

**PAGES  
MISSING**

PUBLISHED  
EVERY  
FRIDAY

CIRCULATES  
IN EVERY  
PROVINCE

# THE CANADIAN GROCER AND GENERAL STOREKEEPER

**QUALITY..**



When a salesman talks price to you  
**Ask him about QUALITY**

When he talks quantity . . .  
**Ask him about QUALITY**

When he talks merit to you . . .  
**Ask him about QUALITY**

That's the \_\_\_\_\_  
**STRONG POINT**  
 in  
**Colman's Mustard**

BY  
SPECIAL  
APPOINTMENT



TO  
H.R.H., THE PRINCE OF WALES.

**CHAS. GYDE, Agent,  
MONTREAL.**

## PEEK, FREAN & CO.

HAVE RECEIVED

Twenty-One Royal Appointments

and their Biscuits, Cakes, etc., have been awarded

THIRTY MEDALS.....

Out of hundreds of varieties of Biscuits we would direct  
your special attention to

CHERRY  
VENICE  
FLORENCE

# WAFERS

CHERRY  
VENICE  
FLORENCE

**EBENEZER ROBERTS**  
 Are pure and wholesome. Trade mark and  
**CANADIAN BUTTER NUTS**  
 package. Sells well with all profit.  
**KHAKI BUTTER SCOTCH**  
 especially when compared with  
**ROBERTS** — A popular name

**THE HIGH HEART OF**  
**Millar's Paragon Cheese**  
 is the reason it has become so popular.  
 Every pot we manufacture is packed with the finest  
 are sure to demand it once a pot has been tried. The purity  
 who choose them and appreciate it in the kitchen.  
**The T. D. Miller Paragon Cheese Co., Montreal, Que.**



**W. O. Macdonald, J. R. Macdonald**  
 and all other...  
**HEAD OFFICE - MONTREAL**  
**Life Association**  
**Consideration**  
**INSURANCE**

<b>WHISKYS</b> <b>Corn Whiskys</b>	<b>WHISKYS</b> <b>The H. A. Nelson &amp; Sons Co., Limited</b> 59 to 63 St. Peter Street <b>MONTREAL</b> Toronto Branch: 50 and 52 Front St. West	<b>WHISKYS</b>
<b>STANDARD BRANDS</b> Always reliable and as pure as... "Good Luck" "Tulip" "Daisy" "Shamrock" "Maple Leaf" "Three" "Paddy" "Rose"	<b>WHISKYS</b> Large Variety. Low Prices. Wood, Bone, Silver, and Plain Handles. "TRAVELLER" "BARBERS" "LA BELLE" "HEARTH" "OAKER" "SNOW" "WINE" "GEM"	<b>WHISKYS</b>
<b>BROOMS</b>	<b>BROOMS</b>	<b>BROOMS</b> <b>Corn Brooms</b>

# Supplies for Everyday Needs.

Standard goods are best to handle. Those we name below are "tried, true, and not found wanting."

Quality is remembered long after price is forgotten. It pays to pay *fair prices!*

Stephens' Pickles  
High Quality—Low Price

Maypole Soap  
The Home Dye

"Hand-in-Hand"  
Brand  
Bi-Carb. Soda

"Griffin" Brand  
Dried Fruits

MacUrquarht's  
Worcester Sauce

Moir, Wilson  
& Co's  
Scotch Fish

ARTHUR P. TIPPET & CO.  
Agents

8 Place Royale, Montreal  
23 Scott Street, Toronto

# WHEN

you buy

## Jonas' Flavoring Extracts

you are getting the best value for your money.

# WHEN

your customers buy

## Jonas' Flavoring Extracts

they, too, are getting the best value for their money. So, you see, it's a case of both parties being satisfied. That's the best way to conduct business---to buy good value and sell good value.

### EXTRACT MANUFACTURING

has been our specialty for over thirty years. By reason of our long experience, our advanced facilities for manufacturing, our refusing to use any other than the very purest and best ingredients, the high standard of excellence in these extracts is always well maintained. We are, therefore, in a position to offer the grocer an article that he can conscientiously recommend to the public as the choicest, purest, strongest and most economical extracts they can purchase. Any cook or housewife who has used them will testify to their goodness. And why are they so good? Because of their unvarying quality of richness, their purity and strength, which features are so essential in an extract to accomplish pleasing results in cooking. Send for our price list.

HENRI JONAS & CO., MONTREAL.

### It Pays To Investigate!

I have told you over and over again in the "Grocer" my grounds for claiming that I could increase your Cigar trade with my Cigars, and there are some doubters yet left. To them I would say, "It pays to investigate."

The easiest way for these few grocers to satisfy themselves whether I am right or wrong in my statements is to send in for a trial order of a thousand or more of my Cigars (including one or two hundred each of my 10c. "Pharaoh" and my 5c. "Pebble") and then send them back if they don't do what I claim they will. "It pays to investigate."

**J. Bruce Payne,**  
Cigar Mfr.,  
Granby, Que.

FACTS SUPPORT THE CLAIM.



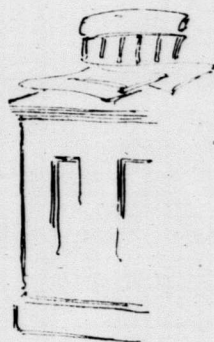
## "Sterling" Brand Pickles

support the best claims made of them. Grocers say they are the best pickles made, and consumers who are using them regularly back up the grocer in his judgment. The shrewd grocer recommends these pickles to his customers because they make good and steady business for him.

**T. A. LYTLE & CO.**

124-128 Richmond St. West,

TORONTO



## Confidence!

If we have the courage of our convictions we are pretty sure to win—"Confidence begets success." The man who is absolutely sure of the quality of the goods he sells has the confidence that carries conviction with it. It enables him to progress—to move forward and upward. You can be confident to the highest degree with the quality of

### Tillson's Pan-Dried Rolled Oats

—you can bank upon their superior quality every single time. And by "superior" we mean their rich, nutty flavor which is distinctive, their cleanliness, their freedom from hulls. If you have the courage of your convictions you are pretty sure to win—**let the superior quality of Tillson's Pan-Dried Rolled Oats give you the confidence that will enable you to win.**

THE TILLSON CO'Y, Limited,

Tilsonburg, Ont.

# VALENCIAS

If in need of **First Quality Valencias**, you can buy from us to advantage.

We are not offering cheap, rain-damaged goods, for price, but the Best Quality, Clean, Sound Fruit.

**W. H. GILLARD & CO.** Wholesale Grocers, **Hamilton.**



## Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents **A. G. Snowdon,** 10 Lemoine Street, **Montreal.**  
" **F. H. Tippet & Co.,** 10 Water Street, **St. John, N. B.**  
" **C. E. Jarvis & Co.,** Holland Block, **Vancouver, B.C.**

# DOLLARS

are made by

selling . . .

## PATERSON'S SAUCE.



**Rose & Laflamme**

Agents **MONTREAL**

## Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia, and the Territories. In using **THE GROCER** you cover the field.

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**CANADIAN GROCER**  
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VOL. XV.

TORONTO AND MONTREAL, FEBRUARY 22, 1901

NO. 8

### BIRMINGHAM'S FOOD SUPPLY.

[From The Birmingham Daily Post.]

SO large is Birmingham as a food-distributing centre that it is computed that upwards of a million persons are regularly supplied with food from the city markets. Consequently, there is a rapid and extensive turnover every week in perishable articles, and, as the supply of home-grown meat, fruit and vegetables is very disproportionate to the ever-increasing demand, it is supplemented by huge quantities of food from abroad. Rapid and regular, however, as are the sales, it is impossible to arrange the supply and demand to a nicety. Sudden changes in the weather, too, often place the wholesale butchers and poulterers in a difficulty, the result being that perishable goods, in large quantities, are left on their hands.

It is then that the benefit of

#### COLD STORAGE

chambers is felt. The utilization of refrigerating processes for commercial purposes has developed so wonderfully of late years as to suggest endless possibilities. What our ancestors deemed impossibilities have now become matters of everyday simplicity, and articles of food which they regarded as luxuries only to be had at certain seasons of the year are now, owing to these refrigerating processes, almost everyday articles of diet. The system of cold storage was established at Birmingham about 13 years ago. When the new meat market was erected, the operations of the Birmingham Refrigeration Company—which bears the name of Professor Linde, of Wiesbaden, who, a quarter of a century

ago, introduced the system of cold production—were considerably extended, and additional works of a similar character will be opened at Digbeth.

#### THE FOREIGN MEAT SUPPLY

continues to increase, and it is difficult to say how large a part it now plays in the feeding of the English people. For a long time people could not be persuaded that frozen meat was palatable, but cheapness and improved quality in course of time made many converts. Even now there is a strong prejudice against it, but for some years the frozen mutton of Australia and New Zealand and the frozen beef of America have formed in a large measure the staple meat supply of the laboring classes.

During the last 25 years the meat trade with the United States has developed into an important industry, and the cold stores are regularly filled with hundreds of quarters of American beef.

In one room are thousands of carcasses of foreign sheep in their diaphanous cotton coverings, bearing testimony to the enterprise of the breeders in Australia, New Zealand, and South America. They are piled one on top of another like bricks. On their arrival in Birmingham, they are immediately taken to the stores, and any signs of thawing which may have been developed since their removal from the refrigerating-rooms of the vessel in which they were brought are at once corrected, and the meat remains dry and good, ready for the meat salesman when he needs a

supply. It is estimated that quite 30,000 sheep carcasses can be stored, and when the new rooms are completed this number will be increased by nearly 80,000.

Large consignments of

#### CHILLED PORK

are also received from the United States. This is one of the newer importations, and it seems so far to have been attended with satisfactory results. The pork is said to be of high quality and rich flavor, and undistinguishable from English pork, except in the color, which is not quite so bright as that of pork recently killed.

The growth of the Australian rabbit trade has been phenomenal. Upwards of

#### 14,000,000 RABBITS

are, it is stated, annually received in England, and boxes containing several scores of thousands were to be found a week ago in the freezing chambers. The fur is as stiff as the porcupine's quill, and the skins as hard as stones. Some of the animals were placed in the stores fully six months ago. There are rooms in which general commodities are stored, while special chambers are set apart for fresh-killed meat, which are kept at 36° F. The latter rooms are connected with the stands in the meat market and with the slaughter houses by a specially arranged set of overhead rails. By this means, sides of beef can be easily run by the hydraulic lift direct into the stores.

#### CANADIAN EGGS

and Danish and Siberian butter, of which there would appear to be an ever-increasing supply, are preserved, and large consignments of British Columbian salmon—big fish weighing nearly half a hundredweight—are



**RISING SUN**  
STOVE POLISH and **SUN PASTE**  
STOVE POLISH  
IN **CAKES** WELL KNOWN AND RELIABLE. **IN TINS** GUARANTEED TO THE TRADE



**DURABLE**  
3000 TONS SOLD

**DUSTLESS, LABOR SAVING,  
BEST IN THE WORLD.**

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

being constantly received. In the new works, special storage rooms will be set apart for the reception of fish and fruit. Canada and Servia send large supplies of turkeys during the winter, geese come from France and Italy, fowls from Russia, and hares from Belgium, all of which, in their turn, find a brief resting place in these strange storehouses.

#### BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**L**EMAY & MARCHAND, general merchants, Shawenegan Falls, Que., have assigned to Kent & Turcotte.

Weeks & Robson, grocers, etc., Vancouver, are offering to compromise.

Hill & Co., grocers, Carman, Man., have assigned to C. H. Edwards.

Tison & Guillet, grocers, Montreal, have assigned to Kent & Turcotte.

Bowman & Co., grocers, Halifax, have assigned to Geo. E. Faulkner.

S. Elliott, grocer, Winnipeg, has compromised at 50c. on the dollar.

Pye & Co., fruiterers, etc., Amherst, N.S., have assigned to A. B. Etter.

W. S. Grout, general merchant, Minto, Man., has assigned to C. H. Newton.

Walter G. Seaney, grocer, Port Arthur, Ont., has assigned to Wm. J. Hasking.

Raby & Motard have been appointed curators of T. Poupard, grocer, Montreal.

Henry Marquis, general merchant, etc., Edmundston, N.B., has suspended payment.

Assignment has been demanded of Leon Daignault, but the demand is being contested.

J. G. Fairbanks, general merchant, etc., Spruce Grove, N.W.T., has assigned to C. W. Cross.

Bilodeau & Chalifoux have been appointed curators of George Radeau, grocer, Montreal.

A. Gibeault, general merchant, St. Lucie de Doncaster, Que., is offering 25c. cash on the dollar.

The sheriff is in possession of the business of Benor, Taylor & Co., general merchants,

Alliston, Ont., and their stock has been sold.

Chattel mortgage on the stock of Alex. Johnston, grocer, Windsor, Ont., has been foreclosed.

A meeting of the creditors of J. Hirtle & Co., grocers, Lunenburg, N.S., has been called for February 22.

J. A. Lefebvre, grocer, Shawenegan Falls, Que., has assigned, and a meeting of his creditors has been called.

A meeting to appoint a curator for F. X. Julien, general merchant, Lambton, Que., has been called for February 28.

#### PARTNERSHIPS FORMED AND DISSOLVED.

Humphreys & Teakles, grocers, etc., Sussex, N.B., have dissolved.

Partnership has been registered by Munro Bros., grocers, Montreal.

Partnership has been registered by Hudon & Ouellet, general merchants, Black Lake, Que.

Hilborn & McTavish, general merchants, Paris, Ont., have dissolved; each continuing alone.

A. & T. Dell, general merchants, Niagara Falls South, Ont., have dissolved. A. E. Dell, continues.

Sharpe & Ferguson, grain dealers, Moosomin, Man., are dissolving. James Sharpe will continue.

Kent & Humphreys, fruiterers, fish dealers, etc., Hamilton, Ont., have dissolved. G. M. Kent retires, and Wm. Durance is admitted.

#### SALES MADE AND PENDING.

G. W. Ray, general merchant, Newdale, Man., has sold out.

The assets of Z. Tardif, grocer, Montreal, have been sold.

A. F. Elliott, general merchant, Alexander, Man., has sold out.

The stock of D. E. Morlock & Co., grocers, Waterloo, Ont., has been sold.

The assets of Adelard Lawson, grocer, Montreal, are to be sold on February 22.

The assets of P. Denis, general merchant, St. Cesaire, Que., have been sold.

The assets of Alf. Mercier, general merchant, St. Angele, Que., are to be sold on February 22.

The stock of the estate of P. J. Stinson & Co., general merchants, Singhampton, Ont., is advertised for sale by tender.

The assets of L. J. Desilets, general merchant, St. Gertrude, Que., have been sold.

The stock of the estate of J. R. McNamara, grocer, etc., Winnipeg, has been sold.

The assets of J. O. Faubert & Co., general merchants, Barrington, Que., have been sold.

The assets of R. Bourbeau, general merchant, Victoriaville, Que., are to be sold on February 22.

The assets of Mrs. E. A. Atkinson, general merchant, L'Avenir, Que., are to be sold on February 22.

The assets of A. Gibeault, general merchant, St. Lucie de Doncaster, Que., are to be sold on February 27.

#### CHANGES.

H. Lalonde, grocer, etc., Montreal, has sold out to A. Theoret.

Samuel Hazlitt, grocer, Toronto, has sold out to A. E. Manning.

J. A. C. Blackwood, grocer, Winnipeg, has sold out to John Norris.

J. W. Irwin, grocer, Clinton, Ont., has sold out to James W. McCabe.

Chas. H. Roberts, grocer, Lakefield, Ont., has removed to Havelock, Ont.

W. J. Burgess, general merchant, Woodville, N.S., has sold out to W. B. Burgess.

J. A. Warner, general merchant, Fletwode, N.W.T., has sold out to Hourde & Warner.

Christian Karch, general merchant, Hespeler, Ont., has sold out to D. E. Morlock.

Newman & Co., fish dealers, Harbor Briton, Nfld., have given up business in that place.

Wade & Johnson, general merchants, Fordwich, Ont., have sold out to G. E. McKee & Co.

Harriet McLennan, general store, Dalkeith, Ont., has been succeeded by Norman F. McLennan.

Mrs. J. Bondu, general merchant, etc., Notre Dame de Laus, Que., has sold out to Louis Lanthier.

#### FIRES.

Mrs. Daniel Harkin, grocer, Quebec, has been partially burned out; insured.

George F. Dean, general merchant, Lobo, Ont., has been burned out; partially insured.

# Give Your Customers

SUCH GOODS WILL  
HELP YOUR TRADE

CAPE BRETON Herrings instead of "so-called" Labradors.  
NUMBER ONE Mackerel instead of inferior grades.

**Lucas, Steele & Bristol, Wholesale Grocers, Hamilton.**

## "Beware of Pickpockets"

startles you and you feel for your watch.  
Be on your guard and watch when buying  
Coffees.

### A TRUE STORY.

To blend and prepare Coffee to suit all classes has been our aim for some years, and we believe we have now succeeded. "Why?" Because our Brands of Coffee are all imported by us from countries of growth, selected there by proved experts; blended and prepared here under our supervision, and are gradually being recognized as leaders of the trade.

You ask, "Can our customers rely on getting the same Coffee every time, if we continue to handle your brands?" We say, emphatically, "Yes," because our blends are always the same, every line carefully roasted and drawn before being made up.

#### HERE ARE A FEW:

**MECCA--** suitable for **KINGS**, but procurable by all.

**DAMASCUS--** for **PRINCES** and other common people. A beautiful line—high-grade blend to retail at 40c.

**CAIRO--** for Hotel and Boarding House trade, fine flavored, heavy bodied (no Rio).

**OUR OWN--** roasted from Flinty Green Type 4 Rio. The finest Roasted Rio in Canada.

NOTE.—Every Blend is pure Coffee, nothing but Coffee, and we guarantee to relieve you of the duties of policeman on them.

**JAMES TURNER & CO., Wholesale Grocers, Hamilton.**



THE DOMINION BREWERY CO., LIMITED  
Brewers and Maltsters  
TORONTO

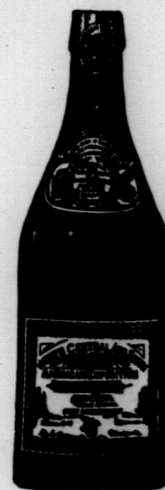
Manufacturers of the Celebrated

## WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR  
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



# Imperial Goods

ALWAYS  
THE BEST.

**IMPERIAL SOAP** *Snow, Imperial,  
Cameo, Klondike.*  
**IMPERIAL VINEGAR**  
**IMPERIAL COCOANUT**

Our Travellers always carry samples.

**T. KINNEAR & CO.,** Wholesale Grocers, 49 Front St. E., TORONTO.

### FOLLY AND WISDOM OF "SCHEMES."

THE dealer in goods of popular use must acquaint himself with popular fancies and prejudices, about these goods and about small purchases in general, says Spice Mill. There are many queer popular notions which the dealer may scoff at and be logically correct, but may cleverly meet and be financially successful. A "scheme goods" business for instance, is entirely wrong theoretically. There is no economical good sense in any one's making a china collection through purchases of tea. The value of goods required in this way, as "gifts," is certainly open to suspicion, whether they are desired for parlor decoration or kitchen use. Whenever anything is really needed in either department of the household the correct business policy for acquiring it seems to be to go out and shop diligently in the open market for the particular article needed. But the contriver of the latest "scheme" seems to know pretty well what sort of things, for the house or for the children, the housewife wants, but doesn't feel quite able to buy outright; and he offers the attractive articles so that they may be secured without any apparent increase in housekeeping expenses; and so,

in spite of logic, and hard common sense, and true economy, he finds a big market for his coffee, or tea, or whatever it may be, which is really no better than that of his small-selling competitor. For the class of people who will buy foolishly there must naturally be the clever tradesmen who put this foolishness to profit; and there are likely to be, indeed, so many tradesmen competing cleverly that the profits of the magical schemes even have to be trimmed close.

It is surprising what poor trash is made to help the sale of tea-store goods in certain communities, such as the New York East Side. That is, it looks like trash to the ordinary buyer, who is not as well acquainted as the storekeeper is with the taste of the East-Sider in the way of decorations, utensils and toys. On the other hand, amazingly-good things are offered "free" in some of the scheme stores which cater to a better class of buyers. These stores are often branches of big establishments which buy or manufacture these scheme goods in such large quantities that they can afford to offer articles of undoubted value, and tempt into ways of scheme-dealing the most intelligent sort of purchaser. After all, we suppose the real reason of the scheme-store

success is the idea of getting extra furnishings for the house without spending anything outside of the regular schedule for living expenses. And it is surprising how far up in the social scale this plan is acted on.

### INQUIRIES REGARDING CANADIAN TRADE.

Mr. Harrison Watson, curator of the Canadian Section of the Imperial Institute, is in receipt of the following inquiries regarding Canadian trade:

1. A Copenhagen firm wishes to hear from Canadian manufacturers of pulp boards, desiring to establish a Danish connection.
2. An important London importer of poultry asks to be placed in communication with Canadian shippers.
3. Another Danish house seeks supplies of Canadian mica, and invites communications from producers.
4. A Midlands manufacturer, doing a large trade in steel and other metals with engineering firms in the United Kingdom, is prepared to arrange with experienced Canadian firms for the Canadian agency.

She—Have you any strawberries? Dealer—Yes'm. Here they are, 50c. per box. She—Goodness! They're miserable looking, and so green. Dealer—I know, ma'am, but there ain't enough in a box to do you any harm.



## Use Judgment

in what you buy. Don't buy anything  
that comes along.

## If It's Cheese

you are safe in ordering

**IMPERIAL and GOAT ROQUEFORT.**



**SPECIAL**  
**Values**

**INDIAN AND CEYLON**  
**TEAS**

Pek Sou, Pekoe and Or. Pekoes.

FULL RANGE OF ——— CEYLON GREENS.

**THE DAVIDSON & HAY, LIMITED**

36 Yonge Street, TORONTO.



**INEXPERIENCED TRAVELLERS.**

SIR,—It is surprising to see the number of inexperienced travellers sent out by some of our wholesale houses, with practically no training or personal knowledge of the goods they are handling. How do these firms expect them to do a successful trade battling against the old, tried, competent and experienced travellers. There is no doubt the financial end has a good deal to do with this state of affairs. But, take another view: If an experienced man with a connection can command a good trade and do double the business under the same expense as a greenhorn, he should get the preference; but this is not the case with a number of houses in Toronto and elsewhere. It is surprising that the merchants don't take more of their young men in warehouses and promote them as salesmen, for the reason that they are thoroughly conversant with all details of their business and lines they carry or manufacture. Some of these narrow-minded people will wake up and find the trade drifting into other channels, and some

live, enterprising people growing head and shoulders over them. With the keenest competition of our American houses in nearly all lines of merchandise, travellers and managers are compelled to be on the move early and late. The sooner the Canadian manufacturers and wholesalers realize this the better for themselves, and place representatives out who know and understand their particular line of business.

A traveler can get acquainted with his territory in quarter the time he can get a knowledge of his line of goods and handle a customer to advantage.

These few lines may not meet the approval of some of our hard-hearted, money-grabbing managers, but it is a poor rule that don't work both ways.

Travellers would be repaid doubly for their time, if they could spare a few moments every week to read THE CANADIAN GROCER and other trade papers. There are matters of importance, relating to the interests of themselves and their firms, such as changes in firms, new firms commencing, business in their territories, market values of raw materials, and many other items too numerous to mention. The writer always looks forward to secure a copy of your valuable publication each week of issue. Manufacturers and wholesalers and all

classes of merchants should request their travellers and clerks to carefully read it through each week, as there is much information to be gained, which cannot be had from the daily press. TRAVELLER.

Toronto, February 16, 1901.

[Remarks: The subject touched upon by "Traveller" is an important one, and we would like to hear from more travellers on the question.—The Editor.]

**HEIGHT OF LIQUID IN A CASK.**

In order to ascertain how far the liquid reaches in a keg, says Deutsche Destillateuren Zeitung, the following simple method may be employed:

"Take a glass tube, bent at right angles, whose long leg is equal to the height between the bung-hole and the upper floor, while the shorter one need only be a few inches in length. The shorter end is now connected with the bung by a piece of rubber hose; the longer one is placed in a vertical position and the bung is opened. According to the law of communicating vessels, the liquid will rise in the tube to exactly the same height as in the cask, so that the level of the fluid can be ascertained with great accuracy."



*Handwritten:* We have the large demand for Upton's Marmalade page 79

**Upton's**  
**Marmalade**

*is due to its superior flavor and quality.*

A. F. MacLAREN IMPERIAL CHEESE CO., Limited

Sole Agents, TORONTO.



### CHESTNUT CULTIVATION IN FRANCE.

THE business of growing chestnuts and preparing them for the market is very extensively carried on in France, and, as Lyons is the centre of this industry, I send the results of my investigations to the Department, believing it to be a subject of very general interest.

Many varieties of chestnuts are grown in a number of Departments in France. They are called in French "marrons" and "chataignes." The latter is the smaller and the less desirable of the two. There is one undivided meat in the shell of the marron, while the chataigne is divided into a number of pieces, and each piece is enveloped in an epiderm, which does not exist in the marron. The marron is cultivated only by grafting, while the chataigne grows wild. Among the different varieties are:

Chataignes des Bois (wild chestnuts); small, of but little savor, large trees, wood prized for building.

Chataignes Ordinaires; a little larger and better than the former.

The Yellow Spring; early, very precocious.

Exalade; the best of all; trees very productive, but soon exhausted.

The Pealone; large chataigne, good eating fruit, epiderm easily removed.

The best marrons are those known as the "Marrons de Lyon." The fruit is large, almost round, the shell thin, and epiderm light.

The Dauphinoise; large, round meat.

The Nougillarde; meat delicious,

The Great Red.

The Great Green.

The Partalonne; fruit almost round and clear in color.

The Pelegrine; of medium size and very productive.

The Marron d'Aubray, d'Agen, du Luc; three varieties but slightly differing from one another.

In the Department of Correze, the favorite marrons cultivated are:

The Early Black, the Early Red, the Early May, the Humineaux, the Humineaux Red, la Matroune, and the Correze.

The marron trees only produce well when they are about 10 years old. They should be planted about 20 feet apart; some are planted nearer, but they are not good producers.

No one variety can be preserved better than another. They should be consumed while fresh. When dried, they are generally thrashed until the shells fall off, when they are ground into a flour and eaten as food. They can be prevented from

becoming dry for some time by being buried in the sand. In some places, the chestnuts are preserved by being scattered over a thin framework of willow branches under which there is a slow fire that produces a great deal of smoke and no flame.

Chestnuts now sell at from 14 to 16 francs (\$2.70 to \$3.09) per 100 kilograms (220 lb.). They will be from 15 to 20 per cent. higher within a week.

Plants grafted for the best varieties of chestnut trees can be bought within a few miles of Lyons.

In some parts of France, in what are called the schist lands, chestnuts form a very important article of daily food. They are boiled, pulverized, and eaten like our mashed potatoes. In every city and nearly every village, during the fall and winter, they are sold in doorways and on street corners fresh from large roasting pans. About noon time, numbers of poor people may be seen around these roasting pans waiting to invest their pennies. Nine or ten chestnuts are given for 1c. They are about the size of our horse chestnuts.

There are a number of ways of cooking chestnuts: They are roasted on coals, boiled with celery, or roasted in a hermetically-sealed earthen pot. They are used in the dressing for turkeys, geese, chickens, and game, and are also served as dessert.

The chestnut occupies a conspicuous place in confectionery. Every confectioner buys them raw and prepares them. The best candied chestnuts cost 45c. per lb.; coated with chocolate, 52½c.

There are large establishments all over France where chestnuts are prepared. The principal one in Lyons, owned by Mr. Noguier-Viennois, employs from 225 to 250 hands, chiefly girls and women. It handles over 25,000,000 lb. of chestnuts annually. When I visited these works, the warehouse contained several hundred sacks, each containing 100 kilograms (220 lb.) of chestnuts. In the preparation, the nuts are first peeled and then boiled in clear water, when the "second skin" is removed. They are then placed in a syrup highly perfumed with Mexican vanilla. It is said that this vanilla retains the perfume better than other kinds. The fruit is left three days in this syrup and then set to drain. Afterwards, it is treated to a thin coating of vanilla, packed in pretty boxes, and shipped.

In the warehouse, I saw scores of boxes directed to the different large cities of Europe, to the United States, and to South-American countries. The work of preparing chestnuts for the market goes on night and day for three or four months of the year while the fruit is in condition. During the rest of the year the house is occupied in preserving other fruits.

Chestnuts are grown in Limousin, Perigord, Cevennes, Alpes, Isere, Pyrenees, Ardeche, Var, Auvergne, Sarthe, and in Corsica.

The wood of the chestnut tree is considered valuable for many purposes. It is strong and tenacious and may be subjected for years to the influence of air, wind, or water without decaying. In some places, the trees are cultivated solely for the wood. It inflames easily and produces a great deal of heat, but is considered dangerous as fuel on account of its tendency to throw out sparks. It makes excellent charcoal.

The wood finds many uses in France, the smaller branches for hoops, bread tally sticks (short pieces containing a number of notches, which mark the loaves of bread sold to a customer), lattice work, small baskets, supports for vines, ladders, etc.

The tree flowers in France in May and June. No books exist in France on the cultivation of the chestnut. At the principal places in Lyons where such works would be found, they tell me that the chestnut tree requires no especial care, on account of its hardy character, and has not, therefore, been the subject of the horticultural writer. It flourishes in gravelly land, in shale. A calcareous ground is fatal to its growth. In many parts of France, the trees have been planted upon hillsides, because their roots take a tenacious hold of the earth and prevent washouts. Losses from inundations have greatly decreased in the Cevennes since these trees were planted on the mountain slopes of those regions.—John C. Covert, United States consul at Lyons.

### IN FAVOR OF CIVIC 'PHONES.

The annual meeting of the Toronto Retail Merchants' Association was held on Monday evening in the Temple building. As the meeting was open, the attendance was larger than usual. President W. B. Rogers occupied the chair.

Trading stamps and telephones were the principal subjects of discussion. It was unanimously agreed to press the legislation at the present session of the Dominion Parliament to prohibit trading stamps and all other similar devices. After the meeting had been addressed at length by Ald. Thos. Urquhart, advocating a municipal telephone system, a resolution was unanimously passed endorsing Mr. Urquhart's proposal and pledging the support of those present to any action taken by the council to secure the same.

All of last year's officers were reelected. They are as follows:

President—W. B. Rogers.  
First Vice-President—Wm. Dineen.  
Second Vice-President—John Willmot.  
Treasurer—G. E. Gibbard.  
Secretary—E. M. Trowern.

Don't Place  
Your  
Spring Order

Until you have examined samples of this season's

# "IMPERIAL" VINEGAR

now in our travellers' hands. It is Pure, Crystalline and Mel-  
low; Each Grade Guaranteed Full Government Strength --- The Perfection of  
Vinegar Making.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS.

 **TORONTO.**

### CANADA'S TRADE WITH JAPAN.

On Tuesday, last week, Hon. S. Shimizu, Japanese Consul-General, addressed the Ottawa Board of Trade on the subject of trade relations between Japan and Canada. He emphasized the fact that the Japanese Government was seeking to extend its trade with Canada, which country was the second largest consumer of Japan tea in the world. The Government of Japan rigidly inspected all tea for export, only allowing pure tea to be sent out. There were many products which Canada could send to Japan. Recently, quite a trade had been developed

in the export of Canadian pulp, the Clergue mills, at Sault Ste. Marie, shipping 500 tons monthly to the Far East. Northwest butter was also finding a ready market in Japan. It is put up in 1-lb. tins, hermetically sealed. He referred to the contemplated establishment of a Japanese consulate in Eastern Canada, and believed the consul should be stationed at the capital.

### A BIG CATCH OF HALIBUT.

With another record-breaking cargo of halibut on board, the steamer New England arrived this morning from the northern fish-

ing grounds. She had a fine, quick trip, being away only seven days, and brought 190,000 lb. of fish. Her previous record was 200,000 lb. of fish, which was brought on the trip preceding this one. There was but two days of fishing, and hardly an hour was lost out of the 48 in the gathering in of the fish. The run was larger than usual. The steamer will go out again to-morrow morning, and the Capilano is expected in about Thursday or Friday.—Vancouver World, February 11.

E. Woodworth, general merchant, etc., Port George, N.S., is offering his fish can-  
nery for sale.

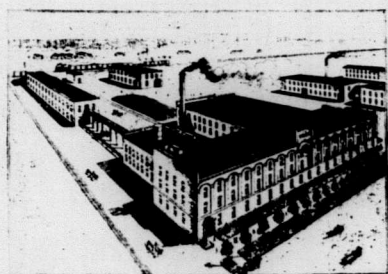
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# Lea & Perrins' "Sauce"

a standard for imitations through the world.

J. M. DOUGLAS & CO., Canadian Agents,

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Manufacturers of the Celebrated

Maple Leaf, Crown,  
Knight and Imperial  
Parlor Matches



The well and favorably-known  
Hero and Jumbo  
Sulphur Matches

**Our Leaders** that give the dealers a big profit: { Imperial Parlor, 1,000 matches, to retail for 5 cents.  
Jumbo Sulphur, 1,000 " " " 5 "

Our goods are put up in neat and attractive packages, and are for sale by all first-class grocers.

# Keep on the Right Side

of a woman and that woman will continue to trade with you, *naturally*. Do you try your level best to keep a woman interested in you and your store? The grocer who sells Windsor Salt (especially to a woman who has never used it before) surprises that woman with its purity, whiteness and freedom in the package—*it never cakes*.

And, too, Windsor Salt saves a woman time and patience, because it never varies from the one high standard that has made it famous—it is “the Salt of quality”—pure, white, crystalline.

The Windsor Salt Co., Limited,  
Windsor, Ont.

## Windsor Salt.

Leading Wholesalers Sell It.

No. 23.

Under-Counter Mill

List Price, \$52.00.



The Grocers of the World now know that the

## COLES COFFEE MILL

is a good mill and are using it.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

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COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Purity  
Freedom from Acid  
Flavor  
Strength  
Brightness  
Freedom from Sediment

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Wilson, Lytle, Badgerow  
Co., Limited

TORONTO



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JOHN BAYNE MacLEAN,  
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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

**LACK OF CAPITAL AS A CAUSE  
OF FAILURE.**

OUT of a total number of 1,337 failures in Canada, Newfoundland, St. Pierre and Miquelon, 916 were due to lack of capital. This is 68.5 per cent. of the total failures of all kinds, compared with 74.1 per cent. in 1899, 69.1 per cent. in 1898, and 70.3 per cent. in 1897. In the United States the percentages due to lack of capital compared with the total number of failures were: 1890, 32 per cent.; 1899, 34.6; 1898, 34.1; 1897, 31.4.

Of all the causes of failure, according to a report just issued by Bradstreet's commercial agency, none are so prolific as lack of capital. And, judging from the figures we have given, the necessity of capital as a factor in business is not sufficiently recognized as to have exerted an influence for marked good upon men in mercantile life.

It is a laudable thing for young men to aspire to become merchants. Any young man behind the counter or the desk who has no such aspirations does not amount to a great deal. It is evident he has no ambition. And a man without ambition,

like a locomotive without steam, cannot make headway.

But, just as capital cannot take the place of ambition so the latter cannot take the place of the former. The two are helpmeets to each other. And united they produce success.

Before even a moderate capital can be obtained the average man has got to travel a highway often long and usually beset with obstacles and discouragements without number. Those who have friends to help them are the few, not the many. He who has not the patience to plod along this highway may succeed in business by embarking in it with little or no capital, but the chances are against him. Of the total failures last year, as already pointed out, 68.5 per cent. were due to lack of capital.

Just the amount of capital a man should have in starting into business is not for us to say. A great deal depends upon the character of the business, the locality in which it is situated, the system in regard to cash or credit employed, and the experience and courage possessed by the one going into business.

A good many men have, even in late years, succeeded in business with only a small cash capital to start with. We have one wholesaler in mind at the present moment whose place of business is in Philadelphia. "I had," he once said to the writer, "when I began business as a wholesaler, a capital of \$105,000. Of this amount \$5,000 was cash I obtained from my father, and the balance was courage and confidence." This is an exceptional case, however. It is the rule we are dealing with.

But, capital is after all not wholly represented by dollars, or even by courage and confidence thrown in. What is just as essential as dollars is character. A man may be as rich as Cræsus and as courageous as a lion, and yet be badly handicapped for business if he is poor in character.

Money may be the foundation of business; but character is the corner stone.

Get money before you branch into business; but get character also.

It is the worst thing a man can do for himself when he neglects to do the best he can for his employer.

**JOHN BULL AND THE APPLES  
HE BUYS.**

It seems that the exhibition of American apples at the late Paris Exposition stimulated the interest of the French in American apples. London prefers them to any other sort, though patriotism (?) dictates the purchase of Canadian or Australian fruit whenever possible, even at higher prices. It is said that the present tendencies in Europe will tend largely to increase exports from this country next year.

THE above paragraph appeared in a recent issue of The New York Commercial. Whoever the writer was, he evidently knows nothing about either the relative quality of apples or the peculiarities of the British people.

It has been demonstrated time and again that the autumn apples produced by Canada are superior in both flavor and keeping qualities to those of the United States. It is for that reason and no other that the British people prefer the Canadian apple and import it in much larger quantities than they do that of our neighbors to the south.

The superiority of the Canadian apple is not due to the superior intelligence of the growers in this country. It is due to the kindness of Providence in giving us a climate peculiarly adapted for apple producing.

And, as for patriotism influencing John Bull when it comes to buying apples, or anything else, it is as foreign to his nature as zero weather is to the equator.

All things being equal, John Bull would probably give Canadian apples the preference, since this country came to his aid in South Africa. But it is the height of folly to try and persuade people that he takes Canadian apples and pays a higher price for them when he could get better apples at a lower price from the United States or any other country.

He takes Canadian apples and pays the best price for them simply because they are the best fruit.

**LARGE TEA AUCTIONS.**

The quantity of Indian and Ceylon tea brought forward to auction in London has been heavy during the last few weeks. The quantity offered the first week of the present month was, with one exception, the largest in the history of the trade. The result is an easier market, particularly in the low grades.



### AID FOR PROFESSIONAL POLITICIANS.

**A**NOTHER effort is being made to increase the sessional indemnity of the members of the Dominion Parliament. The indemnity is \$1,000, and the proposal is to make it \$1,500.

We ought not to be unjust to our representatives in Parliament; but it has yet to be demonstrated that the amount of sessional indemnity they now draw is unjust. To be frank, we do not think it is. True, as the advocates of an increased indemnity point out, the representatives in the Parliament of the new Australian Commonwealth are to receive \$2,000. But that does not prove anything.

Tom Brown and Tom Smith may be filling similar positions; and, while the latter may be receiving a salary of \$1,000 less than the former, it does not follow that he is being underpaid. He may, in point of ability, be worth that much less, or, even should they be equal in ability, Tom Brown may be overpaid to the extent of \$1,000.

But, then, if comparisons are to be made, why confine them to countries which pay a higher indemnity than Canada does? Why not, for instance, make comparison with the British Parliament? We with pardonable pride boast that our Dominion Parliament is fashioned after that of the British Parliament. Surely, then, if we are to be guided by comparisons, we cannot afford to ignore the mother of modern Parliamentary institutions.

We do not, however, for one moment advocate that we should, at any rate at this stage of our history, follow the practice of the British Parliament in this particular; but it would be just as reasonable for us to do so as it is for the advocates of an increased indemnity to rest their case on the practice in countries which grant their representatives larger sums per session than we do in Canada.

The case should rest, not on comparisons, but on its own inherent merits.

Judged from a business standpoint the present indemnity is quite sufficient, particularly when we take into consideration the fact that each member is allowed mileage to and from his place of residence, whether or not he carries a pass in his pocket; and it is well known that nearly every member does

possess such a document. Some of the members get over \$500 in mileage allowance and numbers \$100 and \$200.

It was never intended that membership in Parliament should, like an ordinary vacation, be a source of revenue for supplying the requirements of daily life. Doubtless, there are certain men in Parliament to whom the sessional indemnity is the chief source of revenue, but that does not alter the original intention in regard to the indemnity.

The moment we recognize anything to the contrary that moment do we by implication acknowledge that, in electing a man to represent us in Parliament, we are providing him with a situation. This is a fact, and there is no getting away from it.

We fancy that the newspapers that are championing the increased indemnity cause would not for one moment favor a man for membership in Parliament to whom the \$1,000 for attendance during the session was the attraction. But they are unconsciously allowing themselves to be used as the tools of those who are championing the cause of the professional politician. It is certainly not championing the cause of such men as Mr. Kemp, Mr. Brock, Mr. Bickerdike, Mr. Hyman and many other business men in the House. These men are not in Parliament for what "there is in it" for themselves. They are actuated by higher motives.

The larger the sessional indemnity is made the more attractive will a seat in Parliament become, not to the type of man most desired, but to the professional politician who is already a factor far too influential in the Legislatures of this country.

### IMPORTED CANNED FISH.

The failure of the fisheries in Scotland is having a material effect upon the price of such canned fish as herrings in tomato sauce, fresh herrings and kippered herrings, which are imported into Canada in large quantities.

Generally speaking, the quantities now being received show an advance of about 1s. 3d. over figures obtaining a short time ago. And even at the higher prices it is

difficult to get supplies; in fact, in certain lines some of the packers have ceased giving quotations.

### TORONTO EARLY-CLOSING BY-LAW

**I**N another column of this issue will be found a verbatim report of the verdict of Judge Macdougall, of Toronto, in the case of appeals from the convictions of Messrs. Adam Reddock and E. J. Henry, two grocers of that city for infractions of the early-closing by-laws passed by the Toronto City Council at the request of over 500 grocers and butchers doing business there.

Owing to the way in which the daily press has reported the decision, the impression has got abroad that this is final proof that the early-closing by-law is ultra vires and, therefore, not enforceable. On Tuesday evening this week the Retail Grocers' and Provision Dealers' Association, who are fighting the by-law, held their monthly meeting when this view of the question was taken. Several members of the Retail Grocers' Association, who were instrumental in having the by-law passed, have formed the same opinion.

A careful examination of the decision, however, shows this opinion to be erroneous. It will be seen that Judge Macdougall states definitely that the convictions of Messrs. Reddock and Henry, were quashed because they were improperly worded by the convicting magistrate. It will be seen that the magistrate is not empowered to commit to jail except in a case where there are insufficient goods and chattels to pay fine and costs, nor to inflict hard labor. His convictions, however, were therefore improperly worded, and Judge Macdougall in his decision states that he quashed the convictions on these technical errors. Thus the validity of the by-law is not affected.

In the closing paragraph of the decision, however, Judge Macdougall, while stating that he has not taken other matters in consideration in giving his decision, expresses the doubt in his own mind as to whether the by-law is enforceable.

It must be remembered, however, that the by-law has been before three different courts at Osgoode Hall, all of higher jurisdiction than the court over which Judge Macdougall presides, and its validity has been upheld in every instance.

## SUPPLIES FOR THE AFRICAN WAR AND CANADA'S CONTRIBUTION.

The War Office's Purchases in this Country Almost Nil—A Matter Which Should Receive the Attention of the Canadian Government, its Commercial Agents and the Exporters in this Country.

OFFICE OF THE CANADIAN GROCER.

London, England, February 4, 1901.

I HAVE long taken an interest in Canada and Canadian affairs, but this interest has been greatly increased since Canada came so heroically to the aid of the Motherland in her trouble in South Africa. We are large consumers of produce such as the Dominion of Canada raises, and, while I am not an advocate of paying Canada a better price than we would pay to any other country, yet, I believe all things being equal we should give the Dominion the preference. In view of the aid Canada gave us in the way of men for South Africa, I think it is only proper that we should buy all the produce we can for South Africa, particularly from your country. I have become so much interested of late that I have been led to investigate as to what our War Office was getting from Canada in the shape of supplies for man and beast in the South-African field. Through an officer in the War Office I have been able to secure information which I have no doubt is absolutely reliable. I must say that I am simply astonished, not at what supplies are being purchased from Canada, but what are not being purchased.

I might here say that there are in South Africa 210,000 of our soldiers, to say nothing of 16,000 Boer prisoners, a destitute population in many districts, refugees, all of whom have to be fed by the British Government. The number of men to be fed is not likely to decrease for some time to come, for Kitchener has asked the War Office for 150,000 more men and 100,000 horses. The papers here have stated that the number of men he had asked for was 50,000, but this is a mistake. Perhaps the papers in Canada have been better informed in this particular, although I suspect they have not. Besides all the men to be fed there are the beasts of burden, such as horses, mules and oxen. Then, of course, you must remember that we occasionally lose a convoy, so that at times we are really helping to feed a Boer army. From the officials at the War Office, to whom I have

already referred, I have obtained some interesting data as to the monthly requirements of different kinds of produce in South Africa. Here they are:

Meat, ¼-lb. tins.....	25,000,000
Biscuits, in lb.....	25,000,000
Canned and condensed vegetables.....	20,000,000
Hay and oats, tons.....	100,000
Bran, tons.....	5,000
Jam, lb.....	3,000,000
Cheese, lb.....	2,000,000
Bacon and hams, lb.....	1,000,000
Flour, tons.....	10,000
Salt, lb.....	500,000

With such an immense quantity of produce required monthly in South Africa, one would imagine that Canada would get a goodly share, particularly as in many of these lines she is a large producer. But what are the actual facts? Canada is sending practically nothing, while Australia is doing an immense trade, and in just such articles as Canada is well qualified to export.

I notice that you get an occasional order in Canada for a couple of thousand tons of hay, or a couple of cars of supplies, and that you seem quite happy over the same. In view of the figures I have just given, I do not see much cause for satisfaction on the part of Canadians. There is no reason that I know of why Canadian producers do not participate in these orders except it be neglect on the part of the Canadian Government, its representatives in this country, or the exporters in Canada. Possibly all three are to blame. I have mentioned the Canadian officials on this side, but let me say by way of explanation, that Lord Strathcona is doing a good work here for Canada in a certain direction, and is most zealous, but, of course, he has not the time to look after matters of that kind, neither has Mr. Colmer, who is, no doubt, trying to do his best for Canada. What is really wanted is a practical business man as commercial agent in London. And then, of course, it is evident that your own exporters need to be awakened.

I might say that the list of articles I have given by no means represents all that are going to South Africa, and of which Canada could supply a part. For instance, thou-

sands of tons of potatoes are going, so I am informed, there from Australia. Then, wooden huts are being made here in thousands, and are being sent to the army in South Africa. These houses are made in pieces, to be put together on the field, and surely this is a line in which Canada can do something as well as in food products. Wagons, too, as well as bicycles, are going out in large quantities. Only recently, in one order received here in England there were 400 wagons and 300 bicycles. Of horses, about 9,000 are required monthly. I understand that some orders for clothing are going to Canada, and one of the firms to which these orders are going is, I think, Sanford, or some name like that. The war is at present costing about £6,000,000 weekly, so you may gather by that what an immense quantity of supplies of different kinds are required.

What I would suggest is that you stir up your Government and its commercial agents in England. I understand that Canada has also a commercial agent in South Africa. It strikes me that he too might be a little more useful than he appears to be. Perhaps, however, I am judging him harshly. The exporters in Canada should also stir themselves up and send their agents to London and make contracts direct with the War Office here. If a sufficient supply was contracted for in Canada, ships could be chartered direct to South Africa from Canada, say, twice a month.

I feel that I shall not have written in vain if this letter results in Canada getting a larger share of a trade to which she is most certainly entitled.

I might add that large supplies will be required monthly for probably a year, as from what I can gather from reliable sources the country in Africa, which has been the scene of the war, is much devastated, and the Boers as well as the army will have to be fed by the Government for goodness knows how long.

S.

**TRADE CHAT.**

**C.** A. LAMON, fruiterer and confectioner, Dundalk, Ont., has sold out to J. P. Cowan. Mr. Lamon intends taking a course at the School of Pharmacy. Mr. Cowan will continue the business in the old stand and will add to the stock in many lines.

Wm. Waugh is starting as lobster packer in Wallace Ridge, N.S.

Willmot S. Brethour has opened a general store in Vallentyne, Ont.

Webber Bros. are starting as general merchants in Digby, N.S.

James Ballantyne has opened a grocery and bakery in Brussels, Ont.

J. Slade, grocer, St. Thomas, Ont., intends closing up his business and removing to California.

It is probable that a cheese factory will be started near Monument settlement, York County, N.B., this spring.

The grocery store of Mrs. Harkins, corner of Artillery and St. Augustin streets, Quebec, was destroyed by fire last week.

Chas. A. Newton, Thamesford, Ont., is retiring from the grocery business and opening up as dry goods dealer in the same place.

W. W. Sneath, wholesale and retail grocer, Midland, Ont., has admitted J. A. Stafford, under the style of Stafford & Sneath.

A despatch from Benton Harbor, Mich., states that the Wolverine Sugar Co. of that place intend removing their factory to Wallaceburg, Ont.

The Wholesale Grocers' Commercial Travellers' Association, of Montreal, were "At Home" at the Queen's, Montreal, on Wednesday evening last week. After an enjoyable dance, a banquet, enlivened by songs and music, was served.

The Clarified Milk Co., Kingston, Ont., have leased a site at the corner of Brock and Bagot streets, and will erect a 70 x 40 ft. three-storey building. A cold storage system will be included in the work to be done. A plant for the manufacture of butter, as a by-product, will also be put in.

**A BOARD OF TRADE FOR ORANGEVILLE.**

A large and representative meeting of the business men of Orangeville, Ont., was held on Monday evening of last week, when a proposal to form a board of trade was discussed. Thomas Stevenson, druggist, occupied the chair. Among the speakers were E. Myers, Wm. Still, D. B. Brown and G. A. Holland. The meeting manifested a unanimous desire for the

organization of a board, and T. W. Chapman and G. A. Holland were appointed a committee to obtain the necessary signatures for membership. As soon as they are ready to report, a meeting will be called for formal organization.

**SUMMER HOTEL FOR STURGEON POINT.**

Most of the time at the annual meeting of the Lindsay, Ont., Board of Trade was devoted to consideration of a proposal to erect a summer hotel at Sturgeon Point, Ont. A communication was read from R. J. Matchett, who stated that he had consulted with a successful Toronto hotelman, and had received great encouragement. The G.T.R. had guaranteed to fill the hotel with guests if a proper building were erected. This should have about 200 bedrooms and be fitted up with all modern conveniences. It would cost about \$50,000. If \$10,000 were subscribed in Lindsay, Mr. Matchett stated that \$15,000 or \$25,000 could easily be raised in Toronto and the rest in New York, Rochester and other places.

A communication was also received from G. H. M. Baker, local manager for the Rathbun Co., asking the board to consider the advisability of having a blast furnace located at Lindsay. The cheapness of hardwood for fuel and the short rail haul of ore necessary made Lindsay, in Mr. Baker's opinion, a good point for the establishment of such an industry.

Action regarding both of these communications was deferred until next meeting.

**VIRDEN BOARD OF TRADE.**

The following officers were elected at the annual meeting of the Virden, Man., Board of Trade the other day.

President—J. W. Higginbotham.  
Vice-President—H. C. Simpson.  
Secretary-Treasurer—Geo. H. Healey.  
Council—B. Meek, H. J. Pugh, J. F. Fram, W. J. Wilcox, R. E. Trumbull, D. McDonald, W. J. Kennedy, J. H. Agnew, R. Adamson, W. D. Craig, F. R. McLellan, J. T. Norsworthy.  
Auditor—R. Adamson.

A feature of the annual report was the number of inquiries that are received by the secretary asking for information about the formation of boards of trade, and for copies of by-laws. Five such applications had been received during the year from various towns throughout Manitoba.

During last year 75,820 lb. of butter were made at the Delta, B.C. creamery. This sold at an average of 28c. per lb., an increase of 1¼c. per lb., over the average of 1899. A dividend of 10 per cent. was paid the shareholders of the company.

**PUMPKIN FLOUR**

WHOLESOME ♦ APPETIZING  
ABSOLUTELY PURE

A new and convenient form of the delicious pumpkin—with all the delicate flavor of the fresh fruit—but without the many inconveniences and labour of preparing.

**TO THE GROCERS**

In attractive packages, of salable size, per case of 3 doz. packages . . . . . \$2.70.

FOR SALE BY ALL JOBBERS.

THE MORSE PUMPKIN FLOUR MILLS  
LEAMINGTON, ONT.

**Cooney's Blue.**  
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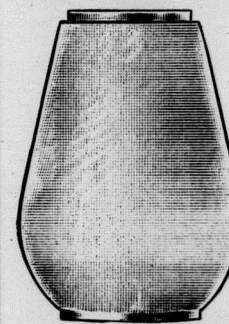
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KINGSTON, JAMAICA, B.W.I.

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**THIS**  
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IMPERIAL WHITE WINE VINEGAR IS SUPERIOR TO ANYTHING ELSE ON THE MARKET—THAT IT IS SPARKLING AND CLEAR AS CRYSTAL.

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We want to arrange with some merchant in every Canadian village to buy

**BEEF and HORSE HIDES, CALF SKINS  
SHEEP PELTS, TALLOW and BONES**

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The business **pays a good profit.** Write now for further particulars.  
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not only claims to be pure but is backed up by the testimony of the world's most reliable analysts and tea experts. Hence its growing popular demand. Japans must disappear, nothing can prevent them.

Samples and all information for the asking.

**"SALADA" Toronto, Montreal.**

# MARKETS AND MARKET NOTES

## INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

## ONTARIO MARKETS.

Toronto, February 20, 1901.

### GROCERIES.

If anything there is a little better business being done than there was a week ago, at the same time, however, trade is anything but active. It is perhaps no worse than is usual at this time of the year. At the same time, however, business is not up to what it was expected it would be for February. There has been no quotable change in prices of any kind. The feeling is still unsettled in regard to canned vegetables. At the same time, however, the packers are still adhering to fixed prices. The wholesalers have not made any change in their prices either. The demand is improving a little for canned salmon and canned fish of various kinds, as is natural at this time of the year. Coffees are only in a moderate demand, with the outside market still irregular. Sugars are quiet, although the demand appears to be a little better than it was, and prices are steady. A fair trade is recorded in both syrups and molasses. Spices are quiet. Trade is fairly good in rice and tapioca, with the former still firm in price, as far as imported Japan is concerned. The tea market is quiet, with prices rather easier in London. In nuts, the feature of the market is a sharp advance in the primary market in shelled walnuts. Currants are steady, with the demand light. Valencia raisins are somewhat neglected. In prunes a little better demand can be reported.

### CANNED GOODS.

The situation in canned vegetables is much the same as it was a week ago. There has been no active change in quotations either on the part of the wholesalers or the canners. Nevertheless, the feeling is still decidedly unsettled, although there is a good deal of confidence on the part of the packers as to the future of the market. The general remark from them when questioned on this point is, that the market is all right. With an improvement in the demand we may expect to see a better feeling in regard to prices. At the moment there is not enough

demand to influence in any way. Ruling quotations on tomatoes are still 80 to 85c., and for peas and corn, 75 to 80c. In canned fish, generally, trade is perhaps a little better than it was, but it is still rather light. Salmon continues firm. Such canned fish as kippered herrings, herrings in tomato sauce and fresh herring are scarce, and in some of these lines the manufacturers in Scotland have no prices to quote. Canned meats continue quiet and unchanged in price. Business is beginning to pick up a little in canned fruits. The demand is principally for peaches at \$1.75 for 2's and \$2.50 and upwards for 3's, and for pears at \$1.50 for 2's and \$2.40 for 3's. The trade in jams and jellies appears to have fallen somewhat during the past week.

### COFFEES.

The market for Rio coffee is still characterized by its frequent irregularities, although at the moment prices are firmer in New York on account of the shorts trying to cover, resulting in an advance of ½c. per

lb. over the figures of a few days ago. Locally, the demand for Rio coffee is moderate at 9 to 10c. for spot and 8¾ to 9c. to arrive.

### SUGAR.

Business is about normal for this time of the year, although the demand is a little better than it was last week. Prices both here and in the United States are unchanged. Beet sugars are slightly above the parity of cane sugars. The refiners in New York are reported to have bought freely of Cuban sugars at 4¼c. for February and March shipment. The stocks in New York are heavier than at any time this year, the refiners having, at last reports, 100,000 tons or enough for one month's supply on hand. Receipts of raw sugar are likely to continue fairly heavy. The price of granulated sugar in Toronto is still \$4.83 for Montreal, and \$4.78 for Acadia refined. Yellows are quoted from \$4.18 up.

### SYRUPS AND MOLLASSES.

There have been a few transactions in cheap sugar syrups during the past week, owing probably to the good value that is being offered. At the same time, however,

a large business is not being done. Molasses are in fair demand, and advices from New Orleans report that receipts and stocks are light with prices firm. The prices ruling for syrup on the local market are 32 to 40c. per gallon; for molasses, 27 to 35c. per gallon in half-barrels, and 25 to 33c. in barrels.

### SPICES.

Trade in spices is quiet with prices much as they were before, both locally and in the primary market.

### RICE AND TAPIOCA.

Advices still report a scarcity in high-grade Japan rice and stocks here in this description are also light. In other kinds of rice the supply is ample. The market is firmer for imported Japan rice, and prices range all the way from 5½ to 6½c., according to grade. The demand is fair for tapioca, with prices stationary at 4½c. in sacks and 4¾c. in less than sacks.

### NUTS.

The feature of the nut market is a sharp advance in the primary market in shelled walnuts, prices being equal to 1½ to 2c. per lb. higher. Locally, the market is without change and only a moderate business is being done in nuts.

### TEAS.

Wholesalers report a fair movement in teas, but, generally speaking, the tea trade is quiet. In fact, there does not appear to be as much interest taken in as there was a week ago. The trouble is that buyers and sellers are apart in their views as to prices. The Japan market rules steady, and a little more inquiry is reported, but it has led to only a small business. Brokers report a fairly good demand for good flavoring Indian and Ceylon teas at from 9d. to 1s. per lb., but these teas are very scarce and rather firm in price. There are still a good many low-grade teas on spot, which has its effect on prices as far as the local market is concerned. Mail advices from London, Eng., show that the offerings at the auctions there have been unusually large, and that prices are, in consequence, easy. This, of course, applies particularly to low-grade teas.

### FOREIGN DRIED FRUITS.

CURRENTS—The primary market continues steady and advices from New York show that the market there is in a little better position than it was. Locally, the demand is quiet and much the same as it has been during the past month. In the

estimation of one of the large wholesale houses, the retail trade is not taking any more than 1 case of currants where it formerly took 3. Ruling quotations are: Filiatras, 10 to 11c., according to quality; Patras, 11½ to 12c., and Vostizzas, 14 to 16c. These prices are for standard fruit.

**VALENCIA RAISINS**—These are dull and neglected. We quote, according to quality: Fine off-stalk, 6½ to 7½c. per lb., and selected 7½ to 8c. for ordinary and 9c. for fancy.

**CALIFORNIAN RAISINS**—Dull, nominally unchanged. We quote: 2-crown, 8¾c.; 3-crown, 9¼c., and 4 crown, 10c.

**PRUNES**—The demand is a little better again, being now fairly good. The demand is mostly for Californian prunes, while a few cheap French prunes are going out at from 3¾ to 4c. per lb. The ruling prices for Californian prunes are 4¾c. for 110's to 120's up to 10½c. for 40's.

**FIGS**—As is usual at this season the demand is a little better than it was, but outside of mat figs there is very little being done. The ruling price of mat figs is 3½c. per lb.

**DATES**—The demand is fairly good, with the ruling prices 4 to 4½c. for Sairs, and 4½ to 5c. for Hallowees.

**CALIFORNIAN EVAPORATED FRUITS**—The demand for apricots is light, with prices ruling at 9 to 9½c. for bags and 13½c. in cases, according to quality. Peaches are in fairly good demand at 8½c. in bags and 12½c. in cases.

#### GREEN FRUITS.

The big movement of lemons, which has been a feature of the fruit trade during the last month, continues. Prices are up 25c., as was anticipated. Oranges, especially navels, are selling actively. Jamaicas and Mexicans are about done. Valencias are advanced 25c. Now is the time to buy marmalade oranges. They are arriving freely and prices are as low as they are likely to go. The movement of bananas is moderate but steady. There is still a fair demand for Malaga grapes. Although stocks are light there is enough arriving to meet requirements. Sweet potatoes are scarce and firm. Cranberries are still selling well. Some good Cape Cod berries are offering, and, although prices are stiff, the demand is still fairly good. Apples continue in good request, both for local and export trade. Cocoanuts are steady at \$3.75. A moderate trade in pineapples is noted at from 30 to 35c. each. There is a fair movement of grape fruit at \$4 to \$5 for Californian and \$7 to \$8 for Florida stock.

#### COUNTRY PRODUCE.

**EGGS**—While receipts continue to increase, the demand has been sufficient to

keep prices steady at 20c. for strictly fresh. Yet reduction is looked for before long. Stocks of pickled are getting light, and 15c. is well maintained. Held eggs are 1 to 2c. lower, the range now being 14 to 16c.

**BEANS**—Prices keep steady. There is a good demand. We quote hand-picked at \$1.65 to \$1.70 and primes at \$1.50 to \$1.60.

**HONEY**—The market keeps firm. There is a fair movement. We quote 9 to 9½c. for extracted clover, and \$2.40 to \$2.60 for clover comb.

**DRIED APPLES**—The market is quiet and prices are steady. Dried are selling at 3¾ to 4c., and evaporated at 4½ to 5c.

**POULTRY**—There is little stock arriving. Turkeys and chickens are in fair demand. We quote: Turkeys, 9 to 10c. per lb.; geese, 7 to 7½c. per lb.; ducks, 50 to 75c. per pair; chickens, 35 to 60c. per pair.

#### BUTTER AND CHEESE.

**BUTTER**—The receipts and the sales are just about evenly balanced, and a considerable increase of either would probably affect prices a good deal. It is expected that receipts will increase, so a decline is looked for. We quote: Dairy prints and rolls, 18 to 19c.; best tubs, 18½ to 19½c.; second-grade tubs, 15 to 17c.; lower-grade tubs, 13 to 15c.; creamery prints, 23 to 24c.; boxes, 20 to 22c.

**CHEESE**—The market is quiet, but steady since the decline. There is a fair movement at 10½c. for late makes. Twins are quoted at 11c.

#### FISH AND OYSTERS.

There is a big movement in all frozen, salted and prepared fish. Few sea herrings are to be had. Prices are steady. We quote as follows: Fresh fish—Codfish, 6 to 7c.; haddock, 5 to 6c.; British Columbian salmon, 12 to 15c. Frozen fish—Trout, 8c.; whitefish, 5 to 7½c.; perch, 5c.; pike, 6c.; sea herring (large), \$2 per 100. Smoked fish—Finnan haddies, 6½ to 7c. per lb.; Digby herrings, 15c. per box; ciscoes, \$1 to \$1.27 per 100; mild-cured bloaters, 50 in box, \$1.25; No. 1 split herrings, \$3 per half-bbl. and \$5 per bbl. Salted fish—British Columbian salmon, No. 1, \$14 per bbl.; Labrador salmon, \$14 per bbl.; whitefish No. 1, half-bbls., \$6.50; trout, half-bbls., \$5.50 to \$6; green cod, No. 1, \$4.75 to \$5 per 200 lb.; small, \$3.75 per 200 lb. Prepared fish—Dried cod, in 112 lb. bundles, \$4.75 per cwt.; flitched cod, \$5 to \$5.25; boneless cod, in bricks, 5 to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4c., and 5-lb. boxes, 5c. per lb. Oysters—Southern mediums, \$1.10 per gal.; Baltimore standards, \$1.25 per gal.; Baltimore selects, \$1.50 per gal.; New York

mediums, 80c. per 100; New York selects, 60c. per 100.

#### GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—There is no change. Ontario wheat is still at 63½ to 64c. on track outside for both red and white. Manitoba No. 2 hard is quoted 91½c. at Toronto, grinding in transit. Wheat is about the only grain now being delivered on the Toronto street market. Other lines are nearly all delivered. Prices are as follows: Wheat, white and red, 68½ to 69c.; goose, 65c.; oats, 32½ to 33c.; peas, 65c.; rye, 51½c.; barley, 44 to 47c.

**FLOUR**—The market keeps strong, with a good trade doing. We quote on track, Toronto (bags included), as follows: Manitoba patents, \$4.40; Manitoba strong bakers', \$4.15; Ontario patents, \$3.70 to \$3.85; straight roller, \$3.40 to \$3.60.

**BREAKFAST FOODS**—Prices are unchanged. The demand keeps good. We quote: Standard oatmeal and rolled oats, \$3.35 in bags, and \$3.45 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.75; split peas, \$4; pot barley, \$3.90.

#### HIDES, SKINS AND WOOL.

**HIDES**—Another decline of ¼c. is noted in green hides. There is not much doing. We quote: Cowhides, No. 1, 7¼c.; No. 2, 6¼c.; No. 3, 5¼c. Steer hides are worth 1c. more. Cured hides are quoted at 8c.

**SKINS**—Sheepskins are 10c. higher. Otherwise there is no change. There is little doing. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 8c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep skins, 95c. to \$1.05.

**WOOL**—The market is weak, as low prices are looked for next season. The demand is light. We quote: Combing fleece, 15 to 16c., and unwashed, 9 to 10c.

#### MARKET NOTES.

Turkeys are 1c. per lb. higher. Messina lemons are 25c. higher. Teas are again a little easier in London. Rolls and shoulder hams are ½c. higher. Shelled walnuts are equal to 1½ to 2c. per lb. higher in the primary market.

#### THERE WAS NO DOUBT ABOUT IT.

"Who would a-thought it?" exclaimed the old man rapturously; "here's John turned out to be a writer for the papers."

"Do tell!"

"Hit's a fact! Here's a paper what says he sells bacon cheaper an' cheaper, an' they jest can't beat him on flour, an' his name signed to the whole piece!"—Atlanta Constitution.

Toronto Commission Houses.

**Marmalade Oranges.**

Our policy, during the last few years, has been to select our importations of Bitter Oranges from the second shipments, thus securing fully matured, well colored fruit, the first shipments usually being on the green side. The really superb fruit we are offering this week proves the correctness of our judgment. "Sunflower" and "Trophy" Brands California Navels still maintain their lead in the Orange trade. See this week's price list for special prices.

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Wholesale Fruit, Produce and Commission Merchants  
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Butter Cheese  
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Highest Prices. Prompt Returns.

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... Limited.  
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**SMOKED MEATS  
PURE LARD**

Our "MAPLE LEAF" brand is unexcelled.

We are large dealers in EGGS and  
BUTTER. WRITE US.

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**Save Money**

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**DAWSON** Commission  
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FRUIT, PRODUCE AND  
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...EVERY...

**COMMISSION MERCHANT**

in Canada should have a card in these columns. We will be pleased to talk to you about it and quote rates.

**QUEBEC MARKETS.**

Montreal, February 21, 1901.

**GROCERIES.**

THE February grocery trade does not show the improvement over January that was expected. Business in the country has not been up to expectations during the last two months, which is probably a reaction from the exceptionally brisk December trade that was done. Hard winter weather has also militated against country business. The wholesale houses report business only fair and the Lenten demand hardly up to the average. The feature of the week has been the decline of 2c. in Barbadoes molasses. This was necessitated by the wide margin between spot values and the prices of goods for delivery in April. It would cost about 32 or 33c. to lay down early molasses at present quotations. Both molasses and syrups are in good demand. Canned goods are moving fairly in most lines, with vegetables still rather dull. Dried fruits are rather slow, even at the reduced prices. Although not in brisk demand, salmon and lobsters are holding their own. A disappointing feature of the market is the poor demand for high-class Japans. A good trade had been looked for, but the demand continues to be confined to the low grades. Low-grade Indian and Ceylons seem again to be on a demoralized market. The outstanding feature in nuts is the low value of shelled almonds. Large shipments of fish have been made this week. We understand some Russian sugar is being brought in, and developments are looked for.

**SUGARS.**

The sugar market shows little life. The demand is steady, but no large lots seem to be wanted. The raw sugar markets show little fluctuation, and that they hold their own during the season is a good sign for the future. The only disturbing feature of the market is the importation of some Russian sugar from New York which we believe is being laid down in Montreal at a fraction under 4c. per lb. Of course, Russian sugar is much inferior to the Canadian refined article, but the Canadian refiners view these importations with a jealous eye. Two cars are to hand this week, and the bulk of the importation is to follow. The present price of granulated is \$4.65, and \$3.95 to \$4.55 for yellows, according to quality; city, 5c. extra.

**SYRUPS.**

Syrups are in brisk demand, and large shipments of corn syrup have been made this week. Prices are steady at 1 1/2 to 2c. per lb., and corn syrup 2 3/4 to 3c., according to quantity. Maple syrup is unchanged.

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**The AMERICAN TOBACCO CO.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.

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Eastern firms desiring Storage in WINNIPEG will find it to their advantage to communicate with me. Track facilities. Lowest rate of insurance in the city.

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**THE RUBLEE FRUIT CO.**

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IMPORTERS OF FOREIGN AND DOMESTIC  
GREEN AND DRIED FRUITS, NUTS, Etc.

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## MOLASSES.

The Guild reduced the price of molasses 2c. per gal. last week, leaving the jobbing quotation at 39c. in single puncheons and 38c. in carlots. This move was prompted by the low quotations on new molasses, which would cost at present offers 32 to 33c. to lay down in Montreal. This, however, will be for the earliest crop, which last year's experience showed to be of inferior quality to that shipped later in the season.

## CANNED GOODS.

Salmon is in fair request and prices are holding. Red salmon is scarce and high so the bulk of the goods sold are pink cohoes which are worth \$1.15 to \$1.20 per dozen. Some spring salmon is going at \$1.30 to \$1.40. Fraser River red sockeye, talls, is quoted at \$1.60 to \$1.75, and flats \$1.70 to \$1.85 in case lots. Vegetables are moving slightly better this week, but business in them is not active. Prices are unchanged. Tomatoes are worth 80 to 90c.; corn, 75 to 80c.; and peas, 75 to 95c. Lobsters are slow at \$10 to \$12 a case for talls and \$11 to \$14 a case for flats. There is a small demand being felt for fruits. We quote as follows: Blueberries, 1's, 60c.; 2's, 80 to 90c.; raspberries, \$1.40 to \$1.50; strawberries, \$1.60 to \$1.70; cherries, \$1.75 to \$2.25; peaches, 2's, \$1.60 to \$1.80; 3's, \$2.25 to \$2.60; pie peaches, 3's, \$1 to \$1.10; in gallons, \$3.50; pears, 2's, \$1.40 to \$1.60; 3's, \$2 to \$2.25; plums, blue, \$1 to \$1.10; lombard, \$1 to \$1.10; greengage, \$1.10 to \$1.25; pineapples, 1's, \$1.40; 1 1/2's, \$1.80; 3's, \$2.40; apricots, 3's, \$2.40. Canned meats are slow.

## SPICES.

The usual demand is being experienced for spices. In the last five months cloves have advanced 1 1/2c. per lb. Jamaica ginger is also higher. We quote: Nutmegs, 35 to 65c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12 1/2 to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 20c., according to grade; white, 25 to 27c.; ginger, whole Cochin, 15c.; Japan 10c.; Jamaica, 20c.; ground, Japan, 15c.; Cochin, 20c.; Jamaica, 25c.

## DRIED FRUITS.

CURRENTS—The demand for currants is not heavy, but a steady trade keeps up that is consonant with the high prices. Values are well maintained at 10c. for fine Filiatras in half cases. Some firms quote lower figures.

RAISINS—Valencia raisins are holding their own. The demand, if not large, is steady and improving. Dealers are buying in small lots. Standard fine off-stalk are worth 7 to 7 1/2c.; selected, 7 1/2 to 8c., and layers 8 to 8 1/2c. Some houses quote off-

stock at 6 1/2c., of what quality must be investigated by purchasers.

EVAPORATED FRUITS—There is a fair demand for evaporated apples, best grades selling at about 6 1/4c. and lower grades at 5 1/2 to 5 3/4c. Californian evaporated fruits are moving in fair quantities, pears bringing 11 to 13c.; peaches, 9 to 11c., and apricots, 11c. per lb.

DATES—A small trade is passing in dates, but it is not active. Hallowee are worth 4 to 4 1/4c., and Sairs 3 1/2c.

PRUNES—Prunes are rather slow and unchanged. There are some clearing sales being made. The ruling prices are as follows: 90-100's, 5 1/2c.; 60 70's, 7c.; 40-50's, 10c.; French prunes, 4 to 5c. and Bosnia prunes, 5 1/2c.

## NUTS.

Sales of shelled almonds are being made at low figures on account of some importations from New York. Trade is fair. We quote: Shelled walnuts and Bordeaux, 21 to 22c.; pure Mayette, 23 to 24c.; unshelled walnuts, 12 to 13c.; Sicily filberts, 11 to 12c.; Valencia almonds, 33 to 35c.; Tarragona almonds, 14 to 15c.; in bags, 13 to 15c.; peanuts, 6 1/2 to 7 1/2c.

## TEAS.

There still continues to be a brisk demand for low-grade Japan tea, and jobbers can find little offering under 15c., but the higher grades, and we even hear that some concessions are being offered on choice early pickings, goods worth 37c. some time ago can be obtained to-day for 35. China blacks are in fair demand and prices hold firm. Gunpowders and Young Hysons are quiet.

The feature of the market this week is the weak turn the low grades of Indian and Ceylon teas have taken. We hear that transactions have taken place in Ceylon at 4 1/2d. c.i.f. Higher grades from 7d. up are quite firm and steady.

## COFFEES.

A steady quiet trade keeps up in coffees, green maracaibo being worth about 13c. Some choice Cucuta grades are also selling. The primary markets are rather easy.

## GREEN FRUITS.

Trade continues to be fairly good, oranges and lemons moving freely. Apples are getting scarce. Jamaica oranges are about exhausted. We quote as follows: Jamaica oranges, bbls., \$4 to \$4.50; Californian navels, first grade, \$3.35; second grade, \$2.50 to \$3; Valencia oranges, 420's, \$4 to \$4.25; Jumbos, \$5.25 to \$6.50; 714's, \$5.00 to \$5.25; Florida, bright and russet, \$4; bitter marmalade, \$3.25 to \$3.50 per box; Messina lemons, 300's, \$2.25 to \$2.50; 360's, \$1.75 to \$2 per box; bananas, \$1.50 to \$3 per

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY. MONTREAL.

Toronto Fruit Merchants.

## FANCY NAVEL ORANGES FANCY MESSINA LEMONS

Also Fine Assortment  
EVAPORATED FRUITS.

Strained Honey and Maple Syrup

Your Orders receive prompt and careful attention.

**CLEMES BROS.,**  
51 Front East, TORONTO.

## NAVEL ORANGES

"Camellia" Brand brings the highest price in open competition in New York, being **EXTRA FANCY.**

LEMONS—Car fancy Messinas.

DATES, FIGS, APRICOTS,  
PEACHES, NUTS—Special values.

**HUSBAND Bros. & Co.**

Telephone 54. 82 Colborne St., Toronto.

Victoria Fruit Merchants.

From the Atlantic to the Pacific,

**OKELL & MORRIS'**

(Gold Medal Brands) of **Whole Fruit Preserves**

Messina Orange Marmalade, Tomato Ketchup, Sauces, Pickles and Vinegars

are acknowledged the purest and best. Trade-Builders, Trade-Winners 15 Gold and Silver Medals, and 30 Diplomas for purity and excellence. Write for prices to Factory, Victoria, B.C.

Victoria B. C. Commission Merchants.

## PATTON & SONS

Wholesale Produce

and

Commission Brokers

Operating B. C. Cold Storage and Ice Works. Bonded and Free Storage.

Consignments Solicited.

Advances Made on Warehouse Receipts.

AGENCIES ACCEPTED.

New Brunswick Lobster Cannery.

GOLDEN CROWN LOBSTER, flats and talls.  
GOLDEN KEY LOBSTER, flats only.  
GOLDEN CROWN CANNED CLAMS, 1-lb. talls.  
GOLDEN DIAMOND BLUE BERRIES, 2's size.

**W. S. Loggie Company,**  
CHATHA Limited

bunch for freight bananas, and \$2.50 to \$3.50 for express bananas. Apples, No. 2, \$3; No. 1, \$3.50 to \$4.50; fancy spies, \$5 per bbl.; winter apples, \$2.50 to \$3.75 per bbl.; cranberries, \$12 to \$13 per bbl., soft, \$5.50 to \$6.50; Spanish onions, \$2.25 per case and \$1.10 to \$1.20 per small crate; chestnuts, 10c. per lb.; sweet potatoes, Vinelands, \$4.25 to \$4.50 per bbl.; figs, 8 to 12c.; Malaga grapes, \$5.50 to \$8.50 per keg; Californian fancy pears, \$4 to \$5; Catawba grapes, 12 to 17c. per basket; pineapples, 15 to 25c.; Californian celery, \$4.75 to \$5 per case; Californian cauliflower, \$3.25 to \$3.75 per crate; Florida tomatoes, \$4.50 per crate; radishes, 35 to 40c. per dozen bunches.

**COUNTRY PRODUCE.**

**EGGS**—The demand is fair for small lots, and prices are steady. We quote: Fall-laid fresh stock, 21 to 23c.; lamed, 14½ to 16c., and cold storage, 13½ to 15c.

**MAPLE PRODUCT**—Business is quiet and prices are nominal. We quote as follows: Syrup, 70 to 75c. per large tin, 50 to 60c. per small tin, and 6½ to 7c. per lb. in wood; sugar, 7 to 8c. per lb.

**HONEY**—There is no change to note in honey; the supply of desirable grades is light, and business is quiet. White clover in comb is worth 13½ to 14½c., and white extracted, 9 to 10c. Buckwheat honey in comb is 10 to 12c., and extracted, 7 to 8c.

**POTATOES**—Small lots are being turned over at steady prices goods selling at 42½ to 45c. per bag in carlots.

**ASHES**—The market for ashes has been quiet and steady. We quote: Firsts, \$5 to \$5.10; seconds, \$4.70 to \$4.75 per 100 lb.

**BEANS**—A fair trade is passing in beans, and prices are unchanged at \$1.60 to \$1.65 for primes.

**FLOUR AND GRAIN.**

**FLOUR**—A fair amount of business has been done in a jobbing way. The tone of the market has been steady. We quote as follows: Manitoba spring wheat patents, \$4.50; winter wheat patents, \$3.65 to \$4.00; straight roller, \$3.25 to \$3.40; in bags, \$1.60 to \$1.70, and Manitoba strong bakers', \$4.10 to \$4.20.

**GRAIN**—We quote: No. 1 spring wheat, 77c. afloat; peas, 73c.; rye, 55 to 56c.; No. 2 barley, 49c.; oats, 35c.; buckwheat, 50c.; corn, 47 to 48c.; barley, 48 to 52c.; No. 2, 39c.

**FREED**—In feed, business continues fairly active, and, as supplies are not large, prices rule firm. We quote: Manitoba bran, in bags, \$17; shorts, \$18; mouille, \$20 to \$24; Ontario bran in bulk, \$17 and shorts, \$18 per ton.

**OATMEAL**—The demand is fair and prices

## The Tasteful Decoration of your Store

is a valuable help to selling goods. Nothing makes a finer display than the up-to-date styles in which . . . . .

# Clark's Meats

55 Varieties.

are packed.

When you want to buy

# ...MOLASSES

PORTO RICO OR BARBADOES

IN CAR LOTS

Write or wire us for Quotations.

Baird & Peters, St. John, N.B.

## BOECKH'S BRUSHES.



### WHAT THEY ARE MADE OF

Only the best materials are used in our brushes. All materials we import direct from the producers, and being the largest consumers in our line we are enabled to secure better stocks at lower prices than other smaller buyers.

### THOSE WHO MAKE THEM

Our workmen are all skilled mechanics, whose long training in our service has made them perfect in every detail, thereby enabling us to produce a reliable article.

### WHY THEY ARE GOOD

Because we spare no expense to keep the quality of our brushes up to the highest standard, and they have gained a reputation that has created a demand in every city from the Atlantic to the Pacific.



80 York St.,  
TORONTO.

# IF YOU WILL

WRITE  
US,

WIRE  
US,

OR TELEPHONE  
US,

we will be pleased to send you samples and quotations for **Ceylon, Japan and Indian Teas.** Wholesale grocers should consider our teas and prices before buying. All our teas are ready sellers.

HOW ABOUT THIS?  
EH?

S. H. EWING & SONS,

96 King Street,

MONTREAL.

steady at \$3.35 to \$3.40 per bbl. and at \$1.65 to \$1.70 per bag.

**HAY**—The demand for baled hay is good both on spot and at country points. We quote: No. 1, \$10.50 to \$11; No. 2, \$9.50 to \$10, and clover \$8 to \$8.25 per ton in carlots on track.

### FISH AND GAME.

A good trade has been done in fish this week. Herring and cod are a little higher in price on account of scarcity in supplies. We quote as follows: **Fresh fish**—British Columbian salmon, 10 to 11c. per lb.; had-dock, 3½ to 4c.; halibut, 11c.; whitefish, 7c.; pike, 4½ to 5c.; dore, 5½ to 6c.; fresh frozen herring, \$2.20 to \$2.25 per 100 fish; smelts, 3 to 5c.; steakcod, 4½c.; tommy cods, \$1.25 per bbl. **Salt fish**—British Columbian salmon No. 1, \$13.00 per bbl.; Labrador salmon, \$12.50 to \$13 per bbl.; green cod, No. 1, \$6.00 per 200 lb.; small, \$5.00 per 200 lb.; Loch Fyne herrings, \$1.05 per keg; Dutch herrings, 75 to 80c. per keg; No. 1 Nova Scotia herring, \$4.75 to \$5 per bbl.; No. 2 mackerel, \$10 per bbl.; ½'s, \$5.50 to \$6. **Smoked fish**—Finnan haddies, 6 to 7c. per lb.; smoked herrings, 14c. per box. **Prepared fish**—Skinless cod, in 100 lb. cases, \$4.50; dried cod, in 112-lb. bundles, \$4.75 to \$5.00 per cwt.; boneless cod, in bricks, 5 to 5½c. per lb.; boneless fish, loose, in 25-lb. boxes, 4c., and 5-lb. boxes, 5c. per lb.; bloaters, \$1 per box.

On the whole, the trade in poultry has been slow. On the market the following prices rule: **Ducks**—Blue bills, 40c. per pair; red heads, \$1 per pair; black, 90c. per pair; turkeys, 11c. per lb.; chickens, 10 to 11c.; fowl, 9 to 10c.; domestic duck, 10 to 11c.; pigeons, \$1.50 dozen; snipe, \$2.10 dozen; plovers, \$3.60 dozen; wild geese, \$1.00. **Shell oysters**—Choice malpecques, \$5 to \$6 per bbl., second grade, \$4 to \$4.50; Miramichi, \$3.50 per bbl. Bulk oysters, \$1.30 for Standard, and \$1.50 for selects.

### LIQUORS.

This has been another good week in

liquors, whiskies, gins, and wines of all kinds experiencing a good demand. We quote:

### SCOTCH WHISKIES.

	Per case of quarts.	
Roderick Dhu	\$9 50 less 3 p.c. 30 days	
Usher's O.V.G. Special Reserve	9 75	
Usher's G O H.	12 25	
Gaelic, Old Smuggler	9 75	
Greer's O.V.H.	9 50	
Old Mull	9 75	
Sheriff's One Star	10 25	
" V.O.	10 50	
Kilmarnoch	9 75	
Doctor's Special	10 00	
House of Lords	10 75	
Bulloch, Lade & Co.—		
Special blend	9 25	
Extra special	11 00	
John Dewar & Sons—		
Extra special	9 50	
Special liqueur	12 25	
Extra	16 50	
James Ainslie & Co.—		
Highland Dew	6 75	
Glen Lion, extra special	12 50	
J. Brown & Co.—		
Duke of Cambridge	12 00	
Mitchell's—		
Heather Dew	7 00	
Special Reserve	9 00	
Mullmore	6 50	
W. Teaches & Sons—		
Highland Cream, qts., \$9.50 less 3 p.c. 30 days.		

### CANADIAN WHISKIES.

	In barrels per gal.
Gooderham & Worts, 65 O. P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons	4 10
J. P. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one bbl. per gallon.

65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

### CHAMPAGNE.

	Per Case.
Comte de Castellane—	
Cuvee Reservee { Quarts	\$12 50
Carte d'Or. { Pints	13 50
Carte d'Or.	15 00
Champagne Ve Amiot—	
Carte d'Or.	16 00
Blanche.	13 00
d'Argent	10 50
Pommery—	
Sec and Extra Sec.	Quarts. Pints.
Extra Sec.	\$28 00 \$30 00
Mumm's—	
Extra Sec.	28 00 30 00
Moet & Chandon—	
White Seal.	28 00 30 00
Brut Imperial	31 00 33 00
Perrier-Jouet—	
Fruit	28 00 30 00
Reserve Dry	28 00 30 00

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	\$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney, " 12 "	2 50
Draught—	
Hogsheads	\$2 95
Quarter casks	3 00
Octaves	3 00
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00
Terms, net 30 days, 1 per cent. off 10 days. In five case lots, freight may be prepaid.	
Key Brand—	
Red cases	10 25
Green " "	4 85
Poney " "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green " "	5 50
Red " "	10 25
Honeysuckle, sma'l	7 90
" large	15 25

### PROVISIONS.

Last week pork advanced 50c. per bbl. Lard, on the other hand, maintains its firmness, pure lard now being worth 11c. in pails. We quote: **Heavy Canadian short cut mess pork**, \$20 to \$20.50; **selected heavy short cut mess pork, boneless**, \$21 to \$21.50; **family short cut back pork**, \$20 to \$20.50; **heavy short cut clear pork**, \$19.50 to \$20.50; **hams**, 13 to 14c.; **bacon**, 14 to 15c.; **lard**, pure Canadian, \$2.20 per pail; **refined lard compound**, \$1.72½ per pail; **Snow White and Globe compound**, \$1.62½ per pail; **Cottolene**, 8¾c. per lb. in tierces and 9½c. in pails.

### CHEESE AND BUTTER.

**CHEESE**—The cheese market is a difficult one to quote in the absence of any extensive business. Buyers talk of 9¾ to 10c., and sellers, 10¼ to 10½c.

**BUTTER**—A small jobbing trade is passing on the basis of 22½ to 23c. for fine to finest creamery; 21½ to 22c. for seconds, and 19 to 19½c. for Western dairy rolls.

G. A. Johnson & Co., general merchants, Deer Park, B.C. have retired from business.

Goudey & Crosby, general merchants, Port Maitland, N.S., have changed their style to Crosby & Lauders.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., February 20, 1901.

**B**USINESS is still quiet. We are having an old-fashioned winter. It has been many years since we had such steady cold weather, and so much snow. The trains have felt the effect of the late storms. Travellers have been snowed up at different points over the Province. In one case they had to break into a freight car and make a meal of crackers and some ham, fried on a shovel. There is little of interest to note. In cream of tartar the price in France is rather lower again, though it is still quite high. There is a fair sale. In rice there is some demand, English houses quite largely supplying the trade. Our market takes quite a cheap grade. The demand from the local Chinese has led to somewhat increased importation of Patna.

**OIL**—In burning oil there continues to be a large sale. While price shows no change values are firmly held. The wholesale grocers now are taking little interest in this line, as the oil people give full attention to the retail trade. In the city, because of the tank teams, they cannot even compete. In paint oil, any business doing is for future. Stocks are light, so that free sales are expected. Lubricating oil shows little change in price from last year; if anything prices are rather lower. Future business now has attention.

**SALT**—While the quantity of Liverpool coarse salt arriving is much less than last year, stocks here are larger, the demand being backward. The high price is largely the reason. The consumption last season was less than usual, the catch of fish being light. Though at a less price than Canadian, English factory-filled is dropping out of this market. Quite a quantity of high-priced brands have arrived here for Western account. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

**CANNED GOODS**—In meats, sales for spring are being made quite freely. The demand from wholesale buyers is now for Canadian, which goods are sold at about the same price as American would cost in bond. This gives them a margin of 25 per cent. Little except corned beef is sold. In tongue, sale is even lighter than last year. Sales are largely made for spring shipment. Cannery guarantee their prices.

The outlook is for higher figures. The very large quantity that has been shipped to Africa has made a very firm market. In vegetables, the market is unchanged. There are ample stocks. Fruits are firm. Blueberries, however, are low and very free sellers. Fish, particularly domestic, are high. Herring are scarce.

**GREEN FRUITS**—There is a very good business. Values are firmer abroad. There has been an active sale for lemons, helped, it is said, by the la grippe. Prices tend higher. Valencia raisins have the sale, and rather higher figures are obtained. In Jamaicas, while nice fruit is still offered, the season is late. Californians are firm and a fair business is being done. Some few cranberries are still here; stock is fair and price quite high, but under the cost to import. In apples there is a good sale at high prices. Best stock is hard to get. Bananas are still light sellers, but full figures are asked. Grapes are about out of the market.

**DRIED FRUITS**—Business is still very light. In raisins, fair stocks are held. The sale is very dull. All lines are easier. Californian Pacifics are now offered from the Coast. They do not sell in this market. Seeded are lower, but there is little change in local market. Prunes, while cheap, have but a fair sale. Dealers bought earlier, and more freely than usual. Tendency is easy. In Californian evaporated fruits, there is little demand. Peels are in limited supply, but there is little sale. Dates are held by more dealers than usual because of the low price that ruled. There is a fair movement. Figs are dull. In evaporated apples, stock is not large, and rather higher prices are asked. There is still a few dried. Dealers have been holding for higher prices, but the sale is limited. In onions, there is a light stock, and full prices are obtained.

**DAIRY PRODUCE**—In eggs there is a wide range in price. Buyers have to be very careful of quality. There is a good inquiry, and for best stock full figures are obtained. Butter, though rather easier, holds quite high. There are rather better receipts. In cheese, stock here is light. Prices are firm.

**SUGAR**—Prices are still low. The sale is for granulated. There is a better sale for bags owing to the lower figures. The refineries are now making their Dutch fine grain, which helps the sale. Some English refined continues to be received. Quality is liked, and freer sales would be made but that the market has been so weak and it is so long coming.

**MOLASSES**—Market is still weak. Dealers not wanting to carry goods over. The sale this year has been for Porto Rico. The quality of Barbadoes is but fair. American

goods have had quite a large sale, though in New Orleans much less has been imported. New West Indian goods are expected at least early next month, but it is not thought prices will be as low as many expected.

**FISH**—Lent is here. It finds high prices in fish and limited supply. The best supply is in fresh fish and quite large quantities in cod and haddock are offered. In finnan haddies, sale has been large. This is now an important industry. The supply is chiefly from Nova Scotia. Pickled herring and smoked herring both are scarce. In dry fish cod are in light supply. Stock held is likely to be better than such goods as are likely now to come forward. There is no change in boneless fish. We quote: Large and medium dry cod \$3.25 to \$3.50; small, \$2.00 to \$2.25; haddies, 4½ to 5c.; smoked herring, 11½ to 13c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.65 per 100 lb.; pickled herring, \$2.25 to \$2.35 per half bbl.; Canso herring, \$5.25 bbls., \$2.75 halves; Shelburne, bbls., \$4.50, halves, \$2.50; bloaters, 85c. to \$1.25.

**PROVISIONS**—There is but light sale. Pork is firm. American mess is scarce. Beef is being supplied largely from Boston. Lard is firm. The high price leads to some demand for compound.

**FLOUR, FEED AND MEAL**—In flour, the local market is unchanged. Ontario grades are low. Manitoba holds firm, and has a large sale. Oats are firm. Oatmeal shows no change. A fair business is being done. In cornmeal, sales are active. Sale has been very large this winter. Prices keep low. Corn has been firm and tending higher. Bran is scarce and high, and the same is largely true of middlings. Hay is quite high. There is a good supply. American demand is but fair. In beans, there is little doing, but prices are quite firm. Seeds are high and have little attention. We quote as follows: Manitoba flour, \$5 to \$5.15; best Ontario, \$3.90 to \$4; medium, \$3.75 to \$3.85; oatmeal, \$3.70 to \$3.75; cornmeal, \$2.20 to \$2.25; middlings, \$20 to \$22; oats, 36 to 38c.; hand-picked beans, \$1.85 to \$1.90; prime, \$1.70 to \$1.75; yellow-eye beans, \$2.40 to \$2.60; split peas, \$4.10 to \$4.15; round peas, \$3.25 to \$3.40; pot barley, \$3.85 to \$4; hay, \$10 to \$11.50; yellow buckwheat meal, \$1.30 to \$1.40 per 100 lb.

## ST. JOHN NOTES.

H. F. Finley landed some choice new Orleans this week.

Arthur Baker, representing L. & H. Williams & Co., Liverpool, Eng., was in the city this week. His house has a large trade here in fruits. Smith & Tilton are the

local representatives. The buyers enjoyed meeting Mr. Baker none the less because of the fact that but for his missing his steamer, owing to the train being delayed by snow, the opportunity would not have theirs.

Mr. E. T. Sturdee, representing the Edwardsburg Starch Company, is placing some choice corn syrup with the trade.

Mr. Wiley, representing Armour & Co., Chicago, called on the trade this week with the local representative, J. Hunter White.

Very little compound lard is used in this market, and only the best. T. Collins & Co. landed 50 pails this week from F. W. Fearman Co.

### MANITOBA MARKETS.

WINNIPEG, February 18, 1901.

**A**LMOST all travellers for city houses are in town for the bonspiel. It is not that visiting country merchants actually do so much buying on these trips, but they call on wholesale houses, are shown through and talk over the situation generally and foundations are laid for future business. The number of visitors in town is large, and will be much larger next week, as all the stock and dairy men will be in for their annual meetings and a number of fraternal orders are holding special conventions.

The volume of trade for the week is fair, and, in fact, rather better than anticipated, but the extra tightness of money continues. Nor does there seem to be a prospect of this state of things improving for some months to come.

Values have remained steady throughout the week, there being no change of any importance to note.

**FLOUR**—Trade rather slow. Lake of the Woods, Five Roses, \$2.10; red patent, \$1.95; Medora, \$1.60; XXXX, \$1.35. Ogilvie Milling Co.'s Hungarian, \$2.10; Glenora patent, \$1.95; Manitoba, \$1.60, and Imperial XXXX, \$1.20.

**CEREALS**—The arbitration between the Customs and the brokers with reference to Customs duty on oats is still in abeyance, no evidence as yet having been taken. In the meantime the price of rolled oats remains firm at \$1.70 to \$1.75; standard and granulated oatmeal, \$2.25; split peas, \$2.35; cornmeal, \$1.30; pot barley, \$2.40; pearl (very scarce), \$4; beans, \$1.95 to \$2.

**RICE**—Demand normal and prices unchanged. We quote: Rice B, 4¼c.; Patna, 5¼c.; Japan, 5½c.

**CANNED GOODS**—As spring approaches and the housewife's supplies of home canned fruit and preserves become exhausted, there is an increasing demand for all lines of canned fruits. There is nothing new in prices, however. We quote: Peaches, 3

lb., per doz., \$2.75 to \$3; do., 2 lb., per doz., \$1.90 to \$2.10; strawberries, very scarce, \$3.85 per case; raspberries, \$3.25 per case; red and black cherries, very scarce, \$4 per case; red currants, 2-lb. tins, \$3.10 per case; plums, Lombards in fair demand, at \$2.90 per case; apples, very plentiful, gal. tins, \$2.60 per doz.; do., 3 lb. tins, \$1.40 per doz.; preserved apples, \$1.65 per doz.; pears, 3-lb. tins, \$2.30 to \$2.40 per doz.; do., 2-lb. tins, \$1.80 to \$1.90 per doz.

**EVAPORATED APPLES**—During the week representatives of the Californian fruit growers have been in the city calling on the trade, and the cheapest lines in the bunch appear to be prunes and apples. There is no doubt that the prices at which these goods are offered leave little in them for the grocer. One reason for low figures is the heavy stocks still in the growers' hands. Prices here have not been affected up to date.

**GREEN FRUITS**—The only change to record is an advance in apples. All good lines are now \$5 straight, and desirable stock is scarce even at this figure. Messrs. Scott, Rublee and Bright, members of the Winnipeg Fruit and Produce Exchange, have returned from attending the Fruit Growers' Association at Portland, Oregon. They report having made satisfactory arrangements for securing an abundance of celebrated Hood River strawberries should the crop fulfil present promise.

**CURED MEATS**—This market is quite active, and prices in some lines have advanced—notably breakfast bellies, which are quoted at 13½c., as against 12½c. last week; backs, 11½c.; dry salt, long clear, 10½c.; smoked long clear, 11½c. Lard has advanced 50c., and 60 lb. crates are quoted at \$7; tierces, 10½c.

### NOTES.

Deloraine, Man., has just organized a Board of Trade.

The U. C. T. of America will hold an "At Home" Friday evening, February 22, to entertain visiting brethren.

Failures reported for the week are W. S. Grout, Minto, and Morrison & Co., Boissevan, both general merchants.

The bankrupt grocery stock of J. R. McNamara was sold during the week. The purchasers were Campbell & Treleaven, and the price paid 66c. on the dollar.

Mr. James M. Scott, traveller for A. Strang & Co., is severing his connection with that firm to go into the commission business. Mr. Scott is succeeded by Mr. Foord, one of the men recently returned from South Africa.

Messrs. Whitelaw & Race, who, for the past year have owned and managed the Brandon creamery, have converted the enterprise into a joint stock company, with a capital stock of \$40,000, in shares of \$20 each. During the coming season they will manufacture cheese as well as butter.

### CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

### FOR SALE.

\$4,000 TO \$5,000 CASH, UP-TO-DATE, HIGH-CLASS Grocery Business, one of the best stands in Toronto. Modern fixtures, well assorted stock, all fresh and in good condition. Snap for a practical man. Apply, Box No. 46, CANADIAN GROCER, Toronto. (8)

GOOD GENERAL STORE BUSINESS FOR sale in northern town. Liberal chance. Terms to suit purchaser. Owner leaving country, other interests. Address, THE CANADIAN GROCER, Box 47, Toronto. (8)

### FOR SALE OR EXCHANGE.

PLANING AND CIDER MILL PLANT, A snap. Will exchange for store stock. (7) JONATHAN GROH, West Gravenhurst, Ont.

### W. A. McCLEAN & CO.

OWEN SOUND.

Pork Packers and Grain Dealers.

Write for quotations on all cuts of Bacon, Hams and Breakfast Bacon.

### COX'S GELATINE Always Trustworthy ESTABLISHED 1725.

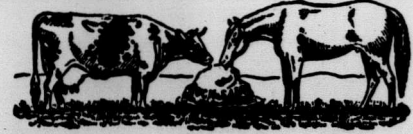
Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

### ROCK SALT FOR HORSES and CATTLE.



TORONTO SALT WORKS, Toronto, Ont.

### "Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO. GUELPH, ONT.

### WOODEN PACKAGES

Suitable for Liquids in

PAINTS, SYRUPS, PICKLES, OYSTERS, ETC.

Sizes 1, 2, 3 and 5 Gallons.

Plain or finished wood.

Manufactured by

The Wm. Cane & Sons Mfg. Co., Limited, Newmarket, Ont.

Sole Agents

Boeckh Bros. & Company, TORONTO, ONT.

THE NATURAL, PURE, UNCOLORED

# BLACK AND GREEN TEA

FROM



# Ceylon

.. AND ..

# India

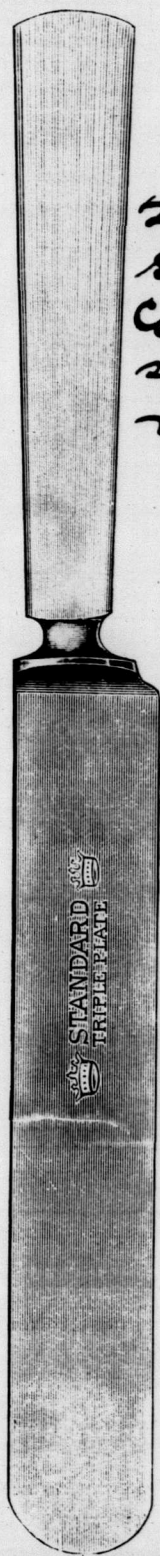
is pronounced by all to be the acme of perfection.

British planters now offer the Canadian public both kinds—black and green.

Keep well stocked with both and your tea department is bound to be a success.



One of our Cheap Plated Knives,  
\$1.35 per dozen net,  
either size.



*The Mount  
Silver Plate  
Co 23/4/01  
recently  
received 1914*

If you have not a copy of our Catalogue, write for it

**THE C. WEETON MFG. CO.**

SILVERWARE and  
SPECIALTIES.

TORONTO ADDRESS—  
Confederation Life Building.

MONTREAL ADDRESS—Temple Building.

**BAYLE'S  
SALTED  
SPANISH  
PEANUTS.**

"A Piquant Relish."  
Very Choice.

Try a Case.

½-lb Pkgs.—50 in a Case.  
\$6.00 per Case.  
Retail for 15c.

ROBERT GREIG & CO., TORONTO.

Packed by THE BRITISH & BENNINGTON'S  
TEA TRADING ASSOCIATION, Limited

London,  
England.



**THE NOW  
FAMOUS  
WAR TIN**

Design Registered for the Dominion.



Full information, prices, etc.,  
can be had from any whole-  
sale house in the Dominion.

Canadian Agents:

**C. E. COLSON & SON,**

Montreal.





**A NEW MERCHANTS' ASSOCIATION.**

A large number of merchants doing business east of the Don, Toronto, met on Monday and organized the East End Retail Merchants' Association.

The objects of the association are the protection of the commercial interests of East End merchants. Trading stamps will occupy the attention of the members for some time. A committee appointed at the last meeting to obtain the views of the merchants in this matter submitted a petition signed by 156 merchants for the abolition of the stamps. Eight merchants refused to sign. An agreement was entered into by the 156 merchants to the effect that after March 1 they will neither sell nor handle trading stamps or cash coupons.

The following officers were elected :

President—A. E. Walton.  
1st Vice-President—James Jupp.  
and Vice-President—J. C. Jones.  
Treasurer—C. Harloch.  
Secretary—J. Coulter.  
Executive—Messrs. Van Loon, Stewart, Vise, Webster, Cherry, Hughes, Gibbons and Godbold.

**BAG FOR LIGHT GROCERIES.**

A good many grocers in Toronto and throughout Ontario are now using a new self opening paper bag which is specially well suited for weighing the lighter varieties of groceries. This bag, which is handled exclusively by Douglas & Ratcliff, Toronto, is made from a thin and very tough paper. It is hardly strong enough for the heaviest lines, but for medium and light weight goods it has been found by those using it a good, serviceable article at a moderate price.

**TEAS FOR ONTARIO.**

T. H. Estabrooks, St. John, N.B., who has built up a large trade in the Maritime Provinces with "Red Rose" brand package tea, has decided to introduce his brand into Ontario. He will send travelers into that Province, and is now perfecting arrangements with a view to that end.

**BOUGHT OUT HIS PARTNER.**

Ed. Hawes and H. J. Coke, proprietors of The Cleveland Chemical Co., manufacturers of "Shino" polishes, oils, ammonia, shoe-dressing, etc., Toronto, have dissolved. Mr. Coke intends going to Vancouver. Mr. Hawes, who until this year was secretary of the Toronto Retail Grocers' Association, will continue as sole proprietor of the business.

**PERSONAL MENTION.**

Mr. E. F. Mason, grocer, Peterboro', was in Toronto on Wednesday on business.

The Canadian Atlantic Railway has contracted to carry 500,000 bush. of wheat from Duluth to Quebec next season.

**Should a Customer ...**

whom you know appreciates good things, not ask for Dwight's Cow Brand Soda, don't allow her to buy your bulk stuff. She will like Cow Brand the best, and you will make a larger profit on the sale.

John Dwight & Co., Toronto and Montreal.  
Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec,  
P.Q. St. John's, Nfld.

**EPPS'S****GRATEFUL.  
COMFORTING.**

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.  
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

**THE MOST  
NUTRITIOUS.****COCOA****PARAFFINE WAX**In "One Pound Cakes" for  
**HOUSEHOLD USE**

Washing Clothes, Ironing, Sealing Canned Fruit, etc.

QUEEN CITY OIL COMPANY, Limited, TORONTO, ONT.  
SAMUEL ROGERS, President.**IN STOCK, EXCELLENT QUALITY.**

*Fancy Malaga Grapes,  
Fancy New Messina Lemons,  
Fancy Sweet Senora and Jamaica Oranges.*

Do not forget us with your orders, we have full lines, Nuts, Dates, Figs, Fancy Navel and Valencia Oranges arriving shortly.

**Hugh Walker & Son, Guelph, Ont.****The Essex Handle and  
Wood Turning Works**

*Baskets, Veneers, Cheese  
Boxes, Heading, Hoops,  
Dimension Stock, Hard-  
wood Lumber, Handles and  
every description of Wood-  
Turning.*

**GARDNER BROS. & CO.**

Successors to  
**The Ontario Basket Co.**

**WALKERVILLE, - Ont., Can.**

Manufacturers of all kinds of Baskets and the latest up-to-date Fruit Packages; White basswood Rim Berry Boxes; Banner Rimless Berry Boxes; Berry Crates; Climax Baskets, all sizes; Export Peach Crates; Axle Grease Boxes, etc., etc.

Special inducements to fruiterers and grocers to handle our goods in all fruit districts.

Order now and save time, money and disappointment, as all cannot be served promptly when the busy season arrives.







# Do You Intend to Buy?

Then take a little time to read this ad.—you can derive much benefit from it. It will interest you because the goods I offer are nice and fresh, all of last season's crop. It will pay you because if you get samples and compare my prices you will see that they are the best on the market.

## TO REDUCE STOCK :

A few 40 lb. boxes of choicest early May Japan Tea, at	-	35 cts.
<small>The finest and best imported—worth 40 cts.</small>		
A few 40-lb. boxes of choice May Japan Tea, at	-	27½ cts.
<small>Worth 32½ cts.</small>		
A choice, pan fired May Japan Tea, at	-	22½ cts.
<small>As good in liquor as it is fine in leaf—worth fully 25 cts.</small>		
A fine San Mee Young Hyson Points, at	-	15 cts.
<small>Only 15 pkgs. left—reduced in price to close them out—worth 17½ cts.</small>		
A splendid Ning Chow Moning Black Tea, at	-	20 cts.
<small>Of rich liquor—perfect in leaf—would be cheap at 25 cts.</small>		

**THE OLD CROW**—(Registered brand). A blend of choice Ceylon, Indian and China Teas, in 10-lb., 25-lb., 50 lb. and 80-lb. bronzed tins, No. 1, at 35c. per lb.—No. 2, at 30c.—No. 3, at 25c.—No. 4, at 20c. The teas to make this blend are not thrown in haphazard; but selected with care for their adaptation to one another. THE OLD CROW blend is really good tea.

The weather is getting milder—Vinegars can now be shipped. Give my brands a trial if you want to have the best at a reasonable price.

**The Condor Vinegar** 100 grains—strong, pure distilled, bright as crystal — at 30c.

**The Old Crow Vinegar** 75 grains—pure distilled, clear as water from a spring — at 22½c.

I guarantee these brands of Vinegars to give you satisfaction, and, if they do not, you can return them at my expense.

**THE CONDOR JAPAN L.X.**—1-lb. lead packets, at 25c. As good as the best ever imported at that price in Half Chests. This is a special price to introduce it—it is worth 30c.—sells at 40c.

**THE NECTAR**—A delicious, fragrant, refreshing drink—the perfection of all black teas. at 21c., 26c., 38c. and 45c. sells 26c., 35c., 50c. and 60c.

**MADAM HUOT'S COFFEE**—A pure rich Coffee; needs only a trial to show its superiority over all other Coffees in tins. 1 lb., at 31c. per lb.—2-lb., at 30c. per lb.

**Terms: 3% 30 days.**

There is now a Condor XXXX Japan Tea on the market, at 21c., which has put every other of the same price in the shade; and there will be this year a Condor XXX, at 19c., which will produce an eclipse on any put in competition with it. Don't place your orders before you see it.

## E. D. MARCEAU

Specialty of high-grade goods in  
Teas, Coffees and Spices—WHOLESALE.

296 St. Paul Street, MONTREAL

**DECISION ON EARLY CLOSING.\***ARCHIBALD VS. REDDOCK AND VAUGHAN  
VS. HENRY.Appeal from Two Convictions for Breach of  
Early-Closing By-Law.

**I**N these two cases, the convictions are for an alleged breach of City By-Law No. 3,764, as amended by By-Law No. 3,778. The most formidable objection is as to the form of the convictions. The penal clause of the by-law is as follows:

"Any person convicted of a breach, etc., shall forfeit and pay at the discretion of the convicting magistrate a penalty not exceeding the sum of \$50 for each offence, exclusive of costs, and, in default of payment of the said penalty and costs forthwith, the said penalty and costs, or costs only, may be levied by distress and sale of the goods and chattels of the offender, and, in case of there being no distress found out of which such penalty can be levied, the convicting magistrate may commit the offender to the common jail of the city of Toronto for any period not exceeding six calendar months unless this penalty and costs be sooner paid."

Each of the convictions reads:

"I adjudge the said . . . . . for his said offence to forfeit and pay the sum of \$5 to be paid and applied according to law, and also to the said complainant the sum of \$2.35 for his costs in this behalf, and if the said several sums be not paid forthwith, then I do order that the same be levied by distress and sale of the goods and chattels of the said ( . . . . . name of defendant . . . . ), and in default of sufficient distress I adjudge ( . . . . . name of defendant . . . . ) to be imprisoned in the common jail, etc., etc., and there kept at hard labor for the space of 30 days unless the said sums of the costs and charges of the commitments and conveying of the said ( . . . . name of defendant . . . . ) to the said gaol shall be sooner paid."

\* Delivered by Judge Macdougall in the Central Sessions of the Peace of the County of York.

Now, the by-law does not authorize imprisonment for nonpayment of the costs, but only in case of their being no distress found out of which the penalty can be levied.

The conviction cannot go beyond the limits of the by-law. There is also no provision in the by-law to impose hard labor, and the conviction directs that the offender shall there be kept at hard labor for the term of imprisonment imposed. The conviction in this particular also exceeds the authority conferred by the by-law. A recent case in the Divisional Court, Regina v. McMillan (November 13, 1900), quashed a conviction upon similar grounds to the first objection, namely, of directing imprisonment for the costs as well as the penalty. The court also held in that case that there was no power to amend such a mistake in a conviction for an offence under an Ontario Act. The provisions for amendment applied only to convictions under Dominion Statutes. The court also held that section 700 of the Municipal Act did not apply so to cure the difficulty. It is not necessary to consider the numerous other difficult questions raised at the hearing before me of these appeals, relating to the meaning of a phrase "a grocery shop," or to determine what are and what are not groceries. I doubt very much if the by-law as now worded, without some proper definition or some interpretation clause as to what shall constitute a grocery shop, is enforceable.

The objections to the formal convictions in my opinion render them invalid, and I must, therefore, direct that each of the above convictions be quashed with costs.

Yesterday morning, Yonge street, from the Bank of Montreal, on the corner of Front street, to Wellington street, was literally impassable on account of six or eight loads of The "Salada" Tea Co.'s goods blocking up the street and making it dangerous to drive in the neighborhood. Toronto Telegram, February 16, 1901.

**WILL EXPORT DRESSED MEAT.**

Jonathan Seaver, London, Eng., and F. Nicholson, W. H. May, T. M. Edman-son and Robert Ross, of Toronto, are seeking incorporation under the style of The Union Stock Yards Co., Limited. This company have acquired the rights of The Western Stock Market Co., which held from West Toronto Junction an agreement exempting them from taxation for a term of 30 years on 35 acres of land. They will also take advantage of the Ontario Government's offer to guarantee the bonds of a company engaged in exporting dressed meat.

The company expect to be in operation by next autumn. It is proposed to kill both hogs and cattle, the output of the latter averaging from 200 to 300 per day. The investment necessary will be about \$500,000. The great bulk of the output will probably be exported to Great Britain.

**HIGH PRICES FOR FINE TEAS.**

Sheppard & Co.'s Ceylon market report, dated February 8, says: "Last week over 100,000 packages of Ceylon and Indian teas were offered for auction, proving rather too much for buyers. The market opened with a good tone, however, all desirable teas selling with a firm to advancing tendency. Common and inferior sorts, on the other hand, met a dragging sale. The following sales might be mentioned: Jungpunnah, 2s. 6¼d. (equal to 62c.); Kanjikoah, 1s. 8d.; Hapjan, 1s. 8¾d.; Ragalla, 1s. 3¼d.; Henfold, 1s. 4d.; Delmar, 1s. 2¾d."

So that, notwithstanding the generally low range in prices, the packers find it necessary to pay high prices for fine teas to maintain the standard of quality in their blends.

Joseph Field, grocer, Strathroy, Ont., has assigned to John R. Clark, and a meeting of his creditors has been called for today (Friday).

**YOUR CUSTOMERS**

will be delighted with our

**MAPLE SUGAR BUTTONS**

**THEY ARE DELICIOUS.  
THEY ARE WHOLESOME.  
THEY ARE HEALTHFUL.**

Made from the pure Maple Sugar and Cream.  
Put up in 10c. packages—30 lb. pails—5 lb. boxes.

Samples sent on application. Ask your jobber for them.

**The Imperial Maple Syrup Co., Limited**

ROSE & LAFLAMME,  
Selling Agents, MONTREAL.

88 Grey Nun St., MONTREAL.

There must be a reason for  
the immense popularity of

# JAPAN TEA

IN CANADA.

It is because of superior quality.  
Its quality is of the highest,  
because the flavor is sweet,  
smooth and pure.

Statements occasionally made to  
its detriment don't affect sales.

On the contrary—they help to in-  
crease the demand for Japan Tea.

## DO YOU ASK WHY ?

Because, after people read such  
statements they are certain to  
put Japan Tea to the test.

Then it's a case of

**"ONCE TRIED  
ALWAYS USED."**

Because Japan Tea is sold purely  
on its merit it is best for  
your trade.

JAPAN CENTRAL TEA TRADERS'  
ASSOCIATION.

Trafalgar Chambers, Sun Life Building  
Annex.

Tel. Main 4142. MONTREAL, CANADA.

## THE ART OF WINDOW DRESSING.

### EASTER SUGGESTIONS.

**N**OW is the time to be thinking out the grocery trims for the Easter season. Everything should not be left until the last week. Dozens of ideas can be thought out now and prepared ahead and a lot of time saved than if left until the last minute. The illustration No. 1 con-



No. 1.

veys a neat arrangement for a grocer's Easter trim. The main feature is the large egg which contains the figure of a doll supposed to be feeding little chickens on the floor of the window. This egg can be made by forming a skeleton frame out of some bendable strips of wood and a large and a small wooden chop bowl. The frame is covered with carpet felt paper, and white cotton batting is laid smoothly over the outside, the inside being lined with yellow tissue paper, puffed, or yellow cheesecloth. Lay green cloth over the floor of window and then spread excelsior (as used by upholsterers), cheap stuff, dyed green with Diamond Dyes. Then arrange baskets of eggs nicely on it. The eggs can be of various kinds and sizes. Eggs can be colored any color with dyes. The chicks, rooster and hen are generally made of candy. Most grocers have them for sale at Eastertime. These can be introduced as in the illustration. On each side of the large egg eatables for the season can be arranged on fixtures as shown, which are made by taking a stout strip for an upright, around which circles are nailed at intervals apart. Crepe paper should be tacked around each shelf. Festoons of paper flowers will make a pretty circling effect. If the window is boxed in then decorate the background with white and purple, or white and Nile green crepe paper. A few potted

Easter lilies in bloom placed here and there would set this trim off nicely, or a few geraniums.

### EASTER CONFECTIONERY DISPLAY.

Illustration No. 2 shows what a pretty trim can be made with a little trouble and thought. A square framework made the half size of back of window is pleated in purple and white cheesecloth. The framework in front is made of 2 x 2 in. lumber and latticed with prepared rouching. This could be done with white or colored tape, or strips of crinkled crepe paper. This lattice frame is dotted here and there with an artificial flower. Bows of ribbon or crepe paper are placed on corners. The lily centrepiece is easily made. The rough sketch No. 1 on the next page shows a skeleton frame made of sections of barrel hoops tied to an upright. The leaves are

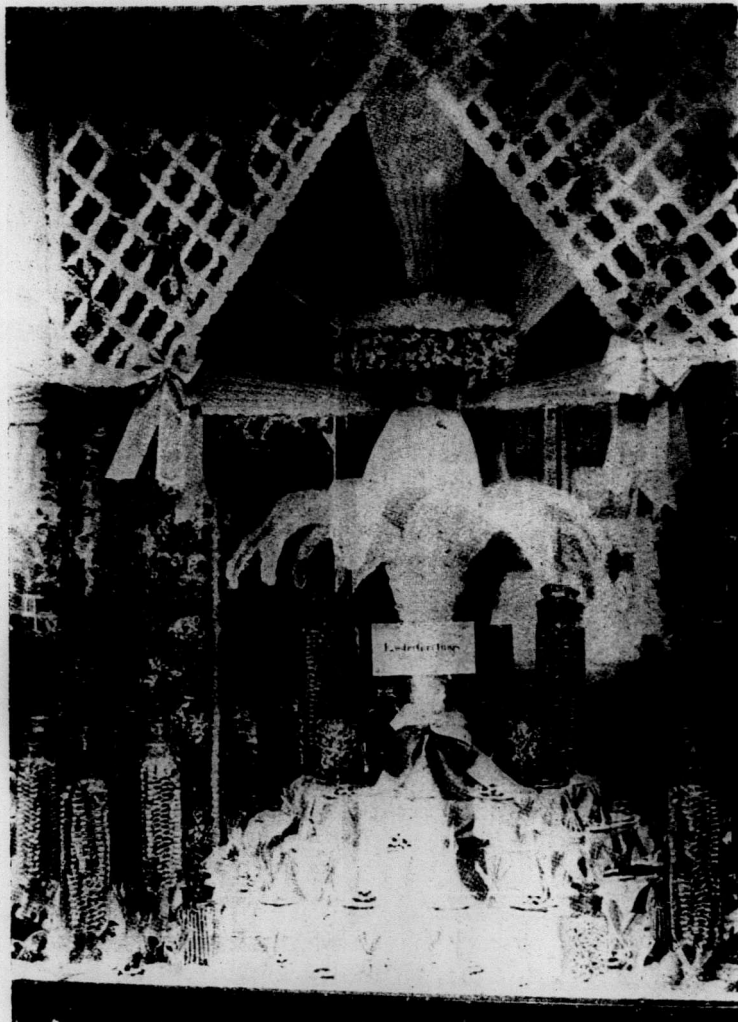
cut to shape out of white cardboard. They are stitched together in twos, that is, taking two and laying them together face to face and stitching them together on a sewing machine, leaving the bottom end open so as to slide the leaf on the end of piece of hoop. The drawing is a very rough one, but will convey the idea of my meaning. After the leaves are put on the ends can be rounded into shape by curling them slowly with the hand. Suspended over the head of doll is a hoop, edged with flowers. Down the stem of lily work put dark green tis-

sue paper. Confectionery is shown on plates and in long glass bottles. If you have no mirrors you could pleat white cheesecloth frames, or latticed frames of white or colored tape. A few of these frames should always be kept, as they come in splendidly in arranging hurried backgrounds, and they are always very effective in grocers' trims.

### CREPE PAPER IN GROCERS' TRIMS.

There is nothing that is nicer, cheaper, or that can be used in more variety of ways than crepe paper. It comes in rolls of 6 x 8 ft., about 18 in. wide, for about 10c. a roll. You can get it in almost every shade. For making backgrounds and for festooning throughout grocers' windows there is nothing better. By cutting into strips, then by tacking one end of it to centre of ceiling of window and twisting it and tacking other end back and continuing this all around the window, you will have a pretty ceiling effect. It can also be braided, several colors being used or tassels and fringe can be made of it. Try it.

The emblems of Easter include: Crosses,



No. 2.



# Boston Laundry Starch...

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

SOLD BY

**THE F. F. DALLEY CO.,**  
LIMITED  
HAMILTON.

# SHORT ROLLS.

Cured Meats are higher in price, and are going to be high this Summer, but the price of Short Rolls has not yet advanced.

This line of meats is of especial value; they are boneless, sugar cured, and new. We can recommend them. Try them.

**F. W. FEARMAN CO.**

Limited

Pork Packers and Lard Refiners,  
HAMILTON, ONT.

## To the Retailer :

Have you tried our Sweet and Sour Gherkins in five and ten gallon kegs? We ship the same day order is received. Let us quote you or ask your wholesaler.

REGISTERED  
*Bow Park*  
BRANDS

**Shuttleworth & Harris,**  
BOW PARK FARM  
BRANTFORD - - ONTARIO

Agents for the Maritime Provinces :  
W. S. CLAWSON & CO., ST. JOHN, N.B.

**THE CANADIAN PACKING CO.**  
LONDON, ONT.

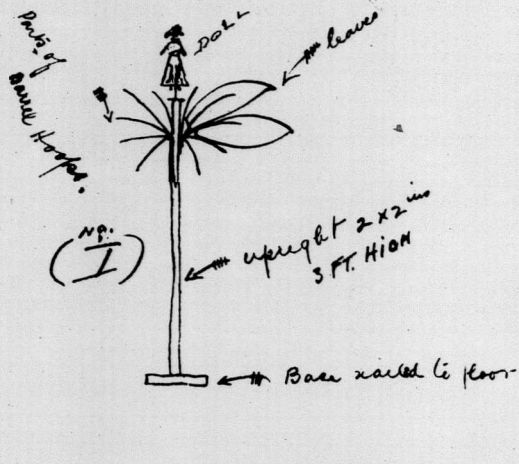


GUARANTEED CHOICE AND PURE.  
GOLD MEDAL, PARIS 1900.

Please order goods through your wholesale house.



bells, rabbits, chicks, eggs, doves, etc. A cross for a centrepiece can be made with packages of different goods. Pretty designs can be thought out and carried into effect in the grocers' window. Bells can be cut out of cardboard and painted. The tickets could be made in the shape of eggs. Tissue paper chrysanthemums, roses, violets, sunflowers, etc., can be used to brighten up the grocery trims at Easter.



Sketch of skeleton frames for above displays.

Palm leaves (artificial) can be bought for about \$5 a hundred. These are splendid for trimming grocery windows and dozens of pretty designs can be worked out with them. Artificial creeping vines, such as smilax, ivy, morning glories, etc., always beautify a grocery trim. Pots of Easter lilies or geraniums at Easter always give the store a tone.

For a window of "Log Cabin" brand of canned goods, a good idea would be to build an imitation of a log cabin out of the cans of same. This is easily done. The windows can be easily made with red tissue, divided into four spaces, by putting two strips of white cardboard  $\frac{1}{2}$  in. wide in a cross shape so as to divide the window into four sections. A couple of electric lamps could be placed inside of it and the effect, especially at night, would be fine. Excelsior dyed green could be used on the floor to imitate grass.

H. H.

#### A CREAMERY'S GOOD YEAR.

The annual report of the Locust Hill, Ont., creamery shows that the average price paid the patrons was 21  $\frac{1}{2}$  c. per lb., an increase of 2  $\frac{3}{4}$  c. over the price paid in any previous year. The total receipts for the butter, which was all sold to Rutherford, Marshall & Co., Toronto, was \$13,436.

Jennie Komienski, general merchant, Digby, N.S., has sold out and removed to Weymouth Bridge, N.S.

#### KINGSTON RETAIL GROCERS' ASSOCIATION.

THE retail grocers held their first monthly meeting, Tuesday, February 12, in their comfortable and commodious room in the Y. M. C. A. building.

There was a good attendance, and a very profitable time spent.

Harmony prevailed, and a general dis-

places lighted up in the evenings, but they do not sell any goods.

The question of wholesalers and flour-millers selling to consumers came in for a large share of discussion, and a motion will be presented at next meeting asking the wholesalers, guilty of such, to desist selling at wholesale prices in competition with retail stores.

A letter was read from the Trades and Labor Union endorsing our early-closing movement and promising to support it.

The following grocers are members who joined at our first meeting :

James Crawford, James Redden, Rigney & Hickey, John Ward, Dan Couper, T. J. Leahey, M. F. Thompson, A. Maclean, John Gilbert, secretary; L. W. Murphy, vice-president; A. Glover, J. P. Gallivan, John Guild, P. A. Haffner, D. F. Dennis, M. Corkey, D. Reeves, R. Edwards, D. A. Shaw, W. H. Keene, H. Sharpe, W. H. Dyde, president; T. H. Johns, treasurer; E. F. Sears, F. Ostler, N. E. Runians.

One of the leading features of the meeting was the starting of the deadbeat list. How long, oh, how long, will grocers continue to give out their good goods to people without security? Would they hand out cash; and what are goods but cash?

It is an appalling evil, and can only be stopped by the united efforts of grocers who form themselves into associations.

It pays for grocers to be friendly. It don't pay for them to fight. G.

A petition for the liquidation of The Canadian Food Supply Co., Montreal, has been presented, but contestation has been filed.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

# EMPIRE

## SMOKING TOBACCO

In 5, 10 and 15c. Plugs.

EMPIRE costs you only 39 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is A BIG PLUG FOR LITTLE MONEY.

Made by

THE EMPIRE TOBACCO CO., LIMITED  
MONTREAL, QUE.

**Mediterranean Fruits**  
**Granulated and Raw Sugars**  
**Molasses and Syrups, Glucose, Etc.**

**Excelsior Macaroni**  
**White Castile Soap**

**C. A. CHOUILLOU & CIE.**  
 14 Place Royale (Customs House Sq.) **MONTREAL.**

# BASKETS

We make them in all shapes and sizes. We have

**Grain and Root Baskets,**  
**Satchel Lunch Baskets**  
**Clothes Baskets,**  
**Butcher Baskets,**

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .  
**Oakville Basket Co.**  
 Oakville, Ont.

# Most Excellent Coffee



A pure, high-grade berry at a popular price.  
**Trial Order Solicited.**

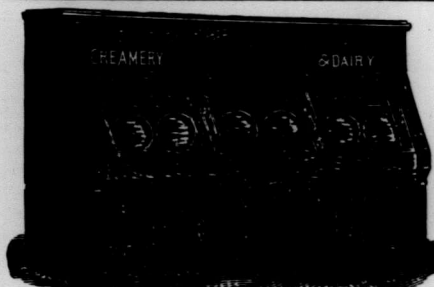
# Soap

"IMPERIAL" and "SNOW"

**Twin Cakes.**

**NOW IN STORE.**

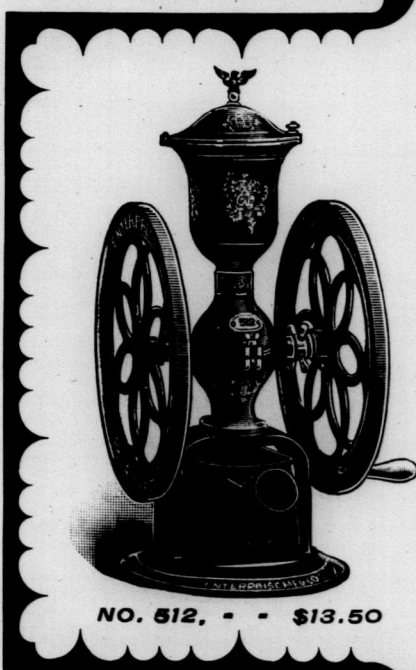
**Perkins, Ince & Co., - Toronto.**



**C. P. FABIEN**

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3189 Notre Dame St., MONTREAL.



NO. 512, - - \$13.50

# "ENTERPRISE"

## Rapid Grinding and Pulverizing Mills

Made in 35 Sizes and Styles for Hand and Power, from \$1.25 to \$125.00

**The only Mills made that will Pulverize Coffee**

**The Fastest and Easiest Grinding Mills made**

**Pulverizing Grinders furnished only when so ordered**

Send for Catalogue describing many other Labor Savers for the Grocer

The Leading Jobbers of the Dominion sell them

**The Enterprise Mfg. Co. of Pa.**

Philadelphia, Pa., U. S. A.



“THE EDWARDSBURG BRANDS”

**Starch**  
... and **Syrup**

Are well known all over the Dominion as a **STANDARD OF QUALITY**. ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

**EDWARDSBURG STARCH CO'Y, Limited,**  
Established 1858.

161 St. James St.,  
**MONTREAL.**

Works:  
**CARDINAL, ONT.**

53 Front St. East,  
**TORONTO.**

**DUNN'S PURE MUSTARDS**

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.		FOOD.		MINCE MEAT.	
<b>JAMES TURNER &amp; CO.</b>		<b>per doz.</b>		<b>per gross, net</b>	
Mocca .....	0 32	Robinson's Patent Barley 1/2 lb. tins..	1 2	Wetley's Condensed, per gross, net	\$12 00
Damasco .....	0 28	" " " 1 lb. tins ..	2 25	" " per case of doz., net	3 00
Colo .....	0 20	" " " Groats, 1/2 lb. tins ..	1 25	<b>ORANGE MARMALADE.</b>	
Sirdar .....	0 17	" " " 1 lb. tins ..	2 25	<b>T. UPTON &amp; CO.</b>	
Old Dutch Rin .....	0 12 1/2	<b>GILLETT'S POWDERED LYE.</b>		1-lb. glass 2 doz. case, per doz..	
<b>RODHUNTER MITCHELL &amp; CO.</b>		4 doz. in case .....		7-lb. pail 6 pails crate, per lb .....	
Excelsior Blend .....	0 33	\$3 60		<b>PICKLES.</b>	
Jersey .....	0 29	<b>JAMS AND JELLIES</b>		<b>STEPHENS'</b>	
Rajah .....	0 20	<b>SOUTHWELL'S GOODS. per doz.</b>		A. P. Tippet & Co., Agents.	
Old Government Java .....	0 28	Frank Magor & Co., Agents.		Patent stoppers (pints), per doz. ....	
Maracaibo .....	0 18	Orange Marmalade .....		Corked " " " " " .....	
West India .....	0 16	Clear Jelly Marmalade .....		<b>BAYLE'S.</b>	
Rio, choice .....	0 12	Strawberry W. F. Jam .....		Robert Greig & Co., Toronto, Agents.	
<b>CLOTHES PINS</b>		Raspberry " " .....		Pandora, per doz. ....	
<b>SOREKII BROS. &amp; CO.</b>		Apricot " " .....		Sliced Sweet .....	
Clothes Pins (full count), 5 gross in	0 55	Black Currant " " .....		Hot Stuff .....	
case, per case .....	0 70	Other Jams, W. F. " " .....		Tobasco Sauce, 2-oz. bottle, per doz. ....	
1 doz. packages (12 to a case) .....	0 90	Red Currant Jelly .....		Tolasco Pods in vinegar, 1/2 pt. ....	
1 doz. packages (12 to a case) .....	0 90	T. UPTON & CO.		<b>QUICKMAID RENNET</b>	
<b>EXTRACTS.</b>		Jams—		<b>TABLETS</b>	
<b>HENRI JONAS &amp; Co.</b>		1-lb. glass jars, 2 doz. in case, per doz		Single dozens .....	
1 oz. London Extracts .....	\$6 00	5-lb. tin pails, 8 pails in crate, per lb		1/2 gross, with or without wooden bxs.	
2 oz. " " (no cork-covers) .....	5 50	7-lb. wood pails, 6 " " " "		1/2 gross .....	
1 oz. " " " " " " " "	9 00	14-lb. wood pails, per lb. ....		1 gross .....	
1 oz. Spruce essence .....	6 00	30-lb. " " " " " " " "		In lots of 5 gross or over, \$6.50 per gross.	
2 oz. " " " " " " " "	9 00	<b>JELLIES—</b>		<b>SODA.—COW BRAND</b>	
2 oz. Anchor extracts .....	12 00	1-lb. glass jars, per doz. ....		Case of 1 lb. (con	
4 oz. " " " " " " " "	21 00	7-lb. wood pails, per lb. ....		taining 60 pkgs.	
5 oz. " " " " " " " "	36 00	14-lb. " " " " " " " "		per box, \$3.00	
1 lb. " " " " " " " "	70 00	3-lb. " " " " " " " "		Case of 1/2 lb. (con	
1 oz. Flat " " " " " " " "	9 00	<b>KNIFE POLISH.</b>		taining 120 pkgs.	
2 oz. Flat Ancho extracts .....	18 00	Nixey's "Cervus" 6d. and ls. tins		per box, \$3.00.	
2 oz. Square " " " " " " " "	21 00	For price list and sliding scale apply W. G.		1 lbs. and 60 1/2 lb.	
4 oz. " " " " " " " "	36 00	Nixey 12 Soho Sq. London, Eng.		package, per box, \$3.00.	
8 oz. " " " " " " " "	72 00	<b>LICORICE.</b>		Case of 5c. pkgs (containing 96 pkgs) per	
4 oz. " glass stop extracts .....	3 50	<b>YOUNG &amp; SMYLLIE'S LIST.</b>		box, \$3.0	
8 oz. " " " " " " " "	7 00	5-lb. boxes, wood or paper, per lb. ....			
2 1/2 oz. Round quintessence extracts ..	2 00	Fancy boxes (35 or 50 sticks) per box ..			
4 oz. Jockey decanters .....	3 50	" Ringed " 5 lb. boxes, per lb. ....			



# GILLARD'S PICKLE

IS SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Manufactured from the choicest vegetables and finest English pickling vinegar, it stands to-day THE FINEST PICKLE IN THE WORLD. 12 Gold Medals have been awarded for superior excellence.

## GILLARD'S PICKLE—Cases of 2 Dozen.

5-Case Lots and over \$3.20 Per Dozen.  
Less Quantity, 3.30 "

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is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over \$1.40 Per Dozen.  
Less Quantity 1.50 "

GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.

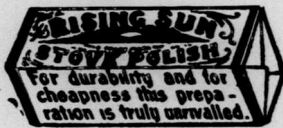
### SOAP



A. P. TIPPET & CO.,  
AGENTS  
Maypole Soap, colors  
per grs., \$10.20.  
Maypole Soap, black,  
per grs., \$15.30.  
Oriole Soap, per gross  
\$10.20

Gloriola Soap, per gross ..... 12 00  
Straw Hat Polish, per gross ..... 10 20

### STOVE POLISH.



Rising Sun, 6-oz. cakes, 1/2 gross boxes... \$ 50  
Rising Sun, 3-oz. cakes, gross boxes .... 4 50  
Sun Paste, 10c. size, 1/4 gross boxes... 10 00  
Sun Paste, 5c. size, 1/4 gross boxes.... 00



No. 4—3 dozen in case, per gross .. 4 80  
6—3 dozen in case " " .. 8 40

### STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb  
No. 1 White or Blue, 4-lb. cartons 0 05 1/2  
No. 1 " " 3-lb. " " 0 05 1/2  
Canada Laundry " " " " 0 04 1/2  
Silver Gloss, 6-lb. draw-lid boxes 0 07  
Edwards' Silver Gloss, 1-lb. pkg. 0 07  
Kegs Silver Gloss, large crystals 0 06  
Benson's Satin, 1-lb. cartons.... 0 07 1/2  
No. 1 White, bbls. and kegs..... 0 04 1/2  
Benson's Enamel, per box..... 3 00  
Culinary Starch—  
Benson & Co.'s Prep. Corn..... 0 06  
Canada Pure Corn..... 0 04 1/2

Rice Starch—  
Edwardsburg No. 1 white, 1-lb. cart. 0 09  
Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 07 1/2

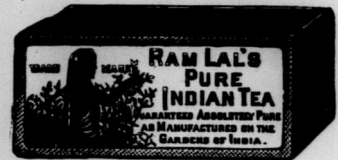
### KINGSFORD'S OSWEGO STARCH.



SILVER { 40-lb. boxes, 1-lb. pkgs., 0 08  
GLOSS { 6-lb. boxes, sliding covers 0 08 1/2  
(12-lb. boxes each crate)

PURE—40-lb. boxes 1-lb. pack..... 0 07  
48-lb. " 16 3-lb. boxes.. 0 07  
For puddings, custards, etc.  
OSWEGO } 40-lb. boxes, 1-lb.  
CORN STARCH } packages..... 07 1/2  
ONTARIO } 38-lb. to 45-lb. boxes,  
STARCH } 6 bundles ..... 0 06  
STARCH IN } Silver Gloss..... 0 07 1/2  
BARRELS } Pure ..... 0 08 1/2

BEE STARCH.  
Cases, 64 pkgs. 48's..... \$5.00  
1/2 Cases, 32 pkgs. 24's..... 2.50  
Packages 10c. each.



Cases, each 60 1-lb..... 0 35  
" " 60 1/2-lb..... 0 35  
" " 30 1-lb..... 0 35  
" " 120 1/2-lb..... 0 38

### TEAS.



SALADA CEYLON.

Wholesale. Retail

Brown Label, 1's..... 0 20 0 25  
" 1/2's..... 0 21 0 26  
Green Label, 1s and 1/2's..... 0 22 0 30  
Blue Label, 1s, 1/2's, 1/4's and 1/8's... 0 30 0 40  
Red Label, 1s and 1/2's..... 0 36 0 50  
Gold Label, 1/8's..... 0 44 0 60



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c..... 0 19  
1/2-lb., " " " " " " 0 20  
Blue Label, retail at 30c..... 0 22  
Green Label " 40c..... 0 28  
Red Label " 50c..... 0 35  
Orange Label, retail at 80c..... 0 42  
Gold Label, " 80c..... 0 55

### CROWN BRAND

Wholesale Retail  
Red Label, 1-lb. and 1/2's..... 0 35 0 50  
Blue Label, 1-lb. and 1/2's..... 0 28 0 40  
Green Label, 1-lb..... 0 19 0 25  
Green Label, 1/2's..... 0 20 0 25  
Japan, 1's..... 0 19 0 25



English Breakfast Hopped Tea, 29c.; retail, 40c. A. Waddell & Co., agents, Toronto. Samples on application.



LUDELLA CEYLON, 1's AND 1/2'S PKGS.  
Blue Label, 1's..... 0 18 1/2 0 25  
Blue Label, 1/2's..... 0 19 0 25  
Orange Label, 1's and 1/2's.... 0 21 0 30  
Brown Label, 1's and 1/2's.... 0 23 0 40  
Brown Label, 1/2's..... 0 30 0 40  
Green Label, 1's and 1/2's.... 0 35 0 50  
Red Label, 1/2's..... 0 40 0 60

### TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.  
Smoking—Empire, 3 1/2's, 5s and 10s .. 0 19  
Royal Oak, 2 x 3, Solace, 8s ..... 0 52  
Something Good, 7s..... 0 48  
Chewing—Bohs, 5s and 10's..... 0 36  
Currency, 13 1/2 oz. bars, spaced 9s. 0 39  
Currency, 6s and 10s ..... 0 39  
Old Fox, Narrow 10s ..... 0 40  
Snowshoe, 10 1/2 oz. bars, spaced 8s 0 44  
Snowshoe, pound bars, spaced 6s. .. 0 44  
Snowshoe, 2 1/2, 6s ..... 0 44  
Pay roll, 6s ..... 0 44

### WOODENWARE.

BOECKH BROS. & COMPANY.  
Washboards Leader Globe ..... 1 55  
" Improved Globe ..... 1 65  
" Standard Globe ..... 1 80  
" Solid Back Globe ..... 1 90  
" Jubilee (perforated).... 2 10  
" Crown..... 1 45  
F.o.b. Toronto.

Matches, Kodak, per case (200's) 9 boxes to packages, 40 packages to case..... 3 30

### YEAST.

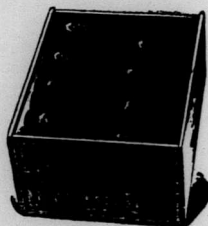
Royal yeast, 3 doz. 5c.-pkgs. in case... 1 00

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**COTTON TWINE**

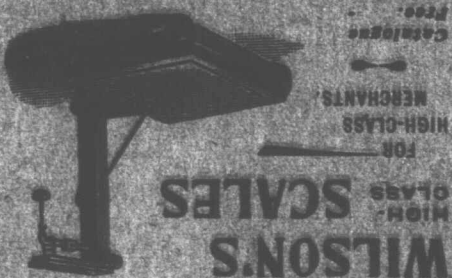
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- Butter Tubs, Butter Ware
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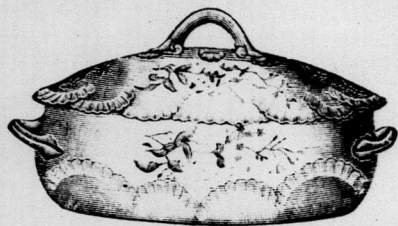
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