

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

THE
CANADIAN GROCER
AND
GENERAL
STOREKEEPER

CIRCULATES
IN EVERY
PROVINCE

**COLMAN'S
MUSTARD**



BEST ON EARTH



**PEEK
FREAN
& C^o's**

"We hold a vaster assortment than has been."
Here are some. "There are others."

<p>Perhaps you are looking for Plain Biscuits If so, Atlantic, 190 to lb. Hotel, - 200 to lb. Are sure to please you. Cannot be excelled.</p>	<p>A Dainty of Dainties... Celery Biscuits Pleasant to the taste. MEDICINAL Plain and real Celery Flavor.</p>
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REMEMBER! It only Costs Two Cents to answer questions.
**CHAS. GYDE, 20 and 22 St. Francois MONTREAL
Xavier Street,**

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ... Always reliable and as represented.</p>
<p>STANDARD BRANDS</p>		
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>		
<p>WHISKS</p>	<p>Corn Whisks</p>	
<p>HISKS</p>	<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 56 and 58 Front St. West</p>	

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE—TORONTO.

is the provision for Extended Insurance. After three full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director



ALWAYS ON TOP

IN POINT OF

QUALITY, PROFIT, POPULARITY.

The T. D. MILLAR PARAGON CHEESE CO., INGERSOLL, ONT.

Agents: W. H. Dunn & Co., Montreal. A. E. Richards & Co., Hamilton. Joseph Caruso, Winnipeg. Martin & Robertson, Vancouver and Victoria, B.C.

A popular name— **"ROBERTS"**

especially when connected with

KHAKI BUTTER SCOTCH, a first-class, old-fashioned toffee in new form and package. Sells well with fair profit.

CANADIAN BUTTER NUTS are made specially for the Canadian market. Are pure and wholesome. Made from best materials. Attractive package.

Your customers who want **PURE, RELIABLE** confectionery will appreciate these goods.

EBENEZER ROBERTS, LIMITED, LONDON, ENG.

Canadian Agents: **G. E. COLSON & SON, MONTREAL.**

Why Argue?

"A woman convinced against her will is of the same opinion still" — *Standard goods are best to handle.* When you argue with a customer to try this, that and the other thing, whose quality has yet to be determined, you invite suspicion as to the character of your whole general stock.

The following goods are "standard," they have won their way into the confidence of the public *by their intrinsic worth.*

The "Hand-in-Hand" Brand Bi-Carb. Soda.

Time-tested and true in its great purity and evenness of grade. White and strong. The "Hand-in-Hand" Brand gives absolutely sure results in a woman's cooking. Each package or cask bears the familiar Trade Mark of the "Clasped Hands."

Stephens' Pickles.

Always sound and piquant when the bottle is opened, because the Pickles are preserved in absolutely pure Malt Vinegar, brewed by the Messrs. Stephens themselves. Most attractively labelled and sold only in two styles of bottles — one plain corked Imperial Pints, the other lever top Imperial Pints.

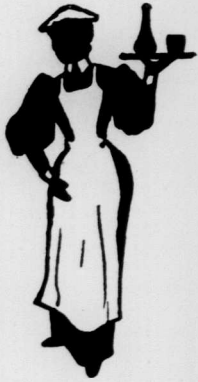
Griffin & Skelley's California Fruits.

"Best" because no other Brand is quite so good. Prunes, Seeded Raisins, Dried Apricots, Peaches, Pears. They come to you at first hands always direct from the Vineyards of the packers on the Pacific Coast. Picked and packed by skillful hands of long experience.

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale,
MONTREAL.

23 Scott Street,
TORONTO.



R!
U!
N!

no risk by selling your lady customers extracts that you're not quite sure have sufficient * *Strength, Purity* and *Richness* to make their cooking a success. If you make this mistake you lose prestige—(you are likely to lose a customer)—just because you sacrificed "*quality.*"

*The
Superior Quality*

... OF ...

JONAS' FLAVORING EXTRACTS

appeals to the taste of every lady who is at all particular about her cooking. Their great *Purity—Richness—Strength* is unequalled, and therefore good cooking is the result of their being used.

With Jonas' Flavoring Extracts it is * * *
"Quality First == Last == Always."

Ask your Wholesaler for them

or send direct to

Henri Jonas & Co.

— MONTREAL.

P.S.—Send to us for your *Olives — Salad Oils — French Capers — Truffles*—
all good sellers at Christmas time.

Ten More Days!

Ten short days to Christmas! Think of the Cigars that will be smoked on Christmas Day — the "Pharaohs" and the "Pebbles." These two brands of mine will have a good test by smokers then. I sincerely hope that you are to be one of the many who will thoroughly enjoy your after-dinner smoke on Christmas Day.

You have yet time before Christmas to send in for a trial order of a thousand or more of my Cigars. I'll ship them promptly, you can rest assured of that.

J. BRUCE PAYNE, Cigar Mfr.,
Granby, Que.

Pickles, Relishes, Jellies

—FOR—

Christmas Trade.



One of the lines which are on large call during the holiday season. Be sure that your stocks are well assorted and sure that it is

"STERLING" BRAND

goods that you keep—if you wish for the best class of customers.

T. A. LYTLE & CO.

124-128 Richmond St. West,

TORONTO.

"Just Out of It."

The liberal advertising of Tillson's Pan-Dried Rolled Oats has made the name familiar everywhere. The comparisons that are made by the words "just as good as Tillson's" are **heard** everywhere. The grocer who prides himself upon the standard character of his general stock would as soon think of letting his supply of flour run low as of being "just out" of Tillson's Brand when it is asked for.

Housekeepers will gossip of course—how their tongues will wag on what they've seen and heard. Many a grocer has laid the character of his general stock open to criticism because he has given that delusive answer to a woman, "I am out of Tillson's, madam, but I have something just as good as

Tillson's Pan-Dried Rolled Oats."

THE TILLSON CO'Y, Limited
Tilsonburg, Ont.

California Loose Muscatels.

2-Crown } 50-lb. Boxes.
3-Crown }

Grades of superior quality, well worthy the attention of any buyer. Can you do with a box or two for your holiday trade?

They will not last long, and we would ask you to kindly order quickly if you wish to secure.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Ont.**



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents **A. G. Snowdon,** 10 Lemoine Street, **Montreal.**
" **F. H. Tippet & Co.,** 10 Water Street, **St. John, N. B.**
" **C. E. Jarvis & Co.,** Holland Block, **Vancouver, B.C.**

DOLLARS

are made
by

selling . . .

PATERSON'S SAUCE.



Rose & Laflamme

Agents **MONTREAL**



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia, and the Territories. In using **THE GROCER** you cover the field.

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VOL. XIV.

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NO. 50

A GREAT BUSINESS MAN'S CAREER.

ONE dismal November night in the fall of 1865, a young butcher of about 26 years of age, who kept a store on the corner of Clerk and Preston streets, in the city of Edinburgh, pulled down his shutters with an angry jerk, closed his door with a vicious bang and locked it with a disgusted twist. One could see at a glance that John Lawson Johnston, going home with his hands thrust deeply into his overcoat pockets, and

HIS HEAD BURIED

almost as deeply between his shoulders, was disgusted with his position. He had labored hard during the few years he had had control of the butcher shop, and had made his brand of sausages famous all over the city, but to him with his boundless store of energy, success did not come rapidly enough. So he was disgusted.

He went home and read *The Lancet*, but did not get past this report of a saying of Baron Liebig:

Were it possible to furnish the market at a reasonable price with a preparation of meat combining in itself the albuminous together with the extractive principles, such a preparation would have to be preferred to the "Extractum Carnis" for it would contain all the nutritious constituents of the meat. I have before stated that in preparing the extract of meat the albuminous principles remain in the residue; they are lost to nutrition, and this is certainly a great disadvantage.

Past this sentence he could not lead his thoughts and before the sun had risen he had

SET HIMSELF TO THE TASK

of combining the albuminous nutrition of meat to the stimulating extract. With all the confidence of a Pitt who exclaimed: "I

am sure that I can save England and that no other man can" he cried in his heart "I'm sure that, as a practical butcher I can accomplish this task and no other man can."

After 14 years of study, research and experimenting, he put Johnston's Fluid Beef on the market. At one time a butcher of small consequence, 35 years later living in the castle of the Duke of Argyll, sailing in the yacht built for the Prince of Wales, and marrying his children into millionaire's families, such was the success of John Lawson Johnston, whose untimely death, which occurred at Cannes, France, on November 24, is mourned by many a friend in Canada.

HIS CAREER IN CANADA.

He had friends in Canada, although he had not sighted Canadian shores during the last 16 years. In 1874 his restless spirit led him to accept a position with the Sherbrooke Meat Co., which had just been organized and which had established a huge plant in the city of the Eastern Townships. Here he continued to study his favorite subjects and kept experimenting in prepared foods of all kinds. At first he cannot be said to have made a grand success of his endeavors; he had to experience disappointments and to lament failures. It has been reported that Mr. Johnston came to Canada commissioned to prepare special rations for victualling the army and forts in France. The truth is that the French Government ordered some canned meats from the Sherbrooke factory; a whole cargo was sent over, and when it arrived at France and was inspected by the French authorities,

the latter refused to allow it to be unloaded and it was all

THROWN INTO THE SEA—

it was simply rotten. But in face of such discouragements the idea never left him that the goal of his ambition lay through the study of dietetics and he never forgot that statement of Baron Liebig.

Before the closing of the Sherbrooke concern, Mr. Johnston obtained permission to use a part of the plant to manufacture the product that has made him famous, Johnston's Fluid Beef—the first nutritious beef extract ever placed on the market. He had

SOLVED THE DIFFICULTY

of including the insoluble albumenoids in the extract by merely grinding them so fine that they would pass through a silk gauze; they then became so light that the powder would suspend itself in the liquid. Thus was the insolubility overcome. He did not continue in Sherbrooke long, but removed to Montreal in a few months and started a concern on the canal, which he used not only to produce his extract, but also to can meat and vegetables.

It is said that he began

THE PRESERVATION OF THE TOMATO

in Canada. Whether it be so that he was the first to interest himself in this business or not, certain it is that he assisted much in the development of the tomato growing and canning industry. With the assistance of Hon. John H. Pope and Hon. W. B. Ives and others, he obtained from the Government a protective tariff for the encouragement of tomato culture.

IT IS PROOF OF THE MAN'S POWERS of comprehension and of his zeal and energy that he so quickly gained knowledge of



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

Canadian affairs and so willingly lent his aid to improve Canadian economic conditions.

But misfortune haunted him, and he was troubled with a recurrence of fires in his factory. Finally, after a severe loss in this way in 1883, he snatched victory from defeat, sold out the Canadian rights of his patents to Mr. Wm. Clark, and recrossed the ocean to England.

This was one of the best moves he ever made. With an indomitable faith in the ultimate success of his extract, he established a manufactory in London and began to place his fluid beef on the English market.

But the British found the long name of the extract cumbersome, and it is interesting to notice his derivation of the famous term "Bovril." Mr. Johnston was a heavy reader, and among the works he was devouring at this time was Bulwer Lytton's "Coming Race," in which, it will be remembered, the day is pictured when there is only one beast of burden, and that is the ox "Bo." In this work also certain people are depicted who have the power of instilling an intellectual and physical stimulant,

A LIFE GIVING POWER called "Virile." Mr. Johnston combined these two terms into Bo-vril, the life-giving power of the ox. This word he advertised far and wide, till it became a by-word in millions of homes.

It is not, however, alone through advertising that Bovril has reached to such popularity. Its good qualities have become known, and doctors of the greatest skill recommend it to their patients. Lord Playfair (then Sir Lionel Playfair), one of the greatest chemists of his day, recognized the worth of the extract and bought a good deal of the stock when the firm was turned into a joint stock company.

In July, 1896, the celebrated Hooley bought the business for £2,000,000. In November of the same year he floated the company for £2,500,000, and, when the stock was all sold, it was found that most of it had gone into the hands of the previous

proprietors. Lord Fairplay became chairman of the board of directors and at his death Mr. Johnston assumed the duties of the position which he discharged till

HIS SUDDEN DEMISE.

In March, 1897, this company bought out the Canadian rights for making Johnston's Fluid Beef from Mr. Clark, and now operates here under the style of Bovril, Limited.

Besides his success in connection with his extract of beef, Mr. Johnston acquired a good deal of fame through his invention of emergency rations, a combination of meat, vegetables and flour, and wherever a knowledge of dietetics has been needed he has invariably been appealed to. He has been connected with the fitting out of exploring expeditions, notably the Nansen, Wellman, Jackson, Harmsworth and Andree parties, and various Governments have applied to him for advice and for rations.

To speak of his personal characteristics to his friends here is entirely unnecessary, for he was admired and

BELOVED BY THEM ALL,

not only for his shrewdness, ability and energy, but also for his sociability and kind-heartedness. In Old London he rose to high social distinction during the last few years. In November, 1897, he purchased the Prince of Wales' racing yacht, Britannia, and he recently rented Inverary Castle, owned by the Duke of Argyll.

He leaves a widow and fourteen children. Three of the children are married into millionaires' families, the eldest daughter to Frank Lazenby, of pickle fame, the eldest son to Miss Gordon, of the Gordon Hotel Company, and the third son to Miss Dunlop, daughter of the New York hatter.

BENEFITED BY FIRE.

It is not very often that a fire is a benefit to one's business. Still, however, there are cases which, although the person experi-

encing them cannot see the benefit at the time, are in the end a good thing. A unique instance of this is the experience of Jenkins & Sons, grocers, Charlottetown, P.E.I. This firm were burnt out last March. They, at the time, naturally thought that the fire was a most unfortunate occurrence for them. However, instead of rebuilding they moved into new premises at the corner of Queen and Grafton streets, opposite the market square, in one of the best stands in the city. The result has been extremely satisfactory, as their trade has grown to much larger proportions than that enjoyed in the old premises.

NEWFOUNDLAND'S TRADE.

Newfoundland's trade returns, for an early copy of which we are indebted to Mr. Le Mesurier, show that the total exports for the year ending June 30, 1900, were \$8,627,576, and the total imports \$7,497,147. Newfoundland's largest customer is Brazil, the sales to that country being \$2,068,586. The next in order are Great Britain, \$1,890,659; Portugal, \$1,009,027; United States, \$988,954; Gibraltar, \$972,085; Canada, \$473,940; British West Indies, \$307,003; Spain, \$291,053; Holland, \$147,978; Germany, \$137,043; Italy, \$112,870; France, \$38,892; Belgium, \$20,484; Denmark, \$18,175; American West Indies, \$14,900. On the other hand, Newfoundlanders buy more Canadian goods than they do from any other country, our sales to them during 1900 amounting to \$2,805,490. Great Britain comes next with \$2,224,353; British West Indies, \$271,602; Ceylon, \$24,306; India, \$1,206; total from Great Britain and her possessions, \$5,326,957. It will thus be seen that over 70 per cent. of Newfoundland's purchases are from other parts of the Empire. The revenue for the year was \$2,213,334; expenditure, \$1,983,445, leaving a nice surplus of \$229,889. The oldest colony may be heartily congratulated on her excellent financial showing.—Globe.

NOW IS THE TIME

you must have your orders shipped the same day as received, and we are here to do it. **Phone, Wire and Letter Orders** receive our personal care.

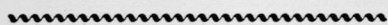
OUR STOCK IS A VERY COMPLETE ONE.

Lucas, Steele & Bristol, The Quick Shippers, Hamilton, Ontario

COOKING SUGARS

All housekeepers at Christmas time are asking for cooking sugars (not yellows). We have just what is wanted. Send along your orders, which on receipt will be promptly shipped.

To keep your customers in good humor, sell them **Mecca Coffee**, the most flavory and heavy bodied, refreshing coffee sold the world over. 'Tis no wonder when once **Mecca** goes into a house nothing will please afterwards, but **Mecca Coffee**.



JAMES TURNER & CO.

HAMILTON, ONT.



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



NOW IS THE TIME TO BUY XMAS FRUITS.

We
Carry
Full
Range.

Malaga Raisins
California Raisins
California Prunes

All kinds of Nuts, Figs and Dates at lowest prices.

T. KINNEAR & CO., Wholesale Grocers, 49 Front St. E., TORONTO.

A BROKER IN A NIGHTSHIRT.

It requires much courage as well as a great deal of money to become a member of the New York Stock Exchange, for the initiatory ceremony, unwritten and all as it is, is as trying to the pride as it is to the clothes of the aspirant for a place on the floor of the Exchange.

This may be gathered from the ceremonies attendant upon the initiation of H. Archibald Pell, a few days ago. Mr. Pell, it should be stated, boasts of being a lineal descendant of King Edward I. of England and the Lady Eleanor of Castile.

When Mr. Pell made his first appearance upon the Exchange on Thursday, the board members didn't do a thing to him. They "didn't do a thing to him" on Friday, but, oh, what a difference in the reception! Mr. Pell had made up altogether too well for a first appearance, with a trick coat and other detachable paraphernalia. The slightest effort to haze him would have turned the joke upon the jokers, and, in consequence, on Thursday, they passed the word around that "Archie" Pell was to be ignored. Ignored he was, and much to his chagrin, for he had a gallery full of admiring friends whom he had invited to view the festivities and his triumph.

Pell's gallery was absent on Friday, but there was a crowd of brokers anxiously awaiting his arrival. A self constituted committee of three, comprising William Coster, Charles Knoblauch and Hartwig N. Baruch, had taken charge of the preliminaries. Mr. Coster was the first to spy him as he entered the Exchange, shortly after one o'clock.

"Hello Pell!" he cried, slapping the new member on the back. "Glad to see you with us." Then, after a brief conversation, he continued: "I want to give you your first order, a complimentary order. Buy 300 sugar for me at 123 $\frac{1}{4}$."

No one recollects what became of the order. The moment Mr. Pell was well surrounded and could make no escape, a great shout went up. Brokers ran from all quarters of the huge room, screaming and howling. Pell was banged over the head and dug in the ribs. By turns he was used as a punching bag and a football. His coat—no trick coat this time—was split up the back and torn into shreds; his collar was wrenched from his neck; his tie rent in ribbons; his hat had long before disappeared.

Hustled about by 200 yelling men, he backed off towards the Tennessee Coal and Iron crowd, where someone, in attempting to decorate his upper lip with a mock mus-

tache, smeared grease paint upon his face. Then he passed to The Metropolitan Post, where, apparently, he was struck by an avalanche of assailants and fell to the floor. He was assisted to rise, and seated on a bench to rest, protesting vigorously all the while over the roughness of his treatment, with a face that showed only between the smears of paint.

By this time Pell had been worked over to The Wabash Post, and on the "banks of the Wabash," as the locality is known, there came the crowning indignity, for the victim's arms and legs were firmly held and the brokers slipped over him a gaudy pink and white nightshirt which had been smuggled in on the floor.

In this guise, looking more like a harlequin than a scion of royalty, Mr. Pell flew for safety to a retreat in the basement of the building, while the cries of "Nightshirt" "Nightshirt Pell!" followed him in his flight. Secured ensconced behind closed doors he sent out for a change of clothing, and then made his escape from the building to Fred Ebelin's inn.

CAUGHT IN FRESH WATER.

A salmon caught at Owen Sound has been identified as a salt water salmon. It is reported that several years ago some salt water salmon fry were placed in Lake Huron, and the theory is that this fish is a result.



Misrepresentation

Misrepresentation is one of the greatest faults of the age. What grocer has not suffered from the effects of purchasing an article which was **represented** to be all right, but whose **quality** had not been **tested**?

You'll make no mistake in purchasing **Imperial Cheese**. It has stood the greatest possible test of quality—the verdict of the public.

CHRISTMAS GOODS!

Write, Wire or Phone.

WE GUARANTEE PROMPT SHIPMENT.

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO.

MALAGA GRAPE CROP.

THE United States Consul at Malaga, Spain, writes: "I have to report a serious shortage in the Malaga grape crop. The grapes known to commerce as Malaga grapes are really grown in the Province of Almeria, and are shipped to the United States through the agency at the city of Almeria, a fine seaport on the Mediterranean coast, 100 miles from Malaga. They are the finest grapes in Spain and are almost unique in the fact that they maintain their freshness, firmness, and flavor for months after being cut from the vine. Thus it happens that in all the great cities of Europe and the United States, these grapes are the choicest article of fruit to be had generally in midwinter.

"In 1899, the crop amounted to about 800,000 barrels. This year, up to September 15, the promise was even better than usual, and it was estimated that fully 1,000,000 barrels would be gathered. Unfortunately, beginning on September 15, the Provinces of Malaga and Almeria were visited by a succession of rainstorms, which wrought great damage to the Malaga raisin crop and considerable loss to the Almeria grape crop. But the loss in the Province of Almeria was not so great until the inundations of October 20, 21 and 22 swept down upon the great vineyards. Not only were

the grapes still on the vines much impaired in quality, but there was a large outright loss.

"Last year, there were exported from this consular district to the United States about 160,000 barrels of these grapes. This year the exportation will fall short fully 50,000 barrels, and in the whole crop there is a proportionate shortage. It may be expected, therefore, that Malaga grapes will be scarce and dear this winter, not only in New York, but in London and Paris."

A DESIRABLE FOOD.

J. Hewitt, manager of The Shredded Wheat Co.'s Canadian business, says that since he opened an office in Toronto a number of people have said to him: "Why, we have been frequently asked for your goods, but did not know where to obtain them." He says, now that he is advertising in THE GROCER, he feels sure that the obstacle in the way of grocers obtaining supplies of this desirable food for their customers will not be any longer in the way, and he hopes to see his trade with the grocers of Canada increase rapidly. Mr. Hewitt's address is 61 Front street east. His advertisement will appear regularly every week in THE GROCER.

CEYLON GREEN TEAS.

Mr. Larkin, the head of the "Salada" Tea Co., was asked: "How are the Ceylon green teas going?"

"First-rate," he replied, "better than we ever expected them to in the course of a year. We are getting repeat orders from every place where we have made a first sale and sent out samples. They are the finest green teas in the world and have only got to be tried to be appreciated. We recommend all our friends to be the first in the field with the 'winner,' and this is going to be Ceylon green tea. We predict that it will put Japan tea entirely out of business in a few years, and then we will be dealing with our own fellow-colonists. This is what we have all been shouting such a lot about; why not let us put it into practice by getting the consumers to taste these delicious teas."

GROCERY STORES IN PRESTON.

The business corner of The Schluter Bros., general merchants, Preston, has been improved beyond recognition, and the fine stock of goods always carried by this enterprising firm is now displayed in a manner creditable to even a city store.

Since my last visit to Preston Mr. Jell has opened a fine grocery business in a central location and reports business good.



The name

that

UPTON'S

Guarantees

Excellence.

THE TAX ON BUSINESS HOUSES.*

THE QUESTION DISCUSSED BY MR. P. W. ELLIS, PRESIDENT OF THE CANADIAN MANUFACTURERS' ASSOCIATION.

THE Canadian Manufacturers' Association includes in its membership leading representative concerns engaged in every line of manufacture and situated in every part of the Province of Ontario, and has taken the trouble to ascertain the views of such members upon the important subjects engaging the consideration of your Honorable Body so far as the same specially affect manufacturers.

As was to be expected there is considerable

DIVERGENCE OF OPINION

on some of the points involved. The Association, however, presents in this memorial only the points on which there is substantial unanimity among its members.

It will be understood that the views presented are not those of men having any favorite theory to advance or advocate, but are the views of an Association the prosperity of whose members is dependent on the progress of the Province, and whose interests are therefore best served by an equitable and simple system of assessment and taxation.

1. In the first place, it is practically the unanimous expression of manufacturers that the present system of assessment of personalty is unfair and unjust, and that its enforcement would be destructive to the interests of the Province.

Your Honorable Body has been addressed by so many other interests on this point that the Association deems it unnecessary to go into the arguments in detail, contenting itself with giving its full endorsement to the views on this subject already presented from other quarters and adding a few considerations growing out of the practical experience of its members.

THE TAX ON MANUFACTURERS.

The theory of the present law, apparently, is that all capital invested in manufacturing should, for municipal purposes, be taxed, and taxed not like many other investments, on its income or profits, but on the principal. This would mean, roughly speaking, that those using their capital in manufacturing must pay a municipal tax equal to 2 per cent. thereof each year. Manufacturing business in this Province could not possibly bear such a burden, and

*Paper read before the Assessment Commission.

the enforcement of such a law would drive outside the limits of the Province such factories as could be moved, and would absolutely extinguish a large proportion of those remaining.

INDUSTRIAL PROGRESS

has been possible only by the connivance of municipal officials in the systematic violation of the law. Such a state of things lowers public morality, puts a premium on dishonesty and favoritism, and clothes municipal officials with a discretion and imposes upon them a responsibility never intended by the law, and which cannot be justified on any sound principle.

This state of things is specially

injurious to manufacturing interests, because it discourages the investment of capital in such enterprise where the toll to be taken for municipal purposes in effect depends on the individual opinion—possibly upon the caprice—of the person occupying, for the time being, the position of assessor of the municipality, and because, in most lines, the manufacturer has to compete with goods produced outside the Province by concerns who not only contribute practically nothing to municipal taxation in Ontario, but who are, for the most part, entirely free from any taxation of personalty where the manufacturing is done.

A BUSINESS TAX URGED.

2. Should it be the view of your Honorable Body that the municipal requirements in this Province are such as to necessitate additional sources of taxation besides real estate, the Association submits that a business tax based upon rental values as determined by assessment is in every way preferable to the existing system. It could not be evaded, admits of no falsification or fraud, and involves no inquisitorial inquiry into the affairs of any business concern.

Such a tax, if imposed, should, in the view of the Association, be obligatory on all municipalities so as to secure uniformity.

THE RETAILERS' INTEREST.

It has sometimes been urged that such a tax would bear more heavily on the retailer than on the manufacturer and wholesaler. That is a detail which might require consideration on the part of those who frame a new law, but it is to be observed that the competition of the retailer comes for the

most part from retailers in the same municipality and they would at least be on equality as between each other. The competition of the manufacturer, on the other hand, comes not only from other parts of the Province but from points outside the Province by manufacturers who have no such burden of municipal taxation imposed on them as the law of this Province imposes.

It should also be noted that the retailer, for the most part, does his business and

EARNs HIS PROFITS

in and from the municipality. The manufacturer, on the other hand, usually does his business and makes his profits from a larger area and gathers business into the municipality which is benefited thereby in many ways.

The only other point with reference to which the Association finds it necessary to address your Honorable Body has relation to municipal exemptions to manufacturing industries. It will be clear on consideration that the

repeal of the present onerous law of personalty assessment would tend to greatly minimize the importance of exemptions and bonuses. They owe their existence partly, at least, to the necessity for mitigation of the hardship involved in taxing personalty.

Referring, however, to the present conditions, the members of the Association are practically unanimous in urging that the municipalities should retain power to grant exemptions to industrial concerns, but with equal unanimity they object to the provisions of the present law requiring the assent of a certain proportion of voters qualified to vote in the municipality, instead of a certain proportion of those actually voting, for the reason that the present statute makes the granting of exemptions feasible in small municipalities while it is impossible in larger ones.

The Association strongly urges that the law should be so framed that not only in theory, but in practice, it shall be equally applicable to all municipalities, thereby securing uniformity.

The country that is made by a boom will, like a bubble, be burst by a blow.



Royal Baking Powder
ABSOLUTELY PURE

Royal is the baking powder of highest character and reputation, the favorite among housekeepers. The cheapest to consumers, the most profitable for dealers to handle.

Those grocers who are most successful in business—who have the greatest trade, highest reputation, the largest bank accounts—are those who sell the highest quality, purest, best known articles.

It is a discredit to a grocer to sell impure, adulterated and unwholesome goods; nor is the sale of such goods, even though the profits on a single lot may be larger, as profitable in the long run as the sale of pure, wholesome, high-class articles at a less percentage.

Trade is won and held by the sale of the best, the highest grade, the most reliable goods.

GETTING READY FOR CHRISTMAS TRADE.

WHAT TORONTO GROCERS ARE DOING.

What is Christmas Trade?

What constitutes Christmas trade? I find quite a difference in the answers I get to this question from grocers. Some hold that it is the aggregate of trade doing at the Christmas season over what is generally done in the same time later in the winter; some confine their definition to merely the green fruits, nuts, candies, etc., which are sold for presentation purposes or for eating as dessert on Christmas Day. The general, and I think the most correct, opinion is that it includes in addition to the fresh fruits, nuts, etc., all dried fruits, peels, etc., which are used for Christmas baking, and, if poultry be handled, the special demand for this line incident to this season.

When Does Christmas Trade Begin?

Accepting this as the correct definition the grocer who would prepare for it in advance should have started fully a month ago. Some families made their purchases for baking purposes at least four weeks ago. In the majority of cases, however, next week will witness the heaviest demand for these goods, especially fruits, nuts, etc. And from this week on the up-to-date merchant is expected by his customers to make his store even more attractive than usual throughout the year. So it is not too late to spend a good deal of time, thought and, if necessary, money, to make your windows and your interior striking and enticing.

The Window: Some Displays.

There is no question but that in recent years there has been an improvement in the manner in which grocery windows have been dressed during the Christmas season. Not only have they been made more attractive, but also more effective in business-getting. The principle is becoming more generally understood that, if a window contains a striking exhibit of goods which are in popular demand and which appeal to the passers-by, it is bound to attract customers and sell goods. Therefore, the grocer about Christmas time aims to make a display of dried and fresh fruits, nuts, peels, candies, etc., which will attract attention.

One of the best windows I have seen this season was an ingenious arrangement placed in the window of W. J. Sykes, College street. It was constructed by fixing a bicycle wheel to run on its bearings on the floor, and running it by means of a linen thread attached to an electric fan motor. The wheel was covered with paper, and a display of Christmas goods arranged on top of it. The movement of the wheel made the display an effective one.

Another good window was in "Case's," Yonge street. This was made by building an artificial bottom in the window about three feet above the sidewalk at the front and steadily slanting upwards towards the back. On this, raisins, currants, peels, Almeria grapes, oranges and lemons were arrayed in a neat but strong design—one likely to be noticed.

Another window which wins attention shows just one great pile of nuts. This would be much improved if either prices were given or a card was inserted to read about as follows: "Bushels of them; we have everything you want for Christmas."

In another store good results are reached by showing in tubs of various sizes sugars, raisins, currants, peels, prunes, cranberries, etc., with prices on each package.

A Queen-street window which caught my eye had a low set, deep floor. At the front were a couple of rows of oranges, then a couple of rows of lemons. Taking up about two feet back of this was an arrangement of cranberries, with in the centre the words "Merry Christmas," formed by apples set in the berries. In the background, peels, raisins, currants and Almeria grapes were arranged in conical piles held together by mincemeat packages. Above these were three rows of choice turkeys and geese. Price tickets were used throughout.

The question of price cards is, by the way, attracting considerable attention at the moment. Various views are held concerning it, but the gist of the matter seems to be that the grocer who wants transient trade shows prices, while the grocer who desires to do only a family trade and to keep all his customers from "trying" other grocers should not make too much use of them.

Many grocers have of late adopted the policy of making their window displays so low and so narrow that the attention of the passer is directed to the interior of the store. The last Toronto grocer to make the necessary change in his store to make this effect is J. F. Morrish, Yonge street. He added about four feet to his shelving, making it run into space formerly occupied by the window. This narrows the window space so that there is not as much room for a display. The result is that the interior is much more visible from the outside, which result is satisfactory as the interior is attractive.

Arranging the Interior.

Now, when the window is arranged in this fashion, great care should be taken to make the interior enticing. In fact, it is nearly always the case that when a few interiors

in a district are visible to the street, the interiors of most of the stores in the neighborhood are improved, for the visible interiors are bound to lead to comparisons, and comparisons excite ambitions.

About Christmas time, it would be well, if possible, to have a table specially arranged to show seasonable goods. The loss by filching on the part of children would be found to be much smaller than might be expected. A grocer whom I know to have had such a table for several years at this season suffers practically no loss whatever through this channel. The use of patented display tables has done much to improve store interiors during the last year. Good effects are also produced by building around any columns or pillars in the store displays of canned goods. Above all things, change the appearance of your interior during the Christmas season, even if you have not changed it before in five years. Show some signs of active life within. Make your customers believe you are always on the move—ever thinking of something up-to-date. At least, do this if you want to attract new trade and new customers. If you have not much time to make a change, just get some evergreen, and place it up where it will have the best effect without hiding any goods. Cover all your woodwork, if you have time.

A fault of some grocers is that they do not light their stores sufficiently. At this season, when a feeling of cheerfulness and brightness is so generally manifested, it is especially advisable to have lots of light and warmth in the store.

Christmas Good Cheer.

The Christmas season is the season above all others when all men manifest their goodwill toward their fellows. It is well that this fact should be remembered by the grocer. Be warm; be genial. Forget all the trials and worries of business. Greet your crankiest customer with a hand-shake and a hearty "Merry Christmas." And when a "knight of the road" comes in when you are busy take time enough to pass the compliments of the season with him. He also has had trials, troubles and cranky customers. He knows what it is to be rushed. But at this season he has forgotten it all and wants to shake hands. "Merry Christmas."

THE RAMBLER.

A NEW AGENCY.

Wm. H. Dunn, Montreal, has recently been appointed agent for Cooney's Manufacturing Co., Limited, Dublin, Ireland. He has just received from them a consignment of blacking, black lead, "Royal Windsor" square blue and "Universal" bag blue, and reports having already received some good orders for blue.

FURTHER
SUPPLIES
FOR
**HOLIDAY
TRADE.**

Batger's Cut Mixed Preserved Peels.

—Cases 12 doz. Half-Pound Drums.—

NEW CURRANTS.

Cleaned and Stemless.

Our Popular Brands, in cases and hf.-cases.

"KALAMOS," "MOREA," "VONITSA," "BLUE PEARLS."

VALENCIA RAISINS.

Good stock is scarce. We quote TRENOR'S AND ARGUIMBAU'S F.O.S. Selected and Finest Selected at closest market prices.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS.

TORONTO.

CITY TRAVELERS' CONCERT.

The Toronto City Travelers' Association have good reason to feel proud of the success which attended their concert in Massey Hall on Thursday evening of last week—their first attempt. The array of talent which they had provided bespoke a good programme, and, in combination with the popularity of "the boys," drew a big house. And none had reason to go away disappointed. It would be hard to say which number on the programme excited most general enthusiasm. The singers were all excellently received. Miss McCallum, the electionist, made a decided hit. The instrumental music was first-class. Then "Jimmy Fax"—he was just as comical as ever. The next time the travelers give a concert there will be a bumper house.

THE HAMILTON GROCERS.

The regular monthly meeting of the Hamilton Retail Grocers' Association was held in Green's Hall on Tuesday evening. President A. G. Bain was in the chair. President Bain, Joseph Kirkpatrick and George Powell were appointed a committee to attend the meeting of the markets, police and gaol committee, and oppose the request which will be made that all grocers

who handle coal oil should be taxed \$10 per year, the feeling being that the grocers are paying their share of the taxes already, and it would be an imposition to put a special tax upon them.

Nominations for officers for 1901 resulted as follows, the chief officers being elected by acclamation: President, A. G. Bain; first vice-president, J. Kirkpatrick; second vice-president, J. Main; treasurer, C. Bremner; secretary, W. R. Harvey; executive committee, Adam Ballentine, J. O. Carpenter, J. C. Boligan, J. Ronan, C. H. Peebles, William Smye, T. Hazell, H. Small, T. Hexamer and G. Powell (five to be elected); auditors, G. Powell and J. H. Young.

AN EXPORTERS' DIRECTORY.

A directory that should be of much value to many Canadian merchants is the Export Merchant Shippers' Directory of Great Britain and Ireland, which is advertised in this issue. This contains an alphabetical list of exporters arranged under their towns, giving places of shipment, and the class of goods shipped. As it is now in its 37th year of publication, it is a standard work. The price is 17s. 6d. It can be had from Dean & Son, Limited, 30a Fleet Street, E. C.

ONE OF THE GOOD THINGS THIS YEAR.

The new monthly, The Ladies' Magazine, the Canadian women's newspaper, is in its second issue with the Christmas number, and already its promised growth in strength and brightness is very apparent. The December number appears in a handsomely-tinted cover, and its contents are of real interest to family readers, admirably printed and profusely illustrated. There is a beautiful full-page frontispiece; three bright stories; an illustrated article on the work of the Victorian nurses; a sketch, "Christmas with the College Girls"; two pages of fashion notes; the month's weddings, with portraits—one of the popular features of the magazine; "The Table on Christmas Day," with illustrated recipes; "The Knack of Happy Gift Making," and other holiday suggestions; Answers to Correspondents, and a page of news from Canadian women's societies. The whole number is bright—one of the best, and in price the cheapest, Christmas publications of the year—and a credit to Canadian journalism. Ten cents a copy. The Hugh C. MacLean Company, Toronto.

In the list of officers of the Kingston, Ont., Grocers' Association published last week, the name of John Ward was inadvertently omitted from the executive committee.

Beware of
Imitations of



LEA & PERRINS'
SAUCE.

THE MARKET IS FLOODED WITH THEM.

J. M. DOUGLAS & CO., Canadian Agents,

... MONTREAL

Keep on the Right Side



of a woman and that woman will continue to trade with you, *naturally*. Do you try your level best to keep a woman interested in you and your store? The

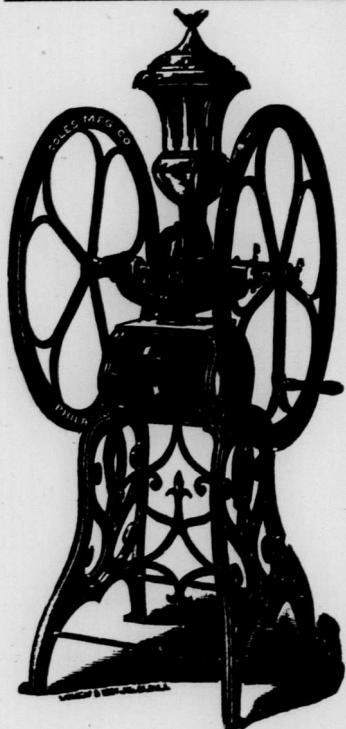
grocer who sells Windsor Salt (especially to a woman who has never used it before) surprises that woman with its purity, whiteness and freedom in the package—*it never cakes*.

And, too, Windsor Salt saves a woman time and patience, because it never varies from the one high standard that has made it famous—it is “the Salt of quality”—pure, white, crystalline.

The Windsor Salt Co., Limited,
Windsor, Ont.

Windsor Salt.

Leading Wholesalers Sell It.



The Canadian Grocers Know

a good mill when it is presented to them. They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

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TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Used in all the
“Happy Homes of England”

Hudson's Hudson's Hudson's Hudson's Soap

A Fine Powder—In Packets only
For Washing Up!
For Washing Clothes!
R. S. HUDSON, 30, Front Street East, TORONTO



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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

A \$353,237 YIELD OF GOLD.

THE announcement has just been made that the Caribou Hydraulic Mine in British Columbia, which is run in the summer only, has been closed for the season, with a total output for 1900 of \$353,237. This is the best season this mine has had, though they had to stop running for 24 days, owing to lack of supplies which were impossible to get in, because of the bad roads. Had it not been for this, the season's results, based on the average, would probably have been \$406,648. Since the company started this property they have recovered altogether \$881,127 worth of gold.

It is particularly gratifying to know that we have a mine in Canada out of which so much gold has come, but a much more satisfactory factor about this company is that, notwithstanding the large profits this year, and in some former years, they have not yet paid one cent in dividends. They

could easily do so this year, but the directors say they have no intention of doing so. They have spent nearly \$1,000,000 of actual cash in building reservoirs and channels for carrying water. They have a large surplus and will apparently not have to spend any further large sums in development. There is, therefore, every reason why they should pay a dividend, but we have no doubt that their shareholders will thoroughly approve of their action in not doing so.

We draw attention to this fact because so many mining concerns in Canada have paid dividends before they were sure they had a mine. As no doubt many of our readers are interested in mining, we hope they will follow The Caribou Co.'s example.

There is no doubt there is a great future for mining in Canada, but if companies continue to pay dividends before they have a right to do so, the reputation of the mining and of the country will suffer, at home and abroad, and our reputation is more to us just now than a few dividends. Many business men think that before a mining company is permitted to pay a dividend the law should provide that its affairs be inspected by Government experts.

BUSINESS MEN WANTED.

EVERY business man does not possess the qualities essential to a good representative in municipal corporations; nor does every acorn make a great oak.

But, if you want desirable aldermen or councillors, the proper place to get them from is among the business men of the community, just as, if you want to grow an oak, you get an acorn.

The municipal elections are now near at hand in Ontario, and it is extremely necessary that the very best men in every corporation should be put forward as candidates.

There is a general discontent throughout the country with the quality of the men who sit at our council tables. And it is well founded. But mere discontent does not produce reforms. It is only when it induces action that it becomes a force.

The employe who watches the clock needs to be watched by his employer.

A MERITED MARK OF ESTEEM.

THE Toronto Retail Grocers' Association have in the past proved themselves to be not lacking in that kindly feeling of brotherliness and good-will which does so much to make business a pleasant as well as a profitable pursuit. Their grant last year of \$100 to the Patriotic Fund was a striking evidence of this.

At their meeting on Monday this feeling manifested itself in two ways—in a readiness to contribute to the local charitable institutions and in the grant made to the retiring secretary, E. Hawes, as a mark of the esteem in which he is held and of the appreciation of his good work on behalf of the association.

Mr. Hawes leaves the association with a good record. Throughout his entire tenure of office as secretary he has performed his duties ably and conscientiously; making many friends and practically no foes. He has resigned only because of the pressing demands of his own business.

The wish expressed by several members of the association that Mr. Hawes' record as manufacturer of "Shino" polishes, etc., should prove as shining and successful as his record as secretary of the association is felt by practically all the grocers of Toronto.

The new secretary, D. O. McKinnon, has been a member of the staff of THE CANADIAN GROCER for over three years.

STORE SIGNS.

MERCHANTS who think their place of business is so well known that they need no sign containing the firm name make a mistake.

Probably every regular customer knows the store, but, as every merchant desires to expand his business, it follows that he must induce those to deal with him who now do not.

By means of judicious advertising he can do a great deal to draw the attention of people to his goods, but it does not follow that, because he advertises in this way, he should put out no sign to show his location.

In the large cities many of us would be puzzled in finding even well known stores were it not for the signs they keep well in view.

UNCLEANLY CANNED GOODS FACTORIES.

THE article dealing with the canned vegetable and fruit industry of Canada, which appeared in last week's issue, has attracted a great deal of attention, and, so far, we have heard nothing but endorsement of the sentiments therein expressed.

One of those who endorses the article is a gentleman who has had a large experience with canned goods factories in Canada, and, when endorsing it, he stated to a member of our staff that one of the effects of the bad management in a number of the factories was the dirty condition which characterized some of them during the canning season.

It is by no means the first time that complaints of this nature have reached us. On the contrary, it is only one of many.

There are some canners who might be mentioned whose factories are as clean as the proverbial new pin, so it is by no means all the places in which canned goods are put up that come under the charge of being uncleanly.

But the trouble is that those which are unclean are a menace to those which are clean. The effect of a drop of ink on a bottle of water is more perceptible than a drop of water on a bottle of ink.

The canned fruit and vegetable industry in Canada is an important one. But no one who is at all conversant with it will be bold enough to assert that it is anything like as important as it will be or even as it should be. The possibilities of the industry are great and the fact that the realities come so far short of the possibilities is largely due to the bad management, as exhibited in the inferior quality of the goods put on the market by some of the factories, partly, no doubt, due to the uncleanly methods employed.

If cleanliness should be next to Godliness anywhere it should be in the canned goods factory, for, where uncleanliness abounds, first-class quality can hardly be present. We cannot speak positively of all brands, but we know that those which have a good reputation for quality come from factories which also possess a reputation for cleanliness.

If our canned vegetable and fruit industry is ever to develop as it should there must be a large expansion in our export trade. Before this can be secured there must be an increase in the popularity of our canned products in European markets, and particularly in those of Great Britain. At present they are not popular. And the particular cause of this is the claim that in quality they are not equal to those from Italy and the United States.

As cleanliness is so essential to good quality, it seems to us that Governmental inspection of canned goods factories is something that would not be altogether unwarranted. That, however, is a question for further consideration.

VALENCIA RAISIN SITUATION.

THE condition of the Valencia raisin market has grown worse instead of better during the past week.

The root of it all is the quantity of rain-damaged fruit in evidence, which is larger than anticipated, while there is haste on the part of holders, in Great Britain as well as here, to dispose of their stocks, for the keeping quality of such fruit is poor.

Naturally, the low prices on the poor quality fruit have not been without their effect on the better quality fruit, and quotations on these have also depreciated.

On account of the difference in the quality of the fruit on the market there is naturally a wide range in the quotations heard. Fine off-stalk is quoted all the way from 7¼ to 8c. per lb. and selected at from 7½ to 9c. But the inside quotations are for lower grade fruit in each instance. Fine off stalk of standard brands is worth 7¼ to 8c., and selected of standard brands 8½ to 9c.

Although the market has taken such a weak turn, and a much weaker one than was anticipated, we still hold firm to our opinion regarding standard quality goods. Holders need have no fear regarding them. They will be wanted yet. The inferior, rain-damaged goods will not keep, and when they are out of the way raisins with quality will be wanted.

Early last season, it will be remembered, prices were sacrificed in order to compete

with "cutters," while before the season closed quotations reached an unusually high mark.

Mail advices from Barff, Limited, London, express the opinion that there will be a big reaction in Valencia raisins. And we are quite prepared to endorse it. The Produce Markets' Review, London, England, in a recent issue, after referring to the weakness of the market in regard to tender fruit, said that really good quality Valencias were becoming scarce and had advanced fully 2s. per cwt. Since then, the market has developed further weakness it is true, but that does not alter the fact, that really good quality fruit is becoming scarce in Great Britain.

THE WEST INDIAN TRADE.

MR. C. S. PICKFORD, one of the directors of The Pickford & Black Steamship Co., Halifax, who has been in Toronto over two months, returns home this week.

The object of his visit was to endeavor to stimulate increased interest in Western Canada in the trade of the British West Indies. He found that in not a few lines manufacturers were too busily engaged in filling orders on home trade account to court business with the West Indies, but even some of those became interested sufficiently to promise to prospect that market before a great while. Several houses have decided to at once send representatives to solicit trade in the Islands, so that Mr. Pickford's efforts have not been unavailing; in fact, he asserts he has succeeded beyond his anticipations.

Mr. Pickford will spend the winter in the West Indies and endeavor to increase the interest among the business men there in the trade of Canada.

If you do not like to do to-day that which you should do, the task will be harder to undertake to-morrow.

A COMPARISON.

The merchant who asserts that his business is running so smoothly that it needs no advertising, is on a par with the engineer who thinks his engine will need no lubricant because it is running without friction.

TWO TELEPHONE SYSTEMS FROM A BUSINESS STANDPOINT.

IF the proposal to establish a municipal telephone service in Toronto, under the conditions that now exist, goes to the ratepayers to be voted on, we believe it will be irretrievably beaten. And we think so for these reasons:

The initial expenditure of \$675,000 is a very large one, and, unfortunately, the experience has been that such estimates are never sufficient, but must be followed by still further grants.

Many ratepayers who do not use telephones are opposed to the idea of the municipality spending such a large sum of money for something that does not interest them and could be of no use to them.

Many ratepayers who could be relied upon to vote in favor of municipalization of this or any necessary service will, in this case, oppose it, because, if the city should go into it, the certain result would be a long uphill fight, which might entail such losses as would discredit the principle of municipal ownership in all directions for a long time to come.

Chiefly, we think it would be rejected because a majority of the telephone users themselves would oppose it as being certain to impose on them either two telephone services at almost a double cost, or give them, at one cost, a service reduced largely from what it now is.

The telephone is a natural monopoly. It is one of those services that should never be duplicated except under the direst necessity. In a city like Toronto there is a limit to the number of persons who are or would be telephone users. The municipal committee recognized this by looking for subscribers among those already subscribing to the existing service, so that, if the plan did go through, there would be practically the same number of offices and residences equipped with telephones as there are now. There would be some new ones, no doubt, but in the general sense it is true to say that the municipal telephone would gain whatever footing it got by ousting the Bell telephone in some offices and residences and by being put in as an extra alongside of it in other offices and residences. When we say that the telephone is a natural monopoly, we

mean that there cannot be competition in the business without a division of the service that either competitor could, if alone in the field, offer to the public. For instance, the Bell Co. has over 6,000 subscribers in Toronto and the man who has a telephone is in touch with them all, but if competition should reduce that number to 3,000, the man would get less service for his money. The very persons he might wish to communicate with most by telephone might be the ones to swing over to the other system.

Under a system of competition, whether municipal or otherwise, even if not a single telephone were put in a house or shop where one had not formerly been, the man whose business is of considerable extent, would, without hesitation, subscribe to both systems. The man with the small business would hesitate whether to follow half his customers to the new company, adhere to the half of his customers who stood by the old company, or put in two telephones and connect with them all, as he now does, or keep no telephone at all. As one-half his customers would be worth as much consideration as the other, he would probably be exasperated by a half service and put in two telephones, or keep none at all.

The telephone is the most out-and-out of all natural monopolies, for their might be rival electric light services, yet each one who got light would be satisfied; there might be rival sources of water supply, yet if water were satisfactorily secured that is the fulfillment of the object sought. But it is different with the telephone, for, unless the instrument hanging on the wall of your office or your house gives you facility for speech with every public office, shop, newspaper, railway station, professional man and person progressive enough to join in "the circle of convenience," then your telephone fails of its full usefulness.

A duplication of systems would make the best possible service impossible, owing to the divisions it would create and the annoyance it would introduce, and to all enterprising business men it would almost double the present cost of telephone service.

It is well known that the telephone company have made amicable arrange-

ments with nearly all large cities and towns in Ontario, whereby the company acquired exclusive franchises of from 5 to 10 years, the company binding itself not to increase rates during that term; and, of course, with none of these points could a municipal telephone system connect.

Why has Toronto been unable to make such an arrangement? Before the last contract between the city and the Bell Company had expired the city advertised broadcast all over the United States asking for tenders from parties to come to Toronto and compete with the Bell system. With what success? If no company would come to Toronto with the ample knowledge they possessed of the business how can it be assumed that the city can succeed? We think the time opportune to open negotiations with the present company for the best service at the lowest cost obtainable. This would appear to be the wiser plan even though both parties mistrust each other.

SELF-SEALER PACKAGES.

Editor CANADIAN GROCER,—I saw an article in a recent issue of your paper re the package of self-sealers. And, as misery loves company, I thought I could say a word in this line. We do certainly want some better system of packing. It is simply a loss, in place of a profit, for the retailer to handle sealers in the packages they have been packed in in the past, and I sincerely hope that the manufacturers will look into this matter and let us have our sealers in good packages during the coming season. We do not mind a little extra cost on the dozen, if we could get them in good condition. As it has been, we could not tell what we were doing, there being so many broken ones in each, and I might say every dozen that was sold. We hear these complaints on every side of us, and I hope that more will write their views on this matter and have it thoroughly discussed through the columns of THE GROCER.

JOHN TOLSON.

Highgate, December 7, 1900.

A CREDITABLE NUMBER.

The special fall number of *Le Prix Courant*, the French-Canadian authority on trade matters, is a production creditable to its advertisers and readers as well as to its publishers. The cover is of handsome design, containing a photogravure of N. Lapointe, president of L'Association des Epiciers de Montreal. The advertising pages show that Canadian advertisers generally recognize the worth of *Le Prix Courant*, while the editorial pages, the news service and the market reports are of such a high standard as to show that the confidence of their advertisers is not misplaced.

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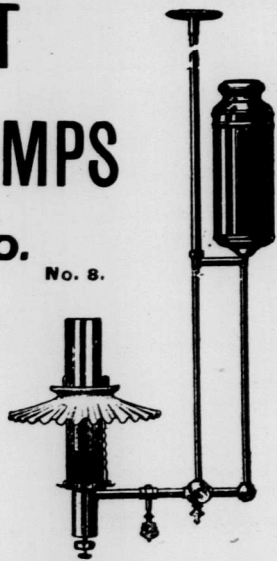
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THE SEASON'S SUCCESS.

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

Toronto, December 13, 1900.

GROCERIES

HERE is not any great change in the wholesale grocery situation locally. The volume of business is gradually falling off, as is usual at this time of the year. A great deal of the business is on sorting-up account, and in this way trade is fair. The condition of the Valencia raisin market has not improved on account of the low prices at which rain-damaged fruit is being sold. On the contrary, the tendency has been the other way. A good deal of confidence is still, however, being expressed in regard to the future of No. 1 quality raisins. In currants, the situation is without material change, although there is quite a range in prices on account of the difference in quality. Figs for cooking purposes are in good demand. Fresh shipments of nuts are to hand this week, and the demand is fairly good. In canned goods the situation remains much the same as a week ago, there still being a little unsettled feeling on account of the cutting in prices which one of the wholesale houses is engaged in. In syrups and molasses, a fair trade is being done with prices steady to firm. Coffees are unsettled and weak, with the demand light. The spice market is firm, particularly in cloves and pepper.

CANNED GOODS.

The demand for canned vegetables is still only light and of a sorting-up character. The packers appear to be as firm as ever in their views, but the low prices at which one of the wholesale houses is quoting is undoubtedly a rather disturbing element in the trade. How it will end it is difficult to say. Were it not for this one disturbing factor the outlook would undoubtedly be for steady prices. The ruling prices for tomatoes are 80 to 85c., and 70 to 80c. for peas and corn. Fruit is quiet. There is a steady although not a large trade doing in canned salmon, at \$1.75 to \$1.85 for Fraser river sockeye; \$1.60 to \$1.65 for Northern fish, and \$1.25 to \$1.50 for cohoes.

There is quite a variety in the quality of coho salmon, some being almost equal to some brands of sockeye.

COFFEES.

The tendency of the coffee market is still downward, and, in view of this fact, very little business is being done. High-grade coffee on the English market is about 5s. per cwt. lower than it was. Green Rio coffee is still weak. Locally the demand is light and prices much as before.

SUGARS.

At the time of going to press last week an advance of 10c. per 100 lb. was made in the price of all Canadian refined sugars. This advance has been maintained and an active business has been doing for current requirements. There is, however, no speculative demand, on account of the uncertainty of the outlook. During the week beets have declined in London about 4½d. per cwt., ostensibly owing to the falling off in American buying. American refiners

See pages 29 and 30 for
Toronto, Montreal, and St.
John prices current.

are reputed to have purchased for December-January delivery fully 100,000 tons of beet sugar which, with supplies of Javas now on the way, will carry them along till Cuban sugars come in more freely. The first transaction in new crop Cuban sugars has taken place at steady prices or equal to 47-16c. duty paid in New York. This is recent highest quotation and the market for cane sugars can, therefore, be called steady to firm, but beet quotations are fully ½c. below the parity of cane sugars in New York. For the week ending December 6, receipts of raw sugar at the four ports of the United States were 11,000 tons in excess of the meltings, and stocks were therefore increased to that extent. In last week's issue we stated that the stock of raw sugar in the United States and Cuba was 256,000 tons less than the same time last year. This was a mistake, it should have been 152,000 tons.

SYRUPS AND MOLASSES.

The strength of the molasses market, mentioned in previous issues, has been maintained, and advices received in Toronto this week from New Orleans report a further appreciation of about 2c. per gal. Locally,

there is a good demand for molasses, and the kind most wanted is New Orleans, at 24 to 28c. per gal. There is a good demand for syrups, particularly bright table syrups at 3c. per lb. for barrels and 3½c. for half-barrels.

SPICES.

There has been a little buying in cloves for importation on the strength of the reported shortage in the crop. The primary market is firm, and about 1d. per lb. higher than some few months ago. Mail advices just to hand say that there is a better tone in regard to pepper, and that there is more inclination to buy. "We believe we shall again see a steadily rising market," says one private letter received from London. This week's cables show that the market continues firm.

NUTS.

Further shipments of walnuts and filberts for the holiday trade are to hand this week, and a good business is being done at 12½c. per lb. for Grenoble walnuts, 11½c. for Marbot walnuts and 12 to 12½c. for Sicily filberts.

TEAS.

The tea market continues to rule quiet. A cable received on Saturday from Japan said that the market there was steady and unchanged. There have been a few inquiries for teas at about 16c., but very little business has taken place. In Indian and Ceylon teas trade is still light, and the improvement in prices noted during the last couple of weeks has been maintained. Mail advices from London, under date of November 30, state that the auction of Indian teas was not excessive, although quite sufficient for the requirements of the trade. The tone of the market was steady, especially in useful liquoring teas. The commonest descriptions were weak. In Ceylon teas, all good useful liquoring descriptions sold with strong competition, and prices for these advanced ½d., and as much as 1d. in some cases. Common Ceylon teas lacked support and were weak.

FOREIGN DRIED FRUITS.

CURRENTS—Cables to hand this week indicate that prices are rather firmer in the primary market. Locally, the market is unsettled and prices irregular on account of the poor quality fruit which is being offered. There is a great deal of the poor quality fruit on the market, which accounts for the wide variety in quotations. For good, sound fruit the ruling prices are: Patras, 13 to

14c.; Filiatras, 11 to 13c.; Vostizzas, 15, 16 and 17c.; but there is second quality fruit which can be obtained at lower figures, and in some instances at much lower figures. There are, for instance, Filiatras as low as 10½c., and Vostizzas at 13 to 14c. for 1 and 5-crown respectively.

VALENCIA RAISINS—The worst feature in the dried fruit market is the condition of Valencia raisins. These are even more demoralized than a week ago, and the cause of it is the quantity of rain-damaged fruit which is coming into competition with the well-known standard brands. The range in quotations noted last week is even wider this week. Fine off-stock is quoted at 7¼ to 8c. for standard brands, and as low as 7¼c. for lower grades. For standard selected, 8½ to 9c. is the ruling quotation, although there are some grades to be had as low as 7½c. per lb. On the other hand, there are some fancy selected raisins, which are quoted as high as 9½c. There is a good deal of rain damaged fruit, and the sooner it has gone into consumption the better it will be for the market. Mail advices from Barff, Limited, London, express the belief that a big reaction will take place in Valencia raisins. Locally, the demand is fairly good, although, of course, most of the retailers have got their supply in stock.

MALAGA RAISINS—The demand is keeping up well, and prices are fairly steady. Stocks here are not large, and are scarcely likely to be more than enough to supply the requirements for the holiday trade.

FIGS—The demand continues good, particularly for Commadras, for cooking purposes, at 3½ to 4c. per lb.

DATES—These are meeting with a fair demand at 5½c. per lb. for new Hallowees.

PRUNES—The demand continues fairly good with prices unchanged.

CALIFORNIAN EVAPORATED FRUITS—Further shipments of apricots and peaches are to hand this week. Dried peaches, in bags, are quoted at 8½c. per lb. to the retail trade, and apricots at 12½c. per lb., in 25-lb. boxes.

GREEN FRUITS.

A big proportion of buyers are holding back their purchases of fruit till next week, when a great rush is expected. There will be a big supply of all kinds of fruits, as stocks have come to hand excellently from all countries. In oranges, the chief demand will probably be for Californian navels, which will sell at \$3.75 to \$4, and for Valencias, which are quoted at \$5.50 to \$6 for ordinary 420's, \$6 to \$6.50 for large 420's and for 714's. For lemons, Mexican and Verdellis are in principal demand. The general price for Mexicans is \$3, though quotations run all the way from \$2.75 to \$3.25. A

big movement of Almeria grapes is looked for at unchanged prices. Cranberries are firm at \$9 for Cape Cod and \$6.50 to \$7 for Canadian. Apples and bananas move steadily at unchanged figures.

COUNTRY PRODUCE.

EGGS—New-laid eggs are scarce and from 23 to 25c. is freely paid for guaranteed stock. There is plenty of held and pickled stock, but both are firm at 15 to 16c. for pickled, and 17 to 18c. for held.

BEANS—The feeling keeps firm, with prices high. We quote hand-picked at \$1.40 to \$1.45 and prime medium at \$1.30 to \$1.35.

HONEY—The demand is good, and prices are well maintained at 10 to 11c. for extracted clover, and \$2.25 to \$2.75 for clover comb.

DRIED APPLES—The feeling seems to be strengthening, though there is not much doing in a jobbing way. Jobbers are still selling at 4½ to 5c. for evaporated and 3½ to 4c. for dried.

POTATOES—There is no change to report. Cars on track, Toronto, are worth 32c. per bag, an advance of 2c. per bag. Small lots out of store are selling at 40 to 45c.

POULTRY—The cold weather has strengthened the market for all poultry. Stocks are kept well sold up. We quote as follows: Chickens, 35 to 50c. per pair; ducks, 40 to 65c. per pair; geese, 6 to 7c. per lb.; turkeys, 8 to 10c. per lb.

BUTTER AND CHEESE.

BUTTER—The creamery market shows a weak tendency, as the export demand has so fallen off that the price for local sale is higher than the export basis would warrant. A decline of 1c. is the result. Dairy large rolls are coming in very freely, but as the market is steady prices are unchanged. We quote: Dairy prints, 19 to 20c.; tubs, 18 to 19c.; creamery prints, 22 to 23c.; boxes, 20 to 22c.

CHEESE—The market keeps strong, for, though the demand is somewhat checked by the high prices, it is fully expected that stocks will be well cleared out by spring. We quote 11c. for early and 11½c. for late makes. Twin cheese is steady at 12c.

FISH AND OYSTERS.

The cold weather has strengthened the market generally, and ciscoes particularly, the latter now selling at \$1 per 100, whereas last week they were going begging at 75c. per 100. Other prices are unchanged, though the tendency is upward. We quote: Fresh fish—Codfish, 7 to 8c.; haddock, 6 to 7c.; red snappers, 11c.; British Columbian salmon, 14 to 17c. Frozen fish—Trout, 8c.; whitefish, 7½ to 8c.; perch, 4c.; pike, 6c. Smoked fish—Finnan haddies, 7½ to 8c. per lb.; herrings, 15c. per box; ciscoes, 50 to 65c. per 100; Labrador her-

rings, \$3.50 per half-bbl. and \$5.50 per bbl. Salted fish—British Columbian salmon, No. 1, \$14 per bbl.; Labrador salmon, \$14 per bbl.; green cod, No. 1, \$4.75 to \$5 per 200 lb.; small, \$3.75 per 200 lb. Prepared fish—Dried cod, in 112 lb. bundles, \$4.75 per cwt.; boneless cod, in bricks, 5 to 5½c. per lb.; steak cod, 4½ to 5½c. per lb.; shredded cod, \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4c., and 5-lb. boxes, 5c. per lb. Oysters—Southern mediums, \$1.10 per gal.; Baltimore standards, \$1.25 per gal.; Baltimore selects, \$1.60 per gal.; New York mediums, 80c. per 100; New York selects, 90c. per 100.

GRAIN, FLOUR, BREAKFAST FOODS

GRAIN—There is a fair movement of Ontario wheat at 66c. on track at outside points for both red and white wheat. There is a fair movement of wheat, peas and oats on the local street market. Peas are 2 to 3c. dearer. Wheat is 1c. lower. Otherwise prices are unchanged as follows: Wheat, white and red, 67½c.; goose, 62c.; peas, 65c.; oats, new, 28 to 29c.; old, 32 to 34c.; barley, 40 to 44c.; rye, 52 to 54c.

FLOUR—There is a fair demand. Prices are steady. We quote on track, Toronto (bags included), as follows: Manitoba patents, \$4.40; Manitoba strong bakers', \$4.15; Ontario patents, \$3.65 to \$3.75; straight roller, \$3.50 to \$3.65.

BREAKFAST FOODS—There is a good movement. We quote: Standard oatmeal and rolled oats, \$3.30 in bags, and \$3.40 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4; cornmeal, \$2.75.

HIDES, SKINS AND WOOL.

The market keeps steady at unchanged prices. We quote as follows: Cowhides, No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c. Steer hides are worth 1c. more. Cured hides are quoted at 9 to 9¼c.

SKINS—Sheepskins continue to advance. Otherwise there is no change. We quote as follows: No. 1 veal, 8-lb. and up, 8c. per lb.; No. 2, 7c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at 90 to 95c.

WOOL—The market is decidedly dull, but there is no change. We quote as follows: Combing fleece, 15 to 16c., and unwashed, 9½ to 10c.

SEEDS.

Though there is practically nothing doing, prices are nominally steady at \$6 for the best values of alsike, and \$5.50 to \$6 for ordinary to the finest clover.

MARKET NOTES.

Cloves are still advancing.

Valencia raisins are lower.

Creamery butter is 1c. lower.

Shoulder hams and rolls have declined ½c.

Cranberries are 50c. to \$1 per bbl. dearer. Jamaica oranges are 50c. per bbl. lower.

Toronto Commission Houses.

Xmas Fruit and Nuts

We have also a carload of **XMAS HOLLY**.

Let us know your wants in this line. We can supply you with first-class goods at rock bottom figures. Will be pleased to quote you.

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SMOKED MEATS PURE LARD

Our "MAPLE LEAF" brand is unexcelled.

We are large dealers in **EGGS** and
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Pork Packers and Commission Merchants
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POULTRY, BUTTER, EGGS.

Market bare of fowl and with colder weather we look for brisk demand. Choice roll and tub butter selling at 18c. to 20c. Eggs, 17c. to 18c.

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FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets.

TORONTO

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COMMISSION MERCHANT

in Canada should have a card in these columns. We will be pleased to talk to you about it and quote rates.

QUEBEC MARKETS.

Montreal, December 13, 1900.

GROCERIES.

THE distributing trade is brisk, but the jobbing business is decidedly dull. The inquiry for Christmas goods from the country is now being felt, and a large number of letter orders have been filled this week. The first appearances of the trade would indicate that the prospects are good for a clearing of stocks of Christmas goods. Currants and raisins are in better inquiry this week, but the sacrifice continues on damp stock, dealers being afraid to hold. One of the outstanding features of the trade this fall has been the large business done in wines and liquors; the elections and general prosperity have helped to swell the volume of trade in this line to much larger proportions than that of last year. A better inquiry is to be noticed this week for Japan tea, and the feeling is becoming more prevalent that January will see an excited tea market. Some canned fruits are selling this week, otherwise canned goods are dull. The feature of the week has been the advance in refined sugar; following the advance in New York, refiners here marked prices up 10c. as we predicted. The advance has brought on a good trade, and the market now is steady to strong.

SUGAR.

The sugar market is strong and healthy. The trouble in New York was settled, as we expected, by Arbuckles slowly receding from their attempt to break the market. To day we find all the New York refineries quoting sugar at the Trust price. When the recovery occurred, the Montreal refiners immediately followed suit, by quoting prices 10 cents per 100 lb. higher. Present values are \$4 85 for granulated and \$4 05 to \$4.75 for yellows. This has served as nothing else could to strengthen the market, and dealers have laid in their Christmas stocks freely during the week. We hear that some dealers have been advised that this is a good time to buy. Whether this means an advance or not, we cannot say, but as the difference between the American and Canadian prices of refined is considerable, and as the cost of raw laid down here is high, such a step does not appear unprobable. At all events buying is safe, as a drop is not expected for some time, if at all. The values of sugar will certainly remain high all during the year, unless something unprecedented occurs. Students of the market are comparing this year's position with that of last year and unless the cane crop turns out abnormally large, next summer will witness a shortage similar to that of this year. Centrifugal 96 test has advanced 1-16c. Total stocks of refined

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sugar in New York amount to 69,200 tons against 209,897 tons last year at this time. The statistical position is strong both on this and the other side of the water.

SYRUPS.

There is very little doing in syrups at the present moment, as this is an article neglected at this time of year. Prices remain as before at 2% to 3% c., according to quality, for corn syrup.

MOLASSES.

The molasses market is neglected, and only a small distributing trade is passing. Stocks are small and the situation healthy. In single puncheons molasses is worth 41c. and in carlots 40c.

CANNED GOODS.

Canned fruits are the only objects of attention at the present moment, and a fair trade is to be noted to supply the Christmas demand. Raspberries are worth \$1.50 to \$1.75; cherries, \$2 to \$2.25; strawberries, \$1.75 to \$2.15; blueberries, 80 to 85c.; pears, \$1.50 to \$1.60 for 2's, and \$2.35 for 3's; peaches, yellows, \$1.65 to \$1.85 for 2's and \$2.50 to \$2.75 for 3's; white, \$1.50 to \$1.70 for 2's and \$2.25 to \$2.50 for 3's. Salmon is rather dull at the moment, but, as stocks are short, the position is being watched closely. Some prophets in the trade fortell that we shall see even higher prices in the spring. At present Fraser river red sockeye is worth \$1.60 to \$1.75; flats, \$1.75 to \$1.85; spring salmon, \$1.40 to \$1.50, and cohoes, \$1.15 to \$1.20. The market for vegetables is without features; there are not many inquiries being received, but prices rule about the same. Tomatoes are quoted at 85 to 90c.; corn, 80c.; peas, 80c. to \$1.15, and beans, 82½c. Lobsters are only in very moderate request this year on account of the prevailing high prices. They are worth \$13 in cases of 1-lb. tails; \$15 in cases of 1-lb. flats, and \$16 in cases of ½-lb. flats. Mackerel continues to sell at \$1 to \$1.10.

SPICES.

The spice mills are busy, and prices are firm. We quote as follows: Nutmegs, 40 to 75c. per lb., as to size; Pinang mace, 45 to 50c. per lb., as to quality; pimento, 15c.; cloves, 15 to 25c.; pepper, black, 15 to 20c., according to grade; white, 25 to 27c.

RICE.

A fair inquiry is still to be noted in rice. On the Montreal market, tapioca has been very scarce for some time, and, in a jobbing way, has been worth as high as 4½c.; for delivery at the end of December, it is quoted at 4c. For rice, we quote as follows: B. standard, \$3 to \$3.10; C. C. standard, \$2.90 to \$3; Patnas, \$4.40 to \$4.75; Japans, imported, \$5.20 to \$5.50, and Carolina, \$9.50 to \$11.

FOREIGN DRIED FRUITS.

CURRENTS—The inquiry for currants has improved somewhat this week, but the amounts being shipped are not large. The high price will certainly curtail the amount of currants in this year's Christmas cakes and puddings. Although prices are still easy, and fine Filiatras are being sold at 10½c., dealers are not losing money. From now on, the bulk of the currants will be sold, as it is certain dealers throughout the country have not laid in stocks to meet

requirements very far ahead. Sultana raisins, at 9½ to 10c., are better stock.

VALENCIA RAISINS—The bulk of the fruit on the market is damp and of such a nature that it spoils in a very few weeks, and, on this account, holders have been eager to clear and merchants have not been willing to buy heavily. Consequently, stocks throughout the country are light, and the feeling is weak. Good fruit is scarce and firm. A better inquiry is to be noticed this week. We quote: Finest off-stock, 8 to 8½c.; selected, 8½ to 9c., and layers, 9 to 9½c. In small quantities these are the ruling figures, but when a fair amount is turned over prices are cut ½c.

CANDIED PEEL—A brisk movement is going on at last week's quotations. We quote new fruit: Lemon, finest, 9 to 9½c., drained, 10c.; orange, finest, 9½ to 10c., drained, 10½c.; citron 14c. finest and 15c. for dimbole drained.

CALIFORNIAN RAISINS—There are not many raisins of this kind being sold on the Canadian market. 2 crowns are worth 8½c.; 3-crown, 9c., and 4-crown, 9½c. Packages are worth 11½c. for first quality and 11c. for good.

PRUNES—Prunes form one of the most active articles on the list. French prunes, 100-110's in 50 lb. boxes, are selling at 3¾c., and in 28 lb. boxes at 4c. Californian prunes are worth 45c. per tin for 60 70's; 10½c. for 40-50's; 7c. for 60 70's; 6½c.; for 70 80's, and 5 to 5½c., for 90-100's.

FIGS—The low price of figs has also stimulated and maintained a good demand. Eleme table figs are quoted at 8½ to 9c. in 12-oz. boxes; 13 to 13½c. in 16 oz. boxes; 75c. in 8-lb. boxes, and \$1 in 10 lb. boxes. Tapnets are worth \$1.10 to \$1.15.

CALIFORNIAN EVAPORATED FRUITS—These fruits continue to arrive on the market, and a fair inquiry has been met. We quote: Apricots, 12½ to 13c.; peaches, 10¼ to 10½c.; pears, 10¾ to 11½c., and nectarines, 10¾ to 11¼c.; plums, 10¼c.

NUTS.

The Christmas trade is in full swing, and Santa Claus will likely want a big supply this year. The market stands unchanged. We quote as follows: Sicily filberts, 11½ to 12c.; Jordan almonds, 37c.; Tarragona almonds, 14 to 15c. in bags; Grenoble walnuts, 11½ to 12c.; shelled walnuts, 26 to 27½c. for immediate delivery and 25 to 26c. to arrive.

TEAS.

A better inquiry from the country is to be noted for Japan teas this week, and the tone of the market is quite healthy. Some wholesale houses report that there are holders asking for bids, but we have not been able to locate these parties. Any holders of teas that there may be in the city are quite firm, and their attitude seems to indicate that they expect higher prices. All signs point to a more or less excited market in Japan tea after Christmas, for stocks in Canada in jobbers', wholesalers' and retailers' hands are small and will be cleaned out by the holiday demand. The primary market is firm, and is turning down offers cabled by bearish dealers here. The shortage in the season's crop now amounts to 2,000,000 lb. and the shortage in the imports into Canada as compared with those

Toronto Fruit Merchants.

APPLES! - APPLES!

It may pay you to write to us re "Export Business." Our cable October 15, 1900, from

YEOWARD BROS.,

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"STRONG DEMAND, 15s. to 22s. 6d."

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GOLDEN CROWN LOBSTER, flats and tails.
GOLDEN KEY LOBSTER, flats only.
GOLDEN CROWN CANNED CLAMS, 1-lb. tails.
GOLDEN DIAMOND BLUE BERRIES, 2's size.

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KEOKUK PICKLE CO.

KEOKUK, IOWA, U.S.A.

of last year amounts to over 3,000,000 lb. The Japan market is pretty well cleaned up and the United States cannot be unloaded here, should there be any surplus.

The Indian and Ceylon tea market continues weak, and there are few buyers in sight. There is little inquiry for China teas of any description at the moment.

GREEN FRUITS.

A good trade for the time of the year is passing. Lemons are stronger; apples show a slight improvement. Otherwise the market is unchanged. We quote as follows: Jamaica oranges, bbls., \$5.50 to \$6; Californian navels, \$3.50 to \$3.75; Verdelli lemons, 300's, \$3; 360's, \$1.75 per box; bananas, firsts, \$3.50 per bunch; winter apples, \$2.50 to \$3 per bbl.; cranberries, \$7.50 to \$9 per bbl.; Spanish onions, \$2.25 per case and 90c. per small crate; chestnuts, 10c. per lb.; sweet potatoes, \$3 per bbl.; new figs, fancy, 15c.; choice, 10 to 12c. per lb. in 10 lb. boxes; Malaga grapes, \$5.50 to \$7 per keg; Californian pears, \$4.50 to \$5.00; Catawba grapes, 19 to 20c. per basket; pineapples, 20 to 25c.

PROVISIONS.

There is a fairly good demand for hog products, which are firm with an advancing tendency. Lard is in fair request, and smoked meats are firm and advancing. Statistically, lard continues very strong, as the world's stocks on December 1, 1900, amounted to 128,539 tierces, against 117,494 a month ago, and 261,038 last year at this time. This is certainly a strong sign, and we need not expect to see lard lower for some time. We quote as follows: Canadian short cut mess pork, \$19.50 to \$20.00; short cut clear, \$18.50 to \$19.00; extra plate beef, per bbl., \$12.50 to \$13.00; hams, 11½ to 13½c., lard, pure Canadian, \$2.10 per pail; refined lard compound, \$1.70 per pail; Snow White and Globe compound, \$1.60 per pail; cottolene, 8½c. per lb. in tierces and 9½c. in pails.

FISH AND GAME.

The continued cold spell, together with the Advent season, has considerably increased the demand for fish, both for city and country trade. Fresh haddock, as also codfish, continues in small supply. We quote as follows: Fresh fish—British Columbian salmon, 10 to 12c. per lb.; haddock, 4½ to 5c.; halibut, 12 to 15c.; dore or pickerel, 6 to 7c.; whitefish, 7 to 7½c.; pike, 5c.; dore, 6 to 6½c.; mackerel, 10c. per lb.; sea or striped bass, 9c.; smelts, 6c. Salt fish—British Columbian salmon, No. 1, \$13.50 per bbl.; Labrador salmon, \$13.50 per bbl.; green cod, No. 1, \$5.25 to \$5.50 per 200 lb.; small, \$3.75 to \$4 per 200 lb.; Loch Fyne herrings, \$1.10 per keg; Dutch herrings, 75 to 80c. per keg. No. 2 mackerel, \$10 per bbl.; ½'s, \$5.50 to \$6. Smoked fish—Finnan haddies, 7 to 8c. per lb.; smoked herrings, 14 to 15c. per box. Prepared fish—Skinless cod, in 100 lb. cases, \$4 to \$4.25; dried cod, in 112-lb. bundles, \$5.00 per cwt.; boneless cod, in bricks, 5 to 5½c. per lb.; boneless fish, loose, in 25-lb. boxes, 4c., and 5-lb. boxes, 5c. per lb.

The demand for game is also very active at these prices: Partridge, 75c. for firsts, per brace. Ducks—blue bills, 45c. per pair; red heads, \$1.25 per pair; black, \$1 per pair.

Their Money's Worth...

is what your customers get when they buy

Clark's Tomato Soup, 3's at 25c.

It has that rich flavor which satisfies everybody.

BAYLE'S "HIGH GRADE FOODS"

After Dinner Cheese	Oyster Cocktail Catsup
Deville Cheese	Game, Fish and Oyster Sauce
Salted Spanish Peanuts	Pandora Pickles
Tobasco Sauce	Sliced Sweet Pickles
Tobasco Pods in Vinegar	Hot Stuff
Horse Radish Mustard	Etc., Etc., Etc.
Quaker Relish	
Mushroom Catsup	

ROBERT GREIG & CO.
TORONTO.

BOECKH BROS. & COMPANY

TORONTO.

We wish to direct your attention to some of our wood-ware lines which we manufacture, and which are of the same **standard reliable quality** which has made the demand for our goods.

Step Ladders

in all sizes, from 3 to 10 feet, made of clear Norway pine.

Jersey Butter Moulds

with patent adjustable screws. Best seasoned maple wood, in ¼, ½, 1 and 2 lb. sizes.

Pastry or Bake Boards

Clear white basswood in three sizes. Strongly and securely made.

WRITE FOR OUR PRICES. THEY WILL INTEREST YOU.

S. H. EWING & SONS

— 96 King Street, MONTREAL

Headquarters for Ceylon, Indian and Japan Teas.

Consult us now, as we have some splendid values in these brands. Wholesale only.

—SAMPLES AND PRICES ON APPLICATION—

Turkeys, 10 to 11c. per lb.; chickens, 9 to 10c.; fowl, 8 to 9c.; domestic duck, 12c.; pigeons, \$1.50 dozen; snipe, \$2.40 dozen; plovers, \$3.60 dozen; hares, 40c. per pair; wild geese, \$1.00; deer, 8c. Shell oysters—Choice malpeccques, \$5 to \$6 per bbl., second grade, \$4 to \$4.50; Miramichi, \$3.50 per bbl. Bulk oysters, \$1.30 for Standard, and \$1.50 for selects.

COUNTRY PRODUCE.

EGGS—The market is firm, under very light receipts from the west, and prices are fully 1c. higher on the week. receipts of gathered western stock having sold at 18 to 19c. as they arrive. Cold storage eggs have sold at 15 to 16c., and selects at 17c. Strictly new-laid are worth 25 to 26c.

BEANS—The demand is improved, some beans having been sold for export account. Primes are worth \$1.40 to \$1.45. Hand-picked are scarce.

HONEY—New honey is steady and scarce. White clover in comb is worth 14 to 15c., and white extracted, 10 to 10½c. Buckwheat honey in comb is 10 to 12½c., and extracted, 7 to 9c.

POTATOES—Are slow, sales of carlots of Ontario growth being reported on track at 40 to 45c. Jobbing lots have sold at 50 to 55c. per bag.

FLOUR AND GRAIN.

FLOUR—The market has ruled quiet all week. We quote as follows: Manitoba spring wheat patents, \$4.25 to \$4.40; winter wheat patents, \$3.60 to \$3.80; straight roller, \$3.15 to \$3.40; in bags, \$1.55 to \$1.65, and Manitoba strong bakers', \$3.85 to \$4.10.

GRAIN—We quote: No. 1 spring wheat, 73 to 74c. afloat; peas, new crop, 67 to 68c.; rye, 56c.; No. 2 barley, 46c.; oats, 30½c.; buckwheat, 51½c.; corn, 45 to 46c.; barley, 48 to 52c.; No. 2, 39c.

FEED—An active trade continues to be done in feed at firm prices. We quote as follows: Manitoba bran, in bags, \$15; shorts, \$17; mouille, \$20 to \$24; Ontario bran in bulk, \$15.50 to \$16, and shorts, \$17 to \$18 per ton.

OATMEAL—The tone of the market is steady at \$3.20 to \$3.25 per bbl., and at \$1.55 to \$1.60 per bag.

HAY—The demand for baled hay is good and the market active. We quote: No. 1, \$9.50 to \$10.50; No. 2, \$8.50 to \$9, and clover, \$7.75 to \$8.25 per ton, in carload lots on track.

CHEESE AND BUTTER.

CHEESE—The ideas of the buyers are gradually coming up to the values set by the holders of stocks here. For finest Western Septembers 11¼ to 11½c. is being asked; for Octobers, 10¾ to 10⅞c.; for finest Eastern, 10½ to 10⅝c., and for undergrades, 10 to 10¼c.

BUTTER—The volume of dairy arrivals is so light that they are hardly adequate for actual requirements, and the tone of the market is firm. Finest creamery is worth 21¼ to 21½c.; seconds, 20½ to 21c., and Western dairy 18c to 19c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., December 13, 1900.

BUSINESS is more in the hands of the retail grocers, and they are making a particularly fine display of seasonable goods. Among the wholesalers, business is now quiet. In many cases travelers have made the last trip for the season. Winter port business is on in earnest. Both the Canadian Pacific facilities on the west side, and those of the Intercolonial Railway on the east side, are being used. Those on the east side are being used for the first time. They, however, have but accommodation for two steamers, while those on the west side used, by the Canadian Pacific, have accommodation for five. There is also good accommodation for shipping of live stock which they have not at the east side terminal. It is quite near the east side wharves, however, that the cold storage warehouse is to be built. While for many years there was little but talk in connection with cold storage matters the prospects are good that the warehouse will be built. Already the railway has put a siding into the property.

OIL—In oil, about the only matter of interest, is burning oil, and buyers have largely been supplied—that is the outside buyers. In the city there is little call for barrels as the stores buy as they need from the tank wagons. It is a cash business. Values rule quite low. In lubricating oils there is no change in price. Paint oils are rather easy. In candles, the market still holds at the lower figure. Cod oil continues scarce with the price higher than for many seasons.

SALT—The season's business in Liverpool

coarse salt is now open. Each of the steamers now arriving regularly bring more or less. Prices still rule quite high, though the buyer always gets quite an advantage where he can buy ex ship's side. In fine factory filled, which is also being received, there is little or no change in value. There have been some small arrivals of rock salt. In Canadian fine there is at this season light business. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

CANNED GOODS—Market shows little change. Just now these can hardly be called seasonable goods. Salmon, perhaps, have the most interest. As most of the goods here cost well under present prices, some odd figures are quoted. Buyers should be careful in regard to quality. In domestic canned herring the output has been light, and packers, in some cases, cannot handle the business offering. Better profits are being made than last season.

GREEN FRUITS—Dealers have had some Malaga oranges, but quality was but fair. Fruit is sour. In Valencias, first shipments are now coming forward. Jamaicas are still the best fruit, but the season is getting late. In lemons, there is only a fair business doing though prices are quite low. Malaga grapes are good sellers at this season; even prices rule. Cranberries are high. Sweet potatoes are about out of the market. In apples, as the soft fruit gets cleaned up the market is of more interest. Prices for hard fruit are rather higher. Though still quite low the tendency is upward. Best stock is scarce. It is said that the quantity shipped and to go forward to the English market is taking about all the best stock. Where right goods have been shipped, shippers are doing well, but poor stock will not pay freight.

DRIED FRUITS—Shippers have been put to great disadvantage through delay in the arrival of stock, particularly in Californian seeded raisins. In loose muscatels, the market is quite well supplied, but there is not a large stock. Valencias are easier, and dealers find they have all they want. Some of the stock is but fair. The arrival

**"NECTAR" TEA
BLACK**

**MAD. HUOT'S
COFFEE**

**"CONDOR" TEA,
JAPAN**

DID YOU NOT KNOW

that this is the place to buy the finest Teas, Coffees and Spices? If not, a glance at this list will convince you of the fact. Fancy in make, delicate in flavor, beautiful in appearance are these teas. Pure and rich in aroma, the cream of the lands whence they come, are these Coffees and Spices.

For Fancy and High-Grade Goods--This is The Place.

TERMS: 3 PER CENT. 30 DAYS.

A "Rothwell" Golden Tipped Orange Pekoe Ceylon Tea, 50 lb. Half-Chests, at	40c.
A "Wells" Fine Orange Pekoe Ceylon Tea, 50-lb. Half-Chests, at	25c.
A "Pulchena" Golden Tipped Orange Pekoe Indian Tea, 105-lb. Chests, at	32 1/2 c.
A "MTC LM" Golden Tipped Orange Pekoe Indian Tea, 48-lb. Half-Chests, at	30c.
A "Yankee Moyune," Young Hyson Tea, 75 lb. cases, at	35c.
A "Lang Hing" Moyune Gun Powder Tea, 75-lb. cases, at	40c.
An "Extra Choicest" early May Japan Tea, AAA, spider leg leaf, 40 lb. boxes, at	40c.
An "Extra Choice" early May Japan Tea, AA, 40-lb. boxes, at	32 1/2 c.
The "Condor LX" early May Tea, 60 1-lb. lead packets in a case, put up in Japan, a leader at	27 1/2 c.

Costs no more than in Half-Chests.

For Xmas Presents-- The "Nectar" Blend of Ceylon, Indian and China Teas in 1 and 3-lb. beautifully decorated tins.

1-lb., Chocolate Color, at **32 1/2 c.** Blue, at **42 1/2 c.** Maroon, at **50c.**
3-lb., Maroon, at **\$1.50.**

A "Mandheling Java and hand-picked Mocha," roasted or pure ground, at **50c.**
This is the finest Coffee in the world.

A "Plantation Ceylon," one of the best from that Island, roasted or pure ground, at **35c.**
Madam Huot's Coffee—the gem of Coffees—put up in tins. 1-lb. at **31c.**, 2-lb. at **30c.** per lb.
The "Amboyna," Cloves, pure ground, at **30c.** The "Batavia," Cassia, pure ground, at **30c.**
The "Jamaica," Ginger, pure ground, at **25c.**, are the best imported into Canada.

A NICE LITTLE BARGAIN:

100 Half-Chests, uncolored Japan Nibbs, splendid liquor, at **13 1/2 c.**—they are selling fast. 2 lots of 50 and 43 = 93 Half-Chests have already been sold.

The Best Assortment of Teas, Coffees and Spices. Ask for Samples and Prices.

E. D. MARCEAU, 296 ST. PAUL STREET **Montreal**

supplies of Smith's Falls turkeys for the Christmas trade.

NOTES.

Hunter & Kyle, of this city, grocers, have dissolved, Mr. Hunter continuing the business.

Mr. W. M. Rublee, head of The Rublee Fruit Co., was married last week to Miss Shaw. On the eve of his marriage Mr. Rublee was presented with a handsome clock by the employees.

A number of men of West Selkirk with practical knowledge of the fish business are applying for incorporation as the "Northern Fish Co." They will operate on Lake Winnipeg, with headquarters at Selkirk.

A REMODELLED GROCERY.

Among the noticeable improvements in the business premises of Oakville is that of H. Wilson, grocer and provision merchant. The old fronts of this fine store have been replaced by fine plate glass, while the interior has been remodelled and painted. The windows are particularly well suited for making displays of goods therein.

NEW FIRMS STARTING.

Orlando White has opened a grocery in Woodstock, Ont.

D. W. & A. Allen have started a general store in North Sydney, N.S.

The Whitby, Ont., Exporting Co.'s building was partially destroyed by fire on Sunday afternoon. The loss is partially covered by insurance, which was only renewed a few days ago. The season's work was about over, so that there will be little loss of employment, but the stock on hand was large, and part of it was damaged.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

ARTICLES FOR SALE.

WANTED to close out estate, best offer for 1 Tea Blender, cost £35, and 1 Tea Cutter, cost £32 in London, England, Bartlett & Son makers. Both new, just received this year. Apply to Martin & Robertson, Vancouver. (52)

CASH REGISTERS WANTED.

WANTED TWO SECOND-HAND CASH registers in good condition, one small suitable for candy counter, the other size suitable for grocery business. State particulars, price, etc. H. M., care Adg. Dept. CANADIAN GROCER, Toronto. (1f)

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application

THE HOME CAKE CO
QUELPH, ONT.

Cooney's Blue.

in SQUARES or BAGS.

Brightest, Bluest and Best.

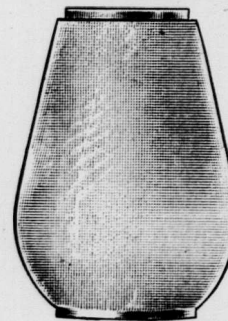
When you sell this Blue you sell the best there is on the market, but not the highest priced.

Made in Dublin by

Cooney Manufacturing Co., Limited.

Send a trial order to

WM. H. DUNN, St. Paul Street, **Montreal**
Agent for Canada.

ARE YOU USING OUR

**Cold Blast
or Jubilee
Globes**

**Aetna or
Quaker Flint
Chimneys?**

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited

Laporte, Martin & Cie.

**Importers and
Wholesale Grocers**

AGENTS IN CANADA FOR

"Princess Louise" Japan Tea

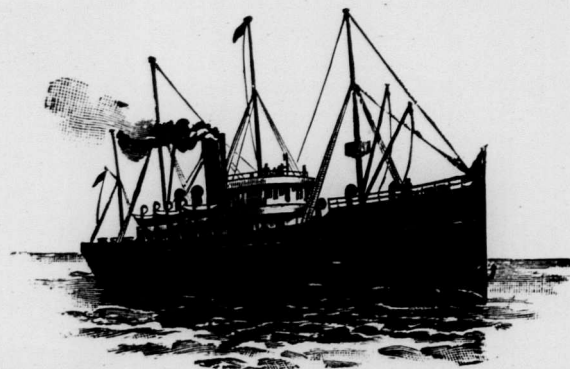
"Victoria" Japan Tea

"P. Richard's" Brandy

"Mitchell's" Whiskeys

St. Peter Street,

MONTREAL.

**The Export Merchant
Shippers' Directory**

OF GREAT BRITAIN AND IRELAND.

An Alphabetical List of Exporters arranged under their individual towns giving places of shipment and class of goods shipped.

Price 17/6.

37th YEAR OF PUBLICATION.

In conjunction with this work is also published

An Itinerary of the City of London.

London: Dean & Son, Limited

60^a, Fleet Street, E.C.

SPECIALY PACKED ON THE ESTATE
UGALLA ESTATE
 Ceylon Tea



UGALLA Ceylon Tea

Shipped by the
Co-operative Tea Gardens Co'y, Colombo
AWARDED GOLD MEDAL

at the Paris Exposition, 1900, being the highest award made for Teas.

WHOLESALE AGENTS

A. M. SMITH & CO., London, Ont.
KENNETH MACKENZIE & CO., Winnipeg.

	Montreal.	Toronto.	St. John, Halifax.		Montreal.	Toronto.	St. John, Halifax.
COFFEE				PETROLEUM			
Green—				Canadian water white	17½ 18	17	1 ½
Mocha	24	23 28	25 30	Sarnia water white	18	17	17½
Old Government Java	27	22 30	25 30	Sarnia prime white	20	16	17
Rio	10	10 12½	12 13	American water white	21	17	18½
Santos	29	11 14	29 31	Pratt's Astral (barrels extra)		17	9½
Plantation Ceylon	22 25	24 26	22 25				
Porto Rico	22 25	24 26	22 25				
Gautemala	18	15 20	18 22				
Jamaica	13	13 18	13 15				
Maracaibo							
NUTS				Black— TEAS			
Brazil		15 16	8½ 9	Congou—Half-chests Kalsow	13 60	12 60	11 40
Valencia shelled almonds	42 45	40 42	22 25	Moning, Paking	17 40	18 50	15 40
Tarragona almonds	15½ 16	15 13	13 15	Caddies Paking, Kalsow	35 55	35 55	30 50
Formegetta almonds		14½		Indian—Darjeelings	20 40	20 40	18 40
Jordan shelled almonds	10	40 43		Pekoe Souchong	18 25	18 25	17 24
Peanuts (roasted)	6½ 8	9 10	9 10	Ceylon—Broken Pekoes	35 42	35 42	34 40
" (green)	5½	7		Pekoes	20 30	20 30	20 30
Cocoanuts, per sack	3 00	3 75	3 50 4 00	Pekoe Souchong	17½ 40	17 35	17 35
per doz.		60 70		China Greens—			
Grenoble walnuts	11½ 13	11½ 9 12		Gunpowder—Cases, extra first	42 50	42 50	
Marbot walnuts	10 11	11½ 9 10		Half-chests, ordinary first	22 28	22 28	
Bordeaux walnuts	8 9	9 9 10		Young Hyson—Cases, sifted	42 50	42 50	
Sicily filberts	12 13	12 12½ 9 10		extra firsts	35 40	35 40	
Naples filberts	12 13	10 11 9 10		Cases, small leaf, firsts	22 35	22 35	
Pecans	12 16	13 15 10 11		Half-chests, ordinary first	17 19	17 19	
Shelled Walnuts		25 30	12 14	Half-chests, seconds	15 17	15 17	
				" " common	13 14	13 14	
SODA				Pingsueys—			
Bl-carb, standard, 112-lb. keg.	1 65 1 80	2 00 2 25	1 70 1 75	Young Hyson, ¼-chests, firsts	28 32	38 32	30 40
Sol soda, per bbl	70 75	80 90	85 90	" " seconds	16 19	16 19	
Sol Soda, per keg	95 1 00	1 00	95 1 00	" Half-boxes, firsts	28 32	28 32	
Granulated Sol Soda, per lb.		1		" " seconds	16 19	16 19	
SPICES				Japans—			
Pepper, black, ground, in kegs.				¼-chests, finest May pickings	38 40	38 40	
" palls, boxes	16 18	18	14 15	Choice	32 36	33 37	
" in 5-lb. cans	14 17	19 15	16	Finest	25 30	30 32	
" whole	15 17	19 12 13		Fine	25 27	27 30	
Pepper, white, ground, in kegs.				Medium	22 24	25 28	
" palls, boxes	26 27	26 27 24 28		Good medium	19 20	21 23	
" 5-lb. cans	25 26	25 26 20 22		Common	16 18	18 20	
" whole	23 25	23 25 20 22		Nagasaki, ¼-chests, Pekoe	13 15	15 17	
Ginger, Jamaica	19 25	22 25 20 25		" " Oolong	16 22		
Cloves, whole	12 30	14 35 18 20		" " Gunpowder	14 15		
Pure mixed spice	25 30	25 30 25 30		" " Siftings	16 19		
Cassia	13 18	20 40 16 20			7½ 11		
Cream tartar, French	25 24	25 20 22		RICE, MACARONI, SAGO, TAPIOCA			
" best	28 25	30 25 30		Rice—Standard B	3 00 3 10	3½	3 25 3 40
Allspice	10 15	13 16	16 18	Pans, per lb	4 25 4 75	4½	5 5 6 6
WOODENWARE				Japan			
Palls, No. 1, 2-hoop	1 90	1 60	1 90	Imperial Seta	4 40 4 90	5½	6 5 6 6
" 3-hoop	2 05	1 75	2 05	Extra Burnmah	4 60 4 10	4½	5 4 5 6
" half, and covers	1 75	1 70	1 75	Java, extra		4½	4 5 5 6
" quarter, jam and covers	1 45	1 20	1 45	Macaroni, dom'ic, per lb., bulk		6	6 7
" candy, and covers	2 70 3 20	1 75 2 70	3 20	" imp'd, 1-lb. pkg., French	5 6	7½	
Tubs, No. 0	11 00	8 50	11 00	" " " Italian	8 12	9 10	
" 1	9 00	7 00	9 00	Sago	8 10	11 12½	
" 2	8 00	6 25	8 00	Tapioca	3½ 4	4 4½	5 6
" 3	7 00	5 35	7 00		4½ 4½	4½ 5	5 6

Attention of all Grocers

is called to the

**GREEN AND BLACK
TEAS OF**

CEYLON and INDIA.

Grown by Brother Colonists under the Flag.

Try the Green Teas 

Their purity is a revelation to drinkers of Japans.

Packed by THE SALADA TEA CO. - Toronto

“ “ THE MONSOON TEA CO. “

“ “ THE BLUE RIBBON TEA CO. “

Handled by all Wholesale Grocers.

Toronto Salt Works TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

BASKETS

We make them in all shapes and sizes. We have

*Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,*

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .
Oakville Basket Co.
Oakville, Ont.

FINE CARPET

BROOMS

Also a full line of
Medium Grade and
Bamboo Handle
Brooms

SPECIAL VALUE.

Walter Woods & Co.
HAMILTON.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

506 Board of Trade Bldg., MONTREAL, QUE.
Telephone Main 1255.

10 Front St. East, Toronto. Telephone 2148.

PERSONS addressing advertisers will kindly mention having seen their advertisement in *The Canadian Grocer*.

CANADIAN ADVERTISING is best done by **THE E. DESBARATS ADVERTISING AGENCY.**
MONTREAL.

D. McLaughlin has opened a general store in Debert Station, N.S.

IN STOCK, EXCELLENT QUALITY.

*Fancy Malaga Grapes,
Fancy New Messina Lemons,
Fancy Sweet Senora and Jamaica Oranges.*

Do not forget us with your Xmas orders, will have full lines, Nuts, Dates, Figs, Fancy Navel and Valencia Oranges arriving shortly.

Hugh Walker & Son, Guelph, Ont.



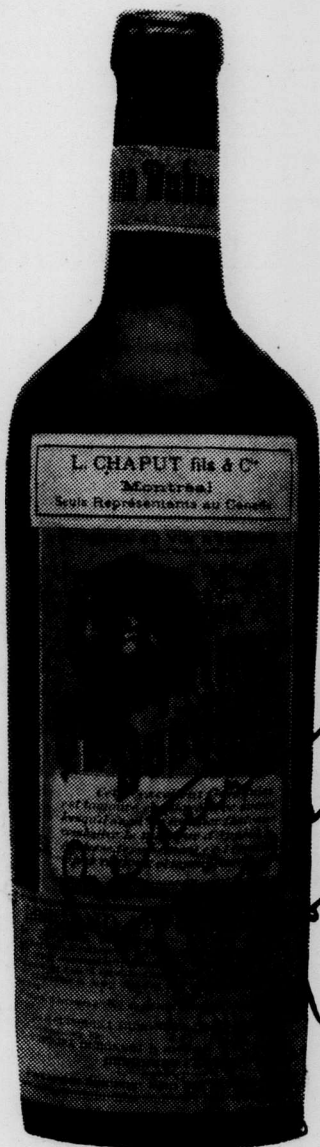
Should a Customer...
whom you know appreciates good things, not ask for Dwight's Cow Brand Soda, don't allow her to buy your bulk stuff. She will like Cow Brand the best, and you will make a larger profit on the sale.
John Dwight & Co., Toronto and Montreal.
Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec, P.Q. St. John's, Nfld.



PARAFFINE WAX "IN ONE POUND FOR CAKES"
HOUSEHOLD
USE, WASHING CLOTHES, IRONING, SEALING CANNED FRUIT, etc.
QUEEN CITY OIL COMPANY, Limited
SAMUEL ROGERS, President. TORONTO, ONT.

SEND FOR A TRIAL ORDER
... OF ...
The New Coffee
The best substitute for Tea or Coffee.
Write for terms. We are giving a big discount while introducing our new coffee. We want every grocer and general store keeper in the Dominion to get a sample order.
THE LEAMINGTON COFFEE CO.
LEAMINGTON, ONT.

Quinquina Wines.



The . . .

GRAND PRIX

was won by the Famous Quinquina Dubonnet (this being the highest award given at the Paris Exhibition, 1900).



The immense success obtained at the Paris Exhibition, 1900, where it secured the highest award, is a new proof of the popularity and the excellence of this

FAMOUS DUBONNET.

This superior wine is always employed with success in fortifying the stomach, helping the appetite, a good tonic for weakness, or nervousness; it is the best tonic and fortifying aperient.

All the first-class hotels and restaurants keep it; every up-to-date grocer should have it in stock. There is none better.

ASK FOR SMALL SAMPLE BOTTLE.

L. Chaput, Fils & Cie.

Wholesale Importers

MONTREAL.

Representatives for AINSLIE'S famous SCOTCH WHISKIES.

Sole Agents for Canada.

TORONTO RETAIL GROCERS ELECT OFFICERS.

THE regular monthly meeting of the Toronto Retail Grocers' Association was held in St. George's Hall, Elm street, on Monday evening. President J. D. Kelly occupied the chair. There were present: Vice-president B. Panter, Secretary Ed. Hawes, Treasurer D. Bell, and Messrs. F. H., J. A. and A. W. Johnston, D. W. Clarke, T. Clark, W. J. Sykes, T. Holmes, J. S. Bond, R. Davies, A. White, J. Nolan, D. McLean, J. A. Farewell, Jerry Burns, R. Van Loon, F. S. Roberts, A. O. Robinson, Thos. C. Scott, R. B. Snow, Fred. Thorne, R. Higgins and Geo. Good.

Communications were received from the Sick Children's Hospital, Toronto, asking for a grant to that institution, and from H. Mann, Petrolea, Ont., asking for a copy of the constitution and by-laws of the association.

Solicitor Kearns reported that the appeal of E. J. Henry, Queen street east, and A. Reddock, Parliament street, against their conviction under the early-closing by-law had been heard, but that judgment had been deferred. He would express no opinion as to the probable verdict, which he expected in a few days.

The baseball committee, who had charge of the baseball contests with the City Travelers' Association, reported that they had succeeded in beating their opponents, three good games having been played. They had the sum of \$2 left from the grant of \$20 made at the beginning of the season.

The report of the executive dealt with several matters left at last meeting for their consideration. In regard to the first of these, the proposal from the Merchants' Association that the two bodies should amalgamate, the executive advised against amalgamation, but, after a short discussion, it was decided to reconsider the matter, and a committee, consisting of J. D. Kelly, T. C. Scott, J. S. Bond, A. White and D. W. Clarke, was appointed to get more detailed information than had yet been presented.

The report suggested that the association give a smoker at the next meeting, Monday, January 14, when the new officers will be installed, and extend an invitation to the members of the City Travelers' Association. The suggestion met with general approval and was adopted without dissent.

The executive had advertised for a secretary, as directed at the last meeting. Twenty-nine applications were received. The committee advised that D. O. McKinnon be appointed for six months. After a brief discussion this was unanimously agreed to.

In regard to the annual "At Home," the committee advised that it be held in the Temple building early in February. This was approved, and the same committee as that of last year was appointed to look after the details of the work.

The communication from the Sick Children's Hospital was considered. After discussion it was decided to grant \$10. A. White then gave notice of motion that he would move at the next meeting that \$40 be taken from the special fund to be devoted to charitable purposes. It was desired by many of the members that the rules be suspended to enable the association to give the money before Christmas, but it was thought advisable not to establish such a precedent even for such a good cause. Mr. White's notice of motion stands.

Officers were then elected. In accordance with an established precedent, the vice-president during the past year, Benj. Panter, was unanimously elected president. For the office of vice-president, Messrs. T. Holmes, D. W. Clarke, A. O. Robinson, Jerry Burns, T. Nolan, J. A. Johnston, T. Clark and R. Higgins were nominated, but after the nominations were closed all of these gentlemen resigned, except Mr. Sykes, who thus became vice president without a contest, the first time this has happened for years.

David Bell was unanimously elected treasurer. The election of the executive entailed the only contest during the evening. The committee elected were: F. W. Johnston, J. Nolan, T. Clark and J. A. Johnston. The president and the treasurer were elected as trustees and Jerry Burns and R. Van Loon as auditors.

It was moved by F. W. Johnston and seconded by Jerry Burns, that the association should present Ed. Hawes, the retiring secretary, with the sum of \$25 in gold, as an expression of the kindly feeling of the members toward him and of their appreciation of the excellent service which he had rendered during the years he had occupied the position he was resigning. The motion proved a popular one, and after speeches by several members expressing hope that the business which Mr. Hawes had engaged in would prove a success, the money was unanimously granted.

After adjournment, two events which were left over from the annual picnic, were decided. The first of these, a guessing contest, aroused considerable interest. The winners were: Messrs. White, Robinson and D. W. Clarke. The next contest, a shooting match, proved exciting, as many of the members are true sportsmen and the chance to show their skill with the pistol was enthusiastically taken. The first round left R. B. Snow and F. W. Johnston tied for first place, and T. Clarke and Benj. Panter for third. The shoot-off left the winners: 1, R. B. Snow; 2, F. W. Johnston; 3, Benj. Panter.

Poultry Wanted

We are now prepared to pay cash for Chickens, Turkeys, Ducks, and Geese, dressed or dressed and drawn, delivered at our Canning Factory, corner York and Inchbury Streets, Hamilton.

Prompt remittance in cash made to all who ship from a distance.

The Simcoe Canning Co.


CULINARY TOPICS

The new high-class household magazine, is the friend of the grocery trade. The first (October) number contains an article entitled, "Get Your Groceries from a Grocer." The Thanksgiving number has an article on "The Grocery vs. the Departmental Store." The exceptionally beautiful Christmas number has one called, "A Foe to Independence." All the articles impress the housewife and family with the advantages of dealing with a grocer instead of a departmental store. Such articles will be a continuous feature of the new magazine.

It would be a splendid plan for you to order 50 or 100 copies of these issues, or to send present or prospective customers a year's subscription each, as Christmas presents. 10 cents a copy; \$1.00 a year.

Address, "CULINARY TOPICS,"
14 Oliver Street, BOSTON, MASS.

Write for quotations on



Clothes Pins

Rebuilt Pins
Manufactured by
The W. C. Kane & Sons Mfg. Co'y
Limited
Newmarket, Ont.
17 1/2
THEY ARE A FULL COUNT PIN.
BOECKH BROS. & COMPANY,
TORONTO.

Soap

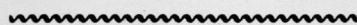
"IMPERIAL" and
"SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

THE BELL TELEPHONE COMPANY OF CANADA, LIMITED.



TORONTO, December 14th, 1900.

DEAR SIR,—

As you have probably received a circular from the Municipal Telephone Committee asking you to sign a three years' contract, we venture to submit a few points to your consideration before you lend encouragement to a proposal that will involve the city in a big undertaking from which there can be no retreat except at a vast loss.

They estimate that \$675,000 will equip a system for 6,000 subscribers. We consider this estimate entirely inadequate. It would probably fall as far short, proportionately, as did the estimate for the new City Hall and the new St. Lawrence Market.

Aside from the miscalculations upon which their figures are based, we wish to point out that, however successful the Municipal Telephone Scheme may be, the very best it could do would be to divide the field with us in Toronto.

It means that business men must have two telephones at a cost of \$80 instead of one at a cost of \$45. This has been the result wherever rival telephone companies have existed.

It will impose two telephones upon every business man who wants a local service equal to that which he has now.

The municipal service would be isolated. It would be purely local, and, as Toronto is the distributing centre for Ontario, she cannot afford to cut herself off from the outside country, thereby allowing trade to be diverted to Montreal, Hamilton, and other competing points.

What would the doctor, the druggist or the grocer do—adhere to one telephone service while his patients or customers were divided among two systems, or would he put in a telephone from each service?

We submit that a dual service cannot really be of benefit to those who use telephones, as it will double the expense and inconvenience of getting the same service as at present, and give but a portion of the present service to those who seek to do with but one telephone.

Yours respectfully,

THE BELL TELEPHONE CO. OF CANADA.

EXTRACT FROM "THE AMERICAN TELEPHONE JOURNAL,"
NEW YORK, NOVEMBER 22, 1900:

"The City of Stockholm operates a telephone system; so does the Christiania Telephone Company, which is a monopoly, but they are both losing money and neither give satisfaction."

TRADE IN COUNTRIES OTHER THAN OUR OWN.

A CABLE from London received Saturday reports the market in London on currants as being somewhat firmer.

DRIED FRUITS IN NEW YORK.

In connection with dried fruits and nuts Arguimbau & Ramee, New York, say: "Parties engaged in cleaning and packing currants have been in the market lately selecting such lots as suit their purpose, in consequence of which the best grades are getting very scarce. Layer Valencia raisins are doing better at the decline in prices. Malaga bunch and fine loose continue selling, though chiefly in small quantities. As the arrivals of Smyrna figs are now light it is to be expected that the weekly sales at auction, which were the principal cause of the heavy decline, will lop, and that the market will improve. A considerable quantity of new Persian dates, due here on Monday, are sold to arrive. The demand for Sicily filberts, Naples and Grenoble walnuts has been somewhat better than was expected, and stocks are more closely cleaned up. We note an advance in the price of Tarragona and Ivica almonds. Shelled almonds continue in the same unsatisfactory condition, owing to the pressure to sell when here and no buyers for this article in the market."

CALIFORNIAN NAVAL ORANGES.

A despatch from Los Angeles, under date of December 7, says: "One hundred and seventy-five cars of oranges were shipped from here on Wednesday. There has been a great shortage of cars for the last three days, but the railroads promise plenty of cars by to-morrow. Prices are holding out; fancy navels are \$1.90, and choice, \$1.65."

CALIFORNIAN PRUNES.

Mail advices from San Jose, Cal., to The New York Journal of Commerce, state: "President Bond, of the Cured Fruit Association, reports a 50 per cent. increase in prune shipments for the week ending December 1 over the week before. Despite this increase in sales, however, the market is still very dull. Few of the packing-houses are operating, and prunes fill the bins to the rafters. Cold weather and the passing of fresh fruits are expected to produce a heavier demand for prunes. There has been a small export demand in the past week."

VALENCIA RAISINS IN ENGLAND.

Sales of Valencias both for home and export trades continue to be heavy, but a

great deal more remains to be done before the previous deficiency can be made up; indeed, it is probable that the business missed in October will be almost entirely lost. The anxiety to get rid of tender fruit before it becomes unsalable for grocery purposes has caused a further reduction in this description, but prices for sound fruit have been fully maintained, while any parcels of really good quality, which are becoming very scarce, have advanced fully 2s. per cwt.—Produce Markets' Review.

THE BRITISH CHEESE MARKET.

The long-continued upward movement in cheese received a check a few weeks back, and a period of stagnation has followed, which has led to a drop in some quarters and an almost cessation of business in others. It was only to be expected that a pause must come sooner or later after such a phenomenal persistence of high prices right through the season, and the only surprise to a great many in the recent quieting down is that it did not come sooner. The small home make of last year, and the absence of stocks of any magnitude when this season opened, accounted for the high prices at which the early transatlantic make was sold, and for the continuance of pretty high rates throughout the summer; but the increase in shipments was bound to fall at last, and, as buyers have begun to accumulate stock, there is no urgent need for large purchases, and holders have a feeling that they must give way somewhat. People, on the other side, expecting a break as they did long before it came, precipitated it themselves somewhat by getting anxious and lowering their c.i.f. offers, so that Liverpool took the matter in hand and put prices down a point or two, to be followed by Glasgow, Bristol and Cardiff. London, however, has had more confidence in the statistical position; and, though concessions have been made to secure prices, there has been no material lessening of the first-hand price of finest cheese. Nor should we expect to see prime Septembers move down much, though they are bound to be affected by any adverse movement in less fancy goods. The policy of reserve adopted by buyers has not, as we have said, resulted in causing any weakness on the part of holders, but it has undoubtedly acted as a brake on the forcing up of rates, and stayed the finest qualities from reaching altitudes forbidding retail profit. The market has firmed up again and presented a more lively aspect, the recrudescence of buying having in some cases resulted in improving values by 6d. to 1s. per cwt.

This is due, doubtless, to the fact that retailers have commenced to lay in their Christmas stock, and we are under the impression they are right to get in at present prices.—Grocers' Journal, December 1.

THE RAISIN SITUATION.

F. A. Hawkesworth has issued the following statements regarding the Valencia and Sultana raisin situation: "Valencia raisins, crop of 1900—Stock on hand November 1, 28,000 boxes; November receipts, 14,000 boxes; distribution and in transit to Canada, 8,000 boxes; leaving a total stock on hand December 1 of 34,000 boxes. Sultana raisins, crop of 1899-1900—Stock on hand November 1, 7,000 boxes; November receipts, 13,100 boxes; distribution during November, 4,700 boxes; leaving a total stock on hand December 1 of 16,000 boxes."—New York Journal of Commerce.

THE SITUATION IN CURRANTS.

The duty-paid clearances of currants from November 1 to 20 have altogether exceeded 1,200 tons, which as a total is much larger than expected by the trade during a time of unusual depression. If the trade should continue at anything like the present scale, the financial difficulties which have been principally the cause of the depression will soon disappear, and a healthier state of things will become apparent. The fall in price during the week has been about 3s. in Provincial fruit and from 5s. to 7s. in Gulph and Vostizza. These reductions, however, have not been accepted by the usual shippers, but are the result of various forced sales by speculators; in fact, at the moment there are two distinct markets, one being the usual shippers' market and the other the needy dealer or speculator. The weight of fruit which is possible to be bought at the lowest quotation is a very small proportion of the existing stock, and those who are in a position to know seem to be of opinion that the removal of 500 tons of fruit of this description from the currant market would entirely alter the tone which at present exists. It would, however, be most unfortunate to see any further speculation enter the market at this time, particularly as the prices have reached a much more reasonable level, and one which makes it possible for the fruit to be sold at a price which would command a healthier rate of consumption, and probably see the present difficulties entirely cleared away. In fact, it is now evident that the public have been frightened at the extreme quotations which have been circulated in the daily papers and have abstained from purchasing this fruit.—Produce Market's Review.



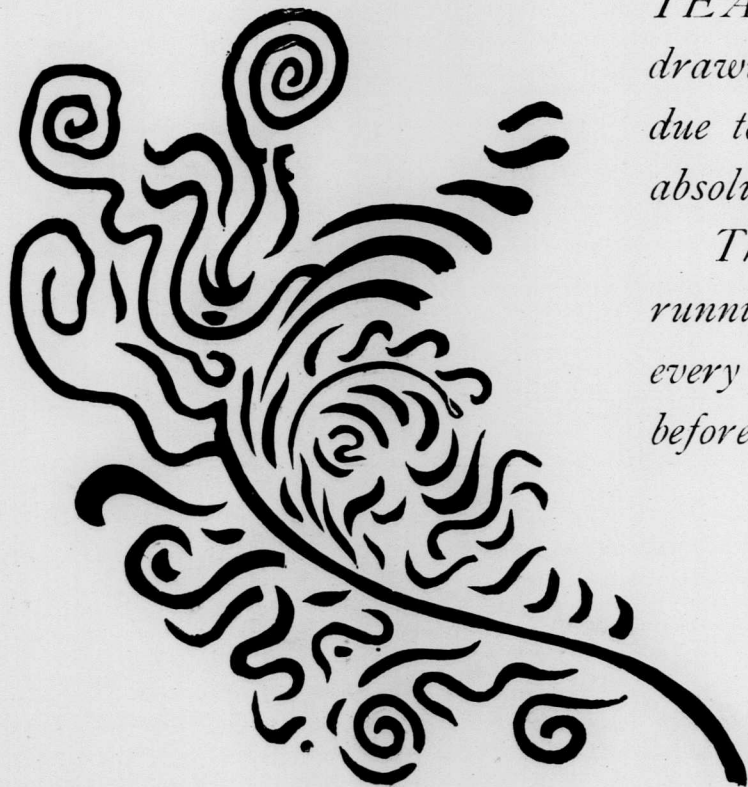
A large demand is certain to be created and maintained for a good article—hence the large sale of . . .

JAPAN TEAS

On account of their Purity, Deliciousness, Healthfulness, people prefer them to all other, cheap, trashy teas. JAPAN

TEA has a rich, clear, sparkling, drawing quality, which is solely due to the fact that every leaf is absolutely pure.

There is never any danger of running up against a bad lot—every pound is officially inspected before export.



Ogilvie's Hungarian

Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

E. HUDON & CO., general merchants, St. Octave (Rimouski) Que., have assigned.

Fred. R. Hook, baker, etc., Oshawa, Ont., has assigned to F. L. Green.

Thomas J. Morris, grocer, Charlottetown, P.E.I., has assigned to G. E. Auld.

A meeting of the creditors of Nosbert Marin, grocer, Montreal, has been held.

Cyprien Primeau, general merchant, St. Urbain, Que., has assigned to H. Lamarre.

V. E. Paradis has been appointed curator of T. Ross, general merchant, Amqui, Que.

J. H. Sykes, wholesale confectioner, Montreal, has assigned to Kent & Turcotte.

H. Humphrey, general merchant, Cambridge, N.B., is offering 25c. on the dollar.

A compromise is being offered by the estate of J. M. Simington, baker, etc., Moose Jaw, N.W.T.

A meeting of the creditors of Joseph Lafrance, general merchant, Narenes, Que., has been held.

J. W. Mill, grocer, etc., Toronto, has assigned to George Fairles, and a meeting of his creditors has been called.

Heath & Heath, general merchants, Georgeville, Que., have assigned, and a meeting of their creditors was held on Wednesday.

H. Roberts & Co., general merchants, Strathclair, Man., have executed trust deed to Newton & Davidson for the benefit of their creditors.

Simeon Renaud, general merchant, etc., St. Tite des Caps (Montmorency) Que., has assigned, and a meeting of his creditors has been called.

PARTNERSHIPS FORMED AND DISSOLVED.

Stott Bros., grocers, St. Henri de Montreal, have registered partnership.

E. W. Abbott & Son, general merchants,

Lennoxville, Que., have registered partnership.

G. Emard & Cie, grocers, Montreal, have dissolved, and G. A. Emard & Co. have registered partnership.

B. Houde & Co. have registered partnership as manufacturers of tobacco, etc., Montreal and Quebec.

J. Embree and Iran Pipes have registered copartnership under the style of Pipes Bros., grocers, Amherst Beach, N.S.

Goodman & Licker, general merchants, Tadousac, Que., have dissolved. Mr. Licker is removing to Bic, Que.

Wm. F. McCurdy has registered as sole partner under the style of McCurdy & Co., general merchants, Baddeck, N.S.

Copartnership has been registered by C. L. Mitchell and H. E. Baker under the style of C. L. Mitchell & Co., lobster packers, Louisville, N.S.

SALES MADE AND PENDING.

A. O. Foreman, grocer, Toronto, has sold out.

Crockett & Co., grocers, etc., Halifax, have sold out.

H. B. Edwards, grocer, Moncton, N.B., has been closed under bill of sale.

The stock of Campbell Bros., grocers, etc., Rat Portage, Ont., has been sold.

The assets of Labossiere & Frere, grocers, Montreal, are to be sold on December 19.

The assets of C. B. Hilchey, general merchant, Tangier, N.S., have been sold.

The stock of Thomas Tanner, grocer, Pictou, N.S., is advertised for sale by the sheriff.

Owen J. B. Yearsley, grocer, etc., Little Britain, Ont., is offering his cheese factory for sale.

Thomas Gratton, grocer, etc., Hull, Que., has sold his dry goods stock at 73½c. on the dollar.

A. J. Ford & Co., general merchants, Woodham, Ont., are advertising their business for sale.

The stock of G. R. M. Stritzel, general merchant, Plum Coulee, has been sold at 70c. on the dollar.

The stock, etc., of the estate of E. H. Powell, confectioner, etc., Port Elgin, Ont., is offered for sale by tender.

The stock of the estate of Hewitt & Zimmerman, general merchants, Oil Springs, Ont., is to be sold by auction on December, 17.

CHANGES.

T. A. Creighton, grocer, Cranbrook, B.C., has sold out to Malcolm B. King.

Alfred Perry, general merchant, Salmon Arm, B.C., is giving up business.

James Ryan, grocer, Port Rowan, Ont., has been succeeded by G. W. Ryan.

W. Buckborough, grocer, Woodstock, Ont., has sold out to Burgess & Currie.

R. A. Howard, general merchant, Parrsboro', Ont., has sold out to D. S. Howard.

W. H. Jones, general merchant, Carlyle, N.W.T., has removed to Arcola, N.W.T.

The business of Patrick Gillen, grocer, Woodstock, N.B., is being continued by his widow.

Goertzen, Dyck & Co., general merchants, Osterwick, Man., have been succeeded by P. J. Dyck.

John Simpson has registered as proprietor of Bell, Simpson & Co., commission produce dealers, Montreal.

FIRES.

B. N. Reid, general merchant, Gracefield, Que., has been burned out; insured.

DEATHS.

Dennis Egan, grocer, Ottawa, is dead.

W. H. Lyons, grocer, etc., Hull, Que., is dead.

E. B. Hyson, confectioner, etc., Mahone Bay, N.S., is dead.

John Carr, of Carr & Co., general merchants, Port Honey, B.C., is dead.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto

VINEGAR

is an article upon which the grocer has a fair margin. Then why risk your customers' pickles, and your own trade, by selling goods other than the best? Every dealer acknowledges that **The Wilson, Lytle, Badgerow Co., Limited**, of Toronto, turn out the very best and purest vinegar made in Canada. So handle only their goods.

WHAT IS PRATTS FOOD?

It is a health food for Horses, Cows, Sheep, Hogs and Poultry—the greatest Animal Regulator ever known. A preparation made of roots, herbs and barks—absolutely free from poisons and chemicals. Pratts Food builds up the animal tissues, renovates the system, regulates the organs that are susceptible to disease, makes firm flesh, strong sinews, sound bone. It is pure, wholesome, palatable.

A GREAT SELLER.

\$4.80 per Case. Freight allowed on two case lots. Profit, 50 per cent.

ROBERT GREIG & CO., TORONTO.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

XMAS FRUITS.

Your Christmas display will be incomplete without a fine showing of **FRUIT**.

We mention a few lines, all of which are the finest, and at prices that will ensure you of a good profit: **ORANGES** (Navels, Valencias), **LEMONS**, **ALMERIA GRAPES**, **NEW DATES**, **FIGS**, **CRANBERRIES**, **NUTS**, etc. All these lines we will tell you more of by sending us your address for weekly quotations. Order early for Xmas.

WHITE & CO., WHOLESALE IMPORTERS FRUIT and PRODUCE, 64 Front St. E., TORONTO.

Neilson's

GENUINE HOME-MADE

Mince Meat

This article has been on the Toronto Market for the last ten years, and has given perfect satisfaction to all who have used it. Only the best materials used in the manufacture. Cleanliness guaranteed.

Put up in 12-lb. Pails
 " " 27-lb. Pails
 " " 65-lb. Tubs
 " " 2 and 5 lb. Tins when requested.

Will keep indefinitely when put up in tins. Ask your wholesale grocer for this article.

Wm. Neilson, 60 Lynd Avenue, Toronto, Ont.

BUTTER AND CHEESE IN THE WEST INDIES.

THE value of the British West Indies as a market for Canadian butter and cheese is well worth serious consideration by the producers and exporters of Canada. Fortnightly communication between Halifax and the islands of St. Kitts, Nevis, Dominica, Antigua, Montserrat, St. Lucia, Barbados, St. Vincent, Grenada, Tobago, Trinidad, and the colony of British Guiana on the coast of South America, give ample opportunity for development of business in these lines if Canadian exporters comply with the requirements of the tropical markets, both in selection of the articles shipped and the packing of the same to suit the influences of the tropical climate. A monthly steamship service is also made by Pickford & Black between Halifax and Jamaica, calling at Bermuda. These afford three chances a month for shipment of goods to the little market of Bermuda, which in itself consumes cheese to the value of \$15,000, and butter to the value of \$70,000 per annum.

The annual imports of butter as given by islands are :

	lb.
Trinidad	600,000
Barbados	325,000
Jamaica	700,000
British Guiana	500,000
Leeward Islands	95,000
Grenada	20,000
St. Lucia	55,000

The annual imports of cheese as given by islands are :

	lb.
Trinidad	250,000
Barbados	85,000
British Guiana	275,000
Jamaica	300,000
Leeward Islands	40,000
St. Lucia	30,000

Out of the total quantity of butter imported into Trinidad last year, Canada supplied a little less than 3 per cent. ; in Barbados, she supplied less than 7 per cent. ; and these proportions may be accepted as an average of the butter imports from Canada into all the other islands. Of the total imports of cheese into Trinidad, less than 10 per cent. came from Canada ; in Barbados, the total cheese imports from Canada were 35 per cent.

The reasons why we are not doing a larger business may be summarized as follows :

1. Failure to make an article similar to that imported from other countries.
2. The packing of the article in such a way that it will not stand the deteriorating effects of a hot climate.

At least 66 per cent. of the butter used in the British West Indies is of French production, put up in kegs of 66 lb. ; samples of this were shown in the West-Indian exhibit at the Halifax Fair. This butter would need to be sold at about 19c. f. o. b.

Halifax, package included ; it is used by the laboring classes, and contains a large quantity of pickle. The best grade of butter comes from Denmark and retails in most West-Indian markets at 45c. per 1-lb. tin. The duty in Trinidad is 2c. per lb. The second grade comes from France and retails at 38c. A 1-lb. tin is the most popular and practicable size.

Cheese for the West Indies should be put up in 30 lb. boxes, and the box should be very strong. New York controls the market for cheese in the West Indies, the most popular brand being Randall's "Unadella." The business of this firm with such places as Trinidad is very large. Their selling price ranges from 12 to 14c. f.o.b. New York. West-Indian importers claim that the Canadian cheese is too rich and that the moment the skin is cut the oil oozes out and the cheese becomes brittle and unsuitable for retailing ; but, no doubt, this can be rectified by a series of experiments on the part of our manufacturers. It may be well to add that in one or two markets, notably Barbados, cheese imports from Canada have increased at a most encouraging rate in the past few years.

[The above is from a folder issued by Pickford & Black, Halifax.—Editor CANADIAN GROCER.]

EXPORTS OF APPLES.

The total exports of apples for the season to date number 786,052 bbls, compared with 872,248 bbls for the same period last year. Shipments for the week were made as follows : New York, 16,285 bbls ; Bos-

ton, 25,389 bbls ; Montreal, 4,139 bbls, and Portland, 10,964 bbls.

HAVE GOT THEIR LICENSES.

The Provincial Secretary has issued licenses to the following companies operating under extra Provincial charters : The James Goldie Company, Limited, of Guelph ; Evans & Sons, Limited, of Great Britain ; The Collingwood Meat Company, Limited ; The T. Long & Brother Company, Limited, Collingwood ; The Simpson Company, Limited, Berlin ; Dominion Transport Company, Limited, Toronto ; Canadian Transfer Company, Toronto ; Toronto Biscuit and Confectionery Company, Limited ; Almonte Knitting Company, Limited ; Ottawa Forwarding Company, Limited ; Wm. Kennedy & Sons, Limited, Owen Sound ; Geo. E. Tuckett & Son Company, Limited, Hamilton ; Georgian Bay Lumber Company, Limited ; Russell Hotel Company, Limited, Ottawa ; J. D. King Company, Limited, Toronto ; Hardill Engine Company, Limited, Mitchell ; Kohler-Hayseen & Stehn Manufacturing Co., of Pennsylvania ; Ottawa Truss and Surgical Manufacturing Company, Limited ; James Cooper Manufacturing Company, Limited, Rat Portage ; Deschenes Electric Company, Limited, Ottawa ; Ontario Mining Company, Limited, Rat Portage ; Westinghouse Manufacturing Company, Limited, Hamilton ; Canada Colored Cotton Mills Company, Limited, Cornwall ; Paterson Manufacturing Company, Limited, Toronto ; Ottawa Despatch and Agency Company, Limited ; Ottawa Carbide Company, Limited ; Dominion Fish Company, Limited, Goderich ; Toronto Type Foundry Company, Limited.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

EMPIRE

SMOKING TOBACCO

In 5, 10 and 15c. Plugs.

EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is A BIG PLUG FOR LITTLE MONEY.

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.



Boston Laundry Starch...

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

SOLD BY

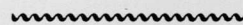
THE F. F. DALLEY CO.,
LIMITED
HAMILTON.

Hams and Bacon For Christmas Trade.

The demand for choice supplies will be more exacting during the holiday season than at any other time of the year. Your customer wants the very finest provisions for her Christmas feast, and you must have them in stock to supply her.

There is no finer Bacon made than Fearman's English Breakfast Bacon, and our "Star Brand" Hams are equally as good—**order them now.**

Also the best English Mince Meat. Stilton Cheese, both English and Canadian, Goudas, Edams and Gilt-edge Cheddars. We shall be pleased to hear from you in time for Christmas trade.



F. W. FEARMAN CO.,
LIMITED
HAMILTON.

Your Christmas Stock

IS NOT COMPLETE UNLESS YOU
HAVE A FULL LINE OF

REGISTERED
Bow Park
BRANDS

Pickles and Relishes.

Ask your Wholesale Grocer or write direct.

Shuttleworth & Harris,
BOW PARK FARM
BRANTFORD - - CANADA

THE CANADIAN PACKING CO.
LONDON, ONT.

WE SELL



LARD
BACON, HAMS
CANNED MEATS

GUARANTEED CHOICE AND PURE.
GOLD MEDAL, PARIS 1900.

THE "ROSWOOD," London,
Acetylene Gas Machine, entirely automatic,
safe, no smell. Accepted by Canadian
Fire Underwriters' Association without in-
crease of premium. **Cheaper** than Coal Oil.
Sold on trial. **Agents wanted.**

THE ROSWOOD LIGHT CO.
LIMITED
152 Carling Street - LONDON, CANADA



CARR & CO'S

CELEBRATED

Cafe Noir Biscuit

(The Original and Genuine.)

We carry it in stock and we can Sample your Trade.

Send in a list of customers.

FRANK MAGOR & CO.

CANADIAN AGENTS

16 St. John St., MONTREAL.

Reliable goods bring you new customers.

Southwell's

Pure Fruit Jams



Are always reliable.

They stand at the head.

Send for reduced price list.

FRANK MAGOR & CO.

AGENTS FOR CANADA

16 St. John St., MONTREAL.

Current Market Quotations for Proprietary Articles

December 13, 1900.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Table listing various baking powder brands like Cook's Friend, Diamond, and Imperial Baking Powder with their respective prices.

IMPERIAL BAKING POWDER.

Table listing Imperial Baking Powder in various case sizes and per doz prices.

MAGIC BAKING POWDER.

Table listing Magic Baking Powder in various case sizes and per doz prices.

JERSEY CREAM BAKING POWDER

Table listing Jersey Cream Baking Powder in various case sizes and per doz prices.

BLACKING.

Table listing Carr & Sons' Blacking in various gross boxes and per gross prices.

SHOE POLISH.

Table listing Henri Jonas & Co.'s Shoe Polish in various gross boxes and per gross prices.

BLUE.

Table listing various blue products like Keen's Oxford and Reckitt's Square Blue with prices.

BLACK LEAD.

Table listing various black lead products like Reckitt's and Nixey's with prices.

CORN BROOMS

Table listing various corn broom brands like Bockh Bros and Peek, Freen & Co. with prices.

BISCUITS.

Table listing various biscuit brands like Metropolitan mixed and Florence Wafers with prices.

CARR & CO., LIMITED.

Table listing Carr & Co., Limited products like Cafe Noir and Ensign with prices.

CANNED GOODS.

MUSHROOMS.

Table listing various mushroom brands like Henri Jonas & Co. and Moyen's No. 2 with prices.

FRENCH PEAS-DELORYS.

Table listing various French peas brands like Henri Jonas & Co. and Moyen's No. 2 with prices.

FRENCH SARDINES.

Table listing various French sardine brands like Henri Jonas & Co. and Trefavennes with prices.

CHOCOLATES & COCOAS.

Table listing various chocolate and cocoa brands like Epps' and Smaller quantities with prices.

CADEBURY'S.

Table listing various Cadbury's products like Frank Magor & Co. Agents with prices.

TODHUNTER, MITCHELL & CO'S.

Table listing various Todhunter, Mitchell & Co's products like Chocolate with prices.

Cocoa-

Table listing various cocoa brands like Homeopathic, Pearl, and London Pearl with prices.

Table listing various chocolate and cocoa brands like Fry's, Mott's, and Homoeopathic with prices.

Table listing various chocolate and cocoa brands like John P. Mott & Co's and Mott's with prices.

Table listing various chocolate and cocoa brands like Cowan Cocoa and Chocolate Co. with prices.

Table listing various chocolate and cocoa brands like Imperial and Medium size jars with prices.

Table listing various chocolate and cocoa brands like Robert Greig & Co. Agents with prices.

53 Front St. E.
TORONTO

ESTABLISHED
1858

Works:
Cardinal, Ont.

164 St. James St.
MONTREAL

Benson's Enamel Starch

A Cold
Water
Starch

SEE OUR PRICE LIST.

The Edwardsburg Starch Co.
LIMITED

MADE AND GUARANTEED
BY THE
EDWARDSBURG STARCH CO., Limited



DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.		LICORICE.		MATCHES.	
JAMES TURNER & CO. per lb.		YOUNG & SMYLYE'S LIST.		Eddy's Telegraph, single cases..... \$3 70	
Mecca.....	0 32	5-lb. boxes, wood or paper, per lb.....	\$0 40	five cases.....	3 50
Damascus.....	0 28	Fancy boxes (36 or 50 sticks) per box..	1 25	Telephone, single cases.....	3 60
Calro.....	0 20	"Ringed" 5 lb. boxes, per lb.....	0 40	five cases.....	3 40
Sirdar.....	0 17	"Acme" Pellets, 5 lb. cans, per can..	2 00	Eagle Parlor, single cases.....	1 60
Old Dutch Eto.....	0 12 1/2	"Acme" Pellets, fancy boxes (40)	1 50	five cases.....	1 50
TODHUNTER MITCHELL & CO.'S		per box.....	2 00	ORANGE MARMALADE.	
Excelsior Blend.....	0 32	Tar, Licorice and Tolu Waters, 5 lb.	2 00	T. UPTON & CO.	
Jersey.....	0 29	cans, per can.....	1 75	1-lb. glass	2 doz. case, per doz.. \$1 00
Rajah.....	0 20	Licorice Lozenges, 5 lb. glass jars....	1 50	7-lb. pails	pails in crate, per lb..... 0 67 1/2
Old Government Java.....	0 28	5 lb. cans.....	1 45	PICKLES.	
Maracaibo.....	0 18	"Purity" Licorice, 200 sticks.....	0 73	STEPHENS.	
West India.....	0 16	100 sticks.....	0 73	A. P. Tippet & Co., Agents.	
Rio, choice.....	0 12	Dulse, large centsticks, 100 in box... 0 75		Patent stoppers (pints), per doz..... 2 30	
CLOTHES PINS.		MUSTARD.		Corked pints, " " " " " " " " 1 90	
BOKKE BROS. & CO.		COLMAN'S OR KEEN'S.		BAYLE'S.	
Clothes Pins (full count), 5 gross in	case, per case..... 0 55	D. S. F., 1/4 lb. tins, per doz.....	\$1 40	Robert Greig & Co., Toronto, Agents.	
4 doz. packages (12 to a case).....	0 70	" " 1/2 lb. tins, " " " " " " " "	5 00	1/2 Pints. Pints	
6 doz. packages (12 to a case).....	0 90	Durham, 4 lb. jars, per jar.....	0 75	Pandora, per doz..... \$2 15 \$3 60	
EXTRACTS.		F. D., 1/4 lb. tins, per doz.....		Sliced Sweet..... 1 75 2 85	
HENRI JONAS & Co. Per gross.		1/2 lb. tins.....		Hot Stuff..... 1 75 2 85	
1 oz. London Extracts.....	\$6 00	1 lb. tin.....		Tobasco Sauce, 2-oz. bottle, per doz..... \$4 25	
1 oz. " (no corkscrews).....	5 50	30-lb. " " " " " " " "		Tobasco Peds in vinegar, 1/2 pt. " " " " " " 3 25	
2 oz. " " " " " " " " " "	9 00	Jellies—		SODA.—COW BRAND	
1 oz. Spruce essence.....	6 00	1-lb. glass jars, per doz.....		Dwight's Soda	
2 oz. " " " " " " " " " "	9 00	1-lb. tin pails, 8 pails in crate, per lb.		Case of 1 lbs. (con-	
2 oz. Anchor extracts.....	12 00	7-lb. wood pails, 6 " " " " " "		taining 60 pkgs.),	
4 oz. " " " " " " " " " "	21 00	14-lb. " " " " " " " " " "		per box, \$3.00	
8 oz. " " " " " " " " " "	36 00	30-lb. " " " " " " " " " "		Case of 1/2 lbs. (con-	
1 lb. " " " " " " " " " "	70 00	Jellies—		taining 120 pkgs.	
1 oz. Flat.....	9 00	1-lb. glass jars, per doz.....		per box, \$3.00.	
2 oz. Flat, Anchor extracts.....	18 00	7-lb. wood pails, per lb.....		Case of lbs. and 1/2	
3 oz. Square.....	21 00	14-lb. " " " " " " " " " "		lbs. (containing 50	
4 oz. " " (corked).....	36 00	30-lb. " " " " " " " " " "		1 lbs. and 60 1/2 lb.	
8 oz. " " " " " " " " " "	72 00	Jellies—		packages) per box, \$3.00.	
KNIFE POLISH.		Nixey's "Cervus" 6d. and 1s. tins.		Case of 5c. pkgs (containing 96 pkgs) per	
Nixey's "Cervus" 6d. and 1s. tins.		For price list and sliding scale apply W. G.		box, \$3.00.	
Nixey, 12 Soho Sq. London, Eng.					

GILLARD'S PICKLE

IS SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Manufactured from the choicest vegetables and finest English pickling vinegar, it stands to-day THE FINEST PICKLE IN THE WORLD. 12 Gold Medals have been awarded for superior excellence.

GILLARD'S PICKLE—Cases of 2 Dozen.

5-Case Lots and over \$3.20 Per Dozen.
Less Quantity, 3.30 "

GILLARD'S SAUCE

is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over \$1.40 Per Dozen.
Less Quantity 1.50 "

GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.

SOAP



A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs., \$10.20.
Maypole Soap, black, per grs., \$15.30.
Oriole Soap, per gross, \$10.20.

Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20



No. 4—3 dozen in case, per gross .. 4 80
6—3 dozen in case " " .. 8 40

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb.
No. 1 White or Blue, 4-lb. cartons 0 05½
No. 1 " 3-lb. " 0 05½
Canada Laundry " 0 04½
Silver Gloss, 6-lb. draw-lid boxes 0 07
Silver Gloss, 6-lb. tin canisters... 0 07
Edwards'g Silver Gloss, 1-lb. pkg. 0 07
Kegs Silver Gloss, large crystals 0 06
Benson's Satin, 1-lb. cartons.... 0 07½
No. 1 White, bbls. and kegs..... 0 04½
Benson's Enamel, per box..... 3 00

Culinary Starch—
Benson & Co.'s Prep. Corn..... 0 06
Canada Pure Corn..... 0 04½

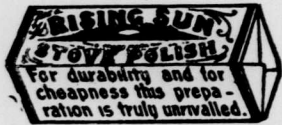
Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 07½

KINGSFORD'S OSWEGO STARCH.

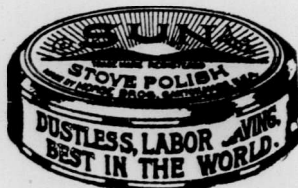


SILVER { 40-lb. boxes, 1-lb. pkgs., 0 08
GLOSS { 6-lb. boxes, sliding covers 0 (8½
 { (12-lb. boxes each crate) 0 (8½

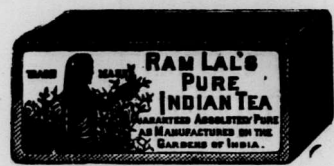
STOVE POLISH.



Per gross
Rising Sun, 6-oz. cakes, ½-gross bxs. \$ 8 50
Rising Sun, 3-oz. cakes, gross bxs 4 50
Sun Paste, 10c. size, ¼ gross boxes... 10 00
Sun Paste, 5c. size, ¼ gross boxes.... 5 00



PURE—40-lb. boxes 1-lb. pack..... 0 07
48-lb. " 16 3-lb. boxes.. 0 07
For puddings, custards, etc.
OSWEGO CORN STARCH } 40-lb. boxes, 1-lb. packages..... 07½
ONTARIO } 55-lb. to 45-lb. boxes, 6 bundles 0 08
STARCH IN } Silver Gloss..... 0 07½
BARRELS } Pure 0 06½
BEE STARCH.
Cases, 64 pkgs. 48's \$5.00
½ Cases, 32 pkgs. 24's 2.50
Packages 10c. each.



Cases, each 60 1-lb..... 0 35
" " 60 ¼-lb..... } 0 35
" " 30 1-lb..... }
" " 120 ¼-lb..... } 0 36

TEAS.



SALADA CEYLON.

Wholesale. Retail
Brown Label, 1's..... 0 20 0 25
" " ½'s..... 0 21 0 26
Green Label, 1s and ½'s..... 0 22 0 30
Blue Label, 1s, ½'s, ¼'s and ⅛'s... 0 30 0 40
Red Label, 1s and ½'s..... 0 36 0 50
Gold Label, ½'s..... 0 44 0 60



LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's..... 0 18½ 0 25
Blue Label, ½'s..... 0 19 0 25
Orange Label, 1's and ½'s..... 0 21 0 30
Brown Label, 1's and ½'s..... 0 23 0 40
Brown Label, ¼'s..... 0 30 0 40
Green Label, 1's and ½'s..... 0 35 0 50
Red Label, ½'s..... 0 40 0 60



Ceylon Tea, in 1 and ½ lb. lead packages, black or mixed.
Black Label, 1-lb., retail at 25c..... 0 19
" ½-lb., " " 0 20
Blue Label, retail at 30c..... 0 22
Green Label " 40c..... 0 28
Red Label " 50c..... 0 35
Orange Label, retail at 60c..... 0 42
Gold Label, " 80c..... 0 55

CROWN BRAND

Wholesale Retail
Red Label, 1-lb. and ½'s..... 0 35 0 50
Blue Label, 1-lb. and ½'s..... 0 28 0 40
Green Label, 1-lb..... 0 19 0 25
Green Label, ½'s..... 0 20 0 25
Japan, 1's..... 0 19 0 25

"SNELLINGS PATENT."



English Breakfast Hopped Tea, 29c.; retail, 40c.
A. Waddell & Co., agents, Toronto.
Samples on application.

TOBACCO

THE EMPIRE TOBACCO CO., LIMITED.
Smoking—Empire, 3½'s, 5s and 10s .. 0 59
Royal Oak, 2 x 3, Solace, 8s 0 52
Something Good, 7s..... 0 48
Chewing—Bobs, 4½'s and 9s 0 32
Currency, 13½ oz. bars, spaced 9r. 0 39
Currency, 6s and 10s 0 39
Old Fox, Narrow 10s 0 40
Snowshoe, 10½ oz. bars, spaced 8s 0 44
Snowshoe, pound bars, spaced 6s .. 0 44
Snowshoe, 2¼, 6s 0 44
Pay roll, 6s 0 44

WOODENWARE.

BOEKH BROS. & COMPANY.
Washboards Leader Globe 1 55
" Improved Globe..... 1 65
" Standard Globe..... 1 80
" Solid Back Globe 1 90
" Jubilee (perforated).... 2 10
" Crown..... 1 45
F.o.b. Toronto.

Matches, Kodak, per case (200's) 9 boxes to packages, 40 packages to case..... 3 30

YEAST.

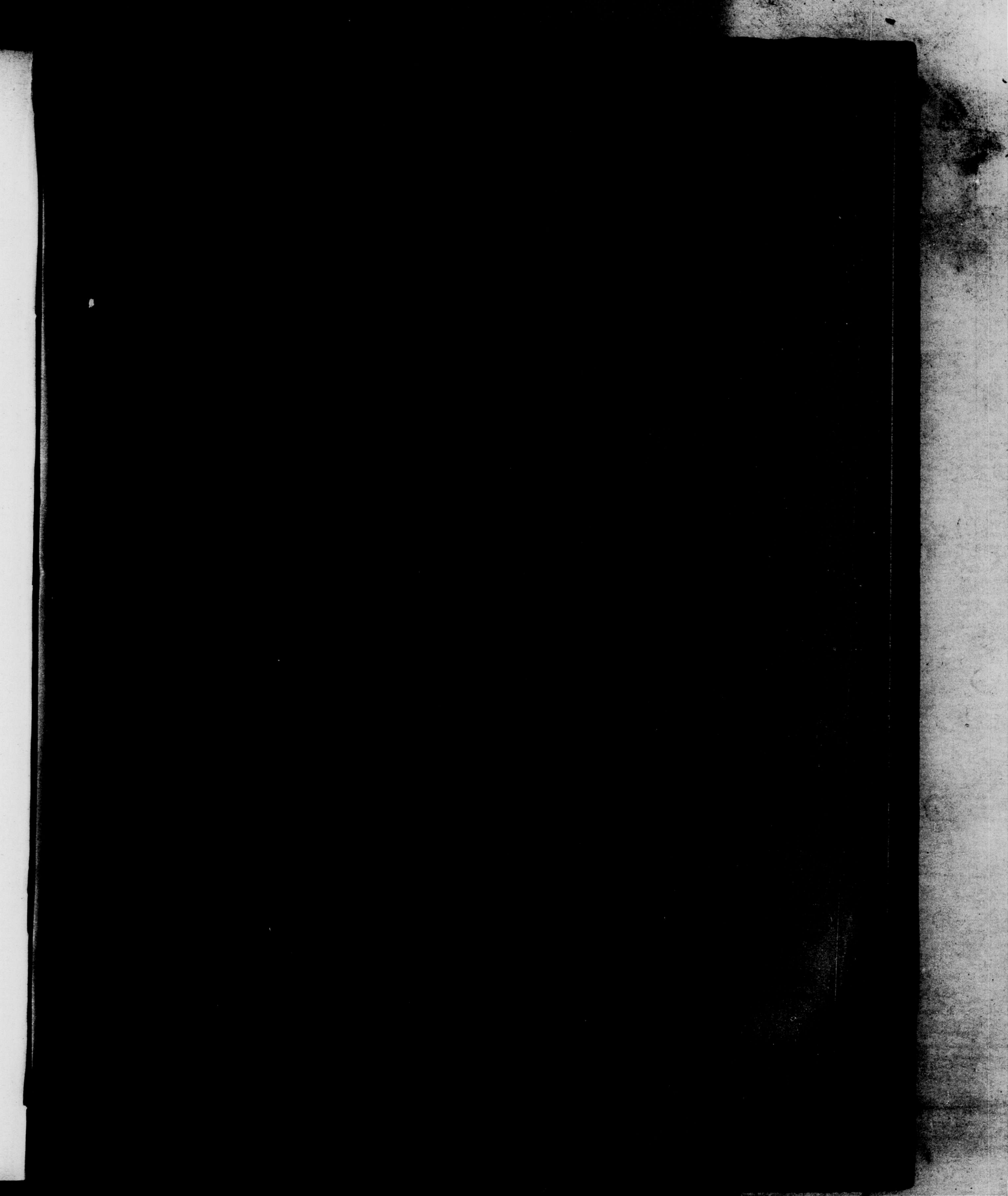
Royal yeast, 3 doz. 5c.-pkgs. in case... 1 00

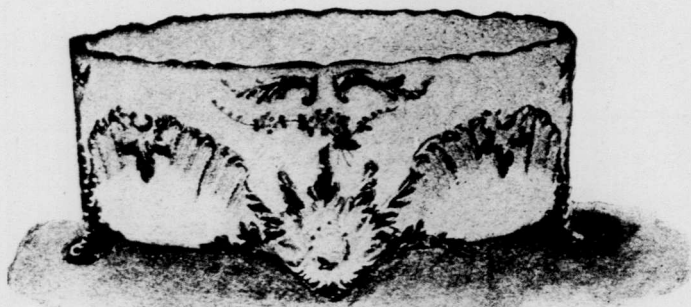
LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLYABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes. Write for illustrated catalogue.

OUR LATEST NOVELTY—
BLOW PIPES, 300 TO BOX
Styled, TRIPLETS.

YOUNG & SMYLIE
Established 1845. BROOKLYN, N.Y.





YOU CAN RETAIL THIS DISH FOR 25c.

Nicely tinted in Blue, Pink, Green and Yellow, with pretty Sprays of Roses, Violets, Forget-me-nots, etc., and the raised or embossed parts gilded.

It is a very large and showy piece, being 7½ inches in diameter, and 3¼ inches deep.

Ask for our catalogue of Decorated Opal to sell at 10, 15, 25 and 50c.

**Gowans, Kent
& Co.**

**TORONTO and
WINNIPEG...**



All Sensible Grocers handle

**WETHEY'S
CONDENSED MINCE MEAT**

because all Sensible Cooks and Housewives appreciate its high quality.

SEND TO YOUR WHOLESALE FOR IT.

J. H. WETHEY,
ST. CATHARINES, ONT.

Sole Manufacturer

Crosse & Blackwell, Limited
JELLY TABLETS and SOUP TABLETS

LATELY ADDED TO OUR LIST. HAVE YOU ORDERED?

C. E. COLSON & SON,

MONTREAL.

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

**'WELLINGTON'
KNIFE POLISH**

JOHN Oakey & Sons, Limited

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Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

**JOHN FORMAN, 644 Craig Street
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