

**PAGES
MISSING**

PUBLISHED
EVERY
FRIDAY

THE
CANADIAN GROCER
AND
GENERAL
STOREKEEPER

CIRCULATES
IN EVERY
PROVINCE

Mustard to Sell

is made with the idea of getting the largest possible profit.

Mustard to Eat

is **COLMAN'S**

The **Standard of Quality** for the **World.**

Peek, Frean & Co.'s

CELEBRATED



VENICE WAFERS
FLORENCE WAFERS
CHERRY WAFERS

Just the sort of confections particular people are seeking for At-Homes, Receptions, Afternoon Teas, etc. They are the models of daintiness, and very tasty. Delicious with Ices, Creams, Coffee, etc.

VENICE WAFERS (Finger Shape), **FLORENCE WAFERS** (Oblong) are sandwiched with Lemon, Raspberry, and Coffee Cream.

CHERRY WAFERS are Finger Shape, pink color, and sandwiched with Cherry Cream. Just the thing for a "Pink Tea."

Chas. Gyde, Canadian Agent, Montreal.

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ... Always reliable and as represented.</p>
<p>"GEM" "WIRE" "SNOW" "OORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>	<p>STANDARD BRANDS</p>	
<p>WHISKYS</p>	<p>WHISKYS</p>	<p>Corn Whisks</p>
<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 56 and 58 Front St. West</p>		



A medal has been awarded to Heinz Pickles in London. The old world has become acquainted with and recognized their merit.

There are 57 varieties of Heinz Pickles and Pure Food Products.

Canadian Agents:

H. P. Eckardt & Co., Toronto. Hudon, Hebert & Co., Montreal.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director

HAVE YOU SEEN THE Standard Account System OF BOOKKEEPING WITH THE Mechanical Ledger ?

The only always-balance ledger in existence. Here's a good letter we received. Read it!

PICTON, November 9, 1899.

GENTLEMEN,—I can for one congratulate The Standard Account Co., Limited, on their new system of bookkeeping. I have been using The Standard Duplicating Account System for about two months and I think that it is a perfect success.

In this system there is a great saving of time, as there are no accounts to be made out, and a few minutes each day posts my ledger, with no chance for errors to displease customers, as there is no disputing accounts.

If the customers carry pass books they can see after each transaction just where they are, or I can tell any customer in a moment just what they owe, or can give them their itemized and totalled account to look over; and my customers are well pleased with the scheme. Besides saving me hours of time each day it gives me a much better knowledge of my business than the old system of ledger, as I can see at a glance any time just what each customer owes. As soon as I get all my old accounts made out I will feel free from book slavery, as it is no more work to take care of a credit customer than a cash one.

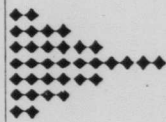
It is the best investment I ever made; for my part I would not take three times what it cost if I could not get another.

Yours, very truly,
(Signed), G. R. HARE.

This is only one of many. Drop us a card and we will send you particulars.

The Beverly McDonald Co., Picton, Ont.

**AN
OLD
FAVORITE**



MACURQUARHT'S

WORCESTER SAUCE



**NONE GENUINE WITHOUT
THIS LABEL.**

CHEAPEST because of its great strength and purity.

BEST because only choicest ingredients are used, and it is brewed and allowed to mature for many months, thus insuring that full, rich, mellow flavor, so conspicuously absent in cheap Sauces.

HIGH QUALITY DRIED FRUITS.

are shipped in absolutely untampered with from the time they leave the coast until they are opened in your own store—the original high quality is all there!

A profitable point and a strong one for progressive grocers. Will you profit by it?

GRIFFIN & SKELLEY
"Griffin Brand"

The Seeded Raisins, French Cured Prunes and Dried Fruits packed by Griffin & Skelley are carefully selected by conscientious shippers who believe that quality counts. You get the packages that they

ARTHUR P. TIPPET & CO.,

Agents,

MONTREAL.

FIFTY-EIGHT YEARS AGO



BY AUTHORITY

J. D. CARR, founder of the firm
was appointed, by special warrant,

CARR & CO., LIMITED

BISCUIT MAKER TO H.M. THE QUEEN

This warrant we still hold.

Some of our Present Specialties are:

CARR & CO., Limited

CARLISLE, ENGLAND.

Agents for Canada:
FRANK MAGOR & CO, 16 St. John St., Montreal.

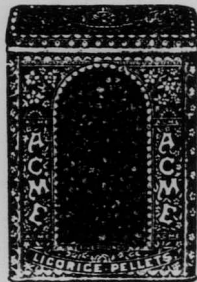
For British Columbia:
C. E. JARVIS & CO., Vancouver, B.C.

CAFE NOIR
CAFE AU LAIT
WINDSOR WAFERS
BUFFET WAFERS
DERBY

FINGER CREAMS
GINGER FLAKES
CRACKNEL
LEMON CREAM
ROYAL, ETC.



LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties: Corrugated Y. & S. Stick Licorice, packed 80 sticks in wood box; Manhattan Wafers, in Pliable Licorice, 2½-lb. boxes.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.



From Manufacturer
to Retailer Direct.

Tillson's Pan-Dried Rolled Oats.

You've tried those Rolled Oats that the miller claimed were just as good as Tillson's—price satisfactory but quality not. You've tried the Rolled Oats that the miller claimed you ought to buy because he was "a friend of yours," and deceived yourself into thinking that your customers didn't know the difference, but they did, and they are doing most of their trading now up the street on the corner, at your competitor's!

How about those "Pan-Dried" Rolled Oats that Tillson makes that set the standard of highest quality years and years ago?

The Tillson Company, Limited

Tilsonburg, Ont.

No Profit For Me.

I don't pretend to make any money from customers who send me one or two orders and stop there—permanent trade is what I am after. I will take every cent's worth of risk if a grocer will let me send him an assortment of my Cigars, the whole order to cost him from \$20 upwards.

Any grocer will be at liberty to return the Cigars at my expense at any time for thirty days after he gets them, and, moreover, if in six months after the order is received the grocer finds that the Cigars have not sold, I will even then take them back and refund the grocer his money. Let me write you more in detail about this proposition in which I take all the risk.

J. Bruce Payne, Mfr.,
Granby, Que.

We want your Fall order for Flavoring Extracts

OUR CROWN BRAND

will please you, and give your customers good satisfaction.

GREIG MFG. CO'Y, Montreal.

The rapidly increasing
demand for

“OZO”

CEYLON TEA JAPAN

proves that the grocers find it a good seller, and the consumer gets satisfaction.

Write

The “OZO” Co., Limited,
SOLD IN PACKAGES. MONTREAL

MADE IN CANADA.

“Sterling” Brand The Choicest in Pickles



A relish that helps the whole meal. The customer who has once bought “Sterling” brand pickles from a grocer is the kind of customer who goes back again to that grocer. Where is the grocer that does not like this kind of business?

—These pickles are made from best
—grown Canadian vegetables—a recom-
—mendation itself—made by skilled and
—scientific methods in Canada's largest
—pickle factory.

T. A. LYTLE & CO.

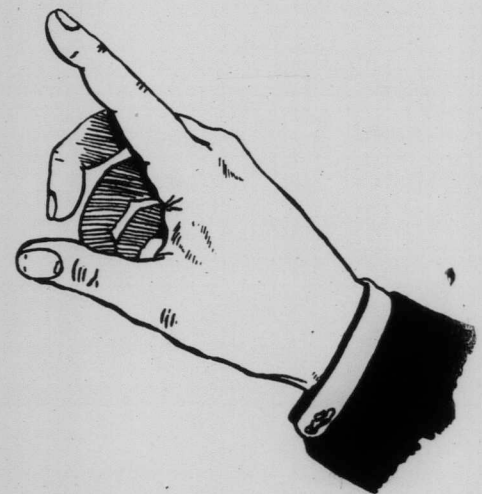
124-128 Richmond St. W., TORONTO, CAN.

Ceylon and Indian

MACHINE-MADE

TEAS

are the most profitable sellers going, as they are the purest, cleanest, and most economical teas on earth.



Save Money for a Woman!

You know where economy begins—**in the home**, and, too, you know who has charge of the family purse strings—**the woman**. Folks save more money in the kitchen than they do on their clothes, because **their friends can't see what they eat!** That's where a woman economizes in every way she can—in the kitchen.

Start in now and begin to help your customers to economize—especially the women. Think a little more of your permanent trade than of your temporary profit.

Jonas' Flavoring Extracts

owe part of their popularity to their great concentrated strength. The other part they owe to their absolute purity and their delicate richness. The flavors are the exact counterparts of just what they are supposed to represent in fruits, flowers and spices. The makers have never been satisfied to let well enough alone—for thirty years they have been constantly raising the standard of Jonas' Flavoring Extracts.

Henri Jonas & Co., Mfrs.
Montreal.

RAISINS.



Trenor's "Blue Eagle" Finest Selected.
 Roger's Finest Selected.
 Finest Selected "Ondara Layer" Valencias, 28-lb. Boxes.
 Grustan's Finest Selected.
 7-lb. Boxes Finest Selected.

The boats are now discharging their cargoes and goods should be in store when this advertisement appears.

W. H. GILLARD & CO., WHOLESALE GROCERS, **Hamilton**



YARDLEY & CO., Limited
London and Paris.

Exquisite Perfumes,

Exquisitely Bottled—

YARDLEY'S PERFUMES have been before the trade ever since 1770, and are to-day leaders in point of

Delicacy, Purity and Strength

The bottle here shown is of fine cut glass of very pretty design. We supply these, filled with triple perfume, in three sizes, selling for \$14.85 doz., \$9.45 doz., \$6.75 doz. Terms and discounts on application.

SOLE CANADIAN AGENCY

GREIG MFG. CO., MONTREAL.

AYE READY!

JATERSONS'

"CAMP" COFFEE IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER FOR IT.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

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THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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VOL. XIII.

TORONTO AND MONTREAL, NOVEMBER 17, 1899.

NO. 46

EARLY CLOSING IN TORONTO.

The Report of the Early-Closing Committee of the Toronto Retail Grocers' Association, presented to that Body on Monday Evening.

THE first attempt at early closing made by this association was in the year 1888, when several other trades, allied with the grocers, obtained the necessary signatures to the petition. The city council passed a by-law for the compulsory closing of shops in the city of Toronto at the hour of 7 o'clock p.m. Trade was, at that time, in a very unsettled condition. The progress of the land boom was in full swing, and, as a necessary consequence, stores were being opened up in all directions. The storekeepers and the citizens generally were unprepared for so radical a change as from 9 and 10, and even 11 o'clock p.m. closing to the hour of 7 o'clock p.m. Several persons who broke the by-laws were brought up before the magistrate, who, unfortunately, listened to the sentimental, rather than the lawful side of the question, and discharged each person. Among those who were summoned was a grocer doing business on Queen street west named Grant, who stated that he was not selling goods, but merely sitting in his store. This grocer, on the day following his summons, took around a petition for signatures to repeal the by-law, and obtained in two days the necessary one-third signatures, many signing against what they had formerly signed for. This ended the first early-closing movement, which left behind it, like every other attempt that has ever been made towards improvement and reform, 10 or 12 good grocery stores closing at 7 o'clock p.m. which have never discontinued. Since that time, many attempts have been made to provide for early closing of stores in different districts or sections of the city, most of them failing for some

reason or another; and, while your committee think that moral suasion is the highest standard upon which to approach our fellow-grocers upon the early-closing question, yet, in the face of all past experience in this and other cities, they regret to be compelled to state that early closing is all but impossible to obtain by argument and example.

The present effort at early closing originated last January, when A. White proposed that the association place itself on record as being in favor of early closing. At a subsequent meeting the association went a step further, and appointed a committee to work upon the movement. The committee meet several times, and finally produced a circular setting forth the benefits of early closing, and urging every grocer to interview his neighbors and reduce their hour of closing one hour less than they had been accustomed to. The circular stated that it was the intention of the association, by means of the press, pulpit, and by moral suasion, to induce every grocer to close at 8 p.m. The Grocery Clerks' and Drivers' Association, hearing of what we were doing, started in to help us, but, as they had no person who could devote any time to the matter, their help was not so great as their sympathy. During March, of the present year, the grocers on Spadina avenue, Huron street, Sussex avenue, Major street and Robert street, formed themselves into an early-closing section, and your secretary hung up early-closing cards in each store, but your committee regret to state that the closing lasted only two nights. The grocers on Queen street west made two attempts,

the first, at 7 p.m., speedily collapsed, but the later one of 9 p.m. lasted a much longer time, but finally dwindled down to every man going as he pleased. Those on Queen street east, from Church street to the Don, formed into a section and kept it very well indeed. The grocermen on Gerrard street east, Church street, Davenport road and Yonge street north, formed into three distinct sections, and we believe are still closing at 8 p.m. Besides these, there are dozens of stores which are now closing at 8 p.m. as a direct result of our work in the early spring of this year. But, as there were many grocers who refused to close, and who were keeping others open, the association, through Messrs. J. S. Bond, White, Panter and Holmes, at our September meeting decided to obtain legal advice, and if it were possible for us to get early closing by means of a by-law to do so. Our president, F. W. Johnson, and our vice-president, D. J. Kelly, were entrusted with the matter and reported that there were no legal stumbling blocks in the way; all that was required was to obtain the necessary three-fourth signatures. The general meeting appointed the executive as the early-closing committee with power to proceed.

Secretary Hawes and two other suitable canvassers were engaged to interview the grocers and butchers of the city to secure signatures to the by-law. After a thorough canvass they reported as follows: "There are 780 grocery stores tabulated under the head of grocers in the 1899 issue of the 'Toronto Directory.' Your canvassers could find but 759, and fully 100 of these could hardly be called grocers, many of them carrying not more than \$50 stocks. Of the 759 grocers interviewed, 568 signed the petition, and 191 refused. Thus, there are just 75 per cent., the necessary num-

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

ber of signatures. We report, however, that 10 of the grocers at present closing at 7 p.m., did not sign the petition. It is possible that a few more signatures could be obtained, but the city has been covered several times, and we are of the opinion that not a dozen more could be got.

"There are 280 butchers mentioned in the directory, but we found only 213. Of these, 191 signed the petition and 21 refused. This shows over 90 per cent. of the butchers to be in favor of the proposed by-law."

INSURING THEIR CUSTOMERS.

The London Grocer quotes the following from a handbill, recently issued by a large English tea company: "Remember—tea is sold at a price within the reach of all, viz., 2s. per lb. Owing to its immense strength and fine quality it will go twice as far as many ordinary teas, and is, therefore, cheaper. The — Tea Company, Limited (incorporated under the Companies Acts, 1862 to 1898), will pay to every woman who becomes a widow, the following sums of money: If, at the commencement of taking tea, the husband is under 30 years of age, £30; 40, £25; 50, £18; 60, £12; 70, £7—provided she has purchased a half-pound of tea for the five consecutive weeks prior to her becoming a widow. Customers who purchase a quarter-pound of tea weekly will receive half the above sums. In the interest of bona-fide customers, the company require that the husband shall be proved to be in good health at the commencement of the continuous taking of the tea. Quarter benefit in five weeks, half benefit in six months, full benefit in twelve months. List of moneys paid, with the names and addresses of the widows who have received the benefit, can be seen at the registered offices of the company in London, or at any of the company's branches."

Joseph Chandonnet, grocer, St. Jean de Chaillons, Que., has assigned.

AN ENGLISH TRADE YARN.

Traders usually have a weakness for hearing trade yarns, says The London Grocer. We this week met with a specimen very fine and large. Mr. J. B. Green, grocer, King street and Anson road, Yarmouth, lost a quarter-ounce weight recently from his Anson road shop. The weight has returned this week in a very singular fashion. He had disposed of a quantity of fowls' rice to a customer from whom he buys eggs. To another customer this week he sold a quantity of eggs, and on one of these being broken the missing weight was found inside. The customer took the egg to Mr. Green, who at once identified the weight as the one he had lost. This story, which is well vouched for, quite put anglers' yarns in the shade. We hardly dare invite our readers to try and cap it, though there must be many a good yarn lying about in the trade—very much lying.

TO COMBINE THE CANNERIES.

Two rival syndicates are bidding to gain possession of all the salmon canneries in British Columbia. Several options have been obtained by both companies, but so far nothing definite has been announced as to the final outcome of the scheme. Including those on Rivers Inlet, Skeena and other canneries in the north, combined with those on the Fraser river itself, there are forty-seven canneries, and the owners place their value in round figures at about \$40,000 each. Some of the largest of the canneries have as yet refused to give options to either company, and that has delayed matters a good deal.

The American firm negotiating for the combination is that of which T. B. McGovern, of New York, who engineered the Columbia river combine, is a leading member. It is proposed to pay each canneryman half the value of his property and allow him to retain the remainder, leaving him as manager of the property. The smaller

canneries, as a class, are falling in with the idea, but the aggregations of larger canneries, who are able to charter ships directly for themselves in London, will not reap the same advantages as the others, and will not join the combine.

The second company to offer the canners inducements for the combination of their properties is represented by W. Wymond, who was formerly manager of the fish oil and guano factory, which was recently burned. Mr. Wymond represents a large amount of British capital, so that it is now a matter a good deal of the highest bidder, the American or the English, as to who will own the cannery industry of British Columbia.—Portland, Oregon, Tradesman.

AFRAID FOR THEIR SUPREMACY.

The business interests of the State of New York are beginning to awake to the importance of the canal system recently completed by the Canadian Government connecting Lake Erie with the Atlantic by way of the St. Lawrence river, says The Commercial Gazette, New York. The New York State Commerce Convention recently adopted a resolution to the effect that the "Erie, Oswego and Champlain canals ought to be materially improved to maintain the commercial supremacy of the State, thereby promoting the prosperity of its people."

There seems to be no doubt that the Canadian canal system, designed to accommodate vessels of 14-foot draft, will divert considerable traffic from New York City to Montreal unless something is done to counteract the tendency.

The proposition is advanced that the people of New York, instead of placing dependence upon their State canal system, should cooperate with other interests tributary to the great lakes to secure the construction by the Federal Government of a deep waterway across the State of New York connecting the lakes with the Atlantic

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PROMPTLY.

English Rock Candy	Butter-Scotch
Horehound Sticks	Horehound Drops
Malaga Raisins, 1-lb. boxes	C.B. Peels, 1-lb. boxes
Roquefort Cheese	Rosemary Cheese
Currants	Raisins
Dressings	Icings

LUCAS, STEELE & BRISTOL, HAMILTON, ONT.

Goods that are Badly Wanted.

We are Free Sellers

BOSNIA PRUNES

105's.

California small sizes are not to be had.

Bosnia now afloat cost big money.

We will give you a bargain on the car just arrived.

Write for quotations or see Travelers.

James Turner & Co., Hamilton

GRAND MOGUL Ceylon Tea

"IS PURE TEA"

Stands the test of the most critical consumer.

We confine its sale to the Grocery Trade, who make barrels of money out of it.

RE COUPONS, 30 letter and 35 full new coupons make a full sett.

T. B. ESCOTT & CO.
LONDON, ONT.

Agencies:
TORONTO, WINNIPEG, MONTREAL.

FRUITS

ALL BEST BRANDS.

RAISINS CURRANTS
PRUNES DATES
EVAPORATED PEACHES
IN BAGS
FIGS in boxes and tapnets

T. Kinnear & Co.,

Wholesale Grocers,
49 Front St. East, Toronto.

CREDIT MAN MISTAKEN.

THE St. Louis Inter-State Grocer tells of a credit man in that city who was caught through judging of the depth of a man's purse by the clothes he wore. A Kansas country merchant went into a wholesale house and selected an \$8,000 stock of goods, when he was introduced to the credit man, who at once asked the unpretentious merchant what terms he wanted.

"Well," replied the customer, "down in our country we always pay after harvest."

He was reminded that harvest was past, and, of course, he couldn't mean after the next harvest in 1900.

"Well," says the merchant, "that's when my people will pay me."

He was told that the house couldn't think of any such thing, as 90 days was the very best they could do, and even at that wanted to know many things about the visitor's prospects.

"How much discount if I pay in 60 days?"

The credit man quoted the terms.

"How much in 30 days?"

The discount was mentioned.

"How much for cash?"

"Spot cash—money down?"

"Yes; currency."

It was a wild question. The credit man

knew (or thought he knew) he had no chance to get \$8,000 out of that man, and he quoted a beautiful discount.

"Well, receipt the bill," was the buyer's rejoinder. And out from the folds of a \$3 suit of clothes he dragged enough money to buy a yacht and run it all summer. He didn't put on much style, but he figures that he saved the expenses of his trip. It may be true that clothes make the man, but they don't always gauge the money.

MAY COMBINE TO SEPARATE.

The wholesale grocers' guild of the city held a meeting the other day and in reference to the complaint of some of the produce men, it is understood that the grocers think it is time the produce men should take the beam out of their own eye before removing the mote from the eye of their brethren in trade. It may be that concerted action of the members of the two lines will be taken in order to introduce uniformity, and make the separation between the grocery and produce trades distinct.—Province, Vancouver.

An Ottawa despatch says that the New Zealand Government have asked for a further shipment of British Columbia salmon. The first lot were very favorably received.

PRODUCTS WANTED.

Inquiries have been received at the Canadian Government offices, London, England, as follows: A firm of export agents offer their services for the introduction of any kind of Canadian goods in the European, Indian and Australian markets.

Attention has been drawn, by a well-known agent who acts for contractors supplying the War Office and other Government departments with preserved goods, to the large quantities of compressed dried vegetables now in requisition. Canadian contractors for this class of product, who are able to supply them in sufficient quantity and who desire to participate in the business, can be placed in communication with the agent in question.

A north of England firm desire to be placed in communication with Canadian timber houses open to sell large quantities of spruce wood boxes, planed and unplaned, cut to sizes and packed in bales.

The names of exporters of evaporated apples, rings, etc., are inquired for.

A firm of agents ask to be referred to Canadian houses exporting raw materials, wood pulp, etc.

THE CANADIAN GROCER will be pleased to receive and forward to destination any answers that may be sent in by readers.

The Knowing Grocer Knows

that the only way to gain the confidence of his customers, is to keep only reliable goods of undoubted quality, such as

IMPERIAL CHEESE

Imitations always fail.

MALAGA FRUITS

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET,

TORONTO.

TRADE CHAT.

THE cheesemaking season in Prince Edward Island closed on October 31, when nearly all the factories started to make butter. The season's make of cheese was about 60,000 boxes, or about 10,000 boxes more than that of last year. About 4,000 boxes are still in makers' hands.

The Franco-Canadian Soap Manufacturing Co., Montreal, has been incorporated.

An Ottawa despatch says: "Contracts have already been effected with the Elder-Dempster line alone for the conveyance to England of 75,000 Canadian turkeys for Christmas."

W. S. Newsome, general merchant, Centreville, P.E.I., has sold out his business to Will Bowness and Thomas Hodgson. Mr. Newsome contemplates removing to Sydney, C.B.

Michael Howe, general merchant and wholesale liquor dealer, Pembroke, Ont., is removing to his new premises, which he has fitted up to accommodate his ever-increasing trade.

The several businesses of Huestis & Mills, George H. White, and S. H. White

& Co., general merchants, Sussex, N.B., have been taken over by The Sussex, N.B., Mercantile Co., Limited. The company is now seeking incorporation.

The deliveries of wheat in the Northwest since the harvest have been large. The stock at Fort William, Port Arthur, Keewatin, Winnipeg and interior country points being now 7,350,000 bushels, against 2,550,000 a year ago.

A burglar entered Horatio Graham's store at Murray Harbor South, P.E.I., on Tuesday night last week, and stole \$60 from the cash box. A few nights previous, Thomas L. Cook's store at Murray River was entered and a quantity of goods stolen.

The cargo of the ss. Miowera, which arrived at Vancouver from Sydney, Australia, included 588 packages of meats, 29 packages of fruit, 1,850 cases mutton, 457 beer kegs, 105 bales skins, 10,000 bags sugar, and 555 bags hides.

The large business block owned and occupied by A. A. Wright & Co., general merchants, etc., Renfrew, Ont., was gutted by fire on Friday last. The loss on building and stock is estimated at between \$40,000 and \$50,000; insurance from \$15,000 to \$20,000.

PROFIT AND LOSS.

The bad boy had a roguish lamb
That followed him around,
And every place the bad boy went
The lamb it would be found.

The boy would to the grocer's go.
The lamb would follow after.
The way the pair the grocer gouged
Would kill a mule with laughter.

The boy would "work" the inside,
The crackers, pie, and cheese.
The lamb would "work" the outside,
The cabbage, squash, and peas.

Yet, strange, the grocer rolled up wealth—
All honest grocers do—
For every dollar's worth they ate
He charged the boy's pa two.

VIAU & FRERE BURNED OUT.

On Sunday, the large four-storey candy and confectionery factory of Viau & Frere, at Notre Dame and Wolfe streets, Montreal, was burned to the ground. The fire, which started in the office, made rapid headway, and when the firemen arrived the whole structure was in flames. The fire also extended to Trotter's storage warehouse, a large stone building in the rear, which was speedily in flames. Both buildings were completely destroyed. The loss is estimated at about \$300,000.



GOLD ON THE SHELVES

of a grocery store would look rather odd. But, the grocer who sells UPTON'S MARMALADE has something just as good as gold—something that will bring him gold. For, just as gold is the standard of the money market, so is UPTON'S MARMALADE the standard by which other brands are judged.

UPTON'S MARMALADE, JAMS and JELLIES are sold in 1-lb. glass jars, 5-lb. tins and 7-lb. wood pails, by all jobbers.

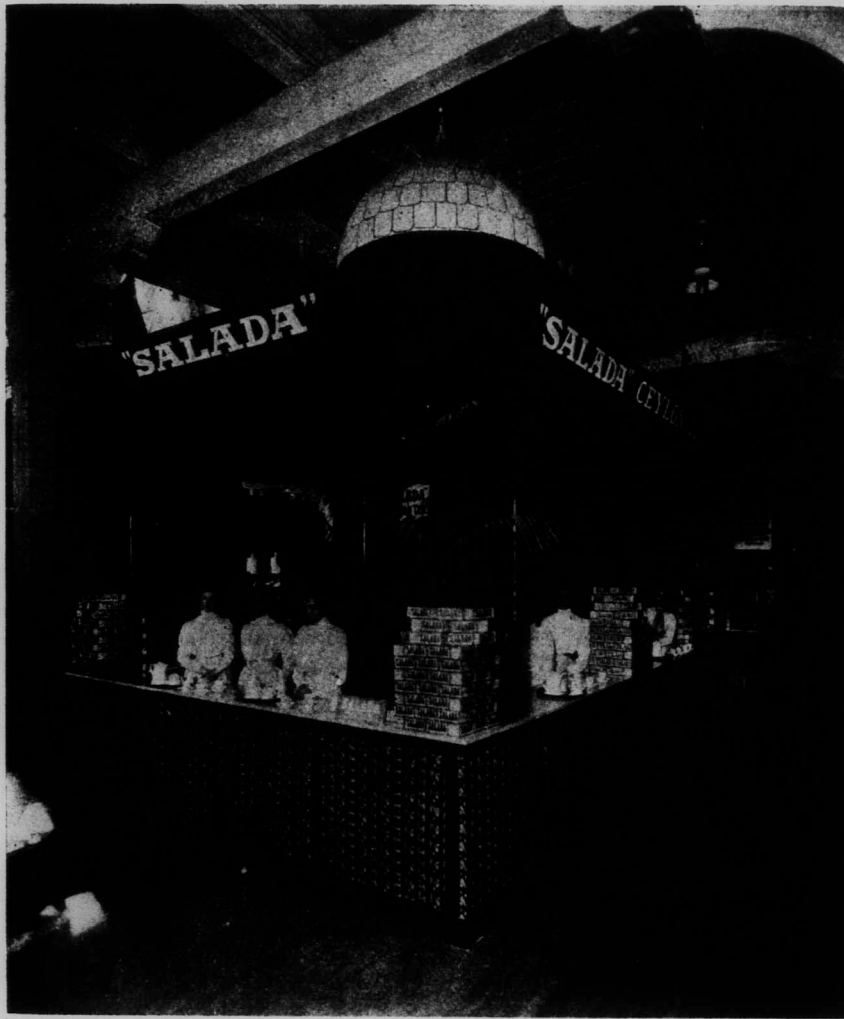
HENRY WRIGHT & CO.

Canadian Selling Agents
TORONTO.

❁ THE ART OF WINDOW DRESSING. ❁

WHEN WINDOWS SWEAT. When your windows sweat or become frosted, what do you do? What means do you take to prevent this? An inquiry in Montreal showed that the following means were adopted with more or less success to prevent sweating: Washing with alcohol; boring small holes

feet. As this gun is a very odd-looking instrument, as compared with modern arms, it attracts considerable attention and excites much comment. Curiosities of this nature can be secured in almost every Canadian town, and are calculated to win especial attention, while the British Empire is so intensely interested in war and firearms.



"SALADA" TEA AT THE BOSTON FOOD FAIR.

in sides; or top; the use of an electric fan; by having double panes of glass. Can you suggest a better way?

A UNIQUE WINDOW. Grafton & Co., Owen Sound, Ont., have in their window an exhibition which would add to the interest taken in any class of store. It consists of a collection of firearms, ancient and modern. One of the number is an old gun obtained from a resident of a nearby village. The gun has been in use for seal-hunting, and is six feet in length, the barrel measuring over four

WAR PICTURES. The interest taken in things warlike, and the success that many merchants have made in seeking to win attention to their stores by the display of war pictures, is excellently described by "The Gossip" in The Toronto Star. She, for I judge from the signature as well as the article that the writer is a lady, puts it as follows: "The storekeeper who would attract a crowd about his windows these times must needs fill the said windows with pictures of soldiers and battles and other war-suggesting objects. Indeed, it will be quite unnecessary

to fill the window, one picture, if it be of the right kind, will be enough to draw a crowd about the window, and partially obstruct traffic on that section of the street.

"In one big window was a display of the most beautiful evening dress goods—siles, laces, chiffons, gloves. They were arranged so as to show to the greatest advantage. One might have dreamed sweet dreams outside that window. Now, one would have supposed that the members of the fair sex who passed that window would have been held enthralled by the sight of the lovely things on view there. On the contrary, perhaps one woman in ten would pause for an instant. After a glance over the contents of the window she would pass on, little or no interest expressed on her face.

"But in place of the delicate fabrics and filmy laces, appeared a collection of pictures of famous men and historic battles. Presto! Witness the change! Men, women and children crowd and jostle for a chance to see into the window. As those nearest the window moved away satisfied others crushed in to take their places, while still others waited their turn on the edge of the crowd.

"It is the same all over the city. Before every window that displays such pictures, be they good, bad or indifferent, may be seen a similar gathering of people. The story of what may be seen goes home, for, on the streets, on the cars, one may be sure of hearing some person say: 'I am going down to see the pictures in such and such a window!' Thus, for the time being, the war holds paramount interest in the minds of our citizens, and a great many things will have to stand aside until this war-fever abates."

To win attention, however, is not the only use of a window; it should sell goods. Therefore, it would be better for the average grocer to use but few war-pictures, even if he has the opportunity to secure a collection for the purpose. It would be better to arrange the collection inside, and put one or two of the best ones in the window to tempt those without to go in and examine the rest.

NOTES BY THE WAY. Much attention is attracted to the window of J. H. McDonald, grocer, Listowel, Ont., by a crayon picture of Oon Paul Kruger, drawn by one of the "Knights of the Road."

A man who sees day after day
A window dressed in the self-same way,
Becomes so tired he'd like to break
The panes for mere resentment's sake.
A window's like a pretty maid,
And should be often new arrayed,
So as to catch the loving eye
Of every man who passes by.—Ex.

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FISH. FISH. FISH.

No. 1 Labrador Herring, Barrels and Half-Barrels.
 Prime Shore Herring, Half-Barrels.
 Prime Codfish, Cases, Quintals and Half-Quintals.
 Pure Boneless Cod, Boneless Fish, Boxes,

No. 1 Fall Caught Salmon Trout, Kegs.

F. O. B. MIDLAND.

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE GROCERS, MANUFACTURERS,
 IMPORTERS OF TEAS.

TORONTO, CANADA.

A SUCCESSFUL CLERK.

EVERY clerk who becomes conspicuously successful owes his success more to the fact that he has always done his best than to extraordinary ability, says The Commercial Enquirer, and no clerk however great his ability, ever won a permanent reputation for unusual ability who did his best only occasionally under the spur of flattery, in a spirit of rivalry, or in a spasm of ambition.

The clerk who does not do the best he can at all times treats himself almost as badly as he would were he to keep his brains muddled a great part of the time with rum and nicotine, and places between himself and success as formidable a barrier.

As the strength of a chain is measured by the strength of its weakest link, so the ability of a clerk is measured by the quality of his average work. If this is poor, his reputation and salary will also be poor, no matter though he now and then does work of surpassing excellence. The clerk who, knowing that he has unusual ability and has often proved it, carelessly or in a spirit of indifference does work that should shame a clerk whose services would be dear at \$2 a week, and yet lays the flattering unction to his soul that he would be estimated by what he can do and has occasionally done instead of what he averages, makes a great mistake, as a writer like Kipling would should he think that because he has shown he is a literary genius he can write trash and retain the reputation he won.

It is not only a clerk's duty to his employer always to do the best work he can, whether the salary he receives is as large as it should be or not, just as it is a grocer's duty to give full weight for whatever he sells even though he sells it below cost, but it is also his duty to himself to do so. Unless he does, he cheats his employer and robs himself. His employer's loss will be temporary, and, at the outside, only a few

dollars, but his own will probably be permanent, and amount to a blighted or a ruined career.

CAN WE HOPE FOR PREFERENCE?

An increase of 22 per cent. in the exports of British and Irish produce to Canada during the last fiscal year, as compared with 1897, is by no means an unsatisfactory position, and one, doubtless, largely the result of the preferential tariff which came into full operation in August, 1898. To make this point conclusive, however, it would be necessary to have statistics for the same period of the imports of similar classes of goods from the United States, Germany, France and other countries not on a preferential basis. There seems to be a lull in the preferential tariff movement throughout the Empire, the Imperial authorities having evidently come to the conclusion that in view of the wide ramifications of British trade with foreign countries, the movement is one which must come from the colonies themselves. It is one thing to accept such a tariff from a colony, and quite another to ask or agitate for it from this side.—The British Trade Journal.

INTEND MOVING THEIR STORE.

P. & A. Patterson, grocers in Hume's block, Guelph, Ont., have rented A. H. Goodall's store on Main street, lately occupied by Mrs. Mills, and will move into it as soon as some alterations are made. Mr. Goodall will straighten out the windows in his two stores; put in side windows leading to the doors and an addition to the rear.

S. Brousseau, grocer, corner of St. Paul and Henderson streets, Quebec, discovered the other morning that somebody had walked off with a couple of barrels of oysters and other goods during the night. It was a surprise, but, according to The Quebec Telegraph, Mr. Brousseau takes no stock in surprise parties.

THE FAMILY GROCER.

It's a notion universal that the grocer has a snap,
 That he's free from all the troubles which his
 neighbors handicap;
 Nought to do save sand his sugar, and rake in the
 nimble cash,
 Though around him the finances of the world may
 go to smash.

Not a trouble, nary danger, anxiety or care;
 On Easy street he's domiciled, nor needs to turn a
 hair;
 But while the public's certain that he's rolling in
 his wealth,
 He often finds his business too exciting for his
 health.

It is constant toil and trouble, though the profit's
 very small,
 And the grocer sometimes wonders how he ever
 stands it all.
 To him troop a host of patrons when their path
 with care is sown,
 Just as though the family grocer hadn't troubles of
 his own.

His day is long and toilsome, for he rises with the
 sun,
 But none too long for losses, and complaints are
 never done.
 If his goods are fine in quality, his prices are too
 high;
 If he's prompt in asking payment, his customers
 may shy.

If he gives an extra day of time, they take another
 week;
 If he shuts right down on credit, they leave him like
 a streak.
 Though customers are falling off, the salesmen
 come in gangs,
 While like the sword of Damocles, a mortgage o'er
 him hangs.

When he purchases quiet largely, the market takes
 a slump;
 When he buys his goods in dribblets, the prices
 upward jump.
 In the former case the goods, he fears, may spoil
 upon his hands;
 In the latter case he can't compete with pirate
 "cutter" bands.

Oh, yes, the grocer rolls in wealth, and lives with-
 out a care,
 And always sands his sugar, for so saith the news-
 papaire.
 His coffee smacks of chickory or from peas is
 seldom free,
 And everybody knows he puts adulterants in his tea.

—N.Y. Merchant's Review.

Salt is A Staple

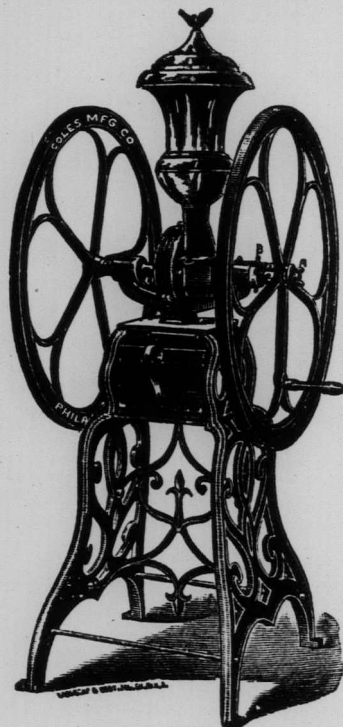
When you sell Salt, please remember that Salt is as staple as Flour. There is nothing luxurious about Salt—it is *an absolute necessity*. The woman who buys it, buys it because she has to have it. If she can't get

Windsor Salt

at your store she goes to your competitor for it, and *she takes some of her other trade along with her*—please remember that!

In a staple article like Salt, a woman doesn't hesitate to buy the best—she gets it when she orders the "Salt of Quality"—clean, white, perfectly crystalized Windsor Salt. Sold by leading wholesalers everywhere.

THE WINDSOR SALT CO., LIMITED
Windsor, Ont.



The Canadian Grocers Know

a good mill when it is presented to them.
They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.



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Treasurer, HUGH C. MacLEAN, Toronto.

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**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

OUTLOOK FOR BUTTER POOR.

THERE has been a regular slump in the price of butter within the past week, prices being from 1 1/2 to 1 3/4 c. per lb. lower at Montreal, where the export demand has shrunk to almost nothing, and it seems likely that prices will have to go still lower before it will be renewed. The unsettled feeling is chiefly due to the competition of Australian and New Zealand butter in England, the offerings from these two countries being certain to steadily increase from now on. In fact, some of the more aggressive bear operators contend that before the price can be on a stable basis it will have to go back to 18 to 18 1/2 c.

Possibly this is an extreme view to take, but it is certain that Canadian butter producers will have to meet keener competition in the English market each winter from New Zealand butter. The Government of that colony are putting forth every effort to insure an improvement of its dairy produce. They are employing a large staff of traveling instructors, in addition to Mr. Ruddick, the Dairy Commissioner (a Canadian, by the way), and they have raised the standards of quality for creamery butter. Many

factories have made extensive improvements in their buildings and equipments, and there is every prospect of a record year for quality and quantity. Another fact is also worthy of note: According to recent mail advices, the weather over the whole of Northwestern Europe, from which nearly all the continental butter is imported to England, has been very mild for the time of year, and the cows are in much better condition than usual, and the supply of milk greater. Altogether, so far as the export market is concerned, it seems very likely that Canadian producers will have to make up their minds for a lower level of prices for some time to come. It is well to note, however, that there is an active demand for butter in London that will retail at 1s. per lb., and, at present cost, the Canadian stands a much better chance of supplying this demand than Australian, which is too dear at present to retail at 1s. As the supply of antipodean butter increases, however, this position will change.

EDUCATE THE PUBLIC.

Under this heading, it was advocated in these columns last week that merchants should keep in touch with the editor of the local newspaper, and so educate the public as to advances made in market prices. The price of goods is not the only matter concerning which the country merchant should keep his customers posted.

Generally speaking, the merchant is better acquainted than the average farmer with the condition in which farm produce should be marketed. He should disseminate this knowledge through the local press, as well as by word of mouth. It will pay to do so. If he is in the habit of buying produce and shipping it, he will get better profits from the properly prepared produce. If he be not a buyer, his reward will come in another way. In many cases, the farmer's wife takes the money derived from the sale of butter, eggs, poultry, etc., for her portion, and she spends the extras frequently on luxuries for the table, etc. So, if she be taught to make first class butter, to gather and bring in her eggs promptly, and to prepare her poultry properly, her purchases are bound to be increased in proportion to the increased receipts from the sale of her produce.

THREE MONTHS' IMPORTS.

THE returns for the first three months of the fiscal year, which have just been issued, show some striking developments in the imports of groceries in Canada over last year. The most remarkable of these is the increase in our imports of sugar. For the three months ending September 30 this year the importation amounted to \$2,124,723, as compared with \$1,285,789 for the same period of 1898, showing an increase of \$838,934 or 64 per cent.

The shipments of tea to this country are also growing. While, during the first quarter last year, our imports were \$868,431, this year they were \$1,089,593, showing an increase of \$221,163 or about 25 per cent.

The growth of our imports of syrup and molasses is also large. For the three months this year our imports were \$366,555, against \$210,203 in the same time last year.

Greater in proportion, though not in quantity, was the increase in our imports of tobacco and cigars. The figures \$39,930 for the period last year were swelled to \$97,826 for the same time this year.

The following table gives a list of the principal imports of groceries for the quarter in the two years:

	1898.	1899.
Coffee.....	\$4,111,665	\$3,245,739
Fish, and products of.....	274,461	306,712
Fruits and nuts, dried.....	130,368	167,024
Fruits green.....	309,078	331,375
Pickles, sauces, etc.....	46,868	55,612
Provisions, lards, meats, etc.....	314,822	411,959
Soaps.....	94,990	111,071
Spices.....	44,445	49,064
Sugar.....	1,285,789	2,124,723
Syrups and molasses.....	210,203	366,555
Tea.....	868,431	1,089,593
Tobacco and cigars.....	39,930	97,826
Tobacco leaf.....	590,280	490,456

As will be seen the only decreases shown are in coffee and tobacco leaf. The decline in coffee imports from \$4,111,665 to \$3,245,739 is especially notable, coming as it does at a time when the importation of tea shows a gain of 25 per cent.

PERSIAN DATES.

Mail advices regarding Persian dates state that the first steamers, with 300,000 boxes of new fruit, are expected in London this week. It is added that the difficulties and disappointments of former years will, in all probability, be repeated again, owing to the fact that the exigencies of the trade are imperfectly understood by many buyers.

SOME STIFF ADVANCES IN WOODENWARE.

DURING the past summer there has been an unusually good demand for Canadian lumber, both for home consumption and for export. The cut of logs, has, however, been less than anticipated, and, as several large drives have been stuck in the rivers tributary to the Ottawa, there is at present a considerable scarcity of lumber. This has resulted in the price of all lumber being largely enhanced in value.

This advance in their raw material has resulted in the manufacturers of woodenware raising the prices of all their products. The following price list was adopted for the Provinces of Quebec, Ontario, east and south of Sudbury, and the Maritime Provinces, by the Canadian manufacturers of woodenware at a meeting held on Tuesday, this week :

	Per doz.
No. 1 2-hoop pails	\$1 90
No. 2 knotty and stained, grained	1 85
2-hoop pails, cull and knotty, no paint	1 65
No. 1 3-hoop pails	2 05
No. 2 knotty and stained, grained	2 00
Half pails, grained	1 75
and covers, grained	2 05
" plain	1 90
" cull and knotty, no paint	1 60
Quarter pails, 5 or 7 lb. jam pails, grained	1 20
and covers	1 45
Quarter pails, 5 or 7 lb. jam pails, plain and covers	1 35
Toy or infant	1 05
2-hoop spice pails and covers, plain	2 10
" candy pails and covers, plain	2 70
" grained	2 95
3-hoop " plain	2 95
" grained	3 20
No. 1 cocoanut pails and covers	2 10
No. 2 " " " " " "	2 70
No. 3 " " " " " "	3 85
No. 4 " " " " " "	4 25
No. 1 caramel pails and covers, plain	2 70
No. 1 " " " " " " grained	2 95
No. 2 " " " " " " plain	2 10
No. 2 " " " " " " grained	2 30
2 H. 20-lb. lard pails and covers, clr. gr'ned	2 20
3 H. " " " " " " " "	2 40
3 H. 28-lb. " " " " " " " "	3 20
3 H. 30-lb. " " " " " " " "	3 20
3 H. 50-lb. lard tubs " " " " " " " "	4 50
3 H. 56-lb. " " " " " " " "	4 90
3 H. 60-lb. " " " " " " " "	5 00
3 H. 80-lb. " " " " " " " "	6 20
2 H. 50-lb. " " " " " " cull	4 10
Sap buckets	1 65
Stable buckets	3 80
Extra covers for 20-lb. pails	40
" 1/2 " " " " " " " "	35
" 1/4 or 7-lb. jam pails	30
" candy and 30-lb. lard pails	50
" 50-lb. lard tubs	65
" 60-lb. " " " " " " " "	75
" No. 1 cocoanut pails	40
" No. 2 " " " " " " " "	50
" No. 3 " " " " " " " "	65
" No. 4 " " " " " " " "	75

TUBS.	
Nests of 3-0, 1 and 2	per nest \$ 2 35
" 3-1, 2 and 3	" " 2 00
" 4-0, 1, 2 and 3	" " 2 95
" 8-1 to 8	" " 3 60
" 9-0 to 8	" " 4 55
No. 0	per doz. 11 00
No. 1	" " 9 00
No. 2	" " 8 00
No. 3	" " 7 00

KEELERS.	
Nests of 5-4, 5, 6, 7 and 8	per nest \$ 1 60
No. 4	per doz. 5 50
No. 5	" " 4 70
No. 6	" " 3 80
No. 7	" " 2 75
No. 8	" " 2 00

PAINT OR SHIPPING KEGS.			
		Plain.	F'h'd.
1 gallon	per 100	\$22 00	\$25 00
2 "	"	28 00	32 00
3 "	"	36 00	40 00
5 "	"	50 00	55 00
10 "	"	86 00	95 00

SYRUP KEGS.			
1 gallon	per 100	\$22 00	
2 "	"	28 00	
3 "	"	36 00	
5 "	"	52 00	

PICKLE KEGS.			
1 gallon	per 100	\$22 00	\$25 00
2 "	"	28 00	32 00
3 "	"	36 00	40 00
5 "	"	50 00	55 00
10 "	"	86 00	95 00

Not coated inside, \$2 per 100 less.

OYSTER PAILS AND COVERS.			
		Plain outside, Waxed inside.	Painted outside, Waxed inside.
3 gallon	per doz.	\$ 4 00	\$ 4 50
5 "	"	5 20	6 00
6 "	"	6 00	7 00

SPRUCE BUTTER TUBS AND COVERS.			
Bound with electrically welded galvanized steel hoops.			
Nests of 3-20, 30 and 50 lb	per nest	\$ 90	
" 4-10, 20, 30 and 50 lb	"	1 10	
" 5-10, 20, 30, 50 and 70 lb	"	1 55	
No. 5-10 lb.	per doz.	2 05	
No. 4-15 lb.	"	2 70	
No. 3-20 lb.	"	3 00	
No. 2-30 lb.	"	3 60	
No. 1-50 lb.	"	4 20	
No. 0-70 lb.	"	5 40	

EXTRA BUTTER TUB COVERS.			
10 lb.	per doz.	40c	
15 lb.	"	45c	
20 lb.	"	50c	
30 lb.	"	65c	
50 lb.	"	80c	

Other lines of woodenware are naturally affected by the scarcity and high price of lumber. Washboards have also been affected by advances in the price of zinc. Concerning washboards, the E. B. Eddy Co., Limited, issued the following to the several branches the other day: "Again we are face to face with another advance in the price of zinc, while lumber for the sides and backs is absolutely unobtainable at any price, so we have had to withdraw prices and may have to temporarily stop the manufacture of washboards."

The following price-list, which was issued too late for insertion in the prices current on page 44, shows, by comparison, the advances that have been made in these goods :

Washboards, X	per doz.	\$1 70
" XX	"	1 90
" Waverly	"	2 10
" Planet	"	2 20
" Special Globe	"	2 10
" Solid Back Globe	"	2 20
" Electric Duplex	"	3 00

All matches have been advanced by the E. B. Eddy Co., Limited, as will be seen from the following table: Parlor, wax and safety matches are 15c., and sulphur matches 25c. per case dearer than they have been ruling.

	5-Case Lots.	Single Case
Telegraph	\$3 60	\$3 75
Telephone	3 55	3 75
Tiger	3 45	3 75
Telephone (1/2 gross)	3 75	4 25
Empire (slide box)	2 25	2 35
Safety, Capital	2 80	3 00
Parlor, Eagle, 200's	1 45	1 55
" 100's	1 65	1 75
" Victoria	2 65	2 75
" Little Comet	2 15	2 25
Flamers	2 40	2 50
" (wax stems)	3 35	3 45

Striking advances have been made in brooms during the past six weeks. Owing to a great shortage in the crop of Illinois and other broom-corn-producing States, Canadian manufacturers of brooms have had to pay heavy advances to secure supplies of broom corn.

The result has been proportionate advances in the price of brooms. Boeckh Bros. & Company are now quoting their bamboo-handle brooms as follows :

Bamboo handles, A, 4 strings, per doz.	\$4 60
" B, 4 strings, " "	4 40
" C, 3 strings, " "	4 20
" D, 3 strings, " "	4 00
" F, 3 strings, " "	3 70
" G, 3 strings, " "	3 40
" I, 3 strings, " "	3 00

It will be seen from the above quotations that the advance has amounted to \$1.30 to \$1.35 per doz. for all grades.

CANNED GOODS HIGHER.

The bulls are on the top in the canned vegetable market just now. It is generally recognized that stocks are not sufficient for the demand likely to be met this season.

Corn is the stiffest article on the list. Few packers have any stocks left and they want \$1.05 f.o.b. factory this week, whereas two weeks ago this vegetable could be readily bought from wholesalers at 95c. to \$1. Now \$1.10 is the bottom figure in the wholesale way.

Stocks of peas in wholesalers' hands are being rapidly reduced. Some jobbers state that there is a possibility of peas being as dear as either corn or tomatoes by spring. This week has shown an advance of 10c. which narrows the range of prices to 85c. to 90c.

Tomatoes are not less active than either of the preceding. A good demand is steadily depleting stocks. Carlots have been

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sold during the past week at 97½c., which is an advance of 5c. over a week ago. The jobbing price for ordinary purchases is 80c.

Beans show an advance of 5 to 10c, and pumpkins of 10c., which brings the price of the former to 90 to 95c., and of the latter to 85c.

At the advance noted the market is decidedly firm, and the next likely change will be upward.

OUR INCREASING TRADE.

THE grocer, indeed every merchant, cannot fail to benefit from the increased sales of farmers' products abroad. The producer seems to find a market for many articles which had not formerly met with much demand outside of Canada.

The three last months for which we have figures are September, August and July. In that period Canada sent abroad of agricultural and animal products no less than \$22,000,000 worth. This is enormous. For the same three months in 1898, we only sent abroad \$16,000,000 worth. The increase, in such a short time, indicates the practically inexhaustible extent of outside demands if our various products are prepared in a way to attract the outside consumer.

Is enough being done to organize, train and assist the individual exporter? The Government is doing much. To better methods of making cheese, butter, the preparation of poultry, etc., we can trace the encouragement given by the State. But, do merchants in their trade organizations speak with sufficient force, and when they do speak are they listened to?

We believe that the proposal discussed in one or two quarters the past year in favor of reviving the Dominion Board of Trade is a wise one. Some central body, speaking with the authority of commerce all over Canada, watching our business interests, suggesting laws to Parliament (and seeing that they are passed), carefully considering our export trade, etc., could do valuable work.

There is always danger that, for want of concentration, for lack of a powerful representative body, Canadian commerce, now stepping forward, may be allowed to decline.

VALENCIA RAISINS STRONG.

THE strong position of Valencia raisins is fully maintained, and, while jobbing prices are not quotably changed this week, it is more than likely that there will be advances in the near future. This week Montreal agents cabled orders to Denia for shipments, and the reply was received that the primary market was entirely cleared of stock. The quantity in first hands in Canada is almost nil, and, although Montreal jobbers have some stock on hand, importers who received orders from Ontario for a few round lots found it impossible to fill them in Montreal. Those who have stock state that they want it all for their own trade. The supplies which arrived last week by the second direct steamer have not relieved the scarcity at all, because her consignments were sold before they were landed in Montreal. Altogether, Valencia raisins seem to be pretty good property for grocers to hold just at present, and those who got in at the low quotations by the second boat stand to turn some handsome margins on their purchases.

TO POULTRY SHIPPERS.

WHILE the great majority of merchants sending poultry to the large home markets make a point to send properly-prepared stock, there is still altogether too large a receipt of poorly-fatted and badly-dressed stuff.

The high prices ruling at the opening of the poultry season, and the expectation of considerable declines may have been a good reason for hurrying turkeys to market, but this cannot be considered an adequate excuse for sending in much of the thin, scalded stock that one cannot fail to see any time in a tour of the produce houses.

Really good turkeys are worth 9c. per lb. this week; thin, scalded stock are not worth 5c. per lb., and it is with difficulty the commissionman gets that for it.

The merchant, of course, does not kill or prepare the stock sent in, but, if he were to take a decided stand as to quality, and pay for inferior stock at its true value, he would not be offered so much poor stock. It is the bad habit of "averaging" prices that leads to ignorant or careless preparation of stock for market.

Chickens, too, are sent to market before they are ready. A pair should weigh from 7 to 10 lb.; yet, the market is continually the recipient of chickens that do not scale more than 4 lb. It should be remembered that the value of chickens per lb. increases with their weight. There is not more than a third the eating on a 4-lb. pair of chickens than there is on an 8-lb., though they are half the weight.

With geese, the trouble is that too many heavy birds are marketed. The goose in popular demand weighs from 7 to 9 lb. When they weigh 10 lb. or more, the only buyers of them are restaurateurs and hotel-keepers. This class of buyers is so limited that they force down prices before they will purchase.

Ducks, like chickens, should be well fattened, and should average about 8 lb. per pair when dressed. There is no love in either the buyers' or the commissionman's heart for "ducks with breasts clean of meat and sharp as razors," as a lot was contemptuously described the other day.

LEMONS ARE DEARER.

Advices received this week from New York quote advances averaging 50c. per box on all Messina and Verdilla lemons there. The advance is principally due to shortage of supplies, though the demand, being better than was anticipated, has helped to bring it about.

Prices are likely to follow. An advance of 25c. brings this week's quotations to \$2.50 to \$3, and another advance is likely to take place before long.

CHEESE FIRM.

The cheesemaking season practically closed with the end of October, as very few factories have made any November stocks. It closed, too, with prices firm. Early makes have been well cleaned off the market, and stocks of late makes are now so light that buyers are in no hurry to sell, and a reduction from the present high prices is very improbable.

OYSTERS MAY ADVANCE.

Owing to the brisk demand that the colder weather has created for oysters, dealers state there is a probability that the price may be raised. Standards are now selling at \$1.25 per gallon.

"False Economy" -- Trying to save purchase money on cost on your Teas at expense of Quality. Times are not as of old—people soon find out the best and will get it, through you or some one else.

"SALADA"

CEYLON TEA

"IS THE BEST." The Enormous Sale Proves This.

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WANTED—REPRESENTATIVES IN MONTREAL and Toronto to sell to the trade Concentrated White Wine Vinegar (English Manufacture) one part Concentrated Vinegar to four of water. Address "Vinegar," care of The Canadian Grocer, Montreal or Toronto. (46)

POULTRY

Parties having poultry to offer will do well to communicate with

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Seeded Raisins

Freshly done after you send in your order. Quality guaranteed second to none. Write for quotations to

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IMPORTERS OF TEAS

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We are direct importers of Coffees. Give us a trial. Quality is our motto.

The F. F. DALLEY CO., Limited, Hamilton, Can.

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

November 16, 1899.

GROCERIES.

WHILE there is not a large volume of business being done, there is considerable activity in the wholesale trade in filling sorting orders. Up to Wednesday, when the winter freight rates came into force, there was a large movement, as both jobbers and retailers stocked up well before the advance in rates. There was an especially good demand on this account from the Northwest. A lull is expected to ensue until the Christmas trade gets into swing. A few orders on this account have already been received. The only changes to report in general groceries are advances in canned vegetables, which are generally stiffer.

CANNED GOODS.

The canned goods market continues to stiffen. Corn shows the greatest strength, the few packers who have stocks left quoting \$1.05 f.o.b. factory, while wholesalers hold what they have firmly for \$1.10. Stocks of peas and tomatoes in wholesalers' hands are being rapidly reduced, so prices are decidedly firm at last week's figures, 90c. to \$1 for tomatoes, and 85 to 90c. for peas. It is thought by some that peas will be as dear as either corn or tomatoes before the season is over. Beans are exciting some interest at present, and a strong feeling has raised the price 10c., it now being 95c. Pumpkins are 5 to 10c. dearer, and are selling well at 80 to 85c., the present quotations.

COFFEES.

A decidedly better feeling has manifested itself, and some Canadian holders of Rio in New York have sold out at good advances. The latest advices report a firmer tone on higher kinds, with still further improvement in the situation expected before the end of the year.

SUGAR.

There has been a big volume of business done between refiners and wholesalers who

stocked up heavily before the commencement of the winter freight rates, which went into force on November 15. There is no change in the situation as regards prices, as since the declines of the past weeks, prices have been steady. It is not probable that the increased freight rates, which cost 2 or 3c. more for the jobber to lay down supplies, will affect prices to the retail trade.

SYRUPS AND MOLASSES.

There is nothing new; both corn and sugar syrups are in good demand at steady prices. Molasses are moving moderately well at unchanged figures.

TEAS.

There is a brisk trade doing. A good many buyers are replenishing their stocks, in anticipation of advances, which are likely to follow all along the line, but especially in Ceylons, Indians and Japans. Business in Japans is less brisk than is the case with the other kinds. China teas, particularly the lower grades, show advances this week

See pages 29 and 30 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

of 1 to 2 taels, equal to ½ to 1c. per lb. Buyers are slow in meeting this advance, but holders are firm in obtaining it.

NUTS.

The situation is practically unchanged from last week. All foreign nuts are scarce and firm.

FOREIGN DRIED FRUITS.

CURRENTS—The Patras market, which touched the lowest basis of the year during the past week, shows signs of recovery. The latest cables report a firm market, with prices 6d. per cwt. higher. Considerable buying has been done here lately.

VALENCIA RAISINS—There is practically nothing offering from Spain. Prices are decidedly firm, while orders from retailers are heavier than the supply will be able to fill. Some Malaga muscatels have been bought to take the place of Valentias owing to the scarcity and high price of the latter, but it is not likely that this will be done to any extent, as the muscatels have also been advanced 1c. per lb.

CALIFORNIAN FRUITS—The only grades of prunes offering from California are the two largest sizes, as all medium and small stocks have been cleared off the market.

There is a big movement for so early in the season. Peaches and apricots are so dear that they are not selling in large quantities.

GREEN FRUITS.

The most interesting feature of the market this week is the stiffening in the price of lemons in New York, which has resulted in an advance of 25c. here, and is likely to cause a further advance of a like sum in the near future. Sweet potatoes, too, are very firm. The supply here is limited, and, as the weather is colder and likely to continue so, it is not likely that further supplies will be received in quantities. There is a good demand for Jamaica oranges, yet, the supply is even larger than the market can well take. Prices are easy in consequence. There is an excellent demand for Almeria grapes and cranberries which keep firm at unchanged prices. Spanish onions are rather easier, now selling at 70 to 80c. per crate, a decline of 10 to 15c. A few grapes are still in the market, but, as many are in poor condition, the lowest price quoted now is 15c., and the top 20c. The feeling regarding winter apples is exceedingly uncertain, though prices may be said to be nominally unchanged.

COUNTRY PRODUCE.

EGGS—Really first-class stock is scarce, and as high as 20c. could be had for strictly fresh eggs. Fresh-gathered stock is selling at 17 to 18c. There is a good quantity of pickled eggs on the market, and these are selling well at 15 to 16c. per doz.

POTATOES—Owing to the difficulty in securing cars for shipping potatoes to market, the price here has been enhanced 5 to 7c. per bag for carlots, owing to the limited supply on the market. This makes the price on cars f.o.b. Toronto 42 to 45c. per bag. Small lots out of store are selling at 45 to 50c.

BEANS—The market continues to stiffen. A good demand is now noted, with prices firm at \$1.45 for hand-picked and \$1.35 to \$1.38 for prime, which is an advance of 8 to 10c. per bush.

DRIED AND EVAPORATED APPLES—There is a better movement in evaporated apples, as packers are coming down to buyers' figures and selling freely. A good jobbing trade is noted at 8½ to 9c. Dried apples continue in excellent demand, with prices firm, buyers paying 5½ to 5¾c. for ordinary No. 1 stock. For No. 1 quarters, as high as 6c. is being paid outside. The jobbing price is firm at 6 to 6½c.

POULTRY—Though the market is improv-



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ing, the offerings of turkeys are increasing even more rapidly than the demand, and prices have fallen $\frac{1}{2}$ c., the top figure now being 9c. There is still a lot of scalded stock on the market, and some stuff has had to be sold at as low as 5c. Geese are also arriving more freely and prices are lower, the range now being 5 to 6c. Chickens are selling freely and in large supply, at 25 to 40c., and ducks are firm at 35 to 55c.

GAME—Both the demand and the supply of venison have been considerably increased during the past week. Prices are steady at 6 to 7c. for carcasses, and 10 to 11c. for saddles and haunches. There is also a good supply of ducks, which are in good demand at 25c. per pair for teal and other small varieties; 40c. for blue bills; 65c. for pintails and redheads; 75c. for mallards and large blacks, and \$1 for canvasbacks. Partridges are coming in more plentifully, and sell well at 50 to 60c. per brace.

VEGETABLES — The market is quiet. Prices are unchanged. We quote as follows: Cabbage, 40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40c. to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 40 to 60c. per hundred; muskmelons, 50 to 70c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; squash, \$1 to \$1.25 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—Though the export demand has fallen off, the home consumption is so large that for the present prices are very well maintained. Winter creameries start operation this week, and supplies are likely to be

increased considerably shortly. There is very little really choice dairy offering, and for what of this quality can be had fully 1c. more than the market allows is paid for good stock. We quote: Dairy large rolls at 18 $\frac{1}{2}$ to 19c.; tubs at 17 to 18c., and dairy prints at 18 $\frac{1}{2}$ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

CHEESE—The feeling locally is steady, jobbers holding their stock firmly at from 11 $\frac{1}{2}$ c. for early makes and 12 $\frac{1}{2}$ c. for late makes. Factories have generally closed down, and most country boards have discontinued sales.

FISH AND OYSTERS.

During the present close season for fresh-caught whitefish and trout, orders are being filled with frozen stock, which is in good supply. Finnan haddies are $\frac{1}{2}$ to 1c. per lb. cheaper, the present price being 5 $\frac{1}{2}$ to 6c. Steak cod has declined 1c., and is now quoted at 6c. The cold weather has created an improved demand for oysters, and there is some talk of an advance, though prices as yet are unchanged. We quote: Trout, 7 to 7 $\frac{1}{2}$ c. Niagara whitefish, 8c.; pickerel, 7 $\frac{1}{2}$ c.; herrings, 4c.; halibut, 12 $\frac{1}{2}$ c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 6 $\frac{1}{2}$ to 7c.; boneless fish, 5c.; quail-on-toast, 6c.; steak cod, 6 $\frac{1}{2}$ c.; ciscoes, \$1.00 per basket. Oysters, Booth's standards, \$1.25; selects, \$1.65; other brands, \$1.25 per gal.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Offerings are light, but what is moving is readily purchased at 66 to 67c. outside for both red and white. The street market keeps busy. Goose wheat has

declined 2c. Otherwise there is no change. We quote this market as follows: Wheat, white and red, 70 to 71c.; goose, 68c.; peas, 62c.; oats, 31 to 33c.; barley, 43 to 47c.; rye, 54c. A brisk export demand for Manitoba No. 1 hard is easy at 77 $\frac{1}{2}$ c. Toronto and West.

FLOUR—A good local trade is doing, but shipping orders are light, as the market is easy. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.65 to \$3.75; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—There is no change. Business is good. We quote as follows: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.70 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES — Another advance of $\frac{1}{4}$ c. is made in the price of both cured and green

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Highest prices.
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TORONTO.

Fruit Commission Merchants.

hides, We quote: Cowhides, No. 1, 9½c.; No. 2, 8½c.; No. 3, 7½c. Steer hides are worth ½c. more. Cured hides are worth 10c.

SKINS—Sheep and lambskins have again advanced 5c. The market is generally firm. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 35 to 40c.; culls, 15 to 20c. Sheep and lambskins are selling at 85c.

WOOL—There is a good demand for pulled wool, but the export inquiry for fleece is excellent. We quote: Clothing wool, 17c.; combing fleece, 15½c.; unwashed, 9½ to 10c.

SEEDS.

Very little seed of any kind is offering. Prices of red clover are unchanged with dealers paying \$4.50 to \$5 outside. With alsike, in absence of foreign orders, the feeling has eased off somewhat, and prices may be said to be nominally 50c. lower, the present prices being \$4.50 to \$7 which top figure is only paid for extra choice to fancy lots. There is practically nothing doing in timothy seed.

MARKET NOTES.

Turkeys and geese have declined 1c. per lb.

Alsike clover seed is 50c. per bushel cheaper.

Finnan haddies and stake cod are 1c. per lb. cheaper.

Canned corn, tomatoes, pumpkins and beans are 10c. per doz. dearer.

Both cured and green hides are ¼c. dearer. Sheep and lambskins have advanced 5c.

Lemons have advanced 25c., and are likely to be advanced 25c. more shortly. Sweet potatoes are scarce, and 50c. dearer.

Owing to light supplies, on account of lack of cars for transportation, potatoes are 5 to 7c. per bag dearer. Beans are 10c. per bag dearer.

A despatch from Boiestown, N.B., states that Thomas A. Peters, Deputy Commissioner of Agriculture, paid an official visit to the new flour mills on the Miramichi. At this place, he inspected the new mill owned by The Wm. Richards Co., Limited, and found everything in first-class shape. The mill is capable of producing 35 bbls. of flour every 10 hours.

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G.F. & J. GALT PACKERS OF THE BLUE RIBBON TEAS

42 SCOTT ST TORONTO CELEBRATED

QUEBEC MARKETS.

MONTREAL, November 16, 1899.

GROCERIES.

There has been a good volume of business in groceries during the week, and the general tendency of values is steady. No further change is noted in sugar, and the reduction has led to a more active inquiry at the refineries. Syrups are steady, and there has been another sharp advance in molasses owing to extremely small stocks. Dried fruits, generally, continue firm as last noted, while walnuts promise to be dear throughout the ensuing season. First arrivals of new Austrian and Californian prunes came to hand this week. Canned vegetables of all sorts are strong, and values point still higher on leading staples. Spices are firm in tone, and there is a stronger feeling in coffee. Teas record no striking change, except that Japan stock seems to be more plentiful than it was.

SUGARS.

There has been no further change in the local sugar market since the decline noted last week. Demand since the reduction has been quite active at the refineries for both granulated and yellows, but as railway rates advanced on November 15, it has been rather less of late. Cables on beet reflect an easy feeling, to-day's quotation being 9s. $\frac{3}{4}$ d. for November, and 9s. $1\frac{1}{2}$ d. for December. This is a decline of $\frac{3}{4}$ d. on the earlier option since last week. Cane is cabled quiet and firm. On spot we quote: Refined granulated, \$4.40, and yellows, \$3.60 to \$4.25.

SYRUPS.

Business in syrups continues exceedingly slow, and the market is featureless with prices nominally unchanged, at $1\frac{3}{4}$ to $2\frac{1}{4}$ c. per lb. at the factory.

MOLASSES.

The molasses market continues excited, and with little or no stock in first hands prices have advanced from 3 to 4c. per gal. Sales of round lots were made recently at $38\frac{1}{2}$ c., but the purchasers, in this instance, were extremely lucky, as since then bids of 40c. have been made for 100 puncheon lots and refused. The jobbers are asking 40c., but it is more than likely that they will advance their prices before next week. Porto Rico is also scarce and held firm at 37 to 38c.

DRIED FRUITS.

The strength noted in Valencia raisins last week continues and prices for fine off-

stalk are firmly held at $6\frac{1}{2}$ c., with selected $7\frac{1}{4}$ c. and layers $7\frac{1}{2}$ c.

Malaga loose muscatel raisins are firm, and choice 3-crown fruit are quoted at $7\frac{1}{2}$ to 8c.

Sultanas are steady at 10 to 12c.

Currants are unchanged at $4\frac{1}{2}$ to $4\frac{3}{4}$ c. for Filiatras and 5 to $7\frac{1}{4}$ c. for Vostizzas as to quality.

The first shipments of Californian prunes came to hand this week, and are meeting a good inquiry as follows: 80's to 90's, $6\frac{1}{2}$ c.; 70's to 80's, 7c.; 60's to 70's, $7\frac{1}{2}$ c.; 50's to 60's, $8\frac{1}{2}$ c., and 40's to 50's, 10c.

French prunes cannot be quoted, but new Austrian are just landing, and are selling at 6c.

There can be no dates here before December, but they are offered to arrive at $5\frac{1}{2}$ to 6c.

NUTS.

Advices state that the supply of pure Mayette Grenoble walnuts in France are exhausted. Consequently, prices are held very firm at $13\frac{1}{2}$ c. Marbots are quoted at 10c. Shelled almonds are held at 26c., and, as it would cost that at least to lay down fresh supplies, prices seem certain to advance. First shipments of shelled walnuts cannot arrive for some time, but they are offered to arrive at 18c.

CANNED GOODS.

The strength in canned vegetables increases each week, under a good inquiry and very light supplies. Corn is not obtainable under \$1.05 to \$1.10, and jobbers state that they will not accept less than \$1 for leading brands of tomatoes. Peas are steady at 80 to 85c. for Junes and 75 to 80c. for marrowfats. Gallon apples are steady at \$2.25, and 3's at 90c. Some raspberries sold this week at \$1.60. The salmon market is steady, and round lots of sockeye have changed hands at the equivalent of \$4.25 f.o.b. Coast.

RICE.

There is no new feature in this market. The demand is fair and prices are steady, Standard B being quoted at \$3.30 to \$3.40.

SPICES.

These are very firm in tone and a good volume of business is noted. Late cables report pepper strong, with prices likely to advance. Tapioca is also cabled stronger. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

COFFEES.

The firmer feeling noted last week continues, and prices generally show advances, while demand has been more active. Maracaibo ranged from 9 to 14c.; Rio, 8 to 10c., and Santos, 9 to 13c.

TEAS.

The supply of Japan tea seems to be more ample than it was some time ago, and sales of medium Japans have been made at $15\frac{1}{2}$ c., for which bids of $15\frac{3}{4}$ c. were refused some weeks ago. Blacks are quiet, the inquiry being chiefly for Ceylons, in which a fair business is noted at $17\frac{1}{2}$ c. Small lots of Congous have sold at $13\frac{1}{2}$ c., but this grade is scarce. Pealeaf gun-powders are selling at 16 to 17., and lower grades at 14 to 15c.

FISH.

Trade in all lines of fish has been fairly active. The bulk of the preserved fish have arrived, but there is no large stock of any line offering. Prices generally are about the same as last week. We quote as follows: No. 1 new Nova Scotian herring, \$5.25 to \$5.50 per bbl.; \$2.50 to \$2.75 per half-bbl.; N.B. do, \$2.50 to \$2.75; No. 1 green cod, \$5 per bbl.; No. 1 large, \$5.50; No. 2, \$4 to \$4.25; No. 2 Labrador salmon, \$13 to \$13.50; British Columbian salmon, \$14 to \$14.50; No. 1 Red Sea trout, \$10 to \$12, and pail do., \$8 to \$9; No. 2 mackerel, \$15.50 per bbl.; dried codfish, \$4.60 to \$4.75 per 112 lb.; large dressed do., \$4.50 per case of 100 lb.; boneless codfish, 6c. per lb.; smoked haddies, 6 to 7c. per lb.; St. John bloaters, \$1 per box; Yarmouth do., \$1; smoked herrings, medium, 12c.; Lock Fyne do., \$1 per keg; large do., \$3.50 per half-bbl.; kippered herrings, \$1.25 per box and 65c. per half-box.

Fresh fish are: Haddock, $3\frac{1}{2}$ c. per lb. whitefish, trout and dore, 7c. per lb.

Shell oysters are scarce and prices are away up at \$5 to \$6 per bbl., and Miramichi in bulk, \$4 to \$4.50.

GREEN FRUITS.

There has been little change since last report. The apple market has very little

Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.

Michael Doyle & Co., Rochester, N.Y., U.S.A.

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Be Good Enough

to look at your stock of

VINEGAR

and see if you have enough to keep your customers supplied during the winter, and, if not, drop us a line and we will ship you some.

It is sometimes dangerous, on account of the frost, to ship vinegar long distances when the very cold weather comes on.

THE
Wilson, Lytle, Badgerow Co.
LIMITED,
FRONT STREET, CORNER SPADINA AVE.,
TORONTO.

TEAS CEYLON Direct importation from Colombo.
PERKINS, INCE & CO.
TORONTO.

life in it; unfavorable reports from the English markets have had their effect on the local market. Stocks are fairly heavy, while the demand is limited at \$2.75 to \$3.50 for No. 1 and \$1.75 to \$2.10 for No. 2. There is very little doing in pears; good stock ranges from \$3.50 to \$6, as to quality. The grape market is in a very unsettled condition, owing to the various conditions of the fruit offering. No. 1 blue is selling at 18 to 20c. per basket; Niagara, 20 to 22c. per basket; Rogers', 25c. per basket. Quite a lot of Catawba grapes came into the market this week, and are selling at 22 to 25c. per basket. There is a fair demand for Almeria grapes at \$5 to \$6 per keg. There is a limited demand for Jamaica oranges at \$5.50 to \$6 per barrel. Bananas are slow sale at \$1.75 to \$2.25 per bunch. There is not much doing in sweet potatoes, which are quoted at \$3 to \$3.35 per barrel. There is little or no demand for cranberries at \$6 to \$6.50 per barrel. Spanish onions are quiet at 60 to 65c. per crate. Chestnuts are selling at 8 to 9c. per lb. and hickory nuts, 3½ to 4c.

COUNTRY PRODUCE.

EGGS—There was a good demand, and the market is active at firm prices. Strictly new-laid near-by stock sold at 22 to 23c., choice candled at 20 to 20½c., Montreal limed at 16c., and Western culls at 12 to 12½c. per doz.

POULTRY—Receipts of poultry continue fair, and buyers show some disposition to operate; in consequence, a fairly active trade is being done. Turkeys sold at 9 to 9½c., ducks at 8 to 8½c., and geese at 6 to 6½c. per lb.

GAME—The demand for partridge was good, and all the offerings sold readily at 60c. for firsts and at 35c. for seconds per brace.

MAPLE PRODUCT—In maple product business is still quiet. We quote: Syrup, in small tins, 60 to 65c.; and sugar, 7¼ to 8c. per lb.

HONEY—The market for honey remains quiet and featureless. White clover comb is quoted at 12c., extracted at 9c., and buckwheat at 8c. per lb.

WHEN YOU HAVE TAKEN "THE USUAL DISCOUNT" OFF YOUR OIL BILL



The "jingle" of that discount in your pocket makes you laugh.

It Is An Extra Profit

But your oil lies for days or weeks in the barrel before it is sold, or you pump it into leaky, "sloppy" measures.

WASTE IS INEVITABLE.

The "discount" you saved is pitiful compared to the amount you have

Lost Through Waste

Figure it yourself. It's a rare combination of "good barrel" and "careful clerk" that won't "let you in" for two gallons loss per barrel, the year round. If Oil costs 15 cents, and your cash discount is 2 per cent., how much have your losses from waste EXCEEDED your savings from "discount?" By at least 100 per cent. Are we right? And you do this thing from 12 to 52 times a year.

THE WORLD FAMOUS

BOWSER

3 Measure Self Measuring
P GALLON,
U HALF-
M GALLON,
S QUART.

OIL TANKS.

SAVE... OIL TIME MONEY.

Let your "waste" discount pay for your oil tank. It is doing it daily for thousands. Send us your address.

S. F. BOWSER & CO.

P.O. Box 564. TORONTO, ONT.

Factory: Fort Wayne, Ind.

BEANS—A fair trade is reported in beans and prices are firm. Choice hand picked are quoted at \$1.45 to \$1.50, and primes at \$1.37½ to \$1.40.

ASHES—In ashes there was no change to note. We quote: First sorts, \$4.10; seconds, \$3.85, and pearls, \$5.15 per 100 lb.

DRESSED HOGS—Receipts of dressed hogs were exceedingly light, but if the present cold weather continues they will, no doubt, increase rapidly and a more active trade will also be done. Prices are about steady at \$5.75 to \$6.25 per 100 lb. in a jobbing way.

PROVISIONS.

The demand for all lines is fair, and a moderately active jobbing trade is doing at steady prices. We quote: Canadian short cut mess pork, \$15.50; short cut back, \$15, and heavy long cut mess, \$15 per barrel. Pure Canadian lard in pails, 7¼ to 7¾c. per lb.; and compound refined, 6 to 6½c. per lb. Hams 11c. to 12½c., and bacon 11 to 12c. per lb.

FLOUR AND GRAIN.

FLOUR—There was a fair demand for

What you pay for an article is
But what you get for your money is more

Important



Coffees are dearer, but we still have some splendid values in—

**RIO, SANTO,
MARACAIBO,
JAVA and
JAMAICA**

Coffees

In buying Coffees from us you get just what you pay for.

WRITE US FOR SAMPLES AND QUOTATIONS.

S. H. EWING & SONS,

96 King St., Montreal.

flour, and a moderately active business was done at steady prices. We quote as follows: Winter wheat patents, \$3.60 to \$3.90; straight rollers, \$3.40; in bags, \$1.65; Manitoba patents, \$3.90 to \$4.20, and strong bakers', \$3.60 to \$3.70.

GRAIN—A fair number of inquiries were received from abroad for Manitoba wheat to-day, but, as limits were not quite in line with shippers' ideas, little business was done. On spot, business in all kinds of grain was quiet, there being little or no demand from shippers; in consequence, the market was dull and featureless. Peas were quoted at 66c.; rye, 61c.; No. 1 barley, 51c.; No. 2 barley, 51c.; feed barley, 47½c.; oats, 29c., and buckwheat, 54½c.

OATMEAL—There was no change in the situation of the market for rolled oats. Business was quiet and prices steady at \$3.60 per barrel and at \$1.70 per bag.

FEED—An active trade continues to be done in feed, and prices are fully maintained. Manitoba bran is selling at \$15; shorts, \$17 per ton, including bags; Ontario bran at \$15.50 to \$16; shorts, at \$17 to \$18, and moulie at \$20 to \$24 per ton in bulk.

HAY—There was nothing new in the hay market. The tone is steady, and present prices are obtainable for spot stock only. We quote: Choice No. 1, \$10 to \$11;

No. 2, \$8.50 to \$9; and clover, \$7.50 to \$8 per ton in carload lots.

CHEESE AND BUTTER.

CHEESE—There was little doing on spot, but the balance of the fall makes is being gradually cleaned up in the country, and most of the factories will close down this week. As the bulk of the goods is being bought from 10½ to 10¾c. in the country, it will tend to keep spot prices from advancing to a level that will permit of a "let out" on the stock of dear cheese held here, until the cheaper goods are absorbed. Today the spot price ranged from 10¼ to 10¾c. for under grades, and 10¾ to 10¾c. for Quebec Octobers. Western cheese were nominal.

BUTTER—The market has continued depressed, and prices have declined from 1¼ to 1¾c. per lb. since last week, sales of creamery being free this week at 18½ to 19c., with possibly 19¼c. in the case of some pet factory. There is nothing doing in Western dairy at all, and prices on it are purely nominal.

MONTREAL NOTES.

Butter has had a slump of 1¼ to 1¾c. per lb. since last report.

The first shipments of new Californian prunes were received here this week.

First arrivals of new Austrian prunes are being landed here this week and are offered at 6c.

Bids of 90c. have been refused here by jobbers for canned tomatoes, \$1 being asked.

There has been another advance of 1 to 2c. per gallon in the price of Barbadoes molasses.

Cables report an advance of 4 to 8s. in the price of Sicily shelled almonds. Jordan do. are up 5s. 6d. and Valencia 3s. 6d.

The supplies of pure Mayette Grenoble walnuts in France, according to recent advices, are completely exhausted.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., November 16, 1899,

BUSINESS is still very active. Wholesale dealers have, however, largely finished their buying, except in a small way, until after the New Year. Markets are very steady, and prices are firmly held. Raisins are a matter of interest. Prices are high, and stocks (at least, for early shipment) will be very light. Winter export business begins to occupy attention. The first of the season's steamers will shortly arrive. The facilities now being used are

1899

NEW SEASON TEAS.

1899

Direct Importations from CEYLON, INDIA and JAPAN.

QUALITY the highest in Strength and Flavor. Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

ARMEDA TEA { **BLACK**
BLACK AND GREEN MIXED
JAPAN }

In 1 or ½-lb. Sealed Packages,
Retail Price—

25c., 30c., 40c., 50c. and 60c. per lb.

The demand for ARMEDA TEA is increasing rapidly. Why? ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto.

A. H. CANNING & CO.

all on the west side of the harbor and in connection with the C.P.R., but the Government are rapidly pushing the work in connection with the Intercolonial, and it is thought that the east side works may be completed in time to see some business before the close of the season.

OIL—In burning oil, owing to fall contracts being, in a large part, filled, shipping is hardly as active, but dealers are still very busy. Prices are very firm at the advance. Paint oils have quite a light demand, but the price shows no prospect of receding from its very high position. In lubricating the tone is strong, and, considering the season, there is a good sale. There is a fair stock of cod oil held. Receipts are light and in but fair sale. Prices show no change. Candles have been advanced another cent, and this is a very strong line.

SALT—While the stock is very light in Liverpool coarse, the lack of active demand and the fact that the direct steamers will soon be running here, has tended to ease the market. Prices will, however, rule much higher than last season, owing to the rate of freight charged being very much higher this year. In other grades of salt there is just a fair business. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 0c. per 100 lb.

CANNED GOODS—There is a steady busi-

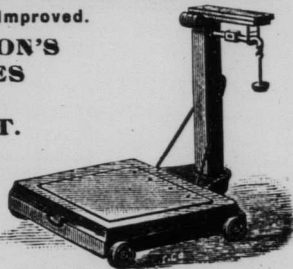
COMPUTING SCALES

The Latest Improved.

WILSON'S PRICES ARE RIGHT.

Wilson's received highest prize at World's Fair, Chicago.

Catalogue Free.



G. WILSON & SONS, 69 Esplanade St. E., TORONTO, ONT.

BUSINESS FOR SALE.

Well Established General Store Business (buildings included) in one of the most prosperous towns in the Northwest Territories. Stock about \$9,000.00; could be reduced to suit purchaser. Apply to "General Store," care of "The Canadian Grocer," Toronto. (49)

THERE IS MONEY IN IT.

PRATTS POULTRY FOOD



TRADE MARK REGISTERED

Pratts Poultry Food

Cures Chicken Cholera, Roup, Gapes, etc.

Positively Increases the Quantity of Eggs.

Pratts Animal Regulator

For Horses, Cows, Hogs and Sheep.

Builds up run-down Horses and Cows. Prevents and cures Hog Cholera.

Packages retail for 30c., 24 in a case. Dealer's profit is **FIFTY** per cent. Freight allowance to points in Ontario, Quebec, and Maritime Provinces on lots of **TWO** cases or over.

A case of each costs you \$9.60
Sells for \$14.40

PRATTS FOOD is a quick and sure seller. TRY IT.

Sold extensively by Grocers and General Stores throughout Canada.

General Agent for Canada:

ROBERT GREIG, 29 Melinda Street, TORONTO

Hugh Walker & Son

Consignments carefully handled.

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

The Following Brands Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind. Also **SALTPETRE**, car lots or less.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets,

TORONTO

We make a speciality of handling

Domestic Fruit

Consignments personally and promptly attended to All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

SELL . . .

GOOD WILL SOAP.

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

CURRENT MARKET QUOTATIONS

November 16, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

Table with columns for Montreal, Quebec; Toronto, Hamilton; St. John, Halifax; and Manitoba. Rows include Dairy, choice, large rolls, per lb.; pound prints; tubs, best; tubs, second grade; Creamery, tubs and boxes; Cheese, per lb.; Eggs, per doz.

CANNED GOODS

Table listing various canned goods such as Apples, Beans, Corn, Peas, Pears, Pineapple, Peaches, Plums, Pumpkins, Raspberries, Strawberries, Succotash, Tomatoes, Lobster, Mackerel, Salmon, Sardines, and Mustard, with prices for different quantities and grades.

GREEN FRUITS

Table listing green fruits including Oranges, Lemons, Bananas, Grapes, Winter Apples, Sweet Potatoes, Cranberries, and Spanish Onions, with prices per box or crate.

SUGAR

Table listing different types of sugar such as Granulated (St. Lawrence, Red), Acacia, Foreign, Lump, and Extra Ground Icing, with prices per cwt or 50-lb. boxes.

HARDWARE, PAINTS AND OILS

Table listing hardware items like Wire nails, Barbed wire, Smooth Steel Wire, White lead, Linseed oil, and Turpentine, with prices for Montreal, Toronto, St. John, and Manitoba.

SYRUPS AND MOLASSES

Table listing syrups (Dark, Medium, Bright) and molasses (New Orleans, Barbadoes, Porto Rico, Antigua, St. Croix) with prices.

CANNED MEATS

Table listing canned meats including Corn beef, Mincee callops, Lunch tongue, English brawn, Camp sausage, Soups, and Sliced smoked beef, with prices.

CANDIED PEELS

Table listing candied peels for Lemon, Orange, and Citron, with prices.

FRUITS

Table listing various fruits like Currants, Filistras, Cases, Patras, Vostizzas, Dates, Figs, Mats, Naturals, Prunes, Raisins, and Domestic Apples, with prices.

PROVISIONS

Table listing provisions such as Dry Salted Meats, Smoked meats, Barrel Pork, Clear shoulder mess, Plate beef, Lard, and Shortening, with prices.

active ow no are but is firm a light s firm; Hay is hard to quite a quote a; best, \$3.60; \$3.90; ddings, l-picked \$1.35 to to \$2; \$3.25 to hay, \$7 \$1.50. a large -packed ment of eason is urge con- salt this largely Keen's no need the word en such molasses t further be appre- Brown's they are noiseurs st to try USTRY. engaged s season, d in the g-houses yment to men and g-houses he larger heir pay- f money onth will rter a g season EAGENTS anting their "Pretor..."

Do You Handle Brantford Starch?

A trial shipment will convince you there is nothing better, purer, whiter, in the market.

The **Brantford Starch Co., Limited**
BRANTFORD, ONT.

COFFEE					PETROLEUM					
	Montreal, Quebec.	Toronto.	St. John, Halifax.	Manitoba and B.C.		Montreal, Quebec.	Toronto.	St. John, Halifax.	Manitoba and B.C.	
Green—					Canadian.....	12	15½	17	19½	
Mocha.....	24	23	25	30	Sarnia water white.....	12	16½	18	18½	
Old Government Java.....	27	22	25	30	Carbon safety.....	17	17½	18	20¼	
Rio.....	10	7½	12	13	American water white.....	17	17½	18	20¼	
Santos.....	8	8	12	12	Pratt's Astral.....	18	19	19		
Plantation Ceylon.....	29	26	29	31						
Porto Rico.....		22	24	28						
Gautemala.....		22	24	26						
Jamaica.....	18	15	16	22						
Maracaibo.....	13	13	13	15						
NUTS					TEAS					
Brazil.....	12	13	12½	13	12½	60	12	60	11	
Valencia shelled almonds.....	28	30	28	30	Caddies Paking, Kalsow.....	17	40	18	50	
Tarragona almonds.....	12	15	12	14	Indian—Darjeelings.....	35	55	35	55	
Peanuts (roasted).....	6½	9½	9	10	Assam Pekoes.....	20	40	20	40	
“ (green).....	5½	8	7	9	Pekoe Souchong.....	18	25	18	25	
Cocoanuts, per sack.....	3 00		3 75	3 50	4 00	Ceylon—Broken Pekoes.....	35	42	35	42
“ per doz.....			60	60	70	Pekoes.....	20	30	20	30
Grenoble walnuts.....	12	12	13	12	13	Pekoe Souchong.....	17½	40	17	35
Marble walnuts.....				9	10	China Greens—				
Bordeaux walnuts.....				9	10	Gunpowder—Cases, extra first.....	42	50	42	50
Sicily filberts.....		7½	8½	9	8	Half-chests, ordinary firsts.....	22	28	22	28
Naples filberts.....	10	11	10	11	10	Young Hyson—Cases, sifted.....				
Pecans.....	10	11	10	11	11	extra firsts.....	42	50	42	50
Shelled Walnuts.....		25	25	28		Cases, small leaf, firsts.....	35	40	35	40
						Half-chests, ordinary firsts.....	22	28	22	28
RICE, SAGO, TAPIOCA, MACARONI					Half-chests, seconds.....	17	19	17	19	
Rice—Standard B.....	3 25	3 35	3¾	3 75	3 40	“ thirds.....	15	17	15	
Patna, per lb.....			4¾	5	6	“ common.....	13	14	13	
Japan.....			5½	6	6	Pingsueys—				
Imperial Seta.....			4¾	5	6	Young Hyson—½-chests, firsts.....	28	32	28	
Extra Burmah.....			4¾	4	7	“ seconds.....	16	19	16	
Java, extra.....			6	4¾	6	Half-boxes, firsts.....	28	32	28	
Sago.....	3¾	4½	4¾	5	6	“ seconds.....	16	19	16	
Tapioca.....	3¾	4½	4¾	5	6	Japan—				
Macaroni, dom'ic, per lb., bulk.....			7½			½-chests, finest May pickings.....	38	40	38	
“ imp'd, 1-lb. pkg., French.....			9	10		Choice.....	32	36	32	
“ “ “ Italian.....			11	12½		Finest.....	28	30	28	
SODA					Good.....	25	27	25	27	
Bl-carb, standard, 100-lb. keg.....	2 25	2 50	1 85	2 25	1 85	2 00	22	24	22	
Sal soda, per bbl.....	70	75	70	80	85	90	19	20	19	
Sal Soda, per keg.....	95	1 00	95	1 00	95	1 00	16	18	16	
Granulated Sal Soda, per lb.....			1				13	15	13	
SPICES					Common.....	13	15	13½	15	
Pepper, black, ground, in kegs, palls, boxes.....	13	15		16	14	15	Nagasaki, ½-chests Pekoe.....	16	22	
“ in 5-lb. cans.....	14	17	14	16	15	16	“ Oolong.....	14	15	
“ whole.....	11	12		14	12	13	“ Gunpowder.....	16	19	
Pepper, white, ground, in kegs, palls, boxes.....	20	23	18	24	24	26	“ Siftings.....	7½	11	
“ 5-lb. cans.....	19	23	20	26	20	22				
“ whole.....	19	25	19	25	20	22				
Ginger, Jamaica.....	19	25	22	25	20	25				
Cloves, whole.....	12	30	14	35	18	20				
Pure mixed spice.....	25	30	25	30	25	30				
Cassia.....	20	40	20	40	16	20				
Cream tartar, French.....	25	24	25	20	22					
“ best.....	23	25	23	25	20					
Allspice.....	13	17	13	16	15	18				
WOODENWARE					Palls, No. 1, 2-hoop.....	1 55		1 55		
					“ 3-hoop.....	1 70		1 70		
					“ half galnead.....	1 40		1 40		
					“ quarter, jam.....	90	1 08	90	1 08	
					“ candy, and covers.....	2 25	2 65	2 25	2 65	
					Tubs, No. 0.....		8 50		8 50	
					“ 1.....		7 00		7 00	
					“ 2.....		6 00		6 00	
					“ 3.....		5 00		5 00	



" H.M.S. PHEASANT.

" Esquimalt, October 1st, 1899.

" DEAR SIRs:

" I am forwarding nine seals of your famous 'Ocean Wave Baking Powder', as the ship's company all agree that it is the best Powder that they ever used. We took over four dozen tins to Behring Sea with us. Will you be so kind as to forward me two of your pictures—the Gordon Highlanders and Wellington and Nelson. Address,

" EDWIN COOMBES,

" H.M.S. PHEASANT,

" Esquimalt, B.C."

The above is a sample letter of the many recommendations constantly coming in to us regarding

Ocean Wave Baking Powder

Manufactured by THE

HAMILTON COFFEE AND SPICE CO., Limited

25 and 27 MacNab Street

HAMILTON, ONT.

Most
Excellent
Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

THE MANITOBA

Produce & Commission Co.

Limited

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH

Consignments and Correspondence Solicited.

BRANCHES AT:

Vancouver, Victoria, Nelson, Rossland, B.C.

Cocoanuts
by the Carload.

Did it ever strike you to sell your lady customers the pure cocoanuts? They will grate it themselves. There is a good pound of meat in every cocoonut. You can sell it at half the price of prepared cocoonut. Try one sack as a sample.

OUR REGISTERED BRANDS OF CIGARS:

"18 K" and "PALATIALS" are sellers.

They give you a good profit and your customers good value.

ASK FOR PRICES.

The Macpherson Fruit Co., WINNIPEG, MAN.
LIMITED.

TEA TEA TEA

Our stock is now complete in every line. If your stock is low, please write us for samples and quotations.

WE ARE SELLERS

Valencia Raisins, in Boxes, Half and Quarter-Boxes.

Fine Off-Stalk,
Finest Off-Stalk,

Finest Selected,
Finest Selected, 4-Crown Layers.

Currants

Fine Filiatras, in Barrels, Half-Barrels, Cases and Half-Cases.

Vostizza, Ambrosia and Jupiter, in Cases and Half-Cases.

Cleaned Currants, in Half-Cases, Loose and 1-lb. Packages.

Malaga Table Raisins

We have them in stock—Bull, Tiger, Lion and Elephant Brands, in Boxes and Quarter-Boxes.

Choice Goods to Arrive Shortly.

500 Cases Celebrated California Clover Leaf Brand Seedless Raisins, 1-lb. Packages.

100 Bales Pure Mayette Grenoble Walnuts, to arrive December.

If you have not already placed your order with us for above, do not delay in doing so, as the market is constantly advancing, and we expect to see higher prices.

L. Chaput, Fils & Cie., Montreal

AHEAD of the FIRST.

In store since the 11th inst.

50 Bales Genuine Strictly Pure Mayette Grenoble Walnuts.

1899 CROP.

Bale lot 14c.

Less quantity 15c.

ONE HUNDRED more bales following closely, and expected in a few days.

Bale lot 13c.

Less quantity 14c.

MOLASSES

"FANCY PONCE," PORTO RICO MOLASSES.

Puncheons, 42c.

Tierces, 43c.

Barrels, 44c.

NEW ORLEANS MOLASSES in barrels.

MARIANA, 25c.

LAUDERDALE, 35c.

HUDON, HERBERT & CIE.

MONTREAL.



THERE IS ONLY ONE

perfect washing compound made which is absolutely for washing clothes without any rubbing whatever or the slightest injury to them, and that is **EZE**—it is pronounced "easy," and is most appropriately named, as it is easy in every particular.

The best evidence of its selling qualities is in the repeat orders we have received from the very best grocers.

Send us your name, we will mail you a sample package, you can then try it yourself and prove our statements to your own satisfaction.

EZE MANUFACTURING CO.,

46 Front St. East, TORONTO.

Retails in
5 and 10 cent packages.

TORONTO RETAIL GROCERS' ASSOCIATION.

THE regular meeting of the Toronto Retail Grocers' Association was held in St. George's Hall, Elm street, Toronto, on Monday evening. President F. W. Johnson was in the chair, and the following members were present: Ed. Hawes, J. D. Kelly, D. Bell, W. H. Marmion, J. S. Bond, P. Massen, T. Holmes, J. Patterson, R. B. Snow, R. Davies, J. A. Johnson, A. R. Williamson, D. W. Clark, J. Butcher, J. Nolan, Geo. Burford, J. Blood, W. S. Beam and A. White.

A communication was received from The "Salada" Tea Co., regarding the offer to sell to hotelkeepers. After discussion, which brought out the fact that the association considered it wrong that the wholesale trade should supply any but the very large hotels with groceries, it was determined to ask The "Salada" Tea Co. to supply the hotelkeepers through the retailers.

The most important business of the evening was the hearing and discussion of the report of the early-closing committee (which report is reproduced on page 7). The committee reported that the cost of the canvass had been \$111.

J. D. Kelly, in commenting on the report, stated that, though only 75 per cent. of the grocers had signed the petition, the percentage of those in favor of it was larger, on account of the number who had not signed it, and because of the fact that many who had refused could not properly be called grocers.

A. R. Williamson, after a short speech emphasizing the necessity of early action in putting the petition before the council, moved that the association be appointed a committee of the whole to put the matter before the council as soon as the early-closing committee could make the necessary arrangements.

A short discussion on ways and means took place, the general opinion being that

when the opportunity to put the matter before the council was presented a couple of good speakers should be there to represent the association, and as many as possible of the grocers and butchers in favor of early closing should be there to support them, as a show of voting strength was as necessary to influence Toronto aldermen as eloquence or reason. Mr. Williamson's motion was adopted.

J. D. Kelly, chairman of the executive committee, reported for that committee that progress was being made towards the incorporation of the association. Their lawyer had the request for charters prepared, and it was expected to have everything completed by the next regular meeting.

D. W. Clark introduced a motion of considerable interest to the grocery trade. He had lately counted the number of ciscoes in baskets which he had bought as 100's, and had found, in some cases, not more than 60 or 65. As he had sold them by the dozen, under the belief that there were 100 in the basket, he had lost, instead of made, money on the deal. He inquired how many were in the habit of counting their ciscoes, and few hands were shown in the affirmative. He then moved that the secretary be authorized to write to the proper authorities to have the number of ciscoes in each basket plainly marked.

This met with hearty acceptance from all, though there was a difference of opinion as to who is responsible for the present loose system of selling ciscoes. Some blamed the shippers, some the wholesale dealers, while a few claimed the grocer should buy by the 100, and not by the basket. The motion carried without dissent.

Notice of motion was given by J. D. Kelly, to amend Article III. of the constitution by adding the following section: "Sec. 5. The son of a retail grocer, actually engaged in the business, or the manager of any retail

grocery, actually engaged in the business, may be admitted as member with full privileges." This will be considered at the next regular meeting.

RIGHTEOUS INDIGNATION.

Editor CANADIAN GROCER.—I have just read THE GROCER, and note what one of your staff says about his friend having had a sleigh ride in Manitoba only a short time since. If he will look up the Toronto papers of about October 1 he may, if he is real smart, see something about six inches of snow in London. It would be no great feat to have a sleigh ride on less than two inches of snow, and if your staff wanted a sleigh ride, why didn't they go to London?

Of course this aint Manitoba, and London aint Toronto, but I'll bet a string team to a jack rabbit, that we have had more summer-like days in the past month right in this neighborhood than you have had in Toronto within two miles of that big city hall you have built and not paid for yet.

Yours truly,

"ALKALI PETE."

Medicine Hat, N.W.T., Nov. 7, 1899.

P.S.—I'll extend the time to any year in the past 20.

PETE.

CANNED EGGS.

The Armour Packing Co. has embarked in the business of separating the whites and yolks of eggs, canning them separately, freezing them, and unloading them on the market. It is a fact that the Armours have gone greatly into the egg business this year, and have succeeded in creating a great demand for their new product. They have advertised the canned eggs extensively, and a large force of agents and solicitors have been put on the road to push the goods. As they are canned at the present time, some 30 dozen eggs are put up in a two-gallon can, which is exactly the number that a case holds. When a baker uses 30 or 40 dozen eggs in a day, it takes time to break the eggs and separate them. The new plan saves time.—Ex.

NEW
Sicily Filberts
Shelled Almonds

Now in Store.

WARREN BROS. & CO.
TORONTO.

Clark's Tomato
Soup

A moment's heating and it's ready. Made from big ripe tomatoes, deliciously seasoned and perfectly preserved.

A TRADE BRINGER.

"QUEEN CITY"
TABLETS

WASHING
MADE
EASY...

Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

For sale by Grocers, Druggists, and General Stores.

QUEEN CITY OIL COMPANY, Limited

SAMUEL ROGERS, President.

TORONTO ONT.

If you drink whisky, drink it good.

DEWAR'S
WHISKY

IS Good Whisky !!!

PURE GOLD
EXTRACTS
ARE
RELIABLE
CANADIAN
FULL MEASURE
& TRUE TO NAME
PROVE IT BY A
FAIR TRIAL!

W.C. 12/49

Your Success

and the Good Will of your best customers is assured if you handle

BOECKH'S BRUSHES

They outsell all others, because of their
ABSOLUTE SUPERIORITY.

BOECKH, BROS. & COMPANY. 80 York Street, TORONTO

MANITOBA MARKETS.

WINNIPEG, November 11, 1899.

THE week has been a quiet one in markets and there is little news of any kind relating to produce and the like. Considerable interest is manifested in the announcement that Mr. C. C. Macdonald, who for the past 4½ years has acted as Dairy Superintendent in the Province, has resigned and accepted a position with R. A. Lister & Co., who are very extensive manufacturers of cream separators and dairy supplies of various kinds. Mr. Macdonald did the pioneer work of dairy instruction in the Province and, being a thoroughly practical man, laid an excellent foundation for the establishment of a prosperous and permanent industry. His new position will give him many opportunities of furthering the work. Mr. C. A. Murray, the newly appointed superintendent entered immediately upon his duties. He is comparatively an unknown man to the dairymen of this Province, his training and experience being all in the United States, although he himself is a Canadian. He has his spurs to win, but he will, no doubt, receive loyal support from all interested in dairying. He is at present busily engaged getting matters in shape for the winter dairy school.

WHEAT—Continues to go downwards, and the market has been in a most unsatisfactory condition all week. There has been a total fall of 1c. during the week. Prices at country points have not followed the decline of the Chicago market, owing to the fact that lake freight rates are reduced, and, though not as low as they were before the recent high rates, they are still much better than at the opening of the season. For this reason, buyers have been able to pay more to farmers than otherwise would be warranted by export prices. The farmers, up to date, appear well satisfied with the prices received. The roads have been good nearly all fall, with the exception of the two middle weeks of October, and this has made it easy to deliver wheat. Beginning with November 1, up to Thursday of this week, the deliveries were large. On Thursday, rain and snow set in, and the deliveries have dwindled down to almost the zero point. The market closed at 1 p.m. to-day as follows: Fort William spot wheat, 67c.; late November deliveries, 66½c.; country points, 15c. rate of freight, 53c.; 16 and 17c. rate, 52c.; 20 and 21c. rate, 51c., No. 1 hard.

OATS—Deliveries of oats have much improved; present price is 27c. per bushel, Winnipeg.

FLOUR—Trade is good in this article, but the market is fluctuating, owing to the uncertainty in regard to wheat. Prices are without change. We quote: Ogilvie's

Hungarian patent, \$1.90; Glenora, \$1.70; Manitoba strong bakers', \$1.50; XXXX, \$1.15; Lake of the Woods patent, \$1.90; strong bakers', \$1.70; Medora, \$1.50; XXXX, \$1.30, per sack of 98 lb.

FEED—Feed is very scarce, and the amount offering is not equal to the demand. We quote: Bran, \$11 per ton; shorts, \$13.

BUTTER—There is now practically no Manitoba creamery in the Province. Several dealers sold what stocks they had during the week at 24c. Advices from the East would indicate that owing to dairymen there being advised to avoid the making of fall cheese they have turned their attention to creamery butter, with the result that a considerable quantity is offered at such figures that dealers would be able to lay it down here and sell at 23c. with a fair margin of profit. Orders have already been placed for considerable shipments of this butter. Large quantities of held dairy butter are now offering, thus fulfilling the prediction to that effect made in these columns some weeks ago. The demand for held goods is small, except in the very few cases where it has not deteriorated with holding. There is a brisk demand for fine fresh dairy, of which but a limited supply is coming on the market. Perfectly fresh sweet dairy is worth 20c., and any line of fresh well-made dairy is worth from 17 to 18c.

CHEESE—This market is over. The last shipments came in this week, and netted in several instances 12½c. per lb., the local demand preventing the drop in Eastern prices being felt to any considerable extent.

CURED MEATS—There has been a drop of ½c. in the price of hams, which are now quoted at 12c.; otherwise this market remains without change. Business is steady.

GROCERIES—There have been a few minor changes this week, but nothing of any importance. Sugar has dropped 10c. per cwt., and is now quoted at \$5.20 for granulated (Standard); German, \$5.10; bright yellow, 4¾ to 4½c. Japan rice shows an advance of ½c. per lb. Quotations are: B rice, 4¾ to 4¼c.; Japan, 4¾ to 5c.

CANNED GOODS—The situation is unchanged here, as, in spite of the firmer feeling in the East, prices have not advanced. Tomatoes, \$2.20 to \$2.25; corn, \$2.30 to \$2.40, and beans, \$2 to \$2.10. New peaches are expected to arrive during the coming week, and higher prices than last year are expected. Other canned fruits are without change.

EVAPORATED FRUITS—Apricots are ¾c. higher, and may be said to be out of sight. Present quotations are 16½ to 17c. California muscatel raisins are on the market, and are quoted from 8 to 9c., according to

the number of crowns. Valencia off-stalk are on the market again, but shipments are arriving very slowly. Prices are very firm, and are not likely to decline. Pitted plums are much higher than last year, and are quoted at 10½c. per lb.

GREEN FRUITS—Large shipments of winter apples continue to arrive. The supply is likely to be abundant. Navel oranges are being quoted, although none are as yet on hand, at \$5 to \$5.50. Mexican oranges are in good supply at \$5. Lemons (new Californian), \$5 to \$5.50; apples, \$3.25 to \$3.75 per bbl.; cranberries, \$7.50.

HONEY—This product is very scarce; in fact, dealers complain that "bees have gone out of business." It will be remembered that stocks here were unusually well cleared up last spring, and the yield this season is less than usual.

VANCOUVER EXPORTING BUTTER.

The dairy produce market is in better shape than ever it was, in consequence of all the chapters of ancient history in the butter line having been cleaned up at one swoop by representatives of Chicago and Eastern United States houses. It may sound strangely to hear of butter being exported from Vancouver to Chicago, but it is nevertheless true. Vancouver has had the misfortune to be a sort of dumping ground in the past for shipments of off-grade butter, and the Klondike rush of nearly two years ago brought considerable accessions which have since hung on, a drug on the market and a detriment to the handling of better grades. The scarcity of butter in the United States has led to inquiry in Canada, and the result was the clearing of the local market of all the class of goods referred to. What the astute Chicago buyers will make out of it is not in the bond. Most likely it will reappear as oleo or butter compound, and go to the Philippines for the army commissariat.—Vancouver Province, Nov. 6.

ANOTHER OCEAN FREIGHT LINE.

Wm. Peterson, of Peterson, Tate & Co., recently stated that owing to their confidence in the future development and growth of Canada and the productive force of the country, his firm has decided to establish a new line of 8,000-ton freight boats between the St. Lawrence and a port in Great Britain, yet to be settled upon. They will make winter trips from St. John or Halifax. Mr. Peterson, who has just returned from the Pacific Coast, also said he hoped no privilege would be granted Americans in navigation matters in the Dominion inland waterways, as Canadians would soon be prepared to handle all the work.



EDDY'S

House, Horse, Scrub ^{AND} Stove

BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market.

DEALERS! Are you fully stocked with Brushes of our make? if not, write for samples and prices to

The E. B. EDDY CO., Limited

HULL.

MONTREAL.

TORONTO.

Quebec,
Halifax,

Hamilton,
Winnipeg,

Kingston,
Victoria,

London,
Vancouver,

St. John, N.B.
St. John's, Nfld.

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BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

J. S. PEARCE & CO., dealers in seeds, etc., London, Ont., have assigned in trust to C. B. Armstrong, London. A meeting of creditors will be held on October 20.

M. Loganier & Co., general merchants, St. Alban, Que., have assigned.

L. G. Bushiere, grain and flour dealer, Pont Rouge, Que., has suspended.

W. T. Harris, grocer, etc., Baie Verte, N.B., is offering 40c. on the dollar.

Joseph Sleeth, of Sleeth & Alston, grocers, etc., St. John, N.B., is reported away.

P. J. Shiels, general merchant, Lyndhurst, Ont., is offering 40c. on the dollar.

A. A. Copp, general merchant and lumber dealer, Baie Verte, N.B., has assigned.

Creed, Slater & Co., wholesale dealers in teas, tobaccos, etc., Vancouver, B.C., have assigned.

Thos. W. Dodds, general merchant, etc., Woodville, Ont., has assigned to Henry Barber, Toronto.

Michel Lefebvre & Co., manufacturers of vinegar, Montreal and St. Johns, Que., have consented to assign.

A. Buissiere, general merchant, St. Gregoire, Que., is offering 70c. on the dollar. Lefebvre & Taschereau have been appointed curators of his business.

PARTNERSHIPS FORMED AND DISSOLVED.

Brouillet & Emblem have registered partnership as general agents in Montreal.

Lee, Stitt & Co., general merchants, Grand Forks, B.C., have dissolved, W. B. Lee continuing.

Fay & Williams, general merchants, Port Burwell, Ont., have dissolved, David Williams continuing.

Horner & Wallace, general merchants, Granby, Que., have dissolved, W. R. Horner continuing.

L. Wurzburg has registered as sole partner in the firm of M. L. Wurzburg & Co., lobster packers, etc., Halifax.

SALES MADE AND PENDING.

R. L. Werry, baker, Port Stanley, Ont., is advertising his business for sale.

The stock of J. A. Charland, general merchant, Joliette, Que., has been sold.

The assets of S. B. Annable, general merchant, Russell, Ont., have been sold.

The stock of Mrs. C. Baron, general merchant, Valleyfield, Que., has been sold.

John Grant, general merchant, etc., Aberfeldy, Ont., is advertising his business for sale.

The assets of J. Raymond & Co., general merchants, St. Anne de Beaupre, Que., are to be sold on November 17.

The stock of J. B. Domville, general merchant, St. Stanislas, Que., has been sold

at 81 1/2c. on the dollar to P. N. Chaillez, of the same place.

Alexander Watson, general merchant, etc., Kinmount and Gooderham, Ont., has sold his stock to his wife, Maud Watson.

CHANGES.

Alex. Mackenzie, grocer, Montreal, has closed up his business.

Thomas Cowan, grocer, etc., Wellington, B.C., is removing to Nanaimo.

Alexander M. Ross, grocer, St. Catharines, Ont., is closing up his business.

J. L. Lamb, grocer, Minnedosa, Man., has sold out to Mills & McCartney.

George B. Deacon, grocer, London, Ont., has been succeeded by H. J. Glanville.

A. Macdonald, general merchant, Battleford, N.W.T., has sold out to Prince Bros.

Strathon & Son, general merchants, Staffordville, Ont., has sold out to Wakefield Bros.

James Lauder, fruit dealer and baker, Edmonton, N.W.T., has sold out to Gray & Whitley.

John W. Widdis, general merchant, Gesto, Ont., is advertising that he intends giving up business.

Marion Raymond has registered as proprietress of M. Raymond & Co., general merchants, St. Anne de Beaupre, Que.

The United Canneries, Limited, has made application to change its style to The United Canneries of British Columbia, Limited.

FIRES.

Thuot Pierre, jr., general merchant, Iberville, Que., has been burned out.

The stock of Joseph Drien, grocer, Montreal, has been damaged by fire; insured.

Alf. Emond, grocer, etc., Quebec, has suffered loss by smoke and water; insured.

W. B. Kellett, general merchant, Cottam, Ont., has been burned out; partially insured.

The Ontario Pure Food Co., Limited, St. Catharines, Ont., has suffered damage by fire.

Viau & Frere, biscuit manufacturers, etc., Montreal, have been burned out; insured.

DEATHS.

Joseph Denis, grocer, Montreal, is dead.
James McCullough, general merchant, Goodwood, Ont., is dead.

ONTARIO FISH LAW.

The Ontario Department of Fisheries is preparing to rigidly enforce the law prohibiting the sale of whitefish and salmon of less than two pounds in size. The change was made so recently that time has been given to get the merchants accustomed to the change. Hereafter the superintendents will rigidly enforce the law.

A MODERN GROCERY STORE.

FROM the following description of the new grocery, meat and fish store opened by John H. Case, St. John, N.B., by The Sun, it will be seen that Mr. Case is up to-date in his ideas of how a store should be constructed:

"The grocery department of the new store is lighted by four large plate glass windows. The floor is of hardwood and the ceiling done in natural wood. The counters are of oak, and there are handsome glass cases for confectionery, for butter and for cheese; handsome cabinet, 20 glass covered bins for flour, sugar, etc.; handsome shelving, a coffee mill, computing scales, cash register, and all the appointments of a first-class store. Hot-water heating and the Auer light are among its features. A bright little private office is in one corner.

"The meat and fish department opens on Golding street, and also has plate glass windows. Marble-top table for meats, racks, and modern fish tables are seen here, and in the rear a cold storage room with glass front. There is a separate cold storage room for butter and cream. A small room is set apart for molasses, and another for oil. The oil is carried by a pipe from Golding street, some 40 feet, to a tank in the cellar, holding 145 gallons, and all that show in the room above are measures and patent pump. All the various departments are separate, yet all connected, the plan of the store being exceptionally convenient.

"A goods elevator as well as stairway connects with the large and well-lighted basement, with concrete floor, on which potatoes and other vegetables are stored."

Mr. Case has been in the grocery trade in St. John for 16 years. His new stand, which is at the corner of Waterloo and Golding streets, was opened last Saturday.

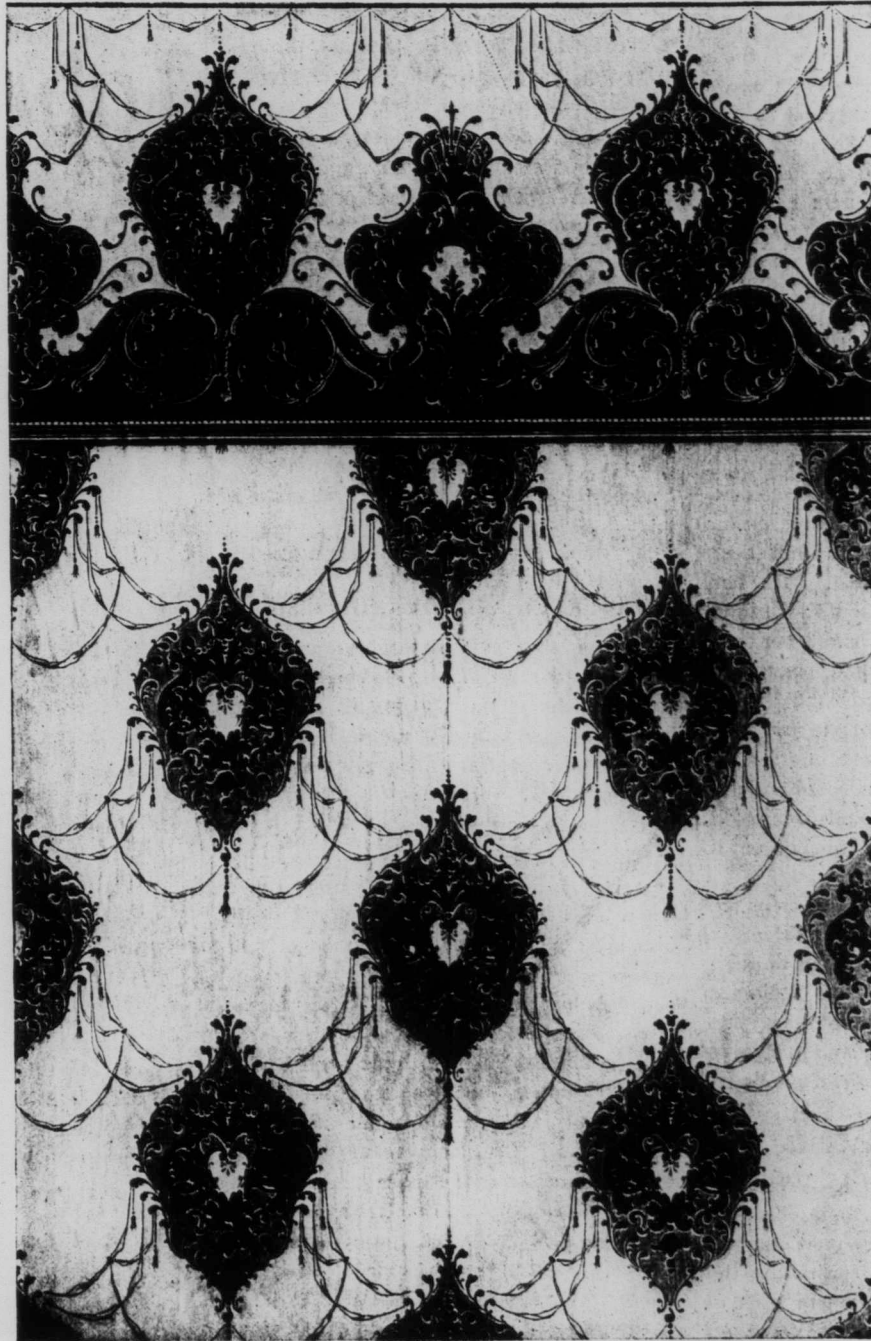
CHERRY WAFERS.

To their series of sandwich wafers. Peck, Frean & Co. have added another, known as the "Cherry Wafer." As may be supposed from its name, the cream which forms its filling is of cherry flavor, and the wafers which compose the sandwich are colored pink. They are most toothsome dainties, and will surely sell easily, whenever a tasty biscuit is in demand. For a "pink tea" they are just the thing.

A grocer, who was much annoyed by mice cutting his bagged flour, was informed that if he would distribute among the trees branches of walnut trees, with the leaves on, it would drive the mice away. He tried it, and the experiment proved a success.—Exchange.

MONTREAL WALL PAPER FACTORY

1030 NOTRE DAME ST.



We
 have a
 full line of
 Ingrain
 Papers
 with bord-
 ers and
 Ceilings to
 match
 now
 in stock.



See our
 line
 of fine
 Varnished
 Gilt.
 This cut
 represents
 one of
 our
 Popular
 Designs.



DESIGN 721.

COLIN McARTHUR & CO.

OFFICE AND WAREHOUSE

13 Voltigeur Street

Montreal.

WHY A CREAMERYMAN FAILED.

SOME months ago Long & McAdam started a creamery in Walkerton, Ont. The partnership was later dissolved, and the business continued by Robert Long, who exported considerable quantities of butter to the West Indies.

Mr. Long called a meeting of his creditors on Monday of last week, when a statement of his affairs was presented. This statement is worthy of the attention of those engaged in the creamery export business. From the report of the meeting in The Walkerton Telescope the following excerpt is taken: "The butter so shipped amounted to 21,000 lb. One consignment had been sent to Cornaldo & Co., Jamaica; another to M. L. Johnston & Co., Barbadoes; another to Gordon, Grant & Co., Trinidad; and another to Sanback, Parker & Co., Georgetown, Demerara. Of the whole amount so sent, he had only received \$400 in returns, although the butter had cost them here \$4,000. Something ought yet to be obtained, but it could not be much. It might be a hundred dollars, or might be more, or less. The reason for the loss was that the butter had not been properly prepared for shipment. He had since learned that the lids should have been tightly soldered on, but such had not been done. Some of the lids had come off, allowing the butter, which the warm climate had melted into oil, to run out. In other cases the air had got in, causing the butter to turn rancid. He had little or no idea what the butter would bring. It might bring three cents a pound, or it might bring three times three."

After a somewhat warm discussion the creditors agreed to accept an offer of 40 cents on the dollar, half payable in 30 days, the remainder in 90 days. The liabilities amounted to \$2,368.80, of which \$1,037.30 was due patrons of his factory and \$1,331.50 was distributed among forty-two creditors.

THE SUGAR QUESTION.

Editor CANADIAN GROCER,—When the decline of 5c. per 100 lb. took effect on October 31, on all grades of Canadian refined sugars, it came as a surprise to the trade, but the further reduction in price of 10c. per 100 lb., which took place on November 7, was rather a blow to the buyers of the Canadian product; in view of the fact that they had been induced to load up, by the refiners' selling agents, on the strength of the foreign markets remaining steady, and the material advance in freights making the imported sugars cost more than a few weeks previous.

It is understood that the Canadian refiners recently came to the conclusion that about

the equivalent of 25,000 barrels of foreign sugars had been imported during the months of September and October, and they decided to put the Canadian price down to a point that would force the holders of imported sugars to sell at, or very near, cost price. It seems a short-sighted view to take of the situation, for it is estimated that, during the same time, the Canadian refiners have sold about 40,000 barrels, on which their customers would have to suffer the loss, through the reduction in price, in the same proportion as the importers of foreign sugars.

The fall trade is now pretty well over, and it would have been more opportune if the refiners had reduced their prices earlier in the season.

The price at which Canadian sugar is now being sold practically prohibits the importation of foreign refined sugars, but it remains to be seen whether the American sugar refiners will take up the fight for the Canadian trade, or whether the Canadian refiners will come to the conclusion that it is wiser to sell some sugar at a profit, or control the Canadian market and make a loss.

Yours truly,

A SUBSCRIBER.

A PROSPEROUS PROVISION HOUSE.

Another sign of Vancouver's prosperity and onward march, is to be seen in the fact, that one of the best-known provision houses in the Province, that of F. R. Stewart & Co., have found it necessary to seek larger premises.

They have now removed from those premises last occupied by them, 30 and 32 Water street, to No. 125 Water street, where they will have accommodation embracing three floors from the basement, as against one floor and a basement, previously occupied by them. This firm's rise is commensurate to a large extent with the progress of the Province. It was founded by F. R. Stewart in 1890, and has progressed steadily to the present time. Eighteen months ago F. M. Black became associated with Mr. Stewart in the management of the concern. During that time their Kootenay interests have increased very materially. They own and operate a cold storage warehouse at Nelson, with T. W. Clark in charge, as well as being lessees of the Government cold storage at Revelstoke.

The Victoria branch of the business is under the care of A Brenchley, who enjoys a most favorable reputation for promptness and activity in business matters.

The business of Stewart & Co. is purely British Columbian in its nature, as it has never been started, managed or controlled, as a branch of any Eastern concern.—Province.

Empire Smoking Tobacco



Ask your wholesaler for
a sample caddy of

EMPIRE

at

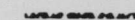
36 cents.

5, 10 and 15 cent Plugs

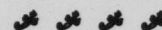
Big Plugs

FOR

Little Money



Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.



Made by the

**EMPIRE
TOBACCO
CO., Limited**

Granby, Que.



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PURE FRUIT JAMS are what your customers want.



A little higher in price? Yes!

but then, they are

SOUTHWELL'S

FRANK MAGOR & CO., 16 St. John Street, MONTREAL.

Price List on Application.

Agents for Canada.

Quality

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Drop us a line when you are going to have anything printed, and we will be pleased to quote you our prices.

THE MacLEAN PUBLISHING CO., Limited

MONTREAL: Board of Trade Bldg. Telephone Main 1255.

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Current Market Quotations for Proprietary Articles

Nov. 16, 1899.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
3 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	3 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	3 40
oz. tins, 4 "	1 10
1 lb. tins, 1/2 "	14 00
Diamond—	
1 lb. tins, 2 doz. in case	3 00
1/2 lb. tins, 3 "	1 25
1/4 lb. tins, 4 "	0 75
THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/4 lb. tins, 4 to 6 doz. cases	1 25
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15

English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25
JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
" 4 " " "	75
" 3 " " "	1 25
" 2 " " "	2 25
SNOW DRIFT BAKING POWDER.	
1/2 lb. tins, 4 doz. in case	\$ 75
1 " 3 " " "	1 20
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " 1/2 " " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16
WHITE SWAN BAKING POWDER.	
1/2 lb. tins, 3 doz. in case	0 80
" 3 " " "	1 20
" 1 " " "	2 00
" 1 " " "	9 00
CANADA MFG. CO.	
Queen Baking Powder, 1/2 lb. tins	1 20
1-lb. tins	2 15
OCEAN WAVE BAKING POWDER.	
No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only, 1/2 and 1 doz. cases	9 00



BLACKING.	
P.G. FRENCH BLACKING	
No. 4, 1/4 gra. bxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel	8 25
CARR & SONS.	
No. 2 - 1/4 gross boxes	2 70
No. 4 - 1/4 gross boxes	5 75
No. 6 - 1/4 gross boxes	8 00
THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50

No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " " "	9 00
Yuan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—	
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80
Patent Stove Polish—	
Sunlight Lead Bar 6's	\$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/2 gross cases	
6-oz. bottles	12 00
Quickshine Pipe Varnish	12 00
1/4 gross cases, pressed top tins.	
Alpha Metal Polish No. 2	9 00

Shoe Dressing—	
French Oil in 3-doz. cases	23 00
Reliable Shoe Dressing	9 00
Eclipse Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking—	
Reliable French Blacking, No. 5	9 00
No. 2	4 50



United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dubbin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " " 48 " "	0 03

BLUE.

KEEN'S OXFORD.	
Per lb	\$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY	
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " E, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO.	
Tutti Frutti 36 5c. bars	\$1 20
" " (in cream pitcher) 36 5c. bar	1 20
" " (in sugar bowl) 36 5c. bar	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no need to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited

Cardinal, Ont.

Established 1858.

Montreal, Que.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 c. pieces	1 00
Banner Gum (English or French wrappers) 115 lc. pieces	1 20
Pirraton gum (English or French wrappers) 115 lc. pieces	0 90
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 lc. pieces	0 90
Orange Sappota, 150 lc. pieces	0 75
Black Jack, 115 lc. pieces	0 75
Red Rose, 115 lc. pieces	0 75
Magic Trick, (English or French wrappers) 115 lc. pieces	0 75

BISCUITS.

PEEK, FRENCH & CO.

Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins \$3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents.

Cafe Noir	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CHOCOLATES & COCOAS.

Cocoa—	EPPS'S.	per lb.
Case of 14 lbs. each		0 35
Smaller quantities		0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	per lb 0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42 1/2
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, 1/4 s-6 and 12 lbs.	0 30
Caracocas, 1/4 s-6 and 12 lbs.	0 35
Premium, 1/2 s-6 and 12 lbs.	0 30
Sante, 1/4 s-6 and 12 lbs.	0 28
Diamond, 1/4 s-6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—		
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30	
Pearl, 1/4 s	0 25	
London Pearl 12 and 18 "	0 22	
Rock "	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, pkg., per doz.	40	

FRY'S.

Chocolate—	per lb
Caracocas, 1/4 s, 6-lb. boxes	0 42
Vanilla, 1/4 s	0 42
"Gold Medal" Sweet, 1/4 s, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4 s, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4 s, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4 s, 14 lb. bxs.	0 24

Cocoa—	per doz
Concentrated, 1/4 s, 1 doz. in box	2 40
" " 1 lb.	4 50
" " 1 lb.	8 25
Homeopathic, 1/4 s, 14 lb. boxes	0 18
" " 1/2 lbs. 12 lb. boxes	0 18

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4 s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracocas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liqueurs	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18 31
ream shredded	17 30

Standard	15 18
Macaroon	15 17
Deasicated	14 16
Shavings, in packages	16 18
Cream shredded, 1/4 lbs.	29
" " 1/2 lbs.	28

CHEESE.

MacLaren's Imperial—	Per Doz
Large size jars	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00

Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.

Mocca	per lb 0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2

TODHUNTER MITCHELL & CO.'S.

Excelsior Blend	3 32
Jersey	0 29
Rajah	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

ROCKEY BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

Dalley's Pure Fruit Extracts, 3 1/2 oz. bottles, all flavors	per doz \$2 00
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Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1 oz. Bottle, per doz.	0 90
2 " " "	1 50
2 1/2 " " "	2 00
4 " " "	3 00
4 " Bottle	6 00
4 " Glass Stop'r	4 60
8 " " "	6 00

P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	\$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2 1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz 1 25
" " 1 lb. tins	2 25
" Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RAISING

FLOURS.

Buckwheat, 2 1/2-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz. case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

"Star" Self-Raising Flour, 3-lb. pkgs	1 30
" " 6-lb. " "	2 60
Flexman " 3-lb. " "	1 30
" " 6-lb. " "	2 60

GELATINES.

COX'S	
" or quart size	1 10
4s or 2 quart size	2 20

ST. JOE W
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 is a great at a low at least.
 T
 WOODENWARE BOE
 DON' ON V
 Agents— W.
 Agents fo Ge
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 Ter

F. T. STURDEE
 Mercantile Broker,
 Manufacturers' Agent,
 ST. JOHN, N.B. Etc., Etc.
 Wholesale trade only.

“Daisy Fruit”

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
 GUELPH, ONT.

WOODENWARE

THE BEST

PICKLE PACKAGES
PAIN T PACKAGES
 and
SYRUP PACKAGES

are manufactured by
The Wm. Cane & Sons Mfg. Co., Limited
 Newmarket, Ont.

Sole Agents:
BOECKH BROS. & COMPANY
 Toronto, Ont.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
 118 King St. East, **TORONTO**
 Agents for HEINRICH FRANCK SOHNE & CO.
 German Chicory, Coffee, Extracts and Essences
 LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

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The Canadian Press Clipping Bureau,

505 Board of Trade Bldg.
 TELEPHONE Main 1255. **MONTREAL**



DWIGHT'S
 SUPER-CARB
SODA

Cow Brand Baking Soda

is still growing in favor with house keepers all over the Dominion. Rich and poor all use it, and write us letters of appreciation of its quality, September averaging 31 letters each week.

JOHN DWIGHT & CO.,
 TORONTO, MONTREAL,
 VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
 DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by
THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor.

CORNWALL, ONT.

MONSOON

INDO-CEYLON TEA.

If it was not for package tea, there would not be anything sold for more than 25c — “Teaman’s letter in ‘The Grocer’ of September 29, 1899.”

This is a fact; think it over for yourself.

There are few grocers who have the courage to put in their windows any tea and mark it over 20c. and 25c. per pound.

“Monsoon” Indo-Ceylon Tea will do your general business more good than any other tea sold.

THE MONSOON TEA CO.
 Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

titles
 0 75
 bot-
 1 25

doz. 0 80
 " 1 50
 " 2 00
 " 3 00
 " 6 00
 " 4 00
 " 6 00

EXTRACTS
 bott. ... \$6 00
 4 00
 5 00
 3 00
 es. 2 00
 1 80
 1 20
 7 00
 1 00

GROATS.
 per doz.
 1 25
 2 25
 1 25
 2 25

SELF-RISEING
 per doz
 case. 1 20
 1 20
 se. 1 20
 case. 1 20
 pack. 1 30

pkgs. 1 30
 " 2 60
 " 1 30
 " 2 60

..... 1 10
 2 20

INDURATED FIBRE WARE.

Table listing various fibre ware items like pails, tubs, and basins with prices. Includes items like '1/2 pail, 6 qt.' and 'Star Standard, 12 qt.'

JAMS AND JELLIES.

Table listing various jams and jellies such as Orange Marmalade, Strawberry W. F. Jam, and Black Currant.

SOUTHWELL'S GOODS.

Table listing Southwell's goods including P. G. Jelly Powder and P. G. Icings.

T. UPTON & CO.

Table listing T. Upton & Co. products like Raspberry, Strawberry, Red Currant, and Pineapple.

LICORICE.

Table listing various licorice products including Young & Smylie's List and Licorice Lozenges.

MINCE MEAT.

Table listing Mince Meat products like Wethey's Condensed and Nicholson's.

MUSTARD.

Table listing Mustard products including D. S. F. and F. D.

FRENCH MUSTARD.

Table listing French Mustard products like Crown Brand and Pony size.

THE F. F. DALLEY CO.

Table listing F. F. Dalley Co. products such as Dalley's Mustard and Dalley's Superfine Durham Mustard.

ORANGE MARMALADE.

Table listing Orange Marmalade products like T. Upton & Co. and Silver Pan.

PICKLES---STEPHENS.

Table listing Pickles products like A. P. Tippet & Co. and Patent stoppers.

SODA.-C BRAND

DWIGHT'S SODA advertisement featuring an illustration of a cow and text describing product quality and pricing.

SOAP.

JOHN TAYLOR & CO. SOAP advertisement listing various soap products like Eclipse and Ivory Bar.

IVORY BAR SOAP advertisement showing two soap bars and their packaging.

"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 1/2 lb. and 3 lb.

SURPRISE SOAP advertisement showing a soap box with the word 'SURPRISE' on it.

MAYPOLE SOAP advertisement featuring an illustration of a maypole and text describing the soap's benefits.

STARCH.

Table listing various starch products including No. 1 White or Blue, Canada Laundry, and Silver Gloss.

THE F. F. DALLEY CO.

TOLEDO CORN STARCH advertisement showing a box of Toledo Corn Starch.

KINGSFORD'S ORWEGO STARCH.

KINGSFORD'S ORWEGO STARCH advertisement showing a box of Kingsford's Orwego Starch.

Table listing Kingsford's Orwego Starch products like Silver Gloss and Pure.

Table listing Ontario Starch products like 38-lb. to 45-lb. boxes and Brantford Starch.

CELLULOID STARCH advertisement showing a box of Celluloid Starch.

CELULOID STARCH advertisement showing a box of Culinary Starch.

No. 1 Pure Prepared Corn- 1-lb. pkgs., boxes 40 lb.

STOVE POLISH.

ENAMELINE advertisement showing a tin of Enameline Stove Polish.

No. 4-3 dozen in case (net cash) 4 50 No. 6-3 dozen in case " " 7 50

RAISING SUN advertisement showing a tin of Raising Sun Stove Polish.

Rising Sun, 6-oz. cakes, 1/2-gross boxes \$ 8 50 Rising Sun, 3-oz. cakes, gross boxes 4 50

SUN advertisement showing a tin of Sun Stove Polish.

TIGER STOVE advertisement showing a tin of Tiger Stove Polish.

Tiger Stove Polish, 1/2 gross boxes, large per gross, \$7.20; small, per gross, \$4.50.

SILVERINE advertisement showing a tin of Silverine Stove Polish.

Table listing Silverine Stove Polish products like No. 4, No. 6, and No. 8.

TEAS.

SALADA CEYLON TEA advertisement showing a box of Salada Ceylon Tea.

RAM LAL'S PURE INDIAN TEA advertisement showing a box of Ram Lal's Pure Indian Tea.

KOLONA advertisement showing a box of Kolona Pure Ceylon Tea.

Table listing Ceylon Tea products like Black Label, Blue Label, Green Label, and Red Label.

CROWN BRAND.

Table listing Crown Brand Ceylon Tea products like Red Label, Blue Label, Green Label, and Japan.

LUDELLA CEYLON TEA.

Table listing Ludella Ceylon Tea products like Blue Label, Orange Label, Brown Label, and Green Label.

TOBACCO.

Table listing various tobacco products like Empire Tobacco Co. and Currency.

WOOL SOAP.

Table listing Wool Soap products like Swift & Co. and Wool soap.

WOODENWARE.

Table listing various woodenware products like Washboards, Matches, and Telephone.

BOCKH BROS. & COMPANY.

Table listing Bockh Bros. & Company products like Washboards and Matches.

THE MOST NUTRITIOUS COCOA.

EPPS'S

GRATEFUL
COMFORTING

COCOA

In labelled tins.

SPECIAL AGENTS 14th Avenue

For the entire Dominion, G. E. COLSON & SON,
Montreal. In Nova Scotia, E. B. Adams, Halifax.
In Manitoba, Buchanan & Gordon, Winnipeg.

BUY

Star Brand

**COTTON
CLOTHES
LINES**

—AND—

**COTTON
TWINE**

Cotton Lines are as cheap as Sisal or Manila
and much better.

For sale by all Wholesale Dealers

See that you get them.

BASKETS

GRAIN AND ROOT BASKETS,
CLOTHES BASKETS,
FRUIT BASKETS,
BUTCHER BASKETS.

**THE
OAKVILLE BASKET CO.,**
Oakville, Ont.,

are always wide-awake and ready
to fill your order for any quantity
of Baskets. Quality—the best.

Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.

COX'S GELATINE Always
Trustworthy
ESTABLISHED 1788.

Agents for Canada:
G. B. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR F. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

DIRECTORS

Hon. Sir FRANK SMITH, President.
W. INCH, W. R. BACCK,
EDWARD LEADLEY,
E. B. COLAN, M.P., WILMOT D. MATTHEWS,
Vice-President. A. W. AUSTIN.

HEAD OFFICE TORONTO

AGENCIES

Belleville Cobourg Lindsay Orillia
Brampton Guelph Napanee Oshawa
Seaforth Uxbridge Whitby Winnipeg
Hamilton Montreal

Toronto—Dundas street, corner Queen.
Market, corner King and Jarvis street.
Queen street, corner Esther street.
Sherbourne street, corner Queen.
Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain
and Europe bought and sold.
Letters of Credit issued available at all points in Europe,
China and Japan.

R. D. GAMBLE, General Manager.

Fine JAPAN RICES

JAPAN GLAZE,
JAPAN MIKADO,
POLISHED CRYSTAL,
SNOW JAPAN,
JAPAN ICE DRIPS.

MOUNT ROYAL MILLS BRANDS

D. W. ROSS CO'Y., AGENTS,
MONTREAL.



ASK FOR
MOTT'S

GRIMBLE'S English
Malt
Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited, London, N.W., Eng.

THE ROUND REACTING WASHER

A STRICTLY FIRST-CLASS
MACHINE, AT A
REASONABLE PRICE.

**Most Efficient
A Quick Seller**

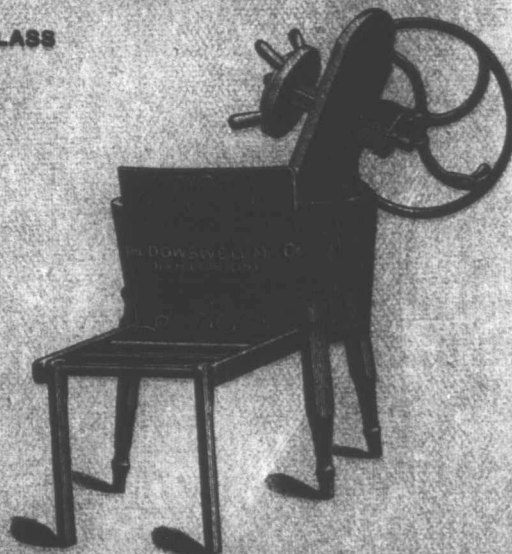
No other machine so easily
operated.

Closed in—keeping suds hot
and preventing escape of
vapor into the room.

We commend these mach-
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