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IN EVERY  
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THE  
**CANADIAN GROCER**  
AND  
GENERAL  
STOREKEEPER

**SELL  
ONLY  
THE  
BEST!**

These substantiate our claim  
that : : : :

**Colman's  
Mustard**

♦♦  
In Competition with the World  
we have received the

**Highest Awards  
Made . . .**

**IS THE BEST IN THE WORLD**

BY  
SPECIAL  
APPOINTMENT



TO  
H.R.H., THE PRINCE OF WALES.

**PEEK, FREAN & CO.**

Hold Twenty-One Royal Appointments

and their Biscuits, Cakes, etc., have been awarded

Twenty-Seven Medals.

Out of hundreds of varieties of Biscuits we would direct  
your special attention to

**CHAS. GYDE, Agent,  
MONTREAL.**

**CHERRY  
VENICE  
FLORENCE**

**WAFERS**

**CHERRY  
VENICE  
FLORENCE**

<p><b>Corn Brooms</b></p>	<p><b>BROOMS</b></p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ....</p> <p>Always reliable and as represented.</p>
<p><b>STANDARD BRANDS</b></p>		
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>		
<p><b>WHISKS</b></p>	<p><b>The H. A. Nelson &amp; Sons Co., Limited</b> 59 to 63 St. Peter Street <b>MONTREAL</b> Toronto Sample Room: 55 and 56 Front St. West</p>	
<p><b>HISKS</b></p>	<p><b>Corn Whisks</b></p>	

**EXTENDED INSURANCE**

One of the many plans for the protection of your property against fire, theft, and other risks, is provided by the

**Confederation Life Association**

**HEAD OFFICE - TORONTO**

In the province of Ontario, insurance is provided for the protection of property against fire, theft, and other risks, and the amount of the policy for a term of years, or for life, and Cash Value also guaranteed.

Rates and full information may be obtained of the local agents, or to any of the Association's offices.

**W. C. Macdonald, J. E. Macdonald**



Some **PLAIN PARAGON**

**MILLAR'S PARAGON CHEESE**

Should be recognized.

Known by even the most discriminating connoisseurs as the finest cheese in the world. In appearance, quality, and taste, it is unequalled. It is the only cheese that is **losing MONEY AND REPUTATION** because it is not recognized.

**The T. D. MILLAR PARAGON CHEESE CO., MONTREAL**  
Agents - Frost & Co., Limited, 117, St. James Street, Montreal

**You can't be deceived**

about **YARDLEY'S TRANSPARENT TOBACCO**. You can't be deceived to look for the letter "Y."

Each tablet is, by a patent process, provided with a hole which is intended to obliterate it during use. Pays this attention to the hole.

It is **THE PUREST AND BEST** in the world.

**YARDLEY & CO'S** Agents

# In Times of Rest Prepare for Activity

You have time to sit down now and think over carefully what particular brand of canned peaches, pears, apricots, and, too, what brand of prunes and seeded raisins you will buy for the early Fall trade. You'll think of quality first, of course, then price and then the attractiveness of the labels on the goods themselves—first-class goods demand first-class labels.

## *The "Griffin" brand of California Fruits*

is packed right at the Vineyards where the fruit grows. Messrs. The Griffin & Skelley Co. have the unequalled skill of years of experience as growers and packers. Their reputation for quality is second to none on the California Coast. The labels of their canned fruits have been reproduced in high art journals as examples of perfection in reproducing the colors of the natural fruits. Probably no higher class work has ever been seen in the country. Each label honestly represents the high quality of the contents of the can it surrounds. As shelf ornaments for the store, "Griffin" Brand is beyond compare.

The "Griffin" Brand of prunes is famous for the large, black, luscious "meatiness" of the prunes and the small stones. The "Griffin" Brand seeded raisins is an absolutely clean brand of rich, large fruit.

"In times of rest prepare for activity"—get your orders in early, gentlemen!

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**Arthur P. Tippet & Co., Agents**

8 Place Royale,  
Montreal.

23 Scott Street,  
Toronto.

Ceylon <sup>AND</sup> Indian

Black and Green

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**TEAS**

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Are Pure Teas.

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That's why your customers all want them and  
insist on buying them, and them only.

## Two Standard Brands.

The reason why I wish to include one or two hundred each of my "Pharaoh" 10c., and my "Pebble" 5c. Cigars in that "first or trial order," that I have been telling you about, is because, at the prices, they are the best sellers in all Canada.

The quality and workmanship in these two brands has set the standard by which many dealers make sales, claiming that their cigars are just as good as the "Pharaoh" or the "Pebble." Of course this isn't so—**nothing** can possibly be as good as **the original article**.

*J. Bruce Payne, Cigar Mfr.,  
Granby, Que.*



# Fur Coats

have their time for usefulness and so do Cereal Foods that heat the blood. You can't sell a linen duster with the thermometer at zero, but when the long, hot summer days come, **up go the sales of linen dusters!** A fur coat and a linen duster can be likened to two kinds of Cereal Breakfast Foods—those that heat the blood and those that do not. You can draw your own conclusions why it will pay you to sell a Cereal Breakfast Food that is rich, yet delicate, and that supplies perfect nourishment to nerve, muscle, brain (without heating the blood in hot weather)—Tillson's Molina Rolled Wheat.

Up go the sales of Molina now by leaps and bounds—are **you** selling it?

THE TILLSON CO'Y, LIMITED,  
TILSONBURG, ONT.

Molina  
Rolled  
Wheat.

*You Can't Buy a silk purse for the price of a sow's ear.*

Neither Can **"IMPERIAL" WHITE WINE VINEGAR**

be bought for the price of inferior, under-strength, imperfectly-made vinegars—yet, it is no higher than the price of any other standard make—and for rich, round, mellow flavor, handsome appearance, and full strength of uniform quality it has no equal.

5 QUALITIES—16 to 32 Cents.

OUR TRAVELLERS HAVE SAMPLES.

**W. H. GILLARD & CO.,** Wholesale Grocers **Hamilton, Ont.**



# "CLOVER LEAF" SALMON

Choicest Quality      Most Attractive Package.

**DELAFIELD, MCGOVERN & CO.**  
**NEW YORK.**

# DOLLARS

are made  
by

selling . . .

## PATERSON'S SAUCE.



**Rose & Laflamme**  
Agents **MONTREAL**



## Batty & Co.

ESTABLISHED 1824

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIÉS.

Makers of High-class

**PICKLES**  
OF  
ALL KINDS.



**SAUCES**  
OF  
ALL KINDS.

**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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VOL. XIV.

TORONTO AND MONTREAL, JULY 27, 1900

NO. 30

**LAWS, NEW AND AMENDED.**

**T**HE business results of the late session of Parliament embody several matters which the commercial community will find it useful to know.

**FINANCE.**

In the realm of finance, there is the measure providing that the whole or any part of the public debt may be inscribed and transferred in a registered copy in Great Britain. This is in accordance with the provisions of the Imperial Act which enables the debts of colonies to be admitted to the list of inscribed stocks in England. A more important measure is the Act amending the Bank Act. This law continues the charters of 34 incorporated banks, and provides that the Jacques Cartier Bank may change its name to the Provincial Bank of Canada, and the Merchants Bank of Halifax to the Royal Bank of Canada. A clause provides that persons holding bank stock in trust shall not be personally liable as a shareholder. Several other provisions growing out of the failure of certain banks of Canada during the last few years, and doubtless suggested by these occurrences, are made. For instance, arrangements are made for the appointment of a curator in the event of a bank suspending. Then, again, the Canadian Bankers' Association is recognized and its powers defined. The by-laws of the Bankers' Association are not to go into force until they are approved of by the Treasury Board of the Canadian Government. There are also provisions for the purchase of the assets of a bank.

**THE TARIFF.**

No tariff changes were made in detail at the late session, but, as is well known, the preferential rate on British goods was

increased to  $\frac{1}{3}$  of the duty. But this preferential rate does not apply to wines, malt liquors, spirits, liquid medicines, and articles containing alcohol, tobacco, cigars and cigarettes. Besides that, the reduction will only apply to refined sugar when the Minister of Customs is furnished with satisfactory evidence that such refined sugar has been manufactured wholly from raw sugar produced in the British colonies.

It is provided also that machinery not made in Canada and for use in beet-root sugar factories may be imported free.

**RULES REGARDING FRUIT BARRELS, ETC.**

The regulations of the Inland Revenue Department have been amended in several particulars relating to weights and measures. For example, it is provided that the barrels containing apples for export shall be of the following dimensions, viz.: 26  $\frac{1}{4}$  inches between the heads, inside measure, and a head diameter of 17 inches, and a middle diameter of 18  $\frac{1}{2}$  inches, representing as near as possible 96 quarts. These dimensions shall also apply to barrels when apples, pears or quinces are sold by the barrel. The penalty for disobeying this law is 25c. for each barrel of apples, pears or quinces offered or exposed for sale or packed.

Another provision is that when eggs are described by the standard dozen, the dozen shall mean 1  $\frac{1}{4}$  lb.

Every ball of binder twine is to be stamped with the name of the maker or importer, stating the number of feet of twine per lb. in such ball. The penalty for disobeying this section is 25c. per ball. This section relating to binder twine does not come into force until October 1, 1900.

**COPYRIGHT.**

The passage of an Act giving copyright to Canadian publishers of English books whose owners make an arrangement with local publishers has been passed without amendment.

**CHINESE IMMIGRATION.**

Sir Wilfrid Laurier's Act restricting Chinese immigration also passed. This is a measure of considerable interest to people in British Columbia. The Government, by it, are given power to appoint one or more persons to administer the Act and engage interpreters at salaries aggregating not more than \$3,000 a year. Under the Act, only members of the Chinese diplomatic corps or other Government representatives, with their suites and servants, and consuls and consular agents may enter without paying the fee. Others who escape the tax are Chinese children, born in Canada, who have left this country for educational or other purposes and establish their identity on returning; also merchants, their wives and children, tourists, men of science, and students who substantiate their status to the satisfaction of the authorities.

Any woman of Chinese origin who is married to a person not of Chinese origin shall come in free, being deemed to be of the same nationality as her husband.

The Act also contains provision regarding the landing of Chinese and certain regulations to prevent any introduction of disease. Another section prohibits the traffic in Chinese women. A penalty is imposed for landing the Chinese before the tax is paid. Rules are also given for the passage of Chinese through Canada in transit to some other country, and provision is made for the registration of those who leave Canada and wish to return.

Any Chinese who break the new law may



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

be put in prison for a year or be subject to a fine of \$500. The organization of Chinese courts is prohibited.

#### CRIMINAL LAWS.

The Criminal Code has received a number of amendments, the subjects dealt with being chiefly the publication of indecent books, photographs, etc., the offence of kidnapping, counterfeiting money, etc.

Slight changes are also made in the laws regarding theft, and certain procedure in the case of accused persons. The changes are more technical than comprehensive and of more interest to the legal community than the commercial classes.

#### ARBITRATION OF LABOR DISPUTES.

The last measure to which attention may be directed is the Act passed to aid in the prevention and settlement of trade disputes, and to provide for the publication of statistical industrial information. By this measure boards are established for the purpose of settling disputes between employers and workmen by conciliation or arbitration. The law follows the English Act to a certain degree, and provides for the creation of an arbitration tribunal when the disputing parties are willing. The Act is not obligatory, and has no power, therefore, to terminate a strike.

In connection with this, the Act sets up a Department of Labor which shall collect and publish statistical and other information relating to the conditions of labor, and issue, at least once a month, a publication known as The Labor Gazette, containing information regarding the labor market and kindred subjects.

As already announced through the press, the Government have appointed as editor of this new paper Mr. William Lyon Mackenzie King, M.A., LL.B., at present on the staff of Harvard University and a distinguished graduate of the University of Toronto. Mr. King is not a politician, but has been engaged in journalistic work and

in special inquiries into conditions of labor for several years.

In connection with the work of the session, it might be mentioned that the Minister of Customs, Mr. Paterson, took a vote of money for the purpose of providing a staff to publish promptly and fully the trade statistics relating to imports and exports. This will be put into shape at once, beginning with the present month, which is the first of the new fiscal year.

#### DIVIDENDS ON SUGAR.

Two advances in the price of sugar have had little effect upon the price of stock till Tuesday, but what is for sale is readily taken. Evidently, The American Sugar Refining Company is making a mint of money, and there is a report around that in due season the back dividends will be made up to the former rate of 12 per cent. a year. But it is predicted that this will not occur till after the election, as it would play into Mr. Bryan's hands to have sugar stock go up to 150 or 160, and the stock is so controlled by the company itself that only speculators with an abnormal appetite for excitement care to meddle with it. The jump it made recently to 121 $\frac{3}{4}$  shows that nibbling at the bait offered by the profits the company is making has begun.—Observer, in N. Y. Journal of Commerce.

#### BUTTER AND CHEESE INSPECTOR.

Mr. J. A. M. Ruddick, assistant to the Dairy Commissioner, has left Ottawa for Montreal to take up the work of watching the condition in which the through shipments of butter and cheese go from the railways to the steamships, and also to report upon the loading of cheese on steamships. It is proposed, also, to engage three men to superintend the unloading of Canadian products in the Old Country. While in Montreal, Mr. Ruddick will act as official referee in disputes in regard to the quality of cheese and butter.

#### TWO "B.'s" ON A BICYCLE TOUR.

In the office of T. Kingsford & Son, Oswego, N.Y., are what are facetiously termed the "Three B.'s." The "Three B.'s" are three men whose surnames begin with the letter "B." Two of these "B.'s" are now out on a holiday wheeling tour. They are Messrs. B. W. Burleigh and William V. Burr. They left Oswego on Sunday, and reached Toronto on Monday night via Niagara Falls and one of the Niagara Navigation Co.'s steamers. On Tuesday, they were taken in hand by Mr. T. O. Leonard, Detroit, who is well known to the grocery trade of Canada on account of the regular periodical trip he makes to the leading trade centres in Ontario in the interest of Kingsford's Oswego starch. Under his fatherly care, he showed them about town, for Mr. Leonard knows Toronto as well as the average native. They no doubt had a pleasant time. After spending a day or two in Toronto, Messrs. Burr and Burleigh started off on their wheels for Kingston, from whence they will take boat and go through the Thousand Islands, and possibly on to Montreal.

#### TURNING SYRUP INTO VINEGAR.

A subscriber writes: "In your last issue we noticed an inquiry from a subscriber as to what can be done with some syrup he has which is turning sour. We have not had exactly the same experience, but we have taken molasses from the bottom of a barrel which was too thick to sell, and diluted it largely with water, and, after keeping it in a warm place a considerable length of time, it made very good vinegar, and we fancy if the same were done with this syrup it would come out all right."

The National Creamery Co. has started operations in Winnipeg, Man. They have arranged to ship large quantities of butter to the East.



# To Make Iced Tea

*Put the juice of half a lemon in each glass, sweeten well, and fill the glass with broken ice, pour on fresh made*

## "EMPIRE" GOLDEN TIP TEA.

*Drink without cream. It is delicious.*

LUCAS, STEELE & BRISTOL, - - Hamilton, Ont.

HERE ARE DOLLARS TO BE MADE BY BUYING  
AT PRICES WE ARE TO-DAY SELLING:

# Green Rio Coffees

Types 4, 5, 6 and 7—all lovely, flinty Green Coffees.

# Japan Teas

to retail at a quarter and

GIVE YOU A GOOD PROFIT.

James Turner & Co., Hamilton.

THE DOMINION BREWERY CO., LIMITED  
Brewers and Maltsters  
TORONTO

Manufacturers of the Celebrated

# WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR  
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.





## A Cleaner and Polisher.

Something new in the polishing line. Will not scratch. Neatly packed, 1 doz. in a box, 90c. per doz. Sells at 10c.

## THOS. KINNEAR & CO.,

Wholesale Grocers.

49 Front Street East, TORONTO.

### EFFECT OF THE WAR ON TEA.

THE following is from The New York Journal of Commerce, of July 19: "There have, during the past week or so, been few developments in the markets affected by the disturbances in China. The drug trade here appears to be less interested than in London in the possible effect of the continuation of the disturbances upon the various products of that country forming part of their stock. While some speculative buying of the principal articles, such as anise and cassia oils, was done immediately after the first news indicating that the struggle between the allies and Boxers would be prolonged, both the demand and the upward movement in prices have made no progress for a week or 10 days past. On the contrary, in London, the gravity of the situation in its possible effect upon future supplies of these goods seems to be recognized, and it is learned on good authority that English operators have been buying heavily in this market the past few days. On the other hand, ginseng root, which is exported to China in large quantities from this country, has suffered a decline of \$1.50, to \$2.50 to \$4, since the trouble began.

"Tea prices have shown a further tendency to harden within a week, particularly

Young Hyson and Japans, which are  $\frac{1}{2}$  to 1c. higher per lb. The following are comparative quotations:

#### ADVANCE IN PRICE OF TEAS.

	May 15.	July 17.
Foochow .....	22 $\frac{1}{2}$ c.	23 $\frac{1}{2}$ c.
Formosa .....	23	24
Congou .....	22 $\frac{1}{2}$	23 $\frac{1}{2}$
Hyson .....	18 $\frac{1}{2}$	20
Young Hyson .....	20	22
Japans .....	23	25 $\frac{1}{2}$

### TORONTO'S GREAT ALL-CANADA EXHIBITION.

"Educational and Entertaining, Aggressive and Progressive," are the very appropriate watchwords adopted by The Toronto Industrial Exhibition this year, which will be held from August 27 to September 8. This is the twenty-second successive year of Canada's great Exposition at Toronto. It is the intention to make the exhibition immediately approaching superior to all its predecessors.

A good deal of the space has already been taken up, and a number of entries have been made, but there are so many divisions comprised in the prize list, with its 131 classes and \$35,000 in premiums, that there is ample provision for all; and, talking of those divisions, it is interesting to note that there are no fewer than 55 in class

128, knitting, shirts, quilts, cloths, etc.; 354 in class 54, poultry; and an average of 16 or 17 in each of the two dozen classes devoted to horse and cattle. This will give some idea not only of the scope of Toronto's Great Exposition, but also of the opportunities offered to secure a prize.

It is a little early to refer to what is promised in the way of entertainment, but, when it is stated that \$30,000 is spent annually on this department, visitors have ample guarantee that they will be abundantly provided for, and the admission to the Toronto Exhibition with its myriads of attractions is only 25c.

Entries close on August 4, and prize lists can be had by addressing H. J. Hill, Manager, Industrial Exhibition, Toronto. As last year, so this, the exhibition will be inaugurated on Tuesday evening, August 28, with a brilliant Military Tattoo. Reduced rates will be given and excursions held on all lines of travel.

The following grocers and wine merchants of the Upper Town, Quebec City, have agreed to close at 7 p.m., until September 1: C. O. Simard, J. A. Spenard, J. Savard, J. M. E. Cote, W. Treggett, A. Grenier, E. Roumilhac.



## Use Judgment

in what you buy. Don't buy anything that comes along.

## If It's Cheese

you are safe in ordering

IMPERIAL and GOAT ROQUEFORT.



# RICE { JAPANS, PATNAS, JAVAS.

We are showing some very handsome samples.

## THE DAVIDSON & HAY, LIMITED

36 Yonge Street

Wholesale Grocers

TORONTO

### TRADE CHAT.

**C**HEESE for export will be inspected at Montreal by inspectors appointed by the Government at Ottawa.

The Galt merchants are talking of adopting early closing.

Kingston bakers have raised the price of bread 2c. per loaf.

The McKay Milling Co., Ottawa, will reopen in that city.

The Rocklyn, Ont., cheese factory has closed, through lack of milk.

A creamery will be opened in about a month at Carleton Place, Ont.

The catch of salmon in the St. John, N.B., river is very poor this season.

The Simcoe Canning Co., Simcoe, Ont., have put in more powerful machinery.

A. D. Murchison will open a flour, feed and grocery store at Cornwall in August.

Frank Toffemire is going into the broom-manufacturing business at Harrow, Ont.

The retail clerks of Rat Portage, Ont., are agitating for an early-closing by-law.

The directors of The Warton Beet Sugar Co. passed a by-law authorizing the creation of \$20,000 worth of preferred stock from the capital stock of the company. The

secretary of the company received \$100 from the Ontario Agricultural Department to assist in instructing the farmers in cultivating the sugar beet.

R. T. Holman shipped from Summerside, P.E.I., 1,000 cases of lobsters to Great Britain.

The Farnham Brewing Co., Montreal, has been incorporated with a capital of \$15,000.

The Elkhorn, Man., flour mill is to be sold by auction, under mortgage, on August 1.

Capt. Foster, Smith's Falls, Ont., intends to remodel the interior of his flour mill in every respect.

The retail grocers of Kingston, Ont., will hold their annual picnic on the fair grounds there on August 22.

The cheese factory and plant at Lorette, Man., was burned, with 6,000 lb. of cheese. Loss, \$4 000.

The merchants of Merriton, Ont., have agreed to close their stores every afternoon through July and August.

St. Thomas, Ont., grocery stores closed on Wednesday, July 25, as the grocers' picnic to Niagara Falls was held on that day.

### NEW MODE OF CHEESE-MAKING.

An interesting experiment in the curing of cheese is being carried out at Carp (Carleton county), under the direction of the Commissioner of Agriculture and Dairying. The English palate likes a Canadian cheese of a flavor similar to the English Cheddar, which is cured at 62 degrees Fahrenheit. At Carp a special room has been set apart in the factory, the air of which is drawn into the room through tile drains, cooling it so that the temperature of the room is continuously under 65 degrees, and a flavor is given to the cheese cured in it equal to the best English make. Last year similar experiments were carried on, and the unanimous opinion of the Montreal Cheese Board was that cheese so cured was worth half a cent per pound more than cheese from the very same vat cured under ordinary circumstances. In addition, the shrinkage in weight of the cheese in the cooler room is much less. On the basis of last year's output of cheese in Canada the increased value represented by the new method would be about \$900,000, or to a small factory it would represent an annual increase of \$40,000, after the initial expense of \$250. The general adoption of the new system in Canada will certainly work a revolution in this important industry.



## Upton's Marmalade Jams and Jellies

will give you profit and your customers satisfaction.

## TORONTO RETAILERS AT COBOURG.

TORONTO retailers, city travelers, clerks, wholesale merchants and the wives and lady friends of all invaded Cobourg, Ont., on Wednesday last, 500 strong. It was the occasion of the annual excursion of the Retail Grocers' Association of Toronto.

The weather turned decidedly unfavorable on Tuesday evening, and all night up to 6 o'clock in the morning the rain fell in torrents. It would have dampened the ardor of almost any class of men but the grocers. And what most men would have predicted a huge failure turned out to be one of the best excursions the Retail Grocers' Association ever had. As far as its representative character was concerned it was the best. At least that is what the "old timers" declared.

It was 7.30 o'clock when the boat left the wharf. At that time it was raining, although intermittently, and a heavy fog was hanging over the lake. But it was by no means unpleasant on board. Amidships, a brass and string band was stationed and soon enough space was cleared to allow those who so desired to dance. Then there was an exceptionally fine gramophone, which at first was placed in the ladies' cabin and afterwards on the forward deck. A weighing contest for both ladies and gentlemen filled up nearly two hours of time, and naturally created a great deal of interest.

The weighing scales, which had been loaned by C. Wilson & Son, were placed in the bow of the boat, and there the heavy-weights, the medium weights and light-weights gathered, and Jerry Burns, T. Clark and D. J. Kelly managed the contest. The first prize fell to Mr. A. R. Williamson, who tipped the scale at 227 lb., Mr. W. Wilson following him with 222 lb. The prize for the medium weight was secured by Mr. F. Luttrell, who weighed 156 lb. The average weight was 158 lb., and his was the nearest weight to that figure. Mr. A. Sleath carried off the lightweight prize with 123 lb. The heaviest lady who stepped on the scales was Mrs. Dopfer. She weighed 206 lb. The medium weight prize fell to Mrs. W. J. Parkes, who weighed 128 lb. Mrs. Kemp, who tipped the scale at 93 lb., secured the prize for the lightest lady. There were four ladies who weighed 128 lb., and they drew lots for the prize. One hundred and twenty pounds was the average weight.

The bean-guessing contest for ladies attracted quite a number of contestants. The number of beans in the jar was 510. Two ladies guessed 500, and two 527. These were the nearest. In the lots that were drawn, Miss Raymond secured first prize,

Mrs. Robertson second, and Mrs. Dixon, Dallas, Texas, third prize.

## SOME OF THOSE PRESENT.

The retail grocers were out in full force. Among those present were noticed: J. G. Gibson, W. H. Marmion, Frank Johnston, A. White, T. Holmes, J. S. Bond, A. J. Booth, Jerry Burns, E. B. Dewey, W. Wilson, A. R. Williamson, D. Bell, J. Nolan, J. M. Cork, President D. J. Kelly, Albert Johnston, R. H. Stewart, Fred Mauthie, Fred Lutterell, J. T. Scholes, A. O. Robinson, James Patterson, of Patterson Bros., W. H. Blaylock, T. P. Loblaw, D. Whetstone, J. Blood, W. Mayer, Vice President B. Panter, Thomas Squire, Harry Kelley, J. Giles, Geo. Tattle, J. Dempster, H. G. Macdonald, R. Robertson, Gibb Bros., J. McLean, of McLean & Van Loon, Arthur Butcher, Alex. Draper, A. D. Sleath, J. W. Mill.

Among the representatives of the manufacturing and wholesale houses present were: Robt. Maxwell and F. Hayes, of Perkins, Ince & Co.; Frank Britton, of The Imperial Extract Co.; C. P. Graham, of The Edwardsburg Starch Co.; Fred. Dixon, of The Dixon Storage Co.; — MacLaren, of The Ogilvie Milling Co.; J. A. McLean, of J. A. McLean & Co.; Henry Wright, of The A. F. MacLaren Cheese Co., Limited; T. Holman and James Mortimer, of The Christie, Brown Co., Limited; Mr. McWilliam, of McWilliam & Everest; Walter M. Berwick and Tyrell Burns, of John Sloan & Co.; Fred. Lumbers, of James Lumbers & Co.; Albert Irving and Frank Marmion, of The "Salada" Tea Co.; John Pearson and M. Muldrew, of Lumsden Bros.; Ab. Jones, of The Eby, Blain Co., Limited; Charles Shields, of The Davidson & Hay, Limited; A. Skeans, of H. P. Eckardt & Co.; E. Boulton, of Thomas Kinnear & Co.; J. W. Sanderson, of Seyler & Sanderson; W. Kendry and W. A. Mitchell, of F. W. Humphrey & Co.; Geo. Husband, of Husband Bros.; Herb. Moore, of Pugsley, Dingman & Co.; George Crosby, of Mayell & Co.; C. Wilson, of Todhunter, Mitchell & Co.; T. H. Smith, of T. H. Smith & Co.; Albert Jacks, of The Jacks Catering Co.; A. Hutchinson, of The Richards Soap Co., Woodstock; C. Meredith and W. Cherry, of The J. W. Cowan Co., Limited; J. Wright, of The Toronto Biscuit Co., Limited; W. Bowles and T. Bowles, of The Fleischmann Yeast Co.; Manager W. D. Wilson and W. Anderson, of The Wilson, Lytle & Badgerow Co., Limited; F. Layton, of The Winton & Leyden Mfg. Co.; E. Robinson and C. S. Fairbairn, of The Robinson Mfg. Co.; Luke Frame, of Lawrence Gibb & Co.;

Alex. Fee, of J. J. Fee; Mat. Clemes, of Clemes Bros.; Chas. Dawson, of The Dawson Commission Co., Limited.

The nearer the boat came to her destination the pleasanter the weather became and the more the excursionists appeared to enjoy themselves. It was one o'clock when the steamer reached the wharf at Cobourg, amid the strains of the town band and the cheers of the citizens who crowded the wharf to greet the excursionists. A procession was formed, and, headed by a band of music, the visitors marched to the centre of the town.

Those who had not taken luncheon on board were, naturally, after 5½ hours' sail, keen for lunch on shore, and soon the different hotels in the town were besieged with hungry men and women.

## THE GAMES.

By 3 o'clock, the greater part of the excursionists had assembled at the pretty town park, not far from the shore of Lake Ontario, and at that hour the games were started. There were foot races, bicycle races, a quoit match between the travelers and the retailers, a relay race between teams representing the same two bodies, a tug-of-war between the retailers and wholesalers, and a nail-driving contest between the ladies of Cobourg and Toronto for 10 prizes, the first and second of which were a gold and gunmetal watch, respectively.

The relay race, which was won, amid great excitement, by the travelers, was the best event of the day, although the tug-of-war, the quoit match and the nail-driving contest excited a great deal of interest. All the events were, however, exceptionally well contested. The quoit match was not finished, and time did not permit the running of the consolation race. These events will come off at Toronto Island, at a date yet to be fixed.

Three-legged race, 100 yards, open to members of Grocers' and Travelers' Associations—1st, J. L. Patterson and W. H. Blaylock; 2nd, J. W. Mill and T. Holmes; 3rd, R. Muirhead and J. H. Henderson.

Married men's race, 100 yards, members—1st, J. Nolan; 2nd, J. W. Mill; 3rd, W. J. Sykes; 4th, T. Holmes.

Single men's race, 100 yards, members—1st, F. Thorn; 2nd, J. L. Patterson; 3rd, W. H. Blaylock; 4th, R. W. Davies.

City travelers, 100 yards—1st, R. Scott; 2nd, W. Anderson; 3rd, Herb. Moore.

Sack race, open to holders of excursion tickets—1st, J. L. Patterson; 2nd, F. Thorn; 3rd, C. Snow.

Race for girls under 15, 75 yards—1st, Floren McClelland; 2nd, Isabel Mortimer; 3rd, Mabel Throop.

Boys' shoe race—1st, W. Watch; 2nd, Robt. Macdonald; 3rd, Robt. McLean.

Obstacle race, open to holders of excursion ticket—1st, R. Scott; 2nd, Bert Chandler; 3rd, F. Thorne.

Bicycle race, 1 mile, open to Toronto clerks, drivers, and grocers' sons—1st, Geo. Marmion; 2nd, John Toms; 3rd, E. Smith.

Bicycle race, 1 mile, open to Cobourg merchants and employes—1st, E. Moffatt; 2nd, W. J. Brennan; 3rd, R. Fice.

## Camping and Picnic Supplies.

Every Requisite in our Line.  
The Finest Assortment in the Trade.  
Orders by Mail, Wire or 'Phone  
SHIPPED UPON RECEIPT.

THE **EBY, BLAIN CO., LIMITED**  
TORONTO.

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS.

Three-legged race, open to Cobourg merchants and their employes—1st, T. and James McIntosh; 2nd, A. B. Roberts and J. G. Lentz; 3rd, A. Jewel and W. J. Brennan.

Relay race—Travelers vs. retailers, 10 men on each side; travelers won.

Tug-of-war—Teams representing wholesale fruit merchants and retail grocers; retailers won.

Ladies' nail-driving contest, each competitor to drive six 3-inch wire nails into a pine plank—1st, Mrs. Barrow, Toronto, 17 4-5 sec.; 2nd, Mrs. Marsh, Toronto, 18 1-5 sec.; 3rd, Mrs. McDonald, Toronto, 18 1-5 sec.; 4th, Mrs. Dixon, Toronto, 19 3-5 sec.; 5th, Mrs. Cunniworth, Toronto, 20 1-5 sec.; 6th, Mrs. Hay, Toronto, 21 1-5 sec.; 7th, Mrs. Morgan, Toronto, 21 1-5 sec.; 8th, Mrs. Fisher, Cobourg, 22 1-5 sec.; 9th, Mrs. Phillips, Toronto, 23 1-5 sec.; 10th, Mrs. Woolnough, 24 sec.

In the relay race, there were 10 men on each side, distributed in pairs around the half mile track. Each pair carried the flag of its respective side to the next pair. The retailers lost ground shortly after the start, and never regained it, although J. Nolan, who was on the last relay, made a desperate attempt to do so, but W. Anderson, the representative of the travelers, had too big a start to be overhauled. The teams were: Retailers—J. Nolan, James Patterson, W. H. Blaylock, Fred. Mauthie, R. W. Davies, W. Mill, T. Clark, —, Packard and D. J. Kelly. Travelers—W. Anderson, M. Muldrew, Jerry Burns, R. Scott, J. W. Sander-son, Walter Berwick, E. Bolton, A. Jones and C. H. Collins.

In the tug-of-war, the first pull went against the retailers, they not having been

ready when the word "go" was given. In the next two pulls they got the drop and held it, thus winning by two to one. The teams on either side were: Wholesalers—George Lee (anchor), Chris Thorburn, Charles Dawson, J. J. Ryan, Luke Frame, J. W. Sanderson, N. Ferrier, L. Harrison, Alex. Donnelly, T. Ferguson; captain, C. Husband. Retailers—A. R. Williamson (anchor), D. Whetson, T. Holmes, J. W. Nill, John Dempster, H. T. Macdonald, M. McArthur, Jabus Blood, —, Rickard; captain, A. G. Booth.

#### THE JOURNEY HOME.

The homeward journey was begun at 6.30 p.m. amid the huzzas of the people of Cobourg who crowded the wharf and the counter huzzas of the excursionists who crowded the side of the steamer. Shortly before the boat unmoored, Mayor Huycke, Cobourg, made a felicitous speech which was cheered to the echo.

The return journey was a pleasant one. Everyone seemed bent on having a good time. There was music, dancing, singing, a calk walk and Mr. J. G. Gibson was compelled to make a speech, and he said so many good things that when he got through Mr. Henry Wright and a few other stalwarts seized him and elevated him.

It was midnight when the Garden City

reached her wharf, and although everybody was tired everybody was in good humor.

#### NOTES.

Secretary Hawes worked like a beaver.

The travelers were traveling, but they were not doing business.

A feature of the excursion was the number of city travelers present.

President Kelly in trying to make it pleasant for others had a good time himself.

Mayor Huycke, Cobourg, was so solicitous for the welfare of the excursionists that he came to Toronto on Tuesday and went down with them on the boat to the pretty little town of which he is chief magistrate.

#### PERSONAL MENTION.

Mr. Robert McKay, manager of the Toronto branch of the "Blue Ribbon Tea," left on Saturday for a trip to Winnipeg.

#### A PAINFUL ACCIDENT.

Major Hebert, of Hudon, Hebert & Cie., Montreal, met with a painful accident on Sunday that will inconvenience him for some time. In a moment of danger a pane of glass had to be broken; he used the handiest thing he could find—his hand. In consequence, a doctor's assistance was necessary, and he now attends to business with some difficulty.

EVERY HONEST MAN WILL ASSIST TO PUT DOWN FRAUD AND DECEPTION, THEREFORE SHUN THE MANY IMITATIONS OF

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Canadian Agents  
MONTREAL

Handle the Genuine  
It Will Pay You

## She Trusts You.

Ninety-nine people of one hundred will trust their grocer and act on his suggestions—if your customers trust *you*, why shouldn't you try to help *them*?

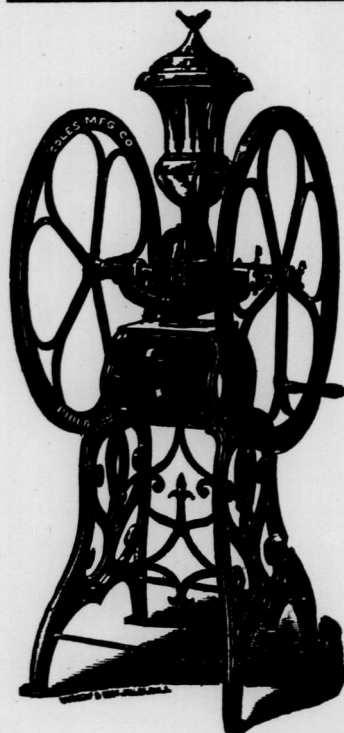
Perhaps a woman has had to dig and scrape to get her salt out of the package or box—perhaps she thinks that all salt cakes like this. Now comes your chance to please her with

## Windsor Salt

the clean, white, dry, crystalline salt that does not cake. Perhaps a woman won't thank you for making the suggestion—we know she will. She trusts *you*—now help *her*.

The Windsor Salt Co., Limited,  
Windsor, Ontario.

Leading Wholesalers Sell It.



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a good mill when it is presented to them.

They have taken up the . . .

## COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

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**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A

**Hudson's  
Soap**

**A FINE POWDER. IN PACKETS ONLY.**  
Will wash more clothes, and do more work in much less time than any other Soap.

**SOAK YOUR CLOTHES**  
with HUDSON'S, and the Dirt will slip out with about half the usual labour.

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THEIR ADVERTISEMENT IN THIS PAPER

**THE TROUBLES OF ST. JOHN.**

A CONFERENCE was held in St. John, N.B., on Friday, between the representatives of the board of trade of that city and President Shaughnessy, of the Canadian Pacific Railway. The motive of the conference was railway facilities for the winter port.

It will be remembered that early last winter, because of the failure of the Canadian Pacific and the Intercolonial to arrive at an agreement satisfactory to the former, it looked as if the winter port of St. John would suffer severely. And, were it not for the persistency and energy of the business men of St. John, it would undoubtedly have suffered severely.

But the agreement then arrived at was only a patched-up affair, and was, consequently, only of a temporary character. Consequently, the differences that then existed between the Canadian Pacific and the Government railway still exist, and have to be removed, if the people of St. John are to escape the decidedly unpleasant circumstances that so alarmed them last year.

It is evident from the tone of Mr. Shaugh-

nessy's remarks at the conference on Friday last, that the Canadian Pacific is in no humor to parley. The Government had dealt more generously with the Grand Trunk than it had with the Canadian Pacific, and, unless matters were evened up in this respect, the Canadian Pacific would not be able to give the desired through freight rates on goods for export by way of St. John. This was in effect the burden of his contention. This, of course, is the crux of the whole question: If railway freight rates on goods are not as favorable by way of St. John as by other ports, of course goods will be exported by other ports.

While the Canadian Pacific may have a grievance with the Government road, yet there is a "stand and deliver" air about Mr. Shaughnessy's remarks that is not pleasant. By implication, at least, he told the people of St. John that they must help his company to get "better terms" out of the Government. The fact is that the Canadian Pacific has been aided from the Dominion treasury to a far greater extent than any other railway system. And when Mr. Shaughnessy talks as he did at St. John, this fact is forcibly brought to one's remembrance. But the Canadian Pacific apparently has the whip hand, and it is to be hoped that some means will be devised to prevent the threatened blow falling upon the shipping trade of St. John.

It is, after all, a sad commentary on the railway conditions in Canada when the weal or woe of an industry like that of the shipping trade of St. John should depend on the ipse dixit of one or more railway companies. And especially when, as in the present instance, foreign ports like Boston and Portland stand to largely gain what St. John may lose.

The question should not merely concern the city of St. John; it should concern the whole country.

**A FALLACIOUS IDEA.**

There are men in the political world who seem to be possessed of the idea that by following a crooked career they are traveling on the shortest and straightest road to success.

The business men should show them that it is the shortest and straightest road to oblivion.

**ADVANCE IN SARDINES.**

THE increased prices of tin, solder and other materials used in canning, have, this year, insured a general advance in the price of canned goods. But other circumstances keep creeping up to occasion higher prices in particular lines, and the number of these particular circumstances is becoming so large that it seems as if the whole canned goods market will soon be on a higher level.

The latest development is in the sardine situation. Quotations have been high since the beginning of the season, due, doubtless, to the higher cost of tin, solder, and also olive oil.

The cost in France and Portugal has been 50c. per case of 100 tins higher this year than last. But this is not all. The latest written advices received this week show that the French are asking from 4 to 6 fr. per case more than last year. Cable despatches show an advance of 30 per cent. This is due to a shortage in the sardine fishery and a consequent inability to meet the demand at last year's figures. In France, too, there are no small fish this year. The fishing in Portugal has not been more fruitful than in the average season although small fish were plentiful, so the French deficiency will not be made up by supplies from that quarter. The fishing season is now about over, and the returns as compiled show a large decrease in the general supply.

The Canadian stock of sardines seems to be running low and are being husbanded. It looks as if sardines will be high this year.

**NEW PACK LOBSTER.**

Wholesale merchants are gradually being supplied with their stock of new pack lobster, although none appear to have yet all lines, some, for instance, having only received their flat tins.

Ruling prices to the retail trade are \$3.15 to \$3.25 for 1-lb. talls, and \$1.75 to \$1.80 for ½ lb. flats.

One-pound flats have not yet arrived, but they are being quoted to arrive at \$3.35 to \$3.40, and in one instance we hear of \$3.50.

Prices are about 25c. per case higher than last year. There is a little business doing, but the high prices naturally make the demand limited.

## BUSINESS MEN AND POLITICS.

**W**ITHIN the next 12 months, the business men of Canada will be called upon to aid in the election of another Parliament.

A Parliament representing any one class we do not want. What we want, and what we need, is a businesslike Parliament, whatever its political complexion may be.

The agitation this paper has been carrying on for the past few years is bearing fruit. There is a decided and growing opinion among the people of this country, and especially among the mercantile class, that the thing most to be desired in a member of Parliament is not his political beliefs, but the measure of common sense he has at his command.

It is true that the present Parliament is characterized more by its lack than by its possession of the quality of business common sense. But, far as it is from being the ideal, it is better than its predecessor.

The claim of the Government for its being retained in office is not now based upon faithfulness to the tenets of the Liberal party. It is based upon its faithfulness to business principles. It likes to style itself a Cabinet of business men.

The Opposition, on the other hand, no longer claim that the Government should be turned out of power because its political economy is unsound. What it attempts to combat is its claim to the possession of the quality of business. "This is what the Cabinet of alleged business men has done," is in effect a phrase one frequently hears sarcastically applied by the Opposition press and people.

We are not venturing an opinion as to the merits or demerits of the claim of the one or of the assertions of the other. We are merely pointing out the existence of certain conditions in support of our contention that the opinion is growing that business common sense is of more importance in a member of Parliament than political professions.

Naturally this opinion obtains more among the business men of the country than among any other class, but even among the majority of these the influence of party is still stronger than the influence of business common sense.

Business men owe nothing to party. It is only the rare one that secures an office of whom there is the least ground for saying that he owes anything to party.

Men will always have their political belief, and will always sympathize more with the tenets of one party than they will with those of another. There is nothing to be said against that. But a great deal is to be said against being so wedded to party that you slavishly follow wherever it chooses to lead, be the course according to or contrary to business common sense.

Good government never was and never will be secured by such methods. And it is good government the business men of this country should be concerned about, for its existence or non-existence is of more importance to them than to any other class in the country.

### BETTER-QUALITY SALMON.

**W**HOLESALE houses report that the demand for canned salmon during the past few weeks has been gradually turning to the better grades. And they unhesitatingly ascribe it to the influence of the series of articles which recently appeared in the columns of THE CANADIAN GROCER.

Whatever the cause may be, those retailers are to be congratulated who are giving greater attention to the better quality of canned salmon.

Self-interest should influence them in that direction, if nothing else does.

The wholesale firms attribute the decreased trade they have been doing in canned salmon to the relatively large quantity of poor-quality goods which has been on the market during the last few years. And, if the wholesaler's trade is less, we may naturally expect the retailer's experience to be similar.

But it is not only loss of trade that the grocery trade may experience as a result of handling poor quality salmon. There is also the risk of running amuck of the law.

There has been no small quantity of canned salmon on the Canadian market during the past season, which is, certainly, contrary to the Food Adulteration Act.

That Act stipulates that what is unfit for consumption is adulterated, and is, consequently, an infraction of the Act. The penalty for an infraction of the Act in this particular is heavy.

The imposition of a heavy fine would probably not be the worst of the penalties which a merchant might suffer. The loss of prestige among his customers, and the consequent loss of business, would, in all likelihood, be much heavier.

How careful merchants should be in handling not only canned salmon but every other food product as well is clearly obvious.

This weather is hard on ice but it is harder on the man who uses it.

### COLD STORAGE FOR FISH.

**T**HE Government inspector of cold storage, Dr. Kendall, at a meeting of fishermen at North Head, N.B., urged them to take up the offer of the Government in regard to the keeping and shipping of fish by cold storage. The Government gave a grant in 1899 of \$25,000 and an equal amount at the last session. Whenever 20 or more fishermen form a joint stock company, the Government bonuses them to the extent of 50 per cent. of the cost. A freezer costing \$2,000 had a capacity of from 1,100 to 1,300 barrels of fish. The Government furnished the galvanized iron and waterproof paper for the freezers and deducted the cost from the bonus. Each \$5 share carried with it the privilege of storing 400 pounds of herring.

Besides the value of supplying bait, Dr. Kendall thought that the space not needed for the freezing of bait could be used for freezing fish for the Western markets, where prices were very high.

Proper refrigerator cars, such as are used by the Chicago firms, were being built at Moncton, N.B., and fish shipped by these could be landed in Chicago at a cost of 50c. per 100 pounds. The Government also intended to spend a small amount in providing refrigerators for coastal steamers. The cost of freezing and keeping a barrel of herring one month was one dollar, and afterwards one-quarter of a cent per pound each month.



## WILL JAPAN TEAS BE HIGHER?

IT seems reasonably certain now that Japan teas will command much higher figures this year than last. They are already fully 2 to 3c. in advance of last year on new teas, and, from the present appearances, will exceed that margin.

For some reason Canadian buyers have not shared in the active demand on the Japanese market. This is shown by several statistical reports received in Montreal this week. Jardine, Matheson & Co.'s report of July 5 shows a falling off in the export to Canada of Japan tea to date from Yokohama and Kobe from 2,241,288 lb. last year to 912,751 this year. A report of another Japanese firm shows a similar decrease from 2,422,829 lb. to 825,757. And the remarkable feature of the affair is that the Americans have imported about as much this year as they had last year up to this time.

Unless the stocks in Canadian houses are well filled up from last season's importations, the supply in Canada of Japan tea is going to be short this season, and high prices, higher than those quoted now, will prevail.

As we look at the present situation, it seems strange that the Canadian buyers do not join with the American tea merchants in the activity on the Japanese market. It is improbable that Japanese teas will decline. In fact, most people look for a further advance and some have notice of its arrival. The Japan Exporting Company, Limited, writing from Kobe, July 4, to their Canadian agents, S. H. Ewing & Sons, Montreal, say: "Our prophecy having unfortunately proved true, the second crop teas are very unsatisfactory in their growth owing to the want of rain in the producing districts. Besides, the quality of the present stocks of second crop teas in the market is mostly of an unsatisfactory character. It has almost always been a rule with tea that, when the production of first crop teas is comparatively short, the deficit has been invariably compensated by the comparatively good harvest of second crop teas. To this year, however, the above rule is not applicable, the amount of the respective production of the first and second crop teas having likewise been

shortened exceedingly. The shortage already this year is 40,000 piculs." So quantity will not lower the prices. In fact, the small supply is raising prices, a fact indicated by cables received this week. Agents of Japanese houses have been instructed to hold stocks more firmly than ever.

But there is another circumstance that bids fair to condition the Japan tea market. THE CANADIAN GROCER threw out the warning a few weeks since that if the Chinese troubles continue the various Governments would commandeer vessels for transport purposes and the rate of freights would rise. What do we see? Already several vessels that have carried tea to Canadian firms have been chartered. These include the Athenian, Pak Ling, Strathgyle, Belgian King, Thyra and California. The American, British, German, Russian and Japanese Governments are all chartering vessels on account of this Chinese trouble. Britain has taken 214 vessels out of the freighting business. The Japanese Government has chartered all but 35 vessels of the Nippon Yusen Kaisha Line. This must affect freight charges. Already we see reports from Victoria, B.C., saying that shippers find it difficult to secure vessels, and that offers 10s. higher than any others made this season have been made on vessels going to Great Britain. What effect this may have on the price of teas can only be a matter of conjecture as yet, but it appears at present that the laid-down price of Japan and China teas will be high.

And, if figures do not lie, we shall have to import more tea this season. In fact, the bulk of our Japanese tea is to come yet. The trade, then, had better prepare for stiff figures.

## GOODS ON THE SIDEWALK.

The Montreal civic authorities are determined to force the merchants of that city to leave the sidewalks unobstructed for the purpose for which they were laid down.

Several prominent storekeepers were fined \$5 and costs each by the Recorder on Monday for placing their goods upon the sidewalk, and thus causing an obstruction.

## CALIFORNIAN FRUIT.

MR. L. H. LYFORD, representing J. K. Armsby Co., Chicago, is visiting the chief business centres in Ontario and Quebec in the interests of his firm. He was in Toronto early this week. I had the pleasure of an interesting chat with him.

"The crop of apricots in California this season," he said, in answer to an inquiry, "will be 900 cars. Early estimates placed it at 1,200 cars. But the apricots are now dry and under cover. Consequently, we now know what there is. The demand is heavy. My people have sold 15 carloads within the last 48 hours, and I have just been advised by wire of an advance of ¼c. per lb. in prices.

"The trade in Canada are not taking hold readily, and I am satisfied they will have to pay higher prices later on."

"What about peaches?"

"The market is low on peaches. Prices are now on the basis of 5c. f.o.b. the Coast for choice fruit. Prices on prunes will be made by the association inside of two weeks. Last year California exported 1,500 cars of prunes out of a total crop of 4,000 cars. So far this year California has sold for export 300 cars of apricots, and it expects to sell 100 to 150 cars more. Probably one-half the crop will go abroad."

Mr. Lyford was confident a high market was going to rule for canned salmon this season.

## BALTIMORE PEACH PACK.

Regarding the peach situation in Baltimore, Thos. G. Cranwell & Co. say in part as follows: "From present indications quite a number of packers will be working on new peaches during the coming week. There are some peaches coming in now of the early white varieties, which are of inferior quality and not suitable for packing purposes, but next week arrivals should be larger and quality better. From all that we can learn the crop is in most excellent condition in this section, and there is every reason to look for a big year. There has already been quite a quantity of new peaches sold, and, in spite of the outlook, most of the packers are not showing any great anxiety to book orders at low prices. Everything points to an unusually heavy buying movement in Baltimore peaches this year. The inquiries and orders which are coming in from the West, east of the Rocky Mountains, indicate that there will be a very large outlet for Baltimore peaches in that section."

An Expert on Grocery Requirements says: "Some things are done so 'well' by the large dealer, that there is no use, and often disaster, in trying to emulate them."

# "SALADA" CEYLON TEA

FOR EXAMPLE.

SEALED LEAD PACKETS ONLY. BLACK, MIXED, OR UNCOLORED GREEN.  
 Toronto. Montreal. Boston. Buffalo. Pittsburgh. Detroit. Cleveland. Toledo. Philadelphia.

## COWAN'S

Hygienic **Cocoa**  
 Royal Navy **Chocolate**  
 AND  
 Famous Blend **Coffee**  
 are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

The "**BOSS**"

## WASHING MACHINE

Still Leads.

If you have not tried the "BOSS" do so now.

Walter Woods & Co.  
 HAMILTON.

## PACKING HOUSES !!!

Direct Steamers  
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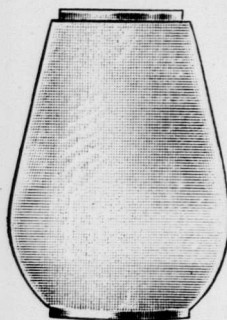
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are open to accept ENGLISH AGENCY  
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Correspondence Invited.

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# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS.

Toronto, July 26, 1900.

### GROCERIES.

THE wholesale grocery trade is fairly active, no complaints being heard from any quarter. The demand for sugar is the most active feature in the trade, and among the orders that are being placed for this article are some good substantial ones. Business in canned goods is still of an indifferent character, only being of a sorting-up nature. The feeling in regard to canned salmon is firmer, and advices from the Coast report an advance in northern river fish. The coffee market is a little easier in the United States and Europe, but this has had no effect on prices here. There is scarcely anything being done in syrups and molasses. A good trade is reported in rice and tapioca. The latter is a little firmer in the primary market. In teas, the market is still very strong. We hear of no further advances in Japans, but in Indian and Ceylon teas the cables report higher prices. Spices are meeting with a fair demand, and prices rule firm, particularly in pepper. The currant market is firm, with the demand locally good. There are scarcely any Valencia raisins on the market, and stocks of Californian raisins are in much the same condition. A strong market is to be noted for Sultana raisins, and local stocks are held more firmly than they were. There have been attempts to buy Sultana raisins on the local market for shipment to New York. There is a little being done in Californian apricots, and prices advanced  $\frac{1}{4}$ c. per lb. in the primary market on Tuesday. The feature of the market, as far as prices are concerned, is a further advance of 10c. per 100 lb. in the price of refined sugars.

### CANNED GOODS.

Interest in the canned goods trade is undoubtedly centred around the coming season's pack of canned salmon. Advices from the Coast are decidedly bullish. As everyone knows there is a strike on among

the fishermen, which, so far, attempts to settle have failed, and, as the season only lasts six weeks from the beginning of July, the shortening of the period by the strike is naturally causing a good deal of uneasiness. A telegraphic advice received in Toronto early this week reported up to that time there was very little run of fish on the Fraser. On Tuesday, the agents of one of the northern river firms was instructed to advance prices 25c. per case. The condition of affairs on the Fraser appears to have stimulated business a little on the local market, for quite a few orders have been placed during the past week, while the demand is fairly good for spot salmon. Business is not, however, really what might be called large. The ruling price for Fraser river salmon on the local market is \$1.52  $\frac{1}{2}$  to \$1.55, and for northern river fish \$1.35. The local wholesale trade is gradually getting its supplies of new packed lobster. None of the houses, however, yet appear to have their stocks complete, for, while all have  $\frac{1}{2}$ -lb. flats, many have not new 1-lb.

See pages 27 and 28 for  
Toronto, Montreal, and St.  
John prices current.

talls. No one yet appears to have received 1-lb. flats. The ruling prices are \$3.15 to \$3.25 for 1-lb. talls, and \$1.75 to \$1.80 for  $\frac{1}{2}$  lb. flats. One-pound flats are being quoted to arrive at \$3.35 to \$3.40, and, in one instance, we hear of \$3.50 being asked. The demand is fairly good for canned meats, although some houses report a falling off in business in this line. The feeling in regard to canned corn on spot is, if anything, rather firmer than it was a week ago, some houses having got their ideas up to \$1.10 to \$1.15. One wholesaler remarked: "We will buy wherever we can at \$1.05." Canned corn to arrive is being quoted at 75 to 80c. Some of the packers in letters received this week state that the pack of peas is undoubtedly light. Peas are quoted all the way from 75 to 80c.

### COFFEES.

The outside markets have been a little easier during the past week, although prices are still high. Compared with a year ago, they are fully 4c. a lb. higher. The idea as to price to the retail trade for green Rio coffee is 10  $\frac{1}{2}$  to 11  $\frac{1}{2}$ c.

### SUGAR.

There has been no easing off in the strength of sugar during the past week. On the contrary, still another 10c. per 100 lb. has been added to the quotations, and granulated is now quoted at \$5.38 for Montreal make and \$5.33 for Acadia. Yellows run from \$4.68 up. The market in New York is also much higher, and the refineries there are from one to three weeks behind with their orders.

### SYRUPS AND MOLASSES.

Business in both syrups and molasses continues dull and featureless.

### SPICES.

The tendency of pepper is still upward. Singapore black has advanced another  $\frac{3}{8}$ c. in New York and whole would cost nearly 15  $\frac{1}{2}$ c. per lb. to lay down here. Ginger is also strong. The demand locally for spices is fairly good.

### RICE AND TAPIOCA.

The firmness noted in previous issues in regard to Patna rice has been maintained. The ruling price for domestic "B" rice is 3  $\frac{1}{2}$ c. per lb. According to cable advices, tapioca is 1s. 3d. per cwt. higher. The demand locally is steady at 4  $\frac{1}{4}$ c. per lb.

### TEAS.

Japan teas still maintain their firmness. Mail advices report that the shortage of the first crop is 15 per cent., and of the second crop 10 per cent. As far as can be learned, no orders for Japan teas have been filled at the limit. For teas on which the limit was 16c., 19  $\frac{1}{2}$ c. is demanded. New season's Japans are still fully 3c. per lb. above last year, and old teas are now fully 1  $\frac{1}{2}$  to 2c. per lb. dearer. The few transactions in Japans that are passing on the local market are practically confined to old teas on spot, and these spot teas are being gradually cleaned up.

There has been a further appreciation in the value of Indian and Ceylon teas. Several cables have been received from Calcutta, Colombo and London, and a decidedly higher market is reported. One report is to the effect that prices have advanced 1c. per lb. in both Calcutta and Colombo. It is rumored that London is buying tea in New York. Locally, there have been some good transactions during the week, the extremely low price of spot teas, in the face of the firmer primary and secondary markets, being the inducement. But business here is not, on the whole,

active. On the contrary, it is quiet, as far as transactions between wholesalers and brokers are concerned. Business on retail account is, however, fairly good.

Advices from Shanghai report that hardly any green teas have come down except pingsuey. "All is excitement here on account of trouble in the north," states one despatch. Shanghai has not yet quoted Young Hysons. China Congous, of all grades, are being offered on the local market, but, as they are not wanted, there are few if any transactions.

#### NUTS.

The only notable feature about the nut market is a cable advice reporting a very firm market on Tarragona almonds.

#### FOREIGN DRIED FRUITS.

**CURRENTS**—No particularly new features have developed during the week. The market is still strong and the demand locally good.

**VALENCIA RAISINS**—Some wholesale houses have none, and those that have any have only a few. The price for what is obtainable is still  $8\frac{3}{4}$  to 9c.

**CALIFORNIAN RAISINS**—The supply of these on the local market is also nearly exhausted; in fact, some houses have none left. The price for 3-crown is firm at 8c.; in fact, that figure is demanded by one wholesale house from another. Until quite recently, these were selling at  $7\frac{1}{2}$  to  $7\frac{3}{4}$ c. per lb.

**SULTANA RAISINS**—There have been some attempts to buy Sultana raisins on the local market for shipment to New York, but they could not, as is learned, be secured at a price buyers were willing to pay. The Sultana market rules firm, but the demand locally is light.

**CALIFORNIAN APRICOTS**—Californian apricots are offering, but there are not many transactions, Canadian importers being slow to take hold. The market is firm, and prices were advanced  $\frac{1}{4}$ c. per lb. in the primary market on Tuesday.

**PRUNES**—Mail advices just to hand say that the prospects for Turkish prunes are much better than the early reports. Prices have not yet been fixed on Californian prunes, but the association will do so inside of the next couple of weeks.

**FIGS**—Smyrna figs are being offered for future delivery. Prices are this season expected to rule about  $1\frac{1}{2}$ c. lower than last year.

#### GREEN FRUITS.

The fruit market keeps very busy. A large quantity of Canadian apples are offering at 15 to 30c. per basket. American apples are no longer offered. Cherries are practically done, only a small quantity left

over at \$1.25 per basket. Peaches are arriving in fair supply. Montrose sell for \$1.50 to \$2 per crate, a drop of 25c. since last week; Elberta have declined 50 to 75c., and now bring \$1.75 to \$2.25 per crate. Californian pears are offered at \$2 to \$2.50 per box, 25 to 50c. lower than last week. Lemons are not so plentiful as they have been, and there is a good demand at \$4.50 to \$5 per crate. Green corn is arriving freely, and is sold quickly at 9 to 12c. per doz. The supply of red currants has dropped off slightly, but prices remain 30 to 50c. per basket. Black currants are plentiful and sell for 70 to 85c. per basket, a decline of 10 to 15c. Canadian tomatoes are coming in freely, selling for 60 to 75c. per basket. There is a heavy demand for black and red raspberries, the canning factories taking large quantities. Red have declined, however,  $1\frac{1}{2}$ c. per quart; black are quoted at 6 to 8c., an advance of 1c. per quart. White raspberries bring 7 to 8c. Watermelons are scarce, and, though prices remain at 20 to 30c., they are expected to be higher, as there has been an advance in the United States. The canteloupes which are arriving are very small. There is no demand for them. Pineapples are falling off; they are offering at \$3.50 to \$4 per crate. Bananas are easier this week, on account of the large quantities of other fruits on the market, and sell for \$1.50 to \$2.25 per bunch, a decline of 25c. A few harvest pears are offering at 40 to 50c. per basket.

#### COUNTRY PRODUCE.

**EGGS**—The market is well supplied; there are more coming in than are required. The surplus is going into storage. The loss in bad eggs still keeps up. A decline of  $\frac{1}{2}$ c. per dozen is quoted, prices now being easier at  $12\frac{1}{2}$  to 13c.

**BEANS**—The market is very dull. Prices are nominally \$1.70 to \$1.75 for hand-picked and \$1.50 to \$1.60 for mixed.

**DRIED AND EVAPORATED APPLES**—There are a few evaporated apples moving; otherwise, the market is still dull. Dried are very scarce in Toronto, but there is practically no demand. Prices are 6 to  $6\frac{1}{2}$ c. per lb. for dried, an advance of  $\frac{1}{2}$ c. Evaporated are  $6\frac{1}{2}$  to 7c. per lb.

**HONEY**—The supply is sufficient for the demand. A great many are holding back, looking for last year's prices. We quote: Buckwheat, 3 to 4c.; strained clover,  $6\frac{1}{2}$  to 7c., and clover combs, \$1.25 to \$1.50.

#### PROVISIONS.

There is a good demand for all lines of smoked meats. Rolls have declined  $\frac{1}{2}$ c., now selling for 10 to  $10\frac{1}{2}$ c. There is also a freer demand for long clear bacon and barrel pork. Canadian short cut has advanced 50c.

#### BUTTER AND CHEESE.

**BUTTER**—The market is steady and quiet. Creamery prints bring 19 to  $20\frac{1}{2}$ c., and 21c. for fancy quality. There is not much butter moving. We quote: Dairy prints, 16 to 17c.; tubs,  $15\frac{1}{2}$  to  $16\frac{1}{2}$ c.; creamery prints, 19 to  $20\frac{1}{2}$ c.; boxes, 18 to  $19\frac{1}{2}$ c.

**CHEESE**—A very quiet market continues. We quote  $10\frac{1}{2}$ c. per lb. to the retail trade.

#### VEGETABLES.

All lines of vegetables in season are plentiful. Imported vegetables have dropped out of the market, and the supply of rhubarb has also ceased. Green corn is arriving in fair supply and sells for 10 to  $12\frac{1}{2}$ c. per doz. Squash are offering at 50c. to \$1 per dozen, according to size. Butter beans are 25 to 40c. per bushel, a decline of 15 to 20c., owing to the large quantities now on the market. Parsley, which has lately been scarce, is now more plentiful and has declined 5c., now selling for 10 to 15c. New Canadian potatoes are not plentiful and are very small; they sell for 90c. to \$1 per bushel. Early cauliflower sell for \$1 to \$1.50 per doz. Radishes are very plentiful, and are offering at 10 to 15c. per doz. Beets sell for 20 to 30c. per dozen bunches. Lettuce is not very plentiful; it is sold for 20 to 30c. per dozen. We quote as follows: Green onions, 15 to 25c. per doz.; green mint, 10 to 20c. per doz. bunches; parsley, 10 to 15c.; radishes, 10 to 15c. per doz. bunches; lettuce, 20 to 30c. per doz.; new Canadian cabbage, 30 to 40c. per doz.; butter beans, 25 to 40c. per bush; cucumbers, 30 to 50c. per doz.; green peas, 90c. to \$1 per bag, or 25 to 30c. per basket; imported cucumbers, \$2 to \$2.25 per crate; imported asparagus beans, \$1.40 to \$1.60 per basket crate; turnips, 50c. per doz.; carrots, 15 to 25c. per doz.; parsnips, 75c. to \$1 per bag; onions, \$1 to \$1.25 per bag; Bermuda onions, \$2 a case; Egyptian onions, \$2 to \$2.50 per sack; squash, 50c. to \$1 per doz; cauliflower, \$1 to \$1.50 per dozen; beets, 20 to 30c. per doz.; green corn, 10 to  $12\frac{1}{2}$ c.

#### FISH.

The market remains quiet. Sea salmon has been kept nearly out of the market by fresh-caught stock. Trout has advanced  $\frac{1}{2}$  to  $1\frac{1}{2}$ c., on account of the small catch, and sell now for 8 to 9c. White fish has declined 1c., the price now quoted being 7 to 8c. Prices on other fish have not changed. We quote as follows: Trout, 8 to 9c.; whitefish, 7 to 8c.; perch, 3c.; blue pike, 3c.; grass pike,  $4\frac{1}{2}$ c.; yellow pickerel, 7c.; herrings, 3c.; steak cod, 6c., haddock, 5c.; white halibut, 10c.; frozen salmon, 12c.; fresh sea salmon, 16c.; red snappers, 11c.; fresh mackerel, 15c. each; haddie, 6 to 8c. per lb.; ciscoes,

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per 100, \$1; salt herrings, splits, \$2.75 to \$3 per half-bbl.; boneless fish, 4½ to 5c.; quail-on-toast, 4½ to 5c.; pure cod, 5½c.; shredded cod, \$1.80 per box.

### GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—There is very little doing. No. 1 hard, Manitoba wheat, Toronto freight, is offered at 87 to 88c., a decline of 1c.; grinding in transit, 89 to 90c. Ontario fall is offering at 69c. outside, with buyers at 68c., and for new wheat, 67c. We quote as follows: Wheat, white and red, 71 to 73c. Toronto; goose, 70c. Toronto; peas, 60 to 63c.; oats, 29 to 32c.; barley, 40 to 42c.; rye, 50 to 52c.

**FLOUR**—The market remains very quiet and prices are still on the decline. Manitoba patents and strong bakers', and Ontario straight roller are each 25c. lower. Ontario patents have declined 5 to 25c. We quote as follows: Manitoba patents, \$4.25; Manitoba strong bakers', \$4.00; Ontario patents, \$3.50 to \$3.75; straight roller, \$3.25, Toronto freights.

**BREAKFAST FOODS**—A good demand continues, and prices are steady and unchanged. We quote as follows: Standard oatmeal and rolled oats, \$3.40 in bags, and \$3.50 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4.00.

### HIDES, SKINS AND WOOL.

**HIDES**—Another decline of ¼c. in cured hides is quoted this week, the price now being 8¼c. The market is very quiet. We quote: Cowhides, No. 1, 7¼c.; No. 2, 6¼c.; No. 3, 6c. Steer hides are worth ½c. more. Cured hides are quoted at 8¼.

**SKINS**—The market is rather dull. Spring lambskins have advanced 5 to 15c. since last week, and are now quoted at 35 to 50c. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 8c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at \$1.25 to \$1.40; spring lambskins, 35 to 50c. each.

**WOOL**—There is no change in quotations this week, and the market remains very quiet. Combing fleece sells for 15 to 16c., and unwashed at 9½ to 10c.

### MARKET NOTES.

Whitefish are 1c. lower.

Trout have advanced ¼c.

Manitoba flour has declined 25c.

Refined sugars are 10c. dearer.

Eggs have declined ½c. per dozen.

Spring lambskins have advanced 15c.

Californian pears are 25 to 50c. lower.

Ontario patents are 5c. lower, and straight roller 25c.

Tapioca is 1s. 3d. per cwt. higher in the primary market.

Singapore black pepper is ⅝c. per lb. higher in New York.

Montrose peaches have declined 25c., and Alberta, 50 to 75c.

Dried apples are very scarce on the local market, and have advanced ½c. per lb.

Some brands of northern river canned salmon have been advanced 25c. per case for future delivery.

Canned corn has been advanced to \$1.15 by some of the wholesale houses. The ruling price is still, however, \$1.10 per dozen.

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### QUEBEC MARKETS.

MONTREAL, July 26, 1900.

#### GROCERIES.

**T**O some extent, the briskness of the market has slackened, but not sufficiently to change the firm tone in the least. The demand in most lines continues fairly active, and, while there is no great rush for anything, with the exception of sugar, yet the sorting orders are keeping trade in a healthy condition. The feature is another Monday rise in sugar of 10c. per 100 lb. There is every probability that we have not seen the last advance either. Canned goods maintain their tendency of last week. All teas are advancing. Japan teas, of the lower grades, have advanced  $3\frac{1}{2}$ c. per lb. in the primary market since the opening of the season, while higher grades and China varieties seem difficult to obtain. There is great fear that the Canadian market in Japan teas will be exceedingly high, as comparatively small quantities are being imported. Canadian buyers appear to be unwilling to come up to the mark. Spices are firm and advancing.

#### SUGAR.

The market seems to have lost some of its firmness. On Thursday last, The St. Lawrence Refining Co. raised prices 10c. per 100 lb. in order to give themselves a breathing spell and fill orders with which they could not keep up. On Monday, The Canada Refining Co. advanced their prices, and so the prices to the retailers now are \$5.20 for granulated, and \$4.50 to \$5.10 for yellows. It is likely that further advances will take place, owing to the scarcity of raw sugar. It is exceedingly difficult to obtain the higher classes of raw sugar at all, and this scarcity will not be relieved till the crop of Louisiana cane is gathered in September and October. The beet market is advancing also, the latest advice showing an advance of  $\frac{3}{4}$ d. on the August position of the beet. Cane is  $1\frac{1}{2}$ d. higher for Java at 13s. 10 $\frac{1}{2}$ d., London. Fair refining in New York is  $4\frac{3}{8}$ c., and centrifugal,  $4\frac{7}{8}$ c. It was reported that there was some cutting in the lower grades of yellow sugars, but evidences of this have dissappeared. The demand continues exceedingly strong, and the bull fervor is lessening in no degree.

#### SYRUPS.

Syrups are slow but the prices are firm, as is only natural. Corn syrup sells at  $2\frac{7}{8}$ c. in barrels, 3c. in half barrels and  $3\frac{1}{8}$ c. in kegs.

#### MOLASSES.

The molasses market is very firm. Stocks are short, and it looks as if they will continue to be so. Prices are strong at the advance, and if one were to judge from the high price of sugar and the short market,

he might venture an opinion to the effect that there will likely be further advances in molasses; that is the feeling pervading the market to-day. Barbadoes are now ruling this market and they are quoted at 41c. for single puncheons and 40c. for carlots.

#### CANNED GOODS.

The canned goods situation remains much as it was last week. Fair quantities are being sold from existing stocks, but the demand is chiefly for goods to arrive. New goods already to hand, such as strawberries, are moving out freely. The demand for new pack salmon has fallen off considerably, on account of the fact that buyers both here and through the West have pretty generally placed their orders. The tone of the market is strong and prices are firmly held at the Coast. The pack of Columbia river salmon, estimated to July 18, is placed at 130,000 cases. This makes a shortage of 45,000 cases. Fraser river salmon, for spot goods, is quoted at \$1.30 to \$1.40; spring salmon at \$1.20 and flats \$1.45 to \$1.65. There is a steady demand for canned vegetables. Tomatoes to arrive are worth 85 to 90c. for round lots; spot goods bring 90 and 95c. The new crop of corn is likely to be only one half a crop; quotations for new goods are  $77\frac{1}{2}$  and 80c, and on spot, \$1 to \$1.05. Peas are firm at  $77\frac{1}{2}$ c. to \$1.05, according to quality and size. Beans are worth  $82\frac{1}{2}$ c. to arrive and 90c. on spot. Strawberries, in syrup, are quoted at \$1.60, and preserved at \$1.75.

#### DRIED FRUITS.

There is not much doing in dried fruits, yet a good deal of interest is centered in this market. Evaporated apples are difficult to obtain under  $6\frac{1}{2}$ c. per lb., showing a considerable advance. Prunes, although slack, are scarce. Bosnia prunes are worth 5 to  $5\frac{1}{2}$ c. The currant situation is unchanged, and the idea is that there will be only half a crop. Consequently, there is a high range of prices, with a probability of advances. The lowest price at which they can be laid down here is  $5\frac{1}{4}$ c. At present, the stocks of Valencia raisins are greatly depleted, yet everything points to a low market in the fall, when the abundant harvest will have made the conditions easy. Sultanias are firm, and are worth 8, 9 and 10c. Shelled nuts are scarce, and, as they cannot be imported at this time of year, the range of prices is high. Shelled walnuts are worth  $17\frac{1}{2}$ c.; almonds,  $27\frac{1}{2}$  to  $28\frac{1}{2}$ ; Tarragona almonds are quoted at  $12\frac{1}{2}$  to 13c., and Grenoble almonds at the same figure.

#### RICE.

The demand for rice continues brisk. Both Canadian and Patna varieties are moving out freely. Prices remain un-

changed. Standard B is quoted at \$3 to \$3.10 in bags of 250 pounds. Patnas are worth \$4.25 to \$4.50. Tapioca is selling at  $4\frac{1}{4}$  and upwards.

#### SPICES.

A New York report in spices says: "The market has been active, with large demand from grinders and higher prices here and abroad. Unfavorable crop reports on pimento and cloves have advanced prices. Cassias are much firmer under large and steady buying, and advices from China indicate small prospective supplies. Gingers are in large demand, and African and spot stocks are unprecedentedly small. Sharp advances are not improbable, as there can be no importations of any consequence for the next six months." This is the tone of the Montreal market. We quote as follows: Nutmegs, 25 to 50c. per lb., as to size; mace, 45 to 60c. per lb., as to quality; pimento, 10c; cloves, 12 to 14c.; pepper, black, 15c.; white, 23c. The pepper situation is very firm.

#### COFFEES.

The number of transactions is not large, but the coffee market remains firm. Rio coffees are worth 10 to 12c., and Maracaibo, 17 to 19c.

#### TEAS.

Reports in regard to the second crop of Japan teas are coming to hand, and serve to strengthen the situation in all teas. The demand is active and the prices rule very firm. The quality of second crop teas in the market is mostly of an unsatisfactory character, owing to the want of rain in the tea-producing districts. The shortage already this year is 40,000 piculs. Up to July 4, shipments from Yokohama and Kobe to Canada were 825,751 lb., as against 2,422,829 lb. in the corresponding period of last year. And this, according to several reports, shows that Canadian importers will not pay the ruling price of the market. The American dealers are paying the sellers' prices, and so far the United States has taken her usual supply. Unless the Canadian stocks of last season's tea are heavy, there will certainly be a shortage in Japan teas on the Canadian market. The fact that Canadian dealers are refusing to come up to current prices accounts for the fact that the tea trade is so dull here now. It seems as if they must meet the advance sooner or later. One Yokohama agent was advised by cable this week to hold last season's tea on spot for higher prices, a fact which shows a continued firmness in the primary market. China teas are now advancing, the general opinion being that the disaffection is going to spread to the tea-producing districts, and, that even if the supplies are not shortened, the freight rates will certainly be high if the Govern-

ments keep on taking the vessels over for transport purposes. China teas that were 14c. about three months ago are now held at 16½ to 17½c. China greens are hardly obtainable. Indian and Ceylon teas are advancing, in sympathy with the other tea markets, and general quotations are 1c. a pound higher this week.

## GREEN FRUITS.

A large quantity of fruit has passed through the fruit dealers' hands this week. Trade has generally been of a satisfactory character, although some of the bad characteristics of a fruit market have been noticeable. For instance, bananas have not found a very ready sale, on account of the competition met in so many other fruits, and many have ripened before they reached the retailers. Raspberries are plentiful this year, and are coming in in large quantities. Some New Brunswick strawberries are coming upon the market yet. Watermelons are more plentiful and cheaper. Californian fruit continues to arrive in large quantity and in good condition. New lemons are on the market this week. We quote: \$3.25 to \$4 for Sorrentos, and \$2.75 to \$3 per box for bloods; new lemons, \$5 to \$5.50 per box, and \$5.50 to \$6 per case; bananas, \$1.20 to \$2, as to quality; strawberries, 9 to 10c. per box; raspberries, 5 to 8c.; pineapples, 10 and 20c. each, as to size and quality; Bermuda onions, \$2.75 per crate; golden dates, 4½c. per lb.; Malaga figs in matting, 4½c. per lb., and, in boxes, 11 to 14c. per lb., as to grade. Californian peaches, 75c. to \$1.25 per box; Californian plums, 90c. to \$1.50 per box; Canadian cherries, \$1 to \$1.50; watermelons, 18 to 25c. each. Cabbage is now quoted at 25c. per doz.; beans, 20 to 25c. per bag; peas, 75c. per bag. Red bananas, \$3.50 per bunch; red currants, 4½ to 5c. per box; black currants, 60c. per basket; tomatoes, 85 to \$1 per 4-basket crate; gooseberries, 40 to 50c. per basket. Ontario apples are beginning to appear.

## COUNTRY PRODUCE.

**EGGS**—The market in eggs is unchanged, everything being in a very satisfactory condition. We quote 13 to 15c. for selected, 11 to 11½c. for No. 2 candled, and 9 to 10c. for culls per doz.

**MAPLE PRODUCT**—The demand for maple product continues slow. We quote: Maple syrup, 85c. per 14-lb. can; 65 to 70c. for 10 lb tins, and 6½ to 7½c. per lb., in wood. Pure sugar is sold at 9c.

**HONEY**—White clover in comb is quoted at 13 to 14½c.; white extracted, in large tins, 9 to 10c., and in small tins, 10 to 10½c., and buckwheat extracted, 8 to 9c.

**POTATOES**—Farmers are selling bags of 75 to 80 lb. at 25c. each. Local dealers are

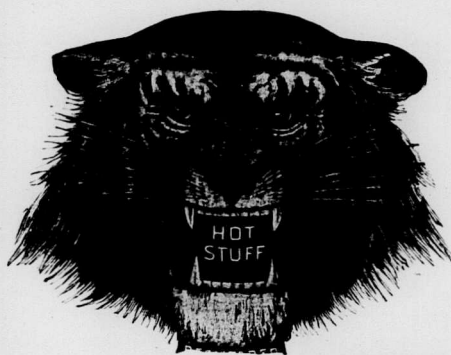
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sell the best goods, give good service and deal fairly all round.

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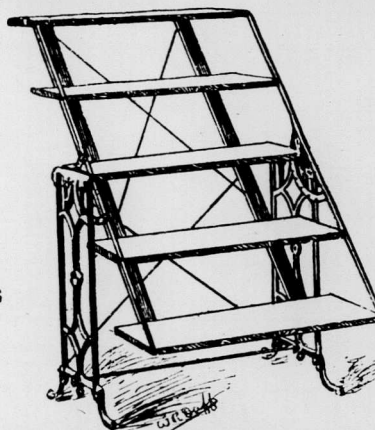
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Easily and instantly adjusted to any angle.

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**Headquarters for Ceylon, Indian and Japan Teas.**

Consult us now, as we have some splendid values in these brands. Wholesale only.

—SAMPLES AND PRICES ON APPLICATION—

paying 35c. on track for bags of 90 lb. Stock is reselling at 45c. a bag of 90 lb.

**ASHES**—The market is quiet and steady. Quotations are: \$4.75 for first pots, \$4.20 for second, and first pearls, \$5 to \$5.25.

**BEANS**—A small jobbing trade is passing in beans, at steady prices. We quote: Canadian hand-picked at \$1.70 to \$1.75, and primes at \$1.60 to \$1.65.

#### PROVISIONS.

The demand continues quite active. Hams and bacon are very active. Lard continues to move fairly well, but pork is quiet. We quote: Heavy Canadian short cut mess pork, \$18.50; short cut back pork, \$17.50; selected heavy short cut mess pork, boneless special quality, \$19.50, and heavy mess pork, long cut, \$17; pure Canadian lard, 9½ to 10c. per lb., and compound refined, 7¾ to 8¾c. per lb. Hams, 12 to 14c., and bacon, 11 to 14c. per lb.

#### FLOUR AND GRAIN.

**FLOUR**—There is no important change to note. The demand for small lots, of all grades, to fill actual wants continues fair and prices are sustained. We quote as follows: Manitoba spring wheat patents, \$5; winter wheat patents, \$3.95 to \$4.25; straight rollers, \$3.75 to \$3.85; in bags, \$1.80 to \$1.85, and Manitoba strong bakers', \$4.40 to \$4.65.

**GRAIN**—Wheat has scored a decline since last week. We quote as follows: Wheat, 76c.; oats, 32½c.; corn, 43 to 44c.; peas, 79c.; rye, 65 to 66c.; barley, 54c.

**FEED**—The tone of the market is easy. We quote: Manitoba bran, in bags, \$15; shorts, \$17; mouille, \$18 to \$24; Ontario bran in bulk, \$14, and shorts, \$16 per ton.

**OATMEAL**—There is nothing new to report in rolled oats. The demand is fairly active at \$3.30 to \$3.45 per barrel, and at \$1.60 to \$1.67½ per bag.

**HAY**—The demand for baled hay is slow, and prices have eased a little. We quote: No. 1, \$8.50 to \$9; No. 2, \$7 to \$7.50, and clover, \$7 per ton, in carload lots.

#### CHEESE AND BUTTER.

**CHEESE**—The market has not exhibited much change. Buyers seem willing to take cheese at current prices. We quote: Western, 9¾ to 6¾c.; Townships, 9¾c., and Quebecs, 9¾c. The English markets still continue to consume all that is sent over.

**BUTTER**—The market is firm under a fair inquiry. Higher prices are anticipated. We quote: Finest creamery, 20¼ to 20½c.; seconds, 19¼ to 19¾c., and dairy, 16½ to 16¾c.

#### MONTREAL NOTES.

Butter is fully 1c. higher per lb. Sugar has advanced another 10c. per 100 lb. and may be expected to go higher.

Sardines have been put up 50c. a case, and, as a base, Albert sardines are now worth \$11.50.

China teas have advanced 2c. a lb. within the last 10 days. They cannot be laid down here now under 16c.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., July 25, 1900.

**B**USINESS, considering the season, continues good. Values in all lines are well sustained. The winter port question is again occupying attention. The questions of last season are again to the fore. The Minister of Railways seems more anxious to add even a very little to the receipts of the Intercolonial Railway than to save Canadian business, to a Canadian port. To Boston being the shorter haul, the Canadian Pacific say they will have to go if the Government continue to build up their own railway and the Grand Trunk at the expense of the C.P.R. There is no doubt strong influences are being brought

*There is no better trade-winner than  
a good article - Sell your customers  
Blue Ribbon Ceylon Tea  
address orders to 12 Front St. East - Toronto  
and they will receive prompt attention*





# PURNELL'S MALT VINEGARS

Brewery, Bristol, England.

— AGENTS: —

St. John's, Nfld.—Wm. Barker, Water St.  
Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.  
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.  
St. John, N.B.—Robert Jardine.

Montreal—J. M. Kirk, Imperial Buildings, St. James St.  
Toronto—J. Westren & Co., 73 Carlton St.  
Hamilton—Imperial Vinegar Co.  
Winnipeg—A. Strang & Co., Portage Avenue.  
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

to bear to get them to use Boston as their winter port. Canadians should see to it that this very valuable business is not lost to Canada.

**OIL**—The week has been quite active. Figures hold high and firm, except turpentine, which is rather lower. Already the fall demand is having consideration. In cod oil fair receipts are coming to hand.

**SALT**—Business is rather more quiet, the large shipments which arrived during the last few weeks having been stored or shipped. The dairy interests continue to call for large quantities of Canadian, the chief demand being for dairy grade. B4 salt is a large, steady seller. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

**CANNED GOODS**—There is a good steady sale at full prices. Peas are firmly held.

New are shortly expected. It is now expected they will be one of the firmer of fall goods. In salmon there is not the life this season owing to quite a quantity being carried over, and that in many cases stocks were replenished by buying freely of last season's cohoes, which were offered well below the prices new will cost. In soups, there seems a growing demand, and it is being chiefly supplied by American manufactures and the sale is largely for the concentrated. Meats have a fair sale at quite full figures. Rather more American goods are here than for a season or two, but in other grades than corned beef. Oysters are a light sale at this season. The 8-oz. tin is quite a seller. Singapore pineapple is freely offered. Local canned fish are firm.

**GREEN FRUITS**—This continues to be the busy time. The first direct car of Californian fruit has been received. Stock is good and quite low. The big end of the business is pears. This line of fruit needs to be quickly handled. Strawberries are tending higher as the season gets late. Raspberries are here, but they are a small business to the other, except in regard to the wild, which are shipped in very large

quantities, more than any other berry. Blueberries, in which a large export business is done, and which stand up perhaps better than any other to ship, are now being moved. Nova Scotian cherries are freely received. The quality is extra good. In oranges, Californian fruit is about the only kind offering. Prices are somewhat higher. Bananas, in quantity, still occupy a first place. Lemons are freely sold at somewhat advanced figures. Melons are steady sellers. Pineapple season is getting late.

**DRIED FRUITS**—Except in futures nothing is being done. Considerable effort is being made to place Californian fruit subject to approval of price when named. Shippers are hoping to again largely supply our market. In Valencias, first prices have been named, a few have been bought, but buyers are waiting for lower figures. The expected shortage in currants and Sultanias is expected to affect prices. The weather is also said to have affected conditions. Spot stocks are lower. A few loose muscatels have been bought in Eastern American markets. Some seeded are also being received. In prunes, some forward sales are reported. In Californian figs, evapor-



**PICKLES  
MARMALADES**

**RELISHES  
JELLIES**

They are all right if each bottle bears the words

## “STERLING” BRAND

This brand brings sure and satisfactory trade to grocers in all parts of the Dominion.

**T. A. LYTLE & CO.**

124-128 Richmond St. West,

TORONTO.



ated apricots and peaches prices have been named, and some orders placed. There is some demand for package dates. Spot prunes are dull and light stock. Evaporated apples are low and dull. Onions are lower and ample supply is to hand.

**DAIRY PRODUCT**—Eggs hold good prices for the season. The week has shown somewhat lower figures. Business is not large. Butter is dull. Some nice stock is offering at low figures. In cheese, the high price is maintained. The local market calls for small or twin cheese altogether.

**SUGAR**—Prices continue to advance, and granulated is well over 5c. The Canadian has the market about to itself, and the Nova Scotia refinery has the business. There is active sale at this, the berry, season.

**MOLASSES**—A further cargo of Porto Rico has been received. It is consigned cargo. Business is rather quiet. Buyers hope for lower figures, but the market is being held quite firm. This is the quiet season. There are fair stocks of both Porto Rico and Barbadoes, a small cargo of which was to hand during the week, price firm.

**FISH**—The salmon season is about over. The catch has been light, but fair prices have ruled. Had it not been for the competition with Newfoundland fish in the Boston market, a fair season had resulted. Dry fish are still dull, and the price is easy. Smoked herring has but limited sale. In pickled herring, there are but light receipts, but the demand is small. Some mackerel received from outside points has relieved the fresh fish market. There is considerable interest in the report that dynamite is being used to kill fish. The matter should have the attention of the Government. One of the worst features is that very many killed in this way do not come to the surface. We quote: Large and medium dry cod, \$3.00 to \$3.25; small, \$2.00 to \$2.25; pickled shad, \$4.00 to \$4.50; haddies, 4½ to 5c.; smoked herring, 7 to 8c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.75 to \$2 per 100; pickled herring, \$1.75 to \$1.90 per half bbl.; Shelburne, \$4.50 to \$5; halibut, 8 to 10c.; salmon, 14 to 16c.

**PROVISIONS**—There is little doing. Barreled meats are firm. Smoked meats are quiet and sale is largely confined to hams. In lard, prices are being shaded.

**FLOUR, FEED AND MEAL**—High prices are still the rule, though no further advance is reported during the week. Manitobas have the chief sale. Feed is scarce and high with demand fair. Oats are quiet. Oatmeal is but a light business. Price is steady. Cornmeal is still high. There is a large sale. In barley and split peas this is the quiet season. Dealers find it difficult to move hay. It is freely offered from country

points. We quote: Manitoba flour, \$5.50 to \$5.60; best Ontario, \$4.35 to \$4.40; medium, \$4.00 to \$4.15; oatmeal, \$3.75 to \$3.85; cornmeal, \$2.35 to \$2.40; middlings, \$2.10 to \$2.20; oats, 38 to 40c.; hand-picked beans, \$1.75 to \$1.85; prime, \$1.60 to \$1.70; yellow-eye beans, \$2.25 to \$2.45; split peas, \$4.00 to \$4.25; round, \$3.25 to \$3.40; pot barley, \$3.85 to \$4.00; hay, \$9 to \$9.50; timothy seed, American, \$1.50 to \$1.85; Canadian do., \$1.75 to \$2.40; clover seed, 9½ to 10c.½.; alsike, 10½ to 12c.; mammoth, 11½ to 12½c.

#### ST. JOHN NOTES.

T. Collins & Co. landed some choice and fancy New Orleans molasses this week.

C. K. Fletcher, representing The J. K. Armsby Co., called on the trade during the week.

A. L. Goodwin has received the first direct car of Californian fruit to arrive this season.

Dearborn & Co. have a large direct shipment of preserved ginger to hand in jars, tins and bulk.

F. C. Colwell Candy Company have received a shipment of package dates under the "Corona" brand.

The St. Lawrence Starch Co. have changed their local representative. J. Hunter White is now acting for them.

J. Hunter White, Canadian representative of Mahique Domenech & Co., shippers of Valencias, has the following from them in regard to the outlook: "The prospects for Valencias are not so bright. Scorching winds are reported to have damaged the crop, and rain is badly wanted. The alarming reports of damage to the growing currant and Sultana crop, will, during the season, cause some advance in the price of Valencias, at least at the opening."

#### MANITOBA MARKETS.

Winnipeg, July 23, 1900.

**T**HE whole city is given over to decorations and festivity. The Earl of Minto can have no doubt as to the pleasure with which his visit is regarded by the citizens of Winnipeg. The volume of business for the week has been very fair. But few changes in price are to be noted. In produce and fruit, in anticipation of the Exhibition, there has been very considerable activity.

**FLOUR**—Flour is rather dull. The recent sharp advance caused those handling this article to stock heavily for fear of still further advances, and this has rendered the market dull for the time being: Ogilvie's Hungarian patent, \$2.50; Ogilvie's Glenora patent, \$2.35; Lake of the Woods, 5 Roses patent, \$2.50; Lake of the Woods, patent, \$2.35.

**CEREALS**—The market for cereals is fairly firm and the demand is normal. Rolled oats, \$1.90 per sack; standard and granulated oatmeal, \$2.50 per sack; split peas, \$2.50; pot barley, \$2.30 to \$2.40 per sack; pearl barley, \$3.75 to \$4; cornmeal, \$1.45.

**RICE, SAGO AND TAPIOCA**—Are all in normal demand and show no change in price for the week. Rice B, 4¼ to 4¾c.; Japan rice, 5¼ to 5½c.; sago, 4c.; tapioca, 5 to 5¼c.

**DRIED AND EVAPORATED FRUITS**—There is nothing new to report in this market. Evaporated apples are very slow sellers, while dried continue firm and in good demand. The week shows no change in the currant situation. Raisins are dull, the high prices curtailing even the ordinary summer demand. New apricots are still to arrive, and peaches and pears are not as yet quoted. We quote: Apples, evaporated, 7½ to 7¾c.; apples, dried, 7 to 7½c.; apricots, new, 12 to 12½c.; prunes, according to size, 5½ to 8½c.; currants, according to style of package, 7 to 7¾c.; raisins, Valencia, fine off-stalk, \$2.50; do. layers, \$2.60; loose muscatels, 2 to 4-crown, 8 to 9c.

**COFFEE**—The market continues very firm and without change. We quote Rios at 11 to 11½c.

**SUGAR**—Has again advanced 10c. per cwt., and the market is very firm. Quotations now are: Granulated, \$5.85 per cwt., and yellows, \$4.20.

**CANNED GOODS**—The situation is without change from last writing. We quote: Tomatoes, new, \$2.25 to \$2.30; peas, new, \$2 to \$2.50; beans, new, \$2 to \$2.10; corn, \$2; strawberries, in syrup, \$3.40; strawberries, in sugar, \$3.75; raspberries, in syrup, \$3.25, and raspberries, in sugar, \$3.55.

**CURED MEATS**—Market firm with fair demand in all lines. We quote: Sugar cured smoked hams, 13c.; ditto bellies, 12½c.; ditto backs, short, 10c.; ditto long, 11c.; dry salt, long clear bacon, 9c.; ditto smoked long clear, 10c.; backs, 9c.

**GREEN FRUITS**—Owing to the Exhibition this market is very active and well supplied in all leading lines. Californian fruits show some slight reduction of price, otherwise the market is unchanged. We quote: Lemons very firm at \$6.50; oranges, \$5 to \$5.50; bananas arriving in fine shape, \$2.75 to \$3.50; apples, Californian, \$2.75 per box 50-lb. gross; peaches, early Crawfords, \$1.35 to \$1.50; plums, \$1.35 to \$1.60; pears, \$4 per box; cabbage, \$1.25 per crate; potatoes, 95c. per bushel; cucumbers, 70c. per doz.; watermelons, \$6 per doz.

**BUTTER**—Market is active and supply large. Creamery is worth 18 to 18¼c. factories, and dairy butter 11½ to 13c., according to quality.

**EGGS**—Eggs continue high for the season, being quoted 13c. net Winnipeg.

**CHEESE**—Demand is good and prices range from 9½ to 9¾c. for well-made, 20-day old cheese.

# TIME IS MONEY-- So I'll make it Short, Plain and Strong.

I have lots of Green Coffees (541 bags of all sorts). A fine stock of Teas and Spices, bought at the lowest point, from the countries of production. **I sell pure goods only.**

My Teas are from the best houses in Japan, India, China and Ceylon. I want your trade, and I will get it if you will only take the trouble to ask for my samples and prices.

## PRICE LIST OF COFFEES. *Roasted or Pure Ground.*

Pure Ceylon . . . . .	15c	Arabian Mocha . . . . .	27½c
No. 1 Maracaibo . . . . .	18c	Selected Mocha . . . . .	31c
Choice Maracaibo . . . . .	20c	Mandheling Java <sup>hand-picked</sup> Mocha	50c
No. 1 Santos . . . . .	17½c	Special Blend . . . . .	22½c
Choice Santos . . . . .	19c	XXXX Blend . . . . .	27½c
Maleberry Java . . . . .	25c	<b>Mad. Huot's Coffee—</b>	
Private Plantation . . . . .	27½c	Unique in its combination of qualities.	
Finest Java . . . . .	27½c	It is rich in flavor—mellow to the palate.	
Old Gov. Java . . . . .	31c	It is absolutely pure.	
Old Gov. Java and Mocha	30c	1-lb. tins, 31c per lb. 2-lb tins, 30c per lb.	

3 lines of Siftings, one from the best new Japan May picking, at 8½c.

A fine Fanning at 8c.

A first-class liquoring Sifting at 7c.

A beautiful, new, basket-fired Japan Tea at 25c.

An extra choice Ceylon Orange Pekoe, in 10-lb. boxes, at 28½c., and in 20-lb. boxes, at 27½c.

The "**NECTAR**"—A blend of Ceylon, Indian and China teas—fragrant, delicious, invigorating. There is only one best and that is "**NECTAR**"—at 21c., 26c., 38c. and 45c.

Retails at 25c., 35c., 50c. and 60c.

Also in 1-lb. Fancy Tins at 32½c., 42½c. and 50c.

The "Condor" Vinegar, 100 grains, at 30c.

The "Old Crow" Vinegar, 75 grains, at 22½c.

Clear as crystal, pure as water from a spring.

TERMS 3 PER CENT. 30 DAYS.

# E. D. MARCEAU

Wholesale Teas, Coffees and Spices

296 St. Paul Street,

MONTREAL.

# Tomatoes for Immediate Shipment —

## H. P. ECKARDT & CO.

WHOLESALE GROCERS

CORNER FRONT AND SCOTT STREETS

TORONTO

### VISIT FROM A SALMON MAN.

Mr. A. J. Hopkins, representing W. A. Ward, Victoria, B.C., was in Toronto last week, and, in company with Mr. F. W. Hudson, the local representative, visited the different members of the wholesale trade. He said that so far there had been no run of fish on the Fraser river. Being an "off" year, the prospects were for a short pack. Large orders had been booked for London at full prices, and, in some instances, at higher figures than could be obtained in Canada. For the cheaper grades of salmon, a good demand was being experienced from Japan, at higher prices

than could be obtained in this market. He also stated that England was now beginning to take cohoes.

### CURRENTS IN LONDON.

The market for currants has been quiet, but steady, as regards all but the finest qualities. In these, a fair business has been done at hardening prices, and the supply is now very short; in fact, the supply of all currants is very limited, the London stock on July 1 being the smallest for many years. In addition to this, prices at the outports, which have hitherto been considerably below those of London, especially

as regards Provincial fruit, have now begun to approach the same level. When the demand from the country again revives, it would seem probable that buyers will have to pay in advance, even on the extreme prices realized a fortnight ago. The Greek price for Provincial is just about at the level of the English markets, and there is very little available stock in that country. Latest detailed estimates of the probable yield from the various growing districts, as given by the most competent judges, vary in their total from 75,000 tons to 100,000 tons. The only growths which seem likely to give anything like a normal yield are the Vostizza and Gulph, and in these districts an excess over the production of last year is hoped for.—Produce Markets' Review.

## Lamps and

ESTABLISHED 1801



## Lamp Goods!

*Merchants will do well to see our large and new assortment of Decorated Vase Lamps before purchasing elsewhere. Our assortment of Library Lamps is also very complete, and the quality is the best on the market.*

*Our Glass Lamps, both crystal and hand-painted, are the greatest sellers of this season.*

The JOHN L. CASSIDY CO., Limited  
Montreal.

CURRENT MARKET QUOTATIONS

July 26, 1900.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N.B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices see page 25.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

Table with columns for Montreal, Quebec, Toronto, St. John, and Halifax. Sections include BUTTER, CHEESE AND EGGS; CANNED GOODS; CANNED MEATS; FRUITS; HARDWARE, PAINTS AND OILS; SYRUPS AND MOLASSES; SUGAR.

Table with columns for Montreal, Quebec, Toronto, and St. John, Halifax. Sections include HARDWARE, PAINTS AND OILS; SYRUPS AND MOLASSES; CANNED MEATS; FRUITS; PROVISIONS.

# Most Excellent Coffee



A pure, high-grade berry at a popular price.  
**Trial Order Solicited.**

The F. E. Williams Co., Limited, is seeking incorporation in St. John, N.B., to carry on the general grocery and meat-packing business.

## THE RUBLEE FRUIT CO. LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., 12th St.,  
 WINNIPEG, MAN. BRANDON, MAN.

How are you fixed for . . .

# BASKETS?

Are you in need of any of the following kinds :

- GRAIN AND ROOT BASKETS
- CLOTHES BASKETS
- FRUIT BASKETS
- AND BUTCHER BASKETS?

If so, we can supply you.

THE . . .

## OAKVILLE BASKET CO., Oakville, Ont.,

# QUEEN BEE TEAS

NEW SHIPMENT JUST ARRIVED.

## WARREN BROS. & CO.

Wholesale Grocers. TORONTO.

THE **SIRDAR'S** REGISTERED



# MOCHA

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.

**ACME MILLS, 88 Grey Nun St., Montreal**

	Montreal, Quebec.		Toronto.		St. John, Halifax.	
<b>COFFEE</b>						
Green—						
Mocha	24	23	28	25	30	
Old Government Java	27	22	30	25	30	
Rio	10	9½	12½	12	13	
Santos		10½	15			
Plantation Ceylon	29	26	30	29	31	
Porto Rico		22	25	24	28	
Gautemala		22	25	24	26	
Jamaica	18	15	20	18	22	
Maracabo	13	18	18	13	16	
<b>NUTS</b>						
Brazil			13	8½	9	
Valencia shelled almonds	24	28	25	22½	25	
Tarragona almonds	13	14	14	13	15	
Formegetta almonds			13			
Jordan almonds	25	33	35	40		
Peanuts (roasted)	6½	8	9	10	10	
(green)	5½	7	7	9	10	
Cocoanuts, per sack		3 00		3 50	4 00	
per doz.				60	70	
Grenoble walnuts	12	13	14	9	12	
Marbot walnuts	9	10	10½	9	10	
Bordeaux walnuts	8	9	9	9	10	
Sicily filberts	8½	10½	10	9	10	
Naples filberts			10	10	11	
Pecans	12	15	10	12	14	
Shelled Walnuts	16½	17½	23			
<b>SODA</b>						
Bl-carb, standard, 112-lb. keg.	1 65	1 80	2 00	2 25	1 85	2 00
Sal soda, per bbl.	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	1 00	1 00	95	1 00
Granulated Sal Soda, per lb.				1		
<b>SPICES</b>						
Pepper, black, ground, in kegs,				14	16	
pails, boxes	16	18		18	18	
in 5-lb. cans	14	17		19	16	
whole	15	17		19	18	
Pepper, white, ground, in kegs,			26	27	24	23
pails, boxes	26	27	26	27	24	23
5-lb. cans	25	26	25	26	20	22
whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French	25	24	25	20	22	
" best	28	25	30	25	30	
Allspice	10	15	18	16	18	
<b>WOODENWARE</b>						
Pails, No. 1, 2-hoop	1 80		1 80		1 80	
" 4-hoop	2 05		2 05		2 05	
" half, grained	1 75		1 75		1 75	
" quarter, jam and covers	1 45		1 45		1 45	
" candy, and covers	2 70	3 20	2 70	3 20		
Tubs, No. 0	11 00		11 00		11 00	
" 1	9 00		9 00		9 00	
" 2	8 00		8 00		8 00	
" 3	7 00		7 00		7 00	
<b>PETROLEUM</b>						
Canadian	17½	18				19½
Sarnia water white		18				20½
Sarnia prime white						17½
American water white		20				18½
Pratt's Astral (barrels extra)		21				18½
<b>TEAS</b>						
Congou—Half-chests Kalsow, Morning, Peking	13	60	12	60	11	40
Caddies Packings, Kalsow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoe Souchong	20	30	20	30	20	30
China Greens—	17½	40	17	35	17	35
Gunpowder—Cases, extra first	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted extra firsts	42	50	42	50		
Cases, small leaf, firsts	35	40	35	40		
Half-chests, ordinary firsts	22	28	22	28		
Half-chests, seconds	17	19	17	19		
" thirds	15	17	15	17		
" common	13	14	13	14		
Pingsueys—						
Young Hyson, ¼-chests, firsts	28	32	33	32	30	40
" " seconds	16	19	16	19		
" Half-boxes, firsts	28	32	28	32		
" " seconds	16	19	16	19		
Japans—						
¼-chests, finest May pickings	38	40	38	40		
Choice	32	38	32	38		
Finest	28	30	28	30		
Fine	25	27	25	27		
Good medium	22	24	22	24		
Medium	19	20	19	20		
Good common	18	18	18	18		
Common	13	15	13½	15		
Nagasaki, ¼-chests, Pekoe	16	22	16	22		
" " Oolong	14	15	14	15		
" " Gunpowder	16	19	16	19		
" " Siftings	7½	11	7½	11		
<b>RICE, MACARONI, SAGO, TAPIOCA</b>						
Rice—Standard B	8 00	8 10		8½	8 25	8 40
Japan, per lb	4 25	4 50		4¾	5	5
Imperial Beets	4 10	4 10		4¾	5	5
Extra Burmah	4 80	4 50		4¾	5	5
Java, extra				6	6	7
Macaroni, dom'ic, per lb., bulk				6¾	6	7
" imp'd, 1-lb. pkg., French	8	8		9	10	
" " " Italian	8	10		11	12½	
Sago	8½	4		4	5	6
Tapioca	4¾	4¾		4¾	5	6

# A Canary

is smaller than a crow, but you prefer the sweet song of the former to the croak of the latter. You do not begrudge the money you spend for the singing bird, because you get full value in the sweetness of the song. You pay for quality, and you get it—quantity cuts no figure—size doesn't count.

Do you read "between the lines," Mr. Grocer? Isn't the comparison a fair one? After all, isn't it the question of quality rather than quantity that wins trade?

## Jonas' Flavoring Extracts

compete for trade on the basis of quality, **not quantity**, and yet in each bottle you get the last drop the makers can give without sacrificing the high quality of their goods. You get full value and you get honest value. You pay for quality and you get it.

Thirty years ago, if our object had been quantity rather than quality, there would have been a red flag auction sale here—we would have been in a quicksand that would have swallowed us up, body and soul.

---

HENRI JONAS & CO., MFRS.,  
Montreal.

**HINTS TO BUYERS.**

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**WARREN BROS. & CO.** have been appointed Canadian agents for "Cracker Jack," a confection consisting of popcorn, molasses and peanuts.

T. Kinnear & Co. are in receipt of a shipment of new season's canned lobsters.

Warren Bros. & Co. are in receipt of a fresh shipment of "Queen Bee" brand Ceylon tea in packages and in sacks.

Pure Gold "Quick" tapioca is a new line the Pure Gold Manufacturing Co., Limited. has recently put upon the market. It is a package that retails at 10c., and there are two dozen packages in a case.

The summer season is creating an increased call for the "Sterling" brand marmalades and jellies, manufactured by T. A. Lytle & Co., Toronto.

The increase in the "Salada" Ceylon tea business during the past six months has amounted to 152,899 lb., or a weekly average increase of about three tons.

L. Chaput, Fils & Cie. have received a second shipment of high-grade Japan teas and they say they turn out very nice.

T. B. Escott & Co. are offering several hundred half-chests of "Myrtle" Japan tea—a 25c. tea, at old prices to reduce stock.

"Hasty Washer" is having a steady demand from those who wish to save their strength during this hot weather. A week's washing may be done in 1½ hours.

A car of strawberries are in stock with L. Chaput, Fils & Cie.

Roquefort cheese, in pots, at \$2.40 per dozen may be had from Lucas, Steele & Bristol.

Crosse & Blackwell's black currant jelly, in 1-lb. glass jars, may be had from H. P. Eckardt & Co.

New pack lobsters, Noble's XXX ½'s, and "Star" ½'s, is in stock with The Eby, Blain Co., Limited.

L. Chaput, Fils & Cie. expect another shipment of Dandicolle & Gaudin's delicacies to arrive this week—a fact worthy of being noted by the trade.

T. B. Escott & Co. report that they have a few carloads of fruit jars, assorted sizes, and would be pleased to correspond with likely buyers.

New York ginger ale is being sold at the rate of hundreds of cases weekly by W. H. Gillard & Co.

Lucas, Steele & Bristol offer for sale fine hard-cured codfish in quintals; the firm also

offer lobsters in glass, Barataria shrimps and Pacific carabus.

Unsweetened coconut direct from Ceylon, in bulk and packets, is for sale by Lucas, Steele & Bristol.

The Eby, Blain Co., Limited, offer a fine range of domestic, milled and imported rice at close figures.

St. Charles evaporated cream, 1-lb. tins, cases 4 doz., has just been received by The Eby, Blain Co., Limited.

"Crystal" washboards—rubbing surface formed of a solid sheet of corrugated glass, are in stock with The Eby, Blain Co., Limited.

In Young Hyson points, India and Ceylon Pekoes and Orange Pekoes, Lucas, Steele & Bristol are offering great values at old figures.

L. Chaput, Fils & Cie. have lately been appointed Canadian agents for James Ainslie & Co., the celebrated Leith distillers of Scotch whiskies.

H. P. Eckardt & Co. received, this week, a shipment of St. Charles evaporated cream.

Aylmer canned pineapple is in stock with The Eby, Blain Co., Limited.

Dawson & Co. received this week a car of Californian Bartlett pears, which they sell for \$2 to \$2.25; and two cars of extra fancy Elberta peaches, in six-basket crates, at \$1.50 to \$1.75 per crate.

A direct shipment of "La Vierge," "Grapes," and "Shell" brands French castile soaps has been received by The Eby, Blain Co., Limited.

A large importation of Crosse & Blackwell's, and Morton's goods, has been received by The Eby, Blain Co., Limited.

Clam chowder, two sizes, now in stock with W. H. Gillard & Co. again; second shipment.

L. Chaput, Fils & Cie. have received a large shipment of the finest French table delicacies this week. It includes peas, sardines, mushrooms, flagollets, beans, etc.

The Eby, Blain Co., Limited, report brisk sales for all kinds of camping and outing supplies, of which they carry a large and varied stock.

Cairns' marmalade in 1-lb. glass jars may be had from H. P. Eckardt & Co.

W. H. Gillard & Co. will, from now on, be able to supply their customers with Gillard's pickle (London, Eng.), a shipment of which has lately arrived.

H. P. Eckardt & Co. received this week a shipment of high-grade Porto Rico molasses.

Noble's XXX lobster, ½'s, flat, "Star" lobster, ½'s, flat and picnic size, and Wurzburg selected lobster meat in 1-lb. vacuum

sealed glass is in stock with The Eby, Blain Co., Limited.

"Blue Sky" pineapple junks is again in store with Lucas, Steele & Bristol.

Just at hand with W. H. Gillard & Co., Mott's chocolate, 12-lb. boxes, 5c. cake, 8 to the lb., which is a good selling line.

H. P. Eckardt & Co. are selling 90 100 Californian prunes at a low price.

A full supply of jar rubber rings in stock with W. H. Gillard & Co., quart and pint size, two qualities.

Several invoices of Young Hysons, Ceylons, Japans and Japan siftings, in 1 lb. packages, bought at inside figures, have just been passed into stock by The Eby, Blain Co., Limited.

Arrived last Tuesday with W. H. Gillard & Co., a large shipment of shredded wheat biscuit, in cases and half cases, and granulated wheat shred, in cases, which is a popular summer food.

**SULTANA RAISINS IN LONDON.**

The demand for Sultanas from the trade continues small. This is not to be wondered at, when the history of the year and the wide divergence of the reports respecting the yield of the growing crop are considered. In addition to this, the stock in London is comparatively large, being double that of last year, and 30 per cent. heavier than at the same date in 1898. Of course, if the smaller estimates of the growing crop prove to be correct, this excess in London ceases to be of much importance, but, as it is generally thought that the actual volume of the new season's crop cannot be safely estimated for some time to come, dealers and grocers are actually cautious in their operations. How difficult it is to estimate the Sultana crop correctly is evidenced by what took place with regard to that of 1899. In September last the general expectation was for 28,000 tons, and the best judges showed their faith in this estimate by operating largely in accordance with it. Within a very few months, however, the yield was discovered to be some 42,000 tons. Prices for all qualities are steady, and if there is not much disposition to buy, there is, at all events, no anxiety to sell.—Produce Markets' Review.

**TO BE A JOINT STOCK COMPANY.**

It is reported on the street that The "Salada" Tea Co. are turning their business into a joint stock company. It seems it is not the intention to issue the stock, Mr. Larkin reserving the whole of it for himself.

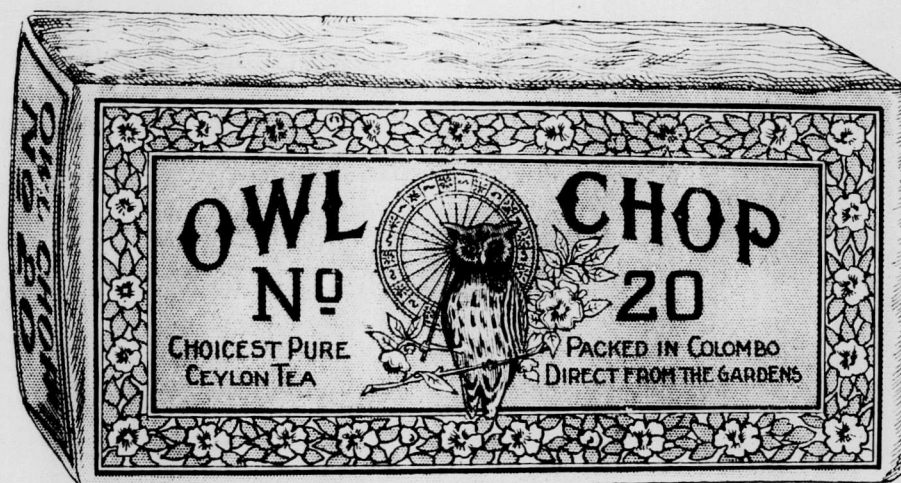
Handbills are out announcing that all stores in Dunnville, Ont., will close on Wednesdays in July and August at noon.



**TEAS****TEAS****TEAS**

*We have to arrive a large consignment of our celebrated OWL Chop Ceylon Teas in packages.*

Almost every grocery store in the Dominion of Canada handles the celebrated OWL Japan; now, we are offering you a black one under the following labels and numbers:



No. 5 to retail at 30 cents.  
 No. 10 to retail at 40 cents.  
 No. 15 to retail at 50 cents.  
 No. 20 to retail at 60 cents.  
 No. 30 to retail at 70 cents.

Above are put up in 1 and ½-lb. packages. They are choicest Pure Ceylon, packed in Colombo, and **are hard to beat.**

If you want to give your customers the best tea on the market, send us an order for a case. They are the handsomest packages offered.

THIS A MONEY-MAKER FOR YOU.

SOLD BY ALL FIRST-CLASS GROCERS

# L. CHAPUT, FILS & CIE.,

Wholesale Grocers and  
Tea Importers.

... MONTREAL.

## THE HANDLING OF FRUIT.

THESE are many opinions as to the advantage to be gained in doing a fruit business, two of which are exactly opposite. One grocer says there is no money in fruit—it only serves to keep custom; while another declares that his fruit business is the best paying thing he knows of, at the proper season.

A Yonge street, Toronto, grocer jokingly said: "Oh, it makes us think we are busy."

This is probably not the reason for some men engaging in the fruit trade, but it is apparently all that this trade amounts to with a number who, on other lines, do well. A reason for not dealing in fruit at all, given by a few grocers, is that too much time is taken up on the markets. This, however, is only true locally, and a firm, whose remarks we quote below, say that it can be overcome.

Outside of supplying his regular customers, J. F. Morrish, Yonge street, Toronto, does not go into the fruit business extensively.

HE COUNTS ON THE FAMILY TRADE for any profit there is in fruit. "My customers order their fruit from me a day beforehand, and I buy what they want the next day, but for passing trade I find it best to buy in small quantities. You can buy one box of fruit as cheap as you can. It's only on an inferior quality that there is anything to be made out of buying in large quantities. I find, too, that there is only a limited amount of business to be done in the fruit trade.

"This has been a very good season for the retail fruit dealers. Prices are not too low. When they get very low it is not good for anybody. The fruit gets into so many hands that no one can make anything on it. The

## BEST KIND OF FRUIT TO KEEP

for the passing trade is the kind that people will pick up while in the store for something else. Peaches, for instance, will be bought on the spur of the moment by everybody, not in large quantities, but just to eat at once.

"I would like to see the council

## PASS A BY LAW

to make all dealers keep their fruit inside the store. There is nothing that spoils so easily outside; but, when everybody keeps it there, it is hard for anyone to do otherwise. When people go by a place now and see no fruit outside, they won't go in and ask for it, but conclude that there is none there. Some of my customers come in and ask if I have any fruit that hasn't been shown outdoors. On this account, I always

keep a supply inside that I never show. Fruit can be just as well shown in the windows as on the pavement, and there isn't the loss to the storekeeper. The grocers should look into this for their own benefit, and get the council to do something about it."

A firm that goes into the fruit business pretty extensively, and comes out of it with profit, is Kelly Bros., on Queen street. In this, like all their enterprises,

## THEY ARE SYSTEMATIC,

one of them doing all the buying and looking after the fruit. Considering the extensive business in fruit they do, their opinions on the handling of it should be worth a good deal. In speaking to THE CANADIAN GROCER, they said:

"A great many grocers will tell you that fruit has no right to be sold in a grocery. We believe exactly the opposite. It is a perfectly legitimate part of the trade. In winter we sell fruit in cans and preserved; in summer we sell it fresh. People buy fruit now a great deal more than they used to, and the demand is increasing every season. Many people buy it now in place of groceries in the summer for immediate use, and do not buy so much of certain kinds of canned goods, so, why shouldn't we sell the fruit if it is going to lessen the sale of some of our lines of regular groceries? More than that, the people ask for it, and we make money out of it; and what the people want it is our duty to sell if we can do so profitably.

## FAMILY FRUIT TRADE.

"For family trade we only buy what is ordered. Our customers place an order with us for a certain amount of, say, raspberries. Well, whenever the price gets low, we go down to the market and buy whatever amount we have orders for. In this way we supply the family trade with fairness to ourselves and not merely to hold custom. The family trade is the chief thing in the fruit business. Outside of that we buy very carefully for the transient trade. We gauge about what we are likely to sell and buy accordingly. There is a good deal of lottery in it and all sorts of conditions must be taken into account, but we have not had more than a basket or two of fruit left on our hands all season, so you see there is a good deal to be done by judgment.

## LEFT OVER FRUIT.

"What we have left over we sell for whatever we can get for it, if it is not possible to keep it on ice. Some kinds of fruit are a total loss when left over, as ice will not keep them firm.

"It is a trade you have to work up. At

first, we found that we had to pay a good deal more than some others, and it was not until we became regular and heavy buyers that there was anything to be made out of buying a large quantity at a time. Then, too, some shippers are not honest packers, and you have to get acquainted with these. After you learn all these things and a good many more, the fruit trade begins to pay, and it soon pays well.

## DRAWBACKS.

"The only drawback is the time that has to be spent on the market. It takes you out of the store for most of the business hours, and this is loss, to a certain extent, especially in the case of a man who has not competent clerks to look after the business. Of course, this is only locally. I don't know of any other place outside of Toronto that has a market about four times a day. The way it is run here makes any dealer in fruit waste a great deal of his time. The commission men and shippers could easily remedy it if they would get together and agree on some one time for the fruit to be placed on the Toronto market. We have to go down to the market four times a day. Why can't they arrange it so that fruit picked in the afternoon could arrive here the next morning, and that of the morning get here in the evening. That would only make two markets and save a lot of the retail people's time."

## HE BUYS FROM HAND TO MOUTH.

"I buy fruit from hand to mouth," said Martin McMillan, 441 Yonge street. "There is no necessity to buy a lot at a time. If there were any money in buying large quantities there would be some reason for it; but here, where we can get fruit any time in the day, I don't see why anybody wants to do it. There is less chance of having anything left over when only a little at a time is bought. We sell what we have left over for whatever it will bring. That often means, of course, fairly giving it away, but it's better than throwing it out."

There is a good deal of dissatisfaction in regard to the city markets. Like Kelly Bros., most grocers thought that a change should be made, so that there need not be so much time spent in buying fruit, especially at the very time of day that business was the heaviest.

The Erie Tobacco Co., Kingsville, Ont., has purchased the entire plant of The Globe Tobacco Works, at London.

At a meeting of the Toronto Retail Fruit Merchants' Association it was decided to endeavor to stop the practice of selling fruit to private individuals at the fruit market. A number of large wholesale fruiterers of the city have endorsed their action.

# "STAR" BRAND

## HAMS and BREAKFAST BACON

are noted for delicious mild flavor.

Put up by

### F. W. FEARMAN CO.,

LIMITED

PORK PACKERS AND LARD REFINERS.  
HAMILTON.

## AUER GASOLINE LAMP

Money ...  
back if  
not satis-  
factory.

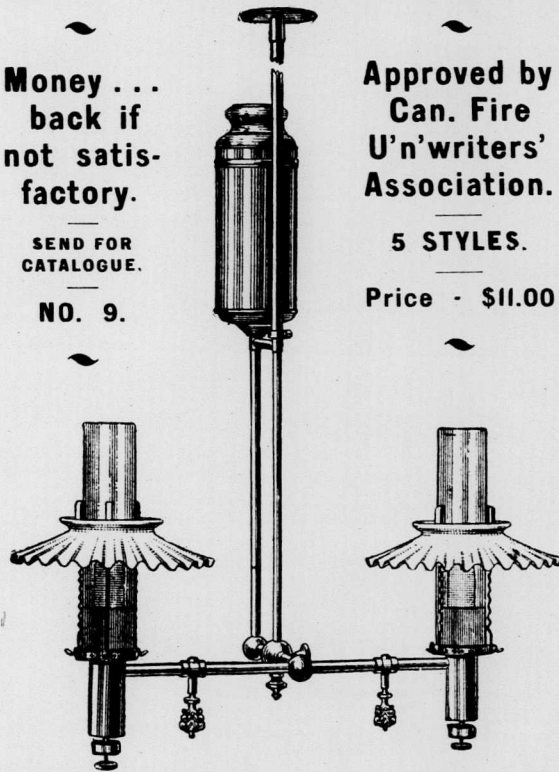
SEND FOR  
CATALOGUE.

NO. 9.

Approved by  
Can. Fire  
U'n'writers'  
Association.

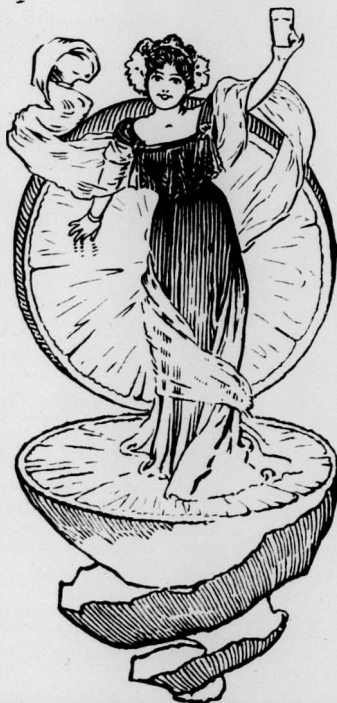
5 STYLES.

Price - \$11.00



Auer Light Co., - Montreal

## "What's in a Name?"



A **ROSE** by any other name would smell as sweet,"  
but there is only **ONE NAME** for the original and best

# LIME JUICE

— AND THAT IS —

# ROSE'S.

**ROSE'S LIME JUICE** is supplied to H.M. Government for the use of the Troops in South Africa, H.M. Navy, the United States Government, the Hospitals, and the Red Cross Societies, etc.

### L. Rose & Co., Limited

Finsbury, London; Leith, Scotland; and West Indies.

Sole Agents for Canada: Messrs. Law, Young & Co., Montreal.

# Ogilvie's Hungarian Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality  
Always Good

## BUSINESS CHANGES.

### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**T**HOMAS BURNSIDE, general merchant, Bothwell, Ont., has assigned to S. J. Thomas; creditors meet July 28.

G. B. Shreve, grocer, North Buxton, Ont., is offering to compromise.

A. L. Mattice, grocer, Ottawa, has assigned to A. P. Mutchmore.

The creditors of Walter Coxall, grocer, Napanee, Ont., will meet July 30.

Rayner & McKenzie, grocers, Winnipeg, Man., have assigned to F. J. Nixon.

V. E. Paradis has been appointed curator for H. Boily, general merchant, Sayabec, Que.

Notary Poirier, of St. Gregoire, Que., has been appointed curator for O. Gagnon, trader, St. Celestin, Que.

Carley & Studer, general merchants, Morden, Man., have assigned to C. H. Newton, Winnipeg, Man.; creditors meet July 26.

### PARTNERSHIPS FORMED AND DISSOLVED.

Charlebois & Co., traders, Montreal, have dissolved.

The Morden (Man.), Milling Co., have dissolved partnership.

J. Richards & Co., grocers, Montreal, have registered partnership.

Schleifer & Hirschenkein, grocers, Montreal, have registered partnership.

Jenkins Bros., general merchants, Smith's Mills, Que., have registered partnership.

Girard & Des Coteaux, grain, etc., St. Maurice, Que., have registered partnership.

Worsley & Brown, wholesale and retail manufacturing confectioners, Vancouver, B.C., have dissolved.

### SALES MADE AND PENDING.

James Gill & Co., general merchants, Revelstoke, B.C., have sold out to McArthur & Harper, Kamloops, B.C.

F. Fitzgerald, tobacconist, Edmonton, N.W.T., is selling out.

T. C. Forbes, general merchant, Rothwell, Man., is selling out.

The assets of Nap. Landry, grocery, Hull, Que., are to be sold.

The stock of Alain Roger & Co., grocers, Quebec city was sold.

S. B. Shaw, tobacconist, Rossland, B.C., has sold out to Levy & Co.

W. F. Thornton, general merchant, Hartland, N.B., is selling out.

J. E. Price, general merchant, Norton, N.B., has sold out to Elias Harmer.

The stock of W. L. Boulton, tobacconist, Vancouver, B.C., is to be sold by tender.

George Johnston, confectioner, Makinak, Man., has sold out to R. Armstrong.

James Kerr, Courtright, Ont., baker and confectioner, advertises his business for sale.

Graham & Co., confectioners, etc., Morden, Man., have sold out to Chambers & Co.

B. J. Smith, general merchant, Reston, Man., has sold out to John White & Sons.

The assets of Elzear Gremier, general merchant, Murray Bay, Que., have been sold.

A. T. Davis, general merchant, Fletwode, N.W.T., has sold out to E. C. Warner.

The assets of Jacques Terrett, baker and general merchant, Charlesbourg, Que., have been sold.

The stock, etc., of J. H. Howard, grocer, Montreal, is advertised to be sold by tender.

The stock of Cyr & Guite, general merchants, New Carlisle, Que., was sold at 67½c. on the dollar.

The stock of Leblanc, Cyr & Guite, general merchants, Ruisseau, Que., was sold at 68¼c. on the dollar.

The stock, etc., of R. Richardson & Son, general merchants, lumber, etc., Bedford, N.S., was sold by sheriff on July 25.

## CHANGES.

James W. Degge, grocer, Chatham, Ont., is closing up business.

Thomas Dales, grocer, etc., Wheatley, Ont., is out of business.

Joseph Balzano, grocer, Wellington, B.C., is removing to an extension.

The estate of R. Hickman & Co., grocers, Toronto, is to be wound up.

The Deloraine Farmers' Elevator Co., Deloraine, Man., have obtained a charter.

Guion & Starratt, general merchants, Butternut Ridge, N.B., have commenced business.

The Saunders Grocery Co., Limited, Victoria and Alberni, B.C., has been incorporated.

Mrs. Wardman, fruiterer and confectioner, Pilot Mound, Man., has been succeeded by Joseph Reid.

E. Rolston (Mrs. A. W.), general merchant, Wellington, B.C., is removing to Ladysmith, B.C.

Shera & Co., general merchants, Fort Saskatchewan, N.W.T., will open a branch at Star, N.W.T., shortly.

Julie Cloutier has registered proprietor of Wilbrum, Genereux & Co.'s general store, St. Jacques des Piles, Que.

Yuen Chong & Chang Sew have registered as proprietors of Kwong Hang Chong's general store, Vancouver, B.C.

Jeffrey B. Thompson and George F. Stapleford have registered proprietors of The Club Cigar Store Co., Winnipeg, Man.

Elias Harmer, general merchant, Mechanic's Settlement, N.B., has removed to Norton, N.B. Business continued as a branch at Mechanic's Settlement.

## FIRES.

James Butler, grocer, etc., Topsail, Newfoundland, has been burned out.

## DEATHS.

George McBean, of George McBean & Co., grain dealers, Montreal, is dead.

IT WILL PAY YOU TO HANDLE

REGISTERED  
*Bow Park*  
BRAND  
**HAMS**

Finest in Quality.  
Prices Right.  
Drop us a Card for Price List.

REGISTERED  
*Bow Park*  
BRAND  
**BACON**

THE BRANTFORD PACKING CO., Limited,

BRANTFORD, ONT.

MADE IN ENGLAND

By GILLARD & CO., "The Vintry Works," Walthamstow, London, Eng.

# GILLARD'S PICKLE

known the world over as the highest quality that can be obtained in a pickle. In Canada, their popularity is rapidly increasing as they become better known. 12 Gold Medals at the great Pure Food Expositions, held in Great Britain, attest their superiority over ordinary pickles.

**GILLARD'S PICKLE**—Cases of 2 Dozen.

5-Case Lots and over	- - -	\$3.20 Per Dozen.
Less Quantity,	- - -	3.30 "

**GILLARD'S SAUCE** is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over	- - -	\$1.40 Per Dozen.
Less Quantity	- - -	1.50 "

*SOLD BY ALL WHOLESALE GROCERS IN CANADA.*



## Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents	A. G. Snowdon,	10 Lemoine Street,	Montreal.
"	F. H. Tippet & Co.,	10 Water Street,	St. John, N. B.
"	C. E. Jarvis & Co.,	Holland Block,	Vancouver, B.C.

# Have You Heard It Hum ?

Bee Starch is selling—  
It's selling fast.  
Note its many imitations.

# Bee Starch

— IS A WINNER.

Don't let your customers go elsewhere to buy it.

**BEE STARCH CO., 10 Lemoine Street, MONTREAL**

**MONTREAL GROCERS' PICNIC.**

**T**HE twentieth annual picnic of the Montreal Retail Grocers' Association was held at St. Jerome, Que., on Wednesday, July 18. Fears of rain kept many from going, but the wet moon decided that the grocers of Montreal have a worthy association, and ceased pouring rain during that day. In spite of the threatening aspect of the morning, about 1,000 people assembled at Place Viger station and traveled by the C.P.R. to St. Jerome. The pipers who accompanied the excursionists engendered a lively spirit at the commencement of the day's proceedings, and all through the day it was maintained; everybody was free from care, smiling and jovial. As one grocer said, it put him in good humor for the year, and made him give 18 ounces to the pound instead of 16.

When the merry party arrived at St. Jerome station, led by the pipers, they marched to the rustic, cosy little park, where the day was spent in feasting and merriment. Dancing was started to the tunes of Ratto's orchestra. The games committee, under the control of Chairman E. W. Farrell, immediately set to work, and they are to be congratulated on the successful execution of the arduous tasks that were set them. All the events proved to be keenly contested.

Then came the banquet. The spread could not have been more sumptuous. The acting president, Ald. R. Turner, was in the chair, and a capital chairman he made, as he presided over more than 300 people. The Queen, the mayor and corporation of St. Jerome, the games committee, judges and press were toasted in an enthusiastic manner, and the mind, as well as the body, was satisfied to the full.

They say there was a baseball match in the afternoon, but the report remains unconfirmed. The tug-of-war proved so interesting that the teams had to be enclosed by barbed wire before the policemen and judges could be persuaded to desist from taking sides. Everyone came away satisfied with St. Jerome and the day's sport, and the committee have reason to shake hands with themselves—particularly the secretary, Mr. C. J. Dixon. The officers for this year are: President, Mr. N. Laporte; vice-president, R. Turner; 2nd vice-president, J. P. Dixon; honorary secretary, John Scanlon; secretary, C. J. Dixon; treasurer, C. Champagne.

The following is the result of the games:

Quoits—Open.—1st, C. H. Cottingham, box chocolates (by W. Baker); 2nd, C. Rolland, case Ancor flour (by Welsh & Sons); 3rd, J. R. Walsh, caddy of tea (by W. D. Stroud & Son).

100 Yards' Race—Open to the bookkeepers and salesmen, retail grocery trade only.—1st, F. M. Douse, Silver cup (by Bovril Fluid Beef Co.); 2nd, M. O'Brien, gold medal (by Leonard & Sons);

3rd, L. E. Pickard, case lime juice (by Evans & Son, Limited).

100 Yards' Race—Open to drivers and storemen, retail grocery trade only.—1st, M. Dowse, box Eclipse soap (by John Taylor & Co.), 2nd, M. Hough, 1 dozen tapioca (by Howe McIntyre); 3rd, M. Barry, bag of flour (by M. Paquette).

75 Yards' Race—Open to sons of grocers or their employes, 10 years or under.—1st, R. Walsh, prize valued at \$2 (by L. A. Clouthier); 2nd, J. Manning, silver cup (by Herron & Co.); 3rd, E. Farrell, 10 lb. candy (by J. Bird).

Running Hop, Step and Leap—Open to all connected with the trade.—1st, McBride, box Vienna baking powder (by S. H. & A. S. Ewing); 2nd, Browden, box cigars (by P. Burdette); 3rd, Cowan, box macaroni (by Foreign Cheese Co.).

200 Yards' Race—Open to city travelers, wholesale grocery trade only.—1st, R. Carignan, walking stick (by Jos. Tetley); 2nd, A. E. Landry, traveling bag (by D. H. Rennoldson); 3rd B. Carignan, umbrella (by Marrotte & LeBlanc).

$\frac{1}{2}$  Mile Race—Open to bread and biscuit drivers only.—1st, J. Brynet, gold medal (by C. Robillard); 2nd, W. Walsh, box soap (D. Morton & Co.); 3rd, A. Gohier, barrel Village biscuits (L. Larue).

$\frac{1}{2}$  Mile Race—Open to ale and ginger ale drivers.—1st, J. McEntee, case of corn starch (by St. Lawrence Starch Co.); 2nd, A. Racine, box soap (by D. Morton & Co.); 3rd, A. Malchy, box washing powder (by The N. K. Fairbank Co.).

$\frac{1}{2}$  Mile Race—Open to all travelers connected with the trade.—H. N. Cowan, gold medal (by S. H. Ewing); 2nd, F. D. Hugh, box tea (by Salada Tea Co.); 3rd, A. Duncan, 15 lb. B. R. Tea (by Blue Ribbon Tea Co.).

200 Yards' Race—Open to bookkeepers and salesmen of wholesale fruit and provision business.—1st, T. McBride, silver cup (by Kenneth Campbell); 2nd, S. Brown, hair brush (Normand France); 3rd, G. A. Trepanier, four dozen dressing (American Dressing Co.).

75 Yards' Race—Open to young ladies, daughters of grocers and their employes.—1st, A. Brodoin, silver biscuit jar (by Laing Mfg. Co.); 2nd, Ade. Repenerary, silver jelly dish (by Laing Mfg. Co.); 3rd, E. Picard, box chocolates (by D. J. Perrin & Co.).

Fat Man's Race—100 yards—Open to bona fide grocers, wholesale and retail, 200 lb. or over.—1st, E. Beaudoin, carving set (by Laing Mfg. Co.); 2nd, W. Robidoux, tub butter (by Loynachan & Scriver); 3rd, C. Creely, four dozen dressing (by American Dressing Co.).

75 Yards' Race—Open to married ladies.—1st Mrs. White, box sweet biscuits (by D. S. Perrin & Co.); 2nd, Mrs. Dupuis, box Sterling sodas (by D. S. Perrin & Co.); 3rd, Mrs. Germain, box coffee (Marrotte, Le Blanc & Co.).

100 Yards' Race—Open to all bona fide retail grocers.—1st, E. P. Lalonde, prize valued at \$15 (by Montreal Biscuit Co.); 2nd, H. Thirion, silver teapot (by Hudson & Orsali); 3rd, J. E. Hutton, one dozen Oxol (by Oxol Fluid Beef Co.).

100 Yards' Race—Open to grocers and members of committees, exclusive of chairmen.—1st, J. Hutton, silver water pitcher (by D. C. Bross); 2nd, E. Lansee, two pastel paintings (by Christie, Brown & Co.); 3rd, J. P. Dixon, one pastel painting (by Christie, Brown & Co.).

100 Yards' Race—Open to chairmen of committees.—1st, E. W. Farrell, gold watch (by L. H. Wilson); 2nd, L. Picard, clock (by John Barry & Son); 3rd, F. Begouette, picture frame (by Christie, Brown & Co.).

150 Yards' Race—Open to young men, sons of grocers or their employes, under 18 years of age.—1st, F. M. Dowse, one silver cruet (by J. L. Cassidy Co., Limited); 2nd, M. O'Brien, prize (by L. A. Clouthier); 3rd, A. O'Brien, one cloth brush (by Meakins & Co.).

75 Yards' Race—Open to boys under 15.—1st, A. O'Brien, silver cup (by Irwin Harris); 2nd, A. Langlois, hair brush (by Boeckh Bros. & Company); 3rd, J. Broden, one dozen Vernis Militaire (by H. Jonas Co.).

Potato Race—Open to all connected with the trade, wholesale and retail.—1st, J. Broden, box Babbitt's soap (by W. H. Dunn); 2nd, J. Hutton, box Babbitt's soap powder (by W. H. Dunn); 3rd, C. P. Lalonde, dozen Vernis Militaire (by H. Jonas).

Consolation Race—1st, E. A. Roleau, silver fruit basket (by Christie, Brown & Co.); 2nd, J. McIntyre, silver fruit stand (by Christie, Brown & Co.); 3rd, H. Warren, four dozen Boulevard dressing.

Tug-of-war between teams representing retail grocery clerks and wholesale grocery travelers; 12 men on each side, won by the retail grocery clerks, winning two pulls out of three. Names of the winning team are: T. Elliott, B. O'Connell, P. Broden, M. Barry, A. Keys, C. Desjardins, C. Valois, McIntyre, M. O'Brien, M. Labelle, M. Hough, C. Roleau. Six mirrors and six traveling bags, donated by Chase & Sanborn.

Tug-of-war between teams representing the Grocers' Association of the east and west ends of the city, won by the westenders—Messrs. Creely, Bodoine, H. Poirier, J. E. Manning, A. W. Farrell and A. D. Fraser. Six quadruple plated cake baskets, donated by The Pure Gold Manufacturing Co.

Marshall Bros. have leased the Dumfries, Ont., mills, and will engage extensively in the manufacture of flour and feed.

**POPULARITY**

is the proof of merit, and no brand has ever achieved popularity so quickly as

**EMPIRE****SMOKING TOBACCO**

In 5, 10 and 15c. Plugs.

**EMPIRE costs you only 36 cents, and pays a good profit.****EMPIRE is well advertised.****EMPIRE is selling well in almost every store from Halifax to Dawson City.****EMPIRE is A BIG PLUG FOR LITTLE MONEY.**

Made by

**THE EMPIRE TOBACCO CO.**

LIMITED

**MONTREAL, QUE.**



# STARCH

# GLUCOSE

# SYRUP

Our new plant, fitted with all modern improvements, is being rapidly pushed to completion. All departments will have a capacity practically double that of last year. Increased capacity in the **STARCH** department, more than sufficient to supply all the requirements of the trade, will be in working order in August. The new **GLUCOSE** and **SYRUP** works, with more than **DOUBLE** the capacity of the buildings destroyed by fire, will be ready for business some time during the Fall.

## The Edwardsburg Starch Company

WORKS - CARDINAL, ONT.

LIMITED

53 Front Street East  
TORONTO

164 St. James Street  
MONTREAL

**ESTABLISHED 1858.**

# DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

<p><b>TODHUNTER MITCHELL &amp; CO.'S</b></p> <p>Excelsior Blend..... 0 32 Jersey "..... 0 29 Rajah "..... 0 20 Old Government Java..... 0 28 Maracaibo..... 0 18 West India..... 0 16 Rio, choice..... 0 12</p> <p><b>CLOTHES PINS.</b></p> <p><b>BORCKH BROS. &amp; CO.</b></p> <p>Clothes Pins (full count), 5 gross in case, per case..... 0 75 4 doz. packages (12 to a case)..... 0 99 6 doz. packages (12 to a case)..... 1 20</p> <p><b>EXTRACTS.</b> per doz.<sup>2</sup></p> <p><b>P. G. FLAVORING EXTRACTS</b></p> <p>8 oz. Glass Stopper bott..... \$6 00 4 oz. "..... 4 00 8 oz. Plain bottles..... 5 00 4 oz. "..... 3 00 2 1/2 oz. Cabinet bottles..... 2 00 2 oz. Bottles..... 1 80 1 oz. "..... 1 20 Per gallon..... 7 00 Per pound..... 1 00</p> <p><b>HENRI JONAS &amp; Co.</b></p> <p>Per gross.</p> <p>1 oz. London Extracts..... \$6 00 1 oz. " (no corkscrews)..... 5 50 2 oz. "..... 9 00 1 oz. Spruce essence..... 6 00 2 oz. "..... 9 00 2 oz. Anchor extracts..... 12 00 4 oz. "..... 21 00 8 oz. "..... 36 00 1 lb. "..... 70 00 1 oz. Flat "..... 9 00</p>	<p>2 oz. Flat, Anchor extracts..... 18 00 2 oz. Square "..... 21 00 4 oz. " (corked)..... 36 00 8 oz. " "..... 72 00</p> <p>Per doz.</p> <p>4 oz. " glass stop extracts..... 3 50 8 oz. " "..... 7 00 2 1/2 oz. Round quintessence extracts... 2 00 4 oz. Jockey decanters "..... 3 50</p> <p><b>FOOD.</b></p> <p>per doz.</p> <p>Robinson's Patent Barley, 1/2 lb. tins.. 1 25 " " " 1 lb. tins.. 2 25 " " Groats, 1/2 lb. tins.. 1 25 " " " 1 lb. tins.. 2 25</p> <p><b>JAMS AND JELLIES.</b></p> <p><b>SOUTHWELL'S GOODS.</b> per doz.</p> <p>Frank Magor &amp; Co., Agents.</p> <p>Orange Marmalade..... 1 50 Clear Jelly Marmalade..... 1 80 Strawberry W. F. Jam..... 2 00 Raspberry "..... 2 00 Apricot "..... 1 75 Black Currant "..... 1 85 Other Jams, W. F. .... 1 55 Red Currant Jelly..... 2 75</p> <p><b>P. G. JELLY POWDER.</b></p> <p>Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.</p> <p><b>P. G. ICINGS.</b></p> <p>Chocolate, 2 doz. cases \$1.25 per doz.</p> <p>Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.</p>	<p><b>T. UPTON &amp; CO.</b></p> <p>Raspberry, Strawberry, Red Currant, Pineapple.</p> <p>1-lb. glass jars, 2 doz. in case, per doz \$1 00 5-lb. tin pails, 8 pails in crate, per lb. 0 06 1/2 7-lb. wood pails, 6 " " 0 06 3/4 14-lb. wood pails, per lb. 0 06 1/2 30-lb. " " 0 06 3/4</p> <p><b>LICORICE.</b></p> <p><b>YOUNG &amp; SMYLYE'S LIST.</b></p> <p>5-lb. boxes, wood or paper, per lb.... \$0 40 Fancy boxes (36 or 50 sticks) per box.. 1 25 " Ringed" 5 lb. boxes, per lb..... 0 40 " Acme" Pellets, 5 lb. cans, per can... 2 00 " Acme" Pellets, fancy boxes (40) per box..... 1 50 Tar, Licorice and Tolu Wafers, 5 lb. cans, per can..... 2 00 Licorice Lozenges, 5 lb. glass jars.... 1 75 " 5 lb. cans..... 1 50 " Purity" Licorice, 200 sticks..... 1 45 " " 100 sticks..... 0 73 Dulce, large cent sticks, 100 in box... 0 75</p> <p><b>MUSTARD.</b></p> <p><b>COLMAN'S OR KEEN'S.</b></p> <p>D. S. F., 1/4 lb. tins, per doz..... \$1 40 " 1/2 lb. tins, "..... 2 50 " 1 lb. tins, "..... 5 00 Durham, 4 lb. jars, per jar..... 0 75 " 1 lb. "..... 0 25 F. D., 1/4 lb. tins, per doz..... 0 85 " 1/2 lb. tins..... 1 45</p> <p><b>BAYLE'S PREPARED MUSTARDS.</b></p> <p>1/2-lb. jars 1-lb. jars</p> <p>Horseradish..... per doz., \$1 20 \$1 75 English Sandwich..... " 1 20 1 75 Mustard (with fine herbs) " 1 20 1 75 Packed in our self-sealing half and one-pound jars, two dozen in a case.</p>	<p>English Sandwich Mustard, Mustard (with fine herbs)</p> <p>Bbls. Half 10-gal. 5-gal. 1-gal. 50c. Bbl. Kegs. Kegs. Jugs. 55c. 60c. 65c. 70c.</p> <p><b>JONAS' FRENCH MUSTARDS.</b></p> <p><b>HENRI JONAS &amp; Co.</b> Per gross</p> <p>Pony size..... \$7 50 Imperial, medium..... 9 00 Imperial, large..... 12 00 Tumblers..... 12 00 Mugs..... 13 20 Pint jars..... 18 00 Quart jars..... 24 00</p> <p><b>MINCE MEAT.</b></p> <p>Wetthey's Condensed, per gross, net \$11 49 per case of 3 doz., net..... 2 85</p> <p><b>ORANGE MARMALADE.</b></p> <p><b>T. UPTON &amp; CO.</b></p> <p>1-lb. glass 2 doz. case, per doz. \$1 00 7-lb. pails 6 pails in crate, per lb. .... 0 07 1/2 Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz..... 1 3</p> <p><b>PICKLES---STEPHENS'</b></p> <p><b>A. P. TIPPET &amp; Co., AGENTS.</b></p> <p>Patent stoppers (pints), per doz. .... 2 30 Corked (pints), "..... 1 10</p> <p><b>SODA.---COW BRAND</b></p> <p><b>DWIGHT'S</b></p> <p>Case of 1 lbs. (con- taining 60 pkgs.) per box, \$3.00 Case of 1/2 lbs. (con- taining 120 pkgs.), per box, \$3.00. Case of lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00 1 lbs. and 60 1/2 lb. packages per box, \$3.00 Case of 5c. pkgs (containing 96 pkgs) per box, \$3.00.</p>
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Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

## "Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

**THE HOME CAKE CO.**  
GUELPH, ONT.

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THE BEST

**PICKLE PACKAGES**  
**PAINT PACKAGES**  
**SYRUP PACKAGES**

are manufactured by  
The Wm. Cane & Sons Mfg. Co'y, Limited  
Newmarket, Ont.

Selling Agents:  
**Boeckh Bros. & Company**  
TORONTO, ONT.

# Soap

"IMPERIAL" and  
"SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

## BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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**CANADIAN PRESS CLIPPING BUREAU,**

505 Board of Trade Bldg., MONTREAL, QUE.  
Telephone Main 1255.

26 Front St. West, Toronto. Telephone 2148.

## IF A SATISFIED CUSTOMER . . .



is a good asset, grocers should not rest until they have sold a trial package of

**DWIGHT'S**  
**COW BRAND SODA**

to every one who deals with them.

John Dwight & Co., Toronto and Montreal.  
Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec, P.Q.  
St. John's, Nfld.

Georgia Peaches. California Fruit. Watermelons.

Our first car Peaches will arrive Monday. Lemons, Bananas, and Oranges in big demand. Send us name and address for weekly quotations. Our prices are the lowest.

**WHITE & CO., 64 Front St. Eas, TORONTO.**

**OUR SPECIALTIES!** FANCY BANANAS.  
" LEMONS and ORANGES.  
" PINEAPPLES.  
AT RIGHT PRICES.

**HUGH WALKER & SON**

Wholesale Fruits, GUELPH, ONT.

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**  
*GRIMBLE & CO., Limited, London, N.W., Eng.*

# WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,  
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the first package will insure their buying it from you regularly.

Manufactured by

**THE EXPRESS ROLLER MILLS**

WM. MACK, Proprietor

CORNWALL, ONT.

**DON'T PAY FREIGHT**  
**ON WATER**

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

**SEYLER, SANDERSON & CO.**  
28 Wellington St. West, TORONTO

Agents for **HEINRICH FRANCK SOHNE & CO.**  
German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

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The

**DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO



# Boston Laundry Starch...

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

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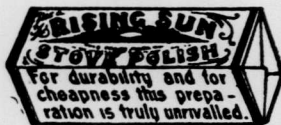
**THE F. F. DALLEY CO., Limited, - Hamilton.**

**SOAP**



Gloriola Soap, per gross ..... 12 00  
Straw Hat Polish, per gross ..... 10 20

**STOVE POLISH.**



Rising Sun, 6-oz. cakes, 1/2 gross bxs. \$ 8 50  
Rising Sun, 3-oz. cakes, gross bxs ..... 4 50  
Sun Paste, 10c. size, 1/4 gross boxes... 10 00  
Sun Paste, 5c. size, 1/4 gross boxes... 5 00



No. 4-3 dozen in case, per gross .. 4 80  
6-3 dozen in case " " .. 8 40

**STARCH.**

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb  
No. 1 White or Blue, 4-lb. cartons 0 05 1/2  
No. 1 " " 3-lb. " 0 05 1/2  
Canada Laundry ..... 0 04 1/2  
Silver Gloss, 6-lb. draw-lid boxes 0 07  
Silver Gloss, 6-lb. tin canisters... 0 07  
Edwards'g Silver Gloss, 1-lb. pkg. 0 07  
Kegs Silver Gloss, large crystals 0 06  
Benson's Satin, 1-lb. cartons..... 0 07 1/2  
No. 1 White, bble. and kegs..... 0 04 1/2  
Benson's Enamel, per box..... 3 00

Culinary Starch—  
Benson & Co.'s Prep. Corn..... 0 06  
Canada Pure Corn..... 0 04 1/2  
Rice Starch—  
Edwardsburg No. 1 white, 1-lb. cart. 0 09  
Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 07 1/2

**KINGSFORD'S OSWEGO STARCH.**



SILVER- 40-lb. boxes, 1-lb. pkgs. 0 08  
GLOSS ( 6-lb. boxes, sliding covers  
(12-lb. boxes each crate) 0 08 1/2

PURE—40-lb. boxes 1-lb. pack..... 0 07  
" 48-lb. " 16 3-lb. boxes.. 0 07  
For puddings, custards, etc.

OSWEGO } 40-lb. boxes, 1-lb. }  
CORN STARCH } packages..... 0 07 1/2

ONTARIO } 38-lb. to 45-lb. boxes, }  
STARCH } 6 bundles ..... 0 06

STARCH IN } Silver Gloss..... 0 07 1/2  
BARRELS } Pure ..... 0 08 1/2

BEE STARCH.  
Cases, 64 pkgs. 48's ..... \$5.00  
1/2 Cases, 32 pkgs. 24's ..... 2.50  
Packages 10c. each.



Cases, each 60 1-lb..... 0 35  
" " 60 1/2-lb..... } 0 35  
" " 30 1-lb..... }  
" " 120 1/2-lb..... } 0 36



LUDELLA CEYLON, 1's AND 1/2's PKGS.

**TEAS.**



SALADA CEYLON.  
Wholesale. Retail

Brown Label, 1's..... 0 20 0 25  
" " 1/2's ..... 0 21 0 26  
Green Label, 1s and 1/2's..... 0 22 0 30  
Blue Label, 1s, 1/2's and 1/4's... 0 30 0 40  
Red Label, 1s and 1/2's..... 0 36 0 50  
Gold Label, 1/2's..... 0 44 0 60



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c..... 0 19  
" " 1/2-lb., " " ..... 0 20  
Blue Label, retail at 30c..... 0 22  
Green Label " 40c..... 0 28  
Red Label " 50c..... 0 35  
Orange Label, retail at 60c..... 0 42  
Gold Label, " 80c..... 0 55

**CROWN BRAND**

Wholesale Retail  
Red Label, 1-lb. and 1/2's..... 0 35 0 50  
Blue Label, 1-lb. and 1/2's.... 0 28 0 40  
Green Label, 1-lb..... 0 19 0 25  
Green Label, 1/2's..... 0 20 0 25  
Japan. 1's..... 0 19 0 25

**TOBACCO.**

THE EMPIRE TOBACCO CO., LIMITED.

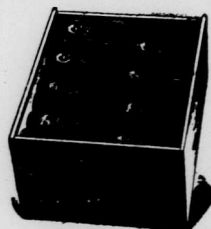
Smoking—Empire, 3s, 4 1/2's and 9s... 0 36  
Royal Oak, 2 x 3, Solace, 8s ..... 0 52  
Something Good, 7s..... 0 53  
Chewing—Currency, 13 1/2 oz. bars, spaced 9s..... 0 39  
Currency, 6s and 10s ..... 0 39  
Old Fox, Narrow 10s ..... 0 44  
Snowshoe, 10 1/2 oz. bars, spaced 8s 0 44  
Snowshoe, pound bars, spaced 6s.. 0 44  
Snowshoe, 2 1/4, 6s ..... 0 44

**WOODENWARE.**

BOECKH BROS. & COMPANY.

Washboards Leader Globe ..... 1 55  
" Improved Globe..... 1 70  
" Standard Globe ..... 1 80  
" Bold Back Globe ..... 1 90  
" Jubilee (perforated)... 2 45  
" Crown..... 1  
F.o.b. Toronto.  
Matches, Kodak, per case (10 gross in case)..... 3 50

# LICORICE..




We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

OUR LATEST NOVELTY—  
BLOW PIPES, 300 TO BOX  
Styled, TRIPLETS.

**YOUNG & SMYLIE**  
Established 1845. BROOKLYN, N.Y.

THE  
 WILSON  
 SCALES  
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