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THE PHILATELIC ADVOCATE.  
JUNE 1901.



STARNAMAN BROTHERS, PUBLISHERS,  
BERLIN, CANADA.

# Two Special Issues.

August and September numbers of this paper will be Special "Dull Season Boomers." We will not promise 100 page issues but they will be good ones.

### Advertising Rates.

We have made a special cut rate for those who wish ads in these two issues. Copy can be changed each issue if desired,

1 inch ad in August and Sept \$ .60.	3 inch ad in August and Sept \$1.50
2 inch ad in August and Sept \$1.10.	6 inch ad in August and Sept \$2.00

**1 Page in the two Issues \$3.00.**

Cash (stamps, bills or Express Order) for both issues must accompany copy for August issue to secure these rates. Forms for August issue close July 20th, and for Sept. No. on August 20th. Let us know how much space you want and we will reserve a good position for you.

Ads inserted on the Bargain Page (same copy for both issues) at 1c a word for the two issues. No charge for name and address. No ad less than 10c.

**STARNAMAN BROTHERS, BERLIN, ONTARIO.**

## Premium List.

To secure your subscription we offer the **ADVOCATE** one year and your choice of any one of the following.

- (B) 2000 Perfect Stamp Hinges.
- (C) An unused 8c Canada Jubilee stamp.
- (D) 100 all different foreign stamps.
- (E) 20 different back numbers of **ADVOCATE** mailed with next issue.
- (F) 20 word ad on Bargain page.
- (G) Half inch ad in this paper.
- (H) 20 Japanese stamps and 3 cards in a handsome album.
- (K) 50 blank approval sheets.

**Scott's 1901 Catalog** and one year's subscription for 65c.

Add 5c to your remittance and we will include a copy of our 104 page "Twentieth Century Number." with any of the above.

**STARNAMAN BROS.,**  
Berlin, Ont.

## Grand Premium Budget.

The Greatest Premium ever offered.

We will send the **ADVOCATE** one year and the complete Budget postpaid for only 25c, not 25c for each article, but 25c for everything mentioned on the list below, and a year's sub to this paper.

Each Budget contains 21 popular songs, words and music. 23 portraits of U. S. Presidents. 25 portraits of famous actresses. 62 tricks in parlor magic. 56 amusing experiments. 64 puzzles. 20 Illustrated rebuses. 101 conundrums. 52 parlor games. Several hundred jokes and witty sayings. 100 money making secrets. 100 cooking recipes. 22 toilet recipes. 200 selections for autograph album. 10 model love letters. Palmistry, Dictionary of Dreams. Guide to Flirtation. How to cure bashfulness. Psychometric Charming. Charm for healing diseases. Language of the gems. Magic age table. 17 complete stories.

Budgets furnished to subscribers for 10c each.

**STARNAMAN BROS., BERLIN, ONT.**

## VAN WIE'S BARGAINS.

1 Complete set Pan-American, unused	\$ .35
10 " " " " " "	3.20
1 " " " " " used	.12
10 " " " " " "	1.00
20 var. U. S. stamps	.05
30 " " " " " "	.10
50 " " " " " "	.25
100 Foreign postage	.06
200 " " " " " "	.16
300 " " " " " "	.45
400 " " " " " "	.90
500 " " " " " "	1.10
1000 " " " " " "	3.50
1000 Best Hinges	.08

I am still giving 100 varieties of stamps free to new agents for my

**Approval Sheets at 50%**

PRICE LIST FREE.

**A. A. VAN WIE,**  
Schenectady, N. Y.

## Canadians wanted for cash.

We want in large or small lots Canadian stamps all issues.

1851—pence issues especially desired.

1859—all values by the 10 or 100.

1868—all values in any quantity.

1869-1894— $\frac{1}{2}$  to 50c in large lots.

1897—Jubilees used or unused.

1897—4 maple leaves, all values.

1898—numerals all values.

Maps, surcharges, Registers—We buy all values and any quantity.

Write us to day, we will pay the highest possible prices. Spot cash or first class wholesale or retail exchange.

References any well known dealer in Canada or United States.

We also buy collections and job lots of foreign or American. 59

**Marks Stamp Co.,**

169-171 McCaul St, Toronto, Canada

Will buy to any amount above stamps.

**Reduced  
Wholesale Price List**  
OF  
**"Perfect" Stamp Hinges**

(The BEST hinges made).

**Canadian Prices.**

10,000—60c.      25,000—\$1.40  
50,000—\$3.00.    100,000— 5.50

Delivered free to any part of Canada.

**U. S. Prices**

We have made arrangements with the manufacturers to fill U. S. orders direct and thus save the heavy duty.    10,000—50c.  
25,000—\$1.12.    50,000—\$2.20 postfree,

Canadian customers who remit at this rate will have to pay the duty on them.

**Retail Prices**

1000—10, 3000—25c, 5000—40c. Postfree. Dealers are not allowed to cut these prices.

**Starnaman Bros.,**  
Berlin, Canada.

SALE ONE HUNDRED MILLIONS A YEAR.

**RIPANS**

**THE WONDERFUL MEDICINE.**

They relieve Distress from Dyspepsia, Indigestion and Too Hearty Eating: are a perfect remedy for Dizziness, Nausea, Drowsiness, Bad Taste in the Mouth, Coated Tongue, Pain in the Side, TORPID LIVER.

**They Regulate the Bowels.**

**They Cure Sick Headache.**

**A Single One Gives Relief.**

**WANTED**

A case of bad health that R-I-P-A-N-S will not benefit. R-I-P-A-N-S, 10 for 5 cents, may be had of all druggists who are willing to sell a low-priced medicine at a moderate profit. They banish pain and prolong life. One gives relief. Accept no substitute. Note the word R-I-P-A-N-S on the packet. Send 5 cents to Ripans Chemical Co., No. 10 Spruce St., New York, for 10 samples and 1,000 testimonials.

**LOOK** Your Future prospects in Life

and destiny, scientifically and truthfully revealed to you through Astrology. The Science of the Stars.

To be convinced send 50c for a trial reading, with your name address, sex, year, month, and date of birth, and hour if possible, and place where you were born.  $\infty$

**PROF GUSTAVE MEYER,**  
Scientific American Astrologer  
101 ashington St., Hoboken, N J.

**RICHARD R. BROWN.**

**Wholesale  
Postage Stamps.**

**KEYPORT, N. J.**

**A Good Combination.**

THE ADHESIVE, with a 30 word notice, and

THE ADVOCATE, with a 20 word notice,

**For Only 30 cents.**

Subscriptions to commence with current issues.

**STARNAMAN BROS.,  
BERLIN. CANADA.**

1s Rhodesia used cat 20c.  
12 30 word exchange notices.  
1 years' sub. to "Swap"

**All for 15 cents**

Swap for 6 months and 6 30 word Exchange notices only 5 cents. 58

"Swap" 140 Pearl Street, Rochester, N. Y.



**STAMPS** 50 different, genuine with album, only 8 cts. 1000 mixed 20c; 200 different 25c; 300 dif. 75c; 500 dif. \$2. Now 1907 List FREE. WE BUY OLD STAMPS. New Illustrated Buying List, 10c. **HUSSMAN STAMP CO.,** St. Louis, Mo.

# The California Curio Club.

The object of the "California Curio Club" is to supply its members with a collection of beautiful California Curios, sea shells mosses, etc., at the actual cost of gathering or collecting them, each member paying an equal share of the expense and receiving an equal share of all shells and curios gathered.

The first shell gathering expedition will be to San Nicholas Island about 70 miles off the coast of California where thousands of beautiful and some rare shells, mosses, Indian relics and curios will be collected. As soon as 100 members have paid \$1.00 each for membership we will charter a launch and land two experienced shell gatherers on the island with provisions to last them 15 days when the launch will return for them and all shells, curios, etc., that they have collected.

By this plan each member will secure a rare and valuable collection at the actual cost of gathering, that would probably cost all the way from \$10 to \$25 or more if bought from curio dealers.

San Nicholas is a lonely island, uninhabited for many years but at one time thickly populated by Indians who have left many relics such as Arrow Heads, Spear Heads, Scrapers, Mortars, Pestles, Beads, bone and shell fish, hooks and jewelry, a fine collection of which can be seen in the chamber of Commerce in Los Angeles. The finest Abalones in the world are found on these islands, many easterners paying the Los Angeles dealers \$1.50 to \$2.50 each for specimens that will cost our members practically nothing. Hundreds of other varieties are found, including Pink Murax, Star fish of several different varieties, Large Sea Urchins, Cowries, Tent Shells, Blue Points, Curtain Shells, from which beautiful portiers are made. Melon shells, many varieties of clam shells, Mermaids cradles, Worm shells, Paper Nautilus, Brain Coral, Trochus, Cardium Magnum, Pecten, Pearly Nautilus, Turks cap, Marlinspike, and others too numerous to mention.

## GUARANTEE.

I, Albert Carter, secretary of the "California Curio Club" personally guarantee each and every member who pays \$1 for membership to receive not less than 250 beautiful Sea Shells (assorted) an equal share of all Indian relics, sea mosses and other curios found on our expedition to San Nicholas and in addition to receive 10 "snap shot" views of our shell gathering expedition (taken on the island and en route) and mounted on cards with a beautiful spray of sea moss.

Membership limited to 100 as \$100 is the amount required to pay all expenses of the expedition. Send your application today accompanied by \$1 postoffice money order or registered letter or you may be too late. If club is full when application is received your money will be returned. Membership fee can be paid in four weekly instalments of 25c (silver) each if desired. Get two members to join with you and we will send you an "Orange Wood Basket" filled with shells and curios for your trouble.

REFERENCE: As to my honesty and integrity I refer you to any merchant or business man of Covina, Cal., (my former home). Old members please note change in address and address all communications to our permanent headquarters at address given below.

**ALBERT CARTER, Secty.,**

**12½ South Broadway, Los Angeles, Calif.**

# The Philatelic Advocate.

A MONTHLY FOR STAMP COLLECTORS.

VOL. 10, NO. 6.

BERLIN, ONT., JUNE, 1901.

WHOLE NO. 58

## The Outskirts of Philately

SECOND PAPER.

BY LOUIS G. QUACKENBUSH.

In my previous article in THE ADVOCATE on this topic, I promised my readers further discussion on some of the points raised therein. In that article, devoted as it was, to examining into the assertion made by THE ADVOCATE in the 20th century number, regarding the existence of a great host of stamp collectors who have no affiliation with philately proper, and are practically unaware what philately really is (collecting as they do in a purely casual way, without contact with any other collectors and without paying any attention to our philatelic journals) it was manifestly impossible to do more than suggest the query; in what way can this class of collectors be reached and interested in the broader phases of stamp collecting? This query, presenting many sides for consideration, is one not easily answered. It is a hard nut to crack and I am not so egotistical as to believe that, alone and unaided, I can point out the proper way to crack it. But I can at least point out what I believe are the most feasible steps that could be taken and this is my present purpose.

We may divide the matter for convenience into three sections: first what can private collectors and philatelic societies

do toward this end; second, what can dealers do; third, what can our stamp journals do. It might seem at first sight as though private collectors could do very little; but in reality they can, if they will, form an extremely powerful factor in spreading the gospel of philately. Philatelists are, as a rule, much given to hiding their lights under a bushel. A fear of being misunderstood by outsiders, a feeling that their non-philatelic friends will view their hobby as something trivial and childish, causes many collectors to zealously keep secret their philatelic proclivities. This is especially so in the smaller towns, where everyone knows everyone else. The collector corresponds freely with philatelists residing in other localities. When visiting the larger cities he takes pleasure in calling upon other stampmen. But "around home" he doesn't care to have anyone know that he collects.

Every man of course has a right to do as he pleases in such matters. But the philatelist who takes this course thereby very often loses splendid opportunities of making active collectors of persons whose interest is attracted to stamps in some casual and accidental way and who only need the fostering aid and encouragement of an experienced philatelist to really take up the pursuit in earnest, and who without such aid, are not likely to ever get far initiated into the pleasant mazes of stampdom. But suppose a philatelist is at all times

openly enthusiastic over his hobby, not only does not conceal it, but is constantly bringing it before the notice of his friends. That man is a living, walking, speaking advertisement for philately and its attractions. If he be a man of any standing himself, he gives to stamp collecting a recognized standing in his own community; and he is for that particular region the accepted high priest and prophet of the cult. Does anyone discover on old family papers, made ready for the burning, some quaint old stamps that seem worth saving from the fiery sacrifice; the thought at once occurs: why, Brown down there in the drug store, (or the post-office or the grocery as the case may be) is a stamp collector, I'll take these to him and see if they are of any value. Does any father become interested in his son's collecting efforts and discerning broader and more interesting possibilities to stamp collecting, wish to learn more about it. He remembers at once that that clever young chap Brown, the bright, go-ahead merchant down the street, is interested in stamps, and to him he goes for information. Does anyone for any reason wish to be enlightened as to anything about stamps or stamp collecting; Brown is the natural fountainhead of information. There are times, perhaps, when this becomes an annoyance. Young America in knee breeches, with his boundless thirst for additions to his 237 varieties, may sometimes sorely try his patience. But even helping the boys is a good work. If more of the philatelic army let their light shine in the same manner there would not be so many of the embryo collectors, ways and means for whose luring into active philately is what we are seeking for.

One good active collector of the Brown stripe, who is a philatelic enthusiast, heart and soul, will do more in a country town or a small city to infect likely candidates with the philatelic fever, than any other influence that could be mentioned. In a larger city, where the circle of one man's acquaintance and influence is necessarily much more limited, the results might and probably would be less tangible. But, nevertheless, there can be no question as to the good results that would follow if all philatelists, in all towns great or small, were to lose no opportunity of making known their love of stamps. There is nothing like personal work in any kind of proselyting. There is nothing that would raise philately more quickly into general notice than the entire casting off, by all collectors, of all reticence of any kind regarding their collections; and the substitution thereof of a policy of making as much of their hobby in general conversation as they would if it were of a more easily understandable nature. The man whose hobby is dogs or horses is always talking about them. He whose hobby is the drama, or baseball, or golf, or any one of a thousand other things that might be mentioned is only too anxious to enlighten those about him as to his pursuits. Why should not the philatelist be equally ready to show his colors. It is probably too much to expect any immediate and general resolution in this regard. But every philatelist who does turn over a new leaf and resolve from henceforth to give philately all the personal advertising he possibly can, will add new strength to the pursuit.

As to the philatelic societies, their part in the work is not so clear. As organized bodies, whose ostensible object of existence

is to advance philatelic interests in general, they should really be the leaders in reaching out into new fields and popularizing philately. But, unfortunately, our national societies are none of them, in their present state, in a position to devote much time or money to any such object. Their membership, even in the case of the very largest, is too small and the interest of the members themselves too lukewarm and half-hearted to admit the inauguration of any active campaign of education. Were it possible to build up a really representative society embracing all the really active stamp collectors on the American continent, forming a strong body of say eight or ten thousand members, such a body would be a powerful factor. It could engage in the dissemination of literature drawing the attention of the public to the pleasures of stamp collecting in the same manner as the L. A. W. has sown broadcast the gospel of good roads. The distribution on a large scale of attractive circulars and booklets of a character to interest outsiders in our pursuit is something that has never been tried. That if properly done it would bring large accessions to our ranks, I think there is no doubt.

It would not of course, be advisable to circulate such literature in a wholly promiscuous way. Business houses, young men's clubs, schools and colleges, and the houses of professional men and the better class of artisans and mechanics, these would be the places to which such booklets should go. Of course it could not be hoped to cover the whole of this country in one year, or in ten, no matter how much money could be brought to bear on the work. But certain sections could be chosen in which to push the work each

year and this section circularized with so much thoroughness as the money appropriated would allow. Such a society could maintain a bureau of publicity, in charge of a competent and resourceful advertising man, who would devote his time to bringing the merits of philately as plainly and forcibly before the public, as he would were he exploiting a new brand of soap. Such may seem wild and utopian. Collectors it may be argued, are hardly philanthropic enough to contribute generally to the support of such an undertaking. But in reality every person in America, be he collector or dealer, whose holdings of stamps amount to any sum at all could richly afford to contribute his mite to such a work. We may not be in philately for the sake of making money; we may be the purest of amateurs in our philatelic pursuit: but who among us would not be glad to see the monetary value of his collection doubled or trebled. Any great increase in the number of philatelists can mean but one thing: a rise in values. Not an artificial, manipulated rise, but a real tangible appreciation that can be safely reckoned as a realizable asset.

And if it is thus to the collector's interest to help on the work of gathering recruits, how much more is it to the dealer? And how little well directed efforts have the dealers of America applied to this work. Whatever missionary work has been undertaken has been directed to interesting the schoolboy. Crawford Capen's magazine *Stamps* was a notable effort in this direction. Great things were hoped for from it; but it was neither a large enough magazine, nor circulated largely enough to be of any great value. Perhaps the most effective thing



ever done in this line was the big full page ads inserted by the Mekeel Co. some years ago in the *Youth's Companion* and *Golden Days*. These were especially framed and worded to awaken the interest of people who knew very little about real stamp collecting and from this standpoint, were the most admirable advertisement for Philately ever inserted in the public prints. Various magazines and newspapers of general circulation have from time to time been tried on a small scale by many other dealers, but the result of the experiment has in few cases been encouraging.

The most feasible way, it seems to me, for the individual dealer to advertise philately and his own business at the same time is by the distribution of booklets gotten up much after the plan of those suggested above for a national society, in the territory which would naturally make his shop its trading point. An attractive booklet, neatly printed, cleverly illustrated, and setting forth at not too much length the delights of stamp collecting and the ease and small cost with which such a collection can be commenced, ought to add many new recruits to philately and develop much new trade for any dealer of enterprise to reach out for it in this way. Such booklets sent out either by mail or by distributors in a house to house canvas, would reach many of those quasi collectors described in my former paper, who have a little latent interest in stamps and need only a little enlightenment as to how large a thing stamp collecting really is, and how broad and diverse are its features of interest, to become thoroughly inoculated with the philatelic virus. Very likely any dealer trying this kind of advertising would not reap enough direct returns at

first to get back the cost. But he would be casting his bread on the waters to return after many days. Every time that he circularized his territory in this way, people would become more familiar with stamps and collecting, and many a man or woman who would never have thought of collecting in earnest had they not had the charms of Philately thus forcibly brought home to them, would be brought into the fold.

As to another phase of this matter touched on in my former paper: namely the policy pursued by many city dealers of keeping that class of their customers who are only casual buyers of stamps and know little about philately proper, as much as possible in that state of ignorance, with the idea that such trade can be better held on to than if it were more educated in philatelic ways and could pick and choose more largely as to where to buy, it will doubtless be hard to convince dealers who do this, that theirs is a most shortsighted policy. But so it is. Every dealer of any shrewdness ought to be able to see that his true interest lies in educating this class of people into real active philatelists; in making them acquainted with other collectors, and thereby inducting them into the social side of philatelic life; in bringing the best stamp literature before their notice, and striving in every other possible way to develop them into broad gauge collectors. Every dealer who does not do this is making a sad mistake. Every dealer who does do this is wise and far seeing and will gain and not lose by it in the end. Nothing that could be thought of would do more philately than for every dealer in America to adopt this broad minded policy.

Regarding the opportunities of the philatelic press, much is to be said; to much to allow of its being treated even in the most cursory manner at the tail of an already over lengthy article. We must, therefore leave the discussion of this part of the theme until another month. It is well worth a separate article.

### Fifty Philatelic Points.

Sayings and Articles of Noted Writers Carefully Condensed.

BY GEORGE W. STARNAMAN.

The first issue of stamps for Tobago did not bear the word "postage" for the reason that they performed like many other British Colonials (e. g. Bahamas, Tasmania, etc.), the double function of postage and revenue stamps. In the lower half of the circle where the word "postage" afterward appeared there was a line of simple ornamentation, and when in 1880, a separate series was issued for the prepayment of mail matter, the old design was continued for the revenue stamps.—S. B. Hopkins.

In philately as in other pursuits in life, one of the main rewards and delights is found in witnessing the pleasures of others as they eagerly examine our treasures, with glistening eyes and exclamations of wonder and congratulation.—E. H. Hall.

In 1861 the United States issued a letter sheet of blue paper with a 3 cent pink stamp containing the head of Washington to left in relief, the same as the regular 3 cent envelope stamp. They were made in two sizes. They were used for only a short time and receiving little patronage were soon discontinued.—C. A. Coolidge.

A collection of one thousand varieties, neatly mounted, and in which every speci-

men has been chosen in regard to its beauty and historical interest rather than its rarity or value, is surely to be preferred to a conglomeration of three or four thousand varieties which have been accumulated without any care or thought.—R. S. Baker.

In my opinion, specialism has come to stay. It will gain in favor slowly but surely, nevertheless it will supersede generalism in the distant future. There will probably be published "The Specialist" but it will fail, because it will be issued before there is a demand for it.—W. Lionel Moise.

Fraudulent stamps of Switzerland have been rather successful, this being due to the fact that they were printed in Switzerland and put in the market right from the home of the genuine.—E. A. Stigeler.

As true philatelists we should hail with joy the entrance of any kingdom or republic into the postal world. It is a great step from barbarism to civilization, and we should not let it go by unrecognized.—Every paget.

Little of the speculative enters into the U. S. departments, however. We know that just so many of each value of each department was issued. The supply not being equal to the demand, is responsible for the ever increasing value of the departments.—C. E. Severn.

Which derives the most pleasure and profit from his hobby—the ardent generalist or the minutial loving specialist is, and must remain an open question. My advice to all collectors is—follow your own fancy and fear no faddist. "You pays your money and you takes your choice."—Wm. E. Imeson.

**Did you See our special premium offer.**

## The Philatelic Advocate.

With which is consolidated

*The Philatelic Messenger,*  
*The Ontario Philatelist,*  
*The Stamp Reporter,*  
*The Jubilee Philatelist and*  
*Mount Royal Stamp News.*  
 Official organ Dominion Philatelic Ass'n  
 Our Motto. "Bis dat qui cito dat."

### Subscription Rates.

25 cents per year to any part of the world.

### Advertising Rates

Price for one insertion.

1 inch, 40c. 2 inches 70c.  $\frac{1}{4}$  page \$1.00.  
 $\frac{1}{2}$  page \$1.50. 1 page \$2.00.

### Reduced Rates.

12 inches of space given for \$2.00, or 36 inches for \$5.00. On receipt of remittance checks good for one inch will be sent to cover amount. These checks may be used at any time, and can be transferred as often as desired. 2 checks equal 2 in ad, 3 equal  $\frac{1}{2}$  page, etc. Ads and checks *must* be paid in advance. U. S. Revs. not accepted.

All advs. set in brevier body type.

Forms close on the 20th and all copy must reach us BEFORE that date to ensure insertion.

If this is marked it signifies that, your ad. reached us too late for this no.

Cash did not accompany your order.

We do not hold ourselves responsible for the opinions expressed by correspondents.

**X** We will exchange one or two copies with any paper published.

Address all communications to,

**STARNAMAN BROS.,**

Box 104, Berlin, Ontario, Canada.

**58** If this number appears on your wrapper it signifies that your subscription has expired. Please renew.

*Copy for advertisements for JULY issue must reach us before the 20th of JUNE or it will be too late.*

## EDITORIALS.

The Pan-Americans were placed on sale in most of the U. S. postoffices on May 1st. The first we received were from our friend Mr. H. E. Tuttle, Osage, Iowa, who sent us a complete set, very finely centered. Mr. Tuttle has our thanks for the same.

Probably no other magazines are read by so many people as the copies of The Ladies Home Journal that go to a Connecticut lady. After reading each number she forwards it to a sister in Scotland, where it is read by the household and neighbors and carefully laid away till the end of the year. The twelve copies are then given to the stewardess of a Shetland Island steamer, who retains them until read by her and all the crew. Then they are left at a remote Shetland Island town, where they serve as a sort of circulating library, passing from house to house for a year or more, until they are literally worn out.

Mr. H. A. Chapman calls our attention to the fact that the 1c Canadian stamps are now appearing shorter and wider than formerly. We have also seen the 2c in the same condition.

Canada's Industrial Exhibition at Toronto is being advertised by cancellation marks of two different designs one with the word in a shield the other, words in an oval.

In answering advertisements always mention this paper. It will do us a world of good and will also help our advertisers. It is very easy to say, "Saw your ad in the ADVOCATE," or "In answer to your ad in ADVOCATE etc." Try it.

And now the philatelic conventions until the latter part of August. ~~1861~~ 1861

We have decided, after due consideration, not to support any candidates for office in the D. P. A. through the official organ. But we will use our efforts to have the best men elected.

Some of the members of the D. P. A. put forth an effort to have the convention changed from Montreal to Buffalo, but as the plan was thought of too late nothing could be done.

"Success" the paper that teaches you how to be successful in life, is only \$1.00 a year or 10c a copy at the bookstores. One issue will make you more confident of success than you ever were before.

Remember that the ADVOCATE does not discontinue publication nor combine issues during the summer, it appears just the same and even better than in the winter months. We think too much of our readers to do this, and, therefore, our advertisers increase their space in order to be sure of keeping their customers. Many, not all, of the readers of the ADVOCATE buy in summer on account of stamps being cheaper, if you don't believe it try an ad and be convinced.

When the *Philatelic Post* was first issued it stated that it was here to stay. We mentioned this fact and the editor of the *Post* did not like our statement, but now we are compelled to chronicle the death of the *Philatelic Post*. According to the last number of the *Post* they added 3000 subscribers recently; no doubt that was too large a burden for the paper to carry.

Next month we intend to start a new monthly feature: namely having a list of new issues of stamps which appear during the month. We hope it will be appreciated by our subscribers.

With this issue of the ADVOCATE we complete the largest volume in the ADVOCATE'S history. Nearly 200 pages during the first six months of the year; see how many other stamp papers can equal it; we mean strictly philatelic papers.

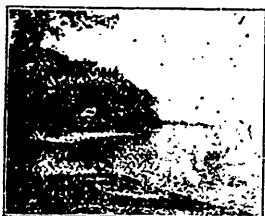
Every person securing this number will find a small slip enclosed. We advise all to read it. If you could only see the album you would willingly pay 25 cents for it alone. Did you send your subscription or did you subscribe for a friend?

The *Bay State Philatelist* calls its last number April-May. We notice they have combined issues several times during the past year.

We have received samples of the "Faultless" hinge the new hinge made by the Toledo Stamp Co. They are a very fair hinge and will no doubt satisfy their many patrons.

It took a long time to convince the large dealers that the ADVOCATE was a good ad medium, but they are slowly but surely recognizing it. Once they find out the value of our advertising space, they will never miss an issue.

The first stamp to reflect the changed crown conditions in the British Empire is the 1 penny Transvaal, with the altered surcharge.



## PICTURESQUE ORILLIA

### The City of Maples.

Eighty-six miles north of Toronto on the Grand Trunk, in that region of passing loveliness which adapts itself so admirably to the casual sojourner from the South, is Orillia, the northern "City of the Maples." An ever increasing multitude of tourists, campers and summer visitors from all parts of America annually enliven the city with their presence, and unfailingly plight their testimony that it is the "rose of the north lake country."

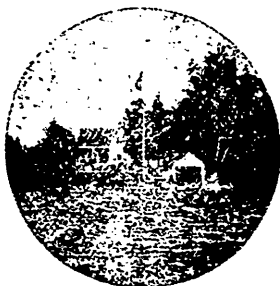
The population of Orillia is about 6,000, and consists for the most part of progressive public-spirited citizens who have the welfare of the town at heart. A power transmission plant is now being installed along 19 miles of rocky ground, and it will be the first of its kind to be owned by a municipality.

In the numerous fish-preserves and fishing grounds (for which the town is well known in sporting circles), the large parks, the bathing spots and the camping grounds the business man can leave his cares at the station and devote himself to health and sport.

Stamp collectors have an able represent-

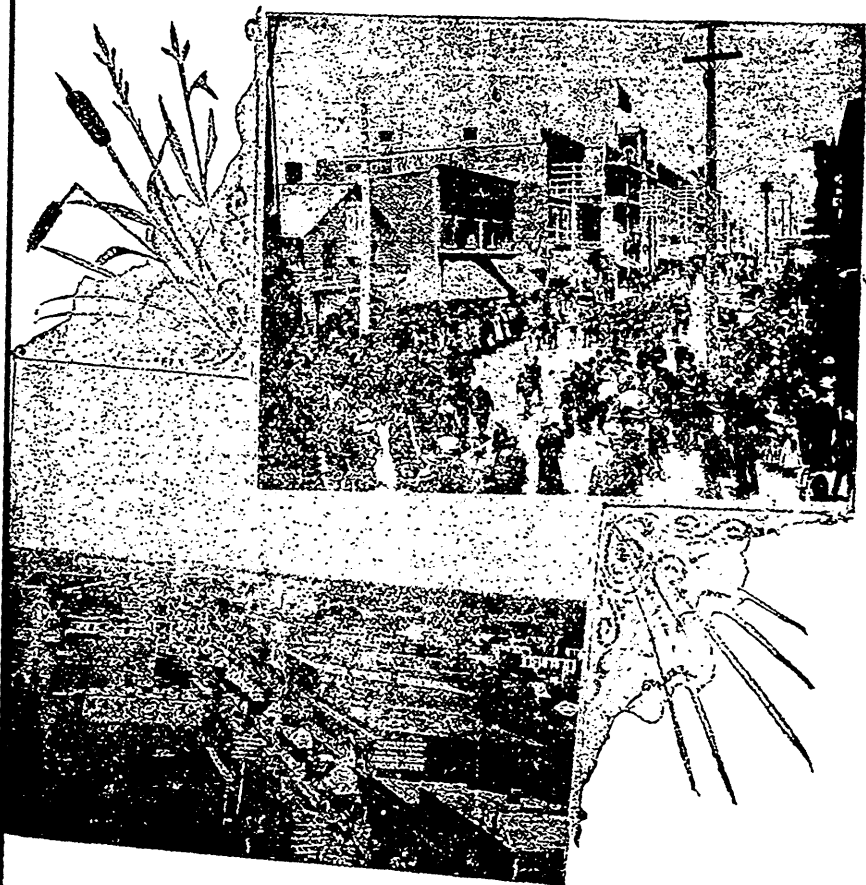
ative in Mr. Ed. J. Stephenson, who we had the pleasure of meeting at the D. P. A. convention in St. Catharines. He is already at work increasing the membership of the D. P. A. in Orillia so that the members will be assured of a good time if they vote for the "City of the Maples." A well adapted room may be had gratis for all meetings also reduced hotel rates.

The secretary of the Board of Trade will mail a Souvenir of Orillia to any one requesting it.



Vote for Orillia for 1902  
D. P. A. Convention Seat.





PICTURESQUE ORILLIA.

## United States Minutes.

CONDUCTED BY USONA.

Precancellations have a new feature—they are dated. A one-cent green received from Montgomery, Ward & Co. of Chicago says "Chicago 4-1 Illinois" in three lines, with bar above and below.

An acquaintance of mine, an employe in an office has devised a substitute for the rather costly "watermark detector." One of the brass boxes which hold the No. 1 size of McGills fasteners, with a circular piece of thin hard rubber (black) put in the bottom of it is his scheme. He says that it is effective, that the rubber is not affected by the benzine and that the box is practically air tight.

The Director of Posts for the Philippine Islands complains that mail for the province of Quebec, (P. Q.), is missent to the Philippines (P. I.) A carelessly made "P" of the Spencerian variety does look like a carelessly made "Q."

It is about time for some influential dealer to begin advertising "errors" of the Buffalo issue, inverted centres, transposed centres, and omitted centres.

H. D. Shaw, advertised as a doubtful case in last issue, is evidently operating widely, as the writer received one of his requests for sheets almost identical with the one published, and the reference the same. Fort valley is quite a large village (over 2000) and a customer at that point inquired about the matter for me and stated that Shaw had been receiving mail at the office there, but had now left for other points. Always write to the reference.

*Weddings Stamp News* of Canton, Ohio is the latest aspirant for journalistic

honors, it is not devoted entirely to stamp however, but contains mathematical and educational items.

The numbers of Pan American stamps called for, (stated in my last month's notes) are of course only an estimate of what will be required. If there is sufficient demand, any quantity required will be printed. They only cost 20c a thousand to print and the set costs an average of 5c per stamp, so every set sold to a collector and unused is a profit to Uncle Sam of 29 88-100 cents so he can afford to supply the demand

The high value revenue stamps of the present issue are slowly but surely coming down in price, and collectors should wait and not be in a hurry to fill up the values of \$10 and above. "Cut" covers a wide variation, my collection has only the cut specimens above the \$5, but the cuts, clean made with a sharp instrument, are barely discernible, and detract nothing from the beauty of the stamp. Go to a good dealer and get cut specimens rather than pay fancy prices for uncut, and wait anyhow, until the prices come down to a rate more nearly consistent with the supply. Compare the prices of the Civil War Revenues used when our country was much smaller and fewer were used.

The customs regulations of Canada are frequently troublesome for stamp dealers. The U. S. postal rules provide, in consequence of these regulations, that "sealed packages other than letters in their usual and ordinary form" are not admissible to the mails. Now the question seems to arise as to what is the "usual and ordinary form" of a letter. A letter containing approval sheets, laid out flat, was refused, while the same about 2 inches thick was afterwards admitted. What is the criterion, anyhow?

## Dominion Philatelic Association.

Organized Sept. 1, 1894.

### OFFICERS.

President—E. F. Wurtele, Quebec, Que.  
 Vice " —T. S. Fitcher, Victoria, B. C.  
 " " U.S.—E. L. Shove, Unionville, N. Y.  
 Secretary-Treas.—G. W. Starnaman, Berlin, Ont.  
 Count. Det.—Chas. Bailey, 85 Euclid Ave., Toronto, Ont.  
 Ex. Supt.—W. R. Brown, Fort William, Ont.  
 Auc. Mgr.—R. S. Mason, Hamilton, Ont.  
 Att'y—J. A. Wainwright, Northampton, Mass.  
 Librarian—F. I. Weaver, Berlin, Ont.  
 Trustees—W. A. Starnaman, Berlin, Ont.  
 Chairman; H. A. Chapman, Rocky Hill, Conn.; A. R. Butler, Washington, D. C.  
 Ad. & Sub. Agt.—G. Hicks, Toronto, Ont.  
 Official Organ—THE PHILATELIC ADVOCATE

### President's Message.

Fellow Members:

Re: Nomination for the Presidency

In consideration of my having filled the position of President of the Association for two years, I deem it advisable to withdraw my name from the nomination list. In so doing I feel that my successor will have more time at his disposal to carefully watch the interests of the association, and further that the honors should be distributed as much as possible with a due regard for the welfare of the D. P. A.

I fully appreciate the honor done me of again bringing my name forward in that connection, but for above reasons have to submit herewith my withdrawal accordingly.

Re Change in Convention Seat for 1901 Convention. A petition was received from a number of members, also a similar one from the Philatelic Club of Toronto, requesting that the convention seat be changed from Montreal to Buffalo.

I have carefully considered the constitution and have concluded that Article IV, Sec. 1 makes it imperative that the seat be selected at the annual convention. The

latter part of the article in question, to my mind, provides for a mail vote only in the event of the seat not having been selected for any cause. I cannot find any authority for changing a place when once decided upon according to the means provided in the constitution.

Should my views not be in accord with the members, I would point out that in this case, no action could be taken, as the petitions were not received in time to permit of a mail vote, as at least three months are called for.

The Convention will therefore be held in Montreal on the 1st and 2nd of July next, according to the decision arrived at last year.

Yours truly,

ERNEST F. WURTELE.

President D. P. A.

### Secretary's Report.

#### NEW MEMBERS.

625. Everett Tate, Middleton, N. S.  
 626. P. C. Grover, Norwood, Ont.  
 627. T. W. Smith, Port Dover, Ont.  
 628. Frank Brown, Toronto, Ont.

The above will receive their membership card and Handbook on receipt of dues to Jan. 1st 1902 amounting to 25c.

#### APPLICATIONS.

R. Richardson, 460 King St. W., Toronto, Ont. Age 15, student. Refs. C. W. N. Usher, A. Rene.

G. G. Fraser, L'Orignal, Ont. 16, student. W. Russel Brown, G. Starnaman. Saxon Fraser, L'Orignal, Ont. 18, student. W. Russel Brown, G. Starnaman.

G. A. McMorrin, Somerset, Man. 16, printer. R. F. Wrigley, A. Rene.

John F. Kreissl 524 So. Robey St., Chicago, Ill. 18, postal employe. Starnaman Bros., John West.

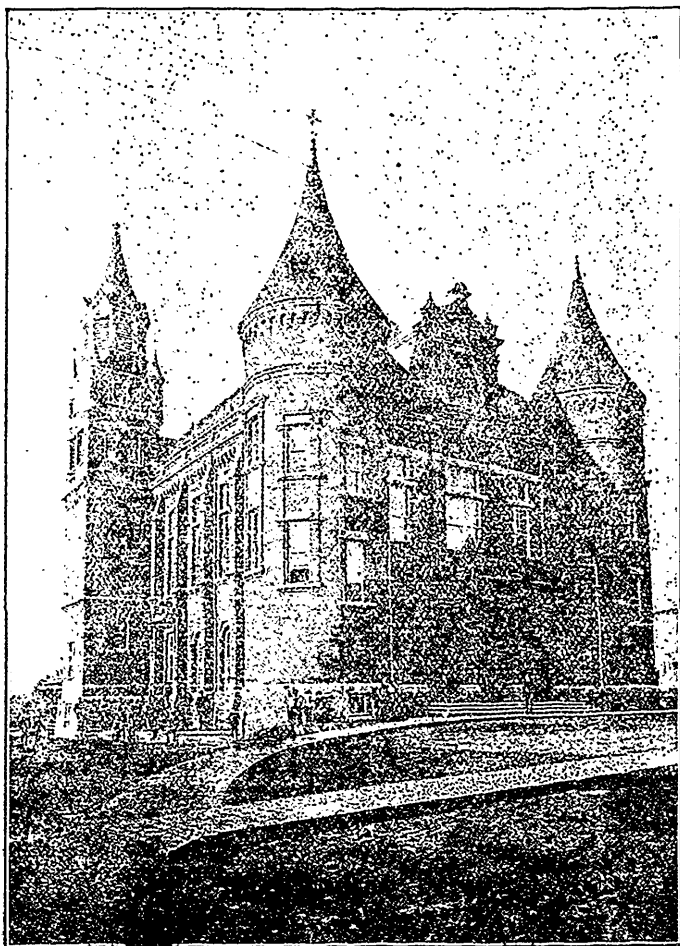
H. W. Wendt, Orillia, Ont. 15, printer. Ed. Stephenson, Arthur S. Foster.

H. T. Lauderdale, 75 Royalston Ave., Minneapolis, Minn. 21, bookkeeper. Marshall Olson, A. M. Sheldon.

Geo. Turnbull, Jr., Box 569, Galt, Ont. 16, drug apprentice. Allan A. Lees, Geo. W. Starnaman.

(Continued on page 186).





PICTURESQUE ORILLIA.



(Continued from page 183.)

Roy Devlin, Box 56, Pembroke, Ont. 16,  
drug apprentice. Gordon L. Cockburn,  
Thos. E. Davidson.

W. H. Leef Jr., Orillia, Ont. 27, tailor.  
Ed Stevenson, J. H. Lavalea.

The above will be admitted to membership June 15th providing no objection is filed with the Secy before that date.

CHANGE IN ADDRESS.

15. R. S. Baker, Oil City, Ont.  
8. W. F. VanMulder, Box 511, Halifax,  
N. S.  
518. Basil G. Butler, 506 W. Carey St.,  
Richmond, Va.  
48. W. Russel Brown, Box 363, Sault  
Ste Marie, Ont.

REINSTATED.

277. Chas. Wrigley, Toronto, Ont.  
232. Fred P. Clappison, Hamilton, Ont.

PAID UP MEMBERSHIP.

Paid up last report.....	291
Paid up since.....	5
Reinstated.....	2
Total paid up.....	298

FINANCIAL STATEMENT.

Balance on hand last report.....	\$37.56
Received for dues, etc.....	4.28
	41.84
Paid Official Organ.....	3.86
" postage.....	.55
Balance on hand.....	37.43
	41.84

A ballot is enclosed in this issue for every member of the D. P. A. As the elections are to determine who shall control the interests of the society, I urge every member to vote. Only votes on the official ball t will be counted. All ballots must be addressed to A. R. MAGILL, Box 1019 D. P. A., Montreal, Que. so as to reach him by June 30th.

The following are the officers elected by acclamation.

President—Raymond S. Baker.  
Count Det—Geo. E. Davenport.  
Auct. Mgr—R. S. Mason.  
Attorney—J. A. Wainwright.

THE CANDIDATES.

CAN. VICE PRES.—R. G. WIDDICOMBE,  
G. E. DAVENPORT.

U. S. VICE PRES.—ROSS D. BRENER.  
WALTER M. LESTER.

SECY-TREAS.—GEO. W. STARNAMAN.  
W. RUSSEL BROWN.

SALES SUPT.—H. E. TUTTLE.  
F. P. CLAPPISON.

LIBRARIAN.—B. H. SCHEWE.  
E. V. CAMPION.  
ED. STEPHENSON.

TRUSTEES.—CHAS. BAILEY.  
Vote for 3. JAS. WHITESIDE.  
CHAS. W. N. USSHER.  
ALF. RENE.

ARTHUR R. MAGILL,  
ERNEST F. WURTELE.

1902 CONVENTION SEAT.—TORONTO.  
ORILLIA.

OFFICIAL ORGAN—PHIL. ADVOCATE.  
MONTREAL PHIL.  
BAY STATE PHIL.

For application blanks and full information address the Secretary-Treasurer

GEO. W. STARNAMAN, Berlin, Ont.

A Letter.

To the Members of the D. P. A.

In reading the secretary's report in the last issue of our official organ I was surprised to notice the small number of paid up members.

The very idea of any organization with a membership list of six hundred or over and a total paid up list of scarcely three hundred. In nine cases out of ten this is purely neglect. A member, when he or she joins, pays at once, and then never thinks about it again, but let that party miss a journal and then a kick is raised. It is never thought that their year or the quarter is not paid until after a notice or two is sent. If a person don't see the way clear to pay their dues let them resign and not hang on until they are suspended. We can never expect to have a society if things go on the same as at present.

Let every member try to remember when their dues should be paid and pay them at once. Fraternally yours,

Frank D. Murphy, D. P. A. 614.

JOIN THE D. P. A.

## Changes in the Constitution.

The committee appointed to receive changes in the constitution have received the following:

No. 1. Article IX, Sec. 1, changed to read "The Constitution can only be amended by a mail vote taken at the time of the election of officers, or at the request of 25 members as provided in Sec. 3."

No. 2. Article IV, add a new section, No. 5, to read, "The sum of \$5.00 shall be paid from the treasury to the members in the town or city where the convention is held to help defray expenses of same."

No. 3. Article V, add a new section, No. 3, to read, "No member shall hold two offices at one time."

Those in favor of the above changes vote "Yes," those opposed "No."

W. A. STARNAMAN  
F. I. WEAVER  
GEO. W. STARNAMAN } Committee.

## 27th D. P. A. AUCTION.

ANY ONE MAY BID.

Successful bidders will be notified, when they are expected to remit, upon receipt of which lots will be forwarded.

Sale closes June 20th.

Lot No.	Reserve		
310	200 mixed India, Chili, Egypt, Etc.	.40	
319	Canada 20 $\frac{1}{2}$ four leaf	.20	
325	" 25 assorted surcharges	.20	
326	U. S. Prop. 3c	.06	
327	" \$2 mortgage, fine	.06	
328	" \$5 charter party	.07	
371	" 500 2c brown	.25	
374	Australia, 625 mixed (20 var.)	.85	
375	Great Britain 15 var.	.25	
376	India 160 mixed	.35	
378	Canada 500 mixed	.20	
379	" 500 "	.15	
380	" 500 "	.15	
381	" 500 "	.15	
383	set of rubber numerals for pricing approval sheets, cost 50c	.25	
384	Complete set of rubber letters and numerals (on metal base) 2 to 4 of each letter, tweezers, pads, etc. complete, cost \$1.50	.75	
402	Canada four leaf $\frac{1}{2}$ to 10c	.25	
407	" 3p beaver	.20	
408	" 1868 15c lilac, new	.25	
410	" 10 5c registers	.08	
411	" 4 leaf 50 1c	.08	
412	" 4 leaf 25 2c	.08	
413	" 4 leaf 50 3c	.08	
414	" 4 leaf 25 5c	.20	
415	" numerals 25 $\frac{1}{2}$ c	.10	
416	" " 100 1c	.03	
417	" " 500 1c	.15	
418	" " 500 2c	.15	
419	" " 160 3c	.10	
420	" " 25 5c	.12	
421	" Jubilee 10 1c	.10	
422	" " 10 2c	.15	
423	" " 10 3c	.07	
424	" Imperials 25 green	.15	
425	" " 25 lavender	.15	
427	Portugal 50 asstd	.20	
428	Spain 50 asstd	.15	
429	" 500 asstd	.45	
430	France 50 asstd	.10	
431	Newfoundland 50 asstd	.60	
432	Sweden 50 asstd	.15	
433	Wurtemberg 50 asstd	.15	
434	Canada 50 3c Jubilee	.20	
435	" 50 1st issue Bill asstd	.25	
436	Argentina 100 5c	.10	
437	Canada 250 2c purple	.25	
438	Newfoundland $\frac{1}{2}$ , 1, 2, 3	.07	
440	St Helena $\frac{1}{2}$ to 10, 7 var.	.70	
441	Vaal River Colony $\frac{1}{2}$ to 6, 7 var	.80	
442	Orange River Colony $\frac{1}{2}$ to 1sh	1.50	
443	Canada 5 var surcharges	.25	
444	1sh Bahamas (No. 16)	1.00	
446	Canada 24 8c 1892		
449	" 27 Imperials	.15	
453	Straits Settlements 25 asst 2 var	.15	
454	2 app sheets 50 *stamps cat.	\$1.45	.40
455	Over 300 foreign on sheets eat	3.35	.60
456	Canada $\frac{1}{2}$ c Jubilee	.20	
457	" 6c "	.35	
458	" 8c "	.13	
459	" " $\frac{1}{2}$ to 5c	.40	
460	" 3 var registers	.04	
461	" 25 asst surcharges	.20	
464	5000 foreign	.95	
466	Newfoundland Cabot Set	3.00	
467	Canada 35 6c 1872 some damaged	.10	
468	" 25 5c beavers (some dam)	.10	
469	10 sets Switz Jub. cat 80c	.20	
470	Canada 260—2c Reg (damaged)	.30	

471	Orange River Col *7— $\frac{1}{2}$ d on Cape of Good Hope	.17
472	Orange Riv. Col *3— $2\frac{1}{2}$ on Cape	.35
473	" " " one V. R. I. *1p	.05
474	" " " two " *3p	.35
475	" " " one " *6p	.35
476	" " " one " $\frac{1}{2}$ p thick V	.10
305	Canada $\frac{1}{2}$ c Jubilee	.18
346	" 1st iss bill set 8 var	.15
348	" 2nd iss bill set 8 var	.15
350	" 3rd iss bill set 15 var	.15
385	" 100 C. F. Laws ass	.45
389	" C. F. Law 5, 10, 20, 30, 40 50, 60, 70, 80 \$1, \$2 set	1.25
390	" L. F. Law 20, 30 40, 50, 60 1.00, 2.00 set	.50
391	" F F Law 20-30-40-50-1.00	1.15
393	" Gas Insp 50, \$1.00	
394	" Electric Light 25-50-1.00	.75
395	" Ontario Law 5-10-20-30-40 50-90-1.00-2.00	.40
401	" 50c blue	.15
406	" 3p beaver fine	.20
409	" Jubilee $\frac{1}{2}$ to 20, 10 var	1.25
448	U. S. Columbian twc 50c	.50

Note:—The reserve bid is the lowest the owner will accept so don't bid lower  
Send bids to R. S. MASON, Hamilton, Ont.

## Back Numbers of THE ADVOCATE.

We have a few back numbers on hand which we wish to dispose of.

We will give 20 different back numbers and one year's subscription to this paper for 25c, or we will give the 20 different without subscription for 15c.

They will be mailed with next month's issue. If you wish them sent at once add 7c for postage.

**STARNAMAN BROS.,**  
BERLIN, ONT.

## AN OLD COLLECTION

BRING BROKEN UP

3000 all different. Over half catalogued at 5c to \$1.00. Approval sheets at 50% & 33 $\frac{1}{3}$ % dis to responsible parties backed by first class ref. A fine line of Br. Colonies Cent Amer, etc. U. S. postmarks cut sq or with mark 20c per 100. S. A. Nichols  
Box 13, Racine Co., Franksville, Wis.

## SPECIALS.

Bermuda 1f on 1sh 3c. Malta 1f 1c. Cret. 1L 1c. Deccan  $\frac{1}{2}$  on  $\frac{1}{2}$ —1c. Turks Isls  $\frac{1}{2}$ d 2c. Siam, 1901, 1a—1c, 2a 2c. 20c numerals Canada 22c. 1000 foreign 20c. Postage extra. Use  $\frac{1}{2}$ c or Pan Ams.

R. F. Wrigley, 293 King W, Toronto, Ont

## R. H. Appleby,

8 Co-operative Terrace,  
Sunderland, England

Dealer In  
English Philatelic Literature.  
Want Lists a Specialty : : :

**FOR SALE** Scott's 59th Edition of the Standard catalogue only 45 cents POST FREE.

Extra. A set of stamps free to every applicant for our fine approval sheets at 50% commission. J. & F. KREISSL, 524 So Robey St., CHICAGO, ILL

**Old Coins, Paper Money, Gem Stones** etc. Coin of Constantine 323 A. D. 15c  
7 Ancient and Oriental coins Greece, Rome, India, Egypt, Mohammedan, Turkey & Chinese Gambling coin 30c  
Confederate paper money \$1-2-5-10-20 20c  
6 diff State bills (1861-5) 15c  
Send for 5 Price Lists. T. L. ELDER, 343 Princeton Place, Pittsburg, Pa. U.S.

**STAMP HINGES**  
*Faultless* are Unsurpassed  
Die Cut, Adhesive, well, Peelable.  
A Trial 1,000 for only 8c, 5,000 30c. To Dealers, Trial 10,000, paid, 40c. Manufactured by  
**Toledo Stamp Co., Toledo, O.**

**Bargains**  
**in**  
**Photo**  
**Supplies.**

Everyone should have a camera this year—prices are low and supplies cheap, and don't forget the "Dook" is coming to Canada this summer.

"Boy Path" is the King of photo papers for glossy prints, and "Photox" leads the bunch as a developing paper.

	<b>Boy Path.</b>		<b>Photox.</b>
4 x 5	10c doz. \$1.05 gro.	15c doz.	\$1.50 gro.
5 x 7	25c doz. 2.00 gro.	30c "	3.00 "
	Photox Developer	8oz bottle	15c.
	" Fixing solution	16oz "	15c.
	Negative Developer	8oz "	15c.
	Combined Toning and Fixing Solution 8oz bottle 15c.		

**Carriage paid on all orders over \$1.00.**

**FRED. CUTLER,**  
70 Power St., Toronto, Can.

**Imitation Type written Circulars.**

We are now prepared to furnish circular letters in imitation of typewriter.

**This is a specimen of the type used**

but owing to the poor quality of paper and being done on a cylinder press it does not show the same work as on the letters.

We will print your Letter Heading on fine bond paper with typewritten part in blue, green or black, and send prepaid to any part of Canada or U. S. at these prices.

		Per 250	500	1000
Letter Heads with head black and typewritten in blue or green		\$2.00	\$2.75	\$3.75
Note Heads " " " " " "		1.50	1.75	3.00
Letter Heads with heading and typewriting all one color.....		1.50	2.25	3.25
Note Heads " " " " " "		1.25	1.50	2.50

The work cannot be told from real type written letters. When posted in lots of 25 or more they pass in the Canadian or U. S. mails at 1c per ounce, unsealed, and answer every purpose of a type written letter.

**STARNAMAN BROS., BERLIN, ONT., CANADA.**

WANTED.  
OLD CANADIAN.

Pence issue particularly. Highest prices paid. Send with lowest cash price, or write me, before selling elsewhere.

**H. A. PETERS,**  
P. O. Box 437, Winaipeg, Man.

**No More. 100 No Less.**

Most anything in our mammoth stock at that price, as we intend to drop the stamp business. Order by lot, price 10c per lot.

Lot 1—3000 hinges, 2—25 pocketalbums  
3—Cuba current issue 1c to 10c also French Congo 1900 unused, 1,2,4c, 4—600 good foreign, 5—200 British Colonies, 6 Germany 1900 1 and 2 mark, 7 Tasmania 1900 (picture 1, 2py, also Cuba 1900 1, and 2c, Germany 20pf. **ROYCE CO,**  
Edwards St. **SPRINGFIELD. MASS**

**Two stamps catalogued 5 cents each and price list FREE.** Henry P. Day, Box 762, Peoria, Ill.

An Unused  
8 cent Can. Jubilee  
and this paper one year  
25 cents.

## SPRING PERSUADERS.

A fine packet of 1861 U. S. Revenues including 25c, 50c and \$1.00 values 25c  
1898-99 Documentary 14 varieties 10c  
including \$3 cut cancellation 10c  
100 mixed U. S. Revenues 10c  
U. S. Precancelled 10 varieties 5c  
Same per 200 30c  
Rhodesia 1898 ½ pence 2c  
Rhodesia 1899 ½ pence 2c

Fine Approvals for Reference

Postage extra under 25c.

**J. D. HUBEL,**  
1265 Trumbull Ave, DETROIT, MICH.

## Dominion Philatelic Association.

The best society in America for the average collector. Write for application blank and full information, either

**H. E. TUTTLE,**  
Osage, Iowa.  
or  
G. W. Starnaman,  
Berlin, Ont.

## Collections Bought.

Highest Prices Paid

**H. T. LAUDERDALE,**  
75 Royalston Ave., Minneapolis, Minn.

## The Philatelic Examiner.

Vol. 1. No. 1 to be out Sept 1, 1901.

The *Philatelic Examiner* is to be a 20 page monthly magazine (size 6 x 9 inches) devoted to stamps, postmarks, Souvenir cards, etc. Sub price 25 cents per year. Ad rates 25 cents per inch. \$2.00 per page. Subscribe before date of issue and get it for 10c per year. Ad rates in the first no. 10c per inch. 30c per ½ col. 50c per col. 90c per page, \$2.50 per 3 pages.

ADDRESS—

**CHESTER MATHERS,**  
Box 82, Phoenix, Arizona.

**Pan-American Stamps****Wanted.**

I pay the following prices for the New Pan-American Exposition Stamps. These prices are for cancelled stamps in good condition, no torn or heavily cancelled stamps accepted:

10 green & black (Lake Steamer) 20c—100  
 2c carm & black (Express Train) 75c—1000  
 4c red brown & black (auto) 70c—100  
 5c blue & black (Niagara Falls) 60c—100  
 8c puca & black (Sault Canal) 1.50—100  
 10c yel brn & blk (Ocean steamer) 75c—100

These prices are only for a limited time and will then be reduced. After these stamps have been in use for a few months, the lower values will become more abundant, and consequently prices will go down. Collect these stamps now while the prices are high.

**G. Walter Sanborn,**

1106 State St., Shenectady, N. Y.

**Approval Books.**

Send reference for a selection of stamps catalogued from 3 to 50 cents each 50% discount.

Postmarks 1000 varieties \$2.25

**ARTHUR R. BUTLER,**

8 and E. 6ths. N. W.,

WASHINGTON, :: D. C.

**The Collectors Weekly.**

If you wish to receive all that you pay for—and good value at that—why you should place your subscription with the ERA. When you take a weekly stamp paper: you certainly cannot afford to collect stamps without it.

SEND FOR FREE SAMPLES.

**THE WEEKLY PHILATELIC ERA,**  
 502-506 Congress St., Portland, Me.

**Cut and Polished Gem Stones, Coins, Etc.**

Fine set of 6 stones, including Garnet, Opal, Pearl, Agate, Onyx & Amethyst 80c  
 5 varieties of Chinese coins, including  
 Fan Tan gambling money 7 pcs only 15c  
 Coins of Morocco dated "1290" only 12c  
 Classified Roman coin over 1500 yrs old 15c  
 25 pcs old paper money, 2837 up, only 25c  
 T. L. Elder, 343 Princeton Place, Pittsburg, Pa.

**WANTED.**

A few more collectors to be added to my fine list of customers to whom I will send from time to time, fine selections and all stamps at half catalogue, cheaper ones at 55 and 60% off, I aim to please. Good reference required.

Correspondence Solicited.

FRED B. FILSINGER, WATERLOO, ONT

**WANTED**

at once large wholesale lots of Jubilees, Maple Leafs, Maps, Surcharges Columbians, Omahas, Pan-Ams and especially early Can. and also Nfld. for cash or exchange. Perfect specimens only and no stamps that cat less than 2c. Send on approval with lowest price.

Correspondence solicited.

Fred B. Filsinger, Box 360, Waterloo, Ont



## DIME SETS.

Compare these with other dealers and you will find that I give better value.

Any set in the list for 10c or three sets 25c all postpaid.

26 U. S.	5 Hawaii
26 Austria	25 Hungary
13 Bavaria	26 Italy
26 Belgium	6 Jamaica
8 Bolivia	10 Mexico
23 Canada	25 Netherlands
10 Cuba	15 Portugal
26 France	15 Roumania
26 German	20 Sweden
20 Great Britain	25 25 Countries
20 English Colonies	40 Miscellaneous

There are no duplicates in these sets. All good specimens. Approval Books at 50% commission.

### H. E. TUTTLE,

1017 First St.

OSAGE, IOWA.

**Stamps** on approval. Try ours! At 50% dis, reference required. Send for free price list. THE GLOBE STAMP CO  
2002 Prairie Ave., Milwaukee, Wis.

## GUMMED STICKERS

with your name and address on.

Just the thing to stick on parcels, envelopes, books, letters, etc.

They are gummed and are as easily stuck on as a postage stamp. The design below shows the style of the stickers.

STARNAMAN BROS.,  
PRINTERS AND PUBLISHERS,  
BERLIN, ONT.

Price postpaid: 200 10c, 400 18c,  
600 25c, 1000 40c, 3000 \$1.00

Three lines, any wording, at this price.

STARNAMAN BROS., BERLIN, ONT.

## Auction Sale.

I offer some fine things this month and at your own prices. Let me have your offers and if reasonable will be accepted at once. These offers will be open for 30 days after you receive this paper.

1. A fine collection (mounted) in Scott Inter. 1900 albums in two volumes and bound in full morocco.	
Vol 1 contains 1109 stamps cat \$	\$1.29
" 2 " " 949 " "	75.97
Albums cost	15.00
	~~~~~
	2058
	172.26

Will sell the whole collection (172.26) for \$40.00. If this does not suit, let me have your bid. This will be a fine bargain for some one.

Special for dealers, and collectors who want duplicates for exchange cheap. These lots contain no trash, but fine stamps of all countries, cat. mostly from 1c to 50c and even to 1.00

Lot No 2 catalogued at	\$8.57
" 3 "	15.41
" 4 "	23.86
" 5 "	30.93
" 6 "	45.82

" 7 Post card cat (Scotts)  
" 8 Fine Magnifying glass 4in in diam cost 2.50 reserve 1.20  
" 9 50 fine stamp papers  
Shall be pleased to have your offer (I ask only for reasonable offers) and the stamps are yours. Postage extra on all offers under 1.00

I have a fine lot of post cards and envelopes used and unused, if interested it will pay you to write me. Used Nfld. Jubs, and 2c Can Jub wanted in quantities at once.

Fred. B. Filsinger,  
Box 360. Waterloo, Ont.

## ARE YOU BUYING STAMPS?

We are still sending out finestamps at 50% reference required. Write us if you want a selection.

INLAND STAMP COMPANY,  
BOX 101, BERLIN, ONT.

**R. M. RISING,**  
298 Union St. Springfield, Mass.  
Belgium postal packet 50,60, and 80c 8c.  
40 Holland 1900 mixed 8c.  
30 Austria " " 8c.  
30 Hungary " " 8c.  
400 good Foreign Sc. 1500 hinges 8c.  
60 " French Sc. 12 pocket album 8c.

## We Now Have

about 80,000 stamps which we must get rid of as we are going to drop the business Prices. 300—5c, 500—7c, 1000—12c, 20,000—20c, 30,000—27c. Postage 3c on all orders.

**Royce Co.,**

Edwards St. Springfield, Mass.

## Desirable Stamps.

## UNITED STATES.

1901 Complete Set Pan-A 1c to 10c\* 37c.  
1898 50c Omaha Fine 30c.  
1898 \$1.00 Omaha 75c.  
" 50c Columbian 40c.  
1847 5c Brown 50c.

## CANADA.

1897 Set Jub ½c to 15c used and \* 1.15  
1897 complete set \* maple leaf .60  
1897 Jubilee ½-1-2-3c .25  
All the above are postpaid with 4c PanAm

## Stamps on Approval.

Send good reference and receive a selection of stamps on approval at 50% com.

Notice. All selections mailed with Pan-Americans, 1st selection 2, 1c. 2nd 2 2c. 3rd 1 4c. 4th 1 5c. 5th 1 8c. 6th 1 10c.

Get a Set Free

**G. Walter Sanborn,**  
1106 State St. Shenectady, N. Y.

## READ

To all forwarding 25c, being 1 year's subscription to the

**British & Colonial Philatelic Advertiser,**  
I will allow stamps to the value of 25c off my cheap approval sheets (subscribers own selection).

To all forwarding 36c I will give in addition to above, "The B & C Directory of 72 pages. This is in addition to 36 word ad free with each sub. (59)

## W. E. BARKER,

Wynyard Rd, Hillsbro, Sheffield, England.  
Member D. P. A. 556.

## Pan-American Souvenir.

3 different Pan-American Private Mailing Cards, beautifully colored for 5c  
15 different Pan-American Souvenir envelopes of various designs 10c  
30 different Pan-American Souvenir stamp stickers giving building views etc. 10c  
Pan-American stamps, per set 40c  
We also make a specialty of sending out fine Approval sheets of stamps at 50% discount. Give us a trial. Reference required. Postage 2c extra on all orders.

## EMMET E. ELSTER & CO.,

Box 1106, Albion, N. Y.

Member D. P. A. 390. Buffalo Stamp Exchange.

## The Greatest Yet.

1000 varieties full count, every packet guaranteed **\$3.75** postpaid

They are neatly mounted in alphabetical order and according to date of issue. This packet contains no common continentals whatever and it catalogues from \$20 to \$25. It is just the thing for dealers who haven't time to make up sheets.

Enough space is left under each stamp for room to price. It is bound to give satisfaction and your money back if you want it. Price \$3.75 postpaid.

**J. & F. KREISSL,**  
524 S. Robey St. CHICAGO, ILL.

# Bargain Page

Notices on this page 10 a word, 3 insertions of same ad for price of two. No ad. taken for less than 10c, Four figures count as one word. No charge for address.

INDIAN Native States stamps, 100 varieties for \$3. Price list free. Exchange wanted, no very common ones. C. S. Iyer, Attungal, Travancore, India. 65s

JAMES Bros, Waterford, Ont buy and sell U S and Canada postage and picture cards 59

SEND 10c or more and receive fine stamps that catalogue 4 times the amount sent. Satisfaction guaranteed. 1 set 9 doc. 6c. W. H. Newton, 613 Main Ave., San Antonio, Texas. 58

SEND general references for a selection of my stamps on approval at 50%. Frank D. Murphy, 85 Albion St., Brantford, Ont. 58  
300 STAMPS, Canadian well mixed 5c. C. Wrigley, 476 Yonge St., Toronto, Ont.

10c WOOD'S Bargain Packet and photo of Sequania 105 years old. Canadian mixture 5c per hundred. Japanese rats and spotted mice. I exchange Canadian stamps for any old thing. Sid Wood, 3 Lemoine Terrace, Winnipeg, Man.

GOOD, desirable Br. Col. and foreign stamps sent on approval to responsible parties. 25, 33 $\frac{1}{2}$ , 40 and 50% com. allowed. All kinds of stamp supplies on hand, packets etc. T. Grover, Norwood, Ont.

A GENUINE Cuban Bank Note or 4 varieties Austria Revenues, Bergedorf Persia or Mauritius mailed in 3c surcharged letter card or 1877 envelope for 7c, or the lot for 19c. G. A. Godfrey, Mallorytown, Ont., Canada. s

COLLECTORS attention! Send me your want list of stamp sets. I can help you no doubt. Everything postfree. J. A. Northey, 644 Euclid Ave., Toronto, Canada.

TRY our celebrated Minto Packet for five cents, postage extra. Minto Stamp Co., 14 Glen Road, Toronto, Ont.

M Philips Spencer 282 Dundas St., London, Ont, exchange Vive M. P. C. \$10 camera \$5 or for 2000 Imperial, 2000 surcharge, 3400 numeral  $\frac{1}{2}$ c, 2600 leaf 2c, 600 numeral 2c purple.

YOUR B. N. A. want list priced. See offer in May No. P. C. Grover, Norwood Ont COLLECTORS, I send 50 different stamps mounted in small album, post paid for 6c. Roy Vickery, Mora, Minn.

100 STAMPS all different, also a Winnipeg newspaper and a Manitoba Law stamp postfree 10c (silver or unused stamps) F. E. Bird, Winnipeg, Man.

20 VARIETIES fine stamps, Malta, Senegal, Iceland, Siam, Guyane etc., cat 40c, 15c. Approval sheets 60%. Ref. required. Leon V. Cass, Mc Graw, N. Y.

SEND me sixty cents and receive post free the 12 nos of the "Adhesive" for 1900. Lots of other philatelic papers. R. J. Thompson, Carnarvon P. O. Minden, Ont.

APPROVAL sheets sent on application with reference. Only clean stamps sent. Minto Stamp Co, 14 Glen Road, Toronto.

WANTED! Snowshoe tobacco tags, will give good exchange in foreign stamps. H. M. House, Drawer B, Beamsville, Ont.

TRY Frank B. Kirby, 227 Arncld St., New Bedford, Mass., for U. S. 1898 Documentary and Proprietary Revenues any value. 60

WILL Exchange Mexican postage and revenues for foreign postage or revenue. No common U. S., Canadian or continentals wanted. A. L. Buddee, 7th Alzate No 3220 Mexico City, Mexico.

100 VAR. of foreign stamps from Cuba, Argentine, Chili, 10 cents. H. C. Jaycox, East Fishkill, N. Y.

APPROVAL sheets 50 and 33 $\frac{1}{2}$ % dis. to parties sending firstclass ref. U. S. postmarks  $\frac{1}{2}$ c each per 100. S. A. Nichols, Box 13, Franksville, Racine Co., Wis. 60s

Correspondence desired, and duplicates exchanged, with collectors in every country. W. A. Kyle, Refresa, Sacramen Co Cal  
FREE, 100 foreign stamps for every five Buffalo stamps above 2c. Chas. A. Philidius, 124 Java St., Brooklyn, N. Y.

I wish to exchange with honest collectors. Canadian stamps specially wanted. Correspondence invited. W. S. Eyles, 2 Riversdale, Frome, Somerset, England.

AGENTS wanted to sell our fine approval sheets. The Minto Stamp Company, 14 Glen Road, Toronto, Ont.



## A New Idea.

No more soaking  
in boiling water.

Stamps soaked by a new method which leaves a quantity of gum on the stamps for 5c per 100, 25c per 500, 40c per 1000, (silver with stamps). All damage done to stamps worth over, 3c deducted from fee. Neatly done up in bundles of 100 each. Return postage prepaid.

Ed. Stephenson,

Orillia, \* \* \* Ont.

### Special Offer in GUAM STAMPS.

Prices good only as long as present supply lasts.

It has now been definitely decided that no further stamps will be surcharged for Guam, hence the quantities given in our March number represent the entire issue.

We have a small lot which we offer as follows

1c 20c, 2c 15c, 3c 75c, 4c 75c, 5c 40c, 6c \$1.00, 8c \$1.00, 10c 75c, 15c \$1.50, 50c \$2.00, \$1.00 \$4.00, 10c Special Delivery \$1.00  
10 per cent discount. Stamps perforated 3 sides only; 25 per cent discount.

Complete set: 1c to \$1.00, 12 varieties, perforated all sides \$12.00.

" " " " " three sides 9.00.

They will soon be much higher.

## Scott Stamp & Coin Co.,

18 East 23rd St. New York City.

### NO MORE. 15c NO LESS.

50c Omaha 15c. 200 diff. (great) 15c.  
Germany 1900, 20, 30, 40, 50, 80pf also 1  
and 2 mark 15c. 850 great foreign 15c.  
Postage 2c on all orders. Each order gets  
a sub to a stamp paper.  
Rorce Co., Edwards St. Springfield, Mass



They are the 15c  
size for 10c  
1000 10c, 3000 25c,  
Wholesale prices on  
application.  
R. S. MASON,  
Hamilton, Ont.

# Good Stamps at Low Prices.

Argentine official 1884, 4c & 8c pair* \$	25	Peru 1886, 1c-20c set of 5.....	05
Brazil 1882-85, 100r plain ground....	30	" " 50c.....	08
Ceylon 1888, 2c on 4c lilac rose*.....		" " 1c brown*.....	15
(Scott 133).....	03	" 1894, 50c green*.....	25
" 1888 2c on 4c rose*(Scott 134)	03	" 1895-96, complete set of 5.....	17
" " 2c on 4c lilac rose*.....		" 1895, 1c-20c complete set of 5..	55
(Scott 135).....	03	" " 1c-50c (Scott 141-146) set of 6	15
" 1888, 2c on 4c rose*(Scott 136)	13	" 1898, 1, 2, 5c set of 3.....	05
" " 2c on 4c " *( " 138)	04	" " 1c bistre.....	05
" 1892-97, 3c on 48c slate*....	08	" 1899, 1, 2, 5c set of 3.....	04
" " 3c on 4c lilac rose*....	04	Philippines 1889, 25c brown*.....	45
Foochow 1895, 1/2, 1, 1, 2c set of 5....	12	" 1892, Newspaper 1/2c, 1m, 2m*	18
Kewkiang 1896, surcharges set of 3*	10:	" 1898, 1c*.....	02
Nanking 1896, 1/2, 1, 2, 3, 4c set of 6*..	18	" " 2c*.....	05
Shanghai 1896, 40 on 80c flesh*.....		" " 3c*.....	02
(Scott 101).....	15	" " 5c*.....	13
" 1886, 60 on 100 yellow*....		" " 6c*.....	10
(Scott 102).....	25	" " 8c*.....	06
" 1893-96, 1/2c-20c set of 7*....	30	" " 20c*.....	20
" 1893, Jubilee complete*.....	50	" " 40c*.....	30
" 1893, unpaid*.....	25	" " 60c*.....	50
Crete 1900, 11-251 set of 5c*.....	20	" " 80c*.....	65
Cuba 1862-64, 1/2 r p on buff*.....	60	Spain 1850, 6c black.....	04
" " 2 r p vermilion*.....	30	" 1851, 6c black.....	03
" 1898, 1, 2, 3, 5m set of 4*.....	06	" 1852, 6c rose.....	02
Germany 1900, 1m 2m.....	10	" 1853, 6c carmine.....	02
German offices in Levante 1889, 10p,		" 1854, 5c carmine.....	02
20p, 1pi set of 3.....	06	" 1854, 6r blue bar cancell.....	50
" East Africa 1896, 2, 3, 5, pesa		" 1854, 4c rose bluish paper.....	04
set of 3*.....	14	" 1855, 1r blue.....	10
" South West Africa 1897, 3&5pf*	08	" 1855, 2r brown violet.....	05
Guatemala 1879, 1r.....	08	" 1856, 2r brown violet.....	10
" 1881, 1c on 1/2r*.....	25	" 1857, 4c rose.....	10
" " 5c on 1/2r*.....	18	" 1857, 2r red lilac.....	13
" " 10c on 1r*.....	18	Uruguay 1896, 1c, 5c, 10c set of 3*..	35
" " 20c on 2r*.....	38	" 1896, surch 1c.....	03
Hawaii official complete set, used or *	3 00	" " 2c.....	08
Mauritius 1849, blue*.....	07	" 1897, 10c red.....	05
Morocco-Magador 1896, set complete..	40	" 1898-99 1/2 on 1c blue*.....	02
Paraguay 1879, 5c and 10c pair*.....	30	" " 1/2 on 1c bistre*.....	02
Paraguay 1881, 4c brown.....	06	" " 1/2 on 1c br. violet*..	03
" 1884, 1c on 1r imperf*.....	05	" " 1/2 on 2c blue.....	08
" 1884, 1, 2, 5c set of 3.....	10	" " 1/2 on 5c blue-black*..	15
" 1900, 2, 3, 5c set of 3.....	07	" " 1/2 on 7c green*.....	10
		" 1901, 1c green new*.....	02

W. SELLSCHOPP & CO.,

118 Stockton St.,

San Francisco, Cal.