

**PAGES
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

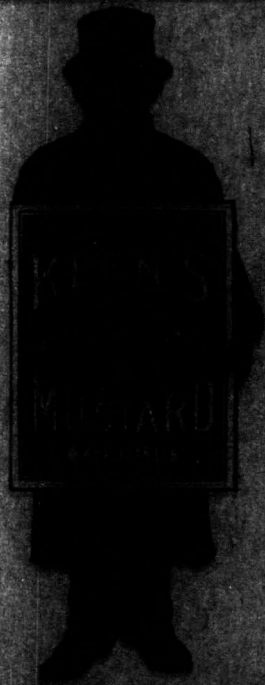
THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Provision and
Food Stuffs Trades of Canada.

VOL. XVIII

MONTREAL AND TORONTO, AUGUST 5, 1924

NO. 32.



Laundry Blue should be perfectly soluble.
Laundry Blue should not streak the linen.

Keen's Oxford Blue

is well known as the Delight of the Laundry,
and answers all requirements.

Sold Everywhere in One Ounce Squares—FULL WEIGHT.

"Oswegos" and "Alexandras"

PACKED IN

Half-Pound Cartons

They are just the thing for the picnic trade, and they
will sell better than hot cakes. Order at once through
our travelers or by mail.

Christie, Brown & Co., Limited, Toronto and Montreal.

QUANTITY LIST OF ADVERTISEMENTS ON PAGE 29.

You want the best

Griffin & Skelley's Dried Fruits.

This is the one famous brand of California Fruits that never varies in its one standard of quality—the *highest*. Seeded Raisins, Prunes, Dried Apricots and Evaporated Fruits of all kinds. Sell the "Griffin" Brand and you sell the best. Sell it and you'll hold your trade. Sell it and you'll gain new trade—you'll gain it and you'll keep it.

Prunes.

"Griffin" Brand.

Large, black, meaty Prunes with small stones and fine flavor. Cured and packed with the greatest care. Packed where they grow. "Fine goods"—fine because of the great

regularity with which they maintain their high reputation. Not packed in bulk and then re-packed, but sent right through in the original package.

"Easter" Brand.

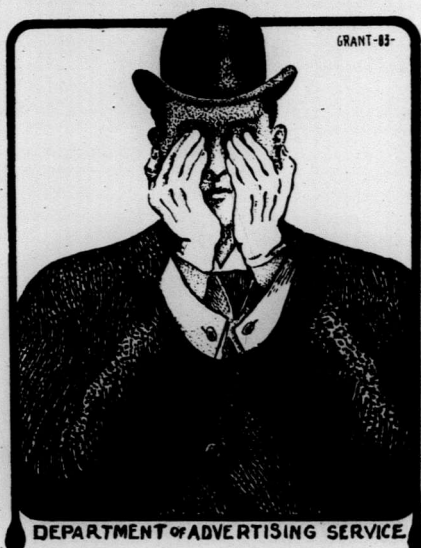
Seeded Raisins.

Clean and perfectly cured. Sound fruit always. *You should place your orders now for prompt delivery.* Ask your wholesaler. Insist on having the "Griffin" Brands. *They satisfy.*

Sold by Leading Wholesalers.

ARTHUR P. TIPPET & CO., AGENTS,
8 Place Royale, Montreal.

MANUFACTURERS' AGENTS AND BROKERS.



DEPARTMENT OF ADVERTISING SERVICE

**None so Blind
As Those Who
Won't See.**

THE CANADIAN GROCER can prove of valuable assistance to the selling end of any business which seeks trade among the grocery and general storekeepers of Canada.

We advance many plain, indisputable arguments to this effect.

And still there are some folks who can't see it.

Some who can't see how it's going to pay them.

And won't even invest a few dollars to find out.

Very few folks like this, but we would like to convince even them.

If we only could, we'd get a good deal of satisfaction out of it—and we know they would, too.

Don't you think they're blind to their own interests?

Here's a paper that finds a welcome in every worth-while grocery store from Halifax to Vancouver once every week—so can't you see that an announcement of any interest must surely command some attention?

The advertising columns of THE CANADIAN GROCER provide about the best way we know of keeping in close touch with all the grocers of Canada all the time.

You can see value in a paper like this—

Can't you?

The Canadian Grocer

232 McGill St., MONTREAL. 10 Front St. E., TORONTO.

TORONTO.

W. G. A. LAMBE & CO.
TORONTO.
Grocery Brokers and Agents.

Established 1855

W. H. Millman & Sons
Grocery Brokers
37 Yonge Street, - Toronto, Canada

Send us your Business

AGENTS FOR

C. CERONI, Patras,
INGERSOLL PACKING Co., Ingersoll,
OLD HOMESTEAD CANNING Co., Picton,
ONTARIO SUGAR Co., Berlin,
ROYAL CROWN SOAP Co., Winnipeg,
TILLSON Co., Tillsonburg.

Get our Prices for CHEESE, BEANS, etc.

REFERENCES

BRADSTREET'S OF DUN'S IMPERIAL BANK
Any wholesale grocery house in Ontario.

CALGARY.

Are you

Represented in the West?

If not, write us and get in

ON THE GROUND FLOOR.

Place your offerings with us and we will sell your goods.

Consign your cars to us.
Goods reshipped.
Excellent storage.

NICHOLSON, BAIN & JOHNSTON,
Wholesale Commission Merchants and Brokers.
CALGARY, ALTA.

Head Office: NICHOLSON & BAIN, WINNIPEG.

STRONG
DURABLE
LIGHT



POROUS
AND
CHEAP

The FOSTER POTTERY CO.
HAMILTON, ONT. Limited

GENUINE

**PRATTS ASTRAL
LAMP OIL**

Sold in all countries and recognized as the highest grade oil manufactured.

WHOLESALE ONLY.

THE QUEEN CITY OIL COMPANY, Limited,
TORONTO, ONT.

WINNIPEG.

Dingle & Stewart

WINNIPEG, - - CANADA.
COMMISSION BROKERS.

Excellent Storage Accomodation.
Consign Your Cars to Us.

PRICE, CHAMBERS & CO.

SUCCESSORS TO

CAMERON, GORDON & CO.

Wholesale Commission Agents
WINNIPEG.

EASTERN MANUFACTURERS

-AND-

SHIPPERS.

All **EYES** are
turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in

CANADA and the U.S.

INCREASE YOUR TRADE. WRITE US.
NICHOLSON & BAIN, WINNIPEG,
Wholesale Commission Merchants and Brokers.

BRANDON.

THE WILSON COMMISSION CO., Limited

BRANDON, MAN.

**Commission Brokers,
Storage.**

Correspondence Solicited.

If you have any snaps let us hear from you.



**ROW'S
GUM**

in
Lumps,
5c. Pkgs.,
in
1c. Stick,
in
5c. Bars.

ROW & CO., Morristown, N.Y., and Brockville, Ont

To Manufacturers' Agents

THE CANADIAN GROCER has enquiries from time to time from manufacturers and others wanting representatives in the leading business centres here and abroad.

Firms or individuals open for agencies in Canada or abroad may have their names and addresses placed on a Special list kept for the information of enquirers in our various offices throughout Canada and in Great Britain without charge.

Address, BUSINESS MANAGER,
CANADIAN GROCER,
Montreal and Toronto.

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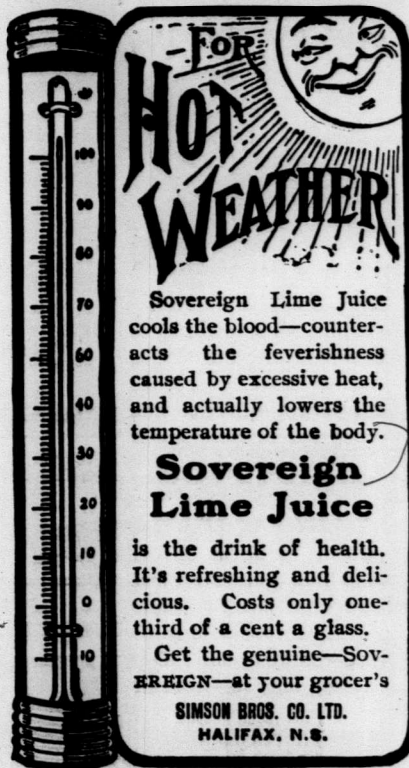
VINEGAR—

The Vinegar Season is with us. It is the business of the wholesaler to stock goods for the busy season. We made our contract for Vinegar months ago when the market was very low, and now it's up to the retailer whose stock is low, to share with us in the profits of our good buying, as can be seen by the following prices:

PROOF STRENGTH	- - -	25	OTS. PER GAL.	} Freight prepaid on five-bbls.
CRYSTAL PICKLING	- - -	19	" "	
WHITE WINE XXX	- - -	16	" "	

PROVOST & ALLARD, Wholesale Grocers, OTTAWA.

Wholesale Agents for "SALADA" Tea.



FOR HOT WEATHER

Sovereign Lime Juice cools the blood—counteracts the feverishness caused by excessive heat, and actually lowers the temperature of the body.

Sovereign Lime Juice

is the drink of health. It's refreshing and delicious. Costs only one-third of a cent a glass. Get the genuine—SOVEREIGN—at your grocer's

SIMSON BROS. CO. LTD.
HALIFAX, N.S.

One of the series of ads. running in many Canadian papers by which we are letting the consumer know the strong points of our SOVEREIGN LIME JUICE. We help you make the sales easily. Stocked by jobbers in all parts of Canada.

SIMSON BROS. CO., Limited
Halifax, N. S.

Holiday or Outing Drinks

For the next month almost everybody will be taking some holidays or outing trips. Be sure of one thing: see that your grocer supplies you with T. A. Lytle's Lime Fruit Juice and Lime Juice Cordial. They are the most pleasant and at the same time hygienic drinks to be had.

- Lime Juice
- Lime Juice Cordial
- Raspberry Vinegar

The **T. A. LYTLE COMPANY, Limited**

Manufacturers of High-Grade Pickles.

124-128 Richmond St. West, TORONTO, Can.



"COW'S HEAD" Brand Condensed Swiss Milk

Prepared by Societe Suisse d'Industrie Laitiere, Yverdon, Suisse.

Guaranteed perfectly pure, full cream, completely sterilized and germless. Gold Medals, International Exhibition, Paris, 1900. As used by the British Navy, the British Army, the India Office, H. M. Colonial Governments, London School Board, etc.

AGENTS

C. E. COLSON & SON, - Montreal.

—they are already weakening—finding out their mistake

Reports to hand from Ceylon advise that some of the largest estates that had tried the cultivation of *imitation* Japan Teas have gone back to *Blacks*—a wise move—
Grocers of Canada,

JAPAN TEAS cannot be grown anywhere except in Japan, so don't be misled.

if you are a judge of Teas you will never buy imitations—

JAPAN TEAS always stand by themselves, and by you—

JUST WHAT YOU WANT

TIME AND LABOR SAVER

The "ENTERPRISE" ELECTRIC

RAPID GRINDING AND PULVERIZING **Mill**

Will be furnished for Direct or Alternating Current to suit all conditions

25 to 50 lbs. of Coffee

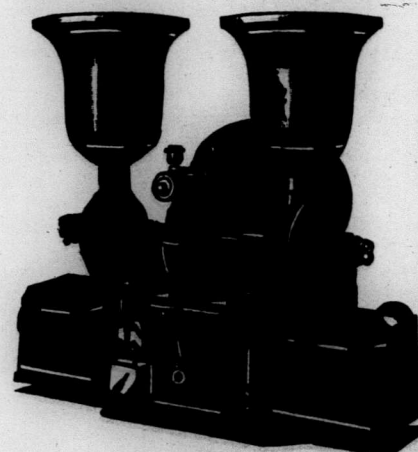
CAN BE GROUND FOR ONE CENT

One Grocer says: It has almost doubled our Coffee Trade, I consider it a Good Investment and Advertisement.

DESCRIPTIVE CATALOGUE ALSO TESTIMONIAL PAMPHLET MAILED FREE

The Enterprise Mfg. Co. of Pa., PHILADELPHIA, PA. U. S. A.

GRANULATOR PULVERIZER



No. 08712

Height 31 inches; Width 38 inches; Length 25 inches; Weight 320 pounds

PRICE ON APPLICATION

Grinding Capacity
Granulating, 2 pounds per minute
Pulverizing, 1/4 pound per minute

Capacity of Iron Hoppers, 6 lbs. of Coffee
Capacity of Nickel-Plated Hoppers, 7 1/2 lbs. "

How is Your Coffee Trade ?

Good, Eh!!

Then you must sell our famous

CLUB COFFEE

—Put up in 1-lb and 2-lb Tins. —

A POPULAR BLEND

Manufactured only by

S. H. EWING & SONS, Toronto Branch, 29 Church Street.

96-104 KING ST., MONTREAL

Telephone Bell Main 65.
" Merchants 522.

TELEPHONE MAIN 3171

Telephone orders receive prompt attention.



You are not well matched, if you do not sell our

MATCHES

BEST and CHEAPEST on the market.

The Walkerville Match Co.

LIMITED

WALKERVILLE, ONT.

TEA ROSE DRIPS

PAY YOU WELL

not only in profit, but in satisfaction. Your customers are always pleased and repeat orders are the order of the day when you sell Tea Rose Drips, the pure cane sugar syrup.

ROSE & LAFLAMME, Agents,
MONTREAL.



IT IS A FACT THAT

Paterson's Camp Coffee Essence

is the very best selling essence
of coffee on the market. Good
value the reason.

ROSE & LAFLAMME,
Agents, Montreal.

Proverbs

Follow the river and you will get to the sea.

The application of this to the tea situation is that the movement in the tea trade leads surely and swiftly to

Ceylon Teas

Of course, a stream that by some upheaval is compelled to find a new channel meets with obstructions which check it here and there, but as to its final issue, there is not and cannot be a doubt.

The grocer does wisely when he moves with the stream.

**Ceylon Teas can be had in
Black and Green.**

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BUY

Star Brand

COTTON CLOTHES LINES

- AND -

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.



IF FLIES CARRY DISEASE

AS YOUR CUSTOMERS WILL KNOW

WILL IT NOT offend your patrons if you offer them fly-blown and fly-specked goods?
WILL IT NOT be good policy on your part to spread out a few sheets of **Tanglefoot** in your store and shop windows to show that you are anxious to please your trade with clean, wholesome goods?
WILL IT NOT make you many profitable sales to keep **Tanglefoot** constantly at work within sight of every person who enters your store?

If You Have Money to Burn

Why! Go burn it. There is 10 times more satisfaction in burning money than in losing it in dribbles, through carelessness of clerks, or disputed accounts. Who that has "pass-book" customers, has not had accounts disputed and partially repudiated? The best way to avoid all complications and misunderstandings is as follows:



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers.
 Indianapolis, Indiana.

TEA.

AGENTS REQUIRED in Canada and United States to sell and obtain wholesale orders for Ceylon Black and Green Teas on commission. Apply, "COMMISSIONER," CANADIAN GROCER, 88 Fleet Street E.C. London, Eng.

COX'S

SPARKLING GELATINE

FAMED for SIXTY YEARS

Gives a bright Transparent Solution and is

Always Uniformly Strong, and always trustworthy.

Sold in shredded form in well-known checkerboard boxes.

Agents for Canada—
 C. E. COLSON & SON, Montreal.
 D. MASSON & Co., Montreal.
 ARTHUR P. TIPPET & Co., Toronto, St. John's, N.B., and Montreal.

BURLINGTON CANNING CO.,
 Burlington, Ont. Limited.

We are sellers of **QUALITY**
Gallon Apples, FIRST

Spies, Baldwins, Greenings.
 PUMPKIN, CATSUP, PORK and BEANS in all forms.

The best are the cheapest. Why not have the best?

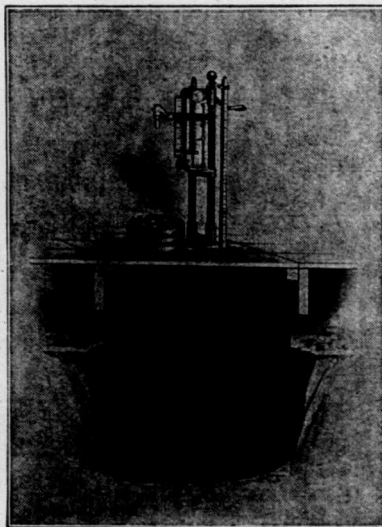
WRITE FOR QUOTATIONS.

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost **must in all cases** accompany orders, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
 Montreal and Toronto.

No Oil-Soaked Floor



OUR UNDER-THE-FLOOR OUTFIT

Is Especially Adapted for Use Where There is No Cellar. It Saves Valuable Floor Space.

Don't the floor about your oil tank make you "sick" when you see it? Did you ever figure out the profit you lost through this wasted oil? Don't you know that

The Bowser SELF-MEASURING Oil Outfit

will save this oil, keep your floors neat and clean, reduce the danger of fire and pay for itself in a very short time? It will. We guarantee it. Write for full information. Ask for catalog "B."

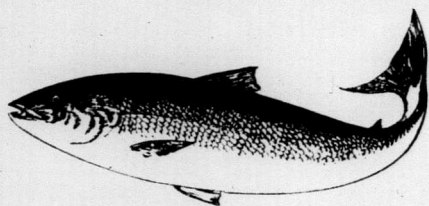
S. F. Bowser & Company
 Fort Wayne : : Indiana

They Revolt Against Meat

In the *hot* old summer time many people find it advantageous to eat as little meat as possible, and they find a food that is just as strengthening and satisfying while quite as tasty and more easily digested, *in salt cured fish*. The best article to offer this trade, particularly in country districts, is **B.B. SKINLESS COD**, which is put up in 100 lb boxes. For better class trade the thing to sell is "**Halifax**," "**Acadia**" and "**Bluenose**" Brands of Prepared Codfish.

BLACK BROS. & CO., LIMITED, MFRS., HALIFAX, N. S.
LAHAVE, N. S.
A. H. BRITAIN & CO., REPRESENTATIVES FOR QUEBEC AND ONTARIO, MONTREAL, P.Q.

SOCKEYE SALMON



"Sovereign" and "Lynx"

Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.



CAPSTAN BRAND HIGH-GRADE TOMATO CATSUP

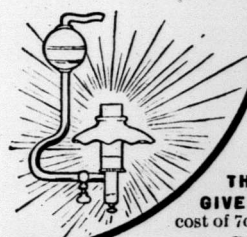
Put up in 10-oz. and 20-oz. bottles of a new design, and is very attractive.

This Catsup is far superior to many others and is giving perfect satisfaction.

Ask your wholesale grocer for it or see our travellers' samples.

The Capstan Mfg. Company

TORONTO, ONT., CAN.



PLENTY OF
LIGHT ATTRACTS
ATTENTION TO
A STORE.

THE AUER GASOLINE LAMP
GIVES 100 CANDLE POWER at a
cost of 7c. a week.

Beats gas, electricity, or coal oil.
Satisfaction guaranteed. Catalogue on request.

AUER LIGHT CO., - MONTREAL,
Sole Makers.

T T T

Our Tea Department is a strong feature of our business. Buyers looking closely to their own interests should ask for our samples, either direct to us or through our travellers. We always guarantee satisfaction and profitable selling teas.

We offer from stock early May Pickings **JAPAN TEAS**, following brands:

H. L.	}	these in	Half chests
J. E.			25 lb. Tins
A. D.			10 " "
J. B. M. A.			5 " "
Victoria			3 " "

also

Princess Louise	}	Half chests
Maisonneuve		in Boxes, matted, 20 lbs.
		" " 5 "

We have arriving about **August 15th**, a large lot of **medium** and **cheap grade** second crop Japan Teas at prices **lower** than you have seen for many years past. We guarantee style, liquor and prices. We want you to write for samples and convince yourselves.

Lipton's Teas

put up in packages—the demand for these teas in new style tins is on the rapid increase, they show superior value to other package teas.

Lipton's Coffees "Special" Brands

in 1 lb., 2 lb., and 3 lb. tins have won high praise from connoisseurs,—they are perfect coffees. Try them.

Laporte, Martin & Cie.

Wholesale Grocers and Wholesale
Wine and Spirit Merchants

. . . MONTREAL

This is a Case Where Quality and Real Merit Will Win and Keep Your Tea and
 Coffee Trade—No Matter What Your Competition.

AROMA TEA—and AROMA COFFEE

TWO LINES THAT ARE USED ON THOUSANDS OF CANADIAN TABLES with every satisfaction. HAVE YOU OFFERED THEM to your customers?

Send us a trial order and convince yourself. Drop us a card for handsome booklet.

W. H. GILLARD & CO., Wholesale Grocers, HAMILTON.

TEA and COFFEE IMPORTERS.



Your customers want something just now to make them feel like Sancho Panza's definition of sleep, especially when they can't sleep.

"It covers a man all over, thoughts and all, like a cloak; it is meat for the hungry, drink for the thirsty, . . . and cold for the hot."

Suggest to them when purchasing that a slice of lemon added enhances the cooling and stimulating qualities of the finest and most wholesome of summer drinks.

THOMAS WOOD & CO., Importers

No. 428 St. Paul Street

MONTREAL

KLEMM'S TUBES

The Summer Drink

1 cent

per glass to one and all.

—Put up in the following delicious flavors:

**Wild Cherry
Chocolate**

**Orange
Root Beer**

**Lemon
Strawberry**

Packed 100 Tubes in box.

Price 70c. per box.

For sale by all Wholesale Grocers and Confectioners.

If you have never seen them write for sample and try them—you'll buy them.

SNOWDON, FORBES & CO., Montreal



Canada's
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A COMMERCIAL KNIGHT



HRN the news of the King's birthday honors dashed across the continent, on the morning of June 24, one of Canada's most successful business men was given the distinguished honor of Knight Commander of St. Michael and St. George. That man was the Hon. Geo. A. Drummond. In every commercial interest in the Dominion, his influence has been at work for close on half a century. Yet if one were asked what characteristic about him was more prominent than another, the answer would have to be "unostentation." This was very clearly emphasized by the exclamation of hundreds of people, even in Montreal, of "Which Mr. Drummond is that?" To those who knew the man there was only one answer to that question, "Mr. Drummond, president of the Canada Sugar Refinery." This the new Knight Commander of St. Michael and St. George in one of his business ventures alone has made commercial history for Canada.

Sir George, the Man.

A glance at the man himself would see a medium-sized, closely-knit, broad-chested man, with a ruddy face, fresh and clear as a boy of twenty, and a head broad and full, stamped with rectiveness. The portraits of Sir George A. Drummond do not in any way flatter him, for his half century of strenuous life, striving towards higher ends, has not left a trace of worry upon him. It would be impossible to detail the manifold services which Sir George has rendered to the community, to say nothing of describing their value to the Dominion at large. That peculiar unostentation which has made him so little known anywhere has been described as a certain aloofness of manner, which may have tended to shade the light which usually blazes on conspicuous things, which are just as harmful as dis-honest opportunism. Sir George talks little himself, and being studious of his man personality, listens contentedly, even to persons who, he already knows well, are boring him.



Sir George A. Drummond.

between the moral and material interests of the age, and rests in neither. In fact, it is amazing to all his friends, how in every walk of important or semi-private life, he has maintained that unflinching reticence which has often prompted the question from disinterested parties: "Who is this Mr. Drummond, and what did he do to obtain such distinction?" To reply to that would require a short history of the House of Commons, a resume of the proceedings of the Senate, an outline of the most important doings of the Montreal Board of Trade, and a chronological statement of all the meetings of the Bank of Montreal for half a century. Of the Bank of

without the baring of trumpets, either in the press or the pulpit, and has illustrated how good the world would be if each man was as fond of his neighbor as he is of beauty and of power; in short, if we were all as good as we are clever, the machinery of life would wheel more easily on its rounds. If he had accomplished nothing else than the founding of St. Margaret's Home for Incurables, this alone would be a monument of which knighthood would be but a poor reward in comparison. However, though a many-sided man, he is, above all, a representative of the best type of business men. One who has not only attained a remarkable success, but whose multiplicity of activities have connected him with many branches of commerce, and its handmaid, banking. Since the departure of Lord Strathcona, Sir Geo. A. Drummond has been described as easily the first citizen of Canada. He has received an honor at the hands of the Sovereign, which is shared with many merchant princes of Great Britain, but it would be far too narrow a view of his services to limit the vision of his accomplishments to mere business success. In the larger domain of national life he has been a staunch Imperialist, desiring always the binding together of all parts of the Empire. To give an idea of how extended and strenuous his life work thus far has been, it need only be mentioned that nearly forty years ago he had attained to such a prominent place in the community as to be made a candidate for the House of Commons, for one of the most important constituencies in Canada, Montreal West. It is over a quarter of a century since he was elevated to the Senate. There, he has been a conservative and yet progressive force, always striking the note of sanity and dignity, and reticence. While a held speaker, he has never been styled as a popular orator. The well-stored mind, coupled with the aesthetic sense and the deeper taste for literature, tend towards the nice, the exact, and the polished utterance. Ben Johnson wrote of one of his contemporaries: "No man ever spoke more truthfully, more pressingly, more weightily, or suffered less emptiness, less idleness, in what he uttered."

Montreal he is vice-president, yet for years he has taken the position of president, owing to the absence of Lord Strathcona in the Old Country. Perhaps his peculiar quietness on all occasions is caused by his peculiar temperament. It has prevented him from ever needing to be excused for sincere misconceptions, which are just as harmful as dishonest opportunism. Sir George talks little himself, and being studious of his man personality, listens contentedly, even to persons who, he already knows well, are boring him.

An Unostentatious Man.



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

ed." This might easily be applied to Sir Geo. Drummond. When he speaks anywhere, on the public platform, his words are notable for knowledge, suitable gravity, and a constant sense of weight and dignity.

Sir George, the Citizen.

In the early days of the Montreal Board of Trade, Sir George was a power. As member of the council, as vice-president, and as president, his weight was always felt. In fact, no important movement, in half a century past, which had for its object the welfare of Montreal, could leave the name of Sir Geo. Drummond out of its history. It was just a little over a year ago that the chambers of commerce of the Empire met in Montreal, and Sir Geo. Drummond was instinctively turned to, as a merchant preeminently suited to represent Montreal as one of the delegates to that congress. It was there that he made a most notable speech, in which he struck the note of larger Imperialism.

His Labors for Charity.

His charitable work has been of the most unassuming character. He has been interested in public health, in the prevention of consumption, in improved sanitary conditions, and in arranging a scientific method of carrying on charitable work. He made generous contributions to charitable objects, not only to the Home for Incurables in Montreal, but in active aid to the Victorian Order of Nurses, of which he is a trustee, and of countless private benefactions. Characteristic of the broad-minded culture which he possesses, he has snipped off the frayed edges of life by his love for pastoral scenes, and has solaced himself with the country air, in the breeding of

blue-blooded stock. He is an ardent lover of art, possessing one of the best private collections of paintings on this continent, in the gathering of which his exacting, sound and critical judgment has aided much. He has been one of the best and most enthusiastic patrons of the Art Association of Montreal, to which body he has loaned his fine collections again and again. His counsel and support have also been of great value to the association. His success as a business man has been most conspicuous, and to commerce he has given the majority of his mental powers. Thus, it is the more gratifying to note that stocks and bonds and sugar refining have not sapped the well-spring of his being, for the things that he prizes most are the love for, and the study of, art, wherein his best pleasures have been found.

Lady Drummond.

A word may be said about Lady Drummond, who in most of the essentials is like minded with her distinguished husband. In many movements, philanthropic, educational, and relating to social sciences, Lady Drummond has taken an earnest and active interest. The Countess of Aberdeen once said about Lady Drummond: "She unites with a most distinguished presence, a great personal charm, gifts of rare eloquence, and power." Better than that, Lady Drummond possesses a sympathetic and charitable nature; she has been a wide reader; she has studied life as she saw it, as well as many of the most complex psychological problems of the time. The Drummond home in Montreal is the scene of many of the most brilliant social and intellectual functions, and some of the most important charitable movements of the time have been

initiated within the walls of that attractive mansion.

At a meeting of the council of the Montreal Board of Trade, held June 30, the president made reference to the honors which had fallen to the lot of two prominent members of the board, Sir George A. Drummond and Sir Hugh Montagu Allan, and observed that he was sure every member of the council had been greatly pleased thereat.

The council then embodied the feeling of the members in this connection in the following resolutions:

"That the council of the Montreal Board of Trade welcomes with great satisfaction the announcement that the Hon. George A. Drummond, a past president of this board, has been created a Knight Commander of the most distinguished Order of St. Michael and St. George;

"That Sir George Drummond's record in this city, his home for fifty years, as a leader among commercial men, as a wise director and friend of charitable institutions, as an energetic and capable worker for the improvement of civic conditions, as a generous and discriminating patron of the arts, as the gracious dispenser of generous hospitalities, together with his valuable services as a Senator of the Dominion Parliament, have long marked him out as one specially worthy to be honored by the Sovereign, and that the council rejoices that the King has been pleased, in his wisdom and graciousness, to thus confirm the views and fulfil the wishes of Sir George Drummond's fellow citizens;

"That to Sir George Drummond the council tenders its heartiest congratulations that his many services to the City of Montreal and to the country

HERE IT IS. The "Grocer's Friend"

Order an **Automatic Cheese Safe** to go forward with the order you send us on Monday. All goods shipped same day as order received.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton.**

Splendid Snaps— Summer Season

We carry full lines of Canned and Potted Meats suitable for campers, etc. We also have a fine assortment of Sardines and other necessaries such as

Camp Coffee, Lime Juice, etc., etc.

James Turner & Co., - Hamilton

BRANCH CANADA GROCERS LIMITED

The Boys are away Holidaying
—Ring us up.

*Our Telephone
We Pay Charges.*

596

Ask Central to reverse check.

Have Some Plums for You.

BALFOUR & CO., Branch Canada Grocers Limited **WHOLESALE GROCERS HAMILTON**

TRAVELLERS' HOLIDAYS

Our travellers are on holidays from August 1st to 15th.

Send us your orders by Letter, Wire or Phone at our expense.

Prompt shipment. Lowest prices.

THOS. KINNEAR & CO., Wholesale Grocers, 49 Front St. E., Toronto

CHEESE

It is easier to sell six
dozen of

MacLaren's Imperial Cheese

than one of any other brand.

You only have to urge it once, afterwards it sells itself.

A. F. MACLAREN IMPERIAL CHEESE CO., LIMITED,
MANUFACTURERS AND AGENTS
51 COLBORNE STREET
TORONTO, ONT.

CHEESE

in general have been recognized by His Majesty with the order of knighthood; "That the council is very glad that the honor which has been conferred upon Sir George Drummond is shared by a lady so eminently fitted to grace it as is Lady Drummond, whose intellectual qualifications, social and charitable work, and charming personality have won for her a high place in the regard of the citizens of Montreal and indeed of Canadians in general;

"That, in conclusion, the council prays for Sir George and Lady Drummond continued happiness and prosperity, together with health and strength to enable them to fulfil the duties attendant upon their position, the discharge of which in the past has won for them honor from our sovereign and the warm esteem of their fellow citizens."

C. D. C.

IMPORTED HORSES AND CATTLE.

Several of the most prominent breeders of horses and cattle in Canada are at present in England, or have recently returned from the trip, which was undertaken for the sole purpose of procuring stock for show at the Canadian National Exhibition, Toronto, August 29th to September 10th, and for the improvement of their well-known stables. The exhibits of these gentlemen alone would offer an interesting horse show, and when combined with the hundreds of other entries in all classes, will complete the finest display of horses and cattle ever seen in Canada. Among those whose direct and recent importations will be shown, are Robert Beith, M. P., of Bowmanville; Thomas Graham, of Graham Bros., Claremont; J. M. Gardhouse, of the Highfield stables, and William Smith, ex-M. P., of Columbus. Among the cattle breeders, Hon. John Dryden, Minister of Agriculture, and Robert Miller, of Stouffville, will show for the first time their recent purchases in England. All the exhibitors agree to keep their entries on the grounds during the full period of the exhibition.

Our Travellers

will enjoy a two weeks vacation commencing Saturday, July 30th, to August 13th, both days inclusive. During this holiday we invite you to send in your requirements either by mail, telegraph or telephone, at our expense. We can assure you of PROMPT SHIPMENT and LOWEST MARKET PRICES.

THE DAVIDSON & HAY LIMITED

WHOLESALE GROCERS, TORONTO

Business Changes

ONTARIO.

John Ackland, miller, Delaware, is dead.

Tattle Bros., retail grocers, Toronto, have assigned.

Joseph Baxter, grocer, Stratford, has sold to Wm. Jeffrey.

Mary Orange, (Mrs. John P. Orange), London, is selling out.

Williams & Son, pickle manufacturers, Toronto, have assigned.

The assets of W. G. Butler, grocer, Ottawa, are to be sold.

John Rourke, fruiterer, St. Thomas, has sold to W. J. Dalgliesh.

The Grafton Fruit & Produce Co., Limited, Grafton, have obtained charter.

Beatie Co., grocers, bakers, Stratford, have purchased the store of Joseph Rankin.

The stock of Peter Cameron, general merchant, Dutton, has been sold to — Panter.

John Bloomfield, general merchant, Mooresville, has sold out to W. H. & G. Bloomfield.

The Eby-Blain Co., of Toronto, Limited, wholesale grocers, Toronto, were partially burned out; fully insured.

A bailiff's sale of the goods of Wm. Flannagan & Co., cigar manufacturers, London, is advertised for the 4th inst.

QUEBEC.

The Albumen Food Co., Montreal, have dissolved.

The Emporium Cigar Co., St. Hyacinthe, have obtained charter.

H. P. Paquette, grocer, Montreal, has been succeeded by J. Breingan.

The assets of Joseph Gagnon, general merchant, Pontbriand, are to be sold on the 3rd inst.

Dion & Frere, grocers, Quebec, are offering to compromise.

The assets of L. F. Pelletier, Notre Dame Du Lac, have been sold.

The assets of J. R. Gervais, general merchant, Mount Carmel, are to be sold.

J. A. Marchaud, general merchant, Fraserville, has obtained an extension.

J. W. Donohue, general and commission merchant, Roberval, has assigned.

A meeting to appoint curator for Bissonnette & Giguere, tobacconists, Quebec, has been called.

A statement of the affairs of J. H. Constantin, general merchant, Nominiqé, is being prepared.

Pierre Drouin has been appointed curator for Arthur Derome, fish and fruit merchant, Quebec.

Hormisdas Carignan, general merchant, St. Maurice, has assigned; meeting of creditors was held on the 29th ult.

BRITISH COLUMBIA.

A. A. Cuthbert has been appointed administrator to the late W. F. Cuthbert, confectioner, etc., Fernie.

British Columbia Fruit Canning & Coffee Co., Limited, Vancouver, have been succeeded by the Empress Mfg. Co., Limited, who have been incorporated.

MANITOBA AND N.W.T.

J. A. Bradley, grocer and shoe dealer, Hartney, has sold to Perham Bros.

McArthur & Lyons, general merchants, Bradwardine, have sold to Butler & Cascaden.

Mortgagees are in possession of the stock of McLeod & Bailey, general merchants, Elkhorn.

The Padrome Cigar Co., Portage La Prairie, suffered slight loss by fire; loss covered by insurance.

NEW BRUNSWICK.

Moses Schaffer, general merchant, Blackville, has offered to compromise at 40 per cent.



Upton's

**Pure Fruit Jams,
Jellies and
Orange
Marmalade**

in glass jars are the correct thing for camping or picnic parties.



WESTERN ONTARIO TRAVELERS' PICNIC.

THERE were between ten and eleven thousand people in attendance at the annual picnic of the Western Ontario Travelers' Club, of London, at Fort Stanley on Saturday last.

The first train pulled out of the Grand Trunk station at six o'clock in the morning, having on board the fishermen and the early risers, the youths who intended to make a long day of it, and the committeemen who had to look after some details in the arrangements. The next train left at 9.45, and it was one of the big trains of the day, and loaded in every part of every coach.

The special train bearing the travelers, their brass and bagpipe bands and a host of their friends, pulled out promptly at the announced hour of eleven o'clock. The drummers, wearing white duck hats and trousers, marched in a body from their club rooms in the Masonic Temple to the railway station, with bands playing and everybody in a merry mood. The train made only one stop en route, and, after a quick run, the party found themselves at the pretty summer resort, and the day had well begun.

Everybody repaired to the heights to get a look at old Erie; to cool off in the breezes that were blowing landward, and—most important of all—to open hampers and partake of lunch in thorough picnic fashion and with evident picnic appetite. The scene on Fraser Heights was during this time an extremely lively one. The crowd was so large as to occupy almost every available foot of the green sward, beneath the shade of the trees. The ladies were busied with spreading spotless white table linen on the grass, while men and boys were hurrying to and fro, making sure of hot water for tea-making, and upon other messages. Then came the happy moment, when all gathered about and good things began to disappear in regulation order. It was a pleasant operation and soon concluded.

The sports Programme.

Then there was a general resort to the beach playground. Hampers were safely stowed away, and the picnickers gave themselves over to enjoyment of the events of the long programme of sports and entertainment.

The baseball match was between the Grips and the Trunks, and the men who carry the heavier samples were the men who carried off the victory.

The foot races were all well contested and evoked the keenest interest from the spectators. In addition, there were exhibitions of fencing, slack-rope walking and fancy drills; the greasy pig was caught and, to cap it all, a baby show was held.

The various committees which looked after the picnic were composed as follows:

Finance—J. S. Townsend, chairman; A. T. Edwards, secretary; James Matkinson, W. R. Grant, Wm. Turnbull, A. McPherson.

Sports—George Sippi, chairman; A. H. Brener, secretary; J. A. Jones, Walter Pierson, J. A. Connors, Percy Millman, Herbert Henderson, W. H. Grenfell, A. E. Cowley, A. S. Sippi, Ernie Crouch, Wm. Shosenberg, S. M. Sereaton, J. A. Tune, Wm. Ward, Wm. Smith, George Detlor, J. M. Daly, Bert Masuret, J. R. Sproule.

Transportation—J. J. Harkness, chairman; B. S. Murray, secretary; S. F. Lawrason, J. C. Pocock, James Dooley, Ed. B. Chase.

Entertainment—F. S. Fisher, chairman; D. McPherson, secretary; H. W. Lind, L. C. Johnston, J. Angus, H. Turner, H. Lewis, R. A. Green, Thomas Allafi, Hugh Rennie, C. H. Firth, D. J. McLeod, John Garvey, Jr., H. Dodson, A. H. Moran, Roland Munro, F. G. Brenton, W. R. Keyes, Jos. Leech, George W. Heard.

Music—C. W. McGuire, chairman; Wm. Wright, secretary; J. McMartin, F. R. Harris, E. Sehl, W. Hawkshawe, J. M. Ferguson, C. W. Nichols.

Printing—H. E. Puetrey, chairman; J. R. McPetrie, secretary; C. A. Wilson, C. E. Mountjoy, J. W. Couse, Hy. Avey, Alf. Gunther, S. Frank Glass, J. K. Spry, J. J. Dyer.

Reception—R. D. Kilgour, chairman; F. Lawson, secretary; C. S. Hyman, Adam Beck, T. H. Carling, S. Munro, John T. Green, T. H. Howden, R. E. Davis.

A More Active Tea Campaign.

Mr. J. Keithley Crowther, manager for the United States and Canada of Sir Thomas Lipton, Limited, spent part of last week in Montreal and Toronto, calling upon the trade in the respective cities.

In conversation with The Canadian Grocer, Mr. Crowther said that his firm had decided upon a more vigorous campaign for the Canadian trade, and that it was his intention to make more frequent visits to Canada than he had done in the past.

"You know," said he, "that when Sir Thomas decides upon a thing he usually carries it out, and he has made up his mind to secure a larger share of the Canadian trade. Sir Thomas will arrive on this continent some time in Sep-

tember for the chief purpose of visiting the World's Fair. It is altogether likely that he will pay a visit to Canada, and I am going to do my best to persuade him to do so."

Mr. Crowther has recently returned from the exhibition at St. Louis, where his firm have three exhibits. Besides having contracts for supplying a number of small hotels and restaurants, the Lipton Co. supply the coffee consumed in the famous Inside Inn. The quantity of coffee required for this hotel alone is nearly a ton a week.

The agents of the Lipton Co. in Canada are Laporte, Martin & Cie., of Montreal, with J. A. Curtis as representative in that city, and George Musson & Son, representatives in Toronto.

CATALOGUES, BOOKLETS, ETC.

The Grocer is in receipt of a catalogue issued by the Toledo Computing Scale Co., of Toledo, U. S. A., describing their automatic weighing and money-value measuring machines, and containing a number of illustrations of leading stores throughout the state of California in which the Toledo system is used.

DROWNING ACCIDENT.

Mr. J. J. Duffy, of the wholesale spice and coffee house of Montreal, had the misfortune to lose his 18-year-old son, J. J. Cyprian, on Sunday last, by drowning. The accident occurred during the sudden storm that swept over this district Sunday afternoon, and which was particularly sudden and strong at Isle Perrot, where the young man was summering with his parents. The sympathy of a large number of friends is extended to Mr. Duffy.

GLEANED FROM THE TRAVELERS.

Ross Bros., of Mount Albert, have bought out Mr. Harry Fisher, Cookstown, and took over the business on August 1st.

The Wilson Grocery Co., Gananoque, who recently bought the old-established business of Kenny & Coekrill, have set the pace among the trade in that thriving burg by their artistic ideas in window dressing and display. The result has elicited many ecomiums from residents as well as from numbers of American visitors who are summering in and around Gananoque.

Tattle Bros., grocers, Yonge street, Toronto, have assigned to W. J. McDonald. Liabilities are small.

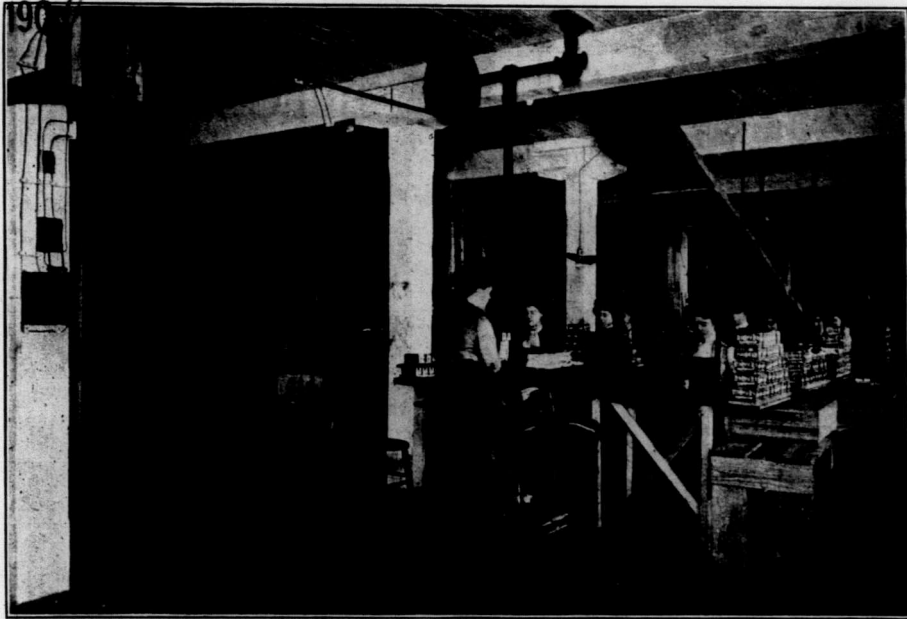
C. N. Babbitt, of Gagetown, N. B., has moved his grocery store to Sydney street, St. John.

RED ROSE TEA WAREHOUSE

RETURNED

INTERIOR VIEWS NOS. 6 AND 7.

AUG 6 1904



SECTION OF SECOND FLOOR—LABELING.

The packages as they come through the chute from the floor above, are labelled, placed on boards and put in racks to dry. The capacity of these racks is about 200,000 lbs. of package tea.

The labeling is done by girls seated at tables beside an endless belt running from the gumming machine. The labels are gummed by being fed between rollers, and are carried along the belt to the labellers. This machine is also run by electric power. At one end of this room there is a label cupboard having compartments for the different kinds and sizes of labels. A cloak room, etc., is also provided for the use of the girls.

This section of the second floor is on the Mill St. side, near the elevator; three to four men are kept busy packing tea into cases, ready for shipment. The packing order is sent from the office, and as soon as the cases are ready, they are sent by electric elevator to the floor below. At one end of this packing department a considerable quantity of advertising is stored. Many attractive cards, etc., are sent out in the cases, and the fact that they are continually asked for by the merchants shows that they are appreciated.

Next week a description of the shipping room will be given.



SECTION OF SECOND FLOOR—PACKING TEA INTO CASES.

T. H. ESTABROOKS, TEA IMPORTER AND BLENDER,
 Branch Offices : Toronto, Winnipeg. St. John, N. B.

The Dominion Packing Company,

LIMITED.

Telegraphic Address,
"DOMINO,"
Charlottetown.

Charlottetown, P.E.I. Canada

Codes Used
A.B.C.
LIEBENS
PRIVATE.

Our Prices

are exceptionally low at the present time on

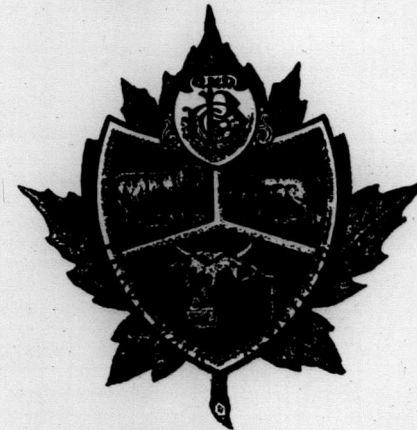
**Barrelled Pork
Compound Lard
Smoked Meats**

Write us for full quotations now, and secure your stock while the present low prices last. All new stock—quality guaranteed.

The Dominion Packing Co., Limited,

Charlottetown, P.E.I.

BEECHNUT



BRAND

Hot Weather Meats.

COOKED HAMS	POTTED TONGUE
DRIED BEEF	JELLIED HOCKS
BOLOGNAS	SUMMER SAUSAGE
FRANKFURTS	COOKED CORNED BEEF

These meats are prepared under our own supervision. They will please you, they will give satisfaction to your customers and they will afford you a good profit for the handling. Sent by express only. Send us your order for weekly shipment.

F. W. FEARMAN COMPANY,
PACKERS AND LARD REFINERS. Limited.
HAMILTON, ONT.

LONG CLEAR BACON.

We can offer splendid value in this line. Our Bacon is well trimmed. Cured in Cold Storage of uniform temperature. Consequently no rust.

Write us for Special Prices.

The Park, Blackwell Co.,
PORK AND BEEF PACKERS, LIMITED.
TORONTO, ONT.

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DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

ENGLISH PROVISION IMPORTS.

IMPORTS of butter in Great Britain for the six months ending June 30, 1904, total 2,267,318 cwts., an increase of 317,000 cwts. over imports for the same period last year. The greatest relative increase is from New South Wales, closely followed by Victoria. Canada's share in the increase is from 16,585 to 28,710 cwts.

The gross amount of dead meats, consisting of fresh and chilled beef, fresh mutton, frozen beef and mutton, fresh pork, salt beef and pork, bacon, hams, rabbits, and tinned meats, in 1903, was 8,627,177 cwts., valued at £19,651,837; for the present year the weight is greater, 8,677,461 cwts., and the value considerably less, £18,526,625; this difference in value to a large extent comes from the frozen mutton and beef. Australia shows over 50 per cent. increase in frozen beef; Argentina has increased her export 35 per cent., the United States have exported to the United Kingdom 53,693 cwts. more than last year, while other countries have decreased 35 per cent. Australia, Argentina and other countries have all recorded against them a decrease in frozen mutton. Holland, United States and Belgium show small decreases in fresh pork supplies. Importations of bacon from the United States amounted to 1,502,101 cwts., an increase of 36,058 cwts. over last year; from Denmark to 835,325 cwts., an increase of 80,938 cwts.; from Canada to 295,221 cwts., an increase of 66,813 cwts.; from other countries to 35,026 cwts., a decrease of 26 per cent. The United States have supplied hams to the extent of 518,183 cwts., an increase of 68,894 cwts. Canada has increased her exportations from 69,628 cwts. to 73,092 cwts., while other countries have dwindled down to 1,719 cwts.

Poultry Demonstration.

Mr. Elford, the poultry expert, of Ottawa, will superintend the showing of a complete model hennery under the auspices of the Dominion Government at the Canadian National Exhibition, To-

ronto, August 29th to September 10th. Poultry raising during recent years has become such an important industry, both with exclusive breeders and with general farmers throughout Canada, that the Government wisely decided to demonstrate all that was most modern and most successful in incubation, brooding, caring and feeding. For those who keep poultry, whether for profit or pleasure, the information derived from this exhibit will be extremely valuable.

Stocks of Lard.

Cable advices received by the N. K. Fairbank Co. give the following estimates of the stocks of lard held in Europe and afloat on the 1st inst., to which we add estimates of former years, and stocks in cities named:—

	1904. Aug. 1.	1904. July 1.	1903. Aug. 1.	1902. Aug. 1.	1901. Aug. 1.	1900. Aug. 1.
Liverpool and Manchester	34,000	30,000	26,000	16,500	18,000	24,000
Other British ports.....	16,000	15,000	8,500	2,500	6,500	6,000
Hamburg.....	37,000	12,000	14,000	14,000	13,500	12,500
Bremen.....	1,000	1,000	1,500	1,000	1,000	3,000
Berlin.....	1,500	1,500	1,500	1,000	2,000	2,000
Baltic ports.....	14,000	13,000	12,000	6,500	11,000	6,500
Amsterdam }	3,000	2,000	1,000	3,500	2,000	3,000
Rotterdam }						
Mannheim }						
Antwerp.....	3,000	3,000	1,000	1,500	6,000	6,000
French ports.....	1,500	1,600	900	1,100	2,000	4,000
Italian and Spanish ports.....	1,000	500	500	1,000	1,000	1,000
Total in Europe.....	102,000	79,600	66,900	48,000	63,000	68,000
Afloat for Europe.....	40,000	35,000	40,000	42,000	54,000	42,000
Total in Europe and afloat.....	142,000	114,600	106,900	90,000	117,000	110,000
Chicago prime steam.....	137,860	124,284	75,554	46,529	51,116	117,718
Chicago other kinds.....	33,951	27,008	9,593	11,488	11,076	20,936
East St. Louis.....	2,050	2,130	1,760	900	8,011	10,200
Kansas City.....	11,473	14,446	7,891	4,315	14,037	11,933
Omaha.....	3,997	6,188	5,569	4,171	6,908	5,492
New York.....	6,705	8,451	7,183	6,555	11,467	8,074
Milwaukee.....	10,768	8,860	4,542	908	3,365	8,583
Cedar Rapids.....	.....	.....	.....	3,403	1,579	2,210
South St. Joseph.....	1,734	2,378	4,497	2,476	4,420	1,263
Total tierces.....	350,538	308,345	223,488	171,345	229,029	396,409

Early Potato Growing in Ireland.

The early potato growing industry, which was started in Ireland some time ago, seems to have taken well in some districts and to have been very successful. Experiments are being tried at a number of places in the south and

southwest of Ireland—chiefly on the coast. From a few small plots in 1901, the area under experiment has gradually increased. Clonakilty, County Cork, was found to be a very suitable district. Though it is said the crop is fully a week later than last year, samples have already been dug in the County Clare, and in other districts the potatoes are earlier than last year. The sales which have taken place have been satisfactory so far.

Proposed Enlargement.

At a meeting of the shareholders of the Peterborough Cold Storage and Provision Co. on July 27, a proposal to enlarge the powers of the company was considered.

The intention is to enlarge the scope of the company to permit it to engage in the manufacture of beet sugar. If

the proposed change is made the name of the company will be changed to "The Trent Valley Sugar, Provision and Cold Storage Co.," the capital stock will be increased to \$750,000 and the present board of directors enlarged to nine members.

ROSE BRAND SMOKED BACKS

are the best known on the market. New, sweet cured stock of splendid flavor.

Surplus fat and rind removed, avoiding any loss in cutting. Fresh out of smoke daily, at

**Peterborough, Hull
and Brantford.**

The George Matthews Co., Limited

ESTABLISHED 1868.

Peterborough Hull Brantford

—absolute purity



is guaranteed to your customers in

**GILLETT'S
Cream Tartar**

Every time you make a sale of **Gillett's Cream Tartar** you please your customer and make a friend.

Ask your jobber for it.

E. W. GILLETT COMPANY LIMITED

London, Eng.

TORONTO, ONT.

Chicago, Ill.

We are buyers of

**Poultry,
Butter
AND Eggs.**

The best facilities for handling consignments. Up-to-date Cold Storage.

The J. A. McLean Produce Co., Limited

73-75-77 Colborne Street

Telephone Main 2491.

Toronto.

Provisio

stimulated an active of these firmer, wh cents per We quote

Long clear b Smoked brae Reil bacon, Small hams, Medium ha Large hams, Shoulder ha Backs, per l Heavy mess Short cut, p Shoulder mt Lard, tlaros " tubs " pails " compc Plate beef, Beef, hind c " front " choice mediu " comm Mutton Lamb, sprig Veal Hogs, light heavy.

Butter-

Offerings but on t been up alteration however, ward, wh lowest p

Creamery pri Dairy prints. in tubs

Cheese

est in th below th is about differnc being he The boa follows:

Bellev 190 co. 7 1-16c,

Cowan offered tories o ter sale to 7 1-2 and 919

Cornv 1,014 wh at 7 5-8 boxes r

Lond 2,220 bo at 7 1-2

Wate boxes, 700 bo

PROVISION AND DAIRY MARKETS.

Toronto.

Provisions—The hot weather has stimulated demand for cured meats and an active demand has been met in most of these lines. Long clear is a little firmer, while heavy mess has declined 50 cents per bbl. Lard is a little weaker. We quote:

Long clear bacon, per lb.	0 07½	0 08
Smoked breakfast bacon, per lb.	0 12	0 12½
Roll bacon, per lb.	0 09	0 09½
Small hams, per lb.	0 12½	0 13
Medium hams, per lb.	0 12½	0 13
Large hams, per lb.	0 11	0 11½
Shoulder hams, per lb.	0 08½	0 09
Backs, per lb.	0 13	0 14
Heavy mess pork, per bbl.	15 00	15 50
Short out, per bbl.	17 00	17 50
Shoulder mess pork, per bbl.	14 40	14 50
Lard, tierces, per lb.	0 06½	0 07
" tubs	0 07½	0 07½
" pails	0 07½	0 07½
" compounds, per lb.	0 07	0 07½
Plate beef, per 200-lb. bbl.		11 00
Beef, hind quarters	9 00	10 00
" front quarters	4 50	5 50
" whole carcasses	7 50	8 00
" medium	6 50	7 50
" common	6 00	7 00
Mutton	6 00	7 50
Lamb, spring	10 00	11 00
Veal	8 00	9 00
Hoga, light	8 00	8 25
" heavy	6 50	6 75

Butter—Dealers report a dull market. Offerings are more free than recently, but on the whole the quality has not been up to the mark. There is little alteration in prices as quoted. There is, however, some inferior stuff coming forward, which is not bringing even the lowest prices quoted. We quote:

Creamery prints	0 18	0 19
" solids, fresh	0 17	0 17½
Dairy prints	0 13	0 14
" in tubs	0 12	0 11

Cheese—There is not much of interest in the cheese market, which is away below the level of a year ago. The make is about that of last year, but the great difference lies in the fact of large stocks being held at the opening of the season. The board sales on Saturday were as follows:

Belleville—Offered 2,845 white and 190 colored cheese; sales, 2,400 at 71-16c, and 150 at 71-8c.

Cowansville—Twenty-six creameries offered 1,761 boxes butter, and 31 factories offered 2,150 boxes cheese. Butter sales, 18c to 19c; cheese sale, 71-4 to 71-2c. Twenty-six boxes of butter and 919 boxes of cheese held over.

Cornwall—2,008 cheese were boarded, 1,014 white and 994 colored. White sold at 75-8c; colored at 73-8c. Twenty boxes remained unsold.

London—Thirteen factories offered 2,220 boxes; sales, 370 at 75-8c, and 70 at 71-2c.

Watertown, N. Y.—Large white, 1,275 boxes, at 71-4 to 71-2c; large colored, 700 boxes, at 71-4c; small white, 1,480

boxes, at 75-8c; white twins, 2,043 boxes, at 75-8c; colored twins, 3,770 boxes, at 75-8 to 73-4c.

Alexandria—1,075 boxes of white and 407 colored were offered; white sold at 75-8c; colored at 73-4c. We quote:

Cheese, large	Per lb.	0 08½	0 08½
" twins		0 08½	0 09

Montreal.

Provisions—The demand for cured hams and bacon during the week has been good and prices steady. Lard is also in better demand and position. Business in barreled pork has been dull, Canada short mess pork selling at from \$24.00 to \$25.00. Receipts fairly good and in excess of last week's:

Canadian short out mess pork	\$17 00	\$18 00
American short out clear	16 50	17 00
American fat back	17 00	17 50
Bacon, per lb.	0 12½	0 13½
Hams	0 11	0 13
Extra plate beef, per bbl.	11 50	12 00
" Boar's Head" brand, tierces, per lb.		0 07½
" tierces, per lb.		0 07½
" 60-lb. fancy tubs		0 07½
Cases, 20 3-lb. tins, per lb.		0 08½
" 12 5-lb. tins		0 08
" 6 10-lb. tins		0 07½
20-lb. wood pails, each		1 53
20-lb. tin pails, each		1 43
Wood net, tin gross weight—		
Pure lard, pails	Wood. Tin.	1 57 1 70
" tubs		0 07½ 0 08½
" cases (6 10-lb. tins)		0 08 0 0
" cases (12 5-lb. tins)		0 08½ 0 09½
" cases (24 3-lb. tins)		0 08½ 0 09½

Butter—Butter shipments for the past week were 20,562 pkgs, which is very satisfactory. The receipts so far this season exceed those of 1903. Opinions as to prices are decidedly diverse, some looking for still higher figures, while others maintain the limit has been reached. Choicest Townships creamery is bringing 18 to 18 1-4c; Ontarios, 17 1-2c, and finest Quebecs, 18 to 18 1-2c. Dairy quoted at 14 to 14 1-2c.

Cheese—The market is exceedingly quiet both here and abroad. Stocks are large, despite the report of a shorter make this year, and are, in fact, in excess of those of 1903. Finest Quebec is being held at 71-2c, Townships at 75-8 to 73-4c, and 77-8 to 8c for Ontarios.

St. John, N.B.

Provisions—While the big strike has not yet affected prices of barreled meats here, the market is rather firmer. Sales are very light at this season. Pure lard has but a limited demand even at the extreme low prices. Hams and rolls are scarce. In fresh meat the demand is for lamb, and prices are well maintained. Beef is somewhat dull and rather lower.

40 HIGHEST AWARDS In Europe and America

Walter Baker & Co. Ltd.



The Oldest and Largest Manufacturers of

PURE, HIGH GRADE COCOAS AND CHOCOLATES

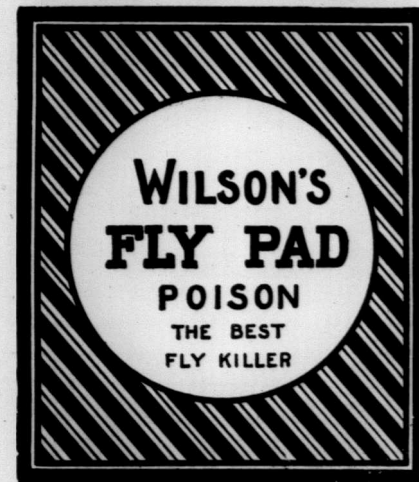
No Chemicals are used in their manufacture. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their Premium No. 1 Chocolate, put up in Blue Wrappers and Yellow Labels, is the best plain chocolate in the market for family use. Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children. Buyers should ask for and make sure that they get the genuine goods. The above trade-mark is on every package.

Walter Baker & Co. Ltd.

Established 1780.

Dorchester, Mass.

Branch House, 12 and 14 St. John St., Montreal



Stock the kind the housekeepers ask for. Avoid poor imitations.

Egg Cases

—AND—

Woodboard Fillers

BOTTOM PRICES.

WALTER WOODS & CO.

Hamilton and Winnipeg.

When ordering
Macaroni
be sure to specify
Napoli Macaroni

You will get
—a better article.
—at a less price.
—in a more saleable package.

Order from your wholesaler, and if he can't or won't supply NAPOLI BRAND, send order direct.

NAPOLI MACARONI CO.,
Hayter and Teraulay Sts.,
TORONTO, CANADA

The Kind
Mother Made
Such is
Peacock Brand
of **Condensed**
Mince
Meat.



Sell it on that account.
Your wholesaler sells it.

The Bates, Peacock Co.
HAMILTON, ONT.

1904 **Canadian** 1904
National Exhibition
Toronto, Ont.

August 29th to September 12th

Largest and finest exhibits of Canadian manufactures agricultural products, live stock, etc., ever shown. New buildings, improved facilities and greater variety of attractions than ever.

"BLACK WATCH BAND"

The Band of the "Black Watch" (the famous 42nd Royal Highlanders) will attend the Exhibition, by permission of his Gracious Majesty the King and officers of the Regiment, and will play three concerts daily throughout its entire course.

THE RELIEF OF LUCKNOW

The grandest pyro-military display ever seen in Canada will be presented before the Grand Stand each evening with hundreds of performers, brilliant costumes, gorgeous pyrotechnic setting, and assisted by the pipers of the "Black Watch."

SPECIAL ATTRACTIONS

"Dare-Devil Schreyer" in his leap from a bicycle 108 feet into a tank of water; **The Bickett Family**, world-famous aerial acrobats; **Winschermann's Wonderful Trained Bears**; **Adler's Troop of Lions**, the most remarkable group of trained animals in the world, and many other acts of equal merit.

Special Railway Rates.
Ask your Station Agent for Particulars.

Remember the Dates,
August 29th to September 12th

President Secretary and Manager

Mutton is not wanted and veal has but little demand. Pork is not in season.

Mess pork, per bbl.	\$16 00	\$17 00
Clear pork	17 00	19 00
Plate beef	12 00	14 00
Mess beef	19 60	12 00
Domestic beef, per lb.	0 06	0 07
Western beef	0 09	0 10 1/2
Mutton	0 05	0 06
Veal	0 08	0 09
Lamb	0 03	0 09
Pork	0 06 1/2	0 07 1/2
Hams	0 12	0 14
Rolls	0 10	0 11
Lard, pure, tubs	0 08	0 09
" " pails	0 08 1/2	0 09 1/2
Refined lard, tubs	0 08 1/2	0 09
" " pails	0 08 1/2	0 08

Butter—Prices are low. Market is well supplied. If quality is the best there is a fair demand.

Creamery butter	0 18	0 20
Best dairy butter	0 16	0 17
Good dairy tubs	0 14	0 15
Fair	0 12	0 14

Eggs—Supplies have been more freely received. Sales are backward. At this season considerable care is required in regard to quality.

Eggs, hennery	0 15	0 20
case stock	0 13	0 14

Cheese—Sale is not large. Later makes are held well above present figures.

Cheese, per lb.	0 09 1/2	0 10 1/2
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Winnipeg.

Lard—The market is now firm, and our quotations are as follows:

Lard, 50-lb. pails	4 30
" 20 " "	1 80
" 10 " in cases	5 50
" 5 " "	5 55
" 3 " "	5 65
Compound, in 20-lb. pails	1 75

Cured Meats—The market is now firm. Our quotations are as follows:

Hams, per lb.	0 12 1/2
Picnic hams per lb.	0 08 1/2
Breakfast bellies, per lb.	0 13
Breakfast backs, per lb.	0 10 1/2
Long spice rolls, per lb.	0 10 1/2
Long clear rolls, per lb.	0 08 1/2
Short spice rolls, per lb.	0 10
Dry salt backs, per lb.	0 09 1/2

Butter—The market is fairly steady and the demand is good for choice quality.

Creamery, per lb., fresh churned	0 20	
Dairy, " "	0 16	0 17
Dairy, in tubs " "	0 15	

Provision Notes.

The lard refinery of Swift & Co., Chicago, was damaged by fire on July 27 to the extent of \$400,000.

PERSONAL MENTION.

Mr. A. F. McDonald, of the firm of McDonald Bros., Colborne, Ont., died on July 22.

Mr. Mackenzie, of the Standard Vinegar Co., Toronto, was a visitor to Montreal this week.

Mr. W. P. Rice, of the Wm. Ryan Co., was among those at the Toronto Grocers' excursion to Buffalo last week.

Mr. Alex. Anderson of the Japan Central Traders' Association, who was laid up for a week or ten days, is out again.

Mr. R. J. Sharpe, representing W. P. Downey, Montreal, reports good sales of Hires' Root Beer in Quebec City and district.

Mr. W. J. Earon, who has been traveling for the Fox Bros. Packing Co., Brantford, for some years, has given up that post and is leaving for Pittsburg.

Mr. Albert N. Reay, Canadian manager of the Force Food Co., has just re-

turned to Toronto after an extensive and very successful trip in the Maritime Provinces. Mr. Reay seems to have taken full advantage of the sea breezes.

Mr. Alfred Irving, west end traveler for the Salada Ceylon Tea Co., again broke his record for the number of orders secured in one day's work, he having sold to 75 grocers on Tuesday last.

Mr. H. McCutcheon, well known in London, Ont., business circles, died on July 25. Mr. McCutcheon was engaged until a short time ago in the grocery trade, and also in the coal and wood business.

Mr. John Fisher, manufacturers' agent, Toronto, left on Wednesday on a trip to Winnipeg and other points in Manitoba and the Northwest. Mr. Fisher goes by way of Sarnia on the Northern Navigation Co.'s steamer "Huronie" to Fort William and thence via Canadian Northern to Winnipeg.

Mr. B. Trudel, who has charge of the tea department in L. Chaput, Fils & Cie., Montreal, is taking a vacation at St. Tite. Mr. Trudel's particular object is a rest but, as he is taking along a set of rods and lines, the lively speckled trout in the waters around St. Tite will have to be on their guard.

Mr. F. W. Klemm, manufacturer of Klemm's Tubes, Chicago, is at present in Montreal, canvassing the trade. Mr. Klemm, who is represented in Canada by Snowdon, Forbes & Co., has met with good success in the east, and on his return trip to Chicago will visit the larger western cities, Kingston, Toronto, Hamilton, London, etc.

Mr. J. T. Paul, of the traveling staff of the Edwardsburg Starch Co., was married on Wednesday to Miss Isabel Carter. The happy couple left on the "International Limited" for Detroit, Chicago and St. Louis, and on their return will reside in Toronto.

Mr. Newton A. Hill, of L. Chaput, Fils & Cie., Montreal, has just returned from a three months' trip through Manitoba, the Northwest and British Columbia. To The Grocer Mr. Hill stated that trade on the whole was satisfactory. As to the future, referring specially to crop prospects, Mr. Hill said that providing no unforeseen dangers such as frost or hail strike the country, crops will be good. In some sections there has been a trifle too much rain, but as the country is so large these spot drawbacks will not seriously affect the general result.

"We are too apt in the east on reading reports of hail or frost in the Northwest to imagine the whole country is affected. Why, bless me," said Mr. Hill, "you don't get worried here much when you read of a cyclone in western Ontario, only a few hundred miles off, while a touch of frost in Manitoba is considered here as a serious blow to the crops around Calgary or Edmonton. Western cities and towns are pushing ahead rapidly, noticeably so Winnipeg, Brandon and Calgary, the latter remarkably so." Mr. Hill looks for good Fall trade throughout his territory.

FIRE NOTICE

We regret to advise the trade that our stock and warehouse was damaged by fire on Friday morning last. We have made arrangements for new stocks so that

BUSINESS CONTINUES AS USUAL

Pending repairs we are located in the following

TEMPORARY PREMISES—

Offices—24 Scott St., Phone Main 3803

SAMPLE ROOM and ORDER DEPARTMENT—26 Front St. East, Phone Main 3804

Shipping Department—7 Scott St., Phone Main 3805

We solicit your ORDERS which will have PROMPT ATTENTION.

THE EBY, BLAIN CO., LIMITED, Wholesale Grocers TORONTO.

Fresh and Cured Fish

Fisheries Fights.

“To assert the authority of the Dominion over the fisheries,” was the reason given for the despatch of a Government cruiser to the Labrador coast a few days ago. According to an Ottawa despatch “a dispute had arisen between the Federal authority and the Provincial Government of Quebec in regard to the issuance of a fishing license to a Nova Scotia firm. The Dominion cruiser will see to it that the rights of the Dominion are maintained.”

The Montreal Star referred editorially to the situation as follows:

“And yet there are people who complain that we have none of the excitements of war in this part of the world! Here is an armed cruiser sent out by the Ottawa Government against the minions of Premier Parent. What could possibly be more exciting for us in Quebec?

“It would not be so nerve racking if we quite knew which side we were on. But as Canadians we cheer for the gallant craft which carries the flag of our country against her perfidious enemies; while as Quebeckers we swing our hats for the noble defenders of the provincial fishing license issued by the bold Government at Quebec. If this province is beaten down by the insolent ‘foreigners’ from Ottawa, we cannot but fall under the ruins; but if the Dominion is set at naught by the rebellious ‘natives’ from Quebec, will we not, as Canadians, suffer ineffaceable outrage?”

Canned Salmon.

In a short interview with The Grocer, Watt, Scott & Goodacre stated “It is notorious that each year’s pack resem-

bles that of the fourth year previous. On this theory, 1904 should be a short year. On the Fraser River 32 canneries are closed and 18 are running on a much reduced scale. Buyers are taking the attitude, however, that these actual and problematical conditions are more than discounted in the opening prices, which it is thought will prove too high in the event of even a moderately fair run. A ‘go slow policy’ is likely to obtain until September 1.”

Canners Confer.

At the recent conference of American and Canadian canners in Vancouver, B.C., it was decided to establish a police patrol at the boundary to prevent net cutting, the theft of boats, etc. The Americans also agreed to the principle of a weekly closed season, and will urge the Washington Government to make it compulsory south of the boundary line. The hatchery question was discussed, but no action taken, and it was unanimously decided that Canadians and Americans will hereafter refrain from invading each other’s territory to buy fish.

Trade and Commerce in the East.

WITHIN the week The Grocer has had the pleasure of an interview with Mr. Alexander MacWillie, of Toronto, who has just completed a trip around the world in the interest of H. J. Heinz Co., Pittsburgh, U. S. Mr. MacWillie was for years in the grocery trade in Toronto, and has always been an admirer of The Grocer, although he says it has grown away from him by leaps and bounds since the early days. For the benefit of readers of The Grocer he has given the following impressions of trade and commerce as they exist to-day in the far east.

Japan as a Nation.

"Westerners are awakening to the fact

exceeds those of the White Star and Cunard lines. The service and accommodation to be had on these Japanese liners, moreover, is equal, and in many cases superior, to that on European boats, and if one wishes to travel in comfort he will not think twice about taking a berth on a Japanese steamship.

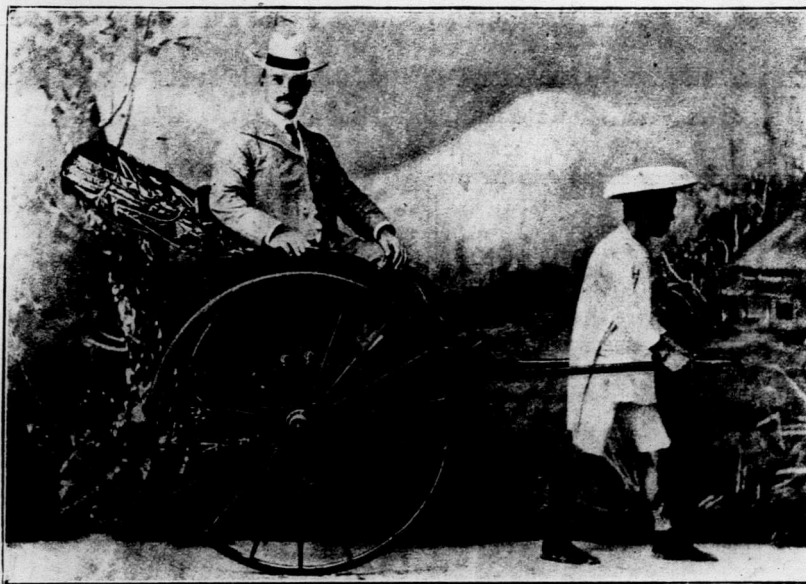
"Japan has more newspapers to the square mile than any other country in the world. Her system of government is the admiration of all who come into contact with conditions in Japan. You visit a Japanese school and will almost be deceived into believing you are in an up-to-date Canadian educational institution, except that our discipline does not suffer comparison with theirs. Another thing which immedi-

prove on original methods.' You try to bargain with a Japanese woman for a piece of carving or silk embroidery in process of manufacture. You offer her 35 yen. 'It is not finished and I will not sell,' says she. You offer her 50 yen and may keep on increasing your offer but will not succeed in tempting her. Years ago oculists considered lenses of German manufacture to be without a peer. The Jap found this out, with the result that to-day Japanese lenses have largely taken their place in popular fancy. Columbia River salmon were exported to Japan, and in an incredibly short time a new brand of salmon made its appearance on the Japanese market which, except to experts, was an exact duplicate of the former.

The Jap is Not a Money Grabber.

though it is questionable how long he will remain so, thanks to the European trader. Unfortunately it cannot be denied that he is tricky, so tricky that European merchants have found in advisable to transact all their business with Japan through the medium of Chinese agents stationed at Hong Kong. He is not wilfully dishonest; it is merely that he has found the methods adopted by the European trader to pay. You make money, and do so and so; I do the same, and the result is that the European is kept busy watching the Jap, so keen and sharp is the latter in a business deal.

"Those in authority in Japan are beginning to see the evil influence of western civilization on their countrymen, and regular weekly letters are being distributed among the merchants of Japan by the Minister of Trade and Commerce, urging upon them the importance of honest trading. Strange to say, the Chinaman has not yet felt the influence of his money-grabbing white brother. A Chinaman goes into the bank at Shanghai for a loan of 40,000 taels. The bankers jot down the amount and John's name and the money is forthcoming without even the signing of a note. Not so the European or Jap; with him gilt edged security is required. Right here it may be remarked that Canada had better think twice before introducing anti-alien labor laws against Japan and China. The time is coming, if not already here, when Canada will



Mr. MacWillie in Japan.

that Japan is a wonderful nation. She has been making very rapid strides during the last ten or fifteen years, although it is the Russo-Japanese war that has brought her so prominently before the eyes of the civilized world. Speaking about civilization, there is a copper mine in the interior of Japan, probably one of the largest in the world, which has been worked for centuries. Long before the European ever set foot in Japan, the miners enjoyed the advantages of reading, writing and recreation rooms, baths, etc. To-day Japan has lines of steamships whose tonnage

ately strikes the foreigner is the never-failing courtesy and politeness of the Jap. Wherever you go you are greeted with a smile and the Japanese salutation "Ohiiho!"

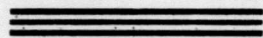
"The two outstanding features of the Jap are his thoroughness and wonderful genius for imitation. He thinks twice where we only think once. He goes into a modern confectionery factory for instance. He not only wishes to have the actual processes explained to the minutest details, but must needs know 'how you do this in first place,' 'how you im-

SPECIAL NOTICE to the TRADE.



SUGAR PEAS.

WE are making a specialty of Sugar Peas packed under the label--very tender Sugar Peas. This line is sold at a price that brings it within the reach of everybody who eats canned peas. For the price it is the finest pea we pack. It is as tender as asparagus tips and the sweetest pea that grows. We imported the seed originally from England, five years ago, and have found it increase so much in favor that we have had to increase the acreage every year until we are packing more of this variety than any pea we pack.



Bloomfield Packing Co.

LIMITED

BLOOMFIELD, ONTARIO.

find it in her best interests to court the favor of these countries.

Trade Prospects in the East.

"There appears to be a splendid opening for Canadian trade in both Japan and China, principally in breadstuffs. The possibility of establishing a permanent market for Canadian flour and fish among such an enormous population ought to be sufficient to tempt Canadian exporters to improve their opportunities to the utmost. True there is a good demand for these products in China and Japan at the present time, but the conditions of war are abnormal, and after things begin again to run smoothly, the flour and fish trade of Japan will go to the country that caters to the eastern trade. The trouble with the Canadian flour now going to Japan is that it's too hard. The American product is much better suited to the Japanese trade for this very reason. It might be worth while for the Canadian exporter with an eye to the future to send a demonstrator to Japan to show Japanese bakers wherein the excellence of Canadian flour consists. The Jap appreciates a practical demonstration above all things, and if he is once convinced that he can make advantageous use of a certain article he is sensible enough to follow up the opportunity.

"Japan undoubtedly appreciated the effort made by Canada last year at the Osaka Exposition. It now rests with Canadian exporters to turn to their own advantage the good impression created there. The trouble with Canada so far has been that wherever the export trade has been exploited, as a rule it has been done after a more or less spasmodic fashion. The eastern market will require the closest watching, as Canada has dangerous competitors on the field. One thing is certain, it will never do to leave things in the hands of brokers resident in these countries. They will undoubtedly look after the actual exchange of goods for the moment. In order to become thoroughly established as one of the foreign bidders for the trade of Japan, or any other country, the future has also to be considered and systematic efforts made towards the development of existing conditions. Nothing short of a thorough investigation of trade conditions in Japan and China will suffice. Canada must be in a position to profit from the experience of traders who have been in the field previously.

"The policy adopted so far by Canadian firms of sending a representative to Australia with a half a dozen lines belonging to different manufacturers, may be all right when viewed from the present. The exploitation of a new

market, however, with a single commodity is quite sufficient to occupy the entire time and energy of the most capable business man. Canadians make the mistake of expecting big returns too soon. First establish yourself in a market, what matter if things are slow in coming your way, and keep at it until the tide turns in your direction.

The South African Field.

"The most promising field of all is South Africa. Here the Canadian enjoys the advantage of a prejudice in his favor. All that is necessary is to get the people in the way of using Canadian goods. Whenever this has been done Canadian products have won a secure place on the South African market. The attitude towards Canada in South Africa is such that even Canadian mechanics and artisans are paid more than those of any other nationality.

"Up to the present, Canadian manufacturers have been slow to grasp the possibilities of South African trade, valued as it is at \$325,000,000 yearly. If they go about it in the right way they have the option of selling all the furniture, meal and flour used in South Africa. A big demand might also be created for Canadian dairy products and canned goods. Already considerable quantities of these have made their appearance in South African markets, where they have met with general acceptance. Let Canadian exporters, however, beware of sending cheap, bargain lots to South Africa, if they do not wish to cripple trade for the present and kill it for the future.

The West Indies.

"The same possibilities, although comparatively limited in extent, exist for building up a Canadian export trade with the West Indies. There is a big market there for Canadian flour and foodstuffs. Canadian flour is sent to Jamaica to-day, and if the agent in charge of it is judicious he is able to effect a ready sale. The head of the Canadian, however, is apparently turned by his success, for he is as likely as not to have advanced the price by the time the West Indian merchant sends in his next order. The result is that future orders are sent to New York. Canadian manufacturers seem to forget that they cannot afford to exhibit such marked signs of independence in trade until after they have introduced their particular commodity and won a secure place for it by successful competition with other bidders in the market. In the West Indies, as elsewhere, Canadian exporters have much to learn. In the initial stages of the Canadian export trade their aim should be to excel all other competitors, and not to stint

money or pains until the desired place in the market is forthcoming. A nation anxious to become a trader in foreign markets, and at the same time content to worry along after a hand to mouth fashion, may awaken to the fact ten years hence, if it is not too late, that her methods of trading have all to be undone. Just now it is highly important for Canada to pay the most careful attention to building up her export trade. The stake is a big one—so big that few appreciate the full significance of it. Canada simply cannot afford to be outbid, and the sooner she realizes it the better."

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

White & Co. received their first car of Indiana cantaloupes in 1-2 bushel baskets. The quality is exceptionally nice, fully equal to the home product. Other cars are expected at regular intervals.

California fruit is receiving a good deal of attention from the trade these days. There has been a temporary scarcity of peaches and prices advanced. Plums have been in good supply, also Bartlett pears. Pears this year are even and regular and free from scab and ripen in excellent hard condition. White & Co. report that they are handling about one car per day.

Jas. Rutherford & Co., Montreal, advise the trade to write for samples of any special teas desired. Their large stock is offering at most interesting figures.

McWilliam & Everist, Toronto, have received a shipment of two cars of late valencia oranges.

Dandicolle & Gaudin, French and Tarragon vinegars in fancy bottles are in stock now with Lucas, Steele & Bristol, also C. & B. Malt and Tarragon.

Lucas, Steele & Bristol have another lot of Robertson's Scotch marmalade just to hand in pots and 7 lb. tins.

A car of the Golden brand of late valencia oranges and two cars of watermelons have been received by McWilliam and Everist. They are also handling immense quantities of raspberries, cucumbers and tomatoes.

Laporte, Martin & Cie., Montreal, are at present advertising teas strongly. Interested buyers can write for samples.

L. Chaput, Fils & Cie., Montreal, have some very interesting prices to offer the trade.

Lucas, Steele & Bristol have very choice new B. & S. cod in 100-lb. cases, also dry cured cod in bundles.

Fresh crabs in half pound tins have been received by Lucas, Steele & Bristol from British Columbia.

**"Canada's Best is
the World's Best."**

**The
Housekeepers'
Favorite!**

**Bluer than the Ocean!
Bluer than the Sky!
The Bluest Blue of all the
Blues!
The brand you ought to
buy!**

**WRITE US
for samples and prices.**

**J. M. DOUGLAS & CO.
Manufacturers, Est. 1857. Montreal.**



ONE of the principal objects of the canners' amalgamation was to reduce the cost of production to the lowest possible point, and at the same time improve the quality to the highest standard.

Sugar, Labels, Cases, Solder and Labor are considerably higher this season than in 1903. Notwithstanding this, our opening prices, so far as made, are lower than last season.

New Peas, Beans, Strawberries, Raspberries and Cherries are now ready for shipment. We are confident that quality will please, and think the present a favorable time to place your orders, and await your favors.

Canadian Canners, Limited
Hamilton, Ont.

IVORINE

GOLD WATER

STARCH

We believe there is not a grocer in the land who does not believe that a cold water starch is better for his customers than the common kind. In Cold Water Starches "IVORINE" is most readily sold because the most acceptable to the housewife.

\$2.50 per case (40 packages).
Order from your wholesaler.

St Lawrence Starch Co.
LIMITED.

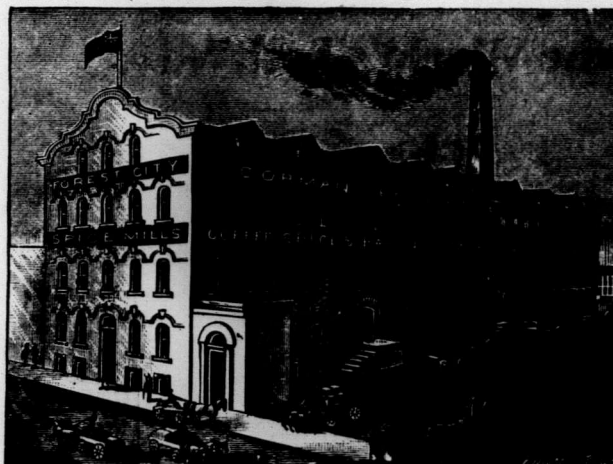
Makers - Port Credit, Ont.

**LORIMER'S
WORCESTERSHIRE
SAUCE**

Pure
Piquant
Appetising

Special prices on gross lots.

THE ROBERT GREIG CO., Limited
TORONTO.



Quality—the highest standard.

Prices—no higher than for common brands

Our first consideration with every shipment on every line is quality.

Our customers' trade depends on the quality of the goods we supply them and we make it our business to see that they cannot get quite as good quality from any other house.

Prices—We buy in such immense quantities and direct from the countries of production that no other house can undersell us.

We take just as good care of our little customers as the large—they'll grow and we want to keep them.

If you want your orders filled promptly we can make shipment the day we receive your order.

All our lines are covered by catalogue—do not hesitate to write for folders on any line—we are glad to supply them.

GORMAN, ECKERT & CO.

LIMITED

London, Canada.

Manufacturers and dealers in Grocers' high-class specialties.

Ammonia
Gorman,
Baking F
Gillett, E
Gorman,
Maiden,
McLaren,
Baskets.
Oakville
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NEW TOBACCO BILL.

THE Minister of Inland Revenue at Ottawa has announced his firm intention to press into legislation this session a resolution forbidding the wholesale tobacco interests of Canada from framing contracts with retailers binding them to deal with no other concern for supplies of tobacco, cigars, and cigarettes, than themselves. Strong pressure is being brought to bear on the Government by the American Tobacco Co. and its friends, to prevent the adoption of Mr. Brodeur's proposed Act, and at the same time manufacturers of Canadian and combination leaf are working tooth and nail to secure legislation which they claim will put an end to an unjustifiable practice which has existed in the tobacco trade for some time past. According to the new bill the Government appropriates the power to cancel the licenses of any manufacturer of goods subject to the excise duty who either directly or indirectly

(a) Makes a sale of any such goods to

a person who sells or intends to sell goods of that class in connection with his own business subject to the condition that the purchaser shall not sell or deal in goods of a like kind produced, obtained or to be obtained from any other manufacturer or dealer; or

(b) Makes such sale upon terms that would in their application deprive the purchaser of any profit upon the sale of such goods, if they should so sell or deal; or

(c) Consign any such goods to another person for sale upon commission, upon such terms that the consignee can profit by such sale only if he does not sell or deal in goods of a like kind manufactured by or obtained, or to be obtained, from any other manufacturer or dealer.

The situation, in brief, is as follows: Manufacturers of tobacco in Canada may make exclusive contracts with wholesale merchants for the handling of their particular goods. If the latter introduce any other brand the manufacturers may boycott them entirely or else put up the price of their goods to such an extent that the profit of handling is greatly minimized.

As far as The Grocer can learn the wholesale grocery and tobacco trades are satisfied with existing conditions, and object to Government interference between the manufacturer of goods and the seller. According to present regulations dealers in tobacco carry only certain lines, usually those in greatest demand, whereas if there were no restrictions they would have to stock a greater variety, for the bulk of which the demand would be more or less irregular. They claim, moreover, that even if the new law were to come in force the manufacturers of Canadian and combination leaf are not in a position to supply the demands of the market.

In the eyes of Canadian tobacco manufacturers the proposed legislation will go far towards putting the Canadian tobacco industry on a proper footing. Up to the present it has been outside the pale of competition on account of having been denied the legitimate channels of trade, viz., the wholesale grocer and wholesale tobacconist. Directly Canadian manufacturers are put on an even footing with the parties to the trust, they haven't the least fear of being able

to hold their own. They claim that their products are quite equal to those supplied by the trust, with the exception of cigarettes, and that given reasonable time they will have no difficulty in looking after this end of the tobacco trade. Their plea on the whole is for the more adequate protection of the Canadian tobacco industry. This phase of the question will undoubtedly be carefully considered before the fate of the proposed bill is finally decided.

A REBATE QUESTION.

HAS a manufacturer of any patent article the right to reduce his price without allowing the jobber the amount of such rebate on stock in store, or must the loss fall on the wholesaler?

The Grocer has been asked this question, and unless there are special clauses in the primary purchase order precluding any such allowance on the part of the manufacturer, it strikes us that, in order to be fair and just to the trade, the manufacturer should remit to the jobber amount of rebate on stock carried when reduction is made. By saying "fair and just" is meant fair and just not only to the jobber who has carried the goods in stock for long periods and interested himself and his travelers in the sale of the goods, but also fair to the retailer. It may be said that the notice of reduction in price is given in plenty of time to allow the jobber to dispose of his stock, or reduce it to such a small compass that the loss of the rebate is unworthy of argument, but why should the jobber unload on the retailer and "stick him"? Why should the retailer pay a higher price for the article now when he can purchase it to better advantage in a few weeks or a month?

It is generally understood, and an uncontroversial trade fact, that the manufacturer as a rule has the largest profit, particularly on articles that are patented, and it seems to us that he can best afford to make the reduction to the jobber. As a matter of policy to retain the good will of the jobber and his interest in the further handling of the goods, the manufacturer, if he is wise and experienced, will get over the question by freely and gracefully sending the credit note. Of course, if this

is done, a statutory declaration from the jobber might be required as to the actual number of barrels, or cases, etc., on hand, and this declaration would, no doubt, be readily furnished.

There seems to us to be no question as to the best way of disposing of this matter, which is one that not infrequently enters into transactions between manufacturers and wholesale grocers. It cannot be argued that the jobber is "squealing" unjustly, as the goods are not bought in the open market subject to its fluctuations, but are private, patent articles, to be bought only through a certain channel, at fixed prices, and under stated conditions of sale, and the purchaser has no chance of getting them on the drop and selling them again when the market has recovered. If the manufacturer makes a reduction, it argues chiefly that he has been able to buy his raw material cheaper, or through improved processes of manufacture cost of production is lessened to warrant a concession to the trade and retailer,—he is therefore not the loser. There are a number of manufacturers who follow the right rule of protecting the jobbing and (through the jobber) the retail trade by sending credit notes to the amount of stock on hand. Experience has taught them that this is the easiest and pleasantest way to retain the interest and good will of all concerned.

AN UNFORTUNATE INCIDENT.

MR. R. BACON, a graduate of Harvard University and a member of the American Society of Civil Engineers, has been arrested at Port Arthur, on the charge of having violated the Alien Labor Law of Canada. Mr. Bacon entered Canada under a written contract with Mr. J. R. Stephens, chief engineer of the Grand Trunk Pacific Railway, to assume the position of harbor expert for the railway at Port Arthur. The arrest is one of the first results of the agitation, which has been general throughout the country, looking towards the exclusive employment of Canadian engineers in such construction works as the building of the G. T. P.

The action taken by the solicitor-general in ordering the arrest of so prominent a man as Mr. Bacon is certainly a

most serious step. It will be heard of through the length and breadth of Mr. Bacon's native land, and will assuredly arouse prejudice of an unpleasant character. Possibly the parties responsible for the arrest were not sensible of what the result would be.

If there is one thing the people of the United States have been generous in, it has been the recognition of talent among our professional men. There are few American universities in which Canadians do not hold positions on the staff, and a man has but to do tolerably well in a Canadian university to be welcomed on the other side of the line. The same is true of graduates in medicine, law and applied science, who are all represented in the various centres of the United States. Frequently the only possible openings for young Canadians of brains are to be found there.

By the short-sighted policy of driving out American engineers from Canada, a great injury will be done to this beneficial sentiment in the United States. Can Canada afford at this juncture to incur the prejudices of American professional men? Would it be wise at any time? Assuredly not.

Canada must never allow herself to become so prejudiced and hide-bound that she cannot welcome men of brains to her shores, whatever section of the world they come from. Then she can conscientiously demand equal consideration for her sons wherever they may go.

We do not deny that there has been extreme provocation in the present instance. Mr. Stephens went about hiring engineers for the G. T. P. in a bull-headed way. He evidently took the ground that it was nobody else's business but his own, and that he would engage whom he pleased. This was certainly not the proper course. The G. T. P. is as near being a national work as anything we can name, and it was Mr. Stephens' business to steer a politic course and let Canadians build the line, as far as it was possible. Then, where competent Canadian engineers were not available it would have been perfectly justifiable for him to have accepted the services of competent Americans.

Prior to the arrest of Mr. Bacon, the feeling in certain parts of the United States was exhibiting a tendency to be-

come antagonistic to Canadians. The experiences of several young Canadians were unpleasant,—a circumstance directly due to the unfortunate agitation in Canada against the American engineers. If the antagonism was noticeable before any action was taken to deport these engineers, it is natural to conclude that it will be many times as strong, now that an American has been arrested.

PUT WIRES UNDERGROUND.

THERE was ~~done~~ home to every witness of the Eby-Blain fire in Toronto last week the vital importance of doing away with those unsightly and dangerous overhead wires with which corporate selfishness impedes our streets. On the west side the tower could not be brought anywhere near the building on account of the wires and in the front the ladder was raised only to be held back by an entangling mass of these ugly barriers.

It is true they were cut in a few minutes, but a few minutes may mean the saving or destruction of millions of property.

In the down town portion of a crowded city there is no excuse for overhead wires. They should be put underground at once, and business men should see that the proper steps are taken to effect this end.

THE HIGH PRICE OF SUGAR.

The advance of five cents per hundred made by Canadian refiners in the sugar list on Wednesday last marks a rise of 60 cents per hundred on the lowest price for the year and the statistical position is strong enough to keep the market firm at this price. Stocks both in Cuba and the United States are much lower than a year ago and meltings keep high, while reports of the crops from Europe are not of an optimistic character. The indications are that the housewife will have to face an adverse market for the canning season. It is probable, however, that the dearness of sugar along with the high price of fruit will curtail consumption and consequently react on the market before a great while.

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haddock is a little scarce this week, owing no doubt to the depredations of the dog fish, which are active. Fresh gaspe salmon is out of the market, though some frozen stock may offer. Fresh supplies of salmon will have to be brought from B. C. Halibut is easier on the other side and more readily obtainable. We quote:

Haddies	0 07 1/2
Smoked herring, per box	0 18
Fresh haddock, per lb	0 04 1/2
Pike, round and dressed	0 12
Halibut, fresh, per lb	0 17
Gaspe salmon, fresh per lb	0 05
Fresh steak cod	0 08
Lake trout, per lb	0 08
Whitefish	0 08
Dore	0 09
Fresh mackerel	0 10
No. 1 Labrador herring in 20-lb pails	0 75
No. 1 Herring, Labrador, per bbl	4 75
half bbl	2 75
No. 1 Holland herring, per half bbl	5 50
No. 1 Scotch herring, per keg	0 95
Holland herring, per keg	0 65
No. 2 green cod bbls. 200	5 00
Salt mackerel, pail of 20 lbs	2 00
Boneless cod, 1 and 2-lb. blocks, per lb	0 06
fish	0 05
loose, in 25 lb. boxes	0 05
Boneless fish, in crates 12 5-lb. boxes	0 04
Pure Georges cod, 40 lbs	0 07 1/2
Skinless cod, cases 100 lb. (new)	5 00
Marshall's kippered herring, per doz	1 40
Canadian kippered, per doz	1 00
Canadian sardines, per 100	3 75
Canned oye oysters, No. 2 size, per doz	1 30
Canned oye oysters, No. 2 size, per doz	2 25
Standard bulk oysters, per gal.	1 50
Selects	1 75

Country Produce.

EGGS.

During the past week receipts have been rather light. The demand is poor, no doubt due to the heavy fruit business. Commission houses report business as not encouraging and are holding off as prices are not in their favor. We quote: Straight gathered stock sold at 15 1-4 to 15 1-2c, candled at 17c and the seconds keep at 11 1-2 to 12 1-2c per dozen.

BEANS.

Market dull and little doing. Car lots are quoted at \$1.25, and \$1.30 to \$1.35 for smaller quantities. The bean market continues slow. In a jobbing way, choice primes were sold at \$1.35 to \$1.40 a bushel, while car lots of choice primes were quoted at \$1.30, and primes at \$1.25 per bushel.

HONEY.

The market is featureless. The few lots of new honey that have been offering were not eagerly snapped up and only brought about 11 to 11 1-2c. White clover is quoted at 13 1-2 to 14c. Extracted white clover is 8 to 8 1-2c in 10 lb. tins, and 7 to 7 1-2c in 300 lb. kegs. Buckwheat remains at 6 and 7c.

MAPLE PRODUCTS.

Unchanged market and little business going. Syrup in tins at 60 to 70c, wine measure, while kegs are quoted at 5 1-2 to 5 3-4c per lb.

Maple syrup, in wood, per lb	0 05 1/2	0 05 1/2
Maple syrup, in large tins	0 60	0 70
Pure sugar, per lb	0 07	0 07 1/2
Pure Beauce sugar, per lb	0 08 1/2	0 09

POTATOES.

Prices continue to ease off; new good quality were offered at \$2.00 in bbls. and 90c per bag.

Flour and Feed.

FLOUR.

An improvement is apparent, the feeling generally being better. Stocks have been allowed to get down and buying to replenish is being done. This week's business is considerably better than last, receipts being largely in excess, though still very much under last year's.

Manitoba spring wheat patents	4 80
strong bakers	4 60
Winter wheat patents	5 10
Straight rollers	4 70
Extra	4 00
Straight rollers, bags	2 30

FEED.

Better prices are going, though business is none too active. Feed is featureless and quiet. We quote:

Ontario bran, in bulk	15 00	15 50
shorts	16 00	17 50
Manitoba bran, in bags	19 00	20 00
shorts	21 00	
Moullie	23 00	28 00

OATMEAL.

Fine oatmeal, bags	2 06
Standard oatmeal, bags	2 90
Granulated	2 90
Rolled oats, bags	2 55
bbls	5 30

ONTARIO MARKETS.

Toronto, August 3, 1904.

Groceries.

TRADE is rather at a standstill owing to the travelers being off the road on their holidays. Mail orders, however, are reported in pretty fair volume, and the general consensus of opinion would go to show that trade is on a pretty good basis, considering the time of the year. There are few failures and collections are on the whole satisfactory. There is little variation to report in prices. Canned goods are enjoying considerable attention, and the price has been made for new peas at 82 1-2c and \$1.25. Canned meats are meeting a good enquiry. Sugar is firm at last week's prices and meeting a good consumptive demand. Indeed, one refiner is asking five cents above the list. Syrups and molasses are featureless. No interest is being manifested in teas which are unchanged from last writing. Coffees are higher than buyers' ideas and so little trade is developing. Spices are finding a more brisk demand in anticipation of the pickling season. Rice is about unchanged, but a firmer feeling is reported from primal markets for tapioca. Reports from Patras would indicate a smaller crop of currants than last year and an advance is noted in Smyrna figs, where the crop will also be smaller. Jobbers are said to be unloading Malaga raisins at a loss as it is not thought that the market for new crop will open as high as a year ago. New apricots are held high and little business has been done.

CANNED GOODS.

The canned goods situation is absorbing a good deal of interest. New peas

have appeared on the market and the price made at 82 1-2c and \$1.25. The market is practically bare of corn and prospects are not overly encouraging for the new crop. There are plenty of tomatoes to tide over the period before the new pack is marketed. Letters from the Pacific coast report the Spring pack of salmon on the Skeena at 4,000 cases against 23,000 last year. The market for salmon is very strong. Canned meats are in good demand. We quote:

Apples, 3's	0 90
gallons	2 20
Asparagus	3 50
Beets, 2's	0 90
Beets, 3's	1 00
Blackberries, 2's	1 50
Beans, 2's	0 90
Corn, 2's	1 25
Cherries, red, pitted, 2's	2 20
white	2 40
Peas, 2's	0 82 1/2
Pears, 2's	1 45
3's	1 90
Pineapples, 1 1/2's	1 50
2's	1 80
3's	2 25
Peaches, 2's	1 65
3's	2 60
Plums, green gages, 2's	1 10
Lombard	1 00
Damson, blue	0 95
Pumpkins, 3's	0 95
gallon	2 50
Rhubarb, 3's	1 80
Raspberries, 2's	1 40
Strawberries, 2's	1 47 1/2
Succotash, 2's	1 00
Tomatoes, 3's	1 12
Lobster, talls	3 50
1-lb. flats	3 70
1-lb. flats	2 00
Mackerel	1 00
Salmon, Fraser River, "Horseshoe" and "Maple Leaf"	1 77 1/2
1-lb. talls, 5 cases and over	1 80
1-lb. talls, less than 5 cases	1 90
1-lb. flats, 5 cases and over	1 92 1/2
1-lb. flats, less than 5 cases	1 17 1/2
1-lb. flats, 5 cases and over	1 20
1-lb. flats, less than 5 cases	0 95
Chums	0 15
Sardines, Sportsman 1's	0 23
Portugese 1's	0 08
P. & C. 1's	0 25
P. & C. 2's	0 35
Domestic 1's	0 03 1/2
Domestic 2's	0 09
Mustard, 1/2 size, cases 50 tins, per 100	8 00
Haddies	1 00
Haddies, per case	4 00
Kippered herrings, domestic	1 00
imported	1 45
Herrings in tomato sauce, domestic	1 00
imported	1 45
California ripe olives, tins, per doz	4 75
Corned beef, 1s, per doz	1 50
2s	2 70
6s	9 00
14s	20 00
Lunch tongues, per doz	3 00
Potted meats, 1s	0 50
1s	1 00

SUGAR

The firmness noted in our recent reports has been more than fully maintained, and while there has been no change in the Canadian refined sugar list, we understand that one refiner is asking an advance of five cents per hundred pounds over current list quotations. We have, however, to record an advance of five cents per cwt. in New York sugar quotations. All refiners are now selling firm on basis of 4.95 net for standard granulated. Since our last there have been large sales of centrifugal sugars ex warehouse New York at four cents duty paid for basis 96c, an advance of 1-16 over previous spot sales. Just as we went to press last there were large sales of Cuba centrifugal for August shipment at 2 19-32c cost and freight for basis 94c, which is equal to full duty parity of 4.02 for basis 96. Since then there have been sales of further large quantities totaling from 30,000 to 35,000

bags fo and f 1 and f. fo a furth previous eager and wh ity of p doubt t availab about t that th Cuba is probabl local e 100,000 about 2 lantic 1 ings. observe uary 1 holding ceipts ending melting to 166 previou year. ba acc 513 to week i crease stocks uneven 2,511,8 ing 45 Euro ther s price week paid i fugals for re and it bility tion n is sta vance point why when raws while able The e lieved and t ers d to be U. S and weeks be so upon La all C quota poun tions Paris h St. Lau Redpai Acadie Berlin Domes Phoeni Bright

bags for August shipment at 25-8c e. and f for basis 94c and at 211-16c e. and f. for basis 95c. These sales establish a further advance of 1-32 to 1-16c over previous sales. U. S. refiners have been eager buyers of all available supplies and while Europe maintains the disparity of prices which at present exists no doubt the Americans will secure every available lot of Cuban sugars at or about current values. It is estimated that the balance supply available in Cuba is only 114,000 tons and of that probably 16,000 tons will be required for local consumption, leaving less than 100,000 tons for export, which is only about 2 1-2 weeks' supply for U. S. Atlantic refiners on present basis of meltings. The significance of this will be observed when it is noted that on January 1st of this year the Cubans were holding stocks of 94,835 tons. Receipts at U. S. Atlantic ports for week ending July 27 were 19,633 tons with meltings of 40,000, thus reducing stocks to 166,013 tons against 186,380 tons previous week and 307,032 tons last year. Combined stocks of U. S. and Cuba according to latest advices were 272,513 tons, against 308,380 tons previous week and 586,532 tons last year, a decrease of 314,019 from last year. Total stocks of Europe and America at latest uneven dates were 2,060,513 tons against 2,511,898 tons last year, the decrease being 451,385 tons.

European markets have assumed further strength during the week, and the price of beet has advanced during the week 1 1-2d and is now equal to duty paid parity of 4.08 for 96 test centrifugals. There has been a good demand for refined, both in U. S. and Canada, and it is within the bounds of probability that the strength of the raw position may now be reflected in refined. It is stated that while prices have advanced 55c per cwt. from the lowest point of the year there is no reason why they should not advance further when the present strong position of raws is taken into consideration, and while all the news indicates a considerable shortage in prospective supplies. The continued drought in Europe is believed to be very damaging to the roots and the question of supplies for refiners during the next 8 weeks has come to be increasingly serious. At present U. S. refineries in New York, Boston and Philadelphia have less than three weeks' stock on hand from which it will be seen that they are very dependent upon all available nearby sugars.

Later—Since the above was written all Canadian refiners have advanced quotations five cents per hundred pounds. We accordingly revise quotations as follows:

Paris lumps, in 50-lb. boxes.....	5 28
" " in 100-lb. "	5 18
St. Lawrence granulated	4 63
Redpath's granulated.....	4 63
Acadia granulated.....	4 53
Berlio granulated.....	4 53
Domestic beet, granulated, 1902 (off grade).....	4 33
Phoenix.....	4 53
Bright coffee.....	4 43

Bright yellow.....	4 38
No. 3 yellow.....	4 33
No. 2.....	4 13
No. 1.....	4 03
Granulated and yellow, 100-lb. bags, 10c. less than bbls.	

SYRUPS AND MOLASSES.

These lines are not attracting much attention. There is practically nothing doing in syrups and just ordinary Summer call for molasses. We quote:

Syrups—	
Dark.....	0 30 0 32
Medium.....	0 35 0 37
Bright.....	0 45 0 50
Corn syrup, bbl., per lb.....	0 02 1/2
" " 1-bbls.....	0 03 1/2
" " kegs.....	0 03
" " 3 gal. pails, each.....	1 30
" " 2-lb. tins (in 2 doz. case) per case.....	1 90
" " 5-lb. " (in 1 " ").....	2 35
" " 10-lb. " (in 1 " ").....	2 25
" " 20-lb. " (in 1 " ").....	2 10
Molasses—	
New Orleans, medium.....	0 25 0 30
" " 1-bbls.....	0 27 0 32
" " open kettle.....	0 45 0 50
Barbadoes.....	0 35 0 40
Porto Rico.....	0 35 0 40
West Indian.....	0 32 0 35
Maple syrup—	
Imperial qts.....	0 27 1/2
1-gal. cans.....	0 95 1 00
5-gal. cans, per gal.....	1 00
Barrels, per gal.....	0 75
5-gal. imp. brand, per can.....	4 50
1-gal. " " per case.....	5 10
1-gal. " ".....	5 60
Qts.....	6 00

TEAS.

The Japan situation is unchanged. In spite of the lower range of prices as compared with a year ago amounting to 10 per cent. on the average, very little buying has been done for Canadian account, importers fearing that the trade may in large measure continue to take Ceylon greens. There is no change in the position of the Ceylon and Indian markets beyond an improvement in quality of Ceylon and hardening values for the respective grades in consequence. We quote:

Congou—half-chests, Kaisow, Moning.....	0 12 0 60
caddies, P'akling.....	0 19 0 50
Indian—Darjeelings.....	0 35 0 55
Assam Pekoes.....	0 20 0 40
Pekoe Souchongs.....	0 17 0 25
Ceylon—Broken Pekoes.....	0 36 0 42
Pekoes.....	0 12 0 30
Pekoe Souchongs.....	0 12 0 25
China Greens—Gunpowder, cases, extra first.....	0 42 0 50
" " half-chests, ordinary firsts.....	0 22 0 28
" " Young Hyson, cases, sifted, extra firsts.....	0 42 0 50
" " cases, small leaf, firsts.....	0 35 0 40
" " half-chests, ordinary firsts.....	0 28 0 38
" " seconds.....	0 23
" " thirds.....	0 16 0 18
" " common.....	0 15
Pingsueys—Young Hyson, 1/2-chests, firsts.....	0 28 0 32
" " seconds.....	0 18 0 19
" " half-boxes, firsts.....	0 28 0 32
Japan—1/2 chests, finest May pickings.....	0 38 0 40
Choice.....	0 33 0 37
Finest.....	0 30 0 32
Fine.....	0 27 0 30
Good medium.....	0 25 0 28
Medium.....	0 21 0 23
Good common.....	0 20
Common.....	0 19

COFFEES.

There is a little more interest in coffee reported this week and some inquiries for purchase, but buyers are holding off as the market is higher than their ideas and they are looking for an easier market in which to buy. A Wednesday wire from New York quoted No. 7 c. and f., N. Y. 7 1-2 to 7 3-4. We quote:

Green Rios, No. 7.....		Per lb.
" " No. 6.....	0 06 1/2	
" " No. 5.....	0 08 1/2	
" " No. 4.....	0 09 1/2	
" " No. 3.....	0 09 1/2	
" " Mocha.....	0 21 0 25	
" " Java.....	0 22 0 35	
" " Santos.....	0 10 0 12	
" " Plantation Ceylon.....	0 26 0 35	
" " Porto Rico.....	0 22 0 25	
" " Guatemala.....	0 22 0 25	
" " Jamaica.....	0 15 0 20	
" " Maracalibo.....	0 16 0 22	

SPICES.

Cable advices from London on Saturday reported an advance of 1c per pound in white pepper with the market strongly rising. Black has also advanced in London. A very active trade demand for pepper and cassia is reported in New York and the situation shows real improvement along conservative demands and generally higher prices are expected. Stocks are small on the spot. Locally the approach of the pickling season is lending new interest to spices and retailers are laying in their supplies. We quote:

Peppers, blk.....		Per lb.	Per lb.
white.....	0 18 0 19	Cloves, whole.....	0 25 0 35
Ginger.....	0 23 0 27	Cream of tartar.....	0 25 0 30
	0 18 0 25	Allspice.....	0 14 0 17

RICE AND TAPIOCA.

A slight advance in tapioca on primary markets is noted, but this has not been noticeably reflected on the local markets. Rice is unchanged since last writing. We quote:

Rice, stand. B.....		Per lb.	Per lb.
Patna.....	0 05 0 05 1/2	Tapioca, staple.....	0 03 1/2 0 03 3/4
Japan.....	0 06 0 07	double goat.....	0 04 1/2
Sago.....	0 03 1/2 0 04	Carolina rice.....	0 10

Foreign Dried Fruits

Currants continue to advance. Not only is the crop much smaller than reported earlier in the season, but it has been damaged by rain and the effect of the new legislation is also making itself felt. Cables from Patras this week report heavy rains and advancing markets. First shipments of raisins will be made about the middle of this month and it is not thought the opening prices will be on so high a level as last year. A cable from Smyrna on Tuesday reports an advance of 2s per cwt. on figs. This crop will be smaller than last year.

On the local market apricots are practically off. Quotations for new apricots are very high and few orders have been placed yet. Stocks of Malaga raisins are being reduced by some houses that have been over-stocked and as much as 1c under cost has been accepted. We quote:

PRUNES.

100-110s.....		Per lb.	Per lb.
90-100s.....	0 04 0 04 1/2	60-70s.....	0 06 1/2 0 07
80-90s.....	0 05 0 05 1/2	50-60s.....	0 07 0 07 1/2
70-80s.....	0 05 1/2 0 06 1/2	40-50s.....	0 07 1/2 0 08
		30-40s.....	0 08 1/2 0 08 1/2

CANDIED PEELS.

Lemon.....		Per lb.	Per lb.
Orange.....	0 10 0 12 1/2	Citron.....	0 15 0 18
	0 11 0 13		

FIGS

Tapnets.....		Per lb.	Per lb.
Naturals.....	0 03 1/2	Elemes.....	0 09 0 20
	0 06 1/2 0 09 1/2		

APRICOTS.

Green Rios, No. 7.....		Per lb.
California evaporated.....	0 12 1/2 0 15	

PEACHES

Green Rios, No. 7.....		Per lb.
California evaporated.....	0 11 1/2 0 12 1/2	

CURRANTS.

Green Rios, No. 7.....		Per lb.	Per lb.
Fine Filiatras.....	0 04 1/2 up	Vostizzas.....	0 07 0 08
Patras.....	0 06 0 06 1/2		

RAISINS.

Valencia, fine off-stalk	Per lb.	0 06 1/2
selected	0 07 1/2	0 07 1/2
selected layers	0 07 1/2	0 09
Sultana	0 06 1/2	0 10
California seeded, 12-oz.	0 08 1/2	0 09
1-lb. boxes	0 10 1/2	0 11
unseeded, 2-crown	0 08 1/2	0 07 1/2
3-crown	0 08	0 08 1/2
4-crown	0 09	0 10

DATES.

Hallowees	Per lb.	0 03 1/2	Fards	0 08 1/2	0 09
Sais	0 03 1/2	0 03 1/2			

FOREIGN NUTS.

There is no new feature to report in nuts this week. Filberts are very firm, however. We quote:

Peanuts, green, per lb.	0 10	0 11
roasted	0 11	0 12
Spanish, green, per lb.	0 09	
roasted	0 10	
Almonds, Tarragona, per lb.	0 12	
Almonds, California, paper shell, per lb.	0 15	
Walnuts, Grenoble	0 12	
Bordeaux	0 12	
Filberts, per lb.	0 09	
Pecans, per lb.	0 14	0 15
Brazils	0 15	
Cocoanuts, Jamaica, per sack	4 25	

Country Produce.

EGGS.

Receipts are picking up a little this last week, but prices are yet high and firm. Indeed dealers declare that they do not remember a time when eggs were so high at this time of year. It looks like another winter of dear eggs. Quality is not good and there is a heavy shrinkage. With the hens laying more freely, however, it is expected that the market may be a little easier before long. We quote eggs 16 and 17c.

HONEY.

Interest in honey is developing and some sales are learned of. Values are higher than a year ago and from all reports the crop will not be up to last year. We quote:

Honey, extracted clover, per lb.	0 07	0 07 1/2
sections, per doz.	1 65	1 75

BEANS.

The demand for beans shows little change from last week. Quotations are easier. We quote:

Beans, mixed, per bush.	1 25
prime	1 35
handpicked, per bush.	1 45
Lima, per lb.	0 05 1/2

APPLES.

Dried apples are not of any particular interest just at present, but for evaporated there is a fair demand. We quote:

Dried apples, per lb.	0 04
Evaporated apples, per lb.	0 06

Green Fruits.

Activity is very apparent in the fruit market. Supplies are coming in well and the demand is generally able to take care of the supply. On Saturday preceding Monday's holiday there was a glut and raspberries sold down as low as 5 to 5 1-2c. On Tuesday again there were heavy supplies but the market was able to take care of everything. Black currants are somewhat scarce and red quite so. Prices for lemons have gone up and will likely remain so long as the weather keeps hot. A cool spell, however, would witness a fall. Oranges are

away up, but still have a good demand. We quote:

California late valencias, per box	4 50	4 75
Verdelli lemons, 300's, per box	3 00	
360's, per box	2 50	
Florida pineapples, per crate	4 25	4 50
Bananas, large bunches	1 75	2 25
Bananas, 8's, per bunch	1 25	1 50
Bananas, red, per bunch	1 50	2 50
Apples, new Baltimore, bushel baskets	1 00	1 20
Canadian cherries, per basket	1 00	1 50
Limes, per box	1 25	
Jersey tomatoes, per bushel	2 25	2 50
Watermelons	0 25	0 35
Cantaloupes, Baltimore, per crate	2 00	
Gooseberries, per basket	0 50	0 65
California peaches, per crate (4 baskets)	1 00	1 25
plums	0 08	0 09
Raspberries, per box	2 25	2 75
California Bartlett pears, per box	2 25	2 75
per half box	1 50	
Blueberries, per basket	1 00	1 10
Red currants, per basket	0 75	
Black currants	1 00	1 20
Blackberries, per box	0 08	

Vegetables.

There has been active demand for all classes of vegetables this last week. Supplies have been generally ample and the quality good. Cauliflowers have, however, been scarce. Corn has appeared for the first time and sells at 15 cents per dozen. We quote:

Head lettuce, per doz. bunches	0 20	0 25
Radishes, per doz. bunches	0 20	0 25
Mushrooms, per lb.	0 75	
Mint, per doz. bunches	0 15	
Parsley	0 20	
Sage, per doz.	0 15	
Savoury, per doz.	0 15	
Carrots, new, per doz.	0 20	
Beets, new, per doz.	0 20	
Rhubarb, per doz.	0 15	0 30
Green onions, per doz.	0 15	0 30
Green house water cress, per doz.	0 25	
Green cucumbers, per basket	0 40	
Green peas, per peck	0 25	0 35
per bush.	1 00	1 25
cabbage, per doz.	0 35	0 45
beans, per basket	0 35	0 45
Waxed beans, per bush	0 50	1 50
Cauliflowers, per doz.	1 00	1 50
Green peppers, per basket	0 75	
Canadian new potatoes, per bush.	1 00	
Michigan celery, per doz.	0 50	
Canadian celery, per doz.	0 40	0 60
Vegetable marrow, per doz.	0 70	1 00
Green corn, per doz.	0 15	

Fish.

The usual hot weather demand is reported for fish, while supplies have been satisfactory. We quote:

Halibut	0 12
Sea salmon	0 18
Whitefish, fresh caught, per lb.	0 09
Haddock	0 06
Cod, steak	0 08
Perch	0 06
Trout, lake, per lb.	0 09
Herring, lake, per lb.	0 07
Pike, per lb.	0 07

Grain, Flour and Breakfast Foods.

GRAIN.

The demand on the grain market continues good. The recent change in prices is due to speculating on the outlook of the present crop. Trade is very brisk and the outlook is good. Manitoba northern No. 1 has advanced 5c per bu., while Manitoba northern Nos. 2 and 3 have each advanced 4 1-2c per bu. Red wheat has advanced 2 1-2c per bu., white has advanced 3c per bu. Barley has advanced 2c per bu., while oats have advanced 1c per bu. We quote:

Manitoba wheat, Northern No. 1	1 04 1/2	1 05
No. 2	1 01 1/2	1 02
No. 3	0 99	0 99 1/2
Red, per bushel, on track Toronto	0 97 1/2	0 98
White	0 98	0 98 1/2
Barley	0 46	0 49
Oats	0 37	0 37 1/2
Peas	0 68	0 69
Buckwheat	0 55 1/2	
Rye, per bushel	0 63	0 64

FLOUR.

The demand for flour is increasing. This is caused by an excitable wheat

market due to the poor outlook for wheat crops this Fall. Trade is brisk and everything looks bright. During the week under review, Manitoba wheat patents have advanced from 10 to 20c per bbl., strong bakers have advanced from 15 to 25c per bbl., while Ontario wheat patents have advanced from \$4.50 and \$4.80 to \$4.65 and \$4.95, and straight roller has advanced from \$4.40 and \$4.55 to \$4.55 and \$4.70. Our quotations:

Manitoba wheat patents, per bbl.	5 00
Strong bakers	4 75
Ontario wheat patents	4 80
Straight roller	4 55

BREAKFAST FOODS.

The demand for breakfast foods continues to be good. Though prices are unchanged trade is still brisk and everything moves brightly along. Our quotations are as follows:

Oatmeal, standard and granulated, carlots, on track, per bbl.	5 05
Rolled oats, standard, carlots, per bbl., in bags	4 50
in wood	4 75
for broken lots	4 90
Rolled wheat, per 100-lb. bbl.	2 50
Cornmeal	3 50
Split peas	5 00
Pot barley, in bags	3 75
in wood	4 00

Hides, Tallow, Skins and Wool.

The hide market is very firm and receipts are small. Receipts of wool are also small as dealers in the country are holding off for higher prices. Whether or not they will secure prices asked is doubtful. In the meantime business is practically at a standstill. We quote:

No. 1 green, per lb.	0 08
" 2 "	0 07
" 1 " steers, per lb.	0 08 1/2
" 2 "	0 07 1/2
Cured, per lb.	0 08 1/2

CALFSKINS.

Veal skins, No. 1, 6 to 12 lb. inclusive	0 10
" 2 "	0 08
" 1 15 to 20 lb "	0 09
" 2 "	0 07
Deacons (dairies), each	0 65
Sheep skins	1 00
Lamb skins	0 50
Shearings	0 45

TALLOW.

Rendered Tallow, per lb.	0 04	0 04 1/2
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WOOL.

Unwashed wool, per lb.	0 11 1/2	0 13
Fleece wool, new clip, per lb.	0 19	0 20
Pulled wools, super, per lb.	0 19	0 21
extra	0 21	0 23

TRADE CONDITIONS IN BRITISH COLUMBIA.

Special correspondence of The Canadian Grocer.

Vancouver, B. C., July 28, 1904.

WITH good conditions prevailing throughout the interior, the demand for goods from this city is almost brisk, with a prospect of continuance. While W. T. Shatford & Co. announce that they will close their Slo-can branch because of depression in that part of the province, news comes from Nelson that the south-eastern portion of the province is enjoying better times than at any previous period. Three things combine to make this possible, namely, activity in lumbering, mining and railway building. Shatford & Co. are closing up on the 15th of August, and the fact that they have given less

than a month's notice for the clearing up of accounts is an indication that there is some money going, else they would have given longer warning.

In the Okanagan district, the impetus to the fruit growing industry is considerable, and in the Kamloops district both mining and lumbering contribute to make things look lively. Hon. Richard McBride, premier, and Hon. Charles Wilson, attorney-general, have just returned from Cariboo and report that mining operations there are being carried on with vigor. If the report is true that bed rock gravels have been struck on Lightning Creek, one of the richest in the district, it will give a general rise to conditions in Cariboo.

Locally there is no particular feature in the market. With the strike among the meat workers in Chicago, there is a prospect of a sharp advance in the price of cured meats. In hams there is already an increase of five cents per pound to the small buyer, and this may be added to if the strike in Chicago continues.

A public market may now be established in Vancouver since the railway bridge over the Fraser River has been constructed. This market has been long and often talked of, but as Vancouver had no rapid direct communication with the Fraser River valley it was never carried out. Last Summer, the steamer Hamlin, operating between up-river points and Vancouver, brought a considerable amount of goods to this city, and showed what might be done if the merchants were to take hold of the matter with the aid of a railway. With the Fraser valley and Lulu island to supply everything in the way of products of field and farmyard, there is a great advantage for the farmer in trading in this city. The project will likely be taken up in earnest now.

In fruit, stocks are plentiful and conditions good. Peaches are a little scarce, it being too early for Crawfords. There has been an advance of 50c to 75c in oranges, and fancy valencias are now going at \$4.25. There is a plentiful supply of plums from the south, and pears have declined 25c. It was thought apricots would be stiff in price, and though the California product was not very plentiful, the market has been flooded with apricots from Wenatchee, in eastern Washington, which are not quite as good a grade as the others. The consequence of rushing them here has been that the price is very low, and they are selling at from 50c to 90c. Potatoes have declined from \$1.50 to \$1.25. Some excellent "yellow skin" onions have arrived from California and are commanding a high price, going at from \$3 to \$3.25. The onions from Walla Walla compare very favorably with those from California yet they sell at a much cheaper figure. \$2.25. The local fruit market is now quiet. Small fruits have had their

day, and early apples and pears are not yet in.

This does not seem to be a year for a big run in salmon. Every four years is the alternate period put down by the canners, and as the big run took place last in 1901, it will be next year before they again come in numbers. It has been again demonstrated, though, that the traps erected off the southern shore of Vancouver island are taking many of the fish which would otherwise go into the American traps. Advices from the Sound are that the pack is so small that the packers do not know how to form an estimate. Few fish are being caught, and the price is 25c, a record height.

At the Skeena and Rivers Inlet the reverse is in order. The run there is good, and instead of an average of 12, 15, 18, with 20 considered very good, the boats are taking away up in the hundreds. Northern salmon is good quality, and the pack will be a good one.

In connection with fish, the New England Fish Co., which have offices here, and bring in the halibut for shipment to eastern markets, are packing considerable away in cold storage. The market just now is not the best, and these fish are being saved for the time when the demand is good.

The crop of hops from the Agassiz and Chilliwack districts is expected to be one of the largest yet.

Steamer Empress of India had on board when she departed for the Orient 2,100 tons of cargo, a large proportion of which was flour. Some of this came from Washington state.

The Kosmos liner Ramses is in port with 200 tons of raw sugar for the refinery here.

Steamer City of Puebla, from San Francisco, brought up a large amount of groceries in her general cargo on the last trip.

Cattle are now being rushed to Dawson, and all the steamers which carry animals have some on board. The hulk Henrietta will get away again next week with a full cargo, and the Venture will also take 35 head, in addition to general cargo. The City of Seattle also had some on when she left for the north in the early part of the week. P. Burns & Co. are big shippers.

Flour was a good part of the cargo of the R. M. S. Aorangi, which left last Friday for Australia.

Sandon people import their ice cream from Spokane, and though duty is \$7.50 per shipment it is found profitable.

Mr. McCandless has retired from the business of Carter & McCandless, Victoria, and business is now known as Geo. Carter & Co. They deal in Oriental merchandise.

MANITOBA MARKETS.

Winnipeg, July 29, 1904.

THE Dominion fair is now in full swing and, although there was some little delay in the case of a number of exhibits owing to the great rush in the handling of freight, this matter soon remedied itself and every exhibit is now complete. The entire exhibition is proving to be a success and is meeting with the full appreciation of the many thousands of strangers that visit the grounds each day.

Business is bright and all markets are steady with the exception of sugar which advanced five cents on the 25th inst.

Sugar—The market has advanced 5c and Montreal granulated is now quoted at \$5.15 in barrels and \$5.05 in sacks; yellows, \$4.55. Wallaceburgh is still holding the price firm at \$4.95 in barrels and \$4.85 in sacks.

Rolled Oats—The market is holding prices steady, quoting 80 lb. sacks at \$2.25; 40 lb. sacks at \$2.30; 20 lb. sacks at \$2.35; 8 lb. sacks at \$2.65; and 6 lb. sacks at \$2.85.

Flour—The market continues firm. No. 1 patent is quoted at \$2.45; No. 2 at \$2.70, and No. 3 at \$1.80.

Evaporated and Dried Fruits—The new stock of evaporated apricots is now on the market. They are quoted at 13c per lb. All the old stock of evaporated apples and apricots is practically off the market.

Canned Fruits—Canned strawberries are about to make their appearance on the market and, as the canners control the price list, we will be unable to quote prices. They will undoubtedly be higher this year owing to the crop being so small. Jams will advance in price on account of the scarcity of all fruits and the high price of sugar.

Green Fruits—The market is fairly firm. Oranges are quoted at \$5.00 a case; California lemons \$5.00 a case; bananas, \$2.75 to \$3.00 a bunch; peaches, \$1.35 a crate; plums \$2.25 a crate; pears, \$3.50 a crate; watermelons, \$4.00 to \$5.00 a dozen, according to size; apples in boxes \$2.50; raspberries in pints, \$2.25 per case; lineberries, 8c a lb.; tomatoes \$2.00 a crate; rhubarb 2c a lb.; onions, 4c a lb.; new cabbage, 3c a lb.; new potatoes are on the market but they are not very plentiful and are quoted at about 3c a lb.

Salt. The market as a whole quotes prices a little lower than last year, 3 lb. bags at \$3.25; 5 lb. bags at \$5.25; 50 lb. cotton sacks at 49c a sack; 50 lb. jute sacks at 39c a sack and common fine or coarse in barrels \$1.95.

Eggs—The market is a little in advance of last week and eggs are now jobbing to the trade at 21c per dozen.

NEW BRUNSWICK MARKETS.

Office of Canadian Grocer,
St. John, N. B., August 3, 1904.

BUSINESS continues quiet with payments just fairly satisfactory. One result of the big coal strike of two years ago is the continued large quantity of Scotch coal used here. This was unknown before; now it is very freely used. It commands a higher price than American hard coal, and some consumers will have no other. A steamer arriving this week from Glasgow brought over 10,000 bags. There are continued importations.

Some of our business houses have exhibits at the big fair at Winnipeg. Mr. Emerson, of Emerson & Fisher, and Mr. T. H. Estabrooks, packer of Red Rose tea, are both visiting there, being interested in large exhibits.

We have in the east a product little known in the west, "dulce." You seldom find an eastern person not fond of it, and if they can procure it when away from home, particularly if they have been away sometime, it is greatly prized. We ship quite a quantity to Philadelphia. While cheap it is this season higher than usual as it is very scarce. The best comes from Grand Manan. A feature of our market at this time is the extreme high price of dry fish for the season. Markets are generally firm, though it looks as if nothing would move lard. This is quite a large market for pickles. Chiefly English are used. Quite a trade is done this year in English pickles in gallons and quarts. Except in a retail way American pickles are not seen and even then little outside of sweet are sold. So far there has been little change in the price of rice. The market is firm. The new deal in soda is of much interest. It is understood the Americans will contest the business on this side the Atlantic and much higher prices are expected. J. A. Tilton has been appointed representative in New Brunswick for Lever Bros., manufacturers of Sunlight Soap.

Oil.

There has been little of interest in this line for some time. The demand for burning oil is good and the price continues low. In lubricating oil there is a steady sale and paint oil remains unchanged, but in linseeds the import price is higher. Cod oil is being received;

market is somewhat dull and rather lower values rule.

Salt.

A steamer with some 5,000 bags of Liverpool coarse salt and some factory filled will shortly leave the other side. As salt can always be bought lower while landing, than out of store, those needing supplies should have their orders in for delivery ex steamer. So far sales for the season have been but fair. In Canadian salt there is a good steady business. There is a regular sale for cheese and butter salt.

Canned Goods.

New goods are beginning to arrive. Already new Spring salmon are here. Price is high this season. New peas, strawberries and raspberries are seen. In peas the arrival of new goods has tended to rather lower prices. Fruits, however, are rather higher. Crops are light this year. This does not apply to apples. Meats are unchanged. Full prices are asked for corn and tomatoes. In domestic fish such as sardines and kippered herring, the outlook is for a small pack. Clams and haddies are in almost as bad a position.

Green Fruit.

Dealers are very busy. California peaches, pears and plums are arriving freely and prices are rather easier. These somewhat affect the demand for bananas. Oranges, particularly Californias, are higher. Lemons are very firm. Apples are now freely received and quality is continually improving. Melons have but a limited sale. Pines are about out of the market. Market has been well supplied with local strawberries and raspberries.

Dried Fruit.

Business is quiet in the local market. While dealers are very generally buying California fruits they have not bought as freely as one would expect from the extreme low prices quoted, these the result of having no association on the coast. Every effort possible is being made to form one and success would mean a sharp advance. The low price ruling in California raisins will mean valencias and malagas will have to be quoted low to command business. Evaporated apples are higher. French peanuts are being sold quite freely.

Molasses.

In spite of the large stock of Porto Rico molasses held, prices are firm and

some are quoting a cent advance. There is some range of quality in this line. Barbadoes is very firm at the advance. There is still quite a wide difference in the two prices.

Sugar.

Prices showed a further small advance during the week. There has been quite a regular steady advance for some time. Market continues very firm. Dealers carry full stocks. There continue to be received quite large quantities of foreign granulated sugar.

Fish.

Business is rather quiet and supply is very light. Season of improved demand is now near. Dry codfish are particularly high and scarce for the season. Pickled herring come to hand slowly and full prices are asked. Smoked herring are still very high. There is a light supply of fresh fish at this season. It is getting late for salmon.

Flour, Feed and Wheat.

In flour, while prices are unchanged, market is firm. Feed is rather higher, but a light demand. Oats are firm; business not large. Oatmeal is still held at the high figures. Cornmeal remains unchanged. Beans are still low and but few are selling. Barley and split peas are rather higher. Light stocks are held.

TRINIDAD MARKET NOTES.

LAATEST market reports from Port of Spain, Trinidad, say the market in breadstuffs is steady, with stocks moderate and prices well maintained. Bakers' flour is still selling rather slowly, but there is a good inquiry for other grades, supers particularly, the stock of which is nearly exhausted. Corn meal is wanted, but there has been no improvement in the demand for imported bread and crackers. Provisions remain practically unchanged, and pork and lard, although somewhat firmer, are not quotably higher. Pork heads, loins, shoulders, ribs, and all such articles of sound quality invariably command full prices.

Good split herring are wanted, but the demand for other kinds of pickled fish outside the Lenten season is insignificant. Wrapping paper is in oversupply and difficult of sales even at present low quotations. Blue mottled soap sells readily, but for the imported brown quality there is very little inquiry on account of local supplies.

Cultivation operations for the next sugar crop are being steadily pushed ahead, and under the influence of favorable weather the growing canes are thriving well. During the next few months there is not likely to be any increase to the limited supplies of cocoa now available. The new crop should commence about September or October, and with a continuance of favorable weather liberal supplies are likely to be marketed during the latter months of the year.

HERE IS YOUR CHANCE.

HOLIDAY BARGAINS.

(1903 Crop.) They are interesting too.

PRUNES

Griffin & Skelley "EASTER" Santa Clara.

52 Boxes	40 50	25 lbs.	07 lb.
104 "	50 60	"	06 1/2 lb.
275 "	60 70	"	05 1/2 lb.
226 "	70 80	"	05 1/4 lb.
1123 "	90-100	"	04 1/2 lb.
350 "	100-120	50 lbs.	03 1/2 lb.
472 "	100-110	50 lbs. (Daisy)	03 3/4 lb.

Oregon "FERN" Brand.

139 Boxes	40-50	25 lbs.	06 1/4 lb.
114 "	50-60	25 lbs.	06 lb.

FIGS FIGS

150 Boxes Layers, 1 1/8 inch, 10-lb. boxes (1903)	.50 box
100 Matts Comadre Figs	.75 matt
1000 Boxes G'ove, 16 oz. per doz	.70

RAISINS RAISINS RAISINS

500 Cases Olympus Currants, 50 x 1-lb. Cartoons, cleaned	50 lb.
500 Boxes Table Raisins, "Malaga" DELECTABLE, 22-lb. boxes, per box	\$1.25
600 Quarter-Boxes Delectable Malaga, each 5 1/2 lbs.	.45 box
500 Boxes Malaga 2-CROWN, 22-lb. boxes, per box	1.25
200 Boxes Britannia Sultana "bright."	.05 lb.

CANNED GOODS.

225 Cases "Lowrey" Pie Peaches, 2 1/2s, per doz.	.80
1000 Cases Gallon Apples, "Bowlby," case 1/2 doz., per doz	1.75

ANOTHER RUN ON "SEEDED RAISINS."

800 Boxes "Heliotrope" 16 oz. cartoons, Seeded California, at	.07 3/4 c per cart.
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DUE HERE END OF AUGUST. THE LAST LOT IS ALL SOLD.

ALL NET 30 DAYS.

—Order now while our travellers are taking their holidays.—

PROMPT SHIPPERS.

L. CHAPUT, FILS & CIE.

Wholesale Grocers and Importers, MONTREAL.

Sole Agents for Saint-Louis Vichy, RED CLOVER MARK.

HOW ABOUT PICKLING SPICES? NOW is the time to lay in a stock of selected high grade spices. YOU WANT THE BEST, therefore handle

S. H. & A. S. EWING'S

High-Grade SPICES

S. H. & A. S. EWING

ESTABLISHED 1845.

The Montreal Coffee and Spice Steam Mills

55 Cote St., MONTREAL



Flett's

Pickle Goodness

From the good of the goods comes the satisfaction of the purchase—and from the satisfaction of the purchase comes your growing trade — in pickles.

If you sell FLETT'S.
"THE PICKLE OF QUALITY."

ROSE & LAFLAMME

Agents, MONTREAL.

MMS

BATGER'S Lime Juice Cordial

The time is nearly here when Batger's Lime Juice will be a big seller—it always is in the hot weather. Are you ready for the demand?

AGENTS:
ROSE & LAFLAMME,
MONTREAL.



Imitations springing up from time to time.

Hires' Root Beer

is the original and reliable. See that you don't spoil your trade by offering imitations that displease your customers. Get your customers to drink **Hires' Root Beer** and keep on the safe side of health.

If your jobber does not keep it, write direct to me.

W. P. Downey, Agent, 26 St. Peter Street, Montreal

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DISCOVERY OF CONDENSED MILK.

It chanced that in 1854 the journey from New Orleans to New York was a considerable trip. A certain lady—Mrs. Albert Cashingor—had a sick child and found it necessary to make a trip to New York to receive expert medical attention if she hoped to save the child's life, but to travel that long distance the child had to have milk, and milk wouldn't keep fresh more than a few hours. So there she was kept back from the trip merely because she could not supply the child with fresh milk.

In her despair she began to experiment to see if she could not preserve milk the same as she did jelly of anything else. She tried several different methods, and finally hit upon a plan which seemed to give satisfaction. So she preserved several big jars of the stuff, put it upon a sailing vessel and made the trip. The child fed upon the milk and was nourished. In New York several men learned of her discovery. They tried to make some of the condensed milk in the manner that she had told them, but failed. They followed her to New Orleans, and there she unwittingly unfolded her valuable secret. On the Island of Galveston these men started a small factory, and there the first salable condensed milk was made. The woman died poor. The manufacturers made a fortune. Now condensed milk is sold in every part of the world.

BROCKVILLE TRAVELERS' PICNIC

The third annual outing of the Associated Commercial Travelers of Brockville was held last Saturday at Gananoque Inn. Sports of all kinds were indulged in and the travelers and their friends had a most enjoyable time. Prizes were donated by S. Davis & Sons, J. Rattray & Co., J. Hirsch & Co., Montreal; Line, McDonald & Co., London; McAlbin Consumers Tobacco Co., and W. J. Gace & Co., Toronto.

MARITIME BOARD OF TRADE.

The annual meeting of the Maritime Board of Trade will be held at Moncton, N. B., on Wednesday, August 17th, at 10 a. m. The Moncton board are making great preparations for the meeting and reduced rates are being accorded by the transportation companies.

PERSONAL MENTION.

A lady canvasser in the person of Miss A. L. Hubbard, is at present calling upon the Montreal grocers. Miss Hubbard represents the Van Camp Packing Co., Indianapolis, and the knowledge of the goods, together with a pleasing personality and salesmanship, should bring business.


It Has Paid Us _____

as manufacturers to strive for excellence in the quality, style and appearance of our Meats. All our facilities and experience are directed to this end.

It Will Pay You . . .

as a dealer to examine our line and to satisfy yourself as regards the Quality and Price of

Clark's Meats.

 <p>TRADE MARK</p> <p>This design a guarantee of quality.</p>	<p>THIN CASE LINING PAPER</p> <p>ALL SIZES FOR SHOE CASES</p> <p>CHEAP AND EFFICIENT.</p>
	<p>SAMPLES AND PRICES FOR THE ASKING.</p> <p>CANADA PAPER Co.</p> <p>Toronto LIMITED Montreal</p>

EPPS'S GRATEFUL. COMFORTING.

IN ½-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. **COCOA**

Mr. Grocer,

We wish to call your attention to the fact that we have been fortunate in securing some very special bargains in **Teas**, comprising **Ceylon Blacks, Ceylon Greens, Hysons and Japans.**

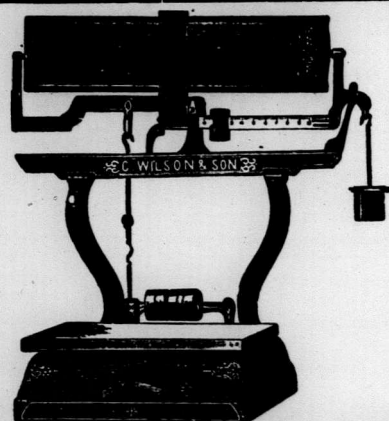
We propose giving you the benefit of our purchasing power if you act quickly. They are genuine snaps, ranging from 17c upwards. See our travellers, or ask for samples.

Coffee: We sell Chase & Sanborn's Celebrated Seal Brands. There are few so good, none better. Try a sample Tin, Whole or Ground.

The R. & J. H. Simpson Co.,
WHOLESALE GROCERS AND TEA IMPORTERS,
Guelph, Ont.

Pure sugar syrup in half-barrels may be had from H. P. Eckardt & Co. at a low price.

Buyers of currants or raisins should communicate with H. P. Eckardt & Co. Heinz' sweet mixed pickles put up in kegs are exceptionally good sellers.



Paid For Itself.

C. WILSON & SON, Limited, Scale Manufacturers,
TORONTO.

HAMILTON, MAR. 19th, 1903.

DEAR SIR:—

I have used your **BALL-BEARING COMPUTING SCALE** for several years now and I believe it has paid for itself a good many times over during that period. Most of my profits went to my customers in overweights in the past. Now I have a little left for myself.

Yours truly,

One of a hundred similar testimonials secured by us. Let us put you on the same road to prosperity. Catalogue free for the asking.

C. WILSON & SON, Limited, TORONTO.

DRUMMERS' SNACK CLUB'S ANNUAL OUTING.

THE seventh annual outing of the Drummers' Snack Club, held at Alton on Friday and Saturday last, proved the most successful in the history of the club. Year by year the interest is growing in the "Carnival of Copers" at "Camp Kilcare," and the event is looked forward to with much enthusiasm, not only by commercial travelers, but the citizens of Alton and surrounding country and towns.

Friday evening the town turned out en masse to welcome the boys, and as the train steamed into the depot cheer after cheer rent the air. A procession was formed, headed by the 13th Regt. band of Hamilton, followed by a magnificent float beautifully decorated, bearing seven charming young ladies, representing the several provinces of the Dominion. Following in line came twenty-six pretty little girls in Scotch bonnets, white dresses and sashes of red, white and blue, altogether an exceedingly pretty picture. Then came the drummers, their wives, sweethearts and friends.

The Concert.

Owing to the train being late the entertainment was somewhat late in commencing, but once under way the vast audience, fully two thousand, were amply repaid for their patient wait. Mr. Wm. Algie, honorary president, the "Daddy of the Snack," occupied the chair, filling the position in his usual urban and versatile manner. The Snack minstrels opened the entertainment, the following members taking part: Tambo—Bob. Smith, Billy Thompson, Harry Eckstein. Bones—Bay Hill, Sam. Male, Billy Allen. Chorus—Geo. Robertson, Major Moore, D. Woodcroft, E. Morwick, D. Cameron, Fred. Abbs, D. Griffith, Geo. Smye, Jim. Marshall, John McCov, Lem. Tufford, Jack Duffy, Charley Beattie, James Hooper, Charley Smith.

At the conclusion of the entertainment a banquet was tendered the drum-

mers by the ladies of Alton. Speeches, songs, recitals, followed, and two hours of pleasure were indulged in.

Saturday's Events.

Saturday broke fine, and with the rise of the sun came the tattoo of the morning call. The boys awakened from their peaceful slumbers, donned the Snack uniform for duty—white pants, shirt, collar, cap and boots, with black tie—and sallied forth, after having enjoyed a sumptuous breakfast provided by their hostesses, the ladies of the town. While the water sports were going on the band gave a delightful open air concert on the beautiful lawn of Mr. Wm. Algie. The afternoon was devoted to all kinds of athletic sports, including baseball match between the home nine and a picked team of travelers, the former winning the handsome medals donated by the club. The "Old Abe" cigar baseball match between travelers was won by "Billy" Irving's team.

Prize Winners.

Winners of the other events were as follows:

Gentlemen's swimming race—1st H. Crosthwaite; 2nd T. Male. Ladies' swimming race—1st Miss Algie; 2nd Miss Dorrington. Dangle dollar or slippers pole—1st Bert. Hellock; 2nd, O. Barber. Shooting the chutes—1st D. Thom; 2nd H. Thurston. Taking the Merrimac—Messrs. Abbs and Crosthwaite. Best lady waltzer—Miss A. Daly. Toronto. Ladies' Comfort Soap race—1st Miss Jean Barber; 2nd Miss Jean Smith; 3rd Miss Nellie Young; 4th Miss Maud Johnston; 5th Miss C. Mackie; 6th Miss Ethel Hill, and 7th Miss Netta Awrey. Baby show—1st Olive, daughter of Mr. Joe Dodds—ten babies exhibited, all pretty. Fat men's race—1st W. B. Tufford; 2nd Fred. Abbs; 3rd M. Mathews. Sorting trip race—

1st L. H. Moore; 2nd F. R. Abbs; 3rd D. Woodcroft. Throwing baseball—gentlemen, Mr. J. Gibbs; ladies, Miss J. Gibbs. Cake walk—Miss C. Algie. Traveler's wife attending most Snacks—Mrs. Bert Menzie. Handsomest traveler—Mr. J. Maxwell; homeliest—Mr. C. Smith. Best stump speech—Mr. Jack Mackie. Tug of war, grocers vs. dry goods—a draw. Traveler with best head—the president.

The afternoon band concert by the 13th Regt. band was greatly enjoyed. At the business meeting of the club the following officers were elected for 1904-5: Hon. presidents, Wm. Algie, Jas. Hooper and E. E. W. Moore. President, Robt. Keyes, Toronto. Secretaries, for Toronto, Jack Mackie; for Hamilton, Guy Long. Home secretary, Robt. Algie. Treasurer, S. E. Ryan, Guelph. Executive committee, Alton, Dr. Jas. Algie, W. White and Bert. Mason; Hamilton, C. Smith, D. Griffith and J. Maxwell; Toronto, Bert. Menzie, F. C. Hunt and Wm. Anderson. Auditors, S. H. Moore and W. P. Malone. The annual report shows the club to be in a flourishing financial condition, and a handsome balance was carried forward to next year.

Presentation.

At the conclusion of the business meeting Robt. Algie, who for many years has acted as home secretary, was presented with the following address and a beautiful silver service.

Address.

Dear Mr. Algie,—The commercial travelers, (members of the Drummers' Snack Club), desiring to acknowledge the unselfish interest you have always manifested in their behalf, avail themselves of the present occasion to express their sincere appreciation of your untiring efforts and the high esteem in which you are held by every member of the club.

While we fully recognize that to the citizens, and particularly the ladies, of



“Clover Leaf” Salmon

THE FANCIEST QUALITY OF RED SOCKEYE
PACKED ON THE FRASER RIVER.

For sale by nearly every Wholesale Grocer in Canada.

THE PACIFIC SELLING CO., 95 HUDSON ST.,
NEW YORK, N. Y.

HOLIDAYS

For two weeks, commencing Monday, August 1st, our travellers will be withdrawn from the road to enable them to enjoy a well-earned rest. We therefore ask our customers, who we know are in sympathy with this movement, to Telephone or Telegraph their orders at our expense.

PROMPT SERVICE

WARREN BROS. & CO., TORONTO

All Grocers know that

Good Coffees and Spices

will make a transient customer a permanent one.

We are making permanent customers every day.

Todhunter, Mitchell & Co.,

WHOLESALE IMPORTERS

7 EAST FRONT ST., TORONTO

absolute safety is guaranteed to all users of **BORDEN'S**

“Eagle” brand Condensed Milk, and “Peerless” brand Cream—

these products are made from the best selected milk under most modern improved hygienic principles. Every grocer will find it to his interest to cultivate the sale of **BORDEN'S** brands.

For sale by all Canadian jobbers.

WM. H. DUNN
AGENT, MONTREAL

ERB & RANKIN, Halifax, N.S.
W. S. CLAWSON & CO.
St. John, N.B.

SCOTT, BATHGATE & CO., Winnipeg, Man.
SHALLCROSS, MACAULAY & CO.
Victoria and Vancouver, B.C.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year	.....	\$30 00
" " " " 6 months	.....	17 00
" " " " 3 months	.....	10 00
50 " " " 1 year	.....	17 00
" " " " 6 months	.....	10 00
25 " " " 1 year	.....	10 00

SITUATION VACANT.

WANTED—Experienced grocery and crockery man to take charge of department. Address application and salary expected to Gardner & Co., Rat Portage, Ont., (33)

ARTICLES WANTED

TEA MIXER WANTED.—Wanted to purchase, tea mixer in good condition; also tea packing machine. Address City Tea and Coffee Co., Portage ave., Winnipeg. (34)

AGENTS WANTED.

AGENT IN NEWFOUNDLAND. An English firm manufacturing Worcestershire Sauce desires an agent to represent them in Newfoundland. Address Box 164 c/o THE CANADIAN GROCER, Toronto. (32tf)

OLD-ESTABLISHED English malt vinegar house with connection in Canada is desirous of increasing business, and is ready to appoint reliable agents in Halifax, St. John, Toronto and Winnipeg. Address Box 153, care CANADIAN GROCER, Toronto or Montreal. (28tf)

AGENCY WANTED.

A FIRM of wholesale provision merchants and manufacturers having a large number of travellers working all parts of England, are open to take up good agency for a proprietary article. Address: "Push," c/o J. G. King & Son, 10 Bolt Court, Fleet St., London, Eng. (34)

FOR SALE.

GENERAL store and dwelling, contents of store post office. Must be sold to close estate. Good location for business. No opposition. Box 166 CANADIAN GROCER, Toronto. (33)

FOR SALE.—General store and dwelling, contents of store, post office. Must be sold to close estate. Good location for business. No opposition. BOX 166, CANADIAN GROCER, Toronto, (33)

FOR SALE.

No Fake—Town and city right for preserving eggs by a first-class process; no cold storage needed. Circular for your address. Box 118, CANADIAN GROCER, Toronto.

IRISH

Consumers prefer Canadian products. If you want to sell communicate with

J. H. Sheridan, 6 D'Oiler St., Dublin
(23)

Alton, we owe a deep debt of gratitude for the warm welcome accorded us at all times, yet we know that you, sir, as home secretary for many years, have given freely of your time and means that our comforts might be attended to and the "Snack" made a success.

It must therefore be gratifying to you and the citizens of Alton in general, as it is most certainly to ourselves, that the time has arrived when you can with pride and honor to yourself acclaim "Eureka," and feel assured that the Drummers' Snack is now and will continue to be a time of real enjoyment, not only to commercial travelers and the exceptionally warm hearted people of this most hospitable town, but to the pleasure seeking public that annually come miles to participate at our festive gathering.

Wishing in all sincerity Mrs. Algie, family and yourself, years of health, happiness and prosperity, we ask your acceptance of the accompanying service of silver as a slight token of recognition of time devoted in a labor of love, without a selfish thought, for a noble cause—the formation, completion and perpetuation of a common brotherhood of good fellowship among the traveling salesmen and the citizens of the town of your adoption.

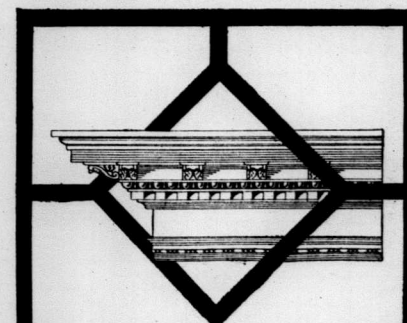
Signed on behalf of the boys: E. E. W. Moore, president; S. E. Ryan, treasurer; C. Smith and W. Colville, secretaries; F. Menzie, Robert. Keyes, E. F. Clarke, Guy Long, Bert. Menzie, W. H. Thompson and F. C. Hunt, executive committee.

BEEET SUGAR IN SOUTH OF IRELAND.

A N important scheme is being initiated for the establishment, on a gigantic scale, of a protected sugar industry in the south of Ireland. Arrangements have already been made near Cork for the planting of over 3,000 acres of land with sugar beets. Factories for the manufacture of raw beet sugar will then be erected.

Ireland has been selected for the preliminary work of the company about to be established for the reason that after a long series of experiments beet experts have decided that its climate and soil are most suitable for the crop.

The projected industry has only been made possible by the Sugar Bounties Convention, and the protective tariff of 4s. 2d. per hundredweight, for hitherto it was not possible for the Irish manufacturer to make a profit in competition with the Continental manufacturer, who received a large bounty from his Government.



For either new or old Buildings

OUR

Metallic Cornices

can't be equalled for practical service and artistic beauty.

They are light in weight, easily handled and economical in cost—giving fire-proof protection as well as a handsome effect.

Almost countless stock designs—or any particular size, shape or pattern to order. Write for full details.

METALLIC ROOFING CO., LIMITED

Wholesale Mfrs.

TORONTO, CANADA.

Merchants Who Buy Hides

I purchase Hides, Calfskins, Sheep Pelts, Tallow and Bones. I pay spot cash, full market values, freights, customs charges. I want an agent in every town and village in Canada. I furnish the money and keep my agents fully posted. Write me for fuller particulars.

CARROLL S. PAGE, - HYDE PARK, VT.

Orlan Clyde Cullen, C.E.L.L.M.

Counsellor at Law U.S. Supreme Court.
Registered Attorney U.S. Patent Office.

U S. and Foreign Patents, Caveats, Copy rights and Trade Marks. Military and Naval Inventions a specialty. Address,

Box 264, Station G., Washington, D. C.

CUN SHOP and MODEL SHOP,
Warren White Sulphur Springs,
Totten P. O. Virginia.

"BROCK'S"

for me always."

So says the wise bird-fancier when buying bird seed.

Do you sell Brock's?

NICHOLSON & BROCK, - TORONTO

Is it not a fact

that the label has a great deal to do with the selling value of a thing? A good label will oftentimes move a poor article; and, on the other hand, a poor label will kill a good one.

THE OLD HOMESTEAD CANNING CO. have a lively appreciation of the value of a label. First of all they determined to make

The Old Homestead Brand

of Canned Fruits and Vegetables the very best produced in this country. Then came up the question of the label. It was felt that OLD HOMESTEAD goods should have the finest label of them all. Most people are agreed that the richly colored, embossed-in-gold label of THE OLD HOMESTEAD CANNING CO. is the most beautiful yet seen.

Hence it follows that

Old Homestead Canned Goods

have captured the favor of jobbers, wholesalers, retailers and the consuming public on sight. It is the selling qualities of OLD HOMESTEAD goods that should commend them to every retailer in Canada.

Wholesale grocers supply THE OLD HOMESTEAD BRAND if the retailer demands it.

Send for a label just to see one.

The Old Homestead Canning Co.
Picton, Ont.

EVERY GROCER DOES NOT SELL

VAN HOUTEN'S COCOA

but nearly **All First-Class Grocers** do. And **Every Grocer** who has a single customer that drinks Cocoa should retain that customer by supplying **Van Houten's**. Custom is retained by supplying the best goods in any line. The best Cocoa is **Van Houten's**. **Best and goes farthest.**

Dominion Agents { J. L. WATT & SCOTT, - - TORONTO
WATT, SCOTT & GOODACKER - - MONTREAL



Canadian Grocers

are awakening to the fact that Canadian manufacturers are producing goods the equal of the best imported brands. In

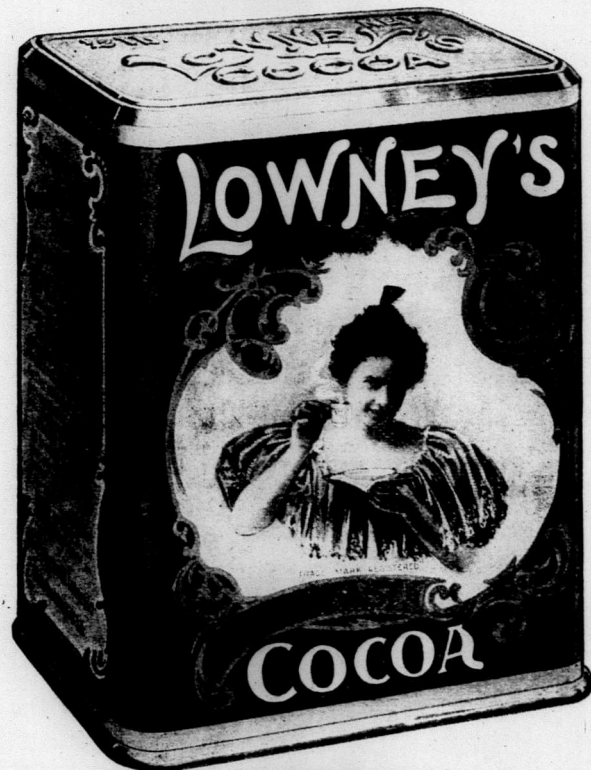
CHOCOLATES

MOTT'S

brands have held their own against any and all of the best.

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:
J. A. TAYLOR, R. S. MCINDOE, JOS. E. HUXLEY
MONTREAL, TORONTO, WINNIPEG.



Received Highest Award **GOLD MEDAL** Pan-American Exposition

The full flavor, the delicious quality, the absolute purity of **Lowney's Cocoa** distinguish it from all others. It is a **natural** product; no "treatment" with alkalies or other chemicals; no flour, starch, ground cocoa shells or coloring matter; nothing but the nutritive and digestible product of the **choicest** Cocoa Beans. A quick seller and a **profit** maker for dealers.

THE WALTER M. LOWNEY COMPANY, No. 447 COMMERCIAL STREET, BOSTON, MASS

New Crop Maple Syrup and Sugar

Prompt delivery guaranteed for **FOREST BRAND**. Freight prepaid in reasonable lots. Sugar in pound and half-pound blocks. Syrup in tins, bottles and wood.

We feel quite sure the quality will please you.

The F. J. Castle Co., Limited, WHOLESALE GROCERS,
OTTAWA, CANADA.



Travelers' Holidays.

Editor Canadian Grocer: It is reported that some so-called wholesale houses have been soliciting trade other than by the means agreed upon during travelers' holidays. If such be the case every decent traveler in the country should ostracize these fellows.

This holiday arrangement should be one kept with the strictest honor, and I think that every spice house and coffee house soliciting trade during this season should get it in the neck from the regular grocer traveler. This race for wealth seems to me so keen that it is hardly honorable. Apologizing for intruding, I am yours truly,

WATCHDOG.

Dear Grocer: Have been informed on good authority that some of our so called wholesale grocers have not signed the petition to refrain from telephoning or telegraphing the trade during the two weeks travelers' holidays and have also been informed that they will send their travelers to secure the trade.

This arrangement as we know has been indorsed by the retail grocers throughout the province and it is only such unprincipled, grasping people who would try to take advantage of their competitors and it is the wish of every traveler that the trade will give such people their just deserts when they call upon them. Yours truly,

AN OLD TRAVELLER.

CANADIAN IMPORTS AND EXPORTS.

ACCORDING to the latest report compiled at the Ottawa Customs Department, the total imports entered for consumption in the Dominion during the month of May were \$21,477,676, as compared with \$22,486,315 for the same month last year; and for the 11 months ending May was \$220,750,180, in comparison of \$202,705,294 during the same period last year. Of the grand total \$133,160,293 was for dutiable goods and \$83,854,878 for free goods. The coin and bullion for the 11 months amounted to \$3,735,009. The duty collected during May was \$3,512,569, and for the 11 months \$36,698,790, being over \$3,800,000

ahead of those for the same time last year.

The total exports for May were: Domestic products, \$10,732,383; foreign products, \$451,635, compared with \$7,517,706, and \$743,491 respectively. For the 11 months the domestic products were \$174,291,791, and foreign products \$12,123,174, as compared to \$189,375,624 and \$9,992,979 for the same time last year. From the Dominion during the aforesaid month \$5,858,726 worth of goods was exported to the British Empire and during the 11 months \$115,040,445. To the United States this country exported \$4,746,517 worth of goods during the month and \$61,109,547 during the 11 months: to Belgium \$1,010,383 for the latter period, to France \$1,414,377, and to Germany \$1,755,506.

For the 11 months the total imports of dutiable goods from the British Empire was \$46,966,827, the general tariff value \$5,641,228; the preferential tariff value \$39,991,417, the surtax tariff value \$640,997, and the free goods consumption, \$19,196,146. The total dutiable and free consumption was \$65,469,788. The grand total as regards imports from the United States was \$129,795,576. The general tariff amounted to \$68,698,939, and the surtax to \$137,875. The total dutiable and free consumption goods from Germany was \$7,516,464, and from France \$5,583,897. At the port of Ottawa such imports amounted to \$4,176,613, the consumption dutiable \$2,457,435, the consumption free \$1,713,687, the domestic exports \$58,922.

HALIFAX BOARD OF TRADE.

The regular quarterly meeting of the Halifax Board of Trade was held on Thursday, July 28, Mr. J. E. de Walfe, president, in the chair. Eight new members were added. A resolution was passed appointing a committee of five to secure some tangible token of the board's appreciation of the services of Mr. C. M. Creed, who, after forty years of service, had retired from the post of secretary. Mr. Creed has been succeeded by Mr. A. T. Weldon.

JAPAN TEA EXPORTS.

C. M. Bernard, of Chicago, gives the exports of tea from Japan to June 30th, 1904, as 12,793,375 lbs. Of this 5,139,653 went to New York, 5,431,725 to Chicago, 1,505,697 to San Francisco, and 716,300 to Canada. There was a decrease of 2,216,885 lbs. to all points excepting Canada, where there was an increase of 464,864 lbs.

A Matchless Soda Biscuit

We believe that we are making the very best Soda Biscuit offered for sale in this country. We are not alone in this belief. Every grocer who has ever sold

Perfection Cream Sodas

has the same conviction.

What about you?

Do you ever have trouble with your biscuit business?

Order a trial lot.

3-lb. tins or cards.

THE **Mooney**
Biscuit & Candy
Company,
LIMITED,
Stratford, - Canada.

BRANCHES:
WINNIPEG and HAMILTON
Manitoba and Ontario

TELEPHONE { MAIN 125
467

Wm. McCann
Milling Co.

MILLERS
AND GRAIN DEALERS

192 King Street East
TORONTO.

COWAN'S

Perfection Cocoa (Maple Leaf Label)
Royal Navy Chocolate, Queen's
Dessert Chocolate, Chocolate
Cream Bars, Cowan's Cake
Icings, Chocolate, Pink, Lemon Color and White

Cowan's Swiss Milk Chocolate,
Famous Blend Coffee, etc., etc.

Are the standard goods for purity and excellence.

Manufacturers

THE COWAN CO., Limited

TORONTO

RETURNED
AUG - 6 1904
Cut back

MIXED PICKLES

LION BRAND

THE OZO COMPANY LIMITED
MONTREAL, QUE.

DEPENDS ON A GREAT MANY OUTSIDE THINGS IT EVEN BEGINS IN THE SEED FROM WHICH
THE VEGETABLES ARE GROWN, THE SOIL ALSO MAKES A DIFFERENCE AND THE AMOUNT OF
RAIN FALL BUT NO MATTER HOW WELL THEY ARE GROWN THEY MUST HAVE THE MOST
EXPERT HANDLING AND WATCHING TO TURN OUT THE DELICIOUS, APPETIZING FLAVOR THE
FIRM CRISP WELL CUT CUBES OF EVEN COLOR WHICH HAVE MADE OZO BRANDS KNOWN
FROM OCEAN TO OCEAN AS THE ACME OF GOOD GOODS. THE VINEGAR USED IS THE MICHEL
LEFEBVRE TRIPLE STRENGTH YOU KNOW THESE COULD BE NO BETTER. IF YOU HAVE BOUGHT
THEM BEFORE YOU WILL SEE THAT YOU GET THEM AGAIN, IF YOU HAVE NOT DONT LET THEM
GO.

WRITE US FOR CATALOGUE AND QUOTATIONS.
NOW. THE OZO CO. LIMITED. MONTREAL.
JOS. CARMAN. WINNIPEG.

SHALLCROSS & MAULAY. VANCOUVER.

MARITIME AGENTS
W. S. CLAWSON & CO.
ST. JOHN, N.B.

NEW PEPPER MILL.

R. HERRON & Co., wholesale spice manufacturers of St. Paul St., Montreal, have just installed in their works a new pepper mill, which is the first of its kind in this country. One of the most striking features in connection with this machine is that there is absolutely no dust present when the mill is in full operation, so that even the uninitiated may stand near without inconvenience.

The pepper berries are led by a pipe through the ceiling above, from a bin on the upper floor, to a hopper above the grinding compartment. From this the supply is regulated by an automatic gear, which may be adjusted from the outside. The grinding compartment into which the pepper falls consists of a metal case, and contains three rollers or grinders. These have their axes set in such a manner that the pepper is ground twice before reaching the bottom. A large pulley wheel on the centre roller serves as the driver. On the opposite side each of the rollers has a pulley wheel attached. These are connected by a belt, which makes the upper and lower rollers run in an opposite direction to the centre ones.

After passing through the rollers the ground pepper falls into a sifter, which is in an enclosed bin, and here it is and ready for use. The capacity of this machine is one thousand pounds an hour.

A HANDSOME STARCH PACKAGE.

Snowdon, Forbes & Co., Montreal, proprietors of the "Bee" brand grocers' specialties, have added to their list a "Bee" brand corn starch. The package is certainly one of the handsomest corn starch packets on sale, and from an artistic and lithographic point of view leaves nothing to be desired. It is a deep red with a large bee in the centre in gold and blue colors, and highly embossed. As a shelf and display line it should prove attractive to every store. The contents are guaranteed the highest in point of purity and effectiveness.

SEND FOR THIS.

A new price list has been issued by Lever Bros., Toronto, manufacturers of Sunlight Soap. A copy of this list will be sent to readers of The Grocer on application to Lever Bros., Toronto,

A GOOD DEAL

depends on one article, as to whether you are going to get a slice of your customer's other trade or not.

JAMES' DOME BLACK LEAD

always pleases, and helps to increase your general business.

W. G. A. LAMBE & CO., Canadian Agents.

An
Irresistibly
Delicious
Confection



Gives
Eating
Chocolate
a New
Meaning

MADE IN VEVAY, SWITZERLAND—FOR EATING ONLY.

A Wholesome Food, Especially Nourishing and Sustaining. Recommended for Inyalids and Persons of Weak Digestion.

Push Peter's. The Original. Other Brands are Imitations. Send for Sample.
LAMONT, CORLISS & CO., Agents, 27 Common St., Montreal

Attention!

KLAUS'S, the best of all Swiss milk chocolates for eating and drinking.

KLAUS'S marvelous rich powdered Swiss milk; latest creation of the present; most economical food for household purposes.

Galactina Swiss Infants' Food, prepared by Fabrique de Farine Lacte Suisse: Galactina: Berne (Switzerland).

BEAR BRAND, Condensed Swiss Milk, highly recommended by members of the medical profession, absolutely safe and free from infectious germs. His Britannic Majesty's Government have placed large contracts for the Bernese Alps Milk Company's unsweetened condensed milk.

GLARNISH GREEN CHEESE, manufactured by Gruninger Bros., Naefels (Switzerland), from purest Alps goat milk. Is therefore highly recommended by medical men as a wholesome stomach breakfast cheese. Should be sold by all grocers.

Agents for the Dominion of Canada:

Canadian Swiss Trading Co.

17 ST. JOHN ST.,

MONTREAL.

Send for Samples and Prices.



I APPEAL to the readers of THE CANADIAN GROCER, who I know are the best buyers of High-Grade Goods in the country. I want to say that my Old English Candy,

MACKINTOSH'S TOFFEE

is the most delicious and best Candy made, pure as the crystal springs.

This Old English Candy has made me famous the world over. I am called **THE TOFFEE KING OF ENGLAND** because I am by far the largest manufacturer of Toffee over there. Handle this line and you have a trade winner. Write for prices, etc., at once.

CHARLES GYDE, 20-22 ST. FRANCOIS-XAVIER STREET, **MONTREAL.**

Good Fruit, Reliable Service

AND
Closest Prices

is
what you get when
we handle your
order.

PHONE MAIN 645.

McWILLIAM
Mc. AND E.
EVERIST

TORONTO, ONTARIO

The
DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets. TORONTO

WE BUY

BRIGHT DRIED APPLES.
HIGHEST MARKET PRICES.

The W. A. GIBB CO.
5 and 7 Market St., HAMILTON

Pineapples Tomatoes

Fancy, well-colored Pines. Lowest Prices.
Florida Tomatoes. Elegant Stock.
Strawberries. Arriving Daily.
Oranges. Lemons. Bananas.

Give us your orders.
We can fill them to your satisfaction.

HUSBAND Bros. & Co.

Wholesale Fruit and Commission Merchants.
82 Colborne St., TORONTO
Phones—Main 54, Main 3428.

GREEN FRUITS

High Price of Limes.

IN a recent issue of The Grocer attention was called to the excessively high price of limes ruling in Montreal. It was claimed that limes never could become a feature in the foreign fruit market of Canada so long as the present exorbitant price continued. Further, in view of the fact that an attempt is being made to foster trade with the West Indies, some concerted action ought to be taken towards bringing down the price of limes to a reasonable level, since limes are grown extensively in the West Indies.

The wholesale fruit men of Toronto, when interviewed by The Grocer on the above situation, expressed doubt as to whether the lime will ever become a staple article, at least in the Toronto market. At present the lime trade is confined almost entirely to the fancy trade, hotels and restaurants. The ordinary consumer looks upon the lime as about three times as expensive as the lemon, and not sufficiently superior in flavor to warrant him in exchanging the lemon for it. Some three years ago a leading Toronto firm brought in a large shipment of limes as an experiment, and distributed them among the retail trade at a very low figure. The venture did not prove a success, however, and since then the Toronto wholesalers have been content to order limes from New York in small shipments to supply the demand.

As for the claim that 500 per cent. profit is made on limes by the Canadian wholesaler, the fruit trade are unanimous in declaring that such is not the case in Toronto. As a matter of fact the cost of limes laid down in Toronto is from 65 to 75c. per crate, and the retail price ranges from \$1 to \$1.25. A material reduction in the actual cost price of limes to the Toronto wholesaler might be made were there only sufficient demand for them to warrant direct shipments from the Islands. Limes are very cheap in the country of growth, costing only from 4s. to 6s. per barrel. On account of the Toronto market requiring such small quantities, however, Toronto fruit merchants find it impracticable to do anything else than to pay the New York price of \$9 to \$12 per barrel. The limes are re-packed in crates on their arrival in Toronto and sold

to the retail trade at the above mentioned prices.

An Outing at Grimsby.

On August 1, the wholesale fruit merchants of Toronto held their annual picnic at Grimsby Park, whither they journeyed by rail. On their arrival at the Park a most enjoyable time was spent. A baseball game between the fruit merchants and the crack Grimsby nine resulted in a victory for the former. There was also a tug-of-war and numerous other sports and games. The attendance was in the neighborhood of four hundred.

Fruit Notes.

The tomato growers in conjunction with the fruit growers of Wentworth and adjacent counties, will hold a demonstration at Brant House Park, Burlington Beach, about the middle of August.

The quarterly meeting of the British Columbia Fruit Growers' Association will be held at Nelson, on August 12th.

Fruit Pulp in England.

From reliable sources The Grocer is informed the fruit pulp business in the Old Country is at present in a very unsatisfactory condition. Reports from the Canadian agents to the Government have been somewhat misleading. As a matter of fact the prices realized to-day would not pay for the cost of packing. This applies particularly to raspberry, strawberry and plum pulps. As the prospects are for a large fruit crop in England and on the continent this year, there will not be much money in the fruit pulp business for Canada.

New Brunswick Small Fruits.

A late report from St. John, N. B., indicates that the season for raspberries is about over. A few boxes are arriving in the city and are retailing at 12 cents. Raspberries are selling off the river boats at 9c a box for the cultivated. These are just beginning to come down. The wild ones are now at their height and will soon be a thing of the past, as their season is short. They are worth 8c wholesale. Blueberries are plentiful now and are as low as 6c per

box, ten quart pail sells at 60c to 70c. While strawberries were short this year, blueberries and raspberries will be abundant, and their quality is good. Blueberries have really only commenced to arrive in large quantities. As usual Grand Lake is the chief source of the blueberry that is offered in the markets.

When Bananas Are Fit.

Before bananas are thoroughly matured they are apt to be insipid in flavor, and to cause dyspepsia and other forms of intestinal disturbance. They should not be eaten before the skin is blackened in places, or when there is any reluctance in the skin to separate from the pulp. Housekeepers know how bananas will change in the course of a single night from a manifestly sound condition to one in which the skin is blackened and the pulp soft and slightly discolored. Now, children infinitely prefer these last bananas to those that are apparently sounder, and it may well be that in this instance the natural inclination of the child covers more wisdom than the caution of its elders; in fact, experts say that the banana, like the medlar, can hardly be in too ripe a condition for eating.—British Medical Journal.

Cold Storage of Fruit.

THE following experience of a cold storage station for apples in the State of Illinois has reached The Grocer: A house of cheap and simple construction, with a capacity of 2,500 barrels, was erected at a cost of \$3,430. On the fifth day of October seventy tons of ice were put into the icebox, and the temperature fell gradually to 33 degrees, at which point it was maintained through the Winter. All the apples kept beautifully, and the cost of storage for seven months was only nineteen cents a barrel, or thirty-one cents less than the farmer usually pays for refrigerating his apple crop. The fruit was examined from time to time, and hardly a bad apple was found. There was no withering, and no appearance of "scald"—that dreadful enemy of the apple storer. All the apples remained in perfect condition. Taking into view the saving to the producer, it was reckoned that such a building would pay for itself in five years.

Such storage outfits as these will be seen in many a town where orchard fruit is grown. A difference of twenty-five or thirty cents a barrel in storage cost would of itself make quite a re-

INDIANA GEM CANTALoupES WATERMELONS

These are the choicest of their kind. Taste exactly like home grown. The first car Cantaloupes arrived this week in ½ bushel baskets, others will follow.

Watermelons due Monday.

Bananas a specialty with us.

WHITE & CO., Wholesale Importers
Fruit and Produce, **TORONTO**

W. B. Stringer.
J. J. McCabe.

READER!

Phone Office,
Main 520.

Shall we list you? If you handle Fruit in fair quantities, say 15 to 25 packages at a time, it would pay you to have your name on our Jobbers' list. We quote by wire regularly and hand out extra good deals. But if you buy in smaller quantities you will also profit by letting us do your purchasing. You'll simply get the best fruit at the closest price. We'll pick it out.

W. B. STRINGER & CO., FRUIT BROKERS.
61 Front St. East, Toronto.
Can. Representatives for J. C. Houghton & Co., Liverpool & London

Arriving Daily- Almost Fancy Ripe **BANANAS PINEAPPLES**
and **FLORIDA TOMATOES.**
Finest Quality. Prices Right.

Just in—Fresh car EXTRA FANCY NAVELS, all sizes.

Fresh arrivals—EGYPTIAN AND BERMUDA ONIONS. Mail or phone your orders.

Hugh Walker & Son, - Guelph, Ont.

Ridge Hall Fruit Farm.

Fancy, smooth Tomatoes and Cucumbers in large supply. Green Corn and Early Peaches ready in a few days. Give us your orders.

E. E. ADAMS, Leamington, Ont.

The Canadian Vinegar Company

HIGH-GRADE VINEGARS

Under Excise Supervision
Reputed the best on the market.

Factory and Office: 35a, 35c, 37 St. Antoine Street,
MONTREAL.

Dried Fruit

cleaned and renovated by the
latest improved machinery
and appliances.

GUARANTEED TO GIVE SATISFACTION.

J. T. ADAMSON & CO.
27 St. Sacramento Street,
MONTREAL.
Tel. Main 778.

spectable profit from the product of a large orchard. The nearness to the orchard would also be an advantage, as the fruit could be put away promptly without a long, hot journey by rail.

The Packing of Fruit.

The following resolution was passed recently by the General Purpose Committee of the English Grocers' Federation: "That the movement in America in favor of the packing of apples in boxes of a reasonable capacity, instead of barrels, is deserving of the strongest support at the hands of

all retail fruit dealers in this country, such reduced sized packages having very many advantages, whilst the cumbersome barrels hitherto used have many disadvantages, and to recommend that this opinion be sent to all American fruit associations." The speaker, a grocer, in a large way of business, who introduced this matter, was anxious that shippers should know what the English trade thought on this matter in respect of the packing of apples, and grocer after grocer testified to the damage done to otherwise beautiful and saleable apples by bruising.

FLOUR AND CEREAL FOODS

THE PRESENT SITUATION IN WHEAT.

CANADA'S wheat crop alone will show an increase in volume this year, according to latest reports. Weather conditions in the United States and in Europe have been extremely prejudicial to the welfare of the crops there, and shortages will be the result.

UNITED STATES:—The outlook for the wheat crop of the United States for Fall is that it will fall short of last year's crop. James J. Hill, president of the Great Northern, estimates the crop at not more than 600,000,000 bushels, as against 637,000,000 bushels last year.

Reports from Chicago state that continued rains and winds, with the additional blight of rust and ergot, will seriously injure the crop.

From Minneapolis to the Canadian border, drenching rains have soaked the ground and the outlook is doubtful. A few warm days would turn the scale.

The Minnesota estimate is 70,000,000 bushels with a possible 75,000,000 bushels if the weather is favorable.

The damage by rain and rust in Kansas will cause a deterioration, without parallel in the annals of the state, probably forty per cent.

In Nebraska, rust and ergot are expected to make the harvest 12,000,000 bushels less than last year.

RUSSIA:—Crop prospects in Russia are unmistakably bad. There is grave danger of a wheat famine.

ROUMANIA:—The wheat crop is in extremely poor shape and there will be a heavy falling-off from last year.

AUSTRIA-HUNGARY:—A heavy decrease in the wheat yield in this country is predicted.

CANADA:—The estimated crop in Manitoba and the Northwest is expected to exceed all records. A conservative estimate places the yield at not less than 77,000,000 bushels and this may be increased fifteen per cent. The crops will be about a week later than usual in maturing.

New Incorporations.

The Zenith Grain Co., Limited, with a capital stock of \$25,000, have been incorporated at Winnipeg, to carry on the business of grain and produce merchants, etc. The directors are Ward Ames, Julius H. Barnes, Ward Ames, jr., and Henry T. Swart, of Duluth, and John Henry

Munson and Ernest Forster Haffner, of Winnipeg.

R. W. Oliver, J. Ronald, W. J. Henderson, G. W. Macdougall, and L. Macfarlane, of Montreal, have been incorporated to take over the business of the R. W. Oliver Milling Company. The operations of the company will be carried on under the name of R. W. Oliver Milling Company, Limited, with a capital stock of \$100,000.

The Campbell Milling Company, Limited, has been incorporated at Toronto Junction, to acquire, buy, etc., grain mills, elevators, warehouses, etc., and to carry on a general business as millers. The directors are Archibald Campbell, E. M. Campbell, D. A. Campbell, J. McEachren and J. Knight, and the capital stock \$150,000.

Canada the Granary of the World.

It will probably not be a great many years before the United States will cease to be an exporter of wheat, says the Duluth Herald. Furthermore, in order to keep its big flour mills running it will be necessary to import a large quantity of this cereal. The United States has long been known as the granary of the world. It is now, however, being forced to the attention of the officials of the agriculture department and those interested in the export trade that the United States is rather rapidly going out of the wheat business, at least so far as the export trade is concerned. Statistics recently furnished by the department of agriculture show that there is a marked decline in the amount of land available or used for the growing of wheat and oats in the United States.

From 1850 to 1880 the production of wheat in America increased from 100,000,000 to more than 400,000,000 bushels. Since that time the crop has occasionally been greater, but the increase has been small and slow, owing, apparently, to the impossibility of enlarging the land area in which wheat can be profitably grown.

The department's figures show that there are now about 44,225,000 acres of land devoted to wheat culture in the United States, an area no larger than that used for this purpose in 1898. The same figures show that the acreage devoted to the raising of oats has also apparently reached its maximum, and that the production of both wheat and oats has decreased, or rather failed to increase in proportion with the increased population of the country and the consequent increased demand for domestic consumption. As a natural and unavoidable result, the prospect for a continuing reduction in the amount of our exports of these products is positive.

Special significance is lent to these figures by statistics showing the imports of wheat and oats by the great consuming nations. Great Britain formerly found her greatest source of supply in the United States, American sales of wheat to her amounting in 1902 to 4,792,688 hundred-weight, while last year they amounted to just a little more than half of that total. Canada has also lost in the volume of her export trade to England, while Russia and Argentina have more than doubled their sales to Great Britain. India has increased her wheat production and Australia is giving more attention to the crop.

There is nothing in these figures that need worry the wheat farmers of the American Northwest. They simply show that the home demand is growing more rapidly than the source of supply and that there is little likelihood of low wheat prices in this country in future.

It would seem, however, that a contemplation of these facts will lead to the conclusion that it would pay the United States, and especially the north-western states, to enter into closer trade relations with Canada, the coming wheat country of the American continent.

Storage Facilities in Northwest.

WHILE Manitoba and the Northwest Territories are as yet mere infants in the establishment of elevator systems, the business has made rapid strides within the past few years. According to a writer in the Winnipeg Telegram, by the time the

Shredded Wheat

... AND ...

TRISCUIT

NEW PRICE LIST

SHREDDED WHEAT

Per Case, Containing 50 Cartons,	\$5.25
“ 1-2 “ “ 25 “	2.75

TRISCUIT

Per Case, Containing 30 Cartons,	\$3.00
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1 per cent. 10 days, net cash 30 days.

FOR SALE BY ALL WHOLESALE GROCERS

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.

Purnell's English Malt Vinegar

In Bottles and Bulk

Brewery, Bristol, England.

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Wilson's Refined Cider

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Also manufacture CIDER VINEGAR and EVAPORATED APPLES

THE W. H. WILSON CO., LIMITED

Tillsonburg, - - Canada.

crop of 1904 is ready for the granary there will be an elevator capacity at country points and terminals of over forty million bushels. Taking into account the quantity of grain sent out of the country directly it is harvested, the storage capacity will be quite equal to the demands of the grain crop for 1901.

In the season of 1900-01, the Province of Manitoba had 33 elevators and 76 warehouses, with a total capacity of 10,323,272 bushels. At the close of the 1902 season there were in the province 427 elevators and 69 warehouses, showing an increase in the number of the former amounting to 94, and a decrease in the latter of 7. The total storage capacity in Manitoba for that season was 12,255,000 bushels, an increase of 1,931,728 bushels. Last season saw a still greater proportionate increase in elevator construction, as at the conclusion of the work of the season the number in the province was 558, while only 60 warehouses remained. The storage capacity then amounted to 16,121,100 bushels. The estimates for the coming season place the elevator capacity of the province at 20,000,000 bushels.

The wheat-raising industry in the Territories is marked by a vigorous policy of elevator building in the wide and ever-increasing area which is under cultivation. When the 1901 season had closed the capacity for storage was 2,436,080 bushels, divided between 88 elevators and 21 warehouses. Next season there were 111 elevators doing business and 18 warehouses, with an aggregate capacity of 3,194,000 bushels. Last season the storage capacity in the Territories had increased to 5,105,000 bushels, there being 176 elevators, with a revival in the construction of the warehouses, bringing their number up to 23. The estimates for the coming season place the storage capacity in the Territories at 8,000,000 bushels.

The terminals at which the product of the Manitoba and Northwest fields are handled are situated in Ontario, at Fort William and Port Arthur, and the capacity of these monster bins has been yearly increased by the railways as the demands of the trade require.

In the year 1901 there were 5 elevators at the terminal points on the lakes, with a total capacity of 6,120,000 bushels. At the close of the 1902 season one new elevator had been built, bringing the total storage capacity up to 7,650,000 bushels. Last year the addition of annexes to the already constructed elevators brought the aggregate capacity to 9,130,000 bushels. Proposed elevator building at the terminal points will in the near future make the total storage capacity reach the enormous figure of 12,000,000 bushels.

For the whole of western Canada interested in the active wheat trade, the total elevator capacity at country points and at terminals in 1901 amounted to 18,879,352 bushels, of which 12,759,352 bushels represented the storage capacity at country points. In 1902 the total storage room would accommodate 23,099,000 bushels, 15,199,000 bushels being the capacity at country points, while last year the aggregate storage room amounted to 30,356,400 bushels, of which the country points represented 21,226,400 bushels.

To Improve Western Seed.

THE Dominion Department of Agriculture has deemed it advisable to co-operate with the grain growers of western Canada in promoting seed selection. To this end J. Murray, an attache of the department, will, under the direction of Professor Robertson of Ottawa, assume the supervision of the western Canadian branch of the Canadian Grain Growers' Association.

Scientific methods of securing good seed have been carried on at the leading experimental stations in Canada and the United States with a measure of success that warrants its introduction to agriculturists all over the country who are engaged extensively in grain growing. It has been the practice of many successful farmers in past years to choose as suitable seed, grains grown in different districts on different soils. This has been done in most cases indiscriminately, without any scientific knowledge to aid in selection. In some cases a measure of success followed the practice. But it only happened so. The plan that Mr. Murray will introduce to farmers of the west has been followed by certain enterprising farmers in touch with the work of the Canadian Grain Growers' Association.

It is proposed that farmers be educated, especially those farmers who have the most desirable locations and soils, to select the strongest and most perfect mature heads from their grain fields from year to year and that the grain from these be sown the following season in the most promising soils, properly prepared. This method of selecting the best is to be carried out from year to year. The results achieved wherever the method has been tried warrant the submission to all grain growers. In the case of wheat the simple plan has been productive of a twenty per cent. increase in yield in five years and gradual improvement in quality is often so marked that the product is really a new variety. In the case of flax the improvement of both seed and fibre by this method has produced a betterment of fifty per cent.

Why Orange Meat is liked by the Public.

—The package is a tempting one.

—The contents are large, sweet, crisp, and of a flavor that excels that of any other cereal.

—The first trial doesn't make them say—"not so good as———" They say—"This is the best yet."

—The premium feature provides rewards that are worth having—silverware.

And the Grocer likes Orange Meat

because it sells easily, and causes him no loss.

Single cases, 36 pkgs. - \$4.50

5-10 case lots, - - 4.40

(Freight Prepaid.)

Order from Wholesale Grocers.

THE FRONTENAC CEREAL CO.,
Limited

43 Scott St., Toronto.

Corn Starch in its most perfect form.

“Bee” brand Corn Starch

is the aristocrat of the trade,—**beauty** externally, **quality** internally is what we give you. Packed in cases of 40 1-lb. packages, at \$3.00 case. Place your orders through your grocer or through our travellers.

NOTE—All “Bee” brand goods that are not bought in premium lots have coupons valuable to the grocer.

Snowdon, Forbes & Co., - Montreal

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ASK YOUR WHOLESALER FOR

REIRA'S  BRAND

D. RATTRAY & SONS

Canadian Agents

110 Coristine Bldg.
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110 Dalhousie St.
QUEBEC

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

The Jobbers' Side of the Contract System.

ACCORDING to a contract entered into between the American Tobacco Company and the wholesale grocers of Canada, the latter receive a rebate of two per cent. on goods sold by them, manufactured by this particular company. Canadian tobacco manufacturers find in this contract a serious menace to their trade and, as the result of their representations, the Minister of Inland Revenue has introduced legislation clothing him with the right to refuse the license to manufacture tobacco to any person or company making themselves parties to the system.

Exception has been taken to this legislation by the wholesale grocers. They are satisfied with the conditions of things in their trade as far as the handling of tobaccos is concerned. They claim that the exclusive system of contract is a sine qua non to the conducting of their tobacco business on a proper scale and to the keeping of the quality up to a good standard.

A deputation recently waited on Sir Wilfrid Laurier, Hon. Mr. Fielding and Hon. Mr. Brodeur, in order to state the opinion of the wholesale grocers. Mr. H. N. Kittson, of Hamilton, was the chief speaker for the deputation, which represented wholesale interests in Ontario, Quebec and the Maritime Provinces. Mr. Kittson said: "I beg to point out that if the bill becomes law it will cause a great injustice because it is vicious in principle, inasmuch as it attacks the right of private contract, and surely every Canadian claims the right of determining whether a contract is for his advantage. The Government has no more right to interfere in this matter than I have to interfere with the rights of others to enter into a contract. This system of trade contracts is the outcome of severe competition. It has been brought about by the exigencies of trade and is very generally in vogue throughout the country at the present time. The arrangements effected by the manufacturers and grocers and which would be affected by this resolution, were brought about in this way: Certain manufacturers stimulated the trade by ensuring a fair profit to those selling and handling their goods, and as a result they get the

business. It has proved an incentive to travelers to push their goods, while the retailer is satisfied with the profit ensured to him. The present system works no hardship on any other manufacturers. They have equal opportunity with any company to make bargains with the wholesale trade. Their contracts can be broken to-morrow, or dissolved if any other manufacturer is prepared to make a better one. There is no demand to alter the existing conditions. True, some manufacturers may be dissatisfied, but let them give better values. They have the remedy in their own hands to work up a trade for their goods, but if the present resolution goes into force it will discourage enterprise, inflict a loss upon the more enterprising firms and introduce the thin edge of the wedge which will make for a dissolution of the present satisfactory condition of things in the grocery trade. It will have the tendency to destroy profits and push the sale of the foreign weed which is gradually being worked out by the increased consumption of the Canadian tobacco. The trade to be affected by the bill are among the largest contributors to the inland revenue, and we are the strongest influence promoting the growth of our own

tobacco. This arrangement between manufacturer and wholesale dealer was brought about by the business itself. It was the enterprise of The Empire Tobacco Co. that made it advantageous to push the sale of their goods, and that led to the contracts. These people put travelers out at their own expense, and they told the travelers to turn in all the orders they could and to always satisfy the customers. It was then that the wholesale dealers found it necessary to go to these people and make this arrangement. If any person will come to us and make a better arrangement there is no reason why it should not be accepted. It is the man who makes the best arrangement that is going to get the business. There is no monopoly and no reason why any person else might not get it if they show some enterprise. The people generally throughout Canada want things as they are. They think this is a matter between themselves and the manufacturer and should not be interfered with. They feel that they should have the right to negotiate their own contracts, and I feel certain if you bring this in you are going to dislocate business and create dissatisfaction from one end of the continent to the other."

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

The American Tourist is Surprised

when he is charged only 5 cents for a **Pebble** cigar. In the United States they pay 35c. per lb. duty on Havana fillers and \$1.85 per lb. on Sumatra wrappers, less 20%. They cannot make clear Havana filled 5-cent cigars profitably.

We can, and prove it in the **Pebble**.

On the American side they have to pay "2 for a quarter" for a cigar equal to the **Pharaoh**—our 10-center.

These are reasons why the grocer can sell **Pebble** and **Pharaoh** to Americans and please them.

J. BRUCE PAYNE, Limited, Mnfrs.
GRANBY, QUE.



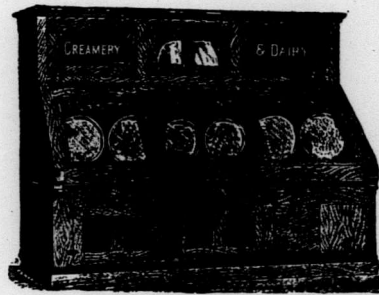
WREATHED WITH MANY HONORS.
WE MAKE IT—EVERY GROCER SELLS
IT. EVERYBODY PLEASED.

GEO. E. TUCKETT & SON CO., Limited
Hamilton, Ont.

W. B. Reid & Co.

Wholesale
Tobacconists,

58 Yonge St., TORONTO.



REFRIGERATORS Useful to every one. 40 different styles. Silver medal, Quebec, 1901. Diplomas: Toronto, Ottawa, Montreal.

C. P. FABIEN,
Merchant and Manufacturer.
67 to 171 N. Dame St., **Montréal, Can.**
Write for Illustrated Catalogue.

The Grocers'
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The

RONTO

5c. Cigar.

A TRADE BUILDER

Manufactured by

T. J. Horrocks,
176 KING ST. EAST, TORONTO.

The Chamberlain Cigar

The best value in Canada! Sold the world over! It will help your trade tremendously! Order a sample lot to-day!

SAVE THE BANDS AND RETURN THEM TO

J. M. FORTIER, Limited
MONTREAL.

MANUFACTURERS OF
Cigarettes and Cut Tobaccos



Oh! for a Smoke!

The man who has used
McAlpin's Tobaccos

finds their flavor just what he likes. This is why it pays the grocery trade to give McALPIN'S TOBACCOS a preference—this and the fact that McAlpin's Tobaccos pay a decent profit.

ORDER McALPIN'S

McAlpin Consumers Tobacco Co., Limited
TORONTO.

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Mr. Blain, of Toronto, said:—"I might add a little to the conditions that created the system. We used to have to sell tobacco at cost. The smoker did not get any advantage of it. It was perhaps only the retailer, but at any rate it is a fact that we used to sell it at cost, and had to carry a number of lines in stock—lines from independent factories—and if a retail customer ordered any of those lines we had to get them or otherwise he would go elsewhere for it and we would lose his trade. The result was that we had these goods in our warehouses and many of them used to spoil on our hands. The proposed legislation seems a little fraternal in character and we would not object to it, perhaps, if you only carried it a little further in certain directions. The grocery people never asked any favor of the Government, but they would like to retain to themselves the power of protecting themselves. If you can assure us two per cent. on our goods by any other plan we would be pleased to know. Competition is so great that unless you allow us to make some agreement whereby we can get a reasonable profit it is practically impossible for us to live at all. If you grant that privilege to some who have a license I do not see how you can refuse it to others. You cannot expect to go to a man and say, 'You must sell these goods, and not those particular ones alone! You cannot carry on a business in that way.' There are a great many lines that this principle might apply to as well as tobacco. You might as well tell a merchant that he must not sell a particular make of pianos to the exclusion of others. The right of contract is a very serious thing, and if you get mixed up in a matter of this kind you do not know where it will end."

Essex County Tobacco Crop.

By E. Bailey, Kingsville.

UPON going through the county I find a large acreage this year, fully twice as much as last year, although the plants look fully three and in some cases four weeks late. For three weeks back the crop was practically stagnant from growth as the bulk of the plants were only planted about the end of June, and owing to the excessive drought had not more than taken root; but on Saturday, July 23rd, we had a great rain, and now things are looking more prosperous. Through these three weeks I may say quite a percentage withered away after planting, owing to the very hot weather immediately following. In some cases

in fields of, say 20 acres, only 10 acres are standing.

There are a few forward crops, planted by the beginning of June, and all of these look well. Should we have three weeks' more excessive heat, I am afraid the crops will not grow to any extent, as it will bleach on account of being so late planted—and so very light in weight. To sum up the situation, I should say if we have a good Fall, we ought to have about a 3,500,000 pound crop—if an early Fall, about 2,000,000 pounds will cover the output. I think the crop will be light in acreage in pounds and do not look for a very good quality of leaf—because of the above drawbacks.

Care in Developing Seed Tobacco.

IT is a matter of universal experience among growers of tobacco that when fresh seed is introduced into any region the type breaks up and the plants are extremely variable. After the type has been grown in this region for several years it gradually becomes more uniform and constant, says an authority on the subject. The statement is frequently made that the variety, no matter how different from the native varieties, in a few years assumes the type of the native varieties. The reason given for this condition is the influence of soil and climate on the tobacco plants. However, observations lead one to believe that the change in type is due for the most part to the crossing of the imported varieties with the native varieties.

There is every reason to believe that by preventing cross fertilization, and by careful seed selection after the type of a variety of tobacco has become acclimated, it may be maintained in a uniform condition. One of the principal reasons for the use of home grown seed, instead of depending upon seed grown in other regions, is that the quality of the imported seed is always a matter of uncertainty.

In many cases it is claimed that growers kill the seed before sending it out of the country. The kind of plants which the seed will produce cannot be foretold by an examination of the seed, but must be learned by experience from the crop. In some cases whole crops have been lost because of poor imported seed. Therefore it is necessary to have seed for the general crop the pedigree of which is known by the growers. The experience of the breeders of other crops shows that the best plan is to select the seed in the region where the crop is grown, and if possible it would be desirable for every grower to select and improve his seed on his own farm.

It seems probable that one of the chief difficulties in the growing of Sumatra and Cuban varieties in certain districts of the United States has been that it has been

Should be in the mouth of every smoker. What?

McDougall Scotch Clay Pipe

Be sure and ask for it, and see that you get it.

D. McDougall & Co., Glasgow, Scotland.

Each Caddy of

"Currency"

Plug Chewing Tobacco

contains a tag certificate, valuable for premiums, and which will be redeemed at the following addresses:

Premium Dept., No. 210 St. Lawrence St., Montreal
 " " No. 167 Yonge Street, Toronto
 " " Cor. Richelieu, St. Claire Sts., Quebec
 " " No. 87 Bank Street, Ottawa
 " " Oddfellows' Block (Cor. Princess St and McDermott Ave.) Winnipeg

necessary to use imported seed for planting the entire crop. While a considerable portion of highly desirable plants have been produced in most fields, the effect of the change of conditions from the tropics was to break the type and cause the production of a large proportion of undesirable and unprofitable plants.

A most careful and painstaking examination of representative fields last season showed that the breaking up into types, the appearances of reversions and strikingly variable plants, and the development of great individual variation, actually did occur. In other words, the industry developed before acclimated strains of tobacco had been secured. There is every reason to believe that by the proper methods of breeding and selection in the types of tobacco grown, during the adaptation of the plants to climatic and soil conditions, uniform varieties can be secured and retained.

Manufacturers Pleased.

Independent tobacco manufacturers in Canada express pleasure at the scope of the proposed law against the contract system.

Mr. A. Goldstein, manager of the Dominion Tobacco Co., speaking of the effects of the new law, stated emphatically that it was the one thing that would enable independent companies to fight what is looked upon as the Tobacco Trust with any chance of success and would always permit of competition. He contended that there was absolutely no truth in the report that there would be a good many men without work if the new law was enforced, as the independent companies would undertake to give employment to all who might be without it.

Mr. J. M. Fortier was entirely in favor of the proposed law and considered that it would place the manufacturer in a much freer position and afford the Canadian grower much greater protection. He stated that as soon as the law was enforced he would begin taking on new men.

FINANCE AND INSURANCE

STATISTICS of failures in Canada for the six months ending June 30 have been made public. As compared with last year they are far from satisfactory. Liabilities exceed in amount those for any year of the preceding six, although the number of failures is less than in 1903. The total number of failures was 583, as compared with 492 last year, but the liabilities were \$6,060,733 this year and only \$3,395,637 last year. Manufacturing failures numbered 149, with liabilities of \$2,354,498, as against 107 failures and an indebtedness of \$1,045,843 a year ago. Trading failures were 420 in number and \$3,454,968 in amount, against \$2,207,691 in 1903. In banking alone was there any improvement over 1903, two small suspensions of \$30,749 comparing favorably with four defaults and \$2,139,225 the preceding year. As to location, the chief increases occurred in Ontario and Quebec, but every province showed more or less rise except New Brunswick.

EXPANSION is the key-note of the June statement of the chartered banks of Canada. Since 1896 this expansion has been constant and even remarkable. Naturally, now that the crops have begun to move, an increase in the circulation of bank notes was to be expected, but it must have been surprising to many to find that the increase of June circulation over May circulation was \$300,000 more this year than last year. Deposits in the chartered banks expanded \$2,754,861 last year between May and June. This year they expanded \$5,205,260. The chief increase in deposits is shown in the deposits without interest and withdrawable upon demand. This expansion is what one would expect to find, establishing, as it does, normal relations with current loans and discounts.

IT would not be possible to find a more intricate or complicated money system than that at present in vogue in Manchuria. This is owing to the fact that they have not there a fixed recognized standard of silver which can be taken as a basis for exchange operations. Although China's currency is on a silver basis, yet there is no standard of silver common to all their provinces. For instance, the silver of Niuchwang has a touch of 99.2, or, in other words, 8 ounces of alloy to 992 ounces of pure silver. The touch of the silver of Liaoyang, Mukden, Kirin and Tieling is supposed to be the same as that of Yingkou, but it never is, Yingkou silver usually being finer by 1 or 2 ounces in the thousand. Kwangchingtsu silver has a touch of 99, which puts it below Yingkou silver, while, on the other hand, Harbin silver has a touch of 99.8, which puts it above that of Niuchwang. When we think that the touch is only one of the items which has to be taken into consideration in the everyday exchange operations which take place between the various Manchurian towns, we can understand that the negotiating of a rate between Chinese currency is not a simple matter. This constant practice in exchange of the Chinese banker accounts for much of his quickness of perception.

The hard coin currency in Manchuria consists of the sycee, small coin, and of late the ruble; yet the bulk of the merchandise bought and sold is not bought or sold against these hard effectives. All prices and rates quoted are against transfer money or mo-lu yingtzu—in other words, goods money, or huo yingtzu. This transfer or mo-lu yingtzu is a peculiar and muddled system. The arrival of the ruble and the establishment of quick communication with Manchuria, thus enabling

the rapid transportation of treasure to and from Manchuria, is in large part responsible for the muddling.

The transfer money is a purely nominal currency not substantiated in any way by an effective—in other words, it is a credit. We will say, for instance, that a merchant starts business in Niuchwang and that his capital is deposited in some bank in Shanghai. The first thing he will do will be to sell his draft on Shanghai in the market at the market rate. The purchaser will transfer to the credit of the merchant at the place where he banks the equivalent in transfer money of his draft, and with this credit he can purchase his goods or do his banking. This transfer money can at any time be sold for silver or ruble effectives.

The Chinese year has four settling days or mao-kou, when all transfer money which has been issued has to be released. The method of redeeming transfer money has undergone several changes during the last few years. The first system was that transfer money should be redeemed at full value in hard silver at the end of every three months. This system was continued until about two years after the Japanese war. During this period the effective currency was sycee and copper cash, small coin not having then made its appearance in large amounts.

NOTES.

The International Association of Accident Underwriters will meet at the Royal Muskoka Hotel in July, 1905.

The Crown Bank of Canada has purchased the private banking business of J. G. Hallett & Co. at Woodbridge.

The Crown Bank of Canada opened its Toronto office at 34 King street west on July 1, Mr. J. A. Ready being local manager.

The Michigan Bankers' Association were guests of the Toronto bankers on July 28. A banquet was given in the evening.

Mr. Robie Unioke, who died at Halifax on July 4, was for years president of the Halifax Banking Company, recently merged into the Canadian Bank of Commerce.

A movement is on foot among Canadian manufacturers to establish a mutual fire insurance company. The Canadian Manufacturers' Association is fathering the scheme.

The shareholders of the Traders' Bank of Canada passed a bylaw at the last annual meeting authorizing an increase of \$1,000,000 to the bank's capital stock to bring it up to \$3,000,000.

A new series of notes for the Imperial Bank of Canada has just been engraved in England. The \$100, \$50 and \$20 denominations will be almost double the width of those now in use, though of the same length.

The agents in Vancouver and New Westminster of the British, Canadian and American insurance companies have given notice to the insurers that the rates of premium against fire have been advanced.

The assets and good-will of the Banco del Comercio, Havana, Cuba, have been purchased by the Royal Bank of Canada. This is the second Cuban bank to be purchased by the Royal Bank.

A new fire insurance company has been organized in London, Ont., to be known as The Universal Fire Insurance Company. The directors are: Francis Love, W. E. Saunders, R. K. Cowan, T. B. Escott, W. H. Wortman, A. B. Greer, J. W. Jones, John Garvey and Dr. W. F. Roome.

WESTERN Incorporated 1851
ASSURANCE COMPANY.

FIRE AND MARINE

Head Office **Toronto, Ont.**
 Capital - \$2,000,000.00
 Assets, over - 3,546,000.00
 Annual Income - 3,678,000.00

HON. GEO. A. COX, President.

J. J. KENNY, Vice-President and Man. Director.

C. C. FOSTER, Secretary.

BRITISH AMERICA ASSURANCE COMP'Y

FIRE AND MARINE.

Incorporated 1833

CASH CAPITAL, \$1,000,000.00.
 TOTAL ASSETS, \$2,024,096.02.
 LOSSES PAID SINCE ORGANIZATION, \$23,886,005.32.

HEAD OFFICE, - BRITISH AMERICA BUILDING,
 Cor. Front and Scott Sts., Toronto.

HON. GEO. A. COX, President. J. J. KENNY, Vice-President and Managing Director
 P. H. SIMS, Secretary.

Money

CAN BE SAVED BY MEANS OF AN ENDOWMENT POLICY.

YOU CAN ONLY SECURE SUCH A POLICY WHILE YOU ARE IN GOOD HEALTH.

Pamphlets and Full Particulars regarding the New Accumulation Endowment Policy sent on application.

Confederation Life ASSOCIATION.

W. H. BEATTY, PRESIDENT.

W. C. MACDONALD, ACTUARY.

J. K. MACDONALD, MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO, CANADA.

THE CANADIAN BANK OF COMMERCE.

Paid-up Capital, - \$8,700,000
 Rest, - \$3,000,000

HEAD OFFICE: TORONTO, CANADA.

HON. GEO. A. COX, President. B. E. WALKER, General Manager.

The offices of this Bank number 110, distributed as follows:

LONDON, ENG., 60 Lombard St., E.C., S. Cameron Alexander, Manager.
 NEW YORK, N.Y., 16 Exchange Place, Wm. Gray and H. B. Walker, Agents

104 Branches throughout Canada, including the following:

MONTREAL, F. H. Mathewson, Manager.
 HALIFAX, H. N. Wallace, Manager.
 WINNIPEG, John Aird, Manager.
 ST. JOHN, N.B., J. G. Taylor, Manager.
 DAWSON, D. A. Cameron, Manager.
 TORONTO, John C. Kemp, Manager.
 VANCOUVER, Wm. Murray, Manager.
 OTTAWA, Robert Gill, Manager.
 VICTORIA, Geo. Gillespie, Manager.
 HAMILTON, D. B. Dewar, Manager.

5 Branches in the United States, including the principal cities of the Pacific Coast:

SAN FRANCISCO, CAL., Arch. Kains, Manager.
 SKAGWAY, ALASKA, H. M. Lay, Manager.
 SEATTLE, WASHINGTON, G. V. Holt, Manager.
 PORTLAND, OREGON, E. A. Wyld, Manager.

A General Banking Business Transacted.

Foreign Exchange Bought and Sold.

The distribution of its Canadian branches covering all the principal cities and towns throughout the Dominion, its own offices in England and the United States, and its correspondents in all parts of the world, enable The Canadian Bank of Commerce to offer unexcelled facilities to merchants, manufacturers and exporters for the transaction of their business.

MANUFACTURERS AND MERCHANTS.

It may be necessary for your staff to have fidelity bonds. We act as surety on such. We are known the world over.

Write to us for terms and particulars.

The London Guarantee & Accident Co., Limited,

D. W. ALEXANDER, General Manager for Canada,
 Canada Life Building, TORONTO.

CAPITAL PAID UP, - \$1,000,000.
 RESERVE FUND, - 1,000,000.

THE METROPOLITAN BANK.

DIRECTORS

R. H. WARDEN, D.D., President S. J. MOORE, Esq., Vice-President
 D. E. THOMPSON, Esq., K.C. His Honor W. MORTIMER CLARK, K.C.
 THOS. BRADSHAW, Esq.

HEAD OFFICE, - TORONTO.

W. D. ROSS, GENERAL MANAGER.

GENERAL BANKING BUSINESS TRANSACTED

SAVINGS DEPARTMENT
 at all Branches.

ACCOUNTS SOLICITED

Drafts Bought and Sold.
 Letters of Credit Issued.

FREIGHTS AND CHARTERS

THE steam and sail tonnage market is without feature, beyond an inquiry for vessels from Maritime Province ports, to the river Plate. No special action is observed in any of the various foreign trades, but in the face of inaction owners appear to maintain their views with firmness. Even lumber freights are dull. Rates for coal are irregular, while lumber remains steady. Steam freights are breaking up somewhat, but, on the whole, are considered disappointing. Inquiry is slight for full cargo boats for

hind those of a year ago, while butter, on the other hand, has shown signs of improvement. Abundant quantities of flour are being offered, and the probabilities are, for August and September, that more will follow. A strong feature of the market is noted in the demand for space for cattle shipment, which in a way hinders the export produce men from getting rates that they would like; in fact, anyone who is anxious to get space, would do well to inquire early for live stock is dominating the freight market. This is brought

5c. a hundred, and to London at 7c. prompt, and August 8¼c. The price to Bristol remains 9c. Despite the slowness of the cheese trade, freights remain 20s. to Liverpool, and 25s. to London. Butter per ton, in cold storage, is still ruling at 40s. to Liverpool, and 45s. to London.

Charters are: Italian barque Giuseppe, 1,070 tons, from St. John, N.B., to Buenos Ayres, or Rosario, p. t.; British barque Brookside, 672 tons, same, from Tusket; barque Addie Morill, 595 tons, from Philadelphia to Boston, p. t.; British

BERTH QUOTATIONS.

Rates quoted in cents per 100 lbs.; in sterling per 2,240 lbs.

DESCRIPTION.	Liverpool	Glasgow	London	Bristol	Belfast	Leith	Aberdeen	Dublin	Manchester	Cardiff	Hamburg	Antwerp	Havre	Rotterdam	Quebec to London
Flour, starch, split peas and oatmeal, in bags.. 2240 lb.	4½c	7c	6c.	9c.	12/6	10/	11/3	13/6	5/	.....	10c.	10/	.....	10/	.....
Oilcake and cotton seed cake.....	4½c	6c.	5c.	9c	.....	10/	11/3	.....	.....	.....	10	10/	.....	10/	.....
Flake oatmeal, rolled oats, middlings, in bags.	5c.	8½	5c.	9c.	15/	.....	.....	16/	10/	.....	10	10/	.....	10/	.....
Lard, beef, pork, tallow and oleo, in barrels or tierces ..	5/3	13/3	13/3	15/	17/6	13/3	15/	18/3	5/3	.....	16	17/6	.....	17/6	.....
Lard in pails and other small packages ..	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Bacon and boxed meats.....	5/3	13/3	13/3	15/	17/6	13/3	15/	17/6	5/3	.....	16	17/6	.....	17/6	.....
Canned meats and fish.....	5/3	13/3	13/3	15/	.....	13/3	15/	.....	.....	.....	16	17/6	.....	17/6	.....
Canned goods (fruits, vegetables, etc.) ..	5/3	15/9	13/3	15/	.....	.....	.....	.....	7/6	.....	.....	.....	.....	.....	.....
Cheese in boxes. Condensed milk.....	20/	25/	25/	25/	25/	25/	25/	25/	20/	.....	30/	.....	.....	30/	.....
Cheese in crocks in cases.....	25/	30/	30/	30/	25/	30/	30/	25/	25/	.....	35/	.....	.....	35/	.....
Butter, in cases and kegs.....	25/	30/	30/	30/	25/	30/	30/	25/	25/	.....	35/	.....	.....	35/	.....
Seeds, timothy and clover, in bags.....	10/	15/	12/6	15/	25/	15/	15/	25/	12/6	.....	20c.	12/6	.....	12/6	.....
Seeds, blue and other grass, in bags.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Leather, black and other, in heavy bales and bundles.....	15/	21/	20/	20/	25/	.....	.....	25/	15/	.....	30/	30/	.....	30/	.....
Leather, rough sole, and split, in rolls and bales.....	20/	31/6	25/	25/	25/	.....	.....	25/	20/	.....	35/	35/	.....	35/	.....
Pot and pearl ash, No 1 asbestos and mica.....	7/6	10/	10/	12/6	12/6	.....	.....	16/6	7/6	.....	12/6	12/6	.....	12/6	.....
Maple and elm blocks and squares.....	8/	12/6	11/3	12/6	17/6	.....	.....	17/6	8/	.....	12/6	13/9	.....	13/9	.....
Heavy lumber—oak, elm, birch and maple.....	8c.	16c.	14c.	12/6	17/6	.....	.....	17/6	8/	.....	15c.	13/9	.....	13/9	.....
Weight (coarse).....	7/6	12/6	10/	12/6	12/6	12/6	12/6	12/6	7/6	.....	12/6	12/6	.....	12/6	.....
Radiators and similar castings.....	7/6	12/6	12/6	12/6	17/6	.....	.....	17/6	7/6	.....	12/6	12/6	.....	12/6	.....
Seed, peas and beans, in shipper's bags.....	6/3	10/	10/	20/	12/6	10/	12/6	13/6	.....	.....	15/	.....	.....	15/	.....
Measurement (coarse).....	8/9	15/9	.....	12/6	12/6	15/9	15/9	12/6	8/9	.....	12/6	12/6	.....	12/6	.....
Measurement (fine).....	20/	21/	.....	20/	20/	21/	21/	20/	20/	.....	20/	20/	.....	20/	.....
Woodenware, etc.....	8/9	10/6	.....	11/6	12/6	12/6	12/6	12/6	8/9	.....	12/6	12/6	.....	12/6	.....
Furniture, etc.....	10/	13/1½	.....	12/6	12/6	.....	.....	12/6	8/9	.....	.....	.....	.....	.....	.....
Implements etc.....	10/	10/6	.....	2/6	12/6	.....	.....	12/6	10/	.....	12/6	.....	.....	.....	.....
Eggs, in cases or barrels.....	.....	.....	.....	.....	15/	.....	.....	15/	.....	.....	.....	.....	.....	.....	.....
Apples, flour.....	Barrel	3/	.....	.....	3/	.....	.....	3/	2/6	.....	.....	.....	.....	.....	.....
Apples and other green fruit, in boxes.....	40 cb ft	15/	15/9	15/9	17/6	20/	.....	20/	12/6	.....	.....	17/6	.....	17/6	.....
Smalls, of less than ¼ ton wt. or msmt.....	each	10/	1/	10/	1	10/	.....	10/	10/	.....	10/	10/	.....	10/	.....
Grain, in shipper's bags.....	Quart'r	.....	.....	.....	.....	3/	.....	3/	.....	.....	.....	.....	.....	.....	.....

When ocean charges are collectable at port of destination, rates exchanged on basis of \$4 80 to £1 stg. When ocean charges are prepaid, rates exchanged on basis of \$4 86 to £1 stg.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

immediate loading, and the general demand for forward tonnage compares unfavorably with that of previous years. Interest is without stimulation, and steamship agents and freight brokers report a dullness throughout the market. The offerings of grain are remarkably small, with one exception, namely for London, and there is not one bit of space available for the whole month of August for that port. Shipments of cheese are away be-

about by the large offerings of ranch cattle from the west, and there is a strong probability of a large demand for space in the near future, more especially should the meat packers' strike in Chicago continue much longer. Very few new charters have been reported in Montreal, and the two sugar boats, the Yanariva and the Indianapolis have been chartered cargoes to the United Kingdom, with deals. Flour is being shipped to Liverpool, at

schooner Shafner Bros., 148 tons, from New York to Halifax, 1.10; British steamer Kelvin, 2,266 tons, from Gulf to United Kingdom, or continent, with general cargo, p. t., September, October; British steamer Matinea, 1,737 tons, from Savannah to United Kingdom, or continent, with cotton, p. t., August; schooner Harry W. Haines, 260 tons, from New York to Cayenne, with general cargo, and back from Belize with log wood, p. t.; schooner Ed. E. Briry, 1,408 tons, from Kennebec to Washington, with ice, p. t.





Good!
Better!!
Best!!!

All stand for

"San Toy" Starch

—this is what your
—customers will say once
—they have tried
"San Toy"

WRITE FOR SAMPLE AND PRICES

J. H. MAIDEN, Agent, Montreal.

"FACTS"

THE BEST GROCERS
POPULARIZE THEIR STORES

AND

PLEASE THEIR CUSTOMERS

BY SELLING

Golden Eagle Coffee.

WE WILLINGLY SUBJECT THIS COFFEE
TO THE CRITICISM OF THE BEST JUDGES.

POST

CARD WILL BRING
SAMPLE PACKAGE
FREIGHT PREPAID.

AMERICAN
COFFEE & SPICE CO.,
TORONTO.

Quotations for Proprietary Articles.

Quotations on staple articles prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

Aug. 4, 1904.

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case	\$0 40
" 4 " " "	0 75
" 3 " " "	1 25
" 2 " " "	2 25

OCEAN MILLS.

Ocean Baking Powder, 1 lb. 4 doz.	\$ 45
Ocean Baking Powder, 1 lb. 5 doz.	90
Ocean Baking Powder, 1 lb., 3 doz.	1 25
Ocean Borax, 1-lb. packages, 4 doz.	40
Ocean Cornstarch, 40 pks. in a case.	78

Freight paid, 5 p.c. 30 days.

ROYAL BAKING POWDER CO.

Royal—Dime	\$1 00
" 1 lb.	1 60
" 6 oz.	2 25
" 1 lb.	2 90
" 12 oz.	4 50
" 1 lb.	5 75
" 3 lb.	15 50
" 5 lb.	25 50

CLEVELAND'S

Cleveland's—Dime	\$1 00
" 1 lb.	1 50
" 6 oz.	2 30
" 1 lb.	2 80
" 12 oz.	4 25
" 1 lb.	5 50
" 3 lb.	15 00
" 5 lb.	25 00

"VIENNA" BAKING POWDER.

1-lb. tins, 4 doz in box	\$2 25
1-lb. tins, 4 doz in box	1 25
1-lb. tins, 4 doz in box	75

BEE BAKING POWDER.

1-lb. tins, cases 4 doz, per doz.	\$2 25
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HOME BAKING POWDER, CO., MONTREAL.

2 doz. case 1 lb.	\$2 40
1 " 1 lb.	4 75
1 to 5 cases, 5 per cent.	
5 to 10 cases, 10 per cent.	



EAGLE BAKING POWDER

Cases of 48-5c. tins	\$0 45
" 48-10c. tins	0 75
" 24-25c. tins	2 25
" 48-25c. tins	2 25

Blue.

Keen's Oxford, per lb.	\$0 17
In 10-lb. lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1 gross box	2 00
Nixey's "Cervus," in squares, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes,	
according to size	0 02 0 10

J. M. DOUGLAS & CO.—Laundry Blues.



"Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each	per lb. 16 1/2
"Sapphire"—14-lb. boxes, 1-lb. pkgs.	per lb. 12 1/2
"Union"—14-lb. boxes, assorted, 1 & 1-lb. pkgs. per lb.	10

Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz.; or 1/4 gross, 4 oz.	

JAMES' DOME BLACK LEAD.

Per gross	
6a size	\$2 40
2a size	2 50

Borax.

"Bee" brand, 5 oz., cases, 40 pkgs.	1 40
" " 10 oz., cases, 48 "	3 25
" " 16 oz., cases, 48 "	4 25

Cases of 5-doz. 5c. packages	\$0 40
" 5-doz. 10c. "	0 85

Brooms.

UNITED FACTORIES, LIMITED.	doz. net.
Boeckh's Bamboo Handles, A, 4 strings	\$4 70
" " " " B, 4 "	4 40
" " " " C, 3 strings	4 10
" " " " D, 3 "	3 85
" " " " F, 3 "	3 55
" " " " G, 3 "	3 20
" " " " I, 3 "	2 85

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 08
" " 7-lb. cotton bags, per bag.	0 12 1/2
Quaker Oats, 2-lb. pkgs., per case.	3 00
Tilson's Oats, 2-lb. pkgs., per case.	00

Chocolates and Cocoas.

THE COWAN CO., LIMITED.	
Cocoa—	
Hygienic, 1-lb. tins	per doz. \$6 75
" 1-lb. tins	3 50
" 1-lb. tins	2 00
" fancy tins	0 85
5-lb. tins, for soda water fountains, restaurants, etc., per lb.	0 50
Perfection, 1-lb. tins, per doz.	2 40
Cocoa Essence, sweet, 1-lb. tins, per doz.	2 25

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	\$4 40
" 10, in 4 doz. boxes	2 10
" 3, in 6 "	0 80
" 12, in 6 "	0 70
" 3, in 4 "	0 45
Pound tins, 3 doz. in case	3 00
12-oz. tins, " "	2 40
5-lb. " "	14 00

W. H. GILLARD & CO.

Diamond—	
1-lb. tins, 2 doz. in case	\$2 00
1-lb. tins, 3 " "	1 25
1-lb. tins, 4 " "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
1 doz.	10c.	\$0 85
1 doz.	4-oz.	1 20
2 doz.	6-oz.	1 75
3 doz.	12-oz.	3 50
3 doz.	12-oz.	3 45
3 doz.	12-oz.	3 40
3 doz.	16-oz.	4 45
1 doz.	16-oz.	4 35
2 doz.	2 1/2-lb.	10 40
4 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " "	4-oz.	0 80
4 " "	6 " "	0 75
4 " "	8 " "	0 95
4 " "	12 " "	1 40
2 " "	12 " "	1 45
4 " "	16 " "	1 65
2 " "	16 " "	1 70
1 " "	2 1/2-lb.	4 10
1 " "	5 " "	7 30
1 " "	6 oz.	Per case \$4 85
1 " "	12 " "	
1 " "	16 " "	





This fact deserves emphasis—that "Cow brand Baking Soda" has been on the market for 50 years, and is now used in millions of homes all over America. Never any risk and never any guesswork.

SOLD ONLY IN PACKAGES

JOHN DWIGHT & CO.
Manufacturers TORONTO



Southwell's can't make better jams than those they are making.


Nor can anybody.

You sell it—or should.

FRANK MAGOR & CO.,

CANADIAN AGENTS,

403 St. Paul St., MONTREAL.

Chocolate—	per lb	
Queen's Dessert, 1/2's and 1/4's	\$0 40	
" " 6's	0 42	
Mexican Vanilla, 1/2's and 1/4's	0 35	
Royal Navy Rock, " " "	0 30	
Diamond, " " "	0 25	
" " 8's	0 28	
Icings for cake—	Per doz.	
Chocolate, pink, lemon color, lbs.	\$1 75	
Orange, white and almond, 1/2 lbs.	1 90	
Confections—	Per doz.	
Cream bars, large boxes	\$2 25	
" " small	1 35	
Chocolate ginger, lbs.	3 75	
" " 1/2 lbs.	2 25	
" " wafers, 1/2 lb. boxes	2 25	
" " 1/4 lb. boxes	1 30	
FRY'S.		
Chocolate—	per lb.	
Caracas, 1/2's, 6-lb. boxes	\$0 42	
Vanilla, 1/2's	0 42	
"Gold Medal," sweet, 1/2's, 6-lb. boxes	0 29	
Pure, unsweetened, 1/2's, 6-lb. boxes	0 42	
Fry's "Diamond," 1/2's, 14-lb. boxes	0 24	
Fry's "Monogram," 1/2's, 14-lb. boxes	0 24	
Cocoa—	Per doz.	
Concentrated, 1/2's, 1 doz. in box	2 40	
" " 1/2's, 1 doz. " "	4 50	
" " 1/2's, 1 doz. " "	8 25	
Homeopathic, 1/2's, 14-lb. boxes		
" " 1/2's, 12-lb. boxes		
Epps's Cocoa, case of 14 lb., per lb.	0 35	
Smaller quantities	0 37 1/2	
BENSCH'S COCOA		
A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.		
1 lb tins, 1/2 doz. to case	per doz.	\$ 90
" " 4 " " " "	"	2 40
" " 2 " " " "	"	4 75
" " 1 " " " "	"	9 00
JOHN P. MOTT & CO.'S.		
R. S. McIndoe, Agent, Toronto.		
		
Mott's Broma	Per lb	\$0 30

Mott's Prepared Cocoa, 1/2's and 1/4's boxes	Per lb.	0 28
Mott's Breakfast Cocoa, 1/2's in boxes		0 40
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caracas Chocolate		0 40
Mott's Diamond Chocolate		0 23
Mott's Navy Chocolate, 1/2's in boxes		0 27
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		1 00
Mott's Confectionery Chocolate	0 21	0 32
Mott's Sweet Chocolate Liquors	0 20	0 36

WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes	Per lb.	\$0 38
Vanilla chocolate, 6-lb. boxes		0 47
German sweet, 6-lb. boxes		0 27
Breakfast cocoa, 1/2, 1 and 5-lb tins		0 43
Cracked cocoa, 1/2-lb. pkgs., 12-lb. boxes		0 35
Caracas sweet chocolate, 6-lb. boxes		0 37
Caracas tablets, 100 bundles, tied 5's,		3 00
Soluble chocolate (hot or cold soda)		
1-lb. cans		0 42
Vanilla chocolate wafers, 48 to box,		
per box		1 56

The above quotations are f.o.b. Montreal.

WALTER M. LOWNEY CO.

Canadian Branch 530 St. Paul St. Montreal.	
Breakfast cocoa—	Per lb.
12-lb. boxes, 6 boxes in case, 1-lb. tins.	40c.
12-lb. boxes, 6 boxes in case, 1-lb. tins.	40c.
6-lb. boxes, 12 boxes in case, 1-lb. tins.	42c.
6-lb. boxes, 12 boxes in case, 1-5-lb. tins	44
Sweet chocolate powder—	
6-lb. boxes, 12 boxes in case, 1-lb. tins.	32c.
6-lb. boxes, 12 boxes in case, 1-lb. tins.	34c.
Premium chocolate—	
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	33c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	33c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	35c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	35c.
Medallion sweet chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	44c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	44c.
Milk chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	35c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	35c.
Vanilla sweet chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	32c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	32c.
Tid-Bit chocolate—	
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	30c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	30c.

Diamond sweet chocolate—
6-lb. boxes, 12 bxs. in case, 1-lb. pkgs. 23c.
12-lb. boxes, 6 boxes in case, 1-lb. pkgs. 23c.

Condensed Milk.

Anchor brand, cases 4 doz., per case \$5 00
evap. cream, cp. 4d. " 4 65



Borden's Condensed Milk Co.

Eagle brand \$1 50
Gold Seal brand 1 30
Peerless brand evaporated cream. 1 20



"Reindeer" Brand
Case (4 doz) \$5.60

Coffee.

"Bee" brand, 1 lb. tins, cases, 30 tins 9 00
" " 2 lb. tins, cases, 15 tins 8 70

THE EBY, BLAIN CO., LIMITED.

In bulk— Per lb.
Club House..... 0 32
Royal Java..... 0 31

Royal Java and Mocha	0 31
Nectar	0 30
Empress	0 28
Duchess	0 26
Ambrosia	0 25
Fancy Bourbon	0 20
High Grade package goods—	
Gold Medal, 2-lb. tins	0 30
Gold Medal, 1-lb. tins	0 31
Kin Hee, 1-lb. tins	0 30
Cafe Des Gourmets, ground only, 1-lb. glass jars	0 30
English Breakfast, ground only 1-lb. tins	0 17

JAMES TURNER & CO. Per lb.

Mecca	\$0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2

E. D. MARCEAU, Montreal. Per lb.

"Old Crow" Java	0 25
" " Mocha	0 25
"Condor" Java	0 30
" " Mocha	0 30

15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's coffee, 1-lb. tins	0 31
" " 2-lb. tins	0 30
100 lb. delivered in Ontario and Quebec	
Rio No. 1	0 15
Condor I. 40-lb. boxes	45c.
" " II. 40-lb. boxes	42c.
" " III. 80-lb. boxes	37c.
" " IV. 80-lb. boxes	35c.

S. H. & A. S. EWING'S.

Per lb	
Mocha and Java coffee, in 1-lb tins, 30-lb cases	32
Mocha and Java coffee, in 2-lb tins, 30-lb cases	28

Cheese.

Imperial—Large size jars	per doz.	\$3 25
Medium size jars	"	4 50
Small size jars	"	3 40
Individual size jars	"	1 00
Imperial holder—Large size	"	18 00
Medium size	"	15 00
Small size	"	12 00
Roquefort—Large size	"	2 40
Small size	"	1 40



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Benson's PREPARED
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Coupon Books—Allison's.
For sale in Canada by The Eby Blain Co. Limited, Toronto. C. O. Beauchemin & Pils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.
Un- Covers and num Coupons bered. numbered
In lots of less than 100 books, 1 kind assorted. 4c. 4 1/2c.
100 to 500 books..... 3c. 4c.
100 to 1,000 books..... 3c. 3 1/2c.

Allison's Coupon Pass Book.
\$1 00 to 3 00 books..... 3 cents each
5 00 books..... 4 " "
10 00 "..... 5 1/2 " "
15 00 "..... 6 " "
20 00 "..... 7 " "
25 00 "..... 8 " "
50 00 "..... 12 " "

Cane's Clothes Pins.
UNITED FACTORIES, LIMITED.
Clothes pins (full count), 5 gross in case, per case..... \$0 92
doz. packages (12 to a case)..... 0 75
doz. packages (12 to a case)..... 0 95

Cleaner.
BRUNSWICK'S EASYBRIGHT
WATERLESS CLEANER
CLEANS EVERYTHING.
Per doz. 4-oz. cans \$ 0.90
6-oz. " 1.35
10-oz. " 1.85
Quart " 3.75
Gallon " 10.00
Wholesale Agents:
The Davidson & Hay, Limited, Toronto.

Food. Per doz
Gelatine. Per gross
Knox's Gelatines..... \$16 75
Robinson's patent barley 1-lb. tins..... \$1 25
" " " 1-lb. tins..... 2 25
" " " 2-lb. tins..... 1 25
" " " 1-lb. tins..... 2 25
Per doz. 5 doz., at..... \$ 1 40
" " " 1 doz., at..... 1 45

Jams and Jellies.
SOUTHWELL'S GOODS. Per doz
Frank Magor & Co., Agents.
Orange marmalade..... \$1 50
Clear jelly marmalade..... 1 80
Strawberry W. F. Jam..... 2 00
Raspberry " "..... 2 00
Apricot " "..... 1 75
Black currant " "..... 1 85
Other jams..... \$1 56 1 90
Red currant jelly..... 2 75
T. UPTON & CO.

Pure Fruit Jams.
1-lb. glass jars, 2 doz. in case, per doz. \$0 95
2 1/2-lb. tin pail, 2 doz. in crate, per lb. 0 06 1/2
5 and 7-lb. tin pails, 8 and 9 pails to crate..... per lb. 0 06
7, 14 and 30-lb. wood pails..... 0 06
Pure Fruit Jellies.
1-lb. glass jars, 2 doz. in case, per doz. 0 95
7, 14 and 30-lb. wood pails,..... per lb. 0 06
Home Made Jams—
1-lb. glass jars (16-oz. gem.) 1 doz. in case..... per doz. 1 50
5 and 7-lb. tin pails..... per lb. 0 09
7, 14 and 30-lb. wood pails..... " 0 09

BRAND & CO.
Brand's calf's foot..... \$3 50
Real turtle jelly..... 7 75

Licorice.
NATIONAL LICORICE CO.
5-lb. boxes, wood or paper..... per lb. \$0 40
Fancy boxes (36 or 50 sticks)..... per box 1 25
"Ringed" 5-lb. boxes..... per lb. 0 40
"Acme" pellets, 5-lb. cans..... per can 2 00
" " (fancy boxes 40) per box 1 50
Tar licorice and Tolu wafers, 5-lb. cans..... 2 00
Licorice lozenges, 5-lb. glass jars..... 1 75
" " " 20 5-lb. cans..... 1 50
"Purity" licorice 10 sticks..... 1 45
" " " 100 sticks..... 0 73
Dulce large cent sticks, 100 in box.....

Lye (Concentrated).
GILLET'S PERFUMED. Per case.
1 case of 4 doz..... \$3 70
3 cases..... 3 60
5 cases or more..... 3 50

Matches.
UNITED FACTORIES, LIMITED. Per case.
Surelight (Parlor)..... \$3 50
Flashlight (Parlor)..... 5 75
Kodak (Sulphur)..... 3 80

WALKERVILLE MATCH CO.
Parlor— 1 case, 5 cases.
Imperial..... \$5 75 \$5 50
Best..... 3 50 3 25
Crown..... 1 70 1 60
Maple Leaf..... 1 90 1 80
Knights..... 4 75 4 50
Sulphur—
Club..... 3 90 3 70

Mince Meat.
Wetthey's condensed, per gross net..... \$12 00
per case of doz. net..... 3 00

Mustard.
COLMAN'S OR KEEN'S.
D.S.F., 1-lb. tins..... per doz. \$1 40
" " " 1-lb. tins..... " 2 50
Durham 4-lb. jar..... per jar. 0 75
" " " 1-lb. jar..... " 0 25
F. D., 1-lb. tins..... per doz. 0 85
" " " 1-lb. tins..... " 1 45
E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—
1-lb. tins..... per lb. \$0
1-lb. tins..... " 0 35
1-lb. tins..... " 0 32 1/2
4-lb. jars..... per jar 1 20
1-lb. jars..... " 0 35
Old Crow," 12-lb. boxes—
1-lb. tins..... per lb. 0 25
1-lb. tins..... " 0 23
1-lb. tins..... " 0 22 1/2
4-lb. jars..... per jar 0 70
1-lb. jars..... " 0 25



Orange Meat.
Cases, 36 15c. packages..... \$4 50
5 case lots..... 4 40
(Freight paid.)
Cases, 20 25c. packages..... 4 00
5 case lots..... 4 00
(Freight paid.)

Orange Marmalade.
THE EBY, BLAIN CO., LIMITED.
"Anchor" brand 1-lb. glass..... \$1 50
quart gem jars..... 3 40

T. UPTON & CO.
1-lb. glass jars, 2 doz. case..... per doz. \$0 95
Home-made, in 1-lb. glass jars " 1 50
In 5 and 7-lb. tins and 7-lb. per lb. 0 06

Pickles.
STEPHENS.
A. P. Tippet & Co., Agents.
Cement stoppers (pints)..... per doz. \$2 30
Corked..... " 1 90

Soda.
COW BRAND.



Case of 1-lb. contain- ing 60 pkgs., per box, \$3 00.
Case of 1-lb. (containing 120 pkgs. per box, \$3 00).
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box, \$3 00.
Case of 5c. pkgs. (containing 96 pkgs.), per box, \$3 00.

Per case.
No. 1, cases, 60 1-lb. packages..... \$2 75
No. 2, " 120 1-lb. "..... 2 75
No. 3, " { 30 1-lb. " }..... 2 75
" { 60 1-lb. " }
No. 5 Magic soda—cases 100—10-oz. pkgs.
1 case..... 2 85
5 cases..... 2 75
"BEE" BRAND.
"Bee" brand, 8 oz., cases, 120 pkgs. } Per case
" " 10 oz., cases, 96 pkgs. } \$2 75
" " 16 oz., cases, 60 pkgs. } \$2 75

Soap and Soap Powders.
A. P. TIPPET & CO., Agents.
Maypole soap, colors..... per gross \$10 20
" " black..... " 15 30
Oriole soap..... " 10 20
Gloriola soap..... " 12 00
Straw hat polish..... " 10 20



BABBITT'S.
Babbitt's "1776" 100 6-oz. pkgs \$3.50 per box. 5 boxes freight paid and half box free.
Babbitt's "Best" soap, 100 bars, \$4 10 per box.
Potash or Lye, box. each 2 doz., \$2 per box.
WM. H. DUNN, AGENT.

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New Crop 1904

Barbados.

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EXCEPTIONAL VALUE FOR THE GROCERY TRADE

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"Butterfly Brands"

COFFEE and CHICORY	1/2 lb.	1/2 lb.	7/-
PURE DUTCH COCOA	per doz. tins	4/3	8/- 15/-

Goods delivered, freight paid, to any Canadian port, duty not included. Terms: Cash with order.
The COFFEE and CHICORY is packed in cases of one cwt., while the COCOA is supplied in cases of 50 lbs.

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Special discount for large quantities.
Quality this year unusually fine.

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