Citizens Insurance Company of Ganada.

Report of Directors presented to the Shareholders at their Special General Meeting, 29th March, 1890.

The Directors beg to submit their report of the operations of the Company for the year ending 31st December, 1889, together with the Report of the Auditors, Messrs. Philip S. Ross and William Hodgson.

The full figures of the Income and Expenditure Accounts of the various Branches, as well as the full Statements of Assets and Liabilities, will be found appended hereto. The balance at the credit of Profit and Loss Account for the year amounts to \$40,502.77, the Fire Branch having contributed largely to this favorable result. The Directors have been careful to include in the present Accounts a full estimate for all outstanding losses; the inadequate provision made for this item in past Accounts has entailed upon the current year's operations losses to the amount of \$6,609.57, all of which represented claims which occurred in previous years, and should have been charged in the last account. In ascertaining, therefore, the actual result of the business of 1889, this sum should be added to the amount at the credit of Profit and Loss Account of the year.

The handsome Surplus of the year has, however, been more than offset by the amounts written off the Assets of the Company for depreciation in Securities, bad and doubtfol debts, and other items, which, in the judgment of the Directors, could not be regarded as legitimate and realizable Assets. The items so written off amount to \$45,221.63, all of which were included as available Assets in the last Annual Account, and the effect of this necessary elimination and reduction has been to reduce the available Assets of the Company from \$596,269.57 (in 1888) to \$573,637.54 in 1889; and while the Directors regret the necessity, in the face of a good year's business, of meeting the Shareholders with decreased Assets, they believe you will readily appreciate the reasons which have contributed to this reduction, and will be fully satisfied with the knowledge that the Securities detailed on the other side are correct, and that they are actually realizable for the value applied to each item.

In the preparation of the statement of Liabilities, the Directors have this year introduced for the first time the principle of applying the full Re-Insurance Reserve defined by the Dominion Government. The effect of this modification has been largely to increase the amount of the Company's liability under this particular item, and correspondingly to reduce the amount of the surplus of Assets over Liabilities. But the Directors believe the course now adopted to be the only safe and prudent one, and have no doubt it will receive your thorough approval.

The Funds now available for the protection of the Company's Policy-holders, are as follows, viz :-

Re-Insurance and Reserve Fund	\$ 459,139.76
Surplus of Assets over all Liabilities	37,134.20
Unpaid Capital	765,478.46

Total available Funds...... \$1,261,752.42

The Directors have devoted much attention during the past year to the re-arrangement of the mode of conducting the Company's business, with particular reference to the establishment and management of Agencies, supervision of Disbursements, the scrutiny of Risks and Losses, due accounting by Agents and Employees and the Collection of Overdrafts and Balances. And although much yet remains to be done, they believe their efforts have not been unsuccessful, and will receive your approval. The former General Manager resigned in December last, and, after careful enquiry, the Directors have appointed Mr. E. P. Heaton General Manager of the Company, and they have every reason to believe that he will prove an efficient and zealous officer.

Your Directors do not deem it advisable, in the interest of the Company, to declare any Dividend for the current year.

The Directors retiring are, Messrs. Andrew Allan, Chas. D. Proctor and Arthur Prevost, all of whom are eligible for re-election.

SUMMARY OF ACCOUNTS, YEAR 1889.

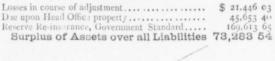
FIRE BRANCH.

Gross Premiums and Endorsement Fees. \$264,432 31 Return Premiums and Re-Insurances . 32,516 08 Total Net Premiums	\$231,916 23 9,868 21 \$241,784 44	Losses paid and outstanding, including adjustment expenses	\$134,480 65,044 42,258 \$241,784	81
	LIFE B	RANCH.		
Premiums (Net) Interest Balance to Debit of Profit and Loss account	\$58,636 75 10,743 80 6,362 80	Endowment and Death Claims, Paid and Outstanding. Surrender Values, Bonuses, &c	\$50,242 3,531 21,970	01
	\$75,743 35		\$75,743	35
A	CCIDENT	BRANCH.		
Premiums (Net)	\$40,991 33	Losses Paid and Outstanding Commissions, Salaries, Taxes and all other Expenses. Balance to Credit of Profit and Loss Account	\$17,374 19,010 4,606	41
\$40,991 33	\$40,991	33		
PROFIT	AND L	OSS ACCOUNT.		
Balance at Credit of Fire Branch	\$42,258 67 4,606 90	Balance at Debt of Life Branch Net Surplus of the year, after providing for all Outstanding Losses	\$6,362 40,502	
	\$46,865 57		\$46,865	_

FIRE AND ACCIDENT BRANCHES.

ASSETS.		
Montreal Harbour Bonds Parkhill Bonds Three Rivers Bonds. C. P. R. Land Grant Bonds. Windsor Bonds London West Bonds City of Winnipeg School Bonds Real Estate. Bills Receivable Sundry Debtors	\$ 57,295 3,165 39,220 9,855 12,787 5,725 16,200 100,600 1,733 4,096	00 00 50 00 00 00 47
Premiums in course of Collection and Agent's Balances Furniture, Plans and Plant Accrued Interest and Rents Cash in Bank and Office	19,092 6,167 3,561 30,498	o6 35

LIABILITIES.



\$309,996 62

LIFE BRANCH.

\$309,996 62

Montreal Harbour Bonds \$ 16,525 00 Montreal City Stock.... 21,240 00 Montreal Corporation Bonds..... 9,000 00 Toronto City Bonds Canada Central Railway Bonds 10,946 46 10,161 60 Montreal Loan and Mortgage Company's Stock.... 9,000 00 West Tilbury Township Bonds.... 2,479 84 Sandwich Township Bonds 1,904 00 Parkhill Bonds 1,055 00 Windsor Bonds..... 1,707 52 R. C. School Bonds 2,400 00 Quebec Provincial Bonds..... 32,700 00 Outcome From Sonds Dundas Cotton Mills Company's Bonds, 1st mortgage Dominion Telegraph Company Bonds 6,360 00 10,000 00 9,733 33 Montreal Cotton Company's Bonds, 1st mortgage 16,120 00 London Loan Company Bonds..... 5,000 00 C. P. R. Land Grand Bonds 5,450 00 City of Victoria, B. C., Bonds..... 20,850 00 4,962 50 Montreal Investment Trust Stock 6,000 00 Loans on Policies 8,770 20 Outstanding and Deferred Premiums, less 10 per cent. 25,158 29

ASSETS.

LIABILITIES.

	\$299,790 26
/	
Reserve Fund, Government Standard	289,526 11
Death Claims in course of proofOther Liabilities	\$ 10,000 00 264 15
TITEDITITIES.	

CAPITAL ACCOUNT.

7,233 24 18,883 94

\$299,790 26

Shareholder's Capital\$ Balance of Fire and Accident Assets	875.925 73,283	00 54	
	\$949,208	54	

Deficit of Assets...... 36,149 34

Cash in Bank and Office.....

\$949,208 54

AUDITORS' REPORT.

To the President and Directors of the Citizens Insurance Company of Canada.

GENTLEMEN,—We, the undersigned, have audited the business of the past year (1889), and have verified the Cash disbursements from the Vouchers presented to us. We have also verified the postings from the subsidiary Books to the General Books, and have scrutinized the Securities in the Company's possession, and the Certificates of the Dominion Government, etc., for those in their possession.

We have tried, as far as possible, to verify the sources of revenue, and report the whole to be in accordance with the various records of the Company, and of the statements to be submitted to you.

(Signed,)

WM. HODGSON, PHILIP S. ROSS, Auditors.