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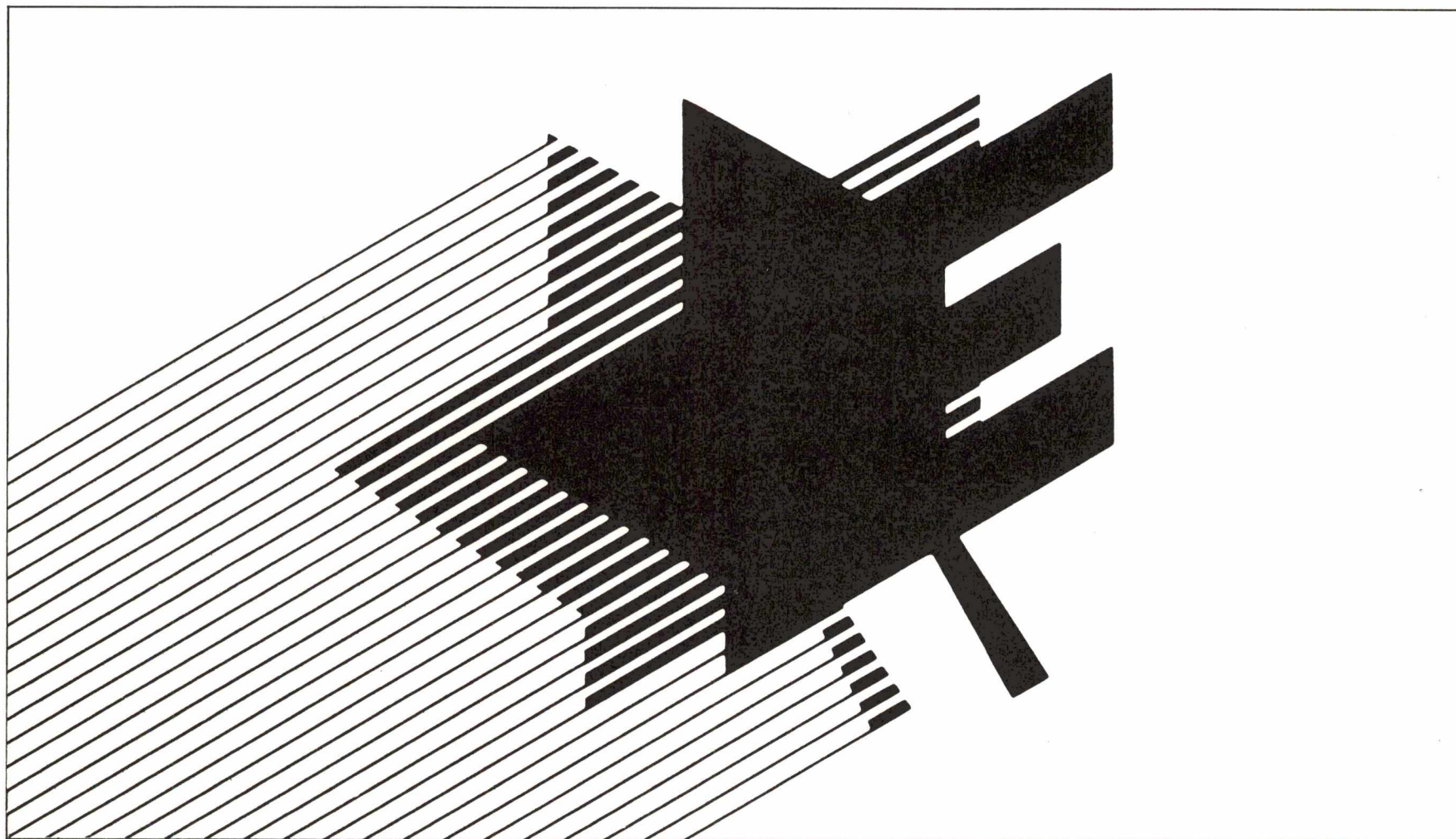
*Calendar  
of Events*

*Within Canada  
January - 1989*

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*Calendrier des  
événements d'exportation*

*Au Canada  
Janvier - 1989*



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*International Trade  
Department of External Affairs*

*Commerce extérieur  
Ministère des Affaires extérieures*

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FORWARD

I am pleased to provide you with this edition of the Calendar of Trade Events within Canada which has been produced under the auspices of the International Trade Development Branch of the Department of External Affairs.

The Calendar is intended to help coordinate the activities of organizations concerned with the promotion of Canadian export trade and is designed to serve as a source of information on trade-related events which may be of interest to Canadian exporters. It was prepared using information provided by over 80 organizations from across Canada involved in various aspects of trade development and awareness. We expect to continue to produce the Calendar on a quarterly basis.

The International Trade Development Branch is responsible for fostering the expansion of Canada's international trade and commerce through programs and services to assist companies in their export efforts. The full support and assistance of organizations such as yours is greatly appreciated in pursuing these objectives.

I trust that you will find the Calendar useful in your day to day efforts to assist Canadian exporters meet the challenges of the international marketplace.

Assistant Deputy Minister  
International Trade Development

Reg H. Dorrett

Sous-Ministre adjoint  
Secteur de l'expansion  
du commerce extérieur

AVANT-PROPOS

C'est avec plaisir que je vous fais parvenir cet exemplaire du Calendrier des événements d'exportation au Canada, qui a été préparé sous les auspices du Secteur de l'expansion du commerce extérieur du ministère des Affaires extérieures.

Le calendrier a pour but d'aider à coordonner les activités des organismes qui travaillent à promouvoir les exportations canadiennes, et a été conçu pour renseigner les exportateurs canadiens susceptibles d'être intéressés par ces activités. Il a été préparé à partir de renseignements fournis par plus de 80 organismes qui, un peu partout au Canada, s'occupent de divers aspects de l'expansion du commerce et de l'information dans ce domaine. Nous espérons poursuivre la publication de ce calendrier chaque trimestre.

Le Secteur de l'expansion du commerce extérieur exerce ses activités au moyen de programmes et de services visant à aider les sociétés dans leurs projets d'exportation. Pour lui permettre d'atteindre cet objectif, l'appui et le concours d'organismes tels que le vôtre lui sont extrêmement précieux.

J'espère que le calendrier trouvera son utilité dans les efforts constants que vous déployez afin d'aider les exportateurs canadiens à relever les défis que représente le commerce sur les marchés internationaux.

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## GLOSSARY

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**ACOA** Atlantic Canada Opportunity Agency  
**AGCAN** Agriculture Canada  
**CEA** Canadian Exporters' Association  
**CIDA** Canadian International Development Agency Inc.  
**CMA** Canadian Manufacturers Association  
**DCT** Department of Commerce and Technology (New Brunswick)  
**DDT** Department of Development and Tourism (Newfoundland)  
**DEA** Department of External Affairs  
**DEDT** Department of Economic Development and Trade (Alberta)  
**DOI** Department of Industry (Prince Edward Island)  
**DITT** Department of Industry, Trade and Technology (Manitoba)  
**DIT&T** Department of Industry, Trade and Technology (Nova Scotia)

**DOC** Department of Communications  
**DTI** Department of Trade and Investment (Saskatchewan)  
**DWED** Department of Western Economic Diversification  
**EDC** Export Development Corporation  
**EM&R** Energy, Mines and Resources Canada  
**FANDO** Department of Fisheries and Oceans  
**FBDB** Federal Business Development Bank  
**IS&TC** Industry, Science and Technology Canada  
**ITC** International Trade Centre  
**MAI** Ministère des Affaires internationales (Quebec)  
**MIBI** Ministry of International Business and Immigration (British Columbia)  
**MITT** Ministry of Industry, Trade and Technology (Ontario)

(Also available in French)  
(Aussi disponible en français)



TRADE EVENTS CALENDAR/CALENDRIER DES ÉVÉNEMENTS D'EXPORTATIONWithin Canada/au Canada

NEWFOUNDLAND / TERRE-NEUVE

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
St. John's	89/01/11	CEA Seminar on Free Trade - U.S. Customs	CEA/DEA	J. Harman (709) 772-5511
St. John's	89/02/13	Science and Technology Counsellor Workshops & Tour	DEA (TDS)	B.K. Bhaneja (613) 996-4819
St. John's	89/03/09	TIP Multi-City Workshops	DEA (TDS)	L. Watson (613) 996-0971
St. John's	89/04/18	Investment Officer Cross Canada Tour	DEA (TPE)	T. Davies (613) 996-7164
St. John's	89/06/06-08	Newfoundland Offshore Petroleum Conference	IS&TC St. John's	D. Locke (709) 772-2544
St. John's	89/06/14	EDC Risk Workshop	EDC	C.T. Wood (902) 429-0426



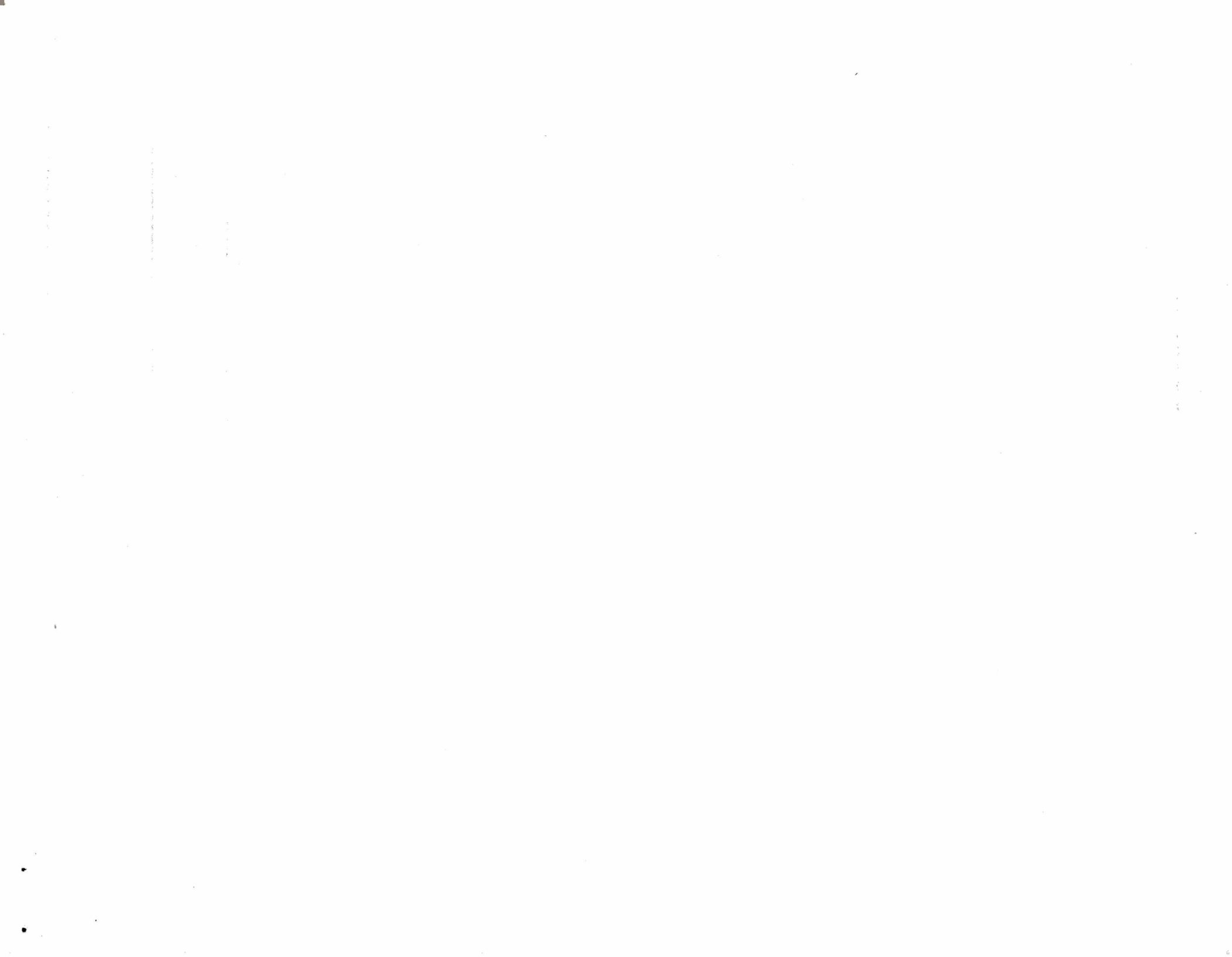
TRADE EVENTS CALENDAR/CALENDRIER DES ÉVÉNEMENTS D'EXPORTATIONWithin Canada/au Canada

PRINCE EDWARD ISLAND / ÎLE DU PRINCE EDWARD

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Charlottetown	89/01/00- 89/02/00	Free Trade Seminar	Prov PEI DOI/CMA	G.F. Dickson (902) 566-7443
Summerside	89/03/00	Seminar - How to Prepare a Market Plan	Summerside Chamber of Commerce	E. Jordan (902) 566-7425
Charlottetown	89/03/09	TIP Multi-City Workshops	DEA (TDS)	L. Watson (613) 996-0971
Charlottetown	89/04/21	Investment Officer Cross Canada Tour	DEA (TPE)	T. Davies (613) 996-7164





TRADE EVENTS CALENDAR/CALENDRIER DES ÉVÉNEMENTS D'EXPORTATION

Within Canada/au Canada

NOVA SCOTIA / NOUVELLE-ÉCOSSE

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Halifax	89/01/00	CEA Workshop on FTA (Changes in U.S. Customs)	ITC Halifax	D. Rosenthal (902) 426-6125
Halifax	89/01/18	IS&TC Presentation to AVABT	ITC Halifax	D. Rosenthal (902) 426-6125
Halifax	89/02/02	CEA Workshop on FTA (Government Procurement)	ITC Halifax	D. Rosenthal (902) 426-6125
Halifax	89/02/05-07	Atlantic Crafts Trade Show - Incoming Buyers and CO Tour	ITC Halifax	M. Shaw (902) 426-9365
Halifax	89/02/14	Science and Technology Counsellor Workshops & Tour	IS&TC Halifax	R. Sherwood (902) 426-9362
Halifax	89/02/15	Presentation on N.S. Trade Advisory Council	ITC Halifax	D. Rosenthal (902) 426-6125
Church's Point	89/02/18	Exporting Seminar to AVABT	ITC Halifax	D. Rosenthal (902) 426-6125
Halifax	89/02/20	DEA/CEA Conference on France	ITC Halifax	D. Rosenthal (902) 426-6125
Yarmouth	89/02/28	Atlantic Herring Roe Seminar	DEA (TAF)	D. Shortall (613) 995-1713
Halifax	89/03/08	TIP Multi-City Workshops	IS&TC Halifax	R. Sherwood (902) 426-9362
Halifax	89/04/00	Fisheries Outlook Conferences	DEA (TAF)	R. Ablett (613) 996-3537
Halifax	89/04/11	CEA Workshop on Export Financing to USA	ITC Halifax	D. Rosenthal (902) 426-6125
Halifax	89/04/19	Investment Officer Cross Canada Tour	IS&TC Halifax	R. Sherwood (902) 426-9362
Halifax	89/06/13	EDC Risk Workshop	EDC	C.T. Wood (902) 429-0426



TRADE EVENTS CALENDAR/CALENDRIER DES ÉVÉNEMENTS D'EXPORTATIONWithin Canada/au Canada

NEW BRUNSWICK / NOUVEAU BRUNSWICK

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Fredericton	89/01/13	CEA Seminar on Free Trade - U.S. Customs	CEA/DEA	G.A. Gélinas (506) 857-6440
Moncton	89/02/03	CEA Seminar on U.S. Government Procurement	CEA/DEA	G.A. Gélinas (506) 857-6440
Fredericton	89/02/15	Science and Technology Counsellor Workshops & Tour	DEA (TDS)	B.K. Bhaneja (613) 996-4819
Toronto	89/02/19- 20	N.B. Booth at Canadian Food & Beverage Show	Prov NB DCT	J. Gagnon (506) 453-2875
Moncton	89/02/27	Atlantic Herring Roe Seminar	DEA (TAF)	D. Shortall (613) 995-1713
Moncton	89/03/08	TIP Multi-City Workshops	DEA (TDS)	L. Watson (613) 996-0971
Moncton	89/04/20	Investment Officer Cross Canada Tour	DEA (TPE)	T. Davies (613) 996-7164
Moncton	89/05/16- 17	Interaction '89	ITC Moncton	G.-A. Gélinas (506) 857-6440
Fredericton	89/06/12	EDC Risk Workshop	EDC	C.T. Wood (902) 429-0426





TRADE EVENTS CALENDAR/CALENDRIER DES ÉVÉNEMENTS D'EXPORTATION

Within Canada/au Canada

QUEBEC / QUÉBEC

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Montreal	89/01/18	International Trade Breakfast-Venezuela	Montreal Bd. of Trade	H. Létourneau (514) 878-4651
Montreal	89/01/20	Séminaire - "Douanes américaines"	Association Cdnne des exportateurs	B. Goulet (514) 283-6796
St.Jean sur Richelieu	89/01/25	Clinique Libre Échange/Exportation (IRCBS)	ITC Montreal	M. Charland (514) 283-7048
Montreal	89/02/00	Incoming Mission - Florida Transportation Commission	DEA (UTE)	K. Tyrrell (613) 991-9474
Quebec City	89/02/00	Mission incoming protection de l'environnement	Prov Que MAI	G. Brunelle (514) 499-2183
Montreal	89/02/05-08	Incoming Mission - Japanese Buyers to Cdn Sporting Goods Association	DEA (PNJ)	S. Gawreletz (613) 996-2460
Quebec	89/02/06	Séminaire marché public - "gouvernement américain"	Association Cdnne des exportateurs	B. Goulet (514) 283-6796
Montreal	89/02/07	Séminaire marché public - "gouvernement américain" sauf militaire	Association Cdnne des exportateurs	B. Goulet (514) 283-6796
Montreal	89/02/10	Science and Technology Counsellor Workshops & Tour	DEA (TDS)	B.K. Bhaneja (613) 996-4819
Montreal	89/02/14	International Trade Breakfast - Argentina	Montreal Bd. of Trade	H. Létourneau (514) 878-4651
Quebec City	89/02/15	Science and Technology Counsellor Workshops & Tour	DEA (TDS)	B.K. Bhaneja (613) 996-4819
Montreal	89/02/22	Ambassadeur Canadien en France: CEA Luncheon	ITC Montreal	B. Goulet (514) 283-6796



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QUEBEC / QUÉBEC

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Montreal	89/02/27- 89/03/02	Pacific Rim Opportunities Conference (PROC VI)	ITC Montreal	J. Castonguay (514) 283-6832
Quebec City	89/02/27- 89/03/08	Mission in coming Equipments Industrials et secteur énergie. Vente et jointe-venture	Consulat général de Roumanie	N. Dragoiu (514) 876-1792
Quebec City	89/03/00	Mission du London Chamber of Commerce and Industry	Prov Que MAI	M. Gélinas (514) 499-2186
Quebec City	89/03/00	Mission des gens d'affaires de Belgique	Prov Que MAI	B. Houle (514) 499-2187
Quebec City	89/03/00- 89/04/00	Séminaire commercial sur la Pologne	Prov Que MAI	G. Fillion (514) 499-2179
Montreal	89/03/00	Canadian Advanced Technology Ass'n (CATA) Seminar	CATA	M. Brazeau (613) 236-6550
Quebec City	89/03/04- 06	Visite officielle du ministère des Affaires Internationales de la Croatie	Prov Que MAI	G. Fillion (514) 499-2179
Montreal	89/03/04- 06	Buyers to Int'l Womens Wear Show Prêt-à-porter	DEA (UTE)	N. Peacock (613) 993-7486
Montreal	89/03/07	TIP Multi-City Workshops	DEA (TDS)	L. Watson (613) 996-0971
Montreal	89/03/13- 17	British Importers Confederation Incoming Buyers Mission	DEA (RWT)	V. Smith (613) 995-6565
Montreal	89/03/13- 22	Danish Telcom Buyers Incoming Mission	DEA (TPE)	J. Kerr (613) 993-7558



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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Montreal	89/03/14	International Trade Breakfast-New York	Montreal Bd. of Trade	H. Létourneau (514) 878-4651
Ste Hyacinthe	89/03/15-16	Agro Export 1989	ITC Montreal	P. Delaney (514) 283-3249
Vaudreuil	89/03/22	Clinique libre échange/exportation	ITC Montreal	M. Charland (514) 283-7048
Montreal	89/03/23-25	Industrial Coop Conference	DEA (PNJ)	L. Boisvert (613) 996-2458
Quebec City	89/04/00	Mission incoming gestion de l'énergie	Prov Que MAI	R. Leblanc (514) 499-2179
Montreal	89/04/12	International Trade Breakfast-Vermont	Montreal Bd. of Trade	H. Létourneau (514) 878-4651
Montreal	89/04/18	Export Credit Forum	Montreal Bd. of Trade/EDC	H. Létourneau (514) 878-4651
Montreal	89/04/24-25	Investment Officer Cross Canada Tour	DEA (TPE)	T. Davies (613) 996-7164
Quebec City	89/05/00	Séminaire d'information sur le marché allemand	Prov Que MAI	R. Neubauer (514) 499-2179
Quebec City	89/05/00-89/06/00	2 séminaires sectoriels (à préciser) sur Europe 92	Prov Que MAI	F. Charbonneau (514) 499-2187
Montreal	89/05/04	International Trade Breakfast - Florida	Montreal Bd. of Trade	H. Létourneau (514) 878-5651
Ste Hyacinthe	89/05/25	Centre de technologies des textiles - libre échange	ITC Montreal	B. Goulet (514) 283-6796
Quebec City	89/09/00	Semaine Italie-Québec - Mission de gens d'affaires	Prov Que MAI	L. Dorotea (514) 499-2187





TRADE EVENTS CALENDAR/CALENDRIER DES ÉVÉNEMENTS D'EXPORTATION

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Within Canada/au Canada

QUEBEC / QUÉBEC

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Quebec City	89/09/00- 89/10/00	Mission dans le secteur des pêcheries en provenance de la R.S.F.S.R.	Prov Que MAI	M. Lavigueur (514) 499-2182
Quebec City	89/09/00- 89/10/00	Mission dans le secteur forestier en provenance de la R.S.F.S.R.	Prov Que MAI	M. Lavigueur (514) 499-2182
Quebec City	89/09/00- 89/10/00	Séminaire commercial sur la Roumanie	Prov Que MAI	G. Fillion (514) 499-2179
Montreal	89/09/17- 22	Incoming Mission to World Energy Conference from Germany	DEA (RWT)	D. Cohen (613) 996-3774
Quebec City	89/10/00	Mission en agro-alimentaire en provenance de la R.S.F.S.R.	Prov Que MAI	M. Lavigueur (514) 499-2182
Quebec City	89/10/00	Séminaire sectoriel (à préciser) Europe 92	Prov Que MAI	J.F. Chapleau (514) 499-2186
Quebec City	89/11/00	Sémainaire marché - Espagne	Prov Que MAI	F. Charbonneau (514) 499-2187
Montreal	89/11/29- 89/12/03	Transtech International '89	IS&TC Montreal	J. Khouri (514) 283-4250
Quebec	09/01/00	Mission d'acheteurs: agro-alimentaire - Espagne/Portugal	Prov Que MAI	J.F. Chapleau (514) 499-2186
Quebec City	90/02/00	Séminaire marché - Bénélux	Prov Que MAI	M. Cloutier (514) 499-2187
Quebec City	90/03/00	Mission Wallonie-Quebec dans le secteur des normes	Prov Que MAI	B. Houle (514) 499-2187



TRADE EVENTS CALENDAR/CALENDRIER DES ÉVÉNEMENTS D'EXPORTATIONWithin Canada/au Canada

ONTARIO / ONTARIO

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Toronto	89/01/00	Incoming Buyers from Seattle - Int'l Footwear Expo	DEA (UTE)	N. Peacock (613) 993-7486
Toronto	89/01/10	Free Trade & Customs Clinics	Bd. of Trade of Metro Toronto	B. Maheu (416) 366-6811
Toronto	89/01/12	Free Trade and Customs Clinics	Bd. of Trade of Metro Toronto	B. Maheu (416) 366-6811
Toronto	89/01/12-13	Toronto Int'l Boat Show (Incoming Buyers)	DEA (UTW)	E. Wang (613) 991-9479
Toronto	89/01/15-18	U.S. Buyers Mission to Toronto Furniture Market	DEA (UTW)	J. Legault (613) 991-9475
Toronto	89/01/16	CEA Seminar on Free Trade - U.S. Customs	CEA/DEA	D. Paterson (416) 973-5052
Toronto	89/01/17	Free Trade & Customs Clinics	Bd. of Trade of Metro Toronto	B. Maheu (416) 366-6811
Kitchener	89/01/17	CEA Seminar on Free Trade - U.S. Customs	CEA/DEA	D. Paterson (416) 973-5052
London	89/01/18	CEA Seminar on Free Trade - U.S. Customs	CEA/DEA	D. Paterson (416) 973-5052
Ottawa	89/01/19	CEA Seminar on Free Trade - U.S. Customs	CEA/DEA	D. Paterson (416) 973-5052
Toronto	89/01/24	Landscape Ontario Congress	ITC Toronto	D. Paterson (416) 973-5052
Toronto	89/01/24	Business Council on National Issues (BCNI) Meeting with Mexican Org.	DEA (LCT)	D. Butler (613) 996-5460





TRADE EVENTS CALENDAR/CALENDRIER DES ÉVÉNEMENTS D'EXPORTATIONWithin Canada/au Canada

ONTARIO / ONTARIO

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Toronto	89/01/24-27	Mineral Economics Symposium	DEA (TAR)	N. Switucha (613) 996-4265
St. Catharines	89/01/25	Trade Shows Made Profitable Seminar	ITC Toronto	V. St. Louis (416) 973-5054
Toronto	89/02/00	Incoming Mission-Florida Transportation Commission	DEA (UTE)	K. Tyrrell (613) 991-9474
Oakville	89/02/08	Trade Shows Made Profitable Seminar	ITC Toronto	V. St. Louis (416) 973-5054
Ottawa	89/02/08	CEA Seminar on U.S. Government Procurement	CEA/DEA	D. Paterson (416) 973-5052
Toronto	89/02/09	CEA Seminar on U.S. Government Procurement	CEA/DEA	D. Paterson (416) 973-5052
Toronto	89/02/09	Science and Technology Counsellor Workshops & Tour	DEA (TDS)	B.K. Bhaneja (613) 996-4819
Toronto	89/02/13-14	Incoming Mission/Solo Trade Show-High Fashion Women's Leather Wear	DEA (UTE)	N. Peacock (613) 993-7486
Peterborough	89/02/15	Trade Shows Made Profitable Seminar	ITC Toronto	V. St. Louis (416) 973-5054
Toronto	89/02/19-21	Canadian Food & Beverage Show	ITC Toronto	N. Bacchus (416) 973-5174
Kitchener	89/02/22	Trade Shows Made Profitable Seminar	ITC Toronto	V. St. Louis (416) 973-5054
Toronto	89/02/28	"The United Kingdom" Seminar	Prov Ont MITT	S. Ramsay (416) 965-9711



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ONTARIO / ONTARIO

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Toronto	89/03/00	Canadian Advanced Technology Ass'n. (CATA) Seminar	CATA	M. Brazeau (613) 236-6550
London	89/03/01	Luncheon/Address on UK: High Commissioner D. Macdonald	DEA (RWT)	V. Smith (613) 995-6565
Toronto	89/03/06	TIP Multi-City Workshops	DEA (TDS)	L. Watson (613) 996-0971
Ottawa	89/03/08	Trade Shows Made Profitable Seminars	ITC Toronto	V. St. Louis (416) 973-5054
Toronto	89/03/13	British Importers Confederation Incoming Buyers Mission	DEA (RWT)	V. Smith (613) 995-6556
Toronto	89/03/13-22	Danish Telcom Buyers Incoming Mission	DEA (TPE)	J. Kerr (613) 995-7558
Ottawa	89/03/13-22	Danish Telcom Buyers Incoming Mission	DEA (TPE)	J. Kerr (613) 995-7558
Toronto	89/03/29-89/04/02	Incoming Buyers to Festival of Canadian Fashion	Prov Ont MITT	H. Pilot (413) 965-5388
Brantford	89/04/06	Trade Shows Made Profitable Seminar	ITC Toronto	V. St. Louis (416) 973-5054
Toronto	89/04/08	Flowers Canada Ontario	ITC Toronto	D. Paterson (416) 973-5042
Toronto	89/04/10	"Europe 92"	Prov Ont MITT	S. Ramsay (416) 965-9711

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TRADE EVENTS CALENDAR/CALENDRIER DES ÉVÉNEMENTS D'EXPORTATIONWithin Canada/au Canada

ONTARIO / ONTARIO

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Toronto	89/04/23-26	Hostex - Restaurant and Food Service Association	ITC Toronto	D. Paterson (416) 973-5052
Belleville	89/04/25	Trade Shows Made Profitable Seminar	ITC Toronto	V. St. Louis (416) 973-5054
Toronto	89/04/26-27	Investment Officer Cross Canada Tour	DEA (TPE)	T. Davies (613) 996-7164
Ottawa	89/04/28	Investment Officer Cross Canada Tour	DEA (TPE)	T. Davies (613) 996-7164
Toronto	89/05/00	Export Credit Forum	EDC	D. Summers (416) 364-0135
Markham	89/05/11	Trade Shows Made Profitable Seminar	ITC Toronto	V. St. Louis (416) 973-5054
Ottawa	89/05/16	Energy Efficiency and Diversity Products Services and Technologies: The Export Market & How To Get It	EM&R	D. Lagacé (613) 996-8132
Ottawa	89/05/17	Seminar on Canada - Belgium Defence Industrial Corporation	DEA (TDP)	S. Bédard-Gigantes (613) 996-3518
Ottawa	89/05/17-25	Belgium Incoming Defence Mission and National Stand at ARMX	DEA (TDP)	S. Bédard-Gigantes (613) 996-3518
Toronto	89/05/22-25	Canada-Japan Business Conference	DEA (PNJ)	L. Boisvert (613) 996-2458
Windsor	89/05/25	Trade Shows Made Profitable Seminar	ITC Toronto	V. St. Louis (416) 973-5054
Orillia	89/06/07	Trade Shows Made Profitable Seminar	ITC Toronto	V. St. Louis (416) 973-5054



TRADE EVENTS CALENDAR/CALENDRIER DES ÉVÉNEMENTS D'EXPORTATIONWithin Canada/au Canada

ONTARIO / ONTARIO

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Toronto	89/10/22	Grocery Showcase	ITC Toronto	D. Paterson (416) 993-5052
Toronto	89/10/27	Seminar on 1992: Keynote speaker Dr. Wisse Dekker	Canada/Netherlands Chamber of Commerce	J. Lowensteyn (514) 288-4466
Toronto	89/11/00	Royal Winter Fair	ITC Toronto	D. Paterson (416) 993-5052
Toronto	89/11/00	Export Credit Forum	EDC	D. Summers (416) 364-0135





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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Winnipeg	89/01/19-22	Financial Forum '89 - Personal Finance & Small Business Show - Investment	Manitoba Chamber of Commerce	A. Doherty (204) 942-2561
Winnipeg	89/01/23	CEA Seminar on Free Trade - U.S. Customs	CEA/DEA	T. Van Rosmalen (204) 983-2387
Winnipeg	89/02/14	CEA Seminar on U.S. Government Procurement	CEA/DEA	T. Van Rosmalen (204) 983-2387
Winnipeg	89/02/16-18	Prairie Implement Manufacturers Association (PIMA) Convention	PIMA	R. Zimmer (306) 522-2710
Winnipeg	89/02/16	Science and Technology Counsellor Workshops & Tour	DEA (TDS)	B.K. Bhaneja (613) 996-4819
Winnipeg	89/03/03	TIP Multi-City Workshops	DEA (TDS)	L. Watson (613) 996-0971
Winnipeg	89/04/06	CMA Annual Conference - Opportunities in the Healthcare Industry	CMA	M.A. Gibson (204) 633-4221
Winnipeg	89/04/18	Investment Officer Cross Canada Tour	DEA (TPE)	T. Davies (613) 996-7164
Winnipeg	89/05/00	Canadian Advanced Technology Ass'n. (CATA) Seminar	CATA	M. Brazeau (613) 236-6550
Portage La Prairie	89/05/05-06	Manitoba Chamber of Commerce Annual Convention	Manitoba Chamber of Commerce	A. Doherty (204) 942-2561



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SASKATCHEWAN / SASKATCHEWAN

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Saskatoon	89/01/11	International Trade Shows Made Profitable Seminar	ITC Saskatoon	D. Bacon (306) 975-5313
Regina	89/01/12	International Trade Shows Made Profitable Seminar	ITC Saskatoon	D. Bacon (306) 975-5313
Saskatoon	89/01/24	CEA Seminar on U.S. Customs Procedures	CEA/DEA	R. McLeod (306) 975-5318
Saskatoon	89/01/24-26	Saskatchewan Livestock Association (SLA) Convention	SLA/ITC Saskatoon	G. Bowes (306) 757-6133
Saskatoon	89/01/25	Canada - U.S. Free Trade Agreement Seminar	Canada Customs	R. McLeod (306) 975-5318
Saskatoon	89/01/26-27	DEA (TAD) Regional Meeting re: Agricultural and Resource Marketing	DEA (TAD)/ITC Saskatoon	R. McLeod (306) 975-5318
Saskatoon	89/01/31	Canada - U.S. Free Trade Agreement Seminar	Canada Customs	R. McLeod (306) 975-5318
Saskatoon	89/02/00	Science and Technology Counsellor Workshops & Tour	DEA (TDS)	B.K. Bhaneja (613) 996-4819
Saskatoon	89/02/12-14	(Ag/Food) Marketing Challenges '89	AGCAN/Sask. Dept of Agric.	B. Darling (306) 975-4346
Saskatoon	89/02/15	CEA Seminar on U.S. Government Procurement	CEA/DEA	R. McLeod (306) 975-5318
Saskatoon	89/02/15	TDS Service Counsellors Visit/Seminar	TDS/ITC Saskatoon	D. Bacon (306) 975-5313
Winnipeg	89/02/16-18	Prairie Implement Manufacturers Association Annual Convention & Trade Show	ITC Saskatoon	T. Rogers (306) 975-4365



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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Saskatoon	89/03/03	TIP Multi-City Workshops	DEA (TDS)	L. Watson (613) 996-0971
Regina	89/04/19	Investment Officer Cross Canada Tour	DEA (TPE)	T. Davies (613) 996-7164
Regina	89/04/26	CEA Seminar on FTA - Financing of U.S. Exports	CEA/DEA	R. McLeod (306) 975-5318
Saskatoon	89/05/00	Canadian Advanced Technology Ass'n. (CATA) Seminar	CATA	M. Brazeau (613) 236-6550
Saskatoon	89/06/15-17	Global Agricultural Technology Exhibition	ITC Saskatoon	T. Rogers (306) 975-4365
Regina	89/06/21-24	W.C. Farm Progress Show	ITC Saskatoon	T. Rogers (306) 975-4365



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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Edmonton	89/01/00- 89/03/00	Incoming Chinese Delegation from Ministry of Foreign External Relations and Trade	Calgary Economic Development Authority	W. Walton (403) 268-2771
Edmonton	89/01/15	Shengli Oilfield Mission	ITC Edmonton	D. Courchène (403) 495-2957
Calgary	89/01/25	Access to USA Market Seminar	CEA	H. Woolner (403) 292-3600
Edmonton	89/02/00	REPSOL SA (Spain) Mission	ITC Edmonton	D. Courchène (403) 495-2957
Calgary	89/02/11	Connections '89	Calgary Economic Development Authority	J. Emery (403) 268-2771
Edmonton	89/02/14	Science and Technology Counsellor Workshops & Tour	DEA (TDS)	B.K. Bhaneja (613) 996-4819
Calgary	89/02/16	U.S. Non-Military Government Procurement Seminar	CEA	H. Woolner (403) 292-3600
Edmonton	89/02/19- 23	Tourism Industry Conference	ITC Edmonton	J. Kepper (403) 495-4415
Calgary	89/02/22	Market Development Seminar for Furniture Industry	Calgary Economic Development Authority	J. Emery (403) 268-2771
Calgary	89/02/27	Workshop - Managing Cultural Differences	Calgary Economic Development Authority	H. Van Reekum (403) 268-2771
Edmonton	89/02/28	Conference Fed/Prov Consultation	ITC Edmonton	J. Kepper (403) 495-4415





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Calgary	89/03/00	Canadian Advanced Technology Ass'n (CATA) Seminar	CATA	M. Brazeau (613) 236-6550
Edmonton	89/03/00	Canadian Advanced Technology Ass'n (CATA) Seminar	CATA	M. Brazeau (613) 236-6550
Edmonton	89/03/02	TIP Multi-City Workshops	DEA (TDS)	L. Watson (613) 996-0971
Calgary	89/03/02	TIP Multi-City Workshops	DEA (TDS)	L. Watson (613) 996-0971
Edmonton	89/03/09	Trading House Seminar	DEA (TPS)	M.J. Reshitnyk (613) 996-1862
Edmonton	89/03/21	Export Permit Seminar (CEA)	ITC Edmonton	J. Kepper (403) 495-4415
Edmonton	89/03/22	Higher Productivity Manufacturing Seminar	Calgary Economic Development Authority	J. Emery (403) 268-2771
Edmonton	89/03/30	Canada-Norway Offshore Working Group	ITC Edmonton	D. Courchène (403) 495-2957
Calgary	89/04/06	Let's Talk Risk Workshop	EDC	G. Beaulieu (403) 294-0928
Edmonton	89/04/09	Canada Taiwan Business Association	Cdn. Chamber of Comm.	K. Miller (403) 425-4180
Edmonton	89/04/20	Investment Officer Cross Canada Tour	DEA (TPE)	T. Davies (613) 996-7164
Calgary	89/11/17	Let's Talk Risk Workshop	EDC	G. Beaulieu (403) 294-0928



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BRITISH COLUMBIA / COLOMBIE BRITANNIQUE

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LOCATION OF EVENT/ LIEU DE L'ÉVÉNEMENT	DATE	EVENT / ÉVÉNEMENT	CONTACT ORGANIZATION ORGANISME À CONTACTER	REFERENCE/CONTACT PERSONNE À CONTACTER
Vancouver	89/01/05	Can-West '89 Horticultural Show	ITC Vancouver	Z. Burianyk (604) 666-1438
Vancouver	89/01/00- 89/03/00	Export Education Seminar-Asia/Pacific	ITC Vancouver	Z. Burianyk (604) 666-1438
Vancouver	89/01/26	CEA Seminar on U.S. Customs	CEA/DEA	Z. Burianyk (604) 666-1438
Vancouver	89/02/00	Incoming Mission - Florida Transportation Commission	DEA (UTE)	K. Tyrrell (613) 991-9474
Vancouver	89/02/07- 08	Incoming Korean Biotechnology Mission	ITC Vancouver	S. Ishiguro (604) 666-1436
Vancouver	89/02/13	Science and Technology Counsellor Workshops & Tour	DEA (TDS)	B.K. Bhaneja (613) 996-4819
Vancouver	89/02/17	CEA Seminar on U.S. Government procurement	CEA/DEA	Z. Burianyk (604) 666-1438
Vancouver	89/02/24	Seminar - Market Opportunities in France	ITC Vancouver	R. Stephenson (604) 666-1443
Vancouver	89/03/01	TIP Multi-City Workshops	DEA (TDS)	L. Watson (613) 996-0971
New Westminster	89/03/02	Trade Shows Made Profitable Seminar	ITC Vancouver	R. Stephenson (604) 666-1443
Vancouver	89/03/06	Trading House Seminar	DEA (TPS)	M.J. Reshitnyk (613) 996-1862



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BRITISH COLUMBIA / COLOMBIE BRITANNIQUE

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Victoria	89/03/07	Trading House Seminar	DEA (TPS)	M.J. Reshitnyk (613) 996-1862
Kamloops	89/03/08	Trading House Seminar	DEA (TPS)	M.J. Reshitnyk (613) 996-1862
Vancouver	89/03/13- 22	Danish Telcom Buyers Incoming Mission	DEA (TPE)	J. Kerr (613) 995-7558
Vancouver	89/04/05	EDC Risk Workshop	EDC	J. Siddon (604) 688-8658
Vancouver	89/04/13	World Bank Opportunities Seminar	ITC Vancouver	R. Stephenson (604) 666-1443
Vancouver	89/04/21	Investment Officer Cross Canada Tour	DEA (TPE)	T. Davies (613) 996-7164
Vancouver	89/05/00	Montreal Aid Resource Centre Seminar	ITC Vancouver	Z. Burianyk (604) 666-1438
Vancouver	89/06/00	U.S. Defence Contractors Sourcing Event	ITC Vancouver	Z. Burianyk (603) 666-1438
Vancouver	89/11/00	Canada-Korea Business Council Eighth Joint Meeting	Cdn. Chamber of Comm.	B. Best (613) 238-4000
Vancouver	89/11/16	EDC Risk Workshop	EDC	J. Siddon (604) 688-8658



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