

THE CANADIAN GROCER
 & GENERAL STOREKEEPER

PUBLISHED WEEKLY
 \$200 PER YEAR

VOL. V.

TORONTO, OCTOBER 9, 1891.

No. 41

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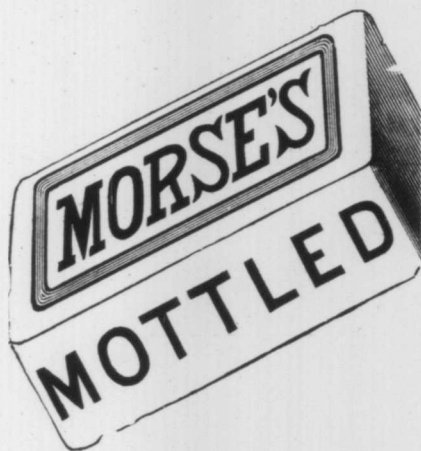
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Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

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TORONTO, OCTOBER 9, 1891.

No. 41

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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G. Hector Clemes, Manager.

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Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

In this month the country merchant usually makes out the accounts of his credit customers. When the debtors are numerous and the accounts lengthened out by a great many small items, the task is no easy one. Where the trader is short-handed and has to make up his books by the light of the lamp, the difficulty of getting all the statements made out is sometimes very great. Stock-taking is not a more dreaded process. The making out of accounts is itself a species of stock-taking: the list of accounts rendered being an inventory of the whereabouts and the various amounts of the portion of the trader's capital that is held on a credit-tenure by his customers. There ought to be some satisfaction in the drudgery this year. The statements will be more likely to be followed by early and full payments than those of many past years. Taken from one end of Canada to the other, the crops are probably as good as were ever raised in the country. The basis of sufficient means, therefore, to pay the accounts of the country merchants is not wanting, though the conversion of products into money may not be generally negotiated as soon as desirable.

* * * *

A good big sheaf of country store accounts is undoubtedly valuable property this year, and in a farming section ought to represent

100 cents on the dollar. But there are other claims on the crop. A large amount has to go for interest on mortgages, to pay for buildings, farm implements, etc. There are many other creditors besides the country merchant waiting for the first movement of the grain crop, in order to change notes or accounts against farmers into cash. The merchant ought to be in ahead of everybody else. He should not be put off until the whole crop has been marketed and the proceeds transferred to the hands of implement men, note-shavers, etc. Accounts ought therefore to be made out and delivered, with the modest request that payment shall be made in a few days. It will not do to wait till the farmer asks for his account. Some traders have rather a slipshod habit of letting their books go to seed, as it were, simply charging for what is bought for future payment, and crediting what is given on account, never having clear ideas as to how this or that customer stands. Of course they lose money. The rule of making out statements of all, even the most petty, accounts on the books, ought to be rigidly followed at this time of year. When the customer gets his bill he should also be led to realize that prompt payment is the thing expected and desired. Scores of people receive their accounts without taking to themselves the hint that they are wanted to come down with the ready cash for the balance due. They frequently feel that the trader would not insult them by sending them a dun, but as he has a rule of making out accounts at this time of year, he simply hands them theirs in a formal sort of way. Then the matter is let go. The trader can get credit, and can afford to give some. They are good for the amount any time, and it's all right. There are plenty of people who could pay their accounts almost at sight, who are an unreasonably long time paying them, simply because they have this easy way of looking at their indebtedness. It

might awaken some conscience in them if they knew how exact the grocer's creditors are. The suggestion of early payment ought to be the postscript in every account.

* * * *

A class of account more difficult to collect than the farmers' is that of the workmen, mechanics and small tradesmen of the hamlets and villages in which country stores stand. Many of these are supposed to have something due them from the farmers at this time of year, and so ought to be served with statements now. Their accounts are supposed to be kept within narrower limits than the farmers', as their means of livelihood are generally taken up concurrently with consumption, so that there is less to look for from them in the fall. Such accounts ought at no time to represent any great amount of money.

* * * *

To some customers the merchant hands his statement of indebtedness with almost as much fear and trembling as the tailor experiences when he comes to try the finished coat on his most mulish customer. The trader knows beforehand that the debtor or the debtor's wife will vehemently declare there are things in that bill which were never received, or which, received, were paid for at the time. There are no means of proving the truth of the statement of account save by the merchant's books, and the books, the protesting debtor will affirm, have been stuffed with entries here and there that there was no corresponding business for. And let one protesting debtor whisper his suspicions to some other debtor, and there will soon be other protesters. This is one of the vexations of the credit system. The merchant carries the farmer all year, gets no thanks at the time, and gets abuse very often when the account comes to be settled. Pass-books or coupons ought to be used in every store where a credit trade is done. They keep the debtor reminded as to how fast his account is growing, and they furnish a check not only upon the entries in the merchant's books, but also on the reckless declarations that this or that particular item is wrong.

A CONFERENCE OF DELEGATES.

The preparations which have been going on for some weeks past by the Toronto Retail Grocers' Association, with a view to getting the various local associations together, are likely to culminate on Monday afternoon next, when delegates from those invited are expected to come together. Monday evening being the regular association meeting, it is hoped there will be a large turn out of the Toronto men, as it is altogether likely the men from the west will stay over. The Secretary has been instructed to get the members out as much as possible, and there is no doubt that much good will result from the meeting. THE GROCER extends to the delegates a cordial greeting, and will be pleased to have them call at the office.

THE FAIRS.

Taken all in all, this autumn's fairs ought to be the best ever held in one season in this country. And, judged by the reports that come from the various points at which they are held, they appear to be the best the country has ever had. The reasons why they ought to be lie in the conditions by which they are favored. In the first place, there never was larger scope for a selection of exhibits, and probably there never was so high a general level of excellence in the natural products of the country. Abundance and superiority offer exceptional resources for the stocking of stalls and halls at the fair. Also manual and mechanical accomplishment is making progress, and must have more trophies to show now than it ever had. However men may differ about the economy of the present trade policy of the country, they must agree in crediting to it a very great development in the skill of many classes of artisans. Our own manufactured products are an improved feature every year at the fairs held throughout the country.

But the condition that brings crowds out to look at the fine exhibits is the glorious weather that has ruled steadily since the opening of September. Fine, bright sunny days, with an average temperature that would seem more seasonable in July, have been very plentiful, and hardly a board of directors could be unfortunate in their choice of a fair day this year. Perhaps no one now alive ever saw the trees so fresh-looking on the first of October. There was nothing to prevent their looking fresh. They had little wear and tear in the way of storms or frost to bleach or strip off their leaves. There was enough moisture in the form of heavy dews to keep their foliage refreshed. We are having a grand autumn, we have had a full harvest, and our fairs are a great success as a consequence.

It is desirable that they should be a success in the two respects of attractive exhibits and large crowds, that they may be a suc-

cess as promoters of business. The fall fairs are looked to to give a start to the mass of farm produce held in first hands. They are meeting places between representatives of supply and demand. They were instituted for a market purpose, and directly or indirectly they serve the purpose contemplated in their origin. If they do not incite to many transactions between buyer and seller on the spot, they at all events advertise what is on the market. Also, among the number of strangers who visit them or who read good reports of them, the fairs are an influence to attract population and capital to the country. They are an economic influence, and the best weather is not too good for them.

THAT FALL NUMBER OF OURS.

Batches of our Fall Number have been distributed from every post office in the country long before this, and already we begin to hear in flattering notes from our friends something of the reception the issue received. We value such compliments as judgments, because they are uttered by busy men, who have also a right to criticise us adversely if we do not come up to their expectations, and who can not always snatch a moment from business to notice merit. The issue was got out on time. For that there is some credit due to us, as much of the matter came in at the last moment. The issue went through the press 40,000 times, the paper in it weighed nearly three tons, yet the whole thing was got off our hands in time for the mails we catch for every issue. The number speaks for itself. Its matter and make-up meet with praise from all the quarters we have yet heard from. Its advertisements are of attractive composition; new type, the highest quality of ink and paper, combining to produce the freshest and most taking appearance. Regular advertisers receive the benefit of this special issue without extra cost. No other journal can give than an equal advantage in the Canadian grocery trade.

A DANGER AND A BENEFIT POINTED OUT.

At the last meeting of the Manchester, Eng., Grocers' Association, according to the Grocer' Review of that city, President Duckworth said that he should strongly deprecate coming to any resolution binding themselves to any prices. The moment they did that they would find themselves stranded on the rocks. (Applause.) They would steer clear if they left themselves free and took their own course how they conducted their own businesses. There was a great advantage in associations like their own when each member treated the other in an honourable manner, and did not resort to any means whereby he could draw trade from one of his fellows. As an instance of the good to be derived from an association, he would like to say that a few weeks ago he received a

wire from a competitor of his, in the same town, stating that, as Kiel butters had risen, he intended raising the price 1d. per lb., and asking his co-operation. He readily granted it, and both of them obtained the higher price, which they were justly entitled to through the state of the market. (Hear, hear.) Now, he felt confident that had not that gentleman been a member of a similar association he would never have heard from him, and they would have remained fighting one another with advanced prices, and would have had to go without even a legitimate profit. (Applause.) It was most impracticable to attempt to control prices, and over it many associations had split. They could not tie themselves down to hard and fast lines, but they ought to possess that esprit de corps which would keep them from beating one another down. (Hear, hear.) He considered that there was enough business for all if it was conducted in a proper way, and his experience had led him to have full confidence in the fact that the grocer could get a profit on every article. There was no necessity to play "ducks and drakes" with the stock to catch trade. The more they combined the greater confidence would exist, and the greater satisfaction derived from the business carried on. (Applause.)

A MEED OF PRAISE WHERE IT IS DUE.

The Petrolia Advertiser takes this notice of the store of one of our friends in that town:—Whilst passing the general store of Mr. John Rogers, in the Kerr block, the other day, we were attracted by a large number of barrels, and we were curious to know what they contained. Upon inquiry we were informed that a carload of 80 barrels of sugar had just been received, and that this was the third consignment of a like quantity since the preserving season commenced about two months ago. When we take into consideration the fact that Mr. Rogers has sold, within two months, two carloads, containing 160 barrels or 44,800 pounds of sugar, and has just received another 22,400 pounds which he expects to sell before October is out, we may perhaps have some idea of the enormous business that is accomplished in his unostentatious way. There is little of show or pretentious parade in this store. But there is a solidity about it that speaks volumes. His customers know that they can depend upon getting a good sound article at a fair honest value. He does not cut the price in one thing and put it on to another. Mr. Rogers is a man of sound principles. In the seven years that he has conducted business here he has exemplified this fact beyond doubt, and is now reaping the benefit of it. His store is well stocked with groceries, boots and shoes, staple dry goods, glass and crockery ware. His motto is "Right." He makes a point to sell the right goods, of a right quality, at a right price. We wish him continued success.



REAL OR FICTITIOUS.

Editor CANADIAN GROCER :

Sir,—Would you kindly let me know through THE GROCER if there is a company doing business in Toronto by the name of the United States Club Company. There is an agent around here selling tickets and getting all the farmers to join. He says that the company is going to start a store in the "Soo," and he is offering every thing at less than cost. A reply will oblige. P. M.

[There is no such name to be found in the city directory. We should judge from the style quoted that it is a limited company if it exists. If it is, we have seen no notice in either the Canada or the Ontario Gazette of its having applied for or having obtained incorporation. Nor have we heard of any advertisement of such a concern. It is, therefore, the safe course to assume that there is no such company. If there is, it should be able to show credentials of some description. Farmers ought to be warned by stationary traders that a good deal of swindling has been done under pretensions similar to the representations of this agent.—EDITOR.]

THE NEED FOR WIDER UNION.

WIARTON, ONT., SEPT. 26TH 1891.

To the Editor of THE CANADIAN GROCER.

SIR,—The need of organization among the retail merchants of the country was never so apparent as at the present time. They have been finding fault with the Wholesale Grocers' Guild when an association of the kind among themselves is the one thing needful. In many places they are sapping their life-blood fighting the Patron stores, when by united, well-directed effort on their part the latter might never have obtained a foothold. Meantime prices are demoralized. The non-patron merchant who buys his goods cheaper is underselling the Patron store, and eventually will succeed in crowding the latter out, but at what a sacrifice? Now all this might have been prevented if the retail merchants had an association in every place, and had they taken firm ground. Had they said to the wholesaler, "We do not want you to supply Patron stores," the wholesaler as in duty bound would have acceded to their wishes, because it this war of prices continues the wholesaler as well as the retailer will suffer. There have been some pretty bad failures already. Perhaps it is not too late yet for merchants to organize and take action on this line.

Yours truly,

TRAVELLER.

THE WINDSOR ASSOCIATION.

Reports of a hitch in the relations that originally existed among the members of the Windsor Grocers' and Provision Dealers' Association having got abroad, THE GROCER deemed the matter worth looking into, and upon inquiry obtained the following official version of the facts: The association was just formed when the changes in the duties took place on sugars and tobaccos. A special meeting was immediately called and a list of prices made out at which the articles affected were to be sold. Granulated sugar was to be 17 lbs. for a dollar, if the market continued at the then quoted prices, but a committee was appointed to watch the market closely, and if any change occurred it was empowered to make a change in the prices and notify the secretary, he to at once notify all members of their decision. The object was that there should be no sugar sold at or below cost. The thing worked smoothly enough for a few weeks. Then D. W. Mason, of the Queen's Grocery, Sandwich street, treasurer of the association, bought from T. B. Escott & Co., of London, a carload of sugar at the usual slight reduction on car lots, and notwithstanding the fact that he found he had more than he could conveniently handle, and that some other members of the association took part of it spot cash to relieve him, he at once announced a great sugar sale, flooding the town with dodgers proclaiming, for two days only, 20 lbs. granulated sugar and 1 lb. 25c. tea for \$1.25, 20 lbs. granulated sugar and 3 bars soap for \$1.25, etc., etc. This action on his part was resented by the secretary, who called the executive committee together and placed the dodger in their hands. A special meeting was called, and at that meeting the treasurer was treated to considerable plain talk by his fellow-members. He went off angry. Moral suasion was then tried. Arguments were brought to bear, but without effect. Charges were preferred against him, but he resigned before they were reported on. His resignation was accepted. The resolution fixing prices was rescinded unknown to him, so that he was beaten at his own game.

With respect to the trouble between the association and the millers, the statement that gives the association's account of the matter is the following letter:

WINDSOR, Ont., Sept. 29, 1891.

To the Editor CANADIAN GROCER.

SIR,—As a statement to the effect that the grocers of Windsor have declared a boycott on Mr. Thomas Vallans, of the Champion Mills, has been going the rounds of the press, I consider it my duty as secretary of the Windsor Grocers' and Provision Dealers' Association to give you the facts in the case for publication.

Mr. Vallans built and commenced running the Champion Mills in Windsor thirteen years ago, and from the first has paid as much, if not more, attention to the retail part of his business than to supplying store-

keepers with the products of his mill. You can to-day, and always could, purchase at the mill two lbs. of flour or meal or any other article he had in stock. This has been known to the retailers here, and Mr. Vallans has often been told that he could not expect to command the trade of the merchants here as long as he persisted in this method of doing business. This has been the case many times before the association was formed or even thought of.

On the 16th of September, a regular meeting of this association was held. When a member who has recently come to Windsor and started business in the immediate neighborhood of Mr. Vallans' mill made the statement that a customer had come in to his store and asked the price of the $\frac{1}{2}$ -b.l. sacks of flour, upon being told the price, she replied she was afraid he would sell no flour, as that was four cents more than it could be bought at the mill for. The flour the merchant had in stock was the Champion Mills flour, so he immediately went to the mill and asked: "Is it true that you retail flour here?" Upon being answered in the affirmative, he asked: "What are you selling the sacks for?" The answer was 4 cents less than every storekeeper was selling for, showing that the miller had made a drop in price a few weeks previously of 25 cents a barrel to the retailer and 32 cents to the consumer, without so much as notifying the storekeepers who were selling his flour of his intention of doing so.

This statement having been made at the meeting above referred to, the matter was fully discussed, and resulted in the appointment of a committee with instructions to wait on Mr. Vallans and lay the matter before him, and request him to at once quit the business of retailing and sell only to storekeepers. Should he refuse to do so the members of the association seriously contemplate passing a resolution binding themselves not to buy from him.

Now, sir, I want everybody to know that the Windsor Grocers' and Provision Dealers' Association passed the following resolution at their regular meeting held on the 16th of June last:

"Moved by Jas. Anderson, seconded by H. Albert, that this association be known as an auxiliary of the Windsor Board of Trade.—Carried.

Moreover, sir, I believe every member of the association regrets that our local miller will insist on pursuing this course, and thereby driving money out of the town that rightfully should stay in it. It is and has been for years the only flouring mill here, and we are all convinced that his flour is just as good as it can be made, and in fact superior to some that is sold here. Notwithstanding the fact that this association pledges itself to buy only Vallans flour if he will only use us decently as merchants, he still refuses to give up the business of retailing. We very much regret the fact that Chatham, Highgate, Guelph, St. Thomas and half a dozen other mills are selling flour here, in fact I don't believe that our local mill supplies one half of the flour consumed here, in Windsor, Walkerville and Sandwich. This should not be. Mr. Vallans should do at least nine-tenths of the local business, and we individually and collectively as an association regret that he does not. The reason he does not must not be looked for since the formation of this association, but to his business methods ever since he came here.

I am, sir, respectfully,

B. G. DAVIS,
Secretary.

THE MAN WHO SLEEPS IN TRADE.

Many years ago we remember having a talk over methods of doing business with an old-time merchant. We remember that he said to us practically: "No man should go to sleep over his business, and by that I mean that he should be alert and watchful over every sale or purchase, always being certain that the man he deals with is ready to catch him napping."

Further, he said, in the course of many long talks (for he was much given to telling his experience of the days when he "was on the road") that many close buyers were "close" only on certain goods and at certain times; and most men got off their guard quite frequently, and that his harvest came at such times as this.

In other words he made good profitable sales when his customers, as he put it, had "gone to sleep."

No doubt many of our readers can recall occasions when they, too, have "gone to sleep," and when they have accepted prices and goods, and have neither studied their own requirements nor made a study of the goods or the markets. How many men can truly say that they really rely on their own judgments as to the market? And how many really have no judgment at all in the matter, and have never tried to have any, and have been and are content to let others do their thinking for them? Very, very many, we fear, could attest to the truth of this statement if they would, and are now sailing along with the hand of another at the helm of their business. There are hundreds of men in this city and other large centers, who are fattening on the lack of knowledge of the men to whom they supply goods.

These latter are the men who, by their lack of business knowledge, are keeping themselves from a financial competency, because what they should gain by close buying is daily going into the coffers of those who have had the energy and ambition to master their business thoroughly. These are of those who make possible great fortunes amassed in the jobbing trade, but who, for themselves, can barely scrape out of their toil and risk a bare existence.

If you have been asleep, wake up! Study your business and that of all the rest of the world, and be independent of the judgment of any one. When a man can say to himself, "I have saved to-day five per cent. on my purchases alone" over the prices that he has been wont to accept as all right and proper, the day has then come when he can begin to own his business.

For the minute that the purchaser shows to the practiced seller that he has waked up to the necessities of the occasion the time has then come when he will command the respect of that man, and will always get the best price that the goods can be sold at.

A regular daily study of the market and a study of wants and needs will always supply material to ward off sleep.—National Grocer.

SEASONABLE GOODS.

From the close of summer until nearly the end of the year the importing and jobbing grocery trades are generally kept pretty busy receiving new crop goods, the receipts of such articles being always much heavier in the fall and early winter months than during the remainder of the year. This month dried currants, foreign and domestic raisins, French prunes, Jordan almonds, French vegetables, New York State and California honey, Edam cheese and several descriptions of canned goods usually come to hand. In October the following articles may be expected:—Preserved fruits, mince meat, many kinds of canned fruits and vegetables, several descriptions of almonds, Turkish and California prunes, figs, Moyune green teas, and New Orleans molasses. The month of November brings to hand, fresh from the field or the factory, choice dates, Sicily almonds, filberts, walnuts, pecan nuts and peanuts, dried julienne, canned poultry, catsups, and bird-seed. In December we may look for new crop Fard dates, and in January for imported molasses. With this long list of goods coming to market in so brief a space of time the jobbing trade, as we have said, are kept busily employed, receiving, distributing and storing, until the usual dullness following the holidays sets in and affords them an opportunity to take an inventory and reckon up their annual gains—or losses. A period of such activity for the wholesale grocers naturally is a season of more than usual bustle for successful retailers. New crop goods must be placed in stock immediately after their arrival in jobbers' hands, otherwise rival dealers may steal a march upon the negligent retailer and draw away his patrons by attractive displays of new edibles of various kinds. Having purchased and received the goods, the next thing—most important of all, in fact—is to sell them. This may be no trouble, perhaps, in cases where there is a steady, large demand for both staple and fancy groceries, but as a rule there is less trouble experienced in stocking up than in disposing of goods. It would appear that the first step in the latter process ought to be an announcement in the newspapers, or in the shape of a circular, that new crop goods have been received, with a description of their merits. In every package of staple articles sent out of the store should be placed a leaflet calling attention to new goods which are generally considered as luxuries and which, in consequence, need a little push to get the public to make a trial of them. Do not imagine that everybody in town is so deeply interested in your business that they are aware without being told through the usual channels that toothsome delicacies have come to hand, and that you are ready to dispose of them at reasonable prices. As it is part of your business to keep posted as to the times when the new crops of groceries

are to be expected, and to have them in stock promptly, so it is also part of your duty to yourself as a business man to promptly acquaint your patrons and the public generally with the fact that new goods are in market, that you have them in your store and are desirous of selling them.

All signs point to a very profitable year for grocers as well as other retail dealers in this country, and the promising outlook may encourage a good many grocers to stock up more liberally this season than in former years. As to the wisdom of this policy we can only say that conservatism is always the safest policy in purchasing goods, because of the tendency of the markets to fluctuate, but we believe that the retail grocers in many localities will have a better opportunity this winter than ever before to extend the sale of fancy groceries. The consumption of staples is not so much affected by periods of depression or revival of business as is that of the luxuries which people can do without. Hence when prosperous times come around it is the demand for luxuries that most quickly expands. Now this is the class of goods that pays the retailer best, and it behooves him to take pains to stimulate the demand for them as much as possible, in order that he may reap the benefit in increased profits. The goods that we have mentioned above, and which are now or shortly will be in season, belong principally to the order of luxuries, or goods that can be dispensed with at a pinch. Upon his degree of success in distributing them will depend much of the grocer's profit during the next six months. Therefore we say, push them. Let your patrons and the public generally know of their arrival, point out to them their merits in your advertisement in the local papers, taking care to change the form and matter often. Distribute the useful and inexpensive leaflet, containing a description of the goods you particularly wish to dispose of. There are a good many articles, mostly imported delicacies, that are not known at all in some neighborhoods; the local grocers, having never had a call for them, never have thought of ordering a small lot and trying to introduce them. A glance through any jobbing price list will show you what goods we mean—we have not the space to enumerate them here—and, judging by the cheerful trade outlook, this fall and winter would be a good time to introduce them in such localities. They come under the head of "seasonable goods," and ought to have a place at this time of year in every enterprising grocer's stock.—Merchants' Review.

A customer secured is a promise of greater salary in time.

Soap and water are cheap, but soil on goods is expensive.

Credit is often too cheap and overbuying far too common. Don't be guilty of the one, and don't abuse the other.

H. P. ECKARDT & CO.,

WHOLESALE GROCERS,
3 FRONT STREET EAST, TORONTO.

Correspondence for Samples and Quotations solicited.

TEAS :—Mallawalla Blend, in ½ and 1 lb. tin foil packages, is the best of all package teas.

IN STORE :—Japans, Ceylons, Formosa Oolongs, Orange Pekoes, Congoes, (all descriptions), Paklings, Packlums, (all new season's goods, and A.1 values).

NEW VALENCIAS, New Scaled Herrings, New Salmon, New Newfoundland Herrings (in barrels), New Peas, Tomatoes and Corn.

JUST RECEIVED DIRECT :—Jamaica, Maracaibo and Rio Coffees (extra values).

NEW ORLEANS MOLASSES (barrels and ½s).

Proprietors of Diamond Baking Powder and Spice Mills, Agents for Wethey's Condensed Mince Meat, Leckie's Washing Crystal, and Gillard's New Pickles, (44 oz.) The latter is a delicious relish and should be kept by all grocers.

MAIL ORDERS SOLICITED.

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,



**REDUCED
COST TO
BUYERS.**

Our "No. 1 Telegraph" matches are now packed in Woodboard Caddies, thus reducing the weight of the 10 gross case to about 60 lbs. but without reducing the quantity, size or quality. These caddies are printed in assorted colors and make a handsome display. The trade should send their orders at once. Consumers will buy no other matches.

THE PATRONS' OPPOSITION TO COMBINES.

In the following letter which appeared in the Empire last week Mr. F. E. Tobias, Hamilton, gives utterance to a few truths that cannot be too widely scattered among consumers and traders:—

SIR,—Under the heading of "London News," dated 23rd inst., there appeared in your columns recently a brief account of a meeting of the grand court of the Patrons of Industry of Ontario. I would beg space for this letter in connection with this institution.

In the first place I would draw attention to the remark of President Kennedy, who stated that the farmers of Manitoba "were very anxious for organization against monopolies and combines." Ye gods! I wonder whether the majority of your readers are aware that this organization is one of the wickedest combines that exist? Their very title is a satire, for the only industries they would patronise are their own. Their mode of procedure at present is to get some fool to sign a one-sided agreement to supply them goods at 12 per cent. advance on invoice cost, and they only agree to trade with him on this understanding, whilst they are not bound at all. Now, in the first place, and on the face of it, it is absurd and unbusinesslike. For what man can invest his capital, pay freight, rent, taxes, insurance, allow for shrinkages, breakages, and make other necessary allowances, and get a living at 12 per cent?

Would these "highly intelligent" individuals like to sell their produce on the same basis? If it cost them 75 cents a bushel to raise wheat, would they like to sell it at say 84c.? Why, they would rise in rebellion! If it cost them 8 cents to produce one pound of butter, how would they like to accept 9 cents a pound for it? The trouble is that very few of them know what 12 per cent. advance means. Some of them do, but the majority do not.

Why, sir, the farmers belonging to this monstrously unjust society in the county of Monck have openly declared that they would crush out the merchants of Dunnville! And in Haldimand one of them the other day said they were going to "do away with the commercial traveller and his top buggy and make them work as they (the farmers) did." As a traveller, let me tell that man that we work every bit as hard as they do, and put in from three to six hours a day more than they. So short-sighted are these "anti-combine" patrons that they cannot see that by endeavoring to kill off everyone's business but their own, they will, if successful (which is doubtful), kill themselves; for, if everyone is to be a producer, who will consume the surplus produced, and, if no surplus be produced, how can a community thrive?

The fact is the farmer has been spoiled and petted by the merchant until the former has become "too big for his boots," and the latter is perfectly frightened to take a firm

stand when necessity should compel him to do so. Too much and too long credit have been the leading factors in this, and new countries opening up in the west have had a tendency to reduce prices in older settled parts. Had the men in the latter parts managed their affairs to suit the times, all might have been well; but instead of curtailing expenditure, they went on and on, buying superfluous machinery, etc., till they got head over heels in debt, and when, now, they recognize the necessity of economy, they expect the merchant who has trusted them, and fed and clothed them, to do the economizing for them. Gratitude they do not recognize, but they will turn and sting the hand that helped them! Truly has it been said that "Man's inhumanity to man makes countless thousands mourn." Whilst there are many good, honest and capable farmers, there are many more who are the opposite, and they are to be found most prominently in such associations as the P. O. I. Not capable of managing their own affairs successfully, they attempt to regulate the affairs of others.

To the merchants I would say, stand firm; do not be bullied or "bluffed" into any such undertaking as they expect of you, and the natural end of this association will come as surely as the end of the Grangers came in disaster and death to the institution. Apologising for the length of this communication,

I remain yours, etc.,

F. E. TOBIAS.

P.S.—There are two very able articles in THE CANADIAN GROCER of February 29 and July 10 last, but unfortunately the general public do not see this publication. That article in the latter number I commend to newspapers' particular attention.

F. E. T.

CHOICE OF A CALLING.

I once heard a young man who was a clerk in a grocery store, say: "If my parents had been in possession of a little more means, I should have been educated for a different calling than the simple grocery business." He seemed to deplore the fact of having been compelled to become a grocery man. I thought I would put a few questions to him relative to the countries to which the articles he held for sale were indigenous, and I found him as lamentably ignorant in geography as upon most subjects. I began to dilate at some length upon those countries whence the various articles for human consumption were imported, speaking of their climate, inhabitants, flora, etc. And when I found the young man most interested in my discourse, I closed by saying: "You see all these things a good grocer should know, or he does not come up to the standard of his calling." He understood the rebuke, and his face was covered with blushes.

Several evenings afterwards I was sitting in my room when some one knocked at my door, and who should come in but the young

man of the grocery store. He told me that he had resolved to spend his nights trying to improve himself intellectually, and he desired me to give him the necessary instructions.

I do not think I ever had a more painstaking pupil, and after a few years of drudgery the young man acquired a good education. To-day he owns one of the largest business houses in that city, and is proud to be a simple grocer.—Cincinnati Grocer.

THE REWARD OF LABOR.

What are grocers' clerks getting for their toil?

It is likely that this question would draw forth a different answer from each clerk to whom it should be put. And these replies would give a remarkably clear insight into the characters of those interrogated.

One lad may get three dollars per week for his work. If he ever gets more it will be because with years he becomes physically, rather than mentally, larger and stronger. His labor yields him three dollars, and nothing more.

Another lad gets three dollars in cash and a growing knowledge of the business. His reward is double. It is money and valuable experience; and the experience will make him more serviceable to his employer, who can afford to pay him larger wages.

Thus knowledge becomes capital with the boy, which he can invest with his present, or some other, employer, and draw constantly enlarging dividends upon.

The reward of labor depends upon whom the employe recognizes as his master. If the employer be the master he will be apt to continue so. But if the employe be his own master, demanding of himself the best services of which he is capable, his reward will be greater, for he will be worthier of better things.

The clerk who acts only at the specific directions of his employer, and has no ambition to put his own thought into the work, will always need a master, for he cannot master himself. And the man who furnishes the brains will get the larger profit when working in conjunction with the man who can supply nothing but sluggish muscle.

Expert labor can always command a good price. There is on Broadway in this city an illustration of this. An employer had in his service a young man who worked for something more than his wages. He worked for skill and perfection in his calling. He knew his business thoroughly, and when his employer discharged him, in order to fill his place with an employe who would work for less, it developed that the apparent servant was the master of the situation. He knew the business better than his employer, and, entering into competition with him, drew away his custom and became a leader in his line.

Clerks who do not work for expert knowledge, as well as for the money received at the week's end, do not get out of their labor all the reward that it ought to bring. The work that yields no reward in the doing of it is not properly done. There should be profit in the labor as well as from the labor.—St. Louis Grocery Reporter.

PICKING HILLWATTEE TEA.



This Choice Blend is sold only to the Trade and put up in pound and half-pound lead foil packets.

SELLING AGENTS :

LUCAS, PARK & CO.,

73 McNab St. North, Hamilton, Ont.

" Frequently grocers who have not handled Snow Drift Baking Powder and our Extracts ask us to send them a trial case, we are pleased to do this and make them special offers for first orders that will pay them to introduce our goods to their trade.

Respectfully,

The Snow-Drift Baking Powder Co.,

BRANTFORD

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

Dont' Fail to Get

— A BOX OF —

Adams' Monte Cristo

CHEWING GUM.

Each box contains a brilliant ring which is set in the latest Parisian style.

Be sure to ask your Jobber for it.

ADAMS & SONS' CO'Y

11 and 13 Jarvis St., Toronto.



Send for Price List of our various brands of chewing gum.

C. T. HEISEL,

36-38 Lombard St. TORONTO.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT. Sole Agents for Canada.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY GOD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS

— AND —
WINE IMPORTERS.

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

I N S T O R E :

New London Layers,

Do. Imperial Cabrets,

Do. Dessert Clusters,

Do. Royal Dehesas,

New Valencia Almonds in boxes.

Arriving in a few days our annual shipment of Lavant Beauty Figs. Finest goods imported.

CAVERHILL, ROSE, HUGHES & CO., Montreal.



Another canning factory will be opened in Picton.

William Polly has started an evaporator in Trenton, Ont.

T. Farrell, grocer, Kingston, has left for Ireland to visit friends.

The Patrons of Industry have opened out three supply stores at Dunnville.

G. M. Kent, fruit dealer, Hamilton, made a shipment of peaches to Scotland for Wm. Hendrie.

Patrick Tierney, liquor merchant, Kingston, and Miss M. E. Doyle, were married on the 1st inst.

Mr. Thos. Loftus, of Montreal, is opening out a wholesale and retail fruit store on Pitt street, Cornwall.

Mr. Redpath, of the Canada sugar refinery, has presented a \$200,000 library building to Magill University.

Mr. Daniel Day, of Napanee packed for the English market 500 dozen eggs per day during the month of August.

The members of the Hamilton branch of the Commercial Travellers' Association will meet shortly to arrange for the annual ball.

Miss Gillard and Miss Annie Gillard, daughters of W. H. Gillard, Hamilton, returned home from Europe on the Britannic.

A. H. Houghton's grocery store, at Alexandria Bay, was destroyed by fire a few days ago; loss 4,000. The cause of the fire is a mystery.

Mr. H. W. Shaw, tea merchant, Sparks street, Ottawa, is going to run his coffee grinder by electricity. This is the first attempt of the kind in that city.

Dame M. C. McGinnis is suing Napoleon Morin, grocer, St. Maurice-street, Montreal, for \$1000 damages sustained by falling through a trap door in defendant's store.

Lucas, Park & Co., of Hamilton, report Valencia raisins, Sultana raisins, barrel and case currants, Eleme figs, and Erbelli seven crown figs, going well, and quality very fine.

Mr. Wilkinson, grocer, of Ingersoll, had a narrow escape from being gored by a ferocious bull on Thames street the other evening. His agility and presence of mind in dodging the infuriated beast in all probability saved his life.

There is a large demand for potatoes in the Cuban markets, and so encouraging are the reports that a number of dealers in Nova Scotia have gone extensively into the business. Last week the steamer Winthrop carried to New York 450 barrels consigned to dealers in Havana. The Monticello on Sat-

urday landed 394 barrels. A thousand barrels have been shipped from Digby alone, to the West Indies.

Among the passengers on the SS. Empress of China was Mr. J. Sampson, who is connected with the firm of Messrs. Reid Evans & Co., who are one of the largest tea houses in China.

Brown, Smellie & Co., general merchants, Russell, Man., have decided to enlarge their premises, their business having increased to such proportions; their present accommodation is no longer sufficient.

At the last meeting of the Deseronto town council a petition, neatly engrossed and bound together by a blue ribbon, was presented by several grocers asking for a repeal of the early-closing by-law. It was held over for future consideration.

It is said that T. L. Snook, Kingston, will appeal against the decision given by Judge Rose in the case of Green vs. the Canadian collecting agency. The appeal will be heard in the court of Queen's bench.

The handsome new granite vault, erected by George E. Tuckett in Burlington cemetery, has been completed. The vault is a very handsome structure of Canadian grey granite, some of the stones weighing eight tons.

Wilson & Ranahan is the style of a new grocery house which has started at 265 Dundas street, London. Mr. Wilson has been the junior in Wilson Bros., Richmond street, and Mr. Ranahan was senior clerk with John Lawson, Dundas street. Both are popular, energetic young men with many years' practical experience, which will stand them in good stead.

Messrs. Willet and Maloney, Vivianville, Ont., have bought out Mr. Mageau and purpose stocking their place with fresh lines of dry goods and groceries. The brothers Armstrong in the same village have purchased the general store business of Johnston and Purvis which they purpose extending.

R. Hutchison & Son, grocers, Listowel, announce in an advertisement filling about one-third of a page of the Banner of that town, that on and after the first of November next they will do business only on a strictly cash basis. They urge, logically enough, the greater economy to both buyer and seller as their reason for this departure. On the one hand prices have not to carry a big expense account that the credit system entails, on the other, losses through bad debts are not suffered.

"The boycott of the Grocers' association against non-members of the association—particularly Messrs. Wm. Kenny and C. Lacroix—still continues, and the boycotted men still hang on with tenacity. The agent for McCormick, of London, was here the other day, and went away without a single order because his house had sold goods to

Kenny when it had been warned by the association not to do it. Joe Wilcox, the traveller, looked awful tired when he was leaving town.—Sarnia Sun.

The license commissioners of London, Ont., have decided that the separation of ownership of liquor stores and grocery stores shall be made absolute from and after the expiration of the present year's licenses.

A consignment of about 50,000 pounds of raw sugar, slightly damaged, for the underwriters, was sold at the Grand Trunk freight sheds, London, Ont., on Saturday. Mr. A. M. Smith was the purchaser at 2½ cents a pound.

The Oriental Traders' Company of Vancouver, will shortly open a warehouse in Toronto, where they already have an agent, which will be the distributing point for their trade in the eastern provinces. They also contemplate establishing a branch warehouse in Victoria which is deemed necessary to secure the advantages of shipping by the Upton Steamship Line to and from the Orient.

The removal of the duty on sugar has caused a falling off in revenue. The Customs receipts during the past month at the Montreal Custom house were \$587,460.23 as compared with \$793,088.95 for September, 1890, a decrease for the present year of \$205,628.82. The inland revenue receipts for September were \$179,807.59, and for the same month last year \$151,392.81, showing an increase in favour of the present year of \$28,404.78.

With all reverence, etc., we tell this tale. It was in a church in an eastern town where our representative was spending Sunday, and had turned out in his best suit of clothes to early morning service. When all was over and the crowd were leaving in a hurry to do justice to the usual Sunday dinner, our reporter was gently tapped on the left shoulder by one of the prominent business men of the town, and on the right by the pastor of the church. The preacher welcomed him and inquired after his spiritual welfare, and the merchant wanted to know what so many lines of space would cost him to advertise

STORAGE FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP

The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE
BEST GROCERS

F. W. FEARMAN,
Hamilton, Ont.

SOMETHING NEW!
A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.

This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of
oysters.

A GREAT LUXURY.

Apply to

EBY, BLAIN & CO., Toronto.
STEWART MUNN & CO., Montreal.
JAS. TURNER & CO., } Hamilton.
LUCAS, PARK & CO., }

Send for Samples.

ALL GROCERS SHOULD SELL
THE

ROYAL DANDELION COFFEE

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this
season's pack—and enlarging our factory
considerably—Thanks for last season's trade
and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

PICKLING VINEGAR.



T. A. LYTLE & CO.,

Bonded Manufacturers,

124--128 RICHMOND ST. W.,
TORONTO.



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated "L. & S." and Imperial
brands of Smoked Meats.

PURE LARD A SPECIALTY.

Hamilton, Ont.



E. Lazenby & Sons,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIP-
TION OF GOODS only.

Our goods can be obtained from:—

CAVERHILL,
ROSE & CO.
GEO. CHILDS
& CO.
Montreal.

BALFOUR & CO.
Hamilton.

PERKINS, INCE
& CO.
J. W. LANG & CO.
Toronto.

JAMES TURNER AND CO., WHOLESALE GROCERS, WINES AND LIQUORS.

Our stocks comprise everything in groceries, including the latest novelties.

We are selling agents for the following leading lines:

Ram Lal Pure Indian Teas,

Three grades, FINE, EXTRA, CHOICEST.

Bendsdorp's Royal Dutch Cocoa,

Batger's Jams and Marmalades,

Pickstone's Washing Crystal,

Mrs. Millar's Maccaboy Snuff.

The above goods in their respective lines cannot be excelled,



- RATS -

Spell this word backward and you have

- STAR -

which is a brand of

TOBACCO

which has sold for the past six years and is now taking 1st place in the market of

CANADA.

Send for Price List

or Sample Caddy

Empire Tobacco Co.,

MONTREAL.

in THE GROCER. This is the first time our man didn't want an advertisement. There is no telling what might have been done in the church, had the minister held the pulpit, but he being close at hand, we cannot illustrate what might have been the outcome of the merchant's inquiry by referring to ad. on page so and so.

Eby, Blain & Co., have removed into their new building across on Scott and Front streets, formerly occupied by Frank Smith & Co. It has been partially rebuilt, and is now one of the most complete and commodious in Canada.

The Globe Tobacco Works at London, Ont., have been seized by the sheriff, and the stock and plant advertised for sale. The concern, which is one of considerable importance, only started up about seven months ago and was granted a 10 years' exemption from civic taxation. The seizure is understood to be the result of an effort on the part of some of the directors to reorganize the company. They will probably buy in the property and continue the business.

The regular annual meeting of the Montreal Grocers' association was held on Thursday evening, the 1st inst., in the Mechanics' Institute. The election of officers took place and resulted as follows:—President, Mr. S. Demers; vice-president, Mr. John Robertson; honorary-secretary, Ald. T. Gauthier; Treasurer, Mr. John Scanlon; and committee, Messrs. A. D. Fraser, James O'Shaughnessy, J. O. Levesque, P. Desormiers, O. Lebreque, and H. Viger.

In the conflagration which swept away so much property in Halifax last week, the following losers are noted as more or less connected with the grocery trade: John Taylor & Co., wholesale fish dealers; Joseph R. Sieman, grocer and liquor dealer; the Halifax broom factory; J. B. Neilly & Co., commission merchants; Shatford Bros., oil dealers; John Cronan, grocer; Mary J. Morley, grocer; Mrs. M. A. Roache, grocer; Wm. Wise, Wm. Barnes, Geo. Gilbert, fish dealers.

On Saturday, September 26th, the remains of an old lifelong resident of the township of Adolphustown, universally respected, were laid at rest. John Joseph Watson has been a well-known character in the Midland district for half a century. He was born near the site of his late residence—which is a beautiful edifice on the north shore of the Bay of Quinte, with a commanding view in all directions—in the year 1816, and was consequently at the time of his decease in his 76th year. Among his classmates at the school house near by was Sir John A. Macdonald. The deceased was a successful business man, and accumulated considerable of a fortune. He carried on a mercantile business and farming combined. His broad intelligence and genial manner led him into municipal matters, and for a number of years he represented the township in the county council. He was warden of the county.

NOTES TAKEN ON THE ROAD.

Mr. L. Revell, grocer, 479 York st., Hamilton, contemplates purchasing another store in that city if he can get what suits him in location.

Mr. Wm. Mitchell, formerly of Hamilton, has opened up again in the grocery line in the flourishing town of Grimsby under very favorable circumstances, his stock all new and first class.

One of the oldest grocermen in Hamilton, and still in that business, is Mr. W. Ronald, York street. He has completed his thirty-third year in the trade, and although his son James H. has taken an active interest, the father still remains at the helm. Mr. Ronald expressed himself as satisfied with trade generally, and reports the prospective trade as particularly promising.

Mr. J. E. Doyle, Hamilton, makes hay while the sun shines, and he has got a good supply of that "hay" money in his pocket now, the result of years of hard labor in the grocery trade.

One trade well worked is better for a man than to be Jack of all trades, even if he can master them all, and S. E. Mabey, Grimsby, realizes that. He has made money at his business of buying, shipping and butchering stock, since he relieved himself of a stock of groceries, and Mr. Mabey is now "The Butcher" of Grimsby. He is fully alive to his responsibility, and buys nothing but boneless cattle and tender lambs, and is therefore in great favor with "popular authority" on meats.

Messrs. Kenney & Co., grocers, Guelph, have opened a meat shop in connection with their business. Meat in connection with the grocery trade now is like a kitchen to a dining-room—indispensable.

B. R. Nelles, proprietor of the Beaver brand of canned goods, is now very busy packing and shipping car lots from his canning establishment at Grimsby. The location of this factory, being, as it were, in the garden of Ontario, has every facility for putting up stock of a superior quality, and that is what Mr. Nelles makes it a point to do. He will make some consignments "under special label" this year to England, where his goods will compare favorably with, if not excel, anything in that market.

J. E. McElderry, Guelph, has been in the grocery business in his present stand over 20 years, and looking from his door but few names can be read on signs that were on at that time. Mr. McElderry says it requires close attention to business in all its details now-a-days, to keep on the right side of the ledger in the grocery trade, "unless one is in the wholesale trade and a Guild, then he has some one to do it for him."

Mr. R. Mitchell, Guelph, is generally the recipient of the choice 1st prize exhibit of apples in the county fair, and this year they were very fine and make an excellent display in his store, they being arranged in front of a long mirror amongst the shelf goods. Mr. Mitchell's store, like the majority in Guelph, is kept clean, and goods are so arranged that one has to remark on the ingenuity and good taste of the management. When I go to Guelph again I'll try and find out if some of the clerks are not entitled to a good share of praise for this state of things in that city.

Mr. Wm. Buckley, Guelph, succeeds to the grocery business of S. K. Townsend of that place. G. H. Townsend, formerly with S. K. Townsend, will remain a year with Mr. Buckley. This will enable him to steer clear of dead beats and poor pays that are always ready to jump on a new man in any town or city.



BENS DORP'S ROYAL DUTCH COCOA.

Manufactured at Amstcrsdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, \$2.40 per doz.; ½ lb. cans, \$4.50 per doz.; 1 lb. cans, \$8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

Compare the quality with any other.



INCREASE YOUR TRADE
BY HANDLING
"KENT BRAND"
Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.
Hams, Breakfast Bacon Rolls.



GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.



TORONTO MARKETS.

TORONTO, Oct. 8, 1891.

GROCERIES.

More headway in selling is to be reported this week. The improvement is slight, but no more could be looked for while the grain market is so nearly at a standstill. The price of wheat is the barometer for the moment, and until that becomes steady at a dollar or over, if it is to get to that figure, the circulation of money will likely be slow. The orders received by the grocery houses are for current trade only. Scarcely any business is done in a speculative way. A local sign that brisker times are at hand is the increasing number of farmers' wagons loaded with produce of one description or another, that are to be seen on the street market. Work on the farms has slackened, roads and weather are yet good, so that movement of farm produce ought, if prices suit, to become strong. It would seem that the danger of overstocking, though carefully guarded against by the retail trade, is this fall at a minimum, as the country should be capable of absorbing more grocery stock than in any previous fall and winter for years.

CANNED GOODS.

A quiet spell has settled upon this branch of the trade. Every line in it has now pretty well emerged from the prospective stage, and in the situation there appears to be little to make retailers specially eager to secure stock now. The tomato packers have had an unexpected lengthening of the time wherein to operate, owing to the remarkably fine weather lately enjoyed. It may turn out yet though that there is not more than enough time to get a large pack ready. The present attitude of buyers, that of standing aloof, is no doubt warranted by the views of the market that the situation suggests. If there be a large pack it comes on a bare market, and the price struck at the outset was a low one, so that those who have bought will be likely to get their own again out of the stock. Prices rule now at \$1.05 to \$1.15. Peas are firm at \$1.10 to \$1.15. Longer time does not show the pack to appear larger than that estimate of it upon which the price moved up three weeks ago. Corn is steady from \$1.05 up. Some sales as low as \$1 have been heard of. Salmon is rather quiet, from \$1.35 for tall and \$1.70 for flats. New peaches are in to sell at \$2.10 to \$2.25 for twos and \$3 to \$3.50 for threes. There are new apples in and they quote at \$1 to \$1.10 for threes and \$2.60 to \$2.75 for gallons. Some new California canned pineapples are in to sell at \$3. They are of the clover leaf brand.

The B. C. Commercial Journal says: The bark Serica cleared Sept. 28 for London with 38,623 cases of salmon, valued at \$200,782, which is the first shipment of this season's fish for the United Kingdom. The Callao will also sail shortly. The Rothesay Bay, which arrived Sept 27, 150 days out from Glasgow, is under charter to load salmon for the United Kingdom, direct port, at 43s. 6d. Up to Sept. 18, arrivals of Alaska fish at

San Francisco, were 334,609 cases against 281,539 cases for 1889. Salmon is being rushed forward, but it is probable that final figures will be about equal to last year. From the fact that preparations were not extensive, it is expected that in some quarters the final figures may show a smaller pack than heretofore. The impression is gaining ground that the entire pack of the Pacific coast will be about equal to former years, but the factor of the Alaska pack is a very uncertain one, as no reliable information is to be had. This statement must be received with caution.

COFFEE.

Easier prices for Rio coffees have been followed by a reduction in the quotations on Mochas and Javas, stocks of which at the moment are quite full. Mocha ranges from 30 to 35c., with Java at 27 to 32c. Rio is unchanged at 19 to 21c. and high grades are not more plentiful than they were reported to be a fortnight ago. The demand for coffee is steady.

DRIED FRUIT.

The market is becoming fairly stocked with new season's fruits. The second shipment of Valencia raisins that by direct steamer, having arrived, prices are easier for new fruit, the basis for off stalk being now 6½c. Old are still plentiful and receiving the greater part of the attention given to Valencias at 4½ to 5c. Sultana raisins are likewise easier as stocks increase and the old crop goods disappear. Prices are 10 to 11c. Malaga raisins have begun to arrive but are not in sufficient stock to be yet quotable at the prices to hold for the season. The receipts of them so far comprise small lots of Imperial London layers, Connoisseur clusters, black baskets and extra dessert. The layers open at \$3, the clusters at \$4. They are very choice fruit this season. This autumn there are fewer London layers than formerly. As the country has grown in wealth, the demand has run more on the better grades. One wholesale house, which at one time imported large quantities, have ordered only 50 boxes this year.

Sultana raisins are cabled 2s. firmer in the primary markets. New Eleme figs are now in, and are quoted at 11 to 12c., in 10 lb. boxes. The fruit is said to be of first-class quality. Currants are steady at 6½c. for barrels, old and new being on an equality. The quantity of the former on the market is a small one. The arrival of new prunes will soon be due. The market is yet well stocked with old at easy prices, 5½ to 6½c. being the range of quotations for cases.

Smith & Keighley are offering a line of 14 oz. old stock figs at 3c.

NUTS.

The volume of business at this time of year is never large, and the present season is not an exception to that rule. A business in small-sized lots goes on, but even in that way the orders received are few in number. The accession of new stock always starts business going. Arrivals of filberts are expected in a short time.

RICE AND SPICES.

The demand for rice shows about the usual strength. A fair movement of stock at firm prices is about all the comment called for by the local market. Abroad the situation is stronger than it has been at any other part of the year. Burmah shippers are reported to be making offers to repurchase from English buyers cleaned rice contracted to be delivered. Terms have been

asked even for re-shipment back to Burmah in cases where delivery has been made. Tapioca is firm at 5½c. White pepper has advanced 1d. per lb. in England. Nutmegs are stronger than they have been for months, no stock being obtainable at less than 75c., with \$1.20 as outside quotation for fine quality.

SUGAR.

There is a considerable quantity of sugar sold by wholesalers, but the supply appears to be rather more than the market requires. A diminution of the supply, however, there must be for the remainder of the fall as the Moncton refinery has closed down and the Woodside refinery is reported to be about to close. The price of yellows under the pressure of temporary over-production and the competition of raw, has shrunk to 3½c. as the regular quotation for the lowest grade, and 3½c., at Montreal for carloads to western or northern points. This latter price is reported even to be shaded in the case of large deals. Raws range from 3.45, and holders appear to be in a position to adapt still further their quotations to those going for yellow. Granulated is steady at 5 to 5½c.

In their weekly statistical Willet & Gray, New York, say: Raws declined ¼c. Refined unchanged for granulated, ⅓c. lower for many other grades. Total stock in all the principal countries at latest uneven dates, 567,859 tons, against 427,781 tons at same dates last year. The market for raws has tended in favor of buyers, who have obtained an advantage of ⅓c. per lb. in their purchases, and are now asking a further reduction. Cuba is still a seller of the balance of crop, and the tendency of prices their favors buyers. The beet sugar countries are steady and quiet while waiting for new crop sugars. M. Licht has not yet issued his first crop estimates, but telegraphs that the prospects are favorable. For refined—There has been a fair demand during the week, but refiners have caught up with deliveries and found it necessary to lower prices for many grades of refined. Those grades for which prices are sustained, including granulated, must soon take the downward tendency to get on to the new parity of prices growing out of

CLEMES BROS. :-

51 Front Street East,

TORONTO.

Wholesale Fruit and Commission Merchants, Importers of Nuts, Figs, Dates, Oranges, and Lemons, Fancy California Evaporated and Dried Fruits, Sweet Potatoes, Cranberries, etc.

CORRESPONDENCE SOLICITED.

Phone 1766.

New Currants.

New Sultanas.

New Valencias.

First arrival of the Season.

P. C. LARKIN & Co.,

WHOLESALE GROCERS,

25 FRONT ST. E.

BILIOUS HEADACHES CO.



I had rheumatism in my knees and fingers, bilious headaches, etc., every few weeks. Mr. Higgins, Empire Laundry, urged me to try ST. LEON MINERAL WATER. I did, and it set me all right; headaches and pains all gone. My wife and three children also use it. We all find St. Leon Water very good and healthy.

J. T. S. ANDERSON,
Watchmaker and Jeweler,
316 Queen St. West, Toronto

St. Leon Mineral Water Co., Ltd.,
Head Office, 101 1/4 King St. W., Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

ALL GROCERS SHOULD SELL
THE

**Royal
Dandelion
Coffee.**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

**DO
YOU
SELL**

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

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—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo
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Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

GOLD

MEDAL

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DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.

James Lumbers

Wholesale Grocer,

67 FRONT STREET EAST,

TORONTO, ONT.

MARKETS—Continued.

the beginning of a new campaign year. The production in October will be considerably reduced to meet the smaller consumption.

SYRUPS AND MOLASSES.

Low prices have benefited trade in syrups, the value of which is now better than has been hitherto obtainable at any time. Quotations run from 2½c. upwards. In molasses the chief movement has been in New Orleans stocks, table grades of which have sold quite freely recently.

TEAS.

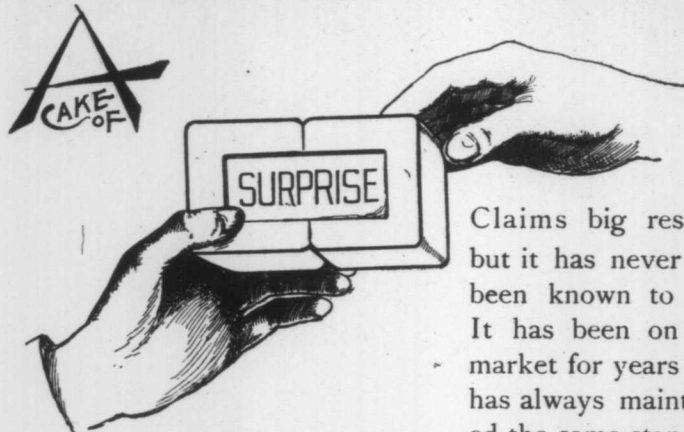
No perceptible lapse from last week's generally satisfactory business comes up for notice. Lowness of old stocks and moderate buying of new leave the retail traders throughout the country ready to buy when the money gets into their hands to warrant a little stocking ahead. The value appears to be good; in Japans particularly business is said to be on a basis here much lower than the state of the primary market would sanction. Japans sell well at 16 to 20c., as do medium grades. Blacks are steady from 15c. upwards. Young Hysons are in demand, but the grades in leading favor are scarce. Prices are 17c. and upwards.

Mail advices from Japan report in substance that the exports this year will probably show an increase of 2,000,000 or 3,000,000 lbs., reaching about 50,000,000; but as the consumption of Japan teas in the United States and Canada steadily increases, the quantity will probably not be found excessive. The grades now principally shipping are common to good medium. The higher grades are practically finished, and arrivals from this time to the end of the season (estimated at 30,000 piculs) will consist chiefly of the lower grades. Quotations remain unchanged, the natives holding firmly to their previous line of valuation.

PETROLEUM.

The local market offers little to make any special reference to. The trade is fairly good, the time of year being on when refined is coming into its strongest period of demand. Prices show no tendency either upward or downward, the firmness noted a few weeks ago not having held out nor ended in any advance. Canadian refined is steady at 15 to 16c.

The Petrolia Advertiser reports: Petrolia crude \$1.35¾ per bbl., Oil Springs Crude \$1.35¾ per bbl., \$1.35¾ is the price which ruled on Thursday on Change, and at which figure several hundred barrels exchanged hands. The past week has not been a particularly stirring one so far as anything in relation to the oil business is concerned. The market has been quiet but firm, with an upward tendency, while the territory shows up very little that can excite much interest. The North West and the Township of Moore gradually giving up their claim to phenomenal, and will soon be known as a matter of history. The new strikes which were brought in during the week have all been of very small calibre, but which in the



Claims big results, but it has never yet been known to fail. It has been on the market for years and has always maintained the same standard of excellence, and always will.

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

aggregate may tend to keep up the production, and prove to all would-be skeptics that the precious fluid is still here for the simple pumping. Refined still keeps at 12 cents in barrels and nine cents in bulk, at which prices a large quantity is now being sent out.

DRUGS AND CHEMICALS.

Improvement in the drug trade seems to be the uniform experience of wholesalers. Prices are steady in all lines which concern the grocer or general trader, and business in these lines may be considered stationary. In holiday goods there is some activity, as buying is just now seasonal for such wares.

BUTTER AND CHEESE.

The market for butter improves as receipts decline in volume. The hot weather of the past month acted as a check to delivery and backed the firm ideas of holders. Prices show this advantage in the position of the supply side of the market as they have advanced all the way to 17c., with a few sales of rare butter at 19c. The range of prices is from 15 to 17c. for choice, and 11 to 13c. for medium grades. The demand for both classes of butter is good, with the supply stronger in the latter. The market is not sufficiently stocked with choice and not overstocked with seconds. Altogether the position has improved very materially for sellers, who seem disposed to make the most of the advantage. The demand is equal to the absorption of more stock than is arriving, but high prices begin to check business somewhat. The dip in the temperature on Monday night was followed by larger receipts, but prices remain unchanged.

Cheese is fairly active and unquestionably firm at 10 to 10½c. for full creams.

COUNTRY PRODUCE.

BEANS—Are shrinking in quotation as new come in. They quote now \$1.50 to \$1.60.

DRIED APPLES—Are offering but moderately at 6½c., with some interest on the part of the demand.

EVAPORATED APPLES—Are offering quite freely at 8 to 8½c.

HAY—Is in adequate supply at \$11 to \$11.50 for pressed timothy.

HIDES—Green are steady at 5 to 5½c., but cured are down to 5½c.

HONEY—Is quiet at 7 to 10c. for strained and 12½c. for comb.

HOPS—Are coming forward steadily at 13 to 15c. for new and choice yearlings.

ONIONS—Are unchanged but more plentiful at \$2 to \$2.25.

POTATOES—Are dull at 35c. for cars, though these do not sell readily, and 45c. for lots out of store.

SKINS—Sheep are firm at 70c. and calf at 5 to 7c.

WOOL—Is listless at 18 to 19c.

FRUITS.

The receipts of fruit in all lines but apples are beginning to fall off very considerably. Apples have been very plentiful, and though arriving less freely now, are still beyond the capacity of the demand to dispose of them. They run at 50c. to \$1.50 per barrel; peaches are 75c. to \$1.50 per basket; quinces 50c. per basket; plums 70 to 90c. per basket; pears, \$2 to \$5 per barrel; crabapples, 10 to 15c. per basket;

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1860.

STANWAY & BAYLEY
BROKERS

AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS.

ORIENT MILLS.
SINCLAIR, HOOD & CO.,
(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of
Coffees,
Spices,
Mustards,
CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.
48-50 Lombard Street, Toronto

Robertson, Thompson & Co.,
GRAIN, FLOUR,
Produce and General Commission,
185 NOTRE DAME ST., EAST,
P.O. Box 615. **WINNIPEG.**

REPRESENTING.
ERIE PRESERVING CO., Canned Goods, &c.
MONCTON SUGAR REFINING CO., Sugars.
JAMES E. BAILLIE, Toronto, Hams and Bacon.
ALEXANDER KELLY & CO., Brandon, Flour, Oatmeal, &c.

T. W. CLARK & CO.,
General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.
Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.



All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON,
Wholesale Fruits, Fish and Oysters
94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J.F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,
Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto
TELEPHONE 806.

WILLIAM RYAN,
Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.

WANTED,
CHOICE DAIRY BUTTER
Correspondence Solicited.

Hams, Breakfast and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

The Ontario Produce Co'y.
Produce Brokers and Commission Agents,
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WANTED I
CHOICE DAIRY TUB BUTTER.
Apples and Potatoes.

TELEPHONE 2557.

KING, GRAINGER & CO.
81 Front St. E.
Produce and Commission Merchants.
BUTTER, EGGS,
and Country Produce.

Correspondence Solicited. Prompt Returns Made
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GEO. C. THOMPSON. CHAS R. KING.
THOMPSON & KING,
Consignees, Brokers, General Commission and Mercantile Agents,
51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

LAURENCE GIBB
Provision Merchant,
88 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.
26 WEST MARKET STREET,
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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
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Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.
Telephone 2291.

JNO. A. MOIR,
GENERAL AGENT.
Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.
Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued.

muskmelons \$1 to \$1.50 per barrel; grapes are 1¼ to 1¾c. per lb. Cape cod cranberries, very fine stock this season, have arrived. They sell at \$8 to \$8.50 per barrel.

GREEN FRUIT.

The demand for Jamaica oranges is slow; the fruit is not yet fully sweetened. The price is \$8 to \$8.50. New Florida and Louisiana oranges are in and selling at \$4.50 to \$5. They are not yet at their best either. Lemons are scarce; Maoris are the only variety. They sell at \$8 to \$9. There are a few old Messinas at \$4 to \$5. The cooler weather of the past few days has checked the smart demand for lemons that had been quite steady for a long time before that. Bananas are scarce at \$1.25 to \$1.75 per bunch. Baltimore sweet potatoes are \$2.50 to \$3, and Jerseys are \$3 to \$3.50.

PROVISIONS.

The market is stocked only with the remains of the last pack and with such additions as are made from the new raw material that is arriving. Of the old pack the largest unconsumed surplus is in hams, which are steady at 11½ to 12½c. Hogs are coming in more freely since the change in the weather. Before Tuesday morning the supply of hogs had fallen off, but the drop of 25 degrees in the temperature the night before greatly improved the demand of buyers and increased the receipts.

BACON—Long clear is now scarce at 9c. The market is recruited by some supplies of new. Smoked backs and bellies are 11c. Rolls are 9c.

HAMS—Are but moderately active at 11½ to 12½c.

LARD—The scarcity of pure makes the price, 10½ to 11c., very firm. Compound is 8½ to 9c.

MESS PORK—Heavy is quiet at \$15 to \$15.50, and short cut at \$17 to \$17.25.

DRESSED HOGS—Are arriving at \$6 to \$6.50.

FISH.

The receipts of fish are light, but they would not need to be heavy to supply the demand. Salmon trout are quite scarce at 7c., and white fish are hard to get at all at 8c. Lake herring are quiet at \$2.50 to \$3. Pike are 5c., and pickerel 6c. Haddock are 6 to 6½c. British Columbia salmon are 14 to 16c., and are becoming scarce. Freezing is now going on, the excess over present requirements being all needed to put down for winter consumption.

SALT.

The sales of the week have been satisfactory. Prices have not changed for any description. The resumption of operations by the packers has improved the demand for barrel salt. Coarse sacks are 70c., fine sacks 85c., barrels \$1.20.

FLOUR AND FEED.

A moderately good demand is kept up for flour, on which the quotations in car lots are given in Prices Current. In smaller lots they quote at \$5.75 for Manitoba patent, \$5.25 to \$5.35 for Ontario patents, \$4.50 for straight roller, \$4.40 to \$4.50 for extra, \$2.25 to \$4 for low grades, \$5.25 to \$5.40 for strong bakers'. Graham flour is \$4.50, standard oatmeal \$4.25, rolled oats \$4.35. Kiln-dried corn meal is \$4, rolled wheat \$5, wheat bran \$12, cracked corn \$30, mixed chop \$20 to \$25, split peas \$4, pot barley \$4.50, oats 30 to 32c.

DRY GOODS.

The fine weather has been unfavorable rather than otherwise to some departments of trade referred to above, notably that in



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.

" W. S. Goodhugh & Co., Montreal.

" Grant, Horn & Bucknall, Winnipeg.

dressed hogs, but in no other branch has its effect been so strongly felt as in the dry goods trade. The need of a spell of cool weather was very clearly realized on all hands, and things began to mend among the dry goods men when such weather came. There is ample room for improvement yet.

MONTREAL MARKETS.

MONTREAL, Oct. 8, 1891.

The grocery market generally shows a fair degree of activity, but the movement is not as extensive as it might be. It is picking up however, sugar is moving fairly well, and the same can be said of tea, while locally coffee holds its position firmly, despite the unsettled feeling of primary markets. In dried fruit buyers are not taking hold freely, but importers and jobbers with light receipts of new stock show no anxiety as to the future.

SUGAR AND SYRUP.

A fair trade is doing in sugar but there is no special activity to note, though grouted is unchanged, but yellows have sold somewhat lower during the week at 3½c. In fact there is some desire shown to induce business through concessions.

Syrups have not yet commenced to move freely but a few sales are being made on a 2¾ to 3¼c. basis. There is a fair jobbing demand for Molasses, Barbadoes being quoted at 38c.

TEAS.

Japan teas furnish more business than a week ago, anything worth 13½ to 15c. moving pretty freely, while the feeling generally is firm. There is very little doing in blacks on this market.

COFFEE AND SPICES.

The unsettled condition of affairs at primary markets still exists, but locally coffee is quite firm and unchanged. This is accounted for by the fact of limited supplies, while there are no low grades offering, and all kinds are scarce. In fact really good coffee, Nos. 5 or 6, is difficult to obtain, and

bring relatively high prices. Prices therefore rule unchanged, and we note the sale of a round lot of Rio at 19½c.

Spices rule quiet with no enquiry. There is no Pimento on the market, while pepper, cloves, etc., are not wanted, hence prices are more or less nominal.

RICE.

There is a fair business doing in rice at unchanged prices. Cables from abroad note a hardening in values, but the competition between some local dealers continues, despite this although the cutting is said to have ceased. We quote: Patna, \$4.50 to \$5; Japan, \$4.25 to \$4.50; standard, \$3.90, and off grades \$3.50 in car lots.

DRIED FRUIT.

Holders show no anxiety regarding dried fruit despite the fact that buyers are very indifferent or at any rate appear so at the moment. The jobbers therefore are not doing much on actual consumptive account, the reason for this being plain, the good supply of old stock still to be disposed of in the country. Holders admit that this is considerable but say that the light receipts this fall are a counter reason why there should be no anxiety. Therefore although consumers are showing no desire for business there has been business from first hand in fruit to arrive on a steady basis. The Avolona will be in port in two weeks at the latest and sales to arrive of Valencia raisins are made at 18s. for strictly wholesale lots of a 1000 boxes, which is equal to 5¼ to 5¾c. In a regular way no such figures could be had, and jobbing from stock here is going steadily on at 6 to 6¼c. on new fruit. Reports of lower offers are prevalent, but they cannot be confirmed and in fact are very doubtful. For old stock Valencia sellers are taking what they can get, the quantity available on spot being further reduced now at 3½c. is a fair quotation for it. Currants show no alteration, the scarcity being very noticeable, in fact the spot market is absolutely bare of stock at the moment. Several enquiries are noted and business could be done at 6 to 6¼c. for prompt delivery. To arrive transactions are noted on the basis of 5¾ to 6¼c. according to the size of the package. The quantity on the Avolona is not exactly known, but is supposed to be about 200 tons which is a very small consignment.

CANNED GOODS.

The feature that occupies most attention at present is the pack of tomatoes. There is no need to modify our remarks of last week for the pack promises to be enormous. The inside price now is 95c. here, but the tendency is such that lower values are quite possible on round lots very shortly. In other lines of vegetables no change is to note. In fish, salmon remains as before. Advances from the coast intimate smaller shipments but buyers continue independent and there is plenty to fill all wants.

GREEN FRUIT.

There is no change in this branch, with a very ordinary jobbing trade to note. Oranges rule unchanged at \$4.50 to \$5, with little or no business doing; and lemons \$4.50 to \$6 per box, according to quality. The supply of the latter is small.

FRESH FRUIT.

The supply of all kinds of fresh fruit, with one exception, is plentifully maintained, and there is no scarcity to note except in pears, which are in lighter receipt than formerly, and rule steady at \$4 to \$5 and \$6, according to quality. Grapes are in heavy supply and easy. Concord sell at 2 to 2½c., Niagara 2 1-2 to 3c., and Delawares at 3 to 4c.

STEEL, HAYTER & CO.,
Importers of
INDIAN TEAS

Direct from their estates in Assam.
New Season's Teas are now arriving.
PROPRIETORS OF THE WELL-KNOWN
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Samples and Quotations on application.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co.
Telephone 2354.

The British Columbia Fruit Canning and
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VANCOUVER, B.C.

Importers and Manufacturers of
COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted
to take out grease or ink, and restore the colors.
Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease,
ink, etc., restoring the colors like new. For price,
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J. H. WALKER,
Alma, Ont.

SPECIALTY.

Stone Ground Flour

No Frozen Wheat used.
Meals and Feed of all kinds.
Mention this Paper.

J. & R. ROBSON,
Brantford, Ont.

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New West-
minster and District for LEITCH BROS.'
CELEBRATED OAK LAKE MANI-
TOBA FLOUR.

City Office and Store: 130 Condova St.
Wharves, No. 1 and 2: False Creek,
Westminster Avenue,
VANCOUVER, B.C.

BRANDON ROLLER MILLS,
Brandon, Man

MANUFACTURERS OF

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal,
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

Dominion Mills,
LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

GARTLEY & THOMSON,
303 to 311 Talbot St.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --
(Hungarian Process)

BRANDS:
KLEBER, MAY BLOSSOM.

AGENTS:
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN
Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in
Oats, Oatmeal, Beans,
Peas, Middlings, Bran.

Quotations by wire.
Address, STRATFORD, ONT.

EMBRO
OATMEAL
MILLS.

D. R. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILLSON, TILSONBURG, ONT.



MONTREAL Markets Continued.

per lb. Quince remain 50 to 75c., and plum are all done. Receipts of cranberries are freer, prices ruling from \$7.50 to \$8 per barrel.

APPLES.

There is nothing new to say with regard to winter apples, but the heavy receipts of fall stock continue, and to a certain extent may be taken as a criterion of what to expect with later varieties. Each day sees heavy arrivals of them, and now it is a question of what buyers will give rather than an asking price. Car lots are selling at 50c. to \$1 per barrel, and no one can have any difficulty in filling his wants on this basis. Consignments on export account continue, and some returns which have been received regarding the early shipments show more favorable conditions in Liverpool than on a spot. It should be remembered, however, that the stock being shipped is better than that offering locally.

FISH.

The arrivals are still inconsiderable, while the market does not show any particular change from a week ago. Values generally, rule steady. Cod of best kind continues scarce. No. 1 being steady at \$5.00 to \$5.50, other grades in proportions. Labrador salmon rules firm at \$16.00 for prime stock and herring show no change from \$4.75 to \$5.25 per bbl.

HOPS.

The hop market remains quiet, with no business of sufficient importance to offer a reliable quotation. The tone, however, may be described as easy, and it is more than likely that 15c. would move stock here if it was bid.

PROVISIONS.

The week did not show anything particularly new and has had a quiet close. Demand for pork has continued fairly good, owing to the commencement of lumbering preparations and smoked meats and lard have held their own at steady prices. Canadian short cut, per brl. \$17 to \$17.25; mess pork, western, per brl. \$15.25 to \$15.75; short cut, western, per brl. \$17.25 to \$17.50; hams, city cured, per lb. 10 1-2 to 11 1-2; hams, canvassed, per lb. 00 to 00; lard Canadian, in pails, 8 3/4 to 9c; bacon, per lb. 9 to 10c; lard com. refined per lb. 7 3/4 to 8c.

EGGS.

The egg market has not shown any important change. Fresh candled stock still moving at 14 to 14 1/2c. There is some export demand, but dealers claim that offerings are not quite the thing for the English market, and are operating carefully. Culls have been pretty well cleared up of the local market.

BUTTER.

The market rules quiet, for with holders showing very extreme views on late made creamery, the opportunity for shipping business is limited. As high as 22 3/4c. has, it is claimed, been paid in the country, but no business in a general way is possible on such a basis on spot. For dairy stock the demand calls for something of the quality of Morrisburg or Brockville stock, so the business in Western dairy is small, as this class of stock is in small supply. Holders are asking 15c. for Western, but it is hard to make for a round lot.

CHEESE.

It is now simply a question of strength between the holder on this side and the English buyer on the other. The former has bought the cheese at a pretty high figure and is finding it slow work in getting the Britisher to pay it. However the factory man, aside from those west of Toronto, is

pretty well out of it, as he has sold the balance of his season's make at 10 to 10 1/4c., so he can afford to look on the fight with indifference. We quote the following as fair spot values:—Finest Septembers, 10c.; finest August and Septembers, 9 3/4 to 9 7/8c.; fine, 9 1/4 to 9 1-2c.; medium, 8 1-2 to 9c.; cable, 46s.

GRAIN.

The grain market, locally, is a purely nominal one as regard values, for business is quiet and small. The stocks in store compared with those of a week ago show a decrease of 83,752 bushels of wheat, 6,083 bushels of peas, and an increase of 300 bushels of corn, 29,130 bushels of oats, 13,897 bushels of barley, 6,250 bushels of rye. Compared with the corresponding period last year there is an increase of 2,329 bushels of wheat, 107,020 bushels of oats, 13,456 bushels of barley, 9,567 bushels of rye, and a decrease of 59,979 bushels of corn, 8,036 bushels of peas. We quote: No. 1 hard Manitoba, \$0 No. 2 do. \$1.05 to \$1.07; No. 3 do., 97c; No. 2 Northern, \$1.04; peas, 76c. per 66 pounds in store, 77c. afloat; oats, 32c. to 33c. per 34 pounds; corn, 68c. to 69c. duty paid; feed barley, 48c; good malting do. 55c. to 57c.

FLOUR.

There is only a small local jobbing business doing in flour, and prices are more or less nominal with an easy tendency. The stock in store is 2,936 barrels less than that of a week ago, and 767 barrels less than that of the corresponding time last year. Patent spring \$5 25 to \$5.40; Patent winter \$5.25 to \$5.40; straight roller \$4.80 to \$4.90; Extra \$4.40 to \$4.50; Superfine \$4.20 to \$4.30; City strong bakers' \$5; Strong bakers' \$5.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Oct. 7, 1891.

BREADSTUFFS.—There is very little change to note since our last week's report. Buyers are unwilling to lay in stocks until future prices are better assured.

SUGAR.—There is only a fair trade doing in sugars, and while prices are not quotably changed, the competitions between refineries have resulted in some cutting, and sales are reported to have been effected below the nominal figures.

TEAS.—There has not been much doing in teas during the week, but a better movement is expected from this forward. Some grade blacks are firmer in London, but this has not affected prices here as yet.

FISH.—The alongshore catching season is virtually over, and many owners have taken in and housed their seines, regarding the chances of large schools of fish coming in after this date as too remote to justify them in exposing their property to destruction by the October gales, that may now come on at any day.

A SALMON MAN EN ROUTE.

Carl Strauss, of London, Eng., passed through the city on Saturday afternoon on his way from British Columbia to the old country. Mr. Strauss is the representative in England of the salmon industry on the coast province. His headquarters are in London, but he comes out every summer to the Fraser river, and as soon as the pack has been completed returns to the old country. As three-quarters of the total

salmon pack of British Columbia goes to England, it is easily understood how large are the interests Mr. Strauss represents. He is one of the veterans of the coast, arriving there in '62. and what he does not know about salmon and the salmon trade could be put into a small 15-cent can of that edible. "This season," said Mr. Strauss, "the pack is about 100,000 cases less than last year, when over 400,000 cases were packed. 1890 was the salmon leap year, for, as perhaps you know, every fourth season the salmon swarm in large numbers. I regard this year's pack as very satisfactory considering the big haul of 1890. There are four runs of salmon each season, and this year they were all light and thin with the exception of the sockeyes, which were wonderfully abundant. The increase in this run was due to the new hatchery placed in the Fraser river by the Dominion Government. The restrictions that the Government has enforced respecting the taking of the fish, while reducing the pack slightly at present, will have the effect in future of increasing the yield.

If you want books, it is rarely wise to pay double price for them to a travelling book-seller.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at \$1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther
WHOLESALE GROCERS,
 59, 61 and 63 Front St. E.,
TORONTO.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS
 A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

Rice and Valencia Raisins.
To the Trade.
 We offer
 1000 Boxes Valencia Raisins,
 2300 Sacks of Rice.
 Write for quotations.

N. QUINTAL & FILS,
 WHOLESALE GROCERS,
 274 St. Paul Street,
MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,
 35 and 37 Front St. East,
TORONTO, ONT.

EDWARD
ADAMS & CO.
 ESTABLISHED 1846.
 Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
TOBACCOS.
 95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
IMPORTERS OF TEAS
 —AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
 This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY
WHOLESALE GROCERS,
 9 Front St. E., Toronto

Thos. KINNEAR & Co
 Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
 AGENTS FOR
Cherry's Irish Mustard, X.D.S.F.
 This is superior to any other grade in the market. Try it.
 47 Front St. E., - TORONTO.

- CEYLON TEAS -

THE CELEBRATED
"Crescent Brand"
 is packed expressly for

J. W. LANG & CO.,
 Wholesale Grocers,
TORONTO.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

NEW FRUITS IN STORE.

Valencia Raisins
 and Currants.

J. F. EBY. HUGH BLAIN.

NEW MALAGA FRUIT,

Black Baskets,
 IMPERIAL LONDON LAYERS,
 CONNOISSEUR CLUSTERS,
 EXTRA DESSERT CLUSTERS.

Also arrived

Choice Eleme Figs,
 7 CROWNS—28 lbs., 56 lb. boxes. Also 14 oz.
 5 lbs., 10 lb. and 20 lb. boxes.

EBY, BLAIN & Co.,
 Wholesale Grocers,
 FRONT AND SCOTT STS. **TORONTO.**

QUESTIONS AND ANSWERS.

WAUPOOS, Oct. 1st, '91.

Editor CANADIAN GROCER.

DEAR SIR,—Would you kindly advise me where I can procure a brand of tobacco called "Sunny South," and where made, and oblige, Yours respectfully,

JAMES S. CARR.

[Any of our readers who can furnish the information asked for in the foregoing inquiry will oblige by forwarding it to this office.—ED.]

AS YOU LIKE IT.

Weight versus measures; if not weight why not?

How many pounds are there in a box of fruit? How many in a crate? How many in a basket? Come, you who are buying and selling by measure, tell us: Are you buying and selling fruit, or empty space with some fruit?

What is your standard for a box of California fruit, for instance? We are gravely informed that a box of plums contains 20 lbs., of cherries 10 lbs., of peaches 20 lbs. net, of pears 40 lbs.

And then in the measurements of your fruits, produce and provisions, how uniform the means of measurement and how easy to fix a standard! That is shown by a little lesson in nomenclature, as follows:

Tub of butter.	Basket of peaches.
Box of cheese.	Crate of muskmelons.
Bolt of cloth.	Box of raisins.
Hogshead of prunes.	Barrel of cider.
Barrel of rice.	Barrel of cranberries.
Tierce of lard.	Basket of grapes.
Stone of salt.	Barrel of flour.
Peck of spinach.	Bunch of pieplant.
Dozen (12) of eggs.	Dozen (13) buns.

Beautiful system isn't it? You know so clearly and see so quickly how much you are buying and selling.—Northwest Trade.

CASH AS AN AVAILABLE ASSET.

Promises to pay are sometimes good. Cash in hand is always reliable. Book accounts, no matter how good they may be, will not pay a bill or take up a note when it falls due. Having too many accounts "good as wheat" has ruined many a man, for the simple reason that he could not realize on them at the time when he needed money the most. It would seem impossible to do business without credit; but all business need not necessarily be done on a credit basis. Keep a supply of ready money always on hand, no matter what the temptation may be otherwise. This is an absolutely safe rule for all business men. Occasions may arise, and often do arise, when cash, and cash only, will do the talking. During a stringency in the money market, and in times of panic, it is the man who has the cash who is master of the situation. Instances are known where millionaires,

many times over, could not raise money on the giltest of gilt edge securities. The great firm of Baring Bros., one of the oldest and wealthiest banking firms in the world, got into trouble because they had too many "securities" and not enough cash. And so it is likely to happen with every business man, if he neglects this all-important matter of ready money. Any man may be a shrewd investor and money maker, and yet a spendthrift, not in the sense that he throws his money away, but for the reason that he has it all "invested" when his cash drawer should be full of coin. It is a bad, and, oftentimes, a ruinous system of doing business, to have one's entire capital tied up in stocks and bonds, or merchandise and book accounts. Never fail to keep a good cash balance in one or more banks, when misfortune is much less likely to overtake you.—Grocers' Monthly Review.

A reputation for truthfulness is indispensable to permanent and satisfying success.

Every line of goods embodies a history and a science worth years of study to understand.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

If you want any kind of

- PRINTING -

go or send to the

MAIL JOB PRINTING CO.,
Toronto.

We do the best work quick, and at low prices.

TELEPHONE 647.

W. A. SHEPARD,
Manager.

ESTABLISHED
1842.

L. CHAPUT, FILS & CIE.,

Wholesale Grocers, Importers of

Teas, Wines, Liquors, Fruit, Molasses, Etc.
Marsala and other Sacramental Wines.

GREENBANK'S Solid and Powdered LYE, Caustic Soda, Caustic Potash, Chloride of Lime, etc.

Merchants are cordially invited to visit our stores, which will be found to be the most spacious in the city. Samples and quotations sent without delay when asked for.

CORNER OF } De Bresoles Street, 2, 4 and 6.
 } St. Dizier " 17.
 } Le Royer " 123 to 133.

First Street East of Notre Dame Church,
MONTREAL.

**Ice
your
cake
in
3
minutes
with
Gibson's
ICINA.
No
Eggs
required.**

GIBSON'S ICINA,

(Trade Mark Registered.)

**PINK
WHITE
CHOCOLATE**

It is a labor saver, a boon to housekeepers and is prepared from the best materials. Put up in 1 lb. and 1-2 lb. packets, 2 doz. in a case, assorted, or any kind separate. See price list page 25.

Order
through your
wholesale grocer

or direct from
the Sole Proprietors,

GIBSON & GIBSON,
Toronto.



It Never Fails!!!

To give satisfaction to the consumer.
 Profitable results to the Grocer.
 Big returns to the Jobber.

It pays every one to handle "BARM" Yeast. Write us for particulars.

BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto.

BUSINESS CHANCES.

NEW HONEY COMB OR EXTRACTED—We can supply the trade. Write for prices. **GOOLD & CO., Brantford, Ont.** 46

WANTED—CITY TRAVELER TO HANDLE fast selling article Can be handled in connection with regular trade. Liberal commission. **Star Manufacturing Co., London, Ont.**

GROCERY AND CROCKERY BUSINESS FOR sale, in Woodstock. The situation is one of the best in town; not more than two thousand dollars in stock; good reasons for selling; price, \$5c. on the dollar. 42

BOX 671, WOODSTOCK, ONT.

M. LEFEBVRE & CO.



Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

Reg. Trade Mark. 20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

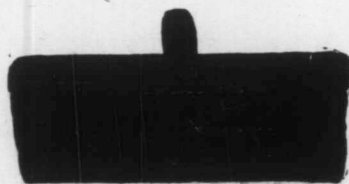
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
 TORONTO, ONT.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,

Spices,

Mustard.

HALIFAX, N.S.

GOLDEN BRAND

CANNED

FINNAN HADDIE

Are put up in flat and tall tins.

Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
 for Prices, etc.

Mention THE GROCER.

Cowan's Soluble Cocoa

made from carefully selected Beans, produces a Cocoa of the best quality and finest flavor.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

14 and 16 Mincing Lane, Wellington St. W.

Samples free. Correspondence Solicited.

LEONARD BROS.,

Wholesale Fish Dealers,

Are now prepared to fill all orders for their

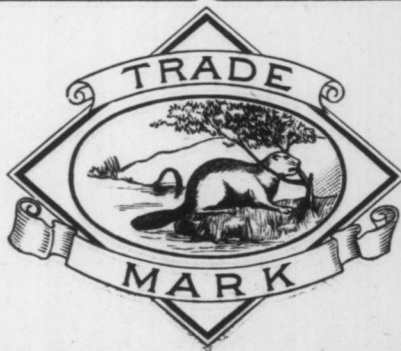
Celebrated Boneless Codfish

(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.



B. R. Nelles,
 GRIMSBY, ONT.

Packer and Preserver of the Celebrated **BEAVER Brand Canned Goods, Evaporated Apples.**

JAMS and JELLIES

IN GLASS AND PAILS.

Wholesale Only.

We are now reducing our surplus stock in order to make room for FALL GOODS.

We beg to offer a **BIG REDUCTION IN PRICES** to our **RETAIL FRIENDS**. Customers visiting Toronto, during the Exhibition, will find it to their interests to call and inspect stock before placing their fall orders.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP
GOODS, ETC.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)



SALES MADE OR PENDING.

Herbert Eastlake, general merchant, Ridley, Ont., has sold out.

A. G. Harner, general merchant, Victoria, B.C., has advertised to sell out.

The stock of A. McRae & Co., general merchants, Glencoe, Ont., is advertised to be sold by auction on the 13th inst.

The general stock of Aaron Weedge, of Vienna, Ont., amounting to \$1,033.47, was sold to Mr. Brasher, of the same place, for 63c. on the dollar.

Mr. Geo. Clements, Winnipeg, has sold out his grocery business, run under the style of Hodges & Co., to M. Craig, who will conduct it under the same style.

PARTNERSHIPS FORMED AND DISSOLVED.

Livernois & Bowker, wholesale fruit dealers, have dissolved, M. E. Livernois continuing.

J. W. Horne, grocer, Winnipeg, has admitted George Thompson as partner in branch store, under the style of Horne & Thompson.

REMOVALS AND DEATHS.

F. G. Davison, general merchant, Saskatoon, Sask., has removed to Edmonton, Alberta.

Jas. W. Oulton, wholesale and retail grocer and provision dealer, Moncton, N.B., has retired from business, and is succeeded by his son, Geo. A. Oulton.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

Hogarth Bros., general merchants, Mattawa, Ont., have assigned.

F. X. Bertrand, general merchant, Lachute Mills, Ont., has assigned.

Benjamin McLeod, general merchant, Weldford, N.B., has assigned.

John White, general merchant, Heathcote, Ont., is offering to compromise.

Wm. Gearin, flour and feed dealer, Thorold, Ont., has assigned to Thos. F. Pattison, Thorold.

Wm. Campbell, general merchant, Elora, Ont., has assigned to Henry Barber & Co., Toronto.

POTATO EXPORT TRADE.

The potato trade has recently been a good deal concerned to know what action the Spanish government would take in regard to duties upon Canadian potatoes shipped into the West Indies. Nova Scotia and Prince Edward Island, the Commercial Enquirer says, have heretofore supplied a very large part of the requirements of West Indian ports, and the duties charged upon the entry of the goods have been so high that, should they remain in force, about all of this trade would be diverted to the United States; under the recent reciprocity treaty which admits potatoes from the United States into the West India ports free of duty. Spain, however, has a treaty with England which provides that British products shall be admitted into the Spanish possessions upon as favorable terms as those of any other nation, and efforts have been made upon these grounds to induce the Spanish government to remit duties upon Canadian agricultural products to the extent of the concessions granted to the United States. The argument of our government has been that having procured these concessions from Spain at the cost of similar concessions in duties from West Indian products imported into the States, the discrimination as to duties on the part of Spain in favor of the United States is fully justified, and that if the products of other nations should be admitted into the West Indies upon the same terms as have been granted to the United States, the whole principle of reciprocity would be subverted. The decision of Spain has been against our interests, however, at least for the present season. A cargo of Nova Scotia potatoes has been admitted into Cuba free of duty, the Spanish authorities considering themselves bound to this course by the treaty with England referred to. But this treaty will expire next February, and while we can learn of no official declaration upon the subject, it is generally believed by those most interested that Spain will not renew it in its present form, and that thereafter a discrimination will be made in favor of the United States.

Do not, on any account, store honey in a cellar. The dampness causes it to sweat, and then the cappings will break and you have a lot of ruined honey. Our honey room is in the second storey of our house and will hold two tons. It is 6x10 feet and nine feet high, with two doors—one on each side—one opening from the hall, the other opening into a room over the porch. This room has one window. Here we put our honey first to let it harden, keeping this room light. After exposing it to the light for about two weeks, we place it in the honey room. Never

on any account, place more than two boxes on top of one another, but place shelves above each other on the order of a library. If little red ants bother honey, place the honey on a bench and put each leg or foot in a pan of water, and my word for it, if you keep water in the pans no ants will bother the honey. Our honey room is as dark as anything can be made to be.—Maryland Farmer.

The principal centre of the citron candying industry is Leghorn. Italy enjoys a considerable advantage over Corsica in this industry on account of the drawback allowed on the sugar used in the process of candying; this almost amounts to a bounty on the export. The manufacturer pays duty on his sugar in the ordinary way, but the amount of drawback returned is calculated on the amount of sugar estimated to have been used in candying the citrons. This estimate, being always considerably in excess of the real amount consumed, is equivalent to endowing the Italian candied citron industry to that extent.—Provision Trade Gazette.

WRIGHT & COPP,

Importers and Manufacturers Agents,

40 Wellington St. East, Toronto.

FANCY CHEESE OF ALL KINDS.

Roquefort, Gorgonzola, Edam, Pine Apple, Swiss, etc., etc.

Van Derveer & Holmes' celebrated \mathcal{A} Biscuits, New York.

SNIDER'S TOMATO CATSUP.
do CHILI SAUCE.
do TOMATO SOUP.
do SOUPS—TURTLE, CHICKEN, OX
TAIL, ETC.

To be had of Wholesale Grocers.

TELEPHONE 2662.

ALL GROCERS SHOULD SELL
THE

ROYAL DANDELION COFFEE

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

- STORAGE -

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

**The Dyspeptic Needs
Nourishing Food--easy of digestion.**

A Food that has these essential qualities is

**JOHNSTON'S
FLUID BEEF**

It contains all THE VIRTUES OF PRIME BEEF, rendered very digestible so that the smallest expenditure of vital energy is needed in the

process of PERFECT ASSIMILATION.

**W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.**

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

DURABLE PAILS AND TUBS.

TRY THEM



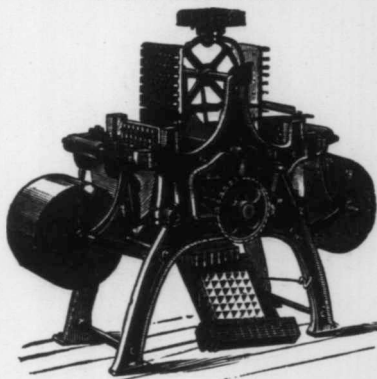
The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, C. C. Warren,
Toledo, Pres. New York, Sec.-Treas.
Edwin Norton, W. C. Breckenridge,
Chicago, Vice-Pres. Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

**PURE CONFECTIONERY,
FINEST BISCUITS.**

Manufactured by
J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

**Grand Pacific Hotel
KAMLOOPS, B.C.**

The leading hotel in the city. Sample rooms
convenient to stores, provided for commercial
men

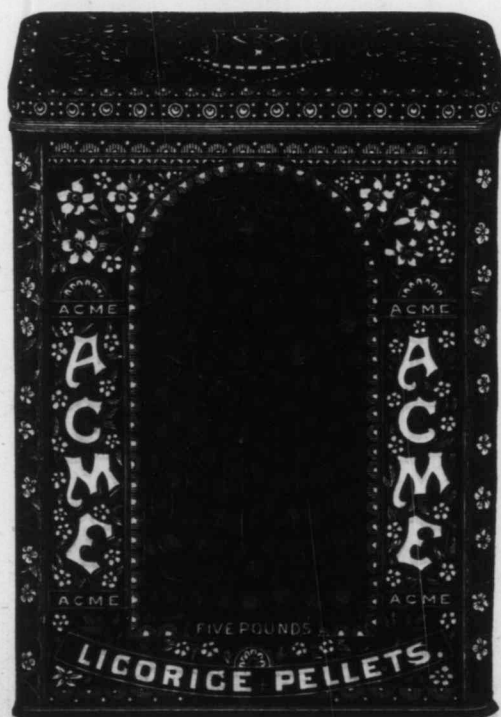
H. SMITH, Proprietor.

ALL GROCERS SHOULD SELL
THE

**Royal
Dandelion
Coffee.**

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.



R. B. NELLES
**Acme
Licorice
Pellets.**

In Five Pound Tins.

Manufactured exclusively by

Young & Smylie,

54 to 64 South 5th St.,

Brooklyn, N.Y.

**TORONTO
ENGRAVING CO.**

53
KING STREET W.
ENTRANCE
ON BAY ST.

BEST CLASS WORK @ MODERATE PRICES

CUTS FOR ALL
ILLUSTRATIVE
PURPOSES.

CUTTING PROCESSES
WOOD ENGRAVING
PHOTO ENGRAVING
ZINC ENGRAVING
HALF TONE
WAX ENGRAVING
DESIGNING

F. BRIDGEN MGR

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING :

OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING :

GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Oct. 8, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or dictated by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.
10 cent tins 1 00
1/4 lb. " 1 50
1/2 lb. " 2 20
12 oz. " 4 25
1 lb. " 5 50
5 lbs. " 25 50

Per doz
Dunn's No. 1, in tins 2 00
" 2, in tins 75
Cook's Gem, in 1 lb pkgs \$1 75
" 7 oz 85
" 2 oz 40
" 5 lb. tins 65
" bulk, per lb. 12
Per doz.
Empire, 5 dozen 4 oz cans \$0 75
" 4 " 8 " 1 15
" 2 " 16 " 2 00
" 1/2 " 5 lb cans 9 00
" bulk, per lb. 15

COOK'S FRIEND.

(In Paper Packages.) Per doz
Size 1, in 2 and 4 doz boxes \$2 40
" 10, in 4 doz boxes 2 10
" 2, in 6 " 80
" 12, in 6 " 70
" 3, in 4 " 45
Pound tins, 3 oz in case 3 00
12 oz tins, 3 oz in case 2 40
5 oz tins, 4 " 1 10
5 lb tins, 1/2 " 14 00
Ocean Wave, 1/2 lb, 4 doz cases 75
" 1/4 lb, 4 " 1 30
" No. 1, 2 " 1 90
" 1 lb, 2 " 2 20
" 5 lb, 4 " 9 60

BISCUITS.

Abernethy 8 1/2
Arrowroot \$0 11
Butter 0 64
Cabin 0 7 1/2
Cottage 0 8 1/2
Digestive 0 10
Daisy Wafer 0 16
Garibaldi 0 10
Gingerbread 0 11
Ginger Nuts 0 10 1/2
Graham Wafer 0 09 1/2
Lemon 0 10
Milk 0 09 1/2
Nic Nac 0 12
Oyster 0 06 1/2
People's Mixed 10 1/2
Pic Nic 0 09
Prairie 0 08 1/2
Rich Mixed 0 14
School Cake 0 11 1/2
Soda 0 06 1/2
" 3 lb " 0 21
Sultana 0 11
Tea 0 11
Tid Bits 0 09 1/2
Variety 0 11
Village 0 07 1/2
Wine 0 08 1/2

BLACKING.

Day & Martin's, pints, per doz \$3 20
" " 1/2 " 2 10
Spanish, No. 3 4 50
" 10 9 00

JACQUAND FRENCH BLACKING.

No 2 per gross 2 30
No 3 3 45
No 4 4 60
No 5 6 90

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.

TELLIER, ROTHWELL & CO'S.
Royal Black Lead, per gross... \$1 80
Packed in fancy wood boxes, each box contains 3 doz.

Per gross.
Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.

BLUE.

Reckitt's Pure Blue, per gross. 2 10
TELLIER, ROTHWELL & CO'S.
Parisian Square Blue, per lb. 13 to 14c

BROOMS.

Per doz.
X Carpet, 4 strings 2 90
X Parlor, 2 " 2 65
Louise 3 " 2 65
1 Gem 4 " 3 25
1 " 3 " 2 65
3 " 2 " 2 20
1 1/2 " 2 " 1 95
O Hurl... 4 " 2 65
" 3 " 2 35

2 Hurl... 3 " 2 05
" 3 " 1 70
OK " 2 " 1 35
Hvy Mill 4 " 3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz
X Carpet, 4 strings, net... \$3 80
2 " 4 " 2 90
3 " 4 " 2 65
XXX Hurl 4 " 2 60
1X " 4 " 2 40
2X Parlor 4 " 2 25
" 3 " 1 95
" 4 " 3 " 1 70
" 5 " 2 " 1 30
Girls " 2 " 1 50
Railway 4 " 3 00
Ship 4 " 4 00
2 Cable 2 wire bands, net 3 00
3 " 3 " 4 00
1 Hearth 2 strings, net... 1 75
" 2 " 1 50
" 1 " 1 20
" 4 " 1 " 1 30

CANNED GOODS.

Per doz
Apples, 3's \$1 00 \$1 10
" gallons 2 60 2 75
Blackberries, 2 2 00 2 10
Blueberries, 2 1 25 1 40
Beans, 2 " 1 00
Corn, 2's 1 05 1 10
" Special Brands 1 30 2 10
Cherries, red pitted, 2's... 2 25 2 40
Peas, 2's 1 10 1 15
Pears, Bartlett, 2's 2 00
" Sugar, 2's 1 70
Pineapple, Baltimore 2 40 2 50
" Bahama 2 90 3 00
Peaches, 2's 2 10 2 25
" 3's 3 00 3 50
" Pic, 3's 1 60 1 65
Plums, Gr Gages, 2's 1 75 2 00
" Lombard 1 75 2 00
" Damson Blue 1 90 2 00
Pumpkins, 3's 0 75
" gallons 3 00 3 25
Raspberries, 2's 2 25 2 40
Strawberries, choice 2's... 2 25 2 40
Succotash, 2's 1 50 1 65
Tomatoes, 3's 1 05 1 15
Finnan haddies 1 50
Lobster, Clover Leaf 2 95
" Other brands 2 10 2 30
Mackerel 1 00 1 10
Salmon, Horseshoe, talls 1 40
" flats 1 70
" white 1 10 1 25
Sardines Albert, 1/2's tins... 11 1/2
" 3/4's " 18
" Martiny, 1/2's 10 10 1/2
" 1/4's " 16 17
Other brands, 9 1/2, 11, 16, 17
P & C, 1/2's tins 23 25
" 1/4's " 33 36

Sardines Amer, 1/2's " 6 1/2, 8
" 3/4's " 9, 11

JAMS AND JELLIES.

DELHI CANNING CO.
Jams assorted, 1's 2 35
Jellies, 1's 2 25

TORONTO BISCUIT & CONFECTIONERY CO

Per lb
Jams, absolutely pure—apple ... \$0 06
Family 0 07
Black and Red currant, Rasp-
berry, Strawberry, Peach
and Gooseberry per lb..... 0 12
Plum 0 10
Jellies—pure—all kinds 0 10
These goods are put up in
glass jars and in 5, and 10
lb. tins and 28 lb. pails.
Marmalade—orange 0 12

CANNED MEATS.

Comp. Corn Beef 1 lb cans \$1 60 \$1 65
" 2 " 2 60 2 70
" 4 " 4 80 5 00
" 6 " 8 00 8 25
" 14 " 18 00 19 50
Minced Collops, 2 lb cans 2 80
Roast Beef 1 60
" 2 " 2 75 2 80
" 4 " 5 85 5 85
Par Ox Tongue, 2 1/2 " \$3 50 8 75
Ox Tongue 2 " 8 25 8 50
Lunch Tongue.. 1 " 3 25
" 2 " 5 75 6 25
English Brawn, 2 " 2 75 2 80
Camb. Sausage, 1 " 2 50
" 2 " 4 00
Soups, assorted, 1 " 1 35
" 2 " 2 25
Soups & Bouilli.. 2 " 1 80
" 6 " 4 50

Potted Chicken, Turkey, or
Game, 6 oz cans 1 50
Potted Ham, Tongue or Beef, 6
oz cans 1 35
Devilled Tongue or Ham, 1/2 lb
cans 1 35
Devilled Chicken or Turkey,
1/2 lb cans 2 25
Sandwich Ham or Tongue, 1/2
lb cans 1 60
Ham, Chicken and Tongue, 1
lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.
Mince Meat, 1/2 gal glass jars, \$9 50
Ditto, 25 and 40 lb pails, per lb. 12 1/2c
J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net... \$12 00

CHEWING GUM.

ADAMS & SONS.
To Retailers.
Tutti Frutti, 36 5c bars \$1 20
Bo-Kay (new) 150 pieces 1 00
Sappota, 150 " 1 00
Magic Trick, 115 " 0 75

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Red Rose,	115 pieces	0 75
Sweet Fern,	230	0 75
Fuzzle Gum	115	0 75
Oolah	115	0 75
Monte Cristo, new	180	1 30

C. T. HEISEL.

Red Jacket,	No. in box. Per box	0 75
Royal Fruit,	365 pkgs.	1 20
Digestic,	120 pieces.	0 80
Largest Heart p. gum	150	1 00
Globe picture gum,	159	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.	
French, 1/4's	6 and 12 lbs.	0 30
Caracas, 1/4's	6 and 12 lbs.	0 35
Premium, 1/4's	6 and 12 lbs.	0 30
Sante, 1/4's	6 and 12 lbs.	0 26
Diamond, 1/4's	6 and 12 lbs.	0 24
Sticks, gross boxes, each		1 00
Cocoa, Homopatec, 1/4's, 8 & 14 lbs	30	
" Pearl		25
" London Pearl	12 & 18	32
" Rock		30
" Bulk, in bxs.		18

BENSNDORP'S ROYAL DUTCH COCOA.

1/4 lb. cans, per doz.	\$2 40
1/2 " "	4 50
1 " "	8 50

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa		28
Mott's Homopatec Cocoa (1/4)		32
Mott's Breakfast Cocoa		40
Mott's Breakf. Cocoa (in tins)		40
Mott's No. 1 Chocolate		35
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		40
Mott's Diamond Chocolate		32
Mott's French-Can. Chocolate		30
Mott's Navy or Cooking Choc.		26
Mott's Cocoa Nibs		30
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick	22 & 24	
Mott's Pure Confec Chocolate	22c-38	
Mott's Sweet Confec Choc.	21c-30	

OWAN COCOA AND CHOCOLATE CO.

Cocoas—		
Hygienic, 1, 1/2 & 1 lb. boxes	70, 75	
Iceland Moss 1/2 lb in 12 lb boxes	35	
Soluble (bulk) 15 & 30 lb bxs	18, 20	
Soluble (tins) 6 lb and 12 lb	30, 35	
Cocoa Nibs, any quantity	30, 35	
Cocoa Shells, any quantity	05	
Cocoa Essence, per doz	1 40	
Chocolates—		
Mexican, 1/4, 1/2 in 10 lb bxs	30	
Queen's Dessert,		40
Vanilla		35
Sweet Caracas		32
Chocolate Powder, 15, 30 lb bxs	25	
Chocolate Sticks, per gross	00	
Pure Caracas (plain) 1/4, 1/2 lbs	40	
Royal Navy (sweet)		30
Confectioners' in 10 lb cakes	30	
Chocolate Creams, in 3 lb bxs	30	
Chocolate Parisien, in 6 lb bxs	30	

WALTER, BAKER & CO'S

Chocolate—		
Pre'm No. 1, bxs. 12 & 25 lbs each	40	
Baker's Vanilla in bxs 12 lbs each	52	
Caracas Sweet bxs 6 lbs each, 12 bxs in case	31	
Eagle, sweet & spiced, bxs 12 lbs each	33	
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65	
Spanish Tablets, 100 in box, 12 bxs in case	3 00	
German Sweet Chocolate—		
Grocers' Style, in cases 12 boxes, 12 lbs each	25	

Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs	25
12 lbs each	25
48 Fingers to the lb., in cases 24 bxs	25
6 lbs each	25
Cocoa—	
Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, 1 lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, 1 lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45
Broma—	
In boxes, 12 lbs., each, 1 lb. tins	40
Sydney Gibson's Cocoa, 1/4s	0 30
Dr. Clarke's Cocoa, 1/4s and 1/2s, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/4s, and 1/2s	0 30
Gibson's Rock do 1/4s	0 28
Dr. Clarke's do 1/4s	0 30
Confectioners' Pure Chocolate	
10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00

COFFEE.

GREEN

Mocha	c. per lb	30, 35
Old Government Java		27, 32
Bio		19, 21
Plantation Ceylon		29, 31
Porto Rico		24, 28
Guatemala		24, 26
Jamaica		22, 23
Maracaibo		24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

Java	c. per lb	33, 34
Java and Mocha		34, 36
Plantation Ceylon		35
Arabian Mocha		37
Santos		28, 26
English Breakfast		16, 24
Royal Dandelion in 1 lb tins		26
TODHUNTER, MITCHELL & CO'S		
Excelsior Blend		33
Our Own		31
Laguayra		39
Mocha and Java		32, 33
Java, Standard		33
" Old Government		30, 32
Arabian Mocha		36
Santos		28
J. W. COWAN & CO.		
Standard Java in sealed tins, 25 and 50 lbs.		36
Standard Imperial in sealed tins, 25 and 50 lbs.		32
Standard Blend in sealed tins, 25 and 50 lbs.		33
Ground, in tins, 5, 10, 15 and 25 lbs.		20, 30
Say's Parisien, in 1/2 and 1 lb tins		30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " 1, 1 1/2 oz.	1 25
" " " 2, 2 oz.	1 75
" " " 3, 3 oz.	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	\$1 70
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FLOUR AND MEAL.

Flour, Manitoba Patent	per bbl.	5 50 5 60
" Ontario patents		4 75 5 25
" Straight Roller		4 25 4 30
" Extra		4 20 4 25
" Low grades		2 00 3 75
" Strong bakers'		5 00 5 10
Oatmeal, standard, bbls		4 25
" granulated,		4 35
" rolled		4 35
Rolled Oats		4 35
Bran, per ton		12 50 14 00
Shorts		17 50 19 00
Cornmeal		4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Cases, No. 1, 2 oz tins	per doz	\$2 75 \$3 00
" No. 2, 4 oz tins		4 50 5 00
" No. 3, 8 oz tins		8 00 8 75
" No. 4, 1 lb tins		12 60 14 25
" No. 5, 2 lb tins		25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls	6 1/2, 6 3/4
" " bbls	6 1/2, 6 3/4
" " cases	6 1/2, 7
Filiatras, bbls	6 1/2, 6 3/4
" " bbls	6 1/2, 6 3/4
" " cases	6 1/2, 6 3/4
Patras, bbls	6 1/2, 7
" " bbls	7, 7 1/2
" " cases	7 1/2, 7 3/4
Vostizzas, cases	7 1/2, 9 1/2
" " cases	8 1/2, 10
5-crown Excelsior (cases)	9 1/2, 10
" " cases	9 1/2, 9 3/4

Dates, Persian, boxes,	5 1/2, 6
Figs, Elemeas, 14 oz, per box	12 1/2
" " 10 lb boxes	5 7
" " 20 lb	15 16
" " Seven-Crown	18
Prunes, Bosnia, bags	18
" " cases	5 1/2, 6 1/2
Raisins, Valencia, off stalk	4 5
" " New, off stalk	6 1/2
Selected	7 1/2, 8
Layers	8 1/2, 9
Raisins, Sultanias	10, 11
" " Eleme	7 1/2, 8
" " Malaga	

London layers	2 70 3 00
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs, flat	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" " qrs	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00
" " qrs	1 30 1 35
Blue	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Messina	4 00 5 00
" " Maori	8 00 9 00
Oranges, Jamaica	8 00 8 50
" " Floridas	4 50 5 00

DOMESTIC.

Apples, Dried, per lb	0 06 1/2 0 07
do Evaporated	0 08 0 08 1/2

GLASSWARE.

TAYLOR, SCOTT & CO.

Lamp Chimneys, O	c. per doz	32
" " A		35
" " B		45

GRAIN.

Wheat, Fall, No. 2	0 94 0 95
" Red Winter, No. 2	0 94 0 95

Wheat, Spring, No. 2	0 94 0 95
" " Man Hard, No. 1	1 10
" " No. 2	1 07 1 08
Oats, No. 2, per 34 lbs.	31 32
Barley, No. 2, per 48 lbs.	51 52
" No. 3, extra	44 46
" No. 3	41 42
Rye	38 38
Peas	64 65
Corn	70

HAY & STRAW.

Hay, Pressed, " on track	11 00 11 50
Straw Pressed, "	5 00 7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in 1 and 1/2 lb tins	per lb.	25
" " Fine, in 1 lb jars		22
" " Fine, in 4 lb jars		70
" " Ex Sup., in bulk, per lb		30
" " Superior, in bulk, per lb		20
" " Fine,		15

COLLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" " in 1 lb tins	42
" " in 1/2 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" " in 1 lb tins	28

NUTS.

Almonds, Ivica	per lb.	14 15
" " Tarragona		15 16
" " Fornigetta		15 16
Almonds, Shelled Valencias		45, 55
" " Jordan		12 13
Brazil		12 13
Cocoanuts, per 100		6 00
Filberts, Sicily		11
Filberts, Oblong		11 11 1/2
Peanuts, roasted		12, 13
" " green		9 10
Walnuts, Grenoble		16 17
" " Bordeaux		12, 13
" " Naples, cases		13
" " Marbots		12 13
" " Chilis		12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

John Bull, mixed, in bulk	\$0 45
" " Chow Pic'le, in bulk	0 50
" " mixed & Chow Chow	1 90
" " Mixed & Chow-Chow pts	2 15
" " Mixed & Chow-Chow qts	3 40
Horse Radish, bottles, per doz	25

SAUCES.

John Bull, kegs, per gal	1 25
" " pt. bottles, per doz	
" " (according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " pt. bottles,	
per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Raspberry Vinegar, per doz	2 25
Raspberry Syrup and vinegar	2 25
Terry's Candied Peels	c. per peels
Lemon, 7 lb boxes	
Orange	
Citron	

CROSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25
------------------------------------	------

B. F. P. Grocers, Confectioners and Druggists.

The season is now at hand when you will be asked for Cough Drops. Send us Sample Order for the Celebrated

B. F. P. COUGH DROPS,

Put up in 5 lb. Tins, Bottles and Boxes, and in 5c. Packages.

Nothing like them for Sore Throat, Hoarseness, Coughs, Colds.

Toronto Biscuit and Confectionery Co.,

7 Front St. East, Toronto.

Prices current, continued—

LEA & PERRIN'S, per doz.	
Worcester Sauce, 1/2 pts.	\$3 60 \$3 75
" " pints	6 25 6 50
LAZENBY & SONS.	
Pickles, all kinds, pints	Per doz 3 25
" " quarts	6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

DAIRY.	
Butter, creamery, rolls	Per lb \$0 21 \$0 22
" " tubs	0 19 0 21
" " dairy, tubs, choice	0 14 0 17
" " medium	0 10 0 13
" " low grades to com.	
Butter, pound rolls	0 15 0 18
" " large rolls	0 12 0 14
" " store crocks	0 12 0 14
Cheese	0 09 1/2 0 10 1/2

COUNTRY	
Eggs, fresh, per doz.	0 13 0 13 1/2
" " limed	
Beans	1 50 1 60
Onions, per bbl	2 00 2 25
Potatoes, per bag	0 35 0 40
Hops, 1890 crop	0 13 0 15
" " 1891	0 13 0 15
Honey, extracted	0 08 0 10
" " section	0 12 1/2 0 14

PROVISIONS.

Bacon, long clear, p lb.	0 08 1/2 0 09
Pork, mess, p. bbl.	15 00 17 25
Hams, smoked, per lb.	0 11 1/2 0 12 1/2
" " pickled	0 0 0 10 1/2
Bellies	0 10 1/2 0 11
Rolls	0 09
Backs	0 10 1/2 0 11
Lard, Canadian, per lb	0 11 0 11 1/2
Hogs	6 50 6 75
Tallow, refined, per lb.	0 05 0 05 1/2
" " rough	0 02

RICE, ETC.

Rice, Aracan	Per lb 3 1/2, 4c
" " Patna	4 1/2, 5 1/2
" " Japan	5, 5 1/2
" " extra Burmah	3 1/2, 4
Grand Duke	6 1/2, 7 1/2
Sago	4 1/2, 5 1/2
Tapioca	5 1/2

SPICES.

GROUND.	
Pepper, black, pure	Per lb \$0 15 \$0 18
" " fine to superior	10 15
" " white, pure	25 28
" " fine to choice	20 25
Ginger, Jamaica, pure	25 27
" " African	18 18
Cassia, fine to pure	18 25
Cloves	14 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.	
No. 1 White, 4 lb cartons	c. per lb 51c
Canada Laundry	4 1/2
Silver Gloss, crates	6 1/2
Silver Gloss, 1 lb chromos	7 1/2
Satin, Starch 1 lb chromos	7 1/2
No 1 White, barrels & halves	4 1/2
Benson's Canada Prepared Corn	7 1/2
Canada Corn	6 1/2
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.	
1st quality white, 3 lb. cartons.	5 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb	7 1/2
Lily White gloss, 1 lb chrom.	6 1/2
Canada Laundry, Boxes	4 1/2
Pure Prepared corn	7 1/2
Challenge Corn	6 1/2
Rice Starch, fancy cartons	9
" " cubes	7 1/2

KINGSFORDS OSWEGO STARCH.	
Pure Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8 1/2
12-lb " "	8 1/2
38 to 45-lb boxes	8 1/2
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " 1/2 lb package	9 1/2
40-lb " "	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages.	8 1/2
20 " "	8 1/2

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Darham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " "	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. bozes, sliding covers.	6 1/2
Ivory Gloss, fancy picture, 1 lb packs.	6 1/2
Patent Starch, fancy picture, 1 lb. cartons.	7 1/2

SUGAR.

Granulated, 15 bbls or over	c. per lb 5
" " less than 15 bbls.	5 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" " less than a bbl.	6 1/2
Powdered, bbls	5 1/2
" " less than a bbl.	5 1/2
Extra bright refined	4 1/2
Bright Yellow	4 1/2
Medium	3 1/2
Brown	3 1/2
Raw	3 1/2

SYRUPS AND MOLASSES.

SYRUPS.	
D	Per lb 2 1/2
M	2 1/2
B	2 1/2
V.B.	2 1/2
E.V.B.	2 1/2
XX	2 1/2
XXX	2 1/2
MOLASSES.	
Trinidad, in puncheons	Per gal 0 38 0 40
" " bbls	0 40 0 42
" " 1/2 bbls	0 42 0 44
New Orleans, in bbls.	0 48 0 65
Porto Rico, hdds.	0 38 0 40
" " barrels	0 42 0 45
" " 1/2 barrels	0 44 0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	67c
5's; Twin Gold Bar, 8's	64
Ingots, rough and readv, 7's	57
Laurel, 3's	57
Brier, 7's	55

Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" " in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	53
Diamond Solace, 12's	50
Mvrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.	
The Old Flag, 1/2 lb. in 5 lb. boxes	Per lb 70c
" " " 1 lb. Fancy Tins	70c
" " " 1-10, 5	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " " 1-10, 5	70c
" " " 1 fancy tins	80c
" " " 1 glass jars	70c
" " " 1 glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " " 1-10, 5	68c
" " " 1 fancy tins	68c
" " " 1 glass jars	49c
" " " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.	
Uncle Tom, 1-5, 6 lb boxes	45c
" " " 1-10, 6 lb	45c
LONG CUT SMOKING TOBACCO.	
Wig Wag, 1/2, 6 lb boxes	41c
" " " 1-5, 6 lb	43c
" " " 1-10, 6 lb	45c
FINE CUT CHEWING TOBACCO.	
Golden Thread, 5 & 10 lb pails	95c
Giobe, " "	90c
Victoria, " "	75c
High Court, " "	70c
Jersey Lilly, " "	65c
Golden Thread, 1-16 " Foil in 1/2 gro.	
boxes, per gross	9 05
Solace " 1-16 " Foil in 1/2 gro.	
boxes, per gross	6 05
CIGARS—S. DAVIS & SONS, Montreal.	
Madre E' Hijo, Lord Landsdowne	Per M \$60 00
" " Panetel	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00

KINGSFORD'S

OSWEGO

STARCH

PURE AND SILVER-GLOSS CORN STARCH

FOR THE LAUNDRY | FOR THE TABLE

THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON,

OSWEGO, N.Y.



ST. LAWRENCE STARCH COMPANY,

(LIMITED)

Starch Manufacturers,

PORT CREDIT, ONTARIO.

Prices current, continued—

El Padre, Reina Victoria	55 00
Reina Vict., Especial	50 00
Conchas de Regalia	50 00
Bouquet	55 00
Pins	50 00
Longfellow	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco	
Cable	7 00
El Padre	11 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS, MONTREAL	
CIGARETTES	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
CUT TOBACCOES	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb. box	71
Old Virgin, 1-10 lb pkg., 10 lb boxes	62
Gold Block, ninths, 5 lb. boxes	73
CIGARETTE TOBACCO	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb.	1 15
Hyde Park	10 50
SOAP	
Ivory Bar, 1 lb. bars, per lb	5 1
Do. 2, 6-16 and 3 lb bars	5
Primrose, 4 lb bars, wax W	4 1
John A. cake, wax W, per doz	42
Mayflower, cake	42
Gem, 3 lb bars per lb	3 1
" 13 oz. 1 and 2 lb. bars	3 1
Queen's Laundry, per bar	5 1
Pride of Kitchen, per box	2 75
Sapallo, 1/2 gross boxes	3 25
" per gross, net cash	12 00
TAYLOR, SCOTT & CO.	
per doz.	
Baby's Own, 1/2 doz boxes	\$1 25
Our Boys, " "	1 25
Sea Foam, " "	75
London Bouquet, " "	60
Oatmeal, " "	85
" " " "	60
Paris Assorted, " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
Fatherland, 1/2 doz boxes, p. gro.	5 00
MORSE'S SOAPS	Per lb
Mikado (wrapped)	0 04 1/2
Eclipse	0 04 1/2
Stanley Bar	0 04 1/2
Defiance	0 04 1/2
Toronto, 12 oz.	Per doz 0 50
Ruby, 10 oz.	0 24
Monster, 8 oz.	0 48
Detroit, 14 oz.	0 90
Lily White	0 90
Everyday	0 80
Queen City, 14 oz.	0 72
Per box	
Mottled in 5 box lots, 100 bars	5 00
" 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
Per doz	
Royal Magnum	0 25
Anchor, Assorted, 25 doz per box	0 20
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45

Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72
Per box	
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Lavender	1 00
Per doz	
White Castile Bars	0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope, paper	1 50
Carnation	0 60
Rose Bouquet	0 60
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE, per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" " " "	" 2	1 90
Pails, 2 hoops, clear	No. 2	\$1 60
" " " "	" 3	1 80
" " " "	" 3 painted	1 80
Tubs, No. 0		9 50
" 1		8 00
" 2		7 00
" 3		6 00
Washboards, Globe		\$1 90
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double		2 75
" Jubilee		2 25

MOPS AND HANDLES, comb.

Butter tubs	\$1 60	\$3 20
Butter Bowls, crates ast'd	3 60	

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BOECKH & SONS.

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	0 85	
" 6 " "	1 25	
" 4 " cotton bags	0 90	

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50

Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round	3 50
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.	
Per doz.	
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

BARM YEAST.

3 doz. 5c. packages, in boxes	1 00
3 doz. 10c. " "	1 95
1 1/2 " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

Desiccated Wheat	4 lb.	\$2 35
" Rolled Oats	4 "	2 35
Snow Flake Barley	4 "	2 35
Desiccated Rolled Wheat	3 "	2 35
Buckwheat Flour, S. R.	4 "	2 25
Prepared Pea Flour	2 1/2 "	2 00
Baravena Milk Food	1 "	3 53
Patent Prepared Barley	1 "	2 00
Patent Prepared Groats	1 "	1 50
Gluten Flour	4 lb.	3 00
Farina, very choice	1 1/2 lb.	1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 30
8 dy. and 9 dy	2 65
4 dy. to 7 dy	2 90
3 dy	3 95
" C.P.	3 45
" A.P.	3 50
HORSE NAILS:	
" C" 60 to 60 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 50
SCREWS: Wood—	
Flat head iron 7 1/2 p.c. dis	
Round " " 7 1/2 p.c. dis	
Flat head brass 7 1/2 p.c. dis	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00
ROPE: Manila	0 12 1/2
Sisal	0 08 1/2
New Zealand	0 08 1/2
BRIDE TWINE:	
Crown Brand (from factory)	11
Red Cap " "	12
Blue Ribbon " "	14
Silver Composite " "	9
AXES: Per box, \$6 to \$12.	
SHOT: Canadian, dis. 7 1/2 per cent.	
HINGES: Heavy T and strap	0 42
" Screw, hook & strap	0 42

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons	per lb 5 1/2
No. 1	" 5
No. 2	" 4 1/2
No. 3	" 4
TURPENTINE: Selected packages, per gal	0 55
0 55	0 55
LEAD OIL: per gal, raw	0 59
Boiled, per gal.	0 62
0 63	0 63
CASTOR OIL: Best per lb.	0 08 1/2
0 09	0 09
GLUE: Common, per lb	0 10
0 11	0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.
Canadian	0 15
Canadian Safety	0 17 1/2
Canadian Water White	0 20
Amer'n Prime White	0 23
" Water White	0 25
Photogene	0 27

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 02 1/2	0 03 1/2
Borax		0 13	0 14
Camphor		0 65	0 75
Carbolic Acid		0 35	0 45
Castor Oil		0 11 1/2	0 12 1/2
Cream Tartar		0 30	0 31
Epsom Salts		0 01 1/2	0 02
Paris Green		0 16	0 17
Extract Logwood, bulk		0 13	0 14
" boxes		0 15	0 17
Gentian		0 10	0 13
Glycerine, per lb		0 18	0 20
Hellebore		0 16	0 17
Iodine		5 50	6 00
Insect Powder		0 35	0 45
Salpetre		0 08 1/2	0 09
Soda Bicarb, per keg		2 50	2 75
Sal Soda		1 00	1 25
Madder		0 12 1/2

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 28
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeaux	per gal 0 34
Tarragona	" 0 32
Triple	" 0 30
Fruit Vinegar	" 0 27
Pickling	" 0 25
XXX	" 0 25
Extra XX	" 0 22
XX	" 0 20
X	" 0 16
Cider Vinegar	0 18 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Pickered	per lb	0 06
Pike	do	0 05
White fish		0 07
Salmon Trout		0 07
Lake herring		2 50
Pickled and Salt Fish:		
Labrador herring, p. bbl	5 75	5 50
Shore herring	4 50	5 50
Salmon trout, per 1/2 bbl	4 25	4 50
Dried Fish:		
Codfish, per quintal	5 25	5 75
" cases	5 00	5 50
Boneless fish	per lb	0 04
Boneless cod	"	0 04 1/2
Smoked Fish:		
Finnan Haddies	per lb	0 07 1/2
Bloaters	per box	1 00
Digby herring	"	0 16
Sea Fish:		
Haddock	per lb	0 06
Cod	"	0 06
B.C. salmon	"	0 16

THE
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
RE PURE.

NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

Redpath

CERTIFICATES OF STRENGTH AND PURITY.

OFFICE OF THE PUBLIC ANALYST,

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Co., Montreal:

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99.90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

To the Canada Sugar Refining Company:

GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99.88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

PURE ROCK SALT
 for
Cattle and Horses.
TORONTO SALT WORKS,
 128 Adelaide Street East
 Sole Agents for
RETSOF MINING COMPANY.
 Write for Quotations



THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured
 extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
 Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

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Send Ten Cents to the GROCER PUBLISHING Co. for a copy of
 B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

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LELAND HOTEL
 Corner Hastings and Granville Streets, one block
 from Railway Station and Steamship dock.
Vancouver, B.C.
 INSLEY & EDWARDS,
 Proprietors.

THE SANITARIUM
BANFF, N.W.T.
 Special apartments for invalids. Bath houses
 in connection and a staff of male and female at-
 tendants. The best of accommodation for Travel-
 ers. Rates, \$2.00 and \$2.50.
 B. G. BRETT, J. HASTIE,
 Medical Director. Prop.

- The Alberta Hotel -
CALGARY, N.W.T.
 Strictly first-class. Headquarters for Commercial
 Men. Large sample rooms.
 H. A. PERLEY, Prop.

- Queen's Hotel -
MOOSOMIN, N.W.T.
 Newly built, newly furnished.
 Four large sample rooms.
WM. CLEVERLY, Prop.

The Hilliard House
RAT PORTAGE, ONT.
 Strictly first-class. The favorite commercial
 house along the line of C. P. R.
LOUIS HILLIARD, Prop.

The Clarendon Hotel,
Winnipeg, Man.
 RUTLEY & McCAFFREY Proprietors.

THE LELAND HOUSE,
 Portage La Prairie, Man.
 Best sample rooms west of Winnipeg. Strictly
 first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.
 First-class in every respect.
 JAS. O'CONNOR, Prop. FRED. SZRADO, Mgr.

It is well-known

That successful Doctors read all the latest
 medical books and papers and go abroad
 occasionally to study. Successful lawyers
 read legal publications to learn the latest
 legal decisions and points constantly crop-
 ping up. Teachers, clergymen, druggists,
 architects, all read the publication issued in
 the interests of their profession. They
 must do so to keep up with the times.

The same applies to grocers and general
 merchants. They must not only read the
 best papers published in their interests but
 must also watch the advertisements closely.
 There they learn the rise and fall in prices;
 latest trade news and methods of buying,
 handling and selling goods, so that they
 may make the greatest profit. A doctor
 reads much that he already knows, so does
 a lawyer. So does a number of any of the
 other professions. So will a merchant. It
 is often the issue of the paper he misses that
 is worth dollars to him. His best and safest
 policy, therefore, is to subscribe for his
 trade paper.

The only exclusively grocery and general
 store paper is THE CANADIAN GROCER
 issued weekly, subscription price \$2.00 per
 year.

W. BOULTER & SONS,
PICTON, ONT.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label as Trade
 Mark and the words Bay of Quinte canning fac-
 tories. This Label is a guarantee to the con-
 sumer that the quality is first-class. Ask your
 wholesale grocer for the Lion Brand; do not take
 any other. The Wholesale Trade only supplied.

Bay of Quinte
Canning Factories.

Head Office, Branch,
PICTON. DEMORESTVILLE.

EVERY Reader of this paper is a buyer,
 Therefore advertisers should see that
 their advertisements do not grow
 stale. Change them constantly, intro-
 ducing new goods if you have them; if
 not let us know what you have in season-
 able articles. This is what buyers want

ORDER
IVORY BAR
SOAP

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.



This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

STAR FIRE LIGHTER.

FAST SELLER. GOOD PROFIT.
285 gross sold in London, Ont. in 5 weeks, and sells faster every day.
NO COAL OIL.
Send for sample. See our prices.
STAR MFG. CO., London.

TORONTO SALT WORKS, 128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,
ST. JOHNS, P. Q.**

Commercial Travellers.

To any traveller who will send us one new subscriber for three months we will send all the back numbers of the paper containing "Drum Taps." A most entertaining sketch of a week spent on the road by a well-known American Traveller.



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Who deal in Dry Goods
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It will keep you informed on all important questions of the day affecting the Dry Goods and allied trades.

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THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.

- PARISIAN - BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

- BROOMS -

EXTRA SELECT.

35, 30, 25, 20, 15.

Just what you want for choice family trade at prices to suit all.

These Brooms are made of selected stock, handsomely finished and warranted to be always same weight and quality.

Note our Special Brands.

- 35 "Peerless" 35
- 30 "Ideal" 30
- 25 "Royal" 25
- 20 "Anchor" 20
- 15 "Crown" 15

Manufactured by

CHAS. BOECKH & SONS, - TORONTO.

-ALSO-

Household Brushes of every description,
Pails, Tubs, Washboards,
Matches, etc.

Price List sent on application.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.