

EL PADRE NEEDLES

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THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, OCTOBER 23, 1896.

No. 43

COLMAN'S MUSTARD



BEST ON EARTH

THE ONLY TEN CENT CIGAR

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

**PEEK
FREAN
& C^o's**

**BISCUITS
AND
CAKES.**

Have obtained great Celebrity for their
→ PURITY & EXCELLENCE ←

VARSIY CIGAR 5c. THE BEST IN THE MARKET

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CANADIAN SMOKING TOBACCO

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Success with Canned Meats

It is not a matter of chance. The full and habitual satisfaction of your customer; furnishing goods of unvarying excellence; goods that are certain to please to-day, to-morrow, every day—that is the way to win success. Grocers the world over know that canned meats bearing the "Helmet" trade mark are certain to please. They can be depended on for uniformity day in and day out, and they are prized best by customers who use them most. There is a world of satisfaction in selling them, and a good profit for the grocer, of course.

If your jobber does not sell you the "Helmet" brand, write to

J. L. WATT & SCOTT, Montreal
JAMES HAYWOOD, Toronto
J. HUNTER WHITE, St. John, N. B.

Manufacturers' Agents.
Or address . . .
Armour Packing Co., Kansas City, U.S.A.

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

is Honest Goods and just the Thing on Which to make or Extend a Business.

McLAREN'S



The Best Grocers Make a point of Keeping it always in Stock.

Kipperd Herrings

The recognized leading Brand in all the markets of the world.



MARSHALL & CO.

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.
SALT HERRINGS IN KECS. "CROWN" BRAND.

All Selected Fish from the famed
Aberdeen Fisheries.

For Sale by all Leading Grocers.

Walter R. Wonham & Sons

Sole Agents for Canada, MONTREAL.

Standard Goods THE **Best to Handle**



The Best Pickles Made

Bear this signature:

“Elizabeth Lazenby”

and style of bottle as in cut.

The most delicious Sauce you can buy is

“Stower’s Peptonized Lime Fruit Sauce”



DON'T BUY INFERIOR BRANDS OF

Castile Soap

that spoil in your warehouse, but buy

“LE LION ROUGE”

**GENUINE
MACARONI**

Bears this name

P. CODOU

ONLY
Finest Quality
Manufactured

Fry's

*Chocolates
And Cocos*

BEST VALUE FOR THE MONEY

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.,

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want
your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Cocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. **London, Ont.**

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

VERY OLD
HIGHLAND WHISKY.



Cockburn & Co.

ESTABLISHED 1796.

Leith & London.

Try—

**COCKBURN'S
SCOTCH
WHISKY**

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION



Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

PACKAGE TEAS
HAVE COME TO

STAY

Consumers have

CAUGHT



ON

have you ?

ROSE & LAFLAMME

Eastern Agents

MONTREAL

Thousand per thousand
they cost no more than
those made of weak paper
or with unsafe bottoms.

PAPER BAGS

There is no parsimony in
the quality of the paper
stock --- no skimping in
the make-up of the bags.

The **E. B. Eddy Co.** Hull, Que.

Grand Mogul Black or Mixed

JAPAN A cracker at 18c., with our advertising plan, adapted to win back your tea trade from the peddlars. If you are not selling all the tea you would like to, write us.

½'s and 1's—30, 40, 50 and 60c.

Tea Importers.
Wholesale Grocers.

T. B. ESCOTT & CO.

London, Ont.

Tea



BROOMS

Three most reliable lines:

ROSE, PANSY, THISTLE

Do you sell them? If not, why not?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made.
Freight allowed on 5 case lots.

H. A. NELSON & SONS

Montreal and Toronto



Finds
Favor
Everywhere



Don't Stand Aside

And see your competitor gradually win your trade—especially your tea trade—when a little thoughtful investigation will place before your customers values superior to those obtainable from any other source.

Our Tea Stock is one of rare values all through, but this week your attention is particularly directed to

YOUNG HYSONS

In high and medium grades. We have bargains you cannot afford to miss. It's a pleasure to submit samples to wide-awake, up-to-date grocers.

W. H. Gillard & Co.

Wholesalers Only

Hamilton

JOHN MOUAT, Northwest Representative, WINNIPEG.

**HIGHEST IN QUALITY
LOWEST IN PRICE**

OUR SPECIAL QUALITIES OF CURRANTS



WHY THESE LINES DEMAND ATTENTION

They are the very best value offered for the money. Their rich flavor and handsome appearance delight consumers. Your trade increases; your bank account swells; you are happy.



NOW IN STORE

Arguimbau's and Trenor's Selected and Finest Off-Stalk Valencias—bought at the lowest ebb of the market. Six-crown Ex. Royal Eleme Figs, 10-lb. bxs., superior goods.

W. H. GILLARD & CO.

Wholesalers Only

HAMILTON

WE SELL GILLARD'S NEW PICKLE AND NEW SAUCE

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, OCTOBER 23, 1896

(\$2.00 per Year) No. 43

DROPS FROM THE EDITOR'S PEN.

Where brains do not exist money cannot abide.

The place for a clown is in the circus ring, not in the store.

"Fresh" clerks are productive of stale goods in the store.

Unsalable goods is a ghost which haunts many a merchant.

Free silver in the United States would mean contracted trade.

So-called short-cuts to affluence are usually quick runs to poverty.

A kind word will kill more enemies than ever harsh would obliterate.

The less credit you give to others the more credit will you have yourself.

Rivalry either sharpens a man or takes the edge off him completely.

Look after your trade association and your association will look after you.

Persistent hammering will drive business to success as well as a nail to its head.

He who slanders a good man is either exhibiting his ignorance or his prejudice.

Business, like wheat, needs to be cultivated in order to produce the best results.

If a man's avocation is what it shouldn't be he can never be what he would like to be.

It is not the occupation that makes the man, it is the man that makes the occupation.

It is not upon the head of the debtor that all the sins for bad debts can be laid. When

the debtor is sent out into the wilderness it is only fair that the creditor goat should accompany him, at least occasionally.

Bad Times, like the Devil, is often blamed for working more evil than it really does.

A contemporary talks of money in rubber and wind. That is, of course, tired rubber and wind.

When business begins to look up you can depend that it is going to put on a little more speed.

Business is business; it is not waiting for Providence or friends to turn something up for you.

There is more than one stepping stone to success in business, but industry is about the first.

A man with but one arm is not nearly as much crippled for business as he who is without patience.

The backbone of many a business has been broken because the merchant has not had a stiff upper lip.

Money can sometimes save a business from wreck, but it cannot in itself restore a wrecked reputation.

Tenacity is one of the characteristics of the bull dog that we can all copy without unmaning ourselves.

The winter is hastening upon us, but the sunshine of commercial prosperity appears to be getting warmer.

A business cannot exist without advertising in some shape or form any more than can a man without breath.

The difference between the ostrich and the dead beat is that the one buries his head

when his pursuers are close upon him, while the other buries his assets in his wife's name.

We all try to avoid the rough places of life, but he is an unfortunate man who has not had some hills to climb.

It is necessary that grocers should carry vinegar in the store, but it is unwise for them to carry it in their face.

Sell a dead beat goods on credit, and nine cases out of ten you'll beat the doors of the court house in vain for redress.

If business were built up on losses, and not on profits, then would it be wise to cut prices and not foolish as it now is.

There is a living in the world for every man, but what he gets out of it will depend upon the tools he uses and the brains he exercises.

The man who tries to do more business than he is capable of doing is no wiser than he who eats more than his stomach can accommodate.

Wisdom is often gathered from the word or act of a child, and he is a wise merchant who learns to despise not knowledge from whatever source it comes.

There are lots of people who are scrambling for the crumbs of trade who would be gathering the loaves and fishes thereof if they would strike out in another direction, independently and for themselves.

The man who first asserted that honesty is the best policy evidently never was hired to write ads. for a departmental store — Merchants' Review.

Nay, nay, my Christian friend. Lying departmental store advertising is, no doubt, the best policy as far as the interests of the legitimate dealer are concerned, but it is not for the departmental store itself.

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

GOT TO CLOSE EARLY.

THE Superior Court having ordered, entirely apart from the constitutionality of the law, that the Recorder of Montreal was bound to give his decision on the early closing bylaw, that official did so Tuesday afternoon. The result is a victory for the advocates of early closing, though the Recorder went out of his way to state that the bylaw was unjust and unwise.

As it now stands, the police can, by law, be compelled to close stores until the test case on the constitutionality of the law is decided by the Judicial Committee of the Privy Council, to whom an appeal has been taken.

The Recorder's judgment was as follows :

"In these different cases here is the position in which I find myself : In the case of Mme. Lagarde I was forced to come to the conclusion that the bylaw was constitutional because the Legislature had authorized the Council to pass the law, but on examining the bylaw I found that the scope was not wide enough, and I considered that it intruded on the natural rights of citizens,

"It is true that we can intrude on the rights of an individual in expropriating in the public interest, but this bylaw was not sufficiently in the public interest to warrant this intrusion, so I consequently felt forced to quash it. Afterwards I was disappointed to find that the plaintiff could not appeal, only the defendant having that right.

"As I wished to have the opinion of a judge of the Superior Court, I then interested myself to a certain extent in securing such. If the Superior Court recognized the legality, either directly or indirectly, I would submit myself, as I wished a judgment. I submit not my judgment or reason, as I would never bow to an unjust law. There is not a tribunal in the world which would force me to do so.

"To-day it is again my opinion that the bylaw is unjust, and I have not altered my opinion that it is not framed as it should be. A bylaw could have been framed which would reach all merchants with the excep-

tion of druggists, etc., who are absolutely necessary. The groceries were closed, where was sold tea and coffee, while the worst holes in the city were given full swing.

"It is still my opinion that it is unjust, but I must submit to the opinion of the higher court just as the Government did in the matter of the School Question to the Privy Council. The plaintiffs not having the opportunity of appeal, I will render judgment in conformity with that of Judge Charland, that I must apply the law, illegal as it may be. I, therefore, declare the merchants guilty of having contravened the bylaw, with the exception of Octave Chabot, who proved he was a fruit dealer owing to his sign bearing the words, 'fruit merchant' although he did sell general groceries. The gentlemen of the City Council in their wisdom declared that he could keep open, though at the same time he deals in groceries, as long as he is a 'fruit merchant.' We will now swallow the entire consequences of the foolish bylaw, in spite of the fact that it is not in my opinion legal.

"I am submissive to the decision of the Superior Court. So now may be opened the low fruit stores, oyster dives, etc., as the Council has decided they are more useful than the other. I am obliged to condemn the defendants to one dollar or eight days, with the hope that they will appeal."

Those condemned were : L. W. Moreau, 366 Seigneurs street ; Gaspard Lauriault, 66 Ottawa street ; Stantislav Cardinal, 230 Notre Dame street ; Onesime Pelletier, 218 Craig street ; Wm. Rourke, 224 St. Catherine street ; Richard Walsh, 812 Dorchester street ; Moses Lesser, 625 Craig street ; Joseph Desautels, 270 Craig street ; Mathias Leduc, 40 St. Urbain street ; T. S. Spendlo, 2084 Notre Dame street ; Placide Daoust, 1830 St. Catherine street ; Joseph Bruchesi, 2135 Notre Dame street ; Andrew Ewan, 376 St. Antoine street ; David Sack, 736 St. Catharine street ; G. H. Matthews, 50 St. Alexander street ; Joseph Hagerty, 63 St. Charles Borromeo street ; J. S. Guillet, 418 Lagauchetiere street ; J. H. Lefebvre, 196 Dorchester street ; Elise Rodier, 173 Dorchester street ; E. Robert, 176 Dorchester street ; H. Belisle, 159 St. Paul street ; L. Lavallee, 63 St. Dominique street ; M. A. Flood, 103 Bleury street ; Joseph Morton, 112 St. Elizabeth street, and J. L. Crevier, 809 St. James street.

A LIVE WINNIPEG BROKER.

E. NICHOLSON, successor to the late W. F. Henderson, wholesale commission merchant, Winnipeg, has now concluded arrangements to handle a number of important agencies. Following are some of the principal concerns which Mr. Nicholson will represent in Winnipeg : The Canada Jute Co., Montreal, bags, hessians and twines ; the Edwardsburg Starch Co., Cardinal, Ont., starches and glucose ; the Truro Condensed Milk and Canning Co., Truro, N.S., Reindeer brand condensed milk, condensed coffee and milk, and evaporated cream ; the Simcoe Canning Co., Simcoe and Hamilton, Ont., canned goods, jams, jellies and evaporated and dried apples ; the Anglo British Columbia Packing Co., Vancouver, B.C., canned salmon ; the Cudahy Packing Co., South Omaha, Nebraska, Rex brand canned and smoked meats, lard, etc. ; the Cutting Fruit Packing Co., San Francisco, Cal., dried and canned fruits and raisins ; Dow & Curry, Pilot Mound, Man., oatmeal and pot and pearl barley ; N. W. Taussig & Co., New York, molasses and syrup ; Hart & Rand, New York, Rio and Santos coffee ; Colby & Tyhurst, Blenheim, Ont., beans ; F. W. Fearman, Hamilton, Ont., lard and cured meats ; E. James & Son, Plymouth, Eng., Dome lead and blue ; Arguimbau & Co., New York, raisins, currants and nuts. Mr. Nicholson also handles rice, spices and Mediterranean fruits.

Mr. Nicholson has been connected with the wholesale commission business in Winnipeg since 1882, at which time he took a position with the firm of Henderson & Bull, which was established in that year, and which business was later carried on under the firm name of W. F. Henderson & Co., until the death of Mr. Henderson a short time ago. Mr. Nicholson has therefore had an excellent training in the wholesale commission trade, and with his well known careful business habits, he is bound to succeed. He is open for correspondence looking to the acquirement of a few more good agencies. Goods are sold only to jobbers, millers and grain merchants.

Now in Store

New "Choice Clusters" Malaga Raisins.

" Valencia Shelled Almonds.

" Crosse & Blackwell Candied Peels (tins or boxes.)

" Fine Off-Stalk Valencias, Arguimbaus.

" Selected " "

JAMES TURNER & CO., HAMILTON,

CONTROLLERS OF

Ram Lal's Pure Indian Tea

Mascot Blend—in tins or packages—Golden Age Blend.

New 1896 Crop Currants, cases and half cases.

New F. O. Stalk and Selected Valencia Raisins.

New C. & B. Lemon, Orange and Citron Peels. Special price for case lots.

Above now in store at close prices.

BALFOUR & CO. IMPORTERS HAMILTON

ITS SUCCESS NO ACCIDENT.

THE pay roll of the Rising Sun Black Lead Works is at present nearly \$1,000 per week. This is at the rate of \$48,000 per year that is distributed for labor in the town of Canton, in addition to large sums paid for printing, box making, carting and other outside work done in Canton and Sharon. This establishment paid the railroad last year for freight in and out, \$14,295.73. The employes of this factory during the last four years, when other factories have been run on part time or at reduced pay, or both, owing to the general prostration of business, have not known any hard times, they have had no reduction in their pay or hours of labor, and the factory has not been closed a day or hour except the short annual vacation in August, which was for only one week this year.

The Rising Sun Stove Polish and Black Lead Works is the largest establishment of its kind in the world, and has a capacity of ten tons of stove polish a day. Their new Sun Paste stove polish is larger in quantity, more attractive in style and better in quality than any other paste polish, and is already commanding a large sale. The old reliable Rising Sun stove polish in cakes, on account of its durability and economy, still commands an enormous sale in every English-

speaking country on the face of the earth. The growth of the business is marvelous when its small beginnings are remembered. Congressman Morse began the business when a schoolboy, made his first product in a little hand mould, dried it on a stove, and sold it at retail from a carpet bag.

"Tall oaks from little acorns grow,
Large streams from little fountains flow."

But this success is no accident. Mr. Morse when a young man and for many years afterwards canvassed twenty-two states in the Union as a commercial traveler, and thus laid the foundation for the present business.—Journal, Canton, Mass.

U.S. IMPORTS AND EXPORTS.

THE United States Department of Agriculture has issued a pamphlet containing records of foreign commerce of the last fiscal year compared with the records of preceding years. During the ten years ending June 30, 1896, the United States exported \$8,207,292,566 worth of domestic merchandise, which, increased by the value of articles of foreign origin re-exported—\$149,758,038—swells our total exports to the enormous sum of \$8,357,077,604. Our imports during the same period being valued at \$7,656,127,784, the total commerce of the United States, including imports and exports, for the ten years 1887-1896 amounted to \$16,013,205,388, or a yearly average of more than \$1,600,000,000. For the year ending June 30, 1896, domestic exports amounted to \$863,200,487, an increase as compared

with 1895 of \$9,807,888. Foreign exports for 1896 amounted to \$14,978,509, an increase over 1895 of \$5,260,885. The total exports for the year were valued at \$882,606,938, an increase over 1895 of \$835,707,761. The imports for the year were \$765,612,778, an increase over 1895 of \$47,754,709. The total exports and imports for the year ending June 30, 1896, aggregated \$1,662,331,612, an increase over 1895 of \$122,823,482.

During the fiscal year just ended the American farmers sold to foreign nations \$570,000,000 worth of their product, a gain of \$17,000,000 over the preceding year. Agricultural products made up about 66 per cent. of our total exports in 1896 as against 70 per cent. in 1895, 72 per cent. in 1894, and 74 per cent. in 1893. That an increase in absolute value from \$553,000,000 in 1895 to \$570,000,000 in 1896 is accompanied by a falling off in percentage from 70 to 66 is due to the fact that the sale of our manufactured products grew proportionately much faster—from \$184,000,000 in 1895 to \$228,000,000 in 1896.

During the year ending June 30, 1896, we sold to the English-speaking people of Europe \$406,000,000 worth of merchandise, which is 46 per cent. of our total exports; and we bought from them \$170,000,000 worth of goods, which is 22 per cent. of our total imports. Considering as one customer for American products, all the ports of the British Empire in all continents, we find that they bought from us \$512,000,000 worth of goods, or 58 per cent. of the total exports.

S. & H HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE,

Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not
Injure the
Leather



Trade Mark.

Requires
No . .
Brushing

..ASK FOR IT..

MANUFACTORY: LONDON, E., ENGLAND.



New Fruits in Store

CURRANTS

{ Fine Filiatra
Casalina Patras
Non Plus Ultra Vostizzas
Ambrosia Vostizzas

VALENCIAS

{ Fine Off-Stalk
Select
Finest Selected

Also New Figs, Peels, etc.

If you want quality in Valencias. order "Finest Selected."

THE DAVIDSON & HAY, LTD.

Wholesale Grocers.

TORONTO.

**"Actions Speak Louder
Than Words"**

There is no sentiment about our constantly repeated statement that "quality counts." It's business, pure and simple—and good business—the best possible kind. See this, just in by mail: "I received first prize for your Pan-Dried Rolled Oats at our Fall Fair." An extract from a letter by a wide-awake, successful grocer, doing business in the very heart of the Milling Country, and surrounded by Oat Mills. Could the seal of public approval of quality be cast in a stronger mould?

From Manufacturer to
Retailer Direct.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

"BELL BRAND"

Superior to all
Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East

.... TORONTO

30 St. Francois Xavier Street

.... MONTREAL

HALIFAX TRADE GOSSIP.

THE reported demoralized state of the English apple market promises to make itself felt in Nova Scotia, and indeed, to a certain extent has already done so. Now we hear that steamboat companies refuse to take apples as freight unless prepaid. This, of course, means a curtailment or almost stopping of the shipment of that fruit, on which the prosperity of the Annapolis Valley so largely depends. There is no money in sending apples to the Halifax market, as the best fruit is not bringing over 75c. per bbl., while ordinary grades sell as low as 40c. Some of our flour dealers are shoving up the price—in the newspaper reports. The quotations for flour in Halifax daily papers are at least 30 per cent. over what the article can be bought for.

A lot of Barbadoes (100 puncheons) molasses and a small lot of St. Croix were sent to Montreal on the steamer Escalona last week. There is a fair jobbing demand, and it is expected stocks in hand will be used up before the demand slackens. There is a good deal of common stock here, which is almost unsalable, and will have to be sent elsewhere for a market. Quotations are: St. Croix, 27c.; Porto Rico, 29 to 31c.; Trinidad, 27c.; Barbadoes, 31c.; Demerara, M.R. brand, 39c.; St. Kitts, 25c.

The strong tone of the egg market noted last week still continues, and is likely to do so from this on. Stocks are not up to the requirements of the trade. P. E. Island choice stocks sell at 13 to 14c., and Nova Scotia selected at 14c.

There is still a good jobbing demand for creamery butter, creamery selling at 20 to 21c. and tubs at 19½ to 20c.

July cheese is selling at 9½c., with fair demand.

Canned goods are not in heavy demand. New goods are coming in slowly. Fruits are not selling on account of the cheapness of green fruits. Nominal quotations for gallon apples are \$1.85. There is a fair demand for butter and string beans at 80c. New corn is offered at 70 to 80c. New tomatoes are selling at 75 to 80c. Lobsters are reported scarce, flats selling at \$9.75 to \$10 per case and talls at \$7.50 to \$8 in a jobbing way. Canadian canned beef, 1's, is in fair demand at \$1.25.

The steamer with supplies of dried fruits is expected here from the Mediterranean about the 25th inst. with supplies for our Halifax houses. French prunes, new arrivals, are quoted to-day at 6c., which is rather high for the trade.

The flour market continues much the same as last week. Dealers are still selling stocks secured before the advance. The volume of business is not large. Quotations are: "Ogilvies" or "Five Roses," \$4.90;

Ontario-made Manitobas, in wood, \$4.10 to \$4.20; Manitoba shipments, in sacks, \$4.20 to \$4.30; Ontario and Manitobas mixed, for patents, \$4.20 to \$4.40; 80 per cent. patents, \$3.95 to \$4.10; 90 p.c. patent, \$3.85 to \$3.90; low grades, \$3.35 to \$3.50; oatmeal and rolled oats, \$2.95 to \$3.10; cornmeal, \$1.95 to \$2; middlings, per ton, \$16 to \$17.50; shorts, \$15 to \$16.50; bran, per ton, \$15 to \$15.50; white oats, per bushel, in sacks, 30c.; cottonseed meal, per ton, \$22 to \$23; oilcake meal, per ton, \$22 to \$23; hay, per ton, \$11 to \$11.50; split peas, \$3.15; pot barley, \$3.50; white beans, per bush., 95c.

P. E. Island produce vessels are beginning to arrive. The potato crop on the Island is not an average one, but the quality is good. Oats sell on the Island at 20 to 21c. per bush. Potatoes sell from vessels here from 25 to 30c. per bush., and oats at 28 to 29c. Turnips are worth from 20 to 25c. per bush., and carrots \$1 to \$1.15 per bbl.

There is still considerable doing in green fruits. Apples are a drug on the market. Winter pears sell at \$5 to \$6 per bbl.; Canadian grapes, in 10-lb. baskets sell at 25c.; cranberries are worth \$5 per bbl.; repacked Jamaica oranges are now selling at \$6 to \$6.50 per bbl.; lemons are scarce and sell at \$4.50 per case; California peaches are offered at \$1.50 per bag of 15 lbs.; Canadian onions are sold at 1½c. in 5-bbl. lots; bananas are unchanged at \$1.75 to \$2.25.

The fish business continues good. The advance in salmon is still maintained. Some small supplies of mackerel have been received, but prices are unchanged. Grocery cod are firm and fat herrings scarce. Quotations are: Dry cod, shore, tol quol, prime, \$2.50 to \$3.50; small bank do., \$2.25 to \$2.50 large do., \$2.75 to \$3; bay do., \$2 to \$2.25; Labrador, \$2 to \$2.55; haddock, \$1.75 to \$2; hake, \$1.25 to \$1.50; pollock, \$1.25; Bay of Islands herrings, \$1.25; Labrador, No. 1, \$5; do., No. 2, \$3.50; No. 1, large, fat shore, \$3.25 to \$4; alewives, \$3; mackerel, No. 3, large, \$8 to \$8.50; No. 3, fat, \$10; No. 2, fat, \$11.50; No. 1, fat, \$13; salmon, No. 1, \$16; No. 2, \$13; No. 3, \$11.

The provision market is in a healthful condition. P. E. Island mess pork is quoted at \$13, but can be bought for less. Chicago mess is quoted at \$13.50, Canadian plate beef is worth \$10, and American \$12.75 to \$13.

There is no change in the sugar market. The demand is fairly good on local account. Best quality of granulated is now offered from second hands at 4c. and yellows at 3½c.

Poultry is coming in freely and is meeting with good demand. Geese sell from 65 to 90c.; chickens from 45 to 50c., and turkeys 13c. per lb.

HELPING THE ENGLISH FARMER.

Canada and her rivals, remarks The Canadian Gazette, have owed not a little of their success in British produce markets to the heavy freight charges which have kept the British farmer further from his home markets than if the Atlantic were between them. A year or so ago a group of Devonshire farmers scoffed when a Londoner suggested to them the possibilities of a trade with London in Devonshire eggs and bacon; the railway companies would, they declared, swallow up more than the profit on any such traffic. But things are changing now. The Great Eastern Railway Co. led the way, and now the Midland and Great Northern Railways have adopted the following scale of rates for the conveyance of poultry, butter, eggs, fruit, vegetables and farm produce by passenger train from all the stations on the joint line to London, to include delivery within the usual limits: For any weight up to 20 lbs., 4d.; for every additional 5 lbs. over that weight up to 60 lbs., 1d. For the convenience of the public, the companies are arranging to supply boxes at their stations at a very small charge in order to facilitate the working of the scheme, and no effort, it is announced, will be spared to ensure safe and quick transit with prompt deliveries.

PERSONAL MENTION.

Mr. Percy Eby, of the Eby, Blain Co., Ltd., who about six weeks ago underwent an operation at the General Hospital, is again back to business.

By advertisement in another column it will be seen that D. E. Scott, of Port Hope, will offer his long-established business for sale on the 29th inst., and will retire from the grocery trade.

Kane & Kane, of Orillia, are settled in their new store. It is nearly opposite the Orillia House, and is an adornment to the town. Mr. Charles Kane has unfortunately since broken his leg.

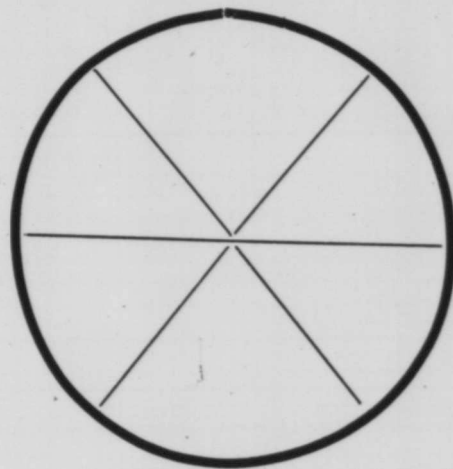
The mechanical journal can least of all afford to dwell too long or too lovingly upon what has been. Its engrossing business is with what is and with what is immediately coming; and dealing with these it must, of course, change continually. The topics of a generation ago, and the new practices which could be urged with force and seriousness then, could not be so treated to-day without incurring the reproach of advancing senility. A half a generation ago the things that so largely occupy the thoughts and employ the hands of mechanics of to-day had not come into prominence. Electricity, compressed air, the bicycle and the horseless carriage must be spoken of now, for they are the facts of the time. To say that we have changed and that we are not as we were in our infancy is only to say that we grow, and there is no higher praise for us. To continue always as we are and as we were is possible only for the dead.

Sound Spokes For Your Business Wheel

CANDIED PEELS

We specially recommend these for their freshness and the care we know is taken in their preparation. We have Lemon, Orange and Citron Peels, made by John Buchanan & Bros., Ltd., Glasgow. This is the time of year to lay in your stock, and you can't get better goods than these.

Spokes that strengthen and increase the trade-carrying power of your business. They increase business momentum and carry you on to success. The goods we handle have been tried and not found wanting. Have you tried them?



LORIMIER'S SAUCE

Made from the finest and purest materials. Makes friends wherever it is tried. Put up in pint and half-pint bottles.

CROWN BRAND FLAVORING EXTRACTS

The purity of these extracts we are sure of—we guarantee them—we make them. Their perfect purity gives them greatest strength. These are the kind of extracts, which, once your customers try, they insist on having next time. Made in forty different fruit, flower and spice flavors.

BUCHANAN'S JAMS

These celebrated jams are made in Glasgow, by John Buchanan & Bros., Ltd. Their name signifies the highest quality. These jams are in 1-lb. tins and 1-lb. glass jars. The glass jars have patent nickel pneumatic stoppers—attractive for your shelves—and make the jars very useful when empty. These are trade winning goods.

SCOTCH MARMALADE

This is a home-made marmalade. Made from pure, carefully selected materials. A quick seller for the trade, and a satisfactory purchase for every customer who tries it.

Robert Greig & Co., Montreal

News
Of
New
Goods
Arriving
For

Each day brings new consignments of goods to keep stocks complete and fresh. Each mail brings news of shipments expected. Each order from a customer brings another one after it, for our goods are always right and our prices always reasonable. During the last week we have received among other goods large lots of finest CURRANTS, VALENCIA RAISINS and MALAGA RAISINS. Also a choice shipment of "FINEST LAYER FIGS" in one, ten, twenty-eight pound boxes and twenty-eight pound bags.

Orders for immediate delivery are being filled at cut prices. Write us, we will be pleased to give particulars and prices.

LAPORTE, MARTIN & CIE. 72 to 78 St. Peter St., Montreal.



PANCAKES

These frosty mornings will remind you of the Snow Drift Self-Rising Buckwheat Flour. We are now ready for your orders. Our goods are exceptionally fine this year. See our men.

The Snow Drift Co. = Brantford, Ont.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

Packed by

The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH



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THE BUSINESS MEN'S PRAYER.

THE present Administration at Ottawa was put into office by the business men of this country because the Administration which had preceded it had during the last few years been neglecting the business interests of the country and had turned a deaf ear to the merchants and manufacturers of the Dominion when they desired to point them out a better way, preferring rather to accept and act upon the advice of the professional politician of the ward-heeler type, the end of which was death.

One of the planks of the platform on which the present Administration floated into power was tariff revision. Most people realized that the tariff needed readjustment. They did not want a radical change; they merely desired to have the anomalies removed. And Mr. Laurier, in his pro-election speeches, promised this, and since coming into power he has reiterated it. But there is still one thing lacking.

No matter whether the revision is expected to be radical or moderate, the very knowledge that changes are to be made, of whose nature nothing positively is known, creates uncertainty. And following upon the heels of uncertainty comes business apathy.

A great deal of the business of Canada, as well as that of every other civilized country, is based on contracts made months ahead. This is specially so in goods bought for import and in goods contracted for with the factories. It is obvious, therefore, that anything which tends to cast any uncertainty about prices three, six or twelve months hence must be a deterrent upon trade.

If the goods which are ordered to-day for delivery six months hence were to be sold then, not now, the uncertainty would not be

a matter of such importance, but the trouble is that this is not always the case. Importers order goods to-day which will not, and cannot, be delivered for some months, but yet to-morrow travelers are out booking orders. If there is no tariff revision in contemplation it is an easy matter to figure out the cost, but the contrary is the fact when it is known that within a few months the tariff will be changed. Then not only is the importer in a quandary, but the retailer who buys from him is in a similar position. The result is partial paralysis of business. We are in this position in Canada to-day. Trade is improving, but that in spite of the fact that people are buying with fear and trembling, and only in a hand-to-mouth way in order to keep the body and soul of trade together.

No diagnosis is necessary to discover what is preventing trade from moving as freely as it otherwise would. He who runs may read what it is.

It is obvious then that all that is necessary is to remove the cause of the uncertainty. This none but the Government can do. It is the only physician. It is not asked to declare there shall be no tariff revision. There are anomalies in the tariff which must be removed if the trade of the country is not to be hampered.

The remedy is a simple one. It is that the Government shall declare that whatever changes may be made they shall not go into effect until six or more months from the date of the adoption of the Act authorizing them. THE CANADIAN GROCER has been urging this for some months, and the various Boards of Trade throughout the country have been passing resolutions praying for the same thing, but so far without effect. The Government have not, like Baal, the god of the Phœnicians, gone hunting that they have not been reached by these prayers, but still the desired answer is not forthcoming.

The Government should speak now. Some months hence, when the tariff is under consideration, will be too late.

We sincerely believe that the Government are desirous of avoiding the pitfalls of predecessors. And, probably, the reason that it has not yet complied with the wishes of the business men of the country representing different branches of trade and commerce, is that there is no Canadian precedent for such a thing. It was contrary to precedent for Lord Aberdeen to refuse to approve of the orders-in-council of the Tupper Cabinet in its dying hours, but he did refuse, and rightly so. Precedents should be given to the winds when they conflict with common sense or justice.

Common sense and justice demand that the request of the business men of the coun-

try regarding the tariff should be complied with. The late Government ran amuck of the business men by refusing to accept what they prescribed for the well-being of the country. It is to be hoped the present Government will not do the same.

ANOTHER ADVANCE IN VALENCIA RAISINS.

The strength of the market for Valencia raisins has been accentuated during the past week rather than relaxed.

A cable received in Toronto this week advises that there has been a further appreciation in prices of 1s. per cwt.

But that is not the only strong feature of the market; the same cable also brought the intelligence that the supplies are beginning to fall off.

If this be true, it means that in a very short time there will be no stocks left in Denia.

This information is quite in keeping with the statistical position, the present crop being only 1,400,000 boxes, or 22 per cent. less than that of last year, the smallest since 1873.

The fruit ex ss. Avlona reached the warehouses in Toronto on Tuesday, and the wholesalers are not at all inclined to push business in Valencia raisins in view of the strong position of the market.

TAPIOCA ADVANCING.

The tapioca market has been attracting a good deal of attention during the past week or two. The cause is the strength which it has assumed lately, there having been an advance of 9d. per cwt. from the lowest point.

Tapioca is one of those commodities which for some time had been gradually tending downward. Three weeks or a month ago tapioca was laid down in Toronto at about 2½c. per pound duty paid. That this netted the producer very little when the bag, freight and cost of handling is included is obvious. Within the last week or two values have appreciated from ¾ to ½c. per pound, but notwithstanding this, quotations are still about 1s. per cwt. below those of last year at this time.

The present is looked upon as being a good time to purchase tapioca.

CURRANTS STILL ADVANCING.

Currants are still advancing. On Monday a cable received in Toronto quoted prices 9d. per cwt. higher, making a total gain of 2s. 3d. for the week ending that day.

Although the market has appreciated so much lately, it is still the general opinion that values are not yet beyond a point where

they cannot be termed moderate. During the last few years the condition of the currant grower has been most deplorable, he having been compelled to accept prices for his product which in some instances did not even remunerate him for the time and money expended in harvesting the fruit.

With the market as it is to-day, it is conceded that the grower is now in a position to obtain a fair return for his labor, which is something he has not for some years been able to do.

From our English exchanges we gather that the market there is exceedingly strong for all descriptions of currants and that a satisfactory business has been doing at gradually widening prices.

FIRMNESS OF DRIED FRUIT.

THE course of values on all kinds of imported dried fruits this fall has been unusually strong. This fact has been noted from time to time, and it never had more striking exemplification than during the past four or five days in Montreal.

The ss. Avlona arrived in that port on Tuesday last, and inside of four days nearly every box she carried on consignment was sold. As she carried 41,000 boxes of Valencia raisins and 7,000 boxes of currants, of which possibly two-thirds had been sold to arrive, the extent of business done in the past six days or so can easily be imagined.

Commission men state that it was one of the quickest turnovers in their experience. As a consequence of this strong demand, there is hardly any stock in first hands, and large offers have been cabled without as yet eliciting any replies. The ss. Bellona's cargo also, which vessel is due at Montreal in November, is mostly all sold to arrive, and very little of it will be offered here. In fact the offering of Valencia raisins direct on commission this year will be much lighter than usual.

This hunger for fruit, as compared with previous years, is due to the firm position at all sources of supply. Cables were submitted this week to Denia from Montreal, offering 14, 16, 19 and 21s. for the four grades, but agents will not be surprised if they are refused. As a consequence of this condition of affairs, the jobbing values on Valencia fruit have been marked up fully $\frac{1}{2}$ c. per pound, and may go higher before the beginning of next week.

California raisins are even a more striking example than Valencias. Early in August THE CANADIAN GROCER gave some opinions on this matter. They were disputed since then several times, and as prices at first opened low on the Coast, it was set down that they were wrong. Within the past week, however, there has been an en-

tire change of view. Advices this week estimated that the output would be fully 1,500 cars short and prices advanced at a jump 1c. per pound in New York and Chicago. The change is chiefly attributed to the sudden demand which has been experienced from Chicago and St. Louis buyers, who held off much longer than usual.

To-day prices asked on the Coast are fully $\frac{3}{4}$ to 1c. higher than the opening figures, and to lay down any fruit in Canada would certainly cost that much more. In fact, Montreal jobbers who this week received their first shipments of 2 and 3-crown fruit marked up their quotations 1c. per pound all round, as noted in the regular market report. Whether Californias will advance much higher is doubtful.

As they stand at present, 3-crown loose muscatels are dearer than Valencia layers, and when this is the case the consumption in eastern markets centres on the latter.

Prunes and currants are equally as strong as raisins, advices from France, Austria, California and Greece on all of them being very strong in tone.

WAY TO PACK APPLES.

IT is now a well established fact that choice Canadian apples are as palatable a fruit as there is offered on the English market. At the same time, complaints are frequent of the condition in which a large percentage of them arrives at Liverpool and other British ports. This is due to the method of packing, in which very little advance has been made.

Goods sent across the Atlantic are certain to get knocked about, more or less, on the voyage across, no matter what the weather conditions may be. This militates against such a delicate fruit as apples, but surely our shippers can adopt some system which will avoid this.

When they are packed in bulk in barrels the chances are against any shipment arriving in perfect condition, and a suggestion is made in this connection that is worthy of consideration. It has been tried already with encouraging results by a well-known orchard, and others might at least give it a chance.

It is to wrap the fruit up in paper to keep the skin sound, and ship in boxes separated like our egg cases. The extra expense entailed would be inconsiderable, and if the fruit arrived without being bruised it would undoubtedly have a quicker sale and at better prices than if half were ground to pulp, as is often the case under the present system. At any rate, the experiment is worthy of a trial.

HAS SUGAR TOUCHED BOTTOM?

IT is still a matter of uncertainty whether refiners' prices on sugar have touched bottom or not. No further shading has been recorded since the recent decline, but there have been circumstances noticeable that create uneasiness. A cargo of raw material, for instance, was offered last week at Montreal for a figure which meant \$100,000 less than it cost. It was argued that the seller could not be very sanguine of the future or he would not submit to such a loss. But admitting the heavy feeling, it seems unnatural to expect values to go much lower.

If they have not touched bottom now they must be very near it. Beet has gone down in London as low as 8s. 9d., which is within 3d. of the record low price, and the Canadian market on refined has steadily declined ever since the beginning of June, the total decline being fully 1c. per pound. Granulated sold during the early part of the year at $4\frac{3}{4}$ c. at the refineries.

Since the general elections, refiners have shown a persistent disposition to carry small stocks, and prices have sagged off, until a buyer can fill his wants to-day at the refinery for $3\frac{3}{4}$ to $3\frac{7}{8}$ c. This is $\frac{1}{4}$ c. per pound below the equivalent quotation in New York, in fact our prices have been so for over two years, and the expectation of many that the imposition of the duty on raw material would materially advance the refined article to the Canadian consumer has been disproved.

The difference between the highest average price since the duty was imposed and that ruling previously, has been very slight. As a matter of fact, refined sugar for the greater part of the time has been cheaper since the change.

During the greater part of 1894 and in 1895, until the new duty was anticipated, sugar at the refineries ruled at $4\frac{1}{2}$ c. on granulated and $3\frac{1}{2}$ to 4c. on yellows. In 1895, just before Mr. Foster brought down his Budget, it had dropped to $3\frac{3}{4}$ c. on granulated and $2\frac{1}{2}$ to 3c. on yellows. After the change values advanced for a short time, but never got above $4\frac{1}{4}$ c. for granulated and $3\frac{3}{4}$ to 4c. for yellows until Jan., 1896. During that month, owing to special conditions which are well known, prices advanced sharply, and at one time a 5c. market was predicted. This expectation was never fulfilled, but during the first five months of the present year sugar values ruled at $4\frac{5}{8}$ to $4\frac{3}{4}$ c. on granulated and $3\frac{3}{4}$ to $4\frac{1}{4}$ c. on yellows until the decline already noted set in.

It will be seen, therefore, that for the preater portion of the period since the duty on raw was imposed the first cost of refined sugar has been actually lower than it was

while raw material was free. It is not likely either, even admitting that it does recover somewhat, to go back to this summer's high level, until the outlook for the future, in regard to fiscal changes, is more definite.

Some people are bold enough to state that sugar will be one of the articles untouched, as the Government, wanting a revenue, will have to tax necessities, but this is problematical, and while matters are in this position refiners will not carry large stocks.

WINTER FREIGHTS.

THE determination of both the big railways to impose winter freights after November 2, this year, has caused keen indignation in Montreal.

This question of winter freights and the date of their imposition causes talk every fall, but the sudden action of the companies this fall in advancing the rate is considered by the trade generally as entirely inexcusable. Accordingly, at a special meeting of the Board of Trade, the following resolutions were adopted:

That this meeting greatly regrets the action of the Grand Trunk Railway Co. and the Canadian Pacific Railway Co. in giving notice that their winter freight rates will become effective on 2nd November, merchants and manufacturers being generally agreed that the increase of freight rates at that early date would involve serious interference and hindrance to the business and trade of this city:

That contracts have been made for the delivery of goods, based upon the present railway freight rates, and that some of these goods are due to arrive in Montreal by steamers leaving Liverpool and other transatlantic ports as late as the first week of November, and that if the railway freight rates be advanced on the date announced, the Montreal importers will suffer loss:

That in the United States the railway companies make no distinction between summer and winter freight rates, the same rate prevailing throughout the year, to the great advantage of the business communities of that country:

That this meeting therefore asks:

1. That the Grand Trunk Railway Co. and the Canadian Pacific Railway Co. will withdraw their joint notice making winter freight rates effective on November 2nd, and prolong the present rates until November 15th, inclusive, or until the close of navigation; and

2. That both railway companies will consider, with a view to its adoption in Canada, the United States system of the same freight rates in summer and winter, it being believed that settled freight rates throughout the year would greatly facilitate the general business of this city.

Strong speeches were made in support of the resolution by J. A. Crathern, of Crathern & Caverhill; J. G. Wilson, of Thos. Robertson & Co.; T. Fairman, of the Dominion Wire Co.; J. B. Learmont, of Caverhill, Learmont & Co., and Wm. McMaster, president of the Montreal Rolling Mills.

Whether anything will result from the meeting is uncertain. Previously the date of the change has been the 15th, and two years ago it was not until the 20th. There can be no question that the date is rather early, for inland navigation does not close until the end of November, so that with railway freights on the winter basis after the first, shippers will certainly, when it is possible, patronize the water carriers.

It is difficult, with this fact in view to understand the action of the railway com-

panies. That it will restrict business at Montreal is certain. Jobbers there will not be inclined to do business from stocks in store, but will likely follow the course they pursue in the winter time, when it is a case of absolute necessity to ship by rail, that is, order the goods abroad and ship on a pro rate from Liverpool. The railways, therefore, will lose a certain percentage of business if they stick to their decision.

PEEK FREAN & CO.'S REPRESENTATIVE.

MR. EDWARD PETTER, of Peck Frean & Co., biscuit manufacturers, London, Eng., is now on a visit to Canada. He joined their staff 40 years ago, selling the first biscuits they ever made, and has been with them ever since. THE GROCER has often expressed regret that in Canada we have not more men or firms like these. Firms here do not encourage young men to remain in their service as they should, and young men often do not give them a reason to do so. Too frequently in Canada our great aim is to get into business on our own account instead of seeking to make ourselves indispensable to our firms and eventually perhaps getting a partnership. Whether we secure a partnership or not, the majority of us will find ourselves much better off in our declining years than if we went into business—with its worries and few prizes—on our own account.

Mr. Petter, even after his forty years service, has far more energy and vim and looks far more robust in health than the great majority of our business men who have only seen two-thirds his years.

CALIFORNIA RAISINS.

FOR a week past there has been a steady upward movement in the price of California raisins. The spot supply in first hands has long since been exhausted, and, as it is generally understood that the policy of consigning, which had such an unsettling influence upon the market last year, would not be followed this season, both local and out-of-town distributors have sent in quite liberal orders for early shipment from the Coast. They have been influenced largely in this action by the small available supply of old goods, and the reports that the new crop would be not much more than half of that harvested last year.

Orders for October-November shipment during the past week have been numerous, but comparatively few of them have gone through for the reason that the Coast market has been advancing so rapidly that when buyers finally made up their minds to accept the terms of the California sellers they have

found in most cases that they were too late and their offers turned down. Every telegram from California for several days past making quotations has contained the clause "subject to immediate confirmation," and any delay in the completion of the sale at this end has almost invariably resulted in its rejection by the California people, who are thoroughly impressed with the idea that their product will eventually bring more than the best figures offered by buyers so far. Since Monday there has been an advance of about $\frac{3}{8}$ c. on three crowns, which form the bulk of the supply, and in which most of the business has been done thus far this season. California to-day appear to be less interested in filling orders from the East than it was a week ago on account of the outside demand from the West and other sections, which has been developed within the past few days, and which, according to telegraphic advices, has caused an active and excited market there. The Western buyers have withheld orders until the present time, because, it is said, they believed prices would be more favorable to them later, but finding the market still going up, although the season is well advanced, they are now coming in and buying freely, according to reports received here.

The crops of raisins in California for five years have been as follows:

Year.	Boxes.	Pounds.
1891	2,600,000	32,000,000
1892	2,850,000	37,000,000
1893	4,250,000	55,000,000
1894	5,150,000	63,000,000
1895	4,568,000	56,350,000

The crop of 1896 is estimated at not more than 60 per cent. of that of 1895.—N.Y. Journal of Commerce.

STOCKS OF DRIED APRICOTS AND PEACHES.

A San Francisco letter dated Oct. 12th says of apricots: "We think a conservative estimate of the stock to-day in the state is about 75 cars, principally in second hands, the vast bulk of the goods having passed out of the control of the growers. With this very light stock we have no doubt that values will be sustained, if not further advanced." Concerning peaches the same writer says: "About 60 per cent. of the crop has been already moved. There are something like 200 cars left. Strictly choice to fancy are very scarce and difficult to obtain at any price."

The grocers of Plainfield, N.J., closed their stores at 6 o'clock each evening two weeks ago because the State convention of the Christian Endeavor Society was being held in that city. The merchants should now form an Endeavor-to-Close-Early Society.



THEY TICKLE

The palate ; their delicious characteristics please everybody. Once introduced always sold.

Gillard's New Pickle

Single case lots, \$3.40 per doz.; 5 case lots, \$3.30 per doz.

Gillard's New Sauce

A table relish of undoubted quality and incomparably superior to all others.

Single dozen lots, \$1.75 ; in brl. lots of 12 doz., \$1.60.



GILLARD & CO. MAKERS LONDON, ENG.

EVERYBODY WILL EAT ...

Boulter's' Preserved Citron.

It is PRESERVED, in flats, with 100 per cent best granulated, with choice lemons, etc., to tone it up ; we guarantee it to be a superior article, and one that will sell. Send in your order for a case. The price is right.

We are the only packers of Preserved Citron in Canada.

W. BOULTER & SONS

PICTON.

TORONTO.

DEMORESTVILLE.



Wethey's Condensed Mince Meat

NOW IS THE TIME FOR QUICK SALES.

GUARANTEED PURE FRUITS, MEATS AND SPICES.

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS. GROCERIES.

THE condition of the wholesale grocery trade of Toronto is, on the whole, better than it was a week ago, both as regards volume of business and prices. Canned vegetables are experiencing an improved demand and there does not appear to be the same want of confidence in regard to prices as there was. Canned salmon remains in much about the same condition as a week ago. The same may be said in regard to coffees. There is a fair business doing in molasses, but syrups are quiet. The week has opened out with a little better feeling in regard to sugars owing to a slight improvement in the London market. The local demand is fair at unchanged prices. The spice trade is fairly active for the season, with the tendency of prices upward. The most interesting feature of the grocery trade is the increased strength of the market for foreign dried fruits, Valencia raisins, currants, figs and prunes being all higher in the primary market. The fruit ex ss. Avlona is now on the market and the demand is good. The position of the tea market continues satisfactory.

CANNED GOODS.

The general report of the wholesalers in regard to tomatoes, peas and corn is that the demand during the past week has improved, the feeling being that prices have about reached bottom. The buying, however, is still only limited, but wholesalers are not as anxious sellers as they were. Salmon appears to be in much the same position as before, both here and on the

Coast. We quote best brands as follows: Tomatoes, 65 to 70c.; corn, 55c. for old and 60 to 65c. for new; peas, 60 to 65c. for ordinary; sifted select, 95c.; extra sifted, \$1.35 to \$1.45; beans, 65 to 95c.; peaches, \$2.50 to \$3 for 3's, \$1.90 to \$2.20 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.75 to \$2.00; cherries, \$2.00 to \$2.25; apples, 3's, 70 to 95c.; gallons, \$1.65 to \$2.25; salmon, "Horse-shoe," \$1.40; "Maple Leaf," \$1.40 to \$1.45; Lowe Inlet, \$1.30 to \$1.35; in tall tins; cohoes, \$1.20 to \$1.25; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.10 to \$2.30 for tall tins; flats, \$2.65 to \$2.70; half tins, \$1.50 to \$1.55; Canadian canned beet, 1's, \$1.25 to \$1.30; 2's, \$2.25 to \$2.35; 6's, \$7 to \$8; 14's, \$14.50 to \$15.50.

COFFEE.

The estimates of the Brazilian crop have been enlarged by 500,000 bags, while the stocks in Santos have increased. This has had the effect of imparting an easier tone to the market. Locally there is no change to note. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is not much doing. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The demand is fairly active. Receipts of molasses at New Orleans are small, but as there is a large crop and supplies are likely

to materially increase, prices are showing a disposition to hold off. We quote: New Orleans, barrels, 28 to 30c.; ditto, half-barrels, 30 to 35c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The sugar market is characterised by a more confident tone this week. Last week there was an advance of 3d. in London, and this week opened out with a further gain, on Monday there being an advance of 1½d. Refined declined ¼c. last week in New York, but there is a steadier feeling there, notwithstanding Licht's latest estimate of a 4,960,000 beet crop, the refiners in the United States seeming to doubt the correctness of the estimate. The American refiners are buying raws of 96 test at 3c., but there are no large transactions, although the refiners are busy filling old orders. This naturally tends to steady prices. In Canada a better feeling also obtains, and the refineries do not appear to be as anxious to push business as they were. Wholesalers' quotations are: 3.95 to 4c. for granulated, and 3 to 3½c. for yellows.

SPICES.

The spice market generally is firm. The Cochin China ginger crop is reported to be a total failure. Prices in both white and black pepper are advancing. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

W. W. & CO.

Do you stock
the W. W. &
Co.

S. B. **GLOBE** WASHBOARD

If not, you should order a dozen at once.

The best proof of the quality of our S.B. is that "there are others" just as good, or said to be.

WALTER WOODS
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Cigarettes

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Give them a trial

5 cents

IMITATIONS . .

.. OF ..

"SALADA"

CEYLON TEA

are flooding the markets; packed in the same way, and labels worded the same. Even our advertisements are copied, in all but one respect, and that is, that none have the courage to offer to take their tea back if it is not satisfactory.

P. C. LARKIN & CO.

25 Front St. East, TORONTO
and 318 St. Paul St., MONTREAL



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

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MONTREAL: Board of Trade Building.
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 WINNIPEG: E. W. Ashley.
 VICTORIA: La Patourel & Co.

RICE, ETC.

Tapioca is much stronger, prices having advanced 9d. from the lowest point. Japan rice is also advancing. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Jordan shelled almonds are easier in the outside markets and Brazil nuts firmer. Locally there is nothing new to note. We quote as follows: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Taragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c. Chestnuts, \$3 to \$3.25 per bushel in small lots, with larger quantities being shaded; hickory nuts, \$1.75 to \$2 per bushel.

TEAS.

The situation is still strong. Ceylon teas of Pekoe leaf are up fully 3 to 4c. per lb. from the lowest point. All last autumn's teas of Indian growth are sold, and prices for the incoming teas, which will not be here till the latter part of January, of this description are from 1 to 1½c. per lb. higher than a year ago. Shippers' representatives on the Toronto market report that on account of the high price of Ceylon tea, those of Indian growth are receiving a little more attention. All spot Japans at from 13 to 16c. are said to have been sold, while the enquiry for teas ranging from 14 to 15½c.

is good. Japan is asking from 1 to 2c. higher than three weeks ago. Fine China Monings are scarce on spot, while Foochow teas, in Panyongs and Pekoe Souchongs, there are none offering in first hands. Advices from Shanghai state that supplies of green teas are short and prices advancing. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Private cables this week announce another advance of 1s. per cwt. in the price of Valencia raisins, and that supplies are beginning to fall off. The first direct shipment ex ss. Avlona reached the warehouses of the trade in Toronto this week. The demand locally continues good with prices firm. We quote: Off-stalk, 5¼ to 5½c.; fine off-stalk, 5¾ to 6c.; selected, 6¼ to 6½c.; layers, 6¾c.

Currants were on Monday cabled another 9d. dearer, making a total advance of 2s. 3d. for the week. The local demand continues good. We still quote as follows: Provincials, 4½ to 4¾c. in bbls.; fine Filiatras, in bbls., 4¼ to 4¾c.; do., half-bbls., 4¾ to 4½c.; ditto, half-cases, 5 to 5¼c.; Patras, 4¾ to 5c. in bbls., 4¾ to 5½c. in half-bbls and 4¾ to 5½c. in cases; Casalinas, cases, 5 to 5¼c.; Vostizas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

Bosnia prunes, according to cable advices, have again advanced in the lower grades. There has been a sharp advance in California prunes, and a further appreciation is anticipated by shippers on the Coast. We quote nominally as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Advices from the Coast regarding California loose muscatel raisins state that the orders placed f.o.b. have been so large that at least some of the shippers have been unable to consign any fruit to Canada yet. Peaches have advanced on the Coast, and buying has been freer for shipment east.

Figs are advised to be 4s. up from the price at which the bulk of the crop was shipped. A private letter received on Tuesday stated that many of the packers in Smyrna had closed their stores owing to limited stocks and the prohibitory prices which were being asked. Locally there is not much doing. We quote: 14 oz., 11c.; 10 lb., 12½ to 14c.; 18 lb., 12½ to 14c.; 28 lb., 12½ to 16c.; taps, 4 to 5½c. The quality of the fruit is good.

The market for Sultana raisins continues strong at 7½ to 10½c.

Malaga raisins are quiet and unchanged. We quote this fruit as follows: London layers, \$2.20; black baskets, \$2.75; blue baskets, \$3.25; choice clusters, \$3.25; Dehesas, \$3.75.

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . MONTREAL

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

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Wholesale Fruit Importers and Commission Merchants.

Consignments Solicited. . . 140 Princess St. Market Square WINNIPEG

Ask the Wholesale Houses for

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THE BEST.

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124 Princess St., WINNIPEG
Successor to W. F. HENDERSON & CO.
Wholesale Commission Merchants. Established 1882.
Manitoba and Northwest Agents for:

The Canada Jute Co., Ltd., Montreal, Que., Bags and Hessians. The Edwardsburg Starch Co., Cardinal, Ont., starches and Glucose. The Truro Condensed Milk Co., Truro, N. S., Reindeer Brand Condensed Milk, etc. The Simcoe Canning Co., Simcoe and Hamilton, Ont., Canned Goods Jams and Jellies. Dow & Curry, Pilot Mound, Man., Rolled Oats, Granulated and Standard Oat Meal, Pot and Pearl Barley. The Anglo British Columbia Packing Co., Vancouver, B. C., Canned Salmon. The Cudahy Packing Co., South Omaha, Neb., Rex Brand Canned and Smoked Meats, Lard, etc. The Cutting Fruit Packing Co., San Francisco, Cal., California Dried and Canned Fruits and Raisins. Arguimbau & Ramee, New York, Mediterranean Fruits, Currants, Valencia Raisins, etc. N. W. Taussig & Co., New York, U. S., Molasses and Syrups. Hard & Rand, New York, U. S., Rio and Santos Coffees. E. James & Sons, Plymouth, Eng., Double Black Lead and Blue. Colby & Tyhurst, Blenheim, Ont., White Beans. F. W. Fearman, Hamilton, Ont., Lard and Meats. Wholesale trade only supplied. Correspondence solicited. Advances made against consignments.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET TORONTO

PORK PACKER, Etc., Etc.

Importer and dealer in best brands of

English Sheeps' Casings

AND

American Hogs' Casings

MANUFACTURER OF

BOLOGNAS, ETC., ETC.

Kettle-rendered Lard of best quality.

..Preservatives and Seasonings a specialty..

YOUR CONSIGNMENTS

FRUITS

CAREFULLY HANDLED BY

CLEMES BROS.

Wholesale Fruit and Commission Merchants

51 Front St. East, TORONTO

GREEN FRUIT.

The demand for oranges for this time of the year is active. Prices are much about as they were before. There is an ample supply of lemons and the demand is good. The first shipment of Malaga lemons for the season is on the market this week. The demand for cranberries continues good. Pears and grapes are still coming forward. We quote: Oranges—Jamaicas, fancy, \$4.25 to \$5 per box; choice, \$3.75 to \$4; barrels, \$7. Lemons—Verdilli, \$2 to \$3.50 for 360's; \$3.75 to \$4.25 for 300's; Maoris, \$5.50 to \$6 per box; Malagas, \$8.50 per half-chest; cocoanuts, \$3.75 a sack and 60c. per doz.; Jersey sweet potatoes, \$2.25 per bbl.; apples, \$1 to \$1.25 for good packed stock; pears, 30 to 40c. per basket and \$2.50 to \$3.50 per barrel for ordinary; 50 to 70c. for Flemish Beauty and Bartlett's; grapes, Concords, 1 1/4 to 1 3/4 c. per lb.; Niagaras and Rogers, 1 1/2 to 2c.; onions, 60 to 70c. per 80 lb. bag for Danvers and \$1 per crate for Spanish; Cape Cod cranberries, \$6 to \$6.75 per bbl. and \$2.50 to \$2.65 per crate, and Canadian cranberries, \$5 to \$6 per bbl.; quinces, 30 to 40c. per basket.

BUTTER AND CHEESE

BUTTER—There is a great deal of butter coming forward, but the percentage of really good butter is small, although enough to supply the demand. Large rolls are now beginning to come upon the market. There have been further transactions in low-grade butter at from 7 1/2 to 8c. Creamery butter of all kinds is quiet. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c. 1-lb. blocks, 19 to 20c., according to make.

CHEESE—The high prices are interfering somewhat with the demand. We quote: August make, 10c.; September, 10 1/2 to 11c.

COUNTRY PRODUCE

BEANS—The market is strong and higher, but there is no demand. Choice beans are quoted at from 90 to 95c. per bushel, and as high as \$1 is being asked for small lots.

DRIED APPLES—The market is dull, with 2 1/2 c. as the idea for jobbing price.

EVAPORATED APPLES—There is no demand, and 4c. is practically a nominal quotation for jobbing lots.

EGGS—The demand continues good, with prices much as before. We quote: Fresh gathered, 15c.; cold storage, 13 to 14c.; pickled, 13c.

HONEY—Very little doing. We quote: Strained, 7c. in 60-lb. tins, and 7 1/2 to 8c. in 10-lb. tins; comb, \$1.50 to \$1.75 per dozen.

POTATOES—Dull and weak. Carloads on track are quoted at 30c. per bag, and small lots out of store at 40c. delivered.

POULTRY—There is not much doing yet. We quote: Turkeys, 8c. per lb.; ducks, 60c. per pair; geese, 5 1/2 c. per lb.; chickens, 30 to 40c. per pair.

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

Joseph Carman

Mercantile Broker and Manufacturers' Agent,

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Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

"SHIPPERS ATTENTION"

Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.

Rutherford, Marshall & Co

General Produce and Commission Merchants

62 FRONT ST. EAST, TORONTO.

RICE RICE RICE

Imperial Polished Royal PATNA

Crystal JAPAN
J Seed JAVA

MOUNT ROYAL MILLING CO.

D. W. ROSS CO., Agents MONTREAL

4TH Brand HAMS, BACON, LARD

All finest quality.

T. R. F. CASE, SEAFORTH, ONT.

McL COUGH DROPS will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

PROVISIONS AND DRESSED HOGS

Since the price of provisions has been advancing buyers have been holding off, but still there is a fair enquiry. Dressed hogs are in much about the same position as a week ago. Prices obtainable are: \$5 to \$5.10 for select weights of 110 to 150 lbs., with heavier weights worth 50c. per 100 lbs. less.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¾c. to 6c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, \$12 to \$12.50; Canadian short-cut, \$12.50 to \$13; clear shoulder mess, \$10 to \$10.50.

FISH AND OYSTERS.

White fish is scarce, but of all other kinds there is quite enough to supply the demand. A further decline of 5c. per gallon is to be noted in the price of oysters. We quote: White fish, 7½c.; trout, 6½c.; haddies, 7½ to 8c. per lb.; Labrador herring, \$5.75 to \$6 per bbl. and \$3.50 per half-bbl.; boneless cod, 4½c. per lb.; pure cod, 6½ to 6¾c. per lb. Oysters are quoted at \$1.25 for standards, and \$1.65 for New York counts.

SALT.

The packers have yet scarcely begun operations, but still business in salt is fairly good. We quote at Toronto: In carload lots, \$1 per barrel and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

The movement of alsike has been greatly curtailed during the past week owing to the bulk of the earlier threshing having been marketed. The market has been firm; in fact, prices have advanced a little. Fine qualities are quoted at \$5 to \$5.50 at outside points and lower grades at proportionately less figures of from \$4 upwards. Timothy seed is not moving to any extent in Canada yet, and prices are nominally \$1.20 to \$1.50 per bush. to growers. Red clover, somewhat in sympathy

with alsike, is commanding little better figures than it was some time ago, the quotation now being \$5.20 to \$5.40 f.o.b. point of shipment.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Street deliveries are light, the higher prices having induced farmers to hold. Quotations are much higher than a week ago. We quote: White wheat, 82c.; red, 81c.; goose, 59c.; oats, 26 to 26½c.; peas, 43 to 47c.

FLOUR—In sympathy with the wheat market, is active and prices higher. We quote in carloads on track, Toronto: Manitoba patents, \$5.05; Manitoba strong bakers', \$4.65; Ontario patents, \$4.50 to \$5.00. Straight roller is about \$4.25, Toronto freights.

BALED HAY—Quiet at \$11 for No. 1, and \$9.50 for No. 2.

BREAKFAST FOODS—There have been two advances during the past week in the price of oatmeal. We quote: Standard oatmeal and rolled oats, \$3.20 in bags and \$3.30 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls. cornmeal, \$2.40 to \$2.50; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

PETROLEUM.

Business is good in illuminating oils and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Alsike seed is dearer.

Oatmeal has again advanced.

Beans are firmer on the Toronto market.

The Cochin China crop of ginger is a failure.

Sugar advanced 1½d. in London on Monday.

Tapioca has advanced about 9d. per cwt. during the past three weeks.

There has been another decline of 5c. per gallon in the price of oysters.

There has been another advance in the smaller sizes of Turkish prunes.

Figs are up 4s. from the point at which the bulk of the crop was shipped.

New season's Malaga lemons in half-chests are on the Toronto market this week.

The first carload of this season's crop of California oranges was shipped on Monday

to Chicago from Los Angeles, four weeks earlier than ever before.

A cable to P. L. Mason & Co. announces a further advance of 1s. per cwt. in Valencia raisins and another advance of 9d. in currants.

The new crops of molasses and syrups are beginning to arrive at New Orleans, where small sales are making for some lines at easier prices as the supplies increase.

Advices to C. H. Anderson, of Toronto, state that large sales of Indian tea have taken place, and that the medium and higher grades are easier, with the lower grades up to 6½d. stiff in price. He is also advised that green teas are advancing in Shanghai.

QUEBEC MARKETS.

MONTREAL, Oct. 22, 1896.

GROCERIES.

THE prominent interesting fact of the week has been the excitement and strength of the dried fruit market. The first direct steamer with Valencia raisins arrived this week, and the demand was so great that her entire cargo had been turned over from first hands inside of four days at the outside, a thing almost unheard of in the trade. Cables still show an advancing tendency at primary points, and as a result of this jobbers' prices are considerably higher on Valencias this week than last. The same, if not more, strength is exhibited by California raisins, while currants point higher, though not quotably changed. The strength already noted in prunes is accentuated this week, in fact, the entire dried fruit market is strong and excited. In other staple lines nothing striking is to report. Sugar still displays more or less of an unsettled tendency, while a fair degree of activity has been maintained in tea. Jobbers also have done some purchasing of canned B.C. salmon in a moderate way.

SUGAR.

The sugar market continues quiet and rather steadier than it was, but the volume of orders is not increased. In New York prices have ruled firmer on both raw and refined, but the fact has little influence on this side. Briefly, the general idea is to keep stocks in as small a compass as possible consistent with actual requirements. Jobbers'

.. CAUTION ..

DRIED APPLES

will be almost unsaleable this year unless the Farmers and Merchants give the strictest attention to **CUT, COLOR** and **CONDITION**. Requirements are **LARGE QUARTER-CUT FRUIT, BRIGHT COLOR** and **DRY**. **DISCOURAGE** all **SMALL-SLICED** and **CHIPPY** stock. **POSITIVELY REJECT** everything **DARK, BURNT** or **WET**.

With careful attention given to these requirements there is hope for a considerable trade at vastly higher prices than the U.S. fruit returns; by neglecting them, Canadian fruit will be reduced to the U.S. level in quality and price.

It is quicker to cut fruit **LARGE** (in quarters) than **SMALL**, and as easy drying **BRIGHT** as **DARK**, it only requires therefore care on the Farmers' part and firmness on the Merchants' to ensure them both a profit as against a loss, besides creating a superior reputation for **CANADIAN DRIED APPLES**.

46 Front St. East,
TORONTO

W. B. BAYLEY & CO.

... IN STOCK ...

New Crop Layer Figs

"SHIELD BRAND"

Glove Boxes. One full pound of Fine, Large, Thin Skin Figs. "K" - - -	\$.14 per box
Ten-Pound Boxes, 4 rows. "D" - - -	1.20 "
Ten-Pound Boxes, 5 rows. "G" - - -	1.00 "
14-oz. Boxes. "L" - - -	.08 "

New Crop Sultana Raisins

"SHIELD BRAND"

Superior Quality - - -	8 1/2 cents per lb.
Fancy Quality - - -	10 " "

ANOTHER GRADE TO ARRIVE SHORTLY:

Fine Quality - - -	7 1/2 " "
--------------------	-----------

ALSO TO ARRIVE SHORTLY

1,000 Quarter Boxes (25 lbs.)

FRENCH PREPARED PRUNES

"Dufour & Cie." - - - 3 3/4 cents per lb.

Note Our Terms and bear them in mind when comparing our prices with others.

Terms: 3 per cent. 10 days, or 2 per cent. 30 days, Montreal.

Hudon, Hebert & Cie.

WHOLESALE GROCERS AND
WINE IMPORTERS

MONTREAL

DRIED FRUITS

It's now the right time to buy !!

Take our advice and lose no time in buying *Now* what Dried Fruits you require for your Christmas Trade if you wish to secure your wants at the lowest prices. We quote, subject to market changes and provided unsold, viz: To arrive in the latter part of November:

VALENCIA RAISINS

Juan de Llano Fine Off-Stalk.....	4½ c.
Wm. Rogers & Co. Fine Off-Stalk.....	5 c.
Wm. Rogers & Co. Selected.....	5¾ c.
Wm. Rogers & Co. Four-Crown Layers.....	6 c.

CURRENTS —

Fine Provincials, barrels.....	3¾ c.
Fine Provincials, half barrels.....	4 c.
Filiatra, half cases.....	4¼ c.
Fine Filiatra, half cases.....	4½ c.
Choice Vostizzas, half cases.....	6 c.

Filiatra, half cases.....	4 1/4 c.
Fine Filiatra, half cases.....	4 1/2 c.
Choice Vostizzas, half cases.....	6 c.
Extra Vostizzas, quarter cases.....	5 c.

MALAGA RAISINS "W. C. BEVAN & CO."

Boxes reputed 22 lbs. Flat 1/4 boxes reputed 5 1/2 lbs.

London Layers.....	\$1.45
Connoisseurs Clusters.....	1.75
Connoisseurs Clusters, 1/4s.....	.65
Extra Dessert Clusters.....	2.10
Extra Dessert Clusters, 1/4s.....	.75
Royal Buckingham Clusters.....	3.75
Royal Buckingham Clusters, 1/4s.....	1.20
Imperial Russian Clusters.....	4.90

ALMONDS—

Tarragona Almonds, in bags about 110 lbs.....	9 1/2 c.
Valencia Shelled Almonds, Bevan's Bull Brand boxes of 28 lbs.....	18 c.

FIGS—

Natural Figs, in bags.....	3 1/2 c.
Malaga Figs, in tapnets, 25 lbs.....	3 c.

BOSNIA PRUNES

Ostrich Brand, 50-lb. boxes.....	5 3/4 c.
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NOTE OUR TERMS AND BEAR THEM IN MIND WHEN COMPARING OUR PRICES WITH OTHERS
TERMS : 3% 10 DAYS OR 2% 30 DAYS, MONTREAL

HUDON, HEBERT & CIE. = MONTREAL

Wholesale Grocers and Wine Importers

CANNED SALMON



“Caribou” ! “Caribou” !! “Caribou” !!!

Choice Fraser River Salmon.

This brand of Salmon is well-known and recognized to be “Good enough for anybody.” **\$1.12½ per doz.** is the price and the only price. Can we book your order for delivery in November? Quantity is limited and quality unequalled at the price.

HIGH-CLASS GOODS

“HOLLY-LEAF BRAND” SALMON

10-case lots, or more	-	-	-	-	\$1.27½ per doz.
Less quantity	-	-	-	-	1.30 per doz.

DELIVERY IN NOVEMBER.

Terms on both: Net 30 days or 1 per cent. 10 days, Montreal.

Carloads of 350 Cases of the one brand, delivered at any points west of Quebec City, at the above prices and terms.

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Importers.

MONTREAL.



Nothing to beat our "Globe and Beaver" brand "Crushed"
Java and Mocha Coffee (XTR). Best value in
Coffee at the price in Canada—or—anywhere else!

TINS 25 LBS. AND 50 LBS.

Price: "Crushed," 22c. per lb.; "Crushed" Ground, 22½c. per lb.

WRITE FOR SAMPLE BEFORE YOU BUY

FRUITS

NEW MALAGA FIGS, mats and bags.
NEW ELEME FIGS, choice 14-oz., 10-lb. boxes.
NEW FILIATRA.
NEW PATRAS and VOSTIZZA CURRANTS.
NEW MALAGA FRUITS.

(PRICES RIGHT)

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

prices are more settled than they were last week. We quote: Granulated, 4c., and yellows, 2½ to 3¼c., as to grade.

SYRUPS.

Business continues quiet in syrups, and the volume of trade is confined closely to actual wants. We quote 1½ to 2¼c. per lb., as to quality.

MOLASSES.

There has been a fair trade in molasses, quite a few 25 and 50-puncheon lots of Barbadoes selling at 27½ to 28c., and choice Porto Rico at 28c. These prices are low, and early purchases of Barbadoes show a loss of 2 to 3c. per gallon. In a jobbing way we quote 30 to 31c.

RICE.

There is a fair demand for rice for the season and prices are steadily held. We quote: Crystal Japan, \$4.75 to \$5; standard B., \$3.45; polished Patna, \$4.75 to \$5; Carolina, \$6.50 to \$7.50, and Java, \$3.75 to \$4.

SPICES.

The strong feeling in pepper noted last week continues, and private advices from London indicate a still higher range of prices. On spot demand is fairly active for all lines. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

There has been no material change in the coffee market. Demand is limited to the smallest jobbing movement necessitated to cover immediate wants. Values rule fairly steady as follows: Rio, 15½ to 17c.; Maracaibo, 16½ to 18c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

The firm feeling in teas noted last week is maintained, in fact has been strengthened by the advance in New York and Chicago of 1 to 2c. per lb. Demand is fair for all grades of Japans and Gunpowders. Among the round lots of the former that have changed hands have been 500 half chests at 16c. About 300 packages of Young Hyson passed from one jobber to another at 9c.; also 300 of Pak Ling at 10c. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The first direct shipments of Valencia raisins arrived here this week, and, as specially noted elsewhere, the market was an active and excited one. At this writing all the entire cargo has been distributed from first hands at an advance of fully 1c. per lb. on what prices opened at this season. Consequently jobbing values are firm and higher at a gain of ¼ to ½c. per lb. on last week, according to grade. We quote: Ordinary off-stalk, 4¾ to 5c.; fine do., 5¼ to 5¾c.; selected, 6 to 6¼c., and layers, 6½ to 6¾c.

The California raisin market has also disappointed the expectations of those who looked for lower prices, values advancing 1c. at a single jump in New York recently, and it costs an advance of ¾c. to 1c. per pound now to place fresh orders. The first arrivals of several carloads of new crop 2 and 3-crown fruit were distributed to the jobbing trade this week. In consequence of the above advance jobbers are asking an advance of fully 1c. per pound over last week. We now quote: 2-crown, 5¾ to 6c.; 3-crown, 6¾ to 7c.; and 4-crown 7½ to 8c.

The firm feeling in currants is equally marked and values, though not quotably changed here, point upward. On Vostizzas, in fact, jobbers already ask an advance on the higher grades. We quote: Filiatras, bbls., 4c.; half-bbls., 4¼c.; cases, 4¾c.; half-cases, 4½c. Fine provincials are worth about ⅓ of a cent a pound more; Patras, 5¼ to 5¾c., and Vostizzas, 6¼ to 7½c.

Cables on both French and Austrian prunes this week were higher. The former are now 2s. up from the opening price, and the latter 9d. to 1s. This continued strength has, of course, stiffened the spot market, though there is no quotable change to report. Values range: French, 5 to 6c.; Austrian, 6 to 6½c., and California, 10 to 11c.

Evaporated California apricots are advised higher on the Coast, and jobbers could not lay any down now for less than 12½ to 15c. Peaches also have gone up fully 2c. from the opening price, and could not be imported for less than 9c.

The first arrivals of new figs in skeleton cases were offered on this market Monday. They are selling at 10 to 14c. Bag figs are offering at 6 to 6½c.

NUTS.

In nuts pecans have advanced outside and are held here firm at 12c. Tarragona almonds range from 11 to 12c.; filberts, 8 to 10c.; shelled walnuts, 18 to 21c.; shelled almonds, 18 to 20c.; peanuts, 6 to 8c., and shelled do., 8 to 10c.

CANNED GOODS.

There has been no material change since last week. Jobbers have been buying some salmon, about 1,000 cases having been placed on the basis \$4.25 f.o.b. Coast. We quote as follows: Tomatoes, 70 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37½ to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15; lobsters, \$8.25 to \$9 per case.

GREEN FRUIT.

There has been little change in green fruit. We quote: Oranges at \$5.50 to \$6 per bbl. for Jamaica; lemons, \$3 per box; Bananas, 50c. to \$1 per bunch; pears, 30 to 40c. per basket, and \$2 to \$2.50 per keg;

grapes, 14 to 17c., and California Tokays \$1.75 to \$2.

APPLES—This market continues strong, with a higher tendency, if anything. Liverpool cables report that buyers are gaining confidence, as the cargoes of the steamers Lake Huron, Numidian and Labrador are landing in good condition. Baldwins, Greenings and Russets are selling mostly at 8s. to 10s., and Kings up to 12s. 6d. for tight barrels, whilst on account of the large number of fall apples still on the market, which are selling at low prices, the average price of all Canadian fruit offered to-day was only 8s. 6d. Glasgow cable reads rather better than Liverpool, and predicts better prices in view of the Hallowe'en demand. The shipments from Montreal show no sign of decreasing. On spot values are held firm, especially on Baldwins, and predicts better prices in view of the Hallowe'en demand. The shipments from Montreal show no sign of decreasing. On spot values are held firm, especially on Baldwins, and predicts better prices in view of the Hallowe'en demand. The shipments from Montreal show no sign of decreasing. On spot values are held firm, especially on Baldwins, and predicts better prices in view of the Hallowe'en demand. We quote a range of \$1 for fall to \$1.75 to \$2 for winter.

FISH.

The pickled fish market remains in much the same position as it was a week ago. The only feature in the trade worth noting has been the demand for Nova Scotia herrings, and some large sales have been made, some in carloads being disposed of. In a jobbing way they are offering at \$5 per barrel, and at \$2.75 to \$3 in half-barrels. Gaspe No. 1 green cod are selling at \$4, and Nova Scotia at \$4.25. Labrador salmon have changed hands at \$12 per barrel, and at \$16.50 per tierce. B.C. salmon in barrels have sold at \$12, and in half-barrels at \$5.50. No. 2 mackerel are firmer at \$12 per barrel, and No. 1 at \$18 per tierce.

The demand for smoked fish has been fair, especially so for haddies, which continue in small supply, and prices are firm at 6½ to 7½c. per lb. Kipperred herrings are unchanged at \$1.50 per box; Yarmouth bloomers at \$1 per box, and new smoked herrings at 11c. per box.

There is only a small demand for dried codfish, and prices rule steady at \$4 per 100 lbs.; pollock, \$2.20 per case of 100 lbs.; skinless cod, \$5.25 per case; boneless cod, 5½ to 6c. per lb., and fish, 3c. per lb.

In fresh fish B.C. salmon are very plentiful in this market, and prices in consequence have declined about 2c. per lb., sales being made at 10 to 12c. per lb. The supply of haddock continues small and values rule firm at 4½c. per lb. Cod is very scarce, the market being bare of stock. Dore and pickerel are selling at 7c. per lb. The close season for whitefish and trout commences to-morrow and lasts until December 15th.

There is a considerable stock of ordinary to poor shell oysters in this market, which are selling at \$2 to \$2.50 per bbl. Ordinary Malpecques, \$3 to \$3.50 per bbl.; hand-picked, \$4 to \$4.50; Buctouche hand-picked, \$4.50, and Miramichi, \$2.75 to \$3.

COUNTRY PRODUCE.

EGGS—This market has ruled rather firmer, prices advancing to 13½ to 14c. on candled and 18c. for fresh laid.

BEANS—Continue quiet at 70 to 75c. for car lots, and 80 to 90c. in a small way.

HOPS—Quiet at 6 to 7c.

HONEY—There is no change in honey. We quote 10 to 12c. in the comb, and 8 to 9c. extracted.

POTATOES—Quiet and steady at 30 to 35c. in car lots and 40c. in a small way.

BEARDSLEY'S SHREDDED CODFISH

TRADE MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.
J. W. BEARDSLEY'S SONS, New York, U.S.A.

LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS

Write for Quotations

W. A. McCLEAN & CO.

Pork Packers, OWEN SOUND

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FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

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GEORGE McWILLIAM.

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GENERAL... **FRUIT**

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

Sausages

of finest quality.
Fresh every day.

Pork Loins

Trimmed or not trimmed.
Supplied by express.

F. W. Fearman

HAMILTON

DRIED APPLES—Continue steady at 3 to 3 1/2 c., with evaporated at 5 1/2 to 6c.

BALED HAY—There is a fair demand for baled hay, and we quote \$9.50 to \$10 for No. 1 and \$8.25 to \$8.50 for No. 2. car lots on track.

HIDES.

The hide market is firm at the recent advance. Dealers are now paying 7c. for No. 1, 6c. for No. 2 and 5c. for No. 3, and ask the usual 1c. advance on these prices from tanners.

ASHES.

There has been no further change in ashes since last week. We quote: First pots, \$3.50 to \$3.55; seconds, \$3.05 to \$3.10, and pearls, \$4.45 per 100 lbs.

PROVISIONS.

These continue quiet and without new feature. We quote as follows: Canadian short cut, clear, \$10 to \$10.25; Canadian short cut, mess, \$10.25 to \$10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 6 1/4 to 6 1/2 c.; bacon, per lb., 7 1/2 to 8 1/2 c.; lard, com., refined, per lb., 5 to 5 1/4 c.

FLOUR, MEAL AND FEED.

The flour market has advanced rather sharply since last report, and prices are now 25 to 50c. higher on leading grades. We quote: Winter wheat, \$4.75 to \$5; spring wheat, patents, \$4.90 to \$5.05; straight roller, \$4.50 to \$4.75; straight roller, bags, \$2.40; Manitoba strong bakers', \$4.50 to \$4.75.

There was no material change in the situation of the meal market, except that the feeling is very firm and prices have an upward tendency. We quote as follows: Standard, bbls., \$2.90 to \$3; granulated, bbls., \$3 to \$3.05; rolled oats, bbls., \$2.85 to \$2.90; rolled oats, per bag, \$1.37 1/2 to \$1.40.

A fairly active trade was done in feed and the tone of the market was firm, but prices showed no change. We quote: Bran, \$10 to \$11; shorts, \$11 to \$12; mouillie, \$15 to \$16.

CHEESE AND BUTTER.

There is no actual change in the cheese market, but the new business doing is small as the legitimate demand is of a very indifferent character. Private cables are of a conflicting kind. Some talk fairly strong, while others reduce limits, but neither indicate a desire to pay 10 1/2 c. on spot, and no finest goods are available under that price. Two leading eastern Ontario combinations, aggregating possibly 15,000 boxes September and October cheese, offered yesterday to contract at that price, but could not get it. In Quebec makes 10 1/2 to 10 1/4 c. is the idea.

The butter market is unchanged with the feeling not quite as buoyant as it was.

BROCK'S BIRD SEED

is put up in attractive packages, sells readily, and leaves retailers large profit.



ASK YOUR WHOLESALE FOR IT.

NICHOLSON & BROCK - TORONTO

Country Merchants

We can sell your.....

PRODUCE

to advantage Prompt and careful attention given to consignments.

A TRIAL SHIPMENT SOLICITED.

Reference—Bradstreet's Mercantile Agency.

H. P. Gould & Co.

Wholesale Produce and Commission Merchants,

33 Church St., TORONTO

We Can Sell

any quantity of good Fresh Eggs at top prices, also Choice Dairy Butter in pounds and tubs. Quick Sales. Prompt Returns.

WM. RYAN & CO.

70 and 72 Front St. East
TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in...

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons. Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

OUR TEN DAYS'

Special Sale

ON of Breakfast Bacon is over.

SHOULDER HAMS

We will hold the special price good for another week

WRITE QUICK.

D. GUNN, BROS. & CO.

Pork Packers, Toronto.

Goods in Season

FINNAN HADDIES

OYSTERS

JAMAICA ORANGES

CRANBERRIES

JERSEY SWEET POTATOES
AND CHESTNUTS

Hugh Walker & Son

GUELPH, ONT.

Sellers want $19\frac{1}{4}$ to $19\frac{1}{2}$ c., while the majority of buyers want a concession of $\frac{1}{4}$ c. on the inside price.

MONTREAL NOTES.

The output of California raisins is now estimated to be 1,500 cars short.

Austrian prunes have advanced from the opening figure fully 9d. to 1s. per cwt.

The first new figs in skeleton boxes were offered here this week at a range of 10 to 14c.

Commission men are asking an advance of $\frac{3}{4}$ c. per lb. on all new orders for California raisins.

A cargo of raw sugar has been offered on this market at a shading estimated in the aggregate at \$100,000.

Cables this week from Bordeaux state that the total aggregate advance in French prunes since the opening was 2s.

The advance in Valencia raisins since the opening is estimated to be equivalent to a rise of 40 to 50 per cent.

A cargo of Barbadoes molasses, amounting to 400 or 500 puncheons, was offered last week. It has been closed out at 27c. net here.

The first arrivals of new 2 and 3 crown loose California muscatel raisins were distributed among the jobbing trade this week. They were of the Griffin & Skelly brand. No others have yet been received.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Oct. 22, 1896.

DURING the past week business has been more active, and there is a much better feeling in general, except in sugar and molasses; particularly is sugar still dull and weak. In some lines the advance has been almost too rapid, and has checked buying. The most unsatisfactory line at present is, perhaps, canned goods, which, although buyers did not lose on account of falling prices (having bought at guaranteed figures), they are trying in many cases to see how near to cost they can sell their goods without making a loss. New goods in dried fruit continue to arrive. The first new figs were received this week. Excepting an improved demand for New Orleans, there is very little doing in the molasses business. In candy, in which a large business is done here, the fall demand is opening well.

OIL—This line, while very active, is (as far as burning oil is concerned), unchanged in regard to price. It is a question of Canadian or American, and there is at present a very large quantity of Canadian oil sold. We quote: American burning oil, 21c.; best Canadian, $19\frac{1}{2}$ c.; prime, 17c.; no charge for barrels.

SALT—There has been quite a movement in coarse during the week as the cargo spoken of by THE GROCER as expected arrived, and stock here was very limited. Prices were low from the ship's side. At this season demand is limited, and as

there is some more now quite near prices are easy. We quote as follows: Coarse, 48 to 50c.; factory-filled, 90c. to \$1; 5-lb. bags, in bbls., \$3.25; 10-lb. bags, in bbls., \$3; butter and cheese salt, bulk, \$2.60 to \$2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartons, \$2 per case of 2 doz; Canadian fine, \$1.

CANNED GOODS—It is said some Ontario packers have made at least some rebate on corn to help meet the low price at which it was offered by the local packers. Packers and wholesalers are much displeased at the outcome of the season's business. It would seem as if the packers were to blame. Over-supply and guaranteed prices are the main difficulty. Each packer is

bound to sell. The quantity here is, as before reported, ahead of last year; some, who last season bought very lightly, were led to buy quite freely this, owing to the very low prices. It is reported there are some sample orders of Australian meats on the way here. Canned meats are firmer. Quite a demand from the west is noticed for domestic sardines. In canned clams, chowder, and scallops a great improvement is noticed and shipments west are much larger than usual. There begins to be an enquiry for oysters and American peaches. We quote: Corn, 65 to 75c.; peas, 65 to 75c.; tomatoes, 65 to 80c.; gallon apples, \$1.80 to \$2; corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50;

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N.B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea," in 21-lb. boxes

(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

When you Buy

"Golden" Haddies

you are getting genuine fresh-cured haddies. Every can is full weight and guaranteed, or your money back if you want it. Order "GOLDEN" haddies from your wholesaler.

NORTHROP & CO.

Packers' Agents, St. John, N.B.

SALT

VERRET, STEWART & CO.

Importers and Dealers

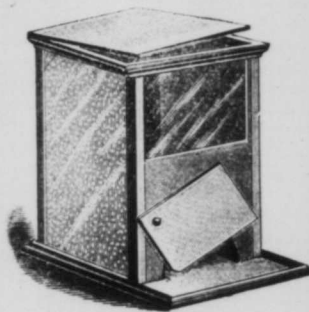
MONTREAL.

QUEBEC.

SALT

SALT

SALT



MARSHALL'S

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . . .

JOHN E. MARSHALL

118 Commercial St.,

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D. H. RENNOLDSON,

Agent in Montreal.



MODESTY

would be shocked if we only said half our patrons say about the value of Cottams Bird Seed. Manufactured under 5 patents and 2 others pending, covering the most recent and most valuable discoveries for birds, each packet contains, in addition to 1 lb. of the best scientifically mixed food, a 10c. cake of patent Bird Bread, Beak Sharpener, and Sanitary Perch Holder. We are not extravagant when we say that **COTTAMS BIRD SEED** is $2\frac{1}{2}$ times the value of any seed, giving universal satisfaction to buyers and sellers. The people will have it. All wholesalers.

FRUIT...

TO ARRIVE IN A FEW DAYS

500 Half-Boxes Celebrated Pinard Prunes, 40/5,
50/5 and 60/5 to the lb.
300 Boxes Dufour Selected Prunes.

EX STEAMER "AVLONA"

5,000 Boxes Merle Raisins.
500 Half-Cases Fine Filiatra Currants.
100 Barrels and Half-Barrels Fine Provincial
Currants.

TO ARRIVE SHORTLY

Tarragona Almonds, Valencia Shelled Almonds.

QUOTATIONS AND SAMPLES
SENT ON DEMAND

L. CHAPUT, FILS & CIE.

Wholesale Grocers

MONTREAL

Our Reputation

For always manufacturing and selling
the best goods makes the sale of

"KENT"

canned goods easy and safe. They
never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

THE POPULARITY OF LYTLE'S TOMATO CATSUP

IS DUE TO

ITS ABSOLUTE PURITY
ITS FINE FLAVOR
ITS MODERATE PRICE

Do you handle it? If not, it is time
you did.

T. A. LYTLE & CO.
Vinegar Manufacturers

TORONTO

"Kincora"

CEYLON

Put up in 25, 40 and 50c. qualities.

JOHN SLOAN & CO.

45 Front Street E.

Wholesale Agents TORONTO

New Filberts

NOW IN STORE

Choice Oblong Naples
Current " "

The largest and finest flavored Filberts on the
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WARREN BROS. & CO.
35 and 37 Front St. East, Toronto.

Just Look

in and get our prices on

NEW FRUITS

Now in store.

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NEW CURRANTS

Cleaned or uncleaned

CHOICEST



VOSTIZZA

"CRESCENT"

FINE FILIATRA (our quality)

Now in store.

PERKINS, INCE & Co.
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PUDDING FOR THIRTY.

One package of Instantaneous Tapioca
will make pudding for thirty people, and to
spare. It costs your customer just 15 cents per
package, or only ½ a cent for each person.
Instantaneous Tapioca goes much farther than
ordinary tapioca. Reason—it's pure.

HOWE, McINTYRE CO.
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Commission Merchants and
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Agents for Canada.

Holds the Record

"Excelsior Coffee"

As popular to-day as Twenty
Years Ago. The most successful
and reliable trade-winner to build
up a profitable business with. Why
should it be necessary to have your
good trade experimented on with
new brands having no reputation?

Todhunter, Mitchell & Co.

Coffee Importers and Roasters

TORONTO

1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.20; 1's, \$1.34 to \$1.45; peaches, 3's, Canadian, \$2.85 to \$3; 2's, \$1.90 to \$2; pineapple, \$2.25 to \$2.65; salmon, \$1.35 to \$1.40; lobsters, \$2.20; haddies, \$1.25 to \$1.30; clams, \$5 for 4 doz; chowder, \$2.60 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

DRIED FRUIT—In no lines have the advances been more marked than in dried fruits from point of shipment. Three-crown loose muscatels have advanced considerably. The demand for these goods is very active, outside merchants in many cases not caring for Valencias; but buying has been much restricted by rapid advance in price. In Valencias, currants and prunes the market is also much higher. Very few off-stalk were bought for here, the layers having a far larger sale, but not in the usual quantity. Prunes have been quite largely bought, while for currants there is quite a demand yet if they could be bought at a right price. What new figs have arrived look well, and the market is higher in these also. In evaporated apples, while there is no demand, prices continue to drop off, and dried apples cannot be moved. Chestnuts being in the market, shows that Hallowe'en is near. Peanuts are again lower. A car of red onions consigned here this week failed to find a buyer. We quote: Valencias, 5 to 5½c.; California L. M. 3-crown, 6½ to 7c.; London layers, \$2 to \$2.25; currants, cases, 4¼ to 4½c.; bbls., 4 to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 5½ to 6c.; dates, 4½c.; dried apples, 3 to 4c.; evaporated ap-

ples, 5½ to 6c.; Canadian onions, \$2 to \$2.10; cocoanuts, \$4 to \$4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.; citron peel, 16 to 17c.; orange and lemon, 12 to 13c.; Valencias, layers, 6 to 6½c.

DAIRY PRODUCE—Butter is meeting with rather less demand and prices are easy, still for extra quality dairy a good, firm price could be realized. Ontario butter is offered low. Creamery sells slow at prices asked. Cheese is higher, with light stocks, but buyers are not excited and are offish at present factory prices. Some early makes, shipped to England, made better returns than if sold here at time of shipment. There is good demand for eggs at the higher prices. We quote: Dairy butter, 16 to 18c.; new creamery, prints, 21 to 22c.; do., tubs, 20c. Cheese, 10 to 10½c. Eggs, 14 to 15c.

GREEN FRUIT—Apples are in rather better demand, and during the week there has been quite a little advance in best quality Gravensteins, but prices are still low and other grades move slowly. Some very nice Jamaica oranges are offered. Lemons continue firm. Green keg grapes are daily expected. Bananas have little, if any, sale. Bog cranberries are a very large crop through these provinces and find their largest market in Montreal. The low price of sweet potatoes has caused quite a demand. Pears are higher. Canadian grapes keep low. We quote: Lemons, \$6 to \$6.50; oranges, \$3.50 to \$4; bananas, \$1 to \$1.50; grapes, 30 to 40c. per basket; apples, \$1 to \$1.65 per bbl.; keg grapes, \$4 to \$5; Bartlett pears, \$4 per bush.; N. S. pears, \$2 to \$3 per half-bbl.; cranberries, Cape Cod, \$6 to \$6.50 per bbl.; bog cranberries, native, \$4.50 to \$5.

SUGAR—Dealers are beginning to think it time to put some money in sugar, and a further slight decline would likely see some large orders placed. A few still hold large stocks bought at high figures. Prices are easy. We quote: Granulated, 4 to 4½c.; yellows, 3 to 3½c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—There is light business doing, country dealers seeming well supplied. There is an increased demand for New Orleans in barrels, but no very large quantities are moving. Syrup has some attention. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—As in so many other lines, the fish market is active. In pickled herring, Bays have advanced. They have to fill the place of Shelburnes and Cansos, which cannot be got. So, while fair quantities are arriving, the price is very firm. In buying herring, parties should see they are properly inspected and branded if they want to be sure they get the fish they buy. Pollock are dull, but dry cod show better demand, and in boneless large quantities are being sent west. In smoked herring the new hold the higher price, and the few old here have advanced in proportion. Alewives continue to be shipped to New York, and the bulk held here are now placed. Prices received were low. Haddies, bloaters and kippered are still in good demand. Pickled shad are in limited supply. We quote as follows: Large cod, \$3.25 to \$3.50; medium, \$2.75 to \$3; pollock, \$1.10 to \$1.15; bay herring, \$1.50 to \$1.55 per half-bbl.; smoked, new, 7 to 8c.; shad, half-bbl,



A BOX OF THE BEST BISCUITS

It's a fact you can't gainsay, that Carr & Co's Fancy Biscuits are the best. They have retained the favor of Her Majesty, Queen Victoria, for the past fifty years. Don't try to "argy agin a success." If you don't keep them you should. Your customers are sure to like "CAFÉ NOIR," for they are the special favorites of these favorite biscuits.

Sole agents for Canada

Robert Greig & Co.
MONTREAL.

Beginning next week our travelers will be showing samples of our new stock of spices for Fall and Xmas trade.

SPECIALLY GOOD
SPECIALLY MILLED
SPECIALLY CHEAP

P.S.—Ask for Samples.

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

\$4.50 to \$5; boneless, 2½ to 8c.; Yarmouth, 4c.; bloaters, 60 to 70c. per box; kippered, \$1 per box.

PROVISIONS—Pork continues to hold at the firmer figures. There is no large movement. Beef is also quoted higher, and is firm. The advance is not large. As in the other lines, so in lard, higher prices are asked and little if any is now coming from the United States. There begins to be a better enquiry for smoked meats. We quote: Clear pork, \$13.50 to \$14.50; mess, \$13 to \$13.50; plate beef, \$11.50 to \$12.50; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 8 to 8½c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—While Manitoba has shown the greater advance for the week, Ontarios have also gone higher. A large quantity of Manitoba is bought for this market, and a good profit is expected. Oatmeal is also higher, but, as is too often the case in all lines, is offered less out of store than millers' prices. Cornmeal has at last joined in the march, but as yet the forward movement is not large. Owing to the advance in Ontario oats there has been an increased demand for P.E.I. oats, which, as a rule, give good satisfaction. The fact that they cannot ship in the winter tends to keep their prices low. There is very little demand for feed or low grade flour. Hay has but fair sale. Barley is lower. Buckwheat meal (native) is very dull. It is mostly all yellow, while the grey is preferred. Beans are again marked up, and holders are now hoping for a fair profit. We quote as

follows: Manitoba flour, \$5.25 to \$5.50; best Ontario, \$4.50 to \$4.60; medium, \$4.30 to \$4.40; oatmeal, \$3.15 to \$3.25; cornmeal, \$2 to \$2.10; middlings, car lots, in bulk, \$14 to \$15; bran, do do, \$13 to \$14; hand-picked beans, \$1.10; prime, \$1; oats, 30 to 32c.; hay, \$12 to \$13; barley, \$3.25; round peas, \$1.15; split peas, \$3.00 to \$3.25; yellow eye beans, \$1.75; buckwheat meal, \$1.20 to \$1.25.

ST. JOHN NOTES.

St. John has a new commission house—Caie & Wilson.

James Murchie & Sons are erecting a large new store at Edmundston.

A car of Grand Manan pickled herring was shipped to Montreal this week.

James Patterson shipped 1,200 bbls. alewives by schooner to Boston this week.

The steamer Damara, sailing for London this week, took over 1,000 bbls. of apples from here.

Dearborn & Co. received the first new figs to come here this season. Quality was satisfactory.

Mr. Robert Jardine has been appointed agent for Andrew Jergens & Co., toilet soap makers, Cincinnati.

Estate of V. S. White has received a shipment of Maconochie's pickles, for which an increased sale is noticed.

The Board of Trade have voiced the general feeling here in protesting against having the Bridgewater take the place of the Prince

Rupert on the Bay route while she is up for repairs.

THE CANADIAN GROCER regrets to report the death of H. Humphrey, of the firm of Humphrey & Trites, Petitediac.

Our city had the pleasure of entertaining upward of 200 members of the Canadian Ticket Agents' Association this week.

Moncton in future intends to charge peddlers the following: \$1 to \$2 per day; \$5 to \$10 per week, and \$40 to \$60 per year.

The output of apples from the Annapolis Valley for the season is put down at 50,000 barrels more than any former year. Gravensteins alone will be a crop of about 100,000 barrels.

The following is from Gagetown: A farmer sowed 20 bushels white oats on five acres of land and harvested 565 bushels, that is 28¼ for each bushel sowed and 113 per acre. Let us hear from Ontario.

The crop of cranberries in Nova Scotia is very large this year, though quite a quantity was killed by early frost. Near Aylesford on the different bogs 1,500 bbls. were picked. At Kentville, from a two acre bog, 100 bbls. were taken. They are almost all sold in Montreal.

Trade with the United States is an important factor in St. John. During the three months ending Sept. 30, the exports this year were \$420,894, being \$130,000 less than the same period last year. Lumber is by far the largest item, but pickled fish, granite, lime, hides and horses are important items. Skates amount to \$1,300.

A Choice Addition . . .

Something that is popular—that is selling rapidly—that is making grocers money—that is helping to more firmly establish our enviable reputation is

FARINOSA

(Registered)

BREAKFAST FOOD

A Delicious Healthful Nourishing Cereal Food

The name will sell the goods—the goods will sell on their merits—the combination is irresistible. Write for sample, with full particulars.

The Ireland National Food Co. Ltd.

MILLERS AND MANUFACTURERS OF
Pure Cereal Food Products

OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CAN.

HINTS TO BUYERS.

EACH day seems to bring new consignments of goods to complete the fall stock of Laporte, Martin & Cie. Their last report says they have just received a consignment of Valencia and Malaga raisins, and that they are booking orders for them at very low prices. A consignment of the finest grade of currants has also been received by this firm.

The Davidson & Hay, Ltd., offer mince-meat in 7-lb. pails.

W. H. Gillard & Co. are just in receipt of a shipment of tapnet figs.

Tilsonburg rolled oats are in stock with the Davidson & Hay, Ltd.

Repeat orders for "Empire" baking powder are coming to Lucas, Steele & Bristol.

The Eby, Blain Co., Ltd., report the arrival of another shipment of Filiatra currants in cases and half cases.

In the advertisement of L. Chaput, Fils & Cie., Montreal, in last week's issue, it was

stated that the firm had arriving 50 half-boxes of Pinard prunes. Instead of 50 it should have read 500 half-boxes.

The Davidson & Hay, Ltd., have in stock new pack salmon to retail at 10c.

Kiji Japans, in 1 and 5-lb. fancy packets, have sold fast with Lucas, Steele & Bristol.

A shipment of Morton's pickles in square bottles arrived this week for the Davidson & Hay, Ltd.

X Ray raisin seeders can be procured from Lucas, Steele & Bristol; they are said to be perfect workers.

W. H. Gillard & Co. are offering a range of Young Hysons to the trade this season and anticipate a large sale in this line.

"Our popular brands of cleaned currants, Kalamos, Morea and Royal Vonitsa are having large sales," say the Eby, Blain Co., Ltd.

A shipment of "6-Crown Extra Royal" Eleme figs, showing exceptional value, has just been received by W. H. Gillard & Co.

The permanent popularity which Mitchell's Scotch whisky has won for itself in

Scotland seems to be one of the best arguments for its excellence, which has secured so ready a sale here in Canada. Laporte, Martin & Cie. are the sole agents.

"Yes, we would advise fruit buying now," say Lucas, Steele & Bristol. "Currants, raisins, etc., have already advanced and must go higher."

The Davidson & Hay, Ltd., are in receipt of their fruit ex ss. Avlona. They particularly direct the attention of buyers to their "Finest Selected" Valencias.

"That Canadians can turn out pickles, sauces, catsups, etc., equal to imported at less cost is evidenced by the fine line of these goods we put up," report T. A. Lytle & Co.

The material used in the manufacture of the "Rising Sun" and "Sun Paste" stove polish is imported from Ceylon and India and goes through a peculiar manipulation at the factory in Canton, Mass. The able qualities of the stove polish are due to the high quality of the material used.

The Eby, Blain Co., Ltd., are in receipt of something new in coffee mills, called the

An honest grocer



Will offer his customers only such goods as are worth the price asked for them. When he handles canned goods of

THE MAPLE LEAF BRAND

he has the satisfaction of knowing that his patrons are getting one hundred cents for their dollar, and that they cannot help being pleased with the contents of every can he sells them.

DELHI CANNING CO., DELHI, ONT.

GROCERY FOR SALE

In Port Hope.

SPLENDID BUSINESS CHANCE: LIVE,
GOING BUSINESS.

WILL offer for sale by public auction on the premises, on Thursday, Oct. 29th, at 2 o'clock p.m., my entire stock of Groceries, Fixtures, etc., en bloc, at a rate on the dollar; sale without reserve. Stock is well bought and in excellent condition. Lease of business if desired. Stock list may be seen on and after Wednesday, Oct. 21st.

Reference in Toronto: CLEMES BROS., 51 Front St. East.

D. E. SCOTT
PORT HOPE, ONT.

(43)



50 Casks
Best
Imported
Chicory

EWING, HERRON & CO.

Coffee and Spices
... MONTREAL

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.
MONTREAL

Cheese Perfection



is attained in **MACLAREN'S IMPERIAL CHEESE.** It has an indescribably delicious flavor, is rich and creamy and has most remarkable keeping qualities. Imitators cannot produce anything to resemble it in any way. It is the only perfect cheese on the market. All wholesalers carry it.

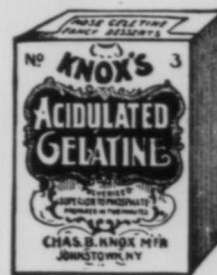
A. F. MACLAREN & CO., Manufacturers, **TORONTO**

ABSOLUTELY PURE

IT IS PERFECTION



Knox's Sparkling Gelatines



The consumer finds in the Knox Gelatines both quantity and quality, as each packet makes two quarts of the most delicious jelly. The most **easily prepared** with the **best results.**

It obtained the only Medal and Diploma, World's Fair, Chicago, for its strength and purity.

SOLD BY ALL WHOLESALERS.

A. E. Richards & Co.

Canadian Agents

Hamilton.

... HAVE YOU EVER TRIED ...

The "Lorne Brand" of Canned Goods ?

If not you have missed **Something Good.**

Lose no time in trying them

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.
WEST LORNE, ONT.

"Canister" coffee mill. It is practically air-tight and dust-proof, and thus preserves the full strength and aroma of the coffee.

W. Ryan & Co. are experiencing a good trade, particularly in butter.

John Sloan & Co. report that their new package tea "Kincora" is selling well.

H. P. Eckardt & Co. have syrups in half-barrels. They are offering at low prices.

T. Kinnear & Co. have a fresh shipment of Arguimbau's Valencia raisins in stock.

New lemon, orange and Corsican citron peels in stock with H. P. Eckardt & Co.

H. P. Eckardt & Co. are offering choice apricots in bags at 11c. and 25-lb. boxes at 12c.

John Sloan & Co. are in receipt of their shipment of "Campos" brand currants ex ss. Avlona.

"Ludella" Ceylon is making new customers for us every day," say H. P. Eckardt & Co.

New Sultanas, 3 and 4-crown, and new Eleme figs are in stock with H. P. Eckardt & Co.

Graham, McLean & Co. have pure maple syrup in gem jars, for which they are experiencing a good demand.

A large consignment of Japans is reported to hand by H. P. Eckardt & Co., who say buyers will do well to investigate.

The Toronto Salt Works have during the past week delivered to the Davidson & Hay, Ltd., a carload of table and dairy salt.

Morse Bros. received orders one day last week for immediate shipments of "Rising Sun" stove polish and "Sun Paste" stove polish, amounting to eleven carloads of 15

tons each. At this season of the year such a day's sale of stove polish is phenomenal, and attests the popularity of these goods.

Northrup & Co. are handling large quantities of "Golden" haddies. The demand for this brand is rapidly increasing, as the number of orders indicate, coming in from as far west as Vancouver.

Wm. H. Dunn, Montreal agent for the Pure Gold Mfg. Co., Toronto, is just now making a special push with Pure Gold baking powder. The firm is helping him by sampling and bill posting throughout the city.

Another consignment of Commadre figs in taps arrived for the Eby, Blain Co., Ltd., this week; a shipment of natural figs in bags and finest Eleme table figs and a shipment of Baker's Premium chocolate arrived this week.

In fruits W. H. Gillard & Co. say they are in better shape this season than ever before, and the quality and appearance of their special qualities of currants, "Haycastle" and "Paradise," are superior to last year's.

Th Salada Ceylon Tea Co. in addition to that at Buffalo has established agencies in the following towns of the United States: Northeast, Ripley, Brockton, Westfield, Corrie, Warren, Oil City, all in Pennsylvania; Jamestown and Dunkirk, N.Y.

The F. F. Dalley Co. say that the trade for their flours commenced very early this season. They have had to run their mills day and night to keep up with their trade, as they are shipping large quantities to the gold fields of British Columbia and to the Maritime Provinces, thanks to THE CANADIAN GROCER'S ads.

AN OLD FIRM FAILS.

Hall & Fairweather, wholesale grocers, St. John, N.B., have assigned to S. S. DeForest and G. Wetmore Merrit. The liabilities are about \$60,000, and the assets cannot be estimated until stock is taken and the books balanced. The failure is largely due to a loss of \$50,000 which the firm sustained a few years ago by the dishonesty of a confidential employe. They also lost heavily in shipping, and a few days ago met with a loss of \$5,000, which they were unable to bear. The creditors include Merrit Bros. & Co., the Bank of New Brunswick and several western milling concerns. The firm of Hall & Fairweather has been in existence for nearly half a century.

THE WORLD'S WHEAT CROP.

The Marche Francais, of Paris, estimates the world's wheat surplus at 344,000,000 bushels and requirements at 360,000,000 bushels; that North America can furnish 96,000,000, South America 44,000,000, and says Russian stocks are larger than in 1895. The Corn Trade News estimates that Germany's rye crop will be about 316,000,000 bushels, against 280,000,000 in 1895, and that Servia's crop will fall short 35 per cent., and that Austro-Hungary will only export about 8,000,000 bushels. It is reported that India has established relief stations for its poor on account of short crops.



It Has No Equal.

The Gail Borden Eagle Brand

CONDENSED MILK is a staple article; sold everywhere, and as an infant food has no equal.

All reliable dealers sell it and it is a good stock for jobbers to carry. Prepared and guaranteed by

The New York Condensed Milk Co.

For Quotations See Price Columns

Send for particulars to F. W. HUDSON & CO., Selling Agents, Toronto

**Will
be issued
October 30th
without
fail**

**Last day
for copy
October 27**

**We
are sorry....**

to have to announce the postponement of The Fall Trade Number of THE CANADIAN GROCER.

The date set for issuing was October 23, but we found the work before us much more than we could accomplish by that date, so we are obliged to postpone for a week. On

Friday, Oct. 30th

The Fall Number will be in the hands of the trade. Be sure you receive your copy.

We would remind our advertisers of the immense circulation of this number, and of its possibilities for creating new business. The latest moment at which we can take advertising copy will be

**noon of
Tuesday, Oct. 27th**

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The two in one

It is one thing to sell profit-making goods, it is a decidedly different thing to sell satisfactory goods. The first often means but a single sale, while the latter means continuous selling. But

Appleton's Tea

happily combines the two. It pays the retailer a satisfactory profit, while, at the same time, it constantly attracts the customer to your store with a magnetically irresistible force.

If you have not got it in stock, write us for samples and quotations. Sold in lead packets only.

THOMPSON & THOMPSON, Front Street East, Toronto }
FRANK MAGOR & CO., St. Peter Street, Montreal } Canadian Agents

Packed by Appleton, Machin & Smiles, LONDON, ENG.

For the Whitest, Lightest and
Sweetest Cakes

USE

**Ocean
Wave
Baking
Powder**



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN

**OVER
1,000,000**

Packets sold
weekly in
Great Britain
alone.

Largest sale in the World

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell



Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York.

LIPTON
TEA PLANTER
CEYLON

CEYLON TEAS



CHINA
JAPAN
FORMOSA
INDIA
ASSAM

Best Teas are
Best Sellers are
Best Money-Makers are

Ceylons

They will build up your Trade

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SUGAR MILL WANTED

Second-hand. Write at once giving particulars and price wanted. Address
THE CANADIAN GROCER, TORONTO



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Perse Winnipeg.



Siamese Twins

are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY
HEAD OFFICE, Toronto, Can.

IGNORANCE REGARDING GLUCOSE.

A SINGULAR ignorance regarding glucose prevails in certain quarters, says The Grocery World, notwithstanding the much that has been published as to its absolute purity and healthfulness. A certain beer-brewing firm of this city advertises in the daily papers: "No poisonous glucose in our beer." This assertion may not spring from ignorance. No glucose is poisonous, and hence this beer brewer might be using the harmless glucose and still be in a position to swear black and blue that he was using "no poisonous glucose."

As a matter of fact it would be a difficult thing to find a more healthful product than the ordinary glucose of commerce, which is simply nothing more or less than the refined essence of corn. Glucose is produced from corn only, and all corn from which it is to be made is cleaned thoroughly before the process begins. After thoroughly cleaning the corn is ground and made into starch, after which it becomes a heavy, colorless syrup, in which shape it is marketed. The thickness of this white syrup determines its grade. The thicker it is the more it costs.

A good grade of glucose sells for between \$1 and \$1.50 per 100 pounds. It is used probably as much for making mixed syrups as anything else. The pure sugar syrup is unpopular with many people on account of the lingering flavor of bone black, and especially just at this time by the flavor of the beets from which it is made. So to soften these objectionable features a certain quantity of pure glucose is added, making corn or mixed syrups salable under the pure food laws as "compound syrup." Mixed syrups are just as pure and healthful as sugar syrup in every sense of the word, and during the last several weeks have been selling a great deal more abundantly than the pure sugar syrup.

Glucose also enters to some extent in the composition of some grades of candies, preserves, etc.

KNOX'S GELATINES.

The Knox brand of gelatines have become quite popular on the Canadian market and are now handled by the best trade everywhere. They are used and recommended by the leading teachers of cookery to-day as being the purest and most easily prepared gelatines on the market. A great convenience with these goods is that with each packet enclosed is to be found a packet of pink, so that white or pink jelly can be made from each packet. This gelatine will dissolve nearly as quickly as sugar, and needs no clarifying, as it is clear and sparkling. A child can use it and obtain satisfactory results. Each packet makes two quarts of jelly.

Union Mutual Life Insurance Co. OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

Established 1780.

WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.

The Oldest and Largest Manufacturers of

PURE, HIGH GRADE

COCOAS

AND

CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their Premium No. 1 Chocolate is the best plain chocolate in the market for family use. Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children. Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

6 Hospital Street, - - Montreal.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

[The question is where to get the best and cheapest

STENCILS

to brand our apple barrels? And the answer is

THE HAMILTON STAMP & STENCIL WORKS
HAMILTON, ONT.

EPPS'S COCOA

The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes

EPPS'S COCOAINE
COCOA-NIB EXTRACT.

A light refreshing beverage. ¼ lb. Tins. 6 lb. Boxes

Special Agent, **G. E. COLSON, MONTREAL**

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW
SCOTT & CO.

79 and 81
JARVIS ST.
TORONTO.

SOAP
AND
WATER

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

SILVER DUST
WASHING POWDER

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S
Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Chas. Boeckh & Sons,

Offices and Warerooms, 80 York Street.
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Manufacturers

Toronto, Ont.

He Needs Something...



Johnston's Fluid Beef will set him right quickly.

Easily prepared — Readily digested — Its strengthening and tonic effects are soon felt.

Johnston's Fluid Beef
STRENGTHENS

JAMIESON'S
SODAS



my mamma feeds me on Jamieson's biscuits.



I do wish my mamma would too.

.. MANUFACTURED BY ..

R. E. JAMIESON, OTTAWA

G. F. & J. GALT, 42 Scott Street Toronto Packers of..... **BLUE RIBBON TEAS**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

SINCLAIR BROS., general merchants, Cartier, Ont., have assigned to Richard Tew, Toronto, and a meeting of creditors will be held Oct. 28th.

F. Taylor, fruits, Ottawa, has assigned.

O. O'Donnell, general merchant, St. Giles, Que., has assigned.

Burgess & Quinn, grocers and butchers, Halifax, are out of business.

W. Lillie, general merchant, Belwood, has assigned to W. J. Stevenson.

John Ferguson, grocer, Toronto, has assigned, and the bailiff is in possession.

Wilbrod Allard, grocer, St. Henri de Montreal, has assigned to Bilodeau & Renaud.

J. E. Beliveau, general merchant, St. Leonard, has assigned to Lamarche & Benoit.

A meeting of the creditors of G. W. Detlor, general merchant, Tweed, is called for the 30th inst.

Bertrand, Chasse & Co., general merchants and manufacturers, Isle Verte, Que., have assigned.

L. W. Brissette, general store, St. Eustache, Que., is offering to compromise at 25c. on the dollar.

Chas. E. Copeland, general merchant, Dorchester Station, has assigned to A. Robinson, London.

A meeting of the creditors of J. A. Joly, general merchant, Ste. Rose, Que., will be held on the 27th inst.

L. Waldroff, general merchant, Gallinger-town, has assigned to Sheriff Smart, and a meeting of creditors is called for Oct. 26th.

CHANGES.

J. W. Tulley, grocer, Teeswater, has sold out.

S. J. Hunter is starting a grocery business in Ottawa.

Joseph Bissonnette is starting a general store at St. Hyacinthe.

J. W. Wood, grocer, Oxford, has been succeeded by D. F. Forbes.

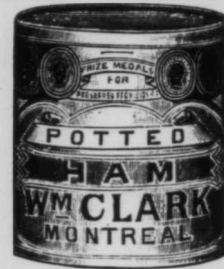
Hugh McGregor, general merchant, Westville, N.S., has sold out to McGregor & Co.

H. A. Nelson & Sons Co., Ltd., Montreal, have obtained a charter of incorporation.

P. Beauchesne has opened a store in Three Rivers, which he calls "The Ten Cent Store."

A. C. MacDonald & Co., general merchants, Antigonish, N.S., are about beginning business.

The business of W. J. Groat, grocer,



CLARK'S Potted Meats

Are nice goods inside and outside. You should have them on your shelves.

Chatham, N.B., has been transferred to Mrs. Barbara Groat.

N. Anderson, grocer, Perth, has sold out. Noonan & Buchanan are starting a grocery business in the same place.

D. J. Fumerton, general merchant, Fallbrook, has sold out. J. L. Playfair is starting a general store in the same place.

T. Dore has started a general store at St. Henri de Montreal. Edmund Dupuis, grocer, of the same place, has sold out.

PARTNERSHIPS FORMED AND DISSOLVED.

Moore & Robertson, general merchants, North Sydney, have dissolved.

Spencer, Hereward & Co., teas, Toronto, have dissolved. H. P. Mullen continues.

Elliott & Co., general store, Pugwash: co-partnership registered; G. M. Robertson only.

Fink & Mallette, general merchants, Ottawa, have dissolved. L. Mallette continues.

J. Rattray & Co., wholesale tobacconist's, sundries and cigars, Montreal, have dissolved.

SALES MADE AND PENDING.

The stock of the estate of Fisher & Co., general merchants, Bolton, has been sold.

The assets of R. H. C. Larose, grocer, Ste. Cunegonde, are to be sold by auction.

The stock of S. H. Eagleson, grocer, Ottawa, has been sold at 47c. on the dollar.

The stock of the late Wm. McAllister, groceries and dry goods, Bloomingdale, is advertised for sale.

FIRES.

D. Ashwell, grocer, London, has been partially burned out.

A. Horsley, cheese manufacturer, Brighton, has been burned out.

DEATHS.

W. McIntosh, grocer, Montreal, is dead.

Anne Beaton, grocer, King street east, Toronto, is dead. She was found dead in bed.

H. Humphrey, of Humphrey & Trites, general merchant, Petitcodiac, N.B., is dead.

Arthur M. Dodge, president of the Georgian Bay Lumber Co., Waubaushene, is dead.

George H. Baskerville, of P. Baskerville Bros., wholesale grocers and liquors, Ottawa, is dead.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

Consignments Stored in Bond

And shipped, when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and **FAMOUS BLEND COFFEE**

Send your orders to

THE COWAN CO., Ltd.

470 King St. East, Toronto



ALPHA CHEMICAL CO., BERLIN, ONT.
Manufacturers of

Quickshine Stove Polish
Reliable Stove Pipe Varnish
Ladies' Fine Shoe Dressings
Inks, Mucllages, etc.

Write for Price List.

To remark with regret that things are not what they were is one way of recognizing, and perhaps of accepting, all this, but it is not the best way. The vision of the optimist is always more correct and more to be relied on than that of the pessimist. The change that progress brings is only to be regretted by those who are left behind.

ENGLISH MINCE MEAT

We are supplying the finest mince meat made, and are putting it up in a shape to suit the most fastidious. Many housewives do not like to buy an article of this kind from bulk stock, and for them we put up 1 and 2-lb. round cans. For larger consumers we put up 5, 10, 20 and 25-lb. fancy wooden pails, while for bulk stock we put up tubs and barrels. All our pails, tubs and barrels are specially prepared, and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY AND OUR GUARANTEE IS GOOD.

CAMBRIDGE SAUSAGES in 1 and 2-lb. round cans. Will keep all winter. . . .

Laing Packing and Provision Co. Ltd. Montreal

AGENTS: Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

Tenders Wanted

For Grocery and Crockery business in Windsor, splendid running business, formerly conducted by Mr. D. W. Mason, handsome brick store heated with steam, lighted with gas and electricity, best location in the city. Stock and fixtures amounting to about \$4,000 will be sold by tender at a rate on the dollar, which will be received up to November 2nd. Stock sheets may be seen on the premises or at the office of the undersigned. One-quarter cash down, the balance at two, four and six months approved notes.

T. B. Escott,
Trustee.

(43) **LONDON.**

Metal

... Pomade
... Extract

White and Red,
All sizes in stock.

LAMPLOUGH & MCNAUGHTON
59 St. Sulpice St.,
MONTREAL.



ASK FOR
MOTT'S

CELLULOID
TRADE MARK REGISTERED
STARCH
EQUAL TO DOUBLE THE QUANTITY OF ANY OTHER STARCH
A NOVEL INVENTION!
REQUIRES NO COOKING
For Collars, Cuffs, Shirt Bosoms and fine Laundry purposes, prepared by a New Process. The Celluloid Starch has no equal, look for our name and trade mark and take no other.
THE CELLULOID STARCH COMPANY
SOLE MANUFACTURERS,
NEW HAVEN, CONN. U.S.A.

It Leads Them All
For Fine Work.

Pays you a good profit.
You should sell the genuine

Celluloid Starch

It has no equal.
Sold only in packages
(see cut).
For sale by jobbers generally
throughout Canada.
Include a case in your next
order.

Sold by all Wholesale Grocers in Toronto,
Hamilton, Kingston and throughout Canada.

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

Starch..

**LAUNDRY STARCH
CULINARY STARCH
RICE STARCH**

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

BIRD SEEDS

BART. COITAM & CO.	
"Cottam's" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06½
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05½
German X Bird Seed.....	0 05
German Bird seed.....	0 04½
London Bird Seed, bulk 25 lb. cases.....	0 05
Bird Gravel, 10c. pkts., 24 in case.....	0 06
Bird Gravel, 5c. pkts., 48 in case.....	0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	6 06½

BLUE.

KEEN'S OXFORD. per lb.	
1 lb. packets	\$0 17
¼ lb.	0 17
Reckitt's Square Blue, 12 lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS

CHAS. BOECKH & SONS. per doz.	
Carpet Brooms—	net.
"Imperial," extra fine, 8, 4 strings..	\$3 65
" " " " " " " " " " " " " "	3 45
" " " " " " " " " " " " " "	3 25
"Victoria," fine, No. 8, 4 strings..	3 30
" " " " " " " " " " " " " "	3 10
" " " " " " " " " " " " " "	2 90
" " " " " " " " " " " " " "	6, 3 strings.. 2 90
"Standard," select, " " " " " " " " " " " " " "	8, 4 strings.. 2 90
" " " " " " " " " " " " " "	7, 4 strings.. 2 75
" " " " " " " " " " " " " "	6, 3 strings.. 2 60
" " " " " " " " " " " " " "	5, 3 strings.. 2 45

CANNED GOODS. per doz.

Apples, 3's	\$0 70	\$0 95
gallons	1 65	2 25
Blackberries, 2's	1 75	2 00
Blueberries, 2's	0 90	1 10
Beans, 2's	0 65	0 95
Corn, 2's	0 55	0 80
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 75	0 80
Sifted select	0 95	
Extra select	1 35	1 45
Pears, Bartlett, 2's	1 65	1 75
" " " " " " " " " " " " " "	2 40	
Pineapple, 2's	2 40	2 50
" " " " " " " " " " " " " "	1 75	2 40
Peaches, 2's	1 90	2 20
" " " " " " " " " " " " " "	2 50	3 00
Plums, Green Gages, 2's	1 60	1 80

" Lombard.....	1 50	1 70
" Danson Blue.....	1 40	1 60
Pumpkins, 3's	0 80	0 90
gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	1 15	
Tomatoes, 3's	0 85	0 70
Lobster, tails.....	2 10	2 30
" flats.....	2 65	2 70
Mackerel.....	1 20	1 30
Salmon, Sockeye, tails	1 35	1 50
" flats.....	1 40	1 75
" Cohoes.....	1 15	1 20
Sardines, Albert, ¼'s tins	0 20	0 13
" " " " " " " " " " " " " "	0 20	0 21
" Sportsmen, ¼'s genuine French high grade, key opener.....	0 12½	
Sardines, Sportsmen, ¼'s "	0 21	
Sardines, key opener, ¼'s "	0 16	0 18½
" " " " " " " " " " " " " "	0 10½	0 11
" " " " " " " " " " " " " "	0 18½	0 19
Sardines, other brands 9¼ 11	0 16	0 17
" P. & O., ¼'s tins	0 23	0 25
" " " " " " " " " " " " " "	0 35	0 38
Sardines, Amer., ¼'s "	0 04½	0 09
" " " " " " " " " " " " " "	0 09	0 11
" Mustard, ¼ size, cases	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipper Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)	
Comp Corn Beef, 1-lb. cans	\$1 20 \$1 30
" " " " " " " " " " " " " "	2 30 2 50
Comp Corn Beef 4-lb. cans	7 75 8 25
" " " " " " " " " " " " " "	15 00 16 00
Minced Callops 2	2 60
" " " " " " " " " " " " " "	2 60
Lunch Tongue 1	3 40
" " " " " " " " " " " " " "	6 00
English Brawn 2	2 75
" " " " " " " " " " " " " "	2 50
Camb Sausage 1	4 00
" " " " " " " " " " " " " "	1 50
Soups, assorted 1	2 25
" " " " " " " " " " " " " "	1 80
Soups and Boull. 2	4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz. per doz. \$2.60.



Beardsley's Boneless Herring. doz 2 doz. 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" " " " " " " " " " " " " "	2 60	2 75
" " " " " " " " " " " " " "	5 50	5 80
" " " " " " " " " " " " " "	8 50	8 80
" " " " " " " " " " " " " "	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" " " " " " " " " " " " " "	2 60	2 75
Luncheon Beef, 1 lb.	1 60	1 70
" " " " " " " " " " " " " "	2 75	2 85
Brawn 1 lb.	1 30	1 40
" " " " " " " " " " " " " "	2 35	2 50
" " " " " " " " " " " " " "	6 60	6 80
" " " " " " " " " " " " " "	14 50	15 00
Ox Tongue, 1½ lb.	7 00	7 20
" " " " " " " " " " " " " "	8 50	8 80
" " " " " " " " " " " " " "	10 75	11 00
" " " " " " " " " " " " " "	3 35	3 50
Lunch Tongue, 1 lb.	6 50	6 80
Chipped Beef, ¼ lb.	1 60	1 70
" " " " " " " " " " " " " "	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " " " " " " " " " " " " "	2 45	2 60
Potted Meats, Tongue or Ham ¼ lb.	70	75
" " " " " " " " " " " " " "	1 20	1 25
Potted Deviled Ham or Tongue, ¼ lb.	70	75
Potted Deviled Ham or Tongue, ½ lb.	1 20	1 25

WHITE LABEL.	
Soups Assorted, 1 qt.....	3 00 3 15
" " " " " " " " " " " " " "	2 00 2 10
Gelatine of Boar's Head, 2 lb.....	3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.....	3 00 3 10
Plover Roast.....	5 00
Sliced Gold Band Bacon.....	3 00

Codfish. per doz.

Beardsley's Shredded, 2 doz. pkgs....	0 90
---------------------------------------	------

CHEWING GUM.

ADAMS & SONS CO. per box	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horchound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 380 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.

CADBURY'S. per doz.	
Cocoa essence, 3 oz. packages.....	\$1 65
per lb.	
Mexican chocolate, ¼ and ½ lb. pkgs.	0 45
Rock Chocolate, loose.....	0 37½
" " " " " " " " " " " " " "	0 40
Cocoa Nibs, 11-lb. tins.....	0 40
TODHUNTER, MITCHELL & CO.'S.	
Chocolate— per lb.	
French, ¼'s—6 and 12 lbs.	0 30
Caracas, ¼'s—6 and 12 lbs.	0 35
Premium, ½'s—6 and 12 lbs.	0 30
Sante, ¼'s—6 and 12 lbs.	0 26
Diamond, ¼'s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

IS be-tee any AL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS MACHINE

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, Toronto, Ont.

THE "DIAMOND" OIL BLACKING



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET Montreal

WESTERN ASSURANCE COMPANY

Incorporated 1861.

Fire and Marine

Capital, subscribed \$2,000,000.00
Capital - - - 1,000,000.00
Assets, over - - 2,320,000.00
Annual Income - 2,400,000.00

Head Office: **TORONTO, ONT.**

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.



"BUILD TO-DAY THEN,
STRONG AND SURE.
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

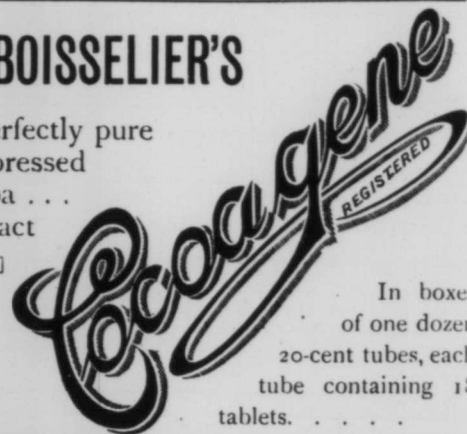
DO YOU?

WISH THUS TO BUILD
an advertisement
in the
CONTRACT-RECORD.
TORONTO
will bring you
tenders from the
best contractors



BOISSELIER'S

A perfectly pure
compressed
Cocoa...
Extract

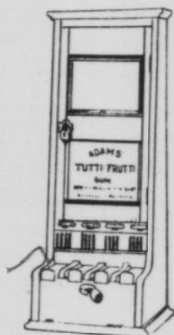


In boxes
of one dozen
20-cent tubes, each
tube containing 18
tablets.

One Tablet makes an excellent Cup of Cocoa.

ALL LEADING GROCERS KEEP IT.

Pays Well...



An automatic selling machine to sell **Adams' Tutti Frutti.** For full particulars apply **Globe Automatic Selling Co., 63 Yonge St., Toronto, Ont.**

Looks Well

Cocoa—		
Homeopathic, 1/4's, 8 and 14 lbs..	0 30	
Pearl,	0 25	
London Pearl, 12 and 18 "	0 22	
Rock	0 30	
Bulk, in boxes.....	0 18	
	per doz.	
Royal Cocoa Essence, packages.....	1 40	
Cocoa—	per lb.	
Case of 11 lbs. each.....	0 35	
Smaller quantities.....	0 37 1/2	
	FRY'S.	
(A. P. Tippet & Co., Agents.)		
Chocolate—	per lb.	
Caracas, 1/4's, 6-lb. boxes.....	0 42	
Vanilla, 1/4's.....	0 42	
"Gold Medal" Sweet, 6 lb. bxs.....	0 29	
Pure, unsweetened, 1/2's, 6 lb. bxs.....	0 42	
Fry's "Diamond," 1/4's, 6 lb. bxs.....	0 24	
Fry's "Monogram," 1/4's, 6 lb. bxs.....	0 24	
Cocoa—	per doz.	
Concentrated, 1/4's, 1 doz. in box.....	2 40	
"	1 1/2	
"	1 1/2	
Homeopathic, 1/4's, 14 lb. boxes.....	0 33	
"	1/2 lbs. 12 lb. boxes.....	33
	JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma.....	per lb. 0 30	
Mott's Prepared Cocoa.....	0 28	
Mott's Homeopathic Cocoa (1/4's).....	0 32	

Mott's Breakfast Cocoa (in tins).....	0 45
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 22
Mott's French-Can Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 27
Mott's Cocoa Nibbs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.....	0 21
Mott's Sweet Chocolate Liquors.....	0 19
	0 30
	COWAN COCOA AND CHOCOLATE CO.
Hygienic Cocoa, 1/2 lb. tins, per doz.....	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.....	2 25
Soluble Cocoa, No. 1 bulk, per lb.....	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.....	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.....	0 35
	WALTER BAKER & CO.'S
Chocolate—	
Premium No. 1, boxes, 12 lbs. each.....	0 42
Bak's Vanilla in boxes, 12 lbs. each.....	0 50
Caracas Sweet, in boxes, 6 lbs. each.....	0 37
Vanilla Tablets, 416 in box, 24 boxes	
in case, per box, net.....	4 20
German Sweet Chocolate.....	4 20
Grocers' Style, in boxes, 12 lbs. each.....	0 25

Grocers' Style, in boxes, 6 lbs. each.....	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.....	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.....	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, 1/2 lb. tins.....	0 49
	COFFEE.
	Green.
	per lb.
Mocha.....	0 27 1/2 0 30
Old Government Java.....	0 30 0 33
Rio.....	0 14 0 16
Plantation Ceylon.....	0 29 0 31
Porto Rico.....	0 24 0 28
Guatemala.....	0 24 0 26
Jamaica.....	0 19 0 22
Maracaibo.....	0 18 0 20
	TODHUNTER, MITCHELL & CO.'S
Excelsior Blend.....	0 34
Our Own.....	0 32
Jersey.....	0 31
Laguaya.....	0 27
Mocha and Java.....	0 32 0 35
Old Government Java.....	0 30 0 32 0 36
Arabian Mocha.....	0 32 0 34
Maracaibo.....	0 26 0 28
Santos.....	0 22 0 26
Crushed East India.....	0 00 0 20

CONDENSED MILK
NEW YORK CONDENSED MILK CO

per doz.

Gail Borden
Eagle, 4 doz. 1-lb. cans per case 2 50

Gold Seal Brand
4 doz. 1-lb. can per case..... 2 00

Borden's Peerless
Evaporated Cream

Family size,
3.1 in case... 1 75

Hotel size,
quarts, 2 doz. in case.....

Half-gallons
1 doz. in case

Gallons, 1/2 doz. in case

Quality thoroughly guaranteed.

Always in Season . . .

And always safe and reliable. No starch is purer or better than

BRANTFORD STARCH

Bright	0 38	0 43
Redpath's Honey	0 40	
" 2 gal. pails	1 10	1 15
" 3 gal. pails	1 45	1 50
MOLASSES.		
Barrels	0 28	0 32
Half-barrels	0 30	0 35
SOAP.		
Babbitt's "1776" Soap Powder		\$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 120 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.		
Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42

Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary	0 22	0 38
Half Chests, seconds	0 17	0 19
Half Chests, thirds	0 15	0 17
Half Chests, common	0 13	0 14
Young Hyson—		
Half Chests, firsts	0 28	0 32
Half Chests, seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
Half Boxes, seconds	0 16	0 19
Half Chests—		
JAPAN.		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
Oolong	0 14	0 15
Gunpowder	0 16	0 19
Siftings	0 07 1/2	0 11

TETLEY'S TEAS.

No. 1. Retailed 70 cents, cost 50 cents.	
No. 2. " 50 " 35 "	
Mixed. " 40 " 30 "	
LIPTON'S TEAS.	
No. 1 Ceylon, retail at	0 50 0 35
No. 2 " " " "	0 40 0 28
No. 3 " " " "	0 30 0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.

Brown Label, 1 lbs. retail at 25c	0 20
Green label, retail at 30c	0 22
Blue label, retail at 40c	0 30
Red label, retail at 50c	0 36
Gold label, retail at 60c	0 44
Brown Label, 1/2 lbs. retail at 26c	0 21
Terms, 30 days net.	
"KOLONA"	
Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.	
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35



Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58
Terms, 3 per cent. off 30 days.	

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's	0 59
Ingota, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeyauckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—	
Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. bx	0 38
I. O. F., 1-10, 5 lb. box	0 28 1/2
Sohmer, 1-10, 5 lb. box	0 32 1/2
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quessel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, 1/2 lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—	
Sonadora Havana	per 1,000 \$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50
Plug tobaccos (sweet chewing)—	
Navy, in caddies	0 35
Navy, plug mark	0 33 35
Honey, boxes and caddies	43
Spun roll chewing, boxes	55
Plug smoking (with or without tags)— per lb	
Black Crown, caddies	0 35
Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

CIGARS—	
La Sonadora Reina Victoria Flor Fina, 1-20	\$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Commel Falt, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

CIGARS—S. DAVIS & SONS, MONTREAL.

SIZES.	
Madre E' Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Victoria Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"	
Case	72 1-lb. cartons 5 00
Half case	36 1-lb. " 2 50
Case	24 3-lb. " 4 25
Half case	12 3-lb. " 2 12
Case	100 5-cent packages 3 50
Half case	50 5-cent packages 1 80

WOODENWARE.

per doz.	
Pails, 2 hoop, clear, No. 1	\$1 45
" " " " " 2	1 60
" " " " " 3	1 40
" " " " " 4	1 55
" " " " " 5	1 40
Tubs, No. 0	8 00
" " " " " 1	6 50
" " " " " 2	5 50
" " " " " 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " " " " XX	1 40
" " " " " X	1 25
" " " " " Special Globe	1 50
Matches— 5-Case Lots, Single Case	
Telegraph	\$3 30 \$3 50
Telephone	3 10 3 30
Parlor	1 70 1 75
Red Parlor	1 70 1 75
Safety	4 00 4 20
Flamers	2 25 2 35

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	\$ 2 00
" " 10 " " "	1 10
" " 2 Tiger, " " "	5 00
" " 4 " " "	2 00

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Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

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- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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