

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

# THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision,  
Canned Goods and Foodstuffs Trades of Canada.

Office of Publication 10 Front Street East, Toronto

VOL. XXI.

MONTREAL, TORONTO, WINNIPEG, OCTOBER 4, 1907.

NO. 40.



Made from selected Scotch grain

## Robinson's Patent Barley

is a most nutritious and digestible food—The grocer  
that stocks this food pleases every family—Tell  
your customers you have it—

For sale by all jobbers

**Frank Magor & Co., 403 St. Paul Street, Agents for the Dominion, Montreal**



This Weather will create desire for strong, healthy, nourishing food. There is nothing to equal

## "Crown Brand" Corn Syrup

Every family loves. syrup. Sell them "Crown Brand" Table Syrup.

Insist upon getting "Crown Brand."

**EDWARDSBURG STARCH CO., Limited**

ESTABLISHED 1858

53 Front St. East,  
TORONTO, Ont.

Works,  
CARDINAL, Ont.

164 St. James Street,  
MONTREAL, P. Q.

### PUT UP IN TINS

lb. tins—cases 2 doz.	Also in Brls., ½ Brls.
" " " 1 "	Kegs and Pails.
" " " ½ "	
" " " ¼ "	

Freight paid on 5 cases and over to all railway stations east of North Bay.

THE CANADIAN GROCER

1706



1907

**CROSSE & BLACKWELL,**

LTD

Purveyors to the King

**C. & B. Orange Marmalade**

1 AND 2 LB. GLASS VACUUM JARS



7-lb. tin Marmalade  
1, 2, 3, 4 & 7 lb. tins.



1-lb. glass Marmalade

AGENTS:

**C. E. COLSON & SON,**

MONTREAL.



# Standard Goods THE Best to Handle

## SURE PROFITS

## SATISFIED CUSTOMERS

Is what you want *EVERY TIME*, and you can be *QUITE SURE* of them if you supply them with these *Standard Goods* :—

### GELATINE

**COX'S**  
 STRONGEST, PUREST,  
 BEST.  
 Wise women  
 work willingly  
 with  
 Cox's.

### MACARONI

**CODOU'S**  
 Made from Finest  
 RUSSIAN WHEAT  
 by Experts.  
 A perfect  
 article of  
 Food.



**"SHELL"**  
 CASTILE SOAP  
 67% PURE OIL  
 The Best  
 you can  
 buy.



The best houses from Victoria to Halifax sell these goods.

## ARTHUR P. TIPPET & CO.,

MONTREAL

Agents

TORONTO



# MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY



Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

HALIFAX, N.S.

**J. W. GORHAM & CO.**  
JERUSALEM WAREHOUSE  
HALIFAX, N.S.  
Manufacturers' Agents and Commission Brokers.  
WAREHOUSEMEN  
Domestic and Foreign Agencies solicited.  
Highest references.

NEWFOUNDLAND

**T. A. MACNAB & CO.**  
MANUFACTURERS' AGENTS  
and COMMISSION MERCHANTS  
Importers and exporters. Prompt and  
careful attention to all business. Highest  
Canadian and foreign references. Cable  
address: "Macnab," St. John's.  
Codes: A, B, C, 5th edition, and private.

TORONTO.

**JAPAN PEANUTS**  
**GOOD QUALITY**  
**IN STOCK**

**Anderson, Powis & Co.**  
Toronto Agents  
15 Wellington St. East

HAMILTON.

A. R. McFarlane Wm. Field  
**McFARLANE & FIELD**  
HAMILTON, ONT.  
Wholesale Grocery Brokers and  
Commission Merchants.  
TEAS, COFFEES, DRIED FRUITS, ETC.  
Highest references. Prompt attention

TORONTO.

**W. G. A. LAMBE & CO.**  
Toronto  
Grocery Brokers and Agents.  
Established 1885.

VANCOUVER

**A. G. STUART**  
Commission Broker  
Correspondence Solicited  
P.O. Box 1163, Vancouver, B.C.

MONTREAL

**ROBERT ALLAN & CO.**  
General Commission Merchants  
MONTREAL  
Agencies: "Royal Crown" Skinless Codfish.  
Canned Salmon—"Lifebuoy," "Otter" and "Salad."  
Brands. Morris & Co., Pork, Chicago.

**MacLAREN IMPERIAL CHEESE CO.** Limited  
AGENCY DEPARTMENT.  
Agents for Grocers' Specialties and Wholesale  
Grocery Brokers  
TORONTO, Ont. DETROIT, Mich.

WINNIPEG.

DO YOU wish to extend your business to this  
GREAT WEST COUNTRY  
WE CAN handle your account to our  
MUTUAL ADVANTAGE.  
Correspondence solicited. Established over 12 years  
**George Adam & Co.**  
Wholesale Brokers and Commission Merchants  
WINNIPEG, MANITOBA

**FOR SALE**  
Cheap for cash, Fruit Cleaning  
Plant with Date Press. In good  
running order.  
**J. T. ADAMSON & CO.**  
Customs Brokers  
and Warehousemen  
27 St. Sacrament Street, Montreal  
TEL. MAIN 778 BOND 28

**Green Apples**  
IN  
**CAR LOTS**  
**W. H. MILLMAN & SONS**  
Wholesale Grocery Brokers  
TORONTO

**STUART WATSON & CO.**  
Wholesale Commission Brokers and  
Manufacturers' Agents  
WINNIPEG, - MAN.  
Domestic and Foreign Agencies Solicited.

REGINA.

**G. C. WARREN**  
REGINA  
Direct Importer of Pure Ceylon  
green and black teas of all grades,  
and coffees. Will act as manufac-  
turers' agent in other lines of  
merchandise.

**W. G. Patrick & Co.**  
Manufacturers' Agents  
and  
Importers  
29 Melinda St., Toronto  
VANCOUVER.

**H. W. MITCHELL**  
WINNIPEG, MAN.  
Correspondence is solicited from firms wishing  
a representative in Winnipeg. Travellers call  
regularly on the Wholesale and Retail Trade in  
Western Canada.  
Highest references and financial responsibility.

*Are you interested in any of the  
lines that are advertised?  
A Post Card will bring you price  
list and full information.  
Don't forget to mention Cana-  
dian Grocer.*

**C. E. JARVIS & CO.**  
Manufacturers' Agents  
Wholesale Only  
Flack Block, Vancouver

(Continued on page 4.)

## HIGH-CLASS GOODS FOR HIGH-CLASS TRADE

We have been appointed Selling Agents for the well-known Firm of

# Geo. Dalidet & Co.

**BORDEAUX, FRANCE**

Packer of the finest preserved Fruits, Fish, Vegetables, etc., etc.

*We have passed into Stock a Shipment comprising :*

**FRENCH PEAS—**

Petit Pois, tins  
Moyens  
Fins  
Ex. Fins  
Sur Ex. Fins  
Ex. Fins, glass

**HARICOT VERTES—**

Green Beans, in tins and glass

**ASPARAGUS—**

Ex. Choice ; 2-lb. glass, 2½-lb.  
flat tins, 2½-lb. square tins

**MACEDOINES—**

Mixed Vegetables, tins and  
glass  
Mixed Fruits, glass bottles

**ARTICHOKES in glass**

FIGS in Marischino glass bottles

FRENCH MUSTARD, glass bottles

ANCHOVIES, in Oil, glass

HORS D'OEUVRE, glass

PRUNEE, glass bottles

*The Finest Goods Packed at Remarkably Low Prices*

# The EBY, BLAIN CO., Limited

**WHOLESALE GROCERS**

**TORONTO**

*In Every Home  
there is use for*

# Blue Ribbon Tea

And it is favorably . . .  
. . . known in every home

That's why Blue Ribbon Tea is such a quick seller, why it makes such good profits for dealers, why all up-to-date dealers sell it.

When you sell Blue Ribbon Tea to a customer you know that customer will come again—because Blue Ribbon Tea invariably gives satisfaction.

**BLUE RIBBON TEA CO., Limited, TORONTO**

Manufacturers' Agents—Continued.

**G. B. THOMPSON**  
Wholesale Broker and Commission Merchant  
159 Portage Avenue East, - WINNIPEG, MAN.  
Cable address, "CAPSTAN."  
Storage facilities. Correspondence solicited

Joseph Carman. Est. 1887. Will H. Escott  
**CARMAN-ESCOTT CO.**  
GROCERY BROKERS  
WINNIPEG, - MAN.  
Sell wholesale trade exclusively. Highest possible reference. Reliable accounts solicited.  
722-723 Union Bank Bldg. Phone 493

**BUNNELL & LINDSAY**  
MOOSE JAW  
(The largest city in Saskatchewan)  
General Forwarding and Storage Agents. Large track warehouse accommodation. Goods of all kinds transferred and re-shipped promptly. Moderate charges, correspondence solicited.

**RAY & WINDLE**  
Manufacturers' Agents and Commission Brokers.  
330 Homer Street, VANCOUVER, B.C.  
Fruit and Produce Exchange of B.C.  
Representing Dry Salters Limited, Montreal.  
" R. S. Hudson's Dry Soap, Hull, England.

**EXPERIENCED ADVERTISEMENT WRITERS**

who are open for a situation are requested to register their names with the MacLean Publishing Co., at any of their offices. Inquiries are occasionally made by manufacturers and wholesale houses who contemplate establishing their own advertising department.

EDMONTON.

**THOS. B. GREENING & CO.**  
TORONTO  
Consignees direct from primary markets, and distributors of  
**GREEN COFFEE**  
Our samples will invariably indicate current market value.

**F. J. FOLEY & CO.**  
Manufacturers' and General Commission Agents for  
**ALBERTA and SASKATCHEWAN**  
Agencies Solicited  
Office and Warehouse—  
LARUE-PICARD BLOCK, EDMONTON, ALTA.

**THE MOOSE JAW FRUIT AND PRODUCE CO.**  
J. J. McLean - - - Prop.  
Manufacturer's Agents and Wholesale Commission Merchants  
Storage, Forwarding and Transfer Agents  
Office, Fairford St. and Third Ave.  
Tel. 359 Box 793 MOOSE JAW, SASK

**EXPORT TRADE DEPARTMENT**

*Firms Abroad Open for Canadian Business*

**JAMES METHVEN, SON & CO.**  
St. George's House  
BASTCHEAP, LONDON, ENG.  
Large connection amongst best Wholesale Grocers and Bakers in Great Britain. We also ship several British lines to United States and Canada. Correspondence invited.

**DAVID SCOTT & CO.**  
Established 1878. 10 North John St.  
LIVERPOOL, ENGLAND.  
Splendid connections and references. Try us with a shipment of **CANNED GOODS**.  
T. A.—Scottish, Liverpool.

**Gordon McDonald & Co.,** 6-7 Cross Lane, London, E.C., have been importing goods of all descriptions for the Grocery and Provision Trade from Canada for several years now, and can give references to several well-known firms in Montreal. Write us.

**JAMES MARSHALL**  
ABERDEEN, SCOTLAND,  
invites consignments of Canadian Produce, gives personal attention to handling of same, and guarantees prompt returns. Reference—Clydesdale Bank, Aberdeen. Codes—A. B. C. 4th and 5th Eds.

**QUEEN CITY WATER WHITE OIL**  
GIVES PERFECT LIGHT

The most economical high-grade oil ever sold in Canada.  
FOR SALE BY ALL DEALERS

...ESTABLISHED 1849...

**BRADSTREET'S**

Capital and Surplus, \$1,500,000. Offices Throughout the Civilized World  
Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

**THE BRADSTREET COMPANY** gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claims as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

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CALGARY, ALTA. HAMILTON, ONT. LONDON, ONT. MONTREAL, QUE.  
HALIFAX, N.S. QUEBEC, QUE. ST. JOHN, N.B. TORONTO, ONT.  
OTTAWA, ONT. VANCOUVER, B.C. WINNIPEG, MAN.

THOS. G. IRVING, Gen. Man. Western Canada, Toronto.

Five hundred neatly printed Business Cards, Bill-heads or Dodgers one dollar. Full line of Price Tickets and Window Cards. Samples and price list on application

**FRANK H. BARNARD, PRINTER**  
246 Spadina Ave. Telephone Main 6357, Toronto.

**Many Good Lines Lie Dormant**

On Grocers' Shelves  
Keep Yours on the Move

by appointing a  
**Working Resident Salesman and Advertiser**  
**JNO. J. WATT**

Manufacturers' Agent  
Good References TORONTO, ONT.  
Special Attention to Advertising

You can make money as well as oblige your customers if you handle our

**BASKETS**

**Butcher Baskets,  
Clothes Baskets,  
Grain and Root Baskets  
and Patent Strawboard  
Berry Box.**

We can supply all your basket wants and guarantee satisfaction because we guarantee the goods. Orders receive prompt attention.

**The Oakville Basket Co.,**  
OAKVILLE ONT.



A Good Investment  
**PEANUT ROASTERS  
and CORN POPPERS.**  
Great Variety, \$8.50 to \$350.00  
**EASY TERMS.**  
Catalog Free.

KINGERY MFG. CO., 106-108 E. Pearl St., Cincinnati, O.

**BUSINESS CHANCES**

Let us put you in touch with the leading grocery and provision men of Canada. We go into every Canadian town and talk to these men fifty-two times a year. We can bring you business. Try an ad. in this column. The Canadian Grocer.

**COMMON SENSE**

**KILLS** { Roaches and Bed-Bugs  
Bats and Mice

All Dealers and 381 Queen St. W  
TORONTO, ONT.

Dealers find Common Sense a very good seller, for the reason that it gives general satisfaction and each customer tells others about same. Write for prices.

## THE POPULAR BRANDS

For Over a Quarter  
of a Century.

"AYLMER," "LITTLE CHIEF," "AUTO,"  
"LOG CABIN," "HORSESHOE," "KENT,"  
"LYNN VALLEY," "MAPLE LEAF,"  
"LION," "THISTLE," "GRAND RIVER,"  
and "WHITE ROSE."

QUALITY GUARANTEED By

**CANADIAN CANNERS, Limited**

# QUAKER CANNED GOODS

Packed by  
**The Bloomfield Packing Co.**  
at Bloomfield, Ont.

Las

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pounds  
than o

At the  
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613-619 L



Last Week our actual sales amounted  
to 109,931 pounds of

# "SALADA"

Tea

or, as much as our entire sales were for the first three years we were offering it to you.

The total imports of all kinds of tea last year were 26 million pounds, or 500,000 pounds per week, so that our sales were more than one pound out of every five.

At the present rate of growth they will soon be one pound out of every two.

Are you getting your share? If not, some one else is taking it.

"SALADA," Toronto and Montreal

## We were among the Pioneers

in the Coconut Industry in Canada. Our brand "White Moss" was the only one with this or any similar name.

Liberal terms to the Grocer, too.

**Canadian Coconut Co.**

613-619 LaGauchetiere St. W., Montreal

J. ALBERT McLEAN, Proprietor

Dealers are requested to write for special free deal.



SURPRISINGLY SUSTAINING

LAMONT, CORLISS & CO., 27 Common St., MONTREAL



**Y. & S.  
SCUDDER  
M. & R.** } **STICK LICORICE**

**ACME PELLETS  
M. & R. WAFERS  
LOZENGES, ETC.,**

and a complete line of  
**Hard and Soft Licorice Specialties**  
Price Lists and Illustrated Catalogue on request.

**National Licorice Co.**  
Brooklyn, N.Y.

Toronto Depot, 120 Church Street,  
R. S. MoINDOE, Agent.

Montreal Depot, 322 Notre Dame St. East.  
J M. BRAYLEY, Agent.

Ashley & Lightoap, Agents, Winnipeg, Man.  
H. S. Daly, Agent, St. John, N.B.

J. F. Mowat & Co., Agents, Vancouver, B.C.

**"Gingerbread"**

**BRAND**

**Molasses**

*In 2, 3, 5 and 10-lb. cans*

*Put up solely by*

**Dominion Molasses Co.,**  
LIMITED

Hallifax, - Nova Scotia

**Agents**

C. DeCARTERET,	- - - -	KINGSTON
GEO. MUSSON & CO.	- - - -	TORONTO
JOHN W. BICKLE & GREENING,	- - - -	HAMILTON
GEO. H. GILLESPIE,	- - - -	LONDON
CARMAN, ESCOTT CO.	- - - -	WINNIPEG
C. E. PARADIS,	- - - -	QUEBEC

*When Buying Your*

**Valencia Raisins**

*Ask your Wholesaler  
for these Reliable Brands*

**MAHIQUES, DOMENECH & CO.**

**"M. D. & Co."** Special Fancy Quality

**"W. Abel"** Standard Quality.

4 Cr. Layers  
Selected  
Fine Off Stalk

**They Will Please You**

AGENTS—

**ROSE & LAFLAMME,** MONTREAL  
TORONTO

**Your Trade For**

**OLIVES**

is 100% larger now than 10 years ago.  
People are using them more freely. The  
taste for this table delicacy grows on users.  
The increase in the Canadian trade is  
largely due to

**ROWAT'S**

Brands of

**OLIVES**

The finest selected Spanish Olives only are  
packed - all sizes and varieties of styles.  
Ask your jobbers' travellers for a trial  
lot. It will be

**Rowat's Olives**

always after that.

*There are two reasons why*

## **Old Homestead Brand**

**of Canned Fruits and Vegetables**  
*should be handled by every Grocer in Canada*

**1st. The margin of profit is liberal**

**2nd. Old Homestead Brand is in great demand,  
and that demand is ever on the increase**

¶ At the back of this ever-increasing demand are the soundest of reasons to account for it. In the first place, the **selection** of fruits and vegetables is made **by experts**. They reject any particle of **fruit** or **vegetable** which is **not perfectly sound**. Then, the factory where the **Old Homestead Brand** is produced is easily the most up-to-date and sanitary canning factory in Canada. No expense has been spared in making

## **Old Homestead Brand**

the best brand of canned fruits and vegetables on the market. We have succeeded, with the result that it is **the quickest-selling and most-constantly-demanded Brand of Canned Goods in the trade.**

**The Old Homestead Canning Co.**

**PICTON, ONTARIO**

**HAYCASTLE**

and **PARADISE**

**CURRENTS**

The choicest growths  
from the most favored  
Districts in Greece.

We have new selected  
**Valencias** in stock.

**W. H. GILLARD & CO.**

*Wholesale Grocers*

**HAMILTON**

*Branch House—Sault Ste. Marie*

*Redpath*

IS

**CANADA'S STANDARD**

FOR

**REFINED SUGAR**

*Manufactured by*

THE

**CANADA SUGAR REFINING CO.**

LIMITED

*Montreal*

**Manufacturers!**

Do you want your goods  
Sold in British Columbia?

If so, write the up-to-date Brokers,

**The Standard Brokerage Co., Limited**

ARTHUR NELSON, Manager.

144 Water Street

**VANCOUVER, B.C.**

Bonded and other Warehouse Facilities.



# “WAGSTAFFE’S”

## Fine Old English Xmas Plum Puddings

in porcelain bowls, packed 1 doz. in case,  
2 sizes, to be retailed at 50 and 75 cents.

## Our Celebrated Mincemeat

and

## Plum Puddings

are now ready for delivery.

Get your orders in early.

## Our New Season’s Jams, Jellies

and

## Sealed Fruits

are now in hands of the jobbers.

The name WAGSTAFFE on the label is a sure  
guarantee of quality.

# WAGSTAFFE Limited

Pure Fruit Preservers

HAMILTON

- -

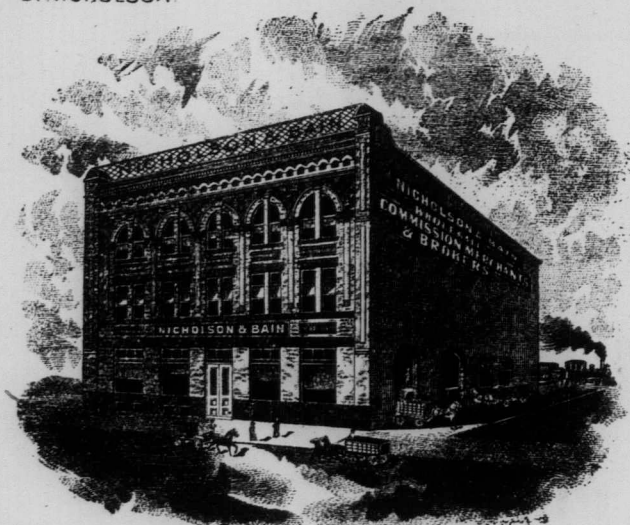
CANADA

THE CANADIAN GROCER

E. NICHOLSON

CABLE ADDRESS: D H BAIN  
NICHOLSON, WINNIPEG

CODES,  
A.B.C. 4<sup>TH</sup> EDITION  
WESTERN UNION  
ARMSBYS 1901.



BANNATYNE ST. EAST.  
TRANSFER TRACK.

CALGARY BRANCH. NICHOLSON & BAIN.



*Winnipeg,* August 23, 1907.

# To the Wholesale Grocery Trade of Canada

DEAR SIRS :

We beg to advise the **Wholesale Grocery Trade of Canada** that we have been appointed sole selling agents for **The British Columbia Sugar Refining Co., Ltd., of Vancouver, B. C.,** for the **Provinces of Manitoba, Saskatchewan and Alberta.** We cover the whole West, through our head office in **Winnipeg,** and our branches at **Calgary** and **Edmonton.** We will be pleased to quote car lots. Sugars delivered at any point in **Manitoba, Saskatchewan or Alberta.** Write or wire us to **Winnipeg, Calgary or Edmonton.** We will attend promptly to your enquiries.

Very truly yours,

## NICHOLSON & BAIN,

Wholesale Commission Merchants and Brokers

Warehouses and Offices:—

**CALGARY**

**WINNIPEG**

**EDMONTON**

ESTABLISHED 1882.

# LEA'S

The Pickle with the  
Home-Made Flavor

Packed in a factory  
where cleanliness  
and purity are  
paramount.

PACKED BY

**The Lea Pickling & Preserving Co.**

Limited

SIMCOE, - ONTARIO

THE CANADIAN GROCER

# NEW PEELS

Crosse & Blackwell's Lemon, Orange and Citron; 7-lb. boxes now in store.

Also, C. & B. Drained Lemon Peel; 112-lb. kegs.

## Thomas Kinnear & Co.

Wholesale Grocers **TORONTO and PETERBORO**

*Purest and Best*

# Windsor Salt

In order to avoid delays incidental to car shortage, we beg to suggest that orders be sent as soon as possible.

**The Canadian Salt Company, Limited**  
Windsor, Ont.

# JAPAN TEAS

"I can now submit you several suitable samples at suitable prices on receipt of your commands."

**S. T. NISHIMURA, Sole Agent**

55 St. Francois Xavier Street, MONTREAL

JAPAN Consolidated Tea Co.

Japan Tea Firing Co.

Ito's Tea Firing Dept.

Nakamura's Tea Firing Dept.

Fuji Company





# DELICIOUS

"It is the best and only good coffee we get." So writes an esteemed customer in forwarding his order for

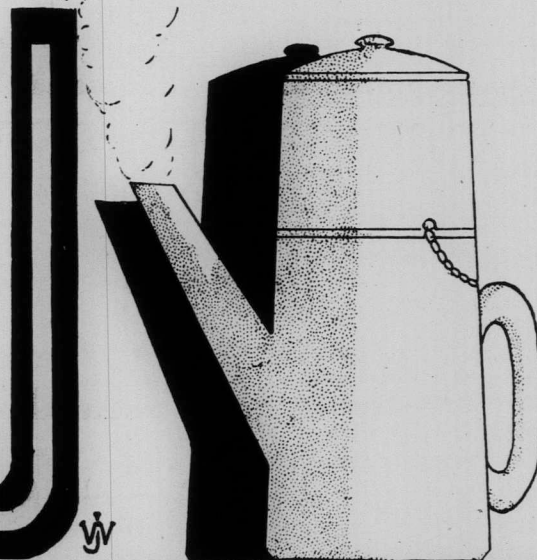
## GREIG'S WHITE SWAN BLEND COFFEE

That is just the point—its peculiar excellence always satisfies. It is the kind critical customers come back for—the kind that **stays** sold.

The 1-lb. decorated square tins are just as high-grade as the coffee itself. Try a lot and see how your coffee trade will grow. We depend on our first sale to make the second one.

THE ROBERT GREIG CO., Limited, TORONTO

GREIG'S **White Swan** BRAND



## POPULAR PREFERENCE

makes it highly profitable for every grocer to stock Ceylon Tea. And no wonder there is such a popular preference. Tea acquires a flavor under the peculiar climate of Ceylon which cannot be acquired anywhere else on earth.

# CEYLON TEA

**Is the Profitable Tea**

because there is a big demand for it, which is ever on the increase. Keep ahead of the demand and make money by always having

**Ceylon Tea in Stock**

## PICKLING SPICE

This is the season to sell Pickling Spice, and the wise grocer sells *the best*. You will find the *market leader* in our ¼-lb. transparent packages Mixed Pickling Spice, containing nineteen varieties. Owing to A1 value, great seller.

**A Trial is Convincing**

**Order Without Delay**

### S. H. EWING & SONS

96-104 KING ST., MONTREAL  
Telephone Bell, Main 65  
Bell, Main 155

TORONTO BRANCH, 29 CHURCH STREET  
Telephone Main 3171

**Currants**

**Raisins**

**Walnuts**

**Almonds**

**Filberts**

**Figs**

**"Maple Leaf" brand Valencia raisins, Standard of Quality.**

Fall trade coming on.

Anticipate your wants.

Let us know what your requirements are of dried fruits, nuts, etc., and we will give you a cost and freight or duty paid price, as you prefer.

## D. RATTRAY & SONS Limited

QUEBEC

Montreal

OTTAWA

### SHIRRIFF'S Highly Concentrated Pure Fruit Essences

have the two features which invariably

#### MEAN MONEY TO THE GROCER

They are: Absolute purity and high quality of the extract, and attractive appearance of the bottles which contain it.

**THE IMPERIAL EXTRACT CO.** 18-22 Church St. TORONTO





**Your Customers Want Pure Food**

"Hygiene" is one of the most popular sciences of this age. It is understood, at least to some extent, by almost everybody. Now, **you know** Mr. Grocer, that one of the first requirements of Hygiene is **Pure Food**. Consequently **more money** can be made in handling the famous

**E. D. S. Brand  
JAMS and JELLIES**

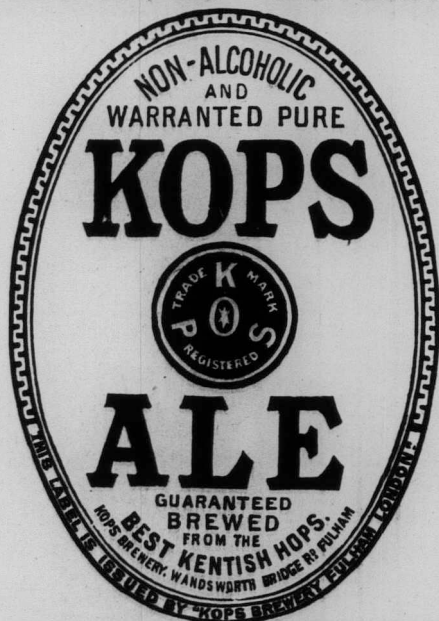
than in handling inferior brands. "E. D. S." on a bottle of Jam or Jelly stands for absolute purity and unexcelled deliciousness of flavor.

Agents: W. G. Patrick & Co., Toronto; W. H. Dunn, Montreal; Mason & Hickey, Winnipeg; W. A. Simonds, St. John, N.B.; A. & W. Smith, Halifax, N.S.; J. Gibbs, Hamilton.

**E. D. SMITH'S FRUIT FARMS**

WINONA, - ONTARIO

**THE PERFECT BEVERAGE**



Unexcelled for Dinner or Luncheon. Submit it to your customers. It is sure to be appreciated. There is nothing else like it.

**KOPS BREWERIES, LONDON, S.W., ENGLAND**

Canadian Agents: Hudson's Bay Co., Vancouver, B.C. W. L. MacKenzie & Co., Ross Ave., Winnipeg. Kenneth H. Munro, Coristine Bldgs., Montreal. Kyle & Hooper, Front St. E., Toronto. Royal Stores, St. John's, N.F.

**DRIED FRUITS**

Before ordering New Crop goods for Fall Shipment, apply for prices to:

**Thos. Bell, Sons & Co.  
Montreal**

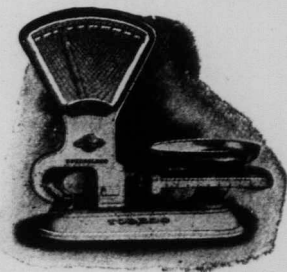
REPRESENTING:

A. Mahiques Paris, - - Denia  
P. G. Barff & Co., Ltd., - - Smyrna  
D. S. Parthenopulo, - - Patras

ALL RELIABLE SHIPPERS

**VALENCIA RAISINS,  
SULTANA RAISINS,  
COOKING FIGS,  
CURRANTS,  
etc., etc.**

**THOS BELL, SONS & CO., Montreal**



## Given Away!

That's just what happens to a part of your profit every time your scales weigh wrong. In the long run the loss mounts up surprisingly. Why not have absolutely correct scales? Let us tell you about the

## Toledo Computing Scales

The Toledo Computing Scale Co., Hamilton, Ont.

## Profitable Goods

*Are the goods that are a little better than the others: goods that will make sales where the others won't. Ozo Brand Pickles are good pickles, and show their quality. We have special facilities for turning out the best pickles, and we have made the most of them. For instance, we provide the seed from which the vegetables are grown and so get the best from the start; the cucumbers go straight from the vine to the factory, so that none of the fresh crispness is lost. We make our own vinegar and it cannot be beaten for pickling purposes. It will certainly pay you to specify that you want our goods when ordering pickles.*

THE OZO CO., LIMITED  
MONTREAL

## They Grease the Wheels of Commerce

Even if they didn't save you a cent, they so simplify relations with your trade, so thoroughly eliminate the causes of petty disputes, that they are a good investment.



## The ALLISON Coupon Books

But they DO save you not cents, but DOLLARS, so many dollars that, as a business proposition, you should have them, whether you can afford to do without them or not. Thousands of progressive merchants are using them.

### How They Work:

If a man wants credit for \$10 and you think he is good for it, give him a \$10 Allison coupon book and have him sign the receipt or note form in the front of the book, which you tear off and keep. Charge him \$10; no trouble. If he buys a plug of tobacco for ten cents, tear off a ten-cent coupon, and so on for all his purchases until the book is used up. No pass books, no charging, no lost time, no errors and no disputes. Allison Coupon Books are recognized everywhere as the best, BECAUSE THEY ARE. Let us send you cancelled sample, free.

Manufactured by  
**ALLISON COUPON CO.**  
Indianapolis, Indiana.  
The EBY, BLAIN CO., Canadian Agents



**QUEEN QUALITY PICKLES**  
Sweet—Mixed and Chow  
Bulk Pickles  
Tomato Catsup  
Worcester Sauce

Buy and use the best Pickles  
**TAYLOR & PRINGLE CO., Limited**  
OWEN SOUND



# INSIST ON THE BEST!

In these days of legislation and agitation in favor of pure food and clean food, it will pay grocers to be careful what they buy in the line of canned goods. A successful feature of the

## “ESSEX BRAND”

is the absolute cleanliness of the entire establishment, with no slovenly slopping tolerated or allowed. The Essex factory is new and surprisingly up to date, with every facility for doing things right and saving time and labor at every turn.

**The Essex Canning and Preserving Co., Limited**

28 WELLINGTON STREET EAST

TORONTO, CAN.

Factory at Essex, Ontario.

### Our Educational Campaign

has convinced the public of the absolute truth of our claims regarding the leather-preserving qualities of

**2 in 1**



That is why there is no let up in the demand. 2 in 1 certainly **does** prolong the life of a shoe, and keeps it always brightly shining as well!

How is Your Stock of 2 in 1?

**The F. F. Dalley Co.**

LIMITED

HAMILTON, CANADA.

BUFFALO, U.S.A.

Established Over 50 Years

## DARLING & BRADY

Manufacturers of  
The Well-Known

### CLIMAX SOAP

A HIGH-CLASS HOUSEHOLD SOAP

Fine Laundry Soaps,  
Concentrated Lye,  
Laundry Chips,  
Broken Caustic, etc.

NO PREMIUMS

PRICES RIGHT

SAMPLES AND PRICES  
ON APPLICATION

98 St. Charles  
Borromee Street,

Montreal



## To The Grocery Trade

We beg to advise that there is **NO ADVANCE** in any of our popular fast-selling brands of Maple Syrups, Maple Sugars or Molasses.

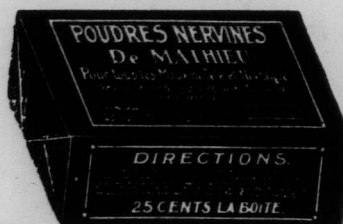
### **GOLDENETTE** Pure Cane Syrup is a winner

Maple Specialties are in Season, with our guarantee to keep soft for months.

Order an assorted 5-case order to be shipped direct to your store and save freight.

## Imperial Syrup Company

Montreal      Winnipeg      Edmonton  
Calgary      Vancouver



## Build for Future Sales

If an article is not really good no amount of advertising will sell it. That

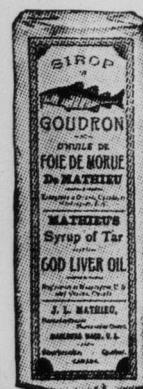
## Mathieu's Nervine Powders

do sell quickly and very largely is strong proof that they are good. Anyhow, a great many people say that they are the best cure for headaches and neuralgia that they ever tried. (18 powders in a 25c. package.) Will you meet this demand?

Send in your order now for Mathieu's Nervine Powders. Some people, unaccountably, get colds and chills in the summer. They always want Mathieu's Syrup of Tar and Cod Liver Oil. How is your Stock?

### J. L. MATHIEU CO.,

Proprietors,      SHERBROOKE, P.Q.



## WARNING!



### SODA-CRYSTALS (WASHING SODA)

Foreign Soda Crystals—and some of English manufacture—are being extensively offered for sale in this country which are grossly adulterated with Glauber-Salts (Sulphate of Soda), a cheap product which is not only entirely useless for washing purposes, but is even likely to injure the fabrics with which it comes in contact. The Adulterated Soda-Crystals, although nominally lower in price than BRUNNER MOND'S PURE SODA CRYSTALS, are in reality much dearer owing to the large quantity of useless and injurious matter which they contain.

**BRUNNER, MOND & CO., LIMITED**  
WINN & HOLLAND, Agents  
MONTREAL

## MATCHES

that make for trade. There is more than mere profit in selling

## Our Matches

There is the satisfaction of knowing that you are giving your customers the best.

That freight-saving proposition of ours is a money maker for you.

## The Improved Match Co., Limited

Head Office:  
BOARD OF TRADE,  
MONTREAL.

Factory:  
DRUMMONDVILLE,  
P.Q.

**BANISH  
"BLUE MONDAY"**

**SELL**

# SUNNY MONDAY

to customers and make them **YOUR** customers.

Your stock is not complete  
without our new LAUNDRY SOAP

# SUNNY MONDAY

**SUNNY MONDAY** is made almost entirely from vegetable oils with enough ammonia incorporated to make it cleanse quickly and thoroughly, with less rubbing than ordinary laundry soaps.

**YOUR CUSTOMERS** should try it and avoid the aching backs which cause "Blue Monday."

**SUNNY MONDAY  
SAVES LABOR, TIME, CLOTHES  
FUEL, TEMPER, MONEY**

THERE IS PROFIT IN IT FOR YOU

"SUNNY MONDAY BUBBLES WILL WASH AWAY YOUR TROUBLES."

**THE N. K. FAIRBANK COMPANY, Montreal**

**GET**

# Balmoral

scotch

# MARMALADE

**ABSOLUTELY PURE  
THE BEST THAT  
SKILL AND SCIENCE CAN PRODUCE**

WRITE FOR PRICES TO  
**J.W. WINDSOR**  
MONTREAL  
SOLE AGENTS FOR CANADA

**STOCK THE BEST.**

# "KIT"

**COFFEE**

ASK FOR



**THE BEST**

**IS**

**BEST in QUALITY  
SMARTEST in FINISH  
KEENEST in PRICE**

KIT is an up-to-date extract, entirely free from the bitterness so objectionable in ordinary essences.

By sheer force of merit it has achieved a remarkable success in the Home Market, and Merchants in the Dominion introducing KIT to their customers are laying the foundation of satisfactory repeat business.

For Prices and all Particulars apply to  
**KIT Coffee Ltd., Govan,  
GLASGOW.**

To be had in Montreal from Mathewson's Sons, 202 McGill St.

THE CANADIAN GROCER

Grocers of four decades have sold

# CHASE & SANBORN'S HIGH-GRADE COFFEES

because they have found that these goods give absolute satisfaction and create a "come again" spirit among purchasers.

They will do the same for you.

## Chase & Sanborn

The Importers, = = = Montreal

### Rowley's Valencia Raisins and Almonds

THE FINEST IN THE LAND

**F. W. ROWLEY**  
DENIA

Extra Fine Selected

These are the brands recognized as the standard for years.

You are safe to stock them in such belief.

**S. BODI**  
DENIA

Finest Selected

**Shelled Almonds**, in 28-lb. and 14-lb. boxes.

We have the real goods.

Write for samples.

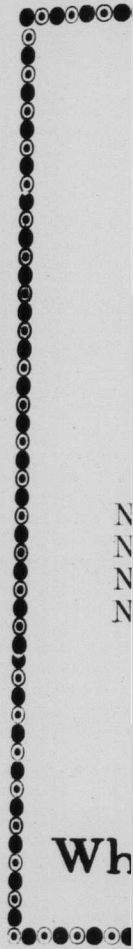
### UNDERDOWN & CRICHTON

London, Eng.

Valencia, Spain

Denia, Spain

**Agents:** Wm. C. Christmas, 22 St. Francois Xavier St., Montreal  
Eugene Moore, 402 Spadina Avenue, Toronto  
Grant, Oxley & Co., Halifax, N.S.  
E. T. Sturdee, St. John, N.B.



delicious flav  
Then be ass  
drinking, sell  
pays you a h

CA

R. PATERS  
AGENTS-



# Tartan BRAND

SIGN OF PURITY

## IN STOCK Immediately

New Valencia Shelled Almonds  
New Table Figs  
New Sultanas  
New Barrels and ½ Barrels Labrador Herring

New Jordan Shelled Almonds  
New Malaga Raisins  
New Selected Valencias  
New ½ Barrels Sea Trout

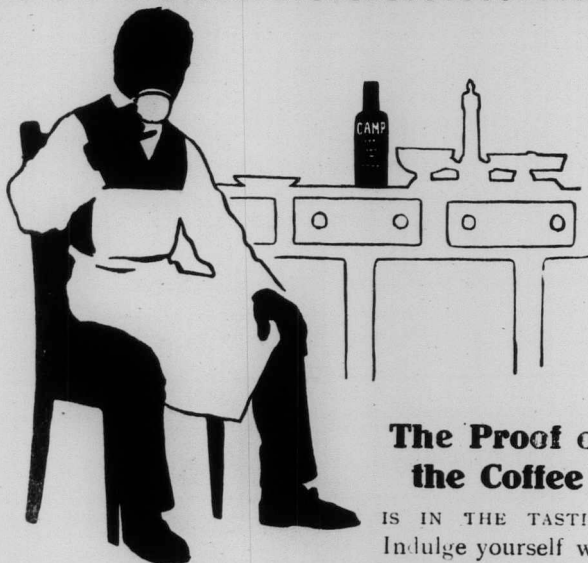
Phone 596

### BALFOUR, SMYE & CO.

Wholesale Grocers,

- -

HAMILTON



#### The Proof of the Coffee

IS IN THE TASTING.  
Indulge yourself with  
a cup of "CAMP." Prove its  
delicious flavour, its refreshing and invigorating properties.  
Then be assured that this Coffee, which is so well worth  
drinking, sells easily and quickly, pleases your customers, and  
pays you a handsome profit. There's something in that!

## "CAMP" Coffee

Sole Manufacturers—  
R. PATERSON & SONS, Coffee Specialists, Glasgow  
AGENTS—ROSE & LAFLAMME, MONTREAL

"ROYAL CROWN"

## Witch-Hazel Toilet Soap

The soap that backs up  
good advertising with  
good quality—and pays  
the grocer good profits.

Write for prices.

Manufactured by  
The ROYAL CROWN Limited  
Winnipeg, Man.

Eastern Agency  
Wm. H. Dunn

27 Front St. E.  
Toronto

895 St. Paul St.  
Montreal

## PRESERVING THE FLAVOR

of every piece of fruit and vegetable, is one of the many achievements of The Burlington Canning Co., Limited. It is well known that the

# Burlington Brand

canned fruits and vegetables, have the delicious flavor of ripe fruit and vegetables perfectly preserved. That is why the Burlington Brand gives such entire satisfaction to the consumer. Then, Burlington Brand comes out of a factory which is noted for its absolute cleanliness.

**Stock Burlington Brand and you have the Best.**

**The Burlington Canning Co., Limited, Burlington, Ont.**

**TODHUNTER'S**  
THE STANDARD FOR COFFEE DRINKERS  
TODHUNTER'S COFFEE BLENDS SO SOBER  
THE BEST TONIC FOR BREAKFAST A LUXURY  
**EXCELSIOR**  
OUR FACTORY EQUIPMENT IS THE LATEST IMPROVED. OUR COFFEES ARE DIRECT IMPORTATIONS, SELECTED SPECIALLY FOR THEIR DRINKING MERIT WE GUARANTEE THE HIGHEST EXCELLENCE AND BEST OBTAINABLE VALUE  
**COFFEE**  
TODHUNTER, MITCHELL & CO. COFFEE IMPORTERS TORONTO

## MOLASSINE MEAL

*"The food of the century"*

FOR HORSES, CATTLE AND POULTRY

Try a sample box of

## MOLASSINE DOG BISCUITS

Sole Importer

**ANDREW WATSON**

Telephone Main 4409 91 Place d'Youville, MONTREAL

## WANTED

Grocers to investigate the claims we make as to the purity and high quality of the

### PALACE CAR BRAND

of Canned Fruits and Vegetables. Pure, perfectly preserved and packed, the Palace Car Brand is without a peer for perennial profit.

**St. Thomas Canning Co., Limited**  
St. Thomas, - Ontario

THE CANADIAN GROCER

IN STOCK

NEW CROP FINEST SELECTED

# Valencia Raisins

Get our Quotations for later Deliveries

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers, TORONTO

## WARMINTON'S CLUTCH NAILS



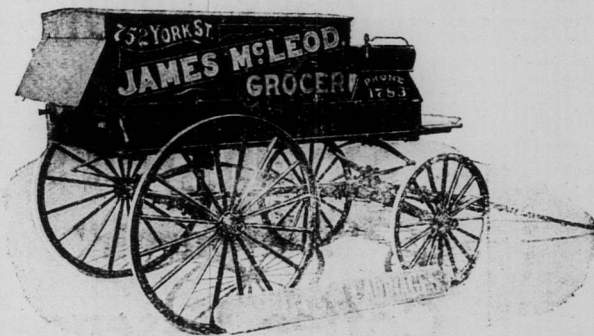
The best device on the market for  
Repairing and Strengthening Boxes.  
You know **them**. If not, **try** them.  
Stock up for your fall trade.

*Samples on request.*

### J. N. WARMINTON

43 Scott St.,  
Toronto.

207 St. James St.,  
Montreal.

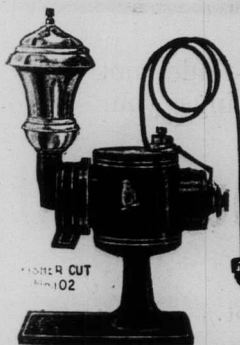


## MORE PEOPLE SEE YOUR DELIVERY WAGON

than ever see the inside of your store. It is as important for you to have a good delivery wagon as it is to have a clean stock. It is false economy to deliver goods to high-grade customers in a wagon fit only for the scrap heap. Get an "**Abbott**" wagon. It will advertise your store **effectively** wherever it goes. **Write us a post card for some interesting news we have for every grocer.**

H. G. ABBOTT & CO., LONDON, ONT.

## ELECTRIC POWER COFFEE MILLS



This small cut illustrates another of the designs we make.

Furnished for direct or alternating current. Fitted with strong brass heavily nicked hopper.

Stands 30 inches high, operates off your lighting line. Most convenient and up-to-date mill on the market.

Granulates 2-lb per minute and cuts fine 1-lb per minute.

*Write for Catalog and prices*

THE A. D. FISHER CO., LIMITED, - TORONTO

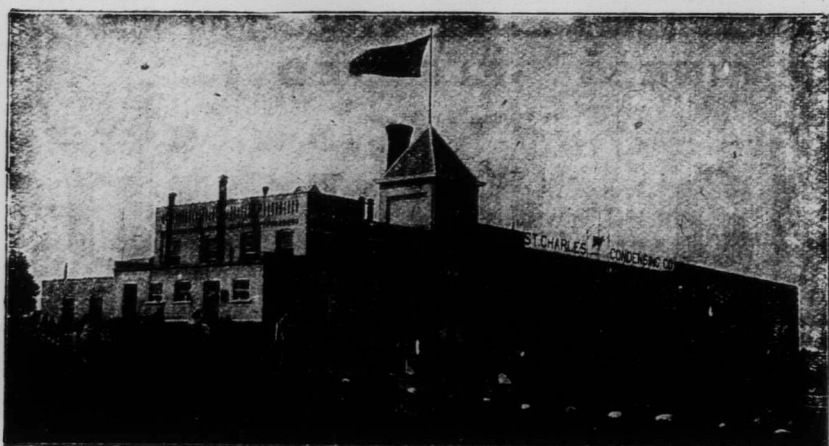
## Capstan Brand Pure Tomato Catsup



is known from ocean to ocean as the finest Catsup on the market, once sold, always asked for.

We guarantee it to give perfect satisfaction.

The CAPSTAN MFG. CO., - Toronto, Ont.



INCERSOLL, CANADA—FACTORY

**AN EASY ONE.**

Added to our splendid assortment of  
**GOLD MEDALS.**

**ST. CHARLES  
EVAPORATED CREAM**

given **Highest Award** at **World's Fair** at  
**Louis, Mo., 1904.** Proven the **purest** and best  
and for many purposes **PREFERABLE TO**  
**FRESH MILK.** Can be purchased through  
any wholesale house.

**St. Charles Condensing Co.**

**"EDINBURGH'S PRIDE"**

EVERY BOTTLE OF



**Symington's  
"Edinburgh"  
Coffee Essence**

does credit to the makers and the city of  
production. Every bottle gives satisfac-  
tion and helps to create further demand.

Our **ESSENCE OF COFFEE AND CHICORY**  
gives wonderful value. One bottle makes 40 cups of  
delicious coffee fit for any connoisseur.

Recommend it for camping parties and Summer  
outings. It always pleases.

**Thos. Symington & Co.  
EDINBURGH**

Agents for Ontario—  
Messrs. W. B. Bayley & Co., Toronto.  
Agents for Quebec—  
Messrs. F. L. Benedict & Co., Montreal.



Finest in Pickles  
Choicest in Relishes

Richest  
in  
Marmalades

Tastiest of Catsups  
Best in Mince Meats

When you find the name of  
this firm or the brand  
**"Sterling"** on any of these  
lines, you can be sure of  
giving satisfaction to your  
customers.

**The T. A. LYTLE CO.**

Limited

TORONTO, CANADA

**Vinegar**

The only vinegar to buy is the one that keeps the trade; not  
the cheapest, nor widest advertised, nor best labelled, but the one that brings your  
customers back for more.

**It's the Repeat Orders You Want**

**White, Cottell's Delicious Natural Malt Vinegar**

exactly suits the popular taste—for pickling or for table use. Try a sample lot.

**White, Cottell & Co.,**

WARNER RD., CAMBERWELL,  
LONDON, ENG.

**MATHEWSON'S  
RED  
VICEROY SALMON**

Price \$1.75 dozen

This salmon carries our personal guarantee to be equal to anything on the market. Every tin contains

**The Choicest Red Salmon Procurable**

We solicit a trial of this most excellent brand

**Mathewson's Sons**

WHOLESALE GROCERS

**MONTREAL**



THE  
MOST BEAUTIFUL

Line of

**Xmas Cracker Novelties  
Table Decorations and  
Xmas Stockings**

ever offered to the Canadian trade.

These goods are most popular in Great Britain and United States at the present time, and large quantities have been sold by some of the leading Canadian houses for the past five years.

**The Profit is Large**

Write for illustrated catalogue to-day.

Manufactured by

**A. J. HOVELL & CO.**  
London, W.C., England

**ARTHUR E. BOWRON**

Hamilton, - - Canada  
Canadian Agent

**BEE BRAND JELLY POWDER**

Six for 25 Cents

This is the most popular brand of Jelly Powder to-day on the market.

It occupies such a leading position because of the unquestionable quality of the goods.

One trial order will convince you that Bee Brand Jelly Powder is a wonderful seller.

Secure an assortment of these, or any other, flavors to start:

<b>Raspberry</b>	<b>Cherry</b>
<b>Strawberry</b>	<b>Lemon</b>
<b>Pineapple</b>	<b>Nutto</b>

Write the Makers:

**SNOWDON, FORBES & CO.**

449 ST. PAUL STREET, - MONTREAL

Every pound of  
**CRYSTAL  
GRANULATED  
SUGAR**

is guaranteed to be unsurpassed by any sugar in the world for **PRESERVING PURPOSES.**

**Insist on getting CRYSTAL granulated.**

MANUFACTURED BY THE

**Wallaceburg Sugar Co.**

LIMITED

**WALLACEBURG, - ONT.**

Western Representatives—Mason & Hickey, Winnipeg.

## Jams and Marmalade

**James Robertson and Sons, - - Paisley**

*Scotch Marmalade, Ginger and Green Fig Marmalade, Pineapple and Ginger Marmalade, Raspberry Jam, Strawberry Jam.*

QUALITY UNSURPASSED

**WARREN BROS. & CO. Limited**  
TORONTO

## PHENIX WASHING POWDER

is in greater demand than ever. Housewives are finding new uses for it every day. Its suitability for house, store, office cleaning of every description makes it invaluable in the home or place of business. Grocers supplying the great demand for

### Phenix Washing Powder

are reaping satisfying profits.

If you are not selling **Phenix Washing Powder**, write us.

Sole Canadian Distributing Agents

**C. A. CHOUILLOU & CO.**

14 Place Royale, - MONTREAL

## "Trenors" Blue Eagle

Selected and Layer Valencias, arriving by first direct Steamer from Denia.

Don't be fooled with the "Just as Good" yarn. If you want ordinary brands, we will sell them 20% less.

Finest quality Cleaned Currants in bulk and packages, by same steamer—all at bottom prices. Write for quotations.

## William Galbraith & Son

Wholesale Grocers

80-82 St. Peter St., - MONTREAL

## For Toilet and Bath


You will find our Soap unexcelled in Purity, Quality, etc. . . . .

We are offering liberal terms to the trade

**SAVONS FRANCAIS, C. Pagnuelo, Manager.**

Office: 392 St. James St.  
Factory: 1653 Notre Dame St. E. **Montreal**

# ADVANCING

 **Currants, Sultanas, Figs, Shelled  
Almonds, Candied Peels, Prunes**

Owing to steady advance in above lines we will be unable to leave our present quotations open much longer.

If you have not purchased, wire or write us at once or book through our representatives.

**JAMES TURNER & CO., Limited, Hamilton, Ont.**

**Importers of High Class Groceries**

Owing to the increasing cost of Corn we are compelled to

**ADVANCE**

the price of

**SANITAS**

**Toasted Corn Flakes**

10 cents per case

We will send each grocer one order at the old price if sent to us immediately, naming jobber through whom it is to go. Freight prepaid from London in five case lots.

**TOASTED CORN FLAKE CO.**

20½ Front Street East - - - - - TORONTO

## GROCERY NEWS FROM ATLANTIC TO PACIFIC

IN THESE COLUMNS THE GROCER IS IN TOUCH WITH THE TRADE IN EVERY PART OF CANADA.

CONTRIBUTIONS ARE INVITED FROM MERCHANTS IN SMALL PLACES OR WHERE THERE IS NOT A REGULAR CANADIAN GROCER CORRESPONDENT.

### PEMBROKE.

Pembroke! Eh? What's that? Pembroke, where's that? What, don't you know? Well, ask the next commercial traveler that walks into your store. He will tell you that Pembroke is that pretty town in the Upper Ottawa Valley, the happy hunting ground of nearly all the commercial travelers in the Dominion; that busy centre of the lumbering trade; the jumping-off ground of innumerable hunting and fishing parties during the season. Well, if you don't know where it is, buy a ticket the very next vacation you have and see for yourself. Just a whisper: Bring your wife with you, or that best girl, and give them the treat of their lives.

Well, now to business—the thing we are engaged in from 7 a.m. till 6 p.m., and hard at it, too, all the time. Now that the holiday season is finished and the farmers have got their crops in, we are settling down to it in real earnest, but our greatest difficulty is to get real good help to handle the expected increase. The busy housewife is almost up to her eyes with fruit preserving and pickle making and great is the demand for the nimble dollar's worth of sugar and the vinegar tap runs almost in an unbroken stream, while the lady in front of the counter, with her long list of 5c. worth of spices, has become almost a nightmare to the busy clerk.

The shortage of the fruit crop has caused almost a scramble among the ladies to secure their particular fancies, and although peaches are now selling at from \$1.85 to \$2 a basket, the demand is pretty brisk. Plums fetch from \$1 to \$1.25 and grapes are bought up sharp at 40c. to 50c. a 6-quart basket. Local grown tomatoes are now pretty plentiful and can be bought at from 40c. to 60c. a patent pail, (a local way of measuring), green tomatoes at 30c. to 40c. a pail. The farmers are now bringing in a plentiful supply of vegetables and prices rule low. Potatoes have got down to 75c. to 80c. a bag, but here the buyer often gets a setback, a lot of bags falling short of the proper weight. Really good butter has become a great luxury, fetching as high as 28c. a pound on the market, and likely to go a great deal higher, owing to the scarcity of grass and the high price of cattle feed. Hopes had been entertained that with a good open fall there would have been a good supply of after grass, which would have saved the feed, but the cold snap that has just set in has shattered these illusions, and, in consequence, everyone is looking forward to high prices, and the thrifty housekeeper is filling her

crook with all the butter she can lay her hands on.

With the advent of the threshing machine, the cheap crockery trade has been given a great stimulus, for now the busy farmer's wife finds that she has not enough crocks to put before the hungry mouths that invade her kitchen for meals.

An occasion of great rejoicing among some hundreds of our worthy townspeople has been the celebration of the silver jubilee of His Lordship, Bishop

Pembroke, whose correspondence appears in these pages for the first time, is in favor of the cash system for cities and large towns. We would like to hear from all our subscribers on this and similar questions.

Guelph wants an association and gives some solid reasons why. This is an example that should be followed by every town and city in the Dominion which does not possess a Grocers' Association.

London complains of a scarcity of female labor in the biscuit factories.

Hamilton is enjoying particularly fine markets, full of the choicest Canadian fruit.

Lorrain. Flags have been flying for the past three or four days and feasting and religious ceremonies of joy have been the order of the day. One item was the rendering of an oratorio, in which the cathedral choir greatly distinguished themselves, under the leadership of Isidore Martin, a well known local grocer, who has also the honor of being the mayor of our town.

I see some of your correspondents are discussing the question: "Can a grocer run a strict cash trade?" Well, that, in my opinion, is a question of almost purely local surroundings.

In a town like Pembroke, I should say "No," because here almost every trade depends a good deal on the local farmers for a good slice of their trade, and as perhaps most of your readers who are in a similar position know, the

farmer is not always able to put his hand into his pocket and pay for every article he requires, when he wants it; in consequence, it would almost amount to business suicide to refuse him credit.

On the other hand, in the cities and large town where factories, etc., abound, I see no reason why a strictly cash business could not be carried on, for here most of the population receive their wages weekly, and with a little education and patience on the part of the merchant, I firmly believe that such a system could be inaugurated and result in great benefit to all concerned.

Apropos of this, one of the local merchants has advertised the fact that he is about to start a cash system and I shall await with much interest the result.

### CHATHAM.

W. D. O'Leary, wife and family, who have been residents of Wallaceburg for some years past, have removed to Detroit, where Mr. O'Leary has purchased an extensive grain and feed business. He has disposed of his Wallaceburg business.

Farmers report that the heavy wind-storm on Sept. 25th caused great damage to apple orchards throughout the county. The loss is all the more felt on account of the shortage in this year's apple crop. Many trees were broken, and a large amount of apples blown to the ground.

A well-attended meeting of the local Board of Trade was held on the evening of Sept. 27th, when the work for the ensuing season was enthusiastically inaugurated. It was decided to hold regular monthly meetings, at which topics appropriate to the work of the board will be dealt with by capable speakers.

Z. J. Edgworth, of St. Thomas, has bought out the butcher business of T. Lee, Blenheim, and took possession October 1.

W. H. Curran, representing O'Brien Bros., has returned from a three weeks' vacation trip in Michigan.

Ald. Wm. Potter last week, on the occasion of Mayor Stone's annual outing to the mouth of the river, took occasion to formally announce himself as a candidate for the mayoralty for 1908. Ald. Potter has served for three consecutive years as a member of the city council, besides which he was a member of the town council under the old ward system, some fifteen years ago. During the past two years he has been chairman of the civic property committee, having charge of the completion of the new city market, which is one of the finest in the west, and of the improvement of the city electric lighting system, which, largely as a result of his insistent efforts, will, by the end of the year, be in first-class shape. In the city council there has certainly been no harder worker; and none, it is pretty generally conceded, better entitled to the post. Ex-Ald. Scullard will probably also be a candidate, in addition to which Mayor Stone may enter and make an interesting three-cornered contest. Ald. Potter is a hard fighter, however, and the prospect of opposition will not worry him.

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## THE CANADIAN GROCER

John Mahler, of the firm of Mahler Bros., last week commenced the purchase of apples for their evaporating factory for the fall season. Mr. Mahler states that winter apples are much better than was expected a month ago. Fall apples are very scarce, however; in fact, there are practically none. The firm contemplates a very busy season.

Prices for farm produce are steadily rising. Last week wheat advanced from 95c to 97c; barley from \$1.10 to \$1.30. Corn is 60c, and oats have risen from 14c to 50c. This is a big advance all round.

Although this is an off year for peaches, Harry A. Andrew, of the Liverpool grocery, has a tree which produced three bushels, all of phenomenal size. One of the peaches tipped the scale at 6½ ounces.

### GUELPH.

The damp, cold, rainy weather on Saturday reduced the attendance of both buyers and sellers on our market, and, of course, prices went up. Butter and eggs were unobtainable at any price. Butter got as high as 28c, and eggs 24c. Potatoes, \$1.25 a bag. These are not regular prices by any means. For instance, I saw potatoes quoted and bought to be laid down in Guelph at 80c a bag, by the car, whenever wanted; but there are lots of local potatoes, and the price won't go above one dollar retail for a long time yet. Tomatoes and grapes sold at from 20c to 30c a basket; apples are a drug just at present, as most stores are loaded up with fall apples that don't seem to sell at any price.

Robt. Millar, head clerk for Geo. Williams, won the prize for making the most home runs in the church baseball league this year, and he was presented with his reward at the King's Daughters' banquet, in St. Andrew's school-house, to the winning team. It's not on record whether Bobbie put them on to go home with or not.

Gill Jackson, of Jackson & Son, also got inside the money at the Guelph Rifle Association matches this week, which shows the grocers are always busy, and near the front, at that, even in sports.

September is gone, and we are again face to face with the fact that Guelph has not got a Grocers' Association formed. Are we going to have one or not? Who will be the first to make a move? We have all kinds of trades organized in our city, why not the grocers? We don't need to conflict with the Retail Merchants' Association, which is different. Now in the starting of the long winter nights, we could arrange meeting nights once a week, or month, and get good results. We have good grocers in this city, who could talk to us, and any number of good travelers, who would be pleased to address us on their particular lines. We could have good debates on subjects such as, "Why does the Ontario Government ask for tenders for groceries for the O.A.C., and other public institutions, if, as is supposed it is, a party favor to receive the contracts?" or "Why do the hospitals not divide their trade among the Wyndham street merchants, as they used to do, a month each in turn?" There are a good many others of more interest to grocers and their clerks, such as, "The blending

of teas and coffees," but these are after-considerations. The question is, are we going to organize this month? There are about 150 men who could pay from \$1 to \$1.50 for membership tickets. Talk it up, and we will be organized by November.

Some time ago we saw a good, careful grocer holding a lighted match inside a coal oil tank to see how full it was. This week we saw another good, careful man filling a lighted lantern on top of a tank holding 45 gallons of oil alongside of another of the same capacity, and the funny part of it is, neither can see any harm in their actions. Some people seem to like living with one foot in the grave.

I had the pleasure to-day of being handed a day book of the late G. P. Latham, of Guelph, dated 1840 to 1843. I was delighted to have the chance to compare prices with 1907, but it was not just as easy as I thought, for in those days, of course, it was all £ s. d.

Mr. Latham started first in a log store where the Imperial hotel now stands, and built the stone part of that building, afterwards building the stone block opposite, and then being instrumental in building the lower part of Wyndham street, from the Kandy Kitchen to McDowell street, including Benson Bros' and Jackson & Sons' grocery stores, two of the best in Guelph, and which remain to-day in the hands of his family. The Latham family are among the oldest in the city. The difference in prices are most noticeable in tea, \$1.25 being the price for Hyson tea, while ¼ and ½-lbs. were mostly sold. Another condition that seemed to prevail then, as it does to-day, is that people seem to have been slow in meeting their debts.

It has been decided that the Merchants' Association will hold a banquet and preparations are being pushed ahead.

It is expected by the association that Guelph will have an increase of from 300 to 400 in population on this year's returns, which shows these new factories mean something for Guelph, and the grocers. The hands they employ have got to eat.

Your Kingston correspondent makes some remarks on the peddling nuisance, and Galt comes along with another, the man who forges cheques. We have met both and find it does not pay to be caught and not say a word, as is too common a practice among many merchants. I have seen brother grocers caught and put it down to profit and loss, and a week or two after, someone else is caught, and, accidentally, it comes out. Now, why can't we be honest and square with ourselves and each other in every city and town? If we have an association of grocers in each city or town, the news could be passed along and we would be ready for Mr. Hawker and the forger. And another thing, when a merchant is wilfully swindled, The Canadian Grocer is a good place for him to get satisfaction. There are hundreds of such cases we never hear about. Let us have them.

### HAMILTON.

Our markets just now are grand. Any stranger seeing them would not imagine for a moment that there was any scarcity of fruit in Canada. In the last two weeks the record of the market has been broken, both for size and display.

Peaches, large and luscious; pears, plums grapes and apples, all of the finest, a better display than you would see at any of the fall fairs, and selling at fairly reasonable prices. Finest peaches at \$1 to \$1.25 a basket; pears, 50c; plums 40c; grapes, 20c for six-quart basket; apples 20c to 35c. While vegetables are very choice, the prices keeps high. Potatoes are 75c a bushel; tomatoes 60c; onions \$1; celery 60c per dozen. Verily the people of this good city have a choice of quality, even if prices are firm. The market this year has been a great money-maker for the growers. The beautiful weather of the last month has been a great help, to tomatoes and corn, as late tomatoes are still ripening nicely, and the factories are running at full capacity. One of the factories reported yesterday a run of four thousand bushels, a quantity which kept them busy to put up.

The races are on at the Jockey Club this week, and the bookies are doing a land-office business. It is astonishing how easy it is to separate the average young man from his money when he gets the race track fever.

### LONDON.

Business, wholesale and retail, is very good. There is little change in prices. Teas continue firm, with an upward tendency. Sugars unchanged, but very firm. Much inconvenience is felt by the trade generally owing to the non-arrival of new crop Valencia raisins, which have been lying at Montreal for over a week awaiting the convenience of the railways to forward London's share of these goods. Haddies are beginning to come in freely.

President Harry Ranahan of the Retail Grocers' Association, having recovered from his recent illness, a meeting of the association will probably be called for this week to again consider the huckster question.

Bananas, which of late years, have become a popular article of diet, are a scarce commodity in the fruit market just now, and are likely to be still more so during the coming winter months, according to local wholesale dealers, one of whom, J. J. Steel, says he has seldom seen conditions worse than they are at present. The continued drought in the tropics has resulted in the growers cutting too closely in order to meet the demand, and now we are finding that the bunches coming in are from forty to fifty per cent. lighter than usual. This condition, Mr. Steele states, will continue for some time or until the decreasing demand in the winter months gives the fruit a chance to ripen up. Mr. Steele received this week a consignment of Cuban navel oranges, the first to ever arrive in Canada. Heretofore, the navel oranges have been almost all brought from California, and do not ripen for some months yet. The Cuban navel possesses much of the finer quality of the California species, and doubtless with continued cultivation will come to be a rival for the latter. At any rate, it will mean a navel orange on the market months earlier than has been the case in the past.

**THE CANADIAN GROCER**

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Limited.

**JOHN BAYNE MACLEAN** . . . . . *President*

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**A GENTLE REMINDER.**

What is probably the most interesting circular ever issued from a government department has recently been distributed from the department at Washington of the Internal Revenue Commissioner. It deals in the most emphatic way with the stupidity, misguided zeal and misdirected ambition frequently displayed by revenue agents and other internal revenue employes under the apparently genuine impression that these are the means by which they will soonest attract the notice of their superiors and gain a promotion more nearly according with the self-estimated worth of their services.

The circular is in the form of a personal letter, addressed to an individual agent, and is so phrased as in the most forcible manner to bring before the person to whom it is addressed sundry matters of which he was previously in ignorance.

Here is the gist of its contents:

"A recent case which has been called to my special attention enables me to make my position clear in the matter of what I might term the misguided activity of revenue agents and special employes of this bureau who are operating under collectors or under revenue agents in the field. I fully realize that the arm of the law will be paralyzed in the mat-

ter of the enforcement of internal revenue taxes due the government if the officers of this bureau are incapable or corrupt; at the same time the laws realized that the laws of this government are passed as much for the purpose of enabling honest men to do business under them as for the purpose of detecting and punishing those who violate them.

"There is a disposition, utterly at variance with good service, on the part of many of the internal revenue employes in the field to make what they call 'a record,' and in order to do so subject this bureau to endless annoyance and expense, and to make a perfect fiasco in the courts of their undue and hasty action in seizing distilleries making unfounded assessments, and practically confiscating property of law-abiding citizens who are endeavoring to live under the law in a business—the whisky business in any of its forms—always open to suspicion.

"I have on my desk a record of a case where three revenue agents or their employes hung around a registered distillery, hoping to find some sin of omission on the part of a bookkeeper for three weeks, while during that time there were five blockade (or unlawful) distilleries in full operation within seven miles of the registered distillery. By the operation of these unlawful distilleries the government was losing probably \$300 a day as tax on the whisky they were producing while these revenue agents were sitting about for 'big game'—the registered distillery.

"The men in the field should understand more fully than they seem to that there are two distinct classes of offences—that is, sins of commission and sins of omission. Nine times out of ten when a man in the whisky business is guilty of a sin of commission it is done designedly and for the purpose of defrauding the government; as a usual thing the sins of omission are due to ignorance or negligence.

"In this connection I am astounded to find recommendations for the seizing of distilleries, the upsetting of business enterprises involving investment of hundreds of thousands of dollars, because some clerk has failed to properly keep some blank 'form' prescribed by the regulations. Revenue agents and collectors should proceed upon the proposition guaranteed us by the constitution, that all men are innocent until proven guilty, and when they find minor irregularities they should assume the attitude of advisers and counsellors, and by virtue of their experience in the service, tell the people who know less about it what is expected of them. On the contrary, in too many instances they hastily use these sins of omission as a

basis for their own self-glorification, and embarrass this bureau and the entire service by stupid seizures and assessments.

"Recently a revenue agent in the west held up the distillation and manufacture of vinegar for four states because the apparatus they were using could be so misused as to defraud the government. I found upon investigation that the apparatus was identical with that which has been used by vinegar manufacturers for ten years, and that during the entire time but one vinegar manufacturer had been prosecuted for intentional violation of the law. I use these two instances, but there are many others on my desk. I want no let-up whatever in a vigorous search for violations of the law, but I want wisdom on the part of the officers of this bureau to take the place of an activity to make 'a record,' finally at the expense of the government, which is entirely at variance with the letter and spirit of the law."

If this circular does not cause a heart-searching in many departments of our own government, it will have fulfilled only a bare fifty per cent. of its possible value. Its widespread publication throughout Canada might be the means of rewinding many miles of red tape, whose immediate usefulness consists mainly in attracting the nimble wit of neighboring powers to deprecate such a vast expenditure on national hunting by a country that is old enough to know better.

**THE BAIT ISSUE.**

Judge Emmerson, of the Supreme Court, Newfoundland, was in Montreal the other day, and seen by a local newspaperman, gave it as his opinion that the bait question, which was bothering fisher folk in the colony, had been practically settled. He was in receipt of news from Newfoundland to the effect that Premier Bond had consented to withdraw the embargo which prevented fishermen from selling to the Americans, herrings, which they use for bait. According to what he said, it was quite likely that the modus vivendi would be renewed for another year and that in all probability the question of the fisheries would be settled permanently in the near future.

If such is the case the news will be welcome to those interested in Newfoundland trade, as what affects the fishermen has some effect upon all branches of trade in the colony. The matter of selling bait to the Americans does not amount to a great deal, as Judge Emmerson stated, in his idea about 150,000 barrels of herrings a year, which at \$1.25 a barrel, would mean \$187,500. But the bait issue, while small in itself, is a live question with the men who are practically the backbone of Newfoundland, and its importance should not be underestimated, and cannot be glossed over.

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# Central Canada Exhibition

Attractive Grocery Exhibits Well to the Fore—Great Ottawa Fair Arouses More Than Usual Interest—Grounds Are Being Enlarged and Beautified, But in Some Other Directions There is Still Room for Improvement—Some of the More Attractive Exhibits.

Once again the Central Canada Exhibition has come and gone. The fair opened September 16, to the public, and continued until the end of the week.

In many ways it was a great success, while in other respects some have found fault with it. The chief trouble seems to be the lack of up-to-date accommodation. People are crying out for a first-class grand stand; for the abolition of the shacks which spoil the appearance of the grounds; for well laid out walks and driveways, and the exhibitors want greater crowds.

The directors of the fair are gradually

directors' luncheon, where business of the exhibition was discussed, suggested better amusement features at popular prices. Something like this is needed, for no matter how excellent the exhibits of the various manufacturers, the people will not come to see them alone.

The new Dairy Building was a centre of interest during the fair, and the daily demonstrations of butter making were watched with interest.

The Aberdeen Building was crowded with exhibits of manufacturers and a trip through it, day or evening, was certainly worth the price of admission in itself. Seldom does one find in one

backed up by a board of directors comprised of Ottawa's leading business men.

## S. Vessot's Grinders.

Over in the machinery building there was a line which interested many grocers, that of S. Vessot & Co., who manufacture "Champion" grinders, for use in grinding grain, spices and coffees. They also manufacture "Joliette" grinders, which are of a more convenient size for the grocer. The latter is an eight-inch grinder, while the former range includes the eleven, thirteen and fifteen inch sizes. They can be run by any power. In connection with the grinders



Central Canada Exhibition—Matthews Packing Co., Ltd.

improving the grounds, and it is hoped that in a few years the exhibition grounds at Lansdowne Park will be as good as the best in Canada.

Another matter which is causing the directors some uneasiness is how to get and hold the crowds. Something is needed to bring the people to the fair. In many instances they appear to be losing interest in the fair, for some reason. Some of the speakers at the

building such a variety of manufactured articles arranged so tastefully for display purposes.

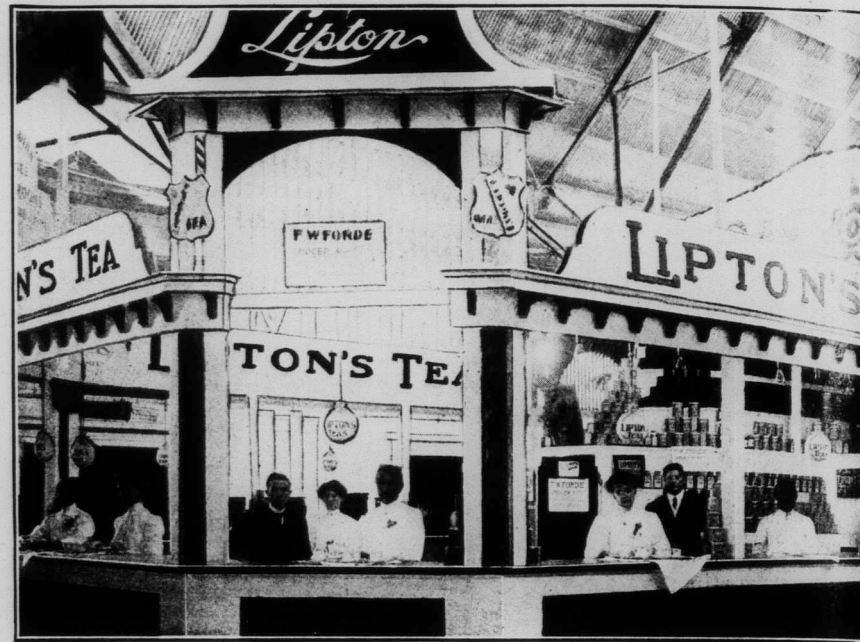
Two very busy men during the exhibition were T. Cameron Bate, the treasurer, and E. McMahon, the secretary of the exhibition. Both these gentlemen during the annual exhibition devote practically the whole of their time to the interests of the fair, and its success is made possible by their efforts,

there was shown a 3-horse power gasoline engine, also known as the "Champion." This is manufactured by the Alamo Manufacturing Co., Hillsdale, Mich., for Wm. Gillespie, Toronto, manager for S. Vessot & Co., and Canadian agent for the Alamo people. The engine mentioned in the foregoing is capable of grinding eight to ten bushels of mixed grain with the eight-inch "Joliette" grinder.

**Thomas J. Lipton.**

In the centre of the Aberdeen Pavilion there was one exhibit which visitors rarely passed without stopping, that of Thomas J. Lipton, whose food products possess a world wide fame. They include Lipton's Teas, Lipton's Coffees, Lipton's jams, jellies, marmalades, pickles and sauces. All these high class grocery specialties were neatly arranged. It was Lipton's Teas, however, that attracted one's attention most. Three Cingalee tea experts, who come direct from Lipton's tea plantations in Ceylon, as well as three lady demonstrators, were constantly serving visitors with dainty cups of Lipton's, the tea that pleases all who use it. As might be expected, sales of Lipton's teas, coffees and other lines were numerous every day. The entire exhibit was purchased by R. W. Forde, one of Ottawa's progressive grocers, who recognizes a good line when he sees it. A. E. Carson, Canadian manager for Thomas J. Lipton, with offices at 75 Front Street East, Toronto, was on hand during part of the week and his presence helped materially in making Lipton's exhibit so successful.

Considerable interest is being aroused just now by the system of advertising which this company is using in the Canadian newspapers. Their "limerick" competitions are spreading the fame of Lipton's teas even wider than their former extensive campaigns have done. The firm certainly believe in the efficacy of good advertising, and to their extensive use of this in many ways is due,



Central Canada Exhibition—Lipton's Teas.

to a great extent, the largely increasing sales of goods. Many grocers in all parts of Canada, who a few years ago had never heard of Lipton or his goods, now carry extensive stocks of these and report that the business done with the goods is exceedingly satisfactory.

**Zip Hand Soap.**

A new hand soap that interested visitors in the Main Building was Zip. The exhibit occupied a very attractive booth, arranged in such a manner that there certainly could be no doubt as to what the purpose of the display was—to let people know that there was a first-class, non-injurious hand soap, being made in Canada, by Canadians, for Canadians. Zip is an excellent preparation, put up in lithographed tins, which may be used without harming the most delicate skin. It removes grease, tar, ink stains, paint, oil, fruit stains, glue and other dirt, with a wonderful ease. Actual demonstrations of its good points were given daily, so that people could see for themselves that it was the real article for all cleansing purposes. For the short time it has been on the market, Zip has taken wonderfully well. Grocers find it a very satisfactory and profitable line to push, as the price—ten cents a large tin—is reasonable and popular. Hardware merchants and druggists are also pushing Zip. Mr. Boright was on hand during the entire week, explaining the composition of Zip and its various good points. He certainly let visitors know that his hand cleaner was: "Zip, the short name, at the short price."

The Dominion Government has placed a large order for Zip for use in the Public Works Department, Printing Bureau, Geological Survey, and other departments.

This, in itself, is particularly good evidence of the worthiness of this new product. "Zip" is bound to have a large market in Canada for it fills a want which has never before been satisfied.

Clean hands are desirable, no matter what position or occupation their possessor is engaged in. Heretofore there has not been a satisfactory solution to the dirty hand problem, but with "Zip" on the market there need be no further difficulty in this matter.



Central Canada Exhibition—Zip, the Hand Soap.

Ogilvie Flour Mills Company.

Nobody could fail to observe the beautiful exhibit made by the makers of Royal Household Flour, the Ogilvie Flour Mills Company, Montreal. Their booth was located in the centre of the Aberdeen Pavilion and had two sides facing the aisles. It was arranged on

of Royal Household Flour. The space on the floor between the arches was used to display Royal Household in the various sized bags, while inside the booth tables were neatly arranged where patrons of the fair were served with dainty little luncheons consisting of bread and pastry made on the spot from Royal Household. A competent

is Equally Good for Bread and Pastry, and Best for Both." Considerable comment was caused by the nice arrangement of finest Manitoba hard wheat in sheaves around the booth. It is of this wheat, with a world wide fame for quality, that Royal Household is made. Some 30,000 cook books were given away during the exhibition. A. H.



Central Canada Exhibition—Ogilvie Flour Mills.

a greater and more magnificent scale than any other booth at the exhibition and there cannot be the slightest doubt but that it was a triumph in artistic arrangement; one can see that by a glance at the reproduction of the photograph. There were three arches on each side and two on each end, formed of barrels

staff of lady demonstrators, in charge of H. Merrill, of the company's Montreal office, demonstrated throughout the fair the merits of Royal Household as a flour, which is the most satisfactory for either bread or pastry. The large sign in the middle of the booth told the tale very well: "Ogilvie's Royal Household

Mattice, whose offices are on Sussex St., is local agent for the company, and was on hand frequently. Demand for Royal Household has increased so much of late that the makers are at their wits' end to supply their customers from even their present large output of 15,000 barrels a day.

**Tobler's Swiss Milk Chocolate.**

An interesting incident occurred during one day of the fair, which brought again into prominence Tobler's Swiss Milk Chocolate, for which Maclure & Langley, Toronto, are agents. Wriggling his way through the crowd before Tobler's

one apiece, which they took off in delight. The manager, speaking of the incident, said: "We have fairly exploded the 'prophet has no honor in his own country' idea, in the last few minutes. The pretty compliments those two paid Tobler's chocolate made our advertise-

to give free samples, and to explain the process of manufacture. But that is no longer required. The merits of Tobler's Swiss milk chocolate are universally known and it is an established success in every town in Canada."

The eastern manager, J. G. Gordon,



Central Canada Exhibition—Tobler's Swiss Milk Chocolate.

beautiful display was seen a man bearing in his hands one of the firm's large show cards. He was followed by a woman, who proved to be his wife, and she also bore a large advertising placard. It developed upon inquiry that

ment writer look like the end boy of his class."

There was no need to inquire if this booth was having its share of attention. A steady business was being done which kept the several smart assistants

Montreal, was in attendance, and in reply to an inquiry stated that they were booked fully to the capacity of the Tobler Company. W. C. Scott is Ottawa agent, and was in charge. He reported bumper business in Ottawa.

**Maple Tree Producers' Association.**

One could not get past the booth of the Maple Tree Producers' Association, of Waterloo, Quebec, without stopping. Having heard so much about their lines of maple syrups and maple sugars, a person could not help but stop and examine, and see if they were really as pure as the management claims them to be. It was not necessary to do very much examining, however, to find that the maple sugar and maple syrups bearing the "Pride of Canada" and other labels of this company, were absolutely pure. Under the circumstances it would be difficult for the manufacturers to turn out an adulterated article. They are paying farmers a high price for their syrup, and with each delivery every farmer must hand over a signed certificate, showing that his syrup is absolutely pure. Considering the short time the products of the Maple Tree Producers' Association have been on the market, it is surprising to find them so popular. The cause must lie in the reliable purity and merit of the goods. M. F. Goddard, who is an expert in maple sugar and maple syrups, was there demonstrating their excellent quality.



Central Canada Exhibition—Maple Tree Producers' Association, Limited.

the couple had but recently arrived from Berne, Switzerland, where Tobler's chocolate is made, and, seeing the show cards with the picture of their native city, they had each pleaded so hard for a copy that the manager had given them

fully engaged. As for the popularity of Tobler's milk chocolate there was striking expression in the very little demonstration that was necessary. "A few years ago," said one of the firm's representatives, "it was necessary for us

# Sherbrooke's Annual Fair

Dominion and Provincial Exhibition at Sherbrooke, Que., Held Under the Auspices of the Eastern Townships Agricultural Association, Scored a Great Success in Defiance of the Elements—New Buildings, Scenic Improvements and Enlarged Accommodation Attracted a Record Attendance—Some of the Displays.

In spite of bad weather, the Dominion and Provincial Exhibition, held at Sherbrooke, Que., September 2nd to 14th, by the Eastern Townships Agricultural Association, was a distinct success in every way. In keeping with the added importance this year of the exhibition, the directors made many improvements which were appreciated by the vast throngs. A new Arts Building, a new Dairy Building, and an enlarged and renovated grand stand greeted visitors.

the history of the association, over 30,000 passing the turnstiles.

The Governor-General and suite, the Lieutenant-Governor, and many of the Dominion and provincial ministers visited the exhibition.

As usual, the Main Building, containing the various industrial displays, was the centre of attraction, and it was here that the displays were installed. Grocers and merchants undoubtedly profited from their visit to the exhibition.

The chief object of the show was the actual demonstration that Royal Household Flour (from Manitoba wheat) is the best flour for pastry and at the top of its class for bread—in fact, that only one flour is needed in the household.

Three ladies in the demonstration booth not only mixed Royal Household Flour, but on three ordinary gas stove-baked dainty and tasty cakes and pastry, which were served along with Scharf's Cocoa.



Dominion Exhibition, Sherbrooke, Que.—Ogilvie Flour Mills Co.'s Demonstration Booth.

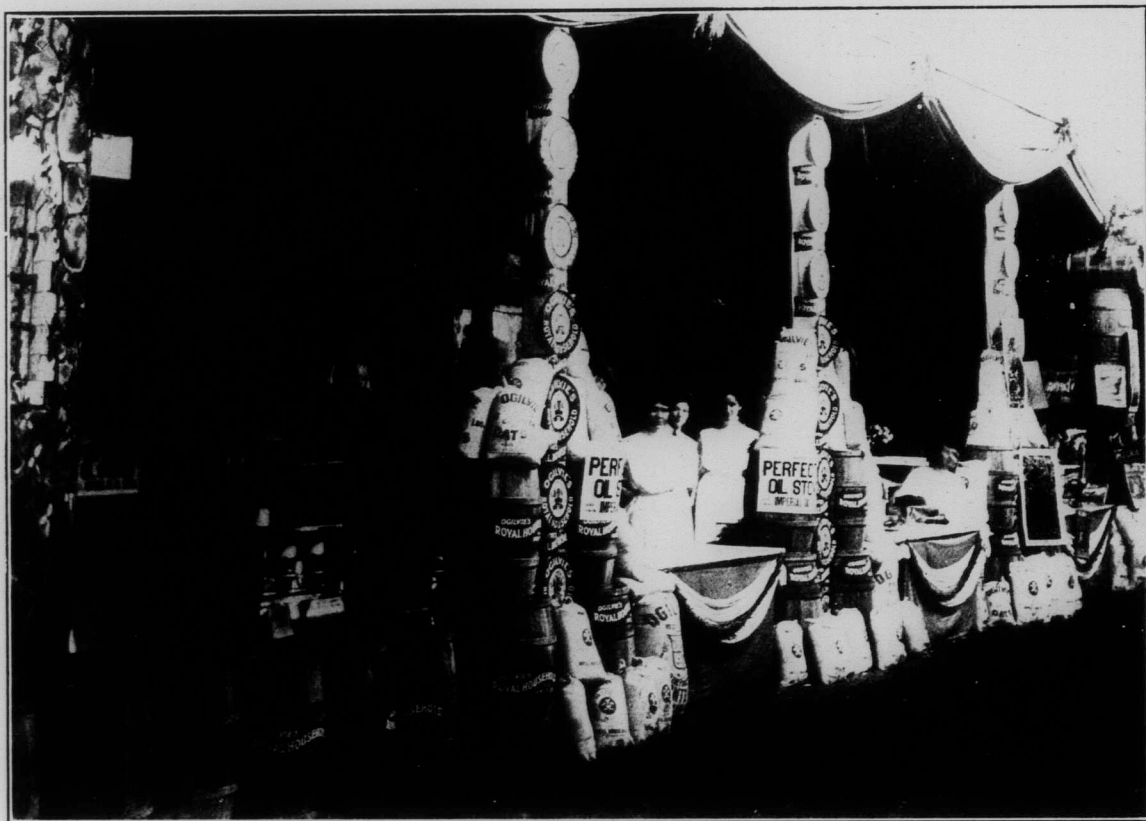
## Royal Household Flour.

As will be noted by the accompanying illustrations, the Ogilvie Flour Mills Co., Ltd., Montreal, had easily the largest and most attractive exhibit in the Main Building. The large display was practically in two sections, a large reception room and an immense demonstration booth. The policy of this concern is essentially one of co-operation with retailers, and during the exhibition weeks nothing was left undone. Their large electric sign on the grand stand, with 40 changes, was an outstanding feature of their general exhibit.

Their literature was of a high order and their cook books (of which 30,000 were distributed) were of great practical value. The cook book contains some 125 pages full of useful recipes.

Royal Household Flour is used on the table of the Prince of Wales. Each day's mill is subjected to a practical baking test. Their five mills have a total capacity for 15,000 barrels daily.

Royal Household Flour is known all over Canada, and not only over Canada, but widely in England and Europe, as the above-mentioned fact proves. This favored publicity has arisen from the sterling quality of the product. Indeed,



Dominion Exhibition, Sherbrooke, Que.—Ogilvie Flour Mills Co.'s Reception Room.

this flour has proved itself a remarkably good advertisement for Canada and her general resources.

H. Merrill, of the Montreal sales department, and D. O. Pease, the district agent, were in charge. Col. Labelle,

Birks & Sons, Montreal, for the best exhibit in the Main Building, was awarded the Ogilvie Flour Mills Co.

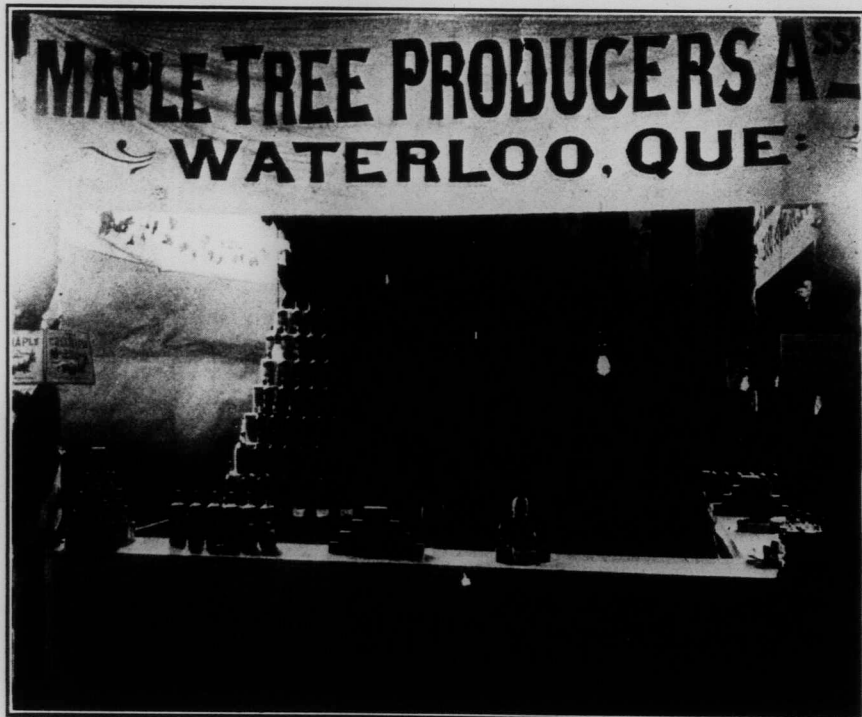
**Maple Tree Producers' Association.**

In keeping with their progressive policy of advertising, for the direct benefit

their pure maple sugar, maple syrup and confections. They had a spacious booth in the Main Building, at one of the entrances, and also had special prize exhibits in the new Arts Building. M. F. Goddard, the manager, had also a private exhibit from his own farm in the Arts Building. The general exhibit of sugar products, turned out by his own household, was awarded first prize, and the silver medal, while the Maple Tree Producers' Display was given second prize.

This firm, perhaps the largest of its kind in Canada, aims at purity, and no adulterated or compound goods are turned out. This policy is appreciated by discriminating retailers and the public generally. Their trade mark, "Pride of Canada," is the synonym of purity and the standard of excellence in maple products. Their lines are especially popular in Ontario and the west, and will shortly be marketed in the Maritime Provinces. Quebec Province is rapidly recognizing the merit of pure goods. Everything in connection with their manufacture is first-class, and all lines are attractively put up.

Maple products, sugar and syrup, are goods for which Canada has been noted for years. Latterly, however, adulteration and substitution have been resorted to to such an extent that the public has become tired, and it has been almost impossible to procure maple products which were satisfactory in flavor. To obviate this condition, the Maple Tree Producers' Association have control of their own sugar bush, and by this and other methods are able to guarantee the absolute purity and satisfaction of their goods. The flavor of their syrup and sugar is exactly that which our grandfathers used to enjoy in the old days of early Canada, and the quality is even better than it was then, for cleaner and improved methods are used.



Dominion Exhibition, Sherbrooke, Que.—Maple Tree Producers' Assn. Booth.

the manager of the firm, spent one day at the exhibition.

The silver medal, given by Henry

of their customers, the Maple Tree Producers' Association Co., Ltd., of Waterloo, Quebec, made a good display of

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**Packard's Dressings.**

L. H. Packard & Co., Ltd., Montreal, made an attractive showing of their various polishes and shoe accessories in the Main Building. The exhibit evidently served to introduce their lines to a large number of new consumers in the Eastern Townships.

Special efforts were made in introducing Black-O, French Glycerine, and their combination shoe dressings. A sample size of Black-O was sold at five cents and with each purchase was given a fan, advertising blotters and an interesting novelty in the shape of a drummer.

J. W. Strike, advertising manager of the firm, was in charge of the booth and their hustling Eastern Townships representative, J. B. Crochier, did a thriving business.

**Noxie—Kola.**

The Crystal Springs Bottling Works, Waterloo, Que., of which F. B. Perkins is the proprietor, had the much coveted centre space in the Main Building, and assuredly made an attractive display of their specialty, Noxie-Kola, and many other drinks turned out by the firm. Mr. Perkins is certainly a forcible advertiser, and Noxie-Kola was largely distributed. Post cards, their advertising wagon, 5,000 free tickets redeemed by a drink of Noxie-Kola, were among the features. The eight attendants at this large booth were kept busy, and undoubtedly Noxie-Kola increased its prestige in the district.

Noxie-Kola has the taste that cries for more, and is exceedingly refreshing and invigorating. It is made from the purest of spring water and the formula contains sarsaparilla, gentian, dandelion, kola, yellow dock, wintergreen, burdock, black cherry and black birch. Noxie-Kola is patented and registered.

tions have been made to the factory and the staff is now very large. Noxie-Kola is well distributed in Quebec Province and in many sections of



Dominion Exhibition, Sherbrooke, Que.—Booth of L. H. Packard & Co., Montreal.

T. A. Bourque & Co., Sherbrooke, distributors in their section, are doing a thriving business. Bauld Bros., Ltd., Halifax, are the agents for Noxie-Kola in Nova Scotia, and Alex. Porter, St. John, is the representative in New Brunswick.

**Exhibition Notes.**

Alex. Ames, pork packer, Sherbrooke, President of the Dominion Exhibition, worked hard to keep everything running smoothly.

\* \* \*

Lowney's and Baker's confections were displayed in large booths.

\* \* \*

The Zip Mfg. Co., Sutton, Que., had a good showing of their Zip special soap.

\* \* \*

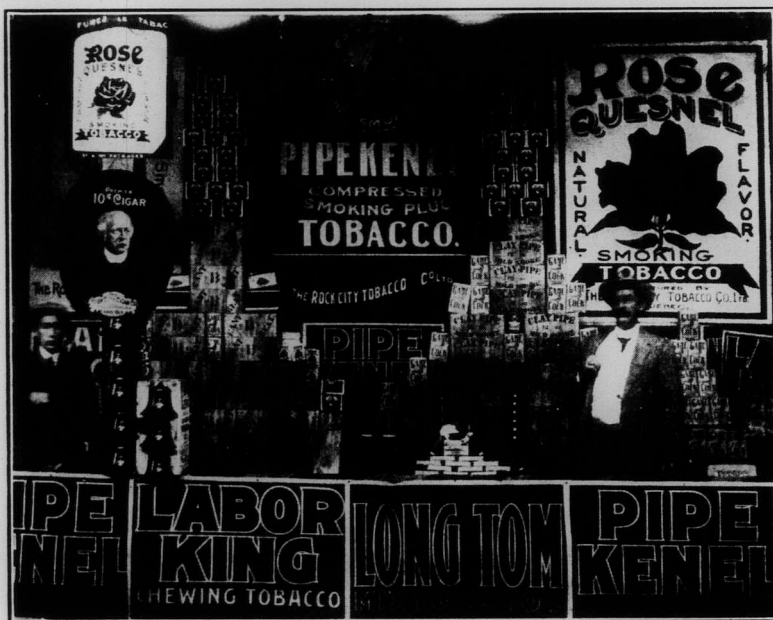
"Royal Sport" and "Hogen Mogen" cigars, made by the Sherbrooke Cigar Co., were well displayed throughout the city, and, literally, in every man's mouth.

\* \* \*

Starlight Plug tobacco had an elaborate showing in the Main Building.

\* \* \*

Lincoln Beachey and his successful airship flights was the outstanding feature of the numerous attractions.



Dominion Exhibition, Sherbrooke, Que.—Exhibit of the Rock City Tobacco Co., Quebec.

The concern is only some two years in existence, (Mr. Perkins at that time giving up his outside interests to manufacture Noxie-Kola), but several addi-

the Maritime Provinces. The facilities are now large enough to permit of further expansion, and the western markets will be covered shortly.

**Rock City Tobacco Display.**

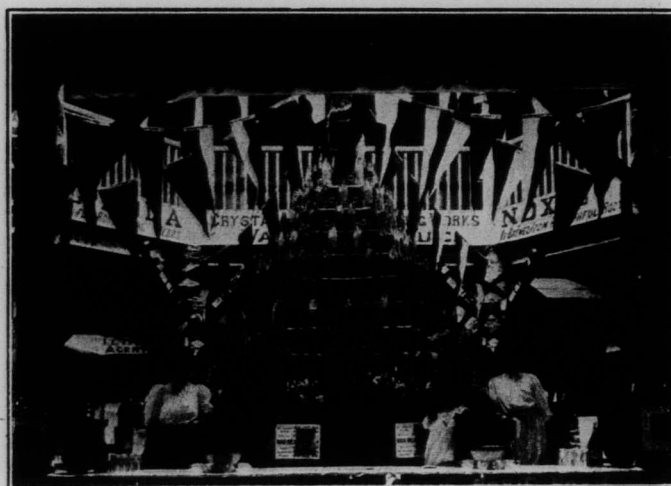
One of the most interesting displays for men in the Main Building was the general exhibit of the various brands of the Rock City Tobacco Co., Ltd., Quebec. C. S. Milette, their Eastern Townships representative, who had charge of the display, made a creditable showing.

This firm, which is expanding in size very rapidly, as a result of honest goods and energetic co-operation with retailers, showed an extensive line of their smoking and chewing tobacco, cigars and cigarettes. In fact, every form of tobacco was displayed.

Among the smoking mixtures were noted the following brands: "Rose Quesnel," "Long Tom," "Master Mason," "Pipe Kennel" and "Clay Pipe."

Foremost among the chewing brands were "Can't B Beat," a 16 oz. plug; "Britannia," "Maple Sugar," and "Labor King." The popular "Sir Wilfrid Laurier," a ten cent retailer, and "Check," a five cent cigar, had plenty of space, and "Sweet Rose," "Polo" and "Mayflower" cigarettes were not neglected.

The exhibit, as may be seen from the accompanying photograph, was made up



Dominion Exhibition, Sherbrooke, Que.—Exhibit of the Crystal Springs Bottling Works.

of boxes and tins of the various lines of the firm's product, and this was added to by several posters and wall hangers, lithographed in striking colors, which

the firm use in their regular advertising. These covered the front of the booth and also added to the wall decorations at the rear.

**THE FRUIT CROP OUTLOOK  
IN THE OLD COUNTRY**

By P. B. Ball, Commercial Agent.

The season of the year has now come when a fair indication of the fruit crop of Great Britain can be given. From all indications the apple crop of Great Britain will be very light, one county probably excepted, Somerset, where they are looking forward to a fair crop, but for the purpose of manufacturing cider mostly.

From all I can hear, the apple crop in Canada promises to be good, and I can only still further follow out my advice to apple shippers to exercise even greater care than usual in the packing and shipping. I have followed up very closely the different shippers from Canada, and it is strange that year after year certain men always ship only first-class stuff, and very few complaints are made. On the other hand, year after year we see the same names appearing on poor quality and careless packing. I think, however, that the latter cases show the amateur shipper and speculator more than the careful professional. If our Canadian shippers would only see the foolishness of making careless shipments, it would certainly pay them much better. It costs as much to ship a barrel of poorly packed and badly assorted apples to Great Britain, as it does to ship a barrel of the best, and the average made by the poor article brings the price obtained down tremendously. Some firms have such a good name that no trouble is experienced in obtaining top prices; but the whole system of shipping to this side of the water I do not think is good.

I think that more direct shipments should be made. The filling up of Liverpool and London with no great care exercised as to quantities or regularity of shipments, allows the fruit broker to practically have command. I am glad to see that more attention is being paid to

this district this year. Some large contracts have been made for direct shipments into this centre, which is one of the largest users in Great Britain; but the wholesale fruit men hitherto have been obliged to go to the larger shipping ports and buy their goods at auction.

From time to time I have received inquiries from Canada for direct shipments, and have put people into communication; but I regret to say that in several cases it has not been at all satisfactory. The sellers in Canada have their money and goods are not shipped either in quality or quantity as purchased, and in some cases lawsuits have followed, which, to say the least of it, is a very expensive and very unsatisfactory way of settling matters of the kind.

Plums will be very plentiful here this year. Still, as that does not interfere with anything in the matter of Canadian shipping, it may not interest our people. I believe a very large business could be done with plum pulp to the jam makers here even though the crop may be large in this country.

I should like to see an effort made to ship pears in larger quantities from Canada. What have been shipped are very much liked; but what really is required in this country in pears is a smaller size. All fruit is sold by the pound weight, and a pear running five or six to the pound would bring a much larger price than those usually shipped from Canada, namely, two or three to the pound.

**ENLARGING PREMISES.**

Purnell, Webb & Co., of Bristol, advise us that they have recently purchased the vinegar brewery and business of Panter, Woodward & Co., of the same city. The

largely increasing home and export trade have made it necessary for Purnell, Webb & Co. to acquire larger premises, capable of extension. In combining the businesses of the two companies the trade name will undergo a change and the style hereafter will be: "Purnell & Panter." Many structural alterations and improvements are being carried out at both breweries, and the manufacture of pure malt vinegars, sauces and pickles goes on apace.

A model sauce and pickle factory has just been completed.

**MECHANICAL TEA PLUCKER.**

Consul-General W. H. Michael advises that the tea planters of India are calling attention to the need of a machine to pluck tea leaves, and he seems to think that an invention of this kind would help the planter quite as much as the mechanical cultivator, concerning which he made a recent report. He writes from Calcutta:

Such an invention, it is claimed, would not only help to solve the labor question, but would remove the serious objection of having each leaf handled by the coolie. The great objection to green tea is that while soaking wet it is handled and rehandled by the coolie, whose hands are never clean and not always free from sores. A machine for plucking would be a step toward cleanliness and hygiene, and a machine for mixing tea intended for "greening" would be another step in the right direction. Yankee inventive genius could solve all three problems within a short time if it were brought into relation with tea cultivation, plucking, and making. If the American inventor should be unable to visit India, he might visit the tea gardens at Summerville, S.C., and get an idea of tea culture. He should bear in mind, however, that the ground on which tea is grown in India is not level like that at Summerville.

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# Markets and Market Notes

## QUEBEC MARKETS

### POINTERS—

- Fish—Revised.
- Beans—Advanced.
- Peas—Higher.
- Raisins—Firm.
- Currants—Stronger market.
- Dairy Produce—Advances.

Montreal, Oct. 3.—Fall trade is opening up well, though prices on many lines are anything but attractive to the retailer. Still, there is no help for them, and as it is a case of take or leave the goods, the grocer has to buy and pay the price.

And still the canned goods prices are not out! Tomatoes and corn and the late fruits should have been quoted by this time, but so far no lists have made their appearance. That all fruits, as well as the two vegetable lines mentioned, will be high, is a certainty. Just how much of an advance there will be dealers are waiting for the new prices to see. Teas continue very strong, with advances in greens. Valencia raisins are up in the primary market, and the tone, locally, is firm. Currants are also stronger. Sugar and molasses are quiet. Beans and peas are very strong, prices having been put up considerably. Even at the new figures it is very often difficult to obtain deliveries. Evaporated apples are slow, owing to the high prices asked. Those who will have new crop goods are asking prices only 3c below the present quotation. At such figures business is likely to be very slight. Dairy produce continues to advance, butter, cheese and eggs all being higher this week, while in some lines there is a marked scarcity which is causing alarm in certain quarters. Collections are average.

**SUGAR**—Sugar is not now selling in such large quantities as it has been for the past few weeks. Small fruits are gradually being closed out by the cold weather, and less preserving is being done as the season advances, so that the call for sugar is not so brisk. The market is featureless.

Granulated, bbls	44
4-bbls	45
" bags	45
Paris lump, boxes, 100 lbs	52
" " 50 lbs	53
Extra ground, bbls	47
" " 50-lb. boxes	50
" " 25-lb. boxes	52
Powdered, bbls	46
52-lb. boxes	48
Phoenix	45
Bright coffee	43
No. 3 ye. low	42
No. 2	41
No. 1 " bbls	40
No. 1 " bags	38

**SYRUP AND MOLASSES**—Corn syrups are selling very freely in every part of the country. The season for them has now set in, and as winter comes on there will be greater demand than ever. Molasses is quiet.

Barbadoes, in puncheons	0 27	0 32
" " fancy	0 32	0 33
" " extra fancy	0 35	0 35
" " in barrels	0 31	0 34
" " in half-barrels	0 34	0 34

New Orleans	0 21	0 55
Antigua	0 30	0 30
Porto Rico	0 40	0 40
Corn syrups, bbls	0 33	0 33
" " 1-bbls	0 33	0 33
" " 50 lb pails	1 75	1 75
" " 25 lb pails	1 25	1 25
Cases, 2 lb tins, 2 doz per case	2 40	2 40
" 5-lb. " 1 doz. "	2 75	2 75
" 10-lb. " 1 doz. "	2 65	2 65
" 20-lb. " 1 doz. "	2 60	2 60

**TEA**—Ceylon greens have advanced a farthing since last report, and China greens, Young Hysons, have gone up 1½c. All green teas are firmly held, stocks being none too heavy and demand brisk. Japans are firmer than ever, and stocks as small as usual. The length of time which has elapsed since the taking of some orders for Japans, orders that are not yet filled, illustrates the situation as well as it is possible to do. That there will be no cheap teas later on now seems an assured fact, and grocers desirous of securing teas at a price that will permit them to go on retailing tea at their present figures, had better "get in" right away.

Choicest	0 38	0 45
Choice	0 32	0 37
Japans—Fine	0 27	0 32
Medium	0 23	0 27
Good common	0 20	0 22
Common	0 19	0 21
Ceylon—Pekoe Orange Pekoe	0 17	0 20
Pekoe Souchong	0 17	0 20
India—Pekoe Souchong	0 16	0 18
Ceylon green—Young Hysons	0 19	0 25
Hysons	0 18	0 20
Gunpowders	0 17	0 25
China greens—Pinsauy gunpowder, low grade	0 12	0 16
" " pea leaf	0 19	0 27
" " pinhead	0 30	0 45

### LAST MINUTE PROVISION MARKETS.

Montreal, Thursday, Oct. 3.

**BUTTER**—Market steady. Business fair at old prices.

**CHEESE**—Trade slight. Prices hold firm.

**EGGS**—Market unchanged.

**PROVISIONS**—Tone of market about the same. Prices have not changed.

**COFFEES**—The situation is unchanged.

Jamaica	0 12	0 20
Java	0 18	0 30
Mocha	0 19	0 25
Rio, No. 7	0 18	0 25
Santos	0 09	0 11
Maracibo	0 11	0 13
Roasted and ground 20 per cent. additional.		

**FOREIGN DRIED FRUITS AND NUTS**—Since last report there has been a decidedly firmer feeling in currants. Orders are pouring into Greece from all quarters, while on this side of the water spot stocks are pretty well cleaned up. Quotations to-day are 3s. above the lowest point. Late advices quote Amalias, for shipment first half October, 21s. Valencia raisins are up 2s. Reports received tell of rains and heavy floods in Spain, particularly in the Malaga district. Then, demand for Valencias being strong, the market has

been toned up very much, and to-day the feeling is anything but weak. New figs are on offer to-day at prices equal to about 10c to 10½c to the retailer. The stock is particularly fine. The high prices asked are due to the fact that the goods are the first to arrive, having reached New York by express steamer. Latest advices from California are none too encouraging. There have been rains out there, and as a result some immature fruit has found its way upon the market. The shortage of cars is affecting shipments sorely. California raisins, loose, will be shipped east considerably later than last year. Prunes held locally are all old stock and high prices are asked. There seems to be no likelihood of any new crop being received for a long time yet. California raisins, December shipment, are ½c easier. The new pure food law in the States is causing the American Packers in California some trouble. As a result of it they have had to restamp some 20,000,000 raisin cartons, at the outlay of a great amount of money. It has hurt the American trade also in making deliveries a month or six weeks later than usual. The Canadian trade is not at all affected by the restamping trouble. New prices on Tarragona almonds are from 12c to 12½c. Other nuts have not changed since last report.

Valencia Raisins—	
Fine off-stalk per lb.	0 06½
Selected, per lb.	0 07
Layers, "	0 07½

Dates—	
Hallowees per lb.	0 04
Sairs, per lb.	0 03
Packages "	0 05

California Evaporated Fruits—	
Apricots, per lb.	0 30
Peaches, "	0 18
Pears, "	0 16

Malaga Raisins—	
London layers	2 25
"Connoisseur Clusters"	3 00
"Royal Buckingham Clusters" 1-box	1 00
" " 1-boxes	1 37½
"Excelsior Window Clusters" 4-boxes	4 50
" " 1-box	5 50
" " 1-box	1 50

California Raisins—	
Fancy seeded 1-lb pkgs	0 13
Choice seed-d. 1-lb. pkgs	0 12
Loose muscatels 3 crown	0 10
" " 4 crown	0 11

Prunes—	per lb.
30-40s	0 07
40-50s	0 08
50-60s	0 09
60-70s	0 08
70-80s	0 07
80-90s	0 07
90-100s	0 06
Oregon prunes (Italian style), 40-50s	0 07
" " 50-60s	0 07
Oregon prunes (French style), 60-70s	0 07
" " 80-100s	0 06
" " 100-120s	0 05

Currants—	
Filigras, uncleaned, barrels	0 07
Fine Filigras, per lb., in cases	0 07
" " in 1-lb cartons	0 08
Finest Vostizzas " in 1-lb cartons	0 09
Amalias " in 1-lb cartons	0 08
Sultana Raisins—	
1 lb. packages	0 08

Sultana raisins, per lb.	0 11
1-lb cartons	0 15

Eleme Table Figs—	
Six crown, extra fancy, 40-lb. boxes	0 08
Four crown, fancy, 10-lb. boxes	0 06
Three crown " "	0 06
Glove boxes, fine quality, per box	0 07
Fancy washed figs, in baskets, per basket	0 15
" " pulled figs, in boxes, per lb.	0 15
" " stuffed figs, " " box	0 25

# THE CANADIAN GROCER

**SPICES**—Fair business for the season is being transacted at unchanged prices.

	Per lb.	
Peppers, black	0 16	0 30
"    white	0 25	0 31
Ginger, whole	0 16	0 10
"    Cochin	0 17	0 30
Cloves, whole	0 20	0 30
Cream of tartar	0 25	0 32
Allspice	0 12	0 18
Nutmegs	0 30	0 55

**EVAPORATED APPLES**—Nominal prices continue 10c. The lowest quotations heard of for new crop range run about 9½c.

**BEANS**—Beans and peas are both exceedingly scarce, and prices have advanced. At quotations given below it is not always possible to secure delivery of small orders, while firms requiring large lots are experiencing the greatest difficulty in securing stocks.

Choice prime beans	1 65	1 75
Soup pea whole, bag 2 bushel	2 50	2 60

**MAPLE PRODUCTS**—Purely nominal prices continue:

Pure maple syrup, bulk, per lb.	0 06½	0 07
Compound maple syrup, per lb.	0 04½	0 05½
Pure Townships sugar, per lb.	0 08	0 08½
Beaver Country per lb.	0 09	0 09½

**RICE AND TAPIOCA**—There has been no change in the rice situation, while tapioca continues on the old basis.

B rice, in 10 bag lots	3 10	
R rice, less than 10 bags	3 20	
C C rice, in 10 bag lots	3 00	
C C rice in less than 10 bag lots	3 10	
Tapioca, medium pearl	0 7½	0 08

## CANNED GOODS

**MONTREAL**—That canned fruits will be much higher than last year now seems positive. Plums and the other varieties show every probability of being quoted at figures which will make last year's prices look cheap. Some wholesalers are wondering when they are going to receive stocks of canned goods. Many of them have not yet received a case of raspberries, strawberries, pears, peaches, or any other lines—and here the first days of October are past. Tomato and corn prices have not yet been made public, though it is understood shipments are being made of both lines. Some particularly fine Fraser river sockeye salmon has made its appearance in Montreal this week and is remarked upon as being of very fine quality.

**TORONTO**—Toronto is awaiting with some anxiety the long-expected announcements by the canners of prices for the corn and tomato packs. In fact, the prices seem to be bothering them more than the probable percentage of deliveries, which latter, from past and present reports from all sources, seem not likely to exceed 50.

Conditions in the States do not seem to be much better. A Maryland firm, in their weekly review of the situation, say:

"Freak weather, freak conditions, freak prices and we might say, freak tomatoes! The weather has been of various variety during the past week; everybody's taste might have been suited, if a day's sample would satisfy. Saturday, the 21st, the thermometer in the nineties, oppressively hot, looked like all tomatoes would ripen at the same time and everybody would have three times as many tomatoes as they would have help

and canning capacity to handle. Sunday it rained; Monday morning it rained harder, in the afternoon it deluged; everything flooded, no tomatoes packed that day, and even the next, as the fields were too soft for pickers, and teams to haul the tomatoes from the field were liable to be stuck in the mud. This was followed by cooler weather and Thursday morning, the 26th, a slight frost, with the thermometer 41. Overcoats were necessary and fires were started and everybody commenced to feel that the packing season of 1907 was near its end.

"Instead of 36 days, which is the normal packing season, the average packer has made 18 days, with a possibility of say five or six days more at the most, and while every effort has been made to accomplish as much as possible in the unusually short duration of time, there is a strong indication for a short pack; otherwise, offerings would be more numerous; some packers have not yet caught up with their future orders; others have about 10 to 15 per cent. packed over their future sales, and yet there is an unprecedented inquiry, demand and buying whenever possible to obtain at full prices; whether the rain acted as a check upon what some called a declining market, or just what condition affected the buyer, nevertheless, there has been a steady demand from all sections of the country for tomatoes, as fast as they were offered and the market showed no decline during the glut season.

"The heavy storm the first of the week has damaged corn considerably, and in some cases the fields are matted with stocks so badly twisted that the expense of pulling is twice as much as it should be. After corn has laid in this position for a given time, the quality is seriously affected, as a result of this condition and also the low temperature referred to. Packers have advanced their prices on Shoe Peg and Maine Style 5 cents per dozen since our last advices."

## ONTARIO MARKETS.

### POINTERS—

Canned Goods—New prices anxiously awaited.

Tea—All stocks low.

Sugar—Steady.

Potatoes—Poor outlook in Montreal.

Currants—Advanced 2s.

Toronto, Oct. 4.—The wholesale grocery markets have been quiet for the week under review, and many lines which hitherto have been showing considerable activity are now commencing to move out more slowly. Sugar is one of these. The preserving season being now well on toward its close, this staple is feeling the effect of the general depression in consumption, and within a week or two will probably be only in nominal demand till Christmas comes round to relieve the situation. Stocks of teas are getting into small compass, and no more Japans have yet arrived. Canned goods are about unchanged, as regards the general situation. Prices on tomatoes and corn are being awaited with interest by the trade, but the feeling is for high prices and short deliveries. Currants have advanced another 2s. on the primary market, but

the demand for sound fruit continues very strong. It is said that California raisins may be considerably delayed in reaching this market, owing to rains in that country and lack of adequate transportation.

**SUGAR**—The demand for refined is not so heavy as it has been for some weeks past. This is attributable to the closing in of the preserving season, green tomatoes and peaches being about the only two lines now left for the housewife to put up. Prices locally remain about steady, with Acadia still 10c below the quotations given herewith. Steadiness also has characterized the New York refined market during the past week.

The situation in raws is unchanged. Information is to hand that the American Sugar Refining Co. bought two months ago something in the neighborhood of 6,500 tons of Philippine Island sugar. Four thousand tons of this passed Gibraltar on Sept. 13.

Willet & Gray say of raws: "During the week under review the raw sugar market has remained unchanged. The few sugars offered have been readily taken by refiners and more could have been sold at the current quotations which are 2 9-16c c. & f. for 95 degree test centrifugals and 3.95c duty paid for 96 degree test.

"Two cargoes of Javas afloat were taken at practically 10s. 6d. c. f. & i., being the equivalent of 3.98c per lb. duty paid, basis 96 degree test. Another cargo just arrived at port of call which could not be sold here at 10s. 6d. c. f. & i. has been ordered to the United Kingdom, thus disposing of all cargoes which will be due to arrive within three or four weeks.

"Javas for September-October shipment are held at 10s. 4½d. c. & f., equal to 3.98c per lb. duty paid. The forward supplies of Javas afloat to the United States amount to 180,000 tons and excluding all vessels known to be going to Europe.

"From present outlook the shortage in certain growing cane crops, particularly Cuba, will be about offset by increase in other crops available for the United States, say Louisiana and Java.

"It is now sufficiently evident that the Cuba crop will mature later than usual this season and amount to less than last year's crop, but it is too early yet for valuable estimates. More rain is wanted constantly at this season than Cuba is receiving thus far.

"It is now sufficiently evident that the Cuba crop will mature later than usual this season and amount to less than last year's crop but it is too early yet for valuable estimates. More rain is wanted constantly at this season than Cuba is receiving thus far.

"Mr. Licht reports the weather very favorable for the maturing beet crops of Europe, which is important, as upon the weather at this season will depend the maximum or minimum crop to the extent of some 400,000 tons, more or less, in outturn.

"Undermated to Paris lumps, St. Lawrence Redpath's gran Acadia gran Berlin gran Florentine Bright coffee No. 3 yellow No. 2 No. 1 Granulated

**TEA**—with der lower gr dium gr Locally, compass which a obtain i Mail: situation

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# Select Valencias

The country is practically bare of Valencias at present. Anticipating this situation we have brought on a small quantity of Selects to tide things over until the larger shipments arrive about the 1st November or perhaps later. The price we offer at is quite moderate considering that we now have the fruit here, ready for delivery, and the quality is of the best.

## Finest Select Valencias

**6<sup>1</sup>/<sub>2</sub>**

for immediate shipment.

# H. P. ECKARDT & CO.

Wholesale Grocers,

Cor. Front and Scott Sts.,

**TORONTO**

## The Special Fall Number

of The

# Canadian Grocer

Will be Issued on October 18th

Besides the features of the regular issues, it will contain articles of particularly special interest to the trade.

It will be profusely illustrated and will be a particularly handsome number in a special colored cover.

As an advertising medium, it will be a great business-bringer, for one reason, because its circulation will cover every dealer in the trade in Canada.

**WATCH FOR IT**

## Packers!

The Government insists upon pure food and sanitary factories.

Commence right by using clean, sanitary cans, the kind that is to be depended upon, made by

### ACME CAN WORKS Montreal

You can improve your pack still more by using **Cans** made of **extra coated tin plate**. Cost is a little greater, but the quality is there, indisputable evidence that it is worth while. In the long run the best pays.

Secure the best. In this case, **Acme Cans, extra coated tin plate**, are the best.

Do not experiment.

There is More

***Sold Standard***

## BAKING POWDER

sold in Western Canada than any other one brand. And there are reasons for this—good ones. The first is **GUARANTEED** quality; the second, our advertising; and lastly, the large percentage of profit you (the dealer) make by selling it. Let us tell you about our plan, and how we help you sell **GOLD Standard Products**.

**THE CODVILLE COMPANY, Limited**  
**WINNIPEG, MAN.**

Before buying

## SALT

Write us for quotations and we can save you money

### Mason & Hickey

108 Princess Street, WINNIPEG, Man.

*It pays to have proper connections in*

## The West

We have first-class facilities for distributing cars and we make a specialty of this line.

Consign your cars to us and please your customers. Our storage facilities are complete—plenty of room in our new quarters.

*Charges Reasonable*

*Satisfaction Guaranteed*

### R. B. WISEMAN & CO.

Storage, Warehousing and Distributing Agents

23 Bannatyne Avenue East

**WINNIPEG, MAN.**

## The Superior Quality

of our

### Mild Cured Hams

### Boneless Breakfast Bacon

### Skinned Smoked Backs

meets the most exacting requirements of your customers.

**THE PARK, BLACKWELL CO.**  
PORK AND BEEF PACKERS LIMITED  
**TORONTO**

## Short Roll Bacon

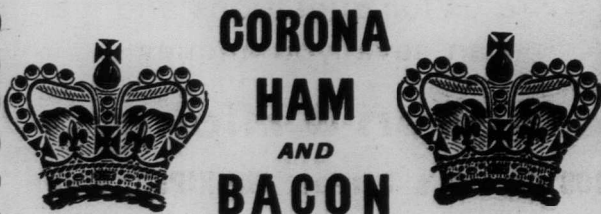
We can offer you a very fine line in the above goods. Sweet, sugar cured, no bones; splendid goods for either slicing or selling whole.

All goods government inspected.

**F. W. FEARMAN CO.**  
HAMILTON Limited

## It Cannot be Denied

that the packing house from which comes the famous



is a model of cleanliness. Neither can it be denied that every animal used is perfectly sound and healthy. These facts, combined with our own particular method of curing, naturally produce hams and bacon of a quality which create a constant demand.

REMEMBER WE HAVE NO RETAIL STORES  
We aid the retailer—not compete with him.

**The Montreal Packing Co.**  
LIMITED  
MONTREAL, P.Q.

## If You Want Trade

of the very highest grade, be sure that you handle provisions of the very first quality. "First Quality" is synonymous with

## "Ryan Brand"

No Grocer who stocks Ryan Brand ever has the slightest cause to regret it, either in the matter of **his profits** or upon any other consideration.

We have something to say to you about **Ryan Profits.**

**The WM. RYAN CO., Limited**  
70-72 Front Street East  
**TORONTO, - ONT.**

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# Dairy Produce and Provisions

## CHEESE AND BUTTER BULLETIN

Once more there has been an increase in cheese prices, though the flight of figures last week has not been to a greater extent than  $\frac{1}{2}$ c. This, on the average, is the increase. Strangely enough, business seems to be very brisk at the higher prices, demand from the other side showing some improvement over past weeks.

Dealers in Montreal have been asking for finest Ontario sometimes as much as 13c, against 12 $\frac{1}{2}$ c, which was last week's highest figure. It is not always possible to obtain 13c., and in order to surmount the difficulty they have been known to accept prices ranging from 12 $\frac{1}{2}$ c. to 12 $\frac{3}{4}$ c., though, to be sure, there is not a great deal of difference between the highest quotation and the figure last quoted. In cheese, however,  $\frac{1}{2}$ c. one way or the other in the price has been the effect of a sale or the lack of one many a time.

During the past while the make cannot be said to have been large by any means, the supply has been fairly good, but it has not been up to the standard quantity, and were demand from the other side as great as it was at this time a year ago, no one knows where the cheese to fill orders would come from.

Altogether, according to some estimates, there are not more than 400,000 boxes of cheese in Canada, of which quantity three-quarters would be held in Montreal. Such an estimate, however, is only an estimate, as it is extremely difficult to arrive at the stocks held by the larger firms who make use of their great warehouses, and consequently make it impossible for one to estimate correctly their holdings outside of public warehouse. The only way one can form any idea as to the stocks held in the country is by comparison of receipt and shipment figures, and these are none too reliable to base calculations upon.

Not by any means helping to increase the make is the tendency of some operators to go into butter, attracted by the high prices. This does not help the cheese situation any, but tends to make supplies shorter and eventually firm up the market still more.

As has been remarked, Old Country buyers are displaying a little more interest in the Canadian situation, though they are not anxious to buy very freely at present prices. Stocks of Canadian cheese held on the other side are necessarily light, and if they wish to replenish them dealers must pay the price or do without, for at the moment there seems little possibility of a decline.

Receipts of cheese last week were 74,492 boxes, against 67,641 boxes the previous week, and 96,361 boxes the same week in 1906. Total receipts since May 1 amount to 1,639,043 boxes, against 1,807,941 boxes for the same period last year. Last week 74,438 boxes of cheese were exported, against 59,520 boxes the previous week, and 119,678 boxes the same week in 1906. Since May 1 shipments have been 1,447,808 boxes, against 1,681,402 boxes for the same period last year.

Butter prices have been fluttering

since last report, but there has been no actual change in the quotations, which remain, for Townships creamery, 26c.; Quebec creamery, 25 $\frac{1}{2}$ c., and sometimes 26c. These prices are for late make butter, but rarely do dealers let go their holdings of early make at figures which are much below these.

In the trade the feeling is that the present high prices are just as likely as not to be maintained, and it is possible that next week's quotations for this week's make will be even higher. Receipts are none too large, though the fact that some cheese factories are now going in for butter, as mentioned in the foregoing, will help matters more or less. The number of those changing their product is not great, however. Some weeks lately receipts have fallen 50 per cent. below last year. The optimistic dealers expect to witness a slight increase in the make shortly.

Some find that demand locally, where all business has been done this season, has fallen off greatly during the past week or ten days, owing to the high prices. For one thing, retailers are not as anxious to take hold in large lots, in

the event of there being a decline, which would mean a loss for them. The tendency seems to be to wait and watch the future.

Better offers are being made from the other side, as much as 24c. being cabled. This figure, of course, does not interest Canadian holders, and until English houses come up to our ideas they are not likely to transact much business with Canada, especially as there is an idea in the trade here that we have no butter to spare. Dairy is very firm, 22 $\frac{1}{2}$  cents being asked this week. Quite contrary to the usual custom, dairy butter is being shipped in fair quantities to Manitoba and the west.

Receipts of butter last week amounted to 11,423 packages, against 10,022 packages the previous week, and 20,609 packages the same week last year. Total receipts since May 1 amount to 327,516 packages, against 511,406 packages for the same period in 1906.

Last week 494 packages were shipped, against 2,579 packages the previous week and 23,626 packages same week last year. Since May 1 this year 65,755 packages have been exported, against 326,930 packages for the same period in 1906.

## THE PROVISION SITUATION

There is little change to report in the live hog situation from conditions prevailing at the end of last week. Prices are still unchanged—\$5.90, f.o.b., country point, \$6.15, fed and watered, and \$6.40 loaded on cars. Receipts have been very light, but the packers are getting all they want at the quotations given. The usual heavy fall deliveries of hogs will soon commence, but a large proportion of those now coming in are quite unfit for market, and practically valueless. This is very discouraging to the packers, who have had a bad time of it for some weeks. The Canadian farmer does not bother himself very much about the condition of his hogs at this time of year, and allows them to make their own living, as it were, off whatever food is handiest. Later on, when he is not so busy with his grain, he may give his hogs a little more attention, but it seems an impossibility to impress upon the average farmer the great field for profitable development which lies at his very door, and to persuade him of the importance of devoting more time to this department of his farm if he wants to reap its benefits to the fullest extent.

A report has just been published by the Pork Packers' Association of Great Britain, backed by the National Federation of Meat Traders on the decline of pig-rearing in Great Britain. It points out that for the year ending June, 1905, there was a decrease in the number of pigs raised of 590,030, as compared with 1904. And for the year ending June, 1906, there was another decrease of 20,

576; the latter figure would have been a much greater decrease but for Ireland's increasing 80,220. England's decrease for the year ending June, 1905, was 393,129, and for the year ending June, 1906, it was 99,624.

The report draws attention to the assistance rendered by the colonial and other Governments by way of experiments, data, and expert advice, and hopes that the British Government will follow their example. Sixteen million pounds a year is going out of Great Britain for bacon and hams, three and a quarter millions for lard, and close on two millions for pork. Evidently some efforts are to be made to try and overcome this decrease, but no large hope seems to be held out.

"It would appear to me," said a packer the other day, "that with the standing Canada has now as a bacon exporting country, our farmers should devote even greater attention than heretofore to the raising of pigs. It is acknowledged that no country produces a finer quality of bacon pigs than Canada."

The Journal of Commerce, in its weekly review of the situation, says: "The past week has shown increased activity in future hog products, partly on firmer prices for hogs, but chiefly on reduced corn crop prospects, which have caused some speculation for the bull account in futures, although the packers have been the chief sellers on any advance. There has been no improvement in cash trade, except lard for export, of which there has been good

SPRAGUE  
**CANNING MACHINERY CO.,**  
 CHICAGO, ILL., U.S.A.

**WINDSOR SALT**  
 TABLE, DAIRY and CHEESE SALT  
 FINE and COARSE SALT  
 Write for prices  
**Toronto Salt Works**  
 Agents for  
**WINDSOR SALT**

**BUTTER, CHEESE, EGGS**  
 If you have Butter, Cheese or Eggs to sell write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.  
**B. H. POWER**  
 218 ARGYLE STREET, HALIFAX, N.S.

**BUTTER and EGGS**  
 —WE ARE—  
**BUYERS and SELLERS**  
 Correspondence solicited from ONTARIO, MANITOBA and LOWER PROVINCES.  
**Rutherford, Marshall & Co.**  
 Wholesale Produce Merchants,  
**TORONTO.**

ORDER NOW  
**Butter**  
**Tubs**  
**Boxes and Paper**  
 Best Goods, Prompt Shipment  
 Prices Right  
**WALTER WOODS & CO.**  
 Hamilton and Winnipeg

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

buying in Chicago, a good part of the week, without affecting prices of cash, as much as futures have advanced on the speculative demand. Otherwise cash trade has remained stagnant, and prices unchanged or easier in the case of hams, which have been extremely dull in the Eastern markets, and there has not been enough improvement in demand at the West to prevent weaker prices. The same is true of pork, lard only having advanced on the export business.

**PROVISION MARKETS**  
**MONTREAL.**

**PROVISIONS**—As will be noticed, lard is firmer this week, prices having been advanced  $\frac{1}{2}$ c. Business is reported by packers very brisk for the season of the year. In some sections farmers are beginning their annual killing, but so far, trade has not suffered in consequence. Smoked meats are practically unchanged, except in the case of hams, which are a little easier in price. Heavy goods are being sold in satisfactory quantities to the lumber trade.

Lard, pure, tierces	0 114 0 12
" " 56-lb. tubs	0 113 0 124
" " 20-lb. pails, wood	0 124 0 14
" " cases, 10-lb. tins, 50 lbs. in case	0 124 0 124
" " 5-lb.	0 124 0 124
" " 3-lb.	0 124 0 124
Lard, compound, tierces, per lb.	0 092 0 114
" " tubs	0 114 0 114
" " 20-lb. pails, wood	0 124 0 124
" " 20-lb. pails, tin	0 092 0 104
" " cases, 10-lb. tins, 50 lbs. in case	0 104 0 114
" " 5-lb.	0 104 0 12
" " 3-lb.	0 104 0 124
Wood, net; tin packages, gross weight—	
Canadian short cut mess pork	22 50 23 00
American fat back	21 70 24 00
Breakfast bacon, per lb.	23 00 23 50
Hams	0 134 0 16
Extra plate beef, per bbl.	0 12 0 154
	14 00 15 00

**BUTTER**—Prices have advanced again. This week as much as  $26\frac{1}{2}$ c. is asked for finest creamery, and the market is very firm at that. Dairy is exceedingly scarce, and high in consequence. Supplies are not large, that is, available supplies. A few large houses are thought to have heavy stocks, but they are hanging on to what they have. In the country holders are not disposed to sell, but are waiting for still better prices.

Creamery, choice, boxes	0 564
" " pound prints	0 27
Dairy, tubs	0 23 0 234

**CHEESE**—A firmer market rules today, and, as will be noticed, prices are higher. Many cheese factories are now devoting their attention to butter, to the detriment of the cheese make. The scarcity will, of course, result in a firmer market.

Cheese, old	0 15 0 16
" " new, large	0 13
" " twins	0 134

**EGGS**—Eggs are scarce, and in some quarters a shortage is feared. It appears that outside districts are none

too well supplied and they will be obliged to draw heavily upon Montreal stores before Christmas, and, as consumption locally is heavy, one feels justified in wondering what the prospects are. Prices are higher. Storage stock is being used almost exclusively in Montreal.

Selects	0 25 0 26
No. 1 Fresh	0 21 0 22
Seconds	0 16 0 10

**HONEY**—Little interest is displayed in honey. Prices are practically unchanged.

White clover comb honey	0 134 0 14
Buckwheat, ext acted	0 09 0 094
Clover, strained, bulk	0 84 0 1

**TORONTO.**

**PROVISIONS**—The market is exceedingly firm, with business active. Pork products are about the same as a week ago. Fresh meats, particularly lamb and mutton, are slightly lower under heavy supplies. The prices of other provisions, however, such as butter, cheese, and eggs, are gradually climbing, and the outlook looks pretty promising for the householder during the coming winter.

Smoked breakfast bacon, per lb.	0 154 0 16
Roll bacon, per lb.	0 11 0 114
Small hams, per lb.	0 15 0 154
Medium hams, per lb.	0 144 0 154
Large hams, per lb.	0 134 0 14
Shoulder hams, per lb.	0 104 0 11
Bacon, plain, per lb.	0 15
" " pea meal	0 184
Heavy mess pork, per bbl.	19 50 20 00
Short cut, per bbl.	22 50 23 00
Lard, tierces, per lb.	0 12 0 124
" " tubs	0 124 0 124
" " pails	0 124 0 124
" " compounds, per lb.	0 10
Plate beef, per 300-lb. bbl.	12 50 13 03
Beef, hind quarters	0 084 0 00
" " front quarters	5 00 6 00
" " choice carcasses	7 50 8 00
" " common	5 00 6 00
Mutton	0 08 0 094
Lamb	0 09 0 104
Hogs, street lots	8 25 8 34
Veal	0 09 0 104

**BUTTER**—Prices are still climbing and this week's prices are quite unusual for this season.

Creamery prints	Per lb.
Creamery solids	0 26 0 23
Dairy prints, choice	0 23 0 25
" " ordinary	0 20 0 21
" " tube choice	0 22 0 23
" " tube, ordinary	0 20 0 21
Baker's butter	0 21

**EGGS**—The market is very firm, with an advance of a cent on last week's prices.

Eggs, candled	0 22
selects	0 25

**CHEESE**—Prices are unchanged.

Cheese, large	0 124 0 13
" " twins	0 134 0 134

**HONEY**—The continued scarcity of honey has resulted in a slight advance during the week. Prices are now as follows:

Honey, strained, 60 lb tins	0 12 0 13
" " 10 lb tins	0 134 0 134
" " 5 lb tins	0 13
" " in the comb, per doz.	2 50 3 00
Buckwheat honey, per lb.	0 18 0 19
" " in comb, per doz.	1 25 1 50

**POULTRY**—Chickens have been coming in very freely during the week and the market is now full. Prices have dropped from two to three cents in consequence. Ducks and turkeys are not so plentiful and prices are unchanged.

Spring chickens, per lb.	Live Weight.	0 08 0 09
Old fowl	0 06 0 07	
Ducks	0 08 0 10	
Spring chickens, per lb.	Dressed weight.	0 12
Old fowl	0 10	
Ducks	0 12	
Tom Turkeys	0 24	
Hen	0 20	

The Victor Pure Food Co., of Quebec, has dissolved.

The sale of Wilson's



**FLY PADS**

is many times larger than that of all other fly poisons combined.

Avoid cheap and unsatisfactory imitations.

ARCHDALE WILSON, HAMILTON

# The Quality of Clark's Canned Meats

ensures their steady sale.

Some lines are good enough for a first sale, but customers do not come back. Keep clear of these goods.

**Wm. Clark's Canned Meats** are perfect.

Only prime Canadian meat used

Packed under most sanitary conditions by skilled help in the most up-to-date factory in Canada.

Secure a trial stock. I have four-score lines or over from which you may choose.

**WM. CLARK - MONTREAL**

# O'MARA'S

## SAUSAGES

are now in season.

**GUARANTEED PURE**  
DELICIOUS DELECTABLE DIGESTIBLE

Ask for Contract Prices.

## JOSEPH O'MARA

Pork Packer, PALMERSTON

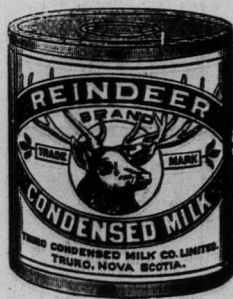
# O'MARA'S

## A LONG STORY IN FEW WORDS

Reliable



Preferable



Saleable



Profitable

**Truro Condensed Milk Co., Limited**  
TRURO, N.S.

By  
Royal Warrant  
Purveyors



To  
H. M. King  
Edward VII

There is only one

# BOVRIL

Do not be persuaded to load your shelves with inferior Fluid Beef preparations which can only be sold as "substitutes" with much trouble and loss of time.

**Bovril** is a standard line which never varies in quality. It will always please your customers and do you credit.

**BOVRIL Limited, 27 St. Peter St.**  
Montreal

## CEREALS AND CONFECTIONERY

All Wheat and Oat Products Very Firm and Likely to Advance—Strong Enquiry for Flour, Both Domestic and Export.

The market has ruled very firm on flour and cereals during the past week, and though no actual advance has taken place in either commodity, a substantial rise of from 20c to 25c is expected in the wheat product within the next ten days. Wheat continues to move very slowly from the West, but reports show that the pessimistic rumors which have been in evidence of late will be discounted by actual results, and that a larger crop than is generally expected may be looked for.

Export demand for flour and cereals is good, but not a great deal of this business is passing, owing to the heavy domestic consumption.

The Chicago wheat market has been irregular, though the past week saw the largest export business yet done on the crop, possibly for years, reaching approximately 5,000,000 bushels. "Millers have also," says a report, "been heavy buyers throughout the West, even Texas buying in St. Louis and the South in Chicago, while the Canadian millers have been buying all millable wheat, old and new crop, in Canada, throwing the exporters out of the market almost entirely. Here every grade of wheat on the market has been taken by exporters, and even No. 3 winters and Kansas, and they have also been heavy buyers of macaroni, which has advanced nearer the price of milling wheats than in its history. So big has been this demand that with the exception of a day or two, when exporters were holding off for higher prices, they were unable to fill their orders, which were general from both the United Kingdom and Continent. The severe damage to the Manitoba crop, reported last week, has been confirmed by the official statement, and also by the lack of offerings. This has made bears very cautious about selling the market short, while there is a long line in Chicago, estimated at 25,000,000 to 30,000,000, held by Patten, which deters short selling as well as long buying, for fear he may unload it any time on the market. But speculative influences cut little figure in this year's market, which is in the hands of millers and exporters, so general and strong is the cash demand."

### MONTREAL.

FLOUR—No further advance has occurred in flour, but the market remains firm. Millers report excellent local business, despite the quotations, and say that exporters, while they are grumbling, are meeting the new prices. Grain is beginning to arrive, and the receivers of it express themselves as being pleased with the quality.

Winter wheat patents.....	5 2
Straight rollers.....	4 50 4 60
Extra.....	4 00 4 10
Royal Household, bags.....	5 9
Glencora.....	5 30

Manitoba spring wheat patents.....	5 90
" strong bakers.....	5 3
Five Roses.....	5 9

FEED—Feed is still very high, and sales being made are scattered. Orders delivered are very small in nearly every instance.

Ontario bran.....	22 00 23 10
Ontario shorts.....	24 00 26 00
Manitoba shorts.....	26 00 28 00
" bran.....	23 00
Mouillie, milled.....	27 00 30 00
" straight grained.....	28 00 34 00
Mill feed.....	1 50 1 55

ROLLED OATS—Extremely high prices are being asked for rolled oats to-day, as will be seen from the quotations given below. That these figures will last is not the general belief. It is thought that once the season really sets in there will be a decline, and prices will reach a more reasonable level. As it is, few grocers have a trade that will pay the prices they must ask, basing their selling figure on quotations given below.

Fine oatmeal, bags.....	3 15 3 20
Standard oatmeal, bags.....	3 15 3 20
Granulated ".....	3 15 3 20
Gold dust cornmeal, 98-lb bags.....	2 25
White cornmeal.....	1 85
Rollod oats, 90-lb. bags.....	3 05
" " bbls.....	2 75
" " bbls.....	6 20

### TORONTO.

FLOUR—Prices are unchanged from last week, but the market is very

strong, and an advance is confidently expected before long. Export enquiry is not resulting in much business, as domestic demand is about heavy enough to take the entire output at present.

### Manitoba Wheat.

60 per cent. patents.....	5 25 5 50
85 ".....	5 25
Strong bakers.....	4 55 4 75

### Winter Wheat.

Straight roller.....	4 60 4 70
Patents.....	4 85 4 95
Blended.....	4 50 4 55

CEREALS—All oat products are very firm, the oat crop being apparently no better than reports have indicated. Prices to date, however, are unchanged from last week.

Rollod wheat in barrels, 100 lbs.....	3 05 3 20
Rollod oats, in wood, per bbl.....	6 20
" in bags, per bag 90 lbs.....	3 00
Oatmeal, standard and granulated, per bbl.....	6 50
" " in bags, 98 lbs.....	3 15

### CONFECTIONERY NOTES.

J. H. Gibson, who has been conducting a confectionery store in Stratford, has sold out.

The business of J. H. Belch, confectioner, of Balcares, Sask., has been sold to P. F. Ward.

T. Balloch & Sons, millers, of Crystal City, Man., have sold their elevator to the Don Cereal Milling Co.

The firm of Scott, Max & Son, confectioners, of Montreal, has been dissolved. Alexander Scott is carrying on the business.

THE OLDEST MILL IN CANADA

# POT<sup>A</sup> NO<sup>D</sup> PEARL BARLEY

GALEDONIA MILLS

John MacKay, Limited - - - - - Bowmanville, Ont.

## H. CONSTANT

First and sole maker in Canada  
of all kinds of

### MACARONI, VERMICELLI AND PASTES

92 Beaudry Street MONTREAL

## NAP G. KIROUAC & CO.,

Receivers and Shippers of Flour and Grain.  
Importers of Foreign Products.

125 St. Peter St., QUEBEC.

# GRAHAM FLOUR

Made from carefully selected wheat.  
Send for trial lot

## A. A. McFALL BOLTON, ONT.

# BODE'S CHEWING GUM

High Quality and Absolute Cleanliness Guaranteed.

Largely advertised and good profit. Private brands to order.

## THE BODE'S GUM CO., LIMITED, 30 St. George St., MONTREAL

The GRAY  
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The GRAY, YOUNG & SPARLING CO., Limited  
**SALT MANUFACTURERS**  
 Granted the highest awards in competition with other makes,  
**WINGHAM ESTABLISHED 1871**

**"MIGHTY GOOD STUFF"**

That's what grocers and others say about our lines of

**TWINE, PAPER, BAGS, JUTE GOODS and STATIONERY**

We aim to satisfy, both in quality and prices. Write us about 'em.

**A. M. THORNE & CO., Toronto**  
 Phone M. 5548. 77 Front St. East

**YOU MANUFACTURERS**

of Grocers' Specialties and Confectioners' Goods ought to be interested in our price list of Chemicals and supplies.

**MALT EXTRACT BUTTER FLAVOR ICE CREAM POWDER ESSENCE AND HARMLESS COLORS YEAF0 BREAD IMPROVER**

You may find our prices lower than you are now paying. Drop us a line and see.

**CHARLES C. BRYCE & CO.**  
 43 and 45 Great Tower Street,  
 LONDON, E.C., - ENGLAND

Do not accept a substitute for any article advertised in these columns. Insist on getting what you ask for.

**WHOLESALE CHANGE IN REGINA.**

Campbell Bros. & Wilson, Winnipeg, have bought the wholesale grocery business of H. W. Laird Co., Regina, and have leased for a term of years the new warehouse in which the business has been carried. They have also secured an option on the property, and will probably buy it later. Paul Johnson, Winnipeg, sales manager of the firm, went to Regina early in the week to superintend the stock taking and to make all final arrangements for the transfer of the business.

Campbell Bros. & Wilson are now established in Winnipeg and Regina while in Calgary there is an affiliated but separately incorporated firm, Campbell, Wilson & Horne. With large warehouses in these three important centres they are in excellent position to handle their rapidly extending business in the West.

**GRAPE SUGAR.**

This is the name given to solidified glucose, and may be produced from the same substances as liquid glucose, but properly from grapes. The methods pursued in nearly all the refineries are, however, now identical. Wet starch obtained from potatoes, Indian corn, etc., is boiled in so much sulphuric acid and water. The acid makes part of the oxygen and hydrogen in the water unite with the carbon in the starch, and turns it sweet, after which the acid is taken out with chalk.

The production of grape sugar and liquid glucose is now mostly carried on in America, where corn is most plentiful and cheap, but large quantities are also made in Germany from potatoes, which are specially grown for that purpose over a great extent of land in certain districts.

E. P. Brownell & Co., wholesale confectioners, of Toronto, have assigned to J. P. Langley.

**Keep Posted on Sugar**

Having been identified with Sugar for the past thirty years, and being in constant touch with all sections of this country and foreign markets, we are in the best possible position to keep you posted by mail and wire of any actual or contemplated changes and general gossip of the markets. Some of the largest concerns are subscribers, and we should like to place our proposition before you. For further information write

**SMITH & SCHIPPER, No. 38 Front Street, NEW YORK.**

**EPPS'S GRATEFUL COMFORTING**

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal  
 in Nova Scotia, E. B. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg

**THE MOST NUTRITIOUS COCOA**

**There Never Were Better Biscuits than**



- ☞ We make this statement without the slightest reservation.
- ☞ We know that every **Perfection Cream Soda** which leaves our factory is indisputable proof of its own superiority.
- ☞ We never heard of a woman who had anything but the highest praise for Mooney's **Perfection Cream Sodas**.
- ☞ The general verdict is "Oh! they are just simply **Perfection**, and always keep so fresh."
- ☞ What about stocking these superb biscuits, Mr. Grocer?

**The Mooney Biscuit & Candy Company,**

LIMITED

**STRATFORD, - CANADA**



**COX'S GELATINE**

COX'S GELATINE is a **STEADY SELLER**, therefore should always be in your **STORE**.

PURITY GUARANTEED BY THE MAKERS

Canadian Agents: **J. & G. COX, Ltd.**  
 C. E. Colson & Son, Montreal  
 D. Masson & Co., " **Gorgie Mills**  
 A. P. Tippet & Co. " **EDINBURGH**



The purity of the Lowney products will never be questioned by Pure Food Officials. There are no preservatives, substitutes, adulterants or dyes in the Lowney goods. Dealers find safety, satisfaction and a fair profit in selling them.

**THE WALTER M. LOWNEY CO. of Canada, Limited**  
165 William St., - - - MONTREAL, CAN

## NO ONE CAN IMITATE

successfully, at any rate, the exquisite flavor of our Cocoa and Chocolate. No other maker knows our secret process.

### COWAN'S

Cocoa  
and  
Chocolate



is a money-maker for every grocer who is wise enough to handle it. Our general advertising helps grocers.

**THE COWAN CO., Limited**

**Western Canada Flour Mills Co., LIMITED**

## PURITY FLOUR

Mills at  
WINNIPEG  
GODERICH  
BRANDON



Offices:  
St. John, N.B.  
Montreal, Que.  
Toronto (Head Office)  
Goderich  
Winnipeg  
Brandon

It pays you to pay for quality.

BRANDS: 1st Patent—Purity and Five Stars  
2nd Patent—Three Stars

# PURITY

CANADA:  
No better  
Country



MOTT'S:  
No better  
Chocolate

No Good Workman can do Good Work with Poor Tools.

No cook can turn out satisfactory cake without good materials.

**Mott's**  
"Diamond" and "Elite"  
brands of

## Chocolate

never fail to do the best work.

For Sale by all Jobbers.

**John P. Mott & Co.**  
HALIFAX, N.S.

SELLING AGENTS:

J. A. Taylor  
Montreal

R. S. McIndoo  
Toronto

Jos. E. Huxley  
Winnipeg

Arthur Nelson  
Vancouver

# NEW SEASON'S GOODS JUST ARRIVED

## *Jordan and Valencia Shelled* **ALMONDS**

One car assorted French Canned Goods, consisting of  
**Anchovies, Beans, Peas, Marischino Cherries,**  
**Olive Oils,** etc., etc.

**New French Cherries, Glace and Crystallized**

**W. G. Patrick & Co.**

*Montreal*

*Toronto*

*Winnipeg*

# “Canada's Pride”

## **CANNED GOODS**

Maintain their high standard of quality as shown from the many favorable reports and repeat orders received from buyers of this season's pack. Our factory has also been visited by several buyers who were making a tour of inspection of the canning factories, and all expressed themselves as more than pleased with the cleanliness and sanitary conditions of our factory.

In giving our goods a trial you are fully assured of the quality and cleanliness in every particular.

**The Napanee Canning Co.**

*Limited*

**W. A. CARSON, Manager.**

**CONDENSED OR "WANT" ADVERTISEMENTS.**

Advertisements under this heading, 1c. a word each insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

**Yearly Contract Rates.**

100 words each insertion, 1 year.....	\$30 00
" " " " 6 months.....	17 00
" " " " 3 months.....	10 00
50 " " " " 1 year.....	17 00
" " " " 6 months.....	10 00
25 " " " " 1 year.....	10 00

**AGENTS WANTED.**

**TRAVELLER**, working general store and groceries, Toronto and the Soo, is open to accept an additional agency. Must be first class line and a ready seller. Apply Box 163, **CANADIAN GROCER**, Toronto. (41)

**BUSINESS CHANCES.**

**JOHN NEW**, Real Estate and Business Broker 156 Bay Street, Toronto. Established fifteen years. No charge unless sale effected.

**GROCERY BUSINESSES**—I have several choice grocery businesses for sale in Toronto, good stores and dwellings, rent reasonable, genuine money makers, stocks from seven hundred to twenty-five hundred. **John New**.

**\$1,500 GROCERY BUSINESS**—Good town thirty miles from Toronto; doing thriving business. **John New**.

**\$4,000 BUYS** large brick storey and dwelling on good business corner in Toronto; up-to-date grocery in connection which is also for sale. **John New**.

If you want to buy or sell a business, write, **John New**, Toronto.

**FOR SALE.**

**FOR SALE**.—Well established grocery business and dwelling. West end City of Toronto. Seven rooms and conveniences. Price \$5,500. Owner selling through sickness. Apply Box 160, **THE CANADIAN GROCER**, Toronto. (41)

**THE** old established grocery and provision business of **L. J. Dickie** is offered for sale owing to the ill-health of the proprietor and increasing business; this business is one of the most successful in Oshawa, the most enterprising town on the G.T.R. **L. J. Dickie**, South Oshawa P.O., Ont. (40)

**TWO** shares Oshawa Canning Company's stock, price, \$50 each; shareholders get 10 per cent. trade discount. Apply to Box 164, **CANADIAN GROCER**, Toronto. (41)

**SITUATIONS VACANT.**

**GROCERY TRAVELLER WANTED**—Must have good connection in Cobalt, Northern Ontario and Manitoulin Island; Good salary to right man. Address Box 161, **THE CANADIAN GROCER**, Toronto. (41)

**Expert Bookkeeping**

Investigation and auditing of all classes of accounts undertaken. Trading, profit and loss accounts and balance sheets prepared. Sets of books opened and office systems devised in an up-to-date manner. Collection of accounts a specialty.

**Davenport, Pickup & Co.**

622 McIntyre Block and 422 Ashdown Block  
**WINNIPEG, MAN.**

and at **BRANDON, MAN.**

**Square your accounts**

**TRADE NEWS OF NEW BRUNSWICK**

**Another Advance in Flour—Fish Scarce—J. E. Foster's Grocery Store Destroyed by Fire—Live Tarantula in Bunch of Bananas.**

Special Correspondence of The Canadian Grocer.

St. John, N.B., Sept. 30.—Within the last week the price of flour has again advanced, on Manitobas, fifteen cents a barrel, and Ontarios, twenty-five cents. The market is reported to be very firm, with a prospect of still higher prices. Oatmeal, both standard and roller, jumped twenty-five cents a barrel at the mills, and on Saturday the local jobbers advanced their prices 50 cents a barrel.

\*\*\*

In the feed line, oats have reached the highest point obtained in September for two or three years. As yet there are no provincial oats on the market, and Ontario oats in small lots are held for sixty and sixty-two cents a bushel. With the advent of the hunting season, all meats are easier on the produce market, although so far country beef and lamb are the only varieties which have dropped in price. Butter is said to be scarce and eggs are higher, with every likelihood of increasing in value. Poultry of all kinds about holds its own, and there is not much stock offering.

\*\*\*

There has been a great scarcity of fresh fish on the local market. On Friday last there was hardly a pound of fresh fish to be had in the city, and buyers had to content themselves with smoked or salt fish. The heavy gales of the first of the week are said to be accountable for the scarcity.

\*\*\*

The prospects are that butter will this winter reach a price which will be almost prohibitive to the poorer families. It is now selling for 24 cents per pound and going up in price. Eggs are fetching the same price per dozen, with the prospect of their being exceedingly scarce.

\*\*\*

**John A. Hunt** of Mexico City, was in St. John on Friday last on his way to the southern country, after a visit to his former home in Toronto. Mr. Hunt left Toronto seven years ago to act as a manufacturer's agent in Mexico. Since that time he has revisited Canada five times. He says the Mexican republic has made wonderful strides in the last few years. Railway and commercial development has been most marked. "Canada," said Mr. Hunt, "has great chances in Mexico. The American manufacturer has captured a large section of the market, but there are still chances. One product in which the Maritime Provinces is interested at present is fish. Norway largely controls the Mexican market. The attractive packages in which the Norwegians put up their goods has much to do with their popularity. If

Canada were to adopt the same style of tin package better results would be obtained. At present, seisal hemp is the principal Mexican product that we take, while lumber is our principal export to the republic.

Mr. Hunt reports good opportunities in the rolled-leaf tobacco trade. The recent troubles in Cuba have greatly injured the Cuban tobacco trade, and, as a result, Mexican tobacco has largely supplanted the Havana leaf in the Canadian market.

\*\*\*

The grocery store of **J. E. Foster**, situated near the railway station at Salisbury, was totally destroyed by fire on Wednesday, Sept. 25. In addition to groceries, Mr. Foster carried a line of clothing, carriages, agricultural implements, etc. Two nice carriages were burned in the warehouse adjoining the store. Only \$500, it is understood, is the amount of insurance carried on the building and stock.

\*\*\*

The pork packing firms of **A. J. Matthews**, Halifax, and the **Sussex Packing Co.**, of Sussex, have been amalgamated, and it is understood the new name will be the **Matthews Packing Co.** Mr. Matthews will remove from Halifax, and make his headquarters at Sussex for the future, while it is said Mr. Ross, manager of the **Sussex Co.**, has accepted an important position in connection with the Government's scheme for cold storage. The Halifax house will be a branch of the **Sussex** business in future.

\*\*\*

**William A. Craven**, representing **Chase & Sanborn**, coffee dealers, and **C. W. Spiers**, of **Kilgour Bros.**, dealers in paper and paper bags, were calling on the trade in St. John the week of Sept. 16. They went east on the 23rd. Both report business good.

\*\*\*

A living tarantula was discovered by **W. S. Vaughan**, a grocer on Pitt street, a few days ago. It was a large specimen and when captured and placed in a glass jar was the subject of much interest. It is believed to have arrived in a bunch of bananas.

**NEW WINNIPEG SOAP CO.**

The **Beaver Soap Co.** is one of the latest additions to the rapidly growing list of Winnipeg industries. Their factory is located in the western part of the city, at 1,377 Winnipeg Avenue. At present the company are manufacturing only washing powders and "Napthene" laundry soap, but other lines may be added later.



The famous recipe of the Earl of Dudley which made still more famous

# LEA & PERRINS'

## Worcestershire Sauce

has given head and heart aches to hundreds of imitators of "the only original and genuine."

—Imitators copy the label, the design, the coat-of-arms, the bottle—**that's all** they **can** do.

As a square-dealing grocer, do you want to encourage such work? **NEVER!**

**J. M. DOUGLAS & CO., MONTREAL**

Established 1857

Canadian Agents.

# Quality Always Wins!

That "Gillett's Goods" are the best is the general verdict of the housekeepers of Canada. They have stood the test of time—the true test of quality.

Only the purest ingredients are used in the manufacture of

**Magic Baking Powder**

**Gillett's Perfumed Lye**

**Gillett's Cream Tartar**

**Royal Yeast Cakes**

**Etc.**



ESTABLISHED 1852.

**Food products that are produced in clean factories are best.**

## FRUITS, VEGETABLES AND FISH

**Canadian Small Fruits Falling Off Slightly—Depressing Potato Situation in Montreal—Stormy Weather Prolongs Scarcity of Fish.**

The fruit market generally has been pretty active this week, with good supplies and excellent demand. Canadian small fruits, though still coming in freely, are beginning to fall off. Plums are nearly out and other lines are showing the effects of the lateness of the season.

During the past two weeks there has been a very depressing market for potatoes in Montreal. From what can be learned some eight or nine cars of potatoes, meaning 4,000 to 5,000 bags, arrived from New Brunswick. These potatoes were taken from the ground before they were ripe, and in shipment, became heated in the cars, arriving on the market in poor condition. The potatoes, which were all of the Green Mountain variety, were partly soft and had turned black, either entirely or at one end. On their receipt the market was ruling around 75c to 80c for best stock, but the consignees, in their endeavor to rid themselves of their bad stock, were willing to take anything from 60c to 65c for the potatoes, sometimes less. This broke the market for good stuff, and new potatoes which were just beginning to arrive, have been held back by shippers, who are not anxious to throw their goods upon a depressed market. The potatoes which are now being dug up are very good. Reports from Quebec Province show that the yield will be heavy in some sections, but will be satisfactory most everywhere. The quality is good. The market is being gradually cleaned up, but these poor potatoes will remain in more or less large quantities for some time, though their demoralizing effect will gradually wear off. In the Toronto market the situation is more encouraging. The New Brunswick shipments have been of better quality and the local stock is in better condition than was expected.

Fish of all kinds are exceedingly scarce everywhere, chiefly as a result of the long-continued stormy weather. Prices are as high, if not higher, than they have been for years.

### MONTREAL.

**GREEN FRUITS**—California fruits are gradually becoming a very small factor in the local market. Pears are no longer obtainable, and the market is now supplied by the Canadian article. Prices for all Canadian lines show no change this week, though it is likely there will be advances as the season draws to a close. There is a fair demand for bananas, at a better price. Supplies are not heavy, demand in the States being brisk, while owing to the drought experienced in Jamaica, available supplies are not as large as might be wished, and it will be eight months before the new crop is available. Con-

siderable interest centres in apples, which are now being exported freely. There is a large range offered, some quotations, for No. 2, (culls), being as low as \$1.50. Chiefly offered to-day are Duchess, St. Lawrence, Wealthy, Jennettings and Culverts. Florida fruits will begin to arrive in another fortnight.

Dates, per lb	0 07
Bananas, fine stalk	1 50
" jumbos	1 50
Cocoanuts, per bag	4 00
Lemons	3 75
California oranges all sizes	5 25
Jamaica oranges, bbl	7 00
Figs, per lb	0 08
Limes, crates	1 00
California peaches, box	1 10
" plums, box	1 25
" grapes, crate	4 00
Blueberries, box	1 50
Montreal Melons, basket of 10-14 melons	3 00
Almeira Grapes, keg	4 00
Apples, bbl	2 75
Crab Apples basket	0 30
Canadian Pears basket	0 40
" Plums	0 35
" Peaches	1 00
" G. A. es	0 25

**VEGETABLES**—Business transacted these days is falling off. The days are getting cold, and many varieties are offered no longer, or, if they are for sale, the quantity offered shows a severe falling off. American truck will soon be quoted. Interest centres in potatoes, the market for which appears to be recovering. The amount of poor stuff which was dumped onto the market here is getting smaller, and as new potatoes are beginning to come forward freely, there is a better feeling. Prices range from 75c to 80c to-day. Onions are easier, owing to larger receipts.

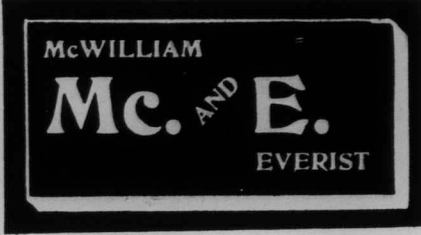
Parsley, per doz. bunches	0 10
Sage, per doz	0 60
Savory, per doz	0 60
Cabbage	0 20
Turnips, doz	0 10
Green beans, bag	0 25
Celery, doz	0 40
Water cress, large bunches, per doz	0 50
Lettuce, per doz	0 10
Boston lettuce, per doz	0 25
Radishes, doz	0 10
Spinach, per box	0 75
Green peppers, 10 lb. baskets	0 50
Cucumbers, per doz	0 10
Potatoes, per bag	0 75
Sweet Potatoes, bbl	4 25
Sweet Potatoes, basket	2 25
Beets, doz. bunches	0 40
Carrots, doz. bunches	0 10
Horseradish, lb	0 40
Rhubarb, doz. bunches	0 40
Tomatoes, box, 30 lbs	0 50
Corn, doz	0 11
Onions, case, small or large	0 65

**FISH**—This week brought with it the opening of the shell oyster season, and some interest has been shown in oysters in consequence. Bulk oysters are coming in freely, and prices show a decline. In fish, brook trout are practically finished, but the lake variety is in good supply, and demand is satisfactory. Dore and pike are two other lines subject to good demand at prices which have not changed. Haddock and cod are still scarce owing to nasty weather on the fishing grounds. Halibut is in fair supply. Both Eastern and Western salmon are now quoted. Demand is reported brisk. Kippers and bloaters are arriving freely, and while the present receipts of haddies are not

### APPLE EXPORTERS

The fruit merchants of Great Britain will do well to correspond with us regarding

### CANADIAN APPLES



25-27 Church St., TORONTO

### The Canadian Trade

write for price list. All lines

Imported Fruits, Nuts, Figs and Dates

Domestic Fruits and Canned Goods

### SHIP TO US

We pay the highest market price for

### DRIED APPLES

and wish to do business with you. We will be pleased to mail you our weekly quotations. Drop us a card if same is desired.

**THE W. A. GIBB CO.**

Packers and Exporters

7 and 9 Market Street

HAMILTON

Highest price paid for

### DRIED APPLES

**O. E. ROBINSON & CO.**

Established 1886

Ingersoll - Ontario

WOULD YOU LIKE OUR WEEKLY CIRCULAR?

### SEBASTIAN CODINA

GANDIA, PROVINCE VALENCIA

(Spain)

EXPORTER OF

RAISINS, ONIONS, PEANUTS,

Agents wanted in principal Canadian markets. The best correspondence solicited. Samples will be sent free.

The Cana

large, large this week. arriving in have no tro the goods a lines.

Haddock, exp  
Halibut,  
Mackerel,  
Dore,  
Pike, lb  
Weakfish, lb  
Brook trout, lb  
Market cod, lb  
Lake trout, lb  
White fish, lb  
Gaspé salmon, lb  
B.C. salmon, lb  
Flounders, lb  
Bluefish, lb  
No. 1 Smelt, lb  
Dressed "ullhea  
Smoked and Sa  
New haddie  
Smoked her  
Prepared and dr  
Skinless cod  
Boneless cod  
Boneless fish  
Boneless fish  
Shredded co  
New Kipper

Oysters—  
Standards, b  
Standards, I  
Paper pails,

Pickled fish—  
No. 1 Labrad  
No. 1 N.S. b  
No. 1 Macke  
No. 1 sea tro  
No. 1 sea tro  
No. 1 Green  
Small  
Large  
No. 1 Green  
Labrador Sa

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STU  
P.O. Box

FRED

"S  
LOND

large, larger arrivals are expected after this week. Green and Skinless cod are arriving in large quantities, but dealers have no trouble in getting through with the goods as demand is strong for both lines.

Fresh and Frozen Fish.	
Haddock, express, per lb.	0 06
Halibut, express, per lb.	0 10
Mackerel, " "	0 10
Dore, " "	0 10
Pike, lb.	0 07
Weakfish, lb.	0 10
Brook trout, lb.	0 20
Market cod, lb.	0 05
Lake trout, lb.	0 05
White fish, lb.	0 07
Gaape salmon, lb.	0 19
B. C. salmon, lb.	0 17
Flounders, lb.	0 12
Bluefish, lb.	0 20
No. 1 Smelt, lb.	0 08
Dressed Fullheads, lb.	0 10
Smoked and Sal ed—	
New haddies, box s, per lb.	0 08
Smoked herring, per small box	0 13
Prepared and dried—	
Skinless cod, 100 lb. cases	5 50
Boneless cod, 20 lb. boxes	0 07
Boneless fish, 20-lb. boxes, bricks	0 06
Boneless fish, 25-lb., boxes, per lb.	0 05
Shredded cod, 2 doz., per case	1 80
New Kipperd Herring, box	1 50
Oysters—	
Standards, bulk, per imp. gal.	1 40
Standards, imp. qt. tins, sealed	0 40
Paper pails, 100, pint size	1 10
100, quart size	1 51
Pickled fish—	
No. 1 Labrador herring, per bbl.	5 00
" " " " " " " " " "	2 75
No. 1 N.S. herring, half bbls.	2 50
No. 1 Mackerel, pails	2 00
No. 1 sea trout, 100 lb. kegs	5 75
No. 1 sea trout, 200 lb. bbls.	10 50
No. 1 Green cod, per 200 lbs.	7 00
Small " " " " " "	6 00
Large " " " " " "	8 00
No. 1 Green haddock, per 200 lbs.	6 00
Labrador Salmon, bbls.	13 00
" " " " " "	7 00
" " " " " "	17 00

**TORONTO.**

FRUITS—The local market is still well filled with Canadian fruit, though

# Almeria Grapes

Splendid crop with a dry season is the report for 1907.

## Choice Mountain Fruit only

is selected for shipment to your Dominion. C. & F. rates to all points.

For closest market rates apply to

**ANDREW WATSON**

91 Place d'Youville, - Montreal

**STUART WATSON & CO.**

P.O. Box 144, - WINNIPEG

Proprietors,

# FRED<sup>K</sup>. FISHER & SONS

Green Fruit Experts

"St. Magnus" House,

LONDON, - ENGLAND

# CRANBERRIES

Finest Quality Cape Cods; every barrel neatly labelled. Each barrel contains advertising matter to educate your customers.

## Season Has Opened

Send in your orders.

Sweet Potatoes, Oysters,  
Finnan Haddie

# WHITE & CO., Limited

Wholesale Fruit, Produce and Fish

**TORONTO and HAMILTON**

## Give Plenty of Thought to Fruit Brands

It's feasible there's something in it. Example—"St. Nicholas"—Years the same in name and quality.

W. B. STRINGER & CO., Sole Agents, TORONTO

If you want to buy or sell a carload of **Apples**, write us.

**THE DAWSON COMMISSION CO., - TORONTO**

# Fancy Jersey Sweet Potatoes

FINE QUALITY

# Fancy Valencia Onions <sup>Cases and</sup> <sub>Half Cases</sub>

PRIME OONDITION. PRICES LOW

Just arrived—

## Fancy New Elome Figs "Camel" Brand <sub>10-lb. Boxes</sub>

Car Fancy Cape Cod Cranberries due in a few days

OUR PRICES ALWAYS RIGHT

# HUGH WALKER & SON

Established 1861

Guelph, Ont.

the earlier lines are beginning to fall off. Plums are nearly done. Pears are quite plentiful, and some of the best peaches of the season are coming in now, though prices are still up at the top. The supply is quite sufficient for the demand at the prices. New figs are on the market this week, and some fine California grapes are also quoted.

Oranges—

Late Valencias (California), extra fancy, 96's	4 75	5 00
" " " 126's	5 00	5 50
Lemons, California, 240, 300, 360, 480	5 01	6 00
" " Verdellis (new crop), 300's, extra fancy	5 00	5 25
" " " 300's " choice	5 50	6 00
Apples, per basket	0 40	0 50
Bananas, Jamaica firsts, per bunch	1 50	1 75
Bananas, jumbo bunches	2 00	2 25
Bananas, 8 hands, green	1 25	1 35
Cantaloupes, per case	1 25	1 50
Limes, per crate	1 00	1 00
Watermelons, Canadian, each	0 15	0 25
Peaches Canadian per basket	1 00	2 00
Plums, per basket	0 75	1 00
Grapes, Canadian	0 22½	0 30
Pears, Bartlett's, per basket	0 50	0 75
Pears, Canadian per basket	0 40	0 50

VEGETABLES—There has been no appreciable change in the vegetable markets this week, though a few evenings' frost will put a damper on several lines. Cranberries are now coming in freely. These come mostly from Cape Cod, though a few from the Lake Superior district in Ontario find their way into the local markets. Sweet potatoes were scarce this week.

New Brunswick Delawares, per bag	0 90	0 90
New potatoes, Canadian, per behl	0 50	0 90
Sweet Potatoes (Jersey), per bbl	4 50	5 00
Onions, green per doz	0 15	0 15
Onions, Spanish, per case	2 50	2 50
Cabbage, Canadian, per bbl	1 00	1 00
Beets, new, per doz bunches	0 25	0 25
Carrots, Canadian, per doz bunches	0 25	0 30
Lettuce, Canadian leaf, per doz bunches	0 25	0 25
Radishes, Roseland, per doz	0 25	0 25

Cucumbers, Canadian, per bask	0 30	0 35
Cauliflower, per doz	1 50	1 50
Tomatoes, Canadian, per basket	0 25	0 25
Parsley, per doz	0 25	0 25
Egg plant, per basket	0 40	0 50
Coru, new, per doz (green)	0 15	0 15
Celery, Canadian, per doz	0 35	0 40
Celery, imp t d, per doz	0 50	0 50
Vegetable Marrow, per doz	1 00	1 00
Green Peppers, per basket	0 35	0 40
Red	0 8	0 8
Cranberries, per bbl	9 00	9 00

Mackerel mediums, each	0 12	0 12
" " large	0 22	0 22
Finnan Haddie, per lb	0 09	0 09½
Oysters, per gal	1 85	1 85
Blovers mix	1 75	1 75
Kipperd Herring	1 75	1 75

ADDRESS BY SIR DANIEL.

Sir Daniel Morris, K.C.M.G., Imperial Commissioner of Agriculture for the West Indies, addressed the Montreal Board of Trade, Monday, of this week. Sir Daniel dwelt upon the importance of trade development between Canada and the West Indies, and pointed out the possibilities of better commercial relations between the two colonies.

Throughout his address he spoke along practically the same lines as he did recently when he went before the members of the Toronto Board of Trade in that city.

The attendance was very satisfactory, and served to show the interest displayed in the West Indies by Montreal business men.

FISH—The continued stormy weather of the last two or three weeks has caused an almost unprecedented scarcity of fish, considering the season. Prices are the same as last week, but at that are about as high as they can well go. The situation ought to be somewhat easier next week.

Perch, large, per lb	0 08	0 09
Blue pickerel, per lb	0 08½	0 09
White fish, Georgian Bay, per lb	0 12	0 12
Whitefish, winter caught, per lb	0 10	0 10
Haddock, fresh caught, per lb	0 07	0 08
Herring, medium, per lb	0 07½	0 08
" " jumbo, per lb	0 10	0 10
Sea salmon, per lb	0 20	0 25
Trout, fresh, per lb	0 11	0 11
Osceos, per basket	1 00	1 25
Labrador herring, per bbl	4 75	4 75
Halibut, fresh caught	0 08	0 10
Shredded cod, per lb	0 08	0 08
Shredded cod per doz	0 95	0 95
Halifax fish cakes, case	2 40	2 40
Live lobsters	0 20	0 35
Bluefins, small white, per lb	0 06½	0 07

FRUITS and VEGETABLES!

We are in touch with the leading shippers and can supply the best at closest prices.

J. R. CLOGG & CO., 82 St. Antoine St., MONTREAL



We are ready with a full line of all kinds of

FISH

Fresh, Frozen, Salt and Smoked

The F. T. James Co. Limited  
TORONTO

Catchers and Wholesale Distributors of Fish

Agents for the Famous Deep Sea Brand Blue Point Bulk Oysters.

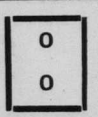
Write us for quotations.

# “Acadia” Brand Strictly Boneless Codfish



is a Food Product that keeps well, and being done up in convenient packages, is not wastey.

It is packed in two-pound non-porous wooden boxes, one dozen to the crate, and in one-pound tablets, twenty pounds to case.



**Atlantic Fish Companies Limited, Lunenburg, N.S.**

If you want A1 goods  
ask for

## Brunswick Brand

### SARDINES

### HERRING in TOMATO SAUCE

### FINNAN HADDIES

and

### KIPPERED HERRING

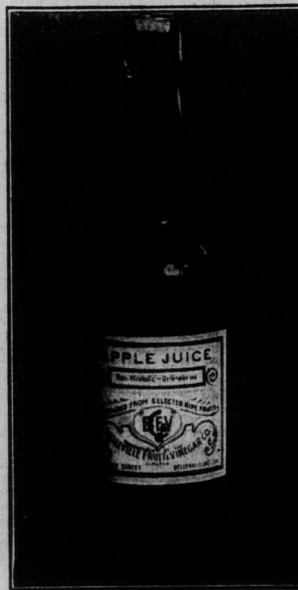
## Connors Bros., Limited

Black's Harbour, N. B.

### Instant and Lasting Appreciation

is created wherever our

## PURE APPLE JUICE



for drinking purposes is introduced. For perfectly exquisite flavor it has no equal anywhere. Once introduce it to your customers, and the call for it is constant. The wise grocer is the one who appreciates the value of a really superior article like our **Pure Apple Juice** as a general business boomer.

Besides bottles, you may order **Pure Apple Juice** in kegs and barrels of various sizes. Order now.

## The Belleville Fruit and Vinegar Co.

LIMITED

BELLEVILLE

ONTARIO

# A Lot of Money Goes Up in Smoke

Mr. Grocer, as you are aware. And we just want to tell you that the smoke made by the famous

# T. & B.

brand of pipe tobacco makes a bigger and a more fragrant cloud than any other brand you can think of. Why? Just because more people smoke it. T. & B. has just that particular flavor which pleases every smoker. **Remember, once you get a T. & B. customer, you have him for good, because he simply won't change the brand.**

**The Geo. E. Tuckett & Son Co., Limited**  
HAMILTON, CANADA

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The favorite porters i Joseph Cl reform an ies was t crease the much talk little loaf, fears of t cals promi They told corn which berlain w and that trade poli reduction, shilling a Bread h price this cording to the price i

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## TARIFF SITUATION IN GREAT BRITAIN

From Special Cable to New York Herald.

London, Wednesday.—Less than two years ago the electors of the United Kingdom gave the Liberal party, with Sir Henry Campbell-Bannerman at its head, the biggest majority ever known. There are at the present time unmistakable indications that the electors regret the decision of the general election.

The favorite arguments which free importers used in opposition to Mr. Joseph Chamberlain's policy of fiscal reform and closer union with the colonies was that it would materially increase the price of food. There was much talk about the big loaf and the little loaf, which was an appeal to the fears of the working classes. The Radicals promised the big loaf at low price. They told the electors that the duty on corn which was proposed by Mr. Chamberlain would raise the price of bread and that the continuance of the free trade policy would certainly lead to a reduction, since the corn duty of one shilling a quarter was taken off.

Bread has gone up, not down. The price this week has gone higher and according to the corn dealers and millers the price is likely to go still higher.

### Workingmen Aroused.

There is a feeling among the working classes that as they had no time to examine the economic questions themselves before the election, the Liberals deceived them. They are now willing listeners to the argument that if one or two countries acquire practical monopolies of the supply of food those countries will make them pay dear for it and that it would be wiser to stimulate production in the colonies and the possessions of the British Empire and make the Empire self-sufficient, as Mr. Chamberlain desired it should be.

Coal is too, as mentioned a week ago, much dearer and this threatens British home industries. The Radicals at the general election frequently stated that as no coal was imported into this country the coal miners had no interest in tariff reform and that even if these industries might suffer free import was at any rate the best policy for the coal miners.

The Radicals have admitted that Mr. Chamberlain's proposal to impose two shillings duty on corn might not be harmful, but they assured the electors that it would not stop there. The people will be told at the meetings and in lectures that the duty would stop exactly where the British workingmen desire it to stop, that electoral power is in the hands of the democracy and that industrial democracy constitutes the greatest majority of the voting strength of the United Kingdom. Therefore they will be assured that the amount of duty would always be absolutely controlled by the workingman's vote in their own interests.

For a long time America has been able to put steel in the British market at four shillings a ton less than it can be made in England. With the present price of coal and the prospective rise during the winter months, America may be able to do it even at a less price.

It is known that she has built furnaces and works on the most gigantic scale with the express intention of capturing the British market. She produces nearly three times as much steel as England, and men in the iron and steel trade here will be reminded that steel made in England and sent to America has to pay a heavy duty, while America can sell steel to Great Britain for nothing, thus taking their bread away from them.

### Coal is Going Up.

The government has taken off the coal duty, and the result is that most of the English coal is going out of the country. While this lasts the miners will earn good wages, but it isn't likely to go on forever. Then, the working classes are asking, what will happen? Practically no industry can decay without injuring the coal miners, though there is actually no coal dumped into England, but manufactured goods, in the production of which coal has been used, are constantly being dumped on British shores, and when, in consequence of that the industry which is used to produce these goods ceases to exist, there is so much less English coal used and less work and less wages for the English coal miners.

Owing to the high price of coal the iron and steel works in England are practically at a standstill.

The ordering of horseshoes for the army from America is also, according to the officials of the Imperial Tariff Reform Association, helping to bring that question nearer to the thoughts of the people, and believing that the people are already tired of the present government, there is the greatest activity at the Tariff Reform Association's headquarters. Arrangements are being made

# SWEET CAPORAL



# CIGARETTES

STANDARD  
OF THE  
WORLD

Sold by all the Wholesale trade

## CLAY PIPES

None Equal. Insist upon McDougall's.

There IS a difference.

**D. McDUGALL & CO.,** Glasgow, Scotland

## JOS. COTE

Importer and Wholesale Tobacconist  
Established in 1887

Staple and Fancy Smokers' Sundries. Imported Cigars. Egyptian Cigarettes. Briar and Meerschaum Pipes with silver and gold mountings of the highest quality.

Warehouse: 119 St. Andrew Street.  
Office and Sample Room: 188 St. Paul St., Phone 1272  
Branch: "EL SERGEANT GIGAR STORE," 179 St. Joseph St.  
Phone 2097 - - - QUEBEC

## All First-Class Grocers

Handle

# OLD CHUM

## Cut Plug Smoking Tobacco

It's a Trade Bringer.

for holding large demonstrations and meetings in various parts of the country during the autumn and winter. These will be in addition to the small local meetings and lectures which now are so numerous.

**Tariff Reform Gaining.**

One of the leading men in the tariff reform movement has just stated that no movement in the world of politics is making such headway as tariff reform. The working classes are paying greater attention to it because they feel from what they see around them that it is not a matter to be ignored. The establishment of a federation for the purpose of the propaganda is reported to be working well. The electors in the smallest and remotest villages are being told how they were deceived at the general election by promises of a big and cheap loaf.

There are not only Americans but Germans to be feared. Both can make steel and iron cheaper than England can. One reason of the dearness of steel is that England is exhausting her coal. Coal is much dearer in England than in the United States. Another reason which will be given to the electors is that business men do not care to risk money in providing new machinery and up-to-date appliances when any day a foreigner may ruin their trade by dumping his cheap goods on the English market. Coal rules the destiny of nations; it is the source of Great Britain's commercial prosperity, and the secret of her vaunted naval supremacy, so that this matter of a rise in the price of coal will appeal to the British people just as powerfully as did the dear loaf.

**PAST AND PRESENT.**

An interesting volume, entitled "Past and Present in an Old Firm," being the history of the business now known as Joseph Travers & Sons, Ltd., of London, Eng., has just reached us.

Apart from the biographical sketches of the men who laid the foundation of this business almost two centuries ago, and those who labored in upbuilding the business in the intervening years, the book contains many interesting references to business in the old days, and also various particulars of the prices of commodities in the past. Naturally, the volume is made up chiefly of matter reminiscent of the succeeding generations of Traverses, but there is enough general information regarding the early days of the tea and sugar trade to interest those who have not come in contact with J. Travers & Sons in a business way.

The little book is intended for free distribution amongst the firm's customers and friends.

**OYSTERS TRANSPLANTED.**

**Some Will Be Ready for Market by September.**

Consul A. E. Smith, of Victoria, reports that another American enterprise has been launched on Vancouver Island, as follows:

"A company composed chiefly of American citizens, with a steamship commander as manager, has established in Esquimalt Harbor, near Victoria, a

large oyster plant for the propagation of eastern oysters. Two carloads of the bivalves, known to the trade as "spat," purchased in South Norwalk, Conn., have already arrived here and been planted in the cove, where the company have secured 43 acres of water front. The consignment includes oysters of one, two and three years of age. They have been laid out according to their age in square beds 50 by 50 feet. Though the bulk of the oysters planted will have to remain in the sea bed two or three years, a large quantity will be dug up for the market in September, and it is expected that sufficient demand for this catch will be found in British Columbia. It is calculated to supply later on the markets as far east as Winnipeg and Chicago.

"At present the market here is supplied with Olympia oysters, large beds of which are under cultivation at Olympia, Grays Harbor and Willapa, Wash. The American manager of the new concern was for seventeen years engaged in oyster culture on the coast of Massachusetts, and regards the Pacific Coast as well suited for the cultivation of the eastern oyster as are the Atlantic Coast beds."

**NEW WINNIPEG PRODUCE FIRM.**

Geo. W. Prout has resigned his position as manager of the Dominion Produce Co., Winnipeg, and has started a produce business of his own at 241 Main Street. Mr. Prout has a wide acquaintance among the trade and many readers will be interested to know of his new business venture.



**ABSORBINE**

Removes Bursal Enlargements, Thickened Tissues, Infiltrated Parts, and any Puff or Swelling. Cures Lameness, Allays Pain without laying the horse up. Does not blister, stain or remove the hair. \$2.00 a bottle, delivered. Pamphlet 1-C free.

ABSORBINE, JR., for mankind, \$1.00 bottle. Cures Synovitis, Weeping Sinew, Strains, Gouty or Rheumatic Deposits, reduces Varicose Veins, Varicocele, Hydrocele. Allays pain. Book free. Genuine mfd. only by

W. F. YOUNG, P.D.F., 204 Monmouth St., Springfield, Mass  
Canadian Agents: LYMAN BONS & CO., Montreal.



**NO ACID OR GRIT**

will be found in "Majestic" polishes. The brilliant and lasting lustre imparted by "Majestic" polishes is not susceptible to atmospheric conditions and weather changes.

"Majestic" polishes are unequalled for brass, copper, nickel and all finished metallic surfaces.

Write for sample and prices. 71

**MAJESTIC POLISHES, Limited**  
575 Yonge Street - Toronto, Canada

**Many People Wonder**

how it is that the two finest brands of cigars made on this continent, in their respective classes,

**Hogen Mogen and Royal Sport Cigars**

sell so freely everywhere. There is nothing supernatural about it; the whole secret lies in perfect quality and correct price.

That's why grocers everywhere are handling our lines.

**Sherbrooke Cigar Co.**

**Sherbrooke, Que.**





## TIME-TESTED TUBS

Have you ever seen a warped tub? Of course you have. *Ordinary tubs warp* and fall to pieces in no time. But it's safe betting that *you never saw a*

## CANE WIRE-HOOP TUB

*which warped.* That's natural. Every *Cane-made* tub and pail is made of *carefully-selected* and *thoroughly kiln-dried wood*. They are made from start to finish by *skilled men* who know how to do it. Then they are inspected—yes, every one of them—by experts. An imperfect tub never leaves our factory. *We have no "Seconds."*

UNITED FACTORIES, Limited  
TORONTO, CANADA

## STORE FIXTURES

### Consider the Loss

that results each year from an untidy, unattractive and poorly-equipped store.

### Consider the Saving

that may be effected by efficient and economical service, clean and well-kept stock, an attractive store that draws trade and holds it.

### Walker Bin Fixtures

insure the saving at small cost.

Write for Illustrated Catalogue: "Modern Grocery Fixtures."

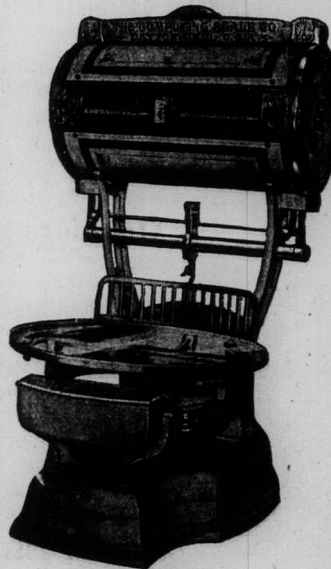
**The Walker Bin & Store Fixture Co.,**  
BERLIN, ONT. Limited

Representatives

Manitoba: Stuart Watson & Co., Winnipeg; Saskatchewan and Alberta: J. C. Stokes, Regina, Sask.

## Boston Special

*Absolutely Automatic*



All that is necessary to get the value of a piece of merchandise at any price per pound shown on the chart, and at any weight up to and including the full capacity of the scale is to put the merchandise on the platform of the scale.

Plate glass platform. Full jewelled Siberian agate and ball-bearings.

**Plain Figures Show Value**

No mistakes or errors are possible. Down weight not possible.

*The Dayton*  
Over 210,000 Scales sold. Are you one of the users?

*Pays for itself*

**The Computing Scale Co. of Canada, Limited**  
Toronto, Ont.

## DO YOU KEEP PROPER BOOKS?

"Any man who fails and who has not for five years before his failure kept proper books, shall be liable to a fine of \$800.00 and one year's imprisonment."

That's the law.

You will notice that the law makes distinctions—it assumes that there is a difference between properly and improperly kept books.

The law distinctly specifies that a man must keep proper books.

\* \* \* \* \*

Business Systems mean proper bookkeeping.



Business Systems prevent errors creeping in, and make it possible for a man to tell where he stands at a moment's notice.

Business Systems form the line that separates failure from success—show you how everything is going and enable you to provide for any contingency which

may arise.

\* \* \* \* \*

You can ask us more about this without having to buy.

A post card will bring you detailed information.

**BUSINESS SYSTEMS LIMITED**  
85 SPADINA AVENUE  
TORONTO - - - CANADA

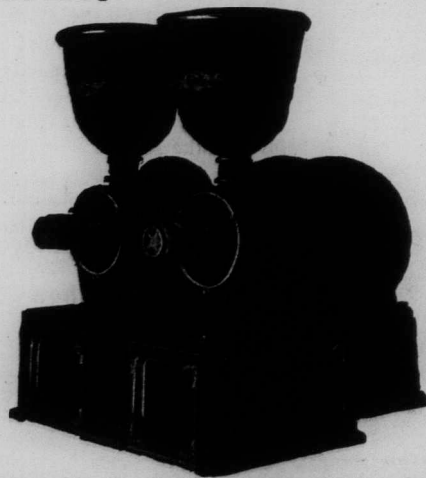
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## COLES Electrically Driven Coffee Mills

Single and Double Grinder

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.



Our Grinders Wear Longest

Grinding Capacity

Granulating 2 lbs. per minute.

**COLES MANUFACTURING CO.**

Nos. 1615-1635 North 23rd St.

PHILADELPHIA, PENN., U.S.A.

AGENTS:

Todhunter, Mitchell & Co., Toronto.  
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.  
Gorman Eckert & Co., London, Ont.

## The Everall Account System

for grocers is the approved style for weekly and monthly accounts  
**Absolutely One-Third the Labor**

If you do not credit this, have it shown to you. If it is as we claim, it is worth many dollars to you. System from \$5.50 up, according to number of accounts you have.

**Our Loose-Leaf Monthly Account System**

is made to suit any business. Nothing Better. Prices—\$10.00, \$12.50, and \$15.00.

If you are looking for something more modern, it will pay you to at least see what we have. Send for Catalogue.

Get our prices on Counter Check Books.

**ONTARIO OFFICE SPECIALTIES CO.,**

PHONE MAIN 7128

126 Adelaide E. - - - Toronto

## Fire Notice

**The Carter-Crume Company, Limited**

beg to inform their customers that the fire which occurred in their premises on 28th September will not prevent their filling orders as usual. The machinery was but slightly damaged and will be fully repaired by end of this week.

# Crain

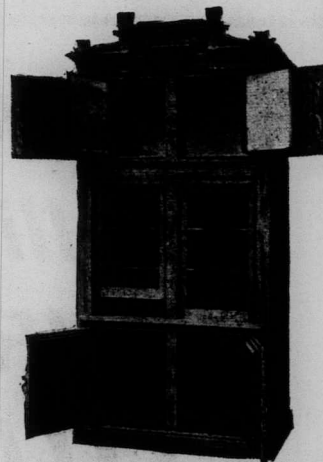
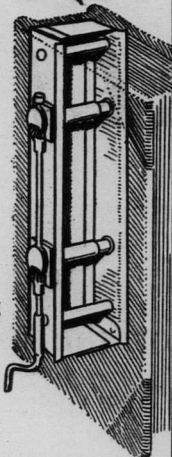
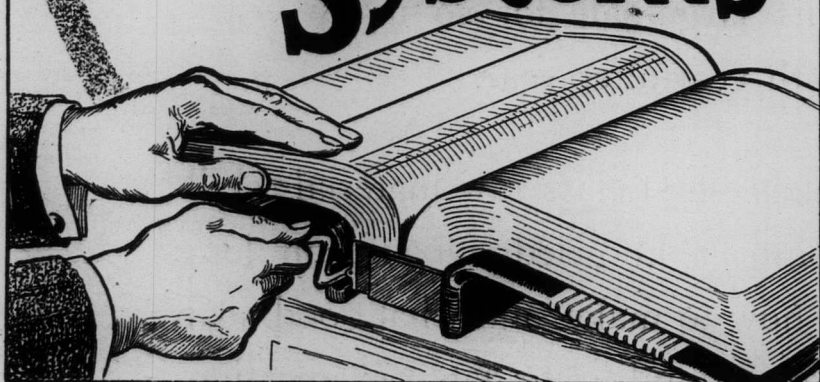
The Crain Continuous Ledger is the Standard for **Quality, Strength, Appearance, Utility, Durability,** and our Stock Rulings, five kinds each in two sizes, are adaptable to any business, and the cost is reasonable.

Write us for Catalogue and Prices.

**THE ROLLA L. CRAIN CO., Limited**

Toronto OTTAWA, CANADA. Montreal Winnipeg

# Loose Leaf Systems



Still the Best on the Market

## Arctic Refrigerator

Serviceable, Dry, Low Temperature and Easy-Price.

John Hillock & Co., Ltd.

Toronto

## BOY WANTED

TO START IN BUSINESS FOR HIMSELF.

We will establish YOU in a good-paying business of your own. Profits right from the start, and Prizes. No money required to begin. We will mail to you FREE 5 copies of our publication. These can be sold and will provide the capital for the next week's supply. The work is easy. You be sure to write at once and we will send you 5 copies for next week and everything necessary.

**The MacLean Pub. Company**  
10 Front Street East, TORONTO, CANADA

## Do You Want to Buy

**A BOILER, ENGINE OR MACHINERY?**

If you are a subscriber of CANADIAN GROCER, you can insert a notice free in

## CANADIAN MACHINERY

TORONTO MONTREAL

### DELAY IS COSTING MONEY



When a Fixture Saves Its Cost the First 90 days, CAN YOU AFFORD TO WAIT?

Any one of the thousands of retail grocers using the

### Perfection Cheese Cutter

will tell you of its merits. Wholesale grocers in all large cities handle it. If yours don't, then write us for circulars, etc. A postal will get you full information about it. Write to-day. Send all orders to

Shipped f.o.b. Hamilton, Ont.  
**THE AMERICAN COMPUTING CO., Indianapolis, Indiana**

## BLACK JACK

WILL BRING NEW CUSTOMERS TO YOUR STORE.

TRY IT



SOLD BY ALL JOBBERS

3/4-lb. tins—8 doz. in case.

***The strongest and surest  
selling point about  
SURPRISE SOAP is  
QUALITY***

- ☞ A pure hard soap. The final test of good quality is the actual work performed. The most value for the money as well as the best satisfaction in its use.
- ☞ The essential feature, **quality**, has given "Surprise" Soap its large sale for so many years: constant growth year after year.
- ☞ **Quality** means—first-class raw material: skillful workmanship: a knowledge based on long experience of how to make, and what good soap is: a well-balanced and up-to-date organization.
- ☞ The price of "Surprise" Soap is made up with one end in view: that of a permanent solid business, to give good value at a fair price.

**The St. Croix Soap Mfg. Company**

ST. STEPHEN, N.B.

Branches: Montreal, Toronto, Winnipeg, Vancouver

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Groce

Cook's  
Size 1,  
" 10,  
" 2,  
" 3,  
" 4,  
" 5,  
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1-lb. tir  
1-lb. tir

Cases  
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3-dos.  
3-dos.  
1-dos.



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# QUOTATIONS FOR PROPRIETARY ARTICLES

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents, who alone are responsible for their accuracy. For charges for inserting quotations in this department apply to Advertising Manager, The Canadian Grocer, at our nearest office.

Oct. 4, 1907.

Per doz.	
Cook's Friend—	
Size 1, in 3 and 4 doz. boxes.....	\$2 40
" " 10, in 4 doz. boxes.....	2 10
" " 12, in 6 " ".....	0 70
" " 12, in 6 " ".....	0 70
" " 12, in 4 " ".....	0 45
12-oz. tins, 3 doz. in case.....	3 00
12-oz. tins, " " ".....	2 40
5-lb. " " ".....	14 00

Per doz.		
Diamond—		
1-lb. tins, 3 doz. in case.....	\$3 00	
" " 1-lb. tins, 3 " ".....	1 25	
" " 1-lb. tins, 4 " ".....	0 75	
IMPERIAL BAKING POWDER.		
Cases.	Sizes.	Per doz.
4-doz.	10c.	\$0 85
3-doz.	6-oz.	1 75
1-doz.	12-oz.	3 50
3-doz.	12-oz.	3 40
1-doz.	3-lb.	10 50
1-doz.	5-lb.	19 75

Per doz.		
Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " "	4-oz.	0 60
4 " "	6 " "	0 75
4 " "	8 " "	0 95
4 " "	12 " "	1 40
2 " "	12 " "	1 45
2 " "	16 " "	1 55
2 " "	16 " "	1 70
1 " "	2-lb.	4 10
1 " "	5 " "	7 30
1 " "	6-oz.	Per case
1 " "	12 " "	\$4 55
1 " "	12 " "	

Per Doz.	
Royal—Dime.....	\$0 95
" " 1 lb.....	1 40
" " 6 oz.....	1 95
" " 3 oz.....	2 55
" " 12 oz.....	3 85
" " 1 lb.....	4 30
" " 3 lb.....	13 80
" " 5 lb.....	22 35

Per Doz.	
Cleveland—Dime.....	\$0 93
" " 1 lb.....	1 33
" " 6 oz.....	1 90
" " 3 oz.....	2 45
" " 12 oz.....	3 70
" " 1 lb.....	4 65
" " 3 lb.....	13 20
" " 5 lb.....	21 65

Crown Brand—	
1-lb. tins, 3 doz. in case.....	\$1 20
" " 1-lb. " " ".....	0 80
" " 1-lb. " " ".....	0 45

Per doz.	
Trial size, 6 doz. in case.....	\$0 90
4-oz. " " ".....	1 35
6-oz. " " ".....	1 80
8-oz. " " ".....	2 35
12-oz. " " ".....	3 55
16-oz. " " ".....	4 55
32-oz. " " ".....	8 50

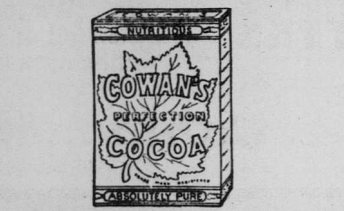
Keen's Oxford, per lb.....	\$1 12
In 10-box lots or case.....	0 16
Gillett's Mammoth, 1/2 gross box.....	2 00

Wheat OR, 2-lb. pkgs., per pkg.....	0 12
7-lb. cotton bags, per bag.....	

Meat of Wheat, per case.....	4 20
Wheat OS, 16 lb. bags.....	0 19
" Pikaninney" Buck Wheat Flour.....	
" Pancake Flour, doz.....	1 00
" Pastry Flour, " ".....	1 00

Perfection 1 lb. tins per doz.....	\$4 50
------------------------------------	--------

Perfection, 1-lb., per doz.....	2 50
" " 1-lb. " ".....	1 30
" " 10c. size " ".....	0 90
" " 5-lb. tins per lb.....	0 40
Soluble, No 1 5 and 10-lb. tins, per lb.....	0 20
" " No. 2 5 and 10-lb. tins.....	0 18
London Pearl per lb.....	0 25



Chocolate—	
Queen's Dessert, 1-lb. cake, 12-lb. boxes per lb.....	38
Vanilla, 1-lb. cakes, 12-lb. boxes per lb.....	36
Parisian 2s, per lb.....	30
The following sweetened for household purposes—	
Royal Navy, 1/2 lb. boxes per lb.....	\$0 30
Diamond, " " ".....	0 25
Special Diamond, 1/2 lb. " ".....	0 22
" " 6s, " ".....	0 22
" " 8s, " ".....	0 23
The following unsweetened:	
Perfection, 2 c. size, 2 doz. in case per doz.....	\$1 30
Perfection, 10c. size, 4 doz. in case per doz.....	0 90

Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1-lb. pkgs., per doz.....	0 90
Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1-lb. boxes, per doz.....	1 75
Confections—	
Cream bars, 60 in box, per box.....	1 80
6 in box, per doz. boxes.....	2 25
Chocolate ginger, per lb.....	0 30
Crystallized " 1/2 lbs., per doz. boxes.....	2 25
Vanilla chocolate wafers, No. 1, 5 lb. boxes, per lb.....	0 30
Nonpareil wafers, No. 2, 5 lb. boxes, per lb.....	0 25
Milk chocolate, 36 in box, per box.....	1 35
" " 36 in box, per doz. cakes.....	0 35
Maple Buds, in 5-lb. boxes per lb.....	0 35

Chocolate—	
Caracac, 1/2, 6-lb. boxes.....	\$0 42
Vanilla, " " ".....	0 42
"Gold Medal," sweet, 1/2, 6-lb. boxes.....	0 29
Pure, unsweetened, 1/2, 6-lb. boxes.....	0 29
Fry's "Diamond," 1/2, 14-lb. boxes.....	0 24
Fry's "Monogram," 1/2, 14-lb. boxes.....	0 24

Cocoas—	
Concentrated, 1/2, 1 doz. in box.....	2 40
" " 1-lb. " " ".....	4 50
" " 1-lb. " " ".....	8 35

Agents, C. E. Colson & Son, Montreal.	
In 1/2 and 1-lb. tins, 14-lb. boxes, per smaller quantities.....	0 35
0 37	

BEISDOERF'S COCOA	
A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.	
10c. tins, 4 doz. to case..... per doz.....	\$ 20
" " " " ".....	2 40
" " " " ".....	4 75
" " " " ".....	9 00

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto
J. A. Taylor, Montreal
Jos. E. Huxley, Winnipeg.
Standard Brokerage Co., Vancouver, B. C.

Elite, 1/2 (for cooking).....	Per
Prepared cocoa, 1/2.....	\$0 32
Prepared " ".....	0 28
Mott's breakfast cocoa, 1/2.....	0 40
" " " ".....	0 38
" " No. 1 chocolate, 1/2.....	0 32
" " Navy " ".....	0 28
" " Vanilla sticks, per gross.....	1 00
" " Diamond chocolate, 1/2.....	0 24
" " Confectioner's chocolate, 1/2 to 0 31	
Sweet Chocolate likers, 1/2.....	0 35

WALTER BAKER & CO., LIMITED.	
Premium No. 1 chocolate, 1/2 and 1-lb. cakes.....	Per lb. \$0 40

Breakfast cocoa, 1-1/2, 1 & 5-lb. tins.....	0 45
German Sweet chocolate, 1/2 and 1-lb. cakes, 6 lb. boxes.....	0 29
Caracas Sweet chocolate, 1-lb. cakes, 6-lb. boxes.....	0 35
Auto Sweet chocolate, 1-6 lb. cakes, 3 and 6 lb. boxes.....	0 35
Vanilla Sweet chocolate, 1-6 lb. cakes, 6-lb. tins.....	0 47
Soluble cocoa (hot or cold soda) 1-lb. tins.....	0 43
Cracked cocoa, 1-lb. pkgs., 6-lb. s. bags.....	0 35
Caracas tablets, 1 0 bundles, tied ts, per box.....	3 00

Canadian Branch, 165-171 William st. Montreal	
B breakfast cocoa—	
5-lb. screw cap cans, 10 cans in case, 4 1/2, 12-lb. boxes, 6 boxes in case, 1-lb. tins, 42, 6-lb. boxes, 12 boxes in case, 1-5 lb. tins, 43c. 12-lb. boxes, 6 boxes in case.....	45c.

Sweet cocoa powder—
12-lb. boxes, 6 boxes in case, 1-lb. tins, 35c. 6-lb. boxes, 12 boxes in case, 1-lb. tins, 35c. 6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.

Premium chocolate—
6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 38c. 6 lb. boxes, 12 boxes in case, 1-lb. pkgs., 38

Milk chocolate—	
50-5-cent pieces to box, per box.....	\$1.75

Vanilla sweet chocolate—	
50-5-cent pkgs., in box.....	\$1.75
6-lb. boxes, 12 boxes in case, 1-lb. tins, 30c. 6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 30c.	

Diamond sweet chocolate—	
6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 26c. 6-lb. " " ".....	26c.

COCOANUT.	
CANADIAN COCOANUT CO., MONTREAL.	
Packages—	
5c., 10c., 20 and 40c. packages packed in 15 lb. and 30 lb. cases.....	Per lb. 0 26
1 lb. packages.....	0 27
1/2 lb. " " ".....	0 28
1 and 1/2 lb. packages assorted.....	0 24
1 and 1/2 lb. " " ".....	0 27
1/2 lb. " " in 5 lb. boxes.....	0 28
1/2 lb. " " ".....	0 29
1 lb. " " in 5, 10, 15 lb. cases.....	0 31
Bulk—	
In 15 and 15 lb. pails and 10, 25 and 50 lb. boxes.....	Pails. Tns. Bbla. 0 17
White Moss, fine strip.....	0 21
Best Shredded.....	0 18
Special Shred.....	0 17
Ribbon.....	0 19
Maaron.....	0 17
Deaicated.....	0 16
White Moss in 5 and 10 lb. square tins, 21c.	

CONDENSED MILK.	
BORDEN'S CONDENSED MILK CO.	
Wm. H. Dunn, Agent, Montreal & Toronto.	
Cases. Doz.....	
"Eagle" brand (4 doz.).....	\$8 00 \$1 50
"Gold Seal" brand (4 doz.).....	5 00 1 25
"Challenge" brand (4 doz.).....	4 00 1 00
Evaporated cream—	
"Peerless" brand evap. cream.....	4 75 1 20
" " " " ".....	4 90 1 45

TRURO CONDENSED MILK CO., LIMITED.	
"Jersey" brand evaporated cream per case (4 doz.).....	\$4 55
"Reindeer" brand per case (4 doz.).....	5 80

Jersey Cream
Reindeer Condensed Milk

Coffees.	
THE EBY, BLAIN CO. LIMITED.	
Standard Coffees.	
Roasted whole or ground. Packed in damp-proof bags and tins.	
Club House.....	\$0 32
Nectar.....	0 30

Empress.....	0 24
Duchess.....	0 6
Ambrosia.....	0 25
Plantation.....	0 22
Fancy Bourbon.....	0 20
Bourbon.....	0 18
Crushed Java and Mocha, whole.....	0 17
Golden Rio.....	0 17 1/2
Package Coffees.	
Gold Medal, 1 and 2 lb. tins, whole or ground.....	0 30
Cafe, Dr. Gourmet's, 1 lb. Fancy Glass Jars, ground.....	0 30
German Dandelion and 1 lb. tins, ground.....	0 22
English Breakfast, 1 lb. tins, ground.....	0 18

THOS. LIPTON	
1 lb. tins, ground or whole.....	40 0 30
JAMES TURNER & CO.	
Mocha.....	\$0 32
Damascus.....	0 28
Cairo.....	0 20
Sirdar.....	0 17
Old Dutch Rio.....	0 15 1/2

E. D. MARCEAU, Montreal.	
"Old Crow" Java.....	\$0 35
" " Mocha.....	0 27 1/2
"Condor" Java.....	0 30
Arabian Mocha.....	0 30
15-year-old Mandeling Java and hand-picked Mocha.....	0 50
1-lb. fancy tins choice pure coffee.....	2 51
tins per case.....	2 51
Madam Hugo's coffee, 1-lb. tins.....	0 39
" " 2-lb. tins.....	62
100 lb. delivered in Ontario and Quebec.	
Rio No. 1.....	0 15

THOMAS WOOD & CO.	
"Gilt Edge" in 1 lb. tins.....	\$0 33
" " in 2 lb. " ".....	0 32
Canadian Souvenir 1 lb. fancy lithographed canisters.....	0 30
PATTERSON'S "CAMP" COFFEE ESSENCE	
Agents, Rose & Laflamme, Montreal and Toronto	
5 oz. bottles, 4 doz. per doz.....	1 75
10 " " " " ".....	2 00
Rep. quarts, 1 " " ".....	6 50
Imp. " " " " ".....	9 00

Cheese.
MACLAREN'S IMPERIAL CHEESE

Imperial—Large size jars.....	per doz. \$8 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial holder—Large size.....	18 00
Medium size.....	17 00
Small size.....	12 00
Roquefort—Large size.....	1 40
Small size.....	2 40

Coupon Books—Allison's.
For sale in Canada by The Eby Blain Co Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$30 books.

Un-Covers and num Coupons bered number ed	
In lots of less than 100 books, 1 kind assorted.....	4c. 4 1/2c.
100 to 500 books.....	3 1/2c. 4c.
100 to 1,000 books.....	3c. 3 1/2c.
Allison's Coupon Pass Book.	
00 to \$3 00 books.....	3 cents each
00 books.....	4 " "
10 00 " " ".....	5 " "
20 00 " " ".....	6 " "
30 00 " " ".....	7 " "
40 00 " " ".....	8 " "
50 00 " " ".....	12 " "

Cleaner.	
BRUNSWICK'S EASYBRIGHT	
4-oz. cans.....	Per doz. \$ 90
6-oz. " " ".....	1 35
10-oz. " " ".....	1 85
Quart " " ".....	3 75
Gallon " " ".....	10 00
Wholesale Agent.	
The Davidson & Hay, Limited, Toronto	

A Guarantee that is Worth Something

**RISING  
SUN  
STOVE POLISH  
IN CAKES**



**SUN  
&  
PASTE  
STOVE POLISH  
IN TINS**

is printed and packed in every box of SUN PASTE Stove Polish. Our guarantee stands at par because all you have to do is to notify us if any of our SUN PASTE is found defective in any way and we do the rest. It is no surprise to us, however, that so many thousands of storekeepers are selling our SUN PASTE year in and year out with never a defective tin. We make the goods right. That is the kind of Paste Polish you find it worth while to push.

**MORSE BROS., Props. - Canton, Mass., U.S.A.**

## PROTECT

your large business and retain your many customers by storing your

## RESERVE STOCK

of well-known Brands of Canned Goods, Wines, Liquors and Grocers' Sundries, either Free or In Bond, in a modern

## Fireproof Storage Warehouse

where Insurance Premiums are the lowest in Canada, and from which goods are promptly distributed by close connection with all Railroads and River and Ocean Steamship Lines. **RESERVE SPACE** for your autumn shipments at the

**TERMINAL WAREHOUSE & CARTAGE CO., LTD.**

14-38 Grey Nun Street, MONTREAL



27 Front St. East,  
TORONTO

## Borden's Brands

Note Them:—

"EAGLE BRAND"  
CONDENSED MILK

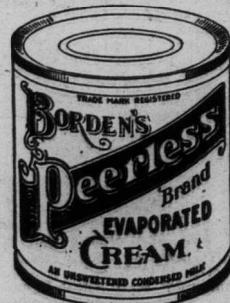
"PEERLESS BRAND"  
EVAPORATED CREAM

are your two most satisfactory brands of milk products.

**PURE, PERFECT, RELIABLE.**

WM. H. DUNN, Agent

394-396 St. Paul St.,  
MONTREAL



(Unsweetened)

LAI  
"Vita" Pa  
Bottles  
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"  
binson's  
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BUTGER'S  
Agents,  
1-lb. glass  
O m pound  
12-oz. glass  
2-lb. tins, 1  
5 and 7-lb.  
crate.  
7 and 14-lb  
30-lb. wood  
Compound  
12-oz. glass  
2-lb. tins, 1  
7 and 14-lb  
30-lb. wood  
Home Mad  
1-lb. glass  
case...  
5, 7, 14 and  
THE N. K.





# THE A1 SAUCE

*A Fine Tonic and Digestive.  
An Excellent Relish For  
"FISH, FLESH or FOWL."*

*Simply A 1.  
Pleases everyone.  
The Public WILL have it.  
Sold all over the world.*

For particulars and prices write our Agent

**H. HUBBARD,** 27 Common St.,  
**MONTREAL.**

**BRAND & CO.,** Purveyors to H.M. the King, Mayfair Works, Vauxhall,  
**LONDON, - ENG.**  
LIMITED

**Extract of Beef.**  
LAPORE, MARTIN & OIE, LTD.  
Vita<sup>TM</sup> Pasturized Extract of Beef.  
Bottles 1-oz., case of 2 doz ..... \$3 20  
" 2 " " 1 " ..... 3 00  
" 4 " " 1 " ..... 4 50  
" 20 " " 1 " ..... 4 75  
" 20 " " 1 " ..... 9 00

 **Fly Pads.**  
Wilson's Fly Pads, in boxes of 50 loc. packets, \$3 per box, or three boxes for \$8.40.

**Infants' Food.**  
binson's patent barley 1-lb. tins ..... \$1 25  
" " " 1-lb. tins ..... 2 25  
" " " 1-lb. tins ..... 1 25  
" " " 1-lb. tins ..... 2 25

**Jams and Jellies.**  
BATGER'S WHOLE FRUIT STRAWBERRY JAM  
Agents, Rose & Lafamme, Montreal and Toronto.  
1-lb. glass jar, screw top, 4 doz., per doz 2 20

**Compound Fruit Jams.**  
12-oz. glass jars, 2 doz. in case, per doz. \$1 00  
2-lb. tins, 2 doz. in case ..... per lb. 0 07  
5 and 7-lb. tin pails, 5 and 9 pails in case ..... per lb. 0 07  
7 and 14-lb. wood pails ..... per lb. 0 07  
30-lb. wood pails ..... per lb. 0 07  
Compound Fruit Jellies—  
12-oz. glass jars, 2 doz. in case, per doz. 1 00  
2-lb. tins, 2 doz. in case, per doz. \$1 80  
7 and 14-lb. wood pails, 5 pails in case ..... per lb. 0 07  
30-lb. wood pails ..... per lb. 0 07  
Home Made Jams—absolutely pure—  
1-lb. glass jars (12-oz. gem) 2 doz. in case ..... per doz. \$1 80  
5, 7, 14 and 30-lb. pails, per lb. 0 06

**LARD.**  
THE V. K. FAIRBANK CO. BOAR'S HEAD  
LARD COMPOUND.  


Tierces ..... \$C 10 1/2 30-lb. tins ..... 2 18  
4-bbls. .... 0 11 1/2 Cases 3-lb. " .. 0 11 1/2  
Tubs, 60 lbs .. 0 11 1/2 " 5-lb. " .. 0 11 1/2  
20-lb. Pails .... 2 28 " 10-lb. " .. 0 11 1/2

**Licorice.**  
NATIONAL LICORICE CO.  
5-lb. boxes, wood or paper ..... per lb. \$0 40  
Fancy boxes (36 or 50 sticks) ..... per box 1 25  
" Ringed " 5-lb. boxes ..... per lb. 0 40  
" Acme " pellets, 5-lb. cans ..... per can 2 00  
" (fancy boxes 40) per box 1 50  
Tar licorice and Tolu waters, 5-lb. cans ..... per can 2 00  
Licorice lozenges, 5-lb. glass jars ..... 1 75  
" 30 5-lb. cans ..... 1 50  
" Purify " licorice 10 sticks ..... 1 45  
" 100 sticks ..... 0 75  
Dulce large cent sticks, 100 in box ..... 0 75

**Lime Juice.**  
BATGER'S LIME JUICE CORDIAL.  
Agents, Rose & Lafamme, Montreal and Toronto.  
Quart bottles, 2 doz., per doz ..... 2 90  
Pint " 2 " ..... 1 85  
BATGER'S LEMON SQUASH.  
Agents, Rose & Lafamme, Montreal and Toronto.  
Quart bottles, 2 doz., per doz ..... 2 90  
Pint " 2 " ..... 1 85

**Lye (Concentrated).**  
GILLETTE'S PERFUMED. Per case.  
1 case of 4 doz. .... \$3 50  
2 cases of 4 doz. .... \$3 50  
5 cases or more ..... \$ 40

**Mince Meat.**  
Wethley's condensed, per gross net ... \$12 00  
per case of doz. net ..... 3 00

**Mustard.**  
COLMAN'S OR KERN'S.  
D.S.F., 1-lb. tins ..... per doz. \$1 40  
" 2-lb. tins ..... 2 50  
" 4-lb. tins ..... 5 00  
Durham 4-lb. jar ..... per jar. 0 75  
" 1-lb. jar ..... 0 25  
F.D. 4-lb. tins ..... per doz. 0 85  
" 1-lb. tins ..... 1 25

**"Condor" 12-lb. boxes—**  
1-lb. tins ..... per lb. \$0 25  
" 2-lb. tins ..... 0 13  
" 4-lb. tins ..... 0 25  
" 8-lb. tins ..... 0 25  
" 1-lb. jars ..... per jar 1 20  
" 4-lb. jars ..... 0 25


**Old Crow," 12-lb. boxes—**  
1-lb. tins ..... per lb. 25  
" 2-lb. tins ..... 0 25  
" 4-lb. tins ..... 0 25  
" 8-lb. jars ..... per jar 0 70  
" 1-lb. jars ..... 0 25

**Olive Oil.**  
LAPORE, MARTIN & OIE, LTD  
Minerva Brand—  
Minerva, qts. 12's ... \$5 75  
" pts. 24's ..... 6 50  
" 1-pts. 24's ..... 4 25

**Orange Marmalade.**  
T. UPTON & CO.  
12-oz. glass jars, 2 doz. case ..... per doz. \$1 00  
Home-made, in 1-lb. glass jars " 1 40  
In 5 and 7-lb. tins and 7-lb. pails, per lb. 0 07  
Golden shred marmalade, 2 doz. case, per doz. .... 1 75

**Sauces.**  
PATERSON'S WOOLSTER SAUCE.  
Agents, Rose & Lafamme, Montreal and Toronto.  
1-pint bottles, 3 & 6 doz., per doz. .... 0 90  
Pint " 3 doz. .... 1 75

**Soda.**  
COW BRAND.

  
Case of 1-lb. containing 60 packages per box, \$5 00.  
Case of 4-lb. (containing 120 pkgs. per box, \$5 00.  
Case of 1-lb. and 1-lb. (containing 20 1-lb. and 60 1-lb. pkgs.) per box, \$5 00.  
Case of 5c. pkgs. containing 36 pkgs. per box, \$5

**MAGIC BRAND. Per case.**  
No. 1, cases, 60 1-lb. packages ..... \$ 75  
No. 2, " 120 1-lb. " ..... 75  
No. 3, " 60 1-lb. " ..... 75  
No. 5 Magic soda—cases 100—10-oz. pkgs. 1 case ..... 75  
" 5 cases ..... 75

**Soap and Washing Powders.**  
GUELPH SOAP CO.  
1 case 5 case  
Royal City Soap (bar) .... 2 50 2 40  
Peerless Soap (bar) ..... 2 50 2 40  
Standard Soap (cake) ..... 2 40 2 30  
Crystal Soap Chips, per lb.

A. P. TIPPET & CO., Agents.  
Maypole soap, colors ..... per gross \$10 20  
" black ..... 15 20  
Oricle soap ..... 10 20  
Gloriola soap ..... 12 00  
Straw hat polish ..... 10 20

**Starch.**  
EDWARDSBURG STARCH CO., LIMITED.  
Laundry Starches—  
No. 1 White or blue, 4-lb. carton. \$ 0 07  
No. 1 " 5-lb. " 0 07  
Canada laundry ..... 0 06  
Silver gloss, 6-lb. draw-lid boxes ..... 0 18  
Silver gloss, 6-lb. tin canisters ..... 0 18  
Edward's silver gloss, 1-lb. pkg. ..... 0 18  
Kegs silver gloss, large crystal ..... 0 18  
Benson's satin, 1-lb. cartons ..... 0 18  
No. 1 white, 6-lb. and kegs ..... 0 18  
Canada White Gloss, 1-lb. pkg. .... 0 18  
Benson's enamel ..... per box 1 50 to 3 00

**Orinary Starch—**  
Benson & Co.'s Prepared Corn ..... 0 07  
Canada Pure Corn ..... 0 06  
Rice Starch—  
Edwardburg No. 1 white, 1-lb. car. " 1 " or blue, 4 lb. lumps ..... 0 12  
BRANTFORD STARCH WORKS, LIMITED,  
Ontario and Quebec.

**Laundry Starches—**  
Canada Laundry, boxes of 40-lb. \$0 16  
Acme Gloss Starch—  
1-lb. cartons, boxes of 40 lb. .... 0 16  
Finest Quality White Laundry—  
6-lb. cartons, cases of 40 lb. .... 0 17  
Barrels, 200 lb. .... 0 16  
Kegs, 100 lb. .... 0 16  
Lily White Gloss—  
1-lb. fancy cartons, cases 50 lb. 0 18  
5-lb. toy trunks, 5 in case ..... 0 18  
6-lb. enamelled tin canisters, 5 in case ..... 0 18  
Kegs, 60 crystal, 200 lb. .... 0 17  
Brantford Gloss—  
1-lb. fancy boxes, cases 25 lb. .... 0 18  
Canadian Electric Starch—  
Boxes of 40 fancy pkgs., per case 3 00  
Callifield Starch—  
Boxes of 40 cartons, per case, .... 0

IT'S THERE

Full value every time, no Fluctuation, a standard article, good as gold without alloy. The quality that suits.

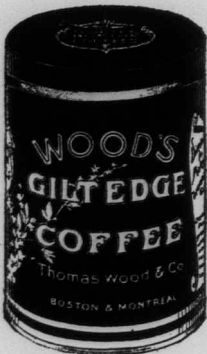
"GILT EDGE"

Coffee carries intrinsic worth in every particular. Experience is the best teacher and Experience says that "GILT EDGE" Coffee, with its superb aroma, delightful flavor, and uniform strength, makes the best Leader.

Its introduction regulates and inspires your whole coffee trade.

Sold in 1 and 2 pound cans.

Cases of sixty pounds.



Canadian Factory and Salesrooms:

No. 428 St. Paul Street

MONTREAL

Table listing various starches like Ordinary Starches, Challenge Prepared Corn, and Crystal Maize Corn Starch with prices.

Table for SAN TOY STARCH listing cases and packages with prices.

Table for Ordinary Starches listing St. Lawrence corn starch and Durham corn starch.

Table for Laundry Starches listing No. 1 White, Ivory Gloss, and Patent starch.

Table for Stove Polish listing Rising Sun, 8-oz. cakes and Sun Paste.

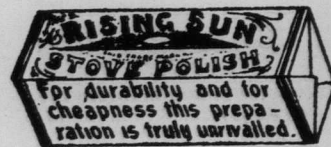


Table for NICKLE PLATE STOVE POLISH listing pints, quarts, and gallons.

Syrup

Table for EDWARDSBURG STARCH CO., LTD. listing Crown Brand Perfection Syrup.

Table for LUCAS, STEELE & BRISTOL listing Empire Maple Syrup.

Table for Empire Golden Syrup listing cases and kegs.

Table for ST. LAWRENCE STARCH CO., LIMITED listing barrels, half-barrels, and kegs.

Table for SALADA CEYLON listing Brown, Green, Blue, and Gold labels.



Table for LAPORTE, MARTIN & OIL, LTD. listing Japan Teas like Victoria, Princess Louise, and Lady.

Table for KOLONA PURE CEYLON TEA listing Black, Blue, Green, Orange, and Gold labels.



Table for RED ROSE TEA listing Brown, Crimson, Green, Blue, Bronze, and Gold labels.



Table for MOTHER'S FAVORITE MELAGAMA TEA listing various tea types and prices.



Table for BLUE RIBBON TEA CO., TORONTO listing Yellow, Green, Blue, Red, White, Gold, and Purple labels.



Table for E. D. MARONAU, Montreal listing cases of Ram Lal's Pure Indian Tea.

Table for JAPAN TEAS listing various grades and prices.

Table for "CONDOR" BRAND listing various tea grades and prices.

Table for "CONDOR" CEYLON black tea listing various grades and prices.



Table for WOOD'S PURE PACKAGE TEA listing various grades and prices.

Table for THE EMPIRE TOBACCO CO., LIMITED listing various tobacco products.

Table for JOS. COFF, QUEBEC listing various cigars and tobacco products.

Table for VETERINARY REMEDIES listing Absorbine and others.

Table for VINEGARS listing various brands like E.M.D. and Old Crow.

No lo... pared... chiner... by han... by the... ready... opened... fresh... WILL... GOOD... give s... factio...

1/2-lb

F

T



No loss in weight, prepared entirely by machinery, never touched by hand. Are asked for by the housewife, being ready for use as soon as opened. Are always fresh and tasty. THEY WILL SHOW YOU A GOOD PROFIT and give satisfaction.

**BATGER'S**

**CUT  
MIXED  
PEELS**

**1/2-lb. and 1-lb.  
DRUMS**

**PEELS**

**BE  
SURE**

to include  
this in your

**FALL ORDER  
FOR PEEL**

from your jobber.  
AGENTS  
**ROSE & LAFLAMME**  
MONTREAL  
and  
TORONTO.

**WE  
SUGGEST**

**PATERSON'S  
WORCESTER  
SAUCE**

as a quick seller and easy profit getter. It will pay you to look into this proposition.

**ROSE & LAFLAMME**

AGENTS—MONTREAL AND TORONTO.

**Have You Any  
Riverdale Brand?**

is the question invariably asked of grocers by everyone who has ever tried the Riverdale Brand of Canned Fruits and Vegetables. There are several reasons for the unparalleled excellence of the Riverdale Brand.

In the first place, every piece of fruit or vegetable used in Riverdale Brand is selected by experts for its particular goodness. Then, it is canned by experts, aided by the most improved scientific appliances, in the most sanitary and up-to-date factory in the Dominion.

**The Lakeside Canning Co., Ltd.**  
Wellington, Ontario

**Biscuits Pernot**

(Dijon, France)

Every grocer desirous of offering to his customers something good, something new and great of its kind, for the Christmas trade, should secure a stock of

**Pernot's Biscuits**

We have them in 1/4, 1/2, 1, 2, 4 and 9 lb. air-tight tins.

**FANCY BISCUITS**

IN

**FANCY BOXES**

Just what you want for holiday requirements.

Our success is based upon the quality of our goods. That is why our lines will win and hold new customers for you.

**Leon Fontanel & Co.**

**4-6 St. James St., MONTREAL**  
20 Reamur St., Paris (France)

THE CANADIAN GROCER

CLASSIFIED LIST OF ADVERTISEMENTS.

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Davenport, Pickup & Co., Winnipeg.

**Awnings, Tents, Rope, Etc.**  
Tobin Tent & Awning Co., Ottawa.

**Baking Powder.**  
Codville-Georgeson, Ltd., The, Winnipeg  
Gillett, E. W., Co., Toronto.  
McLaren's, W. D., Montreal.

**Beer—Non-Alcoholic.**  
Kops' Breweries, London, S.W.

**Biscuits, Confectionery, Gum, Etc.**  
Bode's Gum Co., Montreal.  
Cowan Co., Toronto.  
Kingsley Mfg. Co., Cincinnati.  
Money Biscuit & Candy Co., Stratford.  
Mott, John P., & Co., Halifax, N.S.  
National Licorice Co., Brooklyn, N.Y.

**Brooms, Brushes and Woodenware.**  
United Factories Ltd., Toronto.  
Woods, Walter, & Co., Hamilton.

**Canned Goods.**  
Balfour, Smye & Co., Hamilton.  
Bloomfield Packing Co., Bloomfield, Ont.  
Burlington Canning Co., Burlington, Ont.  
Canadian Cannery, Hamilton.  
Farmers Canning Co., Bloomfield, Ont.  
Lakeside Canning Co., Wellington, Ont.  
Lea Pickling & Preserving Co., Simcoe.  
Old Homestead Canning Co., Picon.  
Turner, James & Co., Hamilton, Ont.

**Cigars, Tobaccos, Etc.**  
American Tobacco Co., Montreal.  
Cote, Joseph, Quebec, Que.  
Empire Tobacco Co., Montreal.  
McDougall, D., & Co., Glasgow, Scot.  
Tuckett, Geo. E., & Son Co., Hamilton.

**Cocoas and Chocolates.**  
Baker, Walter & Co., Dorchester, Mass.  
Cowan Co., Toronto.  
Dunn, Wm. H., Montreal.  
Epps, James, & Co., London, Eng.  
Lowney, Walter M., Co., Boston, Mass.  
Mott, John P., & Co., Halifax, N.S.  
Nestles Chocolate, Montreal.

**Cocoanut.**  
Canadian Cocoanut Co., Montreal.

**Computing Scales.**  
American Computing Co., Indianapolis, Indiana.  
Computing Scale Co., Toronto.  
Toledo Computing Scale Co., Hamilton.

**Concentrated Lye.**  
Gillett, E. W., Co., Toronto.

**Condensed Milk and Cream.**  
Borden's—Wm. H. Dunn, Montreal.  
Truro Condensed Milk Co., Truro, N.S.

**Crockery, Glassware and Pottery.**  
Campbell, R. Sons, Hamilton.  
Toronto Pottery Co., Toronto.

**Dairy Produce and Provisions.**  
Clark, Wm., Montreal.  
Dawson Commission Co., Toronto.  
Duff & Son, Hamilton, Ont.  
Fearman, F. W., Co., Hamilton.  
Ingersoll Packing Co., Ingersoll, Ont.  
MacLaren Imperial Cheese Co., Toronto.  
O'Mara, Joseph, Palmerston.  
Park, Blackwell Co., Toronto.  
Power, B. J., Halifax, N.S.  
Rutherford, Marshall & Co., Toronto.  
Ryan, Wm., & Co., Toronto.

**Decorations, Table.**  
Hovell, A. J., & Co., London, W.C.

**Delivery Wagons.**  
Abbott H. G., & Co., London, Ont.

**Financial Institutions & Insurance**  
Bradstreet Co.

**Fish**  
Atlantic Fish Co., Halifax, N.S.  
Bickle, J. W., & Greening, Hamilton.  
Connors Bros., Black's Harbor N.B.  
McWilliam & Everist, Toronto.  
Millman, W. H., & Sons, Toronto.  
Windsor, J. W., Montreal.

**Flavoring Extracts.**  
MacDonald, Gordon & Co., Toronto.  
Imperial Extract Co., Toronto.

**Fluid Beef.**  
Bovril Limited, Montreal.

**Foreign Importers.**  
MacDonald, Gordon & Co., London, Eng.  
Methven, James, London, Eng.  
Scott, David, & Co., Liverpool, Eng.

**Fruits—Dried, Green, and Nuts.**  
Belleville Fruit & Vinegar Co., Belleville.  
Clogg, J. R., & Co., Montreal.  
Davidson & Hay, Toronto.  
Dawson Commission Co., Toronto.  
Fisher, Frederick, & Sons, London, Eng.  
Gillard, W. H., & Co., Hamilton, Ont.  
Kinnear, Thos., & Co., Toronto.  
Lucas, Steele & Bristol, Hamilton.  
Montreal Fruit Exchange, Montreal.  
McWilliam & Everist, Toronto.  
Rattray, D., & Sons, Ltd., Quebec.  
Smith, E. D., Winona, Ont.  
Stringer, W. B., & Co., Toronto.  
Tippet, A. P., & Co., Montreal.  
Turner, James, & Co., Hamilton.  
Underdown & Crichton, London, Eng.  
Walker, Hugh, & Son, Guelph.  
White & Co., Toronto.

**Gelatins.**  
Cox, J. & G., Edinburgh, Scotland.  
Nicholson & Brock, Toronto.

**Grain, Flours and Cereals, Seeds**  
Greig, Robert, Co., Toronto.  
Kirovac, Nap. G., & Co., Quebec.  
McFall, A. A., Bolton, Ont.  
Nicholson & Bain, Winnipeg.  
Western Canada Flour Mills Co., Toronto.

**Grocers—Wholesale.**  
Balfour, Smye & Co., Hamilton.  
Bell, Thos. Sons & Co., Montreal.  
Ozo Co., Montreal.  
Codville-Georgeson Co., Winnipeg.  
Colson, O. E. & Son, Montreal.  
Davidson & Hay, Toronto.  
Eby, Blain Co., Toronto.  
Eckardt, H. P., & Co., Toronto.  
Galbraith, Wm., & Son, Montreal.  
Gillard, W. H., & Co., Hamilton.  
Kinnear, T., & Co., Toronto.  
Lucas, Steele & Bristol, Hamilton.  
Mathewson's Sons, Montreal.  
Todhunter, Mitchell & Co., Toronto.  
Turner, James, & Co., Hamilton.  
Warren Bros., Toronto.

**Grocers' Grinding and Packing Machinery.**  
Coles Mfg. Co., Philadelphia, Pa.  
Enterprise Mfg. Co., Philadelphia, Pa.  
Fisher, A. D., Co., Toronto.  
Sprague Canning Machinery Co., Chicago.

**Infants' Foods.**  
Keen, Robinson & Co., London, Eng.

**Jams, Jellies, Etc.**

Batger's—Rose & Lafamme, Montreal.  
Goodwill's—Rose & Lafamme, Montreal.  
Lipton, Thomas J.  
Ozo Co., Montreal.  
Smith, E. D., Winona, Ont.  
Upton, Thos., & Co., Hamilton.  
Wagstaffe Limited, Hamilton, Ont.  
Windsor, J. W., Montreal.

**Manufacturers' Agents, Brokers and Commission Merchants.**

Adam, Geo., & Co., Winnipeg, Man.  
Adamson, J. T., Montreal.  
Anderson, Fowls & Co., Toronto.  
Ashley & Lightcap, Winnipeg.  
Burnell & Lindsay, Winnipeg.  
Carman, Escott Co., Winnipeg, Man.  
Dunn, Wm. H., Montreal and Toronto.  
Foley F. J., & Co., Edmonton, Alta.  
Fontanel, Leon, Montreal.  
Gorham, J. W., & Co., Halifax, N.S.  
Holmes, W. G., & Co., Calgary, Alta.  
Jarvis, C. E., & Co., Vancouver, B.C.  
Kyle & Hooper, Toronto.  
Lambe, W. G. A., & Co., Toronto.  
McFarlane & Field, Hamilton, Ont.  
MacLaren Imperial Cheese Co., Toronto.  
McLean, J. J., Moose Jaw, Sask.  
MacNab, T. A., & Co., St. John, Nfld.  
Millman, W. H., & Sons, Toronto.  
Nicholson & Bain, Winnipeg.  
Rutherford, Marshall & Co., Toronto.  
Ryan, Wm. Co., Toronto.  
Standard Brokerage Co., Vancouver.  
Thompson, G. B., Winnipeg, Man.  
Tippet, A. P., & Co., Montreal.  
Warren, G. C., Regina, Sask.  
Watson, Stuart, Winnipeg, Man.  
Watson, Andrew, Montreal.  
Watt, John J., Toronto.

**Matches.**  
Improved Match Co., Montreal.

**Meats.**  
Capstan Mfg. Co., Toronto.  
Clark, Wm., Montreal.  
Fearman, F. W., Co., Montreal.  
Lytle, T. A., Co., Toronto.  
Nicholson & Brock, Toronto.  
Wagstaffe, Limited, Hamilton.  
Wetley J. H., St. Catharines.

**Office Supplies.**  
Business Systems Ltd., Toronto.  
Crain, Rolla L., Co., Ottawa.

**Patent Medicines.**  
Mathieu, J. L., Co., Sherbrooke, Que.

**Pass Books, Etc.**  
Allison Coupon Co., Indianapolis, Ind.

**Pickles, Sauces, Relishes, Etc.**  
Brand & Co., London, Eng.  
Capstan Mfg. Co., Toronto.  
Douglas J. M., & Co., Montreal.  
Lea Pickling & Preserving Co., Simcoe.  
Ozo Co., Montreal.  
Hudson, Hebert & Co., Montreal.  
Mason, Geo., & Co., London, Eng.  
Paterson's—Rose & Lafamme, Montreal.  
Taylor & Pringle, Owen Sound, Ont.

**Poison, Rat.**  
Common Sense Mfg. Co., Toronto.

**Polishes—Metal.**  
Majestic Polishes, Ltd., Toronto.  
Oakley, John, & Sons, London, Eng.

**Polishes—Shoes.**  
Dalley, F. F., Co., Ltd., Hamilton, Ont.

**Polishes—Shoes.**  
Morse Bros., Canton, Mass.

**Printing.**  
Barnard Frank H., Toronto.

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Eureka Refrigerator Co., Toronto.  
Hillock, John, & Co., Ltd., Toronto.

**Salt.**  
Canadian Salt Co., Windsor, Ont.  
Empire Salt Co., Sarnia, Ont.  
Toronto Salt Works, Toronto.  
Verret, Stewart & Co., Montreal.

**Soap.**  
La Cie Des Savon Francais, Montreal.  
Royal Crown Limited, Winnipeg, Man.  
St. Croix Soap Mfg. Co., St. Stephen, N.B.  
Welch's Soap Co., St. John, N.B.

**Soda—Baking.**  
Church & Dwight, Montreal.

**Starch.**  
Edwardsburg Starch Co., Cardinal, Ont.  
St. Lawrence Starch Co., Port, Credit.

**Storage and Warehouses.**  
Terminal Warehouse & Cartage Co., Montreal.

**Sugars, Syrups and Molasses.**  
Canada Sugar Refining Co., Montreal.  
Dominion Molasses Co., Halifax, N.S.  
Edwardsburg Starch Co., Cardinal, Ont.  
Imperial Syrup Co., Montreal.  
Lucas, Steele & Bristol, Hamilton.  
"Sugars" Limited, Montreal.  
Tippet, A. P., & Co., Montreal.  
Wallaceburg Sugar Co., Wallaceburg, Ont.

**Teas, Coffees, and Spices.**  
Balfour, Smye & Co., Hamilton.  
Branson & Co., Ltd., London, Eng.  
Ceylon Tea Association, New York.  
Codville-Georgeson Co., Winnipeg.  
Ewing, S. H., & Sons, Montreal.  
Gillard, W. H., & Co., Hamilton.  
Greig, Robt. Co., Toronto.  
Kit Coffee Co., Glasgow, Scotland.  
Nishimura, Shaw T., Montreal.  
Minto Bros., Toronto.  
Paterson, R., & Sons, Glasgow, Scot.  
Robertson, John & Son, Montreal.  
Sains Tea Co., Toronto, and Montreal.  
Symington, T., Edinburgh, Scot.  
Truro Condensed Milk Co., Truro, N.S.  
Turner, James, & Co., Hamilton.  
Warren, G. C., Regina, Sask.  
Wood, Thos., & Co., Montreal.

**Veterinary Remedies**  
Young, W. F., Montreal

**Vinegar and Cider.**  
Belleville Fruit and Vinegar Co., Belleville.  
Purnell, Webb & Co., Bristol, Eng.  
White, Cottell & Co., London, S.E.

**Washing Compound.**  
Chouillon, O. A., Montreal.  
Gillett, E. W. Co., Toronto.  
Winn & Holland, Montreal.

**Woodenware**  
Stevens-Hepner Co., Port Elgin

**Wrapping Paper, Paper Bags, Twine, Wood Dishes, Etc.**  
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Thorne, A. M. & Co., Toronto

**Yeast.**  
Gillett, E. W., Co., Toronto

SUGARS & CANNERS LIMITED.

MAPLE SYRUP,  
MAPLE SUGAR,  
MOLASSES,  
CONFECTIONERY  
SPECIALTIES,  
CANDIED PEELS  
&c.&c.



CANNED FRUITS,  
JAMS &  
MARMALADE,  
TOMATOES,  
KETCHUP,  
PICKLES, VINEGAR  
&c.&c.

INCORPORATED  
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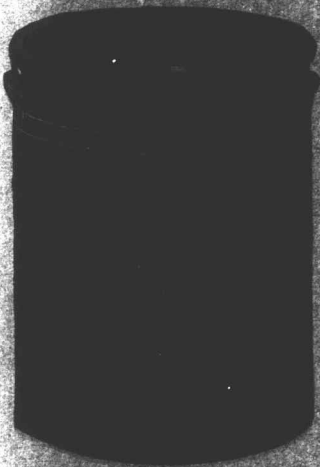
CAPITAL STOCK  
\$250,000.00

PARTHENAI'S ST. COR. ST. CATHERINE.

MONTREAL

LARGEST WORKS OF THE KIND IN CANADA

**STONEWARE  
JARS**



of  
every  
description  
and  
size.

Special  
shapes  
to  
order.

**The TORONTO POTTERY CO.**  
LIMITED  
Toronto, Canada  
*Write for Catalogue*



**"GLOBE" with Percolator**

This pot speaks for itself. When tea is drawn take the Percolator out and tea remains free from tannin.

We make seven sizes of this, also The Champion Tea Pot. Send for price list.

**R. CAMPBELL'S SONS**  
HAMILTON POTTERY  
HAMILTON, ONTARIO

THE PEOPLE OF  
**JAMAICA**

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

**KINGSTON  
"GLENER"**

might bring inquiries. Better write for rates to

**J. G. STEWART, Halifax.**

**DAKEY'S** The original and only Genuine Preparation for Cleaning Cutlery, Stl. and Ia. Cutlery  
**'WELLINGTON'  
KNIFE POLISH**

**JOHN DAKEY & SONS, Limited**  
Manufacturers of  
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc,  
**Wellington Mills, London, England**

Agent:  
**JOHN FORMAN, 644 Craig Street  
MONTREAL.**

**You are Interested  
In Something**

*Why not get the best items that are printed on the subject?*

We read and clip thousands of newspapers every week - therefore we can equip you speedily and economically for a debate, speech, lecture, essay or anything else requiring up-to-date information and more of it than your competitors are likely to get.

Terms - 100 Clippings, \$ 4.00

200	"	12.00
500	"	25.00
1,000	"	45.00

Send for our Booklet which fully explains the scope of the clipping industry.

**CANADIAN PRESS CLIPPING BUREAU**  
222 MOULT STREET, MONTREAL, QUE.  
Telephone Main 1254.  
10 Front St. E., Toronto. Telephone Main 2701

**ONE CENT PER WORD**

You can talk across the continent for one cent per word in a Canadian Grocer Want Ad.

# SALT SALT SALT

Let us know your wants. We can supply SALT or any information about it.

**VERRET, STEWART & CO.**  
LIMITED  
**MONTREAL**

## MINCE PIES

MADE FROM

### Wethey's Condensed Mince Meat

are what your customers want.

*Have you got this line in stock?*

Every day you are without this Mince Meat you are losing profits you might just as well have.

*It is a ready seller.*

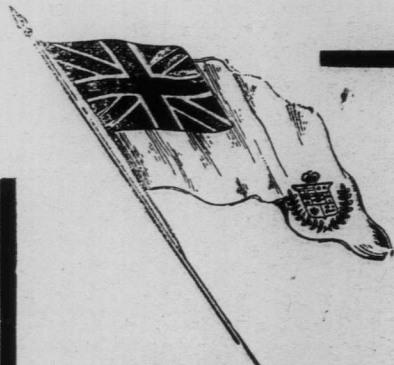
*It is a steady seller.*

*It is a repeat seller.*

*It sells when other brands do not sell.*

All Jobbers. 3 doz. to a case.

**J. H. WETHEY, LIMITED**  
**ST. CATHARINES**



"EMPIRE" Brand

## A Coffee Bargain

People are drinking more coffee now than ten years ago; there is better coffee sold. The superiority of our coffees has helped the increased consumption. We offer you a bargain this week. Take note of it. Write or ask our travellers.

We have a special line of Ceylon Black Tea we are offering at a tempting price.

**4 free phones**  
USE THEM.

Ask our travellers to quote you on

### Japanese Sardines

they are beautiful goods.

**LUCAS, STEELE & BRISTOL,**

Wholesale Grocers,

HAMILTON,

ONTARIO