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Our travellers are now out on their sorting trip. All orders placed with us will receive prompt attention.

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ALL THE NEWEST NOVELTIES

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Have now in Store the most complete range of

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Bought at the late favorable turn in the market.

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Also on the way first crop choicest JAPANS together with first crop CONGOUS.

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Eighth Year of Publication. ISSUED • EVERY MONDAY SUBSCRIPTION, \$2.00 PER ANNUM.

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Fine Book and Job Printing Departments.

JAMES B. STERN,

The Commercial certainly enjoys a very much larger circulation among the business community of the country between Lake Superior and the Pacific Coast, than any other paper in Canada, daily or weekly. By a thorough system of personal solicitation carried out annually, this journal has been placed upon the desk of the great majority of business men in the vast district designated above, and including northwestern Ontario, the provinces of Manitoba and British Columbia, and the territories of Assiniboia, Alberta and Saskatchewan. The Commercial also reaches the leading wholesale, commission, manufacturing and financial houses of Eastern

WINNIPEG, OCTOBER 21, 1889.

SALTER, painter, will open a fruit store at Portage la Prairie.

CAMPBELL & Co, tinsmiths, Oak Lake, Man., hanc assigned in trust.

DRAPER & Co, dry goods, Winnipeg, advertise giving up business.

WM. Cousins, general store, Medicine Hat, Assa., is adding furniture.

JANE BOTTERILL, hardware, Medicine Hat, Assa., has given up business.

RUTLEDGE & Co., drugs. Whitewood, Assa., have sold out to Hill & Rowe.

A. V. Horr, jeweler, Calgary, Alberta, has absconded; sheriff in possession.

D. Maxwell, implements, will establish a branch warehouse at Austin, Man.

LOCKHART, from Perth County, Ont., has opened a blacksmith shop at Wapella, Assa.

The people of Carman, Man., want a lawyer. Evidently they don't know when they are well off.

BURCHILL & Hower, of Brandon, shipped to British Columbia last week two carloads of Logs.

A. L. CAMERON & Co., flour, feed and livery, Calgary, Alberta, have given up livery and added groceries.

JOHN MACAULLY is opening in the dry goods, conts' furnishings and clothing line at Portage Prairie, Man.

CRAS. REDFERN and D. Mulcahy, recently with the E. & C. Gurney company, Winnipeg, and opened a hardware store on Portage Wanue, Winnipeg,

D. Bolton, of McGregor, Man., is opening a store at Austin, a point a short distance west of the former place.

L. H. Doll, late of Donald, B.C., has located at Calgary, where he will succeed A. V. Horn in the jewelry trade.

THE Legislative Assembly of the territories met at Regina last week, and was opened on Wednesday by Governor Royal.

Angus McLeod, late in the hotel business at Morden, Man., has let the contract for the erection of a brick hotel at Portago la Prairie.

E. M. GATLIFF'S general store at Letellier, Man., together with all his stock and book accounts, was burned last week. No insurance.

WRIGHT, at one time a resident of Winnipeg, has bought out the store and stopping place at Nelson, Man., lately kept by Peter Anderson.

E. S. RUTLEDGE, general dealer, is building at Fort William West a substantial brick store.

PART of the machinery for the foundry at Fort William has arrived and is being placed in position.

OSWALD HACQUOIL and Thomas Mawhinney have formed a partnership and opened a meat market at Fort William West.

An estimate made by the Port Arthur Sentinel, shows \$60,000 expended on building improvements at that place during the past season.

THERE is a good demand still for laborers, owing to the railway work going on in the country, and men with teams are well employed.

A Mr. FANCETT is establishing a blacksmith shop at Rolland, Man., on the Morris-Brandon branch railway of the Northern Pacific and Manitoba.

E. P. Davis & H. S. Cayley, barristers, Calgary, have dissolved partnership. Davidual carry on the business alone. A new legal firm composed of J. C. F. Brown and H. S. Cayley will be formed.

W. P. SMITH who started a brick yard at Portage la Prairie last spring, says he has had a very good season's business. He intends to launch out more extensively next year and will double the capacity of the yard.

STEPHEN NAIRN and C. N. Bell have been appointed by the Winnipeg board of trade, delegates to the meeting of the flour and meal examiners at Montreal, on October 24th. They left for Montreal on Friday morning.

"FREIGHTING," says the Battleford Herald, "is much brisker than it has been for a long time, all the merchants having large consignments on the road. The rate is \$1.50 per hundred pounds from Swift Current to here."

THOMAS NORGRAY has been appointed general superintendent of the Mutual Life Insurance company, of New York, for Manitoba and the territories, to fill the vacancy caused by the death of his father the late Hon. John Norquay.

The efforts to prevent a man named Smith from bringing a bankrupt stock into Portage la Prairie for slaughter have failed, the magistrate having dismissed the case. The merchants will now be obliged to put up with the slaughter sale.

THE Ontario Bank has removed all its regular staff from Winnipeg, having closed its branch here some time ago. George J. Maulson has been appointed to look after the bank's remaining interests here.

At the quarterly general meeting of the board of trade held at Edmonton, Alberta, W. G. Ross of Fort Saskatchewan, D. Maloney and Geo. Hutton, St. Albert, and S. S. Taylor, R. McKernan and C. L. Shaw of Edmonton were elected members.

THE contract for the oats required by the Mounted Police at Battleford, Sask., territory, has been secured by B. A. Lawson at \$1.49 a bushel, which was the only tender put in. Wheat is a fair crop in the Battleford district, but oats are very light, hence the big price.

MESSNER & LABOUSIERE, of St. Leon, are making preparations to start business as black-smiths and carriage makers at Somerset, a new town on the Morris-Brandon railway. Several others from St. Leon intend locating at Somerset, and probably the buildings at the former place will be mostly all moved to the railway.

FULLERTON & IRONSIDE, hardware dealers, Manitou, Man, have purchased the Godfrey Block at that place. Chalmers Bros. & Bethune, also in the hardware line the present occupants of the premises, have purchased the adjoining lot, and will at once erect a new brick building, 25 x 50 feet, two stories high, to be used for their hardware business.

SENATOR HARDISTY, of the Hudson's Bay Company, Edmonton, died at the Winnipeg general hospital on Wednesday last, from injuries received by falling from a vehicle at Broadview only a few days previous to his death. The Senator was widely known throughout the West, and his untimely end will be a shock to his many friends and acquaintances.

The new building at Winnipeg which is being erected for the new Northwest Electric Company, is nearly completed. It will cost something over \$8,000. The three boilers, which will be used, have already been placed in position and the engines which arrived yesterday will be set up in a few days. Three cars of machinery, wire, etc., arrived by freight last week, and the only things necessary to complete the work are the dynamos. They were ordered some time ago but the manufacturers had over four months work ahead of them. It is expected, however, that the necessary machinery will be here in about two or three weeks time, when lighting will be immediately commenced.

Th. Northwest Transportation Company's new boat for the Sarnia, Port Arthur and Duluth service, now building at Sarnia, is well under way, and will be ready for the opening of navigation next spring. It is claimed she is to be the finest wooden boat ever built in Canada. Her engines are to be triple expansion, the three cylinders being 21, 33, and 54 x 42. There will be two boilers 12 feet in diameter and a capacity of 169 lbs. of steam each. The new boat will be safe and very speedy. She will be fitted throughout with electric bells and electric lights. The new steamer will be known as the "Manitoba."

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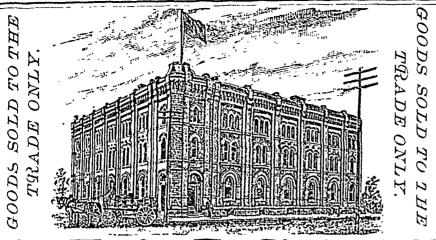
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TEAS, SUGARS, WINES, LIQUORS and GENERAL GROCERIES CORNER PRINCESS AND BANNATYNE STREETS, WINNIPEG, MANITOBA.

British Columbia.

Grant, grocer, of Vancouver, has sold

John Dooley will open a feed and produce store at Victoria.

Chas. Inkman is establishing a general store at Agassiz station.

J. J. Cowderoy, grocer, etc., of Vancouver, wants to compromise..

Revelstoke wants a tailor and a shoemaker, also a saw mill and a tannery.

W. A. Cumyow, teas and commission merchant, Vancouver; bailiff in possession.

The International hotel and cafe has been opened at Vancouver by F. A. Boehlofsky.

Cars for the new street railway at Victoria have been purchased in St Catharines, Ont.

The Victorian is the title of a weekly newspaper to be issued in Victoria by J. A. Strong

DeWolf & Munroe have commenced business at Vancouver as real estate and financial

Victoria retail tobacconists have advanced the price of cigarettes and ci; trette tobacco about 30 per cent.

B. Aaronson & Co., clothers at Nanaumo, have assigned, with liabilities at \$3,000. The creditors are mostly eastern firms.

The quartz mining excitement on Texada Island has died out. It is found that much capital would be necessary to open the veins.

Lots in the new mining town of Nelson, Kootenay district, were being auctioned at Victoria recently. Lots are quoted at \$30 to \$200 each.

The Vancouver street railway company has decided to adopt electricity as the motive power for the propulsion of its cars on the line now building.

G. W. Jones, a pioneer of British Columbia is dead. He was proprieto: of the Grand Pacific hotel, Kamloops, and had a ranch in the same district.

The Canadian Pacific Railway Company is conducting boring operations at Vancouver for

natural gas, coal and as a general test of the resources of the earth in that region.

The Dougall house and property, Vancouver, owned by John Dougall, has been sold to a Victoria firm for \$40,000. It is said a new brick building will be erected on the premises.

Work has been commenced on the experimental farm grounds near Agassiz station. A large number of teams are employed breaking and stumping. The buildings will be commenced early next spring.

Hobson & Co., salmon packers, will build another camery on the northern coast. Operations will be commented early next season so that the establishment will be in working order by the time the canning season commences

Crops in the Vernon district and Okanagan are good. A considerable quantity of wheat has been raised, which will be ground at the toller mill at Enderby, the only roller mill in the province. Farmers are now putting in their fall wheat, which does well in the district.

W. H. Vianen, fish dealer, Westminster, is proparing three carloads of salt salmon for shipment to Montreal. This, says the Columbian, will be the largest export of barrelled salmon ever made to the east from British Columbia, and is another proof that the market for every branch of our fishing industry is constantly developing.

The Albion Ivon Works Co., of Victoria, have been asked for figures by a couple of English capitalists upon two immense boilers for use in connection with a large paper mill which they contemplate establishing in that city. All the machinery in connection with the proposed factory would in all probability have to be imported from England.

The Victoria carpenters, who went on strike for reduction of the working day to nine hours, have been granted their demands. The workmen in the sash and door and furniture factories, etc., also went on strike for the same demands, which have been conceded. There will be no reductions in the rate of wages by the day in consequence of the reduction in the hours constituting a day. The nine hours'



We have just received one car load of the Bes American Clocks which will be sold at below Montreal Prices.

Call and get quotations or send for Samples.

W. F. DOLL,

Wholesale Jeweler,

525 Main Street, WINNIPEG

system is now becoming recognized all over the Pacific coast.

A correspondent of the Kamloops Sentinel, writing from Vernon says: "One Indian threshed this fall about eighty tons of grain and another over forty. The Dominion government should bring in an excursion party of their indolent wards from the territories and Manitoba and let them visit their brethren in Okanagan and Spallumcheen, where they might 'rarn a lesson of independence and be self-supporting. Here, on the reserve, may be seen self-rake reapers, mowers, sulky rakes, wagons, buggies, sulky plows, etc. Besides raising grain they have more or less cattle, horses and hogs for sale."

The Westminster Columbian of October 9, says: The run of sockeye salmon is still surprisingly large. The fish are making their way up the river and there seems to have been no diminution in numbers during the past four weeks. When the run will end is a question that the oldest fisherman on the river will not venture to answer. The cohoe salmon are slightly increasing in numbers and the average to-day was sixty to a shift. Springsalmon are very scarce, while salmon trout are fairly plentiful. The number of boats fishing at present is not great, as only a few canneries are packing and the outside demand is light.

rrices at Portage la Prairie.

Wheat still pours into Portage market in a steady stream of eight to ten thousand bushels a day. There are plenty of buyers on the market but they don't seem to change the price much from week to week. Sixty-five cents is the highest figure paid and it runs from that down to forty cents according to the quality of the wheat. There is a great deal of the grain affected with smut—some of it indeed very badly. The quotation for oats is forty cents. Barley brings thirty to thirty-five cents. Butter is quoted at twenty cents and eggs twenty cents. Potatoes, thirty to forty cents.—Portage Review.

The old mill at Finerson, Manitoba, has been repaired and commenced grinding recently.

W.D. PETTIGREW & CO.

WHOLESALE

-DEALERS IN-

Plaster of Paris, Plasters' Hair, Wheelbarrows

fact SEND FOR PRICES '63

528 Main Street, WINNIPEG.

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COR. MAIN & ELLIS STS., MANITOU, MAN. First Class in every respect! Ite fitted! Ite furnished ood Table! Good Rooms! Three best Sample Rooms

ROUNTREE & CONNOR, Proprietors.



THE LANGHAM HOTEL.

BRANDON,

Free Bus meets all trains s. Newly furnished through-Situated on 12th Street Commercial Sample Rooms. New! out. Every room heated by steam JAS. W. NEALON, Prop.

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TASSE, WOOD & CO.

Fine

MONTREAL.

Our Brands:

Reliance Terrier. Mikado and General Arthur.

Are unsurpassed by any in the Dominion

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REGINA, THE LEADING COMMERCIAL HOUSE.

Free Sample Rooms for Travellers. Opposite C.P.R. Station. CHAS HARLEY, PROP.

The most perfect Flouring Mill in Canada. CAPACITY 1,600 BARRELS A DAY.

Parrel Factory at the Mill and Grain Storage Capacity of 550,000 bushels in addition to which a system of handling Elevators are now being constructed throughout the Northwest.

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THE DARTMOUTH ROPE WORK COMPANY HALIFAX, Nova Scotia.

Manufacturers of Cordage of Every Description and Sole Manufacturers of

Blue Ribbon

THE BEST IN THE MARKET.

Every Ball is Distinguished by THEIR TRADE MARK.

HEAD OFFICE: HALIFAX, Nova Scotia



Binder Twine

A BLUE RIBBON TIED AROUND IT

TORONTO OFFICE: 14 Front Street West

ACENTS FOR MANITOBA AND NORTHWEST:

INNIPEG

The Commercial

WINNIPEG, OCTOBER 21, 1889.

WAYS OF DOING BUSINESS.

That there are more ways than one of doing business is a saying which may be heard repeated almost any day. Indeed, a very little ob servation will convince one that there are a great vaciety of ways of doing things, or rather we might say, of attempting to accomplish something, for the end is not always attained Some people undertake to do certain things in very peculiar ways, and some of the habits of alleged business men, in the manner of conducting their business, are also extremely peculiar. People who have been out among the business men of this country a good deal, and who have had extensive dealings with the trade throughout the country, can tell many funny stories of the peculiar business methods which have come under their observation.

There are no doubt in all countries many men in business whose knowledge of correct business habits are not what they should be. Perhaps our business people here are fully up to the average in their acquaintanceship with proper business methods. Perhaps they are not. This is a new country, and a good many of the men in business here are probably new also, or perhaps what is called "fresh," in a business sense. At any rate, it is known that a good many who were engaged in mechanical or farming operations down east, have come west and embarked in store business. Of course there is no reason why such persons should not succeed under favorable circumstances, providing they have good "horse" sense, combined with natural business tact : but they could hardly be expected to be as well posted in business habits as those to the manor born and bred. If they have the natural business instinct, however, they may succeed in instances where the trained business man, but without business tact, would

Whether or no the trade people of this country are behind their brethren in Eastern Canada, in general business knowledge, we will not presume to decide. Nevertheless, it is evident that there are quite a number in business here who require a little rubbing up in the rudiments of commercial customs. What could we say regarding the business knowledge of the country trader, who would ship a quantity of produce to a city dealer, and not think it worth while sending any advice along with the shipment. Such a person could hardly be given a certificate of proficiency in business habits; yet such instances as these are of daily occurrence. Any commission man or handler of produce here will tell you that he is constantly receiving shipments from the country, without receiving any advices as to who the shippers are. Sometimes it will be weeks before any information will come to hand concerning the ownerless shipment. This seems to be a very unbusinesslike way of doing business, yet it is of such frequent occurrence, that one house here actually keeps what is called in the books the "unknown account." The object of this account is to keep track of ownerless shipments of produce. The goods are described, together with dates, and place whence the shipments is made, and later on when inquiry is made concerning a certain shipment, the goods can be located by reference to the unknown account.

Another matter which is a cause of frequent complaint, is the indifference with which many business men in the outside towns regard the obligation implied in a note. Some seem to regard a note as a matter of really very little importance. It the cash is convenient for the payment of the note, well and good, but there is really no need to make any special fuss over such a trifling matter. This is the view anparently taken of the case by some, for in not a few instances they do not even take the trouble to notify the holder of the paper of their inability to meet the note. The following case which will illustrate the point, was reported not long ago by the business man of a city wholesale house. A note held by the house against a country dealer matured, but no advice was received concerning it. Considering the customer a good one, the city house protected the paper, expecting that in a few days something would be heard from the customer. No information, however, came, and in the course of a few weeks other paper held by the house against the same party came due. No answer having been received to a written communication, the house became alarmed and dispatched an agent to hunt up the delingent customer. The latter appeared to be quite surprised when called upon. "He really didn't think the matter was of such importance." He had the money at hand, but as he expected to be visiting the city in a few days, when he intended to drop in and pay the notes, he thought it quite unnecessary to bother writing about them.

Of course this was an exceptional case, and while not many as had as this are reported, yet the indifference with which the obligation of a note is regarded, is altogether a too prominent feature in business circles here, and is an indication of very loose business methods and a great lack of commercial knowledge among the traders of the country. Generally speaking, there is a right way and a wrong way of doing anything, and it should be the aim of business men to conduct their affairs, even in matters of minor importance, in the correct way. Business men should aim to do business on business principles, and this implies straight forward, honest dealing, as well as proper commercial habits in managing all the details of the business. The use of a little common sense will in many instances dictate what should be done. in case the merchant does not possess the exact technical knowledge required. Attentive observation will do a great deal more, so that the person who has a desire to do business in a business way, will soon learn a great deal which will be useful to him, even though he may not have had a thorough business training.

THE BANFF COAL MINES.

It is reported that the transfer of stock from the old Canadian Authracite Coal company, owner of the coal mines near Banff, Alberta, to the new English company has been made. The stock was all transferred to McLeod Stewart, who will hand it over to the new company and receive the money, which will be subsequently

divided among the shareholders. An English expert sent out by the English syndicate, has returned from an inspection of the property, and from San Francisco where all arrangements for coal docks, etc., were made. The expert was impressed with the magnificence of the property. Arrangements were made at Port Moody for transhipping the coal for San Francisco, and also at San Francisco for coal docks and yards. The company intends to go into the work on an extensive scale, and will make an effort to supply all coast towns and cities, and inland places, with coal. The company will it is said have constructed at once a line of coal steamers, which will operate in connection with the coast trade. Owing to the lateness of the season, it is not likely that coal from these mines will be shipped this year as far east as Winnipeg. Eastern coal is \$1 per ton cheaper in this market now than a year ago, and even if the Banff mines had a plentiful supply of coal on hand, the long railway haul of about 900 miles from Banff to Winnipeg would probably render this market unprofitable to the company.

In the western towns in the territories and British Columbia, the new company which has taken hold of the Banff mines, will be able to do a good business, at remunerative prices. In Winnipeg this wertern coal would come into direct competition with Pennsylvania anthracite coal, brought as far as Port Arthur or Duluth by water. If given a low freight rate, however, the Banff coal should be laid down here considerably under the cost of the Pennsylvania article, as in the case of the latter there are two transhipments, at lower and upper lake ports, while the Banff coal would come direct from the mines on the main line of the Canadian Pacific railway. Westward from Winnipeg, however, the company will be free from the competition of eastern hard coal. The quality of coal from the Banff, or Anthracite mines, as they are called, which was placed on the Winnipeg market some time ago, was not up to the standard of the Pennsylvania coal, and some doubts were expressed whether or not the coal should be classed as an anthracite variety. It is said, however, that the coal sent here was from the surface of the mine, and not of the best quality. The new company expects to do the bulk of its business in San Francisco and other Pacific coast points, where there is a large market and good prices obtainable. At present from forty to fifty thousand tons of coal are shipped monthly from the mines on Vancouver Island, B. C., to San Francisco, but all this coal is of the soft varieties.

THE BUTTER TRADE.

The butter trade in the east does not seem to be in any better shape than it is here. The trouble is the promiscuous system of private dairy manufacture in the first place, and secondly, the mode of handling. The disadvantages connected with the manner of making and handling butter in this country, are apparent in the very large percentage of medium and poor qualities reaching market. Fron. all the large butter markets in Canada, the same old story of scarcity of good qualities and large stocks of medium and poor grades, is constantly being repeated. The Toronto Empire in writ-

ON THE CONTROL OF THE STATE OF

ing recently on the butter situation, says that while good butter is scarce and in demand at full prices, poor is plentiful and hard to sell. The Empire says that only about ten per cent of the butter held in the country is choice. This is as bad a showing as Manitoba can make at any time. Dealers here complain that shipments sent in by country traders, which are guaranteed choice, usually turn out fully fifty per cent of poor quality, and a much smaller quantity of really choice quality. The retail dealers who buy up the butter from their far mer customers, are usually obliged to pay the same price for all qualities, as they would soon get into trouble were they to discriminate between the quality of butter marketed respectively by Mrs. Jones and Mrs. Smith. Country dealers are again very ofter obliged by local competition or other causes, to pay a pretty stiff price to the makers for the butter. Of course they take the butter in trade and make a profit on their goods; but this is not enough. The retail dealers should by rights buy the butter so as to make a small margin on it, as well as the profit on their goods which they give in exchange for the butter. It would only be a legitimate basis for business to secure a profit both ways in butter transactions. But instead of this, the butter is frequently taken at a figure which even nets a loss on the transaction, so far as the butter alone is concerned, though the loss is made up and perhaps a little better, by the profit on the goods bartered in exchange for the butter.

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Country dealers of course expect to sell their butter about in the same way as it is purchased, namely; at one price all around. They do not care to dispose of the choice portion of the stock even at a good figure, knowing that if this were done, the balance would remain with them indefinitely. They therefore hope that what good butter there may be in their stock will help to sell the poor. The price obtainable all around is often unsatisfactory, for the reasons previously stated that the butter has been bought at one price all around, and that price sometimes a pretty high figure, considering the average quality.

It has more than once been stated in these columns that the butter trade will never be sat. isfactory until the mode of making and handling is changed. There is always a good demand at fair to high prices for choice butter, while nobody wants poor butter at any price, except in very exceptional instances. Now, there is not much probability of the average quality of our butter being very materially improved until the present mode of manufacture in private dairies, and handling through stores, as abandoned, and the creamery system generally adopted. The advantages of the creamery Eystem are to secure the manufacture of the batter under the best conditions, thus ensuring high quality, as well as uniformity of quality. Another great advantage from the creamery system would be in the mode of handling. The butter would be stored at the factory as fast as threed out, for no creamery would be without good storage facilities. The handling of butter ald thus pass out of the hands of the storeseepers, who as a rule have not the facilities icoproperly storing the article. Indeed, the medic of handling and holding with poor stor-

age facilities is to a considerable extent accountable for the large quantity of poor butter. Very good butter after storage for a few weeks under the ordinary conditions such as are usually available at country stores, would be certain to come out deteriorated in quality. To hold butter at all for any length of time, even with the best facilities, means a deterioration in value, for the fresher the butter the better it is. It is not an article that improves with age. But when the facilities for holding are poor the detectoration in quality is very rapid. Retail dealers at country points would not as a rule regret the loss of their butter trade, but rather the contrary, for they would then be able to sell their goods instead of bartering them in exchange for a commodity upon which they were liable to net a loss.

The quality and mode of packing butter in Manitoba has greatly improved during recent years. Formerly every manner of vessel was used for packing butter, pails being frequently used instead of the regulation firkins. Country dealers are also learning that the earlier butter can be marketed the better it is for the quality of the article. There is, however, plenty of room for further improvement. Of course there are difficulties in the way of a general adoption of the factory mode of manufacturing butter, in a country with so sparse a population as Manitoba. The creamery industry, however, should be encouraged wherever practicable, in the hope of improving the butter trade of the country.

HANDLING BANKRUPT STOCKS.

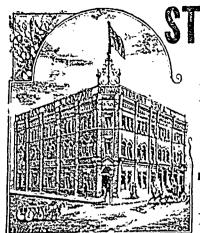
There is no more important and at the same time more difficult question before the commercial community than that concerning the mode of handling bankrupt stocks. This is a question which is continually being brought forcibly to the attention of the trade. That the present mode of handling such stocks is anything but satisfactory, is conceded on every side; but how to remedy the evil is the question? The slaughter system now in vogue is a hardship forced upon the legitimate retail trade which it should not be called upon to bear. Words sufficiently condemnatory of the system which forces this evil upon struggling tetailers, who are striving to do a legitimate business, cannot be readily found. It is a system utterly devoid of justice, and therefore one which should not be tolerated.

The legitimate retail trade of Winnipeg has suffered especially severely from the slaughter of bankrupt stocks. Not only have the mercheets of the city had to contend with bankrupt stocks resulting from failures here, but many stocks from the country, and even from Eastern Canada, have been brought here for slaughter. In the face of these facts it is no wonder that legitimate retail business in this city has been and is notoriously unsatisfactory. The few firms which have striven to do a straight lusiness, have been surrounded on every side by slaughter sales, until hope for a better state or affairs must have nearly fled. Unjust compromises and slaughter sales of bankrupt stocks have been carried to such an extent here, that those who have been endeavoring to do a legitimate business, would be justified in taking some severe measures, if in their power, to remedy the evil. Notwithstanding however, all that has been said upon the subject and the generally recognized injustice of the system, the evil continues unabated. A large bankrupt stock has again been thrown upon the market, with the probability that it may lead to another season of general demoralization in the dry goods trade of the city.

Dealing with bankrupt stocks is a matter to be considered first by wholesale merchants, and the remedy is in their hands. In the interest of legitimate rotail trade they should endeavor to find a remedy. Wholesalers expect their customers to pay 100 cents in the dollar, but when they allow unjust compromises and slaughter sales, they establish competitors who are only paying about fifty cents in the dollar, against the very men whom they expect to pay full first value for the goods handled. If this is a fair way of doing business, then anything is fair and honest in business.

The consideration of the subject of handling

bankrupt stocks leads away back to the causes which bring about these undesirable occurrences. Bankruptcies come from a variety of causes, but very largely from long and easy credit, and keen competition in wholesale trade, which leads to general recklessness in selling goods. Goods are forced upon persons who are either dishonest, or financially unsound. Failures must therefore be frequent. The proper remedy for the evil of slaughter sales of bankrupt stocks in the first place would be to adopt such modes of doing business as would minimize the number of bankruptcies But even with the greatest care in doing business, there would be some bankruptcies to deal with. Therefore, independent of the question as to the causes of business failures, it behaves wholesale dealers to take some action to remedy the evil now constantly arising from the present mode of disposing of bankrupt stocks. Wholesalers themselves are the persons to deal with the matter, and they are certainly able to provide a remedy if they take the matter in hand. We will not therefore endeavor in this article to give any gratuitous advice as to how bankrupt stocks should be handled. If the matter were once fairly faced there is little fea: but that a remedy could be provided which would prove alike beneficial to both the wholesale and retail trade, for what is so serious an injury to honest and legitimate retail trade, must be a great damage to wholesale trade also. As to unjust compromises, which should be taken into consideration in connection with the question of the disposal of bankrupt stocks, nothing can be said too strongly condemnatory of the whole business. The thing is simply abominable, in comparison with which the slaughter of bankrupt stocks is but a mild evil. The accomplice-in-crime feature of some compromises at least is not chargeable against the system of slaughter sales of stocks. Compromises are made in this country which are a dark blot upon the commercial community, as witness the recent Brown affair at Ottawa, But we are not compelled to go far from home to find such cares, for the commercial history of Winnipeg during the past few years furnishes a few ot them.



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DRY GOODS

WINNIPEG Man., and LONDON, Eng.

SPECIAL VALUES IN

Fur Coats and Caps, Mitts, Mocassins, Gloves and Knitted Woolens.

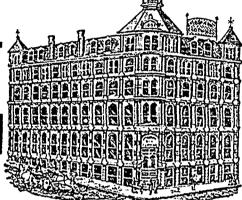
Rapid City Yarns.

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Montreal and Winnipeg.



HEAD OFFICE AND MANUFACTORY: VICTORIA SQUARE, MONTREAL

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For the Province of Manitoba, under the recommendation of the Board of Trade of the City of Winnipeg

Insolvent and Trust Estates Managed with

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UNDER WEAK.

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To the Trade.

We beg to notify the Trade of Manitoba and the North west, Ferritories that our Montreal samples are now complete in

Fancy Cords and Toys for Christmas.

New samples of English, German and American Dry Goods arriving every day.

Hodgson, Sua

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NIXON & CO.

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Boots, Shoes and

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GOODYEAR RUBBER COMPANY OF CANADA.

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CLOTHIERS,

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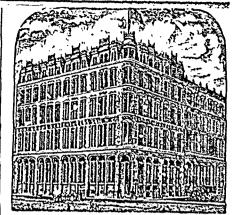
The Best Lubricating and Illuminating Oils Manufactured.

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ALL PRODUCTS OF PETROLFUM IS STOCK.

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Complete Set of Samples with McLean Bros.

Also with

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Wm. Skene, Van Horne Block, Vancouver, B.C.

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WHOLESALE GROCERS

Special attention given to

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Booth & Langan,

WHOLESALE MANUFACTURERS OF THE

EAGLE BRAND

Fine Shoes, Boots, Slippers,

ETC., ETC.

Every Variety of McKay Sewn, Goodyear Welts and Hand Sewn.

36 and 38 St. Peter Street, MONTREAL and 54 and 56 Four Hing St

Represented by WM. WILLIAMS, 496 Main Street, WINNIPEG.

Tooke Bros.

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Manufacturers of the Celebrated Iron Frame Linen and Perfect Fitting

SHIRTS AND COLLARS.

Equal to hand-made and put up in any style. Sold only to Wholesale and Leading Retail.

Samples at Rooms 26 and 28 McIntyre Block. P. O. Box 170, Wannier G. Represented by H. A. DRISCOLL & CO.

WINNIPEG MONEY MARKET.

The situation still continues close, and the improvement looked for in the monetary situation, with the commencement of the grain movement, is very slow in making itself felt. Little, if any, perceptible improvement has yet been experienced, and wholesale dealers all around report collections as very slow. The grain movement, though not large, is amounting to a considerable quantity daily, but it does not yet seem to have increased the circulation of money. At the banks discount rates hold steady, and there are no new features to note.

WINNIPEG WHOLESALE TRADE.

The weather was more favorable to textile trade last week, especially toward the close of the week, the weather having taken a turn which would remind people that winter is near and warm clothes are necessary. Just as the busy sease: should be opening, however, the retail dry goods trade of the city is breaking out in slaughter sales, which will greatly injure prospects of a good season's trade. The country is now swarming with travellers in dry goods, clothing and hats and caps lines, travellers in the last two branches working on spring orders. A number of additional eastern travellers in dry goods and hats and caps arrived last week from the East They seem to be coming earlier every year. In hardware and building supply branches the season is winding up dull. In these branches the earlier portion of the present season was fairly brisk, but the latter part of the season has not been up to expectations.

CANNED GOODS.

The situation in canned goods has been interesting of late, owing to the very strong state of the markets and sharp advances. Jobbers have been selling old stocks, canned fruits and vegetables of late at lower prices than they could buy from canners for. It is claimed that the domestic packis very light, and that the prices must be high. The packers at their re cent meeting at Toronto decided to advance prices 24c per dozen on 2 and 3 lb. goods, and oc a dozen on gallous. It was also decided to make another advance to the same extent on the first of November, to be followed by further advances every two weeks, to the same extent on corn, apples, 3 lbs. and gallons and peaches and peas. Speaking of the advance in canned goods, the Toronto Empire recently said: Three months ago 2,000 cases, Snyder's pack 1887, were offered at 50c but no one would ook at them. This week they rold at 75c. In Monday another lot of 1,000 cases of old comatoes sold at 90c. In corn there has also en a steady advance. Yesterday we noted a sale of 100 cases of 1888 corn, of the Erie Co., \$1. To day the Bay of Quinte Co. sold 1,000 cases at \$1.024. A number of packers were on the street ta day and found plenty of phyers at prices they refused to pay yesterday. pretty active market is looked for and the belief is that by the beginning of the year both new corn and .omatoes will reach at least \$1.25. Arround lot of old pack tomatoes sold at 95c. anii 500 cases 1888 corn at \$1.021. There has list been more business done in apples, several lots of 3's selling at 85 to 95c." Winnipeg houses have bought freely of late, and were pretty well stocked up before the advance, so that local prices have not advanced in keeping with the eastern situation. But with the sharp advances East prices here must be affected some. At Toronto \$1.10 to \$1.15 is now asked for tomatoes; \$1.124 for corn, and \$1.20 to \$1.30 for peas, all new goods.

DRIED FRUITS AND NUTS.

Further receipts of Valencia raisins have come to hand, and prices are lower. New currents are also in the market. Cable advices on both raisins and currants are strong. Evaporated apples are very scarce, and not obtainable in quantities either here or in the east Dried apples were quoted at 6c and evaporated at 7c to 7he in small quantities at Toronto. Prices here are as follow: Valencia raisins, \$2.50 box; new currants, 64c pound; dried apples 7c to 7he per pound, evaporated apples, 9c; Figs in 10 lb. boxes, per lb., 15c; choice new season figs 20c lb; figs in 1 lb. cartoons, per doz., \$1.75; dates, Persian, in 50 lb. boxes, per lb. 10c; Fard, in 15 lb. boxes, per lb., 12c; California dried f-uit-fancy apricots, in 25 lb. boxes, per lb, 18c; fancy peeled peaches, 25 lb. boxes, per lb., 24c; Nectarines 1Sc; Nuts, S. S. Tara gona Almonds, 20c per lb, Grenoble walnuts, 20c; filberts, Sicilian, extra large, 15c; pecans, polished Texas, 17c; peanuts, white Virginia, green, 15c; roasted, 17c; cocoanuts, \$9 per 100. GREEN FRUITS.

Apples are very strong in tone. Importations from Eastern Canada have been very light this year, and holders are strong in their veiws. Some are not at all anxious to push sales now, expecting better prices later on. Receipts now are mostly from the United States. Crabs are nearly done this year. New receipts of Jamaica oranges in boxes have come to hand. Concord grapes are firming up, and stocks of Delaware grapes are low, and not likely to be replenished this season to any extent. Lots arriving, if any hereafter, are not likely to be in good shape. Stocks of California grapes are light, and several varieties are now about used up. Bananas may be had, but not in demand, and season about over Quotations are as follows:-Lemons, \$7.50 per box; Jamaica cranges \$6.50 to \$7 per box; southern apples, \$3 75 to \$. 00, choice to fancy eastern apples, \$4.25 to \$4.50 per barrel; California pears, \$3.50 to \$4 per box; Tokay grapes, \$3.50, in crate of 20 lbs.; Concord grapes, 65c to 75c a basket of 10 lbs.; Catawba grapes, \$1 per basket: Delaware grapes, 10 lb. baskets, \$1 to\$1.25, Malaga grapes, \$8 to \$8.50 per keg; crab apples, \$6.00 to \$7.00 per barrel'as to size of barrel quality : choice Cape Cod cranberries, \$11 per barrel; onions-Southern, \$2.50 per 100 lbs.; Spanish onions, \$1.35 to \$1.50 crate; Cider, per gal., 35c; comb honey, in 14 lb. boxes, 25c per pound.

GROCERIES.

Sugars continue to decline in eastern markets, and prices are abot ic lower in this market than last quotations, on both yellow and granulated. Other prices steady. Quotations here are: Sugars, yellows, 7½ to 8c, as toquality; granulated, 9 to 9½c; lun ps, 10¾ to 11c. Coffees—Rios, from 22 to 25c; Java, 25 to 30c; Old Government 33 to 34c; Mochas, 32 to 35c. Teas, Japan 23 to 46c; Congous, 22 to 60c; Indian teas, 35 to

60c; young hyson, 26 to 50c. T. and B. tobacco, 56c per pound; P. of W., butts 47c; P. of W. caddies, 47½c; Honeysuckle, 7s, 55c; Brier, 7s, 53c; Laurel Bright Navy, 3s, 56c; andex d. thick Solace 6s, 48c Brunette Solace, 12s, 48c. McAlpine Tobacco Co's plug tobacco; Old Crow, 47c; Woodcock, 52c; Beaver, 63c; Jubilee, 60c; Anchor, 59c; cut tobacco. Silver Ash, 65c; Cut Cavendish, 70c; Senator Soc; Standard Kentucky, light, 8cc, do dark, 80c. Special brands of cigus are proted; Reliance, \$50; Gen. Arthur, \$50; Mikado, \$40, Terrier, \$30 per 1000.

HARDWARE AND METALS

Price : continue very strong in sympathy with eastern markets. Bar iron has advanced sharply in this market, and further advances are looked for. Pig iron has advanced at New York and London. Tin plates are strong owing to the advances in the cost of the crude material. Iron and steel and their manufactures are very strong. Quotations here are: Cut nails, 10d, and upwards, \$3.40; I. C. tin plates, \$5.75 to \$6 25; I. C. tin plates double, \$11.50 to \$12.00; Canada plates, \$3.90 to \$4.00; sheet iron, \$4.00 to \$5.50, according tograde; iron pipe, net pieces. 1 inch, 91c; 11 inch, 12c; 14 inch, 151c; 2 inch, 231c; ingot tin, 29 to 30c per lb., bar iron, \$3.50 per 100 lbs.; shot, 61 to 62; per lb.; tarred felt \$2.40 to \$2.50 per 100 lbs.; barbed wire, 64c nett.

HIDES AND SKINS.

Hides keep at a high price here in comparison with eastern markets. Dealers claim they are not making anything at present prices, but competition keeps figures up. Up to 5c per pound has been paid for best green city butchers', and 4c is being paid for round lots of good butchers' hides at outside points in Manitoba. In comparison with these prices quotations at Toronto range from 21 to 4% per pound, the top price for No. 1 inspected. Dealers here continue to find a great improvement in the quality of hides now marketed, as compared with receipts some time ago. Country butchers have learned that it pays to exercise a little care in taking off and handling hides. The establishment of the inspection division here has no doubt had a good deal to do with the improvement noted. Following are quotations here, but which are exceeded as noted above:-Hides, Winnipeg inspected No. 1, 41c; No. 2, 31c; No. 3, 21c per lb.. Calf, 7 to 13 lb. skins are quoted at 5c. for No. 1 and 4c. for No. 2 Deacon skins, 10 to 20c each, the lower price for cut skins. Sheepskins, new, 40c each; Lambskins, 40c each. Tallow quoted: rough, 3c rendered 5; wool, low grades, 10c; shropshire and Southdowns, 11 to 12c; washed, 15c.

OYSTERS.

Bulk oysters are now offering freely. Prices are \$2.50 per gallen for standards and \$2.75 for selects, for good stock.

PAINTS, OILS, ETC.

There is a strong probability of a sharp advance in glass within a very few days. A number of advices were received ...st week anuouncing the strong situation and advances in English and Belgian glass markets. Stocks here have sold as low as \$2 for first break, but new stocks now arriving and on the way will be higher. Turpentine is strong in tone. Prices here are:—Turpentine in barrels, in-

scribed gages, guaranteed measurement, 80c per gallon; do in 5 gallon cans 85c gallon; linseod oil in barrels, raw 77c; boiled 80c. benzine and gasoline, 50c; pure oxide paints, in barrels, 90c per gallon; coal tar \$6 a barrel; Portland coment, \$4 75 a barrel; Michigan plaster, \$3.40 a barrel, putty, in bladders, 3½c a pound, bulk in barrels, 3c; whiting in barrels, \$1.50 a cat; Crown pure white lead, \$7.50; Royal Charter, \$7.00; Railroad, \$6.50; Alabastine, \$7.50 per case of 20 packages. Window Glass, first break, \$2.10

GRAIN AND PROVISION MARKETS.

WINNIPEG.

WHEAT

Wheat was quieter last week and steady in price in leading American markets. The visible supply statement on Monday last showed an increase of 1,290,000 bushels for the previous week, making the total on October 12th, 20,-139,336 bushels, against 32,260,545 bushels a year ago. The movement in the northwestern states continued large, but stocks are still away below what they were two years ago. Two years ago there were 20,000,000 bushels of wheat in Minneapolis and Daluth, and country elevators tributary to those points, against less than 10,000,000 bushels now. Foreign news on Tuesday was depressing in tone Beerbohm's estimate of the amount on passage showed an increase (2,016,000 bushels, and dispatches from Lo. don and Liverpool mentioned that home deliveries were in excess of home requirements. The Mark Lane Express in its review of the grain trade said that 200,000 quarters of wheat are being shipped weekly from Russia, which is enough to meet the needs of the consuming countries, and go towards supplying future deficiencies. Total receipts of spring wheat at leading points since the commencement of the crop year have been 27,043,000 bushels, against 22,087,000 bushels to the same date a year ago. Receipts of winter wheat on this crop have amounted to 17,036,000 bushels, against 21,229,000 bushels a year ago. In the face of these receipts the disappearance of the wheat is the puzzling feature, and also the strongest feature in the situation, for in spite of fairly large receipts and light exports the visible is 12,000,000 bushels under a year ago. The disappearance of stocks indicates that reserves were very low at the commencement of the movement of new wheat, and that the wheat has been going fast into consumption.

The local situation has been characterized by an easier feeling, and a slight increase in deliveries. Wherever deliveries show much increase, there is a disposition to reduce prices. but there is still active competition at a good many points, whick keeps up prices to even beyond a parity with export values. Competition at points where there are mills is usually stronger, as the mills are bidding for the wheat. The rather light movement and prospect of a short crop, is the cause of sharp bidding. Dealers complain that prices are boyond legitimate values, but still they keep on bidding for the stuff. Prices paid to farmers at provincial points last week ranged from 60 to 65c for best samples, supposed to be equal to No. 1 hard, but a good deal purchased at the top prices will not grade No. 1 hard. At a few points 66 and as high as 67c was paid, but these prices were exceptional. The average would be about 63 to 64c. At the mills in the city 69c was the top price for the week, paid to farmers. This was at the close of the week. Earlier 67c was the highest paid. At Montreal nominal quotations were advanced 2c toward the close of last week, No. 1 hard being quoted at 98 to \$1, and No. 2 hard at 96 to 98c. Dealers claim that these quotations are above the basis of actual sales.

FLOUR.

Local prices were stronger last week, with fair demand. All the mills are now fairly well supplied with new wheat, but some country mills have been obliged to bid up prices to above figures paid by grain de ders, in order to obtain sufficient supplies of wheat. Prices here are as follows per 100 pounds to the local trade; Patents, \$2.45 to \$2.50; strong bakers, \$2.25 to \$2.30; second akers, \$1.80 to \$1.90; XXXX, \$1.45 to \$2.50; superfine, \$1.10 to \$1.15. Graham flour, \$2.25 to \$2.30; middlings, \$2.45 to \$2.50 per 100 pounds.

MILLSTOFFS AND FEED.

There is a brisk demand for millstuffs, which takes about all on hand as fast as turned out. Prices hold at \$12 per ton for bran an 1 \$14 for shorts. Ground feed is firm, owing to high prices of coarse grains. Mixed ground feed is held at \$25 per ton. Ground corn and out feed of good quality is being imported from the south, and is held at \$25 per ton.

DATS

Importations of oats from Ontario and from the south continue to arrive. For the city trade oat, can be laid down here cheaper from Minnesota than from Ontario, but for shipment west the Ontario oats come cheaper, as they can be sent on a through rate—vhile Minnesota oats would have a local freigh—rate from Winnipeg to a western point—Minnesota oats are offered on track here at 40c to 41c pcr bushel. A considerable quantity has been offered on the market here by farmers, but they are of very poor quality, being very light weight.—They have brought from 35c to 15c, but tend lower, owing to free importations. Small lots are selling in the city, delivered to dealers, at 45c to 48c.

RUTTER.

Butter is steady and fairly firm in tone. Some are talking of higher prices, but for round low 18c per pound seems to be about the top price, and from that down to 12c as to quality. For some very small lots of choice to fancy up to 20c is occasionally obtained.

CHEESE.

Cheese holds firm, and jobbing prices are stronger, dealers now holding for 11c per pound, though so adders of stocks bought earlier would sell under this price. Factories are reported to be holding at about 101 to 101c. The cheese boom east appears to have flattened out to some extent. Quotations there are still held at last figures, but they are nominal, as there is an absence of that eagerness to buy which was shown earlier. Operators seem inclined to await developments. Liverpool cables were firmer at 52 shillings, but this advance hardly ings British markets up to a parity with Janadian markets. At Montreal timest September was quoted at 10½c, and finest August at 10½c, with medium to fine at 91 to 10½c.

Editor.

Prices hold steady at 20c per dozen in jobbing lots, for pickled, in the absence of fresh, though there are not many of the latter moving. Fresh brought about the same.

LARD.

Held at \$2 to \$2.10 per pail in 20 pound pails.

Drv salt, 93c; spiced rolls, 11 to 12c; breakfast

bacon, 13 to 13½c; hams, 14 to 14½c per pound; bologna sausage, 7c per pound; fresh pork sausage, 8c per pound; pickled pigs feet, \$1.50 per kit of about 20 lbs.; dried beef, 12½c per lb.

DRESSED MEATS.

Dressed hogs are offering by farmers to an extent about sufficient to meet the demand from butchers, and a few are also going to packers, but not in sufficient quantities to make packing operations extensive. About 6c per pound is the usual price paid for hogs, and sometimes this price is exceeded by \$\frac{1}{2}\$c, but very rarely has as high as 6\$\frac{1}{2}\$c been paid. Beef is still low in price and offerings plentiful at quo tations. Wholesale butchers are talking higher prices, but in the face of free offerings it will be a difficult matter to advance quotations. Choice city dressed beef cannot be quoted over 5c per pound for sides, and other stuff offering ranges down to about 4c per pound. Mutton holds at 8c, lamb at 9c, and yeal at 5\$\frac{1}{2}\$ to 6c.

DRESSED POULTRY AND GAME.

Spring chicken bring 30 to 40e per pair, or about 12½e per pound dressed. Old chicken are not as ready sale, but bring about 10e a pound, or 40 to 50e per pair. Turkeys are worth about 12 to 12½e pound live, or 15e dressed and drawn. Wild ducks are dull and slow sale at 25 to 30e a pair.

LIVE STOCK.

A quotation for live hogs can hardly be given, as no sales have been reported, but value would be about 4½c. It is now getting late for live hogs, and farmers will hold the balance for offering dressed. Beef eattle range fron 2 to 2½c as to quality, for the ordinary class offering. Butchers are already on the lookout for fine animals for holiday trade, for which up to 4c per pound would be paid. Liverpool cables were ½c lower early last week, and demand weak. About 12c was the top for finest steers, and down to 10c for poor to medium. Bulls and inferior animals at 7½ to 8c per pound. Good butchers' cattle at Montreal brought up to 3½c and choice export up to 4 to 4½c. Common to fair for local use at Montreal ranged from 2½ to 3c. Hogs at Montreal brought 5½c. A telegram from Montreal reported the sale of a lot of western care at 3½c all round, for export.

VEGETABLES.

Potatoes continue to bring a good price, loads on market, selling for 50 to 60c per bushel. Other prices are steady as follows: Carots \$1: parsnips \$1 to \$1.25 per bushel, beets, 75c per bushel, turnips 60c per bushel, onions \$1.50 per bushel, cabbage 50c to \$1.25 per dozen as to quality, celery 40c per dozen, cauliflower scarce and only poor offering, which bring 50 to 60c per dozen, tomatoes, ripe, \$1.50 bushel, do green, \$1 bushel, hubbard squash, \$1.50 per dozen, vegetable marrow, \$1 to \$1.50 dozen pumpkins, \$2 dozen, citron, \$1.50 per dozen, green corn, 15c dozen ears, sweet potatoes, 50 tu., or \$6.50 per barrel; cucumbers, \$2c dozen anall pickling encumbers, \$1.75 per small bushel basket; red peppers, \$1.75 per small bushel basket.

. SENACA ROOT.

Quoted at 263 to 27c per pound here.

нау.

Hay appears easier in price. Fair to good pressed hay has been offered, delivered in the city, at \$9 per ton, and at \$8.50 on track here Usual quotations are above these figures Loads on the market loose sell at \$8 to \$10 per ton.

FUEL

On the market tamarac is offered by the load at \$5 to \$5.50 per cord, but dealers ask up to \$5.75 for choice tamarac, delivered, by the load, or about 50e per cord lower on track Poplar on the market held at \$3 to \$3.50 per cord by the load.

THE Watson Manufreturing Company are building a new implement warehouse at Morden, Man.

Grain and Milling Matters.

The old flowing mill at Selkirk, Man., has been fixed up and will be operated this season.

Twenty bushels of wheat to the acre is the highest average heard of in the Pilot Mound district.

- B. M. Armitage, of Minnedosa, has located at Gladstone, Manitoba, where he will buy grain for Roblin & Atkinson.
- J. D. Sibbald & Co., of Regina, hold the contract for building the Indian Department grist mill at Carlton, Saskatchewan.

The Mounted Police want 10,000 bushels of oats delivered at Lethbridge, for which tenders are being called by John B. Allan, at Regina.

The implement dealers hold the opinion that the Manitoba Government crop bulletin places the wheat yield largely in excess of what it really is.

The new elevater at Miami, Manitoba, on the Morris-Brandon branch, is completed and has commenced to take in grain. Two buyers are located there.

The quantity of Manitoba wheat received at the Canadian Pacific Railway Lake Superior elevators during the week ended Oct. 12, was 148,144 bushels, the quantity shipped 90,764 bushel, and the amount in store on that date was 278,067 bushels.

The Keewatin Company's elevator at Carman, Manitoba, is now running, and Roblin & Atkinson's elevator at the same place is completed. Rush is buying for Roblin & Atkinson, A. W. Badger for the Keewatin Company, and a Mr.

Ross for the N. Bawlf. The elevators have both been built this season, since the railway rerched Carman.

Mr. Hanna, of the Manitoba & Northwestern railway, says the output of wheat from the line this year is at least two hundred per cent. in advance of last year. At McDonald station there has already been more wheat shipped than there was in the phenomenal year of 1887. The export of cattle is also assuming large proportions. The shipments of cattle for this month will reach sixty cars, an increase of nearly a hundred per cent over the month of October last year.

Five crain loads of cattle were shipped from Manitoba and the territories last week for Montreal.

THE stock of J. W. Sorsoleil & Co., lumber, Winnipeg, will be offered at bailiff's sale on October 22nd.

JAS. JERMYN, owner of the roller flour mill, at Minnedosa, Man., has sold out to Frank and Edward Pearson, residents of the Minnedosa district.

Brick for the Northern Pacific buildings in Winnipeg is being imported from Minnesota by the contractors having the job, owing to the high prices and short stocks here

S. C. Matthews, the well known western representative of Greene & Sons Company, hats, caps and fur goods, Montreal, arrived in Winnipeg from the East last week. After doing the city trade he will start on his long western trip through to the coast.

Construction on the Winnipeg and South Eastern railway has commenced. About thirty teams and sixty men are engaged on the road and expect to grade at least twenty miles this year. This is one of the two roads chartered by the Manitoba Government to build in a south-easterly direction from Winnipeg to the Minnesota boundary, with the object of connecting with a road to Duluth. More men are being employed from day to day.

Walter S. Crone, who looks after the western interest of H. A. Nelson & Sons, wholesale fancy goods, of Toronto and Montreal, returned to Winnipeg last week from a trip through to the coast. He has done up the trade thoroughly between here and the coast, having been four months on the road. He expects to start to day for Toronto, making a few stops on the way between here and the Sault.

AT a meeting of the Winnipeg board of trace held last Thurday, the question of improving the Red river for navigation purposes was discussed. Last year the Minister of Public Works promised to have surveys of St. Audrew's rapids made in order to ascertain what would require to be done and to get an estimate of the cost of the work, but as yet, so far as the board of trade is aware, nothing whateve: has been done in the premises. As a result of the discussion Stephen Nairn and C. N. Bell. who were appointed delegates to the meeting of the flour and meal examiners to be held in Montreal on the 24th, were deputed to wait on the Minister on their return from Montreal and find out if any action has been taken in the matter of survey, and also what the intention of the Government is in regard to the matter.

A. W. MORRIS & BRO. MONTREAL.

THE BEST EQUIPPED BAG WORKS IN

The following lines give a very forcible and correct illustration of the output of the Canadian Bag Manufacturers:

A. W. MORRIS & BRO.

The Others.

JUTE BAGS

Brown, Bleached, Half Bleached, Striped, Fine Hessian, Double Warps, Chain or Overhead Sewing Selvage Top or Hemmed.

COTTON BAGS

Grey or Eleached.

All Sizes for all Purposes.

Printed in Artistic Designs.

Manitoba and Northwest Agents:

MERRICK, ANDERSON & Co., Winnipeg.

THE E. B. EDDY M'F'G CO.

Manufacturers of Pails, Tubs, Butter Tubs, Matches and Woodenware of Every Description.

PATENT SPRING STEEL WIRE HOOPED

PAILS AND TUBS

These Hoops are Sunk in Grooves and cannot Fall Off, allowing for Expansion and Contraction of the Staves.



Indurated Fibreware

-PATENT-

SEAMLESS AND INDESTRUCTABLE.

CANNOT LEAK, SHRINK, SWELL, RUST OR WATER SOAK

Agents for Manitoba and the Northwest

TEES & PERSSE, Winnipeg,

THE THICKNEY, AS ITHINGS

Chicago Board of Trade Prices.

On Monday, October 14, wheat opened & to se higher than Saturdays's closing prices. October wheat opened at ge higher, at 80%c and ranged only &c during the day from the opening figure, up to SOZc. December opened te higher at \$24c, and ranged from \$24 to \$27c. May opened ic higher, at 85ic, and ranged from S51 to S52c. The market was quiet and undecided, but firm toward the close. For cash spring wheat there was only a nominal market for No. 2, which ranged in value from sol to soge to deliver on seller the month contracts. There was a fair milling demand for No. 3 at from 68 to 69c. Spring wheat by sample was in fair demand for choice No. 3 and No. 4 wheat, and prices ruled steady. Inferior lots were dull. Switched and on track lots seld as follows: No. 4 at 50 to 58c for poor to fair: 60 to 65c for good to choice: 67 to 68c for fancy; No. 3 at 70 to 75c for ordinary to choice; 76 to 77c for fancy; No. 2 at 82 to \$22c for hard. Cash buyers paid \$6.20 to \$6.221 per 100 pounds for lard, 37c per pound for green New York shoulders, 7gc per pound for 16 lb green hams, 93c per pound for 16 lb. sweet pickled hams, and \$5.30 per 100 pounds for cured short ribs. Purchases made for shipment were only moderate. Lake freights were steady at 3c for wheat to Buffalo. Closing prices for futures were :--

	Oct	Nov	Dec.	May.
Wheat	 SOI		822	852
Corn	311	31}	311	331
Outs	182	192	194	221
Pork .	 10.75	9 371		
lam	6.073	5 923		
Short Ribs	5,10	4.85		

October wheat opened a fraction higher on Presday, but other options to lower. October ranged from 804c to 81c, December from \$15c to 82ge, and May from 84ge to 85ge. spring wheat the demand was light and the offerings to go to store were limited. A few cars of hard on the sample market brought the same price as was being paid for December, and some ordinary No. 2 to go to store sold from 80c to 801c, the nominal value of which at the close was 797c. Spring wheat by sample was in moderate demand, but values were weak and 2c to 3c lower all around. Free on board and ! switched lots ranged as follows :- No. 2 at 81c for soft, 82c to 82jc for hard. No. 3 at 66c to 68c for fair, 70c to 72c for good, 74c to 75c for choice. No. 4 at 50c to 56c for ordinary to good, 59c to 60c for choice. Futures averaged

lower, and the feeling was heavy, and with the heavy deliveries, a break in prices was feared. Closing prices for futures were:

	Oct.	Nov.	Dec	May
Wheat	801		82	842
Corn	303	31 [31	301
Oats	181	191	19}	221
Fork	10.75	9 35		
Lard	 6 05	5.90	_	
Short Ribs	4 974	4 801		

On Wednesday, wheat opened steady. During the day October ranged from 801 to 804c, December from 812 to 822c and May from 842 to 85gc There were some sales of No 2 spring wheat in store at 904c. The lower grades were bought in the sample market for rail shipment-Spring wheat by sample was in fair request for good to choice lots, and prices hold up pretty well. Poor wheat, of which there was a fair supply on the market, was dull and lower. On track and switched lots ranged as follows: No. 2 at Size for choice. No. 3 at 64 to 68c for poor to fair: 69 to 72c for good, 73 to 75c for choice hard No. 4 at 50 to 53c for poor to fair, 54 to 58c for good to choice, 62c for fancy. Green hams sold at 71c, dry salt shoulders, boxed, at 44c, short clear at \$5.20 per 100 pounds. Closing quotations for futures were:-

	Oct	Nov.	Dec.	May.
Wheat	50;	_	821	853
Corn	Sož	311	31	33
Oats .	183	150	191	99
Pork	10 95	9 374	<u> </u>	-
tard .	6.071	5,921	_	_
Short Hibs	5.00	4.874	_	

Wheat was quiet on Thursday, and was weak and strong by spells. Closing prices for futures

	Oct.	Nov.	Dec.	May.
Wheat			823	833
Corn		301	303	33
Oats		~~		
Pork		9.40		
Lard		5.921		
Short Ribs				

Business was dull on Friday, and confined to trading of a local nature. Closing prices were:

	Oct.	Nov.	Dec.	May.
Wheat			813	248
Corn .		308	301	253
Oats .	_	_	_	
Pork .		9.40		
lard	_	5.95		
Short Hib-	_			

Doluth Wheat Market.

No. 1 hard wheat at Duluth closed on Friday, Oct. 18, as follows:—October, 83c; December, 82½c; May, 88%c.

Minneapolis Markets.

Closing prices for wheat on Thursday, Oct. 17, were as follows:—

	Oct.	Drc.	May.	On track
No I hard	791	81	863	80
No. 1 northern	761	781	83}	774.3
No 2 " .	71	73	79	71.5

The Northwestern Miller of October 17 says of the flour trade: Heavy as the flour production was for the week ending Oct. 5, the mills slightly improved on the figures last week. The aggerate output for the week ending Saturday was 168,030 barrels-averaging 23,050 barrels daily-against 164,200 barrels the previous week, and 187,000 barrels for the corresposding time in 1888. Quite a luli has come over the flour market during the past week, it apparently being due to the weakness caused in wheat by the government crop report. For about four days at least, the market has been the most inactive. Local millers, however, have considerable orders on their books, and they are holding prices firm, only picking out about such orders as suit them. It is contend. ed that wheat is too high, even for present prices of flour, and millers feel strong in their position. Foreign trade is usually reported light, though about everybody is well sold ahead on bakers'. The call for the latter grade is all that can be met. The direct export for the week were 55.070 barrels, against 51,830 barre's for the preceding week. Quotations, London, c. i. f., 280 lbs. are: Patents, 31s 6d to 32s 6d: bakers', 23s 6d to 24s; low grades, 12s 6d to 14s 3d.

A New store is being erected at Selkirk, Man, by R. Smith.

THE Gauthier Fish Company and Robinson & Co., have commenced the shipment of Lake Winnipeg fish from Selkirk to points in the United States.

THE Brandon Sun has been figuring up the building improvements for the present season at that enterprising place and put the amount at \$238,000 against \$119,500 for last year.

<u> Karangang mangang mangang kanang karang ka</u>

THOMPSON, CODVILLE & Co., wholesale grocers. Winnipeg, have considerably lengthened their premises by an addition to the rear of their huilding, the full height three stories—of the warchouse. The additional space thus provided was badly needed, as the increasing business of the house has made them very short of space for some time.

A Pine Store.

Geo. Craig & Co., dry goods, Winnipeg, are now located in their bran-new store on Main street, adjoining the l'oulds' block, and had a grand re-opening on Tuesday of last week. The new store has a frontage of forty. one feet, and has two entrances from Main street. This gives an excellent opportunity for window display. The depth of the store is 75 feet, and both flats and basement, full size of building, are occupied by the firm. The store is admirably lighted, having windows on one side and in the rear, in addition to the front. Customers therefore will have no reason to complain of lack of light to examine goods. The main floor has four counters, the centre being in the form of a horse shoe. This floor is filed with dry goods, and there is a gents' furnishing and boys' clothing department. The basement is used for heavy staples. One half of the upper that is used for the carpet and house-furnishing department. The other portion of the second floor will be used for a millinery department, which will be added to the business next spring. A dressmaking depart. ment has now been added, and a line of toys and fancy holiday goods is being put in for the season's trade. A new feature will be the parcel room, where all purchases will be sent to be parcelled. A cash delivery system is also to be put in at once, and this system can also be utilized to carry purchases of goods to the parcel room. The new store has been adorned with a golden lion sign, the finest sign in the city, and which also indicates the name of the store.

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McTavish, of Norquay, is negotiating for the purchase of the grist mill at Pilot Mound, Manitoba, says the Sentinel, and it is expected that the establishment will be put in excellent working order and started immediately.

ROBINSON, LITTLE & CO.

---WHOLESALE

DRY GOODS,

343 and 345 Richmond St., LONDON, Ont.

Complete range of Samples with Andrew Callender, McIntyre Block, Winnipeg.

S. Norris.

JAS. CARRUTHERS.

Norris & Carruthers, wheat exporters,

FORONTO and MONTREAL

Open to buy Wheat f.o.b. Cars at any Station or delivered at Port Arthur or Sample or Inspector's Certificate.

SAMURL HOOPER, DEALER IN MONUMENTS, HEAD Speec, Mantle Ploces, Grates, to. Speech designs for the door on application. Our Banustyne and AlbertSts.

HOGS

WANTED

Allen & Brown's,

PORK PACKERS,

70 MODERMOT STREET, - WINNIPEG. WHOLESALE PROVISIONS.

J. Y. GRIFFIN 🕏 CO.

HAVE NOW IN STOCK FINEST QUALITY

Pickled Eggs, Dairy Butter, American Onions.

Also full Stock of Hams, Bacon, Lard, Cheese, etc. Close prices.

Consumments of Farm Produce Soliented Cash paid for Dressed Hogs.

Wholesale Provisions, WINNIPEG.

J. S. CARVETH & CO.,

PORKPACKERS

Sugar-Cured Hams, Breakfast Bacon, Spiced Roll, Pure Pork Sausage, Long Clear Bacon, Bologna Sausage. Pigs Feet, Bologna and Sausage Casings.

PACKERS AND COMMISSION MERCHANTS. 23 Jemina St., WINNIPEG.

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G.F. Stephens & Co

-WHOLESALE DEALERS IN-

Paints, Oils and Colors

MARKET STREET EAST,

WINNIPEG.

J. EVELEICH & CO.,

-MANUFACTURERS OF-

Trunks & Travelling Bags

ALSO THE CELEBRATED

STEEL LINED LETHEROID TRUNKS.

Unequalled for Strength, Durability and Lightness, being one-third lighter than any other Trunks in the Market, and especially adapted for Commercial Travellers. Of these Goods we are the

Only Manufacturers in Canada.

MONTREAL.

We will Pay the Highest Cash Price for

Butter, Cheese and Eggs, ELOCIS,

LIVE OR DRESSED.

Write for Prices.

A. McDONALD & CO.,

228 Main Street, WINNIPEG.

JAS. COOPER.

J. C. SMITH

Cooper Smith,

MANUFACTURERS,

Importers and Wholesale Dealers in

BOOTS AND SHOES!!

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BUNTIN, GILLIES & CO.

WHOLESALE STATIONERS,

Paper, Envelope and Blank Book Manufacturers and Dealers.

Hamilton, - Ontario.

ALL GRADES OF WRAPPING, PRINTING AND WRITING PAPERS IN STOCK IN REGULAR SIZES AND WEIGHTS.

SPECIAL SIZES MADE TO ORDER,

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W. STEVENS.

J. H. GLASS.

Stevens, Glass & Clarke,

(Successors to C. S. Hyman & Co.)
MANUFACTURERS AND WHOLESALE DEALERS IN

EXTRA FINE.

FINE AND MEDIUM GRADES

BOOTS & SHOES

Mr. Glass will as usual call upon the trade in Manitoba, Northwest Territories and British Columbia. Orders by letter solicited. Send for sample dozen.

JOHN CLARKE.

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SASKATCHEWAN BUFFALO COATS.

SASKATCHEWAN BUFFALO COATS.

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Our Samples for the Aubumn and Winter Seaso 1889-90, are now on view at 35 Lombard St., Winnipeg.

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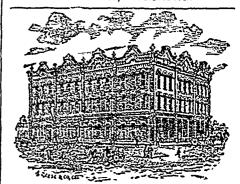
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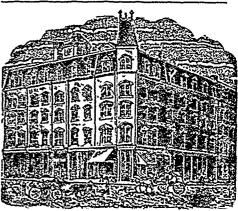
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Editor's Table.

The Calgary Tribune has entered upon its fifth year. The Tribune is one of the best Western papers which reaches the Table.

A copy of a neatly printed little journal, called the Canadian Queen, has reached the Table. It is a monthly paper, published at 73 Adelaide street, Toronto, at \$100 per year. It is purely a ladies' publication, illustrated with fashion places, etc.

A copy of the British Trade Journal, of London, England, has reached the Table, with a request to exchange, which is with pleasure complied with. The Journal is a monthly publication, ponderous in size, and containing a resume of the trade of the world.

The neatly printed annual report of the British Columbia Board of Trade, of Victoria, has been received. The book contains statistical and other valuable matter relating to the trade of the Pacific province. A synopsis of the report appeared in The Commercial shortly after the annual meeting was held.

The Canadian Bibliographer and Library Record is the name of a new monthly publication, with offices at 47 King street, Hamilton, Ontario. This publication is designed to serve as a medium of communication between those interested in the production and sale of books and their chentele, the book buyers, with special reference to Canadian books.

A feature of the times is the rapid increase of special trade journals. Almost every conceivable industry, business or profession is now represented by a journal devoted to its interests. The latest publication of this nature reaching this office is the Brickmaker, a handsome journal published by Chas. T. Davis & Co., at 182 and 184 Monroe Street, Chicago, and devoted exclusively, as the prospectus says, to the interests of brick manufactures. Brick manufacturers who wish to be informed of the latest things in their line should subscribe for The Brickmaker.

Mr. Duncan Macarthur, general manager of the Commercial Bank of Manitoba, has not forgotten his adopted province while enjoying a visit his native land. Mr. Macarthur recently delivered an address on Manitoba, under the suspices of the Nairn Literary Institute, Nairn, Scotland. His practical address has been pub-Ashed in pamphlet form by the institute, and a opy has reached the Table. In one part of is address Mr. Macarthur deals with the misinderstandings which arise from the attempted gonopoly of the terms America and American by the people of the United States. In this mnection he says: "Since my return to this cantry (Scotland) I have been much struck with a habit which appears to be very common among the people, namely, that of applying the term America to Canada as well as to the United States, as if the names were synonynous. Now, in Canada and the United States distinctions are so well marked as those mich indicate the two countries. The terms Canada and Canadians are applied exclusively to Canada and its residents, while terms America and Americans are used paly in speaking of the United States and its

ple. The people of both countries scrupu-

lously use the proper names when speaking of each other, and they rather resent any misapplication of the terms." We cannot altogether agree with the way Mr. Macarthur puts this matter. The terms America and American, when used in their broad and only correct sense, must of necessity apply to Canada and to Canadians just the same as to the United States and its citizens. The narrow use of the terms as applied only to the United States or to its people is altogether indefensible, and should be resented rather than acquiesced in by Canadians. Canadians are Americans, and Canada is a larger slice of America than is the United States. The name "Canadian" is good enough for the people of this country, and one which every citizen should be proud to acknowledge, for it represents a people who have shown greater enterprise and advancement, in proportion to population, than any other people in the world. Still this should not lead Canadians to willingly relinquish their right to be called Americans. Canadians who are travelling in Europe or other parts of the world other than their own continent, are very properly called Americans, and though preferring the word Canadian, they should at the same time ackowledge the former term as one correctly applied to them, as inhabitants of the new world, America. It is not the fault of Canada that our neighbors to the south have no name to accurately designate their citizenship, unless it be the slang term Yankee, and this name would be indignantly resented by the South-

Far Trade Notes.

The value of the sealskins seized in Behring's Sea by the cutter Rush this season is between \$29,000 and \$30,000.

About 150 skins of the hair seal, which came from Fort Wrangle, were shipped from Victoria, B. C., recently, to San Francisco to be converted into leather. They are worth about 50c apiece.

Edmonton Bulletin: Of the fur bearing animals, rats, lynx and cayotes seem to be more numerous than last year. Rabbits are also on the increase, but their numbers are yet very few. W. Gordon Cumming left for the Jasper house to spend the winter hunting the big horn sheep, accompanied by D. E. Noyes.

Morris Moss, of Victoria, B. C., shipped recently 4,000 scalskins valued at \$30,000, consigned to a San Francisco firm. Moss says he has shipped this year to various countries for various firms, 14,000 scalskins, representing a value of \$100,000. Scaling evidently is a big industry, though the British Government doesn't seem to care much about it.

A fur buyer recently called at the house from which he had largely purchased in past seasons, and stated that he could not place an order because he had secured goods at much lower prices, instancing Alaska seal muffs at nine dollars, for which the firm from which he formerly purchased asked thirteen dollars. The manufacturer stated that the muffs could not be Alaska seal, and to settle the question the buyer obtained a muff, and the manufacturer then positively asserted that it was not Alaska seal, and drew a check for \$1,000 to

prove his assertion, offering to leave the decision to a number of experts, who were named. The seller of the nine dollar muff would not meet the check test, and as a consequence the order was transferred to the old house. Buyers may learn a moral from this episodo—the best moral is, that goods cannot be purchased for less than their value, all representations to the contrary notwithstanding.—Far Trade Review.

The New York Fur Trade Review for October says: Although general activity p evails in the trade, there is considerable complaining respecting the fact that profits have been so cut down, by the methods pursued, as to offset the satisfaction that should result from the increase in business. The extraordinary competition prevailing places the seller in the undesirable position of being subject to the whims of the buyer, whose exactions, hitherto fairly reasonable, are fast becoming intolerable. The fault, however, does not rest wholly with the buyer, who would be a poor business man indeed if he could not perceive and endeavor to take advantage of the eagerness so plainly manifested by the sellers. If the early cool weather continues a sufficient length of time to awaken a demand on the part of consumers, stocks of all sorts will be found too limited to meet the extended request, and sellers will surely regret their course in making ruinous concessions, merely to effect sales. There is no accumulation of goods from former seasons, and over production is an impossibility. The supply of skins shows a decrease from year to year, owing to the gradual extinction of furbearing animals, and with the decline in production there is a consequent increase in price. The number of firms engaged in manufacturing is small, and a moderately good season will keep them engaged to the full extent of their productive capacity, and, therefore, the present state of affairs, which will prove unprofitable, is regretted, as being without excuse in

Financial Notes.

A by-law to borrow \$20,000 for park improvements, has been carried at Vancouver, B.C.

A Toronto man has written the Winnipeg council wanting to buy five per cent. debentures, without charging commission.

The wharf by law, voted on at Vancouver, B.C., recently was defeated. The object of the by-law was to raise \$5,000 for the purchase by the city of harbor frontage property.

The total cost in connection with the recent issue, sale, etc., of the \$15,000 school debantures of Winnipeg, was only \$28. It cost \$1,256 85 to float the former issue of \$50,000.

The tender of the Bank of Montreal for \$85,-000 debenture bonds issued by the city of New Westminster, B.C., at 2½ per cent premium, has been accepted. The other bids were from Robert Ward & Co., Victoria, and the Bank of British Columbia.

The by law to authorize the council of Nanaimo, B.C., to borrow \$12,000 for twelve years, for a permanent roadway across a ravine was submitted to the ratepayers and defeated. Another by-law will be submitted to borrow \$5,000 to bridge the ravine.

Eastern Business Changes.

ONTARIO.

C. P. Pelletier, dry goods, Ottawa, closed. Geo. Monteith, grocer, Stratford, is dead.

W. T. Easton, shoes, Toronto, has assigned. Wm. Wyatt, tinsmith, London, has sold out.

J. F. Belanger, painter, Ottawa, has assigned.

Chas. Russell, miller, Uxbridge, has assigned.

D. G. Robertson, harness, Drayton, has sold out.

W. J. Hobbs, general store, Delhi, has sold out.

Ontario Paper Company, Hamilton. has soll out.

J. B. Andrews, produce, Hamilton, is selling out.

J. L. Webster, tinsmith, Newboro, has assigned.

J. A. Ouellette, grocer, Chatham, has assigned.

W. A. Telfer, druggist, Collingwood, has assigned.

John McKay, manufacturer, Eldon, has assigned.

Thos. Cole, merchant, Ridgetown, has assigned.

W. F. Forbes, clerk, St. Thomas, has assigned.

R. Lukey, butcher, Cobourg, burned out; insured.

J. R. Stone, general store, Hanover, is selling off.

W. A. Elder, grocer, Toronto, giving up business.

Joseph Vanstone, marble, Kincardine, has assigned.

W. C. Jewett, general store, Kimmount, has assigned.

Bennett Furnishing Company, London, have sold out.

D. H. Gougeon, general store, Ottawa, has assigned.

J. Brothers & Sons, foundry, Milton, have assigned.

Hunter Cash Tea Company, Belleville, have assigned.

G. R. Van Order, hotelkeeper, Hamilton, has so' ' out.

W. Meinardus, general store, Gravenhurst, has sold out.

Wm. Murray, dry goods, Kincardine, damaged by fire.

Greenshields & Mackay, tailors, Ottawa, have assigned.

Reinhardt & O'Connor, hotelkeepers, Guelph, have dissolved.

Thos. White, hotelkeeper, Port Stanley, has removed to Delhi.

W. Muir, dry goods, St. Marys: Stock sold at 73c on the dollar.

at 73c on the dollar.

F. J. Allen & Co., tea and coffee, Cobourg, burned out; insured.

John Dovey, shingle mill, Lindsay, mill destroyed by explosion.

Screaton & Son, builders, London: Senior member of firm dead.

Matthews Vinegar Manufacturing Company, Toronto, have sold out.

Dobson & Son, woolen manufacturers, Cannington have assigned.

Mrs. J. Deacon, hotelkeeper, London: style now Deacon Small & Co.

A. Scott, books and stationery, Barrie, stock damaged by fire; insured.

J. Green & Son, general store, Orangeville: J. Green of this firm is dead.

F. W. Wagner & Co., planing mill, etc., West Toronto J'et., have dissolved.

Bunting & Scott, dry goods, Stratford: Stock sold at 67c on the dollar.

The following were burned out at Kincardine: Saml. Henry, books, etc.; N. McLean, barber; R. H. Warder, billiards; R. Rinker, grocer.

QUEBEC.

J. B. Pare, carriages, Montreal, has assigned.
Thos. Lariviere, money lender, Quebec, is dead.

C. E. Wilson, hardware, Valleyfield, has assigned

P. Morency & Co, hardware, Quebec, have assigned.

Paquet Bros., general store, Riviero Blanche, have assigned.

Brunet, Laurent & Co., dry goods, Quebec, have suspended.

Pennec, Peer & Plewes, flour and feed, Que bec, have suspended.

E. McConkey, tailor, St. Johns, called a meeting of creditors.

Boucher & Co., Mnfrs. shoes, Montreal, meeting of creditors held.

N. Cusson & Co., washing machines, Montreal, have dissolved.

J. N. Renaud, general store, St. Jauvier, meeting of creditors held.

Philip O'Brien, tailor, Montreal, stock, etc., advertised for sale by trustee.

Hill, Hale & Co., manufacturers of glazed papers, Montreal, have dissolved.

H. M. Craig, wholesale gents' furnishings, Montreal, called a meeting of creditors,

Frothington & Workman, wholesale hardware, Montreal: T. Wotkman of this firm is dead.

NOVA SCOTIA.

Laidlaw & Woodill, livery, Halifax, have dissolved.

A N. Whitman & Son, fish etc., Cape Canso, have dissolved.

Neal, White & Co., wholesale dry goods, Halifax, offering compromise 25 per cent.

NEW BRUNSWICK.

W. E. Miller & Co., grocers, Fredericton, have assigned.

Dry Goods.

The general features of the trade have not materially changed since last reports. Retailers are buying for the most part sorting up parcels. About the most active goods at present are mantle cloths, meltons, beavers and astrachans, and there is also an enquiry for sealettes.

Prices continue to show considerable firmness, but have not advanced within the week. The mills are fairly well engaged on spring orders for staples. Wholesale merchants appear this week to have shown more disposition to place spring orders with mill agents, and quite a number have been given.

All the travelers are on the road and are actively canvassing for business, but are meeting with only moderate success. The sorting up trade is not so active as it was expected it would be, L. t no actual dullness prevails.

It would be well for wholesale merchants not to be too sanguine in their expectations of a heavy trade with the province of Manitoba. The large surplus crop that was for export this year has dwindled down fully one-half, and money there will not be so plentiful as was earlier expected. In both this city and Montreal wholesale merchants are heavy creditors of Manitoban merchants, and they are having a

great deal of difficulty in getting their money. The fourth of the present month was a pretty large settling up day in that province and the results have been very unsatisfactory.

Payments here are reported to be an improvement over September, but money is not coming in very plentifully, and remittances may yet be characterized as slow. Until the farmers market their grain with greater freedom than they have been doing slow payments may be expected. -Toronto Empire, Oct. 10th.

Tobacco and Cigarette Agency.

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-WHCLESALE

TOBACCONISTS

-AND-

Manufacturers' Agents,

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Goodwin & Co., New York, U.S. OLD JUDGE TOBACCO AND CICARETTES.

National Tobacco Co., Louisville, Ky. PIPER HEIDSEICK GELEBRATED CHEMING.

McAlpin Tobacco Co, Toronto, Ont.
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Fancy Dry Goods, Mantles, Silks, etc.

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Lumber Cuttings.

J. R. Sutherland, lumber dealer, Winnipeg. contemplates opening a branch yard at Portage la Prairie, Manitoba.

Lee & Snyder, who have a saw mill at Goldstream, near Victoria, B. C., will establish a sash and door factory at Victoria.

The duty on Lumber imported into Canada is twenty five per cent. on finished or partly finished lumber, and twenty per cent on rough.

Cooks lumber yard, at Serpent River, with 50,000,000 feet of green lumber, has been barned. Serpent River is in the Sault Ste. Marie district of Eastern Algoma The saw mi.l was saved.

The Columbia River Lumber Company, of Donald, B. C., has about 220 men taking out timber at the Blueberry, and also two camps within a mile of Donald, putting in logs to be sawed at the Beaver mills.

Men have been sent out by Capt. Robinson, to Moose Creek, Lake Winnipeg, to get out logs for next season's operations at the mill owned by him at that place. It is reported nearly double the quantity of logs will be taken out at that point this winter, as compared

The last Manitoba Gazette contains a notice of application for the incorporation of the Western Lumbor Company of Winnipeg, with headquarters in Winnipeg, and a capital of \$50,000. The applicants are W. B. Scarth, W. E. Macara, and A. Burrows, Winnipeg; A. Shields and John Montgomery, of Toronto.

The barquentine, William Renton, from San Franciso, will take on a cargo of rough and dressed lumber from the Royal City Planing Mills, New Westminster, B.C., for Adelaide, Australia. Arrangements have also been made whereby another ship will probably load a little later. The mills have beer running night and day for some time past, ar . the arrival of these ships will necessitate still more rapid work.

J. Kean, Sr., and J. F. Ritchie have been awarded a contract, says the Lethbridge News, by the Northwest Coal & Navigation Company for getting out timber on the limits near the ('row's Nest Pass. The contract calls for between 50,000 and 100,000 railway ties, 50,000 mining props and a quantity of saw logs. The contract involves between \$50,000 and \$60,000. For the last year or so the timber for the Company has been got out in the mountains near Banff and brought there by rail.

The lumber cut on Lake Winnipeg for the present season is estimated as follows by a lumberman doing business on Lake Winnipeg:

Brown & Rutherford	1.250,000
Selkick Lumber Company	
Jonassen & Co	
Brouse & Co	500,000
Capt. Robinson	1.000,000
3	

This is about 2,000,000 feet under last year.

Lumber dealers in the interior of British Columbia have for a long time been kicking gainst the freight rates charged by the Candian Pacific Railway Compiny on lumber hipments castward from their mills. Last Foring the railway company reduced the freigh

rates from both the interior and coast mills, five cents per 100 pounds, to all points eastward as far as Regina from the mountain mills, a. l as far east as Winnipeg from the coast mills. It is now claimed by the railway people that the lumber manufacturers have advanced the price of lumber, to cover the reduced freight rate, thus taking the advantage of the lower rate themselves, instead of using it to extend their eastern trade, as it was previously claimed was their desire for lower rates.

Several Winnipeg dealers are in the toils, charged by the customs department with undervaluation of lumber imported from Minnesota. Several seizures of lumber here have been made. It is alleged that two sets of invoices have been used. If this is true, it will probably appear that the way, of the transgressor is hard. It appears that invoices have been shown to the customs officials giving the cost of lumber in the rough, while the dealers here have been billed in a separate invoice for the cost of dressing the lumber. Some of the lumbermen claim that they thought this was perfectly legitimate, but other dealers here who were forwarded two sets of invoices, by the parties from whom they purchased in Minnesota, sent both sets of invoices to the customs people. This probly led to the detection of the frauds. It is said that no less than five dealers are implicated. Query-Is it less dishorest to endeavor to beat the Government or a railway corporation than it is to cheat a private individual.

The telegrams from Washington, and published in St. Paul papers, regarding the stealing of timber off lands in Minnesota, along the Rainy River, by Canadians, is simply wilful lying throughout. The telegram makes it appear that Canadian lumbermen, who own the mills on the Lake of the Woods, are the depredators. The whole thing sounds like the loadmonthed talk of some virulent, petty Yankee official, who greatly overestimates the importance of his position. The Canadian mill owners do not and have not stolen Minnesota timber. What they do is to buy logs from contractors and others who own timber lands on the Minnesota side. If any timber is stolen off Indian or government land in Minnesota, along the Rainy River, it is stolen by citizens of the United States. The Canadian mill men, who purchase the logs from the parties claiming to be lawful owners thereof, are not in the least responsible for any trespasses. It would be very easy for a citizen of the United States, owning a timber limit in the district, to trespass on adjoining lands, while cutting timber on his own property, and the Canadian mill men, to whom the timber is sold, are not in any way responsible for such thefts. But to talk of Canadian lumbermen taking outfits into Minnesota and stealing timber by the million feet, is simply rot. If this lying Yankee official was as anxious to correct the abuses he complains of, as he is to stir up a little strife, he would put the blame upon the eight shoulders, namely; citizens of his own country, and not cast reproach upon the honor of the Lake of the Woods lumbermen.

M. Wilson, blacksmith, Newbury, Man., will move to Gladstone.

Insurance Briefs.

The death of Alex. Ramsay, jr., of Hamilton, superintendent of agencies of the Canada Life and a well known insurance man, has been

The appointment of Elms Steele as cashier of the Manufacturers' Insurance company for Manitoba, the Territories and British Columbia

Mr. Miller, the general manager of the North American Lace his rance company, was in the city las 'eek, afterwards preceeding to the Pacific coast.

W. Scott, formerly provincial manager, has been appointed general we tern manager of the Manufacturers' Life Assurance company for a term of five years

J. B. Somerset, who retires from the position of Protestant Superintendent of Education for Manitoba, has accepted the general agency the Confederation Life Assurance Association for Manitoba, duties to commence on Nov. 1st. Life insurance seems to be drawing some of the best men in the country, and it is a business which is rapidly expanding, and its importance is daily augmenting.

A question of much interest to insurance men and more particularly to companies founded on the assessment plan has just ariten. According to the law they have to be incorporated by the provincial government and obtain a certificate from the Dominion government before they can commence business. Recently the Home Benefit and Life Insurance company applied to the Ontario government and received a charter of incorporation. Application was then made to the Dominion government for the usual certificates but it was refused on the ground that the society's incorporction was illegal. This has resulted in something like a panic amongst the assessment companies, who have now retained Hon William McDougall to look after their interests. The Minister of Justice gave his opinion that these companies cannot be incorporated under the Ontario Act and consequently the certificate referred to was refused. The other companies doing a similar business have also been notified that unless they obtain proper legislation during the winter these certificates would not be renewed. They will require a federal act to make them legally constituted companies.

Dairy Matters.

Several of the best factories at Belleville. Ont., have been offered 111c for their September's and October's, but they declined. Board meetings are over for the season.

Arrangements have been made to hold a convention in Winnipeg under the auspices of the Manitoba Dairy Association, on the 28th and 29th of this month. A good meeting is expected.

The Manitou Mercury says: Another shipment of cheese from the Manitou factory to Grant & Horn, Winnipeg, was made a few days ago. The consignment consisted of 21,000 pounds, and the price received was 91c per lb. at the factory here. This price is equal to 160 per lb. for better.

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NOTE—The above advertised time is the actual running.

NOTE—The above advertised time is the actual running time, and the motto of the Northwestern Line is "ALWAYS ON TIME."

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5-Harvest Excursions--5

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> C. H. HOLDRIDGE, G T. & P A , M. & ST. L RY., Minneapolis.

Northern Pacific & Manitoba Ry.

Time Table taking effect Sept. 1, 1889. Freight.
No. 55 Express Central or 90th Express 56
No. 54 Day

Daily excep t Sunday,	No. 51 Dayly	Meridian Standari 3 No. 54. Time. STATIONS	Dai'y Ev. Sun.
12 lə p. n.	1 40 p.m	Winnipeg 0 9:25 a.m. Portage Junction 3 9 35 a m	4:15 4:31
11 30 a m 11 00 a.m	1.20 pm 1.07 pm	St. Norbert 9 9 45 a	4 54 6.18
93 am	12 30 p m	Ar St Agathe 23 10 17 a m Silver Plains 32 10 37 a m . Morris 32 40 10.56 a,m	6.27
8 74 a m	11 55 a.m 11 33 a.m	. St. Jean 47 11:09 a.m.	7:27 8:00
	10 50°a m	D. West Lynne. A 6 12 01 p m 12.06 p,m De Pembina. Ar 68 12.15 p,m Winnipeg Juncti'n 8 50 p,m	
!	4 40 pan 4 00 p m	. Minneapolis. 6 35 x.m. Lv St. Paul Ai 7.05 a.m.	ų. 11·
!	34 \pm 105 a m	4 00 p.m 6 35 p.m 5 Spokane 5 9:55 a.m	

PORTAGE LA PRAIRIL BRANCP.

Mixed No. 5 Dady except Sur-		Daily except sun.
9 35 a m. 😓	Portage Junction	200 4 15 p m.
8 36 a m. 🕖		. 5 16 p m.
7 51 a.m. 🌼 7 38 a.m	Eustace 🧀 .	6 03 p m 6.19 p m,
6 45 a m	Portage la Prairie	5 / 15 p m.

Pullman Palace Sleeping Cars and Dining Cars on every train, J. M. GRAHAM, H. SWINFORD, General Azent, General Manager

N. W. C. & N. Co's Railway TIME TABLE.

D. M. C. I. M.	† Meals.	
22 10 Ar	A Dunmore A. A.	De 17 30
20 55	. Seven Persons	. 18 45
20 00	. : : Wincified	Ar 19 55
10 00	. Cherry Counces	1 De 20 00
10 00 20 1	. Cherry Coulec	90.55
18 00 De C ****	t Grassy Lake	21 45
17 45 Ar	tarpic opinigo	40
18 50	Purple Springs	99 40
16 55	Woodpecker	23 35
14 00 De	Lethbridge	Ar 1 27
No. 1 Darly.		No 2 Daily.
GOING BAST.	STATIONS.	GOING WEST.
Read Down.		Read Up.

E. T. GALT, Manager. J. BAILEY. Supt , Lethbridge. Letnbridge.

Manitoba and Northwestern Ry.

CHANGE OF TIME.

PASS Tuesday Thursday and Saturday	Miles from Portage	STATIONS.	PASS Monday Wednesdy and Fridays
LRAVE 16 00 † 17 45 18 45 19 45	35 61 79	Portage la Prairie	ARRIVE 13 20 † 12 05 10 38 9 55
20 50	94	z Rapid City	8 30
21 30 † 22 30 23 30	115 138 155	Snoal Lake Birtle Binscarth	S 00 † 7 00 5 55
24 10	166	Russell	5 15
24 40 1 15 ARRIVE	180 206	*Saltcoats.	7 15 3 40 LRAVE

thicals.

Meals.

'Trains for Binscarth leave Birtle Tuesdays and Saturdays only at 22 50, returning, leave Binscarth Wednesdays and Mondays only at 5 55. For Russet leave Birtle Tuesdays only at 5 15. For Langenburg and Salteoats leave Birtle Saturdays only at 22 50, returning leave Salteoats Mondays only at 30. For Langenburg and Salteoats Mondays only at 340. For Langel City eave Minnedosa Tuesdays, Thursdays and Saturdays at 20,00, returning leave Rapid City Mondays, Wednesdays, and Fridays at 8 30.

leave Rapid City of States, of at 8 30.

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