

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, AUGUST 19, 1898.

No. 33


QUALITY..

When a salesman talks price to you

Ask him about **QUALITY**

When he talks quantity

Ask him about **QUALITY**

When he talks merit to you

Ask him about **QUALITY**

That's the _____

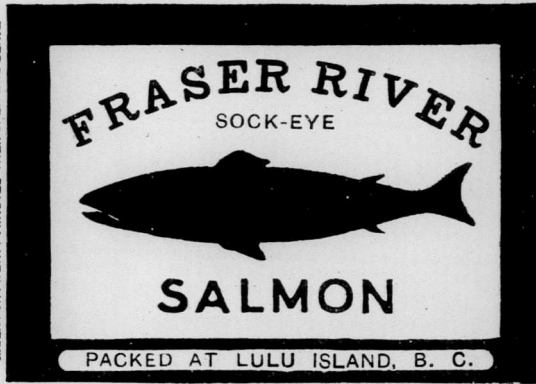
STRONG POINT

in

Colman's Mustard



DIRECTIONS: OPEN ON OUTER EDGE, NEAR THE TOP. SO FISH WILL COME OUT WHOLE TO SERVE. HOT PLACE CAN IN BOILING WATER FOR TWENTY MINUTES. THEN OPEN AND SERVE.



The above label is printed on heavy, white paper, embossed in gold bronze, and each can is wrapped in colored tissue paper.

**CADBURY'S
CHOCOLATES**

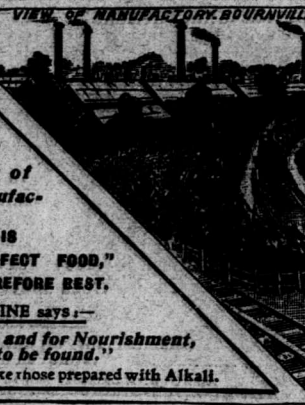
ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—
"CADBURY'S repre-
sents the standard
of highest Purity."

The ANALYST says:—
"CADBURY'S is the
typical Cocoa of
English Manufac-
ture." IT IS
ABSOLUTELY PURE, "A PERFECT FOOD,"
THEREFORE BEST. THEREFORE BEST.

The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment,
there is nothing superior to be found."
It is not dark in liquor like those prepared with Alkali.



**CADBURY'S
COCOA**

(Absolutely Pure)
**AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.**

Agents: **MESSRS. FRANK MAGOR & CO.,** ¹⁶ St. John St. **MONTREAL.**

BRUNNER, MOND & Co.'S



**WINN & HOLLAND
MONTREAL**

SOLE AGENTS
FOR CANADA

**Bicarbonate of Soda
Soda Crystals**

**BEST IN
THE MARKET**

**Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali**

**PUREST THAT
CAN BE MADE**

SOLD FROM ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



**PURNELL'S
PURE, PLAIN and SPICED
MALT VINEGARS**

Owing to the new preferential duties our prices
in Canada will now be very much reduced.

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.

Montreal—J. M. KIRK, Imperial Buildings, St. James St.

Toronto—J. WESTREN & CO., 61 Colborne St.

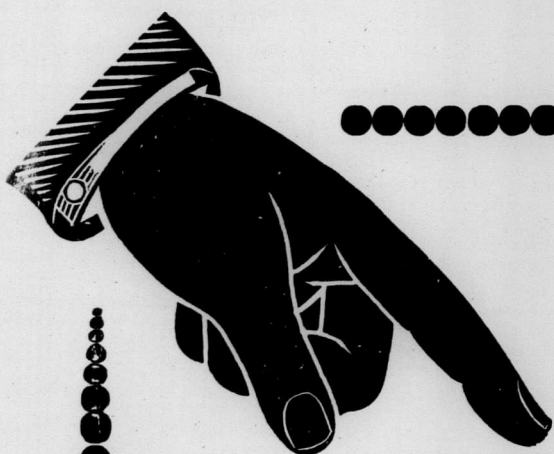
Hamilton—JOHN W. BICKLE & GREENING.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

Charlottetown, P.E.I.—HORACE HASZARD.

Halifax, N. S.—S. PETERS & CO.



Your Interests and Ours

are best served by serving our public with reliable quality. Lower the standard and trade weakens at once. "Standard Goods are the best to handle."

Lazenby's Soup Squares.

Equally as helpful in the kitchen as in the camp, when a rich, nutritious soup is wanted in a hurry.

Delicately seasoned—highest quality — used by the nobility in England. Cheaper than Canned Soup, but far better. And a nice little profit for you on every one of the Soup Squares

and
Jelly
Tablets.

Fry's Pure Cocoa.

The "Medal Cocoa," because of the medals and awards it has faithfully earned for its purity and strength and rich, delicate cocoa flavor.

Concentrated, hence most economical to use. A standard seller right through the year. The Cocoa of highest quality

and
Pure
Chocolates.

Maypole Soap Dyes.

A woman's best friend is the Home Dye that yields absolutely satisfactory results every single time —Maypole Soap.

The Home Dye that washes and dyes at one operation — help a woman and you help trade wonderfully.

Fast colors and brilliant ones in Maypole Soap,

and It
Washes,
Too.

Agents :

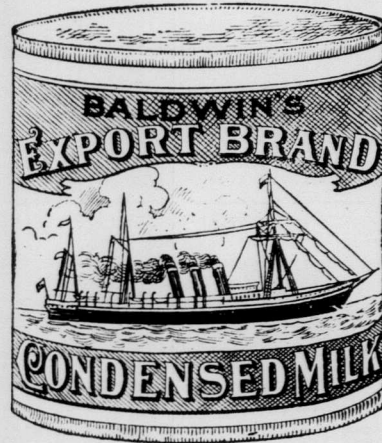
A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.,
St. John, N.B.

**TOP
QUALITY**



Rose & Laflamme,



**BOTTOM
PRICE**



Montreal.

Boston Laundry Starch

has no equal on this green earth for domestic use. Every person that has used it is delighted with the finish it gives to linen. Sold in forty package cases at \$3.20 a case.



FOR SALE BY _____

The F. F. Dalley Co., Limited, Hamilton, or your wholesale grocer.



COUNTERFEITS AFLOAT!

The popularity of our **Famous Seal Brand** Coffee, in 1 and 2-lb. tins, has become so universal that certain competitors have attempted a counterfeit of our label.

SEAL BRAND COFFEE requires no better testimonial than this. We feel assured that up-to-date grocers, as our customers are, will not be deceived by any counterfeit of this **Famous Coffee**.

CHASE & SANBORN

Boston.

MONTREAL.

Chicago.

GREIG'S

Always reliable . . .

PURE and STRONG

CROWN EXTRACTS

The Greig Manufacturing
Company, Montreal.



LICORICE..

We manufacture everything in the Licorice line carried by the Gro-
cery, Drug and Confectionery trades. We might mention—Y. & S. Stick
Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in
cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks;
Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes,
Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

**Butter
Honey
..Jam..**

**Farmers
Storekeepers
and Dairymen**

The best packages for putting
up Butter, Honey, Jam, etc.,
whether for shipment or for
storage, are made from our

Antiseptic Ware

Write for Catalogue and Prices to

The E. B. EDDY CO., Limited

HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.



Pickling Season..

Your customers will be looking around, about now, for a bit of nicely flavored, clean, well mixed Pickling Spice. How is your stock? Our men are showing some prime goods. PRICES RIGHT. SEE THEM.

The Snow Drift Co., Brantford

A satisfied customer



is the first step to good and profitable business. Supply your customers with satisfaction-giving Silverine Stove Polish and you'll win their thanks and their trade. Good profit for you, too.

..Write us for quotations..

The Silverine Mfg. Co.
MONTREAL.



Metal Ceilings are now being recognized as the most desirable covering for Private Houses, Club Rooms, Public Buildings, etc. They are very handsome in appearance, will not crack and fall off, and compare favorably in price with any good ceiling.

Fully illustrated catalogues sent on request. Estimates furnished on receipt of plans.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.



"Well Bred
Soon Wed"

Girls
who use
Pure Gold
Jelly Powder
are quickly
married.

I asked a maid if she would wed.
And in my home her brightness shed.
Says she, "Your hand I don't mind taking,
If I have Pure Gold to do my baking."
(Baking Powder)



TO THE FRONT



CEYLON AND INDIAN TEAS have forced their way year after year until to-day they are the favorites with the tea drinking public, who appreciate the fact that they are purer, cleaner, healthier, more invigorating and thoroughly satisfying than any or all other growths.

If you are not already handling them and wish to make money out of your tea department, try the experiment and change to

CEYLON and INDIAN TEAS.



The Diamond Baking Powder

"None better---not even at twice the money." The best quality, with our strict guarantee as to purity and effectiveness.

1-lb. Tins, 2 doz. in case	-	-	\$1.20 per doz.
$\frac{1}{2}$ -lb. Tins, 3 doz. in case	-	-	90 "
$\frac{1}{4}$ -lb. Tins, 4 doz. in case	-	-	60 "

We also put up a Baking Powder, under our own label---very attractive goods---the powder guaranteed. You thereby directly profit by your push and energy. This is worth consideration.

W. H. GILLARD & CO. WHOLESALE ONLY, **HAMILTON**

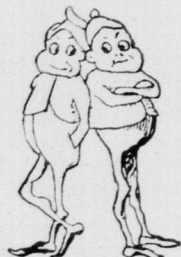


The Choicest English

Pickling Vinegar—Selected and Specially Prepared Vegetables and the finest Eastern Spices alone are used in

GILLARD'S NEW PICKLE

That's why—5,000 leading hotels in Great Britain use them daily. 12 gold medals have been awarded for their superior quality at the Great Food Expositions held in England. **Packed 2 dozen in case; single case lots \$3.40; 5 case lots \$3.30.**



GILLARD'S NEW SAUCE

Of World Wide Reputation. Barrel lots of 12 dozen \$1.75; single dozen lots \$1.90.

FOR SALE BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO. Sole Manufacturers, **London, England**

his journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 19, 1898.

(\$2.00 per Year) No. 33

FAILURES AND FAILURES.

BY THE STROLLER.

SOMETIMES a retail merchant will fail and go to pieces from causes which he could not overcome. Often, some dealers in the same line with twice the capital and three times the native business ability will open a place near him and simply snow him under.

The snowed-under dealer couldn't help it. He might have tried honestly, and done the best he could. You take two men, one naturally strong enough to lift 200 pounds, and the other only able to lift 150. The first fellow will beat the other at lifting contests every time. There is such a thing, you know, as butting your head against a stone wall, and the harder you butt the sorer your head gets.

But there are other dealers who fail because of their own fault. They are lazy, or they think "things will come out all right," or something like that, and they don't hustle. They're not the sort of men who lie awake at nights scheming to get ahead of a competitor. I tell you, those fellows that scheme may get less sleep, but they will get more dollars.

I verily believe that at least 75 per cent. of the failures, especially in the grocery business, are caused by the bad business methods of the failers. You take these failures and look at them carefully. Ten failures to one you'll find mismanagement at the bottom, and I don't mean the mismanagement that comes from honest incompetency, but from pure shiftlessness.

I take a case that last week fell under my personal eye. An old friend of my father's, in the grocery business for 25 years, failed about a month ago. He is an old man, over 60, and the blow came hard. One or two other friends of the family have been assisting in the settlement of his affairs. I didn't tell the old man so,

but he might have been in business yet, if he had run things a little differently.

Still, I don't know whether he was altogether to blame. Things he might have done to help his business probably didn't occur to him. There are men who have ingenuity and those who have none. The men who have none should hardly be blamed for not doing things that would have occurred to the men who have.

One of the things that fell to my lot was the making of a partial inventory of the stock. And a great old stock it was, too. It was like its owner—behind the times. That stock was a melancholy illustration of the truth of the business adage that one of the foundations of a successful business is never to let old stock accumulate. Get rid of it somehow; at a loss if you must, only get rid of it. Fifty cents in cash is three times better than a dollar in dead stock.

Well, there were piles of these old, forgotten brands of things. Soap—I'll bet he had twenty-five old soaps that have long ago fallen by the wayside. And they were bought before the days of cutting and cheap soaps, and competition, so they represented a good sum of money. The old man couldn't buy the new brands, because it took money, and to get money he had to sell his old ones, which nobody wanted. It never occurred to him to hold bargain sales of soaps, so they stayed on his shelves. When people came in for some of the modern, newly-advertised soaps, he didn't have them, and they didn't want the old favorites, so he didn't sell any.

What applies to soap applies to other things. He had a great pile of old stuff that would probably have brought a tenth of its value—maybe a half of it if he had sold it at a bargain to close out. But he couldn't have done this without losing money on it,

and in the old school of business to lose on anything was the unpardonable sin.

If only the manufacturers had stopped advertising their new brands this old grocer's stock would have been all right. But they kept on, and gradually the old things fell to the background, and the new took their places. And so the dealer who had the old things, but not the new ones, went to the background, too.

I suppose, in a way, this business was a very good type of the average country business, its methods, and, in some cases, its stock. I looked over this old grocer's books—such as he had. He had no more of a bookkeeping system than a cat. Some accounts would run along for weeks and weeks. The old man told me he very seldom asked anybody to pay up. Just so long as enough ready money came in to run the business, that was all he asked. If you had asked that old-school dealer if he had ever sent out statements, he would have laughed at your ignorance, and chucklingly explained that in a country business it wasn't necessary.

The condition of his books showed whether it was necessary or not. As I said a while ago, the grocer had been in the grocery business about 25 years, and his books showed uncollected money amounting to a trifle over \$4,000. That is only \$160 a year, it is true, but it got up to \$4,000, all the same. Suppose all of that had been collected as it fell due, and put away; would that poor grocer be penniless and on his uppers to-day? No, indeed?

This is one of the failures that was unnecessary. If that old grocer had simply looked after two points—if he had cleared out that dead stock, which he could easily have done, at a price, and if he had looked after his collections a little better—he would probably have been independent now, coming gradually down to a green old age protected and comfortable.

Instead, what is he? A penniless, unwelcome pensioner upon the grudging bounty of a step-daughter.—Grocery World.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

CHAT WITH A CHILLIWACK MAN.

MR. W. A. ROSE, one of Chilliwack's general merchants, has been spending a few days in Toronto on business and pleasure bent. Mr. Rose went to British Columbia 13 years ago, and this is his first visit to the east since he turned his prow westward.

"Trade," he said, in reply to a question, "is good, and we are looking for a nice business in the fall. The grain and fruit crops are excellent. We do not grow a great deal of wheat. Oats is our chief grain product."

"Your's is a good fruit growing district, is it not?"

"It is; there is none in the world to surpass it," proudly replied Mr. Rose. Then, in a tone expressing of regret, he added: "But you see our market for fruit is so small. We experimented in sending plums to the Northwest Territories, but the results were so unsatisfactory that shipments will not be continued."

"If railway communication with the Kootenay country could be secured it would be a good thing for Chilliwack and district, would it not?"

"Oh, yes. And we hope some day to have that communication. The proposed Vancouver, Victoria and Eastern railway would pass through Chilliwack and give us access to the Coast and the Kootenay country. Some surveying has been done in the neighborhood of Chilliwack, and when I left the surveyors were reported to be at work near Robson. But railway projects, you know, are uncertain."

"No mining operations are being carried on near Chilliwack, are there?" I ventured.

"Well, not in the immediate vicinity. An American syndicate is doing some mining in the Mount Baker district, and some nice specimens of gold-bearing ore are being shown, but I do not know anything as to the real value of the mines. When I left there was a little excitement at Chilliwack on account of there being some talk of a road

being built by the syndicate to Mount Baker."

"Would you advise young men to go to British Columbia?"

"No, not if they are going to look for situations. It is already overdone. No one should go out there just now unless he has money."

Mr. Ross could give no information as to the salmon run. It was about two weeks since he left home, and then the fish were beginning to hover around the Gulf. But the question I asked regarding salmon set him descanting upon the wealth which the Frazer river yielded. "It is enormous," he declared with vigor. "Look at the salmon that are caught there; and the sturgeons. Why, I have seen sturgeons caught there weighing eight and nine hundred pounds each! Some have been hooked there which turned eleven hundred pounds. The chief market for these fish is New York, where they are sent in a frozen state."

OMAR.

SALES AT CHEESE BOARDS.

Perth, August 12—1,632 boxes white offered; all sold at 7½c.

Ottawa, August 12—1,627 boxes white offered; all sold at from 7 11-16 to 7½c., and a small quantity of colored was sold at 8c.

Brantford, August 12—2,405 boxes boarded; 190 sold at 7½c.; 1,690 at 7¼c.

Kemptville, August 12—1,028 boxes offered; no sales; highest bid, 7½c.

Brighton, August 12—950 boxes, white, offered; 510 sold at 7 11-16c.

South Finch, August 18—537 boxes white and 404 boxes colored offered; none sold; highest bid, 7½c.

London, August 13—2,038 boxes July offered; no sales.

Cornwall, August 13—535 boxes white, 65 boxes colored offered; all, except 15 white, sold at 7¼c.

Lindsay, August 15—1,954 boxes offered; all sold at 7½c.

TRADE CHAT.

COWS in the neighborhood of Gananoque are not milking half what they did in June, owing to poor pasturage. This is more or less true of nearly all Ontario.

Over sixty stores and office buildings were recently burned in Bismarck, North Dakota, U.S.A.

The dry goods clerks of Nanaimo, B.C., recently beat the grocery clerks of that town at baseball, 14 to 9.

The Warwick Union cheese factory, near Sarnia, Ont., has been compelled to close down owing to the drought.

A farmer, near Cookstown, Ont., threshed 36 bushels of alsike clover this season from seven acres, all of excellent quality.

Hon. Mr. Fielding, with some of the officials of the I.C.R., was in St. John, N.B., last week to choose the site for the new grain elevator to be erected there.

Wm. Hand, of Port Dalhousie, caught 4,600 lb. of fish from the steam tug Nellie Bly. Among them was a 10-lb. sea salmon, the largest ever caught in Lake Ontario.

The Warton, Ont., Canadian says that yields of 35 bushels of wheat to the acre are numerous in that vicinity. A good deal of it has been marketed, and brought 63 to 67c. per bushel.

The Woodstock, N.B., canning factory has canned over 50 tons of peas already. It has put in a new machine for filling the vegetables into the cans, which considerably improves the facilities of the factory for canning.

In reply to enquiries from Niagara district fruit growers, the Dominion Department of Agriculture has stated its intention of taking charge of shipments to Great Britain of peaches, pears and grapes this season. It will not forward apples, however, stating that the growers could best serve their own interests by making direct and independent shipments.

YOU CAN HOLD

your trade and **get more** by keeping the best of everything and showing it. Make a leader of **L. P. & CO.** Spices; they are "pure" and "good"; they will bring you trade.

LUCAS, STEELE & BRISTOL Wholesale Grocers **HAMILTON**

COFFEES COFFEES COFFEES

WE HAVE THE BEST SELECTION

- | | |
|----------------------|--|
| <i>The Mecca</i> . | The finest Coffee the world produces. Recommended by connoisseurs. |
| <i>Damascus</i> . | A Coffee equal to any on the market, superior to many offered at higher figures. |
| <i>Cairo</i> | A rich, smooth Coffee; just the grade for good hotels and boarding-houses. |
| <i>Old Dutch Rio</i> | A pure Rio, roasted from high-grade Coffee. |

The Mecca, Damascus and Cairo Coffees are put up in 50 and 25 pound, hinge-lid, crated tins; also in cases containing 15 tins, each 2 pounds. The Rio Coffee is sold in 50 and 25 pound tins only.

James Turner & Co.

HAMILTON, ONT.

(Established 1844.)

After the Fire . . .

The work of rebuilding our factory is completed, and factory refitted with latest and most improved machinery. Quality of output will be better than ever.

"REINDEER" BRAND CONDENSED GOODS

Truro Condensed Milk and Canning Co.
Truro, N.S.

CLEANED
AND
STEMLESS

CASES
AND
HALF-CASES

CURRANTS

OUR BRANDS

Excelsior Vostizza, $\frac{1}{2}$ cases.
Crown Vostizza, $\frac{1}{2}$ cases.
Perfecto Vostizza, cases and $\frac{1}{2}$ cases.
Extra First-Class Patras, cases.
Extra Fine Amalias, cases.

GET OUR QUOTATIONS BEFORE BUYING.

THOS. KINNEAR & CO., 49 Front Street East, **TORONTO.**

DECLINE IN CANNED BEEF.

Another decline is to be noted in the price of canned corned beef.

It will be remembered that early in May last the price appreciated enormously on account of the demand for canned meats for rations for the United States soldiers. Now, however, the market is assuming more normal conditions, and quotations on both sides of the line are being reduced.

This week, the Canadian manufacturers have reduced their prices 15c. per dozen on 1-lb. tins, 25c. per dozen on 2-lb. tins, and \$2 per dozen on 14-lb. tins, and wholesalers quotations are now as follows: 1-lb. tins, \$1.40 to \$1.50; 2-lb. tins, \$2.50 to \$2.60; 14-lb. tins, \$17.50.

PERSONAL MENTION.

Mr. J. C. Hazard, of T. B. Escott & Co., was in Toronto a few days ago.

Mr. Fred. Dixon, of The Davidson & Hay, Limited, is holidaying.

Mr. Harvey Kinnear has returned from a trip to Great Britain and France.

Mr. John Magor, of Frank Magor & Co., Montreal, was in Toronto on Tuesday.

P. C. Larkin, of Salada Ceylon tea, Toronto, was among the visitors at THE GROCER office, in Montreal, this week. He has been to the seaside with his family.

Mr. J. W. Waddell, representing A. Waddell & Co., Toronto, was a visitor at the London, Eng., office of THE CANADIAN GROCER on July 26. He had a pleasant six weeks in Ireland and Scotland before visiting London, and had acquired quite an Irish accent during his stay in Dublin. He expects to be in London and neighborhood for several weeks.

THE WORLD'S EXPORT TRADE.

A translation of an article in The Antwerp Journal of Maritime Interests gives figures of the export trade of leading nations of the world for 1896, as compared with 1872, 000's omitted, as follows:

Countries.	Amount of Exports.			Rel. Rank.	
	1872.	1896.	Increase.	1876.	1896.
England.....	\$1,235,200	\$1,422,000	\$207,475	1	1
United States...	439,583	1,050,692	620,109	4	2
Germany.....	559,700	994,156	334,456	3	3
France.....	726,966	656,363	*69,673	2	4
Russia.....	270,586	513,908	261,322	5	5
Austria-Hungary	250,900	263,016	118,116	6	6
Belgium.....	193,000	283,324	99,324	7	7

* Decrease.

"The most remarkable feature of this statement," says Consul Morris, of Ghent, "is the decrease in the trade of France, which has fallen from second to fourth place. The trade of the United States, on the contrary, increased more rapidly than that of any other country, or nearly 150 per cent. in the 25 years. Besides the countries

mentioned, Japan, Australia and the East Indies have, in greater or less degree, increased their exports. France alone sees its trade gradually declining in the volume of the world's commerce."

IT WAS A CLIFF-WARDLAW.

In the last issue of THE CANADIAN GROCER there was an item regarding the erection of an acetylene gas plant at the Algonquin hotel, Stanley Island, St. Lawrence river. It should have been explained that the machine was one of the Cliff-Wardlaw generators, made by the Safety Light & Heat Co., Dundas, Ont., and that Mr. Cliff superintended the construction and installation of the same. This explanation is made in justice to the Safety Light & Heat Co.

"KORNER" GROCERS.

There are many positions of trust and honor in our cities which could be better filled by our korner grocers than they are at present. Taking them right through you will find them as intelligent a class of men as you will find in any line of business.

A man's rite to live in this world should be according to the amount of work he does and the benefit he confers on the world at large.—Uncle Reuben, in Grocer's Review.



The Push that carried Imperial Cheese

to the front has not slackened. It is still pushing forward with increasing energy, and the merchant who seeks to reach the best trade and best results, must include Imperial in his stock, as every housewife knows it to be the best science can produce and every epicure as the most palatable the world produces.

The only cheese that scored 100 points perfection at the World's Fair.

NEW PEEL

in stock
Lemon, Orange
and Citron.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

Toronto

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"Victoria" Japan Tea.

"P. Richard's" Brandy.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

Sure Sellers

Capers-- Pinard French Capot—small, medium and large.

Olives-- Pinard Spanish Queen, 8, 12, 20 and 30-ozs.
These are the finest Olives and Capers in the market.

Prunes-- Pinard A and B, 50 and 60 to the lb. A few boxes 27½-lbs. each left over, we will close them at a low price.

Just Received-- 2 chests James' Dome Lead, each 60x½ gross cartoons.
2 chests James' Dome Lead, each 24 x 1 gross cartoons.

This brand of lead has been reported scarce on the market. Come to us, we will supply you.

Our stocks in all departments are complete. Ask for samples and prices.

L. Chaput, Fils & Cie., Montreal

Salmon

We are quoting Maple Leaf, Clover Leaf, Lynx, R.R.R., Imperial, Sunset, Monogram, and Lily Brands.

H. P. ECKARDT & CO.
TORONTO

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

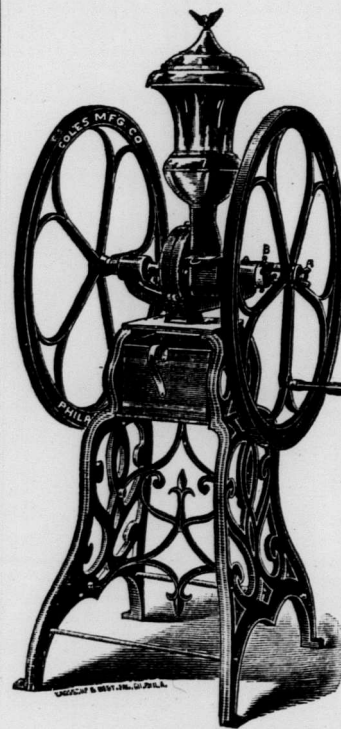
...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.



Sovereign Matches



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18
Agents: TODHUNTER, MITCHELL & CO., Toronto
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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER.**

THE WHOLESALERS' DISCOUNTS.

SOME ten years ago, it will be remembered, the wholesale grocery trade decided upon shorter terms of credit. Those terms were: On 90-day goods, 3 per cent. off if paid in 10 days; on 30-day goods, 1 per cent. off if paid in 10 days, after which (if paid before due date) interest at the rate of 12 per cent. per annum for unexpired time, and if not paid when due interest to be charged at the regular rate for all overdue time.

For some time these terms were practically a dead letter, but recently the wholesalers have again put them into operation. As a result thereof umbrage has been taken by some in the trade.

It is to be regretted that this is so. Any legitimate movement on either the part of the wholesaler or the retailer, towards shorter terms of credit, tends to the benefit of all concerned.

The discounts offered are by no means illiberal. Take, for example, the 30-day goods. The discount on these is 1 per cent. if paid in ten days. This means that the merchant pays \$99 instead of \$100, the saving being \$1, while, if for the twenty days

he allows the \$100 to lay in the bank and draw the usual rate of interest on the same, the earning power would be less than one-fifth of a dollar.

This looks small, but, if the purchase was repeated every twenty days, and the discounts taken at every purchase, over \$14 would be saved as the result of the year's transactions, to say nothing of the profit on the goods.

Obviously, it pays the merchant to take his discounts, even if he has to go to the bank and borrow money in order to do so.

Your ability may be small, but industry will magnify rather than reduce it.

IT SHOULD BE STOPPED.

THE Conservative press is busily leveling charges against the Government officials in the Yukon, while the Liberal press is just as busily shielding these officials. And both are overdoing it.

Some of the officials up there are no doubt staking out claims for themselves and dreaming of the stocks of nuggets they will carry back to civilization, and of the wealth and affluence that will, during the balance of their lives, be theirs.

Government officials, like men who have less favored positions, are, no doubt, susceptible to the influence of gold; but it does not seem wise or prudent that they should be allowed, while they are Government officials, to gratify their desires.

These officials are in the Yukon to guard the interests of the Government and to protect the rights of the people in that part of the country. If they are interested in mining lands it is quite possible there will be a clashing of interests that will prevent justice being done. The possibility of the clashing of these interests should not be permitted, and the proper thing for the Government to do is to strictly prohibit Government officials from taking up gold lands. If it does not, there will be trouble for itself, to say nothing of the odium which may be cast upon the country.

If you have good goods do not put them under the bushel of obscurity, but show them to the public by the searchlight of the advertisement.

TRADING STAMPS.

A SUBSCRIBER asks for an opinion from THE CANADIAN GROCER regarding trading stamps. It complies with pleasure.

The opinion of this journal is not favorable to the trading stamps.

In the first place, the trading stamp scheme is contrary to the principles of business commonsense.

The proper way to build up a business is to keep good goods and to conduct the store in an efficient manner. Where the trading stamp is the tendency is to lose sight of true business conduct. New customers are attracted to the store, not because of the quality of the goods on the shelves or the ability of the merchant: They come to get trading stamps. And if the merchant hopes to keep these customers he must continue to give trading stamps or some other equivalent. This, in itself, should be sufficient to condemn the practice.

Another charge against the trading stamp is that it tends to an exaggerated idea as to the profits of the average merchant. Customers who secure trading stamps, coupons, street car tickets, or other similar devices, can come to no other conclusion if they give the matter thought.

Every coupon given out means a reduction in the price of the goods which the customer has bought. "Now, then," ruminates the customer, "I have been buying this article from Jones for a long time, but I have never paid less than I am now paying, but I received no rebate, either in the shape of a coupon or discount. Catch me paying as high price again. If he does not give me trading stamps he has got to give me something."

Then, the collateral which goes to the customer from the trading stamps, coupons, street car tickets, and other such schemes, comes from the pocket of the merchant. The merchant who gives trading stamps is practically acting as salesman of the products of the promoters of the scheme, while he is at the same time paying for them.

In several of the States across the border trading stamps have been made illegal by the Legislature.

A business that is not watched is likely to get around the corner and away.

SITUATION IN CANNED VEGETABLES AND SALMON

THE canned goods situation is becoming more interesting, because of its increasing strength.

Canned tomatoes are undoubtedly stronger than they were a week ago. The drouth is seriously interfering with the development of the tomato vines and their fruit, while, from enquiries made by THE CANADIAN GROCER of the growers, disease is attacking the latter. This disease comes in the form of dark spots on the tomato which gradually spread both internally and externally until the fruit is destroyed.

Many of the canners who booked orders freely are now alarmed, lest they will be unable to fill their contracts. No factory, as far as can be learned, will sell tomatoes under 75c., others will not accept less than 80c. per dozen, while others still will not quote at all.

Wholesalers have become alike, indifferent, as a rule. Some of them do not appear to want to book any more orders, and they are, as a rule, asking enormous prices compared with those which ruled three or four weeks ago. One house, on Tuesday, notified its travelers to accept not less than 90c. Some are asking 85c., and others 80c. But those who are willing to book orders at 80c. declare that they will only do so for limited quantities. It is the opinion of some that wholesalers who are demanding the maximum figures are those who have oversold, and wholesalers who are quoting minimum figures are those who have not purchased their usual supply. Be that as it may, some of the wholesalers who have oversold have lately been paying 5c. per doz. above the prices at which they agreed to sell the retailer, in order that they might fill their contracts. The price of canned tomatoes for future delivery is now 15 to 20c. above opening figures of a few weeks ago.

Some are now prophesying that by October packers' prices for tomatoes will be 90c. per dozen. And in view of the present crop conditions, together with the fact that the new pack will come upon a practically bare market, the prospects favor rather than otherwise this prophecy.

But, it must be remembered, there is yet the late crop of tomatoes to be reckoned with. Growers inform us that if rain is not

withheld, and frost does not make its appearance, it is possible that the late crop may be a good one. If it is, it will, of course, relieve matters; but, in any event, those who bought early, provided their contracts are filled, are not likely to stand in need of any sympathy.

Corn is in the same position, as far as drouth is concerned, and the outlook is for a light yield, although, according to the crop report issued a few days ago by the Ontario Government, there promises to be a fair yield in the counties bordering on Lake Erie. The factories which are quoting corn are this week asking 70c. as a rule, while the wholesalers are quoting 70, 75 and even 85c.

The Ontario Government crop report, in referring to beans, says: "The crop was more or less affected by drouth and frost, but, despite these drawbacks, it will be almost up to the average for yield." From what THE CANADIAN GROCER can gather, the crop in the neighborhood of at least some of the factories is badly shrivelled up. One factory east of Toronto expects to be 2,000 cases short of its estimate. It is thought that the pack from the whole of Ontario will be about one-third short, and feeling is bullish in consequence. Wholesalers are quoting prices at from 70 to 75c. for future delivery.

Peas, of course, have been packed, and there does not appear to be any question as to its being smaller than last year. Sifted canned peas are already scarce, and efforts to buy some from the packers have failed. As in tomatoes and corn, there is this week a wide range in quotations on peas, 70, 75 and even 85c. per dozen being asked by different wholesale houses.

Canned salmon is decidedly stronger than it was a week ago. Latest advices from the Coast stated that it was improbable that the pack on the Fraser river would be even within 50 per cent. of that of last year. There is, however, some compensation in the fact that the pack on the Skeena river is about double that of last year, and that the pack on all the northern rivers shows a material increase over that of 1897. But, it must be remembered that none of the rivers in the north are like unto the Fraser,

the pack on the latter last season being about 80 per cent. of the whole. The pack on the Skeena last year was nearly 66,000 cases, but, in 1896, it was over 100,000 cases.

The season on the Fraser closes on August 25, unless the efforts to get it extended are successful. In the meantime, the market is advancing.

Some of the packers have notified their agents in the east that prices have been withdrawn, while others are quoting 25c. more per case than a week ago, and 50c. more than two weeks ago.

SEVERELY COMMENTED ON.

THE press, generally, are commenting very severely on the condition of affairs in the office of the Canadian Commissioner in London. Some of them are inclined to throw the blame upon Lord Strathcona and Mr. Colmer.

It is not with these men but with the system we find fault. His Lordship, though his official duties are not of an important nature, is worth many times his salary, much more than which he spends freely in ways that bring Canada into prominence in circles where the Dominion has hitherto been little known. The secretary, a faithful, hard-working official, has done and is doing good work for this country in his position. But he has more than enough to occupy his time.

What is wanted is a strong man, with a thorough practical knowledge of the resources of Canada; a man who can not only answer promptly and intelligently enquiries, but follow them for months if they are likely to result in increased trade, and, most important of all, a man who will develop the sales of our natural products. This, no one in the High Commissioner's office at the present time is capable of doing. On the entire staff there is but one Canadian—a most painstaking gentleman, and he left the Dominion in his childhood days.

There is far more money for this country at the present time in its agricultural resources than in its gold mining. We can never get the full benefit of the British market for these until we have a man doing there what Prof. Robertson has done so well in Canada.

THE CONDEMNED BACON.

It is gratifying to learn that the Canadian bacon recently condemned in England was not through any fault of the bacon itself.

It turns out that the bacon was on a steamer which became stranded, and the bacon, like the rest of the cargo, became heated. This rendered it unfit for consumption, but it was not offered for sale.

Canada last year exported to Great Britain 59,522,464 pounds of bacon, valued at \$5,058,074, while five years before the quantity was but 17,274,676 pounds, and the value \$1,828,555, an increase in quantity of over 246 per cent. The fact, therefore, that the condition of the condemned bacon was caused by the stranding of the steamer should be given as much publicity as possible.

WHY SOME FAIL.

Many young men who promised well at the start of life have been failures at the finish.

The fault was not that they were lacking in ability, but that they lacked those forces of character which prevented their going away when they themselves recognize they have ability which is helping them to distance fellow competitors in the race.

They become puffed up, insolent and above their work. To use a slang phrase, they get "swelled heads."

"Swelled head" is much easier to prevent than to cure, and young men who would succeed in life should watch that they do not become innoculated with the disease, for those who suffer therefrom are of little use to themselves or anyone else.

SHIPPING INFERIOR EGGS.

Complaints are loud and numerous in Toronto to the effect that eggs are arriving on that market in exceedingly poor condition.

Some dealers go as far as to say that appearances justify the statement that Toronto is being made a dumping-ground for eggs not suitable for export.

One instance cited would lead one to believe there were grounds for such a complaint, for, in a shipment recently received, out of ten cases there were fully two unfit for consumption, to say the least. The poor condition of the eggs arriving is not

the only trouble, for many shipments are composed almost entirely of small, No. 2 sizes, which are not in nearly as good demand in Great Britain as the large sizes.

This should not be, for, while it is desirable that our eggs should make a good showing in the Mother Country, it should not be at the expense of the home market.

STILL ANOTHER EVIDENCE.

Editor CANADIAN GROCER.—We are anxious to get into touch with shippers of Canadian dairy produce, viz., butter, cheese, bacon, eggs, etc. and think perhaps with your assistance we may be able to work up business to mutual advantage. Our firm has been established since 1830 and our principal business has been European, continental produce, but the taste of the trade is now most in favor of British Colonial produce which we are in a good position to handle, we having our own branch offices in all the largest towns in England and Scotland. We have made very successful arrangements with New Zealand, but, as that is only a winter trade, we require Canadian produce as the main supply for our customers, who number some thousands.

We have our own waterside premises in London which enables us to land goods cheaply and expeditiously. We of course, prefer to have shippers who are not already represented in this country, but they must be reliable, and fully understand the particular articles they ship us.

W. C. LAMING & Co.
5 Water street, London, England.

July 20, 1898.

Here is another evidence that the people at home are ripe for our products—will give them the preference. We are doing little to take advantage of it. It is most unfortunate that Lord Strathcona, our High Commissioner in London, and Mr. Colmer, the secretary, have taken the suggestion that Canada should send a clever business man to Great Britain to extend the sale of farm produce as a personal reflection upon themselves. None is intended. They have both done good work for the Dominion. They cannot possibly do the important work now necessary. Only a young, energetic and experienced man can. One who can develop the demand for our goods in the United Kingdom as Prof. Robertson has developed their production here. This trade is worth far more to the merchants of Canada than Klondyke ever can be.

A BAD FIG CROP.

The condition of the new fig crop is becoming worse and worse, and the yield will be an unusually small one.

At the beginning of the season it was estimated that the crop would be about 10,000 tons. Shortly afterwards the estimate was reduced a thousand tons. Now it is down to 7,000 tons, and the fruit is dropping off the trees.

How small the present crop is may be gathered from the fact that the yield in average years is from 18,000 to 20,000 tons.

DROPS FROM THE EDITOR'S PEN.

Promptness is the precursor of prosperity.

A dude is harmless until you get him behind the counter.

When you kick be sure you have something to kick about.

There is no place in business for the man who has not courage.

Every cent saved on discounts is a cent added to your profits.

In business, you should use tact just as in a yacht race you tack.

There is a great deal more in business than many people get out.

Merchants who cannot sustain their reputation cannot sustain their trade.

Merchants who keep the interests of their town in mind are true to their own interests.

Treat the commercial traveler well and he will not forget you when he has a bargain to offer.

There is a place in the world for every man into which, if he gets, he will be successful.

When politics conform themselves to business principles we may begin to look out for the millenium.

You can hire an architect to make plans for a new store, but you must prepare your plans for life yourself.

There are a good many things a man gets that he does not need, and there are a good many things he needs that he does not get.

It is no use sighing over what might have been. Time spent in sighing only increases the evil wrought by the "might have been" not being realized.

COTTON CLOTHESLINES CHEAPER

A sharp decline is announced in the price of cotton clotheslines.

The new prices, together with those formerly ruling are: 48 feet lines, 90c., was \$1.20; 60 feet lines ditto, \$1.20, was \$1.50; 72 feet ditto, \$1.50, was \$1.80; 100 feet ditto, \$2, was \$2.50.

Teas

New Season Japans

Style and Cup Quality Very Fine.

"Gold Medal" Japan

In 20 lb. Caddies.
In Boxes 20 1-lb. Packages.

EXCEPTIONALLY CHOICE LEAF AND DRAW.

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WHOLESALE IMPORTING AND
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Pork and Beef Packers,
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N.B.—20 years in use and everybody well
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TRADE MARK REGISTERED

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keep it for sale, because it pays to do so, there being
**no old, unsaleable stock in "Horseshoe
Salmon."**

Every consumer should use it because it is the **BEST**
and every can is warranted good, or money returned; so
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This Brand is packed from the finest
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MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Aug. 18, 1898.

GROCERIES.

THE strength of the canned goods market is the chief feature in the wholesale grocery trade this week, particularly corn, tomatoes and salmon, all of which are dearer for future delivery. The volume of business is larger than it was a week ago. There is more tea moving, and a good business has been done in sugar. Inquiries for syrups are a little more numerous, but few, if any, transactions have taken place. Coffees are firmer, but business is quiet.

CANNED GOODS.

There is a stronger feeling in regard to canned goods. Canned tomatoes are being held higher by both packers and wholesalers, and neither appear desirous of doing business. Packers are quoting as high as 80c., while some are refusing to quote. With wholesalers, the ideas run all the way from 80 to 90c. per dozen. Peas and corn, they are quoting all the way from 70 to 85c. The fact of the matter is, the future is so uncertain, that wholesalers scarcely know what to quote. Most of them, in fact, would rather not quote at all. Owing to the unsatisfactory run of salmon, prices on the Coast are higher, being in some instances 50c. per case above the figures of two weeks ago, while some packers have withdrawn quotations. Wholesalers report that a fair business is being done in canned salmon, both for present and future delivery. Canned meats are cheaper by 15 to 25c. per dozen on 1 and 2-lb. tins of corned beef. Wholesalers' quotations now, as a rule, being: 1's, \$1.40 to \$1.50; 2's, \$2.50 to \$2.60; 6's, \$8; 14's, \$17.50.

COFFEES.

Rio coffees are strong, both in the primary market and in New York. At present, buyers' views here are so far below those of holders that practically no business is being done.

SYRUPS AND MOLASSES.

More enquiries for syrups are being heard, but there are very few offering. At least one of the refineries has nothing to offer. Molasses is quiet. Advices from New Orleans report the market firm.

SUGARS.

The local market is without change. On Saturday last, a large business was done, in anticipation of another advance in prices.

While since then the demand has eased off a little, there is still a good business being done.

There were some advances in the London market at the close of last week, but this week opened a little easier. Taken on the whole, however, the outside markets are, at the time of writing, firm. A New York authority states that the stock of sugar in importers' hands, in the United States, is becoming so low that it will soon cease to be a factor in the market, and will not again assume importance until shipments from Cuba are actively renewed and storing is renewed. "It is believed," says this same authority, "that the reason why the beet market has not improved in sympathy with ours is the approaching alteration in the French export bounty, which it is understood will be 6d. less per cwt. on crystals, and 4½d. less per cwt. on raws, after August 31. This, of course, induces French holders to part with their sugars so as to get

See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

the benefit of existing export bounties, and it is affecting the markets in Europe, although our latest cabled advices state that the pressure of such sales is subsiding."

SPICES.

White pepper for shipment is cabled dearer. Cloves are firm. Locally, business is quiet and prices unchanged.

TEAS.

A cable received in Toronto, on Friday, reported the Japan tea market firmer and higher, and on Monday last a cable order was refused except at an advance of ½c. per lb. above previous quotations. The ranks of those who were holding off in expectation of lower prices are gradually being thinned out, a good deal of business at the advance having been done during the week, although the buying is still being done with much caution. The quality of the tea is gradually falling off in Japan, and, it is said, the third crop will be of very poor quality indeed. Mail advices from Kobe state that not so many teas are being turned toward Canada as a result of the United States tariff as was anticipated.

There are a few flavory Ceylon teas being offered, but there is not much doing, some

good purchases having been made some time ago.

Quotations on new season's China green teas are higher than last year.

Local wholesalers report an improved demand for teas of all kinds, particularly Japans.

FOREIGN DRIED FRUITS.

CURRENTS—The market in Greece is now about 3s. per cwt. below the figures ruling a year ago. In expectation of lower prices, buyers are holding off, although a good many confidential orders have been placed. However, prices are now low, while it might not be out of place to remark that importers last year held off for lower prices which did not materialize.

VALENCIA RAISINS—The market opened about the same figure as last year, but the question of exchange is so unsettled that it is difficult to determine what the actual price may be. Estrine & Co., referring to what it terms a new factor in the situation, says that while the nominal rate is 8 to 15 per cent. it was at the time of writing 85 per cent.

SULTANA RAISINS—Prices are firm, the opening figures being about 2c. per pound above what similar grades of old fruit could now be bought at.

FIGS—Prospects for the new crop are worse than ever, and 7,000 tons is now the estimated yield.

PRUNES—Bosnia prunes, for October shipment, are now being quoted. Prices are lower than last year, and considerable business has been done. California prunes are also being quoted, and, although they are earlier than last year, some business has been done. Quotations are in the neighborhood of ½c. per lb. dearer than a year ago.

CALIFORNIA DRIED FRUITS—The crop of apricots is almost nil, and, as prices are high, there is scarcely any business being done yet. Peaches are also higher than last year.

GREEN FRUITS.

California fruit, especially pears, has been very scarce, and as the demand has been good, prices are higher than last week. Canadian peaches are not as plentiful as they have been, and it is expected that, from this out, receipts will continue limited. Early native pears are now coming in freely, but none of the better qualities have begun to arrive. Plums have commenced to arrive in good quantities, and are of excellent quality. They are quoted at 50 to 75c. per basket. Watermelons are not numerous,

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THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

but Canadian varieties are now sold at 60c. per case of six. This price, however, is liable to decline materially at any day, as the demand for these goods fluctuates greatly. Muskmelons are now on sale at 40 to 50c. per basket. Canadian tomatoes are offered in large quantities, and the price has fallen to 25 to 35c. per basket. Lawtonberries advanced to as high as 7 to 8c. last week, owing to decreasing shipments, but are again plentiful, and the price is back to the old figure, 4 to 6c. Sweet potatoes are not plentiful. The price asked is 50c. per basket. Duchess and Astrachan apples are offered in liberal quantities at \$1.25 to \$2. Bananas are now arriving in quantities sufficient to meet requirements. The sale of oranges is light. Lemons, however, show considerable activity. The first shipment of new lemons arrived on Monday this week. They were from Verdilla, Sicily, and sell at from \$5.50 to \$6.

COUNTRY PRODUCE.

EGGS—Receipts are liberal, and the market is in bad shape, owing to a large proportion of those arriving being of questionable quality. Strictly fresh laid are in good demand, and are worth 11 to 12c.; but No. 2 stock is not wanted at 8 to 10c. At country points 9½ to 10c. per doz. is paid for cases.

POTATOES—A great many of the potatoes coming forward are poor, small stock, and are easy at 50c. per bushel.

HONEY—There is not much doing locally yet. Offerings are large. It is expected that a large quantity will be exported to

Great Britain. The first shipments have been made, but as yet no reports concerning their reception have been received.

VEGETABLES—Seed onions are done. Cauliflower are scarce and high. Cabbage and celery, too, are not plentiful. We quote: Corn, 8 to 10c. per doz.; cauliflower, 75c. to \$1 per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 25c. doz. bunches; radishes, 25c. doz. bunches; cabbage, new, per doz., 40 to 75c.; parsley, 10 to 15c. doz. bunches; cucumbers, short, 20 to 30c. per doz.; Canadian butter beans, \$1 to \$1.50 per bushel; beets, 25c. per peck; carrots, 25c. per peck; onions, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, \$1 to \$1.25.

BUTTER AND CHEESE.

BUTTER—There is a scarcity of really first-class dairy butter. Creamery butter is in excellent demand. There have been advances of ½ to 1c. per lb. for every grade of butter on the market. At country points the following f.o.b. are quoted: Dairy tubs, 11 to 12c.; prints, 12½ to 13c.; creamery prints, 17c.; tubs and boxes, 15 to 16c.

CHEESE—The market is decidedly firmer, and in some cases, 8c. has been paid for selections at cheese boards. From 7¾ to 7⅞c. has been the general range, however. The price at Toronto is now steady at 8¼ to 8½c.

PROVISIONS.

There is a brisk demand for smoked meats and long clear bacon. The usual

inquiry for barrel pork has not set in, but prices are steady. Lard is the only weakness in the provision market. In this article there has been a quiet, steady decline. Prices are unchanged from last week, however.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—As the offerings of wheat during the past week have not been up to the requirements of local millers, the prices have been advanced 2c., for both red and white, to induce freer delivery. We quote on cars outside: Wheat, red winter, 69 to 70c.; white winter, 68 to 69c.; goose, 60 to 61c. The street market is easier than a week ago. New oats are now coming in in moderate quantities. We quote: Wheat, white, 70 to 71c.; red, 70 to 71c.; goose, 60c.; peas, 55 to 58c.; oats, old, 31 to 33c.; new, 29c. No. 1 hard Manitoba wheat is quoted at 95c., Sarnia freights.

FLOUR—An all-round reduction of 25c. is noted this week. We quote: Manitoba patents, \$4.90 to \$5; Manitoba strong bakers', \$4.50 to \$4.60; Ontario patents, \$4 to \$4.15; straight roller, \$3.40 to \$3.50, Toronto freights.

BREAKFAST FOODS—Business is quiet, and prices are unaltered. We quote: Standard oatmeal and rolled oats, \$3.90 in bags and \$4 in bbls.; rolled wheat, \$2.75 in 100-lb. bbls.; cornmeal, \$2.60; split peas, \$3.50; pot barley, \$3.50.

FISH.

The demand has been moderate during the past week, and prices are easy, though

BE SURE AND GET

BRIGHTON Canning Co.

New Process

THISTLE
BRAND

TOMATOES

GARDEN
GROWN

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

SLEE, SLEE & CO., Limited

Tower Bridge Works, - - - - - London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to _____

CLARK, RAE & CO., 49 King Street West, TORONTO, ONT.

AGENT WANTED.

WANTED AN AGENT FOR CANADA FOR AN old established first-class house of English Preserved Provision Manufacturers, whose goods are well and favorably known for the last quarter of a century. Apply in first instance by letter to Meredith, 109 Fleet Street, E. C., London, Eng. (33)

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS

Consignments Solicited.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Fruit—Fruit

Do we supply your trade with
Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

no change in figures are quoted. We quote:
Fresh salmon trout, 6½c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

HIDES, SKINS AND WOOL.

HIDES—The feeling continues easy, with quotations unchanged, as follows: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.; cured, 9½ to 9¾c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—The price of lambskins and shearlings is firm at an advance of 5c., the price now being 50c.

WOOL—The market is dull, with prices unchanged at 10c. for unwashed and 16c. for fleece.

SEEDS.

There is a brisk movement in alsike clover seed, with a good export demand for strictly choice to fancy grades at \$4 to \$4.50 at outside points. Anything but the choicest, however, has to be sold in competition with the United States feed, which is unusually good, and, as the latter is offered at low prices, the medium grades have to be bought at prices much below those quoted.

SALT.

There is no change in prices and little movement in trade. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES _____
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE, DERBY

FOR SALE. Choice Prime Beans.
Evaporated Apples.
Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO

J.Y. GRIFFIN & CO.

Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments
handled to best possible advantage.
Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

HAMS
BACON
LARD
SHORT CUT PORK
MESS PORK

The Wm. Ryan Co. Limited
TORONTO

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO _____
RUTHERFORD, MARSHALL & CO.
Commission Merchants
Toronto.

G.F. & J.GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

MARKET NOTES.

Canned corn beef is lower.

Cheese has advanced $\frac{1}{4}$ c. per lb.

Potatoes have declined 10 to 50c. per bushel.

The cable announces a further advance in Japan teas.

There have been further advances in canned salmon on the Coast.

California pears are scarce, and are quoted 50c. higher than a week ago.

Lambskins and shearlings have advanced 5c., now being quoted at 50c.

All grades of both creamery and dairy butter have advanced $\frac{1}{2}$ to 1c. per lb.

Canadian tomatoes are plentiful, and have declined to 25 to 40c. per basket.

The first shipments of Verdilla oranges were received by the Dawson Commission Co., Limited, on Monday, this week. They are now selling at \$5.50 to \$6.

QUEBEC MARKETS.

MONTREAL, August 18, 1898.

GROCERIES.

THE grocery market, as a rule, exhibits considerable steadiness, the notable examples of strength being sugar, new Japan teas and canned salmon. Buyers have shown more desire to operate on teas and canned goods, but only in the former has any large quantity of business been put through. Canned salmon quotations are withdrawn, and sellers are not urging business, while in canned vegetables a good volume of trade is noted between first and second hands. In Japan teas, buyers are paying the advance, and values are apt to go still higher, as primary markets have advanced 4 yen this week. Sugar has ruled firm but quiet. There have been some negotiations in regard to California dried raisins, but no figures have yet been quoted from the Coast.

SUGAR.

There has been no change in the local situation, but the tone is very firm, and if the strength in raws is supplemented by any further advances higher prices are not unlikely on the refined article here. Demand is of a quiet character at the prices last quoted. The raw article continues strong both at New York and other points. At the former market fair refinery is stiff at $3\frac{3}{4}$ c., and centrifugal, 96 test, $4\frac{1}{4}$ c., while refined is firm. At London, beet is quoted at 9s. $5\frac{1}{4}$ d. for August, and 9s. $6\frac{3}{4}$ d. for September.

SYRUPS.

There has been very little enquiry for

syrrups, and prices are unchanged, $2\frac{1}{8}$ c. per lb. for sugar, house grade, at the factory,

MOLASSES.

No activity is looked for in molasses at this period of the year, and the market does not belie it, but, as soon as the demand sets in, it is believed that stocks will be found to be less plentiful than buyers anticipated. While there is time for fresh supplies to arrive before the close of navigation no large additional receipts are expected, because there is little stock to be had there. In round lots a few sales of Barbadoes have been noted at 27 to 28c. ex wharf. In a jobbing way values are firm at 30c. in car lots and 31c. in single puncheons.

CANNED GOODS.

There has been more activity during the past week in canned vegetables, as local jobbers have been operating with considerable freedom, and contracts representing possibly 10,000 cases of new crop goods have been placed for future delivery, consisting of tomatoes, peas and corn. The former sold at 75c. and the two latter at 70c. There has been more desire to operate in canned salmon also, but several agents this week had their quotations withdrawn by packers, owing to the state of affairs on the Coast. Recent advices in this connection state that the Fraser river pack is only 15 per cent. of last year's output. So far, possibly 10,000 cases of canned salmon have been sold here to arrive, and the buyers now consider that they were lucky. Late information from the Coast is to the effect that the Fraser river pack of salmon to August 4, amounted to but 80,000 cases, against 465,000 cases for the corresponding period last year. The entire Puget Sound pack of sockeyes to date has been 140,000 cases. Last year the pack of sockeyes for the season amounted to 360,000 cases. It is anticipated that there will be a shortage of 150,000 to 175,000 in the sockeye pack this season. The Columbia river pack so far shows an actual shortage of 100,000 cases.

COFFEE.

Reports on Brazil goods rule firm, but the local market is very quiet and values are entirely unaffected.

SPICES.

The same firm feeling is noted in pepper, but other spices are without new feature. Local business is exceptionally dull.

TEAS.

There has been remarkable activity in new Japan tea here since Saturday last, and a large quantity of stock has left first hands at values ranging from $12\frac{1}{2}$ to 19c., the great bulk of the sales being at 16 to 17c. Cables from Japan on Tuesday to houses here stated that the market in Japan had

advanced 4 yen, which is equivalent to about 2c. per lb., and that the market was very strong. Buyers on spot have shown decided anxiety to procure tea and the tone is very firm as a result of this and of the strength at primary points.

NUTS.

The only change in nuts of moment is a firmer feeling in shelled walnuts, which are very scarce, and 16 to 17c. has been asked for them this week. Other nuts contribute nothing new.

DRIED FRUIT.

There has been a considerable business done in California new crop raisins to arrive but no figures have yet been specified, buyers simply placing open orders for considerable quantities. Practically little or no stock has been carried over, either of these or Spanish or other raisins. In the latter, also, no figures have yet been quoted on new crop fruit. Prunes, dates and figs are without new feature.

GREEN FRUIT.

Business in green fruit has not been so active this week, and a prominent feature has been the scarcity and firmness of all California fruits. Peaches, pears and plums, as noted in our prices current, rose from 25 to 50c. per package during the week, and are firm at the rise. Receipts of Canadian peaches have been chiefly clingstones, and they are a slow sale at 30 to 50c. per basket. A few small lots of early Canadian pears have sold at 25 to 40c. per basket, while Hudson River pears are offering at \$2 to \$2.25 per keg. Blueberries are easier at 90 to \$1.40, under increased receipts, and lemons and oranges are steady.

COUNTRY PRODUCE.

EGGS—There was an improved demand for eggs to-day, and a more active trade was done, but prices are without change. We quote: Selected new laid, 13 to 14c.; No. 1 candled stock, 11 to $11\frac{1}{2}$ c.; P.E.I., $9\frac{1}{2}$ to 10c.; and culls at $8\frac{1}{2}$ to 9c. per doz.

BEANS—The market for beans continues quiet, and prices are unchanged. We quote: Primes, 85 to 90c., and choice hand-picked at 95c. to \$1 per bushel.

HONEY—The demand for honey is limited, and sales are slow. We quote: White clover comb, in 1-lb. sections, 8 to 10c.; dark, $6\frac{1}{2}$ to 7c.; white extracted, 6c. to 7c., and dark, 4 to 5c. per lb.

MAPLE PRODUCT—Maple product is dull and featureless. We quote: Syrup in wood, $4\frac{1}{2}$ to $4\frac{3}{4}$ c. per lb., and in tins, 45 to 50c., as to size. Sugar, 6 to $6\frac{1}{4}$ c. per lb.

PROVISIONS.

There was a good demand for smoked meats, and the market in this respect was fairly active. Other lines rule quiet. We quote as follows: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at $8\frac{1}{4}$ c. to $8\frac{1}{2}$ c.; and compound refined at $5\frac{1}{2}$ c. per lb.; hams, $10\frac{1}{2}$ c. to $11\frac{1}{2}$ c.; and bacon, $11\frac{1}{2}$ to 12c. per lb.

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DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, **TORONTO**
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

COWAN'S

Hygienic Cocoa
Royal Navy Chocolate
AND
Famous Blend Coffee
are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

THE BEST VALUE

in the market to-day is our smoked

SHOULDER HAMS and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers
TORONTO, ONT.

DRINK : : :

:: Chocolate for Breakfast

It invigorates **MIND and BODY** whereas Tea and Coffee **SLOWLY RUIN THE NERVES**



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . . . CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. **Montreal**
General Agents for the Dominion

FLOUR, GRAIN, ETC.

There were no new features in the local grain market. The demand from shippers for all lines was limited, owing to weaker cable advices and the continued easy feeling in the American markets, consequently the volume of business done was small and the market was quiet, with no change in values to note. A few small lots of old No. 2 white oats changed hands at 31c., afloat. Peas were dull at 63c., afloat.

The demand for small lots of Manitoba grades of flour from local and country buyers were fair and a moderately active trade was done at steady prices. We quote: Winter wheat patents, \$4.25 to \$4.50; straight rollers, \$3.75 to \$4; bags, \$1.90 to \$2; Manitoba patents, \$5.10 to \$5.20, and strong bakers', \$4.75 to \$4.90.

There was no change in the situation of the feed market. The demand continues fair for all lines and prices are maintained. We quote as follows: Ontario winter wheat bran, \$13; shorts, \$16 per ton in bulk; Manitoba bran, \$13; shorts, \$15, and moullie, \$17 per ton, including bags.

The meal market was quiet, the demand being only for small lots to fill actual wants at \$3.65 per bbl. and \$1.77½ per bag, for rolled oats.

The demand for hay continues slow and the market is dull, with no change in prices to note. We quote: Shipping hay, \$4 to \$5; good to choice, No. 1, \$8 to \$9, and No. 2, at \$5.50 to \$7 per ton, in car lots.

CHEESE AND BUTTER.

Cheese rules firm. Demand over the cable is inactive, but there is sufficient current business passing to establish prices, and anyway the sentiment across the water cuts little figure in regard to values. These are, and have been all along, governed more by operations on this side than what was bid over the cable, and, as most of the leading exporters are carrying quite large lines of cheese, and the factorymen are disposed to hold for full prices, no material decline in values is likely in the near future. Of course, bargains can be picked up, but with conditions as they are, efforts to support value will hardly be wanting. Reports regarding the make vary. In many sections in Ontario the pasturage is admitted not to be up to last year, and the flow of milk much less. In Quebec the conditions are not quite so bad, and the output during the past fortnight is considered to be fully up to the average. Trading on spot today was largely confined to eastern makes, and, in some cases, sellers accepted ½c. less for white cheese than they held for early in the week. In the main, however, values were steady, sales of eastern white ranging from 7⅜ to 7½c., while the premium on colored is increased rather than decreased, as no finest eastern colored is obtainable under 7⅝ to 7¾c. Western cheese are largely nominal on spot, and, while some bargain sales have been reported at inside figures, a buyer cannot go out on the market and get a straight line of goods unless he pays the price. For white, 7¾c. is quoted, while colored is held stiff at 7⅞ to 8c., and the inside price is more the exception than the rule. The cable on white cheese declined 6d. We quote: Finest western colored, 7⅞ to 8c.; finest western

EDWARD HARRIS & CO., PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."
Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc.
Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE GOODS . . .

Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar Rings

We have them.

WALTER WOODS & CO.
HAMILTON

Before Building

Everyone should know the economical advantages offered by using our

Metallic Cornices.

Sky Lights

Sheet Metal Fronts
Etc.

They give durable, fireproof satisfaction—make old buildings look like new at slight expense, and are invaluable for use in all new, up-to-date structures. Get full information in our Catalogue. We make any pattern, size or shape desired.

Metallic Roofing Co.

LIMITED

1180 KING ST. W., TORONTO.

CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces:—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

S. H. Ewing & Sons, Importers and Manufacturers **Montreal**

white, $7\frac{3}{8}$ to $7\frac{3}{4}$ c.; finest eastern colored, $7\frac{5}{8}$ to $7\frac{3}{4}$ c.; finest eastern white, $7\frac{3}{8}$ to $7\frac{1}{2}$ c.; Liverpool cable, colored, 37s. 6d.; Liverpool cable, white, 36s. 6d.

In butter, while the demand was not quite so brisk, the market is still steady as to value. Reports from the country spoke of further purchases at full prices, particularly in the Eastern Townships, and, naturally, the payment of the comparatively high figures tends to stiffen factorymen's views, irrespective of what the quality of their butter may be. Extra finest creamery in boxes is scarce, and quite firmly held at $17\frac{1}{2}$ c., but there is good butter in boxes offering all the way from $16\frac{3}{4}$ to 17c. Tub creamery, where it is choice, commands $17\frac{1}{4}$ c., but it has to be so to realize this price. We quote: Extra finest creamery, boxes, $17\frac{1}{2}$ to $17\frac{3}{4}$ c.; extra finest creamery, tubs, $17\frac{1}{4}$ to $17\frac{3}{8}$ c.; ordinary finest creamery, boxes, 17 to $17\frac{1}{2}$ c.; ordinary finest creamery, tubs, $16\frac{1}{2}$ to $16\frac{3}{4}$ c.; dairy butter, $13\frac{1}{2}$ to $13\frac{3}{4}$ c.; Liverpool cable, finest, 80s.

MONTREAL NOTES.

Cables from Japan, Tuesday, stated that teas there had advanced 4 yen, or about 2c. per lb.

Shelled walnuts have exhibited a materially firmer tendency lately and are now held strong.

Agents for the salmon packers here had prices withdrawn this week and the market is excited.

So far, about 10,000 cases of new pack canned salmon have been contracted in this market for future delivery.

NEW BRUNSWICK MARKETS

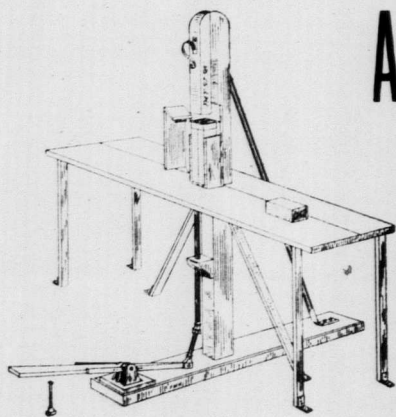
OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Aug. 16, 1898.

THE past week has shown rather improved business, and dealers are looking forward with confidence to a good fall trade. Payments are reported good. Crop prospects were never better. The one drawback is the low price for hay which has ruled this summer, and that the immediate future shows no brighter prospect. Quite a quantity of old hay is being carried over, and the crop of new is large and of extra quality. It is said that some farmers have not cut their full crop, on account of the poor demand. Oats and wheat are being harvested. The latter is a much larger crop than ever before in our Province. Barley is also being more freely grown. In markets, there is little change. Cream of tartar continues to grow in strength. Pepper and cloves are both costing rather higher; other spices show little change. In vinegars, there is no change in prices, but a better sale is noticed.

OIL—While business is still dull in burning oil, the fall demand is beginning to make itself felt, and toward the latter part of the month sales will begin to materially increase. The lower prices in Canadian did not arrive and are not now expected.

SALT—While some English coarse salt must be quite near, there were no arrivals during the week. Demand, however, is readily supplied, from stocks on hand, at even prices. There is a good demand for Canadian table salt, and that for butter and cheese continues to be quite active. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—Packers still withhold quotations, particularly on corn and tomatoes. There have been reported quotations by some packers, but further than a report nothing could be found. Advices continue to point to higher figures than those quoted earlier. This has strengthened the feeling regarding spot stocks. They are, however, held well below the prices of a few weeks ago. Fruits are not very largely sold here. Peaches and apples have the largest sale, and there is a fair sale for pears and strawberries, but raspberries, plums, etc., are very light demand. There is quite a sale for pine-apples, but it is largely supplied from Balti-



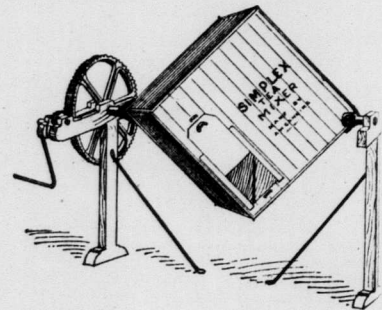
Armeda Tea Packer and Simplex Mixer

Said Mr. Stroud, of W. D. Stroud & Sons, Wholesale Tea Merchants, Montreal:

"The Armeda Tea Packer is O.K. We have yet to see its equal. No repairs required."

Write for Circular.

A. H. CANNING & CO.,
Toronto, Can.



BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity or value. All wholesalers.

BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (1f)

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade. TORONTO

The _____

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

**California Navels
California Seedlings
Messina Lemons**

Seedlings are now arriving in Good Condition and are taking the place of Valencia's. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday. We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

THE _____

Select Back

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

F. W. FEARMAN

Pork Packer HAMILTON

**Georgia Water Melons
and Bananas**

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes, etc

QUICK DESPATCH :-

Order given 5 o'clock p.m. Monday.

Goods delivered in Streetsville Tuesday morning.

MR. R. GRAYDON writes: "Goods came to hand this a.m. Thank you for extraordinary promptness. That's what I call rapid transit, and beats the record. Again thanks."

— We are "hustling" just now.

BALFOUR & CO. - Hamilton

Clark's Potted Meats are a

BEEF, HAM, TONGUE
CHICKEN, TURKEY, DUCK
GAME, HARE, ASSORTED

Perfect Success

ORANGE MARMALADE

**Have you tried Upton's
Gilt Edge Brand ?**

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

Importer and
Exporter of

DRIED FRUITS

Dressing and Packing of
Currants a specialty.

66 Esplanade Street
West TORONTO
Telephone 8015.

F. R. Stewart & Co.

... Dealers in ...

Butter, Eggs, Cheese,

Hams, Bacon,

Fresh and Dried Fruits

Head Office and Warehouse:
30-32 Water St., Vancouver, B.C.
Branch: - 40 Yates St., Victoria, B.C.
Our own representatives at Revelstoke
and Nelson, B.C.

COLD STORAGE

belonging to the Dominion Government
at Revelstoke, B.C., in our care.
CONSIGNMENTS SOLICITED.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

**Peaches, Pears, Plums, Apricots
and Cherries**, arriving twice a week per
fast express. Domestic Fruit of every description arriving with every train.

more. Blueberries have quite a free sale, being largely packed in our own Province. Salmon tend higher, particularly best grades. Quite a proportion of those brought here are not the highest priced fish. Oysters tend to higher prices. There is quite a demand for sardines, both oil and mustard at even prices. American packers quote meats rather lower.

GREEN FRUIT—Apples begin to have considerable attention. Quality continues to improve, and prices are rather easier. A few Nova Scotia apples are already to hand, but quality is poor. Some fine New Brunswick apples should soon be on the market. They are splendid fruit, but have to be handled quickly. Oranges are out of season. Pears are chiefly in demand. Prices of the Californias are higher this week. Eastern Bartletts are coming to the market, but are only just becoming a feature. California peaches offer more freely at firm figures. Plums, just fair sale at even prices. A few California grapes have been received. Delaware's are scarce and quite high. Bananas are not an overstock. While wild raspberries have been plentiful, and large shipments have been made to the American market, the receipts of cultivated berries continue light. Blueberries are also rather less freely received than last year.

DRIED FRUIT—It is difficult to make this line one of interest. Spot stocks are not large, but are held easy, as dealers wish to be cleaned out before new goods arrive. Quotations on dried fruit seem late. Prices of currants received point to lower values than last year. Nuts and some Valencia raisins have been ordered at open figures. Prices on California are daily expected. It is said foreign prunes will rule rather lower than last year. New American citron has been received. Citron is being sold in smaller packages than usual, and the peel is cut up and mixed with lemon and orange. These are English peels. As before noted, American peels are being quite freely sold. In dried apples, market is dead; in fact, at the best they are now out of date. Evaporated are scarce, and, as new are likely to be low, a good sale is expected. Onions rule easy. In peanuts, while still quite high, shippers quote rather lower.

SUGAR—A good sale is reported, particularly in the different grades of granulated, no doubt somewhat helped by the slight advance and continued firm market. The Montreal refineries are not trying to sell here, not wishing to meet the prices at which sales are being made.

MOLASSES—There is little life, but holders are confident higher prices will rule, as stocks are light. Some Porto Rico was bought in Halifax for this market during the past week at rather lower prices than St. John importers ask. New Orleans is dull.

PRODUCE—Butter is still unsatisfactory, market being overstocked, particularly with

fair to good. This keeps values low, making it difficult to get a fair price for best stock. There is really no sale for creamery, except in a retail way. Eggs improve in price, showing a steady sale, and in quality they are better than usual at this season. Cheese is still low. Our factories are making larger quantities than usual, and the local demand takes but a small quantity. Quite large consignments have been shipped to the United States, but reports are not encouraging.

PROVISIONS—There is a weak market and a dull demand. For barrelled pork and beef, the past year, has shown very light sale, and, during the past few months, smoked meats have sold less freely than is usual at this season. Lard has fair sale.

FISH—There is fair business. Receipts of dry fish continue light, and, while prices are firm, were it not for light sales values would be higher. Pickled fish showed improved sale and rather higher prices rule; receipts not large. Some fine rippling and wolves herring have been received. Smoked continue dull. A few fresh shad are still offered. We quote as follows: Large cod, \$3.35 to \$3.50; medium, \$3.25 to \$3.35; pollock, \$1.25 to \$1.30; Grand Manan pickled herring, \$1.50 to \$1.60 per ½-bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; shad, 10 to 14c.; salmon, 16 to 18c.; ½-bbl. shad, \$4 to \$5; rippling herring, \$1.80 to \$2; wolves do., \$2.10 to \$2.25.

FLOUR, FEED AND MEAL—The fact that stocks of Ontario flours are becoming light has caused some demand. Prices, however, continue to go off. The desire to get old wheat flour aids millers in making sales. Manitoba is rather dull. In oatmeal, prices are still low here, though oats are rather firmer; in fact, one buyer wanting a large quantity for the West Indies, found difficulty in getting order filled. Cornmeal is firm. Feed is still scarce. Beans show little change, but rather better values are expected. We quote as follows: Manitoba flour, \$5.60 to \$5.65; best Ontario, \$4.60 to \$4.70; medium, \$4.25 to \$4.45; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.20; middlings, \$2.0 to \$2.1; bran, \$1.7 to \$1.8; oats, 38 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

C. & E. Macmichael received a shipment of Maconochies' lever stopper pickles this week.

Mr. Robert Greig, representing the Greig Manufacturing Co., Montreal, was in the city calling on the trade last week.

J. Harvey Brown, wholesale tea importer, with stores in both St. John and Halifax, went to England this week on a business trip.

C. Morley Pye, who for some years has been with Barnes & Halstead, Salisbury, intends opening a general store at Hopewell Cape.

THE GROCER is pleased to learn that Mr. J. Harold Lovitt, of Lovitt & Lovitt, grocers,

Yarmouth, who has been south for his health, has returned with every prospect of full recovery.

Among other goods shipped by the last steamer for London were 813 cases canned lobsters from Chatham, 310 from Newcastle, and 112 from New Mills. There were also 615 boxes cheese, consigned from the Sussex cheese factory.

THE GROCER was pleased to receive a call from J. D. Meekison, of Strathroy, Ont., also to have the pleasure of meeting E. J. Burrell, who is connected with the firm of D. H. Burrell & Co., Little Falls, New York, which house controls the output of the seamless cheese bandage in Canada, and the output of Hansen's Danish rennet cheese and butter annato, etc., for America.

After a dull season, more encouraging reports are being received from Grand Manan. Five schooners loaded last week for New York and Boston with smoked herring and bloaters. Prices received were about 5c. for the former and 50c. for the latter. Sardine herring are also bringing better price, selling at \$10 to \$13 per hhd. Pollock fishing is also good.

The Charlottetown Board of Trade are moving in the matter of the telegraph tariff on the Island. The Anglo-American Telegraph Co. have a monopoly in respect to communication. Complaints have been forwarded to the management, London, regarding the high rates and the fact that offices close at 8 p.m. An effort at competition will be made if the reply is not satisfactory.

GROWTH OF MONTREAL'S FRUIT TRADE.

The development of the fruit trade in Montreal has been remarkable. Ten years ago, according to a correspondent of The Star, the first public sale of lemons, 2,250 boxes, took place on the wharf. Now, over 250,000 boxes of Sicily lemons and oranges are sold annually, and the good condition of the fruit landing in Montreal brings buyers from all the large centres of Canada and most cities of the United States west of Cleveland, except from the California fruit belt.

Five years ago, a car of California fruit would supply Montreal for two weeks. It was, too, so costly that only the rich could afford to buy them. Now they are so cheap and plentiful that all classes use them.

Ten years ago, 50 bunches of bananas would do Montreal a week; now, about 12,000 bunches arrive in the same time.

Grapes and other Canadian fruits are now so plentiful in season that they are sometimes sold in ton lots.

This trade is likely to show still greater development, and an agitation is on foot in favor of converting the St. Ann's market into an attractive fruit market.

This movement is a good one, and would be beneficial not to Montreal alone, but to all points in Canada, receiving fruit via Montreal.

ROBERT GREIG & CO.

The estate of Robert Greig & Co. was sold for the benefit of the creditors Tuesday last, the best bid being 45c. on the dollar from The Greig Manufacturing Co., to whom it was knocked down.

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AN ANNOUNCEMENT!

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.	W. INCE. EDWARD LEADLEY.	W. R. BROCK. WILMOT D. MATTHEWS.
E. B. OSLER, M.P. Vice-President.	A. W. AUSTIN.	

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Brampton	Guelph	Napanee	Oshawa
Seaford	Uxbridge	Whitby	Winnipeg

TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Qu-en street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

New Dominion MATCHES

Good Matches
Fair Price

Manufactured by

HARDY & DUBORD, MASTAI.

Montreal Agents . . .

AUSTIN & LEFEBVRE

317 St. Paul Street.

If You Handle Them
You Know

THAT

"Sterling"

BRAND

Pickles, Jams, Jellies, Sauces,
etc., are deservedly popular. They
are prepared by

T. A. LYTTLE & CO.

Vinegar Manufacturers,

TORONTO

NEW SEASON'S

Drained Peels

Choice imported, in 112-lb. kegs;
also candied, in 7-lb. boxes; very
low price—to arrive.

Warren Bros. & Co.

TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE.



Constantly
Increasing
the demand for
**WHITE MOSS
COCOANUT**

because those who have used it will be satisfied with no other. It combines all the good qualities of a first-class article. Put up in handsome packages of 1/8, 1/4, and 1/2 pounds. No up-to-date grocer is without some in stock.

**CANADIAN COCOANUT CO.
MONTREAL.**

J. Albert McLean, Prop.

Lobsters

New Season's. 1-lb. Flat Tins.
1/2-lb " "
1-lb. Tall "

A Shipment just to hand.

PERKINS, INCE & Co.

TORONTO.

Positively
IT'S GOOD COFFEE
Comparatively
THERE'S NO BETTER
Superlatively
IT'S THE BEST



Better try it
You can't do better.

Blue Label Tomato ..Ketchup



rids digestion of all ills---appetite
of fickleness. Prepared with
skill from finest red, ripe tomatoes, seasoned to a
turn, put up in bottles, made pure by sterilizing.



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The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves,
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LILY WHITE GLOSS

The Perfection of Gloss Starches

Put up in 1-lb. packages and in 6-lb. tins. Also in kegs of 100-lbs. each. Get a keg with your next ten box order, and figure out the profit it gives you. You'll be surprised.



Brantford Prepared Corn

cannot be excelled for Purity, Flavor, and General Excellence.

We are now shipping **CELLULOID STARCH** from our factory. Order a case of 40 packages at \$3.50 with a ten box order, freight paid.

THE BRANTFORD STARCH CO., Limited, Brantford, Ont.

FRUITS				COFFEE				
	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Foreign								
Currents, Provincials, bbls...	5 3/4	6	5 1/2	6	7	7 1/4		
" " 1/2-bbls	5 3/4	6	5 1/2	6	7	7 1/4		
" Filadelfia, bbls	6	6 1/2	6 1/2	6 1/2	7 1/4	7 1/2		
" " 1/2-bbls	6 1/2	6 1/2	6 1/2	6 1/2	7 1/4	7 1/2		
" " cases	6 1/2	6 1/2	6 1/2	6 1/2	7 1/4	7 1/2		
" " 1/2-cases	6 1/2	6 1/2	6 1/2	6 1/2	7 1/4	7 1/2		
" Patras, bbls	6 1/2	6 1/2	6 1/2	6 1/2	7 1/4	7 1/2		
" " 1/2-bbls	6 1/2	6 1/2	6 1/2	6 1/2	7 1/4	7 1/2		
" " cases	6 1/2	6 1/2	6 1/2	6 1/2	7 1/4	7 1/2		
" " 1/2-cases	6 1/2	6 1/2	6 1/2	6 1/2	7 1/4	7 1/2		
Vostizaa, cases	7	8	8 1/2	7	8	8		
Dates, boxes	4	6	5	5	6	6		
Figs, 4-crown	10	12	10	11	11	12 1/2		
" " 5-crown	12	13	11	13	12	13		
" " 7-crown	13	14	13	14	13	14		
" " 9-crown	15	16	15	16	17	17		
" " natural, bags	3 1/2	6	3 1/2	4 1/2	5	6		
Prunes, Sphinx, 1's			7 1/2	10	12	8		
" " A's			8 1/2			9		
" " California, 40's	10	11	8 1/2	10	10	12		
" " " 50's	8	9	8	8 1/2	8	9		
" " " 60's	7 1/2	8	7 1/2	8 1/2	7	8		
" " " 70's	7	8	7	7 1/2	7	8		
" " " 80's	6	7	6 1/2	7	7	8		
" " " 90's	5	6	5 1/2	6 1/2	5	6 1/2		
Raisins, Valencia, off stalk	5	5	4	4 1/2	5	6		
" " Fine off stalk	5	5 1/2	4 1/2	5	5	6		
" " Selected	5 3/4	6 3/4	5 1/2	6 1/2	6	7		
" " Layers	6	7	6	6 1/2	8	9		
" " Sultanas	9 1/2	12	8	12	10	12		
" " Cal. L.M., 3-crown	7	8	7	7 1/2	6	6 1/2		
" " " 4-crown	7 1/2	8 1/2	7 3/4	8	7	7 1/2		
Domestic								
Apples, dried, per lb	6 1/2	7	5	6	5 1/2	6		
" " evaporated	9	10	9 1/2	10	10 1/2	11		
Cal. Evaporated Fruits—								
Apricots, 50-lb. boxes	9	10	9	9 1/2	9	10		
" " 25-lb. boxes	9	10	9 1/2	10	10 1/2	11 1/2		
" " cartons	13	14	12	13	13	14		
Peaches, 25-lb. boxes	10	12	9	12	10 1/2	12		
" " 1-lb. cartons	12	13	12	13	12	14		
CANNED MEATS								
Comp. corn beef, 1-lb. cans	\$1 60	\$2 25	\$1 55	\$1 60	\$1 60	\$1 75	\$3 00	\$3 25
" " 2-lb. cans	2 75	4 10		2 80	3 00	3 10	2 75	3 00
" " 4-lb. cans				5 75				
" " 6-lb. cans	9 00	13 00	8 75	9 00	8 75	9 25		
" " 14-lb. cans	18 25	28 15		20 00	20 00	21 00		
Minced callops, 2-lb. can	2 60	2 70		2 60	2 75	2 80		
Launch tongue, 1-lb. can	3 50	3 75	3 20	3 25	3 25	3 35	6 50	7 00
" " 2-lb. can	6 50	7 40	6 75	7 00	5 80	6 00	6 25	6 50
English brawn, 2-lb. can	2 60	2 90	2 75	2 80	2 75	2 80	2 50	2 75
Camp sausage, 1-lb. can	2 40	2 50		2 50	2 50			
" " 2-lb. can	4 00	4 25		4 00	4 00			
Soups, assorted, 1-lb. can	1 50	2 00		1 50	1 40	1 50		
" " 2-lb. can	2 25	3 00		2 20	2 25	2 30		
Soups and Boull., 2-lb. can	1 75	1 80		1 80	1 75	1 80		
" " 6-lb. can	4 25	3 50		4 50	4 25	4 50		
Sliced smoked beef, 1/2's			1 65	1 70				
" " 1's			2 80	2 95				

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In Wooden Kegs Holding 25 Pounds Each.

25 pounds of Tillson's Flake Barley will win you some steady customers for Flake Barley—the Flake Barley will cost you but little. A single pound will bring new trade. We make these statements boldly, because our experience proves them true.

The Wooden Keg it is packed in holds but 25 pounds—a small order, but it never fails to bring a larger one for that ideal, strength-yielding "won't-heat-the-blood" cereal for the breakfast porridge and for puddings.

The Tillson Co'y, Limited
Tilsonburg, Ont.

FROM MANUFACTURER TO
RETAILER DIRECT.

Tillson's Flake Barley.

Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and information in the special trade press.

The Canadian Grocer and Storekeeper
The Hardware and Metal Merchant.
The Dry Goods Review.
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We guarantee the purity of our manufactures.

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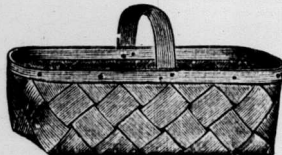
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Water White
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Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
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TORONTO, ONT.

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

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Grocers,
Provision and
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T. A. Lytle & Co., Toronto.
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Every facility for handling all kinds of provisions and groceries.

137 Water St., VANCOUVER, B.C.

GRIMBLE'S English Malt

Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

MANITOBA MARKETS.

WINNIPEG, Aug. 15, 1898.

BUSINESS continues good, and without much change for the week. The harvest prospects are the chief subject of interest and discussion at present, and the general opinion, by those sufficiently expert to give their views weight, is that the crop is advancing in the most satisfactory manner. Wheat cutting has commenced at a few points, but will not be at all general until the end of the week. Through the eastern part of the Province, which includes the Portage plains and Mennonite reserves, the crop is probably the heaviest in the history of the country. In the centre, the yield will be light, but in the Territories, from Sintaluta to Moosejaw, it is very heavy, and also along the Manitoba Northwestern to Minnedosa. The weather is all that could be desired.

In produce, such as butter, cheese and eggs, there continues a great deal of diversity of opinion, so that it is difficult to give reliable quotations. Markets are about as follows:

SUGAR—Prices are 1-16c. higher, with every indication that the price will remain firm until after preserving is over, with possibly a further advance. Granulated is now quoted at 5 3-16c.; bright yellows, 4 3/4c.

CALIFORNIA EVAPORATED FRUITS—The market has opened so high that fears are entertained that sales will be light. New goods cannot be laid down here under 13 or 14c. per lb., and old apricots are, perhaps, 1 1/2c. lower. These figures will certainly lessen the consumption of these fruits, although, of course, there will always be a certain demand. Those holding stocks of last year's fruit in good condition may consider themselves fortunate.

CANNED GOODS—The market is practically without change from last week. Many houses have bought freely, while others are still waiting for lower and more settled prices.

SPICES—There is a remarkably firm feeling all round in these goods, with prices still advancing in some lines. Peppers, white and black, show a decided and steady advance of about 1c a lb. per month. Just now, there is considerable movement in pickling spice, as the season for pickles is about opening. Nearly all spices for this market are brought in whole and ground and prepared here. The advance in pepper is attributed to the short crop last year and a bad outlook for this year.

CURED MEATS—The market is not strong, and now that the war is practically over, a decline may be looked for. In fact, this market is almost as variable as wheat. At present, last week's quotations are still holding, but are likely to lower within the week.

FISH—New codfish, sardines and scaled herring are offering freely by New Brunswick houses. The prices seem lower than last year, but, as the goods will not be delivered for three weeks or a month, it is early to quote actual figures.

CANNED SALMON—During the week another British Columbia house has withdrawn quotations from this market, and still prices remain unchanged. The run on the Skeena river was larger than usual, but that on the Fraser much smaller.

BUTTER—In creamery butter prices are very uncertain, quotations covering all the ground from 16 to 18c., factories. There is more readiness to sell than last week. Dairy butter is increasing in quantity, and is worth 12 1/2 to 13c., Winnipeg, for round lots of finest dairy butter.

CHEESE—Market is firm, 7 1/2 to 8c. being to-day's figures.

GREEN FRUIT—Plums, peaches and pears have been scarce all week, but fresh shipments arrived to-day. Plums and peaches run \$1.25 to \$1.50 per crate; pears, \$3 to \$3.50; oranges, \$4.50; lemons, \$6 per case; southern Duchess apples, \$4.50 to \$5 per bbl.; western Duchess, in boxes, \$1.50; quality very fine. Canadian apples are expected on this market next week, and will be lower. Bananas are scarce; nominal price, \$2.50. Southern St. Ives grapes, 65c. for the 7-lb. basket. Very fine Missouri tomatoes are offering in bushel baskets at \$2.75, but will soon be cheaper. Water-melons, \$3 per doz.

DRIED FRUITS—This market opened lower than last year, but the advance of 3d. and 6d. (according to package and variety) in the primary market will cause a higher figure here. Price will not be definite until next week. Goods will arrive in about six week's time.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

H. P. ECKARDT & CO. report that wherever they place a tin of their "Molucca" coffee they are sure of repeat orders. "It is a delicious blend," they say.

"Tanglefoot" fly paper is a good seller with H. P. Eckardt & Co.

The Davidson & Hay, Limited, is offering a special value in currants.

T. Kinnear & Co. are showing an extra bright St. Lawrence sugar.

Armour's beans in tomato sauce are selling well with The Davidson & Hay, Limited.

New pack Bahama pineapples, 2's, are in store with The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, has to hand this week direct shipments of new lemon, orange and citron peel.

A direct shipment of Singapore pearl tapioca is in store with The Eby, Blain Co., Limited.

Austin & Lefebvre are offering "New Dominion" matches. Guaranteed first-class, and sold by all grocers.

New codfish, quintals and half-quintals, have been received by The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, is showing a particularly handsome sample of imported Java rice just arrived.

H. P. Eckardt & Co. are offering a large assortment of canned salmon. Buyers will do well to communicate with them.

Sales for Webb's perfect starch are still on the increase. Quality tells every time.

H. P. Eckardt & Co. are the wholesale agents.

W. H. Gillard & Co. are offering some exceptional values in Japan teas, all bought before the advances in the market.

Ceylon Pekoe Souchongs, Pekoes and Orange Pekoes, new teas, are arriving this week for The Davidson & Hay, Limited.

"Golden Oval," "Thistle" and "Diamond Jubilee" finnan haddies, new pack, are to hand with The Eby, Blain Co., Limited.

Some extra fine values in Japans at 18c. are being offered by Lucas, Steele & Bristol. This firm also show great value in high-grade goods.

"Gold Medal" Japan tea, in 1-lb. packages, retailing at 50c. This is fine leaf tea, of delicious flavor, and is packed in Japan for The Eby, Blain Co., Limited.

L. P. & Co.'s spices, sold for years by Lucas, Steele & Bristol, are of the very highest quality; the XX and XXX sugars have large sale.

Although salmon are advancing, George Foster & Sons state that they are still booking orders for several first-class brands, and will be pleased to quote prices on application.

Lucas, Steele & Bristol have arriving some of their "Empire" Ceylon tea, packed on the estate in 10 and 20 lb. cads.; also in 1 and 1/2 lb. packets, and chests.

Gillard's new pickle (Gillard & Co., London, England) is finding favor with the trade generally, and a large sale is reported in them by the various wholesale houses throughout Canada.

D. Gunn, Bros. & Co., report an active trade in shoulder hams and backs ever since the commencement of their special sale in these lines, as advertised in THE CANADIAN GROCER.

W. H. Gillard & Co. report an active demand for their "Diamond" baking powder, and state that trade is especially brisk for baking powders under the retailer's own label.

George Foster & Sons report having in stock an extra fancy "Golden Leaf" Japan tea, suitable for high-class trade; also have lately received consignments of Ceylons, Indians and gunpowders, and will be glad to send samples on application.

A TRIBUTE TO ADVERTISING.

Editor GROCER—Some time ago we inserted an advertisement in THE CANADIAN GROCER, asking for agents for our goods, and we received replies from St. John, N.B.; Vancouver, B.C.; St. John's, Nfld., and Winnipeg, Man. We have since received, through the St. John's, Nfld., agent, an order for 70 gross of our "Silverine" dust polish, and from our Winnipeg agent an order for 50 gross of inks.

SILVERINE MFG. CO.

Montreal, Aug. 9, 1898.

THE GREENGROCER'S PUN.

By Our Society Editor.

"What two fruits go well together?" "A date with a peach."

"What two fruits do not go well together?" "A pear and a gooseberry."

Lemo
Soda
Jelly
Milk
Milk

3

The following SEASONABLE GOODS now on hand
for immediate delivery:

Lemonade Sets, Bohemian,
gilt and decorated.
Soda and Ginger Ale Tumblers
Jelly Tumblers
Milk Bottles with patent covers
Milk Bottles with disc covers

Flasks of all descriptions
Tumblers of every description in
cut, blown and pressed ware
Also a full line of Glass Shades,
both in round and oval.

THE OLD STAND

The John L. Cassidy Co.

Limited

339 and 341 St. Paul St.

.....MONTREAL

THE NEW SEASON

Wall Papers

Our travellers are covering Canada, showing what we believe to be the finest range of papers for the Canadian trade it has been our pleasure to introduce.

We are receiving not only generous orders, all along the line, but many complimentary words from dealers for the high artistic effects, pretty colorings, and unique designs—the samples are their own best advertisement, and dealers will be slack in looking for the best should our samples be overlooked—but you never do miss them, and this season's lot is better worth seeing than any samples we've shown heretofore—prices are right.

M. Staunton & Co.

MANUFACTURERS

TORONTO, ONT.



BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

BILODEAU & RENAUD have been appointed curators of H. E. Bourdon, grocer, Montreal, and his assets are to be sold.

J. A. Bussieres, grocer, Quebec, is offering to compromise.

G. E. Carter, general merchant, Rosthern, N.W.T., has assigned.

A. R. Dionne, general merchant, Fraser-ville, Que., has assigned.

F. A. Gonne, grocer, Chatham, Ont., has assigned to George M. Sulman.

Picotte & Picotte, grocers, Montreal, have assigned to Bilodeau & Renaud.

Henri Gagnon, fruit dealer, Montreal, has assigned and his assets are to be sold.

Wm. F. Leflar, general merchant, Mount Forest, Ont., has assigned to Richard Lee, Toronto.

Andre Barrier, general merchant, St. Eugene De Prescott, Que., has assigned and is offering 30c. cash on the dollar.

The Queen Biscuit Co., Jos. S. Boss, proprietor, St. John, N.B., has assigned, with liabilities about \$20,000 and assets about \$10,000.

PARTNERSHIPS FORMED AND DISSOLVED.

Rickner & Dutrizac, grocers, Montreal, have dissolved.

J. L. Racicot & Cie., grocers, Montreal, have dissolved.

Partnership has been registered by the Dominion Manufacturing Co., biscuits, Montreal.

H. A. Huntley & Co., grocers, Grand Forks, B.C., have dissolved, H. A. Huntley continuing.

Alex. P. Lewis has registered as sole partner in the Western Grocery Co., grocers, Yarmouth, N.S.

Copeland & Norman, general merchants, Ruthven, Ont., have dissolved, Thos. H. Norman continuing.

Dewar Bros., grocers and provision dealers, Milltown, N.B., have dissolved, Aubrey P. Dewar continuing.

Clay Bros., grocers, Galt, Ont., have dissolved, William S. Clay retiring and James H. Clay admitted; style unchanged.

Samuel S. Bremier and Richard Jacobson have registered partnership under the style of R. Jacobson & Co., grocers, Montreal.

J. M. Crandall, general merchant, Salisbury, N.B., has admitted J. W. Carter as partner, and the style will now be Crandall & Carter.

Coulter, Berry & Co., general merchants, Langley, B.C., have dissolved, Charles Jack retiring and A. C. Bowman continuing; style unchanged.

Arthur Corriveau and Charles C. de Lorimier have registered partnership under the style of A. Corriveau & Co., provision dealers, Montreal.

Freeman & Irwin, lumber dealers and general merchants, Haliburton, Ont., have dissolved partnership, J. W. Irwin retiring

and Fred. Freeman continuing in his own name.

SALES MADE AND PENDING.

J. P. Watts, fruit dealer, Vancouver, has sold out.

Parr & Co., grocers, etc., Bowmanville, Ont., have sold out.

Eva Isaacs, grocer, Victoria, has been sold out by her creditors.

Wickham & Co., grocers and dry goods dealers, Brantford, Ont., have sold out.

David McChesnie, grocer, Webbwood, Ont., has sold out to McMillan & White.

The assets of Hector Hudon, general merchant, St. Angele, Que., are to be sold.

Mrs. J. G. Monkman, general merchant, Cookstown, Ont., is advertising her business for sale.

The stock of J. B. Boisvert, general merchant, St. Hilaire, Que., has been sold at 67c. on the dollar.

CHANGES.

J. B. Pelletier, grocer, Iberville, Que., is retiring from business.

Foran & Frost have bought out the estate of Wm. Templeton, grocer, Vancouver.

W. G. Murphy & Co., general merchants, Mitchell, Ont., have sold out to — McKee.

The Harriston Pork Packing Co., Limited, Harriston, Ont., has been incorporated.

The Oshawa Grain & Produce Co., Limited, Oshawa, Ont., has been incorporated.

W. E. Hambly, general merchant, Rockford, Ont., has sold out to H. W. Foster, of Villanova, Ont.

The Rat Portage Cold Storage and Produce Co., Limited, Rat Portage, Ont., has been incorporated.

John Garvey, wholesale and retail grocer, etc., London, Ont., is giving up his retail grocery business on Sept. 1.

FIRES.

W. H. O'Flynn, general merchant, Madoc, Ont., has been burned out.

Mrs. James Smith, grocer, St. Catharines, Ont., has suffered damage by fire and water.

DEATHS.

Pierre Begin, grocer, Levis, Que., is dead.

Michael Slattery, of Slattery & Boland, general merchants, Deux Rivieres, Que., is dead.

Daniel D. Morton, of D. D. Morton & Son, general merchants and fish dealers, Centreville, N.S., is dead.

WORTH REMEMBERING.

1. Avoid so far as possible drinking any water which has been contaminated by lead pipes or lead lined tanks.
2. Avoid drinking water which has been run through galvanized iron pipes.
3. Avoid using anything acid which has been kept in a tin can.
4. When grippe or other epidemics are prevailing wear a little crude sulphur in your boots or shoes.

JAPAN AND A TEA DUTY.

THE tea growers and planters in Japan do not look with favor on the proposal to impose a duty on tea imported into Canada. Mr. Itchihe Itan, the special commissioner of the Central Tea Association, of Japan, to the Paris exposition, who was in Montreal last week, explained why this was so to THE CANADIAN GROCER, in the office of S. H. Ewing, Sons & Co.

The association which Mr. Itan represents answers to our Canadian department of dairy produce, its object being the extension of the export tea trade, and the improvement of the average quality of such tea exported. The association has no interest whatever in the sale of tea, its duty being simply the regulation and control of the tea trade of Japan, and, as it has over a million and a quarter tea growers to look after, its duties are no sinecure. The chief, in fact the sole reason that the tea growers are opposed to the imposition of import duties on tea, is that year by year the margin of profit to the planters is becoming less. While their labor each year is costing more, the average price of tea is getting lower, so that if the process continues a large number of planters will perforce be compelled to turn their attention to some other branch of agriculture that will yield them more profit. If the Canadian Government imposes a duty it will mean that their margin will be cut still further, hence their objection to it.

Mr. Itan agreed that it was most desirable that the low grade tea should be kept out of the country. The discouragement of this low grade tea was an object that the Central Tea Association had long been striving for, but it could be attained quite as well by the adoption of a proper standard as by the imposition of a duty which would bear so hard on the struggling tea growers of Japan. His association desired above all things to increase the trade in tea with Canada, but he felt that a duty would act as a check. They had been expending money advertising the merits of Japan tea across the lines, and they were considering the advisability of paying a little more attention in this respect to their Canadian territory. This matter would be looked after by their New York and Chicago agents.

Mr. Itan left for New York on Wednesday night on his way to Paris. At the exposition he will superintend the Japanese tea garden which it is proposed to run there. In addition, he is to try and secure the more general introduction of Japan tea on the British and European markets, which have hitherto been monopolized by China, Ceylon and Indian teas. When he left Tokio the market was very firm, and the general expectation of merchants at Yokohama was for firm values. Mr. Itan was accompanied on his trip by Mr. T. Mizutany, who managed the tea garden at the Omaha exposition, and is the agent of the Central Tea Association at Chicago.

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

Possesses a
eculiar
iquancy and zest
leasing the Consumer, and
roviding a satisfactory
rofit to the Grocer.

Prepared by R. PATERSON & SONS,
Proprietors and Manufacturers of
PATERSON'S "Camp" Coffee Essence.
PATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL



Pickles.

Baked Beans made only from the finest raw materials, in the best equipped plant of its kind there is, and, with the utmost attention paid to cleanliness, Heinz's Baked Beans with Tomato Sauce are goods that will repay you for pushing them.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark.



BE SURE

When you order Potted Cheese
that you get



The Package is Handsome.
The Cheese is the Best.

CIGARS

There is profit in selling cigars,
if you handle popular and reliable
brands. There is money in selling

J. Bruce Payne's Cigars

because every smoker knows them,
and those who have tried them
once, want them again.

Write us for particulars.

J. Bruce Payne - Granby, Que.

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE TOBACCO CO.

... Granby, Que.

See Prices Current.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

"Another Prodigal's Return."

Fac-Simile of Letter Received.

26 July, '98.

THE SALADA TEA CO.
Montreal.

DEAR SIRS,—Please ship 100-lbs. Blue—Label in pounds and halves, G. T. R.—and boat as before—hope to do more—with you in the future, as I am about—through with other packets, and shall—sell "Salada" alone from this out, as it—gives the best of satisfaction.

Experience teaches all that "Salada" Ceylon Tea is the people's favorite.

Write for Terms.

368 and 370 St. Paul St., Montreal.
32 Yonge St., Toronto.

FANCY ♦♦ MOUNT ROYAL MILLS
INDIA BRIGHT
JAVA ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO. **RICES**
Agents

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent
34 Yonge St., TORONTO

DON'T BUY

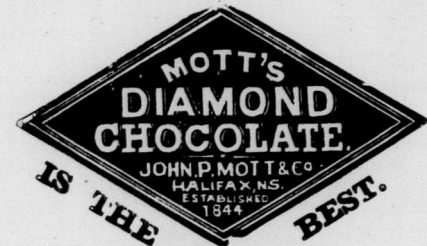
— YOUR —

JAPAN TEAS

until you see samples of "Golden Leaf" in the hands of our travelers.

We can assure our friends of the same satisfaction in the future as in the past.

GEORGE FOSTER & SONS
BRANTFORD, ONT.



ASK FOR
MOTT'S

Dewar's Famous Scotch



Can be had from
Geo. J. Foy Perkins, Ince & Co. Toronto. R. H. Howard & Co. Adams & Burns

James Turner & Co., Hamilton, and all first-class houses.



Hires' Rootbeer

Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money maker for the retailer, and allow

you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocer throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

W. P. DOWNEY

Sole Agent for Canada.

20-20½ St. Peter Street, MONTREAL, P.Q.

IT'S a Little Thing

But the world is made up of little things.
It is a little dirt, a little lime, and a little
magnesium that makes inferior salt.

It is a little care, and a little better process of salt-
making that gives

RICE'S PURE SALT

its absolute purity, beautiful sparkling uniform crystals,
delicious flavor, and excellent keeping qualities.

If you do not handle Rice's Pure Salt, do so, and be
wise.

It costs no more than other brands.

Prices and Samples on Application.

Sole Manufacturers

The NORTH AMERICAN CHEMICAL CO.

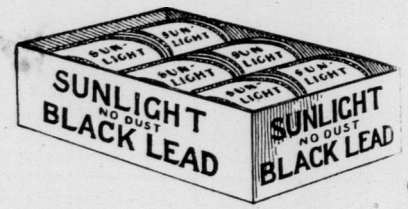
Limited

Long Distance Telephone... 54

Goderich, Ont.

SELL

Sunlight Black Lead



Can be used in any country. Will be sold in every country. It's a trade winner, try it.

The Alpha Chemical Co., Berlin, Ont.

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

With the old style, obsolete, put-your-hand-in-to-open-bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.



GRAND MOGUL Tea

Sales increasing by leaps and bounds, proving that the best tea wins. Handsome cabinets sent with first case to exhibit the tea, and a fine blackboard to help you advertise it.

T. B. ESCOTT & CO. Wholesale Grocers, **LONDON, ONT.**



1742 
 1898

One hundred and fifty-six years.

A SPLENDID REPUTATION
MADE ON MERIT

N.B.—

Keen's Mustard and
Keen's Oxford Blue

have stood the test of all these years.



Current Market Quotations for Proprietary Articles.

Aug. 18 1898.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
1 lb. cans, 1 doz. in case	14 40
1/2 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
size 1, in 2 and 4 doz. boxes	2 40
" 2, in 4 doz. boxes	2 10
" 3, in 6 "	80
" 4, in 6 "	75
" 3, in 4 "	40
Round tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
1/2 lb. tins, 1/2 "	14 00
Diamond—	
W. H. GILLARD & CO.	
1/2 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	90
1/2 lb. tins, 4 "	60
MAPLE LEAF BAKING POWDER.	
1/2 lb. glass jars	\$1 25
1 lb. glass jars	2 00
1 lb. scaler jars	2 25
THE F. F. DALLEY CO.	
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	per doz. \$0 75

English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25
JERSEY CREAM BAKING POWDER.	
1/8 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

BIRD SEEDS

BART. COTTAM & CO.	
"Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05 1/2
Belgian, with Bird Improver	0 05 1/2
International, with Bird Treat	0 05 1/2
German X, with Cuttlefish Bone	0 04 1/2
German, with Cuttlefish Bone	0 04 1/2
London Bird Seed, bulk 25 lb. cases	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. 48 "	0 03

BLACKING.

P. G. FRENCH BLACKING.	
1/4 No. 4	per gross \$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25
THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish	3 60
No. 3	4 50

No. 5 Spanish Blacking, 1/4 gross cases	per doz. 7 20
No. 10	9 00
Vegan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss,	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases.	Per Gross
French Oil in 3-doz. cases	\$ 22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking— in 1/4 gross cases.	9 00
Reliable French Blacking, No. 5	4 50
No. 2	8 00
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00
per gross	
Alpha Metal Polish No. 2	9 03

Stove Polish—

Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	
Sunlight Lead Bar	2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/4 gross cases	10 30
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases	
6-oz. bottles	12 00

BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

STOVE POLISH

SUNLIGHT BLACK LEAD.	
TRADE MARK REGISTERED	
STOVE POLISH	
MADE BY MORSE BROS. CANTON, MASS. U.S.A.	
DUSTLESS, LABOR SAVING, BEST IN THE WORLD.	
RISING SUN STOVE POLISH	
For durability and for cheapness this preparation is truly unrivalled.	
Per gross	
Rising Sun, 6 ounce cakes, half gross boxes	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

D
that first help
T.

Edwardsburg Silver Gloss Starch

is a sure winner. It pleases everyone that uses it. If you want to gain the good will of your customers persuade them to try this famous brand. Once you do so you are sure of repeat orders from them. We have never yet heard of anyone being dissatisfied with it. That's saying a good deal, but it's the truth nevertheless. Better order at once if you're not already supplied.

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases... \$9 00
Stovepipe Varnish, 4 oz. bottles... 1 00
Boston Brunswick Black, 8 oz. bot's... 1 75

Enameline.



No. 4-3 dozen in case... \$4 50
No. 6-3 dozen in case... 7 50

CORN BROOMS

BOECKH BROS. & COMPANY. per doz.
Carpet Brooms-
"Imperial," extra fine, 8, 4 strings.. \$3 50
" " " " " " " " " " " " " " " 3 30
" " " " " " " " " " " " " " " 3 10
" " " " " " " " " " " " " " " 3 10
" " " " " " " " " " " " " " " 2 99
" " " " " " " " " " " " " " " 2 90

"Standard," select, 8, 4 strings.. 9 85
" " " " " " " " " " " " " " " 2 70
" " " " " " " " " " " " " " " 2 40
" " " " " " " " " " " " " " " 2 21
" " " " " " " " " " " " " " " 2 21
BLUE.
KEEN'S OXFORD. per lb
Per lb..... \$0 17
In 10 lox lots or case..... 0 16
Reckitt's Square Blue, 12-lb. box... 0 17
Reckitt's Square Blue, 5 box lots... 0 16

CHEWING GUM.
ADAMS & SONS CO. per box
Tutti Frutti, 36 5c. bars..... \$1 20
" " " " " " " " " " " " " " " 1 20
" " " " " " " " " " " " " " " 1 25
" " " " " " " " " " " " " " " 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages..... 3 75
Pepsin Tutti Frutti, 23 5c packages.. 0 75
Round Pepsin, 30 5c packages..... 1 00
Cash Register, 390 5c bars and pkgs.. 15 00
Cash Box, 160 5c bars..... 6 00
Tutti Frutti Show Case, 180 5c bars and packages..... 6 00
Variety Gum (with book in each box) 150 lc pieces..... 1 00
Banner Gum (English or French wrappers) 115 lc pieces..... 1 20
Filtration Gum (English or French wrappers) 115 lc pieces..... 0 90
Sappota, 150 lc pieces..... 0 75
Oranke Sappota, 150 lc pieces..... 0 75
Black Jack, 115 lc pieces..... 0 75
Red Rose, 115 lc pieces..... 0 75
Magic Trick, (English or French wrappers) 115 lc pieces..... 0 75

CHOCOLATES & COCOAS.
Cocoa- **EPSS.** per lb.
Case of 14 lbs. each..... 0 35
Smaller quantities..... 0 37 1/2
CADBURY'S.
Frank Magor & Co., Agents. per doz
Cocoa essence, 3 oz. packages..... \$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs. per lb
Rock Chocola, loose..... 0 40
" " " " " " " " " " " " " " " 0 40
Cocoa Nibs, 11-lb. tins..... 0 42 1/2
TODHUNTER, MITCHELL & CO'S.
Chocolate- per lb
French, 1/4's-6 and 12 lbs..... 0 30

Caraccas, 1/4's-6 and 12 lbs..... 0 35
Premium, 1/2's-6 and 12 lbs..... 0 30
Sante, 1/4's-6 and 12 lbs..... 0 26
Diamond, 1/4's-6 and 12 lbs..... 0 22
Sticks, gross boxes, each..... 1 00
Cocoa-
Homeopathic, 1/4's, 8 and 14 lbs.. 0 30
Pearl, " " " " " " " " " " " " " " " 0 25
London Pearl, " " " " " " " " " " " " " " " 0 22
Rock " " " " " " " " " " " " " " " 0 30
Bulk, in loxes..... 0 18
Royal Cocoa Essence, packages..... per doz
BENSNDORF'S ROYAL DUTCH COCOA.. 1 40
1/4 lb. tins, boxes 4 doz..... 2 40
1/2 " " " " " " " " " " " " " " " 4 50
1 " " " " " " " " " " " " " " " 8 50
Ralston Health Club boxes 6 lbs..... per lb
45

CHOCOLAT MENIER
1 case 5 case
Vanilla-per lb. \$1 32 \$0 34
Yellow wrapper..... \$0 34
Pastilles-per case..... \$10 00
Cocoa-tins- per case..... \$20 00
Cocoa-tins- per case..... \$20 00
9 lbs. of 12 packages.. \$20 00
FRY'S. per lb.
Caraccas, 1/4's, 6-lb. boxes..... 0 42
Vanilla, 1/4's..... 0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs. 0 29
Pure, unsweetened, 1/4's, 6 lb. bxs. 0 42
Fry's "Diamond," 1/4's, 14 lb. bxs. 0 24
Fry's "Monogram," 1/4's, 14 lb. bxs. 0 24
Cocoa- per doz.
Concentrated, 1/4's, 1 doz. in box.. 2 40
" " " " " " " " " " " " " " " 4 50
" " " " " " " " " " " " " " " 8 25
Homeopathic, 1/4's, 14 lb. boxes ..
1/2 lbs. 12 lb. boxes ..

JOHN P. MOTT & CO'S.
R. S. McIndoe, Agent, Toronto.)
Mott's Broma..... per lb. 0 30
Mott's Prepared Cocoa..... 0 28
Mott's Homeopathic Cocoa (1/4's)..... 0 32
Mott's Breakfast Cocoa in tins..... 0 45
Mott's No. 1 Chocolate..... 0 30
Mott's Breakfast Chocolate..... 0 28
Mott's Caraccas Chocolate..... 0 40
Mott's Diamond Chocolate..... 0 23
Mott's French-Can. Chocolate..... 0 18
Mott's Navy or Cooking Chocolate... 0 28
Mott's Cocoa Nibs..... 0 35
Mott's Cocoa Shells..... 0 05
Vanilla Sticks, per gross..... 0 90
Mott's Confectionery Chocolate. 0 21 0 43
Mott's Sweet Chocolate Liquors. 0 19 0 30

COWAN COCOA AND CHOCOLATE CO.
Hygienic Cocoa, 1/2 lb. tins, per doz.. \$3 75
Cocoa Essence, 1/2 lb. tins, per doz... 2 25
Soluble Cocoa, No. 1 bulk, per lb.... 0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb..... 0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb..... 0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb..... 0 35

COCOANUT.
CANADIAN COCOANUT CO.
White Moss Brand-
1/2 lb. Packages, 15 or 30 lb. cases.... 0 27
3/4 & 1/2 lb. " " " " " " " " " " " " " " " 0 27 1/2
1/4 " " " " " " " " " " " " " " " 0 26
1/2 " " " " " " " " " " " " " " " 0 29
1/4 1/2 " " " " " " " " " " " " " " " 0 29
1/2 " " " " " " " " " " " " " " " 0 30
Bulk- Brls.
White Moss, 10, 15 or 20 lb. 0 18
Feather Strip, " " " " " " " " " " " " " " " 0 20
Ribbon, " " " " " " " " " " " " " " " 0 18
Special Shred, " " " " " " " " " " " " " " " 0 16
Macaroon, " " " " " " " " " " " " " " " 0 16
Crown Des'ic'd, 12, 20 25 " " " " " " " " " " " 0 16
Special, " " " " " " " " " " " " " " " 0 15

STANDARD COCOANUT MILLS.
Feather strips..... 18 21
Cream shredded..... 17 20
Standard..... 15 18
Macaroon..... 15 17
Desiccated..... 14 16
Shavings, in packages..... 16 18
Cream shredded, 1/2 lbs..... 29
" " " " " " " " " " " " " " " 25

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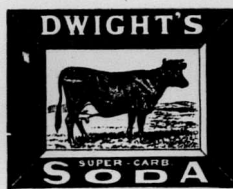
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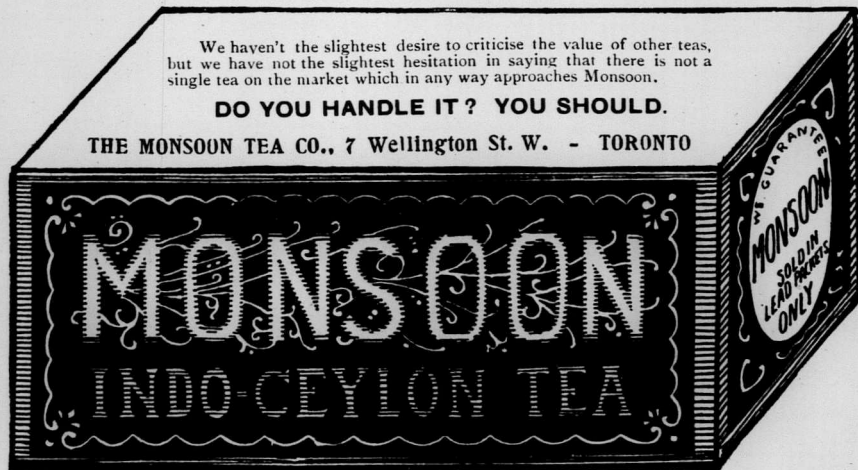
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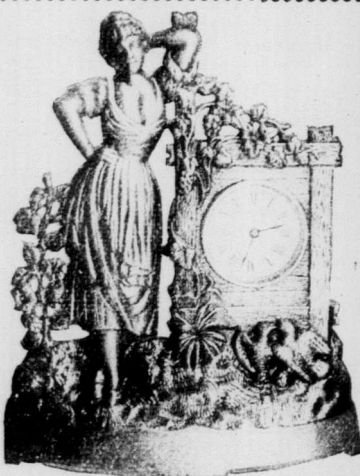
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