelve barrels of split peas while we are making one of pot barley. The making of pot barley is simply a scouring process."

FLOUR AND CORN MILL.

I must be brief indeed in my reference to the flour mill. It has five floors, and is fitted up with all the appurtenances necessary to a first-class modern roller mill. The sets of rolls number seventeen. Then there are purifiers, elevators, reels, sieves, scalpings, etc., without number. The capacity of the mill is 250 barrels per day, and about 1,000 bushels of wheat are disposed of per day.

For some years, how many I do not know, the firm has had a corn mill in connection with the flour mill, but now it proposes to go into the manufacture of gold dust. When I was in the mill the other day

Established 1850

FRUIT JARS

..THE CROWN..

Put up in 1 Dozen Partition Boxes.

"Wine and Imperial" Measure

Hold your orders until our
Traveler interviews you...

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

RAM LAL'S

PURE INDIAN

Package

A well recommended T,
Judiciously blended T,
Comforting, pleasing
Always appeasing—
Best sort of household T.

... Tea

FOR SALE BY ALL RETAIL GROCERS.

James Turner & Co. WHOLESALE AGENTS Hamilton



THE DEMAND FOR

.....MacLAREN'S IMPERIAL CHEESE

Has increased so rapidly since first introduced that the present consumption exceeds that of all other brands combined. Its superiority is fully established by its success.

"Imperial" Cheese is the finest that experience can produce or money can buy.

A SAMPLE POT FREE ON APPLICATION.

A. F. MacLAREN & CO.

51 COLBORNE ST., TORONTO.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous for the last five years.

Packed in

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

the place was strewn with machinery, and workmen were employed getting it into position. When completed, the capacity of the corn mill will be 100 barrels per day.

THE BARREL FACTORY.

The Tillsons make their own barrels, turning out between seventy-five and eighty thousand barrels per annum. They also make all their own staves and barrel heads; in fact, the only thing in connection with a barrel they do not make is the hoops. Besides the regulation barrel, they also make three sizes of half-barrels—the largest for rolled oats, the smallest for peas, and the middle-sized for flour. An experimental shipment of two carloads of flour in 25-lb. kegs was recently made to the West Indies. "I suppose, as we have received our money, that it turned out all right," said Mr. Edwin Tillson to me. "We have also sent consignments of flour and peas to the Canary Islands and Cape Colony, Africa. Practically all our output of split peas, which is about 22,000 barrels annually, is shipped to the West Indies and South America. With our flour and oatmeal we cover Ontario and the Maritime Provinces."

A peculiarity about the Tillson business which is worthy of mention is the systematic way in which everything is done; and the firm probably prides itself as much upon this as it does on the quality of the products of its mills. It shows itself in the bookkeeping, it shows itself in the shipping of orders, it

shows itself in the management. The offices and mills are connected one with another by telephones and electric gongs. The honored head of the firm is what may be termed grand supervisor of all the outside work, including the care of his famous 300 acre farm. The management of the uptown offices and the financial part generally devolves upon Mr. Edwin Tillson, while the management of the mills belongs to Mr. George Tillson.

I shall always look back upon my visit to the Tillson mills as being a profitable as well as a pleasant one.

INSURANCE RATES GO UP.

ONE of the most important results of Toronto's two great fires is the action taken by a joint meeting of the Toronto and Canadian Boards of Fire Underwriters held last Monday. It was decided to raise the Toronto insurance tariff all along the line.

The rates on retail stores will be slightly raised to conform with the tariffs in effect in Hamilton, Ottawa, Buffalo and other cities. On wholesale stores and warehouses the rates will stand as they are. On this class of risks, however, rates will, it is said, be raised 10 cents per \$100 on a four-storey, 20 cents per \$100 on a five-storey, and 40 cents per \$100 on a six-storey structure.

To secure the most favorable terms wholesalers will have to insure up to 75 per cent. in value. Merchants, carrying only small

lines on their stocks, on which, in case of fire the loss would be nearly total, will be called upon to pay increased rates. Manufacturers will find their rates of insurance augmented on a sliding scale, according to the class of risk.

The new tariff will go into force for a year until the city can provide what the companies consider proper fire protection. At the end of this period the situation will be again looked into, and if the conditions warrant it, the rates may be reduced to the old schedule.

It is announced that as a result of these fires, three of the smaller British companies have retired from the Canadian field.

In view of the fact that Toronto has already practically decided to forthwith purchase two powerful fire engines and build a water tower to protect the business quarter of the city, many wholesale and retail men look upon this action of the companies as too hasty.

They must reflect, however, that they are now paying the penalty of negligence on the part of the city fathers, and console themselves, as far as possible, with the promise of the companies to return to the old rates as soon as conditions warrant such action.

The companies, however, should not go too far, or they may drive the city to the adoption of the civic insurance bureau scheme already much discussed. Such action would entirely drive the insurance men from the city.

N

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ED

Bone

5, 2
40 II

Toron

New Prunes

French and Austrian Fruit
in Cases. Quality A 1.

Price Low.

ALSO

Gallon Apples

Best brand in the market.

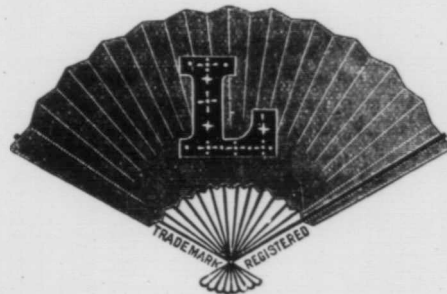
DAVIDSON & HAY

Wholesale Grocers

TORONTO, ONT.

TEAS

FAN



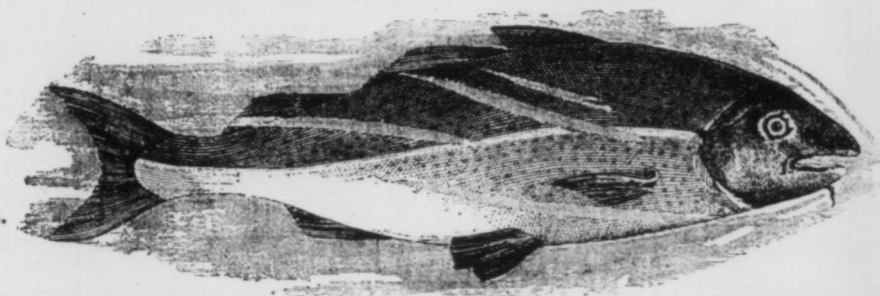
BRAND

EDWARD ADAMS & CO. - London, Ont.

CODFISH

Boneless

5, 20 and
40 lb. Cases.



Skinless

In 100 lb.
Cases.

STEWART MUNN & CO.

Toronto Agent:

J. F. RAMSAY.

BOARD OF TRADE BUILDING

Montreal.

LOOK OUT!

Our travelers will be on the road in a few days
with a full range of samples of

Brooms Woodenware Cordage Mirrors
Whisks Matches Baskets Cigars
Brushes Twines Mats Tobaccos

And General Grocers' Sundries.

Our Prices and Terms
Will be Found Right.

H. A. NELSON & SONS
Toronto and Montreal.

DEPRESSED BUTTER MARKET.

DURING 1894 Canada's exports of butter to Great Britain fell away to practically nothing, and it looks as if our butter makers were taking the wrong course with the British butter consumer.

The day has gone by when held butter readily finds consumption; and this is not only the case in England, but all over the world.

Eight or ten years ago there were few or no creameries in operation; and we put up with butter on our tables that would be consigned to the cooking department now. In fact, the tendency more and more is for fresh butter, and if our farmers want to get into the English market it is fresh butter and nothing else that they must send across the water.

The reason is obvious. In the old days the only competitor of Canadian butter was Irish, but now it has to meet the competition of Finnish, Danish, and other continental dairies, whose output is landed fresh, or nearly so, at the great centres of consumption in England. Being so landed, this butter gets the preference, and will always do so, while our Canadian producers hold on to their stocks with the foolish idea of obtaining a higher price.

It is quite true that the season before last speculators bought up the June creamery in Canada and made money out of the transaction, but, even allowing that they did, is such a method calculated to educate the British consumer into a taste for fine Canadian creamery? Decidedly not; and this year the speculators are reaping a bitter experience.

They bid fancy prices during the summer, encouraged the farmers and factorymen to hold, and the result is that the cold storage establishments in Canada are loaded up with a stock of butter that cannot find a buyer.

This butter, which comprises the make of the summer months, was stored in the expectation of higher prices from abroad. This expectation has not been realized, for there has been no demand at all from Great

Britain, and prices have steadily sagged off, until they are now from 1 to 1½c. per lb. below the original cost price of the butter.

This is the result of holding butter, and not selling it at market prices; and, in view of it, it is difficult to understand on what basis Professor Robertson is agitating for the Government to provide means for the farmers to store and carry their butter.

If they had done so this year, for instance, instead of the middleman being the sufferer, it would have been the farmer. Perhaps the professor's advice would not have been so palatable then.

There is no doubt that the professor has done a good deal in instructing our farming class how to make good cheese and butter; but, so far, his advice regarding methods of sale, and his own experiments in that connection, have not been shining successes.

No, if our export butter trade is to assume the old proportions that it had in the early eighties when prices were profitable and the shipments large, we will have to devise some method of getting our butter into the English market as fresh as possible, sell it for what it will fetch, and trust that after the Britishers have found that we can give them fresh butter, their taste for it will increase so that it will become as remunerative as cheese.

With regard to the large stock held in Canada, at present the outlook for it is very poor indeed. The local demand is all for fresh made stock, and there appears to be just sufficient winter dairying going on to supply this want. As a result, there is no outlet at all for the held stock, and it looks as if we were going to have a repetition of the spring of 1890 when creamery butter that cost all the way from 18 to 19c. went being at 8 to 12c. per pound.

This will mean some heavy losses and may lead to annoying occurrences in other ways.

NO PROHIBITION IN ONTARIO.

The Supreme Court of Canada on Tuesday gave judgment in the celebrated "power-to-prohibit" cases. A majority of the judges held that the Provincial Legisla-

tures have no jurisdiction to prohibit either the manufacture, importation, or sale of intoxicating liquors. This lets Sir Oliver Mowat out, but the case will be carried to the Privy Council by the prohibitionists.

A NEW TEA FIRM.

"J. F. Ramsay & Co., Tea Importers and General Agents for Direct Importations"—such is the style and calling of the new firm just established with offices and warehouse at 14 and 16 Mincing Lane, Toronto.

Mr. Ramsay, the head of the new firm, for some time past has been representing foreign tea houses as a broker. He was formerly manager of the Pure Gold Manufacturing Co. for two years, and was also with the Eby, Blain Co. three years. He served his apprenticeship with Dymock & Guthrie, grocers and tea merchants, Edinburgh, Scotland, where Mr. Robert Jaffray also served his apprenticeship. He is a son of William Ramsay, of the late wholesale grocery and tea firm of William Ramsay & Co.

Mr. Ramsay is a member of the Board of Trade, Toronto, and captain in the 48th Highlanders.

The firm will be represented in Ontario, north and west, and Manitoba and British Columbia by Mr. T. H. Cairns, who for many years represented the old firm of Morgan Davies & Co., over these districts.

J. F. Ramsay & Co. will undoubtedly soon establish themselves as leading direct importers of Ceylon, China and Japan teas.

The second annual meeting of the Ontario Good Roads Association will be held in the Y. M. C. A. building, Yonge St. Toronto, on the afternoon and evening of Feb. 7th, and the forenoon of Feb. 8th. Among those expected to address the convention are: His Hon. Lieutenant-Governor Kirkpatrick, Hon. Thomas Ballantyne, His Honor Judge Woods, of Chatham, and A. F. Wood, ex-M. P. P. Delegates have been invited from the boards of trade, the municipal bodies, and the various agricultural associations and societies of the province. The meeting should be largely attended.

TO OUR COUNTRY MERCHANTS



Every one of you has more or less farmers' trade, and a consequent exchange of Butter for groceries, dry goods, etc. **You Know Good Butter**, like a good name, is a jewel—but no farmer can produce good keeping butter with poor, coarse salt. Since the introduction of the world famous Higgin's "**Eureka**" Dairy **Salt** into our province the standard Salt of quality has increased very considerably, but there are many merchants who do not supply butter-makers with this magnificent salt. We want you to make a trial, feeling sure the experiment will astonish you. There is **No Salt** equal to "Eureka," all statements to the contrary notwithstanding. It is "**The Salt of the Earth.**" Write for price list, and if you are a large dealer in this article we will be pleased to quote you **carload** lots for **Spring** delivery at very low figure.

We are Western Agents.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MONEY AND STOCKS.

NOTHING new has developed in the Toronto money market during the week, call loans still being quiet at 4 to 4½ per cent.

"Insurance stocks," said a broker to me, "are keeping fairly steady, when we consider the downward tendency that would naturally be imparted by the losses entailed by the big fires in Toronto. The fact of the matter is, the men who are holding insurance stocks are big men. Therefore it is to their interest to keep in the bids for them, and thus keep them strong."

Commercial Cable stock is occupying a great deal of attention just now, and on the Toronto Exchange on Tuesday it sold up to 146¼. This stock, in the general opinion, is a good purchase at the moment. Commercial Cable is one of the best managed concerns on the continent; and the people have confidence in it. It is also one of the best paying. On a capital of \$10,000,000 its earning power is between 9½ and 10 per cent., and the company owes nothing. From the day it started it paid off \$600,000 annually on its bonded indebtedness, until this indebtedness was wiped out. So conservative is it that no work is undertaken until there is the money in the bank to pay for doing it. This was done even in regard to

the last cable that the company laid across the Atlantic. It is thought that there will, before the year is out, be an amalgamation of the Commercial Cable and Postal Telegraph companies. These companies, though practically owned by one man, Millionaire Mackay, are under separate control. The probability of this amalgamation is one of the influences, if not the influence, that is causing the present appreciation of Commercial Cable's stock. The capital of the Postal Telegraph is the same as that of the Commercial, so that the combined capital of the two will be \$20,000,000 should the proposed amalgamation be consummated.

There is a steady demand for investment stocks, such as Gas and Dominion Telegraph and municipal debentures of all kinds. "Some of the county and city bonds are selling as low as 3¼c per cent.," said a broker. There seems to be a tendency on the part of capitalists to keep their money in as safe places as possible.

Toronto Street Railway stock is active and higher at 66c bid, and 66¼c asked, but it is a good deal the result of manipulation.

ARGUROS.

GOOD NEWS FROM ALBERTA.

Johnson & Co., general merchants, Cochrane, Alberta, N.W.T., write as follows under date of Dec. 31: "The weather so far

this winter has been most favorable to stock on the ranges. They will pull through all right unless severe weather is in store for us. Still we look for a short winter. Give us fair and reasonable freights and fares, with a 17 per cent. tariff, and this country will flourish."

NEW TEA SORTING MACHINE.

A tea-sorting machine has been invented in India. It consists of two angular steel frames, measuring 8 feet long at the top and 9½ feet at the base, standing 2½ feet high, placed opposite each other, and stayed together two feet apart. Between these reciprocate two long, light steel frames, which act as sifters, placed one above the other. These work on four oscillating levers, securely fastened to the angle steel frame inside, at four points, by strong case-hardened pins, upon which they work from the centre. The upper sifter is firmly secured by trunnion brackets on the side to the levers at the top, and the lower one in the same way underneath. Both sifters have an independent action, and work in opposite directions at 100 to 140 revolutions per minute. The upper sifter inclines towards the crank, and the lower one from the crank; these are fitted with four sizes of meshes, the trays being interchangeable sliding trays and underneath. This machine, it is stated, can assort fine classes of tea without handling.

FIT FOR A KING

But not a bit too good for your customers.



The **IRELAND** Company's

ROLLED OATS

ROLLED WHEAT

The finest meals made anywhere, and justly celebrated for their

Very Excellent Quality.

Your trade in staple meals of this character can be materially increased by handling nothing but the celebrated Ireland Company Brand. There are other meals made, but you want the best.

MADE ONLY BY

THE IRELAND NATIONAL FOOD COMPANY LTD

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING The Largest and Most Complete Breakfast Cereal Food Mills in the Dominion.

Write for Quotations

Toronto, Canada

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Jan. 17, 1895.
GROCERIES.

CONTINUED slight improvement in business is to be noted. There is of course no real activity, but business is better. Sugars are showing more steadiness, and a little better demand is to be noted. Syrups are beginning to attract more attention. In canned goods the feature is an improved enquiry for gallon apples. A fairly good local demand has been reported for teas and prices continue firm. Most of the houses have now their new season's Bosnia prunes in stocks. Another advance is announced in Sultana raisins, which are now 2s. 6d. to 3s. higher than at the opening of the year. Currants are 1s. higher. Payments are much as before.

CANNED GOODS.

Gallon apples are beginning to move out freely, and there is a better demand for canned fruits generally. Quite a brisk demand has been experienced by some houses during the week for chicken soup. There is not much doing in salmon at present, but stocks, particularly in the best brands, are not heavy; prices are steady at quotations. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.10 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins,

and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

There are very few good Rio coffees on the market; in fact, there are but few good coffees of any kind. There is a brisk demand for coffees. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

There is just the ordinary business doing, at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Trade is seasonably quiet. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is nothing of interest to note, the demand being light. We quote as before: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10 for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The market is steady, inasmuch as the refineries have brought prices down to where

they seem likely to keep the German granulated article out of the market. The market is in such a condition at the moment that sharp fluctuations do not seem likely in any direction. Stocks of Muscavado raw sugar in 115-lb. bags are getting pretty well cleaned out. We quote: Granulated, domestic, \$3.70 to \$3.75; do., No. 2 grade, \$3.50; yellows, 2½ to 3¼c. Raws—Demerara, 2½ to 3¼c.; Muscavado, in 115-lb. bags, 3c.

N. Y. Journal of Commerce, Jan. 15: "Holders of raws are noticeably free from talk of a character that can be called bullish; yet many of them appear inclined to throw off the disheartened sort of tone with which they opened the year and take a more cheerful view of the chances. Recent business disclosed an apparent steady basis reached, and it is thought that on natural features that can be retained. A new disquieting feature has arisen to-day in form of report that the Treasury will exact an additional 1-10 per cent. on sugars from Spain and her colonies, and until this is fully settled it may disturb negotiations."

SYRUPS.

Quite a few dark syrups are being taken this week by the wholesale houses, and the latter report a moderately fair demand for bright at about 2¼c., of which kind there is a scarcity. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There is a fair movement for the season in New Orleans molasses at 28 to 32c. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Bar-

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

—THE—
Windsor Patent Brush Co., Ltd.
SANDWICH, ONT.,



Solicits your order for Brushes, Whisks, and Brooms.

Send in your order direct.

Our Patent Broom has the call, and we warrant it in every respect superior to any other like article on the market.

The WINDSOR PATENT BRUSH CO., Ltd.
SANDWICH, ONT.

WHY SHUT YOUR EYES

To the merits of an article like

"SALADA"

CEYLON TEA?

Ask yourself how it could possibly, without EXTRAORDINARY QUALITY, in four years, become the tea of one of every four persons in the city of Toronto?

Many men's curse is blind, unreasoning prejudice.

Yet the world moves.

Will you stand still?

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

MARKETS—Continued

badoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

One local wholesale house last week sold two large lots of Japan tea on Chicago account, and it has received enquiries for more. There is a fair local demand for Japan teas, those selling at about 18c. being mostly in demand. Low grade Japans are getting scarce, and anything in this market at about 12c. is very strong. There is a fair demand for China Congous. The higher price of the better grades of Ceylon tea is turning the demand to low grade China blacks, at from 12 to 15c. No new Ceylons costing under 16 to 17c. can be imported. China green teas are quiet. We quote ruling prices on the Toronto market as follows: Young Hyson, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Demand for Valencia raisins is light. Selected fruit is a little scarce, but there is a sufficiency of other kinds. There is a great deal of cheap fruit being offered, off-stalk of this quality selling as low as 3¼c., but really first-class is worth more. We quote good fruit as before: Off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Sultana raisins show a further advance of 6d. this week, making a total gain of 2s. 6d. to 3s. since Jan. 1. The cause is a scarcity in the fruit. Business on the spot is quiet. Quotations are: Ordinary, 4¾ to 5¼c.; good, 5½ to 6c.; fine, 6½ to 7c.; finest, 6 to 9c.

There is nothing new to note in Malaga raisins, trade being quiet. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

The market is now fairly well supplied with new season's Bosnia prunes, and the demand for them is fair. We quote Sphinx

brand as follows: "U," \$1.10 to \$1.15 per half kilo, 5 to 5½c. per lb.; "C," 85 to 90c. per half kilo, 6½c.; "B," 80 to 85c. per half kilo, 7 to 7½c. The demand is principally for "U's" and "C's."

Currants are quiet, but the market is stronger, another advance of 1s. per 100 weight being recorded on Tuesday in Patras. This makes an aggregate advance of 1s. 6d. since the beginning of the year. Quotations on the Toronto market are still as follows: Filiatras, half-barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7c. in cases and half cases; Panartes, 8 to 8½c.

Figs continue dull at nominally unchanged prices. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

BUTTER AND CHEESE.

Choice butter is hardly as scarce as last week, and low grade and medium lots are plentiful. Large rolls are chiefly in demand, and creamery in fair demand. Prices are a little lower. We quote jobbing prices: Dairy—Choice tubs, selections, 15 to 16c.; low grade, 8 to 12c.; fresh pound rolls, 15 to 16c.; large rolls, 13 to 14c. Creamery—Tubs, summer makes, nominally 14 to 15c.; winter makes, 21 to 22c.; pound prints, 21 to 23c.

August and September makes of cheese are quoted at 10½ to 10¾c., and half sizes at 11 to 11¼c. Small Stiltons are quoted at 12 to 12¼c.

GREEN FRUIT.

Since the last snowfall the market has picked up considerably from the dull period which followed the holiday season. The receipts of lemons have been large, and a few carload lots of Florida oranges, slightly touched by the frost, have reached the city. These are selling a little cheaper than the high-class Floridas, which remain at the high figure quoted last week, and are likely to go higher yet. We quote: Lemons—Floridas, 150's to 176's, \$3 to \$3.50 per box; Messinas, \$3 to \$3.50. Oranges—Floridas, \$3 to \$4; Valencias, \$4.25 to \$4.50; mandarins, \$2.50 to \$2.75 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1 to \$1.50 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; fall

fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$12.50 to \$13 per bbl. and \$4 per box. California dried fruit—Apricots, 12½c.; peaches, 12½ to 13c.

COUNTRY PRODUCE.

BEANS—Business continues quiet at \$1.40 for choice hand-picked and \$1.20 to \$1.35 for medium.

DRIED APPLES—The market is very dull and prices are much as before, jobbers getting 5 to 5¼c.

EVAPORATED APPLES—Are quoted at 7½c.

ONIONS—No sales of any extent. We quote: Domestic, 70 to 80c. per bag, and 70 to 75c. per crate; Spanish, 80 to 90c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Dull. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Are improving, 47c. being quoted on track and 53 to 55c. out of store.

POULTRY—Since the last fall of snow poultry has come in rapidly from the country. There is now a very plentiful supply of fowl, but very little demand. Prices are consequently lower. We quote: Turkeys, 8c.; geese, 6 to 6½c.; chickens, 35 to 50c.; ducks, 40 to 70c.

EGGS—The supply of held and cold storage eggs is getting pretty well cleared up, and dealers are looking for an advance in pickled eggs. Held and cold storage stock is quoted as low as 10 to 12 cents; strictly fresh new-laid at 20 to 22 cents, and pickled at 14 cents.

FISH AND OYSTERS.

Trade is pretty fair. Owing to the prevalence of better weather on the fishing grounds, oysters are somewhat cheaper than a week ago. We quote: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 5 to 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 4 to 5c.; tommy cod, \$1.50; steak cod, 5 to 6c.; haddock, 4 to 5c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.40 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 5½ to 6½c.; Digby herring, in bundles of 5 boxes, 12½c.;

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Are offering choice lines of Fancy Florida Oranges, Valencia Oranges, Messina Lemons, Bananas, Figs, Dates, Nuts, Haddies, Oysters, etc., at lowest figures.

Send along your orders, which will at all times receive our prompt and careful attention.

P. S.—Consignments of Poultry, Butter, and Eggs solicited. Correspondence invited.

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WHITE FISH,

TROUT.



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13 Church Street

TORONTO

Buy Now

Fancy Florida Oranges

Fancy Messina Lemons

Fancy Grape Fruit

Fancy Mandarines

CLEMES BROS. - TORONTO

ditto, lengthwise, 12c.; large halibut, 10 to 13c.; ciscoes, \$1.35 to \$1.40. Oysters, \$1.25 per gallon for standards and \$1.50 for selects.

FLOUR AND FEED.**WHEAT**—Local business is moderate, and prices are about steady. We quote: White wheat, 62½c.; red wheat 61½c.; goose, 60½c.**OATS**—Steady. We quote: 34½c.**BARLEY**—The market is steady. We quote: 46c.**FLOUR**—No change; market quiet; prices steady and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.**BREAKFAST FOODS**—Market quiet and prices unchanged. We quote: Standard oatmeal, \$3.80, and granulated, \$3.85; rolled oats, \$3.75 to \$3.80; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.**SALT.**

A fair business is doing in job lots, but no large lots are moving. No change in prices. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

SEEDS.

The market for red clover seed remains steady and firm, although the markets in the United States have receded during the past few days. Alsike continues to come forward in very large volumes, and exporters are finding considerable difficulty in finding a market for it. If receipts hold out as at present for any length of time, it looks as though lower prices will have to be faced almost immediately. Timothy is in good demand, and prices are well maintained. We quote: Red clover, \$5.75 to \$6.25; per bushel; alsike, for fair to prime qualities, \$4 to \$5, while choice to fancy lots command somewhat better prices; timothy covers a range of from \$2 to \$2.75, with fancy lots slightly higher.

PROVISIONS AND DRESSED HOGS.

Long clear and barrel pork is still in moderate demand from the lumber camps, at unchanged prices.

BACON—Long clear, 6¾c. for carload lots, 7 to 7¾c. for ton lots and 7¼c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 7 to 8c.**HAMS**—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.**LARD**—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.**BARREL PORK**—Canadian heavy mess, \$14.50 to \$14.75; Canadian short-cut, \$14.75 to \$15; shoulder mess, \$12.25 to \$13.75; clear mess, \$12.75 to \$13.**HIDES, SKINS, WOOL AND TALLOW.****HIDES**—There is a good demand, receipts selling as fast as offered. Prices are**W. S. COLLINS & CO.**

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

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Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

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76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

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JAS. H. FALCONER

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126 and 128 FORT ST.,

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VICTORIA, B.C.



ASK FOR

MOTT'S

MARKETS.—Continued

a little higher. Local dealers quote $4\frac{3}{4}$ to 5c. for cured and 4c. for green.

SHEEPSKINS—Plenty are offering, and prices are unchanged. We quote: 70c. for choice skins. There is nothing doing in calfskins, and prices are nominal; 6c. for No. 1 and 4c. for No. 2.

TALLOW—There is a plentiful supply, and the market is quiet with a tendency downwards. Local dealers are paying $5\frac{1}{2}$ c. and selling at 6c.

WOOL—Quiet with nominal prices. There is no demand from the factories. Local dealers are offering 18 to $18\frac{1}{2}$ c. and selling at from 19 to 21c. The market is dull in pulled wool. Supers are quoted at 18 to 19c., and extras at 21c.

PETROLEUM.

Orders are coming in well, but prices are unchanged. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, $11\frac{1}{2}$ to 12c.; carbon safety, 15 to 16c.; Canadian water white, 16c.; American water white, $17\frac{1}{2}$ c.; photogene, 19c.

MARKET NOTES.

Cough drop trade is on the boom, write W. Paterson & Son.

H. P. Eckardt & Co. are offering a special drive in Labrador herring.

Sultana raisins are 2s. 6d. to 3s. higher than at the beginning of the year.

James Turner & Co. report a good demand for Ram Lal's Indian tea from all sections.

The Pure Gold Mfg. Co. report a large increase in sales of Pure Gold baking powder.

W. Paterson & Son have a new biscuit called "Rich Tea," that is taking well with the trade.

The Ireland Co. report an exceptionally brisk demand for self rising buckwheat flour.

W. H. Gillard & Co. are daily expecting the arrival of a shipment of finest Filiatra currants in cases.

D. Gunn, Flavell & Co. report an increased demand for the "Maple Leaf" brand of smoked meats.

W. H. Gillard & Co. are said to be offering exceptional bargains in Patras, Gulf and Panereta currants.

Davidson & Hay have to hand a shipment of Delhi chicken soup, in 2-lb. tins; also Darjeeling tea.

James A. Skinner & Co., Wellington street, Toronto, are having a big run on their No. 20 pattern glassware.

A large shipment of New Orleans molasses, in half-barrels, arrived on Tuesday for Davidson & Hay.

W. H. Gillard & Co. report a largely increased sale for their special line of black tea, "The 400 Select." "This tea is meet-

ing with peculiar success in the Northwest and Manitoba, being particularly adapted to alkaline waters," writes the firm.

The Eby, Blain Co. have a shipment of Bosnia prunes arriving.

Smith & Keighley have to hand their shipment of "Sphinx" prunes.

Sloan & Crowther received their shipment of "Sphinx" prunes on Saturday.

A consignment of Australian mutton has been received this week by Smith & Keighley.

T. Kinnear & Co. have a shipment of "C" and "U" "Sphinx" prunes in stock this week.

Steel, Hayter & Co. report that their sales of tea last month were larger than for any preceding month.

The Eby, Blain Co report the receipt of a number of repeat orders for crushed Java and Mocha coffee.

T. Kinnear & Co. are offering Redpath Pearl syrup in half barrels at what are said to be bottom prices.

Fish will soon be in demand. James Turner & Co. report they are ready for such with a capably assorted stock.

At this season of the year there is a large demand for oyster crackers, W. Paterson & Son will be pleased to send a sample lot anywhere.

"Tip Top Catsup can be sold at 25c. in pint bottles, and in quality is equal to any of the high priced goods on the market," report H. P. Eckardt & Co.

T. B. Escott & Co. report as follows: "The values in all kinds of teas we have been offering we shall be able to continue three weeks longer."

A small lot of Moyune Young Hyson tea, said to be unusually choice, has arrived for the Eby, Blain Co.; also fancy Ceylon Pekoe, a fine drawing tea.

James Turner & Co. have advice of another direct shipment of a fine Ceylon from Colombo. The advance sample shows a lovely tea—a good line for blenders.

John Mouat, W. H. Gillard & Co.'s Northwest representative, states that there is now hardly one amongst his customers who has not in use one of their patent tea mixers.

"Rolled wheat is steadily gaining favor with the public," report the Ireland Co. "We have had a good demand for it this season; many people now prefer it to oatmeal."

Aikenhead & Sloan, Toronto, report that they have a limited supply of trout, white fish, and herring in packages, at the prices quoted in THE GROCER. Customers should order at once if they want any.

P. C. Larkin & Co. report that their sales of "S. Lada" tea last week exceeded those of any previous week in the history of the tea. In Ottawa alone 15 new accounts were

opened up. These new agencies have been opened: C. & M. Mills, Iroquois; John Mayberry, Prescott; J. A. Monaghan, Arnprior; H. Richardson and H. Cochrane, Carleton Place; R. A. Cochran, Almonte; J. E. Shields, Buffalo; W. M. Lacey, Cardinal.

Clemes Bros. have this week received two carloads of Florida oranges, all housed before the recent frost struck the plantations. One carload was in what are known as "grove" boxes.

Toronto Salt Works report these sales for the week: Two assorted cars Windsor, 1 car Windsor sacks, 3 cars Windsor barrels, 50 tons coarse, in bulk, 3 cars coarse sacks, 1 car coarse barrels.

"The sales of 'Kurma' tea have exceeded our expectations," report Davidson & Hay, the wholesale agents for this blend, which they have recently put on the market in a new style package.

The Pure Gold Mfg. Co. were forced to refuse orders for "Reception Coffee," as their tinner could not keep up with the demand. This line is packed in quart milk pails and is very popular.

Warren Bros. & Boomer have to hand a shipment of "Bee" brand tea in 10-lb. boxes, shipped direct from Ceylon. This is the first time this package has been on this market. The firm has now in stock $\frac{1}{2}$ -lb., 1 lb. and 10-lb. packages of this tea.

Gowans, Kent & Co.'s brand of "Genuine" flint chimneys have become so well known that many imitators have sprung up. This brand, however, still leads. Every chimney is wrapped and labelled. Heat will not break them.

T. B. Escott & Co. announce that the attractive little samples of "Grand Mogul" tea are meeting with general favor. "Since the 40 cent line has been placed on the market, the trade has increased greatly for 'Grand Mogul' tea," writes the firm.

MONTREAL MARKETS.

MONTREAL, Jan. 17, 1895.
GROCERIES.

THERE is rather more life to the grocery market this week in many ways, which is but natural. In a strictly wholesale sense, the leading feature of the week is the activity of the tea market, the demand from Western Canada and the United States leading to the turnover of quite a round quantity of low and medium grade Japans, and firming-up holders' ideas on such teas fully $\frac{1}{2}$ c. per lb. over what was asked a week ago. In sugar prices have ruled steady at the recent decline, and the refiners, to meet the competition of German beet root, are offering a No. 2 granulated at $\frac{1}{2}$ c. lower than the standard article. There is no change in syrup, which rules steady, but molasses is firmer. Spices and coffees are steady. In dried fruit business is quiet

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**TRADE
BEARDSLEY'S SHREDDED CODFISH
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Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: { W. M. P. McLaughlin, St. John, N.B.

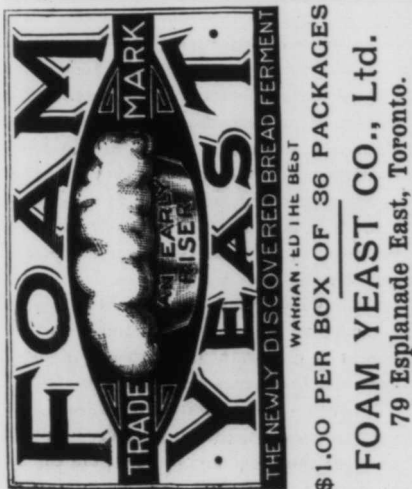
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GENERAL... **FRUIT**
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Consignments of **FRUIT** and **PRODUCE** SOLI-
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All orders will receive our best attention.

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Specially Cured for the Holiday Trade
ENGLISH BREAKFAST BACON.
These goods are unsurpassed in quality,
and are put up in attractive wrappers, suit-
able for Christmas and New Year trade.
ORDER EARLY.
**F. W. FEARMAN
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FOAM **YEAST**
TRADE MARK
THE NEWLY DISCOVERED BREAD FERMENT
WARRANTED THE BEST
\$1.00 PER BOX OF 36 PACKAGES
FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

MONTREAL MARKETS.—Continued.

and there are few changes to note, except that primary advices from Patras quote an excited market on currants, with a firmer tendency as to values. Canned goods are featureless, and the same can be said of most other lines, except fish, which rule rather easy in tone, though the demand is fair under ample supplies.

SUGAR.

The sugar market is without important change this week, but a rather steadier feeling is noticeable so far as large whole-sale business is concerned. Demand also has improved to a certain extent, it being worthy of mention that one of the refineries was completely sold out of yellow sugar one day during the week. A new feature has been the offer by one of the refineries of a second quality of granulated, which is sold at 3½c. from first hands. The stand-ard granulated is maintained at 3½c. In yellows prices range as before, 2¾ to 3¾c., as to quality. Jobbers since our last have modified their price on granulated sugar, and we now quote the jobbing range as follows: Granulated No. 1, 3¾c.; No. 2, 3¾c; yellows, 3 to 3¾c., as to quality. In German beet sugar there is stock selling as low as 3¼c., but we quote 3½c. for extra granulated and 3¾c. for lower grades, with prices on Berthier stock the same.

SYRUPS.

The syrup market has ruled quiet but firm, with sales of Canadian at 1¼ to 2c. in a round way, according to quality, and American 19 to 20c. We quote for ordinary business 2¼c. for bright grades and 1¾ to 1¾c. for dark domestics, and American 20 to 21c.

MOLASSES.

The firm feeling in molasses that has prevailed for some weeks back is well maintained, but the market does not expand much. Still a fairly good demand is to note and holders have realized higher prices. Round lots of Barbadoes changed hands this week at 30c., an advance of 1½c., and we quote the range firm at 30 to 32c. ex-store, according to quality, on which basis a fair local and country movement is to note. Trinidad stock is also firmer in tone, being quoted at 24c., and Porto Rico at 26c.

RICE.

There are no new features of importance to note in the rice market. Since the turn of the year trade has ruled quiet and prices steady. We quote: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; stand-

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Consignments of **BUTTER, EGGS** and
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S. K. MOYER,
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**76 COLBORNE ST.,
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DEALER IN
Oysters, Oyster Carriers, Fresh, Salt and
Smoked Fish, Florida and Valencia Oranges,
Lemons, Dates, Almeria Grapes, etc.
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THANKS..
We take this means of thanking
our many customers for their
VOTE, declaring our "Maple
Leaf Brand" of Smoked Meats and
Pure Lard ahead of all others.
Write us for Sample Order.
D. GUNN, FLAVELLE & CO.
Pork Packers and Com. Merchants,
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JAMES E. PATMORE
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MANUFACTURER OF
Pure Refined Cider
White Wine and Cider
VINEGARS
Finest English
Creamery Salt.
Write or Wire
for Quotations.

MONTREAL MARKETS—Continued

ard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

SPICES.

There has been a good demand experienced for spices during the week, especially for white and black pepper, in which quite a good turnover has transpired. Prices remain much as they were. We quote: Penang black pepper, 6½ to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

The coffee market remains much as it was a week ago. Some transactions have occurred from first to second hands, but, otherwise, the market is quiet. Among the sales that have transpired have been several lots of Jamaica at 19c., and Maracaibo at a range of 20 to 22c., according to the size of the parcel. We quote: Maracaibo, 20½ to 22c.; Rio, 20 to 22c.; Java, 24 to 30c.; Mocha, 28 to 30c., and Jamaica, 19 to 24c.

TEA.

There has been a decided improvement in the demand for tea, and a more active business has been accomplished. It may be remarked, however, that the business has been confined to trade between dealers, and that the distributive demand has not exhibited much change. These large dealings in a wholesale way, however, are apt to spur buyers up to a great extent. The demand mostly has been from the States and Western Canada, and mainly for Japan goods, sales aggregating 3,000 to 4,000 packages having taken place. In consequence of this activity, prices are firmer, and orders to be filled this week call for ½c. advance on low grade and medium Japans, which have been the goods most affected. Some enquiries have also been experienced for gunpowders, sales of which have been made at 20½ to 21c. We quote: Japans, low grades, 12½ to 14c.; medium, 15½ to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

The market for raisins continues very quiet, both for California and Valencia, and prices rule steady and unchanged. We quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; sultanas, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

The currant market on spot is quiet, with only a small jobbing movement to note, but advices from Patras report an excited market, and the very best offers made to sales agents here do not permit of any fresh supplies being laid down in Montreal under 4¼c. On spot, prices are firmer as to range, as the low grade offerings of Filiatras, Provincials and Patras stock have been pretty well absorbed. Accordingly, we now

quote for jobbing business: Filiatras and Provincials, 3½ to 3¾c. in barrels, and 4 to 4¼c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

The prune market is quiet and steady, with nothing special to report except a firmer tendency on Bosnia stock, which we quote at 4¼ to 5c., and Bordeaux prunes are unchanged at 4c.

The fig market is steady, practically the stock on spot being in the hands of jobbers. Bag figs sell at 5 to 6c., and box figs all the way from 8 to 16c., as to quality.

Dates are quiet at the recent decline, and we quote 4½ to 5c., according to the size of the lot.

NUTS.

The nut market is unchanged, the only special feature being a comparative scarcity of pecan nuts. Prices, however, are unchanged, except on filberts, which are firmer. We quote as follows: Tarragona almonds, 12½ to 13c.; filberts, 8 to 8½c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw.

CANNED GOODS.

There has been very little doing in canned goods, the movement being strictly confined to small lots of goods in a small way. We quote: Lobsters, per case, \$6.50; sardines, \$8.50 to \$9.50; salmon, \$1.35 to \$1.40 per doz.; tomatoes, 90 to 95c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, \$2.75 per doz., and raspberries, \$1.80 to \$2.50; 1-gallon can apples, \$2.10.

FISH.

The continued cold weather has led to a good demand for fresh fish of all kinds. On the other hand, the salted and pickled fish trade has been slow on account of the fact that buyers generally are well supplied at present. The receipts of fresh fish have been large of late, and values have an easy tone, tending downward. Haddock and cod have sold at 3 to 3½c. per lb.; fresh herrings in barrels and casks at 90c. to \$1.10 per 100; smelts at 5c. per lb.; fresh salmon at 13 to 13½c.; tommy cods, at \$1 to \$1.35 per barrel; halibut at 11c. per lb.; whitefish at 6c.; pike at 4½c., mackerel at 11 to 12c.; No. 1 Nova Scotia herrings are selling in a small way at \$4 to \$4.50, No. 1 green cod at \$4 to \$4.25, No. 2 do. at \$3, and No. 1 green haddock at \$3. Labrador salmon are scarce and firmly held at \$14, while B.C. are easier at \$11.50; sea trout are unchanged at \$10 per barrel; No. 1 Lake trout at \$4.25 per half-barrel, and No. 2 mackerel at \$12 per barrel. Haddies are steady at 6½ to 7c. per lb., and bloaters at \$1 to \$1.20 per box.

GREEN FRUIT.

APPLES—The apple market is quiet and unchanged, with prices ranging from \$2 to \$3 per bbl., as to quality.

ORANGES—The orange market retains the firmness noted last week, and demand is fair. Floridas sell at \$4 to \$4.50, Valencias, \$4.50, and Messinas \$2 to \$3. Jamaicas range from \$6 to \$7 per bbl.

LEMONS—Demand fair at a range of \$2 to \$3 for Messinas.

PINEAPPLES—Quiet and unchanged at 25c.

CRANBERRIES—Supply of these is light, and sales have been made at higher figures, as high as \$16 per bbl. being mentioned. We quote: \$15 to \$16 for good and \$9 to \$10 for frozen.

GRAPES—Supplies of Almeria grapes are diminishing, and prices are firm at \$5.50 to \$6.50 per bbl.

SPANISH ONIONS—These are quiet and unchanged at \$1 per crate.

COUNTRY PRODUCE.

EGGS—The egg market continues to rule quiet and easy. The demand is fair for small lots, and sales are made at 13 to 14c. for Montreal limed and 11 to 11½c. for Western per dozen.

POULTRY—There is no change in poultry, business being quiet and prices steady. Turkeys sell at 8 to 9c., chickens at 6 to 7c., geese at 5 to 6c., and ducks at 8c. per lb.

DRESSED HOGS—A fair amount of business is transacted in dressed hogs, there being a good demand for small lots, but we do not hear of many car lots changing hands. We quote: Car lots at \$5.30 to \$5.40, and small lots at \$5.40 to \$5.60 per 100 lbs.

POTATOES—The tone is firmer and prices are higher at 54c. in car lots and 62 to 65c., according to quantity, in a smaller way.

ONIONS—There is a fair demand for onions at \$1.75 to \$2 per bbl.

HONEY—No change, and we quote 4½ to 5½c. per lb for old extracted and 7 to 9c. per lb. for new. Comb honey ranges from 10 to 13c.

BEANS—Prices steady at \$1.30 to \$1.45 for hand-picked, and \$1.10 to \$1.20 for seconds.

HOPS—Market quiet and unchanged at 6½ to 8c., as to quality.

PROVISIONS.

The demand for pork is slow, and the market for this article quiet and steady. In other lines a fair trade is done at about quotations. Canadian short cut, heavy, \$16 to \$16.50; Canadian short cut, light, \$15 to \$15.50; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

CHEESE AND BUTTER.

There is a somewhat better feeling apparent in cheese in consequence of enquiry that has been received over the cable by shippers to-day. The limits allowed in the case in question, though not very full, still afforded more encouragement than the utter absence of demand which has ruled recently.

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Whether it is the beginning of the turn or not it is difficult to say, but the fact remains that there was business in western goods to the extent of 1,500 boxes at 10 to 10½c., and also some transactions in eastern makes at 9½ to 9¾c.

The butter market continues unimproved, and only a small jobbing trade in fresh late-made stock is doing. Small parcels of creamery realized 20½c. to-day, and western roll stock 15 to 15½c. Held stock is purely nominal as regards a quotation, for holders cannot even get a bid on it.

ASHES.

The market for ashes is quiet and unchanged. We quote: First pots at \$4.10; seconds at \$3.70 to \$3.75, and pearls at about \$6.40 per 100 lbs.

FLOUR AND MEAL.

There is a fair enquiry from abroad to-day for Manitoba patents, and as cables continue firm another sale of 1,000 sacks was reported on London account for shipment via Boston. The demand on spot continues good for small lots, and a fair amount of business is doing at firm prices. We quote: Winter wheat, \$3.50 to \$3.75; spring wheat, patents, \$3.50 to \$3.65; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.40 to \$3.75.

The demand for feed is steadily improving, and millers report a larger volume of business doing at steady prices. We quote: Ontario bran, \$15 to \$15.50; Manitoba bran, \$16; shorts, \$17; mouillie, \$20 to \$22.

The market for oatmeal was quiet and without any new feature of note. We quote: Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

MONTREAL TRADE NOTES.

Advices from Patras on currants cite an excited market, and the very best offer laid down in Montreal on barrel goods is 3¼c. This is equivalent to an advance of ¼c. on previous offers.

Turkish prunes are 1c. firmer on this market this week, the inside price now being 4½c. per lb., while sales have ranged up to 5c. for superior qualities.

Mr. Arthur Tippet, of A. P. Tippet & Co., is now on his way across the Atlantic. He expects to be gone for a month.

Vipond, McBride & Co. are offering a lot of 800 boxes Atlas brand prunes at 4¼ to 4½c.

Chicago houses have taken over 300 packages of gunpowder tea off this market during the past eight days.

Raw cane sugar has been offered in cargo lots at 9s. 6d. cost and freight, Montreal—a very low figure, but refiners are backward buyers.

There have been offers of a No. 2 granulated sugar from refiners' hands since our last at

3¼c. This is the result of German competition. One of the refiners here has shut down for ten days for cleaning purposes.

Rose & Lafamme note a good demand for their brand of Ostrich prunes. As per their advertisement, there are agencies for these goods in Winnipeg, Kingston, Toronto, Berlin and Hamilton.

Superior grades of Labrador herring are a leading line of fish with Stewart Munn & Co., of the Board of Trade building, Montreal.

Fine Atlas and Bosnia prunes are a large stock with Laporte, Martin & Co., St. Peter street.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 17, 1895.

TRADE continues dull, and there is little chance of its being much better till after February. There is little inclination on the part of the wholesale trade to buy except to fill actual demand. Some few years ago January was considered the month to sell smoked meats for spring trade. But this year so far there is no movement. The retailers are complaining about the way in which prices are cut in all lines of goods, even where a small quantity is sold during a year. This practice is no doubt carried to an unnecessary extent. To such an extent in fact that the question is often asked how are the goods paid for. In some cases they are not paid for, and in others the explanation is not at all to the credit of the merchant. There is no doubt united action on the part of the retailer could very much abate this trouble.

SALT—There is no change from last week. Stocks, though not large, are more than equal to demand, which is light, and is likely

to be so for some time. We quote: Liverpool coarse, 58 to 60c.; fine factory filled, 90c. to \$1; 5-lb. bags \$3 per bbl.; 10-lb. bags, \$2.80 per bb'; wood boxes, 20 lb. each, 20c.; 10 lb. each, 12c.

CANNED GOODS—Stocks, though not large, equal to demand. Prices are firm. In salmon, stocks are light, and feeling here, as before reported, is firm, but outside advices are rather weaker. We quote: Peas, 90c.; corn, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; peaches, 3's, \$2.65 to \$2.75; 2's, \$2; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.50 to \$1.60; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 per case of 4 doz; scallops, \$5.50 per case of 4 doz; chowder, \$3.50 per case of 2 doz.

DRIED FRUIT—Stocks held here are firm and demand light, which causes but little change in markets. A large quantity of old Valencia raisins consigned here from New

Embros Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,
Standard and
Granulated OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



Running Off . . Quickly!

Our Molina Rolled Wheat is having such an immense sale, we can hardly keep up with the orders.

Let us hear from you before you are quite out.

E. D. Tilson,

Tilsonburg, Ont.

ST. JOHN MARKETS—Continued.

York are of such a quality that they will not effect the market price of good fruit. There will no doubt be some difficulty in disposing of them, as the demand here for such goods is small. Californias can be replaced rather lower there than in stock, so that prices are easy. Some fine California loose muscatels are in this market. Owing to the stock of currants being small, there has been some inquiry during the past few weeks, and to replace stocks rather higher prices have to be paid. In peanuts, Norfolk is offering the better grades rather lower. The medium grade is what is, as a rule, brought into this market. Demand for figs is light. There are fewer Sultana raisins consumed in this market every year, and the use is now about confined to bakers. We quote: Sultana raisins, 6 to 6½c.; Valencia, 4¼ to 4½c.; Valencia layers, 5¼ to 5½c.; California loose muscatels, 5½ to 6c.; London layers, \$2.25; currants, bbls., 3¼ to 3½c.; half cases, 3¼ to 4c.; evaporated apples, 8½ to 9c.; dried apples, 5¼ to 6¼c.; dates, 4¼ to 4½c.; prunes, 5 to 5½c.; figs, 11 to 18c.; cleaned currants, 6c. bulk; 6¼ to 7c., 1-lb. cartoons.

GREEN FRUIT—Soft apples remain in the same unsatisfactory condition. Bishop pippins, which should now be good value, are found in many cases soft, and have to be sold at auction to avoid loss. Hard apples will, however, bring good figures. The accounts of damage to oranges by frost is not confined to Florida, but reports to the same effect also come from California, causing a firm feeling in the market. Lemons are quiet. Little green fruit is being shipped outside the city owing to the cold weather. We quote: Lemons, Messina, \$3.50 to \$4 per box; Valencia oranges, per case, \$4.50; West India, repacked, \$4 to \$4.25 per bbl.; Florida oranges, \$4 to \$4.15; apples, soft, \$1 to \$2 per bbl.; hard, \$2 to \$2.75 per bbl.

DAIRY PRODUCT—Canadian butter is now being offered in this market, but at equal prices. Our own is preferred, there being a flavor about the Canadian which is not liked. The demand is quiet, and it is difficult to get the price asked for creamery and other dairy. Cheese is also dull, and prices much below last year at this time. Holders are, however, still confident, and are firm at present prices. Eggs slow, case and barrel lots being hard to sell. Grocers prefer to buy small quantities of fresh eggs coming into country market at higher figures. Creamery, prints, 23 to 24c.; tubs, 21 to 22c.; dairy, tubs, 18 to 20c.; cheese, 10½ to 11c.; eggs, 18 to 20c.

MOLASSES—Demand is good for this season. Prices remain firm, stocks being light and no outside stocks to draw from. This, with the report that new will be late, tends to the opinion that prices will have to go higher. We quote: Barbadoes, 32c.; Porto Rico, 32c.; fancy, 43 to 44c.; Antigua, 30c.; syrup, 30 to 35c.

SUGAR—Very little sugar was sold at the lowest figure offered here, as the refiners almost immediately advanced the price ¼c. It is, however, even now very low. There is rather a firmer feeling. Demand is light. We quote: Granulated, \$3.90 to \$4; foreign granulated, 3¼c.; yellows, 3¼ to 3½c.; powdered, 6c.; Paris lump, 6c.

FISH—In this, as in other lines, there is not much doing. Some 40,000 boxes smoked fish have been shipped direct from Grand Haven to New York, and also some frozen fish, but for the latter the price is not such as to bring out large shipments. Quite a quantity of frozen fish have arrived in this market, but are finding slow sale. Dry cod continue as before mentioned, firm, and pickled herring and smoked are considered good stock, though demand is not large. We quote: Large cod, \$3.90; medium, \$3.70 to \$3.75; small, \$3.25; haddock, \$1.65; pollock, \$1.65 to \$1.75; shad, half-bbls., \$5 to \$5.50; bay herring, \$1.50 to \$1.60; Shelburne, No. 1, bbls., \$4 to \$4.25; half-bbls., \$2.40 to \$2.50; Canso, bbls., \$5.25; smoked herring, 7 to 7½c.; frozen cod, 2½c.; pollock, 2c.; herring, 60 to 65c.

PROVISIONS—If our local packers wish to hold the best trade in packed pork, they must be more careful in the way they put it up, and also in the barrels they use. Some of our packers have a well deserved reputation for extra goods. This is not true of all, but it should be if the industry here is to be a success. Demand light; no change in prices. We quote: Clear pork, \$18.50 to \$19; mess, \$16.50 to \$17; plate beef, \$12.75 to \$13; pure lard, 9½ to 10c.; compound, 8½ to 9c.

FLOUR AND FEED.

Business continues dull, with prices firm all round. Flour shows no change, Manitoba being rather higher in proportion to Ontario. Meal is quiet. Oats in fair demand, and buyers are inclined to replace stocks as soon as sold, giving a confident tone to the market. Hay shows no improvement. Beans rather firmer. Middlings hard to get and high, with fair demand. We quote: Manitoba, \$4.40 to \$4.50; best Ontario, \$3.55 to \$3.65; medium, \$3.35 to \$3.40; oatmeal, \$3.90 to \$4; cornmeal, \$3 to \$3.10; granulated, \$3.50 to \$3.60; middlings, on track, \$20.50; bran, \$17.50 to \$18; oats, on track, 37 to 38c.; Ontario, 41 to 42c.; beans, \$1.45 to \$1.55; split peas, \$3.65 to \$3.85; round, \$3.65 to \$3.75; pot barley, \$4; hay, on track, \$9.50 to \$10.

ST. JOHN MARKET NOTES.

Robert Jardine is looking after the interests of Broker E. J. Sturdee, while the latter is away on a visit to England.

Judge Tuck, in connection with the winding up of the St. Lawrence Lumber Co., has appointed the following liquidators: Senator Burns, of Newcastle; Mr. Turner, of Que-

bec, and W. N. Thorne, of St. John. John McAllister, of this city, is to audit books and examine property.

THE GROCER is pleased to see Geo. L. Slipp again at business. During his illness his business was conducted by Willard Britten.

There arrived here from New York per schooner Clayola, consigned to Mr. Chp Olive, some 1,600 boxes Valencia raisins.

**Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.**

**C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.**

Cocoanuts

Imported direct, saving \$5 per M. in duty. Fresh stock every month. Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubleon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

Boneless Fish

25-lb. Boxes.

Smoked Finnan Haddies

30-lb. Boxes.

Genuine Digby Chickens

Write us for Prices...

NORTHROP & CO.

ST. JOHN, N. B.

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Epicure

THE . . .
**STRATHROY CANNING
AND PRESERVING CO.**

Packers of all kinds of

**Fruits . . .
Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

**From the Atlantic
To the Pacific . . .**

The fame of "KENT" Canned
Goods is spreading.

"KENT" Tomatoes are the acknow-
ledged standard, and the words
"as good as Kent" are often heard when a comparison
of qualities is made. No progressive retailer can afford
to be without these goods on his shelves. Their fine
flavor, uniformity of quality and solid packing recom-
mend them to the consumer, who, having once had
them, will be sure to ask for them again.

**The Kent Canning
& Pickling Co.**
CHATHAM, ONT.

Boulter's

"LION BRAND"

**Canned Fruits
AND Vegetables
AGAIN LEAD**

After another year of keenest competition in
Canned Goods, they have excelled all others.

Grocers--Stock up for Christmas Trade.
GOODS ABSOLUTELY PURE.

Established 1882. 12 Years' Success.

W. BOULTER & SONS
Picton, Toronto, and Demorestville.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufac-
tured from the celebrated Norfolk County
apples--the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER APPLE CO.
PORT DOVER, ONT.

JAMS AND JELLIES

Raspberry,
Strawberry,
Peach,
Plum,
Gooseberry,
Apricot,
Red Currant,
Black Currant.

Red Currant,
Pineapple,
Peach,
Raspberry,
Strawberry,
Plum,
Grape.

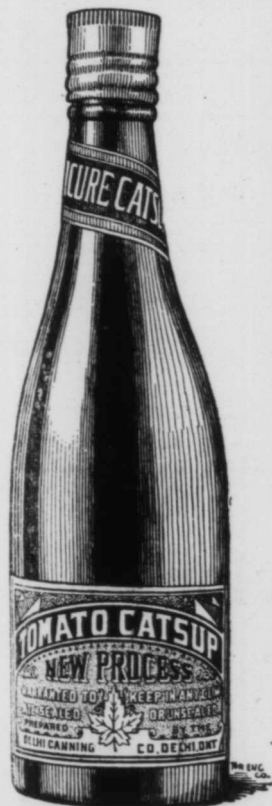
For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
ST. CATHARINES, ONT.



Robt. Ralston & Co.
HAMILTON, ONT.



Epicure Tomato Catsup.

A Good Thing

Doesn't require half the pushing that some people
imagine. We'd like to tell you about all the
"good things" that go to make up our exhibit for
this season, but you've not got time to hear. Let
us speak of one thing, though--our Catsup. We
claim that it is the finest in flavor, and absolutely
the best value of any Catsup in the world. You
can easily prove this.

Delhi Canning Co.

Delhi, Ont.

They are old fruit, which it would appear were shipped here to avoid paying duty there. As Mr. Olive would not accept them they are still on the schooner awaiting word from shippers in New York.

The St. John Custom House report for December is as follows: Imports, 1894, \$263,499, last year \$276,269, duty collected this year, \$56,153.51, last year \$53,378.85. Total of free goods \$127,268, last year \$150,616. In dutiable there is an increase. Last year amount was \$125,653, this year \$136,231; exports December, 1893, \$148,641; 1894, \$156,311.

Mr. Theo. H. Estabrooks, in talking to THE GROCER, said he found an increasing demand for good Moyune teas, and that in selecting his stock he had given particular attention to this grade.

C. H. Dearborn, senior member of Dearborn & Co., left this week to visit his orange grove in Florida. THE GROCER regrets to hear his grove, in common with others, suffered greatly during the late frosts.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Jan. 17, 1895.

THE second week of the new year closed very dull. The weather is against business, and unless a change sets in soon there will be a general flattening out all round. Rain has been the order all week, and roads are almost impassable. There is hardly a feature worth noting. A lot of fruit, eggs, etc., were returned this week from Newfoundland, the commission merchants thinking it better to send the goods back than to try and sell them. The refineries are determined to knock the German granulated people out of the market, and are offering the home article at 3½c. I understand they are prepared to come ¼c. lower.

BREADSTUFFS—Trade in breadstuffs remains quiet, with quotations same as last week, viz.: Manitoba patents, \$4.30; Ontario patents, \$3.25 to \$3.40; straight grades, \$3.10 to \$3.20; middlings, \$2.00 to \$2.10, including sacks; bran, \$18.75 to \$19; oatmeal and rolled oats, \$3.80; cornmeal, \$3 to \$3.05. Jobbers' prices are considerably higher.

FISH STUFFS—Some fish have been received from Newfoundland, but the market is so flat that it made no material difference. The demand remains good for large grocery cod and Cape Breton July herrings. Frozen herrings remain low, there being no advance from last week's prices of 45 and 50c. per 100.

PROVISIONS—Several carloads of Canadian beef have arrived, and in consequence prices have weakened from 50 to 75c. per carcass. Best quality beef is quoted at \$7 to \$7.75. Lambs remain scarce and are quoted at 7½c. There is no poultry in the

market, but some Ontario stocks are on the way.

GREEN FRUIT—The frozen crop of Florida does not seem to affect the market here. Retailers advertise oranges at the usual prices and last week's jobbers' quotations rule: Oranges—Floridas, \$3 to \$3.50; Valencias, \$4.50; Jamaicas, \$5.50 to \$6. Messina lemons, \$3.50 to \$4. Apples can be bought from 75c. up to \$3.

DRIED FRUIT—There is no demand for raisins, and very little for dates or prunes. We quote: Dates, finest, 5 to 6c.; figs, 1 lb. boxes, 10c. each; prunes, ½ cases, 5 to 7c.; currants, casks, 3½ to 3¾c.; ditto, cases, 3¾ to 3⅞c.; raisins, Valencias, layers, finest, 5½ to 7c.; Valencias, 4½ to 4¾c.; Sultanas, 6½c.; California, \$2.25; London layers, \$2.50; Connoisseur clusters, \$3.25; dried apples, 6c.; evaporated ditto, 8½c.

EGGS—Eggs are meeting with no demand, except good fresh stock, which brings from 25 to 32c. There is a lot of stale stock on the market, which ranges from 13 to 16c.

CHEESE—This line remains stationary. September is worth 11½c., and early 10½ to 11c.

BUTTER—Some fine Canadian rolls have been received. General quotations this week are: Canadian creamery, 21 to 24c.; Nova Scotia small tubs, 18 to 22c.; large tubs, 17 to 20c.; store packed, 16c.

HALIFAX MARKET NOTES.

Prince Edward Island is looking for a butter market here. The Tryon creamery is likely to do something with our dealers.

The Army and Navy Brewery and Nova Scotia breweries, and the McDougall Rye Whiskey Distillery are to be amalgamated. Mr. John C. Oland, of the Army and Navy Brewery, goes to England on the 19th to complete arrangements.

PERSONAL MENTION.

A. J. Williams, Montreal agent for Francis Peek, Winch & Co., London, and C. P. Low & Co., Japan, has been spending a week or so in Toronto.

R. H. Little, of Lisle, Ont., was in Toronto last Saturday. Business of a personal nature occupied his time.

E. W. Ashley, manufacturers' agent, Winnipeg, is in Toronto arranging with the Pure Gold Manufactory Co. to represent them in Winnipeg.

A "PURE GOLD" BOY.

Manager J. D. Roberts, of the Pure Gold Mfg. Co., was not at his post Friday last. When he reached the office, the following morning, he found a large Union Jack fastened over his desk, and underneath was suspended a large placard bearing these words: "A Boy. 'Twas raised on Pure Gold

Baking Powder," while cans of condensed milk flanked either side of Mr. Roberts' accustomed seat. This notice, which appeared in one of the daily papers on Monday last, explains the why and the wherefore of these curious decorations:

ROBERTS—At 7 Balmuto street, on the 11th January, the wife of John D. Roberts of a son.

The Pure Gold's muse sends the following anent the event:

To the house of Roberts is born a young son—
Welcome, thrice welcome, little son-of-a-gun.
A rumor is rife that he looks like his dad;
If this should prove true, it's really too bad.
That rumor is false, we indulge the fond hope,
For we want the kid's "phiz" for a new brand of soap.
Despair not, friend John, you must not be vexed,
The chance is, my boy, you'll improve on the next.
May he "live till he dies," and do as he's told,
A credit to papa, likewise to Pure Gold.

THE GROCER, of course, tenders its congratulations to Papa Roberts.

Toronto's Terrible Fires!

Brought destruction untold to many unfortunate persons.

Some consolation there is, however, even in such distress, as many of those who were burned out had their papers saved to them in

Taylor's Safes

Verb. sap.!

TO GROCERS- Look out for this
space next week.
It will interest you.

ALL KINDS OF SPICES

to be quoted at absolute

COST

During 1895.

Quotations next week.

LUMSDEN BROS.
HAMILTON, ONT.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

-ALSO-

VALENCIA SHELLED ALMONDS

It will pay you to get our prices before
you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

**BEE BRAND PURE
CEYLON**

Just received direct from
the Gardens.

580 Pkgs.

All orders now shipped promptly.

Warren Bros. & Boomer

35 and 37 Front St. East,

TORONTO

ONE CUSTOMER

WRITES US AS FOLLOWS:

"Please send me three half-
 chests of 'SAILOR BOY' TEA
 at once. Will decide this week
 whether I sell out or not. If I
 sell out, my successor will want
 it. Cannot do without 'Sailor
 Boy.'"

PERKINS, INCE & Co.

TORONTO.

TRADE CHAT.

A VANCOUVER despatch says that,
 contrary to the expectations of
 pessimists, the salmon pack is not
 far behind the immense output of 1893.

Walter Cowley, inspector of weights and
 measures, Winnipeg, died in that city on
 Tuesday after a surgical operation for ap-
 pendicitis.

In connection with the Dairymen's Con-
 vention in Stratford this week, the Board of
 Trade has been taking steps looking to the
 organizing of a cheese market in Stratford.

The Bank of British North America to-
 day began action against W. P. Howland
& Co., the well-known millers, who recently
 went into liquidation, to recover \$71,000 on
 an overdrawn account.

The United Fire Insurance Co., of Man-
 chester, England, has decided to discon-
 tinue business in Canada, and has just closed
 a contract with the Western Assurance
 Co., of Toronto, to cover all its risks in the
 Dominion. The United Fire has been
 doing business in Canada since 1891, having
 its head office for the Dominion in Montreal
 and agencies throughout all the provinces.
 Its annual premium income has been about
 \$175,000. The liabilities under its policies
 are assumed by the Western from the 15th
 inst.

In view of the opinion held that the Chin-
 e e war is likely to have an important influ-
 ence in reducing the supply of next crop of
 tea, extracts from a letter dated at Shanghai
 at the close of November, from a gentleman
 engaged in buying another line of merchan-
 dise, are significant. He says: "The war
 is checking business. Coolies and peasants
 are recruited in the interior for the army,
 and the ones remaining are afraid to travel
 to market. No Chinese merchant now gives
 refusals, and, as in many places Chinese
 mandarins are exacting heavy contributions
 from the rich merchants, they have almost
 all fled to the open ports, and there is no-
 body left in the interior with whom contracts
 could be safely made."

LATE TRADE NOTES.

Lucas, Steele & Bristol still have Ontar'o
 high grade tomato catsup in stock, and
 strongly recommend it as being very choice.

New Bosnia prunes from Kabiglio, are to
 hand with Lucas, Steele & Bristol this week.

Star liquor chocolate, in ten pound cakes,
 is said to be a ready seller. Lucas, Steele
& Bristol have it in stock; also Alden's
 chocolate in halves.

"The quality of Hillwattee tea is being
 kept right up, notwithstanding recent ad-
 vances in Ceylons and Indians," write
 Lucas, Steele & Bristol.

Lucas, Steele & Bristol report that canned
 goods are beginning to move.

The approach of the Lenten season is
 bringing a large demand for Messrs. Marshall
& Co.'s Scotch fish delicacies. No grocer
 should be without these popular goods.

**McAlpin..
Tobacco Co.**

Manufacturers

TORONTO, ONT.

See Prices Current . . .

Lytle's



JAMS
JELLIES
SAUCES
CATSUPS
ETC.

Best goods in the market.
Write for quotations.

T. A. LYTTLE & CO.

Vinegar Manufacturers

TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon, Assam,
Congou, Hyson,
Japan.

59, 61, 63 Front
Street East Toronto.

WE ARE OFFERING:

New Sphinx Prunes,
New California Prunes,
New California Apricots,
Choice New Dates.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

TORONTO GROCERS' SMOKER.

THE electric lights in St. George's Hall looked down through their globes of many hues and clouds of smoke upon a crowd of jovial spirits on Monday night last. It was the "smoker" of the Toronto Retail Grocers' Association, and through the smoke could be discerned, seated at the score or more of card tables or standing around in little groups, wholesale grocers, retail grocers, travelers, manufacturers, and clerks, nearly all smoking the pipe of peace or puffing the cigar of good-fellowship.

There were probably about two hundred present, and outside the members of the association may have been noticed: Mr. Lang, of J. W. Lang & Co.; Mr. Larkin, of P. C. Larkin & Co.; Mr. Todhunter and Mr. Cherry, of Todhunter, Mitchell & Co.; Mr. Ramsay, of J. F. Ramsay & Co.; Mr. Husband, of Husband Bros.; W. Logan, Chas. Shields, A. K. Spafford, and Donald Bremner, of Davidson & Hay; Mr. J. Taylor, of the Morse Soap Works; Mr. Wilson, of Wilson Vinegar Works; W. B. Smith, J. Owen, Albert Irving, of Sloan & Crowther; Mr. Lawson, of Lawson Bros.; Mr. Ben Dack, of Warren Bros. & Boomer; Mr. Gus Piper, of Piper & Langskill; Mr. Thompson, of Robert Thompson & Co.; Mr. H. W. Dawson, of Dawson & Co.; Mr. H. Wright, of Wright & Copp; Mr. Bradshaw, of W. A. Bradshaw & Co.; Mr. Arch. Hutchinson, of the St. Lawrence Starch Co.; Mr. Graham, of the Edwardsburg Starch Co.; Messrs. Morley and Anderson, of Smith & Keighley; Messrs. W. H. Seyler, D. Casey and C. Mellish, of the Eby, Blain Co.; Messrs. J. Mortimer, T. Holman, D. Fleming, of Christie, Brown & Co.; Mr. Frank Wright, of Toronto Biscuit Co.; Mr. Cleghorn, of Cleghorn & Co.; Mr. F. Gallow, of the Pure Gold Manufacturing Co.; Mr. McLean, of Graham, McLean & Co.; Mr. Thorpe, of McWilliam & Everist; Mr. Oak, of Clemes Bros.; Messrs. D. C. Andros and A. E. McDonald, of the Royal Canadian Mills; S. K. Moyer, S. G. Martin, of Kilgour Bros.; Mr. Sharp, of McColl Oil Works; Lawrence Gibb.

The program was impromptu, but it was good. The rich baritone of Mr. Arch. Hutchinson found much favor, and several times during the night did it ring through the hall, and once in a duet, with Mr. James Owen as tenor. This latter number was one of the events of the evening. Mr. Frank Wright never tired giving comic songs, and, of course, those present never tired of listening to him. Mr. Sam. Jones gave acceptably a recitation, Mr. R. A. Donald rendered a solo, and Mr. A. Irving a mouth organ solo. When there was neither singing nor recitations, etc., strains of music from Glionna's orchestra enlivened the proceedings. By no means the least of the evening's amusements was a

three-round set-to between Prof. Lovatt and John Smith, holder of the boxing championship of the Toronto Rowing Club.

Mr. F. S. Roberts, the new president of the association, was master of ceremonies.

A GENERAL COMPLAINT.

DEAR GROCER,—There has been considerable dissatisfaction lately amongst the retail grocers, fruit men, and pedlars regarding the way peddling and the laws regarding the same are observed in Toronto. Many of the grocers and fruit men claim that it is next to impossible to make a living and pay such heavy rents and taxes with so many of these absorbents (pedlars) around their doors.

The licensed pedlars complain grievously of the injustice done them. They assert that they are unable to make ends meet and pay the license imposed upon them, while market gardeners, farmers, and pedlars who pay no license are allowed to come into the city and absorb from door to door that which ought to go towards sustaining those who pay for the privilege. Being a business man myself, and having been put to considerable inconvenience through this evil, I beg to submit the following few suggestions as a cure:

1. Issue no pedlars' licenses.
2. License shops and not individuals. This would fill a great number of stores now lying vacant, and bring money into the treasury.
3. Enlarge St. Lawrence market and extend it south to the railway track.
4. Enlarge St. Andrew's Market.
5. Compel all farmers and market gardeners to go direct to the retailers or either of the above markets to dispose of their produce.
6. Let the authorities give the police power to carry out the law to the letter.

As matters remain now, the city is certainly standing in its own light.

R. M. C.

UNION IS STRENGTH.

Good feeling should exist between rival merchants in small towns, tritely remarks Northwestern Merchant. There is more to be gained from union than from quarreling. There are a great many things that need looking after in connection with business in small towns, just as there are in smaller towns, and there is just as much reason why there should be good feeling among the merchants so that they can work for improvements as there is that such should be the case in larger towns. The railroad company may have reduced the service for economy; a mixed train may be running in place of the passenger. A competing point may have the old train service, and an injustice may be worked this way. Here is an oppor-

tunity for united effort for better railroad service. This is only an instance, but it is suggestive of other ideas.

A GLIMPSE AT RETAILERS.

THAT energy and push, combined with a thorough knowledge of one's business, are bound to forge ahead, is exemplified in the case of J. S. Ireland, one of Mount Forest's most popular and successful merchants, who has lately vacated his old stand and now occupies one of the handsomest and best appointed grocery and crockery establishments west of Toronto. It is nearly 100 feet long, with double counters, plate glass windows, lighted with electricity throughout, and stocked with a choice assortment of goods. Besides a full line of groceries Mr. Ireland will now carry stocks of silverware and crockery. With the characteristic hustling which has always marked Mr. Ireland's business movements, a large measure of success in his new store is predicted for him.

Carrie Bros., general merchants, Bobcaygeon, have dissolved, and the business will be carried on by M. Cain & Co. Mr. James Cain, of D. Cain & Co, of the same town, has bought out a general business in Sundridge, and will move to that place.

J. M. Bothwell, the well-known Barrie grocer, was the choice of his fellow citizens at the last municipal elections for the majority. Congratulations, Mr. Bothwell.

Hugh Wilson, the Cannington general merchant, was in Toronto last week. "The old war horse bought a big lot of goods," said THE GROCER'S informant. "Guess he's looking for a big business."

J. B. Campbell, of Campbell & Pinkerton, Pinkerton, Ont., was elected deputy-reeve of the Township of Greenock.

D. Lavrock, general merchant, Port Elgin, is advertising his stock there for sale. Mr. Lavrock, it will be remembered, recently started a grocery business in Hamilton.

Milton Carr, of McEachren & Carr, general merchant, Trout Creek, was a successful candidate for the reeveship at the recent elections, leading his Powassin opponent by 26 or 27 votes.

J. S. Boddy & Bro., of Bradford, who were burned out some months ago, will remove in a few days from their temporary premises into their new building, which has been erected on the site of the structure destroyed by the fire. The new store is said to be one of the handsomest north of Toronto. There are two large plate glass windows, ample shelves, and the ceiling is handsomely appointed.

E. Burt, of Burt & Co., grocers, Bracebridge, was in Toronto last Friday on business bent. He returned home same day.

Grocer Brown, of Eglinton, is offering 20 cents on the dollar. Mr. Brown has been in business fifteen or twenty years, and a good deal of sympathy is being extended to him in his difficulties.

PROTECTION

WE have decided to change the style of package of Pure Gold Baking Powder, and from this date are sending it out in **TINS** only, **NO PAPER BAGS**. This is done to insure us against the very close imitation of our packages which have lately come into the market. No advance in price to meet the extra cost of tins. Prices same as before.

PURE GOLD MFG. CO.

TORONTO

STILL ANOTHER ORDER.

THE Halifax merchants seem to be the general target for the Customs authorities to shoot their orders and regulations at. This is the way an importer puts it in The Halifax Chronicle:

"Since the day of confederation much of the dissatisfaction of Halifax merchants is, I feel sure, attributable to the series of annoying Custom House regulations which are from time to time imposed, and which, however suitable they may be to the Upper Canadian cities, are out of place in the Maritime Provinces, and especially Nova Scotia. In Montreal and Toronto the trade in imports is almost exclusively in duty-paid goods, while in Halifax there are many lines of merchandise, chiefly West India goods, which are, as a rule, sold 'in bond,' and they are transferred by substituting the purchaser's name at the Custom House in place of the original importer. Until recently such goods could remain in the importer's warehouse, if desired, and business has been done in this way from time immemorial until not very long ago, when orders came from Ottawa that no one should be allowed to hold goods in any warehouse except his own, or in some public warehouse, and it would be impossible to tell the extent of annoyance this regulation has caused. If such regulations were based on common issues, or were for the good of the public service,

no doubt one would learn to submit with more or less good grace; but in many instances they seem to be merely the vagaries of some eccentric brain, and it is most exasperating to business men when they become the victims of such stupidity and gross ignorance of commercial requirements."

BRAZIL NUTS.

The crop of Brazil nuts during the present year, says an exchange, proved so unexpectedly heavy that there is some fear that the new crop will be in this market before the old supply has gone into consumption. The crop is gathered along the banks of the Amazon in the early months of the year and usually reaches this continent in March. Last year it amounted to the unexpected total of 10,000 tons; of which about one-half comes to North America and the other goes to England and the continent. The sudden dumping of over 5,000 tons of these nuts in New York naturally swamped the market. There is still a surplus of 10,000 bags on hand, and, if the new crop prove anything like as large as the last, holders of Brazil nuts stand to lose heavily. What the coming crop will be it is impossible to predict. The nuts are gathered by semi-civilized peoples on the banks of a river that extends 3,000 miles from its mouth, and no forecast of the amount they may bring in can be made. It is to be hoped, however, that the total may fall below the heavy crops

of the past two years. If it does not, the new nuts are likely to have a chilly reception; for already the price in New York has fallen to 3½ to 4½c., as to size.

AN ADVANCE IN MOLASSES.

The firmness in Barbadoes molasses that we have noted for some time back developed in a sharp advance in Montreal on Tuesday last.

Since last Friday, importers have experienced a good enquiry from both sugar refineries in Montreal, and, as orders were repeated involving a round quantity of stock, they decided to advance their price.

The advance did not check the buying, and, finally, a round quantity was sold by the leading holder in Montreal at 30c.

This is an advance of 1½c., and the market, as we write, is excited, and still higher prices are expected, as there is little or no stock in Montreal to meet the demand if it continues.

ONE WEEK PAYS FOR YEARS.

G. R. Ashwell & Sons, of Chilliwack, B. C., write as follows: We must congratulate you on the improvements that you are making with your paper. We derive a great deal of information from it and would not be without it for a great deal. We made enough out of one advertisement we saw in THE GROCER to pay for several years' subscription to it.

WE MAKE AND SELL . . .



. . SURPRISE SOAP . .

BRANCHES—
 MONTREAL: 17 St. Nicholas St.
 TORONTO: Wright & Copp, 51 Colborne St.
 WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
 St. Stephen, N.B.

LONDON FOOD CONSUMPTION.

In view of the discrimination of English cattle buyers and speculators against American beef, says N.Y. Journal of Commerce, it is interesting to know what the inhabitants of London consume daily in the way of meat, fish and other commodities. These data have been collected by Doctor Wray, representing the United States Agricultural Department in London, and who spent many months upon the work, and, though not official—for there are no official figures—are the result of the most thorough, persistent and painstaking investigations. In considering the figures, it should be borne in mind that England is not a producing country, and raises not only a small portion of the meat, but of all kinds of food consumed by her people.

In 1893 the five and a half million inhabitants of London consumed 478,000 tons of fresh meat, or 1,070,720,000 pounds, English weight. These figures include beef, mutton and pork.

Of salted beef 2,700 tons were consumed; of hams, 7,000 tons; of bacon, 20,750 tons. In the difference between the quantity of ham and bacon consumed may be noticed a peculiar English characteristic; for the citizen of the United States, especially of the metropolitan cities, is not a large consumer of bacon, but takes more kindly to ham.

Of canned goods 100,000 cases were consumed daily; of salt pork, 2,000 tons; of rabbits, 175,000 during each day of the season, which is very short, and of poultry, under which head are included all kinds of fowls and game birds, 35,000 tons.

The daily consumption of eggs is almost incredible, being 70 tons per day.

The annual consumption of lard is 7,000 tons.

The English are not as heavy meat-eaters as Americans, but they distinguish themselves as fish-eaters, since the number of fish consumed annually in London reaches the enormous aggregate of 1,800,000,000, distributed, or classified, as follows: 400,000 salmon, and an equal number of codfish; 60,000,000 soles, a fish resembling our flounder; 12,000,000 whiting, 2,000,000 haddock, 22,000,000 plaice, 16,000,000 mackerel, 800,000,000 herring, 6,000,000 eel, 800,000 dabs and flounder, 1,000,000 sprats, and 1,000,000 of sundry kinds.

Of dried fish the annual consumption is 50,000 barrels of codfish, 15,000,000 haddock, 100,000,000 bloaters, 30,000,000 red herring, 10,800,000 kippers and sprouts.

Of shell fish: 125,000 oysters; 1,000,000 lobsters; 500,000 crabs; 300,000,000 shrimps; 3,000,000 whelk; 30,000,000 mussels; 40,000,000 cockles, and 100,000,000 periwinkles or winkles.

In calculating the total each inhabitant of the sea, whether shell, fresh or salt, large or small, is entitled equal recognition or at least receives it. If the total be divided by the number of days in a year and the number of London's inhabitants it will be seen that the Londoner must draw his supply of brain, so far as fish are concerned, from a small quantity of fish per day, and that if the fish were distributed as the above total has been calculated, the difference in character between the Londoner and his more intelligent and more respectable fellow countryman could be more easily and satisfactorily accounted for. A human being

drawing his brain supply from a few winkles or shrimp or sprat could hardly be expected to equal in avoirdupois or intelligence the Briton who could draw his supply from a large-sized codfish or bloater.

London also consumes a large quantity of fruit and vegetables, the supply during 1893 being—of apples, 2,500,000 bushels; of oranges and lemons, 5,000,000 bushels, and of miscellaneous fruit, including plums, grapes, pears, etc., 25,000,000.

The annual consumption of Irish potatoes is 400,000 tons; of cabbage, 110,000 tons; of turnips, 60,000 tons; of cauliflower, 30,000 tons; of Brussels sprouts, 15,000 tons; of carrots and parsnips, 15,000 tons; of green peas, 25,000 tons; of vegetable marrows, 200 tons; of cucumbers, 300 tons; of onions, 50,000 tons; of rhubarb, 900 tons; of celery, 800 tons; of asparagus, 300 tons; of turnips, 200 tons; and of hops, herbs and unnamed growths, about 500 tons.

It takes 830,575,000 two-pound loaves of bread to supply the annual wants of the population in addition to the number of small quarter pound loaves, rolls, biscuits, etc.

London is dependent on foreign countries for its vast supply of food material, and if through any contingency England should lose her control of the seas, her people would starve. A blockade would diminish her meat and grocery supply one-half, the price of bread would be double, and fruit and groceries would be luxuries that only the crowned heads or members of the wealthy nobility could enjoy.

It will be seen from the foregoing how dependent England is upon the broad acres of the United States for her food supplies, and especially for her meat.

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Grocers and General Dealers should not be without

Silver Star Soap

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins. Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.



GRAPE WINES

Don't fail to have some of ours on tap if you want a good seller

For the Holidays.

The Ontario Grape Growing and Wine Mfg. Co.

P.O. Box 72. ST. CATHARINES, ONT.

AT THE ONTARIO CREAMERIES ASSOCIATION

Meeting, held at Chesley on January 8, 9 and 10. Prof. Robertson, Dominion Dairy Commissioner, in making an address on Butter-Making, said: "He was glad to be able to state that there now is a Canadian Dairy Salt being made which is SUPERIOR to any that is imported."

He was speaking of



WINDSOR DAIRY SALT

When ordering your spring supply of Dairy Salt, ask your wholesale house for the WINDSOR.

Toronto Salt Works

128 Adelaide St. E., Toronto.

City Agents for Windsor Salt Works.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



British
Columbia
Salmon

"INVERNESS" BRAND

Turner, Beeton & Co.
VICTORIA, B.G.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

Slee, Slee & Co.

makers of

ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.

DRY GOODS.

TORONTO MARKET.

TRADE is not picking up to any great extent. Sorting trade is confined to small lots of winter goods, such as blankets, flannels, and underwear, with small attention to white cottons and fine linens.

The fires of last week somewhat demoralized trade here in some lines. Toronto's largest white goods manufacturer was wiped out, as well as one of Toronto's finest warehouses, that of S. F. Mackinnon & Co. Bastedo and Dunnett—names well known in the fur trade—have suffered. Such long-established houses as Robert Darling & Co. and Nicholas Rooney have been broken up. But nearly all these sufferers are again buying, and preparing to carry on business as usual.

Travelers are out with spring lines, and these are almost complete, except, perhaps, in millinery lines, which will be incomplete for nearly a month yet.

MONTREAL MARKET.

Trade in dry goods during the past week has been fair on the whole, though no particular activity has been shown, but small orders have been received covering all lines of cottons and spring woolens, while spring trimmings, linings, etc., have all come in for a fair degree of attention. There has been a fairly good enquiry also for serges and cashmères. Remittances are fairly good, being, in fact, better than people expected, though the returns are not as heavy naturally as in a good year. Travelers will all be out by the end of the present week, and by that time a fairly good diagnosis can be made of spring prospects.

TEA ACTIVE IN MONTREAL.

A prominent feature of the grocery market in Montreal this week has been the pronounced activity in the wholesale market for tea. The presence of buyers both from Western Canada and the United States has induced not only a much firmer feeling, but has led to the turnover of a large quantity of low and medium grade Japans, and also some gunpowders, aggregating in all some 4,000 to 4,500 packages of tea, on which holders have realized an advance of fully half a cent over what was possible a week ago.

For instance, a Toronto buyer was offered last week a lot of medium Japans at 15c. He refused to take them at the time, but this week paid 15½c. for the same lot of goods.

This demonstrates pretty clearly the temper that buyers are in. The Chicago demand has been for gunpowders, and buyers from that market have taken a fair lot of these teas at 20½ to 21c. The New York demand has been largely for low grade Japans, of which traders from that market have taken

fully 2,000 to 2,500 packages, and now the inside price on low grade Japans is 12½c. an advance of ½c., and no medium grades can be had under 15½c.

Among the New York buyers who have been gathering in teas in Montreal was the representative of R. H. Macy & Co., one of the largest department stores in New York. In a word, the tea market is a brisk and upward one at present.

SUGAR CONSUMPTION IN 1894.

THE figures given herewith show the total consumption of sugar in the entire United States in 1894 to have been 2,024,648 tons, against 1,905,862 tons in 1893, and 1,853,370 tons in 1892. The increase for 1894 is 118,786 tons, or 6.23 per cent., against 52,492 tons, or 2.8 per cent. increase in 1893.

The consumption of 1894 consisted of 265,500 tons domestic cane sugar, 20,000 tons of domestic beet sugar, 300 tons of sorghum sugar, 5,000 tons of maple sugar, 15,000 tons of domestic manufactured molasses sugar, a total of 305,800 tons of United States production; and 1,554,528 tons of foreign cane, and 159,796 tons of foreign beet sugar, and 14,524 tons of foreign refined sugar, together 1,718,848 tons of foreign production.

The consumption of 1893 consisted of 282,000 tons of United States production, 1,375,422 tons of foreign cane, 234,163 tons of foreign beet, 14,277 tons of foreign refined, together 1,623,862 tons of foreign production.

The total meltings of our refiners in 1894 was 1,891,482 tons, 14,524 tons were refined abroad, and 118,642 tons were consumed in the raw and plantation state. Of the 1,891,482 tons melted by refiners, the American Sugar Refining Co. manufactured 1,456,182 tons, or 77 per cent., and the independent refiners 435,300 tons, or 23 per cent.

These figures of consumption agree with what we might naturally expect from the low price of sugar during the year, and from the fact that the two preceding years gave scarcely any increase, while the population of the country has steadily grown to 67,622,000 in 1894. The invisible stock of refined sugar is now 50,000 tons in excess of last year, thereby reducing the actual net consumption by that amount, of which no notice is taken in the above figures.

The independent refiners increased their production for the year 178,906 tons, or 41 per cent. over their business of 1893. The American Sugar Refining Co.'s production in 1894 decreased 75,000 tons, or 5 per cent. The difference between raws and refined in 1894 averaged 88c. per lb. The cost of refining, including administrative expenses, is .625c. per lb.

The consumption of 1894 crossed the two million tons mark which we set for it early in the season, and now we start for the three

million mark, which will probably be reached within ten years. In 1882 the consumption of the United States crossed one million tons (1,061,220 tons), and in 1890 it crossed one and one-half million tons. The last increase of half a million tons has come in four years, a great impetus having been given to the consumption by the free sugar bill of 1890 and the low prices caused thereby. It is a notable feature that during the time that the consumption has increased a million tons the domestic production of sugar has increased but 112,000 tons, and 90,000 tons of this increase has come since 1890 under the stimulus of the bounty law. When the consumption of sugar was a million tons the cost of centrifugals was 7.79c. per lb. and of granulated 9.23c. per lb., a difference of 1.44c. per lb. When the consumption is two million tons, the centrifugals cost 3.24c. per lb. and the granulated 4.12c. per lb., a difference of .88c. per lb., a lowering of the cost of sugar to the people of 5.11c. per lb., or 55 per cent.—Willett & Gray's Statistical.

No. 2 DOMESTIC GRANULATED.

Sales agents for the refineries claim that the second quality granulated sugar, which THE GROCER referred to last week as having been placed on the market, has already met with favor, and that they have placed some round lots. They announce it as their intention to shut out the German sugar by the means of this article, if it is possible for them to do so.

The quality of the second grade domestic granulated is far superior to the German sugar, and, as it is put up in barrels, it should be worth ½c. more, at least, as the German sugar, being delivered in bags, is apt to absorb moisture, and cannot be handled to such advantage by dealers.

COUNTING THE PROCEEDS Of the year's business. I am at your service for assistance, inspection, or advice.

A. C. NEFF, Chartered Accountant, Auditor, Assignee, etc.
Tel. 1040. Canada Life Building, TORONTO.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD,
an advertisement
in the
**CONTRACT-
RECORD,**

TORONTO
will bring you
tenders from the
best contractors.

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Richards' Pure Soap

Is the Soap that will give your customers the best satisfaction.

Dealers ordering stock now will receive framed copies of our beautiful premiums. They are high-class works of art, and are very attractive for store and window decoration.



D. RICHARDS - - WOODSTOCK, ONT.

To the Wholesale Grocery and Provision Trade

A TRAVELER doing business in British Columbia in grocer's specialties and provisions desires a change on account of health. Have been engaged with the present firm about four years. Can supply first-class references. At present receiving a salary of \$125 per month and all traveling expenses. Will be open for engagement Feb. 1st 1895. All communications treated confidentially. Address reply to X. Y. Z., Box 391, Vancouver, B.C., (Member of North-West Travelers' Association.) (4)

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS



Have not a single peer in Canada for Strength, Purity, and Flavor.

Are 50 per cent better value than any other extract for same money.

Try them and be convinced.

The F. F. Dalley Co., Ltd.,
HAMILTON
Sole Manufacturers.

BARTON'S BAKING POWDER

—IS—
ALWAYS RELIABLE

DO NOT BE WITHOUT IT

Phoenix Coffee and Spice Mills

ASK TO SEE

Our Coffees
Spices . .
Baking Powders
Etc, Etc.

They are giving the best satisfaction.

G. F. MARTER & SON
1-3 Jarvis Street
TORONTO

NEW YEAR ! NEW YEAR !!

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.
Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. Write for Quotations.

W. A. McCLEAN & CO.
Pork Packers - Owen Sound

New Year's Trade

New Malaga Raisins in boxes and ¼ boxes
New Valencia Almonds

CURRENTS
VALENCIA RAISINS
CALIFORNIA RAISINS

NUTS OF
ALL KINDS

New Bosnia Prunes
New Atlas Prunes

N. B.—Write for Quotations.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

SR. PAGE, general store, St. Ephrem de Tring, Que., has assigned. His creditors will meet on January 26.

Mary A. Ross, general store, Baddeck, N.S., has assigned.

G. F. Lawrence, general store, Buckingham, Que., has assigned.

The business of Miss Jennie McGee, confectioner, Halifax, N.S., has been closed.

W. R. Reid, merchant, Port Dover, Ont., has assigned to W. B. Irving.

The premises of Peter Foureosis, confectioner, Montreal, are closed.

Baird Bros., general merchants, Pilot Mound, N.W.T., have assigned.

Mrs. E. Vervais, crockery, etc., Montreal, has assigned to Kent & Turcotte.

F. E. Johnston, confectioner, St. Thomas, Ont. has assigned to Benj. Honsinger.

The creditors of Job Dufour, general store, Chicoutim, Que., will meet on Jan. 25.

R. Olmstead, grocer, Vancouver, B.C., has compromised at 50 cents on the dollar.

The creditors of Simeon Beauchamp, crockery, Montreal, will meet on Jan. 21.

Mary A. P. Meeking, grocer, Toronto, has assigned to Henry Barber & Co., Toronto.

The bailiff is in possession of the premises of John Oxford, confectioner, St. Thomas, Ont.

A meeting of the creditors of J. C. Hart, general store, Alliston, Ont., has been called.

Crozier & Fleming, general storekeepers, Orangeville, Ont., are offering to compromise.

MacEwan & Co., general storekeepers, of Sudbury, Ont., have compromised with their creditors.

The creditors of L. G. Thouin, wholesale and retail grocer, Montreal, will meet on the 17th inst.

O. T. Poitras, wholesale flour, Quebec, is offering to compromise at 20 cents on the dollar, cash.

J. A. Thibault, general merchant, Amqui, Que., has offered to compromise at 10 cents on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Hislop, Meldrum & Co., produce, Montreal, have dissolved.

The Eagle Baking Powder Co., of Montreal, Que., have dissolved.

Parnell, Giguere & Co., traders, Montreal, Que., have dissolved partnership.

Brown & Coughlan, confectioners, Montreal, Que., have dissolved partnership.

Greening, Balfour & Co., wholesale grocers, Winnipeg, Man., have dissolved.

Alfred P. Murray, Kenneth MacKay, Thos. B. Munroe, Benjamin Hutchins and

Llewellyn E. Rainey have been registered proprietors of the Eagle Baking Powder Co., of Montreal, Que.

Hill & Hill, general merchants, Humberstone, Ont., have dissolved. W. M. Hill continues.

The Gaspé Fishing Co., of Montreal, have dissolved. C. H. A. Morin is now the registered proprietor.

Wm. and John Meldrum have been registered proprietors of Wm. Meldrum & Co., produce, Montreal.

Marie E. Delisle, wife of L. N. Gosselin, has been registered proprietress of Gosselin, Simeon & Co., traders, Quebec.

Merritt Bros. & Co., wholesale grocers, St. John, N.B., have extended their special partnership to July 1, 1895.

The Little Bay Packing Co. (not incorporated), lobsters, Little Bay, Newfoundland, have dissolved. John Strong retires.

Margaret Cassidy, wife of Dennis McCarthy, has been registered proprietress of D. McCarthy & Co., traders, Montreal, Que.

Toussaint Bousquet, and Adelard Fortier have been registered proprietors of the firm of T. Bousquet & Co., grocers, Montreal, Que.

SALES MADE AND PENDING.

The general stock of A. Durocher, Belle River, Ont., has been sold.

The general stock of Jean Fortin, Joliette, Que., has been sold at 57 cents on the dollar.

The stock of Joseph Desjardins, confectioner, Montreal, is advertised for sale by the bailiff.

The stock of W. Mayhew, general storekeeper, Huntsville, Ont., has been sold by the assignee.

The estate of J. T. Brown & Sons, grocers, Vancouver, B.C., has been sold by the assignee.

The general stock of C. Turpain, general store, etc., Bryson, Que., has been sold at 54c. on the dollar.

The assets of A. H. Falardeau, general store, Ancienne Lorette, Que., are to be sold by auction on January 22.

The assets of G. M. Fortier & Co., general merchants, St. Charles (Bellechasse), Que., are to be sold by auction on January 15.

CHANGES.

White, Colwell & Co., wholesale confectioners, St. John, N.B., have been succeeded by White, Colwell & Co., Ltd.

The Samuel Rogers Co., oils, Montreal, have dissolved partnership. They are succeeded by Rogers, Robertson & Co., composed of Samuel Rogers, Jas. S. Rogers, Albert S. Rogers, and Duncan Robertson.

DEATHS.

W. C. Nathan, grocer, Victoria, B.C., is dead.

Hormisdas Senecal, grocer, Langueuil, Que., is dead.

Donald McKay, general merchant, Rustico, P.E.I., is dead.

Mrs. Mary Anderson, proprietor of a grocery and provision business, of Fredericton, N.B., is dead.

FIRES.

E. S. Soanes, confectioner, Lindsay, Ont., has been burned out.

The stock of Eliza French, fruits, London, Ont., has been damaged by fire and water.

INCIDENTS OF THE "ROAD."

BY BOLIVAR.

THE traveler's life is not the soft snap that some people imagine, but still it has its humorous side, and a drummer, who should make a note of all the amusing incidents happening to him, could write an interesting biography. For my own part, I am not a professional drummer by any means, but have been on the road enough to have a few experiences to relate.

When stopping at the Royal Hotel, in Guelph, last summer, I met a jolly young fellow, who told me, somewhat to my surprise, that his "line" was tombstones, or, to put it in a more genteel way, granite monuments. "I had quite a funny experience the other day," he said, "in the 'bus at Kincardine. I met a traveler for a wholesale undertaker's supply house, whom I had chummed with on a trip several weeks ago. There were two other travelers in the 'bus, so we took a census, and found that the first man was a drug traveler, the second sold crutches and wooden legs, my friend handled coffins, and I supplied tombstones. We at once looked around for a doctor to complete the circle." This story is a fact, as I happened to meet the coffin man a couple of days later, and he corroborated it.

When waiting for a train at the station one day, I was accosted by a gentleman, who introduced himself as Mr. —, a well-known traveler for a leading wholesale hardware house. I had no recollection of having seen him before, but he recalled having seen me in a certain store about three years ago. "I have a great memory for faces," he said. "Once I meet a man I never forget him;" and at once entered on a string of stories illustrating that characteristic.

It was just about two weeks later that I next saw him; both of us were alone, and we met squarely face to face in Toronto, but he didn't know me from Adam, and passed by without a sign of recognition. Yes, as I remarked before, the memory of some people is truly wonderful.

Another incident requires the introduction of the parties' names, but is too good

to be lost. the genial son & Co. he called, maker. I worked. hope, sir, along ver you won't Shoemaker retailer h saying, an desert air.

Coming R., I was an elderly ble and c man, amu of us, and ion. On astic. "I said. "I the C.P.R is the bes on it. V change at North To asked the I did the ductor c man's ch tion, and little ma wouldn't for the fi warm, re and threa nessy. I more and played hi always t up the ro out of yo them lik station a a final ro gentlem the C.P.

We ha of a curi by the in ties, says England. clime wh sonal dec body, th vention business the articl contains ters to " cluded t name of t the letter 108 Can authoriti whom, t was inter

to be lost. Who doesn't know Taylor Webb, the genial little traveler for Thos. Davidson & Co.? On his first trip to Chatham, he called, among others, on O. & F. Shoemaker. In the course of conversation he worked off a carefully prepared joke. "I hope, sir, if we should not happen to get along very well together at any time, that you won't find it necessary to introduce your Shoemaker to my Taylor." But, alas, the retailer had never heard this familiar old saying, and so the joke was wasted on the desert air.

Coming in one Friday night on the C.P.R., I was crowded into the same seat with an elderly little man. He was a very sociable and cheery fellow, joked with the brakeman, amused the baby in the seat in front of us, and proved a most agreeable companion. On one point he was most enthusiastic. "I always travel by the C.P.R.," he said. "I believe in the N.P., and believe in the C.P.R. for the same reason." Anyway, it is the best road, and it is a pleasure to travel on it. When near the city he decided to change at Toronto Junction, and get off at North Toronto, instead of the Union. He asked the conductor to alter his check, and I did the same. After a while the new conductor came around, looked at the little man's check, said it read to Toronto Junction, and asked for fifteen cents more. The little man explained, but the conductor wouldn't accept his explanation, and asked for the fifteen cents. The little man grew warm, refused to pay, abused the conductor, and threatened to report him to Mr. Shaughnessy. But the conductor was firm, and got more and more so. Finally, the little man played his trump card by explaining how he always traveled by the C.P.R., and talked up the road. "Guess they don't make much out of you," said the conductor, "if you beat them like that very often." As I left the station at North Toronto, they were having a final round at it, and I have never met the gentleman again to ask if he still travels by the C.P.R.

A NEGRO'S MISTAKE.

We have just heard of a striking instance of a curious misconception being overcome by the intelligence of the G. P. O. authorities, says Eastern Daily Press, Norwich, England. A negro merchant trading in a clime where laundry blue is used for personal decoration by direct application to the body, thus saving the expense and inconvenience of linen, was wishful to open up business connections with the firm supplying the article. Taking a box of the blue, which contains on the label an advice in bold letters to "Laundresses and Families," he concluded that these words represented the name of the firm, and accordingly addressed the letter "Messrs. Laundresses & Families, 108 Cannon street, London." The postal authorities delivered it to J & J. Colman, for whom, the contents subsequently proved, it was intended.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.



Decorate Your Window

... WITH ADAMS'

Tutti Frutti Beautiful Hanger Signs

Ask your wholesale man for them or send postal card to

ADAMS & SONS CO.,

11 and 13 Jarvis St., TORONTO, ONT.

BRUSHES...

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S

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

Manufacturers.

CHAS. BOECKH & SONS

TORONTO, ONT.

To warm up and keep warm

DRINK A CUP OF

Johnston's Fluid Beef

A Healthful, Stimulating and Vitalizing Beverage.

CHAS. SOUTHWELL & CO.'S

High-class **Jams**
Jellies, etc.

FOR HIGH CLASS GOODS
Handle **SOUTHWELL'S**
FOR SUPERIOR STYLE OF PACKAGE
Handle **SOUTHWELL'S**
FOR MAKING NEW CUSTOMERS
Handle **SOUTHWELL'S**



And you will give them the preference over all other brands of Jams, Jellies and Marmalades.

Very Important Notice

Begin 1895 by laying in a stock of

NELSON'S GELATINE
NELSON'S CONCENTRATED JELLIES

CADBURY'S COCOA ESSENCE
CADBURY'S MEXICAN CHOCOLATE

For sale by the Agents :

FRANK MAGOR & CO.,

16 St. John Street, MONTREAL.

CURRENT MARKET QUOTATIONS

TORONTO, Jan. 17, 1895
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00	
2 1/2 lb. cans, 1 and 2 doz in case	10 50	
16 oz. cans, 1, 2 and 4 doz. in case	4 60	
12 oz. cans, 2 and 4 doz. in case	3 70	
8 oz. cans, 2 and 4 doz. in case	2 40	
6 oz. cans, 2 and 4		



doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 " " "	" " "
" " 3 " " "	" " "
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 " "	80
" " 12, in 6 " "	70
" " 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 " "	1 10
5 lb tins, 1/2 doz. in case	14 00
Ocean Wave—	
No 10— doz cases	\$0 75
1/2 lb. 3 doz. cases	1 20
No 1 (14 oz) 2 doz. cases	1 80
1/2 lb. 2 doz in case	2 00
3/4 lb. 1/2 doz. in cases	5 75
5/8 lb. " " "	9 00
5/8 lb. " " "	9 60

G. F. MARTER & SON.

Barton's Baking Powder— p. doz.	
1 lb. sealer jars, 2 doz. in case	2 25
1/2 lb. jelly jars, 2 " "	2 25
1/4 lb. " " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " " 3 " "	1 20
1/4 lb. " " 4 " "	0 75

Gold Medal	per lb.
1/2 lb. paper package, 10 lb in box	C 12
1 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—	
1/2 lb. tins, 4 doz. cases	0 67 1/2
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.	
Abernethy	8
Arrowroot	10 1/2
Butter	6
" 8 lb pks	20
Cottage	8
Cocoanut	11
Garibaldi	8 1/2
Gingerbread	10
Ginger Nuts	9
Graham Water	9
" 2 lb. pks	20
Jam Jams	11 1/2
Jumbles	11
Lemon	9 1/2
Lunch	9
Molasses Snaps	5 1/2
Moss Wafers	14 1/2
Napoleon	15

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$3 30
1/2 " B 9 " "	2 20
1/2 " C 15 " "	1 25
Russett Cream (12 doz. per case)	2 12

Paste.

(Boxes of 3 doz. each), per gross	
No. 2 size (7 gross to a case)	\$4 40
No. 3 size 6 " "	3 65
No. 4 size 8 " "	5 00
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

Waterproof Dubbin.

In tins, large (6 doz. in a case) ... 12 50

P. G. FRENCH BLACKING.	per gross
1/2 No. 4	\$4 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	7 50
P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	\$2 00
No. 4	1 75

BALSTON'S FRENCH

No. 1	\$9 00
" 2	4 80
" 3	3 50
" 4	4 50

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Silver
Pure
Beware
Prices Curr
B
Reckitt's
Each box
z. 1/2 gro,
Silver Sta.
Matchless
MATCHL
No. 1
" 2
" 3
EB
1 lb packe
1 lb "
Reckitt's
box.
Reckitt's
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" Imperia
Do.
" Victoria,
Do.
Do.
" Standar
Do.
Do.
CA
Apples,
" "
Blackber
Blueberri
REC

WE ARE PROUD . . .



B. F. P. Cough Drops

Give immediate and lasting relief in all cases of Coughs, Sore Throats, Cold in the Head, etc., etc.

Of our record for this season. The sales of **B.F.P. Cough Drops** up to date have been most gratifying and show that they (the Cough Drops) are appreciated by the trade and public generally.

Don't you want that last order of yours duplicated?

Toronto Biscuit and Confectionery Co.

TORONTO.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black, for stoves.
Universal Harness Composition, in tins.
Harness Oil, in bottles and in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

.....London and Liverpool.

JA

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Prices current

Cocoa, Hom
" Pea
" Lon
" Roc
" Bul

Royal Cocos

Cocoa—
Case of 112 1
Smaller qu

(A. P. 2
Chocolate
Carracas, 2/1
Vanilla, 1/1
" Gold Med.
Pure, unsw
" Fry's" D
" Fry's" M
Cocoa—
Concentrat

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Homopathi

JOE

B. S. Mol
Mott's Bro
Mott's Pre
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Mott's Bro
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Mott's Pre
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Mott's Coc
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Mott's Sw

COWAN CO
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Chocola
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Baker's V
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Best Sweet
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Grocers' S
Grocers' S
8 Cakes to
Soluble
In caniste
Breakfast
in boxes 6&

Royal Dut

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To send a man to every store in Canada to show samples of our goods, and would pay for a seat in a conveyance driving through the country. State terms and route now covered. B. M., care of MacLean Pub. Co., to Front E., Toronto.

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Samuel Rogers & Co.
TORONTO



The California Mid-Winter Fair was no exception to the rule:

CHOCOLAT MENIER

there received the **HIGHEST AWARD—DIPLOMA OF HONOR.**

The best cup of Chocolate you ever tasted can be had **ONLY** by using

CHOCOLAT MENIER

(the best and cheapest Vanilla Chocolate on the market), and preparing as follows:—

Take one of the six sticks (in each half-pound package), break it into small pieces and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

Ask your Grocer for

CHOCOLAT MENIER

Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLON, Canadian Branch, 12-14 St. John Street, Montreal.

WALTER BAKER & Co.

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received **HIGHEST AWARDS**

from the great

INDUSTRIAL and FOOD

EXPOSITIONS

In Europe and America.

Unlike the Dutch Process,

no Alkalies or other chemicals or Dyes are used in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. **THE ROYAL DANDELION COFFEE CO.**

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468 King St. West. Telephone 1670.

Highest Award at Chicago.



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Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

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This is another batch of Prize Essays full of valuable information.

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Sent, postpaid, on receipt of price

THE CANADIAN GROCER
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N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Exp fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

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Tees & Ferriss, Winnipeg.

WESTERN

Incorporated
1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - - 2,400,000.00
Annual Income - - - 2,350,000.00

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J. J. KENNY, Man. Director. C. C. FOSTER, Secretary.

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Oakville Basket Co.,

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER
-IVORY BAR
SOAP

5 and 10c. PLUGS.

THE CANADIAN GROCER

DERBY PLUG TOBACCO.

THE MOST DELICIOUS SAUCE
IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT
JOINTS, STEWS, & BLENDS
ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS,
STEAKS, &C.

SOLD
EVERYWHERE.

— PROPRIETORS. —

GOODALL, BACKHOUSE & CO.

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C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

THERE IS
ONLY ONE

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Flint Lamp Chimney

That heat will not break, and we are the people who sell it.
Every chimney is wrapped and labeled.

GOWANS, KENT & CO. - Toronto.

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Assignee, Accountant, Auditor, etc.

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Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated.
Charters obtained for Joint Stock Companies.
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Trustworthy.
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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
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HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

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MERCANTILE AGENCY**
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collection
and dissemination of information than any
similar institution in the world.

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OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

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PRIZE MEDALS IN COMPETITION WITH THE WORLD.