PAGES MISSING

CIRCULATES EVERYWHERE IN CANADA

Ales in Greet Britain, United States, Wast Indies, South Africa and Australia.

CHADIAN GROCER

A Weekly Newspaper Devoted to the Gracery, Fruit, Provision and Food Stuffs Trades of Canada.

VOL XIX.

MONTHEAL AND TORONTO, OPTOBER 20, 1806

NO. 42.

Robinson's Patent Barley

is a Steady Seller
With the BEST TRADE

Your store is the finest in the town. And, therefore, you are or should be selling

ROBINSON'S PATENT BARLEY

> Liberal sampling among your customers on receipt of list addressed to

Frank Magor & Co.. - 405 St. Paul St., Montreal



Raised on It.

CHRISTIE'S BISCUITS

are noted for purity and delicacy of flavor.

Consumer always pleased when the grocer sends "Christie's."

Include Shortbread in your next order.

CHRISTIE, BROWN & CO.

TORONTO and MONTREAL

Limited

Made in Canada

These words are the key to the success that every true Canadian heartily desires for this fair Canada

Why should we buy goods of any description that are made in a foreign country? The making of foreign goods does not give employment to our artisans. It does not retain money in this country.

Why use Foreign Salt? We have CANADIAN SALT that is superior to any foreign salt that is made.

Why not help build up Canada by using

Canadian Salt

and thereby employ Canadian labor, Canadian works, and Canadian capital?

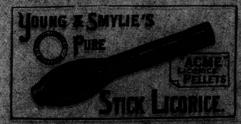
Demand of your wholesale grocer Canadian Salt, and if he does not keep it write to us for prices and

THE DOMINION SALT AGENCY

Telephone No. 1971

Offices: 2nd FLOOR MERCHANTS BANK BUILDING, Entrance on Queen's Avenues

Nafional orice Co



V. & S., SCHDDER and M. & R. Brands of PURE STICK LIGORIGE, Acme Licorice Pellets, M. & R. Walers in bags, Licorice Lozennes, and a full line of Licorice Specialties, including the telebrated soft fivorice lines sold under the Company's brands as follows: THE PLIABLE LIG. NGE, THE ELASTIC LICORICE.

Molasses

You will shortly be thinking of laying in your Winter Supply.

Before doing so, write us. Our prices will interest you.

r 20, 1905

Y

The "Shell" Brand of Castile Soap is packed only by Couret Freres, of Marseilles, France.

The leading brand in the Dominion.



SHELL BRAND

"Shell" Brand Castile Soap

Sixtyseven per cent. pure oil.

Seven

per cent. more of pure oil than you'll get in ordinary Castile Soap.

In 1-lb. bars and upwards -also in pressed cakes.

"Shell" Brand

Sold by Leading Wholesalers

Winners

Trade

The "Thistle" Brand of Maple Syrup assures your customer a delicious quality of the highest grade.

A Maple Syrup-rich, yet delicate.

"Thistle" Brand But be Maple sure you Syrup get ihe

"Thistle" Brand-look for the trade mark.

It wins trade wherever it goes-

Permanent Trade!

Sold by

Leading Wholesalers

The leading orchards and vineyards of California fur nish the "Griffins" brands of Dried Fruits-Apricots, Peaches, Pears, Nectarines,

Dried

Griffin Plums, Prunes and Raisins.

Skelley's "The

Dried Fruits the Pack"

pick of always.

Clean, selected fruit of highest quality.

"Winners of Trade."

ARTHUR P. TIPPET & CO, MONTREAL. TORONTO.

Sold by Leading Wholesalers

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY.

BRANDON, MAN.

GROCERIES FOR THE WEST

We will have a car leaving Toronto and Montreal about once a month,

Have you got something you wish to ship in these cars?

We will reship, sell or store for you. Write us.
Wilson Commission Co., Limited
Brandon, Man.

CALGARY.

The Best Salesman

is the Man on the Spot. Don't Continue to be Over a Thousand Miles Away from your Buyer. Communicate with us, and have your Business Transacted by reliable Brokers on the Spot.

Excellent Storage Accommodation.

NICHOLSON, BAIN & JOHNSTON Wholesale Commission Merchants and Brokers

CALGARY, ALTA.
NICHOLSON & BAIN, WINNIPES, MAN.

OWEN SOUND.

J. K. McLAUCHLAN

COMMISSION MERCHANT

Warehouseman, Shipper and Steamsh'p Agent

Owen Sound,

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Jumau

HALIFAX, N.S

J. W. GORHAM & CO.

JERUSALEM WAREHOUSE HALIFAX, N.S.

Manufacturers' Agents and Commission Brokers.

WAREHOUSEMEN

WAREHOUSEMEN

Domestic and Foreign Agencies solicited.

Highest references.

MONTREAL

A. J. HUGHES

Wholesale Grocers' Broker, Manufacturers' Agent and Jobber,

1483 Notre Dame Street MONTREAL.

Open for few more foreign and domestic agencies Correspondence Solicited. Highest References.

H. J. STEVENS

126 BOARD OF TRADE. - MONTREA

Wholesale Brokerege

Beans, Boiling Peas, Flour, Oats

J. T. ADAMSON & CO.

Customs Brokers and Warehousemen

27 St. Sacrament Street, Montreal

Tel. Main 778.

Bond 28.

TORONTO.

W. G. A. LAMBE & CO.

TORONTO.

Grocery Brokers and Agents.

Established 1885

C. E. KYLE

WHOLESALE GROCERY BROKER and MANUFACTURERS' AGENT 27 FRONT ST. E., - TORONTO Highest references. Commissions solicited.

W. G. Patrick & Co.

Manufacturers' Agents
and
Importers.

29 Melinda St., TORONTO

25,000 cases canned goods to offer

TOMATOES CORN PEAS CATSUP

Finest Goods Packed

W. H. MILLMAN & SONS

GROCERY BROKERS
TORONTO

ST. JOHN'S, N.F.

THOMAS B. CLIFT

Broker, Commission Agent, Auctioneer and Notary Public Commercial Chambers, Water St. ST. JOHN'S, N.F.

A warm welcome extended to all Heads of Departments and Commercial Travellers from foreign countries.

CHARLOTTETOWN, P.E I.

HORACE HASZARD

IMPORTER of Refined and Raw Sugars, Barbados Molasses, Flour and Cornmeal.

EXPORTER of Cheese, Butter and Canned Goods.

AGENT in Canada and the United States for the famous Brahmin Tea.

Charlottetown, Prince Edward Island

VICTORIA, B.C.

Radiger & Janion

VICTORIA AND VANCOUVER

MANUFACTURERS' AGENTS and COMMISSION BROKERS

Correspondence Solicited. Reference — Bank of British North America, Victoria.

WINNIPEG.

CALCARY STORAGE

In a new brick block centrally located.

Dingle & Stewart

Winnipeg, Man,

Calgary, Alb.

COMMISSION BROKERS.

REGINALD LAWSON

MANUFACTURERS' AGENT and WHOLESALE COMMISSION BROKER UNION BANK BUILDING

Correspondence Solicited

WINNIPEG, MAN.

JOSEPH CARMAN

Wholesale Crocery Broker and Manufacturers' Agent Member Western Wholesale Brokers' Association

Union Bank Block, Rooms 722 and 723
Winnipeg, Man.

Open for good Canned Goods Agency Correspondence Solicited

Stuart Watson

Manufacturers' Agent and Wholesale Commission Broker.

WINNIPEG, MAN.

Highest References.

Correspondence Solicited.

DO YOU wish to extend your business to this GREAT WEST COUNTRY?
WE CAN handle your account to our MUTUAL ADVANTAGE.

Correspondence solicited. Established over 12 years GEORGE ADAM & CO.

Wholesale Brokers and Commission Merchants
WINNIPEG, MANITOBA

G. B. THOMPSON

Wholesale Broker and Commission
Merchant

159 Portage Avenue East, - WINNIPEG, MAN.
Cable address, "Capstan."

Storage facilities. Correspondence solicited

CANNED SALMON

1905 PACK

Wire or write us for prices:

Fraser River Sockeye Skeena River Sockeye River's Inlet Sockeye Red Spring S. Cohoes Humpbacks

Handsome Labels. Quality first-class. Prices right. We want the trade of eastern retailers who purchase car lots.

NICHOLSON & BAIN, WINNIPEG, Wholesale Commission Merchants and Brokers.

BRANCH HOUSE:

NICHOLSON, BAIN & JOHNSTON CALGARY N.W.T.

VANCOUVER.

J. McA. CAMERON

Manufacturers and Wholesale Commission Agent

*Correspondence Solicited

Vancouver, B.C. P.O. Box 912

Reference—Bank of Hamilton

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TAN. ence Solicited

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CO. Merchants

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). Box 912

Don't you think you would feel better if you felt positively sure when you sold

MAPLE SYRUP

to your customers that you were giving them the PURE, unadulterated and unblended Maple Syrup?

You can obtain this satisfaction and improve your syrup trade by selling GRIMM'S

LET US HEAR FROM YOU.

GRIMM MFG. CO., Manufacturers of Champion Maple Sugar Evaporator and Maple Sugar Makers' Supplies

Electrically Driven Coffee Mills. PULVERIZER.

GRANULATOR.

Single and Double **Grinders**

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving

Our Grinders Wear Longest

> Height, 29 in. Length, 33 in.

No. 65 Width, 23 in. Weight, 275 lbs. GRINDING CAPACITY.

Granulating 2 pounds per minute.

Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO., PHILADELPHIA, PENN., U.S.A. Nos. 1615-1635 North 23rd St.

Forbes Bros., Montreal. Gorman, Eckert & Co., London, Ont

Fall and Winter is the season of banquets, suppers and other festive events when

Sterling

Pickles

are in large demand. The grocer who carefully guards his best-class trade will keep well assorted in these goods.

-Made in Canada

The T. A. LYTLE CO., Limited TORONTO, Can.

Don't forget the fact that "Bee" brand goods are the

Biggest Profit Payers

on the market

"Bee" Starch is the Best Laundry Starch on the market.

-If interested in making money for yourself ask -our travellers all about it, or write direct to

SNOWDON, FORBES & CO., Montreal

There's an alarm in the camp!

Japan Teas

are gaining headway in spite of the persistent attacks made upon them.

People get tired of hearing all the virtues claimed by one kind of tea---and, Mr. Grocer, you yourself don't believe it. Think the matter over carefully and study the tea question closely. You will buy **JAPAN TEAS.**



YOU WANT TO MAKE MONEY?

Then sell the best money-maker for you in the coffee line,

Paterson's Camp Coffee Essence

ROSE & LAFLAMME, Agents, Montreal

Goodwillie's"



Ready

Get

Your Custo-

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Name and will

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W. P. KAUFMANN

19 Caer Howell Street, TORONTO

Analyst & Consulting Chemist

Advice regarding processes of manufacture and technical applications of chemistry.

They Cost Something, Of Course.

But enough Allison Coupon Books to last a year won't cost as much as the amount you will lose by the carelessness of your clerks in forgetting to "charge up" numerous small purchases; and disputed pass - book entries, where you have to allow your customer's kick, or lose him.



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. NO PASS BOOK NO WRITING. NO TIME LOST. NO KICKING. There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO. C. O. BEAUCHEMIN & FILS, MONTREAL. WM. T. SLOANE, WINNIPEG, MAN.

ALLISON GOUPON CO., Manufacturers.

THE PEOPLE OF

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.



Sixty Years Ago

COX'S CELATINE

FIRST in 1845 in strength and purity, and first still after all these years.

J. & G. COX,

C. E. Colson & Son, Montreal D. Masson & Co.

Ltd Gorgie Mills,

EDINBURGH

...ESTABLISHED 1840...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

OFFICES IN CANADA

LONDON, ONT. ST. JOHN, N.B. WINNIPEG, MAN.

THOS. C. IRVING, Gen. Man. Western Canada Terente

RANGE MARMALAD LIPTON LTD. LON

Everybody Eats MARMALADE

Everybody would eat more if they bought

LIPTON'S

Wouldn't it pay you to try LIPTON'S?

The reputation of the largest purveyor in the world is behind this Marmalade.

SOLD BY ALL JOBBERS

J. S. CREED, CANADIAN SALES AGENT 53 Upper Water Street

HALIFAX, N.S.

Board of Trade Building MONTREAL

DOES IT SELL?

Dozens of orders are being shipped daily to distant and small towns because people have found out that the best cough medicine is

Mathieu's Syrup

of Tar and Cod Liver Oil

and now they want it.

Mathieu's Nervine Powders, a positive cure for all. headaches, are also a profitable line of goods for you to handle.

J. L. MATHIEU

Proprietors

Sherbrooke,

Quebec

Limited

Ceylon Teas

PUBLIC ESTIMATION

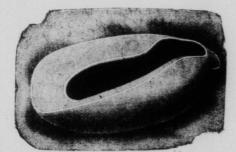
Ceylon Teas

Ceylon Teas have two tracks into Public Estimation: Grocers' Confidence, Makers' Honesty. One is the counterpart of the other. Without the grocer firmly believing in his goods, and thereby putting his own personality behind them, makers' honesty could accomplish little. The people look to the grocer, the grocer to the maker. Ceylon Teas are sold with confidence because grocers know they are held high in esteem by users and that that esteem being earned worthily will be permanent. Keep your shelves well stocked with Ceylon Teas.

October 20, 190

er 20, 1905

The Comfort



Bed and Douche Pan

Made in Yellow-Ware and thoroughly Vitrified

The most Comfortable and Sanitary Bed Pan ever made

Recommended by all Physicians and Trained Nurses

MANUFACTURED BY

R. Campbell's Sons

Hamilton Pottery

HAMILTON, ONT.



IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE

CANADA SUGAR REFINING CO.

LIMITED

Montreal

The Only Spice of Life for Horses, Cattle and Poultry



is Myers'

with food, and contains no corn, middlings, etc. Why pay ten cents per pound for what costs only one cent? If you desire bulk for your money take 100 pounds of middlings, or such like, and mix with 100 pounds Myers' Spice, you will then get a much superior article than most advertised Stock Foods, and it will cost you only \$5.50 per 100 pounds. A saving of \$4.50 on 100 pounds is an item not to be lost sight of. Is not this true economy?

The trade is respectfully invited to write the

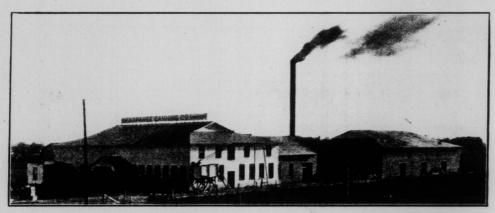
Myers Royal Spice Co., - Niagara Falls, Ont.

for quotations, as we do only with the trade and do not supply the consumer.

Corn and Tomatoes

The brand that leads is

Canada's Pride



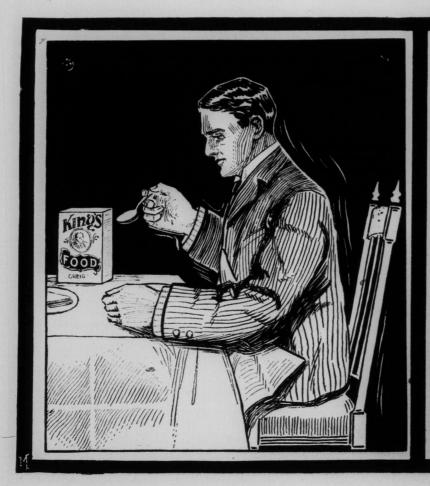
This is not an empty boast but is our honest opinion, founded on the care with which we have selected the best of the crop, the way we handle it, and the superior equipment of our factory. Then, again, we have designed a label that will sell the goods for you.

CANADA'S PRIDE is a brand that will satisfy the daintiest palate. Just taste it and test it.

Your Jobber has the Goods; If Not, Write us Direct

NAPANEE CANNING CO., LIMITED - NAPANEE, Ont.

W. A CARSON, MANAGER.



IT GROWNS THEM ALL

The King's Food

An Ideal Breakfast Dish

AWARDED THE GOLD MEDAL AT ST. LOUIS.

Contains all the life-giving elements of the finest Canadian wheat, offered in the flakiest and most tempting form.

A handsome glass dish in every package.

THIS IS A GREAT SELLER

2 DOZ. PACKAGES IN A CASE

THE ROBERT GREIG COMPANY

White Swan Mills - TORONTO

boast inion, with d the y we perior ctory.

E is a y the aste it

signed

goods

Int.

You have your Reputation to think of

When you sell a customer an order of canned goods she holds you responsible for their quality.

If they are of passibly good quality she makes no complaint and you make no advance in her favor.

If they are of poor quality, who does she blame? The packer? No. She blames you, the grocer, who, she holds, should protect her against inferior goods.

If they are of the highest quality the housewife is quick to recognize it. You get the credit. She not only comes back for more but she tells her neighbors.

A woman talking to her neighbors can do you a lot of good or harm.

That's why you should take no chances but sell only

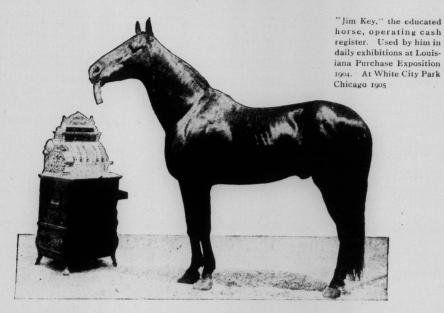
OLD HOMESTEAD BRAND CANNED GOODS

They are of guaranteed first-class quality and will build up your business.

Insist on having OLD HOMESTEAD BRAND.

The Old Homestead Canning Co.

Picton, Ontario.



Merchants with horse sense use National Cash Registers and increase their profits. Money is saved and the register purchased on easy installments from the money saved.

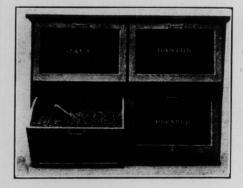
Please cut off here and mail to us today

National Cash Register Company

Dayton Ohio

Sending in this card places me under no obligation to buy. I would be glad to have your agent call and explain the workings of your latest cash register, and the best system for my business.

Name Address No. Clerks



SPECIAL "WALKER BIN" COFFEE CASE

5 feet long, 37 inches high, 18 inches deep, with 4 bins (lettered with names of coffees) having a capacity of 50 lbs. of roasted coffee each.

SPECIAL OFFER:

To enable the Grocers of Canada to become better acquainted with **WALKER BIN FIXTURES** we offer this handsome case, made up in either oak or American chestnut (light or dark finish), at the following prices delivered:—

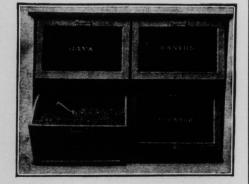
We Pay the Freight.

In ordering state whether oak or chestnut—light or dark finish.

Write for booklet on complete line "Modern Grocery Fixtures."

The Walker Pivoted Bin & Store Fixture Co.

Factory, Berlin, Ont. 516 Board of Trade Building, Toronto, Ont.



Name

ASE

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e up in

Autumn Leaf Brand Canned Goods

IE have at present unsold a few thousand cases of canned CORN, PEAS, TOMA-TOES, BALDWIN APPLES, RED RASP-BERRIES, etc., and owing to the lack of storage we wish to move some of the stock. We have everything up to date for the manufacture of canned goods. No expense has been spared to produce the best goods possible. Now, at the low prices no one can help making money on canned goods. It is easy to guess who will make the money. It is a long time before next pack. Now, Mr. Grocer, specify AUTUMN LEAF BRAND CORN and TOMATOES, and if your jobber does not carry them write us or order direct. We guarantee to suit you as to QUALITY and Price. We are out to sell now. Do not let this lot of AUTUMN LEAF CANNED GOODS GO BY-IT MEANS SOMETHING TO YOU. We are out for the Trade and have got some and are going to have more.

THE FRANKFORD CANNING AND PACKING CO.,

Independent Packers

FRANKFORD, ONT.

A. H. ALLEN, Manager

PARADISE AND HAYCASTLE CURRANTS

Greece's finest productions. Grown in a specially favored district. Imitations and the "just as good" kind are legion.

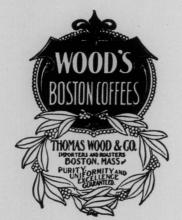
You don't need an imitation when you can get the genuine. Your customers are pleased, your trade and profits increased, by handling Paradise and Haycastle Currants.

SOLE AND ONLY AGENTS FOR CANADA

W. H. GILLARD & CO., HAMILTON,

Wholesale Grocers, Tea and Coffee Importers.

HIS COMMUNITY



Every Grocer understands it.

The particular needs of his Neighbors is a study for the Trader who wins.

You, our Agents, and We comprehend them.

But, whatever community you have, and however exacting the demands of your "cranky" customers, you will find in

WOOD'S COFFEES

the very thing to satisfy. The Best Coffees of the World are Wood's.

CANADIAN FACTORY AND SALESROOM No. 428 ST. PAUL ST., - - MONTREAL.

We are looking for active up-to-date grocery brokers to represent

Japanese Starch

in Halifax, St. John, Toronto, Winnipeg, Vancouver, and other large business centres. We will pay satisfactory commission and follow up the goods with advertising.

Write for particulars.

American Pure Food Co.
Montreal

New Peels, Raisins AND Nuts

Now in Stock and Arriving.

Full Assortment.

Warren Bros. & Co.

35-37 Front St. East TORONTO

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CANADIAN DEPARTMENT STORE DEVELOPMENT

WINNIPEG'S LATEST STORE.

THE recent increase in the capital stock of the T. Eaton Co. from \$500,000 to \$1,000,000 is due largely to the policy of expansion now being inaugurated by that concern. The building of a large new store in Winnipeg was a radical step for Eaton to take, judging from the emphatic manner in which he previously declined any and all propositions to "branch out." His idea has always been one of concentration, and it would not be surprising if the responsibility for this western move rests upon other shoulders than his.

A similar experiment was tried by the old firm of Barnes, Hengere & Co. of Buffalo during the western boom in the States. They decided to open a large branch department store in Minneapolis, and managed to lose almost every dollar they invested, notwithstanding an extensive wholesale connection which enabled them to buy to exceptional advantage. The distance between the two stores was too great for really effective management, and we fail to see where Winnipeg and Toronto are very much different. The Eaton Co. have the advantage of a large mail-order trade in the west already established, but with Mr. Eaton himself necessarily out of the calculation a good deal will depend upon the kind of management the western store receives.

Keeping in mind the exorbitant price for their Winnipeg property in the first place, and the rush of other dry goods merchants to pre-empt the western field, we can see where even a large concern may not have the smoothest possible sailing. Mr. Eaton is too far advanced in years to be able to handle the situation himself in any way, and unless the new organization can include a measure of his ability, the pendulum of trade and money and success may begin to swing in the other direction.

MONTREAL STORES.

N strange contradistinction with the Eaton move to Winnipeg is the Simpson move to Montreal. Both illustrate the restless spirit of Toronto enterprise, but while the western store is to be a full-fledged "departmental," the old conservative business of John Murphy's in Montreal is being made even more precise. The situation raises a very fine question as to what kind of an establishment the "coming store" is to be. Looking ahead ten, or even five years, will it be just as easy to keep up the everlasting cry of "bargains," and still figure a profit? In spite of all the boasted enterprise of New York and Chicago stores, we fail to see where they make anything like the money of smaller and more conservative establishments in England. And looking things squarely in the face over here, it may be possible that a reactionary tendency is just about due, if profits are to be considered.

At any rate, the Robert Simpson Co. have surprised everyone by "doing things different," and eliminating everything but ladies' wear in their Montreal store. Thousands of dollars have been spent in fixing up the dress goods, millinery and costume floors, while such stocks as men's clothing and furnishings, tinware and housekeeping helps, are entirely dispensed with. So far as we can measure things, the idea seems to be in line with Altman's business in New York, and with the well-known wealth of Montreal to lean on, the chances ought to be good for satisfactory profits. The fact of a big department store organization swinging in favor of exclusive dry goods is an element to reckon with in forecasting the future of retail store-keeping.

To what extent this move will inter fere with the business of Morgan's and Ogilvvs' remains to be seen. stores are apparently in direct competition, with the chances of success pendent very largely on buying facilities. In this respect the Simpson Co. have an advantage on account of the Toronto store. On the other hand, both Henry Morgan & Co. and James Ogilvy & Sons are pretty well intrenched in public estimation. The old "Colonial House" is a credit in every way to Canadian enterprise, and the quiet dignity of the place has its admirers. Of the two, the Ogilvy store is perhaps more wideawake and more adaptable to changing conditions

In regard to the more popular trade, things have apparently only just begun to happen. Three years ago there was a chance for quick moves and bold tactics, at the time when W. H. Scroggie began to reach out. With a lease of the entire block allowing necessary additions and improvements the way seemed easy enough, but doubt and hesitation were factors to be considered. Mr. Scroggie himself is a man of decided business ability, but with a bigger inclination for detail than anything broadgauge. With the enlargement of his store an effort was made to catch the inspiration of the Eaton business in Toronto by engaging two of their former managers—Mr. Poole and Mr. Moreland, who remained only about eight months, incidentally giving the impression that the T. Eaton Co. were directly interested in the Montreal store. As regards this Mr. Scroggie had nothing to do, but it is surprising how many Montreal people still insist "that Eaton is back of Scroggie's"—something which both deny.

Personally, and without knowledge of anything that may be, we look for a big surprise in connection with the Carsley business. Trade has been growing away from their location for some time past, and yet no one has made anything like as much money in Montreal dry goods as Mr. S. Carsley. That means he has it, and it means too that he is not likely to let go the reputation and success of many years standing without something of an effort. A new million dollar store in a new location is within the bounds of possibilities, and as Montreal grows—as grow it must—it would not be by any means a bad investment.

Reading between the lines, it is easy to see that the store situation in Montreal is waking up, with a new infusion of energy all along the line. The cleanest and most aggressive business to-day is the new Murphy's, but they need more from. It is the most promising in every way, because of the men and money and organization behind it. The most prosperous is Morgan's, with a clientele of the very well-to-do, and no less than five thousand accounts on its books. But in proportion as things have changed during the past twelve months, things are going to change, and those who expect to have and to hold must do business on something else than the wit of ten years ago.

NOTES WORTH NOTING.

A. LEARD, Charlottetown, P. E.I., has leased a building with the intention of converting it into a canning factory, the necessary power being furnished from Messrs. Dobson & Manson's steam faundry in the vicinity.

Kingsville, Ont., is likely to have a gelatine factory in the near future. It is to be manufactured out of Irish moss, purely vegetable, and is said to be far preferable to the preparations now on the market. This, however, remains to be proved.

The Canada Gazette contains an Order-in-Council increasing the maximum general freight tariff on the Prince Edward Island Railway to the general standard in force on the Intercolonial. The increase goes into effect on October 15. The difference is chiefly to be found in the third, fourth and fifth class rates.

The Union Brewing Co. of Nanaimo, B.C., have taken a long step forward, not only in their own interest but in the interest of the farmers in the vicinity, in installing in connection with their brewery a complete malting plant. The plant with its capacity to turn out one ton per day of malted barley is expected to be in constant operation from this time on.

A report is current that a new business is shortly to be opened up in Ottawa by the William Davies Company, of Toronto, who have branches in many Western Ontatio towns and along the St. Lawrence as far west as Brockville. It is understood that the company is about to conclude negotiations for business premises on Sparks street and will conduct the retail meat trade on a large scale. Several Toronto business men are behind the company, which is a very strong one.

Recently a number of growry clerks held a meeting in the Retail Clerks' hall over W. B. Francis' grocery, 208 Pacific, at which they decided to organize what will be called the Grocery

ADVERTISING

All retail dealers are interested in the advertising done by the manufacturers whose goods they handle. Anyone who has seen the splendid advertisements we have run and are running in the Ladies' Home Journal and other papers with millions of circulation will be convinced that the largely increased sales this year of both RISING SUN Stove Polish and SUN PASTE Stove Polish, over corresponding period last year, are going to be still further increased during the coming season. It will pay you to push RISING SUN Stove Polish and SUN PASTE Stove Polish.

MORSE BROS.

Proprietors,

CANTON, MASS.

Clerks' Association and Union of Winnipeg. An organization of this kind is, they claim, needed in Winnipeg, not only as a union but for fraternal and social benefit. There are quite a large number of grocery clerks in the city, so that an association of grocery clerks should be one of the strongest in Winnipeg.

The establishment of a butter factory in Glencoe is now a certainty. Promoters of the factory were there during the past week looking over the prospects for patronage of such an industry and expressed themselves as more than pleased with the outlook. The Government Dairy Inspector will arrive in a few days to give his opinion as to the most desirable site with respect to drainage and other features. It is proposed to build a factory second to none in the Dominion as regards capacity and equipment.

J. R. Hutchison, one of the partners who has purchased 800 acres of land in Slate River Valley, was in Fort William recently. Mr. Hutchison has commenced clearing the land. Mr. Hutchison has been manager of St. George cheese and butter factory, and is a practical man in all branches of the work. He stated that he was nuch pleased with the outlook for the industry his company purposes planting there. He says the Valley has the finest pasture land he ever saw. The company will have 100 cows just as soon as a place can be built to accommodate them. It is the intention of the company to be prepared to furnish the retail trade of the town with a high grade of creamery butter.

The British Columbia Provincial Fruit Inspector, Thomas Cunningham, condemned a lot of fruit recently. The fruit is stuff from Fraser River points, and even if it is returned, will not be allowed to be placed upon the market. It may be fed to hogs or even used as a fertilizer, but for no other purposes. Mr. Cunningham stated that from the way Prof. Von Dieman spoke of the fruit at the Westminster Exhibition, and of the absolute purity of the fruit there, the farmers should realize what an asset the name of "B. C. Fruit" on a box would be in the market. "The day is coming" said Mr. Cunningham, "and it is not far off, when the brand 'B. C. Fruit' will add 25 per cent. to the ordinary market value of the product."

The Fossil Flour Company's factory was the scene of a disastrous fire on October 6th, causing a loss of over \$30,000. The fire caught in a drying machine and spread rapidly, levelling all the buildings in a short time. There are no particulars as to the insurance. This is the enterprise that created much interest at the time it was started some eight years or more ago, by building a pole railway from the mill to the shipping point at Bass River. This railway was largely noticed in the press and pictures of it appeared in leading English magazines. The railway proved a failure, and has been abandoned for five years. The factory turned out two hundred tons of fossil flour last year, and as the stuff is valuable it means a considerable outlay in operating, which will be missed in Bass River if the mill is not rebuilt.

Mr. Andrew Mitchell, a partner of the firm of Walter Mitchell & Sons, of Ayr, Scotland, is a visitor in Montreal during a business and pleasure trip through Canada and the United States. Speaking of the provision trade in which he is engaged in England, Mr. Mitchell speaks highly of Canadian produce. Wiltshire bacon imported from this country finds a ready market in the British Isles, but more especially in England, where large quantities are distributed from the Liverpool and London centres. Some people are still rather prejudiced in favor of the genuine English Wiltshire raised bacon, but the Canadian article is growing in favor, and is about on a par with Irish and Danish goods. Hams cured in Canada for the British trade are well received, though they are not quite "thick" enough to suit all tastes; this, Mr. Mitchell says, was not the packers' fault—the remedy lies in the hands of the farmer, who should, in selecting his stock, choose a breed suitable for the market on which his hogs are to be sold.

According to reports received by Mr. P. W. Hodgetts, secretary of the Fruit Growers' Association, the fruit growers in the Niagara Peninsula have this year found a fine market in the Canadian Northwest, and for the first time regular shipments in cold storage have been leaving St. Catharines ever since the beginning of the season. Tomatoes, pears, peaches, plums, and more recently grapes have been shipped in large quantities, the shipments amounting for weeks past to three carloads a week. Early in the season the returns were

not perfectly satisfactory, but lately they have been good, and there is no doubt but that the trade will grow in future years. Some of the cars went as far west as Calgary. The prices realized by the growers are not much higher than are realized in Eastern Canada, but the new market has had an excellent effect from the growers' standpoint in preventing a glut in the local markets and maintaining prices here

Some unexampled shipments of apples are being made from Montreal. On the Bavarian space was reserved for 32,500 barrels on her last voyage. Ontario growers are prominent in the shipments and to watch the barrels, each marked with the name of shipper, place of shipment and species of apple, is a lesson in geography and pomology. A quarter of an hour's observation showed hundreds of barrels of "Maiden Blush," "Pewankee," "Gideon," "Wealthy," and Snows traveling up the gangway. It was noticeable that each barrel bore the mark "Canadian Apples," and the means of ready identification by the consignee in case of poor quality or bad packing. On the Allan liner Bavarian careful arrangements had been made to keep the apples apart from other cargo and individual consignments together. It is one of the advantages of the Canadian route over the American that the normal temperature is just suitable at the time the great apple shipments are made and the northerly route takes the steamer clear of the gulf stream which has been known to warm the hull of the vessel sufficiently to depreciate the fruit.

ECHOES FROM THE OLD COLONY.

HE Government has taken off the duty on currants, which went into effect October 5th. This reduces the price of currants to three cents per pound.

Pork has taken a big rise in the local market.

The price of codfish is going up higher than the oldest inhabitant remembers. Competition has done it.

The Fall trade is just commencing and from now on the large mercantile houses will be kept open until 10 p.m.

Colonel Block, the well known representative of Royal Baking Powder, has left for Canada. Judging from the num-

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BODE'S GUMS

and Gum Machines are popular and pay you well

LUCAS, STEELE & BRISTOL,

This Week's Arrivals

Holland Herrings New Evaporated Apples New Apricots) New Valencia Shelled Almonds

Our travellers have full particulars.

JAMES TURNER & CO., - HAMILTON, ONT.

MINTO BROS., Telephone Main 353 F. J. WHITE, Manager

Direct Tea Importers and Blenders

We are a high-class tea house, nothing more and nothing less. There's no music in continually harping on a shoe string as some do "We're it" etc., etc. "Mother's Favorite" MELAGAMA Ceylon Tea has stood the test for years. Its packages contain only a pure, wholesome and delicious drink.

Order at once. We Guarantee Satisfaction.

MINTO BROS., 55 Front St. East, TORONTO, CANADA

"HAMPARZUM"

That name stands for the **Best in Figs.** We have this line of figs (new), now in store.

3 Crown 5 Row 10 lbs. boxes 5 " 4 " 10 " " 7 " 4 " 10 " " 6 Crown 30 lbs boxes 5 Crown Glove boxes Also in store—New Figs in Tapnets

THOMAS KINNEAR & CO.

Wholesale Grocers

TORONTO and PETERBORO

A. F. MacLAREN IMPERIAL CHEESE CO.,

TORONTO, CANADA

MANUFACTURERS' AGENTS
GROCERS' SPECIALTIES

Manufacturers of

MacLaren's Imperial Cheese

MacLaren's Roquefort Cheese

> Canada Cream Cheese

Imperial Peanut Butter

If you have any specialty to place before the grocery trade communicate with us, we have the facilities and the connection. ber of large orders the Colonel has booked, Royal is still holding its own.

Most of the apples imported to this country come from Nova Scotia. The price this year is very high. Quality is not first class.

The new tea, "Sunrise," put on the market by the Thomas Smyth Co., Ltd. has quickly jumped into the leading rank among package teas.

The Hon. J. D. Ryan has been enlarging his warehouse. Mr. Ryan is one of the solid men of the colony and an up-to-date business man.

J. I. Anderson & Co., the well known flour commission house, are doing a large trade, their importations being the largest in the history of the house.

A local firm are getting a full line of machinery for packing teas, and will go into it heavy, which looks as though the outside tea trade was going to get more competition.

R. MacGregor, the well known representative of J. C. Wilson & Co., Montreal, has been paying the colony his semi-annual visit. Business has been unusually good with him.

Some large shipments of tea have recently been received, and there is a good deal of hustle on the part of the tea trade. Prices are being cut all to pieces, which the merchants enjoy.

The traveling men who visit this country will be sorry to learn that Mr. H. A. Morine, the genial passenger agent of the Reid Newfoundland Company, has resigned. He was very popular with "the boys."

The Newfoundland Produce Company has been formed and has taken over Crosbie & Company's business. John C. Crosbie is president of the new company, which will deal in the products of the colony.

Flour is scarce just at present. Some large shipments will arrive during the coming week, which will relieve the market. Owing to the high prices which have prevailed merchants have been loth to purchase. It is reported that there is a shortage of 35,000 barrels in this market at the present time.



UPTON'S

HOME-MADE

Jams, Jellies

and

Orange Marmalade

are strictly high-grade.

They are trade winners,
and the wise grocer will
always keep them in
stock.

Tapnets

BORO

SYRUPS

MAPLE and TABLE, All sized tins. Bbls, Hf-Bbls and Kegs

Factory Shipments Freight Prepaid

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO

A SHORT TOMATO PACK.

Two members of a Baltimore, Md., packing company were in Toronto this week on a pleasure trip. They were Messrs. James and Leander Langrall of J. Langrall & Bro. Although on pleasure bent they did not altogether forget the business in which they are interested and where they could get information in regard to the condition of the canned goods pack in Canada they sought it. WO members of a Baltimore, Md.,

In conversation with The Canadian Grocer they said that the pack of tomatoes in the chief centres in the United States would be light. The acreage, in the first place, was from 50 to 60 per cent. less than that of last year, while on this acreage there was only about a 50 per cent. crop.

"The cause of this," said Mr. James Langrall, "is that last year there was an over-production and last winter the market was so depressed that No. 3 tomatoes were sold at 60c f.o.b. Baltimore or from 5c to 10c less than the output coeff of production. Naturally, in more or from 5c to 10c less than the actual cost of production. Naturally, in view of this the packers were not encouraged to be liberal in their arrangements for the pack of 1905. There were a great many failures and the banks would not loan money to the weak packers. In consequence of this fully one-third of the packers in the four States of Delaware, New Jersey, Maryland and Virginia made no preparations to pack this year. We make our contracts with the farmers in January, February and March and naturally if we February and March and naturally if we

> Send us your orders early, as they will not last long,

> or telephone our Long Distance

No. 596

intend to limit our pack the farmers turn their attention to the cultivation of other kinds of crops. This year our of other kinds of crops. This year our contract price was about 22c per bushel and we ourselves paid as high as 90c to 95c per bushel on the open market for tomatoes. There is still a little packing being done in Baltimore, but, practically speaking, operations ceased two speaking,

Messrs. Langrall are constant readers of The Canadian Grocer and place a high estimate upon its merits.

CORN CROP EXTRAORDINARY.

R ECENT accounts from Iowa, U. S.A., speak of a corn crow. S.A., speak of a corn crop be-S.A., speak of a corn crop beyond all previous records; it is mentioned as exceeding 400,000,000 bushels. It is of no little interest to take note of how this record yield has been attained, especially considering that the weather in that State has been anything but propitious, and that therefore with the ordinary conditions of seeding good results could not have been expected.

The saving circumstance is that so many farmers took heed to the instructions disseminated through the State last Winter by Prof. P. G. Holden. He told them that they were producing not more than two-thirds as much corn as

more than two-thirds as much corn as might be produced on every planted acre for the simple reason that they did not plant the best seed, such seed as in most cases they could with due care select from their own granaries.

This was not a novel proposition. The desirableness of planting good seed in order to obtain a good crop has long been recognized and exploited in agricultural circular and exploited circular and exploited circular and exploited circular and explorat tural circles. But the average farmer regards one kernel of corn as good as another for seed if it is one that will sprout. They do not pay much attention to the selection of the best ears, to the careful screening of the kernels when shelled, so as to reserve only the largest and soundest, nor to the proper prepara-tion of them before planting.

The trunk line railroads, for which the The trunk line railroads, for which the difference between a large crop and a small one makes a large difference in their earnings, appreciated the wisdom of Prof. Holden's methods with more confidence than did the farmers, who read and forgot. The companies provided a special car for his uses and sent him over the State to personally meet him over the State to personally meet the farmers in meetings that were arranged and advertised by the railroads, and explain to them his methods. This was done during the late Winter and early Spring.

The professor appears to be a man who can talk in a manner to awaken interest and induce people to heed his emphatic and illustrated instruction. The result was that thousands of farmers made a serious trial of his recommendation, giving time and labor in their leisure season before planting to selecting and preparing the seed far the year's crop.

To this work more than to any other cause is attributed the fact that in a confessedly unfavorable year the State's corn crop is likely to surpass every ex-

RAISINS, CURRANTS, PEELS, FIGS, Etc.

-also one car-

British Columbia Sea Trout

in half-barrels, at \$5.50

Wholesale Grocers,

HAMILTON

All Fall Shipments in Store

-grade. vinners,

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BALFOUR & CO.,

"Leads on to Fortune!"

You will realize the significance of the above if the tide in your business affairs is taken at the flood. There's one sure way leading on, and that way is strenuously pushing the sales of

Blue Ribbon Ceylon Tea

When people get the "Blue Ribbon" taste they hold to it. Their trade is a surety.

Moral: Start the taste. Recommend the Red Label Line (40c.) to every tea customer that comes in. Tell them it's worth 50c.—that easily.

Valencia Raisins Tarragona Almonds Sicily Filberts Cleaned Currants

Consignments on spot and to arrive. Lowest Prices.

D. RATTRAY @ SONS

IMPORT AND EXPORT AGENTS

QUEBEC

Montreal

OTTAWA

affairs

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AWA

NEW CURRANTS

We have them.

We pride ourselves on the high quality of our selections of this season's importations-Our reputation for handling the finest Currants in the trade was established years ago, and has steadily been maintained.

> We have the latest improved cleaning plant, and we GUARANTEE SATISFACTION IN USING OUR BRANDS.

"KALAMOS"—"MOREA"—"VONITSA"

and our "BLUE PEARLS" the finest quality of fancy Vostizza fruit have both the color and flavor.

WE SHIP PROMPTLY-

OUR QUOTATIONS ARE RIGHT-

You should see our line of

Washed FIGS-Stuffed FIGS-Stuffed DATES handsomely packed in glore large

OUR TRAVELLERS ARE SHOWING SAMPLES.

THE EBY, BLAIN CO., LIMITED WHOLE WHOLESALE IMPORTERS. TORONTO

pectation formed by the growers. that there was a greater acreage devot-ed to corn, but that the acres are yielding more abundantly.

With the advantage of this year's demonstration of the value of his instruc-tions, farmers can not do better for themselves than to follow up the work and spread the useful knowledge. The main reliance is on the healthy vigor of every seed that is put into the ground.

INQUIRIES FOR CANADIAN TRADE.

HE following inquiries for Canadian trade have been received at the Department of Trade and Commerce, Ottawa. The names of the firms making inquiries with their addresses, may be obtained on application to the Superintendent of Commercial Agencies, Department of Trade and Commerce, Ottawa.

1034. Inquiry is made by a person with life-long experience in the provision trade with a view to obtaining an appointment as representative, buyer or English manager for a Canadian exporting house.

1036. A firm of English, colonial and foreign agents and representatives are desirous of securing the agency for the United Kingdom of actual producers and packers of Canadian produce, particularly canned and preserved provisions, fruit, fish, vegetables, etc.

1038. The names of manufacturers in

Canada of coin-in-the-slot machines, advertising novelties, talking machines, eash registers, etc., are asked for by a London agent open to represent such

1039. An English firm of manufacturers of table delicacies wish to communicate with Canadian packers of canned fruits with a view to handling a special brand in the United Kingdom.

OTTAWA RETAIL GROCERS MEFT.

A meeting of the Ottawa Retail Grocers' Association was held on the 9th inst. at the Ottawa Fruit Exchange. vice-President Booth occupied the chair. It was reported that certain grocers are in the habit of keeping open after 7.30 o'clock, contrary to law. It was decided to ask the chief of police to assist in securing a better observance of the by-law.

The peddling question was again dis-

cussed. It was agreed that nothing can be done until the next session of the Legislature. In the meantime Ald. Farmer, who is a member of the association, will be asked to endeavor to bring about more regularity in the peddling trade than at present.

Regarding the complaint that mer-Regarding the complaint that merchants and hucksters were buying on the market before nine o'clock all present declared they had not been guilty in this respect though they were greatly handicapped by the restriction. It was noted that hucksters and pedlars were the principal offenders in that regard.

Complaint was made that permission had been given to James Maloney to erect a portable wooden building on the market at a rate so low that it was unfair to other merchants who had to pay high rents.

TALK ABOUT CANNED GOODS.

ISCUSSION centred around the buying of canned goods at the monthly meeting of the Retail Grocers' Association at the Temple Building Monday night last, and opinions were expressed very freely that the retailers were getting the worst of it by buying canned goods in advance.

President H. B. Kelly was in the chair and a good attendance was present, and after attending to routine business canned goods question which had been brought up at the meeting in September was again made the subject for the evening's discussion: A resolution was proposed that the members cancel orders which had been placed for capital goods. which had been placed for canned goods this Fall, but this was considered too radical and voted down. However, the meeting was clearly opposed to the system of buying ahead which has been in vogue heretofore and the opinion generally expressed that the members had been carrying too much stock, stock which should have been carried by the wholesaler and the manufacturer. Last year for instance it was contended large stocks which had been hought at high stocks which had been bought at high prices had been carried over and in the spring had to stand the competition of American tomatoes which had been brought in by some of the jobbers. A resolution was finally passed committing the members of the association to the principle of allowing the wholesaler and manufacturer in future to take the risk and carry stocks, the retailer buying for requirement only.

This sentiment was founded to no small degree on the belief that there would be plenty of canned goods to be had without difficulty this year.

Fresh Pork Sausage

Are now in Season and in good demand.

Our Sausage are prepared with great care, full flavored, are appetizing and always Trade Winners. Expressed to all points.

Write or Telegraph for Sample Basket.

DO IT NOW

THE PARK, BLACKWELL CO.

PORK AND BEEF PACKERS

LIMITED

TORONTO

TELEPHONE M 3960

FRESH SAUSAGE

October marks the coming of colder weather—cool nights and frosty mornings. Just the weather for a dish of Savory Sausages, and there are no better than those made by the Fearman Co. Your customers will appreciate them, if you have them ready in stock. We shall be glad to send them to you by express, daily or weekly, and in large or small quantities.

F. W. FEARMAN CO.,
HAMILTON



ALWAYS PREPARED

to furnish prices on car lots or less in

BUTTER--Creamery and Dairy
CHEESE--Cheddars and Flats (twins)
EGGS--Fresh and Pickled

OUR MOTTO:

Prompt shipment and one quality, namely, the best

The J. A. McLean Produce Co., Limited EXPORTERS and WHOLESALE DEALERS

73-75-77 Colborne Street

Toronto.

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PRODUCE AND PROVISIONS

CHEESE AND BUTTER BULLETIN

N apparent weakness has recently developed on the cheese market, especially at country points, but this is not a real weakness with declining prices, in fact it might almost be called strength of the situation, paradoxically as it may seem; the fact is, that the cheese factories throughout the Dominion are so closely sold up that only October made cheese remain in the country. With very cool nights, these are not ready for shipment, and the merchants concluded not to bid on them but let the factories carry them for at least another week, until they are better matured, and where any bids were made in country markets they were so low that salesmen rejected them, and consequently sales were few and receipts this week will be very light indeed.

The weather during the first half of October has been exceptionally fine, the pastures were in excellent condition and there is every indication that the quality of cheese made during the first half of October is not only as good, but probably better, than the favorite September make, and as soon as the cheese now on the factory shelves are properly cured they will undoubtedly find ready buyers at very fair prices, and it is only right that cheese should be properly cured before they are offered for sale, but when prices are high the farmers want to turn their product into cash as quickly as possible, regardless of the fact that poorly cured cheese might hurt the reputation of the country's product in the United Kingdom.

The situation remains practically unchanged. British markets report lighter stocks than last year, and we know that our stocks are fully 100,000 boxes of cheese less than at this time a year ago. We also know that last year's stocks were insufficient for the Winter's consumption; against this is, however, the higher price this year, which may have had the effect of curtailing the consumption to some extent, but, after all, a certain amount of cheese is needed for the natural consumption in Great Britain, and if the supply is short prices cannot decline, but they will most likely advance with every order of any importance received here during the season of nonproduction.

The season of production is very nearly ended, and stocks on hand now should be sufficient to supply the consumptive demand until next season opens. If they are insufficient prices must advance so that the consumption is reduced. After all, when a pound of cheese is wanted it matters very little whether it costs six pence or seven pence, or even eight pence. The difference of cost to the consumer is trifling, while it means a great deal to the merchants holding the goods.

Butter is still in fair demand for export. Our stocks are not heavy and, as pointed out before, we need a good deal of butter during the Winter months for our own home consumption. The more the exporters will take the less will be left for us, and we may have to pay high prices later on for our own requirements. The great scarcity of and consequent high prices for dairy butter means an increased demand for creamery butter during the Winter months, when the production is at a very low point and the outlook is decidedly in favor of much higher prices.

LONDON PRODUCE LETTER.

By Our Own Correspondent.

London, Eng., Oct. 7, 1905.

THE market here for Canadian butter is at present of a decidedly weaker tendency, and there is not that inquiry for it which might be expected in the month of October. The fact that c.i.f. prices went up last week is in part responsible for this. Arrivals of Canadian have been lighter than last week, and, while the demand for "choicest" Canadian is fairly brisk at 108s, to 112s., the demand for lower grades is

very quiet.

Another reason why there is not much doing in Canadian butter, is that attention is just now turned to Australian. Queensland butter, although not such good value according to some, as Canadian, is none the less commanding more notice, and it seems uncommonly likely that holders here will have to take two or three shillings lower in order to clear out their Canadian butter. Indeed it has been whispered that the wisest man will be he who gets rid of his Canadian butter as quickly as posseble, even though it be without profit to himself. Later on it may prove a positive loss. Houses here are decidedly disappointed with the turn Canadian butter has taken. To-day it is said, a line of western creameries was sold at 103s, on the spot, and considering that they want 104s., 106s. e.i.f., it will be easily understood that there is no profit for the man on this side. This is a severe rebuff to the trade here, and the men along Tooley street are promising to keep away from Canadian as long as Australian is doing so well.

Canadians will do well to note the fact that, although arrivals of Australian butter have not been very large during the past week, it is known that within the past twenty days vessels have left Australia carrying something like 36,000 boxes of butter, and the first shipment of New Zealand's new season's output, to the amount of about 4,000

boxes, will arrive in London early in November.

There is really nothing of interest to report as far as the cheese market is concerned. There is a fair demand, and prices have gone up 1s., now being 57s. to 58s., as against 43s. to 44s. during this week last year. The speculative element is conspicuous by its absence.

There is rumor that there will be a good demand for Canadian eggs during the next few weeks. From now until about February is the best season for Canadian eggs, for the supplies from Russia are about falling off, and, although it cannot be said that supplies are at all short, still there is not that heavy supply which was reported in June last, and which, at one time, amounted to a positive glut, when holders were glad to take any price which they could get, provided there was no absolute loss involved. As a rule, Canadian eggs reach this market in cases, containing 360 eggs, or three long hundreds. In these cases each egg is separated from its neighbor by a partition of cardboard. Some importers, however, prefer to receive their eggs in larger cases, containing 1,440, which are usually laid in shavings. It is thus that Russian eggs are shipped.

Bacon—This week's report is to the effect that the market here is generally quiet. Prices are stiffer than might be expected at this time of the year. Partly owing to the competition from pork, rabbits, and other fresh meats, which become popular with cooler weather, the trade is accustomed to look for lower quotations than are at present prevailing.

Supplies of bacon from all sources are, however, on a moderate scale, and this will have the effect of preventing prices from slipping away.

The position of Canadian bacon on the London market has greatly improved. It is satisfactory to be able to report that the work of Canadian packers is meeting with approval. Especially is this the case with those packers who are shipping their bacon in bales without borax. It is impossible to over-estimate the advantage secured, as far as taste is concerned, by this method of packing. It enables the meat to arrive on this market retaining its finest flavor, and thus to compete on more equal terms with Danish and other non-boraxed meats. It is unfortunately true that some Canadian firms are packing their bacon with a great deal of borax—"simply soaked," to use the actual expression of a correspondent-but they cannot do better than remedy this failing. There is not, as far as is known, any secret as to method of shipping bacon without borax.

OVERDUE ACCOUNTS COLLECTED

That is our business. We have had 25 years' practical experience and have built up the best collecting organization in Canada.

No accounts are too large or too small.

We employ bonded correspondents and make prompt payments.

Drop a card for our terms

RICHARD TEW & CO.,

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When you have one or 100 tubs write us for price

The WM. RYAN CO., Limited

70 and 72 Front St. E., Toronto,

BUTTER and **EGGS**

-WE ARE-

BUYERS and **SELLERS**

Correspondence solicited from ONTARIO, MANITOBA and LOWER PROVINCES.

Rotherford, Marshall & Co.

See our Bamboo handle

BROOMS

25 Cent Line

Splendid value

WALTER WOODS & CO.

PROVISION AND DAIRY MARKETS.

TORONTO.

The condition of the provision market continues to show active demand with suplies generally short.

Hogs continue to come in slowly and prices are holding firm.

All lines of bacon are showing shortage in supply with demand fairly ac-

Lard continues very firm, but with no quotable change. Supplies are considerably short of demand.

Fresh meats continue steady with demand normal.

Meat-We quote:

Long clear bacon, per lb 0 1		12
Smoked breakfast bacon, per lb 0 1	41 0	15
Roll bacon, per ib	. 0	12
Small hams per lb	. 0	14
Medium hams, per lb	. 0	14
Medium nams, per 10	0	131
Large hams per lb		11
Shoulder hams, per lb		16
Backs, per lb		00
		50
Short cut, per bbl	0 15	00
Shoulder mess pork, per bbl 1 o	0 10	104
Lard, tierces, per lb	. 0	103
" tubs "	. 0	11
Lard, tierces, per lb	71 0	073
" compounds per lb	12 0	50
Plate beef, per 200-lb, bbl	0 12	75
Roof hind quarters		
" front quarters	0 0	50
" choice carcases	0 0	50
" common 4 5	0 9	50
Mutton		08
Spring lamb		10
Voel		10
Hogs, street lots 8 5	0 9	00
HORD, BUICCO IOCOLITICATION		

Butter—Arrivals of butter at the present moment are considered short of demand. Arrivals coming to hand are showing better quality and the early closing of the cheese factories is looked for to considerably relieve the present tension when prices are expected to steady down.

	Per lb.
Creamery prints	0 24
solids, fresh	0 00 0 01
Dairy prints	0 17 0 19

Eggs—Arrivals of e.gs still show considerable shrinkage and dealers are falling back very materially on their storage stocks. Prices have firmed up to the extent of 1-2 cent.

New laid eggs, per doz 0 18½ 0 19½

Cheese—The cheese market continues to show general weakness on the board sales. In many instances sellers have refused to close with the highest offers preferring to hold for future sales. It is, however, expected that sales will be effected on a somewhat lower basis and that the market price will steady down and remain firm. Export trade continues to be inactive, exporters showing an inclination to await a lower basis for development of trade.

| Per lb. | 0 113 | 113 | 114 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115 | 115

Cheese Board Report.

(For week ending Oct. 13.)

Board.	Boxes.	Price.
Montreal		111 0 115
London	92	0 111
Dolloville	3.260	0 113
Nananee	1 497	(No sales.)
Brockville	7,010) 112 0 112
Cornwall		(No sales.)
Iroquois	1 620× (11 0 111
Perth	1 214	0 11
Vankleek Hill	1.176* (11 7-16 0 11 11-16
Kemptville	995*	(No sales.)
Cowansville, Que	817	0 11 0 114
Kingston	815*	(No sales.)
Madoc	920	0 11 1-16
Winchester		(No sales.) 0 10 15-16
Tweed	. 325	0 10 13-10

Listowel. 3,570 Picton. 90 Woodstock. 1,96 * Lancaster. 879*	0	107	0 11 3-16 0 11
*White and colored.			

MONTREAL.

Provision market generally is steady. Live hogs at the yards are reported coming in fairly well and prices are somewhat easier. Abattoir fresh killed dressed hogs steady at \$9 to \$9.50. The export demand for bacon has fallen off and trade is quiet though locally ham and bacon obtain good sale.

Lard, pure tierces		104
Lard, pure deres 5-lb. tubs	0	101
" 20-lb. pails, wood (10½)	0	111
" cases, 10-lb. tins, 60 lbs. in case	0	103
" 5-lb. "	0	118
" " 3-lb. "		113
Lard, Boar's Head brand, tierces, per lb		06%
tard, in a t-tierces, per lb	0	071
" 60-lb. fancy tubs	0	071
OUTO, Idiley cubo.		077
Cases, 20 3-lb. tins, per lb		079
" 12 5-lb. tins "		07
" 6 10-lb. tins "		
20-lb. wood pails, each		475
20-1b. tin pails, each	1	371
Wood not tin group weight-		
Canadian short cut mess pork	20	00
American short cut clear	20	00
American fat back 19 00	21	00
American fat back	0	14
		111
Hams	12	
Extra plate beef, per bbl 11 50	14	W

Butter—Market shows no change. Orders are light, despite the fact that the casier tone of the past few days was thought to stimulate trade. Choice dairy is scarce and Eastern Townships fancy scarce with fair inquiry for same.

Fine 0 22½ 0 22½ Fine 0 22½ 0 22½ Fine 0 21½ 0 22½ Fresh dairy tubs 0 18% 0 12½ 0 12½ Fresh dairy tubs

Eggs—Are firm and in good demand. Local demand is heavy and holders are getting the benefit of held stocks. Country prices are firm at 18c. to 19c, while 20c. in a jobbing way is best that can be done for straight gathered. No. 2 are held at 18c. to 19c. and selects 23c. to 24c.

Cheese - Although cheese is reported easier at country boards, stocks held here were bought at such high prices that purchasers are not getting the benefit of lower outside quotations. Little October cheese bought at the recent decline is noticed.

WINNIPEG.

Creamery Butter—Conditions are much the same as last week. Ithere is a strong demand and in face of small supplies there is every likelihood of an early advance in price. Under these conditions the market is very firm but there is no quotable change. Selling prices to the trade are quoted as follows:

Finest fresh creamery. in 56-lb. boxes. 0 23 in 28-lb. boxes 0 23 in 11-lb. boxes. 0 23 in 11-lb. bricks 0 24 in 11-lb. bricks 0 24

Dairy Butter—Ever since the beginning of harvest there has been a marked decrease in the amount of butter offering, and at the present time supplies are very small. Advances seen likely. Produce houses are paying 16c. to 17c. per pound for No. 1 dairy delivered in Winnipeg.

Cheese-Prices are maintained firmly at the recent advance. We quote:

										•		-	
Finest	Ontario, la	rge	 	 			 					0	134
"	Manitoha	large			-	 	 					u	13
16	"	twins	 	 		 		• •				0	136
**	**	small	 	 		 						U	135

No sales.) 0 11 3-16)4 0 11 1 5-16 0 11 9-16

r 20, 1905

is steady. orted comare someesh killed 9.50. The fallen off cally ham

nange. Ort that the days was Choice **Fownships** for same.

I demand. olders are s. Coun-19e, while that can 1. No. 2 elects 23c.

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are much ere is a mall supan early se condibut there ng prices llows:

ne begina marked ter offersupplies m likely.
to 17c. ivered in

ed firmly note:

. 0 22½ 0 22¾ . 0 21¾ 0 22½ . 0 20 0 21¼ . 0 18¾ 0 11¼

Lard-Firmly held at present prices. Further advances seem not unlikely. We

Cured Meats-We quote again as last

SMOKED MEATS.

Hams, sele	cted sto	ock, sp	ecial mi	ld cur	e		 	0	16	
Bacon,	44		16	- 11		2		0	194	
	4.		44	44				0	14	
Backs,	**		44	**					09	
Pienie,							 			
Hams, suga	ar cure	1, 8880	orted size	88			 		15	
"			y, 20 to						144	
Pienie,	**	8880	orted size	es			 	0	08	
Shoulders.	**							0	08	
	44		kfast be					0	144	
Bacon,	**		kfast ba						131	
	**									
	"		tshire si						154	
"	**	spic	ed rolls,	long.			 	0	124	
Manitoba	butts						 	0	091	
44	" sk	inned					 	0	10	
- 11	" bo	neles	and rol	led				0	11	
- 44			88					ñ	11	
	rous, u	onere					 	U	**	
		DRY	SALT	MEA	TS.					

Bacon,	iry sait		smoked	. 0	11
11	**	44	boneless backs,	. 0	11
Shoulde	rs"	"			08
		В	ARREL PORK.		
Heavy n	ness po	rk, bon	eless, per bbl	. 16	50
11	11		nov l hhl	9	25

Standard mess pork, pe	er bbl				
PICKLED	GOODS	(соок	ED).		
Pig's feet	. 14 50 . 8 50	7 50 4 50	20 lbs. 1 60 4 00 2 50	3 2	lbs. 25 00 00
Sweet pickled spare rib	s, not cook	red, per 1h			04

Eggs-Produce houses are paying 20c. to 21c. per dozen for eggs delivered in Winnipeg.

HALIFAX.

Provisions-The produce markets continue to attract considerable attention.

Butter-The receipts of local made lutter are very limited and the price holds firm. There seems no prospect

of any relief in the butter market. At the present time people here are paying more for their butter than in most Canadian cities. Fine creamery is quoted here at 24c. and scarce at that, the retail price in most cases being about 4c. in advance of these figures. Dairy is scarce at 21c. to 22c.

Eggs—Are becoming very scarce. Island stock is firm at 21c., while Nova Scotia varies from 26c. to 30c., the latter price being asked for choice table eggs. There is very little doing in the export of eggs from these parts at the present time.

Cheese-Is quoted from 12e, to 13c. The good pastures at this season of the year form a great inducement to the cheese makers to keep their factories in operation.

NTW COMPANIES.

Provincial charter has been granted to the Walker Bin & Store Fixture Co., Limited, Berlin, Ont., the share capital of the company to be forty thousand dollars divided into four hundred shares of one hundred dollars each, the head office of the company to be at the town of Berlin and the provisional directors of the company to be Theodore Adam Witzel, William Cavan McCuaig, Henry K. Witzel, James Andrew Hackett, and Michael Seyler.

Provincial charter has been granted to the Moyune Tea Co., Limited, Toronto, Ont., the share capital of the company ont, the share capital of the company to be twenty-five thousand dollars divided into one thousand shares of twenty-five dollars each, the head office of the company to be at Toronto, and the provisional directors of the company to be Andrew Harvey Pepall, Henry Perrin Nasmith, Wallace James Baker, Alexander Parkhill and Jessie May Donnelley.

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Consumers this season will not be content to eat dried fruit. They will want the best, i.e., Canned Fruit, packed by

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CANADIAN CANNERS, LIMITED

It is just a question if the supply will equal the demand, therefore,

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Remember. The Canadian Canners' heavy syrup fruits are preserved with pure cane granulated sugar, in extra heavy syrup.

No imperfect or inferior fruit is allowed to be used.

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- "Horseshoe" (Bowlby)
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Etc.

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Smith, E. D., Winona, Ont.
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Upton, Thos., & Co., Hamilton. Knife Grinders.
Ontario Supply Co., Owen Sound. Manufacturers' Agents, Brokers and Commission Merchants. Manufacturers' Agents, Brokers and Commission Merchants.

Adam, Geo., & Co., Winnipeg, Man. Adamson, J. T., Montreal.

Cameron, J. McA., Vancouver, B.C.

Carman, Joseph, Winnipeg, Man.

Clift, Thos B., St. John's, N.F.

Dawson Commission Co., Toronto.

Dingle & Stewart, Winnipeg.

Dunn, Wm. H., Montreal and Toronto.

Gorham, J. W., & Co., Halifax, N.S.

Haszard, Horace, Charlottetown, P.E. I.

Hughes, A. J., Montreal.

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Lawbe, W. G. A., & Co., Toronto.

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Nicholson & Bain, Winnipeg.

McLauchlan, Joseph K., Owen Sound.

Millman, W. H., & Sons, Toronto.

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Nicholson, Bain & Johnston, Calgary.

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Radiger & Janion, Victoria and Vancouver, B. C.

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Rutherford, Marshall & Co., Toronto.

Ryan, Wm., Co., Toronto.

Stevens, H. J., Montreal.

Thomson & Mathieson, Glasyow, Scot.

Tippet, A. P. & Co., Montreal.

Watt, J. L., & Soott, Toronto.

Watson, Stuart, Winnipeg, Man.

Watt, J. L., & Soott, Toronto.

Wilson Commission Co., Brandon, Man.

Misce Meat.

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Lytle, T. A., Co., Toronto.
Paterson's—Rose & Laffamme, Montreal
Sutton, G. F., Sons & Co., London, Eng.
Tippet, Arthur P., & Co., Toronto.
Poliskes - Metal.
Oakey, John, & Sons, London, Eng
Poliskes - Store.
James' Dome, W. G. A. Lambe & Co.,
Toronto.
Morse Bros., Canton, Mass.
Potatoes.
Haunah, R. W., Toronto.

Poultry and Cattle Food Myers Royal Spice Co., Niagara Fal a, Ont Refined Cider. Wilson, W. H., Co. Thisonourg, Ont. Salt
Canadian Salt Co., Windsor, Ont.
Toronto Salt Works, Toronto.

Sovp.
Tippet, A. P., & Co., Montreal.
Starck. tarch.

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Brantford Starch Works, Brantford.

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Grimm Mig. Co., Montreal.
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Montreal.
Ontario Sugar Co., Berlin, Ont.
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"Sugars" Limited, Montreal.
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Warren Bros. & Co., Toronto.

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Blue Ribbon Tea Co., Toronto.
Braid, Wm., & Co., Vancouver, B. C.
Capstan Mfg. Co., Toronto.
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Codville & Co., Wimipeg and Brandon,
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Davidson & Hay, Teronto.
Eby, Blain Co., Toronto.
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Gillard, W. H., & Co., Hamilton.
Japan Tea Traders' Ass n.
Minto Bros., Toronto.
Mokara Mills Montreal.
Myers Royal Spice Co., Niagars Falls, Out
Salada Tea Co., Montreal and Toron.
Wood, Thos., & Co., Montreal.
Vinegars.
Wilson, W. H. Co., Tallegalian.

Vinegars. Wilson, W. H., Co., Tillsonburg. Wilson, W. H., Co., Thissidear, Washing Compound.
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Gillett, E. W. Co., Toronto.
Reckett's Blue Frank Magor & Co.,
Montreal.
Winn & Holland, Montreal.

Woodenware. Woods, Walter, & Co., Hamilton.

Wrapping Paper, Paper Bags, Etc. Canada Paper Co., Toronto. Douglas & Ratcliff, Toronto. Yeast-Gillett, E. W., Co., Toronto.

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Windsor Salt

must not be confounded with ordinary Salt. In quality, it is as high above the common Salt of trade as can be imagined. It won't cake—it is pure, white, dry. There is no impurity in it because of the care taken in manufacturing. It is sifted, not ground. Every particle of it is a separate Salt Crystal. It pays to sell Windsor Table Salt, because it is so good, clean, pure—it is all Salt.

The Canadian Salt Co., Limited Windsor, Ont.



The season is approaching when the demand for warm and cheering drinks is steady and regular.

"MOKARA"

is a home drink for everybody. It is the best and cheapest substitute for **Tea** or **Coffee** on the market.

Shows the grocer a handsome profit. Write for particulars and sample.

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MONTREAL

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is on the face of Grocers who use

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You'll get the smile if you send in your order.

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LIMITED

30 West Market Street, Toronto

tober 20, 1905

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President: JOHN BAYNE MACLEAN, Montreal.

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Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Northwest Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island, Newfoundland and abroad.

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NEW ADVERTISEMENTS.

McLauchlan, J. K., Owen Sound.
Rapp, Herman & Co., Liverpool.
Doughty, A. C. & Co., London, Eng.
Essex Canning & Preserving Co., Toronto.

THE STORAGE SYSTEM.

THIS is a point of great importance, particularly to the eastern houses of Canada, and one which means a good deal to them in ultimate results. Our attention has been drawn to the hesitancy on the part of manufacturers and merchants to avail themselves of the system of "storage" which is so prevalent in the United States, and to which has been largely attributable the expansion of American houses.

We are informed from a reliable source that one U. S. house, which has active business relations with Vancouver, B.C., has its goods stored in upwards of fifty different warehouses at various points with which they do business, in order to have their goods ready to hand for their customers. By

this we do not mean that they have actually their own warehouses. They are simply availing themselves of the vast utility of the storage warehouse system. By this means they are enabled to get their goods through to various points at minimum rate and at most convenient times, often saving sufficient in freight to cover the duty charges. Besides which they are there, on the spot, immediately they are wanted by their customer, a point of the utmost importance. They are thus able to secure a much more substantial trade than if their customers were obliged to await delivery of goods.

The eastern merchants who are doing business with the Northwest, and who handle goods, say, from Great Britain, this system cannot fail to be an important one. They could avail themselves of the routes which proved most remunerative, either having them sent through by water route from England to British Columbia, or at through rates by land. This often means a material saving in handling and possibly in securing favored rates.

It is not in our province to enlarge upon this, as the case of each manufacturer would naturally vary according to the points he shipped from, and the goods he handled. In any case the fact that our American cousins have found from years of experience that the system of storage is a vast success, should be sufficient to create serious inquiry on the part of eastern merchants who purpose extending their trade to the new areas opening up in the Northwest.

A NEW TRADING STAMP PLAN.

) ROMOTERS of trading stamp concerns are actively making preparations to continue their business after November 1st, when the Dominion Legislation providing for the discontinuance of the issue of stamps becomes effective. To effectually get around the clause which states stamps cannot be issued or redeemed by a third party, a company operating under the name of the General Specialty Co., Limited, with the further title of Affiliated Stores Agency, 124 St. Peter street, Montreal, has issued an interesting prospectus to merchants and the public, which they declare to be perfectly legal.

Montreal, the mecca of trading stamps, is the only centre operated in at present, but it is intended, according to H. E. T. Cook, the manager, that the system be extended throughout the principal centres of Canada. The plan is practically the old system, with the exception that the merchant redeems the stamps himself in order to

keep within the letter of the law. The stamps are issued by the agency, with the imprint of each interested retailer thereon, a deposit being required as a guarantee of good faith. The company exacts a commission for its services in furnishing the stamps and doing the advertising. The stamps, redeemable by the merchant, are each worth one-half cent in goods, and one-third of a cent in cash. The co-operation and active interest of the retailer is sought by giving him a share of all profits, in fact four-fifths.

The advantage of this method over the merchant giving his own premiums is not entirely obvious, although the sponsors of the system claim their proposition has been well received. With the exception that stamps of different merchants can be made interchangeable, there is no additional advantage to the collector.

The Traders' Advertising Co., the oldest and largest of the Montreal stamp concerns, advises its patrons credit on all cash receipts returned to them will be given in a "savings coupon account," at the rate of one-half cent. for every cash receipt. This coupon account is to be extended indefinitely after the 1st of November, and they will accept the stamps of certain merchants at the rate of 5 per cent. on the face value of the coupons. Their method is to save the collector any trouble until \$10 has been placed to the credit of the collector. Then three options are obtainable-\$5 in cash, \$8 in goods, or \$10 in the Ideal Savings Company.

The success or failure of these proposals can only be proven by time.

CARELESS CANNING.

E are pleased to note that the attention which we drew in our issue of September 8th to the evils of "Careless Canning" and its serious effect upon the trade of Canada has caused a good deal of comment amongst both the wholesale and retail trade.

Undoubtedly it is a question that calls for immediate and prompt action. That it is a very real grievance with the trade generally the correspondence which has come to hand on the subject clearly proves, and we select from it the following interesting letter from Lucas, Steele & Bristol, of Hamilton, Ont., for our readers' perusal:

Hamilton, Can., Oct. 2, 1905. Editor Canadian Grocer, Toronto, Ont.

Dear Sir:—Re careless canning. Was very much pleased to see your editorial a short time ago on the above subject. It is one which should receive the care

of both the wholesale and retail dealer.

I quite agree with your correspondent

concerned outside of the packer is a most unprofitable one. Complaints come in from time to time of almost any brand one can handle. There is something wrong in the packing which prevents good keeping qualities. We did not get anything like the complaints we

get nowadays in years gone by. The loss sustained by the trade, not only in lobsters but in other things of this de-

scription, is of far greater importance that we are apt to think. There is no

reason why a retailer should be saddled with a bad tin of any description and

the wholesaler should make it his business to see that he is not. Let the noble canner put up his goods properly, failing that let him pay for his incom-

Thanking you for the interest you take from time to time in trade griev-

ances and trusting all your correspond-ents will look closely after their inter-ests in this matter of careless canning,

that the sale of lobsters for all

THE GOLDEN WEST. By Our Staff Correspondent.

EDITORIAL

reports from all parts point to the greatest grain yield the west has ever seen. The west, however, is only in its infancy, and greater things may be expected in future years. The average vield in Southern Manitoba, where The Grocer's representative is now traveling, is 25 bushels to the acre; in some places it is as high as 45 bushels. This means a big increase in business to the merchants of the west. The merchants have been carrying the farmers for some time, enabling them to buy more land and machinery, and there is many a

LL attention is now directed to the Great West and its enormous crop, and naturally so, as

hundred dollars' worth of goods out on credit which will now be turned into

cash along with increased business.

Yours truly, R. TASKER STEELE.

petency and sloppiness.

VALUE OF REPUTATION.

UEER thing, this reputation. It takes toiling and moiling to get it -takes singleness of purpose and capacity to resist temptation to cheapen, but once you've got it its value is transcendent and can't be computed in dollars or cents. How infinitely better it is to build on a foundation of quality and worth rather than to chase the will-o'-the-wisp of cheapness, which leads you into bogs and swamps. "But my trade won't pay the price," wails some timorous soul. Your trade, dear merchant, is what you make it. If you insistently talk quarter, ten and fivecent brooms, and five-cent brushes, and ninety-nine-cent apples, and fifteen-cent oranges, how in the name of sense can you expect your trade to ask for anything else? Try the other. Talk quality, emphasize worth, lay stress on inherent goodness, and watch the result. Cut loose from cheapness, for you are leaning on a broken reed that will give you a bad fall one of these days. Profit and prestige lie in selling good goods. Is any feeling so all-satisfying as the consciousness that your name stands for the best ?-for quality ?-for blown-inthe-bottle goodness?--for stamped-onthe-bottom worth?

The successful men are those who have talked quality. There are a number of businesses in Toronto right under the nose of the large departmental stores making anywhere from three to ten thousand dollars for their proprietors. and they are only having about half the worry of the price cutter who usually finds it difficult, even with a larger turnover, to make his business show a net profit of more than one thousand dollars.

MANY GOOD CUSTOMERS ADDED.

MINTO BROS., MELACAMA TEA

Importers, etc.

Toronto, Oct. 17th, 1905. The Manager Advertising Department The Canadian Grocer:

The Manager Auventure Canadian Groces:

Dear Sir.

In sending you our advertisement to-day we do it with a feeing that every issue of your valuable paper brings us fresh results, and we are free to admit that yours as an advertising medium ranks amongst the foremost. Our trade has made wonderful strides, and many of the good customers recently added have borne evidence to the fact "that they saw your advertisement in The Canadian Grocer." We hope, both for yourse ves, and for the good that you are doing us, that this good work will continue and feel that the customers gotten through your journal will continue to have no cause to regret having felt disposed to commence business with us. Wishing you continued prosperity, we are Sd. Yours very truly,

MINTO BROS.,

Per W. M.

The credit business has reached enormous proportions in Western Canada, and the merchants are now making a determined and combined effort to bring it to a cash basis. The Manitoba, Retail Merchants' Association are doing a lot of good in this direction, and if their resolution to do a cash business between the 1st of November and March is carried out, it will help much to bring the merchant to a better position financially. Some merchants are doing an entirely cash business with good results, while others claim it is impossible to carry on a cash business in the

One of the strongest advocates of the cash business is A. E. Code, of Morris, Man., who has been doing a strictly cash business for over a year now, and says it is a great success. He hasn't lost any trade; he knows exactly where he stands, is not bothered by keeping

books, and is free from the worry that a credit business always involves, and is also able to sell at a lower figure. which has materially increased his business. Our readers are soon to have the benefit of Mr. Code's experience, as he has been induced to write a series of articles on these lines, which will no doubt be very interesting to the trade in general, and especially to those in sympathy with this movement.

Travelers are as thick as bees in all parts of Manitoba and the west, and are all doing a fine business. Merchants are all stocking up for the Fall and Christmas trade, which should be a record breaker. There is a tendency all along the line to purchase the better class of goods, and merchants say there is a bigger demand for the high-class article than formerly, which, of course, comes with the increasing prosperity.

The MacLean Publishing Co.'s papers were to be found in nearly every store, and it was great satisfaction to hear the many complimentary things are being said as to their value and assistance in carrying on an up-to-date and progressive business such as you find in Manitoba and the west.

SALT IN ST. BONIFACE.

DISCOVERY of the first importance to the people of the Canadian west has been made during the last few days. It has been found that there are large deposits of the best quality of rock salt in the little town of St. Boniface across the river from Winnipeg. A strong company of Winnipeg capitalists is being organized to develop the industry, and interesting announcements may be expected in the near future. The discovery was made by a man ture. The discovery was made by a man from Windsor, Ont., who had been connected with the salt industry in Eastern Canada. Having severed his business connections in the east he went to Winnipeg and spent weeks in the study of the geological formation of the country. At Bird's Hill he found his first indications of salt but originally not in paytions of salt but evidently not in pay ing quantities. Following what he be-lieved to be the direction of the vein, he bored for salt in St. Boniface and found it in large quantities. One or two rumors to this effect have appeared in the daily press and have not been generally credited. The Canadian Grocer has, however, what it believes to be absolutely reliable information that the story as given above is correct. The names of the capitalists interested are withheld for the present.

Our western readers will fully appreciate the importance of the discovery, but our eastern readers are probably not so well informed as to the price paid for salt in the west. All salt has to be brought in from the east and freight charges make the price mount up to fancy figures. The price quoted in Winnipeg at present for coarse salt is \$1.95 per barrel. Hence the importance of the discovery of salt in the west can readily

be appreciated.

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WESTERN ASSOCIATION NEWS

"The Canadian Grocer" the Official Organ.

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Arnaud section.—Arnaud, Otterburne, St. Pierre, St. Malo, and St. Elizabeth. Secretary, W. Ledoux, Arnaud.

Souris .- Secretary, W. G. McLaren.

Napinka section.-Napinka and Medora. Secretary, Mr. Kaiser of Coote & Kaiser.

Minnedosa section.—Minnedosa, Basswood and Rapid City. Secretary, Jas. Campbell, Minnedosa.

Shoal Lake section.—Shoal Lake, Newdale, Strathclair, Kelloe and Salisbury. Secretary, C. E. McGrath of Western Trading Company.

Birtle section.—Birtle, Foxwarren,

Rossburn, Binscarth and Russell. Secretary, H. A. Manwaring, Birtle.

Cartwright section-Cartwright, Mather and Holmfield. R. F. Moore, Cartwright, secretary.

Killarney section.-Killarney and Nin-Mr. McCuHoch of Marquis & Mc-Culloch, secretary.

Boissevain section.—Boissevain and Whitewater. J. D. Baine, Boissevain, secretary.

Deloraine section.-Deloraine and Medora. S. K. Colhoun, secretary.

Carnduff section.—Carrievale, Carnduff and Gainsboro. J. H. Elliott, Carnduff, secretary.

Melita section.—Melita, Elva and Pierson. W. Hamelin, of Hamelin Bros. & Co., Melita, secretary.

Alameda section.—Alameda, Oxbow, and Glenewen. R. C. Gibson, Alameda, secretary.

Estevan section.—Bienfaite and Estevan. Arthur Kelly. Estevan, secretary. Virden section.-Virden, Lenore, Reston, Sinclair, Redvers, Antler, Hargrave, Routledge and Pipestone. E. J. Scales, Virden, secretary.

Organization work is proceeding as rapidly as possible and the secretary is

meeting with encouragement from dealers in every town he visits. This week he has been at work in some of the towns on the main line of the C.P.R. west of the Virden section, the organization of which was reported last week. Coulson was accompanied by J. McRobie, the energetic organizer of the Retail Hardware Association, as the two associations are working together in a strong effort to stamp out the credit evil. The aims of the two associations ciations are in great measure identical, and while it is not likely they will ever unite, it is eminently proper that they should work together in harmony. The credit evil is one which they should combine to stamp out, and it is gratify-ing to find the two secretaries working together in certain towns.

Evidence of the interest and approval of the banks in the progress of the association was furnished two or three weeks ago in a western Manitoba town. A meeting of the merchants in that section was to be held for organization purposes and there was difficulty in finding a suitable place of meeting. The proba suitable place of meeting. The prob-lem was solved by the kind offer of a bank manager who placed the bank of-fices at the disposal of the merchants. Not only that, but he addressed the meeting and promised the dealers more favorable treatment by his bank if they would unite in a strong effort to stamp out the evils of the credit system. The association plan of closing books on November 1st and refusing credit until April 1st had his hearty approval. Merchants would put themselves on a sounder financial basis by dealing drastically with the credit evil and the banks could well afford to give such merchants more accommodation. The banker's remarks were pertinent, and worthy of the consideration of merchants in all parts of the west. No doubt the sentiments of the great majority of bank managers were voiced by the one in question.

In some sections the dealers are agreeing to refuse to allow 30 days' accounts to be treated as cash. For instance, in Virden two weeks ago it was decided to inaugurate a strictly cash system after November 1st. Undoubtedly this is the preferable plan as the 30 days' system readily lends itself to abuses, but in towns it is sometimes a difficult plan to carry out. Moreover, there are many 30 days' accounts in existence now which it might not be policy to cut off. The Canadian Grocer would be glad to have an expression of opinion on this point from western merchants.

FALL IN SUGAR.

At moment of going to press advices have been received of a drop in price of sugar of thirty cents per 100 lbs. at points between Moosejaw and British Columbia boundary.

A BALLOON "SURPRISE."

T is not often that a balloon comes our way, but when it does all is excitement and "surprise." The balloon we are thinking of is certainly a veritable "surprise" and one which every reader of this journal can have for the asking. The Surprise Soap Co. have just issued an addition to their already numerous list of advertising attractions, and this time they appear again to have "hit the mark." It is in the shape of a cardboard balloon made to suspend from the ceiling, and has a very realistic effect, besides being full of speaking illustrations of the washing art. The car of the balloon is composed of a washing tub in which is seated a nigger washerwoman who is assuming well-feigned "surprise" at the loving embrace of her red-lipped lover, with the well known words, "Oh, what a surprise, two lovely black eyes," the "surprise apparently being the bursting of the balloon above and the appearance of a "pickanniny" who throws down a wash tub and a package of "Surprise Soap." This card advertisement hung up in the centre of a well lighted store cannot fail to create a most realistic

Nor is this all; from the other side of the card the observer is confronted with the daintiest of dainty maidens, the very express of "surprise" at the wonderful effect produced on her linen by "Surprise Soap," with the well-known motto, "Makes child's play of wash day."

Every grocer should make a point of at once getting one of these tasty balloons. A post card directed to Mr. Henry Wright, Colborne street. Toronto, will secure one by return mail without charge.

HIGHEST HONORS.

A gold medal was again awarded to E. W. Gillett Co., Limited, at this year's Toronto Exposition in connection with the fine display they made. Goods made by this company are being used to a greater extent right along.

ONTARIO POTATO CROP.

HE potato crop this season has been somewhat attacked by rot, and in many fields the farmers say that about half the crop has been destroyed. The cause of this is probably due to the wet weather which prevailed at times during the summer though it was not thought that it was heavy enough or prolonged enough to give such serious results. The potatoes which are on low land are naturally the worst affected. though in some cases these on the high land are affected in the same manner.

The potato crop is becoming to be one upon which the farmers depend considerably, as in many cases, they are exchanged with city merchants groceries during the Fall and winter, and the loss to those whose potatoes are affected will be a serious one.

IT'S TO YOUR INTEREST

To Handle

SALADA TEA

Easy to Sell
Pays Well

Pleases Everyone

Well Advertised

The most popular package tea on the market

Black, Mixed or Green.

"SALADA" Toronto or Montreal.

HIGHEST AWARD - - ST. LOUIS, 1904

REINDEER

Condensed COFFEE

COMBINES

Pure Coffee Rich Milk and Sugar

A cup of excellent Coffee is prepared by simply adding boiling water.

There is always a brisk demand for Condensed Coffee in the Fall; it is used extensively by sportsmen at this season.

Every one should have it all the year round.

SEF THAT YOUR STOCK IS REPLENISHED

TRURO CONDENSED MILK COMPANY, LIMITED, TRURO, N.S.

A Good Profit and

A Good Article

GELLVLOSTARCH

is that kind of a combination for the dealer.

When a stock of this well-known brand of Laundry Starch is put in, the grocer feels that he is not taking any long chances. It is distinctly a case of "backing the favorite." He knows it will "move"—and quickly: no bargain sales from tubs at the season's end of miscellaneous nondescripts. What a satisfaction it is to sell a Starch that you know from trial in your own home to be the "real thing."

Attractive packages, and everything in fact that could be done to help the grocer has been and will be done continuously.

BRANTFORD STARCH WORKS, Limited
Brantford, Canada

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MARKETS AND MARKET NOTES

Ontario Markets.

GROCERIES.

Toronte, Oct. 19, 1905.

REPORTS generally denote an inclination for trade to decline. On the street trade has been distinctly fagging, probably owing to the fact that up to the present it has shown a good deal of activity.

The retail trade whilst it might be described as being good, has not shown the life and activity that were manifested at the time of our last report.

Canned goods continue to attract active attention, and there is a distinct feeling that present prices form a satisfactory basis upon which to buy.

The sugar market continues uncertain and cannot be described as altogether satisfactory.

Syrups and molasses have been particularly uninteresting since our last issue, and prices remain unchanged and rather of a normal character.

Coffee has shown only moderate interest, buying being reported to be somewhat of a decline on our last report. The universal situation of coffee seems to be somewhat unsettled; whilst European markets are reporting a firmer aspect, American markets are suffering somewhat from an accumulation of spot stocks, although the world's stocks show a statistically stronger position than in two previous seasons.

Whilst the local tea trade is not showing the same degree of interest reported in our last issue, yet it is considered in a catisfactory condition

in a satisfactory condition.

Foreign dried fruits are occupying a good deal of interest owing to the expected arrivals of new fruits. As will be seen in our detailed report below the situation in Mediterranean goods is showing distinct signs of change and it is probable that this market will settle down to a better basis at an early date.

Rice and tapioca have shown no change since our last issue and tapioca prices are hardening towards a rise.

Spice has shown little interest and there is no new feature to report.

The honey market is showing signs of strengthening. Demand has been more active and consequently prices have advanced somewhat all round. The feeling in this market is that prices will now continue to strengthen.

Beans have been showing a fair demand, but the market lacks animation. Previous quotations are ruling firm.

The fresh fish market continues to be active and the quality is well maintained. Oysters especially show good favor with the public with demand materially increasing

Dried fish is uninteresting.

The grain market, as our detailed re-

port denotes, is doing active business, but transport difficulties are making the situation somewhat serious.

The flour market is showing activity with export trade particularly bright and previous quotations ruling firm.

Breakfast foods are getting more interesting as the season approaches.

The hide market has no new feature of development. Business is still on an unsatisfactory basis. Good demand continues, but sales cannot be effected to show a reasonable basis of profit.

Canned Goods—There is little to remark in the situation of canned goods. Orders have been coming in freely and interest seems to be continuing by way of stocking up for the autumn trade. There is still a strong feeling with regard to tomatoes, but we have no quotable change to report.

Group No. 1 comprises — "Canada First," 'Little Chief," "Log Cabin," "Horse-shoe" and "Auto" brands, also all private brands.

Group No. 2 comprises—
"Lynnvalley," "Maple Leaf," "Kent" "Lion,"
"Thistle," and "Grand River" brands.

Group No. 3 comprises—
"Globe," "Jubilee," "White Rose," and "Deer" brands.

Diauds.	Group No. 1	Grou
Apples standard %s	No. 1	2 and
Apples, standard, 3's		14
Blueberries— 2's, standard. 2's, preserved Gals, standard.	. 0 921	0 90 1 40 4 50
Cherries—	3250	
2's, red, pitted 2's, 'not pitted. 2's, black, pitted. 2's, 'not pitted 2's, white, pitted. 2's, white, pitted. 2's, 'not pitted. Gallons, standard, not pitted. pitted.	. 1 571 . 2 024 . 1 571 . 2 225 . 1 821 . 7 025	2 00 1 55 2 00 1 55 2 20 1 80 7 00 8 50
Currants— 2's, red, H.S. 2's, red, preserved	. 1 60	1 57
2s, red, preserved Gals, red, standard "solid pack 2s, black, H.S. 2's, preserved Gals, black, standard solid pack		1 77 4 75 7 00 1 75 2 05 5 00 8 00
Gooseberries-		1 01
2's, H. S. 2's, preserved. Gals., standard. " solid pack.	. 2 124 . 6 024 . 8 024	1 87 2 10 6 00 8 00
Lawtonberries— 2's, H.S. 2's, preserved Gals., standard	. 1 77½ . 1 95 . 5 52½	1 75 1 92 5 5 5
Red Raspberries— 2's, L. S. (Shafferberries) 2's, H. S. 2's, preserved Gals., standard solid pack	1 424 1 674 1 874 5 274 : 8 274	1 40 1 65 1 85 5 25 8 25
Black Raspberries— 2's, black, H. S. 2's, preserved. Gals., standard. " solid pack.	5 024	1 60 1 75 5 00 8 25
Blackbernes— 2's, H. S. 2's, preserved Gals , standard solid pack	. 5 UZ8	1 60 1 75 5 00 8 25
Peas— 2's, standard. Early June Sweet wrinkle. Extra fine sifted, 2's	0 624	0 60 0 67 0 80 1 20
Spinach—	1 401	1 10
2's	1 824 5 024	1 40 1 80 5 00

2'8			,	174	1 15
3's Gal			1	171 921 65	1 90 2 621
Grapes-					
2's, white Nias 21's, white Nias	Lgara			774	1 40 1 75 1 95
3's. white Nias Gal., white N	iagara		3	97 1 52 1	1 95 3 50
Peaches — 11/2's, yellow (fl	ats)		1		1 675
2 s. yellow (tha 2½'s, yellow (tha 3's, yellow (tha 3's, yellow (wh	ts)		1	60	1 87 1 2 57 1
3's, yellow (fla 3's, yellow (wh	ole)		2	85 37	2 824
2's, white			2	75 50	1 724 2 474 2 674
3's, white 3's, pie			1	70 27	1 25
3s, yellow (who 2's, white 2½'s, white 3's, white 3's, pie Gal., pie, peek Gal., pie, not	peeled		3	571	4 50 3 55
Pears-				65	1 624
2's, Flemish B 24's, Flemish B 3's, Flemish B	eauty		1	571	1 95 2 10
2's, Bartlett 21's, Bartlett			2	80	1 77½ 2 15
3's, Bartlett 3's, pie			i	321	2 30 1 25 3 771
2's, Bartlett 2½'s, Bartlett 3's, Bartlett 3's, pie Gal., pie, peele Gal. pie, not p	eeled		3	80 271	3 77½ 3 25
Pineapple— 2 s. sliced			2	321	2 30
2's, sliced 2's, grated 3's, whole			2	721	2 55 2 70
Plums, Damson 2's, light syrup			0	923	0 90
28, neavy syru	ip		1	923 175 475	1 15 1 45
3's, heavy syru Gal., standard	p		2	774 975	1 75 2 95
Plums, Lombard				971	0 95
2's, heavy syru	ф		1	224	1 20
2's, heavy syru 2½'s, heavy syru 3's, heavy syru Gal., standard	ір		1	775	1 75
Plums, greengage				201	
Piums, greengage 2's, light syrup 2's, heavy syru 2½'s, heavy syru 3's heavy syru Gal., standard	р			271	1 00 1 25 1 50
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3's, heavy syru Beets	p		2	123	2 10
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	ar and blood		0	871 871 971 971	0 85 0 85 0 95 0 95
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2's, sliced, sugars, whole, 3's, sliced, 3's, whole, Beans—		: ::	0	975	0 85 0 95 0 95 0 80 0 82
2's, sliced, sug: 2's, whole, 3's, sliced, 3's, whole, Beans— 2's, golden wax 2's, refugee 3's Gals. 2's crystal wax			0	975	0 85 0 95 0 95 0 80 0 82 1 25 3 75
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2's, sliced, sug: 2's, whole, 3's, sliced, 3's, refugee, 3's, refugee, 2's, crystal war 2's, red kidney 2's, Lima Gals, standard Corn 2's, Lima Gals, standard Corn 2's, 3's, Cabbage 3's, Cabbage 3's, Cauliflower 2's, 3's, Cauliflower 2's, 3's, Gal, on cob. Carrots 2's, 3's, Cabbage 3's, Gal, Turnips 3's, Gal Turnips 3's, Chili sauce same as Catsups, tins, 2's, "" gal. Chili sauce same as Catsups, tins, 2's, "" gal.		00.	0 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	971 824 827 971 982 971 982 121 121 121 121 121 121 121 1	0 85 0 95 0 95 0 80 80 80 80 80 80 80 80 80 80 80 80 8
2's, sliced, sug: 2's, whole, 2's, shole, 3's, sliced, 3's, sliced, 3's, sliced, 3's, sliced, 3's, sliced, 3's, sliced, 3's, refuges 2's, refuges 2's, red kidney 2's, Lima Gals, standard Corn 2's, Gal, on cob. Carrots 2's, 3's, Cabbage 3's, Cauliflower 2's, 3's, Cauliflower 3's, Cauliflo	tomato sau	G8.	0 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	971 824 827 971 982 971 982 121 121 121 121 121 121 121 1	0 85 0 95 0 95 0 80 80 80 80 80 80 80 80 80 80 80 80 8
2's, sliced, sug: 2's, whole, 3's, sliced, 3's, refugee, 3's, refugee, 2's, crystal war 2's, red kidney 2's, Lima Gals, standard Corn 2's, Gal, on cob. Carrots 2's, 3's, Cabbage 3's, 3's, Cauliflower 2's, 3's, Cauliflower 2's, 3's, Gal Squash 3's, Gal Squash 3's, Tomatosa 3's Gal Turnips 3's, Tomatosauce, 1's, "" 3's, Chili sauce same as Catsups, tins, 2's, "" 1'lb, flats, "" 1-lb, fl	tomato sau	G6.	0 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	971 824 825 277 96 121 521 521 521 521 521 874 424 824 924 924 924 924 924 924 924 9	0 85 0 95 0 95 0 80 80 80 80 80 80 80 80 80 80 80 80 8
2's, sliced, sug: 2's, whole, 3's, sliced, 3's, refugee, 3's, refugee, 2's, crystal war 2's, red kidney 2's, Lima Gals, standard Corn 2's, Gal, on cob. Carrots 2's, 3's, Cabbage 3's, 3's, Cauliflower 2's, 3's, Cauliflower 2's, 3's, Gal Squash 3's, Gal Squash 3's, Tomatosa 3's Gal Turnips 3's, Tomatosauce, 1's, "" 3's, Chili sauce same as Catsups, tins, 2's, "" 1'lb, flats, "" 1-lb, fl	tomato sau	се.	0 0 0 1 1 1 4 4 0 0 1 1 1 1 1 1 1 1 1 1	971 824 825 271 772 925 521 521 521 85 521 874 421 921 921 921 921 921 921 921 9	0 85 0 95 0 95 0 80 80 80 80 80 80 80 80 80 80 80 80 8

Strawberries—
2's, heavy syrup
2's, preserved.

Salmon, Horse Shoe, Maple I	eaf, Clover Leaf.	
1-lb. Talls. 5 cases and over, p	er doz 1 5	55
1-lb. " less than 5 cases,	" 1 5	
1-lb. Flat, 5 cases and over,	" 1 6	7
1 lb " lege than 5 cases		U
1-lb. " 5 cases and over,	" 1 0	
1-lb. " less than 5 cases,	" r 0	2
Low Inlet.		
1-1b. Flat, 5 cases and over,		5
g-10. less than o cases,		
Sardines, French 1's	0 1	4
	0 2	
" Portuguese f's	0 08 0 1	
" P. & C., '\s	0 25 0 2	
" P. & C., § 8	0 35 0 3	
" Domestic, 1's	0 034 0 0	
" Mustard, I size, case	s 50 tins, per 100 3 75 4 5	
Haddies, per doz		5
Haddies, per case	4 00 4 5	
Kippered herrings, domestic	10	
" imported	1 45 1 5	
Herrings in tomato sauce, dom	estic 1 0	
" " imp	orted 1 40 1 4	0
	ma	
MEA	118.	
Corned beef, 1s, per doz	1 4	
	2 5	
08,	7 8	
" 148. "	17 5	
Lunch tongues, per doz		
Potted meats, is, "	0 471 0 50	J
\$8,	0 85 1 00)

Sugar—Despite heavy receipts at U.S. four ports, the market has been strong in tone during the week under review and there appears to have been considerable enougity for Java sugars affoat and nearby, at prices equal to 1-32 on last spet sales. There have also been sales of Cuban sugar at prices showing slight increase. The bulk of Java sugar shipped to Atlantic ports has come to hand, and as supplies from that source for the balance of year will be short. U.S. refiners must turn their attention again to Cubans.

There has been some trade done in new crop Demerara sugar on account of U. S. and Canada refiners including one cargo of 4,500 tons to Vancouver, semething quite unprecedented. Some of these sugars have also been placed with the Howell refinery, New York, at a parity of 2 1-16 C and F, equal to the duty paid price of 3 3-4; or 1-8 over recent spot sales of Cuban sugars.

Ouotations for 80 per cent, beets, which have been for some time 3-16 to 1-4 above New York cane parity, shows some slight recessions, but these have been only fractional; whilst the recent high quotations were 8-9 3-4. To-day's figure is 8-8 1-4, basis f.o.b. Hamburg, equal to 3.81 duty paid, 'New York, for 96 test centrifugals.

Recent cables from England report weather unfavorable for crop work, but Lischt makes practically no change in his preliminary estimate. A month ago he estimated the outturn at from 6,285,000 tons to 6,755,000 tons, and on the 13th inst, he cables an estimation of the total production for all Europe of 6,550,000 tons against the 1904 and 1905 crop of 4,706,900 tons, an increase of 1,843,000 tons.

Total stocks in all principal countries at latest uneven dates were 1,017,465 tons, an increase of 156,915 tons compared with the two previous years.

In Cuba, grinding ceased some weeks ago and there have been no receipts at shipping reints for some weeks past, while exports have been nominal, averaging from 3,800,000 tons in one week to 15,800 tons in one hour.

The U. S. refiners' meltings for week ending October 10th were 46,000 tons, compared with 48,000 tons the previous four weeks, the reduction indicating a slight falling off in consumptive demand.

In refined there is nothing of interest to report, no change transpiring during the week either in American or Canadian markets. Locally there has been a neticeable falling off in demand which is probably to be attributed to the close of the canning season. Domestic beet sugar has not yet come on the market, but first arrivals are expected any day

Paris lumps, in 50-lb. in 100-lb.	be	X	es			• •														5	3
t. Lawrence granula																				4	7
Redpath's granulated					 																7
cadia granulated .																					6
Berlin granulated																				4	
hoenix																				4	
Bright coffee																				4	
Bright yellow																				3	
lo. 3 yellow																				4	
To. 2 "																				4	
10. 1																				4	2
ranulated and yello	W.	10	M·	11	DI	4	8)	 bc	16	28	8	t	h	a	\mathbf{n}	D	D	18	١.		

Syrups and Molasses—The local market has been practically featureless since our last report. Demand has been particularly slow and there is no change in price to report. New York advices denote stronger prices with a good deal of demand on account of withdrawals on outstanding contracts, otherwise there appears to be no feature of interest.

Syrups-																			
Dark																			
Medium															0	33	3	0	34
Bright .																			37
Corn syr	m bbl	nei	- lb	• • •	• • •	• • •													024
Collibation	k-bbl																		027
**																			03
	kegs																		
	3 gal		ils, e	ach															30
	2 gal																		90
**	2-lb.	tins	(in	2 dc	DZ.	ca	se)	p	er	Ca	186	ð							90
- 11	5-lb.	**	(in 1		13	4		1		**								3	35
***	10-lb.		(in					1									-	2	25
**	20-1b.	**	(in					1				•	•	•	•	•			10
Molasses			,															Ø	
New Orle	ana m	niha	m												0	30	1	1	35
New Olle	ono, m		1 b																35
		1-													٠	"	-	•	00
	op	enk	ettle	• • • •						• •		• •	٠.		0	::	:		-:
Barbadoe	es, extra	a fa	ncy.												U	40			50
Porto Ric																			48
West Inc	dian														0	32	() ;	35
Maple sy	mm—																		
Imperial	ota								-33								-) !	871
1-gal. can																			95
5-gal. can																• •			00
																	d		75
Barrels, p																			
5-gal. Imp	o. branc	i, pe	rcar	1													-		50
1-gal.	4	per	case														5		10
1-gal.	**		•														5	ı	60
Qts.	**	,	4														6	1	00
4.00.							•		•		•	•			•	-			

Coffee The trade in coffee has been somewhat indifferent since our last issue, little demand has been manifested and there is no fresh feature to report prices remaining as in previous quotations. Foreign markets report a general weakening following on the news that the needs for October were larger than had been previously contemplated and expectations are that the estimate for October will be materially exceeded. It is, however, believed that the statistical position of the world's stocks unquestionable shows an improvement over the previous two years. The European markets show a much stronger position in contrast to that of New York, which appears to be suffering by the accumulation of a great surplus.

		Per l	b.
	Rios, No. 7	0 10 0	104
"	" No. 6	0	11
**	" No.5	0	111
	" No.4		12
	" No.3		124
**	Mocha		23
**	Java		35
11	Santos.		13
"	Plantation Ceylon	0 26 0	35
**	Porto Rico	0 22 0	25
Green.	Guatemala	0 22 0	25
"	Jamaica	0 15 0	20
**	Maracaibo	0 16 0	23

Tea-The local market for tea is showing good interest and a fair amount

of trade has been effected. Prices are ruling very firm for teas showing any degree of quality. Samples to hand continue to show good liquoring properties, but it is somewhat difficult to secure high grade teas out of some of the latest samples, consequently approved teas are maintaining interest at firm prices. There are only a few Japan samples to hand and Japans, in consequence, are fairly firm. This is rather on account of the lack of samples than any inclination towards increased demand. The London market still reports great strength on all favorite growths, and as this market holds the key of the situation it is more than probable that present prices will maintain a firm aspect. In Indians the proportion of choice qualities is much smaller than was being offered a few weeks ago. Prices, consequently, rule high. In Ceylon the situation was similar, all descriptions of tea being keenly competed for.

We quote:

Congou-half-chests, Kaisow, Moning,	0	12	0	60
caddies, Pakling	0	19	0	40
caddies, Pakling	0	20	0	22
* Pekoes			0	30
" Orange Pekoes		35	ŏ	45
Indian-Assam, Orange Pekoes		25	Õ	40
" Pekoes	0	18	0	20
" Pekoe Souchongs		16	ŏ	18
Ceylon-Broken Orange Pekoes		22	ñ	40
Orange Pekoes		22	ő	29
Pekoes.	0	18	0	24
		14		16
Pekoe Souchong				
China Greens-Gunpowder, cases, extra first		35	0	42
" half-chests, ordinary firsts		22	0	281
Young Hyson, cases, sifted, extra firsts		371	0	47
cases, small lear, firsts		30	0	37
" half-chests, ordinary firsts		221	0	321
" seconds	0	22	0	241
" thirds	0	15	0	17
" common			0	14
Pingsueys-Young Hyson, 1-chests, firsts	0	25	0	30
seconds		16		18
half-boxes, firsts		25		30
Japan—i chests, finest May pickings		34		38
Choice		31		36
		27		
Finest				29
Fine		24		27
Good medium		19		21
Medium		17		19
Good common		18		19
Common	0	13	0	14.
Dust	0	06	0	18

Foreign Dried Fruits—There has been a good deal of interest in these lines since our last issue and in some instances new fruit prices are ruling.

In Eleme figs quotations have shown an advancement of two to four cents.

Californian evaporated apples are stronger and quotations are ruling on a high basis.

Currants have advanced one cent all round, and domestic evaporated apples are also firmer at eight and a half cents.

There are some very good Sultanas showing and fancy and extra fancy fruits are ruling high, being quoted at from thirteen to sixteen cents.

Valencia raisins are showing a lower basis of price on importation equivalent to half a cent on the price quoted four weeks ago. This has had a bad effect locally, quotations given to buyers for goods which are now nearly one month away, interferes with free buying of spot goods which are more money. It is difficult, however, to get firm offers from shippers as growers are unwilling to deliver fruit at present low price of markets. It is certain that high prices will have to be paid later on, as after all the crop in September is only a full erop, and not an advance, and conditions for completion are good everywhere. The U.S. being a very large

d. Prices are showing any s to hand conng properties, to secure high the latest samed teas are 1 prices. There nples to hand ce, are fairly ecount of the ny inclination d. The Longreat strength d as this mare situation it that present m aspect. In choice qualiwas being of-Prices, conn Ceylon the 1 descriptions

peted for.

in some inare ruling. s have shown four cents. apples are re ruling on a

I one cent all

porated apples

d a half cents. good Sultanas

extra fancy

ing quoted at cents. owing a lower ion equivalent e quoted four l a bad effect to buyers for rly one month ee buying of ore money. It et firm offers are unwilling t low price of at high prices r on, as after is only a full e, and condigood every-

a very large

Sugar is unchanged, and no new features to warrant either a decline or advance. Most of the buying has been done for the Fall, and jobbers report only hand to mouth orders.

October 20, 1905

There is no change to report in syrups and molasses, and business is only fair.

Canned goods are dull and the jobbing trade report being busy in making their future deliveries.

In dried fruits there is also a scarcity of news. Brokers report that their orders are either all filled, or nearly so, and report only ordinary inquiries.

Fish trade shows an improvement. The cooler weather having a tendency to improve the demand, and country orders are coming in to dealers. The shell and bulk oyster business is also improving.

There are no changes to report in either rice or tapioca, which are firm. Provisions generally steady. Butter and cheese show a slight falling off in volume of business done.

Canned Goods—Business is reported very quiet, all jobbers stating that orders are very light and that very little new business has been done besides filling future orders. There are no changes of any kind to note in prices, and no further reports as to the percentage of pack of tomatoes canners will be able to deliver. The same applies to corn. In the canned fish line, such as salmon, finnan haddie, sardines, etc., business is reported as fairly good, though nothing abnormal. We quote:

annormal. We quote.		
	Grot No.	ip Group 1. MNo. 2.
2's, wax	\$0 8	21 700 \$0 80
Currants— Red. heavy syrup Red. preserved Black, heavy syrup. Black, preserved.	. 1 6	0 1 571 0 1 771 71 1 75 71 2 05
Gooseberries— Heavy syrup Preserved	. 1 9	0 1 87½ 2½ 2 10
Lawtonberries— Heavy syrup Preserved	. 17	7½ 1 75 5 1 92½
Raspberries— Red. light syrup Red., heavy syrup Red, preserved Black, heavy syrup Black, preserved Sugar beets	. 1 4	21 1 40 71 1 65 71 1 85
Corn— 2-lb. tins, per doz Gallon, per doz	. 08	5 0 821
Tomatoes— 3-lb. tins, per doz	. 0 9	5
Strawberries— 2's, heavy syrup. 2's, preserved	. 1 5	21 1.50 71 1.65 71 5.25
Cherries 2s, red, pitted 2s, red, not pitted 2's, black, pitted 2s, black, not pitted 2s, white, pitted 2s, white, pitted	1 5	71 155
Rhubarb— 2's preserved	. 1 17 . 1 92 . 2 6	1 15 1 90 5 2 62
Asparagus— 2's, tips		
Peas— 2's, standard (No. 4) 2's, early June (No. 3) 2's, sweet wrinked (No. 2) 2's, extra fine siited (No. 1).	0 62 . 0 70 . 0 82 . 1 22	0 60 0 671 0 80 21 1 20
Spinach— 2's, table	. 1 45 . 1 82 . 5 05	1 40 1 80 5 00
Panches— Yellow, flats, 1i " 2i " 2i " 3. " whole 2. White 2. " 2i " 3. Pie 3. Pie, not peeled, gal.	. 1 70 . 1 90 . 2 60 . 2 85 . 2 37 . 1 75 . 2 50 . 2 70	1 671 1 871 1 2 ! 72 6 2 824 6 2 825 6 1 724 6 2 475 1 2 475

Pears- Flemi	sh b	eauty	2						1	65	1	62
**	130	44 .	21						1	974	1	95
44		44	3									10
Bartle	ett.										ī	77
41										171	2	15
**			3								2	30
Pie	4		3								ĩ	25
		Wolon.	3									77
			gal								3	25
110, 11	or b										2	50
		Rat					•••				- 4	00
Pumpkins	-											
3-lb. t	ins.										0	72
Squash-												
3-1b.								141			1	00
Pineapple	-									3		-
2's, sli											2	25
2'8	11	grate	ed						1			35
3'8	**		e								2	
00		WIIOI	0								-	00
Plums-												
	amso	on, ligh	t syruj								1	00
2'8	66	"	hea	Vy 8	yru	p						30
2½'s	**	**	**		**						1	57
3'8	**	**	"		**				-		1	85
Gals.	**	**	sta	ndar	d						2	95
2'8	**	Lom	bard,	light	8y	rup					1	05
2'8	4.	1.		VY BY	rup						1	35
24'8		- 11	- 11		46						1	62
3's	**	**	***		**						1	90
Gals.	44	**	stan	dard	1						3	15
2'8	-	Gree	n Gage							200	1	15
2'8	149		" Cas		avy						1	47
21'8	**		**	210		oji	···P		*		î	72
38	44		**					• • • •	*		2	00
Gals.			**	ata	nda	For					3	45
2's	**	Fan	haa								1	52
24'8	**	Egg.	heavy	syru	p						i	80
	**			**							2	10
3'8				55							2	10
Raspberri	es-											
2's, bl	ack,	heavy	syrup.								1	35
45			pre	SECT &							1	50
Gals.	44	44		nda							4	75

Specifications of Groups.

Group No. 1 comprises following brands: Canada First, Little Chief, Log Cabin, Horse Shoe, Auto.

Group No. 2 comprises: Lynn Valley, Kent, Lion, Thistle, Grand River.

Group No. 3 comprises: Jubilee, White Rose, Deer and Globe. Wholesale limited selling prices in salmon due to arrive in 1905:

saimon due to attive in 1909.	
Horseshoe, 1 to 4 cases-Talls	1.57
Horseshoe, 5 cases and over-Talls	
Horseshoe, 1 to 4 cases-Flats	1.70
Horseshoe, 5 cases and over-Flats	
Maple Leaf, 1 to 4 cases—Talls	
Maple Leaf, 5 cases & over-Talls	
Maple Leaf, 1 to 4 cases-Flats	
Maple Leaf, 5 cases & over-Flats	
Clover Leaf, 1 to 4 cases—Talls	
Clover Leaf, 5 cases & over-Talls	
Clover Leaf, 1 to 4 cases-Flats	
Clover Leaf, 5 cases & over-Flats	
Arrow, 1 to 4 cases—Talls	
Arrow, 5 cases and over-Talls	
Arrow, 1 to 4 cases—Flats	
Arrow. 5 cases and over-Flats	

Sugar—The sugar market unchanged. Business very quiet and both jobbers and refiners report as little prospect for any active revival in the near future. The preserving season is practically over, country merchants seem to be fairly well supplied for present requirements and are shaping their orders on a hand to mouth basis. We quote:

Granulated, bbls	
" }-bbls	
" _bags	4 55
Paris lump, boxes and bbls	5 20
"	5 30
Extra ground, bbls	5 05
" 50-lb. boxes	5 25
" 25-lb. boxes	5 35
Powdered, bbls	4 85
" 50-lb. boxes	5 05
Phoenix	4 65
Bright coffee	4 55
" yellow	4 55
No. 3 yellow	4 50
No. 2	4 35
No. 1 " bbls	4 10
No. 1 " bags	4330
	3 68
Raw Trinidad 3 65	0 00
Trinidad crystals 4 30	4 55

Syrups and Molasses—The situation in molasses this week is unchanged. Business is on the quiet side. Prices are easy and no indications of any advance in the immediate future. The demand for corn syrup shows some improvement, and with the colder weather will

no doubt be satisfactory to the trade. We quote:

Barba	does,	in pu	inched	ns.				 											0	35
**		n bal	rrels . f-barr	ala.	• • •			 			• •								.0	37
New (Irlean	a man	1-0aii	DEB .				 	• •	**	• •					÷	*		0	38
Antig	719						•••				• •			٠.		U	3	52	0	35
Porto					***					* *	• •			٠.					U	33
		a bble	B	• • • • •	***			 			٠.			٠.		*			0	45
"	ograp	hhla				• • •		 		• •	• •		• •	* .		*			0	02
		hhla				**	• •	 • •	• •	* *				*	**	*			0	02
**		81.1h	pails.					 • •							**	*	*		. 0	03
**		25.1h	pails.	****		• • •	* *	 **	• •				• •	٠.					1	30
Cases	2-1h	ting.	2 doz.	ner		00		 		• •	• •	* .		• •					0	90
11	5-lb.	11	1 doz.	per	11														1	90
**	10-lb.	**	doz.																2	35
**	20-lb.	**	doz.		**														2	25
	20-10.		t uos.				• •	 * *	• •		* *			٠.			٠,		2	10

Coffee—Business locally in coffee is reported as fairly satisfactory. The tone of the market continuing steady; as the colder weather approaches there will naturally be a stronger demand for coffee. New York advices show a very fluctuating market, tending rather towards a decline. Mocha coffees are reported firmer. Messrs. Watt, Scott & Goodacre in their report of date of the 17th say:

During the past week New York option market has declined twenty points. This has been brought about by more favorable conditions for the Brazil crop of 1906; the temporarily congested state of the U.S. market, notwithstanding the decrease in the world's supply, as compared with this date last year; and lack of inclination to support switches on the part of bankers, resulting in selling by Wall street.

While the statistical position in general has improved, the American market.

While the statistical position in general has improved, the American markets are staggering under too much coffee. Nevertheless, it will be several years before the world's production of coffee will again be equal to its consumptive requirements and prices will eventually work to a higher basis. For the present, however, speculative holders have become discouraged.

Brazil market to some extent reflects the New York quotations, and is slightly easier.

Tea—Local market shows steady trade, with firmness as characteristic of all lines. China greens are reported very scarce and the advance reported last week is confirmed. Ceylon blacks also are stronger on the London market, and Ceylon greens are reported higher. The general feeling in the tea trade is decidedly firm and some good active business is reported among the local trade. Brokers say that many offers from their trade are being turned down, thus confirming the general feeling of strength that has developed within the past few weeks. There is nothing new to report in Japans, these teas commanding a fair amount of attention and some trading at the stronger figures noted several weeks ago. We quote:

Japans-Fine	0 28	0 30
Medium	0 20	0 23
Good common		0 18
Common	0 13	0 15
Ceylon-Broken Pekoe	0 25	0 38
Pekoes	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian-Pekoe Souchongs	0 15	0 18
Ceylon greens-Young Hysons	0 16	0 18
Hysons	0 144	0 15
Gunpowders	0 131	0 14
China greens-Pingsuey gunpowders	0 11	0 13
Congous-Kaisows		0 12
Pakling boxes	0 12	0 14

Foreign Dried Fruits—The jobbing trade report good business in Valencia raisins, figs. and other Mediterranean fruits. Shelled almonds, Malagas, are somewhat steadier. Walnuts unchanged from last quotations. The market for Sultana raisins continues to advance on account of the Smyrna crop turning out smaller than was expected. Some

Valencia Raisins

speculative buying is being done by the jobbing trade. The last direct sailing from Mediterranean ports will be made this week, and importers are looking forward to better business on arrival of cargoes, as more complete lines will be available. California evaporated fruits continue strong, and indications point to higher figures on prunes and peaches. Apricots also are quoted slightly higher. We quote:

TOTOLICIE Etterioris	
Fine off-stalk, per lb 0 05	0 06
Selected, per lb	0 071
	0.041
Dates — 0 04 Dates, Hallowees, per lb 0 04 Californian Evaporated Fruits —	0 041
Apricots per lb	0 131
Peaches	0 104
rears,	0 10
London layers	2 00
"Connoisseur Clusters"	2 50 0 80
Malaga Raisins— London layers. "Connoisseur Clusters.	1 10 3 50
boxes	3 50 4 50
"Excelsior Window Clusters,	1 35
Californian Raisins— Loose muscatels, per lb	0 03
" seeded, in 1-lb, packages 0 08	0 09
	0 06 0 061
" 4 crown	0 08
Prunes Per l	
	0 081
50-60's	0 07
	0 06
	0 05
90-100s	0 05
Oregon prunes (Italian style), 4 \(^1\)-50s	0 08
	0 06
" 90-100s	0 04
Currents	0 04
Filiatras, uncleaned	0 048
Fine Filiatras, per lb., in cases	0 05
" cleaned 0 044 " in 1-lb. cartons 0 055	0 06
Finest Vostizzas " 0 061	0 074
Amanas	0 06
Sultana Raisins — Sultana raisins, per lb:	0.08
" 1-lb. carton	0 09
Eleme Table Figs-	
Six crown, extra fancy, 40-lb. boxes. Four crown, fancy, 10-lb. boxes	0 13
Three crown 0 07	0 078
Glove boxes, fine quality, per box	0 11
Fancy washed figs, in baskets, per basket	0 20 0 22
" stuffed figs, "	0 28
stuffed figs, in boxes, per box stuffed figs, 12-oz. boxes 0 06½	0 07
Pigg and Taniogs Dath sing and	

Rice and Tapioca—Both rice and tapioca are firm with business only fair as usual at this season. New York market strong in both lines and trading fair. Jobbers say business not especially large or interesting. We quote:

B rice, in 10 bag lots	2 95
Brice, less than 16 bags	3 05
C rice, in 10 bag lots	2 85
C rice. in less than 10 bag lots	2 95
Tapioca	0 04

Spices—The market is showing some improvement in all lines except nutmegs, which are the lowest on record. No change in peppers. It is reported that the Lampong crop is still further reduced. Cloves are irregular though on the whole fairly good business is being done at the fluctuating prices. Ginger is without special note. Local demand is quoted as being on the improve. We quote:

	Pe	er lb.
Peppers, black	0 16	0 22
, white	0 25	0 30
Ginger	0 12	0 20
Cloves, whole	0 17	0 30
Cream of tartar	0 25	0 30
Allspice	0 12	0 15
Nutmegs	0 25	0 50

Honey—There is a slightly better feeling in the honey market, and more inquiries appear to be coming in. We quote:

White clover,	extracted	tins	 	0 06	0 07
"	kegs		 	0 07	0 071
*	comb, new		 	0 12	0 13
Buckwheat				0.054	0 06

Beans—The bean situation is very strong and a scarcity prevails in the west. Holders are asking \$1.50 and not overly keen to sell at these figures. Jobbers here report having orders turned down on them even at this figure. Yellow eyes are firm at \$1.60. Holders generally are looking for much higher prices in the near future. We quote:

				200
Choice prime beans	1	50	1	65
Lower grades	1	40	1 :	DU

Fish—The demand for fish of all kinds is improving especially in smoked fish. Finnan haddies are now being freely ordered by merchants at outside points. Bulk oysters, which have been rather slow sale on account of the warm weather, are also meeting with better demand, and inquiries are coming in generally. Shell oysters are more plentiful and prices a little easier, and there is a wide range in the various kinds. All kinds of salted, prepared and boneless cod are high, due to the partial failure of the fisheries. We quote:

Fresh bulk oysters, standards		1 40
" selects, per imp. gal		1 60
Finnan, haddies, 15-lb. boxes, per lb		0 07
Kippered herring, per box		1 00
Smoked herring, in small boxes, per box		0 10
Fresh haddock, per lb		0 041
Market cod, fresh, p r lb		0 04
Steak cod, fresh (heads off), per lb		0 06
Lake tront, fresh, per lb		0 08
Pike. fresh. per lb		0 OF !
Sea trout, fresh, per lb		0 10
Dore, fresh, choice, per lb		0 08
Smelts, fresh, perlb		0 10
B.C. salmon, fresh, per lb		0 14

LAST MINUTE PROVISION MARKET.

Montreal, Thursday, Oct. 19, 12.30 p.m.

BUTTER-Unchanged and quiet; weaker tone; fancy, 22½c to 23c; choice, 22½c, to 23c; good to fine, 21½c, to 22½c.

CHEESE-Market quiet, with easier tone; prices unchanged.

EGGS - Unchanged; firm market; good supplies for export principally; fair demand, selected stock sold at 22c. PROVISIONS--Plenty of receipts; demand for hams and cured meats slow; good trade in abattoir killed hogs; prees unchange 4.

Gaspe Salmon, per lb., frozen	0	15
Halibut, frozen, per la	0	14
Halibut, frozen, per lo		
brand, 20-1b. boxes. per lb	0	06
brand, 2)-lb boxes, per lb		
brand, 20-lb. boxes, per lb	0	051
Skirless cod, 100-lb. cases, per cas	6	00
Dry codfish, 100-lb bundles per bundle	5	50
New Labrador salt herring, per bbl	5	50
New Labrador salt herring, per bbl	3	25
New B.C. salt salmon, per bbl	12	51
" " per half bbl	7	00
New Labrador salt salmon, in tierces pe tierce	18	50
" " in bile wer bit	10	FO
" in t b ls per t bbl	7	50
Salt mackerel. 20-lb. pails. per pail	2	01
Pick ed lake trout, in 100-lb. kegs, per keg		50

Maple Products—The market for maple products is unchanged. The cooler weather has had a tendency to stimulate trade, and inquiries are coming in somewhat better. We quote:

Maple syrup. in wood. per lb	0	06	0	07
" in large tins	0	161	0	07
Pure Townships sugar, per lb	0	07	0	07
Pure Beauce County, per lb	0	08	0	09

Evaporated Apples—Are in good demand and very strong, being held at 8c. Jobbers are awakening to the fact that higher prices will have to be paid. The situation is extremely interesting and decidedly strong. The fact that American markets are also high, from 7½c. to 7¾c. being asked at American factory points, has a tendency to firm up holders here. Dried apples also are firm and 4c. to 4½c. is being asked for them at country points.

Grain. Flour and Cereals.

Flour—Business on the quiet side; buyers holding off, and this despite the fact that millers are firm. Millers holding up prices on old Manitoba wheat flour. Receipts are light. Local demand is of a hand to mouth character. We quote:

Winter wheat patents	4	90	5 00
Straight rollers			
Extra			
Straight rollers, bags, 90 per cent	2	20	2 30
Royal Household			5 00
Henora			4 70
Manitoba spring wheat patents			5 00
" strong habors			
" bakers			4 10

Rolled Oats—Little or no change to report. Demand is fair. Receipts light under firm prices. Exports are light. We quote:

Standard oatmeal, bags 2 55 2 60 Granulated " 2 55 2 60 Rolled oats 2 10 2 20 " bbls, on frack 4 85 " 90-lb, bags 2 40 2 45
Rolled oats. "
" bbls, on track 4 85
" 80-1h. hags 2 10 2 20

Hay—Hav is in fair supply. Market strong for No. 1 and good No. 2, with clover and clover mixed easier. Exporters complain of inability to secure space on ocean liners, and many cars awaiting shipment. It is said that 75 or more cars are held at Portland waiting space. We quote:

No. 1	8 50	9 00
" 2	7 50	8 50
Clover mixed		
Clover, pink		6 00

Feed—Bran has had a decline on account of the cut made by a leading miller. Western representatives followed suit and Manitoba bran sold at \$16. Shorts also have been shaded and selling at \$19 per ton. We quote:

Ontario bran	16	F0	17	00
Monillie	90	00	21	00
" milled	20	00	25	00
" grained	26	00	29	00

HINTS TO BUYERS.

The Eby, Blain Co., Limited, are offering interesting quotations on new season's cleaned currants.

The Tillson Co. have just put on the market a 5-lb. package of rolled oats. The package itself is one of the handsomest on the market, and as Mr. Millman, their agent, says the presents are a little better than any of the rest, and there is no doubt that this package contains the best rolled oats that can be produced. It has only been introduced the past few days, and already they have sold one car, and another one in transit.

It will be good news for the retail grocers and consumers generally to know that they can now buy the Ontario Sugar Co.'s granulated again, as the new crop is just being marketed. The goods are second to none manufactured, and none tests a higher quality.

Buyers of Spanish onions should communicate with H. P. Eckardt & Co., who are offering exceptionally fine quality.

"Vleena" figs are in stock with the Eby, Blain Co., Limited.

If you have not seen the Shamrock label for sockeye salmon you should. It is one of the finest in get-up and most attractive produced. W. H. Millman & Sons are the agents.

"MADE IN BERLIN" **EXHIBITION**

, USINESS men have learned to expect exhibitions of various natures and purposes, either of general character such as the Toronto Industrial Exhibition, or of special purpose like the Pure Food Shows held annually in Montreal, Toronto, and other centres.

It has remained to Berlin, Ont., to institute (at least so far as Canada is concerned) an exhibition along lines most characteristic of the times, when most characteristic of the times, when protective sentiment is developing into a spirit of Provincial and even local loy-

spirit of Provincial and even local loyalty.

This week in the large hockey rink of the town a "Made in Berlin" exhibition is being held. Not only is this exhibition designed to interest local buyers in the goods displayed, but each day brings many people from neighboring towns, attracted by single fares on the railway and a musical performance in the rink, as well as by the Exhibition itself.

Of the towns of Canada none probably could make a display of local manufactures which should be as large and diversified, as high in standard of design

versified, as high in standard of design and workmanship and withal as interest-ing to the average person as the display being made by Berlin manufacturers this week. The more important manufactures of Berlin include: Furniture, leather, felt goods, shirts, collars and cuffs, sugar, rubber shoes, trunks and valises, pianos, suspenders, boilers and engines, iurnaces, office furniture and interior fixtures, robes and clothing, woodworking machinery, gas and gasoline engines, clocks, gas and electric meters, aluminum goods, cigars, beer and automobiles. The average retail grocer visiting the Exhibition would find many of the exhibits of especial interest to him. If he took any real interest in the appearance of his store or in reducing to a minimum the cost of handling his goods The more important manufactures

minimum the cost of handling his goods he would -probably spend considerable time in studying the exhibit of the Walker Pivoted Bin and Store Fixture

This display constituted an example of grocery store interior and was a model of its kind. At the back was a wall arrangement, showing pivoted bins in various sizes and styles from floor to the height of one's shoulder, above which was arranged shelving of modern con-struction. In front of this was shown a counter with pivoted bins so placed that when in position they would not project beyond counter edge yet when canted outwards goods could be taken out with ease. The woodwork of the display was of the highest quality, showing what an attractive interior could be made with "Walker" fixtures.

Inasmuch as the grocer has to handle shoe and stove polishes, household oils, etc., the display of the Alpha Chemical Co. could not fail to arouse his inter-This firm has a large booth and on a table in the centre as well as attached to panels at the back they had a most comprehensive display of shoe and stove polishes, ammonia, borax, blues, chloride

of lime, harness soaps, etc.
One result of a visit to this Exhibition would be added interest in the wooden-

would be added interest in the wooden-ware, brooms, etc., made in Berlin.

A. Hertel devoted a display to Klon-dyke refrigerators, washing machines, enclosed ash sifters, benches, clothes horses, etc.

The Berlin Woodenware Co. included in theirs such lines as extension and step ladders, rocking horses, clothes

horses, benches, rolling pins, Indian

clubs, etc.
A. T. Schiedel confined his display to brooms and whisks, making a nice show-

brooms and whisks, making a nice snowing in a small three-sided booth.

The Standard Broom & Brush Company made a fine showing in small brooms and whisks, their range of the latter line being particularly strong.

A display that could not fail to interest merchants was that of the Berlin

est merchants was that of the Berlin Electric Co., who showed an automatic switch, designed to switch off electric lights at any hour desired, thus saving light bills when service is given by meter.

The grocer who handles tobacco would find it well worth while spending a few hours in examining the cigar displays hours in examining the cigar displays made, as Berlin is steadily pushing forward as a centre in the cigar industry.

The Co-Operative Cigar Co. made prominent in their display their "Lustig," "Big Lustig" and "The Cobalt," the latter being a new line named in honor of the recent mineral discoveries in New Ontario.

ordinary-looking yet strongly-built boxes for shoes to the dainty and highly decorated boxes for candies, biscuits, etc. Some of the art work shown on these boxes was of the highest type, showing that this firm is seeking the patronage of particular buyers.

The exhibitors have reason for congratulating themselves not merely on the success of this exhibit but also on the production of goods of such quality and

attractiveness.

LIVING IN VANCOUVER.

Eastern visitors, of whom there have been many in coast cities this year, all remark the comparative cheapness of all articles. A Toronto visitor said the other day, "Why butter and eggs are as other day, "Why butter and eggs are as cheap in Vancouver as they are in Toronto. At the present time we are paying not less than 25c. for good butter, and fresh eggs are 35 and 40c per dozen already. These prices are not anything already. Thes extraordinary.

The home production of butter is this year much greater than in any pre-

To Our Advertisers

ON account of Thanksgiving Day falling on Thursday of next week, the SPECIAL FALL GROCER will come out a day earlier than originally contemplated.

Advertisers are therefore asked to send in their copy for this number at once.

All copy should be in our hands by Monday night, 23rd inst., at the latest.

> ADVERTISING MANAGER. THE CANADIAN GROCER

A feature of the display made by the Berlin Cigar Co. was the fine lithographs used to advertise their "Baron" and "Buffalo," "Lady Ashley," "El Puerto" and "Canadian Belle" cigars. Some of these pictures are well worth

writing for.

Wm. Meinke confined his display to his "Irme" and "Berlin Club" cigars, showing at the same time some of the leaf

ing at the same time some of the leaf from which they were made.

Joseph Winterholt had a display reaching from the front of the booth to the ceiling at the back. In a cabinet at the front the brands "Hub," "Joe's Prime," and "Havana Straight" were given especial attention, three fine samples of leaf being also shown.

C. Blankstein had a pyramid of "C. B.," "Startler" and "Allan" cigars, so nicely shown that casual passers generated.

nicely shown that casual passers gener-

nicely shown that casual passers generally stopped to examine and hear of the merits of the cigar.

A display of more interest to manufacturers of candies, confectionery, etc., than to retailers was that of A. & C. Boehmer, paper box manufacturers. This firm included in their display paper boxes for practically all purposes, from the

vious year, and though eggs are never in sufficient quantity locally to supply the market, the quantity of imported stock during the Summer has been less than in past seasons.

LIQUIDATION OF DOMINION PACKING CO., LIMITED.

The final dividend of 2.71 paid by the creditors of the Dominion Packing Co., Limited, Charlottetown, P.E.I., on Oc-tober 2nd, must be extremely dis-appointing to the creditors. The assets are given as \$5,125.95, and total liabilities \$188,932.94. Although the business was started with a view of securing a Provincial subsidy from the Prince Edward Island Government, that august body refused to make payments. It has been stated that several offers had been made to re-establish the business, one in the neighborhood of \$100,000, and it seems a pity that the concern could not have been kept going by the acceptance of this amount and the placing of the affairs of the company on a paying basis.

BRITISH COLUMBIA NEWS.

Vancouver, B.C., Oct. 11, 1905. CTIVITY in inquiries as to facilities for establishing flouring mills in Vancouver still continues. One former Washington State miller asks for full particulars this week from the city council, and there have been a number of propositions mooted in the past few weeks. The continued boycott of American flour by the Chinese may have had some influence. Latest advices from the Orient would indicate that the Chinese are making their boycott felt very decisively. In flour the entire business has been cut off, while in the past all the flour used in the Orient has been shipped from Puget Sound and California ports. Nearly all contracts for September shipment have been cancelled.

Potatoes are likely to be very dear and scarce before spring if the present movement keeps up. Reports have it that nearly the whole of the Ashcroft crop has been picked up and that other up country points have sold their crops too. The continued wet weather during September has had a bad effect on the potato crop in the lower Fraser Vallev where it is a leading crop. It is said the potatoes are keeping very badly and that will make it impossible to hold them over till later in the winter or till spring. By the next Australian steamer, the Miowera, a large quantity of notatoes will be shipped, demand in the Antipodes being active at the present time and the season being opposite, gives a chance to ship with profit. Prices for Ashcrofts already rule at \$24 and \$25 to the trade per ton, with better class local highland potatoes at \$15 and lowlands at \$12.

Apples are very plentiful on the market just now, with prices and quality showing wide range. As high as \$1.75 per box and as low as 75c., covers the range. Winter pears are now very plentiful and the quality is good. There is no better keeping fruit as a rule. They are quoted from \$1.00 to \$1.75 per box. Quinces are not yet very plentiful, and are quoted at \$1.25 to \$1.75 per box, same size as pear box.

Grapes of local production have been rather plentiful, and from some upper country points and from the Okanagan large quantities have been shipped. This fruit promises to be a considerable factor in the shipments from some points.

An oddity in foreign fruits on this market is a shipment of Jamaica oranges which is to arrive in a day or so. Prices are not yet quoted.

The local produce market shows little activity. Butter has remained steady with a weak tendency because of the quantities of Manitoba and Northwest butter now in store at prices which hold down the price of the local article. Local butter has a certain market, but the demand for strictly fresh butter is not sufficient to allow a premium on the whole local make as it used to be. Therefore, the price remains

down near that of eastern makes. Local is quoted about 25c. wholesale, with Manitoba and Northwest at 20c. to 24c.

Local fresh eggs are up, 40c. to 45c. per dozen being asked and all eggs offering at that price readily taken. Eastern store eggs of good quality are selling at 26c. to 28c. in case lots. Stocks are not large.

Fish—Steamer New England reached port on Sunday from the northern halibut banks with but 30,000 lbs. of fish. Rough weather prevailed during the

Tests of the oysters at Blunden Harbor have been made by Mr. T. W. Mitchell, an English expert on oyster propagation. He says that the waters in the lagoons at the head of the harbor are ideal for successful cultivation of the bivalve and that unlimited supplies can be obtained from beds there.

The sockeye run has about ended now. Nothing like it has every been heard of in the history of the salmon industry on the Fraser River. The humpbacks, which usually follow the sockeye and indicate that the run of that variety of fish is over, ceased running first, and the cohoes, the later variety, have been out-numbered by the late sockeyes. One result of the great run this season is that the upper waters of the Fraser have been well stocked and the spawning grounds seeded with ova which insures a good run four years hence.

Prices paid for the fish to fishermen have varied greatly, as the canneries were not all running and at times so many were caught that they could not be handled, though not, of course, to the extent that prevailed during the proper season a month or two ago.

A sailing schooner, the Alden Besse, is to leave port this week for Japan loaded largely with salt salmon put up by Japanese. The vessel is owned by Awaya & Co., of Osaka, Japan. Mr. Shiro Kuroda is the firm's representative in this country, and they own large interests in the fishing and curing plants for salt salmon and herring on the coast.

There are two sections in the Canadian Manufacturers' Association, the east and the west, when it comes to considering the re-establishment of old "Rule No. 2" C.P.R. freight regulations. Following the appeal of the Canadian Manufacturers' Association, made on behalf of eastern wholesale shippers, for a ruling that this regulation should be replaced in the regulations, and the counter appeal of the wholesale trade here, the B. C. Wholesale Hardware and Grocers' Associations which sent delegates east to interview the eastern portion of the Manufacturers' Association with a view to impressing the justice of their case upon them.

"Rule No. 2" when it existed, permitted eastern wholesalers to mix any freight at hand and ship it west in carload lots, which the western jobbers considered an unfair advantage, and they united in an effort which was success-

ful in having the rule removed. The eastern men have invoked the Railway Commission, and the joint delegation now seeks to induce the Manufacturers' Association to withdraw this request, though the B. C. jobbers put up a strong fight against the restoration of the rule, when the matter was up before the commission at the time it sat here. The delegates appointed to go east were Messrs. J. E. Elliott, of McLennan, McFeely & Co., Limited, Vancouver; C. P. W. Schwengers, of E. G. Prior & Co., Limited, Victoria; John Burns, manufacturers' agent, Vancouver; W. G. Mackenzie, of Wood, Vallance & Leggatt, Limited, Vancouver; J. A. Rickaby, of R. P. Rithet & Co., Victoria.

N. S. Markets.

Halifax, N.S., Oct. 17, 1905.

THE grocery markets continue very active. Prices generally steady, Good sales reported in all lines. The weather so far during the month of October has been remarkably fine, and the roads in good condition for travel, hence business continues to reap the benefit of these favorable conditions. From all points trade continues satisfactory, the orders coming in from the Cape Breton districts being even better than usual.

Sugar—There has been a decline in the price of sugar since last quotations, prices here now being as follows:

Icing (25s) \$5.75, icing (50s) \$5.70, icing (1-2s) \$5.60, cut loaf (boxes) \$5.50, cut loaf (1-2s) \$5.35; XXX granulated, \$4.70; Austrian, \$4.60; bright yellow, \$4.50; No. 1 yellow, \$4.20.

Canned Goods— The low-price of canned goods has caused the dealers here to lay in large stocks, and most of the orders placed have been filled with the exception of peaches.

Dried Fruits—Dealers here say that there has been a considerable advance in the price of seeded raisins, and that the new stock when it arrives will cost at least two cents per pound higher than last year. Some small lots of new Valencias received here are jobbing at six cents per lb.

Evaporated Apples—The prospects are that evaporated apples will be considerably higher than the opening price last year. One dealer quotes 7 1-2c. as the price.

Syrups and Molasses—The dealers here still have good stocks of molasses on hand. An advance is looked for, but so far it has not yet materialized.

Fish—The receipts of shore fish are increasing. During the week several vessels arrived with large cargoes. There are also about 20,000 quintals of fish on the way here from Labrador. Labrador and Bay fish are quoted at \$5.75 and Grand Bank at \$6.00. Sales have been made here of Lunenburg fish at \$6.00 and \$6.25, for the choicest Lunenburg fish are being firmly held at the prices quoted. Some lots of fat mackerel are quoted at \$15 a barrel, unculled, and herring ex vessel, \$4.00.

SARDINES

FROM FIVE DIFFERENT COUNTRIES:

Canada, England, Portugal, Norway, France

CANADIAN:—2,500 Cases YACHTSMAN'S BRAND, first quality Sardines in oil, packed by J. Sutton Clark, Limited, L'Etang, N.B. Decorated machinemade Tins, machine-packed fish at the UNPRECEDENTED PRICE OF	\$3 00
ENGLISH:—White Tins, brass labels, key openers.	
F. Francois & Co., ¼ tins,	6 00
F. Francois & Co., American ¼ tins,per case of 100 tins	8 00
PORTUGUESE: — 1/4 flat tins, key openers.	
Phryne brand,per case of 100 tins	7 50
NORWEGIAN :- Smoked, in Oil, CROSSED FISH BRAND.	
1/4 tins, key openersper case of 100 tins	10 00
Lots of 5 cases or more, freight prepaid to Railway and Boat Stations in the Maritime Provinces, Quetec, and Ontario, east of North Bay.	16 co
FRENCH:—Key Openers	
Sportmen brand, 1/4 club tinsper case of 100 tins	12 50
Sportmen brand, ½ club tins per case of 100 tins	22 00
Yacht Club, Boneless, 1/4 tinsper case of 100 tins	17 00
Yacht Club, Boneless, American 1/4 tinsper case of 100 tins	22 00
Rodel, Boneless, ¼ tinsper case of 100 tins	24 00
Rodel, Boneless, ½ tinsper case of 100 tins	35 00

TERMS: F.O.B. Montreal, net 30 days or I per cent. 10 days.

Hudon, Hebert & Cie.

THE MOST LIBERALLY MANAGED FIRM IN CANADA

Something New in Fancy Mustard Packages

We are offering to the trade a novel and rapid selling line of Fancy Mustard Packages—a line that every grocer will sell rapidly. Ask our Mr. Fielding, Ontario Representative, and Mr. Bernard, Quebec Traveller, to show them

S. H. EWING & SONS

96-104 KING ST., MONTREAL Telephone Bell Main 65.

Merchants 522.

TORONTO BRANCH, 29 CHURCH STREET

Telephone orders receive prompt attention.

Mercantilable Power

Reputation is the force-the power that makes sales and creates demand. Now, reputation is not the result of advertising, it is personal trial, actual test by the very last court of appeal—the consumer. An article which sells on its reputation is the very best and most profitable kind to handle; its sale is sure and quick, at good prices.

Lion Brand Pickles have been sold on merit alone for nearly half a century. They have been tried by the consumer, and their reputation is established. They look better, taste better, and are better than any other Canadian Bulk . Pickles on the market.

THE OZO CO., LIMITED MONTREAL.



BUSINESS PERSONALS.

R. O. LEFEBVRE, Montreal, pro-M. O. LEFEBVRE, Monorceal, prietor of the well-known "Chinese Starch," has his American branch at 123 Merrimack street, Boston and running order. The New ton, in good running order. The New England branch is under the manage-ment of Mr. A. F. Hogue and business is growing rapidly.

J. W. Windsor, of Montreal, is at present in British Columbia in connection with his business. On his outward trip he visited Chicago, St. Paul, Winnipeg and Calgary, and he goes to California before returning.

fornia before returning.

J. Lister Nicholls, who during the past few years has represented E. W. Gillett Co., Limited, Toronto, in Newfoundland, passed through Montreal on his way west and favored The Grocer with a call. Mr. Nicholls leaves E. W. Gillett Co., Limited, to enter into business with Mr. R. R. Goulding, of London, Ont., making a specialty of pushing Nu-tri-ola, a family medicine that is enjoying a good reputation in the Western States.

Fred Paradis, Sherbrooke, P.Q., for many years buyer and manager of T. A. Bourque, wholesale grocer in that city, was in Montreal last week on a buying trip with his partner, Mr. Leclair. Mr. Paradis has severed his connection with T. A. Bourque and is branching out T. A. Bourque and is branching out in the wholesale grocery and jobbing line with Mr. Leclair, opening up in Sherbrooke. Mr. Paradis and Mr. Leclair are both energetic and hustling young business men and enjoy a large acquaintanceship in Sherbrooke and district, and will no doubt secure a good share of the local and near-by trade. The Grocer wishes them success.

HINTS TO BUYERS.

Train loads of canned goods are now being got ready and in transit from the Old Homestead Packing & Canning Co., Picton. The demand for Old Homestead canned goods has been so great that the factory has had to turn down many orders lately.

The Tillsons have also made an arrangement with the Rolston people of St. Louis, and will from now on manufacture their celebrated Rolston's Breakfast Foods, put up in 2-lb. packages, also their Health Food, put up in 1-lb. packages. These goods are broadly advertised in the leading magazines, and already the demand is surprisingly great. Complete stock of them all is carried by W. H. Millman & Sons.

IN YOUR OWN HOME

Do you use Red Rose Tea in your own home?

If you do, I will venture to say that you sell more of it than all other teas combined, and that your tea trade is increasing.

Nothing will give you so much confidence in Red Rose Tea as to use it yourself. You will know then just how good it is, and you will be able to tell your customers what you know, in a way that will convince them.

Will you try it?

T. H. ESTABROOKS, St. John, N.B.

TORONTO

Branches:

WINNIPEG

THE BRAND OF QUALITY



Look for our announcement in Special Number of The Grocer, October 27, '05.

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Packed and guaranteed by

CODVILLE & CO.

Winnipeg and Brandon, Man.

and

CODVILLE, SMITH & CO., - Calgary, Alta.



Any quantity of ADDRESS—Mail P. O. Box 791 fish shipped.

Manitoba Markets

(Market quotations corrected by telegraph up to 12 a.m. Thursday, Oct. 19th, 1905)

A LI. branches of the Winnipeg wholesale grocery trade show a healthy activity and large orders are being received from all parts of the west. Already the beneficial effects of the introduction into the circulation of the west of a large amount of crop money are beginning to appear; collections are reported very much improved and trade seems to be in a more healthy condition than for some months past. Both the wholesale and the retail trade are in optimistic mood, and there is reason for this optimism.

There are few price changes of importance to note this week. Sugar has been steady since the decline early in the month, and it is a matter for conjecture whether any further declines may reasonably be expected in the near future. The future of the sugar market is very uncertain.

Nearly all the new season canned goods are now on the market; plums and pears seem to be the principal exceptions. Strawberries seem to be very scarce; one leading local house is entirely sold out of strawberries, and they report considerable difficulty in obtaining new supplies. It may be necessary to go to the United States for new supplies of this fruit.

Prices on glass fruit jars are announced this week for next year (season 1905-'06) and they will be found quoted below.

As mentioned last week, the first shipment of new Valencia raisins arrived on the local market a few days ago, and the opening price is \$1.85 per box for Trenor's f.o.s. This price is higher than will be charged for the next shipments, which are due in about two or three weeks' time.

or three weeks' time.

Tapioca is still quoted at 5c. per lb., but it is evident that prices have reached their highest, and that the next change will be a decline. Primary markets are weaker.

Beans are quoted lower now as the new stock will be on hand in a very short time, and holders of the old are anxious to dispose of their stocks. Wholesale houses had difficulty in getting supplies two months ago, but they have no such difficulties now.

Canned Goods—Practically all the new salmon is on the market now, and all the new canned fruits have arrived with the exception of plums and pears. These will arrive shortly. Strawberries are already reported very scarce, and at least one leading wholesale house is already entirely sold out. They are finding some difficulty in obtaining new supplies in Canada, and it may be necessary to import strawberries from the United States, as was the case last year with tomatoes. We quote:

Succotash, 2's, group 1,		63
	and 3, per 2-doz. case 2	58
Beets, 3's, group 1, per 5		39
	, per 2-doz. case 2	34
Pumpkins, 3 s. greup 1.	per 2-doz. case 2	04
	and 3, p r 2-doz, case 1	99
Plums, Damson, e.s., gr	oup 1 per 2-doz. cace 2	13
	2 and 3, per 2-doz. case 2	08
" Lombard, e.s., g	roup 1, per 2-doz case 9	23
	2 and 3, per 2-doz case 2	18
" greengage, e.s., i	group 1, per 2-doz. case 2	33
" " " " " " " " " " " " " " " " " " " "	2 and 3, per 2-doz.case 2	2:8
Peaches, 2's, group 1, p	er 2-doz. case 4	168
2 2	nd 3, per 2-doz. case 4	1 03
" 3's group 1, p		14
" 2 a		6 09

FISH

Smoked Herring a Specialty.

In car load lots only. No middlemen's profits.

Buy from Producer.

G. P. NEWTON Grand Harbor, Grand Manan, N.B

EXPERIENCED ADVERTISEMENT WRITERS

who are open for a situation are requested to register their names with the MacLean Publishing Co., at any of their offices. Inquiries are occasionally made by manufacturers and wholesale houses who contemplate establishing their own advertising department.

Fresh and Frozen

Lake and Sea Fish Oysters and Poultry

Try us with a hurry order. We ship quick. Wholesale only.

THE W. J. GUEST FISH CO., WINNIPEC, MAN.

THAT WORD DIAMOND



on Maple Syrup means **Purity** and **Excellency** of flavor equal to fresh sap syrup direct from the bush.

ALL JOBBERS

Sugars Limited, Montreal

DAKEY'S Pre

The original and only Genuine Preparation for Cleaning Cutlery, 6d. and 1s. Canisters

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, Limited

Manufacturers of

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England

JOHN FORMAN, - 644 Craig Street

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Pears, 2's, F.B., group 1, per 2-doz. case	3 58 3 53 5 09
" 3's, F.B., group 1, per 2-doz. case	5 09 5 04
Apples, gallons, group 1, per doz	2 60 2 55
groups 2 and 3, per 2-doz. case Apples, gallons, group 1, per doz 2 and 3, per doz 3-lb. "1, "	2 60 2 55 2 13 2 08
" -lb. " 2 and 3 "	2 08 4 33
Oherries, red pitted, group 1, per 2-doz. case 2 and 3,	4 28
Currants, new, red, 2 doz. cases, group 1, per case	3 48 3 43
" black, " " 1 "	3 83
Gooseberries new. " 1 "	4 08
	4 03 3 83
Lawtonberries, " 1 2 & 3 "	3 78
Raspberries, red (new), 2-doz cases, group 1 2 & 3	3 63 3 58 3 53 3 48 3 33 3 28
black, new " 1	3 53 3 48
strawberries, " " 1	3 33
Pineapples, 2's, sliced, 2 doz, cases, per case	4 25
Pineapples, 2's, sliced, 2 doz. cases, per case	3 75
" 2½'s, whole, " " "	4 50 4 50
Tomatoes, 3s. per 2 doz. cases, group 1	2 34 2 29
Corn, 2 s, " 1	1 98
Peas (No. 4), 2's, " 1	1 53
Peas(No. 3), 2's, " 2 & 3	1 48 1 68
2 & 3	1 63 1 93
Beans, golden wax " 1 2 & 3	1 88
Beans, refugee, " 1	1 98 1 93
Salmon, Fraser River sockeye, per case	6 25 6 00
" River's Inlet. " "	5 90
Red Spring, " "	5 75 3 75
" cohoes. "	4 85 6 30
Clover Leaf, Fall delivery, 1 to 4 cases 5 to 9 cases	6 20
Pork and beans (V.C.P. Co.), 1's, per doz	1 25 1 90
38,	2 60
Soups (Van Camp's), per doz	
turkey " " "	2 75 3 25 3 25 3 25 3 25 2 75
Canned chicken (Man. Can, Co.) per doz	3 25 3 25
Corned beef " 2's "	2 75
Roast heef (Man Can Co.) 2's nerdoz	1 55 2 65
Roast beef (Man. Can. Co.), 2's, per doz	1 50 2 65
Potted meats, ½'s, per doz	0 55
Potted meats, ‡'s, per doz Veal loaf (Libbey's), ‡ lb., per doz	1 25 2 50
	1 25 2 50
" 1 lb. "	1 85
Lunchtongue (Clark's). 1's, "	3 00
" (Aylmer), 1's, "	2 90
(Aylmer), 1's, "Sliced smoked beef (Libbey's), 1-lb. tins, perdoz 1-lb. tins, "1.lb. tins,	3 10
Chipped " 1-10. glass, "	1 45
" " 1-lb. tins, "	2 50 3 05
sliced bacon, " 1-lb. tins, "	3 10
Corned beef (Clark's), 1-lb. tips, per doz	3 25 1 50
Corned beef (Clark's), 1-lb. tins, per doz. 2-lb. Sobsters (new), ½-lb. flats, per 8-doz. case 1	2 65 6 00
" " 1b. talls, per 4 doz. case 1	10 25
Sugar Sings the dealing only in	the

Sugar—Since the decline early in the month the sugar market has been steady at a basis of \$5.25 per cwt. for Montreal granulated in barrels. The future of the sugar market is still very uncertain and the trade seem to have very little confidence in the stability of present prices. Subject to late changes recorded in our "Last Minute Manitoba Markets," we quote last week's prices:

Montreal granulated, in bbls			5 25 5 20
" yellow, in bbls			. 4 75
" in sacks			. 4 70
Wallaceburg, in bbls			
" in sacks			. 5 10
Icing sugar in bbls	a.		. 5 85
" in boxes			
" in small quantities			. 6 45
Powdered sugar, in bbls			
in boxes			
" in small quantities	Ш		6 10
Lump, hard, in bbls			
" " in \dagger-bbls		-	. 6 05
" in 100-lb cases			
in 100-10 cases			
Raw sugar		2	5 4 50
		-	

Syrups and Molasses—Business continues on the quiet side, there being very little demand. Prices are steady and there is nothing of interest to note under this head. We quote:

mue.	r this	nea	u.	WE	que	ne.					
yrup	"Crown	Brand.	" 2-lb	tins.	per	2 doz.	case	2	00	2	10
		**		tins.				2	40	2	50
**		44	10-lb					Ξ.		2	25
**		**	20-lb					2	15	2	25
**			bar bar							ō	03
		**	Quara.	ror, b	D 20	w lh					03

Why

Clark's Sliced Smoked Beef Sells so Well.

Because it is wholesome, fine in color, flavor and texture, and sells at a price within everybody's reach.

It Stands Unequalled! The Best Goods at the Best Price.

TOLEDO COMPUTING SCALES

Automatic but Springless.

The "Toledo" is a money saver because it positively stops the giving of overweight.

A time saver because it is Automatic.

A labor saver because there are no weights to lift, no poises to slide, or prices to set.

A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.

It is honest both to the merchant and customer.

The Toledo system costs you nothing because it is paid for with the money you are now losing. $^{\#}$

For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

" Kairomel " syrup, 2-lb. tins, per 2 doz. case
" 20-lb. " 2 45 Barbadoes molasses in ½-bbls, per lb. 0 04 New Orleans molasses in ½-bbls, per lb. 0 022 " in barrels. 0 023 Porto Rico molasses in ½-bbls, per bbl. 0 044 Blackstrap, in bbls., per gal. 0 31
3
" 5 gal. bsts., each 2 25
Coffee-Green Rios are steady at the
higher level reached early in the month We quote:
Whole green Rio, per lb. 0 11 " roasted, per lb. 0 15 Standard Java in 25-lb. tins, per lb. 0 33 Old Green Rio, per lb. 0 33
" Moche 0 32
Imperial Java, in 25 lb. tins, per lb
Choice Rio. 0 17
Seal Brand (C & S) in 2-lb tins, per lb
Local Blends:— Mocha and Java in 2-lb. tins, per lb. 0 23 0 12 0 24
Cocoa-Prices are quoted as follows
Epps' † lb package, per lb. 0 33 Fry's † lb Homoeopathic, per lb. 0 30 " † lb "tins concentrated, per doz. 2 49 Mott's Soluble, in bulk, 12† lb tins, per lb. 0 15 Cowan's, in 10-lb tins, per lb. 0 15 Mott's Homoeopathic, †s's 0 25 Van Houten's, †s, per doz. 2 85 Baker's, in †-lb tins, †-lb tins, per lb 0 42
Chocolate—We quote:
Baker's unsweetened, per 0 36 Menier, †s, per lb 0 35 0 34
Mott's Diamond, ‡ and ‡ per lb 0 22 Fry's 0 221
Jam-We quote:
C. & B. jams in 1-lb tins, assorted, per doz
glass, assorted, 2 00 "raspberry, 2 00 "raspberry, 2 40 "raspberry, 2 40 "strawberry, 2 20
" raspberry, " 2 00 " glass, assorted, " 2 05 " raspberry, " 2 40
" strawberry, " 2 20
" 7-lb. tins, assorted, per lb 0 12 " raspberry, " 0 13

Computing Cheese Cutter INSURES PROFITS IN CHEESE 1.—It cuts to accurate weight. 2.—It computes precise money-value. 3.—It cuts without waste. 4.—It preserves the cheese. Every grocer an afford it. No grocer can afford to be without it. Price and Terms Right. Write for Folder THE WALKER PIVOTED BIN

AND STORE FIXTURE CO.,
516 Board of Trade Building. - TORONTO

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Advertisements under this heading, 2c. a word first insertion: 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost **must** accompany all advertisements. In **no case** can this rule be overlooked Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100	words each	n insertion,	1 year 6 months	\$30 17	00	
41	"	**	3 months			
50-	**	11	1 year	17	00	
11			6 months	10	00	
25		"	1 year			

AGENCIES WANTED.

MANUFACTURERS' agent with good connection in British Columbia is open for a few good agencies in groceries and kindred lines; highest references.

Box 284, CANADIAN GROCER, Toronto.

[43]

SITUATIONS VACANT.

WANTED immediately, good miller; capable of taking charge of fifty-bbl. plansifter mill; at Kingsville; stoady position. John D. Vizard, Wheatley. [f]

A YOUNG man wanted as second miller; with some experience as miller; we pay good wages. Union Supply Company, Limited, Rosthern, Saskatchewan. [f]

WANTED at once first class salesman; village general store; a hustler. Apply, stating age, salary, references, Ledingham & Corlett, Williamsford, Ont. [f]

SITUATION WANTED.

YOUNG man, good retail experience; good salesman and a hustler, would like position on the road. Box 270, CANADIAN GROCER. [43]

SIDE LINES WANTED.

MANUFACTURERS, Jobbers, Brokers. My specialty is specialty work. If you have anything new to place on the market, or anything old to force back on the market, or any new territory to open up in Western Canada, please communicate with me. I want to secure one or more good lines of standard goods on a time and territory contract. Have sold the grocery trade in Oregon, Washington and Idaho for 3 years. Will shortly locate in Alberta. At references as to salesmanship and reliability. Box 272, CANADIAN GROCER, 511 Union Bank, Winnipeg, Man. [41]

COMMON SENSE

KILLS {Roaches and Bed-Bugs

All Dealers and 381 Queen St. W. TORONTO, ONT.

Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same.

Write for prices.

Upton's jam (in Winnipeg), per pail 0 50 " (in Brandon), 0 52 (in Calgary), 0 57 " (in Lethbridge), 0 57 " (in Edmonton), 0 60 Marmalade — We quote: Marmalade (C. & B.), 1-lb. glass, per doz 1 86 " " 7-lb. tins, per lb. 0 05 " " 4-lb. tins, per pail 0 056 " (Upton's), 7-lb. pails, per pail 0 56 " " 1-lb. glass, " 1 20

Teas—We quote as follows:

" cads	ner lh			0 1	8
				0.1	Ē
S. (. I . and					
	" cads; per lb				
A.A.N., in	cads, per lb			0 1	9
				0 2	5
builly man 11					
buik, per 10.					
Pekoe P H	T., in t chests, per lb.			0 1	8
broken Pek	oe. No. 62 in chests, 1	per lb.		0 1	8
**	No. 414 and 418.	**		0 2	0
"				0 2	2
	NO. 5/.				
der, in quart	ter chests, per lb			0 2	6
					c
	on in ande now lh			0 2	8
	S.C.P. and A.A.N., in J.A.P., No bulk, per lb Pekoe P H. broken Pek "" der, in quart Hyson, in † c	" cads. per lb." cade; per lb S.C.P. and M. 14, half chests, per "cade; per lb A.A.N., in cads, per lb. J.A.P. No. 1, bulk, per lb. Pekoe P H.T., in ½ chests, per lb. broken Pekoe, No. 62 in chests, proceeding to the chests, No. 412 in chests, No. 412 in chests, No. 57, der, in quarter chests, per lb. Hyson, in ½ chests, per lb.	cads, per lb. S.C.P. and M. 14, half chests, per lb. cads; per lb. J.A.P., No. 1, bulk, per lb. broken Pekoe, No. 62 in chests, per lb. No. 412 in chests, No. 57, der, in quarter chests, per lb. Hyson, in ½ chests, per lb.	" cads. per lb." S.C.P. and M. 14, half chests, per lb." cads, per lb." J.A.P., No. 1, bulk, per lb. Pekoe P H.T., in ½ chests, per lb. broken Pekoe, No. 62 in chests, per lb. No. 414 and 418. No. 412, in chests, No. 57. der, in quarter chests, per lb.	" cads, per lb. 0 1 S.C.P. and M. 14, half chests, per lb. 0 1 A.A.N., in cads, per lb. 0 1 J.A.P., No. 1. 0 2 bulk, per lb. 0 1 Pekoe P. H.T., in ½ chests, per lb. 0 1 broken Pekoe, No. 62 in chests, per lb. 0 1 No. 412, in chests, 0 2 No. 412, in chests, 0 2 Vo. 57. 0 2 der, in quarter chests, per lb. 0 2 4yson, in ½ chests, per lb. 0 2

Foreign Dried Fruits—In spite of the fact that owing to the high price of the new California raisins the demand is almost certain to be diverted in great measure to the new Valencias now arriving, the latter are, if anything, weaker in price. The first arrivals last week sold at \$1.85 per box for Trenor's f.o.s. First shipments always demand a premium, and the goods next arriving will be somewhat cheaper. The first California raisins are due here about the first of November. We quote prices as last week:

Valencia raisins, f. o. s to arrive 1 60 1 75 selected, to arrive 1 75 1 90

"		layers,	"			1 85	2	00
Californ	ia raisins	, muscate	ls, 2 cro	wn, per	lb			09
"	"		3	"			0	094
"	"		4				0	10
"		choice se			kages			
	"		ackage				0	094
		fancy see			kages		0	091
11		choice se	ackage	1 lb nac	karoa		U	095
				1-10 pac			0	111
		fancy se	eded 1	lh nack	aves		·	113
				io. paca			0	12
Prunes,	90-100 pe							05
	80-90							053
	70-80	******						06
"	00-10							064
	50-60 40-50							07 071
		ver, per l						103
- 11		r lb						081
Current	s. unclear							051
Carrant		ned, Filla						05
- 11		ned, per l						061
"	Filiatras	in 1-lb pl	kg. dry	cleaned,	per lb			07
. "	Vostizza	s, unclear	ned				0	061
	e dates, r						0	05
	oking in h							04
	s, choice,							12
	s, standa							111
Peaches	, choice, p	per 16						13
Donus o	standard		11.					12½ 16
rears, c	hoice (hal tandard choice (da	ives, per	10					15
Dluma (hoice (de	wk mitted	now lh	8				11
Nectarir	nes, choic	e pitteu	per 10					12
Candied	Peel-Le	mon neel	ner lh					09
Candida	O	range	11,1					091
	C	tron						14

Nuts—There is already some inquiry for Christmas trade. Prices are quoted as follows:

as lollows.		
Almonds, per lb		0 121
" (shelled), per lb		0 28
Filberts		
Peanuts,		
Jumbos		0 14
Walnut , per lb		0 12
" (shelled) "		0 25
Pecans, per lb	0	15 0 16
Brazils, per lb		0 16

Rice, Tapioca and Sago—Tapioca is still quoted at 5c. per lb., but the next change will be a decline as primary markets are weaker. The recent advances in price had some effect in diverting the demand to rice. We quote as follows:

as lullows.			
	1b	 0 03	0 03%
Patna "	"		
Tapioca, per cwt.		 	5 00
Sago, per lb		 	0 034

Pot and Pearl Barley—There is the usual steady demand, but there are no new features of interest. We quote:

Pot barley, per sack. Pearl barley, per half sack (49 lbs)sack		2	20
Pearl barley, per half sack (49 lbs)		1 (65
" sack		3 ;	30

Macaroni and Vermicelli—Selling in 10 lb. boxes at 6c. per lb. The French in 1 lb. packets is now quoted at 8 1-4c, a slight reduction.

Spices—There is nothing new in the local spice market. Sorting orders for pickling spices are numerous. Prices are steady. We quote:

are steady. We quote.		
Pepper, black, in 10 lb boxes, per lb		0 18
white, 5		0 20
Cayenne pepper, in 2 and 5 lb. tins, per lb		0 20
Cloves, in 5 lb. boxes, per lb		0 18
Cassia II II II	0 15	0 18
Cassia, " Allspice, " Ginger, in 10 lb. " "	0 101	0 10
Alispice,	0 122	0 15
Ginger, in 10 lb. " "	0 10	0 18
Mixed spice, in 5 lb. boxes, per lb		0 20
Mace, in 5 lb. boxes, per lb		0 70
Black pepper, per lb		0 18
White " "		0 25
Cinnamon (ordinary), per lb		0
" (extra choice), per lb		0 24
Nutmegs, per lb		
Cloves (according to quality)	0 144	0 25
Ginger, per lb		0 10
Allspice, per lb	0 81	
Mace, per lb		
Mixed spices, for pickling		0 12
" 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		0 75

Maple Products—New maple syrup from the Eastern Townships in Quebec Province is selling at \$5 for 5-gallen tins. Sugar in quarter and half-pound cakes is selling at \$3 per 25-lb. lov.

Honey-We quote:

Ciover	hone	y 1-lb glass, 2 doz. in case, per doz		2	00	
"	"	5-lb tins, 1 doz. in case, per tin				
**	**	10-lb tins. 8 in case, per tin				
**	**	60-lb tins, per lb			07	
Fancy	com	b honey, 2 doz. to the case, per doz.		2	50	
		" per case	51.15	4	75	

Evaporated Apples—Old stock is still selling at 8c. per lb., and supplies on hand are not large. New stock will open high owing to the small apple crop in the east, but it is impossible yet to predict with accuracy what the new prices will be.

Beans—Old stock is now obtainable at much lower prices than were asked a few weeks ago. The new stock will probably sell at about \$1.75 per bushel, and the old is obtainable now at less than this price. New beans will be on the local market very shortly.

Fish and Oysters—Lake Winnipeg white fish has been advanced ic. per lb. Other prices are steady. We quote:

Lake Superior	trout						0 05	j.
Gold eyes					**		0 03	3
Blue fish					44		0 18	
					11		0 18	
Mackerel					**	7.7		
Red snapper					**		0 13	
B.C. salmon					**		0 12	
Halibut							0 11	
White fish (L.	Winn	nipeg),	per lb				0 0€	H.
Pickerel							0 05	ï
Jackfish							0 04	ı
Finnan Haddi	0						0 10	
Finnan Haddi "Halifax" bra	and an	It and	figh onl	100 94 1		7	0 11	
maniax on	anu sa	ni cou,	usn car	20-1	D		0 09	
"Acadia"	**	**						
"Bluenose"				20-1	8		0 07	
"Acadia"		:	2-lb. box	tes			0 09	
"	"		1-1D.				0 09	
"	66	shredd	led, 24 c	artons, p	er bx.		2 00	ı
11	- 11	**		in 15-lb.			0 08	ï
Large Labrado	rand	NAd a					5 00	ŀ
Haige Haviado	I wild	11	"	per 20-1h	noil		1 20	
0-141	00	20 11					0 12	
Salt mackerel,							0 11	2
Smoked halibu	it stri	ps						
Kippered gold							0 45	
Yarmouth bloa	aters,	60 in b	ox, per	box			1 50	
Lobsters, fresh	boile	ed. per	lb				0 25	
Caviare, extra,							0 40	ı
Frog legs, 6 do							0 40	ı
Ovsters, select							2 25	
**YELCIS, BEICCI	o. Der	SOUTH					M 44.	

Woodenware-We quote:

44	"		3	66		"			0 70	0	73
**	wire hoo	ns. 2		**	14	16				0	63
"	"	3		44		"			1 00	1	05
Pails.	2 hoops,	per c	loz							1	95
**	fibre	* **								3	25
Wash	tubs,con	nmon	and	wire	hoop,	per	nest o	of 3			00
100	"	44		**	N	0. 0.	per d	0		11	85
	**	**		**	N	0. 1.				9	50
	61	**		**	N	0. 2.				8	40
	"	"	fibre,	per	nest.	of 3				2	90
Rutte	r boxes, p	er ne	st of	3. to	hold	14.	28 and	1 56			
	8									0	56
Butte	r boxes,	per n	est of	2.to	hold	14 aı	nd 281	bs.		0	29
Butte	r tubs, fi	ore at	nd cor	rer. r	er do	Z				4	00
Butte	r moulds	, for	1-lb. l	orick	s, per	doz				1	85

r tubs, wooden hoops, 2 in nest, per nest., 0 42 0 45



"Assured Quality, Uniformity and Satisfaction."

S.H.& A.S. EWING'S

DELICIOUS

COFFEES

TODHUNTER'S

EXCELSIOR

Sure to please your customers.

COFFEE

Blended by

TODHUNTER, MITCHELL & Co., TORONTO

A Word to the Trade.

The beet crop is now coming in and we are getting busy in anticipation of a large demand for our

Extra Standard Granulated Sugar

Last season our supply—large though it was—fell short of the demand. To ensure prompt attention, therefore, order from your jobber early.

Remember, our sugar is a **Canadian product.** It's manufactured in Canada from raw material grown in Canada, and it isn't surpassed for purity by any sugar—cane or beet—on the market. We shall have more to say on this subject. Look for our ad. each week.

ONTARIO SUGAR CO., - Berlin, Ont.

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The largest, the best, the most practical book of experts' short cuts ever published.

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Manufacturing Cost

This book is a new departure in the way of a book on "cost accounting. it you will find treated the principles of the science instead of a description of what some one else has done. Other people's systems do not interest you unless you can apply them to your own uses, hence only those which can be applied to your own needs are touched upon.

The Buyer, The Manager, The Superintendent, The Book-keeper, The Secretary, The Sales Agent and all those interested in knowing "what it costs" should secure a copy. Send for circular

Price, \$3.00 Post Paid

Thorne's Twentieth Century Book-keeping

and Business Practice

By W. W. Thorne

Mr. W. W. Thorne is the acknowledged leading authority on Book-keeping in the United States and Canada. The Ontario Government recently engaged Mr. Thorne to re-model the book-keeping system of the Province.

The Index

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Some Subjects Treated

Accounts Receivable
Adjustments
Averaging Accounts
Balance Sheet
Bank Accounting
Capital Stock
Cash Books
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If you are a book-keeper you cannot

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The MacLean Publishing Co. Montreal Montpipe

FRESH AND CURED FISH

FISHING ON THE GREAT LAKES.

CANADIAN Minister, in a recent interview, said: "The whole fisheries question must be looked into not only from a provincial, but also from a national and international point of view; our interests must be safeguarded." There should be co-operation in There should be co-operation in this question of international fisheries on the Great Lakes.

LARGEST HATCHERY IN THE WORLD.

The Dominion fish hatchery at Harrison Lake, B.C., is the largest salmon hatchery in the world. The little salmon are liberated when they attain a size of about an inch in length. This morth something like fifty millions of these small fry will be turned loose to find their way to the sea and grow, in order to be ready for the canning crop of 1909, four years being the regular life of a salmon.

CANADIAN OYSTERS.

The P. E. Island oyster season is now at its height and large numbers of Malpeques are being shipped to the mainland. The first shipment of the season was made by Mr. Gilbert Des-Roches, of Miscouche, P.E.I., and consisted of 325 barrels. The prices are \$5 and \$6 per barrel. Ordinary flour barrels are used in shipment. On Monday last over 600 barrels were shipped by boat to the mainland.

DOG FISH.

The experiment at Canso, N.S., utilizing dogfish for fertilizer is proving very successful, and it is proposed to establish plants at other points on the coast.

It is probable that joint action will be

taken by the Canadian and American Governments to rid the coast waters of these destructive fish.

FISH GOSSIP.

Reports from North Head, Grand Manan, denote very good catches of herring during the past week, especially at Seal Cove Harbor. Good catches of pollock are also reported.

The Canso, N.S., dogfish reduction works, although running night and day, cannot keep pace with the swarms of dogfish landed daily by exultant fisher-

The dogfish is becoming a serious nuisance in the waters in the neighborhood of Georgetown, P.E.I., and a committee has been appointed to petition the Government to establish a dogfish reduction plant at that point.

Word has been received from Provincial Fisheries Inspector Babcock, who is now at Seton Lake, stating that he has secured forty-one and a half million eggs at the Provincial hatchery there, ten times the number taken last year.

Reports from New Westminster are to the effect that scokeves are still remarkably thick on the Fraser River, and the boats average about 400 apiece. By the time they reach the American canneries they are in very poor shape, but they are nevertheless canned. Fishermen are at a loss to account for the lateness of the run which is phenomenal. Humpback salmon have almost entirely disappeared.

It is reported that Deputy Inspector Helgeson, of the Dominion Fisheries Department, has just returned from the vicinity of Babine Lake, where he has been looking for a suitable site for a salmon hatchery of twenty million capacity, which the fisheries department propose to erect in that district. suitable site has been chosen, but the erection will not take place before next season.

A new Norwegian fish delicacy is being placed on the market by Dearborn & Co., who have been appointed sole agents for New Brunswick. Vidona consists of the most tender parts of the codfish, specially prepared under a new process, so that the cod is not recognized except in its most delicate flavor. It has been on the European market for some time and is said to have become a favorite and staple article of diet across the water. It is now being introduced into Canada and the United States by R. W. Cooper of London, Eng., the representative of the Stavanger Co.. Stavanger, Norway, by whom it is pre-

A bait freezer will soon be erected in Digby. The Ottawa Government will defray half the expense in accordance with the regular custom. Mr. G. II. Me-Cormack, of Digby, who is the promoter of the enterprise, is desirous of building one large enough to hold 800 barrels of bait. Such a freezer will cost between \$6,000 and \$7,000 in addition to the site which will cost \$1,100. Peter McFarlane, head of the bait freezer department of marine and fisheries, will shortly go to Digby to see how extensive a plant is required. In addition to the contribution of one half the expense the Government pays a bounty of \$5.00 per ton, up to twenty tons, for three years, after which the whole plant belongs to the builders.

Season 1905

HORSE SHOE SALMON

Now in Store



ALSO

SPRING SALMON—"Columbia" Brand.
COHOES—"Tiger" Brand.
PINKS—"Sunflower" Brand.
"Jacques Cartier" Brand.

PACKED BY

J. H. Todd & Sons

Wholesale buyers can obtain quotations from

Geo. Stanway & Co., Toronto, for Ontario.

W. S. Goodhugh & Co., Montreal, Quebec. J. Hunter White, St. John, Lower Province s



THE WORDS OF AN EPICURE

"I always like to sample every article of food I hear of so that I may know what is best and most wholesome, and never miss any of the good things of this life. Some things I blackball at once; others I test further to better prove their merit; a few I know at once to be the very thing. I class ACADIA PREPARED CODFISH among the few. You don't have to try it a second time, for its delicious flavor is captivating and altogether it is a splendid food. Anyone who puts off trying it is wasting time. Life is not so long that he can afford to miss the opportunities of rich enjoyment that remain in the eating of 'Acadia' Prepared Codfish."

Nor, let it be added, can a merchant afford to miss the opportunities of rich profit that come from the handling of this healthful and popular food.

-AGENTS :-

A. H. Brittain & Co., Board of Trade Building, Montreal. Reginald Lawson, Winnipeg; Chas. Milne, Vancouver, B.C.

To delight Housewives and Children

VLEENA FIGS

Fancy Baskets

EXHIBIT OF ST. CHARLES EVAPORATED CREAM.

M ESSRS. S. H. EWING & SONS Montreal, agents for St. Charles Condensing Co., Ingersoll, Ont., are demonstrating the qualities of their products in the S. Carley Co.'s departmental store, Montreal, this week. The Grocer representative paid a visit to the department devoted to this article and found the booth tastefully arranged and the cream being demonstrated to visi-tors. The young lady in charge is an experienced demonstrator and thoroughly posted in the merits of the St. Charles Condensing Co.'s products. St. Charles Unsweetened Evaporated Cream is claimed to be a thoroughly sterilized and pure milk, and a nourishing food for the young, sick or old. It is said to greatly improve the flavor of coffee, tea and cocoa.

It is prepared from milk obtained from specially selected dairies, and par-ticular pains as to sanitary conditions is taken in its manufacture. It is claimed that St. Charles cream is an absolutely pure article. It is recommended by physicians and nurses, as the many notable testimonials possessed by the company substantiate, particularly that of Dr. Walter S. Haines, professor

of chemistry in Rush Medical College, Chicago. Some of the uses to which St. Charles cream may be put are as cream for fruit, making ice cream, cream confectionery, puddings, custards, and other desserts. That the consumpand other desserts. That the consump-tion of condensed milk and cream is increasing in wonderful strides is evident to every up-to-date grocer, and the demonstration of the merits of St. Charles Evaporated Cream by Messrs. S. H. Ewing & Sons is a step in the right direction. Medical health officers of every city and town in the country are united in attributing much of the sickness with which they have to contend to the irregular and imperfect, as well as impure, milk supplied the public. It is claimed by the company that the use of an article like St. Charles Evaporated Cream will greatly reduce this danger. It is therefore clearly the duty of every one catering to the public to take particular note of the utility and use of these condensed milks and creams. The St. Charles Condensed Milk Co.'s exhibit in Carsley's is undoubtedly a splendid educative feature.

In the booth are displayed the premiums given by the St. Charles Condensing Co. to the trade. These are valuable, consisting of gold watches, clocks, postage scales, daters, etc. Coupons to redeem these will be found in every case, also list of quantities and premi-um list.

A NEW MANAGER IN CHARGE.

Mr. Wm. Shoemaker, late of the Chi-for some time. Mr. Jones goes to Boston. Mr. Shoemaker reports that he finds conditions very satisfactory, and is pleased with the outlook in Canada. With their new factory at the foot of Jarvis street, Armour & Co. are now in a position to handle their Canadian trade in a satisfactory manner, and have recently added Savoy Condensed Soups to their other regular lines.

A HOLIDAY PARTY.

A jolly party of Toronto grocers, Messrs. H. D. Kelly, David Bell and Bailey Snow, have returned from a week's trip to New York. They took in what is left of Coney Island, the Hippodrome, and other features of metropolitan life. They talk of repeating the trip

HOLBROOK'S SAUCE

THE BOTTLE THAT IS MIGHTIER THAN THE

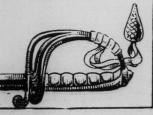
SWORD S

Samples and Prices from H. CILBERT NOBBS

496 Spadina Avenue, Toronto



IT HAS CONQUERED THE WORLD



Quaker Canned Goods

We finished packing Corn on the 6th this month and Tomatoes on the 13th. Taking the season altogether it has been the most favorable for quality we have ever experienced, the weather being about perfect all through the season for maturing vegetables in splendid condition. This applies to all lines, commencing with Peas and running right along into Beans, Corn and Tomatoes. With the fine quality of canned goods this season and the moderate prices there should be an enormous increase in the sales over previous years. While the pack has been large it does not exceed in our estimation the pack of two years ago in any line. Of course, we cannot speak for the whole country, but we know this applies to our pack. Judging from this we believe every case of Corn, Tomatoes, Peas and Beans packed will go into consumption before new goods come on the market next year. The fine quality of the goods alone this year over previous years should make an enormous increase in consumption, to say nothing of the much lower price the consumer can buy goods compared to the last two years. We packed thirteen thousand cases of Sugar and Cream Corn. a new line for us and is as fine in quality as the name denotes. We expect with this 13,000 cases sprinkled between the two oceans to lay the foundation for a trade in this line that will take the entire capacity of one of our factories next year to cater to.

New Figs

The figs this year are exceptionally fine. We are quoting close prices.

Almeria Grapes

We can recommend these to the Trade.



TORONTO, ONT.

Canadian Peaches Pears and Grapes

are still arriving in quantities.

37 Front

MIND Phone 5665

my change of address, and particularly mind that you can't get better service than I give my customers—send me your orders—it will pay you.

TOM SMITH, - - Fruit Broker

THE SAFE WAY IS TO HANDLE SAFE GOODS LIKE

SHIRRIFF'S FLAVORING ESSENCES

The result of experience on highgrade products. Send in your order.

Manufactured by

Imperial Extract Co.

TORONTO

GREEN FRUITS AND VEGETABLES

DOMINION FRUIT CROPS.

W IND storms during September have caused a falling off in the crop of winter apples, according to the monthly report of Mr. McNeill, chief of the Fruit Division, Ottawa. The report gives the following additional interesting information about the general fruit crop:

Apples—Apples will be freer from scab, but with more wormy specimens than last year. Early varieties have been marketed at good prices and few losses. Winter fruit is in excellent condition.

Plums—The weather conditions have materially favored the plum crop. In all large plum producing sections a medium to full crop is reported. Italian prunes in British Columbia promise to be a favorite orchard fruit.

Grapes—The good indications for grapes throughout the season have been maintained; they are being packed and shipped very rapidly. Prices and conditions have been very satisfactory.

conditions have been very satisfactory.

Pears—Very few have been exported, and the local markets have not been well supplied.

Peaches - The situation in peaches is thus described by one of the largest wholesale dealers in Canadian fruit:-"A newspaper report emanating from Toronto at the beginning of the peach season asserted that there was an enormous crop of peaches, and, notwithstanding the official report, this view of the crop conditions was accepted by the general public. The result has been that the pubilc have been waiting for the cheap peaches. Sales have been much smaller than in previous years, and many people, who would have been willing to pay the not exorbitant price now asked for peaches, have waited so long that it is doubtful whether they will be suplied at all. Such reports are detrimental alike to the producer and consumer. Only a few designing dealers can gain anything by them." The quantity of No. 2 peaches is much larger in proportion to the whole

Prices—A very wide range of prices is noticeable. As low as 75c. per barrel for apples on the trees is reported and as high as \$2 per barrel. The average price was about \$1.25 on the trees at the first of the month, and rising until later prices are reported at \$1.50 per barrel. Growers are offered for barrelled apples in Nova Scotia \$2.50 to \$2.75 for Gravensteins and \$3 for Ribstons, Blenheims and Kings.

The shipments from Montreal aggregate to the end of September 105,000 barrels and 3,126 boxes.

Foreign Crops and Markets.

The foreign reports continue to indicate a shortage in apples in France, Belgium and Germany, as well as in Great Britain. The latest reports of the United States Department of Agriculture show no improvement in the apple crop. Everywhere it is reported light. There is likely to be heavy movement of apples from the Western and Southwestern States to the large eastern markets, there not being enough in the vicinity of these to supply the home demand.

Peaches and pears are everywhere plentiful; plums and grapes are at least an average crop, so that the lack of Fall apples is not so serious a matter. It is a fair inference that when the market is clear of Fall fruit there will be an increased demand for apples.

APPLES.

THE crop of apples in Canada and the United States seems from all reports to be very much under the average yield. The falling off must be about 40 per cent. As a consequence buyers are very eager to make contracts. Good apples will be in great demand later on and those who hold their stock till then will obtain much more than the present prices.

In some parts of New York State pickers are paying as much as \$2.25 to \$3.25 for fancy Spies, Kings, Gravensteins and Duchess, the latter price being, of course, for exceptionally fine fruit.

In Maryland and other parts of the Union the same condition obtains.

Ontario fruit bears the best reputation in the west for flavor, and there is no reason why it should not ship large quantities to Winnipeg.

One of the causes which have militated against this trade is the fact that a good deal of the fruit has been picked too green. The greener the fruit at the time of picking the greater will be the heat generated when placed in packages. Several cases have occurred showing a temperature of 75 and 78 degrees when the surrounding temperature was 50 to 60 degrees, whereas when properly cooled it has been got down in some cases to 44 degrees.

The short supply will certainly cause higher prices later on. It is not meant that there will be a marked advance on American prices, but we believe that, after making due allowance for freight and insurance, the price in Liverpool, which is now \$4.00 to \$5.40, will warrant higher prices than are now being paid in the district.

BEAN REPORT.

Reports from Ridgetown indicate there will only be half a crop of beans this Fall. On the other hand there is a phenomenal crop in Michigan and beans from that State can be delivered in Elgin County as cheap as they can be bought locally from the farmers. Export prices will be uncertain till the condition of the European crop is definitely known.

ONTARIO MARKETS.

TORONTO.

Green Fruits.

HERE still continues a good deal of interest in fruits. Domestic arrivals are showing considerable decline and the local public market is closing down this week, in fact at the present moment it is practically closed. Almeria grapes have arrived and are considered to be very fine fruit. Prices considered to be very fine truit. Prices are ranging from \$6 to \$7.50. Mr. Despard of White & Co. reports that at the recent sales at New York, at which he was present, arrivals of these grapes were showing very fine quality and sold at high prices. Only in one instance did a cargo show damage through too hasty packing at primal points. packing at primal points.

Florida oranges are added to our list

at \$3.75 per box.

Early black cranberries are also now in evidence on the market at \$10 per barrel.

We quote:

Oranges, Jamaica, per barrel	5 00	5 25
Oranges, Florida, per box		3 75
Lemons, Verdilli	4 00	5 00
Bananas, large bunches, crated	1 50	2 00
Bananas, 8's, per bunch, crated	1 00	1 15
Bananas, 7-hand bunches, off track	0 70	0 90
Peaches, domestic, per basket		0 75
Plums, Idaho, 4-basket carrier		1 25
Tokay grapes		3 00
Almeria rapes, per barrel	6 00	7 50
Apples, new, per basket		0 30
Apples, new, per basket	2 00	3 00
Cranberries, early blks, per bbl		

Vegetables.

The vegetable market is showing a degree of quietude greater than is usual at the present season. There is little of interest to report since our last issue. Jersey sweet potatoes have stiffened and are inclined to an upward tendency. Spanish onions have advanced 25 cents per case and tomatoes have also stiffened and are showing slightly advanced

We quote:

Jersey sweet potatoes	2	75	3 25
New potatoes per bush	0	50	0 60
Onions, per bushel			0 75
Spanish onions, per small crate			1 00
" large cases			2 75
Cabbage, per doz			0 40
Cauliflowers, domestic, per dcz			1 25
Tomatoes, domestic, per basket			0 25
Beets, per bushel			0 50
Carrots, per bushel			0 40
Outdoor lettuce, per doz. bunches			0 20
Wax beans, per basket			0 30
Water Cress, per doz.			0 25
Parsley. " "			0 20
Mint, per doz bunches			0 20
Green peppers, per basket			0 50
Celery, per dozen	0	35	0 50
Egg plants, per dozen	0	25	0 30
Vegetable marrows, per dozen			0 75
Parsnips, per bushel	0	50	0 60
Squash, "doz	0	75	1 00
Artichokes, per bushel			1 00
Salsify, per dozen bundles			0 30
Leeks " bunch			0 25

QUEBEC MARKETS.

Green Fruits.

Montreal, Oct. 19, 1905.

Business reported fairly good. A car of California Tokays sold Monday at

FOR THANKSGIVING

Florida and Jamaica Oranges

Cranberries

Sweet Potatoes

Almeria Grapes

Chestnuts

Long Island Native Oysters

Poultry For Thanksgiving

We solicit your shipments. A strong market expected for Turkeys.

WHITE & CO., Limited.

Hamilton

Toronto Phone, Main 4106

SIGNIFICAN

Franc Tracuzzi's pack of Extra Fancy Lemons weigh from 5 to 10 lbs. per box heavier than the other packs of Extra Fancy (?) stock your're being offered—weigh them and see-Buy them and make money.

"St. Nicholas," "Miss St. Nicholas" and "Home Guard"

W. B. STRINGER & CO., Fruit Brokers, TORONTO, Sole Agents

First car load Labrador Herrings, No. 1 Fat Stock, \$3.00 per half-barrel; also full line of all kinds Salt, Dry and Smoked Fish, Finnan Haddies and Ciscoes.

See our Weekly Quotation on Fruit

The F. T. JAMES CO., Limited,

Good 360 Lemons

\$5.00 per box.

Special price in lots.

THE DAWSON COMMISSION CO., LIMITED, FRUIT, PRODUCE AND COMMISSION MERCHANTS Corner West Market and Colborne Streets,

THE DISTRIBUTORS COMPANY, Ltd.

H. M. MULHOLLAND, Manager.

Headquarters: TORONTO

SUCCESSORS TO

Husband Bros. Co., Toronto; S. M. Culp, Beamsville; C. P. Carpenter & Son, Winona; Griffith & Woolverton, Grimsby; Titterington Bros., St. Catharines; Thos. Oliphant, Clarkson; C. Lowrey, Queenston.

Peaches

Grapes

Crawford Peaches



It makes no difference to "That" order.

No matter where you are situated you can secure a supply of the E.D.S. Brand of Jams, Jellies and Sealed Fruits in glass.

Seeing they are so often asked for, is it not a wise policy to have them in stock? My fruits have no superior. I know that. I also know that grocers who keep them are glad they started. Get in line NOW.

The Eby, Blain Co., Limited, are Toronto agents for these Jams, Jellies, etc.; Wm. H. Dunn, agent for Montreal and Province of Quebec: Mason & Hickey, 108 Princess St., Winnipeg, agents for Winnipeg and the Northwest; Lucas, Steele & Bristol, agents for Hamilton.

E. D. Smith's Fruit Farms, Winona, Ont.

"SQUIRREL" BRAND.

New Crop CALIFORNIA LEMONS, 300s and 360s Juicy and Practically Seedless.
"GOLDEN ORANGE" Brand California Late Valencia Oranges, Best Orange Grown. Also All Kinds Domestic Fruits.

HUGH WALKER & SON, - - GUELPH, ONT.

Cultivate your Biscuit trade by ordering McLAUCHLAN'S Cream Soda Biscuits

McLAUCHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada.

EVAPORATED APPLES

Chops, etc. Quality Guaranteed Correspondence Solicited

COLLIER BROS.,

NAPANEE, ONT.

Telegrams: "Seguro," Glasgow.

APPLES A SPECIALTY

THOMSON & MATHIESON

Green and Dried Fruit GLASGOW, SCOTLAND.

REFERENCES: The Bank of British North America, Mont real. The Canadian Government Agency, 52 St. Enoch Square, Glasgow. Traders' Bank, Burlington. Ont. A B C Code. 4th Edition used.

POTATOES

Let me quote a price on a car of my ce'e-brated Selected Delaware Potatoes

R. W. HANNAH 300 Board of Trade Building,

DRIED APPLES

BRIGHT. DRY STOCK WANTED

O. E. ROBINSON & CO.

INGERSOLL Established -



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RED-BROWN WRAPPING

All Weights FOR FURNITURE PACKING All Sizes. A Sure Protection to Destination Strong, Tough and Stiff.

SAMPLES AND PRICES WITH PLEASURE.

CANADA PAPER CO.

average price of \$2.40. Canadian grapes have advanced in price on account of light receipts. Blue grapes selling at 19c to 20c, Niagaras 20c to 21c and Rogers at 22c to 25c. A car of Malaga grapes sold at \$4 to \$4.40 per keg. Bananas higher, selling at \$1.60 to \$1.85 with little demand. This is due to good supplies of Canadian fruits available. supplies of Canadian fruits available. Sweet potatoes are selling well at \$2.50 to \$2.75 per barrel. Apples about as last week. No. 1 fancy stock Fameuse going at \$4 to \$4.50, the latter for extra quality stock. Western tomatoes are in heavy receipts and selling at 30 to 40c basket.

average price of \$2.40. Canadian grapes

Peaches, Sallanay		1 2
Finest Almeria grapes	4 25	5 7
Dates, per lb		0 04
Bananas	. 1 60	1 8
Cocoanuts, per bag of 100		3 2
Pineapples	4 00	4 50
Jamaica grape fruit, per box		5 50
Apples		4 0
Sweet potatoes, per bbl		2 50
Lemons, per box	. 4 75	5 00
Jamaica oranges, per bbl		4 00
Grapes, 10-lb. basket	. 0 18	0 2

Vegetables.

In a wholesale way vegetables are showing no change. Around Bonsecour Market dealers say business is good. cabbage, cauliflower, potatoes and onions mostly in demand. Canadian tomatoes higher and supplies only fair. Other lines good supply.

Green and wax beans, per bag	0 25 0 20	0 50
Canadian radishes, per doz. bunches		0 20
	0 25	0 15
Sage, per doz	0 23	1 00
	• • • • •	1 00
Beets, new, per doz	0 12	
		2 00
Green onions, per bbl		2 00
		0 55
		1 50
		0 70
		10 00
0	• • • •	0 15
		0 40
		- 44
Spanish Orions, cases		2 00
Red onions, brl	1 75	210
Turnips, bag		.0 75
Sweet potatoes	2 25	2 50

MANITOBA. Green Fruits.

Winnipeg, Oct. 17, 1905.

Montana crahapples are now off the market. Ontario Snow apples are being offered at \$5 per barrel, and they are in good request. Lemons are declining. We quote

Ontario fall apples per bbl		4 00
" snow apples. "		5 00
Concord blue grapes, per basket		
Niagara grapes (green)		0 30
California Tokay grapes, per case	50	

Oranges and Lemons.

Fancy C lifornia lemons, 3 % and 360s, " 8 50	Fancy Florida oranges (all sizes), rer case		 5 50
	Late Va'enc'a oranges, 324s and 36 is, per	case	 6 00
Finey Vardilla 'among " " 8 00	Fancy C lifornia lemons, 3 on and 360s,	**	 8 50
Paney verdina temori-	Fancy Verdilla lemona. "	"	 8 00

V egetables.

We quote

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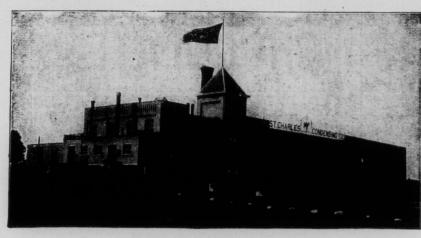
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INCERSOLL, CANADA-FACTORY.

AN EASY ONE.

Added to our splendid assortment of GOLD MEDALS.

ST. CHARLES EVAPORATED CREAM

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best. and for many purposes PREFERABLE TO FRESH MILK. Can be purchased through any wholesale house.

St. Charles Condensing Co.

GUAVA JELLIES INDIAN CHUTNEYS

Genuine East Indian Goods

Shelled Almonds

Best selected stocks and prices right

WRITE FOR PRICES

W.P. DOWNEY, 26 St. Peter St. MONTREAL



THE AUER GAS LAMP

Delightful to read by.

Gives the light of 100

Gives the light of 100
Candles and Costs Less
Than Coal Oil.

No smoke or smell. The whitest, clearest, softest light for reading or sewing. The different styles are suitable for store, church or home. SATISFACTION GUARANTAED. Catalog on Request.

Brooms Brooms Brooms

If you want the best made brooms in Canada sends us a sample order by mail as follows. We will see you get value:

2 doz. Brooms \$2.00 2 doz. " 2.25 2 doz. " 2.50 1 doz. " 3.00

And we will send you a handsome broom rack free. Our brooms are all hand made and made by the best workmen in Canada.

STANDARD BROOM FACTORY

LUMSDEN BROS., Proprietors

HAMILTON, Ont.

THE Sugar Fruit Flavors Chocolate

Absolute Cleanliness

and

Skilled Workmanship

make

STEWART'S

Chocolates and Bon-Bons

THE VERY BEST

THE

STEWART COMPANY

TORONTO

We beg to advise the Grocers Dominion that we are making the finest

MILK CHOCOLATE

produced in the world, and are using pure Canadian Milk.

COWAN'S COCOA

(Maple Leaf Label)

Absolutely Pure.

THE COWAN CO., LIMITED **TORONTO**

CHOCOLATE CHIPS

There are lots of cheap ones on the market, but this is not a cheap one, but the quality is a little better than anything we know of. The price is 30c. per lb. Every piece is wrapped and put up artistically.

These goods will please you very much. Just try a few pounds to make sure.

IMPERIAL BISCUIT

GUELPH, ONT.

CANADA: Ne better Country



No better Chocolate

MOTT'S **MEANS** MONEY

"Diamond"

"Elite"

CHOCOLATE Are such satisfactory standard sellers that every merchant should make

John P. Mott @ Co. HALIFAX. N.S.

J. A. TAYLOR

SELLING AGENTS: R S MOINDOR

JOS. E. HUXLEY

To Enjoy to the Full These Beautiful Fall Days

EVERY GROCER SHOULD DRINK

VAN HOUTEN'S COCOA

and recommend it to his customers. It will soothe the nerves of them and him, and their relations will be so much pleasanter.

Dominion Agents { J. L. WATT & SCOTT, - - WATT, SCOTT & GOODACRE, -

BUSINESS PERSONALS.

ORSE BROS., of Canton, Mass., manufacturers of the well known Rising Sun Stove Polish and Sun Paste Stove Polish, advise us that their sales of both of these articles have increased wonderfully during the past year and their popularity is not confined to any particular section. The high quality contained in both of these articles has become generally recognized by housewives in every part of the courtry, and as the manufacturers are firm believers in the value of advertising and expend an enormous amount of money expend an enormous amount of money every year in assisting the retailer to sell the goods, it is not surprising that the demand should reach its present large dimensions. The Sun Paste Stove Polish is guaranteed to the trade and the retailer is fully protected by the manufacturer's guarantee.

R. Beath, grocer, Barrie, Ont., has been burnt out.

J. W. Pearce, general store, Marmora, Ont., has sustained loss by fire.

Wiggins & Gray, grocers, etc., Marmora, Ont., have sustained loss by fire.

John Widdon, grocer, etc., Bayfield, Ont., has sustained loss by fire but is partially insured.

Summers Bros., King street, Toronto, are fitting out one side of their store with Walker Pivoted Bin Fittings.

Geo. Davis, son of J. F. Davis, merchant, of Gaspe, P.Q., is in Montreal on business and pleasure trip combined.

H. C. Ellis, secretary of Retail Grocers' Association, Ottawa, was a caller at the Montreal office of The Canadian Grocer last week.

H. B. Collier, sales manager of the Peterboro Cereal Co., Peterboro, Ont., was in Montreal for a few days last week calling on the trade.

Mr. Haskell of the Haskell Lumber Co., Fawcett, P.Q., was in Montreal this week. The Grocer noticed him in Lockerby Bros.' sample room on Satur-

F. N. Seddall, 30 St. John street Montreal, has removed to the Board of Trade building, room 427 Mr Seddall Trade building, room 427. Mr. Seddall is Montreal agent for the Dominion Tar & Chemical Co., Limited, Sydney, N.S., and is securing a good connection with

The stock of D. H. Rennoldson, wholesale grocer, Montreal, who made an assignment two weeks ago, was sold by auction on Tuesday, the 17th inst. Messrs. Carter, Galbraith & Co., wholesale grocers, were purchasers. The price paid was 70c for stock and fixtures.

Arthur Lavis' grocery store, 276-278 King street west, Hamilton, Ont., was recently attacked by fire in some unexplained manner. The building, which was of brick and wood, was considerably scorched, and the stock was damaged to the extent of about \$700. The loss on the building was about \$500.

E. J. Eccleston, the popular western representative of Pugsley, Dingman & Co., in a conversation with The Grocer reported that the month of October was the biggest since his connection with the company began. Comfort Soap, he says, is still growing in popularity and the outlook is exceedingly bright.

The Dominion Tar & Chemical Co. with works at Sydney, N.S., have opened a branch office in the Board of Trade building, Montreal. They have had an agency for this district since the early part of the year, but in view of increasing business and with a desire to be in close touch with their Montreal clients they have decided upon the branch office, which will be under the management of Mr. F. N. Seddall, who has hitherto acted as their agent.

Church & Dwight, Limited, Cow Brand Soda manufacturers, Montreal, have gotten up a beautiful series of "dog pictures," size 11x14, and are placing one of these nice cards on the top of each box of soda. They are suitable for framing, and it would be well for the buyers to be on the lookout for them when opening boxes of Cow Brand Soda. Through the courtesy of Mr. R. A. Tyas, Canadian manager, The Grocer was presented with a set of these heautiful reproductions and without desiring Church & Dwight, Limited, Cow Brand Montreal, have series of "dog tiful reproductions and without desiring to make comparisons we have no hesitation in saying that they are as nearly perfect as the lithographer's art can make anything.

IT'S THREE TO ONE

when a grocer is a busy man that he allies himself with goods that will keep him busy selling them. To be able to correctly distinguish the Grocer must know Prices, Grades, and People.



are sold at the right price. They are made of the highest grade flour, butter and cream, packed carefully in moisture-proof paper and placed in air-tight tins. They Suit All People. Now, here is our argu-

PERFECTION CREAM SODAS

should be in every Grocery Store 3-lb Cards or Tins

THE Mooney Biscuit & Candy Company,

Stratford. Canada.

You Are A Merchant

Listen to what your fellowmerchants, Young & Caven, Aylmer, Ont., say about

ORANGE MEAT

"We might add that we are very well pleased with our trade in Orange Meat, particularly the Jumbo size. When we explain to our customers the value they get in this package, compared with other cereals, they invariably take it without any hesitation. We will give this line our attention, as we believe we can cancel other lines and save carrying extra stocks."

This opinion could come from any Grocer who gave Orange Meat a fair trial.

Will you give it THAT trial?

THE

Frontenac Gereal Co.

KINGSTON, - ONT.

FLOUR AND CEREAL FOODS

"SWEAT" IN WHEAT.

THE absence, which has been noted and so often remarked upon, of that old-time nutty flavor in wheat bread is said to be due not so much to milling methods or deterioration in the wheat itself, as to the methods employed on the farm, and is attributable to the haste on the part of the farmer to get the wheat threshed and marketed. Old-time millers claimed, and claimed justly, that wheat is bound to go through a sweat. It will sweat in the stack, the granary or the flour bin, and the best place is the stack. But while endorsing the view that wheat should be stacked, it is rather doubtful whether the views of the old-time millers have confirmation in fact.

Possibly the above statement is not exact and scientific. But it is not fiction nor superstition. Nature does make some effort, which has popularly been called "the sweat." It is not denied that it takes place in the stack or barn. Few will contend that it does not sometimes occur in the granary, and something analogous to it certainly takes place, at times, in flour made from wheat which has not been cured. That the modern plan of threshing from the shock may be responsible for some of the troubles always experienced with new wheat we do not doubt. Were it universal, the troubles would be more pronounced. As it is, wheat is mixed in the average mill more than ever before; that is, the wheat ground in a day in most mills comes from a greater number of fields and localities than was formerly the case. This is due to the new ways of handling, both in mill and elevator. It minimizes the trouble rather than increases it, and reduces the opportunity for observation which the old-time miller had. But the sweat is no fiction, whatever scientists may say about it.

A NEW GRAIN ASSOCIATION.

PRESIDENT STRONG, of the recently organized Alberta Grain Association, declares that preparations will at once be made to become independent of the Manitoba grading. An inspector has been appointed for Calgary and a distinct grading can be established. Wires will be received from Fort William each morning for the association. It is estimated that two million five hundred thousand bushels of Fall wheat was produced south of Olds this year, and that next year it will be close to five million bushels.

Alberta red is the name to be given this variety in contradistinction to Turkey red and Nasas red. The milling capacity south of Olds by Spring will approximate 2,500 barrels daily. An effort is to be made to concentrate the milling of all Alberta grain in Alberta. Alberta will join with Manitoba in handling the Canadian Pacific special grain trade in January, when the Dominion Government will provide experts to lecture to

the farmers of the west. Twenty-five stops will be made in this Province.

STACKING GRAIN.

At Riding Mountain, Manitoba, most of the farmers are stacking their grain, preferring to get Fall plowing done, and defer the threshing till after freeze up, therefore the exact yield is not yet known, but the sample is mostly No. 1 northern. An enterprising miller would find a good opening here. A liberal bonus is offered; there is only one grist mill within twenty-five miles.

GRAIN DEALERS COMPLAIN.

A MEETING of grain dealers and millers was held recently at the Board of Trade, Toronto, and vigorous complaints were made as to the grain blockade and the lack of cars.

the grain blockade and the lack of cars. Archibald Campbell, M.P., said there was very serious cause of complaint in the lack of facilities for getting in grain from lake points. Grain ordered out three weeks ago was not delivered yet. An instance was given where a Toronto merchant, after waiting for cars for some time, went up to find out why they did not arrive. He was told that there were 160 cars ahead of him. When he went up the following week he was told that there were 200 cars ahead of him then.

The railways, it was said, discriminated between grain shipped for export and grain shipped for the Ontario millers.

It was suggested that a specific case or cases be brought before the Railway Commission.

A resolution was passed that the matter be laid before the Railway Commission, asking them to deal with the matter and see why the railway companies were not supplying sufficient cars, and why preference is given to grain exports and especially American grain, contrary to the Railway Act.

A committee composed of Messrs. Campbell, Lewis, Ellis, McNairn, Pearce and Baird was appointed to deal with the matter.

The McLEOD MILLING CO., Limited Stratford, Ontaric.

Solicit the patronage of the Flour, Feed and Grain Trade in general, and in return will guarantee an article which will mean an increase of business to all concerned.

Nap. G. Kirouac & Co.
Receivers and Shippers

FLOUR, GRAIN, MILL FEED, Etc.

119 St. Peter St., QUEBEC, Can.
23 Years Experience in Car Lot Business.

GOLD CROWN

FLOUR

is made from the best hard wheat in the best wheat-growing country in the world. Don't take our word for it—ask for a sample.

Sutcliffe-Muir Milling Co.
Moosomin, Sask.



CAPSTAN BRAND

HIGH-GRADE TOMATO CATSUP

Put up in 10-oz. and 20-ozbottles of a new design, and is very attractive.

This Catsup is far superior to many others and is giving perfect satisfaction.

Ask your wholesale grocer for it or see our travellers' samples.

THE CAPSTAN MNFG. CO., Toronto, Ont., Can.

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CAN-ADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat. Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

GODERICH, & ONTARIO.

CANNED GOODS

How are you fixed for these? No need to tell you **QUAKER** and **OLD HOMESTEAD** brands are all right. We quote:

Old Homestead Tomatoes, - 92½c
'' '' Corn, - - 82½c
'' '' Peas. - - 60c.

Not much wrong with these prices! How many shall we send you?

GEO. ROBERTSON & SONS, Wholesale Grocers, KINGSTON

You're always safe when buying



& Rankin, Halifax, N.S.

. S. Clawson & Co., St. John, N.B.

BORDEN'S brands

They are guaranteed absolutely pure and unadulterated, and are the standard of all

CONDENSED MILKS

The "Eagle" brand Condensed Milk and "Peerless" brand Evaporated Cream

"Peerless" brand Evaporated Cream
will make friends and money

For sale by all jobbers and

will make friends and money for you.

William H. Dunn, Montreal

JOS. IRVING, 92 Wellesley St., TORONTO

Scott, Bathgate & Co., Winnipeg, Man. Shalloross, Macaulay & Co., Victoria and Vancouver, B.





Thrifty Grocers Everywhere

carry regularly

PEBBLE and PHARAOH CIGARS

They get them on the squarest terms. The same opportunity awaits you. Cigar-keeping may seem a departure, but the fact stands that countless grocers are doing a profitable cigar-business. If you buy from me and don't make it go, I take the cigars back at invoice price. Your money remains intact.

Won't you try the business, anyway?

J. BRUCE PAYNE, Limited, Mnfrs., Granby, Que.

READ BETWEEN THE LINES OF SMOKE

The test-plan of

TOB

superior saleability is as follows: Order a small amount of the ten leading tobaccos being sold to-day. Arrange them on an equable basis and instruct your clerks to keep tab on the sales. You will find there will be more voluntary asking for **T. & B.** than for any other of the represented tobaccos. A few of the smokers will have no choice and **T. & B.** will get a share of this trade, too. A few smokers will come in intending to buy other tobaccos, but the sight of **T. & B.** will conjure up old memories of satisfaction and delight, with consequent winning over. You can read between the lines of smoke that **T. & B.** must have a great reputation and must be known everywhere. You will not need an affidavit for proof.

THE GEO. E. TUCKETT & SON CO., Limited,

HAMILTON, - ONTARIO.

TOBACCOS, CIGARS AND ACCESSORIES

TO PUSH TRADE.

DRUGGIST in a small town out west worked a novel cigar-selling scheme some little time ago in the following manner. He found a stray nickle on the floor of his store one morning and resolved to post this notice

on the window of his store:

"A sum of money was found last Tuesday in this establishment. The owner will receive same within upon describing the money."

The scheme worked like a charm. Hun-The scheme worked like a charm. Hundreds of citizens came in daily for over a week, while the notice was left in the window, describing their losses and bewailing their misfortune. Invariably every applicant for the lost money bought a cigar. Some were satisfied with 5-cent straight whiffs, but the great majority anxious to impress the drug man favorably towards their claims invested in two for a quarter. So great was the rush that the druggist had to order a fresh consignment of choice brands. None of the applicants ever applied for the nickle. All the claims ran plied for the nickle. All the claims ran up into the hundreds of dollars, one man stating that he had missed his bank book with \$1,500.

A WRINKLE FOR CANADIAN GROCERS.

growing is seen in the Connecti-cut Valley, where the crop this year has been of "bumper" proportions

year has been of "bumper" proportions. In many of the fields a score of plants have been left uncut to perfect their seed and have been covered with what appears generally to passengers on the New Haven Railroad as sun-bonnets.

These seed flowers, in accordance with experiments made in this region, have, in many instances, been shrouded with manila paper bags, of the kind that ordinarily contain twelve pounds of sugar at the grocer's, and tied tightly at the bottom with a piece of white cotton string. So that long after the leaf plants, whose heads were cut off early plants, whose heads were cut off early in the season, have all been harvested, these lofty sentinels of their tribe, des-

these lofty sentinels of their tribe, destined to reproduce their kind for next year's crop, have stood waving in the September breeze, wearing these caps.

The principle, of course, is simple enough. The paper bag does not materially hinder the flower from reaching maturity, while it does prevent the wandering bee from depositing pollen from another plant in another field on the reanother plant in another field on the re-productive portion of the scarlet and white bloom. In other words, the flower

white bloom. In other words, the flower is obliged to fertilize itself, as the botanist's phrase is; cross fertilization is cut out altogether.

Only the best plants in the field are selected, and the seed obtained, when self-fertilization is necessitated by the use of these caps, produces plants of exactly the same type, even the slightest peculiarities reappearing. peculiarities reappearing.
Both scientists and practical farmers

believe enthusiastically that after the practice has been followed a few years definite types of practically perfect to-bacco plants will have been established -something that is impossible while the pollen from one field may be distributed into another field, producing all sorts of varieties and accidents.

U. S. CIGAR SMOKING.

OW powerful is the spell cast by nicotine in the United States can be seen by the statistics just printed by Tobacco Leaf, an organ of the tobacco trade. According to this authority there were manufactured in the States during the year ending June 30th last, no less than seven thousand five hundred millions of cigars.

There are estimated to be some 24,-

000,000 males of smoking age in that country; this therefore means about 320 cigars a year for each of them. But there must be several millions of Americans of smoking age who don't smoke, and millions more who smoke pipes and cigarettes, but not cigars; and it would probably be within the mark to estimate the average annual consumption of ci-gars by American cigar-smokers at 1,-

In comparison with the eigar output, that of eigarettes was small-but little over three thousand millions. is considered that the smoking of cigar-ettes is not confined to men, but is shared by boys and women, and also that it takes several cigarettes to equal one cigar in tobacco power, it will be seen that the consumption of cigarettes son with that of cigars as an indication of the prevalence of the tobacco habit.

The amount of smoking tobacco produced was about the same as the amount of chewing tobacco-fourteen pounds to each male of smoking age.

Estimating the average weight of a cigar at a fifth of an ounce, it will be seen that our neighbors smoke in pipes and chew about eight times as much to bacco as they consume in the form of

SMOKING IN JAPAN.

THE clerk who sells you a stamp at the postoffice in Japan, the cashier who deals with your circularnotes at the bank, the official who "vises" your passport, the customs officer who looks at your baggage, all have a cigarette between their teeth or puff at a pipe. You will even see a nursemaid indulging in a quiet pipe while

her baby charge sleeps.

In fact, Japan is now looking to her smokers for financial salvation. The interest on the new loan, and the heavy war expenditure, will largely be defray-ed by the taxation of the tobacco mon-

opoly and the liquor trade. A tourist recently returned from the Land of the Wistaria declares that he does not remember a single non-smoking Japanese male, and met very few women who did not smoke. Yet, he says, he never heard of a case of a Japanese suffering from what is known as a "to-bacco heart" or "smoker's blindness."

Japanese women are great smokers,

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

though the habit does not seem to lessen their womanliness or destroy any of their charms. Two or three dozen cigarettes a day seem to have no effect in sullying the gleaming ivory teeth or dulling the brilliancy of the soft almond eyes of those fair devotees of Lady Nic-It is not considered at all rakish thing for Japanese women to smoke. A pretty, well-bred girl of 18 will produce her tiny silken pouch and dainty silver pipe with as much matterof-fact calm as might a man of 50.

BUSINESS CHANGES.

CKEE BROS., flour and feed, Richmond, Que., Frederick Arthur McKee and Melbourne Thomas James McKee registered.

W. J. Jones, grocer, Toronto, Ont., has sold out

John Brennan, hide merchant, Chesley, Ont., deceased.

G. W. Carleton, grocer, Sussex, N.B., has assigned.

The Olympia Candy Works. London, Ont., have sold out.

John McMeanev, grocer, Jarvis, Ont., has given up business.

The Brakehurst Oil Co., Sarnia, Ont., have obtained charter.

Wm. Guest, grocer, London, Ont., has sold out to Ed. DeBue.

F. P. Audette, general store, St. Bernard, Que., has sold out.

T. Thomas, grocer, Winnipeg, Man., is succeeded by T. Galloway.

W. Copeland, grocer, Winnipeg, Man.,

has sold out to Mr. Cobb. Mrs. A. D. Osborne, confectioner, Dav-

idson, N.W.T., is selling out.

J. T. Smith, baker, Winnipeg, Man., has sold to Sharpe & McLean. Mitchell & Mitchell, grocers, Brandon,

Man., have dissolved partnership. S. Mendlevich, general store, Grenfell,

N.W.T., is removing to Grayson. Alex. Bell, general store, Regina, Assa., has sold out to D. Ehman.

Jos. Robillard, produce and merchant, Montreal, Que., deceased.

Peter Brahant, grocer, Winnipeg, Man., has sold to DesRosiers & St. Onge.

R. Eger, grocer, Winnipeg, Man., has sold his business to P. Schneider.

Jesse Ruble, grocer, Dresden, Ont., has sold his business to J. E. McIntyre.

Pantry Grocery Co., Calgary, N.W.T. is succeeded by I. S. Freeze & Son.

G. R. Ashwell & Sons, general store, Sardis, B.C., is succeeded by J. H. Ash-

Uphaim & Titus, general store, Well-wood, N.W.T., are succeeded by C. E.

J. S. Armstrong & Machum, grocers, St. John, N.B., have suspended payment.

Robert Harbottle, grocer, etc., Burford, Ont., advertises his business for sale.

J. O. Bessette, grocer, etc., Montreal, que.; the assets of this business are to be sold

William Gaffney, cigar merchant, Montreal, Que., has sold out to Connor Bros.

C. A. McKillop, baker and confection-

er, Vancouver, B.C., is succeeded by W. Revburn.

Hume & Ross, general store, Lloydminster, N.W.T., have sold to Holmes & Griffiths.

A. J. Campbell, general store, Star City, N.W.T., has assigned to C. H. Newton.

Dumas, general store, Avignon, has voluntarily assigned to V. E. S. Dumas, Paradis.

Peter Colvin, grocer, Hamilton, Ont., I. Elliott admitted, style Colvin &

J. G. Kertcher, grocer, Ottawa, Ont., bailiff in possession, assets to be sold shortly.

David & Bennett, grocers, etc., Gilbert Plains, Man., are dissolving partnership.

Thompson Bros., general store, Blind River, Ont., have assigned to J. H. Glanville.

Alf. Renaud, general store, La Petit Riviere St. Francois, Que., meeting of creditors.

J. O. Bessette, grocer, etc., Montreal, bue.; the assets of this business have been sold.

R. C. Wynne & Co., cigar merchants, Winnipeg, Man., are succeeded by Nave & Tester.

Reimer Bros., general store, Rosenfeld, N.W.T., are succeeded by A. J.

H. M. Aldous & Co., general store, Lemberg, N.W.T., have sold out to A. M. Ferrier.

A. E. Treadgold, grocer, etc., Bramp-on, Ont., has assigned to Manton Treadgold.

Andre Labbe, general store, Chartierville, Oue., creditors called upon to file their claims.

produce merchant Aug. Vandelac, Montreal, Que., has opened a branch at Grand Mere.

Joseph Hardy, grocer, Quebec: assets of this trader are to be sold on the 18th inst.

J. H. Forler, baker and confectioner, Stoughton, N.W.T., has sold his business to E. B. Bowes.

Remi Legault, cigar merchant Montreal, Que., the assets of this business are to be sold.

H. Potvin, general store, Ste. Louise. the assets of this business are to be sold shortly.

W. Lebrun & Cie., wholesale and retail butchers, Montreal, Que., Blanche Corbin registered.

Edward Giffen, general store, Lock-ort, N.S., assigned to G. E. Faulkner, · official assignee.

Jos. C. LeBlanc, general store, Comber, Ont., is admitting Louis Caza, Jr., into partnership.

Frederick Lefebvre, grocer, etc., Berthierville, Que., creditors called upon to file their claims.

Wm. C. Cumming, general store, Doaktown, N.B., has assigned. Creditors will meet shortly.

Taylor, King & Co., commission fruit merchants, Montreal, Que., have dissolved partnership.

Lewis & Saunders, butchers, Montreal, due., Chas. John Lewis and Ernest Que., Chas. John Saunders registered.

P. Belanger, general store, St. Feli-

cien, Que.; the assets of this business are to be sold shortly.

O. Desjardins, general store, etc., Otter Lake, Que., is offering to compromise at 35 cents on the dollar.

C. Richards, general store, Fernie, B. C., the stock of this trader is advertised for sale by tender shortly.

Alberie Frechette, general store, Daveluyville, Que.; the assets of this business are to be sold shortly.

Jos. Goldenburg, general store, Dal-ousie, N.B., stock advertised for sale by tender up to the 24th inst.

Quebec Fruit Exchange, wholesale commission fruits, Quebec, Ed. Coulombe and Philippe Guay registered.

Gouin Freres, general store, Victoriaville, Que., Jos Gouin, Evangeliste Gouin and Luc Gouin registered.

Emile Audet, general store, St. Ephrem de Tring, Que.; the assets of this business are to be sold shortly.

Ness & Shannon, grocers, Barrie, Ont. have assigned to N. L. Martin. A meet meeting of creditors will be held shortly.

William Farrell, Limited, wholesale wine and liquor merchant, Montreal, Que., James Cunningham, president, reg-

Desmarais & Campeau, wholesale and retail tobacco merchants, Montreal Que., Louis Nap. Desmarais and Ovila Campeau registered.

Edouard Coulombe and Louis Philippe both of Ottawa, traders, formed a partnership under the name of "Quebec Fruit Exchange."

W. J. McDowall, Almonte, has bought T. B. Brown's brick store and residence on the corner of Bridge and Water streets and will shortly remove there-

Lawson & Lawson will open up the "Petrolea Cash Grocery" in McGarvey's old stand at, the corner of Eureka street, Petrolea, Ont. They are starting out with an entirely new stock of groceries and provisions



McDOUGALL

Insist upon having them. D. McDOUGALL & SON, Glasgow, Scotland.

CLAY PIPES

BRAID'S BEST COFFEE



Roasted or Ground, Packed in 1-2-5-10-25 and 50 Ib. Tins, also in Air-tight Fancy Drums and Barrels

BRAID'S BEST is a rich blend of highest test Coffees, has that rich, smooth flavor found only in the highest grade Coffees, and entirely free from any sharp, bitter flavor.

We want your COFFEE BUSINESS, ALL OF IT, and are making the lowest possible prices for the high grade of goods handled We are direct importers, and know all the sources of supply.

Our specialty is HIGH-GRADE DRINKING COFFEES, which are roasted fresh every day, insuring full strength, and fine flavor.

Every grocer should carry a stock of BRAID'S BEST COFFEE.

Write Us for Samples

WM. BRAID & CO.,

Vancouver, B.C.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper.

The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office. Oct. 19, 1905.

notations for proprietary articles, brands, are supplied by the manufacturers on its, who alone are responsible for their

Baking Powder.

	onia Por			
Bee" b	orand, 48	5c. pkgs.,	per case.	\$1 75
	" 2	7 10c. pkg	8, " .	2 00
	" 1	7 10c. pkg 0 25c. pkg	в, ".	1 75
Cook's F	riend-			Per dos.
Size 1, iz	2 and	4 doz. box	88	\$2 40
		boxes		
" 2, i	n6 "			0 80
" 12, 1	n6 "	::::		0 70
" 3, i	n 4			0 45
Pound t	ans, a do	z. in case		3 00
5-lb. "	18, 1 11	z. in case	• • • • • • • • • • • • • • • • • • • •	3 90
9-1D.				15 00
	W. H	. GILLAR	D & CO.	
Diamo	nd-			
1-lb. tins	, 2 doz.	in case		\$2 00
1-lb. tins	, 3 "			1 25
t-lb. tins	, 4 "	"		0 75
1	MPERIA	L BAKIN	G POWDE	R.
Cases.		Sizes.		Per dos.
4 dos		. 10c.		80 85
3 doz				1 75
1 doz				
3 doz		. 12-oz.	*******	
				. 10 50
1 dos		. 51b.	*********	. 19 75
JER	SEY OR	EAM BAK	ING POW	DER.
4 Size 5	dos in	case		20 40
1 -11-4	11 1			
1 " 3				
1 " 2				3 25
	0	CEAN MI	LLS.	Per dos.
Ocean B	aking Pe	owder, 11	., 4 doz.	\$0 45





Blue

)xford, pe)-box lots					17
	Square !				0	17
Reckitt's	Square !	Blue	, 5 box	lots	0	16
Gillett's	Mammot	h, 1	gross bo	X		00
Nixey's	"Cervus,	' in	squares	, pet lb.		16
16	**	in	bags, p	er gross	1	25
	**	in	pepper	boxes,		
8000	rding to s	ze.		0 02	0	10



Reckitt's, per box	\$1	15
Box contains either	l gross, 1 oz. size;	
a gross, 2 oz., or	i gross, 4 oz.	

Cereals.					
Wheat	08,	2-lb. 7-lb.	pkgs., per pkg cotton bags, per bag.	0 08	

Chocolates and Cocoas.

THE COURT CO! METTED.	
Cocoa—	
Hygienic, 1-lb. tinsper doz.	8 6 75
" i-lb. tins "	3 50
" -lb. tins "	2 00
fancy tins	0 85
" 5-lb. tins, for soda water	
fountains, restaurants, etc., per lb.	0 50
Perfection, 1-lb. tins, per doz	2 40
Occoa Essence, sweet, 1-lb. tins,	
dos	2 55
Chocolate-	perlb.
Queen's Dessert, 1's and 1's	\$0 40
" 6s	0 42
Mexican Vanilla, I's and I's	3 35
Mexican Vanilla, 2's and 3's Royal Navy Rock,	0 30
	0 35
Diamond, " "	0 30
* 88	0 38
Icings for cake—	er dos
Chocolate, pink, lemon color, lbs	41.10

"Batger's"

Put up in a high-grade, and attractive lookingglass jar, made from the finest English garden strawberries, retaining their natural form and flavour such is Batger's Strawberry Jam. Include a case of 4 doz. in your next order from your wholesaler. You will be fully satisfied with the results. They will be interesting and profitable.

Whole Fruit

It Retails for 20c.

AGENTS

Rose & Laflamme Montreal and Toronto

Strawberry Jam

DON'T RUN **CHANCES**

Syrup that is reliable

"IMPERIAL BRAND"

MAPLE SYRUP

years of success. It is reliable. It sells well. It gives a good margin of profit.



LAFLAMME,

Condensed Milk. "Anchor" brand, cases 4 doz., per case \$5 00 Borden's Condensed Milk Co.

AGENTS, MONTREAL.

Do.	doz.
	2.25
" small "	1.35
Chocolate ginger, lbs	3.75
" g-lb8	2.25
wafers, \{\frac{1}{2}\-\text{lb. boxes}\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	1.30
2-10. DOX68	1.50
FRY's.	
	per lb.
Caraccas, 1's, 6-lb. boxes	0 42
	0 42
"Gold Medal," sweet, ‡'s, 6-lb. boxes Pure, unsweetened, ‡'s, 6-lb. boxes Fry's "Diamond," ‡'s, 14-lb. boxes	0 29 0 42
Pure, unsweetened, \$8, 6-10. Doxes	0 24
Fry's "Monogram," a's, 14-1b boxes	0 24
Lile Wonderman, Soi zare sone	
Cocoa— Pe	er doz.
Concentrated, &s, 1 doz. in box	2 40
0 5,	4 50
	8 25
Homosopathic, 1's, 14-lb. boxes	••••
Epps's Cocoa, case of 14 lb., per lb	0 35
Smaller quantities	0 371
BENSDOEP'S COCOA	
A. F. MacLaren, Imperial Cheese C. Limited, Agents, Toronto.	0.,
lb tins, 4 doz. to caseper doz.,	2.40
1 " 2 " " /: "	4.75
" " " " " " "	9.00
7	
JOHN P. MOTT & CO.'S.	
R. S. McIndoe, Agent, Toronto.	
it, o. meanade, made a di ondo	



WALTER BAKER & CO., LIMITEI).
	Per lb.
Premium No. 1 chocolate, 12-lb. boxes	
Aanilla chocolate, 6-lb. boxes	0 47
German sweet, 6-lb. boxes	0 26
German sweet, 0-10. bozon	0 20
	Per lb.
Breakfast cocoa, 1, 1, 1 and 5-lb tins	
Cracked cocoa, 1-lb. pkgs., 12-lb. boxes	0 33
Caracas sweet chocolate, 6-lb, boxes	0 37
Caracas tablets, 100 bundles, tied 5 s,	
per box	3 00
Soluble chocolate (hot or cold soda)	
1-lb. cans	0 42
Vanilla chocolate wafers, 48 to box,	
per box	1 56
The above quotations are f.o.b. Mo	ntreal.
WALTER M. LOWNEY CO.	
Canadian Branch 530 St. Paul St. Mo Breakfast cocoa—	Per lb.
12-lb. boxes, 6 boxes in case, 1-lb. tir	B. 40c.
6-lb boxes, 12 boxes in case, 4-lb, tin	s40c.
12-lb. boxes, 6 boxes in case, 1-lb. tin	s40c.
6-lb, boxes, 12 boxes in case, 2-lb, tir	1842C.
6-lb. boxes, 12 boxes in case, 1-5-lb.	tins 44
Sweet chocolate powder—	
6 lb homes 10 homes in come 1 lb tip	na 290

6-lb. boxes, 12 boxes in case, 1-lb. tins. .32c. 6-lb. boxes, 12 boxes in case, 1-lb. tins. 34c. 3-lb. bxs., 24 bxs. in case, 1-lb. pkgs...44c 6-lb. bxs., 12 bxs. in case, 1-lb. pkgs...44c





Coffee.

"Bee" brand, 1 lb. tins, cases, 30 tins "2 lb. cins, cases, 15 tins	9 00
"Beaver" coffee, 24-1 lb. pkgs	4 80
"Sun" brand, 25 and 50 lb. tins-	
Gem, roasted or ground	0 30
Extra. "	0 26
Fine " "	0 22
Fancy " "	0 18
"Beaver" (ground only compound)	0 15

THE EBY, BLAIN CO., LIMITED.	
In bulk-	Per lb
Club House	0 32
Royal Tava.	0 31
Royal Java and Mocha	0 30 0 28
Empress	
Ambrosia.	0 26
Fancy Bourbon	0 20
High Grade package goods-	0 30
Gold Medal, 2-lb. tins	0 31
Kin Hee, 1-lb. tins	0 30
Cafe Des Gourmets, ground only, 1-	0 30
Ib. glass jars English Breakfast, ground only l- lb. tins	
1b. tins	0 18
JAMES TURNER & CO.	Per lb
Mecca	80 32 0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	
E. D. MARCEAU, Montreal.	
Old Crow" Java	\$0 25 0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	
1-lb. fancy tins choice pure coffee, 48	0 20
Madam Huot's coffee 1-lb, tins	0 31
" 2-lb. tins	U DU
100 lb. delivered in Ontario and Quebe	0. 0 15
Rio No. 1. Condor I. 40-lb. boxes	45c.
" II, 40-lb. boxes" " III; 80-lb. boxes	. 128C.
" IV, 80-lb. boxes	
S. H. & A. S. EWING'S.	
	Per
Mocha and Java coffee, in 1-lb tins, 30	
Mocha and Java coffee, in 2-lb tins, 30	
lb cases	. 29
Cheese.	
Imperial—Large size jarsper doz.	\$8 25
	4 50
Individual size is as	1 00
THUISITURE STORY JOHN	10 00

RECKITT'S BLUE and ZEBRA PASTE Always give your

3-lb. bxs., 24 bxs. in case, \(\frac{1}{2}\)-lb. pkgs... 35c. 6-lb. bxs., 12 bxs. in case, \(\frac{1}{2}\)-lb. pkgs... 35c.

3-lb. bxs. 24 bxs., in case, 1-lb. pkgs. .32c. 6-lb. bxs., 12 bxs. in case, 1-lb. pkgs. .32c.

6-lb. bxs., 12 bxs. n case, 1-lb. pkgs. .30c. 12-lb. bxs., 6 bxs. in case, 2-lb. pkgs. .30c.

6-lb. boxes, 12 bxs. in case, \(\frac{1}{2}\)-lb. pkgs..23c. 12-lb. boxes, 6 boxes in case, \(\frac{1}{2}\)-lb. pkgs 23c

Milk chocolate-

Tid-Bit chocolate-

Vanilla sweet chocolate-

Customers Satisfaction.

63

Talk alone will not hold your customers' trade—you must sell them goods whose reputation, like Caesar's wife, must be above suspicion.

> In the Starch line there has never been any question as to the purity and superior selling qualities of

Edwardsburg "Silver Gloss" Starch Benson's "Prepared" Corn

The profit is yours—the satisfaction your customers'.

All Jobbers Sell Them

MANUFACTURED ONLY BY

EDWARDSBURG STARCH CO'Y, Limited **ESTABLISHED 1858**

53 Front St. East, TORONTO ONT.

Works: CARDINAL, ONT.

MONTREAL, P.Q.

Coupon Books-Allison's. For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal. \$1, \$2, \$3, \$5, \$10 and \$20 books. Un- Coupons bered. 1 20 books. 1 kind assorted. 4c. 41c. 100 to 1,000 books 3c. 34c. 4d. Allison's Coupon Pass Book.

WILSONS BYREAD

Infants' Food.

Jams and Jellies. SOUTHWELL'S GOODS. Per doz Wethey's condensed, per gross net ...\$12 00 per case of doz. net 3 00 Frank Magor & Co.. Agents. T. UPTON & CO.

5-ib. boxes, wood or paper...per lb. \$0 40 Fancy boxes (36 or 50 sticks)...per box 1 25 "Ringed" 5-lb. boxes....per lb. 0 40 "Acme" pellets, 5-lb. cans...per can 2 90 "fancy boxes 40) per box 1 50 Tar licorice and Tolu wafers, 5-lb. cans...per can 2 Licorice lozenges, 5-lb. glass fars...1 75 "Purity" licorice 10 sticks....1 50 "Purity" licorice 10 sticks.....0 73 Dulce large cent sticks, 100 in box...

GILLETT'S PERFUMED. Per case.

Mustard. COLMAN'S OR KEEN'S. E. D. MARCEAU, Montreal. "Condor," 12.lb. boxes—

-lb. tins ... per lb.\$0 35

-lb. tins ... 0 35

-lb. tins ... 0 32

-lb. tins ... per jar 1 20

-lb. jars ... 0 30

-lb. jars ... 0 30

Mince Meat.

Orange Meat. 5 case lots... 4.40 (Freight paid.) Cases, 20 25c. packages... 4.10

Orange Marmalade. THE EBY, BLAIN CO., LIMITED.

12-oz glass jars, 2 dor.case...per doz. \$ 1 00 Home-made, in 1-lb. glass jars " 1 40 In 5 and 7-lb. tins and 7-lb. pails, per lb. 0 96‡ Golden shred marmalade, 2 doz. case, per doz... 1 75

Pickles.

STEPHENS'.

A. P. Tippet & Co., Agenta

OOW BRAND.



MAGIC BRAND

									Pe	r	Case
No.	1,	2885	8,	80 1	-lb.	pac	kage	8		2	75
NO.	2,		1	20	-lb		**	:		2	75
No.	3,	**	1	60	-1b.		**	}		2	75
No.	5 h	fag	ic s	oda	-c	ases	100-	-10-o	z. pk	28.	
CORD	ю,									2	85
cas	CS,									2	75

"BEE" BRAND

Soap and Washing Powders.

A. P. TIPPET & CO., Agents.

Maypole soap, colorsp	er gr	088810	20
" black		15	30
Oriole soap	**	10	20
Gloriola soap	11	12	00
Straw hat polish	44	410	20

BARRITT'S.



Babbitt's "1776"
6-oz.pkgs.\$3.50 per
b ox. 5 b ox esa
freight paid and
half box free.
Babbitt's "Best
soap, 100 bars
\$4 10 per box.
Potash or Lye, bxs Potash or Lye, bxs

WM. H. DUNN AGENT.



CHASER SOAP.

(Fairbank)

GOLD DUST WASHING POWDER.

24 25c. packages	84	65
5 1 10a · · ·	3	90
100 Sc. "	3	90
100 10c. cakes (Glycerine Tar Soap)		50
100 luc. cakes (Sanitary Soap)	6	50
100 5c. cakes (Fairy Soap)	3	90
100 5c. cakes (Capco Soap)	3	90
100 5c. cakes (Scouring Soap)	3	90
100 5c. bars (Santa Claus Soap)	3	80
100 5c. bars (Clairette Soap)	3	65
100 5c. bars (Mascot Soap)		

The above quotations are all on 5-box lots. When not more than one box of laundry soap is included in a five-box assortment a box of 25 loc, packages or 50 5c. packages of Gold Dust washing powder will be included free, freight prepaid.

Starch.

EDWARDSBURG STARCH CO., LIMITED.

Laundry Starches—	per lb.
No. 1 White or blue, 4-lb. carton No. 1 "3-lb." Canada laundry	0 054 0 044 0 074 0 074 0 074 0 064 0 074 0 054

0	06 05
0	10
0	081
\$5	00
3	00
3	00
0	063
0	05± 05±
	0 0 0 5523 3 00

BRANTFORD STARCH WORKS, LIMITED

Ontario and Quebec.

undry Starches-

Canada Laundry, boxes of 40-lb. Aeme Gloss Starch—	80	04
1-lb. cartons, boxes of 40 lb	0	05
Finest Quality White Laundry— 8-lb. Canisters, cases of 48 lb	0	05
Barrels, 200 lb.		05

Lily White Gloss-

6-lb. enameled tin canisters, 8	•	
in case	0	071 061
Brantford Gloss—		
1-lb. fancy boxes, cases 36 lb Canadian Electric Starch—	\$0	071
Boxes of 40 fancy pkgs., per case Celluloid Starch—	2	50
Boxes of 45 cartons, per case	3	50
Culinary Starches—		
Challenge Prepared Corn— 1-lb. packages, boxes 40 lb No. 1 Brantford Prepared Corn—	0	051
1-lb. packages, boxes 40 lb Crystal Maise Corn Starch—		06
I-lb. packages, boxes 40 lb	0	06

SAN TOY STAROH.

10c. pkges, cases 5 doz., per case.... 4 75 ST. LAWRENCE STARCH CO., LIMITED. Ontario and Quebec.

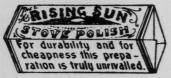
St. Lawrence corn starch, 40 lb . 0 062

Culinary Starches-

Durham corn starch, 40 lb	
Laundry Starches—	
No. 1 White, 4-lb. cartons, 48 lb 3-lb. cartons, 36 lb 200-lb. bbl	0 05 0 05 0 05 0 05
Canada Laundry, 40 to 46 lb	0 04

OCEAN MILLS. per case of 4 doz., \$4, less 5 per cent.

Stove Polish.



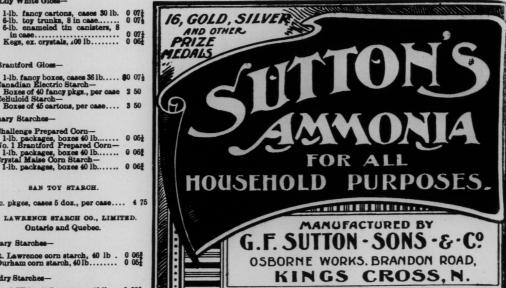




Enameline No.0 38 4, brs., ea. 3 dz. Enameline No.0 65 5, brs., ea. 3 dz. Enameline no.0 65 iquid, brs., ea.0 80 3 doz...... Blackene, 5-lb.0 10 cans, per lb..

wyrup.	
"CROWN" BRAND PERFECTION	SYRUP.
Enamelled tins, 2 doz. in case Plain tins, with label—	Per case \$3 40

ave wire handle



SMALL'S BRAND-Standard.

1.				5 70
100		TO	Te	88.
12	ALAL	AL	SALADA (CEYLON.
	CAYLON TRA		Wholesale	. Retail
Green Blue I Red L	Label, 1's Label, 1's, Label, 1's, abel, 1's as	and is	nd 1's 0 3	0 0 40



Black Label, 1-11	D., re	etail at 250 \$0 19	
- · · · · · · · · · · · · · · · · · · ·	D.,	" " 0 20	
Blue Label, reta	all a	t 30c 0 22	
Green Label.		40c 0 28	
Red Label.		50c 0 35	
Orange Label,	11	600 0 42	
Gold Label,	"	80c 0 55	





LUDELLA CEYLON, 1's

Blue Label, 1's	20 181	80 25
Blue Label, 1's	0 19	0 25
Orange Label, 1's and 1's	0 21	0 30
Brown Label, 1's and a's	0 28	0 40
Brown Label. 1's	0 30	0 40
Green Label, I's and i's	0 35	0 50
Red Tabel, &s	0 40	0 60

"CROWN" BRAND

Whole	esale.	R	eta
Red Lagel, 1-lb. and is	0 35	80	50
Green Label, 1-lb	0 19	ŏ	25
Green Label, 1-lb	0 30	0	2

E. D. MARCEAU, Montreal.

"Condor"	I 40-lb. boxes	80	421
••	II 40-lb. boxes	0	371
	III 80-1b. boxes	0	321
MD AAA Ja	pan, 40 lb "at	0	30
" AA	40 "	0	273
Dine Ten beak	at find Tanam 70 th	- 0	25
"Clondor"	IV 80-lb. "	., 0	271
Condo	V 80-lb. "	0	25
	XXXX 80-lb. boxes		211
			221
	WESTER ON II II		
		0	19
	AAA 30-10		20
	XX 80-lb		18
	AA 30-10	0	181
"	LX 60-lb. per case, le	ad	
I	ackets (251's and 70 }	's) G	25
"Condon" Con	lon black tea in lead	mack	
	el, is, is and is,	Pack	DLB
Milh cases	retail 0 25	at 0	90
Gray Labe	l, is, is and is,		-
CITON TWO	I to i do mrer to	6 6 5	

Casesretail 0 36 at 0 20 Label, is, is and is, retail 0 40 at 0 30 Label, is, is and ls, casesretail Label, is, is and ls, ...retail

Black Teas -" Old Crow" blend

Bronzed tins of 10, 25, 50 and 80-1b.	0 35
No. 1 per lb.	
No. 2 "	0 30
No. 3 "	0 95
No. 4	0 20
No. 5 "	0 17

Tobacco.

THE E	MPIRE TOBACCO CO., LIMI	TED.
Smoking-	Empire, 4s, 6s and 12s	
"	Amber, 8s. and 3s	0 60
**	Ivy, 7s	0 50
	Rosebud, 7s	0 51
Chewing-	Currency, 12s. and 64s	0 46
Onolling	Old Fox, 12s	0 48
**	Snowshoe, 64s	0 51
**	Pay Roll, 71s	0 56
**	Stag, 10 oz	0 45
	Bobs. 6s. and 12s	0 45
**	" 10 oz. bars, 64s	0 45
**	Fair Play, 8s. and 13s	0 53
"	Club, 6s. and 12s	0 46
"	Universal, 13s	0 47
"	Dixie. 7s	0 56

Vinegars.

	E. D. MARCEAU, Montrea	d. Per gal
Ondor, Old Oro Specia	pure distilled, highest qual pure distilled	lity 90 32 0 27 0 23 e quantities

3)

Yeast.

Royal yeast, Gillett's crea	3 doz. 5c. p	kgs. in	case	\$1 00 1 00
Jerscy cream	yeast cak	A. Z.	DG	1 84
Victoria	"	3 des	100	1 8

124

905

6 25

0 20

0 23

0 26

0 30

0 34

3)

WARNING!



SODA-CRYSTALS (WASHING SODA)

Foreign Soda Crystals—and some of English manufacture—are being extensively affered for sale in this country which are grossly adulterated with Glauber-Salts (Sulphate of Soda), a cheap product which is not only entirely useless for washing purposes, but is even likely to injure the fabrics with which it comes in contact. The Adulterated Soda-Crystals, although nominally lower in price than BRUNNER MOND'S PURE SODA CRYSTALS, are in reality much dearer owing to the large quantity of useless and injurious matter which they contain.

BRUNNER, MOND & CO., LIMITED

WINN & HOLLAND, Agents MONTREAL



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It would be a hard knock at our "purity" and "inimitable" arguments if we took advantage of the secrecy of our process and put a monopoly price on the product.

GOLDEN RUSSET VINEGAR

price is just as honest as GOLDEN RUSSET VINEGAR process. Compared with some other vinegars it should be three times the present price. Skilled labor is necessary in the manufacture of GOLDEN RUSSET VINEGAR; also expensive machinery, expensive fruit. Yet you can put GOLDEN RUSSET VINEGAR in your store at a fair price, sell it with profit to yourself and unlimited satisfaction to your customers.

THE W. H. WILSON CO., Limited TILLSONBURG, ONT.

TEA HINTS

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By JOHN H. BLAKE

YOU should get a copy of this book to-day—it tells all there is to tell about Tea.

How to Test Teas.
Where to Buy Teas.
Bulk v. Package Teas.
How to Establish a Tea Trade:
Tea Blending, etc., etc.

275 pages ; Cloth. Price, postpaid. - \$2.00

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In fact, all kinds; besides being very meat in appearance, they are strong and durable. Send your orders to

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YOUR CUSTOMERS appreciate the goodness of

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They won't be satisfied with any other once they have tried it. We are sure you will find Wethey's Mince Meat profitable to handle, as many hundreds of merchants do. Let us have your trial order.

"One Try Satisfies."

J. H. Wethey, Limited st. Catharines, ont.

C&B

Insist on our Peels for your Christmas

trade. Your customers want them.

C. E. Colson & Son

MONTREAL, Agente.