

BANK OF BRITISH NORTH AMERICA.

INCORPORATED BY ROYAL CHARTER.

Paid-up Capital.....£1,000,000 Stg.
Reserve Fund.....£255,000 "

LONDON OFFICE—3 Clements Lane, Lombard Street, E.C.

COURT OF DIRECTORS: J. H. Brodie, H. J. B. Kendall, John James Cattaui, J. J. King, and Henry E. Farrer, Frederic Lubbock, Richard H. Olyn, Geo. D. Wharmston, E. A. Hoare, G. Farrer
A. G. WALLIS—Secretary.

Head Office in Canada—St. James St., Montreal.
E. R. Grindley, General Manager. E. Stanger, Inspector.

Branches and Agencies in Canada—London, Kingston, Fredericton N.B., Brantford, Ottawa, Halifax, N.S., Paris, Montreal, Victoria, B.C., Hamilton, Quebec, Vancouver, B.C., Toronto, St. John, N.B., Winnipeg, Brandon, Man.

H. M. BRERDON, MANAGER, MAIN STREET, WINNIPEG.

Agents in the United States.—New York—H. Silkman, and F. Brownfield Agts. San Francisco—W. Lawson and J. C. Welsh, Agts. London Bankers—The Bank of England—Messrs. Glyn & Co.

Foreign Agents—Liverpool, Bank of Liverpool, Australia, Union Bank of Australia, New Zealand, Union Bank of Australia, India, China and Japan—Chartered Mercantile Bank of India, London and China, Agra bank, (Limited), West Indies, Colonial bank Paris, Messrs. Marquard, Krauss et Cie. Lyons, Credit Lyonnais

The Western Canada Loan & Savings Co.

CAPITAL. - - \$1,500,000.00.
RESERVE FUND, - \$850,000.00.

HEAD OFFICES: Toronto, - WALTER S. LEE, Managing Director
BRANCH OFFICES: Winnipeg, - - W. M. Fisher, Manager

Moneys advanced upon Farm and City Properties, MORTGAGES, MUNICIPAL DEBENTURES & SCHOOL DEBENTURES purchased. Scrip held for use of Clients. Clients title deeds are not sent out of the Province but are lodged in the Company's vaults at Winnipeg, where they may be examined at all times. Agents at all principal points throughout the Province. For further information write to the Manager of the Winnipeg Branch.

Grigor Bros.

WHOLESALE JEWELERS

527 MAIN STREET,

WINNIPEG, - MANITOBA.

Importers of Gold and Silver Watch Cases, Diamonds, Silverware, Etc.

AGENTS FOR ILLINOIS WATCH CO.

RUBLEE, RIDDELL & CO

Commission Merchants

AND IMPORTERS OF

Green and Dried Fruits.

15 OWEN STREET,

WINNIPEG

S. R. PARSONS. HENRY BELL. W. E. HAZLEY

PARSONS, BELL & CO.,

Wholesale Paper Dealers

—AND—

GENERAL STATIONERS.

AGENTS

Canada Paper Company, Manufacturers Printing, Wrapping & Writing Paper &c., Montreal and Windsor Mills, Quebec.

Alex. Pirie & Sons, Manufacturers Fine Stationery, Aberdeen, Scotland.

M. Staunton & Co., Manufacturers Wall Papers, Toronto.

CORNER PRINCESS AND BANNATYNE STREETS,
WINNIPEG.

UNION BANK OF CANADA.

HEAD OFFICE, - QUEBEC.

CAPITAL PAID UP - - \$1,200,000
RESERVE FUND - - - 200,000

DIRECTORS:

ANDREW THOMSON, Esq. President. E. J. PRICE, Esq. Vice-President.
Hon. Thos. McGreevy, D. C. Thomson, Esq., E. Giroux, Esq., E. J. Hale, Esq., Sir A. T. Galt, G.C.M.G.

K. H. WEBB, Cashier.

F. L. PATTON, Manager, - - WINNIPEG.

BRANCHES:

Alexandria, Ont. Quebec, Que.
Iroquois, Ont. Smith's Falls, Ont.
Lethbridge, N.W.T. Toronto, Ont.
Merrickville, Ont. West Winchester, Ont.
Montreal, Que. Winnipeg, Man
Ottawa, Ont.

Foreign Agents: London—The Alliance Bank (Limited). Liverpool—Bank of Liverpool (Limited). New York—National Park Bank Boston—Lincoln National Bank. Minneapolis—First National Bank.

Collections made at all points on most favorable terms. Current rate of interest allowed on deposits.

OSLER, HAMMOND & NANTON

381 MAIN STREET,

WINNIPEG.

Oster & Hammond,

18 KING STREET WEST, TORONTO.

(Members Toronto Stock Exchange)

**BROKERS,
FINANCIAL AGENTS**

—AND DEALERS IN—

DEBENTURES, LAND, &c.

Real Estate Bought and Sold. Money to Loan.

E. B. OSLER. H. C. HAMMOND. A. M. NANTON.

The Barber & Ellis Co'y,

Nos. 43, 45, 47 and 49 Bay Street,

TORONTO, Ont.

Manufacturers of ACCOUNT BOOKS,

ENVELOPES, PAPER BOXES.

Importers of all Grades of Staple Stationery.

—DEALERS IN—

PRINTERS' SUPPLIES,

BOOKBINDERS' MATERIALS AND

BOXMAKERS' REQUISITES.

Gillies' Series of Pens.

| NO. | DESCRIPTION. | PER GROSS |
|-----|-----------------------------------|-----------|
| 202 | Railway Pen, fine point..... | 40c. |
| 212 | Peruvian Pen, medium point..... | 70c. |
| 222 | Queen Pen, fine point..... | 70c. |
| 232 | Lodger Pen, fine point..... | 70c. |
| 242 | Beaver Pen, turned up point..... | 65c. |
| 252 | Commercial Pen, medium point..... | 60c. |
| 262 | Electric Pen, fine point..... | 60c. |
| 282 | Public Pen, fine point..... | 45c. |
| 302 | Falcon Pen, medium point..... | 40c. |
| 402 | Lorne Pen, extra broad point..... | 60c. |
| 502 | Windsor Pen, medium point..... | 50c. |

FOR SALE BY ALL STATIONERS.

WHOLESALE ONLY FROM

BUNTIN, GILLIES & CO.

Wholesale Stationers, Paper, Envelope and Account Book Manufacturers.

HAMILTON, - ONTARIO.

IMPERIAL BANK OF CANADA.

CAPITAL (paid up).....\$1,600,000.00
REST.....\$700,000.00

E. S. HOWLAND, President. T. A. MERRITT, Vice-President
HEAD OFFICE, TORONTO.—D. R. WILKIN, Cashier.

BRANCHES IN THE NORTHWEST.

Winnipeg.....C. S. Hoare, Manager
Brandon,.....A. Jukes, "
Calgary.....S. Barber, "
Fortage la Prairie.....N. G. Leslie, "

BRANCHES IN ONTARIO.

Essex Centre, Niagara Falls, Ingersoll, St. Thomas
Fergus, Port Colborne, Yonge St. Welland,
Galt, St. Catharines, Toronto, Woodstock,
Sault Ste. Marie.

Deposits received and interest allowed at current rates. Drafts and letters of credit issued available in Canada, Great Britain, United States, France, China, India, Australia and New Zealand.

Municipal and other debentures purchased Agents in Great Britain—Lloyds Barnetts & Bosanquet's Bank (Limited), 72 Lombard Street, London, England. Correspondents—London & Southwestern Bank, Manchester & Liverpool District Banking Co. (Limited). E. W. Yates & Co., Liverpool.

ALLAN, BRYDGES & CO.

BANKERS AND BROKERS,

339 Main Street, Winnipeg, Man

Municipal, School and other Debentures negotiated.

SCRIP BOUGHT AND SOLD.

Branch Office—CABBERRY, Man.,
R. T. Rokrby, Manager.

INTEREST ALLOWED ON DEPOSITS.

Union Credit and Protective Association

For the Collection of old and worthless accounts in any part of the world, and no charge if not collected. This Association has local offices in Canada and the United States. Head and General Office: 60 Adelaide Street East, Toronto. O. E. Collins, General Manager, and H. B. Andrews, Secretary.

Address all communications to the Toronto, Ontario, Office. This is the only Association that settles accounts and advances money to the creditor if desired.

JOHN DEVINE & SON,

COLLECTORS, COMMISSION & GENERAL AGENTS,

138 Cordova Street, VANCOUVER, B.C.

ESTABLISHED MAY, 1886. REFERENCES.

Correspondence and business solicited. Rents and debt collecting a specialty. P. O. Box 132.

KIRKPATRICK & COOKSON

Established 1860,

MONTREAL,

Commission Merchants,

FLOUR, GRAIN, BUTTER, &c.

Consignments and Orders Solicited

HARRY L. LANGELIER,

Manufacturers' Agent,

465 Main Street,

WINNIPEG.

HOUSES REPRESENTED—

L. GARDINER, SON & Co., Montreal, Hats and Caps.
GLOVER & BRAIN, Montreal, Gents' Furnishings.
W. STEACHAN & Co., Montreal, Soaps and Oil.

W. F. HENDERSON & CO.,
 (LATE HENDERSON AND BULL)
 WHOLESALE COMMISSION MERCHANTS
 ESTABLISHED 1832.
 151 BANNATYNE STREET EAST, WINNIPEG.
 AGENTS FOR
 THE CANADA SUGAR REFINING Co. Ld. Montreal
 Sugars and Syrup.
 THE CANADA JUTE Co., Ld. Montreal
 Jute and Cotton Bags, Twines, Hessians, &c.
 THE EDWARDSBURG STARCH Co., Montreal
 THE DARTMOUTH ROPE WORK Co., Halifax
 Binder Twine, Sisal and Manila Cordage.
 MESSRS. CUDAHY BROS. Milwaukee
 Smoked and Dried Meats, Mess Pork, Lard, &c.
 THE SIMCOE CANNING COMPANY, Simcoe
 Canned Goods.
 DUNBAR, McMASTER & Co. Ld. Gilford, Ireland
 Gilling Nets and Twines.

AMES, HOLDEN & CO., MONTREAL.
The Ames, Holden Company,
 WHOLESALE
 Dealers in
BOOTS & SHOES,
 33 Queen Street,
 WINNIPEG
 JAMES REDMOND, WINNIPEG. C. FLUMERFELT, VICTORIA.

Thompson,
Codville & Co.,
 WHOLESALE GROCERS,
 26 McDermott Street,
 WINNIPEG.

JAS. PORTER W. M. RONALD.
PORTER AND RONALD,
 DIRECT IMPORTERS OF
GROCKERY
GLASSWARE
LAMPS, CHINA
CHANDELIERS,
CUTLERY,
SILVER-PLATED WARE & FANCY GOODS
 330 MAIN ST. WINNIPEG.

GROCCERS, ATTENTION!
 ASK FOR THE CELEBRATED
"Reindeer Brand"
CONDENSED MILK,
Condensed Coffee and Milk
 THE BEST IN THE MARKET.
 For Sale By All Wholesale Groccers.
 —MANUFACTURED BY THE—
Truro Condensed Milk & Canning Co. Ld
TRURO.
 W. F. HENDERSON & Co., Agents,
WINNIPEG.

MILLER MORSE & Co
 —WHOLESALE—
Hardware, Cutlery,
Guns, Ammunition,
Du Pont Gun Powder,
ETC.
Princess St., WINNIPEG.

J. H. ASHDOWN,
 Wholesale Dealer & Importer of all kinds of
Shelf and Heavy Hardware,
 STOVES AND TINWARE,
 PAINTS, OILS AND GLASS,
RAILROAD and MILL SUPPLIES,
 The Trade furnished with our Illustrated
 Catalogue on application.
 Corner Main and Bannatyne Streets,
WINNIPEG.

JOHN McPHERSON & CO.
 MANUFACTURERS
FINE SHOES
HAMILTON, ONT.

H. A. Nelson & Sons
 TORONTO —AND— MONTREAL
 DIRECT IMPORTERS AND
 WHOLESALE DEALERS
Fancy Goods and Toys.
 ALL THE NEWEST NOVELTIES
 FROM THE
 European and American Markets.
 Represented in Manitoba, Northwest Ter-
 ritories and British Columbia, by
 W. S. CRONE.

FIRST ARRIVAL - - NEW CROP
 — CHOICEST —
Japan - Tea.
 —Now IN STORE—
 Grades ranging from Good Medium to Choicest
 Spring Picking Season 1890.
 —ALSO IN STORE—
 ONE CAR NEW BRITISH COLUMBIA
 S A L M O N .

Mackenzie, Powis & Co.,
 WHOLESALE GROCERS.
 Cor. McDermot & Albert Sts., WINNIPEG

MACKENZIE & MILLS,
 WHOLESALE GROCERS
 Special attention given to
 Teas, Coffees, Canned Goods,
 DRIED FRUITS, Etc.
 CORNER KING AND ALEXANDER STREETS
 WINNIPEG, MAN.

CARSCADEN, PECK & CO.
 —MANUFACTURERS OF—
CLOTHING
 AND WHOLESALE DEALERS IN
 Men's Furnishings, Hats, Caps
 Manufactured Fur Goods and
 Contractors' Supplies.
 WAREHOUSES:
 WINNIPEG, Man. VANCOUVER, B.C
 Factory—MONTREAL.

The Commercial

A Journal of Commerce, Industry and Finance, especially devoted to the interests of Western Canada, including that portion of Ontario west of Lake Superior, the Provinces of Manitoba and British Columbia and the Territories.

Ninth Year of Publication.
ISSUED EVERY MONDAY

SUBSCRIPTION, \$2.00 PER ANNUM (in advance).

| ADVERTISING RATES. | | |
|--------------------------|-------|------------------|
| 1 month weekly insertion | | \$0 30 per line. |
| 3 months, do | | 0 75 " |
| 6 " do | | 1 25 " |
| 12 " do | | 2 00 " |

Transient advertisements, 10 cents per line each insertion.

Fine Book and Job Printing Departments.
Office, 4 and 6 James St East,
JAMES R. STERN,
Publisher.

The Commercial certainly enjoys a very much larger circulation among the business community of the country between Lake Superior and the Pacific Coast, than any other paper in Canada, daily or weekly. By a thorough system of personal solicitation, carried out annually, this journal has been placed upon the desk of the great majority of business men in the vast district designated above, and including northwestern Ontario, the provinces of Manitoba and British Columbia, and the territories of Assiniboia, Alberta and Saskatchewan. The Commercial also reaches the leading wholesale, commission, manufacturing and financial houses of Eastern Canada.

WINNIPEG, FEBRUARY 9, 1891.

Manitoba.

E. Vinning has opened out as a music dealer in Brandon.

Weeks & Nix, grocers, Winnipeg, have dissolved partnership.

W. J. Smale, boots and shoes, Carberry, advertises selling out.

E. H. Taffee, gents' furnishings, Winnipeg, has given up business.

The general store business of M. A. Russell, Morris, is advertised for sale.

Wilson & Co., hardware, Brandon, have sold out their branch business at Wawanesa.

The estate of F. S. Moule & Co., general store, Kil'arnoy, has been sold to Jas. Thompson.

H. H. Smith has been appointed official liquidator of the Lake Winnipeg Transportation Company.

Alexander & Co., Winnipeg, have assigned, as a result of the troubles of McLachlan & Co., Montreal.

A. R. Sutherland, general merchant, Strathclair, has assigned to S. A. D. Bertrand, of Winnipeg.

Fairchild & Co., implements, Winnipeg, have opened an agency at Carberry, with A. E. Story in charge.

H. S. Westbrook, agricultural implement dealer, Winnipeg, has returned from a trip through the province.

J. J. Ryan, who represents Michel Lefebvre & Co., manufacturers of vinegars, jams, preserves, etc., Montreal, dropped into THE COMMERCIAL last week. He is on one of his regular western trips.

Livingston, general merchant of Glenboro, has made an assignment to S. A. D. Bertrand. This establishment was burned out recently.

About 3,000 bushels of grain per day have been marketed at Minnedosa, and about 140,000 bushels have been marketed there so far this season.

Rails and ties for the extension of the C. P. R. Souris branch to Melita are being piled at Hartney. Track laying will be renewed early in the spring.

O. E. Marcoy, western manager for the Evans Bros' pianos and Doherty organs, left last week on a trip to the coast, and will do business at points along the road.

The *Scandinavian Canadian* newspaper, published at Winnipeg, has made its appearance in a new and improved form under the editorship of John E. Forslund, successor to Emanuel Ohlen.

An extension of the regular train service from Glenboro to Methven, on the South-western, went into effect last week. This takes in the new portion of this branch constructed last year.

M. McManus, of Turnbull & McManus, wholesale sash, doors, etc., Winnipeg, goes south this week on a business trip. He will visit Minneapolis and other principal manufacturing points in his line of business.

Thos Clearihue, the well known western representative of Jas. Hall & Co., manufacturers of gloves, mitts, moccasins, etc., called on THE COMMERCIAL last week. He is now about starting out on his western trip as far as coast points.

The fall court gave judgment last week on the appeal from Judge Killam's decision upholding the constitutionality of the new school act passed last session by the Manitoba Legislature. The court sustained the previous judgment, Judge Dubuc dissenting from the finding of Chief Justice Taylor and Justice Bain. The case will be at once appealed to the Supreme Court at Ottawa, and in time be carried by one of the parties to the suit to the Privy Council.

The weather throughout Manitoba was very mild up to Saturday, January 31, and up to that time cattle were feeding out on the prairie over a considerable portion of the province. There was little or no snow in the western and hardly enough for sleighing in the eastern portions of the province. On January 31 a cold snap set in, which was quite as cold as anything usually experienced in Manitoba, and lasted up to Feb. 4, when the weather again turned mild and pleasant. Dealers in clothing, furs, etc., were lamenting that the cool spell did not come a month or two earlier in the season.

Capt. Robinson, of Selkirk, who has been studying up the benefits of river navigation between this city and Lake Winnipeg, estimates that in the matter of dimension timber and cordwood alone that \$150,000 per annum would be saved by the people with the present rate of consumption, if the steamers were able to land freight from the lake in the city. The captain also says there would also be corresponding savings in lumber, stone, sand, etc., which are made expensive by railway freights. The captain has made this calculation on account of the proposal to improve Red river at St. Andrew's rapids, so as to enable Lake

Winnipeg steamers to run up the river to Winnipeg.

The following is a statement of goods exported, imported and entered for consumption, with duty collected thereon, at the port of Winnipeg during the month of January, 1891, compared with the corresponding month of 1890:—

| Description. | Value. 1890. | Value. 1891. |
|--|-----------------|-----------------|
| Exported | \$ 51,437 00 | \$202,377 00 |
| Imported—dutiable | 115,351 00 | 120,129 00 |
| Imported—free | 41,658 00 | 165,183 00 |
| Total imported | \$157,009 00 | \$285,317 00 |
| Entered for consumption— dutiable | \$113,007 00 | \$121,230 00 |
| Entered for consumption— free | 41,658 00 | 165,183 00 |
| Total for consumption .. | \$154,665 00 | \$286,413 00 |
| Duty collected | \$ 38,521 16 | \$ 35,769 25 |

Alberta.

N. P. Roman, hotelkeeper, Canmore, is out of business, and is succeeded by Fred. Wyld.

Thos. Rocks, late of Brandon, Manitoba, has accepted the management of the Lethbridge House, Lethbridge.

A commercial traveller, says the *Lethbridge News*, dropped a \$200 roll of bills in a Lethbridge hotel the other day and a brakeman of the Great Falls and Canada Ry. picked it up and skipped across the line with it.

The result of the municipal elections held at Lethbridge is as follows: Mayor—Mr. Magrath, by acclamation; J. H. Cavanah, 233; H. Bentley, 207; W. Calpman, 169; C. M. Turner, 152; T. Curry, 142; W. Henderson, 140.

Assiniboia.

Charles Booth has opened a flour and feed business at Qu'Appelle.

Sherlock, Freeman & Co, general store, Grenfell, have sold out.

Hugh Armour, of Banff, will open business in the butchering line at Regina.

At a meeting at Yorkton it was decided to have a creamery the coming season. Dr. Watson was elected secretary and was empowered to issue stock at \$10 a share. In two days \$2,500 worth of stock was secured.

A meeting of university graduates was held recently at Regina in the interest of the establishment of a university for the territories. A number of resolutions were passed, among which was one urging upon the Dominion Parliament the importance of at once making a land grant for a university. Committees to prosecute the movement were appointed.

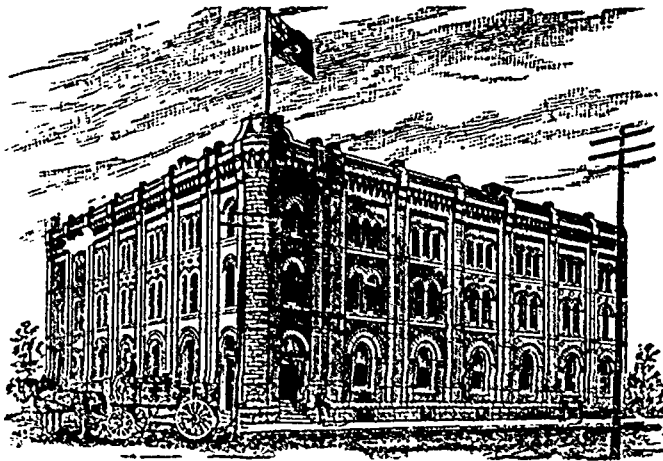
Saskatchewan.

F. W. Shea has opened a cigar and tobacco store at Prince Albert.

Geo. Northgraves is closing up his jewelry business at Prince Albert.

THE production of paper in the entire world is estimated to be 3,000,000,000 pounds per year. There are 884 paper mills and 1,106 paper machines in the U.S. Germany has 809 mills and 891 machines; France 420 mills and 525 machines; England 361 mills and 541 machines; Scotland 69 mills and 98 machines; Ireland 13 mills and 13 machines; Russia 133 and 137 machines, and Austria 220 and 270 machines.

GOODS SOLD TO THE TRADE ONLY.



GOODS SOLD TO THE TRADE ONLY.

G. F. & J. GALT,
DIRECT IMPORTERS
TEAS, SUGARS, WINES, LIQUORS and GENERAL GROCERIES
 CORNER PRINCESS AND BANNATYNE STREETS, WINNIPEG, MANITOBA.

Reciprocity in Minnesota.

"Minneapolis has been the first city to take any active steps towards securing reciprocity with Canada," says the *Commercial Bulletin* of that city. "The meeting held last week for the purpose of agitating the subject aroused much interest in the matter, and a committee on ways and means was appointed. The first work of this committee will be the raising of a \$500 fund to be used in familiarizing the people with the subject by means of pamphlets, and addresses by competent speakers. Mr. Meagher explained that it was proposed to work in unison with the Canadian reciprocity leagues in order to secure the concerted action of the legislative bodies of the United States and Canada. Manitoba will be with Minnesota in any move for a reasonable trade policy between the two countries. Free trade, pure and simple, or free trade in natural products, would suit Manitoba, but any commercial union compact, which would restrict our trade relationship with other countries, or bring Canada into a tariff combination with the United States would certainly prove obnoxious to this country. If the Minneapolis people are working on the latter lines, we are not with them.

Progressive Portage.

The *Review*, of Portage la Prairie, Man., tells of the progress of that town during 1890 as follows:

In reviewing the business of the past year and making a general comparison of its items with the year previous we find ourselves in a very satisfactory condition and it may not be altogether uninteresting to give a short synopsis of the details referred to in the different branches of trade represented in this town.

Our local meat dealers report an increase of business for 1890 over 1889 but the receipts have been very small in proportion to the turn over, and they still find that there is a lot of collecting to be done. Mutton has been far scarcer this year than during the previous one, and the demand in some cases has been beyond the supply, as most of the local producers have failed in their interests along that line. The quality of beef has been better

than last year and pork has been sold at higher prices, but our butchers are looking forward to encouragement and feel that their movement has been decidedly on the progressive side of the circle during 1890.

There is a number of interesting facts connected with the telephone and its progress since its management passed into the hands of N. F. Snider. In January 1886 when he first took charge of its interests there were 29 subscribers and during the succeeding twelve months that number was increased to 41; from 87 to 88 another addition of 7 phones was made and again increased to 77. In the year 1889 there were just 99 subscribers and during the following twelve months a wonderful move was made, and the present finds 142 subscribers on the telephone list. The company's poles if placed in a straight line at their present distances of six miles and upon them is strung over 65 miles of wire. The average amount of calls per day at the central is 950 which keeps one person in constant attendance.

The provision dealers speak very satisfactorily of the past year's trade in comparison with the previous trade, and express satisfaction at the decided increase in the turn over of 1890 with that of 1889. Money, they say was more plentiful with them until the fall of the year when farmers saw where they stood and at once curtailed expenses, and then nothing was purchased that could be dispensed with. The Xmas purchases were also very carefully made and the slight tendency to liberal dealing which was an epoch of the Christmas of 1889, was an absentee for 1890, goods were also dearer and the profits of the retail man were smaller but most of the grocers are looking toward a spring revival trade.

The move in boots and shoes has been good and the trade brisker for 1890 than the year previous, some of the merchants tell us that they have done fully one third more trade and all anticipate a boom for 1891.

Drugs have been less in demand for 1890 and the fact is chiefly owing to the absence of sickness in our midst. La Grippe has kept aloof and the measles have not returned with such force so that drugs have not furnished such a return for 1890 as 1889.

CANADIAN PACIFIC RY.

THE SHORTEST AND MOST DIRECT ROUTE

EAST; WEST
 —AND—
SOUTH.

THROUGH TICKETS AT LOWEST RATES to Toronto, London, Detroit, Buffalo, Montreal, Quebec, Halifax, Boston, New York AND ALL POINTS IN THE EAST, also to St. Paul, Chicago, etc., etc.

\$10 Saved on 1st Class and \$5 on 2nd Class Tickets to Vancouver, Victoria, Seattle, Tacoma, Portland, Ore., San Francisco and all Pacific Coast Points by taking the Canadian Pacific Route.

Equipment Superior to any line on the Continent. Luxurious Dining and Sleeping Cars.

FREE COLONIST SLEEPING CARS.

The only line running Upholstered Tourist Cars.

| Leave. | WINNIPEG. | Arrive |
|--------------------------|---|------------------------|
| 14 20 Daily | Pacific Express for Portage la Prairie, M & N W. Railway Stations, Carberry, Brandon, Qu'Appelle, Regina, Moosejaw, Medicine Hat, Calgary, Banff Hot Springs, Donald, Kamloops, Vancouver, New Westminster and PACIFIC COAST PORTS. | 18 30 Daily |
| 17 30 Daily except Thur. | Atlantic Express for Rat Portage, Port Arthur, Sudbury, Sault Ste. Marie, North Bay, Toronto London Detroit, Niagara Falls, Ottawa, Montreal, Boston, Halifax, New York and all Eastern Ports. | 10 25 Daily except Wed |
| 10 45 Daily. | St. Paul Express for Morris, Gretna, Grafton, Grand Forks, Fargo, Minneapolis, St. Paul, Duluth, Chicago, St. Louis, Detroit, Toronto, Montreal, etc. | 13 50 Daily |
| 10 45 | Connects with Mixed for Morden, Manitou, Killarney, Deloraine and Intermediate Stations. | 13 50 |
| a 11 30 | Morris, Morden Manitou, Killarney and Deloraine. | 17 15 |
| a 11 50 | Headingley, Carman, Treherne, Holland and Glenboro. | 15 15 |
| b 7 50 | Stony Mountain and Stonewell. | 12 35 b |
| b 18 00 | Kildonan, Parkdale, Lower Fort Garry and West Selkirk. | 10 35 |
| c 7 00 | Niverville, Otterburne, Dominion City and Emerson. | 21 30 |

a, Tuesday, Thursday and Saturday; b, Monday, Wednesday and Friday; c, Wednesday only.

TICKETS (471 Main Street and C.P.R. Depot, Winnipeg. W. M. McLEOR, City Pas. Agt. Or of any Regular Station Agent of the Company.)

GEO. OLDS, Gen. Traffic Mgr., MONTREAL.
 D. McNICOLL, Gen. Pass. Agt., MONTREAL.
 W. WHYTE, Gen. Supt., WINNIPEG.
 ROBT. KERR, Gen. Pass. Agt., WINNIPEG.

Western Lumber Company, (Ld.)

RAT PORTAGE, - ONTARIO.

All sizes of Boards and dimension Lumber on hand or cut to order.

A. J. HUGHES. RUFUS ATKINSON.
HUGHES & ATKINSON,
 GRAIN DEALERS.
 SOURIS - - MAN.

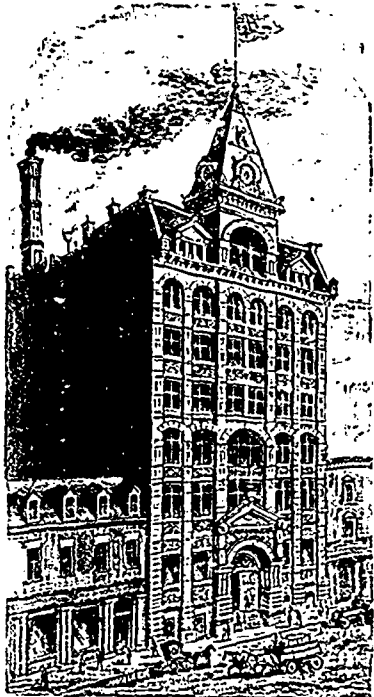


J. C. WILSON & CO.

Fine Jute Manillas.

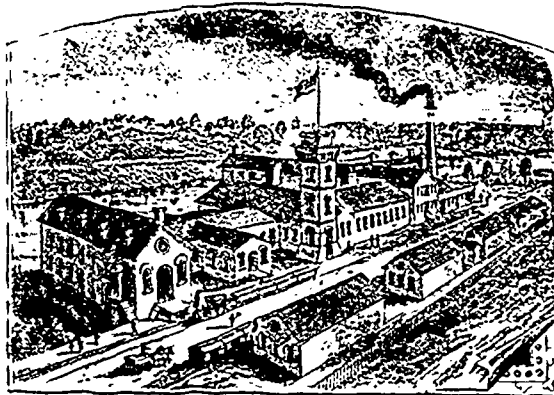
(Established 1870)

Rope Manillas.



Our New Warehouse & Factory, Montreal
 (60,000 Square Feet of Floor Room)

HARDWARE, RED EXPRESS, BROWN UNBLEACHED MANILLAS, TISSUE MANILLAS.



Lachute Paper Mills, LACHUTE, P.Q.
 (CAPACITY 7 TONS DAILY)

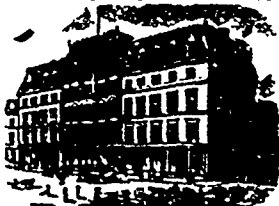
Paper Makers

MANUFACTURERS & PRINTERS
 OF
 Patent Machine
 Paper Bags, Flour Sacks,
 Envelopes, Shipping Tags,
 Toilet Paper and
 Folding Paper Boxes.

—WHOLESALE—
 MANUFACTURING STATIONERS.
 Lithographers and Printers.

698, 700 and 702 Craig-street, **MONTREAL**

First-class in every Respect. Appointments Perfect. Graduated Prices.

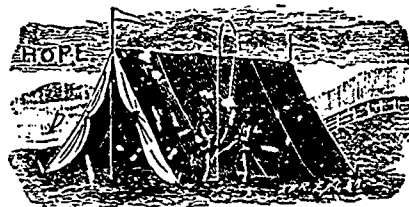


124 LAWRENCE ST. MONTREAL.

Every Attention paid to Guests. MONTREAL.

WALKER HOUSE.

The most conveniently located Hotel in Toronto. One Block from Union Railway Depot. A first-class Family and Commercial House.
 Terms from \$2 a Day
 DAVID WALKER, PROPRIETOR.
 Corner York and Front Sts., TORONTO, Ont.



HOPE & CO.

—MANUFACTURERS OF—
 Tents, Awnings, Mattresses and
 Horse Covers.
 GUN CASES.
 9 McWilliam St. East, - WINNIPEG

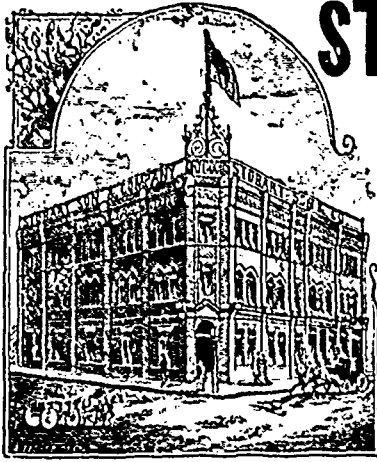
R. E. Trumbell,

—WHOLESALE—
WINES, LIQUORS and CIGARS
 VIRDEN, - - - MAN.

The Choicest Liquors in Stock. Permit orders promptly attended to. The most westerly wholesale liquor business in Manitoba.

A. E. Rea & Co.

Wholesale Shipper of
GRAIN, FLOUR, FEED, HAY, & C.
 BRANDON, - MAN.
 Shipments made in Car Lots to all points East and West



STOBART, SONS & CO

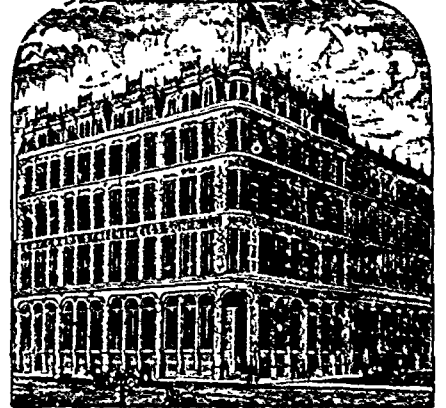
—WHOLESALE—

DRY GOODS

WINNIPEG, Man., and LONDON, Eng.

—
—
—
SPRING, 1891.

Travellers are now out with Spring and Summer Samples
Special Value in Staples bought before
the Advance.



FOR SPRING 1891

SPECIAL VALUE IN

Prints, Dress Goods, Black Silks, Satins,
Carpets, Berthamoy Kid Gloves,
Everfast Hosiery, Odourless
Waterproofs.

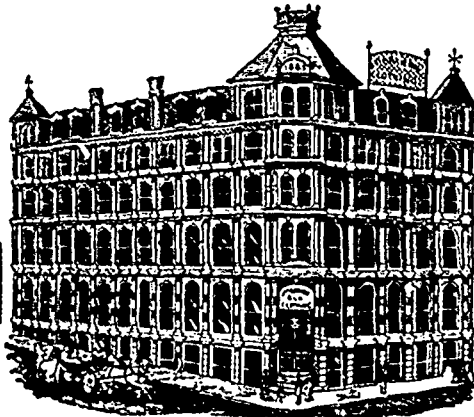
S. GREENSHIELDS, SON & CO.,
MONTREAL

Jas. O'Brien & Co.

—MANUFACTURERS OF—

CLOTHING

Montreal and Winnipeg.



HEAD OFFICE AND MANUFACTORY :
VICTORIA SQUARE, - MONTREAL

OGILVIE MILLING CO'Y. WINNIPEG.

REGISTERED BRANDS :

Hungarian and Strong Bakers' Flour

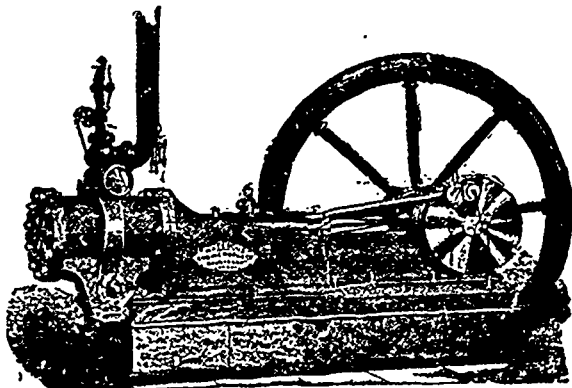
—DEALERS IN ALL KINDS OF—

GRAIN and FEED.

MILLS :

| | DAILY CAPACITY | | DAILY CAPACITY |
|-------------------------|----------------|-------------------------|----------------|
| ROYAL—Montreal | 1800 Barrels | POINT DOUGLAS—Winnipeg | 1000 Barrels |
| GLENORA " " | 1200 " " | SEAFORTH—Seaforth, Ont. | 300 " " |
| GODERICH—Goderich, Ont. | 1000 " " | | |

WATEROUS ENGINE WORKS COMPANY LD.



WINNIPEG, Man.

ENGINES AND BOILERS

SAW - MILLS

—AND—

SAW-MILL MACHINERY

ELEVATOR MACHINERY.

SOLE AGENTS FOR

BARNARD & LEA'S ELEVA
TOR SEPARATORS.

WRITE FOR CIRCULARS.

Standard OIL Company

(UNITED STATES)

Eldorado Castor, the best Oil in the
world for Farm Machinery.

Eldorado Engine and Atlantic Red
for Threshers.

ALL PRODUCTS OF PETROLEUM IN STOCK.

D. WEST, Agent, OFFICE: Western Canada Loan
Building.

Room 8, Corner Portage Avenue and Main Street,
WINNIPEG.

JAS. MCCREADY & CO.,

WHOLESALE

Boot and Shoe Manufacturers,

MONTREAL.

SAMPLE ROOMS, 496 MAIN ST. WINNIPEG
W. WILLIAMS, AGENT.

MILLS & McDOUGALL,

(LATE MILLS & HUTCHISON)

MONTREAL.

CANADIAN WOOLENS, IMPORTED WOOLENS
AND TRIMMINGS.

Represented in Manitoba, Northwest and
British Columbia by MR. G. H. SIMPSON.

HUTCHISON, DIGNUM & NISBET,

Manufacturers' Agents and Merchants,

LINENS, IMPORTED WOOLENS and TAILORS'
TRIMMINGS. SELECT CANADIAN TWEEDS.

55 Front St. West, - TORONTO.

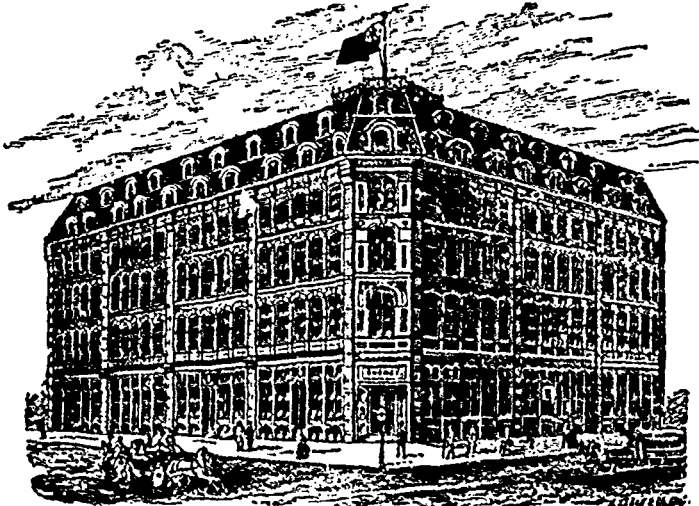
—SOLE AGENTS IN CANADA FOR—

J. N. Richardson, Sons & Owsen, Belfast, - Linen Goods
Currie, Lee & Gawn, Hawick, Scotch Tweeds
R. Pringle & Son, Hawick, Scotch Underware
David Moseley & Son, Manchester, Rubber Goods
J. S. Manton & Co., Birmingham, Buttons

Stock of Linens, Tweeds and Trimmings
always on hand.

R. B. HUTCHISON. Ed. J. DIGNUM. R. A. NISBET
Late Mills & Hutchison)

MEN'S BOYS' AND YOUTHS' CLOTHING
CHILDREN'S CLOTHING A SPECIALTY.



Our Samples for the Spring Season, 1891, are now on view at No. 18 Rowand Block, cor. Portage Ave. & Main.

H. SHOREY and CO., WHOLESALE CLOTHIERS,
1866, 1868 and 1870 Notre Dame and 36, 38, 40 and 42 St. Henry St., MONTREAL.



TASSE, WOOD & CO.

Manufacturers of

Fine Cigars,
MONTREAL.

Our Brands: { Reliance Terrier,
Mikado and General Arthur.

Are unsurpassed by any in the Dominion

Ask your Wholesale Merchant FOR THEM.

Wm. Ferguson,
WHOLESALE

WINES, LIQUORS AND CIGARS.

Permit Orders Promptly Executed
8th Street, - - Brandon

Cash at

Allen & Brown's

—FOR—

EGGS, BUTTER AND HOGS.

PACKING HOUSE:

McDERMOT STREET, - WINNIPEG.

TEES, WILSON & CO.

70 ST. PETER STREET, MONTREAL

A FULL ASSORTMENT OF

INDIAN, CEYLON, CHINA AND JAPAN

TEAS.

We make a specialty of CEYLON and INDIAN Teas, and carry the largest assortment of any House in the Dominion.

Represented in Manitoba, Northwest Territories and British Columbia, by

D. C. McCREGOR, - McINTYRE BLOCK, WINNIPEG

HAMS,
Breakfast and Roll Bacon

NEW CURING NOW READY.

Also full line of heavy Provisions which we offer at close prices to the trade.

TRY OUR FRESH PORK SAUSAGE.

Cash Paid for Dressed Hogs.

—CORRESPONDENCE INVITED.—

J. Y. GRIFFIN & CO.,
WINNIPEG.

MEN

WHO WANT PERMANENT AND PROFITABLE

EMPLOYMENT

will do well to take up an agency to sell our Guaranteed Nursery Sto this winter. Salary and Expenses, or Commission, paid weekly. Write for terms to,

E. O. GRAHAM,

Toronto, Ontario.

SAMUEL HOOPES, DEALER IN MONUMENTS, HEAD STONES, Mantle Pieces, Grates, Etc. Special designs furnished on application. Corner Bannatyne and Albert streets, Winnipeg

J. S. CARVETH & CO.,
PORK PACKERS

Sugar-Cured Hams, Breakfast Bacon, Spiced Roll, Pure Pork Sausage, Long Clear Bacon, Bologna Sausage, German Sausage, Ham, Tongue and Chicken Sausage.

Pigs Feet, Bologna and Sausage Casings.

PACKERS AND COMMISSION MERCHANTS.

23 Jemima St., WINNIPEG.

RICHARD & CO,

Importers and Wholesale Dealers in

Wines, Spirits and Cigars

365 MAIN STREET,

WINNIPEG

Winnipeg Brass Works

86 ALBERT STREET.

Manufacturer of all Classes of Brass Goods, Brass and Iron Railings, Etc., Etc.

ELECTRIC BELLS KEPT IN STOCK.

ANDREW SCHMIDT, - Winnipeg.

F. B. McKenzie,

—WHOLESALE—

FLOUR, FEED AND GRAIN MERCHANT

Box 147, BRANDON.

Oats and Hay handled in Car Lots. Correspondence Solicited.

MUNROE & CO.,

Wholesale Dealers

Wines, Liquors and Cigars

OF THE BEST BRANDS

9th STREET, - BRANDON

Robertson, Linton & Co

CORNER OF ST. HELEN AND LEMOINE STS

MONTREAL.

Importers of British and Foreign Dry Goods, Canadian Tweeds, Cottons, Etc.

Complete set of Samples with J. N. ADAMS, Rooms 14 and 15, Rowan Block, Winnipeg. (Opposite Queen's Hotel.)



\$0000.00 a year is being made by John R. Goodwin, 107 N.Y. at work for us. leaders, you may not make as much, but we can teach you quickly how to earn from \$5 to \$10 a day at the start, and more as you go on. Both sexes, all ages. In any part of America, you can commence at home, giving all your time or spare moments only to the work. All is new. Great pay SURE for every worker. We start you, furnishing everything. EASILY, SPECIALLY learned. PARTICULARS FREE. Address at once, STEINSON & CO., PORTLAND, MAINE.

NOTICE

is hereby given that on from and after the first day of January A.D., 1891, the business here before carried on by the undersigned under the name, style and firm of "Henderson & Bull" will be continued and carried on by the undersigned by and under the name and style of "W. F. Henderson & Co."

Dated, Winnipeg, December 31st, 1890.

W. F. HENDERSON.

The Commercial

WINNIPEG, FEBRUARY 9, 1891.

BRITISH COLUMBIA.

Several important occurrences have recently taken place in our province of British Columbia. The most important of these is the completion of the first railway connecting the province with the United States. On account of the fact that water communication exists at all times of the year, between British Columbia and the Pacific coast states, the matter of railway communication is not of as vast importance as it would be in an interior province like Manitoba. Still it is a very important epoch for the province. The first railway to give connection with the United States is the Westminster Southern. The northern terminus of this railway is on the Fraser river, just opposite the city of New Westminster. It is expected that the river will be bridged in time, so that the trains may run right into the city. In the meantime a railway ferry may be used. When the river is crossed, the road can be connected with the Canadian Pacific, a branch of which latter line reaches New Westminster. From New Westminster, or rather from the point on the Fraser river opposite that city, the road runs in a southerly direction to the United States boundary at Blain, in the state of Washington. At the boundary connection is made with the Fairhaven and Northern railway, and thence there is connection through to Pacific coast points south. An important feature in connection with this road is the fact that it will be controlled and operated by the Great Northern. This means that New Westminster is to become practically the northern terminus of the Great Northern on the Pacific coast.

Another important matter is the completion of the sugar refinery at Vancouver. The large buildings for this industry have been erected, the plant has been placed in position, cargoes of raw sugar have been received from across the Pacific, and the refinery is now regularly at work. British Columbia will now be independent of the East in the important commodity of sugar, and a great industry has been established in the province. As population increases in the province, and also in the prairie country east of the mountains, it is evident that the coast towns of British Columbia will become industrial centres in many branches for the country eastward.

In the address at the recent opening of the local legislature of the Pacific province, a couple of matters were mentioned which are also worthy of special comment. The first was the announcement that a commission had been appointed to revise the mining laws, with the object of promoting the development of the vast mineral wealth of the province. This work, it is understood, has been entrusted to a number of practical men, who have an extensive knowledge of the subject to be handled. British Columbia will undoubtedly become the wealthiest mineral region of Canada, if not of the continent. To say that its mineral resources are vast, is but to use a common expression

which will convey but a faint idea of the actual condition. Almost every mineral known to the scientist is found somewhere in the province. It is therefore of the utmost importance that this great natural wealth should be fostered by wise laws. The appointment of a commission of practical men, to consolidate and revise the mineral laws, would indicate that the government is anxious to deal with this great heritage to the best advantage.

Another matter mentioned at the opening of the local house, was the announcement that the house would be invited to consider what measures would be best calculated to discourage speculation in agricultural lands. This move was expected from the action of the Government some time ago in withdrawing agricultural lands from private sale. A good deal of valuable agricultural land in the province has already passed into private hands, and it is to be feared the government has not done its duty in the past in holding the public domain for the people—that is actual settlers. Large tracts have fallen into the hands of speculators and others, and are held at exorbitant prices. In this way settlement is discouraged. However, it is better to take action late than not at all, and if the public domain is properly handled in the future, no doubt the neglect of the past will be overlooked. Besides, it is only during recent years that the full value of these agricultural lands for settlement has been made apparent, and on account of the situation of the past in the province, the policy governing the disposal of lands is not so open to criticism. Changing conditions have changed the situation, and rendered a more conservative policy necessary in dealing with public lands.

While speaking of speculation in lands, another class of speculation might be referred to. This is speculation in town sites. From the many advertisements of this nature appearing in British Columbia papers, it would appear that there is something of a disposition abroad to speculate in town sites. A large number of new towns are being advertised as profitable places for investment, and each one of these places is of course to become a great city. This reminds us of the situation in Manitoba early in the last decade. When lots had advanced to such an extent in Winnipeg that they were beyond the reach of parties with limited means, a new class of investments were placed upon the speculative real estate market. Towns were laid out all over the country, and a good deal of hard cash was invested in many of them. Where are these embryo cities now? Echo answers where! A good many of them have disappeared entirely, and have been plowed up for wheat fields, or still remain as virgin prairie. Some are small villages. None of them have come anywhere near attaining to the extravagant expectations made of them. None of them have proved profitable investments. In the case of British Columbia it may be different. Possibly a few of these towns may become places of importance, and lands purchased in them may prove profitable investments, if purchased at a low valuation on the start. That the majority of these places will not become places of importance, is almost a certainty. One point against investments in new towns proving profitable, is the fact that

the lands are usually sold at the start for as much as they would be worth in an established town of considerable importance. British Columbia has a number of established cities, where judicious investments are certain to prove of permanent value. These include Victoria, Vancouver, New Westminster, Nanaimo, etc. The placing of so many new town sites upon the market, indicates a dangerous limit of speculation, which no doubt has been encouraged by the great progress made by the province during the past year.

MANITOBA OATS.

The Winnipeg grain exchange has taken up the question of the quality of Manitoba oats, with the object of endeavoring to have our farmers enlightened as to the advisability of exercising more care in growing oats. A committee of the exchange has been appointed to interview Hon. Mr. Greenway, to urge him to have a bulletin issued for distribution among the farmers, giving information as to the best kind of oats to grow, etc.

This is a very important move on the part of the exchange, and it is to be hoped it may bear fruit. THE COMMERCIAL some weeks ago called attention to the serious loss to Manitoba farmers owing to the quality of oats grown here. The black and mixed oats usually grown here are not nearly as valuable for marketing abroad as a good white oat. Manitoba oats are also largely mixed with wheat, barley and other substances which impair their value. At Montreal, while Manitoba oats were quoted at 44 and 44½ cents per bushel of 34 pounds, Ontario oats were quoted at 47 to 48 cents for the same weight, per bushel, this represents a serious loss to Manitoba growers. It would be just as easy to cultivate a white oat as the mixed quality now mostly grown, and the freight would not be any greater on the choicest than it is upon the poorest and dirtiest oats marketed. The three or four cents difference in the value between our oats and the choicer eastern oats is therefore just so much dead loss to our farmers. In his address at the annual meeting of the Winnipeg Grain Exchange, President Bawlf said that he estimated we would have 3,000,000 bushels of oats for shipment this year. On this quantity of oats we will lose about \$120,000 on account of the quality and variety grown. In United States markets the same conditions exist. If we were marketing our surplus crop there we would be docked considerably on account of quality. At present the high duties keeps our oats out of that country, but this may not be for long. Our surplus oat crop will no doubt continue to increase, and we should endeavor at once to improve the quality so as to obtain the best price. It is therefore to be hoped that Manitoba farmers will be fully advised in this matter before another crop is sown.

The attempt to arrange a combination of oat meal millers of the province of Ontario has fallen through, it having been found impossible to get the whole of the millers to agree upon prices and the output of the various mills. It is stated a majority of Ontario oatmeal mills are running at not more than one-third their capacity, owing to decreased demand and increased competition.



The Largest Factory of its kind in the Dominion.

LION "L" BRAND.

PURE VINEGARS.

Manufactured Solely under the Supervision of the
Inland Revenue Department.

Mixed Pickles, Jams, Jellies & Preserves

—PREPARED BY—

MICHEL LEFEBVRE & CO., MONTREAL.

Established 1849. Gold, Silver, and Bronze Medals. 20 1st Prizes.

REGISTERED TRADE MARK.

Pure Highland Scotch Whiskies.

THE FAMOUS
LAGAVULIN DISTILLERY,
ISLAND OF ISLAY,
SCOTLAND.

The Lagavulin Whisky is famous for its fine quality, being made from pure Scotch MALT ONLY, and has long been the favorite beverage of Sportsmen.

It contains no grain spirit, or other Whiskies one knows nothing of, and the most eminent Physicians of the day prescribe it where a stimulant is required.

ASK FOR THE LAGAVULIN.

FOR SALE,
Royal Hotel, Binscarth, Man

PHIZACKLEA BROS., Proprietors.

This licensed hotel is offered either for sale or to let. It has a good sample room for Commercial Travellers and is well furnished and fitted up. There is also a first-class livery stable in connection. Satisfactory reasons for wishing to sell.

MACKIE'S
PURE OLD BLEND
10 YEARS OLD.

GOLD LABEL

AS PATRONIZED BY ROYALTY AND THE LEADING
PHYSICIANS.

Sold only in the North east by:
G. F. & J. GALT. RICHARD & CO.
HUDSON'S BAY CO.

ROBINSON & CO.,
MANUFACTURERS OF
SPRUCE AND TAMARAC
LUMBER.

MILLS AT SELKIRK, MAN.
DIMENSIONS ALL SIZED.

HENRY SMITH,

(LATE OF SMITH & FUDGER.)

53 BAY STREET, - TORONTO.

WHOLESALE

Fancy Goods, Woodenware, etc.

Mr. W. H. SMITH, my representative will, as usual, make his Spring and Fall placing trip to British Columbia and the Northwest Territories, carrying full lines of seasonable goods.

HENRY SMITH, 53 Bay Street, TORONTO.

Northwest Ontario.

F. J. McPhalen, gent's furnishings, Fort William, has assigned to A. W. Thompson.

The new store to be built at East Fort William by the Hudson Bay Company, will be a two story brick structure, 55x65, and will cost \$16,000.

The Port Arthur board of trade has appointed a mining committee to investigate the proposed changes in the Ontario mining act, and suggest changes in the act which will be of value to the prospector, capitalist, speculator and country at large. The committee is composed of representative mining men.

A SEAT in the Boston Stock Board was sold for \$15,500 recently.

THE *Dominion Illustrated*, for the year 1891, offers a literary bill of fare that should make it as popular a journal as it is excellent. There are new and striking literary features. It is essentially a high-class journal and is rapidly growing in public favor. The publishers have decided to distribute during the next six months over \$3,000 in prizes for answers to questions, the material of which will be found in current numbers of the journal. The first prize is \$750 in gold, and there are 99 others. On receipt of 12 cents in stamps the publishers (The Sabiston Litho. & Pub. Co., Montreal,) will send to any address a sample copy of the journal and all particulars.

The Manufacturers' Life AND Accident Insurance Co's

Head Office: - TORONTO.

Combined Authorized Capital - - \$3,000,000

Incorporated by Special Act of the Dominion Parliament.
Full Government Deposit.

Absolute Security Offered in a Live, Prosperous and
POPULAR CANADIAN COMPANY.

PRESIDENT—SIR JOHN A. MACDONALD, P.C., G.C.B.
VICE-PRESIDENTS—George Gooderham, Esq., President of the Bank of Toronto.
—William Bell, Esq., Manufacturer, Guelph.
—S. F. McKinnon, Wholesale Merchant, Director of the Traders Bank
JOHN F. ELLIS, MANAGING DIRECTOR.

WM. SCOTT, Provincial Manager, Winnipeg

AGENTS WANTED IN UNREPRESENTED DISTRICTS:



WINNIPEG MONEY MARKET.

The fourth of February is over, and the trade breathes more freely. A canvass of the city shows that payments were met fully as well and in some cases even better than was expected. The closeness of the last few weeks has been in part due to the gathering up of all available resources against the date just past, and there should now be an easier feeling. There have of course been quite a number of part renewals, but altogether there is less reason to grumble about the showing than some have imagined. At the banks money is plentiful for all legitimate trade requirements, at steady rates, and with a steady export movement of products of the country, and a proportionate influx of cash, the outlook is by no means unfavorable. This is the present situation, and with the export movement bound to keep up at about the present rate for the next three months, there is every reason to take a cheerful view of the future, and look for a gradual easing of the financial situation.

WINNIPEG WHOLESALE TRADE.

Our market reports are again largely curtailed this week, for one reason that there is nothing new to report in most staple lines. The lumber trade has not commenced to move yet. Hardware, paints, oils and glass, etc., have not begun to awaken from the winter nap. Leather and findings trade gives no indication of a movement. Drugs and groceries are steady and unchanged. The green fruit trade is very slow, and there is little in the market except apples and oranges, the former held at \$7 to \$8. per barrel for good stock. This is mostly southern fruit, there being few if any eastern apples obtainable. Fuel is plentiful and cheap, offerings being large, and the cold spells do not hold out long enough to make a sharp demand. In the dry goods branch a number of travellers returned last week from western trips. The general report is that they had a splendid trade in British Columbia, but in Manitoba, and in the territories especially, orders received have been decidedly light, and below expectations. A full report of the result of the London fur sales is given below.

RAW FURS.

Full cable reports have been received of the January fur sales held in London, England. The Hudson's Bay Company offered beaver and musquash only. Beaver sold 10 per cent. higher, and musquash 5 per cent. higher than January a year ago. At C. M. Lampson & Co's sales a full line of furs were offered, prices going as follows: Beaver 15 per cent. higher than June, 1890. Marten 20 per cent. higher than in October, 1890. Wolverine same as in June, 1890. Lynx same as in October, 1890. White fox 10 per cent. lower than in October, 1890. Skunk 25 per cent. higher than in October, 1890. Wolf 5 per cent. higher than in October, 1890. Japanese fox 20 per cent. higher than in October, 1890. Australian opossum 10 per cent. higher than October, 1890. Black and brown bear same as in October, 1890. Gray fox same as in October, 1890. Grizzly bear 10 per cent. lower than in October, 1890. Muskrat, old spring skins, 25 per cent. higher than in October, 1890. Muskrat, fresh spring and early winter, 10 per cent. higher than in October, 1890. Black muskrat 20 per cent. higher than in October, 1890. Mink 40 per cent. than in October, 1890. Skunk 25 per

cent. higher than in October, 1890. Raccoon 7½ per cent. higher than in October, 1890. Opossum 50 per cent. higher than in October, 1890. Hair seals, dry, 10 per cent. higher than in October, 1890. Salted fur seals—Alaskas, quality considered, same as in October, 1890. N. W. Coast 7½ per cent. lower than in October, 1890. Lobos Island seals 5 per cent. lower than in October, 1890. Cape Horn seals same as in July, 1890.

WHOLESALE PRODUCE MARKETS.

WINNIPEG.

WHEAT

Saturday appears to be a "boom" day in wheat. On Saturday, January 24, there was a sharp advance in prices as shown by THE COMMERCIAL report for that week. Again last week our reports showed a sharp advance of 2 to 3 cents in leading United States markets on Saturday, January 31. To-day, (Saturday, February 7.) the markets have not closed at the time of writing, but our reports on another page will show how they stand.

On Monday, February 2, the bulge of the previous Saturday was held, and a further gain made in prices. At Chicago May wheat stood ½c over the \$ mark, at the close of the market. Cables were firm on that day, and a decrease of 560,000 bushels was reported in Liverpool stocks. The visible supply statement showed a decrease of 440,021 bushels, which was nearly one-half smaller than was expected, and caused some weakness for a time. On Tuesday there was an easier tendency in prices, which were ½c lower. Snow was reported to have fallen generally all over the winter wheat belt, and thus the plant was protected from the cold dip, which it was expected would seriously damage winter wheat. This was the principal weakening feature of the day. The amount of wheat in passage, as reported by Beerbohn on Tuesday, showed an increase of 656,000 bushels, thus making another bear feature. On Wednesday prices were again slightly easier at Chicago, though cash wheat held up well. The report of snow throughout the winter wheat country was somewhat discounted by the official statement that the snow had not been general, and the inference would therefore be that winter wheat had suffered some from the very low temperature. There were various contradictory stories as to the extent of damage done. Wheat in California was also reported to be suffering from drought. *Braistree's* report on Wednesday showed a decrease of 1,158,000 bushels in available stocks of wheat in the United States and Canada east of the Rocky Mountains, and a decrease of 977,000 bushels on the Pacific coast. Another bull feature was the Russian official crop report, making the yield last year 195,000,000 bu of 55 pounds each, which is a very small crop. These bull features caused some strength early in the day, but wires of rain in California turned prices downward, closing lower. On Thursday there was general weakness in United States markets, under a big push from the bears, who evidently thought the top had been reached, and were selling heavily in most speculative markets. Liverpool cables were ½c lower for spot wheat, and ¾ lower on futures. The decline was continued on Friday, on reports of less damage than expected to winter wheat, and favorable

weather. Minneapolis and Duluth received 377 cars of wheat on Monday, against 225 cars a year ago. On Tuesday receipts at these two points were smaller, being 174 cars, against 173 cars a year ago. On Wednesday these two points received 103 cars, against 221 cars a year ago, and on Thursday they received 283 cars, against 175 a year ago. The smaller receipts at Minneapolis and Duluth is attributed to the very cold weather which prevailed up to the middle of the week, and therefore does not indicate a final falling off for the season in deliveries at those points. It is evident from the large movement, that the crop of these states has been considerably underestimated.

In Manitoba the situation was influenced by the cold weather which set in on January 31 and continued up to Feb. 4. This decreased deliveries at country markets, but during the last three days of the week deliveries were considerably increased. Prices showed a considerable tendency to advance, and there were several bulges at some country points. This is a strong bull market, and the tendency is to follow any advances in outside markets. Prices in Manitoba country markets were higher, and the average prices in country markets to farmers would be about 65c for best samples offering. Some points were higher while a few were somewhat below this figure. This firmer tendency, however, was confined mostly to the better class of wheat marketing, such as could be classed as milling wheat fit for storage. Damaged and feed wheat must become slower sale as the season advances. A number of large shippers now refuse to touch this class of grain, and the prospect is that after a couple of weeks very few of the buyers will care to handle wheat which could not be safe for storage. It would take a considerable time to get this grain out of the country, and after the first of March it will be so risky to handle that buyers will not care to touch it. Stocks in store at Fort William increase slowly, the last statement showing a total in store of 474,984, being an increase for the week of 29,338 bushels. Cars were obtainable more readily in some instances last week. Rumors of a threatened strike on the eastern division of the Canadian Pacific caused intense alarm among grain men on Friday last, but telegrams on Saturday morning gave the assurance that an amicable arrangement had been made between the company and the men. A strike at the present time would paralyze the country and cause a daily loss of thousands of dollars to the trade here. It would have come at a most critical time in the movement of the crop.

FLOUR.

A firmer tendency is noted, but it had not developed into an advance up to the time of closing our report. Quotations in jobbing lots to the local trade, per 100 pounds are as follows: Patents, \$2.50; strong bakers', \$2.30; 2nd bakers', \$2.00; XXXX, \$1.35; superfine, \$1.17; middlings, \$2.50; graham flour, \$2.30; cracked wheat, \$2.30; buckwheat flour, \$3.75.

MILLSTUFFS.

In the Winnipeg market the price is firm and unchanged, at \$12 for bran and \$14 for shorts per ton.

MEALS, OIL CAKE, ETC.

Oatmeal is firm. Prices are:—Oil cake in bags, \$21 a ton; oil cake meal in ton lots, \$26.50; in car lots f. o. b. \$25; Oatmeal, standard, \$2.60; granulated, \$2.70 per 100 pounds; rolled oats, \$2.70 per sack of 80 pounds; Cornmeal is held at \$1.85 per 100 lbs. Pot barley, \$2.65 per 100 lbs. Pearl barley, \$3.00.

GROUND FEED.

Good qualities of feed are held at \$15 to \$16 per ton.

OATS.

Local prices in the Winnipeg market continue very strong, and there is still a further advance to report. Up to 32c per bushel of 34 pounds was freely paid for loads on the street by city dealers. High prices were also being paid in some Manitoba country markets, prices ranging at the various points from 25 to 30c per bushel.

BUTTER.

Choice butter is none too plentiful, though the demand is not pressing. Prices are steady, and range from 12 to 20c per pound according to quality for such small lots as are taken by the city retail trade.

CHEESE.

Jobbing at about 12c per pound, and slow sale.

EGGS.

There has been an easier tendency in eggs, and if the weather continues mild prices are likely to be lower soon. Country eggs have been coming in fairly freely for the season. The quality this time of year is rather mixed, but they bring 20 to 22c per dozen according to condition.

CURED MEATS, SAUSAGE, ETC.

There is an easy tendency in prices, with goods being offered very low. We quote as follows: Dry salt bacon, 9 to 9½c; smoked long clear, 10½ to 10¾c; spiced rolls, 11½ to 12c; breakfast bacon, 12½ to 13c; smoked hams, 13½ to 14c; mess pork, \$17 per barrel. Sausage are quoted: fresh pork sausage, 10c lb.; bologna do., 8c lb.; German do., 9c lb.; ham, chicken and tongue do., 9c per ½-lb. packet.

LARD.

Pure lard is held at \$2.20 per 20 pound pail, with compound lard at \$2 per pail.

HIDES.

Very little movement of any kind. Round lots of frozen hides quoted at 3½ to 4c per pound here. Very few hides offering for inspection. Inspected cows quoted: No. 1, 4c; No. 2, 3c; No. 3, 2c. Sheepskins are quoted at 50 to 75 cents each as to quality. merino skins being worth 50 to 60 cents.

VEGETABLES.

Nothing new in vegetables. Potatoes are held at about 30c per bushel. Other vegetables are quoted: Turnips, 6c per bushel; parsnips, 1½c per pound; carrots, 6c to 7c per bushel; beets, 40c per bushel; cabbage, 40 to 50c per dozen; onions, 3 to 4c per pound; Spanish do., \$1.60 per crate of 30 lbs. nett; celery, 25 to 50c doz. heads.

DRESSED POULTRY.

Quotations may be given as follows: Turkeys, 12 to 13c; geese, 9 to 10c; chickens, 8 to 10c per pound.

DRESSED MEATS.

Pork continues easier, the forecast made in THE COMMERCIAL a few weeks ago having been fully realized. Packers are very slow buyers, on account of the low prices of cured stuff, as they say there is no margin of profit left in curing. Offerings of hogs have increased rather than decreased, and with a lighter demand for curing, prices tend downward. We quote dressed hogs at 6½ to 7½c per pound. Beef is quiet, with country frozen quotable at 2 to 4c per pound, as to quality. City dressed 5 to 6c for choice, the top price for unfrozen. Mutton quiet at 9 to 10c, heavy veal 5 to 6c.

HAY.

Hay is offering largely in excess of demand, and is again quotable lower, baled on track being offered at \$6 per ton upward.

W. H. SMITH, representing Henry Smith, wholesale fancy goods, woodenware, etc., Toronto, arrived in Winnipeg last week on one of his western trips, and leaves this week for the west.

Chicago Board of Trade Prices.

Our market reports in the last issue would show the bulge in wheat on Saturday, Jan. 31, on which day Chicago advanced about 3c. On Monday, Feb. 2, prices opened ½ to ¾c lower, but the tendency was upward, and at the close wheat was ½ to ¾c higher than Saturday's close. Corn gained ¼c. Provisions were unchanged. Closing prices were:—

| | Feb. | Mar. | May | July. |
|------------|------|-------|-------|-------|
| Wheat | 90½ | — | 1.00½ | 96½ |
| Corn | 51½ | — | 53½ | 53½ |
| Oats | 44½ | — | 46½ | 43½ |
| Pork | 9.75 | 9.85 | 10.15 | — |
| Lard | 5.75 | 5.87½ | 6.07½ | — |
| Short ribs | 4.70 | 4.85 | 5.12½ | — |

On Tuesday there was an easier tendency in wheat prices, and the close was ½ to ¾c lower, under free selling. Closing prices were:—

| | Feb. | Mar. | May | July |
|------------|------|-------|-------|------|
| Wheat | 95½ | — | 1.03 | 95½ |
| Corn | 51½ | — | 53½ | 53½ |
| Oats | 44½ | — | 46½ | 43½ |
| Pork | 9.70 | 9.80 | 10.10 | — |
| Lard | 5.75 | 5.82½ | 6.05 | — |
| Short ribs | 4.65 | 4.80 | 5.10 | — |

Closing prices on Wednesday were:—

| | Feb. | Mar. | May | July |
|------------|-------|------|--------|------|
| Wheat | 95½ | — | 99½ | 95½ |
| Corn | 51½ | — | 53½ | 53½ |
| Oats | 44½ | — | 46½ | — |
| Pork | 9.60 | — | 10.07½ | — |
| Lard | 5.72½ | — | 6.05 | — |
| Short ribs | 4.67½ | — | 5.10 | — |

Wheat advanced ¾c on Thursday on crop scares and reported good cash demand, but became weak on realizing sales and closed ¾c lower. Closing prices were:—

| | Feb. | Mar. | May | July |
|------------|-------|------|---------|------|
| Wheat | 95 | — | 99½ | 95½ |
| Corn | 51½ | — | 54 | 53½ |
| Oats | — | — | 46½ | 43½ |
| Pork | 9.80 | 9.90 | 10.20 | — |
| Lard | 5.75 | 5.85 | 6.05-7½ | — |
| Short ribs | 4.77½ | 4.90 | 5.16 | — |

Wheat was weak on Friday. Closing prices were ¾c lower. Closing prices were:—

| | Feb. | Mar. | May | July |
|------------|-------|------|----------|------|
| Wheat | 94½ | — | 93½ | 95½ |
| Corn | 51½ | — | 53½ | 53½ |
| Oats | — | — | 46½ | 43 |
| Pork | 9.60 | 9.75 | 10.05-7½ | — |
| Lard | 5.67½ | 5.80 | 6.00-2½ | — |
| Short ribs | 4.67½ | 4.80 | 5.05-7½ | — |

Minneapolis Closing Price Wheat.

At Minneapolis on Saturday, February 7, wheat closed at 9½c per bushel for No. 1 northern, May option. This is 1½c lower than a week ago. February option closed at 9½c and July at 96c per bushel, on Saturday.

Duluth Wheat Market.

Wheat did not keep up its record this week of an advance on Saturday, prices on this day being the lowest for the week. Prices were at the top on Monday, when No. 1 hard closed at 98c for February, and \$1.02½ for May delivery. On Saturday, Feb. 7, May wheat opened at \$1.00½ and closed at 99½c. February opened at 96½ and closed at 95c. These prices are 2½c lower than a week ago for May.

Eastern Wheat and Flour Markets.

Prices at Toronto last week, at latest mail advices, were quoted as follows for car lots:—Flour—Manitoba patent \$5.20 to \$5.30; Manitoba strong bakers', \$4.80 to \$5; Ontario patents, \$4.30 to \$4.60; straight roller, \$4.15 to \$4.20; extra, \$3.75 to \$4; superfine, \$3.25 to \$3.40;

fine, \$3 to \$3.20; low grade, \$2.00 to \$2.75; Bran, \$17.00; Middlings, \$18 to \$19; Wheat,—No. 2 white, 98; No. 2 spring 90 to 91c; No. 2 red winter, 98 to 99c; No. 2 hard, 99c to \$1.00; No. 3 hard, 90c; No. 2 northern 94c; No. 1 frosted, 85; No. 2 frosted, 71c. Barley—No. 1, 63c; No. 2, 58c; No. 3 extra, 54c; No. 3, 50 to 51c. Peas—No. 2, 66 to 68c; Oats, 41 to 46c.

FURS.

Phillips, Politzer & Co. report as follows on the recent London fur sales: Beaver advanced 15, lynx 15, bears 30, mink 20, skunk 25, raccoon 7½, opossum, first 100; seconds 50 per cent.; gray fox, white fox and wolf unchanged; muskrat same as January; fur seals, Alaskas, 4,000 inferior quality, 17½ per cent. under prices of regular goods; Lobos Island seals same as last sale; North West Coast, large sizes advanced 7½, pups declined 7½ per cent.

The New York Fur Trade Review for February says: "The winter has thus far been remarkable for seasonable weather in nearly all parts of the world, not excepting sections where mild weather prevails as a rule; and in consequence the prices and prospects of all kinds of furs have been affected to a considerable extent. This result was observed at the London January sales, and we expect it to be further manifested at the succeeding sales in March, when supplies will be larger, enabling buyers to secure needed supplies and better selections. Reports from all parts of the country concur in the statement that dealers are compelled to pay higher prices, and that a good demand is everywhere experienced. Thus far collections have been about as large as during the season of 1890; but the high prices may result in an unusually large aggregate collection, and therefore proper prudence should be exercised in purchasing. Bear this in mind. The best articles for our market are skunk, mink, muskrat, beaver, good raccoon, otter, bear and large fine opossum."

Following are the quantities of furs offered at the recent London fur sales. The Hudson Bay Co. offered the following: Beaver, 63,419; musquash, 54,104; rabbit, 36,286. A year ago the company offered 71,552 beaver and 316,286 musquash. C. M. Lampson & Co.'s offering was made up of the following skins:—Beaver, 6,700; squirrel, 43,000; marten, 5,000; lynx, 1,300; fox, white, 4,090; wolverine, 170; wolf, 2,600; badger, 2,100; cat, common, 600; cat, house, 4,000; nutria, 1,000; fox, Japanese, 15,600; Australian opossum, 290,000; wallaby, 10,060; wombat, 4,000; silver gray rabbit, 15,000; emu, 14; emu eggs, 11; lyre tails, 130; bear, 3,500; muskrat, 710,000; mink, 55,000; fox, gray, 7,000; skunk, 105,000; raccoon, 175,000; American opossum, 85,000; chair sal, dry, 4,000; Alaska salted tur seals, 4,158; sundry, 13,900.

RAILWAY construction in Canada by provinces, during 1890 was as follows: British Columbia, 34 miles; Manitoba, 37; New Brunswick, 22; Northwest Territories, 316; Nova Scotia, 53; Ontario, 92; Quebec, 57. Total 651 miles.

THE Sixth Parliament of Canada has been dissolved. The nominations will take place on Thursday, February 26th, and the polling one week later—March 5th. The writs will be dated February 4th and be returnable April 25th.

CORNELL, SPERA & CO.

WHOLESALE MEN'S FURNISHINGS,

WINNIPEG.

We are now in our New Building,

Corner Princess and Bannatyne Streets,

where we shall be pleased to receive customers.

COMPLETE STOCK OF NEW GOODS.

Travellers upon the road with a full range of Samples

CORNELL, SPERA & CO.

British Columbia.

McKerron & Hirsch, have opened a livery, at Duncan's.

Heuze & Amorsen, have opened a restaurant at Victoria.

Hutchings & Zeigler, is about to open business at Vancouver.

W. H. Vianen has shipped a car of pickled salmon to Hamilton, Ont.

Derby, blacksmith, Kamloops, has had his premises damaged by fire.

John J. R. Burns, is about to open in the commission line in Vancouver.

B. C. Tanning & Manufacturing Co., Ltd., Victoria, apply for winding up.

S. Gray, formerly in the hotel business, Chemainus, is reported drowned.

D. W. Morrow & Co., Victoria, real estate and commission, have opened up.

Work has been commenced at Westminster on the electric tramway to Vancouver.

H. Fink & Co., general store and clothiers, Kamloops, sold out to Mrs. J. Webb & Co.

Hoover & Craddock, Nelson, have dissolved Hoover purchasing Craddock's interest in the business.

Marwick & Hoeffel, Saloon and Brewery, Nanaimo, have sold out their saloon to J. T. Jackman.

Lemon, Gonnason & Co., sash and door manufacturers, are about opening business at Victoria.

G. W. Walker and W. F. Beggs, two Westminster tailors, have formed a combination of their respective establishments.

Windsor & Hobson says the *Ledger*, are erecting a new cannery on Lulu Island, Fraser river, near the Garry Point fishery.

The dentists in Nanaimo, Victoria, Vancouver, and Westminster have announced their intention to meet at Victoria on Feb. 13th and form a dentists association.

The Denny property on Government street, Victoria, says the *Times*, running through to Broad, with a frontage of 30 feet, was sold by F. G. Richards, jr., for \$60,000.

John Grant, bookkeeper of Van Volkenburgh & Bros., has purchased the business and goodwill of the Brunswick hotel, Victoria, and will continue it as a temperance house.

M. Manson, has informed a Nanaimo *Free Press* representative that he intends to refit his new steamer Thistle and place her in the sealing business. A steam sealer is a new departure.

G. S. McConnell, who started a few months ago a wholesale dry goods business in this city says the *Vancouver News*, has met with considerable success, and is enlarging his premises.

At the suit of Turner, Beeton & Co., of Victoria, the canneries of C. H. Hobson & Co., have been closed by the sheriff. The liabilities amount to about \$9,000. A satisfactory settlement is expected.

The by-law to grant a bonus of \$100,000 towards the construction of a dry-dock at Vancouver was carried. The total vote polled was a very small one, being only 370. Of this 353 were in favor of the by-law, and 16 against.

Fire on Feb. 2 in Muirhead & Mann's sash and door factory at Victoria destroyed property

worth about \$1,000. The fire originated in the drying room and a quantity of doors, sashes and mouldings were partially burned.

The British bark Formosa, Captin Kam, which sailed from London, Aug. 2nd., has arrived in Esquimalt. She brings about 1,200 tons of general cargo, consisting of naval stores, fire brick, cement, salt, tools, wines, liquors, etc.

Captain Wil. Cox, of the schooner Sapphire, has returned from a trip east. He was accompanied by thirty-two Newfoundland sealers who have been employed to go on the schooners belonging to E. B. Marvin & Co., of Victoria.

James McArthur, of the firm of McArthur, Stevenson & McIvor, general merchant, Kamloops, died suddenly from inflammation of the bowels. Mr. McArthur was a popular and promising business man, and his early demise is a matter of universal grief in Kamloops.

Victoria Times: "The annual report of the directors of the B. C. Fire Insurance company, presented at the meeting yesterday, shows a continuance of the prosperity that this company has enjoyed since its organization. During the year they joined with the other companies doing business with the province to keep uniform on paying rates. The last report presented showed 508 policies, insuring \$580,462; whereas this one shows 535 policies, insuring \$623,030. The losses during the year amounted to \$4,655.15. The revenue increased during the year from \$21,060.18 to \$27,213.41."

At a meeting in Chicago last week, a plan of consolidation was agreed upon by various leading oatmeal manufacturers of the United States.

Eastern Business Changes.
ONTARIO.

G. Forbes, baker, Fergus, has assigned.
Wm. Stevenson, boilers, Petrolia, away.
C. E. Boyd, shoes, Toronto, has assigned.
W. H. Brown, grocer, Sarnia, has sold out.
John Cooper, photographer, London, is dead.
Cassie Nelson, grocer, Toronto, has assigned.
John Whitton, drover, York Mills, is dead.
A. Hastings, hotel, Claremont, has assigned.
R. G. Balmer, tailor, London, has assigned.
F. M. Gardner, printer, London, has assigned.
Jackson & Co., grocers, Toronto, have sold out.
Peter Bowey, general store, Birr, has sold out.
J. M. Proudfoot, grocer, Goderich, has assigned.
Stark & Wherry, teas, Attwood, have dissolved.
W. H. Minaker, furniture, Norwood, has assigned.
Mersden & Son, gilders, Hamilton, have assigned.
Robt. McLean, grocer, Renfrew, has assigned.
John Leslie, general store, Alexandria, has assigned.
John Aikenhead jr., jeweler, Toronto, has assigned.
Samuel Gammond, baker, Kincardine, has assigned.
Wm. Foley, hardware, etc., Lindsay, has assigned.
E. M. Fralick, planing mill, Napanee, has assigned.
Graham Bros, general store, Norland, have assigned.
L. Russell, confectionery, Walkerton, has assigned.
R Smythe & Sons, dry goods, Lindsay, have assigned.
R English, furniture, Maitowaning, has sold out.
D. R. McPail, hardware, Sadbury, has sold out.
J. D. Miller, manufacturer, New Hamburg, has assigned.
Hugh Moore, tanner, Clinton, burned out; no insurance.
Thos. Parkinson, general store, Theodford, has sold out.
Thomson & Dunn, grist mill, etc., Orillia, have dissolved.
S. & C. Ruthven, grocers, Toronto, offering to compromise.
R. Russell & Co., dry goods, etc., Pembroke, have compromised.
R. H. Stephenson, general store, North Bruce, has sole out.
E. W. Attwood, books and fancy goods, Petrolia, has assigned.
Weir & Weir, flax, etc., St. Mary's, mill badly damaged by fire.
F. J. Coleman, general store, Cromarty, style now McNeil & Coleman.
Wm. Plewes, miller, London, burnt out, loss heavy, partially insured.
London & Petrolia Barrel Co., London, have dissolved; Taylor retires.
Donald McLeod, dry goods and grocer, Ripley, burned out; partially insured.
Chas. Richardson, gents' furnishings, Owen Sound, burned out; partially insured.
T. H. Marsh, wholesale saddlery and hardware, London, has sold out hardware but continues the horse clothing department.

Perkins, Ince & Co., wholesale grocers, Toronto: J. W. Young of this firm dead.
Jacob Cullenour, saddler, Mrs. P. Morden, general store, Bullocks Corners, burned out.
Dunnet, MacPherson & Co., wholesale hats and caps, Toronto, have dissolved: style now Thos. Dunnet & Co.

QUEBEC.

Cote & Co, grocers, Montreal, have assigned.
Jos. Roy, dry goods, Montreal, has assigned.
F. C. Booth, tins, Granby, moving to California.
C. N. Deragon, butcher, Knowlton, has assigned.
W. C. Gaudin, dry goods, Granby, moving to Montreal.
Chambly Cotton Co., Chambly Canton, have assigned.
E. St. Amour & Co., shoes, Montreal, have assigned.
Theophile Chamberland, hotel, Quebec, has assigned.
Omer Lamontagne, confectioner, Quebec has assigned.
Quintal & Freres, butchers, Montreal, have dissolved.
Chas. Aspinall, locksmith, Montreal, damaged by water.
R. S. Auld & Co., bakers, Montreal, have dissolved.
J. C. Dacot, crockery, teas, etc., Montreal, has assigned.
J. H. Sullivan, shoes, Montreal, offering to compromise.
F. X. A. Trudel, general store, St. Stanislas, has assigned.
J. A. Germain, dry goods, Sorel, offering to compromise.
Miss Helene Panneton, milliner, Three Rivers, has assigned.
Jos. St. Marie, general store, St. Urbain, has assigned.
Reid & Denman, butchers, Cote St. Louis, have assigned.
Moulton & Earle, manufacturers, Montreal, have dissolved.
T. Rousseau & Fils, shoes, Montreal, have have assigned.
Richard Seale & Son, undertakers, Montreal, have dissolved.
Gosselin & Grenier, fruits, etc., Montreal, have dissolved.
Wilson & McGinnis, general store, Athelstan, have suspended.
Dominion Quilting Co., Montreal, damaged by fire and water.
W. J. Woodburn, general store, Melbourne, moving to Richmond.
J. Tigh & Co., auctioneers, Montreal, demand of assignment made.
Loui Abinavitch, peddler, Montreal and Halifax, has assigned.
H. O. Senecal, hardware, teas and crockery, Montreal, has assigned.
Alphonse Roy, grocer, etc., Sherbrooke, offering to compromise.
Lindsay, Gilmour & Co, wholesale dry goods, Montreal, have assigned.
McLachlan Bros. & Co, wholesale dry goods, Montreal, have assigned.
J. B. Cadeaux, groceries, etc., S. Louis de Mile End, has assigned.
T. Tombyll, & Co., cigar manufacturers, Montreal, were burned out.
D. J. McIntosh, general storekeeper, St. Justine de Newton, has assigned.

R. White, manufacturer leather findings, Montreal, was partially insured out.
J. F. A. Morrison, general store, St. Anne de Bellevue, demand of assignment made.
Dominion Tubular Lamp Co., Montreal, stock, etc., damaged by fire and water.
T. J. Moccock & Co, axe manufacturers, Montreal, demand of assignment made.
A. Geoffrion, shoes, A. Horsman, florist, Montreal, were damaged by fire and water.
R. J. Tooke, gents' furnishings, Montreal, R. J. Tooke & John Steele doing business under this name, have dissolved.
F. Colerrie, hardware, etc., Sherbrooke, has admitted his two sons and son-in-law into partnership under style F. Colerrie Fils, & Co.
The following were damaged by fire and water at Montreal: Montreal Slipper Co.; M. W. Ralston & Co., founders, etc.; M. G. Edson & Co., druggists and confectioners supplies.
Nap Tourangeau & Co., hat block manufacturers, Montreal; Nap. Tourangeau has ceased doing business under this style, and his wife, Dame Cornie Paquin, registers as only partner.

NOVA SCOTIA.

Jas. Guild, Truro, has assigned.
A. McDonald, general storekeeper, Port Hood, has assigned.
J. K. Bent, estate of, Drugs, Halifax, stock advertised for sale by tender.
A. Robb & Sons, foundry, etc., Amherst, Alex. Robb, of this firm, is dead.
G. D. Martin, house furnishings, Halifax, stock advertised for sale by tender.
J. A. Elliott & Son, general store, Pugwash, are offering to compromise at 50 per cent.
Windsor Cotton Company (limited), Windsor, have sold out to The Dominion Cotton Mills Company, (limited.)
Nova Scotia Cotton Manufacturing Company, Halifax, have sold out to the Dominion Cotton Mills Company, (limited.)

NEW BRUNSWICK.

J. H. Tiero, lumber, Hampton, has assigned.
Isaac Cofee, victualer, Moncton, has assigned.

Saskatchewan.

On Monday last and for several days afterwards, says the *Battleford Herald* of January 23, water was running on the ice on the Saskatchewan river.

There were twenty-two tenders put in for the supply of four hundred cords of dry wood asked for by the mounted police at Battleford. Prices ranged from \$2 69 to \$3 75.

On Monday, says the *Prince Albert Saskatchewan* of January 22, a regular Chinook wind blew all day and the snow thawed very rapidly. This is the first time in a number of years that we have had such a thaw in January.

Fish and deer meat have been brought into Prince Albert in large quantities during the past few days, says the *Saskatchewan*. There is talk of some parties going extensively into the export of fish.

J. Knowles, banker, Prince Albert, has assigned to Capt. Craig, of that place. Assets are placed at \$36,310, of which over \$24,000 is in real estate, over \$9,500 in farm stock and implements, and \$19,734 in loans. Liabilities are placed at \$41,872, of which \$22,842 is to the Commercial Bank of Manitoba, and \$19,389 to depositors.

PAINTS. COLORS. VARNISHES.
WILLIAM JOHNSON COMPANY.

OUR SPECIALTIES ARE,

- Johnson's Decorators Pure White Lead
- " Pure Liquid Paints.
- " Pure Colors in Oil.
- " Superfine Coach Colors in Japan.
- " Magnetic Iron Paint.
- " Sun Varnish for Universal Use.

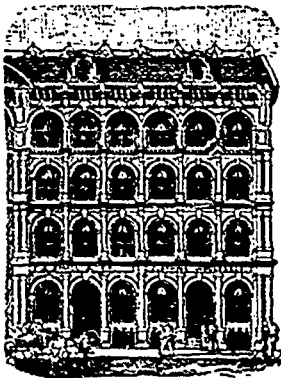
WORKS: - MONTREAL.

Toronto Hide & Wool Co
 Wholesale Dealers in
HIDES!

SHEEPSKINS AND WOOL
JOHN HALLAM
 88 Princess St., WINNIPEG
 83 and 85 Front Street East, TORONTO.
 PROPRIETOR
 We will be in the market this season as usual for all classes of Wool, and are prepared to pay the highest market prices.

LAKE OF THE WOODS MILLING CO.

The most perfect Flouring Mill in Canada. CAPACITY 1,600 BARRELS A DAY.
 Barrel Factory at the Mill and Grain Storage Capacity of 550,000 bushels in addition to which a system of handling Elevators are now being constructed throughout the Northwest.
All Grades of HARD WHEAT FLOUR in Barrels and Bags.
 FOR QUOTATIONS AND OTHER INFORMATION APPLY TO THE MILLS,
KEEWATIN, - ONTARIO.



E. A. SMALL & CO.
MANUFACTURERS OF CLOTHING
 WHOLESALE.
Albert Buildings,
Victoria Square, MONTREAL.
 Represented by **WM. H. LEISHMAN,**
 Sample Rooms, Nos. 30 and 32 McIntyre Block
Winnipeg, Man.

Redwood Brewery

Fine Ales, Extra Porter and Premium Lager.
 Most Extensive Establishment of the kind in Western Canada.
ED. L. DREWRY,
 PROPRIETOR,
 WINNIPEG, - MANITOBA.
 Highest cash price paid for good Malting Barley.

It is necessary to have Soups and Sauces,

It is desirable to have them Good.

The improvement that can be made in them by the addition of



MUST BE EXPERIENCED TO BE FULLY APPRECIATED.

Invaluable in Domestic Cookery in every case where Beef Flavor and Beef Qualities are needed.

Andrew Allan, President. John McKechnie, Superintendent.
 F. H. Eryéga, Vice-President. H. H. Williams, Sec.-Treas.
THE VULCAN IRON COMPANY,
 OF MANITOBA, (LIMITED),
BRASS & IRON FOUNDERS,
 Light and Heavy Forgings, Engine and Boiler Works
 Millwrighting,
GENERAL BLACKSMITHING,
 All kinds of Machinery.
POINT DOUGLAS AV., WINNIPEG

J. F. EBY. HUGH BLAIN.
Eby, Blain & Co.
WHOLESALE GROCERS,
 COR. FRONT AND SCOTT STS.,
TORONTO.
 Represented in Manitoba and the Northwest Territories by **JAMES DOWLER,** 130 Donald Street, WINNIPEG.

Thomas Davidson and Co.
 Stamped and Japanned Ware, &c.
 Office and Sample Room - 474 St. Paul Street
MONTREAL.
 Works and Warehouse: 187 Delisle Street,
 ST. CECILIE, QUE.
Merrick, Anderson & Co., Northwest Agents
 WINNIPEG, - MANITOBA.

McBean Bros.,
GRAIN, PRODUCE AND COMMISSION MERCHANTS.
 214 William Street, - WINNIPEG.
 Liberal advances made on Consignments.
 -CORRESPONDENCE INVITED-
 MONTREAL HOUSE - A. G. McBEAN.

ROBINSON, LITTLE & CO.

—WHOLESALE—

DRY GOODS,

343 and 345 Richmond St.,

LONDON, Ont.

Complete range of Samples with Andrew Callender, McIntyre Block, Winnipeg.

Wyld, Grasett & Darling

—WHOLESALE—

Dry Goods, Woolens, and Men's Furnishings,

TORONTO.

Represented in Manitoba, Northwest and British Columbia by

J. R. MILLAR,

LELAND HOUSE, WINNIPEG.

JAS. COOPER.

J. C. SMITH

Cooper & Smith,

MANUFACTURERS,

Importers and Wholesale Dealers in

BOOTS AND SHOES!!

36, 38 & 40 FRONT ST. WEST

TORONTO.



Home Production

WE MANUFACTURE

BARB WIRE, PLAIN TWISTED WIRE, WITHOUT BARS.

And are Agents for the **Woven Wire Fencing.**

We are in a position to fill all orders promptly. Ours is the only wire manufactured in the Dominion of Canada on which is found the GENUINE LOCK BARB. A personal inspection will convince you of this fact. Quality of wire the best ENGLISH BESSEMER STEEL. Every pound guaranteed.

Manitoba Wire Company

The Saskatchewan.

Published at Prince Albert, Saskatchewan and devoted to the interests of the great and fertile Saskatchewan Valley.

THE LEADING NEWSPAPER OF THE DISTRICT.

Subscribe for it: \$1.50 per annum in advance.

ADVERTISE IN IT. RATES MODERATE.

Robert Jardine, D. Sc., Manager and Editor.

DICK, BANNING & CO

MANUFACTURERS OF

Lumber, Shingles and Lath,

DOORS AND SASH.

MILLS AT KEEWATIN. OFFICE: OPPOSITE C.P.R.

PASSENGER DEPOT, WINNIPEG

A. C. BUELL & CO.

SUCCESSORS TO

RUMSEY & BUELL,

Commission - Merchants,

Nos. 81 & 82 Board of Trade Building.

CHICAGO.

A. C. Buell & Co.

Barley a Specialty.

McLaughlin & Moore,

ROYAL DOMINION MILLS,

TORONTO.

Highest prices paid for Choice Samples of HARD WHEAT on cars at any Station in Manitoba or Northwest Territories.

NOTHING LIKE LEATHER.

W. N. JOHNSON & CO.,

Importers and Dealers in

LEATHER AND FINDINGS.

Manufacturers of Harness, Collars, Boot and Shoe Uppers, etc.

25 and 27 Alexander St. West, Winnipeg

\$3000 A YEAR! I undertake to briefly teach any fairly intelligent person of either sex, who can read and write, and who, after instruction, will work industriously, how to earn Three Thousand Dollars a Year in their own localities, wherever they live. I will also furnish the situation of employment, at which you can earn that amount. No money for me unless successful as above. Easily and quickly learned. I desire but one worker from each district or county. I have already taught and provided with employment a large number, who are making over \$3000 a year each. It is NEW and SOLID. Full particulars FREE. Address at once, E. C. ALLEN, Box 420, Augusta, Maine.

UNITED STATES COMMERCE

Will be mailed to any address for a limited period upon the receipt of \$1. With the same we will send FREE, a copy of our latest publication, "A Compilation of the U.S. Revenue Laws and New Tariff Rates."

Address UNITED STATES COMMERCE, BOSTON, MASS.



RAW FURS WANTED.

Highest Cash Prices. Send for Price List.

R. C. MACFIE and CO.

London, Ontario

227 WHOLESALE HATS AND FURS B.R.

BURNS AND LEWIS,

WHOLESALE CLOTHIERS.

London, Ont.

ARE THE LARGEST MANUFACTURERS OF

Children's, Boys' & Youths' Clothing

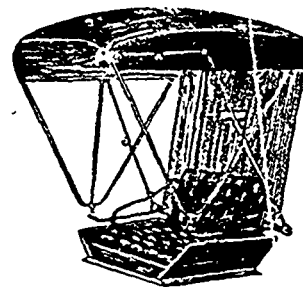
IN THE DOMINION.

Our travellers visit Manitoba, Northwest Territories and British Columbia twice a year.

A. C. MCRAE,

—MANUFACTURER OF—

Carriage Tops,



Seat Trimmings,

AND WHOLESALE DEALER IN TRIMMING GOODS. Corner King and James Streets, WINNIPEG.

Robert Mitchell & Co.,

MONTREAL, P.Q.

—MANUFACTURERS OF—

Gas and Electric Light Fixtures, Gas Meters

Engineers', Plumbers', Gas & Steamfitters BRASS GOODS.

Montreal Brass Works.

WILLIAMS & FRASER,

5 STORE STREET,

VICTORIA, B.C.

Commission :- Merchants

And Manufacturers' Agents.

Best Market Prices and Prompt Settlements for all kinds of Produce. Agents for Frazer & McKenzie, England, Machinery Manufacturers. Mining, Ship and Hydraulic Machinery a Specialty. Also Steel Lifeboats and Life Saving appliances.

CORRESPONDENCE SOLICITED

J. & A. Clearihue,

COMMISSION MERCHANTS

—DEALERS IN—

FRUITS AND ALL KINDS OF PRODUCE.

Special attention to consignments of Furs and Skins, Butter and Eggs.

Yates Street, VICTORIA, B.C.

P.O. BOX 536.

AGENTS Skitgate Oil Works, B.C.; D Richards Laundry Soap, Woodstock Ontario; Teller, Bothwell Co. Montreal, Parisian Washing Blue.

We have a large cool warehouse with good facilities for handling Butter and Produce in quantities.

Consignments Received in all Lines. Correspondence Solicited.

Victoria Rice Mill

VICTORIA, B.C.

CHINA and JAPAN RICE,

RICE FLOUR AND BREWERS' RICE.

WHOLESALE TRADE ONLY.

HALL, ROSS & CO., - Agents.

EVANS BROS.' PIANOS,

Fine Finish, Fine Toned, Easy Touch.

THE UNEQUALLED

Doherty Organ.

Send for Catalogue and Price Lists

AGENTS WANTED.

O. E. MARCY, GENERAL AGENT.

WINNIPEG.

Henry Saunders,

—IMPORTER AND DEALER IN—

GROCERIES and LIQUORS,

37, 39 AND 41 JOHNSON STREET,

VICTORIA, B.C.

TO BUTCHERS?

S. Walker & Co.

WINNIPEG.

Axle Grease Works

Pay the highest price for Fat and Tallow
All the Year Round.

PROMPT CASH PAYMENT.

TO THE TRADE.

Richardson & Heathorn,

SOLE AGENTS FOR BRITISH COLUMBIA

—FOR—

A. A. ALLAN & CO, Toronto

Hats, Caps, Furs, Etc.

A COMPLETE LINE OF THESE GOODS.

Victoria, B. C.

Brackman & Ker,

—WHOLESALE DEALERS IN—

FLOUR, FEED, GRAIN AND PRODUCE

VICTORIA, B.C.

CORRESPONDENCE SOLICITED.

THE ORIENTAL TRADERS CO. LD.

Importers and Wholesale Dealers in Goods of all kinds from Japan, China, Philippine Isles, etc.

Tea, Sugar, Coffee, Hemp, Rice, Manilla, Cigars, Brushes, Matting, Umbrellas, Handkerchiefs, Silks, Etc.

EXPORTERS OF CANADIAN } Vancouver, B.C.
PRODUCTS.

MCMILLAN & HAMILTON,

COMMISSION MERCHANTS

—AND WHOLESALE DEALERS IN—

BUTTER, EGGS, FRUITS AND PRODUCE

OF ALL KINDS.

153 WATER ST.—VANCOUVER—P.O. BOX 296.

THE VANCOUVER WAREHOUSE CO'Y.

Storage, free and bonded. Forwarding, Commission, Warehouse Receipts Granted. Customs and Ship Brokerage. Insurance on Goods in Store or in Transit.

Agents for Canada sugar Refining Company, Montreal.

Special advantages for handling Butter, Cheese and Eggs. Correspondence and Consignments Solicited. Special arrangements for advances made to regular shippers. An experienced butler and cheese man for the Produce Department.

REFERENCES—C.P.R. and Bank of Montreal.

G. R. MAJOR, Manager, VANCOUVER, B. C.

J. CANNING,

Direct Importer and Wholesale Dealer in

FOREIGN AND DOMESTIC FRUITS

AND COUNTRY PRODUCE.

BAY VIEW, CORDOVA ST., VANCOUVER, B.C.

P.O. Box 711.

4711 WHITE ROSE
GLYCERINE SOAP.
(brand)
COLOGNE & PERFUMES.

A LARGE ASSORTMENT JUST RECEIVED.

LYMAN, KNOX and CO.,

WHOLESALE DRUGGISTS,

MONTREAL and TORONTO.

GENERAL AGENTS

LELAND HOUSE, VANCOUVER,

British Columbia.

The leading commercial hotel of the city. Directly above the C.P.R. Station and Steamboat wharf. All modern improvements. Sample rooms for travellers.

J. E. INSLEY, Mgr. WM. PROUT, Prop

Victoria Steam Bakery

M. R. SMITH & CO.

—WHOLESALE AND RETAIL—

Cracker :- Bakers,

VICTORIA, B.C.

Capacity 50 barrels of Flour per day. Correspondence Invited.

'The Lansdowne.'

The Finest Hotel between Winnipeg and the Mountains. Solid Brick Throughout.

Equipped with Every Modern Convenience

Luxuriantly Furnished Parlors and Bedrooms.

Excellent Sample Rooms for Travellers.

F. ARNOLD, Proprietor. - REGINA, Assa.

FLOUR.

Patent Hungarian,

Strong Bakers. Straight Baker

Superfine.

BRAN.

SHORTS.

CHOPPED FEED.

Grain Shippers

Correspondence from Cash Buyers Solicited.

LEITCH BROS.,

FLOUR MILLS,

Oak Lake, - Man.

Grant, Horn & Bucknall,

PRODUCE

—AND—

Commission Merchants,

128 Princess Street, WINNIPEG



CREAMERY BUTTER!

DAIRY BUTTER!!

CHEESE!!!

About Dairying.

At the recent meeting of the Manitoba Dairy Association at Portage la Prairie, Mr. Bedford, manager of the experimental farm at Brandon, made some comment upon the use of the silo. His remarks also touched upon the growth of various grasses and combination of different green feed for ensilage. The idea of a town dairy was to him quite practicable and should be acted upon at once. He gave an outline of the work that had been done during the past year on the experimental farm and the results of the experiments. Prof. Barre gave a very instructive address bearing on the different plants of machinery used for creameries. He said that the two chief plants that had been fully tested were the "cream gathering" and the "centrifugal," but that the "centrifugal" had for many reasons proved superior to the other as parties who had started a cream gathering plan had often been obliged to discontinue, owing to the unsatisfactory work done. Creameries he thought could only be run for six months in the year in this country as the farmers were too busy with their crops during the summer months and were more or less continually occupied about something else that would not permit them to spend much time in producing milk, and the idea became impracticable. As we did not run our creameries more than six months of the year it was also impossible for us to compete favorably with United States who had their factories running all the year round. A cheese factory was also a more profitable institution than a creamery by 10 cents per 100 pounds of milk. Failures, however, often occurred through being built too soon, people were too anxious to undertake the enterprise before they had fairly counted the cost or chances of making it a success, but that such an excuse would not apply to Portage la Prairie where he was sure either could be run to advantage.

Talks with Retailers.

"I find that it pays to be economical in the disposition of time. It can be done in various ways; but in my experience I have found that when trade is slack it can often be bettered by re-arranging my display of goods. I have not infrequently had quite a lively run of customers for goods that I actually believe caught their fancies in passing the show windows of my store. Some merchants may say that it was not due to any artistic merit in exhibiting them, but I don't agree with them. I have impressed this idea upon my clerks, and it induces them to study how to obtain the best effects in window dressing."

"I always keep my goods plainly marked. A customer passing through a store does not like to ask the price of every article that attracts his attention, and he will not. The marking of goods helps to sell them, too, as there are many customers who will buy articles that are marked simply because the price caught their idea, whereas if they had found it necessary to enquire the price and learned that it was much higher than they had anticipated, they might have felt that in not buying it they were actually confessing their poverty. In marking my goods I put the selling price in plain figures, so that every visitor to my store can read for himself. By plainly marking your goods with the selling price only you secure a

pretty safe protection against the cutting of prices, as it impresses the buyer with the belief that he has seen the lowest and the only price at which he can buy the goods. However, if a customer should request a reduction, the merchant can gracefully point to the plain figures, and inform him that no other price, higher or lower, would be accepted for the article. I have learned another thing, and that is, there is no place like a well-dressed shop window for displaying goods with the prices marked on them in plain figures. In fact, I don't believe that a window is complete without the prices, as the passer by is just as much, if not more, interested in knowing the cost of the articles as he is in observing the styles."

"I attribute a good deal of the popularity of my store to the fact that I inculcate into the minds of my clerks the invaluable benefit of being good-humored to customers. Good humor is an excellent quality for all salesmen to cultivate. A frown, an impertinent expression, or exhibition of incivility has sent many a customer away from a store and has created a prejudice against the establishment that the proprietor has subsequently found it hard to overcome. If I were asked what should constitute the most important quality of a salesman, I would say patience, for in no occupation is that virtue more necessary than in selling goods to customers, who are hard to please and who often do not know what they want when they go into a store. The salesman should not lose his interest in a customer from the time he makes his appearance until he goes away. He should not lose his temper if the customer argues with him as to the merits of the goods and wares shown. He should wait upon him as politely as possible and never be disagreeably persistent in pushing the sale of goods. A careful observance of these points is vital to the success of a salesman, and merchants cannot be too careful in calling the attention of their clerks and employees to the points I have enumerated."

"I can tell you one thing of the greatest importance to the success or non-success of a merchant, and that is whether or not he keeps a watchful eye on his stock. How often it happens that a customer asks for an article and is told, 'Oh, we are just out, but shall have some in a few days.' Every time the merchant says this he loses trade, and, may be, a customer. It does not do to be out of staple goods. A merchant should make it a rule to inspect his stock daily, or a portion of it, and as soon as an article is running light in stock an order should be made, so that the fresh supply may be on the shelves by the time the present stock is exhausted. There is money in keeping orders bunched as much as possible, as every unnecessary package reduces the year's profits to the amount of freight charged."

Free Coinage.

The free coinage silver bill has passed the United States senate, but the house has yet to deal with the measure. This bill provides that the unit of value shall be the dollar of 412½ grains of silver, or of 258-10 grains of solid gold, and that the same shall be legal tender for all debts, public and private; that owners of silver or gold bullion may deposit the same at any mint to be coined into standard dollars or bars, except where the deposit is less than \$100, or is so base as to be unsuitable for the

operations of the mint; that certificates issued under the act, and silver and gold certificates already issued, shall be receivable for all taxes and dues to the United States, and shall be a legal tender for the payment of all debts, public and private, and that the owners of bullion deposited for coinage shall have the option to receive coin or its equivalent in the certificates provided for in the act, and that such bullion shall be subsequently coined.

Those who oppose the measure, hope the President will veto it, if it is passed by the house. Senator Sherman, the ablest opponent of the bill, said that the amendment was in effect a proposition that the United States should pay \$1.29 per ounce for silver bullion which was valued at only about \$1.05 in the markets of the world. He declared that the effect of the bill would be to cause gold to be either hoarded or exported to other countries where it was in demand, and to reduce the standard of value on all contracts and obligations entered into the United States. He urged the Senate not to lower the standard of value to join China, Japan and the South American states, but to remain in the company of the great commercial nations which now stood hopefully by the best standard of value. He declared his emphatic belief that the measure, if passed, would arrest the growing prosperity of the country.

Tid Bits is the name of a weekly paper issued from a cyclostyle press at Battleford. J. A. Fraser is the editor and manager.

For exchange memberships in New York the latest bids are \$17,000 for the stock board; \$1,160 for real estate; \$550 for cotton; \$800 for produce; \$425 for coffee, and \$260 for the consolidated board.

If there is as much reserve in the hands of farmers now as there was a year ago, says the *Minneapolis Market Record*, there must have been a production of over 90,000,000 bushels of wheat in Minnesota and the Dakotas last crop.

Dr. Growes, of Fergus, Ont., the proprietor of the new flour mill at Austin, Man., was there recently making final arrangements for starting the mills. It is expected that it will be ready to commence grinding in about two weeks.

In the year of its incorporation the Duluth & Winnipeg Railway has shown gross earnings of \$57,173; net, \$23,005. The report shows total expenditures for construction of the Duluth & Winnipeg of \$1,539,000, while \$11,500 and \$260,950 have been respectively spent on the Winnipeg & Duluth road and the North Star Iron Company.

The employees of N. D. McDonald & Co., Winnipeg, celebrated the completion of the contract for putting in the steam-fitting of the new Northern Pacific hotel, by a drive around the city Saturday afternoon last. During the afternoon, Mr. McDonald was presented with a magnificent meerschau nipp by his employees.

Mr. Dowie, general manager, and Mr. Davis, secretary of the Halifax sugar refinery were among the visitors to Winnipeg during the past week. The works will be opened up again next month by a financially powerful English syndicate, and will flow their goods on this market once more. They will at some early date appoint a local agent, and cater for their share of the Northwestern trade. They will find quite a few people who want their goods in this country.

Our Travellers have commenced the campaign for 1891.

Their Sundry Samples are larger than ever, and prices better than ever.

Cigar Samples represent the largest stock and largest variety west of the Great Lakes.

Tobacconists' Sundries were never more complete.

In Drugs and Medicines, our representatives are able to quote with any house in Canada.

WAIT UNTIL THEY CALL.

Dawson, Bole & Co.

WINNIPEG, - MANITOBA.

British Columbia Trade Letter.

(SPECIAL CORRESPONDENCE.)

VANCOUVER, Feb. 9.—Trade for the past week or two has been eventless. January is always a dull month. In regard to the present situation there is little in my last letter but what would apply now. The fine weather still continues with an inclination to be cold and clear. Such lovely weather as has been enjoyed during the past month cannot but have affected trade very beneficially. Since writing last your correspondent interviewed one of the leading commission men of the coast in regard to the egg question. He says the low price of eggs is largely due to the bad quality of the stock imported, which is simply without a redeeming feature. The eastern dealers evidently imagine that anything is good enough to ship to B. C., a principle that Manitoba shippers of butter acted upon for a long time, until stern experience opened their eyes. But there never was a greater mistake. It should be understood that B. C. people will have nothing but the best and they are both willing and able to pay for it. Without exception, the best livers on the continent are in this province and if eastern dealers imagine they can palm off poor stock on us they will not only get "left", to use the common slang, but they will bid fair to lose the trade of B. C. altogether. Rather should they regard us in the same light as the English market and select the very best stock they can find to ship. It is not price but quality which sells out here and the sooner this fact is appreciated the better. Medium and poor qualities of butter, cheese, eggs and so on only glut the market and cause loss to those who try to handle them. There is no large class of poor consumers here who are

obliged to subsist on the dregs of the market. Unscrupulous dealers who have endeavored to make this a dumping ground for surplus and unsaleable stock have only succeeded in increasing the trade between B. C. and California and Oregon where the commission men if not more honest are too worldly wise. Talking of eggs, the home supply is rapidly increasing and fresh eggs are much cheaper than they were last year. It is only a matter of a short time when we will be independent of the outside world.

Fruit, game, poultry and fish are all very scarce, while vegetables are less abundant. In the latter respect, however, the province never suffers much. In the general feed and supply line there is an upward tendency all round. Shipping continues active.

Last week the project of a railway connecting Vancouver with Alaska has been set actively on foot and there is considerable enthusiasm about it in the terminal city and two meetings at which the scheme was discussed were largely attended. The most feasible route seems to be that of bridging the second narrows of Burrard Inlet and following up the Seymour valley, striking the Chilcotin plains and continuing on the line of valleys to Alaska. As was pointed out by those who have explored this northern country, there is an immense extent of agricultural and grazing lands, and rich mineral deposits, while undoubtedly valuable timber tracts would be tapped. The climate as far north as the line would extend is tempered by the Japan currents and is much milder than would be supposed, judged solely by the lines of latitude. Your correspondent has strenuously contended that British Columbia has, excluding Manitoba and the Territories, a greater agricultural area than any province in the Dominion, and in this north country alone there are millions of acres adapted to the growth of cereals, grazing, dairying and so on. It only requires a railway to

open it up. The people of the United States are very much interested in securing direct railway connection with Alaska and it is supposed that all the capital required would be readily furnished by American capitalists. A charter will be asked for at the present session of the legislature.

Another industry about to be extended in the cities of British Columbia is the manufacture of ice. Owing to the mildness of the weather on the coast, natural ice has to be brought long distances, and an artificial supply is necessary. The promoters of this enterprise are from the Sound cities.

Current prices are as follows: Meats—Dry salt, 10½ cents; breakfast bacon, 12½ cents; roll bacon, 10½ cents. Lard, in pails, 12 cents; in tins, 12½ cents; Chicago lard, compound, 12 cents. Sugar—Granulated, 7½ cents and yellow 6½ cents. Sugar from the British Columbia refinery is now on the market, and is quoted to the wholesale houses at the following prices: Granulated, 7½ cents and yellow, 6½ cents. New Japanese rice, 5½ cents per pound. Salmon, salt, \$9 per 210 lbs. barrel and canned, \$4.50 to \$5.50 per case. Shorts, \$26 per ton, chopped feed, \$32 to \$40, bran, \$24, local wheat \$35; Oregon wheat, \$37.50 per ton; Flour—Manitoba Patent, \$5.75; Manitoba Bakers, \$5.50; Portland and Morning Star, \$5.25; Dayton, \$5.10; 2 Star, \$5.25. Manitoba Patents are retailed at \$1.50 per sack. Rolled oats \$3.50 per sack, oatmeal, \$5.25, cornmeal, \$2.15. Potatoes, \$19.50 to \$22.50; per ton; Ashcroft potatoes, \$25 per ton; hay, \$16 to \$17 per ton; Manitoba oats, \$35 per ton; turnips and carrots, \$10 to \$12 per ton for common, and \$15 per ton for table use, onions, natives, \$3.50 to \$4.50 per 100 pounds, and Spanish \$3 per 50 lbs. Best oil cake, \$40 per ton. Eggs, 22 cents per dozen for best Ontario pickled, and 40 to 45 cents per dozen for local fresh. Butter—Dairy, 15 to 22 cents per pound; cooking, 12 cents; creamery, 25 to 28 cents. Cheese, 12½ cents per pound. Oranges, \$5.25 per box for best Washington Navals. Lemons, \$8 per box for Sicily, and \$5 for California.