

CANADIAN GROCER

Members of the Associated Business Papers—Only Weekly Grocery Paper Published in Canada
THE MACLEAN PUBLISHING COMPANY, LIMITED

Vol. XXXIII

PUBLICATION OFFICE: TORONTO, MAY 30, 1919

No. 22

FOR over twelve years the GENUINE-ORIGINAL Kellogg's
Toasted Corn Flakes have always been sold in the Red, White
and Green Package. NEVER CHANGED.

QUICK SELLERS
NOT
SHELF STICKERS

GREATLY INCREASING
ANNUAL SALES



MOST
PROFITABLE
TO HANDLE
AVOID IMITATIONS

KELLOGG'S TOASTED CORN FLAKES are only MADE IN CANADA BY

The Battle Creek Toasted Corn Flakes Co., Limited
Head Office and Plant: LONDON, ONT.

RECOMMENDED BY THEIR QUALITY.....



Imperial Parowax, Imperial Ioco Liquid Gloss, Imperial Household Lubricant—just try these three excellent products in your own home, and you will ever after unhesitatingly recommend them to your customers.

Imperial Ioco Liquid Gloss for renewing the lustre on all finished surfaces—furniture, automobile and carriage bodies. Useful also in cleaning and polishing plate and cut glass.

Imperial Household Lubricant prevents rust and kills the squeaks. As its name indicates, it is just the thing for a phonograph, sewing-machine and typewriter, as well as for other household purposes.

Imperial Parowax seals out the air in preserving. A little Parowax makes the wash day lighter—brightens the clothes, and adds the laundry gloss in ironing, too.

A better value for customers and a more liberal margin for dealers in these than any similar products.

IMPERIAL OIL LIMITED

Power · Heat · Light · Lubrication
Branches in all Cities

Picnic Time will boost your sales of

Borden's

Every outing party will appreciate the delicious convenience of the Borden Milk Products.

By a frequent Borden display in your windows you will remind folk of Borden suitability for an occasion like that pictured below.

The following five favorites are always worth showing:

Borden's Eagle Brand Condensed Milk.

Borden's Reindeer Condensed Milk.

Borden's Reindeer Coffee.

Borden's Reindeer Cocoa.

Borden's St. Charles Evaporated Milk.

Borden Milk Co., Limited

"Leaders of Quality"

MONTREAL

Branch Office: No. 2 Arcade Bldg., Vancouver





SOME of your customers may imagine that because the Anchor Cap is the tightest seal on the market it is a difficult matter to open up an Anchor Cap sealed container.

The simplicity of the operation is well illustrated by the above illustrations.

Tell your customer this when you sell her an Anchor Cap sealed package. Show her how quickly and how easily the seal may be removed.

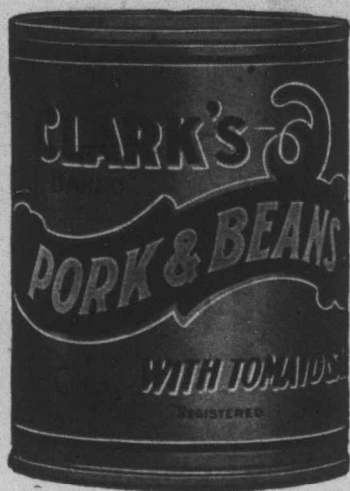
Anchor Cap sealed packages make nice displays.

Write for the free Anchor Cap booklet.

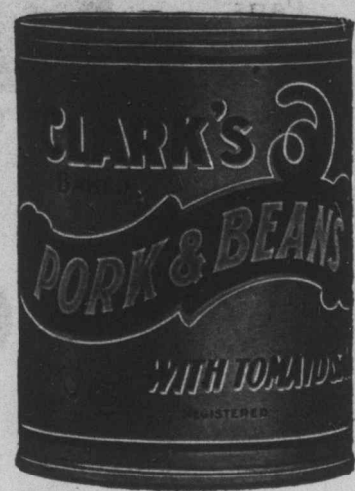
**Anchor Cap and Closure
Corporation of Canada, Ltd.**

DOVERCOURT ROAD, TORONTO

CLARK'S PORK AND BEANS



with
Tomato
Chili
or Plain
Sauce



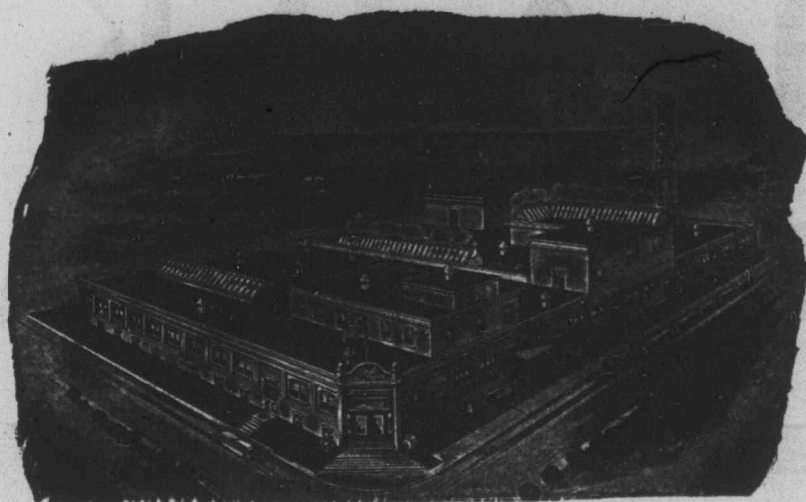
If you want *New* business, if you want *Repeat* business, if you want *Increased* business, Mr. Grocer, carry and display **CLARK'S PORK AND BEANS.** They have

THE REPUTATION, THE QUALITY AND THE SALE

W. Clark, Limited

Montreal

Prepared
in
Copper
Kettles
Boiled
in
Silver
Pans



Packed
in
Gold
Lined
Pails
and
Glass
Jars

THE MOST MODERN AND UP-TO-DATE FRUIT
PRESERVING FACTORY IN CANADA

WAGSTAFFE'S

NEW SEASON'S 1919

STRAWBERRY JAM

Now Ready for Delivery

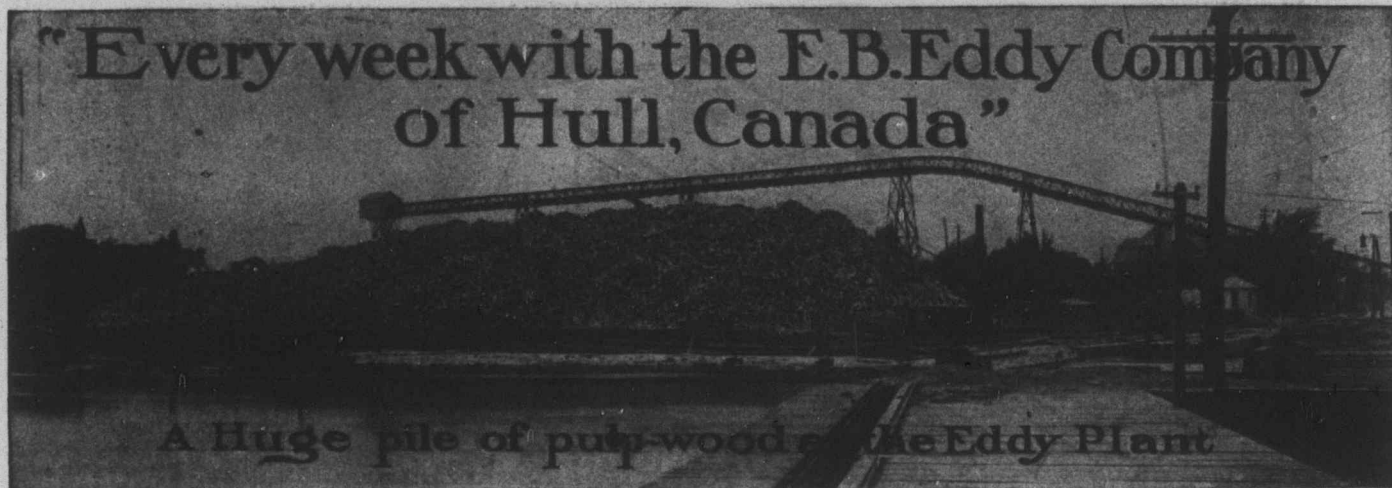
Order from Your Wholesale Grocer

WAGSTAFFE, LIMITED

Pure Fruit Preservers

HAMILTON

CANADA



Story for Week Dated May 30, 1919

Being No. 36 in the Series

*Some of the True Stories
Told by Eddy Co. Paper Bags*

PAPER manufactured at the E. B. Eddy plant does not need one word printed upon it to tell important and interesting news. All that is necessary is for the paper to proceed to the Eddy Company paper bag factory and there it will very soon become eloquent as regards affairs outside.

For instance, when the war broke out, and the munitions business began to boom in response to export demand, there was an instant increase in the demand for paper bags from the E. B. Eddy plant to hold explosives. The bags were telling the story that a war was raging, and that Canada's munitions business was active.

The advent of Eastertide is foretold by the output of fine quality Hat and Millinery bags from the Eddy Plant. These paper bags are the aristocrats of the paper bag world. They are of very fine paper, and very finely finished, and they vary in size from 9 x 12 inches up to 25 by 29 inches.

And then the mighty army of paper bags which goes forth every day from the E. B. Eddy plant to the Retail Grocers of Canada has a strange way of telling the story of business conditions throughout Canada.

The bags tell the story of hard times in unmistakable terms, for it is a matter of Eddy Company experience extending over a great many lean years and fat, that when the paper bags called for daily by the grocery trade are all in small sizes that means that people are ordering small quantities of goods because purses are not so full as they might be.

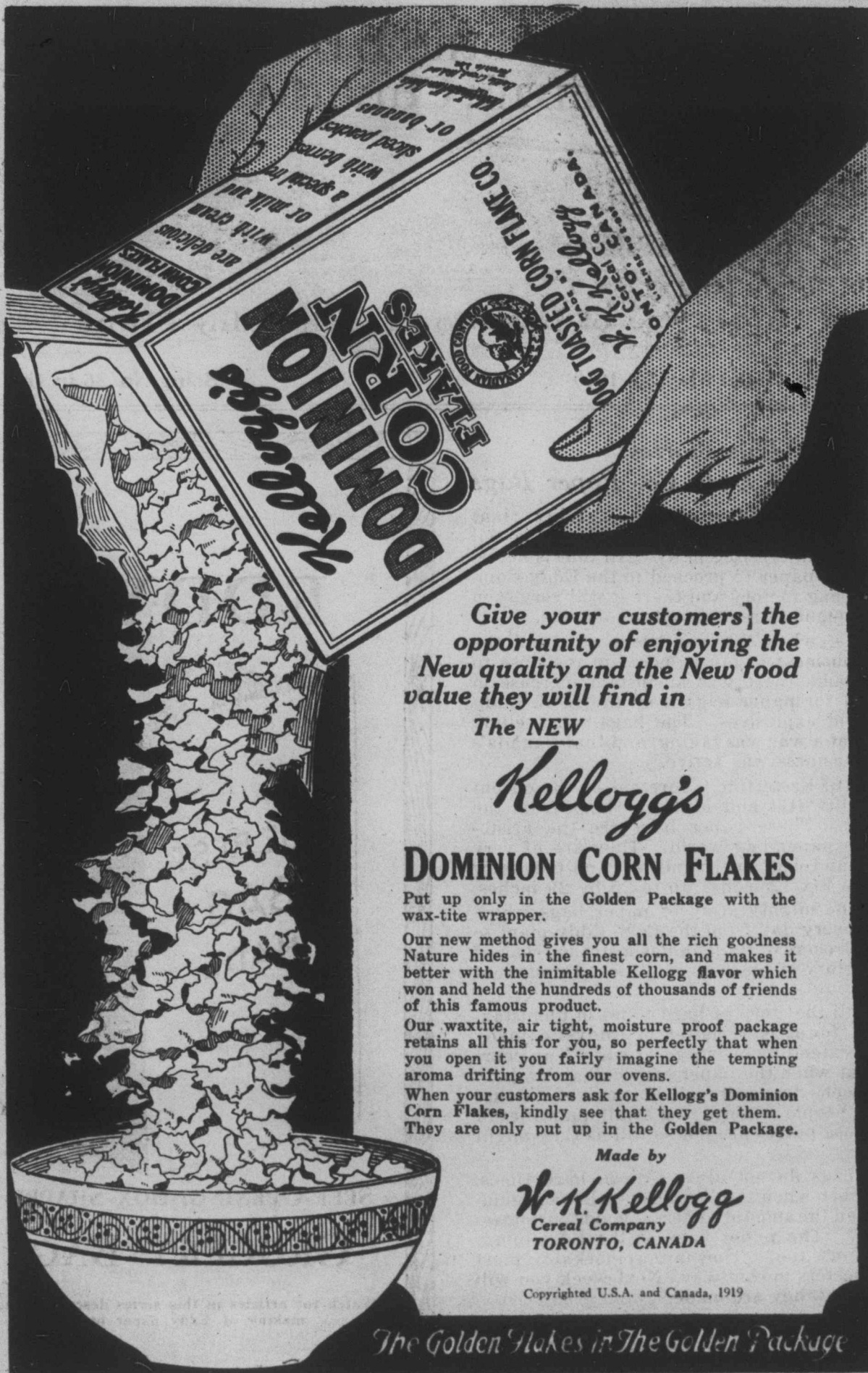
But small bags do not always mean hard times. You remember when the Food Controller's regulations affected the amount of cereal goods customers might buy? The paper bags at the Eddy plant had that story too! They are remarkably alert market reporters in that way. Next week you will read here how they are made.



EDDY'S

SELF-OPENING, BOX-SHAPED
GROCERY BAG

Watch for articles in this series describing the making of Eddy paper bags



Give your customers the opportunity of enjoying the New quality and the New food value they will find in

The NEW

Kellogg's

DOMINION CORN FLAKES

Put up only in the Golden Package with the wax-tite wrapper.

Our new method gives you all the rich goodness Nature hides in the finest corn, and makes it better with the inimitable Kellogg flavor which won and held the hundreds of thousands of friends of this famous product.

Our waxtite, air tight, moisture proof package retains all this for you, so perfectly that when you open it you fairly imagine the tempting aroma drifting from our ovens.

When your customers ask for Kellogg's Dominion Corn Flakes, kindly see that they get them. They are only put up in the Golden Package.

Made by

W. K. Kellogg
Cereal Company
TORONTO, CANADA

Copyrighted U.S.A. and Canada, 1919

The Golden Flakes in The Golden Package

They take

KLIM

with them

They buy sufficient to cover their needs until they return home which means quantity sales for you.

See to it that every customer of yours who has a Summer home or who spends a vacation "outdoors" takes along a supply of this convenient powdered separated milk.

Campers, hunters, fishermen and all who spend their Summer vacations away from town find Klim the greatest milk convenience they can take with them.

CANADIAN MILK PRODUCTS Limited

TORONTO

St. John Montreal Winnipeg

Klim is sold by all Wholesale Grocers



EUREKA
REFRIGERATORS

are

Made in Canada
by

Canadian Workmen

Guaranteed to give
Satisfaction

Eureka Principle
Cold Dry Air Circulation



PATENTED 1886, 1900, 1910, 1914, 1917.

Absolutely Reliable

Built to last a Lifetime

Write for our New Catalog

Eureka Refrigerator Co., Limited

Head Office: Owen Sound

Branches: Toronto, Hamilton, Montreal

Best Pineapple Week

Supply Limited. Demand exceedingly heavy.

Order immediately to ensure prompt delivery

Celebrated (Elephant) Oranges

Fresh Car of Winesap Apples
(Extra Fine Quality).

Florida and (Natural Green) Celery

New CABBAGE

„ **CARROTS**

„ **BEETS, Etc.**

Kindly Phone, Write or Wire Your Orders.

McBRIDE BROS.

House of Quality

35 Church St. - Toronto

Canadian Food Control Licenses Nos. 3-027 and 3-028

Something New in Appetizers—

MAROMA

Made in conjunction with our famous Blue Seal Products and made from the very finest ingredients.

Fine for Fish and all kinds of grilled meats, and gives a delicious piquancy to salad dressings, Mayonnaise Sauce, etc.

Maroma will captivate your most particular customer. Try a little display.

E. W. Jeffress, Ltd.

WALKERVILLE, ONT.



K NOWN quality makes "Nugget" a pleasant and profitable merchandizing proposition for the busy grocer. He has no hesitancy in recommending it, and his customer has none in accepting it. Because of this universal confidence in its quality "Nugget" solves most profitably the question of what shoe polishes a grocer should handle.

Black, Tan, Toney Red, Dark Brown

"Nugget" is sold on a one-price basis that is fair to retailer and wholesaler alike.

The Nugget Polish Co., Ltd.
TORONTO

O'LOANE, KIELY & CO., LTD.

VANCOUVER, B. C.

Wholesale Grocery Brokers, Manufacturers' Agents and Distributors

We offer first-class Intelligent and Reliable Service.

25 years' experience in Wholesale Grocery and Kindred Lines.

WE HAVE experienced specialty Salesmen; Free and Bonded Storage Facilities and Trackage.

We have Reliable Brokerage Connections in every Wholesale City in Canada and in many United States Cities.

WE SOLICIT RELIABLE ACCOUNTS

Import and Export Departments

IMPORTERS—Specializing Oriental produce, including Beans, Peas, Seeds, Rice, Tapioca, Spices, Tea, Coffee, Ceylon Coconut, Peanuts, Walnuts, Sulphur, Kauri Gum, Hemp Oil, Cocoanut, Peanut, Cottonseed, Soya Bean, Castor, Chinawood Oil, Fish Oil, Australian Mutton; Packers' By-Products, including Tallow, Grease, Lard, Sausage Casings, Hides, etc.; Cordage, Glassware, Matches, Raw Materials, etc.; Dried Fruits, Honey, Jams, Fruit Pulp, Australian Currants and Produce.

EXPORTERS—Including Canned Salmon, Herring, Clams, Pilchards, Salt Herring and Salmon in barrels, and other Cured Fish; Canned Milk, Canadian and American Canned Fruits and Vegetables, Dried Fruits and Vegetables and other Food Products, Paper, Pulp, Lumber, Box Shooks, Potatoes, Apples, Beans, Peas, Seeds, etc.

Wantmore PEANUT BUTTER

The Finest Spread
for Bread



A delicious line. Made from selected hand-picked, blanched peanuts. Healthful, nutritious and palatable. Physicians recommend it for children. When you sell a customer one can of WANTMORE Peanut Butter you will sell her many more. Its goodness will keep it repeating and you make a good profit on every sale. Ask your jobber for it, or write direct to us.

R.L. Fowler & Co., Ltd.

Manufacturers

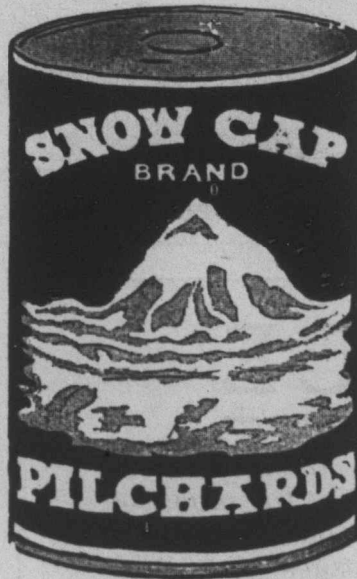
CALGARY

SASKATOON

REGINA

License No. 15-241

SNOWCAP PILCHARDS



Delectable
and
Dainty
Hand
Packed

BY

**The Nootka
Packing Co., Ltd.**

NOOTKA, B. C.

Packed in 1 lb. Talls
and 1-2 lb. Flats.
Sold By Your Jobber.

EXCLUSIVE DISTRIBUTORS

Dodwell & Co., Limited

VANCOUVER, B. C.

Imperial Rice Milling Co., Ltd.

VANCOUVER, B.C.



We are offering the best value
in Rice on the Canadian
market to-day.

Canada Food Board License No. 4-517.

DESICCATED COCOANUT

We import direct from our own
mills at Colombo, Ceylon, and stand
behind the quality of our goods.
The prices we quote are rock-
bottom. Let us quote you on your
next requirements.

Our agents are:

Tees & Perse, Ltd., Winnipeg, Fort William, Regina,
Saskatoon, Moose Jaw; Tees & Perse of Alberta,
Ltd., Calgary, Edmonton. Newton A. Hill, Toronto,
Ont.; E. T. Sturdee, St. John, N.B.; R. F. Cream &
Co., Ltd., Quebec, Que.; J. W. Gorham & Co., Halifax,
N.S.; C. T. Nelson, Victoria, B.C.

Dodwell & Co., Ltd.

Importers & Exporters

VANCOUVER

Your Customers Will Like

**ALBATROSS
BRAND**

PILCHARD

It is a wholesome and delicious Sea Food
and with the prevailing big demand for
fish dealers will find Albatross Brand
Pilchards a quick-mover and a good
money-maker, too.

Clayoquot-Sound Canning Co., Ltd.

J. L. BECKWITH, Agent
VICTORIA - B.C.

RICE

Wholesale houses are respectfully
requested to enquire for prices on
carloads of Siam and Japan Rice.
Telegraphic messages sent "col-
lect" will be accepted.

S. LOWRIE

825 Powell St.

Vancouver, B.C.

Oranges
California Lemons
and Early Vegetables

We Invite Correspondence

LEMON BROS.

Owen Sound, Ont.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

The service department of Canadian Grocer will gladly assist manufacturers at home and abroad in making arrangements with the firms in all parts of Canada whose announcement appear on this page.

BRITISH COLUMBIA

Squirrel Brand PEANUT BUTTER

C. T. NELSON
GROCERY BROKER
165 Hibben-Bone Bldg., Victoria, B.C.
In touch with all British Columbia wholesalers and jobbers, and can place your line to best advantage. Live men calling on retail trade.
VICTORIA VANCOUVER

KELLEY-CLARKE CO.
VANCOUVER, B.C.
GROCERY AND SALMON BROKERS
MANUFACTURERS' AGENTS
Offices also at Seattle, Tacoma and Spokane, Wash.; Portland, Ore.; San Francisco, Los Angeles, Cal.; Boise, Idaho; New York City.

Interested in the B.C. Market?
We can place one or two good Specialty lines. Our firm has back of it a 15 years' success reputation. We have a staff of aggressive salesmen and first-class storage and warehousing facilities. Write us if you want real representation.
Little Bros. Ltd.
VANCOUVER

M. DESBRISAY & CO.
Salmon Cannery and Manufacturers' Agents
VANCOUVER, B.C.
Our organization is equipped to handle any manufacturers' line. Our salesmen get results.

North West Trading Co., Ltd.
Importers of Australian and Oriental Produce
SALMON BROKERS
DOMINION BLDG. VANCOUVER

EXCELLENT FACILITIES FOR SELLING AND DISTRIBUTING
FREE and BONDED WAREHOUSE
CAMPBELL BROKERAGE CO.
860 CAMBIE ST. - - VANCOUVER

SAY YOU SAW IT IN CANADIAN GROCER WHEN WRITING TO ADVERTISERS

SAY YOU SAW IT IN CANADIAN GROCER

This Paper Will Interest Your Clerk---Let Him Read It.


MANUFACTURERS! Why delay getting your product placed in this market? With an established connection of years' standing we can give you splendid service.
R. G. BEDLINGTON & CO., LIMITED, VANCOUVER
IMPORTERS Established 1905 EXPORTERS

Watson's

FISH PASTE
in 4 oz.
GLASS JARS

BLOATER
ANCHOVY
SARDINE
SALMON

Packed by—WATSON BROS. FISHING & PACKING CO., LTD., VANCOUVER



MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

WESTERN PROVINCES

A. M. Maclure & Co.MALTESE CROSS BUILDING
WINNIPEGIMPORTERS, BROKERS
MAN'F'S. AGENTS
GROCERY, DRUG AND
CONFECTIONERY
SPECIALTIES**Wholesale Grocery Brokers
Commission Merchants**410 Chamber of Commerce, Winnipeg
Personal attention given to all business entrusted
to us. Established here 1900.
Correspondence Solicited.
GEORGE ADAM & CO.**ALEX. BAIRD LTD.**Manufacturers' Agents
300 Montreal Trust Bldg.
WINNIPEG, MAN.
Correspondence Solicited**C. H. GRANT CO.**Wholesale Commission Brokers and
Manufacturers' Agents810 Confederation Life Bldg., Winnipeg
We have the facilities for giving manu-
facturers first-class service.**W. L. Mackenzie & Co., Ltd.**

Head Office: Winnipeg

Branches at
Regina, Saskatoon, Calgary, Edmonton**Joseph E. Huxley & Co.**

Wholesale Grocery Commission Agents

WINNIPEG

CANADA

Macdonald, Adams Company

Brokers and Manufacturers Agents

Open to negotiate for new lines of
Grocery Specialties in Western Canada
502 Avenue Building, Winnipeg

Say you saw it in Canadian

Grocer, it will identify you.

See Page 72 of this Issue,
it will interest you. It has
helped others, it may help
you.

Donald H. Bain Co.

WHOLESALE GROCERY COMMISSION AGENTS

A sales force of competent men.
Ample capital—and the reliability that goes with it.
A record of results—and the prestige that follows it.
An energetic, result-getting organization—with satisfied clients to
prove it.
Are all at your disposal if WE represent you.
Every branch a business in itself, directed by capable, experienced
managers.
All varieties of Food Products.
If you want results get in touch with us.

Head Office: WINNIPEG

Branches—REGINA, SASKATOON, EDMONTON, CALGARY, VANCOUVER
ALSO AT 60 CHEAPSIDE, LONDON, E.C. 2, ENGLAND

Canada Food Board License No. 6-480

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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WESTERN PROVINCES

MANITOBA
SASKATCHEWAN

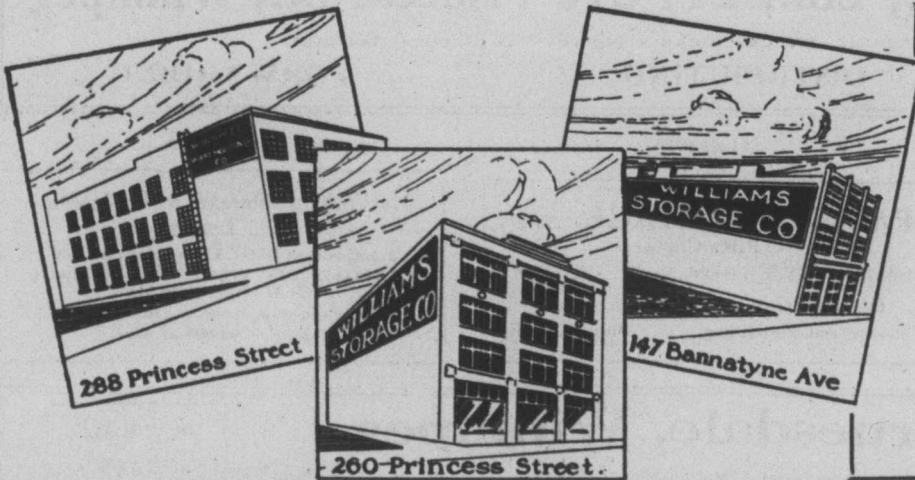
Wholesale Grocery Commission
Brokers

ALBERTA
WESTERN ONTARIO

H. P. PENNOCK & CO., Ltd.

Head Office: WINNIPEG Manitoba

We solicit correspondence from large and progressive manufacturers wanting active and responsible representation west of the Great Lakes. An efficient selling organization, and an old-established connection with the trade, place us in a position to offer you unexcelled facilities for marketing your products. Write us now.



The Largest in Western Canada

We are the largest Storage Distributing and Forwarding House in the Western field. Total Storage space ninety-six thousand square feet of Bonded or Free Storage. Heated Warehouse. Excellent Track facilities. The Western House for Service.

Williams Storage Co.
WINNIPEG
and
Winnipeg Warehousing Co.

F. D. Cockburn Co., 149 Notre Dame Ave. E., Winnipeg

We represent some of the best manufacturers and will give your line the same attention. Pugsley Dingman & Co., Ltd., John Taylor & Co. and John Bull Mfg. Co.

SIX HOUSES IN WESTERN CANADA

W. H. ESCOTT CO., LIMITED
W. H. ESCOTT CO., LIMITED
W. H. ESCOTT CO., LIMITED

Winnipeg, Man.
Saskatoon, Sask.
Regina, Sask.

W. H. ESCOTT CO., LIMITED
W. H. ESCOTT CO., LIMITED, Fort William, Ont.
W. H. ESCOTT CO., LIMITED
Edmonton, Alta.

WHOLESALE GROCERY BROKERS, MANUFACTURERS' AGENTS, IMPORTERS

Consignments Solicited

HEAD OFFICE: 181-183 Bannatyne Ave. East, WINNIPEG

Write Us

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

A service department of Canadian Grocer will gladly assist manufacturers at home and abroad in making arrangements with the firms in all parts of Canada whose announcements appear on this page.

WESTERN CANADA



The House of Scott-Bathgate Co., Limited

Founded on Service, Integrity and Reliability. Have an organization equipped to introduce your products in Western Canada.

Manufacturers should write us.

Address

149 Notre Dame Ave. E., Winnipeg

"Always On The Job"

The H. L. Perry Co., Ltd., 214-216 Princess St., Winnipeg

As your Selling Agents, we can make a big success of your Account.

STORAGE

DISTRIBUTING

FORWARDING

ALBERTA

D. J. MacLeod & Co.

Manufacturers' Agents
and Grocery Brokers
EDMONTON, ALTA.

Open to negotiate for new lines in Alberta. Our staff calls on wholesale trade and does detail work.

PACIFIC CARTAGE CO.

C.P.R. Carters

Office: C.P.R. Freight Sheds CALGARY

Distribution of Cars a Specialty
Storage and Forwarding Prompt Service

MacCosham Storage & Distributing Co., Limited

MacCosham Bldg., Edmonton, Alberta
CARLOAD DISTRIBUTORS, CARTAGE
AND WAREHOUSEMEN
Free and Bonded Storage
5 floors—60,000 sq. feet.

Watson & Truesdale, Winnipeg

Have live men doing detail work throughout our territory. Manitoba, Saskatchewan and Alberta. They get the business, and can get it for you. Write us, and we will explain our system.

Wholesale Grocery Brokers and Manufacturers' Agents

TRUCKAGE
STORAGE
DISTRIBUTION

A BRANCH HOUSE WITHOUT THE COST OF MANAGEMENT

The Regina Cold Storage & Forwarding Co. Ltd.

Regina - Saskatchewan

COLD STORAGE

WAREHOUSING

CAR DISTRIBUTION

EL ROI-TAN PERFECT CIGAR

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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ONTARIO

T. M. SIBBALD & SON
GROCERY BROKERS
Agent for KELLOGG'S Toasted Cornflakes
Another Agency Solicited
311 KING ST. E. - TORONTO
Storage and Bonded Warehouses

MACLURE & LANGLEY
LIMITED
Manufacturers' Agents
Grocers, Confectioners and Drug
Specialties
12 FRONT ST. EAST, TORONTO

W. G. A. LAMBE & CO.
TORONTO
Established 1885
SUGARS FRUITS

H. D. MARSHALL
Wholesale Grocery Broker
OTTAWA MONTREAL HALIFAX

W. G. PATRICK & CO.
Limited
Manufacturers' Agents
and Importers
51-53 Wellington St. W., Toronto

If you have a business to dispose of, or are in need of efficient help, try a Want Ad. in Canadian Grocer, and let it assist you in filling your needs.



Furnivall's
JAMS

Are you selling FURNIVALL'S?

Quality grocers everywhere are, and they find it a very dependable profit-maker.

Furnivall's Jam has the quality that makes lasting friendships. That's why it's such a repeater. Try it.

FURNIVALL-NEW,
Limited
Hamilton Canada
Canada Food Board License,
No. 14-167

AGENTS—The City of Ottawa and the Lower Provinces (except Cape Breton): Messrs. Geo. Hodge & Son, Ltd., Montreal, Que. Ontario: MacLaren Imperial Cheese Co., Ltd., Toronto, Ont. Manitoba: H. L. Perry Co., Winnipeg, Man. Hamilton: R. M. Griffin. Cape Breton, N.S.: O. N. Mann, Turnbull Bldg., Sydney, N.S.

OCEAN BLUE

In Squares and Bags.

EVERY woman takes a pride in having spotlessly white household linen. OCEAN BLUE gives the best results in the easiest way.

Give all your customers the opportunity of testing it, and you will soon need to

Order more from your Wholesaler.

HARGREAVES (CANADA) Limited
The Gray Building, 24 and 26, Wellington Street, W., Toronto

Western Agents: For Manitoba, Saskatchewan and Alberta: W. L. Mackenzie & Co., Ltd., Winnipeg, Regina, Saskatoon, Calgary and Edmonton. For British Columbia and Yukon: Creeden & Avery, Rooms 5 and 6, Jones Block, 407 Hastings Street West, Vancouver, B.C.

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QUEBEC

ROSE & LAFLAMME LIMITED

*Commission Merchants
Grocers' Specialties*

MONTREAL TORONTO
Canadian Food Control License Nos. 6-236/7/8

THE S. G. BENDON UTILITY CO.

Brokers and Commission Agents

30 St. Francis Xavier St., Montreal
Our Motto: Always at Your Service

JOHN E. TURTON

Wholesale Grocery Broker
BOARD OF TRADE BUILDING
MONTREAL

C. B. HART, Reg. Montreal, P.Q.

*Grocery and Chemical Brokers
Commission Agents*

Paul F. Gauvreau

Wholesale Broker

FLOUR, FEEDS AND CEREALS

84, St. Peter Street, Quebec

Am buyer of Peas, Beans, mixed Grain of all kinds. Mail samples and prices. Need big quantities to fill contracts.

J. L. FREEMAN & CO.

Wholesale Grocery Brokers

ROOM 122 BOARD OF TRADE BUILDING - Montreal

Established 1889
HOWE, McINTYRE Company
Grocery Brokers, Importers and Manufacturers' Agents.
91-93, Youville Square,
MONTREAL CANADA

W. J. SHEELY

*Grocery Broker and
Commission Merchant*

AGENCIES WANTED
CONSIGNMENTS SOLICITED
Bankers: Home Bank of Can.

St. Nicholas Bldg. Montreal

GAETZ & CO.

MANUFACTURERS' AGENTS AND
GROCERY BROKERS

47-49 Upper Water St., Halifax, N.S.

WE WANT AGENCIES
For
Confectionery, Chocolates, Etc.

Best References

J. C. THOMPSON & CO.
GROCERY BROKERS MONTREAL

MANUFACTURERS

We want Agencies for Food Stuffs
FOR QUEBEC PROVINCE
References: Royal Bank
NAP. MORRISSETTE

18 Jacques Square MONTREAL

MANUFACTURERS OF FOOD PRODUCTS

Let us market your foods in the Province of Quebec. We guarantee the best of service.
References, Royal Bank of Canada.

Genest, Genest, Limited,

Board of Trade
Building

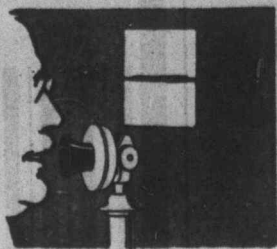
Montreal

DO YOU NEED ANYTHING ?

If so, turn to page 72 and look it over

The opportunity you are looking for may not be there. Then create your opportunity by advertising. It is easily done. Write a concise description of what you need. Count the words. The rate is small, 2 cents per word for first insertion and one cent for each subsequent insertion. If you want your replies directed in our care the charge for Box is 5 cents per insertion extra.

CANADIAN GROCER, 143 University Ave., Toronto, Ont.



Face Your Telephone

and speak distinctly and directly into the mouth-piece. The person you are speaking to will have no trouble in hearing and understanding you no matter how far away he may be.

The Bell Telephone Co. of Canada

"Good Service.....our true intent."



SUMORE

The Perfect
Peanut

ASK YOUR JOBBER

OR

Montreal Nut and
Brokerage Co.

30 and 32 Jurors Street, Montreal, P.Q.

VOL-PEEK



FIRST AID IN THE KITCHEN -

IN EVERY HOUSEHOLD

Vol-Peek finds a place. Mends pots, pans, tinware, graniteware, copper, aluminum, etc. Easily applied, sanitary, hardens quickly and costs only 1/2 cent per mend.

Send a sample order to-day. A bright colored display stand of 24 packages for \$2.25. Vol-Peek sells on sight and is guaranteed; 60% profit for the dealer.

At your jobber or

H. NAGLE & CO., Box 2024, MONTREAL
(Owning and Operating Vol-Peek Mfg. Co.)



25% profit for you in
selling Scotch Snack

And Scotch Snack sells easily. The housewife has just to realize how good this new product is for Sandwiches, Salads, Croquettes, etc., and she'll buy it regularly.

Every sale of Scotch Snack gives you a margin of 25%.

ARGYLL BUTE, 637 St. Urbain St., MONTREAL

The Cleanest Store in Town

Your reputation as the cleanest store is worth much to you.

People like to trade in clean stores where merchandise is kept spic-and-span.

Dust repels trade—get rid of dust. Dust *cannot* rise where Imperial Standard Floor Dressing is used.

Imperial Standard Floor Dressing is a wonderful cleaning, wood-preserving preparation which prevents dust from rising.

STANDARD Floor Dressing

Cleans the surface of wood, linoleum and oil cloth thoroughly. One gallon is sufficient for 500-700 square feet of floor space, one application every three or four months will keep floors and shelving clean and prevent dust from rising. Display it on your counter, recommend it to your customers, demonstrate the results by the spotless cleanliness of your own store.

Sold in gallon and four-gallon cans, also half-barrels and barrels.



IMPERIAL OIL LIMITED

Power - Heat - Light - Lubrication
Branches in all Cities

Help him "get" those Potato Bugs

THE world requires of Canada this year a bumper potato crop. The big crop will undoubtedly be forthcoming if the potato grower can get the upper hand of his arch enemy, the potato bug. You can help him, and thereby earn his gratitude and good will (to say nothing of a nice profit), by selling him the insecticide that never fails to kill—

Munro's Pure Paris Green (Government Standard)

Munro's Paris Green is not only the most deadly bug exterminator you can handle but also the most profitable. Everybody knows how effective it is, it doesn't need any introduction or try out. It is *the* certain-sure potato bug killer that every grower acknowledges the best on the market.

Pushing the sale of Munro's Paris Green is a real effort towards the production of a big potato crop. Keep your stock up.

McARTHUR, IRWIN, LIMITED

MONTREAL
Established 1842

Order from your jobber
or direct



MACDONALD'S Popular Brands

"The Tobacco with a heart"—Macdonald's trade mark of quality—have been the popular plug tobaccos since 1858. Order Macdonald's and ensure satisfied customers.

Plug Smoking

- "British Consols"
- "Brier"
- "Index"



Trade Mark
Registered



Plug Chewing

- "Prince of Wales"
- "Napoleon"
- "Black Rod" (Twist)



Trade Mark
Registered

W. C. MACDONALD, REG'D.

Established Over 60 Years

Incorporated.

MONTREAL, QUE.

After present manufactured stocks are exhausted, all our brands except "Twist" will be put up in 10-lb. caddies.



Every good grocer can sell Mathieu's Nervine Powders. Think of the many customers who will appreciate a suggestion like Mathieu's Nervine Powders—a reliable remedy for headaches, neuralgia and other nerve disorders.

Contains no harmful or habit-forming drug. Feature Mathieu's for summer selling.

J. L. Mathieu Co.

PROPRIETORS

SHERBROOKE

QUEBEC

The Megantic Broom Mfg., Co., Ltd.

Manufacturers of Brooms and Clothes Pins



Lake Megantic, Que.

Our clothes pins are made and designed to stay on the line. And they do. Dealers know that by the way housewives are asking for them. Made of the best wood, that insures against splitting. Splendid profits and customers' satisfaction assured to the dealer selling them. Write our nearest agent.

AGENTS: Boivin & Grenier, Quebec. Delorme Freres, Montreal. J. Hunter White, St. John, N.B. H. D. Marshall, Ottawa. Harry Horne Co., Toronto. Tomlinson & O'Brien, Winnipeg. Huppenheimer Bros., Vancouver. McFarlane & Field, Hamilton, Canada.



**Las Palmas, Canary Islands
Caracas, Venezuela
Paris, France
Bridgetown, Barbados**

Above are some of the places, selected at random, whence "Salada" goes this week.

In addition to this our Toronto, Montreal and Boston warehouses, (of which Toronto and Boston are quite the largest tea-blending and packing units in America), are turning out enormous quantities to satisfy the public demand throughout Canada and the U.S. In 27 years we have built up the largest packet tea business in the Western Hemisphere solely on account of the *absolute reliability* of

"SALADA"

TORONTO, MONTREAL, BOSTON, NEW YORK, CHICAGO, PITTSBURGH, BUFFALO, DETROIT, LONDON, ENG.

"Your best friend is your best seller"



A Delicious Delicacy in a Big
Air-Tight Package

**WHITE SWAN
WHEAT KERNELS**

Milled from the very heart of No. 1 Northern Wheat grown on the sunny prairies of Western Canada. Makes a really wonderful porridge — tasty, healthful, full-flavored.

Tell your trade how good White Swan Wheat Kernels are, especially for the little folks. Show a few packages on your sales counter.

You'll like the profits.

White Swan Spices & Cereals, Limited
TORONTO : CANADA

Puffed Wheat is again available - tell your customers so.

For eighteen months, to conserve wheat, at the request of The Canada Food Board, we did not puff a wheat berry. Your customers were satisfied to go without this popular puffed product during the war, but they wanted it and are hungry for it today.

A complete battery of gums in our new mill at Peterborough is now busy puffing wheat night and day to supply the demand and will continue doing so as long as our present supply of wheat, suitable for puffing, lasts.

We have not advanced the price of Puffed Wheat - it continues to be \$4.25 per 36 Packages.

Order from your wholesaler. Make a display of the goods when you get them - the cash in the till will tell the whole story.

The Quaker Oats Company
Peterborough and Saskatoon
Canada

Take Advantage of Our Publicity

Link up your store with the Red Rose Tea Publicity Campaign, now running in the newspapers, by making a display of Red Rose Tea packages in your window.

Our new Waxed Board Packages are neat and attractive, and are easily arranged to make an eye-catching display.

If you will try one Red Rose Window Display, we believe you will be so pleased with the results that you will make frequent displays in future.



T. H. Estabrooks Co., Limited

St. John, Montreal, Toronto, Winnipeg, Calgary, Edmonton



NUTRO PEANUT BUTTER

"The Best Spread There is for Bread"

A delicious and wholesome peanut butter that will please the most critical taste. In 1, 5, 15 and 55-lb. tins.

Agents for Ontario and Quebec: C. Morris & Co., C.P.R. Building, Toronto. For distribution in Manitoba, Saskatchewan, Alberta and B.C., apply to Manufacturers.

Made by **Kelly Confection Company, Limited**
VANCOUVER, B.C.



Bars
Cream Bar
Filbert Bar
Milk Bar

Canada's
Best
Cream Cakes
Peanut Bar

Your assortment is not complete without this line

BAINES LIMITED - MONTREAL

A. W. BARNUM, Winnipeg and Vancouver

This counter display will help sell Keen's Blue for you

It is a good-looking display that gets the people's notice quickly and reminds the good housewife that you're selling her favorite blue—Keen's.

You don't have to "introduce" Keen's. Everybody knows it. They'll buy it with a little effort on your part.

Magor, Son & Co., Ltd.

191 St. Paul Street W.

MONTREAL

30 Church Street, Toronto



Just Consider These Facts, Mr. Manufacturer

Think what it means to your product to have it pushed in the Western field by an organization staffed and equipped with every essential for the getting of quick, definite results.

To have it handled by an organization that's backed by *a purchasing power of Twelve and a Half Million Dollars!*

To have it introduced to the West under the auspices of a house that handles nothing but first quality goods!

If you think the matter is worth investigating write us now for full particulars.

The Consolidated Purchasing Co., Ltd.

313-319 Pacific Avenue, Winnipeg

E. NICHOLSON, General Manager

CANADIAN GROCER

Vol. XXXIII.

TORONTO, MAY 30, 1919

No. 22

Windows the Best Advertisers

W. R. McCaw Finds That His Window's Appeal is His Strongest Argument in Getting Business—Instances Where This Appeal Has Built Business

"MY front window is the best salesman we have," W. R. McCaw, 125 Roncesvalles Ave., Toronto, told CANADIAN GROCER the other day. "I have built up my business by means of the window displays more than any other way, and I believe a merchant can do a great deal for himself by showing his goods attractively in the window. I take a different line each week, and push the sale of it by means of display."

Having a corner store, Mr. McCaw has the advantage of having two large windows fronting on two streets. Naturally he favors the one on the main street, as he declares that there are untold advantages to a merchant to be situated on the main thoroughfare.

Uses Price Cards

"I always have my goods properly ticketed," he pointed out "and let the people know right at once what the goods will cost them. A couple of weeks ago I specialized in canned peas, selling them two cans for 25 cents. The result was a very considerable increase in sales, and of course I found, almost without exception, that when people, attracted by the special offer in peas, came in to buy them, they invariably ordered something else. Similar results followed the display of four pound pails of jam, marmalade and olives. In fact everything we have shown has gone with rapidity, and we have had the best possible success by adopting such methods. A gratifying feature is the "catch" trade that we get in this way. A lady passed in an automobile one evening a week or so ago, happened to notice our window, and come in to buy some peas. Before she left the store

she had purchased \$3.50 worth of goods and we had never seen her before. Such is only one instance of the business we directly owe to our window advertising."

Mr. McCaw also instanced the case where he sold over 100 cases of a particular brand of grape juice in a remarkably short time, by putting the stuff in the window. It was not the most popular brand either, but having bought

display and evidences originality on the part of the dresser.

Specializing in Butter and Eggs

Mr. McCaw features particularly in his business the sale of butter and eggs, and by so specializing he has built up a trade that has done a great deal to help the sale of other lines. "Get a good butter and egg business, and the rest

will follow," was the sane advice given Mr. McCaw by a grocer, long in service and experience, when he first took up the trade, some fifteen years ago. Adopting the plan he has found it has amply repaid him. He buys directly from the farmers, and through the long course of years that he has been in business he has created a list of buying sources that keeps him well supplied with fresh eggs and butter. He has never seen any of his shippers, but, through the medium of the mail and the telephone, he has been able

to carry on negotiations in a very satisfactory manner. By purchasing direct, he is able to sell a little under the regular city quotations, and his clientele get the benefit. He finds little difficulty in selling dairy butter as against creamery, and his customers appear to be well satisfied with the various makes produced by his circle of farmers. "It took me a few years to build up this butter and egg trade," Mr. McCaw told CANADIAN GROCER, "but it has been very much worth while."

Mr. McCaw is a firm believer in legitimate methods of advertising. In addition to window displays, which, after all, is his big feature, he has, since taking

(Continued on page 27)



Exterior of the W. R. McCaw store, Roncesvalles Ave., Toronto, showing the fine show window of the store. Mr. McCaw is shown at the left with two little McCaws.

profitably he was able to sell it at a reduction, and it was easily a very quick turnover. The accompanying cut shows an Easter window, displaying maple syrup and eggs. It is a unique



Big Immigration Movement to Canada

Sir Thomas Lipton, in Interview With Canadian Grocer, Prophesies Great Immigration Movement Toward Canada in Near Future—This and Spread of Prohibition Movement Will Mean Big Increase in Tea Consumption, He Believes—Tea Market Probably Easier

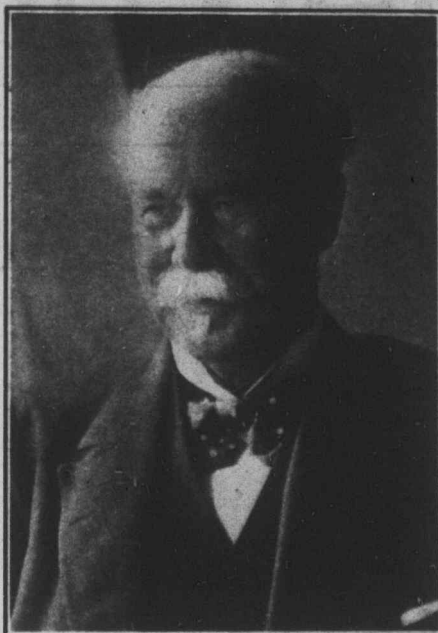
THE removal of the tax on tea by the British Government which has gone into effect since I left, will make for easier markets. One of the difficulties just now is in getting ships enough to carry merchandise. This situation is general and will take time to relieve. As far as business is concerned it has been excellent and there is every reason to believe that it will continue so."

This was the statement made by Sir Thomas Lipton to CANADIAN GROCER when seen at the offices of the company in Toronto. This is his first trip to Canada in seven years. He was unaware that prohibition was in effect in the Dominion.

"It will mean that people will buy more tea," said Sir. Thomas. "I notice that the United States is also "dry." Business should certainly be good in the tea trade on this side of the water."

Sees Big Immigration

"I am looking for a big immigration to Canada," he said. "This country has come so prominently before the world that great numbers of people from England are planning to make their future home here. Thousands of the younger men, men who before the war had been holding indoor positions, office jobs and so on, will never return to work of that kind. They have learned what it means to get away from the desk and the counter and live and work outdoors.



SIR THOMAS LIPTON

Great sportsman and head of Thomas J. Lipton, tea growers and importers, who has been visiting Canada during the past week.

They like it and what they have seen and heard of the Canadians is making them anxious to come to this country. There will be a big movement towards Canada, there is no doubt."

Conditions Excellent

Sir Thomas stated that he had never seen conditions better in England.

"Money has been very free," he said. "There has been and still is unlimited work for everyone and at good wages. There is great activity all over the country. The stores report business greater than they have ever handled before. Everywhere one sees old buildings being pulled down and new ones much larger and more splendid being built. I have never seen the theatres so packed. Many large new ones have been built and they are always packed.

After The Business

"Tremendous new markets will be opened as a result of the way the war has ended and British firms are looking for great developments in their export trade. They are making every preparation for securing their share of the business. The difficulties that threatened between capital and labor are being settled satisfactorily and I believe that there will be no more serious troubles."

Sir Thomas is just as keen, just as affable, and just as good a sportsman as ever. He is looking forward to more of the yacht races which have made him internationally famous as a sportsman, but says that on account of conditions it is difficult to state yet when anything can be done.



Slim Prospect For Low Molasses

Supplies Have Been Sold by Barbadoes Producers—Cost to Lay Down Has Kept High—December Drouth Did Big Damage, it is Said

WHILE the last crop of fancy Barbadoes molasses has been practically disposed of, a smaller purchase was made by Canadian importers and wholesalers than was made last year, in the opinion of R. E. Calder, manager of the Robert Crookes Co., (Canada), Ltd., Montreal. And Mr. Calder attributes this to the probable improvement in actual holdings in this country, as compared with those of a year ago. It is not an easy matter to estimate these holdings, but various tendencies have indicated the probability that there are more molasses on hand than usual, making it less necessary to replace stock than usually obtains in the buying months of the late winter and early spring.

Production Was Less

Mr. Calder referred to the statements made by producers as to the production in Barbadoes of cane. This was put at 10,000 tons. "But just what this means is not quite clear. Whether it means tons of cane or of molasses, it is not easy to define, for the producer has different ways of making estimates, and sometimes speaks in terms of sugar, and sometimes in terms of molasses. In any case, it would seem that there was a shortage in the production."

Mr. Calder also continued to point out that it was not possible at this time to state what the production of molasses would amount to. The cane had to be reduced to either sugar or molasses at once, and there has been a great deal of

sugar made. In fact vast quantities of this have already been shipped out, and there is an active export demand which is only likely to improve as the season advances.

Prices Probably Firm

As to the tendencies of the market, Mr. Calder said that these were firm. Molasses price, as most people know, is determined very largely by the price paid for sugar. This is high now, and the cane grower can readily reduce his crop into whichever commodity yields him the greatest return. For some time past, with a fixed price on sugar, molasses has been steadily firm and on a parity with, or even relatively higher, than refined sugar. With the season's production disposed of to the various markets of the country, it is very doubtful if there will be any reduction in the basis. Such would come, if at all, through individual jobbers or importers, taking losses or reduced profits on such supplies as they have already purchased and paid for.

Toronto Stores Face Buying Run

Heavy Buying Movement as a Result of Fears of Strikes—Flour Mills Have Record Demand—Wholesalers Report Similar Condition in Outside Trade

INQUIRY of grocers in different sections of the city of Toronto revealed the fact that people throughout Toronto are not going to be caught without supplies in the event of a strike breaking in the Ontario capital within the next few days. All grocers asked reported increased buying this week on the part of their customers. This statement is backed by that of many of the wholesale grocery houses, who report a bigger movement of goods in the past few days than for some weeks past. As one grocer remarked, it reminded him of the first few days of the war, when there was a great rush to lay in supplies. Stories in the dailies of the hardships that many of the people of Winnipeg have suffered because of the lack of the necessities have moved people here to take wise precaution and to benefit by the experience of Westerners. While it is the hope of everyone that coming events will prove that such a step was not necessary, yet there are evidently a great many people who still believe in the old adage, "that an ounce of prevention is worth a pound of cure," and they are not taking any chances of starving, if only for a few days or a week. The fact remains that the city grocery trade has been very brisk in the past week, and generally speaking, sales will show considerable increase over the average, normal six-day period.

A Run On Candles

W. J. Snell, Queen Street East, Toronto, when asked if he had noticed any disposition on the part of his customers to stock up, as an act of preparedness in the event of a general strike, told **CANADIAN GROCER** that there had been a great run on candles and flour. Buying of the former was stimulated by the announcement in the press that employees of the Hydro might go on strike. He noticed that many of his patrons were buying an extra bag of flour, and, if circumstances demanded, they would bake their own bread. Some cereals were moving a little faster on this account.

"I have experienced a great run on all lines that people use a lot of from day to day," stated W. J. McCaw, 125 Roncesvalles Ave. "Flour and cereals have been big sellers, and sales of canned goods too show quite an increase." Mr. McCaw also reported a big demand for candles, and, while his average customer was averse to strikes and hoped that Toronto would escape Winnipeg's experience, it was their intention not to be caught napping.

Like Early War Days

"It reminds me of the first days of the war," D. W. Clark, 248 Avenue Road, Toronto, told the **CANADIAN GROCER** man. "People have been buying as

though something was going to happen, and they might be without food for a long time. They are certainly taking all precautions against starvation, judging from my experience in the past week. It has been a busy time for my store, and no doubt it is the same all over the city. Some people have bought enough provisions to carry them over a month. Candles have had a bigger sale than they have had in years past."

J. & D. Ferguson, 19 Danforth Ave., Toronto, reported business much heavier, particularly in sugar and flour. Their customers were buying extra supplies. Like all the other grocers interviewed their experience in candles was the same, sales being very heavy.

Millers Have Record Trade

The story of the retailer is very much the same as that of the wholesaler and the miller. The latter reports a surprisingly heavy demand for flour in the past week. Sales for Toronto account have been away in excess of the average normal period. "We have been extremely busy these past few days," one of the largest milling concerns informed the **GROCER**. "The retail trade has been buying very heavily, largely because their customers are laying in an extra supply."

Travellers Do Big Business

Percy Eby, of Eby-Blain, wholesale grocers, Front Street East, Toronto, had the same story to tell, an indication that the buying movement is not limited to Toronto, but is in evidence in widely scattered districts. Mr. Eby reports that travellers state that business is very brisk. When asked as to how long Toronto could withstand a similar experience to that of Winnipeg, Mr. Eby was of the opinion that in the matter of everyday necessities, the city could not carry on for long on the necessities unless fresh supplies were always coming to hand. "Such things as potatoes and other vegetables, milk, bread and meat are edibles constituting daily needs," he added. "But there are a great many lines of groceries that could, under trying circumstances, be dispensed with, and do not come in the above category."

"What about cereals?" he was asked.

Week or Ten Days Would See Scarcity

"Well, few wholesale houses carry big supplies of cereals," Mr. Eby replied. "They like to have them fresh, and in our own case, we replenish our stocks from week to week. If there was a general strike cereals might be one of the first things affected, particularly if the mills were involved. As to the absolute necessities, Toronto could not do without very long, any more than Winnipeg, and a week or ten days would likely result in a good deal of distress, but in other lines a month might elapse before much complaint resulted."

James H. Lumbers, of James Lumbers & Co., wholesale grocers, Front St., Toronto, did not like to predict what would happen if Toronto was thrown into a general strike such as Winnipeg has experienced. He did not think it would take long, should such a circumstance occur, before there would be a good deal of hardship among the people. "Supplies of groceries, while not really short," he stated, "are not heavy among the retailers. The latter have bought recently on a hand to mouth basis, and it would not take long to clean out supplies of certain commodities. A bigger movement of goods has taken place in the past week, because of the precautions taken by the consumer, to be prepared for any eventuality. Mr. Lumbers did not care to state definitely what lapse of time would have to take place before Toronto would feel the pinch of hunger, but he thought considerably before a month a good deal of distress would follow in the wake of a big strike, upsetting industry and manufacturing. Toronto has a great many more industries than Winnipeg, and the result might be even worse."

PUDDYS, LIMITED, WILL INCREASE CAPITAL

A new issue of \$300,000 additional common stock is announced by Puddys, Limited, pork packers and provision dealers, Toronto. The company has now \$200,000 outstanding, and no bonds or preferred stock either authorized or issued. The object in view is to enlarge the present building, plant and cold storage, to enable them to handle an ever-increasing business. It is the directors' intention to carry several new lines, such as canned goods, honey, jams, package goods and fish, as well as carrying on the present provision, beef and pork business.

WINDOWS THE BEST ADVERTISERS

(Continued from page 26)

over his present premises, four years ago, held an anniversary sale. Before moving to Roncesvalles Street he was in business at Shaw and Dundas streets. Around the time of the anniversary he conducts special sales for a period of one week. Through the medium of dodgers and cards in his windows he invites the attention of his community to the offers he is making. "Attractive goods at attractive prices," is his slogan, and he finds that prompt delivery, courteous treatment and sixteen ounces to the pound are valuable assets in any well-conducted grocery concern. By adopting enterprising methods of conducting his business, and keeping alert to new ways and means, he believes profitable results are easily obtainable and often in the most simple and least expensive manner.

Quality and Service Decide Sugar Sales

Preference Usually Given by Retailers to One of the Standard Brands

The word "substitution" is often erroneously used by many in discussing the problem of distribution. It is substitution if a merchant, for instance, sends a customer a brand other than the one asked for providing he does not explain he hasn't the one wanted in stock and cannot supply it. It is not a case of substitution where the merchant explains he is giving the customer other than the brand requested. It is then up to the customer to accept or decline, having all the facts before him or her.

No good retailer considers it business etiquette to give or send a customer an article other than the one asked for except he explains explicitly why he is doing so. Every good retailer, too, maintains it is not good policy to supply an article of an inferior quality to the one requested. That breeds dissatisfaction and dissatisfaction means loss of future business.—Editor's Note.

D. DUNCAN, 109 Bernard Avenue West, Montreal, sells _____ sugar in larger quantities than any other brand. When asked as to the reason for this, he stated that he bought it because he believed it was a superior grade of sugar.

"It is better than _____ in my estimation," he said. "I can buy the latter for less money, but _____ does not cost a great deal more and I prefer to have it to the other grade. I believe there is more sweet or sugar content in the brand I sell, and in an all-round sense I think it the best quality brand, and this is why I have got behind it."

Mr. Duncan stated that some of his customers asked for sugar by brand names, some for the brand he carried and some for other brands.

"I have no difficulty whatever," he states, "in selling them the brand I buy and sell in largest quantities. I think _____ the best, and that is why I favor it. I think it is a good idea to concentrate on one brand."

Limoges Bros., grocers, of 2000 Hutchinson Street, Montreal, in the same section of the city, sell only two brands of sugar. In speaking with Mr. Limoges, he was very emphatic on some important points.

Changed Brand Because of Unsatisfactory Service

"A certain firm used to sell us a great deal of sugar," he said. "This was the _____. When the sugar restrictions were on they supplied another store with much sugar and let us go without supplies. We did not think it was a square deal and we are not stocking this brand now, and we do not intend to do so. We are now buying _____, and it is selling well. We also sell _____ make, and that

Robert Watkins, 789 St. Lawrence Main Street, Montreal, has been in active business in the grocery trade for thirty-two years. Many grocers, he claims, do not succeed in business because they are led to buy too many lines of the same goods, thereby tying up money that they urgently need in their business, and allowing stock to accumulate.

"Our policy," Mr. Watkins continued, "is to purchase one or two lines of the best goods and to devote our energies to selling them. As far as the buyer's demand goes, our customers have come to know us, and eight out of ten leave the matter of quality and selection of the brand entirely to our judgment."

is of like high grade with the other brand. Both these firms give us good treatment and service.

Favor Package Sugar

"We favor the package sugar," continued Mr. Limoges. "For one thing, when we are busy our men do not have to take time to wrap the sugar up. This saves time when it is most valuable and when it can least be spared for work such as this. Then again, considering the high cost of bags, wrapping paper, and twine, there is not a great difference in the profit. Considering the whole matter, and the value of the clerk's time we are inclined to push the sale of the package sugars. The customers like this way of buying it, too. Then I think that there is a certain loss by weighing out the contents of a barrel. There is no loss in the package way."

"Do any customers ask you for sugar, specifying the brand?"

"Yes," was the reply, "some ask for the brand we feature."

"What do you do in case you have none of this in stock?" he was asked.

"We send the brand we have; our customers are always satisfied to leave this matter with us."

"During the time of sugar scarcity, one sugar company treated us well," said Eugene Brais, 709 St. Lawrence St., Montreal. "so did _____. We appreciated this and have since been selling both brands. But we sell more of one brand than the other."

Mr. Brais pointed out that this was a brand they were sure they could recommend, and they have no difficulty in getting their customers to buy it on their recommendation. It was a nice, fine sugar, and of high quality.

Returning Favors

J. Shafran, of 928 St. Lawrence St., pointed out that they had favored _____, an entirely different brand from any above mentioned.

"When sugar was scarce," he stated,

Companies That Stood by Grocers During Sugar "Famine" Have Made Firm Friends

"they treated us well, and gave us what sugar they could, and we have appreciated this treatment. That is why we give their goods preference."

Convincing Himself of Quality

Bray Bros, Reg'd, Sherbrooke Street, have taken the trouble to satisfy themselves on the merit of sugar. "Sugar is sugar," did not appeal to Mr. Bray as a conclusively satisfactory argument. He began to experiment, and convinced himself that there was a difference.

"You can try this for yourself in the following way," he said to CANADIAN GROCER, "and convince yourself":

"Take a few glasses and put an equal quantity of refined sugar in each of them. Add a small quantity of distilled water, boil until a syrup is formed, and you can see through that of _____ make, and also _____, just as if the syrup were clear water. The other one will be heavy and dull, and even of a blue tinge. There is also less water in the _____ sugar, and in the _____. That is why we consider both of them very superior."

Service That Gives Satisfaction

Mr. Bray went on to speak of his satisfaction with these two brands, and to say that during the sugar scarcity his firm was always able to supply sugar. This was because these firms, and especially the _____ had taken care of their needs. And they always were pushing this line, which was in every way very satisfactory to the customers as far as they could determine.

W. R. Woodell, Vaughan Road, Toronto, states that he can sell one line of granulated sugar to his customers without having a word of complaint from any of them.

Service Rendered a Large Factor

"Our customers seldom ask for sugar by a brand name," he states, "and I have found it advantageous to stock _____ only. This firm has given us such good treatment and service that I have felt under obligation to do what I could to help the sale of these goods, and I am glad to say that I have been able to do this without the slightest difficulty."

Butler's grocery, St. Clair Avenue, Toronto, states that seldom do customers ask for sugar by name. The sugar scarcity did away with any tendency of that nature. Mr. Butler stocks only one brand and finds no need to enlarge the assortment. "I handle this brand because of the prompt service I received from this company," he stated.

The same reason was given by Dorkin and Co. for handling _____ sugar exclusively. "People merely say, 'send me _____'"

(Continued on page 34.)

United Farmers Compete With Retailers

Price List Issued by the United Farmers of Ontario Represents Wholesale Prices and Goods Will be Delivered Free in 500 Pound Orders

THE retail trade will doubtless be interested in the accompanying reproduction of a page in the May 24th issue of the Co-operative Digest, issued by the United Farmers of Ontario. This bulletin is going to the members of the association, who are therefore brought under the influence of this buying suggestion.

It was stated by Mr. Loblaw at the time he took over the management of this department of the United Farmers of Ontario, that while they were going into the business of supplying goods to their members, they did not intend in any way to compete with the local merchant, that their members were partners in a wholesale business, that they would buy their goods at retail prices and would only profit through the returns on their investment from this wholesaling scheme.

The prices noted on the accompanying reproduction of their most recent list hardly bear out this contention. The price on sugar at least is the regular wholesale rate, Toronto basis, and other lines are about the same, while it will be noted that the association will give free delivery on orders exceeding 500 pounds. So that it is evident that the United Farmers are actually competing

with the retailers in their various sections, rather than with the city wholesalers.

Price List of Groceries Offered by the United Farmers' Co-operative Co., Limited

130 King Street East, Toronto

License No. 6-768.

Groceries. Freight paid in Old Ontario on lots of 500 lbs. or more. All prices are subject to change without notice.

HERBS	
Mixed, Sage, Mint, Parsley, Thyme, Yarrow, Saffron, 10c. pkgs., per doz.	1.00
Mixed, Sage, Mint, Parsley, Thyme, 12 1/2c. packages, per doz.	1.50
SUGAR	
*St. Lawrence Sugar, granulated, per 100 lbs.	\$12.10
*Sugar, yellow, per 100 lbs.	9.78
*Plus local freight from Toronto to your point.	
SOAPS	
Infants' Delight Toilet-Soap or Baby's Own, 12 1/2c. cakes, 1 dozen in case.	1.10
Comfort and Sunlight Gold Soap, in case, per case.	7.90
*Dial and Sunlight Gold Soap, in five-cent lots of any one kind, delivered.	7.75
White-Night Soap, box lots.	7.50
Electric Soap, 1 box, (100 bars to box), per case.	7.50
La France, 100 bars to box.	4.45
Law, Pure Soap Tablets, 12 1/2c. r. pkgs., 50 pkgs.	5.35
Old Dutch Cleanser, 12c. tins, in case of 4 dozen.	4.50
Pearline, 6c. pkgs., 100 pkgs. in case, per case.	5.35
Dingman's Chambré Soap, 100 bars to box, per box.	4.45
Dingman's Ammonia Powder, 10c. pkgs., 3 doz. in case, per case.	2.90
Comfort Lye, 48 12 1/2c. tins in case, per case.	5.25
GROCERY SPECIALS	
50 lb. pull Soap and Str. Jan Com. powder, per lb.	.15
Coca-Cola, concentrated, per lb.	.25
McLaren's Baking Powder, 5 lb. tins, per tin.	1.50
Honey, 2 1/2 lb. pails, per lb.	.30
Cold Blast Syrup, Lawrence, put up 1/2 doz. in case, per doz.	113.75
New Cleaned Currants, Australian, per lb.	.25
25 lb. Calif. Raisins, new goods, per lb.	.145
Small Calif. Seedless Raisins, in 50-lb. boxes, special, per lb.	.20
Red Rubber Rings, 1 doz. in pkg., per gross.	.75
Extra Heavy Milk Pails, 14 qt. XXXX, per dozen.	10.75
Heavy Galv. Steel Water Pails, 14 qt., per dozen.	9.75
Spartan C. B. Larders, Coburn, per dozen.	1.25
25 lb. loose Prunes, 50 to 100, per lb.	.15
25 lb. loose Prunes, 50 to 60, per lb.	.15
New Canada Prunes, very choice, 2 doz. in case, per doz.	1.55
Nitrate of Soda, (salt pots), barrels, per lb.	.15
Royal Yeast Culture, 3 dozen in box, per box.	1.80
Corn Syrup, 5 lb. tins, 12 in case, per case.	6.10
Corn Syrup, 20-lb. tins, 3 tins in case, per case.	6.00
Corn Syrup, 25-lb. wooden pails, per pail.	2.00
Corn Syrup, 175-lb. wooden pails, per pail.	20.00
50 Cases of 6 10-lb. packages of Carbols (disinfectant), regular price \$1.35 per pkg., per case only.	6.00
COFFEE-COCCA	
Coffee Beans, per lb.	.30
English Breakfast Coffee, 1-lb. tins, 12 to case, per lb.	.27
Chambré & Sutherland's Seed Brand, 1-lb. tins, 12 to case, per lb.	.55
U. F. O. Coffee, as advertised in Weekly Sun, per lb.	.40
U. F. O. Coffee, 1-lb. tin, special, per lb.	.45
We have only a few cases of our U. F. O. coffee left at the old price, all coffee have advanced in price.	
TEAS	
U. F. O. Special Tea, per lb.	.46
U. F. O. Blend, lb.	.50
Choice Japan, lb.	.50
Indian & Ceylon Blend, per lb.	.55
Special Black, 2 lb. Compaund.	.60

MAYOR REFUSES TO SIGN

Mayor Mederic Martin, of Montreal, has refused to affix his signature to a resolution of the city council approving of the continuation of margarine manufacture on Canada. This, it is thought, will not hold the matter up indefinitely, but the council will have to secure a ruling on the point. The reason given for this attitude by the mayor was that the manufacture of the substitute would not effect a reduction in the cost of butter.

In addition to the foregoing, Ald. Lamarre introduced a resolution which was approved and adopted, and which read:

"Whereas, certain Canadian products, such as butter, oleomargarine, and flour are sold in England at cheaper prices than in Canada; whereas, the high price at which these products are sold in our country is, in a large measure, attributable to the fact that too large a quantity was exported; resolved, that the council requests the federal authorities to take the necessary measures that our products be not exported, inasmuch as the provisions in Canada will be amply sufficient only for the needs of the population."

THINKS CANNED PEAS WILL BE HIGH

A Montreal jobber states that there is evidence of a firm market continuing on canned peas. This view is prompted for two reasons. In the first place, the present outlook for this year's crop has not been too favorable, it is reported. This serves to indicate uncertainty regarding the yield. In addition to this the demand has been better, and all surplus stocks of canned goods are gradually being absorbed. One informant said: "We have about 25,000 cases of peas on hand now and we expect these to be in demand to sell well."

New Chain Store System Opens in Toronto

One Store Already in Operation, and Others Opening Shortly—The Dominion Stores, Ltd., is Not Associated With American Concern, Its Officials State—May Possibly Reach Out Into Other Parts of Canada

THE first of a new chain of grocery stores, that may ultimately develop into a great store system, was opened in Toronto last week. The new company is known as the Dominion Stores, Ltd., and is under the Canadian management of W. J. Pentland.

The first store of the proposed chain was opened on May 23, at 153 Wallace Street, and another store will be opened next week at 779 Queen Street, East. It is not yet known how many stores will be opened, though it is understood that a large chain will be started.

It has been stated that this chain has been started by the Atlantic and Pacific Tea Co., a large concern operating a large chain of stores in the United States. While it is understood that certain of the directors of that company are interested in this new venture, officials here definitely state that there is absolutely no connection between Dominion Stores, Ltd., and the Atlantic and Pacific Tea Co. There is to be a meeting of the directors of the new company in Toronto this week, at which definite decisions will be made as to the extent of the operations in Toronto, and

as to the wisdom of enlarging the scope of the scheme to take in other parts of Canada.

Groceteria Chain Store System Also Inaugurated

Two Toronto Retailers Unite in New Chain Store Scheme to be Known as the Loblaw Groceterias, Ltd. J. Milton Cork Will be the General Manager of the Chain

T. P. LOBLAW, formerly president of the Loblaw Stores, Ltd., Toronto, and recently appointed general manager of the sales department of the United Farmers of Ontario, has, in company with J. Milton Cork, grocer, College street, Toronto, inaugurated a chain of groceterias that will be operated under the name of the Loblaw Groceterias, Ltd. J. Milton Cork will be general manager of the chain, Mr. Loblaw retaining his position with the United Farmers of Ontario.

Just how extensive this chain may be is not known as yet. Up to the present only one store has been actually pur-

chased. This is the store formerly operated by J. M. Evans, Dundas Street West, Toronto. It is expected that this store will be doing business next week, having been closed for the purpose of making such alterations as are entailed by the Groceteria system.

Negotiations are at present under way for the purchase of two other stores, and it is expected that the chain will grow rapidly. Mr. Cork's store on College street, it is understood, will also eventually become one of the chain. All the stores will be operated entirely on the groceteria principle.

CANADIAN GROCER

MEMBER OF THE ASSOCIATED BUSINESS PAPERS

ESTABLISHED 1886

The Only Weekly Grocer Paper Published in Canada

JOHN BAYNE MACLEAN President

H. T. HUNTER Vice-President

H. V. TYRRELL General Manager

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UNFAIR STATEMENT OF MR. PARSONS

S. R. PARSONS, past president of the Canadian Manufacturers' Association, in a letter to the *Toronto Globe* the other day, made an unjust attack on the retailer.

In his letter he says: "Much of the unrest all about us is quite evidently due to the fact that for some reason or other we are paying prices for food-stuffs which are not justified. . . . Senator Robertson's statement in Ottawa the other day as to the spread between the manufacturers' price and the retail price, gives us some idea as to where to look for a cause of high prices in certain commodities, at all events."

It is not good policy for a man of Mr. Parsons' standing to deal in generalities in this way. Such statements tend to create a feeling of antagonism on the part of the retailer against manufacturers in general. Retailers in the grocery trade have a difficult time as it is showing any net profit—Frank Stockdale places the limit at 3 per cent. and says many retailers are not making more than ½ per cent., or even less—without having men of the standing of Mr. Parsons insinuate that they are to blame for the high cost of living. His statement in the daily press will naturally cause unrest among the consuming public and induce criticism where it is not due. Generalities of this character should not be indulged in and particularly by men of high standing in the business world.

THE STRIKE SITUATION

THE Winnipeg strike at the time of writing is still unsettled, and has settled down into a condition that may mean a more or less protracted siege. Just how long it can be continued without acute suffering is a difficult question to answer. Law and order is being maintained, but industries are largely at a standstill, and food stocks that wholesalers in Winnipeg have been unable to replace must be growing perilously light. These conditions are unquestionably resulting in hardships and serious loss to the trade in Winnipeg. Recent reports indicate that strikes have been declared in Calgary and Edmonton. It is early yet to know how far-reaching these manifestations may be, but it seems possible that business will be as seriously affected in these places as it has been in Winnipeg.

In Toronto the strike that was called for Wednesday morning, if some agreement had not been reached before that time, has been postponed pending a conference with Government officials at Ottawa. That difficulties were anticipated, however, was evidenced by the fact that Toronto wholesalers were advising their outside customers by phone that they would have to make arrangements to send for the goods they required. The strike movement seems to be gaining rather than losing momentum.

In Winnipeg the Hon. Gideon Robertson, Minister of Labor, has stated that it is not a labor agitation, but an attempt to overturn the accepted form of government. In this contention he seems to be well supported by existing conditions.

This is a situation that opens a wide vista of difficulties and dangers over and above those that might arise from a difference of opinion between labor and capital. It is a time for decided and definite action, and it is to be sincerely hoped that the Government will find some means of meeting the situation in the rest of Canada before it has come to the impasse that has resulted in Winnipeg.

THE HOLIDAY LIST

ON another page of this issue appears a list of towns with the times and dates of holidays and early closings. This is information that is of considerable value to a large army of travellers and others, and for that reason it is our endeavor to make this record as complete and correct as it is possible to be. It may be that mistakes have crept in, and we are conscious that through the inability to get definite information, many important towns and cities are omitted. We ask your assistance in making this record complete and authoritative. Will you go over this list, and note any mistake in regard to your town, or, if your town has been omitted from the list, will you supply us promptly with the necessary information to correct the error, or to enlarge the scope of the list? By so doing you will help the business of your town, and consequently of yourself, and will be of great service to us.

Where and When Stores Are Closing

A List of Early Closings in Towns and Cities Throughout Canada Prepared From Information Supplied by Merchants—The Growing Prevalence of the Weekly Half Holiday Demonstrated

AS in the past CANADIAN GROCER is publishing herewith a list of half holidays in towns and cities from coast to coast in Canada. Every effort is taken to make this list as complete and accurate as possible. There are many places necessarily omitted from this list owing to delay in receiving returns. As this list will later be published in booklet form, CANADIAN GROCER is anxious that every town and city should be represented. If the place in which you do business is not listed here it would be of material assistance in making this booklet achieve its maximum usefulness if you would supply us with this information at the earliest possible moment.

The list received to date is as follows:

BRITISH COLUMBIA

A British Columbia law compels the observance of a weekly half holiday.

ARMSTRONG store close Thursday at 12.30 the year round, and nightly, except Saturday, at 6 p.m.

CHILLIWACK.—All stores close Thursday at noon the entire year, except drug stores, which close from noon to 6 p.m. Stores close at 6 p.m. week days, Saturdays 10 p.m., except drug stores, which are open every evening until 10 p.m.

PENTICTON stores close Thursday noon the year round, and nightly, except Saturday, at 6 p.m.

CRANBROOK.—Stores close Wednesday noon all year according to British Columbia Government regulation, and nightly, except Saturday, at 6 p.m.

FERNIE.—Stores close Wednesday 1 p.m. and every evening, except Saturday.

GRAND FORKS.—Stores close Wednesday noon the year round, and nightly except Saturday at 5 p.m.

KAMLOOPS.—Stores close Wednesday at 1 p.m. the year round, and daily except Saturday at 6 p.m.

KELOWNA.—Stores close Thursday noon and nightly except Saturday at 6 p.m.

NELSON.—Stores close Wednesday noon the year round and nightly except Saturday at 6 p.m.

NORTH VANCOUVER.—Stores close Wednesday at 1 p.m. the year round, and every evening except Saturday at 6 p.m.

REVELSTOKE.—Stores close Wednesday at 1 p.m. the year round, and daily except Saturday at 6 p.m.

TRAIL.—Stores close Wednesday noon the year round, and nightly except Saturday at 6 p.m.

VANCOUVER.—Stores close Wednesday at 1 p.m. the year round, and nightly except Wednesday and Saturday at 6 p.m.

VERNON.—Stores close Thursday noon the year round, and nightly except Saturday at 6 p.m.

VICTORIA.—Stores close Wednesday at 1 p.m. the year round, and nightly except Saturday at 6 p.m.

ALBERTA

BLAIRMORE.—Stores close Wednesday at 1 p.m., nightly except Saturday at 5 p.m.

CALGARY.—Stores close Wednesday 1 p.m. the year round, and nightly except Saturday at 6 p.m.

CASTOR.—No half holiday. Stores close nightly except Saturday at 6 p.m.

EDMONTON.—All stores except grocers and butchers close Saturday at 1 p.m. General closing nightly except Saturday at 6 p.m.

LETHBRIDGE.—Stores close Wednesday at 1 p.m., May to September inclusive, and every evening except Saturday at 6 p.m.

MEDICINE HAT.—Stores close Wednesday noon, June, July and August, and nightly except Saturday at 6 p.m.

NANTON.—No half holiday. Stores close nightly except Saturday at 6 p.m.

PINCHER CREEK.—Stores close Wednesday at 1 p.m., May 1 to Nov. 1, and nightly except Saturday at 6 p.m.

VERMILION.—Stores close Thursday at 1 p.m., June, July and August, and nightly except Saturday at 6 p.m.

WAINWRIGHT.—No half holiday. Stores close nightly except Saturday at 6 p.m.

WETASKIWIN.—Stores close Wednesday noon, May, 28 to Sept. 18 inclusive, and nightly except Saturday at 6 p.m.

SASKATCHEWAN

BATTLEFORD.—Stores close Wednesday at 12.30, May to Sept. inclusive, and nightly except Saturday at 6 p.m.

CRAIK.—No half holiday. Stores close nightly except Saturday at 6 p.m.

DAVIDSON.—Stores close every night except Saturday at 6 p.m.

MAPLE CREEK.—Half holiday question undecided. Stores close 6 p.m. except Saturday.

MEDICINE HAT.—Stores close Wednesday noon, May 15 to Sept. 15, and nightly except Saturday at 6 p.m.

RADISSON.—No half holiday. Stores close nightly except Saturday at 6 p.m.

REGINA.—Stores close Wednesday 1 p.m., May to Sept. inclusive, and every evening except Saturday at 6 p.m.

SASKATOON.—Stores close Wednesday noon. No regulation re evening closing, but stores are generally closed except on Saturday.

SWIFT CURRENT.—Stores close on Wednesday at noon, and nightly except Saturday at 6 p.m., June, July and August.

ASSINIBOIA.—No half holiday. Stores close nightly except Saturday at 6 p.m.

OXBOW.—No half holiday. Stores close nightly except Saturday at 6 p.m.

PRINCE ALBERT.—Stores close Wednesday noon, June 15 to Sept. 15, and nightly except Saturday at 6 p.m.

WILKIE.—Some stores closing Wednesday noon, May 17 to August 31, but not general. Close nightly except Saturday at 6.30 p.m.

MANITOBA

BOISSEVAIN.—Stores close Wednesday at 1 p.m. during July and August, and nightly except Saturday at 6 p.m.

CARMAN.—Stores close Thursday at 12.30, May 1 to August 14, and nightly except Saturday at 6 p.m.

DELORAIN.—Stores close Friday noon, May 16 to Aug. 15, and nightly except Saturday at 6 p.m.

ELKHORN.—Stores close Thursday 12.30, May 29 to August 24, and nightly except Saturday at 6 p.m.

PORTAGE LA PRAIRIE.—Stores close Wednesday noon, June, July and August, and every evening except Saturday at 6 p.m.

RUSSELL.—Stores close Wednesday noon, May 1 to Aug. 31, and nightly except Saturday at 7 p.m.

SOURIS.—Stores close Thursday noon, June, July and August, and nightly except Saturday at 6 p.m.

ONTARIO

ALEXANDRIA.—No half holiday. Stores close 6.30 Tuesday, Wednesday, Friday during July and August.

ARNPRIOR.—Stores close Wednesday at 12.30 during July and August, and evenings except Tuesday and Saturday at 6 p.m.

AURORA.—Stores close Wednesday noon year round except hardware stores.

AYLMER.—Stores close Wednesday noon, June, July and August, and on Wednesdays and Fridays at 6.30 p.m., other nights 9 p.m.

BAIA.—No half holiday. Stores close Wednesday at 7.30 and Saturday 9 p.m. Other evenings 7 p.m.

BARRIE.—Stores close Wednesday noon, June, July and August, and every evening except Saturday at 6 p.m.

BELLEVILLE.—Stores close Wednesday noon, June, July and August, and every evening except Saturday at 6 p.m.

BOLTON.—Stores close Thursday noon June 1 to Sept. inclusive, and nightly at 6 p.m. except Wednesday and Saturday, when they close at 10 p.m.

BOTHWELL.—Stores close Wednesday noon May to September inclusive, and evenings except Friday and Saturday.

BOWMANVILLE.—Stores close Wednesday 12.30 and nightly except Saturday at 6.30.

BRANTFORD.—Stores close Wednesday 1 p.m. all year except three weeks preceding Christmas, and every evening except Saturday at 6.15 p.m.

BRACEBRIDGE.—Stores close Thursday 1 p.m., June, July and August, and nightly except Saturday at 6 p.m.

BROCKVILLE.—Stores close Wednesday 12.30 p.m., June, July, August, and every evening except Saturday at 6 p.m.

BLIND RIVER.—Stores close Thursday 12.30 and nightly except Wednesday and Saturday at 6 p.m.

BLenheim.—Stores close Wednesday noon, starting April 23, and nightly except Tuesday and Saturday.

BURLINGTON.—Stores close Wednesday noon, May to November.

BURKS FALLS.—Stores close Thursday noon (standard time), May 29 to Sept. 17, and every evening except Saturday at 6 p.m.

CAMPBELLFORD.—Stores close Friday at 12.30, June, July and August, and nightly except Wednesday and Saturday nights at 6 p.m.

CHAPLEAU.—Stores close Wednesday 1 p.m., May to September inclusive, and nightly except Saturday at 6 p.m.

CHATHAM.—Stores close Thursday, June 15 to Aug. 31, and nightly except Saturday at 6 p.m.

COPPER CLIFF.—Stores close Wednesday at 1 p.m., June, July and August, and every evening except Saturday at 6 p.m.

CORNWALL.—No half holiday. Stores close during June and July except Saturday at 6 p.m. During balance of year Monday, Wednesday and Friday at 6 p.m., Tuesday, Thursday 9 p.m., Saturday 10 p.m.

COCHRANE.—No half holiday. Stores close nightly except Saturday at 6 p.m.

CREEMORE.—No half holiday. Stores close every evening but Saturday at 6 p.m.

DRAYTON.—Stores close Thursday May 15 to Sept. 15, and every evening except Wednesday and Saturday at 6 p.m.

DRESDEN.—No half holiday. Stores close Monday, Wednesday and Friday evenings.

DUNNVILLE.—Stores close Wednesdays at 2.30, and nightly except Saturday at 6 p.m.

DUTTON.—Stores close Wednesday noon June, July and August and every evening except Saturday at 6 p.m.

ELMIRA.—No half holiday. Stores close every evening except Saturday at 6.15 p.m.

ELORA.—Stores close Wednesday noon, May to Oct 1, and every evening except Saturday at 6 p.m.

EMBRUM.—No closing either afternoon or evening.

EXETER.—Stores close Wednesday at 12.30, June, July and August, and every evening except Saturday at 6 p.m.

FENELON FALLS.—Stores close Wednesday noon (Government time) May 1 to Oct. 1, and nightly except Saturday at 7 p.m.

FINCH.—No half holiday. Stores close Monday, Wednesday and Friday at 7 p.m.

GALT.—Stores close Wednesday, 1 p.m., June to September inclusive, and evenings except Saturday at 7 p.m.

GANANOQUE.—Stores close Wednesday noon, June 11 to Sept. 15, and nightly except Saturday at 6 p.m.

GEORGETOWN.—Stores close Thursday 12.30, May to August inclusive, and every evening except Wednesday and Saturday at 6 p.m.

GRIMSBY.—Stores close Wednesday 12.30, June to Sept. inclusive, and nightly except Saturday at 6 p.m.

GUELPH.—Stores close Wednesday at 12.30 except in month of December, and nightly except Saturday at 6.30.

HAMILTON.—Stores close Wednesday May to August inclusive, and nightly except Saturday at 6.30.

HAWKESBURY.—No half holiday. Stores close at 7 p.m. except on Wednesday and Saturday.

HAILEYBURY.—Holiday question yet undecided. Stores close nightly except Saturday at 6 p.m.

HESPELER.—Stores close Wednesday 1 p.m., May to October, and every evening except Friday and Saturday at 7 p.m.

HIGHGATE.—Stores close Wednesday noon, May to September, and Monday, Wednesday and Friday at 6 p.m.

HUNTSVILLE.—Stores close Thursday 1 p.m., June, July and August, and every evening except Saturday at 6 p.m.

INGERSOLL.—Stores close Wednesday noon, June, July and August, and nightly except Saturday at 6 p.m.

KEENE.—No half holiday. Stores close at 6 p.m. except on Wednesdays and Saturdays.

KEEWATIN.—Stores close Wednesday 1 p.m., and nightly except Saturday at 6 p.m.

KENORA.—Stores close Wednesday 1 p.m., June, July and August, and nightly except Saturday at 6 p.m.

KINCARDINE.—Stores close Thursday 12.30 p.m., May to September inclusive, and evenings except Saturday at 7 p.m.

KINGSTON.—No half holiday. Stores close every evening except Saturday at 6 p.m.

KINMOUNT.—No half holiday. Stores close every day except Saturday at 6 p.m. (daylight saving).

KITCHENER.—Stores close Wednesday, 1 p.m., June to September, inclusive, and nightly except Saturday at 6 p.m.

LANSDOWNE.—Holiday not decided. Stores close Monday, Wednesday and Friday at 6 p.m.

LEAMINGTON.—Stores close Friday noon, and Monday and Wednesday evening at 6 p.m.

LISTOWEL.—Holiday question undecided. Stores close every evening except Saturday at 6.30 p.m.

LONDON.—Stores close Wednesday, 1 p.m. May.

LUCAN.—No half holiday. Stores close at 6 o'clock except Saturdays.

MARKHAM.—Stores close Wednesday, 12.30, May to September inclusive, and are open every evening except Wednesday.

MARMORA.—Stores close Wednesday 12.30, July and August, and Mon-

days, Wednesdays and Fridays at 6 p.m.

MEAFORD.—Stores close Thursdays, 12.30, May to September inclusive, and every evening except Saturday at 6 p.m.

MIDLAND.—Holiday still undecided; probably Wednesday, June, July, and August. Stores close nightly except Saturday, at 6 p.m.

MILDMAY.—No half holiday. General stores close nightly except Saturday at 6.30 p.m. Grocery stores have ice cream parlor in connection and consequently remain open.

MORRISBURG.—No half holidays. Most stores close 6 o'clock Mondays, Wednesdays and Fridays.

NAPANEE.—Stores close Wednesday at 12.30 July and August and every evening except Saturday at 6 p.m.

NEW LISKEARD.—Holiday not decided. Stores close every evening except Saturday at 6 p.m.

NEWMARKET.—Stores close Wednesday noon May to September inclusive, and nightly except Saturday at 6 p.m.

NIAGARA FALLS.—Stores close Wednesday noon, May to August, and nightly except Saturday at 6 p.m.

NORTH BAY.—Stores close Wednesday noon, June, July and August, and nightly except Saturday at 7 p.m.

NORWICH.—Stores close Wednesday noon, June to September inclusive, and nightly except Saturday at 6 p.m.

OAKVILLE.—Stores close Wednesday 1 p.m. April to September inclusive, and nightly except Saturday at 7 p.m.

ORILLIA.—Stores close Wednesday noon May 14 to September 17, and every evening except Saturday at 6 p.m.

ORANGEVILLE.—Stores close Wednesday noon, June, July and August, and nightly except Saturday at 6 p.m.

OSHAWA.—Stores close Wednesday, 1 p.m., May to October inclusive, and every evening except Saturday at 7 p.m.

OWEN SOUND.—Stores close Wednesday noon, June, July and August, and nightly except Saturday at 6 p.m.

PARIS.—Stores close Wednesday 6.30, except in December, and nightly except Friday and Saturday at 5.30 p.m.

PALMERSTON.—Stores close Thursday, 1 p.m., May to September inclusive, and nightly except Saturday at 6 p.m.

PARRY SOUND.—No holiday. Stores close every evening except Saturday at 7 p.m.

PEMBROKE.—No half holiday. Stores close nightly except Saturday at 6 p.m.

PENETANGUISHENE.—No half holiday. Stores close nightly except Saturday at 6 p.m.

PETROLIA.—Stores close Wednesday noon June, July and August, and nightly except Saturday at 6 p.m.

PORT ARTHUR.—Stores close Wednesday noon, June, July and August, and nightly except Saturday at 6 p.m.

PORT COLBORNE.—Stores close Wednesday, 1 p.m., June, July and August.

PORT ELGIN.—Stores close Thursday, 12.30, and nightly except Wednesday and Saturday at 6 p.m.

PORT HOPE.—Stores close Wednesday noon May to September inclusive, and nightly except Saturday at 6 p.m.

(Continued next week)

CURRENT NEWS OF THE WEEK

Canadian Grocer Will Appreciate Items of News from Readers for This Page

Quebec

J. A. Dagenais, 620 Berri Street, has moved to 401 Drolet Street.

F. Lemaire, 475 Belanger Street, has moved to 634 Belanger.

O. Desjardins, Montreal, has removed from 170 to 167 Bleury Street.

H. Cousineau has removed from 591 Mountain Street to 309 Chambord.

Albert Desroberts has bought out J. B. Archambault, 509 Juliet Street.

E. Cleroux has bought out S. Chagnon, 686 Dorchester Street East, Montreal.

Edouard Martin has opened a grocery at 71 Laurier Avenue West, Montreal.

G. Leclerc has bought out the grocery of A. Paquette, 526 Workman Street.

I. Houle, grocer, has moved from 319 Chambord Street to 689 Laurier East.

Willie Landreville, 155 Desery Street, Montreal, has moved to Demontigny St. W.

Chas. Yokom, of Detroit, was in Montreal last week, calling on the grocery trade.

T. A. Dionne, 1919 St. Catherine Street, Maisonneuve, has opened a grocery store.

A. Silverstone has bought out L. Herman, 941 St. Catherine Street West, Montreal.

D. Bordeaux has removed from 2580 Chateau Briand, Montreal, to 1669 Mason Street.

E. Provencher, of 564 St. Denis Street, Montreal, has disposed of his business to Larue and Frere.

Pilon and Frere have taken over the business of E. Sauvageau, 2484 St. Hubert Street.



JOSEPH LAPORTE

Son of Sir Hermidas Laporte, who has been appointed director of Laporte, Martin, Ltd., Montreal.

Jos. Laporte, of Laporte, Martin, Ltd., was in Ottawa last week calling on the trade.

J. G. Gordon, of the Cowan Co., Montreal office, was in the Toronto office during the week.

E. Tessier has moved his business from 98 St. Catherine Street East to 1818 St. Catherine Street East.

H. Welham, of the Maritime Fish Corporation, Montreal, is away to Ontario points this week.

J. L. Berger has purchased the business of P. Proulx, 2080 Notre Dame Street West, Montreal.

M. Davis, who has conducted a grocery business at 273 St. Antoine Street, has moved to 2344 St. Hubert Street.

Wallace J. Baker, of the Canadian Feed Manufacturing Co., Toronto, spent some time in Montreal last week.

A meeting of the Retail Merchants' Association of Montreal was held last week to consider the question of early closing.

J. P. Nurse, a returned veteran of the Great War, has accepted a position with the Cowan Company, Montreal, and will call on the city trade.

Nap. Morrissette, 18 Jacques Cartier Square, Montreal, is opening a wholesale fruit business. Mr. Morrissette will be assisted by his son.

W. J. Logan has moved his confectionery business from 871 St. Catherine Street West, to 626 Papineau Avenue, Montreal.

John Boyd, former manager for the North End store of the Fraser Viger Co., Montreal, has opened on his own account at 235 Laurier Avenue.

C. Ritz, Montreal manager of Robin Hood Mills, Ltd., has been spending some time in the West, Minneapolis being one of his objective points.

Thos. Talbot, butcher, etc, has removed from 778 St. Catherine Street West, Montreal, to the corner of Park and Prince Arthur Avenues.

Fire of rather serious nature, and causing an estimated damage of \$2,000 to its owner, occurred in the garage of A. O. Gadbois, butcher, 1838 St. Catherine Street, Montreal. Not only the garage, but the auto truck of Mr. Gadbois suffered.

General John Gunn, C.M.G., D.S.O. president of Gunns, Limited, Toronto, was in Montreal on Wednesday last attending a complimentary banquet to his old battalion, the 24th of Montreal.

J. A. Paulhus, proprietor of D. Hatton Company, was in Ottawa last week attending the conference of Canadian fish men.

Argyll Bute, packers of Scotch Snack,

Montreal, have added new machinery for capping containers. Mr. Owen, the manager of this department, states that this will ensure a perfectly sealed package and that it will therefore make for better keeping qualities on their product.

A. H. Brittain, president Canadian Fisheries Association, and also vice-president Maritime Fish Corporation, was in Toronto this week.

Montreal civic authorities are insisting that all meat brought within the city limits for sale and consumption in Montreal shall pass the required inspection and carry the usual fees. Diseased meat will, of course, be confiscated.

Brig.-General John A. Gunn spent the week-end in Montreal, and unveiled a tablet to one of the fallen on Sunday. He is expected to be in Montreal on Wednesday, where he will attend the banquet to be tendered the officers of the 24th Batt. at the St. James Club.

Mr. Sterrett, of the Canada Fishing Co., Vancouver, was in Montreal last week. Mr. Sterrett was on his way to New York and other U. S. points and reported conditions on the Pacific Coast, as relating to the fish business. It is difficult just yet, he said, to estimate the probable catches of various fish.

Ontario

McIntyre and McDonald, Appin, have been succeeded by E. McIntyre.

W. A. Mallard, general store, Grand Bend, has sold to Mark Wild.



J. L. LANGEVIN

Sales manager Laporte, Martin, Ltd., Montreal, who was recently appointed a director of the Company.

Mrs. R. A. Carter, 3077 Dundas St. W., has disposed of her property to J. W. Lockland, formerly of Oshawa, for the sum of \$14,000. Mrs. Carter has conducted a grocery business at the above address for some time past, and now intends to take a well-earned rest.

MONTREAL FIRM MAKES CHANGES

Maclure and Langley, Ltd., manufacturers' agents, have moved their Montreal premises to 11 St. Nicholas Street, from their former location in the Coristine Building.

H. Shepherd, the manager, stated that this would give them much needed additional space, and that they would be better prepared to accommodate a larger stock for this section of their territory. Mr. Shepherd also stated that they would now have a staff of four outside men in the Montreal and adjacent field.

BARTONVILLE, ONT., GROCERY ROBBED

The store of J. H. Strongman, Bartonville, was entered a short time ago, the robbers making a good haul of groceries and sundries valued at over \$500. The thieves did their work thoroughly. They cleared the shelves of practically all the small and easily moved stock in boxes, tins and cartons, almost the only packages left on the shelves being some tins of baking powder marked with Mr. Strongman's name. Up to the present the thieves have not been apprehended.

E. B. NETTLEFIELD STARTS NEW BUSINTSS

E. B. Nettlefield, for many years sales manager for Dalton Bros., Front St., Toronto, has severed his connection with that firm, and has entered business for himself, operating under the name of E. B. Nettlefield & Co., with offices at 50 Front Street East, Toronto. He is a manufacturers' agent and grocery broker, being general sales agent for Canada of the Imperial Cocoa and Spice Co., of Hamilton, and also agent of the Old City Co., of Quebec, manufacturing jams.

He has been succeeded at Dalton Bros. by C. S. Dalton as sales manager.

JAM MANUFACTURERS MEET IN HAMILTON

The Jam Manufacturers' Association met in Hamilton last week under the chairmanship of James Wagstaffe, and considered certain matters of interest to the trade. There was some discussion of the present labelling law, which it was claimed was so obscure that it was difficult always to live up to its conditions. A committee was appointed to go to Ottawa to confer with the Department, and to try to get some obscure points elucidated.

There was some discussion of the advisability of commencing an advertising campaign, such as has been adopted by the chocolate makers. This matter was finally left to a committee for consideration.

PACKER ERECTS NEW OFFICES

The Wm. Davies Company, Ltd., Montreal, is erecting new offices adjoining their plant on Mill street. These will be of mill construction, and two stories will be erected. Mr. Watt, the manager, intimates that the building will be ready for occupancy sometime during August, and this will provide increased and better accommodation for the business and administrative staffs.

ELECTED DIRECTORS

Jos. Laporte, son of Hormisdas Laporte, of Laporte, Martin, Ltee., wholesale grocers, Montreal, and J. Z. Langevin, sales manager of this firm, were recently elected to the board of directors.

Mr. Laporte has spent several years in various departments of the business, both warehouse and office, while Mr. Langevin has been with the firm for a number of years in various capacities. Their many friends will be glad to extend congratulations on this occasion, in appreciation of this added recognition.

TEA COMPANY ENLARGES BRANCH

Thos. J. Lipton, tea importers, Montreal, have moved their branch from 489 St. Paul Street West to 281 Notre Dame Street West. R. C. Hannan has been appointed manager for Montreal and Quebec Province, and some additional adjoining territory. Mr. Hannan stated to CANADIAN GROCER that it was the intention of his company to handle all business in this section from Montreal, and that they would, to this end, carry a larger stock at Montreal. They are placing four men on this territory. Mr. Hannan stated, for the immediate present requirements.

QUALITY AND SERVICE DECIDE

Continued from page 28.

a dollar's worth of sugar," stated Mr. Dorkin, "the exact variety is apparently of no particular importance to them or they leave the selection to me."

W. J. Harris, Pacific Avenue, Toronto, states that he has no difficulty in selling any brand of sugar as few customers ask for it by brand name, and as he believes they are about all the same quality he chooses one line for special reasons of his own.

F. R. Benn, Pacific Avenue, Toronto, sells only one brand. He finds that his customers seldom, if ever, ask for any special brand, but accept what he sends them without question. Once again it is the service rendered by the company whose goods he gets behind that earned the loyal appreciation of the merchant and has made him an exponent of the goods. "During the sugar scarcity," said Mr. Benn, "I could get this firm's goods when there were no other goods available, and for that reason I feel that I should stick by them now and do what I can in return."

R. J. Edwards, 2040 Queen Street E., Toronto, says he handles "bulk sugar only." He finds no trouble in its being

accepted by his customers as they usually ask for "so much sugar." He claims that the retailers handling packages are invariably inclined to cut the price, especially if located in a neighborhood with a strong competition. He feels that owing to the fact that there is small margin in sugar at any time he should protect his own margin of profit by pushing the sale of bulk sugar. He confines his buying to one line only.

W. J. Snell, Queen Street East, Toronto, caters to a high class family trade. Most customers have been dealing with him for many years and have learned from experience to accept in the great majority of instances what Mr. Snell delivers to them. He says: "There is not one in a hundred that ask for any particular brand of sugar." They simply say: "Give me a quarter's worth, or a dollar's worth, etc." He invariably sends the same brand as he has been selling it for years and finds it gives the same uniform satisfaction to each of his customers. He pushes bulk sugar strongly but handles some packages, principally for transient trade.

J. H. Maynard, 743 Queen Street E., Toronto, states that he handles only one line of granulated sugar. His customers very rarely specify any particular brand. By carefully explaining what he knows about the line he stocks, Mr. Maynard finds it only necessary to handle the one line.

P. A. Kindree, 864 Queen Street East, Toronto, states it is as easy for him to sell one line of granulated sugar as another. His customers, he says, seldom, if ever, ask for sugar by name. He claims better satisfaction to himself and his customers by handling one line of packages only and no bulk. This particular line has been adopted by him on account of what he considers the careful method of sealing, which obviates waste. The contents of this package are always up to full weight, whereas he maintains some others have lost as much as half a pound through sifting out in transit.

In the above it is shown that many retailers push the sale of a certain brand of sugar because they consider the refiner treated them well during the war scarcity. It is interesting to note that it was by no means the same brand that was favored in every case. At least four or five different brands were favored for this same reason, emphasizing the importance the retailer attaches to the manufacturer co-operating with him. The brands referred to are all standard on the market to-day, and at one time or another all have been given more or less generous general publicity. The evidence once again shows that where the dealer gives preference to a particular brand—and he does give preference in the majority of cases—that is the brand the majority of his customers buy and use in their homes. In the case of granulated sugar the retailers interviewed have each selected for one reason or another, and given preference to ONE brand from the various standard brands on the market.

NEWS FROM WESTERN CANADA

The Vital Need of Thrift

An Address Delivered by Professor W. W. Swanson, Professor of Economics at the University of Saskatchewan, Before the Retail Merchants' Association Convention Held Recently in Regina, Sask.

"COME before you to present the claims of the community on you, and to point out some things you can do for your fellow men. We do not want any big union or class conscious organization. We want only one union of the people for the common good.

"To-day we are opening a new epoch and beginning a new era. After this world-wide war we stand at the beginning of a new day in which we will build constructively. This war has opened up new opportunities for service if we are wise enough to take advantage of them. The trouble is we have broken up the solidarity of endeavor by strikes and labor unrest.

"The question of thrift has a vital relationship to your retail businesses. In 1914 economic conditions were bad. Canada was in a big debt, pessimism and consternation prevailed. But Canadians gloriously recovered and what we have done in the war is proof of what we can do in the future. The per capita debt at the beginning of the war in Canada was \$46 compared with the present per capita debt of \$272. The average householder of Canada has a debt of \$1,300. We cannot spend \$2,000,000,000 on the war and not suffer. We are all busy trying to shift the burden of this debt to others.

"The merchants have been blamed for the high cost of living during the war. While the cost of living has increased 60 per cent. the retail merchant was not to blame. The price problem becomes more complex as you proceed. We have to trace it back to the producer and

other handlers. It is your business to intelligently discuss that question in your communities. We cannot return to pre-war conditions in Canada. Our national debt has increased from \$336,000,000 to \$1,500,000,000. There is only one way in which we can achieve permanent prosperity in Canada, and that is by producing the goods. The merchant belongs to the producing classes whereas most people think the merchant is a non-producer. The end of production is consumption, and you are linked up with the most vital factor in distribution.

"Great Britain is spending \$70,000,000 in the building of homes. We have appropriated \$25,000,000 in Canada for new homes. If a home is put up it has to be furnished, and a married couple must occupy it to make it a home. Every time you set up a new home it creates work and business in your communities. The merchant of our provinces is doing as much as any other class to make our country one worth living in. You are linked up with the home and the home is the centre of energy in our country. The red flag never yet flew above the hearth of a home. Bolshevism spreads in a country of homeless men. The building of these homes means something big to us. The appropriation of \$30,000,000 for the building of ships is also a big factor in bringing down costs in Canada.

"Before the war the Scotch were the only people as a class who practised thrift. We have been cursed in Canada with an inability to save money after making it. The English people saved \$7,200,000 a year while they were spending terrific sums on the prosecution of

the war. Thrift is a business proposition and a big one. Canada is still in the developing stage and we cannot stand still for our country would then go into economic stagnation.

"The last Victory Loan floated in Canada was never equalled by any other nation in the world in respect to proportion of population. On the basis of population our people, after four years of war, did a far bigger thing than the people of the United States with the Liberty Loan.

"What is our productive power? The 1911 statistics estimated that the earnings of the Canadian workmen amounted to \$883,000,000 in that year. Salaries increased 20 per cent. during the war. Our national income last year was \$2,400,000,000. In 15 years we can pay off our debt at this rate if everyone does their part. We have to build a new national policy. There is evidence on every hand of national unrest and this is going on in our own country. With a new national policy and waste eliminated, we will, through that thrift, build up better economic equipment and keep industry functioning at high speed. In this country there are too many improperly employed. The day prohibition came was a red letter day for Canada. It meant more money for the merchant. It was thought it would limit employment, but the men employed therein were the drones. We want no idle rich class in this country.

"We cannot go on borrowing. During the war we sold more goods, to the value of \$500,000,000 than we purchased. This is a balance of trade in our favor. We must find capital for our needs. We will destroy class prejudice by working together.

"The practice of thrift means everything to us. It means building up Canada and developing democracy and not any proletariat autocracy."



Group of Delegates to the Saskatchewan Retail Merchants' Association, held in Regina, Sask., on May 13, 14 and 15, 1919.

Gossip from the B.C. Coast

L. H. Nicholson, of the National Biscuit Co., Vancouver, is visiting the various points on the prairie through which his products are distributed. Mr. Nicholson reports business very good.

C. C. Mills, representing Kelly, Douglas & Co., departs for the Yukon on the 27th of May. This trip will require three months.

W. C. Reves has sold his 4th Avenue grocery business to J. Reid, formerly of Waymont, Sask.

N. T. Collett, of the California Associated Raisin Co., paid a visit to the trade.

J. J. DeGroat, of the Dominion Tobacco Co., is in the Butte Street Hospital. The trade wishes him a speedy recovery.

Over 100 tons of B.C. biscuits were included in the cargo of the "Monteagle" on her last trip to the Orient. These supplies were going to the Canadian continent in Siberia.

G. W. Morrow and J. White have joined the staff of the National Biscuit Co., Vancouver, and will sell "Red Arrow" biscuits and Haida confections to the Alberta and Saskatchewan trade.

J. F. MacDowell is drawing attention to his seasonable campers' lines, by having an Indian tepee in his middle display window, well stocked with camping and picnic specialties.

Carl Pendray, of the Victoria White Swan branch of Lever Bros., and also manager of the B. A. Paint Co., of Victoria, is making a business trip covering the prairie. Saskatoon and Regina are the last cities to report his genial presence.

A. F. Padden has joined the selling staff of the Northwest Trading Co., Ltd., Vancouver. Also Mr. J. H. Riches, formerly of Winnipeg, has taken charge of the Oriental import department. A. N. Cowdry, the president of the company, leaves shortly for Japan in connection with Kobe offices.

Peter Lund & Co., Ltd., have organized a separate branch of their business for the conduct of an improved export and brokerage business. The firm is composed of Peter Lund, Arnold Darling and H. C. Bruce, who is local manager of this department. Mr. E. Hyam left for London on May 18, where a British office will be maintained. Offices will also be established in China and Japan.

G. A. Birks, formerly of the National Biscuit Co., Vancouver, has, in company with Mr. Crawford, of the H. Bell-Irving Co., organized a salmon brokerage company, with offices in Vancouver. Both Mr. Birks and Mr. Crawford are well and favorably known on the Pacific coast. It is understood that this firm will trade under the firm style of Birks & Crawford, also that the sale of the entire pack of some of the best canners on the coast has been secured.

VANCOUVER IS ALSO GUESSING

Vancouver is in the throes of a guessing contest. Almost every merchant on the main streets and a goodly percentage

in the suburbs are giving their customers a chance to guess how many kernels of barley can be packed into a sealed pickle jar, which one big store displays. This form of advertising was discussed at the Retail Merchants' convention in Regina, on May 13, 14 and 15, as reported in CANADIAN GROCER of the 16th. It would appear that the Saskatchewan, grocers participating paid an average of \$50 for the privilege. It was estimated there that 500 contributed. A little simple arithmetic, with these figures in mind, would show a fair margin above the cost of a couple of Chevrolet cars.

MANITOBA CONVENTION PROMISES WELL

Splendid Array of Speakers Who Will Deliver Addresses on Vital Merchandising Questions

The fifth annual convention of the Retail Merchants' Association of Manitoba, will probably compare favorably with the convention of the Saskatchewan branch, that was recently held at Regina.

The Manitoba executive has spared no effort to make this convention a success.—It is a "business building" program from start to finish, and when it convenes at Brandon, June 17, it is expected that a very large number of delegates will be in attendance.

The complete program is as follows:

Tuesday Morning, June 17th

10.00 a.m. to 12.00 noon.—Registration and reception of delegates and visitors. All persons attending the convention will please go to the city hall for the purpose of registering and receiving a button.

Tuesday Afternoon

2.00 p.m.—Convention opened by President Geo. W. Markle. Addresses of welcome by: His Worship the Mayor, Mr. McDiarmid; Mr. Rankin, president of the Board of Trade; President Kiwanis Club; E. Bolton, president, Brandon branch R.M.A.; Replies; Visit merchandise display.

3.00 p.m.—Reports of Manitoba provincial officers; president's address; treasurer's report; secretary's report; resolutions committee announced, and question box introduced.

4.00 p.m.—Reports of delegates to Dominion Convention, 15 minutes each, Messrs. Chevrier, Rannard, and Devlin. Address by J. A. Banfield, president of Dominion Board; Visit merchandise display.

Tuesday Evening

8.00 p.m.—Address by H. E. Hart, of Long Prairie, Minn. Subject, "Retail Store Co-operation." This address is especially adapted for a joint meeting of merchants and clerks.

9.00 p.m.—Address by F. P. Mann of Devils Lake, N. D. Subject, "Increasing Your Business Through Community Co-operation."

Wednesday Morning, June 18th

9.30 a.m.—Resolutions committee will make its first report; Consideration of resolutions.

10.30 a.m.—Retail Merchants' Mutual Fire Insurance Co.; C. F. Rannard.

11.00 a.m.—Taxation, by Wm. Iverach, of Isabella, Man.

Wednesday Afternoon

2.00 p.m.—Address by F. P. Mann, president, North Dakota R.M.A. Subject, "Looking Ahead in the Retail Business."

3.00 p.m.—Address by H. E. Hart, Long Prairie, Minn. Subject, "Ideas That Have Increased Our Business."

Wednesday Afternoon

4.00 p.m.—Address by A. W. Gibb, C.A., assistant inspector of taxation, Dominion Taxation Office. Subject, "How to Make out an Income Tax Return," illustrated by chart; Questions; discussion.

Wednesday Evening

8.00 p.m.—Special program at theatre; Feature films, music, songs, Chairman, Brandon.

Address by F. C. Middleton, secretary of community organization department of the Social Service Council of Manitoba. Subject, "Farmers and Merchants—Community Team-mates"; View windows in window dressing contest.

8.00 p.m.—Note: If the committee considers that the occasion demands it, a special address could be put on at the City Hall for clerks, by H. E. Hart. Subject, "Our Store Club—How Clerks Can Help a Store."

Thursday Morning, June 19th

9.30 a.m.—Resolutions; Nomination of provincial officers.

10.30 a.m.—Questions, new business.

Thursday Afternoon

2.00 p.m.—Address by W. J. Keyes, of the Kelvin Technical High School and Extension Department, of University of Manitoba. Subject, "Practical Retail Advertising," fully illustrated.

3.00 p.m.—Address by Mr. Edwin Loftus, K. C., lecturer, Manitoba Law School, prominent Winnipeg barrister. Subject, "Commercial Law as Related to the Retailer." Election of provincial officers.

5.00 p.m.—Motor drive to places of interest in the city.

Thursday Evening

7.10 p.m.—Banquet tendered to visitors attending the convention by the Brandon branch of the Retail Merchants' Association of Canada, the Board of Trade, the Kiwanis Club, the Commercial Travelers' Association and the Retail Clerks. Special addresses by Dr. J. A. MacLean, president of the University of Manitoba, and the convention speakers' entertainment.

Special feature during the convention—The big merchandise display at the City Hall. The window dressing contest. Special entertainment for the ladies attending the convention.

WEEKLY GROCERY MARKET REPORTS

Statements From Buying Centres

THE MARKETS AT A GLANCE

THE unsettled labor conditions are having their effect on all markets in a more pronounced buying movement; this has meant good business for the retailer and wholesaler, but at the expense of stocks that might be difficult to replace if the general strike movement should spread.

MONTREAL—Grocers are doing a great deal of business, and the out-go to country points as well as to the city is reasonably heavy. For the most part, the market is strong, and changes have been made on quite a number of lines in the way of advances. Among these are condensed milk, camphor, grape juice, chocolate and cocoa. Canadian and other beans are advanced and peas are firmer. Nuts of various kinds are marked up again, and various dried fruits, including raisins, apricots and prunes, are up to higher levels. Oats and oranges and lemons are higher. There is a much firmer tendency on canned corn and peas, and advances may come. The flour market is strong with export demand so good. Pepper, cloves and cassias are still stronger, but advances are not yet made. Cereals are quite steadily firm.

There is some indication of a turn for the better on coffees in the Brazil market, but it is doubtful if lower prices will be possible just now. Cherries are reduced in price as are also coconuts, cabbage and string beans. Trade is satisfactory, jobbers report.

TORONTO—In spite of the fact that the past week has witnessed a very heavy demand for groceries, due to people in the city stocking up, fearing that a general strike might result in a shortage of the necessities, prices of commodities show comparatively few changes. The principal feature of the market has been the sharp advances in practically all provisions. Hams and bacon show higher prices to the extent of from two to three cents per pound. Cooked meats, too, are higher. The strong position of the market for live hogs has brought this about, and both fresh "cuts" of pork and all pork products are at very high levels at the present time. Butter, cheese and eggs are also very high. New advances are recorded this week. Cheese is steadily rising, and bidding on the various boards, throughout the country, is very keen.

A scarcity of rices is reported among the wholesalers, and some of the better qualities have advanced from two to three cents per pound. The higher grades have been pretty

well cleaned up, and what remains in the dealers' hands at the present time is largely poor stuff. The market for teas is practically unchanged, although very firm, with the tendency upward. Dealers are predicting higher prices for Japanese teas, and claim that they will be fully five cents higher on this year's crop. The Canadian tea market just now is about the lowest of any and this is chiefly due, dealers state, to the fact that heavy stocks were held by most houses. Quotations on coffees at primary markets continue to advance, although quotations at Toronto this week show comparatively little change. The tendency, however, is upward, and dealers look for higher quotations in the near future.

All canned goods, both in fruits and vegetables, continue in light supply, and prices of the same are very strong. Dried fruits, too, are very limited. Some of the smaller sizes of prunes are still available, but are offered at higher figures this week. Raisins, too, are in advance of last week's quotations, and stocks are of rather narrow dimensions. New fruits and vegetables continue to arrive in fairly heavy quantities, although prices are still very high. Pineapples are slightly firmer this week and strawberries are unchanged.

There is quite a heavy demand for both Manitoba and Ontario winter wheat flour, but prices are steady at \$11 for both kinds. Cereals in bulk, in some instances, show higher levels, and some others are easier. Package goods are unchanged. A firmer market prevails in spices, with some marked higher.

WINNIPEG—At time of writing the strike was still in progress, and it has demoralized all business. There was a rush by retailers on jobbers for supplies, as the consumer bought heavily the first two days of the strike feeling that the food supply would likely be cut off. However, there was very little shortage as far as the consumer was concerned. There was some suffering on account of bread, milk and ice being cut off, but it was not long before these were being supplied. On account of householders laying in stocks of flour during the first two days of the strike, the demand for bread fell off considerably. Jobbers have been buying practically nothing. Their chief trouble has been that the railway companies refuse to take freight for country points. This caused more trouble than the demand for food in the city. An enormous demand for all kinds of food is expected as soon as the strike is over.

QUEBEC MARKETS

MONTREAL, May 28—A great deal of firmness characterizes this market and there have been quite a number of advances. Good trade is reported and there is quite an active buying tendency. Supplies of new goods are being received from time to time, while some lines are none too plentiful.

Chocolate, Camphor, Grape Juice, Milk Up

Montreal.

VARIOUS LINES.—Advances have been made for Borden's Eagle Brand milk, which is now selling at \$9.60 per case, the previous price being \$9.25. Reindeer milk is also up to \$9.15 from \$8.95.

An advance has been effected in one quarter for a private brand of chocolate, indicating a stronger cocoa and chocolate market to the extent of 1c to 2c per lb.

Niagara grape juice has been advanced by one jobber from \$4 per doz. quarts to \$5; pints, \$2.25 to \$2.75, and individual sizes 85c to \$1.

Camphor in boxes—15 oz. packages— is advanced 50c to \$3.75.

More Sugar Moves But Basis Firm

Montreal.

SUGAR.—Jobbers state a better movement of sugar and this is substantially supported by the refiners. Supplies of raw are coming to hand right along and transportation is satisfactory. There is no indication of a reduction, prices being steadily maintained.

Atlantic Sugar Company, extra granulated sugars, 100 lbs.	9 95
Acadia Sugar Refinery, extra granulated	9 95
St. Lawrence Sugar Refinery	9 95
Canada Sugar Refinery	9 95
Dominion Sugar Co., Ltd., crystal granulated	9 95
Ising, barrels	10 15-10 30
Ising (25-lb. boxes)	10 35-10 70
Ising (50-lb. boxes)	10 35-10 50
Do., 1-lb.	- 11 05
Yellow, No. 1	9 75-9 55
Yellow, No. 2 (Golden)	9 45-9 55
Yellow, No. 3	9 35-9 45
Powdered, barrels	10 05-10 20
Powdered, 50s	10 15-10 50
Powdered, 25s	10 35-10 60
Cubes and Dice (asst tea), 100-lb. bxs	10 55-10 65
Do., 50-lb. boxes	10 65-10 75
Do., 25-lb. boxes	13 85-10 95
Do., 2-lb. pack.	11 95-12 05
Paris lumps, barrels	- 10 55
Paris lumps (100 lbs.)	- 10 65
Paris lumps (50-lb. boxes)	- 10 75
Paris lumps (25-lb. boxes)	- 10 95
Paris lumps (cartons, 5-lb.)	- 11 70
Do., (cartons, 2-lb.)	- 12 45
Crystal diamonds, barrels	- 10 55
Crystal diamonds (boxes 100 lbs.)	- 10 65
Crystal diamonds (50-lb. boxes)	- 10 75
Crystal diamonds (25-lb. boxes)	- 10 95

Corn May Go Up; Peas Look Firmer

Montreal.

CANNED GOODS.—Much greater sales have developed for canned goods than some would have thought possible a few months ago. There is no evidence of weakness on a single item in the list, but corn is particularly firm, while peas are likely to be firm. Both lines may

advance if the movement continues active, export outlets still requiring supplies. There is a good domestic demand.

Canned Fruits—

Apples, 2 1/2s, doz.	1 40	1 65
Do., 3s, doz.	1 50	1 75
Do., gallons, doz.	4 75	5 25
Blueberries, 2s	2 00	2 25
Currants, black, 2s, doz.	4 00	
Do., gallons, doz.	13 00	
Cherries, red, pitted, doz.	2 90	3 20
Gooseberries, 2s, doz.	3 00	3 00
Do., 2s (pails)	2 77 1/2	2 80
Peaches, 20 oz., doz.	2 50	2 50
Do., No. 2	2 80	3 00
Do., 2 1/2	3 25	3 75
Pears, 2s	2 50	2 90
Do., 2 1/2s	3 25	3 25
Do., 2s (light syrup)	1 90	
Pineapples (grated and sliced), 2s	3 60	
Do., 2 1/2s	4 50	
Plums—Lombard	2 00	2 20
Gages, Green, 2s	2 45	
Do., (light syrup, 2s)	2 00	
Raspberries, 2s	4 00	4 20
Do., 2 1/2s	2 60	
Strawberry, 2s	3 97 1/2	4 20

Canned Vegetables—

Asparagus (Amer.) mammoth green, doz.	4 25	4 75
Asparagus, imported (2 1/2s) ..	4 85	5 25
Beans, Golden Wax	1 95	1 97 1/2
Beans, Refugee		
Beets, new sliced, 2-lb.	1 40	1 42 1/2
Corn (2s)	2 10	2 35
Carrots (sliced), 2s	1 45	1 75
Corn (on cob), gallons	7 25	7 50
Spinach, 3s	3 00	
Spinach, California 2 1/2s	3 15	
Do. (wine gals.)	10 00	
Tomatoes, 1s	0 95	1 00
Tomatoes, 2s	1 40	
Tomatoes, 2 1/2s	1 90	2 00
Tomatoes, 3s	1 95	2 10
Tomatoes, gallons	6 00	7 02 1/2
Peas, standards	1 40	1 50
Peas, early June	1 87 1/2	1 60
Peas, extra fine, 2s	2 30	2 35
Do., fancy, 20 oz.	1 87 1/2	
Potatoes, Can. sweet, 2 1/2-lb. tins ..		
Do., 2-lb. tins	2 75	
Olives (in bls, 49 wine gals.), gal.	1 25	
Specialties	Per gal.	
Olive oil (pure), 1 gal. tins	7 50	
Do., 1/2 gal. tins	8 00	
Do., 5 gal. tins	7 00	
Tomato Paste, 100 tins (case)	32 00	
Do., 200 tins (case)	33 00	
Do., 12-10 lbs.	39 00	
Salad oil (bbis, 50 gals.), gal.	2 50	
Olives, Queen, gal.	1 45	

Canned Fish—

Salmon—		
"Clover Leaf," 1/2-lb. flats	2 45	2 80
Sovereign, 1-lb. flats	4 00	4 00 1/2
Do., 1/2-lb. flats	2 30	
1 lb. tins, cases 4 doz., per doz.	4 50	4 50
1/2 flats, cases 3 doz., per doz.	1 50	2 00
Chums, 1-lb. tins	2 05	2 17 1/2
Do., 1/2s, flat	1 17 1/2	1 25
Pinks, 1-lb. flat	2 25	
Pinks, 1-lb. tins	2 60	2 75
Pale, 1/2-lb., doz.	1 37 1/2	
Pale, 1 lb., doz.	2 37 1/2	
Pinks, 1/2-lb., doz.	1 62 1/2	
Cohoos, 1-lb. tins	3 75	
Cohoos, 1-lb. flats	2 25	
Cohoos, 1/2 lbs., flat	1 75	
Herrings, kippers, ds. (4 ds. case) ..	2 25	
Herrings (tomato sauce), doz.	2 25	2 50
Haddies (lunch) (1/2-lb.)	1 00	1 00
Haddies, chicken (canned), doz.	9 00	9 25
Red Springs, 1-lb. tins	4 00	4 00
Red Springs, 1/2 lb.	2 45	
White Springs (1s)	2 30	
Salmon, Gaspe, Niobe Brand (case of 4 doz.), per doz.	2 25	
Labrador salmon, 1-lb. flat	3 50	
Pilehards, 1-lb. tins	1 90	2 00
Whale Steak, 1-lb. flat	1 90	
Canadian sardines (case)	6 75	7 00
Norwegian sardines, per case of 100 (1/2s)	22 00	20 00

Oysters (Canned)—

5 oz., doz.	2 60
10 oz., doz.	4 75
Lobsters, 1/2-lb., doz.	2 25
Do., 1/2-lb. tins, doz.	3 60
Do., 1-lb. tins	3 25
Do., 3/4-lb., doz.	6 00
Do., 1-lb. flats	3 25
Lobster paste, 1/2 lb. tins.	3 25
Sardines (Amer. Norweg'n style)	14 50
Sardines (gen. Norwegian)	22 00
Sardines—Canadian brands (as to quality), case	7 00
Sardines, French	32 00
Scallops, 1-lb., doz.	3 25
Scotch Snack, No. 1, ds., Montreal ..	2 50
Do., Eastern trade	2 65
Do., Winnipeg and Western	2 85
Scotch Snack, No. 2, doz.	4 50
Shrimps, No. 1	2 25
Crabs, No. 1 (es 4 doz.)	6 75
Clams (river) (1 lb.), doz.	1 90

Beans Reach \$5.00; Peas Are Up, Too

Montreal

PEAS AND BEANS.—The tendencies of the bean market are steadily higher. This is evidenced in an advance to \$5 per bushel for Canadian beans, and the tendency is upward on other varieties. There are still plenty of beans to be had, it is stated, but there is a more active demand, and this has helped the price basis. Peas are marked up this week too.

Beans—

Canadian, hand-picked, bush.	5 00
British Columbia	5 00
Brown Beans	3 50
Japanese	4 50
Yellow Eyes	5 50
Lima, per lb. (as to quality)	0 10
Kidney beans	6 00
Peas, white soup, per bushel	3 25
Peas, split, new crop (98 lbs.)	5 50
Peas (blue)	0 08

Further Advances Show For Rice

Montreal

RICE, TAPIOCA.—As far as rices are concerned, there is more strength again, and one jobber has this week made a straight advance of one to one and one-half cents in his prices. Another jobber has made advances of from 50c to \$2.35 per 100 lbs. This bears out the definite tendencies referred to in recent issues of CANADIAN GROCER, and for the past two weeks in particular.

Ice Drips—Japan (per 100 lbs.)	13 60
Carolina	14 00
Honduras	0 15
Siam, No. 2	7 65
Siam (fancy)	10 50
Rangoon "B"	9 75
Rangoon CC	8 10
Mandarin	10 75
Pakling	9 50
Tapioca, per lb. (seed)	0 11 1/2
Tapioca (pearl)	0 11 1/2
Tapioca (flake)	0 11

Almonds, Walnuts, Peanuts Advance

Montreal.

NUTS.—Strength has developed in various lines of nuts, almonds, peanuts, walnuts, pecans and filberts being advanced in some quarters. This is a tendency that may continue for some time. There is strength in outside as well as in the local market, and with a fair amount of buying jobbers look for a firm market all around.

Almonds, per lb.	0 27	0 28
Almonds (shelled)	0 55	0 56
Almonds (Jordan)	0 70	
Brazil nuts (new)	0 24	0 26

Brasil nuts (med.)	0 16	0 17
Filberts (Sicily), per lb.	0 25	0 27
Filberts, Barcelona	0 25	0 26
Hickory nuts (large and small), lb.	0 10	0 15
Peanuts (roasted)—		
Jumbo	0 19	0 20
Fancy	0 16	0 17
Extras	0 12	0 14
Shelled, No. 1, Spanish	0 19	0 20
Salted Spanish, per lb.	0 25	0 26
Shelled, No. 1 Virginia	0 16	0 16 1/2
Do., No. 2	0 14	0 14
Peanuts (salted)—		
Fancy wholes, per lb.	0 38	
Fancy splits, per lb.	0 33	
Pecans (new Jumbo), per lb.	0 32	0 40
Pecans, large, No. 2, polished	0 28	0 33
Pecans, New Orleans, No. 2	0 31	0 34
Pecans "paper shell," extra large		
Jumbo	0 60	
Walnuts (Grenoble)	0 29	0 35
Walnuts (new Naples)	0 16	0 17
Walnuts (shelled)	0 80	0 83
Walnuts (Spanish)	0 30	0 33

Note—Jobbers sometimes make an added charge to above prices for broken lots.

Prunes Up Again; Apricots, Raisins

Montreal.
DRIED FRUITS.—Jobbers are beginning to feel that if prune prices advance further, there will be a tendency to buy even more sparingly. Prices have advanced here again, and there is such a strong tendency in California and Oregon that record high quotations are bound to be made. Raisins are again advanced on some of the seedless grades, while "slab" apricots are quoted at 23-24c, this being an advance of one cent.

Dried Fruits—		
Choice	0 24	0 25
Slabs	0 23	0 24
Fancy	0 30	
Apples (evaporated)	0 19	0 21 1/2
Peaches (fancy)	0 25	
Faced	0 19	0 20
Choice	0 20	0 24
Extra choice	0 31	0 24
12 oz., per pkge.	0 16	0 18
Pears	0 20	0 22 1/2
Drained Peels (old)—		
Citron	0 45	
Lemon	0 36	
Orange	0 37	
Cut mixed (1-lb. cartons), doz.	4 10	4 30
in 36 lb. case		12 75
Cut, 10-lb. boxes (lb.)		0 48
Raisins—		
Bulk, 25-lb. boxes, lb.	0 18	0 20
Malaga, table box of 22 lbs., 3-crown cluster.		
\$5.50; 4-crown cluster, \$6.50-\$6.75; 5-crown, \$7.50; 6-crown cluster, \$7.00-\$8.75.		
Cal. seedless, cartons, 16 oz.	0 14 1/2	0 15 1/2
Choice seeded, 12 oz.	0 15 1/2	0 16 1/2
Fancy seeded, 16 oz. pkgs.	0 15 1/2	0 16
Choice seeded, 16 oz. pkgs.	0 13	0 17
Seedless, 1 doz. packages	0 13	0 15
Do., 15 oz. pkge.	0 17	0 18
Do., bleached, 15 oz. (choice)	0 15	0 15
Do. (fancy)	0 18	
Valencias, selected	0 11 1/2	
Valencias, 4-crown layers	0 11 1/2	
Sultanas (bleached), 50-lb. boxes	0 18	0 20
Do. (15 doz. boxes)	0 22	
Currants, old pack., 15 oz.	0 29	0 31
Currants, Greek (bulk)	0 18	
12 oz.	0 16 1/2	
50-lb. boxes, loose	0 20	0 23
15 oz. pkgs.	0 20 1/2	0 23
Pkgs. 8 oz. (30 pkgs.)	3 00	2 60
Pkgs. 6 oz. (50 pkgs.)	3 00	4 75
Pkgs. 4 oz. (70 pkgs.)	3 70	5 00
80 lb. Alafia	0 24	0 24
12 oz.	0 26	
Do., new	0 32	
Cal. currants (loose)	0 18	0 22
Cal. "Kurrants," 15 oz. pkge.	0 20	0 22
Dates, Excelsior, per case (36-10s)	7 00	
Do., Dromedary (36-10 oz.)	8 25	8 50
Packages only, Excelsior	0 20	
Packages only	0 19	0 20
Do., Dromedary	0 22	
Figs (layer), 10-lb. boxes	2 60	3 00
Figs, white (70 4-oz. boxes)	5 40	
Do., (28 8-oz. boxes)	3 50	
Do., (12 10-oz. boxes)	2 20	
Figs (cooking), 50-lb. boxes, lb.	0 16	
Prunes—		
California (25-lb. boxes)—		
30-40s	0 22	0 26

40-50s	0 20	0 24
50-60s	0 19	0 22
60-70s	0 18	0 21
70-80s (25-lb. box)	0 19	
80-90s	0 17	0 17
90-100s	0 16	0 16
50-lb. boxes, 80-90s	0 14 1/2	
90-100s	0 13	0 14
70-80s	0 17	0 19
80-90s	0 15 1/2	0 16 1/2
90-100s	0 14	0 15
100-120s		0 11
Oregon—		
30-40s (25 lb.)	0 24	0 28
40-50s (50 lb.)	0 22	
50-60s (50 lb.)	0 20	
50-60s (25 lb.)	0 21	
70-80s (25 lb.)	0 18	0 20

Molasses and Syrup Firm; Small Sales

Montreal.
MOLASSES, SYRUPS.—A great deal of the molasses crop of 1919 is already received and distributed. It has been pointed out that some stock was carried over and that there is a good supply in Canada. Prices are still holding steady, however, and there is now no indication of changes being effected. Syrup is steady, too. Of both commodities the sale is limited.

Barrels, about 700 lbs.	0 07 1/4	
Half bbls.	0 08	
Kegs	0 08 1/4	
2-lb. tins, 2 doz. in case, case	5 15	
5-lb. tins, 1 doz. in case, case	5 75	
Corn Syrup—		
10-lb. tins, 1/2 doz. in case, case	5 45	
20-lb. tins, 1/4 doz. in case, case	5 40	
2-gal. 25-lb. pails, each	2 45	
3-gal. 38 1/2-lb. pails, each	3 65	
5-gal. 65-lb. pails, each	5 90	
White Corn Syrup—		
2-lb. tins, 2 doz. in case, case	5 65	
5-lb. tins, 1 doz. in case, case	6 25	
10-lb. tins, 1/2 doz. in case, case	5 95	
20-lb. tins, 1/4 doz. in case, case	5 90	
Cane Syrup (Crystal) Diamond—		
2-lb. tins, 2 doz. in case, per case	7 00	
Barrels, per 100 lbs.	9 75	
Half barrels, per 100 lbs.	10 00	
Glucose, 5-lb. cans (case)	4 80	

Prices for	
Island of Montreal	
Barbadoes Molasses—	
Puncheons	0 98 1 03
Barrels	1 01 1 06
Half barrels	1 03 1 08
Antigua Molasses—	
Puncheons	0 95
Barrels	0 98

Note—Prices on molasses to outside points average about 3c per gallon less.

Good Enquiry For Maple Products

Montreal.
MAPLE PRODUCTS, HONEY.—A more or less nominal market prevails for sugar and syrup. Enquiry has come in from outside buyers, both in the United States and elsewhere, and producers are holding out for high prices. There is every indication of high prices prevailing for the present at least, and particularly while there is any considerable movement.

Honey sales are still good, both of comb and pail varieties.

Maple Syrup—		
13 1/2-lb. tins (each) (nominal)	\$2 10	\$2 25
10-lb. cans, 6 in case, per case		15 10
5-lb. cans, 12 in case, per case		17 10
2 1/2-lb. cans, 24 in case, per case		18 50
Maple Sugar (nominal), small lots	0 25	0 30
Honey, Clover—		
Comb (fancy)	0 30	
Comb (No. 1)	0 28	
In tins, 50 lbs.	0 26	
30-lb. pails	0 27	
10-lb. pails	0 25	
5-lb. pails	0 23	
Honey—Buckwheat, tins or bbls.	0 22	

Pepper Very Firm; Cloves, Cassias, Too

Montreal.
SPICES.—Quite a changed condition has come about as the result of heavier export buying of spices, and there is a reaction to higher levels in some outside markets. Peppers are specially strong and there may be advance here any time. Cloves are likewise firmer and there is a stronger undertone on gingers and cassias. Much business, in the aggregate, has been done.

Allspice	0 20	0 22
Cassia (pure)	0 32	0 35
Cinnamon—		
Rolls		0 35
Pure ground	0 35	0 40
Cloves	0 45	0 50
Cream of tartar (French pure)	0 75	0 80
American high test	0 80	0 85
Ginger	0 28	0 33
Ginger (Cochin or Jamaica)		0 30
Mace	0 80	1 00
Mixed spice	0 30	0 32
Nutmegs, whole	0 50	0 65
Do., ground	0 60	0 65
Pepper, black	0 38	0 40
Pepper, white		0 45
Pepper (Cayenne)	0 35	0 37
Pickling spice	0 25	0 27
Paprika	0 65	0 70
Turmeric	0 28	0 30
Tartaric acid, per lb. (crystals or powdered)		1 30
Cardamon seed, per lb., bulk		2 00
Caraway (nominal)	0 75	0 80
Cinnamon, China, lb.		0 30
Cinnamon, per lb.		0 26
Mustard seed, bulk	0 35	0 40
Celery seed, bulk (nominal)	0 75	0 80
Shredded oocanut, in pails	0 21	0 23
Pimento, whole	0 20	0 22

For spices packed in cartons add 3 1/2 cents a lb. and for spices packed in tin containers add 10 cents per lb.

Tea Market Has Been Very Active

Montreal.
TEA.—Advices received support the earlier cables as to the high prices obtaining for early Japan teas. It is now indicated that frost damage was considerable and that there has not been even a normal production of Japan tea. In addition to this, domestic markets have bid in much of the yield at prevailing prices, which are materially higher than those of a year ago, in some cases about 20 per cent. Local tea selling is very active.

Pekoe, Souclongs, per lb.	0 45	0 47
Pekoes, per lb.	0 49	0 52
Orange Pekoes	0 53	0 55
Japan Teas—		
Choice	0 55	0 70
Early Picking	0 53	0 58
Javas—		
Pekoes	0 39	0 41
Orange Pekoes	0 44	0 47
Broken Orange Pekoes	0 41	0 43
Small lots		11 20

Inferior grades of broken teas may be had from jobbers on request at favorable prices.

Coffee Demand Big; Best Grades Sell

Montreal.
COFFEE, COCOA.—It is just a little uncertain to speak with the same definiteness as within the past few weeks regarding the trend of coffee. Some indications are made that the Brazil market is becoming more favorable, and it may be possible to buy there on a better basis in the immediate future, unless buyers are more plentiful. It is

quite likely, however, that Europe will come along for increasing quantities and this would be a factor in holding quotations up to their present, or even on higher levels.

The cocoa market is quite firm, and some lines of this and of chocolate have been moved up.

Coffee—		
Bogotas, lb.	0 40	0 43
Jamaice, lb.	0 35	0 38
Maracaibo, lb.	0 37	0 39½
Mocha (types)	0 39	0 42
Mexican, lb.	0 39	0 41
Rio, lb.	0 33	0 35
Santos, Bourbon, lb.	0 38	0 39
Santos, lb.	0 37	0 39
Cocoa—		
In 1-lb., per lb.	0 38	
In ½-lb., per lb.	0 40	
In ¼-lb., per lb.	0 40	
In 1-5 lb., per lb.	0 42	

Cornmeal is Strong; Cereals Are Held

Montreal. CEREALS.—The markets hold with more regularity than some expected. Changes have been lacking on many of the lines this week, although there is a tendency to firmness for cornmeal. Prices on rolled oats are steady and unchanged. Package cereals are big favorites these warm days.

Self-raising Flour—		
3-lb. pkgs., doz.	2 90	
5-lb. pkgs., doz.	5 70	
Cornmeal, Gold Dust	5 25	5 80
Cornmeal	4 75	
Barley, pearl	5 25	5 75
Barley, pot, 98 lbs.	4 25	4 75
Barley (roasted)	7 50	7 50
Buckwheat flour, 98 lbs.	5 50	6 00
Cornflour, white	4 80	4 60
Rice flour	8 75	9 00
Hominy grits, 98 lbs.	6 00	6 50
Hominy, pearl, 98 lbs.	4 75	5 00
Graham flour	5 75	5 90
Oatmeal (standard-granulated and fine)		
Oatmeal (packages) fine cut.	4 75	4 90
Peas, Canadian, boiling, bush.	4 00	5 50
Split peas (per 98 lbs.)	6 00	6 50
Rolled oats, 90-lb. bags	4 25	4 40
Rolled oats (family pack), case	5 60	5 60
Rolled oats (small size), case	2 00	
Oat Flakes (case 20 pkgs.)	5 10	5 10
Rolled wheat (100-lb. bbls.)	7 10	8 00
Porridge Wheat—		
Packages, 36 in case	6 00	
Packages, 20 in case (family pack)	5 80	
Rye flour (Can.), 98 lbs.	5 75	6 05
Tapioca flour, lb.	0 15	0 16

Flour Market is In Strong Position

Montreal. FLOUR.—Markets are decidedly strong. This is brought about very largely because of the good demand from abroad, export business being satisfactory. Coupled with the home demand there is plenty to keep the mills busy, and prices, millers state, are bound to be very firm.

Standard Wheat Flours—		
Straight or mixed cars, 50,000 lbs. on track, per bbl., in (2) jute bags, 98 lbs.	11 00	
Per bl., in (2) cotton bags, 98 lbs.	11 15	
Small lots, per bbl. (2) jute bags, 98 lbs.	11 30	

Shorts and Bran Still Holding

Montreal. FEEDS.—There has been little change in the position of this market. It was expected that the greater abundance of grass would tend to lower prices. There is still a good demand for shorts, and

the prices are quite unchanged all around. Higher prices still are being secured for straight car lots of bran and shorts.

Feeds—	
Shorts—	
Mixed cars	44 25
Bran—	
Mixed cars	42 25
Crushed oats	54 00
Barley chop	50 00
Gluten Feed (22% Protein)—	
F.O.B. Cardinal	54 00
F.O.B. Fort William	50 00

Hay Market Duller; Oats Are Higher

Montreal. HAY, STRAW, GRAIN.—Hay is dull. This refers to delivery, for the farmers are not inclined to haul hay while seeding operations are under way. Oat prices again advanced from one to two and one-half cents per bushel. Barley is unchanged.

Hay, Straw, Grain (wholesale prices in car lots)—	
Good, No. 1, per 2,000-lb. ton.	\$40 00
Do., No. 2	38 00
Do., No. 3	36 00
Straw	11 00
Oats—	
No. 2 C.W. (34 lbs.)	0 90½
No. 3 C.W.	0 87½
Extra feed	0 87½
No. 1 feed	0 85
No. 2 feed	0 81½
Barley—	
No. 3 extra	1 33
No. 3	1 32
No. 2	1 35

Note—These prices are at elevator and bags and bagging are not included.

Cherries Are Down; Lemons, Oranges Up

Montreal. FRUITS.—Cherries are reduced in price this week to \$5 per box. There is a firmer price basis for both lemons and oranges, and strawberries are rather firmer. Coconuts are more plentiful and the price has declined to \$8.50 per sack.

Apples—	
Ben Davis, No. 1	9 00
Russets	9 00
In boxes	5 50
Bananas (fancy large), bunch.	5 50
Cherries (California), box	5 00
Coconuts, sack	8 50
Grapefruit (fancy Porto Rico)	4 50
Lemons (California)	5 50
Pears, Cal., eating, small box	4 00

Pears, California (110 size)	5 50
Oranges, Porto Rico	4 50
Oranges, Cal. navels, 126	6 00
Do., 150	6 25
Do., 176	7 00
Do., 200-216	7 00
Tangerines, half boxes	4 75
Blood oranges	4 50
Pineapples (24s to 36s)	5 50
Strawberries, large	0 40

New Beets At \$1.75; Cabbage, Beans Less

Montreal. VEGETABLES.—New beets and carrots are in the market at \$1.75 per dozen. Beans are lower and new cabbage, too. Celery and mint, shallot onions, new potatoes and rhubarb are lower, while lettuce is higher for the curly variety. Lettuce prices, in general, will probably decline, however.

Asparagus (doz.)	6 00
Artichokes, Cal.	2 00
Beets, new string (American) basket	5 50
Beets, bag	1 00
Do., new, doz.	1 75
Cucumbers, Florida (basket)	4 50
Chickory, doz.	3 00
Cauliflower (imported), doz.	5 50
Cabbage, new, crate	6 00
Cabbage, new, crate	8 00
Carrots (new), doz.	1 75
Celery (Wash.), doz.	2 50
Do., crates (3-4 doz.)	8 50
Egg plant	3 00
Horseradish, lb.	0 20
Lettuce (curly), box (3 doz.)	3 00
Lettuce, Boston, box	4 50
Leeks	2 00
Mint	0 25
Mushrooms, lb.	1 75
Basket (about 3 lbs.)	4 00
Onions, Texas, crate	6 00
Red, 100 lbs., bag	9 00
Onions (Shallots), doz.	1 00
Oyster Plant	0 75
Parsnips, bag	2 50
Parsley (C.-nadian)	0 75
Parsley (American)	1 50
Potatoes, Montreal (90-lb. bag)	2 00
Potatoes (New Brunswick), bag	2 25
Potatoes (new), Florida (per bbl.)	9 50
Potatoes (sweet), hamper	11 00
Radishes, doz.	4 00
Rhubarb, doz.	0 50
Spinach, box	0 75
Spinach, bbls.	2 00
Turnips, Quebec	6 00
Turnips, Quebec	2 50
Tomatoes (hothouse), lb.	0 40
Tomatoes, crates (fancy)	8 50
Tomatoes (choice), crate	7 00

ONTARIO MARKETS

TORONTO, May 27—The markets on most lines of groceries are unchanged but very firm. All dealers seem to be agreed that tea quotations will be higher, and coffee again also shows advances. Primary markets are very strong. Rice is inclined to be scarce, particularly the better grades. Quotations are higher this week. New fruits and vegetables are selling well. Canned goods and dried fruits are of very limited quantities..

Quotations On Sugar Are Steady

Toronto. SUGAR—There continues to be a good movement of sugar, and prices are steady. Refiners are not predicting any higher prices for the present, and supplies are ample for the demand. It is likely that there will be a big export demand, and Canadian refiners are looked to, to supply between forty and fifty

thousand tons for overseas. There is likely, however, to be a good supply for domestic consumption throughout the busy season.

St. Lawrence, extra granulated	10 16
Atlantic, extra granulated	10 16
Acadia Sugar Refinery, extra granulated	10 16
Can. Sugar Refinery, extra granulated	10 16
Dom. Sugar Refinery, extra granulated	10 16
Differentials: Canada Sugar, Atlantic, St. Lawrence, Dominion: Granulated, advance over basis: 50-lb. sacks, 10c; barrels, 5c; gunnies, 5/20s, 25c; gunnies, 10/10s, 40c; cartons, 20/5s, 45c; cartons, 50/2s, 55c.	
Differentials on yellow sugars: Under basis,	

bags 100 lbs., No. 1, 40c; No. 2, 50c; No. 3, 60c; barrels, No. 1, 35c; No. 2, 45c; No. 3, 55c.
Acadia granulated, advance over basis: gunnies, 5/20s, 40c; gunnies, 10/10s, 50c; cartons, 20/5s, 60c; cartons, 50/2s, 70c. Yellows same as above.

Corn Syrups Sell At Firm Prices

Toronto.
SYRUPS, MOLASSES—The market for molasses and syrups is firm at unchanged prices. The sharp advances in corn products about a month ago are well maintained, and there is no evidence of weakening at the present time.

Corn Syrups—		
Barrels, about 700 lbs., yellow, per lb.		\$0 07½
Half barrels, ¼c over bbls.; ¼ bbls., ½c over bbls.		
Cases, 2-lb. tins, white, 2 doz. in case	5 65	
Cases, 5-lb. tins, white, 1 doz. in case	6 25	
Cases, 10-lb. tins, white, ½ doz. in case	5 95	
Cases, 2-lb. tins, yellow, 2 doz. in case	5 15	
Cases, 5-lb. tins, yellow, 1 doz. in case	5 55	
Cases, 10-lb. tins, yellow, ½ dz. in case	5 45	
Cane Syrups—		
Barrels and half barrels, lb.	0 08	
Half barrels, ¼c over bbls.; ¼ bbls., ½c over bbls.		
Cases, 2-lb. tins, 2 doz. in case	7 00	
Molasses—		
Fancy, Barbadoes, barrels	1 10	1 15
Choice Barbadoes, barrels		1 00
West India, bbls., gal.		0 44
West India, No. 10, kegs		6 50
West India, No. 5, kegs		3 25
Tins, 2-lb., table grade, case 2 doz., Barbadoes		4 90
Tins, 3-lb. table grade, case 2 doz., Barbadoes		6 75
Tins, 5-lb., 1 doz. to case, Barbadoes		5 30
Tins, 10-lb., ½ doz. to case, Barbadoes		5 20
Tins, No. 2, baking grade, case 2 doz.	3 50	4 00
Tins, No. 3, baking grade, case or 2 doz.	4 70	6 50
Tins, No. 5, baking grade, case of 1 doz.	3 75	6 20
Tins, No. 10, baking grade, case of ½ doz.	3 60	6 00
West Indies, 1½s, 48s	4 60	6 95

Package Cereals In Big Demand

Toronto.
PACKAGE GOODS—There is a big demand for all cereals at the present time. Both rolled oats and shredded wheat are selling well. There is a heavy inquiry particularly for the latter, and supplies are being taken as quickly as they are being turned out at the mills. Quotations are firm, but show no change as compared with a week ago.

PACKAGE GOODS		
Rollled Oats, 20s round, case	\$5 60	
Do., Do., 20s square, case	5 10	5 60
Do., Do., 36s, case		4 00
Do., Do., 18s, case		2 00
Corn Flakes, 36s case	3 60	4 25
Shredded Wheat, 36s, regular, case		4 50
Porridge Wheat, 36s, regular, case		6 00
Do., Do., 20s, family, case		5 80
Cooker Package Peas, 36s, case		3 60
West Indies, 1½s, 48s	4 60	6 95
Cornstarch, No. 1, lb. cartons	0 11	0 11½
Do., No. 2, lb. cartons		0 09½
Canada Laundry Starch		0 09½
Laundry Starch, in 1-lb. cartons		0 11½
Do., Do., in 6-lb. tin canisters		0 12½
Do., Do., in 6-lb. wood boxes		0 12½
Potato Flour, in 1-lb. pkgs.		0 16

Rices Are Scarce; Prices Higher

Toronto.
RICES—The market for rices is

higher, practically all rices showing advances of from two to three cents per pound. All the better grades have been pretty well cleaned up, and much of the rice that is now being offered is of poor quality. Stocks among the wholesalers are not heavy.

Rices—		
Texas, fancy, per 100 lbs.	14 50	15 00
Blue Rose Texas, per 100 lbs.	12 50	13 00
Honduras, fancy, per 100 lbs.	13 00	13 50
Siam, fancy, per 100 lbs.	10 50	12 00
Siam, second, per 100 lbs.	10 00	11 00
Japans, fancy, per 100 lbs.	12 00	12 50
Japans, second, per 100 lbs.	11 00	12 00
Chinese XX, per 100 lbs.		10 00
Do., Simiu		11 00
Do., Mufin, No. 1		10 50
Do., Pakling		10 00
White Sago	0 11½	0 12
Tapioca, per lb.	0 11½	0 12

Almonds Scarce; Quotations Firm

Toronto.
NUTS.—Trading in nuts is inclined to be quiet at this time, but prices for the most part are very firm. In some cases this week quotations are higher. Almonds are very scarce, only one or two shippers offering them. Shelled almonds are quoted at from 55 to 58 cents. There will of course be no new almonds until next December. Bordeaux shelled walnuts are likely to be very high. Some shipments that are soon expected will sell to the retailer around 85 cents. Spanish walnuts are quoted at from 82 to 85 cents, and there are some Manchurians on the market from 75 to 78 cents.

Almonds, Tarragonas, lb.	0 28	0 32
Butternuts, Canadian, lb.		0 08
Walnuts, California, lb.	0 40	0 42
Walnuts, Grenobles, lb.	0 34	0 35
Walnuts, Bordeaux, lb.	0 28	0 30
Filberts, lb.	0 23	0 24
Pecans, lb.		0 30
Cocanuts, Jamaica, sack		10 00
Peanuts, Jumbo, roasted	0 20	0 21
Brazil nuts, lb.		0 19
Shelled—		
Almonds, lb.	0 55	0 58
Filberts, lb.	0 44	0 46
Walnuts, lb.	0 80	0 85
Peanuts, Spanish, lb.	0 17	0 18
Do., Chinese, 30-32 to oz.	0 14	0 15
Brazil nuts, lb.	0 75	0 80

Canned Goods At Strong Figures

Toronto.
CANNED GOODS—The position of the canned goods market continues very strong, with quotations on some lines marked higher this week. Salmon is still very scarce, and dealers' quotations on some lines are very high. Sockeye 1s, by the dozen, are selling at from \$4.50 to \$4.75, and in half dozens at \$2.95. Alaska reds are quoted at from \$4.25 to \$4.50. Canned tomatoes are being cleaned up around \$1.95 per case. There are some standard peas that are selling at from \$1.45 to \$1.55, and early Junes are quoted at from \$1.65 to \$1.70. Sweet wrinkles are bringing from \$1.92½ to \$1.95. There is still a little Canadian corn on the market at \$2.45.

Salmon—		
Sockeye, 1s, doz.	4 50	4 75
Sockeye, ½s, doz.		2 95
Alaska reds, 1s, doz.	4 25	4 50
Chums, 1-lb. talls	2 35	2 40
Do., ½s, doz.	1 35	1 45
Pinks, 1-lb. talls	2 25	2 40
Do., ½s, doz.	1 35	1 50
Cohoos, ½-lb. tins	1 35	1 50

Cohoos, 1-lb. tins	3 45	3 75
Red Springs, 1-lb. talls	3 65	3 95
White Springs, 1s, dozen	2 30	2 35
Lobsters, ½-lb., doz.	3 75	4 50
Whale Steak, 1s flat, doz.	1 75	1 90
Filchards, 1-lb. talls, doz.	1 90	2 15
Canned Vegetables—		
Beets, 2s.	1 90	2 30
Tomatoes, 2s	1 92½	2 00
Peas, standard	1 45	1 55
Peas, early June	1 65	1 70
Sweet Wrinkle	1 92½	1 95
Beans, golden wax, doz.	2 00	2 10
Asparagus tips, doz.	3 42½	3 45
Asparagus butts	2 00	2 02½
Canadian Corn		2 45
Corn, American, 2s, doz.		2 00
Pumpkins, 2½s	0 95	1 00
Spinach, 2s, doz.		1 90
Do., 2½s, doz.	2 52½	2 80
Do., 10s, doz.		10 00
Sweetosh, 2s, doz.	2 30	2 35
Pineapples, sliced, 2s, doz.	3 50	4 00
Do., shredded, 2s, doz.	3 00	3 02½
Rhubarb, preserved, 2s, doz.	2 07½	2 10
Do., preserved, 2½s, doz.	2 65	2 67½
Do., standard, 10s, doz.	4 50	4 52½
Peaches, 2s		2 37½
Pears, 2s	2 25	2 37½
Plums, Lombard, 2s		1 90
Plums, Green Gage	2 17½	2 37½
Raspberries, 2s, H.S.		4 50
Strawberries, 2s, H.S.		4 50
Blueberries, 2s	2 10	2 35
Preserved Fruits, Pint Sealers—		
Peaches, pint sealers, doz.	3 40	3 45
Jams—		
Apricot, 4s, each		0 84
Black currants, 16 oz., doz.		4 00
Do., 4s, each	0 98	1 10
Gooseberry, 4s, each		0 84
Peach, 4s, each		0 82
Red currants, 16 oz., doz.		3 45
Raspberries, 16 oz., doz.	3 90	4 25
Do., 4s, each	1 02	1 10
Strawberries, 16 oz., doz.	3 90	4 25
Do., 4s, each	1 08	1 10

Raisins Tend To Higher Levels

Toronto.
DRIED FRUITS.—Some of the smaller sizes of prunes, of a very limited quantity, still available are quoted at higher prices. The 60-70s are selling at 22 cents, the 70-80s at 19 cents, the 80-90s at from 16½ to 17 cents, and the 90-100s at 14½ cents. The market for raisins is very strong, and quotations show further advances. Seedless, 15 ounce packets, are selling at 18 cents, and seeded fancy 1-lb. packets are selling at from 14½ to 15 cents. Thompson's seedless are quoted at from 18 to 20 cents per pound. Currants and dates are unchanged in price.

Apples, evaporated, Ontario	0 20	
Apricots, unpeeled		0 16½
Do., fancy, 25s		0 30
Do., choice, 25s	0 23	0 30
Do., standard, 25s	0 22½	0 26
Candied Peels, American—		
Lemon	0 38	0 43½
Orange		0 45½
Citron	0 47	
Currants—		
Grecian, per lb.	0 22	0 24
Australians, 3 Crown, lb.	0 20	0 21
Cherries, 2s	2 75	2 90
Dates—		
Excelsior, kgs., 3 doz. in case		7 00
Dromedary dates, 3 doz. in case		3 00
Figs—		
Taps, lb.		
Malaga, lb.		
Comadre figs, mats, lb.	0 14	0 15
Cal., 4 oz. pkgs., 70s, case		5 00
Cal., 8 oz., 20s, case		3 25
Cal., 10 oz., 12s, case		3 95
Prunes—		
30-40s, per lb.		0 25
40-50s, per lb.		0 23½
50-60s, per lb.	0 22	0 24
60-70s, per lb.		0 22
70-80s, per lb.		0 15
80-90s, per lb.	0 16½	0 17
90-100s, per lb.		0 14½
100-120s, per lb.	0 11	0 11½
Peaches—		
Standard, 25-lb. box, peeled		0 20
Choice, 25-lb. box, peeled		0 23
Fancy, 25-lb. boxes		0 24

Practically peeled, 25-lb. boxes	0 22½
Extra choice, 25-lb. box, peeled	0 26
Raisins—	
California bleached, lb.	0 17 0 18
Extra fancy sulphur bleached, 25s	0 17
Seedless, 15-oz. packets	0 18
Seeded, fancy, 1-lb. packets	0 14½ 0 15
Seeded, 15 oz. packets	0 15
Seedless, Thompson's, bulk	0 18 0 20
Seedless, 16-oz. packets	0 16 0 18
Do., Bakers, Thompson's, 50s	0 16 0 18
Crown Muscatels, 25s	0 17

Movement of Beans is Active

Toronto.
BEANS—There is no change in quotations on beans. The market is firm. There is a good movement of stocks, and the same are beginning to show marked depletion. Buying of beans is very free for this time of year.

Ontario, 1-lb. to 2-lb. pickers, bu.	\$ 4 00
Do., hand-picked	4 25
Japanese Kotenashi, per bush.	4 50
Rangoons, per bushel	3 00
Limas, per lb.	0 11½ 0 12

Split Peas Show Sharp Advance

Toronto.
CEREALS—The market for cereals is stronger on some lines and easier on others. Pearl barley, 98s, is quoted at from \$5.50 to \$6, and pot barley at from \$4.25 to \$4.50. Golden cornmeal is slightly easier at from \$5.40 to \$5.75. Rolled oats are selling at from \$4.40 to \$4.50 for 90s. A sharp advance is shown in split peas at \$6.20 for 98s.

	Single	Bag	Lots
	F.o.b.	Toronto	Toronto
Barley, pearl, 98s	5 50	6 00	
Barley, pot, 98s	4 25	4 50	
Barley Flour, 98s		4 50	
Buckwheat Flour, 98s	7 25	8 00	
Cornmeal, Golden, 98s	5 40	5 75	
Do., fancy yellow, 98s	5 25	5 50	
Corn Flour, white, 98s	4 60	4 85	
Do., Government standard, 98s		4 25	
Hominy grits, 98s		5 25	
Hominy, pearl, 98s	5 00	5 25	
Oatmeal, 98s		4 55	
Oat Flour		4 50	
Rolled Oats, 90s	4 40	4 50	
Rolled Wheat, 100-lb. bbl.	6 50	7 00	
Rice Flour, per 100 lbs.		8 00	
Linseed Meal, 98s		6 75	
Rye Flour, 98s	6 50	7 25	
Peas, split, 98s		6 20	
Blue peas, lb.		0 10	

Above prices give range of quotations to the retail trade.

Upward Trend in Spice Quotations

Toronto.
SPICES—The tendency in the market for spices is again upward, and a revised price list this week, in a good many instances, shows upward tendencies. All spice is selling from 19 to 21 cents per pound. Black pepper is offered at from 37 to 40 cents, and white pepper at from 47 to 50 cents. American high test cream of tartar, two ounce packages, is selling at \$1.80, four ounce packages at \$3, and 8 ounce packages at \$6.

Allspice	0 19	0 21
Cassia	0 33	0 40
Cinnamon	0 40	0 55
Cayenne	0 32	0 35
Cloves		0 50
Ginger	0 30	0 35
Herbs—sage, thyme, parsley,		
mint, savory, Marjoram	0 40	0 70
Pastry	0 35	0 40
Pickling spice	0 22	0 30
Mace	0 90	1 10
Peppers, black	0 37	0 40
Peppers, white	0 47	0 50

Paprika, lb.	0 60	0 65
Nutmegs, selecta, whole, 100s	0 45	0 50
Do., 80s		0 55
Do., 64s	0 60	0 65
Mustard seed, whole	0 35	0 40
Celery seed, whole		0 75
Coriander, whole	0 25	0 30
Caraway seed, whole	0 55	0 60
Tumeric	0 24	0 27
cream of Tartar—		
French, pure	0 75	0 80
American high test		
2-oz. packages, doz.	1 80	
4-oz. packages, doz.	3 00	
8-oz. tins, doz.	6 00	

Japan Teas Will Show Advances

Toronto.
TEAS—Owing to the high rate of exchange on Ceylon, prices on Indian teas are likely to be very much higher, according to the opinion of a prominent jobber. He is also the authority for the statement that Japanese teas will also show substantial advances for this year. Reports from Japan are to the effect that the crop is not a heavy one, and the leaf is very coarse. Jobbers state that the present is a very opportune time to buy tea, as the Canadian market is the lowest in the world. Dealers' prices show no change as compared with last week.

Pekoe Souchongs	0 46	0 48
Pekoes	0 48	0 56
Broken Pekoes	0 54	0 56
Orange Pekoes	0 56	0 60
Broken Orange Pekoes	0 60	0 62
Javas—		
Broken Pekoes	0 40	0 45
Japans and Chinas		
Early pickings, Japans	0 53	0 55
Second pickings	0 48	0 50
Hyson Thirds, lb.		0 45
Do., Seconds	0 50	0 55
Do., sifted	0 60	0 65

Coffees Still Tending Upward

Toronto.
COFFEE—The tendency of the coffee market is still upward, and quotations at primary markets show fresh advances. Santos 4s, at New York, are quoted at 24 cents, which laid down in Toronto means 33 cents. Rios, the lowest grade used, is quoted at New York at 19 7-8 cents, costing the dealer delivered in Toronto, 30 cents. Santos are quoted a little higher this week, at from 42 to 43 cents.

Java, Private Estate	\$ 50	\$0 50
Java, Old Government, lb.		0 50
Bogotas, lb.	0 47	0 49
Guatemala, lb.	0 47	0 49
Mexican	0 44	0 46
Maracaibo, lb.	0 41	0 43
Jamaica, lb.	0 39	0 42
Blue Mountain Jamaica		0 50
Mocha, lb.	0 46	0 48
Mocha, Arabian, lb.		0 50
Rio, lb.	0 32	0 33
Santos, lb.	0 42	0 43
Santos, Bourbon, lb.	0 41	0 42
Ceylon, Plantation, lb.		0 48
Chicory, lb.		0 30
Cocoa—		
Pure, lb.	0 24	0 28
Sweet, lb.	0 24	0 28

Strong Prices in Maple Syrup

Toronto.
MAPLE SYRUP, HONEY—All quotations on maple syrup are very strong, and in fact prices are almost too high to induce much buying. Quotations on honey show no change, and at present

there is only a very moderate demand for the same.

Honey—		
Clover—		
10-lb. tins	0 25	
60-lb. tins		0 24
Buckwheat, 60-lb. tins, lb.		0 20
Comb, No. 1, fancy, doz.	3 75	4 20
Do., No. 2, doz.		0 00
Maple Syrup—		
¾-lb. tins, 10 to case, case		17 00
Wine qt. tins, 24 to case, case		16 00
Wine ½ gal. tins, 12 to case, case		15 00
Wine 1 gal. tins, 6 to case, case		14 00
Imperial 5 gal. cans, 1 to case, case		14 00
Maple Sugar—		
50 1-lb. blocks to case, lb.		0 29

Imported Fruits Continue High

Toronto.
FRUITS—Imported fruits continue to arrive in fairly large quantities, and prices on the same are very firm. Strawberries are quoted at 38 cents per box, and new arrivals from Monett, Missouri, extra fancy "aromas," are expected this week. The market for pineapples is stronger, and quotations range from \$5.50 to \$6.50. California cherries are selling at from \$4.50 to \$5. Grapefruit is quoted higher by some dealers, and in some instances prices are steady with last week. Grapefruit is selling all the way from \$4 to \$7.25. California navel oranges are selling all the way from \$5.25 to \$7.50. Valencias range from \$5 to \$7.

Apples—		
Do., Winesaps, box		\$7 00
Bananas, per lb.	0 07	0 07½
Grapefruit—		
California, seedless, 64s, 80s,		
94s and 100s	5 00	7 25
Do., 48s	4 00	6 00
Oranges—		
California navels, 100s		5 25
Do., 126s		6 00
150s, 176s, 200s, 216s, 250s	6 50	7 50
Valencias—		
126s, 150s, 176s, 200s, 216s	6 50	7 00
250s, 288s	6 00	7 00
324s		5 00
Lemons, Cal., 270s, 300s, case	4 75	5 00
Do., 360s		4 50
Pineapples—		
Cuban, 18s, 24s, 30s, 36s, case	5 50	6 50
Strawberries, quarts	0 38	0 00
Rhubarb, doz. bunches	1 50	
Cherries, Cal., box	4 50	5 00

Active Demand For New Vegetables

Toronto.
VEGETABLES—There is an active demand for all new vegetables and arrivals are very plentiful just now. Some very fine Florida tomatoes are on the market, selling all the way from \$6.75 to \$8.50 per case. Hothouse tomatoes range from 20 to 45 cents per pound. New potatoes are from \$7.75 to \$8.50 per barrel, and cabbages by the crate are from \$6 to \$7. Florida celery is fairly plentiful at from \$4.75 to \$7.50. New carrots and new beets are selling at from \$3 to \$3.50 per hamper.

Can. Asparagus, 2 doz. bunches	\$2 00	\$2 50
New beets, hamper		3 00
Cabbage, crate	6 00	7 00
Celery, Florida, 3s to 6s, 8s.	6 00	7 50
Do., 10s		4 75
New Carrots, hamper	3 50	0 00
Cucumbers, fancy, large hampers		4 50
Choice, large hampers	3 50	0 00
Plain, large hampers	2 50	0 00
Leamington hothouse cucumbers,		
11-qt. basket	2 50	3 50
Lettuce, head, Cal. Iceberg, 4 to 5		
doz. cas.		4 50

Do., Do., Florida, 30 head to hamper	4 50
Do., leaf, doz.	0 40
Onions—	
Green onions, doz.	0 25
Texas Onions, crate	5 00
Parasips, bag	0 75
Parsley, large bunches, doz.	1 00
Peppers, green, doz.	1 00
Potatoes, Sweet, Louisiana, hamper	2 50
New potatoes, Florida	7 75
Turnips, hamper	2 75
Potatoes, Ontario, bag	2 00
Spinach, bushel	1 00
Tomatoes, Florida, 124s, 144s.	7 50
Do., 72s, 84s and 180s	6 75
Do., Hothouse, No. 1, per lb.	0 20

the retail trade is the same, at \$11 per barrel.

Millfeeds Are At Lower Prices

Toronto.
MILLFEEDS.—Demand for millfeeds is a little quieter this week, good pasture in the country somewhat lessening the inquiry. The mills are selling bran to the retail trade at \$42.50, and shorts at \$44.50 per ton.

Bran, per ton	In carlots, track
Shorts, per ton	42 50
	44 50

high last year. Other brokers point out that it will be six months before they get their stocks. It is too early to predict what prices on other vegetables are likely to be. The representatives of the canners were here last week. It is understood that the jobbers put matters up to them pretty straight, but that orders are being placed for next year's supply. There has been very little sale here for canned strawberries and raspberries, which have been retailing at 40 to 45 cents a tin. When prices were announced last year the jobbers bought light, and they were right. Brokers feel that the price of fruits will not be much lower next year.

Peanut Shortage Only Temporary One

Winnipeg.
NUTS.—Since the advance which took place a week or so ago there has been no change in price on peanuts. Stocks in Winnipeg are temporarily short, but ample stocks are in transit.

Fruit and Vegetables Suffer During Strike

Winnipeg.
FRUIT AND VEGETABLES.—Fruit and vegetables suffered perhaps more from the strike than any other line of foods. Being perishable there was a tendency not to allow them to come into the city, and it would be impossible to handle it if it had arrived as jobbers could not get cars placed, the switchmen being out, too. As a result, most of the wholesale fruit and vegetable houses have been closed.

Cucumbers, doz	3 00	3 25
Cabbage, Cal., new		0 12
Cabbage, lb., local		
Beets		0 07
Carrots		0 07
Head lettuce (case)	3 50	4 00
Turnips, cwt.		4 00
Onions, silvers and yellows, lb.		0 12
Radishes, doz.		
Parsley, imported, doz.		0 40
Celery, Florida		10 00
Cauliflower, doz.		4 00
Potatoes, 10-20 bush. lots, bush.		
Tomatoes, Florida		10 00
Onions, green, 10 doz. box, per doz.		0 50
Asparagus, 10 doz. box, per box		3 50
Oranges	7 00	8 00
Lemons, Cal.	5 00	7 00
Bananas, lb.	0 08 1/2	0 09
Strawberries, case, qts.	7 00	8 00
Rhubarb (Man. hothouse)		0 18
Rhubarb (Washington), 40 lb. box		2 50
Grapefruit, Ca., case		5 50
Grapefruit, Florida, case	6 00	8 00
Cherries	7 00	8 00
Apples—		
Boxes		6 00

WINNIPEG MARKETS

WINNIPEG, May 26—There is a general uncertainty in the market at the present, owing to the strike situation. This has prevented the incoming and outgoing of goods and as a result has complicated the orderly working of market conditions.

Better Demand For Beans in Winnipeg

Winnipeg.
BEANS.—B. C. beans are coming in to this market of good quality but are not moving too freely. However, the sale of beans is picking up compared with what it was.

Shortage of Sockeyes Reported From Vancouver

Winnipeg.
SALMON.—Advices received from the coast indicate that there is likely to be a shortage of sockeyes. The feeling here seems to be there is likely to be a small catch this year, and it is said the price might be higher than last year. Brokers state that they look for prices of other lines to be on about the same basis as a year ago but point out that the market here is flooded with cheap salmon such as chums, which are selling below opening prices.

High Prices Prevail On All Dried Fruits

Winnipeg.
DRIED FRUITS.—The market on all dried fruits is very high. Brokers state that it is impossible to buy prunes in the primary market except old stock. The high price has had the effect of stopping consumption. A wire recently received instructs brokers to book firm at opening prices. What deliveries will be they don't know here. Evaporated apples are very firm, and the prices being quoted by local jobbers vary as much as 3c per pound according to the stocks they purchased. The market is expected to be cleaned up very shortly. Considerable difficulty is experienced in getting old crop raisins.

Expect No Change in Sugar Prices

Winnipeg.
SUGAR.—The market is practically stationary and jobbers are not expecting any change just now.

Syrup High Until Corn Market Declined

Winnipeg.
SYRUP.—Supply of Rogers' syrup is not too plentiful, but stocks are on the way. The market is firm and is not likely to go lower as long as the corn market remains high.

This Will Mean Higher Coffee Prices

Winnipeg.
COFFEE.—During the past week the market has been tending upwards, and it is stated that coffee is selling lower in Winnipeg to retailers than jobbers could replace their stocks at.

Green Coffee—	
Rio, No. 7	0 26 0 28
Santos, fine old crop	0 30 0 32
Bourbon	0 30
Mexican	0 38 0 38
Bogota A	0 38 0 38
Costa Rica	0 37 0 40

Expect Decline in Canned Corn

Winnipeg.
CANNED GOODS.—Some canned corn is being brought in from the United States, but there is a tendency for jobbers to buy from hand to mouth. They feel that there is likely to be a drop in price as soon as the new crop is announced. They feel particularly that corn will be lower, as it opened very

BRITISH COLUMBIA MARKETS

VANCOUVER, May 26—Tie-ups in the cable lines have been a disturbing factor in the trade of late and have made trading with the Orient difficult. Spices have declined somewhat in keeping with lower water freights, but other stocks remain firm.

No Cheap Herrings; Buying Active

Vancouver.
HERRINGS.—There is considerable business being booked for herrings,

probably owing to the fact that those buyers who have been holding back expecting cheaper fish from the British market are realizing that cheap herrings will not come from the British waters this year at least.

**Lower Freights
Reduce Spice Prices**

Vancouver.
SPICES.—Spices generally are reflecting the lower water freight rates more than any other commodity affected. Prices continue to decline.

**Sockeyes Sold Out;
Red Springs Packing**

Vancouver.
CANNED GOODS.—Almost the entire pack of sockeye has been contracted for by British firms at prices the same as last year's Government prices. Even higher prices were paid in some cases. It is expected that all the chums held in stock will be disposed of to Europe, as credits have been arranged at Ottawa with several European neutrals and Allies.

COHOES.—Some tentative orders are placed subject to approval of opening prices.

PINKS.—Buying is active for new pack at last year's Government prices.

Red spring salmon is being packed now along the west coast of Vancouver Island. The run is light.

An effort was made by the salmon packers to have an embargo placed on raw salmon. This to stop American packers from buying fish from our waters and packing them on American side. This embargo was refused, as it was stated the returned soldiers wanted the competition to boost the price of salmon, as paid to the fishermen. The American packers can take Canadian raw fish free of duty, but 15 per cent. duty is charged if we pack and can fish here.

Canned Goods—

Canned tomatoes, 2½s, doz.	2 00
Do., peas, stand., 2s, doz.	1 75
Do., early June, 2s, doz.	1 90
Do., corn, 2s, doz.	2 35
Do., beans, green, doz.	2 25
Do., D., yellow, doz.	2 25
Do., raspberries, 2s, doz.	4 10
Do., strawberries, 2s, doz.	4 25
Do., peaches, 2½s, doz.	3 50
Do., plums, 2s, doz.	2 10
Do., pin-apple, 2s, doz.	3 25
Do., p., pickin, 2½s, doz.	1 40
Do., salmon, sockeye, 1s, tall, per case	17 50
Do., cohoes	14 00
Do., pinks	9 50
Do., chums	9 50
Do., pilchards	7 50

**Signing of Peace
May Advance Coffee**

Vancouver.
COFFEE.—Coffee merchants expect higher coffee quotations in primary markets. The flurry is mostly speculative but very firm at rising prices.

**Tea Tax Uncertain;
Buying Heavy**

Vancouver.
TEA.—Buying is brisk and prices firm. The doubt as to the amount of tax likely to be collected is making buyers load up as much as possible early.

**Heavy European Buying
In Primary Markets**

Vancouver.
BEANS.—Heavy European buying

finds primary markets ¾ cent higher than Vancouver prices. Cables have been jammed for ten days. Twice within two months this has occurred, last time for fourteen days. Kotosashi's quoted 6½ Japan and 6c Vancouver c.i.f., also Japan quotations in American funds which involves the 3 per cent. exchange.

Beans, lima, Manchurian, 100s ..	0 12½
Do., lima, California ..	0 12½
Do., white, 100s ..	0 08
Do., Kotosashi, 100s ..	0 07

**India, Africa, France
Buying Dried Fruits**

Vancouver.
DRIED FRUIT.—Australian cables are also loaded and messages suffer great delays. India and Africa are both big buyers of Australian dried fruit. France is also buying heavily to keep up her wine production. Some packers have already pro-rated deliveries.

Dried Fruits—

Choice peaches, 25s ..	0 28
Do., apricots ..	0 32
Do., apricots, standards ..	0 30
Do., apples ..	0 19
Do., pears ..	0 26½
Prunes, 60-70 ..	0 17½
40-50 ..	0 21
Raisins, Muscatels, 1 crown ..	0 15
Seeded ..	0 36
15 oz. ..	0 25
Oranges, run, per case ..	6 25
Currants ..	0 16

**Buy to Advantage
From Spot Stocks**

Vancouver.
PEANUTS.—Peanuts feel the effect of the market on peanut oil, in common with other edible oils. Peanuts are selling in Japan for 10c, while spot stocks in Vancouver can be moved for 7 c.i.f. Scarcity of butter both raises prices of edible oils, and increases demand for peanut butter.

**With Butter High,
Edible Oils Advance**

Vancouver.
EDIBLE OILS.—Unprecedented European buying on account of butter scarcity, has made markets on edible oils jump 50 per cent. in last month, or from 13c to 19c in the case of peanut oil. The margarine manufacturers are the buyers.

**Stocks of Sugar
Ample For Demand**

Vancouver.
SUGAR.—There is little change in sugar and stocks appear adequate to meet demand.

Sugar, granulated ..	\$10 05
Do., yellow ..	9 40
Do., icing ..	10 45

**Fruits Show
Easier Prices**

Vancouver.
FRUIT.—There is a little easier feeling in fruits generally and wider range are offering now.

Fruits—

Oranges, run, per case ..	7 25
Do., med., sweet
Grapefruit, Florida ..	10 50
Grapefruit, California ..	4 00
Lemons, per case ..	4 00
Bananas, lb.	0 09
Apples, Yellow Newtons, per box ..	4 25
Do., Winesaps, per box ..	4 25
Strawberries, 24s, crate ..	6 00
Rhubarb ..	0 02½

**Sharp Advance
Reported on Rice**

Vancouver.
RICE.—There has been a local flurry in rice owing to the attempt of Japanese interests to buy.

Rice, Siam, No. 1, per ton
Do., Do., No. 2, per ton ..	160 00
Do., China, No. 1, per 40 mats ..	170 00
Do., Do., No. 2, per 40 mats ..	140 00
Do., California ..	210 00
Tapioca, 140s ..	0 10
Sago, 140s ..	0 10

**Flour and Cereals
Are Unchanged**

Vancouver.
FLOUR AND CEREALS.—There has been little change of late in these commodities, though the possibility of strikes here stimulated buying.

Rolled oats, 80s, each ..	4 40
Flour, Govt. standard, 24s ..	11 40
49s ..	11 00
98s ..	10 80
Cornflour, 98c, per bbl.	13 50
Cornmeal, 98s ..	11 50
Barley, pot, 98s ..	0 06
Do., pearl ..	0 06½

**Higher Prices For
Eggs Predicted**

Vancouver.
PRODUCE.—Last fall many farmers killed off their poultry, and as a result high prices for eggs are predicted. The egg situation is much the same as the butter situation, in that higher prices for produce will permit the use of the high-priced acreage in B. C.

PRODUCE

Dressed hogs ..	0 29½
Breakfast bacon, medium ..	0 50
Hams, medium ..	0 41
Pure lard, tierce basis ..	0 34
Do., compound ..	0 26
Butter, New Zealand prints ..	0 64
Do., Alberta Cr., prints ..	0 64
Margarine, prints ..	0 34½
Eggs, fresh
Do., storage
Cheese, large ..	0 32
Do., twins ..	0 32
Potatoes, Lillooet, per ton ..	36 00
Fish—
Frozen Halibut, per lb.	0 15 0 17

**WINNIPEG PROVISION MARKETS
(Continued from page 49)**

throughout the strike. At the time of writing the strike is still on and there was no fish coming into Winnipeg. As a result wholesalers were compelled to draw on their frozen stock. However, it is nothing unusual to sell frozen fish at this time of the year, as some people prefer frozen fish, while others like the fresh fish. During the first two days of the strike the demand was very poor as people were rushing for canned goods and neglected perishable goods. As soon as the strike is over fresh lines are expected, chiefly salmon at 30c; halibut at 20c, and trout at 20c. The white fish season begins early in June.

LAKE FISH

Whitefish (cleaned), lb.	0 12½
Whitefish (frozen), lb.	0 12
Pickeral, lb.	0 13
Pickeral Fillet, lb.	0 35
Frozen Trout, lb.	0 16
Fresh Trout ..	0 20
Round Jackfish, lb.	0 09
Dressed Jackfish, lb.	0 09½
Frozen Goldeye, lb.	0 07½
Sneekled Trout, lb.	0 25
Fresh Salmon ..	0 20

SEAFISH

Fresh Halibut ..	0 20
Frozen Halibut, lb.	0 20
Frozen Salmon, lb.	0 20
Fresh Salmon, lb.	0 20

WEEKLY MARKET REPORTS BY WIRE

Statements from Buying Centres, East and West

Alberta Markets

FROM CALGARY, BY WIRE.

Calgary, Alta., May 27.—A slight change has taken place in sugar. Hundreds remains the same; twentys are 15 cents, and tens 10 cents; per bale, cheaper. Eagle condensed milk has advanced 35 cents, and Reindeer 25 cents per case. California spinach two and halves, new pack, are \$5.60 per case. Lard in threes is now \$22.20. Creamery butter is 58 and 59 cents. Large cheese are 33 to 34½ cents. California strawberries in twenty-basket crates are \$5.25. A shipment of the new season's Eastern strawberry jam here is selling at from 98 cents to \$1.05 for fours. Owing to the strike flour stocks are almost cleaned up. Eggs are \$14.50.

Beans, B.C.	7 00	7 50
Flour, 98s, per bbl.	10 60	10 60
Rolled oats, 80s	3 50	3 60
Rice, Siam, cwt.	8 30	9 50
Rice, China mat., No. 1	4 90	4 90
Do., No. 2	3 95	3 95
Tapioca, lb.	0 11	0 12½
Sago, lb.	0 11	0 12½
Sugar, pure cane, granulated, cwt.	11 02	11 02
Cheese, No. 1, Ontario, large	0 33	0 34½
Butter, creamery, lb.	0 58	0 59
Do., dairy, lb.	0 35	0 40
Lard, pure, 3s, per case	22 20	22 20
Eggs, new-laid, local	14 00	14 50
Tomatoes, 2½s, stand. case	3 60	4 25
Corn, 2s, case	4 80	5 00
Peas, 2s, standard case	3 40	3 60
Spinach, Cal., new pack	5 60	5 60
Apples, gals., Ontario, case	2 75	3 00
Strawberries, 2s, Ontario, case	8 10	8 75
Raspberries, 2s, Ontario, case	8 40	8 75
Cherries, 2s, red, nitted	6 40	6 40
Apples, evaporated	0 22	0 22
Do., 25s, lb.	0 23	0 23
Apricots, evaporated, lb.	0 26	0 29
Peaches, evaporated, lb.	0 23	0 23
Prunes, 90-100s	0 15	0 15
Do., 60-70s	0 21	0 21
Do., 40-50s	0 24	0 24
Salmon, pin, tall, case	9 00	10 25
Salmon, Sockeye, tall, case	18 00	19 00
Do., halves	30 00	32 00
Potatoes, per ton	7 00	8 00
Oranges, Valencias	6 00	6 50
Lemons, case	7 00	7 00
Grapefruit, California	5 25	5 25
Strawberries, 20 basket crate	5 25	5 25
Strawberries, Cal., 20 basket crate	5 25	5 25

Saskatchewan Markets

FROM REGINA, BY WIRE.

Regina, Sask., May 27.—Considerable business activity is noted here as a result of the big strike in Winnipeg, wholesale grocers serving a territory as far east as Brandon and many points in Southern Manitoba. The Regina soda fountains are dry owing to the inability to get gas from Winnipeg. Another sharp rise has just occurred in rice, advancing from \$20 to \$25 per ton, or from

\$1 to \$1.25 per 100 pounds. Four car-loads of plums and pears were shipped this week from Regina to England. There are no canned peaches on the market. The produce situation remains unchanged.

Beans, small white Japans, bu.	4 50	4 50
Beans, Lima, per lb.	0 12½	0 12½
Rolled oats, brails	3 86	3 86
Rice, Siam, cwt.	8 40	8 65
Sago, lb.	0 11½	0 11½
Tapioca, lb.	0 11½	0 11½
Sugar, pure cane, gran., cwt.	10 99	10 99
Cheese, No. 1 Ontario, large	0 30	0 30
Butter, Creamery	0 58	0 58
Crisco	12 70	12 70
Lard, pure, 3s, per case	21 60	21 60
Racon, lb.	0 47	0 47
Eggs, new-laid	0 50	0 55
Tomatoes, 3s, standard case	4 25	4 25
Corn, 2s, standard case	4 85	4 85
Peas, 2s, standard case	3 45	3 45
Apples, gal., Ontario	2 85	2 85
Apples, evaporated, per lb.	0 18½	0 18½
Strawberries, 2s, Ont., case	8 60	8 60
Raspberries, 2s, Ont., case	8 70	8 70
Peaches, 2s, Ontario, case	5 60	5 60
Plums, 2s, case	4 00	4 00
Salmon, finest Sockeye, tall, case	10 25	10 25
Salmon, pink, tall, case	41 00	41 00
Pork, American clear, per bbl.	59 00	59 00
Onions, ton	1 15	1 15
Potatoes, bushel	3 00	3 00
Apples, Washington, box	7 50	7 50
Grapefruit	8 50	8 50
California oranges	7 00	8 50
Pineapples	7 00	8 50
Lemons	8 00	8 00

New Brunswick Markets

FROM ST. JOHN, BY WIRE.

St. John, N.B., May 27.—The market shows great firmness. The changes are mostly advances in granulated cornmeal from \$6 to \$6.10, and on cornmeal from \$3.90 to \$4. Rice has advanced from \$9.75 to \$10, and fresh eggs from 46 to 48 cents. Case eggs are now selling at 46 cents. Breakfast bacon has advanced to 46 cents. Peaches are selling at \$6.20. Peas are selling at from \$3 to \$3.20. There are no apricots on the market. Bermuda onions are from \$5 to \$5.50. California grapefruit is bringing from \$8 to \$9.

Flour, No. 1 patents, bbls., Man.	\$12 54	\$12 54
Cornmeal, gran., bags	6 00	6 10
Cornmeal, ordinary, bags	3 90	4 00
Rice, Siam, per 100	9 75	10 00
Molasses	0 88	0 99
Sugar—		
Standard, granulated	10 05	10 05
No. 1, yellow	9 55	9 55
Cheese, Ont., twins	0 31	0 31½
Eggs, fresh, doz.	0 46	0 48
Eggs, case	0 46	0 46
Breakfast bacon	0 42	0 46
Butter, creamery, per lb.	0 46	0 49
Butter, dairy, per lb.	0 43	0 45
Butter, tub	0 42	0 44
Marwarine	0 33	0 35
Lard, pure, lb.	0 36½	0 36½
Lard, compound	0 29	0 29
American clear pork	56 00	60 00
Beef, corned, 1s	4 90	4 90
Tomatoes, 3s, standard case	3 90	3 90
Raspberries, 2s, Ont., case	8 60	8 60
Peaches, 2s, standard case	6 20	6 20
Corn, 2s, standard case	4 80	4 80
Peas, standard case	3 00	3 20
Apples, gal., N.B., doz.	4 00	4 00

Strawberries, 2s, Ont., case	8 20	8 20
Salmon, Red, spring, cases	11 00	11 50
Pinks	14 50	15 00
Cohoos	8 50	8 50
Chums	0 20½	0 21
Evaporated apples, per lb.	0 24	0 25
Peaches, per lb.	0 24	0 25
Apricots, per lb.	4 00	4 25
Potatoes—		
Natives, per bbl.	5 00	5 50
Onions, Can., bag	6 50	7 00
Do., Bermuda, per crate	6 50	8 00
Lemons, Cal.	8 00	9 00
Oranges, Cal., case	0 08½	0 09
Grapefruit, case	6 00	6 50
Bananas, per lb.		
Apples, box		

WEST INDIAN SUGAR PRODUCTION PROMISING

That there should be no sugar shortage this year, seems to be an opinion that is well founded, judging from recent statistics on the output in Cuba, the British West Indies and San Domingo. The Cuban output for the 1918-19 period at 3,600,000 tons shows an increase over the corresponding period a year ago of 153,917 tons. Production in the British West Indies at 215,900 tons represents an increase of 36,114 tons. San Domingo, from where comes most of the sugar consumed in Canada, had a production of 175,000 tons this year, as compared with 145,000 tons in the preceding period, and with 130,171 tons in the 1916-17 season.

BRAZIL COCOA AND TOBACCO

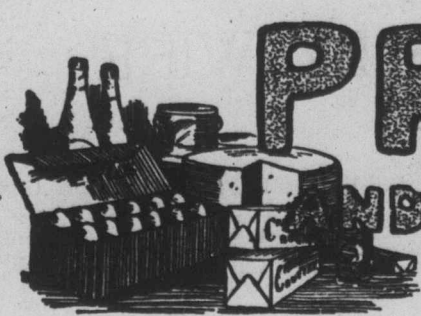
The cocoa crop for the year 1919-20 is estimated at 800,000 bags of 132 pounds each. There is a possibility of 1,000,000 bags if conditions remain favorable. The first crop will be small and late. This usually indicates that the second crop will be heavy. The quality will depend upon the weather. The present market price is 11 to 15 cents per pound.

The tobacco crop is estimated at 350,000 bales of 154 pounds each. The quality is poor, because of wet weather at the wrong period. The average price for last year's crop was 12½ cents per pound, and this year's crop will sell about 30 per cent. higher.

DOMINICAN COCOA CROP

From reports at Santiago, it is likely that there will be a large yield of cocoa this year. The present local price is about 12 cents a pound.

Shipments of cocoa from the northern part of the Dominican Republic, to the United States for the past two years have been between forty and fifty million pounds annually, and this quantity represents the bulk of the crop, as a very small quantity is used locally. Exports to other countries have been reduced to a minimum on account of the lack of transportation.



PRODUCE AND PROVISIONS

EAT EGGS

Under the heading "Listen—Eggs are Life Savers and Growth Promoters—Eat More Eggs—Why?" the Poultry Department of the Ontario Agricultural College, Guelph, publish the following from the pen of Professor G. R. Graham:

EGGs, milk and leafy vegetables are known as protective foods. They are protective foods because they correct the faulty composition of seeds and tubers.

A SURPRISING thing is that young animals fed only on wheat, oats, barley, corn, or other seeds, fail to grow.

THE diet will be inadequate if it consists of a half dozen kinds of grain or their products, together with peas or beans and potatoes, even when supplemented with moderate amounts of leafy vegetables, unless eggs and milk are used daily.

EGG yolk is about fifty per cent. fat. When you eat eggs you are eating something that will stay in your stomach longer than milk, or you do not get hungry so quickly. There are growth promoting properties in egg fat and milk fat that are absolutely essential. They are not in vegetable fats or oils nor are beef or pork fats a substitute.

GROWTH and health are of prime importance to the people of this country. During the period of the war and for some time after every citizen of this country should do his or her best. The protective foods of growth and health are found in eggs.

GREAT nations eat eggs, milk and leafy vegetables. The price of these foods is of minor consideration. They promote growth and increase your ability to withstand disease. They are the basis of nutrition.

SHALL we fail to do our duty to our country? If we stint our children and ourselves of these protective foods we cannot expect to do our best nor can we expect to avoid serious diseases.

At least eat an egg a day.

EGG STOCKS IN MONTREAL AND TORONTO

The following figures give the storage stocks of eggs on hand in various warehouses in Montreal and Toronto at the end of the year. They show a fairly

heavy decline from stocks available in the previous year. Heavier receipts of news-laid have, however, prevented this condition from becoming serious:

Toronto Egg Stocks, Jan. 1st, 1919:			
	Jan. 1, 1919	Jan. 1, 1918	Dec. 1, 1918
Fresh	174 c/s	15 c/s	674 c/s
Storage	21,408 c/s	25,817 c/s	47,030 c/s
Total	21,582 c/s	25,832 c/s	47,704 c/s
Montreal Egg Stocks, Dec. 31st, 1918:			
	Dec. 31, 1917	Nov. 30, 1918	Dec. 31, 1918
Fresh	29 c/s	682 c/s	624 c/s
Storage	34,079 c/s	51,650 c/s	30,278 c/s
Total	34,108 c/s	52,332 c/s	30,902 c/s

SASKATCHEWAN AND ALBERTA MERCHANTS UNANIMOUSLY FAVOR OLEOMARGARINE SALE

That the retail merchants of Saskatchewan and Alberta are practically unanimous in favor of the sale of oleomargarine is borne out by the replies to a questionnaire which has recently been sent out from the provincial office of the Retail Merchants' Association, asking, "Should the continued manufacture and sale of oleomargarine be permitted?" It was desired to ascertain the viewpoint of the merchants as being in close touch with the consumer, and with this object in view 4,500 letters and post-cards were sent out, the position being placed before them as follows:

"There can be no denying the fact that oleomargarine takes the place of butter in an innumerable number of homes the world over. It is also undisputed that oleomargarine is equally as wholesome and as healthful as butter. The difference in price between the two articles has, during the past year, been from 15 to 25 cents per pound in favor of oleomargarine.

"The privilege of buying and using oleomargarine should not be denied to those who desire it, or who cannot afford to purchase butter. If the order-in-council is rescinded it will not be possible for the consumer to purchase oleomargarine in Canada, and in order to find out the feelings of the retail trade in this matter we are herewith enclosing stamped addressed postcard, which is taking the form of a questionnaire, and which we would be pleased for you to mark opposite "yes" and "no" and return at your earliest possible convenience, as this matter will be dealt with at the present session of the Dominion Government."

A large number of replies have so far been received, and the very large majority of the replies indicate most emphatically that the merchants are in favor of the continuance of its sale on account of the large demand for this product amongst their customers. Their feeling may be gauged from one or two samples of supplies which have been received. One merchant writes: "There have been times when we have had nothing but jam, unless we wanted to pay 55c to 60c a pound for butter. Let us have oleomargarine by all means." Another merchant writes: "I have sold over 400 pounds of oleomargarine this winter, and this from a small country town."

Merchants who have not yet replied are urgently requested by the provincial office to do so without delay. It is the intention of the provincial office to send out a petition to those merchants who are in favor of its sale, which can be placed before their customers for signature in order that an expression of opinion may be ascertained direct from the public.

CANADA THIRD LARGEST BUYER OF JAVA TEA

During 1918 Purchased Over Nine Million Pounds

Of the total exports of tea from Java during 1918, the United States took more than half, or 35,831,400 pounds; Australia was second, with 11,387,200 pounds; and Canada third, with 9,154,200 pounds. England and the Netherlands imported no teas during the past year. Russia in normal times usually ranked second as a market for Java tea, but in the year under review that country's purchases were less than 1,000,000 pounds.

The following table shows the quality of tea exported from Java in the past three years and the principal countries of destination:

Countries	1916 Pounds	1917 Pounds	1918 Pounds
United States	695,601	35,824,800	35,831,400
Canada	(a)	(a)	9,154,200
Holland	32,779,808	1,405,800
England	24,061,134	3,735,600
Russia	25,836,061	18,783,600	994,400
Australia	6,661,939	11,629,200	11,387,200
Singapore	492,459	1,122,000	547,800
All other Countries	7,479,219	7,785,200	2,851,200
Total	98,006,121	80,236,200	60,766,200

(a) Included in shipments to United States.

Produce, Provision and Fish Markets

QUEBEC MARKETS

MONTREAL, May 27—Hog quotations are advanced this week and this applies to the live and dressed as well. Keen competition, small deliveries, and export orders in greater abundance are the firming factors. Fresh beef also is firm, and the various cured and cooked meats. Lard and shortening are moved up again. Lard may even reach 40c per pound. Butter has scored another advance, although there is excellent grass now for the milk herds. Cheese is advancing steadily to record rates, under steadily better export and domestic buying. Eggs have advanced and poultry is firm, much still being exported. Fish of the fresh variety are more plentiful and the prices are still being reduced somewhat on many lines. Trade is reported good.

Live Hog Prices

Again Soar

Montreal

FRESH MEATS.—Excessively high prices may obtain for hogs, and the market has been moving upward for some days. Packers have been deluged with orders from without, and this means that the offerings are less than the requirements. As a consequence low prices are not looked for here. Live hog prices are \$22.50 per cwt. at this writing, and there may be higher quotations still. Fresh pork is consequently moving higher, and it is freely stated that some of the quotations, though record breakers, leave the packer little or nothing of a margin. Buying competition is very keen.

Hogs, live	22 50
Hogs, Dressed—	
Abattoir killed, small, 65-90 lbs.	31 00
Sows (heavy)	25 00
Hogs (country dressed)	27 50
Fresh Pork—	
(Sters and Heifers) (Cows, Lamb, Veal)	
Leg of pork	0 37
Leg of pork (trimmed)	0 38 1/2
Loins (trimmed)	0 43
Tenderloins, lb.	0 42
Spare ribs	0 24
Trimmed shoulders	0 27 0 28
Fresh Beef—	
(Steers and Heifers) (Cows, Lamb, Veal)	
\$0 29 \$0 34 ..Hind quarters..	\$0 27 0 30
0 17 0 22 ..Front quarters..	0 17 0 20
0 42 0 44 ..Loins ..	0 35 0 38
0 32 ..Ribs ..	0 30
0 19 ..Chucks ..	0 18
0 30 ..Hips ..	0 29
Calves (as per grade)	0 16 0 22
Lambs, 30-40 lbs. (whole carcass), lb.	0 34
No. 1 Mutton (whole carcass), lb.	0 26
Sheep	0 20 0 26

Bigger Demand

For Cured Meats

Montreal.

CURED MEATS.—Bacon and dry salt meats have moved higher this week. There is a better demand as the weather conditions improve for campers and outside trade will be continually better. This has stimulated the price tendency, and with a big output prices will continue soaring.

Cured Meats—

H-m.

Medium, smoked, per lb.—	
(Weights), 12-14 lbs.	0 41 1/2
14-20 lbs.	0 41 1/2

20-25 lbs.	0 37 1/2
25-35 lbs.	0 34 1/2
Sack—	
Plain	0 43 0 48
Boneless and trimmed	0 56
Bacon—	
Breakfast, per lb. (as to qual.)	0 44 0 50
Roll, per lb.	0 35 1/2 0 38
Dry Salt Meats—	
Long clear bacon, ton lots...	0 30 1/2 0 31 1/2
Long clear bacon, small lots...	0 31 1/2 0 32 1/2
Fat backs, lb.	0 33
Barrel Pork—	
Canadian short cut (bbl.) 30-40 pieces	68 50
Clear fat backs (bbl.) (40-50 pieces)	67 50
Heavy mess pork (bbl.)	54 50
Bean pork (bbl.) (American) (60-80 pieces)	53 00

Cooked Meats

Show Advance

Montreal

CURED MEATS.—Jellied ox tongues, pork tongue, roast and cooked hams are all affected by the advances for pork, and there is a general advance in the price basis. Demand is better, hot weather provoking this, and there will perhaps be a bigger sale for these goods right along. The tendencies are of a decidedly firming nature.

Head Cheese	0 13 0 15
Meat loaf with macaroni and cheese, lb.	0 29
Choice jellied ox tongue	0 57 0 59
Jellied pork tongues	0 44
Ham and tongue, lb.	0 32
Veal and tongue	0 25
Hams, roast	0 58
Hams, cooked	0 56 0 58
Shoulders, roast	0 50
Shoulders, boiled	0 50
Pork pies (doz.)	0 85
Blood pudding, lb.	0 12

Lard Advances;

Demand Active

Montreal

LARD.—Prices are again advanced and forty cent lard will be a reality in a few days if the present tendencies continue. There is a big demand for the product and constantly increased enquiry for actual shipment overseas at full prices is a contributing factor toward higher quotations. Jobbers state that they can get as much for their stock by shipping as they can locally, and there is less selling expense.

LARD, pure—	
Tierces, 400 lbs., per lb.	0 36
Tubs, 50 lbs., per lb.	0 36 1/4 0 36 1/2
Pails, 20 lbs., per lb.	0 36 1/2 0 36 3/4
Bricks, 1 lb., per lb.	0 37 0 38

Shortening Up, Too;

Sells Briskly

Montreal

SHORTENING.—In view of the high basis reached on lard, shortening is a very brisk seller and there is every likelihood of its holding for the present at the advanced prices made effective this week from one to one and one-half cents per pound being added to the quotations of a week ago.

SHORTENING—

Tierces, 400 lbs., per lb.	0 28
Tubs, 50 lbs.	0 28 1/4 0 28 1/2
Pails, 20 lbs., per lb.	0 28 3/4 0 29
Bricks, 1 lb., per lb.	0 29 0 30

Margarine Moving;

Prices Unchanged

Montreal

MARGARINE.—Although there is an ever-firming tendency to the butter market, prices on margarine have remained steady and unchanged here. The demand is very good with some jobbers, and they are well pleased with the turnover. With hot weather near, supplies will be laid in sparingly but rather more frequently.

Margarine—

Prints, according to quality, lb.	0 35 0 38 1/2
Tubs, according to quality, lb.	0 32 0 34 1/2

Best Butter 58c;

Expect Increases

Montreal

BUTTER.—With many enquiries and with actual shipments by the carload of butter to the States and elsewhere, butter markets have firmed, and there is ever a tendency upward. It was expected that the better grass weather would make a desired improvement of supply sufficient to force prices down. Whether this will come is not clear at the present time, but there will doubtless be more supply and a choicer grade of butter immediately, for grass is abundant. An additional factor tending to hold prices up is the advancing of cheese prices.

BUTTER—

Creamery prints, fresh made	0 58
Creamery solids, fresh made	0 57
Dairy prints	0 49
Dairy, in tubs, choice	0 48

New High Levels

Reached on Cheese

Montreal

CHEESE.—Prices have again scored an advance and there is no indication of these staying even where they are for export outlook is excellent and high prices are being paid by the foreign purchasers. It is stated that cheese is selling at retail in England at 37 cents per pound, and yet 32 cents and upward is being paid at the factory here. Local and export selling is very active.

Cheese—

New, large, per lb.	0 32 1/2
Twins, per lb.	0 32 1/2

Triplets, per lb.	0 33
Stilton, per lb.	0 31
Fancy, old cheese, per lb.	0 33

Eggs Plentiful But Prices Higher

Montreal

EGGS.—There is a heavy production of eggs but there is a demand fully equal to the same. Some are being stored but there is a very excessive consumption all around and prices offered by outside buyers are tempting so that the jobber is not worrying if the local trade looks askance at the price. At the same time prices may decline. One large operator stated that 46 to 48 cents was the spread of prices in the country. It is questionable if the prices will greatly decline, however, under such big demand.

EGGS—

No. 1.	0 53
New laids	0 56

Much Strength To Poultry Markets

POULTRY.—There is much activity in poultry and the demand from abroad and in a domestic way is good. Receipts are fairly good from the country, much live fowl coming to hand. Broilers, chicken and fowl are the popular lines for export.

Chickens, roast (3-5 lbs.)	0 39	0 40
Chickens, roast (milk fed)	0 44	0 45
Broilers (3-4 lb. pr.)	0 44	0 47
Ducks—		
Brome Lake (milk fed green) ..	0 47	0 48
Young Domestic	0 38	0 40
Turkeys (old toms), lb.	0 50	
Turkeys (young)	0 50	
Geese	0 32	0 33
Old fowls (large)	0 36	
Old fowls (small)	0 32	

Halibut is Down; More Fresh Fish

FISH.—Halibut prices are still favorable this week. Better supplies of fresh fish are now available with the improved weather. Transportation is quite good and supplies of halibut, white fish, lake trout, pike, etc., are coming to hand. From the West, however, there has been some delay, the Winnipeg strike being a barrier to free passage of some varieties from that section. Tendencies are somewhat lower on a number of lines.

FRESH FISH

Carp, per lb.	0 09	0 10
Bullheads (dressed)	0 13	
Gaspereaux, each	0 06	
Haddies	0 12	0 13
Fillet Haddies	0 18	
Haddock	0 07	0 08
Halibut, Eastern	0 21	0 22
Halibut (Western)	0 20	0 21
Steak Cod	0 10	0 11
Market Cod	0 06½	0 07
Flounders	0 10	
Prawns	0 40	
Pike—lb.	0 12	0 13
Live lobsters	0 23	0 24
Boiled lobsters	0 18	0 20
Salmon (B.C.) per lb., Red	0 29	0 30
Lake trout	0 19	0 20
Mackerel	0 20	
Shrimps	0 35	0 40

FROZEN FISH

Gaspereaux, per lb.	0 06½	0 07
Halibut, large and chicken	0 19	0 20
Halibut, Western	0 20	0 21
Halibut, medium	0 21	0 22
Haddock	0 06½	
Mackerel	0 14	0 15
Dere	0 14	0 15

Smelts, No. 1, per lb.	0 12	0 13
Smelts, No. 2, per lb.	0 07	0 08
Pike, Headless and Dressed	0 10	0 11
Market Cod	0 05½	
Whitefish, small	0 11	0 12
Sea Herrings	0 07½	0 08
Steak Cod	0 08	
Gaspe Salmon, per lb.	0 24	0 25
Salmon Cohoes, round	0 17½	0 18
Salmon, Qualla, Hd. and Dd.	0 13	0 14
Whitefish	0 15	0 16
Smelts, extra large	0 22	
Lake Trout	0 19	0 20
Lake Herrings, bag, 100 lbs.	6 00	
Alewives	0 05½	0 06

SALTED FISH

Codfish—		
Codfish, large bbl., 200 lbs.	\$20 00	
Codfish, No. 1, medium, bbl., 200 lbs.	18 00	
Codfish, No. 2, 200 lb. barrel.	17 00	
Pollock, No. 1, 200 lb. barrel.	15 00	
Codfish, strip boneless (30-lb. boxes), lb.	0 20	0 23
Codfish (boneless) (24 1-lb. cartons)	0 20	
Codfish (Ivory) (2-lb. blocks, 20-lb. bx)	0 19	
Boneless cod (2-lb.)	0 23	

Shredded codfish (12-lb. box) ..	2 50
Dried codfish (100-lb. bbl.)	20 00
PICKLED FISH	
Herrings (Scotch cured), barrel. 11 25	12 00
Scotia, barrel	12 00
Do., half barrel	6 25
Mackerel, barrel	34 00
Salmon, Labrador (200 lbs.) ..	26 00
Salmon, B.C. (200 lbs.) ..	24 50
Sea Trout (200-lb. bbls.) ..	25 00
Turbot (200 lbs.) ..	17 00
Codfish, tongues and sound, lb.	0 15
Eels, lb.	0 16

OYSTERS

Cape Cod, per barrel	16 00
Batouche, per barrel	15 00
Scallops, gallon	4 50
Can No. 1 (Solids)	2 50
Can No. 3 (Solids)	7 50
Can No. 5 (Solids)	12 50
Can No. 1 (Selects)	2 50
Can No. 3 (Selects)	9 00
SUNDRIES	
Paper Oyster Pails, ¼ per 100.	1 75
Crushed Oysters Shell, 100-lbs.	\$1 60
Paper Oyster Pails, ¼-lb. per 100.	2 25

ONTARIO MARKETS

TORONTO, May 27—All provisions show sharp advances this week. Hams, bacon, butter, eggs and cheese are all quoted higher. Lard and shortening, too, show slight advances. The strong position of the market for live hogs is reflected in the prices for all pork and pork products. Advances in hams and bacon amount to from two to three cents per pound. Competition is keen for all cheese offered, and the tendency is for higher prices. The position of the Ontario egg market is also very strong.

Fresh Meats Are At Strong Prices

Toronto.

FRESH MEATS.—All quotations on fresh meats are very strong and some higher levels are reported. The strength of the market for live hogs of course is having its effect on all prices of pork. Beef this week is very firm. The hog market declined \$1 per hundred on Tuesday, and the tendency, dealers state, is for even lower values. This should have some effect next week on fresh meat quotations.

FRESH MEATS

Hogs—		
Dressed, 70-100 lbs., per cwt.	\$27 50	\$29 00
Live, off cars, per cwt.	22 50	
Live, fed and watered, per cwt.	22 25	
Live, f.o.b., per cwt.	21 25	
Fresh Pork—		
Legs of pork, up to 18 lbs.	0 34	0 38
Loins of pork, lb.	0 40	0 41
Tenderloins, lb.	0 46	0 47
Spare ribs, lb.	0 20	0 21
Picnics, lb.	0 27	
New York shoulders, lb.	0 28	
Montreal shoulders, lb.	0 29	
Boston butts, lb.	0 33	
Fresh Beef—From Steers and Heifers—		
Hind quarters, lb.	0 26	0 30
Front quarters, lb.	0 16	0 19
Ribs, lb.	0 24	0 30
Chucks, lb.	0 13	0 18
Loins, whole, lb.	0 34	0 38
Do., short, lb.	0 38	0 42
Hips, lb.	0 25	0 27
Cow beef quotations about 2c per lb. below above quotations.		
Calves, lb.	0 18	0 25
Lambs, whole, lb.	0 29	0 35
Sheep, whole, lb.	0 22	0 25
Above prices subject to daily fluctuations of the market.		

Hams and Bacon Are Quoted Higher

Toronto.

PROVISIONS.—Sharp advances are reported on hams and bacon this week

in sympathy with the stronger market for live hogs. Medium hams are quoted at from 44 to 46 cents, and large ones at from 39 to 42 cents. Ordinary breakfast bacon is selling at from 45 to 48 cents, and fancy breakfast bacon at from 50 to 53 cents. Quotations on barrel pork also show advances.

Hams—		
Medium	0 44	0 46
Large, per lb.	0 39	0 42
Bacon—		
Skinned, rib in	0 48	0 51
Boneless, per lb.	0 53	0 58
Bacon—		
Breakfast, ordinary, per lb.	0 45	0 48
Breakfast, fancy, per lb.	0 50	0 53
Roll, per lb.	0 35	0 38
Wiltshire (smoked sides), lb.	0 40	0 42
Dry Salt Meats—		
Long clear bacon, av. 50-70 lbs.	0 30	0 32
Do., av. 70-100 lbs.	0 30	
Fat backs, 16-20 lbs.	0 32	
Out of pickle, prices range about 2c per pound below corresponding cuts above.		
Barrel Pork—		
Mess pork, 200 lbs.	55 00	58 00
Short cut backs, bbl., 100 lbs.	60 00	63 00
Pickled rolls, bbl., 200 lbs., heavy	59 00	60 00
Do., do., do., lightweight.	62 00	63 00
Above prices subject to daily fluctuations of the market.		

Sharp Advances in Cooked Hams

Toronto.

COOKED MEATS.—Advances on cooked meats are marked this week, principally of course on boiled and roast hams. Boiled hams are selling at 58 cents per pound, and roast hams at from 58 to 59 cents. Roast shoulders without dressing are selling at from 50 to 51 cents. Head cheese is unchanged at from 14 to 15 cents.

COOKED MEATS

Boiled hams, lb.	0 58
Hams, roast, without dressing, lb.	0 58

Shoulders, roast, without dressing, per lb.	0 50	0 51
Head Cheese, 6s, lb.	0 15	
Meat Loaf with Macaroni and Cheese, lb.	0 25	0 00
Choice Jellied Ox Tongue, lb.	0 53	0 54
Pork and Tongue, lb.	0 34	

Above prices subject to daily fluctuations of the market.

New Advances in Creamery Prints

Toronto.
BUTTER.—The butter market continues very firm and quotations this week on fresh creamery butter are slightly higher compared with last week. Creamery prints are selling to the trade at from 56 to 57 cents, the buyers paying around 53 and 54 cents for them at the creamery. Dairy butter is unchanged, but it is a slow seller.

Butter—		
Creamery prints (fresh made)	0 56	0 57
Creamery solids (fresh made)	0 55	0 56
Dairy prts, fresh separator, lb.	0 50	
Dairy prints, No. 1, lb.	0 46	0 48

Egg Quotations Are Again Higher

Toronto.
EGGS.—Prices continue to mount, dealers paying all the way from 48 to 50 cents per dozen for them in the country. They are selling to retail trade at from 53 to 54 cents per dozen, and in cartons at 56 cents. Supplies are fairly heavy but there is keen competition for the same for storage purposes.

Eggs—		
New laid in cartons, doz.	0 56	
New laid, doz.	0 53	0 54

Prices shown are subject to daily fluctuations of the market.

Cheese Prices At New Levels

Toronto.
CHEESE.—The tendency of the cheese market is upward, all prices paid at the board meetings last week showing advances. In some cases slightly higher than 32 cents per pound were paid. New large cheese are now selling to the trade at 33 and 34 cents, and new Stiltons at from 34 to 35 cents. There is now scarcely any old cheese on the market.

Cheese—		
Old, large	0 36	0 37
New, large	0 33	0 34
Stilton (new)	0 34	0 35
Twins ½c lb. higher than large cheese. Triplets 1½c higher than large cheese.		

Shortening Prices Continue Firm

Toronto.
SHORTENING.—The market for shortening is very firm, dealers quoting it at from 28 to 28½ cents, tierce basis, with some asking even higher figures.

Margarine is in Good Demand

Toronto.
MARGARINE.—There is still a very active demand for margarine, and prices quoted by dealers this week are higher. The best grades of margarine in pound prints are selling at from 35½ to 36½

cents. The No. 2 prints are from 32 to 34 cents per pound.

Margarine—		
1-lb. prints, No. 1	0 35½	0 36½
Do., No. 2	0 32	0 34
Do., No. 3	0 28	0 29

Solids 1c per lb. less than prints.

Quotations On Lard Are Higher

Toronto.
LARD.—Quotations on lard are slightly higher this week in keeping with the sharp upward trend on all pork and pork products. It is selling at from 35½ to 36½ cents, tierce basis.

Lard, tierces, 400 lbs., lb. 0 35½ 0 36½
 In 60-lb. tubs, ¼c higher than tierces, pails ¾c higher than tierces, and 1-lb. prints, 2c higher than tierces.

Fresh Chicken Halibut On Sale

Toronto.
FISH.—Fresh chicken halibut it now coming forward in good supply and is selling to the trade at from 20 to 21 cents per pound. Fresh medium halibut is selling at from 22 to 23 cents. Soft shell crabs were offered this week at from \$1.75 to \$2 per dozen. Fresh pickerel, ciscoes, pike, and fresh sea bass are all now on the market. Ciscoes are not yet plentiful. They are selling at 16 cents. There is an active demand for all fresh fish.

FRESH SEA FISH		
Cod Steak, lb.	\$0 11	\$0 12
Do., market, lb.	0 09	0 10
Haddock, heads on, lb.	0 11	0 12
Halibut, chicken	0 21	0 23
Do., medium	0 22	0 23
Flounders, lb.	0 07	0 10
Soft shell crabs, doz.	1 75	2 00
Fresh sea bass		0 30
FRESH FROZEN SEA FISH		
Cod Steak, lbs.	0 09	
Do., market, lb.	0 05	0 07½
Flat Fish, B.C., lb.	0 10	
Flounders, lb.	0 08	0 10
Gaspereau, lb.	0 05½	0 07

Haddock, lb.	0 07
Herring, lb.	0 06
Mackerel, lb.	0 11
Salmon, Cohoe, lb.	0 19
Do., Qualla, lb.	0 12½
Do., Red Spring, lb.	0 23
Do., Gaspe, lb.	0 24
Smeits, No. 2, lb.	0 09
Do., No. 1, lb.	0 17
Do., Extra, lb.	0 25
Tomcods, lb.	0 07

FRESH LAKE FISH		
Lake herring, lb.	0 12	
Trout, lb.	0 17	0 18
Whitefish, lb.	0 23	0 25
Mulletts, lb.	0 05	
Fresh pickerel	0 20	
Ciscoes	0 16	
Pike	0 12	

FROZEN LAKE FISH		
Herrings, Lake Superior	0 06	0 08
Do., Lake Erie, lb.	0 06	0 06½
Mulletts, lb.	0 07	0 08
Pickerel, lb.	0 14	0 15
Pike, round, lb.	0 07	0 08
Trout, lb.	0 17	0 18
Tullibees, lb.	0 09	0 10
Whitefish, lb.	0 11	

Poultry Selling A Little Slow

POULTRY.—There are a few lots of spring chicken now coming forward. Supplies of course are very small as yet. Quotations on the same are unchanged from last week at 60 cents per pound liveweight, and at 65 cents per pound dressed. Trading in poultry is quiet just now, and frozen fowl is supplying most of the demand.

Prices paid by commission men at Toronto:			
	Live	Dressed	
Ducks, lb.	\$0 35	\$0 40	\$0 40
Turkeys, old, lb.	0 32-0 35	0 40-0 42	0 40-0 42
Do., young, lb.	0 32-0 35	0 40-0 42	0 40-0 42
Roosters, lb.	0 25	0 28	0 28
Fowl, 4 to 6 lbs., lb.	0 35-0 40	0 30-0 35	0 30-0 35
Fowl, over 6 lbs., lb.	0 35-0 40	0 30-0 35	0 30-0 35
Fowl, under 4 lbs., lb.	0 28	0 30-0 35	0 30-0 35
Chickens, over 5 lbs., milk fed, lb.		0 38	0 38

Prices quoted to retail trade:

Hens, heavy	\$0 35	\$0 37
Do., light	0 34	0 36
Chickens, spring	0 40	0 42
Ducks	0 40	0 42
Turkeys	0 47	0 50

WINNIPEG MARKETS

WINNIPEG, May 26—There have been practically no receipts of produce during the week, owing to the strike, and as a result there is little activity in the produce market. Sharp declines in butter are expected when conditions resume their normal course.

Hog Receipts Were Light in Winnipeg

Winnipeg.
PORK PRODUCTS.—It is difficult to say very much about the market in Winnipeg as there have been practically no receipts of live hogs and very little killing.

Winnipeg Expects Big Decline in Butter

Winnipeg.
BUTTER.—There has been a very marked shortage of butter during the strike as it was impossible to get cream into the city. As soon as the strike is over there should be a big decline in quotation if receipts begin to come in in large quantities. This is the time of the year when receipts should be heavy.

Eggs Reach High Mark During Winnipeg Strike

Winnipeg.
EGGS.—Jobbers find it very hard to say what will happen to the market when the strike is ended as we are now well on into the egg season. The feeling is that prices will not decline very much. During the strike it has been very hard to get eggs, and what came in people were willing to pay a premium for. During the past week eggs have been bringing 47c in the country, and selling retail at 52 to 55 cents.

Compelled to Draw On Frozen Stocks

Winnipeg.
FISH.—Prices of fish remain the same (Continued on page 44.)

Hams

Hams are cheaper than either Breakfast or Back Bacon. We have them Smoked for either Boiling or Frying. We have them Pickled for Boiling only. We have them also cooked ready to serve and we have them fresh for roasting. Small, Medium and Large in Size. Let us have your order for them.

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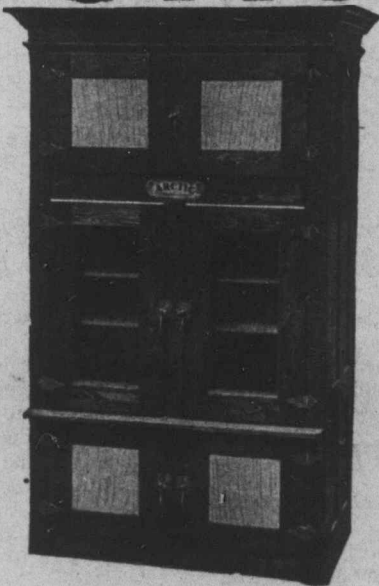
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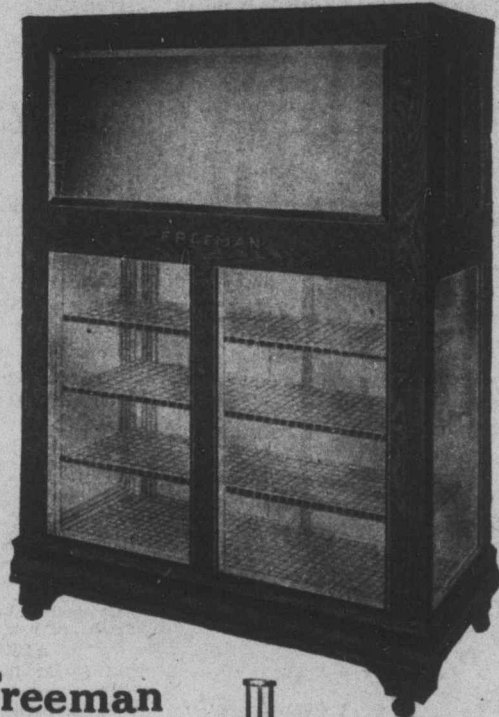
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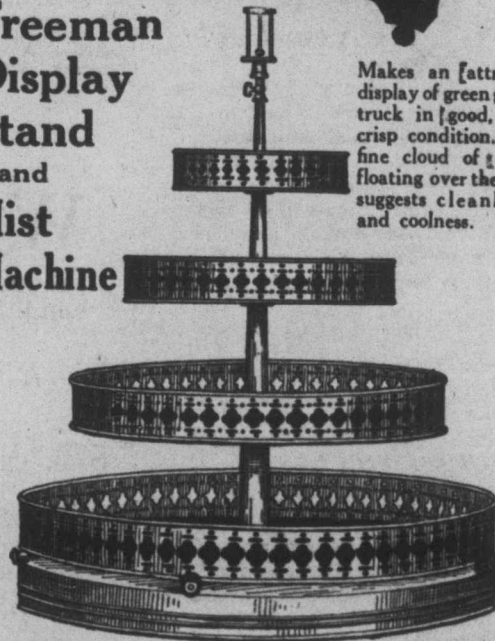
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Three tinned wire shelves, and also extra shelf to cover the bottom, to protect the enamel. Exterior antique finish



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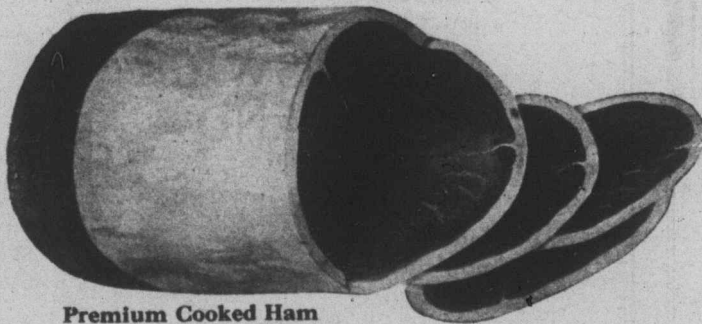
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"These Swift lines are just ideal during the hot weather"



Premium Cooked Ham

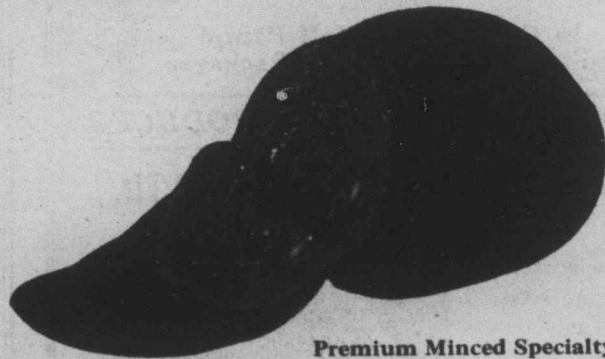
THAT'S the opinion of every good housewife regarding these high grade products.

They like Swift's. Swift's Quality wins their confidence and keeps them coming regularly to the store featuring these high class Summer lines.

Our June Advertising Features These Products

This extensive publicity—comprising all the leading magazines and newspapers throughout Canada — will mean greatly increased demand for Swift's Cooked Meat Specialties for use in city home or summer cottage, at the picnic or the outing party, all through the summer months.

Show these Summer sellers in your displays. Show them regularly and you'll win extra trade and better profit.



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THE CANADIAN SALT CO., LIMITED 261



HOPS

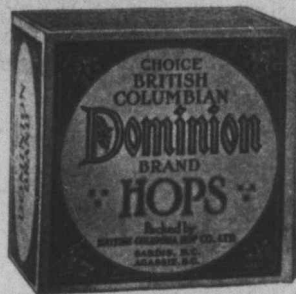
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¼ Oil Sardines
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If you are not now selling Brunswick Brand send to-day for a trial supply.



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**Orange
Marmalade**



They are having wonderful success in many delightful dishes that they had never dreamed of attempting before. Besides being a favorite breakfast dish, Marmalade is now used in salads, puddings, etc., and is greatly relished with the afternoon cup of tea. Its uniformity of quality and delicious characteristic flavor have

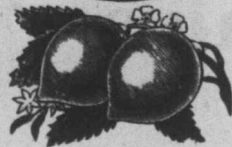
won a place of supremacy for Shirriff's.

This means business for the dealers. Are you getting your share of it? If not, you are missing real live profits. Put a little effort into the selling of Shirriff's and results will be worth while. Order a case to-day.

Imperial Extract Company
TORONTO

A Fine
Warm Weather
Line ---

Rose's Lime Juice



There are many lime juices on the market, but not one that you can more readily recommend than ROSE'S. A few bottles regularly displayed on your counter during the Summer weeks will get you a good portion of the strong warm weather demand for a delicious, cooling, temperance drink.

TRY ROSE'S.

Holbrooks, Ltd.
Dominion Representatives
TORONTO and VANCOUVER

Sani-Flush

(TRADE MARK REGISTERED)

The use of **Sani-Flush** on a very dirty water-closet always causes astonishment. Stains and incrustations disappear as if by magic. Odor is destroyed by removing the filth which produces it.

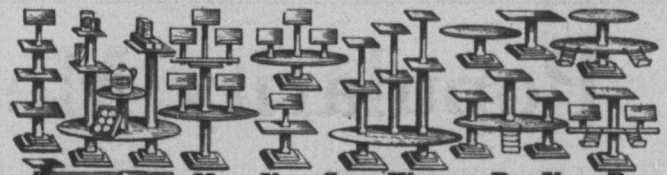
Any merchant who tries **Sani-Flush** personally will become enthusiastic about selling it. Seldom is an article found which does its work so remarkably well.

Display a can of **Sani-Flush** on your counter so that customers will know you have it for sale.

HAROLD F. RITCHIE & CO.

LIMITED

10-12 McCall Street
TORONTO, ONT.



Make Your Show Windows Pay Your Rent
Many Sales are made on the Sidewalk
Window Display Fixtures



A Wonderful set of Patented Interchangeable Window Display Fixtures for displaying Books, Stationery, Office Supplies and Sundries. Set will give 10 Years Good Service in effective trade pulling window trims.

The Fixtures you see above are only a very few of the designs that can be set up with the full set, besides hundreds of standard fixtures can be set up.

Made of Oak, either Golden, Antique or Weathered Finish. Set is put up in a Hardwood Hinged Lid Storage Chest, a good place to keep the extra Younits not in use. There are thousands of sets in daily use.

No. 20 Set has 89 Interchangeable Younits For Large Store Windows, \$38.50
No. 20½ Set has 50 Interchangeable Younits For Small Store Windows, \$23.10

Stock carried in Hamilton, Ont. Order direct or thru your jobber. Send for catalog. Patented and made in Canada.

The Oscar Onken Co. 4850 Fourth Street Cincinnati, Ohio, U. S. A.



**RID-
OF-
RATS**

If we want to feed starving Europe it behooves us to kill off Rats and Mice that destroy foodstuff to the value of about \$500,000,000.00 per annum. Use Rid-of-Rats. It is non-poisonous and can be used everywhere. No stench-creating dead bodies. Rodents leave premises before dying. Only patented Non-Poisonous Exterminator in the World. Made only by the Patentees.

Price—15 cents per box, \$1.00 per doz., \$1.00 per lb. in bulk

BERG & BEARD MFG. CO., Inc.

100 Emerson Place

Brooklyn N. Y.

Fairbanks Scales Saved This Man Many Dollars

"Do you ever 'weigh in' your goods? You weigh carefully when selling them to see that your customers do not get overweights that mean profits lost, but what about the goods you buy yourself?"

"Let me tell you something from personal experience. We bought five barrels of granulated sugar and on weighing it found one barrel 19 pounds short. We 'phoned the jobber and he called the refiner. Both said it was impossible, but—we got credit for 19 pounds, \$10.38.

"And that is not all. We bought five hundred-pound sacks of sal soda. Each one weighed 85 pounds—a saving there. Then, again, there were the California walnuts, ten pounds short, on which we got a credit of \$4.20 and so on. And now we weigh all the goods that we buy by weight.

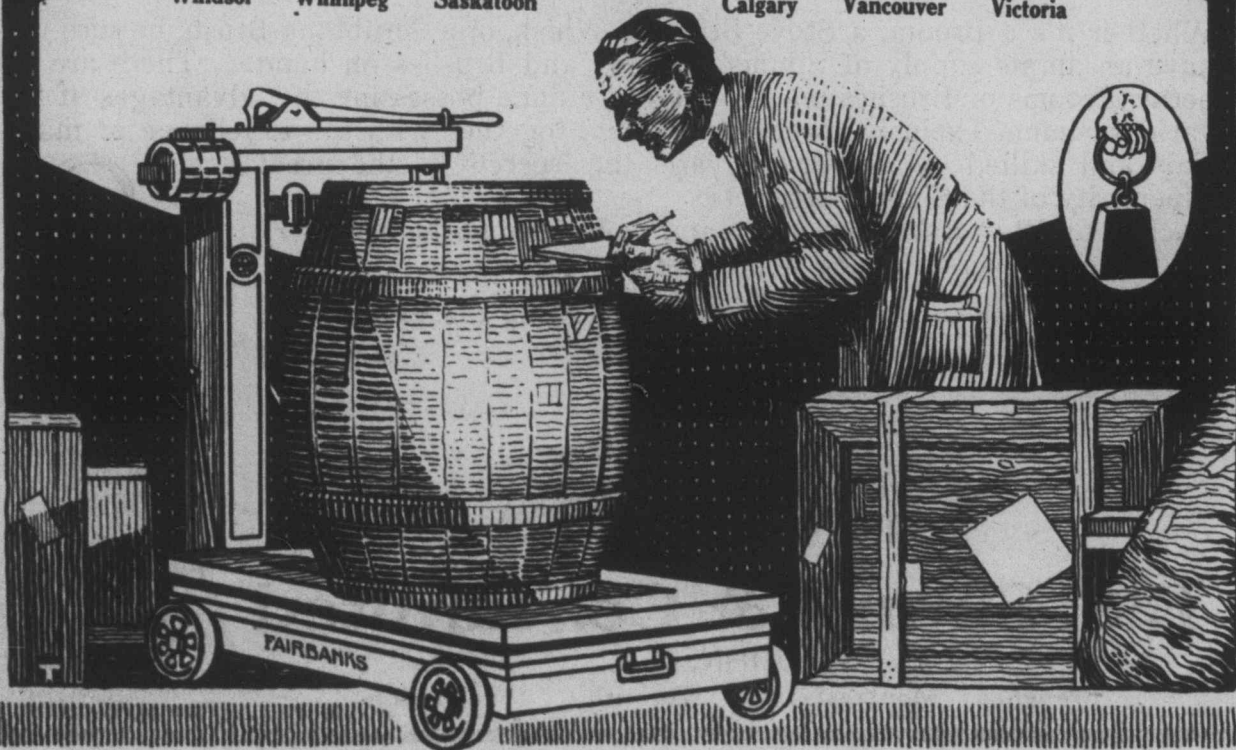
"If grocers only realized this they would save many dollars in the course of a year."

But—it is essential that your claims be backed by the authority of scales that guarantee perfect weights.

Fairbanks Scales have been recognized for generations as a standard in weighing. Install Fairbanks Scales to-day and weigh in as well as out. They will save you many dollars in the course of a year.

The Canadian Fairbanks-Morse Co., Limited

Halifax St. John Quebec Montreal Ottawa Toronto Hamilton
Windsor Winnipeg Saskatoon Calgary Vancouver Victoria





You can win prestige
and profit with
**CHAMBERLAIN'S
FAMILY REMEDIES**

Chamberlain's are the Family Remedies
par excellence.

You can safely recommend them, know-
ing that results will justify you.

Order small trial supply and prove their
popularity.

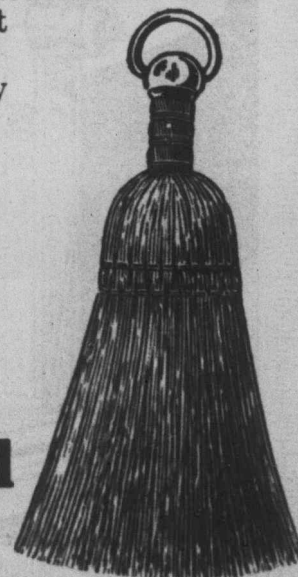
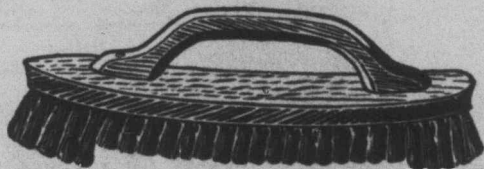
Chamberlain Medicine Co., Limited
TORONTO, CANADA

Don't Disappoint Your Customers When They Ask for Simms' Brushes

Whether it's a Broom, a Stove-Brush, a Whisk, or a Scrubbing-Brush, be sure you have an ample supply of Simms' Brooms and Brushes on hand. There are no better Brooms or Brushes made—there are none possessing the advantages of the various Simms' exclusive processes, which, together with the excellence of materials and skilled workmanship, are the secrets of the great superiority of the Simms' products.

Backed by 52 years' experience—and your sales pushed in every way by our advertising and dealer-helps.

Write for catalogues and prices, showing the great
variety of styles.



T. S. Simms & Co., Limited

ST. JOHN, N.B.

Branches: Montreal

Toronto

London



The Quality of the Package

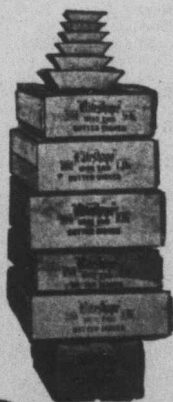
The quality of the package indicates the quality of the goods. People instinctively associate the container with its contents. The same food put up attractively will sell for a higher price than when carelessly or indifferently packaged.

You can increase the apparent value of anything you sell by increasing the quality of your packages.

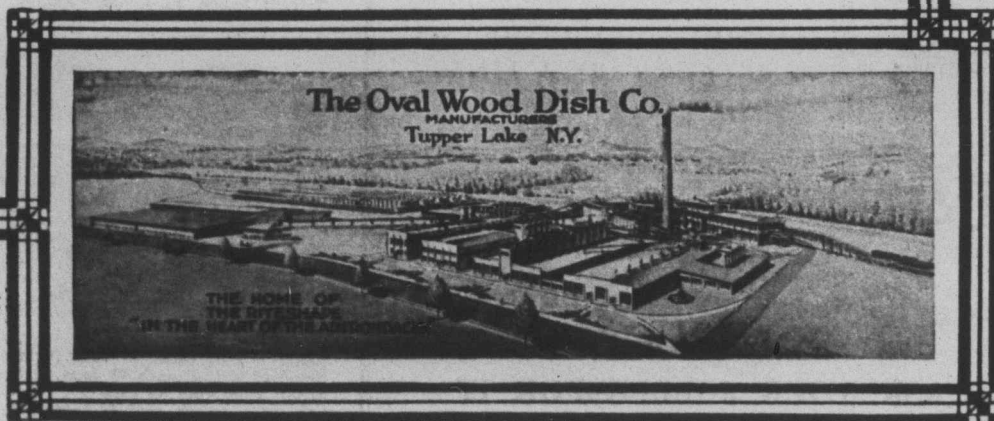
The **Riteshape** is the highest type of bulk food container known to the trade. That fact is generally admitted.

Good retailers use **Riteshape** because the **Riteshape** gives added value and distinction to all that it carries.

The **Riteshape** puts the element of quality into every package.



The ONLY
COMPLETE
LINE
½ to 10 LBS.



Purity

TABLE SALT



In sanitary cotton bags and handy free-running packages.

You cannot recommend a better salt to any housewife than Purity. For table or dairy use there is no better salt—a fact good housewives are quick to appreciate. You'll get a good margin of profit on every sale of Purity.

THE WESTERN SALT CO., LIMITED
COURTRIGHT ONT

COSGRAVE'S

PURE Malt Vinegar



It pays you best to sell branded, guaranteed goods. That's why you ought to sell **COSGRAVE'S PURE MALT VINEGAR.**

Attractively Labeled Bottles--2 Sizes.

RETAIL PRICES:
Large Bottle 25c. Small Bottle 15c.
100% Pure Well Advertised
ASK YOUR JOBBER FOR IT

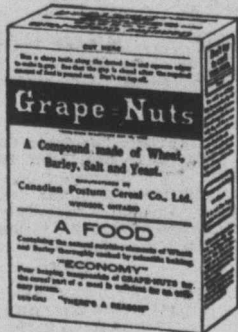
QUOTATIONS FOR PROPRIETARY ARTICLES

SPACE IN THIS DEPARTMENT IS \$83.20 PER INCH PER YEAR

JAMS		Challenge Clover Brand, each 48 cans 7 75
DOMINION CANNERS, LTD.		EVAPORATED MILK
"Aylmer" Pure Jams and Jellies. Guaranteed Fresh Fruit and Pure Sugar Only.		St. Charles Brand, Hotel, each 24 cans \$6 65 Jersey Brand, Hotel, each 24 cans 6 65 Peerless Brand, Hotel, each 24 cans 6 65 St. Charles Brand, Tall, each 48 cans 6 75 Jersey Brand, Tall, each 48 cans 6 75 Peerless Brand, Tall, each 48 cans 6 75 St. Charles Brand, Family, each 48 cans 5 75 Jersey Brand, Family, each 48 cans 5 75 Peerless Brand, Family, each 48 cans 5 75 St. Charles Brand, small, each 48 cans 2 90 Jersey Brand, small, each 48 cans 2 90 Peerless Brand, small, each 48 cans 2 90
Screw Vav top Glass Jars, 16 oz. glass, 2 doz. case. Per doz.		CONDENSED COFFEE
Blackberry \$3 35 Currant, Black 3 90 Pear 3 25 Peach 3 25 Plum 2 95 Raspberry, Red 3 90 Apricot 3 35 Cherry 3 45 Gooseberry 3 35		Reindeer Brand, large, each 24 cans \$6 25 Reindeer Brand, small, each 48 cans 6 50 Regal Brand, each 24 cans 5 90 Cocoa, Reindeer Brand, large, each 24 cans 6 25 Reindeer Brand, small, 48 cans 6 50
"AYLMER" PURE ORANGE MARMALADE		W. CLARK, LIMITED MONTREAL
Tumblers, Vacuum Top, 2 doz. in case \$2 00 12 oz. Glass, Screw Top, 2 doz. in case 2 55 16 oz. Glass, Screw Top, 2 doz. in case 3 25 16 oz., Glass, Tall, Vacuum, 2 doz. in case 3 25 2's Tin, 2 doz. per case 5 10 4's Tins, 12 pails in crate, per pall 0 82 5's Tin, 8 pails in crate, per pall 1 01 7's Tin or Wood, 6 pails in crate 1 42 30's Tin or Wood, one pall in crate, per lb. 0 20		Compressed Corn Beef—1/2s, \$2.85; 1s, \$4.85; 2s, \$9.25; 6s, \$34.75. Lunch Ham—1s, \$6.95; 2s, \$13.85. Ready Lunch Beef—1s, \$4.90; 2s, \$9.44; 2s, \$9.25. English Brawn — 1/2s, \$2.85; 1s, \$4.45; 2s, \$9.25. Boneless Pig's Feet—1/2s, \$2.85; 1s, \$4.45; 2s, \$9.25. Ready Lunch Veal Loaf—1/2s, \$2.40; 1s, \$4.40. Ready Lunch Beef-Ham Loaf—1/2s, \$2.40; 1s, \$4.40. Ready Lunch Beef Loaf—1/2s, \$2.40; 1s, \$4.40. Ready Lunch Asst. Loaves—1/2s, \$2.45; 1s, \$4.45. Geneva Sausage—1s, \$4.35; 2s, \$8.75. Roast Beef—1/2s, \$2.85; 1s, \$4.75; 2s, \$9.45; 6s, \$34.75. Roast Mutton—\$6.95; 2s, \$12.05; square cans, \$45.00. Boiled Mutton—1s, \$6.95; 2s, \$12.95; \$29.90; 6s, \$45. Boiled Beef—1s, \$4.80; 2s, \$9.25; 6s, \$34.75. Jellied Veal—1/2s, \$3.25; 1s, \$4.80; 2s, \$9.25. Cooked Tripe—1s, \$2.90; 2s, \$4.90. Stewed Ox Tail—1s, \$2.40; 2s, \$4.40. Stewed Kidney—1s, \$4.40; 2s, \$8.40. Mince Collops—1/2s, \$1.90; 1s, \$3.85; 2s, \$6.90. Sausage Meat—1s, \$3.90; 2s, \$7.80. Corn Beef Hash—1/2s, \$1.90; 1s, \$3.80; 2s, \$5.90. Beef Steak and Onions—1/2s, \$2.90; 1s, \$4.90; 2s, \$8.90. Jellied Hocks—2s, \$9.90; 6s, \$30.00. Irish Stew—1s, \$2.90; 2s, \$5.80. Cambridge Sausage—1s, \$4.40; 2s, \$8.40. Boneless Chicken—1/2s, \$5.90; 1s, \$9.00. Boneless Turkey — 1/2s, \$5.90; 1s, \$9.00. Ox Tongue—1/2s, \$3.90; 1s, \$5.40; 1 1/2s, \$13.40; 2s, \$17.20; 3 1/2s, \$29.70; 6s, \$45. Lunch Tongue—1/2s, \$3.90; 1s, \$6.90. Beef Suet—1s, \$6.40; 2s, \$12.40.
PORK AND BEANS "DOMINION BRAND"		
Individual Pork and Beans, Plain, 75c. or with Sauce, 4 doz. to case \$0 85 1's Pork and Beans, Flat, Plain, 4 doz. to case 0 92 1/2 1's Pork and Beans, Flat, Tom. Sauce, 4 doz. to case 0 95 1's Pork and Beans, Tall, Plain, 4 doz. to case 0 95 1's Pork and Beans, Tall, Tomato or Chili Sauce, 4 doz. to the case 0 97 1/2 1 1/2's (20 oz.) Plain, per doz. 1 25 Tomato or Chili Sauce ... 1 27 1/2 2's Pork and Beans, Plain, 2 doz. to the case 1 50 2's Pork and Beans, Tomato or Chili Sauce, Tall, 2 doz. to case 1 52 1/2 2 1/2's Tall, Plain, per doz. 2 00 Tomato or Chili Sauce 2 35 Family, Plain, \$1.75 doz.; Family, Tomato Sauce, \$1.95 doz.; Family, Chili Sauce, \$1.95 doz. The above 2 doz. to the case.		
CATSUPS—In Glass Bottles		
1/2 Pts., Aylmer Quality \$1 90 Pts., Aylmer Quality 2 35 Gallon Jugs, Aylmer Quality 1 62 1/2		
Pints, Delhi Epicure 2 70 1/2 Pints, Red Seal 1 50 Pints, Red Seal 2 00 Qts., Red Seal 2 80 Gallons, Red Seal 7 45		
BORDEN MILK CO., LTD. CONDENSED MILK		
Terms, net, 30 days. Eagle Brand, each, 48 cans... \$9 25 Reindeer Brand, each 48 cans. \$ 75 Silver Cow, each 48 cans ... \$ 40 Gold Seal, Purity, each 48 cans \$ 25 Mayflower Brand; each 48 cans \$ 25		

In the Public Eye

That's a big factor in successful sales—keeping the product constantly before the people. Attractive shelf, counter and window display, with other selling helps, are most essential companion aids to general advertising. And, as ever, there's the eternal purpose of the makers to maintain the high food quality of



Grape-Nuts

—the dependable profit-maker.

“There's a Reason”

Canadian Postum Cereal Co., Ltd., Windsor, Ont.

On a busy Saturday night, which would you rather hand out — an explanation or Gold Dust?



MADE IN CANADA

THE E. FAIRBANK COMPANY LIMITED MONTREAL

Let the GOLD DUST TWINS do your work.



Field & Co.

(Fruit Merchants) Ltd.

40-41-42, KING WILLIAM ST.
LONDON, E.C. 4, ENGLAND

Cables: "Loudly, London"
Codes (Private): A. B. C. 4th and 5th Editions,
Western Union and Bantleys.

Direct Shippers

Portuguese Sardines, French Sardines, Norwegian Brising, Sild, Herrings, &c; Dried Fruits, Currants, Dates, Raisins, Evaporated Fruits; Almonds and Nuts of all kinds; Shelled and Prepared Almonds; Almonlike (substitute for Prepared Almonds); Shelled Walnuts and Kernels; Spices, Rices, Tapiocas, &c.; Confectionery, Chemicals, &c.

Proprietors of

Turban BRAND BUSREH Dates

IN CARTONS. Cases each 60 nominal pounds

Turban COMPLETE Puddings

Whole Rice Custard
Barley Flake Custard
Sago Custard

Ground Rice Custard
Tapioca Custard
Semolina Custard

All ingredients in the packet. No Eggs, Sugar or Milk required. A quart of water and a packet of Turban gives a rich milky pudding for six persons. Cases each 6 dozen assorted.

OBAYO REAL SARDINES

The Elite of the Sea

Guaranteed real Sardines, carefully packed in pure oil. Of high grade quality and fine flavour. Attractive gold and blue labels.

Packed in following sizes, 22 m/m. 1/4-club. Nominal 10 oz., 12 oz. and 18 oz. All with keys.

Special Quotations upon Application



Mince Meat (Tins)—1s, \$2.90; 2s, \$4.00; 5s, \$12.90.
Mince Meat (bulk)—5s, 17c; 10s, 16c; 25s, 15; 50s, \$15.
Chateau Brand Pork and Beans, with Tomato Sauce—Ind., \$1.05; 1s, \$1.65; 2s, \$2.35; 3s, \$3.50.
With Plain Sauce—Ind., 95c; 1s, \$1.60; 2s, \$2.30; 3s, \$3.30.
Chateau Brand Concentrated Soups—Celery, \$1.25; Consomme, \$1.25; Green Peas, \$1.25; Julienne, \$1.25; Mulligatawny, \$1.45; Mutton Broth, \$1.25; Ox Tail, \$1.25; Pea, \$1.25; Scotch Broth, \$1.25; Vegetable, \$1.25; Chicken, \$1.45; Mock Turtle, \$1.45; Tomato, \$1.25; Vermicelli Tomato, \$1.25; Assorted, No. 1, case, \$1.35; Soups and Bouilli, 6s, \$13.25.
Clark's Pork and Beans, Tomato Sauce, Blue Label—Ind., 85c; 1s, \$1.00; 1 1/2s, \$1.85; 2s, \$1.90; 3s, \$2.50; 6s, \$8; 12s, \$16.
Plain Sauce, Pink Label—Ind., 85c; 1s, \$1.00; 1 1/2s, \$1.45; 2s, \$1.90; 3s (talls), \$2.50; 6s, \$8; 12s, \$12.
Chili Sauce (red and gold label)—Ind., 85c; 1s, \$1.00; 1 1/2s, \$1.45; 2s, \$1.90.
Vegetarian Baked Beans and Tomato Sauce—2s, \$1.90.
Sliced Smoked Beef—1/2s, \$2.35; 1s, \$3.75; 4s, \$24.
Canadian Boiled Dinner—1s, \$2.35; 2s, \$5.95.
Army Rations—Beef and Vegetables, 1s, \$2.25; 2s, \$4.95.
Spaghetti with Tomato Sauce with Cheese—1/2s, \$1.35; 1s, \$1.85; 3s, \$3.25.
Tongue, Ham and Veal Pates—1/2s, \$2.30.
Ham and Veal Pates—1/2s, \$2.30.
Smoked Vienna Style Sausage—1/2s, \$2.45.
Pate De Foie—1/4s, 75c; 1/2s, \$1.40.
Plum Pudding—1/2s, \$1.90; 1s, \$3.85.
Potted Beef Ham—1/4s, 75c; 1/2s, \$1.40.
Beef—1/4s, 75c; 1/2s, \$1.00.
Potted Tongue—1/4s, 75c; 1/2s, \$1.40.
Potted Game (Venison)—1/4s, 75c; 1/2s, \$1.40.
Potted Veal—1/4s, 75c; 1/2s, \$1.40.
Potted Meats (Assorted)—1/4s, 80c; 1/2s, \$1.45.
Devilleed Beef Ham—1/4s, 75c; 1/2s, \$1.40.
Beef—1/4s, 75c; 1/2s, \$1.40.
Devilleed Tongue—1/4s, 75c; 1/2s, \$1.40.
Veal—1/4s, 75c; 1/2s, \$1.40.
Devilleed Meats (Assorted)—1/4s, 80c; 1/2s, \$1.45.
In Glass Goods
Fluid Beef Cordial—20 oz. bottles, \$10; 10 oz., \$5.
Ox Tongue—1 1/2s, \$14.50; 2s, \$19.70.
Lunch Tongue (in glass)—1s, \$9.90.
Sliced Smoked Beef (in glass)—1/4s, \$1.80; 1/2s, \$2.80; 1s, \$3.90.
Mincedmeat (in glass)—1s, \$3.25.
Potted Chicken (in glass)—1/4s, \$2.40.
Ham (in glass)—1/4s, \$2.40.
Tongue (in glass)—1/4s, \$2.40.
Venison (in glass)—1/4s, \$2.40.
Meats, Assorted (in glass)—\$2.45.
Chicken Breast (in glass)—1/4s, \$8.90.
Tomato Ketchup—8s, \$2.20; 12s, \$2.75; 16s, \$3.40.
Chili Sauce—10 oz., \$3.25.
Spaghetti with Tomato Sauce—1/4s, \$1.40; 1s, \$1.90; 3s, \$3.30.
Peanut Butter—1/4s, \$1.85; 1/2s, \$1.85; 1s, \$2.25; in pails, 6s, 26c; 12s, 24c; 24s, 23c; 50s, 23c.

**COLMAN'S OR KEEN'S
MUSTARD**

Per doz. tins
D.S.F., 1/4-lb. \$2 80
D.S.F., 1/2-lb. 5 30
D.S.F., 1-lb. 10 40
F.D., 1/4-lb.

Per jar
Durham, 1-lb. jar, each ... \$0 60
Durham, 4-lb. jar, each ... 2 25

**CANADIAN MILK PRODUCTS,
LIMITED.**

Toronto and Montreal
KLIM

Hotel \$13 50
Household size 8 25
Small size 5 75
F.o.b. Ontario jobbing points, east of and including Fort William.
Freight allowance not to exceed

50c per 100 lbs., to other points, on 5-case lots or more.

THE CANADA STARCH CO., LTD.
Manufacturers of the
Edwardsburg Brands Starches

Laundry Starches—

Boxes	Cents
40 lbs., Canada Laundry ...	09 1/2
40 lbs., 1-lb. pkg., Canada White or Acme Gloss....	10
48 lbs., No. 1 White or Blue Starch, 3-lb. cartons ..	10 1/2
100-lb. kegs, No. 1 white ..	10
200-lb. bbls., No. 1 white ..	10
30 lbs., Edwardsburg Silver Gloss, 1-lb. chromo pkgs.	11 1/2
48 lbs., Silver Gloss, in 6-lb. tin canisters	13
36 lbs. Silver Gloss, in 6-lb. draw lid boxes	13
100 lbs., kegs, Silver Gloss, large crystals	11
40 lbs., Benson's Enamel, (cold water), per case....	3 25
Celluloid, 45 cartons, case..	4 50

Culinary Starch

40 lbs., W. T. Benson & Co.'s Celebrated Prepared	11 1/2
40 lbs. Canada Pure or Challenge Corn	09 1/2
20-lb. Caseo Refined Potato Flour, 1-lb. pkgs.	16
(20-lb. boxes, 1/4c higher, except potato flour)	

GELATINE

Cox's Instant Powdered Gelatine (2-qt. size), per doz. 1 50	
Knox Plain Sparkling Gelatine (makes 4 pints), per doz....	\$2 00
Knox Acidulated Gelatine (Lemon Flavor), makes 4 pints, per doz.	2 10

SYRUP

THE CANADA STARCH CO., LTD. CROWN BRAND CORN SYRUP

Perfect Seal Jars, 3 lbs. 1 doz. in case
 \$4.00 || 2-lb. tins, 2 doz. in case.... | 5.15 |
5-lb. tins, 1 doz. in case....	5.75
10-lb. tins, 1 doz. in case....	5.45
20-lb. tins, 1/2 doz. in case....	5.40
(Prices in Maritime Provinces 10c per case higher)	

Barrels, about 700 lbs.	\$0 07 1/2
Half bbls., about 350 lbs....	0 08
1/4 bbls., about 175 lbs....	0 08 1/2
2-gal. wooden pails, 25 lbs. 2 45	
3-gal. wooden pails, 38 1/2 lbs. 3 65	
5-gal. wooden pails, 65 lbs. 5 90	

LILY WHITE CORN SYRUP

2-lb. tins, 2 doz. in case....	\$5 65
5-lb. tins, 1 doz. in case....	6 25
10-lb. tins, 1/2 doz. in case....	5 95
20-lb. tins, 1/4 doz. in case....	5 90
(5, 10, and 20-lb. tins have wire handles)	

MOZOLA COOKING OIL

Toronto Prices

Pints, 2 doz., case.....	8 80
Quarts, 1 doz., case.....	8 00
Gallons, 1/2 doz., case	15 00

INFANTS' FOOD
MAGOR, SON & CO., LTD.

Robinson's Patent Barley— Doz.	
1 lb.	\$4 00
1/2 lb.	2 00
Robinson's Patent Groats—	
1 lb.	4 00
1/2 lb.	2 00

NUGGET POLISHES

	Doz.
Polish, Black, Tan, Toney Red and Dark Brown	\$1 15
Card Outfits, Black and Tan..	4 15
Metal Outfits, Black and Tan..	4 85
Creams, Black and Tan.....	1 25
White Cleaner	1 25

IMPERIAL TOBACCO CO. OF CANADA, LIMITED
EMPIRE BRANCH

Black Watch, 10s, lb.	\$1 20
Bobs, 12s	1 00
Currency, 12s	1 00
Stag Bar, 9s, boxes, 6 lbs.	1 05
Pay Roll, thick bars	1 25
Pay Roll, plugs, 10s, 6-lb. 1/4 caddies	1 25
Shamrock, 9s, 1/2 cads., 12 lbs., 1/4 cads., 6 lbs	1 05
Great West Pouches, 9s, 3-lb. boxes, 1/2 and 1-lb. lunch boxes	1 12
Forest and Stream, tins, 9s, 2-lb. cartons	1 44



She'll like Royal Acadia

You have but to introduce this peerless sweetener to the housewife to win her lasting sugar custom. She'll like its delicious goodness, its undoubted purity.

Every Grain Pure Cane.

Royal Acadia is sold in 2 and 5-lb. cartons; 10, 20 and 100-lb. bags, and half barrels and barrels.

The Acadia Sugar Refining Co., Ltd.
HALIFAX, CANADA

CROWN



Screw Top

Be Ready to Supply the Demand

Buy Right and Buy NOW

These Fruit Jars Produce Results

Extra Quality Rubber Ring in Each

PERFECT SEAL



Lightning Fast one

GEM



Screw Top

The Names Are
 Household Words
 The Jars Household
 Necessities

Secure Styles That
 Reduce
 Both Labour And
 Cost

Dominion Glass Company, Limited

GEORGIA PEACHES

FIRST CAR OF SEASON NOW HERE.

PINEAPPLES---PINEAPPLES

Market advancing daily. Do not delay a minute getting your supply or you will be too late.

STRAWBERRIES--STRAWBERRIES

NOW SUMMER IS HERE, THE DEMAND WILL BE GREAT.

Order from Us. We Have Cars Almost Daily.

TOMATOES, NEW WAX BEANS, CARROTS, CABBAGE, CELERY

Ample Supplies at Reasonable Prices.

BANANAS, ORANGES, LEMONS, CALIFORNIA GRAPEFRUIT

EVERYTHING THE BEST.

PETERS, DUNCAN, LIMITED

88 FRONT STREET, E.

Branches: NORTH BAY

SUDBURY

COBALT

TORONTO
TIMMINS

Y & S STICK LICORICE

in 10c Cartons



Everything in Licorice for all

Industries using

LICORICE

in any form.

Made in Canada by

**National Licorice Company
MONTREAL**

Liquid Concord Grapes

That is just about what Marsh's Grape Juice is—a delicious, refreshing beverage with the full, rich Concord Flavor so much appreciated by particular people.

**The Marsh Grape
Juice Company**

NIAGARA FALLS, ONT.

Ontario Agents:

**The MacLaren Imperial
Cheese Co., Limited
Toronto, Ont.**



Reflections

Look where the price of Dried Fruit has got to !

Who would have ever imagined that they could have made such an advance. We felt confident from as far back as January that there would be a rapid depletion of supplies, and consequent raise in price levels, but we must confess that our ideas never reached the dizzy heights which now prevail.

You who are readers of our weekly contributions will recall that all last winter and early spring we urged buyers to lay in their spring and early summer requirements, and we hope that many acted accordingly.

If any talk of ours has prompted you to action, we are more than pleased and feel amply repaid for the space we buy to talk to you.

WE QUOTE:-

Santa Clara Prunes	100/120	25s	11½
“ “ “	90/100	50s	15½
“ “ “	70/80	50s	19
“ “ “	60/70	50s	22
 Oregon Fancy Italian Prunes			
	40/50	25s	30

Send us an order.

H. P. ECKARDT & CO
WHOLESALE GROCERS
 CHURCH STREET & ESPLANADE TORONTO

EVERY DOG OWNER
throughout the World

Knows

SPRATT'S

DOG CAKES

and

PUPPY BISCUITS

Will you cater for
those in your town?

Ask your jobber for them or write for
samples and prices to

SPRATT'S PATENT LIMITED

Congress Street, NEWARK, New Jersey, U.S.A.

or
24-25 Fenchurch Street, London, England.

**FINEST CRYSTAL
GELATINES**

Powdered and Sheet

FINE LEAF GELATINE

British Manufacture

GELATINE

OURY, MILLAR & CO.

9 Mincing Lane, London, E.C., Eng.

SOLE AGENTS FOR CANADA

F. S. Jarvis & Co.

18 TORONTO ST., - TORONTO

Forest and Stream, 1/4s, 1/2s,
and 1-lb. tins 1 50
Forest and Stream, 1-lb. glass
humidors 1 75
Master Workman, bars, 7s,
3 1/2 lbs. 1 20
Derby, 9s, 4-lb. boxes 1 08
Old Virginia, 12s 1 50
Old Kentucky (bars), 8s,
boxes, 5 lbs. 1 25

WM. H. DUNN, LTD., Montreal
BABBITTS

Soap Powder, case 100 pkgs.. \$5 65
Cleanser, case 50 pkgs. 3 10
Cleanser (Kosher), cs. 50 pkgs. 3 10
Pure Lye, case of 4 doz. 5 95

JELL-O

Made in Canada

Assorted case, contains 4 doz. \$5 40
Lemons, 2 doz. 2 70
Orange, 2 doz. 2 70
Raspberry, 2 doz. 2 70
Strawberry, 2 doz. 2 70
Chocolate, 2 doz. 2 70
Cherry, 2 doz. 2 70
Vanilla, 2 doz. 2 70
Weight, 8 lbs. to case. Freight
rate second class

JELL-O ICE CREAM POWDERS

Made in Canada

Assorted case, contains 2 doz. \$2 70
Chocolate, 2 doz. 2 70
Vanilla, 2 doz. 2 70
Strawberry, 2 doz. 2 70
Unflavored, 2 doz. 2 70
Weight, 11 lbs. to case. Freight
rate second class

BLUE

Keen's Oxford, per lb. \$0 24
In cases 12-12 lb. boxes to
case 0 25

COCOA AND CHOCOLATE

THE COWAN CO., LTD.

Cocoa

Perfection Cocoa, lbs., 1 and 2
doz. in box, per doz. \$4 60
Perfection, 1/2-lb. tins, doz. ... 2 45
Perfection, 1/4-lb. tins, doz. ... 1 35
Perfection, 10c size, doz. 0 95
Perfection, 5-lb. tins, per lb. 0 37
Supreme Breakfast Cocoa, 1/2-
lb. jars, 1 and 2 doz. in box,
doz. 2 75

(Unsweetened Chocolate)

Supreme Chocolate, 12-lb. box-
es, per lb. 0 36
Supreme Chocolate, 10c size,
2 doz. in box, per box ... 1 80
Perfection Chocolate, 10c size,
2 doz. in box, per box. 1 80

SWEET CHOCOLATE— Per lb.

Eagle Chocolate, 1/4s, 6-lb.
boxes 0 32
Eagle Chocolate, 1/2s, 6-lb.
boxes, 28 boxes in case. 0 31
Diamond Chocolate, 1/4s, 6 and
12-lb. boxes, 144 lbs., in case 0 32
Diamond Chocolate, 8s, 6 and
12-lb. boxes, 144 lbs. in case 0 33
Diamond Crown Chocolate,
28 cakes in box 1 10

CHOCOLATE CONFECTIONS

Maple Buds, 5-lb. boxes, 30
boxes in case, per lb. \$0 40
Milk Medallions, 5-lb. boxes
in case, per lb. 0 40
Chocolate Ginger, 5-lb. boxes,
30 boxes in case, per lb. 0 55
Crystallized Ginger, 5-lb. box-
es, 30 boxes in case, per lb. 0 55

5c LINES

Toronto Prices
Per box

Filbert Nut Bars, 24 in box,
60 boxes in case \$0 95
Almond Nut Bars, 24 in box,
50 boxes in case 0 95
Puffed Rice Bars, 24 in box,
50 boxes in case 0 95
Ginger Bars, 24 in box, 50
boxes in case 0 95
Fruit Bars, 24 in box, 50
boxes in case 0 95
Active Service Bars, 24 in
box, 50 boxes in case 0 95
Victory Bar, 24 in box, 60
boxes in case 0 95
Queen's Dessert Bar, 24 in
box, 50 boxes in case. 0 95
Regal Milk Chocolate Bar,
24 in box, 50 boxes in case 0 95
Royal Milk Cakes, 24 in box,
50 boxes in case 0 95
Maple Buds, 6c display boxes,
6c pyramid packages, 6c
glassine envelopes, 4 doz. in
box 1 90

10c LINES

Maple Buds, 10c, 1 doz. in box,
50 boxes in case, per doz. ... \$0 95
Medallions, 10c, 1 doz. in box,
50 boxes in case, per doz. ... 0 95

Do you want help or have
you something to sell, if so
use the classified column in
this paper.

PINEAPPLES For Preserving

Season now on
Stock arriving in Fine Shape

Cabbages Cucumbers
Tomatoes
Strawberries Cherries
Oranges Lemons
Bananas

The House for Quality

WHITE & CO., LIMITED
TORONTO

PINEAPPLES

This Week is Canning Week

Price now as low as they will
be this season. Order now.

We have cars arriving daily
direct from steamers at New
York.

Our Quality and Prices are
Right

The House of Quality

HUGH WALKER & SON

Established 1861

Guelph, Ontario



Custard that Compels Custom

It is the fresh, delicate, creamy
"home-made" flavour of Freemans
Devonshire Custard that has made
it so popular in the British Isles.

Oversea Troops from the Dominion
who have returned home are bring-
ing with them many links with the Old Country,
one of which is a desire to taste again its delicate
and unrivalled purity.

It will pay you well to display

FREEMANS DEVONSHIRE CUSTARD

in your store—it is such a ready seller and a very
profitable line to stock, also it will enable you to push
your canned and bottled fruits to great advantage.

Freeman's Devonshire Custard owes its unrivalled
purity and flavour to the ideal conditions of clean-
liness under which it is
manufactured.

Write for trade terms and
particulars to the
WATFORD MFG. Co., Ltd.
Delectand, Watford,
England



Brooms

We are pleased to advise the
trade that we can now supply
our

Standard Brooms

Prompt Shipment

and will be glad to book your
order.

Prices *right*. Quality as usual.

Walter Woods & Co.
Hamilton and Winnipeg

Get our prices on Bulk Teas

We specialize in bulk teas. We offer you a combination of quality and price that will make better tea sales and bigger tea profits easily attainable.

May we quote you?

Minto Bros., Toronto

Originally Established 1873

Dole Bros. Hops & Malt Co.

BOSTON, MASS., U.S.A.

"SUPERIOR" BRAND HOPS
FOR FAMILY TRADE

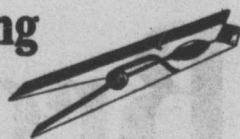
They are carefully selected and packed for the Canadian trade, in cases of 10, 15 or 30 lbs. each, containing 1/4, 1/2 or 1-lb. packets.

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Agents for the Province of Quebec
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Dominion Spring Clothes Pins



An excellent pin that will please the housewife. You can get a supply from any good Wholesale Grocer or Jobber.

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244 St. Paul St. West, Montreal



Oakey's "WELLINGTON" KNIFE POLISH

The original and only reliable preparation for Cleaning and Polishing Cutlery, etc.

John Oakey & Sons, Ltd.

Manufacturers of Emery Cloth,
Black Lead, Glass Paper, &c.

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North, Hamilton, Ontario.

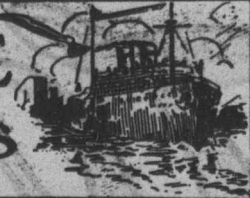
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BUYERS' MARKET GUIDE

Latest Editorial Market News



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Buy Now—Butter Crock, Jugs, Churns, Flower Pots, etc. Ask for latest catalogue.

The Toronto Pottery Co. Limited
Dominion Bank Bldg.
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We are now located in our new and more spacious warehouse at

60-62 JARVIS ST.

TORONTO SALT WORKS

GEO. J. CLIFF

WHITE-COTTELL'S

Best English Malt Vinegar

QUALITY VINEGAR

White, Cottell & Co., Camberwell, London, Eng.

Agents:
W. Y. COLCLOUGH, 53 Silver Birch Ave., Toronto
Beach 2170
J. E. TURTON, Board of Trade Building, Montreal

The LV PICKLE

Manufactured by
GILLARD & CO., LIMITED
London, England
An English Delicacy of High Repute
Magor, Son & Co., Ltd., 403 St. Paul St.,
(Place Royale), Montreal.

Order from your jobber to-day.

"SOCLEAN"

the dustless sweeping compound

SOCLEAN, LIMITED

Manufacturers TORONTO, Ontario

SALT

All Grades.—Carloads.

THE DOMINION SALT CO., LTD.
Manufacturers and Shippers

SARNIA :: :: ONTARIO

These one-inch spaces only \$1.60 per insertion if used each issue in the year.

BUYERS' GUIDE

Sees High Nut and Fruit Prices For Year

"We have had 10,000,000 men fighting for us for years, and until they get back to producing there can be nothing but dear prices," said Major John T. McBride, of Montreal. Mr. McBride had just returned from New York, and his observations lead him to feel that the Europeans will pay almost any price for food. It is simply a question with them of getting it. "Europe is hungry for all kinds of goods, and the prices of food are constantly increasing, and these prices are being paid without question," continued Mr. McBride.

C. B. Hart, another large importer of Montreal, believes that there will be no big reductions, and in fact that dried fruits in particular will rule higher than ever, no matter what the production may be. "The people in Europe will pay the price," said Mr. Hart.

COCOANUT

For immediate or future deliveries.

E. B. THOMPSON

20 Front Street East, Toronto

30 DOZ. CASE FILLERS
ONE DOZ. CARTON FILLERS
1/4-INCH CUSHION FILLERS
CORRUGATED FLATS.

The TRENT MFG. CO., Ltd.
TRENTON - - ONTARIO

CHOCOLATTA

contains chocolate, milk and sugar in powdered form.

Makes a delicious drink served hot or cold. Suggest it to your customers for Home and overseas.

NUTRIENT FOOD CO., TORONTO



Now is the time to see us regarding Salted Lake Herring in pails, tubs or half-barrels. Write us at once. Herring any quantity our specialty.

BOWMAN FISH CO.
66 Jarvis Street.
Toronto

GROCERS & BUTCHERS

Buy the Best

FANCY DRESSED POULTRY,
SELECTED EGGS, CHOICE DAIRY
AND CREAMERY BUTTER

C. A. MANN & CO.

LONDON, ONTARIO

"Canada Food Board License No. 7-078"

BREAK NO FEARS IT'S AN R.M. FLEXIBLE

GAS MANTLES.
THE MANTLES THAT YOU CAN TIE IN A KNOT WITHOUT DAMAGE. SUPERSEDE ALL OTHER STYLES FOR INVERTED GAS LIGHTS.

R.M. Moore & Co. Ltd. Vancouver B.C.
PACIFIC COAST MANTLE FACTORY

Ship us your

BUTTER, EGGS, POULTRY
Etc.

We pay highest wholesale prices
KAVANAGH PROVISION CO.
Bleury Street, Montreal

Phones:

Uptown 4620, Uptown 4621, After 7 p.m. Upton 198

TANGLEFOOT

The Non-Poisonous Fly Destroyer
The United States Public Health Service advises: "Arsenical Fly-Destroying devices must be rated as extremely dangerous, and should never be used."



WANTED

EGGS AND POTATOES

We pay highest market prices.

Write us for information

NAPOLEON MORRISSETTE

18 Jacques Cartier Square, Montreal

Wanted

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Advertisements under this heading 2c per word for first insertion. 1c for each subsequent.

Where copies come to our care to be forwarded, five cents must be added to cost to cover postage, etc.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittances cannot be acknowledged.

WANTED

WANTED—YOUNG MAN WITH GROCERY experience who can prepare literature and write advertisements and who has had some knowledge of salesmanship. Must be careful and energetic. Splendid opportunity afforded the right party for advancement. In writing, state complete experience, age, names of previous employers, references, etc. Apply Box 612, Canadian Grocer, 143-153 University Ave., Toronto.

WANTED — CAPABLE CLERK TO TAKE charge of general store in country; must be energetic, with good references, and a business getter. Also require good hardware man. State salary expected. Box 632, Canadian Grocer, 143 University Ave., Toronto.

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SALESMAN—RETURNED SOLDIER—IS OPEN for position. Salary no object. Box 618, Canadian Grocer, 143-153 University Ave., Toronto, Ont.

SPECIALTY SALESMAN CALLING ON wholesale and retail grocery trade, west of Brantford to Windsor, could handle one or two good lines, on salary or commission. Box 636, Canadian Grocer, Toronto.

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COLLECTION LETTERS — MONEY-GETTING letters that don't antagonize. Complete series with instructions. Yours for 25 cents. Toronto Stenographic Service, Webster Building, Toronto.

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ENGLISH INTO FRENCH — COMMERCIAL, Financial and Technical Literature. Advertising booklets, catalogues, circulars, posters. Private correspondence. Manufacturers and Manufacturers' Agents desiring English to French translations will secure expert service at a moderate rate by addressing Leon A. Archambault, P.O. Box 135, Station B, Montreal.

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TO THE TRADE

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There were thirteen replies received to a recent advertisement on this page, the results being satisfactory to the advertiser.

CANADIAN GROCER offers you Dominion-wide circulation among the grocery trade, which means that this page is read by Business men; men who are as deeply interested in the Grocery trade as you are.

Advertisements are classified under suitable headings, so that they can be located at a glance.

The cost is trivial—2 cents per word first insertion, and one cent per word for each subsequent insertion.

If you wish your replies directed to a box, the charge is 5 cents per insertion extra, to cover cost of postage.

Send your want ads along and please enclose remittance to cover, as it saves unnecessary bookkeeping, etc.

FOR SALE

FIXTURES FOR SALE

EVERY MERCHANT WHO SEEKS MAXIMUM efficiency should ask himself whether a Gipe-Hazard Cash Carrier, as a time and labor saver, is not worth more than the high-priced labor which it liberates. Are you willing to learn more about our carriers? If so, send for our new Catalogue J. Gipe-Hazard Store Service Co., Limited, 113 Sumach St., Toronto.

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FOR SALE OR RENT — GENERAL STORE with dwelling attached in live town on Ottawa-Prescott highway. Well established business. Good reasons for selling. Box 630, Canadian Grocer, 143 University Ave., Toronto.

FOR SALE — NATIONAL CASH REGISTER, electrically operated. Two drawers. Worth \$650, will sell for \$400 cash. Serial No. 597(2) E L 2 C. Apply J. B. PYPER, Port Arthur, Ont.

ESTABLISHED 1849

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OFFICES IN CANADA:

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Ottawa, Ont.	Toronto, Ont.
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Reputation gained by long years of vigorous, conscientious and successful work.

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Western Canada
TORONTO

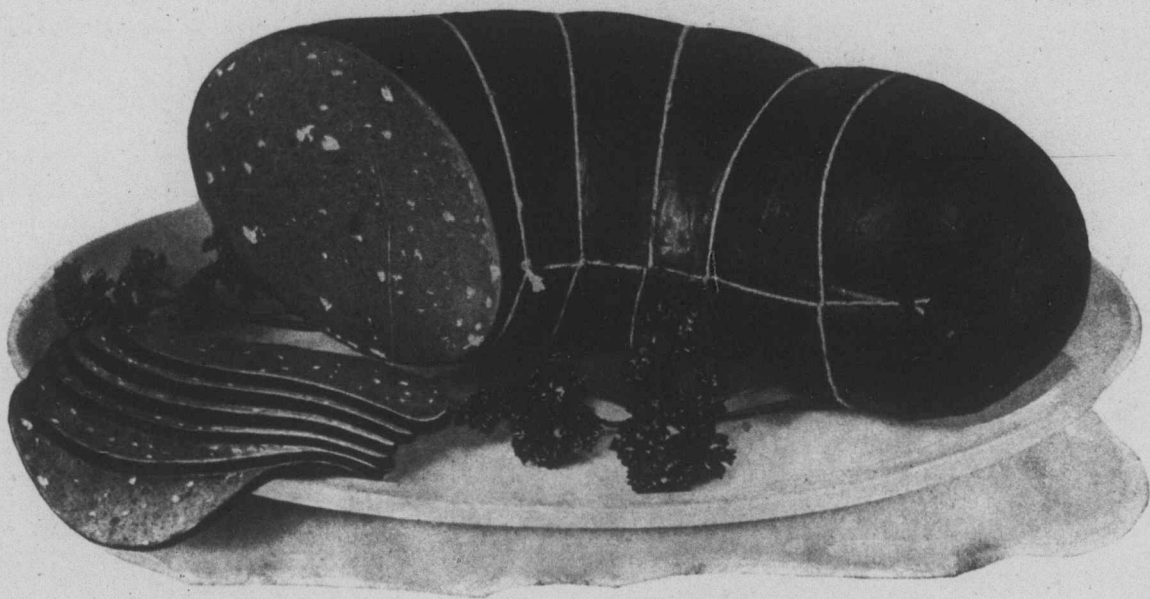
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this Summer for
**ARCTIC ICE
BLANKETS**

THEY REDUCE ICE BILLS BY
SAVING ICE. Made of pure vegetable fibre parchment, will not dissolve when wet. One blanket is large enough for a good sized cake of ice and will last about three months.

RETAIL PRICE, 10c. Each
WHOLESALE PRICE, 9c. Doz., \$10 Gross
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PARKE & PARKE, LIMITED
MacNab St. and Market Sq. HAMILTON, Ont.

Tasty Treats that tempt your Trade!



DAVIES QUALITY THICK BOLOGNA

A NICE assortment of Davies Quality Thick Bologna—Davies Quality Ham Bologna—Davies Quality “Lakeside” Bologna—and similar lines, displayed on the counter will attract many a customer. A word from you calling attention to these products and suggesting their seasonableness will lead to good business and keep your provision department busy these warmer days. Let us send you a trial assortment.

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Today

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WILLIAM LIMITED
TORONTO

Order
Today

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Canada Food Board Packers' License No. 13-50

Hamilton



The same good kind that
mother used to make

Small's Ltd., Montreal

Standard the world
over--Small's Ltd.



The kind mother used to
make--ready-made

