

# THE CANADIAN GROCER

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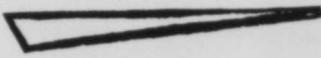
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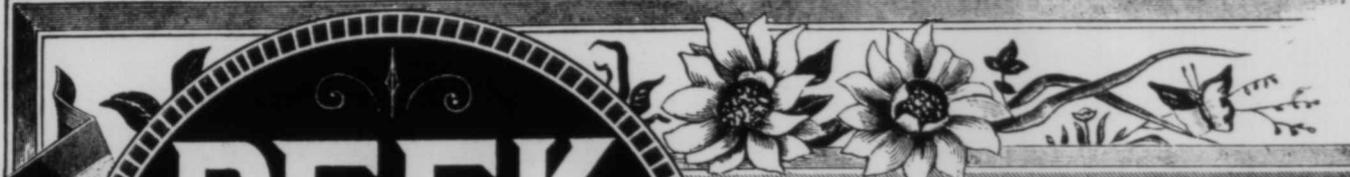
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These  
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 **MUSTARD**

**IS THE BEST IN THE WORLD.**



**PEEK  
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**BISCUITS  
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CAKES.**

Have obtained great Celebrity for their  
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VERY OLD  
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*Cockburn & Co.,*

ESTABLISHED 1796. *Leith & London.*

Try—  
**COCKBURN'S  
SCOTCH  
WHISKY**

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are . . . . .

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AGENTS FOR  
THE DOMINION



Cockburn's Special Liqueur  
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# TANGLEFOOT SEALED STICKY FLY PAPER



YOUR JOBBER  
SELLS IT...

STILL FURTHER IMPROVED.

BORDER	•	STRONGER AND MORE PLIABLE
STICKY	•	STICKIER AND MORE ENDURING
DESIGN	•	NEW AND PRETTIER
PRICE	•	LOWER
PROFIT	•	LARGER

Prices for 1897.

**REGULAR** 45 CENTS A BOX (10 boxes in a case)  
\$3.80 PER CASE

**"LITTLE"** 18 CENTS A BOX (15 boxes in a case)  
\$2.10 A CASE

**HOLDERS** : \$1.00 per Box of 50

# Tippet's Page

## of Highest Qualities



### In Purity

there's Business.

"Hand in Hand" go purity and strength and business. The "Hand in Hand" brand means a sturdy union of highest qualities. 98<sup>50</sup>/<sub>100</sub> pure Bicarbonate of Soda! The brand that never varies. As pure as pure can be. No other brand means so much to you from a quick, sure, profit point of view.

#### 100 Medals

for absolute purity and strength and superiority every way over all other Cocoas. This is the unequalled record of Fry's Cocoa. 3,000 employees in their factory—the largest of the kind in the world.

**Fry's  
Cocoas**

#### Fresh Pack

New—just in from the waterside. No old stock, half cleaned—half cured, in all their dirt and slime. Nothing but the best fish carefully cleaned, cured and packed. The old reliable

**Thistle Brand Finnan  
Haddies**

### 100 years

of unvarying quality—the highest. Lazenby's Soup Squares have steadily grown in favor, all that time. They are leaders of confidence—everyway. Seasonable *now*, for campers and picnickers. Always handy in the kitchen. 13 varieties. They never fail to satisfy; hence, they make good business for you.

## Lazenby's Soup Squares.

A. P. TIPPET & CO.

Montreal and Toronto

Agents for the Dominion:

F. H. TIPPET & CO.

St. John, N.B.

# The St. Lawrence Sugar Refining Co. LIMITED

**MONTREAL**

Laboratory of Inland Revenue,  
Office of Official Analyst,  
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

**99<sup>99</sup>/<sub>100</sub>** to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.  
Prof. of Chemistry and Pub. Analyst,  
MONTREAL



## Don't Deceive Your Customers

by offering them an imitation because it costs you a few cents less.

## Remember . . .

that which is imitated must be the Best.

## MacLaren's Imperial Cheese

is unequalled for

Cottage, Cruise, Camp and Palace.

IT PAYS TO HANDLE SUCH GOODS.



FOR THE  
**Whitest**  
**Lightest**  
and  
**Sweetest**  
**Cakes**

**Ocean**  
**Wave**  
**Baking**  
**Powder**

Manufactured by the

## Hamilton Coffee and Spice Co. Limited

HAMILTON, ONT.

ELECTRICALLY-WELDED STEEL WIRE-BOUND

# Butter Tubs

## THE HOOPS

are tinned  
making them  
impervious  
to rust.



## THE HOOPS

are corrugated  
allowing for  
expansion and  
contraction of  
the tub.

These tubs attain a degree of strength and appearance  
which only wire hoops can give.

**The E. B. EDDY CO. Limited**

**HULL, QUE.**

38 Front St. West - - TORONTO  
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AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;  
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James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

# Consider

The largely increased sale; unbound-  
ed satisfaction given, and handsome  
margin made handling our



## STANDARD

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## TEAS

The 400 Select, Morning Luxury  
The Globe

Imperial Congou, Russian Congou

Combining delicious, aromatic and  
stimulating qualities, together with absolute purity—and our guarantee  
that the high standard is always maintained.



## New York Ginger Ale

Have your customers tried it?  
Give them a chance. Nothing like it during  
the hot weather. Everybody likes it---every-  
body buys it: You make the profit. 1 dozen  
in case; 5 case lots and over, 80 to 85c. per  
case, delivered, according to distance.

### W. H. GILLARD & CO.

JOHN MOUAT,  
Northwest Rep., Winnipeg

HAMILTON



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XI. (Published Weekly)

MONTREAL AND TORONTO, JUNE 18, 1897

(\$2.00 per Year) No. 25

## CANADA'S PROGRESS IN THE VICTORIAN ERA.\*

By JOHN A. COOPER, B.A., LL.B.

IN respect for herself, in respect for the Empire of which she forms a part, in respect for honor and virtue, in respect for the righteousness which exalteth a nation, Canada stands an easy first among the colonies of Great Britain. Blessed with a climate which conduces to vigorous mental and physical manhood, with a natural wealth unequalled by what has been given to any other country on the globe, and with a vast extent of territory which may yet hold a hundred millions of people, she possesses prospects which most of the nations of the earth might envy, and not prospects only—for the record of her progress during the present century, and especially during the Victorian era, shows that her wealth has increased a hundredfold. New provinces have been built where, in 1837, there were only trees and wild animals and the unprogressive redman. Towns and cities have sprung up all over the best portion of this British part of North America. Many miles of canals, thousands of miles of railways, and tens of thousands of miles of good wagon roads, have been built, and the land is full of the hum of commerce. Ships have been built and rebuilt, and Canada's commercial navy ranks fifth in the vessel tonnage of the world. Where in 1831 there were a million of people, there are now over five million. In 1837 her total trade was less than thirty million per year; now it is over two hundred million. In 1837 there were fifteen miles of railroad, and now there are over fifteen thousand, with yearly earnings of about fifty million of dollars. In 1837 British North America consisted of a half-dozen isolated colonies with no connection or sympathy. Now all these, with several new and important communities (but excepting Newfoundland) are numbered under one government, with a growing

\*Condensed from an article in The Canadian Magazine for June.

unity of sympathy, aim and national feeling, and blessed with a system of government—federal, provincial and municipal—which is unequalled anywhere.

### FREEDOM OF TRADE.

In the Act of Union of 1840 it was enacted that nothing in that Act should prevent the Parliament of the United Kingdom from establishing regulations or prohibitions regarding trade, or for the imposing, levying or collecting duties for the regulation of navigation or for the regulation of the commerce of the Province of Canada, provided always that the net produce of all duties so imposed should be applied to and for the said Province of Canada. It will thus be seen that the trade of the province was not wholly within local control, and that Great Britain still directed Canada's external trade policy. A great many concessions concerning revenues and disbursement were made by the same Act, but it was not until 1847 that the colonies in North America received full control of their customs tariffs. In that year the navigation laws were repealed by the Imperial Parliament, and from that time forward the home authorities would not interfere with a colonial trade policy, no matter how much it might be regretted. These concessions were due in part to the "Free Trade Policy" which was then so prominent in the British Governmental policy, and in part to the policy of allowing the colonies almost entire independence in all matters which related to their domestic welfare.

The indirect result of this change of trade policy was the Reciprocity Treaty of 1854 between the United States and Canada, or rather Great Britain for Canada. This treaty gave fishermen of the United States the right to take fish of every kind, except shell fish, on the sea-coasts and shores, and in the bays, harbors and creeks of the Brit-

ish provinces, without being restricted to any distance from the shore. The salmon and shad fisheries were not to be included. British fishermen were to have similar rights on the eastern coasts of the United States north of the 36th parallel. Certain commodities, such as grain, flour and breadstuffs of all kinds, animals, meats, poultry, fish, lumber, hides, ores of metals, rice, hemp and manufactured tobacco, were to be admitted free into each country. The St. Lawrence and the Canadian canals were to be as free to the United States people as to British subjects. It remained in force for eleven years and was mutually beneficial, although the United States Government put an end to it by giving the arranged year's notice. The interchange of commodities in the previous eight years averaged \$14,230,763; while in the first year under the treaty it rose to \$33,492,754, and to \$50,339,770 in the third year.

Since this change in Imperial Policy, mentioned above, Canada has arranged its own tariff. Up to the 7th of August, 1858, the duties were not exceedingly high. The highest ad valorem duty was 20 per cent., and this was only on leather and rubber manufactures. The average of the charges on dutiable goods was less than 10 per cent., and there was a large free list. After 7th of August, 1858, there was an increased rate, the ratio of duties collected to total imports being 11.6. Manufactures of leather paid 25 per cent.; a long list, including cashmeres, silks, straw goods, rubber goods, jewelry, hats, caps and bonnets, guns, patent medicines, tools, woolen goods, etc., were taxed 20 per cent., and a specific duty was imposed on coffee, spirits, ale, wine, sugar, tea, tobacco, etc. In 1878 a higher rate of duties was imposed under what is known as the "National Policy." The rate on dutiable goods varied from 20 to 50 per cent., averaging about 31 per cent. The total duties collected amounted, however, to but 16 per cent. on the total imports. The total imports in 1895 were \$110,781,-

We are headquarters for ...

# CANNED

# SALMON MEATS FRUITS

## THE DAVIDSON & HAY, LIMITED.

Wholesale Grocers

TORONTO.

TELEPHONES 399 AND 1399.

682, of which \$42,140,475 were free. On these the duty collected amounted to \$17,887,269 or 16.1 per cent. on the total imports. In other words, the duties in 1859 were to the duties in 1895 as 11.6 is to 16.1.

The present year has been marked by a new tariff policy, the effect of which it is too early to estimate. The features of it are a change from specific to ad valorem duties, a reduction of the Customs collected on raw materials, an increase in the excise duties, and a reduction of 12½ per cent. on imports from Great Britain. The policy of the present Government would seem to be to promote trade within the Empire, and to leave Canadian manufacturing industries to work out their progress under a moderate protective tariff.

A reciprocity treaty with France came into force on the 14th of October, 1895. Several attempts have been made since 1865 to negotiate a new reciprocity treaty with the United States, but without success.

#### EXPANSION OF TRADE.

The accompanying tables show the expansion of the imports and exports since 1837. The total trade in 1837 of all the colonies now comprised in the Dominion of Canada was about \$29,100,000. In 1895 the total trade was \$224,420,485, or an increase of about 671 per cent. in the sixty years. The tables show how gradual and steady has been this expansion. There is nothing exceedingly startling about it, but to us who know the difficulties under which Canada has labored the result is highly gratifying.

At first the trade was restricted by the trade policy of the Mother Land. After this it was hampered by prejudices caused by Canada's colonial position, by mistaken ideas of Canada's climate and resources and by the scattered nature of the settlements. Great railroads have been built across the continent, and yet trade is limited in some directions. The world knows Can-

ada better than it ever did, but not so well trade expansion are brighter than ever before as it should. At present the prospects for fore in the history of the country.

COMPARATIVE TABLE OF EXPORTS.

	1837	1857	1868	1878	1887	1895
Produce of Mine.....	\$ 1,000,000	\$ 286,469	\$ 1,276,729	\$ 2,762,762	\$ 3,796,496	\$ 6,981,550
" " Fisheries....	4,400,000	540,113	3,357,510	6,853,975	6,875,810	10,692,247
" " Forest.....	6,000,000	11,730,387	5,470,042	5,912,139	3,574,885	5,517,342
Animals and their Products.....		2,107,240	6,893,167	14,019,857	24,246,937	34,387,770
Agricultural Products....	500,000	8,882,825	12,871,055	18,008,754	18,826,235	15,719,128
Manufactures.....		398,821	15,675,274	17,780,776	19,999,296	26,144,376
Miscellaneous.....	700,000	121,120		401,871	644,361	85,938
Value of Ships built at Quebec.....		1,383,444				
Estimate of Unreported Exports.....		1,556,205				
Coin and Bullion and Short Returns.....			7,827,890	2,418,655	3,002,458	7,625,409
Foreign Products.....			4,196,821	11,164,878	8,549,333	6,485,043
Total.....	*\$12,600,000	\$ 27,006,624	\$ 57,567,888	\$ 79,323,667	\$ 89,515,811	\$113,638,803

\*The figures for 1837 are only approximately correct.

COMPARATIVE TABLE OF IMPORTS.

WHENCE.	1837	1857	1868	1878	1887	1895
Great Britain.....	\$ 11,200,000	\$ 17,559,025	\$ 36,663,695	\$ 37,431,180	\$ 44,962,233	\$31,131,737
North American Colonies		751,888	1,634,414	672,665	354,342	239,850
West Indies.....	2,000,000	26,823	1,396,553	1,033,849	1,942,182	4,794,020
United States.....	1,300,000	20,224,651	26,315,052	48,631,739	45,107,066	54,634,521
France.....			1,365,295	1,385,003	2,073,470	2,585,174
Germany.....	400,000		485,943	399,326	3,235,449	4,794,159
Other British Provinces..	300,000		938	156,540	774,987	692,671
Other Foreign Countries	1,300,000	868,211	1,645,770	1,489,275	7,189,699	5,860,379
Free Goods.....			2,477,646			
Total.....	*\$16,500,000	\$39,430,598	\$71,985,306	\$91,199,577	\$105,639,428	\$105,252,511

\* The figures for 1837 are only approximately correct.

COMPARATIVE TABLE OF POPULATION.

PROVINCE.	1831	1841	1851	1861	1871	1881	1891
Ontario.....	236,702	455,688	952,004	1,396,091	1,620,851	1,926,922	2,114,321
Quebec.....	553,134	1,697,084	890,261	1,111,566	1,191,516	1,359,027	1,488,535
Nova Scotia.....	¶160,000	¶225,000	276,854	330,857	387,800	440,572	450,396
New Brunswick.....	†119,557	¶150,000	193,800	252,047	285,594	321,233	321,263
Manitoba.....					18,995	62,260	152,506
British Columbia.....			¶1,500	3,420	36,247	49,459	98,173
Prince Edward Island..	*32,292	¶35,000	¶50,000	80,857	94,021	108,891	109,078
Territories.....						56,446	98,967
Total.....	1,101,685	‡1,562,772	2,364,419	3,176,838	3,635,024	4,324,810	4,833,239

† 1844. ‡ Population in 1840, according to Bourinot's "Canada," p. 366, was 1,500,000.  
\* 1833. † 1834. ¶ Estimated.

It Will Pay You to Handle

L. S. & B. blends **COFFEE**

Tins contain 25 and 50 lbs. We pay freight on 100-lb. lots.

**LUCAS, STEELE & BRISTOL - - Hamilton**

**DEMERARA  
CRYSTALS**

We have a line of Demerara Crystal Sugar which we are offering at low figures.

=====**WRITE FOR SAMPLES.**=====

**JAMES TURNER & CO. - - HAMILTON, ONT.**

*Worth Watching!*

Campers, Cyclists, Fishing Parties and Picnics, all use

**"REINDEER BRAND"**

**CONDENSED GOODS.**

Are you selling to them?

be-



1.550  
2.247  
7.342  
17.770  
9.128  
14.376  
15.938

25.409  
85.043  
38.803

95

131.737  
139.850  
794.020  
534.521  
585.174  
794.159  
692.671  
860.379

252.511

1891

114.321  
488.535  
450.396  
321.263  
152.506  
98.173  
109.078  
98.967

1,833,239

**PICNIC  
GOODS  
ARE NOW  
IN DEMAND**

**We have them**

Laing's Cooked Corned Beef (1's, 2's, 6's  
and 14's.)  
Armour's Cooked Corned Beef and  
Potted Meats.  
Clark's Cooked Corned Beef and  
Potted Meats.

NO DELAY if you order from us. We ship promptly.

**THOS. KINNEAR & CO.**

WHOLESALE GROCERS  
49 FRONT STREET EAST

**TORONTO**

RAILROAD PROGRESS.

Canada was slow in securing railways and the resultant advantages of improved communications. The canal system was developed early, but a railroad policy was not adopted as soon as it might have been. The first railroad was opened in England in 1825 and the great Liverpool and Manchester road in 1830. By this date there were 23 miles in operation in the United States. The first steam railroad in Canada was not operated until 1837, and it was a very short line of fifteen or sixteen miles, from La Prairie to St. John's, in the province of Quebec (then Lower Canada). In the next twelve years we find a very slow growth, Canada having 50 miles in 1849, while the United States had 9,021 miles. After that period the growth was more rapid, there being 850 miles in 1856, 1,880 miles in 1860. The accompanying table shows

RAILWAY PROGRESS.

	1837	1849	1856	1860	1875	1885	1895
Miles .....	15	54	850	1,880	4,856	10,150	15,977
Passengers .....					5,190,416	9,672,599	13,987,580
Tons of Freights .....					5,670,836	14,659,271	21,524,421
Earnings .....				\$6,722,666	\$19,470,539	\$32,227,469	\$46,785,487

\* See Dent's "Canada Since the Union of 1841," Vol. II., 140.

more fully the growth during the different periods.

Notwithstanding the fact that railroads were more necessary in Canada than in Great Britain, there does not seem to have been the same rush to build them, and the "mania of 1845" did not extend to this colony. The epidemic, however, struck the country later, and 1850 to 1860 was a great railroading decade. In 1851 Montreal and Boston were connected, and on the occasion of the opening of this road a great international celebration was held in Boston. Under large photographs of Lord Elgin and President Fillmore, which were hung across a street, was this inscription:

Now let us haste those bonds to knit,  
And in the work be handy,  
That we may blend "God Save the Queen"  
With "Yankee Doodle Dandy."

There was a procession three and a half miles long, and a banquet, at which 3,600 people were present.

In 1853 the first locomotives in Upper Canada (Ontario) were run over the Northern Railway, from Toronto to Bradford.

In this year the freight tariff of the Grand Trunk Railway (from Montreal to Portland) was one of the first documents published in Canada to use the dollars and cents system instead of the pounds, shillings and pence.

In November, 1856, some 4,400 people gathered at a banquet in Montreal to celebrate the opening of the Grand Trunk Railway from Toronto to Montreal. This railway was the first great road built in what is now known as the Dominion of Canada. Some of the shorter roads were very primitively conducted in those days. On one Quebec road, it is said, there was but one coach on the train, and it often contained

butter, eggs, fish, vegetables, sheep, calves and passengers.

One great difficulty at this time was the crossing of the St. Lawrence at Montreal. The freight and passengers had to be taken across in barges, steamboats and sleighs. Twice a year, when the ice was forming or breaking up, traffic would be delayed one to three weeks. On Aug. 25, 1860, the Prince of Wales opened the Victoria tubular iron bridge across this river, a structure which is nearly two miles in length, is sixty feet above the water, is borne on twenty-four piers and cost \$7,000,000. The engineer and designer was A. M. Ross, and he was assisted by Robert Stevenson.

From this date forward transportation through Canada began to grow rapidly.

Before 1860 the Hudson Bay Company sent its supplies for the Northwest via sailing vessel to York Factory in Hudson's Bay. After that date they were sent via steamboat to Montreal, Quebec or Portland, thence by railroad to St. Paul and then overland to Fort Garry.

Much money was lost by the early railroads being built with the wide gauge, five feet six inches. Two notable exceptions were the Toronto and Nipissing and the Toronto, Grey and Bruce, which were built with a three feet six inch gauge. As the four feet eight and a half inch gauge was used by the United States roads, it became necessary to adopt it in Canada. The change from one width to the other entailed a great expense. Another source of loss was occasioned by trying to use heavy English locomotives on the Canadian roads, with their light ballast, their sharp curves and their winter snowdrifts.

The building of the Intercolonial and Canadian Pacific railroads since Confederation have been large undertakings, which have cost Canada a great deal of money, but which have made possible a genuine confederation of the different provinces. Compared with her population, Canada has greater railroads than any other country in the world.

Canada's latest engineering feat is the construction of the St. Clair Tunnel under the St. Clair River. It is 6,026 feet long, or, with approaches, 11,553, and cost \$2,700,000.

One feature which strikes the student of recent Canadian history is the fact that the Canadian "upper ten" are, to a great extent, railroad people. A great number of the rich and important men in Canada are men who have made their fame and their wealth in promoting, building or managing railroads. Perhaps this is due to the magnanimity of the municipalities and of the Dominion and Provincial Governments in lavishly and unreasonably bonusing every

## PROFIT-SHARING.

We give you the middleman's profit because we skip the middleman entirely. You get the highest quality because we can afford to give it to you by doing business this way. In buying direct from the Mills you're sure of getting this "Molina" clean and fresh. Your customers will blame you if they buy a Musty Rolled Wheat. Does it pay to take chances when we offer you a certainty and share profits with you besides on

**Molina Rolled Wheat?**

From Manufacturer to  
Retailer—direct

THE TILLSON COMPANY, LIMITED  
TILSONBURG, ONT.

There is only  
**ONE**  
**FLY PAD**

AND  
**Archdale Wilson & Co.**

Wholesale Druggists

HAMILTON

Are its Manufacturers.

**BEWARE** of illegal imitations, the sale of which will render you liable to heavy fines and costs.

## PERPETUAL INJUNCTION

[COPY]

IN THE HIGH COURT OF JUSTICE

Before COLIN G. SNIDER, ESQ., Local Judge of this Court at Hamilton

THURSDAY, THE 20th DAY OF MAY, A.D. 1897

Between ARCHDALE WILSON & CO., Plaintiffs

And FRANK W. MERRILL, Defendant.

Upon the application of the plaintiffs for an order to continue the Interim Injunction granted herein by Colin G. Snider, Esq., Local Judge in Chambers, on Monday, the 17th day of May, A.D. 1897, upon reading the Notice of Motion to continue the said Injunction and upon hearing what was alleged by Counsel for the Plaintiffs, and Defendant and Counsel agreeing that the said Motion should be turned into a Motion for Judgment,

THIS COURT DOETH ORDER and adjudge that the Defendant be forever restrained from manufacturing, selling or dealing in fly poison prepared in felt, pulp or paper in the shape of a square, circular, pad, octagon, mat, welt or shield, or any form whatever where the felt, pulp or paper is smaller than twelve inches square and weighs more than an eighth of a pound to the square yard, and from using boxes, labels or envelopes such as those heretofore and now used by the said Defendant, or similar in any manner to those used by the Plaintiffs.

And this Court doth further order and adjudge that the Defendant do pay to the Plaintiffs the costs of and incidental to this action forthwith after taxation thereof.

Upon motion of Mr. Thomas Hobson, of Counsel for the Plaintiffs.

By the Court.

S. H. GHENT, Deputy Clerk.



You know this brand.  
Your customers know the quality.  
You know what to do.  
We're ready for you.

**Pure Gold Mfg. Co.**  
**TORONTO**

How's your supply?

It's astonishing how rapidly our Jelly Powder sells.

Have we  
your Order ?

railroad corporation which comes into existence.

#### STREET AND ELECTRIC RAILWAYS.

The first street railway company in Canada was organized in May, 1861, in Toronto. On Sept. 11 the horse-cars were run for the first time on Yonge street in that city. In November of the same year the first cars were run in Montreal. The horse-car system extended slowly until within the past seven years they have been superseded by the electric street cars, run on the trolley system. This electric system has also been extended to short suburban lines, such as between Grimsby and Hamilton, and between Aylmer and Quebec. The advance to be made along these lines is bound up with the general advance to be made in electricity, an advance which cannot at present be estimated or even indicated.

#### CANALS.

Canals have played an important part in the commerce of Canada, and especially so in assisting the circulation along the great commercial aorta made up of the St. Lawrence River and the great lakes. Even before the Victorian Era a number of canals had been opened for traffic. The Lachine Canal was opened in August, 1825, the Welland Canal in 1829, the Rideau Canal in 1832. In 1843, the Cornwall and Chambly Canals were opened, and enlargements, extensions, and new connections have been continually made since that year, until now there are eight canals between Lake Superior and tide-water, besides numerous canals on the tributary streams. The latest of these eight canals is the Sault Ste. Marie, opened in 1895. The total expenditure on canal building in Canada up to June 30th, 1895, was \$78,119,319. Of this amount \$20,692,244 had been expended before Confederation, \$4,173,921 having been contributed by the Imperial Government. The total revenue from the canals since Confederation is \$10,578,258, or an average of \$377,795 a year. In 1894, there passed through these canals 23,158 vessels, with a tonnage of 4,060,931 tons.

The original locks of the Lachine Canal had a depth of five feet. In 1871 it was decided to enlarge the canals on the St. Lawrence route to 12 feet, and now the policy is to have a navigable depth of 14 feet. The depth on the sill of the Sault Ste. Marie Canal is 22 feet.

Canada's canal policy, like her railway policy, has lacked unity, and, as a consequence, much money has been spent, and is yet being spent, with little definiteness of object, and without the surety of a profitable return. Government and political exigencies lie at the root of the trouble, and have up to the present time prevented the under-

takings being considered and managed from a purely business standpoint.

#### CANADIAN SHIPPING.

Canada has been building ships ever since about 1723, and claims that the Royal William, built at Quebec in 1830-31, was the first steam-driven vessel to cross the Atlantic. She has now a fleet of over 7,000 vessels, and, comparing her registered tonnage, stands fifth among the mercantile marines of the world. Her vessels connect her with Great Britain and Europe on the east, with Asia and Australia on the west, and dot her inland lakes and her large rivers.

On July 1st, 1867, when Confederation came into force, she had 5,693 vessels, with a registration of 764,654 tons. Now the figures are 15,376, and 895,423. There has been a decline in recent years, as in 1879 there were 7,471 vessels, with 1,332,094 tons.

The development of Canadian railways, canals and shipping has had a most wonderful effect on trade and in opening up new territory. The cost of transportation has been wonderfully lessened. The cost of living in the interior of the country is not much greater than on the coasts, and products from the interior are conveyed to the coasts at a cost remarkably low as compared with the rates demanded in 1837. Nevertheless the development of the Canadian Northwest depends to a great extent on the possibility of still further lowering the cost of transporting the animal and agricultural produce of that region to and beyond the Canadian coasts. This is one of the greatest problems which the people of this country are now facing.

#### AMONG THE RETAILERS.

THE Wm. Davies Co., Ltd., have started another branch store at 280 Queen street west, Toronto. This firm has now about ten branches scattered over the "Queen City."

#### Profit on Sugar.

My remarks in last issue on sugar seem to have had some attention paid to them, but it does not appear probable that the merchants will take any steps to remedy the wrong and stop up the leak. They all have come to the conclusion that it is entirely futile to attempt a combination, and claim that it rests entirely with the individual effort rather than with a combined force. Some dry goods men are selling sugar, too, for bare cost, as a drawing card. These would not join any combination of the grocers, but would rather advertise a low price on the strength of the combination; immediately this was done all pledges would blow away with the winds. Several solutions to the question have been offered me this week. One gentleman gave it as his opinion that if the wholesalers would set the price of sugar at an even number of cents per pound, merchants would not do so much cutting. Thus, if sugar were 5c. a pound

they would ask for more profit than if the cost were 4 15-16c. per pound. Well, perhaps, there is a good deal in it, but this desired change is not likely to be made. Another gentleman told me that the grocers did not reckon their selling prices on the true cost. In the modern system of conducting a store, the least possible cost for running expenses is 12½ per cent. Now, if this were added to the cost of each article, he claimed grocers would soon raise their prices. Reckoning on this calculation, the grocer who sells 20 pounds of sugar for a dollar, and does not handle an inferior quality, just clears himself. But many are giving 22 pounds for a dollar, which means that they are losing about 9c. on every dollar's worth of sugar they handle. It is rather a lamentable state of affairs. Profits on paper bags would have to be large to make up the deficiency.

Has Opened a Branch. Last week Mr. C. M. Webb, of 273 Queen west, Toronto, opened up a branch store at Granton, a town about 120 miles west of Toronto and on the main line of the G.T.R. Mr. Webb's purpose in taking this step is to use this country store as a feeder for his city business, by having fresh butter and eggs shipped in on the cold storage cars which the Government has introduced. Shipments are arriving every other day. His son, Mr. Clarence M. Webb, has control of this branch. Such efforts to give satisfaction will, doubtless, be appreciated by his customers.

#### Department Stores and Groceries.

I had an answer offered me by a King-street grocer to the question: Why do department stores not deal in groceries to as great an extent as they do in other lines? Strange as it may seem, he answered: "Because the profits are not large enough." There are several lines in which they can give bargains, but there are no opportunities to make a fair profit. "Even the co-operative stores in England," he said, "cannot undersell the grocers. A gentleman who arrived just lately from England, and who is well versed in the business of Great Britain, told me that by considering all the grocers' lines he found that the ordinary retailer undersold the co-operative stores by 22 per cent."

#### A Scheme.

A retail grocer told me of a scheme for striking the department stores, which is receiving favor among the Americans. It is proposed to pass a law compelling stores to sell advertised goods all day long and in whatever quantity required. One of the schemes of these stores is to sell one article at a bargain price, for the purpose of obtaining a reputation for bargains. But, pshaw! they would easily evade that law.

RAMBLER.



SEND FOR SAMPLES



Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, CAN.**  
For sale by all the leading Grocers.

# "Grand Mogul" Tea

**BICYCLES FREE TO GROCERS**

- No. 1. "The Mogul," High Grade, Price, \$100
- No. 2. "The Pearl," High Grade Ladies', " 100
- No. 3. "The Forest City," Good Strong Wheel, " 75

**ALL HANDSOMELY FINISHED.  
HAVE ALL THE LATEST IMPROVEMENTS.**

Free upon the following terms:

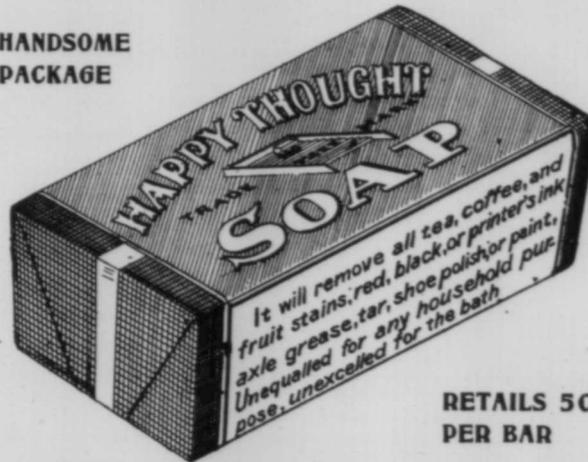
- "The Mogul," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.
- "The Pearl," to purchaser of 2,000 lbs. Grand Mogul from now to September 1st.
- "The Forest City," to purchaser of 1,500 lbs. Grand Mogul from now to September 1st.
- Hunting Case Gold Watch, to purchaser of 1,000 lbs. Grand Mogul from now to September 1st.
- Gold Breast Pin, to purchaser of 500 lbs. Grand Mogul from now to September 1st.

Splendid presents to consumers also. We wish to double our sales the next three months, and therefore offer the above inducements. Will you help keep this excellent Tea before your customers?

**T. B. ESCOTT & CO. - LONDON.**

# Happy Thought Soap

HANDSOME PACKAGE



RETAILS 5CTS. PER BAR

A perfect **Wool Soap** that will wash woollens without shrinking them, and will remove all tea, coffee, and fruit stains, ink, tar or paint.

Unequaled for any Household Purpose.  
Unexcelled for the Bath. Ask for Sample.

**A. E. RICHARDS & CO.,** Selling Agents, HAMILTON

## Our New Line . . .

# "GOOD LUCK" BROOMS

Freight paid on lots of 6 dozen.

**The H. A. NELSON & SONS CO., LIMITED, Toronto - Montreal.**

**COMING GROCERY PICNICS.**

LONDON.

THE members of the London Retail Grocers' Association have decided to celebrate their 7th annual by holding a picnic in Queen's Park, that city, on July 21. Last year they had an excursion to Sarnia, for a change, and although the excursion was enjoyable it was not equal to the old-time picnics of former years, with a good programme of sports.

London grocers are noted for their picnics, and this being Jubilee year they purpose having a right loyal time with their friends.

Invitations are extended to the wholesale trade from Montreal to Windsor, and from experience we can guarantee those who avail themselves of the opportunity an enjoyable day with London retail grocers.

TORONTO.

An interesting and lively meeting of the Retail Grocers of Toronto was held last Monday evening in St. George's Hall, with the president, Mr. J. S. Bond, in the chair.

Messrs. H. Brown, S. Sanderson and R. B. MacKay were received as new members.

A communication was received from the City Clerk stating that the City Council had decided to accede to the petition of the grocers and solicit legislation to allow the city to compel farmers and gardeners to sell produce on the market only till 11 a.m.

A committee of five, who had gone to Port Hope and Cobourg to make arrangements for the annual excursion, brought in their report. The people of Cobourg offered to treat them right royally should they visit their town. A band and police protection would be provided free of charge, and a half-holiday would be declared in the town. Several members of the committee wheeled over the road between Port Hope and Cobourg and reported that it would be suitable for the proposed bicycle race between the grocers and travelers.

It was decided, therefore, to go to Cobourg July 21, and the report of the committee re the chartering of the Garden City was received.

The secretary of the association stated that the following donations had been received for prizes at the sports: Messrs. Wright & Copp, a cup for the winners of the baseball match; the Redpath Sugar Refining Co., \$25; G. F. & J. Galt, 10 lbs. Blue Ribbon tea; Christie Brown, \$25. Several others promised to give donations when further arrangements should be made.

Mr. White introduced a motion to appoint a committee to take whatever steps they might in regard to the abatement of the nuisance of the Italian pedlars at the Customs houses on Yonge street.

The motion received general support. This state of affairs was considered not only

a disgrace to the city, but also unfair to pedlars who had to pay taxes.

It will be necessary to apply to the Dominion Government, for it appears they are far enough off the street to be beyond the city's grasp.

After the meeting adjourned the Excursion Committee convened to appoint committees to arrange for the sports on July 21. The Games Committee is composed of Messrs. Kelly, Booth, Sykes, Bell, Davies, McCleary, T. Clark, T. Nolan and — Brazil. Messrs. Gibson, Roberts, White and Bond form the Musical Committee, while Messrs. Gibson, White and Dowsell are to look after the prizes.

The Garden City is to leave Toronto at 7 o'clock a.m. and the fare for the round trip will be \$1.

MONTREAL.

The regular meeting of the Montreal Retail Grocers' Association was held in the Monument Nationale on Thursday, June 10. It was decided to invite the following guests to attend their annual picnic, which is to be held at Ste. Rose on Wednesday, July 14, 1897: The mayor and members of the City Council, the president of the Wholesale Guild, the representatives of both Governments for the city of Montreal, the president of the Grocery Travelers' Association, the president of the Grocery Clerks' Association, the president of the Dry Goods Association, the president of the Butchers' Association, the mayor of Ste. Rose, the Hon. Leblanc, Mr. Chauvin, Coroner McMahon, Mr. Larochelle, Mr. Beaudin, Lieut.-Col. Hughes, chief of police; D. Legault, chief provincial and revenue police.

Ex-Ald. T. Gauthier was elected chairman of the judges. Ex-Ald. Turner, ex-Ald. Connaughton, Messrs. E. Hart, J. B. A. Martin, E. Quintell, — Marceau, Albert Hebert, Alex. Orsali, F. H. Hughes, D. H. Rennoldson, D. J. Gilmour, C. Langlois, J. A. Vaillancourt, F. J. Hart, D. Taylor, John Caldwell, John Kay, L. M. Arnaud, C. T. Veaié are to be the judges of the different sports which are to take place.

Joseph Gravel has obtained the contract for the dinner and refreshments, refreshments to be served at city prices. He will supply two tents, in which can be seated more than double the number that could be accommodated in previous years, which will greatly to the comfort of all.

**HAVE GOT THEIR CHARTER.**

The Canesda Mineral Water Co. of Toronto, Ltd., have just obtained a provincial charter. The total capital stock amounts to \$2,000 in 40 shares of \$50 each. The following are incorporated: Bertha Ada Van de Carr, Ida Anna Adele Wright, Henry Wright, Arthur Van de Carr and Thomas Macdonald, all of Toronto.

**A VISITOR FROM ARGENTINE.**

A GENTLEMAN, now of Buenos Ayres, Argentine, but formerly well known to the grocery trade in Toronto, Hamilton and other places in Ontario, is at present visiting old and familiar scenes in Canada. His name is D. M. Rennie, formerly with Alexander Harvey & Co., Hamilton, and later still with the Eby, Blain Co., Toronto. Mr. Rennie went to Buenos Ayres nine years ago, and those who knew him then say he looks the same now as he did then. I do not know anything about that, but he looks well.

Mr. Rennie is in the commission business in Buenos Ayres, and is in Canada on business as well as pleasure bent. He will return to his adopted country in the course of a couple of months.

"Argentine," he said in reply to a question, "is a beautiful country and Buenos Ayres a fine city of 800,000 inhabitants. The country is a fine one and rich in possibilities. The climate is splendid."

"What are its chief products?"

"Wheat, corn, hides, wool, etc. It raises a large quantity of excellent tobacco." And then he pulled from his pocket a sample box of cigarettes. It contained sixteen. "That sells in Buenos Ayres at seven cents."

Mr. Rennie said that another industry which was developing in Argentine was cane sugar. "We have only been producing sugar about three or four years," he said, "but this year we expect to have a surplus of 100,000 tons for export."

"The wheat crop will be unlimited this year if the locust do not touch it. Last year the locust played havoc with the corn." Canada, he thought, would never be able to compete with Argentine as a wheat producer. "Why, you can get Italian laborers to work for about one dollar, gold, per day. Where would you get people in Canada to work during the harvest for one dollar per day? Then they have all the latest machinery down there."

"What are the possibilities for Canada doing business with the Argentine Republic?" I asked.

"Not very much. They want your white pine and spruce, and large lots of your agricultural implements find a market there. England has the bulk of the trade."

When I asked him as to whether he would advise young men in Canada to emigrate to Argentine, he said: "No, unless they have a thorough command of the Spanish language."

The price of strawberries will, in all probability, be very low this season, owing to the large crop in all the strawberry sections.

**SPECIAL CAR FOR DRUMMERS.**

WE read accounts in American papers of a new scheme for increasing the comforts and conveniences of commercial travelers, while at the same time decreasing their expenses. If it is successful many hotels in the country towns, who have lived largely on the patronage of drummers, will lose their custom.

The scheme consists of a car which is a home on wheels for the occupants who are railway men. The first one left St. Louis the other day. One end of the car was furnished with lockers and shelves for the storage of samples. The other was furnished on the general plan of a houseboat. There were several apartments, in each of which was found a bed and some other pieces of furniture. At the extreme end was the kitchen.

Representatives of different industries were invited to send their man on the car. The points at which the car was to stop were named in the schedule which the originators of the enterprise sent out to the business men.

It is the intention to remain one or two days in every place, the length of the stay to be regulated by the size of the town. If the traveler cannot carry his samples to the store he may invite his customers to the car. At noon, the travelers meet for dinner, and at night the car is attached to an outgoing train and pulled to the next station.

The projectors say that it means a saving of thousands of dollars to the wholesale houses.

**A HEAVY FAILURE.**

On June 11th a meeting of the creditors of the Boehmer Company, who carried on a general store in Berlin, was held in Assignee Clarkson's office. A large number of creditors were represented, while the array of legal talent was also somewhat formidable.

The Boehmer Company is not the Boehmer Co. (Ltd.) which are carrying on business now. This latter firm is a joint stock company, many of the leading citizens of Berlin being shareholders. It is the old company that is applying for the settlement. It is in the debt of the wholesalers to the amount of \$90,000 and has borrowed money to the extent of \$48,000 which, with others, make the total liabilities about \$144,000. The assets are about \$118,000 made up of bank notes to the extent of \$64,800, cash \$5,200, stock \$10,000, and mortgages, real estate, etc., \$25,000.

The company offered 50c. on the dollar as a settlement, which some of the creditors were inclined to accept, but others demanded an assignment and a subsequent investi-

gation. Mr. Boehmer decidedly objected to making an assignment, but was willing that an investigation should be made. After an Investigating Committee was appointed the meeting adjourned till the 18th, when this committee will report.

**WILL STOP DOWN TOWN.**

THE movement of the large retail stores in Montreal up town from St. James street is a process that has been going on for several years.

Many believe that it is inevitable when the banking, insurance and wholesale trades will entirely monopolize that portion of the city lying between St. James street and the Harbor and McGill and Jacques Cartier square.

One big retail departmental firm evidently takes the opposite view, for, to the surprise of many, the S. Carsley Co. Ltd., have commenced to tear down the old premises of the City Bank on St. James street near St. Peter. They purchased this building some years ago before the hegira had commenced in earnest, and as they had leased it since, it was believed that they had changed their mind about building. Now, however, the plans have been given out for a large eight-storey block which will be joined to the existing premises of the firm on Notre Dame street.

The Carsley store is practically the only big store remaining down town, and the wisdom of its owners not to follow the general move is doubted by many. But the Carsley Co. evidently knows what it is doing.

**A PROFIT-SHARING SCHEME.**

The Board of Directors of Sir W. G. Armstrong, Whitworth & Co., of England, have initiated a profit-sharing scheme for their employes. According to the plan deposits of not less than 25c. and not more than \$5 of the workmen's weekly wages will be received from persons in the employ of the company. Those employes paid quarterly will be allowed to deposit up to \$10 weekly. For each individual who is paid weekly, the amount of deposits shall not exceed \$1,000, and for each paid quarterly the maximum amount is to be \$2,000. Interest will be allowed on such deposits at the fixed rate of 4 per cent. per annum, payable half yearly, and in addition a bonus will be paid, on the declaration of the company's dividend, at the rate per annum of half the difference between the fixed rate of 4 per cent. and the dividend. Sums that have been deposited with the company for a less period than three months prior to June 30 next preceding the declaration of the annual dividend will not be entitled to the bonus. Sums deposited between 3 and 12 months

prior to June 30 will receive a proportionate bonus. The bonus will either be paid down or credited to each depositor.

**CHAT WITH MR. WEBSTER.**

MR. R. VALENTINE WEBSTER, of Colombo, Ceylon, is in Toronto this week. He is making another of his annual tours of the world in the interest of Indian and Ceylon teas. This is either his seventh or eighth trip around the world, I forget which. It takes about eight months for him to compass his trip.

Mr. Webster left Colombo in February last. Since then he has visited Australasia, Hawaiian Islands, the Pacific and Western States. After visiting Montreal he goes on to the Eastern States, and from thence to Great Britain. From the latter country he goes to the continent, and will visit, without exception, every country in Europe. This year he will even take in the Russian Caucasus to study the tea plantations which the Russian Government has started there.

Mr. Webster reports that the coffee plantations which he was instrumental in getting started in Queensland, are doing well. Great as Ceylon once was as a coffee-producing country, the industry, he said, is gone forever. Blight and the green fly was the cause of the industry's destruction. In Honolulu a remedy for the green fly has been discovered in one of the thirty-odd species of the "lady bird." Coffee growing promises well in Honolulu, and large quantities are now being shipped from there to the United States.

Referring to tea cultivation in Ceylon, Mr. Webster stated, in reply to a question, that it was still progressing nicely. One feature of recent development was the fact that Russia was taking a large percentage of the finer teas required from Ceylon.

During my interview with Mr. Webster the conversation turned upon the new tea inspection law of the United States. "I am much surprised," he said, "at the want of judgment displayed in fixing these standards. I can hardly believe it possible they intend to reject all teas 10 per cent. of which will pass through a 16-mesh sieve. If so, this means that many of the finer teas will be debarred from entering the States, as many of those teas which are made from the finest leaves often show a large percentage of very small tea, 10 and even 15 per cent. of which will pass through a 16-mesh sieve." Mr. Webster held that a 20-mesh sieve, through which only tea dust could pass, would be the proper thing.

"I saw an item in a paper the other day, to the effect that samples of new season's Indian teas had been received," said Mr. Webster. "Now, the new teas do not arrive in Calcutta till about the middle of June. Samples will reach here early in August."

# SPECIALS...

EAGLE SALMON	-	\$1.05 per doz.
3 lb. APPLES	-	50c. " "
Gallon APPLES	-	\$1.15 " "

A good sound INDIAN TEA at 12½ cents.  
Sample on application.

## H. P. ECKARDT & CO.

Wholesale Grocers

TORONTO



ACKNOWLEDGED SUPERIORITY...

## Gillard's New Pickle

Awarded 10 GOLD MEDALS at the great Pure Food Expositions held in England. In use in over 6000 of the principal hotels and restaurants throughout Great Britain.

SOLD by Canada's wide-awake grocers everywhere. Packed 1 doz. in case.

Single case lots, \$3.40

Five case lots, \$3.30

## GILLARD'S NEW SAUCE

**Distinct From All Others** in its superior flavor. A first-class sauce, compounded from the purest and best ingredients.

Single dozen, \$1.90

Barrel lots 12 dozen, \$1.75

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

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### STIMULUS TO CANADIAN TOBACCO.

**T**HE new tariff appears to be acting as a sort of fertilizer to the native tobacco industry.

The new tariff on tobacco, which goes into operation on July 1, fixes the Customs duty on foreign leaf tobacco at 14c. per pound, while the Inland Revenue tax on the product manufactured from this article is 25c. per pound. The Inland Revenue tax on Canadian tobacco is 5c. per pound. The latter has, therefore, a net protection of 34c. per pound.

As every one knows, the change in the tariff has led to a material advance in the price of tobacco made from the imported leaf, the increase being equal to at least 14c. per pound. In tobacco made from the Canadian leaf the advance is only from 3 to 5c., a speculative one induced by the appreciation in the value of the article made from the foreign leaf.

Already the advance in prices is working a revolution as far as a plug chewing tobacco is concerned. The 5c. plug made from the foreign leaf can no longer be sold for that price. It costs more. But, while it cannot, that made from Canadian grown can, notwithstanding that it contains more tobacco. The difference in price is 2c. per plug.

As a result of these conditions an enormous demand has sprung up for the Canadian tobacco, chewing plug.

There are two factories in Canada making tobacco from the domestic grown leaf. And although since the new tariff was brought down they have increased their staff, one at least having doubled it, it is found impos-

sible to keep up with the business. Speaking of one factory, it is known to be one month to six weeks behind with its orders.

Tobacco men are of the opinion that should the present conditions continue, chewing tobacco made from domestic leaf is destined to displace to a large extent that made from the imported leaf.

Tobacco growing in Canada has not, on the whole, been an encouraging industry. It has had a good many ups and downs; probably more "downs" than "ups."

Between forty and fifty years ago, encouraged by tariff enactments, quite a stimulus was given to the production of tobacco, nearly every farmer in the settled portions of the country cultivating more or less of "the weed." Most of them, however, appear to have grown it chiefly for their own use, taking a handful of dry leaves out in the fields with them and filling their pipes at will.

A number of years ago a company of capitalists from the United States started a tobacco farm of one or two hundred acres in Toronto, just east of the River Don and south of Queen street. Two crops were raised and then the enterprise failed. And what was the experience in Toronto was the experience in a good many other places.

The chief drawback to tobacco culture in Canada in the early days, and one which contributed to its practical discontinuance in Ontario, was frost.

Being tender, the tobacco plant cannot stand the frost. One degree, it is said by naturalists, is sufficient to destroy it.

Frost is now, however, no longer an obstacle, the older portions of the country having grown out of it, as it were. In Ontario to-day tobacco can be grown without fear of damage by early frost. The plant is an early one and is also harvested early.

Canadian-grown tobacco for smoking purposes may never be a success. Some of it is now made into plugs for smoking, but its quality is inferior and its sale insignificant compared with that which is made from imported leaf.

In plug chewing tobacco the subtle influence is not the tobacco itself as much as the foreign substances which enter into its manufacture. The ordinary plug of chewing, it is perhaps not generally known, is made of about two-thirds of tobacco and one-third

other things, of which molasses and licorice are the chief.

For chewing purposes there is, therefore, apparently a future in store for Canadian tobacco. With the demand as it now is, it is generally conceded that the supply this season will fall far short of the requirements. Obviously this will give an impetus to tobacco growing in Canada.

The present year's crop of Western Ontario tobacco will not be marketed until December next, and it will be another six months after that before "the weed" will be fit to be worked up for chewing tobacco.

The tobacco plant is fastidious. It does not appear to be particular where it grows as far as mere growing is concerned; but the places where it will grow and give the choice flavors pleasing to smokers are comparatively limited.

Climate has a great deal to do with this flavor, but soil more, it would appear. There is, for instance, what is known as Perique tobacco, whose particular office is to give flavor. It is grown in St. James' Parish, Louisiana. But even the adjoining parish, same climate and all as it is, refuses to produce its fac-simile. Then Virginia and North Carolina will raise nothing but tobacco for smoking purposes. Ohio will only raise seed leaf for cigars, while Kentucky, immediately across the river, confines its energies to producing chewing tobacco and will have nothing to do with seed leaf. If Canada cannot grow smoking tobacco it is demonstrated beyond all question that she can chewing tobacco, and to the cultivation of this agriculturists should turn their attention.

The Government might, too, disseminate information as to ways and means of getting the best results therefrom.

We know of no means of arriving at even an approximate estimate of the quantity of tobacco grown in Canada. All we can ascertain is the quantity of the domestic article used by manufacturers. During the 13 years ending 1895, this was 7,190,084 pounds, or an average of 553,083 pounds per annum. The amount so used annually fluctuates a great deal. For instance, in 1895 it was 594,741 pounds, while the year before it was 904,835 pounds. The smallest quantity of Canadian tobacco used during any one of the 13 years was 326,804 pounds, and that was in 1884.

### THE FUTURE OF TRADE.

The past year has been very disappointing, a year of increasing business depression, full of unsettling incidents, and there have been a considerable number of failures. More will have to follow unless some improvement takes place this year. The position, as far as I can read it, is this, and it seems to be a very delicate one: Any further depression, coming on a community already weakened by a long fight against adverse circumstances, will precipitate a very serious state of affairs, worse than anything we have yet had to encounter.

THE above is an extract from the address of General Manager Clouston, delivered at the annual meeting of the Bank of Montreal the other day.

Bankers are no doubt peculiarly fitted to speak with authority upon matters appertaining to the trade and commerce of the country; but, like all men, they are not exempt from the influence of either pessimism or optimism. In Mr. Clouston's case he is undoubtedly influenced by the former quality.

Bankers, like other business men, are finding they are compelled to conform to the new economical conditions which are asserting themselves in this country as well as in the United States. And in conforming to these conditions pain is necessarily given to bankers as well as to merchants and manufacturers. It is getting harder year by year to maintain profits. And so it will continue to be as long as people try to maintain the profits of ten or twenty years ago. The day of big profits, as a rule, is gone. So is medievalism. And the march of civilization has caused the one as well as the other to take its departure.

Although Mr. Clouston complains of the difficulty of maintaining profits, his bank has not done so bad during the hard times of the past year: It has paid its shareholders a dividend of 10 per cent. and carried nearly \$900,000 forward.

The outline of the picture which Mr. Clouston paints is, no doubt, true. Canada has been passing through a time of depression. But where Mr. Clouston errs is in regard to the coloring: His colors are sombre and unnatural.

But has it not been a practice of the officers of the Bank of Montreal to be pessimistic rather than optimistic in their annual reports. It began some years ago when there was a tendency to the rapid multiplying of industries in this country.

Quite rightfully its officers began to utter warnings against stimulating growths which were not natural, but, and what is equally

natural, the continuance of these utterances ultimately induced pessimism, until it to-day appears to have become a second nature with them.

Undoubtedly it would be a serious thing for the country if the year before us was characterized by failure of the crops, and consequent further depression. It might also be a bad thing for a vessel, after weathering one severe storm, to be encountered immediately with another of equal or greater force.

But the outlook does not indicate a further season of depression. Everything indicates that the trade storm has spent itself.

Fairly good cereal crops, heavy hay crops, abundant fruit crops are pretty well assured. The dairying industry is in a more promising condition than it has ever been. Then, as to mining development, there was never a time in the history of the country when that was being carried on to the extent it now is, or when the richness of Canada's mineral resources were as fully recognized.

The earnings of the railways and the returns of the clearing houses are two faithful commercial barometers, and these both are, on the whole, favorable. Then, there is our foreign trade, which is favorable in both imports and exports.

But aside from all these, there is the actual condition of business to-day. Merchants, wholesalers as well as retailers, are not buying the quantities they did in years gone by; but they are buying more frequently. The fact that they are buying more frequently is an evidence they want the goods in order to keep their stocks assorted. And in spite of this manner of doing trade, a large number of houses are experiencing a larger volume of business than they were a year ago.

Then, besides stocks being in good shape, it must not be forgotten that business is being done on a more business-like basis than ever before in the history of the country. The banks, as well as the poor retailers, are mending their ways in this respect.

The uncertainty regarding the tariff has, no doubt, during the past ten or twelve months, interfered with business considerably, but that is practically no longer a factor.

Owing to hostile tariff legislation on the part of the United States the outlook for the lumber trade, as far as exports to that

country are concerned, is not good. But the United States is by no means our only market for lumber. Our exports of produce of the forest to Great Britain last year were over \$12,000,000, and our trade in this particular line is developing in a most satisfactory manner. Our exports to the United States were nearly one and a half millions larger than to the Mother Country, but it is a decreasing trade.

In one portion of his report Mr. Clouston says the present year may mark the beginning of a prosperous cycle. There is no may about it. It will. It is marking the beginning of better times.

### BETTER QUALITY MOLASSES.

A VERY favorable feature about the receipts of molasses this spring at Montreal has been its superior quality.

As noted the other week, local refiners have been heavy buyers of Barbadoes stock. These goods were put to actual test and graded as high as 56 to 58 degrees against 50 to 52, the average in years gone by. The Porto Rico and Antigua which has arrived so far this season is also much brighter than usual.

With regard to values, they rule pretty steady on spot, considering the unsettled character of intelligence from Barbadoes.

Cables last week quoted 5c. first cost, which is the lowest price on record. This price, however, is hardly reliable, for when commission men cabled bids at this price, they found that sellers at the islands would not fill orders under 6c., the latter stating that 5c. was only a nominal figure.

In any event, it is believed that Barbadoes obtainable at this extremely low figure is not of very desirable quality.

Antigua in cargo lots is offered steady at 18½c. in bond or 21c. duty paid, two cargoes arriving this week. These are much brighter goods than any that have been received for some years. Porto Rico in cargo lots is not obtainable under 24c. net cash. The consumption of this latter molasses and Antigua has increased of late years, but it is doubtful if they will ever secure the foothold in the province of Quebec possessed by Barbadoes. The latter has a peculiar "rummy" flavor that the French-Canadian habitant has been accustomed to for over a generation. He wants this flavor and Barbadoes supplies it.

**THE ADVANCE IN CHEESE.**

**L**AST week the cheese market took one of those sudden freakish turns for which it is famous.

In the face of declining cables prices in the country commenced to stiffen a week ago Tuesday, and under active buying the advance culminated last Saturday in a clean rise of  $\frac{3}{8}$  to  $\frac{3}{4}$  c. per pound compared with a week previous.

Many of the more conservative traders believe that the advance has been too sharp, but at the same time they are not prepared to admit that June cheese can later on be purchased at a decline from current values.

The recent rise originated in buying by the shorts, who have, as already mentioned in THE GROCER, operated more extensively than usual this season. These had contracts to ship goods forward during the first two weeks of June; they lacked the goods and had to buy them in the country. Their purchasing started the rise, and of course, as is generally the case, their competitors did not hesitate to give prices a boost when the opportunity offered by bidding up the goods with the idea of making them as dear as possible to the speculators. The latter have sold a large quantity of their goods on the basis of  $8\frac{1}{2}$  c., Montreal.

It is needless to remark, with finest Ontario and Townships cheese costing more than that laid down at the ship's side, their venture cannot be very profitable.

But it was not buying by the shorts alone which sent prices up. It is unquestionable that a long interest has been created by a recent move in the country. In a word, the usual deal in June make is on in full force.

It now remains to be seen how the English market will accept the advance.

So far the Britishers have given little indication either way, as they have hardly had time to size up matters. Altogether, the natural conditions do not favor a very bullish view.

It is undoubted that the make going on in Western Canada is a record one. The offerings and receipts clearly bear this out. This increase, however, is offset to a certain extent by a shrinkage in Quebec and the east, where the weather has been extremely cold and backward. In fact, conservative estimates put the May output

in Quebec at 50 per cent. less than last year, while the June yield so far has been 25 per cent. less, and this is the middle of the month. In England, however, the domestic make is large, and in the United States also a larger output seems a reasonable certainty. Altogether, therefore, plenty of cheese to go round looks assured this season, and it is on this that the bears are banking.

Last year at this time, when the make was short, June cheese were selling from  $6\frac{3}{4}$  to 7c., or almost 2c. per pound less than at present.

The store loafer will bring ill-repute to the store, but customers never. And the merchant can take his choice.

**THE SUGAR SITUATION.**

**O**NE of the features of the grocery trade at the moment is the persistency with which the refiners of sugar in Canada hold the fort in regard to prices.

For several weeks they have practically done no business whatever. The disappointed speculators who bought in expectation of an increase in the duty on refined sugar have been, and still are, supplying the demand. But, although no orders were coming their way, they refused to reduce prices in order to get business. And week after week has passed and they are of the same opinion still.

The position they have taken is probably the proper one. To have reduced prices in order to meet the figures of the unloading speculators would probably have done more harm than good. The speculators were unloading because they were frightened, and for the refiners to have reduced figures would only have added to their fears.

The reward for patiently waiting until the speculators had relieved themselves of their burdens or their fears is now in sight. During the last few days the wholesalers have, for the first time in several weeks, found it necessary to come to the refiners for yellow sugars. Another interesting feature, too, is the fact that speculators who still have sugar in their possession have advanced their views  $\frac{1}{4}$  c. per pound.

With the sugar season now upon us the market should rule at least steady for a while, at any rate. The weak spot in the

market at the moment is the downward tendency of the beet market in London, and that is said to be due to the subsidence of buying on the part of the United States. But in New York the tendency is the other way, the past week having witnessed a further appreciation in refined.

**CANNED TOMATOES IN QUEBEC.**

**C**ANNED vegetables more and more each succeeding season are becoming a staple article of groceries in the province of Quebec.

A few years ago they were, so to speak, an exotic in the back parishes of the province. Now they are an article of general consumption and in an expanding ratio. Canned tomatoes are an instance of this, the demand from retailers of late having increased very largely also for corn. This is attributed to the fears of a very short crop of both articles in the province owing to the exceptionally cold and rainy weather experienced in the east during the spring and summer. It is believed, in fact, that the tomato crop in Quebec is almost a failure.

This shortage of the fresh article will have to be supplied with canned material procured elsewhere, and the latter is strong in consequence.

A leading Montreal wholesale grocer who carries the bulk of the stock is holding firm at 80c., and the belief is general that in the near future 90c. will be reached.

**ANALYSIS OF HONEY:**

The report of the chief analyst of the Inland Revenue Department in regard to the analysis of 183 samples of honey collected in all parts of Canada, has just come to hand. The report also contains the results of the analysis of two samples of pure honey obtained at Brantford.

The number of adulterated samples was very small, not exceeding 12 in the whole 180, or  $6\frac{2}{3}$  per cent. The chief adulterant was starch syrup, of which several of the samples appeared to consist almost exclusively, some genuine honey being added to merely flavor the product. None of the samples were challenged on account of the water they contained, owing to the variability of honey in this respect.

The report will be of interest to those engaged in the business of bee-keeping. The tabulated system adopted in compiling it renders it handy.

13/4/1917



RETURNED

Aug 6/17

YOU CAN ALWAYS DEPEND ON THEM.

# THE Crown Flavoring Extracts

ARE NO EXPERIMENT.

They are not made hap-hazard. They are the result of the latest discoveries in scientific extract making. They will always give satisfaction. One customer writes, "They please better than any extracts we have ever sold." You will say the same after a trial order.

*Let us send you a Sample Lot.* If they fail to please your most fastidious customers we will gladly refund your money.

**ROBERT GREIG & CO., MONTREAL**

Lorimer's	{	<b>Worcester Sauce</b> --Cheapest and best.
		<b>Sandringham Sauce</b> --Piquant and pure.
		<b>Rennet Powder</b> --The most convenient and economical form of rennet.

**ROBERT GREIG & CO., Montreal**

Famed the World Over

FOR

Pickles

Jams

**MACONOCHIE  
BROS.  
..LONDON..**

Preserved Fish  
Fish Pastes

Etc.

**ROBERT GREIG & CO.  
MONTREAL**

Import Agents for Ontario and Quebec

# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, June 17, 1897.

### GROCERIES.

**B**USINESS does not exhibit any striking features this week. But business is on the whole better, enquiries for sugar, canned goods, teas and other lines being more numerous. At the same time there is still room for improvement. The general trade outlook is improving and confidence is becoming stronger. One feature of the market which comes in for some comment is the patience with which the refiners maintain prices in spite of the absence of business due to the unloading of the speculative holders of sugar. During the past week some orders for yellow sugars have been placed with the refiners, which is the first for some time. Coffees are quiet, and in some particulars easy. Tapioca is firmer in the primary markets. The demand for Valencia raisins is improving, while supplies are getting scarce. There is nothing new to note in regard to canned salmon, and we hear of no further transactions. Payments are only fair.

### CANNED GOODS.

The position of the market for canned tomatoes and peas continues strong, but no quotable change has taken place in values. There were a few cases of canned tomatoes offered on the street this week. The price was, rather below what most packers are asking, and the goods were quickly picked up by the different wholesale houses to whom

they were offered. Canned salmon is in active demand, the warm weather having stimulated business. Shipments of new season's lobsters are close at hand. The goods are being quoted to arrive at \$1.60 for ½-lb. flats and \$2.40 for tall tins. The outlook is for a short pack and high prices. Canned fruits are moving but slowly. Beans are in fair demand. We quote as follows: Tomatoes, 75 to 85c.; corn, 50 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 90 to \$1; extra sifted, \$1.25 to \$1.40; beans, 65 to 95c.; peaches, \$2.50 to \$3 for 3's, \$1.65 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$2 to \$2.25; apples, 3's, 70 to 95c.; gallons, \$1.65 to \$2.25; salmon, "Horseshoe," \$1.50; ditto, new season's, to arrive, \$1.25 to \$1.30; cohoes, \$1.10 to \$1.25; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.25 to \$2.40 for tall tins; flats, \$2.85 to \$2.90; ½-lb. flats, \$1.60 to \$1.65; Canadian canned beef, 1's, \$1.20 to \$1.30; 2's, \$2.25 to \$2.40; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16.

### COFFEES.

The local market is dull. In the primary markets Rio and Santos growths have ruled easy, although during the last few days there has been some improvement. Javas and East Indian coffees are firm. Jobbers quote green in bags as follows: Rio, 13½ to 15½c., according to grade; East In-

dian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

### SYRUPS.

A few syrups have been offered during the week, but there is no demand, and no transactions appear to have taken place. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

### MOLASSES.

The market is dull, but prices are being fairly well sustained. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

### SUGAR.

For the first time in several weeks the wholesalers have been compelled to go to the refiners for yellow sugars. This is taken as an evidence that supplies of this particular sugar in the hands of speculators are practically exhausted. Granulated sugars, however, are still being obtained from speculators. But still the refiners are refusing to shade prices. Wholesalers report a slightly better demand for sugars, although business is not yet active. Houses which have German granulated in stock report the movement fairly good. In New York the market is tending upward. A couple of grades of refined sugar were advanced 1-16c.

## BUTTER TUBS

....Ex Warehouse or direct from Factory

Prompt Shipment  
Best Goods . . .

**WALTER WOODS & CO.**  
HAMILTON

**DRINK :: :**

**:: Chocolate for Breakfast**

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .  
CHOCOLATES

**CHOCOLAT MENIER**

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**

The world-renowned French Vanilla Chocolate.

## ONE TENTH

of all the **BLACK TEA** sold in the Dominion of Canada **IS**

# "SALADA"

**CEYLON TEA**

Our sales at the rate of the past **four months** prove this, and are open to inspection, and are fully double that of the same period last year.

## P. C. LARKIN & CO.

25 Front Street East - - TORONTO  
318 St. Paul Street - - MONTREAL  
15 Niagara Street - - - BUFFALO  
347 and 349 Fifth Ave. - - PITTSBURG



# SURPRISE SOAP

MAKES

## CHILD'S PLAY ON WASH DAY

Easy, Quick Work . . .  
Snowy White Clothes



You can safely recommend **SURPRISE SOAP** as the best soap for washing clothes.

The experience of thousands for years is the proof.

BRANCHES—

MONTREAL: Board of Trade Building.  
TORONTO: Wright & Copp, 51 Colborne St.  
WINNIPEG: E. W. Ashley.  
VICTORIA: La Patourel & Co.

**THE ST. CROIX SOAP MFG. CO.**

ST. STEPHEN, N.B.

on Monday. Beet, however, has ruled easier in London, and on Monday there was a decline of  $\frac{1}{2}$ d. for this month's delivery and of  $1\frac{1}{2}$ d. for next month's delivery. Local wholesalers' quotations are: Granulated—St. Lawrence and Redpath's, 4 7-16c. for single barrel lots and  $4\frac{3}{8}$ c. for 5-barrel lots; Acadia,  $4\frac{3}{8}$ c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows,  $3\frac{3}{8}$  to  $4\frac{1}{8}$ c. per lb.; German granulated, in 100-lb. sacks,  $4\frac{1}{8}$  to  $4\frac{1}{4}$ c. per lb.; Demerara crystals,  $3\frac{3}{8}$ c.

SPICES.

Prices are steady and quiet. We quote: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Business is quiet and featureless. We quote as follows: Brazil nuts, 11 to  $12\frac{1}{2}$ c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds,  $9\frac{1}{2}$  to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts,

\$4.50 to \$5 per sack; Grenoble walnuts,  $12\frac{1}{2}$ c.; Marbot walnuts,  $9\frac{1}{2}$  to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and  $10\frac{1}{2}$  to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to  $12\frac{1}{2}$ c.

RICE, TAPIOCA, ETC.

In the House of Commons on Tuesday the Minister of Finance announced that the Government had decided to reduce the duty on uncleaned rice to  $\frac{1}{2}$ c. per lb. What effect this will have upon the price of the manufactured article remains to be seen. The jobbers have been purchasing a good deal of tapioca during the past week, and slightly higher prices have been paid in some instances. We quote as follows: Standard "B," broken lots,  $3\frac{3}{8}$ c.; 1 to 5 sacks,  $3\frac{1}{4}$ c., and 5 sacks and over,  $3\frac{3}{8}$ c. per lb.; Japan, 5c.; Patna,  $4\frac{3}{4}$  to  $5\frac{1}{4}$ c.; tapioca,  $3\frac{1}{4}$  to  $4\frac{1}{2}$ c.; sago,  $3\frac{1}{2}$ c.

TEAS.

The condition of the market at the moment is not very interesting. Another shipment of new season's Japan tea arrived on the local market on Tuesday. It was ex Empress of Japan. Very little attention is yet being given by merchants here to Japan teas. Most of the Ceylon teas offering here now are April pick. They are fine heavy liquoring teas, but they are not flavory, and are therefore unsuitable for this market. These teas are offering at a little lower

prices. Wholesalers report a slight increase in the enquiry for Japan teas, but there is scarcely any business being transacted. The tea trade generally is quiet. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Latest advices from Patras report the currant market strong, while stocks of all kinds are exhausted except the lower grades of Provincials. We quote: Provincials,  $4\frac{7}{8}$  to 5c. in bbls.; ditto, half-bbls., 5c.; fine Filiatras, in bbls., 5 to  $5\frac{1}{2}$ c.; do., half-bbls., 5 to  $5\frac{1}{2}$ c.; Patras,  $5\frac{3}{4}$  to 6c. in bbls.,  $5\frac{3}{4}$  to 6c. in half-bbls., and  $5\frac{3}{4}$  to 6c. in cases; Vostizzas, cases, 7 to 8c.

Valencia raisins are in much better demand. A scarcity is expected before the new fruit is on the market. During the week several enquiries have been heard from wholesale houses, showing that local stocks are getting exhausted. We quote: Off-stalk, 5 to  $5\frac{1}{4}$ c.; fine off-stalk,  $5\frac{3}{4}$  to 6c.; selected,  $6\frac{3}{4}$  to 7c.; layers,  $6\frac{1}{2}$  to  $7\frac{1}{2}$ c.

**BUTTER AND EGGS**

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

**J. A. McLEAN,**  
Successor to GRAHAM, McLEAN & CO.  
77 Golborne St. TORONTO.

WE MIGHT AS WELL TELL  
THE TRUTH,

Because it will come out that

**GOLDEN HADDIES**

are without a doubt the best article in the canned fish line put up.

The New Pack is now ready, and we are prepared to supply the trade with the Best article at a low price.

Every can guaranteed. A full pound in each one.

Packers' Agents **NORTHRUP & CO.**  
23 and 24 South Wharf ST. JOHN, N. B.

**VINEGARS**

Made under Government Supervision. Absolutely pure.

**BADGEROW SCOTT & CO.**  
79 and 81 JARVIS ST. TORONTO.

**TO CANADIAN MANUFACTURERS AND IMPORTERS**

If not represented in WINNIPEG 'For sale of your goods to jobbers will be pleased to have you write me.'

**E. NICHOLSON**  
124 Princess Street, Winnipeg, Man.  
Successor to **W. F. Henderson & Co.**  
Wholesale Commission Merchants and Brokers.  
14 years' experience. Established 1882

**ORANGES AND LEMONS**

Now is the time to buy your summer stock. Write us for prices. We can please you.

**CLEMES BROS., - Toronto**  
51 Front Street East.

California loose muscatel raisins are still without feature. We quote: 3-crown, 7 1/2c.; 4-crown, 8 to 8 1/2c.

Figs are dull and unchanged. We quote: 10 oz., 7 1/2c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; taps, 3 1/4 to 3 1/2c. net; natural, 4 1/2c. in bags, and 6 to 6 1/2c. in boxes.

Dates are quiet and unchanged. We quote: 5 1/2 to 6c. for Hallowee and 5 to 5 1/2c. for Kadrowee.

California dried and evaporated fruits are without special feature. We quote: Peaches, 7 to 10 1/2c. per lb., according to quality; apricots, 6 1/2 to 15c.; pears, 5 1/2 to 10 1/2c.; egg plums, 5 1/2 to 11c.; silver prunes, 8 1/2 to 13 1/2c.

In prunes the demand is still chiefly for those of California growth, although business in this line is small. We quote: as follows: Bosnias, U's (110 to 113 half kilo), 6 to 6 1/2c.; C's (85 to 90 half kilo), 7 to 7 1/2c. per lb. California, 90 to 100's, 6 1/2c. per lb.; 70 to 80's, 7 1/2c.; 60 to 70's, 7 1/2 to 8c.; 50 to 60's, 8 to 8 1/2c.; 40 to 50's, 9 1/2 to 10 1/2c.; 30 to 40's, 12 1/2 to 13c.; "Ruby" prunes, 7 1/2 to 8c.; French, 4 1/2 to 5c.

GREEN FRUITS.

Market has been active all week. Canadian fruits are beginning to move quite freely and strawberries are coming down at jumps. Californian fruits have arrived on the market this week. The warm weather is booming the lemon trade in Canada and the States, but as yet there has been no rise; prices are held firm. There will certainly be an advance in the near future. Pineapples have risen slightly, and bananas have become easier. We quote: Oranges—Valencias, ordinary, 420's, \$6 to \$6.25 per case; large 420's, \$7 to \$7.50; Messinas, \$3.25 to \$4 for 200's, \$3.50 to \$4 for 300's, \$1.75 for 80's, \$2 to \$2.25 for 100's, \$2 for 120's, \$2.25 for 150's, \$2.25 to \$2.50 for 180's; blood oranges, \$2.50 per half box. Lemons, \$2 to \$3.50. Cocoanuts, \$4.50 a sack and 60c. per doz. Onions, 3 1/2 to 4c. per lb. for Egyptians. Bananas, \$1.35 to \$1.85. Pineapples, 7 to 12c. each. Strawberries, 10 to 13c. per quart. New cabbage, \$1.90 to \$2.25 per crate. Mississippi tomatoes, \$1.25 to \$1.35 per case of 4 baskets. Green beans, \$1.50 per basket; wax beans, \$2 per basket. Green peas, \$1.25 per basket. Watermelons, 40 to 45c. California apricots, \$2.25 to \$2.50; do. cherries, \$1.25 to \$1.50; Alexander peaches, \$2.25 to \$2.50 per box.

**ARTICLES FOR SALE.**

FOR SALE, UNDER PRICE, A NO. 79 CHEQUE Printing National Cash Register; in use but a very short time; will be sold on account of the former owner going out of business at \$75 less than the amount paid for it; guaranteed in perfect condition. Blanchard & Co., Windsor, N.S. (L.F.)

IF YOU WANT TO

**ADVERTISE anything, ANYWHERE**

in Canada, we can do it for you.

MacLEAN PUBLISHING CO. Ltd.  
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MONTREAL - - - TORONTO

The Following Brands  
Manufactured by

**The American Tobacco Co.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

**CUT TOBACCOS . . . . .**  
**OLD CHUM.**  
**SEAL OF NORTH CAROLINA.**  
**OLD GOLD.**

**CIGARETTES** —————  
**RICHMOND STRAIGHT OUT.**  
**SWEET CAPORAL.**  
**ATHLETE, DERBY.**

**CANADIAN TOMATO CHUTNEE**

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

**MORROW & EWING**

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

**Rio, Santos, Maracaibo and Mocha Coffees**

also have on hand full lines of

**Japan, Congou, Indian, Ceylon and Gunpowder Teas**

Samples and particulars on application. Wholesale supplied only.

**BUTTER**

The demand for large roll is falling off now. Tubs are wanted, selling at 11 to 12c.

**EGGS STEADY AT 9 TO 9 1/2c.**

**Rutherford, Marshall & Co.**  
62 1/2 Front St. East, TORONTO

**G.F. & J.GALT** PACKERS OF THE **BLUERIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED

We make the **Best Biscuits**

Our output in "SODAS" last year exceeds all other years. We believe every Grocer could handle them to advantage.

**Jas. McLauchlan & Sons**

*Biscuit  
Manufacturers*

**Owen Sound.**

**BUTTER AND CHEESE.**

**BUTTER**—The quantity coming forward is much in excess of requirements. The retail trade is supplied from country stores, and jobbers here report a light trade. Most of receipts have had to be put into cold storage. Large rolls are about done for the season, and dealers seem pleased, as they have been difficult to get rid of. Prices easy, although no quotable change. We quote: Dairy tub, 10 to 12c. for best, and others at 7 to 8c.; large rolls, 9 to 11c.; pound prints, 10 to 12c. Creamery is dull, owing to low price of dairy. Tubs, 15 to 16c.; prints, 16 to 17c.

**CHEESE**—Market is easy at former quotations. Some factories have sold slightly higher, but we quote no change. Factory price, 8¼c.; jobbing price, 8¾ to 9c. Old cheese steady at 11½c.

**PROVISIONS.**

An active demand continues in all lines. Quite a few of the local dealers are sold out of stock, and are buyers from larger packers. The high price of live hogs is sure to make prices continue high, as products could not be manufactured to be retailed at present value of live hogs at a profit. Quotations continue about the same.

**DRY SALTED MEATS**—Long clear bacon, 7¼c. for carload lots, and 7½ to 7¾c. per lb. for ton lots and cases; backs, 8c.

**SMOKED MEATS**—Breakfast bacon, 11 to 11½c.; rolls, 8c.; hams, large, 10½ to 11c.; medium and small, 11½ to 12c.; shoulder hams, 7½c.; backs, 10½ to 11c.; all meats out of pickle, 1c. less than above.

**LARD**—Pure Canadian, tierces, 6½ to 6¾c.; tubs, 6½ to 7c.; pails, 6¾ to 7¼c.

**BARREL PORK**—Canadian heavy mess, \$13 to \$13.50; Canadian short-cut, \$14 to \$14.50.

**COUNTRY PRODUCE.**

**BEANS**—The situation remains much about as before. We quote mixed at 40 to 50c. and hand-picked at 60 to 65c.

**DRIED APPLES**—There are still a few

small lots coming forward. Locally there is nothing doing. The price being paid for choice fruit is 2¼c. f.o.b.

**EVAPORATED APPLES**—A small local demand is being experienced, but the market rules dull. Holders are asking 3 to 3½c. f.o.b. at outside points.

**EGGS**—Just lately, owing to warm weather and the decreased consumption as a consequence, it has required considerable effort to keep receipts sold up. However, receipts are becoming lighter. Quotations remain the same. The price is 9c. for No. 1 and 6½ to 7c. for No. 2.

**HONEY**—Quiet. We quote: Comb, 80 to 90c. per dozen for dark and \$1.50 to \$1.75 for light; strained, 6 to 7c. per lb.

**MAPLE PRODUCTS**—Dull. The ruling prices for good syrup are: 5-gallon tins, 55 to 60c. per gallon; 1-gallon tins, 60 to 65c. per gallon; sugar, 6½ to 7½c. per lb.

**POTATOES**—Are becoming scarcer. Cars were bought by dealers at 25 to 30c. and price out of store is 40c.

**GRAIN, FLOUR, BREAKFAST FOODS.**

**GRAIN**—Trade in all grains is moderate. Oats and peas are in good demand and prices are firm. We quote: Red wheat, 68 to 69c.; white, 69 to 70c.; oats are in good demand at 20 to 22½c.; peas, 40 to 41c.

**FLOUR**—Business is dull. We quote in carloads on track, Toronto: Manitoba patents, \$4.50; Manitoba strong bakers', \$4; Ontario patents, \$4 to \$4.45; straight roller, \$3.85 to \$3.90, Toronto freights.

**BREAKFAST FOODS**—Trade continues dull. Rolled wheat has dropped a little, otherwise no change. We quote: Standard oatmeal and rolled oats, \$3 in bags and \$3.10 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.15 to \$2.25; split peas, \$3 to \$3.25; pot barley, \$3 to \$3.25.

**SALT.**

Trade continues good. Prices are unchanged. Quoted at Toronto, carload lots go at \$1 per bbl. and 60c. per

sack; less than carload lots, \$1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

**FISH.**

Trade is much about the same as a week ago. We quote as follows: Pickerel, 6c. per lb.; pike, 5c. per lb.; whitefish, 6c.; trout, 5½c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, \$3 to \$4 per bbl. and \$2.25 per half-bbl.; split herring, \$4.50 per bbl. and \$2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; ciscoes, \$1.25 per 100; fresh water herring (heads off), \$2.50 per keg.

**HIDES, SKINS AND WOOL.**

**HIDES**—Market brisk. Prices have risen ½c. a lb. Dealers pay 8c. for No. 1, 7c. for No. 2 and 6c. for No. 3.

**CALFSKINS**—Trade continues good, and the increased prices are firm. No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Deatons, from 30 to 35c.; culls, 15 to 20c. each.

**SHEEPSKINS**—We quote: \$1.25 to \$1.35; \$1.50 for best; shearlings, 25c. each; lambs, 35c.

**WOOL**—The same lack of speculative interest and the same feverish prices continue in wool this week. The price is 18 to 19c., but nothing is doing at this low price. Dealers are holding, in spite of the probable reduction.

**PETROLEUM.**

There has been no noticeable change in the oil market during the week. Trade is brisk, and machine oil continues to be a main feature in the market. Prices are unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

**MARKET NOTES.**

New season's lobster is arriving this week.

The store price of potatoes has risen another notch.

It is claimed that the rains in Maine and

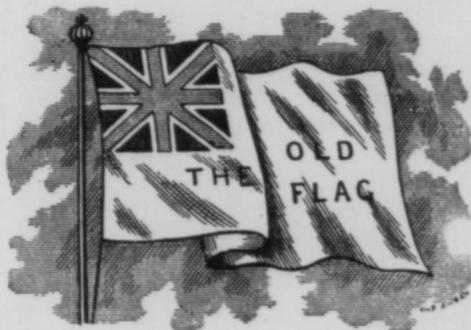
**WE ARE  
PAYING  
CASH  
FOR**

**DRIED  
APPLES**

**W. B. BAYLEY & CO.**  
EXPORT BROKERS

46 FRONT ST. E. **Toronto**

1837



1897

# Jubilee Year

Special lines for Jubilee Week :

**Sugar** --- Special prices for carlots, delivered at any station.

**Canned Meats**  
**Potted Meats** } all kinds

“Stower’s” Lime Juice

“ Lime Juice Cordial

“ Lemon Juice Syrup

**Raw Sugars in sacks.** Price away down.

*The EBY, BLAIN CO., Limited*

Wholesale Importing and Manufacturing Grocers

TORONTO - - CANADA

New York states have caused a small pack of corn.

New Tennessee potatoes are on the road from St. Louis.

Perkins, Ince & Co. received a shipment of new season's lobster on Wednesday.

THE GROCER regrets to announce that the Toronto Coffee and Spice Mills have suspended payment and intend calling a meeting of their creditors.

The Toronto Fruit and Produce Auction Co. report that their auctions at the Yonge street mart have been very satisfactory. They say that they will be continued during the summer.

### QUEBEC MARKETS.

MONTREAL, June 17, 1897.

#### GROCERIES.

THE grocery market has not furnished much activity during the past week; still, sufficient business is doing to keep the wheels of trade oiled. In sugar the refiners complain of the pressure of outside lots of granulated, but there has been more doing in yellows. Syrups are dull, and molasses has ruled easier at the Islands, but spot values are unchanged. Rice is not as brisk as it was, but the feeling continues firm. Spices are unchanged, while there has been an all round decline in coffee values. Teas have been motionless, the only feature being the arrival of samples of new crop Japans. Tomatoes have been a prominent feature in canned goods, and, under diminishing supplies, have advanced sharply with the strong possibility of still further appreciation in value. There has been little to note in connection with dried fruit, and the weather here has been decidedly against green.

#### SUGAR.

The sugar market has continued dull during the week. Lately, however, refiners have experienced more enquiry for yellows from jobbers, but granulated is dull with an unsettled feeling, owing to several outside lots which are offering on the market at 4c. in round lots, which, of course, makes it impossible for refiners to sell at 4½c., the inside price at which they are holding granulated. The distributing demand has picked up a trifle of late, but the orders are chiefly for small quantities. We quote granulated, 4¼ to 4¾c., and yellows, 3½ to 4c., as to grade.

#### SYRUPS.

Business in syrups is exceedingly quiet and values rule steady at 1¾ to 1¾c. per pound, as to quality.

#### MOLASSES.

Advices from primary markets on molasses have been easy, cables on Barbadoes giving the lowest first cost at the Islands on record—5c. It is worthy of note, however,

that while this price has been named, sellers will not accept orders at the price, but demand 6c., unless the buyer is prepared to let the order stand over. Round lots of Barbadoes on spot have changed hands at 22½ to 23c. ex wharf. Two cargoes of Antigua have arrived this week, and are offering in bond at 18½c., or about 21c. duty paid. These goods are very bright; much brighter, in fact, than any that has been offered here for some years. A cargo of Porto Rico is also offering at 24c. net cash for the entire cargo, but in a jobbing way 28 to 30c. is asked for it. We quote in a jobbing way: Barbadoes, 24 to 25c.; Antigua, 23 to 25c., and Porto Rico, 28 to 30c.

#### RICE.

The rice market continues firm in tone in sympathy with strong advices from abroad. Demand, however, is rather quieter than it was last week. We quote: B grade, or any other quality equal or inferior as follows: Bags, 250 lbs., 1 to 4 bags or equal, \$3.60; 5 to 9 bags, \$3.55; 10 bags or over, \$3.50.

Half-bags, 100 lbs., 1 to 4 bags, \$3.60; 5 to 9 bags, \$3.55; 10 bags and over, \$3.50. Quarter-bags, 50 lbs, 1 to 4 bags, \$3.65; 5 to 9 bags, \$3.60; 10 bags or over, \$3.55. Pockets, 12½ to 25 lbs.; 1 to 4 bags, \$3.75; 5 to 9 bags, \$3.70; 10 bags and over, \$3.60.

#### SPICES.

There has been no change in spices, the market ruling quiet. We quote: Black pepper, 10c.; pure white, 12 to 15c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

#### COFFEES.

This market has exhibited a very weak feeling and prices have been reduced all round. We quote: Maracaibo, 15 to 19c.; Santos, 11 to 15c.; Rio, 11 to 14c.; Mocha, 22 to 24c., and Java, 22 to 25c.

#### TEAS.

There has been absolutely nothing doing in tea since last report, either in a wholesale or jobbing way. Samples of new crop

### "Minute Tapioca"

Is not rivaled by any other brand of Tapioca. This is the universal testimony of consumers, dealers and jobbers, and accounts for the increased sales each year.

### "Minute Gelatine"

Requires no soaking, being always ready for use. Makes two quarts of clear, firm jelly. Ask your wholesaler for these goods. If he does not keep them let us send you a sample order.

Manufactured and guaranteed by

**WHITMAN GROCERY CO.**

Manufacturers Grocery  
Specialties

Orange, Mass.

Samples Free.



### MARSHALL'S

Saratoga Potato

## CHIPS.

Grocers sell them.

Manufactured by . . .

**JOHN E. MARSHALL**  
118 Commercial St.,  
Boston.

D. H. RENNOLDSON,  
Agent in Montreal.



## ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED



**Superior** to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . . .

**The McCLARY MFG. CO.**

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER.

**WANTED** Consignments of  
**BUTTER, EGGS & POULTRY**

Quick returns guaranteed.  
**CHAS. J. GRAHAM,** Produce and Commission Merchant  
88 Front Street East, TORONTO.

SOME say that grocers don't care what stuff they sell if they get good profits; but we believe that when the actual merits of Cottams Seed are fully known, not a grocer in Canada will choose to sell the other kind for a little more profit.

Six patents secure our formulae, methods, etc., so that no other packet dare be "Like Cottams," or, "As good as Cottams." The Bird Brand in each packet is by itself worth more to any bird keeper than a pound of the rubbish usually sold as bird food.

Then, Cottams is the only packet bird food prepared from the standpoint of the experienced fancier. Others are put up solely to get as great a profit as possible, regardless of the rubbish the birds have to eat. In Cottams, the birds' requirements are supplied first. Profit is a second consideration. Such a statement may not have the orthodox commercial ring. But it's truth. And truth is bound to win.

*Cottams Seed is sold by all wholesalers.*

**DAWSON & CO.**

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,

32 WEST MARKET STREET  
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST.  
TELEPHONE 645.

**MCWILLIAM & EVERIST**  
GENERAL .. **FRUIT**

Commission Merchants  
25 and 27 Church street,  
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

PURE  
**LARD**  
.. OF THE ..  
Best Quality.

Special Prices This Week  
Get Our Figures.

IN  
5 TUB  
AND  
15 PAIL  
LOTS.

**F. W. FEARMAN - HAMILTON**

Japans arrived on Tuesday from Yokohama and Kobe, and will be offered on the market this week. Altogether the market was never in a better position to receive new teas, as stocks in second hands are extremely light. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 16½ to 20c. for mediums, and 30 to 65c. for higher grades.

CANNED GOODS.

The feature of the canned goods market is the absolute scarcity and pronounced strength of tomatoes, which are held higher at 80c., and the prediction is made that they will touch 90c. ere long. Lobsters also point upward, while there have been forward contracts placed for considerable quantities of canned salmon. Offers of these are made at \$1.25 to arrive. We quote: Tomatoes, 80c.; corn, 50 to 80c.; peas, 80c.; peaches, \$1.75 to \$1.90 for 2's; raspberries, \$1.40 to \$1.90; strawberries, \$1.75 to \$2, according to brand and quality; cherries, \$2.30; apples, 3's, 85 to 90c.; gallons, \$1.55 to \$1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37½ to \$1.40; Lowe Inlet, \$1.30, in tall tins; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.30; lobsters, \$11 per case; French sardines, \$10.25 to \$11 extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25.

DRIED FRUIT.

There has been no change in Valencia raisins. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

California loose raisins have met with some enquiry from jobbers during the week, and two or three lots in first hands were entirely absorbed. We quote standard brands California 2-crown, 6¼ to 6¾c., and 3-crown, 7 to 7½c.

Currants continue firm in tone, but business is quiet at 3¾ to 4c. in bbls., 4 to 4¼c. in half bbls., and 4½ to 4¾c. in cases.

Dates are unchanged at 5 to 6c. and figs at 8 to 12c.

Prunes rule dull, but steady. Bosnia, 5½ to 6c.; French, 4 to 5c., and California, 6½ to 7c.

Evaporated fruits have received more attention. Pears and apricots are practically

**WINE** Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.  
\$2.50 per case; 80c. gallon.  
**THE AMHERSTBURG VINTAGE CO.** Amherstburg, Ont.

**BROCK'S BIRD SEED**

is the standard by which all good bird seeds are judged. To say it is equal to "Brock's" is the highest praise that can be bestowed. 1-lb. and ½-lb. pkts. All wholesalers. See you get it.



**NICHOLSON & BROCK - TORONTO**

**E. T. STURDEE**

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.  
Wholesale trade only.

**BUTTER**

Choice Dairy Butter Rolls and Tubs in good demand at ten to twelve cents.

**THE WM. RYAN CO. LIMITED**

70 and 72 Front St. East. TORONTO

**S. K. MOYER,**

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,  
TORONTO, ONT.

**PURE LARD**

MAPLE LEAF BRAND

If you have tried it you know the quality. If not, send for sample. It is the finest in the market. According to prices of other Hog Products, price of Lard is below cost of production. Can you wish for a better chance to stock up? Write us.

**D. GUNN, BROS. & CO.**

Pork Packers and Commission Merchants,  
TORONTO, ONT.

**FANCY ORANGES**

All Varieties

Extra Fancy Lemons, Finest Bananas Grown, Pineapples, Strawberries, Tomatoes, Etc., Arriving daily.

**HUGH WALKER & SON**

GUELPH, ONT.

off the market, while peaches are offering lower at 10 to 11c. Prunes rule steady at 8 to 12c.

## NUTS.

There has been nothing notable in this line. We quote as follows: Grenoble walnuts, 10 to 11c.; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; and coconuts, \$3.50 to \$3.75 per 100.

## APPLES.

There are only a few apples to be had here, and these are held at fancy prices, \$4.50 to \$5 per bbl. being asked for them.

## DRIED APPLES.

These continue quiet and featureless. Dried, 2 to 2½c., and evaporated, 3¼ to 4c.

## GREEN FRUIT.

The weather has continued unfavorable to the green fruit trade, and, with excessive receipts of all kinds of stock, prices are unsettled. Lemons and oranges show little change, but western strawberries are in overwhelming supply. We quote prices as follows: Valencia oranges, \$4.25 to \$6 and blood, do., \$2.25 to \$2.75 per half-box; Messina, do., \$2.75 to \$3 per box; choice to fancy lemons, \$2 to \$2.75 per box, and common to good, \$1.25 to \$1.75; bananas, \$1 to \$1.75 per bunch; California cherries, \$1.50 to \$1.75 per box; pineapples, 4½ to 10c., and strawberries, 10 to 11c.

## COUNTRY PRODUCE.

EGGS—There is a fair demand for eggs and the market moderately active. Selected near-by stock sold at 10½ to 11c; ordinary No. 1 at 9 to 9½c., and No. 2 at 8 to 8½c. per dozen.

MAPLE PRODUCT—The maple product market is quiet, the demand being only for small lots. We quote: Maple syrup, 4¼ to 5c. per lb., and 45 to 55c. per tin; sugar, 6 to 6½c.

HONEY—The demand for honey was slow. White clover comb is offering at 10c., and dark at 7c.; bright extracted at 6½ to 7c. and dark at 4 to 5c. per lb.

BEANS—Beans continue dull and about steady at 55 to 60c. in car lots, and at 65 to 70c. in a jobbing way.

POTATOES—The demand for potatoes is fair, of which the offerings are small, at 45 to 50c. per bag in car lots.

ASHES—Market quiet at \$3 to \$3.10 first pots, \$2.80 to \$2.85 seconds, and \$4.40 pearls.

TALLOW—Dull at 1½ to 2c. for rough, and 3 to 4c. for rendered.

## PROVISIONS.

There has been a much improved demand for smoked meats during the past week, and prices for these goods are higher. We quote: Canadian pork, \$13.50 per bbl.;

pure Canadian lard, in pails, 6¾ to 7¼c., and compound refined at 5¼ to 5½c. per lb.; hams, 11 to 13c., and bacon, 11 to 12c. per lb.

## FLOUR AND MEAL.

A fair local trade was reported in Manitoba grades of flour, but Ontario dealers stated that business was dull and of a hand-to-mouth character. Prices show no change. We quote: Winter wheat patents at \$4.25 to \$4.40; straight rollers, \$3.75 to \$3.90, and in bags, \$1.85 to \$1.90. Manitoba strong bakers', choice, \$4; outside brands, \$3.65 to \$3.75, and spring wheat patents, \$4.25 to \$4.40.

Business in Manitoba feed is reported active, and prices are firmly held at \$10 for bran and \$11 for shorts per ton, including bags.

The demand for rolled oats is slow, and prices are unchanged at \$2.90 per bbl. and \$1.40 per bag.

## BALED HAY.

There is a somewhat unsettled feeling in the hay market, in consequence of which buyers are holding off, only taking sufficient to fill actual wants. We quote: No. 1, \$12 to \$12.50, and No. 2, \$10.50 to \$11 per ton in round lots. Mail advices from London, Eng., under date of June 1, say: "The rains of the last week have improved English crop prospects, but crop looks like being below average." The Dutch crop has suffered from the cold and dry winds and will be below an average, and their prices have advanced 5s. per ton. The prospects for Canadian are, therefore, better, and June and July can be placed at 75s. ex ship; perhaps a shade more. We quote: Dutch meadow, 70s.; Canadian mixture, 75s.; Canadian clover, 80s. All ex ship, London.

## CHEESE AND BUTTER.

The cheese market on spot did not display the snap that many expected as a result of last week's excited country markets. There was no indication from Britain of any disposition to follow the advance, but despite this holders were very firm in their ideas, and a buyer to fill an order with finest Ontario makes would have had to pay 8¾ to 9c. At the wharf Monday morning 4,500 boxes were offered, and they sold at 8 to 8¼c. with the outside the ruling price. In a word, the deal in June cheese has evidently commenced in earnest. All that remains to be proved is, whether the advance has been too sharp or not, and whether buyers on the other side will follow it. The receipts continue simply enormous, amounting to 43,000 odd boxes on Monday alone, but while the output is admittedly heavier in Ontario than last year, the same cannot be said of Quebec. The weather east has been cold and unseasonable, and the output to date is possibly 25 per cent. behind last year. We quote: Finest On-

tario cheese, 8¾ to 8¾c.; finest Townships cheese, 8½ to 8¾c.; finest Quebec cheese, 8¼ to 8½c.

The butter market is steady, but business is not brisk. Exporters are disposed to do a little buying around 16½c. for boxes of the proper kind of stock, but find it difficult to procure just what they want, as they are gathered in by the local jobbing trade. There is quite a lot of medium to low grade stock on the market, however, and sales of it have been made all the way from 15 to 15½c. as to quality. Cables from Liverpool Monday quoted finest United States butter at 80s. and good at 55s. It is the low price of this butter which makes export business in Canadian creamery difficult.

## MONTREAL NOTES.

Goodhugh & Co. have received this week two full cargoes of very bright Antigua molasses.

The strawberry crop in the province of Quebec is pronounced to be an almost complete failure.

Morrow & Ewing received this week the first samples of new-crop Japan tea from Yokohama and Kobe from three different shippers.

In consequence of their marked scarcity, the price of canned tomatoes has been marked up to 80c. and they are expected to go still higher.

Contracts for some 4,000 cases of "Horseshoe" brand salmon have been closed here during the week at \$3.75 f.o.b. on the Coast.

There has been an increased demand for smoked meats during the week and the price of both ham and bacon has advanced in consequence.

Agents of lobster packers here state that while their principals have the best intentions in the world many of them believe that they will be unable to entirely supply all the contracts they have in hand.

## THE SPONGE CROP.

The entire sponge crop of the world, as estimated by the Government of France about four or five years ago, was a trifle over \$2,000,000 per year. Of this the product of the Florida fishery is \$350,000 a year, in a good year. Out of this product, \$150,000 worth, or thereabouts, is exported, leaving \$200,000 to be consumed in the United States. Of the entire \$2,000,000 this country consumes \$500,000 worth.

Headquarters for

## Stencil Brands

CORPORATE SEALS . . .  
RUBBER, BRASS AND STEEL STAMPS

HAMILTON STAMP & STENCIL WORKS

Hamilton, Ont.

**Extra Choice  
Hams Bacon  
Pure Lard  
Mess Pork**

**PARK, BLACKWELL & CO., Limited**  
Pork and Beef Packers,  
**TORONTO**

For your economical  
customers

**Boeckh's  
Household  
Brushes**

Will gain their  
confidence.

Good things to  
carry in your  
Stock . . .

**SOLID BACK**  
Scrubbing Brushes  
Stove Brushes  
Shoe Brushes  
Fancy Whisks  
Hair Brooms

**Chas. Boeckh & Sons**  
Mfrs., TORONTO, ONT.



**The  
Club  
Coffee**

Clubmen always want  
the best. That is how  
this Coffee gets its  
name. There are still  
a few towns unrepresented. Do you want  
a *good thing*?  
Write

**Ewing, Herron & Co.**  
Coffee and Spices  
Montreal.

Ask our Travellers to show you our LEADERS  
in BULK

Ceylon and Young Hyson

**TEAS**

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST  
HOPE TEA.

Pounds and Half Pounds. + Once Tried Always Used.

**BALFOUR & CO., HAMILTON**

**The Purest Canadian  
PICKLES**

Are made by Lytle & Co., and  
sold by all grocers.

BOTTLE or BULK.

Send for Quotations to

**T. A. Lytle & Co.**  
Vinegar Manufacturers  
TORONTO

**Canned Salmon**

HORSE SHOE - FLATS  
" " - TALL  
BEAVER  
MOSS ROSE

The leading brands at lowest prices.  
Special quotations for round lots.

**WARREN BROS. & CO.**  
TORONTO.

*S. Geary* DO YOU WANT  
**COCOANUT?**  
Returned Packages or Bulk



If so, you want the  
*June 30/97*  
**Schepp's**

THE STANDARD COCOANUT

If your wholesale grocer  
cannot supply you re-  
fuse a substitute and  
drop us a card.

Prices and samples on application.  
6-8 Bay St. — TORONTO.

The Coffee  
with a  
**PAST  
PRESENT  
FUTURE**

**Excelsior  
Blend**

Satisfies the most Fastidious.

**Todhunter, Mitchell & Co.**  
Coffee Importers and Roasters  
TORONTO

BUY  
**Ivory Bar  
Soap**

THE BEST MADE

**Sardines**

"AGATHOS," 1/4'S.

SOLE AGENTS.

Another shipment just to hand.

**PERKINS, INCE & Co.**  
TORONTO.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., June 17, 1897.

**D**ULL. That seems to be the state of trade. Markets keep bad and the people through the country complain on account of the wet. Money is very hard to get. The lumbermen are the happiest men in town. While the English market is a little off, most of the millers have sold at the high price. The American market is dull, but quite a quantity of lumber is going forward that it may get in before the new duty goes on. This has helped freights, but they are not expected to hold. Rice continues, contrary to the opinions of many, to advance. Currants are also firm. The demand at this season is not large. In tea dealers feel the effect of the forced sales earlier in the season. The travelers on the road for tea have a rather unsatisfactory time.

**OIL**—While market is not strong in burning oil no change has been made here in price. The demand is at this season light. A good movement is kept up in lubricating, for which St. John is a good market. We quote: Best American burning oil, 18½ to 19c.; Canadian, 17¼ to 18c.; prime, 14½ to 16c.

**SALT**—There is a firmer feeling in coarse salt. While stocks are large there is good steady demand. A large quantity is being used locally for the packing of alewives, and there is always a good demand from outside points. Fine shows no change. There is quite a range in Liverpool factory-filled on account of difference in quality. Canadian salt has an improved demand. The sale of this salt in this market has increased a great deal within the last few years. We quote: Coarse, 44 to 46c.; Liverpool factory-filled, 95c. to \$1; Canadian fine, 95c. to \$1 per bag.; 5-lb. bags, in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.60 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.

**CANNED GOODS**—As noted in last week's GROCER, packers are much firmer in their stand on prices than last year. In vegetables, prices are low, except tomatoes, which are quoted much higher than corn and peas. The three lines could be bought together at about the same price as last year. At present tomatoes are scarce here. Some packers show a range of 20c. per doz. in their prices for peas. Lobsters are still high. Haddies easy. Clams and sardines show fair demand. Fall salmon are offered low, but buyers are backward. Oysters show improved sale. Prunes show no change, but tend easy. We quote as fol-

lows: Corn, 65 to 70c.; peas, 80 to 85c.; tomatoes, 85 to 90c.; gallon apples, \$1.75 to \$1.80; corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.75 to \$3; 2's, \$1.75 to \$1.85; American, 3's, \$2 to \$2.25; pineapple, \$2.25 to \$2.75; salmon, \$1.25 to \$1.40; lobsters, \$2.25 to \$2.50; haddies, \$1.15 to \$1.25; clams, \$5 for 4 doz; chowder, \$2.60 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

**GREEN FRUIT**—This and fresh fish are the only lively lines at present. With the falling price in strawberries the demand improves. Valencia oranges hold the quality particularly well this year, and prices keep low. There is a fair demand only for Messina oranges and bloods. Lemons are rather lower. But few apples are selling or are for sale. Bananas have large movement. Lettuce and currants are lower; also pines, which have a much improved demand. Tomatoes are lower. Rhubarb is plenty and cheap. We quote: Messina lemons, \$2.50 to \$3; oranges, Valencia, \$5 to \$5.50; Messina oranges, \$2.75 to \$3; blood oranges, \$2 to \$2.25; bananas, \$1.00 to \$2.25; lettuce, 25 to 30c. per doz.; pineapples, 10 to 12c.; strawberries, 12 to 15c.; rhubarb, 1 to 1½c. per lb.; cucumbers, 80c. per doz.

**DRIED FRUIT**—Is perhaps the quietest line at present. In dried apples, which have been so dull, there is not even a prospect of better prices after new fruit comes in. Evaporated ~~keep low~~, Raisins, much to the satisfaction of holders, are light stocks. Prices are easier. Currants are scarce and higher. Dealers are not anxious to sell except cleaned. Onions are quoted rather lower, but hold their price well. Very few Bermudas are in the market this year. California prunes, in which there had been some movement, are dull. We quote as follows: Valencias, 5¼ to 6c.; California L. M. 3-crown, 6¼ to 7c.; London layers, \$1.75 to \$2; currants, cases, 5½ to 5¾c.; bbls., 5 to 5¼c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 7 to 7½c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples 3 to 3½c.; evaporated apples, 4¼ to 4½c.; onions, 2¾ to 3c. per lb.; Bermuda onions, \$2.50 per crate; coconuts, \$3.50 to \$3.75 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Valencias, layers, 6½ to 7c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

**SUGAR**—Dull. Dealers look for rather improved demand during the berry season. Prices keep low, particularly granulated. There is hardly any sale for dark sugar.

We quote: Granulated, 4¼ to 4½c.; yellows, 3¼ to 3½c.; Paris lump, 5¼ to 6c.; powdered, 5½ to 6c.

**MOLASSES**—In Barbadoes people do not know what to think. Prices at the island have gone down to a point never thought of. There is, however, no large buying on the part of dealers here. The demand for Barbadoes having become light and the hot season coming on, merchants do not like to run chances of sour goods. Porto Rico market is better. With no large stocks, prices are firm. St. Croix here is held low, and the quality of same is nice. In syrup there is no business at present. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 28c.; New Orleans, bbls., 25 to 27c.; Antigua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 23c.

**DAIRY PRODUCE**—Except in eggs prices are lower. Butter is offered very low from Ontario and Quebec, and local made is coming in more freely. Where quality is good there is steady demand, though at rather lower prices. There is no market for poor butter. Cheese are lower. Local made cheese are now taking the place of Ontario. Factories report milk scarce. Eggs are higher and present stock light, shippers holding back on account of the low prices. We quote: Dairy butter, 15 to 17c.; creamery, 18½ to 19c.; prints, 20 to 21c.; eggs, 8 to 9c.; cheese, 9½ to 10c.

**FISH**—Salmon are a good catch and find a ready sale, though at somewhat lower prices. They are chiefly shipped to Boston, though shipments are made to many other places. Shad are now getting scarce, the size of fish running smaller. In gaspereaux, run is also getting over. Demand for them for bait has been large this season. About the usual quantity has been packed into alewives. No prices have yet been made on these fish, but it is thought the market will rule easy. A few new dry cod are coming in. They find a fair sale at easy prices. For pickled fish, the sale at this season is light. In smoked herring there is no improvement. Receipts are light. Lobsters continue to find better markets elsewhere. Halibut is higher and catch is beginning to fall off. We quote: Large cod, \$3 to \$3.25; medium, \$2.60 to \$2.75; pollock, \$1.10 to \$1.15; bay herring, \$1.25 to \$1.30 per half-bbl.; smoked, new, 5 to 6c.; shad, half; bbl., \$4.50 to \$5.50; boneless, 2½ to 8c.-Barrington, \$3 per bbl.; Shelburne, \$3.25 per bbl.; lobsters, 4 to 10c. each, small; gaspereaux, 40 to 50c. per 100; halibut, 8 to 9c. per lb.; fresh shad, 12 to 13c. each; salmon, 10 to 12c.

**PROVISIONS**—There is light sale, with prices, except on smoked meat, very low. Lard particularly is low. This has improved the movement in this line. Smoked



# EAST INDIA PICKLES

The most delicious Spiced Pickle ever prepared.

Handsome Glass-Stoppered Bottles.

A. E. Richards & Co.

Agents  
HAMILTON, ONT.



Lunch in 10 minutes from a can of Heinz baked beans. You can't beat 'em for taste.

Other Popular Specialties

SWEET PICKLES  
INDIA RELISH

TOMATO CHUTNEY  
TOMATO KETCHUP  
ETC.

For sale by

Hudon, Hebert & Co., Montreal.  
H. P. Eckardt & Co., Toronto.

MEDALS--

PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

The GENUINE  
always bear this  
Keystone trade-mark



meat business is about over. In barreled pork and beef sales are light, the advantage rather with beef. We quote: Clear pork, \$14 to \$15; mess, \$12.50 to \$13; plate beef, \$12.50 to \$13; hams, 11 1/2 to 12 1/2 c.; rolls, 8 1/2 to 9c.; pure lard, 7 1/4 to 7 3/4 c.; compound, 6 1/2 to 7c.

FLOUR, MEAL AND FEED—Manitoba flour, which has held its price much better than Ontario grades, is now also moving downward. While the flour market is easy, there is little change in price here. Oatmeal started to move upward, but was not equal to the task. Oats are firm, particularly P.E. Island. Cornmeal continues to have large sale, and the low prices show no change. Beans are trying to work up, but it is slow movement. Barley and split peas are rather lower here. In seed sale is about over. It has been a successful season. Hay finds better sale at rather higher prices. Feed is rather lower, particularly bran. We quote: Manitoba flour, \$4.80 to \$5; best Ontario, \$4.50 to \$4.60; medium, \$4.25 to \$4.35; oatmeal, \$3.35 to \$3.40; cornmeal, \$1.75 to \$1.80; middlings, car lots, in bulk, \$15 to \$16; bran, do, do, \$14.50 to \$15; hand-picked beans, 85 to 90c. prime, 70 to 80c.; oats, 32 to 33c.; hay, \$12.50 to \$13; barley, \$3; round peas, \$1.15; split peas, \$3.10 to \$3.25; yellow eye beans, \$1.50;

timothy seed, Canadian, \$2 to \$2.25; do. do., American, \$1.75 to \$2; clover, 8 3/4 to 9c.; alsike, 8 1/2 to 9c.

#### ST. JOHN NOTES.

Steamer Westport on her last trip took 50,000 gasperaux to the St. Mary's Bay fishermen for bait.

Merritt Bros. & Co. received this week a car of Coleman's salt. The Coleman 5c. cartoon is a handsome package.

A. A. McClaskey, who has of late years been with the firm of Taylor & Dockrill, is starting business on his own account.

THE GROCER extends congratulations to Mr. H. H. Reid, bookkeeper for T. S. Simms & Co., who was this week married to Miss Pauline Lane.

W. H. Thorne & Co., the large wholesale hardware people here, received one day this week 500,000 cod hooks, and the same day shipped 350,000.

Lumber is being shipped to English ports from here at about the rate of three million per day, there being upward of twelve steamers loading here all the time.

The imports by the West India steamer for St. John this month were light, owing to the dropping off in the demand for Barbadoes molasses. Among other goods were 250 casks Barbadoes molasses, 35 half-bbls.

tamarinds, 32 crates Bermuda onions, 500 bags cocoanuts. Some of the last named were for Montreal and Toronto.

Mr. S. J. Cherry, who has many personal friends here, has been pushing his "Jersey Lily" flour here this week. He is represented in this market by I. C. Bowman.

Smith & Tilton, brokers, of this city, have this spring remodelled their offices. They are now settled, and while always having pleasant offices, a marked improvement has been made.

Mr. Francois Solari, of Smyrna, this week called on the trade here in company with his local representative, Mr. E. T. Sturdee. Mr. Solari was much pleased with St. John and with his reception by the trade.

There has been some interest in tea circles here over the report that quantities of teas which had been refused admission into the United States were being sent to the Canadian market. While this may be true, it is not of necessity bad tea, as the new standards in the United States are very high. The Canadian law is also such that if bad tea were being shipped here Canadian appraisers could reject them.

The Eby, Blain Co., Ltd., are offering special values in French and Bosnia prunes this week—splendid 5c. retailers: "Etolia" and "St. Andre" brands.

# PARIS GREEN

Write For Lowest Prices.

GUARANTEED GOVERNMENT STANDARD  
STOCK LIMITED

PEUCHEN & CO., 10 and 12 Bay St., TORONTO

## HINTS TO BUYERS.

[This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

**T**HE Davidson & Hay, Ltd., are quoting special prices this week on 4-crown extra select layer Valencias. Buyers should get some of this fruit before it is all gone.

Have you bought your season's supply of Wilson's fly pads?

Wilson's root beer in stock with the Davidson & Hay, Ltd.

McWilliam & Everist received a car of fine southern tomatoes Thursday.

T. A. Lytle & Co. report an unusually brisk season in white wine vinegar.

The Davidson & Hay, Ltd., have arriving this week imported polished Patna rice.

T. Kinnear & Co. are offering new pack "Horseshoe" salmon for future delivery.

The "Salada" tea packing staff has been working night and day during the past week.

Cowan's sweet and plain chocolates for confectioners are meeting with a good sale just now.

D. Gunn, Bros. & Co. report an active demand for their smoked meats and long clear bacon.

Northrup & Co. have been appointed selling agents for Brown's canned clams.

This brand was awarded highest prize at World's Fair, Chicago, 1893. Prices will be given on application.

Clemes Bros. have just received two cars of bananas, two cars of tomatoes and one of cocoanuts.

Warren Bros. & Co. are in receipt of a shipment of Jamaica crystal sugar. It is a handsome sugar.

An excellent line of selected raisins are being offered the trade at a bargain price by W. H. Gillard & Co.

Warren Bros are offering for immediate shipment "Horseshoe" salmon in flat tins at \$1.50 to \$1.60 per dozen.

The Davidson & Hay, Ltd., have in stock Crosse & Blackwell's malt vinegar in glass and Burnett's in bulk.

Northrup & Co. report the best season's trade yet in "Golden" finnan haddies, and are gaining new customers all the time.

W. H. Gillard & Co. are offering snaps in figs, which are in sound condition. "It will pay the retailers to investigate," they state.

Archdale Wilson & Co.'s advertisements evidently show they are in earnest about preventing the sale of imitations of their fly pads. Being perfectly assured as to their legal rights and the goods having a very large sale, they advise us that they intend proceeding against all infringements. A word to the wise is sufficient.

The Cowan Co., Ltd., are advertising their "Hygienic" and "Perfection"

cocoas. They claim that tourists and campers cannot take a better specific against malaria than their celebrated "Hygienic" cocoa.

The manufacturers of Gillard's new pickle and Gillard's new sauce, of London, England, announce that two more gold medals have been awarded their goods for superior excellence, making ten within the past few years.

## GROCERY ASSOCIATION BANNER.

The Grocery Clerks' Association of Montreal have had a handsome banner made, and on Sunday evening last the members of the association assembled at their rooms, corner St. Catherine and St. Elizabeth streets, and, headed by an excellent band secured for the occasion, marched to St. Peter's Church, where the ceremony of "blessing the flag" was performed. The service was of a very impressive and interesting character. A large number of the friends of the association were present.

## LOBSTERS IN NEWFOUNDLAND.

The St. John's, Newfoundland, correspondent of The Fishing Gazette, says:

"Lobsters are becoming a scarce article in this country, and right in this city as high as \$9 per case is offered. An English firm has an agent here who visits every canning establishment in the island and secures the season's pack in advance, and the canners prefer to sell to him, as they receive cash, whereas if they sell them to the merchants they must take up at least half the amount in the goods sold by the said merchant."

# ROSE'S

WEST  
INDIA

# LIME JUICE

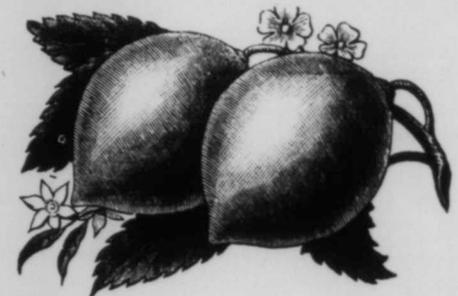
Is DELICIOUS,  
WHOLESOME  
and REFRESHING.

Cheaper and more wholesome than Lemons. Can be had from all first-class Grocery and Drug Houses.

Agents for Canada,

LAW, YOUNG & CO.

MONTREAL.



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S  
**COOK'S FRIEND**  
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

**THE ESSENTIALS OF**

# A GROCER'S SUCCESS

**STANDARDS OF QUALITY.**

**MONTREAL  
BOSTON  
CHICAGO**

**CHASE & SANBORN**

**THE . . .  
IMPORTERS**

### CHAT.

CANADA may profit much by the new United States tariff. Hawaii sugar growers say that if the clause abolishing reciprocity with the island goes through the United States Congress, they will build a large refinery at Vancouver, B.C., and sell cheap sugar to us.—Herald; Halifax.

A \$2,000 agricultural building will be erected for the South Waterloo Agricultural Society.

Mr. J. C. Trebilcock, London, has secured the contract of supplying groceries for troops in camp at London.

Three thousand people have gone into the Lake Dauphin district this spring, 2,000 by train and 1,000 by trail.

James Grieve, Exeter, has sold his Southcott property to Mr. F. J. Knight, who is moving his grocery and liquor stock thereto.

The Tillson Co., Tilsburg, has just placed in position a large boiler five feet six inches in diameter, at the oat mill for the purpose of drying oats by steam.

A cold storage building has been put up at Revelstoke, B.C., to protect butter, eggs, and other perishable products in transit to the Kootenay mining region. Revelstoke is the point at which the C.P.R. crosses the Columbia River, and where the branch railway runs southward for Arrowhead, Nakusp,

etc. One of the commissioners' assistants was left in charge of the cold storage at Revelstoke. A cold storage building has also been completed at Calgary. At these cold storage buildings goods will be stored for the shippers at reasonably low rates.

The circulation of Dominion notes on May 31st was \$21,986,703. As security for this the Government holds specie and guaranteed sterling debentures for \$12,333,512, which is \$5,346,808 in excess of amount required by law.

A banana skin lay on the grocer's floor. "What are you doing there?" asked the scales, peering over the edge of the counter. "Oh, I'm lying in wait for the grocer." "Pshaw!" said the scales: "I've been doing that for years."

"You had a fortune a few years ago. What brings you here in such a plight, my man?"

"Your honor, it was the bargain counter. My wife —"

"Fine remitted. Poor fellow, you may go."—Detroit Free Press.

W. A. Fraser and a party of six skilled oil borers from Petrolia arrived at Edmonton, N.W.T., on Monday of last week, and will resume oil boring operations in that district. Trials will also be made at Pelican Rapids and Victoria, where machinery has been taken.

The Minister of Agriculture has been advised by the egg dealers of Western Ontario that they will require fifty cold-storage cars during each of the months of July, August, September, October and November, for the carriage of eggs destined for the English market.

### PACKAGE TEAS IN THE MARITIME PROVINCES.

The pioneer of package teas in the Maritime Provinces was W. Frank Hatheway, of St. John, N.B. He began two years ago with the putting up of China teas in lead packages. He started with only two employes. Now he has 10 to 12 persons employed steadily putting up his teas in one and half-pound packages. Five years ago these package teas were imported from England and the labor, etc., all went into English factories. To-day, the labor of packing, the manufacturing of cases and the printing of the labels are all done in St. John, New Brunswick. To illustrate Mr. Hatheway's increase in his packet tea business, we note that just lately he gave an order for 60,000 labels, 1,400 packing cases and 5 tons of tea lead.

W. Frank Hatheway's teas have a large sale throughout New Brunswick and Nova Scotia.

**MANITOBA MARKETS.**

WINNIPEG, June 17, 1897.

**I**NTENSELY hot weather has set in, and already the thermometer is wandering between 85 and 90 in the shade. Vegetation in the last week has been phenomenal. One of our local market gardeners showed cucumbers of good size and quality which had been grown in the open air and were ready for the table June 10. Trade generally is very fair. About 30 creameries are now in active operation, and the average is about 1,000 lbs. each per week. The B.C. market has held up very well, but is now showing signs of glutting, and in the near future dealers will have to look to Montreal and Great Britain for a market. Butter is being offered by brokers at the Coast for 18½ and 19c. The butter manufactured is of very fair quality, but has been somewhat affected by the dryness of the season. However, the abundant warm rains of the past week have tided over this difficulty. Dairy butter, sweet yellow, is bringing 10c. per lb.

**CHEESE**—About 12 factories are working, but the supply is not yet sufficient for export. The price ranges from 8 to 8½c. per lb.

**CURED MEATS**—Prices firm. Hams, assorted, 10½ to 11c.; breakfast bacon, bellies, 10½ to 11c.; do., backs, 9½ to 10c.; short spiced rolls, 8 to 8½c.; shoulders, 6 to 6½c.; long clear, 7 to 7½c.; shoulders, 6½ to 7c.

**LARD**—\$1.70 to \$1.75 for 20-lb. pails, and \$4.25 for 50-lb. pails; pure leaf lard in 3, 5 and 10-lb. tins, \$6 per case.

**POULTRY**—Chickens, live, 50c. per pair, or 10c. lb. dressed; ducks, 50 to 60c. per pair.

**POTATOES**—Market is stiffening; 40 to 50c. per bushel for Early Rose and Beauty of Hebron.

**GREEN FRUITS**—California seedling oranges are out of the market. Supply of Med. sweets is very limited. Prices range from \$4.25 to \$4.50 per case. St. Michael's, \$5 to \$5.25 per case; few boxes fancy bloods, \$5.25 to \$5.50. California Valencias, due to arrive this week, will sell at \$5.25 to \$5.50. Lemons on Montreal steamers have not arrived in satisfactory condition, and prices are lower than they ordinarily would be owing to the immense shrinkage in repacking, and are selling from \$4.25 to \$4.75 per box, according to size and condition. Bananas, fancy stock, \$2 to \$2.75, as to size, while anything off condition goes down to \$1 to \$1.50 per bunch. Strawberries are nearly out of the market and are selling at \$2.75 per case. California cherries, very fancy, \$1.50 per box; onions, California, \$4 per cwt; cucumbers, 90c. to \$1 per dozen; pineapples, good, \$2.50 per doz.; ditto, extreme fancy large, \$3.50; To-

matoes (Mississippi), 4-box crates, \$2.25 per crate. Special features this week are California plums; small lots, \$2.50 to \$2.75 20-lb. crates; California apricots, \$2.25 to \$2.50 per crate.

**SUGAR**—Market fair and prices a little easier than formerly, granulated, 4¼c.; yellows, 4¼ to 4½c. Syrups are little changed. Glucose syrup is worth about 2c. per lb.

**RICE**—"B" is completely out of the market, but arrivals are expected in course of a few days, which will sell at 4¼ to 4½c. per lb. Later shipments will probably bring ½c. less per lb. There is plenty of Japan, which is offering freely at 5c. There is also now in transit shipment of No. 1 China rice, which will sell at 4½ to 4¾c.

**COFFEE**—Market is dull; nothing doing.

**CANNED GOODS**—Eastern packers are making enquiries as to possible wants of the jobbers. Corn, \$1.60 to \$1.65 per case; tomatoes, \$1.90 per case. Peas remain unchanged, with prices firm and demand good, at \$1.65 to \$1.70; gallon apples, \$2.25 per doz.; standard, 3's, \$2 per case; preserved, 3's, \$3.20 per case.

**DRIED FRUITS**—New apricots are offering, but buyers are a little shy, waiting for market to settle. Dates are 7c.; figs, natural, in tapnets, 4½ to 4¾c. Apples, no improvement, stocks heavy, prices, 3½ to 4c.; evaporated, very cheap, 4¾c. Currants, firm at 5½ to 6¼c., according to quality.

**BEANS**—Not much doing in this product at present. Prices very low. Prime hand-picked only bring \$1.10.

**BUFFALO BILL.**

The famous Buffalo Bill is coming to Canada again with his world-renowned show and will be in Montreal next week. Major Burke, Buffalo Bill's advance agent, arrived in Montreal on Sunday last and is busily engaged completing the necessary arrangements. Buffalo Bill will be in Montreal for the Jubilee on June 21st, 22nd and 23rd, and his detachments of English, German and United States cavalry will, no doubt, attract an extra share of attention owing to the military features of the celebration here. The wonderful work they do will be a revelation to Montrealers. It is probable that in their parade on Monday the American and English cavalrymen will march side by side with the standard of each country at their head, as was done in Boston at a celebration of the anniversary of the battle of Bunker Hill. This happy thought aroused the enthusiasm of the Boston people, more especially as a white dove perched over each flag. Our show, says the major, is an important factor in promoting international amity. That their performances showing the riding of the west have stimulated the cavalry of Europe is a claim made with apparent justice.

**PERSONAL MENTION.**

Mr. W. A. McKnight, of Liverpool, England, who has been in the United States and Canada for some weeks, sailed for home on the Germanic on the 9th inst.

Mr. G. B. Ganni, of Leghorn, Italy, was in Toronto this week.

Mr. Joseph F. Eby, of the firm of Eby, Blain Co., Ltd., is spending a few days at Trent Bridge, on the Severn, enjoying a little fishing.

The friends of Mr. Robert Duncan, who for the past thirty years has been a well-known figure around the warehouse of Perkins, Ince & Co., will regret to learn that he is confined to his bed through illness.

Mr. Henry Wright, of Wright & Copp, is away on a fishing excursion in Hastings. Strange to say, he is fishing for fish and not for business, although his friends say he is a greater expert at the latter than at the former. When Mr. Wright returns we shall know whether this is so or no. By his fish we shall know him.

Mr. Thomas Philp, of Philp & May, Cannington, spent a day in Toronto this week. Mr. Philp reports that the crops in his neighborhood have improved a great deal during the past few days and that the business outlook is fairly good. While little or no building was being done in Cannington, a number of farm buildings were being erected in the vicinity, notably barns, of which some fine ones were being constructed.

**LOBSTERS VERY FIRM.**

Advices from the Maritime Provinces with regard to lobsters point to a much lighter pack than usual this season. Several wholesale grocery houses in Montreal, who had already placed fair sized contracts with the packers, tried to double their orders the other day, but could not do so. The packers were willing to accept all the business they could handle, but while the spirit was willing the flesh was weak, several expressing the fear that they would have difficulty in supplying contracts now in hand without considering the question of fresh orders. As a result values on lobsters are extremely firm, and the very best figure at which they are obtainable is \$9 per case in round lots.

"Jubilee" stove enamel, to retail at 10c. per tin, is for sale by the Eby, Blain Co., Ltd.

Price's rennet wine, also Pure Gold rennet wine, is in stock with Lucas, Steele & Bristol.

The Eby, Blain Co., Ltd., are offering "Horseshoe" salmon, to arrive in September, at specially low figures.

**DECREASED IMPORT BUSINESS.**

THE Montreal Custom house issued their returns for the month of May last Thursday, and it only requires a glance at these figures to convince anyone that the volume of import business at the leading port of the country has been largely decreased as compared with May last year. The total dutiable goods this year were valued at \$1,524,909; the free, 1,084,415, and the coin and bullion, \$24,900; a total of \$2,634,224; against \$1,929,094 dutiable, \$1,120,631 free, and \$402,614 coin and bullion, a grand total of \$3,452,339 for May, 1896. The following table, giving a few of the leading articles of import, will emphasize how general import business has shrunk:

	1896.	1897.
Rice.....	\$ 82,273	\$ 2,065
Bicycles.....	31,162	28,941
Cottons.....	115,742	95,036
Fancy goods.....	28,543	30,044
Oranges and lemons.....	19,273	8,169
Furs, etc.....	37,700	27,367
Hats and caps.....	18,006	22,439
Iron and steel.....	250,577	247,815
Leather.....	28,278	40,665
Silks and satins.....	45,581	36,538
Wines and spirits.....	54,027	33,967
Sugar.....	209,919	7
Tobaccos.....	8,997	3,468
Woolens.....	125,767	113,201
Coffee.....	23,854	9,410
Tea.....	17,054	8,948
Raw cotton.....	54,822	53,418
Raw furs.....	38,663	27,252
Crude India rubber.....	70,605	26,691
Steel rails.....	54,007	9,436
Raw silk.....	12,954	9,720
Leaf tobacco.....	131,988	19,685
Wool.....	42,153	6,166
	\$1,503,045	\$870,348

**CHEESE FACTORIES IN N.B.**

In Carleton County this season the cheese production will probably be a good one. Factories will be in operation at Tracey's Mills, Bloomfield, Lindsay, Jacksontown, Waterville, Avondale, Richmond, McKenzie Corner and Glassville. The factories at Hartland and Bellville will be idle. In Victoria County the Salmon Hurst factory will operate; in Madawaska, the factories at

St. Hilaire and St. Francis; in York, the factories at Southampton, Keswick Ridge, Cardigan and Stanley; in Queens, the factories at Hampstead and Queenstown; in Sunbury, the factory at Sheffield, and in Charlotte, the creamery and cheese factory at Oak Bay. J. Frank Tilly, of Woodstock, is dairy inspector for these counties.—Despatch, Woodstock, N.B.

**NEW POST OFFICES.**

On June 1 there were 16 new post offices opened in Canada. These were as follows: Blue Sea Corner, Cumberland, N.S.; Centre Hampton, King's, N.B.; Deer Park, Yale and Cariboo, B.C.; Eskdale (reopened), Bruce, W.R., O.; Lakewood, St. John, N.B.; Lawfield (re-opened), Sunbury and Queen's, N.B.; L'Islet Station, L'Islet, Q.; Maple Lake Station, Muskoka and Parry Sound, O.; Muldoon, Pontiac, Q.; Richfield, Digby, N.S.; Riviere Famine, Beauce, Q.; Ste. Emile Junction, Joliette, Q.; St. Rosette, Gloucester, N.B.; Short Beach, Yarmouth, N.S.; Tamarisk, Marquette, M.; Vananda, Burrard, B.C.

A shipment of Booth's canned pineapples arrived this week for the Eby, Blain Co., Ltd.

A shipment of Stower's lime juice, lime juice cordial and lemon squash is to hand with Lucas, Steele & Bristol this week.

The Eby, Blain Co., Ltd., are making a special drive in raw sugars in bags and will be pleased to mail samples and prices to buyers.

Lucas, Steele & Bristol have just received their supply of Sicilian lemonade tablets, Sicilian orange phosphate tablets and Sicilian strawberry tablets, packed in neat counter boxes of 1 dozen each.

An invoice of Codou's macaroni just to hand with Lucas, Steele & Bristol contains an assortment of 1-lb. packets of graines de melon, lentilles petites, etoiles petites, oils de perdrix; put up in 10-lb. boxes.

**INSTRUCTIONS TO SHIPPERS.**

McWilliam & Everist have made their spring announcement in the shape of a little book of information and advice. As it goes mostly to the dealers throughout the country who supply them with fruit, advice in regard to care of trees and methods of planting is given, which may be imparted through these to the growers. It is the object of this firm to improve Canadian trade in the fruit line, and in this pamphlet they have given information which is gathered from the experience and advice of nurserymen who have made this subject a special study. Transplanting, planting, pruning, staking, mulching and hedging are all dealt with, and several spraying mixtures and times for spraying are given.

Directions for shipment appear also, while the few pages added to allow the shipper to keep an account of goods shipped to the firm render the announcement very handy indeed.

Here are a couple of extracts from the instructions to shippers:

Be careful when picking fruit to see that the top of the basket is a fair sample of what the package contains, and your fruit will command better prices throughout the season, as the purchaser buys the fruit by what he sees, and if it turns out small he will in future refrain from buying any fruit put up by the same shipper. Where it is possible we would advise you to grade the fruit; separate the small from the large and send in different baskets.

Avoid shipping to arrive on holidays as much as possible, as they are poor market days. As a rule fruit has to be cleared out at very low prices to pedlars or held over. We understand fully the difficulty in complying with this request, but it would be better to pick your riper fruit and send it the day before.

**THE INTEREST BILL.**

In Sir Oliver Mowat's Interest Bill, it will be remembered that a limit of 8 per cent. was set on money. Since it was introduced it has been urged upon Sir Oliver that this limit would seriously interfere with business, so he has proposed that the original provision of the bill containing this restriction be struck out and a clause introduced which would render illegal, interest over 6 per cent. per annum which was not stated in the agreement to be equivalent to a certain percentage per annum. The amendment was adopted, but as the bill was not reported there may be a further discussion upon this particular feature.

**LAPORTE, MARTIN & CIE.**

Agents for

IMPORTERS AND WHOLESALE GROCERS

P. Richard's Brandy

Mitchell's Scotch and Irish Whiskeys

Vve Amiot Champagnes

72 to 78 St. Peter Street, MONTREAL

FAC SIMILE OF CASK LABEL.



# PURNELL'S

**PURE**  
**PLAIN and SPICED**

## MALT VINEGARS

**FOR PICKLING and TABLE USE.**

# Brewery, Bristol, England.

Have you figured out what the reduction in tariff means in the cost of our vinegars?

### AGENTS

St. John, N. B.—W. S. CLAWSON & CO.

Montreal—J. M. KIRK, Imperial Buildings, St. James St.

Toronto—J. WESTREN & CO., 73 Carlton St.

Hamilton—W. H. GILLARD & CO., Wholesale Grocers.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

### THE OUTLOOK IN MANITOBA.

MR. G. F. GALT, the head member of the firm of G. F. & J. Galt, is in Toronto for a few days, having come down from Winnipeg last week. Knowing that this firm runs one of the most prominent grocery houses of the west, and that Mr. Galt is well informed on every subject concerning the welfare of that part of the Dominion, THE GROCER called on him.

In the course of the conversation I asked him—as every one from Manitoba is asked—how the prospects were for a good crop this year.

“Well,” he said, “they might be better and they might be worse. Yes, the reported dry spring was a fact, and the growth has not been very abundant; May has been rather backward, but the recent rains have brightened the hopes of the farmers. The large increase in acreage, too, will make a vast difference in the amount of grain produced this year.”

Continuing, he said that trade was good in the west, but as his trade was confined to, or rather scattered over, Manitoba and the Northwest, he spoke in regard to these districts only.

“Well, can you see the reflection of the gold mines or the head-lights on the engines of the new railways in Winnipeg yet?” I asked.

“Perhaps slightly,” he answered. “If British Columbia booms, a market will be opened up for the produce of the districts into which our travelers go. The mines in the district around Rat Portage will aid us in the same manner.”

He concluded our short conversation by saying that the sales of “Blue Ribbon” tea, from the Toronto agency under the management of Mr. Mackay, had exceeded his expectations.

### MODERN COOKING.

The following lines on “Cooking According to Science” appeared in a recent issue of The New England Magazine:

Give me a spoon of oleo, ma,  
And the sodium alkali,  
For I'm going to bake a pie, mamma,  
I'm going to bake a pie.  
For John will be hungry and tired, ma,  
And his tissues will decompose;  
So give me a gramme of phosphate,  
And the carbon and cellulose.

Now give me a chunk of caseine, ma,  
To shorten the thermic fat;  
And hand me the oxygen bottle, ma,  
And look at the thermic tat;  
And if the electric oven's cold  
Just turn it on half an ohm,  
For I want to have supper ready  
As soon as John comes home.

Now pass me the neutral dope, mamma,  
And rotate the mixing machine,  
But give me the sterilized water first,  
And the oleomargarine,  
And the phosphate, too, for now, I think,  
The new typewriter's quit,  
And John will need more phosphate food  
To help his brain a bit.

### FOR DRYING FISH.

While the demand for fish, the world over, is steadily increasing, the demand for and consumption of salt fish is steadily declining. The salt fish market is gradually being supplanted by the supply of dry fish from Nova Scotia and St. Pierre.

The United States have hitherto carried on quite an export trade, particularly with Hayti and San Domingo, in pickled salt fish, but these markets are now being supplied with the Canadian cured dry fish. These fish are also going to tropical countries, such as Africa and South America.

This falling off in consumption of salt fish is being felt severely all along the New England Coast, for the Americans themselves prefer the “English” dry fish. In the past on importations of this brand the Americans had to pay a duty of 75c. per cwt., and under the new American tariff the duty will be largely increased.

The secret of this Canadian success lies in the fact that Whitman's drying process has been used in the Maritime Provinces only. Were it not for the difficulty of drying the codfish in such a humid and fickle climate as prevails on the Coast, these light salted, hard dried fish could be made in New England, but as it is they are being dried only in Nova Scotia.

Mr. Whitman is now, however, trying to sell the right of this patent process for operation on the New England Coast.



# The Hamilton Cash Register

is the National Cash Register with all the Latest Improvements Up to Date.

We guarantee to save you from \$10 to \$100 in the price of a National Cash Register. We are now making over ninety different kinds of National Cash Registers, and can supply you with the following :

No. 301 1-2 at \$40.00.      No. 302-C at \$50.00.      No. 303 at \$60.00.

We have a number of second-hand total-adding National Cash Registers on hand which we will sell for less than half the price paid to the National Cash Register Co.

WRITE FOR CATALOGUE.

**HAMILTON BRASS MFG. CO., Limited. - HAMILTON, ONT.**

S

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world and for ily de- adually ry fish

ried on y with alt fish, upplied These es, such

salt fish ie New them- i. In the nd the 5c. per ariff the

s lies in ess has es only. ing the climate t salted, ew Eng- ed only

rying to for oper-

## Cash for Butter

Choice crocks and tubs wanted. Highest market prices paid for good stock nicely packed.

## Dried Apples

Write me for price and mail sample before you sell. Am always open to buy these goods.

## Jams, Jellies and Fruit Vinegar

of choice quality for sale at right prices. Also a special line of **LEMONS**—good, sound stock—at a bargain.

**R. J. GRAHAM**

**Belleville, Ont.**

### TOO MUCH CREDIT.

**A** MERCHANT sat in his office with a pen clinched in his fist, a look of distress his countenance bore while his eyes were full of mist, says Omaha Trade Exhibit. On the table before him lay a book representing the labor of years, and the items shown on the debit side told the cause of his look and his tears. For years he had struggled, figured and saved, in the hope that he might lay away a little stuff for the comfort of age and provide for a rainy day. He had toiled from dawn till dewy eve for twenty years or more and every man who bought on time knew "Uncle Jake" kept store. The fellow who is on the beat, the man with nothing to do, or anyone in need of things, bought of Jake without a sou. All had their names on old Jake's book with balances in red, and now "hard times" had struck the town, the old man wished 'e was dead. His bills came due—this never fails—jobbers must have their pay, or else the festive sheriff gets his work in right away. A draft was made on Uncle Jake—which draft he failed to meet—and now the sheriff had the keys while Jake was in the street. "Credit" had done it. The case was plain. The story was fully told in the book which lay on the table before poor Jake—but the story is old. He couldn't refuse the customers time.

They would pay him, he thought, some day; but alas! for his faith in human kind, so many do faith betray! But time rolled on—as time does do—Old Jake was clear dead broke; his youth was gone, his old friends too; 'twas plain he soon would "croke." The world seemed like a blank to him, his face was wrinkled and wan, his form was bent, his step unsafe, he was old, but yet a young man. Credit had done it. The worry disease was claiming Jack for its own; it was now apparent that pretty soon he would go to a brand new home; a home beyond this world of strife, where men are tried and true and live out God's commandments. "Do unto others as you would have others do unto you." The papers said one Sabbath morn that Jake had sickened and died; business reverses had killed the man; left his family in want beside. The preacher who said the last sad rites, from the store book took his text; he said that the ledger had murdered the man, and he talked as if he was vexed. How many men, this good man said, were sent to early decay by books like this with accounts unpaid, he was not prepared to say.

That they were many he fully believed and he thought it was now full time that those who could should pay their bills and business men draw the line against too reck-

less a crediting, if they would escape the fate which overtook the man in the box, before it was too late.

Now, this is not a fancy sketch. "There is more truth than poetry in it." And we don't intend any reflection on our poetry, either. Business men should draw a lesson from it.

### GETTING READY TO BUILD THE ROAD.

Freight cars in the C.P.R. yards are now being loaded with grading implements, tents, groceries and other supplies for the early construction work on the Crow's Nest Pass railway. It appears that the sub-contractors have been given a "tip," which has caused them to make all preliminary preparations to commencing the work at once. The Fairchild Company yesterday loaded four cars of wagons, scrapers, etc., and it was learned that their destination was the Crow's Nest Pass line. Several contractors in the city have been showing unwonted energy lately, and although they have nothing to say regarding the cause, it is well understood that it means that work on the line will be commenced as soon as those holding the contracts can get their supplies in the field. It is estimated that nearly \$50,000 was spent recently in the city purchasing supplies.—Free Press, Winnipeg.

As the 48th Highlanders of Toronto have gained the highest honors for proficiency in drill, so has the . . .

## English Army Blacking

FOR ITS EXCELLENCY OF QUALITY.

This BLACKING is now being used in almost every English-speaking colony the world over. Canadian visitors at the Bisley Rifle Ranges in England will find the English Army Blacking being used by the troops there.

**THE F. F. DALLEY CO., Limited**

**HAMILTON, CANADA**

# God Save The Queen



One of the most remarkable  
as well as most far-reaching  
benefits of Her Majesty's long  
and prosperous reign is the  
growth and development of

## British Grown Teas.



When she ascended the throne in **1837**  
**Ceylon and Indian Teas** were an  
unknown factor in the com-  
mercial world ; to-day in **1897**

# Ceylon and Indian Teas

## RULE THE WORLD

**Hats Off !!**

**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**E**LIE PERRON, general storekeeper, Isle aux Coudres, is offering to compromise at 35c. on the dollar.

Cleophas Begin, grocer, Levis, Que., has assigned.

M. Elliott & Co., grocers, Montreal, have filed a consent of assignment.

The sheriff is in possession of the stock of the Vancouver Biscuit Co., Vancouver.

Joseph Lebarge, grocer, Toronto, has assigned to E. R. C. Clarkson, Toronto.

The Boehmer-Co., general store, Berlin, are offering to compromise at 50c. on the dollar.

Richardson & Loree, general storekeepers, Carman, Man., have assigned to J. Armington.

J. B. Laforest, general storekeeper, St. Perpetue, Que., has assigned to Lamarche & Benoit.

A meeting of creditors of J. M. Deschatelets, jr., grocer, Montreal, was held on the 15th inst.

Cumminger Bros., general merchants, Sherbrooke, Que., are asking for an extension of time.

Hamlin & Burk, general store, Elmsdale, Ont., are offering to compromise at 50c. on the dollar.

The Great Northwestern Tea Co., (J. M. Teichmann, proprietor) Winnipeg, has assigned to S. A. D. Bertrand.

F. B. Latour, general merchant, St. Polycarpe, Que., has assigned. A meeting of his creditors was held on the 17th inst.

S. H. Northcott, general storekeeper, Hespeler, Ont., is offering to compromise with unsecured creditors at 25c. on the dollar cash.

J. W. Wooster & Co., grocers, Rat Portage, have assigned to P. H. Clark, Rat Portage; a meeting of the creditors is called for the 25th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Deslongchamps, Auclair & Co., grocers, Montreal, have dissolved.

Black & McCance, grocers, St. Thomas, Ont., have dissolved partnership. John A. McCance continues.

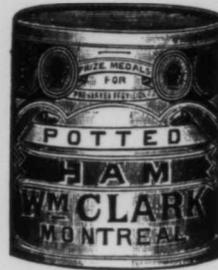
Renard & Schorr, dealers in butter, Vancouver, B.C., have dissolved partnership. J. E. Renard continues.

A partnership has been formed in Montreal to run a grocery business under the style of J. Forest & Co.

George Chisholm has been registered as the sole partner of Angus Chisholm, grocer, New Glasgow, N.S.

Villeneuve & Wilson have started a cigar manufactory in Montreal. Eugene W. Villeneuve is proprietor.

Oliver Roy and Joseph Cusson have formed a partnership to carry on a grocery

**TO THE TRADE**

Try a case of

**CLARK'S TOMATO SOUP**

It will please your customers.

**SOLD BY ALL WHOLESALERS****W. CLARK, Montreal**

business in Montreal, under the style of Roy & Cusson.

Chase & Sanborn, tea and coffee merchants, Montreal, have dissolved, and a new partnership has been formed under the same style.

John O'Donnell, sr. and jr., have formed a partnership to do a grocery business in Quebec. They are trading under the style John O'Donnell & Co.

J. L. Ballantyne has been admitted as partner to the firm Manley & Averil, general storekeepers, Grand Forks, B.C. The style now is Manley, Averil & Co.

SALES MADE AND PENDING.

E. Fernando, fruit merchant, Rossland, B.C., is giving up business.

A. Ferland & Co. are opening out a general store in Nelson, B.C.

E. Masse, grocer, Montreal, has sold out his St. Catherine street branch.

The assets of A. Laroche, flour merchant, Quebec, are advertised for sale on the 17th.

E. R. B. Hayward, general storekeeper, Whitby, Ont., is advertising his business for sale.

James Proctor, grocer and flour and feed merchant, Niagara Falls, Ont., has sold his stock.

The stock of the estate of Bernard Taylor, grocer, Montreal, has been sold at 52c. on the dollar.

The real estate of Narcisse Lemire, grocer, Montreal, Que., is to be sold at auction on the 6th prox.

The stock of Strong & Co., general merchants, Lachute, Que., has been sold at 68c. on the dollar.

Christina Illing, who has been running a grocery and liquor business in New Hamburg, Ont., is advertising the same for sale.

Jos. R. Beauchamp, grocer, Montreal, has sold out his business on Dorchester street, and purchased the St. Catherine street branch of E. Masse's business.

CHANGES.

T. T. Fradette is starting a general store at St. Prime, Que.

The Atlas Canning Co. of Vancouver are winding up business.

Shera & Co. are opening up a general store at Fort Saskatchewan.

The general stock of the estate of D. St. Amour, Comber, Ont., has been sold.

D. Morrier, Montreal, has commenced a grocery business.

Stanislas Monast, Montreal, has started a grocery business.

A. J. Fox, Shogamoc, N. B., has opened out in a general business.

Ludger Mireault, Montreal, has commenced a grocery business.

Robert Stafford, general merchant, Joliette, Que., is reported to be away.

F. C. Brown has opened out a general store in Lower Southampton, N.B.

The premises of E. H. Pelletier & Co., fruit merchants, Quebec, are closed.

T. Monette & Co., cigar manufacturers, Montreal, have opened a retail store.

J. C. Allen & Co., general storekeepers, Holstein, Ont., have been succeeded by J. H. Brown.

Xavier Lemieux is the registered proprietor of the grocery business of J. T. Hamel & Co., Levis, Que.

Alphonsine Demarais is registered proprietress of the general business in Richmond, Que., carried on by Desmarais Bros.

Thos. Roy & Fils, hay and grain merchants, St. Johns, Que., are commencing business with Charles T. O. Hay as proprietor.

T. Andrew Pearson, commission and flour merchant, Wilmot, N. S., has registered a consent for his wife, Minnie J. Pearson, to do business in her own name.

FIRES.

Joseph Allaire, general storekeeper, St. Louis, N.B., was burned out. Insurance was \$1,200.

Fire destroyed the general stock of F. Benoit, and also that of H. Poirier & Fils, of Roxton Falls, Que. Both were partially insured.

The wholesale grocery and liquor stock of N. Quintal & Fils, Montreal, has been damaged by fire and water. Loss was covered by insurance.

DEATHS.

C. C. Chaisson, general storekeeper, Rogersville, N.B., is deceased.

William Walsh, of Ormund & Walsh, drug and seed merchants, Peterboro, Ont., is dead.

**The Hilliard House, Rat Portage**  
 The favorite Summer Resort of the West.  
 Strictly First-Class. Special Rates to Tourist  
 Parties. LOUIS HILLIARD, Proprietor.

**COX'S GELATINE** Always  
 Trustworthy.  
 ESTABLISHED 1725.

Agents for Canada:  
 C. E. COLSON, Montreal.  
 D. MASSON & CO., Montreal.  
 ARTHUR P. TIPPET & CO.,  
 Toronto, St. John, N.B., and Montreal

**THE BEST CANADIAN LAMP  
 OIL MADE IN CANADA**  
 Car Loads or Less. Write for Prices.

**THE QUEEN CITY OIL CO., Limited**  
 Samuel Rogers, President. TORONTO



**HELLO !!! YES,**  
 Certainly we sell  
**"WHITE MOSS"  
 COCOANUT**

Everybody is asking for it, 'tis so fresh and tender. Sells  
 so quickly. The Ladies prefer it to any other. Try it and  
 be convinced of its superior quality.

Manufactured ONLY by...  
**Canadian Coconut Co.**  
 (J. Albert McLean, Prop.)  
 MONTREAL

**GRIMBLE'S** English  
 Malt  
**Six GOLD Medals VINEGAR**  
 GRIMBLE & CO., Limited., LONDON, N.W. ENG.

WHEN YOU WANT  
 Ask for } **SALT** } Glad to  
 Prices } FOR ANY PURPOSE } Send Samples  
**VERRET, STEWART & CO., Montreal - Quebec.**



**AN AUTOMATIC SELLING MACHINE . . .**

To sell \_\_\_\_\_

**Adams'  
 Tutti Frutti**

For full particulars, apply . .

**Globe Automatic Selling Co.**

13 Jarvis Street, - TORONTO, ONT.

**PUREST AND BEST**

**WINDSOR SALT**

TABLE SALT	CHEESE SALT
BUTTER SALT	ORDINARY FINE SALT

---

Our capacity is large enough to enable us to ship all  
 orders without the slightest delay.

**WINDSOR SALT CO. Limited. Windsor, Ont.**





# STONEWARE

QUALITY THE BEST.  
PRICES RIGHT.  
TRY US.



**HART BROS. & LAZIER**  
Belleville, Ont.

Send for price list. Mention GROCER.

# THE "DIAMOND" OIL BLACKING

TRADE



MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and stove Varnish. Harness Blacking and Metal Polish.

**W. BERRY, - MANCHESTER.**

Send for samples and quotations to

**R. E. Boyd & Co.** ST. JAMES STREET Montreal

# THE ARCTIC REFRIGERATOR

All sizes; sweetest, driest, coldest, with least amount of ice. Send for catalogue. . . . .

**John Hillock & Co.** 185 Queen St. E. Toronto

THE MOST NUTRITIOUS COCOA.

# EPPS'S GRATEFUL-COMFORTING COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent, **G. E. COLSON, MONTREAL**



ASK FOR **MOTT'S**



# IMPROVED WANZER LAMP AND OVEN

Best Light Non-Explosive  
Roasts Broils  
Bakes Steams  
without impairing the light.

Several hours Lighting and Cooking for one cent. We want to reach the public through the trade. Liberal discounts. For prices and information write The

**WANZER LAMP & MFG CO.** HAMILTON.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER, Toronto or Montreal.**

# COWAN'S

Hygienic and Perfection and Cocoa Essence  
Queen's Dessert Royal Navy and Perfection  
Chocolate  
Pink  
White  
Lemon Color  
**Cocoas**  
**Chocolates**  
**Icings**  
A child can ice a cake in three minutes.

**Cowan's Famous Blend Coffee** is perfection in strength and flavor

**THE COWAN CO. LTD. - TORONTO**



Always the Same. The Best on the Market.

Have you got it in stock?

**Chard, Jackson & Co.**

Agents for the Dominion  
10 Lemoine St.  
**MONTREAL**

CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins.....	0 42 1/2
Cocoa Nibs, 11-lb. tins.....	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb
French, 1/4 s—6 and 12 lbs....	0 30
Caracas, 1/4 s—6 and 12 lbs....	0 30
Premium, 1/2 s—6 and 12 lbs....	0 30
Sante, 1/4 s—6 and 12 lbs....	0 26
Diamond, 1/4 s—6 and 12 lbs....	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4 s, 8 and 14 lbs..	0 30
Pearl, " " " " " "	0 25
London Pearl, 12 and 18 " " "	0 22
Rock, " " " " " "	0 30
Bulk, in boxes.....	0 18
Royal Cocoa Essence, ackages.....	1 40

CHOCOLAT MENIER.	
In Cases of 10x12 lb	In 12
5 case lot. bxs.	lot. bxs.
Vanilla— per lb.	\$ 0 32 \$ 0 34 \$ 0 36
Yellow wrapper,	
Unsweetened—	
Blue Premium	C 35 0 37 0 39
Pastilles—	Per case. Less than case
Yellow wrapper, 108 bxs. to the case.....	\$21 00 0 20
Croquettes—	
Yellow wrapper, 9 bxs. of 12 packages.....	\$20 00 0 20
(A. P. Tippet & Co., Agents.)	
Chocolate—	per lb.
Caracas, 1/4 s, 6-lb. boxes.....	0 42
Vanilla, 1/4 s.....	0 42
"Gold Medal" Sweet, 1/4 s, 6 lb. bxs	0 29
Pure, unsweetened, 1/4 s, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4 s, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4 s, 14 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4 s, 1 doz. in box..	2 40
" " 1/2 s, " " " " " "	4 50
" " 1 lb. " " " " " "	8 25
Homeopathic, 1/4 s, 14 lb. boxes..	33
" " 1/2 lbs. 12 lb. boxes	33

JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4 s)....	0 32
Mott's Breakfast Cocoa (in tins)....	0 45
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 22
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate....	0 27
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.....	0 21
Mott's Sweet Chocolate Liquors.....	0 19 0 30
COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/4 lb. tins, per doz..	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb....	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.....	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.....	0 35
WALTER BAKER & CO.'S.	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each...	0 46

Baker's Vanilla in boxes, 12 lbs. each	
Caracas Sweet, in boxes, 6 lbs. each	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each. .	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.....	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb. tins.	0 50
COCOANUT.	
CANADIAN COCOANUT CO.	
White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.....	0 27
" " " " " "	0 28
" " " " " "	0 29
" " " " " "	0 30
SCHEPP'S	
Improved in packages—	per lb
1 lb. package, 15 and 30 lb. cases....	0 27
1/2 lb. package, 15 and 30 lb. cases....	0 28
1/4 lb. " " " " " "	0 29
5c. package, 4 doz. in case, per doz....	



There are reasons for it.

FOR WHAT?

For the steadily increasing sales of Brantford Starch throughout the Dominion, from Halifax in the East to Vancouver in the West.

WHAT ARE THE REASONS ?

1. We look after the quality closely.
2. We put up our Starch in very attractive packages.
3. We ship promptly immediately on receipt of order.

THE BRANTFORD STARCH CO. Ltd. - BRANTFORD

For puddings, custards, etc.

ONTARIO } 38-lb. to 45-lb. boxes,	
STARCH } 6 bundles	0 06
STARCH IN } Silver Gloss	0 07 1/2
BARRELS } Pure	0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2

Lily White Gloss—

Kegs, extralarge crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs	0 07

Brantford Gloss—

1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 36 lbs.	0 09

Canadian Electric Starch—

40 packages in case	3 00
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Culinary Starch—Challenge Prep. Corn—

1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2

Granulated—

Redpath and St. Lawrence, single barrels	0 04 7-16
Redpath and St. Lawrence, 5-barrels	0 04 3/8
Acadia, single barrels	0 04 5-16

Paris Lump, bbls. and 100-lb. boxes

5 "	0 05 1/2	0 25 1/2
" in 50 lb. boxes	0 05 1/2	0 05 1/2

Extra Ground, bbls. Icing

Powdered, bbls	0 05	0 05 1/2
Very bright refined	0 03 1/2	0 04 1/2
Bright Yellow	0 00	0 03 1/2
Dark Yellow	0 00	0 03 1/2
Demerara	0 03 1/2	0 00

SYRUPS AND MOLASSES.

Dark	0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (com)	1 00	
" 2 gal. pails	1 35	1 40
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder	\$3 50
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Box Lot..... 4 20  
Box Lot..... 4 10  
Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 1 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)

Cases, each 60 1-lbs.	0 35
" " 60 1/2-lbs.	0 35
" " 30 1-lbs.	0 35
" " 120 1/2-lbs.	0 36

BLACK.

Congou—

Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—

Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

Young Hyson— PING SUYENS.

Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

Half Chests— JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.

Brown Label, 1 lbs. retailed at 25c	0 20
Brown Label, 1/2 lbs. retailed at 26c	0 21

Green label, retailed at 30c..... 0 22  
Blue label, retailed at 40c..... 0 30  
Red label, retailed at 50c..... 0 36  
Gold label, retailed at 60c..... 0 44  
Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.	0 22
Blue Label, retailed at 30c	0 28
Green Label " 40c	0 35
Red Label " 50c	0 42

Orange Label, retail at 60c..... 0 42  
Gold Label, " 80c..... 0 58  
Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's..... 0 73  
Ingots, rough and ready, 8's..... 0 71  
Laurel, 3's..... 0 63  
Brier, 7's..... 0 61  
Index, 7's..... 0 58  
Honeysuckle, 8's..... 0 70  
Napoleon, 8's..... 0 64  
Victoria, 12's..... 0 61  
Brunette, 12's..... 0 58  
Prince of Wales, in caddies..... 0 62  
" " in 40-lb. boxes..... 0 62

WASHING POWDER.

"SILVER DUST"

Case..... 72 1-lb. cartons	5 00
Half case..... 36 1-lb. "	2 50
Case..... 24 3-lb. "	4 25
Half case..... 12 3-lb. "	2 12
Case..... 100 5-cent packages	3 50
Half case..... 50 5-cent packages	1 80

WOODENWARE.

Pails, 2 hoop, clear, No. 1..... 1 45  
" 3 " " " "..... 1 60  
" 2 " " " " "..... 1 40  
" 3 " " " " "..... 1 55  
" " " painted " "..... 2 40  
Tubs, No. 0..... 8 00  
" 1..... 6 50  
" 2..... 5 50  
" 3..... 4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " XX	1 40
" " X	1 25
" " Special Globe	1 50

Matches— 5-Case Lots, Single Case

Telephone	\$3 50	\$5 70
3/4 gro. bis	3 30	3 50
Parlor	1 40	1 45
Red Parlor	1 40	1 45
Safety	4 00	4 20
Flamers	2 25	2 35
Tiger	3 15	3 35

BRYANT & MAY.

Robert Greig & Co., Agents.

No. 9 Safety, per gross	\$ 3 00
" 10 " "	1 10
" 2 Tiger, " "	5 00
" 4 " " "	2 00

Young & Smylie's

Newest... Specialty

MINT... PUFF-STRAPS

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently.

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections.

For . . . . .

# 10 cents

We will mail you a valuable little book on

## BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

**The MacLean Publishing Co.**  
27 Front St. West, Toronto.

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of all kinds and all sizes.

### GROCERS' REFRIGERATORS

a specialty. Do not order for this season before examining our lists.

**TUREKA REFRIGERATOR CO.**  
Nobis St., Toronto

## WESTERN

INCORPORATED 1881.

### ASSURANCE COMPANY

## Fire and Marine

Capital, subscribed \$2,000,000.00  
Capital - - - 1,000,000.00  
Assets, over - - 2,320,000.00  
Annual Income - 2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President  
C. G. Foster, Secretary.

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**The Wm. GANE & SONS MANUFACTURING Co.**  
OF NEWMARKET, ONT.

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TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One Pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

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TORONTO . . . . . MONTREAL

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MANUFACTURERS OF



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Established 1880.

## Walter Baker & Co., LTD.

Dorchester, Mass.  
The Oldest and Largest Manufacturer of

### PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent.

No Chemicals are used in their manufacture.

Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than any other.

Their Standard No. 1 Chocolate, put up in Blue Wrappers and Yellow Labels, is the best plain chocolate in the market for family use.

Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious and delicious; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above trade-mark is on every package.

**Walter Baker & Co., Ltd.**  
Dorchester, Mass.



TRADE MARK  
BEST SALMON  
RED

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON will take the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BRAVER, COLUMBIA and TIGER, all guaranteed prime Sea Fish.

ALL LIVE GROCERS KEEP THEM.

## J. H. TODD & SON,

Victoria, B.C., Owners.

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W. S. Goodhugh & Co., Montreal.  
Tees & Perce, Winnipeg.

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THE "GENUINE"



Is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass.



HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" Lead Glass Chimney.



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Which Gelatine?

Dealers need no longer hesitate as to which Gelatine it will pay them to push. KNOX'S has carried off the highest awards everywhere. In quality, purity and delicacy it has no equal.



The rapidly increasing demand exceeded the output of the Johnstown, N. Y., factories, but Mr. C. B. Knox, having purchased the plant of the Boston Crystal Gelatine Co., will put up their brand also, and uniform excellence and superiority will be maintained.

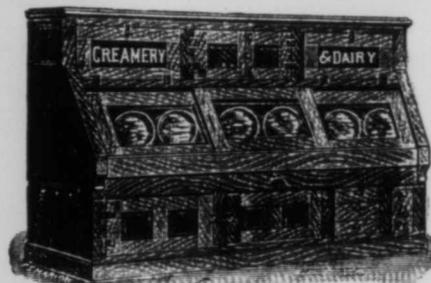
C. B. KNOX, Mfr.

JOHNSTOWN, N. Y.

- A. E. Richards & Co. - Hamilton
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- C. & E. MacMichael - St. John
- Alfred D. Hossack, Vancouver, B.C.
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AGENTS

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The "Grocer's Standard" is the Favorite.

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The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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JOHN FORMAN, 650 Craig Street MONTREAL

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retail at 25 cents.



"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retail at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retail at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retail at 25c.



PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATERPROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

