

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, OCTOBER 11, 1895.

No. 41

COLMAN'S MUSTARD



BEST ON EARTH

**IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL**

HUNTLEY & PALMERS

ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

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MR. EDWARD VALPY, 49 Hudson Street, NEW YORK, or direct.

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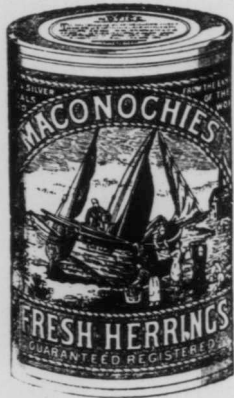
PRIZE MEDALS IN COMPETITION WITH THE WORLD.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DRYBY STOKING TOBACCO.

LA FLORA, 10c.

EL PADRE, 10c.

THE CANADIAN GROCER



First Quality

Potted Meats

AND

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

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FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The **UNITED ALKALI CO., Ltd.**, Liverpool.

"New Process" Soda, finest on the market.



Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge"; quality never varies.

Fry's

≡ 100 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

Canadian Agents

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

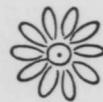
“FLAMER” MATCHES

These are matches that when lit cannot be extinguished, even by a cyclone. They ensure a good light in any kind of weather, and are particularly useful to smokers



“FLAMERS” are safely put up in small sliding boxes, convenient for carrying in the pocket.

“FLAMERS” are more than 50% cheaper than the imported article; besides, there are in Eddy’s small box 30% more matches. Eddy’s also afford a steadier and more reliable light.

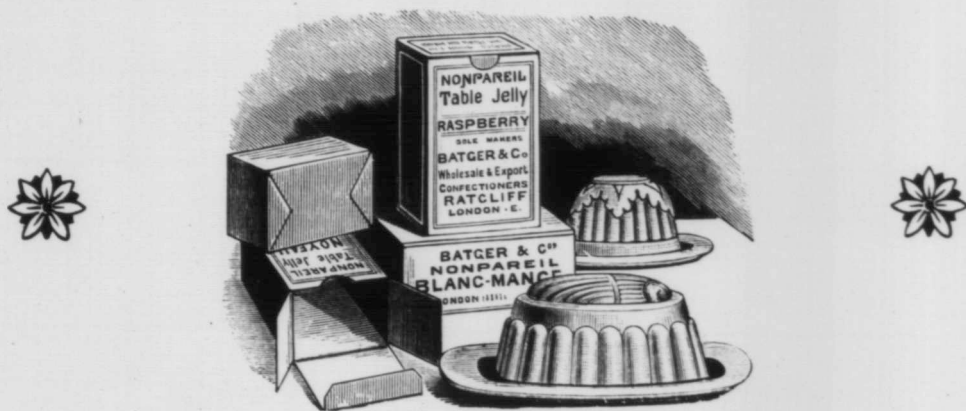


The **E. B. EDDY CO.** Ltd., Hull, Canada

Branches in Montreal and Toronto

Agents: F. H. Andrews & Son, Quebec, Que.; A. Powis, Hamilton, Ont.; J. A. Hendry, Kingston, Ont.; Schofield Bros., St. John, N.B.; J. Peters & Co., Halifax; Tees & Perse, Winnipeg, Man.; James Mitchell, Victoria, B.C.

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ROSE & LAFLAMME

Agents

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McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



Kippered Herrings

The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
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- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 $\frac{99}{100}$ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

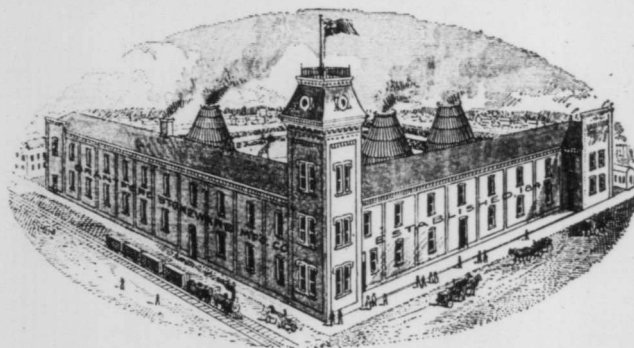
THE BRANTFORD STONEWARE MFG. CO., LTD.

BRANTFORD, CANADA

FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894



Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
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WORKS: LONDON, ONT.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

**Grand
Mogul
Tea**

EXCELS
ALL OTHERS

Aunt Polly (SELF-RISING)
Pancake Flour

makes the nicest Pancakes, and retails only
15c. a package. Two dozen in a case for
\$2.50 cash.

WM. TUFTS & SON, Sole Agents for British Columbia.
HOOD BROS. & CO., Sole Agents for Manitoba and N.W. Territories.

T. B. ESCOTT & CO.

Sole Agents for Canada and United States.

OUR **20, 25 AND 30** CENT
BROOMS CANNOT BE BEAT.

ORDER

DAISY, THISTLE and ROSE

And you will have the Best Value in the market. On lots of
5 Dozen assorted we will allow freight charges.

H. A. NELSON & SONS, Toronto and Montreal

Highest Award
INDUSTRIAL EXHIBITION

1895

SILVER MEDAL

AWARDED TO

"Reindeer" Brand Condensed Milk

Condensed Coffee and Condensed Cocoa

ARE YOU

Pushing to the front and keenly alive to the necessity of offering the best values obtainable to your customers?

FOR INSTANCE, **IN TEAS**

Our **Standard Blacks** have a reputation for high quality, unexcelled, and are **WINNING** fresh encomiums for themselves every day.

Here they are ; we're proud of them :

**The 400 Select
Imperial Congou**

**Dalu Kola
Russian Congou**

A trial convinces you of their real merits.

NEW ENGLISH PEELS
IN STORE.

Crosse & Blackwell's,
York Confectionery Co.

W. H. GILLARD & CO.

Wholesalers only

HAMILTON . . . ONT.

NEW CURRANTS

IN STORE.

Fine Filiatras in Cases.

ALL HANDS WANT PATERSON'S SODAS



Wm. Paterson & Son, - - Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, OCTOBER 11, 1895

(\$2.00 per Year) No. 41

DROPS FROM THE EDITOR'S PEN.

He who robs is, as a rule, afterwards robed in stripes.

* * *

'Twill appear on the 18.h inst.—the Special Fall Number.

* * *

In trade as well as in religion you should not wait for "feeling." Wade in.

* * *

It is not a worthless check when a man is jailed for passing a worthless cheque.

* * *

Do not embrace a new thing until you are assured that it is worthy of your affection.

* * *

The advertisement does not take the place of the traveler: it blazes the pathway for him.

* * *

Without civility no clerk can see success. He will never get out of the wilderness of Obscurity.

* * *

Vain is it for a man to attempt to straighten a financial difficulty by a crooked transaction.

* * *

Revolution in business methods is much to be desired when revolution means improvement.

* * *

Because a clerk handles much salt it does not follow that he is immured from being "too fresh."

* * *

The people of this country are not nearly as warm toward cold storage as they might or ought to be.

* * *

Toronto milkmen have agreed not to sell on credit. It is to be hoped the agreement will not be watered.

* * *

While the British Government is taking the initiative in bringing John Chinaman to his senses, the British merchant is taking

the initiative in securing John Chinaman's trade. John Bull is proficient in the art of peace as well as in the art of war.

* * *

It would be a good thing for commerce as well as for religion if the civilized powers would carve up Turkey.

* * *

A pie trust has been formed in Brooklyn. I should think it would not be at all irreverent to call it a pi(e)ous affair.

* * *

Every merchant should possess two hearts: One for his business and another for the rights of his customers.

* * *

Greatly to be admired and worthy of being preserved will be the ensuing special number of THE CANADIAN GROCER.

* * *

If we were all as perfect as the standard we hold up for our neighbors to walk by, the angels would blush with jealousy.

* * *

The grocer who possesses the good will of the cook has not usually much difficulty in keeping the custom of the mistress.

* * *

When a business man begins to think he knows everything, then it is that he has begun to tread the pathway to Know-nothing.

* * *

The agricultural papers in England are now agitating for the exclusion of live sheep from Canada and the United States. Ba-a-a.

* * *

A contemporary asserts that there is no money in water melons. That may be. But there is pleasure untold in them for the small boy.

* * *

A merchant may boast of his independence, but he must depend upon the confidence of his customers in order to win success.

* * *

Evil sometimes breeds good. The pedlar evil in Milwaukee has induced a move-

ment for the formation of a retail grocers' association in that city.

* * *

Toronto has plenty of water in sight, but the trouble is, there is a "sight" in the water. Take a microscope and make an examination.

* * *

As to whether a merchant is right or wrong in sipping the life of a competitor depends upon the manner in which the sipping is done.

* * *

He who hits Canadian products below the belt has to count upon the costs of eating crow on h's hands and knees. Vide North British Agriculturist's apology.

* * *

It is settled beyond peradventure that the Canadian Northwest is a great wheat-growing country, and all that is now wanted is settlers to make it the great centre of population that it should be.

* * *

The presence of California grapes on the English market is no doubt looked upon as grape shot by the home producer. This at any rate is evident: the foreign is taking a shot at the home market.

* * *

Milwaukee's grocers are indignant because a city ordinance has decreed that they must pay \$200 license to sell bottled beer. It is probable that some of them will not be able to "beer it" hereafter.

* * *

"The mill will never grind
With the water that has passed!"

Last fall's advertising won't do the business for this fall, any more than the trips taken by your travelers last month will do for this month. Everyone knows the success of our Fall Trade numbers. Every grocer and general storekeeper in Canada is as familiar with them as with the family doctor. The latter attends to his physical wants and THE GROCER is a tonic to his business. We guarantee that your probable buyers will receive a copy and will read it. Last day for copy October 15th.

THE OUTLOOK FOR TRADE.

FROM THE DRY GOODS REVIEW.

MANY readers have sent to THE REVIEW brief but interesting reports on present trade prospects throughout Canada. From these the following have been selected as coming from representative and important centres:

ONTARIO.

STRATFORD.—The crops in this section have been very good. All classes of grain have averaged well, the hay crop about half and roots of all kinds excellent, the potatoes being unusually productive. The outlook is good and the tone hopeful. The G.T.R. shops are an important factor in the business of our city, and the staff at present is quite full, some 600; besides, a large force of train men centring here adds to the pay roll, which runs as high as some \$45,000 per month.—W. J. FERGUSON.

TARA.—The hay crop was a failure and it does not average half a crop. Fall wheat was harvested in good condition and farmers do not murmur at the return. Spring wheat, oats, barley and peas, while thin on the ground, the grain is as a rule plump and of a good quality. The yield is variable, but taken altogether will be about an average one. There is no fruit of any kind, and it will need to be imported to supply the demand. The outlook for a good fall and winter trade is not very promising. The butter and egg trade this summer was very much smaller than usual, and cheese being so low not much money is being obtained by the farmers' wives from this source, and we believe collections will be hard to make. Last season thousands of dollars was left through this section from the sale of fruit alone. The money obtained from the sale of grain, cattle, etc., usually goes to pay taxes, rent or interest.—H. A. VANDUSEN.

OAK LAKE.—Seventy-five per cent. of the wheat was frozen here, and there is very little No. 1 wheat in this section. Crops are threshing out well; wheat, 25 to 35 to the acre, and oats as high as 100 bushels to the acre. Fall trade up to date is very slow. On account of small prices not much grain is being sold. Farmers are building granaries and storing wheat for higher prices. This will have a tendency to have a more evenly distributed business during fall and winter. Prices to-day run from 20 to 45c. for wheat. Collections up to date are nil.—A. CAMERON.

WOODSTOCK.—In parts of our county the crops are exceptionally good, while in other parts they are quite the reverse. Our farming community seems to be depending more upon the raising of stock and of dairy products. The prospects at present for these interests are not of the brightest character. So far there are little of what we might class as actual or winter purchases taking place. Our town trade is moving steadily among

the moneyed class, but, as ours is a manufacturing centre, the general stagnation has affected our interests in this respect with a large portion of the community—the mechanic class. Houses which do a credit business will be better able to speak of collections and how they are being made.—T. A. FORMAN.

LINDSAY.—Crops in our county are generally a good average, with very short straw and very little hay. Cattle, hogs and cheese, with peas and oats, are now the staple articles in our county. Trade outlook is fair. Our own business so far this fall is ahead of the past two years, but we doubt if this is general in our town. It is too soon to speak of collections, as they seldom come before October and November.—DUNDAS & FLAVELLE BROS.

WINDSOR.—Crops in the county of Essex have never been better; 70 to 80 bushels of oats and 100 bushels of corn to the acre; wheat and fruits good; hay only a light crop. Other matters that effect trade are in good condition. The dry goods business is slightly better than a year ago, notwithstanding the unusually warm weather for September. From the prosperity of the farmer the outlook for trade is good. Collections are fairly good and up to the average.—BARTLET & MACDONALD.

CHATHAM.—Wheat turned out well. Oats, a magnificent crop. Corn never was such a good crop in Kent county. Beans, a good crop, and mostly all harvested in good condition. Apples, none. Peaches, scarce. The outlook is good and not so much grumbling among the farmers. Collections are slow. The weather is too warm for business, farmers all busy seeding and cutting corn. Not much grain selling since the drop in price.—H. K. RIDLEY.

BARRIE.—This is a purely agricultural district, well adapted and given to mixed farming and stock raising. The crops this season are well in advance of the average. The transactions in grain so far are limited, and collections are consequently slow. A strong feeling of expectation of a good fall and winter trade prevails among our local tradespeople. A healthy feeling of carefulness is at the same time observable, awaiting the establishment of prices of farm products.—FRAWLEY & DEVLIN.

ALMONTE.—Crop returns in this immediate vicinity are good—ahead of last year—though on the high and hilly lands of Lanark township and a few other localities the drouth affected farmers, whose yield in some cases is much smaller than last year. This being a manufacturing town, the condition of the market for tweeds, flannels, knitted goods, files, etc., affects the prosperity of Almonte, which, however, has come through the depression wonderfully well. Farmers are greatly helped by the score or more cheese factories that are established within the county, which have been the

means of circulating a large amount of cash at a time when the agriculturists need it most. Mixed farming is the rule here, but many farmers make a specialty of stock raising, and are making a success of that branch of farm work. Judging from present indications, the outlook for fall and winter trade is much better than it has been for years, as our factories are running steadily, which they have not been doing for some time; and this alone has the tendency to create confidence, and the working classes will in consequence buy more freely. We think we are quite safe in saying that the farmers will do more buying this fall and winter, as they have been purchasing very sparingly during the past two years. Re collections: we cannot say for ourselves, as we virtually do a cash business; but we were speaking to a business man here a short time since, and he said that he had some accounts that he would have accepted 10c. on the dollar for, and they were all paid recently. Generally speaking, we understand collections are good. Almonte being a manufacturing town, merchants who do a credit business find it necessary to do it on a 30-days basis, and do not lose a great deal in consequence.—WILSON & WILSON.

CORNWALL.—Crops of all kinds are good. Not much for export, except oats. The principal product through this section of country is cheese, price of which has ruled low so far, averaging about 7 to 7½c. As there is a large quantity held in cold storage prospects are not bright for much higher price for balance of season. The outlook for fall and winter trade is brighter, and we look for slow but steady improvement. The sharp advance in nearly all raw material we consider one of the best signs of better times.—MCINTYRE & CAMPBELL.

OWEN SOUND.—The present outlook favors the belief that, with the exception of hay, the crops in this immediate vicinity are, perhaps, the finest for years. Fall wheat, peas and oats show an abundant yield, the latter in some instances reaching 60 bushels per acre. More particularly in the south of the county the continued drouth ruined pastures and reduced the hay crop to about 25 per cent. of an average; on this account much young stock was sold at a sacrifice. Late corn, planted to supply the deficiency in fodder, is doing well, and there is now an abundance of after grass. Root crops are abundant; apples, pears and plums, almost nil. The outlook is not cheering. Any business doing is forced, partaking largely of the discount sale order, cut rates on even the staple lines being the rule rather than the exception. The public, as a body, are buying with extreme caution; while admitting that goods were never so cheap, they aver, with oft-recurring frequency, that never was money so scarce nor so unusually hard to get. Business people

MAPLE LEAF Salmon



Lowe Inlet Salmon

Our first consignments of above brands are now in store. Write us or ask our travellers for prices.

JAMES TURNER & CO., Hamilton, Ont.

MacLaren's Imperial Cheese

Fills all requirements. All wholesale grocers will supply you, or

AGENTS:

Bauld, Gibson & Co. - Halifax.
C. & E. MacMichael - St. John.
Beattie & Elliot - Quebec.
Rose & Laflamme - Montreal.

AGENTS:

Wm. Forbes - - Ottawa.
Hudson's Bay Co. - Winnipeg.
A. D. Hossack - Vancouver.

A. F. MacLAREN & CO. - - - TORONTO.

are watching stocks closely, and sailing with a little more than the usual caution. Few claim sales quite up to last year; those doing credit trades report collections difficult. In no line is there yet any activity in new fall stock at remunerative prices; exceptionally warm weather, the Toronto Exhibition, coupled with county and township fairs, tend to unsettle trade and retard fall buying. With cooler, seasonable weather we anticipate a fair business.—MCCOLL & LEE.

RENFREW.—The crops in this section are a good average, the principal of which are peas, wheat and oats; the hay crop is also very good. It is impossible to gauge the future correctly by the actual transactions in business in this section so far, because there has been very little threshing and practically no marketing done here yet, and owing to the unfavorable results of their operations for the past two years farmers are, as a rule, more careful than they would be under ordinary circumstances, considering that they have had good crops, yielding above their expectations, and the prospect of better prices than they have had for some time past. The prospects are bright, and a good fall and winter trade is looked for and expected. Collecting is a branch of business that I know practically nothing of, but in conversation with those of experience in that branch of the trade I find that these have been very satisfactory, which is attributed principally to the large amount of cash paid out monthly by the Renfrew Creamery Co., Limited (a new industry organized this year), for the milk received from their patrons. The high price (10 to 12c. above the ordinary dairy butter) realized by the company for their butter, the demand for which is far in excess of their output, enables them to pay an extra price for the milk.—ISAAC E. PEDLOW.

BRANTFORD.—The aggregate yield of all crops is considerably below average in this section. The net money value to farmers, based upon present prices, is also considerably below average. The outlook for the fall, so far as country trade is concerned, is not bright, and collections will probably be

unsatisfactory. As the productions of Brantford factories find a market in all sections of the country as well as abroad, city trade may reasonably be expected to be relatively better than country trade. On the whole, only a moderate business should be looked for, not in excess of last year. Prosperity, to be strong and permanent in this country, must begin with the farmer.—FRANK COCKSHUTT & CO.

BRIDGEBURG (formerly International Bridge).—Hay was quite short, and is selling at \$10 to \$12. It is one of the principal crops, being marketed generally in Buffalo, N.Y. Wheat was average. Oats, extraordinarily good; 40 to 75 bush. to acre; 20 to 25c. Potatoes, very good. Corn, extra good; large acreage. Apples, very good close to water; also grapes; away from water nil. The outlook here is not gauged very strongly by crops, this being a frontier border village, and more essentially a railroad town. The outlook, however, is just fair, through freights not having assumed very large proportions. Payments are principally monthly, and are about as usual.—JOHN T. JAMES.

WALKERTON.—Harvest home; threshing, pretty general; yield, nearly an average, with not more than one-third the crop of hay; no fruit in this locality; dairy revenue, reduced one-third on account of drouth. All the above affects our local trade, and must reduce the general volume of business accordingly. Up to this date all are practising caution. Farmers are buying with great care, and town purchases show the effects of smaller earnings during the past summer, and while our own trade is larger than last year, we attribute it to the cash system and extra pushing of trade. But there is nothing to hope for from collections except renewals for a larger percentage than usual.—T. WHITEHEAD.

GODERICH.—Crops throughout the country are a fair average, less hay and apples, which are a complete failure. The prospect for fall and winter trade is fair. Collections will be slow, as products are being held back very largely from sale on account

of the present low prices.—W. ACHESON & SON.

PROVINCE OF QUEBEC.

QUEBEC.—The crops in this section are slightly over the average, and have been well harvested. Principal products are hay, oats, butter and vegetables. The outlook for fall and winter trade is so far only moderate. Collections are slow, and merchants have bought carefully. So far low prices prevail for agricultural products, and the result of the fall trade will much depend on the manner in which farmers can realize.

SHERBROOKE.—The crops in this section are excellent without any exception, hay and oats being the principal products. The outlook for trade is very encouraging just now, and collections are fairly good.—H. SAMUEL.

NEW BRUNSWICK.

ST. STEPHEN.—Crops are only fair in this county. Potatoes are poor. Hay, only an average crop. Rain is very much needed here for fall feed for cattle. The outlook for trade is, on the whole, fair. So far trade has been equal to last year. We do not anticipate any great volume of business, but fully expect it to be as good as last year. The lumber market is very quiet, which will not help us any. Collections are only fair.

ST. JOHN.—From our experience so far this season, there is an easier feeling among buyers, and cash is being spent more freely than last year. Country buyers have the same old complaint, "hard times," but we notice they get about all they want, and in some cases are buying a better class of goods than formerly. Crops are excellent, but prices, of course, low, and the farmers' profits of the season will probably be an average. The lumber business (our principal source of distributing the dollars), is about as usual, with a firmer feeling, some new mills being erected in this vicinity, which means a larger employment of labor. Collections, a shade easier than last season.—DANIEL & ROBERTSON.

NOVA SCOTIA.

AMHERST.—The crop prospects are good. Local products cover hay, butter (potatoes

New Figs

Taps Comadre, Finest Eleme 10 lb. boxes

New Peels

CROSSE & BLACKWELL'S

New Currants

Fine Filiatra, Patras and Vostizza

New Valencias

"Selected" and F.O.S. Fruit

NEW CEYLON TEAS

SEE OUR TRAVELERS' SAMPLES . . .

DAVIDSON & HAY

Wholesale Grocers
TORONTO - ONT.

Kurma Tea

In lead packages only
FOUR QUALITIES

The Queen of England

Has nothing better, purer, sweeter, on her table than you can have on yours, if you buy our

GOLD-DUST CORNMEAL

E. D. Tillson, - Tilsonburg, Ont.

JERSEYS



Have the reputation of being the best milch cows, and are noted for the richness and excellence of their products. "Jersey Brand" Condensed Milk is put up fresh every day from the milk of the Forrest Canning Co.'s herd of Jerseys on their farm in Nova Scotia. Jersey milk is worth from three to eight cents a quart more than ordinary milk, while "Jersey Brand" sells for no more than other brands.

JERSEY BRAND MEANS JERSEY MILK

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO. - - - HALIFAX, N. S.

and other roots only a small quantity), cattle, and quite an output of lumber. Trade is fair; collections not what they might be.

LIVERPOOL.—Hay, grain and vegetables are rather above the average. Apples and other fruit in our section are fair, but not up to the average. Lumber and fish are our staple exports, with production about an average, but both rule rather low at present, though we hope for an improvement. The outlook for fall and winter trade is very good, as owing to the late disastrous fire there will be quite a lot of building going on, which will put money in circulation and give employment to all who are able and willing to work. Trade generally, thus far, has been very good. Collections are rather slow, owing chiefly to the fact that our season's catch of fish has not yet been realized upon.—N. S. WETMORE.

PORT HOOD.—Crops are good in this section of country, grain and potatoes particularly. Hay is somewhat lighter than usual. The principal products that affect local trade are butter, cattle and sheep. Butter is low, but cattle and sheep bring fair prices. The outlook for fall and winter trade is very fair, fully up to the average. The prospects of making collections are about as usual, I would say as good as any time during the past five years.—D. F. MCLEAN.

TRURO.—The crops all round are good. Hay, potatoes and lumber, chief factors in local trade. Prospects for fall and winter trade are fairly good. Collections, fully up to the average, and the advancing prices on all kinds of staples seem to have been anticipated by the purchasing public.

PRINCE EDWARD ISLAND.

CHARLOTTETOWN.—The outlook for the fall season is regarded as fairly good. Hay, wheat and oat crops have been secured in good condition and are above the general average. The root crop is fast maturing, and will prove an exceedingly heavy and valuable one; with fair prices for export, trade should receive a marked impetus.—W. A. WEEKS & Co.

SUMMERSIDE.—The crops are good in this part of the island, but prices are poor. The products which affect the trade are oats, potatoes, hay and eggs. They are all plentiful, but prices are very low. The outlook for trade during the coming winter is poor. The price of farm produce rules the trade, as this is purely an agricultural country, except for a little fishing, and that was not very good, either, last year. Collections have been poor.

PACKING APPLES TO FILL ORDERS

Apples are so plentiful in many parts of the world that prices bid fair to rule low this year. Some jobbers have their buyers out in the country purchasing and packing to fill orders, but very few of them are speculating. One Toronto firm is barrelling apples to fill orders in Ireland. The shipments are entered at Cork.

LONDON TRADE GOSSIP.

LONDON, like most places, is enjoying a fairly good trade at the moment. Payments are fair and the outlook is reassuring.

Until within the last week or so, business in sugar has been decidedly unsatisfactory. But now there is a nice trade doing in this line, the advancing markets having stimulated the demand. The idea as to price is $4\frac{3}{8}$ to $4\frac{1}{2}$ c. for granulated.

Dried fruits are on the whole receiving a fair share of attention for the season. Currants and Valencia raisins are of course the lines that are receiving the most attention. New season's figs are being offered as follows: Naturals, in 28-lb. boxes, $6\frac{1}{2}$ c.; layers, in 10-lb. boxes, $11\frac{1}{2}$ c.; 7-crown, in 28-lb. boxes, 15c. New Sultana raisins are quoted at $6\frac{1}{2}$ to 7c. for good bright fruit.

The attention canned vegetables are receiving is small—there being more or less uncertainty regarding prices. The idea for tomatoes and corn is 75 to 80c., and peas 85c. There is not a great deal doing in canned salmon, but prices are steady. Prices range all the way from \$1.25 to \$1.40 for red fish, according to brand.

Quite a few canned apples have changed hands on this market, the apple crop in this neighborhood being nil. The idea for gallon apples is \$2.20 to \$2.25.

In teas, those of Indian and Ceylon growth are experiencing a good demand, although the chief enquiry is for cheap Japans at from 16 to 18c. per pound.

Speaking to a wholesaler the other day regarding the influx of customers during the Fair, he said: "From the north we had a large number of customers, but from the west there were not nearly as many. They appear to have gone to Toronto. The people from the north came in great shape," he concluded, with an air of satisfaction.

A London woman, who has recently returned from a visit to New York, stated to a friend of mine that she noticed in some of the grocery stores there that an order for sugar alone was refused. If they wanted sugar, they also had to purchase something besides. "I think the idea is a good one," remarked my friend.

The movement to close the retail stores of the city at 9 o'clock on Saturday evenings is growing apace. A peculiar feature of the movement is that it began with the working-men's organizations. Then the churches took it up, local preacher; waxing eloquent over it. "You know," said a friend of mine, "the congregations in our churches on Sun-

day mornings are small. The preachers when calling on their flock have found that one of the causes was that merchants and clerks worked so late on Saturday nights that they were not in a condition to attend church the following morning, hence their interest in the movement. Among the retailers the grocers are the most active in agitating for a shorter day on Saturday, but the others are gradually wheeling into line.

"This has been a most peculiar season for blueberries," remarked a wholesaler to me the other day. "This year they sold on the local market at 15c. per quart. To-day we are selling the canned article at 85c. per dozen, so that they can be retailed at 10c. per tin, and one tin is equal to about a quart of berries. Canned blueberries are selling better than I ever knew them before."

Guatemala coffee is being offered on this market. This, I understand, is its first appearance here. "A peculiarity about this coffee," said Mr. T. B. Escott, who has it in stock, "is that it only loses about 10 per cent. in weight in roasting, which is about 5 per cent. less than other kinds. It has great body and flavor."

California figs were offered on this market the other day. The fruit was fine and of good quality, but was not pressed flat, as are the Eleme figs. I understand they can be laid down in London at about $8\frac{1}{2}$ c.

Spanish onions are arriving on this market. M. Masuret & Co. received a carload a few days ago.

T. B. Escott & Co. are in receipt of their last shipment of "White Bear" brands of Japan tea. The shipment consisted of about 1,000 packages. "In order to keep the standard up," explained Mr. Escott, "We had to advance the limit about $1\frac{1}{2}$ to 2c. per pound over last year's prices. The shipment just to hand is the sixth for the season and we are now in a position to fill all orders promptly." T. B. Escott & Co. also have several carloads of Arguimbau's Valencia raisins on the way. W. L. E.

Secretary Morton, of the United States, has issued an order to the effect that all canned beef offered for exportation must be accompanied by a certificate of an inspector of the Department of Agriculture, showing that the cattle from which it was produced were free from disease. Poor inspector. Poor fools, who will be deluded by the efficacy of any such inspection.

We call attention to our
SPECIAL "AD"
next week.
W. BOULTER & SONS.

TRADE CHAT.

THE coal output at the Lethbridge mines for this month promises to exceed the record for many months past.

The Dominion Cold Storage Co. has been incorporated by letters patent.

Hiram Walker spent \$250,000 trying to raise cranberries in Essex, but failed.

The matter of a "commercial form" is being discussed by Brantford's School Board.

Hiram Walker & Sons are building a new tank warehouse with 30 tanks of about 12,000 gallons capacity each.

Four carloads of grapes from Pelee Island and the Niagara district were conveyed to Winnipeg last week.

Miss Emma Ross, general store, Batteau, has sold out to Miss Susan M. Jackson, who will continue the business in the old stand.

Permission has been granted the Ontario People's Salt Manufacturing Co. to change the corporate name to The Ontario People's Salt and Soda Co., Ltd.

A crop of sugar beets in Southern California this season averaged 12 tons of beets per acre, worth \$7 per ton, or three tons of sugar, worth \$300, when refined.

The Retail Clerks' Association is not as strong as it should be. No doubt the early-closing movement may be the means of adding new life to the organization.—London Advertiser.

M. Klinkhammer, grocer, Dublin, Ont., has in his possession a potato that weighs 2 lbs. 14 oz., and six that total over 11 lbs. They were grown within two miles of his store, and are the largest that have been seen in that section for some time.

W. G. Murphy & Co., grocers, Mitchell, have introduced the cash system into their business. They have already found a very satisfactory increase in their business, which they did not expect so soon, as they made

the change only at the beginning of last month. This makes another firm that has said farewell to the credit system.

The crops in the neighborhood of Seaforth were away above the average this year, and retailers are looking for a good fall trade. They have had a large increase during September over August, and the amount of business done in many cases surpasses that of same month in 1894.

The T. H. & B. are rushing the construction of the line between Welland and Hamilton, which is to be operated by the M. C. R. on completion. Three new engines from the Baldwin Locomotive Works arrived at Welland last week. Train loads of ties and rails arrive daily. It is expected that the road will be ready for use about Christmas.

Another incendiary fire was started on Wednesday at Regina. The store owned by G. F. & J. Galt, the wholesale grocers, of Winnipeg, adjoining the Donahue block, was burned down. The place was unoccupied. A German boy, who gave the alarm, reports seeing a man coming away from the building immediately before the fire broke out. The brigade did good service.

Madill Bros.' general store at Lakefield, Ont., was entered by burglars on Thursday night, who carried off several overcoats, a number of suits of clothing, silk handkerchiefs, neckties, about half a dozen pairs of boots and about \$3 in cash. They then broke open the Grand Trunk tool house and took the pumper to Peterboro', where it was found to-day by the section men.

The Newfoundland Government admits that the revenue for three months ending September 30 is very disappointing. The receipts for the month of September were considerably below last year. Calculations on the basis of the quarter just ended indicate that the revenue for the fiscal year will fall 30 per cent. below the estimate, which

will result in the colony being in financial difficulties again in December, or in June next at the farthest.

PERSONAL MENTION.

H. D. Disney, general store, Oxbow, Man., has returned home after an Ontario trip.

Hon. Edward Davis, a retired tea merchant from China, arrived in Winnipeg from the west, accompanied by his family. Mr. Davis has been very much impressed by his previous visits to the city, and has decided to take up his residence in Fort Rouge and make Winnipeg his home.

BETTER OUTLOOK FOR SUGAR CANE.

The New Orleans Sugar Planters' Journal says: The change of temperature, which of course was expected, will cause a number of planters to start sugar making about the 15th of this month. The bulk of them will, however, not start until after November 1st. The outlook for a fair yield has greatly improved during the past month, and we do not believe it will fall more than 20 per cent. below last year's yield, and the prospects are that, with the improvement in price, the crop will bring more money than did that of 1894. Another favorable feature about this crop is the cheapness by which it was made. It was particularly fortunate that the autumn weather set in without a local storm. Crops of cane and rice still stand erect.

ADA REHAN COMING.

Ada Rehan, one of the greatest of living actresses, will appear at the Princess theatre in Toronto shortly. She plays in Shakespearean roles chiefly, and her coming engagement is regarded with little less interest than was that of Henry Irving and Ellen Terry. She is bound to be greeted with bumper houses while in the "Queen City."

How About Canned Salmon ?

If you are open for business in a line of first-class salmon, we want your address. Our pack cannot be excelled, and we are confident that **Flag-ship Brand** will give your customers full satisfaction.

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Sole Agents
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The above incomparable goods, the very best manufactured, for sale by

Turner, Mackeand & Co. Western Wholesale Selling Agents **Winnipeg**



Brevity is the Soul of Wit

READ,
REFLECT,
ORDER

SNOW DRIFT BAKING POWDER

and make your store popular with your customers.

The Snow Drift Co. - Brantford, Ont.

A GOOD LINE —————

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An extract of Kola, Coffee, and Chicory.

Exhilarating

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Sustaining

TRY A SAMPLE ORDER

ROBERT GREIG & CO. Canadian Agents **MONTREAL**

THE CANADIAN GROCER

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THE TRADE SITUATION.

TRADE so far this fall has not been up to the expectations of a good many people; probably the majority of the people. There is no question about this.

A careful analysis of the situation, however, fails to reveal a good and sufficient reason for this.

Trade is infinitely better than it was a year ago at this time: There is a greater volume of business passing, and money is circulating more freely.

What, then, is the trouble? The fact of the matter is that a great many people expected trade would immediately assume enormous proportions when they desisted better times peeping above the clouds of depression. It is those who are in the main disappointed.

Those who looked at the situation in the natural light are in the main satisfied. They expected a gradual improvement, and they have not been disappointed.

Oceans do not assume their normal condition immediately on the subsidence of a prolonged storm; neither does trade and commerce after passing through a financial storm of some years.

Trade in Canada has improved materially. Let any one who is inclined to take a pessimistic view glance back to the opening of the year and compare the conditions then obtaining with those of to day, and he must be pessimist indeed if he fails to discover a satisfying portion in the comparison.

What are termed trade barometers indicate favorable conditions: Two of them, the railway and clearing house returns, show steady improvement. Turning to the foreign trade of the country, here, too, more satisfactory conditions are in evidence. For the nine months of the year the total number of failures in the Dominion aggregated 175 less than for the same time a year ago and the liabilities \$9,928,203, against \$13,109,716

or over \$3,000,000 less. Mining operations are attracting and receiving more attention than ever before, especially in the Kootenay district. And although in the east the lumber trade is quiet, there have been some large exports from British Columbia, which province has also been blessed with a good salmon pack. Regarding the crops nothing need be said, other than that the deliveries of wheat in Manitoba are, so far, larger than a year ago, and that notwithstanding that the maximum is usually reached about this time, such is not the case in the present instance, clearly indicating that, although the farmers have sold more wheat than a year ago, there is still more to follow. Then, not only has Manitoba more wheat to sell, but she has more cattle, more cheese, more butter, more flax, in fact, more of everything to turn into cash.

There is not much in the situation for the pessimist to feed upon, but there is enough and to spare for the fattening of the optimist.

MERCHANTS AND THE MUNICIPALITY.

IF merchants only had more time to devote to municipal affairs there would be less debt, less extravagance and less dishonesty in the administration of all our urban communities. Just as the cash system is infinitely preferable to credit in business, so is avoidance of debt a far wiser course for a municipality than a career of big loans and profuse expenditures.

Governor Macintosh, in his recent speech to the newly-assembled Legislature of the Western Territories, laid stress upon this. He pointed out that a new district like our Territories, which are trying to secure new settlers, is more attractive to an in-coming population if its debt is small and its taxes light. "The Canadian Northwest Territories," he said, "should be made a cheap country to live in." This is equally true of older Canada. Merchants naturally favor a town being made attractive by well-paved streets and good drains, because it promotes growth and increases their trade. But let them take care that the municipal policy is conducted on the same lines as they apply in their own business. See that the town's debt does not run ahead of the people's ability to pay. Be sure that no local work is scamped or that ratepayers' money is not leaking into contractors' pockets. In other words, it pays the merchant to keep a watchful eye on the municipal finances, and to have someone in the Council who holds a brief for the business men.

A clean street, and a good sidewalk may contribute to increased sales, but, in the long run, a municipality that lives beyond its means is on the down grade, and all the new fangled luxuries of asphalt, telephone or electric light will not put the local trade on a better basis.

DOMINION INSOLVENCY LAW.

THE main reason advanced why the Senate, at its last session, should not adopt the Bankruptcy bill introduced by the Premier was that there was no memorial before the House asking for the passage of such a measure.

Everybody knows that the argument in question was a mere subterfuge which the opponents of the measure had taken refuge behind in order to hide the real cause of their opposition.

Lame as the argument was, it was made to do successful service. The burden is now upon the business men and boards of trade of the country to take steps to deprive the opponents of an insolvency measure of the opportunity of trotting out the cripple to again do duty.

The advocates of an insolvency measure for the Dominion are no doubt discouraged by the dilly dallying which has so characterized our Parliamentarians in their relation therewith. But faint heart never induced reforms any more than it ever won fair lady.

This country needs a bankruptcy law that will apply to British Columbia as well as to Prince Edward Island, and it will get it if the business men of the country will only keep agitating for it.

If anything is to be done at the next session it is time the agitation was begun. There are only about three months to prepare; soon it will be too late.

WHO WILL HAVE THE MOST STRIKING ADVERTISEMENT?

WE referred last week to some special advertising that would appear in the Fall Trade Number of this journal. Since then we have received several beautiful and striking advertisements, and we now stop and ask the above question. We cannot answer the question; we will leave it to our readers to do so. We were inclined last week to name the star ad., but we now throw up our job as judge. Two color advertisements still come in. A page from J. F. Ramsay & Co., enlarging on the merits of "Ram Say" Tea, is very attractive and original; the Truro Condensed Milk Co. have also something striking and original as usual; H. P. Eckardt & Co. are again on hand with new ideas, as are also Turner, Mackeand & Co., of Winnipeg; James Turner & Co., Hamilton; Balfour & Co., Hamilton; Lucas, Steele & Bristol, Hamilton; T. B. Escott & Co., London, etc., etc. W. Boulter & Sons show "that train of twenty cars" on the way to the Pacific Coast in a clever sketch. A host of other advertisers, with equally bright ideas, show the increased interest taken in modern advertising.

We have extended the date for receiving copy till noon, Tuesday, October 15. After this date we will not take any for a kingdom.

ANOTHER ADVANCE IN SUGAR.

THE Canadian sugar market has been an excited one during the past eight days, and buyers who took THE CANADIAN GROCER'S tip about higher prices made money.

Since last Thursday there have been three separate and distinct advances in price at the refineries in Montreal of $\frac{1}{8}$ c. at a time, making $\frac{3}{8}$ c. in all, granulated selling at $4\frac{1}{4}$ c. and yellows at $3\frac{1}{4}$ to 4c. at the refineries on Tuesday last.

At this writing the indications point to a further advance before the week is out.

Naturally, as a result of this strength, the demand has picked up sharply, and an active business has been done. The volume of business is checked, however, to a certain extent by the fact that refiners won't book forward contracts at ruling prices.

This development in the staple has not surprised traders who make any claim to be students of the situation.

All along when the Canadian refiners were engaged in cutting prices the influences elsewhere were working in the opposite direction.

The wonder is, not that the advance came so suddenly, but that, with other centres advancing rates, Montreal held back as long as it did.

Two reasons that contributed to the low prices were: large stocks both in retailers' and jobbers' hands during the summer, and a somewhat lighter supply of preserving fruits. As a consequence, the demand shrunk at the refineries, and stocks accumulated in a similar ratio.

Then the cutting was entered into to induce demand, and the recent low prices resulted.

Cables on both cane and beet stocks are strong, especially the latter, an estimate, as stated in last week's issue, placing the European crop at a decrease of 1,160,000 tons, as compared with last season.

THE ESCALONA'S FRUIT.

THE arrival of the first direct fruit steamer, the ss. Escalona, from the Mediterranean at Montreal this week and the change in the tenor of advices from Denia have imparted a changed tone to the fruit market, but more especially Valencia raisins.

The expectation all along this fall has been for a moderate range of values in these, and so far as the cost of the fruit ex Escalona is concerned it will be realized.

Up to last Thursday wholesalers in Montreal were independent buyers. This was evidenced by the fact that on that day a leading sales agent had not placed more than 2,000 boxes to arrive by the first steam-

er, whereas at the same date last fall he had sold over 40,000 packages.

Buyers were convinced of the fact that they would get all the fruit they wanted after the steamer arrived. On Saturday morning last, however, cables stated that the Denia market had advanced 2s. This fact, although it did not lead to sellers asking more on the goods ex Escalona, put more life into the demand.

Western buyers were free operators, and, as a consequence of their activity, a much smaller quantity of the Escalona's fruit will be offered in Montreal than dealers there expected.

The vessel's cargo in detail is as follows: 29,000 half-boxes of raisins, 1,200 quarter do., and 1,200 eighths do., making 31,400 packages in all, of which it is expected not more than 10,000 packages will be available to Montreal buyers. The vessel has also 620 barrels, 1,275 half-barrels, 3,690 cases, and 3,830 half-cases of currants from Patras, and 20,000 crates of Spanish onions.

The basis on the raisins to arrive is $3\frac{1}{4}$ to $4\frac{1}{4}$ c. net cash Montreal; on the currants, $3\frac{1}{4}$ to 4c. for barrels, and 4 to $4\frac{1}{4}$ c. for cases; Spanish onions, 65c per crate.

A DROP IN SUGAR.

The above heading is misleading. There has been no drop in sugar. We simply use this to get the ear of the wholesale grocer who has not sent in a full page advertisement for our Fall Trade Number. We want that page ad., and we see no reason under the sun why we should not have it. Delays are dangerous. We might go to press without the advertisement.

VISIBLE COFFEE.

The N. Y. Exchange has just completed the compilation of world's visible supply of coffee on October 1st, showing 3,346,404 bags, against 3,162,962 bags September 1st, showing an increase of 183,442 bags for month, compared with 2,927,544 bags October 1st last year.

VALENCIAS AGAIN ADVANCE.

Valencia raisins are still tending upward, the cable announcing a further general advance of 1s., and a gain of 2s. per cwt. in selected fruit.

This has not been the first of these sharp advances.

As THE CANADIAN GROCER has already intimated, there is much rain-damaged fruit in the primary market this season, while the crop generally is short. The cable just referred to says it will be very much shorter than at first supposed.

In spite of the sharp advances, however, the market is slightly lower than a year ago. The explanation of this is probably found in

the quantity of damaged, and consequently cheap, fruit that is on the market. In view of the present firm conditions, there is no telling where values may be before long.

TRANSMISSION OF TEA SAMPLES.

The Canadian post office authorities have been in the habit of allowing packets of tea weighing a pound and a half transmission through the mails as samples.

It transpires that this is a contravention of the post office regulations, and the postmasters at Montreal and Toronto were instructed last week to stop the privilege.

In future the maximum quantity that will be allowed transmission as a sample through the mail is eight ounces, or half a pound.

Tea men who have been spoken to state that the allowance is quite sufficient. No one ever sent out samples weighing a pound and a half, and the privilege was abused by some firms.

The sample rate is 1c. per 4 oz., or 2c. for the maximum packet allowed, and this they think is cheap enough for anyone.

MONTREAL BOARD OF TRADE.

AT the meeting of the Montreal Board of Trade on Tuesday, the Board was informed that H. Labelle was appointed hay inspector for the Montreal district.

The Calgary Board of Trade acknowledged the Council's letter regarding careless handling of cattle and the injury resulting to hides from the practice, stating that the matter was receiving consideration.

Regarding the contemplated petition to the Government for an extension of the Gulf telegraphic service to the Straits of Belle Isle, two proposed routes were discussed. One was from Esquimalt Point by a series of cables along the north shore, with landings thirty miles apart, an aggregate distance of 350 miles. The other was the present line via Anticosti, thence via cables to Cap Whittle, to Cap Macadina islands; Point Amour, etc., to Belle Isle light, a distance of 280 miles. It was decided that it was inexpedient to advise any particular route, and that the Board confine itself to strongly urging the Government to make the desired connection as it thought fit.

Attention was called to the fact that no mails leave Winnipeg on Fridays for Montreal, nor were any sent from Montreal on Tuesdays, whereas letters were mailed and received from Toronto every day by the Great Northern Railway. It was decided to communicate with the post office authorities and ascertain whether mails could not be handled from Montreal on the days in question via the same route.

It was decided to communicate with the Provincial Government, asking for power for the Board to appoint Boards of Arbitration similar to those enjoyed by Boards of Trade in Ontario.

MONTREAL RETAIL GROCERS.

THE Montreal Retail Grocers' Association held its annual meeting last week in the Monument National, President Johnston in the chair. The secretary's report was the first business. It referred to the very successful picnic held this summer and to other matters already well known. After this the balloting on the recent nominations resulted as follows:

- President—S. D. Vallieres.
- Vice-President—John Scanlan.
- Second Vice-President—J. O. Levesque.
- Hon. Secretary—John Johnston.
- Secretary—Peter Gannon.
- Treasurer—V. Raby.
- Directors—Aus. Labrecque, A. D. Fraser, J. P. Dixon, S. Demers, P. B. Mesnard and B. Taylor.

The sum of \$25 was donated to the Montreal General and Notre Dame hospitals, and a vote of thanks accorded to the retiring officers.

TORONTO IMPORTS AND EXPORTS.

THE imports for the port of Toronto during the month of September just past totalled in value \$1,979,224, and the exports \$375,596. The figures for the corresponding month last year were \$1,437,381 and \$286,972. Thus it will be seen that the imports increased more than 25 per cent., and the exports about 33 1/2 per cent., in September, 1895. This state of affairs is very encouraging, as it certainly indicates a growing activity in trade circles.

Marked increases are noticed in the imports of brass, earthen and stone ware, iron and steel, lead, metals, oils, drugs and fruits, while in breadstuffs and glass the receipts have fallen off considerably. Following is a comparative statement of the imports during September, 1894, and September, 1895, particularly affecting grocers and general merchants:

	Sept., 1894.	Sept., 1895.
Breadstuffs	\$ 6,178	\$65,883
Drugs, etc.	18,359	14,816
Fish and products of	2,393	3,381
Fruits and nuts, dried	9,893	8,054
Fruits, green—viz., oranges and lemons	3,274	3,127
Other fruits, dutiable	15,749	1,933
Fruits undutiable, including bananas, pineapples, olives, etc.	11,029	7,115
Pickles, sauces, capers, etc.	931	1,063
Provisions, lard, meats, fresh and salt	1,161	1,474
Butter and cheese	39	195
Soap	9,752	5,322
Spices	2,755	4,727
Molasses	995	1,564
Vegetables	1,861	2,135
Coffee	4,473	11,684
Dyes, chemicals, etc.	18,961	19,297
Tea	61,097	64,150

The increases in the exports were found in the products of the mine and forest, and particularly in those of the factory, while a falling off in the exports of agricultural products and animals and their produce is to

be noted. We subjoin a comparative list for 1894 and 1895:

	Sept., 1895.	Sept., 1894.
The mine	\$ 4,739	\$ 394
Fisheries
Forest	31,602	24,934
Animals and their produce	141,618	151,514
Agricultural products	28,930	42,339
Manufactures	168,525	66,052
Miscellaneous	91	1,829
Totals	\$375,596	\$286,972

A STRANGE CONTRAST.

ONE striking feature of the past quarter is that it has witnessed, about the first of September, the worst general range of prices ever known in this country, in spite of remarkable advances in cotton and cotton goods, great advances in iron and steel products, and in boots and shoes, leather and hides. So great was the fall in many other articles, including some of much greater relative importance, that prices of breadstuffs declined over 20 per cent. from the end of May to the end of August, prices of meats 10 per cent., prices of dairy products, fruit and vegetables, 23 per cent., and other food, including sugar, tea and coffee, liquors, fish and spices, only about 2 per cent. Meanwhile all clothing rose over 10

	Food Products.	Cotton Goods.	Woolen Goods.	Iron Products.	Boots & Shoes.	Total Products.
October, 1895.....	100.0	100.0	100.0	100.0	100.0	100.0
October, 1892.....	94.9	91.9	99.4	82.6	93.1	93.7
July 1st, 1893.....	94.4	92.7	95.3	74.0	92.5	92.4
July, 1894	89.2	80.7	84.2	61.3	88.7	86.9
January, 1895.....	89.3	74.8	78.2	54.8	73.9	85.1
March 1st, 1895.....	96.2	72.5	76.3	54.7	74.7	86.2
July 1st, 1895.....	85.7	81.4	75.7	66.1	96.0	84.2
Sept. 1st, 1895.....	77.0	84.3	76.9	79.9	104.6	81.6
Oct. 1st, 1895.....	76.8	87.5	77.5	83.6	104.6	82.4

per cent., including boots and shoes over 10 per cent., and iron and steel products about 32 per cent. Very rarely has there occurred within a few months so great and so unequally balanced a change in the prices of products. In breadstuffs, meats, dairy and garden products, vegetables and fruits taken together, there has been a surprising decline, which may best be represented by percentages, treating the aggregate for October, 1890, in each class as 100, and representing the aggregate of quotations at succeeding dates by proportions to the figures of that period.

There is more history in these few figures than may be found in many big volumes. Space may be found for some explanations and comments at another time, but it suffices here to call especial attention to the general advance in prices of the manufactured products at a time when farm products as a whole are remarkably declining. Exceptions are to be found, of course, in the prices of raw cotton and raw wool, and as well in a few other products of the farm.

But, on the whole, the prices of such articles range lower than at any other period for many years.—Dun's Review.

CAMPHOR STILL ADVANCING.

ADVICES received in New York by cable from London announce a sharp advance in the price of crude camphor the past few days. In one instance as high as 235 shillings per hundred weight was quoted, making in all a rise of about 70 shillings during the past six months. This movement was due chiefly to the manipulations of the London syndicate of speculators that has had control of the available supply for some time. The stock of crude camphor in London at the present time is about 7,500 packages, an unusually large amount. This is owned mostly by the syndicate, and, according to some authorities, is sufficient to supply the requirements of the world for a year at the present rate of consumption, the latter having fallen off steadily as prices for the refined camphor advanced and substitutes employed to an unusual extent for many purposes. The contraction of consumption and the very heavy supply in London will, in the opinion of many merchants in the drug trade, lead to ultimate disaster to the syndicate. Late advices from Kobe, Japan, would, however, seem to give

a different aspect to the probabilities of the future. In this connection the following extract, from an extensive review of the situation, published in The Kobe Chronicle, is referred to as being significant:

"Naturally the high prices which now rule have given rise to a good deal of speculation in trade circles. What would appear to be a reasonable belief has been entertained that the high prices would stimulate production. Under ordinary circumstances that would doubtless be the case, but it has been far from realized as regards Japan, for the reason that camphor woods or plantations in private ownership are almost exhausted. We learn that numbers of the small distillers without capital have been obliged to relinquish the business because of their inability to purchase the necessary wood. The London syndicate, therefore, appears to have made a masterly stroke of business in establishing a ring in camphor, and their position is stronger than ever."

Quite as interesting is a statement to the effect that the position of operators in Formosa is very precarious as a result of the Japan-China conflict. This arises from the fact that all title-deeds must be examined and proved to the satisfaction of the Japanese authorities before permission can be granted for the felling of trees. The belief is expressed also that the Japanese are not likely to be in any haste over this matter, but will make the most of the products of the island, and particular camphor, the production of which they virtually have a monopoly, to recoup their expenditures in the conflict with China.

A SCARCITY OF OYSTERS.

SEVERAL weeks ago The Chicago Times Herald published an article in which it was claimed that the 1895-96 oyster crop would be unusually large, and that low prices on the bivalve would naturally follow. The article was, in part, as follows :

The crop is the largest and best for years. On account of the dullness of trade last year, there was a comparatively small demand made upon the beds. During the past four months without the "R" the spawning has multiplied a millionfold, and in consequence the output will be the largest for many seasons. "It will be a banner year," said a local dealer yesterday. "We have hardly ever had an outlook more favorable, and not only will the quantity and quality be superior, but the prices will range as low as they have ever been in the history of the business."

This, according to a reliable Norfolk, Va., shipper, is entirely erroneous, and oysters in the Chesapeake bay and its tributaries, instead of being as plentiful as mosquitoes in Jersey, will be as scarce as hen teeth. According to this authority, the crop in that vicinity was never known to be as short and inferior as it is at the present time. In vindication of this statement the following was recently published by a correspondent from Crisfield, Md.:

A number of boats loaded with oysters were in Crisfield to-day. The tongers report that the oysters are scarce on Woman's Marsh and Hurley's Rock. One of the tongers said he could catch one hundred bushels three years ago as easily as he could catch twenty-five bushels now. He said he intended to stop work in Tangier sound and go to the Rapahannock. There has not been a young

growth in the sound for a long time, and the best rocks are very much depleted. A boat carrying a crew of four men only caught fifteen bushels to-day. The oysters sold for 35 cents per bushel, which brought the captain \$5.25. Such work will not pay expenses. Some of the boats are using patent tongs which will hold as much as two bushels.

YARNS SCARCE.

Importers find it difficult to get delivery of yarns as wanted. The manufacturers are overrun with orders, and in many instances refuse to accept any for prompt shipment. The rapid rise in prices has made the active demand. In some cases there is an advance of 150 per cent. Mohairs which could be bought at 1s. three months ago are now 2s. 6d.—Dry Goods Review.

A GROCER'S "HIT."

A big Brooklyn grocer who does much credit business has hit upon the idea of obtaining promissory notes from his customers who desire credit. These notes he places in the bank, and it is presumed he gets credit for the same, but the scheme, although unique, is not calculated to work well unless the debtor takes his paper up at maturity,—something, by the way, which we are not disposed to think he would have any more conscience about than neglecting to pay his bill in the ordinary way. There is only one advantage in it, if the customer has any property, and that is, that the note obviates

all disputes, being an acknowledgment of the debt that cannot be disputed in the courts.

90 PER CENT. CROP OF RICE.

Latest advices to a New York house about the Japan rice crop are to the effect that the crop is now expected to yield about 90 per cent., although in consequence of the unprecedentedly cool July a crop of 50 to 70 per cent. was anticipated at the time. With very good harvest weather even the present estimate may be slightly improved, but in either case rice is not likely to be cheap in Japan this coming season, as it would not be surprising to see imports from Saigon and Burmah side by side with exports from Japan. The cause of this is the change in the economic conditions of Japan as a result of the recent war; "higher prices and higher wages is the order of the day."

CHINA TEA EXPORTS.

The exports of tea from Shanghai and Yangtze ports for season 1895-6 to Sept. 7, were as follows :

	U. S. and Canada.	Great Britain.	Total.
Black, lbs.	5,426,780	12,135,067	17,561,847
Green	8,734,856	1,993,884	10,728,740
Total	14,161,636	14,128,951	28,290,587
Last year	14,912,673	13,651,143	28,563,816

WE ARE TAKING ORDERS "TO ARRIVE" FOR FOLLOWING

CANNED GOODS

Tomatoes, Corn
Peas, Wax Beans
Pork and Beans
Salmon, Mackerel
Lobsters, Pears

Strawberries
Raspberries
Peaches, Apples
Etc., Etc.

Our prices
Are
Exceptionally
Low

ALL OF BEST KNOWN
BRANDS ON MARKET

WRITE FOR QUOTATIONS BEFORE YOU BUY ELSEWHERE.

Laporte, Martin & Cie.

Wholesale Grocers

72 to 78 St. Peter
Street . . .

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Oct. 10, 1895.
GROCERIES.

SUGAR is still the cynosure on the local market. The opening of this week saw another advance of $\frac{1}{8}$ c., making a total gain of $\frac{3}{8}$ to 7-16c. from the lowest point. This last advance has temporarily checked the demand, but there is still a good deal of sugar moving. Canned vegetables, on the other hand, continue inactive, with the feeling rather easier. The cables announce a further advance of 1s. to 2s. in the price of Valencia raisins in the primary market. Locally there is a fair demand. In currants, the movement continues brisk at unchanged prices. The tea market continues fairly active with prices strong. In spices, about the only notable change is a sharp advance in the price of nutmegs. Syrups are quiet with offerings still limited. Shipments of new season's figs arrived on the market this week; also new filberts. Payments continue fair.

CANNED GOODS.

A rather easier feeling has developed in canned tomatoes and corn, owing to a recognition of the fact that the pack in these goods is heavy, while the wholesalers are well stocked and are not disposed to buy. Whatever easiness however there is practically confined to the not so well known brands, for which an outlet is difficult to find. The salmon situation remains much as before. There are a few cohoes being offered at \$3.75 on the Coast, but this figure is rather too high to suit the idea of eastern buyers. The local demand for salmon continued good for the season. Canned fruits are dull and unchanged. We quote: Tomatoes, 75 to 80c.; corn, 75 to 80c.; peas, 85c.; for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2

for 2's; raspberries, \$1.40 to \$2.20; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 90c to \$1, gallons, \$2.25 to 2.40; salmon, "Horseshoe," "Maple Leaf," "Lion," \$1.35; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1 to \$1.10; lobsters, \$1.80 to \$1.85 for tall tins; flats, \$2.35 to \$2.40; half tins, \$1.35. Canadian canned beef, 1's, \$1.65 to \$1.75; 2's, \$2.65 to \$2.75; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per dozen; 2's, \$2.85.

COFFEE.

There is a active demand locally for green Rio coffee at former quotations. The supply is moderate only. We quote green in bags as follows: Rio (new season), 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22 $\frac{1}{2}$ c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

The local market is quiet and unchanged. We quote: "B," 3 $\frac{1}{2}$ to 3 $\frac{3}{4}$ c.; extra Japan, 5 $\frac{1}{4}$ to 5 $\frac{3}{4}$ c.; imported Japan, 5 $\frac{1}{4}$ to 6 $\frac{1}{4}$ c.; tapioca, pearl, 3 $\frac{1}{2}$ to 5 $\frac{1}{2}$ c.

SPICES.

Nutmegs are 1d. per lb. dearer. This is the only change to be noted in spices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

NUTS.

New season's filberts are on the market this week. We quote: Brazil nuts, 11 to 11 $\frac{1}{2}$ c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14 $\frac{1}{2}$ c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; coconuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 10 to

12c.; Sicily filberts, 9 to 10c. for sacks and 10 $\frac{1}{2}$ to 11c. for small lots; pecans, 10 $\frac{1}{2}$ to 11c.

SUGAR.

Further strength has developed during the week. Just after we went to press last week there was an advance of $\frac{1}{8}$ c., and on Monday this was repeated, putting prices up from $\frac{3}{8}$ to 7-16c. above the lowest point. The effect of this latter advance has been to temporarily slightly check the demand, although the market is still, on the whole, active. The tendency is still towards higher prices. A feature of the situation is the practical sameness in the estimates of the beet shortage by the two statisticians, Licht and Geiseker. We quote: Granulated, No. 1, 4 $\frac{1}{2}$ to 4 $\frac{3}{4}$ c.; do., No. 2, 4 $\frac{1}{4}$ c.; yellows, 3 $\frac{1}{4}$ c. to 3.85c.

SYRUPS.

The refineries have little or no syrups to offer. Business is much as before. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

There is not much doing, but an improvement is naturally looked for as the cold weather appears. We quote: New Orleans, barrels, 30 to 32c.; half-bbls., 33 $\frac{1}{2}$ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEA.

Indian teas are stronger in Calcutta. Since June there has been an advance of equal to about 2 to 2 $\frac{1}{2}$ c. per lb. This applies to Ceylon as well as to Indian teas. There is a demand for all teas of good quality, and there is no prospect of a decline in values. There is not likely to be many common teas of Japan growth on the Canadian market this year, as prices are stiff on such teas in the primary markets. The market generally for the better grades of Japan teas is in a better position at firm figures. The

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PLEASE RETURN ANY

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CEYLON TEA

You have on hand if it is not
giving you the best satisfaction
of any tea you ever handled.
Have the proprietors of any other
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ST. STEPHEN, N.B.



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local demand for Japan teas is fair. Foo-chow teas have been strong all through the season owing to the short crop and the active demand from Australasia. Prices in this particular line are about 10 per cent. higher than a year ago. China green teas are still scarce. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUITS.

Valencia raisins are cabled 1s. to 2s. per cwt. dearer, and the market is strong at the advance. The demand locally continues good for small quantities. The idea as to price is 5 to 5½c. for fine off-stalk new fruit. Old off-stalk is quoted at 3 to 3¼c., and selected at 4½ to 5c.

New season's Malaga raisins are quoted as follows: London layers, \$2.20 to \$2.25; extra dessert, \$3.75 to \$4; connoisseur clusters, \$3 to \$3.25. This fruit is not receiving much attention as yet. The direct steamer which carries the bulk of the Malaga fruit for Canada was due at Malaga on Wednesday last.

Currants are still selling freely, especially the better kinds. The ruling prices for the new fruit are: Barrels, 3½c.; half-barrels, 3¾c.; half-cases, 3¼c. We quote old fruit as follows: Filatras, half-bbls., 4 to 4½c., bbls., 4¼c.; fine Filatras, half-bbls., 4¾c., bbls., 4¾c.; Patras, 5½c., in cases; Casalinas, 4½ to 5¾c.; Vostizzas, 6½ to 7c. in cases and half-cases. The shipment per Escalona are due here in a few days.

There is nothing new to be said regarding prunes, and quotations are nominal. Bosnias at 6 to 7c., and Bordeaux at 4½ to 6½c.; California prunes, 6 to 9c. per lb.

California dried fruits are neglected. We quote: Apricots and peaches, 12½ to 13½c. per lb.; new apricots, 15c.; nectarines, 13½c.; pitted plums, 12½ to 13c.

Dates are dull and unchanged at 4¼c. up.

Fresh shipments of new season's figs are to hand this week. The demand is fair. We quote: 14 oz., 10½c.; 10 lb., 10½c. for 5-rowed, and 12½c. for 4-rowed; 14 lb., 11c.; 28 lb., 16c.

GREEN FRUIT.

The Toronto fruit market, which has been the scene of an immense amount of business during the past summer, has been closed for the season. With the arrival of cold weather the receipts have dropped off greatly, and what is coming in is carried directly to the jobbers' warehouses. Domestic peaches are almost over for the season, but grapes continue to arrive in quantities, and some pears are received yet also. California peaches have ceased to arrive, and the last car of Michigans is said now to be in the city. Apples are very plentiful, and very little buying for speculation is being done. Watermelons are done, and muskmelons must soon follow suit. Lemons are easier, as the receipts are larger, and by the first of the week Malagas may be had at from \$6 to \$7 a box, although quotations to-day are yet \$9 to \$10. Cape Cod cranberries are coming in rather freely, and it is said the domestic berry is to be scarce this year owing to early spring frosts. Prices are: Lemons—Sorrento, Palermo, Verdilla and Malaga, \$10 to \$12 per case. Oranges—Sorrento, \$4.25 to \$4.75 per case; Jamaicas

in barrels, \$10. Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cabbage, 75c. to \$1 per bbl.; Canadian tomatoes, 10 to 20c. per basket. Green California fruit—Peaches, \$1.25 to \$1.50 in boxes; green apples, \$1 to \$1.75 a barrel; muskmelons, \$1.75 per bbl.; grapes, 4 to 5c. per pound; Canadian peaches, 75c. to \$1.25 per basket; Bartlett pears, \$1.25 per basket, other grades, 60c.; Spanish onions, 75 to 80c. per small crate; Portugal onions, \$2 per large crate; sweet potatoes, \$3.50 per bbl.; cranberries, \$8 to \$9 per bbl.

BUTTER, CHEESE AND EGGS.

BUTTER—Inferior grades are still plentiful and a drug on the market, while good lines are in good demand. Prices are the same as last week, viz.: Old summer dairy and store packed, 5 to 9c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 16c. Fresh creamery—Tubs, 18 to 19c.; pound prints, 21 to 22c.

CHEESE—Local buyers have been offering 7½c. for August Canadian makes, and 8c. for the balance of the season. Last August and September makes bring 10 to 10½c.

EGGS—The cold weather has stopped the supply, and eggs are firm at from 14 to 15c. per doz. Pickled will soon be in demand.

COUNTRY PRODUCE

BEANS—Easy at \$1.40 to \$1.50.

DRIED APPLES—Jobbers quote at 5½c.

EVAPORATED APPLES—Jobbers quote at 7c.

POTATOES—Prospects have not brightened, potatoes selling at 25c. per bag by the carload.

HONEY—Strained in bulk is unchanged at

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Importer and exporter of Dried Fruit, Smyrna Figs and Sultana Raisins

All orders executed at lowest prices.

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470 King St. West,

Toronto, Canada.

8 to 9c. Honey still sells at \$1.50 to \$1.80 in the comb.

HOPS—We quote : Canadian, 6½ to 7½c.; Pacifics, 14c.

DRESSED BEEF, VEAL AND MUTTON.

Dressed meats by the carcass—Beef, first-class, \$7 per 100 lbs.; fair to middling, \$5.50 to \$6.50; rough and inferior, \$4 to \$4.50. Lamb, 5 to 6c. per lb. Mutton, 4 to 5c. per lb. Veal, 5 to 7c. for first quality.

PROVISIONS AND DRESSED HOGS.

Packing will soon begin again, and dressed hogs are quoted at \$5.15 to \$5.25 just now. We quote products :

DRY SALTED MEATS—Long clear bacon, 7c. for carload lots, and 7¼ to 7½c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½ to 11c.; rolls, 7 to 7¼c.; hams, large, 22 lbs and over, 10½ to 11c.; medium, 15 to 20 lbs., 11½c.; small hams, 11 to 11½c.; pickled, 10c.; backs, 10 to 10½c.; picnic hams, 7½ to 8c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13.50; shoulder mess, \$13.

FLOUR AND FEED.

WHEAT—Red and white, 64 to 66c.; goose, 55 to 55½c. per bush.

OATS—Quoted at 28 to 29c. per bush.

BARLEY—Quoted at 41c. per bush.

FLOUR—Is taking on a firmer tone, and Ontarios have risen a little. We quote : Straight roller, \$3.05 to \$3.10; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—A moderate trade is being done, and the market is easy at quotations. We quote : Standard oatmeal and rolled oats, \$3.60 to \$3.70; rolled wheat, \$2.15 in 100 lb. barrels; cornmeal, \$3.15; split peas, \$3.35; pot barley, \$3.50.

BALED HAY—Is quoted at \$12.50 in car loads, and at \$13.50 to \$14 in small lots.

FISH.

Trade is brightening up, and some alterations in prices are to be recorded. Oysters are quoted at \$1.25 for standards, and \$1.75 for selects. We quote fish : Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 5 to 6c. per lb.; fitched cod, 5c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Georgian Bay trout, 6½ to 7c.; white fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 14 to 18c.; mackerel, 20 to 25c.; steak cod, 6½ to 7½c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100.

SEEDS.

Nothing doing just now worth recording.

SALT.

Trade is brightening up. Prices are unaltered. We quote : Barrels, 85c.; coarse

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

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Refrigerating and Ice Machines. Complete Plants Installed for all Purposes. Robb Engineering Co. Economic Boilers. High Speed and Corliss Engines. Complete Plants Erected. All work guaranteed.

Fresh Fruits

ALL KINDS in their season

Special attention given to mail orders.

CLEMES BROS. - TORONTO

sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Arestill weak. Dealers asking 8¼ to 8½c.; for green 7½ and 6½c. for Nos. 1 and 2 is paid.

SHEEPSKINS—Lambskins and shearlings have risen to 70c.

WOOL—Nothing is doing in fleece, the bulk of it having gone into consumption. Pulled is quiet. We quote: Fleece combing, from 23½ to 25½c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

Trade is improving as the nights grow longer. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

HINTS FOR THE TRADE.

Dawson & Co. are buying apples throughout the country.

H. P. Eckardt & Co. report the arrival of Comadre figs in taps.

Hannah & Co. are in receipt of several cars of potatoes this week.

A cable to P. L. Mason & Co. quotes Valencia raisins 1s. to 2s. higher.

New fruits ex ss. Escalona are arriving this week for Davidson & Hay.

Graham, McLean & Co. report a good demand for their Beaver cream cheese.

A shipment of figs, including mats, 10-lb. and 14-oz. boxes, is to hand with T. Kinnear & Co.

Davidson & Hay have in stock Knox's calfsfoot, acidulated and crystalized gelatine.

W. H. Gillard & Co. have close at hand one thousand 25-lb. boxes French Imperial plums.

T. Kinnear & Co. have in stock "Horse-shoe," "Eagle," and "O-Wee-Kay-No salmon."

John Sloan & Co. are in receipt of a shipment of new season's Eleme figs in 10-lb. boxes.

Perkins, Ince & Co. have nearly here another shipment of Young Hyson teas, different kinds.

Warren Bros. & Boomer are in receipt of a shipment of new season's filberts. The quality is good.

Dawson & Co. have in a carload of fine Verdillas, which, they say, are almost as good as Messinas.

Davidson & Hay are offering this week new Comadre figs in 30 lb. taps; also new Eleme figs in 10 lb. boxes.

P. C. Larkin & Co. report that their sales of Salada tea last week were fully one-fifth

larger than on previous week, and more than twice as large as for the same week a year ago.

Clemes Bros. have received a fine line of California evaporated apricots, which are not very plentiful on the market just now.

T. Kinnear & Co. have shipments of molasses and syrups arriving. Their "Buddha" and "Griffin" brands of Japan tea are due in a few days.

W. H. Gillard & Co. report the arrival of a large consignment of Arguimbau's Valencias, and can fill all orders for same promptly.

R. S. McIndoe, the Toronto agent, is this week showing a new line of English mince meat, manufactured by W. Clark, of Montreal.

H. P. Eckardt & Co. have now in stock new Labrador herring, in barrels and half-barrels; also choice table codfish in 100-lb. cases.

Davidson & Hay have a large direct shipment of new season's Young Hysons close to hand. This invoice contains some excellent values in low grade teas.

Bearsley's shredded codfish, Seeley's quail on toast, and one-pound bricks of pure cod steak are new goods now in store at H. P. Eckardt & Co's.

Lumsden Bros., of Hamilton, are in receipt of some nice shipments of teas, principally Japans, which have placed their stock in a most complete condition.

W. H. Gillard & Co. are in receipt of one thousand taps of Comadre figs of very choice quality, and have already made several large shipments to the Northwest.

Walter Woods & Co., of Hamilton, manufacturers of the "S.B.," or "Solid Back," genuine "Globe" washboard, have been experiencing a marked improvement in the demand for this article lately.

W. H. Gillard & Co. have another carload of Rio coffee, due about the end of October, bought before the recent advance, and upon arrival will offer same to the trade at special prices.

The Eby, Blain Co., Perkins, Ince & Co., H. P. Eckardt & Co. and J. W. Lang & Co. have placed good orders for Marshall's Scotch fish products in tins, and the salt herrings in kegs.

Macpherson, Glassco & Co., Hamilton, have to arrive Marshall's Scotch Aberdeen salt herrings in barrels and half-barrels. These goods are much in demand owing to their very fine quality.

The F. F. Dalley Co., of Hamilton, are putting on the market new hygienic pancake, buckwheat, biscuit and graham flours. They are self-raising, all that the housewife needs to add being either milk or water.

G. J. Hamilton & Sons, Pictou, N.S., who are doing one of the most live trades in Canada in biscuits and confectionery, in

the course of a letter to THE CANADIAN GROCER, say: "Our tablets are having an immense run, and are taking the place of the English goods. We have to-day started on a small square tablet, about half the usual size, and anticipate a large sale."

The special feature of the week in the grocery trade was the placing by the jobbers of large orders for new season's pack of canned goods, comprising assorted table and pie fruits, and tomatoes, corn, peas, beans and pumpkin. W. Boulter & Sons have secured the bulk of the trade of the province for this season. Most of the goods were sold at prices delivered. There are plenty of all lines to go around except peas. Boulters are using a new label this season, which is much appreciated by the trade.—B.C. Commercial Journal, Sept. 24.

The grocery catalogue sent out last month by Lucas, Steele & Bristol, of Hamilton, has been much appreciated by their friends. In distributing the same, on account of the large number called for, some may have been missed. Where such is the case, the firm will forward the catalogue on application. Merchants who cannot visit the markets regularly will find this a most useful book of reference. This is a necessity nowadays, and Lucas, Steele & Bristol justly pride themselves on their ability to send out orders same day as received. Their freight time-table in their catalogue gives the time goods must be at the stations to catch the freight trains leaving for the various sections of country. By consulting this table the merchant can tell almost to the hour when he should receive his goods.

QUEBEC MARKETS.

MONTREAL, Oct. 10, 1895.

GROCERIES.

THE past week has been a decidedly interesting one in general groceries, and with values on many leading staples showing a stronger turn, the natural tendency of buyers is more accommodating. The chief excitement has centered in sugar, which has advanced sharply, and led to marked activity. Its strength has led to sympathetic firmness in syrups. In teas the active demand that has been noted all along continues, and stocks of low grade Japans in first hands here are almost exhausted. In dried fruit the new feature has been a rather steadier feeling on Valencia raisins. Canned goods have not exhibited anything very striking, but both lobsters and mackerel maintain their strong tone. Trade in fish has been affected to a certain extent by the

EDINBURGH

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"THEY'RE AT IT AGAIN"
Be Not Deceived

Our "Globe and Beaver"
brand **CRUSHED JAVA** and **MOCHA (XTR)**
is the only Crushed Coffee that is giving absolute
satisfaction. **We invite comparison.** Tins
25 and 50 lbs. Price, 22 cents per lb.; 22½ cents
ground.

EVERY TIN GUARANTEED

Genuine Value. WHEN YOU ORDER

CLEANED CURRANTS from us you are
not paying for **stones** and **mother earth.**

They are the finest fruit imported and perfectly
cleaned. "Fancy Panariti," "Royal Vonitsa," "Morea"
and "Kalamos." Cases about 120 lbs.

Raisins. We offer this week 900 boxes **TRENOR'S**
Selected Valencias—1894 fruit—in splen-
did condition. Special prices on large lots.

Canned Goods

We are prepared to give you special quotations on
CORN, PEAS and TOMATOES.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

warm weather, and there is nothing else of moment. Payments are not as good as they might be.

SUGAR.

The local sugar market since our last report has been an excited one, and the prediction that the close of last week would see an advance in prices has been more than verified. In fact, there have been two advances in the past eight days, and it is not at all certain that another will not be established before the close of the present week. Present prices for granulated are $\frac{3}{8}$ c. higher than they were ten days ago, jobbers now being firm at $4\frac{3}{8}$ c. on granulated and $3\frac{1}{4}$ to $4\frac{1}{4}$ c. on yellows. It is no longer a question of them selling at cost price, for the demand they are experiencing is a very active one.

SYRUPS.

A fair business has been done in syrups, and the market has a firmer tone in sympathy with the strong sugar market. In fact, refiners are asking a fraction more money for bright syrups, and dark grades are also held firmer. We quote $1\frac{3}{4}$ to $2\frac{1}{2}$ c. per lb. as to grade.

MOLASSES.

The molasses market is moderately active, and prices have a rather firmer tone, in fact, may advance very shortly. Porto Rico has changed hands at 32c. in round lots, and 36c. in a jobbing way. Barbadoes is held firm at 37c.

RICE.

A steady business is reported in rice, and the market if anything shows more activity. We quote: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.20; Patna, \$4.37 $\frac{1}{2}$ to \$5; and Carolina, \$7 to \$7.50.

SPICES.

The strength in cream of tartar is maintained, and there has been an improved demand for other spices as well. We quote: Cream of tartar, 22 $\frac{1}{4}$ to 22 $\frac{1}{2}$ c.; Penang black pepper, 8 to 10c.; white pepper, 13 to 15c.; cloves, whole, 10 to 20c.; cassia, whole, 10 to 20c.; nutmegs, 40 to 90c.; Jamaica ginger, 20 to 25c., as to grade.

COFFEE.

The only large business has been in Maracaibo, which has changed hands in straight lots at quotations. The distribution of Rio and other descriptions has been of a fair jobbing character. We quote green bean coffee: Maracaibo, 21 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 19 to 21c.; and Mocha, 27 to 31c.

TEAS.

This market rules steady and the demand that has been noted of late has been well maintained, while enquiry from country traders is on the increase. Medium and low grade Japan stock ranging from 14 to 16c. continue the prime favorites, in fact, the stock here in first hands is said to be almost exhausted, so that it would be difficult to fill an order for a round lot to-day. We quote: Japans, low grades, 14c., medium, 16 to 18c., fine, 19 to 22c., and finest, 25 to 31c.

DRIED FRUIT.

The new feature in Valencia raisins has been a rather firmer feeling on goods to arrive. Up till the present week buyers maintained an indifferent attitude, but lately cables from Spain have shown a firmer tone and we do not hear of any more offers to sell on a basis of a net cost of 3c. laid down. In fact, this week Montreal wholesalers were freer buyers at a net cost of $3\frac{1}{4}$ to $3\frac{1}{2}$ c. for

ordinary and 4 to $4\frac{1}{4}$ c. for fine off-stalk fruit by the first direct boat, which will be here shortly. Actual spot business is light. The few lots of new received via Liverpool have been pretty well absorbed, and are held by jobbers for their own wants at 5 to $5\frac{1}{4}$ c. for off-stalk.

A few new sultanas are offering from second hands at $5\frac{1}{4}$ to 6c.

The first shipments of new California raisins are offering from jobbers' hands this week. They are selling ex store and to arrive at 6c. for 3-crown and 7c. for 4-crown loose muscatels.

Currants are quiet and unchanged. We quote: Barrels, $3\frac{1}{4}$ c.; half-barrels, $3\frac{3}{4}$ c., and cases, 4c.

French prunes continue firm and unchanged this week. We quote: Ordinary, 5 to $5\frac{1}{2}$ c., and fine to choice, $8\frac{1}{2}$ to $9\frac{1}{2}$ c.

Figs are offering in a small way for some select goods at 10 to 13c.

NUTS.

Nuts continue much as they were. We quote: Brazils, 8 to 9c.; shelled almonds, 18 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 24 to 25c.; filberts, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; and pecans, 8 to 10c.

CANNED GOODS.

The market is quiet and steady. Lobsters and mackerel are strong and prices have a further upward tendency, as already noted last week, owing to the small pack and light stocks here. Other lines are the same. We quote: Lobsters, \$6.50 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 80 to 90c. per doz.; peaches, \$1.90 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 85 to 90c. per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 90c. to \$1.10.

WINES AND SPIRITS.

There has been a good steady enquiry for wines and spirits during the week, both for domestic and foreign sorts. The first direct steamer from Charente and other Italian, French, and Spanish ports, is expected here by the last week of the month. Nothing definite is known of her lot, but it is expected that she will bring out about the usual quantity.

GREEN FRUIT.

A good active trade continues in green fruit and prices are fairly steady.

ORANGES—Jamaica oranges have sold rather easier at \$6.50 per bbl.

APPLES—Receipts of apples have been heavy this week and the market slow. We quote: Fancy fall, \$1.25 to \$2; Snows and Fameuse, \$2 to \$2.50.

LEMONS—These are selling well in view of high cost, which is fully maintained. We quote \$12 to \$15 per case.

BANANAS—Receipts are heavy and demand slow at 75c. to \$1.25 per bunch.

GRAPES—There have been fair arrivals and prices are steady, and we quote $3\frac{1}{2}$ to 5c. per lb. as to grade.

PEACHES—The only kind offering is Californian, which sell at \$1.25 to \$1.50 per box.

SPANISH ONIONS—A few more small lots have been received, and are selling at 70 to 80c. per crate.

SWEET POTATOES—Sell quietly at \$3.25 per barrel.

FISH.

The warm weather has been the reverse of beneficial to trade in fresh fish. Demand has been small for all lines, and, with the exception of fresh haddock, for which enquiry has been good, arrivals have been in excess of the demand. The arrivals of the latter have been light, and prices have ruled firm at 4 to $4\frac{1}{2}$ c. per lb. Fresh B.C. salmon have moved slowly at 12 to 13c. Trout and whitefish are quiet at 6 to 7c., and halibut 11 to 12c.

In pickled fish, large medium herrings are in large supply, and prices are easier, No. 1 large selling at \$4.50 to \$4.75, and No. 1 N.S. \$4.25 to \$4.50. No. 2 Labrador salmon are quoted from \$13 to \$13.50, and B.C. salmon \$10.50 to \$11. No. 2 mackerel are held at \$17 to \$17.50, and No. 1 green cod \$4.50 to \$4.75.

In prepared fish, the demand for dried cod is small at \$4.50 to \$4.75. Boneless cod, 6c. Smoked fish are arriving by express, and, for the season, the enquiry is fair. Canadian haddies sell at 7c. and Portland at 8c. Yarmouth bloaters are quoted at \$1, and kippered herring at \$1.75 per box. Smoked herring are selling lower at 8 to 10c.

Shell oysters are a free arrival, and the average quality is poor. Miramichi oysters are selling at \$2.25 to \$2.50, and hand-picked \$2.75 to \$3. Malpecques range from \$3.25 to \$5; Buctouche, hand-picked, \$4.50, and Carouquets, \$4.50 to \$4.75.

COUNTRY PRODUCE.

EGGS—The tone of the egg market is strong to-day, and prices advanced $\frac{1}{2}$ c. per dozen. The demand is fair and a moderately active business done at 12 $\frac{1}{2}$ to 13c. for choice candled stock, and at 11 to 11 $\frac{1}{2}$ c. for ordinary per dozen.

BEANS—The demand for beans continues slow, and the market is quiet at \$1.10 to \$1.25 per bushel for choice hand-picked in car lots.

POTATOES—The market for potatoes was steady. A fair business was transacted at 35 to 40c. per bag in car lots.

HOPS—There was no change in hops. Business was slow at 8 to 10c. for new and 3 to 6c. for old per lb., as to quality.

TALLOW—A fair jobbing trade is reported in tallow at 6 to $6\frac{1}{2}$ c. for prime refined, and at 5 to $5\frac{1}{4}$ c. for lower grades.

HAY—The hay market is quiet and firm. We quote: No. 1, \$10, and No. 2, \$9.

PROVISIONS.

There is no improvement in the local provision market to note. The demand for

VISITING..

The city be sure and call at the warehouse. The business will be wound up with little delay, by order of the liquidators. In meantime, desirable lines in Crockeryware, Glassware, China, Lamp Goods and Ornaments at very special prices.

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(In Liquidation.)

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TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the able in 10 minutes.
No Soaking. No Boiling. No Odor.

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GEORGE McWILLIAM. FRANK EVERIST.
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GENERAL... FRUIT
Commission Merchants
25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.

All orders will receive our best attention.

Sausage

You can increase your trade by supplying your customers with clean, fresh, appetising, and at the same time cheap, Sausage. The cold weather is the time for them. Also

**BRAWN, POTTED FEET,
HEAD-CHEESE, POTTED TONGUE,
ETC., ETC.**

F. W. FEARMAN
HAMILTON

Don't Try To Sell Any Other



The Foam Yeast Co., Ltd.
TORONTO

pork and lard is slow and prices rule about steady. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut mess, \$16 to \$16.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9 3/4 to 10 1/4 c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 7 1/4 to 7 3/4 c.

FLOUR, MEAL AND FEED.

A fair amount of business is transacted in flour and the market is moderately active at firm prices. We quote: Winter wheat, \$4 to \$4.25; spring wheat, patents, \$4.15; straight roller, \$3.50 to \$3.75; straight roller, bags, \$1.65 to \$1.80; extra, bags, \$1.50 to \$1.60; Manitoba strong bakers', \$3.90 to \$4.

There is no change in oatmeal, the demand being slow at steady prices. We quote: Standard, bbls., \$3.60 to \$3.70; granulated, bbls., \$3.70 to \$3.80; rolled oats, bbls., \$3.70 to \$3.80.

In feed a fairly active business is doing and values are unchanged. We quote: Bran, \$14.50 to \$15; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

BUTTER.

Active export buying has resulted in a sharp advance in the price of fall creamery butter of over 1 1/2 c. per lb. during the week. Business was done Monday at 19c., and it is claimed that this figure has been advanced up. The chief buying is for account of exporters, who have been free operators on the market. This strength of creamery has imparted a firmer tone to other butter, but there is little or nothing to note in dairy stock. We quote: Finest September creamery, 19c.; finest August creamery, 18 1/2 c.; Townships dairy, 14c.; finest Western dairy, 12 to 13c.

CHEESE.

The cheese market maintains its firm tone, and trading is being done steadily in fall makes at full figures. We quote: Finest Ontario, September, 8 to 8 3/4 c.; Finest Ontario, August, 7 3/4 c.; Finest Townships, 7 3/4 to 8c.; finest Quebec, September, 7 1/2 to 7 3/4 c.

ASHES.

There is a fair trade in ashes. Prices are steady. We quote: Firsts, \$4.05 to \$4.15; and seconds \$3.80 to \$3.85 for pots; pearls, \$4.80 to \$4.85.

MONTREAL NOTES.

Caverhill, Hughes & Co. offer this week barrel currants of good value ex Escalona.

Advices from California state that prices on the Coast are well maintained on raisins.

The advance in canned lobsters and mackerel, noted in our last, has been fully maintained.

The ss. Escalona has a small lot of 250 boxes Palermo lemons. They will go to the highest bidder.

Caverhill, Hughes & Co. loaded a shipment of Griffin & Skelly's 3 and 4-crown new California raisins this week.

O. Chartier, a bookkeeper for N. Quintal & Sons, was charged in the Police Court Monday with defrauding the firm out of \$800

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break. Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

— MAPLE SYRUP —

W. M. RYAN,
Toronto,

Pork Packer and Commission Merchant
Write for prices. A trial order will convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Coconuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
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Ham and Eggs
Pork and Beans

You can increase your trade by selling
Maple Leaf Brand of smoked meats. No
loss or waste.

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants
TORONTO

Has our traveller called on you

to receive your order
for all kinds of pure

MALT, WHITE WINE OR CIDER VINEGARS ?

If not, send in your order to us for the cheapest
and best Vinegar on the market.

THE DOVER VINEGAR WORKS
PORT DOVER, ONT.

by means of false entries. The accused pleaded not guilty, and the magistrate ordered an enquete.

A shipment of Griffin & Skelly's California raisins was turned into stock this week by Ransom, Forbes & Co.

L. Chaput, Sons & Co. are offering this week good brands of Valencia raisins, ex Escalona, at very moderate prices.

D. Hatton & Co. landed several shipments of smoked fish, such as haddies, Yarmouth bloaters and kippered herrings by express this week.

R. Greig & Co. sent out this week some good shipments of their Crown Brand Extracts to St. John, Halifax and other lower province points.

A carload of mixed Santa Clara plums and choice apricots is expected in the course of a fortnight by A. P. Tippet & Co. Enquiry for the latter is very good.

A. P. Tippet & Co. have advices of several carloads of new crop California raisins on the way. They are near at hand and the quality is said to be excellent.

Cables to Gillespie & Co. on Tuesday from Denia noted an advance of 1s. to 2s. in the value of raisins. Spot prices have not yet been influenced, but are apt to be.

R. Greig & Co. received the first word this week of their early shipments of Christmas confectionery specialties in cocoa and chocolate. They are expected to arrive ex ss. Grecian next week.

A large quantity of raw sugar arrived in port this afternoon on the barque Honolulu, from the East Indies. The cargo amounts to upwards of 3,000 tons, and is consigned to the St. Lawrence Sugar Refinery.

A. P. Tippet & Co. expect the arrival of a large shipment of Fry's cocoa and chocolates ex Memphis this week. This is the first of the Christmas lots. They also note liberal orders this week for Lazenby's tablet jellies.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Oct. 10, 1895.

THE Exhibition is a thing of the past. In every way it was a success, and not only those who attended, but those who made exhibits, are well pleased. Our retail stores have done a large business and the wholesale stores have at least seen a great many of these customers. Now there is excitement over the elections for the Provincial House, and for a week or so, particularly in certain parts of the province, it will affect business disadvantageously, but not generally.

In the markets there are some changes. Flour is held firmer, as is sugar. Beans continue to move off in price, while oatmeal and cornmeal are much lower. Raisins after a continual dropping have taken a turn and are quoted higher. There is little change in spices. Cream of tartar is still at high water mark. In dairy produce the feeling is firmer, particularly in butter.

OIL—Prices show no change. Prime Canadian continues to be sold at the reduction noted last week. An increasing business is reported. We quote: Best American, 22½c.; best Canadian, 21¼c.; prime, 17½c. No charge for barrels.

SALT—Another cargo of 6,000 sacks is to hand, which makes 12,000 landed here in the last three weeks, and another cargo is expected. Market is well supplied, however. A large part of the first cargo arriving was badly damaged. It is said some two hundred bags were empty and a larger number partly so. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

CANNED GOODS—Two more cars of salmon are to hand from the Coast. About 4 cars will be the stock received here. Some small lots of canned New Brunswick salmon are also to hand. Peaches are being offered rather lower, at least by some packers. Stocks are, however, light and the value is good. Many packers have withdrawn oysters, awaiting new pack. The packers have withdrawn peas and tomatoes. In all lines, except perhaps corned beef, prices are held firm. It is hoped the light stocks will lead to better profits. Prices are: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; corned beef, 2-lb. tins, \$2.60 to \$2.75; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$3; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.75.

DRIED FRUIT—Currants are scarce and some few old ones have been bought in New York to tide over stocks till new arrive, which will be in a few weeks, as invoices are now to hand. Raisins are reported up two shillings, but buyers have bought their stocks, and at low prices. It is yet to be seen what the quality will be. There is light enquiry for dried apples. Stocks are small, with no new to hand. Onions are rather lower with fair stocks here. Peanuts are quoted higher. Cleaned currants will be in larger demand this season than ever. We quote: Sultana raisins, 7 to 8c.; Valencia, 4c.; layers, 5c.; London layers, \$2 to \$2.25; California loose muscatels, 5 to 5½c.; currants, bbls., 3¼c.; half-case, 4c.; evaporated apples, 7½ to 8c.; dried apples, 5¼ to 6c.; dates, 4 to 4½c.; prunes, 4 to 5c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk, 6½c.; 1-lb. cartoons, 7½c.; Canadian onions, \$2.25 per bbl.; cocoanuts, \$4 per 100.

GREEN FRUIT—Large quantities of apples continue to arrive, and though auction sales are not numerous prices continue slow with light demand. If shippers would consign their apples to commission men in place of the schooner captains, making a warehouse of their vessels and selling from them, the apple market would be in a much better condition. It would work to the advantage of all parties concerned. In oranges those from the West Indies still have the market about to themselves. Lemons are more plentiful at the lower quotations. Malaga grapes are being received freely but the demand is light. Stocks of Canadian are light. Very few peaches arrived this week. Pears are also coming forward in smaller numbers. Quince, both Nova Scotia and American, are in the market. Cape Cod cranberries are opening cheaper than last season. Plums are out of the market. We quote: Peaches, \$2.50; pears, \$5 to \$7; California pears, \$3.50; apples, \$1 to \$2 per bbl.; lemons, \$7.50 to \$8; bananas, \$1 to \$2.50; grapes, 50 to 60c.; West India

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B.

ETC., ETC.

Wholesale trade only.

Cleaver's Toilet Soaps.
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Pyle's Pearlina.

C. & E. MACMICHAEL,

40 DOCK ST., ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured

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What Others Say

Not what we say concerning
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GOLDEN Finnan Haddies

Is the most convincing proof of their
superiority. Some brands are good,
others better, but the "Golden" is the
"Best." Order now for fall.

Wholesale by

P. BASKERVILLE & BROS.

Ottawa

FISH

GUARANTEED

After the 1st August there is a good demand for Salt Fish, pickled, dried, and smoked, but buyers, on account of warm weather, are afraid to handle. On all the lines which I offer I give a guarantee that fish will keep. Retailers, therefore, can order from wholesale dealers without danger of loss from fish spoiling.

Ask for Sealy's Guaranteed Fish

JOHN SEALY - St. John, N.B.

ASK FOR
MOTT'S

TWENTY
CARLOADS,
SOLD IN ONE WESTERN CITY



WATCH FOR THE SPECIAL TRAIN BEARING
THESE GOODS WEST WILL ADVISE IN THESE
COLUMNS WHEN TRAIN LEAVES PICTON
IT WILL BE BY FAR THE LARGEST TRAIN
OF CANNED GOODS EVER SENT ACROSS
THE CONTINENT

BOULTERS' PEERLESS
"LION" BRAND
CANNED GOODS

The sun
draws water



Maple Leaf brand can be
had from all wholesalers.

Without any apparent effort from all parts of the world.
You can draw trade just as easily with our

**Canned Meats,
Fruits and Vegetables**

They draw trade because they are good—just as good as it
is possible to make them. Guaranteed perfectly pure.

Delhi Canning Co.
DELHI, ONT.

oranges, \$5.50 to \$6 per bbl.; Malaga grapes, \$5 to \$6; quince, American, \$6; Cape Cod cranberries, \$7.

DAIRY PRODUCE—The feeling all around is rather better. Eggs advance rather slowly, and prices here are low compared with outside points. In butter there is a good demand at better prices, though high prices are not looked for at once. Creamery butter shows a better demand, particularly prints. In cheese, while the price for early is still very low, holders of later makes are rather firmer. Some Upper Canadian are on the market, in spite of the fact that so many were made in this province. It is reported that some sent from here to Montreal, and sold, brought very low figures. The West India market is rather better, but fully all it will take are being shipped; 8c. seems to be outside price from first hands, and a quantity could be bought at that figure. There is little prospect of higher figures. We quote: New cheese, 8½ to 9c.; new butter, 18c.; eggs, 12 to 12½c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

MOLASSES—There is a fair movement, and the demand for barrels is particularly good. A splendid New Orleans, in 40-gallon packages, is being sold here. Holders of all grades are firm. Syrup is in very light demand in this market. Some samples of fancy New Orleans were shown here this week, costing, 10 land, 36 to 37c., but the trade here is for cheaper values. We quote: Barbadoes, 32 to 34c.; St. Croix, 32 to 33c.; Porto Rico, 34 to 36c.; syrup, 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—There was a good demand during the week, and though prices have shown little or no change, there is a decidedly firmer feeling, and prices must go higher, but, as is always the case, our market is very slow to respond. We quote: Granulated, 4½ to 4¾c.; yellow, 3½ to 3¾c.; Paris lump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH—There has been a good business done during the week, and the feeling is that prices have reached low water mark. There is a fairly large stock of shad here at low figures and extra quality. Canso herring are also good and very low. Smoked, however, still continue with but fair sale and low price. In boneless fish, though there is a good demand, it is hardly what is looked for at this season. In shredded codfish, the Nova Scotia goods are taking the place of the American and giving good satisfaction. We quote: Medium cod, \$3.35 to \$3.50; large, \$3.70 to \$3.75; small, \$2.50 to \$2.75; pollock, \$1.40; bay herring, \$1.25 to \$1.30; Grand Manan, \$1.40; ripplings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoidy River, \$2.50 to \$2.60; smoked, 5 to 6c.; shad, half-bbl, pickle, \$4.75 to \$5; Canso, \$4.50 to \$5.

PROVISIONS—There is a fair quantity moving, the demand for pork being better than for beef. In lard we mark prices lower. A good business is looked for during the month. We quote: Clear pork, \$16.50 to \$17.50; mess, \$15.50 to \$16.50; plate beef, \$13.10 to \$14; pure lard, 9 to 9½c.; compound lard, 8c.; cotolene, 9¼ to 9¾c.; rolls, 9 to 9½c.; beef, half bbls., \$7.

FLOUR, MEAL AND FEED—In flour the feeling is firmer, and though prices show no change, at least the downward movement is stopped and the tendency is the other way. Oatmeal has gone off very quickly, the decline being about \$1. Beans, owing to stocks held when prices declined, have not yet settled to where they should, but the lower

priced ones will likely arrive during the week. Cornmeal is also lower and easy, but the low price of oats is affecting the full demand the prices would seem to point to. Hay is firm and country holders are rather above the market. Feed is easier. We quote: Manitoba, \$4.70; best Ontario, \$4 to \$4.10; medium, \$3.75 to \$3.80; oatmeal, \$3.70 to \$3.75; cornmeal, \$2.40 to \$2.50; middlings, \$2.4 on track; bran, \$2.2 to \$2.3; hand-picked beans, \$1.55 to \$1.60; prime, \$1.25 to \$1.30; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$11.50 to \$12; oats, 33 to 35c.

ST. JOHN NOTES.

Cheese factory men attending the Exhibition all report having lost money. The make of September has been much shortened owing to the market. Factories when possible, are making butter.

THE CANADIAN GROCER acknowledges a very suggestive card received from Theo. Estabrooks, advertising their Red Rose blend. It is in the shape of a monkey and reads: "Don't monkey with the drink question. Use Red Rose blend."

Thos. Gorman has this week received a splendid lot of Canso herring.

Northrup & Co. are in receipt of a number of repeat orders for their golden finnan haddie. It is a seller.

In the Agricultural building at the Exhibition this week D. A. McPherson, of Lancaster, and Wm. Johnston, of Montreal, gave addresses on the advantages of cold storage. Our merchants and farmers begin to feel their need along this line very much, and a cold storage warehouse is not far in the future.

James Patterson has in stock some extra rippling and wolves herring. They are much better quality than bay, and are well worth the difference in price.

The following is from Charlottetown, P.E.I.: In produce the demand is light and prospects are not such as to gladden holders, particularly in some lines, as oats and potatoes. Hides are off to 5 to 6c. Butter, in good demand, 17 to 19c.; eggs, 9 to 11c.; beef, 5 to 7c.; mutton, 6 to 8c.; hay, 35c.; oats, 28c.; potatoes, 16 to 18c.

WEST INDIES IMPORTS.

Ex Taymouth Castle, from Demerara—1 case crab oil, Miss Salmon. From Trinidad—159 bags coconuts, Moren & Ewin; 246 ditto, C. M. Bostwick & Co.; 585 ditto, Geo. Mission & Co.; 100 ditto, T. H. Estabrooks; quantity old iron, 24 bbls. old metal, order. From Barbados—2 cases, H. G. Burton. From Dominica—9 bbls. oranges, N & M. Smith; 9 bbls. ditto, Musgrave & Co.; 1 box ditto, 6 bbls. limes, G. P. Mitchell & Son; 10 bbls. oranges, A Malcolm; 32 ditto, McCavour & Co.; 25 ditto, order, 70 bbls. pickled limes, J. S. VanLear & Co. From Antigua—10 puncheons, 4 half-puncheons molasses, T. H. Estabrook & Son. From St. Kitts—3 bundles hides, J. H. McRobbie & Co.; 2 bbls. old metal, J. Sealy; 18 bundles hides, order; 4 bbls. oranges, order. Ex Geniera, from Boston—10 bbls., 30 half-bbls. flour, G. Bent & Sons; 40 bbls. oil, W. F. Hatheway; 12 bbls. coal dust, Emerson & Fisher.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Oct. 10, 1895.

THE general tone of trade is not at all discouraging, except on the island of Cap Breton, where the Dominion Coal Company have a monopoly. Several merchants have been driven out of business there on account of the company owning and operating its own stores, the miners having no other option than to deal with the company. Reports from Prince Edward Island are very good, while an excellent trade is being done on the western shore.

A central creamery is to be erected at Charlottetown. At a meeting recently held it was decided to form a joint stock company for that purpose. The cold storage agitation at Charlottetown has apparently cooled down for the present.

BREADSTUFFS—There is a decided tone of improvement in flour. The advance here runs from 20 to 40c. per bbl.

OATS—Oats are a little stronger. P. E. Island stock is beginning to come in, about 1,000 bags being received this week.

GREEN FRUIT—Receipts of good apples continue light and prices are good. Fall fruit is coming in freely and selling low. Repacked sweet Jamaica oranges are worth \$8 to \$9 per barrel. Bananas have advanced 25c. per bunch. Some green Almeria grapes have arrived in good order. Lemons continue high and of poor quality.

BUTTER—There is a medium enquiry for factory at 20c. Dairy is in small supply, with limited demand, at 15 to 18c. in small tubs.

EGGS—Stiffer prices are looked for in eggs. Considerable business is being done here at 13c.

PRODUCE—P. E. Island oats are worth 37 to 38c. with fair demand. Potatoes are selling at 30 to 35c. No cargos have arrived from P. E. Island as yet.

CANNED GOODS—Cutting is reported in both fruit and vegetables. New peas are \$1; corn, 90 to 95c, and tomatoes, \$1 for standard packs. Peas are lower and peaches higher.

PROVISIONS—There is no change in the provision market. Lard is jobbing at 10 to 10½c. for pure in pails.

DRIED FRUITS—Quotations in dry fruits are a little lower. Jobbers are placing their orders to arrive.

CHEESE—The local cheese market shows no change for the better. Considerable business has been done at 9c.

FISHSTUFFS—There is very little change in the fish market. West India herrings are still going down. A large amount of dried and pickled was shipped to Boston last Saturday.

MOLASSES—The stock of molasses on hand at this port is equal to that of last year, and it looks as if there will be no surplus stock. The advance in sugar is calculated to help molasses out considerably. The demand is good.

SUGAR—The advance reported from Montreal this week has stiffened the market somewhat. There is an advance of an eighth and it may go higher before another week. There is a fairly good demand, and jobbers' stocks are reported small.

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST. TORONTO.

Good profit on an article that "might sell,"
and doesn't, turns into dead loss. . . .
But good profit, on an article in demand like
our well-known

EUREKA CRUSHED COFFEE

Packed in One Gal-
lon pails, 5 pounds
each, 20c. a lb.

Packed in Half Gal-
lon pails, 2 pounds
each, 22c. a lb.

being continuous and steady profit, soon rolls
up into pleasing amounts.
This Coffee is packed in strongly made, thick
tin, milk pails without extra cost.

Write us or
look out for
our Agents.

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST. TORONTO.

WHAT IS A LETTER ?

MOST people have supposed that anything sealed against inspection and delivered to the post office constituted in effect a "letter," which, at the regulation rate of two-cent postage per ounce the mail service would be obliged to forward to its destination. So far as the domestic service is concerned, this supposition may be correct, and would seem to be implied by the wording of official decisions, which declare that "all matter, sealed or otherwise, closed against inspection is also of the first class." But with the foreign mail service, at least, the condition is different. A provision in the postal treaty specifies that letters "in their usual and ordinary form" are to be forwarded at a given rate. Just what constituted the "usual and ordinary form" has not till now been defined and officially declared, and this is the way in which the definition was brought out :

A Boston architect offered at the post-office in that city a sealed roll addressed to the Commissioner of Patents at Ottawa, Canada, on which the proper amount of postage, at letter rates, had been paid. The clerk in charge of the window declined to receive the roll as a letter, and, on the matter being referred to him, Postmaster Coveney decided that the term letter is to be construed to mean and embrace sealed pack-

ages consisting of an envelope of any size, but flat, as is the usual letter. The objector did not think that this ruling and definition of a letter was correct, and gave his opinion that a letter "was a package containing personal matter of no saleable value."

The matter being referred to the authorities at Washington for decision, the Superintendent of Foreign Mails, in due time, forwarded a decision embodying the joint opinions of Canadian and American postal authorities, to the effect that "the term letter, in its usual and ordinary form, is to be construed to embrace sealed packages consisting of an envelope of any size, but of the usual letter shape, and its contents; but that rolls or a package not enclosed in an 'envelope,' as the word envelope is generally used, cannot be considered to be 'a letter in its usual and ordinary form.' A sealed package in the form of a roll is, therefore, not entitled to transmission in the mails, exchanged between the United States and Canada, and your office was correct in declining to receive the sealed roll mentioned." This would seem to settle the matter as to what constitutes a letter within the meaning of our postal treaties.—Paper World.

GRENOBLE WALNUT CROP.

Late advices from the Grenoble district state that the walnut crop will be retarded by the long-continued drouth, so that buyers who had expected deliveries by steamer sailing about the first of November will have

to wait, as there will be no shipments made from Genoa before November 21. The crop will be considerably less than the original estimates, this letter says; will be small in size, but of good quality.

LATE BUSINESS CHANGES.

Henry J. Miller has started a grocery business at Hamilton, Ont.—The name of "The Ontario People's Salt Manufacturing Co., Ltd.," has been changed to "The Ontario People's Salt and Soda Co., Ltd."—R. H. Mann, grocer, Sarnia, Ont., has assigned to Geo. C. English.—Hammond & Offord, bakers and confectioners, Toronto, have assigned to R. Tew.—James E. Bryan and Robert Patterson, of Coaticook, Que., have gone into partnership as bakers under the style Bryan & Patterson.—Z. Bernier, general store, L'Islet, Que., has offered to compromise.—Loughman & Co., grocers and ship chandlers, Montreal, have assigned, with D. Anderson as provisional guardian, to Thais Bedout, wife of Alexis Patenaude, is proprietress of A. Patenaude & Co., traders, Montreal.—The stock of P. Saxe & Co., grocers, Montreal, is sold.—D'Aguin, Girouard & Proulx, general store, St. Thomas, Que., have dissolved.—T. Duphily, general store, Vercheres, Que., has assigned.—The assets of C. J. Draper, general store, Waterville, Que., are to be sold by auction on October 14.—Marie L. Lambert, wife of L. J. W. Cloutier, is proprietress of Cloutier & Co., traders, Weedon, Que.—The Okanagan Flour Mills Co., Armstrong, B.C., has been incorporated.

WE WANT To make arrangements with one grocer in each town in Ontario to buy their

**Teas, Coffees, Spices
Baking Powders
and Groceries**

From us by correspondence only. We can sell you for the cash discounts for spot cash. Our cash buyers will be able to sell all their competitors. Write us.

LUMSDEN BROS.,
Hamilton, Ont.

Your Customers

Wish you would sell them

"KENT"

.. GOODS

The
Kent Canning & Pickling Co.
Chatham, Ont.

**Most
Excellent
Coffee**



A pure, high-grade berry at a popular price.

Trial Order Solicited.

**Fine, New
Eleme Figs**

3 row and 4 row.
Splendid value—cheap.

JOHN SLOAN & CO.
TORONTO

A Want Supplied

McAlpin Tobacco Co. are enclosing a patent Pipe Sifter in each 10c. package **Tonka Smoking Mixture.** This insures a free, dry smoke.

They are also making their celebrated **Beaver Chewing** in thin plugs—8 oz. each—which is an advantage to dealer and consumer.

Order a sample package of each from your wholesale dealer.

NEW FILBERTS

Now in store.

UNICORN PRUNES

Special quotations for large quantities.

Warren Bros. & Boomer

35 and 37 Front St. E.
TORONTO - ONT.

NOW IN STORE

Choice Eleme Figs

10 lbs. and 14 oz. boxes.

New Filiatra Currants

Barrels and half-barrels.

New Almond Nuts

Get our quotations before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS
49 Front St. E. TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples eyeless and coreless "Extra."

Martin Wagner's Pineapples eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand" Strawberries.

Shredded Codfish, "pkges." Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

40% Profit.

Supreme Soap Gives 40% Profit.

Wonderful Gives 40% Profit.

Our Own Electric Gives 35% Profit.

Sunflower Gives 35% Profit.

Manufactured by

P. M. LAWRASON, LONDON Ont.

Sold by all Leading Wholesale Grocers.
Get Prices.

New Currants

CHOICEST **I** VOSTIZZA

"Crescent" Brand.

FINE FILIATRA (Our Quality)

Half-cases, cases, barrels and half-barrels

Now in store.

PERKINS, INCE & Co.

TORONTO.

CHOICE NEW

Currants

SULTANAS, AND

VALENCIA RAISINS

: : : IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

OPEN PAN SALT

This We Can Demonstrate. Write Us.

ESTATE OF T. T. COLEMAN, - SEAFORTH.

Is a purer, stronger salt than that made by any other process.

DEPARTMENT STORES AND PRINTS.

THERE has been a strong feeling amongst the retail trade generally because certain large departmental stores, like Eaton's, of Toronto, and Carsley's, of Montreal, were to be put on the list to buy Canadian prints at the same prices as the wholesale trade. There were a few other houses so favored also, but they are not known as price cutters, and being large buyers their competitors raised no objection.

It now appears as if the departmental stores would not take advantage of their position which enables them to buy at wholesale prices. It has its drawbacks. In return for this privilege the selling agents of the mills require them to sign an agreement not to sell below the prices fixed for jobbers to sell to retailers. They do not want to be bound not to cut. They would, no doubt, be quite willing to sign such an arrangement in so far as it applies to the better grades of goods, for prices of these are not usually cut, but they are not prepared to make any agreement on the cheaper qualities. They will, therefore, not be able to buy prints at any better prices than other retailers. If they cut prices they will lose money. Some of the favored retailers—those who are not price cutters—have already signed the agreement.

Samples will be put on the market this week and buyers will begin placing orders for next spring's trade.

CALIFORNIA RAISINS.

Now that the new crop of California raisins is beginning to come into this market, buyers will do well to be on their guard against inferior goods. Certain of our American friends are none too scrupulous as to keeping up the grade and standard of goods shipped, as no doubt some of our readers have already learned, and except in the case of absolutely reliable firms, the brand 3-crown and 4-crown may mean anything at all. A little difference in the size of the sieves may make fully 10 per cent. difference in the size of the raisins graded under both heads.

In view of the favorable way in which California raisins have been received in Canada, it would certainly be a most deplorable thing to see a similar course followed as has been done in the case of Valencia fruit, of which the most vile quality has been shipped to this market simply because buyers would insist upon getting low prices. You

cannot have the best goods simply at the cost of production, and whenever exceptionally low offers are made buyers may well look out.

There is but little danger in ordering standard brands, such as those packed by the Griffin & Skelly Co., and other high class firms, and we strongly recommend our readers to keep this in mind.

TWO NEW STARCHES.

The Edwardsburg Starch Co., Ltd., are placing two new lines of starch on the market. One is Silver Gloss, in 6-lb. tin canisters, and the other is named Benson's Enamel Starch. The former is put up in tins handsomely labeled. The labels are assorted, they being in four different colors. There are eight tins to a case. The tins are fitted with a sliding top. Benson's Enamel Starch is a cold water starch, and it is put up in boxes of 40 packages. The package of this starch is embossed and is very handsome, and a fac simile of the front of this package serves as the back cover of the new price list which the firm has just issued. The Silver Gloss Starch sells to the retailer at 7c. per lb., and the cold water starch at \$3 per box.

ADVANCE IN COTTONS AND WOOLENS.

The Canadian Colored Cotton Mills on Monday advanced all shirtings, cottonades, and the heavy numbers of denims, and most lines of tickings, flannelettes, gingham, carpet warp, and cottonade fents, 5 per cent.

In all yarns and twines prices have gone up 5 per cent.

All Campbellford and most other grey flannels have been put up 1½c. a yard, and leading manufacturers of tweeds are asking 2½c. a yard advance.

CHEAP "JOHNS."

DEAR GROCER,—I was much pleased to note your remarks in reference to the above "article," and am quite sure an incalculable injury has been done to the trade by the class of men referred to, and their style in too many cases is endorsed by the houses they represent. Demoralization has certainly taken the place of legitimate trade, but I do honestly believe that this style of doing business is on the wane, and that soon the Snap Salesman will be a "thing" of the past.

Experience has taught us that the houses and travelers who grow so much in their

own estimation that no one else is "in it" have but one ending—the sacrifices they make cannot be made up, and ruin follows. This is an age of the "survival of the fittest." The steady, reliable and competent must win in the race with the incompetent and windy ones.

OLD TRAVELER.

THE CREDIT SYSTEM.

A daily paper has the following pertinent remarks about the credit system: "The bane of the grocery business is the credit system. This seems to be a necessary evil, and it hits every retail grocer, and through him every wholesale grocer, and it hits every man who pays his grocery bills. A man who is working on a salary and gets his pay once a week, asks his grocer to trust him. If the grocer should refuse, he knows that another man in the business on the next corner would get the fellow's trade. After a while there comes a pay day when the customer does not pay his bill. Perhaps he pays part of it and leaves a balance. The next week the debt grows bigger. The grocer also trusts the man who gets his pay once a month. He doesn't dare discriminate against him. After a while there is such a number of delinquents that he is unable to meet his bills, and the wholesale dealer has to carry him along. His debt to the wholesale dealer grows to \$300 or \$400 or \$500 before he realizes it. Of course, if a grocer must trust, he must add something to his prices to account for what he loses through bad accounts, and every customer who pays cash necessarily, if unwillingly, contributes to the support of the deadbeats. In the natural course of business this burden distributes itself quite widely."

FORMING CHARACTERS.

No one can detach himself from his connection. There is no sequestered spot in the universe, no dark niche along the disk of non-existence, to which he can retreat from his relations to others, where he can withdraw the influence of his existence upon the moral destiny of the world; everywhere his presence or his absence will be felt, everywhere he will have companions, who will be better or worse for his influence. It is an old saying, and one of fearful and fathomless import, that we are forming characters for eternity. Forming characters! Whose? Our own or others? Both—and in that momentous fact lies the peril and responsibility of our existence. Who is sufficient for the thought? Thousands of my fellow-beings will yearly enter eternity, with characters differing from those they would have carried thither had I never lived. The sunlight of that world will reveal my finger-marks in their primary formations, and in their successive strata of thought and life.—Elihu Burritt.

POINTS FOR CLERKS.

JUSEPE RIBERA, a celebrated painter of the seventeenth century, was an example of genius which succeeds through infinite perseverance and tireless industry, remarks an exchange. When he was at the height of his success and popularity he never gave up his habits of close application.

Ribera gave brilliant social entertainments, which were attended by the aristocracy of Naples. He was present at these parties, but he seldom did the honors. He would walk about by himself, or sit looking on for hours, and no one ventured to disturb his meditations.

It often happened that, struck by the face of some guest, he would sketch it then and there, and no one thought of resenting this somewhat eccentric proceeding for a host.

The story of his experience with two amateur alchemists is more or less familiar, but will bear repetition. Two Spanish officers called upon him, and, as his compatriots, he welcomed them cordially. The men tried to engage him in a speculation.

They told him that for years they had been studying alchemy, that costly experiments had exhausted their funds, and that to utilize their wonderful discoveries they were now in need of a large loan of money to buy apparatus.

"Then, gentlemen, you have discovered the famous philosopher's stone? You possess the secret of making gold?" asked Ribera.

"We will prove it to you," they replied. "If you will assist us we shall all be rich."

"I thank you," said the artist, "but I, too, have the secret of making gold. I will show you. But first allow me to finish the picture I was at work on when you came."

The men waited, much mystified, and Ribera finished his picture and sent it away to a dealer. Presently the messenger returned and handed him the price of the picture, 400 ducats. "What did I tell you, gentlemen? Here is the kind of gold that I can make. Isn't it the best kind?"

There was nothing more to say to a man who was willing to work for his money, and could show such tangible proof of the excellence of his methods.

DEATH OF JAMES SCOTT.

James Scott, one of Halifax's best known and most highly esteemed citizens, died on Oct. 4. The news, though not unexpected, will be heard with deep regret. In 1846 Mr. Scott succeeded to the business of his former employer, Hugh Campbell, and, for half a century, has carried on the high class grocery and liquor business known as the Army and Navy Depot, doing the principal retail business in that line in the city. For the whole of that time the firm enjoyed the patronage of the military and naval commanders, the

regimental messes, the ships of war, etc., as well as the Governors of the province; and in the old days this was not only one of the largest, but also one of the most prosperous establishments in the city; and Mr. Scott was one of the most successful business men of the place. He built the palatial residence on Pleasant street, now owned by Judge Townsend. Even to-day there is no finer house in Halifax. After disposing of his residence to Judge Townsend, Mr. Scott removed to Queen street, where he has since resided. Mr. Scott was a merchant "of the old school," and enjoyed the respect and esteem, not only of the large circle of people with whom he did business, but of everyone who knew him, and his death will be very much regretted.

REDUCTION IN OSWEGO STARCH.

T. Kingsford & Son, the starch manufacturers, Oswego, N. Y., announce a decline of $\frac{1}{4}$ c. per lb. in the price of their starches. Quotations are now: Silver Gloss starch—40-lb. boxes, 1-lb. packages, new wrappers, $8\frac{1}{4}$ c.; 6-lb. boxes, sliding covers (12 boxes each crate), $8\frac{3}{4}$ c. Pure starch—48-lb. boxes, 16 3-lb. paper boxes, $7\frac{1}{4}$ c. Oswego corn starch (for puddings, custards, etc.)—40-lb. boxes, 1-lb. packages, $7\frac{3}{4}$ c. Ontario starch—36 lb. to 45-lb. boxes, 6 bundles, $6\frac{1}{4}$ c. Starch in barrels—Silver Gloss starch, $7\frac{3}{4}$ c.;

For the Lunch and Breakfast Table . . .

For Soups, Gravies, Curries, Fish, Game, etc. Used for the Lunch and Breakfast as Sandwiches.

CANADIAN TOMATO CHUTNEE

Highly recommended by H.R.H. Princess Louise and by late Sir John A. Macdonald.

Sold by Davidson & Hay, Toronto; Davidson Bros., Halifax; Whitehead & Turner, Quebec; J. Carman & Co., Winnipeg, and other leading wholesalers.

Prepared by M. P. CARD

GUELPH, ONT.

THE . . .

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

pure starch, $6\frac{1}{4}$ c. Prices guaranteed. Address all orders to T. Kingsford & Son, Oswego, N. Y.

LATER TRADE NEWS.

A car of Kent tomatoes is in store with the Eby, Blain Co., Ltd.

The Eby, Blain Co., Ltd., have a shipment of "Lion" brand jams in 2, 5 and 7 lb. fancy tins, and 7 and 14 lb. pails, assorted flavors.

Brosseau & Co., Bonsecours street, Montreal, vinegar manufacturers, are going into the packing business. They are now putting up tomatoes.

The Eby, Blain Co., Ltd., have a large shipment of Rogers' F.O.S. Valencia's finest selected, and Ondara layers arriving early next week.

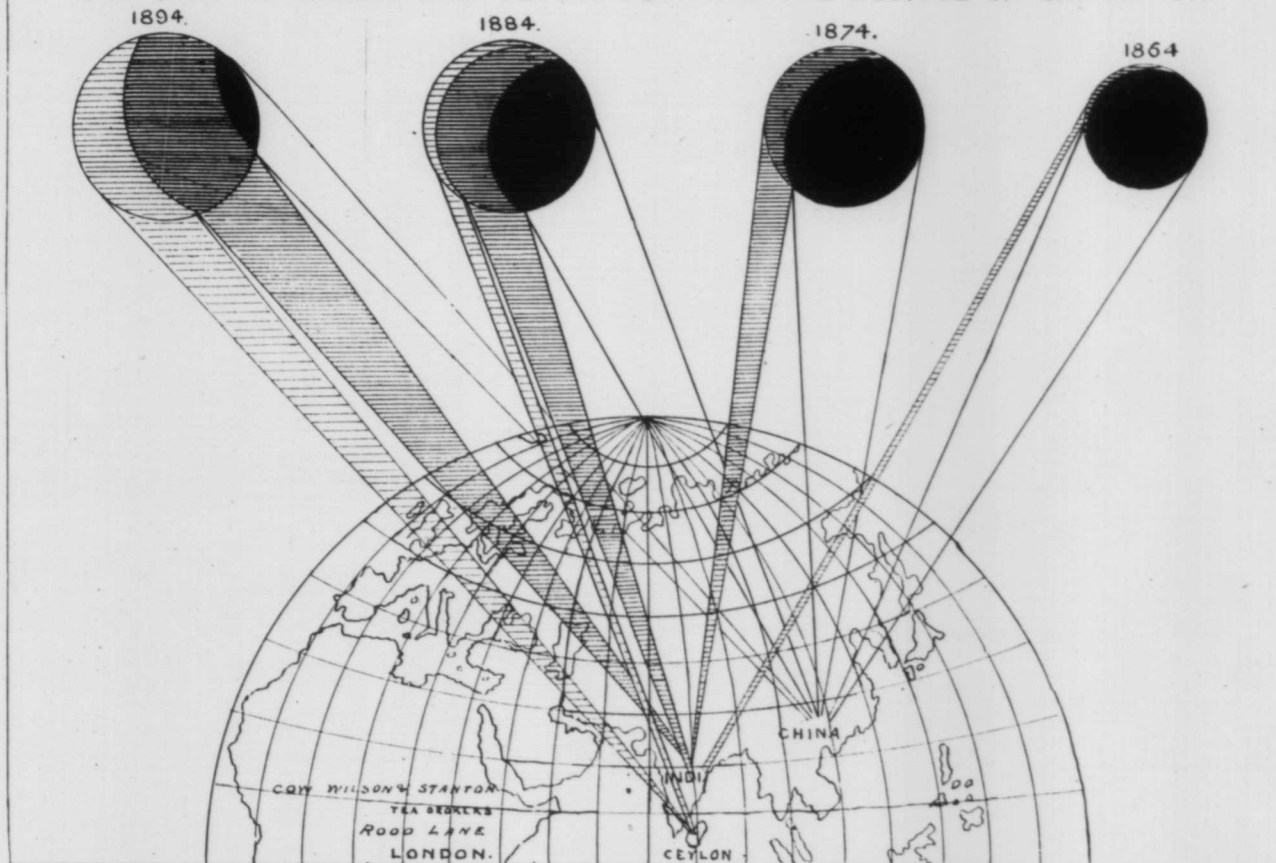
The commercial treaty between France and Great Britain, relating to trade between France and the Dominion of Canada, was ratified on Saturday.

The Canadian Pacific Railway will open an office in Calcutta, India. Sydney Haywood, who has been with the company in Canada for eight years, left last week to take charge.

BUSINESS CHANCE.

A RARE CHANCE (OWING TO DISSOLUTION) for good, live man, with from \$4,000 to \$5,000, to obtain managing partnership in large, first-class, old-established, spot cash, general business, in best town in North-western Ontario. Only party with experience, a good office man, buyer, and all round hustler, need write. Address in first instance, "CASH," care of CANADIAN GROCER, TORONTO. (42)

THE RISE OF INDIAN AND CEYLON TEA AND THE ECLIPSE OF CHINA TEA



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED

▨ REPRESENTS INDIAN TEA. □ REPRESENTS CEYLON TEA. ■ REPRESENTS CHINA TEA

THE **ECLIPSE**

Almost complete.

Ceylon
... Teas

Shipments to countries outside of Great Britain:

	1890 Lbs.	1894 Lbs.
Australia.....	2,500,000	7,400,000
United States.....	500,000	1,300,000
Turkey and Persia.....	100,000	800,000
Canada.....	200,000	1,100,000
Russia and Germany.....	500,000	2,100,000
All other countries.....	700,000	2,000,000
	4,500,000	14,800,000

IN FIVE YEARS FROM NOW

Ceylon Teas

WILL "RULE THE WORLD" . . .

People want the pure, wholesome, clean, machine-made teas of Ceylon, in preference to the "cheap, hand-made stuff of the unclean celestial."

Ceylon Teas are purer
Ceylon Teas are cleaner
Ceylon Teas pay you better to handle

If you are WISE you will
buy Ceylon Teas

WHERE ARE WE AT?

Under the above caption, The Petrolea Advertiser has this to say:

"Our oil producers are drifting back into the same old rut which has so often proved disastrous to their best interests in the past. We refer to the direct delivery system.

"The tanking companies were formed, with an investment of over \$100,000, for the purpose of protecting the producer from any undue advantage which the refiner might take as occasion arose; to promote an exchange where a healthy speculative market would ensure good prices for the raw material; and to gain a fair remuneration for capital invested and brains and labor expended. These companies had a right to expect that their enterprise would be liberally patronized and their object appreciated. Has this been done? What are the producers doing to-day? Have they not already suffered enough from the insane system of direct delivery? It would seem not, for the exchange is practically dead, and direct delivery is once more the order of the day. Do they expect the refiners to pose as philanthropists? As a matter of fact, are they not rather playing with fire? Prices are all right now, and crude is as high as it is advisable to put it, but the time will come when there will be a surplus, and with the exchange abolished, may we not reasonably suppose that the refiners will put down the price to whatever figure they like? The tanking companies and the exchange are the only true safeguards for the producers, and they will some day bitterly regret having so ruthlessly thrown them away."

THAT "FILLED" CHEESE CHARGE.

The North British Agriculturist has made amends, as we anticipated it would, for its baseless charge against Canadian cheese. It says at the close of an explanatory editorial:

There can be absolutely no question whatever as to Canadian cheese being altogether "above suspicion" so far as the use of adulterants is concerned. We again express our regret at having through inadvertence made a grave but wholly unfounded charge—which charge, however, has resulted in emphasising the facts as to the rigorous measures adopted by the Dominion Government, at the instance of the Canadian cheese industry, to preclude the possibility of the adulterated article being manufactured in the Dominion.

The Times, which quoted the charge, also welcomes the refutation. It says:

The hope which we expressed when the statement was first circulated that it would prove unfounded is thus fulfilled, and the prompt action of the Dominion Government in contradicting an erroneous assertion which could not have been other than inimical to the interests of an honestly conducted industry will be welcomed by all who have watched the steady growth of the Cheddar cheese trade of Canada.

Those who wish to see Canadian products take a second place on British markets must beat them in fair and open market. Hitting below the belt does not pay in these days of the telegraph.—Canadian Gazette, London, Eng.

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter.
Adams & Sons Co., 11 and 13 Jarvis St., Toronto.

**BROOMS...****BROOMS****OUR BRANDS:**

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

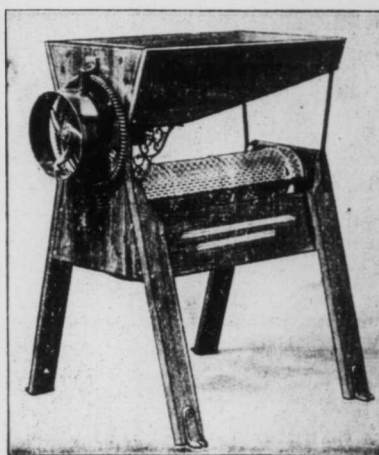
A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.**FIX THIS FACT IN YOUR MEMORY****JOHNSTON'S
FLUID BEEF****... STRENGTHENS****Satisfied Customers**

Are the foundation of success.

Look at the list of Grocers in Manitoba alone who are using The Grocers' Fruit Improver: Hudson Bay Co., Portage La Prairie; W. H. Stone, Winnipeg; J. A. McKercher, Winnipeg; Geo. Hague, Winnipeg; John Dyke, Winnipeg; A. Gibson, Winnipeg; A. McDonald, Winnipeg; W. J. Boyd, Winnipeg; A. R. Christie, Winnipeg; Coltart & Hendry, Winnipeg; Smith & Burton, Brandon; T. A. Garland, Portage La Prairie; R. J. Gilliland, Portage La Prairie; The Davidson Co., Neepawa; Standing & Co., Belmont; J. F. Fumerston, Glenboro.

Before placing your order, write any of these Grocers for particulars. They are Live Hustlers who know a good thing when they see it, and will cheerfully give you their advice.

PRICE, \$12.00.**W. P. Ryan, 309 King W, Toronto, Ont.****JOHN MOUAT**Northwest
Representative**WINNIPEG**

WAR PRICES.

Interesting figures as to the high prices charged for the necessaries of life at the close of the war of the rebellion are afforded by several old account books recently found hidden away in the attic of his store by groceryman James H. Stivers, Stonington, Ct., according to a contemporary. They are the books of the old Union Association, which was formed in 1858, and conducted the busi-

ness at the store which ever since that time has been known as the Union store. The business was conducted in the building now occupied by Mr. Stivers.

The first directors of the association were B. F. States, Gurdon B. Smith, Billings Burch, Daniel P. Collins, Gurdon Pendleton and Horace W. Vail. John Moore was the first secretary, and Hiram Shaw was clerk and storekeeper. These officers were elected at a meeting held Feb. 1, 1858.

According to the books just pulled out of the attic, flour was selling at \$16 per barrel, kerosene oil at \$1 per gallon, molasses at \$1.60 per gallon, tea at \$1.40 per pound, sugar of the finer grade at 4¼ pounds for \$1, lemons 5c. each, and other goods at correspondingly high prices. The books are peculiarly interesting at this time, and a perusal of them leaves upon the mind of the reader a notion that we are not badly off at the present time after all, notwithstanding a year or two of business depression.

ARTICLES FOR SALE.

Advertisements under this heading, two cents per word each insertion, payable in advance.

ONE NATIONAL CASH REGISTER, NICKEL-plated, in excellent condition, used but a short time. J. D. BURK, Amherstburg. (41)

HANDSOME NATIONAL CASH REGISTER. Nickel-plated. Price, one half. Cost \$250. A bargain. Address "SELLER," care CANADIAN GROCER. (41)

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

WESTERN

Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - - \$2,000,000.00
Assets, over - - - 2,375,000.00
Annual Income - - - 2,200,000.00

Head Office: TORONTO, ONT.

Geo. A. Cox, President. J. J. KENNY, Vice-President.
C. C. FOSTER, Secretary.

GOLDEN DIANA

The pick of the Canadian Vintage.

Manufactured by
Ontario Grape Growing and Wine Mfg. Co.
St. Catharines, Ont.

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

BROWN & POLSON'S

WITH MILK, EXCELLENT FOR CHILDREN AND INVALIDS. MAKES DAINTY DISHES FOR BREAKFAST, DINNER & SUPPER.

CORN FLOUR

NO PACKET GENUINE WITHOUT THESE SIGNATURES—

John Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

*It depends
on the process . .*

Used in the manufacture of salt whether the production is of the highest grade or not. The "Vacuum" process of making salt is the modern improvement on the old "open pan" system. It makes a finer and purer salt, more readily dissolved and very even in crystal. That's why we adopted it. We wanted to drive the imported salts, which the "open pan" system had let in, out of Canada. Not one-twentieth of the amount of imported salt is sold here now, that was eighteen months ago, and in six months more it will be a thing of the past. We can give you a better article, put up in all the ordinary packages for Dairy and Table use. Any traveler can take your order for

WINDSOR TABLE or DAIRY SALT

Windsor Salt Works - Windsor, Ont.
Toronto Salt Works - Toronto Agents.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

J. A. KILLACKEY, grocer, Toronto, has compromised at 30 cents on the dollar.

Hector Leber, grocer, Montreal, has assigned.

J. Dagenais & Co., grocers, Montreal, have compromised at 25c.

J. Lavallee, general store, St. Aime, Que., has assigned to Kent & Turcotte.

Hickman & Co., grocers, Toronto, have assigned to Henry Barber & Co.

W. La Framboise, confectioner, Quebec, has assigned to Paradis & Jobin.

Theophile Dufilly, general store, Vercheres, Que., wants to compromise at 25c.

Octave Chandonnet, general store, St. Pierre les Becquets, Que., has assigned.

Louis St. Pierre, general store, Chateau Richer, Que., has assigned to Paradis & Wilson.

John S. Williams, trader, Kowloon, Que., has assigned. Creditors will meet on October 17.

The creditors of Hammond & Offord, bakers and confectioners, Toronto, have been called together.

Manchee, Wilson & Adamson, manufacturers mouldings, etc., Toronto, have assigned to Henry Barber & Co.

C. W. Laing & Co., general store and beading mill, Bright, Ont., have assigned to Henry Barber & Co., Toronto.

The Standard Milk Co. of Ontario, (Ltd.), Toronto, have given a mortgage deed of trust to Hy. W. Barber for \$3,000.

PARTNERSHIPS FORMED AND DISSOLVED.

The Dominion Cold Storage Co., Toronto, has been incorporated.

Tessier & Laurent, commission agents, Waterloo, Que., have dissolved.

Hubert Hamelin and David Oullette are proprietors of the Saratoga Candy Co., Montreal.

Wm. Bown and Leon O. Noel are partners as Bown & Noel, cheesemakers, Robinson, Que.

Wilson, Archdale & Co., wholesale drugs, etc., Hamilton, Ont., have dissolved. Walter Parke retires.

Macquarrie & Co., grocers, Sault Ste. Marie, Ont., have been succeeded by Flockhart & Dawson.

Ernest P. Chouinard and Geo. Bissonette are proprietors of Chouinard & Bissonette, cheese factory, Hereford, Que.

Chas. Aguste Lavigne and Dame Hermine Fontaine dit Bienvenu, wife of Telesphore Beau, have been registered proprietors of the Montreal Sterilized Milk Co.

Carriere & Morrissette, general store, St. Charles, Que., have dissolved and a new firm

has been formed, composed of Carriere & Drolet, who are seeking an extension of the liabilities of the late firm.

W. J. Nichol & Co., drugs, Toronto, have dissolved. W. J. Nichol continues.

SALES MADE AND PENDING.

The assets of C. S. Casselman, Montreal, have been sold.

S. M. Durkee, evaporated fruits, Burlington, will sell out.

The liquor stock of J. White & Co., Windsor, Ont., is for sale.

Copeland Bros., flour and feed, Cornwall, Ont., have sold out to Mrs. Wm. Hall.

Mary Finbom, fruits, etc., Grand Valley, Ont., has sold out to Wm. Hume.

L. Weber, general store, Hawkesville, Ont., will sell out.

L. A. Rondeau, tobacco and cigars, Montreal, has sold out to G. Lebel.

The assets of the Waterloo Wood Manufacturing Co., Waterloo, Que., are for sale by tender.

Adderton & Rowbotham, bakers, Union, B.C., advertise business for sale.

The assets of C. O. Leclair, tobacco, Montreal, will be sold by auction.

The assets of R. A. Taschereau, drugs-Montreal, are for sale by tender.

The assets of Aug. Lemay, general store, Warwick, Que., are to be sold on October 15.

CHANGES.

R. S. Cline, general store, Cornwall, Ont., is going out of business.

Felix Bouthellier is proprietor of Bouthellier & Co.'s groceries and liquor business at Montreal.

Dame Antoinette Choquette is proprietress of Joseph Dorion, baker, Montreal.

Valentine Ethier, wife of Emelien Berthelot, is proprietress of Berthelot & Cie., groceries and liquors, Ste. Cunegonde, Que.

W. F. Martin has started a confectionery business at Montreal.

J. B. Bertram has started a general store at Lorette, Que.

T. S. Rhodes, grocer, Montreal, has discontinued business.

Proster Cantin has started a general store at St. Augustin, Que.

DEATHS.

John M. Ross, general store, etc., Seagull, Ont., is dead.
add drops

Competition must be keen in the accident insurance business when some companies will resort to giving jewellery, etc., for applications. The North American, of Chicago, offers a gold tipped fountain pen to any policy holder who will send them a new application that will be accepted.

J. W. MOORE DEAD.

J. W. Moore, the well-known grocer and dairyman, of Peterboro', Ont., is dead. The deceased was 45 years of age, and was a native of Smith township, where he was born in 1850, being a son of the late Archie Moore. As a young man the deceased learned cheese-making, and, in 1877, foreseeing the future of the cheese industry, he organized the North Smith cheese factory. He operated this factory for two years, and then sold out his interests and removed to Lakefield, where he started the Lakefield factory, which proved a success, and which he continued to manage until he removed to Peterboro' in 1891, and embarked in the grocery business, in connection with which he carried a large stock of supplies. In 1893 Mr. Moore took in C. H. Moore as partner in the business, and the firm have had a successful record. Ten years ago Mr. Moore was the moving spirit in the organization of the Cheese Makers' Association in Peterboro' and Victoria counties, and was its president for several years. As a citizen Mr. Moore was respected and esteemed among a large circle of friends, who will sympathise with the sorrowing wife and six small children who are left to mourn his demise.

THE BEET SUGAR CROP.

Willet & Gray's Statistical: "This week the first estimate of any value has been made of the maturing beet crop. Mr. Geiseker, of Brussels, last year at this early date estimated the crops at 5,070,000 tons, which have finally resulted in 4,846,000 tons, only 224,000 tons out of the way. This close estimate has established for him a reputation as a beet sugar crop expert, which he will no doubt try to maintain this year. Therefore, his first estimate of the present season, 3,687,000 tons, is accepted as of controlling interest to market conditions, inasmuch as it indicates a remarkable deficiency of 1,160,000 tons in the sugar crops of Europe. Such a deficiency, if realized, means a much larger rise in the price of sugar next year than hardly anyone now dreams of. It is only the large visible stocks on hand now which makes the improvement start off at so slow a pace. It will gain momentum enough later on to satisfy the most rampant bull operator."

"SILICO"**THE UP-TO-DATE
CLEANING SOAP.**

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

WE MAKE A SPECIALTY OF

Fibred or Shredded Cod
Finnan Haddies
Kippered Herring
Yarmouth Bloaters
Boneless Cod

LEONARD BROS.

Wholesale Fish Merchants

St. John, N.B., and Montreal, Que.

F. W. HUDSON & CO.,

Agents, TORONTO.

For Cold Meats

When ordering your condiments
be sure to include

**GARDEN CITY
BOTTLED
TOMATO CATSUP**

For sale by all wholesale grocers.

Packed by

FLYNN BROS. St. Catharines.

T. A. LYTTLE & CO.

TORONTO



Manufacturers
... of

**Pure
Pickling
Vinegar**

**Dogs for
Business Men**

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their darling little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs or the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

P.O. Box 2501

MONTREAL

TORONTO

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Fine Fruit Tablets



**ENGLISH FORMULA
TABLETS**

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON
& SONS**

PICTOU, N.S.



Batty & Co.

London, England



Batty's Nabob Pickles

Crown Pickles . . .

Batty's Nabob Sauce

Batty's Worcester Sauce

For Sale by Leading Wholesale Grocers

Canadian Agents:

J. A. GORDON & CO., Montreal

BICYCLE ...WANTED

SECOND-HAND

Address, giving lowest price, make and condition of wheel

THE CANADIAN GROCER
TORONTO.

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER
TORONTO

English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or imported into Canada . . .

- 1st—A beautiful Jet Black Polish.
- 2nd—For a lasting polish.
- 3rd—For a quick shine.
- 4th—For its leather-preserving qualities.
- 5th—For the universal-satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth

Price reduced to \$12.00 per gross net.

J. H. WETHEY,
St. Catharines,
Ont.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD.

London and
Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

COUGH DROPS

The season for these is just about here, and we want to remind you that

B. F. P. AND MENTHOL COUGH DROPS

are the best on earth. By the way, we have imitators of our Menthol Drop, but, like all imitations, they don't equal the original. See you get our make

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—

Table listing Crown Brand products including London, Flat Crown, Square, Round, Glass Stopper, Parisian Essence, Ketchup, Fluted Bottles, Screw Top, S. & L. High Grade, and Pepper Sauce with prices.

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Table listing Fluid Beef and Staminol products with prices per tin or dozen.

FRUITS.

FOREIGN.

Table listing various foreign fruits like Currants, Filigras, Patras, Dates, Figs, Prunes, Raisins, and Lemons with prices.

DOMESTIC.

Table listing domestic fruits like Apples and Split Peas.

FOOD.

Table listing food items like Pearl Barley and Patent Barley.

ROBINSON'S BARLEY AND GROATS.

Table listing Robinson's Barley and Groats products.

HARDWARE, PAINTS AND OILS.

Table listing hardware and oil products like Cut Nails.

Table listing various hardware items like nails, screws, and window glass with prices.

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together; Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

Table listing window glass break sizes (1st, 2nd, 3rd, 4th, 5th) with prices.

Table listing rope and axes with prices.

Table listing shot and hinges with prices.

Table listing white lead and turpentine with prices.

Table listing linseed oil with prices.

Table listing glue with prices.

INDURATED FIBRE WARE.

Table listing indurated fibre ware items like Star Standard, Milk tubs, and Keelers.

JAMS AND JELLIES.

Table listing various jam and jelly products like Orange Marmalade and Strawberry Jam.

LICORICE.

Table listing licorice products like Young & Smylie's List, Acme Pellets, and Licorice Lozenges.

MINE MEAT.

Table listing Condensed Mine Meat.

MUSTARD.

Table listing various mustards like Colman's or Keen's, French Mustard, and Crown Brand Mustard.

RICE, ETC.

Table listing rice and other grain products like Aracan, Japan, and Sago.

ROOT BEER.

Table listing root beer products like Adams and Bryant's.

STARCH.

Table listing starch products like Edwardsburg Starch Co., Laundry Starches, and Culinary Starch.

SOAP.

Table listing various soap products like Wonderful, Supreme, and Our Own Electric.

Table listing various starch and flour products like Brantford Gloss, Pure, and Corn Starch.

KINGSFORD'S OSWEGO STARCH.



Table listing Kingsford's starch products like Silver Gloss, Pure, and Corn Starch.

BROWN & POLSON'S CORNFLOUR.

Table listing Brown & Polson's Cornflour.

SUGAR.

Table listing various sugar products like Granulated and Paris Lump.

SYRUPS AND MOLLASSES.

Table listing various syrups and molasses products like Dark, Medium, and Very Bright.

SOAP.



Table listing Surprise Soap products like 1 Box Lot, 5 Box Lot, and Wonderful.

BRANTFORD STARCH

Pure Prepared Corn The Finest.
Challenge Corn The Quickest Seller.
Lily White Gloss The Old Favorite.

BRANTFORD STARCH CO., LTD.

BRANTFORD SOAP WORKS CO.



Ivory Bar—	per box.
2 6-16 oz. and 3-lb. bar, 60 lb	83 30
13 1/4 lb. and 1-lb. bar, 60 lb	3 60
12 oz. cakes, 100 cakes in box	4 13
10 oz. cakes, 100 cakes in box	3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	83 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peerless, 2 1/2-lb. bar, per lb.	0 04 3/4
Genuine Electric, 72 bars, per box	2 50

TEAS.

"SALADA" CEYLON.		
Green label, retailed at 30c.	per lb.	0 22
Blue " "	40c.	0 30
Red " "	50c.	0 36
Gold " "	60c.	0 44
Terms, 30 days net.		
BLACK.		
Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38

Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold		
Bar, 8's	0 59	
Ingots, rough and ready, 8's	0 57	
Laurel, 3's	0 49	
Brier, 7's	0 47	
Index, 7's	0 44	
Honeysuckle, 8's	0 56	
Napoleon, 8's	0 50	
Victoria, 12's	0 47	
Brunette, 12's	0 44	
Prince of Wales, in caddies	0 48	
" " in 40-lb. boxes	0 48	
Bright Smoking Plug Myrtle, T. & B., 3's	0 60	
Lily, 7's	0 47	
Diamond Solace, 12's	0 50	
Myrtle Cut Smoking, 1 lb. tin	0 70	
1/2-lb. plug, 6-lb. boxes	0 70	
oz. plug, 5-lb. boxes	0 70	
MCALPIN TOBACCO CO.		
White Burley Chewing—Duty paid.	per lb.	
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts	0 61	
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts	0 61	
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts	0 61	
Jubilee, 7 1/2 to lb., chocolate, 15-lb. butts	0 58	

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to lb. (fancy chewing)	0 65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb., 20-lb. butts	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking—	
Woolcock, 18-lb. caddies, 7s	0 50
" " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solid Comfort, 6s, 18-lb. butts	0 44
Special, 7 to lb., 18-lb. caddies	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-3ths, 5-lb. boxes	0 65
Fine Cut Chewing—	
Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 65
Terms, 30 days, less 2 per cent.	

Cigars.

S. DAVIS & SONS, MONTREAL.	
Sizes.	Per M.
Madre E Hijo, Lord Lansdowne	86 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Victoria Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00
Cigarettes—All Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS, MONTREAL.	
Cigarettes—	Per M.
Athlete	87 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cu Tobaccos—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15
Plug Tobaccos—	
Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " 8s, " 16	0 68
" " 8s, R. & R. 13 1/2	0 68
" " chew 7s, R. & R. 14 1/2	0 58
" " 7s, Solace, 14 1/2	0 58
" " 8s, R. & R. 16	0 58
" " 8s, Solace, 15	0 58
" " 8s, Twist, 16	0 58
O. V. " plug 3s, Solace, 17 1/2	0 58
O. V. " 1s. " 17	0 55 1/2
Derby " 12s, " 17 1/2	0 51
Derby " 7s, " 17	0 51
Athlete " 5s, Twist 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.	\$ 1 50
" " 2 " " " 2	1 65	
" " 3 " " " 2	1 40	
" " 3 " " " 2	1 60	
" " painted " 2	1 65	
Tubs, No. 0	8 50	
" " 1	7 00	
" " 2	6 00	
" " 3	5 00	
Washboards, Globe	1 90	
" " Water Witch	1 40	
" " Northern Queen	2 25	
" " Single Crescent	1 85	
" " Double	2 75	
" " Jubilee	2 25	
" " Globe Improved	2 00	
" " Quick and Easy	1 80	
" " World	1 75	
" " Rattler	1 30	
THE E. B. EDDY CO.		
Washboards, Planet	1 60	
" " Waverly	1 50	
" " X X	1 40	
" " X	1 25	
" " Electric Duplex	2 25	
" " Special Globe	1 25	
Mops and Handles, combined	1 25	
Butter Tubs	1 60	
Butter Bowls, crates assort d.	3 60	
Matches—		
Steamship (10 gross in case)		
Single case and under 5		
cases	3 10	
5 cases, freight allowed	3 10	
Per Case.		
5-Case Lots, Single Case.		
Parlor	\$1 70	\$1 75
Red Parlor	1 70	1 75
Telephone	3 10	3 30
Telegraph	3 30	3 50
Safety	4 00	4 20
French	3 00	3 10
Favorite	2 25	2 35
Flamers	2 20	2 40

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 Acme Licorice Pellets
 Tar Licorice and Tolu Wafers
 Licorice Lozenges
 "Purity" Penny Licorice

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 OF NEWMARKET, ONT.,

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 H. A. Nelson & Sons, Montreal.

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MANUFACTURERS OF



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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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Oakville, Ont.

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**
 GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

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- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review

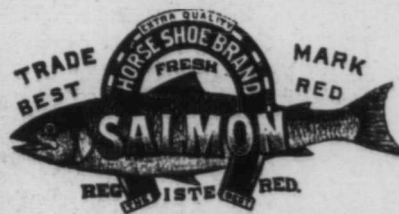


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THE DRY GOODS REVIEW

TORONTO MONTREAL



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 Cocoas and Chocolates**

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from the great

INDUSTRIAL and FOOD

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 In Europe and America.**

CAUTION: In view of the many imitations of the labels and wrappers on our goods, consumers should make sure that our place of manufacture, namely, **Dorchester, Mass.**, is printed on each package.

SOLD BY GROCERS EVERYWHERE.

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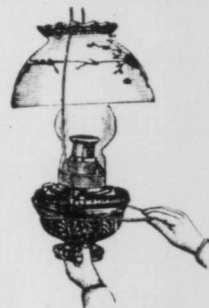
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Cough Drops are pleasant to the taste, soothing and effective in all cases of coughs, colds or sore throat. Send for sample.

Toronto Biscuit and Confectionery Co.
TORONTO

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