

DO NOT XEROX

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.



VOL. VI.

TORONTO, MARCH 11, 1892.

No. 11

BENSON'S CANADA PREPARED CORN

For the TABLE.

Edwardsburg Silver Gloss }
 Benson's Satin } for the Laundry.

The Celebrated brands of Starch manufactured by the Edwardsburg Starch Co. are considered by impartial judges to be without any equal.

They have held the highest reputation for more than 33 years. Now lead the market against all competitors, and are the best for grocers to handle, because they sell themselves.

ASK YOUR
 WHOLESALE GROCER
 —FOR—
 RAILROAD AND STEAMSHIP
MATCHES

GUARANTEED
Second to None.

H. A. NELSON & SONS
 Manufacturers and Wholesale Dealers
 56 AND 58 FRONT ST. W.,
TORONTO.



ASK FOR

MOTT'S

**DUNN'S
 BAKING
 POWDER**

THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.,
 TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS, OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES)

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO

THE CANADIAN GROCER

BRYANT, GIBSON & Co.,
TORONTO,
Manufacturers of



This is a facsimile of our bottles.

"Worcestershire Sauce," "Yorkshire Sauce"
"Devonshire Relish" Raspberry Vinegar, Eva-
porated Vegetables, Chocolates, Coconuts, Confectionery.

DURABLE PAILS AND TUBS.

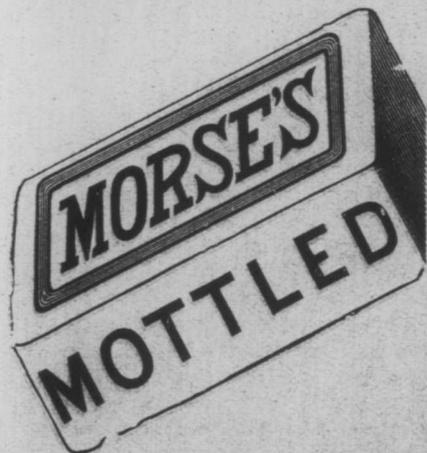
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The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel
Hoops, sunk in grooves in the staves and cannot
possibly fall off. The hoops expand and contract
with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.



A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
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FINEST BISCUITS.
Manufactured by
J. McLAUCHLAN & SONS,
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THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

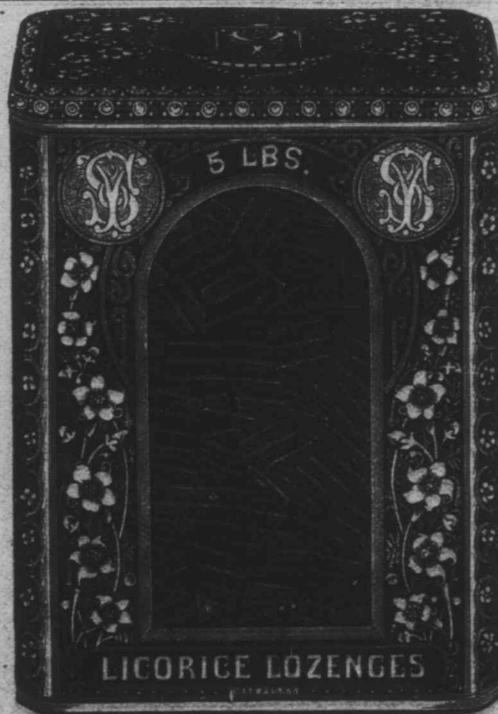
Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Speciality.

WRITE FOR QUOTATIONS.



USE **SPANISH BLACKING**
THE KING OF BLACKINGS



A Straight Tip.

Have you ordered your supply of
LICORICE for the Fall and Winter
trade? If not, then multiply
your business this year in this
article by ordering **YOUNG &
SMYLIE'S** goods and you will dis-
cover that the best Licorice gives
the best satisfaction and will cost
no more. All of this is of immense
importance to buyer, seller and
consumer, and a stock of Y. & S.
Stick Licorice with Acme Licorice
Pellets will prove a blessing all
around. Try it and gather the
same experience that is profiting
your competitor and neighbor.

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$2.00 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers and General Storekeepers.

Vol. VI.

TORONTO, MARCH 11, 1892.

No. 11

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.
THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

Traders who sell fresh fish, oysters and other lines that have to be preserved in ice, ought to make a certainty and a specialty of having pure ice. In cities whose ice supply is apt to be from polluted waters, this is especially important. In Toronto the agitation against frozen sewage has been kept up so long and has been so earnestly carried on by the advocates of better sanitary conditions, that nearly everybody is more or less alive to the danger that lurks in a lump of bay ice. That general knowledge cannot but check business. There are people, and many of them, who forego their liking for oysters merely because they are mistrustful of the source of the ice. It is the same way with fresh fish. Just now when Lent is on it is material that this drawback to trade should be removed. It would pay retail grocers to make a specialty of keeping pure ice and and advertise it freely in their shop-fronts and elsewhere. An idea recommended by a physician writing in one of the morning papers is that retailers who keep goods for which ice is necessary, should obtain Lake Simcoe ice and get from the medical health officer a certificate of its source and its purity. Those who have the enterprise to

do this thing may depend upon making it pay, for there is a wide constituency of consumers who are looking around for some grocery store where they can be assured that pure ice is used on oysters, fresh fish, etc. More could be made out of ice as a special advertisement than anything else just now. Retailers should make a point of getting their summer supply from untainted sources, and having its purity properly certified. Butter and similar perishable commodities would sell at better prices in the hot weather if the ice had the right brand on it.

* * *

A. E. P., whose letter appears in another column, writes very sensibly upon the question of calling for orders. He upholds the custom both in practice and in theory. In his view it is not a necessary evil, but is a normal condition of trade in cities. He does not consider that more bad debts are likely to be contracted at the consumers' houses than at the grocer's store, rightly holding that the grocer is more likely to select his customers when he goes for them than when they come to him, and that debts are more easily collected when calls are made than when they are not. An especially good point is made in favor of calling for orders in the claim that it tends to keep trade from concentrating upon one or two streets, and causing exorbitant demands for rent from the owners of stores on those streets. There undoubtedly is that tendency, to which the delivery wagon, the telephone and the street car very greatly minister. There has to be something to offset this tendency, and the custom of calling for orders appears to do it. But the question is one that will bear scrutiny and it is intended that it shall be very fully canvassed in our columns. Let others speak.

* * *

It is undoubtedly an arbitrary thing for any assemblage of men to constitute them-

selves an authority in prices, and to assume the power of prescribing the margin of other men's liberty as salesmen. The only legitimate authority there is is the resultant of supply and demand. Any attempt to supersede that requires widespread and genuine unanimity among those who control the supply or the demand. Such an unanimity it is hard to effect. It is seldom attempted on the part of the demand because it is seldom necessary; it rarely succeeds on the part of any controlling agency in the supply, and for the same reason. The eagerness of sellers to do business usually makes the one sort of combine unnecessary and the other impossible. It is a noteworthy fact that prices are lower since combines became the popularly condemned thing they are. In the grocery trade particularly it is true that neither the supply nor the demand holds the balance of power over prices. The centre of gravity lies in that body of traders who are determined above all things to sell goods. It is these who are the arbiters of prices, and it is largely to them the public owes it that everything is so cheap to-day. It is also to them that trade is to credit a great part of the disaster that overtakes it every year. Their influence is on the whole a baneful one. The public, however, will never cry out against cheap goods, no matter what the consequences may be. It is not the right or the wrong of an influence in prices that the people consider. The question with them is, What side is it on? If it is for cheap goods it is desirable; if it is for higher prices it is wrong. That is the sort of morality that too commonly exclaims against combines. Like a good many other things, combines have to be looked at individually, and each is right or wrong of itself, not on account of its nature as a combine. The desire to do a stirring trade appears to be supplanting the money-making instinct, which, however it may be declaimed against, must be deemed one of the most steady influences in trade. So long as that instinct could be preserved without recourse to combines, trade flourished and failures were few.

THE DISCRETION OF TRAVELLERS.

A travelling salesman needs to be a very self-sufficient man in these times. He often is called upon to act before other men would have time to think, and to use his own judgment where others would be advised. The work he is in clearly calls for special talents, and the wide-awake jobber who needs a man for the road knows just what parts the appointee to the position should have. A man may have excellent abilities, may be active and strictly upright, but may not possess all the requirements for success on the road. He must have, in addition to a suitable business training, a degree of self reliance that is not called for in the house salesman. It is his capacity for doing business without the guidance of a principal or head of a department that is his strong distinguishing point. Unlike the house salesman he can not, when confronted with a problem, repair to a superior for instruction; he has to be his own mentor. He is hemmed in by what the retailer wants him to do, what he would do himself in the given circumstances and what he feels that his house would do. The step he usually takes may be called the average result of these influences, and gets as close as possible to the satisfying of all of them. It requires judgment, self-restraint, diplomacy, to get the traveller successfully through some of the situations he is placed in.

It makes his task much harder when prices are irregular to know when he is being "bluffed," and to know when the alleged lower prices of rivals are genuine ones. When to resist and when to yield are hard questions very often. Just now, for example, there is endless perplexity for the traveller in the rumors and the facts of cutting. It is hard for him to know when he is leading or following in a cutting campaign. Yet the brunt of determining has to fall upon the traveller alone. He must have the promptness and decision to decline or close an order that is offered on some debatable ground. There is a heavy responsibility upon him, quite as heavy as upon one of the principals of his house. Selling goods, realizing a profit and following a conservative course in prices are very hard things to reconcile; the traveller is called upon probably more than anyone else to reconcile them. This training cannot but serve him in good stead, and that is the main reason why so many men who were formerly travellers are among the chiefs of commerce to-day.

22 LBS. FOR \$1.

Anyone whose range of observation extends over the past fifteen years must be struck with the wonderful expansion in that time of the purchasing power of a dollar in the commodity of sugar. It is not longer ago than that that retailers could sell white sugar at 11¢ per lb., and 10 lbs. for a dollar was a cut price. If not within that time, at least not much longer ago, the regular rate was 11 lbs. for a dollar. To-day there are

retailers to be found, and there is no lantern necessary for the search, who sell 22 lbs. of granulated sugar for a dollar. In the meantime wages have gone up.

There have been economic reasons, bearing on the production of sugar, for this decline in prices. The extension of the area of cultivation of beet root is one of these; another is the evolution of the machinery used in manufacture. Tariff changes have also played a part in the reduction. The effect of these changes upon the demand became in turn a factor, as increased consumption glided from an effect into a cause of cheapness. But the mainstay of low prices, that which has been their steady support since the sugar trade amounted to anything, has been the anxiety of dealers to sell sugar. The removal of retailers' profit ranks high as one of the causes of cheap sugar. Wholesalers now add their mite to the general good, and to-day a dollar is convertible into 22 lbs. of the very best granulated sugar made on this continent. What need have we for any such state of society as Bellamy looks backward to, where the mere cost of production and transportation is to determine the price, and profit is exorcised from the body politic and commercial? The refiners of course do make a little money yet out of the production of sugar, but if two or three more of them could be brought into the business they might be persuaded to give up their profits for the good of the public.

So much does the tendency run towards selling at an absolute loss, that the question What is sugar sold for? becomes pertinent. Are there any people still selling it who are under the delusion that it is intended to make money on it? If there are, it is well that they should amend their ideas on this matter. There appears to be a higher, more purely philanthropic object than this in the business, and it evidently is, to bring cheap sugar to the masses. This idea of making money on sugar is altogether too sordid, and so the consumer gets 22 lbs. of granulated for a dollar.

There was some hope, when the duty was removed from sugar, that the trader would endeavor to keep upon his prices a little deposit of profit, which he would not permit the rough collision of competition to shake off. But it was not so. The prodigal retailer would give all up to his customers. When the wholesale traders sorrowfully dispensed with their margin, the retailers let go of it too, and now the consumer could not get sugar laid down direct from the refinery—if the refiner would sell to him on the same terms as to a wholesaler—at any lower price than he can buy from the majority of retailers. It seemed natural to expect, when it became possible for the retailer to sell at 5¢ per lb. and make a little, that he would not go below that price. Everybody felt that the danger point was cleared when the retailer could buy at 4½¢. But it seems that 5¢ is not a stopping point for people who wish first and foremost to make sales. The retail sugar trade appears to be past redemption.

LEAP FROG ON THE ROAD.

The "advised" visit is rarely on time. The calendar and the map of a given route may be gone over in joint conference between the head of the house and the traveller who is to cover that route, places and dates may be matched, and notice sent to each trader in that particular circuit, of the day when the traveller is to call. But he doesn't call on that date, at least hardly ever. The reason is, that he departs from the course staked out for him and goes chasing after other travellers whose whereabouts he hears of. That is what deranges the plans of which the advice cards are tokens. A, representing one house is in a certain town to-day and learns that B, the representative of a rival house is to be in another place the day after to-morrow. Two or three towns intervene between where A now is and the place where B is to be, and A is booked for every one of those towns before he is to go to the more distant place. That however, does not dissuade him from leaping over the intermediate towns and making his way to the place where B is heading for, and getting to that place to-morrow, or one day ahead of B. If he can leave the trade of that town in the condition of a squeezed orange for B, he feels that he has amply recompensed his house for the extra expense necessitated by retracing his steps to take in the omitted towns. But there is no saying when he will take in the omitted towns. He is like a luminary without a fixed orbit, and prides himself upon his unexpectedness. His aim is to checkmate his rival, not to carry out the plans of his house. A general does not plume himself more upon the fulness of his intelligence as the enemy's movements than does the traveller upon his thorough knowledge of what his rival's plans are. All this requires sharp observation, alertness and promptness, but there is equal room for the application of the same qualities to the business of selling goods. There is such a thing as becoming so deeply absorbed in the game of forestalling competitors as to neglect the real objects of travelling. As some men are cleverer at checkers than others, so some travellers are cleverer at effecting combinations and bringing several points into line where a series of jumps can be made, each one over a rival. But it is not always the man who gets ahead of his opponents that sends in the largest sheaf of orders. The best travellers on the road are men who keep the even tenor of their way as "advised."

The trouble with this leap-frog business is that it disappoints the retailer. Traders frequently complain to wholesalers that, relying upon the "advice" of the traveller's visit, they allowed the travellers of other houses to go through without giving them in order. In this way opportunities to make an advantageous purchase probably were let go by, because the notice of the traveller's visit was depended on. In some instances the six weeks, or whatever other set time the traveller is to be on the road, slip away before he has had time to catch all the places he has missed. In one case, a retail merchant reports that he had not been called upon for a year by the traveller of a house he dealt quite extensively with.

THE TORONTO BISCUIT AND CONFECTIONERY CO.

"A threefold cord is not quickly broken."

The gentlemen whose photos appear in this issue of THE GROCER, are the ones who comprise the Toronto Biscuit and Confectionery Company. They are all young men, in the prime of life, full of energy and push. Mr. Booth was born in Toronto in 1864, and was educated at the old Upper Canada College. Previous to forming this company, he was partner and book-keeper of the Yorkville and Carlton Brick Manufacturing Co. Mr. Henry C. Fortier was born in the old town of Amherstburg in 1854, and was educated at the school in that town, at L'Assumption College at Sandwich, and upon coming to Toronto in 1870 took a course at the old Mechanics' Institute. His first employment was with the grocery house of Spry & Murdoch, 135 Yonge street, then with the Toronto Tea Company, managed by Wm. Adamson. He was afterwards four years in the Toronto post office, and six years in the Post-office Inspector's Offices, both here and in Barrie. Mr. Peter was born at Canterland, Montrose, Scotland,

and was with them seven years. He has travelled from one end of Canada to the other, and has several times made successful trips to the North-west, both for Smith & Keighley and for his own company.

These three young men bought out, one year ago, the old business of Wm. Hessin,

can turn out. Mr. Booth is the financial head, and has charge of the office, and through his hands pass all orders coming in from the travellers. Mr. Fortier has charge of the manufacturing and the warehouse, and Mr. Peter represents the Company west of Toronto.

It is easy to account for the wonderful success that has crowned their efforts, when the training that these young men received previous to their forming this Company is considered. Mr. Booth is a thorough accountant, and the other two having a good knowledge of the grocery trade, with which their business is largely done, are able to bring their experience into practical use. The Company is represented in Hamilton by Mr. Cyrus King, who is meeting with success far beyond their expectations. Messrs. Martin and Robertson are their agents in British Columbia, Messrs. Tees & Persse in Winnipeg, and Messrs. Newman & DeWolf in Halifax, Nova Scotia. They have two travellers constantly on the road east, one north, two west and two in this city.

Their soda biscuits are of an unusually high grade. They manufacture almost every known biscuit



and was educated at Montrose Academy, and afterwards at Madras College, St. Andrews. Leaving college he entered the Aberdeen Town and County Bank at Inverurie, and then was for a year with James Asher & Sons, wholesale grocers, Aberdeen. Coming to Canada nine years ago he entered the wholesale grocery house of Smith & Keigh-

ley, Toronto, and was with them seven years. He has travelled from one end of Canada to the other, and has several times made successful trips to the North-west, both for Smith & Keighley and for his own company. These three young men bought out, one year ago, the old business of Wm. Hessin,

and cake, and their confectionery, jams and jellies are known far and wide as being only first-class. In the manufacturing of jams and jellies they differ somewhat from others in this line, inasmuch as they only make one grade and that guaranteed an absolutely pure one. The building at present occupied by this Company has

already proved too small, and they hope shortly to occupy newer and larger premises. In conversation with the gentlemen of this Company it was learned that they opened and closed their own premises, one of the firm always being down at 6:45 a.m. They personally attend to the buying, manufacturing, shipping, and in fact every department is carefully watched. They employ only first-class skilled workmen, and this as well tends to make their business a successful one. They are well liked by the business men with whom they come in contact, and have the confidence and respect of all in their employ.

THE HAMILTON BOARD OF TRADE.

The Hamilton Board of Trade at its meeting on the 3rd inst resolved:—"That pending the settlement of the issue between Canada and Newfoundland, this board is in hearty sympathy with the resolution passed by the Dominion Millers' Association, suggesting the arrangement of a modus vivendi whereby products might be exchanged between the two countries until diplomacy has procured a permanent settlement, and that Mr. W. B. Robson be appointed a delegate to wait on the Government at Ottawa in connection with the deputation from other Boards of Trade and the Millers' Association." A committee was appointed to consider the insolvency bill as drafted by the Montreal Board of Trade, and to report at the next meeting. The council of the board was empowered to ask Parliament for an amendment to the charter so as to enable the council to consider applications for membership before they come up at the board meetings. The question of bonusing manufacturers was fully discussed, and it was resolved:—"That this Board of Trade recommend that all Boards of Trade in Ontario be asked to co-operate with this board in obtaining legislation to prevent any municipality from granting any bonus to manufacturers."

THE NEWFOUNDLAND TARIFF.

It is currently reported around the lobbies that steps have been taken by the Government which it is hoped will lead to a satisfactory settlement of the dispute now pending between the Government of Newfoundland and the Dominion without compromising the dignity of either. It is understood that our Government propose a reversion to the condition of affairs as they existed up to 1889, and to again allow Newfoundland fish to enter Canada free of duty, provided that the Executive Council of Newfoundland reduce the tariff on Canadian products imported into that colony to the figure at which they stood a few months ago, and allow Canadian fishermen to obtain free bait like the fishermen of the United States. This measure is adopted pending an effort which is to be made by a conference at London between Sir Charles Tupper, acting on behalf of the Dominion, and Hon. Mr. Harvey, for the Government of Newfoundland, these two gentlemen to be assisted in their deliberations by a gentleman representing the Imperial authorities. The hope is strongly expressed that a satisfactory agreement will be reached in the matter of the Bait Act and other pending matters. It is confidently expected that the Newfoundland Government will readily accede to the proposals to revert to the statu quo, and in the event of the duties on Canadian produce being reduced the intimation will be decidedly welcomed by Canadian millers, who have hitherto done a large business in the exportation of flour to the island colony.



PATRON COERCION DOESN'T WORK

March 7th, 1892.

EDITOR CANADIAN GROCER.

SIR,—I cannot speak too highly of your paper. I welcome it every week and read it with profit, and think every grocer and general merchant in the Dominion should read it.

I have been pleased to read the articles on the Patrons of Industry and would like to offer a suggestion. I think wholesalers should refuse to sell to any retailer who supplies them at their fixed price, and retailers should refuse to buy from any wholesaler who does sell to them. If it would not be too much trouble to you, I would recommend retailers, when they have satisfactory proof that a man is doing the Patron trade, to forward his name and place of business to you and you send it to the mercantile agency, and when wholesalers would see it there, let them refuse to sell to that trader, and when a wholesaler is found to sell to any of these Patron dealers, let the other wholesalers or any person else who is acquainted with the fact, report it to you, and you give their name to the retailers, and let those retailers refuse to patronize them unless they quit selling Patron dealers. I am in a country place, a farming community where they nearly all belong to the Patrons. The lodge has been started only about a month here, and they say if I will not sell at their prices they will build a store and run me out. I tell them, "All right, when I cannot make a living at storekeeping I will start at some other business, but to bind myself to show them my invoices and sell at their prices I never will."

Wishing THE GROCER every success,
I remain, yours truly,
COUNTRY MERCHANT.

CALLING FOR ORDERS.

OTTAWA, March 2nd, 1892.

MR. EDITOR,—“Calling for Orders” is a source of evil, so say a number of your correspondents. None of the opinions I have formed on any subject relating to the prosperous carrying on of a retail grocery shop have ever been so diametrically opposed. I firmly believed that the system of calling for orders was advantageous, and some of my reasons for so believing I herewith submit. I speak from the standpoint of a retail grocer only.

A correspondent says that it means an extra expense of from 8 to 10 per cent. Our experience is that it is cheaper, as clerks can do much more work. To illustrate: From 9 a.m. to noon on Monday a man can take orders from ten to fifteen, or more families for one week's groceries. He could not wait

on the same number of customers in the shop. In the afternoon he takes orders in another direction of the city, and leaves his orders to be put up by the clerks, who can also do the local or transient trade. For merchants who do a farmers' trade in Ottawa Tuesday is a market day. During the forenoon the driver delivers the previous day's order, and the salesmen are left free to attend to their rural patrons. Cannot a given number of employes do more work in a day's time under that system, than if every customer was waited upon over the counter?

The same correspondent also credits the order customer with 70 per cent. of the bad debts. It has been the reverse with us. We find it much easier to collect the order customer when he is slow in his payments, owing to the very fact that we call on him at his home. Besides, any prudent grocer will take good care not to call on a dishonest customer for orders. In the shop it is always hard to refuse credit. We have not the trouble in Ottawa, however, of calling on deadbeats for orders. Distance is no obstacle to them. They are all good walkers, good talkers, and besides we have a perfect and rapid system of electric railway, so that it is very easy for them to reach us—and they do so. It is the honest customer that we have to follow, for as a rule he buys from the nearest grocer.

It is no disgrace to call for orders on customers who live at a distance. All will admit that it is a great convenience for the customer, and I for one believe it to be a convenience and a saving for the merchant.

Manufacturers and wholesale merchants have their travellers, but the retailers must not have any, even though it may be profitable to have them. I cannot see any logic in that. Why should the retail grocer be “disgraced” by calling on these same manufacturers', wholesalers', or any other families for an order for groceries? Your correspondent cites the case of a grocer being threatened with legal proceedings “if he persisted in calling at a certain house for orders.” Such grocers are a disgrace to the trade—not the system. Calling for orders also prevents the centralization of business into one or two of the principal streets of a city or town, and consequently hinders grocers' profits all going towards paying exorbitant rents, and practically have their business at the mercy of the landlords. It also enables the smaller trader, who is doing business off the main streets, to build a trade, and compete on even terms with his wealthier and better located competitor.

To enjoy the full advantages of the calling for order system, a grocer must look to the interests of his customers as well as to his own. He must handle nothing but first-class goods, and make his patrons share in any of the profits he derives from close buying, or otherwise. When a grocer has goods that he can sell at a bargain, he ought to offer it to his customers and not wait until they are asked for. By so doing he will earn the confidence of his clients, who will generally be satisfied with his prices, and his way of doing business. Yours,
A. E. P.

DO NOT XEROX

THE CANADIAN GROCER

R. A. LUCAS.

R. T. STEELE.

GEO. E. BRISTOL.

LUCAS, STEELE & BRISTOL,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ontario.

HEADQUARTERS FOR

Diamond Crystal Salt.	Hillwatee Tea.
Lady Charlotte Gelatine.	L. P. & Co.'s Pure Spices.
L. P. & Co.'s Pure Coffees.	L. P. & Co.'s Pure Extracts.

W. H. GILLARD & CO., Hamilton.

Wholesale Grocers.

MALLAWALLA

A blend of Pure INDIAN and CEYLON

TEA.

RICH AND DELICIOUS.

A trial will convince you of its superiority over all other Package Teas.

NO BETTER

Baking Powder in the Market than

"DIAMOND"

NONE

as profitable both to consumer and dealer.

WRITE US.

We give special care to the execution of mail orders. Full details and quotations promptly given on application.

If you want the best value in the country in a Congou tea to retail at 25 cents write us for samples.

James Turner & Co.,

WHOLESALE GROCERS,

HAMILTON, - ONT.

EVERY GROCER AND DRUGGIST.

We carry a full and complete line of seeds of the purest and best STOCKS that money can buy.

NO SEEDS ON COMMISSION.

We are Canadian Agents for Thatcher's Butter Color. **BEST IN THE WORLD.** Parchment paper. Butter Cloth.

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Hand and power all sizes. Send for Catalogue. Address

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100,000 lbs. FRESH FISH FOR LENT.

British Columbia Salmon Trout, Whitefish, Pickerel, Pike, Lake Herrings, Codfish, Haddock, Mackerel, Smelts, Flounders, etc.

Best Quality. Reasonable Prices.

D. W. PORT & CO.,
TORONTO.



SALES MADE OR PENDING.

R. D. Logan, grocer, St. John, N.B., has sold out.

J. B. Mack, grocer, Ottawa, had sold out to Thomas Clark.

The general stock of Mills & Co., Holland, N.W.T., has been sold.

E. H. Coffin, general merchant, Barrington, N.S., advertises his business for sale.

PARTNERSHIPS FORMED AND DISSOLVED.

Isaac Schofield & Co., general merchants, Havelock, N. B., have dissolved.

Jacques & Douglas, grain and feed merchants, Ottawa, have dissolved, A. Douglas retires.

Finlan & Lepage, general merchants, Biscotasing, Ont., have dissolved, P. J. Finlan continuing the business.

Lowe & Alice, wholesale produce and commission merchants, Victoria, B.C., have dissolved partnership, T. H. Alice continuing the business.

FIRES.

N. N. Gaffield, grocer, Colborne, Ont., has been burnt out.

A. H. Goldsmith, grocer, Colborne, Ont., has been burnt out.

Cummins Burke, general merchant, Buc-touche, N. B., has been burnt out.

REMOVALS AND DEATHS.

James Donnelly, grocer, Montreal, is dead. Alexander Findlay, grocer, Montreal, is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

D. J. Riviere, grocer, Cornwall, Ont., has assigned.

Chas. S. Phillips, grocer, Galt, Ont., has assigned.

H. J. Bray, sr., wholesale fruits, is offering to compromise.

W. S. Kirkpatrick, general merchant, Lunenburg, has assigned.

Campbell & Ferguson, grocers, Sherbrooke, Que., have assigned.

Emile Leveille, general merchant, St. Agathe, Man., has assigned.

C. E. Smith & Co., merchants, Halifax, N.S., have assigned to Chas. H. Harvey.

John W. Hardy, general store, of Brookfield, N. S. has assigned to Harris H. Crosby.

Hardy Bros., general store and hotel, of Molega, N. S., has assigned to Harris H. Crosby.

Melville & Co., general merchants, Owen Sound, have assigned to John McClung, Toronto.

Hood, Mann & Co., wholesale crockery merchants, Montreal, have compromised with their creditors.

Allan Morrison, general merchant, of Big Pond, C. B., has assigned to Archibald Mc-Vicar; he owes considerable in Halifax.

A compromise of 25c on the dollar, payable in six, twelve and eighteen months, is being offered by R. S. Gallagher, the insolvent fruit dealer, Toronto, who recently assigned to E. R. C. Clarkson.

Smith & Boothby, general merchants, Collingwood, are offering to compromise. The liabilities are estimated at \$7,000 and the assets nominally at \$8,000.

THROWN OUT OF A JOB.

Joe's envelope said simply:

The house regrets it can no longer offer you employment, but its reasons do not hinge upon your competency, and we take occasion to thank you for good work for us, wishing you well.

Joe thought to hide the message from John as he passed out—John had worked at his elbows for months—but he didn't. John followed him out and said:

"Stout heart, old fellow. You'll have a better job in a week. If I can do you a favor call on me. My turn next, I imagine."

Joe walked the street for hours, then went home to his wife and babies not less surely years older than when he had left them in the morning. He has fixed his purpose and will hew to it. He takes the usual trinkets to the children, a trifle of some sort to his wife, and gives her, as is his rule, the week's earnings. Then he acts for the first time in his life—he romps and carouses with Flora until she believes he is as much a child as herself, and his wife watches it all from her sewing table and wonders if she was ever as happy in the old courting days as she is now.

And Joe's heart is heavy under it all, for he determines that they shall not know of his bad luck until he has another job. He is hurt, humiliated, repulsed—he feels that the house has clipped him off because it could spare him more easily than any one of the hundred odd others that it has retained.

"But that little wife sitting there with her head full of belief in me, musn't know—she must believe me all I seem to be."

He looks for work ten hours a day for a week and doesn't find it. Saturday he pawns his watch for a week's wages and carries it home, telling them that his watch had been stolen from him, but that he had a clue to the thief, and that Inspector Byrnes would catch him in a few days. He says to himself that fate stole it from him, but he keeps up the play bravely and with fortitude answers the evening queries of the home ones about whether they have found the watch. The next two weeks are tided over by selling the building and loan stock. Then he borrows another week's pay of a friend.

Every morning he starts "to work" at the regular hour; every evening he returns. They go to the theatre; they buy some

needed and long-promised clothes; they pay their regular missionary money and church fees—for Joe is playing a desperate hand now, but, with an insane sort of coolness. Something asks him over and over again every day: "Where will it end?" But Joe just sets his lips a little harder and don't reply, even in thought.

His encyclopedia goes next. He loans it to a friend down at the office, so he tells them at home. Joe can't eat heartily this week. He watches his wife's and children's light-heartedness something like a brute would do—stoically unmoved. He tells Amy to drink his cup of tea; he has no appetite, and don't want it. Then he is for the first time in his life affected with Satan's specially exported article of disease—ir-somnia. He sits for hours watching his family as they sleep, and he feels a heavy weight slowly setting upon his brain that he cannot understand the meaning of.

Next day he finds another position, and his wife doesn't understand why he gives way so completely for the first time in his life and cries like a child while telling her of it.

There are just a few Joes in this world—not too many. Clarence Harney tells his wife about it as soon as he gets home. He is sure he knew the infernal job wouldn't hold out long anyhow. Plenty more, though—you just have to have a little gall; and next day Clarence has another job. A little less pay, to be sure, "but then," he argues, "it's only for a week or so—I'll strike a better one the first thing you know. You don't know me—not this year."

Jim Burton, the clerk, loses his job. He pitches into the whole family and tells them that there must be no more money spent for anything at all. "Understand? The goodness only knows when you will get any more from me, so make this last as long as it will." He goes down town, gets a job, tells them at home that he has not yet found one, and so spends the entire pay for two weeks on himself, the while ostensibly searching wildly for work, and making the home ones pinch and worry with the lessening cash. Then at the critical moment he suddenly "finds work," and tells them he had to take it at \$7 a week or nothing, when he really receives \$12. Jimmie's friends down town call him "smooth."

Harris Russell, who writes shorthand, loses a job because he is a bad speller. He studies up on his spelling, answers advertisements, gets a few encouraging replies, and, after moving to a cheaper room once and going it for a week on a diet of crackers and milk—occasionally a nickel's worth of hot waffles—he gets another place at \$1 a week more salary, and determines that he will not flounder on the same old reef a second time. Harris is an average boy—a typical case.

Emmons Holman, bookkeeper, learns that he is to be dispensed with soon, so very dignifiedly "resigns." He tells his friends that the firm bucked against it awfully, but that they couldn't keep him—that they offered shorter hours and a big raise, but that it was all no good. He knew what he was about. It is safe to admit that he did.

Ernest Jenkins is discharged. No friends. Can get no work. Starves three days. The river.—Interstate Grocer.

H. P. ECKARDT & Co.,
Wholesale Grocers,
TORONTO.

With pleasure we still call the trade's attention to our Coffees. They are giving universal satisfaction. They are put up in 30, 60 and 90 lb. packages, or 120 lb. barrels. Once tried and you will use no other.

Yours truly,

**THE SNOW-DRIFT
BAKING POWDER CO.,
BRANTFORD.**

PUSH

OCEAN WAVE BAKING POWDER

AND INCREASE YOUR

TRADE

IN BAKING POWDER.

TRY OUR

3-lb SODAS

Packed in Red Boxes.

Wm. Paterson & Son
BRANTFORD.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

Gonzalez Brandy

Orders Solicited for Direct Importation.

Send for samples and prices.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Bowlby's Preserved Apples

At Reduced Prices

Send for Quotations.

Caverhill, Rose, Hughes & Co., Montreal.

E. LAZENBY & SON,

PICKLE FACTORIES :
Cole St., and Globe St.

OFFICES :
18 Trinity St.

SOUP FACTORY AND STORES :
Grimscott St., LONDON.

SOLE PROPRIETORS OF

LAZENBY'S HARVEY SAUCE.

PICKLES,
SAUCES, CAPERS,
POTTED MEATS,
OLIVE OILS, OLIVES
SOUPS,
ANCHOVIES, etc.



EVERY ARTICLE
PREPARED BY US
IS GUARANTEED
ENTIRELY
UNADULTERATED
OUR LABELS
ARE AFFIXED ONLY
TO THE
CHOICEST
GOODS.



JELLIES,
MALT VINEGAR,
DRIED HERBS,
CHUTNIES, GINGERS
LEMON SAUCE,
FORTT'S OLIVER
BISCUITS, etc.

WHAT SOME OF OUR OLD FRIENDS SAY :

ARMY & NAVY DEPOT, HALIFAX, N. S.

Our establishment has dealt with LAZENBY & SON for more than 50 years and have found their goods, especially their PICKLES, the best obtainable anywhere; the demand for them is steadily increasing.

JAMES SCOTT & CO.

We have sold LAZENBY'S goods for 37 years and can safely recommend them as the best goods manufactured or packed. We sell 20 bottles of Lazenby Pickles to one of any other kind, and have never had a single complaint.

ANDERSON & CO.,
W. C. Anderson.

BAULD, GIBSON & CO., OF HALIFAX, N.S., say :

In our trade LAZENBY'S goods take the lead for quality, the pickles especially have a very large sale which is steadily growing. We have never known the quality vary from its very high standard.

R. D. LOGAN (FORMERLY LOGAN, LINDSAY & CO.) ST. JOHN, says :

Ever since 1853 I have handled LAZENBY & SONS goods and I have never found any Pickle to equal theirs, although I have sold all the best goods of the best makers, but for uniform excellence of quality none others compare with LAZENBY'S and the demand increases with each year.

GEORGE ROBERTSON & CO., OF ST. JOHN, N.B., say :

We have constantly kept LAZENBY & SONS preparations in stock during our whole business career and have found that our best customers have always given their Pickles the preference for excellence.

HEADQUARTERS FOR CANADA :

1 WELLINGTON ST. EAST, TORONTO, ONT.,
AND 81 PRINCE WILLIAM ST., ST. JOHN, N. B.

ARTHUR P. TIPPET & CO.,
Managers.

STORAGE—Bond or Free

Warehouse Receipts Issued.
CASH ADVANCES MADE ON ALL KINDS
OF MERCHANDISE.

WILLIAM HARDER,
Successor to J. M. Davison & Co.,
54 and 56 Wellington Street East.

**FEARMAN'S
FAMOUS
ENGLISH
BREAKFAST
BACON**

Mild, Sweet,
Delicious Relish.
OUR CONSTANT AIM TO MAKE IT
THE FINEST IN THE WORLD.

YOUR STOCK

Is not complete
without a full line of

**Munn's
Boneless
Codfish.**

There is no nicer or choicer material packed
anywhere.

Be sure and send your orders for this ECO-
NOMICAL and CONVENIENT article of food.
Packed in 2 lb. bricks.
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand
Thick Codfish Steak,
packed in 100 lb. Boxes.

BUY THE BEST.

STEWART MUNN & CO.,
22 St. John St., Montreal.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—
HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



THOS. LAWRY & SON,

| PORK PACKERS AND LARD REFINERS. |

Curers of the Celebrated L. & S." and Imperial
brands of Smoked Meats.

PURE LARD A SPECIALTY.

Hamilton, Ont.

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.

HALIFAX SUGAR REFINERY, (LTD.)

“WOODSIDE”

BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not
confound us with other firms.



ST. LAWRENCE
ST. LAWRENCE
ST. LAWRENCE
ST. LAWRENCE

7s

7s

7s

7s

SMOKING
SMOKING
SMOKING
SMOKING

Empire Tobacco Co.,

MONTREAL.

LAZENBY & SON.

In this issue a full page advertisement appears that is worthy of more than a passing notice, emanating as it does from one of the oldest houses dealing with Canada.

Messrs. E. Lazenby & Son, who like many other great establishments sprang from but small beginnings, the business having originated early in the last century under the guidance of "Mrs. Elizabeth Lazenby," owe their great success and almost world-wide reputation to the faithful adherence of the firm to the original watchword which still occupies the foremost place in all their manufactures, viz., the statement "that all goods packed by us are guaranteed absolutely unadulterated and our name is only attached to goods of the choicest description."

At no time in their long career have they allowed any departure from this watchword, and the testimonials published with the advertisement go far to show the satisfactory results that have ensued.

From a retail shop in Portland Place, London, (and which is still maintained) the business has grown to such large proportions that now four great establishments are required to carry on the work of packing. With Quaker-like simplicity this firm have relied entirely on the quality of their preparations for the extension of their trade, and if it were not that they had so far departed from the traditions of the house as to appoint resident agents in Canada, Australia and the United States, a move rendered necessary by the great increase in the demand for their preparations, it is justly questionable whether this should have had the honor of being the first publication in Canada to publish so extended an advertisement.

A description of the various premises occupied by this firm would furnish material for a most interesting article, but space does not permit of more than a cursory notice at present.

The offices and principal factory are situated on Trinity street, and like everything connected with the establishment are perfect models of neatness and cleanliness.

The office proper occupies a handsome building that was originally built as a chapel, but which has long since been so changed and enlarged that the outside walls are the only remainder of its original use, and even these, so far as the windows are concerned, give but a faint idea of what the building was.

The entire block that originally surrounded the chapel has been built up, while large cellars extend underneath the whole of it, but long ago, with all the additions, the premises were found too small, and additional room was procured near by, where the pickle factories are situated, together with store houses for a portion of the material required within the past few years, and another large block of land on Grimscott street was obtained and is covered with new buildings. It is

here that the largest store houses are situated, as well as the soup factory, and thousands of pounds worth of unmanufactured material are kept continually in reserve.

The scrupulous care with which everything used by Messrs. Lazenby is handled, and the poor or defective goods discarded, is not the least striking feature of this model establishment.

The business is still conducted by persons of the same name as its originators, an unusual circumstance in old English houses where the title is often maintained while no person of the name may be connected with it.

For upwards of fifty years, this firm have been shipping to Canada and the growth of their trade, as before stated, necessitated the appointment of a resident agent from whom we learn that the actual imports to Canada of Lazenby & Son's preparations has increased upwards of 75 per cent. during the past two years, a growth almost entirely due to the great excellence of their preparations, especially their pickles, for they have hitherto followed the same conservative course here as elsewhere, and given newspapers but little opportunity of proving the great advantages of judicious advertising. We predict a much greater increase during the coming season.

LE DANSK.

A new substitute for butter under the above name is being introduced into England by a M. Pellevin of Paris. It is said that it appears to possess the merit of being wholesome as well as economical. Its manufacture has just been begun at large works which have been erected at Southampton, and which were recently opened. The basis of "Le Dansk" is the fat obtained from freshly slaughtered cattle, which is first converted into oleomargarine and afterward treated and made into "Le Dansk."

The process consists in first reducing the fat to small pieces of uniform size in special machines, and then melting it at a temperature of 50dg. Centigrade. It is then transferred in a liquefied condition into water-racketed tanks, in which it is kept for about two hours and a half at the same temperature. After this it is drawn off into shallow vessels, where it remains for 36 hours at a temperature of 32dg. Centigrade, during which time it assumes a crystalline condition.

The product now consists of oleo and stearine, and these are separated by means of hydraulic presses, the oleo being pressed out and the stearine remaining in the press cloths. The oleo is then placed in churns with certain proportions of new milk and oil and some pure butter, and the ingredients are churned for 50 minutes. The contents of the churns are then removed and cooled in iced water, and the margarine is afterward placed into mixing machines. Here it is salted and thoroughly incorporated, and afterward packed in boxes and baskets for the trade. —National Provisioner.



TO RETAILERS.

Kent bottled pickles are just as represented, a full 20 oz. bottle carefully packed with selected stock prepared with the greatest care. They will please whoever introduced and pay you a handsome profit. Ask your wholesale grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

LYNNVALLEY BRAND

Red Raspberry Jam.

Warranted absolutely pure. Put up in 7lb., 14lb., or 28lb. Pails or in Glass.

The Largest and Finest Stock IN THE DOMINION OF CANADA.

Shipped in large or small quantities.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.

GROWING!

The demand for "Reindeer Brand" Condensed Coffee is growing steadily. Introduce it. It sells itself. Those who have used it readily understand why.

Do you handle Condensed Milk? The "Reindeer Brand" is the best.

The Truro Condensed Milk and Canning Co.,
(Limited.)
Truro, N. S. Manufacturers.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/2 King St. W., Toronto.
BRANCH—Tidy's Flower Depot, 164 Yonge St.

Successful Sellers.

**NEW BRAND
ADAMS' ORANGE BLOSSOM
CHEWING GUM.**

30 Bundles in Box. 150 Pieces.

Each box contains a bottle of Colgate's High Class Perfumes. Guaranteed First-class. Sold by All Wholesale Grocers. For illustrated Catalogue and beautiful hanger signs for your windows, Address

ADAMS & SONS' CO.,
11 and 13 Jarvis St., Toronto.

See our Price List in this journal, Page 28.

There is no other Blacking for sale in Canada equal to
P. G. FRENCH BLACKING.

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

PURE GOLD MANUFACTURING CO.,
31 Front Street East, Toronto.

ALL

The leading Grocers are now selling the

CELEBRATED

ROYAL DANDELION COFFEE

And find it one of the best lines they carry.

It is a genuine article, and sells rapidly.

No Grocery Stock is complete without it.

Prepared and put up in One Pound Cans only by

ELLIS & KEIGHLEY,
Manufacturers, - - TORONTO.



ARTHUR P. TIPPET & CO.,

Wholesale Agents for Canada.

1 Wellington Street East, Toronto.



This year's maple sugar yield will be unusually plentiful.

John Campbell, who has been in business at Southwold, for nearly 50 years, died on Sunday.

Mr. Younghusband's general store, Carp, Ont., was burned Monday night, and nothing saved. Loss, \$7,000; insurance, \$1,800.

Mrs. M. Morrison, grocer, Woodstock, has made an assignment to Mr. A. J. McIntosh. The liabilities are about \$1,000, and the assets, Mrs. Morrison claims, will exceed \$3,000.

P. Beniteau, of Windsor, has received a letter from the beet sugar factory in Farnham, Quebec, stating that the seed will be forwarded in a few days. It will then be given out to the farmers.

J. H. Price, a prominent merchant and one of the most respected citizens of St. Thomas, formerly of Wallaceburg has accepted a position with Masuret & Co., wholesale grocers, London.

The stable of Bernard Campbell, grocer, 370 St. James street, Montreal, was found to be on fire last Saturday. A horse was suffocated, and before the blaze was put out the damage amounted to \$500.

It is understood that Hiram Walker & Sons, of Walkerville, have purchased the whole of the stock of the Ontario Gas Company, that they will develop the field in South Essex, and will pipe the gas to Walkerville.

Mr. John Price, of Port Stanley, who succeeded to the general mercantile business of his father, the late Samuel Price, in 1880, has sold it to T. Caster & Co., late of Oshawa. Mr. Price will conduct an insurance and brokerage business.

Notices have been posted in the telegraph office and other places of business at Victoria, B. C., stating that American silver coin will not be accepted unless at a discount of 5 per cent. The Post Office will take the same action.

The early closing movement went into force in Kingston on Monday night. The hour is 9 o'clock, but several of the corner groceries kept open till 10. The boot and shoe trade did not close, as some few firms refused to sign.

Mr. C. H. Peebles, grocer, who has done business at 39 McNab street north, Hamilton, for the past 10 years, has removed to 31 McNab street north, a few doors south of old stand, and has now one of the finest grocery establishments in the province.

The Toronto Ratepayers' Association met on Tuesday night, and among other things discussed the bill now before the Ontario

Legislature to relieve retail businesses from taxation. A resolution was passed asking the Attorney-General to withhold legislation on the business tax bill.

Mr. S. O. Leonard, of Kingsford's Oswego Starch, paid his monthly visit to Ontario this week. He says the reduction in prices of Canadian starches has not affected the sale of Kingsford's. He does not think it likely that any change will be made in their prices.

The Patrons of Industry stores are becoming less numerous throughout Canada. There were twenty-four, if not more, in existence recently, carrying all classes of goods, and from reports it seems that eighteen of the twenty-four have succumbed to the inevitable.

Hon. C. H. Tupper has introduced a bill in the House of Commons to place the lobster fishery under license, and to prevent explosives from being used to kill any marine life but that of whales, seals and porpoises. It also increases the penalties for poisoning fish. It includes in seizure for illegal fishing the boat used.

Sundays a gang of cursing, swearing rowdies can stand four deep around a corner store. No uniformed far-downer tells them in imported accents "to move a now." Week days the occupant of the same store would be jerked to the police court if a barrel of apples over lapped by a hairsbreadth the eighteen inch limit.—Telegram.

A circular has been issued to the members of the Guild reminding them of their agreement with MacDonald & Tuckett, the tobacco manufacturers. This means that they agree to handle no other manufacturers' goods. Some of them had forgotten this and allowed other manufacturers to place their goods in the wholesale houses on sale.

The Winnipeg City Council and Board of Trade are now holding conferences with regard to more equally adjusting the municipal taxation. It is proposed to place a large tax on banks, commission men representing eastern houses there, and insurance agents. There is a very vigorous opposition to the proposals, however.

Mr. H. C. McLean, representing THE CANADIAN GROCER and other trade journals published by the J. B. McLean Co., was in the city several days last week. It is a credit to represent such well edited and handsomely printed journals as those in which the McLeans are interested. The spring issue of their dry goods paper was unusually attractive.—American Grocer.

The council of the Winnipeg Board of Trade met on Monday, and the president laid before the meeting the report of the committee appointed to draft instructions to the delegates who are to represent the board at the congress of boards of trade and chambers of commerce of the British empire which is to meet in London, England, on the 29th of June next. The report indicates rather strongly that no imperial federation is

desired. The necessity of emigration and colonization is largely dealt with, and it is pointed out that the colonies want a system of tariff discrimination by Great Britain against grain and food products of foreign nations.

The annual meeting of the Canadian Canned Goods Packers' Association will be held at the Walker House, Toronto, Wednesday, March 16, at 2 p. m. A larger attendance than ever before is expected, as there has been an increase in the number of canneries in Ontario and Quebec during the past few months. It is not likely that any attempt will be made to fix prices. Arrangements will be made, however, for the collection of statistics of pack and sales at regular intervals, during the busy season. These statistics enable the members to gauge their pack and thus prevent over production. It is likely that a deputation will be appointed to ask the Government to remove the duty on peaches.

MONTREAL TRADE CHAT.

The Chambre de Commerce held its annual meeting last week and elected the following officers:—

President—Mr. L. E. Morin, sr.

Vice-president—Mr. H. Laporte.

Members of the Council—Messrs. L. E. Geoffron, Alfred Thibaudeau, C. H. Catelli, J. Contant, Ovide Dufresne, E. E. de Lorme, Arthur Gagnon, Joseph Asselin, L. I. Boivin, J. Haines, Ald. Brunet, J. B. A. Lanctot, J. H. Pellerin, L. E. Morin, jr., F. Hurtubise, Joseph Lambert, P. Demers, Ald. T. Gauthier, J. A. Vaillancourt, together with Mr. A. White for the Grand Trunk. The representative of the Canadian Pacific Railway will be hereafter named by the company.

The receipts at the Inland Revenue office, Montreal, for the month of February, 1892, were \$178,927.92, as compared with \$142,520.39 for the same month last year, an increase of \$36,407.53.

The receipts at the Custom House here for the month of February, 1892, amounted to \$581,983.26. The receipts during the corresponding month of 1891 were \$671,005.53.

The retail grocers held a meeting last Friday evening to talk over the licence question.

There is not much doing around town to day as it is election day.



"CAIRN'S" HOME MADE MARMALADE.

Used by Her Majesty, The Queen.

A small supply of this delicious breakfast preserve has just arrived per S. S. "Corean," and can be had from

Caverhill, Rose, Hughes & Co, Montreal,

and
Smith & Keighley, Toronto.

BLAIKLOCK BROS, MONTREAL.
General Agents for Canada.

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

THE SUGAR WAR.

The sugar war is still going on, and some of the Upper Canada people are down here taking a look at things in general. Among those in the city are Messrs. Stuart, of Hamilton, and Davidson of Toronto, both wholesale grocers. Mr. Ed. A. Wills, secretary of the Toronto Board of Trade, is also in the city. Contrary to a report in an evening paper, there was no meeting of the refiners, or even of the Grocers' Guild, but one is expected to be held. Some of the wholesale houses who have been said to be selling sugar at "slaughter prices" deny the impeachment, while others admit it. As one wholesaler remarked yesterday, "Even if they were selling at such prices, the retailer and his customer get the benefit of it."—Montreal Gazette.

A despatch says: A number of the wholesale grocers held a secret meeting in Montreal on Saturday night. There they met Messrs. Davidson & Stuart, the two wholesalers from the west. It is understood that an effort is being made to form another combine stronger than the last one, by which the offending wholesale firms which have caused the present trouble will be squeezed out altogether, but apparently the wholesalers are finding some difficulty in arriving at any amicable understanding.

The trader who pays his way must sell at a profit, and cannot afford to cut below others in the same line.

TRASHY TEA AT A DISCOUNT.

Several local wholesale grocers, possibly more of them than the Bulletin is aware of, have been using their influence to educate retailers up to the wisdom of handling a better class of tea than they have dealt to consumers for some time past. It is to be regretted that efforts in this direction are not rewarded as they deserve, since a great many retailers have firm convictions of their own about everything connected with a grocery store, and not only decline to get out of old ruts, but display partiality to methods that may yield the greatest profit even though the object sought be attained by departure from straight and narrow lines. Some wholesalers, however, state that progress in what may be termed the educational campaign in teas is encouraging, and that numerous customers of the more progressive and conscientious kind are purchasing a larger percentage of the better grades of tea at present than they have bought for some time past. This remark is not intended to convey the impression that high grades are taken to the exclusion of inferior kinds, or that the latter are given the cold shoulder. The plain, simple fact is that many enterprising retailers, acting upon the suggestion of jobbers' salesmen, have induced customers to take at a few cents extra cost per pound a palatable article, and one that would leave less cause for dissatisfaction, in the place of an article that seldom pleased but frequently

led to more or less serious complaint. That there is room for a great deal more missionary work in the same direction goes without saying, but it is gratifying to learn that, in these times of sharp competition, efforts in the right direction are being made. At present cost the retailer is certainly in a position to take greater interest in holding and attracting trade by dropping some of the miserable stuff that is turned over the counter and inducing customers to take tea that is fit to drink.—N. Y. Daily Commercial Bulletin.

The Ontario Government has issued letters patent for the incorporation of the Strathroy Canning & Preserving Company, (limited) with a capital stock of \$50,000 in 500 shares, the incorporators being John Peter Dunn, James Carruthers Hegler, Mrs. Agnes Dunn and Mrs. Lizzie Alice Hegler, all of Ingersoll, and Thomas N. Dunn, of London.

The Department of Inland Revenue has decided to prosecute to the full extent of the law all persons engaging in illicit trade in tobacco. The department in the past has endeavored to secure an observance of the law by the imposition of mitigated penalties and the confiscation of the goods, but now, after mature consideration, it has been decided in future to punish such infractions of the law to the full extent provided by the Act.

LONDON STONEWARE POTTERY WORKS.
BEST VALUE.

Butter Pots, or Crocks.
MILK PANS, &c.,

7³/₄ Cents per Gallon.

Quality and Finish still unexcelled. Write for what you want and send for fully Illustrated Descriptive Catalogue and Prices.

GLASS BROS. & CO.,
LONDON, ONT.



TORONTO MARKETS.

TORONTO, March 10, 1892.
GROCERIES.

Upon a market where everything is in favor of the buyer, it would be strange that trade should make no progress. Retailers this week have been taking advantage of the easy prices more than since the depression began, if exception be made for the city trade in sugar shortly after the suspension of the list. Tea, sugar and general sundries have been selling more satisfactorily. In sugar jobbers are afraid of overstocking the retailers and so discounting the effects of any agreement that may be adopted for uniform prices. Canned goods are moderately active. This week's record looks better beside that of previous weeks, but is in reality no better than is commonly experienced at this season. That there is no superabundance of money is manifest from the fact that sugar is not being more largely bought ahead of immediate requirements. The state of payments as well is not above the average. Bad roads have a share among the influences that tend to retard trade.

CANNED GOODS.

The demand usually begins to widen at about the middle of March. It has not flagged very much all winter, though at no time has the trade been exciting. The present week's business was a little better than usual. Some snug orders have come to hand, all in a jobbing way. In one instance 375 cases of peas were turned over at \$1.10. The price holds for assorted vegetables at last week's quotations, viz., from \$1.05 to \$1.10. Peas are quite scarce. Inquiry for peas, corn and tomatoes continues strong but does not result in concessions. A very little would cause a big turnover, but holders are confident that the goods will be wanted and will appreciate in value rather than otherwise. Salmon is dull from \$1.40, and in some cases \$1.35 and upwards.

COFFEE.

Rios of good quality are still scarce, and outside markets are far from well stocked with the better grades. There is a sufficient supply of low grade and medium Rios on spot to meet the wants of current business. The price runs from 18c. upwards. Old Government Java coffees are very high and firm. Holders of choice grades on this market want 32 to 33c. Mocha is unaltered at 27 to 33c. A quiet trade is all that is to be reported.

The New York Daily Commercial Bulletin says: A comparatively moderate supply shown in first hands continues as a very good support for the spot position of Brazil coffee, and the majority of holders make a display of steadiness accordingly, with more or less difficulty still experienced in finding attractive parcels of standard goods in first hands. Some fair deliveries have been made from recent steamers, however, and the demand appears to be inclined to assume a generally cautious attitude and figure invest-

ments for the present down closely to wants of the moment, so far as both jobbing parcels and invoices are concerned. On parcels to arrive, however, there is more or less negotiation and a fuller business has been done to-day, the trading mostly in distant deliveries, where a fractional shading in cost has apparently caught waiting bids with some freedom.

DRIED FRUIT.

There is little doing in dried fruit. Buyers are disposed to believe in the weakness of the market as a more or less lasting condition, and make no haste to secure large purchases of stock. Valencia raisins are quoted from 5c. up. Currants are 5½c. and upwards. Prunes are steady and somewhat dull at unchanged prices.

The London Produce Markets' Review says:—The French demand for currants has had the effect of maintaining the price at a much higher level than would otherwise have been the case; indeed, it may be roughly said that the demand has, owing to the comparatively new outlet mentioned above, kept with the production. In this connection it may be noted that for the first time the consumer is now realizing the benefits of the reduction of the duty in currants, which, owing in a great measure to the French demand, has chiefly gone into the pockets of the growers. There is little doubt but that a permanently lower level has now been established, and unless currants are to be an exception to the rule, the consumption in England will show considerable improvement. In the matter of raisins, it would appear to be tolerably clear that, unless the Spanish Government can bring about a reduction in duty equal to that which was granted on currants, the farmers will be compelled to submit to very low prices. Very nearly half the crop has lately been sent to the United States and Canada, and, owing to the enormous increase in the growth of Californian raisins, it is probable that the requirements of the former country will, with the heavy protection afforded to the home grown fruit, decline very considerably. Under these circumstances, a larger weight of fruit will be thrown upon the English market, and will have to be put before the consumer at exceptionally low prices.

NUTS.

Almonds, filberts and walnuts continue to be wanted in a small way. A little business is kept up all the time. The prices are stationary at points marked in Prices Current.

RICE AND SPICES.

Influences are not yet at work in this market to affect prices, the relation between the supply and demand changing little inside of a winter. Prices are steady at 4½ to 8c. for ordinary, but Japan is quite firm at 5½c. The price of the latter has advanced outside owing to unexpected shortage in the crop. That of itself is expected to make the price ¼c. higher.

Spices have not fluctuated in any respect since last report. A moderate business is being done.

SUGAR.

Buyers have been less eager for business than they might be expected to be in the circumstances, as they cannot look for anything better than they have had the chance of getting since the list was dropped. They have bought two freely, however, for the satisfaction of the jobbers, who would willingly defer business until there was some certainty as to whether the combine should be reconstructed. It is probable that a list will be set up by either the refiners or the

jobbers, and it would be likely to find sincere support, at least for a time, as everybody is heartily sick of the demoralization that has settled upon the sugar trade since all attempts to maintain uniformity of prices were abandoned. A meeting of the Guild was held in Montreal, and a meeting of the refiners preceded it. The outcome of these meetings has not yet been disclosed. Sugar has advanced since our last issue, the refiners' prices having gone up a quarter of a cent. Jobbers are quoting as low as 3½c. on yellow and 4½c. on granulated. Less is heard of business at 3½ and 4½c.

Willett & Gray, New York, in their Sugar Statistical say:

Raws—The feature of the week is the long continued storm, which has prevented

SPECIAL

VALUE IN

Lemons and Oranges,
Spanish Onions,
Prunes, Dates,
Nuts. &c.

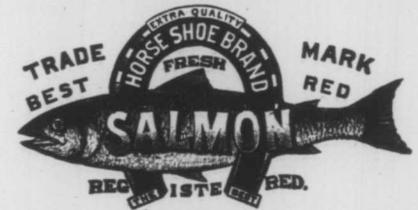
CLEMES BROS. TORONTO.

A Fresh Consignment expected daily
of the Famous

Gartmore Estate Ceylon Tea.

Teas from this Estate brought recently the
highest price ever known at auction in Lon-
don.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 FRONT ST. E.
TORONTO.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
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" W. S. Goodhugh & Co., Montreal.
" Grant, Horn & Bucknall, Winnipeg.

REINHARDT & CO.,
SALVADOR LAGER
 IS THE VERY BEST.
TORONTO.

IF THE
MERCHANT

Of Newbury, who used Coal Oil last week, had used the Star Fire Lighter instead of the former article, he would have got a better, a quicker, cheaper, and every way a more satisfactory fire than by any other method and that too without the danger of coal oil.

Send for free sample.

STAR MFG. CO., London.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Importers and Manufacturers of

COFFEES, SPICES, MUSTARDS,
 CREAM TARTAR, BAKING POWDER, &c.
 FLAVORING EXTRACTS,
 CANDIED PEELS,
 JAMS, JELLIES, MARMALADES and
 CANNED FRUITS.

CORN BROOMS.

Fine Carpet Brooms.

Made of Extra Selected Fine Green Carpet Brush. Handles Striped and Varnished.

Standard House Brooms

Made of Straight Green Brush—Carefully Selected and Free of Seed. Varnished Handles.

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Made of Straight Red-Tipped Brush, Free of Seed. Varnished Handles.

Factory Brooms.

Made of Sound Brush. For use in Factories, Mills, Warehouses, Ships, Breweries, Railways, etc.

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 GRIMSBY, ONT.

Packer and Preserver of the Celebrated **BEAVER Brand Canned Goods, Evaporated Apples.**

JAMS and JELLIES
 IN GLASS AND PAILS.
 Wholesale Only.



Gold Medal, Jamaica Exhibition.
Quality Up.
Price Down.

This applies to all our goods, especially Jams, Jellies, Mince Meat,

Catsup and Soup.

Every Tin, Jar and Bottle new, fresh and pure.

EXCELLS in flavor and style of package. Highest awards of Honor received at St. John's Exhibition, Sept. (1891).

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

MARKETS—Continued.

a large fleet of vessels from arriving in port, and hence the receipts of sugar in the four ports were only 4,494 tons, against requirements of 30,000 tons for melting. All the sugars that importers would sell was taken, leaving a stock of only 3,016 tons in first hands. Some Philadelphia refiners were obliged to stop melting, while others borrowed sugar from each other. Receipts next week should be very heavy, but the circumstance shows to how close a margin of stock refiners have allowed themselves to come. The total stock in the four ports is less than one week's requirements.

Business has continued, for afloats and shipments from Cuba, on the basis of 3 $\frac{3}{4}$ c. cost and freight, and at 3 13-32c. landed terms, but for shipments during the last half of this month the market is firmer. There is no weak feature to the raw sugar market on this side, in any direction, and it is somewhat surprising to note a tendency to weakness in Europe, or rather in Germany, which appears to be the only beet sugar country pressing to sell. The only plausible explanation of this weakness is found in the political condition, and the anxiety of financiers who may be anxious to turn merchandise into money. Crop prospects from several cane countries are not as flattering by this week's mail as heretofore, and the United States is still dependent on Cuba for its supplies, the European market still being above our parity.

Refined—The long-expected change in prices has at last come to stay. An advance of $\frac{1}{8}$ to 3-16 in granulated and other grades was made on the 2nd by the American Sugar Refining Company and followed by all the other refiners, excepting the Spreckels, which continued selling at 4c. out of an accumulated surplus for one day, then advanced $\frac{1}{8}$ c., and at the close is 1-16c. below other refiners. The demand is now sufficient to take off nearly or quite all the meltings, and competition in consequence is losing its power to continue the low prices. The present advance is likely to be followed by another, and we repeat our advice to carry a full line of stock.

SYRUPS AND MOLASSES.

Syrups are cheap and dull. The lowest price quoted is 1 $\frac{1}{8}$ c. per lb. A quiet trade in medium grades is done.

Molasses receives but little attention. New Orleans molasses quotes at from 30c. to 50c., and West Indian at from 35c. upwards.

TEAS.

A free movement in tea is reported by all the houses. The outlet is in grades that need it most—that is, the cheap and medium teas. Japans are most active at the moment. Indian teas are still in good and increasing demand and orders from the country are coming in; they have hitherto been chiefly used for blending, but the proportion of China is getting less and less, and the day



Soap's not Soap

Some people think any kind
of Soap will do them;
"Soap's Soap."

Most people know better! A great many Soaps are actually dangerous to health; aside altogether from the injury done to clothes and hands from fell alkali that's in them.

Surprise Soap is good soap, pure Soap is not a high priced Soap. You can recommend it to your customers. IT PAYS to push good Soaps.

The St. Croix Soap Mfg Co.,

Branches:

St. Stephen, N. B.

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

is not far distant when they will be drank straight and unmixed.

The market in London has been liberally supplied with Indian tea, says the Produce Markets Review, but the demand is inactive except for the better kinds. Common sorts have been offered in an increasing proportion, the bulk being of exceptionally poor quality, for which there is but a moderate enquiry. The result of this is a drooping tendency in the prices for all common tea, which can only be checked by an increasing demand, although there are no indications of this at the present moment. The better kinds, however, attract attention, and are readily bought at firm rates; and, judging from the later arrivals, the stock of these grades is not likely to prove in excess of requirements. It is therefore probable that there will be a strong market for these descriptions for some time to come, and the only check to an upward movement will be the large supplies of Ceylon tea, which will have a steadying effect, should they prove to be of good quality. Although the sales of Ceylon teas, conformably with advices from the island, have been considerably smaller than last year up to the same date, the demand still continues inactive, and the slight recovery noticeable about the end of January in common teas has been lost. Finer teas, however, maintain their position well, although the demand is not very active even for these descriptions; but, as the quantity advertised for next week is small, present rates bid fair to be maintained. The quality has been fairly good, showing some improvement. Java teas have been much neglected.

MARKET NOTES.

The starch manufacturers have made no further alteration in their prices or discounts.

Messrs. Sloan & Crowther have received a car of new Japan rice. It is of very fine quality.

Messrs. Caverhill, Rose, Hughes & Co., Montreal, are prepared to fill orders for Bowlby's preserved apples at special prices. These are staple goods.

There are jobbers still quoting tea and sugar together, though some houses look upon this way of doing business as unworthy of countenance, one prominent wholesaler declaring he would quit the business before he would do it.

PETROLEUM.

There is a little unsteadiness in the price of refined. The price ranges from 14 to 15c. The latter price is for small lots delivered to city retailers. On board here for shipment to outside points the price is 14c for Canadian refined. Some cutting is reported in the west.

BUTTER AND CHEESE.

The value of butter does not depreciate. Prices are firm at the quotations named last week. There is not, however, quite so great a shortage in the supply. The receipts suffice for the city trade, but do not enable wholesalers or commission men to ship.

WE ARE BUYING

**Dried
Apples.**

SEND SAMPLES
AND QUOTATIONS.

ESTABLISHED 1888.
STANWAY & BAYLEY.
BROKERS

AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

**Evaporated
Apples**

SEND SAMPLES
AND QUOTATIONS.

McWilliam & Everist,

Offer the following at lowest market prices: Two cars Florida Oranges, all sizes; Two cars Fancy Messina Lemons; also Valencia Oranges, 714's and 420's, all free from frost. Write for quotations before ordering elsewhere.

GRAPES, DATES, FIGS, NUTS, ONIONS, ETC.
25 and 27 Church St.,
TELEPHONE 645. Toronto.

WM. HOOD & CO.,
Importers and Manufacturers of



Coffees,
Spices,
Mustards,
Cream of
Tartar,
Baking
Powders,
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Extracts,
Etc.

TRADE MARK.
48 & 50 LUMBARD ST., TORONTO.

THOMPSON & CO.,
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Robertson, Thompson & Co.,
Wholesale Commission Merchants,

Grain, Flour, Feed, Canned Goods,
Sugars, etc.
185 NOTRE DAME ST., EAST,
P.O. Box 615. WINNIPEG, MAN.
TELEPHONE 62.

All kinds of produce handled. Consignments Solicited. Prompt sales and quick returns.

TO THE TRADE
—IN—
Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

Arrived Ex "Scottish Prince," Car Fancy Messina Lemons. Half Car Choice Palermo Lemons. Car Choice Palermo Oranges.
Ex "Parisian," 100 cases Jumbo, 720 Valencia Oranges; 200 cases ordinary, 420 Valencia Oranges.
Direct from Florida, Two cars Fancy Florida Fruit, all sizes, Porter Bros. pack, good keepers and shew no waste.

J. Cleghorn & Son,
84 Yonge St., TORONTO.

J. F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

T. W. CLARK & CO.,
General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.
Established 1886.
VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,
PORK PACKER
70 and 72 FRONT ST. EAST,
Toronto, Ont.

NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.

Hams, Breakfast
and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

Traveller wants Situation.

WANTED—A SITUATION AS TRAVELLER for Provision House for New Brunswick and Nova Scotia. Apply care J, this office.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO,
Solicit consignments of
TUB, LARGE and POUND ROLL
BUTTER. EGGS.
ONIONS HONEY. APPLES.
CHEESE.

Egg Carriers Supplied.
Telephone 2557.

T. G. Williamson & Co.,

COMMISSION MERCHANTS
TEAS, COFFEES, FRUITS, SUGARS, ETC
42 Front Street East,
TORONTO, ONT.

JOSEPH CARMAN,
Commission and Manufacturer's Agent.
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P.O. Box 1014. Winnipeg, Man.
We are open to receive a few first-class agencies. Good connection wholesale and retail. Correspondence invited

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO.
All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.
PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants
Solicit consignments of Country Produce from Storekeepers.
71 Colborne St., Toronto.
Telephone 2291.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

Shipping continues from other western points to Montreal, though not on so considerable a scale as before. The stringency is clearly less than it was. Good dairy tubs are wanted and bring as high as 20c. for choice. Large rolls show nearly all the increase that there is in the supply as compared with last week. The quality of these does not rank higher than before. Prices range from 16 to 18c. Medium tub is about 14 to 16c. Common grades continue to be picked up readily outside, and find their way in but small quantity to this market.

Cheese is still firm. Small lots of choice fall are 12½c., medium-sized lots are 12c., and cars are 11½c. Early summer grades can be got as low as 10c.

COUNTRY PRODUCE.

APPLES—A rather active market is furnished by the local trade at \$1.50 to \$2.50 per barrel. Choice fruit will bring the upper figure.

BEANS—The demand is very dull. Farmers' offers continue to depress prices and check business in cars. Out of store prices are \$1.25 to \$1.35, but round lots are \$1 to \$1.15, according to quality.

CRANBERRIES—Are weak, plentiful and in low demand at \$5.50 to \$6. There are grades that can be purchased at \$5.

DRIED APPLES—The market is still inactive. Out of store lots are 4¼ to 5c., the latter for bright goods. In round lots 4c. is the inside price.

EVAPORATED APPLES—A slow demand and a low supply on spot are the main features. The prices are 8 to 8½c.

EGGS—Are plentiful and weak. Fresh quote 14½ to 15c. Lined are out of demand at the moment at 13 to 13½c.

HIDES—The supply is somewhat lower. The stock is not now in its best condition. Prices, however, are unchanged at a basis of 4½c. for No. 1 green cows'. Cured are dull at 5c.

HONEY—Shows no signs of improvement. Extracted is 8 to 10c., sections are 14 to 16c.

HOPS—Choice '91 hops are quoted from 22 to 24c., with lower grades of new at 20c. Yearlings are held at 18c. Business is dull.

ONION'S—Are firmly held at \$2.50 to \$3 per barrel. The stock bought at prices enabling sellers to quote the former figure is small. Higher prices have now to be paid.

POTATOES—It is hard to find buyers. Holders outside offer cars at 32c. per bag, but purchases are made only to keep stocks up. Out of store prices are 45 to 50c. per bag.

SEEDS—Some selling of timothy is reported. The price is \$1.25 to \$1.75 per bushel. Jobbers ask \$6.50 to \$8.50 for alsike and \$6.25 to \$6.50 for red clover.

SKINS—Good sheepskins are worth \$1.25. Exceptionally heavy ones bring 5c. more. Light ones are graded lower in price.

TALLOW—Is unchanged. Rough is 2c.; refined is 5½ to 6c.

WOOL—Continues dull at 18c.

DRESSED HOGS AND PROVISIONS.

Receipts of hogs are on the decline, few being received by rail, and a diminishing number by street delivery. The highest price going is \$6. Western points also report a falling-off in receipts as well.

BACON—Is quite firm at 7¼ to 8c. for long clear. Smoked bellies are 10c. for heavy, 10½c. for medium and 11c. for boneless, backs are 10c., rolls are 8¾c.

HAMS—Are unchanged and in fair demand at 10½ to 11c.

LARD—The price has eased for tubs, which are now 9¾c. Pails are 10c.

BARREL PORK—United States mess is \$13 to \$14, and Canadian is \$15. Canadian short cut is \$16 to \$16.50.

FRESH MEATS—There is a lot of rather poor stock offering. Prices are easier. Beef is 4½ to 5c. in forequarters and 7 to 8c. in hindquarters. Lamb is wanted at 8½ to 9½c., mutton 6 to 7c., veal 8½ to 9½c.

GREEN FRUIT.

The loss to receivers through re-packing necessitated by wastiness in Florida oranges, is beginning to tell upon prices, which now quote from \$3.50 to \$4. Valencias are unchanged at \$3.75 to \$4. Lemons are firmer and scarcer at \$3.50 to \$4.50. Bananas are steady and scarce at \$2.50. Pineapples are \$3 per doz. A fair business in fruits is reported.

FISH AND OYSTERS.

Fresh-fish are almost a drug on the market. Dealers seem to be unable to explain why the movement is so slow, but the fact remains. The Pope's Letter had undoubtedly some effect on the consumption, but the peculiar feature of the market is that while fresh fish are not selling well, salt fish are moving freely. Prices remain much as last week, with a less hopeful market. Oysters are slow and prices easy.

SALT.

The past week has been a quiet one for the salt trade, only two cars, one of barrels and one of fine sacks, have been moved. The trade in small quantities, also, has been quiet, and demand remains easy.

DRY GOODS.

Trade during the past week has been fairly lively, a large number of merchants having visited the city. The payments on 4th inst., seem to have satisfied the wholesale merchants, and were better probably than the reasonable men expected. Prices of cottons are firm and this class of goods, together with prints and summer dress goods are moving very freely.

MONTREAL MARKETS.

MONTREAL, March 10, 1892.

GROCERIES.

Business since our last has shown no marked improvement, and travellers reports from the country are fair. Teas and dried fruits have a little better movement this week, but other lines are quiet. Sugar is still being sold at a very low price by some of the houses, while other houses are still keeping to the old figure. Messrs. Wills, Davidson, and Stuart, representing the Toronto and Western houses, were in town to meet the refiners for the purpose of coming to some agreement regarding the sugar question, but the trade here will not say what was done in the matter. Payments on the whole are fair, and what few extensions that are given are only for a short time.

SUGAR.

The sugar market remains the same as last week, some of the houses here are selling a large quantity at a heavy cutting price, but values at the refineries remain unchanged. The war between the large English houses and the French houses is unabated, and is likely to continue for some time, unless some agreement is arrived at. The refiners were in session last Saturday considering the new
(Continued on page 20.)

FLOUR AND FEED.

Flour is held back at the mills. Any movement in the way of business is fitful and very limited. Inquiry from the east is abundant, but it is all of a very bearish character. This is one of the worst seasons the millers have had for years. The deadlock with Newfoundland of itself is a considerable check to business. The trade with that colony sufficed formerly to take off a quantity equal to the yearly output of three of our largest mills. But the large crop and very good quality of the wheat grown in the province of Quebec is a greater hindrance. To be sure it is not milled as it is here, but it is made into flour and the people use the flour. Another general obstacle to trade is the unprecedentedly large crop of potatoes grown last year all over the world and the low prices for them now ruling. There is a feeling that wheat will be cheaper. Feed is very dull.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$5.20; strong bakers', \$4.85; Ontario patents, \$4.40; straight roller, \$4.75; extra, \$4.10 to \$4.15; low grades, per bag, \$1.25 to \$1.75.

Car prices are: Toronto freights—Manitoba patents, \$5.15 to \$5.20; Manitoba strong bakers' \$4.75 to \$4.95; Ontario patents, \$4.50 to \$4.90; straight roller, \$4.10 to \$4.20; extra, \$3.95 to \$4.00; low grades, per bag, \$1.25 to \$1.75.

MEAL Oatmeal is \$3.90 to \$4.00. Cornmeal is \$4.

BUCKWHEAT FLOUR—Is \$4.50 per barrel.

FEED—Bran is \$14 to \$15, shorts \$15 to \$16, mixed feed \$23 to \$25, cracked corn \$1.15, feeding corn 50 to 52, oats 33 to 34c.

HAY—is fairly active at \$11.50 to \$12 for No. 1 timothy and \$10 to \$10.50 for mixed.

STRAW—is steady at \$6 to \$6.50.

MONTREAL.

There is only a small hand to mouth movement in flour, dealers only buying enough for actual necessities. The stocks in store show an increase of 22,789 barrels compared with a week ago, and a decrease of 7,247 barrels compared with a year ago. We quote as follows:—Winter patents, \$5 to \$5.25; spring patents, \$5.40 to \$5.50; straight rollers, \$4.70 to \$4.80; extra, \$4.40 to \$4.50; superfine, \$4 to \$4.10; city strong bakers', \$5; strong bakers', \$4.80 to \$4.90.

There is no improvement in the demand for oatmeal, prices being unchanged at \$2. The stocks in store show a decrease of 126 barrels compared with a week ago, and an increase of 2,886 barrels compared with a year ago. We quote prices unchanged. Standard, per bag, \$2.10 to \$2.20; granulated, \$2.10 to \$2.20; rolled, \$2.10 to \$2.20.

The feed market is quiet. Bran and shorts are moving in a jobbing way at quotations. We quote bran at \$16 to \$17; shorts, \$17 to \$18; moullie \$24.

ST. JOHN, N. B.

Flour—is lifeless and the tone is rather easier, some even favor the opinion of lower prices again, though there is no change in values as yet from last week's quotations.

Corn Meal—The price remains steady with a fair demand, \$2.85 to \$2.95.

Oatmeal—The market is well supplied with roller. Though standard has been in good demand, the stocks of the latter being light, \$4.45 to \$4.60 seeming the ruling prices.

Hay—is more plentiful than last week, and prices rule somewhat easier.

Oats—are selling 41c. to 44c.

**WALTER THOMSON
MITCHELL, ONT.**

GENERAL GRAIN DEALER.

Manufacturer of all kinds of
Oatmeal, Split Peas, Cornmeal,
Pot Barley, etc.

Quotations by Wire or Letter.

**Dominion Mills,
LONDON, ONT.**

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,

303 to 311 Talbot St.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for **The E. B. EDDY MFG CO.,**
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

"Beaver Mills" Flour.
The best for family use
Write for samples.

T. H. TAYLOR & CO.,
Manufacturers, Chatham.

ROLLED OATS.

Customers report that our Rolled Oats contain less dust, less dirt, are better kiln dried and of larger flake than the common oatmeals. Write for samples and prices.

ARCHIBALD BROS., INGERSOLL, ONT.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for **LEITCH BROS.**
CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store : 130 Condova St.
Wharves, No. 1 and 2 : False Creek,
Westminster Avenue,
VANCOUVER, B.C.

CORTICELLI

**SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,
ST. JOHNS, P. Q.**

OUR SPECIALTIES.

Stone Ground Flour, Graham Flour, Cracked Wheat, Buckwheat Flour, Chop Feed.

Mention **THE GROCER.**
J. & R. ROBSON,
Brantford, Ont

**N. WENGER & BROS.,
AYTON, ONT.**

- - MILLERS - -
(Hungarian Process)

**BRANDS :
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**AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.**

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

- - FLOUR - -

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS

**EMBRO
OATMEAL
MILLS.**

D. R. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected **WHITE OATS** only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.



MONTREAL Markets continued

proposition of the Wholesale Grocers Guild, but have not come to any decision as yet. It is also understood that Toronto parties were here to meet the wholesalers and refiners, but could not say what agreement they came to. One of the members of a leading French house speaking of the trouble said there was no knowing how matters would end. They were selling granulated at under cost, and would continue to do so until some agreement was arrived at. The refiners are quoting granulated at $4\frac{1}{2}$ c. and yellows at $3\frac{1}{4}$ to $4\frac{1}{4}$ c. They report business fair but not as large as it would be if matters were in a more settled state. The firm who started the cutting are still at it and say they will continue to do so as long as their stock lasts, they claim to have 30,000 barrels of sugar in stock or under contract. The English houses are still selling at the old figure viz. $4\frac{1}{2}$ c.

SYRUP AND MOLASSES.

Syrups are still in slow demand, Canadian being still quoted at $1\frac{3}{4}$ to $2\frac{3}{4}$ c. per lb. The trade in molasses is confined to a small jobbing movement at 34 to 35c. for Barbadoes. American molasses is also moving slowly at 26 to 28c. Stocks here are light. Latest advices from Barbadoes quote 15c., which is equal to 32c. here. The reports as to extent of crop differ very materially, however, one being that owing to the dry weather reaping will have to be hurried along and the harvest curtailed in consequence. Another report says that the yield will be large, 45,000 puncheons being the estimate. We quote Barbadoes 35c.; American 28c.; syrups are quoted at 25 to 28c. for medium bright, 30 to 45c. for choice; amber 40 to 45c.

TEAS.

The tea market has shown a marked improvement since our last, especially in high grade Japans, worth from 15 to 25c., were in good demand, the stocks being small. Indian, Ceylon and low grade blacks were also moved more easy, especially in the latter. The stock here of low grade Japans is too large and buyers are holding off; but the sale of some 900 packages from a large block which has been on the market for some time will have a beneficial effect. The sale was made in the west.

COFFEES.

The coffee market is still dull and unchanged, and beyond a small jobbing trade ex-store there is nothing new to note. Prices remain unchanged and we quote 18 to 20c. in Rios and Jamaicas.

RICE.

In rice there is nothing doing, and in the absence of business of importance prices are purely nominal.

DRIED FRUIT.

In dried fruit business has been fairly active with a good movement in a small way. Values however are comparatively low on both currants and raisans, and some figure from this upon an advance in the near future. Prime Valencias move between $4\frac{1}{4}$ and 5c., layers 6 to $6\frac{1}{2}$ c. Patras currants are unchanged at 5 to $5\frac{1}{2}$ c. and Vostizzas in cases $7\frac{1}{2}$ to 8c. Prunes rule quiet, old Bosnias being dull at 4c., new stock on the basis of $5\frac{1}{2}$ to 6c. attracting more attention. We quote prime Valencias at 5c.; currants at 5 to $5\frac{1}{2}$ c. for Patras, and $7\frac{1}{2}$ to 8c. for Vostizzas in cases; Bosnia prunes, $5\frac{1}{2}$ to 6c.; figs 10.; and dates 5c. per lb.

NUTS.

The only change in nuts is in Grenoble walnuts, which are 1c. lower this week at 11 to 12c. We quote as follows:—Almonds

Tarragona 14 to 15c.; Almonds, Ivica 14 to 15c.; Almonds, common 10 to 11c.; Almonds, hardshell 07 to 08c.; Walnuts, Grenoble, new 12 to 12c.; Walnuts, French 10 to $10\frac{1}{2}$ c.; Coconuts per 100 \$4.50 to \$5; Filberts 9 to 10c.; Pecans 16 to 17c.; Peanuts 07 to 10c.

CANNED GOODS.

The demand for canned goods is small and is likely to continue so for a few weeks longer. Grocers are only placing sorting orders, and very small ones at that. There is another block of 1,000 cases tomatoes, which are being offered around at \$1, but no buyers can be found. Jobbing prices are unchanged as follows:—Lobsters, per case, \$7.75 to \$8; mackerel, per case, \$4.25 to \$4.50; sardines, per case, \$8.50 to \$9.50; salmon, per box, \$1.35 to \$1.40; clams, 1 lb. tins, per doz., \$2; oysters, 1 lb. tins, per doz., \$1.40 to \$1.45; New Brunswick sardines, per 100, \$4.75 to \$5; tomatoes, Quebec, \$1.05 to \$1.10; peaches, per doz., \$2 to \$2.10; Bartlett pears, 2 lb. tins, per doz., \$1.75 to \$2; strawberries, 2 lb. tins, per doz., \$2.25 to \$2.50; pineapples, 2 lb. tins, per doz., \$2.30 to \$2.40; plums, 2 lb. tins, per doz., \$1.25 to \$1.75; corn, Erie & Aylmer, per doz., \$1 to \$1.10; corn, Hoeggs, \$1.25 to \$1.30; string beans, 2 lb. tins, per doz., 90c. to \$1; Lima beans, 2 lb. tins, per doz., \$1.20 to \$1.25; marrowfat peas, 2 lb. tins, per doz., \$1.10 to \$1.15; succotash, 2 lb. tins, per doz., \$1.80 to \$2.

GREEN FRUIT.

Green fruit is quiet and unchanged, with no new feature to note since our last. We quote Valencia oranges at \$3.25 to \$3.50; Floridas \$2.75 to \$3.25, and bitter \$3.00 to \$3.50. Lemons \$2.50 to \$3.

APPLES.

The apple trade is quiet, with no new feature to note. We quote \$2.50 to \$3 in a jobbing way. Evaporated are firmly held at 8 to 9c.; dried are dull and unchanged at 5 to 6c. There is a lot of damaged stock on the market which does not get good call.

HOPS.

There is so little enquiry here at present that it is impossible accurately to quote prices. For choice Canadians 24c. is probably an extreme figure. The New York market is reported quiet but showing a fairly good tone. Statistics gathered by the Hop Dealers Exchange there indicate a crop of less than 125,000 bales in that state the past season against previous estimates of 130 to 140 bales based upon earlier returns. Pressed hops have a fair movement in a jobbing way and quite a few small lots have been turned over at 16 to 17c.

FISH.

There has been some slight increase in the volume of business since our last report but the distributions still compare unfavorable with that which is usual at this season. Prices are unchanged as follows. We quote: Herring, No. 1, per bbl., \$5.25 to \$5.30; lake trout, per half bbl., \$4.25 to \$4.50; sea trout, per bbl., \$9.00 to \$9.50; codfish, green, No. 1, per bbl. \$5 to \$5.25; do. No. 2, per bbl., \$4.50 to \$4.75; codfish, dried, per bbl., \$5 to \$5.05; salmon, B.C., per bbl., \$13 to \$13.50; do., Nfld., No. 1, per tee, \$22.50 to \$23; do. do., No. 2, per tee, \$21 to \$21.50; do. do., No. 3, per tee, \$20 to \$20.50.

PROVISIONS.

Trade progresses quietly, and the market shows no material change. There is perhaps a slight falling off in the demand, but this is thought to be due solely to the all absorbing topic of election. The feeling is weak and quotations are unchanged only because

there is no business doing. We quote: Canadian short cut, per brl. \$16.50 to \$17.00; mess pork, western, per brl. \$16.00 to \$16.50; short cut, western, per brl. \$17 to \$17.25; hams, city cured, per lb. $10\frac{1}{2}$ c. to 11c.; lard, Canadian, in pails, $8\frac{3}{4}$ c. to 9c.; bacon per lb. 9c. to 10c.; lard, com. refined, per lb. $7\frac{1}{4}$ to 8c.

BUTTER AND CHEESE.

The cheese market is decidedly an uninteresting one as far as local business is concerned, there is nothing outside a moderate trade of consigned stock to the city grocers. In England the markets continue steady, but a peculiar feature is the unproportionately wide difference between London and Liverpool prices. Advices so far received do not explain the cause of this diversity. Butter does not exhibit any great change. The stock of choice Township dairy is diminishing very rapidly, and for a few choice lots 21c. is readily obtained. Buyers are still holding aloof from creamery and for this reason consigners are, with the consent of the owners in some cases offering their goods at lower rates, but in the general complexion of the market there is not much change. We quote:—Finest creamery, 22 to 23c.; Finest Townships, 18 to 21c.; Morrisburg and Brockville, 18 to 19c.; Finest Western, $16\frac{1}{2}$ to $17\frac{1}{2}$ c.

EGGS.

The market is easier, fresh eggs being now offered as low as 18c. Limed stock is worth about 14c., while extra fresh new laid stock being 25c.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Sphinx Prunes, in cases.
Sphinx Prunes, in kegs.
Bosnia Prunes, in kegs.
Turkey Prunes, in casks.

Evaporated Peaches.
Evaporated Golden Apricots.
Evaporated Silver Plums.

(California Fruits.)

T. B. Escott & Co.,
London, Ont.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO.

"Glover Leaf" Lobsters and Salmon in Flat tins.

These goods are the finest quality of the kind packed.

Also full lines of all canned goods. Close quotations to the trade on application to

Sloan & Crowther

WHOLESALE GROCERS,

19 Front St. E., Toronto.

FISH

Codfish Skinned and Boned

In Cases of 100 lbs.

CODFISH in quintals.

Nova Scotia Turkey boxes 25 lbs.

Munn's Boneless Cod, 2 lb. blocks.

Boneless Fish, boxes 25 lbs.

Prime Salt Water Herrings in barrels and hlf. barrels.

STUART, HARVEY & CO.

HAMILTON.

Mail Orders carefully attended to.

ESTABLISHED 1851.

To the Trade we offer
Good Bright Syrup at
25c.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street,
MONTREAL.

P. S.—Ask our prices for other groceries.

WARREN BROS. & BOOMER, Wholesale Grocers.

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

First Arrival!

CAIRN'S

NEW SEASON'S

Home Made

Marmalade.

SMITH & KEIGHLEY

WHOLESALE GROCERS,

9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers,

TORONTO.

—: JAPAN TEAS :—

We are offering special values to retail at 25c., 35c., 40c.

Drop a postal card for samples.

49 Front Street East,

WE HAVE NOW IN STORE

NEW JAMS

In Pails and Jars.

J. W. LANG & CO.,

WHOLESALE GROCERS,

TORONTO.

TEAS

Ceylon and Indian

SPECIAL VALUE.

Send for Samples and Quotations.

PERKINS, INCE & Co.,

J. F. EBY.

HUGH BLAIN.

DRINK

BENS DORP'S

ROYAL DUTCH

COCOA,

FINEST, PUREST,
MOST ECONOMICAL,

Try It.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

MONTREAL MARKETS—Continued.

GRAIN.

Wheat rules quiet on spot with little to note, but in the interior the tendency of values continues upward. Receipts are freer than formerly. There were purchases today in the Northwest from 65 to 70c. for good grades. A noticeable feature this year is the demand for best grades for seed wheat.

Oats, barley, etc., are dull and steady in a jobbing way.

We quote values generally as follows:—No. 2 hard Manitoba \$1.03 to \$1.04; No. 3, do., 97c; No. 2 Northern, \$1.04; peas, 73 to 74c. per 66 pounds; oats, 29 to 30c. per 32 pounds; corn, 60 to 62c. duty paid; feed barley, 42 to 45c.; good malting do., 60 to 63c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., March, 7, 1892.

The trade last week did not show as much activity as was noticed previously, the very heavy snow storm of Wednesday making the roads nearly impassable. Money still is scarce, and renewals are asked more frequently than usual.

NEW YORK FOOD EXPOSITION.

On Monday the great Food and Health Exposition, under the auspices of the Retail Grocers' Union of New York, was opened in that city. It will remain open till April 2. The proceeds will go to the construction of a building for the Retail Grocers' Union. Among the exhibitors the New York Commercial Bulletin notes the following:—

Near the vestibule at the main door is the display of the New York Biscuit Co.

The main floor, with the advantage of a harmony of color and under an increased number of electric lights, presents a notable picture. Messrs. Walter Baker & Co., of Dorchester, Mass., have secured the stage, where there is abundant room for these decorations, and cocoa or chocolate will be served in dainty cups to visitors.

N. K. Fairbank & Co., having increased their spaces beyond their original allotment, show their Cottolene products, and expert cooks will be ready to demonstrate the use and benefits of the products which have won favor by tests and trials that speak for themselves. Special attention to beauty in decoration has been given to their exhibit.

Enoch Morgan's Sons, with two spaces, have spent much money to demonstrate the advantage of sapolio in an effective way.

The Huckins soups are shown from two spaces.

E. C. Hazard & Co., display catsups and other preparations.

The Snyder Preserve Company have fitted up handsomely two spaces for their soups and catsups and the distribution of both.

The Cleveland Baking Powder Company have two spaces in the centre circle.

SHEEP RAISING IN DAKOTA

Is a financial success, as is evidenced by the statements made by prominent Dakotians in a pamphlet just issued by the Chicago, Milwaukee & St. Paul Railway, copy of which will be sent free upon application to J. H. Hiland, Gen'l Freight Agent, Chicago, Ill., or to A. J. Taylor, Canadian Pass. Agent, 4 Palmer House Block, Toronto, Ont. 12

LEGAL RULINGS IN BUSINESS CASES.

In the Queen's Bench and Common Pleas Divisional Court in Osgoode Hall before Justice Galt was tried the case of Mack v. Dobie.—G. W. Marsh (London), for the plaintiff, moved for an interim injunction restraining the defendant from interfering with assets alleged to be assets of a partnership between the plaintiff and defendant, now dissolved, and for the appointment of a receiver pendente lite. M. G. Cameron, for the defendant, contended that there was no partnership between the plaintiff and defendant. Motion dismissed. Costs in the cause.

The last apparently has not been heard of the now celebrated case of Green v. Minnes. In the Court of Appeal before Chief Justice Hagarty and Justices Osler, Burton and Meredith, H. S. Osler, for the defendants, moved ex parte for leave to appeal from the judgment of the Queen's Bench Divisional Court in favor of the plaintiff in an action for libel, which was tried before Rose, J., without a jury (by consent) at Kingston. The libel complained of consisted in an advertisement published by the defendants, Minnes & Burns, through a collecting agency advertising an account against the female plaintiff for sale. Rose, J., found a verdict for the defendants, but this was set aside by the Divisional Court and a verdict entered for \$50. The court directed that notice of the motion should be served on the plaintiffs.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE; ONE OF the best stands in Toronto. Average net profit, \$200 per month. A. B. H., care GROCER. 22

HONEY—COMB OR EXTRACTED—WE ARE handling large quantities, and supplying grocers in all parts of the Dominion. Gould & Co., Brantford, Ont., Bee Keepers' Supplies.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT
Sole Agents for Canada.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont

The Old Established Brand

MONSOON

OF PURE INDIAN TEA

Continues to give universal satisfaction. Send for trade quotations and samples.

WE HAVE THE LARGEST STOCK OF INDIAN TEAS IN CANADA.

STEEL, HAYTER & CO.,

Growers' and Importers,
Toronto, London, Eng., and Calcutta.

BRUNNER, MOND & CO.,
LTD.,

Northwich, England.

CRESCENT BRAND.



Manufacturers of

BICARBONATE OF SODA,

REFINED AND RECRYSTALLIZED.

The Purest and Cheapest in the Market.

SODA CRYSTALS

OF THE FINEST QUALITY,

In 1-2 and 3 Cwt. Drums,
and
400 lb. Casks—Net Weights.

Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND,
MONTREAL,

Sole Agents for the Dominion of Canada.

DR. PRICE'S Cream Baking Powder

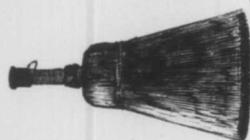
MOST PERFECT MADE.

It contains neither Ammonia, Alum, or any other injurious ingredients.
It is the lightest and fluffiest of all powders.
Its Purity has never been questioned.
It keeps fresh indefinitely and always gives the best results in baking.

CANADA PATENT BRUSH CO., WINDSOR, ONT.



OUR BRUSHES ARE Good Sellers, Cheap, Durable



OUR WHISKS ARE Neatest and Best Sellers in the Market.

All grades of Brooms at Reasonable Prices.

WRITE FOR QUOTATIONS.

We Please Them All!

We deduct from prices the cost of traveling men, and all allowances for bad debts. We sell Shears, Scissors, Pocket and Table Cutlery, Silver-Plated Flat and Hollow Ware, Gold Pens, Watches, Clocks, Jewelry, and a great variety of Show Case Goods. Send for catalogue.

THE SUPPLY CO., Niagara Falls, Ont.

WINDOW DRESSING } **300** } WINDOW DRESSING

Fully explained in book form of 250 pages, 150 illustrations, 296 suggestions for every line of business. Price, post paid, \$1.50.

Explained in a 25 page Novelty Pamphlet Harman's Window Pane Cleaner. Both FREE to every purchaser.

Forward your order and amount to THE CANADIAN GROCER, Toronto.
HARRY HARMAN, Window Dresser and Decorator, P. O. Box, 113 Louisville, Ky.



Order a box from your wholesale; you and your customers will be pleased with it. Put up in 50c. box containing 45 packages. Sells 2c. a package or 3 for 5c

PICKLING VINEGAR.



T. A. LYTLE & CO.,

Bonded Manufacturers.

124--128 RICHMOND ST. W.,

TORONTO.

GROCCERS.

Our 3lb Package Soda Biscuits sell like Hot Cakes. TRY THEM.

JACKSON BROS.,
GALT.



Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

ORDER IVORY BAR SOAP

BUY ONLY THE BEST



THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.
AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY Grocers and Druggists Everywhere.

Merchants--Don't be Misled.

With cheap machines. Write us before you purchase anything in this line.

We manufacture cash registers only. Over 24 different kinds, ranging

in prices from \$25 upwards. The systems we offer are perfect

and covered by over 64 patents. Over 38,000 National Cash

Registers in use; and monthly output exceeds 1,000. Write

us for catalogues and circulars. It will pay you.

THE NATIONAL CASH REGISTER CO.,

J. A. Banfield, Manager.

63 King St. W., Toronto.



OFFICES:

MONTREAL, P. Q.
HALIFAX, N. S.
WINNIPEG, MAN.



THE
Toronto Biscuit and Confectionery Co.,
7 Front St. E., Toronto.

FINE SODA BISCUITS A
SPECIALTY.

High Grade Confectionery.



Our Soda Biscuits and
Butter Crackers in 3 lb.
packages lead.

Jams and Jellies abso-
lutely pure.

An Easy Way to Make 150 Dollars.

In order to make the merits of "BARM" Yeast more widely known, and place it speedily on the market, we offer the following prizes in

SOLID CASH

- 1st. 150 Dollars to the first wholesale traveller who sells 500 boxes.
- 2nd. 100 " " second " " " " "
- 3rd. 50 " " third " " " " "
- 4th. 10 " to every traveller who sells 100 boxes during March and April.

NOTE.—These boxes must be sold in the regular way to your retail customers.

This money should be easily earned for the following reasons :

- 1st—The Yeast is put up in 50 cent boxes, containing 2 dozen of the largest 5 cent packages on the market. You have therefore only to sell 250 dollars worth to get the prize.
- 2nd—The retailer makes 70 cents on his purchase of 50 cents, or 140 per cent. profit, being 60 per cent. more than he makes by selling any other yeast.
- 3rd—Each package contains 6 large cakes, at least 20 per cent. more yeast than the package of other makers, a great saving to the consumer.
- 4th—"Barm" Yeast is of exceptional merit, only requiring a trial to be appreciated, and we guarantee all goods to be thoroughly tested before leaving the factory.

The money has been deposited with the CANADIAN GROCER. We refer you to the proprietors of that paper, who will pay the amounts to the winners when satisfactory evidence of sales is furnished to them.

The "Barm" Yeast Manufacturing Co., 35 Wellington St. East, Toronto.

* The OLD WOODEN BUCKET MUST GO * Indurated Fibre Ware.



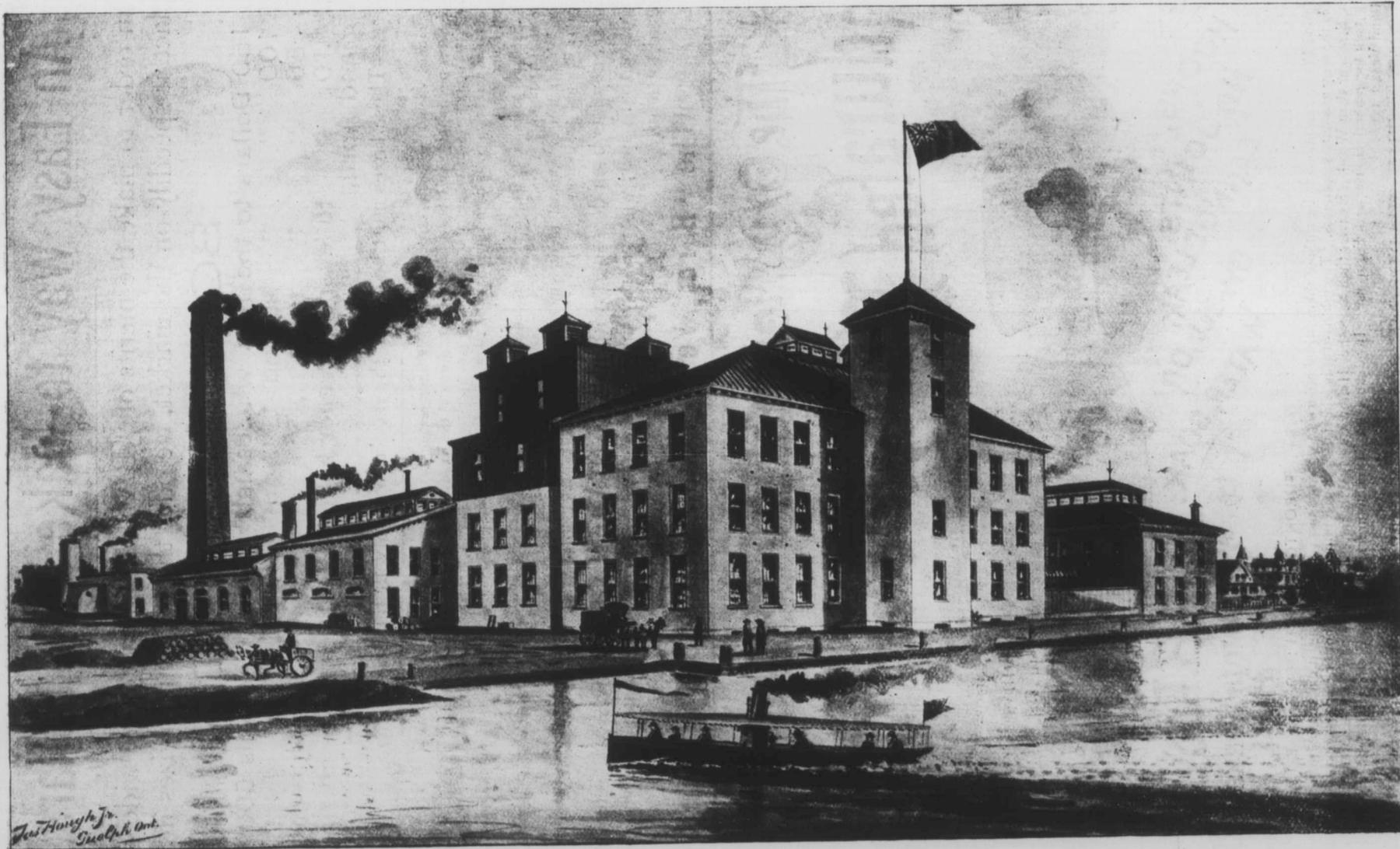
NO HOOPS,
NO JOINTS,
CANNOT LEAK,
SWELL, OR
WATER SOAK.

The E. B. EDDY CO.
MAMMOTH WORKS
HULL, CANADA.

TORONTO BRANCH : 29 Front St. West.

No good House can afford to be without them, while otherwise poorer houses are building up a trade by a good show of these wares. It is the only absolutely seamless. Though hard it is Elastic. Though impervious to hot or cold water it is not brittle. Lighter than Metal, Stronger than Wood. Heavier than any other Hollowware. Will not shrink. Imparts no taste or flavor to its contents. Commends itself for general House and Farm use. Invaluable for Manufacturers, Brewers, Cotton Spinners, etc. Indispensable for Steamboat and Vessel use.

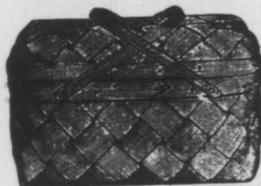
☺ THE WARE OF THE PRESENT AND FUTURE. ☺



WORKS OF THE BRITISH AMERICA STARCH CO., BRANTFORD.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

Cowan's HYGENIC COCOA. ROYAL NAVY ROCK CHOCOLATE.

These standard preparations are kept by all first-class Grocers.

Ask For Them.

The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W.
Toronto.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees, Spices, Mustard.
HALIFAX, N.S.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.
Inquiries and Correspondence Solicited.
HAMILTON, - ONT.

Johnston's



Fluid Beef.

It is a genuine and reliable Meat Food, absolutely pure, and free from any adulteration.

It is manufactured from the finest quality of Beef and supplies all the virtues that exist in Prime Beef

W. G. A. LAMBE & CO.,
Commission Merchants,

TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Mar. 10, 1899.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.

10 cent tins	1 00
1/4 lb.	1 50
6 oz.	2 90
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb. tins	65
" " bulk per lb.	12

Empire, 5 dozen 4 oz cans	\$0 75
" " 4 " 8 " "	1 15
" " 2 " 16 " "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb	15

COOK'S FRIEND.

(in Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	7c
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60



WHITE STAR, per doz	
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5lb " 1 doz	9 00
5oz glass jars, 2 1/2 doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15



Dime cans, 4	\$1 95
4oz " 3	1 40
6 " 3	2 00
8 " 3	2 60
2 " 1 to 4	3 90
16 " 1 to 3	5 00
2 1/2 lbs " or 1	12 00
4 " or 1	18 25
5 " or 1	22 75
10 " "	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06 3/4
People's Mixed	10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06 1/2
" 3 lb	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 3/4 " "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
" 1-gross Cabinets, asst	7 50

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross... \$1 80
F. F. DALLEY & CO.

Silver Star Stove Paste... Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross... 2 10
TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb... 13 to 14c

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 60
2 " 4 " "	3 20
3 " 3 " "	2 95
XXX Hurl 4 " "	2 60
1X " 4 " "	2 50
2X Parlor 4 " "	2 65
3 " 3 " "	2 25
4 " 3 " "	1 85
5 " 2 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

Apples, 3's	\$1 00	\$1 10
" gailons	2 25	2 50
Blackberries, 2	2 00	2 25
Blueberries, 2	1 10	1 25
Beans, 2	1 00	1 10
Corn, 2's	1 05	1 10
" Special Brands	1 30	1 40
Cherries, red pitted, 2's	2 25	2 60
Pears, 2's	1 10	1 15
Pears, Bartlett, 2's	1 10	1 15
" Sugar, 2's	2 40	2 50
Pineapple, Baltimore	2 40	2 50
" Bahama	2 90	3 00
Peaches, 2's	2 10	2 25
" 3's	3 00	3 50
" Pie, 3's	1 60	1 65
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 75	2 00
Damson Blue	1 65	1 90

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

Are manufacturing their Choice Standard Brands of Tobaccos from Pure Virginia and Kentucky Leafs.

<p>CUT PLUG SMOKING :</p> <p>GOLD FLAKE. HAND MADE.</p> <p>OLD FLAG. UNCLE SAM.</p> <p>WIG WAG</p>	<p>FINE CUT CHEWING :</p> <p>GOLDEN THREAD. GLOBE.</p> <p>HIGH COURT. JERSEY LILY.</p> <p>VICTORIA.</p>
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A. Smith & Co., Cigar Manufacturers, London, having purchased the Stock and Plant of the above company will continue to manufacture the above first class tobaccos.

Prices Current, Continued—

Pumpkins, 3's	0 90	1 00
" galls.	3 00	3 25
Raspberries, 2's	2 25	2 40
Strawberries, choice 2's	2 25	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	1 00	1 10
Finnan haddies	1 50	
Lobster, Clover Leaf	2 25	
" Crown	2 75	
" Other brands	1 90	2 10
Mackerel	1 00	1 10
Salmon, Horseshoe, tails	1 40	
" white hats	1 70	
" white	1 10	1 25
Sardines Albert, 1/2's tins	11 3/4	
" 1/4's	10 10 1/2	
" Martiny, 1/2's	16 17	
" 1/4's	11 16 17	
" Other brands, 9 1/2	11 16 17	
" P & C, 1/2's tins	23 25	
" 1/4's	33 36	
Sardines Amer, 1/2's	64 8	
" 1/4's	9 11	

CANNED MEATS.

(CANADIAN)		
Comp. Corn Beef 1 lb cans	\$1 50	\$1 65
" "	2 55	2 70
" "	4 80	5 00
" "	8 00	8 25
" "	14	17 50 18 50
Minced Collops, 2 lb cans	2 60	
Roast Beef	1 50	
" "	2 60	2 75
" "	4 75	
Par Ox Tongue, 2 1/2	8 00	8 25
Ox Tongue	7 85	8 00
Lunch Tongue	3 25	
" "	6 00	6 25
English Brawn	2 75	2 80
Camb. Sausage	2 50	
" "	4 50	
Soups, assorted	1 35	
" "	1 25	
Soups & Bouilli	2 25	
" "	1 80	
" "	4 50	

Potted Chicken, Turkey, or Game, 6 oz cans	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 40
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 75

CHEWING GUM.

ADAMS & SONS.		
To Retailers		
Tutti Frutti, 36 5c bars	\$1 20	
Pepsin Tutti Frutti, 35c. packets	0 75	
Orange Blossom (new) 150 pieces (each box contains a bottle of Colgates) (high class perfume. Guaranteed first class)		
Monte Cristo, 180 pieces (with brilliant stone ring)	1 80	
Sappota, 150 pieces	1 00	
Sweet Fern, 230 "	0 75	
Red Rose, 115 pieces	0 75	
Magic Trick, 115 "	0 75	
Oolah, 115 "	0 75	

Puzzle Gum	115 pieces	0 75
Bo-Kay (new)	150 "	1 00
Mexican Fruit, 36 5c. bars	1 20	
C. T. HEISEL.		
To Retailers per box		
Red Jacket, 115 pieces	0 75	
Royal Fruit, 36 5c. pkgs.	1 20	
Digestive, 120 pieces	0 80	
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

C. R. SOMERVILLE.		
Mexican Fruit, 36-5c. Bars	1 20	
Pepsin (Dyspepsia), 30-5c. Bars	0 70	
Sweet Sugar Cane, 150 pieces	1 00	
Celery, 100 "	0 70	
Lalla Rookh (all flavors) 100 "	0 70	
Jingle Bell, 1 0 "	1 00	
Cracker, 1 4 "	1 00	
O-Dont-O, 144 "	1 00	
Little Jap, 100 "	0 70	
Dude Prize, 144 "	1 00	
Clock Gum comprising 5, 60 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleyroy" clock (guaranteed.)	3 75	

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.		
Chocolate— Per lb.		
French, 1/2's	6 and 12 lbs.	0 30
Caraccas, 1/2's	6 and 12 lbs.	0 35
Premium, 1/2's	6 and 12 lbs.	0 30
Sante, 1/2's	6 and 12 lbs.	0 26
Diamond, 1/2's	6 and 12 lbs.	0 24
Sticks, gross boxes, each		1 00
Cocoa, Homeopat'c, 1/2's, 8 & 14 lbs	30	
" Pearl	"	25
" London Pearl	12 & 18 "	22
" Rock	"	30
" Bulk, in bxs.	"	18
BENSCHOP'S ROYAL DUTCH COCOA.		
1/2 lb. cans, per doz		\$2 40
1/4 " " "		4 50
1 " " "		8 50

JOHN P. MOTT & CO'S		
R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa		38
Mott's Homeopat'c Cocoa (1/2's)		32
Mott's Breakfast Cocoa		35
Mott's Breakf. Cocoa (in tins)		40
Mott's No. 1 Chocolate		30
Mott's Breakfast Chocolate		28
Mott's Caraccas Chocolate		40
Mott's Diamond Chocolate		22
Mott's French-Can. Chocolate		20
Mott's Navy or Cooking Choc.		26
Mott's Cocoa Nibs		30
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick	22 & 24	
Mott's Confec Chocolate	22-40	
Mott's Sweet Choc. Liquors	21-30	

COWAN COCOA AND CHOCOLATE CO.		
Cocoas—		
Hygienic, 1 1/2 lb. boxes	70, 75	
Ice Land Moss 1 1/2 lb boxes	35	
Soluble (bulk) 15 & 30 lb bxs	18, 20	
Soluble (tins) 6 lb and 12 lb	20, 25	
Cocoa Nibs, any quantity	30, 35	
Cocoa Shells, any quantity	05	
Cocoa Essence	per doz 1 40	

Chocolates—		
Mexican, 1/2, 1/4 in 10 lb bxs	30	
Queen's Dessert, "	40	
Vanilla, "	35	
Sweet Caraccas, "	32	
Chocolate Powder, 15, 30 lb bxs	25	
Chocolate Sticks, per gross	00	
Puro Caraccas (plain) 1/2, 1/4 lbs	40	
Royal Navy (sweet)	30	
Confectioners', in 10 lb cakes	30	
Chocolate Creams, in 3 lb bxs	30	
Chocolate Parisien, in 6 lb bxs	30	

WALTER, BAKER & CO'S		
Chocolate—		
Pre'm No. 1, bxs. 12 & 25 lbs each	40	
Baker's Vanilla, in bxs 12 lbs each	40	
Caraccas Sweet bxs 6 lbs each, 12 bxs in case	53	
Eagle, sweet & spiced, bxs 12 lbs each	33	
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 6	
Spanish Tablets, 100 in box, 12 bxs in case	3 00	

German Sweet Chocolate—		
Grocers' Style, in cases 12 boxes, 12 lbs each	20	
Grocers' Style, in cases 24 boxes, 6 lbs each	20	
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25	
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25	

Cocoa—		
Pure Prepared boxes, 12 lbs each	40	
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	92	
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	32	
Cracked, in bags, 6, 10 & 25 lbs each	32	
Cocoa and shells, 12s and 25s	30	
Breakfast Cocoa—		
In bxs, 6 & 12 lbs., each, 1/2 lb. tins	45	
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45	
Broma—		
In boxes, 12 lbs., each, 1/2 lb. tins	40	

GIBSON & GIBSON'S per lb		
Sydney Gibson's Cocoa, 1/2's	0 30	
Dr. Clarke's Cocoa, 1's and 1/2's, 5 tins	0 45	
Soluble Cocoa bulk in boxes	0 18	
Prepared do "	0 22	
Sydney Gibson's Chocolate, 1/2's and 1/4's	0 20	
Gibson's Rock do 1/2's	0 20	
Dr. Clarke's do 1/2's	0 30	
Confectioners' Pure Chocolate 10 lb. blocks	0 30	
Vanilla choc. sticks, per gross	1 00	
Gibson's Icina, 1 lb / 24 lbs in case	1 25	
do do 1/2 lb	1 25	
Packed, chocolate, pink or white assorted, or if required, any kind separate.		

CLOTHES PINS.		
5 gross, per box	0 75	
4 gross, "	0 85	
6 gross, "	1 20	

CHAS. BECKER & SONS, per box		
gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	0 85	
" 6 " "	1 25	
" 4 " cotton bags	0 90	

COFFEE.		
GREEN c. per lb		
Mocha	28, 33	
Old Government Java	27, 32	
Rio	17, 20	
Plantation Ceylon	29, 31	
Porto Rico	24, 28	
Guatemala	24, 26	
Jamaica	22, 23	
Maracaibo	24, 26	

WHOLE ROASTED OR PURE GROUND		
ELLIS & KEIGHLEY'S c. per lb		
Java	33, 34	
Java and Mocha	34, 36	
Plantation Ceylon	28, 35	
Arabian Mocha	37	
Santos	28, 28	
English Breakfast	16, 24	
Royal Dandelion in 1 lb tins	26	

TODHUNTER, MITCHELL & CO'S		
Excelsior Blend	33	
Our Own	31	
Laguayra	29	
Mocha and Java	32, 33	
Java, Standard	33	
" Old Government	30, 32	
Arabian Mocha	36	
Santos	28	

J. W. COWAN & CO.		
Standard Java in sealed tins, 25 and 50 lbs	30	
Standard Imperial in sealed tins, 25 and 50 lbs	32	
Standard Blend in sealed tins, 25 and 50 lbs	33	
Ground, in tins, 5, 10, 15 and 25 lbs	20 80	
Say's Parisien, in 1/2 and 1 lb tins	80	

DRUGS AND CHEMICALS.		
Alum	lb \$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 14	0 14
Camphor	0 65	0 75
Carbolic Acid	0 80	0 50
Castor Oil	0 10	0 11
Cream Tartar	0 30	0 31
Epsom Salts	0 01 1/2	0 02
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Helibore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 30	0 35
Salpêtre	0 08 1/2	0 09
Soda Bicarb, per kg	2 50	2 75
Sal Soda	1 00	1 25
Madder	0 12 1/2	

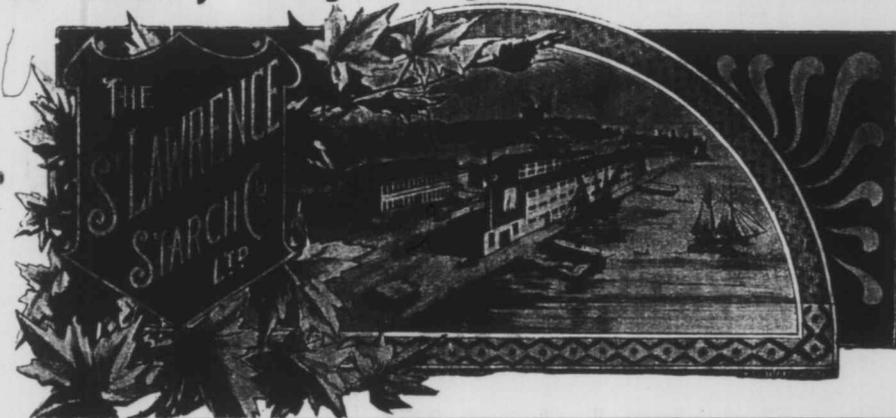
Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

IF NOT, Why do you not Handle

—OUR—

NEW PROCESS
IVORINE
STARCH
For COLLARS,
CUFFS and SHIRTS

Perfect satisfaction to your
CUSTOMER and PROFITABLE.



Prices current, continued—

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45
Common, fine car lots	0 80
" small lots	0 95
Rock salt, per ton	15 00
Liverpool coarse	0 75

SYRUPS AND MOLASSES.

SYRUPS.	
D	2 24
M	2 24
B	2 24
V.B.	2 24
E.V.B.	2 24
E. Superior	2 24
XX	2 24
XXX	3 34
MOLASSES.	
Trinidad, in puncheons	0 35
" bbls	0 38
" 1/2 bbls	0 40
New Orleans, in bbls.	0 30
Porto Rico, hdds.	0 38
" barrels	0 42
" 1/2 barrels	0 44

SOAP.

Ivory Bar, 1 lb. bars	5 1/2
Do. 2, 6-16 and 3 lb bars	5
Primrose, 4 1/2 lb bars, wax W	4 1/2
" 1	4 1/2
John A. cake, wax W. per doz	4 1/2
Mayflower, cake	4 1/2
Gem, 3 lb bars per lb.	3 1/2
" 13 oz, 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar	2 1/2
Pride of Kitchen, per box	3 1/2
Sapolio, 1/2 gross boxes	3 25
" per gross, net cash	12 00
MORSE'S SOAPS.	
Mikado (wrapped)	0 04 1/2
Eclipse	0 04 1/2
Stanley Bar	0 04 1/2
Defiance	0 04 1/2
Toronto 12 oz.	0 50
Ruby, 10 oz.	0 30
Monier, 8 oz.	0 24
Detroit, 14 oz.	0 48
Lily White	0 90
Everyday	0 89
Queen City, 14 oz.	0 72
Per box	
Mottled in 5 box lots, 100 bars	5 00
" 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
Per doz	
Royal Magnum	0 25
Anchor, assorted	0 20
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72
Per box	
Sweet Briar	0 72
Extra Perfume	0 85
Old Brown Windsor Squares	0 30

White Lavender	1 00
White Castile Bars	Per doz 0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 70
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS.	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" seconds	17 19
" thirds	15 17
" common	11 14
PING SUEYS.	
Young Hyson—	
Half chests, firsts	25 32
" seconds	16 19
Half Boxes, firsts	28 32
" seconds	16 19

JAPAN.

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoe	16 22
" Oolong	14 15
" Gunpowder	16 19
" Siftings	5 9
Congou—	
Half Chests, Kaisow, Mon- ing, Pakling	12 55
Caddies, Pakling, aisow	18 50
OOLONG.	
Half chests Formosa	34 50
Caddies	36 51
ASSAMS.	
Chests, Pekoe and Souchong	22 48
ORANGE PEKOE.	
Boxes, Foochow and Canton	28 50

TOBACCO AND CIGARS.

British Consols, 4's; brightwist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50 1/2
Prince of Wales, in caddies in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 8's	60

Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
os pg, 5 lb boxes	70

**GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.**

Per lb	
The Old Flag, 1/2 lb. in 5 lb. boxes	70c
" 1 lb. Fancy Tins	70c
" " " " " " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" 1, 5	70c
" 1-10, 5	80c
" 1 fancy tins	70c
" 1 " " "	41c
" 1 " glass jars	77c
Hand Made 1-5, 6 lb boxes	65c
" 1 " 6	68c
" 1 fancy tins	68c
" 1 " " "	49c
" 1 " glass jars	75c

GRANULATED SMOKING TOBACCO.	
Uncle Tom, 1-5, 6 lb boxes	45c
" 1-10, 6 lb	45c
LONG CUT SMOKING TOBACCO.	
Wig Wag, 1/2, 6 lb boxes	41c
" 1-5, 6 lb	43c
" 1-10, 6 lb	45c

FINE CUT CHEWING TOBACCO.	
Golden Thread, 5 & 10 lb pails	95c
Globe, " " " "	90c
Victoria, " " " "	75c
High Court, " " " "	70c
Jersey Lilly, " " " "	65c
Golden Thread 16" Foil in, 1-1 gro boxes, per gross	9 05
Solace " 1-16" Foil in 1/2 gro boxes, per gross	6 05

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	
Madre E' Hijo, Lord Landsdow	\$6 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

**DOMINION CUT TOBACCO WORKS, MON-
TREAL.**

CIGARETTES.	
Athlete	\$7 50
Puritan	6 25
Sultans	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpg, 10 lbbs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	88
Puritan, 1-10, 5 lb boxes	FF
Athlete, per lb.	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 10
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW DIXON VINEGAR CO	
French Bordeaux	per gal 0 34
Tarragona	" " 0 30
Triple	" " 0 27
Fruit Vinegar	" " 0 22
Pickling	" " 0 22
XXX	" " 0 22
Extra XX	" " 0 22
XX	" " 0 20
X	" " 0 16
Cider Vinegar	0 16 to 0 22
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

WOODEN WARE, per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" 3	"	1 90
Pails, shoops, clear	No. 2	\$1 60
" 3	"	1 80
" 3 painted	"	1 80
Tubs, No. 0	"	9 50
" 1	"	8 00
" 2	"	7 00
" 3	"	6 00
Washboards, Globe		\$1 90
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double		2 75
" Jubilee		2 25
" Glob. Improved		1 50
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

per case	
Matches, 5 case lots	Single cases
Parlor	1 70 \$1 75
Telephone	3 90 4 00
Telegraph	4 10 4 20
Safety	4 20 4 30
French	3 60 3 75

Railroad (10 gro. in case)	
Single case and under 5 cs.	\$1 00
5 cases and under 10 cases	3 90
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 80
5 cases and under 10 cases	3 70

Mops and Handles, comb.	
Butter tubs	per doz \$1 60 \$3 20
Butter Bowls, crates ast'd	3 60

HOUSEKEEPER'S WASHING COMPOUND.
Housekeeper's Quick-Washing per case. 3 50
5c pkgs 100 in case 4 00
10c " 60 in case 4 00

YEAST.

BARM MFG. CO.	
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. " "	1 00

BREADMAKER'S

per box	
5c packages, 36 in box	1 00
2c " 45 in box	0 50

— THE —

ST. LAWRENCE SUGAR REFINING CO'S.

**GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.**

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

**THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,**

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known
brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99.90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99.88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

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That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

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Ordinary oatmeal is hard to digest because it is not boiled long enough.

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