

THE COMMERCIAL

FINANCE AND INSURANCE REPORT

Subscription, \$2.00 per Annum in Advance.

Established 1882.

Published Weekly.

VOL. 21

WINNIPEG, CANADA, JANUARY 17, 1903

No. 19

Elephant Brand Paints



ELEPHANT PAINTS have stood the test for YEARS and have won their reputation through MERIT ALONE. If not already represented in your district we will be pleased to send color cards and quote prices on application.

MERRICK, ANDERSON & CO.
WINNIPEG.

Wholesale Distributors for Western Canada.

TETLEY'S TEA

Is Economy, Health and Pleasure, all in an Air-Tight Packet.

HUDSON'S BAY COMPANY
The Great Store of the Northwest

WINNIPEG.

Wholesale Distributors for Western Canada.



TENTS, FLAGS AND
ROLLER AWNINGS

**THE EMERSON-HAGUE
MANUFACTURING CO. L.T.D.**

WINNIPEG.

CODVILLE & CO.

Wholesale Grocers



—Packers of—

Celebrated Gold Standard Teas

Coffees, Baking Powder and Spices.

BANNATYNE AVE. E., WINNIPEG.

Branches: BRANDON and CALGARY.

BROMLEY & CO.



Tents
Awnings and
Mattress
Factory.

Cor. Princess and Alexander St., Winnipeg

J. McLEOD HOLIDAY

Wholesale Importer of

SMALL WARES, NOTIONS, TOYS,
FANCY GOODS, CLOCKS,
JEWELLERY & MEN'S FURNISH-
INGS.

DIRECT EXPORTER OF SENEGA
ROOT.

173 McDermott Avenue. - Winnipeg.

MITTS AND FELT GLOVES GOODS AND SOCKS

We are undoubtedly showing the largest and best assortment of these goods in the country at prices that cannot be beaten.

WAIT

For our travellers to show you a magnificent line of American Mitts and Gloves, sold only by—

THOMAS RYAN & CO
LIMITED

WINNIPEG, MAN.

The Ames Holden Co.

WINNIPEG. Limited

BOOTS AND SHOES
GRANBY RUBBERS

Also

GLOVES
MITTENS
MOCCASINS
ARCTIC SOX

CATALOGUES ON APPLICATION.

FOLEY, LOCK & LARSON

WHOLESALE

Successors to

**Lock
Bros.
& Co.**

WINNIPEG

**Groceries
Fruits and
Produce**



YOUR ORDERS
SOLICITED

Black Worsted Hose

We have all sizes in ribbed Worsted Hose, from 4½ to 9½, in our well known Nos. 202 and 205.

Both are good lines for winter wear, for either Boys, Girls, or Ladies. If you are out of sizes—Send in your order—it will be shipped at once.

**THE GAULT
BROS. Co., Limited**

Importers and Manufacturers.

WINNIPEG

JANUARY SALES OF WHITEWEAR

Are on the move. Get your order in, and take advantage of the demand.

This Season our assortment has almost been doubled, and gives you the widest range possible. Some quotations:—

Night Dresses, from \$6.00 to \$40
Drawers from \$4.00 to.....\$18
Corset Covers from \$2.25 to..\$12
Chemises from \$5.00 to.....\$10
Skirts from \$5.00 to.....\$24

EMBROIDERIES AND INSERTIONS

The newest designs in—

CAMBRIC, MUSLIN and
SCHIFFY.

All lines are now in stock and being opened up.

BRIDAL SETTS

In 4 pieces, handsomely trimmed with fine Embroidery and Insertion. Each set neatly boxed. Express? How many, and what sizes?

Write to-day.

R. J. WHITLA & CO'Y
LIMITED.

Wholesale Dry Goods.

WINNIPEG.

Violet and Silver Grey

ARE THE TWO BEST Low Priced WRAPPING PAPERS on the market.

Try Them and be Convinced.

For sale only by

McALLISTER & WATTS
43 Rorle Street - - WINNIPEG.

WINNIPEG Business College

Portage Ave. North End Branch opp. G.P.R. Depot.

COURSES—1, Business; 2, Shorthand and Typewriting; 3, Telegraphy; 4, Civil Service; 5, Primary English.
Twelve experienced teachers employed. It pays to go to the BEST. We are not adventures in this line of Educational Work. Full particulars on application.
G. W. DONALD, Secretary.

THE COMMERCIAL

The recognized authority on all matters pertaining to trade and progress in the West and Canada, including that of the Pacific West of Lake Superior, the Provinces of Manitoba and British Columbia and the Territories.

Twenty-First Year of Publication.

ISSUED EVERY SATURDAY.

Subscriptions—Canada and the United States \$2.00 per annum in advance, or \$2.25 when not so paid; other countries \$3.00 in advance.

Changes for advertisements or stops should be in not later than Thursday afternoon.

Advertisements purporting to be news articles, or which profess to express the opinion of this journal, will not be inserted unless they are signed by the author.

The Commercial certainly enjoys a larger circulation among the business community of the vast region lying between Lake Superior and the Pacific coast than any other paper in Canada, daily or weekly.

The Commercial is published by the Commercial Printing and Publishing Co., Limited, commission, manufacturing and financial houses of Eastern Canada.

Office 36 and 37 Merchants Bank Building Telephone 25.

D. W. BUCHANAN, Publisher.

WINNIPEG, JAN. 17, 1903.

ALIENATE NO MORE LAND.

After the ample experiences which we have had in Canada of the evils of granting blocks of land to corporations, it does seem strange that the government should again contemplate alienating large areas of land in the West to private corporations. Such strong objections have been raised to further grants of land to railways that the admission has at last been made in official quarters that this policy will or has been discontinued.

But after the evil of granting lands to railway corporations has been recognized, another plan has been found for getting rid of the land. It is to be handed over in immense blocks to irrigation companies, who will secure possession of our valuable public domain at a merely nominal value, and thereafter for all time have the settlers upon these lands at their mercy.

When the railway companies sell the land, it passes entirely from their hands, and they have nothing more to do with it. Not so with the irrigation companies. The settler upon irrigated land must continue to depend upon the irrigation company for his supply of water. The settler who buys irrigated land is doing with the irrigation company as soon as his land is paid for, but the settler upon irrigated land must continue to pay tribute to the irrigation company all his days.

It is therefore seen what power the irrigation corporation has to tax the settler. The company control the supply of water which is necessary to render the land productive, and can make the settler pay therefore all that the land will stand.

Irrigation is an enterprise which cannot be carried by individual owners. It can as a rule only be made profitable when large blocks of land are irrigated under one system. It is therefore necessary that the parties who undertake a system of irrigation, should have a large area of land in one solid block. The government should be able to do this work as just as good advantage as a private corporation, and there would be additional advantages, that the settler upon irrigated land would not be compelled to pay a high price for the water in order to make dividends for the corporation.

This land now belongs to the people, and the water belongs to the people also. Why should these be handed

over to a corporation, for the purpose of enabling the corporation to make a profit out of the heritage of the people? Through its control of the water, the irrigation company is virtually empowered to tax the land of the settler for all time. The sale of the water is virtually a tax on the land. The power of taxation should only belong to the government.

The announcement came from Ottawa last Saturday that a company had applied for half a million acres of land in Alberta for irrigation purposes, and it was said that the minister of the Interior had approved of the proposal. The price for the land is named at \$3 per acre, but the company is to get a rebate of two-thirds of this amount for carrying out the irrigation work. The company will expect to make a large profit on the land, and also a profit on the water which will be sold to the settlers. Thus what now belongs to the people will be handed over to a corporation for the purpose of enriching private individuals. If money is to be made out of these lands and the water which is necessary to render the land fruitful, why should not the profit go to the people?

The government should be able to carry out the necessary irrigation

opened up by the railways, therefore give it to the railways. This is very poor reasoning, as time has shown. It is to be hoped this question of alienating the public domain to irrigation corporations will receive full publicity in the press, and careful attention from the people, and that the mistake of creating more land corporations will not be made.

RECIPROCITY IN COAL.

Under strong pressure of public opinion, growing out of the remarkable fuel situation in the United States, Congress has declared for free coal. A bill which provides for a rebate of the duties on coal, for one year, was passed by the House on Wednesday by practically a unanimous vote. There were only five votes against the bill. The only votes against the measure were by men from coal districts. The bill virtually places anthracite coal on the free list, an amendment having been made in the Senate and concurred in by the House, providing that paragraph 415 of the Dingley Act shall not hereafter be construed to authorize the imposition of any duty on anthracite coal. This makes anthracite coal free, while on other coals the duty will be rebated during the period of one year.

United States anthracite coal. Reciprocity in coal would suit the interests of both countries. It would be a fair exchange of products. If our government would place coal on the free list so long as the United States continues to receive our coals free of duty, it would help to make the present temporary situation a permanent one. When the year for free bituminous coal in the United States expires, there would no doubt be a strong popular demand for a continuance of the benefit of free coal.

New Trust Company.

A meeting of the shareholders of the Standard Trust Co. was held in Winnipeg this week, at the office of Mulock & Roberts. Those present were: J. T. Gordon, William Whyte, William Harvey, John Arbutnot, N. Bawlf, Dr. Blanchard, M. Bull, A. M. Praser, W. Georstone, Thos. Gilroy, J. A. Girvin, F. C. McIntyre, James McDougall, W. C. Mulock, John Parise, Dr. Popham, John Russell, G. F. Stephenson, D. Forrester, Jas. G. Harvey, Dr. Nelson, F. Poole, Mark Fortune, T. S. Gonnell, J. R. L. Watt, Geo. H. Greg, W. L. Ordie, Thos. Thompson, H. Sanderson, Robert Bourne, F. Morton Morse, H. Byrnes, F. H. Schofield, Dr. Corbett, E. H. Taylor, Wm. Clark, G. F. Carruthers, N. T. Walker.

The first eighteen of the above were elected as directors, and immediately



MANITOBA FARM HOMES—RESIDENCE OF F. NOBLE, WAWANEA.

work to better advantage than a corporation, or at least to the greater advantage of the country. The corporation will think only of its own particular plot of ground, and will make the system to suit the plot only. The government, which controls the whole of the land, would naturally take a broader view of the case. A more comprehensive government system could be adopted; one which would serve a larger area of territory, and which would utilize the water to the best possible advantage. In a region needing irrigation, water is usually of great value. Generally the available supply of water is not nearly equal to serve the total amount of land. The water supply is the first consideration. This should be kept in the hands of the government, used with every economy possible, and made to cover the largest possible area of land.

The argument advanced in favor of handing the land over to irrigation corporations is that the land is of little value unless it is irrigated. That is the same old argument as applied to the railway companies, that the land was of no value unless it was

While there has been a great popular demand for this legislation, it cannot be expected that it will give immediate relief to the people of the United States who are suffering for fuel. The duty on bituminous coal was 47 cents per ton of 28 bushels, 80 pounds to the bushel. The removal of the duty will facilitate the importation of coal at the United States seaports. Coal from the British Columbia mines on Vancouver Island, and from Nova Scotia will also now pass more freely into the United States, but this will not be sufficient to relieve the situation in that country. Many parts of the United States are in worse shape for fuel this winter, owing to the prolonged strike in Pennsylvania, than we are in Canada.

The most interesting phase of the present move regarding the coal duties is the influence it will have on future tariff legislation. It would be in the interest of both Canada and the United States to have reciprocity in coal. The New England States want Nova Scotia coal. The Pacific coast States want British Columbia coal. Ontario and Manitoba, particularly, and other parts of Canada want

after the shareholders' meeting adjourned, the meeting of the directors was held, at which J. T. Gordon, M. P., was elected president; William Whyte, M. P., vice-president; Mr. John Russell was elected managing director, and Messrs. Mulock & Roberts general solicitors.

The Standard Trust is a new local company, incorporated by special act of the Manitoba legislature at the last session. The authorized capital is \$200,000, of which \$100,000 had to be subscribed before business could be commenced. This amount was easily secured and more besides, the amount already subscribed being over \$100,000. This makes a strong local company, the object of the company is to carry on the business usually undertaken by such companies in all its branches, that is, to wills, estates, receiver, assignee, trustee, etc. Much of the work done in connection with the establishing of this company was done by John Russell, who has had considerable experience in trust business.

The Wm. Mueller Co. of Chicago, which has a claim of \$25 against the Sault Ste. Marie Co-operative Company, of Sault Ste. Marie, Ontario, is asking the court for a winding-up order. The Co-operative Company had a capital of \$25,000, and recently assigned.

Grain Exchange Annual Meeting

The annual general meeting of the Winnipeg Grain and Produce Exchange was held in the board room Wednesday afternoon at 4 o'clock. After the routine business the printed reports of the council and the treasurer, which were only minutiae to the assembly, were unanimously adopted. In the course of the reports it was recommended that the exchange be invited to take part in a conference of commercial bodies of Canada to be held at Toronto on July 19, 1902, appointing three delegates—the president, secretary and Mr. A. R. Hargart—who attended the conference in Winnipeg. A large gathering of commercial representatives from the Atlantic to the Pacific, of great commercial importance to Canada, after being thoroughly debated, were pronounced in favour of the conference, and while the delegates of this exchange took part in all proceedings, they submitted only the following resolutions, which after considerable discussion, was passed by a unanimous vote:

Whereas Great Britain has placed an import duty on agricultural produce from her colonies as well as from other countries, and whereas the building up of the colonies is the surges and best means of strengthening the Empire and providing for its defence, and whereas the volume of immigration to and development of the Empire (and of Canada especially) largely depends on the encouragement given to develop their agricultural resources:

"Be it resolved that this conference request the Hon. Sir Wilfrid Laurier, premier of Canada, to urge most strongly upon the government of Great Britain the extreme advisability of arguing the importance of duty on agricultural produce into Great Britain so that a preference be given to the said products imported from Canada and other colonies as against the importations from foreign countries."

Being the first conference of the kind ever held in Canada since the west has developed, the proceedings attracted considerable attention, both at home and abroad, and the general result was good.

Site of Exchange Building.

As a result of private discussion amongst the members of the exchange, the council, in view of the fact that available building sites in the business centre of the city were rapidly increasing in value, early in August appointed a committee to enquire into the matter of the advisability of the exchange immediately purchasing a proper site for a proposed building to be erected, owned and occupied by the exchange, the committee at the same time being requested to report as to the location and value of any sites that they might deem suitable for exchange purposes. On the 20th August the committee reported, advising the immediate purchase of the northeast corner of Lombard and Rorle street, comprising several lots, the united block having a frontage of 137 feet on Lombard street and 129 on Rorle street, the committee having secured the option of a property on that site for the price of \$25,800. The council unanimously approved of the report of the

committee, and on August the 20th a general meeting of the exchange authorized the council to complete the purchase, which has since been done, the exchange securing Torrens titles for the various parcels. As this property has already increased considerably in value since it was secured by the exchange, the council have no reason to regret their recommendation, and it is satisfactory to know that ample funds were available to meet the expense without exhausting our cash reserve fund. When the time comes that the exchange may desire to erect a building, they will have a suitable site.

Membership.

During the year 1902 twenty-two associate memberships and one hun-

trade and commerce has been made public, and I notice by the press that the Toronto grain people take strong exception to the statements contained in Mr. Castle's report, which are substantially, as I understand it, a corroboration of the facts which you charge in your communication to the department of trade and commerce. The Toronto people express their intention of taking the matter up and having it investigated, in which case both your desire and theirs will be met by one investigation.

Yours faithfully,
CLIFFORD SIFTON.

So far as is known to the council, nothing further has been done in this matter; in any case, if it has, the exchange has not been notified.

and the difficulty arising out of the charges imposed in the King elevator at Port Arthur.

Other matters which engaged the attention of the exchange during the year included the following: Grain weighing at Winnipeg, which is now in the hands of a committee; inspection of grain at Calgary, which was reported upon favorably by the exchange; storage of tough wheat at Fort William; grain freight rates; the car shortage; complaints about excessive dockage at King's elevator at Port Arthur, etc.

The Officers.

The next business taken up was the election of officers which resulted as follows: President, E. Phillips; secretary-treasurer, C. N. Bell; all by acclamation.

Council—C. T. P., G. R. Crowe, Robt. Muir, C. A. Young, S. Spink, E. O'Reilly, John Love, H. N. Baird, Thos. Thompson, Alex. Reid. Committee on arbitration—S. Spink, John Love, G. R. Crowe, R. Muir, C. A. Young, Thos. Thompson and Alex. Reid.

Committee on appeals—W. W. McMillan, E. J. Clark, T. L. Morton, W. H. McWilliams, H. S. Patterson, W. A. Matheson and F. O. Fowler.

While the ballots were being counted two of the oldest presidents, viz., S. Spink, 1880, and N. Bawlf, 1884, were called upon to address the association. Mr. Bawlf gave a comparison between the importance and the advantage of exchange during the years when they occupied the position, and as it is to-day, showing the wonderful change and the advancement made in the sphere of the association's work.

The Advance in the Price of Oil.
(From the Outlook, N.Y.)

Almost at the same time that the Standard Oil company announced another dividend—bringing the aggregate of the year up to forty-five per cent. on its \$100,000,000 of capitalization—it advanced the price of oil a cent a gallon in barrels, and two cents a gallon in cases. The Standard Oil company is so continuously cited by trust apologists as their illustration of the possibility of lower prices through the monopolization of an industry that it is of interest to compare present prices with those prevailing when the monopoly was established. An examination of the record shows that it was twenty years ago. Prior to that time the price of refined oil had fallen, as a rule, from seven to ten per cent. each year, since the petroleum was first put upon the market at the beginning of the civil war. Export prices by the barrel mean little to the ordinary consumer, but they form the official basis of comparison. In the decade preceding the complete establishment of the trust the export price of oil by the barrel in New York fell from 24 cents a gallon, to 1 1/2 cents. During the two decades following this event, the price of oil by the barrel has risen from 7 1/2 cents a gallon in 1882 to 8 1/2 cents a gallon in 1902. If the improvements in manufacturing and economical production have gone on as in the days of the free competition of the oil industry, the public has barely not received the benefit.



SCENE IN CANADIAN NATIONAL PARK, ROCKY MOUNTAINS.

dred and four active memberships were taken out. Included in these activities are a number who exchanged from associate membership by paying the difference in the membership entrance fee. Fifteen active seats were transferred during the year. On the 1st January, 1903, two hundred and ten active and twenty-six associate members were on the membership roll.

Eastern Inspection.

The report also contains in full the correspondence relative to the complaint regarding eastern inspection, the result of which is pretty fairly summed up in the following letter:

Ottawa, 17th October, 1902.
C. A. Young Esq., President Grain and Produce Exchange, Winnipeg, Manitoba:

Dear Sir,—I have the honor to acknowledge the receipt of your letter of the 13th instant. In reply, I beg to say that the report lately made by Mr. C. C. Castle to the department of

Death of Members.

The exchange has suffered by the death of Mr. Thomas E. Baker, an active member of the association, and one who, as a member of the council, rendered valuable services to the exchange. A special meeting of the exchange was held to pass a resolution expressing the appreciation by the members of Mr. Baker's character and services, and sympathy with his family.

Yesterday morning word was received by wire of the sudden death of Mr. T. W. Bready, a member of the exchange for many years, and the exchange, by resolution, expressed the deep regret of its members, and of sympathy with his wife.

The difficulty experienced in weighing consignments of grain for local delivery in Winnipeg was reviewed, and we were also a number of other minor matters of interest to members, such as changes in council, the official date of opening the late reports, the amendments to the charter, option trading, freight rates, car shortage

AMIL TO
Hamilton.
\$2,000 000
1,000 000
7,000
Hamilton, Wis.
St. Paul, Minn.
St. Louis, Mo.
Chicago, Ill.
New York, N.Y.
Philadelphia, Pa.
Boston, Mass.
Washington, D.C.
San Francisco, Cal.
Portland, Ore.
Seattle, Wash.
Tacoma, Wash.
Vancouver, B.C.
Saskatoon, Sask.
Winnipeg, Man.
Regina, Sask.
Edmonton, Alta.
Calgary, Alta.
Montreal, Que.
Quebec, Que.
Halifax, N.S.
St. John's, Nfld.
London, Ont.
Toronto, Ont.
Ottawa, Ont.
Windsor, Ont.
Sarnia, Ont.
Kitchener, Ont.
Guelph, Ont.
Brantford, Ont.
Waterloo, Ont.
Kamloops, B.C.
Vancouver, B.C.
Victoria, B.C.
Nanaimo, B.C.
Port Moody, B.C.
Richmond, B.C.
Surrey, B.C.
Delta, B.C.
Langley, B.C.
Abbotsford, B.C.
Mission, B.C.
Fraser Valley, B.C.
Delta, B.C.
Langley, B.C.
Abbotsford, B.C.
Mission, B.C.
Fraser Valley, B.C.

MACEY

The Famous "MACEY" Sectional Bookcase

Perfectly made and convenient, ball bearing, dust proof, handsome looking and an ornament to the finest home or office. You buy it just as you need it; there is no danger of having too much or too little bookcase room. The cost of adding each section is as little as required in trifling. See the "Macey" and you will buy it. It will be at once apparent to you that it is easily the best that money can buy. We are sole agents for Winnipeg, and we will be glad to have you call and see the "Macey." You get married—we feather the nest.

The C. R. Steele Furniture Co. 296 Main Street

The Famous "MACEY" Sectional Bookcase

Perfectly made and convenient, ball bearing, dust proof, handsome looking and an ornament to the finest home or office. You buy it just as you need it; there is no danger of having too much or too little bookcase room. The cost of adding each section is as little as required in trifling. See the "Macey" and you will buy it. It will be at once apparent to you that it is easily the best that money can buy. We are sole agents for Winnipeg, and we will be glad to have you call and see the "Macey." You get married—we feather the nest.

The C. R. Steele Furniture Co. 296 Main Street

Any Man will be Proud

To be associated with garments possessing that custom tailored air shown in our spring designs.

Our men are coming your way. See the samples. There is something in handsome effects seldom attained outside of high-set tailor made goods.

FINE RANGE SCOTCH SUITINGS.

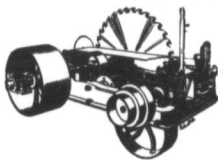
Our Sorting Stock is still large, but the lines are going out daily.

DONALD FRASER & CO.

Manufacturers of Fine Clothing

WHOLESALE

WINNIPEG—128 Princess Street.
MONTREAL—502 St. Paul Street.



Saw Mill Machinery

Engines and Boilers
Steam Pumps and Heaters
Gasoline Engines
Elevator Machinery
Shingle Mills, Lath Mills, Planers, Mat-
chers and Moulders.

MACHINERY OF ALL KINDS.

Waterous Engine Works Co. Ltd.

WINNIPEG
Man.



"HOWE"

GASOLINE ENGINES

are made by the same people who make the celebrated "HOWE" Scales.

They use less Gasoline, Run Cooler, Start Easier, Wear Longer, and give less Trouble than any Engine on the Market.

The Stuart-Arbutnot Machinery Co., Limited

Sole Canadian Agents. WINNIPEG, MAN.

Hodgson, Sumner & Co.

DRY GOODS

SMALLWARES

FANCY GOODS

345, 347 and 349 St. Paul Street,
MONTREAL.

Represented by A. F. Houston, Leland Hotel, Winnipeg.

United Fruit & Produce Co. LIMITED.

245 Main Street. Winnipeg.

Dried Apricots!

2000 Boxes 25 lbs.
CHOICE CAL. APRICOTS

Just Arrived
Writes us for Quotations.

PLEASE NOTIFY

Subscribers to The Commercial are requested to notify the office of any irregularity in the receipt of their paper.

J. G. MACKENZIE & CO.

381 & 383 St. Paul Street, Montreal

Are now clearing out at greatly reduced prices such seasonable goods as—

MANTLE BEAVERS, CURL CLOAKINGS, FRIEZES, TWEEDS, BLANKETS, HOSIERY, SHAWLS, UNDERWEAR, FLANNELS, ETC.

Our representative, MR. A. F. HOUSTON, is now out on his regular trip and will be pleased to be communicated with. Care of—

LELAND HOTEL, WINNIPEG.



Why work under the disadvantage of a bad light? Try the

Angle Lamp

A superior light for stores, hotels, factories, halls, and the home. A soft, mellow, but brilliant illumination is produced by this lamp. All the disadvantages accompanying the use of coal oil done away with. Write

HILTON, GIBSON & CO. 274 Pacific Ave., Winnipeg. P.O. Box 351. Phone 952.



WAREHOUSES:

TORONTO AND MONTREAL

OFFICES: WINNIPEG, VANCOUVER, QUEBEC, HALIFAX

**15,000 PIECES
Extra Heavy Canadian Print**

400 designs in all colorings. Cloth made for and confined to ourselves. The best value in the trade to retail at 10 cents.

REPRESENTATIVES, MANITOBA, NORTHWEST TERRITORIES AND BRITISH COLUMBIA:

T. H. WARDELL, W. T. WALTERS
F. H. DUNHAM, M. A. DAWSON
SANFORD BLOCK, WINNIPEG

G. F. WILLIAMS
VANCOUVER

**JOHN W. LORD
Insurance Broker**

Special facilities for placing surplus of insurance.
Automatic sprinkler equipments a specialty.
212 McIntyre Block - WINNIPEG.

IMPORTANT OPEN ALL THE YEAR ROUND

THOS. CLEARHUE'S
GLOVE WAREHOUSE
No. 285 Market St.

P. O. Box 240.

N. B.—A good stock of lined and unlined Gloves and Mitts now on hand. Merchants can assort their stocks quickly by ordering direct from Wins-

JAS. MCCREADY & CO.

WHOLESALE . . .

Boot and Shoe
Manufacturers

MONTREAL, Q. B.
W. WILLIAMS, Agent

CITY BOX FACTORY

Czerwinski & Grant

Manufacturers of all kinds of boxes, crates, butter and egg cases and silver Lock corner and printed boxes.

93 and 95 LOMBARD STREET
WINNIPEG.

We are now making up our Curling Brooms and have something new in a **ROUND CURLER** Just the thing for curling. Write for quotations.

E. H. BRIGGS & CO.

Broom Manufacturers.
Telephone 1554. WINNIPEG, MAN.

Dry Handkerchiefs are sold by the yard, which the nearly hands are offered in all wide and are in the collar for the people in styles. I more variety, several with just as stripes are too ne about last continue to per the lat arize and in both th and negligi would be a style ch

Adulterated To what Montre that about lated sug- sicut disti ships is a who main- ticle is as gar as the white gran sufficient with it to or of the use of this peried dur United Sta a lot of gl to the sug Toeships called mag product be tural flavo before the use the at are quite a of the adu upon the ed at Se to pure.

Gr Hamburg lower mar ing a decl California 50¢ per bo Heavy res cause. Cable ad- tinating th during Jan at Santos advance of Greek ca rant market for prompt uncleaned, quiet, but Mail adv that the m- sessless ra- sions. Ad- have secur- The E. B. fibre ware be opened to be one c- ilments c- ent.

The Worl on Jan. 1 against B a decrease against 10, last year, in Europe bags. Referring advice from mining stee steel 15 car and the fe an anxiety to that when ship advan-

Dry Goods Trade Notes.

Handkerchiefs with colored borders are sold with the view of their being converted into turnover collars, of which the well dressed woman can scarcely have too many. For this purpose handkerchiefs of Japanese silk are offered. The borders are half an inch wide of black and various colors and are hemstitched in white. From one handkerchief two of the so called collar may be fashioned, the border affording the bit of color now so popular in these dainty neck pieces.

Styles in spring shirtings will be more varied in the assortment of designs, weaves and colorings than for several seasons past. White grounds with just a suggestion of color or black stripes and in figures, sprays, etc., are too new to warrant their exclusion so early, since they were only introduced last season. Hence they will continue in vogue for the early spring. For the late spring, color grounds with stripes and figures will be introduced in both the stiff bosoms, plaited front and negligee. This return to color grounds is but the logical sequence in a style change from white grounds.

THE GROCERY TRADE.

Adulterated Maple Sugar and Syrup.

To what extent maple sugar is adulterated may be learned, says The Adulterated Trade Notes, from the fact that about 18 to 20 carloads of granulated sugar have been shipped to the sugar districts in the Eastern Townships is adulterated. There are some who maintain that the adulterated sugar is as good as maple sugar, but others say that as they say nothing, but the best white granulated sugar is used, whilst sufficient of the maple is mixed with it to give it the full natural flavor of the latter. Considerable quantities of this mixed sugar has been exported during the past season, the United States taking most of it. Quite a lot of glucose has also been shipped to the sugar districts of the Eastern Townships for the manufacture of so-called maple sugar, enough of the pure product being used to give it the natural flavor of the maple. As we said before there are those who will not use the above adulterants; but there are quite a number who do. The price of the adulterated maple sugar is close upon the heels of the pure, being quoted at 8c to 8½c against 9c to 9½c for pure.

Grocery Trade Notes.

Hamburg cable advices reported a lower market for coffees, prices showing a decline of ¼ pfennig.

California navel oranges declined 50 per box in Minneapolis last week. Heavy receipts are given as the cause.

Cable advices have been received estimating the receipts of coffee at Rio during January at 275,000 bags and at Santos 525,000 bags, which is in advance of expectations.

Greek cables report a stronger current market, with 1½ per cent quoted for prompt shipment on fine Amalthea, uncleaned. The demand for cleaned is quiet, but quotations rule.

Mail advices from California state that the market there on unbleached seedless raisins is absolutely bare of stock. An eastern interest is said to have secured all the small holdings.

The E. B. Eddy Co's new indurated dyes were factory at Hull, Que., will be opened in a few days. It is said to be one of the most complete establishments of the kind on the continent.

The world's visible supply of coffee on Jan. 1 was 15,212,775 bags, as against 15,217,901 bags on Dec. 1 last, a decrease of 5,126 bags, and as against 10,870,530 bags the same time last year. The total amount supplies in Europe on Jan. 1 were 7,168,149 bags.

Referring to dried apricots a letter advices from California says:—The remaining stock is very light, not to exceed 15 car loads for the whole state, and the holders are showing some anxiety to sell. It is freely predicted that when the spring trade opens a sharp advance in values will be effected.

Hardware Trade Notes.

Blacksmiths' stocks and dies are 15 per cent lower.

Some lines of horse-bits have been advanced 25 per cent in Eastern Canada.

Sisal rope and lathyrus are each ½c lower in the markets of Eastern Canada.

"Stanley" rules have advanced 5 per cent, and "Stanley" levels are about 10 per cent higher.

Loaded shells have advanced five per cent in the United States. All of the manufacturers have had a good trade in shells and with the prospects of a continued steady demand the price has advanced.

The Marshall-Wellis Co will erect a seven-story warehouse at Winnipeg this year. This will give them the tallest wholesale building in the west. Plans for this building are now practically complete and will be submitted to the contractor shortly.

Goldie & McCulloch, machinists and engine builders, of Galt, Ont., have found their business too large for its present quarters and equipment. With a view to meeting the enlarged demand they have secured twenty-six acres of land just outside the town limits with railway facilities and will erect shops thereon.

New lists will likely be issued soon on stoves, as it is customary to arrange the new lists early in the new year. It is understood that manufacturers of stoves in Canada are now considering the question of prices. Owing to the scarcity and high price of fuel, production has been interfered with and the cost of manufacture has also been increased. Coke is both scarce and expensive, and there is an advance of 5 per cent in stove prices (less tax), and a further advance now is considered not improbable.

An advance of 10 cents per keg in wire nails and 10 cents per hundred in barbed wire went into effect January 3 in Minneapolis and other United States markets. The United States Steel Corporation, having secured control of the United States Company and its output of wire nails, has become owner of about 92 per cent of all the wire nail mills of the country, and will be in a position to control the market. The demand for wire nails is heavy. New freight rates in effect the first of the year also have an influence on the market.

IMPLEMENT TRADE.

Exporting Implements From Canada.

A. E. Mott, manager at Winnipeg for the Coughlin Tool Co., returned from a trip to the factory at Brantford, Ont., this week. His trip was of a business nature, to arrange for shipments, and look after requirements of the western trade for the coming season. Mr. Mott says that eastern factories are all very busy, and all are running at a high speed. Many factories are busy on export orders, as well as for the domestic trade. At their own factory, while he was there, they were sending out shipments for Venezuela, Australia, Norway, South Africa and Great Britain. They were, however, concentrating their strongest efforts on goods required for the western trade for the coming spring.

Work is also being pushed on the new factory which the Coughlin Tool Co. is building at Brantford. The foundation is about completed, and the factory is to be ready for the machinery by May 24. They expect to have it in operation in July. Work is being carried on all winter on the building.

Mr. Mott visited a number of points in the United States on his way east, and everywhere found that a great interest was being taken in Western States that there would certainly be a large movement of population from that country to Canada.

Implement Trade Notes.

W. Johnston & Co., implement dealers, Winnipeg, have done a good business for spring work in the settlement in Southern Alberta in implements for the cultivation of sugar beets.

Amos Robertson, superintendent of D. L. Macfarlane railway tie-making operations on Eagle Lake, New Ontario, was in Winnipeg this week, hiring men for the camp. Between 400,000 and 600,000 ties will be made there during the season.



Bovril

Contains all the nourishing properties of the finest beef, in the most highly concentrated and palatable form at present known. Its warmth giving qualities render it especially acceptable in the cold winter. Grocers will therefore serve their own interests by keeping a plentiful supply on hand to meet the requirements of their customers during the coming winter.

BOVRIL, LTD.

LONDON, ENGLAND.

AND 27 ST. PETER STREET, MONTREAL.

Winnipeg Agents:

W. L. MACKENZIE & CO., Sanford Block.

The Lace Warehouse

OF CANADA

Importers and Manufacturers of

FANCY DRY GOODS



AND NOVELTIES

Kyle, Cheesbrough & Co.

MONTREAL, 15 St. Helen Street.
WINNIPEG, Bulman Bldg., Albert St.
LONDON, ENG., 35 Milk Street.

SORTING

Your Sorting orders for the following lines respectfully solicited:

- Felt Shoes of all kinds, Ploccasins,
- Arctic Sox, Larrigans, Mitts and
- Gloves, Rubber Boots and Shoes of
- every description.

Thousands of cases of Rubber Shoes made by the Boston Rubber Co. of Montreal, Ltd., are in stock ready for quick demands. Our famous Khaki Overshoes are the hit of the season. Send your orders at once or any other time.

ARTHUR CONGDON

Princess Street, - WINNIPEG

Bitter Oranges

FOR

Marmalade

Just arrived by Express.



Let us have your Orders.
Season very short.

THE **MACPHERSON FRUIT CO.**

LIMITED.

493 Main St., Winnipeg

Write for prices and Catalogue of

KOKOMO WOVE WIRE FENCING

Best fence on the market.

MARSHALL-WELLS CO.
WHOLESALE HARDWARE,
WINNIPEG.

THE WESTERN PACKING COMPANY

Our new abattoir on Alexander avenue is now completed and running, and we are ready to supply the trade both in the city and country with fresh killed meat of finest quality. Mail orders given prompt attention.

We are also open to buy live or dressed hogs and all kinds of produce, paying highest cash prices for same.

Abattoir and Offices
ALEXANDER AVENUE, - WINNIPEG

A. C. LESLIE & CO.

HEADQUARTERS FOR

IRON, STEEL and METALS

WHOLESALE BUYERS
ONLY SUPPLIED

509 to 512 Merchants' Bank Building - MONTREAL
E. H. BISSETT, Agent, Winnipeg

S. Greenshields, Son & Co.

Wholesale . . . MONTREAL

DRY GOODS MEN'S FURNISHINGS CARPES, ETC.

Winnipeg Sample Rooms

412-414 McIntyre Block
Represented by—R. R. GALLAGHER,
M. NEWTON, A. C. RUSSELL,
J. E. WALKER.

WE ARE THE PEOPLE
To supply you with your

CHRISTMAS FRUITS

Extra Fancy Navel Oranges Good Color
All sizes in stock.

Malaga Grapes

In bags, finest "Heavyweight" Choice Turkish figs, dates in bulk and fine XXX stock. All fruits in season in stock. Yours for business.

**THE IMPERIAL FRUIT
& PRODUCE CO. LTD.**
WINNIPEG, MAN.

SHIP YOUR

Raw Furs Hides Deerskins Wool and Senega Root

Direct To
NORTHWEST HIDE CO.
278 Rupert St., Winnipeg, and get highest market prices. Prompt returns made on receipt of goods.

Write us for our new circulars.

We also handle

Poultry Butter and Eggs

Northwest Hide Co.

Telephone 652. P. O. Box 615.

The Great West Life Assurance Co.

COMPARATIVE STATEMENT TO 1st MAY

	1st May, 1901	1st May, 1902	Increase Per Cent
Applications Received	\$912,500	\$1,314,100	\$401,600 44
Premium Income	105,255	143,357	38,102 36
Interest Income	11,812	24,549	12,737 108
Gains and Expenses	69,319	70,552	2,233 3%

Some of our Western folks have forgotten to send in their applications. We still have a supply of forms.

The Globe Gasket London, Ont. Company

Manufacturers and Wholesale Dealers in
UNDERTAKERS' SUPPLIES.

Special to our Manitoba, Northwest and British Columbia trade:
Gentlemen—Your esteemed orders entrusted to our Mr. J. H. Glass, are now being filled. As we desire to keep in constant touch with the demands of the profession, we beg to intimate that sorting up orders, mailed direct to us, while our representatives are at home, will have our most prompt and careful attention.

THE GLOBE GASKET COMPANY

DONT PLACE YOUR ORDER

For GLOVES, MITTS, SOX and FELT GOODS until you see our line. We will have the best assortment on the road, comprising Berlin, Elmira, Manitoba's and Hamburg. In Gloves and Mitts we carry Clark's, Erb's, Balcer's, and a fine American line. We claim you can get better choice when you sell all the makes together. Our travelers will see you soon but cannot be every place first. Wait for him—it will pay you.

Yours truly,

87 Princess St.
Winnipeg.

The Kilgour, Rimer Co. Ltd.

SHIP YOUR RAW FURS

Hides, Deerskins and Seneca

To **McMILLAN FUR AND WOOL COMPANY**

200 to 212 First Avenue North,
MINNEAPOLIS, MINN.

No duty on raw fur, deerskins, or seneca. There is a duty on green hides over 2lbs, and dry hides over 12lbs. of 15 per cent. of the Winnipeg wholesale prices, less freight to Winnipeg. Hides under these weights admitted free. WRITE FOR CIRCULARS.

ARE YOU STOCKED WITH

GIN PILLS

We are creating the demand.
Be ready for it.

THE BOLE DRUG CO.
WINNIPEG, MAN

FOR
THE
KIDNEYS

Wills
joint a
P. B.
cent H
190.
W. J.
pplied
1901
Geo.
nit, fra
s. m
Myer
osa, P
1. Hol
1908.
Holm
gan, H
1908.
The I
Virde
6th.
Rev.
the pl
Herald,
Valley.
Hense
have s
chandi
Glenbo
Notice
Jura, G
stock c
G. W.
groceri
scott, r
J. H.
bought
Frank
butcher
partne
titus th
During
street to
\$100,728,
payable
Geo. J.
hibition
owned
future r
James
lane, W
have di
lane Br
Mayor
has been
has not
sary am
Joseph
limer, V
1901
south of
ing.
The bu
Legat.
for the
der the
& Co.
Four o
nipeg st
diamond
company
move the
are repa
Notice
letters, p
lms, E.
1908. Pri
nipeg, a
Ltd., wit
& Co.
Surveye
the west
regular s
there are
trader in
great dea
Notice
letters pa
Aif. Maw
1908 and
A. Co. L.
\$100,000
nipeg.
The Wi
the Dand
the posta
lurging th
ousing
room for
directions.

MANITOBA.

Wilson & Sinclair have opened a joint shop at Carberry.

P. Butchart has sold out his implement business at Treherne to G. Gordon Co., Ltd.

W. J. Roche, and Geo. Chipperfield, physicians, Minnedosa, have dissolved partnershp.

Geo. W. Waggoner, general merchant, trading at Eden, has made an assignment to North Dakota.

Myers & Robinson, lawyers, Minnedosa, have dissolved partnership. H. J. Robinson will continue the business.

Holmes & Co., dry goods, Macgregor, have dissolved partnership. Norman Holmes will continue the business.

The Manitoba Poultry Association's annual exhibition will open in Arden, Feb. 20, and continue until the 28th.

Rev. Andrew Chisholm has bought the plant and other assets of The Herald, of Macgregor from A. E. Hulley.

Henselwood, Benedickson & Co. has succeeded to the general merchandise business of J. R. Kelly at Glenboro.

Notice is given of application for letters patent incorporating "Hamelin Ink," of Regina, with a capital stock of \$100,000.

G. W. Robinson, boots and shoes and groceries, Manton, is selling out, owing to the cough. W. H. Sharpe has bought the stock.

Application will be made for letters patent increasing the capital stock of The Marshall-Wellis Co., Winnipeg, from \$150,000 to \$500,000.

Cecy Hasselstedt and W. Witzel have formed a partnership and entered into the hardware and tinmithing business at Wadena.

J. H. McLean is starting in the implement and carriage business at Shoal Lake. He will handle Deering and Fairchild line.

Frank Hill and David Butchart, butchers, Hartney, have dissolved partnership. Frank Hill & Co. continue the business.

During the year 1922 the Winnipeg street railway Company earned \$130,728.80, of which five per cent. is payable to the city.

Joe Couture has purchased the Exhibition hotel, St. Boniface, formerly owned by Jos. Holland, who will in future reside at Warroad.

James G. Walker and Wm. McFarlane, livery stable keepers, Deloraine, have dissolved partnership. McFarlane Bros. continue the business.

Mayor-elect Fleming, of Brandon, has been declared disqualified as he has not been able to show the necessary amount of property.

Joseph Watson, baker and confectioner, Winnipeg, opened a new restaurant and refreshment booth just south of Portage avenue, this morning.

The business of the late J. J. H. McLean, Winnipeg, will be continued for the present by Mrs. J. H. McLean, under the firm name of J. J. H. McLean & Co.

Four of the cars in use on the Winnipeg street railway has been condemned by the city engineer and the company has been instructed to remove them from its service until they are repaired and reconstructed.

Notice is given of application for letters patent incorporating F. D. Elkins, E. R. Parke, D. P. Brown, H. A. Ross Fringle and A. C. Frith, of Winnipeg, as "The Winnipeg Laundry Co., Ltd., with a capital stock of \$5,000.

Surveyors are in great demand in the west at present, and the best of the regular survey work now going on there are railway lines to be plotted, timber limits to be surveyed and a great deal of private work to be done.

Notice is given of application for patent incorporating Jos. Maw, Alf Maw, G. W. Fairbank, A. R. 29, and P. F. Plews, as "Joseph Maw & Co. Ltd., with a capital stock of \$100,000. Chief place of business, Winnipeg.

The Winnipeg city council is asking the Dominion government to improve the postal service in this city by enlarging the post office building and increasing the staff. They are offering a room for improvement in both these directions.

The gentlemen who have been exploring for oil in Springfield municipality are seeking incorporation under the provisions of the "joint stock companies' act. The proposed name of the company is the Manitoba Exploration Co., Ltd.

Notice is given of application for the incorporation of "The Winnipeg Petroleum Co., Ltd., with a capital stock of \$12,000. The proposed incorporation are John Galt, J. S. Jones and John, Dr. W. H. Smith, and J. G. Branson, as directors.

Notice is given that application will be made for letters patent incorporating John McCarroll, D. D., Truman Newton, Geo. P. Williamson, M. K. Kieversky and L. E. Williamson, of Brandon, as the "Manitoba Windmill & Pump Co., Ltd., with a capital stock of \$20,000.

G. W. Waggoner, general merchant, of Eden, who made an assignment a few days ago, has since been arraigned at the Winnipeg police court on a charge of obtaining money under false pretenses. The charge is made by Detective Manning, acting for Donald Fraser & Co. It is understood that other Winnipeg wholesale houses have similar charges against them.

Country shippers of wood are complaining because they cannot get cars. They do not wonder that the railway companies are having difficulty in furnishing cars for this traffic when it is considered that there are hundreds of cars loaded with wood on the Winnipeg tracks to day for which no market is to be had for the use of the cars which are much needed for other lines of business.

The proprietors of the Commonwealth store, Winnipeg, who have purchased the Foulds' block, on the corner of Main and Market streets, will remodel the building as soon as the leases of present tenants expire, and will make it one of the largest general merchandise stores in Winnipeg.

In order to meet the present requirements of the Commonwealth business, and later in the year the other proposed buildings will be made.

During the year 1922 the city of Winnipeg laid 64 miles of sewers, 27 miles of macadam pavements, 974 miles of asphalt pavements, 35 1/2 miles of cedar block pavements, 44 miles of boulevards, 10 miles of granolithic sidewalks, 10 miles of plank sidewalks and 74 miles of water pipes. The cost of these was as follows: Sewers, \$244,000; asphalt pavements, \$229,000; cedar block pavements, \$330,000; boulevards, \$44,000; granolithic sidewalks, \$130,000; water pipes, \$352,000.

The annual meeting of the board of trade of Portage in Prairie was held on the 8th inst. The officers elected for 1923 are as follows: President, A. H. Dickens; vice-president, Edward Brown; secretary, H. F. Harmer.

At the town of Yorkton over \$40,000 was spent in new buildings last year, but in Regina only \$10,000.

A board of trade has been formed at Fleming, with H. Chapell as president and H. Greenwood as secretary-treasurer.

J. L. Gibson has taken O. Tourigny into partnership in his implement business at Regina under the style of Gibson & Tourigny.

J. Doolittle has retired from the Qu'Appelle Brewery and in future the business will be conducted by H. F. Harmer, under the same firm name.

The town council, of Moosomin, and Sutfin & Muir, of Morris, Man., are endeavoring to prevent an "Thursday" whereby that firm is threatened and put into operation a three and

burrel flour mill at Moosomin, before July 1, of the present year.

ALBERTA.

D. O. Brown and V. C. Stanley have purchased the men's clothing business of H. E. Beattie at High River.

McKenzie, Benson & Co. implement dealers, of Edmonton, have taken R. T. Purvis into their partnership. He will take charge of the Ledger branch of the business.

O. Bush and R. F. Bragg have formed a partnership for the purpose of engaging in the real estate and insurance business at Strathcona. The style will be Bush & Bragg.

Extensions to the Crow's Nest Pass coal mines will shortly be made which will give them a daily output of 5,000 tons, compared with the present output of 2,000 tons. The company has spent this year, approximately, \$1,000,000 in further development of its properties.

SASKATCHEWAN.

T. S. Jones has opened a general store at Shellbrook, near Prince Albert.

A sawmill belonging to Shannon & Co., about twenty-five miles north of Prince Albert, was burned last week. The planting machine and the sawing engine were saved. There was no insurance.

The total value of goods passed through the custom house at Lethbridge last month was \$74,000. Dutiable goods, \$40,000; free goods, \$34,000; duty collected \$24,614.

The value of buildings erected in Calgary during 1922 was close to \$2,000,000. About twenty new dwelling houses have been erected during the past two months. Excavating is still going on, and carpenters are working all over Calgary Herald.

Thos. Kirkby, contractor, of Rosethorn, has severed his connection with Francis Kirkby, contractor, of Rosethorn, and will in future carry on as a general carpenter and contracting business, under the name of W. and Thos. Kirkby.

NORTHWESTERN ONTARIO.

The Davidson Co., general merchants, Wabougon, and Wm. Denmark, general merchant, Godd Rock, are amalgamating their businesses.

The improvements to the Pigeon River Lumber Company's sawmill at Port Arthur, Ontario, completed, and the mill will now be able to cut lumber the year round. From now on logs will be brought in over the P. A. & W. railway from the company's camps at Guntlin lake, where cutting has been going on since before the first snow came this winter.

The Canada Fish Company, which has exclusive concession to Nipigon Lake, is making preparations for starting the business going. A road has been made from Nipigon station to Nipigon Lake. The necessary buildings for the carrying on of the business are being erected at the lake with material found on the lake with a steamer will be taken up in the lake for the company's use.

Obituary.

At midnight, on Monday last, one of the leading retail merchants of Winnipeg, Mr. J. J. H. McLean, passed away from an illness extending over several months. Mr. McLean, had been suffering from appendicitis, and underwent a very painful summer operation for that trouble. A third operation recently performed was unsuccessful, and he gradually weakened until past recovery. Deceased leaves a wife and family of four little girls. His father and brother reside at Shellbourne, Ont., and a sister at Buffalo, N. Y.

He was a comparatively young man and had achieved considerable success in business. He came to Winnipeg several years ago, and entered into partnership with J. L. McGeehan, at Port Arthur, the firm being known as Meikle, McLean & Co., dealing extensively in pianos, organs and music supplies.

Subsequently Mr. Meikle withdrew, and Mr. McLean continued the business.

T. W. Bready Passes Away. Word was received in Winnipeg on Wednesday by wire from Houston, Texas, of the death of T. W. Bready, president of the Winnipeg Elevator Company. Mr. Bready went south a few weeks ago for the benefit of his health. Apoplexy was the immediate cause of his death. Mr. Bready became a resident of Winnipeg in 1882, and for many years has been connected with the grain trade here in various capacities. Of late years he has been associated with the trade as a member of the firm of Bready, Lewis & Tyron. This company became the Winnipeg Elevator Company in 1896, with Mr. Bready as president, which position he occupied at the time of his death. Mr. Bready was widely known among the grain men of the west, and he was generally liked on account of his generous social qualities and friendly disposition.

The remains will be interred on Wednesday. The funeral will leave the residence of his brother-in-law, W. C. Reaman, 117 James street, at 3:30 p. m., on Monday, the 19th inst.

WE ARE READY TO FIGURE WITH YOU
When in the Market for any of the following. Please write us for Prices.
Seed Grain
Field Crops
Soybean
Flax Seed
Corn, North Dakota White Flint
Corn, North Dakota Yellow Flint
Wheat
Western Rye Grass
Smooth
Hungarian
Meadow
Red Top
Orchard Grass
Alfalfa
Lecora
White Dutch
Tward Ems. Sowing Seeds
Vegetable and Flower Seeds
Onions for Planting.
Yellow Dutch Sets
White Dutch Sets
Potato Onions
Squash
Pumpkin
Garlic Bulbs
Sundries.
Peas, White, for Cooking
Peas, White.
Lara Beans
Pop Corn in Popping Condition
Corn Poppers
Dog Biscuits
Herbagon
Lutted Meal, Pure Oil
Cracked Line Ground
Bridgitt Flax Seed
Sunflower
Crushed Bone
Crushed Oyster Shells
White Shell
Rumstam Hemp
Crushed Bone
German Rape
Mixed Bird Seed in Bulk and Packages
Bird Gravel, White
Red
Cuttle Bone
Coke
Seed Drills and Cultivators

If you have not received a copy of our Wholesale Catalogue, Write Us.
The Steele, Briggs Seed Co.
Limited.
Head Office, WINNIPEG, MAN.
Toronto, Ont.

NOTICE
The annual meeting of the Kelzer Brick Machine Mfg. Co. will be held at 40 Main St., Winnipeg, 17th Feb., 1923, at 11 o'clock, for the election of officers.
The Winnipeg Poultry College has favored the Commercial with an office diary for 1923.

British Columbia
OFFICE OF THE COMMERCIAL

B. C. Business Review.

Winnipeg, Jan. 12.—There were a good many inquiries in the wholesale markets this week. Frozen mutton from Calgary has had its appearance and is of prime quality at 1/2 cents a cent and a half. There has been a good demand for advanced beef frozen mutton. Sheep heads are at 1/2 cents a pound. Hides half a cent. Poultry remains firm in price. A poor class of poultry was rushed off by storekeepers last week at reduced prices, but this was owing to the stock being drawn and thus more profitable. The stock now in is much better than the Christmas stock. The local price for ham is over, but the price has sagged off from 17 to 15 1/2 cents, while bacon has dropped two cents, from 18 to 16 cents. The Manitoba creamery butter now arriving is of prime quality and creamery has consequently advanced from 25 to 28 cents, but eggs are declining in price owing to the very mild weather, and fresh milk has fallen from 65 to 45 cents retail. The price of cheese has been advanced a cent as it was impossible to lay down new makes and sell them at going prices. Fruits, which have been held rather high, are beginning to be cheapened and have fallen in price somewhat as a result. Sugar has advanced 1/2 cent per pound for all grades. Local potatoes are a glut on the market and can be bought lower than quoted prices.

Prices at Vancouver.

Special to The Commercial.
Winnipeg, Jan. 17.
Dressed beef is advanced 1/2c. Calgary frozen mutton is offering at 8 1/2c. Manitoba frozen mutton, 10c. Fresh local eggs are 16c dozen bulk, 15c per dozen. Sugar is 1/2c dearer.
FERT-Nation Mills chop, 87¢ per ton; 100 lb. sack, 85¢; 50 lb. sack, 82¢ per ton f.o.b. Winnipeg, including duty and improved stuff.
WHEAT—Local wheat, 80¢ per ton.
OATS—82¢ per ton.
FLOUR—Manitoba patent, per barrel, \$5.00; strong bakers', \$4.80; Enderby patent, \$4.70.
HAY—Fraser River Valley, new 112; straw per bale, 60¢.
MEAL—Rolled oats, 80¢ sack, 80¢; two 40¢ sacks, 80¢; four 25¢ sacks, 80¢; 100 lb. sack, 82¢; 50 lb. sack, 80¢; 100 lb. sack, 80¢; 50 lb. sack, 80¢.
LIVE STOCK—Steers, 55¢ per 100 lb.; sheep, 57.5¢ per 100 lb.; hogs, 82.5¢ per 100 lb.
POULTRY—Turkeys, 145¢; geese, 14c; fowl, 12 1/2c; chickens, 14 1/2c; ducks, 14 1/2c.
DRESSED MEATS—Beef, 8 1/2c; mutton, 10c; lamb, 10c.
CURED MEATS—Hams, 15 1/2c; bacon, 16c; long clear, 12 1/2c.
LARD—Tins, 12 1/2c; tubs, 12 1/2c.
BUTTER—Local creamery, 25¢; Manitoba creamery, 25¢; Manitoba dairy, 24 1/2c.
EGGS—Fresh local, 3c; Ontario, 30¢ per 100.
CHEESE—Ontario cheese, 16c.
VEGETABLES—Potatoes, local, 30¢ per ton; Adirondack, 25¢ per ton.
FISH—Flourders, 8c; smelts, 8c; sea bass, 4c; whiting, 5c; soles, 5c; halibut, 10c; salmon, 10c; cod, 8c per dozen; smoked salmon, 10c; smoked halibut, 10c per dozen.
GREEN FRUITS—Lemons, 20¢ per 50; oranges, 10¢ per 50; seedling oranges, 20¢ per 50.
SUGARS—Powdered, 16c; and bar, 16c; Paris lump, 16c; granulated, 15c; extra C, 14c; yellow, 14c.
SYRUPS—50 gal. barrels, 2 1/2c lb.; 10 gal. kegs, 2 1/2c; 5 gal. tins, 2 1/2c; 1 gal. tins, 2 1/2c.
IRONWARE—Bar iron, base, 80¢; horse shoe nails, discount 10 and 15 per cent; horse shoes, kegs, 85¢; nails, base, 10¢; wire, 12 1/2c; 10¢; white lead, 75¢; putty, 15¢; barbed wire, 10¢ per 100 lb.; glass, first break, 8¢ per 100 lbs.

association. The capitalization of this new combine will be \$5,000,000, and the number of canneries embraced 20. The Vancouver Province says: Work will be commenced almost immediately on the construction of an eight mile lumber flume on the Capital Hill, the timber company of which J. G. Woods is manager, and which contract calls for the building of the flume for a distance of 8 miles. The flume will be 200 feet wide for the largest shipping boats. Above the flume, the grade is of very fine quality, and has neither been lumbered nor burned through. There are 100,000,000 ft. of good standing timber as exists anywhere in the province. In his annual report to the fisheries department, Inspector Sword says the British Columbia pack last year was 625,000 cases, of which 327,005 were put up on the Fraser, and 298,877 on the northern rivers and inlets. Of this pack 394,224 cases were shipped to Great Britain, 135,900 to Eastern Canada, 10,355 to Australia and New Zealand, 627 to other countries, 5,545 were sold on the local market, and 100,000 on bond 79,714. The salmon pack of 1910 was 1,000,000 cases, of which totalled 1,230,150 cases. The pack of 1911 was 1,385,414 cases, while that of 1910 was 1,247, and 1808, 484,161.

Prices a Year Ago.

Following were Winnipeg prices this date last year:
Flour—Hard wheat closed at 2c in store Fort William.
Four—Jobbing price per sack: Patent, \$2.00; best, 1.95; extra, 1.90; first, 1.85; barley—Mating grades, 38 to 40c; shorts, 37 to 38c.
Oats—Carota not track, No. 2 white, 40c per bushel.
Market nominal.
Butter—Dairy, 12 1/2c per lb. net for best grades; creamery, none making.
Cheese—1c per pound to the 100 lb.
Eggs—24 to 27c net for candied.
Packer's Farmers' loads, 30¢/50¢ per mut. net.
Dressed meats—Beef, 60¢/70¢ for city dress; mutton, 65¢/75¢; lamb, 65¢; hogs, 75¢/85¢.
Dressed chickens, 7 1/2c to 8¢ per lb.; ducks, 9¢ per lb.; turkey, 12¢ per lb.
Hides—No. 1 hide, 65¢; frozen stock, 50¢; No. 2, 45¢; No. 3, 35¢.
Wool—Nominal.
Rum—Root—Market nominal.
Lived Hays—\$3.00 to \$3.50 per car.
Live Stock—Cattle, 20¢; stockers, 20¢; veal, 20¢; sheep, 15¢; hogs, 85¢; packers' prices, for best weights.
B. C. Mineral Output for 1902.

The British Columbia Mining Record for January contains a carefully prepared summary of the progress of mining in British Columbia in 1902, in which the following estimate of the year's output is given:

Gold, placer \$ 1,000,000
Gold, lode 5,000,000
Silver, lode 2,000,000
Lead 500,000
Copper 4,000,000
Iron 600,000
Other material 500,000
Total \$19,000,000

MINING NOTES.

British Columbia.
The Le Roi mine earned profits of \$45,000 in December, during which 15,000 tons of sulphur were shipped.
Fire in the Granby scrip mill power house at this mine, and it is an incident of about \$15,000. The loss is fully covered by insurance. The roof of the mill building was practically destroyed, but the valuable plant practically escaped unharmed, the slight damage being caused by water.
Northwestern Ontario.
There are good prospects that operations will be resumed at an early date at the Black Eagle mine. It is stated that John F. Caldwell has completed arrangements for sufficient capital to proceed with the development of the Sullivan mine. Experts have declared that there is almost an unlimited quantity of paying quartz in this mine, and it is considered the requisite capital and machinery to extract the hidden wealth. It has been determined that the seat of success is in the Lake of the Woods gold fields is deep mining.

FINANCIAL

Winnipeg Bank Clearings.

Returns for the Winnipeg clearing house for the week ending January 15 show as follows:—
Week ending Jan. 15, 1903...\$3,908,692
Corresponding week, 1902...3,214,400
Corresponding week, 1901...2,001,432

The Money Market.

Reports from the east state that money is not at all easy for stock exchange purposes in Canada and trading is curtailed in consequence of this. There is a big demand for funds for all purposes and lenders are securing good rates for all they have to offer. Favorite lines of share investments made substantial advances during the early part of this week. In the west there is enough money for all legitimate business purposes and interest rates are steady at 6 to 7 per cent for ordinary mercantile paper. Favored accounts are able to command a lower rate than 4 per cent. Mortgage companies are asking 6 to 8 per cent.

Financial Notes.

Mr. Little, of the Union Bank staff at Yorkton, has been transferred to the Winnipeg office.
The Union Bank of Canada will open a branch at Balour, Man., on Feb. 1, under the management of Mr. Frank Schultz.
The Bank of Toronto at its annual meeting on Wednesday decided to increase its capital stock another million, making the authorized capital stock \$4,000,000.
A new bank bill for \$100 has been issued by the Bank of Montreal. It is double the size of the ordinary \$100 bill, and it will, therefore, be impossible for counterfeiters to raise a \$100 bill, as to represent the new issue.

The annual meeting of the Canadian Bank of Commerce was held in Toronto on Tuesday. The old board of directors were re-elected and Senator Cox was again chosen president. The statement showed profits of \$1,028,909. A fuller report will appear in a later issue of The Commercial.

George B. Gerrard, manager of the Bank of British North America, at Winnipeg, left this week for London, Ont., where he takes over the management of the bank's branch. Mr. Austin, accountant, is acting manager of the Winnipeg branch until the arrival of Mr. Machaffie, of Brandon, who has been appointed to succeed Mr. Gerrard.

The trade returns of the Dominion for the six months ending December 31 show a large growth in the trade of the country. The aggregate trade for the six months was \$231,342,201, compared with \$215,251,609 for the same time last year, or an increase of \$18,110,592. This increase is pretty well divided between imports and exports.

F. Leeming, who is largely interested in manufacturing industries at Brantford, Ont., visited Winnipeg this week. Among the industries Mr. Leeming is connected with are the Bailey Cutlery Co., and the Farmers' Hider Twine Co. His trip west is in the interest of the two concerns, notwithstanding the great disadvantage under which the industry in Canada now labors. The United States has lately authorized a rebate of duty on manila fibre imported into that country when the manufactured goods are exported. This practically amounts to paying the United States manufacturer a bounty on the twine he exports. As twine comes into Canada free of duty, the Canadian manufacturer will find it hard to compete with the article from the United States, upon which the manufacturer receives a bounty.

Buy Eastlake Shingles For the Roof

BECAUSE:

They are quicker and easier to lay; will give most enduring protection; are a safeguard against lightning and fire; will never rust; and aid a wonderfully neat appearance.

They are the farmer's favorite because of their economical reliability.

Either Galvanized or Painted—made by the Metallic Roofing Co. of Toronto.

MERRICK, ANDERSON & CO.
BANNATYRE AVE., WINNIPEG.

We carry a full stock of "Medium" grade Shingles and Siding

British Columbia Business Notes.
J. J. Munn, one of the most prominent of the Fraser river salmon canners, is working on a scheme to consolidate the canneries not in the exclusive B. C. ownership. He is said to have options on 80 per cent. of the canneries not now controlled by the

STATISTICAL WHEAT REPORT.

WHEAT IN CANADA.

Stocks of wheat in Canada at principal points of accumulation are reported as follows:

Montreal.....	44,000
Port Arthur.....	25,000
Port Huron, Ont.....	24,000
Winnipeg.....	6,000
St. Catharines, Port Arthur and Hamilton.....	2,530,000
Winnipeg.....	25,000
Manitoba elevators.....	11,500,000
Total Jan. 3.....	14,020,000
Total previous week.....	14,095,000
Total a year ago.....	14,020,000

BR. DISTRICTS REPORT OF STOCKS
Total stocks in the United States and Canada east of the Rocky Mountains as reported by Bradstreet's, Jan. 3, were 15,000 bushels, an increase of 2,200 bushels the previous week. Total stocks in the United States and Canada a year ago were 14,900,000 bushels, according to Bradstreet's report.

THE VISIBLE SUPPLY.

The Chicago visible supply statement for the United States and Canada, east of the Rocky Mountains, for the week ending Jan. 10, was 14,000 bushels, being an increase of 57,000 from the 13,943,000 bushels in the visible supply as reported by Bradstreet's, two years ago, and 5,385,000 bushels, four years ago; 7,863,000 bushels, six years ago; 37,888,000 bushels, eight years ago.

STOCKS OF OATS AND CORN.

The visible supply of oats in the United States and Canada, east of the Rocky Mountains, for the week ending Jan. 10, was 1,450,000 bushels, compared with 1,454,000 bushels a year ago; 770,000 bushels of corn in 1,558,000 bushels, compared with 1,158,000 bushels a year ago, according to the Chicago statement.

WORLD'S WHEAT STOCKS.

Stocks of wheat in America and Europe and abroad for Europe and Asia for a series of years, were as follows—Bradstreet's report:

1905.....	154,000,000
1906.....	157,000,000
1907.....	170,000,000
1908.....	168,000,000
1909.....	168,000,000
1910.....	172,000,000
1911.....	173,000,000

WHEAT MOVEMENT.

The following table gives the receipts of wheat at the four principal United States grain markets, from the beginning of the crop movement, Aug. 1, to the close of the week ending the same period of last year:

This Crop.	Last Crop.	
Minneapolis.....	5,638,679	5,671,000
Duluth.....	5,885,217	4,907,000
Chicago.....	3,841,174	3,523,524
Total.....	15,365,070	14,101,524

The following table gives the receipts of wheat at the four principal United States winter wheat markets, from the beginning of the crop movement, Aug. 1, to date, compared with the same period of last year:

This Crop.	Last Crop.	
Minneapolis.....	10,429,312	9,823,332
Duluth.....	2,782,488	14,892,113
Chicago.....	2,006,699	1,694,186
Kansas City.....	30,023,100	35,814,154
Total.....	75,241,600	62,223,785

GRAIN STOCKS AT LAKE PORTS.

Port William.

Stocks of grain in C. P. R. elevators at Port William on Jan. 10, were as follows:—

Wheat—No. 1 hard, 1,049,992 bushels; No. 2 northern, 304,850 bushels; No. 2 northern, 624,550 bushels; other grades, 223,970 bushels, making a total of 2,203,362 bushels.
Barley—No. 2 white, 186,296 bushels; No. 2 white, 144 bushels.
Receipts of wheat at Port William during the week amounted to 772,223 bushels, and shipments to 296,510 bushels.

Port Arthur.

Stocks in store at King's elevator, Port Arthur, on Jan. 10, were:—
Wheat—No. 1 hard, 2,575 bushels; No. 2 northern, 4,679 bushels; No. 2 northern, 584 bushels; other grades, 1,640 bushels; total, 162,617 bushels.
Barley—None.
Flaxseed—13,878 bushels.
Receipts of wheat at this elevator during the week totaled 23,844 bushels, and shipments, 3,715 bushels.
Stocks of grain in store at the Canadian Northern elevator at Port Arthur on Jan. 10, were as follows:

Wheat—No. 1 hard, 381,224 bushels; No. 1 northern, 371,445 bushels; No. 2 northern, 214,350 bushels; No. 3 northern, 40,889 bushels; No. 4, 9,418 bushels; feed, 15,629 bushels; rejected, 3,294 bushels; making a total of 1,046,352 bushels.
Oats—1,740 bushels.
Barley—13,028 bushels.
Receipts of wheat for the week were 128,936 bushels; shipped during the week, none.
From these figures it will be seen that the three elevator plants received during the week 930,265 bushels of wheat, and shipped 300,225 bushels.

Winnipeg Grain Inspection.

During the week ending June 14 there were 107 cars inspected at Winnipeg 842 cars of grain, comprising the following:—
Wheat—No. 1 hard, 285 cars; No. 1 northern, 190 cars; No. 2 northern, 120 cars; No. 3 northern, 154 cars; No. 3 cars, rejected No. 1, 5 cars; rejected No. 2, 4 cars; no grade, 1 car; rejected, 15 cars; rejected, 1 car; making a total of 792 cars.
Oats—No. 1 white, 2 cars; No. 2 white, 24 cars; No. 2 white, 2 cars; total, 41 cars.
Barley—No. 3 extra, 1 car; No. 3, 4 cars; feed, 1 car; total, 6 cars.
Flax—No. 1, 3 cars.
Soybeans, 2 cars.
The total number of cars of grain inspected as above was 842, of which 761 were cars of C. P. R. and 211 on the C. N. R. roads.

The foregoing figures bring the total inspection of wheat from the first of September, the beginning of the crop year, up to 31,200 cars, which compares with 29,200 bushels given a total of 26,319,200.

Manitoba Wheat Stocks.

There were 4,132,145 bushels of wheat in store at Port William and 4th week were 390,265 bushels, and shipments, 300,225 bushels. A year ago there were 4,132,145 bushels in store at Port William, Winnipeg and interior ports, estimated approximately at 14,323,000 bushels, compared with 13,110,000 a year ago; 4,850,000 bushels, five years ago; 9,000,000 bushels three years ago, and 5,000,000 bushels four years ago.

Grain and Milling Notes.

The grain reports indicate continued fine weather. Wheat threshing gives satisfactory results. The quality is excellent in most places. Corn crop prospects are all that could be desired. The exportable surplus of linseed is 500,000 tons.
No announcement has been made regarding the point where the proposed new flour mill to be built by the Lake of the Woods Milling Co. will be erected. The mill, it is understood, will be built this year, so that completion of the project will doubtless be made soon.

The Society of Grain Dealers of the Hamburg Boerha has published the following notice:—“Reviewed complaints against the inferior quality of American shipments of wheat and flour have been made by the board of managers. The latter, therefore, intend to again make a protest to the American Producers Exchange in order to remedy the evils complained of and to secure strict supervision of classification.”

About 600 cars of wheat have been shipped from Manitoba and the western prairie to Minneapolis for milling. Most of this has been shipped from the Canadian Northern mills in Manitoba. The cars shipped from Manitoba, however, are believed to be mostly return cars, which would otherwise have come back empty. Empty cars are being brought in for shipment from Canadian Northern cars. Railway points. Quite a stream of empty cars are being sent from Duluth at the season for storage. The Canadian Northern Railway points, for which empty cars have been supplied by the department.

The oats situation is becoming very interesting, says the Montreal Gazette. This crop is estimated at 988,000,000 bushels, compared with 858,000 bushels, and the reserves of old crop are 100,000 bushels, whereas, there were 200,000 bushels, whereas, there were

THE NORTHERN ELEVATOR CO. LIMITED GRAIN.

HEAD OFFICE WINNIPEG.
Branch Offices:
Montreal, New York, London, Eng.

ROBT. MUIR & CO. Grain Dealers and Millers.

Shippers of Wheat, Oats, Barley, Flax, Bran, Shorts, Chop.
Buy or sell on commission. Orders buying or selling grain in car lots write or wire us for quotations. Advances made on consignments. Licensed and bonded.

ALEX. MCFEE & CO. GRAIN EXPORTERS.

MONTREAL AND WINNIPEG.
C. A. YOUNG, Manager.

THE DOMINION ELEVATOR CO. LIMITED GRAIN EXPORTERS.

Office: GRAIN EXCHANGE - WINNIPEG.
MANITOBA COMMISSION CO. LTD. (Licensed and Bonded.)

GRAIN DEALERS
Members Winnipeg Grain Exchange and Clearing House. Liberal advances on bills of lading. Telephone 1546. 261 Grain Exchange Building.
H. S. PATerson, Manager.

no reserves at all carried over this crop, which makes the year's supply less than last. But a wet harvest this year made this crop 28 to 30 pounds to the bushel, while the 1907 crop weighed 32 to 34 pounds, and with the poor quality makes this crop, bushel for bushel, 25 per cent less than last. At harvest and for five months after corn in the west was 75c per bushel, and farmers fed oats instead because cheaper, and so badly out of condition they could not be shipped. All of which makes this crop over 100,000,000 bushels short of last.

In its weekly summary of the grain situation, the Way-Johnson-Lee Co., of Minneapolis, says: "Wheat is pretty close to hard-pan and cheap at around 74c for May, and while there is a good deal of talk about 80c wheat, with winter wheat well protected by snow and promising a yield of 500-600,000 bushels, the market would should be sold around 70 to 75c. Harvesting will begin early in May and the supply of wheat in Argentina for home consumption and export, as European demands will not be urgent in view of the abundant crop in Argentina and the large stocks of Russia and India. There are two sides to the market now, and active traders can make as much money selling on the breaks. Outbreaks are being made by holders and in the absence of crop damage the country will not be very much in evidence and the market is usually narrow and fractional and the bulk of the business is done by professionals. The millers and active traders are generally, are bullish on wheat and optimistic supporting their views, but conditions and trading conditions are such to price making now as cash news.



WINNIPEG GRAIN AND PRODUCE EXCHANGE

F. PHILLIPS, President.
A. R. HARGRAFT, CHAS. N. BELL, Vice-President.

KIRKPATRICK & COOKSON MONTREAL.

Consignments of Grain and Country Produce solicited.
F.O.B. Offers of Wheat, Barley, Oats, etc., requested.
Established 1850, Manitoba Grain Code used.

THE WINNIPEG ELEVATOR CO. LIMITED GRAIN EXPORTERS.

Office: Grain Exchange, Winnipeg.

W. GIBBINS & CO. (Licensed and Bonded.) GRAIN BROKERS AND DEALERS.

Office: Grain Exchange, Winnipeg.

Wheat, oats, barley, Flaxseed, Futures, handled for local or United States markets. Correspondence invited. Liberal advances on consignments.

E. O'REILLY Of Jas. Richardson & Sons. GRAIN EXPORTERS.

Offices: Kingston, Toronto and Grain Exchange Winnipeg.
Care or block lots. Please ask for quotations. Refer to Merchants Bank.



JAS. CARRUTHERS & CO. Limited. GRAIN EXPORTERS.

MONTREAL TORONTO, WINNIPEG.

THOMPSON, SONS & CO. GRAIN COMMISSION MERCHANTS WINNIPEG - MAN.

Sell your Grain through a Strictly Commission House.
Highest prices obtained. Quick Returns.
Consignments and Carries done Solicited. Farmers need not wire for track bills.

R. P. Rither's Latest Circular.

Victoria, B. C., December 31st, 1902.

The general business of the year just closed, while not as large in one or two leading industries as 1901, may, by the expansion of other lines, be put down as very satisfactory.

The new mining fields of the Island have developed gratifying results, and business is still increasing, but the continued low price of metals has affected the Kootenay district and business with that territory has not been up to the expectation, although the outlook for the coming year is decidedly brighter. Notwithstanding the fact that the bulk of the goods sent in last year to Dawson were imported by the large Yukon houses from Eastern Canada, a good business has been done by British Columbia merchants, and accounts have been more satisfactory.

The past year has been what is known as an "off" year in salmon and cannot therefore be compared with last year, but, as this was expected and arranged for, the higher values owing to the short pack will probably allow a fair profit. The figures for the year's pack show a total of 225,982 cases. A combination of a number of canneries under one management has been found to work more in the interests of the industry and other combinations are now spoken of. It is to be regretted that the differences between the Federal and Provincial governments have not been settled so as to allow the canners to meet the keen competition caused by the use of traps, etc., in the Alaska and Puget Sound fishing districts.

The forming of the Lumber Association embracing all the large mills on the coast, has placed this industry in a very flourishing condition as regards prices, and at the same time has not curtailed the demand. The only drawback to a very bright outlook being scarcity of logs, which is likely to be a serious problem in the near future. The influx of settlers to the Northwest Territories has opened up a new mar-

ket in this article and has also stimulated the demand for shingles.

Owing to many of the Indians going to the salmon fishing and leaving the schooners short of crews; also to the very boisterous weather experienced on the coast and in Behring Sea, the sealing catch this year was very disappointing. The prices realized for the skins, however, were very high, and will in some measure relieve the situation.

The output of coal from Vancouver Island mines during 1902 is about the same, notwithstanding the use of oil as fuel in California, but prices latterly are slightly lower. The mines of the Crow's Nest Pass, in West Kootenay, are being actively developed and find a ready market for all their output, the greater part being used to furnish coke for smelting purposes.

Grain freights remain in the same stagnant position, while those for lumber show a slight improvement in one or two voyages.

We quote freights as follows:—
Grain.—San Francisco to Cork, 10s. 10s. 6d to 11s. 2d; Portland to Cork, 10s. nominal; Tacoma and Seattle to Cork, 10s. nominal.

Lumber.—British Columbia or Puget Sound to Sydney, 31s 3d to 32s 6d; British Columbia or Puget Sound to Melbourne or Adelaide, 47s 6d to 48s 9d; British Columbia or Puget Sound to Port Pirie, 35s to 36s 3d; British Columbia or Puget Sound to Fremantle, 47s 6d to 50s; British Columbia or Puget Sound to Shanghai, 37s 6d to 40s; British Columbia or Puget Sound to Kiao-Chau, 40s; British Columbia or Puget Sound to Taku, 45s; British Columbia or Puget Sound to Vladivostok, 40s; British Columbia or Puget Sound to West Coast, S. A., 32s 6d to 35s; British Columbia or Puget Sound to South Africa, 52s 6d to 57s 6d; British Columbia or Puget Sound to United Kingdom or Continent, 50s.

Railway and Traffic Matters.

Rumors of a new hotel and station building for the Canadian Northern at Winnipeg are again revived in connection with the purchase of a block of property on south Main street by that company.

The board of trade of St. John, N. B., opposes the Grand Trunk-Pacific and wants the government to own the transcontinental road.

The C. P. R. will go on with its Arco extension in the spring. The line will be put through to Regina this year.

A Montreal wire states that the plan for the new station and depot of C. P. R. at Winnipeg are completed.

The C. P. R. has orders placed for 132 new locomotives which it expects to have delivered by June next. Fifty of these are being built in the United States, 10 in Kingston, 32 in Glasgow, 20 in Germany and 20 in its own shops.

The Wanstead wreck cost the Grand Trunk Railway Company \$90,000 in claims alone.

The annual meeting to discuss lake and railway rates will be held in Detroit on Feb. 5. This meeting will be attended by passenger agents from all over Canada and the States and delegates from Winnipeg will be present.

The Canadian Pacific Railway improvements, for which twenty million dollars have been authorized, will not be considered until February, when another board meeting will be held, and when the second vice-president and general manager will have returned from his extensive western tour of inspection, which will occupy two months' time, being one of the most prolonged inspections ever made on the road.

R. G. Dunn's trade review shows gross earnings of Canadian railways in 1902 increased 16.1 per cent., this being a greater increase than any group of roads in the United States. American trunk lines showing a gain of 50, anthracite coal roads a loss of 205, and gains in other groups as follows: Other eastern, 4.4; central western, 4.7; grangers, 9.3; southern, 8.6; southwestern, 4.9; Pacific, 9.8; Mexican, 15.2.

Dairy Trade Notes.

The output of butter at the Olds Alberta creamery during seven months of 1902 was: May, 950 lbs.; June, 5,300 lbs.; July, 10,840 lbs.; August, 8,524 lbs.; September, 7,221 lbs.; October, 6,582 lbs.; November, 2,738 lbs.

For the eleven months ending November Great Britain imported 3,671,000 lbs. of butter, and of this amount quantity Canada only contributed 200,450 cwt., or 7.35 per cent. During the same period the imports of cheese were 2,374,750 cwt., of which Canada contributed 1,611,410 cwt., or 67.85 per cent. Last year during the same period Canada supplied 6.06 per cent of the British butter imports, and 68.81 per cent of the cheese exports. The gain, therefore, has been 0.27 per cent. in butter and 7.04 per cent. in cheese for the eleven months.

Lumber Trade Notes.

The great expansion in the lumber trade of the west has made it necessary that many new timber limits should be opened up. Scarcity of surveyors is keeping back this work considerably, as cutting cannot commence until the surveys are made.

Langensmeier, Chicago, says: "White pine is still bringing almost any price that holders care to demand. This is especially true of the upper grades, for which substitution is not so impossible. A price record was recently made in Boston when up to \$100 was paid for wide widths of white pine. The call for the lower grades of this wood is not so brisk. Stocks are showing the strain of the heavy fall demand. Many of the largest wholesale yards show great spaces of bare ground where formerly piles of lumber rested. The outlook for the cut of the coming year is good though it can hardly come up to the level of 1902. While the amount of spurbusiness is falling below the late records, the interlude is being utilized to close contracts for next season's business. Prices are not losing ground on account of the dull season. They are now occupying the highest position ever reached, and many predict that they will go even higher."

Canada Furniture Manufacturers Limited

HEAD OFFICE: - TORONTO, CANADA

Car Lot Orders for the West a Specialty

UNEQUALLED FACILITIES FOR ASSORTED ORDERS

Our resident Winnipeg representatives, Mr. D. McIntyre and Mr. F. Endress, will always be glad to give information to our friends and customers.

Please address all communications on the subject of Catalogues to the Head Office, Toronto.

Is your Store fitted with the

Eureka Furniture Display Racks?

They save floor space and set off the goods.



Sole Licensees in Canada

for the

"Macey"

Sectional Bookcase

WE SELL ONLY TO THE TRADE

Implement Dealers Meet.

On Saturday afternoon last the Winnipeg Wholesale Implement and Carriage Association held its annual meeting in the board of trade room. There was almost a full attendance of the members the only absentee being those who happened to be out of the city on business trips. The chair was occupied by President Geo. W. Erb. The minutes of the previous meeting were read and adopted. The secretary, H. W. Hutchinson, gave a summary of the executive business for the year 1902 which showed that several very satisfactory reforms had been secured by the association, resulting in great advertisement to the associates and firms represented. He also laid on the table a financial report which exhibited a substantial balance of cash on hand.

The election of officers was next proposed with and resulted as follows: President—J. E. Ruby, manager Ford & Wood Co. First vice-president—H. W. Hutchinson, manager Fairchild Co. Second vice-president—J. J. Bugbee, manager Canadian Moline Plow Co. Secretary-Treasurer—A. G. Watson, manager Watson Manufacturing Co. President-elect Ruby was called to the chair and in a brief speech thanked the members for the honor they had paid him and commented in favor-

of the C. P. R. and C. N. R. companies notifying the trade that the arrangement made last year whereby carloads of implements and twine were allowed to be billed at their respective classifications of their contents had been discontinued on January 1 and the old rule under which in such cases the whole contents of the car applicable to the highest class of contents revived. This was filed. The following new members were elected: E. E. Devin, J. H. Thompson and A. M. Stewart. The question of membership in the Winnipeg board of trade was discussed at length and nearly all those present who were already members of that body expressed a desire to join and steps were taken to have these applications placed before the board. The meeting then adjourned.

Membership.

The membership of the association is now as follows: W. W. Veitch, E. N. Heney & Co.; L. W. Hartshorne, American-Abell Co.; A. G. Watson, Watson Manfg. Co.; J. E. Ruby, Frost & Wood Co.; H. W. Hutchinson, Engine Co.; H. W. Hutchinson, Fairchild Co.; J. D. Balfour, Balfour Implement Co.; J. E. Mott, J. Maw & Co.; F. P. Templeton, J. C. Case Co.; W. Johnston, W. Johnstone & Co.; McDonald, Nichol & Shepard; J. C. Cutcheon, Nichol & Shepard; J. C. Cutcheon, J. B. Armstrong & Co.; W. Herron, Waterloo Manfg. Co.; A. E. Mott,

for Evans, C. D. Stowe, Northwest Farmer; A. C. McRae, J. White Irons, Farmers Advocate; G. Forsyth, H. H. Harris-Coy, T. L. Metcalf, G. W. Erb, Waterloo Co.; J. D. Balfour, A. M. Stewart, Stewart & Metcalf; A. E. Mott, Cockshutt Co.; R. McKenzie, McLaughlin Co.; J. G. Norris, Giar, Scott & Co.; R. H. Potter, Champion Harvester Co.; J. B. McCutcheon, Nichol & Sheppard; John Wells, Farmers' Advocate; A. G. Watson, manager Watson Manufacturing Company.

The Toast List.

Following the dinner the health of "The King" was toasted in the usual manner, and the next toast on the list was "Our Association," coupled with the names of Messrs. L. H. Hartshorn and Wm. Heath. Mr. Hartshorn spoke briefly, referring to the value of an association of implement men, and also to the unity and harmony which prevails amongst its members, not only at banquets but also in their business relations. He also made reference to the relations of the implement men with the railways.

Mr. Heath followed, and spoke along similar lines, expressing himself as very much in favor of an organization of this kind, and made mention of the fact that the association had begun with only twelve members, but that now all the implement men and carriage men are members. "Our Country" was responded to by Mr. T. L. Metcalf in an eloquent

ness is always much more attractive than a dimly, badly lighted place. Where good gas or electric light systems are not in use, it is a very difficult matter to properly light business places, halls, hotels and even private residences. The best solution is gas oil lamps are poor affairs.

An invention known as the Angie Lamp is coming into use. It is one of the ordinary lamps. It is claimed for this light that it has no under-shadow. The light falls downward and outward, thus utilizing all the light. It is also claimed for this light that it is very simple, easily operated, and requires very little attention, while the cost is low, compared with other lights. It is said that it cannot explode, and that it is odorless, owing to perfect combustion. Some of these lights are now used in Winnipeg, and they are handled here by Hilton, Gibson & Co., 274 Pine avenue.

Finishing Range Cattle.

Toronto, Jan. 12.—Thomas Matthes, of Windsor, a well-known stock breeder, is a great fan of the "Palmer House," and has just come from the Agricultural college, at Guelph where he has looked over a bunch of range cattle brought there from the Canadian Northwest as an experiment," he said. "They are looking fine, and the success of the experiment is practically assured. There were twenty-four two-year-old steers brought from the plains of Assiniboia. Some of these had never tasted grain and the bunch is being

able terms upon the work of the association. A few of the useful reforms he noted as having already been made were the withdrawal of donations to country fairs, which means a saving of several hundred dollars a year to each firm, the establishment of a uniform contract with country dealers and the improvement of railway freight arrangements.

Four new members were then introduced to the association and these duly acknowledged the honor paid them.

Wm. Heath, of the Deering Harvester Company, made an appreciative speech on the work of the officers for 1902 and moved a vote of thanks to those which was passed with hearty applause.

The election of the executive committee resulted as follows: L. W. Hartshorne and Geo. W. Erb, for the thresher interest; A. E. Mott and Geo. Forsythe, for the implement interest; A. C. McRae, J. D. Balfour for the carriage interest.

The president named the following standing committee: A. C. McRae, J. D. Balfour and Wm. Heath. Entertainment—L. W. Hartshorne, Hutchinson and W. Johnson. Fair—A. E. Mott, L. W. Hartshorne and A. M. Stewart.

Resolutions were adopted by J. P. Norris and R. H. Potter. The committee appointed to make arrangements for a banquet reported everything in readiness and dates set for Tuesday evening, January 13.

Under the heading new business a letter was read from the traffic man-

Cockshutt Plow Co.; W. H. Heath, Deering Harvester Co.; Geo. Forsythe, Messers-Harris Co.; J. J. Bugbee, Canadian Moline Plow Co.; J. F. Norris, Giar-Scott & Co.; John Stevens, Stevens & Co.; A. C. McRae; T. Rooney, Minneapolis Thresher Co.; A. M. Stewart, Balfour & Mott; H. H. Potter, Champion Harvester Co.; R. McKenzie, McLaughlin Carriage Co.; H. Donaldson, Nichol & Shepard; J. H. Thompson, Port Huron Thresher Co.; E. E. Devin.

IMPLEMENT MEN DINE.

The second annual banquet of the Winnipeg Wholesale Implement and Carriage Association was held at the Commercial Club on Tuesday evening. The city implement men were present in force, with a few invited guests, including the press and railway interests. Everything went off very smoothly at the banquet. H. W. Hutchinson, who spoke in reply to the toast, "Implement Interest 1886-1902," gave a very interesting address. His address is of such interest to implement men and businessmen generally that we give it under a separate heading. In the commercial time week. Other speeches were short and timely, and altogether a most enjoyable evening was spent.

Mr. J. E. Ruby, the president of the association, presided at the banquet, and seated with him were J. J. Bugbee, Canadian Moline Plow Co.; F. P. Templeton, J. C. Case Co.; C. P. Re; L. W. Hartshorne, American Abell Co.; J. W. Buchanan, The Commercial; W. H. Heath, Deering Harvester Co.; A. E. Kenaston, American Abell Co.; R. L. Richardson, W. San-

J. J. BUGBEE.

Second Vice-Pres. W.W.L.C. Association

speech. He eulogized the implement dealers as good fellows, and mentioned that recently a man who works for a soulless corporation had said that, when the pirates disappeared from the high seas, the implement men made their advent. He was proud of being of the British empire on the earth, and also that he was a Canadian and carriage men as being the best implement men as being the best immigration agents we have.

Transportation Facilities.

"Transportation Facilities" was coupled with the name of Mr. F. W. Peters, of the C. P. R. Messrs. W. Sanford Evans and R. L. Richardson responded to the toast of "The Press." "Commercial and Financial Interchange" was responded to by D. W. Buchanan, of the Commercial and A. E. Mott.

Mr. J. D. Balfour replied to "The Ladies." "The President" was proposed by Mr. F. W. Peters and responded to by Mr. Ruby, after which "Auld Lang Syne" was sung and the banquet broke up.

The Angle Lamp.

Nothing is more trying than to work with a poor light. Whether it be reading in a home, a store, a H. store or factory, a poor light is a great drawback. It is trying to the sight, and causes a great deal of worry and trouble when trying to do particular work. Poor light retards work in the factory, and sometimes leads to grievous mistakes. A brilliantly lighted store or place of busi-

ness is always much more attractive than a dimly, badly lighted place. Where good gas or electric light systems are not in use, it is a very difficult matter to properly light business places, halls, hotels and even private residences. The best solution is gas oil lamps are poor affairs.

An invention known as the Angie Lamp is coming into use. It is one of the ordinary lamps. It is claimed for this light that it has no under-shadow. The light falls downward and outward, thus utilizing all the light. It is also claimed for this light that it is very simple, easily operated, and requires very little attention, while the cost is low, compared with other lights. It is said that it cannot explode, and that it is odorless, owing to perfect combustion. Some of these lights are now used in Winnipeg, and they are handled here by Hilton, Gibson & Co., 274 Pine avenue.

WANTED—FAITHFUL PERSON TO travel for well established house in a few counties and parts of great agencies. Local territory. Salary \$104 a month and expenses payable \$10 a week for cash and expenses advanced. Position permanent. Business successful and rushing. Standard House, 384 Dearborn St., Chicago.

Geo. W. Erb.

First President W.W.I. & C. Association.

able terms upon the work of the association. A few of the useful reforms he noted as having already been made were the withdrawal of donations to country fairs, which means a saving of several hundred dollars a year to each firm, the establishment of a uniform contract with country dealers and the improvement of railway freight arrangements.

Four new members were then introduced to the association and these duly acknowledged the honor paid them.

Wm. Heath, of the Deering Harvester Company, made an appreciative speech on the work of the officers for 1902 and moved a vote of thanks to those which was passed with hearty applause.

The election of the executive committee resulted as follows: L. W. Hartshorne and Geo. W. Erb, for the thresher interest; A. E. Mott and Geo. Forsythe, for the implement interest; A. C. McRae, J. D. Balfour for the carriage interest.

The president named the following standing committee: A. C. McRae, J. D. Balfour and Wm. Heath. Entertainment—L. W. Hartshorne, Hutchinson and W. Johnson. Fair—A. E. Mott, L. W. Hartshorne and A. M. Stewart.

Resolutions were adopted by J. P. Norris and R. H. Potter. The committee appointed to make arrangements for a banquet reported everything in readiness and dates set for Tuesday evening, January 13.

Under the heading new business a letter was read from the traffic man-

J. E. RUBY.

President W. W. I. & C. Association.

Cockshutt Plow Co.; W. H. Heath, Deering Harvester Co.; Geo. Forsythe, Messers-Harris Co.; J. J. Bugbee, Canadian Moline Plow Co.; J. F. Norris, Giar-Scott & Co.; John Stevens, Stevens & Co.; A. C. McRae; T. Rooney, Minneapolis Thresher Co.; A. M. Stewart, Balfour & Mott; H. H. Potter, Champion Harvester Co.; R. McKenzie, McLaughlin Carriage Co.; H. Donaldson, Nichol & Shepard; J. H. Thompson, Port Huron Thresher Co.; E. E. Devin.

The second annual banquet of the Winnipeg Wholesale Implement and Carriage Association was held at the Commercial Club on Tuesday evening. The city implement men were present in force, with a few invited guests, including the press and railway interests. Everything went off very smoothly at the banquet. H. W. Hutchinson, who spoke in reply to the toast, "Implement Interest 1886-1902," gave a very interesting address. His address is of such interest to implement men and businessmen generally that we give it under a separate heading. In the commercial time week. Other speeches were short and timely, and altogether a most enjoyable evening was spent.

Mr. J. E. Ruby, the president of the association, presided at the banquet, and seated with him were J. J. Bugbee, Canadian Moline Plow Co.; F. P. Templeton, J. C. Case Co.; C. P. Re; L. W. Hartshorne, American Abell Co.; J. W. Buchanan, The Commercial; W. H. Heath, Deering Harvester Co.; A. E. Kenaston, American Abell Co.; R. L. Richardson, W. San-

J. J. BUGBEE.

Second Vice-Pres. W.W.L.C. Association

speech. He eulogized the implement dealers as good fellows, and mentioned that recently a man who works for a soulless corporation had said that, when the pirates disappeared from the high seas, the implement men made their advent. He was proud of being of the British empire on the earth, and also that he was a Canadian and carriage men as being the best implement men as being the best immigration agents we have.

Transportation Facilities.

"Transportation Facilities" was coupled with the name of Mr. F. W. Peters, of the C. P. R. Messrs. W. Sanford Evans and R. L. Richardson responded to the toast of "The Press." "Commercial and Financial Interchange" was responded to by D. W. Buchanan, of the Commercial and A. E. Mott.

Mr. J. D. Balfour replied to "The Ladies." "The President" was proposed by Mr. F. W. Peters and responded to by Mr. Ruby, after which "Auld Lang Syne" was sung and the banquet broke up.

The Angle Lamp.

Nothing is more trying than to work with a poor light. Whether it be reading in a home, a store, a H. store or factory, a poor light is a great drawback. It is trying to the sight, and causes a great deal of worry and trouble when trying to do particular work. Poor light retards work in the factory, and sometimes leads to grievous mistakes. A brilliantly lighted store or place of busi-

A. G. WATSON.

Sec. Treas. W. W. I. & C. Association.

ness is always much more attractive than a dimly, badly lighted place. Where good gas or electric light systems are not in use, it is a very difficult matter to properly light business places, halls, hotels and even private residences. The best solution is gas oil lamps are poor affairs.

An invention known as the Angie Lamp is coming into use. It is one of the ordinary lamps. It is claimed for this light that it has no under-shadow. The light falls downward and outward, thus utilizing all the light. It is also claimed for this light that it is very simple, easily operated, and requires very little attention, while the cost is low, compared with other lights. It is said that it cannot explode, and that it is odorless, owing to perfect combustion. Some of these lights are now used in Winnipeg, and they are handled here by Hilton, Gibson & Co., 274 Pine avenue.

WANTED—FAITHFUL PERSON TO travel for well established house in a few counties and parts of great agencies. Local territory. Salary \$104 a month and expenses payable \$10 a week for cash and expenses advanced. Position permanent. Business successful and rushing. Standard House, 384 Dearborn St., Chicago.

REMINISCENCES OF THE IMPLEMENT TRADE

Interesting Review of Past Conditions in Western Canada. Reductions in Prices and Expansion of Business.

Following is the address delivered by H. W. Hutchinson, manager for the Fairchild Company, before the Winnipeg Wholesalers' and Importers' Carriage Association, at its annual banquet at the Commercial Club on Wednesday.

Mr. President and Members of the Association—

I deeply appreciate the hearty manner in which you drank to the toast just proposed.

I presume that my name has been connected with this toast owing to my long residence in this northwest, and my connection with the implement interests.

It was now twenty years since I reached Winnipeg, a mere boy; and during the whole period I have been engaged in the implement business. As I look around to-night I see but two faces that have been as long associated with the implement trade as myself. These are G. H. Erb, ex-president of our association, and George Forsyth, of the Massey-Harris Company, either of whom I am sure could have more ably responded to this toast than I can.

Impulses of Early Days.

My purpose tonight is to give some impression of the conditions and benefit of members of the association, of the implement business in the early days, extending to the present time.

At that time it would not have been possible to have arranged such a magnificent banquet and assembled together such a large number of implement men as we have with us this evening. Twenty years ago there were hardly a baker's dozen in the implement business, and the experiences of those early days were very trying. At that time we then had no all-Canadian lake or rail connection with eastern Canada, but were obliged to bring all our Canadian implements and wagons over the route of the Mackinac-Emerston at that time was the chief centre of operations, and the seat of the business of the northwest portion of our province.

The main line of the C. P. R. extended west from Port Arthur to about a hundred miles, and the only other line of railway in the province was the line to Grates, connecting with the Great Northern at Neche. During the summer of 1883 the Manitoba Northwestern route was completed as far as Minnedosa. In the fall of the same year the road was completed between Winnipeg and Fort Arthur.

This gave an outlet to eastern Canada, by rail to Port Arthur and water to Owen Sound. In 1885 the road was completed from Port Arthur to North Branch and this gave us an all-rail connection with eastern Canada through Canadian territory. In 1886 the road to Deloraine was completed, and in the same year the Regina & Prince Rupert branch was built in the Glenboro branch was constructed.

Previous to the building of these lines the country was supplied to Deloraine, Melita and the west was supplied from Brandon. The district around Bertie, connecting with the west was supplied from Fort Ellice, the goods being shipped there by boat to Winnipeg, and thence to the Assiniboine river. The Prince Albert and Battleford districts were supplied from Qu'Appelle, and the Edmonton country from Calgary by freighters on the overland route, the cost of the goods being based upon so much per hundred pounds, and varying in accordance with the cost of the roads at the time of delivery. During the winter months the rates were cheaper than in the spring, when the roads were bad.

Now we have a network of railways covering almost every part of the province and territories, and while the cost of delivering goods by rail is very much less than that by the old overland route, I am of the opinion that there is still room for reduction in the railway rates and charges.

Firms in Early Days.

You will readily see that, with the sparse settlements that had in the limited number of farmers, the trade was not very large. In the city of Winnipeg it was confined to a few trading firms: The Massey-Harris Co., whose business stand was on the east side of Main street between Market and

James streets; A. Harris, Son & Co. on the corner of Main and Market street east, the building now occupied by Maurice's restaurant; Watson Mfg. Co., on the corner of Main and William streets, now occupied by Joseph M. & Co.; Westbrook & Fairchild, on the corner of Main and William streets; David Maxwell, on Market street; now occupied by part of the same firm; John Elliott & the Seymour House, John Elliott & Sons, on Market street west, adjoining the Grand Pacific hotel (one-half of this building is now used as Tom's restaurant, and the other half by a barber shop); Van Allen & Agar, on the corner of King and Fensholt; and an Robinson & Co., corner of Ross and Princess, then known as the Princess opera house block, long since destroyed by fire; the Waterloo Engine works, on Hamilton avenue east, present location; Haslam & Wilson, in the south end of what is now the Leland hotel, known as the "Red Barn"; Edward Kelly, on Main street south in the building now known as McParlane's feed store and adjoining Scott's furniture business; John Campbell, on Portage avenue west, in what is now Mr. Gregson's building; Globe works, on the corner of King and Rupert. You will see that we had the then best equipped of the above firms, but three are in business to-day in the Northwest, namely, Watson Mfg. Co., John Elliott & Sons, and the Waterloo Engine Works Co., with the possible addition of the Fairchild Co., of the cities of Winnebago & Fairchild. Since that time the following implement men included in the above list have passed to their long resting place: Messrs. Massey, Harris, Elliott, Maxwell, Van Allen, Fairchild, Kelly and Campbell, and among them we all deeply deplore the absence of our old friend Westbrook, whom we all hold in great esteem, and to whom to-night shines our sympathy in his recent bereavement and affliction.

With the growth of the empire, Manitoba was greatly advantaged, and we much to begeth from the east to our Dominion. The chief "Go west, young man," and many get a good number of dollars. Therefore, we must admit that some came to us who were neither a credit to themselves, nor a benefit to the country, as they lacked both experience and capital.

It seemed to think it was only necessary to get the grain in the ground regardless of cultivation or the kind of soil, and that the crop were not as good as their neighbors' who tilled the soil properly and used good seed. They, of course, soon became involved, and in some instances had a peculiar sense of their obligations to ward implement dealers.

Is An Exception.

I have in my hand a couple of letters from the country, one from the E. A. Fairchild Co. We to-day receive some rather strange communications. You will see that I am sure you will admit that these take the cake. They are as follows:—

"Mossback Lodge, May 20, 1888.

"Dear Sirs:—You have the 10th to had re note No. 11890 signed by me. It dropped right down amongst me like a cannon ball and had given up all hopes of hearing from you. I thought you had forgotten me. Now, all the other machine men may delay me with their letters without any let-up. I carry on the most extensive correspondence with the case of any man in Manitoba and they all know me. Sometimes when I have a letter from you I get a card at home I have to leave a bagful or two of your cheerful and loving epistles till I can get a moment's quiet. You want your money, as is on natural, and I have not got it, which is more natural than ever. You has any money at all now? If I would like to know. You say that in case I do not pay you will sue, and I will say to you ahead of time that I do not want to wait till next winter. 'I have been sued before.' I might mention it is usually the case. You have signed the note, but intend to pay it all the same. Yours,

(Signed) J. H. STEPHENS.

You will observe that this letter was written in May, 1888. He requested us to wait till the next winter, which we did. Failing to receive the money, we sent him another notice the following May, to which he replied as follows:

"Mossback Lodge, June 14, 1888.

Sirs,—I have received your letter in reference to one of my notes. You are welcome to that note, and allow me to inform you that my notes are standing jobs in all the machine shops, both in Winnipeg and Brandon, and if you ever hear of one of them being collected just make a note of it. I took a lawyer's advice, and got all the machinery necessary to run a farm when I was minor and they have been minus their money ever since. I am thinking of going into the implement business myself, and if you ever start farming give me a call, and I will accept that note in part payment of anything you will require to purchase. Hoping to hear from you again soon, yours for thirty days,

(Signed) J. H. STEPHENS.

Advices Good Licking.

I well remember when these letters reached the office. My deceased partner, Mr. Fairchild's instructions to our collector, who was a big man, were something like this: "On each next time you are in that district go to this duck and give him a good licking. When you take out his note and endorse \$10 on it, and tell him that every time you are in that district you are going to collect \$10 more till the note is paid." I cannot tell you as to the result of Joe's note, but he was very intimidated, I am glad, however, to say that the lack of honor which characterized this man is not so manifest to-day. I am also

Article.	Per cent.
Farm implements	25
Farm wagons	20
Threshing machines	15
Carriages	10
Binder twine	5

Prices Are Reduced.

As to the volume of business done twenty years ago, I cannot form any accurate idea, but I had only one employee. I did not the same in the business that I have to-day. I may, however, be interested to know something of the prices then obtained as compared with present prices. I do not give them from memory but from printed price lists which I have in my possession, bearing date January, 1883, and January, 1903, and in each case I give the time prices, that is where note settlement was accepted, which prices were, and now are, subject to a cash discount of 7 1/2 per cent.

Commodity.	1883.	1903.
14-in. Amer. breaker	\$2.00	\$2.25
14-in. Canadian breaker	3.00	3.00
14-in. brush breaker	3.00	2.75
14-in. stubble plow, steel	27.00	21.00
14-in. stubble plow, iron	25.00	19.00
2-furrowed gang plow,	25.00	19.00
(American)	13.00	7.00
Single-furrowed sulky plow	9.00	5.00
(American)	2.00	1.50
Iron harrow, 60-tooth	22.00	15.00
Garden scuffer	12.00	8.00
(Canadian)	11.00	7.00
(Canadian)	5.00	7.00
Mower	20.00	15.00
American binder	25.00	15.00
(American)	23.00	14.00
Mower	15.00	10.00
Hay rake	4.50	3.00

In drills I am unable to name the prices except for those now in use, as twenty years ago the disc and shoe drills were unknown, and the broadcast seed and ordinary hoe drill being used, a machine very much different from the ordinary spring hoe drill. The same remarks will apply to threshing machines.

Now the comparison of these figures will, I am sure, convince you that there has been a very marked reduction in the price of farm implements and wagons during the past twenty years, and I will venture the statement that no commodity has been subject to such reductions as implements and farm wagons, and I will venture to say that in my opinion Manitoba farmers to-day are buying their implements as cheap as our eastern neighbors, or the farmers in the northern states, providing, of course, you deduct from the freight from above country the freight from Ontario to Manitoba, and on importations from the states, not only the freight but also the duties.

H. W. HUTCHINSON.

First Vice-Pres. W.W.I. & C. Association.

glad to state that our farmers recognize in a greater degree the obligations involved in signing notes.

Compare Duties.

It may not be interesting to know that twenty years ago the freight on a car of wagons from the east to Winnipeg was \$450, while to-day the same goods can be brought forward for \$45.

Speaking of the rates of duties that have been paid during the past 20 years I am obliged to group them into periods of five years from 1880. They are as follows:—

Article.	1880-1885.	Per cent.
Farm implements	25	
Farm wagons	20	
Threshing machines	15	
Carriages	10	
Binder twine	5	
Article.	1885-1890.	Per cent.
Farm implements	25	
Farm wagons, over \$50, \$15 each and under \$50, \$10 each	20	
Threshing machines	15	
Carriages, over \$50, \$15 each, and under \$50, \$10 each	10	
Binder twine, 1/4 per lb. and	5	
Article.	1890-1895.	Per cent.
Farm implements	25	
Farm wagons	20	
Threshing machines	15	
Carriages, over \$50, \$15 each, and under \$50, \$10 each	10	
Binder twine, 1/4 per lb. and	5	

Firms Now Operating.

I will now give you a list of the different concerns who are now operating in the province of Manitoba, the implement, carriage and threshing lines, and who have business stands in the city: Massey-Harris & Co., shutt Plow Co., Frost & Wood, Watson Mfg. Co., John Stevens, Canadian Plow Co., Deserter, Massey & Co., McCormick Harvester Co., Champion Harvester Co., W. Johnston & Co., Massey-Harris & Co., Fairchild Co., McCaughlin, W. Harrison & Co., Joseph May & Co., T. S. Wright & Co., G. H. Erb & Co., the first four implement Co., Waterloo Engine Works Co., J. I. Case Threshing Machine Co., American-Abell Co., Northwest Gasoline Threshing Co., Erber Co., Port Huron Thresher Co., Waterloo Mfg. Co.

In addition to the above we have the Sylvester Manufacturing Company with headquarters in Brandon and

possibly operating in the north-western portion of the province, and who have business stands in the city: Massey-Harris & Co., shutt Plow Co., Frost & Wood, Watson Mfg. Co., John Stevens, Canadian Plow Co., Deserter, Massey & Co., McCormick Harvester Co., Champion Harvester Co., W. Johnston & Co., Massey-Harris & Co., Fairchild Co., McCaughlin, W. Harrison & Co., Joseph May & Co., T. S. Wright & Co., G. H. Erb & Co., the first four implement Co., Waterloo Engine Works Co., J. I. Case Threshing Machine Co., American-Abell Co., Northwest Gasoline Threshing Co., Erber Co., Port Huron Thresher Co., Waterloo Mfg. Co.

possibly one or two other concerns operating throughout the province, who have no particular permanent location. You will therefore see that the implement representation has very materially grown.

Volume of Business.

I would like to be in a position to state to you definitely the volume of business that the implement interests represented in Manitoba and the Territories, but to obtain accurate information along this line I would be obliged to ask the respective firms to give me the figures, which in my opinion would be of importance on my part. But having made a calculation I think I am quite safe in stating that the amount for the past season is not far short of \$12,000,000. Prospects were never better. If you put stop over a moment and consider that we have in Manitoba over twenty-five million acres of arable land upon which it is calculated that wheat can be grown and that last year the total acreage under crop was but a few acres over the even three millions, you can better judge of the possibilities of the future.

The expansion during the past two or three years has been very rapid, and we all look forward to an extended business in the coming season. We all remember some years ago when through failures of crops and other conditions, we did not care to boast of how much business we were doing, and a great many of us were carrying large amounts of unpaid machinery paper, and those of us in the business to-day who started twenty years ago, are here largely because of the assistance we received at the hands of our bankers, and the indomitable perseverance and energy which characterized our operations, and because of the fact that:

"When we struck a thorn or rose,
We kept again";
When it balled or when it snowed,
We kept again";
When we were hot and when we were cold,
We kept again";
When we were wet and when we were dry,
We kept again";
When we were in and when we were out,
We kept again";
When we were up and when we were down,
We kept again";
When we were in and when we were out,
We kept again";

When the frost killed all our crops,
We kept again";
When we were in and when we were out,
We kept again";
When we were in and when we were out,
We kept again";
When we were in and when we were out,
We kept again";
When we were in and when we were out,
We kept again";

Surmounts Obstacles.

And, by so doing, we weathered the storm, surmounted the obstacles, and to-day rejoice in the possession of a trade that brings reward for our past efforts. Even to-day some of us are inclined to become dissatisfied and discontented in our calling, because of the objectionable features that confront us in our line of business. But let me say to you that every line of trade is infested more or less with dishonest and disagreeable people. It has been so since the earliest time, and doubtless will be so for all time to come. The voice of the press and the ringing resolutions and decisive actions of trade organizations have done, and will continue to do much toward relieving the commercial world of its bad features, yet it is not

likely the time will ever come when the emancipation will be complete. From the producer of material, down to the consumer, there are men whose insane desire for riches has led them to deeds of fraud and deceit. You find them among the wholesalers and manufacturers.

The retail branch has many, but probably no greater proportion than others. The retailer who refuses to pay exchange, and sends his telegrams collect, is no more disagreeable and dishonest than the jobber who sells inferior goods at exorbitant prices. The manufacturer who makes the same price to the consumer that he does to the dealer is just as tricky as the consumer, who buys for cash and takes time.

Unfair Competitors.

The business man, however agreeable, honest, liberal minded and manly, will always be confronted by competitors and customers who are disagreeable, dishonest, selfish and perfidious. This is one of the things that must be taken into consideration when one launches his business craft, and the man who is not possessed of the push, grit, nerve, energy, and incidentally the capital, to withstand the ravages of the stormy element in the trade, should not embark therein. In any of our kind of any line of business that is absolutely free from every disagreeable feature.

In the trade as we are all selfish and want things our own way, and are inclined to become misrigheted when asked to look at the other fellow's side of the case. It makes all the difference in the world whose ox is gored. Another great trouble is that these matters are magnified. The evils may be great, but when one calmly surveys the whole situation, does he find them as bad as they were painted? In specific cases they may often be so, and any effort looking toward relief is certainly commendable, but at the same time it should not be forgotten that the great commercial world is rushing madly on, and he who pauses to combat any evil that has existed for all time, may have his labor for his effort and lose his place in the procession as well.

Good Precepts.

Be honest and have but one price. Discriminate in favor of your man. Regard every man's money as good as his brother's.

Treat your debtors and creditors with courtesy and you will win a patronage that will minimize the evils and disagreeable features, and I trust result profitably.

In conclusion, give us men who possess honor that nobles, justice that ensures the right. Reasonableness that melows and makes plain. Courage that proclaims verity. Dignity that wins respect. Modesty that makes no boast, and a generous instinct that disdains all meanness. And, Mr. President, then and only then, will business become a pleasure for those engaged therein, and I trust, mutually profitable to buyer and seller.

IN FARM IMPLEMENTS



The Frost & Wood Line Is Unexcelled.

WE MANUFACTURE

Binders, Drills, Disc and Drag Harrows, Mowers, Seeders, Springtooth Harrows, Hay Rakes, Cultivators, Scafflers, Plows, and a full line of General Implements.

REMEMBER—We are ready to part with these Implements at Moderate Prices and Reasonable Terms. Catalogue on application.



Western Canada Branch, WINNIPEG, MAN.

MERCHANTS WHO HANDLE

LILLY WHITE GLOSS STARCH

GELLYOID STARCH

Have the two best lines of Starch in the market.

It will pay you to handle these goods.

Customers appreciate good goods.

The Brantford Starch Works LIMITED BRANTFORD, ONT.

THE GREAT WESTERN REAL ESTATE LOAN AND SAVING CO.

(INCORPORATED)

HEAD OFFICE: Y. M. C. A. BUILDING, WINNIPEG, MAN.

Authorized Capital - \$7,500,000

Permanent preference stock is sold at one hundred dollars per share. This stock bears interest at the rate of 5 per cent. per annum, guaranteed, paid half yearly; it also participates in profits in excess of the said five per cent; profits paid yearly. This stock is greatly in demand, and will be on the market at par but a very short time. This is shown by the fact that during the past few weeks one hundred and four thousand dollars has been subscribed for.

5% Allowed on deposits of one hundred dollars or over.
4% Allowed on monthly deposits, such deposits may be withdrawn three years from date of deposit.

MONEY TO LOAN ON EASY TERMS.

For further particulars, apply to

W. T. ALEXANDER, Manager
274 Portage Avenue, Winnipeg

Phone 1035
P. O. Box 172

Per cent
to-day,
ent prices,
emory for
ch. I have
ate Janu-
B), and
ent prices,
nt was a-
and was
unt of 7 1/2
88. 103.
2.00 12.8
2.00 20.0
37.00 21.0
23.00 18.0
10.00 70.0
90.00 55.0
12.00 15.0
110.00 12.0
110.00 15.0
50.00 75.0
100.00 80.0
150.00 140.0
130.00 140.0
60.00 30.0
6.00 30.0
name the
in use, as
and shoe
breadth
drill being
in different
of the
day. The
thrething
ese figures
you that
and decline
ements and
y years,
me that
subject to
and that
s farmers
plements
ada farm-
n northern
y, you de-
less above
Ontario in
ions from
weight but
because the
of trade is
the impo-
ness in-
prices for
ver a three
er's dollar
plements
request
problem for
know that
of the
d product
We fur-
has ad-
cture of
ut skilled
no.
list of the
now op-
ntoths is
d thresher
ess stands
Co., Co. &
ood, Wat-
Canada
Marvener
Co., Cham-
obination
of the P-
rie-
Wright &
The E-
uxia Big
ishing Ma-
Co., North
at Three-
Co., Wat-
we have
Company
ndon and

**Carnefac Stock Food
Carnefac Poultry Food
Carnefac Worm Powders**

For Sale by all the leading
Wholesale Grocers.

Manufactured by

W. G. DOUGLAS, Winnipeg, Man.

W. C. MACDONALD, Actuary. J. K. MACDONALD, Managing Director.

**The Confederation
Life Association**

HEAD OFFICE
TORONTO

There are no conditions as to residence, travel or occupation in the Unconditional Accutualice Policies issued by this Association. They guarantee Extended Insurance, Paid-up Policies and Cash Surrender values.

Manitoba, N. W. T. and B. C.—Winnipeg Office, 467 Main Street.
CHARLES E. KERR, Sec.-Treasurer. DANIEL McDONALD, Manager.
HENRY WORSLEY, City Agent.

Brandon Office F. W. GILL, Cashier.

**LEADING
COMMERCIAL HOTELS**

RED DEER, ALTA.

ALBERTA HOTEL.
BEATTY & BRINDLE, Props.

C. and E. dining hall, good sample rooms and every accommodation for commercial travellers and the general public.

EDMONTON

ALBERTA HOTEL.

JACKSON & GRIERSON, Props.

Sample rooms. Free 'bus. Livery in connection.

KAMLOOPS, B. C.

GRAND PACIFIC HOTEL.

P. A. BARNHART, Proprietor.

The best hotel in Kamloops. Ample accommodation.

T & B PLUS
A CUT
TOBACCO

Try the new fours. They are giving entire satisfaction. Pays the retailer a handsome profit.

THE GEO. E. TUCKETT & SON CO., LTD

HAMILTON.

TEES & PERSES, Agents, Winnipeg.

A. CARRUTHERS & CO.

Dealers and Exporters of

**Hides, Wool, Sheepskins,
Tallow, Seneca Root
and Raw Furs**

Liberal advances made on shipments against Bill Lading. Wood sacks, Hide Ropes and Tags furnished on application.

Office and Warehouse:

120-122 King St., Winnipeg, Man.



**GILLETTE'S
PURE POWDERED
LYE**

**BEST,
PUREST,
STONGEST.**

**E. W. GILLETTE COMPANY LIMITED
TORONTO, ONT.**

LEITCH BROS.

Oak Lake

"Anchor Brand" Flour

FROM NO. 1 HARD WHEAT.

Bran, Shorts and all kinds of
Chopped Feed and Grain.

ADDRES

OAK LAKE, MAN.

P. D. ROE, President & Mgr. R. ABERNETHY, Vice-President. T. F. PATERSON, Sec.-Treas.



Manager.

**THE
Canadian Pacific
Lumber Company**

LIMITED

PORT MOODY, B. C.

Manufacturers of and Wholesale

Dealers in all Classes of

British Columbia

**LUMBER, LATH, SHINGLES
MOULDINGS, Etc.**

Since writing our former "ad" there has been a number of changes around our plant. Our manager is now big enough to wear pants, and everything else has grown in proportion. We have added to our facilities for handling lumber a number of new machines, among them being a planer which will dress a timber 24 in. square.

HENRY BYRNES, Selling Agent, WINNIPEG.

**The Best Union Made
Overall in the West**

Mail orders promptly attended to.

**THE WINNIPEG SHIRT
AND OVERALL MFG. CO.**

Corner Main and James Streets.
WINNIPEG.

SADLER & HAWORTH

Tanners and Manufacturers of

Oak Leather Belting

Montreal and Toronto.

A. P. MACDONALD, Sales Agent.
Western Canada Block, Winnipeg.

J CLEARIHUE

Commission Merchant

FRUITS AND ALL KINDS OF PRODUCE

Special attention given to consignments of BUTTER and EGGS.

Consignments received in all lines. Correspondence solicited.

VICTORIA, B. C.

P. O. Box 536.

WM. FERGUSON

WHOLESALE

**Wines, Liquors
and Cigars**

814 STREET, BRANDON

Carruthers & Co.

TANNERS

And Dealers in

Hides, Furs, Wool, Sheepskins, etc.

Consignments Solicited.

9th Street. BRANDON, MAN.

Under the Market.

One of the most demoralizing influences upon the local twine trade issues from the dealers who, when prices advance, do not keep pace with the market, says Farm Implement News of Chicago. This policy is that of the dog in the manger. Refusing to gather in the profit they are entitled to they prevent other dealers from realizing any gain. When the market declines the dealers' price is forced down in spite of his efforts to hold it. How inconsistent, then, when wholesale prices are going up, for him to continue selling at the first price.

If we look back over the history of the twine trade we find many years in which prices declined from the opening rate and only a few in which they advanced. Take the experience of a dealer who had sold twine since it came into use and you will find that no matter how advantageously he bought in the few years of advances, and how faithfully he followed each increase in price, his extra profit in such years would not equal his losses in others until he balances the dealer's take advantage of every legitimate opportunity to purchase his goods. The true basis of price on articles in demand is not what a thing cost, but what it will cost to replace it.

During the past season some dealers who bought before any advance occurred actually advertised the market quotations in local papers and in lower one. Who thanks them for it? Not one farmer who they thus favored would pay them a higher than market price if he purchased the price had declined instead of advancing. Not one would care how much the dealer lost by meeting the market quotations. Imagine a farmer selling grain at less than the market to a dealer who also happened to be a grain buyer.

Gr
Th
the
this
tend
exec
inter
ame
in t
The
the
was
mem
Amo
Joh
Bant
Neep
Herr
Win
Bras
pg:
M:
Shar
Josa
Russ
nipeg
Parr
Wini
E. J.
Jey;
Winn
alpe
Elli
R:
Scott
Phill
Holl
J. H.
nipeg
and
Knitt
peg;
Mr.
the d
to pr
consi
was
plain
being
line
as we
resolu
and i
minis
Mr.
plaus
4 o'cl
Afte
clatio
Love
Just p
"Let
the f
force,
terest
and m
merce
these
capita
theref
gover
acted
ment
and i
fair at
In s
Love
the G
their
the sy
no ca
other
provid
possib
busine
interp
at the
said,"
busine
for ca
at one
and th
Mr. J
of the
a safe
purpo
commi
wareh
shippin
of tect
tion)
did not
as a ca
of car
Elev
boudie
ante l
accom
The s

FOR SALE.

A small general stock of merchandise in good running order in a young and growing settlement in Western Assiniboia. Apply Box 1, care The Commercial.

FOR SALE.

On easy terms. In the town of Hoston, Man., building and lot. Building site 3x 50, two stories, suitable for a general store. Good opening. Apply to H. E. Smith, Hoston, Manitoba.

FOR SALE.

A general stock of merchandise and building in complete running order. A good town. In Southern Manitoba. Apply P.O.N., care The Commercial, Winnipeg.

FOR SALE.

Well established bakery and confectionery business. Occupies Building 3627, ground floor, store and ice cream parlor, 5 rooms upstairs. Bake shop separate from rooms. Good clean grocery and confectionery stock, including track scales and large water cooler and necessary. Write owner for particulars. E. G. Brassey, Oak River, Man.

FOR SALE.

The Austin Flour Mill and Elevator; capacity of mill, 150 barrels per day; elevator, 6000 bushels. This is one of the most complete plants in the province, built on the banks of an ever-running stream, with private siding, track scales and large water warehouse. Apply to W. CLIFFORD, Austin, Man.

WANTED—GOOD SALESMEN.

Energetic and capable of handling sub-commission, to sell our famous DUSTLESS Brushes to merchants and institutions. Thousands of the new perfect dustless brushes sold in 40 days. Wonderful seller. Good money. Write us at once. A. R. WIENS DUSTLESS BRUSH CO., 221 North Street, Milwaukee, Wis.



PANTS, STOCKS, OVERALLS, SHIRTS

Our stock includes every size. We can ship your order same day as received. Write for price list.

THE HOOPER MANUF'G. CO. LTD. WINNIPEG.

Demand for Hand-Made Gloves.

There has been quite a revival in the demand for hand-made gloves for working men within the past few years. It is claimed by those who wear better than the machine-made gloves that there is less danger of them ripping. In the Northwest, there has recently been a call for more of this kind of harvesting purposes. Some American firms are devoting a good deal of their business to the production of hand-made gloves and find it almost impossible to keep pace with the demand. More Canadian manufacturers might make this a strong feature of their business to give an advantage. It does not seem at all difficult to get the price necessary to cover the extra cost in making—Canadian Shoe and Leather Journal.

Teacher—Now, can anyone tell me who made the Milky Way? Tommy—it was the cow that jumped over the moon—Milwaukee Sentinel.

GROCERIES.

Prices to retail dealers for ordinary lots, with usual discounts for cash or large lots.

Table listing various grocery items such as Apples, Peaches, Pears, Prunes, Raisins, etc., with prices per case or per dozen.

Table listing Canned Meats including Corn beef, Lunch tongue, Lunch ham, etc., with prices per case.

Table listing Canned Goods including Chicken, Devilled ham, Potted ham, etc., with prices per case.

Table listing Coffee including Green Rio, Spot peck, etc., with prices per sack.

Table listing Cereals including Split peas, Pot barley, Rolled oatmeal, etc., with prices per sack.

Table listing Rice including Patna, Pinar, etc., with prices per sack.

Table listing Cigarettes including Old Judge, Athlete, Sweet Blotom, etc., with prices per pack.

Table listing Cured Fish including Finnan Haddie, Bonnies Hake, etc., with prices per lb.

Table listing Dried Fruits including Currants, Filatras, Raisins, etc., with prices per lb.

Table listing Dates, Raisins, and other dried goods with prices per box or per lb.

Table listing California Evaporated Fruit including Peaches, Apples, etc., with prices per can.

Table listing various oils and nuts such as Pitted plums, Prunes, Nectarines, etc., with prices per bushel or per lb.

Table listing Matches including Telegraph, Telephone, Parlor matches, etc., with prices per case.

Table listing Nuts including Brazil, Almonds, Walnuts, etc., with prices per lb.

Table listing Syrups including Extra bright, Medium, Maple, etc., with prices per lb.

Table listing Sugar including Extra standard, Pure, etc., with prices per lb.

Table listing Salt including Rock salt, Common fine, etc., with prices per lb.

Table listing Spices including Assorted herbs, Allspice, etc., with prices per lb.

Table listing Tea including China Blacks, Indian and Ceylon, etc., with prices per lb.

Table listing Tobacco including T and B, etc., with prices per 100 lbs.

Chewing Plug.

Table listing various chewing plugs and cigars with prices per box.

Smoking.

Table listing various smoking products like Virginia Gold, Bull's Eye, etc., with prices per box.

Wooden Ware.

Table listing various wooden ware items like Pails, Tubs, etc., with prices per dozen.

Brooms.

Table listing various brooms including Extra O.K., No. 7 O.K., etc., with prices per dozen.

Drugs.

Table listing various drugs and chemicals like Alum, Bleaching powder, Borax, etc., with prices per lb.

Table listing various oils and fats like Castor oil, Olive oil, etc., with prices per lb.

Table listing various soaps and detergents like Ivory soap, etc., with prices per box.

Table listing various cleaning products like Glass cleaner, etc., with prices per bottle.

Table listing various other household products like Toilet paper, etc., with prices per roll.

Table listing various food items like Butter, etc., with prices per lb.

Table listing various other goods like Tea, etc., with prices per lb.

Table listing various other goods like Soap, etc., with prices per lb.

Table listing various other goods like Paper, etc., with prices per lb.

Table listing various other goods like Cloth, etc., with prices per lb.

Table listing various other goods like Shoes, etc., with prices per pair.

Table listing various other goods like Hats, etc., with prices per piece.

First-class all through

Tri-Week West bound

British

Wa

Special a world passenger

For full

app. post

Big

With the

1892 winter

manila here

trade has

been 202

with 7500

1000. Dr.

of the States

against the

United K.

compared

all other of

the same

shipments

2000. The

the prevail

ing the

the export

firm imp

garden req



Quickest and Best Route

To the

East and West

First-class Sleeping and Dining Cars on all through trains.

Tri-Weekly Tourist Cars East and West bound.

Round Trip Tourist Tickets

At lowest rates to all points in

British Columbia
Washington
California
China & Japan

Special attention paid to around-the-world passengers.

For full particulars apply at city office (opp. post office) or at depot.

C. E. McPHERSON,
General Passenger Agent,
WINNIPEG.

Big Year in Manila Hemp.

With the exception of 1900 the year 1902 witnessed the largest receipts of Manila hemp in the history of the trade. The total receipts for the year were 802,000 bales, as compared with 758,000 in 1901 and 921,000 in 1900. Direct shipments to the United States aggregated 399,000 bales, against 188,000 in 1901, and to the United Kingdom 374,000 bales, as compared with 651,000. Shipments to all other countries were substantially the same in both years. In direct shipments to the United States the year's traffic established a new record, as it was expected to do, when the provision was made for refunding the export tax on such shipments.—Farm Implement News.

The annual catalogue for 1903 of the Steele-Briggs Seed Co., of Toronto and Winnipeg, has been received. It is a handsome publication, and will be appreciated by gardeners, florists and all people who buy seeds and garden requisites.



Office: 391 Main St. Tel. 464.

THROUGH TICKETS

TO ALL POINTS

EAST WEST SOUTH

California and Florida Winter Resorts. Also to European Points, Australia, China and Japan.

Pullman Sleepers. All Equipment First Class.

For further information apply to H. SWINFORD, General Agent, 291 Main Street, Winnipeg; or CHAR. S. FEE, General Passenger and Traffic Manager, St. Paul, Minn.

Of all the sleds that ever slid Along the slippery ground THE STAR STEEL SLED outshines them all And leaves them at a bound.

We have a full assortment of the Star Steel Sleds. The Strongest Sleigh Made. The Fastest Sleigh Made. The Most Handsome Sleigh Made.

WALTER WOODS & CO.

WHOLESALE

Wooden and Willow Ware, Brooms, Brushes, and Grocers' Sundries. HAMILTON AND WINNIPEG

The B.C. Permanent Loan and Savings Co.

DIVIDEND No. 9.

Notice is hereby given that a dividend at the rate of EIGHT per cent. per annum has this day been declared on the Permanent Stock of the Company for the year ending Dec. 31st, 1902, and that the same will be payable at the Head Office of the Company, No. 321 Cambie St., Vancouver, B.C. on and after January 15th, 1903. By order of the Board,

THOS. T. LANGLOIS,

Vancouver, Jan. 9th, 1903. President.

Contracts for Co. wood.

At the meeting of the Winnipeg school board this week, the following was adopted:

That the proper officers of the board be authorized to execute a contract for 500 cords of tamarac wood, in accordance with specification tendered upon, at \$5 per cord, with J. D. McArthur, his tender being the lowest.

That the proper officers of the board be authorized to execute a contract for 500 cords of Jack pine wood, in accordance with the specification tendered upon, at \$1.24 per cord, with P. R. Lamb, his tender being the lowest.

These prices are for wood to be delivered to the board in Winnipeg, as required.



The Famous "T.L." Cigar

is constantly growing in public favor and widening the gap between itself and all competitors.

It is coming to be thoroughly understood by all smokers who have a regard for health that a mild and pure domestic cigar should be smoked in preference to a heavy imported article.

The "T. L." is as good a domestic cigar as can be sold. It contains the finest Havana filler and Sumatra wrapper. The standard is always maintained and is absolutely free from all impurities.

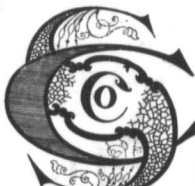
Wherever good cigars are sold, you'll find the T. L. occupying a prominent place.

"It Brings Havana Home to You."

WESTERN CIGAR FACTORY

WINNIPEG

T. LEE, Prop.



1903

Your orders for Blank Books of all kinds, Diaries, General Stationery, etc., solicited.

Order our Sports Scribblers—sure sellers! Full stock School Books and School Supplies generally

THE CONSOLIDATED STATIONERY CO. Limited

WINNIPEG

244 McDermott Ave.

Beaver in Manitoba.

One of our exchanges, noting the fact that colonies of beaver are still to be found in Manitoba, a quantity of new dams being in evidence in Joggly Creek, which, we believe, is on the northeast slope of the Riding Mountains, states, says the Pulse-valin Recorder, that few outsiders are aware of the fact that there are still beaver in Manitoba. The Star recently described the position which some of the interesting animals occupy on the banks of the Souris, near the town of Hartney, and along the Assiniboine and Souris rivers, and those who are interested can find in many places evidences of their presence, although the exigencies of the situation have compelled them to abandon the smaller streams and their habits of building dams and becoming what is

known as bank beavers. A halfbreed recently informed us that a beaver had been killed this fall on the Willow Creek, a tributary to the Souris, which is on the Dakota side of the Turtle Mountains, and if the laws could only be strictly enforced, there is no reason why they should not increase and again occupy some of the favorable positions which abound throughout the wilder districts of Manitoba.

An eastern exchange states that the abattoir of Kobold & Co., at Winnipeg, was destroyed by fire on Dec. 16th with a loss of \$12,000. This is not correct. The abattoir referred to is that of the Western Packing Company, which was slightly damaged by fire on the above date, the loss being about \$1,200.

1903

*Wishing all our Friends and Customers
another
Prosperous and Happy New Year*

CLARK BROS. & CO., Wholesale Stationers
WINNIPEG, M.

RAT PORTAGE LUMBER COMPANY

LIMITED

MANUFACTURERS OF

**LUMBER,
LATH, SHINGLES,
SASH,
DOORS**

AND ALL KINDS
OF WOODWORK

Head Office and Mills at RAT PORTAGE, ONT.

Branch: Point Douglas Avenue, WINNIPEG

The W. H. Malkin Co.
LIMITED.

Importers and
Wholesale Grocers

Packers of the Celebrated
VICTORIA CROSS Evaporated
Fruits, Teas and Coffees.

HEADQUARTERS for Sago, Tapioca,
Rice and all classes of English
Groceries.

Prompt attention to all letter orders.

137 Water St., - VANCOUVER, B. C.

**Lalonde,
Milord & Co.**

WINNIPEG, MAN.

Manufacturers of

SASH, DOORS,
SHOW CASES,
STORE AND BAR
FITTINGS, Etc.

Offices and Mills corner of King and
Sutherland.

ASK FOR

...Ogilvie Oats...

DELICIOUS FLAVOR FREE FROM HULLS WARRANTED PURE

Put Up in All Sized Packages

Ogilvie's Hungarian

AS NOW MANUFACTURED. THE GREAT FAMILY FLOUR

Insist on getting "OGILVIE'S" as they are better than the BEST

HAVE NO EQUAL

DREWRY'S

"REFINED ALE"

"Which sparkles like Champagne" is
the standard by which others are judged.
Always the same; purity guaranteed,
flavor most pleasant. As a table ale it
cannot be excelled. Bottled in half-pints
for family use.

E. L. DREWRY

Manufacturer and Importer.
Winnipeg.

Wholesale

We supply all out of town merchants
with a full line of

Jewellery

at wholesale prices. Write for
particulars.

D. R. DINGWALL Ltd.

424 and 584 Main St., Winnipeg.
Sign of the Street Clock.

Harry Leadlay. Allison Leadlay

H. & A. LEADLAY

Successors To

TORONTO HIDE & WOOL CO.

Dealers In

Hides, Wool, Sheep
skins, Tallow, Etc.

296 Ross Ave. - WINNIPEG, MAN.
Consignments Solicited.

Grain Tickets

AND OTHER STATIONERY.

SEND FOR SAMPLES

THE FRANKLIN PRESS Ltd. Opp. Grain Exchange, Winnipeg