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Vol. IV.

VICTORIA, B. C., TUESDAY JUNE 12, 1894

No. 14

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Baby Carriages.

Immense variety of new styles with Parosol, Hood or Canopy Tops. Latest improvements and of best makers only.

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A trial will convince users of its superiority.

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Delta Canning Co's Maple Leaf Brand. Laidlaw & Co's Dominion Brand. Wellington Packing Co., Wellington Brand. Harlock Packing Co's Harlock Brand.

### NORTHERN AND SKEENA RIVER:

Wannuck Packing Co., Rivers Inlet, Clipper Brand.
Standard Packing Co., Skeena River, Neptune Brand.
Skeena Packing Co., Skeena River, "Diamond C" Brand.
Lowe Inlet Packing Co., Lowe Inlet, "Diamond C" Brand.
Consede Packing Co., Near Piver, Cascade Brand. Cascade Packing Co., Naas River, Cascade Brand.

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Tin Plates, Portland Cement, Etc.
British Columbia Salmon:—Ewen & Co., "Lion."
"Bonnie Dundee"; Bon Accord Fishery Cos
Consuls"; Candaian Pacific Packing Co.
"Flagship" brand.

#### TRADE AND COMMERCE

COMMERCIAL JOURNAL OFFICE. Tuesday Morning, June 12.

#### VICTORIA.

Trade generaly is quiet. The arrivall of the ss. Arawa created a little stir among the importing houses which handle Australian and Hawaiian products, of which fair shipments were received.

There is still no connection with the upper country, and orders are waiting in warehouses until the C.P.R. opens up for to make shipments. Merchants are reported not purchasing beyond trade requirements, no matter what inducements are offered them. All classes of merchandise are low in price, and some are lower than has been known for a long time. Collections continue to be reported tight. The banks have plenty of money, but there is a lack of demand from approved mercantile and manufacturing sources, the same condition being noticeable all over the country, and, to a certain extent is accountable for the present state of depression.

The Vancouver News-Advertiser says: "As might only be expected seeing that Vancouver is to all intents and purposes completely isolated from the rest of the world, business is very quiet, and is now confined just to this city and New Westminster. Collections are slow and hard to make, and hotel men and others who hoped to do some business with tourists are complaining loudly. The number of unemployed men around town has been greatly reduced during the last few days as the C. P. R. have engaged almost every man applying for work. The repairs to the line will take a long time to complete, and thus steady employment will be found for many for some months to come. It is thus another case of an ill wind that blows nobody any good.' The lumber trade is good just now, and there are no less than 11 ships loading here at the present time. The Hastings mill is running day and night and the Moodyville mill is running 15 hours a day. For reasons mentioned above, wholesale business is quiet here at present. Prices are firm and in some line an advance is reported owing to a scarcity.'

#### GROCERIES AND PROVISIONS.

California butter shows a decline of 1c. and cheese is quoted ic lower than last Wilson Bros. expect a carload of eastern creamery to arrive this week via N. P. R'y, which they quote at 24c for round lots and 25c for single tubs. There are, it is said, a couple of their cars of eastern creamery butter tied up on the C. P. R., also two cars of meats and lard. These goods are, however, in refrigerator cars, and, if kept iced, are expected to arrive in good condition. Whether the consignees will accept it on arrival is, however, open to question.

#### Jobbers onote:

nooders quote.					
Valencia raisins.	per lb	\$ 7	æ	3	0
Malaga raisins	per box	3 00	œ	3	25
Currants (barrels)	pei lb	5	6		5}
" half bbls	.per lb	5	@		6
" (cases)	per lb	5}	Œ		7
Sultana raisins	per 1b	8	Ø		10
Taragona almonds	per lb	14	Œ		18
Grenoble walnuts	per lb	14	Œ,		18
Filberts .	per lb	114	úe		11

Dairy produce is quoted:	
	- 11
Butter-Eastern Creamery, tubs	1
Manitoba dairy 00 @ 00	1:
California creamery 25 & 26	I
California creamery 25 @ 20	
California rolls	
California	5
Cheese—Canadian, b	-16
Oregon eggs, per doz 00 @ 00	[
Oregon eggs, per doz	1
Smoked meats and lard are quoted:	Ι.
Hams 131 @ 11	Ho
Breakfast bacon         11½ @ 15           Short rolls         11 @ 12           Dry Salt, long clear         10½ @ 11	1
Short rolls	١ı
Dry Salt, long clear 104 @ 11	١.
Backs 131 @ 13	١İı
Pure Lard, 2008, pails 12 @ 13	١,
" " 100s, tins 12 @ 13	İ
" " 50bs " 124 @ 13	
" " 3ns " 12] @ 13	ild
Lard Compound, 10 hs 103 @ 00	
" 2016s 101 @ 00	
	1 -
3 68 11 67 00	٠,٠
Sugar-Jobber's prices harrels an:	ıj:
kegs in each case being to higher:	
Dry Granulated (China).	
Dry Granulated (China) 5 Extra C, China 4 China, yellow 4	
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China, yellow 4	٠,
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Dry Granulated (B. C. Refinery) 5	
Petro C	1 0
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#### FLOUR AND FFED.

Lard compound (tierces)

3-lb " ..... 0 13}

. ... . 0 10

Although there was a decline in Manitoba flours announced last week, the fact that no new supply of Manitoba Hungarian can very well arrive here on account of the blockade of traffic on the C.P.R., keeps the market steady. Stocks may be said to be limited. Shipments of Spokane and Oregon flour are arriving, and immediate wants are supplied. The flo ds in Oregon have, it is said, for the time being cut Portland off from the upper country in which the principal mills are located. Quotations are steady and unchanged.

The Ogilvie Milling Co. quote their celebrated brands of Manitoba flours in car lots, on wharf in Victoria, as follows; Ogilvio's Hungarian . . .

Op. 11 to 5 11 to 15 to	
" Strong Bakers	3 80
The Columbia Flouring Mills	quote
Enderby flour in carload lots on	wharf
in Victoria:	
Premier	\$3 90
XXX	3 75
Strong Bakers or XX	3 30
Superfine	3 05
The Victoria Roller Mills quote V	ictoria
flour in 10-bbl. lots at the mills as fe	ollows:
Delta	S1 00
Victoria XXX	4 00

Jobbers' quotations to the trade are:

Delta, Victoria mills \$ 4 25 @ 0 00
Lion, " " 1 25 @ 0 00
XXX 4 25 @ 0 00
Premier, Enderby mills 4 25 @ 0 00
XXX " " 4 10 66 0 00
XX " " 3 65 6 0 00
Superfine, " " 3 40 @ 0 00
Ogilvio's Hungarian 4 10 @ 0 00
Strong Bakers 4 25 @ 0 00
H. B. C. Fort Garry Hungarlan. 1 40 @ 0 00
Strong Dakers 4 25 @ 0 00
Oak Lake Patent Hungarian . 4 40 @ 0 00
" Strong Bakers 1 25 @ 0 00
Regina Hungarian 1 10 00 0 00
" Strong Bakers
Benton County, Oregon 3 85 % 0 00
Portland Roller 3 85 @ 0 00
Snowflake 3 85 @ 0 00
Wheat, per ton 27 50 @ 30 00
Oats
Oil cake meal
Chop feed—California 30 00 @ 60 00
Shorts 25 00 @ 30 00
Bran
National Mills oatmeal
roned outs 3 00 er 0 00
" split peas 3 50 @ 0 00
" pearl barley 4 50 @ 0 00
" Chop feed 25 00 @ 27 00
California oatmeal 3 75 @ 0 00
California rolled oats 3 75 @ 0 00
Corn, whole per ton 37 50 @ 40 00
Feas, field per ton 50 0) @ 60 00
Commeal
Cornmeal-feed per ton 40 00 @ 00 0
Hay, per ton, 15 00 @ 18 00
Straw, per bale 1 00 @ 0 00
RICE.

The Victoria Rice Mills quote wholesale: Japan rice, per ton..........\$ 75 00 @ 80 00 Best China rice " . .... 80 00 @100 00 Chinarice No. 1 " ..... 68 00 @ 70 00 Rice flour ..... 70 00 Broken rice " ..... 17 50 Rice Meal

### FRUITS AND VEGETABLES.

The ss. Arawa arrived Sunday evening with a small quantity of pineapples, Australian oranges, lemons and apples, and about 240 crates of bananas for this port and a fair shipment for Vancouver. The supply of bananas is limited and they are held firm at about previous quotations. The fruit arrived in good condition. Australian lemons are quoted at \$2.25, and oranges at \$2; pineapples from \$2.50 to \$3.50 per dozen. California navals are nearly out of season and their place is being taken by Mediterranean sweets and St. Michael's brands.

Jobbers' quotations for fruits are as fol lows :-

101101	
Oranges-California navels 3 50 @	4 50
" seedlings 2 50 @	3 75
Mediterranean sweets. 3 50 @	0 00
St. Michael's 3 50 @	0 00
Australian 2 00 @	0 00
Lemons-California 3 25 @	4 25
Australian 2 25 @	0 00
Pineapples 2 50 @	3 50
Bananas-New Orleans 2 75 @	0 00
" Honolulu erates 2.75 @	3 00
" . bunches 2 00 @	0 00
Cherries 1 00 @	0 00
Apples, Australianbxs 2 75 @	0 00
Cocoanutsper 100 8 00 @	9 00
Strawberries, per crate of 21 0 00 @	3 50
Apricots 1 50 @	1 65
Vegetables are quoted:	- 00
Potatoes per ton 20 to @	95.00
Onions—Red per ton 20 to @	س س بر
Smons—rectper to 1; (c)	15

Cabbage ...... . .....per lb Asparagus......per box 1 75 @ Peas..... per box 2 00 @

New potatoes.... per 1b

#### LUMBER.

There is almost nothing to report this week. There have been no new charters and no cargoes have sailed for foreign ports. The ship Borrowdale was towed to Vancouver last week and when fluished discharging balance of general cargo will load lumber at Moodyville for Valparaiso, for orders, Pisagna range at 40s. The ship Benmore, which had nearly finished loading at Sayward mill, for Adelaide, was unfortunate in going ashore at Macaulay Point, Friday evening, while being towed around to Esquimalt, where it was the intention of loading the balance of her cargo. She is now being discharged and will be docked and repaired. The full extent of the damages is not yet known.

The following vessels are loading lumber at British Columbia po: ts for foreign: At Moodyville Mill-Br. ship Largo Law, 1,597 tons, for Valparaiso, f. o.; Br. bk Gainsberough, 985 tons, for Melbourne; Am. schr. Wm. Bowden, 727 tons, for Sydney; Ital. bark Elisa, 915 tons, for Valparaiso. Br. ship Borrowdale, 1,197 tons, for Val-paraiso for orders. At Hastings Miil Br ship Astoria, 1,335 tons, for Queenstown for orders; Br. barkentine Xantippe, 909 tons, for Queenstown f.o. Br schr Grace Haiwar, 1,750 tons, for Qu enstown for orders. Am. Am. back Olympie, 1,412 tons, for Callao direct. Nic. bark Din Carlos, 691 tons, for Noumen, New Caledonia; Am. bark Hesper, 663 tons, for Sydney; Br. bark Villalta, 866 tons, for Adeande; Am. bark Southern Chief, 1,219 tons, for Sunta Rosatia. At Sayward M.II, Victoria-Br. ship Benmore, 1,460 tons, for Adelaide, At Vesuvius Bay-Am. ship Guardian, 1,073 tons, for Santa Rosalia. Total, 15 vessels, 16,803 tons.

The following are the current city quotations, net in yard: Rough, \$8.00 per Mft; rough clear. \$14; ship lap, \$10: tongue and groove flooring, 4 in. No. 1, \$16; do. 4 in. No. 2, \$12; do. 6 in. No. 1, \$15; do. 6 in. No. 2. \$11; rustic, No. 1, \$15; to afford. do. No. 2, \$11; surfaced, \$15; shingles, \$2; lath, \$1.75.

Quotations for Douglas Fir Lumber in cargo lots for foreign shipment: Rough Merchanta le, ordinary sizes, in

lengths to 40 feet inclusive, per M feet .. \$ 8 00 Deck plank, rough, average length, 35 feet

per M	19	00
Dressed T. and G. flooring, per M	15	0ΰ
Pickets, rough per M	8	00
Laths, I feet 6 in, per M	1	93

#### FOREIGN COAL SHIPMENTS.

The following are the shipments for the week ending June 9:

NEW VANCOUVER COAL CO. SHIPPING.

iate	. Vessel and Destination.	Tons.
	J. B. Brown, ship, San Francisco	2,133 25
5.	Sca Lion, str., Port Townsend	25
5.	Tacoma, str., Port Townsend	42
j,	Wanderer, str., Port Townsend.	46
5.	Bundateer, bk., San Francisco	1,444
5.	Montserrat, str., San Francisco.,	1.480
8.	Tyce, str., Port Townsend	112
8.	Wanderer, str., Port Townsend	42
T	otal	5.694

The Australian delegates were on their arrival here by the Arawa received by the members of the Board of Trade and shown all the hospitalities possible to extend to and fittings formerly owned by M. C. them.

#### PROVINCIAL TRADE NOTES.

Robertson & Co's. Saltery at Terra Nova is nearing completion.

It is reported that President Cleveland has nominated Mr. W. P. Roberts to succeed the Hon. Levi W. Myers, as Consul at Victoria.

R. B. Ellis, has been appointed manager for British Columbia of the Manufacturers Life Insurance Company, with headquarters at Vancouver.

Messrs. Munn's alteration and addition to their cannery is about finished. It has now the largest amount of floor space of any cannery on the Fraser River.

The Brackman & Ker Milling Co., L'td., have bought out the B. C. Milling and Feed Company, of New Westminster, of which Messrs. Batchelor & Quine were the promoters. The purchase includes the mill building, plant, wharf and warehouse. The new owners have taken possession and will continue running the mill.

R. P. Rithet & Co. received a letter from Hakodate, Japan, last Sunday, announcing that the schooner Umbrina had a catch of 1,400 sealsking and the Anaconda 297. Captain Turpel received a letter from the Sadie Turpel, dated May 16. At writing the Turpel had 1,009 skins, and she reports the Mermaid with 1,200, Vera 700, Enterprise 700 and Carlotta G. Cox 550.

The Deputy Commissioner of Labor Statistics has recently announced that the intention of the Government is to have a Royal Labor Commission to collect official data bearing on the labor question, and he therefore has asked the different trades organizations to lend their assistance by preparing questions or resolutions for the use of the commissioner. This is an eminently wise policy for the deputy to pursue and there can be no doubt that he will receive all the assistance that it is possible

#### BUSINESS CHANGES.

Brown Bros., grocers, Victoria, have closed out.

P. Dunn has opened a tailoring business at Vancouver.

R. Porter & Sons, butchers, Victoria, have opened a branch at Duncans.

J. C. Douglas, wholesale liquors, Vancouver, has con menced business again.

W. A. McIntosh & Co., butchers, Vancouver, have opened a branch at Steves-

H. J. Robie, formerly of Vancouver, has opened a merchant tailoring business at Nanaimo.

Miss Hanafin's business and affairs at Vancouver have been taken possession of by her creditors.

W. L. Davis, grocer, Vancouver, has resumed business after a somewhat lengthy interruption.

The Trescott Packing Co., fish exporters, New Westminster, have sold out to the Fraser River Fish Co.

1. W. Carter has purchased the bar Brown, in the Duck building, Victoria.

#### CHIEF JUSTICE BEGBIE DEAD.

Chief Justice Begbie died Monday evening, at the advanced age of 75 years.! His death will be universally regretted throughout the Province.

The cargo of the Arawa consisted of 1,700 tons of general freight, made up largely of fruits, meats, wines, and the products of the southern islands.

A useful mustard pot has been invented in Germany, by which the untidy spoon is dispensed with, the mustard being ontained by pressure on a spring, the opening being automatically closed on release of the spring.

The Northwestern Steamship Co. will put the new steamship Rosalie into regular service shortly between Seattle and Victoria, in connection with the Great Northern Railway. The Rosalie is a propeller steamer and will be expected to make 20 knots per hour. She has also two masts which are schooner-rigged. The cabin is panneled with California sycamore in natural finish. The sash lights are of plate glass. The bar room, which is 16 feet long, was finished in California redwood at an expense of \$1,500. It is expected that the Rosalie will be on her regular service next week.

The Sydney, N.S.W., Trade Review of May 11 says: "We wrote via Suez on 27th ult., recording a better tone in business circles, and are pleased to be able to state that the improved feeling then manifested has continued. The markets, however, are still dull, but the hopelessness which so long characterized them seems to have disappeared, and confidence is more and more apparent in every branch of trade. Transactions are entered upon with caution, but without that terrible feeling of distrust which caused enquiries to be made. as to the standing of customers of repute, even when the amount involved was of quite a trivial character. In several lines, too, there is a firmer tone, and the position of stocks is being more closely scanned by importers than for many months past, so, that it is evident that confidence is being thoroughly re established. At the last half yearly meeting of the Bank of New South Wales-one of the banks which did not reconstruct-the Chairman of the Board of Directors, one of the keenest and oldest merchants in the colony, spoke out in no undecided tones of the growing confidence and amended prospects of the colony. His remarks, coming from one who usually has the credit of over caution, should carry great weight, and we trust his prognostications will be realized. The colony has gone through hard times, but renewed energy in the development of its resources has been forced upon it, and is already bearing good fruit. While in business circles there is an improvement, our Public Finances are far from satisfactory, and the Revenue returns show no elasticity. Certainly the month of April exhibits a slight increase of £1,066 over the corresponding month of 1893, but for the first four months of the year there is a decrease of £130,000 as compared with a similar period of 1893. The improved tone now gaining ground in private matters: may, and very likely will, react upon the revenue at no distant date."

# SAVE FUEL

-84-

COVERING

-YOUR-

Steam Pipes, Boilers

AND ALI

Heated Surfaces

WITH-

# MINERAL WOOL

Sectional Covering.

-BEST-

Fire-proof Non-Conductor at present known.

EASILY APPLIED.

Asbestos Goods

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VANCOUVER.

Manufacturers of

# Refined Sugars and Syrups

Of the highest quality.

## PRICE LIST.

(Applicable to lots of not less than 10 barrels or equal.)

SUGARS-Powdered, Icing and Bar, in bbls 6}c per lb.
Paris Lumps, in bbls, or 100 lb, bags 57e "
Granulated " " Ale "
Yellows according to quality "4ke to 4ke "
100-lb, kegs, & more; Half-bbls, & more; boxes, & v.ore.
SYRUPS -30-gat, bbls 24c per lb.
10-gal, kegs
5-gal. kegs\$2.00 each.
1-gal. tins
1.gal. tins 5.75 per case of 20.

Payment by Spot Cash. All prices subject to change without notice. Special terms for lots of 100 barrels and upwards.

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TO THE PUBLIC-We guarantee for our sugars absolute purity. Every dealer knows they are superior to any others in the market. Compare and decide for yourselves. When you ask for B. C. Sugar see that you get it.

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- BRITISH COLUMBIA.

MANUFACTURERS OF

# British Columbia Red Cedar Shingles, British Columbia Red Cedar Lumber

---OUR SPECIALTY:--

→ BEVEL CEDAR SIDING. ←

any have special machinery for the manufacture of cedar lumber and shingles, and s will do well to call at their office and get prices. Their shingles will lay more roof to the M than any other shingles made, the packs being tight and no vacant spaces in bundles

Mills at Port Moody, R. C.

Office: 30 Broad Street, Victoria, B. C.

A dispatch from the City of Mexico says: "All kinds of ramors are in circulation as to the intentions of the Mexican Government in connection with the question of the depreciation in silver. The next coupons on the foreign debt will be paid in full at maturity. There is no truth in the report that the Government contemplates increasing the import duties against the United States and England on the ground that both nations are opposed to silver. At the same time no reduction in taxation is possible, and some steps must shortly be taken with regard to the interest on the national debt unless the position of silver materially improves."

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formation concerning Patents tain them sent free. Also a catalical and scientific books sent free Patents taken through Mun special notice in the Scientific thus are brought widely before out cost to the inventor. This issued weekly, elegantly illustralergest circulation of any scien world. \$3 a year. Sample cop Building Edition, monthly, \$2 copies, 25 cents. Every number tiful plates, in colors, and plathouses with plans, enabling but houses, with plans, enabling but blates designs and excurse contra

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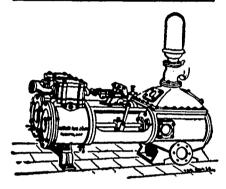
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75 WHARF STREET, VICTORIA.

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Clover Leaf Brand of Creamery Butter which was awarded the medal and diploma at the World's Fair, Chicago, 1863.

# **PUMPING** MACHINERY.



# DUPLEX OR SINI

WRITE FOR PRICES.

-0-

NORTHEY M'FG CO. LIMITED.

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CATALOGUE ON APPLICATION.

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# A Friend at Your

# Elbow.-THE DRY GOODS REVIEW

The "Dry Goods Review" is the only jour-nal in Canada published in the interests of the Dry Goods trade. It is full of hints on Ruying and Selling, Window Dressing, Store Management, etc., etc.

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RUSSIAN PURE. UNICORN PURE. THISTLE.

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## GENUINE ELEPHANT WHITE LEAD,

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Elephant Mixed Paints, Prism Mixed Paints. Victoria Mixed Paints. Elephant Enamels. Equal to any for decorating purposes.

Elephant Oil Wood Stains, Guaranteed superior to any brand made. Manhattan Buggy Paints.

These and other brands of ours are stocked by all dealers in the Province.

BUY THEM ONLY-BECAUSE

First, We guarantee the quality every time.

Second, they are always reliable.

DEPRESSION VS. ENTERPRISE.

An exchange notes that since the depression in all lines of trade, which began nearly a year ago, it has been, in the business world, simply a survival of the fittest. Business has been forced, and the rewards have gone to those who have had the energy and enterprise to reach out after them and deserve them. The business man who has been the persistent advertiser during these times is the man who has had the good sense to see and know that frequent appeals to the public pays, and he has profited by it accordingly He has reasoned engaciously that when trade is slack, what there is of it goes to those who have the courage and the energy and enterprise to ask for it. A merchant who makes strenuous efforts to stimulate and invigorate languid trade by persistent and judicious advertising is getting the largest share of the business to-day. A merchant who lacks spirit and enterprise sufficient to advertise, and who exhausts his energies in complaining about the condition of the trade, without dis\_ playing any inclination or tendency to compele for it, is steadily losing ground. It is nothing less than a fatal mistake for business men to lose courage and energy in dull times, and assert that trade is so bad and lifeless that it is useless to try to revive it and animate it by commanding It contains valuable suggestions on new goods, what's coming and what's going; public attention through legitimate advanded bold it.

The consensus of opinion among all the leading advertisers of the country is to the effect that returns from advertising were never more direct and speedy than during the present depression. It simply corroborates an assertion made by this paper some time ago, that during marked with a blue pencil.

hard times people were looking for bargains and read advertisements more generally at such times than at a time when business is booming. Now, of all times, is the time to advertise your busi;

Another burglary insurance company has been organized under an act of incorporation obtained from the Legislature of the Province of Ontario. The new com-petitor for public favor is called "The Ontario Burglary Insurance Company, Limited." It has a capital of \$500,000, a board of directors composed of well-known and wealthy men, and an advisory board for Montreal. It will insure household goods, merchandise, money, etc., against loss by burglary.

The Toronto World says: "One of the curses of Toronto is over competition. No sane man goes into a new business in Toronto to-day unless he surrounds himself with some kind of protection against men who are watching his every move. As soon as he gets his business going half-a-dozen men begin to buzz around enquiring about the rent of the next door shop. It is not prudent to encourage the spirit of reckless competition. that everyone knows to exist in Toronto."

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## COMMERCIAL JOURNAL

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VICTORIA, TUESDAY, JUNE 12, 1891.

#### BOARD OF TRADE.

The Board of Trade members on Tuesday discussed the question of relief for the sufferers by the Fraser River floods, the opinion of the members being unanimous that the proper custodian for any fund should be the Lieutenant Governor, to whom we notice the Winnipeg Johhers' Union have already wired the sum of \$1,200. It was also thought by the Board that inasmuch as the Fraser Valley settlers would be compelled to abandon their lands unless a proper system of dyking were inaugurated, the Dominion Government, which was largely interested in the Fraser Valley, should co operate with the Province in rebuilding the dykes upon a much more extended and substantial basis.

#### MAII SERVICE.

It occurs to us that there is something remarkably funny in the manner in which mail steamers can be detained or hurried owners or agents without any considera tion of the interests of the public. An other instance of this kind of thing oc curred on Sunday night. The steamer City of Kingston whose ordinary hour of leaving is half-past eight, but which on Sunday is accustomed to remain an hour or two hours longer, had hardly got her gang-plank on shore on Sunday ast bu fore the mails to go by her were hurried from the Postoflice and taken on board. Indeed, the mails which she brought were, it is said, only carried up from the wharf on the return of the express. This afforded no opportunity for anyone to reply to important letters which might ing a branch of their business at Vanhave been received.

It may possibly be said that this only occurred on a single Sunday, which is not a business day, but it is to be remembered that no mails come by this route on Mondays, nor is there any outgoing Sound steamer on that day. In this way the public were without notification deprived of the opportunity of getting their letters sent outside of Victoria until Tuesday, whether for the South or the East, railway communication on the Mainland being unfortunately for the time being suspended. Here is a subject to which the Board of Trade might well give attention. We notice that the Board have again placed themselves on record in favor of sending a mail by the Northern Pacific for shipment in large central factories at Oriental steamers as well as by those of port.

the C. P. R. Why should we not have a second mail sent to the Sound by the steamer George E. Stair, which sails in the morning, whereas the Kingston only leaves in the evening?

#### RELATIONS WITH AUSTRLIA.

The Australian steamer Arawa, which arrived on Sunday night, had on board several delegates to the Intercolonial Conference, which opens at Ottawa on the 21st inst. The deliberations of the assembly ought to be of a particularly important character inasmuch as there will be an exchange of opinions and experiences on trade questions between delegates from the Motherland, the Australian and South African colonies and the representatives of Canada. We naturally expect to have extensive commercial relations with our Australian brethren, the extent and success of which will materially depend on what we are able to learn of them, their facilities and their requirements. While several cables connect Europe and America, giving direct communication in a very short time, the only way in which Australia can at present be reached is by cabling to England and thence to the point to be reached. This is both a roundabout and expensive process, and at the same time affords little if any communication with many of the important islands of the Southern Seas. As, on the occasion of the recent critical political juncture in the Hawaiian Islands, no information could he had and no communications could be transmitten except by the regular steamship lines or a specially chartered vessel, during this interval the most important political or other changes might have been carried out.

Our United States neighbors fully realize with us the urgent necessities of forward at Victoria at the will of their the situation and unless our own fellow countrymen are on the alert the Ameri. cans will be in before us and secure the better part of the advantages that are to be gained, at any rate for the present. We heartily welcome our Australian friends to our shores and trust their and profitable.

The Sydney Trade Record commenting on the conference says that delegates from the various Australasian Colonies will discuss cable communication, and trade matters generally. It adds: "One of our well known trading companies is making a bid for new trade by establishcouver." A new company has, we notice, been organized with which our people may yet have important connections. It is called "The Graziers Meat Export Co., of N.S.W., Limited," and will have a capital of £250,000. It is being formed for the purpose of exporting or otherwise dealing with meat and other produce in a frozen or preserved state, or treated by any other process which may be found advisable, and to act as agents for the Grazier or Exporter, reserving to itself power, if necessary, to purchase and export on its own account. The system that has been adopted is, it is said, that of killing and chilling at a number of inland works, and freezing and storing

#### INSURANCE MATTERS.

The aggregate amount of life insurance in force, the annual premiums paid thereon, and the number of policyholders, as compiled by the Insurance Spectator of London, are: Insurance in force, \$9,831,-777,000; annual premiums, \$383,811,090; number of policyholders, 5,137,667. The amount of insurance in force and the number of policyholders are distributed among the companies of the different countries as follows:

England	\$2,461,620,000	1,098,367
Germany	1,170,924,000	1,336,433
France	. 753,201,000	365,520
Austria	338,385,000	178,363
Switzerland	. 44,568,000	63 390
Scandinavia	113,031,000	106,816
America	4,919,995,009	1,687,778
Total	\$9,831,777,000	5,137,667

The average cost for death claims and expenses per \$1,000 insured in the past 20 years was \$22.70 as given in N. Y. official reports.

It is worthy of note that in view of the fact that the city of Toronto not having been visited of late years by any very disastrous fires, a movement has been going on in municipal circles to compel the insurance companies doing business there to lower their rates, or in default that the corporation itself should undertake the business. A committee of the city council appointed to consider the matter has recently reported that after careful consideration, they can come only to the conclusion that the forty different insurance companies doing business in the city of Toronto have united in a close corporation of "fire underwriters," in which they have a combination to control the fire insurance for their own gain and profit, and that the present rates charged for insurance are fully 50 per cent. too high. The committee therefore recommends the obtainment of powers from the Provincial Legislature to authorize the formation of a municipal bureau of insurance, which mission will prove to be both pleasant shall have power to assess all buildings for insurance purposes, and effect insurance on merchandise, stock, machinery, furniture, etc. The bureau will, it is proposed, have charge of the fire brigade, and will consist of three commissioners, two to be appointed by the city council and one by the Bard of Trade.

The proposal would in effect constitute the city of Toronto a Fire Insurance corporation with powers and duties in no way contemplated under the ordinary municipal system. Still, in view of recent developments in the way of cities owning their electric lighting plants and tramear systems, it would not be so great a departure after all. Questions, however, arise not only on the principle of allowing cities to do business of this character, but on the more practical one of would it pay? A city may enjoy for a long period of years comparative immunity from fire, and during those years might accumulate a considerable surplus in its insurance fund. This has been the case with numbers of shipping companies which have found it pay them to do their own underwriting. But the vessels belonging to such companies are as a matter of fact under their

own control and are officered by trusted and experienced men; accidents to them being due to Providence and not to care lessness or incapacity of the men in charge of them. On the other hand, in this matter of municipal insurance the municipality may have a most effective fire brigade, but it cannot control the carelessness of householders and others; it can have no knowledge of the thousand and one things which go to make up the ordinary chances of conflagrations breaking out, and besides would have all its risks within a very limited area, which might be swept in the very shortest space of time, and then all the accumulations, possibly of years, would vanish and in all probability a larger amount than that.

The committee appointed by the Toronto rgured out, based on the average fire loss British authorities. Moreover, in connec of eight years, an annual profit of \$73,452, tion with permits to allow vessels to pro of eight years, an annual profit of \$73,452, with the payment of interest on a million everyone will not be disposed to insure moment that the British Government ap with the city authorities and, moreover, the city authorities must, in order to protect their risks, make the system of fire hensive than it now is. We do not at-tempt to consider the figures upon which the committee base their recommendation confining ourselves to a general outline of the scheme. We may, however, say that we do not think it will work, but if To ronto thinks it is possible to do as is proposed we suppose the only thing for it to do is to make the venture.

It is announced that for some time a New York insurance company has been doing juvenile life insurance business on an extensive scale in Bay City, Michigan. The consequence has been that several hundrea risks were taken on children from a year old up to fifteen years. Somefive and ten cents a week covered the premiums. the policies insuring for from \$15 to \$150. Since the policies were taken out, not a few children who happened to be taken sick have been allowed to die from neglect, presumably with the idea of collecting the insurance. In one case for this reason, it is said, one child was deliberately exposed to diptheria. The city health officer reperting on this subject says: "On inquiry, I have found that the lives of the children have been insured in a company which makes a specialty of this business, and I am forced to the belief that they were neglected and that innocent lives were sacrificed to an insatiable greed for Unfortunately, neither the company nor any of the parents have so far compromised themselves as to become amenable to the law. If they had, it would afford satisfaction to see some of them brought to justice for the undoubted crime which they have coolly and deliberately committed.

#### SEALING BLUNDERS.

blundering, uncertainty and delay in coul not possibly have any control.

nection with the Behring Sea sealing instructions on the part of the British Government. As we have already stated, Captain May, of H.M.S. Hyacinth, uncertain how to ac', practically seized three Victoria seaters which he had, it appears, been sent up increly to warn of the beginning of the close season. His action in ordering them to report to the collector of customs at Victoria was ratified by subsequent instructions that they must consider themselves to have been seized. Then this was followed by their absolute discharge by the admiral commanding at Esquimale; but not until after it hal been shown that, high handed as have been the practices of the Americans in this particular, they do things with more consideration, with more regard to right and City Council to consider the subject have equity and, in fact, better than do the after maintaining an efficient fire brigade ceed North with their arms and sealing and the necessary official staff, together equipments under official seal so as to be ready to enter Behring Sca the moment dollars of debentures to be sold and in the close season is over, the American vested as a fire insurance reserve fund, authorities made every provision for their But trouble will arise in the fact that issuance; but it has only been at the last pears to have deemed it worth while to all the companies are not likely to desert | give the matter consideration; and, in-Toronto, particularly when they see that deed, had it not been for persistent and urgent representations from this side, it is almost sure that the subject would not for protection even more efficient and compre- la moment have been thought of by the British Government. This is one of those numerous things that are wonderfully well calculated to encourage loyalty among the people of the dependencies.

### THE FLOODS.

Latest advices from the Fraser River indicated a slight further rise; but this was only to have been expected, owing to the amount of water which had to come down from the high levels. However, it would appear that the worst of the inundation is over-at least those who ought to know say so - all the low-lying land+ that were likely to be affected having been reached. The loss, it is expected, will not reach anytaing like the high figures originally estimated, and for the relief of the sufferers the necessary arrangements have been and are being made. It will, however, take some time before communications can be restored to their former efficiency; but there is sufficient help at hand to carry out all the needed works. Indeed, there is likely to be too much of it, for advices from the south show that many of the unemployed are coming north in order to take advantage of the prospects which there are for employment.

South of the line, the flooded waters of the Columbia, the Willamette and their tributaries are subsiding, and soon it is expected the more direct evidences of the great inundations will have disappeared. But there will then remain much to make good:-ruined crops, lost live stock and demolished homes cannot be replaced without considerable labor and effort, while it will be the true policy for business men and others to treat tenderly and considerately for some time to come those whose belongings have been so woefully As per usual, there has been more wanted by agencies over which they could

#### EDITORIAL COMMETT.

Ir cannot be denied that the Provincial Government have manifested commendable promptitude in their action in providing assistance and relief for the sufferers by the Fraser River floods. Instructions have, we notice, been given to commence as soon as possible, certain works of reparation and in the meantime to supply the necessary accommodations at once in the most prompt and convenient way possible. The bridge over the Thompson River, at Ashcroft, having been carried away, a first-class ferry scow is to be built immediately and put at once into operation as the entire traffic to and from Cariboo, Lillcoet and other sections is accustomed to pass this way.

In connection with the short supplies tof meat which have been occasioned by the suspension of railway traffic on the Mainland and the imp ssibility to get cattle from the East to this market, Collector of Customs Milne, has been officially notified that the ninety days' quarantine on cattle entering this port from the United States has been raised temporarily, and that cattle immediately after inspection here can, if fit, be slaughtered It would appear to be somewhat unfortunate that it was impossible to communicate with Australia so as to have had supplies brought in by the steamer which reached here from that country on Sunday night, as the Arawa is credited with having a very large cold storage capacity.

Wil have again and again urged upon the authorities and the public the necessity which exists for a more thorough system of inspection at the quarantine station, through, or rather the hands of the quarantine officer of which, upon repeated occasions smallpox has been allowed to slip. Now it is announced that the black plague one of the most terrible scourges or mastern Countries, has broken out at Hong Kong, from which vessels are out at Hong Kong, from which vessels are continually arriving here, especially the well known steamships of the C. P. R. Empress line. These vessels, it is notorious, have on several occasions been the means of bringing in smallpox. It is to be hoped that they will not also be allowed to carry among us the terrible black plague, the have caused by which forms the story of several pathetic chapters of history.

THE new Canadian textile tariff appears to satisfy the British manufacturer and shipper, if it does not please the Canadian trade. The Textile Manufacturer of Manchester, say: of it: "Generally speaking, the effect of the new measure will be beneficial for the trade with Great Britain, and the reductions, as has been pointed out, are almost entirely on those lines of goods which Canada imports from this country. The examples given show how sweeping are the reductions in textile fabrics. They show also that the textile fabrics. They show also that the Canadian Government is seeking to substitute ad valorem duties for mixed specific and ad valorem duties." It will be remembered that very recently the leading cotton men of Eastern Canada declared that the result of the present tariff would be disastrous to their interests. Under it they had already been compelled to make heavy cuts and still the Americans were in a position to enter the Canadian market and undersell them. the Canadian market and undersell them,

### INLAND REVENUE RETURNS.

The	Inl	and	Rev	entic	iciu	rus,	for	the
month	oſ	May	nt	the	port	of	Vict	orin
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Victor	ice	Di	vision	Compr	using	au	o j
Vun	cou	ver	Island	:			
Spirits		• • •		···••		8 3 49	5 21

Spirits	S 3 495 21
Malt	2.083 01
Tobacco	2,610 50 891 90 53 20
Cigars	891 90
Petroleum inspection	
	9 9 166 99
(Canada	S 41 100 SO

Total			\$ 9,166 82
WAREHO		. EX-WARD	
Spirits 1,563.09 Malt 131,870 Tobacco 6,699 Cigars	Ibs	p. gal <sub>5</sub> - 2,330 138 570 14,362 13,550	105
Romoved to Vancor Raw leaf tobacco ex Spirits exported.	matte	d	. (23 lbs

8,147,334P, gals 3,000 His 1,5094 His 27,000

The receipts for Vancouver, Inland Revenue Division No. 38 for May were as follows:

Vancouver Division Comprising the

Mainland of B. C.:		
Spirits warehoused during month 3,205 "ex-warehol for consumpting 2,225	.40 p :	al.
Balance in warehouse . 10,32	1.02 10 2	5.1 l:
Malt warehoused during month " ex-warehoused for consumption.		
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" ex-warchel forcons input Cigars ex-warchoused during month.	149	H
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third feel turnices			*****
COLLI	CTIONS.		
Spirits			\$ 3,339 01
Malt			730 62
Tolsicco			2,127 34
Cigars			571 89
Petrojeum Ins		_	. 69 10
All hom many italy			64. 77

Total		\$ 7,201 66
	<b>•</b>	
PROVINCIAL	TRADE	NOTES

Mr. W. F. Wood, Indian Agent at Kamloops, has been appointed fisheries' overseer for that district.

The customs returns for the port of Nanaimo for May were: Dnty collected, \$1,758.11: imports, free, \$1,268: dutiable. \$15,581.

Salmon Arm crops are in a very precarious condition owing to the spring freshets; nearly the whole of the valley is flooded.

The hop pla dations in Okanagan Mission Valley are looking exceedingly well this spring and from present indications the crop will be a large one.

The Wellington Coal Company has given unorder to the Royal Electric Company, Montreal, for an electric mining locomotive to be used in their mines

The National fire department have appointed a committee to confer with the tire wardens in regard to better water supply and improved appliances for combatting the fire ficial.

A survey party in charge of Mr. W. Pinder has started from Nanaimo to survey the proposed extension of the E. & N. Railway. The party has been engaged for four months.

## IMPORTS AND EXPORTS.

#### IMPORTS.

The following is a summary of the quantity, value and duty on imports at the port of Victoria for the month of

port	of	Victoria	for	the	month	of
May,	1891	:				
						<b>\</b>
	.11	CTICLES.		VALU	E. DU	тч.
Alc, be	eerai	id porter 🦂			3 \$ 20	7 12 9 40
Anim: Books	us	iphlets, etc	• • •	. 6,6 1,4	K 12	13 (2) (
Bruss	and :	mannfactu	re- of	33	33 10	15 25   10 (0)
Bread Flou	stuffi	grain of a	ll kind:	s 2,5 2,5	87 70 97 88	0 (0)
Mea	A. cor	n and oat.	•	1	38 6	23 CO
Rice	3	adstuffs	•• · · •	. 5.0	52 3,9	1 25 18 15
Othe	er org	Tricycles,	Veloci	6,0	,10 1,20	12 12
ped	e and	d parts of		. (	557 19	17 10
Cars   Cool	raily	vay and tra ninous	un .		12 5	21 S3
Come	r and	l manufac	tures of	r Ž		i 👸
Cotto	us, ble	enched or u	nb] chd	:	•a 6	77 SU
••	hle:	dyed, color ached, dye	rea, ere d. etc.	. 2.5	18 77	ម៉ូលី ម៉
••	clo	hingead not on		. 1,3	70 10	77 34 J
••	thr	cad not on yarn, wari	i spools i lete.	•		I
••	thr	cad on spoc	<b>)</b> !~	20	<b>13 (</b> 3	7 60
1)	lie:	other man	ufact e	s 1,1 13,3	16 31 11 5 6	13 92 16 61
Earth	en, s	medicines. tone & Chi	naware	e G	11 0.0 23 23	1 15
Fancy	: green	ds& cmbro	ideries	:		- 1
18174	cetet: es. ee	s,braids,fri: dlars, netti	nges els ngs. els	. 1		10 20
Alle	other	· fancy goo	d-	1.1	2i i:	n 20 S 70
Fisha	ind p	roducts of . nuts dried		- 1.1 1.6	73 Y	16 33 10 35
Gree	8 2011(4) (21), 412	ringes and	lemon	3.1		10 15 17 (0) 17 '27
	1 1 1 1 4 · *			1 1 1	17 35	S 50
Furs.	111:111	nfactures o	of	. 1.	54 :	SS 311 1
	Bottl	nfactures e es, jars, etc	;	1	87	<b>46 10</b>
	Wine	low glass		•		ł
· ·	All o	glass ther manuf	facture	s 5	21 1	11 (7)
Gunp	owde	r & explosi	ive sub	)•	00 1:	28 50
-tan	ices Litere	ha, manuf	s of			37 33 37 33
Hats,	caps.	, and bon <b>n</b> e	ets, hea	•	_	i
	Ver	silk or fel ther	! .			15 40   12 90
Iron :	and st	cel and ma	inuf s o	ſ	•	
1 " 1	tand.	. hoor, shee	i, plate	. 1.8	GI 56 12 1:	17 98 14 91
	sir ir Jutle	on & railw ry, hardwa	ay isir tre, etc	2.5	88 6	27 22
} " :	Mach	ines,machi	n ry.cl	c 2,1	90 6	18 90
;	diate	on, kentled S and casti	11174	. 1,0	17 11 30 2	12 (4) 88 78
	Fubir	15	• • • • • •	. 1,1	13 1	<b>2</b> 1 15 1
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ofg	o d સ	nd silver	•	. 1.0	13 2	8 45
Lead	and 1	nanufactui	res of .	1,6		il 89 13 (i
l sastin	11	ll kinds koots and s	nocs	. S	\$7 25 2	6 25 52 00
1	А	All other ma	mufs .	. 1	<u>.</u>	52 (II)    12 (II)
Metal Metal	ic & : k and	stone & ma I manufact	nui soi nres oi	i. 3	79 1	10 26
[ .Mus-ie	cal in	r:(mments	• •		<u> </u>	25 15
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" A	ll otl	ıcr		. 1,3	एउ अ	18 75
Paint	Sam	l colors	•• •••	. 1	80	71 85 31 67
iricki	CS, 87	relopes, etc inces, cape	r×.			30 05
1, to c	ision:	mees, cape s, land, mea	is, fre	h		01 52
Į.	••	and sal Butter, c		. 90	ri 1.1	94 06
Seeds	and t	mots	• • • •	G	iII	(65 4.5
Soar	1112111 2011 1:	ifactures of finds		3.6	119	33 50 11 50
Spice	s. gr	ound & un kinds	ground	•	27	7 13
Spiri	is all	kinds	• • • • • • •	. 1,1	% 2,3 % 3	18 82 01 20
1	otl	arkling her than sp	mrklin	g 1,8	::1 i::1	91 57
Mola	∴oc•		• • • • • • • • • • • • • • • • • • • •		51	21 31
Verc	table	nd cigars		. 2:	en s	06 21 17 17
Wood	l, ma	nufactures	of	1,5		33 20
Woll	CH4:	Carpets,	bruse	is 1 •	<b>29</b> 0 3	S <b>4 0</b> 0
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	. }	iarns All other m	anuf L		53 143 1	11 57 20 55
1						

ARTICLES. All other dutiable goods	VALUE. 21,031	DUTY 4,921	
Total dutiable goods	\$140,238 116,776	\$15,981	75
Grand total	\$257,014	\$15,981	75

The following are the free goods entered at the port of Victoria for the month of May, 1891:

FREE GOODS.		
Animals for improvement of stock\$ Articles for use of Army and Navy Asphaltum or Asphalt Broom Corn Coffee	29,878	<b>0</b> 0
Cotton waste.  Dyes, chemicals, etc Fish and products of	251 1,217	
Fisheries, articles for, nets, seines, etc. Fruits, bananas, olives, pineapples, etc Fur, skins not dressed	4,757 610 7,615	w
Grease for soap making, etc	2,166	00
Metals—Brass and copper.  Tron and steel, all other  Tin and zinc.  Other	235 57,214 680	00
Oils, vegetable	2,810 4,311	(H) (H)
Sugar. Tea Tobacco leaf	71 1,435 422	00
All other free goods		00
Total \$ Coin and bullion		-
Total free goods	116,776	00

#### **EXPORTS**

From the port of Victoria, for the month of May, 1891—the produce of Canada:

THE MINE.	QUANTITY.	VALUE
Coaltons Gold dust, nuggets, etc		2,315 23,333
THE FISHERIES.		
Fish of all descriptions		CALL
Fish oilgal	s 270 s	108
living in the water		20,190
THE FOREST.		
Lumber-deals, boards, etc	•	50
Other articles		2,021
ANIMALS AND THEIR PRODU	CK.	
Otherarticles	•	23,897
AGRICULTURAL PRODUCTS.		
Flour of wheat and rye,bbl		1 5
Other articles	•	9
MANUFACTURES.		
Liquors—spirituous & malt		
of all kindsgal-	. 40	70
Wood, manufactures of Other articles		239
Omeranicies		
Grand total		77,(ए5
Goods, not the produ	ct of Cana	da, for

the month of May, 1841:

	QUANTITY.	٠,	ALUK
Manufactures-			
Cottons, woollens, etc			258
Iron—pig and scrap, cas	•4		C =04
ings naniware, cic			G,783
ings, hardware, etc Wood mis of all kinds,			76
Other articles	••		1.025
Miscellaneous articles			1,580
<b>.</b>		_	
Total	••	₹	9,726
Coin -gold			2.240

" -silver..... **23** Grand total..... 2 12 235 Total exports of all kinds......

atic and far-reaching," says an exchange, the civil courts.

"Whether business in its entirety but certain it is that if the system was could be successfully conducted on an adopted as far as possible, there would exclusively cash basis, is very problem; be fewer failures and less contention in

### B. C. CUSTOMS RETURNS.

The following is a summary of the customs returns for the four ports of the Province of British Columbia for the month of April, 1891: IMPORTS.

				_			_				
	VICTORIA	VA:	NCOU	''K	W.1	estm'n	11	NANAIM	O	TOTAL	
tiable Goods	\$140,238 00 116,776 00		63,:152 68,069			31,559 13,958					
Total Imports	\$257,014 00	81	33,421	00	3	45,517	00	\$ 16,849	00	\$152,485	00
	REVEN						_				
ity Collectedher Revenue	\$ 45,981 75 7,475 G1		22,578 8,548			9,595 162				\$ 82.914 16,749	
Total Collections	\$ 53,157 36	\$	31,127	05	\$	9,757	81	\$ 5,321	GI	\$ 99,663	8
	EXPO	RTS									_
te Mine te Fisheries te Forest timals and their produce. tricultural tunifactures. tscellaneous.	21,290 00 2,074 69 23,897 90 6 00 8,456 00		1,875	00 00 00 00 00			88888	••••	• • •	37,833	
Total Exports. \$2,280 gold coin, \$229 silver coin.	\$ 85,260 00	8	50,830	00	8	35,340	00	\$269,531	(0)	\$140,961	00

#### SHRINKAGE OF IRON PRICES.

The decline in iron and steel prices which has occurred during the past 16 months, says the Engineering Neus. 14 50 enormous and so unprecedented it seems worth while to call especial attention to it. At the opening of 1823 it was generally felt that iron and steel prices had reached bottom, and that there was much more reason to anticipate a rise in prices than a decline. Yet the period which has elasped since that date has seen the then prevailing prices for finished iron and steel reduced 32 to 38 per cent. These revolutionary changes of prices make necessary the most sweeping changes in the proper manner of executing work. For example, the change from 3 cents per pound for steel beams. which was theruling price only yesterday, as it seems, to about he per pound upsets all the settled ideas of architects and engineers as to where fireproof construction is economical and where it is not. This is only a single example of the revolutions which these radical changes in prices effect. They are only to be compared in their sweeping effect to the revolutions wrought by new and epoch-Apparently these making inventions. low prices mean an enormous increase in the consumption of iron and steel. It is now profitable to use it in a thoutwo years ago.

#### THE VALUE OF APPEARANCES.

It appears to other trades a grocer's success depends more than we imagine upon the general appearance of things connected with his business. For instance, if his wagon goes about town muddy, unpainted and in a rickety condition, it indicates to his customers that he is a very shiftless manager. If his store is untidy, unpainted and unwholesome in its interior appearance, it does not help to sell his goods, though they may be quite as good as those of his competitor over the way. The unwholesome look of his premises conveys the impression to customers that

they bestow their patronage elsewhere, A good turn-out is a splend'd advertisement for a grocer. Ladies do not like to have spavined horses and rickety conveyances stop at their doors. Much in regard to a grozer's success in trade depends upon the manner in which he keeps up a show of good appearance.

#### FINANCIAL.

The Canadian Trade Reviewthus sums up the financial situation: "While every manufacturing industry in the States is in a state, more or less, of collapse, with signs here and there of recovery, the great strike of coal miners which is seriously shortening supplies, and increasing the cost of fuel is a very serious financial question, creating great uneasiness. The confidence of European investors, and holders of American securities, which was beginning to revive, has again been shaken, as such a strike, at such a time of depression, is creating distrust in the stability of American institutions, as menacing indeed social order. We have several times predicted that the aggregation, or combine, of great enterprises to force up prices would inevitably lead to reprisals, and the coal miners strike justifies this viev. Locally the stock market is at a very low ebb, speculation and investing having alike taken a rest. The London sand forms where it was not profitable Times regards the situation in the States as 'rather serious,' and puts the responsibility of the depression on the politicians who have been so long 'tinkering' the the tariff. It will surprise many to find so eminent an authority speaking of the States as 'relatively a poor country, dependent for its floating capital on the older European countries.' We note that a large sale of timber limits in this Province will shortly take place, which, we believe, will be in charge of Mr. Peter Ryan, of Toronto, who has engineered this class of business for the Ontario Govern. ment with much satisfaction to them. of 'sixes and sevens,' or mixed. The situ tion demands the sternest suppression of his goods are of an inferior quality, and and immediately required."

#### CANVASSING FOR ORDERS.

Regarding the expediency of retail grocers drumming up trade by a personal canvass for orders, there is no doubt a decided difference of opinion among the parties chiefly concerned—the retailers themselves-but it is an undisputed fact that canvassing has saved more than one dealer from failure, and it is because it offers hopes of success to struggling dealers that we have advised the adoption of the plan by those who have never tested it. Some years ago a retail grocer found, after several years of hard "sledding," that he was making very little headway, and, as the public was dilatory in coming to him, he determined to go direct to the public, and at the residence of consumers seek the orders for the lack of which his business was pining. He immediately acted upon the resolution, with the result that his trade rapidly increased, and tc-day is one of the largest in the city in which his store is located. He does not send out employees, but goes the rounds himself, every other day, taking orders, and on the intervening days taking goods. There are constantly employed in the store three clerks who do nothing else but pack the goods taken on the canvassing trips of the proprietor, which now cover a very extensive territory, including suburban towns and districts. This dealer recommends the canvassing system to retail grocers. He believes that the system required a certain amount of energy and determination in these who give it a trial, but it certainly offered a good prospect of success to retailers suffering from excessive competition and a lack of necessary capital.

#### COMMERCIAL SUMMARY.

The most costly of all metals is gallium. worth \$3,000 an ounce.

It is estimated that the annual salt product of the word is fully 7,300,000 tons.

The Hollanders are the greatest tea and coffee drinkers, using 210 ounces to the inhabitant every year.

The Irish Times announces that the Ulster Steamship Company is about to commence a direct service between Montreal and Dublin, the first steamer to leave Montreal on June 15.

Of the New Zealand money market, the Trade Review published at Wellington, N. Z., says: "We are still without quotable change in this market, though we hear that the question of a reduction in the rates for deposits is under consideration by the banks. The rates given by banks in New Zealand are now I per cent. higher than those paid in both Melbourne and Sydney, and we can see no good reason why this should be the case. While the banks are giving 5 per cent, for twelvemonth deposits, Building Companies have to offer 54 per cent., and even at that rate do not find the supply equal to the demand. In the open market, there is a fair supply obtainable at 61 to 71 for advance on mort-Our city finances are getting into a state gage of real estate, but lenders are somewhat exacting in the matter of margin of security. It is to be hoped that the banks all efforts to expend money not absolutely will see their way shortly to make some reduction in the deposit rates."

r bark Geo. Thompson, r bark Mark Curry or, bark Fitzee. m. bark Colorado p bark Ulidhand	-	<u>. C. I</u>	UMBE	ER FL	EET,	1893.			
r bark. Geo. Thompson, r bark. Mark Curry or, bark. Fritzoe	TAS	Master.	SAHED.	FROM.	FOR.	CARGO FT.	VALUE.	ARRIVED.	HATE.
or, bark. Fritzee	1128	Young	Jan. 13 'Jan. 4	Westminster	Sydney	\$06,93\$ 923,05\$	7.814	March 21 . May 20	owners 52s
	. 1078	Rolfsen	Jan. 10	Vancouver	Callao	\$79,2601	S,031	March 3	36s
m, oark (Cojorado r back., (Highlands	1236	Oven .	Jan. 19	Vancouver	Montreal	832,657 896,663	15,537	Apri, 27 June 23	Private
hil, burk , India r bktn Bittern	953	Funke Stronach	Jan. 14	Moody ville	Valparaiso	793,782 302,930	7.169.	March 30 Ma † 16	owners :
er, ship   !Katharine	.1(230)	Spille	Feb. 7	Moody ville	Iquiqui	1,328,879	11,058	May 6	358
r. ship., dCounty of Yarmouth. hil. ship. Hindostan	2151	Swanson Welsh	March 23 March 6	Vancouver	Cork    Valuaraiso	1,628,530 1,196,826		july 27 July 14	
m, barkSeminole	1439	Weeden	March 25. March 19. April 22. March 6. April 20.	Moody ville	Santa Rosalia.	1.010.913	7.9661.	April'	Private
m. ship. Avy r bark Asset	735	Lovell Gilmour,	March 6	Moodyville	Antofagasta	791,914 631,165,		Aug. 28 June 23	
r. ship .   Natuna m. bark . H gry Morse	11106	Grahn	April 20	Vancouver Moody ville	Port Pirie	961,863i 923,219	7,718	Sept. 22 July 18	128
let see . Lees telle . Lee Lees . Le see	434141	Salaman	Inima 9	Can inhan	Don't Pinia	9 350 707	19,5001.	Aug. 7	10s
r bark Blairhoyle r bark Mary Low or, bark sigurd bil, ship Attacama r bark. Wythop r ship. [Gryfe.	-1291 S13	Gray Robertson	June 1	Vancouver	Sydney Pisagna	913,685 673,000,	7,804	Aug. 16	318
or, bark. sigurd	1.330	Ausc	May 21	Vancouver	Port Piric	1,126,000	10,0213	Aug. 31 Aug. 19 Aug. 15	404
nil, ship . [Atacama	1218	Caballero Edwards	: May 13 May 26	. Moodyville . Vancouver	Valparaiso   Sydney	967,361) 1,019,667 <sub>1</sub>	7,762). 8,365).	Aug. 19 Aug. 15	owners 31s
r ship Gryfe	gan.	Roberts	June 25	Vancouver	Antwerp.	786,228 577,537	11,430	Sur. 20	1 005
r bark - Dochra	966	McJerrow	June 26	Vancouver	Adelaide	740,234	5,920 3	Oct. 1 Sept. 16	55s 38s
r sinp	1799	Lawton	July 29	Vancouver	Callao	1,436,128, 886,989	12,165.0	Oct. 29 Oct. 11	30s
in bark Seminole	1139	Weeden	Aug. I	Mondy ville	Santa Rosalia.	1,045,008	7.89G	Aug	Private.
m schr. Puritan	581	Warner	Aug. 1	Moodyville	Tientsin	725,951 811,183,	8,625	Sent Nov. 26	558
shipGunford	. 2108	Wier	Sept. 6.	Vancouver	Port Piric	1,971,039	12,831	Dec. 8	378
m shipWm. H. Starbuck or lark "Fortuna	1272	Reynolds Mirkelsen	Sept. 1	Vancouver.	London	921,551, 1,286,192,		Jan 20 Nov. 17	52s 36s
m schr. Puritan m hark Sonoma r ship. Gunford m ship or lark Fortuna f bark. (Gainsborough, iil, bark Hulia hil, bark Elisa m schr (King Cyrus m bktn. (Chas, F, Crocker., m bktn. (Hilo m schr - Lyman D, Foster., m bark Hesper m schr AWm, Bowden t bark Elizabeth Graham m brig. (Geneva	:85	McPhail	Sept. 7	Moodyville	Valparaiso f. o	792,153	5,524,	Dec	338
m, nark (mun bil, bark, Elisa	915	Harken	Sept. 10	Moodyville	Antofagasta	799,297 577,204	4,090: 6,090:	Dec. pr Nov. 30.	owners
m sehr (Iving Cyrus	(667)	Christiansen	Sept. 12	Cowichan	Port Pirre	911,716	5.916	Nov. 28	378
m bktn (Hilo	612	LeBallister.	Sept. 23	Westminster	Sydney	783,548 688,652;	6 619	Oct. 25 Nov. 18	283
m schrji.yman D. Foster m bark - Hosper	1725	Dreyer	'Oct. 14	!Cowichan	Sydney	871,305 779,388	7.614 5.800	Jan	27s 37s
n schr Wm. Bowden	. 728	Fjerem	Oct. 18	Victoria	Adelaide	861,692	6,031	arrived	378
r lark (Elizabeth Graham m brig. (Geneva	1 171	Anderson Nelson	Oct. 15	Moodyville Warcouver	Melbourne	521,681, 511,228,	3,969). 1,157)	Jan. 6 Dec. 19	Private. 27s
right, Arizabeth Oranian m brig. (Geneva m schr., Aida m bktn - Robert Sudden m schr.   Salvator m schr.   Louis m schr.   John D. Tallant or ship - Germanie	. 507	Anderson	. Oct. 11	Moodyville	Shanghai	657.97 (	6,060)	Dec. 11	10%
m ogn Modert Sudden m schr   Salvator	. 333	Wells	Oct. 20	Westminster.	Port Piric	711,808 527,000	1.016 4.216	Jan 23 arrived	37s 37s
machr. (Louis	1 520	Hatch	. Nov. 8	Vancouver	Ioniqui	863,415	8,601)	Jan. 28	40%
or shipGermanie	. 12(3)	Sinde	Dec. 29	Vancouver	Cork, U.K., f.o.	705,802 910,483	9,9731	Jan 21	28s 60s
m sair Reporter m bark Snow & Burgess, m ship, Henj, Sewatt m bark Colorado m bark Templar m schr . [W. H. Talbot	3333 1578	Mackie. Mortenson	Nov. 21	Vancouver	Nagaaski	A .365,294 1,075,000	10,000		Private Private
m ship. Benj. Sewatt	1361	Sewall .	Dec. 28	Vancouver	Cork, U. K. f.o	1,021,621	13,135		555
m bark - Colorado m bark - Templar	1360 910	Gibson Lee	Jan. 1 Dec. 26	Vancouver	Shanghai Callao	707,000 507,001		arrived prior Apr20	
m schriW. H. Talbot	. 1776	Bluhm	Dec. 23	'Vancouver	Cape Colony	801.183	6,031	April 17	75%
		$\overline{C}$ T	TIMDE						
-Also 100 spars.	R			CR RT.	117TH	204			
-Also 100 spars.			1	1,-	EET, 1		10 790:		l en:
-Also 100 spars.			1	1,-	,		10,720; 13,491;		60s Private
-Also 100 spars.			1	1,-	,		10,720 13,491 461 6,562		60s Private Private
-Also 100 spars.			1	1,-	,		10,720 13,191 461 6,562		Private Private Private 40s owners
-Also 100 spars.			1	1,-	,		10,720 13,491 461 6,562 9,278		60s Private Private 40s owners 37s owners
-Also 100 spars.			1	1,-	,		10,720 13,191 461 6,562 9,378		60s Private Private 40s owners 37s owners 63s
-Also 100 spars.			1	1,-	,		10,720 13,491 461 6,362 9,278 5,392 2,240		60s Private Private 40s owners 37s owners 63s 42s Private
-Also 100 spars.			1	1,-	,		10,720 13,491 461 6,362 9,278 5,392 2,210 3,258	May 29	Private Private 40s owners 37s owners 63s 42s Private Private
-Also 100 spars.			1	1,-	,		10,720 13,491 461 6,362 9,278 5,392 2,210 3,258 9,067	May 29	60s Private Private 40s owners 37s owners 63s Frivate Private Private 40s
-Also 100 spars.			1	1,-	,		10,720 13,491 461 6,362 9,278 5,392 2,210 3,258 9,067	May 29	G& Private Private Owners G& Use Private Private Use Private
-Also 100 spars.			1	1,-	,		10,720 13,491 461 6,362 9,278 5,392 2,210 3,258 9,067	May 29	60s Private Private 40s owners 37s owners 42s Private Private 40s 40s 42s Private 40s 40s 40s 40s 40s
-Also 100 spars.			1	1,-	,		10,720 13,491 461 6,362 9,378 5,392 2,210 3,238 9,067	May 29	60s Private Private 40s owners 57s owners 43s Private Private 40s 40s 40s 40s 40s 40s 57s
-Also 100 spars.			1	1,-	,		10,720 13,191 461 6,362 9,378 5,392 2,210 3,238 9,067	May 29	60s Private Private Private 10s owners 63s 63s Private Private 40s 62s Private 40s 33s 33s Private
-Also 100 spars.			1	1,-	,		10,720 13,191 461 6,362 9,378 5,392 2,210 3,238 9,067	May 29	60s Private Private 10s owners 37s owners 63s Private Private 40s 37s 37s Private 35s Private 35s Private
-Also 100 spars.			1	1,-	,		10,720 13,491 461 6,362 9,378 5,392 2,240 3,238 9,067	May 29	60s Private Private Private Vox Owners G3x G3x Private Private Private 40s G2s Private 40s G3s G7s Trivate 40s G8s Private 40s G8s Private 40s G8s Private 40s G8s Private
-Also 100 spars.			1	1,-	,		10,720 13,491 464 6,362 9,378 5,392 2,240 3,238 9,067	May 29	Gos Private Private Private Sis owners Gis Gis Private Private 40s Sis Private 40s Sis Private 40s Sis Private 30s Aus Aus Aus Aus Aus Aus Aus Aus
-Also 100 spars.			1	1,-	,		10,720 13,491 461 6,362 9,378 5,392 2,240 3,238 9,067	May 29	Gos Private Private Private Sis owners Gos Private Private Private 40s Sis Private 40s Sis Private 40s Sis Private 35s Private 35s Private 35s Private 35s Private 35s Private 35s
-Also 100 spars.			1	1,-	,		10,720 13,491 464 6,562 9,378 5,392 2,240 3,238 9,067	May 29	Gos Private Private Private Owners Gos Owners Gos Private Private Private Hos Gos Private Hos Gos Private Hos Gos Private Hos Gos Private Gos Hos Hos Hos Hos Hos Hos Hos Hos Hos H
-Also 100 spars.			1	1,-	,		10,720 13,491 461 6,362 9,378 5,392 2,240 3,258 9,067	May 29	60s Private Private 40s owners 37s owners 63s Private 40s 37s Private 35s 40s 36s 40s 37s Private 35s 40s 37s 37s 40s 37s 40s 40s 40s 40s 40s 40s 40s 40s 40s 40

FREIGHTS.

September loading.

Lumber freights from B. C. or Puget

Lumber freights from B. C. or Puget

Sound are quoted as follows:—Valparaiso for orders. 32s 6d; Sydney,
U. K., for orders, are quoted at 25s for immediate loading, and 28s 9d for new crop

at Cork for orders, 60s to 62s 6d; Shanghai,

September loading.

Lumber freights from B. C. or Puget
Sound are quoted as follows:—Valparaiso for orders. 32s 6d; Sydney,
Coal freights from Nanaimo or
Departure Bay to San Francisco, \$1.75
to \$2; to San Diego or San Pedro, \$2.25
to \$2.50.

# THE COMMERCIAL JOURNAL'S

BRITISH COLUMBIA SALMON FLEET 1893.

FLAG.	NAME.	TNS	MASTER.	SAILED.	FROM.	FOR.	CASES,	VALUE.	ARIUVED.
ter ship.     fir ss	Routenbeck) Sirenc Grandholm Jessie Stowe Ladstock Formosa City of Carlisle Candida Harold	1437 871 615 816 915 823 1222 1307 597	Sauerm leh Alasson Blanche Williams Kain Hughes Kee King Gardner	October 19. October 19. October 11. October 19. November 21. December 22. January 18. December 17.	Victoria. Victoria. Victoria. New Westm'r. New Westm'r. Victoria. Victoria. Victoria. New Westm'r. Victoria.	London Liverpool London Liverpool London Liverpool Liverpool Liverpool Liverpool	56,558 31,707 30,000 35,773 38,126 B 37,381 A 50,318 61,001	282,790 158,535 237,112 178,865 191,880 185,905 219,523 321,541	March 25. April 4 January 13 April 22 March 20. April 25. May 12. May 24.

## VESSELS ON THE WAY TO BRITISH COLUMBIA PORTS

FLAG.	NAME.	TYS	MASTER.	SAILED.	PROM.	FO1).	CONSIGNEES OR AGENTS.	DAYS OUT.
Br ship Br ship Chil, ship .	Eaton Hall Lismore Atacama	1779 1598 1235	Lourison Ferguson Caballero	April 2 K March 17 J	London London Valparaiso	Vicand Van Victoria&Van Moodyville	B. C. Sugar Reilnery Co Robt. Ward&Co., Ld and Evans,C.&E. Turner, Recton & Co R. P. Rithot & Co., L'td	87
Br ship Br bark Br bark Ger bark	City of Glasgow Ladstock Corry vrechan Senta	1168 816 1299 1037	Tannock Williams Abbott	March 5 A May 26 April 26 B March 20 O	Cardiff Liverpool Cardiff Liverpool	lEsquimalt Victoria Esquimalt Westminster .	Naval Storckceper R. P. Rithet & Co., L'td Naval Storckceper A. B. C. P. Co.	99 17 47 81
Am bark Br	Empress of Japan  Colorado  Sikh  Empress of China	3063 1036 11376	Lee Gibson Rowley	May 23C May 25C May 29D	Hong Kong Hakodate Hong Kong Hong Kong	Victoria& Van Victoria Victoria Victoria& Van	Hastings Mill. C. P.S. S. Co Victoria Lumber & Manutacturing Co Dodwell, Carilll & Co C. P. S. S. Co	20 18 14
Bres	Warrimoo	1897	Perry	E	Sydney	Victoria&Van	C. A. S. S. Co	
	·····			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				

April 6 passed Dungeness; April 8 passed Brixham. Spoken April 26 lat 22° N., long, 25° W. F-To load a return cargo of lumber. J-Passed Deal March 18; Dungeness March 21; Prawle Point March 22. A-Spoken March 26 lat, 49° N., long, 9° W. Chartered for salmon by Turner, Beeton & Co. B-Chartered for salmon to U. K. at 36s 3d., by Robert Ward & Co., 17td. O-Via Honolulu. Chartered for salmon to U. K. at 36s 3d., September loading. T-Chartered for tumber to United Kingdom; private terms. W-Via Yokohama June 1. C-Via San Francisco. D-Via Yokohama June 9. G-To sail June 13. Via Yokohama June 22. E-To sail June 17, Via Suva and Honolulu June 30.

### VESSELS IN PORT.

(June 11, 1894.) VICTORIA.

Am. bark Wrestler, 447 tons, went ashore during a gale on White Rock.

Br. sl.ip Corolla, 1,264 tons, Capt. Frazer, arrived April 28, from Yokohama for at Moodyville for Melbourne. orders.

Br. ship Benmore, 1,460 tons, Capt. Scott, loading lumber for Adelaide on account of Robert Ward & Co., L'td.

Am. ship Guardian, 1,073 tons, Capt. Marden, arrived May 23, loading mining props at Vesuvius Bay for Santa Rosalia on account of Robt. Ward & Co., L'td.

Br. bark Northernhay, 1,221 tons, Capt. Miller, arrived May 28, from Cardiff with cargo of coal for naval storekeeper.

#### VANCOUVER

Be ship Astoria, 1335 tons, Capt. Dagwell, arrived March 29, loading lumber at Hastings Mills for Queenstown f.o., U. K., or continent.

Br. bkine Xantippe, 909 tons, Capt. Falconer, arrived April 21, loading lumber for Queenstown f. o.

Br. schr. Grace Harwar, 1,750 tons, Capt. | ville for Valparaiso.

Hunt, arrived April 22, loading lumber for Queenstown f. o.

Br. ship Largo Law, 1,587 tons, Capt. Perneaux, loading lumber for Valparaiso for orders.

Br. bark Gainsborough, 985 tons, Capt. McPhail, arrived May 20, loading lumber

Am. bark Olympic, 1,412 tons, Capt, Gibbs, arrived May 21, loading lumber for Callao.

Nic. bark Don Carlos, 691 tons. Capt. Tobey, arrived May 25, loading tumber for Voumes.

Am. bark Hesper, 654 tons, Capt. Sodergren, arrived May 31, loading lumber for Sydney.

Br. bark Villalta, 866 tons, Capt. Harland, arrived May 27, loading lumber for Adelaide.

Am. bark Southern Chief, 1,219 tons, Capt. Svensen, arrived June 1, loading lumber for Santa Rosalia.

Am. schr. Wm. Bowder., 728 tons, Capt. Fjeren, arrived June 1, loading lumber at Moodyville for Sydney. Ital. bark Elisa, 915 tons, Capt. Harken, srrived June 2, loading lumber at Moody-

Br. ship Borrowdale, 1,197 tons, Capt. Bolderston, arrived May 27 from Liverpool with general cargo. Chartered to load lumber at Moodyville for Valparaiso.

NANAIMO.

NEW VANCOUVER COAL CO'S SHIPPING. Am. ship Wachusett, 1,519 tons, Capt. Williams.

Ani. bark Carrollton, 1,390 tons, Capt. Lewis.

#### WELLINGTON SHIPPING.

Am. bark Yosemite, 1,151 tons, Capt. Fullerton.

Am. bark Sumatra, 1,015 tons, Capt. Olsen.

Am. bark Topgallant, 1,220 tons, Capt. Killman.

UNION SHIPPING.

Am. ship Glory of the Seas, 2,100 tons, Capt. Freeman.

### RECAPITULATION.

Ports.	No.	Tonnage
Victoria	5	5,465
Vancouver	13	14,261
Nanaimo	Մ	8,407
Total	. 24	28,133
Previous week	. 26	30,593
Correspond'g week last year	r. 19	26,899
1892	.16	20,233

# THE BRITISH COLUMBIA

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The Largest Factory of its Kind in the Dominion.

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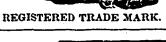
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### STEIN & BELL,

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